

MCSL/SEC/25-26/185 August 05, 2025

BSE Limited

Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai - 400 001, Maharashtra
Scrip Code - 511766
Scrip Code (Debenture & CP) - 974550,
975282, 975513, 975662, 975739, 975982,
976006, 976146, 976157, 976183, 976213,
976233, 976282, 976363, 976458, 976806,
976898, 976933, 976965, 729010, 729104,
729105, 729231, 729236, 729711, 729732,
729733 and 729900

National Stock Exchange of India Limited

Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051, Maharashtra **Trading Symbol – MUTHOOTCAP**

Dear Sir / Ma'am,

Sub: Investor Presentation for the Quarter ended June 30, 2025

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the presentation to be made to the Investors at the Earnings Conference Call scheduled to be held on Wednesday, August 06, 2025 at 11:00 a.m., to discuss the Unaudited Financial Results of the Company for the Quarter ended June 30, 2025.

This is for your kind information and record.

Thanking You,

Yours Faithfully, For **Muthoot Capital Services Limited**

Deepa G Company Secretary and Compliance Officer Membership No.: A68790

Encl: As above







Q1 FY 26
INVESTOR PRESENTATION



Muthoot Capital Services Limited







Muthoot Capital

Services Ltd.,
promoted by the
Muthoot Pappachan
Group, is a NonBanking Finance
Company (NBFC)
registered with the
Reserve Bank

of India.

Its equity shares are listed on the Bombay Stock Exchange (BSE) and the National Stock Exchange of India (NSE).

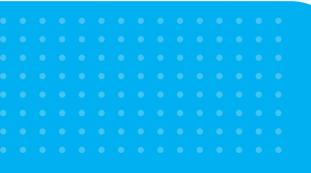


Established in 1994, it is recognized as one of India's most progressive automobile finance companies.



MCSL Products





Retail Loans



Two-Wheeler loans



CV loans



Used Car loans



Loyalty loans

Other products



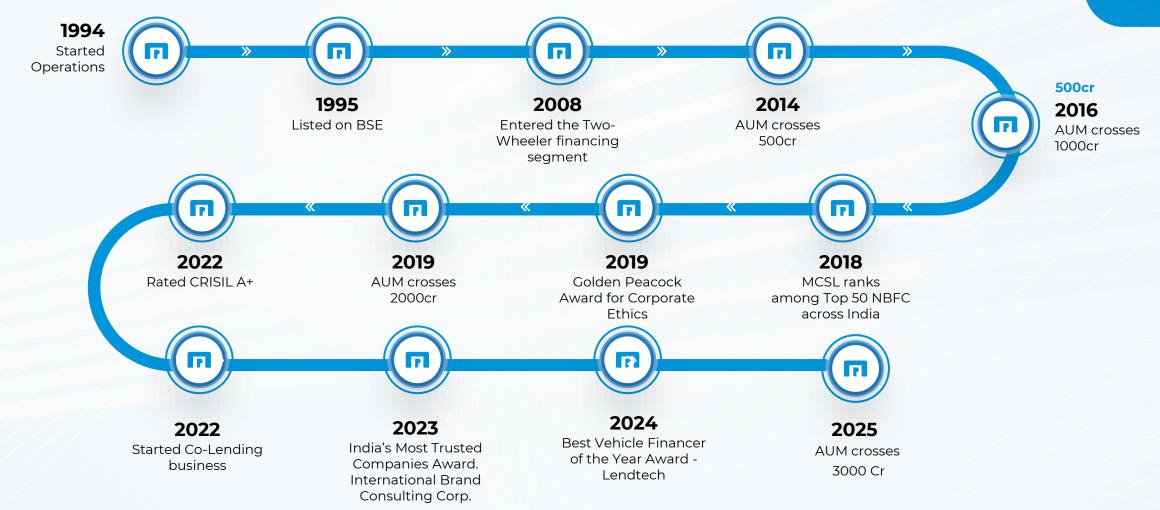
Fixed Deposit



Corporate loans

30 Year Journey









BLUE WHEEL

FINANCIAL RESULTS Q1 FY 26



AUM 3,239 Cr Y-o-Y 49%



DEBT EQUITY RATIO
4.56 x



GNPA 5.76%



Disbursement 619 Cr



CRAR 22.07%



NNPA 2.70% (PCR 60%)



PAT_(Loss) (4.41)Cr



Operational Highlights





AUM

Q1 FY 26: ₹ 3,239 Cr



Balance sheet Size

Q1 FY 26: ₹ 3,707 Cr



Total Borrowings in

Q1 FY 26: ₹ 2,993 Cr



Disbursement in

Q1 26 : ₹ 619 Cr

PAT Q1 26 : (4.41)Cr

Borrowing Cost Q1 26 : 9.89%

EPS Q1 26 : (₹ 2.84) Shareholders Fund 653.65 Cr

> No of Live Customers 5,70,622

Yield **20.29%**

New Customers Q1:65,781

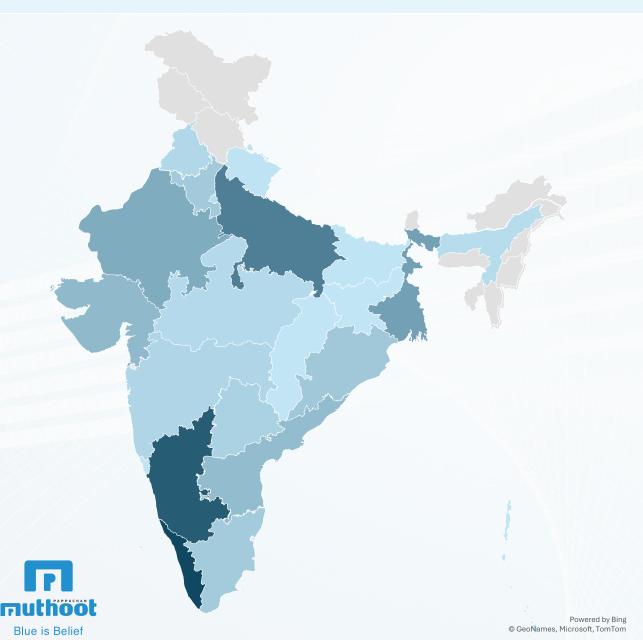


CRISIL Rating
Rated "A+" Stable

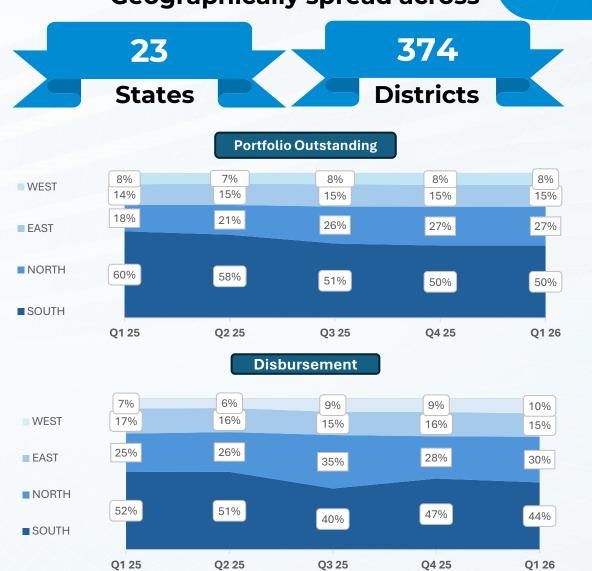


Strong Geographical Presence





Geographically spread across



AUM Growth - Retail and Other Loans



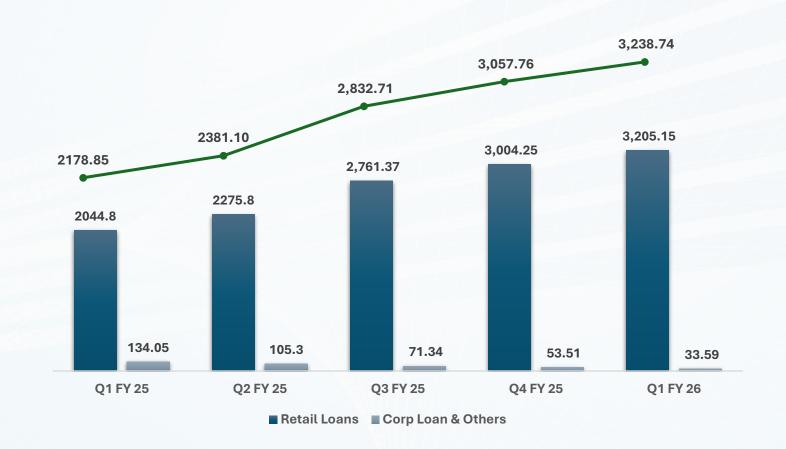


















Product wise Portfolio







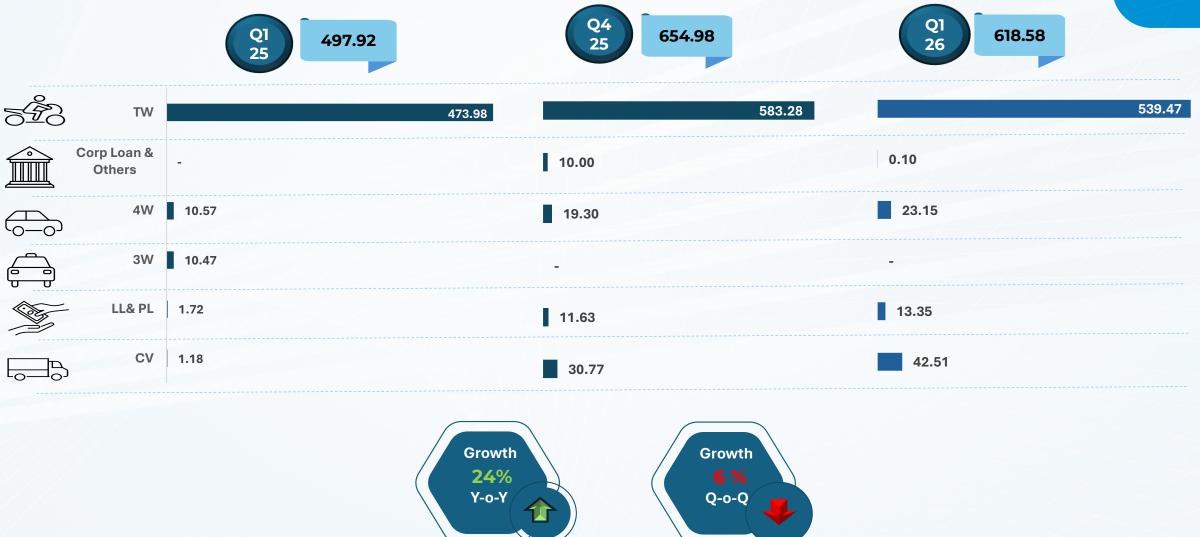


Product	Q-o-Q	Y-o-Y
TW	5% ▲	48%▲
Corp Loan & Others	-37%▼	75%▼
4W	19% ▲	204%▲
3W	-18%▼	63%▲
LL& PL	31% ▲	516%▲
CV	63% ▲	8313% 🛕



Product wise Disbursements

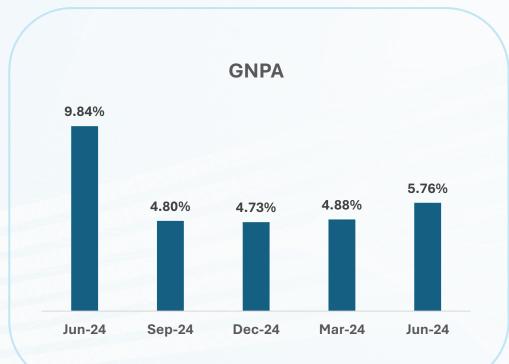


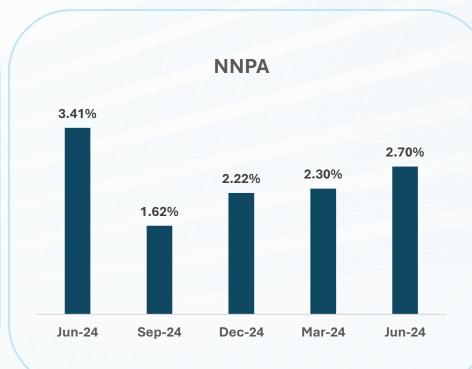


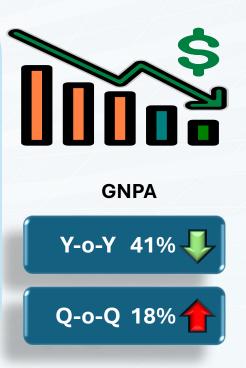


GNPA & NNPA











Credit Ratings



Bank Lines

Non-Convertible Debentures

Fixed Deposits

Principal Protected Market Linked Debenture

Commercial Paper

ESG Impact Rating







CRISIL Rating
A+/ Stable

ICRA Rating
A+/ Stable



CRISIL Rating
A+/ Stable



CRISIL Rating PPMLD A+/ Stable



CRISIL Rating A1+







Financial Performance-Comparison



Parameters	Q1 FY 24	Q4 FY25	Q1 FY26	Q-o-Q
Disbursement	497.92	654.99	618.58	-6%
Asset Under Management - AUM	2,178.85	3,057.76	3,238.74	6%
Interest Income	100.00	137.32	145.32	6%
Net Interest Income - NII	56.30	69.69	70.21	1%
Operating Expense - OPEX	37.11	49.22	51.90	5%
Loan Losses and Provisions	4.86	16.55	26.68	61%
Profit Before Tax- PBT (Before Extra Ordinary Item)	14.51	6.98	(6.17)	-189%
Profit After Tax- PAT	11.41	5.92	(4.41)	-175%
Return On Asset - ROA	2.23%	0.80%	(0.57%)	
Return On Equity - ROE	7.39%	3.62%	(2.70%)	
Capital Adequacy Ratio - CRAR	28.80%	22.37%	22.07%	
Gross NPA - GNPA	9.84%	4.88%	<mark>5.76</mark> %	
Ne <mark>t NPA - NNPA</mark>	3.41%	2.30%	<mark>2.70</mark> %	







		Period Ended	
Particulars Particulars	Jun-24	Mar-25	Jun-25
Sources of Funds			
Share Capital	16.45	16.45	16.45
Reserves & Surplus	606.71	641.61	637.20
Borrowings	1,738.31	2,852.57	2,979.19
Other Liabilities and Provision	43.18	73.87	73.70
Total	2,404.64	3,584.50	3,706.55
Application of Funds			
Loan Assets	2,021.43	2,980.13	3,144.60
Investments	88.24	112.11	118.99
Fixed Assets	6.21	9.76	8.76
Cash & Bank Balance	184.73	399.65	322.45
Other Assets	104.04	82.85	111.66
Total	2,404.64	3,584.50	3,706.55



Profit & Loss Statement

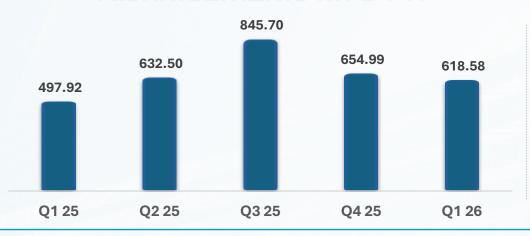


		Quarter Ended	
Particulars Particulars	Jun-24	Mar-25	Jun-25
Revenue From Operations			
Interest Income	94.28	130.20	138.78
Dividend Income	0.03	-//	0.04
Fees and Charges Income	5.50	6.92	6.37
Other Operating Income	0.19	0.16	0.11
Net gain on Fair Value Changes		0.04	0.01
Total Revenue From Operations	100.00	137.32	145.32
Other Income	0.18	3.06	2.18
Total Income	100.18	140.38	147.50
Expenses			
Finance Cost	43.70	67.63	75.09
Opex	37.11	49.22	51.90
Impairment	4.86	16.55	26.68
Total Expenses	85.67	133.40	153.66
РВТ	14.51	6.98	(6.17)
Exceptional Items		\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	-
PAT	11.41	5.92	(4.41)





Disbursements (in ₹ Cr)



Average LTV



AUM (in ₹ Cr)



Net Worth (in ₹ Cr)





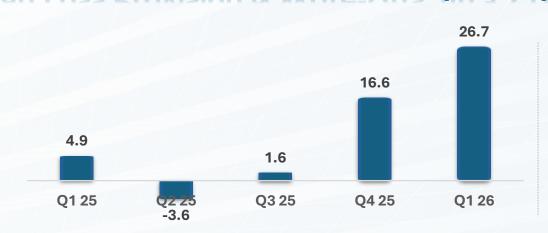
Blue is Belief



Capital Adequacy Ratio (%)



Loan Loss Provision & Write-Offs (in ₹ Cr)



Profit after Tax (in ₹ Cr)



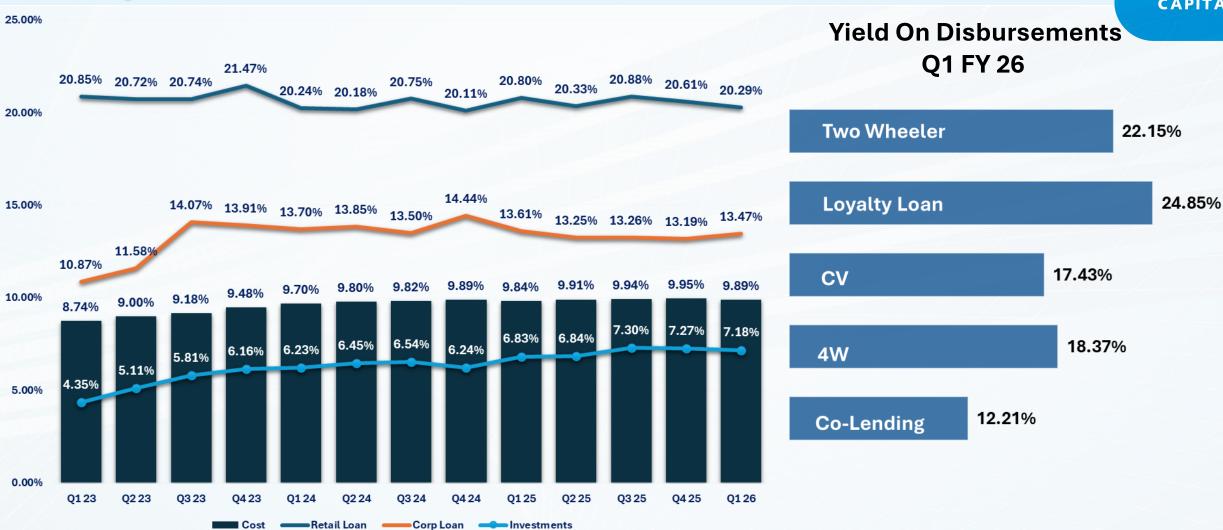
Debt Equity Ratio





Analysis of Cost & Yield

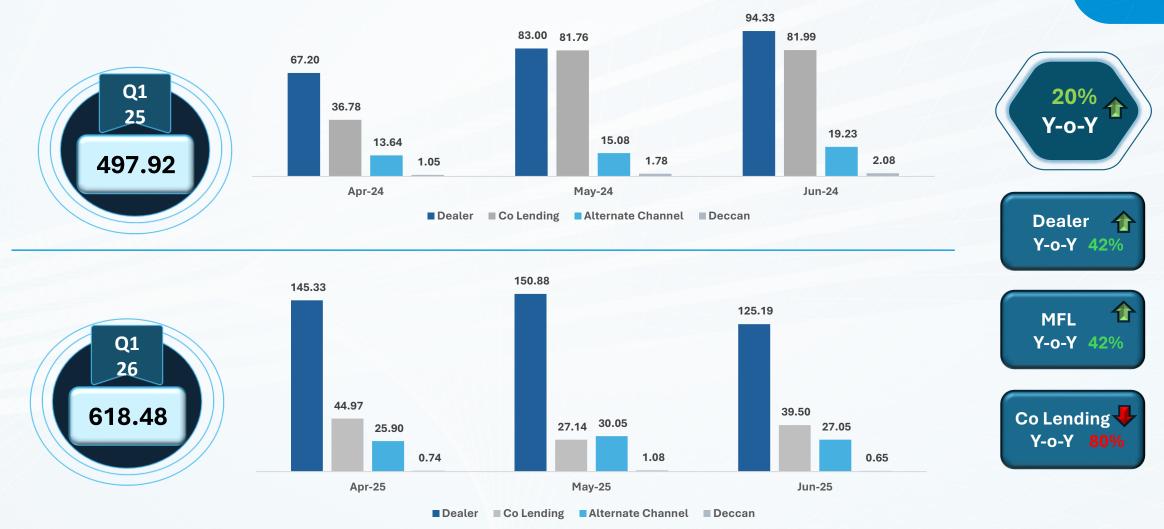






Disbursement Retail Loans Q1 FY 25 & Q1 FY 26

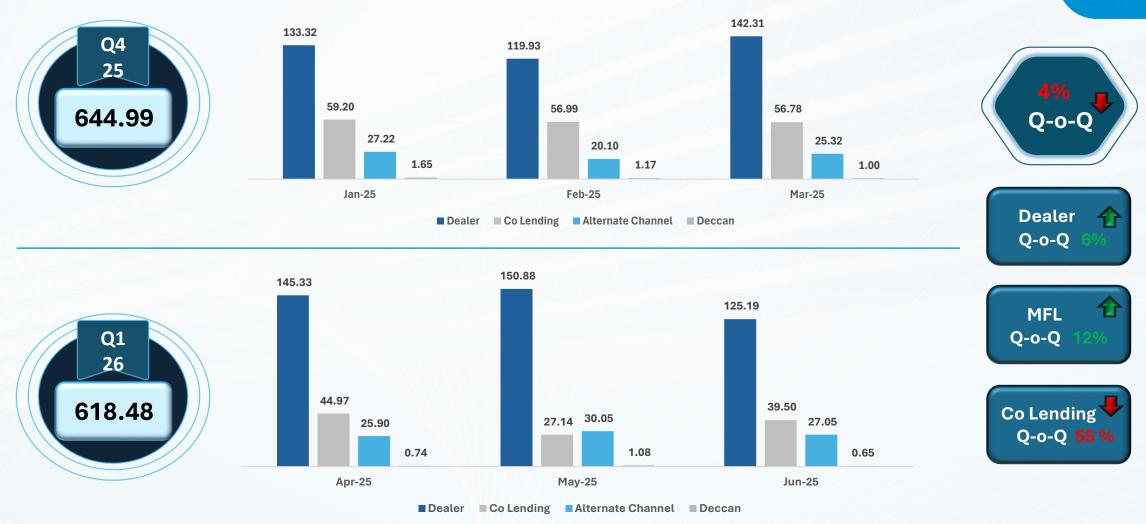






Disbursement Retail Loans Q4 FY 25 & Q1 FY 26

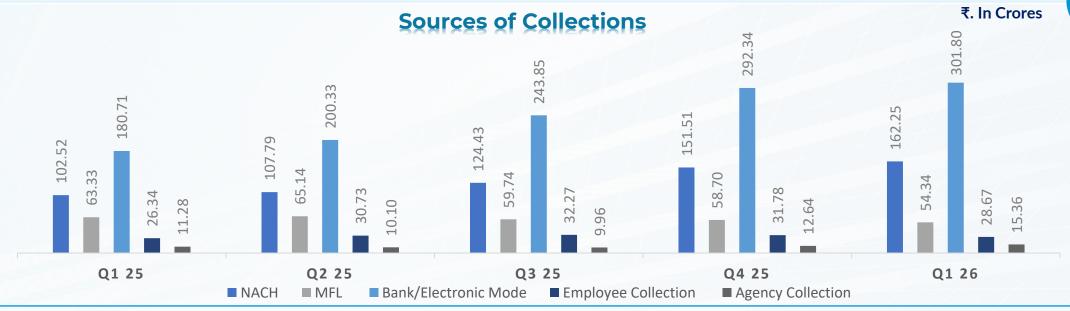




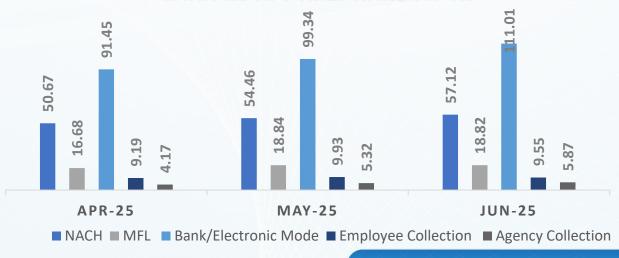


Collections -Q1 FY 26





Sources of Collections Q1 26





Insurance Income - Corporate Agency











Income: 54.20 Lakhs

Two-Wheeler: 45.33 Lakhs

Loyalty Loans: 8.88 Lakhs

Total Income 1.82 Cr Income: 127.75 Lakhs

Two-Wheeler: 93.04 Lakhs

Used Four-Wheeler: 13.74 Lakhs

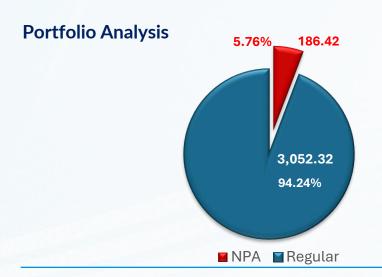
Commercial Vehicles: 20.97 Lakhs

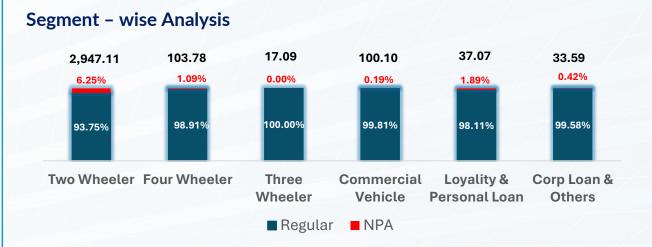


Portfolio Analysis



₹. In Crores

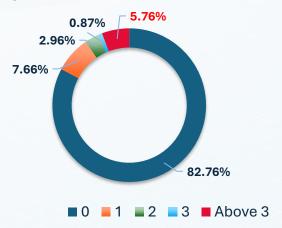




Source - wise Analysis



Bucket - wise Analysis





Asset Quality and NPA Movement - Retail



Parameters	Jun-24	Sep-24	Dec-24	Mar-25	June-25
Gross NPAs - Opening POS	188.47	193.16	102.58	120.65	134.52
Add : Additions	21.84	19.47	28.75	29.31	45.49
Less: Reductions		I to	1	7	
Normalized and Closed during the Quarter	6.43	6.23	3.67	5.75	4.39
Repossessed vehicles sold during the Quarter	4.22	4.58	3.03	4.62	3.49
Amount collected during the Quarter	6.50	3.64	3.98	4.48	3.56
Transfer of Loans to ARC		95.60	- /	<u> </u>	_
Amount written off	-	/ / - /	/_/_/_/	0.59	<u>-</u>
Gross NPAs - Closing POS	193.16	102.58	120.65	134.52	168.57
Accrued Interest in NPAs	21.16	11.76	13.21	14.54	17.72
Gross NPAs - Closing	214.32	114.34	133.86	149.06	186.29
GNPA %	9.84%	4.80%	4.73%	4.88%	5.76%
Net NPA	69.45	37.39	61.34	68.35	84.79
Net NPA %	3.41%	1.62%	2.22%	2.30%	2.70%
Provision Coverage Ratio S3	75%	75%	60%	60%	60%



Stage 3 Assets - Product wise



	Closing Asset	Stage 3 POS	Stage 3 Accrued Interest	Gross Stage 3 Asset	Stage 3 Asset %	ECL Provision	Provision Coverage	Net Stage 3
Jun-25	3,238.74	168.70	17.72	186.42	5.76%	101.63	60%	84.79
Two Wheeler	2,947.11	166.66	17.60	184.26	6.25%	100.35	60%	83.91
Used Four Wheeler	103.77	1.06	0.07	1.13	1.09%	0.64	60%	0.49
Loyalty and Personal Loan	37.07	0.66	0.04	0.70	1.89%	0.40	60%	0.30
Corp Loan and Others	33.59	0.14	<u>-</u>	0.14	0.42%	0.14	100%	-
Three Wheeler	17.09	<u>-</u>	- -		0.00%	-//-	0%	-
Commercial Vehicle	100.11	0.18	0.01	0.19	0.19%	0.11	60%	0.08
Mar-25	3,057.76	134.67	14.53	149.20	4.88%	80.85	60%	68.35
Two Wheeler	2,806.95	133.38	14.46	147.84	5.27%	80.02	60%	67.82
Used Four Wheeler	86.84	0.56	0.04	0.60	0.69%	0.34	60%	0.26
Loyalty and Personal Loan	28.28	0.41	0.02	0.43	1.52%	0.25	60%	0.18
Corp Loan and Others	53.51	0.14		0.14	0.26%	0.14	100%	-
Three Wheeler	20.93	-	- / - / - /	1-1-1-1-y	-/-/ <u>-</u> -	<i>_</i> -∠	- -	-
Commercial Vehicle	61.25	0.18	0.01	0.19	0.31%	0.11	60%	0.08



Stage Wise AUM and ECL Summary



₹. In Crores

Stage		AUM	Interest Accrual	Closing Asset	Provision	Net Asset
Stage 1A	Α	2,889.87	38.48	2,928.35	19.26	2,909.19
Stage 1B	В	1.10	0.02	1.12	0.66	0.46
Total Stage 1	С	2,890.97	38.50	2,929.47	19.92	2,909.55
Stage 2A	D	122.52	1.45	123.97	7.62	116.35
Stage 2B	Е	12.96	0.53	13.49	7.81	5.68
Total Stage 2	F	135.48	1.98	137.46	15.43	122.03
Total Stage 3	G	154.64	17.17	171.81	93.17	78.64
Total	C+F+G	3,181.09	57.65	3,238.74	128.51	3,110.23
NPA as per RBI	B+E+G	168.70	17.72	186.42	101.63	84.79

Addition of Stage 1B, Stage 2B and Stage 3 will be the GNPA% and NNPA % as per RBI norms with INDAS values.

Asset Classification:

STAGE_1A: Assets (i) which had never touched NPA and (ii) which had been an NPA in the past but had been normalized and currently in the 0-30 days - Hence no more an NPA as per RBI norms

STAGE_1B: Assets which had been an NPA in the past but yet to be fully normalized though it has moved to stage 1 currently - Hence an NPA as per current RBI norms

STAGE_2A: Assets (i) which had never touched NPA and (ii) which had been an NPA in the past but had been normalized post that and now in 31-90 days DPD - Hence no more an NPA as per RBI norms

STAGE_2B: Assets which had been an NPA in the past but yet to be fully normalized though it has moved to stage 2 currently - Hence an NPA as per current RBI norms

STAGE_3: Assets which continues to be a NPA as on the closing date - Hence an NPA as per current RBI norms



Expected Credit Loss (ECL) Vs IRACP



Jun -2025 ₹. In Crores

Particulars Particulars	AUM	ECL	IRACP	Excess /(Deficit)	ECL%	IRACP %
Performing Assets						1
S1 and S2 Hypothecation Loans	3,018.86	26.72	12.08	14.64	0.89%	0.40%
S1 and S2 other loans	33.46	0.16	0.13	0.03	0.48%	0.40%
Non-Performing Assets			1	7-1		1
S3 loans	168.70	101.63	54.20	47.43	60%	32%
Accrued Interest on NPA Accounts	17.72	-	1	/ - /		<u>-</u>
Total	3,238.74	128.51	66.41	62.10	3.97%	2.05%

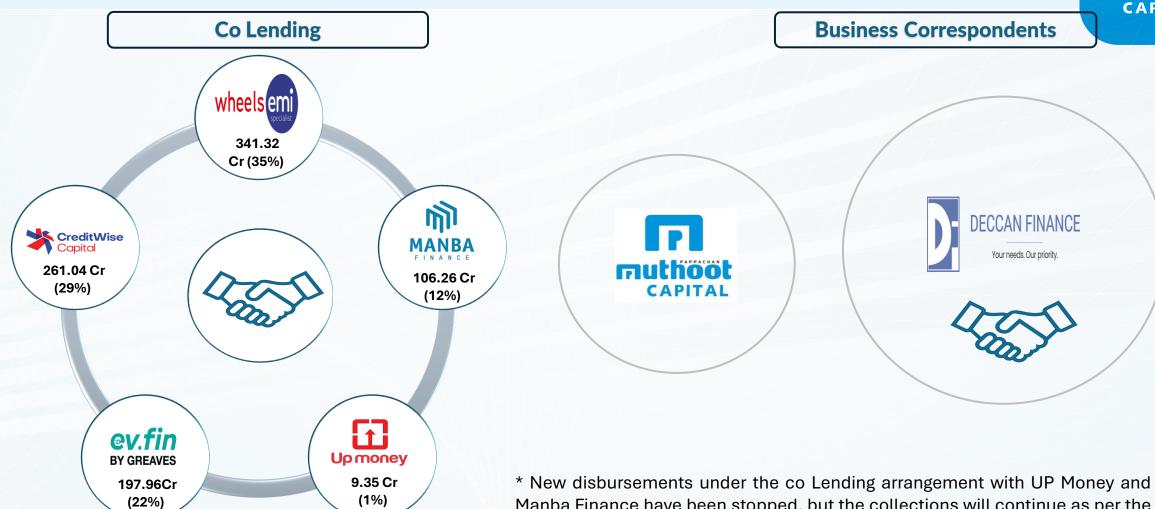
Mar-2025

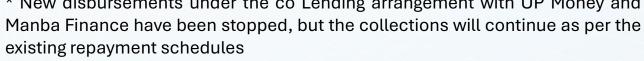
Particulars	AUM	ECL	IRACP	Excess /(Deficit)	ECL%	IRACP %
Performing Assets						
S1 and S2 Hypothecation Loans	2,855.19	25.93	11.42	14.50	0.91%	0.40%
S1 and S2 other loans	53.37	0.25	0.21	0.04	0.47%	0.40%
Non-Performing Assets			44-45			
S3 loans	134.67	80.85	47.49	33.37	60%	35%
Accrued Interest on NPA Accounts	14.53		747 - 7-7	<u> </u>	-	
Total	3,057.76	107.03	59.12	47.91	3.50%	1.93%



Partnerships



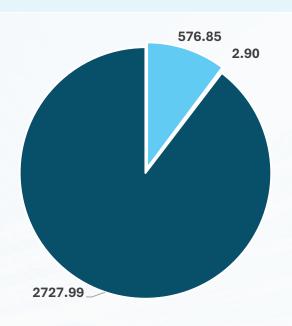






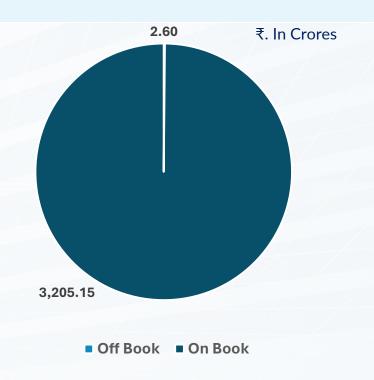
Securitization Details as on 31st Mar 25





■ Securitized (part of own book) ■ Direct Assignment ■ Own Portfolio

Transaction Type	No of Transactions	AUM
Securitized PTC (part of own book)	10	576.85
Direct Assignment	7	2.90
Own Portfolio excl securitized		2,727.99
Total Portfolio		3,207.75



Transaction Type	AUM
Off Book	2.60
On Book	3,205.15
Total Portfolio	3,207.75



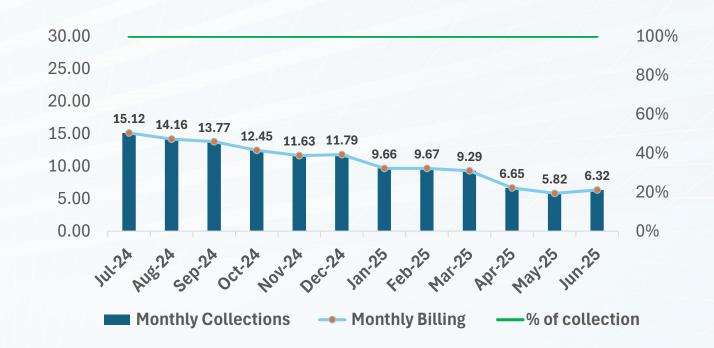
Corporate Loans



CORPORATE LOAN MOVEMENT

Particulars	Q1 26
Opening Balance	53.35
Add: Addition	0.10
	53.45
Less: Loans closed	5.88
Less: Amount collected	14.19
Less: Written off	0
Closing Balance	33.39

Monthly Collection Performance Monitoring – Corp Loan





ARC & Investment in SRs





SR @ Sale 102.22 Cr Current SR 33.73 Cr



PARAS ARC (Sep 2024)

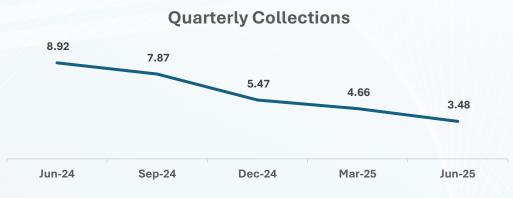
SR @ Sale
41.73 Cr

Current SR
29.29 Cr









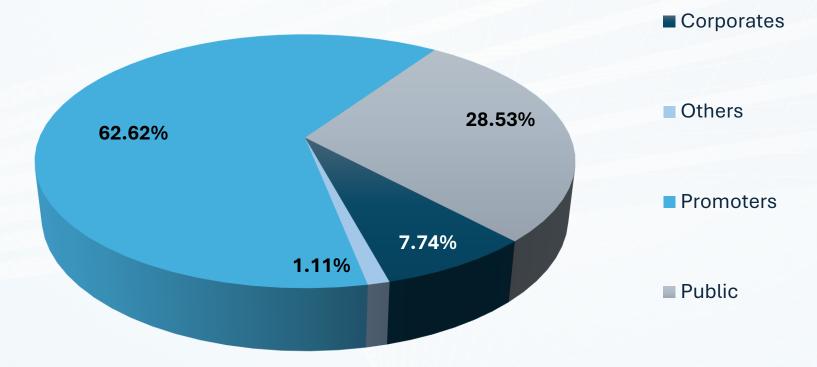




Shareholding Pattern









Banking Partners

















































NBFCs & Marquee Partners























AMBIT Finvest

Pragati ke partner



























Sources of Borrowing



Additional Facilities Q 1 FY 26

Total Borrowings As o 30th June 2025

Total

2993.09 Crores

Rate 9.89%

10.74%

Short Term 160 Crores

ROI 8.92%

All in Cost **10.49%**

ROI 9.28%

Total

517.06 Crores

All in Cost 10.34%

Long Term 357.06 Crores

ROI 9.67%

All in Cost 10.18%

Total Borrowings 30th June 2025 2993.09 Crores

Funding Concentration

TL/WCDL - 36% NCD/MLD - 35%

CP - 9% PTC/DA - 18%

OTHERS-2%

Public Deposit Addition – 5.68 Crores (Renewals – 0.61 Crores)

WCDL Rollovers in Q1 441 Crores

Short Term 818.25 Crores

Rate 9.76%

All in Cost 10.58%

All in Cost Long Term

2174.84 Crores

Rate 9.94%

All in Cost 10.81%

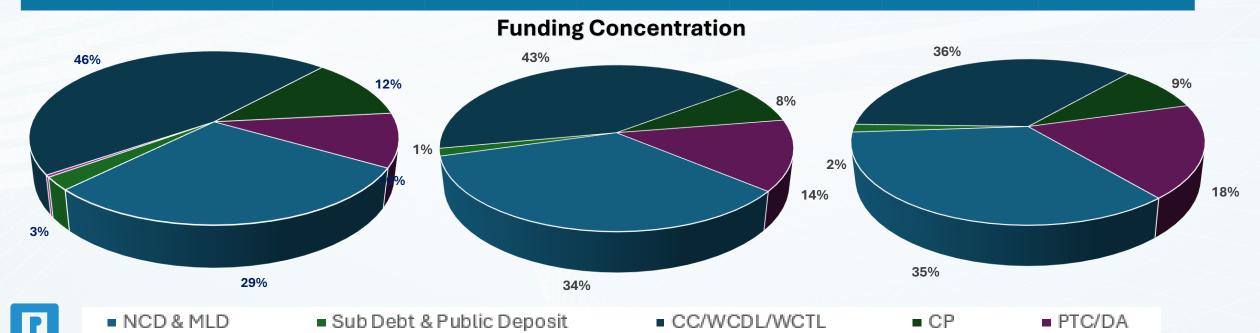


Borrowing Profile

Blue is Belief



Borrowings	Jun-24		Mar -2	5	Mar -25		
	O/S	Rate	O/S	Rate	O/S	Rate	
NCD & MLD	504.00	10.15%	986.75	9.92%	1,048.50	9.96%	
PUBLIC DEPOSIT	41.97	8.43%	41.87	8.50%	45.92	8.09%	
LFD	6.90	10.85%					
CC/WCDL/WCTL	799.98	10.05%	1,220.46	10.19%	1,075.69	10.12%	
СР	198.50	9.03%	225.00	9.74%	275.00	9.50%	
PTC/DA	172.52	9.02%	392.24	9.62%	547.98	9.55%	
Total	1,723.87	9.84%	2,866.33	9.95%	2,993.09	9.89%	



Blue is Belief

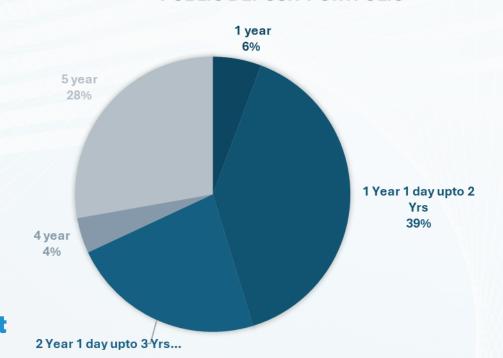
₹. In Crores

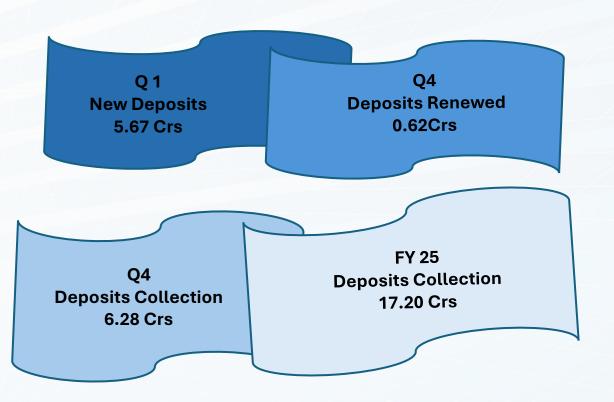


PUBLIC DEPOSITS BALANCE OUTSTANDING

Tenure	Balance as on 31.03.2025
1 year	2.53
1 Year 1 day upto 2 Yrs	17.56
2 Year 1 day upto 3 Yrs	10.12
4 year	1.85
5 year	12.34
Total	44.40

PUBLIC DEPOSIT PORTFOLIO





Structural Liquidity as on 30/06/2025





	1-7 days	8-14 days	15 days-1 month	1-2 months	2-3 months	3-6 months	6-12 months
Cumulative Mismatch	258.85	324.03	351.79	390.59	396.69	499.62	498.21
Cumulative Mismatch as % of Total Outflows	953.24%	570.09%	211.16%	109.99%	73.72%	41.28%	24.16%

- A detailed ALM and Structural Liquidity statement as required by RBI prepared and submitted to RBI.
- Loans in the form on CC/WCDL get renewed and hence considered as 'inflow' and 'outflow' in the same period; As of 30.06.2025 there was "Bank Balance" of ₹ 224 Cr to meet any requirement.
- While the overall conditions prevailing has not been conducive for raising funds, there is a steady flow of funds through different modes.



ALM as on 30/06/2025



ALM JUNE 2025									
Particulars	1M	2M	зм	4M to 6M	7M to 12M	1 to 3 Yrs	3 to 5 Yrs	Above 5 Yrs	Total
A. OUTFLOWS									
Capital, Reserves & Surplus	0.00	0.00	0.00	0.00	0.00	0.00	0.00	653.64	653.64
Deposits	4.46	2.46	3.64	5.72	9.98	15.58	2.70	0.00	44.53
Bank Borrowings	36.59	99.71	61.48	372.88	171.66	154.45	20.95	0.07	917.78
Commercial Papers (CPs)	9.75	34.32	58.97	63.71	96.06	0.00	0.00	0.00	262.80
Non - Convertible Debentures (NCDs)	0.01	0.00	13.75	98.75	337.50	598.50	0.00	0.00	1,048.51
Loans from Related Parties	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Borrowings from Others	43.78	44.02	43.61	122.85	218.92	230.29	0.00	0.00	703.47
Subordinate Debt	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Current Liabilities & Provisions	44.16	7.95	1.51	8.26	17.60	14.41	70.81	33.17	197.87
Statutory Dues	2.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.50
Other Outflows	25.36	0.06	0.06	0.14	0.26	543.92	0.00	0.00	569.78
A. TOTAL OUTFLOWS (A)	166.60	188.52	183.02	672.30	851.97	1,557.15	94.46	686.87	4,400.88
A1. Cumulative Outflows	166.60	355.12	538.13	1,210.43	2,062.40	3,619.55	3,714.01	4,400.88	16,067.12
B. INFLOWS			-4-1-1-1-1	-4-1					
Cash	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Balances With Banks	232.16	2.63	0.00	7.63	10.82	68.33	0.00	0.00	321.57
Investments	8.29	2.96	3.16	15.40	19.86	63.03	3.28	3.01	118.99
Advances (Performing)	170.79	137.68	137.19	399.51	720.00	1,337.13	97.44	0.04	2,999.77
Gross Non-Performing Loans (GNPA)	0.00	0.00	0.00	0.00	0.00	0.00	114.84	53.74	168.58
Fixed Assets	0.07	0.07	0.07	0.21	0.38	0.80	0.18	6.98	8.76
Other Assets	107.08	83.97	48.69	352.49	99.50	28.66	3.56	59.25	783.21
B. TOTAL INFLOWS (B)	518.39	227.31	189.12	775.23	850.56	1,497.94	219.31	123.01	4,400.88
C. Mismatch (B - A)	351.79	38.80	6.11	102.93	-1.41	-59.20	124.85	-563.86	0.00
D. Cumulative Mismatch	351.79	390.59	396.69	499.62	498.21	439.01	563.86	0.00	0.00
E. Mismatch as % of Total Outflows	211.16%	20.58%	3.34%	15.31%	-0.16%	-3.80%	132.17%	-82.09%	0.00%
F. Cumulative Mismatch as % of Total Outflows	211.16%	109.99%	73.72%	41.28%	24.16%	12.13%	15.18%	0.00%	0.00%





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