

#### MCSL/SEC/25-26/275 October 15, 2025

#### **BSE Limited**

Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai - 400 001, Maharashtra
Scrip Code - 511766
Scrip Code (Debenture & CP) - 974550,
975282, 975513, 975662, 975739, 975982,
976006, 976146, 976157, 976183, 976213,
976233, 976282, 976363, 976458, 976806,
976898, 976933, 976965, 977164, 729231,
729236, 729711, 729733 and 730251

National Stock Exchange of India Limited

Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051, Maharashtra **Trading Symbol – MUTHOOTCAP** 

Dear Sir / Ma'am,

#### Sub: Investor Presentation for the Quarter and Half Year ended September 30, 2025

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the presentation to be made to the Investors at the Investors Conference Call scheduled to be held on Thursday, October 16, 2025 at 11:00 a.m., to discuss the Unaudited Financial Results of the Company for the Quarter and Half Year ended September 30, 2025.

This is for your kind information and record.

Thanking You,

Yours Faithfully, For **Muthoot Capital Services Limited** 

Deepa G Company Secretary and Compliance Officer Membership No.: A68790

Encl: As above







Q2 FY 26
INVESTOR
PRESENTATION



# **Muthoot Capital Services Limited**







**Muthoot Capital** 

Services Ltd.,
promoted by the
Muthoot Pappachan
Group, is a NonBanking Finance
Company (NBFC)
registered with the
Reserve Bank

of India.

Its equity shares are listed on the Bombay Stock Exchange (BSE) and the National Stock Exchange of India (NSE).

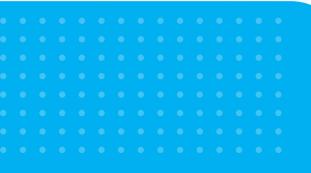


Established in 1994, it is recognized as one of India's most progressive automobile finance companies.



## **MCSL Products**





#### Retail Loans



Two-Wheeler loans



**CV** loans



**Used Car loans** 



**Loyalty loans** 

#### **Other products**



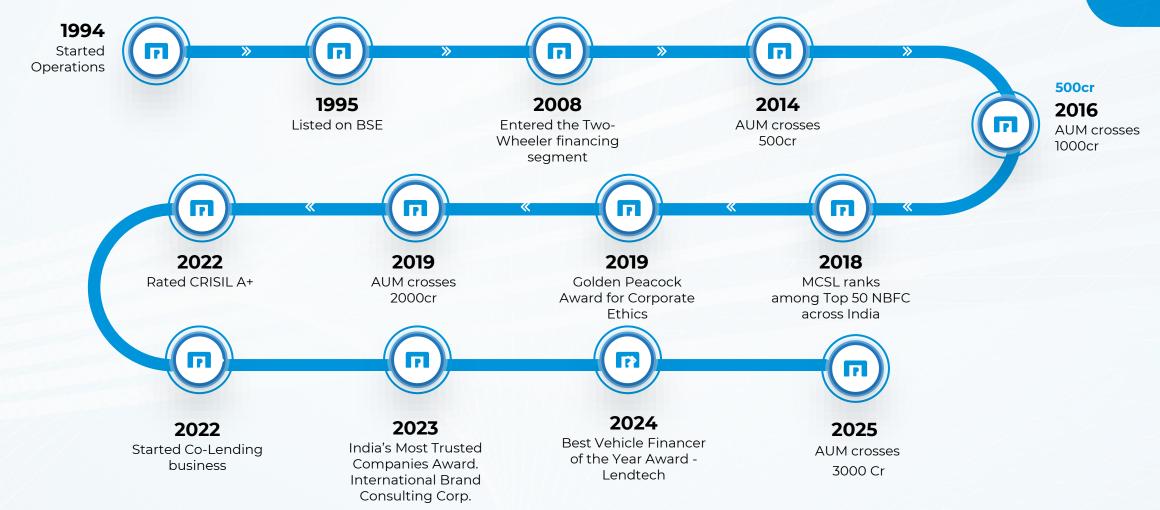
**Fixed Deposit** 



**Corporate loans** 

## **30 Year Journey**









# **BLUE WHEEL**

**FINANCIAL RESULTS Q2 FY 26** 



AUM 3,284 Cr Y-o-Y 38%



DEBT EQUITY RATIO
4.56 x



GNPA

5.94% (POS) 6.46% (Inc Accrued)



Disbursement 535 Cr



CRAR 22.02%



**NNPA** 

2.46 % (POS)

3.07% (Inc Accrued) (PCR 60%)



PAT 3.31 Cr



# **Operational Highlights**





**AUM** 

Q2 FY 26: ₹ 3,284 Cr



**Balance sheet Size** 

Q2 FY 26: ₹ 3,731 Cr



**Total Borrowings in** 

Q2 FY 26: ₹ 2,995 Cr



**Disbursement in** 

Q2 26 : ₹ 535 Cr

PAT Q2 26 : 3.31Cr

Borrowing Cost Q2 26 : 9.74%

**EPS** Q2 26 : ₹ 1.72 Shareholders Fund 656.96 Cr

> No of Live Customers 5,70,419

Yield **20.35%** 

New Customers Q2: 51,288



**CRISIL Rating**Rated "A+" Positive



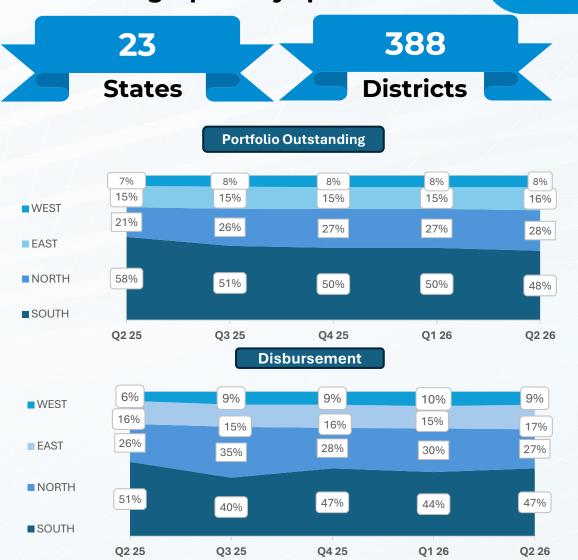
### **Strong Geographical Presence**





Blue is Belief

#### Geographically spread across



### **AUM Growth - Retail and Other Loans**













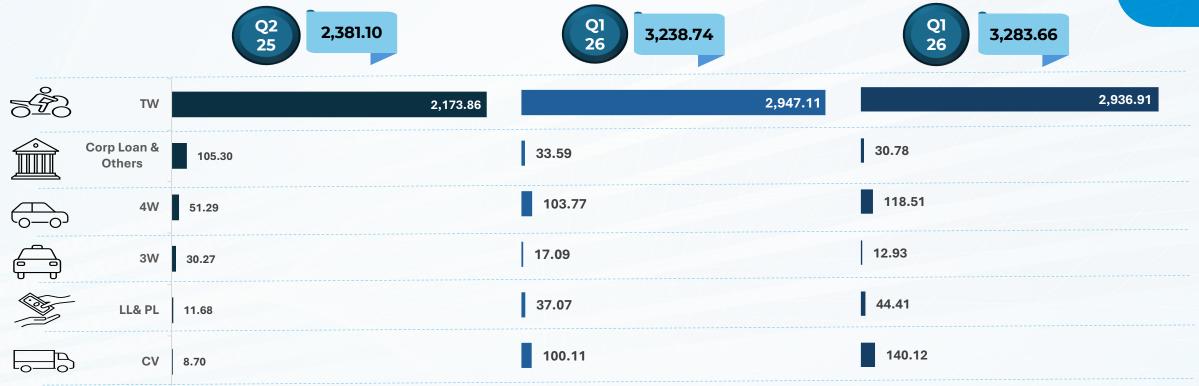






#### **Product wise Portfolio**







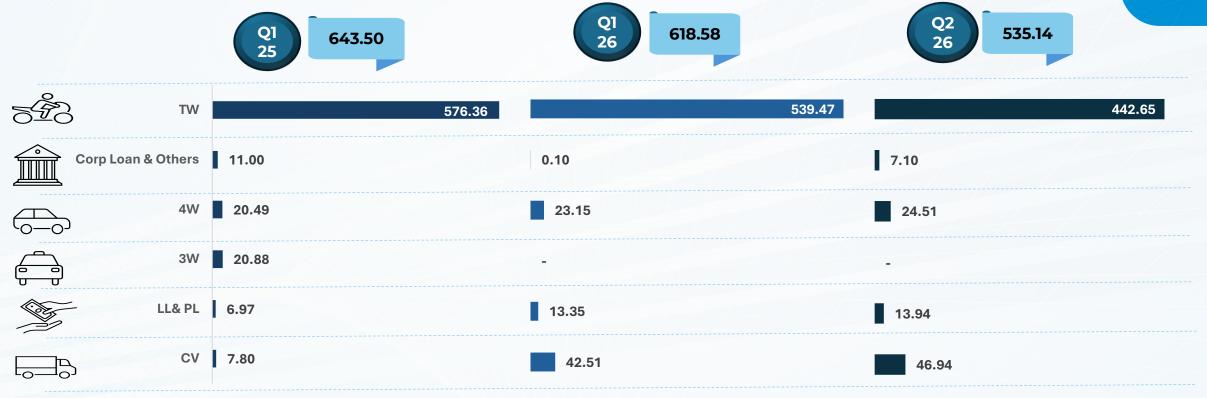


Product	Q-o-Q	Y-o-Y
TW	0%▲	35% ▲
Corp Loan & Others	-8%▼	71%▼
4W	14% ▲	131%▲
3W	-24%▼	57%▼
LL& PL	20% ▲	280% ▲
CV	40% ▲	1511% 🛕



#### **Product wise Disbursements**





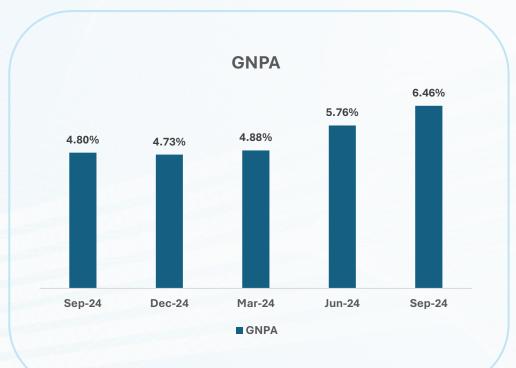


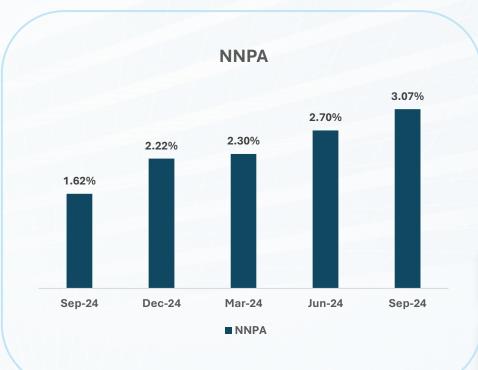


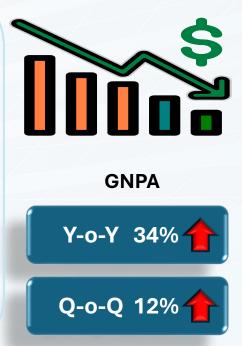


#### **GNPA & NNPA**











### **Credit Ratings**



**Bank Lines** 

**Non-Convertible Debentures** 

**Fixed Deposits** 

Principal Protected Market Linked Debenture

**Commercial Paper** 

**ESG Impact Rating** 







ICRA Rating A+/ Stable













## **Financial Performance-Comparison**



Parameters	Q1 FY26	Q2 FY26	Q-o-Q
Disbursement	618.58	535.14	-13%
Asset Under Management - AUM	3,238.74	3,283.66	1%
Interest Income	145.32	153.54	6%
Net Interest Income - NII	70.21	72.16	3%
Operating Expense - OPEX	51.90	53.62	3%
Loan Losses and Provisions	26.68	16.70	-37%
Profit Before Tax- PBT (Before Extra Ordinary Item)	(6.17)	3.72	160%
Profit After Tax- PAT	(4.41)	3.31	175%
Return On Asset - ROA	(0.57%)	0.42%	
Return On Equity - ROE	(2.70%)	2.02%	
Capital Adequacy Ratio - CRAR	22.04%	22.02%	
Gross NPA - GNPA	5.76%	6.46%	
Net NPA - NNPA	2.70%	3.07%	







Dankingland	P	eriod Ende	d
Particulars	Sep-25	Jun-25	Sep-24
Sources of Funds			
Share Capital	16.45	16.45	16.45
Reserves & Surplus	640.51	637.20	622.98
Borrowings	2,993.72	2,979.19	2,155.00
Other Liabilities and Provision	80.32	73.70	53.09
Total	3,731.00	3,706.55	2,847.52
Application of Funds			
Loan Assets	3,187.52	3,144.60	2,297.55
Investments	121.37	118.99	121.59
Fixed Assets	7.61	8.76	6.32
Cash & Bank Balance	306.15	322.55	318.22
Other Assets	108.35	111.66	103.84
Total	3,731.00	3,706.55	2,847.52



### **Profit & Loss Statement**



Dankiandana	Q	uarter Ende	d	Half Year Ended		
Particulars Particulars Particulars	Sep-25	Jun-25	Sep-24	Sep-25	Sep-24	
Revenue From Operations						
Interest Income	146.88	138.78	102.28	285.67	196.56	
Dividend Income		0.04	T	0.04	0.03	
Fees and Charges Income	6.52	6.37	6.08	12.89	11.58	
Other Operating Income	0.14	0.11	0.29	0.25	0.48	
Net gain on Fair Value Changes	0.00	0.01	/ <del>-</del>	0.01	<del>-</del>	
Total Revenue From Operations	153.54	145.32	108.65	298.86	208.66	
Other Income	1.87	2.18	1.14	4.05	1.32	
Total Income	155.42	147.50	109.79	302.91	209.98	
Expenses						
Finance Cost	81.39	75.09	50.72	156.48	94.42	
Opex	53.62	51.90	41.10	105.51	78.20	
Impairment	16.70	26.68	-3.64	43.37	1.22	
Total Expenses	151.70	153.66	88.18	305.37	173.85	
PBT	3.72	-6.17	21.62	-2.45	36.13	
Exceptional Items	XX <del>-</del> XX#	844 <del>-</del> 45,	<del>///-</del> //	\\\ \\ \ <u>-</u> \	<del>-</del>	
PAT	3.31	-4.41	16.27	-1.17	27.68	





#### **Disbursements (in ₹ Cr)**



#### **Average LTV**



### AUM (in ₹ Cr)



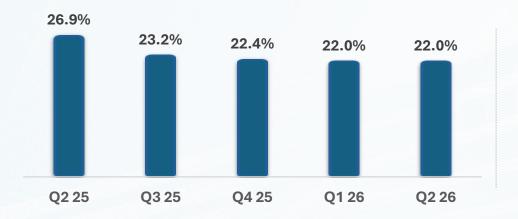
## Net Worth (in ₹ Cr)



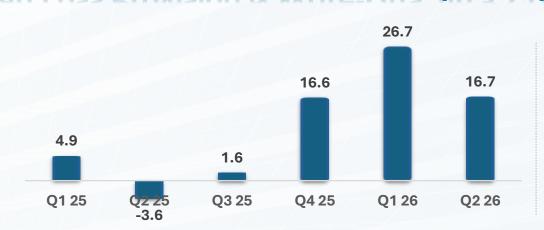




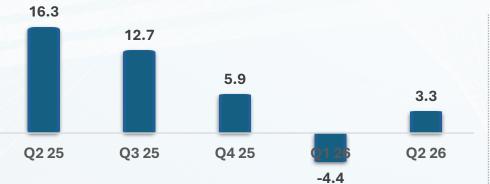
### **Capital Adequacy Ratio (%)**



### Loan Loss Provision & Write-Offs (in ₹ Cr)



### Profit after Tax (in ₹ Cr)



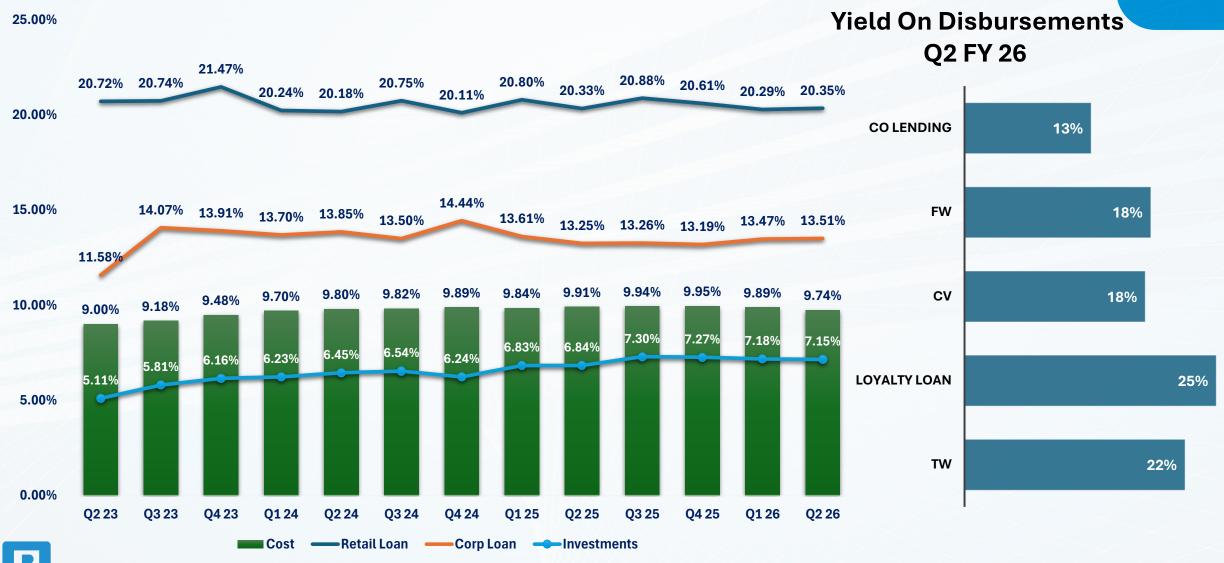
### **Debt Equity Ratio**





### **Analysis of Cost & Yield**





### Disbursement Retail Loans Q1 FY 26 & Q2 FY 26



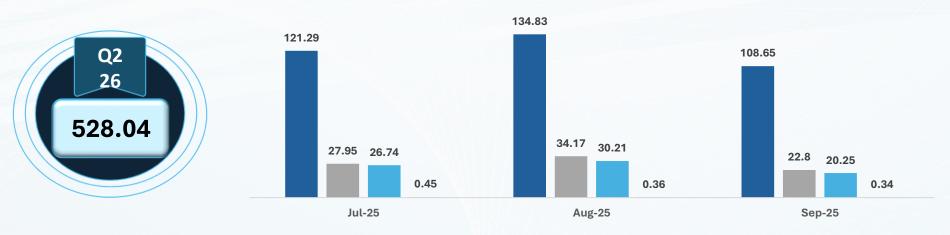










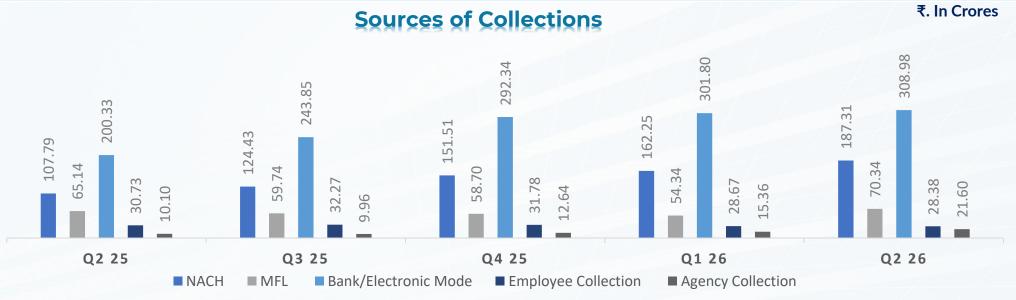


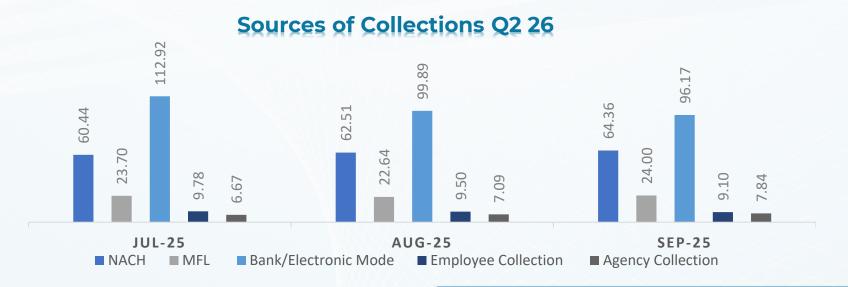


■ Dealer ■ Co Lending ■ MFL Branch ■ Deccan

## Collections -Q2 FY 26





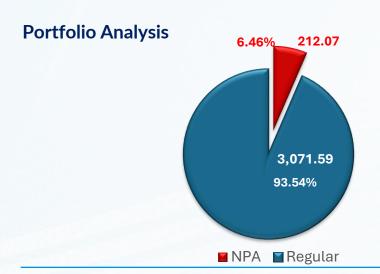




### **Portfolio Analysis**



₹. In Crores

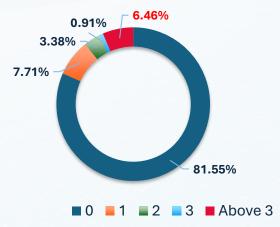




#### **Source - wise Analysis**



#### **Bucket - wise Analysis**





## **Asset Quality and NPA Movement - Retail**



Parameters	Sep-24	Dec-24	Mar-25	June-25	Sep-25
Gross NPAs - Opening POS	193.16	102.58	120.65	134.52	168.57
Add: Additions	19.47	28.75	29.31	45.49	42.17
Less: Reductions			t land		
Normalized and Closed during the Quarter	6.23	3.67	5.75	4.39	7.38
Repossessed vehicles sold during the Quarter	4.58	3.03	4.62	3.49	8.78
Amount collected during the Quarter	3.64	3.98	4.48	3.56	3.45
Transfer of Loans to ARC	95.60	1-/-	1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -		
Amount written off	-	-/ -/ /	0.59	<u>-</u>	<u>-</u> /
Gross NPAs - Closing POS	102.58	120.65	134.52	168.57	191.13
Accrued Interest in NPAs	11.76	13.21	14.54	17.72	20.80
Gross NPAs - Closing	114.34	133.86	149.06	186.29	211.93
GNPA %	4.80%	4.73%	4.88%	5.76%	6.46%
Net NPA	37.39	61.34	68.35	84.79	97.16
Net NPA %	1.62%	2.22%	2.30%	2.70%	3.07%
Provision Coverage Ratio S3	75%	60%	60%	60%	60%



## **Asset Quality and Provisioning**



Particulars Particulars	Q4 FY 25	Q1 FY 26	Q2 FY 26
Opening ECL (A)	96.74	107.03	128.51
Net Additions (B)	30.74	107.00	120.01
-Provision as per ECL Model	6.19	6.66	4.76
-Additional Management Overlay	4.09	14.40	2.77
-Fraud Provision	0.01	0.42	0.06
Closing ECL C = (A+B)	107.03	128.51	136.10
Write off Including Waivers (D)	0.99	0.32	0.32
Loss on repossession (E)	5.28	4.88	8.59
Impairment Cost (B+D+E)	16.56	26.68	16.51
Bad debts recovered	(0.15)	(0.11)	(0.14)
Net Impairment Cost	16.40	26.56	16.37
Average AUM	2,949.74	3,097.64	3,186.18
Credit Cost %	2.22%	3.43%	2.05%



## **Stage 3 Assets - Product wise**



	Closing Asset	Stage 3 POS	Stage 3 Accrued Interest	Gross Stage 3 Asset	Stage 3 Asset %	ECL Provision	Provision Coverage	Net Stage 3
Sep-25	3,283.66	191.27	20.80	212.07	6.46%	114.91	60%	97.16
Two Wheeler	2,936.91	187.80	20.62	208.42	7.10%	112.77	60%	95.65
Used Four Wheeler	118.51	1.95	0.10	2.05	1.73%	1.17	60%	0.88
Loyalty and Personal Loan	44.41	0.96	0.06	1.02	2.30%	0.58	60%	0.44
Corp Loan and Others	30.78	0.14	_   _   <u>-</u>	0.14	0.45%	0.14	100%	<u>-</u>
Three Wheeler	12.93	-	-		0.00%	<del>-//-</del>	0%	-
Commercial Vehicle	140.12	0.42	0.02	0.44	0.31%	0.25	60%	0.19
Jun-25	3,238.74	168.70	17.72	186.42	5.76%	101.63	60%	84.79
Two Wheeler	2,947.11	166.66	17.60	184.26	6.25%	100.35	60%	83.91
Used Four Wheeler	103.77	1.06	0.07	1.13	1.09%	0.64	60%	0.49
Loyalty and Personal Loan	37.07	0.66	0.04	0.70	1.89%	0.40	60%	0.30
Corp Loan and Others	33.59	0.14		0.14	0.42%	0.14	100%	-
Three Wheeler	17.09	-	H 1 1 1 1 1 - 9	17-1-1-7	0.00%		0%	_
Commercial Vehicle	100.11	0.18	0.01	0.19	0.19%	0.11	60%	0.08

### **Stage Wise AUM and ECL Summary**



**₹. In Crores** 

Stage		AUM	Interest Accrual	Closing Asset	Provision	Net Asset
Stage 1A	Α	2,892.03	38.69	2,930.72	11.69	2,919.03
Stage 1B	В	1.00	0.02	1.02	0.61	0.41
Total Stage 1	С	2,893.03	38.71	2,931.74	12.30	2,919.44
Stage 2A	D	139.18	1.69	140.87	9.50	131.37
Stage 2B	E	10.66	0.44	11.10	6.39	4.71
Total Stage 2	F	149.84	2.13	151.97	15.89	136.08
Total Stage 3	G	179.61	20.34	199.95	107.91	92.04
Total	C+F+G	3,222.48	61.18	3,283.66	136.10	3,147.56
NPA as per RBI	B+E+G	191.27	20.80	212.07	114.91	97.16

Addition of Stage 1B, Stage 2B and Stage 3 will be the GNPA% and NNPA % as per RBI norms with INDAS values.

#### Asset Classification:

STAGE\_1A: Assets (i) which had never touched NPA and (ii) which had been an NPA in the past but had been normalized and currently in the 0-30 days - Hence no more an NPA as per RBI norms

STAGE\_1B: Assets which had been an NPA in the past but yet to be fully normalized though it has moved to stage 1 currently - Hence an NPA as per current RBI norms

STAGE\_2A: Assets (i) which had never touched NPA and (ii) which had been an NPA in the past but had been normalized post that and now in 31-90 days DPD - Hence no more an NPA as per RBI norms

STAGE\_2B: Assets which had been an NPA in the past but yet to be fully normalized though it has moved to stage 2 currently - Hence an NPA as per current RBI norms

STAGE\_3: Assets which continues to be a NPA as on the closing date - Hence an NPA as per current RBI norms



## **Expected Credit Loss (ECL) Vs IRACP**



Sep-2025 ₹. In Crores

Particulars Particulars	AUM	ECL	IRACP	Excess /(Deficit)	ECL%	IRACP %
Performing Assets						1
S1 and S2 Hypothecation Loans	3,038.13	21.05	12.15	8.90	0.69%	0.40%
S1 and S2 other loans	33.46	0.14	0.13	0.01	0.42%	0.40%
Non-Performing Assets				7-1		1
S3 loans	191.27	114.91	59.79	55.12	60%	32%
Accrued Interest on NPA Accounts	20.80	<del>-</del> - /-		<b>-</b> /-/-		-
Total	3,283.66	136.10	72.08	64.02	4.14%	2.20%

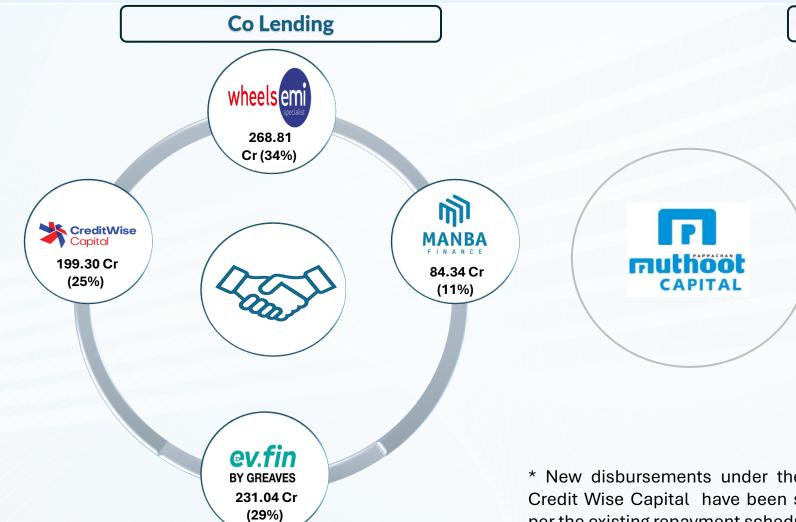
#### Jun -2025

Particulars	AUM	ECL	IRACP	Excess /(Deficit)	ECL%	IRACP %
Performing Assets				7		
S1 and S2 Hypothecation Loans	3,018.86	26.72	12.08	14.64	0.89%	0.40%
S1 and S2 other loans	33.46	0.16	0.13	0.03	0.48%	0.40%
Non-Performing Assets			44-4-4			
S3 loans	168.70	101.63	54.20	47.43	60%	32%
Accrued Interest on NPA Accounts	17.72		YY <del>-</del> //	<u> </u>	<b>-</b>	<b>/-</b>
Total	3,238.74	128.51	66.41	62.10	3.97%	2.05%



### **Partnerships**





**Business Correspondents** 

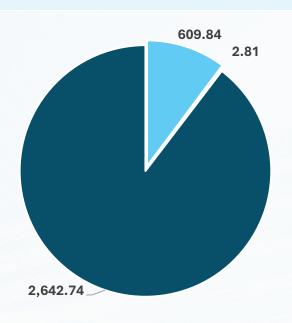


\* New disbursements under the co Lending arrangement with Manba and Credit Wise Capital have been stopped, but the collections will continue as per the existing repayment schedules



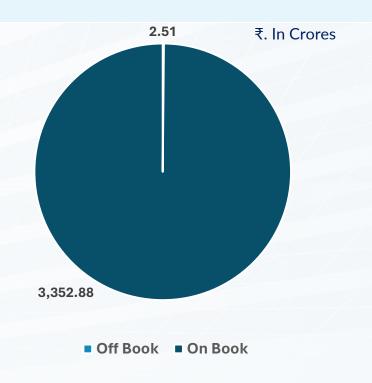
## Securitization Details as on 30<sup>th</sup> Sep 25







Transaction Type	No of Transactions	AUM
Securitized PTC (part of own book)	11	609.84
Direct Assignment	7	2.81
Own Portfolio excl securitized		2,642.74
Total Portfolio		3,255.39



Transaction Type	AUM
Off Book	2.51
On Book	3,352.88
Total Portfolio	3,255.39



#### **ARC & Investment in SRs**





SR @ Sale
102.22 Cr

Current SR
30.97 Cr



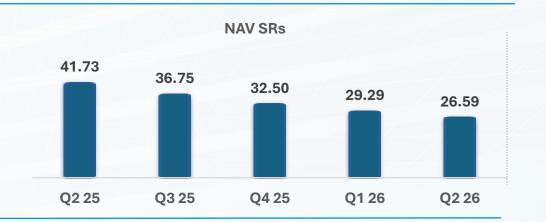
#### PARAS ARC (Sep 2024)

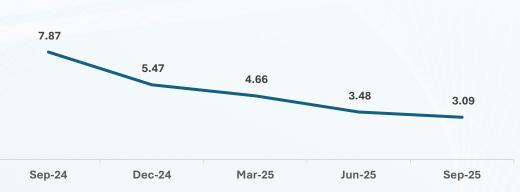
SR @ Sale
41.73 Cr

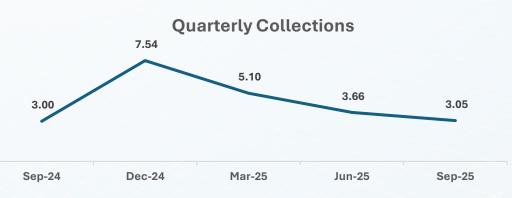
Current SR
26.58 Cr









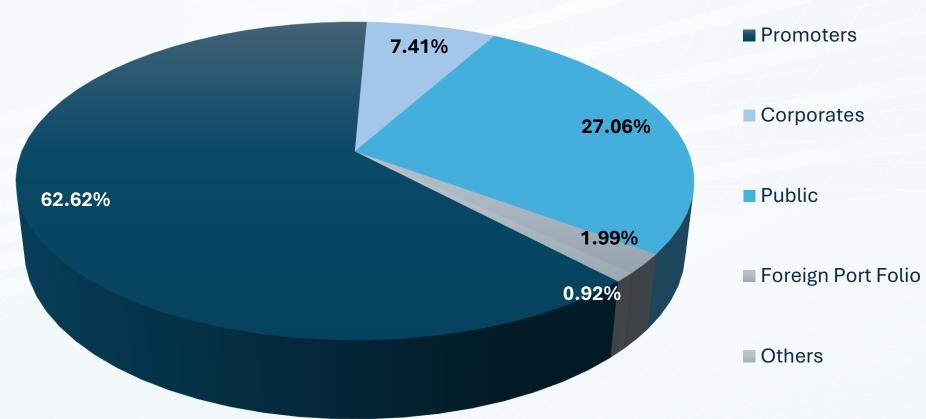




## **Shareholding Pattern**









## **Banking Partners**

















































## **NBFCs & Marquee Partners**























**AMBIT Finvest** 

Pragati ke partner































### **Sources of Borrowing**



#### Additional Facilities Q 2 FY 26

**Total Borrowings** As o 30<sup>th</sup> September 2025

Total

2996.28 Crores

Rate 9.74%

**All in Cost** 

10.57%

**Short Term 70 Crores** 

**All in Cost** 9.23%

**ROI 9.69%** 

Total

**503.51 Crores** 

**All in Cost** 10.04%

**ROI 8.61%** 

**Long Term 433.51 Crores** 

**ROI 9.87%** 

**All in Cost** 10.18%

**Total Borrowings** 30<sup>th</sup> Sep 2025 2996.28 Crores

**Funding Concentration TL/WCDL/CC - 27% NCD/MLD - 45% CP-6%** PTC/DA - 19% OTHERS-2%

**Public Deposit** Addition - 7.52 Crores (Renewals - 2.91 Crores)

WCDL Rollovers in Q2 281 Crores

**Short Term 622.60 Crores** 

Rate 9.34%

**All in Cost** 10.11%

**Long Term** 

2373.68 **Crores** 

Rate 9.85%

**All in Cost** 10.87%

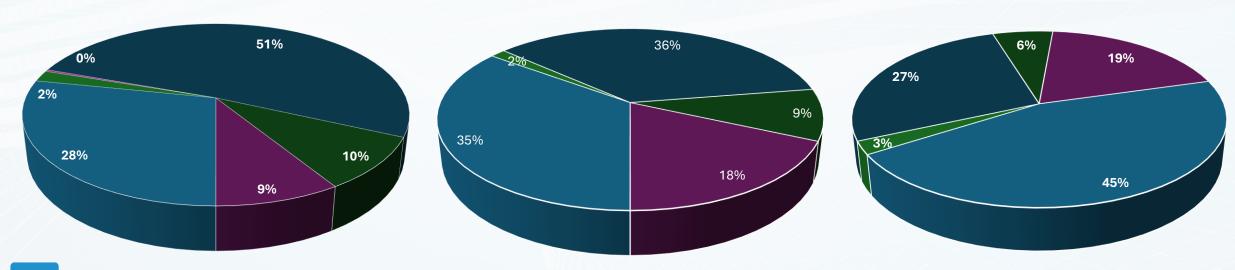


## **Borrowing Profile**



Borrowings	Sep-24		Jun-2	25	Sep-25		
	O/S	Rate	O/S	Rate	O/S	Rate	
NCD & MLD	604.00	9.95%	1,048.50	9.96%	1,359.75	9.95%	
Sub Debt & Public Deposit	42.37	8.21%	45.92	8.09%	72.04	8.22%	
Loan from Directors & Others	6.78	10.85%		1	1		
CC/WCDL/WCTL	1,098.03	10.18%	1,075.69	10.12%	806.39	9.78%	
СР	200.00	9.37%	275.00	9.50%	183.74	9.14%	
PTC/DA	189.45	9.17%	547.98	9.55%	574.35	9.58%	
Total	2,140.63	9.90%	2,993.09	9.87%	2,996.28	9.74%	

#### **Funding Concentration**



■ NCD & MLD ■ Sub Debt & Public Deposit ■ Loan from Directors & Others ■ CC/WCDL/WCTL ■ CP ■ PTC/DA

## Structural Liquidity as on 30/09/2025





	1-7 days	8-14 days	15 days-1 month	1-2 months	2-3 months	3-6 months	6-12 months
Cumulative Mismatch	238.46	251.91	301.81	370.31	345.18	440.73	578.64
Cumulative Mismatch as % of Total Outflows	996.44%	521.52%	164.64%	100.72%	42.59%	36.09%	30.84%

- A detailed ALM and Structural Liquidity statement as required by RBI prepared and submitted to RBI.
- Loans in the form on CC/WCDL get renewed and hence considered as 'inflow' and 'outflow' in the same period; As of 30.09.2025 there was "Bank Balance" of ₹ 220 Cr to meet any requirement.
- While the overall conditions prevailing has not been conducive for raising funds, there is a steady flow of funds through different modes.



## ALM as on 30/09/2025



ALM SEPTEMBER 2025									
Particulars	1M	2M	3M	4M to 6M	7M to 12M	1 to 3 Yrs	3 to 5 Yrs	Above 5 Yrs	Total
A. OUTFLOWS					1				
Capital, Reserves & Surplus	0.00	0.00	0.00	0.00	0.00	0.00	0.00	656.96	656.96
Deposits	2.04	1.96	2.10	4.50	12.37	18.36	4.73	0.00	46.05
Bank Borrowings	20.59	119.71	284.35	86.70	107.41	137.07	18.15	0.05	774.03
Commercial Papers (CPs)	23.58	0.00	34.70	24.58	99.91	0.00	0.00	0.00	182.77
Non - Convertible Debentures (NCDs)	39.29	0.00	73.75	163.04	231.07	852.61	0.00	0.00	1,359.76
Loans from Related Parties	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Borrowings from Others	42.81	39.66	39.18	112.26	196.38	174.09	0.00	0.00	604.36
Subordinate Debt	0.14	0.09	0.05	0.62	0.53	0.00	25.00	0.00	26.42
Current Liabilities & Provisions	32.53	22.81	8.76	18.93	7.62	11.94	72.91	43.32	218.82
Statutory Dues	2.59	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.59
Other Outflows	19.75	0.13	0.00	0.00	0.00	412.43	0.00	0.00	432.32
A. TOTAL OUTFLOWS (A)	183.32	184.35	442.89	410.62	655.28	1,606.50	120.79	700.33	4,304.07
A1. Cumulative Outflows	183.32	367.66	810.56	1,221.18	1,876.45	3,482.95	3,603.74	4,304.07	15,849.93
B. INFLOWS				$\uparrow \rightarrow \downarrow \rightarrow \downarrow$					
Cash	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Balances With Banks	206.90	2.63	0.00	19.35	10.44	65.69	0.00	0.00	305.02
Investments	10.53	4.42	5.66	9.53	21.09	63.84	3.28	3.01	121.37
Advances (Performing)	182.61	141.43	140.11	405.11	728.93	1,318.27	100.09	0.03	3,016.59
Gross Non-Performing Loans (GNPA)	0.00	0.00	0.00	0.00	0.00	0.00	119.56	71.57	191.13
Fixed Assets	1.82	0.00	0.00	0.00	0.00	0.00	0.00	5.80	7.61
Other Assets	83.25	104.37	271.99	72.18	32.73	31.55	14.33	51.94	662.34
B. TOTAL INFLOWS (B)	485.12	252.85	417.77	506.17	793.19	1,479.36	237.27	132.35	4,304.07
C. Mismatch (B - A)	301.81	68.50	-25.13	95.55	137.91	-127.13	116.47	-567.98	0.00
D. Cumulative Mismatch	301.81	370.31	345.18	440.73	578.64	451.50	567.98	0.00	0.00
E. Mismatch as % of Total Outflows	164.64%	37.16%	-5.67%	23.27%	21.05%	-7.91%	96.43%	-81.10%	0.00%
F. Cumulative Mismatch as % of Total Outflows	164.64%	100.72%	42.59%	36.09%	30.84%	12.96%	15.76%	0.00%	0.00%



## **Liquidity Coverage Ratio**





DEC 2024 - RBI LCR limit changed from 85% to 100%







