

**Pitti Engineering Limited**

(Formerly Pitti Laminations Limited)

ISO 9001:2015 ISO 14001:2015

[www.pitti.in](http://www.pitti.in)



8<sup>th</sup> August 2025

To  
BSE Ltd  
Floor 25, P J Towers, Dalal Street  
Mumbai – 400 001  
Scrip Code: 513519

To  
National Stock Exchange of India Limited  
Exchange Plaza, Bandra Kurla Complex  
Bandra (E), Mumbai – 400 051  
Scrip Code: PITTIENG

Dear Sir,

Sub: Revised Investor Presentation - Financial Results for the quarter ended 30<sup>th</sup> June 2025

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This is with reference to our letter dated 7<sup>th</sup> August 2025, wherein we had submitted the Investor Presentation of the Company, please note that slide 18 and 19 has been revised with the correct figures. The revised investor presentation is attached herewith.

We request to kindly take the same on record.

Thanking you,

Yours faithfully,  
For Pitti Engineering Limited

Mary Monica Braganza  
Company Secretary & Chief Compliance Officer  
FCS:5532

CIN: L29253TG1983PLC004141

**Registered Office**

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# PITTI Engineering Limited

Q1FY26 Investor Presentation



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## Operational and Financial Performance

Quarter Ended June 30<sup>th</sup> , 2025

## ESG & CSR Activities

Growing Responsibly

## Annexures

# About Us – Pitti Engineering Limited



## Vision



**Simplifying Engineering Supply Chain**



## Mission

**To enhance capabilities with cutting edge technology**  
**To integrate multiple engineering processes**  
**To contract customer supply chain**  
**To provide uniquely integrated component**

**4 Decades**

of engineering  
excellence with a  
longstanding experience

**6**

manufacturing facilities  
3 in Telangana  
1 in Maharashtra and  
2 in Bangalore

**100+**

Customers diversified across  
end user industries

**11+**

Countries across 6 continents  
with exports presence

**Rs. 1,743 Crs**

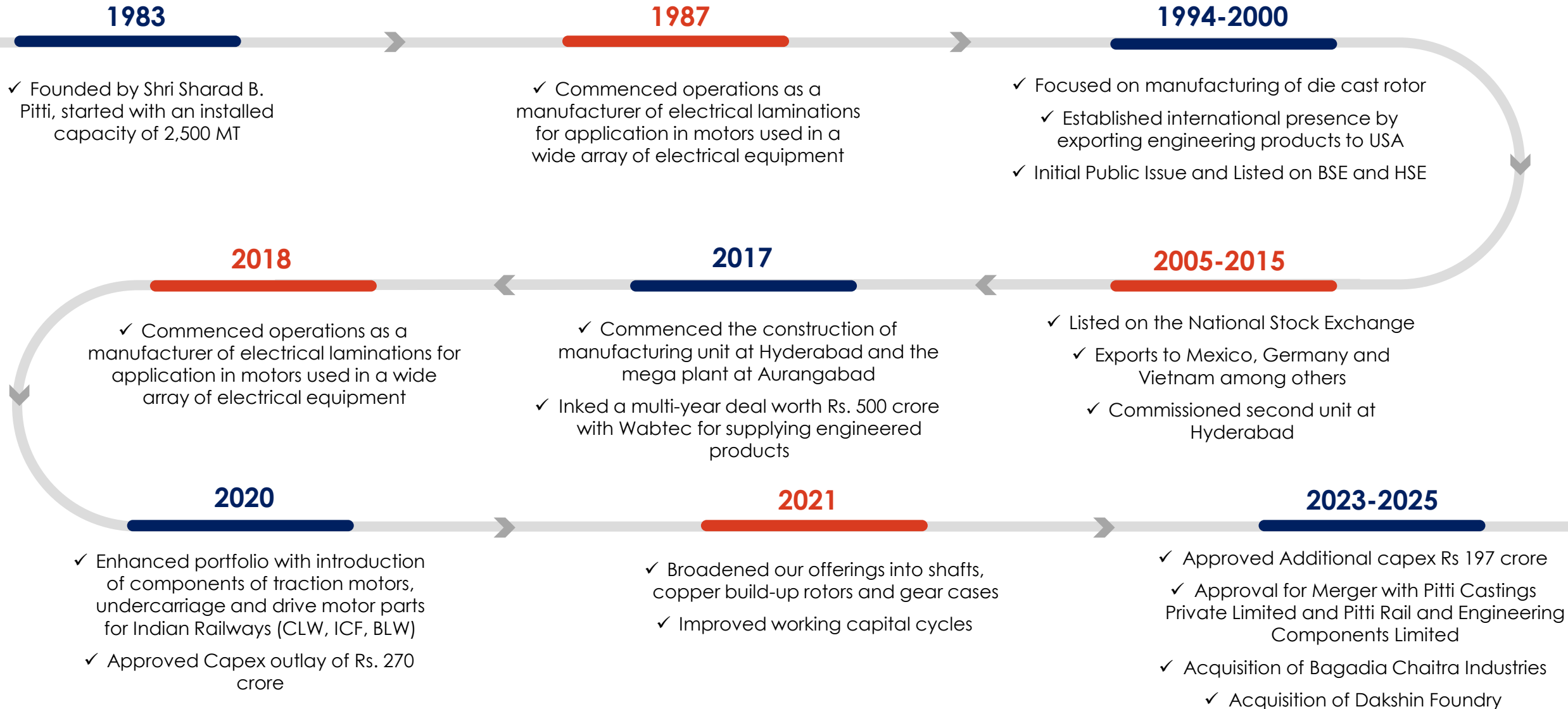
Total Income for FY25

**Leading**

Supplier to all motor  
manufacturers in India

**Largest manufacturer and exporter of electrical laminations in India & Preeminent manufacturer of machined castings and fabricated components**

# Our Journey



# Diversified Products Portfolio

## Rotating Electrical Equipment

Loose Laminations



Traction Stator Core



Rotor Core



Welded Stator



Stator Assembly



Die Cast Rotors



## Machined Components

Gear Case



Wolong Stator Frame



Diagonal Gear Case



Stator Frame



Windmill Pedestal



Shafts



## Value Added Products

Rotor Assembly



Traction Motor



Ribbed Shafts



Large Stator Core



Wheel Hub



Welded Stator Core



Shaft and Spider



# State of the Art Manufacturing Facilities

## Macharam, Telangana



Manufacturing Of Castings  
Foundry activities

## Nandigaon, Telangana



Fabrication and fettling  
activities

## Kothur, Telangana



Laminations, low to high value  
assembling and large level  
machined components

## Aurangabad, Maharashtra



Laminations, low to high value  
assembling activities and  
machined components

## Tumkur, Karnataka



Laminations, Low and medium  
value assembling activities

## Hoskote, Karnataka

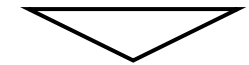


Manufacturing of Casting and  
Foundry activity

Operations Centrally managed  
through  
**SAP Software**



**Common Manufacturing and  
Marketing Teams**



Focus on  
manufacturing of **margin  
accretive** and **value additive  
machined products**

**Our advanced manufacturing enables high-quality, customized solutions for evolving customer needs**

# Catering to Diversified Industries

## Traction motor and Railway components

India's 4th largest railway network, backed by metro and high-speed rail projects, is driving demand for complex machined parts

## Power Generations

India's 428 GW power base is growing, with 93 GW thermal in the pipeline. The 500 GW renewable target by 2030 is set to drive strong demand for rotating equipment

## Industrial & Commercial

The sector is growing on the back of infra, automation, and capex. PLI and investment revival are boosting demand for advanced electrical machinery

## Appliances & Consumer

Stricter BEE norms and Tier II/III electrification are driving demand for efficient, low-noise motors. Rising appliance use and household electrification call for scalable motor part production

## Mining , Oil & Gas

Demand is rising from bulk handling, hydraulics, and mining expansion, driving need for high-torque, wear-resistant components in draglines, crushers, and heavy equipment

## Renewable Energy

India targets 60 GW offshore wind with policy support, while solar PV is set to cross 50% of the energy mix by 2030—driving demand for advanced electrical integration

## Data Centres

Digital infra boom is driving demand for continuous power and cooling via high-efficiency motors, fueling need for custom stators, rotors, and data-driven thermal components

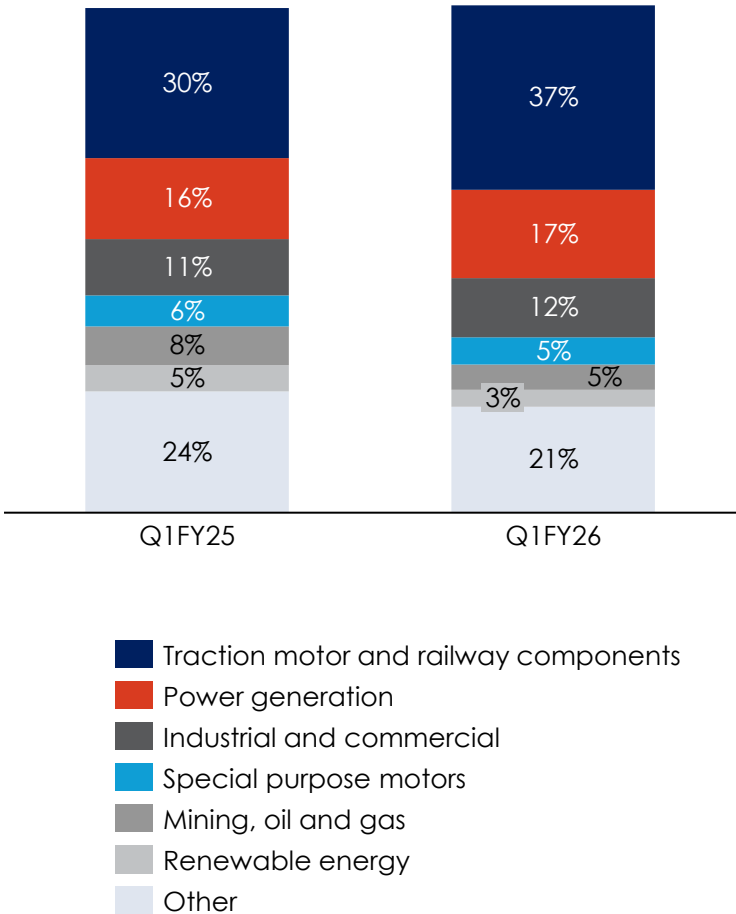
## Pump Motors

Growing demand from agriculture, water infrastructure, and industrial sectors is driving pump motor expansion. Government thrust on rural water supply (Jal Jeevan Mission), urban sanitation, and smart irrigation is boosting volumes, while energy-efficient and solar-compatible motors are reshaping product innovation.

## Others

Others includes home appliances, automotives, etc and scrap sales, other income

## Industry Wise Revenue Breakup



# Our Marque Clientele Base

**ABB**

**ANDRITZ**

**atomberg**  
"Why not?"

**ALSTOM**

**Allison**  
Transmission

**xylem**  
Let's Solve Water

**AVTEC**

**BHEL**

**beml**  
NEW FRONTIERS. NEW DREAMS

**CATERPILLAR**

**CG Power and**  
Industrial Solutions

**Cummins**

**ELIN**  
Motoren  
A Voith Company

**INDIAN RAILWAYS**

**Ingeteam**

**INNOMOTICS**

**IPS**  
INTEGRATED POWER SERVICES

**JE**

**Lucas TVS**

**L&T** | **MHI**  
POWER

**M.TA**  
MEDHA TRACTION EQUIPMENT PVT. LTD.

**Nidec**

**RAMME**  
ELECTRIC MACHINES GMBH

**RegalRexnord**

**SAINI**  
ENGINEERING WORKS

**SIEMENS**

**SIEMENS**  
energy

**SIEMENS Gamesa**  
RENEWABLE ENERGY

**StanleyBlack&Decker**

**SUZLON**  
POWERING A GREENER TOMORROW

**SCHWING**  
Stetter

**SKF**

**TITAGARH**  
RAIL SYSTEMS LIMITED

**TMEiC**  
We drive industry

**TATA**

**HENDRICKSON**  
The World Rides On Us

**varroc**

**VOITH**

**Wabtec**  
CORPORATION

**WEG**

**wilo**

**WOLONG**  
Power your future

**PITTI ENGINEERING LIMITED**

# Accelerating Growth Inorganically

## Acquisition of Pitti Industries Private Limited (Formerly Known as Bagadia Chaitra Industries Private Limited)

- Acquired in **March 2024**, at an **Enterprise Valuation of Rs. 124.9 crores**
- Specializes in the manufacture of **electrical steel laminations, their assemblies and die cast rotors**
- It **operates two manufacturing facilities** in Tumakuru, Karnataka
- Total installed capacity stands at 18,000 MTPA



**This acquisition enhances its presence in South India and contributes to our overall asset base and production capacity**

## Acquisition of Dakshin Foundry Private Limited

- Acquired in **July 2024**, at an **Equity Value of Rs. 153.1 crores**
- Manufacturer of high-quality casting in ductile iron, grey iron, low carbon, alloy steel grades and Simo iron castings along with value added services like pattern making
- It **operates manufacturing facility** in Hosakote, Bangalore
- Total installed capacity stands at 4,200 MTPA



**This acquisition adds valuable assets and increase production capabilities which will help in achieving economies of scale**



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## Operational and Financial Performance

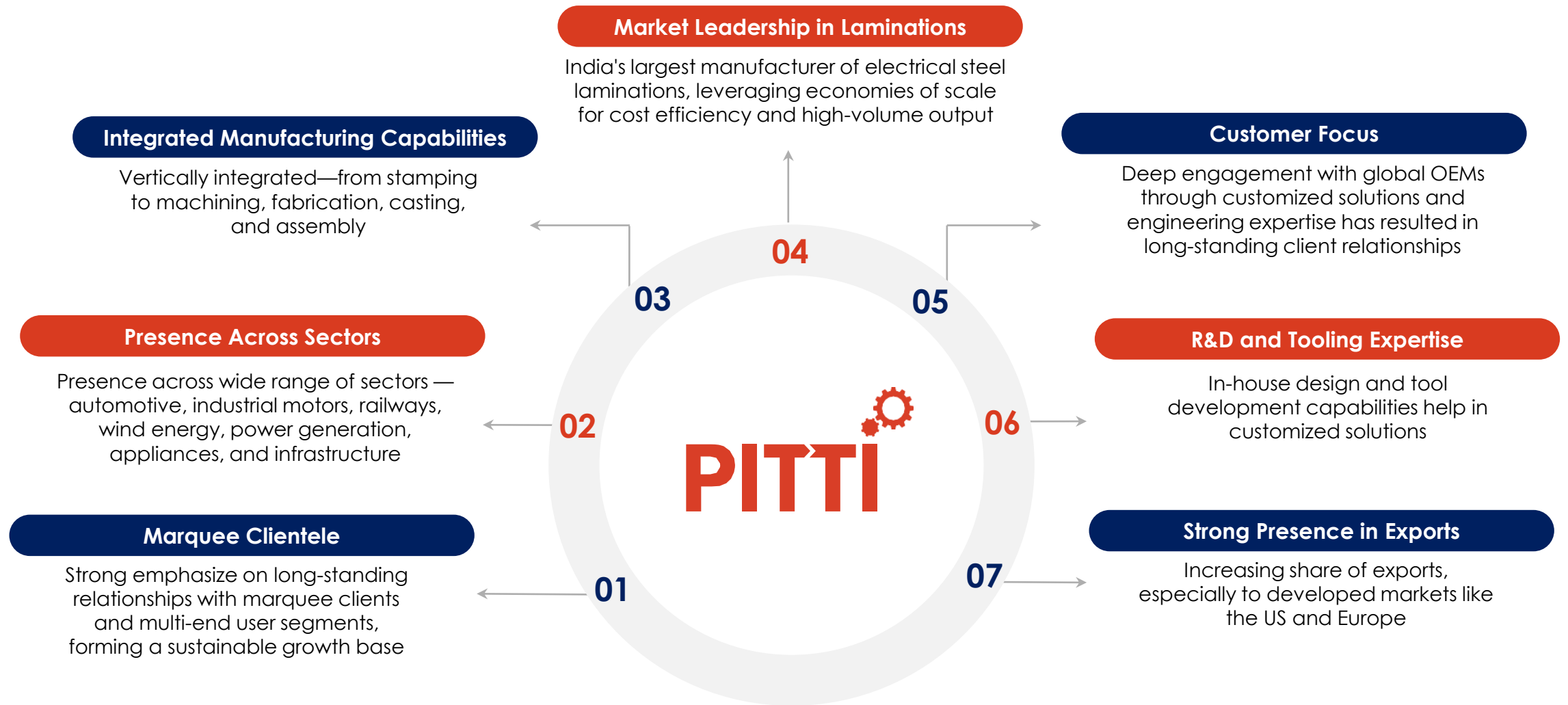
Quarter Ended June 30<sup>th</sup> 2025

## ESG & CSR Activities

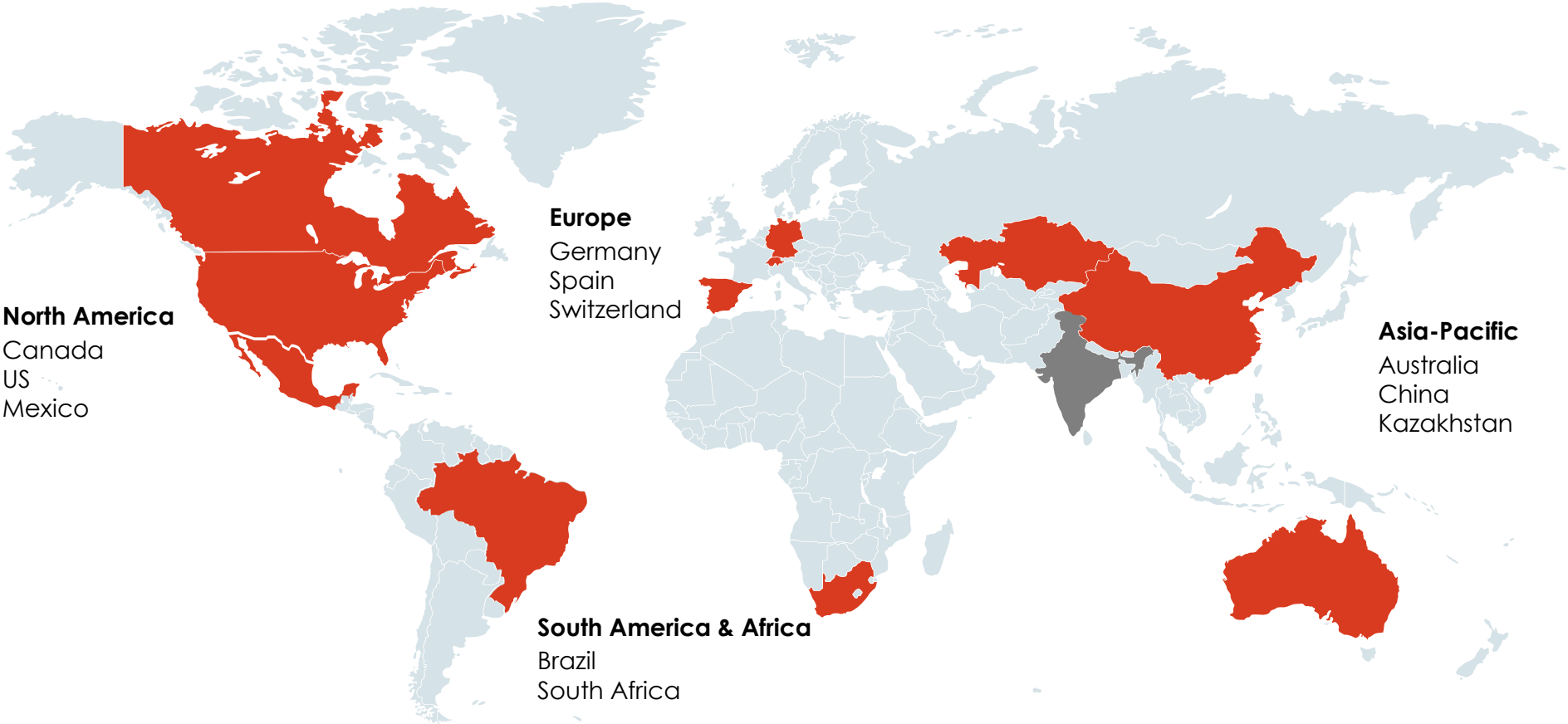
Growing Responsibly

## Annexures

# What Sets Pitti Engineering Apart



# Exports Dominance - Excellence Has No Borders



**11+**  
Countries across 6 continents with exports presence

**35%**  
Export Revenue Growth from FY23 to FY25

| Exports Revenue<br>(INR Crs) | FY23 | FY24 | FY25 | Exports Share<br>(% of Total Revenue) | FY23 | FY24 | FY25 |
|------------------------------|------|------|------|---------------------------------------|------|------|------|
|                              | 371  | 434  | 500  |                                       |      |      |      |

\* Map not to scale



## Input

## Our Approach



## Output

### Vertical Integration

We have vertically integrated our operations from tooling to laminations and their assemblies; and from machined casting and fabrication to machining and other value-added processes

Become **One Stop shop** for our clients focus on **producing margin accretive value-added products**

### Manufacturing Expertise

Intend to leverage our engineering expertise, machining capabilities, fabrication and casting experience

Expand our business into the **manufacturing of complex** and **critical machined components**, which we believe is both **margin accretive** and **value additive**

### Economies of Scale

Our manufacturing facilities are equipped with best-in-class automation and equipment, enabling economies of scale

**Enhanced production efficiency**, ensuring **consistent quality**, and **supporting high-volume, customized output**—strengthening our competitiveness

### Quality Products

Delivering quality products along with our integrated manufacturing operations has enabled us to develop products suited to our customers

Fostering **long term** customer relationships

Delivering **value-added, margin-accretive solutions** through **vertical integration, engineering expertise, and quality-driven manufacturing**

# Experienced Board of Directors

## Promoter Executive Directors



A visionary with over four decades of industry leadership, he pioneered India's lamination manufacturing and built the company from the ground up. His strategic foresight continues to guide its long-term growth

**Shri Sharad B Pitti**  
Founder & Chairman



With deep operational expertise since 2004, Akshay has modernized the company through technology, high-value manufacturing, and global competitiveness

**Akshay S Pitti**  
MD & Chief Executive Officer



Mechanical engineer with 40+ years of experience, including executive roles at the company, he brings deep technical and operational insight

**Y B Sahgal**  
Non-Executive Independent Director



Veteran finance professional with 30+ years in CPSUs, he offers strong expertise in corporate governance, audit, and financial strategy

**N Vinod Kumar**  
Non-Executive Independent Director



Senior CA and ESG leader, she brings deep experience in sustainability, governance, and impact assessment across industries

**Priti Paras Savla**  
Non-Executive Independent Director



Senior CA with vast experience in audit, risk, and ethics, she also represents India on international accounting and governance bodies

**Kemisha Soni**  
Non-Executive Independent Director

# Strong Management Team at Helm



With deep operational expertise since 2004, Akshay has modernized the company through technology, high-value manufacturing, and global competitiveness

**Akshay S Pitti**  
**MD & Chief Executive Officer**



A manufacturing entrepreneur turned senior leader post-acquisition, he brings deep domain knowledge in laminations and die-cast components

**Chaitra Sundaresh**  
**Deputy COO**



With a decade at Pitti, he drives strategy and operations for motor and generator components, focusing on efficiency and growth

**Sandip Agarwala**  
**COO, Motor & Generator Components**



CA with 19 years of cross-sector experience, he leads finance and strategy, ensuring fiscal discipline and business growth

**M Pavan Kumar**  
**Chief Financial Officer**



An MBA with expertise in automation and sourcing, he leads manufacturing modernization and strategic sourcing initiatives

**Rishab Gupta**  
**COO, Machined Components & Enterprise Sourcing**



Seasoned governance professional with 28 years of experience, she ensures robust compliance and corporate secretarial practices

**Mary Monica Braganza**  
**Company Secretary & Chief Compliance Officer**



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## Operational and Financial Performance

Quarter Ended June 30<sup>th</sup>, 2025

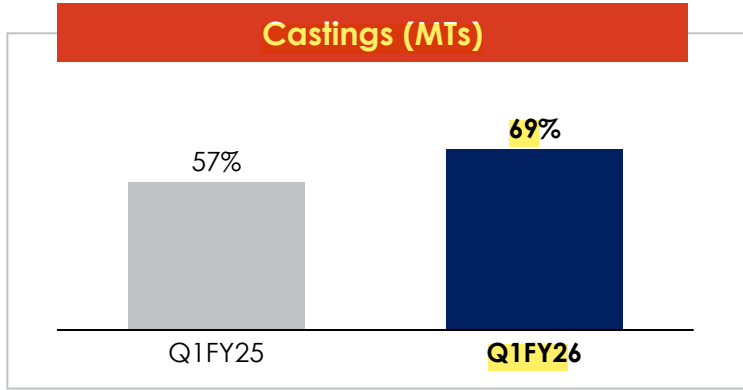
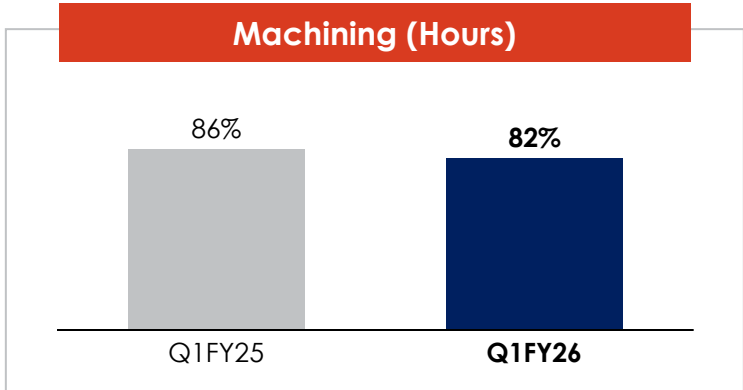
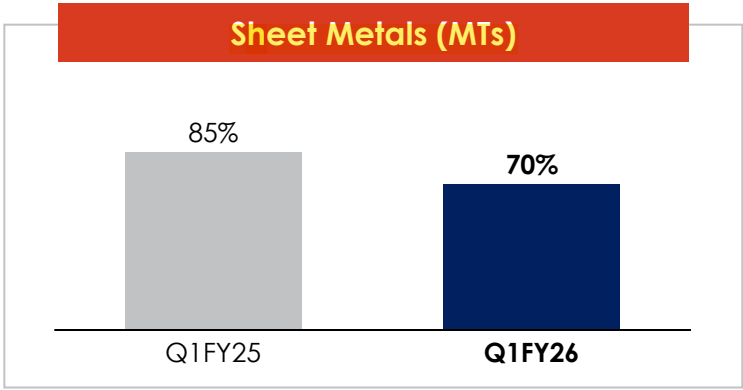
## ESG & CSR Activities

Growing Responsibly

## Annexures

# Capacity Utilizations\*

Q1FY26



Annual Capacity

74,000 MTs  
Q1 FY25

90,000 MTs  
Q1 FY26

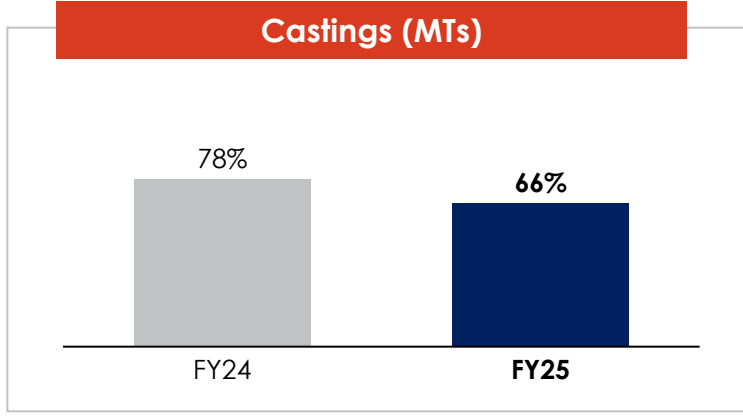
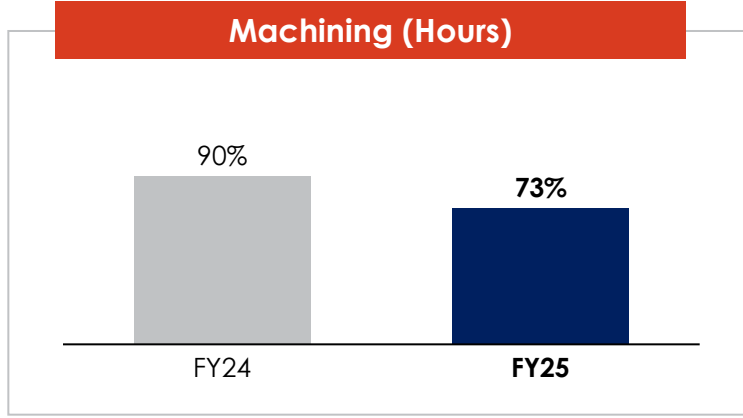
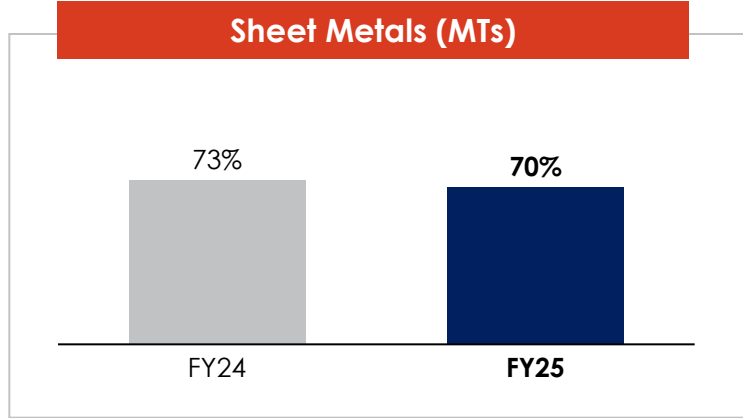
4,60,800 Hours  
Q1 FY25

6,40,800 Hours  
Q1 FY26

14,400 MTs  
Q1 FY25

18,600 MTs  
Q1 FY26

FY25



Annual Capacity

56,000 MTs  
FY24

90,000 MTs  
FY25

4,60,800 Hours  
FY24

6,33,600 Hours  
FY25

14,400 MTs  
FY24

18,600 MTs  
FY25

\*Q1FY26 Includes volumes for PIPL and Dakshin Foundry and Q1FY25 includes volumes for PIPL from the date of acquisition  
FY25 includes volume figures for PIPL and Dakshin Foundry from the date of acquisition

# Sales Breakup – Volume\*

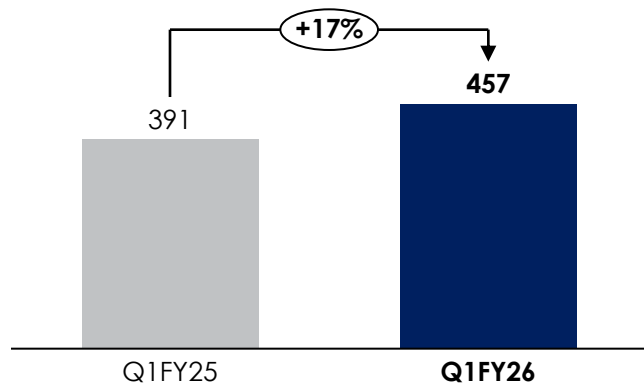
| Sales in MT                                                           | Q1FY26               | Q1FY25 | YoY                         | FY25   | FY24   | YoY   |
|-----------------------------------------------------------------------|----------------------|--------|-----------------------------|--------|--------|-------|
| High value-added assemblies – Laminations                             | 3,021                | 2,648  | 14.1%                       | 10,967 | 10,654 | 2.9%  |
| Stator frame or Rotor shaft integrated assemblies - Laminations       | 996                  | 838    | 18.9%                       | 3,325  | 2,945  | 12.9% |
| Machined Components                                                   | 1,236                | 1,016  | 21.7%                       | 4,678  | 3,955  | 18.3% |
| Shafts – Machined components going into assemblies                    | 369                  | 362    | 1.9%                        | 1,344  | 1,226  | 9.6%  |
| Child parts - Machined components going into assemblies               | 672                  | 494    | 36.0%                       | 2,254  | 1,748  | 28.9% |
| Stator frames – Core Drop - Machined components going into assemblies | 420                  | 257    | 63.4%                       | 1,092  | 1,061  | 2.9%  |
| Raw Castings                                                          | 1,405                | 573    | 145.2%                      | 4,638  | 2,508  | 84.9% |
| Loose Laminations and low value-added assemblies                      | 11,135               | 10,445 | 6.6%                        | 45,120 | 25,732 | 75.3% |
| By Product & Others Casting                                           | 10,405               | 9,352  | 11.3%                       | 54,096 | 36,925 | 46.5% |
| Value added products                                                  | Volume based product |        | By products & Other casting |        |        |       |

PITTI ENGINEERING LIMITED

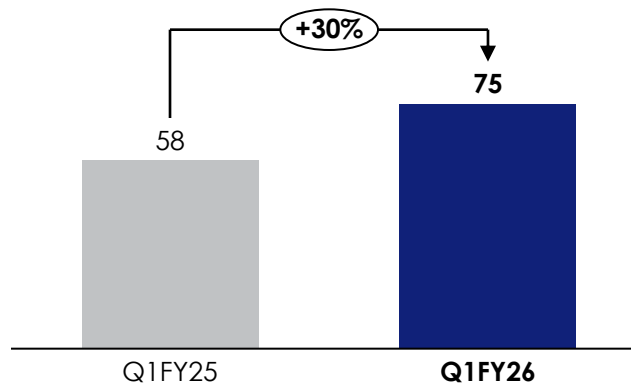
\*Q1FY26 Includes volumes for PIPL and Dakshin Foundry and Q1FY25 includes volumes for PIPL from the date of acquisition  
FY25 includes volume figures for PIPL and Dakshin Foundry from the date of acquisition

# Financial Highlights – Q1 FY26

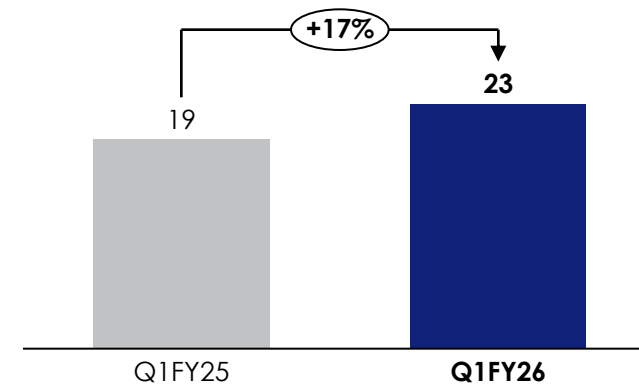
Revenue from Operations



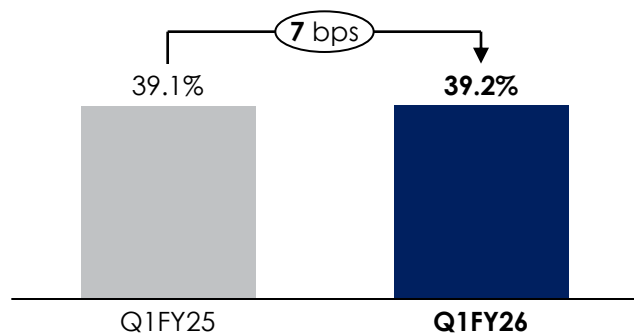
EBITDA



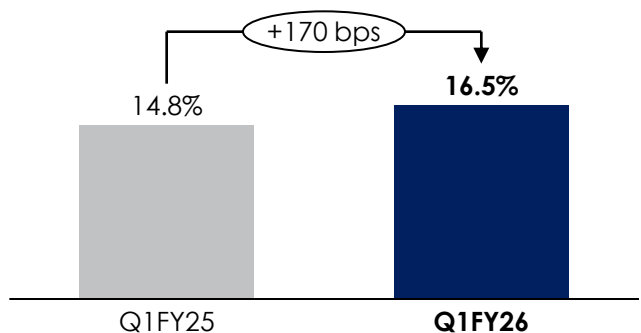
Profit After Tax



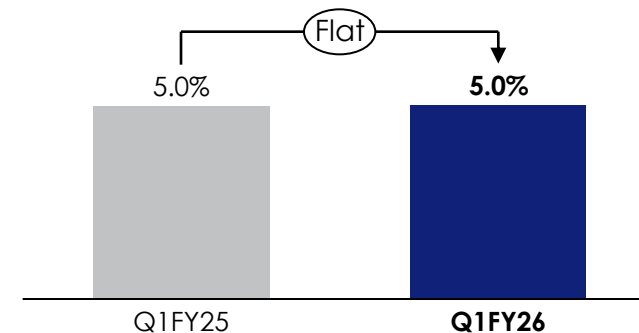
Gross Profit Margin (%)



EBITDA Margin (%)



PAT Margin (%)



# Consolidated Profit & Loss Statement

| Profit and Loss (Rs. Crs)       | Q1FY26       | Q1FY25       | Y-o-Y        | FY25           | FY24           | Y-o-Y        |
|---------------------------------|--------------|--------------|--------------|----------------|----------------|--------------|
| <b>Revenue from Operations</b>  | <b>456.6</b> | <b>391.4</b> | <b>16.7%</b> | <b>1,704.6</b> | <b>1,244.2</b> | <b>37.0%</b> |
| Cost of Goods Sold              | 277.9        | 238.3        |              | 1,016.5        | 771.0          |              |
| <b>Gross Profit</b>             | <b>178.7</b> | <b>153.1</b> | <b>16.7%</b> | <b>688.1</b>   | <b>473.2</b>   | <b>45.4%</b> |
| <b>Gross Profit Margin</b>      | <b>39.1%</b> | <b>39.1%</b> |              | <b>40.4%</b>   | <b>38.0%</b>   |              |
| Employee Cost                   | 42.3         | 29.6         |              | 196.7          | 128.7          |              |
| Other Expenses                  | 61.0         | 65.5         |              | 220.2          | 163.4          |              |
| <b>EBITDA</b>                   | <b>75.4</b>  | <b>58.0</b>  | <b>30.0%</b> | <b>271.2</b>   | <b>181.1</b>   | <b>49.8%</b> |
| <b>EBITDA Margin</b>            | <b>16.5%</b> | <b>14.8%</b> |              | <b>15.9%</b>   | <b>14.6%</b>   |              |
| Depreciation                    | 25.6         | 16.9         |              | 80.5           | 58.7           |              |
| Other Income                    | 7.4          | 3.4          |              | 38.8           | 48.5           |              |
| <b>EBIT</b>                     | <b>57.2</b>  | <b>44.5</b>  | <b>28.5%</b> | <b>229.5</b>   | <b>170.9</b>   | <b>34.3%</b> |
| <b>EBIT Margin</b>              | <b>12.5%</b> | <b>11.4%</b> |              | <b>13.5%</b>   | <b>13.7%</b>   |              |
| Finance Cost                    | 20.6         | 16.9         |              | 67.9           | 51.5           |              |
| <b>Profit before Tax</b>        | <b>36.5</b>  | <b>27.6</b>  | <b>32.6%</b> | <b>161.6</b>   | <b>119.4</b>   | <b>35.4%</b> |
| <b>Profit before Tax Margin</b> | <b>8.0%</b>  | <b>7.1%</b>  |              | <b>9.5%</b>    | <b>9.6%</b>    |              |
| Tax                             | 13.7         | 8.2          |              | 39.3           | 29.7           |              |
| <b>Profit After Tax</b>         | <b>22.9</b>  | <b>19.4</b>  | <b>18.0%</b> | <b>122.3</b>   | <b>89.7</b>    | <b>36.3%</b> |
| <b>Profit After Tax Margin</b>  | <b>5.0%</b>  | <b>5.0%</b>  |              | <b>7.2%</b>    | <b>7.2%</b>    |              |
| EPS (in. Rs)                    | 6.14         | 5.65         |              | 33.32          | 26.20          |              |
| <b>Cash PAT</b>                 | <b>48.5</b>  | <b>36.3</b>  |              | <b>202.8</b>   | <b>148.4</b>   |              |



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## Operational and Financial Performance

Quarter Ended June 30<sup>th</sup>, 2025

## ESG & CSR Activities

Growing Responsibly

## Annexures

## Health & Social development



- In FY24 -25 , The company contributed ₹200 lakhs towards the construction of a Students' Lecture Hall at Shri Ramchandra Institute of Medical Sciences, located in Sambhaji Nagar, Maharashtra. The total estimated cost of the hall is ₹750 lakhs.
- Through this initiative aim is to support the development of medical education and contribute to a better learning environment for future healthcare professionals

## Education & Culture



- In the FY24-25, company supported Ved Vignan Maha Vidyapeeth (VVMVP), a charitable trust working in the field of holistic education, with a contribution of Rs. 7.50 lakhs towards providing school uniforms for students of its Vedic schools
- Schools aims to make education more accessible to children in remote areas

## Animal Welfare



- Company has continued to adopt the wildlife at Nehru Zoological Park, supporting Asha the elephant from 1<sup>st</sup> June, 2024, to 31<sup>st</sup> May, 2025, with a contribution of Rs. 5 lakhs, and a lion from 1<sup>st</sup> March, 2025, to 28<sup>th</sup> February, 2026, with a contribution of Rs.3 lakhs
- This ongoing commitment helps provide for their nutrition, healthcare, and overall well-being

# Awards & Certifications





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Quarter Ended June 30<sup>th</sup>, 2025

## ESG & CSR Activities

Growing Responsibly

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# Historical Profit & Loss Statement

| Profit and Loss (Rs. Crs)       | FY25           | FY24           | FY23           | FY22         |
|---------------------------------|----------------|----------------|----------------|--------------|
| <b>Revenue from Operations</b>  | <b>1,704.6</b> | <b>1,244.2</b> | <b>1,100.2</b> | <b>953.8</b> |
| Cost of Goods Sold              | 1,016.5        | 771.0          | 782.3          | 678.1        |
| <b>Gross Profit</b>             | <b>688.1</b>   | <b>473.2</b>   | <b>317.9</b>   | <b>275.7</b> |
| <b>Gross Profit Margin</b>      | <b>40.4%</b>   | <b>38.0%</b>   | <b>28.9%</b>   | <b>28.9%</b> |
| Employee Cost                   | 196.7          | 128.7          | 86.6           | 78.5         |
| Other Expenses                  | 220.2          | 163.4          | 79.9           | 64.6         |
| <b>EBITDA</b>                   | <b>271.2</b>   | <b>181.1</b>   | <b>151.4</b>   | <b>132.6</b> |
| <b>EBITDA Margin</b>            | <b>15.9%</b>   | <b>14.6%</b>   | <b>13.8%</b>   | <b>13.9%</b> |
| Depreciation                    | 80.5           | 58.7           | 44.7           | 38.9         |
| Other Income                    | 38.8           | 48.5           | 17.9           | 16.5         |
| <b>EBIT</b>                     | <b>229.5</b>   | <b>170.9</b>   | <b>124.6</b>   | <b>110.2</b> |
| <b>EBIT Margin</b>              | <b>13.5%</b>   | <b>13.7%</b>   | <b>11.3%</b>   | <b>11.5%</b> |
| Finance Cost                    | 67.9           | 51.5           | 44.7           | 39.6         |
| <b>Profit before Tax</b>        | <b>161.6</b>   | <b>119.4</b>   | <b>79.9</b>    | <b>70.6</b>  |
| <b>Profit before Tax Margin</b> | <b>9.5%</b>    | <b>9.6%</b>    | <b>7.3%</b>    | <b>7.4%</b>  |
| Tax                             | 39.3           | 29.7           | 21.1           | 18.7         |
| <b>Profit After Tax</b>         | <b>122.3</b>   | <b>89.7</b>    | <b>58.8</b>    | <b>51.9</b>  |
| <b>Profit After Tax Margin</b>  | <b>7.2%</b>    | <b>7.2%</b>    | <b>5.3%</b>    | <b>5.4%</b>  |
| EPS (In. Rs)                    | 33.32          | 26.20          | 18.36          | 16.18        |
| <b>Cash PAT</b>                 | <b>202.8</b>   | <b>148.4</b>   | <b>103.5</b>   | <b>90.8</b>  |

# Historical Balance Sheet

| Assets (in Rs. Crs)                   | Mar-25         | Mar-24         | Mar-23       | Mar-22       |
|---------------------------------------|----------------|----------------|--------------|--------------|
| <b>Non - Current Assets</b>           | <b>1,149.2</b> | <b>657.0</b>   | <b>435.7</b> | <b>368.8</b> |
| Property, plant and equipment         | 766.2          | 371.8          | 278.9        | 227.9        |
| Capital work-in-progress              | 63.0           | 122.2          | 24.1         | 0.6          |
| Right-of-use assets                   | 116.8          | 83.5           | 74.3         | 83.0         |
| Investment Property                   | 0.0            | 0.0            | 1.9          | 2.0          |
| Goodwill                              | 136.1          | 0.0            | 0.0          | 0.0          |
| Intangible assets                     | 7.9            | 9.3            | 9.2          | 13.8         |
| Capital work-in-progress - Intangible | 0.1            | 0.0            | 0.0          | 0.0          |
| <b>Financial Assets</b>               |                |                |              |              |
| Investments                           | 0.0            | 0.0            | 15.1         | 16.4         |
| Other Financial Assets                | 17.3           | 3.8            | 8.5          | 1.9          |
| Other non-current assets              | 41.8           | 66.4           | 23.7         | 23.2         |
| <b>Current Assets</b>                 | <b>854.9</b>   | <b>734.1</b>   | <b>542.3</b> | <b>587.8</b> |
| Inventories                           | 329.1          | 287.2          | 239.3        | 272.3        |
| Financial Assets                      |                |                |              |              |
| (i) Trade receivables                 | 256.2          | 214.2          | 181.4        | 204.3        |
| (ii) Cash and cash equivalents        | 98.7           | 77.0           | 39.7         | 7.7          |
| (iii) Bank balances                   | 41.8           | 34.0           | 25.5         | 27.3         |
| Other Financial Assets                | 1.8            | 1.4            | 0.9          | 0.9          |
| Other Current Assets                  | 127.3          | 120.3          | 55.5         | 75.3         |
| <b>Total Assets</b>                   | <b>2,004.1</b> | <b>1,391.1</b> | <b>978.0</b> | <b>956.6</b> |

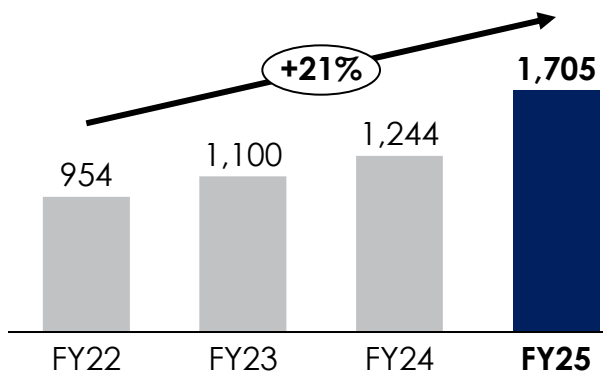
| Equity & Liabilities (in Rs. Crs)     | Mar-25         | Mar-24         | Mar-23       | Mar-22       |
|---------------------------------------|----------------|----------------|--------------|--------------|
| <b>Total Equity</b>                   | <b>898.7</b>   | <b>472.9</b>   | <b>334.0</b> | <b>283.9</b> |
| Share Capital                         | 18.8           | 16.0           | 16.0         | 16.0         |
| Other Equity                          | 879.9          | 455.8          | 318.0        | 267.9        |
| Instrument Entirely Equity in nature  | 0.0            | 1.1            | 0.0          | 0.0          |
| <b>Non-Current Liabilities</b>        | <b>407.2</b>   | <b>348.2</b>   | <b>192.6</b> | <b>180.0</b> |
| Financial Liabilities                 |                |                |              |              |
| (i) Borrowings                        | 281.3          | 262.9          | 121.9        | 110.2        |
| (ii) Lease Liabilities                | 84.7           | 62.7           | 54.0         | 52.9         |
| Provisions                            | 26.2           | 20.6           | 8.2          | 7.8          |
| Deferred tax liabilities (net)        | 15.0           | 2.0            | 8.5          | 9.1          |
| <b>Current Liabilities</b>            | <b>698.2</b>   | <b>570.0</b>   | <b>451.4</b> | <b>492.7</b> |
| Financial Liabilities                 |                |                |              |              |
| (i) Borrowings                        | 297.2          | 285.2          | 168.0        | 214.2        |
| (ii) Trade Payables                   | 331.0          | 239.1          | 251.3        | 220.2        |
| (iii) Lease Liability                 | 26.7           | 16.9           | 12.5         | 15.4         |
| (iv) Other Financial Liabilities      | 22.4           | 14.0           | 8.3          | 8.5          |
| Other Current Liabilities             | 11.6           | 3.5            | 4.6          | 14.9         |
| Income tax liabilities (net)          | 1.1            | 4.4            | 2.4          | 15.6         |
| Provisions                            | 8.2            | 6.8            | 4.3          | 3.9          |
| <b>Total Equity &amp; Liabilities</b> | <b>2,004.1</b> | <b>1,391.1</b> | <b>978.0</b> | <b>956.6</b> |

# Historical Abridged Cash Flow Statement

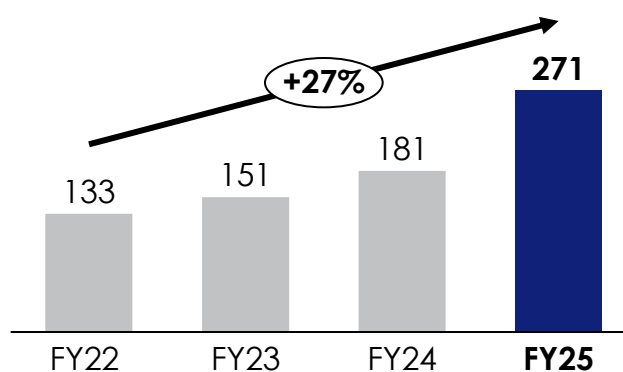
| Particulars (Rs. Crs)                                                  | Mar-25        | Mar-24        | Mar-23        | Mar-22       |
|------------------------------------------------------------------------|---------------|---------------|---------------|--------------|
| <b>Net Profit Before Tax</b>                                           | <b>161.6</b>  | <b>119.4</b>  | <b>79.9</b>   | <b>70.6</b>  |
| Adjustments for: Non -Cash Items / Other Investment or Financial Items | 140.9         | 101.4         | 88.2          | 76.0         |
| <b>Operating profit before working capital changes</b>                 | <b>302.5</b>  | <b>220.8</b>  | <b>168.1</b>  | <b>146.6</b> |
| Changes in working capital                                             | 23.6          | -130.3        | 88.6          | -40.8        |
| <b>Cash generated from Operations</b>                                  | <b>326.1</b>  | <b>90.5</b>   | <b>256.7</b>  | <b>105.8</b> |
| Direct taxes paid (net of refund)                                      | 37.6          | 10.5          | 34.5          | 17.9         |
| <b>Net Cash from Operating Activities</b>                              | <b>288.5</b>  | <b>80.0</b>   | <b>222.2</b>  | <b>87.9</b>  |
| <b>Net Cash from Investing Activities</b>                              | <b>-536.1</b> | <b>-247.0</b> | <b>-103.5</b> | <b>-92.8</b> |
| <b>Net Cash from Financing Activities</b>                              | <b>269.3</b>  | <b>204.3</b>  | <b>-86.7</b>  | <b>12.2</b>  |
| <b>Net Decrease in Cash and Cash equivalents</b>                       | <b>21.7</b>   | <b>37.3</b>   | <b>32.0</b>   | <b>7.3</b>   |
| Add: Cash & Cash equivalents at the beginning of the period            | 77.0          | 39.7          | 7.7           | 0.4          |
| <b>Cash &amp; Cash equivalents at the end of the period</b>            | <b>98.7</b>   | <b>77.0</b>   | <b>39.7</b>   | <b>7.7</b>   |

# Historical Financial Highlights

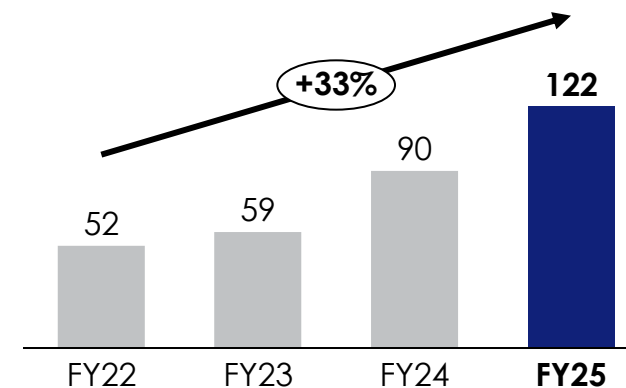
Revenue from Operations



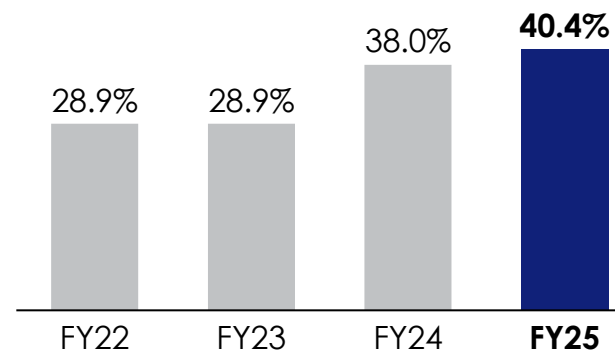
EBITDA



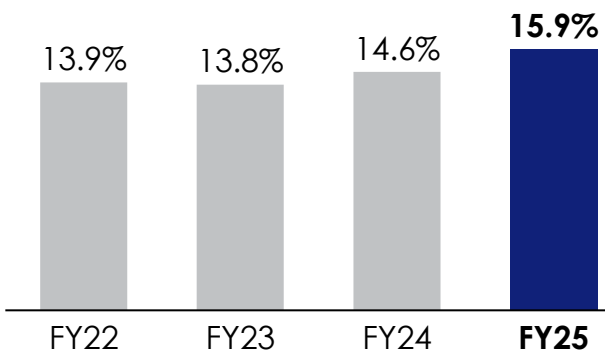
Profit After Tax



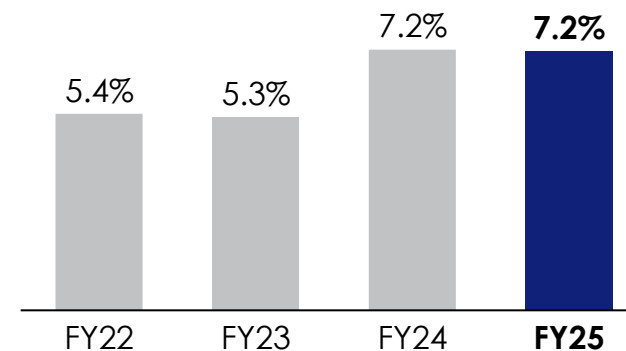
Gross Profit Margin (%)



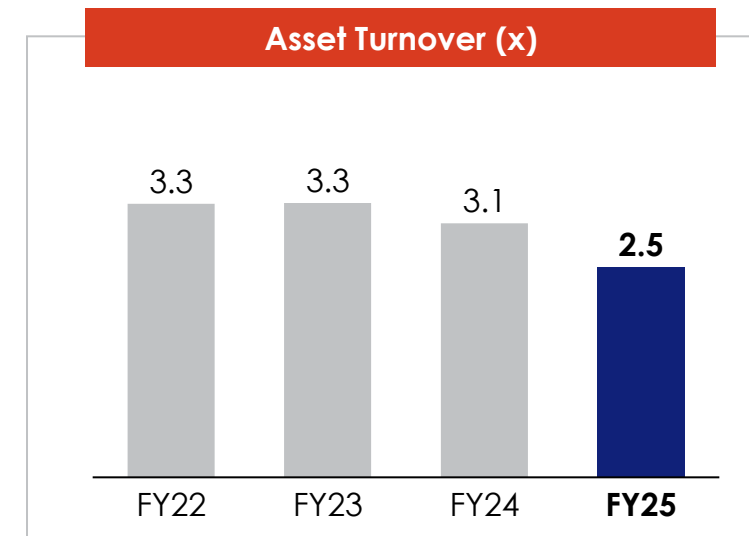
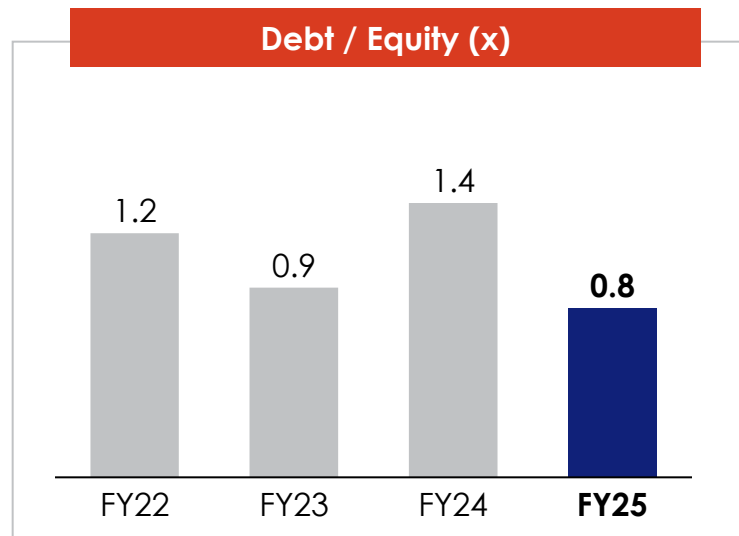
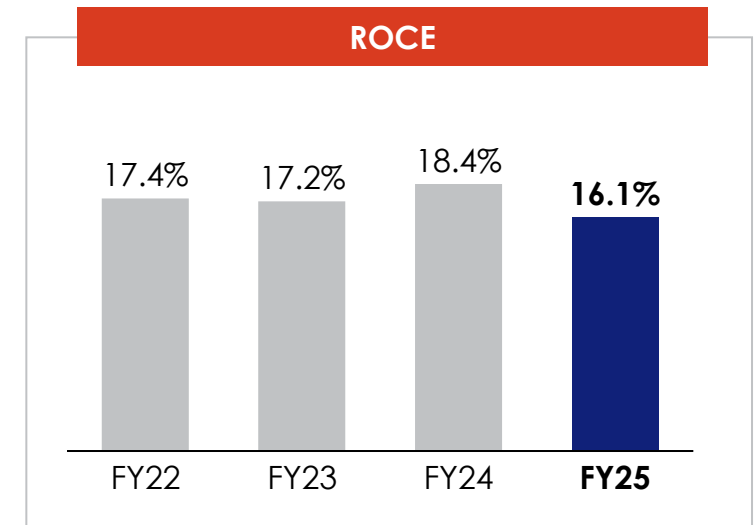
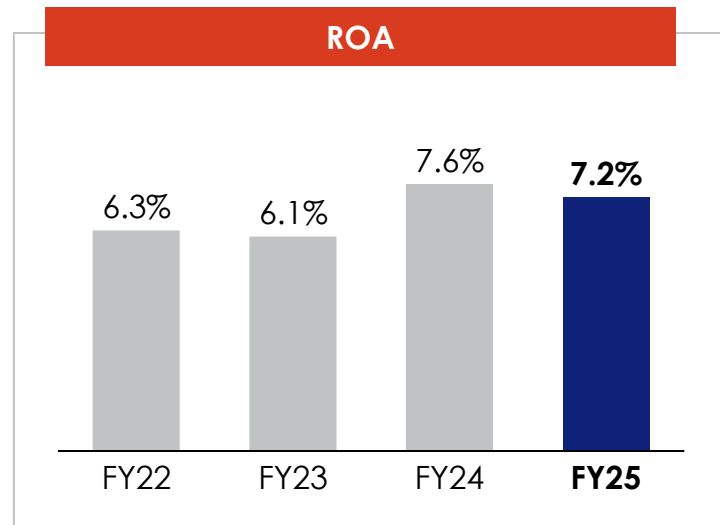
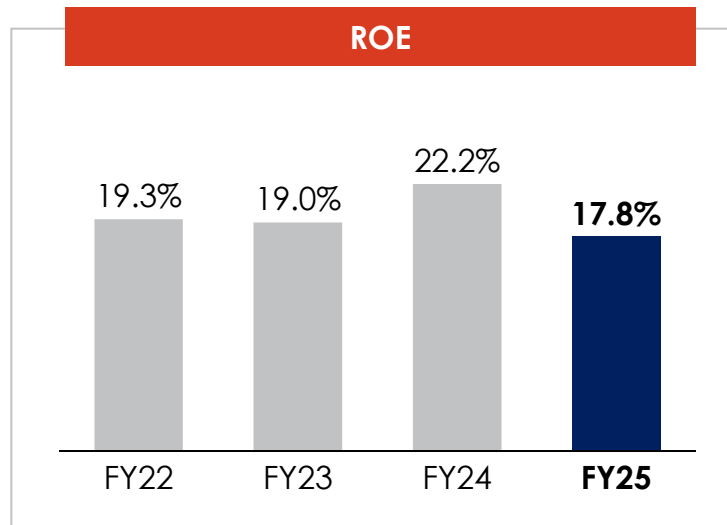
EBITDA Margin (%)



PAT Margin (%)



# Financial Ratios



# Thank You



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## **Strategic Growth Advisors Private Limited**

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