

CIN: L92490TN1983PLC009903

Corporate Office: 7, Sham Nath Marg, Delhi-110 054

Telephone: 91-11-2389 0505

Website: www.eihassociatedhotels.in, email: isdho@oberoigroup.com

28th May 2025

The National Stock Exchange of India Limited Exchange Plaza, 5 th Floor Plot No.C/1, G Block Bandra Kurla Complex Bandra (East) Mumbai -400 051 Code: EIIAHOTELS	The BSE Limited Corporate Relationship Dept. 1 st Floor, New Trading Ring Rotunda Building Phiroze Jeejeebhoy Towers Dalal Street, Fort, Mumbai-400001 Code: 523127
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SUB: SUBMISSION OF PRESENTATION TO INVESTORS / ANALYSTS

Dear Sir / Madam,

Pursuant to Regulation 30(6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations), please find enclosed the copy of the presentation to investors/analysts in respect of the Audited Financial Results of the Company for the quarter and year ended 31st March 2025 declared on 16th May 2025.

The above may please be taken on record.

Thanking you,

Yours faithfully,

For ElH Associated Hotels Limited

Tejasvi Dixit
Company Secretary

EIH Associated Hotels Limited

Investor Presentation: Q₄FY25



India Hotel Sector

Outlook 2025

- The sector is poised for significant expansion, fueled by ongoing growth in domestic tourism and corporate travel, including the MICE segment
- Key growth drivers:
 - ✓ Spiritual Tourism
 - ✓ Live Events Tourism
 - ✓ Culture & Heritage Tourism
 - ✓ MICE
 - ✓ Experiential travel
 - ✓ Infrastructure Growth - New airports, expanding highways
 - ✓ Demand for high-end leisure travel continues to rise, supported by an 11% increase in India's UHNI base
 - ✓ Inbound tourism forecasted to grow by ~15% in FY26, driven by increased global connectivity and India's G20 profile

The Oberoi Rajvilas, Jaipur voted the 'Best Hotel In The World' at Travel + Leisure World's Best Awards, 2024.

Indian Hotel Market - Q4 FY25

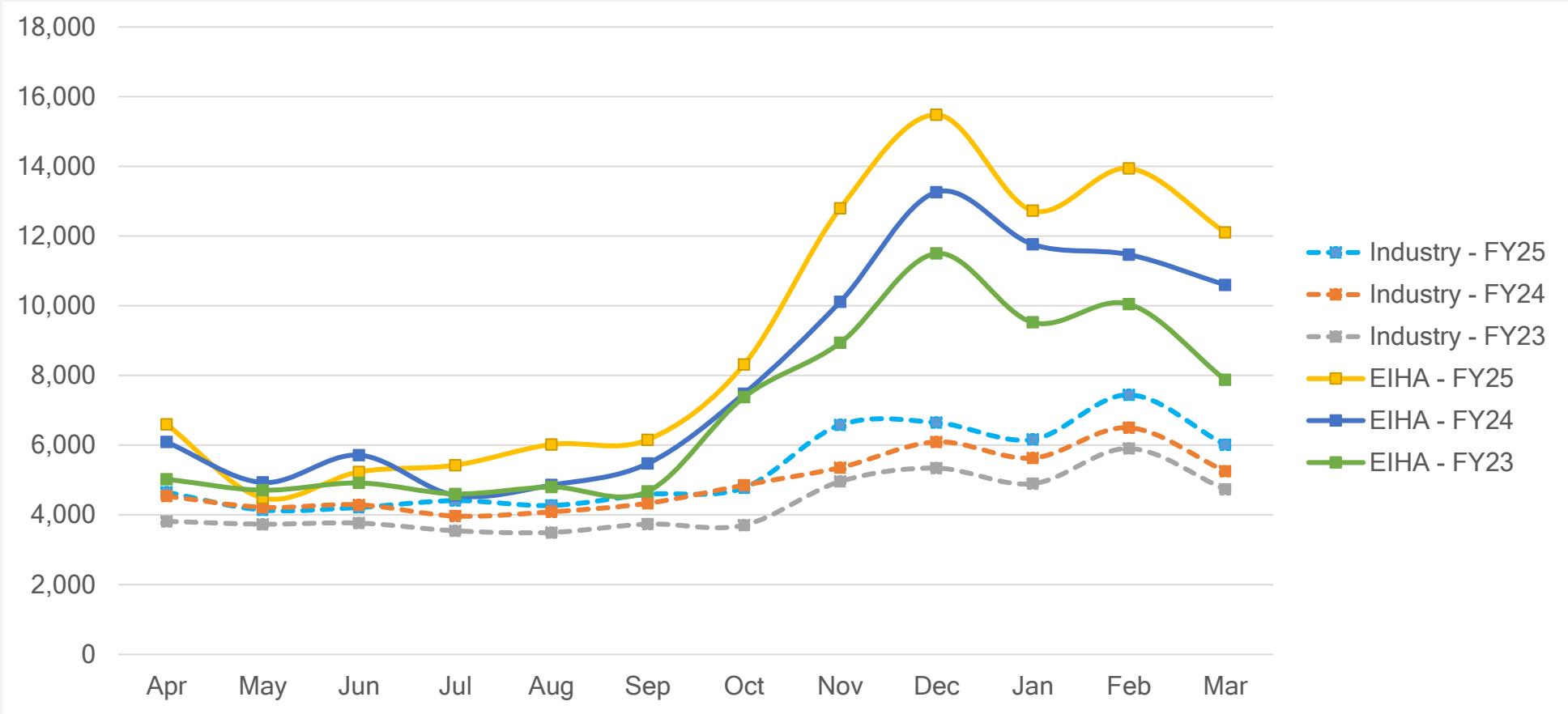
- Domestic air passenger traffic for Q4 FY25 grew by nearly 9% on year-on-year basis
- Average Rates (ARR) continued its upward trajectory, with the year-on-year growth rate now starting to stabilize

Q4 FY24-25 Occupancy	Q4 FY24-25 ARR (Rs.)	Q4 FY24-25 RevPAR
68-70% [+1-3 pp vs. 2024]	9,400-9,600 [+11-13% vs.2024]	6,392-6,720 [+14-16% vs.2024]

Management Perspective

- It is encouraging to observe a notable year-on-year increase in average rates across all regions.
- The ongoing growth in RevPAR highlights the demand for new hotels in the country.

RevPAR Growth of Oberoi and Trident Hotels consistently higher than industry

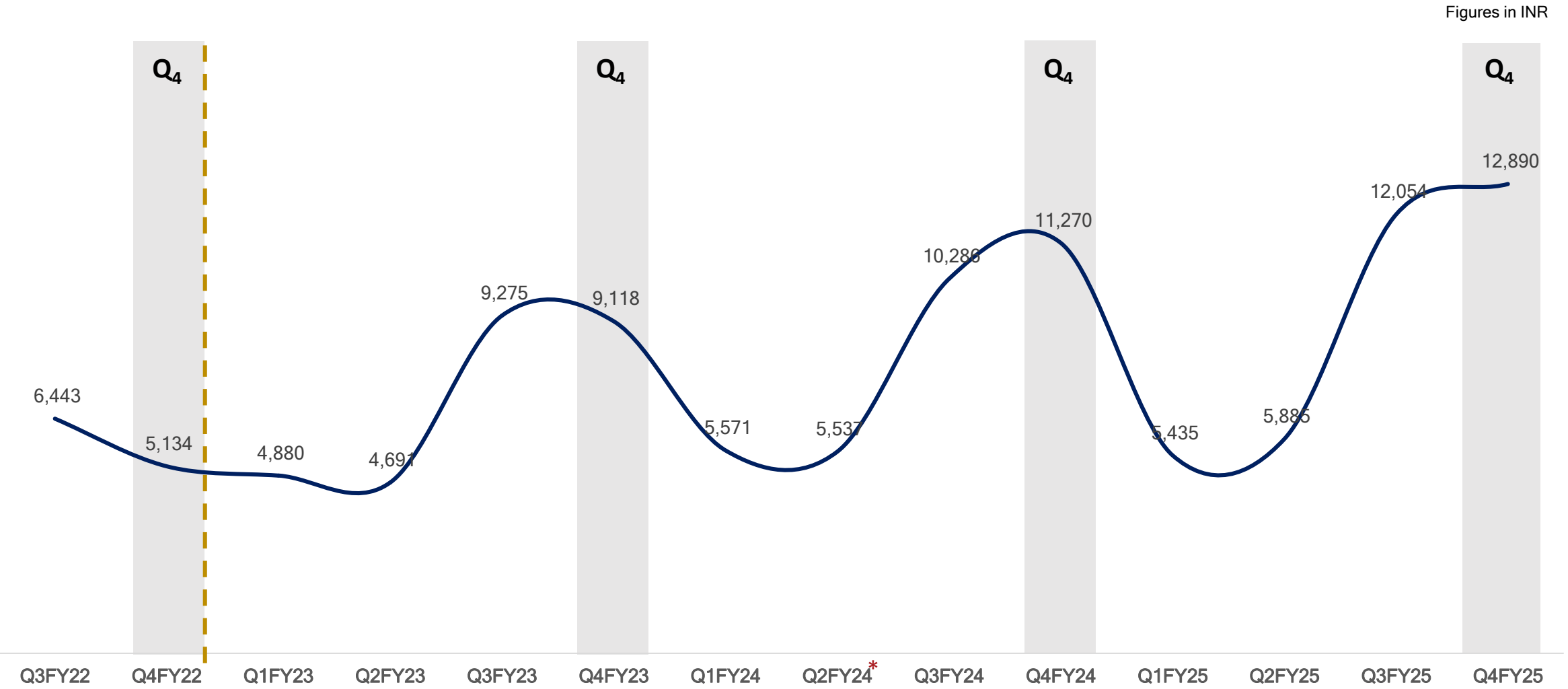


Operations

Q₄FY25

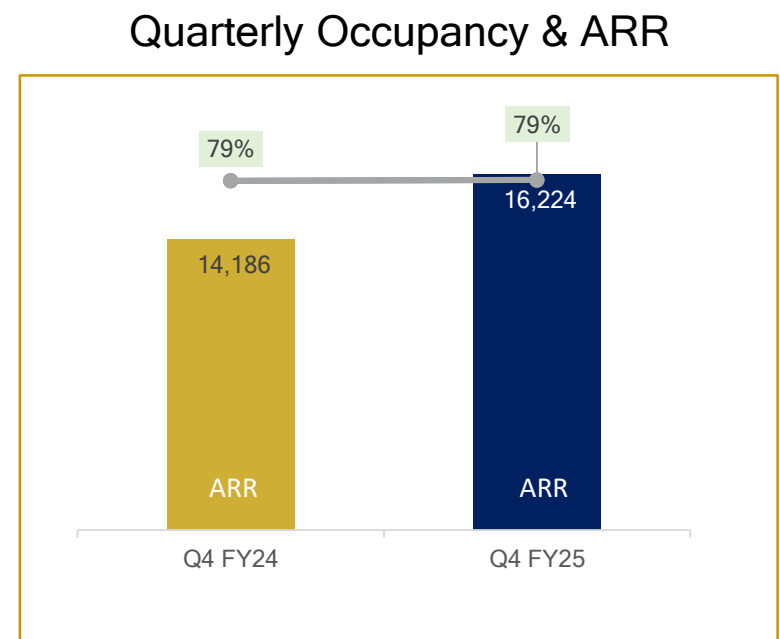
Operational Performance

Q-o-Q RevPAR Movement



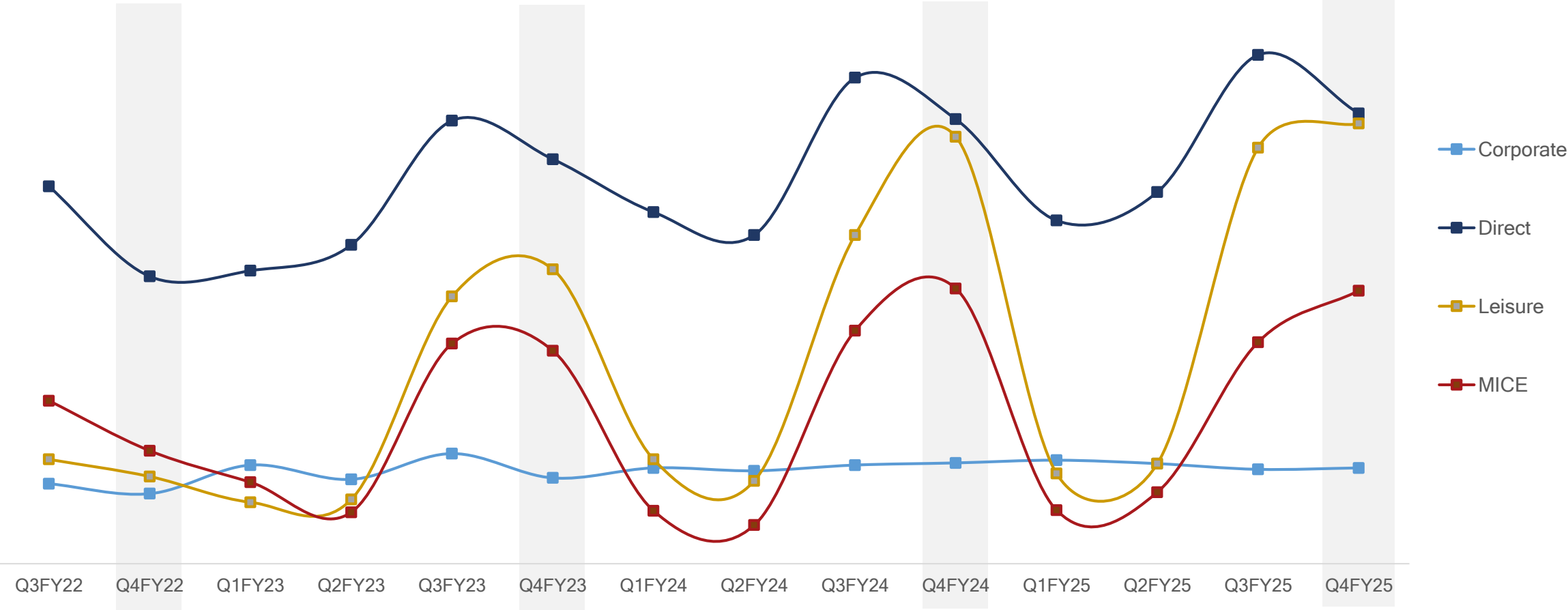
• Includes Shimla hotel which was severely impacted by negative environment conditions in Q2FY24

Q4 ARR/Occupancy trends by month



In Rs

Strong Room Revenue Tailwinds across Segments



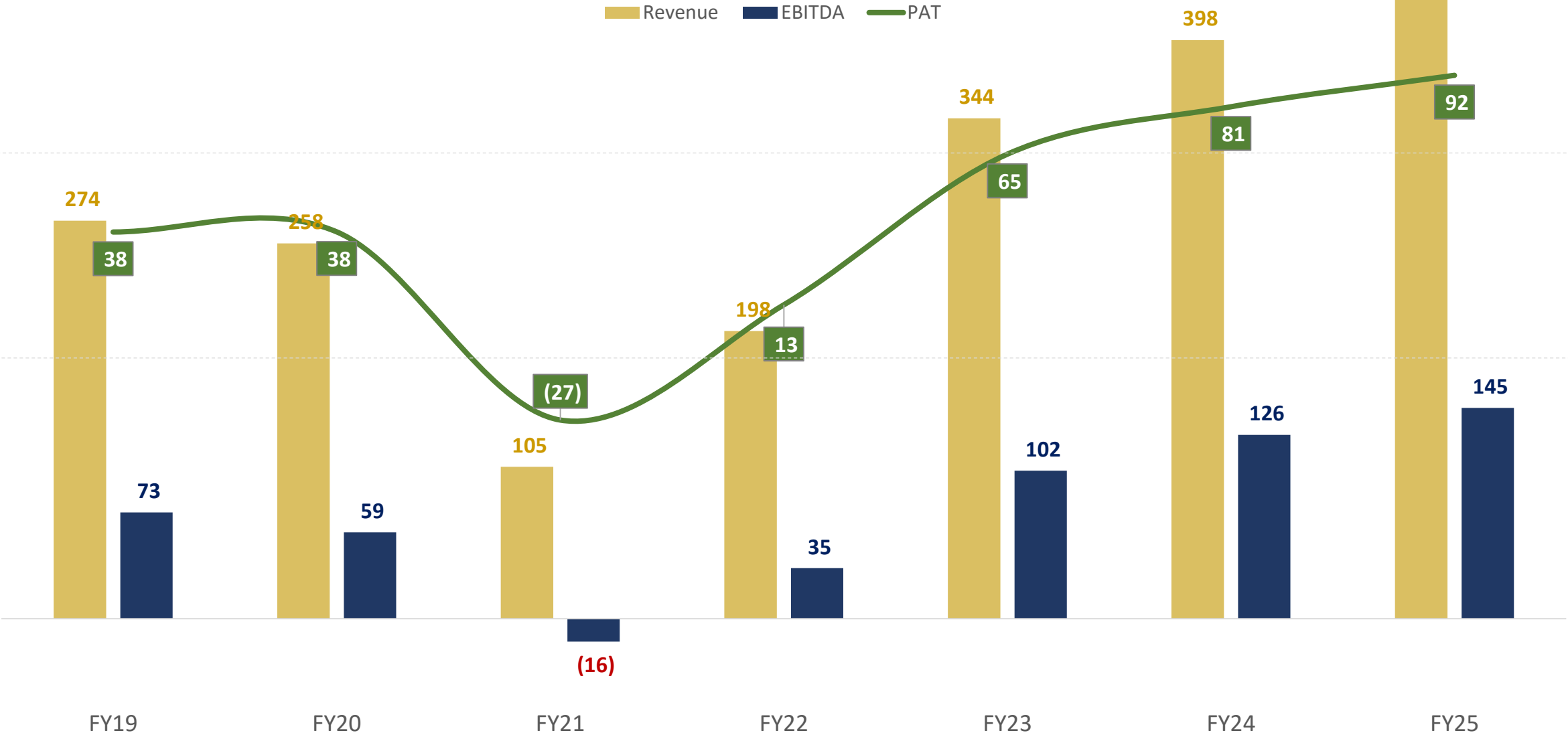
Financials

Q₄FY25

Growth in Financial Performance

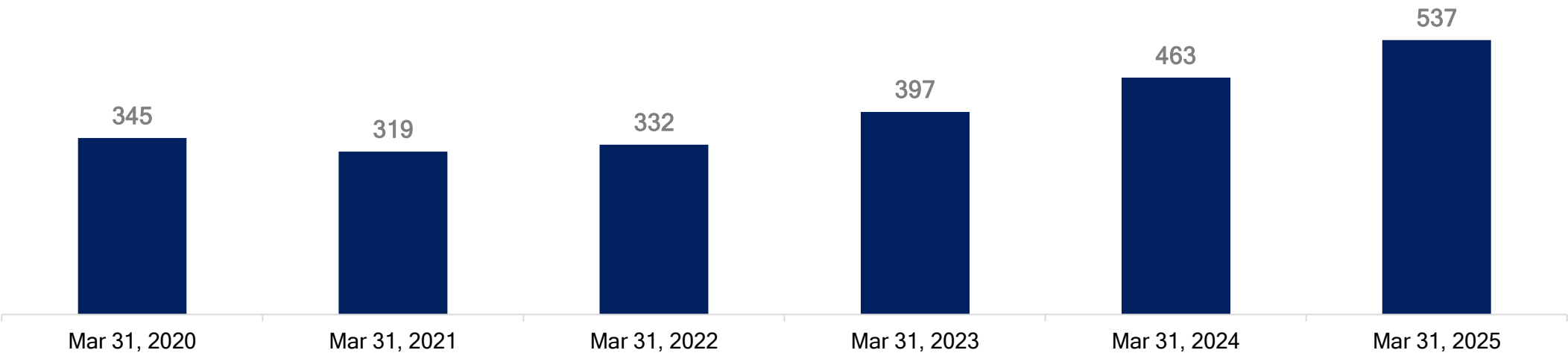
Performance Snapshot

Figures in INR Crores

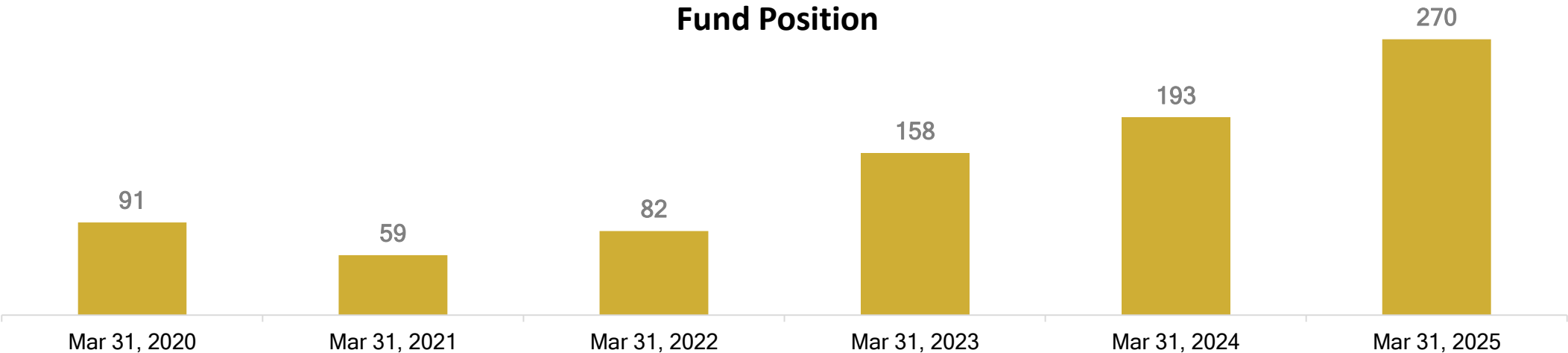


Strong Balance Sheet

Increasing Net Worth



Fund Position



Figures in INR Crores



Financial Statements

Q₄FY25

STATEMENT OF PROFIT & LOSS ACCOUNT		QTR 4		
Figures in Rs Crores rounded to first decimal		FY25	FY24	
Revenue from Operations		139.9	132.5	
Other Income		5.8	3.8	
TOTAL INCOME (A)		145.7	136.3	↑ 7.0%
Consumption		9.5	8.6	
Employee Benefits (excluding third party cost)		18.0	18.8	
Power, Fuel & Light		6.0	7.1	
Administrative & Other Expenses		45.8	48.0	
TOTAL EXPENDITURE (B)		79.3	82.5	
EBITDA = (A) - (B)		66.4	53.8	↑ 23.4%
Less: Depreciation & Amortization		4.1	4.3	
EBIT		62.3	49.5	
Less: Finance Costs		0.1	0.1	
PBT		62.2	49.4	
Less: Exceptional Items		-	-	
Less: Tax including Deferred Tax		15.9	12.6	
PAT		46.3	36.8	↑ 25.7%

STATEMENT OF PROFIT & LOSS ACCOUNT		12 Months		
Figures in Rs Crores rounded to first decimal		FY25	FY24	
Revenue from Operations		408.2	384.8	
Other Income		18.7	13.1	
	TOTAL INCOME (A)	426.9	397.9	↑ 7.3%
Consumption		29.7	27.7	
Employee Benefits (excluding third party cost)		71.6	68.4	
Power, Fuel & Light		24.9	26.8	
Administrative & Other Expenses		155.6	148.6	
TOTAL EXPENDITURE (B)		281.8	271.5	
	EBITDA = (A) - (B)	145.1	126.4	↑ 14.8%
Less: Depreciation & Amortization		17.2	16.9	
EBIT		127.9	109.5	
Less: Finance Costs		0.4	0.8	
PBT		127.5	108.7	
Less: Exceptional Items		4.2	0.0	
Less: Tax including Deferred Tax		31.4	27.7	
	PAT	91.8	81.0	↑ 13.4%

Business Footprint

Period ended 31st March 2025





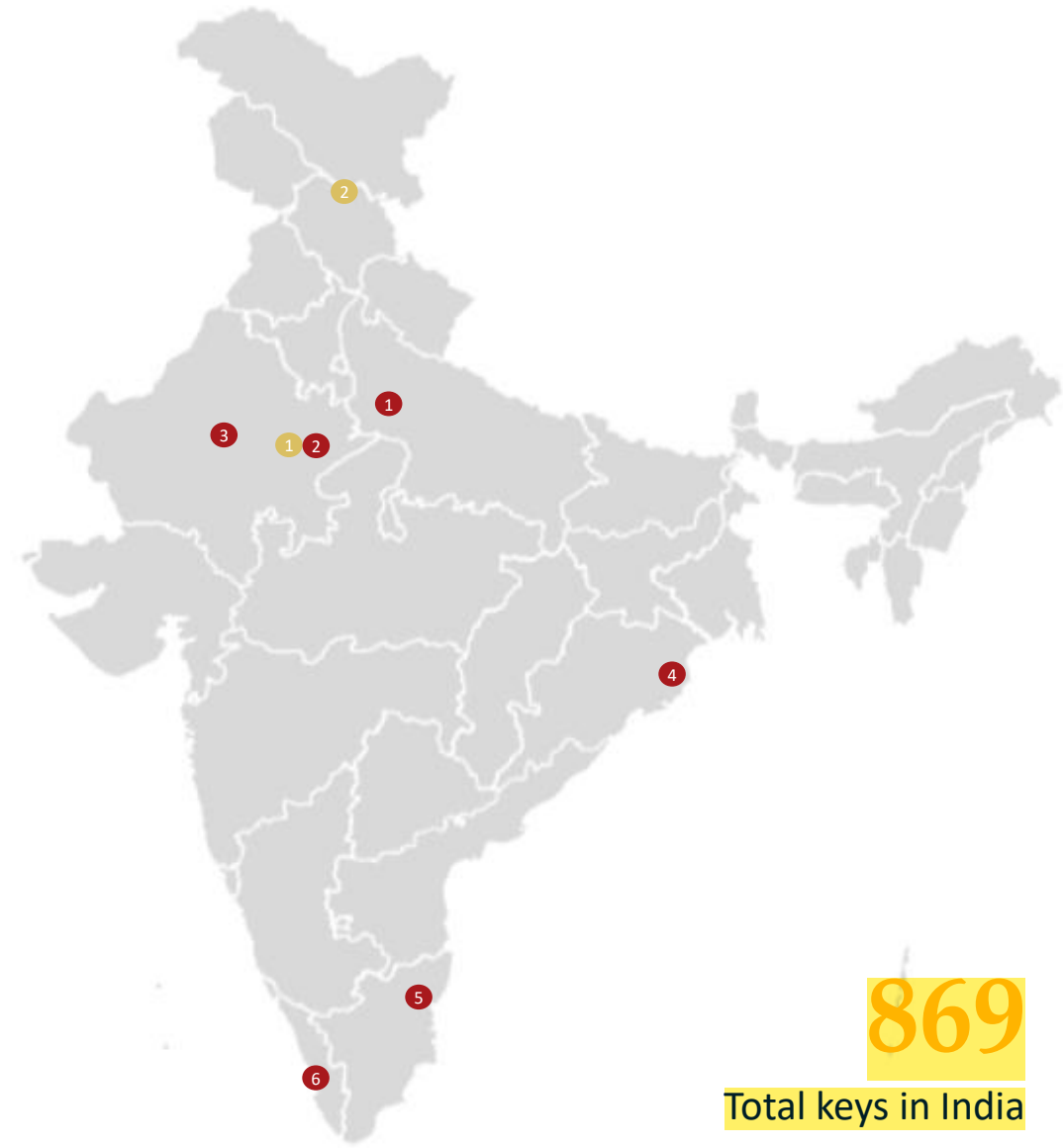
National presence



1. The Oberoi Rajvilas, Jaipur | **71**
2. The Oberoi Cecil, Shimla | **75**



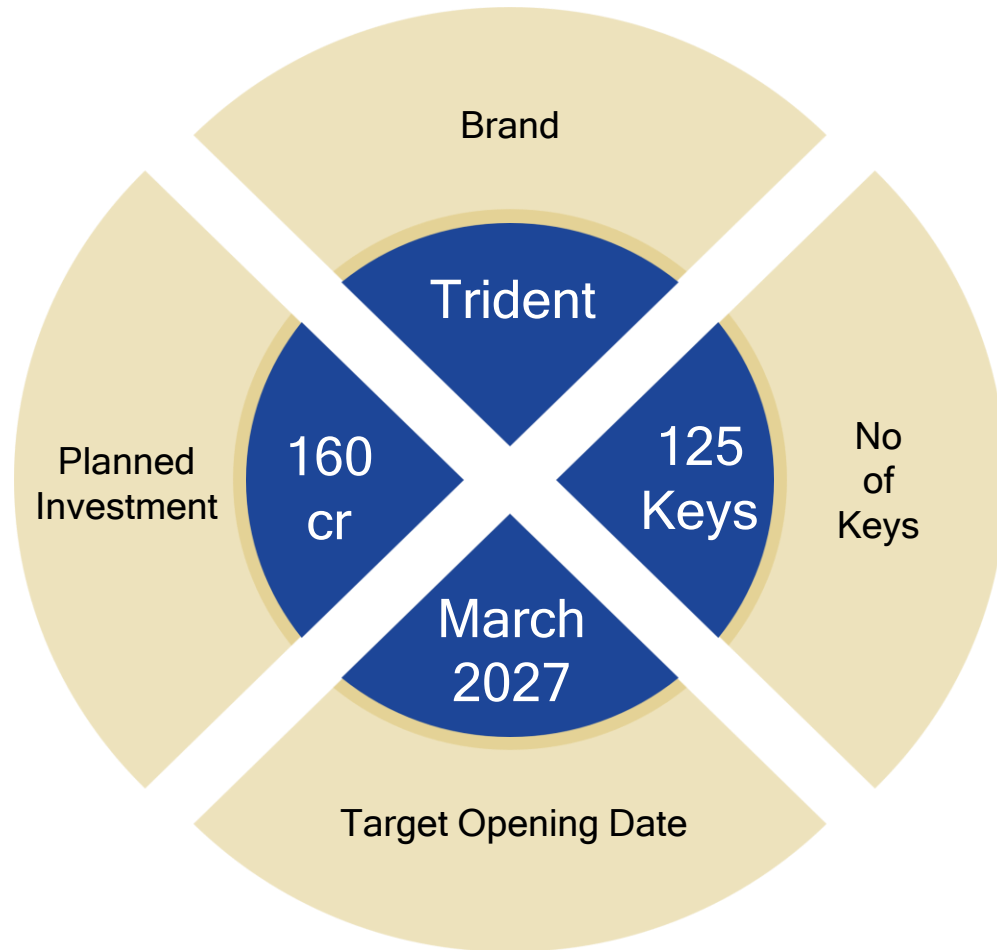
1. Trident, Agra | **135**
 2. Trident, Jaipur | **132**
 3. Trident, Udaipur | **142**
 4. Trident, Bhubaneswar | **62**
 5. Trident, Chennai | **167**
 6. Trident, Cochin | **85**
- (Leased to Fern Hotels effective 1st November 2024)



869
Total keys in India

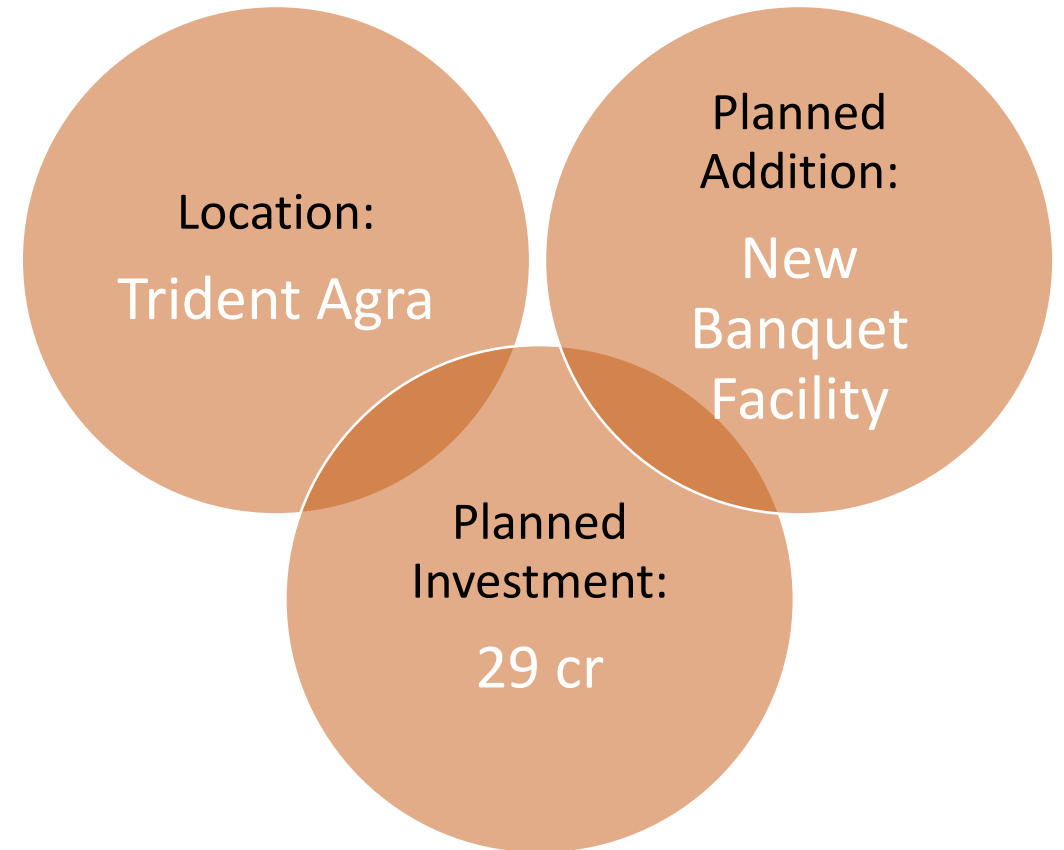
● ROOMS

Upcoming Project



Trident Visakhapatnam

Capacity Addition





THANK YOU