

August 4, 2025

To Listing Department, NATIONAL STOCK EXCHANGE OF INDIA LIMITED Exchange Plaza, Bandra Kurla Complex, Bandra (E), MUMBAI -400 051 Company Code No. AUROPHARMA	To The Corporate Relations Department BSE LIMITED Phiroz Jeejeebhoy Towers, 25 th floor, Dalal Street, MUMBAI -400 001 Company Code No. 524804
--	--

Dear Sir / Madam,

Sub: Investor / Analysts Presentation

Please refer to our letter dated July 24, 2025, wherein we intimated the schedule of Investors/ Analysts call on August 5, 2025. In this connection, we enclose herewith the presentation that would be used in the said Investors / Analysts call on the Unaudited Financial Results of the Company for the first quarter ended June 30, 2025. The presentation is also being uploaded to the following weblink of the Company.

<https://www.aurobindo.com/investors/disclosures-under-regulation-46/investor-meet/presentations>

Please take the information on record.

Yours faithfully,
For AUROBINDO PHARMA LIMITED

B. Adi Reddy
Company Secretary

Enclosures: as above.

(CIN : L24239TG1986PLC015190)

AUROBINDO PHARMA LIMITED
www.aurobindo.com

Corp. Off.: Galaxy, Floors: 22-24, Plot No.1, Survey No.83/1, Hyderabad Knowledge City, Raidurg Panmaktha, Ranga Reddy District, Hyderabad – 500 032, Telangana, India.
Tel : +91 40 6672 5000 / 6672 1200 Fax: +91 40 6707 4044.

Regd. off.: Plot No.2, Maithrivihar, Ameerpet, Hyderabad-500038, Telangana, India Tel: +91 40 2373 6370/2374 7340 Fax: +91 40 2374 1080/2374 6833
Email: info@aurobindo.com Website: www.aurobindo.com

Aurobindo Pharma Limited

Earnings Presentation

Q1FY26



Disclaimer

This presentation is provided for informational purposes only and does not constitute or form part of any offer or invitation to sell or issue, or any solicitation of any offer to purchase or subscribe for any interest in or securities of Aurobindo Pharma Limited, nor shall it, or any part hereof, form the basis of, or be relied on in connection with, any contract, therefore.

This presentation contains statements that constitute “forward looking statements” including and without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to our future business developments and economic performance.

While these forward-looking statements represent our judgment and future expectations concerning the development of our business, such statements reflect various assumptions concerning future developments and a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, regulatory and legislative developments, and other key factors that we have indicated could adversely affect our business and financial performance.

Aurobindo Pharma Limited undertakes no obligation to publicly revise any forward-looking statements to reflect future events or circumstances.

This document is strictly confidential and may not be disclosed, reproduced or redistributed, in whole or in part, to any other person.

Table of Content



04

Q1FY26 Business & Financial Highlights

11

Update on Biosimilars

14

Financial Summary

17

Filings Snapshot

Q1FY26 Business & Financial Highlights



Key Financial Highlights of the Quarter

Revenue

EBITDA

Net Profit

Q1FY26

₹ 7,868 Cr

₹ 1,603 Cr

₹ 824 Cr

Q1FY25

₹ 7,567 Cr

₹ 1,620 Cr

₹ 918 Cr

Y-o-Y
growth %

↑ 4.0%

↓ (1.0%)

↓ (10.2%)

Business Highlights – Q1FY26

Revenue of ₹7,868 crores with 4.0% growth YoY, driven by strong Europe and Growth markets performance

Reported EBITDA of ₹1,603 crores with a margin of 20.4%, driven by stable gross margins and operating efficiencies

Net Capex of US\$ 73 million* primarily towards capacity enhancements, new business developments

Total R&D (incl. depreciation) spend for the quarter is Rs. 367 Crore (4.7% of sales) primarily towards biosimilars and specialty products development

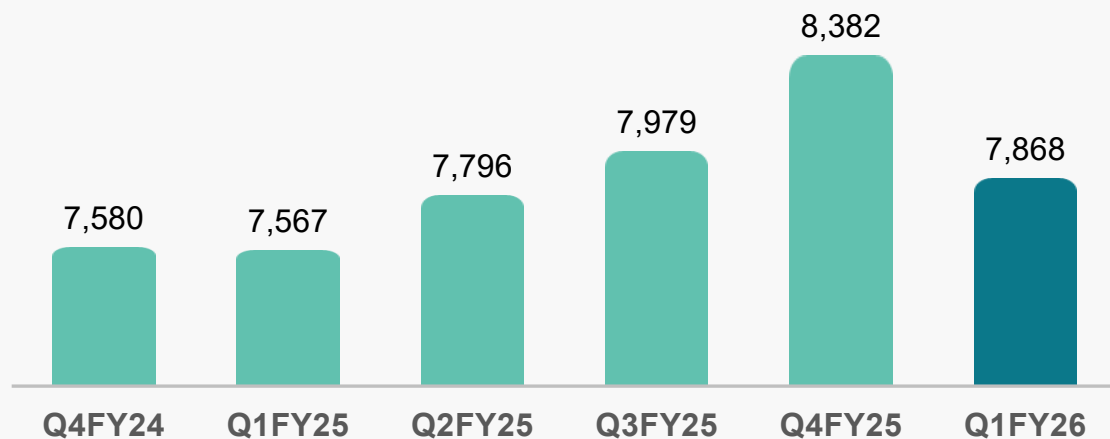
Strong Net cash position (including investments) at ~US\$ 140 million* as on Jun'25

US market: Filed 4 ANDAs | Received approval for 14 products | Launched 15 products

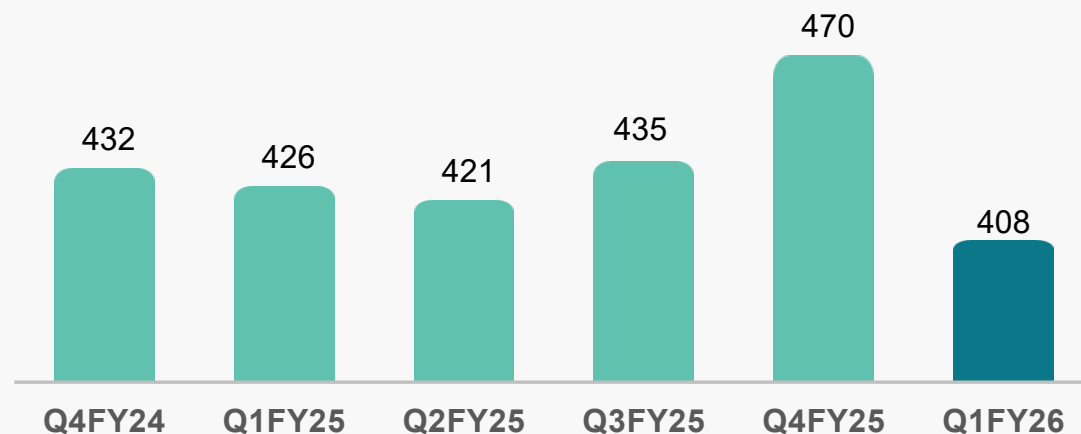
*converted at USD:INR rate as on Jun 30th, 2025

Quarterly Performance – Q1FY26

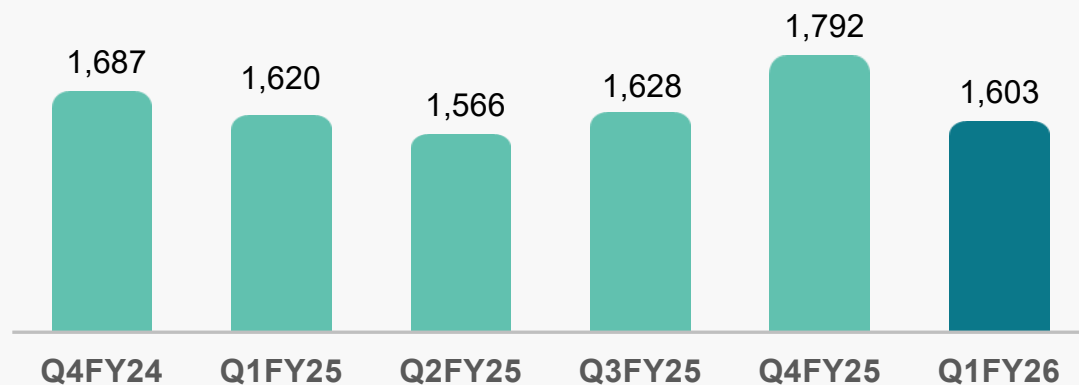
Revenue (Rs Crore)



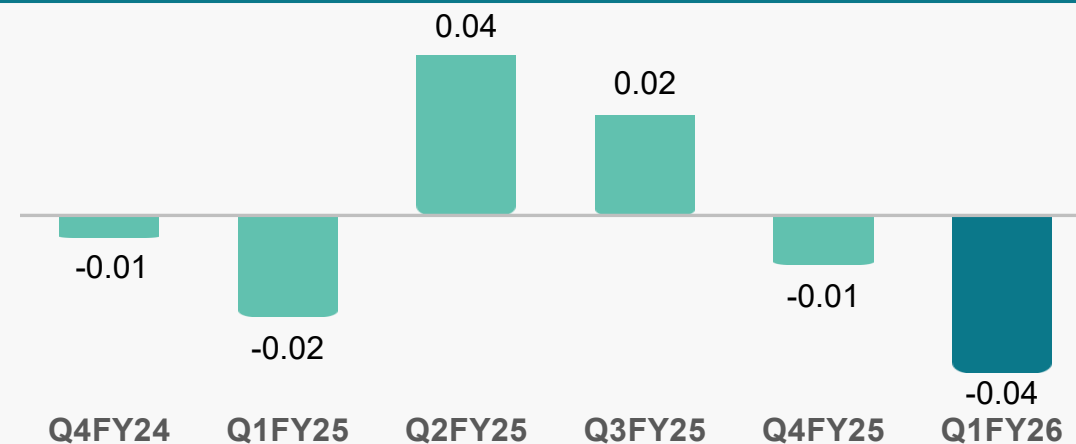
US Revenue excluding Puerto Rico (US\$ Mn)



EBITDA (Rs Crore)



Net Debt to Equity



Consolidated Business Performance

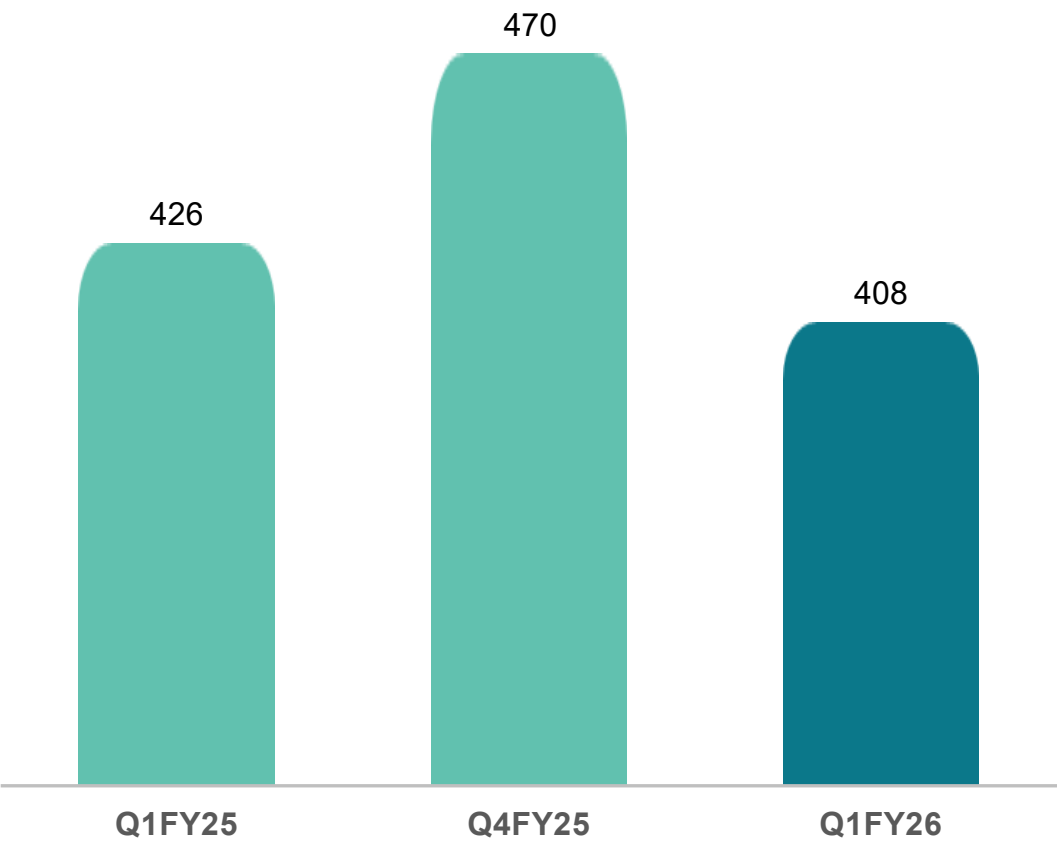
₹ Crores	Q1FY26	Q1FY25	Y-o-Y (%)	Q4FY25	Q-o-Q (%)
USA**	3,488	3,555	-1.9%	4,072	-14.3%
Europe	2,338	1,982	18.0%	2,147	8.9%
Growth Markets*	772	709	8.8%	786	-1.8%
ARV	355	229	55.2%	308	15.2%
Total Formulations	6,953	6,475	7.4%	7,313	-4.9%
Beta-lactam	633	791	-20.0%	789	-19.8%
Non Beta-lactam	283	301	-6.0%	280	1.0%
Total API	916	1,092	-16.1%	1,069	-14.4%
Consolidated Sales (Ex- Puerto Rico)	7,868	7,567	4.0%	8,382	-6.1%
Puerto Rico	-	-	-	-	-
Revenue from operations	7,868	7,567	4.0%	8,382	-6.1%

*includes domestic formulation sales of Rs. 71 Crs in Q1 FY26

**excludes sales from Puerto Rico

US Formulations Business Performance Highlights (Excluding Puerto Rico)

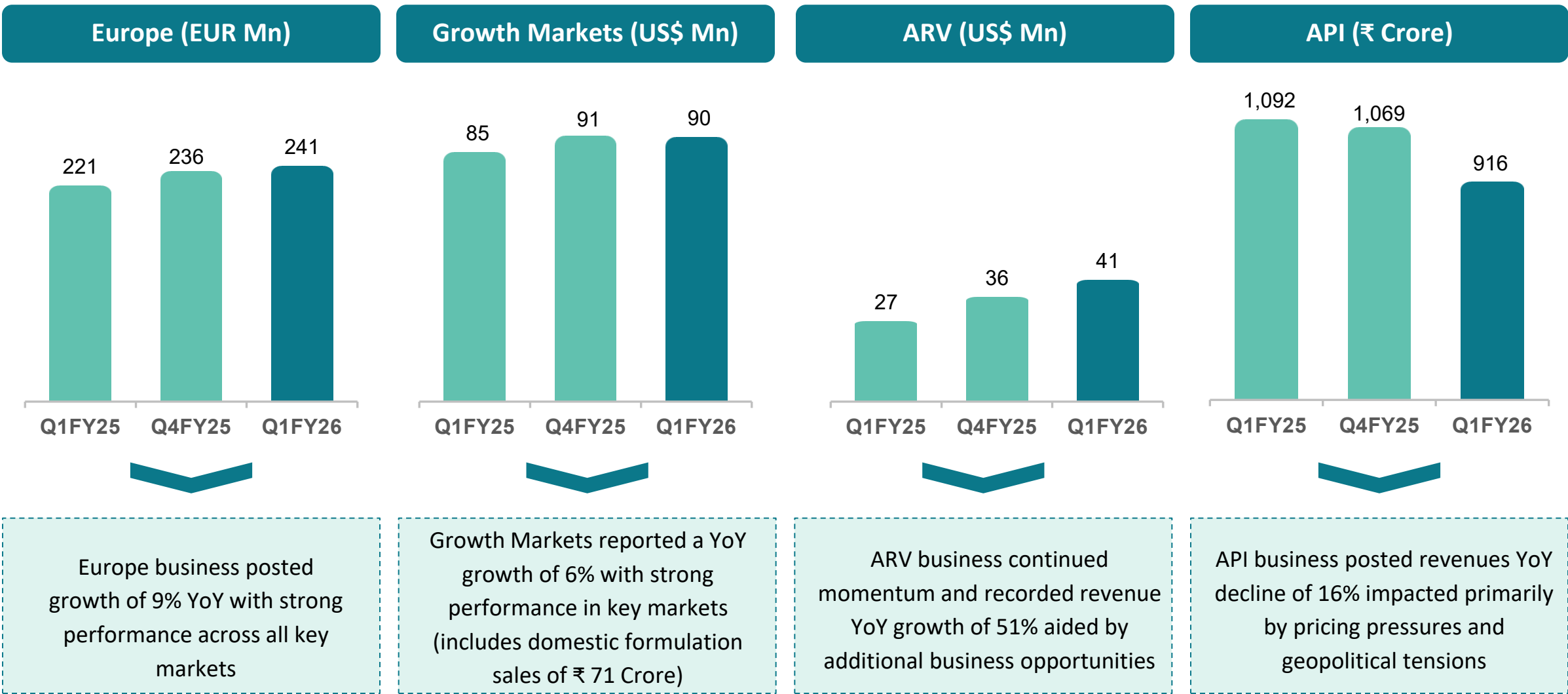
Revenue (US\$ Mn)



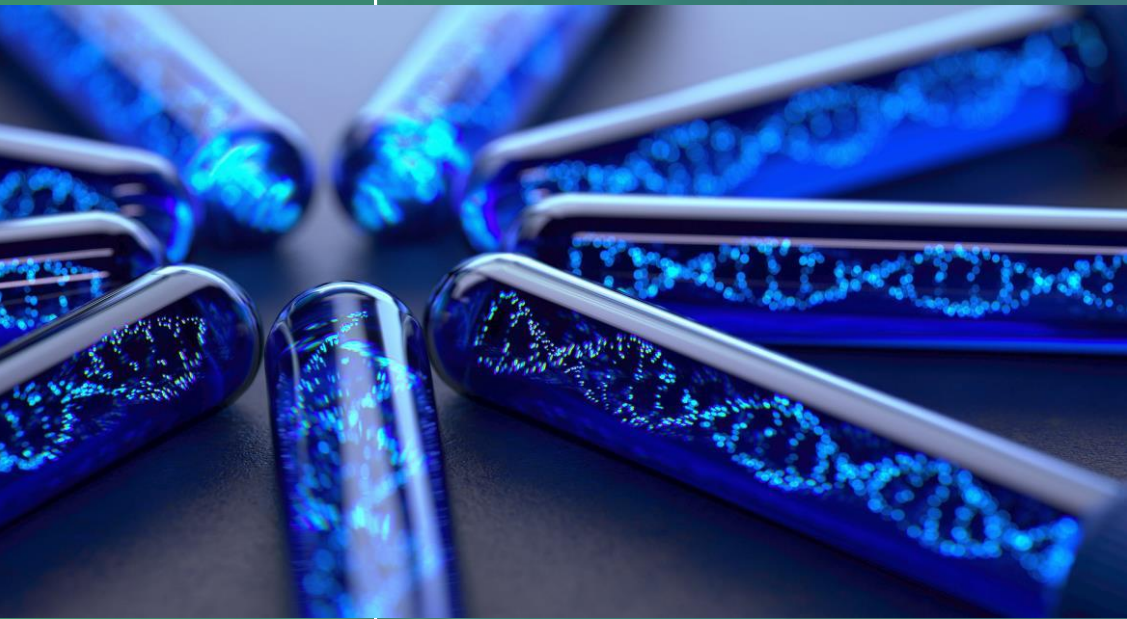
Commentary

- US revenue in Q1FY26 declined by 4% YoY accounting for 44.3% of consolidated revenue mainly on account of significant reduction in lenalidomide sales
- Filed 4 ANDAs with USFDA in Q1FY26
- The company has launched 15 products during the quarter
- Received approval for 14 ANDAs during the quarter

Revenue Break-up by Business



Update on Biosimilars



Sustaining the momentum in biosimilars



Dazublys, a trastuzumab biosimilar, received marketing authorization (MA) from European Commission (EC)



CuraTeQ has three biosimilars approved by the EC



MHRA granted MA for Dyrupeg, the third biosimilar to be approved by the Agency



On track to make first commercial supplies to EU markets by Q3/Q4 FY26



Successful Phase 1 study completion for our immunosuppressive biosimilar drug

Continuing progress through an expanding pipeline in 2025-26

BP11, our biosimilar to Xolair, to complete Phase 3 study in patients with chronic spontaneous urticaria in Q3FY26

BP16, our biosimilar to Prolia, completed Phase 3 study in women with post-menopausal osteoporosis and on track for filing in Q3

BP01, our biosimilar to Avastin, completed recruitment of Phase 3 study in patients with non-small cell lung cancer

Marketing applications for three products are under review with Health Canada and one with MHRA

Four more product filings targeted with CHMP/EMA, three in immunology and one in oncology, between Q3FY26 to Q2FY27

First US FDA submission planned in FY26

Continuous improvements by scaling up batch sizes for better capacity utilization and margin enhancement

Two additional bioreactor production lines in mammalian cell culture will become fully operational by Q3

After receiving EU-GMP certification in Nov' 2025, CuraTeQ Biologics manufacturing facility is also now WHO GMP certified

Eight more biosimilar products in process development, contributing to a broad and diverse biosimilars portfolio

Financial Summary

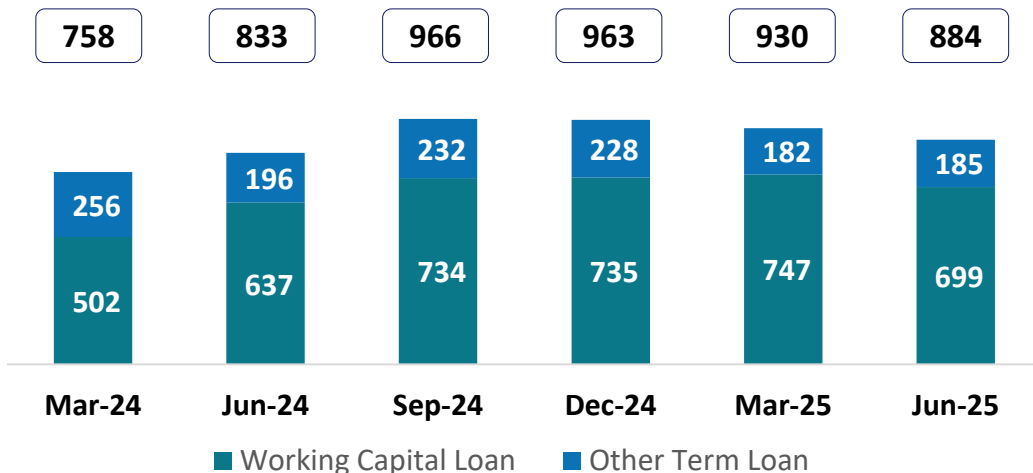


Summary Consolidated Profit & Loss Statement

Rs Cr	Q1FY26	Q1FY25	YoY Chg. (%)	Q4FY25	QoQ Chg. (%)
Revenue from Operations	7,868	7,567	4.0%	8,382	-6.1%
Gross Profit	4,629	4,494	3.0%	4,954	-6.6%
<i>Gross Margin</i>	<i>58.8%</i>	<i>59.4%</i>	<i>-56 bps</i>	<i>59.1%</i>	<i>-27 bps</i>
Overheads	-3,025	-2,875	5.2%	-3,162	-4.3%
EBITDA (before Forex and Other Income)	1,603	1,620	-1.0%	1,792	-10.5%
EBITDA Margin	20.4%	21.4%	-102 bps	21.4%	-100 bps
Fx Gain/(Loss)	-0	1	n/a	12	n/a
Finance Cost	-98	-111	-11.9%	-115	-15.0%
Depreciation	-406	-404	0.4%	-444	-8.7%
Other Income	105	220	-52.1%	123	-14.5%
PBT before Exceptional Items	1,205	1,325	-9.1%	1,367	-11.9%
Tax	-383	-406	-5.7%	-432	-11.5%
Share of Profit/(Loss) of JV	2	-1	n/a	-32	n/a
Profit after Tax	824	918	-10.2%	903	-8.7%
Minority Interest	1	1	-	1	-
Net Profit attributable to Owners of the Company	825	919	-10.3%	903	-8.7%
Reported EPS	14.20	15.69	-9.5%	15.56	-8.7%
Average Fx rate US\$1 = INR	85.54	83.41		86.58	

Debt Profile

Gross Debt (US\$ Mn)



Net Debt Movement (US\$ Mn)

Particulars	Q1FY26
Cash Flow from Business after Working Capital & Others	171
Less: Capex Normal/ANDA	-56
Free Cash Flow from Business	115
Less: Pen-G Capex	-7
Less: Capex for New Business/Markets	-10
Add: Net Investments purchased	-1
Net Cash Flow after Dividend and Capex	98

Debt as on (INR Cr)	Mar-22	Mar-23	Mar-24	Mar-25	Jun-25
Closing Rate (INR/USD)	75.793	82.170	83.405	85.475	85.76
Fx Loan restated in INR	2,223	4,638	3,994	5,883	5,299
Rupee Loan	150	224	2,324	2,065	2,282
Gross Debt	2,373	4,862	6,318	7,948	7,581
Cash Balance & Investments	4,896	6,453	6,467	8,307	8,785
Net Debt/(Net Cash)	(2,523)	(1,591)	(149)	(359)	(1,204)
Net Debt/(Net Cash) (US\$ Mn)	(333)	(194)	(18)	(42)	(140)
Finance Cost [#]	0.8%	4.0%	5.1%	5.5%	4.9%
Income on Investments in INR (cumulative for the period)	35.0	148.5	288.3	356.4	89.8

Value (US\$ Mn)	Q1FY26
Opening Cash / (Debt)	30
Free Cash Flow after Dividend	98
Closing Cash / (Debt)	128
Investments	12
Closing Net Cash / (Debt) including Investments	140

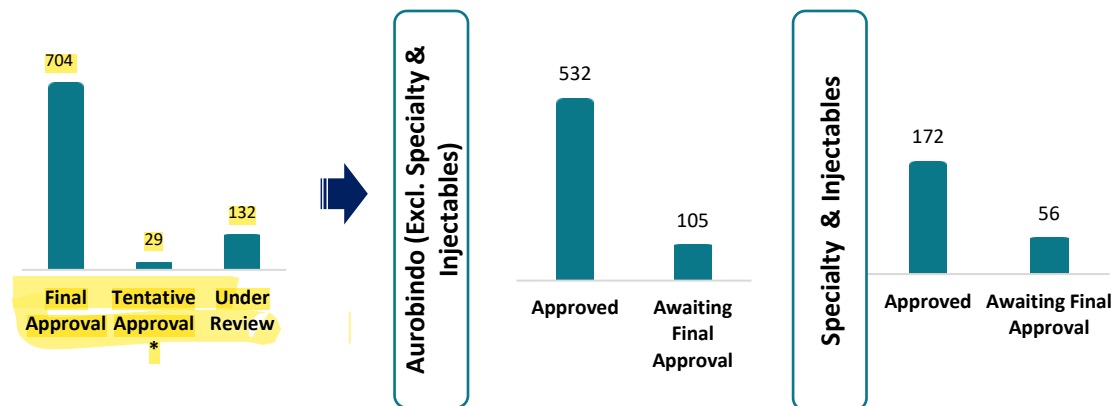
[#] Excluding interest on lease liabilities | Fx Debt and Fx Cash Balance are restated

Filing Snapshot



US ANDA Filings Snapshot as on 30th June 2025

ANDA Filings



Unit wise ANDA Filings

Site	Details	Final Approval	Tentative Approval*	Under Review	Total
Unit III	Oral Formulations	120	3	11	134
Unit VIB	Cephalosporins Oral	12	0	3	15
Unit VII (SEZ)	Oral Formulations	162	6	6	174
Unit XII	Penicillin Oral & Injectables	22		1	23
APL HC I	Oral Formulations	25	3	12	40
APL HC III	Orals & Topicals	13		9	22
APL HC IV	Oral Formulations	89	7	27	123
Aurolife & Aurolife – II	Orals & Topicals	27	0	15	42
Eugia I	Oral & Injectable Formulation	39	7	10	56
Eugia II	Penem Injectables	2	0	0	2
Eugia III	Injectables & Ophthalmics	111	3	31	145
Eugia SEZ	Injectables	1	0	0	1
Eugia V	Injectables	0	0	1	1
Others**		81	0	6	87
Total		704	29	132	865

*Tentative Approvals (TAs) include 6 ANDAs approved under PEPFAR

**Including acquired ANDAs from Mylan

Therapy

ANDAs

Addressable Market Size (US\$ Bn)^

CNS	157	29.3
ARV	29	1.6
CVS	123	50.8
SSP & Cephs	35	0.7
Anti-Diabetic	24	41.5
Oncology & Hormones	63	23.1
Gastroenterological	46	5.0
Controlled Substances	16	1.1
Respiratory (incl. Nasal)	19	1.4
Ophthalmic	19	4.4
Dermatology	16	1.2
Penem Injectables	2	0.1
Others	316	29.3
Total	865	189.7

^Source: IQVIA MAT Jun'25

Global Regulatory Filing Details

Category	Geography	As at Mar 18	As at Mar 19	As at Mar 20	As at Mar 21	As at Mar 22	As at Mar 23	As at Mar 24	As at Mar 25	As at Jun 25
Formulations	US*	478	541	586	639	727	774	830	861	865
	Europe**	2,848	3,003	3,214	3,374	3,580	3,751	3,642	3,933	3,985
	SA**	415	430	436	348@	370	368	403	423	426
	Canada	137	150	160	185	214	240	261	269	275
	Total	3,878	4,124	4,396	4,546	4,891	5,133	5,136	5,486	5,551
API	US	227	242	254	252	261	276	291	309	310
	Europe**	1,814	1,834	1,861	1,884	1,953	1,971	2,006	2,096	2,109
	CoS	131	139	147	157	163	167	168	184	185
	Others**	803	932	1,096	1,223	1,507	1,580	1,614	1,711	1,736
	Total	2,975	3,147	3,358	3,516	3,884	3,994	4,079	4,300	4,340

*Includes filings made from AuroLife Pharma LLC, USA (net of ANDAs withdrawn)

**Includes multiple registration

@ The number of filings in South Africa has come down from 436 as on 31st Mar 2020 to 348 as on 31st Mar 2021 due to SAHPRA backlog clearance program. As per the program, long awaiting pending dossiers are now resubmitted and some of the dossiers are withdrawn

Thank You

