

एनएमडीसी



एन एम डी सी लिमिटेड
NMDC Limited

(भारत सरकार का उद्यम) (A GOVT. OF INDIA ENTERPRISE)

पंजीकृत कार्यालय : 'खनिज भवन', 10-3-311/ए, कैसल हिल्स, मासाब टैंक, हैदराबाद - 500 028.
Regd. Office : 'Khanij Bhavan' 10-3-311/A, Castle Hills, Masab Tank, Hyderabad - 500 028.
नेमम पहचान संख्या / Corporate Identity Number : L13100TG1958 GOI 001674



No.18(5)/2024-Sectt.

14.02.2024

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400001	National Stock Exchange of India Limited Exchange Plaza, C- 1,Block G, Bandra-Kurla Complex, Bandra (East), Mumbai – 400051
Calcutta Stock Exchange Limited 7, Lyons Range, Murgighata, Dalhousie, Kolkata, West Bengal 700001	

Dear Sir / Madam,

Sub: Corporate Investors' Presentation on Company's Performance for the quarter and nine months ended 31.12.2023.

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; BSE Equity Scrip ID: 526371, NSE Security ID: NMDC.

Reference the captioned subject, kindly note that Corporate Investors' Presentation on Company's Performance for the quarter and nine months ended 31.12.2023 is enclosed herewith for kind reference.

Please take note of the above information.

Thanking you,

Yours faithfully,
for NMDC Limited

A.S. Pardha Saradhi
Executive Director &
Company Secretary

Encl: As above.

NMDC Limited
Financial Results
FY 2023-24 - 9M

एनएमडीसी



NMDC

14.02.2024

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Physical Performance in FY24 (Q3 v/s Q3 CPLY)

122.23



Production (LT)

CPLY: 106.63 LT
(2nd best)

Best ever
Q3
since inception

15%

113.94



Sales (LT)

CPLY: 95.80 LT
(2nd best : 98.45 LT, 21-22, Q3)

19%

Financial Performance in FY24 (Q3 v/s Q3 CPLY)

5,410 INR Cr

(CPLY: 3,720 INR Cr)

2nd
Best

Revenue from Operations 45%

Best Ever: 5,874 INR Cr in Q3 FY'22

2,366 INR Cr

(CPLY: 1,331 INR Cr)

EBITDA
Before exceptional exp 78%

Best Ever: 2,873 INR Cr in Q3 FY'21

4,679 INR /T

(CPLY: 3,821 INR/T)

Average Sales Realization 22%

Best Ever: 5,914 INR/T in Q3 FY'22

2,252 INR Cr

(CPLY: 1,217 INR Cr)

PBT
Before exceptional exp 85%

Best Ever: 2,811 INR Cr in Q3 FY'21

2,000 INR Cr

(CPLY: 1,217 INR Cr)

PBT
after exceptional exp 64%

Best Ever: 2,811 INR Cr in Q3 FY'21

1,492 INR Cr

(CPLY: 890 INR Cr)

PAT 68%

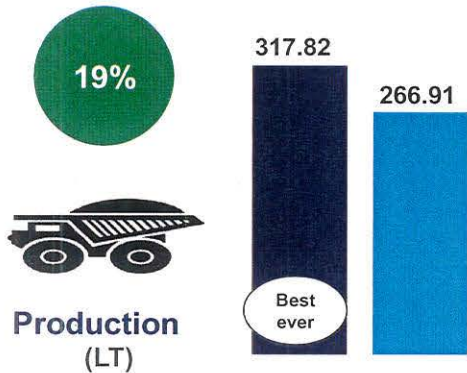
Best Ever: 2,109 INR Cr in Q3 FY'21

Performance of FY24 (Q3) v/s FY23 (Q3)

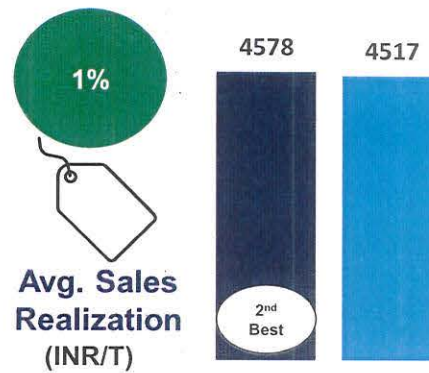
Financials Rs. Crore

Particulars	2023-24 (Q3)	2022-23 (Q3)	Variance	(%)
Iron Ore Production (LT)	122.23	106.63	15.60	15%
Iron Ore Sales (LT)	113.94	95.80	18.14	19%
Average Sales Realization (Rs./T)	4,679	3,821	858	22%
Iron ore Sales	5,331	3,661	1,670	46%
Revenue from Operations	5,410	3,720	1,690	45%
Interest Income	247	125	122	98%
Other Income	89	63	26	41%
Total Income	5,746	3,908	1,838	47%
Royalty & Other Levy	1,086	905	181	20%
Additional Royalty	1,235	964	271	28%
Operational Expenses	1,247	1,113	134	12%
Stock Adjustment	(74)	(292)	218	75%
Total Expenses	3,495	2,690	805	30%
EBITDA & Margin (%)	2,366 (44%)	1,331 (36%)	1035	78%
Profit Before Tax and exceptional item	2,252	1,217	1,035	85%
Exceptional expenditure	252	-	252	100%
Profit Before Tax and after exceptional item	2,000	1,217	783	64%
Profit After Tax	1,492	890	602	68%

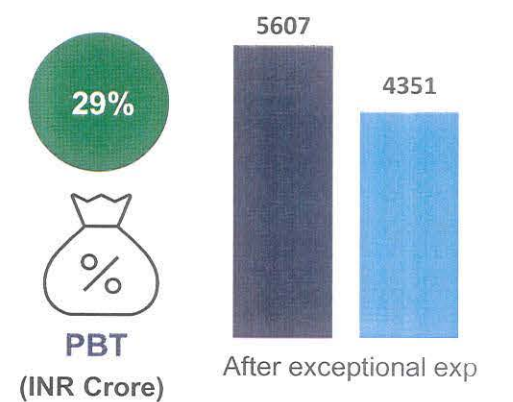
Robust Performance in FY24 (9M v/s 9M CPLY)



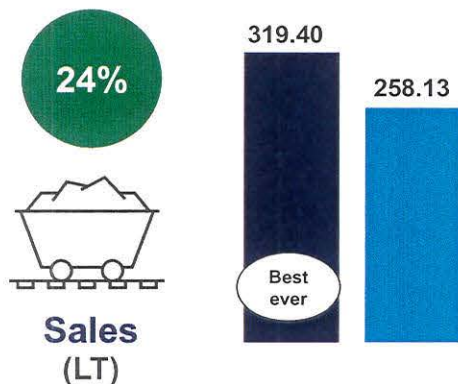
Previous Best: 283.29 LT in FY'22



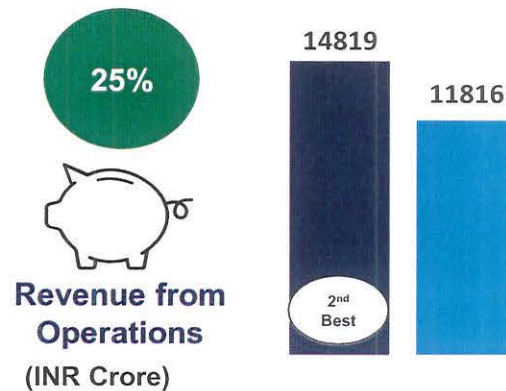
Best Ever: 6,704 INR/T in FY'22



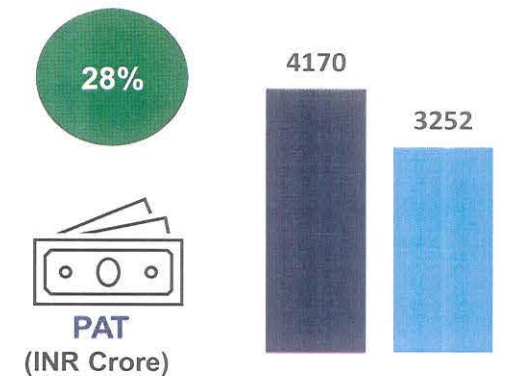
Best Ever: 10,101 INR Cr in FY'22



Previous Best: 282.79 LT in FY'22



Best Ever: 19,179 INR Cr in FY'22



Best Ever: 7,583 INR Cr in FY'22



Performance of FY24 (9M) v/s FY23 (9M)

Financials Rs. Crore

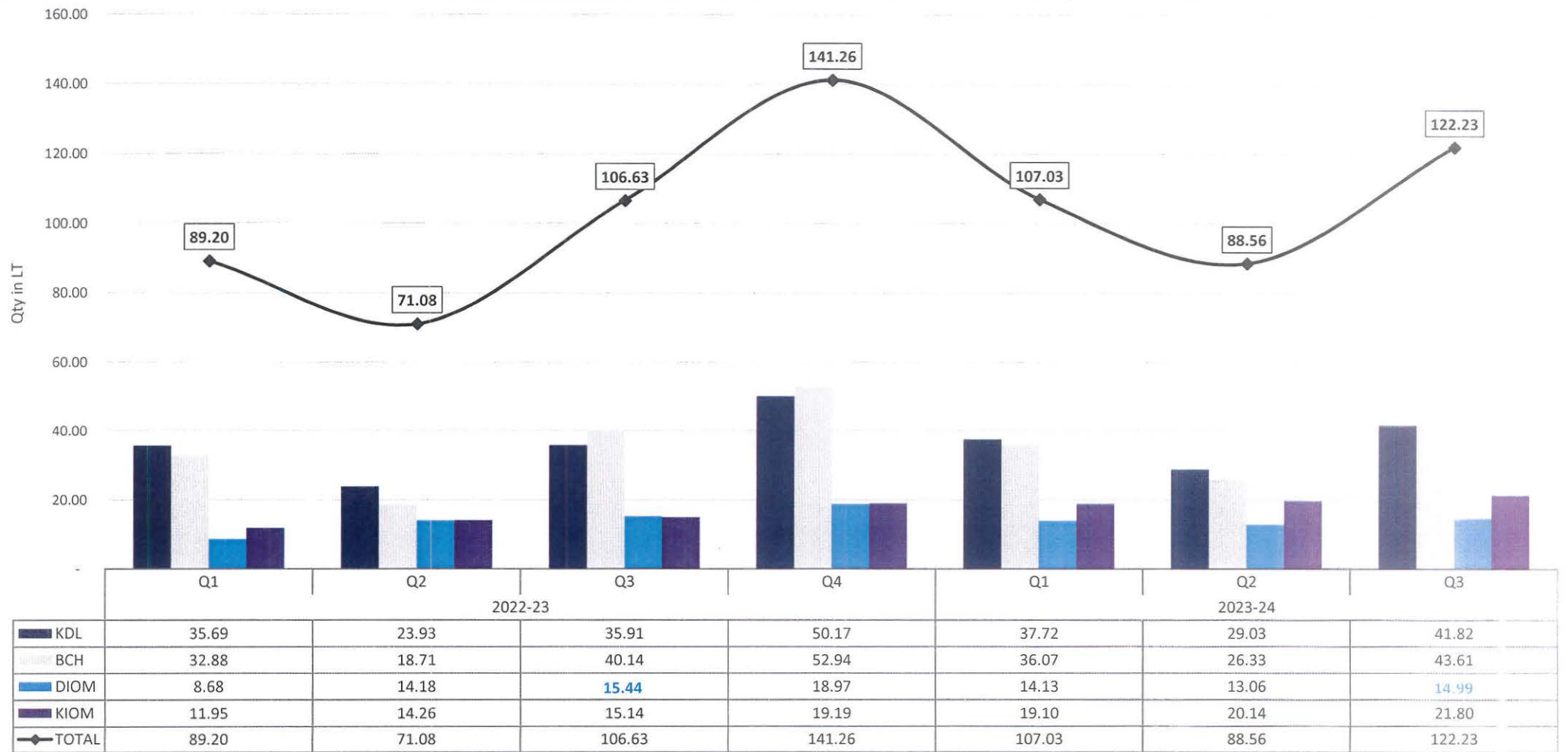
Particulars	2023-24 (9M)	2022-23 (9M)	Variance	(%)
Iron Ore Production (LT)	317.82	266.91	50.91	19%
Iron Ore Sales (LT)	319.40	258.13	61.27	24%
Average Sales Realization (Rs./T)	4,578	4,517	61	1%
Iron ore Sales	14,622	11,661	2,961	25%
Revenue from Operations	14,819	11,816	3,003	25%
Interest Income	679	311	368	118%
Other Income	259	449	(190)	(42%)
Total Income	15,756	12,576	3,180	25%
Royalty & Other Levy	2,877	2,525	352	14%
Additional Royalty	3,268	2,576	692	27%
Operational Expenses	3,465	3,195	270	8%
Stock Adjustment	287	(72)	359	499%
Total Expenses	9,897	8,224	1,673	20%
EBITDA & Margin (%)	6,156 (42%)	4,657 (39%)	1499	32%
Profit Before Tax and exceptional item	5,859	4,351	1,508	35%
Exceptional expenditure	252	-	252	100%
Profit Before Tax and after exceptional item	5,607	4,351	1,256	29%
Profit After Tax	4,170	3,252	918	28%

Performance of FY24 (Q3) v/s FY24 (Q2)

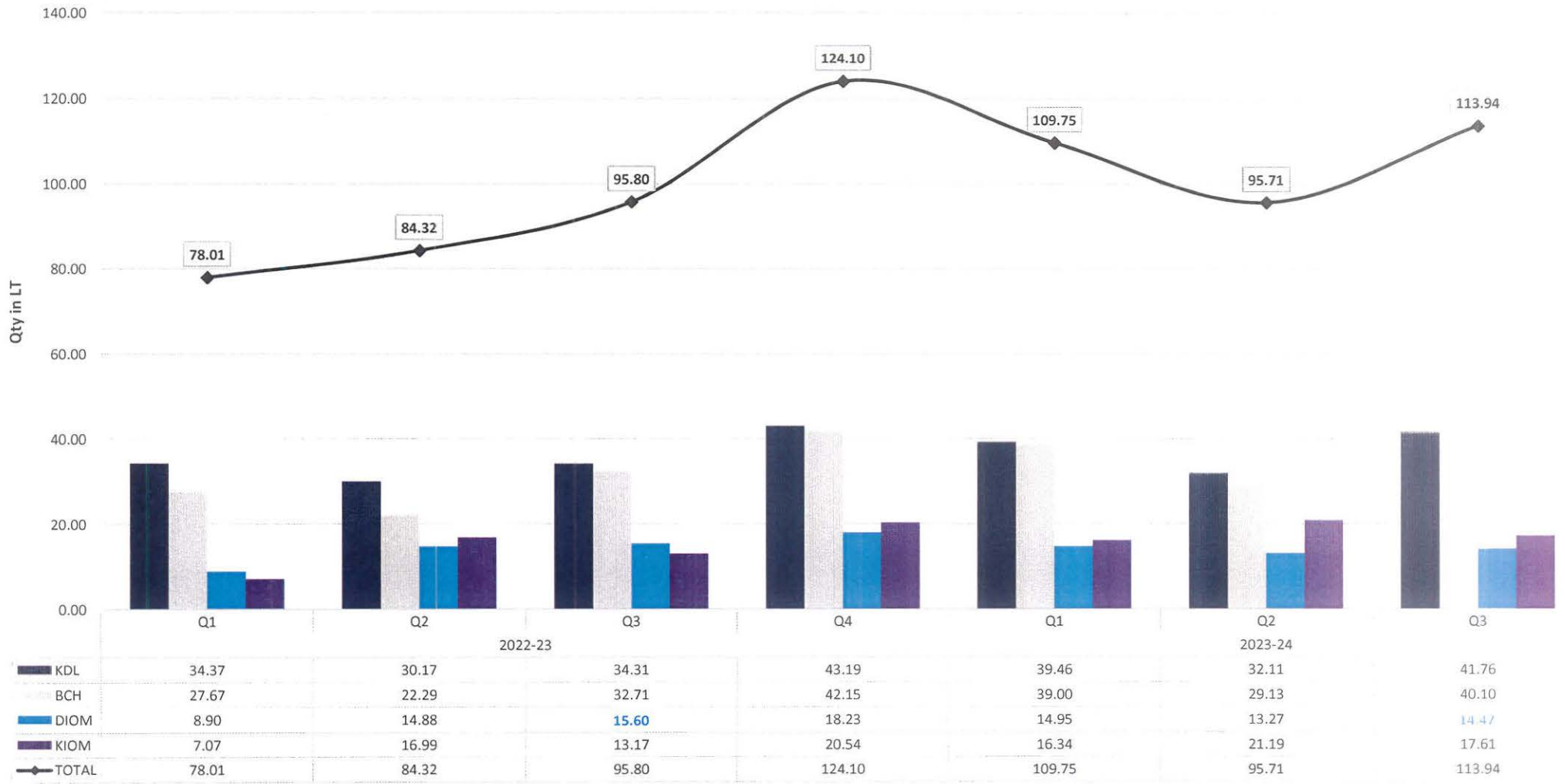
Financials Rs. Crore

Particulars	2023-24 (Q3)	2023-24 (Q2)	Variance	(%)
Iron Ore Production (LT)	122.23	88.56	33.67	38%
Iron Ore Sales (LT)	113.94	95.71	18.23	19%
Average Sales Realization (Rs./T)	4,679	4,146	533	13%
Iron ore Sales	5,331	3,968	1,363	34%
Revenue from Operations	5,410	4,014	1,396	35%
Interest Income	247	246	1	0%
Other Income	89	75	14	20%
Total Income	5,746	4,335	1,411	33%
Royalty & Other Levy	1,086	705	381	54%
Additional Royalty	1,235	800	435	54%
Operational Expenses	1,247	1,139	108	9%
Stock Adjustment	(74)	284	(358)	(126%)
Total Expenses	3,495	2,928	567	19%
EBITDA & Margin (%)	2,366 (44%)	1,514 (38%)	852	56%
Profit Before Tax and exceptional item	2,252	1,407	845	60%
Exceptional expenditure	252	-	252	100%
Profit Before Tax and after exceptional item	2,000	1,407	593	42%
Profit After Tax	1,492	1,028	464	45%

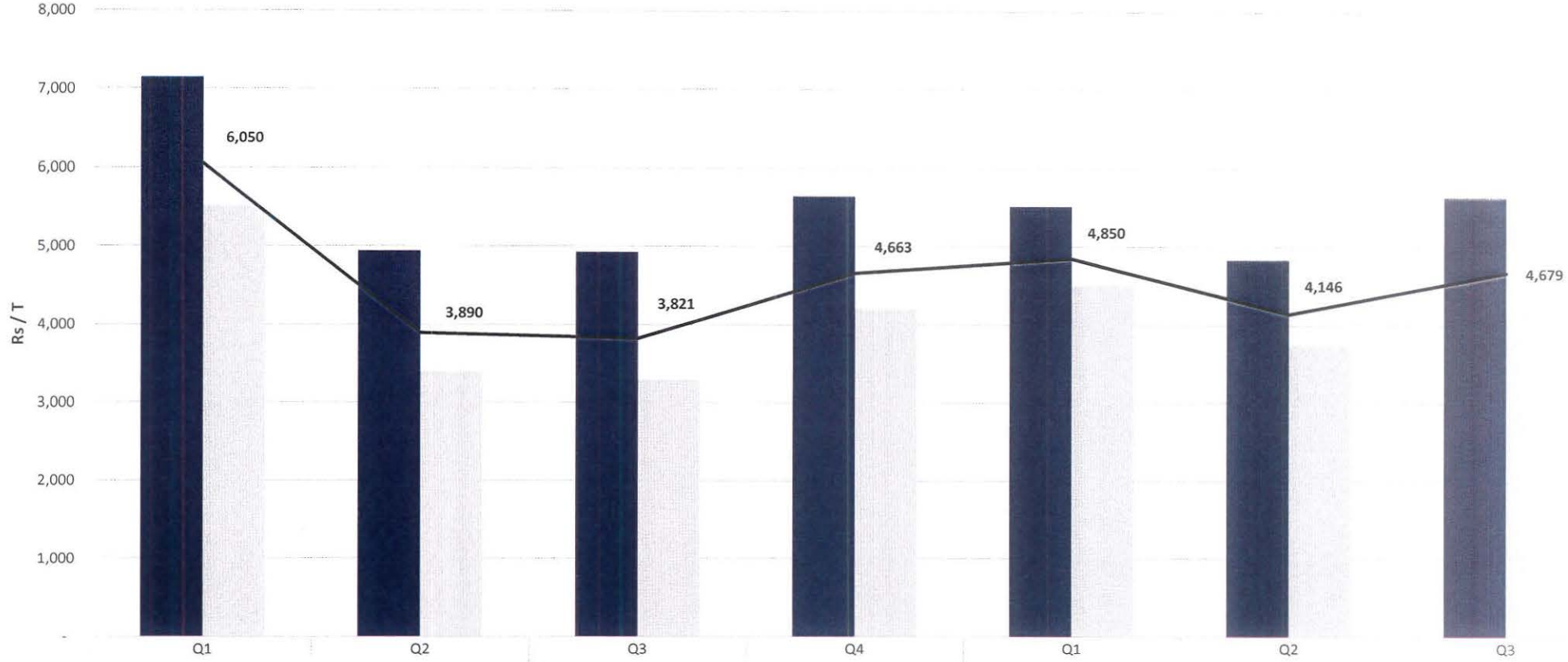
Quarterly Iron Ore Production Trend



Quarterly Iron Ore Sales Trend



Average Domestic Price of Iron Ore (Overall)



	2022-23				2023-24		
	Q1	Q2	Q3	Q4	Q1	Q2	Q3
LUMP	7,145	4,944	4,931	5,646	5,521	4,839	5,651
FINES	5,515	3,400	3,298	4,209	4,511	3,757	4,134
AVG	6,050	3,890	3,821	4,663	4,850	4,146	4,679

Details of Top 25 Shareholders as on 31-12-2023

Sl. No.	Shareholder	No. of Shares	% Holding
1	PRESIDENT OF INDIA	1781633571	60.79
2	LIFE INSURANCE CORPORATION OF INDIA	201175119	6.86
3	PARAG PARIKH ARBITRAGE FUND	56421847	1.93
4	QUANT MUTUAL FUND-QUANT ELSS TAX SAVER FUND	31489000	1.07
5	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE DIVIDEND YIELD FUND	25941488	0.89
6	SBI ARBITRAGE OPPORTUNITIES FUND	22732540	0.78
7	MIRAE ASSET MULTICAP FUND	19380257	0.66
8	KOTAK EQUITY ARBITRAGE FUND	18166493	0.62
9	BNP PARIBAS FINANCIAL MARKETS	16189263	0.55
10	VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND	15723818	0.54
11	VANGUARD EMERGING MARKETS STOCK INDEX FUND, A SERIES OF VANGUARD INTERNATIONAL EQUITY INDEX FUNDS	15388891	0.53
12	MIRAE ASSET MIDCAP FUND	13756716	0.47
13	BOFA SECURITIES EUROPE SA	13715605	0.47
14	PINEBRIDGE GLOBAL FUNDS - PINEBRIDGE INDIA EQUITY FUND	13052391	0.45
15	NIPPON LIFE INDIA TRUSTEE LTD-A/C NIPPON INDIA NIFTY MIDCAP 150 INDEX FUND	11808162	0.40
16	PINEBRIDGE GLOBAL FUNDS - PINEBRIDGE ASIA EX JAPAN SMALL CAP EQUITY FUND	8908994	0.30
17	MAHINDRA MANULIFE BALANCED ADVANTAGE FUND	8050000	0.27
18	SBI LIFE INSURANCE CO. LTD	7823421	0.27
19	ICICI PRUDENTIAL MIDCAP 150 INDEX FUND	7809026	0.27
20	VANGUARD FIDUCIARY TRUST COMPANY INSTITUTIONAL TOTAL INTERNATIONAL STOCK MARKET INDEX TRUST II	7430824	0.25
21	EDELWEISS TRUSTESHIP CO LTD AC- EDELWEISS MF AC- EDELWEISS EDELWEISS EQUITY SAVINGS FUND	6952079	0.24
22	MORGAN STANLEY ASIA (SINGAPORE) PTE. - ODI	6913562	0.24
23	LSV EMERGING MARKETS EQUITY FUND LP	6777800	0.23
24	THE NEW INDIA ASSURANCE COMPANY LIMITED	6083144	0.21
25	UTI NIFTY 200 MOMENTUM 30 INDEX FUND	6061255	0.21
	TOTAL	2329385266	79.50

Major Investment in Subsidiaries, JVs & Associates

JKMDC (*)
95.86%

NCL (51%), BRPL (52%) NCF
Rs. 98.35 cr, Rs. 152.67 cr, Rs 2 cr.

KVSL (100%)
Rs. 0.10 cr

Krishnapatnam Rly Co.
Ltd (6.40%) Rs. 40.0 cr

ICVL (25.94%),
Rs. 378.86 cr Legacy Iron Ore
(90.02%), Rs. 214.7 cr

Total Investments - Rs. 886.72 crore

(*) Investment derated

Chhattisgarh Mega Steel Ltd – Rs 0.01 cr, JNMDC – Rs 0.01 cr, Investment in co-operative society – Rs 0.02 cr


Map is for general reference purpose only



Thank you

**NMDC Mines
India Shines**

#Ispati Irada

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