

Ref: VTTL/SEC/SE/2023-24

The General Manager – Listing, National Stock Exchange of India Ltd Plot No. C/1, G Block, Bandra – Kurla Complex, Bandra (E), MUMBAI – 400 051

PH: 022-26598235

February 01, 2024

The Manager Listing, BSE Ltd., Floor 25, P.J. Towers, Dalal Street, MUMBAI – 400 001 PH: 022-22721234

Dear Sir/Madam,

Sub: Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 – Presentation to be made to the Investors.

In pursuance of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosures Requirements) Regulations, 2015, please find attached, the Presentation on the Financial Results.

This is for your information and records.

Thank you, Yours truly, for V.S.T. Tillers Tractors Ltd,

Chinmaya Khatua Company Secretary M N0: 21759









# Investor Presentation 1st Feb 2024

Grow with us



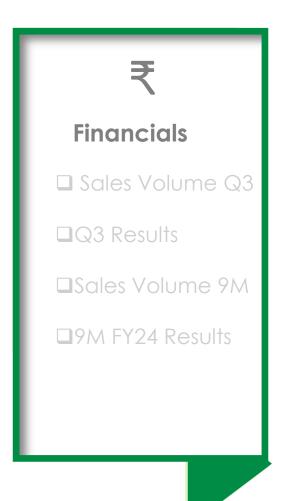
# **Safe Harbor**

Certain statements in this release concerning our future growth prospects, or our future financial or operating performance, are forward-looking statements intended to qualify for the 'safe harbor' under the Private Securities Litigation Reform Act of 1995, which involve a number of risks and uncertainties that could cause actual results or outcomes to differ materially from those in such forward-looking statements.

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#### **MISSION & VISION**





We will be a 3000Cr Global brand in diversified farm mechanization products and solutions by 2025.

#### MISSION

WE WILL ACCOMPLISH OUR VISION WITH UNDIVIDED

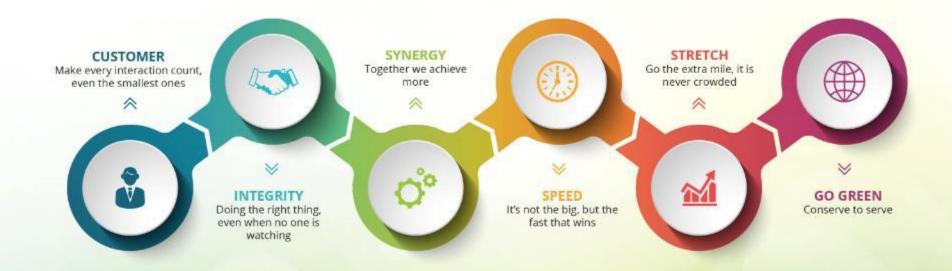
AND UNDETERRED COMMITMENT TOWARDS INNOVATIVE

QUALITY PRODUCTS, THROUGH INSPIRED INDIVIDUALS,

SIMPLIFIED SYSTEMS AND 5X LEADERSHIP.

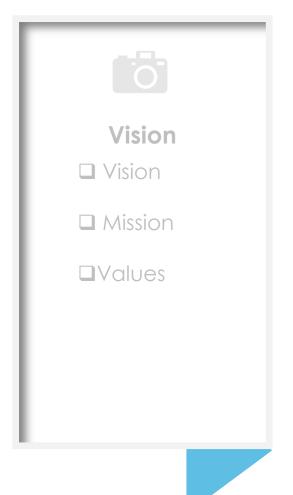
#### **VALUES**

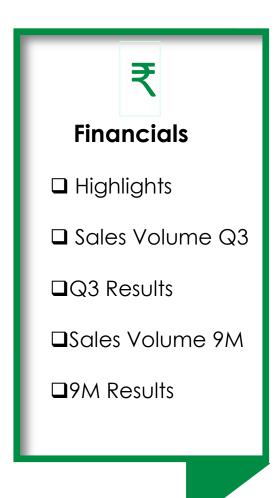




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# Sales Volume for SFM & Tractor – 9M FY 24



Product	9M FY 24	9M FY23	Growth %
Power Tiller	24,914	25,436	-2%
Tractor	3,903	4,911	-21%
Power Weeder	3,182	2,314	38%
Reaper	1,849	1,105	<b>67</b> %

#### Profit & Loss Statement - 9M FY24

(Rs. Cr)



Particular	9M FY24	9M FY23
Revenue from Operations	694.61	683.82
Total Expenses	610.25	611.16
EBITDA	134.55	92.38
EBITDA %	18.07%	13.13%
Operational EBITDA	84.36	72.66
Operational EBITDA %	12.14%	10.63%
PBT	112.58	71.37
PBT %	15.12%	10.15%
PAT	86.39	52.22
PAT %	11.60%	7.42%

### Sales Volume for SFM & Tractor – Q3



Product	Q3 FY 24	Q3 FY23	Growth %
Power Tiller	5060	7456	-32%
Tractor	979	1536	-36%
Power Weeder	976	574	70%
Reaper	1192	663	80%

#### Profit & Loss Statement – Q3

(Rs. Cr)



Particular	Q3 FY24	Q3 FY23
Revenue from Operations	169.96	213.69
Total Expenses	160.42	190.29
EBITDA	27.70	32.52
EBITDA %	14.72%	14.60%
Operational EBITDA	9.54	23.32
Operational EBITDA %	5.61%	10.91%
PBT	20.33	24.95
PBT %	10.81%	11.2%
PAT	16.95	19.43
PAT %	9.01%	8.72%



# **Thank You**



#### **VST TILLERS TRACTORS LTD.**

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