



Ref: VTTL/SEC/SE/2023-24

February 01, 2024

The General Manager – Listing,
National Stock Exchange of India Ltd
Plot No. C/1, G Block,
Bandra – Kurla Complex,
Bandra (E), MUMBAI – 400 051
PH: 022-26598235

The Manager Listing,
BSE Ltd.,
Floor 25, P.J. Towers,
Dalal Street,
MUMBAI – 400 001
PH: 022-22721234

Dear Sir/Madam,

Sub: Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 – Presentation to be made to the Investors.

In pursuance of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosures Requirements) Regulations, 2015, please find attached, the Presentation on the Financial Results.

This is for your information and records.

Thank you,
Yours truly,
for V.S.T. Tillers Tractors Ltd,

Chinmaya Khatua
Company Secretary
M NO: 21759



V.S.T. TILLERS TRACTORS LIMITED CIN-L34101KA1967PLC001706

Plot No.1 Dyavasandra Indl. Layout, Whitefield Road, Mahadevapura Post, Bengaluru-560048, India

Phone: 91-80-67141111 Toll Free: 1-800-4190136 Email: vstgen@vsttractors.com

www.vsttractors.com

Grow with us



Investor Presentation

1st Feb 2024

Grow with us

Safe Harbor

Certain statements in this release concerning our future growth prospects, or our future financial or operating performance, are forward-looking statements intended to qualify for the 'safe harbor' under the Private Securities Litigation Reform Act of 1995, which involve a number of risks and uncertainties that could cause actual results or outcomes to differ materially from those in such forward-looking statements.



Vision

- ☐ Vision
- ☐ Mission
- ☐ Values



Financials

- ☐ Sales Volume Q3
- ☐ Q3 Results
- ☐ Sales Volume 9M
- ☐ 9M FY24 Results



We will be a 3000Cr Global brand
in diversified farm mechanization
products and solutions by 2025.

M I S S I O N

WE WILL ACCOMPLISH OUR VISION WITH UNDIVIDED
AND UNDETERRED COMMITMENT TOWARDS INNOVATIVE
QUALITY PRODUCTS, THROUGH INSPIRED INDIVIDUALS,
SIMPLIFIED SYSTEMS AND 5X LEADERSHIP.

VALUES





Vision

- Vision
- Mission
- Values



Financials

- Highlights
- Sales Volume Q3
- Q3 Results
- Sales Volume 9M
- 9M Results

Sales Volume for SFM & Tractor – 9M FY 24

(No's) 

Product	9M FY 24	9M FY23	Growth %
Power Tiller	24,914	25,436	-2%
Tractor	3,903	4,911	-21%
Power Weeder	3,182	2,314	38%
Reaper	1,849	1,105	67%

Profit & Loss Statement – 9M FY24

(Rs. Cr)



Particular	9M FY24	9M FY23
Revenue from Operations	694.61	683.82
Total Expenses	610.25	611.16
EBITDA	134.55	92.38
<i>EBITDA %</i>	<i>18.07%</i>	<i>13.13%</i>
Operational EBITDA	84.36	72.66
<i>Operational EBITDA %</i>	<i>12.14%</i>	<i>10.63%</i>
PBT	112.58	71.37
<i>PBT %</i>	<i>15.12%</i>	<i>10.15%</i>
PAT	86.39	52.22
<i>PAT %</i>	<i>11.60%</i>	<i>7.42%</i>

Sales Volume for SFM & Tractor – Q3

(No's)



Product	Q3 FY 24	Q3 FY23	Growth %
Power Tiller	5060	7456	-32%
Tractor	979	1536	-36%
Power Weeder	976	574	70%
Reaper	1192	663	80%

Profit & Loss Statement – Q3

(Rs. Cr)



Particular	Q3 FY24	Q3 FY23
Revenue from Operations	169.96	213.69
Total Expenses	160.42	190.29
EBITDA	27.70	32.52
<i>EBITDA %</i>	<i>14.72%</i>	<i>14.60%</i>
Operational EBITDA	9.54	23.32
<i>Operational EBITDA %</i>	<i>5.61%</i>	<i>10.91%</i>
PBT	20.33	24.95
<i>PBT %</i>	<i>10.81%</i>	<i>11.2%</i>
PAT	16.95	19.43
<i>PAT %</i>	<i>9.01%</i>	<i>8.72%</i>



Thank You



VST TILLERS TRACTORS LTD.

CIN- L34101KA1967PLC001706

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Mr. Chinmaya Khatua

Company Secretary
chinmaya@vsttractors.com