

October 30, 2025

The Secretary **BSE Limited**Pheeroze Jeejeebhoy Towers

Dalal Street, Fort

Mumbai - 400 001

Scrip Code: 531595

The Secretary

National Stock Exchange of India Limited

Exchange Plaza, 5th Floor

Plot No- 'C' Block, G Block

Bandra-Kurla Complex, Bandra (East)

Mumbai – 400 051

Scrip Code: CGCL

Sub: Investor Presentation Q2FY26

Dear Sir / Madam,

Pursuant to Regulation 30 and any other applicable provisions of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 and further to our letter dated October 24, 2025, intimating Earning Conference Call scheduled on October 31, 2025, we are attaching herewith the presentation titled "Q2FY26 Earnings Presentation".

You are requested to take the same on record for dissemination to the stakeholders.

Thanking you,

Yours faithfully, for Capri Global Capital Limited

Yashesh Bhatt

Company Secretary & Compliance Officer

Membership No: A20491

Encl.: As Above



Q2FY26 Earnings Presentation

30th October 2025



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Performance Highlights



(In ₹ mn unless stated otherwise)	Q2FY26	Q2FY25	YoY	Q1FY26	QoQ
AUM	270,401	192,726	40%	247,538	9%
Net Interest Income	4,795	3,046	57%	4,156	15%
Non Interest Income	2,034	1,033	97%	1,661	22%
Operating Expenses	3,377	2,621	29%	2,702	25%
Operating Profit	3,453	1,457	137%	3,115	11%
PAT	2,360	970	143%	1,749	35%
Cost-Income Ratio (%)	49.4%	64.3%	1,481 bps	46.5%	299bps
NNPA (%)	0.7%	1.0%	25 bps	1.0%	26 bps
ROAE (%)	14.4%	9.8%	462 bps	13.0%*	137 bps
ROAA (%)	4.0%	2.3%	166bps	3.2%*	79 bps

* Post capital infusion of ₹20 bn

Performance Highlights



(In ₹ mn unless stated otherwise)	H1FY26	H1FY25	YoY
AUM	270,401	192,726	40%
Net Interest Income	8,952	6,055	48%
Non Interest Income	3,695	2,122	74%
Operating Expenses	6,079	5,267	15%
Operating Profit	6,567	2,910	126%
PAT	4,109	1,727	138%
Cost-Income Ratio (%)	48.1%	64.4%	1,634 bps
NNPA (%)	0.7%	1.0%	25 bps
ROAE (%)	15.0%*	8.8%	617 bps
ROAA (%)	3.6%*	2.1%	151 bps

* Post capital infusion of ₹20 bn

Business Updates

Business Update



Consolidated AUM Up 40% YoY

AUM Break Up (₹ mn)

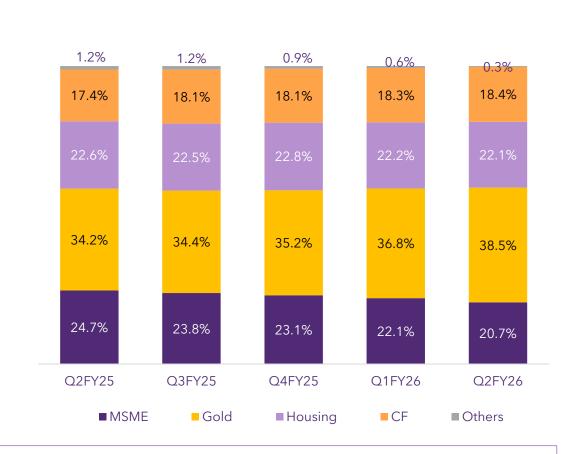
■ MSME

Gold

270,401 247,538 903 228,602 1,600 49,690 206,726 2,042 192,726 45,206 2,553 41,329 2,220 37,423 33,462 104,065 91,049 80,422 71,015 65,839 54,779 56,019 52,789 49,258 47,601 Q2FY25 Q3FY25 Q4FY25 Q1FY26 Q2FY26

■ Housing

Composition of AUM (%)



• MSME, Gold, and Housing AUM values are inclusive of co-lending and Directly Assigned AUM. Refer next slide for further details.

CF

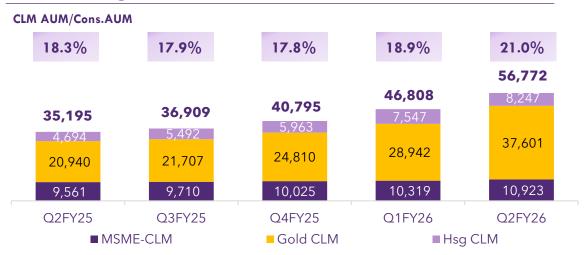
■ Others

Retail AUM

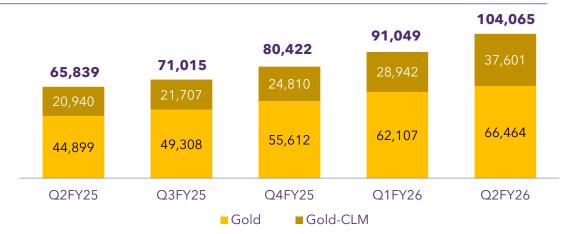


Co-Lending AUM showing Steady Growth

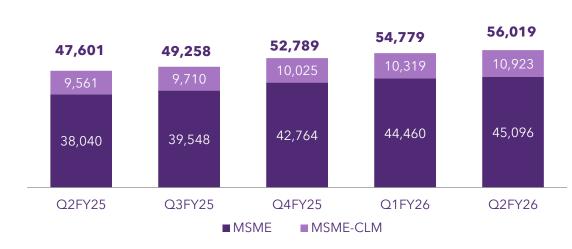
Co-Lending AUM (₹ mn)



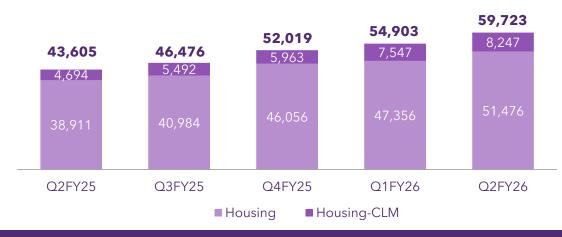
Gold AUM (₹ mn)



MSME AUM (₹ mn)



Housing AUM (₹ mn)

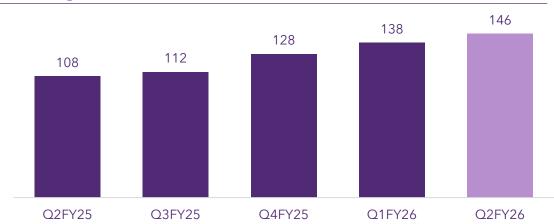


Gold Loan Business Update

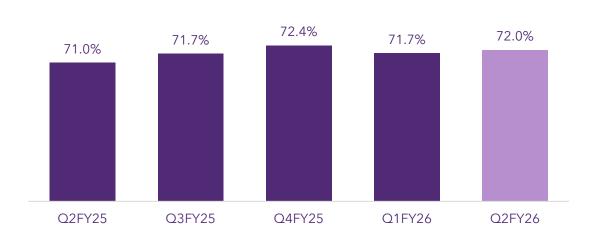


Strong Customer Acquisition Momentum Driving Portfolio Growth

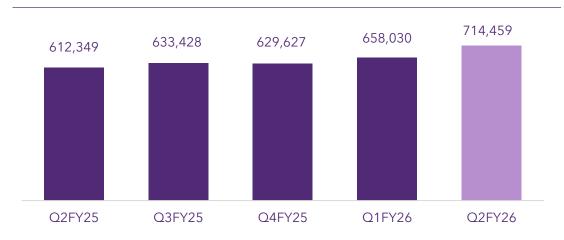
Average Ticket Size (On Portfolio) (₹ '000s)

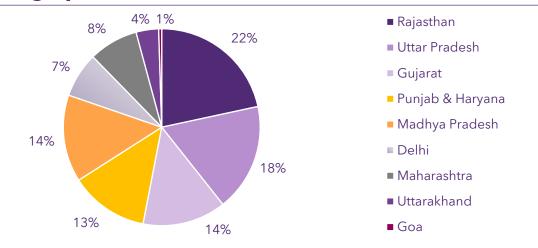


Loan to Value (%) (Incremental Disbursals)



Live Accounts



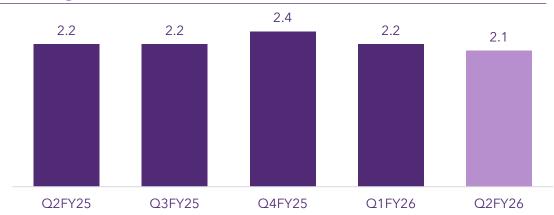


MSME Business Update

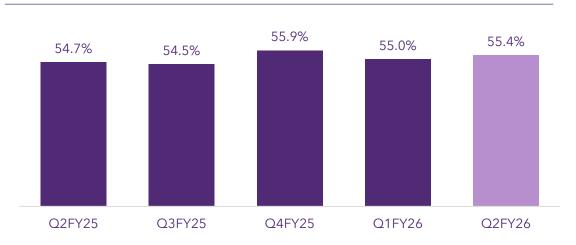


Well-Diversified Book by Geography

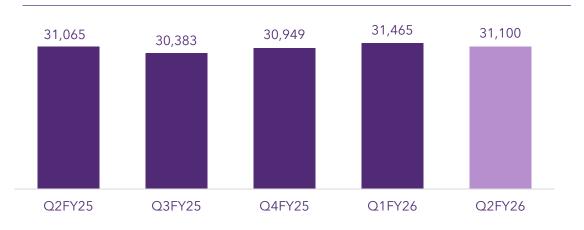
Average Ticket Size (Incr. Disbursals) (₹ mn)

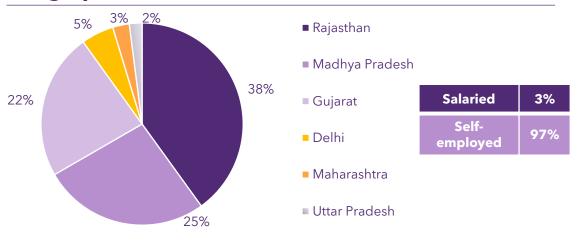


Loan to Value (%) (Incremental Disbursals)



Live Accounts



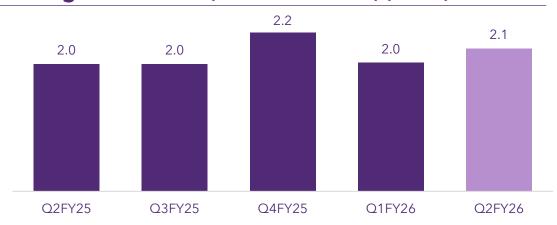


Housing Finance Business Update

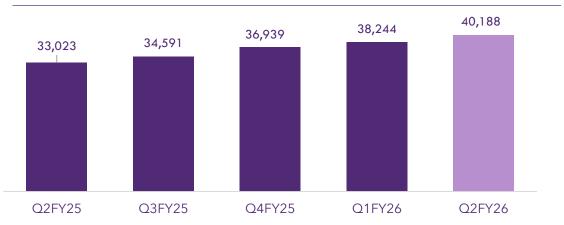


Expanding Customer Base with a Diversified and a Self-Employed Led Portfolio

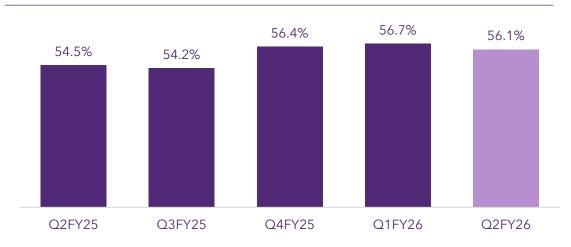
Average Ticket Size (Incr. Disbursals) (₹ mn)

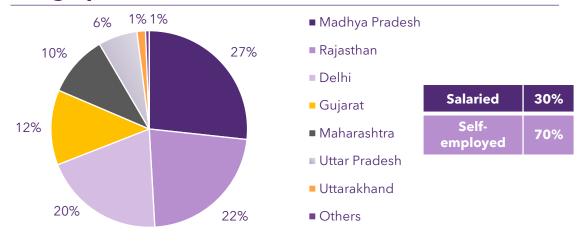


Live Accounts



Loan to Value (%) (Incremental Disbursals)

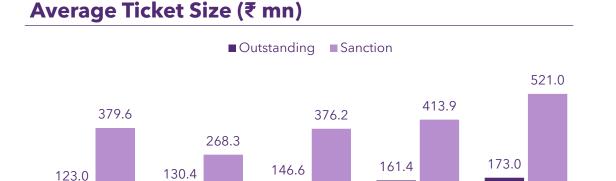




Construction Finance Business Update



Strong Pipeline of New Accounts; AUM Growth of 48% YoY



Q4FY25

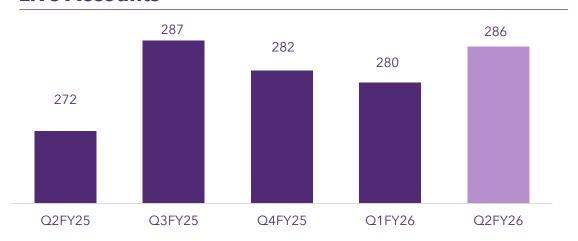
Q1FY26

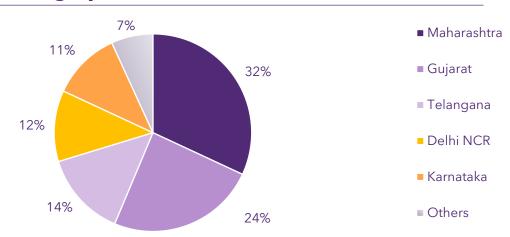
Q2FY26

Q2FY25

Q3FY25

Live Accounts





Insurance Distribution - Asset Light Income Stream



Strategic Partnerships with 18 Insurance Companies



Life Insurance Companies

- Life Insurance
- Credit Life Cover
- Term Plan



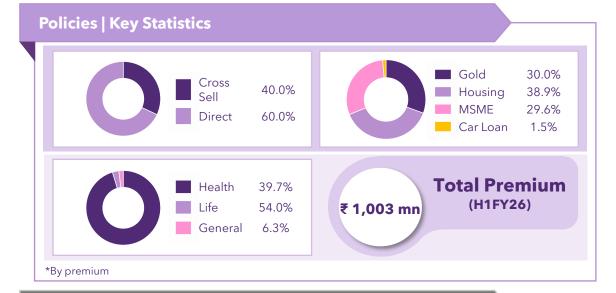
General Insurance Companies

- Property Cover
- Private Car & 2 Wheeler



Health Insurance Companies

- Retail & Group Health
- Hospi Daily Cash
- CI & PA*
- EMI Protect



Digital Innovation & Service Excellence

- Real Time Policy Issuance through digital consent
- Policy Buy & Compare portal for sales team with multiple product offering
- Digital customer on-boarding journey
- Oedicated claims desk pre & post service
- Insurance Ki Pathashalla insurance product and process education initiative

Customer Sourcing and On-Boarding





Suitable product offerings WhatsApp links with 2-click buying journey

^{*}CI: Critical Illness; PA: Personal Accident

Car Loan Origination

CAPRI

Pan-India Presence

Partner Banks & Financial Institutions























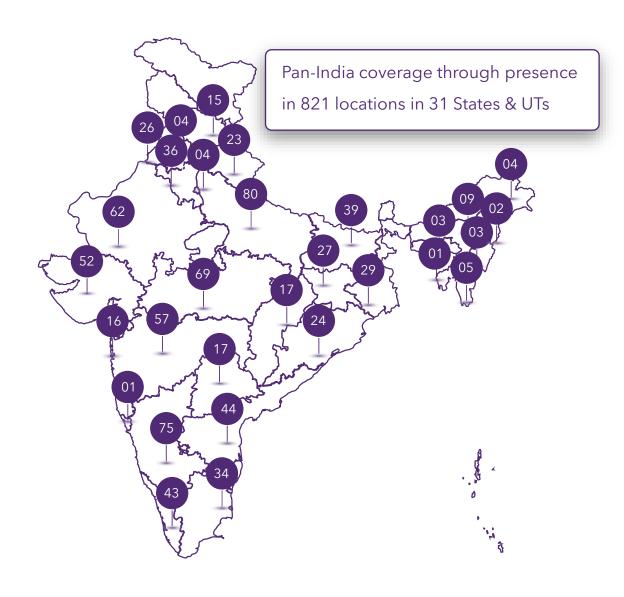






Total Locations (Branches + Feet-on-Street)

Q2FY25	Q3FY25	Q4FY25	Q1FY26	Q2FY26	
788	811	813	821	821	

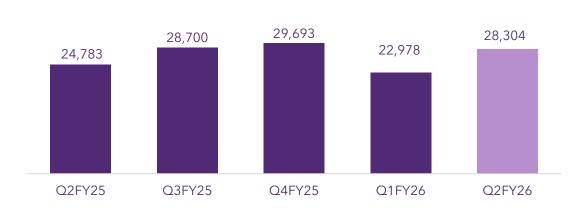


Car Loan Origination



14% YoY Increase in the Value of Loan Originations

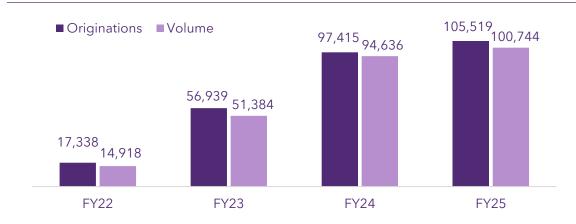
Consistently Rising Loan Originations (₹ mn)^



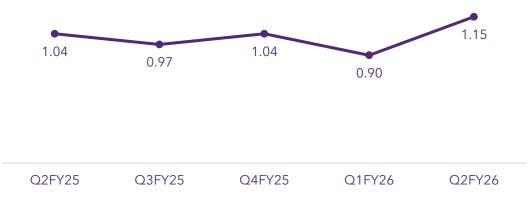
Loan Originations By Volume (Nos.)^



Loan Originations (₹ mn) and Volume Full Year Basis (Nos.)^



Average Ticket Size (₹ mn) *^

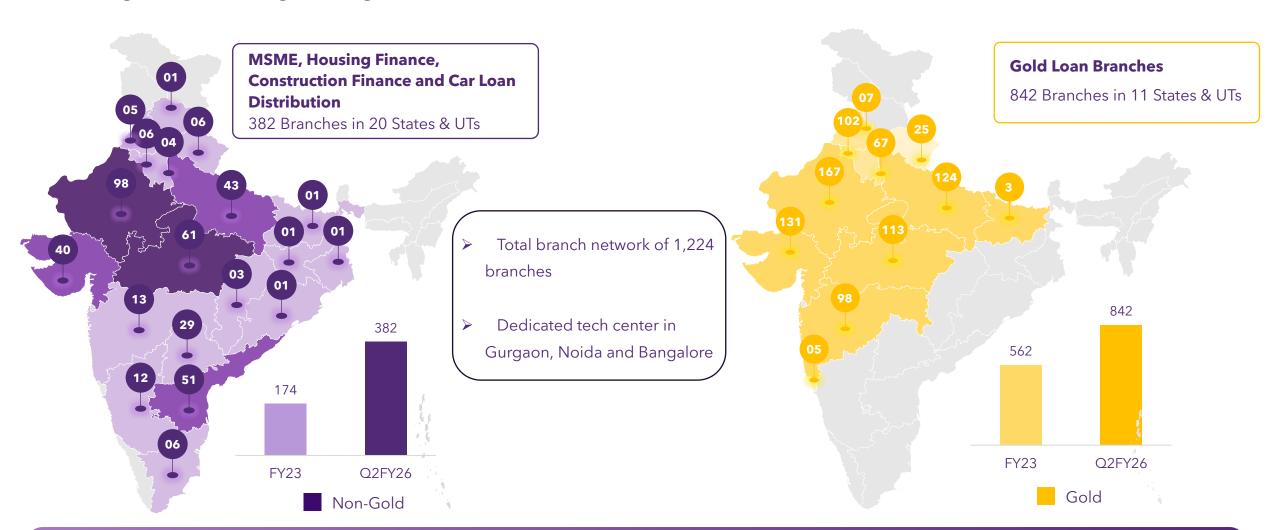


^{*} ATS = Originations by Value / Originations by Volume During Quarter

Branch Network



Widening Reach, Strengthening Presence Nationwide



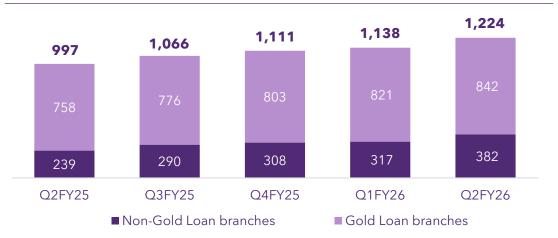
Significant upside through economies of scale and productivity improvement from existing deployed network capacity

Network

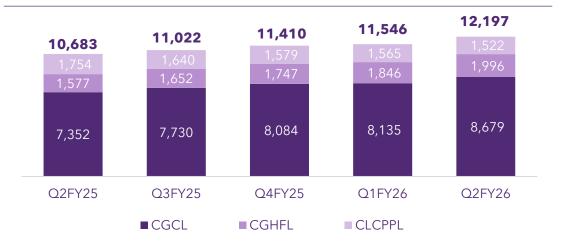


Expanding Footprint to Accelerate Customer Acquisition

Branch Addition Normalizing



Rationalization In Headcount



- Increased branch network with a net addition of 86 branches during Q2FY26. Total branch network stood at 1,224 branches vs. 1,138 branches in Q1FY26.
- Mortgage Finance business (MSME, Micro LAP and Housing) operated through 360 branches in 14 States and UTs.
- Gold Loan network increased to 842 branches across 11 states and UTs by end of Q2FY26.
- Construction Finance continued to have 3 dedicated branches
 Bengaluru, Hyderabad, and Ahmedabad.
- Car Loan distribution locations stood at 821 as of Sep'25. The branch presence was consolidated into 19 branches.
- In addition, the Company has dedicated tech centers in Gurugram, Bengaluru & Noida (not counted as branches).

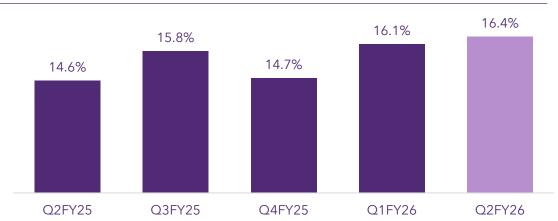


Segmental Yields

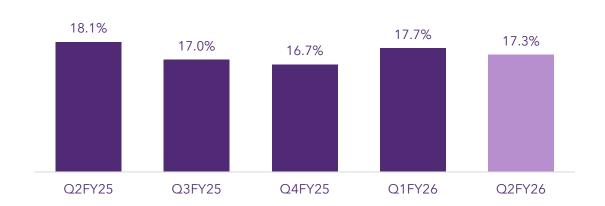


Robust Yields Sustained Alongside AUM Growth

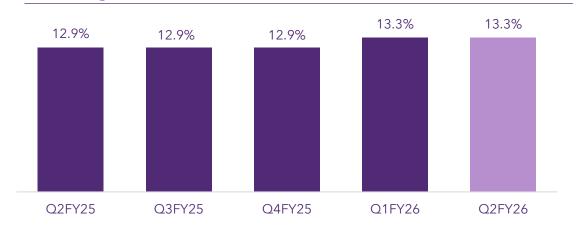
MSME (%)*



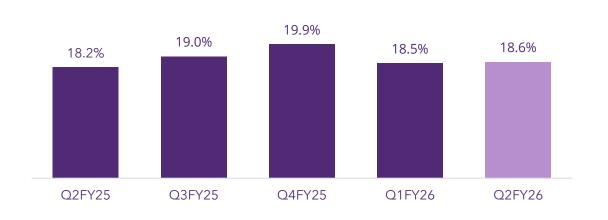
Construction Finance (%)*



Housing Finance (%)*



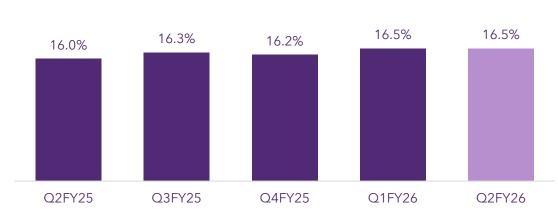
Gold Loans (%)*



Loan Yields and Margins

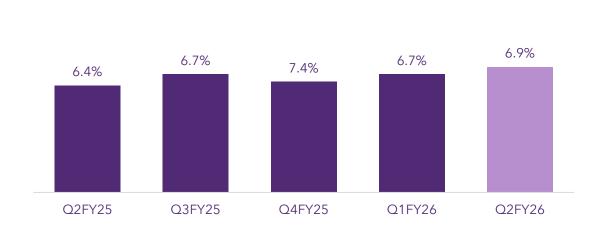


Yield on Net Advances (%)

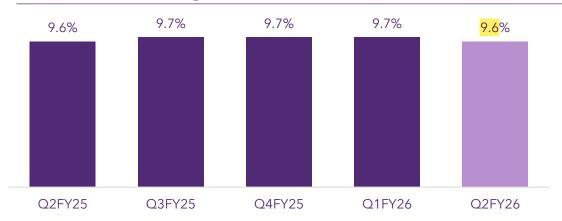


Note: Yield calculated as interest income including INDAS adjustments for processing fee, commission and other charges divided by four-month average of outstanding loans

Spreads (YoA - CoB) (%)

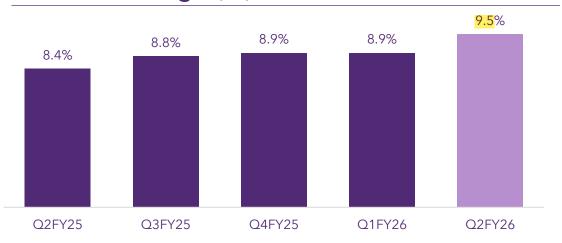


Cost of Borrowings (%)¹



Note: Calculated as (Interest Expense including processing fee divided by monthly average of borrowings

Net Interest Margin (%)²



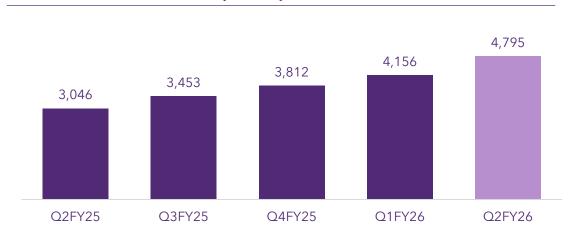
Note: Calculated using Net Interest Income / Avg. Interest Earning Assets

Financial Highlights

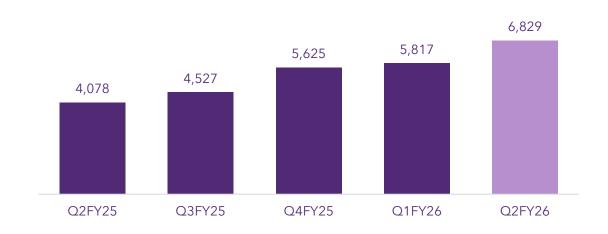


Total Income grew 67% YoY; Momentum Picks in Fee Income

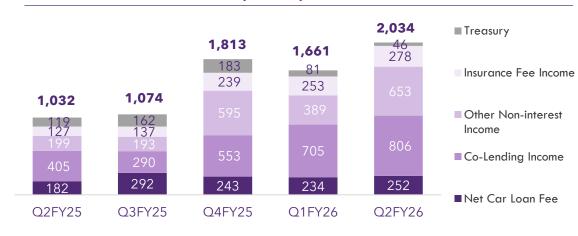
Net Interest Income (₹ mn)



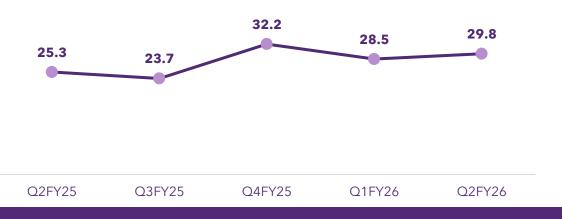
Net Total Income (₹ mn)



Non-Interest Income (₹ mn)



Non-Interest Income / Net Income (%)

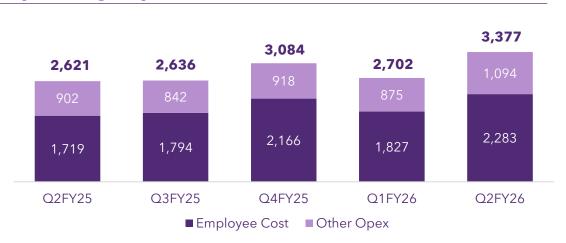


Financial Highlights

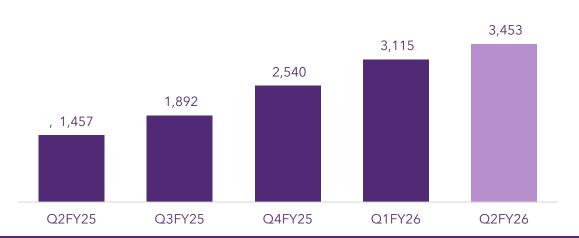


Profitable Growth Backed by Improved Cost Ratios and Credit Discipline

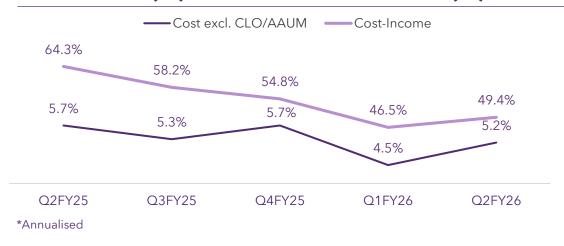
Operating Expenses (₹ mn)



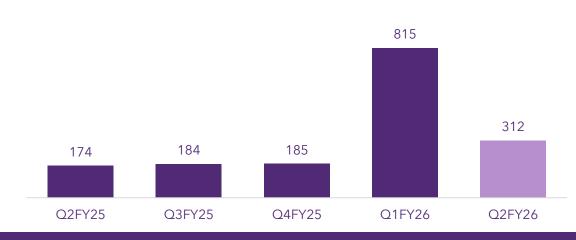
Operating Profit (₹ mn)



Cost-Income (%) & Cost / AAUM excl. CLO (%)*



Credit Costs (₹ mn)

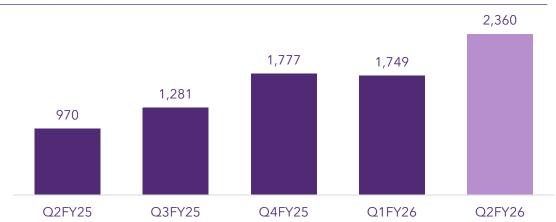


Profitability and Key Ratios

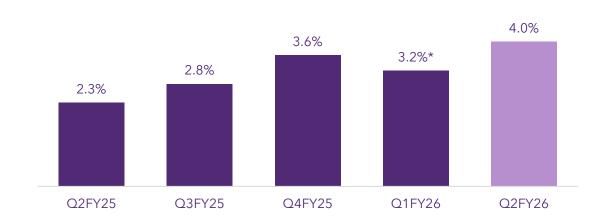


PAT rises 143% YoY

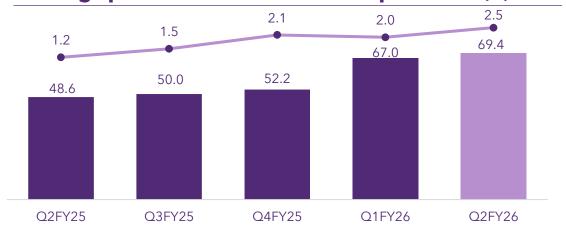
PAT (₹ mn)



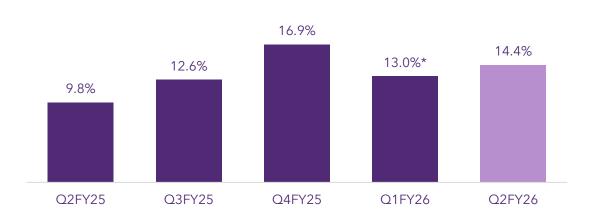
Return on Avg. Assets (% annualized)



Earnings per Share and Book Value per Share (₹)



Return on Avg. Equity (% annualized)

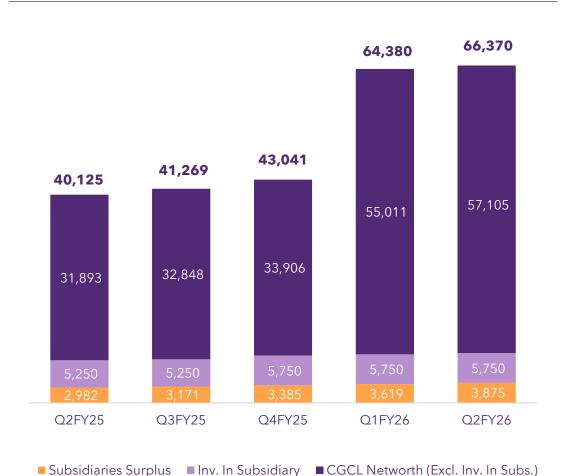


Robust Capital Position

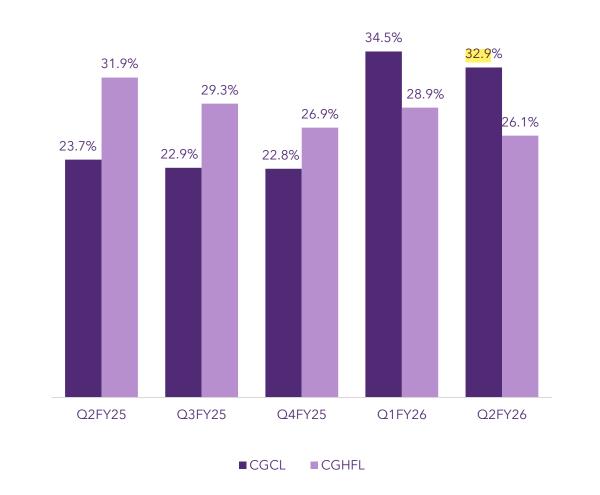


Well Capitalized for Medium Term Growth

Consolidated Networth (₹ mn)



Capital Adequacy (%)

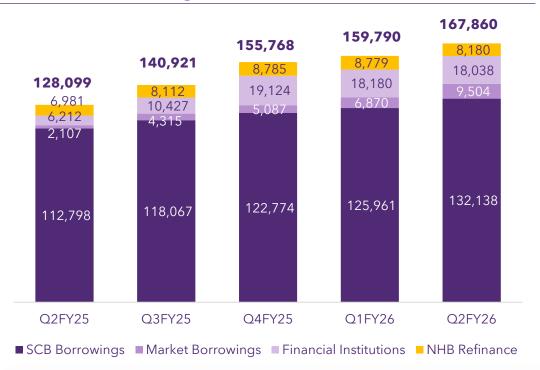


Liability Mix

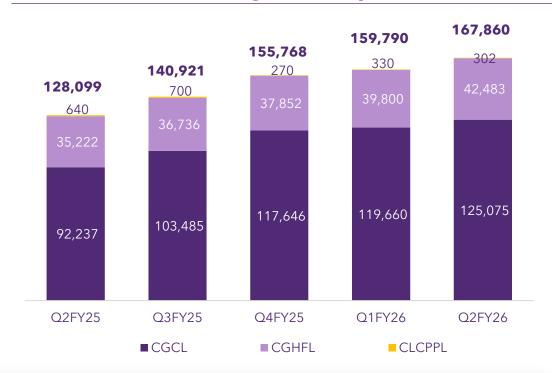


Increase led by Bank Borrowings

Diversified Funding Profile (₹ mn)



Consolidated Borrowings Break-up (₹ mn)

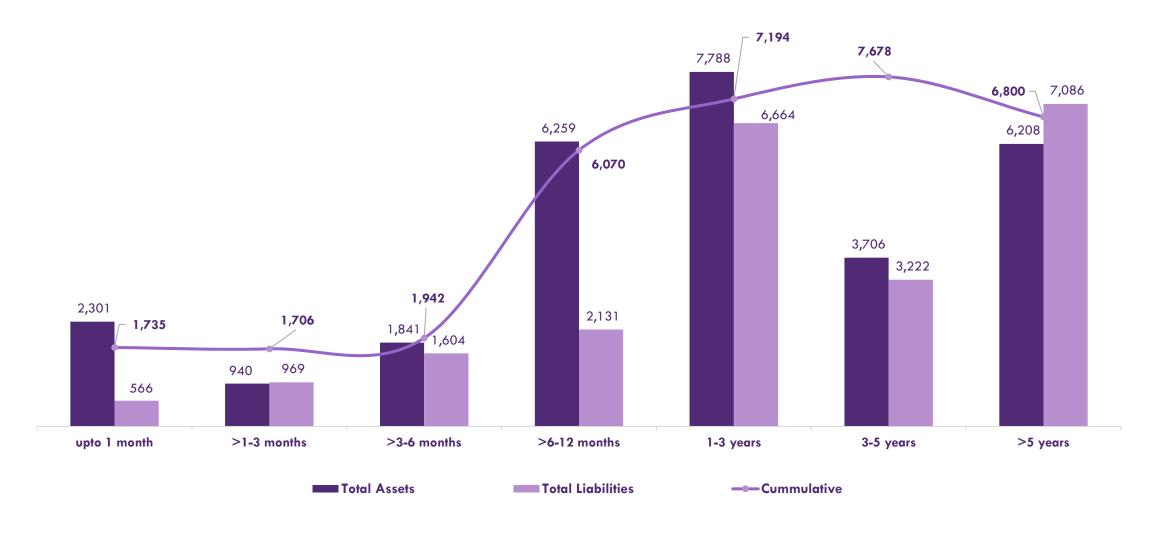


- CGCL's Board has approved raising of funds up to Rs 10 bn by way of NCDs; Rs 4 bn successfully raised during October 2025.
- Raised NCD and CPs in Q2FY26 of Rs 2,630 mn; market Borrowings include NCD and CPs.

Asset-Liability Position



₹ crore except stated



Liquid Funds and Overnight funds



Comfortable Liquidity Position

Particulars (₹ mn) (30 th Sep 2025)	CGCL (Standalone)	CGHFL	Consolidated	
Cash and Bank Balances	16,640	930	17,570	
Investment in fixed deposits	552		552	
Investment in Mutual Funds or corporate bonds	6,906		6,906	
Undrawn Bank Lines	1,956	5,713	7,669	
Net Available cash or cash equivalents	26,053	6,642	32,696	

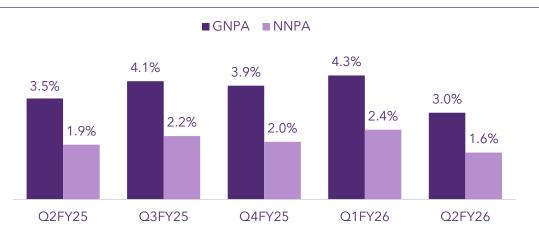
• Total current liquidity of Rs 32,696 mn in cash and bank balances, investments and undrawn credit lines across CGCL and CGHFL.

Segmental NPAs

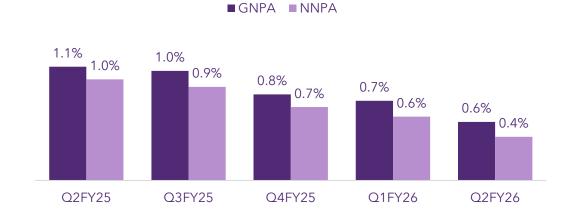


Disciplined Underwriting Driving Sustained Improvement in Asset Quality

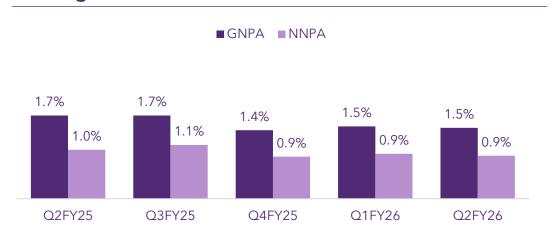
MSME



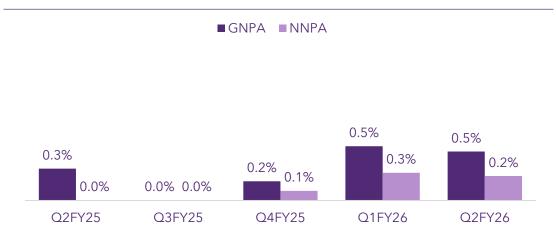
Gold Loan



Housing Finance



Construction Finance



Asset Quality



Adequate Provisioning Coverage

₹ mn except stated

ECL Analysis As Per IndAS	Q2FY26	Q1FY26	Q4FY25	Q3FY25	Q2FY25
Stage 1 - Gross	202,607	189,118	1,75,797	156,044	147,388
Stage 1 - ECL Provisions	1,067	1,013	779	674	720
Stage 1 - Net	201,540	188,106	1,75,019	155,370	146,668
Stage 1 - ECL Provisions %	0.5%	0.5%	0.4%	0.4%	0.5%
Stage 2 - Gross	8,258	8,228	9,120	10,937	7,557
Stage 2 - ECL Provisions	919	835	703	868	766
Stage 2 - Net	7,338	7,393	8,417	10,069	6,791
Stage 2 - ECL Provisions %	11.1%	10.1%	7.7%	7.9 %	10.1%
Stage 3 — Gross	2,741	3,355	2,867	2,840	2,588
Stage 3 — ECL Provisions	1,174	1,375	1,197	1,119	1,039
Stage 3 – Net NPA	1,567	1,981	1,670	1,721	1,549
Stage 3 — ECL Provisions %	42.8%	41.0%	41.7%	39.4%	40.1%
Total - Gross	213,606	200,702	187,784	169,822	157,533
Total ECL Provisions	3,161	3,222	2,678	2,661	2,525
Stage 3 % – Gross NPA	1.3 %	1.7%	1.5%	1.7%	1.6%
Stage 3 % – Net NPA	0.7%	1.0%	0.9%	1.0%	1.0%

Consolidated Income Statement



Quarterly Comparison

₹ mn except stated

							X 1111	i except stated
Particulars	Q2FY26	Q2FY25	Y-o-Y (%)	Q1FY26	Q-o-Q (%)	H1FY26	H1FY25	YoY (%)
Interest earned	8,854	6,156	43.8%	8,096	9.4%	16,950	11,880	42.7%
Interest expended	4,059	3,110	30.5%	3,940	3.0%	7,998	5,825	37.3%
Net interest income	4,795	3,046	57.5%	4,156	15.4%	8,952	6,055	47.8%
Non-interest income	2,034	1,033	97.0%	1,661	22.5%	3,695	2,122	74.2%
Net car loan fees	252	182	38.2%	234	7.9%	486	428	13.5%
Co-lending income	806	405	99.1%	705	14.4%	1,511	807	87.2%
Other operating income	976	445	119.2%	722	35.1%	1,698	886	91.6%
Total income	6,829	4,078	67.5%	5,817	17.4%	12,646	8,176	54.7%
Operating expenses	3,377	2,621	28.9%	2,702	25.0%	6,079	5,267	15.4%
Employee cost	2,283	1,719	32.8%	1,827	24.9%	4,110	3,470	18.5%
Other operating expenses	1,094	902	21.4%	875	25.1%	1,969	1,797	9.6%
Operating profit	3,453	1,457	136.9%	3,115	10.8%	6,567	2,910	125.7%
Total provisions	312	175	78.3%	815	(61.8%)	1,126	639	76.3%
ECL provisions	289	160	81.0%	714	(59.5%)	1,003	296	238.6%
Write-offs	23	15	49.7%	101	(77.8%)	124	343	(63.9%)
Profit before tax	3,153	1,283	144.9%	2,300	36.6%	5,453	2,271	139.6%
Tax	781	313	149.6%	551	41.7%	1,332	544	145.0%
Implied tax rate	24.9%	24.4%	0.5%	24.0%	0.9%	24.5%	23.9%	0.5%
Profit after tax	2,360	970	143.3%	1,749	34.9%	4,109	1,727	137.9%
EPS (basic) (Rs.) (not annualised)	2.45	1.18	107.6%	2.05	19.5%	4.53	2.09	116.7%

Consolidated Balance Sheet



Quarterly Comparison

Built Land	025724	CAFVAF	V-V/9/\		mn except stated
Particulars	Q2FY26	Q2FY25	YoY (%)	Q1FY25	QoQ (%)
Paid-up equity	962	825	16.6%	962	0.0%
Reserves and surplus	65,769	39,300	67.4%	63,418	3.7%
Total Equity	66,730	40,125	66.3%	64,380	3.7%
Bank borrowings	158,356	125,992	25.7%	152,920	3.6%
Debt securities	9,504	2,107	351.1%	6,870	38.3%
Other liabilities and provisions	9,545	6,369	49.9%	8,848	7.9%
Total Equity & Liabilities	244,135	174,592	39.8%	233,017	4.8%
Cash and bank balances	18,436	10,863	69.7%	26,057	(29.2%)
Investments	7,460	1,421	425.0%	2,680	178.4%
Assets under financing activities	208,216	153,310	35.8%	195,421	6.5%
Other assets	10,024	8,998	11.4%	8,859	13.2%
Total Assets	244,135	174,592	39.8%	233,017	4.8%



Way Ahead: Strategic Initiatives to Drive Scale...



Key initiatives



Diversify our Product Offerings

- Offer customized products to address customers' needs in underserved markets with high growth potential
- Focus on revenue diversification and margin expansion



Geographic Expansion and Deepening our Presence

- **Open new branches** in existing and newer states to expand retail lending segments
- Deepen presence through increasing customer base and branch productivity



Leverage Technology and Analytics for Operational Excellence

- Use Generative AI to drive cost efficiency, employee productivity and customer experience
- Leverage data science and analytics capabilities for actionable customer insights



Leverage customer base to drive fee income and cross-selling

- Cross-sell loan products to large and rapidly growing customer base
- Increase insurance penetration



Diversify borrowings for effective liability management

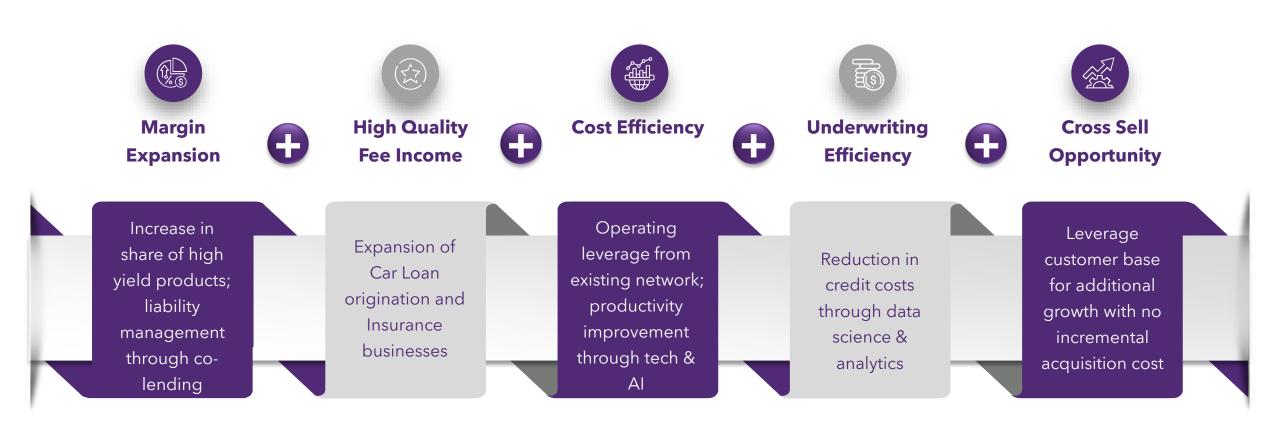
- Diversify funding mix through other sources of borrowings e.g NCD, ECB to reduce CoF
- Strengthen and grow co-lending partnerships

Capri Global's target is ₹500 bn AUM by FY28 and ₹1,000 bn+ by FY33 growing at 25% - 30% CAGR

... and Deliver Sustainable Returns



Levers for RoE expansion



Capri Global's target is to deliver 16 - 18% RoAE and 4.0% - 4.5% RoAA by FY28



Strong Corporate Governance



Distinguished and Qualified Board Comprised Majorly of Independent Directors

Lingam Venkata Prabhakar



Rajesh Sharma



Ajit Mohan Sharan



Desh Raj Dogra



Shishir Priyadarshi



Chairman & Independent Director

Ex-MD & CEO Canara Bank and ex-ED Punjab National Bank;

Rich experience in banking and finance, AMCs, insurance companies; M.Sc. (Agri), CAIIB

Managing Director

Promoter & MD

Around 30 years of experience in finance sector, CA

Independent **Director**

IAS - Batch 1979

Over 3 decades of experience in varied aspects of public administration

Independent Director

Ex - CEO and MD of **CARE Ratings**

Experience in financial sector & credit administration. MBA, CAIIB

Independent Director

Ex Global Head, Data Technologies at Standard Chartered Bank and Barclays

Expertise in datadriven, cloud, AI and ESG, PMP, BCom, CIMA

Independent **Director**

Ex-IAS officer from UP cadre; Director World Trade Organization

MA (Economics, UK) and M. Sc (Physics, DU)

Subramanian Ranganathan



Independent Director

Ex- Citicorp, Edelweiss Group

Experience in finance and management, CA, CS, CWA, LL.B

6 Independent Board of Directors with expertise in Banking, Finance, Risk Management, IT and Public Policy 9 board committees to ensure oversight - Risk, Credit, Asset Liability, Info Security, Audit, CSR, ESG, Stakeholder relationship, Nomination & Remuneration

Experienced and Stable Management Team (1/2)



Proven Track Record of Scaling Businesses

CORPORATE FUNCTIONS



Monu Ratra
Chief Executive Officer
Ex-IIFL Finance Housing
Capri vintage: 1M



Divya Sutar

Director – Business Strategy

GMP (Harvard Business School),

Master's Degree (USF)

Capri vintage: 13Y



Kishore Lodha
Chief Financial Officer

Ex-UGRO Finance, Hinduja Finance,
SREI Infra Finance; CA
Capri vintage: 3M



Chief Risk Officer
Ex-IIFL Finance, CA
Capri vintage: 2Y



Tarun Aggarwal
Group Chief Technology Officer
Ex-Paytm, Adobe System, Quad
Analytix, Expedia, PGDBM (IMT)
Capri vintage: 1Y 3M



Vinay Surana

Head – Treasury

Ex-Axis Bank, CA

Capri vintage: 7Y 8M



Abhishek Yadav

Chief Compliance Officer

Ex- ANZ Bank, L&T Fin, Yes Bank, Axis
Bank, Kotak Bank, B.Com, CS

Capri vintage: 9M



Head – Internal Audit

Ex-Fedbank Fin. Services, Deloitte;
CA

Capri vintage: 6M

Chirag Shah



Yashesh Bhatt
Company Secretary & Compliance
Ex-L&T Fin., TATA Housing, M&M, CS,
LLB, MFM-JBIMS
Capri vintage: 4Y

Experienced and Stable Management Team (2/2)



Proven Track Record of Scaling Businesses

RETAIL BUSINESS



Ravish Gupta Chief Business Officer - Gold Ex-IIFL, GE Money, HDFC Bank, BCA



Abhishek Sinha Chief Business Officer - MSMF & MI Ex Bajaj Housing Finance Ltd., Bajaj Finance Ltd., Tata Capital Ltd. Capri vintage: 6M



Munish Jain Business Head – Home Loans Ex-Shriram Housing, GE Money, DHFL, MBA **Capri vintage: 7Y**

RETAIL CONSTRUCTION FINANCE



Vijay Kumar Gattani Director - Credit - CF Ex-Goldman Sachs, ICICI Bank, CA Capri vintage: 11Y



Bhaskarla Keshav Kumar Director - Monitoring - CF Ex-AGM, SBI Capri vintage: 11Y





Head - Collections Ex-Edelweiss ARC, Bajaj Housing, Indiabulls Housing, ICICI Bank, B.Sc Capri vintage: 6M

Sameer Juneja

FEE BASED BUSINESS



Rohit Chugh Head - Insurance Ex- Star Health, SBI GI, Tata AIG, MBA Capri vintage: 6M



Head - Business Alliances - Car Loans Ex-Reliance Capital, Dhanlaxmi Bank, MBA





ED - Fixed Income Markets Ex- JM Financial, Edelweiss, InCred; **Capri vintage: 5M**

5 ESG

Pillars of Our ESG





- Environment Management System-like processes for monitoring energy, water, waste, and emissions with measurable targets.
- Focus on energy efficiency, digital-first services, and climate risk management
- Baseline assessment of Scope 3 financed emissions (FY2024-25 onwards) with improved Scope 1 and 2 tracking (Initiated in FY2023-24)
- Targeting 5% annual reduction in energy use and readiness for TCFD and CDP disclosures



- Expanding financial access for underserved communities, women, and first-time borrowers
- Purpose-driven products such as gold loans, MSME, Affordable Housing and micro-LAP for livelihood support
- Capri Foundation initiatives in education, healthcare, digital literacy, and rural empowerment
- Employee wellbeing through health, wellness, skills training, and safety policy
- Goal to reach over 2,00,000 women beneficiaries by 2030 under CSR initiatives



- Strong governance foundation with Top Management-level ESG Steering Committee chaired by the Managing Director
- Robust policies on ethics, equality, human rights, safety, ABAC, whistleblower and data privacy
- Al-enabled cyber and data protection systems to safeguard customer information
- ESG-linked evaluations for senior management and supplier accountability
- Integration of ESG KPIs in leadership goals with compliance to SEBI BRSR, GRI, and NGRBC

Environmental Stewardship

Social Empowerment Governance Excellence

ESG Snapshot & Ratings for FY 2024/25



Environmental (E)







₹6.8 Crore Government Investments Supported
 1,924 Households and created 225 Hectares of Water Harvesting
 Capacity

2.61 Lac Pages saved by
MSME and Housing
Business Through Digital
Initiatives

Social (S)







681 SHGs Formed for Community Strengthening and Institution Building



Governance (G)







Zero Cases of Money
Laundering, Insider
Trading and Conflict of
Interest



Name of the ESG Rating Provider	Ratings
SES ESG Research Private Limited	75 (B+)
NSE Sustainability Ratings & Analytics Limited	69
CRISIL ESG Ratings & Analytics Limited	62 (Strong)
Sustainalytics ESG Risk Rating	24.0 (Medium Risk)
Standard & Poor's (S&P) Dow Jones Sustainability Indices (DJSI) Corporate Sustainability Assessment	49 (Industry Average 30)

Our SDG Compass



Partnerships for the Goals

Collaboration with rating agencies, NGOs, digital partners and government schemes for inclusive finance.

No Poverty

Providing accessible credit to underserved communities and first-time borrowers, especially in rural India.

Peace, Justice and Strong Institutions

Scope 1, 2 and 3 emissions tracking, climate risk assessment (TCFD) and CDP readiness underway.

Gender Equality

Empowering over 1.5 lakh women borrower through gold loans, MSME lending and community outreach.

Climate Action

Scope 1, 2 and 3 emissions tracking, climate risk assessment (TCFD) and CDP readiness underway.

Decent Work and Economic Growth

Supporting micro-enterprises, MSMEs and job creation through financial inclusion and livelihood programs.

Responsible Consumption and Production

Green procurement practices ban on single-use plastics and environmental standards in branch fit-outs.

SUSTAINABLE

DEVELOPMENT

Industry, Innovation and Infrastructure

Promoting tech - driven financial access, digital lending platforms and infrastructure for affordable housing.

Sustainable Cities and Communities

Lending towards affordable housing, small developers and informal sector workers in urban and peri-urban areas.

Reduced Inequalities

Credit access to underbanked and economically weaker segments in Tier 3a "6 and rural towns.

S&P Global Corporate Sustainability Assessment (CSA)



CGCL achieved an impressive score of 49 in its maiden application, exceeding the industry average of 30





- The S&P Global CSA respected benchmark for ESG practices, assessing risks and opportunities
- Capri Global's performance reflects leadership in ethics, inclusion, and transparency in disclosures



- Drives environmental, societal and governance as priorities
- Strengthening ESG framework showcases sustainability as a core principle
- Highlights efforts in creating sustainable value for all stakeholders

Score: 75

(99th Percentile)

Financial Inclusion

Score: 58

(Industry average: 32)

Labour Practices

Score: 76

(Industry average: 40)

Business Ethics

Score: 79

(94th Percentile)

Tax Strategy

79% disclosure rate

for CSA-required information reflecting very high data availability

Corporate Social Responsibility









- •Strategic Vision: Deploying capital to uplift underserved communities through impactful, scalable interventions.
- **Proven Model:** Need-based, multi-stakeholder approach with strong M&E governance, enabling replication and sustainability.
- •**High Impact: Over 1 million** lives impacted across livelihoods, education, health, and rural infrastructure development.
- •**Key Outcomes:** Women empowerment, sustainable Livelihood, improved education, maternal health, and green practices.

Lives Positively Impacted: 1,024,287

Capri's CSR strategy stands at the intersection of purpose and performance, delivering social value through impactful, well-governed investments. Our approach is structured yet agile. It is built on identifying real needs, aligning stakeholders, and designing scalable interventions under robust monitoring and evaluation frameworks. This ensures that each initiative creates measurable and replicable change.

Corporate Governance Framework



Board of Directors





CRO

Operational Risk Committee



CCO

Compliance



HIA

Internal Audit



BUSINESS HEAD

Credit Policy Committee



6 Independent Board of Directors

including one woman Director





Separate Chairman and Managing Director

Zero Disciplinary Actions

For Corruption and Complaints related to Conflict of Interest against Directors or KMPs*

Zero Customer Complaints Pending

We had 17 complaints pending as of 31st March 2025 which were subsequently resolved by 30th April 2025

Training & Awareness Programs

On ESG Principles conducted for Board of Directors and KMPs

Note: As on 30-June-25

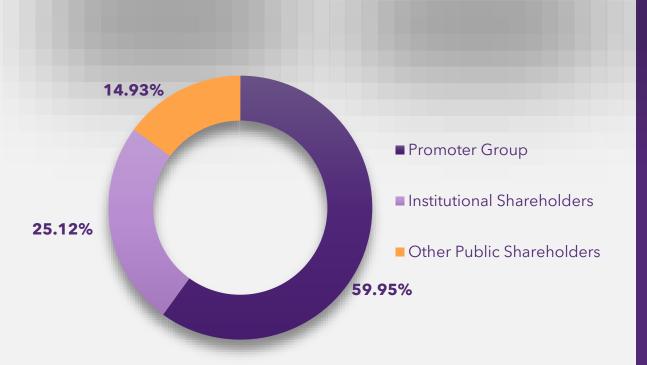
Shareholding



₹178bn

US\$ 2.0bn² Market capitalisation¹ ₹ 66.7bn

Cons. Net worth³ (Q2FY26)



₹ 961.6mn

Paid-up Equity

₹ 1

Face Value

NOTES

- 1. Market capitalization NSE on 30th Sep'25.
- 2. 1 US\$ = ₹ 88.79
- 3. Not adjusted for DTAs.
- 4. AMFI classifies CGCL as a small cap company based on six monthly average market capitalization (June'25 rank 419).
- 5. CGCL is part of NIFTY Smallcap 250 index.

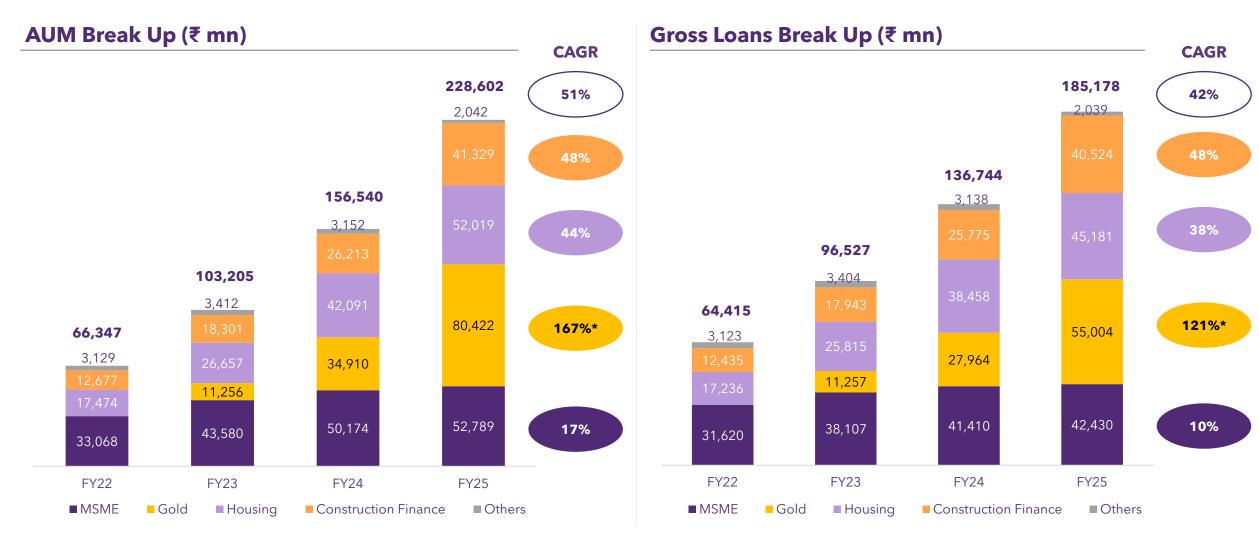
Shareholding as at the end of Q2FY26



AUM and Loan Growth



Consolidated AUM Up 51% CAGR FY22-25



Note: *CAGR FY23-25

MSME AUM includes Micro LAP and Solar Loans; MSME, Gold, and Housing AUM values are inclusive of co-lending and directly assigned AUM; Others include Indirect Lending, Small Business Loans and Employee Loans

Co-lending



Additional Funding Source & High RoE Accretion



CGCL retains 20-30% while co-lending partners (CLPs) retain the balance



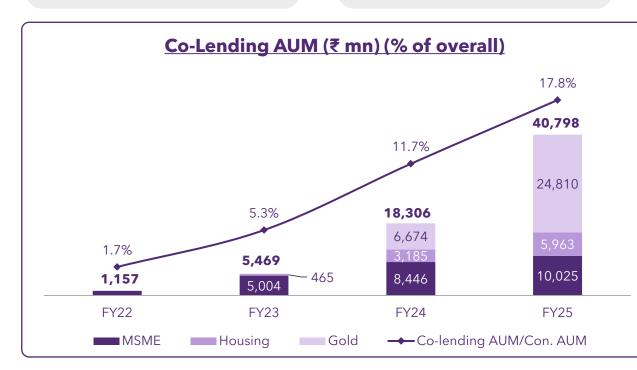
CGCL earns spread and loan servicing fee on the co-lending loans

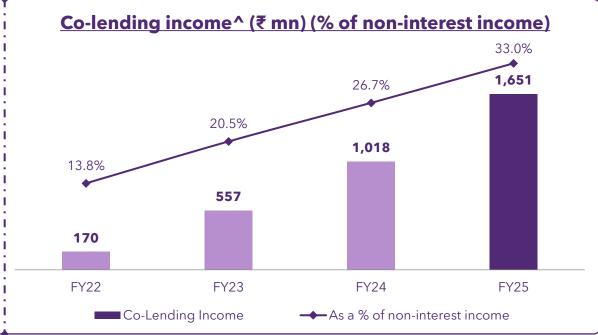


Additional source of funds while conserving capital and boost RoE



Diversification of borrowings





1 1 Partner Banks





















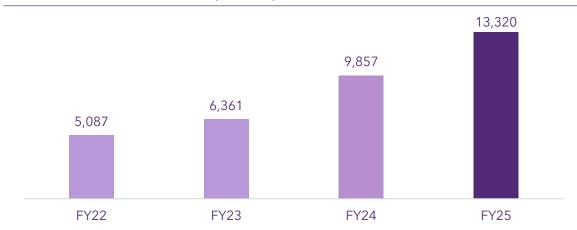


Financial Highlights

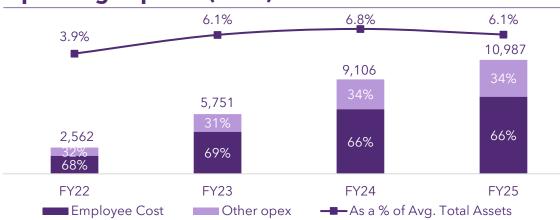


High share of non-interest income

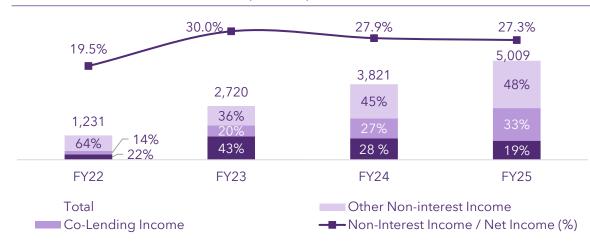
Net Interest Income (₹ mn)



Operating Expense (₹ mn)*



Non-Interest Income^ (₹ mn)



[^]Adjusted for Car Loan Origination (CLO) Commission Expense

Cost-Income (%)*

Increased due to significant investment in Technology, Branches and Employees

6.8%

7.0%

5.7%

4.4%

63.4%

66.6%

FY22

FY23

FY24

FY25

Cost/Income

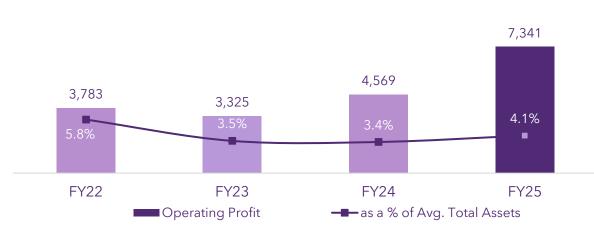
Cost (excl CLO) / AAuM

Financial Highlights

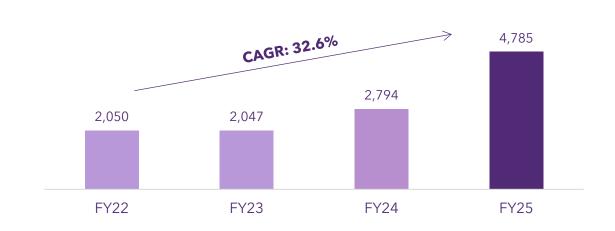


Improving Return Metrics

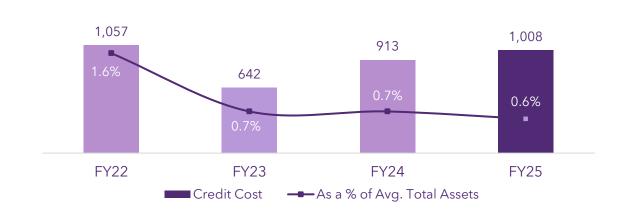
Operating Profit (₹ mn)



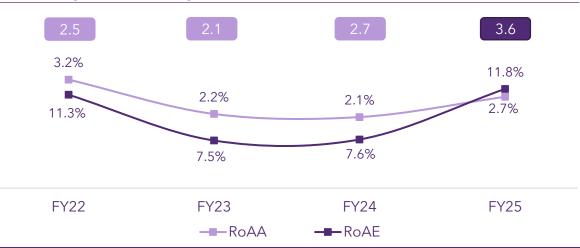
Profit After Tax (₹ mn)



Credit Costs* (₹ mn)



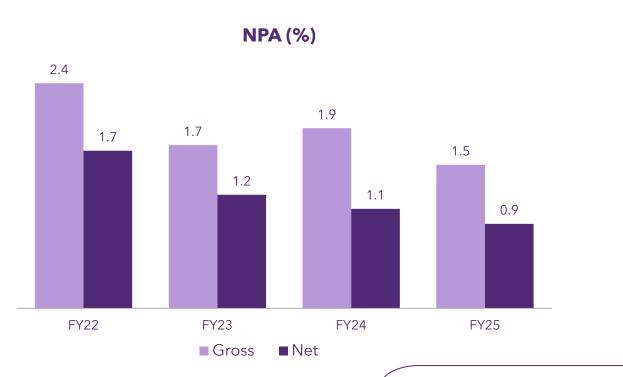
D/E (x) | RoAA (%) | RoAE (%)

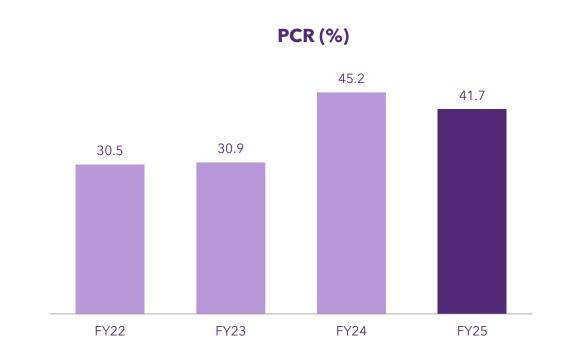


Prudent Risk Management



Healthy Asset Quality and Adequate Provisioning





Healthy Asset Quality (GNPA/NNPA/PCR)

3.9% / 2.0% / 49.1%

MSME Loan

1.4% / 0.9% / 36.8%

Housing Loar

0.8% / 0.7% / 15.7%

Gold Loan

0.2% / 0.1% / 50.0%

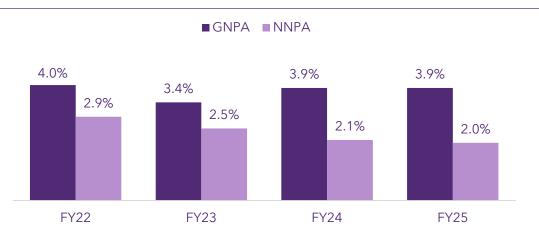
Construction Finance

Note: For FY25

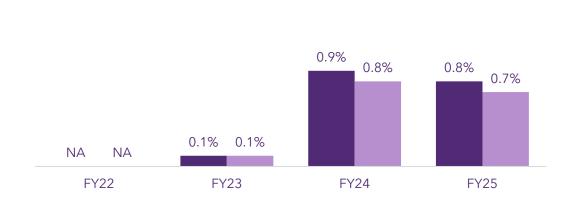
Segmental NPAs



MSME Loan

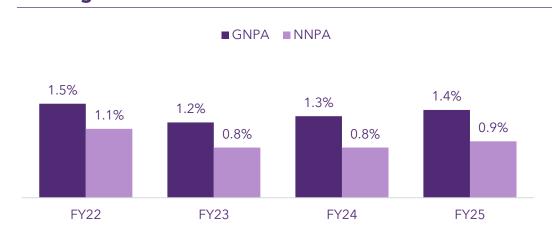


Gold Loan

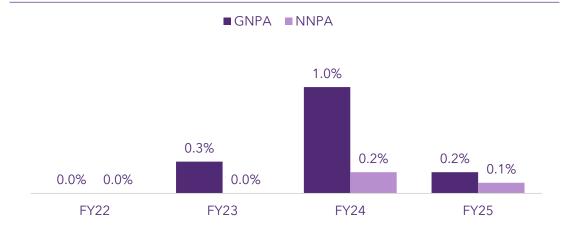


■GNPA ■NNPA

Housing Finance



Construction Finance



Asset Quality



Maintained Adequate PCR

₹ mn except stated

ECL Analysis As Per IndAS	FY22	FY23	FY24	FY25
Stage 1 & 2 - Gross	63,627	96,028	135,567	184,917
Stage 1 & 2 - ECL Provisions	1,231	1,268	1,364	1,481
Stage 1 & 2 - Net	62,396	94,760	134,202	183,436
Stage 1 & 2 - ECL Provisions %	1.93%	1.32%	1.01%	0.80%
Stage 3 - Gross	1,562	1,704	2,661	2,867
Stage 3 - ECL Provisions	476	526	1,202	1,197
Stage 3 - Net NPA	1,086	1,178	1,458	1,670
Stage 3 - ECL Provisions %	30.5%	30.9%	45.2%	41.7%
Total ECL Provisions	1,707	1,794	2,567	2,678
Stage 3 % - Gross NPA	2.4%	1.7%	1.9%	1.5%
Stage 3 % - Net NPA	1.7%	1.2%	1.1%	0.9%
Restructured Assets	2,161	1,598	1,515	935
Restructured Assets (%)	3.3%	1.6%	1.1%	0.5%
Provision on Restructured Assets	475	331	517	275
Provision on Restructured Assets (%)	22.0%	20.7%	34.1%	29.4%

Note: On consolidated basis

Consolidated Income Statement



All figures in ₹ mn except stated otherwise

				7 iii figares iii Chini except stated our			
Profit and Loss A/c	FY21	FY22	FY23	FY24	FY25	FY21-25 CAGR	
Interest income	6,735	8,396	11,678	18,229	26,055		
Interest expenses	2,887	3,308	5,317	8,372	12,736		
Net interest income	3,848	5,087	6,361	9,857	13,320	36.4%	
Other income	636	1,231	2,719	3,821	5,009	67.5%	
Net Car Loan Fee	-	276	1,179	1,076	963		
Co-lending Income	-	170	557	1,018	1,651		
Other income	636	785	983	1,727	2,395		
Net income	4,484	6,318	9,080	13,677	18,328	42.2%	
Operating expenses	1,520	2,536	5,750	9,107	10,987	64.0%	
Employee expenses	994	1,746	4,061	6,237	7,430		
Other expenses	526	790	1,690	2,870	3,557		
Operating profit	2,964	3,783	3,330	4,570	7,341	25.4%	
Provisions	607	1,057	647	913	1,008	13.5%	
ECL provisions	545	618	77	713	635		
Write-offs	62	439	570	199	373		
Profit before tax	2,357	2,726	2,683	3,656	6,333	28.0%	
Taxes	588	676	636	862	1,548		
Tax rate (%)	24.9%	24.8%	23.7%	23.6%	24.4%		
Profit after tax	1,770	2,050	2,047	2,794	4,785	28.2%	

Consolidated Balance Sheet



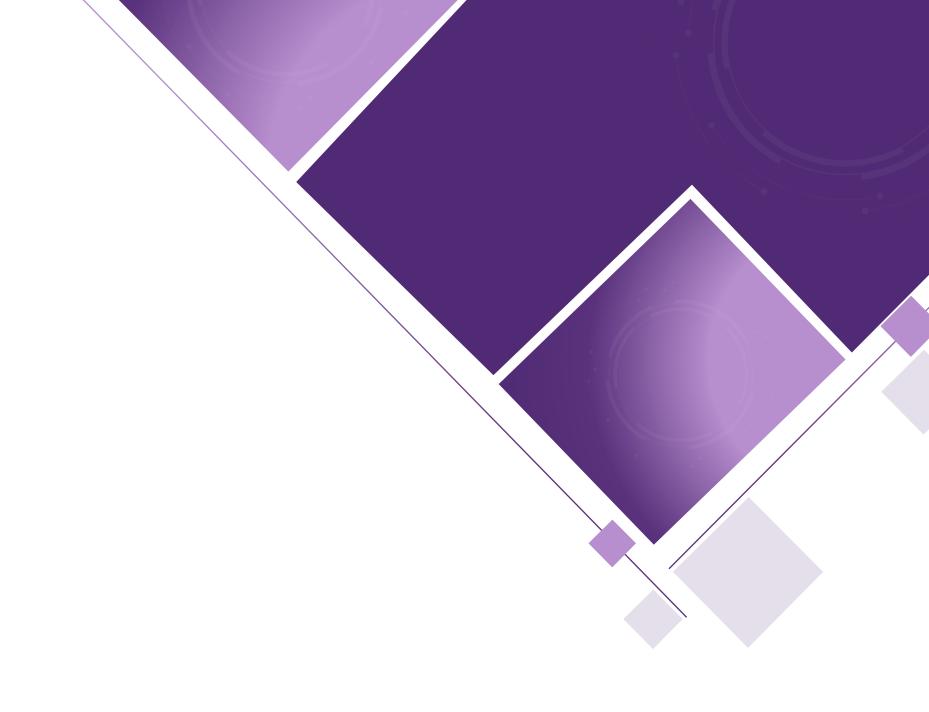
All figures in ₹ mn except stated otherwise

Balance Sheet	FY21	FY22	FY23	FY24	FY25	FY21-25 CAGR
Liabilities					_	
Paid-up equity	351	351	412	825	825	
Reserves	16,822	18,873	35,242	37,541	42,216	
Networth	17,173	19,225	35,655	38,366	43,041	25.8%
Borrowings	37,689	48,084	75,113	104,069	155,768	42.6%
Other liabilities	3,269	4,219	7,246	9,062	9,504	
Total liabilities	58,131	71,528	118,013	151,497	208,313	37.6%
Assets						
Cash and equivalents	2,242	3,531	15,100	6,746	15,312	
Investments	8,075	3,775	2,155	2,162	1,604	
Loans	46,863	62,708	94,816	134,212	182,515	40.5%
Other assets	951	1,514	5,942	8,377	8,882	
Total assets	58,131	71,528	118,013	151,497	208,313	37.6%

Du Pont Analysis



RoAA Tree (%)	FY21	FY22	FY23	FY24	FY25
Interest income	13.1	13.0	12.3	13.5	14.5
Interest expenses	5.6	5.1	5.6	6.2	7.1
Net interest income	7.5	7.8	6.7	7.3	7.4
Other Income	1.2	1.9	2.9	2.8	2.8
Net Car Loan Fee	-	0.4	1.2	0.8	0.5
Co-lending Income	-	0.3	0.6	0.8	0.9
Other income	1.2	1.2	1.0	1.3	1.3
Net income	8.7	9.7	9.6	10.2	10.2
Operating expenses	3.0	3.9	6.1	6.8	6.1
Employee expenses	1.9	2.7	4.3	4.6	4.1
Other expenses	1.0	1.2	1.8	2.1	2.0
Operating profit	5.8	5.8	3.5	3.4	4.1
Provisions	1.2	1.6	0.7	0.7	0.6
ECL provisions	1.1	1.0	0.6	0.5	0.4
Write-offs	0.1	0.7	0.1	0.1	0.2
Profit before tax	4.6	4.2	2.8	2.7	3.5
Tax	1.1	1.0	0.6	0.6	0.9
Profit after tax (RoAA)	3.4	3.2	2.2	2.1	2.7



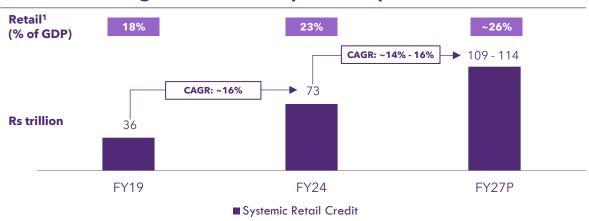
7 Annexure

Retail Secured Lending Has Massive Under Penetration

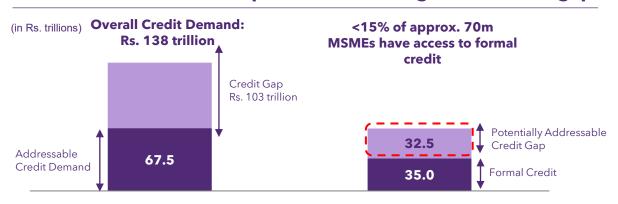


Capri Global is a Retail Focused Secured Lender - >80% Retail and 100% Secured Book

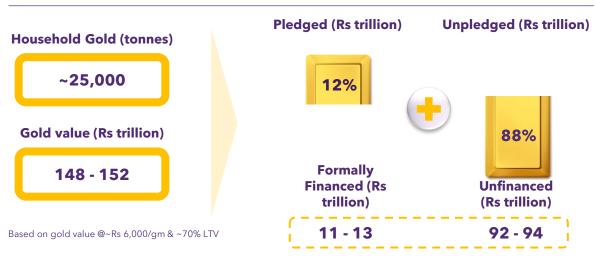
Retail credit to grow on a faster pace compared to overall credit



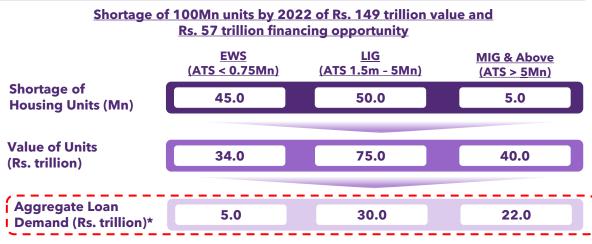
MSME Loan remains underpenetrated with significant credit gap



Gold Loan - large unfinanced household stock of gold



Home Loan - Large unmet demand



Based on an assumption of *40%-85% credit penetration and 40-65% Loan-to-Value (LTV) ratios applied at various loan thresholds

NBFCs Well Positioned to Address the Credit Gap and Grow Strongly



Unique Proposition to cater to the "Aspiring" and T2/T3 segment



Rural Reach - Access to geographies outside the ambit of Bank's customer segment



Understanding of Micro Markets - Nuances of the geography & services business



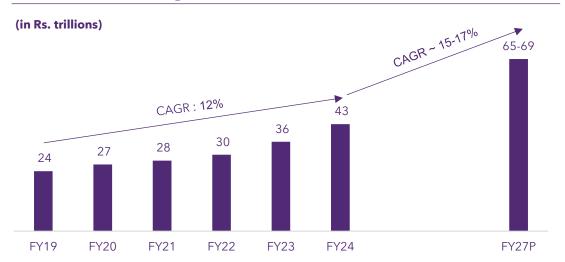
High Touch Model - Strong ownership of customers through regular interactions



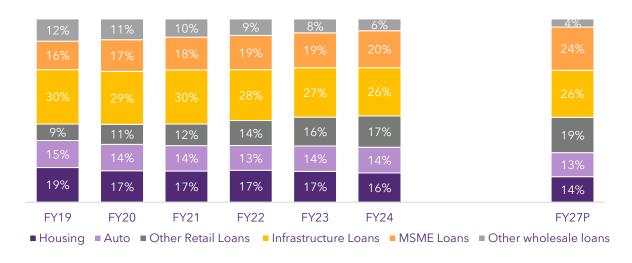
Specialized Underwriting - Assessment of informal income & SORP/SOCP

Note: Aspirers include Rs. 0.5-1m per annum income bracket

NBFC credit to grow at 15-17% between FY24 and FY27 D



Distribution of NBFC Credit across asset classes

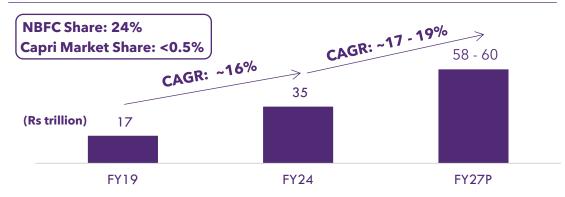


Significant Growth Opportunity in the Focus Segments



Capri Global is focussing on providing loans in high growth segments to underbanked & underserved customers

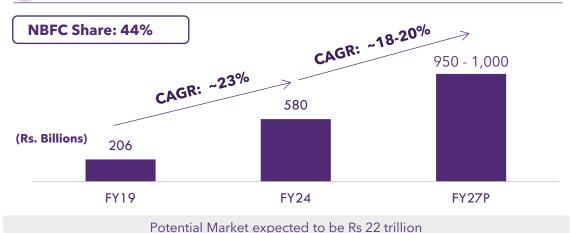
Industry MSME Loan



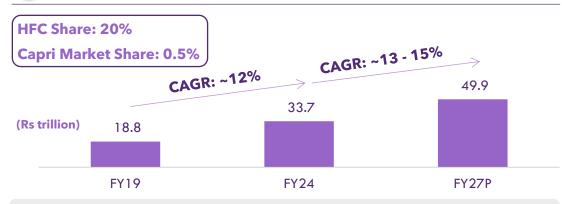
Secured MSME Loan - Rs. 9.8 trillion in FY24 to Rs. 16.0 trillion in FY27P (CAGR of 16-18%)

NBFC Market share: 37%

Industry Micro LAP Loan (<Rs 0.5mn)

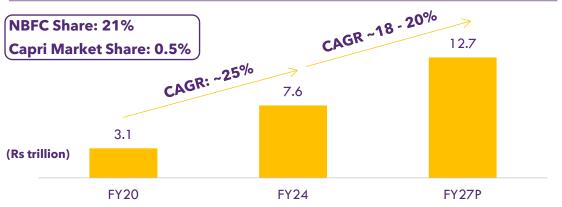


Industry Housing Loan



Affordable Housing Loans (ATS <2.0 Mn): Rs. 7.8 trillion in FY24, Rs. 9.6 trillion in FY27 comprising 23% market share of overall Housing Loan segment

Industry Gold Loan



Note: includes agriculture lending by banks with gold as collateral and excludes priority sector gold loans given by financiers

Source: CRISIL Reports

Building the Brand Capri Loans

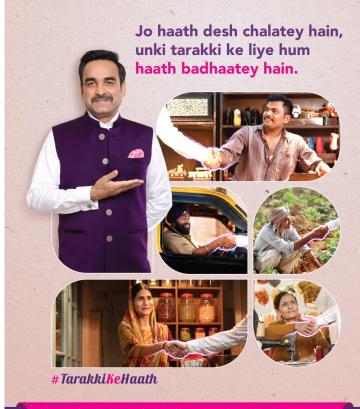
#TarrakiKeHaath

We launched our latest Brand campaign with Pankaj Tripathi to create strong awareness and recall for the brand and establish its position as a brand that is focused on making a difference on the ground while being inclusive. Campaign is being promoted through a 360 degree Media plan to reach our target audience across our markets and has been well received.

Campaign Delivery

- TV ads focusing on top Hindi NEWS channels, Movie channels and Cable TV. Reaching estimated 65 Million + viewers
- Print ads in leading publications across our key states, with a reach of over 56 Million
- Digital Media promotions across Social Media, OTT, News and Utility Apps, delivering reach of over 30 mn
- Over 30 mn views received on our social media handles (YouTube, Linkedin, Facebook, Instagram)
- Social Media influencers used for granular reach of the campaign
- Branch level visibility created through collaterals across all branches
- Cinema and On-ground visibility activities part of plan for future deployment
- Campaign covered across leading advertising media like ET Brand Equity, AFAQs, Ad Gully





19 States and UTs | 1100+ Branches | 11,400+ Employees | 7,20,000*+ Customer accounts









Awards





"Best Brands – 2024" award at the ET Now Best Brands Conclave 2024



Company of the Year (2018) – Zee Business Dare to dream award



India's Most Admired Financial Service Company by White Page
India – 2019



"Best BFSI Brands" by the Economic Times in 2021



The Economics Times – Best BFSI Brands 2019



"Great Place to Work" - Awarded for 3 consecutive years



Most promising Leader of Asia in 2020 - 21



India's Most Inspirational Leader by White Page India – 2019



Best CSR initiative in Non-Banking Sector

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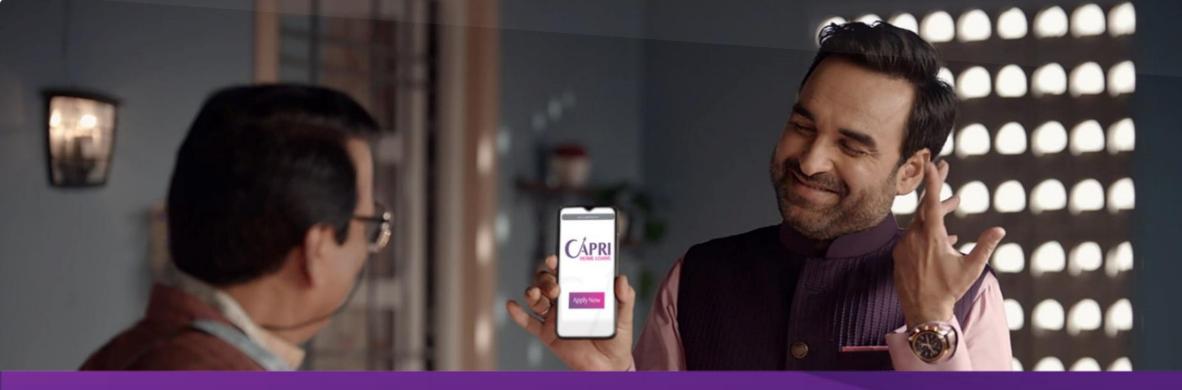
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Thank You!

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