

WCL/SEC/2025

29th July, 2025

To,

BSE Ltd. Listing Department, P. J. Towers, Dalal Street, Mumbai – 400 001. (Scrip Code: Equity - 532144), (NCD – 960491 and 973309)	National Stock Exchange of India Ltd. Exchange Plaza, Bandra-Kurla Complex, Bandra (E), Mumbai – 400 051. (Symbol: WELCORP, Series EQ)
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Dear Sirs/ Madam,

Sub: Investors' Presentation

Ref.: a. Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations")
b. ISIN: INE191B01025

Please find enclosed the Investors' Presentation on the financial results of the Company for the quarter ended 30 June, 2025 which is being released to the media and also posted on Company's website www.welspuncorp.com

Kindly take the same on record.

Thanking you.

Yours faithfully,
For **Welspun Corp Limited**

Kamal Rathi
Company Secretary
ACS-18182

Encl: as above

Welspun Corp Limited

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Corporate Identity Number: L27100GJ1995PLC025609

Investor Presentation

Q1FY26

Date: 29th July, 2025

PIPE SOLUTIONS

BUILDING MATERIALS

Disclaimer



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AGENDA



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BRANDING**

**5. CONSOLIDATED
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**7. GUIDANCE VS
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9. ESG

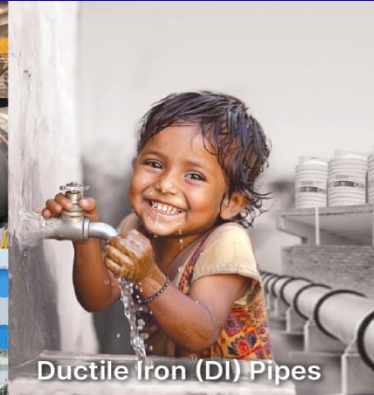
PIPE SOLUTIONS & BUILDING MATERIALS



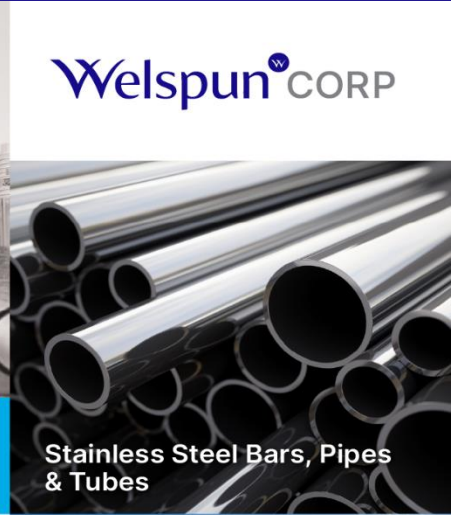
Line Pipes



Line Pipes



Ductile Iron (DI) Pipes



Stainless Steel Bars, Pipes & Tubes



Sintex - Tanks



OPVC Pipes



TMT Rebars

KEY HIGHLIGHTS



Consolidated Highlights	Particulars	Q1FY26
Financial Performance (INR Crore)	Total Income	3,587
	EBITDA	560
	EBITDA Margin (%)	15.6%
	Net Profit	350
Operational Performance (Sales Volume in KMT)	Line Pipes	182
	DI Pipes	65
	SS Bars	7.4
	SS Pipes	0.85
	TMT Rebars	40
Order Book (Total value ~INR 19,000 Crore)	Line Pipes	1,103 KMT
	DI Pipes	307 KMT
	SS Bars & Pipes	9,660 MT

LINE PIPES- INDIA

Exports

- Continue to observe strong demand for LSAW pipes for critical applications such as deep offshore, Sour Service where Welspun has an impeccable track record
- Market Potential building up in Hydrogen Pipelines & Carbon Capture Pipelines globally
- Witnessing an increasing trend in offshore and onshore pipelines calling for very demanding metallurgical and dimensional requirements. This fits well in Welspun's capabilities

Domestic Oil & Gas

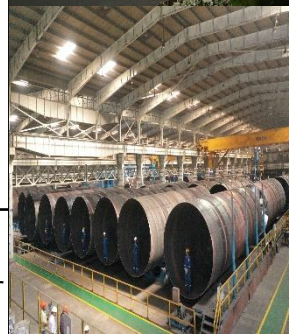
- Oil demand in India projected to double, potentially reaching approx.12 million bpd by 2050; Natural gas consumption also anticipated to grow significantly, potentially more than doubling by 2040
- India plans to expand O&G exploration area to 1 million sq km by 2030
- Natural gas expected to play a larger role in India's energy mix, with its increasing from 6.7% to 15% by 2030
- GOI investing heavily in expanding refining capacity, pipelines, and LNG terminals to meet the growing demand

CGD

- The CGD sector likely to grow at a CAGR of 10% between FY25 and FY30. An investment of ₹30,000 crore is expected over the next three years in this

Water

- River Interlinking projects – Significant opportunity- MP (Ken-Betwa & PKC), Rajasthan (ERCP) and Maharashtra (Wainganga-Nalganga) remain in the forefront with further opportunities coming up in Northern part of India
- Water pipeline network for irrigation, industrialization and urbanization increasing substantially in states like Gujarat, MP, Rajasthan, Haryana, Tamil Nadu and Jharkhand
- Water sector to remain critical and key focus area



LINE PIPES- USA

- Crude Oil Production likely to go up to 14.5 mbpd in CY30 with Permian production expected to increase from current 6.2 mbpd to ~8 mbpd
- In CY25, oil demand in the US projected to grow by 90 kbpd, primarily due to a 140 kbd rise in LPG and ethane consumption
- LNG expansion remains a key strategic driver. Gross LNG exports expected to grow by 14.2% in CY2025
- In May 2025, the US administration announced measures to expedite o&g leasing approvals, reinforcing supply resilience and supporting long-term growth across O&G segments
- While Permian basin still remains the key demand centre, Alaska could be a potential new demand driver
- Our mill is booked for next 2 years and we see strong demand for pipes to persist due to boom in data center demand and focus on oil exploration and incremental gas transportation.



LINE PIPES- KSA

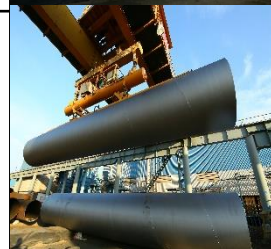
Water

- Consistent focus on water transportation and distribution. KSA focusing on Enhancing Water Conservation Policies, Investing in Research & Development, Encouraging Private Sector Participation and Strengthening Regional Collaboration
- Water segment contributes significantly to the line pipe demand in the country. SWCC continues to oversee the expansion of desalination projects, ensuring a reliable water supply across the Kingdom



Oil & Gas

- KSA aims to expand its production capacity beyond 13 mbpd, driven by large-scale field developments such as Zuluf, Marjan, Berri, Tanajib, and Safaniyah
- Increased focus on natural gas development, with the Jafurah Gas Project playing a central role, to support domestic energy needs and will potentially result in surge in demand for line pipes
- KSA's vision 2030 strategy aims at significant investments in both onshore and offshore field developments and unconventional energy sources like Hydrogen and Carbon Capture



BUSINESS ENVIRONMENT



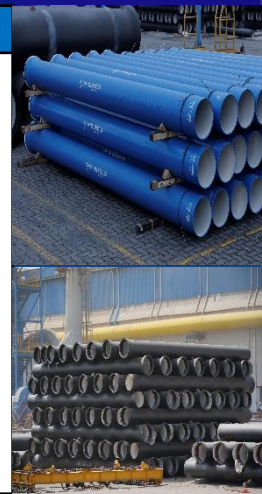
DI PIPES

India

- JJM to support increased consumption of DI pipes coupled with Amrut 2.0 (Urban) requirement
- Inventory piling up at manufacturers' end backed by cash crunch resulted in slow down. Situation is likely to improve from H2FY26. Moreover, Amrut 2.0 fund has started coming in
- Key Projects to be announced in FY26- Marathwada Grid, NAINA-CIDCO, JJM-HAM, ERCP, WRCP, Ken Betwa RLP, etc. These projects are expected to bring in volumes of approx. 2-3 Mn Tonnes in Irrigation Sector
- Order book stands at 307 KMT

KSA

- Strong demand, capability constraints, import substitution opportunity augurs well for DI pipes market in KSA. Our greenfield plant is progressing well
- Recent Anti Dumping investigation will further discourage cheap imports and help domestic capacity



SS BARS AND PIPES & TUBES (INDIA)

- Bars sales volume recorded an all time high
- Received AS9100D accreditation for aerospace application; Process of IBR accreditation for Alloy steel launched, expected completion during Q2FY26. Norsok M650 certification progressing steadily, expected before Q3FY26
- Grade T91 Tube for boilers – Trial order successfully produced and delivered paving way for entry into another value added product
- New bright bar project construction in full swing. Commissioning scheduled during Q3FY26
- Focus remains on niche/ value added segment



BUSINESS ENVIRONMENT



WST AND PLASTIC PIPES (SINTEX)

- **Accelerated Channel Expansion:** Distributor appointments at all-time high. Increased participation from 'Sintex Hamesha' retailers; on back of healthy additions in FY25. Unique plumber engagement nearly doubled QoQ
- **Brand Building:** Enhanced visibility in market through targeted BTL activations, including dealer and plumber engagement meets; and amplified presence via ATL media campaigns
- **Premium Segment:** Segment growth almost double of overall portfolio growth, led by strong performance of the 'Pure' franchise
- **Digitisation:** Data analytics for Pipes plant factory - enabling real-time operational insights; Process streamlining & enhancements ongoing for Distribution Management System & Salesforce Application

Pipes:

- Launched in May'25 at Chhattisgarh
- Positive feedback on Sintex's quality, brand strength, and differentiated offerings
- Bhopal plant for OPVC pipes to be operational from Q2 FY26

With both WST and Pipes in fold, our TAM jumps from Rs 12,000 Crore to Rs 85,000 Crore



TMT REBARS

- Major infrastructure projects like the expressway expansion, metro expansion, empowerment of GIFT city & Flyover/bridge connectivity over major cities, Gujarat ensures sustained volume demand for superior-grade TMT Rebars
- Demand likely to improve post monsoon. We are increasing our market reach to fulfil prompt delivery for any upcoming construction needs
- Focus remains to be quality/ premium player in the regional Gujarat market



SINTEX: PIPE LAUNCH & BRANDING



7 Systems Launched

+1: Anti-Microbial



HotX

Hot & Cold Water
Management System -
CPVC Pipes & fitting



CoolX

Potable Water
Management System -
UPVC Pipes & fitting

+1: Anti-Rodent



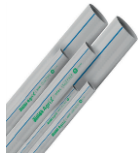
SWRX

Sewerage, Waste, Rain
Water Management System
- PVC Pipes & Fittings



GroundX

Drainage System
Pipes & Fittings



AgriX

UPVC Pipes & fitting



ReclaimX

Reclaim Pipes



DrainX

Surface Drainage

Sintex
SAFE. SAFE. SAFE.

WORLD'S 1ST
PROVEN
ANTIMICROBIAL
CPVC PIPE & FITTINGS

STRONG BHI, SAFE BHI.

Scan to know more about Sintex pipes and fittings

Scan to pay

SINTEX ADVANTAGE
NXT

- ANTI ALGAE
- ANTI FUNGAL
- ANTI VIRAL
- ANTI BACTERIAL

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Premium Imagery with focus on product and protection

Engineered for Purity and Protection

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- UV BY IRRADIATION
- 100% GRANULE PLASTIC

Safeguarding Water For Healthy Family

Designed With Safety at its Core

- Ro-RO Compliant
- As per European Standards
- Active Silver Technology

Plumber Activation – Digital WhatsApp Campaigns

JEETIYE DHER SAARE INAAM

Pride app mein aaj hi login karen aur paayen mauka jeetne ka
EK BRAND NEW CAR

Pehle scan, matlab pehla kadam!
HUMARE SATH JUDHEN, SCAN KAREIN, AUR JEETEN

Refreshed Campaigns : increasing adoption, building app stickiness

CONSOLIDATED FINANCIAL PERFORMANCE



PARTICULARS (INR crore)	Q1FY26	Q1FY25	YoY	Q4FY25	QoQ
Total Income	3,587	3,180	12.8%	3,967	-9.6%
Other income	35	42	-17.5%	42	-16.4%
EBITDA	560	416	34.5%	502	11.5%
Depreciation and Amortisation	85	85	-0.1%	87	-2.5%
Finance Cost	63	66	-4.8%	88	-27.8%
Profit before tax and share of JVs	412	265	55.4%	328	25.8%
Share of profit/(loss) from Associates and JVs	49	40	22.2%	51	-4.3%
Exceptional Items	--	--	NA	477	NA
PAT* after Minorities, Associates & JVs	350	248	41.2%	698	-49.8%
EPS	13.3	9.5	40.5%	26.5	-49.8%

Prior period figures are restated wherever necessary; Only key line items of P&L are shown above; Total income includes Other income; Attributable to owners

NET DEBT/ (CASH)



PARTICULARS (INR crore)	Q1FY26	FY25
Gross Debt	1,032	924
Cash & Bank	1,633	1,973
Net Debt/ (Cash)	(600)	(1,049)
Net Debt/ EBITDA*	(0.3)	(0.6)
Net Debt/ Equity	(0.08)	(0.13)

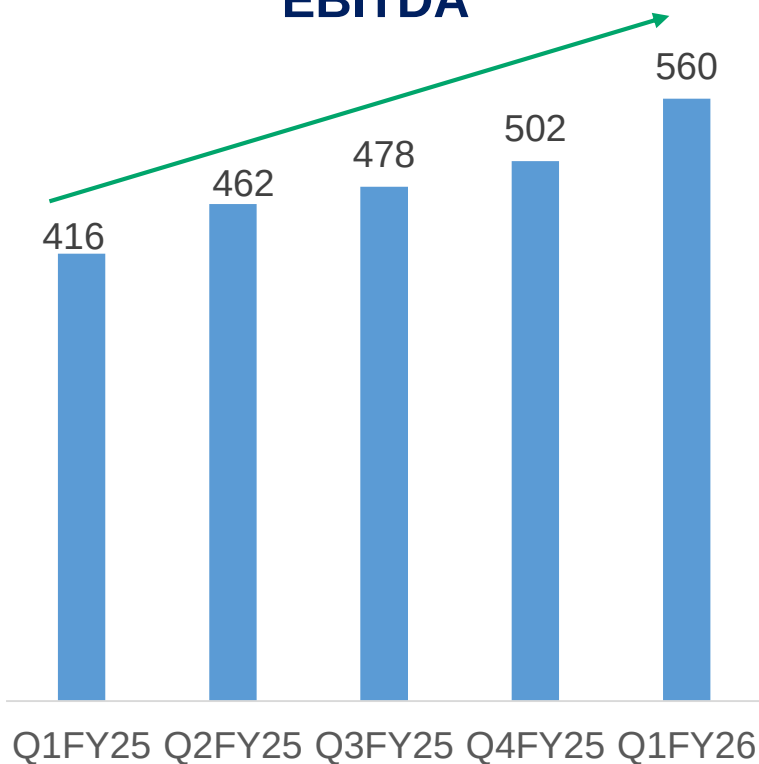
Capex spent in Q1FY26- ~Rs 450 Crore

* Based on annualized EBITDA

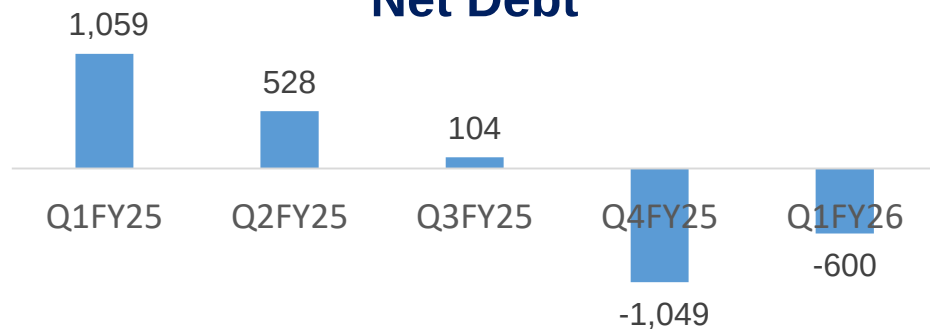
PERFORMANCE TREND



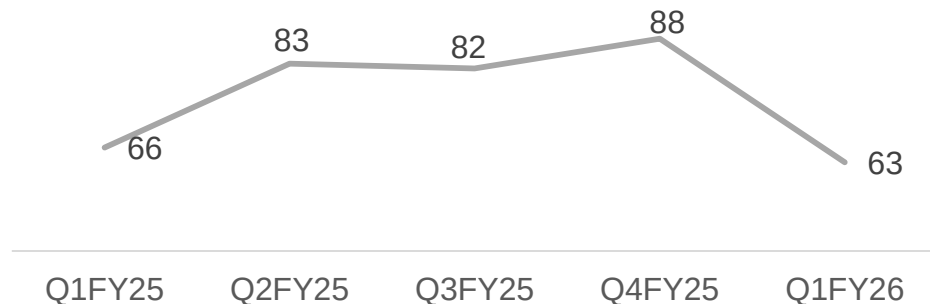
EBITDA



Net Debt



Finance Cost



Credit Rating Upgrade by CRISIL:

- ✓ Long term bank facilities and Non- Convertible Debentures: **AA+ with Stable Outlook** from earlier AA with Positive Outlook
- ✓ Short term facility: **A1+ (Highest Safety)** - reaffirmed

Rationale:

- Continued diversification from the non large diameter pipes consequent to the investments made since FY2021 in DI Pipes, TMT Rebars and Sintex
- Strong operating cash flows over the next few years combined with the modular nature of the capex plans- expected to keep the capital structure strong over the period
- Strong business risk profile, backed by leadership position in the global steel line-pipe business, geographically diversified capacities, a steady order flow, and prudent risk-management strategies
- Strong financial risk profile, marked by large Net Worth and ample liquidity

GUIDANCE VS PROGRESS



Particulars (INR Crore)	FY26	Q1FY26
	Guidance	Progress
Revenue	17,500	3,552
EBITDA	2,200	560
ROCE	>20%	24%*
Net Debt/ EBITDA	<1.0	(0.30)

**Annualized*

UPDATE ON INVESTMENTS



Sr No	Project	Location	Capacity	Investment (INR Crore)	Target Completion	Progress/ Update
1	HFIW Plant	USA	350 KMTPA	840	Mar-26	On track
2	LSAW Plant including DJ & Coating	USA	350 KMTPA	1,075	Dec-26	On track
3	DI Pipes Plant	KSA	250 KMTPA	1,660	Apr-26	On track
	LSAW Plant	KSA	350 KMTPA			
4	Spiral Plant	Bhopal	60 KMTPA	52	Jul-25	On track
5	Coating Plant	Bhopal	3 mn sqmt p.a.	40	Dec-25	On track
6	Hybrid facility of Spiral + LSAW pipes (In existing Spiral plant)	Anjar	Capability upgradation	125	Mar-26	On track
7	Hot Induction bends	Anjar	1,500 – 2,000 bends PA	90	Jun-26	On track
8	DI Pipes expansion	Anjar	200 KMTPA	300	Completed	Under Trial Production
10	Sintex (Plastic Pipes + WST)	Multiple locations across India	200 KMTPA	1,300	Investment in a staggered and calibrated manner over FY25 to FY27	On track
	Total (till FY27)			5,482		



6%  over previous rating

S&P Global
DJSI ESG
RATINGS

73

Ranked among
Top 10
companies in
Steel Sector
globally

6th

Environment

67

Social

77

Governance

75

Long Term Sustainability Goals



Carbon
Neutrality
by 2040



Water
Neutrality
by 2040



Zero
waste to
landfill

Thank You!

Welspun Corp Limited

CIN: L27100GJ1995PLC025609

For further queries, contact

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