

JSFB/SEC/2025-26/56

22nd July, 2025

National Stock Exchange of India Ltd. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East), Mumbai 400051. BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai 400001.

Sub: Investor Presentation for the quarter ended 30th June, 2025

Ref: Regulations 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

Please find enclosed herewith, investor presentation on the business and financial performance of the Bank for the quarter ended 30th June, 2025.

This intimation will also be uploaded on Bank's website at www.janabank.com. You are requested to kindly take the same on your record and oblige.

You are requested to kindly take the same on your record and oblige.

Thank you
Yours faithfully
For Jana Small Finance Bank Limited

Lakshmi R N
Company Secretary & Compliance Officer

JAMA KARO, JANA KARO

Business Standard



Investor Presentation Q1'FY26 22nd July 2025



Jana SFB applied for Universal Bank application to RBI on 9th June 2025

Disclaimer



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Actual results may differ materially from those suggested by the forward-looking statements due to certain risks or assumptions or uncertainties associated with our expectations with respect to, but not limited to, our ability to implement our strategy successfully, levels of our nonperforming loans, growth and expansion, the adequacy of our allowance for credit and investment losses, changes in technology, investment income volatility, our ability to market new products, the outcome of any legal, tax or regulatory proceedings in India and in other jurisdictions we are or become a party to, new accounting standards, our ability to declare and pay dividends, the impact of changes in banking regulations and other regulatory changes on us in India and other jurisdictions, our ability to roll over our short-term funding sources and our exposure to market and operational risks and any other risks.

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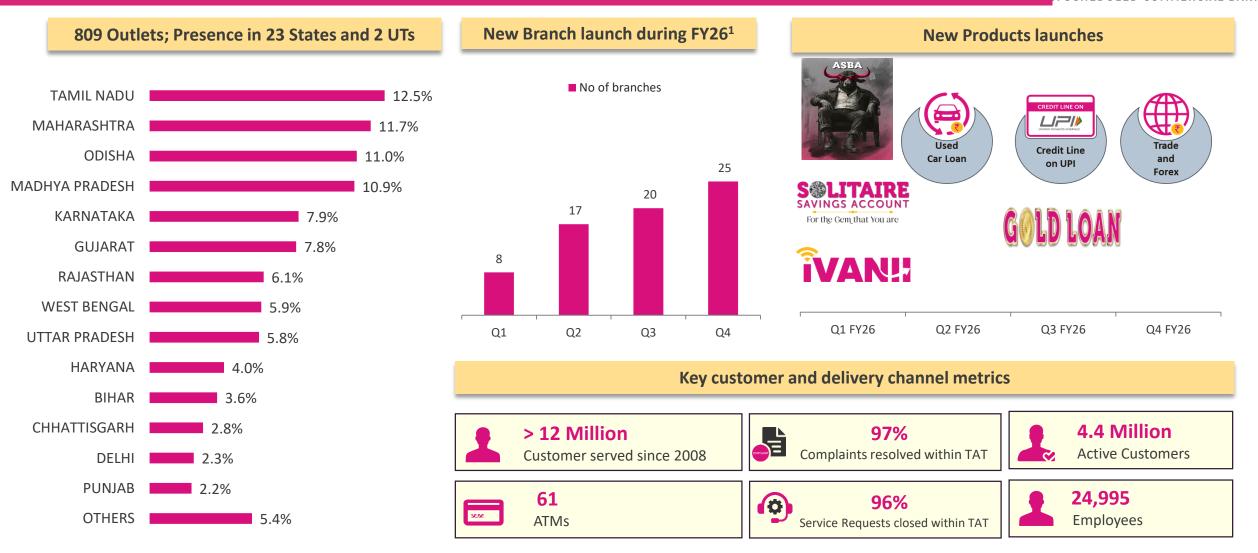
Totals in some columns/ rows may not agree due to rounding off. Figures for the previous period/ year have been regrouped / restated wherever necessary to conform to current period's / year's presentation.

Note: All financial numbers in the presentation are from Audited Financials or Limited Reviewed financials or based on Management estimates. All figures in this presentation are in INR Crores unless mentioned otherwise.

National franchise with strong brand recognition



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Resilient Performance in Q1 with Positive Traction in Key Levers



- Secured Assets All engines firing
 - Revenue Asset to grow expect 35% to 40% with margins steady.
 - Credit costs No surprises. In line with expectations
 - Costs Nominal growth Used car and Gold staff. Productivity improvement in rest.
- Unsecured Assets One turns green, 2 more to go.
 - Revenue revenue challenge to ease next quarter. Tight criteria short term pain.
 - Credit Cost Fresh Flow to NPA to significantly slow in q3. 36% under Guarantee programs.
 - Costs have plateaued in this quarter. Collections capacity adequate.
- Deposits and CASA Growth picked from May and Pricing cut
 - Volume Growth of 20% with CASA improving to 20% expected.
 - Costs of Deposits pricing reduced and impact visible for Q2.
 - Costs Measured pace with 70 branches. All segments launches including Solitaire done.

PAT at Rs 102 Crs post accelerated provisioning of Rs 150 Crs



Particulars	Q1 FY25	Q4 FY25	Q1 FY26
Regulatory Provision	142	76	46
Accelerated Provision	54	97	150
PBT	160	120	102
DTA	(10)	(4)	-
PAT	171	123	102
Adjusted PAT ¹	214	217	252
Adjusted RoA ²	2.64%	2.47%	2.64%
Adjusted RoE ²	23.37%	21.43%	23.70%
GNPA	2.5%	2.5%	2.8%
NNPA	0.9%	0.9%	0.9%
PCR — Secured (incl. tech write-off)	40.1%	69.5%	69.1%
PCR — Unsecured (incl. tech write-off)	88.1%	88.1%	89.7%

- Growth of 18% in Adjusted PAT¹ of Q1FY26 vs Q1FY25
- Accelerated Provisioning of Rs. 150 Crs which helps keep net NPA consistently below 1%
- Book Value per Share (BVPS) improves to Rs. 403

Reiterate advances growth of 20% for the year



- Advances¹ growth of 16% y-o-y and 1% q-o-q to Rs. 29,930 Crs vs. Banking sector ~9.5% y-o-y
- Secured growth rate of 36% y-o-y and 6% q-o-q (excluding Loan against FD)
- MSME Q-1 planned exits, on track for more than 20% annualised growth
- Gold 29% q-o-q, Two wheeler 14% q-o-q and Affordable housing 6.5% q-o-q growth continues to show good momentum in a slow quarter
- Secured book now @ 71% v/s 62% in Q1 FY25
- Unsecured degrowth by 12% y-o-y and 2% q-o-q to Rs. 8,687 Crs. Tighter norms short term pain.
- 36% of MFI book covered under Guarantee program.

Affordable Housing and Micro LAP crosses AUM of 12,000 Crs; Secured growth @ 6% excluding ODFD

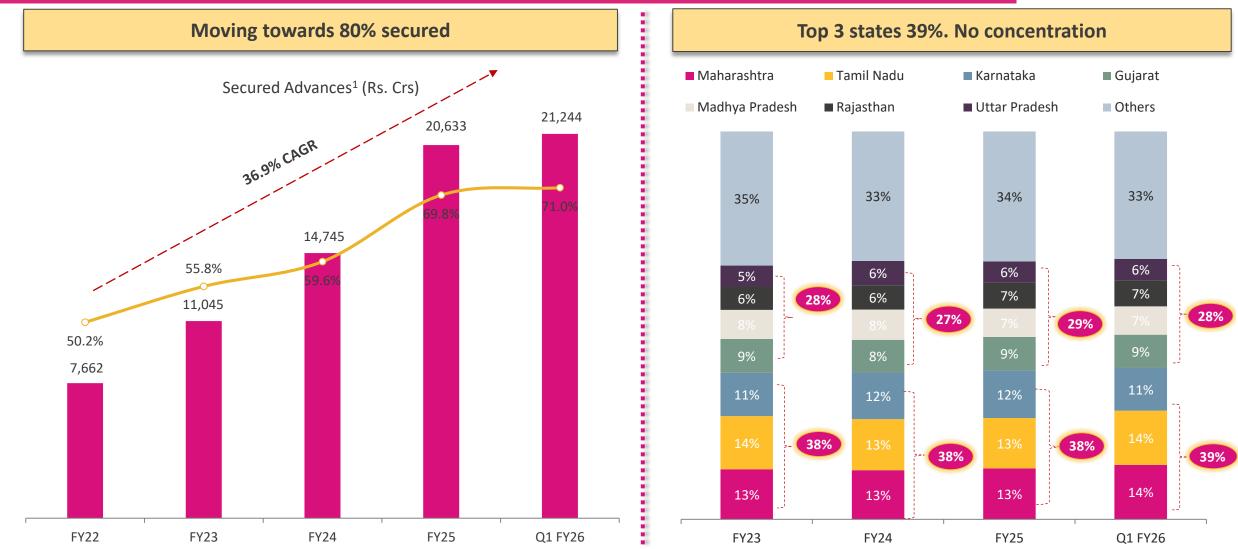


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_	ry of Advance ¹ une 30, 2025)	AUM	Average Ticket Size (Rs. Mn) ²	Advances ¹ Growth y-o-y	Advances ¹ Growth q-o-q	GNPA ³	NNPA ³	LTV ⁴
	Af <mark>fordable Housing</mark>	6,535	1.21	37.9%	6.5%	1.2%	0.9%	50.8%
	Micro LAP	5,921	0.65	20.6%	2.7%	2.2%	1.0%	36.3%
	MSME Loans	4,228	6.51	21.3%	(1.3%)	1.7%	0.8%	45.7%
red	Term Loans To NBFCs	1,987	203.39	43.1%	22.0%	0.0%	0.0%	NA
Secured	Two-wheeler Loans	1,138	0.06	105.5%	13.6%	2.6%	0.0%	NA
	Gold Loans	1,260	0.08	226.8%	28.6%	1.5%	1.2%	65.1%
	L <mark>oan against FD</mark>	<mark>17</mark> 4	NM	(58.4%)	(79.3%)	0.0%	0.0%	NA
	Total Secured Advances	21,244		33.8%	3.0%	1.5%	0.8%	
	Unsecured Advances	8, <mark>687</mark>	0.04	(12.0%)	(2.5%)	5.7%	1.2%	NA

Secured loan crosses 70% and on track to 80% with geographic diversification Jana Small maintained Finance Bank

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Bring Your Bank Home





Home Loan leading to Anchor Bank

with Multiple Product Offerings and Special Benefits

Pre-approved Business Loan

- Additional Pre-approved line upto Rs. 5 lakhs available through the entire relationship with the bank
- For Business Expansion and Home Improvement
- Lower than market Interest Rates
- Same day disbursal with no additional documentation



Two Wheeler loans

- Pre-approved Two Wheeler loans
- 100% funding to the vehicle value
- Lower Processing fee 0.5%

Health Insurance

• Hospi Cash cover designed to suite the segment

Gold Loan

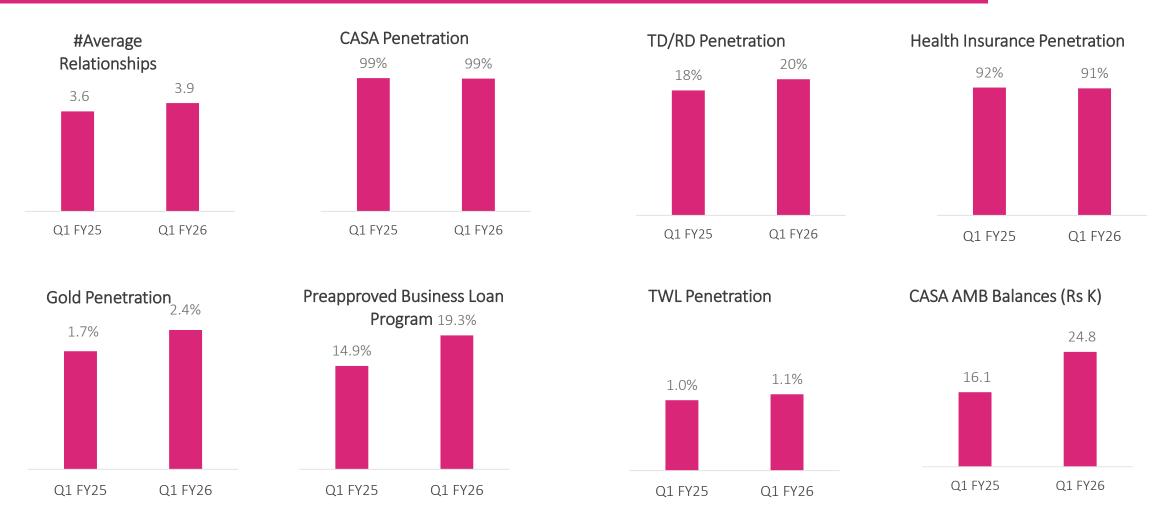
- Zero Processing Fees
- Quick Disbursement in 30 minutes

Linked Savings/Current Account

- Instant Current/Savings Account with no additional documents
- Attractive interest rates upto 7.5%
- Mobile Banking app with a 360 view of all the relationships
- Ease of all Transactions including all EMI, GST and other Bill Payments.

Anchor Bank Positioning for a Stronger Tomorrow





#Average Relationship including Property insurance and Life insurance is at 6.2 and 5.9 for Q1FY26 and Q1FY25 respectively

MFI – Portfolio reduced in Q1 as collections focused



Product Wise Advances ¹	Jun-25	Digital Payment	ATS ²	y-o-y Growth	q-o-q Growth	GNPA ³	NNPA ³	PCR
Individual Loan	5,048	44.8%	51,205	(3.4%)	(3.0%)	1.5%	0.8%	44.7%
- Agri	1,488	32.0%	48,706	28.8%	(3.9%)	0.6%	0.2%	63.7%
- Non Agri	3,560	50.5%	52,328	(12.5%)	(2.6%)	1.9%	1.1%	41.9%
BC Book	1,496	44.6%	28,067	(31.7%)	(4.4%)	18.3%	2.5%	88.6%
Agri Group	1,066	10.6%	25,305	(42.8%)	(13.0%)	13.0%	2.3%	84.4%
Group Loans	1,077	23.7%	37,375	81.0%	18.1%	0.8%	0.3%	62.7%
Total Unsecured	8,687	35.3%	38,981	(12.0%)	(2.5%)	5.7%	1.2%	80.3%

Guarantee scheme	Portfolio guaranteed till March 2025	NPA amount
CGFMU	1,516	4.5
CGTMSE	1,019	2.1
Total	2,535	6.6

Will be eligible to initiate claim under CGTMSE from August 2025 and under CGFMU from July 2026

Reiterate deposit growth at 20%. Liquidity position easing with cut in deposit and SA rates. Surplus at Rs 2,519 Crs



- Deposits growth of 24% y-o-y and 1% q-o-q to Rs. 29,426 Crs vs. Banking sector deposits growth of ~10%
- CASA growth of 8% y-o-y to Rs. 5,233 Crs
- Term Deposits growth of 28% y-o-y and 1% q-o-q to Rs. 24,193 Crs
- CD ratio at 83.9% after adjusting for refinance which was availed from NABARD, SIDBI, NHB
- CD ratio at 94.6% v/s 102.1% as at 30th June 2024
- LCR at 171% as at 30th June 2025
- Cost of deposits stays at 8.0% for Q1 FY26 and for Q1 FY25
- Peak TD deposits rates reduced by 50 bps
- Launched ASBA facility in this quarter to attract CASA balance

CD ratio at 94.6% and 83.9% including refinance

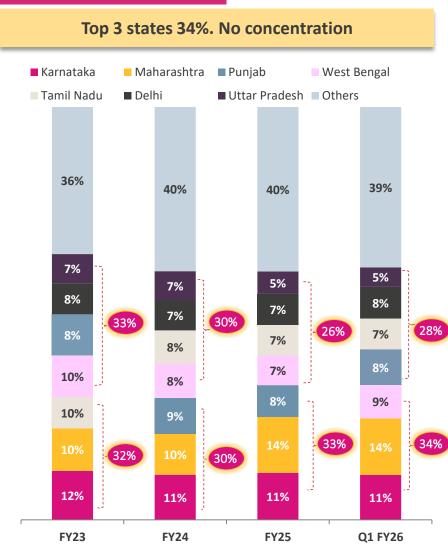


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Particulars	Jun-25	Mar-25	Jun-24	q-o-q (%)	у-о-у (%)
CASA ¹	5,233	5,235	4,846	0.0%	8.0%
TD	24,193	23,884	18,863	1.3%	28.2%
Total Deposits	29,426	29,120	23,710	1.1%	24.1%

Particulars	Jun-25	Mar-25	Jun-24
CASA Ratio	17.8%	18.0%	20.4%
Cost of Funds	<mark>8.0</mark> %	8.0%	8.0%

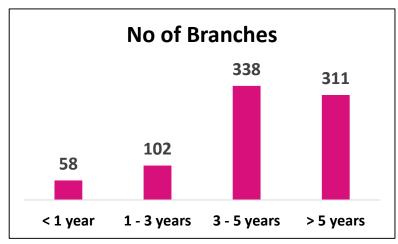
- Credit to Deposits ratio reducing from **102.1**% in Jun-24 to **94.6**% in Jun-25 as the deposits have grown faster than advances.
- Credit to Deposits ratio (reducing refinance from Advances) at 83.9%.
- **Non-callable** forms **58**% of Bulk Deposit and **87.9**% of Bulk Deposits are contracted at 1 year and above.
- 90.4% of Retail deposits are contracted at 1 year and above.
- LCR at 171% as on 30th Jun-25

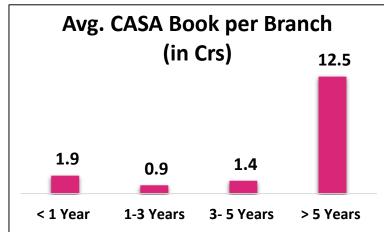


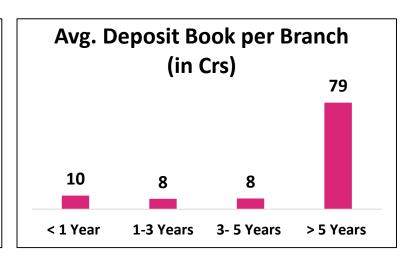
Deposits – Underserved on Service and Price

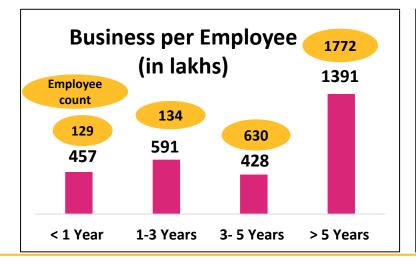


Optimize Distribution network – Mobilize Low-cost, stable retail deposits. Build momentum on CASA acquisitions









- ☐ The bank has launched 8 new branches in the key liabilities centric markets during the quarter. Including these, our new branches are contributing well to the growth.
- ☐ Feature led Savings Bank account for Women, "Solitaire" is launched in Q1. The new product is in line with our focus on key segments. This adds to our existing segment specific offerings to Senior Citizens, NRI & High net worth individuals.
 - The per employee productivity for liabilities business remains robust at approximately 11 Cr per staff.

Expanding Digital Footprint



Digital Channels



Key Highlights

4.4 Continued to be the top rated banking apps

48% y-o-y Growth - Txn Volume

y-o-y Growth - MB Registration

48% y-o-y Growth - MB Txn Volume

y-o-y Growth - MB Txn Value

Digital Highlights

Jana Digitization

90% + Digital Uptake

98 % 99%

Banking transactions Loans are Digitally are Digital processed

99%

Sales force use TAB/Mobile

Merchant QR

27,276 QR Codes Installed across merchants

Digital Adoption



85%

y-o-y UPI in-app transactions value



y-o-y growth in

27%

NACH transactions



78% of customers carded during Q1 FY26
76% of customer base carded

26%

Highlights q-o-q – CAR steady @ ~20%



Assets	Liabilities	Asset Quality	Capital Quality	Return Ratios	P&L Metrics
Rs. 29,930 Crs 1.3% Advances ¹ Growth (q-o-q)	Rs. 29,426 Crs 1.0% Deposits Growth (q-o-q)	2.8% [2.5%] Gross NPA ³	Rs. 403 [Rs. 392] BVPS	1.1% [1.4%] ROA	Rs. 102 Crs [120 Crs] PBT
71% [70%] Share of Secured Advances ¹	60.2% [58.8%] Retail Deposits ²	0.9% [0.9%] Net NPA ³	20.5% [20.7%] CRAR ⁴	9.8% [12.3%] ROE	Rs. 298 Crs [293 Crs] PPOP

ROA and ROE is after considering DTA of Rs. 4 crores in Q4 FY25 and Nil in Q1 FY26

Highlights y-o-y – Healthy overall growth with secured now at 71% Jana Small



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Assets	Liabilities	Asset Quality	Capital Quality	Return Ratios	P&L Metrics
Rs. 29,930 Crs 16.2% Advances ¹ Growth (y-o-y)	Rs. 29,426 Crs 24.1% Deposits Growth (y-o-y)	2.8% [2.5%] Gross NPA ³	Rs. 403 [Rs. 358] BVPS	1.1% [2.1%] ROA	Rs. 102 Crs [160 Crs] PBT
71% [62%] Share of Secured Advances ¹	60.2% [64.7%] Retail Deposits ²	0.9% [0.9%] Net NPA ³	20.5% [20.2%] CRAR ⁴	9.8% [18.8%] ROE	Rs. 298 Crs [356 Crs] PPOP

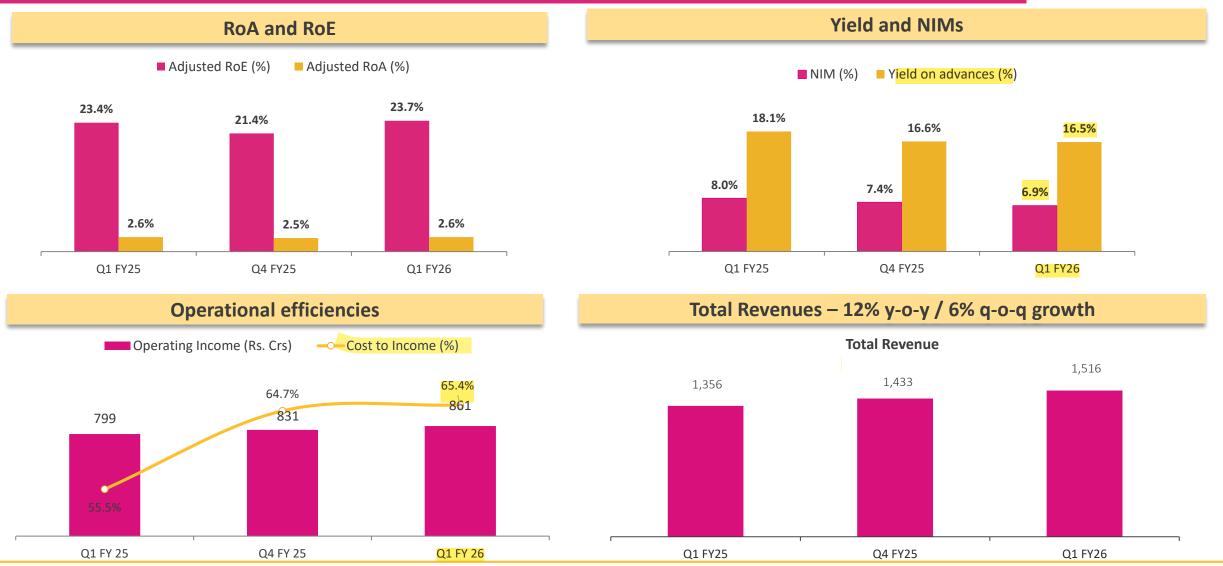
ROA and ROE is after considering DTA of Rs. 10 crores in Q1 FY25 and Nil in Q1 FY26



Financial Ratios - NIM has treasury gains impact.



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^{*}RoA and RoE are computed after adding back accelerated provision and removing DTA impact for the respective periods | Reported RoA and RoE for Q1 FY 25 are 2.1% and 18.8% respectively | Reported RoA and RoE for Q4 FY 25 are 1.4% and 12.3% respectively | Reported RoA and RoE for Q1 FY 26 are 1.1% and 9.8% respectively

Credit cost summary – Accelerated provisioning reduces regulatory provision



Particulars	Q3 FY25	Q4 FY25	Q1 FY26
Regulatory Provision	81	76	46
Accelerated Provision	93	97	150
Credit Cost	174	173	196
Less: Recoveries under Other Income	37	42	31
Less: Accelerated Provision	93	97	150
Net Credit Cost	44	34	15

GNPA Movement	Q3 FY25	Q4 FY25	Q1 FY26
Opening GNPA Balance	755	758	729
Additions during the period ¹	437	469	515
Less: Recoveries & Write offs during the period	434	498	440
Closing GNPA Balance	758	729	804
GNPA ²	2.71%	2.54%	2.76%
NNPA ²	0.91%	0.88%	0.89%
PCR	66.90%	66.09%	68.15%
PCR including technical write-offs	80.16%	80.23%	82.25%

¹Additions/Reductions to GNPA presented for the quarter exclude any intra-quarter additions and reductions i.e., Loans which slipped into NPA during the quarter, and which got subsequently upgraded/written off within the same quarter are excluded. Also, NPA of Rs 21 Crores in Gold Loans portfolio in Q4 FY25 and Rs 21 Crores in Q1 FY26 on account of technical issue is excluded from the additions I ²Advances for the purpose of GNPA/NNPA calculation includes IBPC & Securitization Book and is calculated on Total NPA including Rs 21 Crores of Gold Loans NPA for Q4 FY25 and Rs 21 Crores for Q1 FY26

Strong PCR across all businesses especially Secured



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GNPA and **NNPA**

Restructured Portfolio @ 0.2% of AUM

Particulars	Secured	Unsecured	ВС	Total
Gross NPA	328	223	274	825
Net NPA	165	67	31	263
LTV	41.7%			
Gross NPA ¹ %	1.5%	3.1%	18.3%	2.8%
Net NPA ² %	0.8%	0.9%	2.5%	0.9%
PCR %	49.8%	70.1%	88.6%	68.2%
PCR % (incl tech write-off)	69.1%	89.7%	89.5%	82.2%

Particulars	Jun-25
Group Loans	2
Agricultural and allied Loans	0
Individual and Micro Business loans	0
Total Unsecured Book	2
MSE (Micro & Small Enterprise Loans)	45
Affordable Housing	7
Micro LAP	8
Total Secured Book	60
Total Book	62
% of AUM	0.2%

P&L Statement – Strong other income has helped create accelerated provision of Rs 150 Crore



Particulars	Quarter ended June 2024	Quarter ended March 2025	Quarter ended June 2025
Interest Income	1,167	1,198	1,250
Interest Expense	557	602	655
Net Interest Income	610	596	595
Other Income	189	235	266
Operating Income	799	831	861
Operating Expenses	443	538	563
Operating Margin	356	293	298
Provisions and Contingencies	196	173	196
Profit Before Tax	160	120	102
Taxes	(10)	(3)	-
Profit After Tax	171	123	102

Break-up of Other Income for Q1 FY26:

Other Income includes:

- Commission, exchange and brokerage Rs. 169 crores [Rs. 129 crores]:
 - Processing Fee Rs. 72 crs [Rs. 53 crs]
 - Insurance commission Rs. 50 crs [Rs. 39 crs]
 - Other fees Rs. 47 crs [Rs. 37 crs]
- Profit on sale of investments Rs. 49 crores
 [Rs. 0.1 crores]
- Miscellaneous Income Rs. 49 crores
 [Rs. 60 crores]:
 - Income from sale of PSLC Rs. 72 crs, out of which Rs 18 crs only have been recognised in Q1, balance over next 3 Qtrs [Rs. 40 crs]
 - Recoveries Rs. 31 crs [Rs. 20 crs]

Balance Sheet – Surplus liquidity at 2,519 Crs and refinance tenor continues to ~5.6 years



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Particulars	June 30, 2024	March 31, 2025	June 30, 2025
CAPITAL AND LIABILITIES			
Capital	105	105	105
Reserves & surplus	3,653	4,013	4,126
Deposits	23,710	29,120	29,426
Borrowings	4,629	3,867	4,225
Other liabilities and provisions	1,198	1,359	1,484
TOTAL	33,294	38,464	39,367
ASSETS			
Cash and balances with RBI	1,028	2,816	2,519
Balances with banks	527	1,643	496
Investments	6,766	5,945	7,594
Advances	24,207	27,155	27,825
Fixed assets	135	153	159
Other assets	631	751	774
TOTAL	33,294	38,464	39,367

Borrowings:

Borrowings includes

- Refinance Rs. 3,144 crores
- Tier-2 capital Rs. 175 crores
- Others incl call Rs. 906 crores

Fresh borrowings from SIDBI during the quarter for Rs. 500 crores

Benefits of Re-finance:

- Long term and stable borrowing
- Improves ALM
- Availed from Developmental Finance Institutions NABARD, SIDBI, NHB and MUDRA
- Competitive to deposit rates with no CRR and SLR

Guidance for FY 2026



We continue to serve aspirational India, underserved both on deposits and loans We continue to increase our secured business proportion each year.

We are creating a sustainable, predictable and long term franchise.

Digital with high standards of governance and customer service are key components of our DNA



AUM Growth ~20%



Deposits
Growth
~18-20%



PAT Growth ~30%



ROA

1.6% - 2.0%



ROE

15% - 18%

^{*} PAT, ROA and ROE is without considering the impact due to recognition of future DTA

Experienced and professional management and Board



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Experienced board with diverse business experience in well-known financial services institutions and banks

Name & Designat	tion	Past Experience	Name & Designation		Past Experience	
P	Ramalingam Ramaseshan Part-Time Chairman and ndependent Director	 National Commodity and Derivative Exchange Ltd. 		Ajay Kanwal Managing Director & Chief Executive Officer	Standard Chartered Bank CitiBank	
N	Or. Subhash C Khuntia Ion-Executive Independent Director	 Former IRDAI Chairman Various Departments in Government of India 		Krishnan Subramania Raman Executive Director, Head of Retail Financial Services	Standard Chartered Bank Mashreq Bank PSC	
N	Chitra Talwar Non-Executive ndependent Director	Britannia IndustriesPepsiCo		Ramesh Ramanathan Non-Executive Non-Independent Director	Citibank	
N	Kumbla Srinivas Nayak Non-Executive ndependent Director	Standard Chartered BankIdenfo Ltd.		Rahul Khosla Non-Executive Non-Independent Director	Max Group Visa International Service Association	
N	Pammi Vijaya Kumar Ion-Executive Independent Director	Reserve Bank of India		Mr. Dinesh C Patwari Non-Executive Independent Director	Income Tax Department of India	

Experienced and professional management and Board



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International best practices in risk management, compliance and governance introduced by management with an average experience of 27 years in financial services

Name & Designation	Past Experience	Name & Designation	Past Experience	Name & Designation	Past Experience
Abhilash Sandur Chief Financial Officer	 Kotak Mahindra Bank Bharti Axa General Insurance Co. Ltd. 	Satish Ramachandran Chief Risk Officer	 Citibank NA Standard Chartered Bank Fullerton India 	Sumit Aggarwal Head – MSE, Supply Chain and Financial Institutions	Emirates NBD Standard Chartered Bank
Amit Raj Bakshi Chief Human Resource Officer	JP Morgan & ChaseSerco BPOTelenor IndiaDBS Bank	Ashish Gopal Saxena Chief Information and Digital Officer	UGRO Capital Ltd AU Small Finance Bank	Shrinivas Murty J President and Head –	HDFC Bank ICICI Bank Ujjivan Small Finance
Pradeep Rebello Head – Two Wheeler Finance	HDFC BankICICI BankTata CapitalIDFC First Bank	Chitra Menon	Max Life Insurance	Branch Banking and Marketing Ganesh Nagarajan	Bank • Yes Bank
Lakshmi R N Company Secretary and Compliance Officer	ING Vysya Bank Firstapex Software Technologies Pvt Ltd Kirloskar Multimedia	Chief Compliance Officer	ICICI Bank HDFC Bank	Chief Operating Officer	 Equitas Small Finance Bank Kotak Mahindra Bank IDBI Bank
Rincoo Ji Vachha Head - Affordable and Micro Housing Loans	ICICI Bank CRISIL	Gopal Tripathi Head of Treasury and Capital Markets	State Bank of IndiaHDFC BankBank of India	Mahalingam Ramachandran Head of Internal Audit	HDFC Bank

Jana's excellence being recognized by the Government of India



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June 2025: Jana Small Finance Bank received 1st position in the Small Finance Bank category for outstanding performance in digital payments at the Digital Payments Awards 2023–24, organized by the Ministry of Finance, Government of India, on June 18, 2025, at Plenary Hall, Vigyan Bhawan, New Delhi.

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Thank You

Innovative Product offerings

Jana Small Finance Bank

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Best-in-class segment offerings

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Abbreviations



Abbreviation	Expansion	Abbreviation	Expansion
AUM	Advances Under Management	MFI	Micro Finance Institution
ВС	Business Correspondents	MSME	Micro, Small and Medium Enterprises
CAGR	Compounded Annual Growth Rate	NACH	National Automated Clearing House
CASA	Current Account and Savings Account	NBFC	Non-Banking Financial Company
CGFMU	Credit Guarantee Fund for Micro Units	NII	Net Interest Income
CGTMSE	Credit Guarantee Trust Fund for Micro and Small Enterprises	NIM	Net Interest Margin
CRAR	Capital-to-Risk Weighted Asset Ratio	NNPA	Net Non-Performing Assets
DTA	Deferred Tax Assets	PAT	Profit After Tax
FD	Fixed Deposits	PCR	Provision Coverage Ratio
GNPA	Gross Non-Performing Assets	PPOP	Pre Provisioning Operating Profit
IBPC	Inter Bank Participation Certificate	q-o-q	Quarter-on-Quarter
NIM	Net Interest Margin	RoA	Return on Assets
LAP	Loan Against Property	RoE	Return on Equity
LCR	Liquidity Coverage Ratio	SFB	Small Finance Bank
LTV	Loan to Value	у-о-у	Year-on-Year