

August 04, 2025

To, Corporate Relations Department BSE Limited

2<sup>nd</sup> Floor, P.J. Towers, Dalal Street, Mumbai – 400 001

**SCRIP CODE : 543288** 

To,

Corporate Relations Department National Stock Exchange of India Ltd

Exchange Plaza, Plot No. C/1, G-Block, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051.

**SYMBOL: DEEPINDS** 

Sub: Investors/ Analysts Presentation for the First Quarter ended on 30th June, 2025

Respected Sir/Ma'am,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015, please find enclosed herewith Investors/ Analysts presentation on Unaudited Financial Results for the first quarter ended on 30th June, 2025.

You are requested to take the same on your records.

Thanking you,

For, Deep Industries Limited

Shilpa Sharma Company Secretary & Compliance Officer M. No.: A34516

Encl: a/a







# **Starting FY26 with Strategic Execution and Delivery**





I am delighted to share that Deep Industries Ltd has begun FY26 with remarkable momentum, building on our strategic achievements and operational excellence. This quarter, we successfully took charge of the Rajahmundry field for production enhancement operations, initiating baseline production that promises significant output growth in the coming quarters. We have secured key contracts from Oil India for the deployment of mobile workover rigs in Rajasthan, along with a recent charter hire order in Assam and Arunachal Pradesh, strengthening our diversified portfolio.

These milestones, combined with robust activity across our core segments, underscore our commitment to deliver innovative, value-driven solutions. With a strong order book, efficient execution, favorable policy environment and rising energy demand, we are well-positioned to drive sustainable growth and create long-term value for our stakeholders.

Thank you for your continued trust and support.

### **PARAS SAVLA**

**Chairman and Managing Director** 

## Agenda



- 1. Quarterly Highlights
- 2. Industry Overview/Update
- 3. Company Overview
- 4. Stakeholders' Value Creation
- 5. Way Forward
- 6. Annexure



### **Consolidated Highlights**





- > Successfully taken over charge of Rajahmundry asset under a Production Enhancement Contract; infill drilling and stimulation underway targeting 15–20% productivity improvement over 12 months.
- New Contract Win:
  - Secured a ₹45.33 crore Letter of Award from Oil India Ltd for a 3 year deployment of a workover rig package in Rajasthan.
  - Secured a ₹96.72 crore contract from Oil India Ltd for 7-year charter hire of workover rig in Assam & Arunachal Pradesh.

# Consolidated P&L: Q1 FY26



Particulars (₹ Cr)	Q1 FY26	Q1 FY25	% YoY	Q4 FY25	% QoQ
Revenues	199.5	123.5	61.6%	167.2	19.3%
Other Income	13.4	10.8	-	5.8	-
Total Income	212.9	134.3	58.5%	173.1	23.0%
Operating Expenses	117.9	72.9	-	110.6	-
EBITDA*	95.0	61.4	54.7%	62.5	52.1
EBITDA Margin (%)	44.6%	45.7%	(112) bps	36.1%	852 bps
Depreciation	13.0	9.8	-	10.7	-
Finance Cost	4.1	2.5	-	3.0	-
Profit Before Exceptional Items	77.9	49.1	58.6%	48.8	59.6%
Exceptional items (Expense) / Income	-	-	-	(251.1)	-
Profit Before Tax	77.9	49.1	-	(202.3)	-
Tax	16.2	10.4	-	4.4	-
Profit After Tax (incl. exceptional item)	61.7	38.7	-	(206.7)	-
Profit After Tax (excl. exceptional item)	61.7	38.7	59.3%	44.4	39.0%
PAT Margin (%)@	29.0%	28.8%	13 bps	25.6%	333 bps
Basic & Diluted EPS (INR)@	9.19	5.79	-	6.54	-

<sup>\*</sup>Includes Other Income; @Excluding Exceptional Item

# **Consolidated P&L: FY25**



Particulars (₹ Cr)	FY25	FY24	% YoY
Revenues	576.1	427.0	34.9%
Other Income	32.3	35.6	
Total Income	608.4	462.6	31.5%
Operating Expenses	344.6	267.6	
EBITDA*	263.8	195.0	35.3%
EBITDA Margin (%)	43.4%	42.2%	120 bps
Depreciation	41.2	34.4	
Finance Cost	11.8	8.5	
Profit Before Exceptional Items	210.8	152.2	38.5%
Exceptional items (Expense) / Income	(251.0)	0.0	
Profit Before Tax	(40.2)	152.2	
Тах	38.5	28.6	34.4%
Profit After Tax (incl. exceptional item)	(78.7)	123.6	
Profit After Tax (excl. exceptional item)	160.9	122.3	31.6%
PAT Margin (%) @	26.5%	26.4%	10 bps
Basic & Diluted EPS (INR)@	25.15	19.11	

<sup>\*</sup>Includes Other Income; @Excluding Exceptional Item



## **Domestic Oilfield Services Sector Poised for Resurgence**



**Drivers of Oil & Gas Equipment Service Market Growth** 

**Energy Security Strategy** 





**Enhanced Oil Recovery Techniques** Advanced methods to

increase oil production



**Energy Security** 

Reduce 85% import dependence



**Unconventional Resource** Extraction

Extraction from non-traditional sources like shale



**Investment Target** 

US\$100 Billion in E&P by 2030



Digitalization

Integration of AI and IoT for efficiency



**Policy Simplification** 

Streamlined approvals HELP OALP for energy projects

**India's Energy Sector Projections** 

**Import** Dependence (2025)

> **Share in Energy** Mix (2030)

Impact of **Domestic Support** 

Infrastructure

**Refining Capacity** (2030)

Investment (2030)

Crude Oil

82.8%

N/A

15-20% boost by

2030

N/A

300 MMTPA

N/A

**Expansion** 

Domestic

**Natural Gas** 

45.3%

15%

N/A

22,306 km pipeline network

8,228 km pipeline network

\$150B

DIL is strategically placed with unique capabilities to achieve sustainable growth in the oil & gas services industry



# A pioneer in Oil & Gas support services...





Experience of more than 30 years in Oil & Gas support services



One-stop solutions provider for Oil & Gas field operations & services



Comprehensive service portfolio with skilled manpower



Pioneer in converting EPC of entire Gas
Processing facilities into charter hiring

# ...Deep Industries covers 70% of post exploration value chain...



#### **Natural Gas**

- Charter hire of entire Natural Gas processing facility
- Natural Gas Compression
- Natural Gas
   Dehydration

# Integrated Project Management

- Drilling services
- Work-over services
- Integrated Project
   Management Services
- Cementing
- Geo physical logging
- Hydrofracking and coiled tubing

### Production Enhancement Contracts

 Comprehensive services to enhance production of matured fields

#### **Offshore services**

- Prabha DP2
   Accommodation Barge
- Platform Support Vehicles (PSV), Anchor Handling Tugs Supply Vessel(AHTS)
- Marine operations and management services

With its diversified oil & gas services portfolio, Deep Industries Limited now covers more than 70% of Post Exploration Value chain Services in the entire value chain of Oil & Gas Services Industry

# ...with domain expertise, skilled manpower...





# ...and global presence...



Deep Industries Ltd.
- Subsidiaries

Deep International DMCC

Clients in MENA Region

SAAR International FZE LLC

Ras Al Khaimah Economic Zone, UAE Dolphin Offshore Enterprises (India) Ltd. - Subsidiaries

# Beluga International DMCC

Prabha-DP2 Barge in Mexican Waters

Dolphin Offshore Enterprises (Mauritius) Pvt. Ltd.

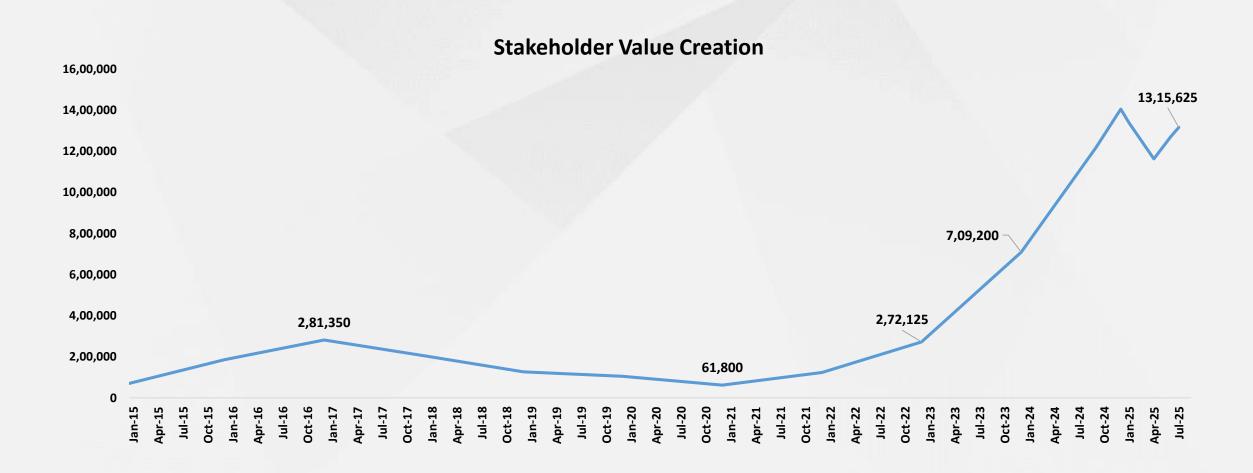




### Stakeholder value generation in last one decade...



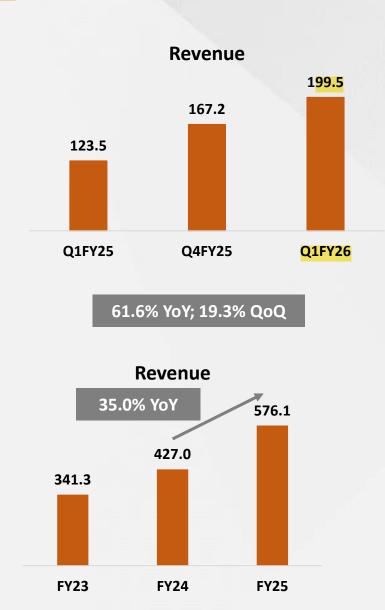
#### CAGR of 35% in 10 years

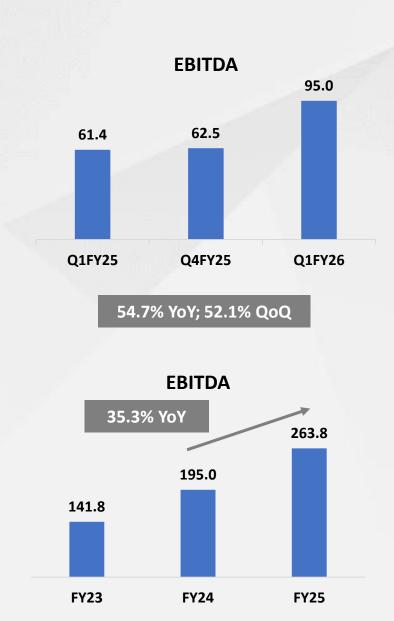


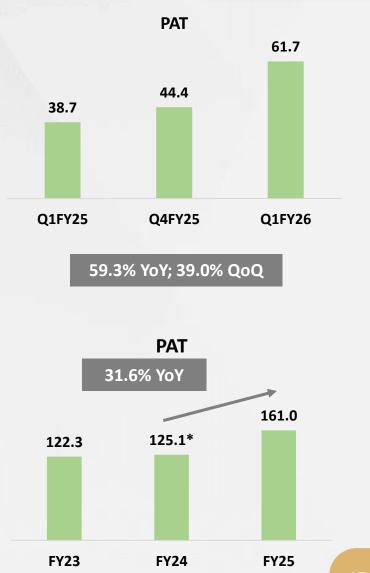
<sup>\*</sup>Investment value for 1,000 shares; Price as on Apr 30, 2025; Adjusted for de-merger and split, excluding Dividend

# ...through robust financial growth...





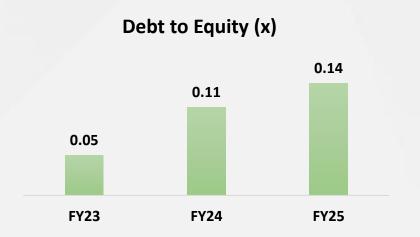




# ...healthy balance sheet...

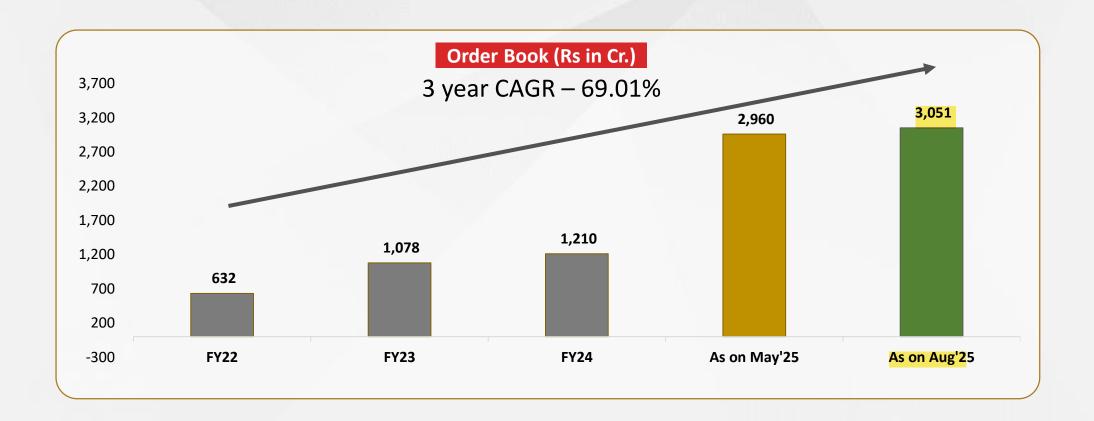






### ...and consistent order flow...





# ... offering distinctive value proposition...





# Operational Efficiency

Completes tasks faster than competitors due to skilled workforce



# Market Expansion

Poised for expansion in offshore marine services market



# Charter hiring of entire gas processing facility

Capitalizing on converting EPC in to charter hire



Quickly deploys resources nationwide within a few months



### **Strong Liquidity**

Well-positioned for seamless expansion with balanced debt.



#### **Value-Added Services**

Enhances client revenue, profitability, and diversifies product portfolio

# ...to long-standing loyal customer-base



































...a testimony of our capabilities



# **Key Growth Drivers**

Charter hire of entire Gas Processing facilities

**Production Enchantment Contract (PEC)** 

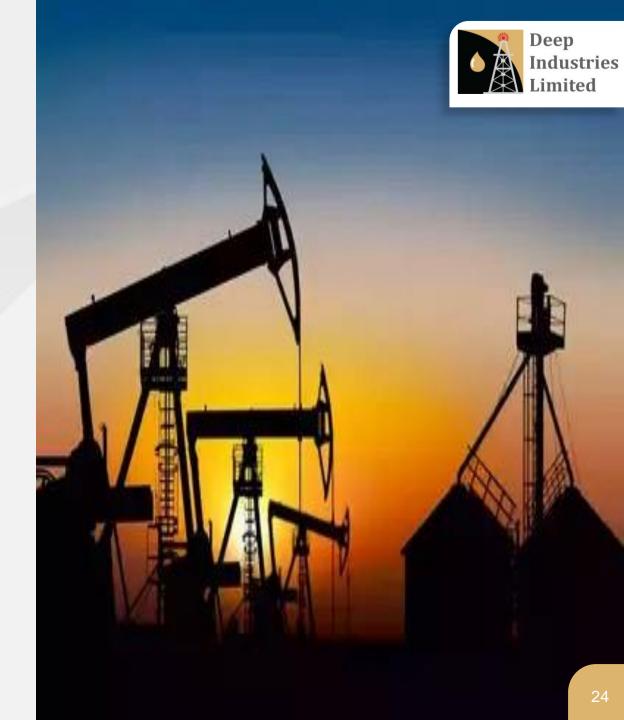
**Integrated Project Management** 

**Offshore Services** 



### **Production Enhancement Contract**

- ➤ The Company has secured a 1,402 crore contract from ONGC for 15 years. The said contract offers comprehensive services to boost production from one of the Matured Fields of ONGC. The Company is backed by 3 decades of experience.
- ➤ Ground-level operations has been started in April 2025; majority of revenue is expected to be generated in first 10 years
- ➤ The expected EBITDA margins from this contract are exceptional



# **Tapping offshore services market**

#### Target Industry Segments and Potential Clientele

- ➤ The Offshore Services business has following target market / industries
  - Offshore oil & gas industry Energy producers with shallow water and deep water platforms
  - Offshore renewable energy industry Offshore wind platforms
  - Communication Industry Trans-country and Transcontinental networks with under sea data cables
  - Transmission & Transportation under sea gas transportation pipelines and under sea power cables
- Additionally offshore services can be provided to domestic and international offshore Oil & Gas producers



### ...provided by Dolphin Offshore...





#### Prabha-DP2

- ➤ The dynamically positioned DP2 barge, owned by Beluga International DMCC, Dubai a wholly owned subsidiary of Dolphin Offshore Enterprises (India) Limited has commenced revenue generation from April 2025.
- ➤ DP2 barge like Prabha are in heavy demand due to its features and capabilities
- ➤ It has potential to generate excellent daily rental revenues with EBITDA margin in the range of ~60%,

#### **Update**

- ➤ Signed a lease agreement with a Mexican Company Ballast Shipping S.A. DE C.V. for 3 years
- Estimated contract value is US\$ 32.85 million (~ ₹ 281 Cr)

# ...that offers other growth-supporting services







### **Onshore & Offshore Oil and Gas Services**





- ➤ Under Onshore Oil and Gas services, the operations are performed onshore, i.e. on Land
- Onshore drilling rigs use surveys and drilling techniques to extract hydrocarbons
- > It reduces transport and logistical costs compared to offshore drilling
- Proximity to infrastructure makes it a cost-effective energy production method
- Under Offshore Oil and Gas services, the operations are performed in deep sea.
- Offshore drilling rigs use advanced tech to extract hydrocarbons beneath the seabed
- > It faces environmental risks but has strict safety measures
- ➤ It meets energy needs and produces in larger quantity in comparison to onshore fields



Deep Industries has been engaged in the Onshore Services segment for more than 3 decades and is now entering into Offshore Services by acquiring Dolphin Offshore

### Natural Gas - Charter Hire of Gas Processing facility



- Offers Design, Supply, Installation, Commissioning, and O&M of hydrocarbon production systems
- Facility reflects commitment to value-added services
- Enhances client offerings through end-to-end services
- Forays in to converting EPC into Charter Hire

#### **Project Jaya**

Delivered **Entire Surface Facility** and produced fluid processing network from wellhead to the transportation point on Charter Hire basis

Two more similar facilities have been provided to ONGC assets — Bokaro and Kakinada.

End to End Integrated Oil & Gas facility operation placed in single well pad



### **Natural Gas - Compression**





#### **Artificial Gas Lift**

#### **Enhanced Oil Recovery**

- ➤ Gas compression injects gas into wells to boost production
- Artificial gas lift enhances oil production in mature, depleted fields where natural reservoir energy is insufficient

#### **Gas Transportation**

#### Distribution

- Pressure loss during transportation of Gas through pipeline
- Compression is required to boost the pressure for smooth flow

#### **Boil of Gas**

#### **Reduce Loss of Evaporation**

- Heat during storage ad transportation evaporates LNG creating Boil-Off Gas (BOG)
- Compression ensures recovery of such Gas

#### **Gas Based Power Plant**

#### **Power Generation**

Compression used to boost pressure of natural gas used as a fuel to generate electricity through turbines

# **Natural Gas - Dehydration**

Deep Industries Limited

Blast at the GAIL site increased scrutiny on the processes followed by the producers and transporters of Gas and resulted in regulations being made more stringent

This necessitated Gas Producers to get a dehydration units installed at the site before selling Gas through pipeline, as needed by the stricter implementation of regulations

Gas Dehydration is a process to remove water moisture and heavy hydrocarbons out of natural gas before putting the same in pipeline so to ensure safety of National Grid

We are one of the first companies in India who qualifies to provide Gas Dehydration on charter hire basis



### **Integrated Project Management Services (IPMS)**













#### **Services included under IPM are:**

- Surface Hole Drilling
- Air Drilling
- Cementing
- Geophysical Logging, wire line service
- Hydro Fracturing & Coiled tubing
- Well Completion Services-Work over operations to Production

IPM is a turnkey solution to drill and complete a well or a number of wells under single contract

Under IPM, we are focusing on complete project, using in-house expertise as well as third party services.



# Leading Solution provider for Coring, Air Drilling, Work over and Drilling Rig Services to Oil & Gas companies in India

#### **Assets & Capacities**

Owns & operates
 12 Workover Rigs with
 capacity ranging from 30T
 to 150T, 6 Drilling Rigs with
 capacity of 1000Hp.

#### **Expertise**

- Provided complete solutions related to Exploration & Production of hydrocarbons
- Developed cost effective solutions which result in substantial savings to Clients

#### Clients

 Successfully served long term contracts with PSUs
 MNCs since last two decades

#### **Focus**

 Focus will be to expand in Onshore Drilling Business as there is a significant opportunity in the Industry.

#### **Assets & Capacities**

 Build a diversified team which has required skill set to carry out planning and execution of large size project.

### **Management Team**





### **PARAS SAVLA**

**Chairman and Managing Director** 

With over three decades of expertise, he graduated in Commerce from Gujarat University. Under his leadership, the organization has experienced exponential growth. Guided by his vision, the company has evolved from a mere transportation service entity to a comprehensive provider of energy infrastructure equipment solutions.



### **RUPESH SAVLA**

**Managing Director** 

Possessing over 29 years of experience in the energy sector, he has steered the organization towards extensive operational expansion. He completed his Masters in Business Administration from Bentley College, USA, and holds a degree in Commerce from Gujarat University. His responsibilities include supervising the coordination and implementation of various projects.



### **ROHAN SHAH**

**Director Finance & CFO** 

A Chartered Accountant with over 19 years of expertise in Finance, Accounts, Audit, and Statutory Compliances, he has dedicated more than 15 years to Deep, assuming several high-ranking financial roles, including Chief Financial Officer. In 2019, he was honored with the "Financial Express CFO of the year award" in the category of Small Enterprises - Services Industry.

## **Corporate Social Responsibility**









Deep Industries has launched **Blended Interactive Learning**, a technology-driven approach to enhance primary education in Gujarat, aligned with government curriculum.

The flagship product, **Smart Class**, integrates tools like **sLate** (schoolsLENS Advanced Technology for Education), which delivers interactive content via mobile devices, tablets, and computers, making teaching and learning more effective.

The initiative also includes the **K-Class** with:

- **K-Yan**: Integrated community projector.
- Interactive Multimedia Content.
- Virtual Science Experiments.
- Teacher Capacity Building.



