

PONDY OXIDES AND CHEMICALS LIMITED **POCL**[®]

17th October 2025

National Stock Exchange of India Ltd

Exchange Plaza, 5th Floor,
Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra (E),
Mumbai - 400 051

BSE Limited

Corporate Relationship Department,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001

NSE Symbol : POCL

BSE Scrip Code : 532626

Dear Sir/Madam,

Sub: Investor Presentation for Q2 FY 2025-26

Pursuant to the Regulation 30 of SEBI (LODR) Regulations, 2015, we enclose herewith the Investor Presentation of the Company for Q2 FY 2025-26.

The aforesaid Investor Presentation is also being disseminated on the website of the company: <https://pocl.com/investor-presentation/>

Kindly take the same on record.

Thanking you,

Yours faithfully,

For Pondy Oxides and Chemicals Limited

KRISHNA
MOORTHY
KUMARA
VEL

K. Kumaravel

Director Finance & Company Secretary

Encl.: As Above

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CIN No. : L24294TN1995PLC030586 II GSTIN : 33AAACP5102D4Z4

PONDY OXIDES AND CHEMICALS LIMITED

Q2 & H1FY26 Investor Presentation
Oct'2025



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Certain statements in this presentation concerning our future growth prospects are forward looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to the statements include, but are not limited to, risks and uncertainties regarding fiscal policy, competition, inflationary pressures and general economic conditions affecting demand / supply and price conditions in domestic and international markets. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.

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Management Commentary & Business Outlook

POCL has achieved its highest-ever quarterly and half-yearly revenue, EBITDA, PAT, and margins, underpinned by strong operational execution. We continue to make steady progress towards our Target 2030 vision, focused on scaling capacities across Lead and other key segments. Our strategic priorities include delivering over 15% volume growth, sustaining a revenue CAGR above 20%, and significantly enhancing profitability. We aim to achieve EBITDA margins above 8%, ROCE over 20%, and generate more than 60% of revenue from value-added products.

In H1FY26, Revenue, EBITDA, and PAT grew by 22%, 83%, and 98% YoY, respectively, driven by a substantial rise in production and sales volumes across Lead and Copper. Achieving an EBITDA margin of 8% marks an important milestone in our journey of sustained value creation. Supported by a clear strategic roadmap, strong financial health with a healthy net cash position, disciplined operations, a favorable regulatory environment, experienced leadership, and continued stakeholder support, POCL is strongly positioned for consistent, long-term growth.



Mr. Ashish Bansal

Managing Director



Company Overview



Responsible Growth, Sustainable Progress

Vision

To be the most valuable recycling company in the world adopting responsible and sustainable manufacturing practices

Mission

To be a leading global recycling company by 2030, propelled by:

- ♻️ Sustainable Growth & Value Creation
- ♻️ Well diversified portfolio
- ♻️ Technological Upgradation

Core Values

- ♻️ Excellence
- ♻️ Responsibility
- ♻️ Integrity
- ♻️ Learning & Innovation
- ♻️ Teaming & Collaboration
- ♻️ Sustainability

Business Drivers

- ♻️ Robust R&D
- ♻️ Dedicated Technical Workforce
- ♻️ Professional Management Team
- ♻️ Operational Excellence
- ♻️ Continuous Technological Progress and Adaption
- ♻️ Forward Integration

Current Business Verticals

- ♻️ Lead
- ♻️ Plastics
- ♻️ Copper
- ♻️ Aluminium

Diversification

- ♻️ Lithium Ion

Infinite Opportunities through Recycling



Business at a Glance

- ♻️ 4 Recycling Verticals
- ♻️ 30 Years of Experience
- ♻️ India's **First 3N7** LME Registered Lead Brand
- ♻️ **140K +** MT Scrap Recycled p.a.
- ♻️ **500+** Employees
- ♻️ **200+** Partners Worldwide
- ♻️ QMS, EMS & OHSAS Certified
- ♻️ **A/ Stable** External rating from CRISIL
- ♻️ Prestigious AEO T3 Certification



POCL[®]
The Urban Miners

- ♻️ **20+** Export Destinations
- ♻️ **11%** - 5 Years Revenue CAGR
- ♻️ **22% & 32%** - 5 Years EBITDA & PAT CAGR
- ♻️ Increasing Capacities with technological upgradation and automation
- ♻️ **30+** Years of Consistent Dividend Payouts along with Bonus Issue
- ♻️ Strategically located units with proximity to ports
- ♻️ **3-Star** Export House



Journey of POCL: Charting Milestones



1995

Incorporated as a public limited company in Tamil Nadu; listed on the Madras and Coimbatore Stock Exchanges.

1996

Established litharge, red lead, and zinc oxide production plant in Pondicherry

1997

Launched a joint venture in Malaysia for zinc oxide.

2002

Completed disinvestment from the joint venture in Malaysia

2003

Started battery manufacturing division

2018

Expanded the capacity of SMD-II from 24,000 MTPA to 36,000 MTPA

2019

Became the first Indian 3N7 Lead brand to be registered on the London Metal Exchange

2015

- Established new SMD-II plant in Andhra Pradesh with 24,000 MTPA capacity
- Expanded the capacity of SMD-I from 28,200 to 36,000 MTPA

2012

Merged with Lohia Metals and acquired 10,000 MTPA capacity expansion

2010

Increased lead capacity to 28,200 MTPA capacity in Tamil Nadu

2006

- Inaugurated first lead smelter (SMD) capacity 18,000 MTPA in Tamil Nadu
- Sold the battery manufacturing unit to AMCO batteries

2020

- Acquired Meloy Metals Private Limited with a capacity of 48,000 MTPA to reach combined lead and lead alloy capacity to 1,20,000+ MTPA

2021

- Increased SMD-I expansion from 36,000 to 48,000 MTPA, bringing total capacity to 1,32,000 MTPA
- Carried out further expansion in copper

2022

- Issued bonus shares in 1:1 ratio to its shareholders
- The Company established a wholly owned subsidiary called 'POCL Future Tech Private Limited', to expand its ventures into the recycling of plastics

2023

- Successfully established and commenced operations of an aluminum recycling/melting facility at POCL's factory in Sriperumbudur, Tamil Nadu
- The Company also got listed and started trading its equity shares on the National Stock Exchange. Acquired Harsha Exito Engineering Pvt. Ltd., Thervoykandigai, Tamil Nadu, for future expansion

2026 & 2027 (Expected)

- Mundra Expansion
- Explore new opportunities in recycling

2025

- Completion of Thervoykandigai (TKD), Tamil Nadu expansion – 1st phase
- TKD Expansion- 2nd Phase to commence in 2nd half
- Increase Copper Capacity

2024

- Acquired 123 acres of land in Mundra, Gujarat
- Raised funds through preferential issue amounting to INR 132.5 Crs
- Raised funds through QIP amounting to INR 175 crores
- Expansion of lead recycling by 36K MTPA in TKD unit Phase 1

Leveraging Diverse Recycling Verticals

LEAD

♻️ Finished Goods Capacity
1,68,000 MTPA

♻️ Procurement Split: 86% Imports; 14% Domestic

♻️ Sales Split: 64% Exports; 36% Domestic

♻️ Target Industries: Lead Acid Battery and Other Battery OEMs

PLASTICS

♻️ Capacity 9,000 MTPA

♻️ Procurement Split: 53% Imports; 47% Domestic

♻️ Sales Split: 100% Domestic

♻️ Target Industries: Automobile, Appliances, Furniture, Paints, Battery OEMs, Electronics

COPPER

♻️ Capacity 6,000 MTPA

♻️ Procurement Split: 100% Imports

♻️ Sales Split: 81% Domestic ; 19% Export

♻️ Target Industries: Copper Wire and other Copper applications

ALUMINIUM

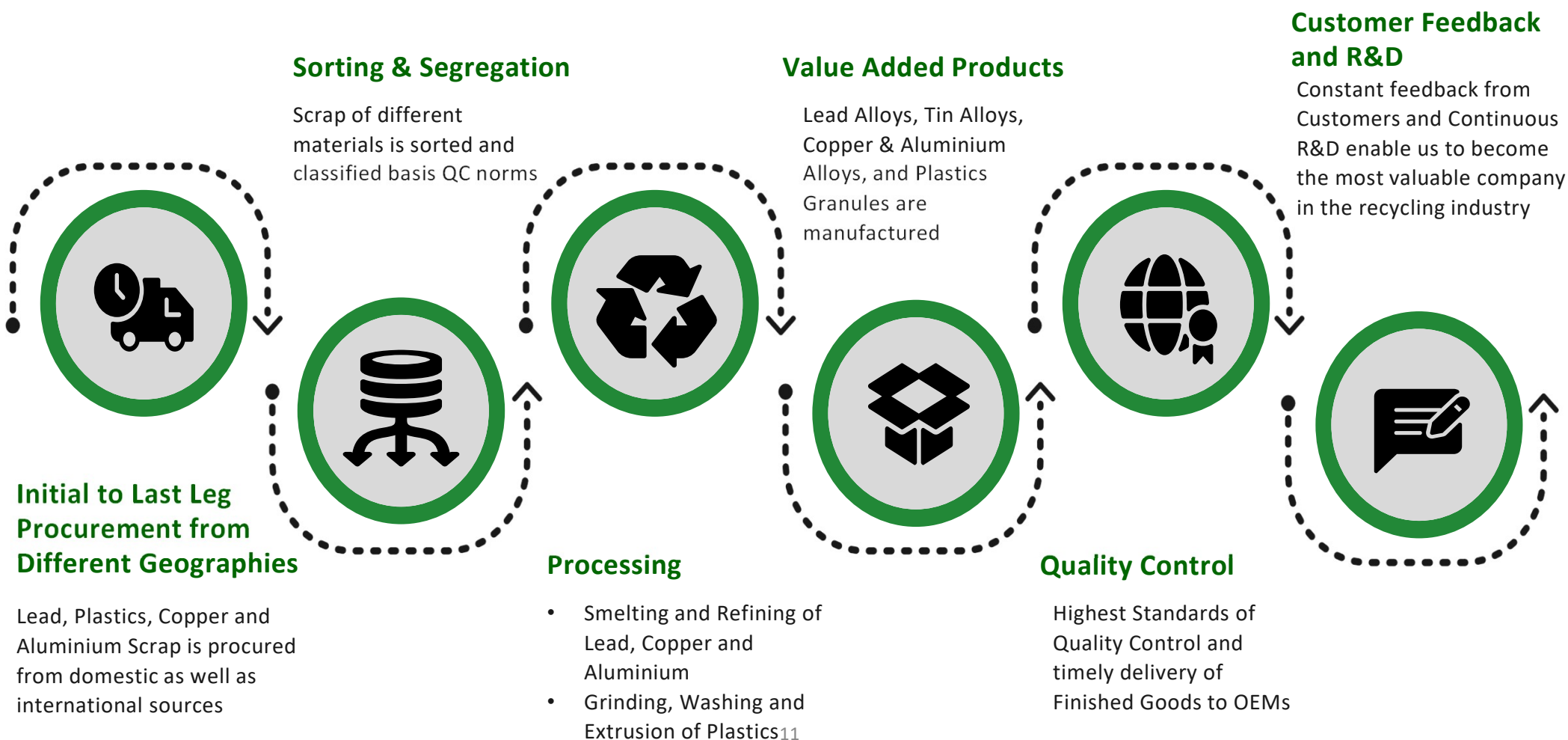
♻️ Capacity 12,000 MTPA

♻️ Procurement Split: 100% Imports

♻️ Sales Split: 100% Domestic

♻️ Target Industries: Automobile

Business Model: Sustainable Circularity



Q2 & H1FY26 Performance Highlights



Q2 & H1FY26 Strategic Updates



Highest ever Quarterly and Half-Yearly Revenue, EBITDA, PAT and Margins

Increase in Production and Sales of Lead and Copper on half yearly basis



Capex of Rs. 14 Cr. done in H1FY26; Estimated Capex for H2-FY26 = Rs. 35 Cr.

Successfully commissioned commercial production under Phase 1 of the Lead capacity expansion project, contributing 36,000 MTPA in April'25. Phase 2 is expected to commissioned in H2'FY26.

Q2FY26 Financial Performance (YoY) –

- Standalone Revenue increased to **Rs. 6,345 Mn. up 11%**
- Standalone EBITDA and PAT increased by **84% & 105%**

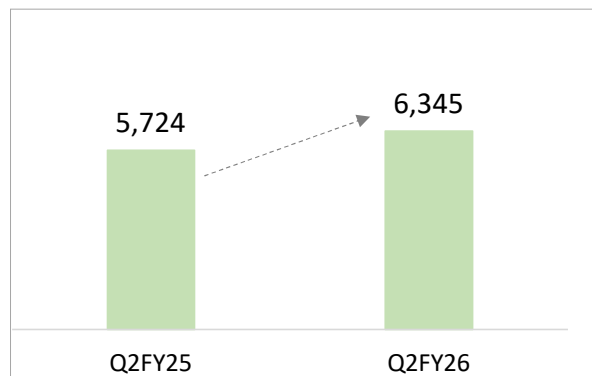


Q2 & H1FY26 Strong Financial Performance

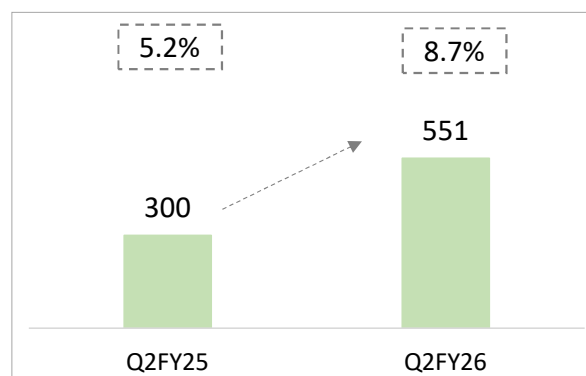


Quarterly

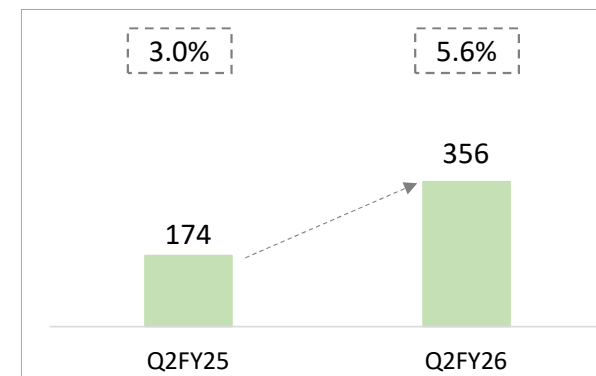
Revenue (Rs. Mn)



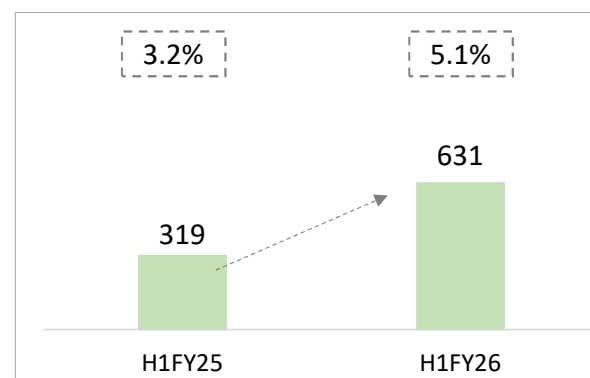
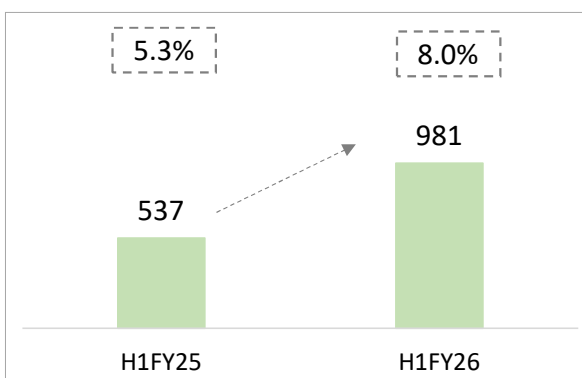
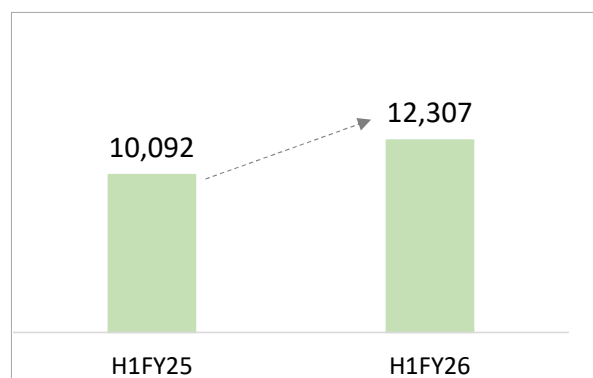
EBITDA (Rs. Mn) & Margin (%)



PAT (Rs. Mn) & PAT Margin (%)



Half-Yearly

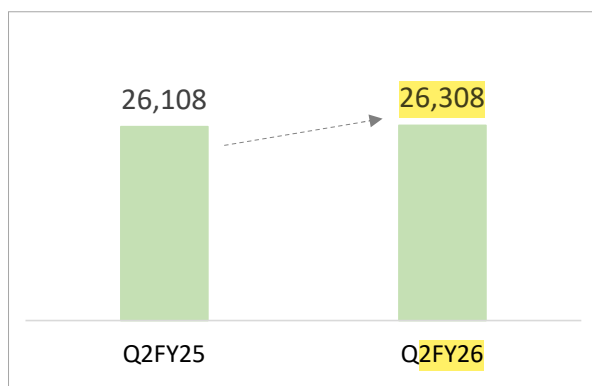


Note - All figures show Standalone Financial Performance

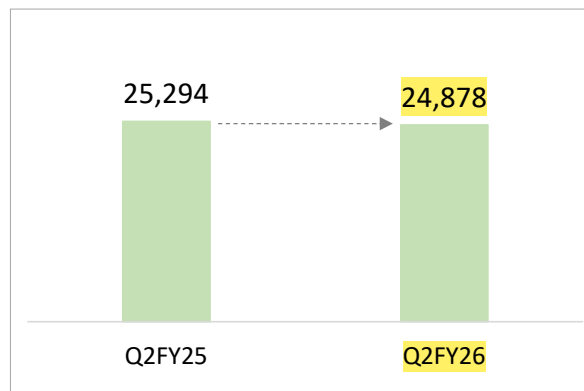
Q2 & H1FY26 Robust Operational Performance

Q2FY26

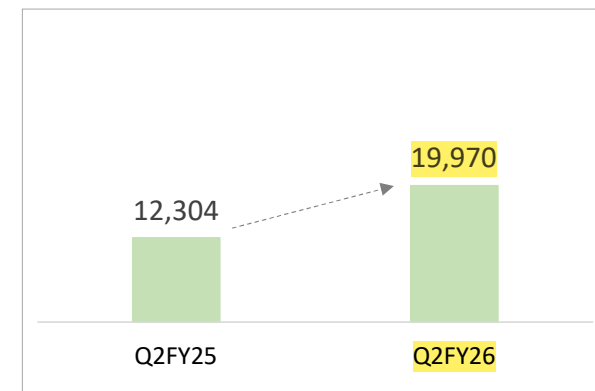
Lead Production (MT)



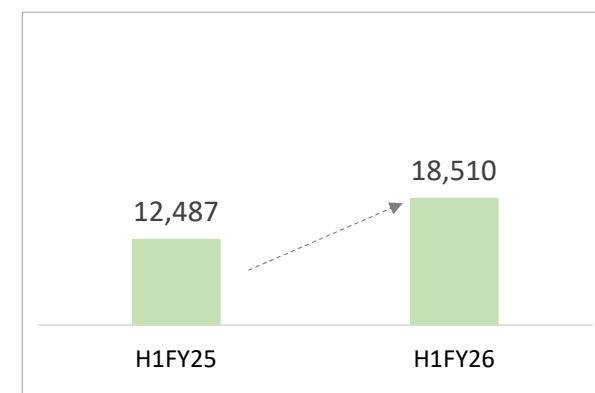
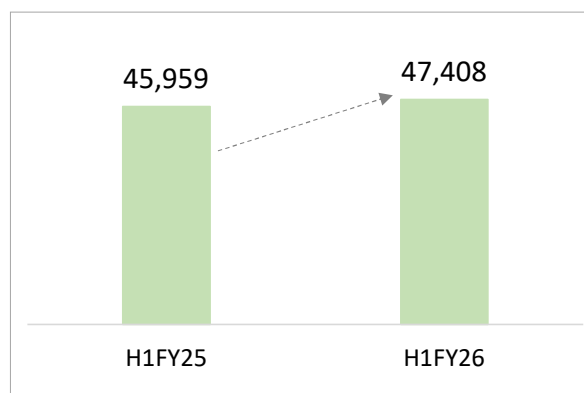
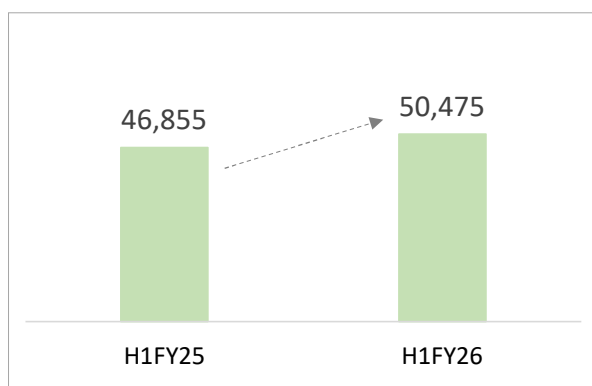
Lead Sales (MT)



Lead EBITDA Per Ton (Rs.)



H1FY26



Detailed Income Statement (Standalone)

Particulars (Rs. Million)	Q2FY26	Q1FY26	QoQ	Q2FY25	YoY	H1-FY26	H1-FY25	YoY
Net Revenue	6,345	5,962	6%	5,724	11%	12,307	10,092	22%
Other Income	15	18	-13%	10	57%	33	21	58%
Total Income	6,361	5,979	6%	5,734	11%	12,340	10,113	22%
COGS	5,431	5,263	3%	5,179	5%	10,694	9,087	18%
Employee Benefit Expenses	87	73	19%	56	57%	160	117	37%
Other Expenses	292	213	37%	200	46%	505	373	35%
Total Expenses	5,810	5,549	5%	5,435	7%	11,359	9,576	19%
EBITDA	551	431	28%	300	84%	981	537	83%
<i>EBITDA Margin %</i>	8.7%	7.2%		5.2%		8.0%	5.3%	
Depreciation	58	35	66%	27	117%	93	49	90%
Finance Cost	13	30	-55%	39	-66%	43	62	-30%
PBT	479	366	31%	233	105%	845	426	98%
Tax Expenses	123	91	36%	59	107%	214	107	100%
PAT	356	276	29%	174	105%	631	319	98%
<i>PAT Margin %</i>	5.6%	4.6%		3.0%		5.1%	3.2%	
EPS - Diluted (Rs.)	11.66	9.54	22%	6.47	80%	20.69	11.93	73%

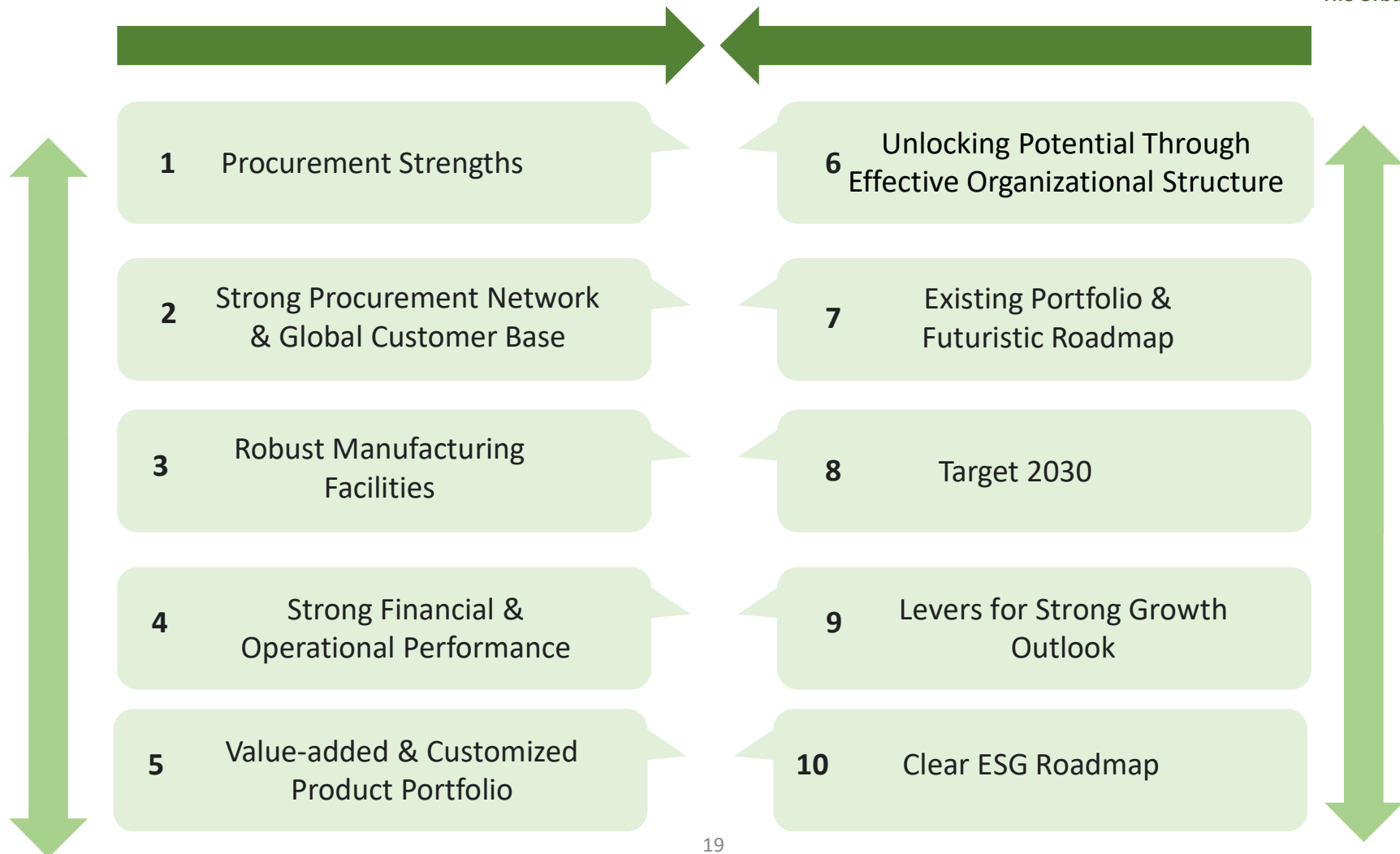
H1FY26 Balance Sheet (Standalone)

Current Liabilities (Rs. Million)	30 Sep'25	31 March'25	Assets (Rs. Million)	30 Sep'25	31 March'25
Shareholders funds			Non Current Assets		
Share Capital	153	141	Property, Plant & Equipment	1,883	1,189
Reserves and Surplus	6,801	5,835	Capital Work-In-Progress	112	747
Net Worth	6,953	5,975	Goodwill	97	97
			Non Current Investments	444	400
Non-Current Liabilities			Intangible Assets	12	11
Long term Borrowings	30	30	Other Financial and Non-Current Assets	111	121
Deferred Tax Liabilities			Deferred Tax Assets	46	48
Other Long Term Liabilities	0	0	Total Non Current Assets	2,704	2,612
Long Term Provisions	10	10			
Total Non-Current Liabilities	40	41	Current Assets		
Current Liabilities			Inventories	1,725	2,322
Trade Payables	151	201	Trade Receivables	1,627	1,268
Short Term Borrowings	318	1001	Other Financial Assets	188	105
Other Current and Financial Liabilities	198	56	Other Current Assets	436	608
Short Term Provisions	80	38	Cash and Bank Balances	1061	397
Total Current Liabilities	748	1,297	Total Current Assets	5,037	4,701
TOTAL EQUITY AND LIABILITIES	7,741	7,313	TOTAL ASSETS	7,741	7,313

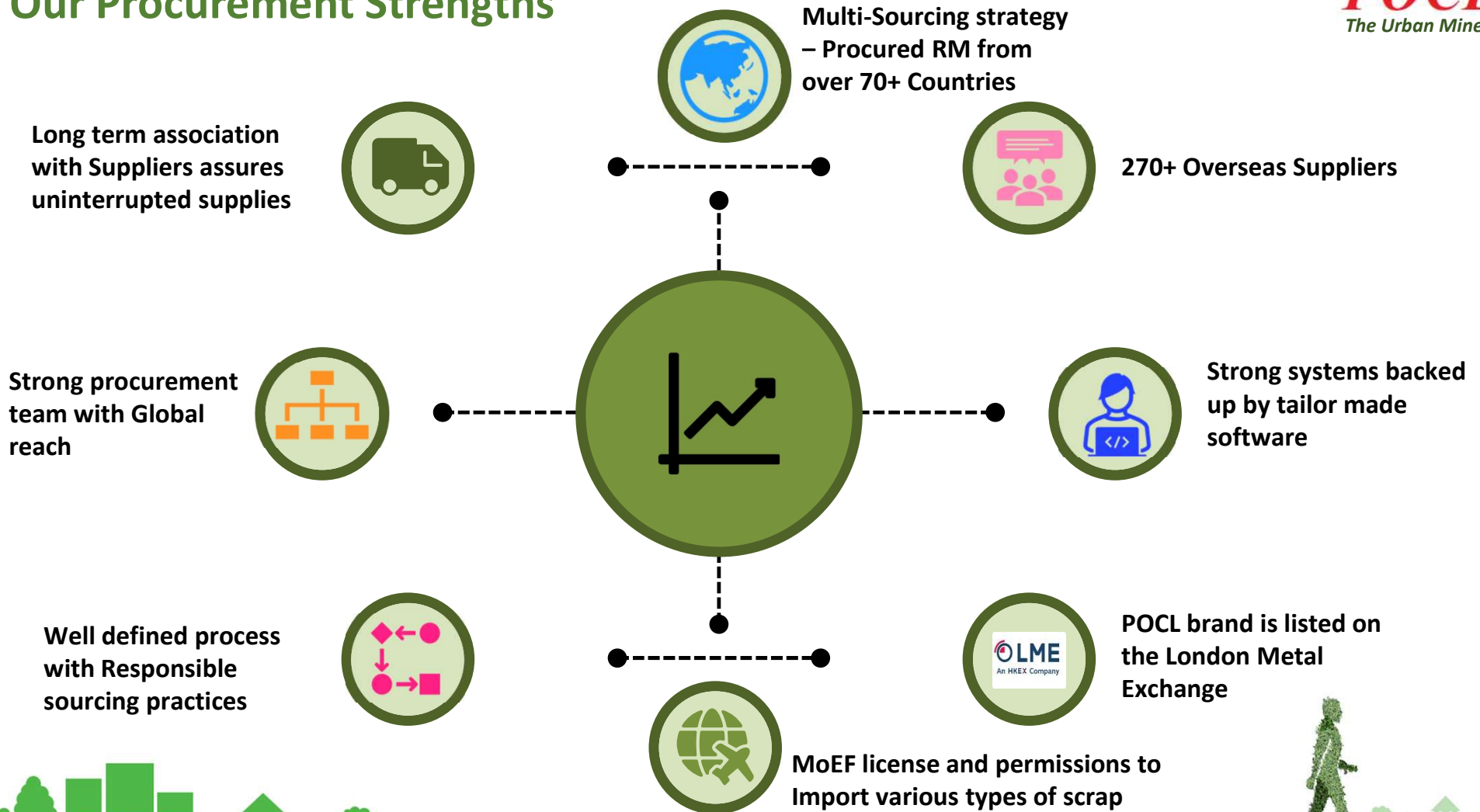
Investment Thesis



Investment Thesis



Our Procurement Strengths



Supply Chain Strength: Recognizing Valued Suppliers

POCL[®]
The Urban Miners



GLENCORE

onesteel

SANSING

TRAXYS



TRAFIGURA



OLYMPIC METALS LLC



Key Client Connections: Driving Mutual Success

POCL[®]
The Urban Miners

SEBANG
SEBANG GLOBAL BATTERY


AMARA RAJA
Gotta be a better way


GS

 **HYUNDAI SUNGWOOD SOLITE**

 **JGI**


YUASA BATTERY

 **TRAFIGURA**  **motherson**

Hankook & Company

GLENCORE
INTERNATIONAL AG

TATA 
BATTERIES
TECHNOLOGY FROM  **GSYUASA JAPAN**

Panasonic

 **Delkor**

 **GSYUASA**

 **3K BATTERY**

TVS 


HANWA CO., LTD.

 **CLARIOS**

 **TRAXYS**

SHOWA DENKO

Thai Energy Storage

 **3m**

 **TBP**

PT Trimitra
Baterai Prakasa

 **Nilkamal**

 **SIGNODE**


सेल **SAIL**

 **FB**
FURUKAWA BATTERY

.... And Others



Robust Manufacturing Facilities

Strategically located units with proximity to ports

In line with our strategic expansion plans aimed at establishing and expanding facilities in existing and other related manufacturing verticals and cater to both domestic & international markets and to focus on Make in India initiative

Technologically equipped efficient manufacturing units to process the scraps, to recycle and manufacture high-quality metal and non-metal by-products to promote circular economy

Total Capacities:

- Lead: 168 KTPA
- Plastics: 9 KTPA
- Copper: 6 KTPA
- Aluminium: 12 KTPA

Mundra, Gujarat

Smelter Division II – Andhra Pradesh

- Lead - Capacity - 84 KTPA
- Copper - Capacity - 6 KTPA

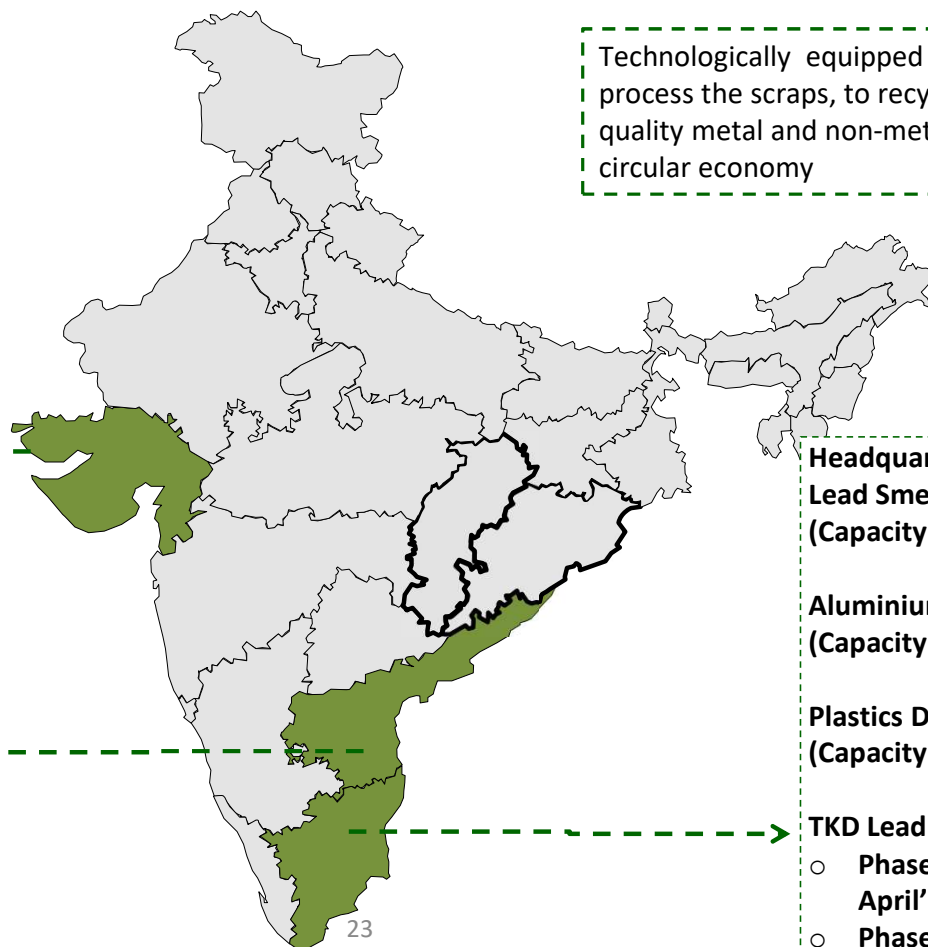
Headquarters – Chennai, Tamil Nadu
Lead Smelter Division I – Tamil Nadu
(Capacity - 48 KTPA)

Aluminium Division: Tamil Nadu
(Capacity - 12 KTPA)

Plastics Division: Tamil Nadu
(Capacity - 9 KTPA)

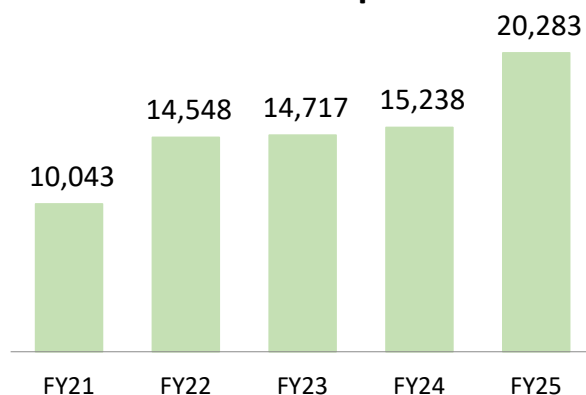
TKD Lead Division, Tamil Nadu –

- Phase – 1 of 36 KTPA commissioned in April'25
- Phase – 2 of 36 KTPA is Work in Progress

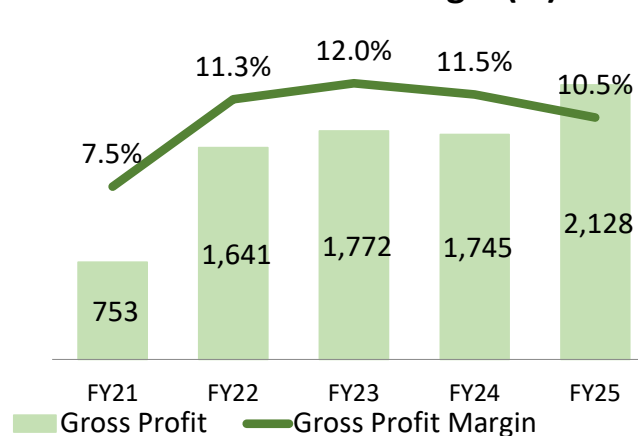


Charting Success: Financial Highlights (1/2)

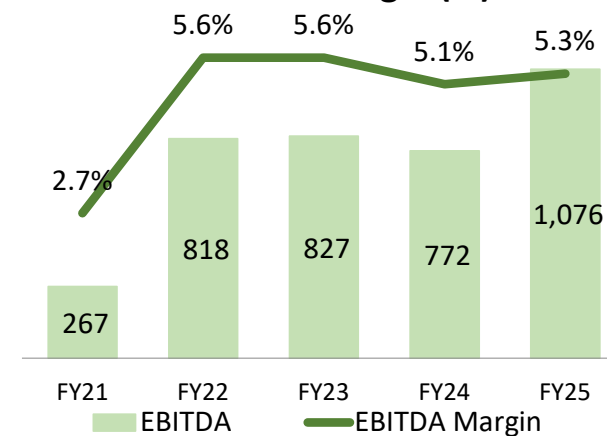
Revenue from Operations



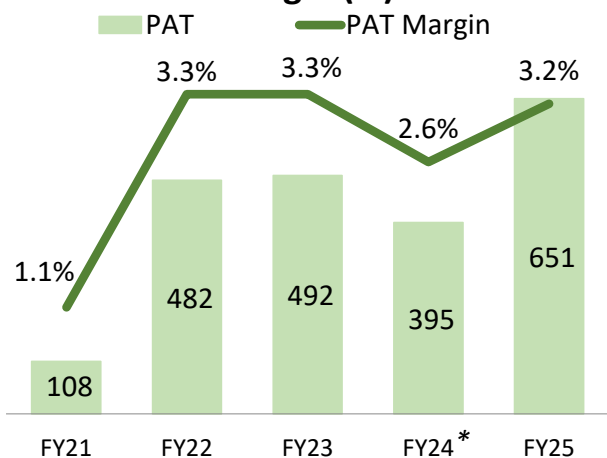
Gross Profit & Margin (%)



EBITDA & Margin (%)

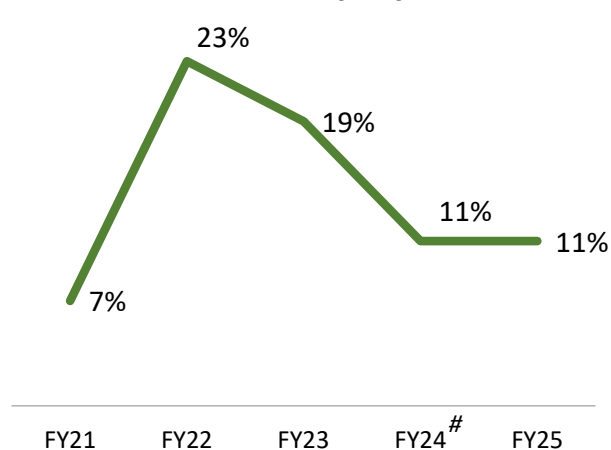


PAT & Margin (%)



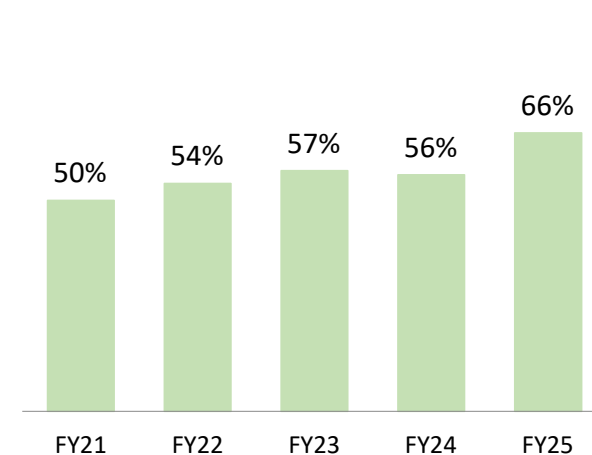
*FY 24: Slight drop is due to Increase in Finance Cost

Return on Equity (%)



[#]FY 24: Drop is due to Increase in Equity Share Capital

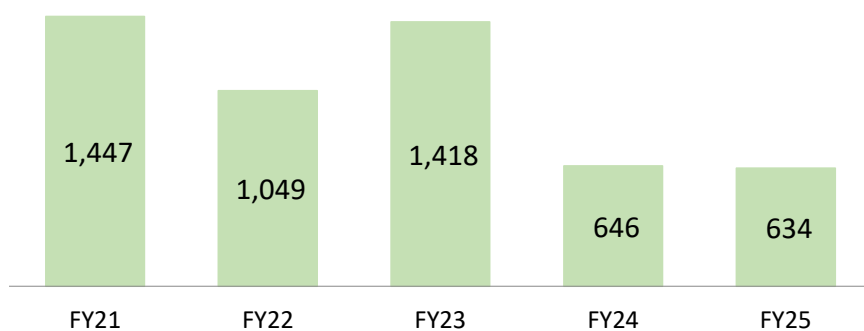
Exports (%)



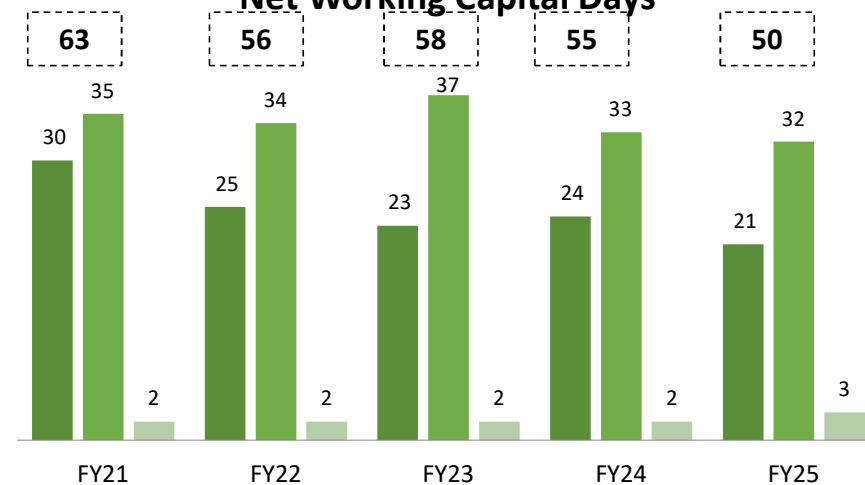
Note – Nos. are in Rs. Mn unless otherwise mentioned

Balance Sheet Strength – Financial Highlights (2/2)

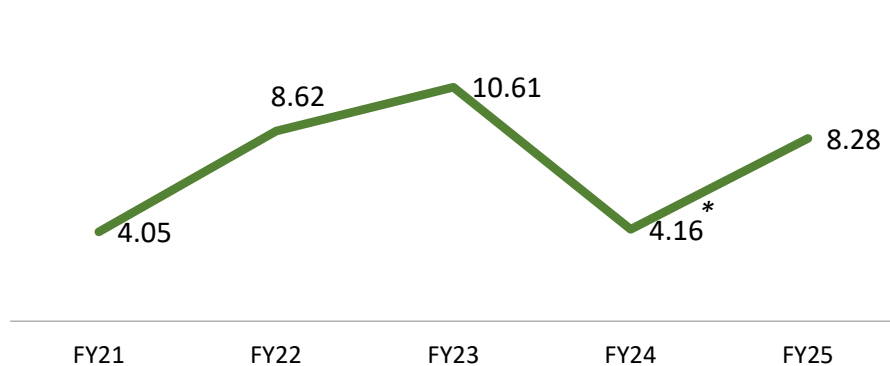
Net Debt (Rs. Mn)



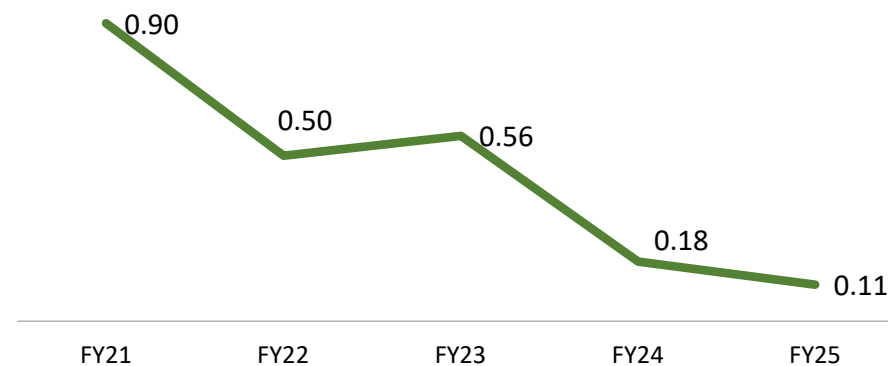
Net Working Capital Days



Interest Coverage Ratio (x)



Net Debt to Equity (x)

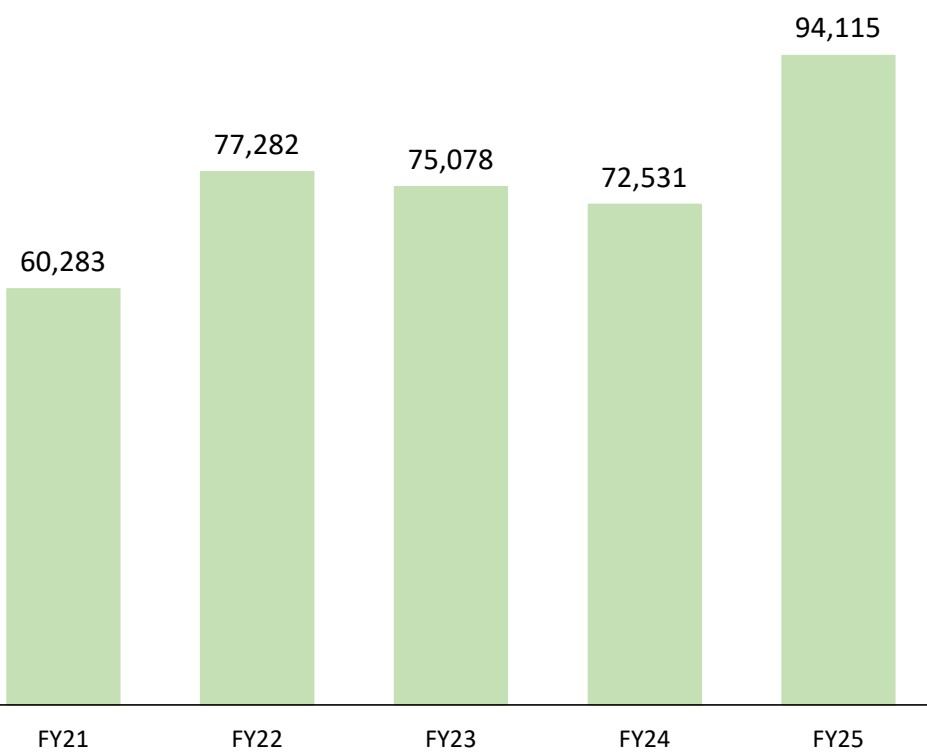


*FY 24: Drop is due to Increase in Finance Cost

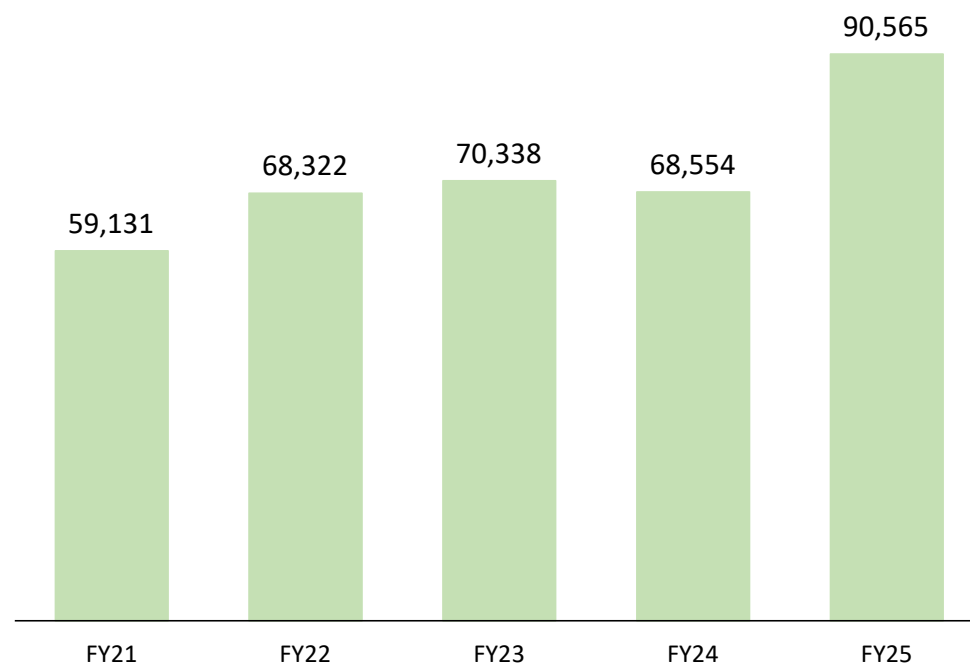
Robust Operational Performance



Lead Production (MT)

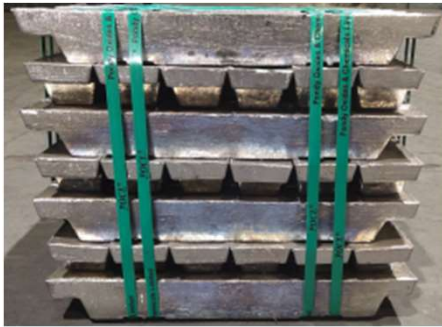


Lead Sales (MT)



Value Added & Customized Products Portfolio

Lead



- ♻️ Pure Lead
- ♻️ Lead Calcium Alloys
- ♻️ Lead Tin Alloys
- ♻️ Lead Antimony Alloys
- ♻️ Lead Master Alloys
- ♻️ Specialty Alloys

100+ Other Specialized Alloys manufactured

Plastics



Industrial & Engineering Plastic Granules:

- ♻️ PPCP
- ♻️ ABS
- ♻️ HDPE
- ♻️ LDPE
- ♻️ PC
- ♻️ PPHP
- ♻️ Nylon 6, 66

Copper



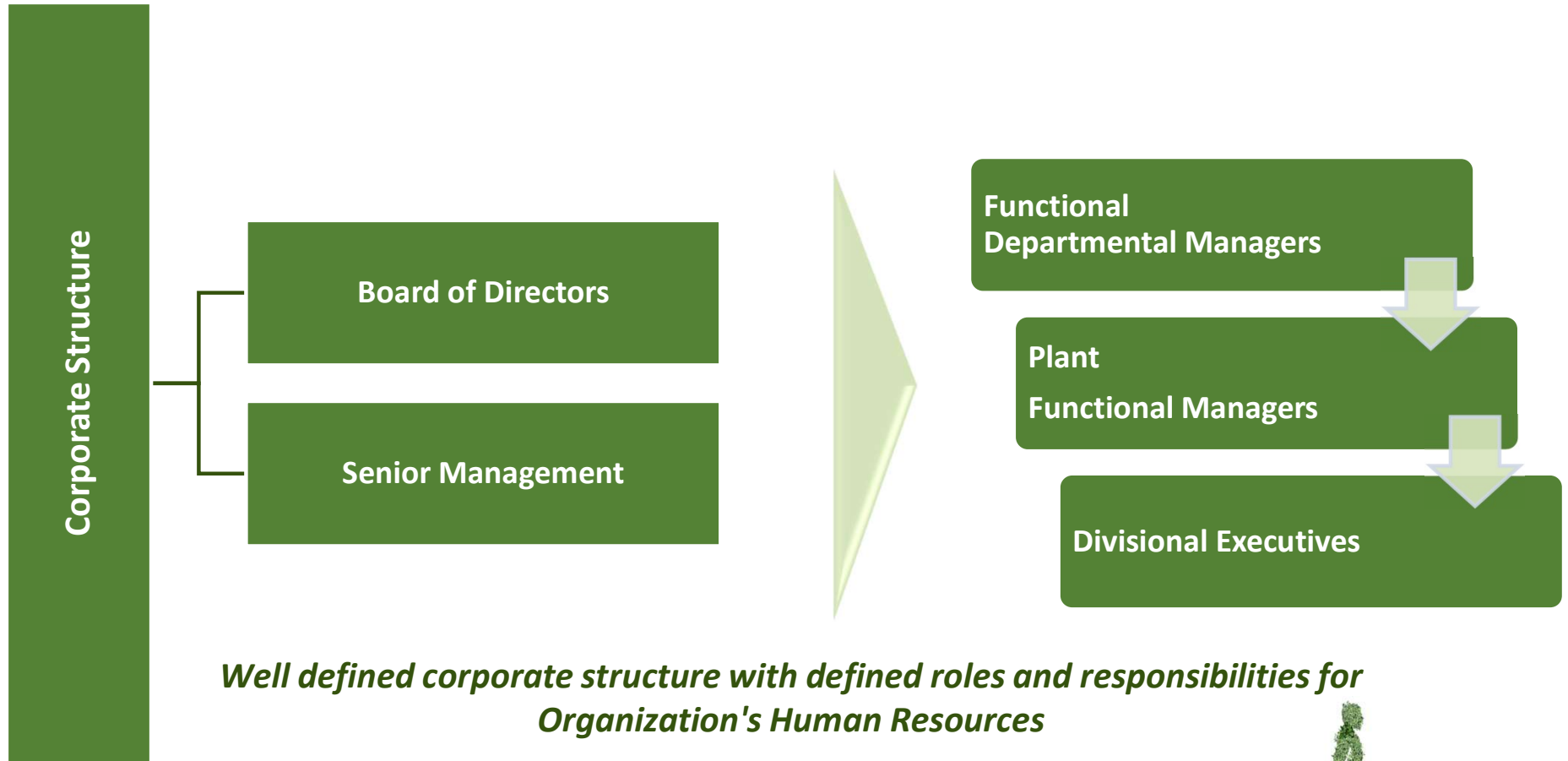
- ♻️ Clove
- ♻️ Cobra
- ♻️ Mill Berry
- ♻️ Grease Mill Berry
- ♻️ Tin Mill Berry

Aluminium



- ♻️ ADC Series (JIS Standard)
- ♻️ LM Series (BS Standard)
- ♻️ Tailor-made alloys as per Customer Requirement

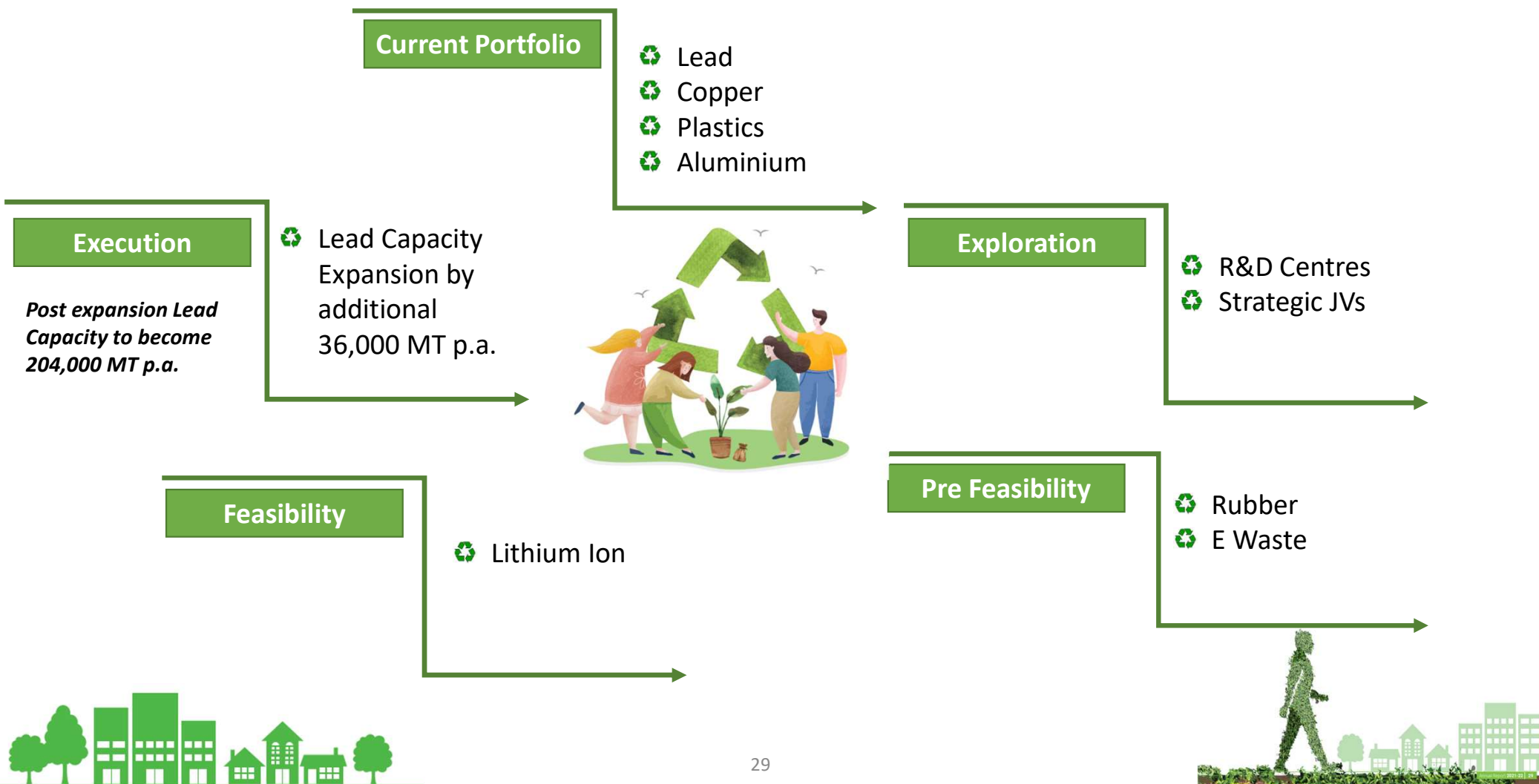
Unlocking Potential Through Effective Organizational Structure



Redefining Recycling, Reinventing Tomorrow



Portfolio and Futuristic Road Map



Target 2030



Forward Integration & Additional Verticals:

- ♻️ Capacity Expansions – Lead and Copper
- ♻️ Lithium Ion



20% +
Revenue CAGR



20% +
Profitability Growth



50% +
Renewable Power Usage



Value Creation for Shareholders



Diversified Portfolio with Value Added Products



20% +
Reduction in Energy Consumption to reduce Carbon Footprint

POCL[®]
The Urban Miners



15 % +
Volume Growth



20 % +
ROCE



8%+
EBITDA Margins



60%+
Value Added Products

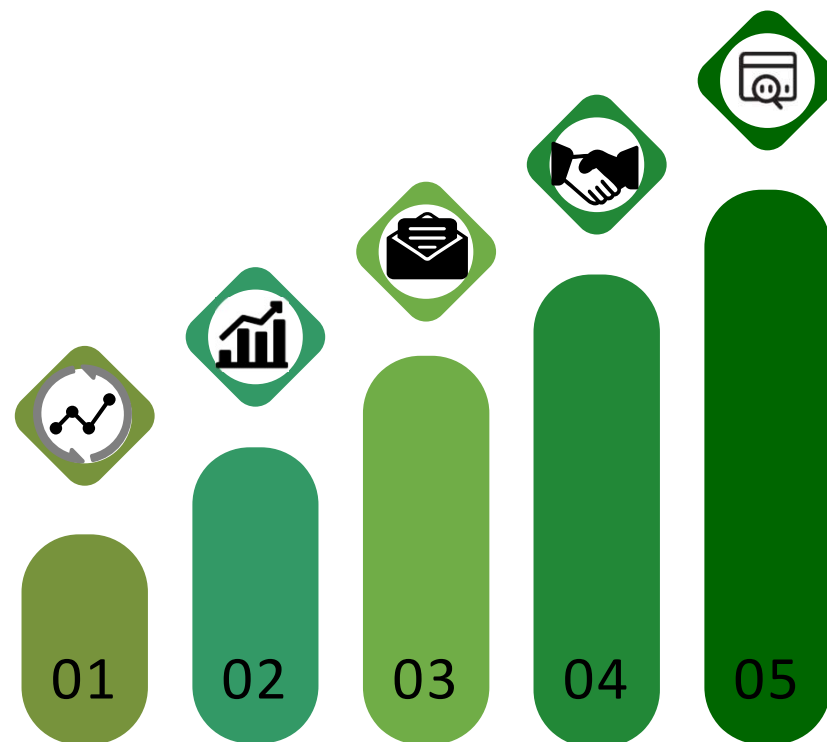


Optimum use of Capital Mix



Levers for Strong Growth Outlook

- 1 **Capacity Expansion** of existing verticals & diversifying further into new verticals- Lithium-ion and Forward Integration
- 2 **Strong Capex plan** in place funded by ideal mix of debt, equity and internal accruals
- 3 **Strict Government Norms** of BWMR & EPR to increase domestic scrap availability
- 4 **Open to explore** Mergers & Acquisitions, Joint Ventures & collaboration
- 5 **Improving operational efficiencies** through improved technology and automation for enhanced margins



Favorable Government Initiatives & Incentives

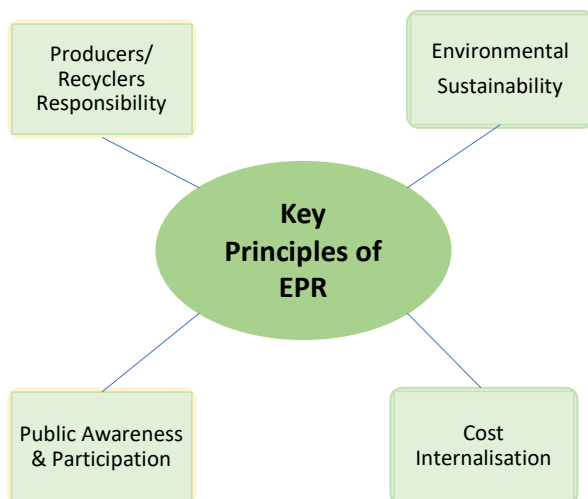
Extended Producer Responsibility

EPR requires manufacturers to take responsibility for the disposal of their products at the end of their useful life by purchasing EPR credits from approved recyclers.

Evolving Regulatory Landscape:

2008: Hazardous Waste (Management, Handling & Transboundary Movement) Rules mark the initial framework

Subsequent Years: Expansion of EPR programs covered Batteries (2022) and Plastics (2016)



BWMR

The rules aim to promote the proper collection, storage, transportation, treatment, and disposal of batteries, including lead-acid batteries

Compliance Target for Producers (%)

Type Of Battery	2024-25	2025-26	2026-27
Portable	70	80	90
Automotive	55	60	60
Industrial	55	60	60
Electric Vehicle	70	80	90

GST-Reverse Charge Mechanism

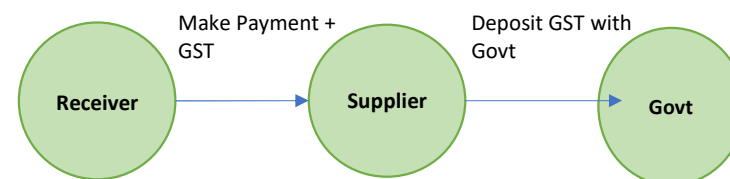
The GST Council has implemented RCM for metal scrap transactions and recommended a 2% TDS in supplies of metal scrap by registered businesses in B2B transactions

Advantages

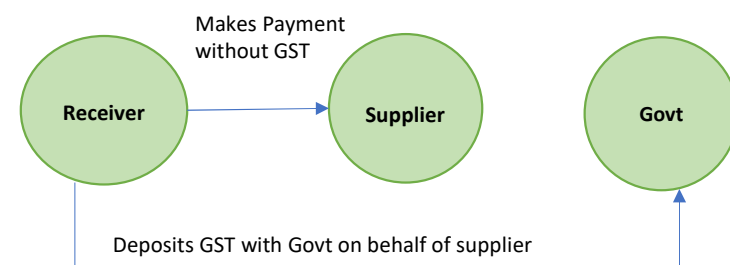
Level playing field

Unregistered metal scrap sellers above a sales threshold must register for GST and follow RCM rules

Normal Mechanism of Levy of GST



Reverse Charge Mechanism of Levy of GST



Focus on ESG



Environment

- **Substitution of Fuel** from Furnace Oil to LNG to reduce carbon footprint
- **Air & Water Pollution Mitigation** is done through state-of-the-art Air Pollution Control Systems & Effluent Treatment Plants
- **Increasing Green Coverage** - Tree plantation programs in factory premises



Social

- **Employee Well-Being** – Employee safety & well-being programs implemented
- **Diversity & Inclusion** - Opportunities to develop cross-cultural, ethnic, & lifestyle collaboration skills
- **Social Engagement** - Includes promoting education, employment, vocational skills & preventive healthcare and sanitation



Corporate Governance

- **Board Composition** – 50% Independent Directors
- **Board Diversity** – 17%
- **Executive compensation policy** – Incentive Based
- **Zero Complaints** – of any breaches



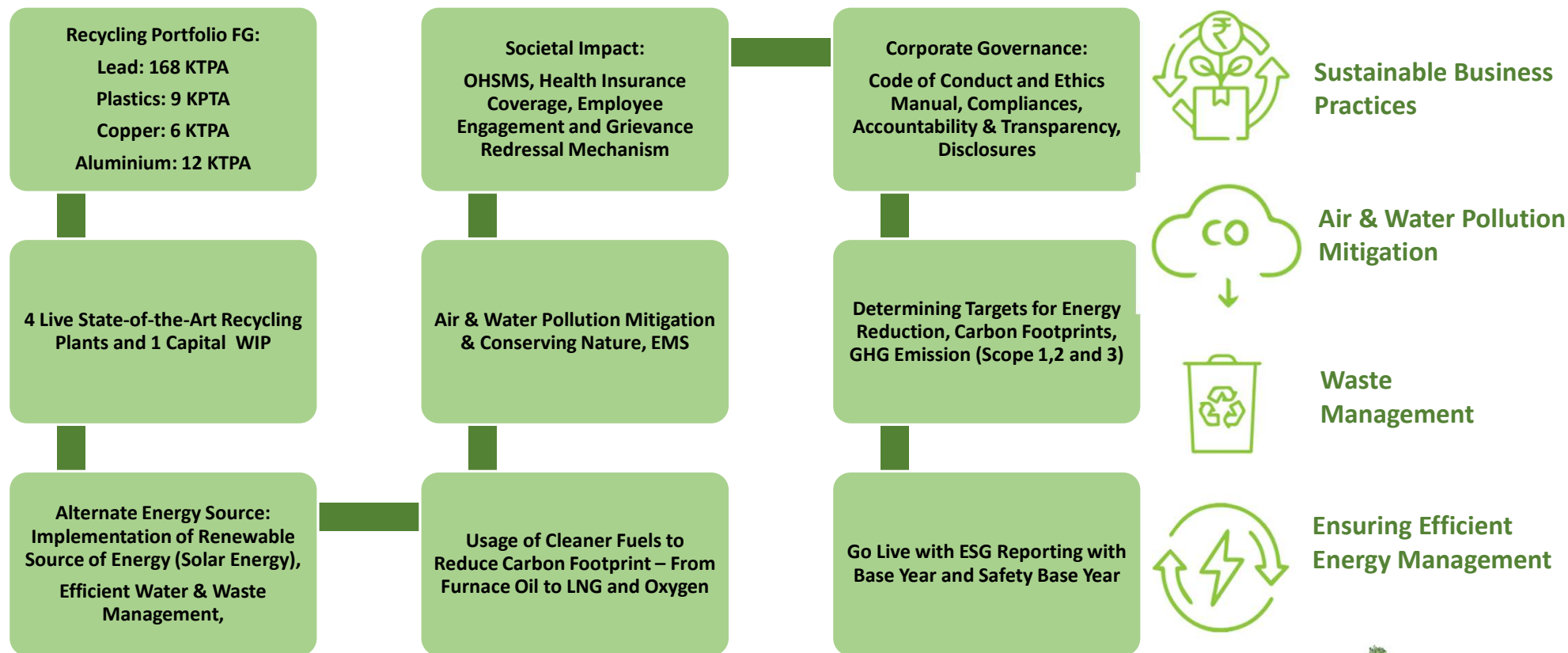
SDGs Impacted



33



ESG Roadmap



**Increasing Green Coverage
Around the Plants**

Annexures



CHANGING
THE FATE

#ChangingTheFate



POCL[®]
Pondy Oxides and
Chemicals Limited

POCL recycles metals to
conserve energy that would
otherwise be expended in the
metal manufacturing process

Robust Management & focus on HR Assets



Anil Kumar Bansal
Chairman &
Whole Time Director



Ashish Bansal
Managing Director



K. Kumaravel
Director – Finance and
Company Secretary



R. S. Vaidhyanathan
Executive Director



Vijay Balakrishnan
Chief Financial Officer (CFO)



Mayank Sharma
President Operations



24+ Years of average
management
experience in diverse
industries



Employee well being
programs



500+ Employees



Diversity & Inclusion



Average Employee
Association 9+ Years



Lean Manpower for
Functional Roles



Median Employee
Age: 35 years



Continuous Talent
Exploration



50% Independent
Directors and 17%
Board Diversity



Yearly Trends | Income Statement

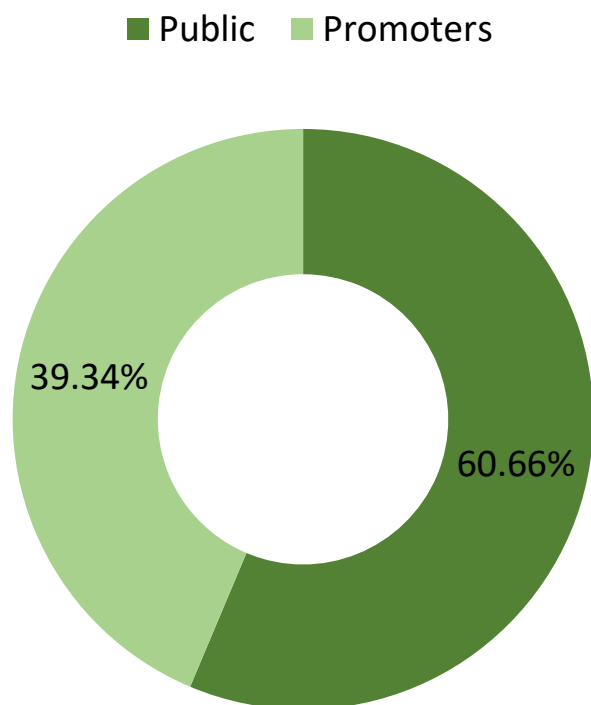
Particulars (Rs. Million)	FY 2025	FY 2024	FY 2023	FY 2022	FY 2021	FY 2020
Net Revenue	20,283	15,238	14,717	14,548	10,043	12,199
Other Income	37	46	43	46	33	35
Total Income	20,319	15,284	14,759	14,594	10,076	12,234
COGS	18,191	13,538	12,987	12,954	9,323	11,289
Gross Profit	2,128	1,745	1,772	1,641	753	945
Employee Benefit Expenses	253	242	223	200	165	191
Other Expenses	799	731	723	623	321	364
Total Expenses	19,244	14,511	13,933	13,777	9,809	11,844
EBITDA	1,076	772	827	818	267	390
<i>EBITDA Margin %</i>	<i>5.3%</i>	<i>5.1%</i>	<i>5.6%</i>	<i>5.6%</i>	<i>2.7%</i>	<i>3.2%</i>
Depreciation	112	92	101	90	84	79
Finance Cost	116	164	68	84	45	99
PBT	847	516	658	643	138	212
Tax Expenses	197	121	166	161	30	49
PAT	651	395	492	482	108	163
<i>PAT Margin %</i>	<i>3.2%</i>	<i>2.6%</i>	<i>3.3%</i>	<i>3.3%</i>	<i>1.1%</i>	<i>1.3%</i>



Yearly Trends | Balance Sheet

Particulars (Rs. Million)	FY 2025	FY 2024	FY 2023	FY 2022	FY 2021	FY 2020
<u>EQUITY AND LIABILITIES</u>						
Share Capital	141	126	116	58	58	58
Reserve and Surplus	5,835	3,422	2,425	2,023	1,555	1,446
Net Worth	5,975	3,548	2,541	2,081	1,613	1,504
Borrowings	1,031	945	1,420	1,072	1,455	513
Other Liabilities	307	205	379	148	123	175
Total Equity and Liabilities	7,313	4,698	4,341	3,301	3,191	2,192
<u>ASSETS</u>						
Non-Current Assets						
Fixed Assets	1,189	1,136	959	605	536	606
Capital Work-In-Progress	747	83	70	35	57	19
Other Non-Current Assets	677	607	476	37	28	38
Current Assets						
Inventories	2,322	1,239	1,510	1,460	1,236	705
Trade Receivables	1,267	1,012	992	873	1,088	574
Cash and Bank Balances	397	298	2	22	9	94
Other Financial Assets	105	76	1			
Other Current Assets	608	247	332	268	238	157
Total Assets	7,313	4,698	4,341	3,301	3,191	2,192

Shareholding Pattern as on 30th Sep'2025



SYMBOL	532626	POCL
LISTED	BSE (Main)	NSE (Main)
MKT CAP (15-10-25)	INR 4,121.16 Cr.	INR 4,127.63 Cr.
52 WEEK HIGH/LOW	INR 1,360/ 493	INR 1,,360 / 490
MARKET PRICE (15-10-25)	INR 1369.75	INR 1371.9

Shareholding Pattern

Particulars	No. of Shares	% of Holding
Public	1,85,07,279	60.66%
Promoters	1,20,04,000	39.34%
Total	3,05,11,279	100%

Thank You



POCL[®]
The Urban Miners

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