

# PONDY OXIDES AND CHEMICALS LIMITED **POCL**<sup>®</sup>

23<sup>rd</sup> July 2025

**National Stock Exchange of India Ltd**

Exchange Plaza, 5<sup>th</sup> Floor,  
Plot No. C/1, G Block,  
Bandra Kurla Complex, Bandra (E).  
Mumbai - 400 051

**BSE Limited**

Corporate Relationship Department,  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai – 400 001

**NSE Symbol : POCL**

**BSE Scrip Code : 532626**

Dear Sir/Madam,

**Sub: Investor Presentation for Q1 FY 2025-26**

Pursuant to the Regulation 30 of SEBI (LODR) Regulations, 2015, we enclose herewith the Investor Presentation of the Company for Q1 FY 2025-26.

The aforesaid Investor Presentation is also being disseminated on the website of the company: <https://pocl.com/investor-presentation/>

Kindly take the same on record.

Thanking you,

Yours faithfully,

**For Pondy Oxides and Chemicals Limited**

**K. Kumaravel**

**Director Finance & Company Secretary**

Encl.: As Above

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CIN No. : L24294TN1995PLC030586 II GSTIN : 33AAACP5102D4Z4

# PONDY OXIDES AND CHEMICALS LIMITED

Q1FY26 Investor Presentation  
July'2025



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# Management Commentary & Business Outlook

*“POCL has delivered a strong start to FY26 **with highest ever quarterly revenue, EBITDA, and PAT**, driven by robust operational execution. We are progressing steadily towards our **Target 2030 vision**, centered on scaling up capacities across Lead and other key segments. Our strategic priorities include driving over 15% volume growth, sustaining a revenue CAGR above 20%, and significantly improving profitability. We aim to achieve EBITDA margins exceeding 8%, ROCE above 20%, and generate more than 60% of our revenue from value-added products.*

***Coming to Q1FY26 performance**, Revenue, EBITDA, and PAT has increased significantly by 36%, 82%, and 90% on YoY basis, respectively, fueled by a significant increase in production and sales volumes across Lead and Copper. POCL is firmly poised to deliver consistent and long-term growth backed by strategic capacity enhancements, strong financial health, operational efficiency, regulatory tailwinds, seasoned leadership, and unwavering stakeholder confidence.”*

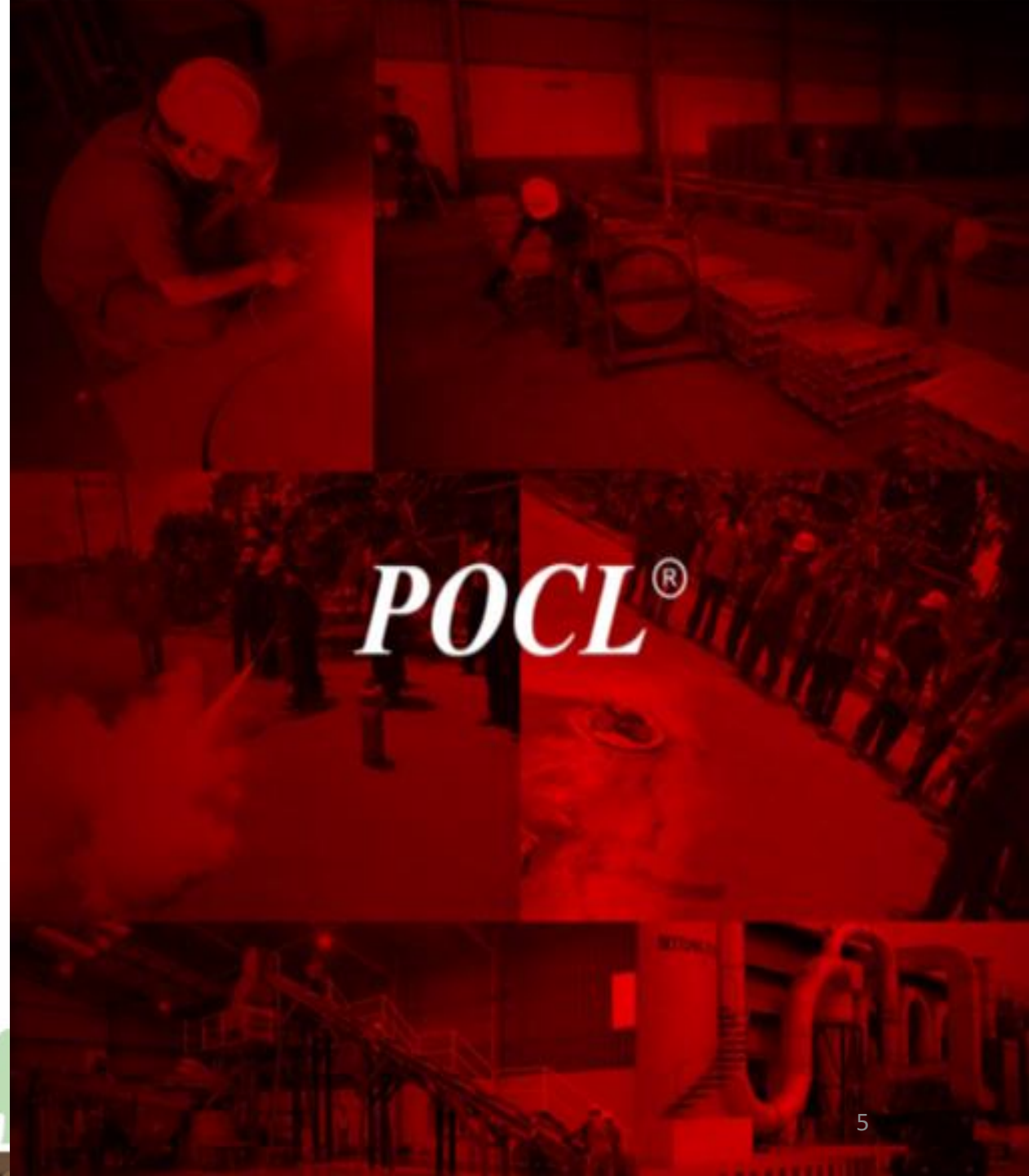


**Mr. Ashish Bansal**  
Managing Director





# Company Overview



# Responsible Growth, Sustainable Progress

## Vision

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To be the most valuable recycling company in the world adopting responsible and sustainable manufacturing practices

## Mission

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To be a leading global recycling company by 2030, propelled by:

- ♻️ Sustainable Growth & Value Creation
- ♻️ Well diversified portfolio
- ♻️ Technological Upgradation

## Core Values

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- ♻️ Excellence
- ♻️ Responsibility
- ♻️ Integrity
- ♻️ Learning & Innovation
- ♻️ Teaming & Collaboration
- ♻️ Sustainability

## Business Drivers

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- ♻️ Robust R&D
- ♻️ Dedicated Technical Workforce
- ♻️ Professional Management Team
- ♻️ Operational Excellence
- ♻️ Continuous Technological Progress and Adaption
- ♻️ Forward Integration

## Current Business Verticals

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- ♻️ Lead
- ♻️ Plastics
- ♻️ Copper
- ♻️ Aluminium

## Diversification

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- ♻️ Lithium Ion

***Infinite Opportunities through Recycling***



# Business at a Glance

♻️ 4 Recycling Verticals

♻️ 29+ Years of Experience

♻️ India's **First 3N7** LME Registered Lead Brand

♻️ **140K +** MT Scrap Recycled p.a.

♻️ **500+** Employees

♻️ **200+** Partners Worldwide

♻️ QMS, EMS & OHSAS Certified

♻️ **A** External rating from CRISIL

♻️ Prestigious AEO T3 Certification



♻️ **20+** Export Destinations

♻️ **11%** - 5 Years Revenue CAGR

♻️ **22% & 32%** - 5 Years EBITDA & PAT CAGR

♻️ Increasing Capacities with technological upgradation and automation

♻️ **29+** Years of Consistent Dividend Payouts along with Bonus Issue

♻️ Strategically located units with proximity to ports

♻️ **3-Star** Export House





# Journey of POCL: Charting Milestones

**1995**

Incorporated as a public limited company in Tamil Nadu; listed on the Madras and Coimbatore Stock Exchanges.

**1996**

Established litharge, red lead, and zinc oxide production plant in Pondicherry

**1997**

Launched a joint venture in Malaysia for zinc oxide.

**2002**

Completed disinvestment from the joint venture in Malaysia

**2003**

Started battery manufacturing division

**2018**

Expanded the capacity of SMD-II from 24,000 MTPA to 36,000 MTPA

**2019**

Became the first Indian 3N7 Lead brand to be registered on the London Metal Exchange

**2015**

- Established new SMD-II plant in Andhra Pradesh with 24,000 MTPA capacity
- Expanded the capacity of SMD-I from 28,200 to 36,000 MTPA

**2012**

Merged with Lohia Metals and acquired 10,000 MTPA capacity expansion

**2010**

Increased lead capacity to 28,200 MTPA capacity in Tamil Nadu

**2006**

- Inaugurated first lead smelter (SMD) capacity 18,000 MTPA in Tamil Nadu
- Sold the battery manufacturing unit to AMCO batteries

## 2020

- Acquired Meloy Metals Private Limited with a capacity of 48,000 MTPA to reach combined lead and lead alloy capacity to 1,20,000+ MTPA

## 2021

- Increased SMD-I expansion from 36,000 to 48,000 MTPA, bringing total capacity to 1,32,000 MTPA
- Carried out further expansion in copper

## 2022

- Issued bonus shares in 1:1 ratio to its shareholders
- The Company established a wholly owned subsidiary called 'POCL Future Tech Private Limited', to expand its ventures into the recycling of plastics

## 2023

- Successfully established and commenced operations of an aluminum recycling/melting facility at POCL's factory in Sriperumbudur, Tamil Nadu
- The Company also got listed and started trading its equity shares on the National Stock Exchange. Acquired Harsha Exito Engineering Pvt. Ltd., Thervoykandigai, Tamil Nadu, for future expansion

## 2026 & 2027 (Expected)

- Mundra Expansion
- Explore new opportunities in recycling

## 2025

- Completion of Thervoykandigai (TKD), Tamil Nadu expansion – 1<sup>st</sup> phase
- TKD Expansion- 2nd Phase to commence in 2<sup>nd</sup> half
- Increase Copper Capacity

## 2024

- Acquired 123 acres of land in Mundra, Gujarat
- Raised funds through preferential issue amounting to INR 132.5 Crs
- Raised funds through QIP amounting to INR 175 crores
- Expansion of lead recycling by 36K MTPA in TKD unit Phase 1

# Leveraging Diverse Recycling Verticals

## LEAD

♻️ Finished Goods Capacity  
1,68,000 MTPA

♻️ Procurement Split: 84% Imports; 16% Domestic

♻️ Sales Split: 65% Exports; 35% Domestic

♻️ Target Industries: Lead Acid Battery and Other Battery OEMs

## PLASTICS

♻️ Capacity 9,000 MTPA

♻️ Procurement Split: 53% Imports; 47% Domestic

♻️ Sales Split: 100% Domestic

♻️ Target Industries: Automobile, Appliances, Furniture, Paints, Battery OEMs, Electronics

## COPPER

♻️ Capacity 6,000 MTPA

♻️ Procurement Split: 100% Imports

♻️ Sales Split: 93% Domestic ; 7% Export

♻️ Target Industries: Copper Wire and other Copper applications

## ALUMINIUM

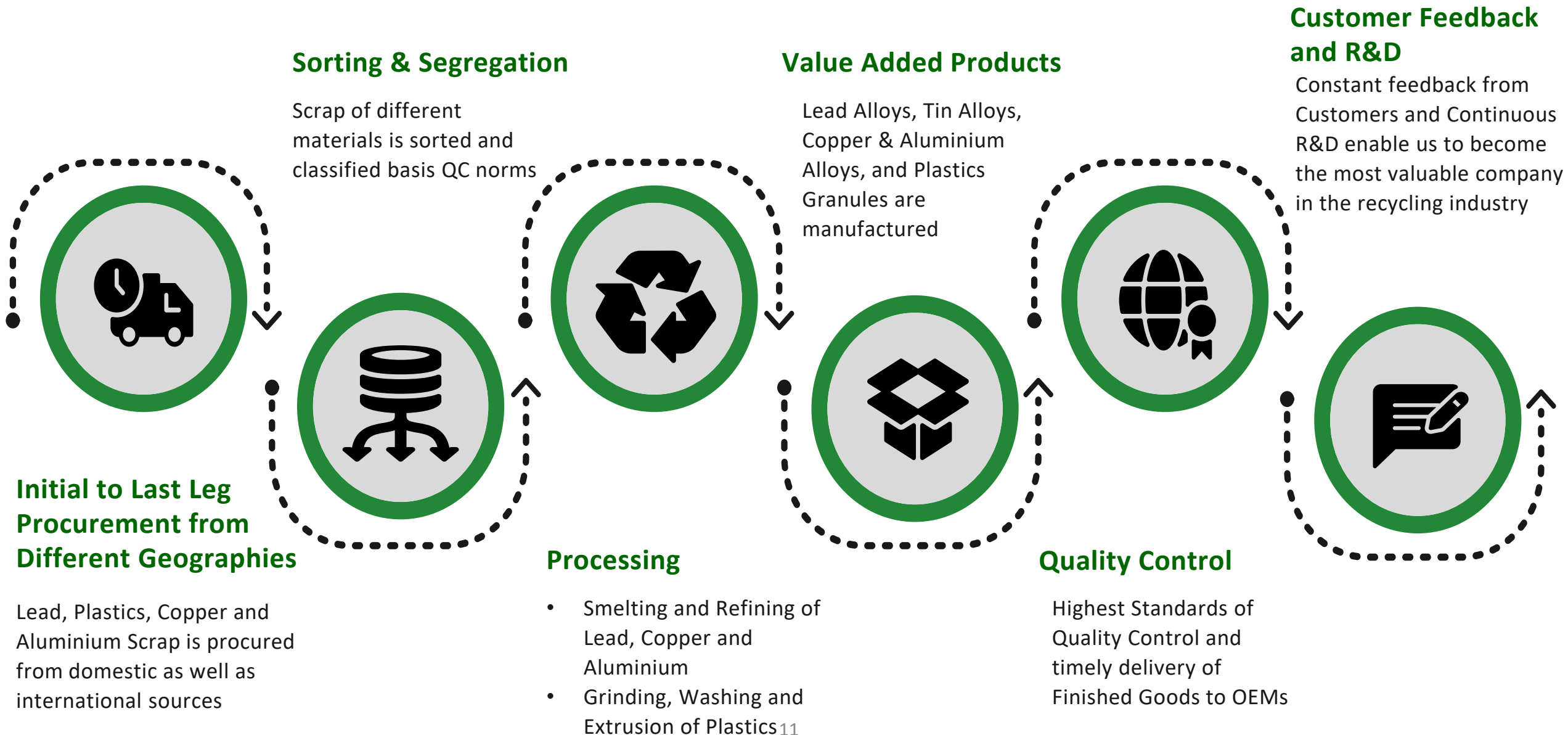
♻️ Capacity 12,000 MTPA

♻️ Procurement Split: 100% Imports

♻️ Sales Split: 100% Domestic

♻️ Target Industries: Automobile

# Business Model: Sustainable Circularity



# Q1FY26 Performance Highlights



CHANGING  
***THE FATE***

***POCL***<sup>®</sup>  
Pondy Oxides and  
Chemicals Limited

POCL takes measures to  
reduce greenhouse gas  
emissions that contribute to  
global climate change

#ChangingTheFate



# Q1FY26 Strategic Updates

**Highest ever Quarterly Revenue, EBITDA and PAT**

**Increase in Production and sales of Lead and Copper on YoY basis**



**Capex of Rs. 5 Cr. done in Q1FY26; Estimated Capex for 9MFY26 = Rs. 45 Cr.**

**Successfully commissioned commercial production under Phase 1 of the Lead capacity expansion project, contributing 36,000 MTPA in Q1FY26. Phase 2 is expected to be commissioned in H2'FY26.**

## **Q1FY26 Financial Performance (YoY) –**

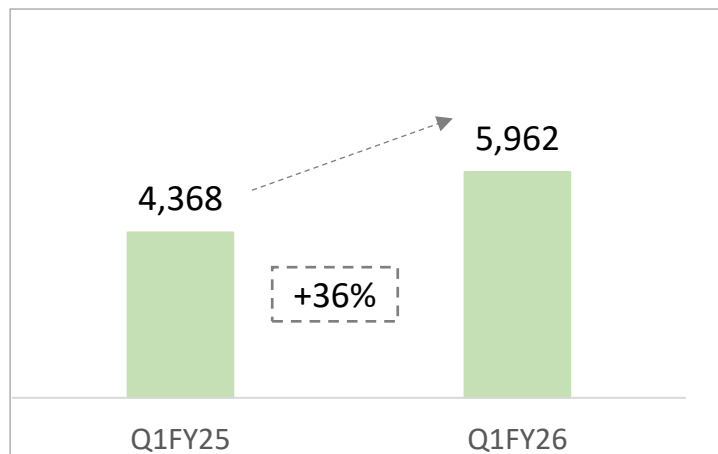
- Standalone Revenue increased to **Rs. 5,962 Mn. up 36%**
- Standalone EBITDA and PAT increased by **82% & 90%**



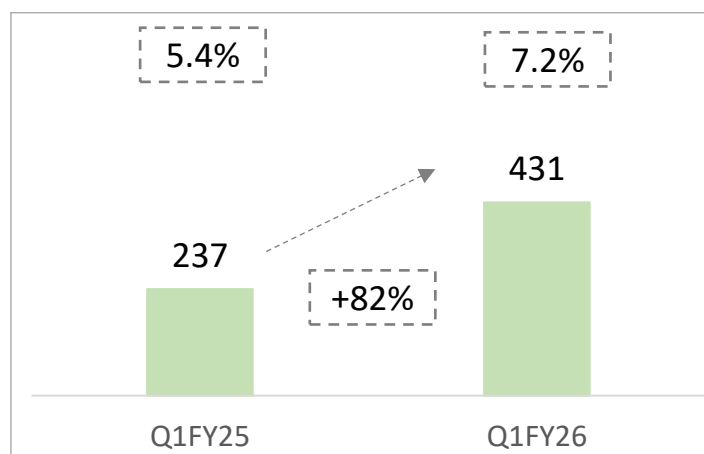
# Strong Financial and Operational Performance

## Standalone Financial Highlights

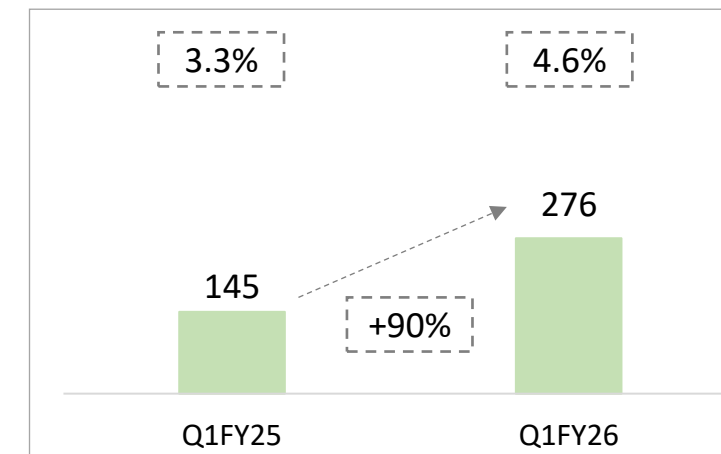
Revenue (Rs. Mn)



EBITDA (Rs. Mn) & Margin (%)

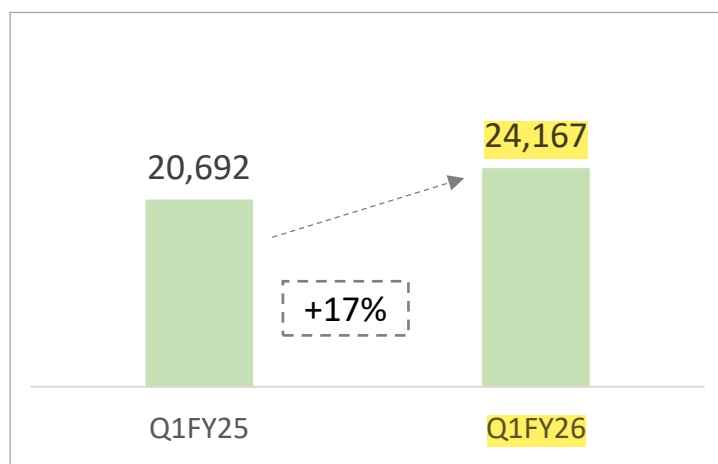


PAT (Rs. Mn) & PAT Margin (%)

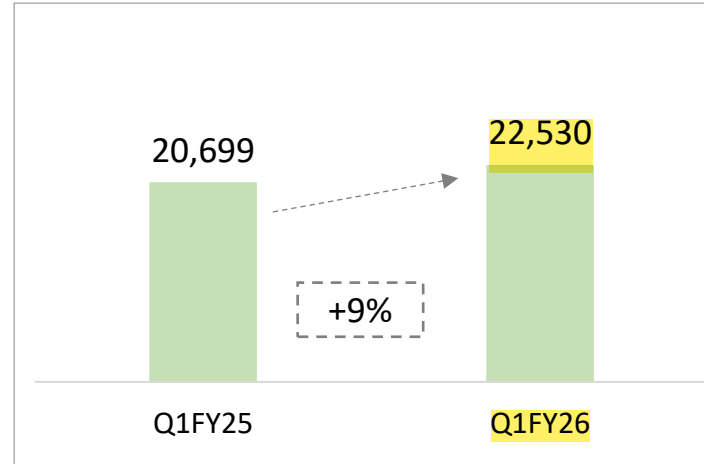


## Operational Highlights

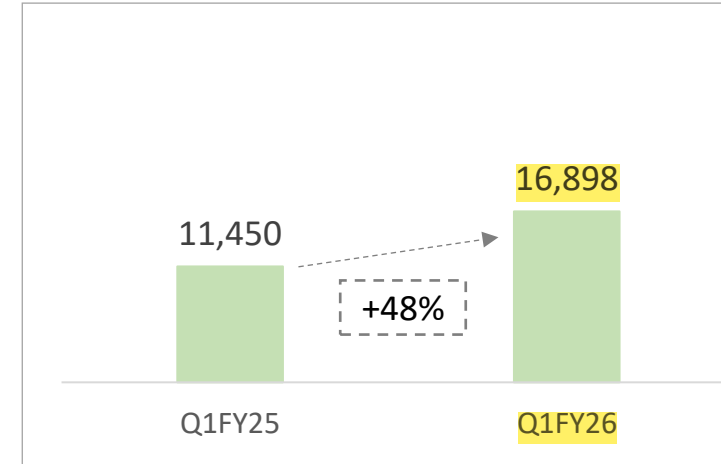
Lead Production (MT)



Lead Sales (MT)



Lead EBITDA Per Ton (Rs.)



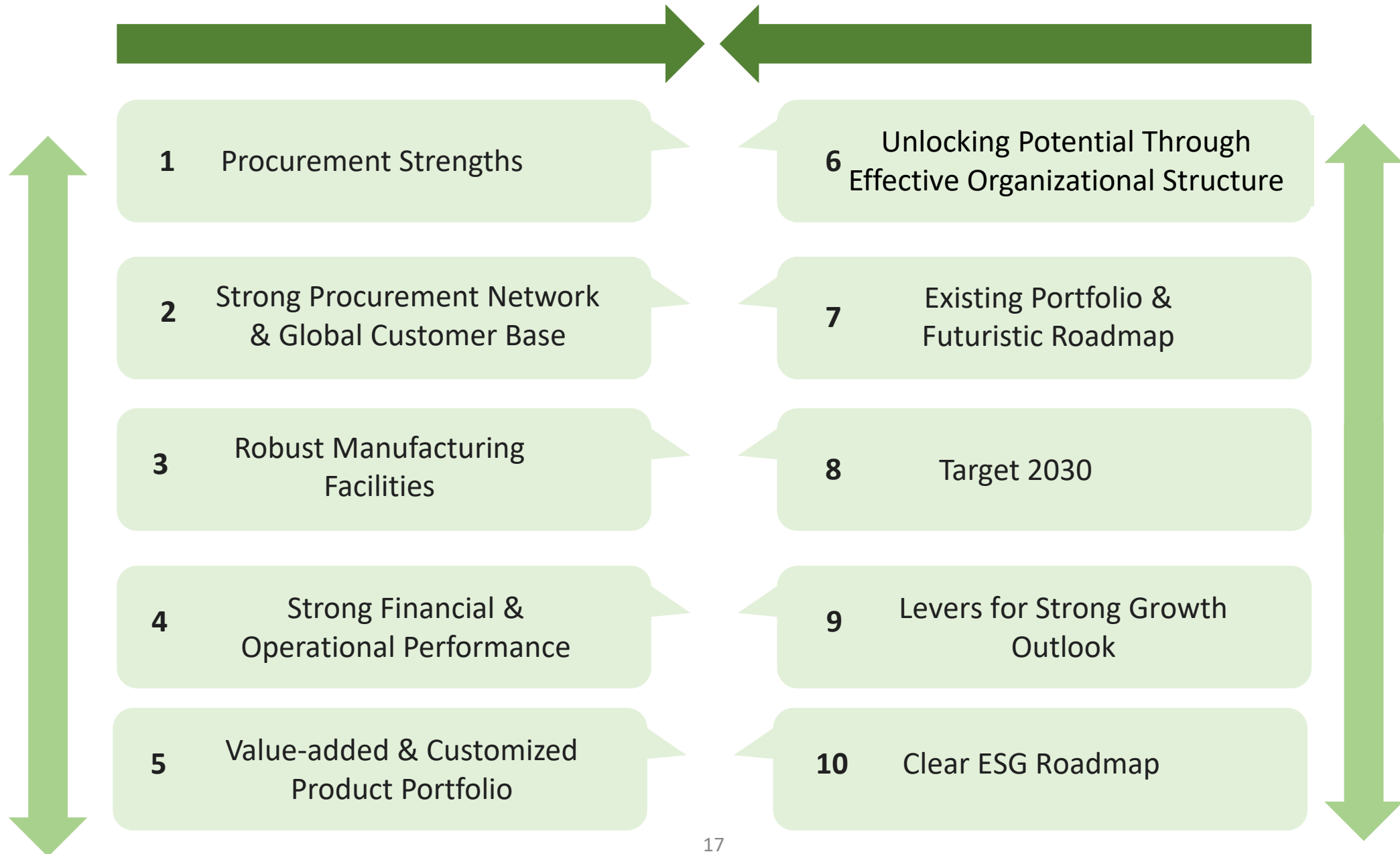
# Detailed Income Statement (Standalone)

Particulars (Rs. Million)	Q1FY26	Q1FY25	YoY	Q4FY25	QoQ	FY25	FY24	YoY
Net Revenue	5,962	4,368	36%	5,166	15%	20,283	15,238	33%
Other Income	18	11	58%	1	1092%	37	46	-20%
<b>Total Income</b>	<b>5,979</b>	<b>4,379</b>	37%	<b>5,168</b>	16%	<b>20,319</b>	<b>15,284</b>	33%
COGS	5,263	3,908	35%	4,597	14%	18,191	13,538	34%
Employee Benefit Expenses	73	61	19%	72	1%	253	242	5%
Other Expenses	213	172	23%	226	-6%	799	731	9%
Total Expenses	5,549	4,142	34%	4,896	13%	19,244	14,512	33%
<b>EBITDA</b>	<b>431</b>	<b>237</b>	82%	<b>272</b>	58%	<b>1,076</b>	<b>772</b>	39%
<b>EBITDA Margin %</b>	<b>7.2%</b>	<b>5.4%</b>		<b>5.3%</b>		<b>5.3%</b>	<b>5.1%</b>	
Depreciation	35	22	57%	31	11%	112	92	21%
Finance Cost	30	22	33%	19	58%	116	164	-29%
<b>PBT</b>	<b>366</b>	<b>193</b>	90%	<b>222</b>	65%	<b>847</b>	<b>516</b>	64%
Tax Expenses	91	48	90%	42	117%	197	121	62%
<b>PAT</b>	<b>276</b>	<b>145</b>	90%	<b>180</b>	53%	<b>651</b>	<b>395</b>	65%
<b>PAT Margin %</b>	<b>4.6%</b>	<b>3.3%</b>		<b>3.5%</b>		<b>3.2%</b>	<b>2.6%</b>	
EPS - Diluted (Rs.)	9.54	5.56	72%	6.08	57%	23.63	16.82	40%

# Investment Thesis

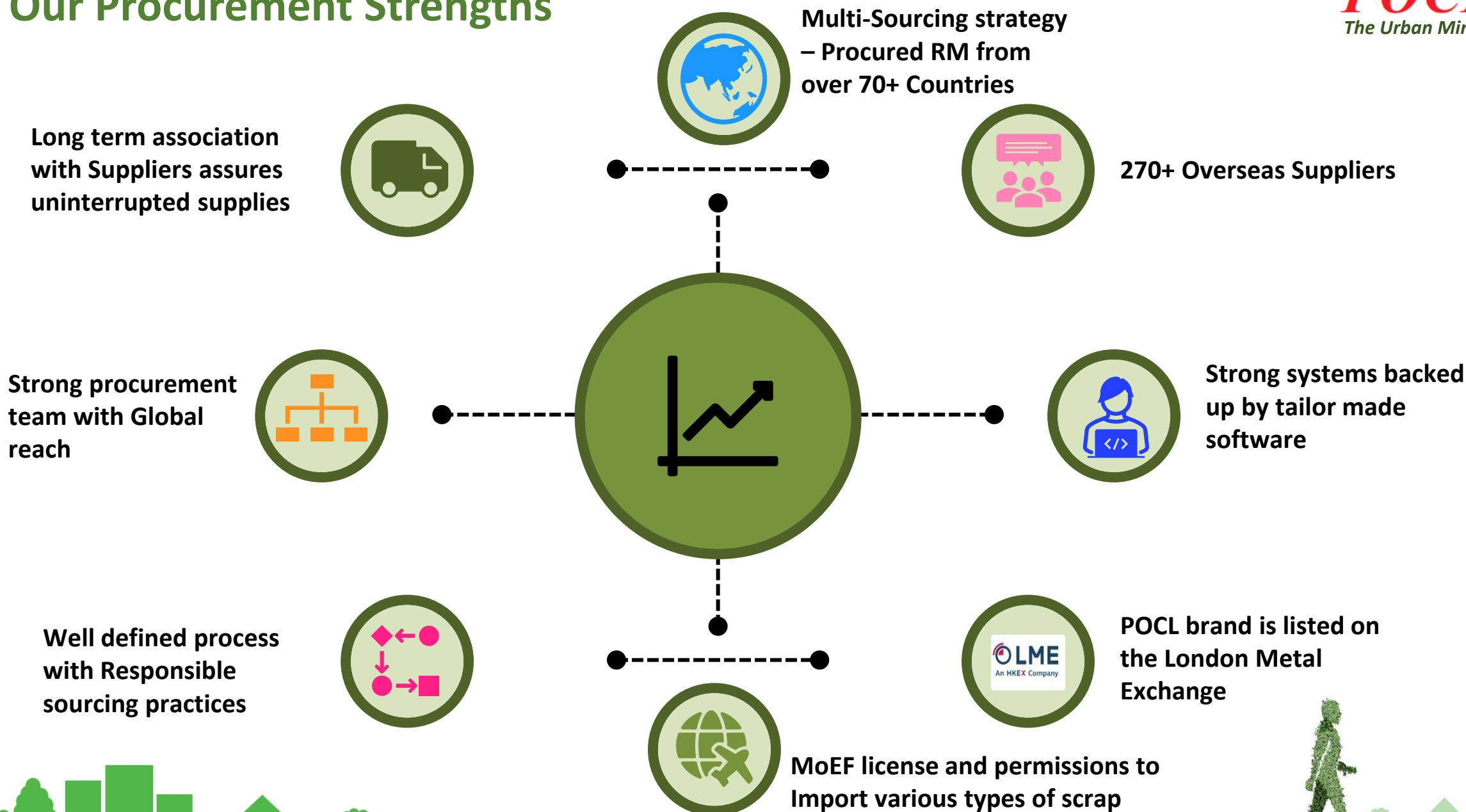


# Investment Thesis – Value Drivers





# Our Procurement Strengths



# Supply Chain Strength: Recognizing Valued Suppliers



GLENCORE



TRAXYS



TRAFIGURA



SANSING

OLYMPIC  
METALS LLC

onesteel



Nord-Schrott  
INTERNATIONAL



# Key Client Connections: Driving Mutual Success



.... And Others

PT Trimitra  
Baterai Prakasa



# Robust Manufacturing Facilities

## Strategically located units with proximity to ports

In line with our strategic expansion plans aimed at establishing and expanding facilities in existing and other related manufacturing verticals and cater to both domestic & international markets and to focus on Make in India initiative

Technologically equipped efficient manufacturing units to process the scraps, to recycle and manufacture high-quality metal and non-metal by-products to promote circular economy

### Total Capacities:

- Lead: 168 KTPA
- Plastics: 9 KTPA
- Copper: 6 KTPA
- Aluminium: 12 KTPA

Mundra, Gujarat

### Smelter Division II – Andhra Pradesh

- Lead - Capacity - 84 KTPA
- Copper - Capacity - 6 KTPA

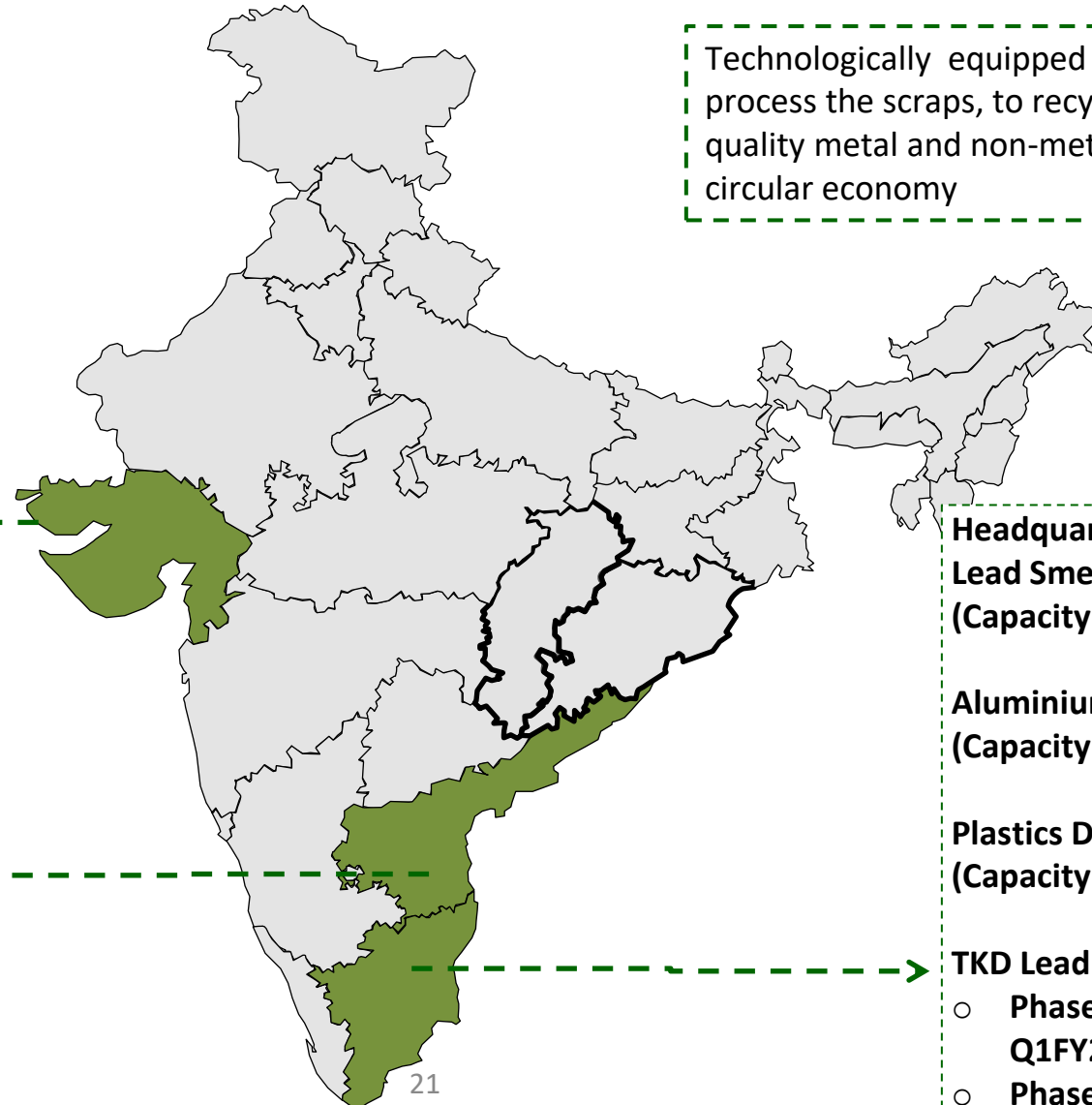
Headquarters – Chennai, Tamil Nadu  
Lead Smelter Division I – Tamil Nadu  
(Capacity - 48 KTPA)

Aluminium Division: Tamil Nadu  
(Capacity - 12 KTPA)

Plastics Division: Tamil Nadu  
(Capacity - 9 KTPA)

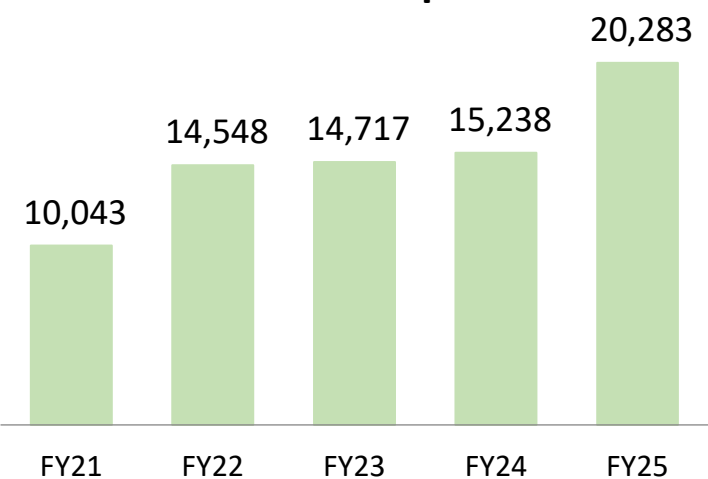
TKD Lead Division, Tamil Nadu –

- Phase – 1 of 36 KTPA commissioned in Q1FY26
- Phase – 2 of 36 KTPA is Work in Progress

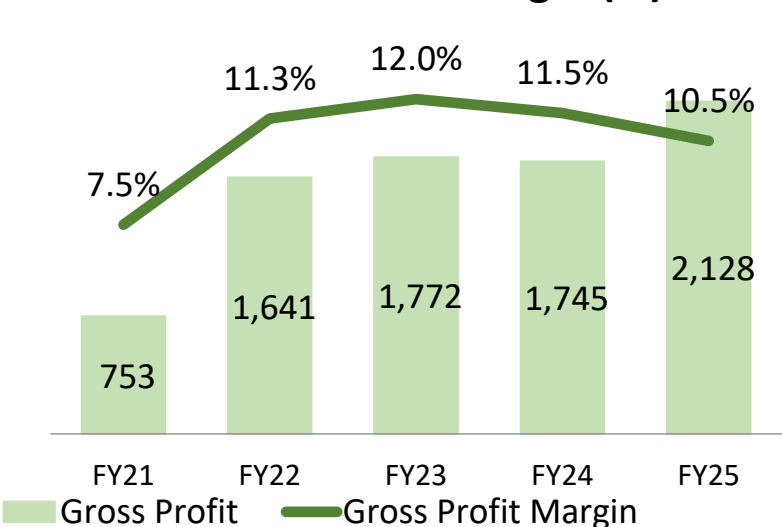


# Charting Success: Financial Highlights (1/2)

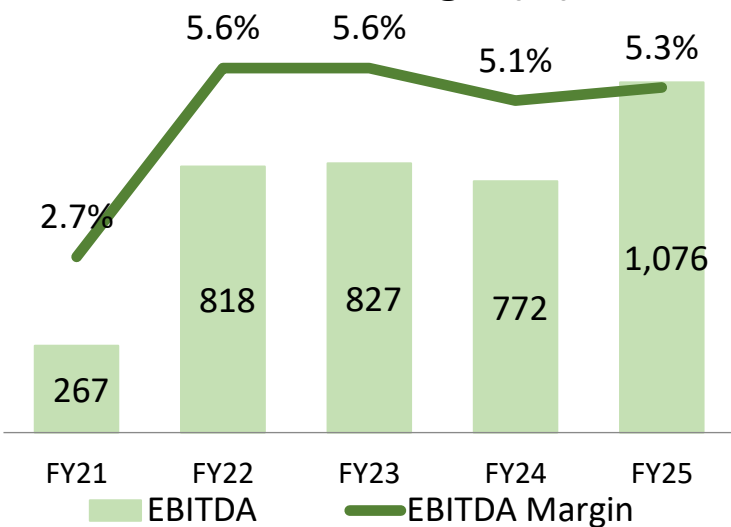
Revenue from Operations



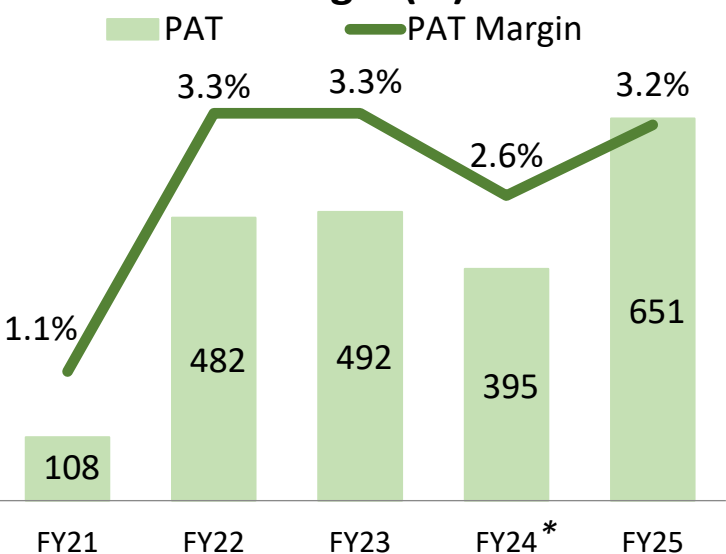
Gross Profit & Margin (%)



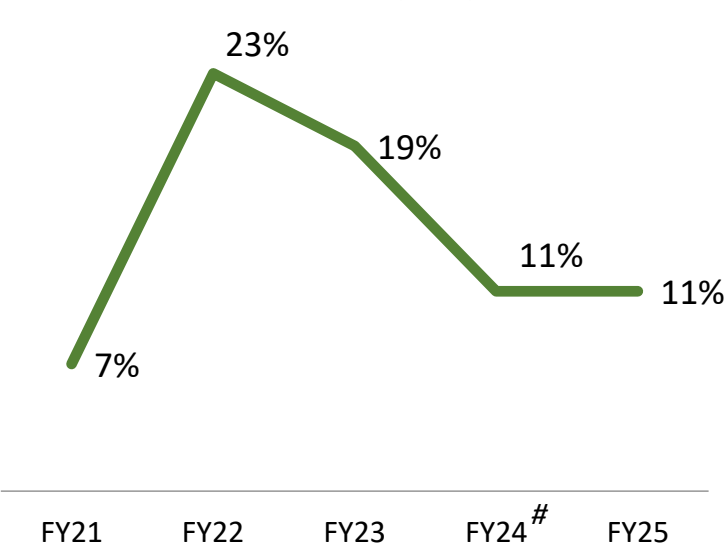
EBITDA & Margin (%)



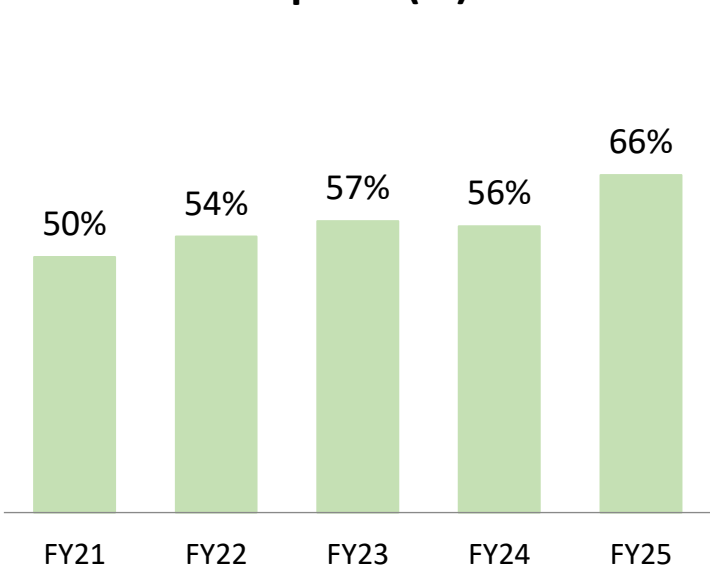
PAT & Margin (%)



Return on Equity (%)



Exports (%)



\*FY 24: Slight drop is due to Increase in Finance Cost

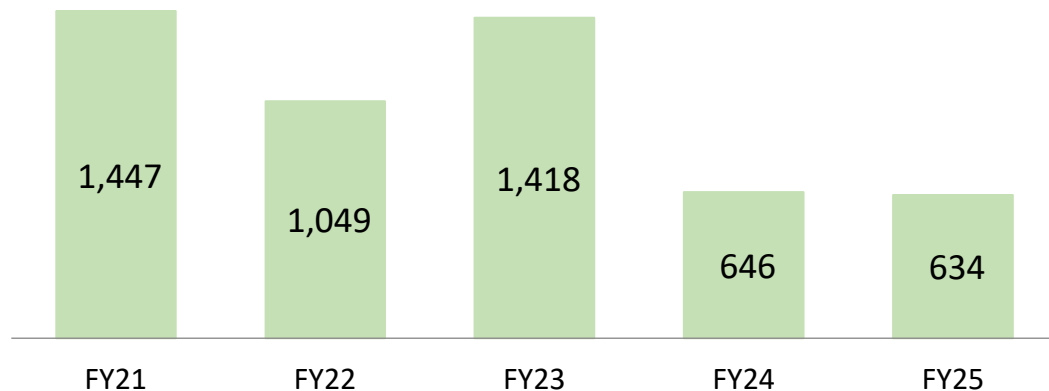
<sup>#</sup>FY 24: Drop is due to Increase in Equity Share Capital

Note – Nos. are in Rs. Mn unless otherwise mentioned

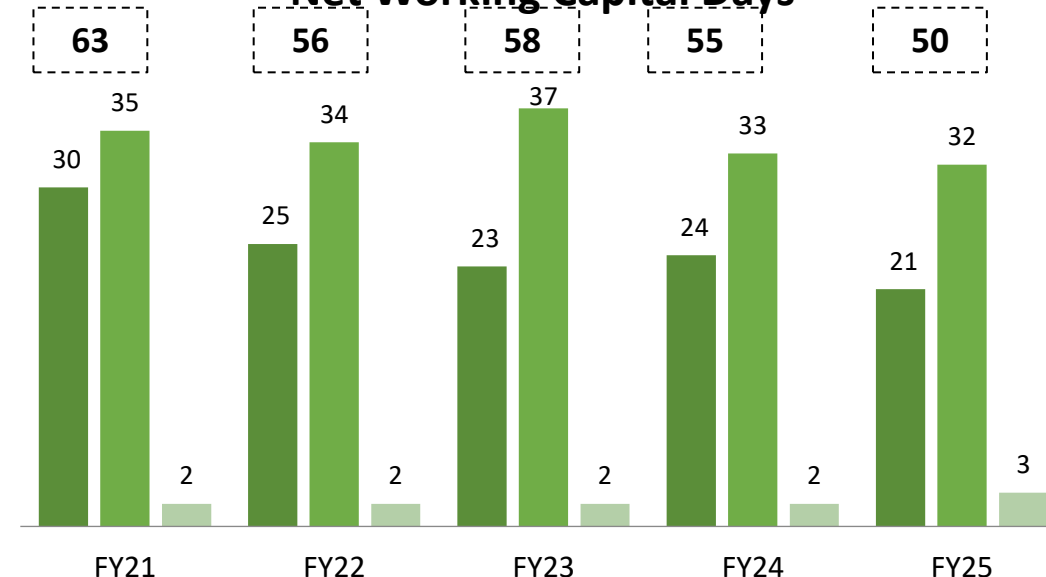


# Balance Sheet Strength – Financial Highlights (2/2)

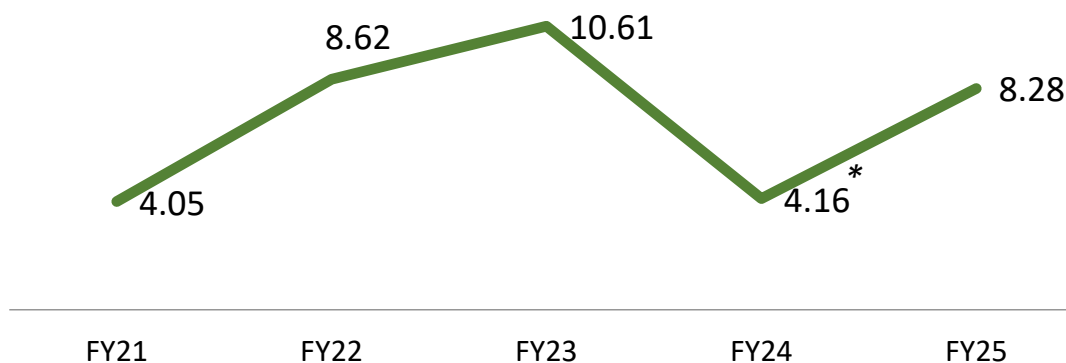
### Net Debt (Rs. Mn)



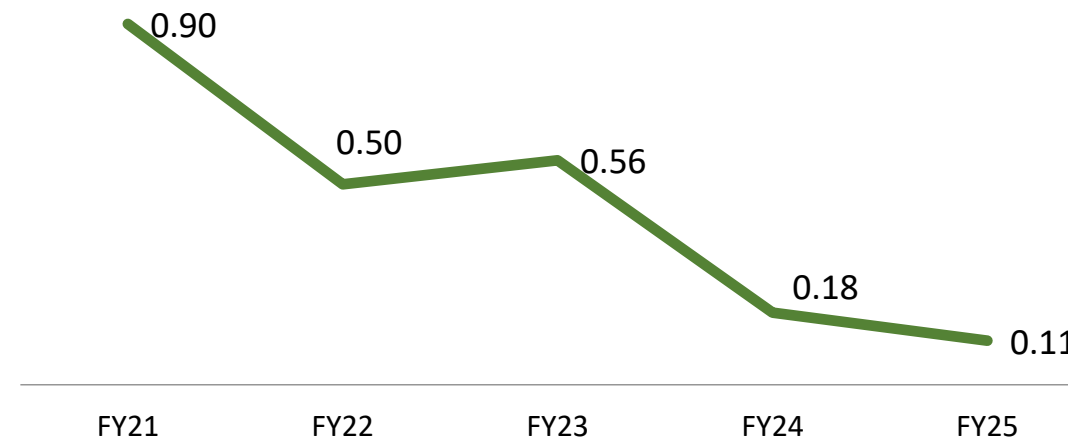
### Net Working Capital Days



### Interest Coverage Ratio (x)



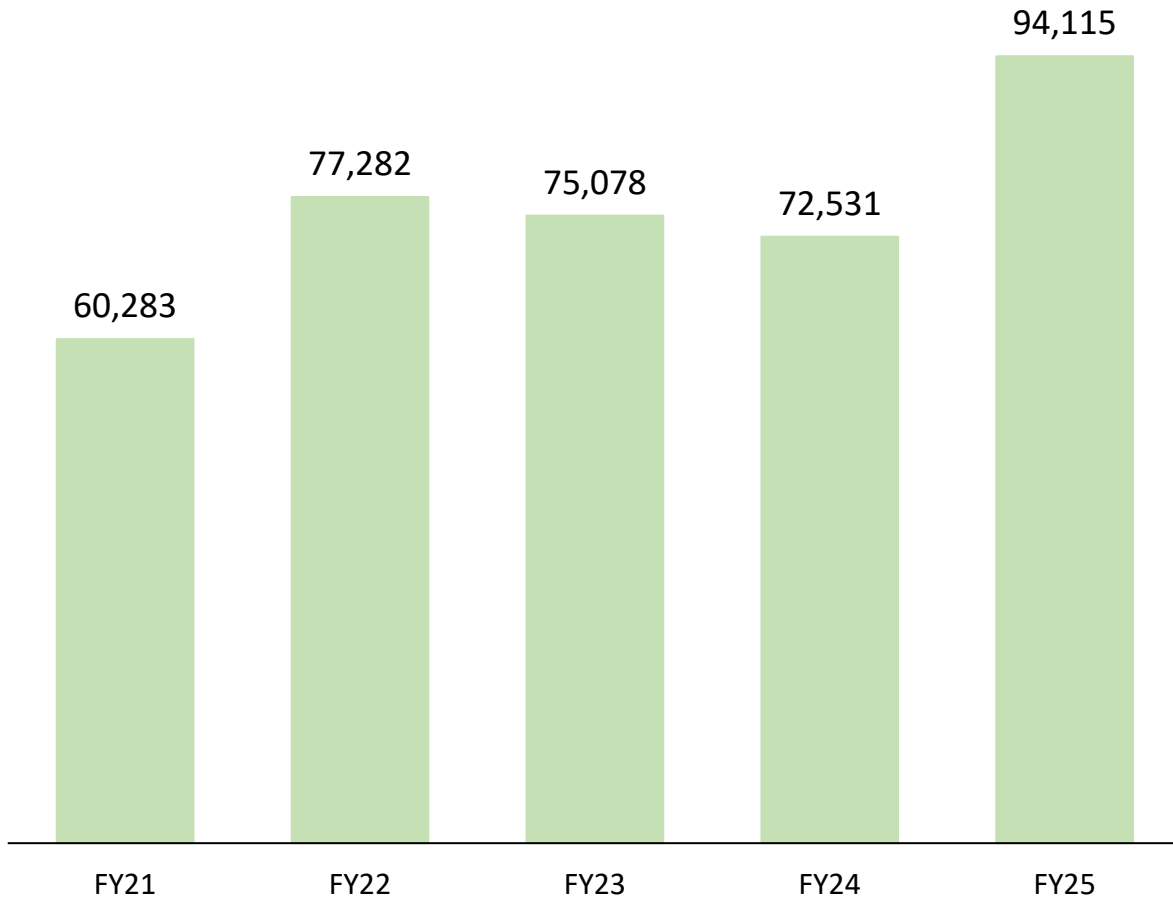
### Net Debt to Equity (x)



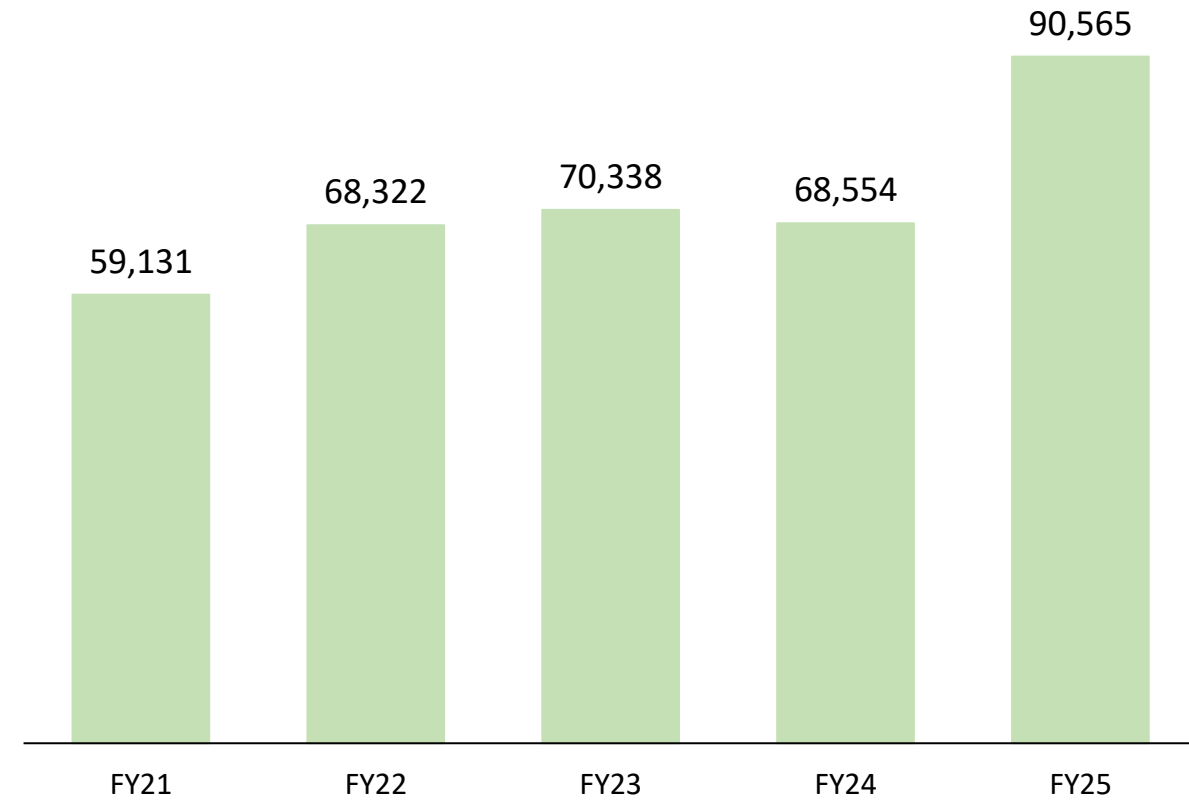
\*FY 24: Drop is due to Increase in Finance Cost

# Robust Operational Performance

**Lead Production (MT)**

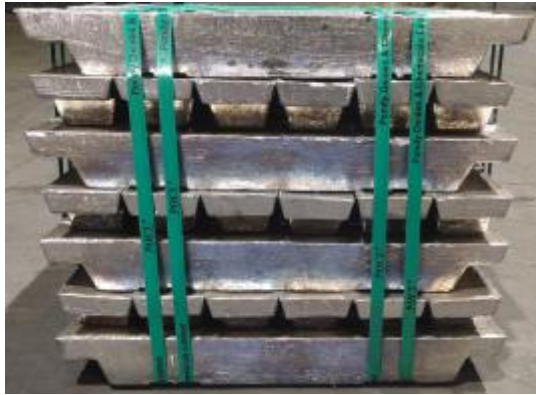


**Lead Sales (MT)**



# Value Added & Customized Products Portfolio

## Lead



- ♻️ Pure Lead
- ♻️ Lead Calcium Alloys
- ♻️ Lead Tin Alloys
- ♻️ Lead Antimony Alloys
- ♻️ Lead Master Alloys
- ♻️ Specialty Alloys

**100+ Other Specialized Alloys manufactured**

## Plastics



Industrial & Engineering Plastic Granules:

- ♻️ PPCP
- ♻️ ABS
- ♻️ HDPE
- ♻️ LDPE
- ♻️ PC
- ♻️ PPHP
- ♻️ Nylon 6, 66

## Copper



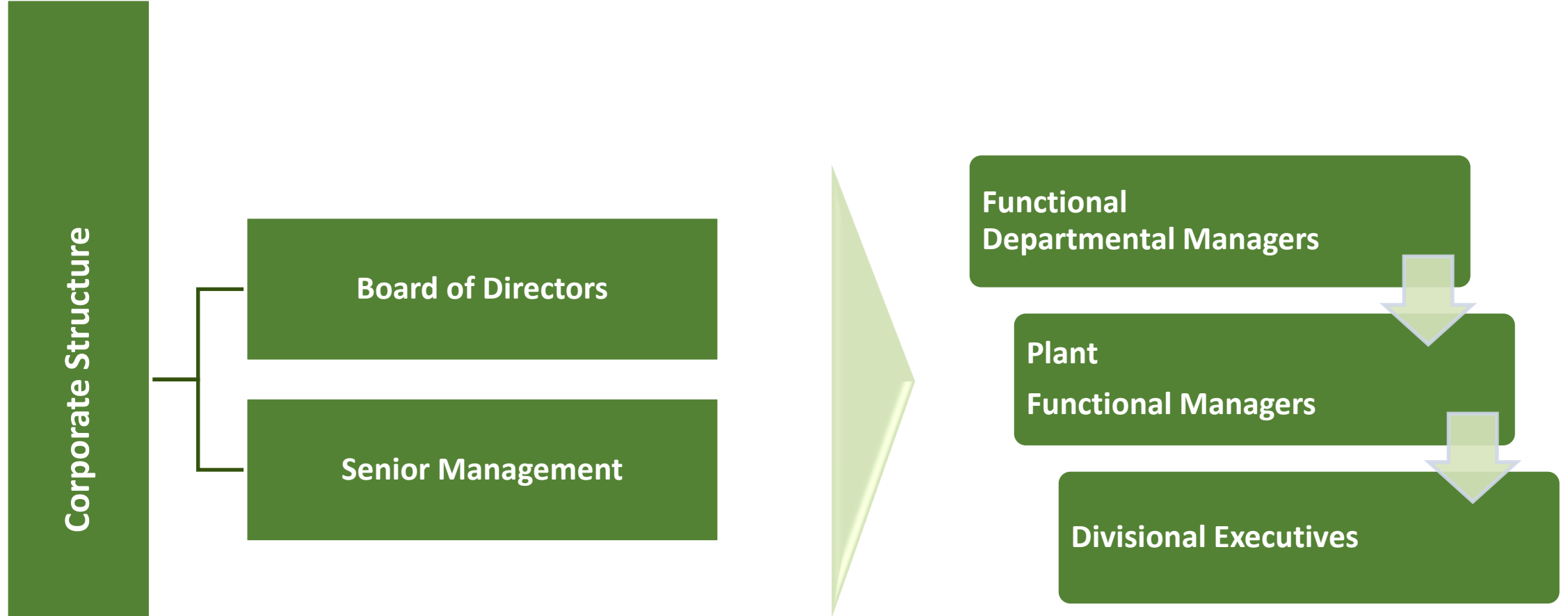
- ♻️ Clove
- ♻️ Cobra
- ♻️ Mill Berry
- ♻️ Grease Mill Berry
- ♻️ Tin Mill Berry

## Aluminium



- ♻️ ADC Series (JIS Standard)
- ♻️ LM Series (BS Standard)
- ♻️ Tailor-made alloys as per Customer Requirement

# Unlocking Potential Through Effective Organizational Structure

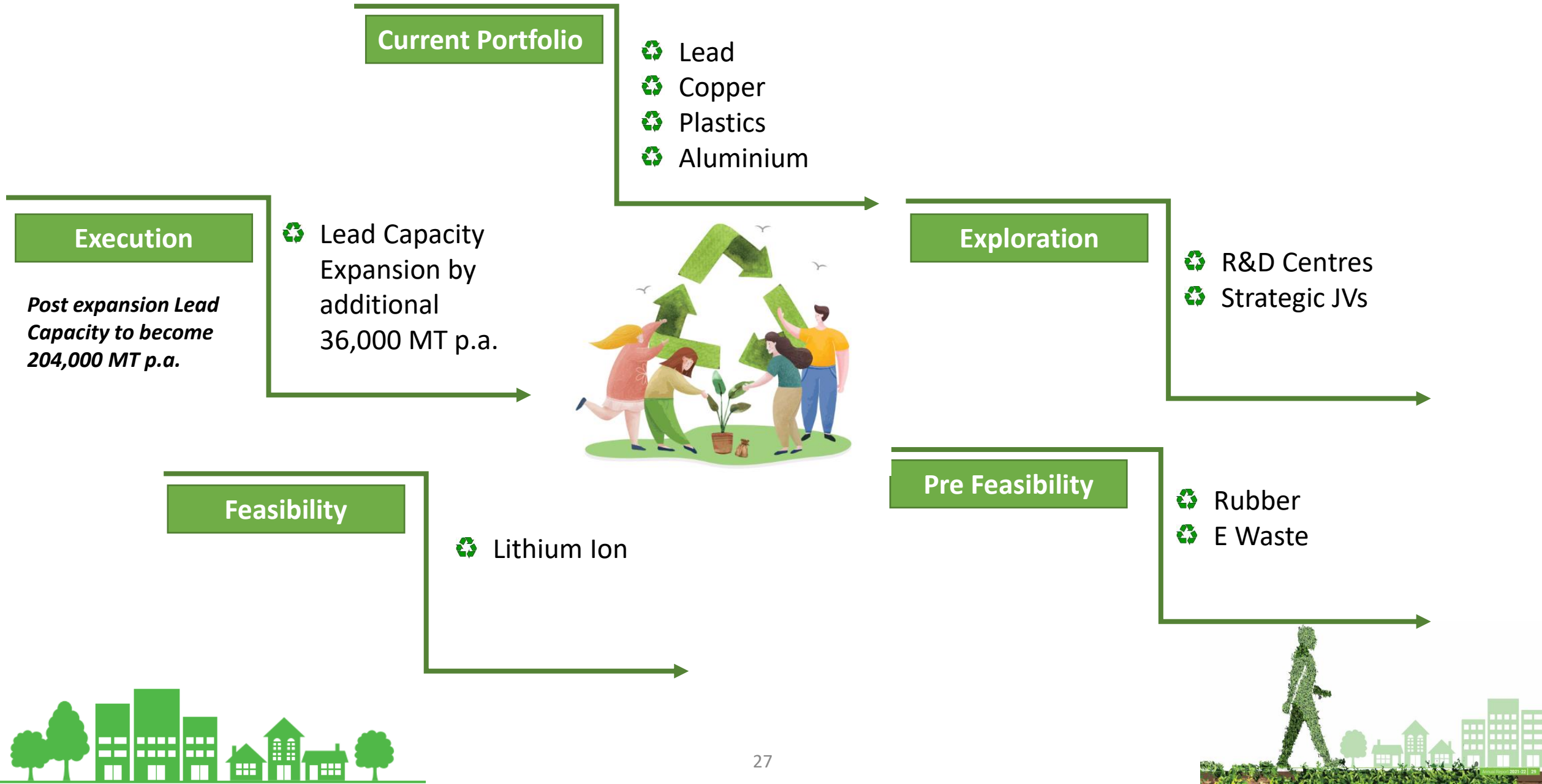


*Well defined corporate structure with defined roles and responsibilities for Organization's Human Resources*

**Redefining Recycling, Reinventing Tomorrow**



# Portfolio and Futuristic Road Map





# Target 2030



Forward Integration & Additional Verticals:

- ♻️ Capacity Expansions – Lead and Copper
- ♻️ Lithium Ion



**20% +**  
Revenue CAGR



**20% +**  
Profitability Growth



**50% +**  
Renewable Power Usage



Value Creation for Shareholders



Diversified Portfolio with Value Added Products



**20% +**  
Reduction in Energy Consumption to reduce Carbon Footprint



**15 % +**  
Volume Growth



**20 % +**  
ROCE



**8%+**  
EBITDA Margins



**60%+**  
Value Added Products

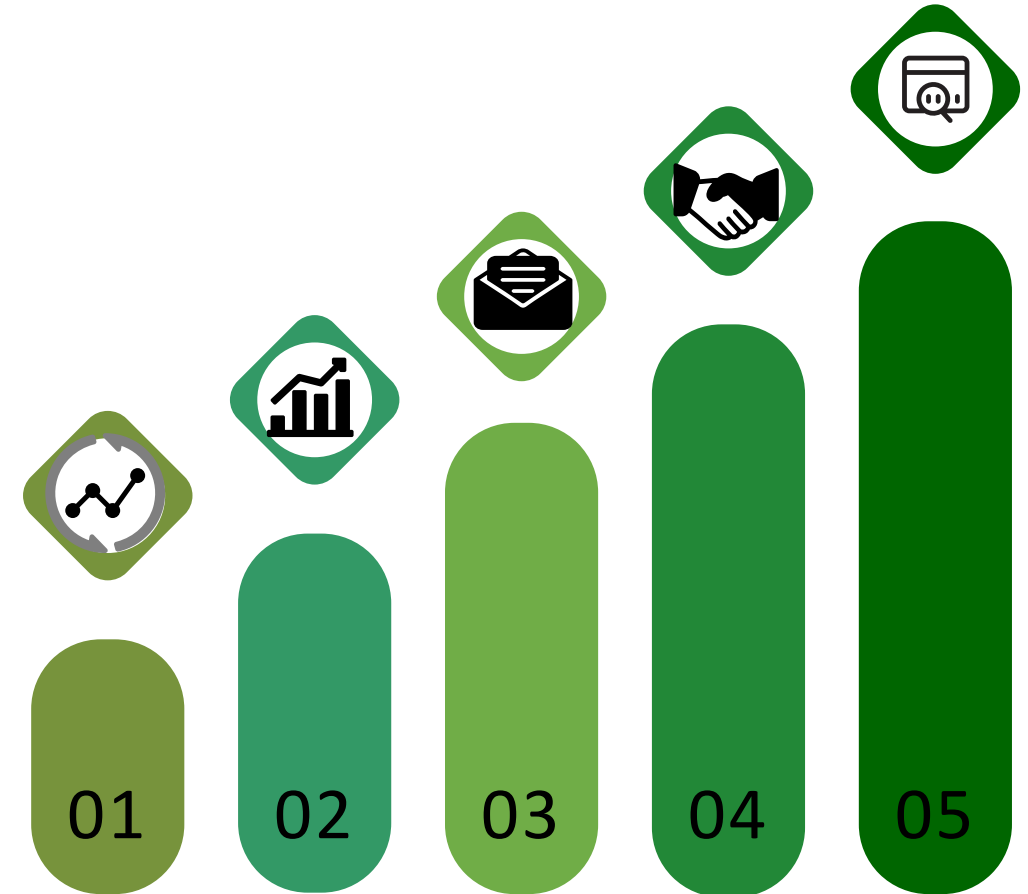


Optimum use of Capital Mix



# Levers for Strong Growth Outlook

- 1 **Capacity Expansion** of existing verticals & diversifying further into new verticals- Lithium-ion and Forward Integration
- 2 **Strong Capex plan** in place funded by ideal mix of debt, equity and internal accruals
- 3 **Strict Government Norms** of BWMR & EPR to increase domestic scrap availability
- 4 **Open to explore** Mergers & Acquisitions, Joint Ventures & collaboration
- 5 **Improving operational efficiencies** through improved technology and automation for enhanced margins



# Favorable Government Initiatives & Incentives

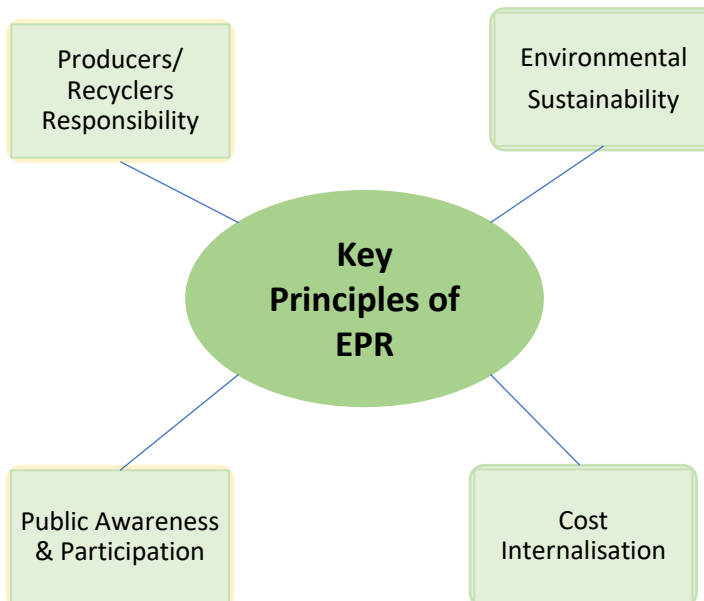
## Extended Producer Responsibility

EPR requires manufacturers to take responsibility for the disposal of their products at the end of their useful life by purchasing EPR credits from approved recyclers.

### Evolving Regulatory Landscape:

**2008:** Hazardous Waste (Management, Handling & Transboundary Movement) Rules mark the initial framework

**Subsequent Years:** Expansion of EPR programs covered Batteries (2022) and Plastics (2016)



## BWMR

The rules aim to promote the proper collection, storage, transportation, treatment, and disposal of batteries, including lead-acid batteries

## Compliance Target for Producers (%)

Type Of Battery	2024-25	2025-26	2026-27
Portable	70	80	90
Automotive	55	60	60
Industrial	55	60	60
Electric Vehicle	70	80	90

## GST-Reverse Charge Mechanism

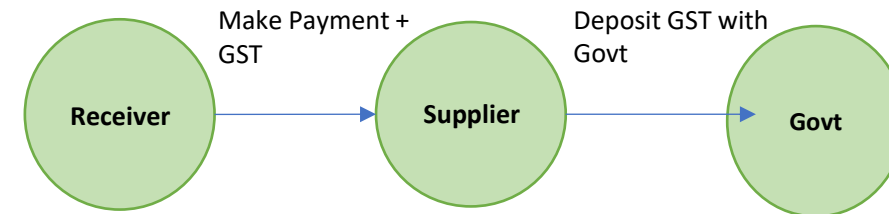
The GST Council has implemented RCM for metal scrap transactions and recommended a 2% TDS in supplies of metal scrap by registered businesses in B2B transactions

Advantages

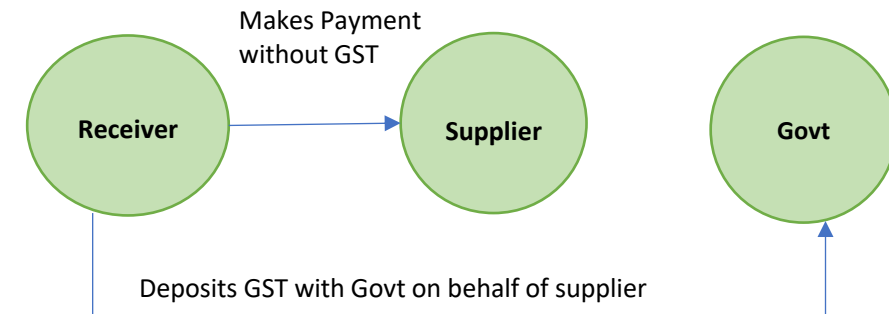
Level playing field

Unregistered metal scrap sellers above a sales threshold must register for GST and follow RCM rules

## Normal Mechanism of Levy of GST



## Reverse Charge Mechanism of Levy of GST



# Focus on ESG



## Environment

- **Substitution of Fuel** from Furnace Oil to LNG to reduce carbon footprint
- **Air & Water Pollution Mitigation** is done through state-of-the-art Air Pollution Control Systems & Effluent Treatment Plants
- **Increasing Green Coverage** - Tree plantation programs in factory premises



## Social

- **Employee Well-Being** – Employee safety & well-being programs implemented
- **Diversity & Inclusion** - Opportunities to develop cross-cultural, ethnic, & lifestyle collaboration skills
- **Social Engagement** - Includes promoting education, employment, vocational skills & preventive healthcare and sanitation



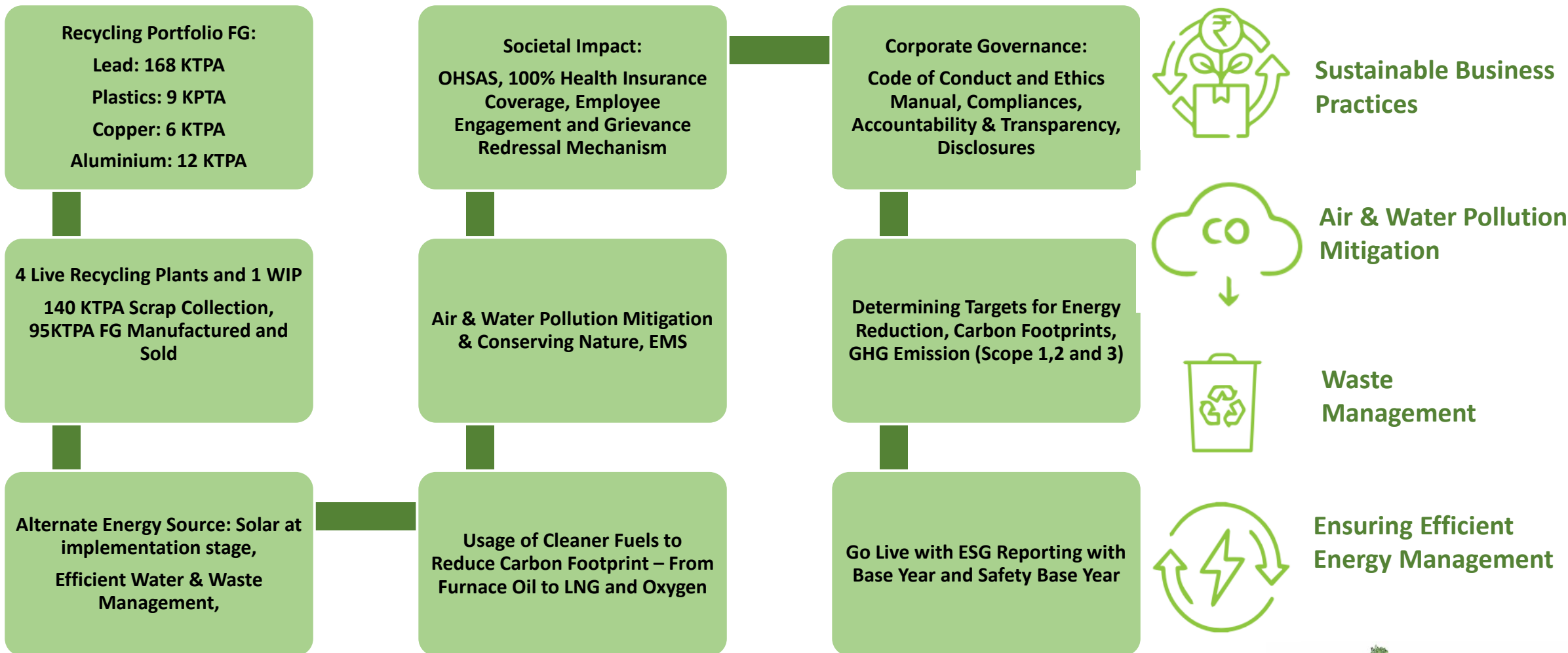
## Corporate Governance

- **Board Composition** – 50% Independent Directors
- **Board Diversity** – 17%
- **Executive compensation policy** – Incentive Based
- **Zero Complaints** – of any breaches

### SDGs Impacted



# ESG Roadmap



**Increasing Green Coverage Around the Plants**





# Annexures



CHANGING  
**THE FATE**

#ChangingTheFate

**POCL**<sup>®</sup>  
Pondy Oxides and  
Chemicals Limited

POCL recycles metals to  
conserve energy that would  
otherwise be expended in the  
metal manufacturing process



# Robust Management & focus on HR Assets



**Anil Kumar Bansal**  
Chairman &  
Whole Time Director



**Ashish Bansal**  
Managing Director



**K. Kumaravel**  
Director – Finance and  
Company Secretary



**R. S. Vaidhyathan**  
Executive Director



**Vijay Balakrishnan**  
Chief Financial Officer (CFO)



**Mayank Sharma**  
President Operations



24+ Years of average  
management  
experience in diverse  
industries



Employee well being  
programs



500+ Employees



Diversity & Inclusion



Average Employee  
Association 9+ Years



Lean Manpower for  
Functional Roles



Median Employee  
Age: 35 years



Continuous Talent  
Exploration



50% Independent  
Directors and 17%  
Board Diversity



# Yearly Trends | Income Statement

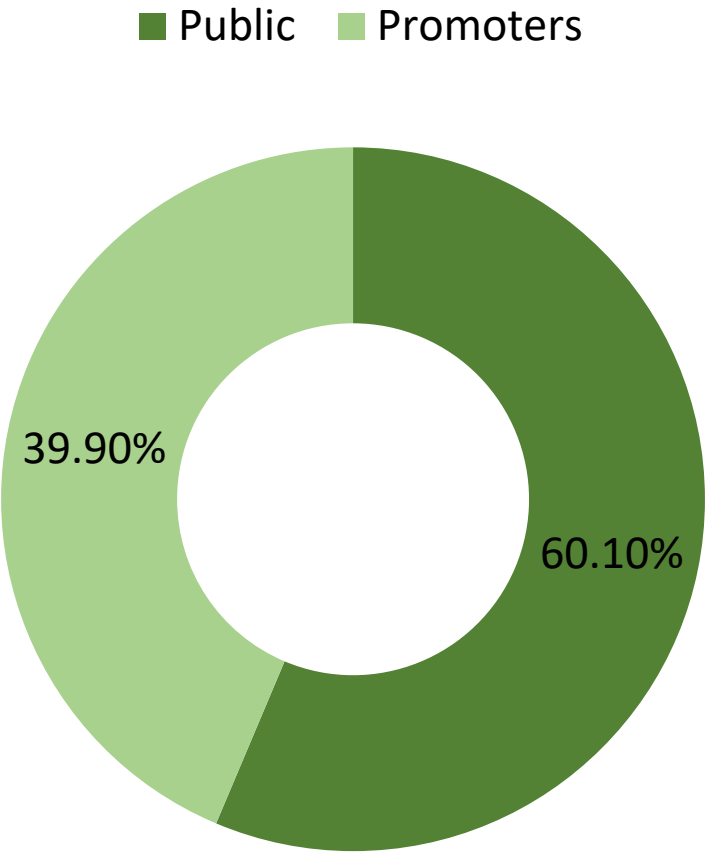
Particulars (Rs. Million)	FY 2025	FY 2024	FY 2023	FY 2022	FY 2021	FY 2020
Net Revenue	20,283	15,238	14,717	14,548	10,043	12,199
Other Income	37	46	43	46	33	35
<b>Total Income</b>	<b>20,319</b>	<b>15,284</b>	<b>14,759</b>	<b>14,594</b>	<b>10,076</b>	<b>12,234</b>
COGS	18,191	13,538	12,987	12,954	9,323	11,289
<b>Gross Profit</b>	<b>2,128</b>	<b>1,745</b>	<b>1,772</b>	<b>1,641</b>	<b>753</b>	<b>945</b>
Employee Benefit Expenses	253	242	223	200	165	191
Other Expenses	799	731	723	623	321	364
<b>Total Expenses</b>	<b>19,244</b>	<b>14,511</b>	<b>13,933</b>	<b>13,777</b>	<b>9,809</b>	<b>11,844</b>
<b>EBITDA</b>	<b>1,076</b>	<b>772</b>	<b>827</b>	<b>818</b>	<b>267</b>	<b>390</b>
<i>EBITDA Margin %</i>	<i>5.3%</i>	<i>5.1%</i>	<i>5.6%</i>	<i>5.6%</i>	<i>2.7%</i>	<i>3.2%</i>
Depreciation	112	92	101	90	84	79
Finance Cost	116	164	68	84	45	99
<b>PBT</b>	<b>847</b>	<b>516</b>	<b>658</b>	<b>643</b>	<b>138</b>	<b>212</b>
Tax Expenses	<b>197</b>	121	166	161	30	49
<b>PAT</b>	<b>651</b>	<b>395</b>	<b>492</b>	<b>482</b>	<b>108</b>	<b>163</b>
<i>PAT Margin %</i>	<i>3.2%</i>	<i>2.6%</i>	<i>3.3%</i>	<i>3.3%</i>	<i>1.1%</i>	<i>1.3%</i>



# Yearly Trends | Balance Sheet

Particulars (Rs. Million)	FY 2025	FY 2024	FY 2023	FY 2022	FY 2021	FY 2020
<b><u>EQUITY AND LIABILITIES</u></b>						
Share Capital	141	126	116	58	58	58
Reserve and Surplus	5,835	3,422	2,425	2,023	1,555	1,446
<b>Net Worth</b>	<b>5,976</b>	<b>3,548</b>	<b>2,541</b>	<b>2,081</b>	<b>1,613</b>	<b>1,504</b>
Borrowings	1,031	945	1,420	1,072	1,455	513
Other Liabilities	307	205	379	148	123	175
<b>Total Equity and Liabilities</b>	<b>7,314</b>	<b>4,698</b>	<b>4,341</b>	<b>3,301</b>	<b>3,191</b>	<b>2,192</b>
<b><u>ASSETS</u></b>						
<b>Non-Current Assets</b>						
Fixed Assets	1,189	1,136	959	605	536	606
Capital Work-In-Progress	747	83	70	35	57	19
Other Non-Current Assets	677	607	476	37	28	38
<b>Current Assets</b>						
Inventories	2,322	1,239	1,510	1,460	1,236	705
Trade Receivables	1,268	1,012	992	873	1,088	574
Cash and Bank Balances	397	298	2	22	9	94
Other Financial Assets	105	76	1			
Other Current Assets	608	247	332	268	238	157
<b>Total Assets</b>	<b>7,314</b>	<b>4,698</b>	<b>4,341</b>	<b>3,301</b>	<b>3,191</b>	<b>2,192</b>

# Shareholding Pattern as on 30th June'2025



SYMBOL	532626	POCL
LISTED	BSE (Main)	NSE (Main)
MKT CAP (30-06-25)	INR 2,476.22 Cr.	INR 2,475.79 Cr.
52 WEEK HIGH/LOW	INR 1,192.55/ 795.05	INR 1,190.0 / 289.75
MARKET PRICE (30-06-25)	INR 871.15	INR 871.00

Shareholding Pattern

Particulars	No. of Shares	% of Holding
Public	1,80,83,017	60.10%
Promoters	1,20,04,000	39.90%
Total	3,00,87,017	100%

# Thank You



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