Karnataka Bank Ltd.

Your Family Bank, Across India

Regd. & Head Office
P. B. No.599, Mahaveera Circle
Kankanady
Mangaluru – 575 002

Phone : 0824-2228184
E-Mail : comsec@ktkbank.com
Website : www.karnatakabank.com
CIN : L85110KA1924PLC001128

SECRETARIAL DEPARTMENT

August 12, 2025
HO:SEC: 136 :2025-26

To

The Manager	The Manager
Listing Department	Listing Department
National Stock Exchange of India Limited	**BSE Limited**
Exchange Plaza, C-1, Block G	Phiroze Jeejeebhoy Towers
Bandra-Kurla Complex	Dalal Street
Bandra (E), Mumbai-400051	Mumbai-400001
Scrip Code: KTKBANK	**Scrip Code: 532652**

Madam / Dear Sir,

Sub: Intimation under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Submission of a copy of the presentation for Analysts / Institutional Investors on unaudited, reviewed Standalone & Consolidated financial results for the quarter ended June 30, 2025

We refer to our earlier letter no. HO/SEC/129/2025-26 dated 07.08.2025, intimating about the scheduling of Q1FY26 Earning's Audio Conference Call for Analysts / Institutional Investors to be held on Wednesday, August 13, 2025, at 11.00 AM IST and also the modalities in connection therewith.

In compliance with the provisions of Regulation 30 read with Para A of Part A of Schedule III and other applicable provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith a copy of the presentation for Analysts / Institutional Investors on unaudited, reviewed Standalone & Consolidated financial results for the quarter ended June 30, 2025. The analyst presentation has also been hosted on the website of the Bank and the same is available under the link given below:

https://karnatakabank.com/investors/quarterly-results

This is for your kind information and dissemination.

Yours faithfully,

Sham Kanathila Digitally signed by Sham Kanathila
Date: 2025.08.12 20:20:24 +05'30'

Sham K
Company Secretary &
Compliance Officer

INVESTOR PRESENTATION Q1 FY26

Karnataka Bank
Your Family Bank. Across India.
Shubh 101

Banking with Legacy, Embracing the Future

Shubh 101

100 YEARS OF LEGACY

1 FOR SHAGUN

Karnataka Bank
Your Family Bank. Across India.

Trusted for 101 years

karnatakabank.com

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Key Parameters for Q1FY26

Managing transitions to achieve stability and sustainable growth…

Deposits and Advances Growth

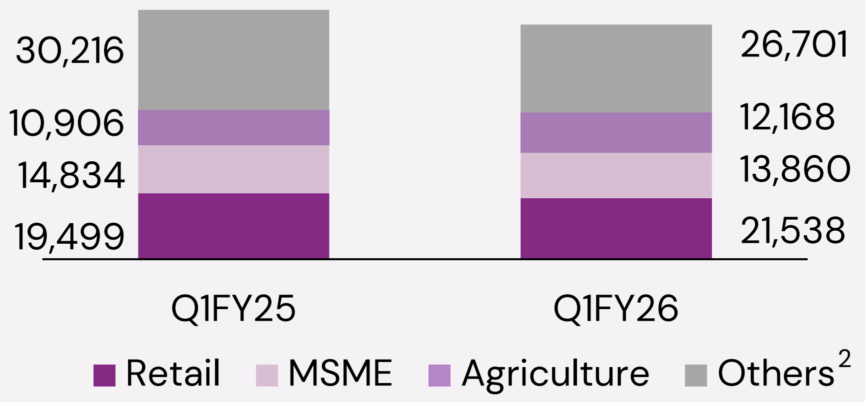
Gross Advances[1]

Growth: -1.6%

75,455 → 74,267

Growth: 5.1%

(In Retail, Agri & MSME)



Total Deposits

Q1FY25	Growth	Q1FY26
1,00,080 cr.	*Growth: 3.2%* →	**1,03,242 cr.**

CASA

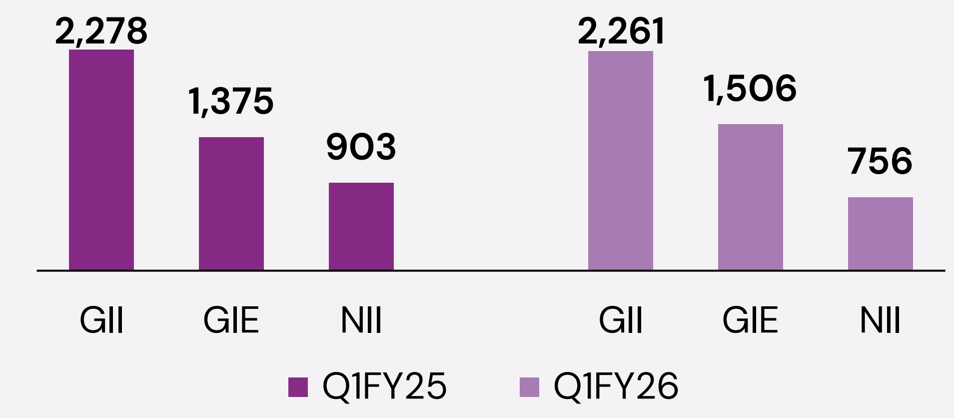
Q1FY25	Growth	Q1FY26
30,530 cr.	*Growth: 4.3%* →	**31,835 cr.**

Retail Term Deposit

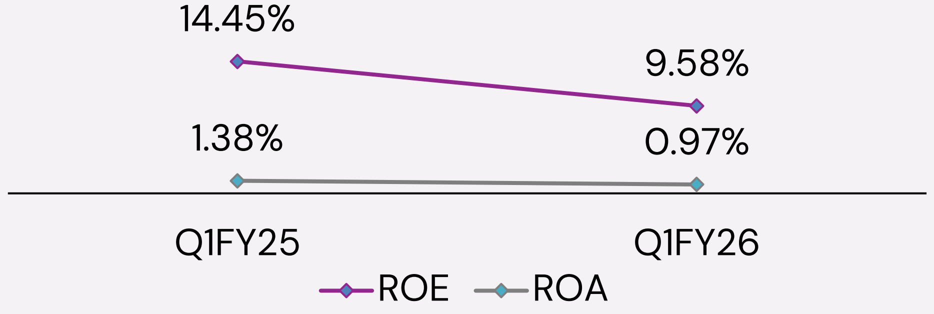
Q1FY25	Growth	Q1FY26
60,134 cr.	*Growth: 9.4%* →	**65,786 cr.**

Profitability Metrics

INR cr.

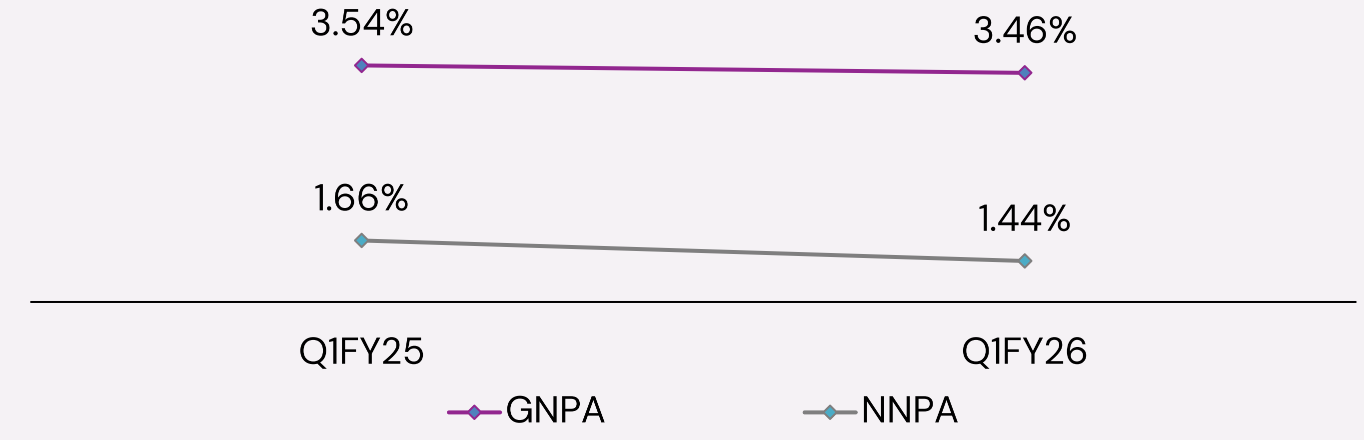


GII – Gross Interest Income;
GIE – Gross Interest Expense;
NII – Net Interest Income



Interest on Income Tax Refund of Rs.81.32 crores was received during Q1FY25 which has consequently increased ROA & ROE for that period.

Asset Quality



Notes: 1. Retail, Agriculture and MSME classifications done as per internal classifications 2. Other include NBFC, SME, Large & Mid Corporates and Others

Q1 FY26 Performance at a Glance

Q1FY26 INR cr.

Assets

Gross Advances	Retail Advances[1]	Deposits	CASA
74,267	39,310	1,03,242	31,835
(4.7%) QoQ *(0.47%) QoQ* *(In Retail, Agri & MSME)*	*0.09% QoQ*	*(1.5%) QoQ* *1.8% QoQ* *(In Retail Term Deposit)*	*(4.3%) QoQ*

Profitability

NIM	PAT	ROA	ROE
2.82%	292	0.97%	9.58%
16 bps QoQ	*16.0% QoQ*	*16 bps QoQ*	*102 bps QoQ*

Asset Quality

GNPA	GNPA and Std Restructured % of Advances	NNPA	PCR (Excl. TWO)
3.46%	4.66%	1.44%	59.18%
38 bps QoQ	*30 bps QoQ*	*13 bps QoQ*	*100 bps QoQ*

- To focus on granular advances growth, there has been a churn in the IBPC portfolio by Rs. 540 crores.
- The Bank's CASA average was ₹30,930 crore in Q1FY26, up from ₹30,004 crore in Q4FY25, reflecting a quarter-on-quarter growth of 3.1%.
- The Bank's standard restructured portfolio declined from ₹994.77 crore in Q4FY25 to ₹888.23 crore in Q1FY26, indicating improved monitoring.
- The Bank has intensified its focus on collections, especially Retail, implementing key measures to recover NPA accounts, recovering ~₹90 crore from accounts that slipped into NPA, post quarter-end.

Notes: 1. Retail classification done as per RBI definition

Q1FY26 Performance at a Glance

Profitability

- Gross Interest Income for Q1 FY26 has grown marginally by 0.12% QoQ mainly on account of RBI repo rate cut.
- Interest Expense grew 1.89% over the same period owing competitive deposit pricing on account of tightening liquidity.
- Consequently, NII for Q1FY26 decreased 3.21% QoQ.
- As a result of increased Interest Expense, NIM declined to 2.82% in Q1FY26, down from 2.98% in Q4FY25.
- PAT for Q1FY26 stood at Rs. 292.40 Crore v/s Rs. 252.37 Crore in Q4FY25.
- ROA and ROE stood at 0.97% and 9.58% respectively for Q1FY26.

Asset Quality and Liability

- Gross NPA increased to 3.46% as on 30 June 2025, as against 3.08% as on 31 March 2025. The Bank has intensified its focus on collections, especially Retail, implementing key measures to recover NPA accounts, recovering ~₹90 crore from accounts that slipped into NPA, post quarter-end.
- Net NPA also increased to 1.44% as on 30 June 2025 against 1.31% on 31 March 2025.
- Credit cost for the quarter stood at 0.16% as against 0.05% in Q4FY25.
- CASA ratio as on 30 June 2025 stood at 30.84% as against 31.75% on 31 March 2025.

Distribution

- Launched liability DIY platform for Savings Account and Dormant Account Activation
- First Bank to get onboarded on ONDC rails to offer Personal Loan product

Product and Digitization

- Digital footprint increased by 0.86 lakh+ additional mobile application downloads during Q1 FY2026
- 75,000+ new debit cards added to KBL's network during Q1 FY2026
- Launch/Revamp of products and services to cater to the ever-evolving needs of customers -

a) KBL Asha Nivas Loan with a vision to finance construction/purchase of a house for Economically weaker sections & middle income families in line with PMAY- U 2.0 Interest Subsidy Scheme

b) Addition of Mortgage product to RAC (Retail Asset Centre) Model

c) Revamp of Credit policy across key products viz., Housing, Mortgage, Lease N Cash, Gold & MSME Loans.

Experienced Management Team...

Strengthening of Management, making the Organization Future Ready

Raghavendra S Bhat

MD & CEO
38 years at Karnataka Bank

Ravichandran S

Head - Credit Sanctions
39 years at Karnataka Bank

Kannan K

Chief Information Security Officer (CISO)
30 years at Karnataka Bank

Gurumurthy R K

Head – Treasury
35 years of experience as a Treasurer

Niranjan Kumar

Chief Human Resources Officer
25 years of experience in HR

Sreenivas Mylavarapu

Head – Retail Lending, SME, MSME & Agri
24 years of experience in secured and unsecured lending

Vinaya Bhat P J

Chief Compliance Officer (CCO) & Principal Officer
28 years at Karnataka Bank

Jayanagaraja Rao S

Head Inspection & Audit (HIA) & Chief of Internal Vigilance (CIV)
28 years at Karnataka Bank

Pankaj Gupta

Chief Digital & Marketing Officer
30 of years experience across IT services, Sales and delivery

Ramaswamy Subramanian

Chief Product Officer
30 years of experience in BFSI

Nagaraja Upadhyaya B

Head – Credit Monitoring Dept
29 years at Karnataka Bank

Venkateswarlu Mallineni

Head – Liabilities & TPP
25 years experience in Retail Banking and Liabilities Business

Raja B. S.

Head – Branch Banking Dept and Operations Dept
35 years at Karnataka Bank

Chandra Shekar

Head – Legal & Recovery
30 years at Karnataka Bank

Abhishek Sankar Bagchi

Chief Financial Officer
23 years of experience in BFSI

Venkat Krishnan

Chief Information Officer
25 years of experience in BFSI

Ratheesh R

Head – Training
39 years of experience in BFSI

Ananthapadmanabha B

Head – Special Projects
30 years at Karnataka Bank

Strong management with proven experience and leadership

…Guided by an Independent Board

With no Shareholder Holding >5% Share Capital in the Bank

P Pradeep Kumar

Part Time Chairman, Independent Director
Former MD, State Bank of India

Justice A V Chandrashekar

Independent Director
Former Judge, High Court of Karnataka

CA Kalmanje Gururaj Acharya

Independent Director
Senior Partner, M/s. K G Acharya & Co.; Former Independent Director, State Bank of Mysore

Raghavendra S Bhat

MD & CEO
38 years at Karnataka Bank

Uma Shankar

Independent Director
Former ED, Reserve Bank of India

Jeevandas Narayan

Independent Director
Former MD, State Bank of Travancore; Deputy MD, State Bank of India

Dr D S Ravindran

Independent Director
Former Principal Secretary, Govt. of Karnataka

Harish H V

Independent Director
Former Partner, Grant Thornton; Founder ECube Investment Advisors

CA B R Ashok

Non-Executive Director
Partner, M S K C & Associates

Balakrishna Alse S

Independent Director
Former ED, Oriental Bank of Commerce

Financial Highlights

Karnataka Bank
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Shubh101

Banking with Legacy, Embracing the Future

Financial Highlights

Profit and Loss Statement

Particulars	Q1FY26	Q4FY25	Growth Q-o-Q	Q1FY25	Growth Y-o-Y
Interest Income	2,261.28	2,258.46	0.12%	2,277.99	-0.73%
Interest Expense	1,505.68	1,477.78	1.89%	1,374.63	9.53%
Net Interest Income	**755.60**	**780.68**	**-3.21%**	**903.36**	**-16.36%**
Other Income	358.36	428.23	-16.32%	279.01	28.44%
Total Income (Net of Interest Expense)	**1,113.96**	**1,208.91**	**-7.85%**	**1,182.37**	**-5.79%**
Employee Expenses	*341.13*	525.91	-35.14%	*319.83*	6.66%
Other Expenses	305.54	307.98	-0.79%	303.95	0.52%
Total Operating Expenses	**646.67**	**833.89**	**-22.45%**	**623.78**	**3.67%**
Operating Profit	**467.29**	**375.02**	**24.60%**	**558.59**	**-16.34%**
Provisions	110.80	31.08	256.50%	40.26	175.24%
Profit Before Tax (PBT)	**356.49**	**343.94**	**3.65%**	**518.33**	**-31.22%**
Tax	64.09	91.57	-30.01%	118.00	-45.69%
Profit After Tax (PAT)	**292.40**	**252.37**	**15.86%**	**400.33**	**-26.96%**

Amount in INR Cr; (Including FD With Banks/ Institutions)

Financial Highlights

Balance Sheet

Particulars	Q1FY26	FY25	Growth Q-o-Q
Property & Assets			
Cash & Balance With RBI	7,956.36	7,525.73	5.7%
Balance With Banks & Money At Call & Short Notice	943.13	458.58	105.7%
Investments	25,523.05	24,536.51	4.0%
Advances	72,727.15	76,541.48	-5.0%
Fixed Assets	985.62	990.54	-0.5%
Other Assets	11,093.38	10,908.94	1.7%
Total	**1,19,228.69**	**120,961.78**	**-1.4%**
Capital and Surplus			
Capital	377.98	377.95	0.0%
Reserves & Surplus	12010.33	11707.37	2.6%
Deposits	1,03,242.17	104,807.49	-1.5%
Borrowings	1,624.49	1,940.55	-16.3%
Other Liabilities & Provisions	1,973.72	2,128.42	-7.3%
Total	**1,19,228.69**	**120,961.78**	**-1.4%**

Amount in INR Cr; (Including FD With Banks/ Institutions)

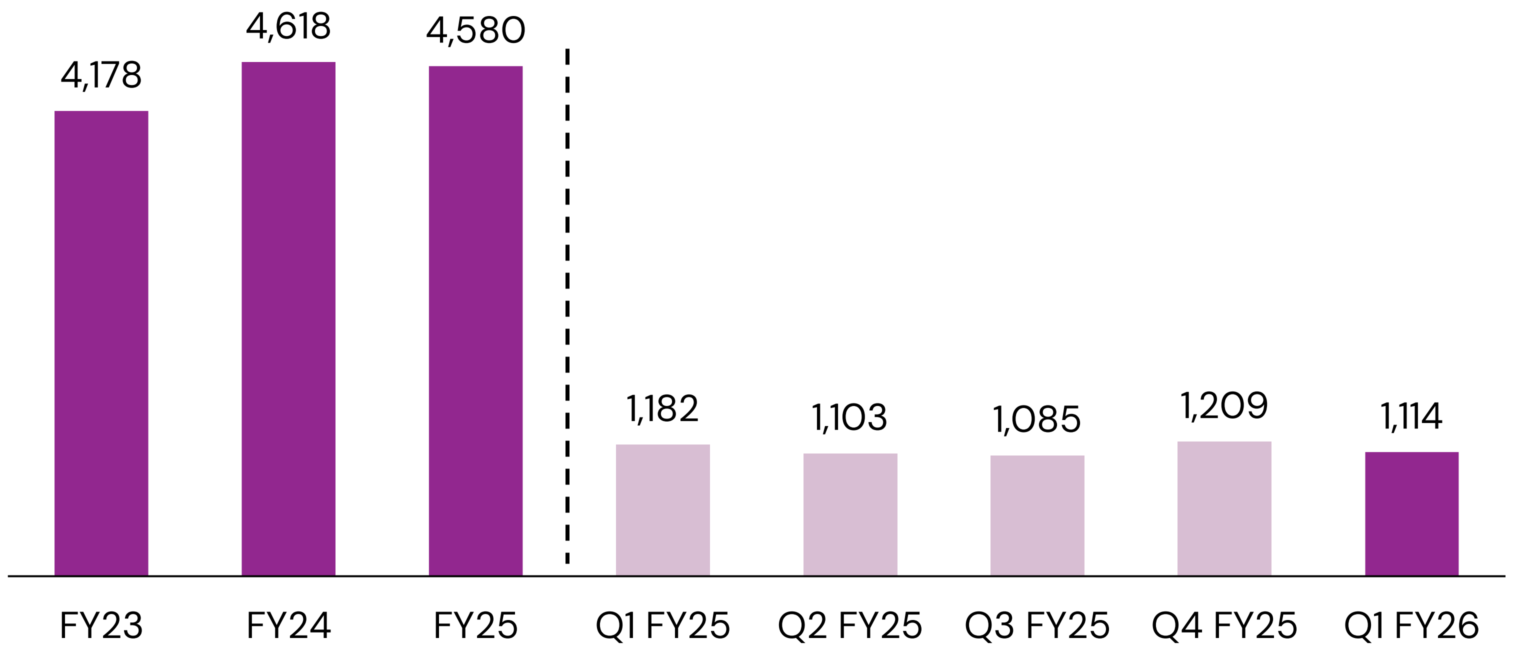
Financial Highlights

Key Financial Ratios

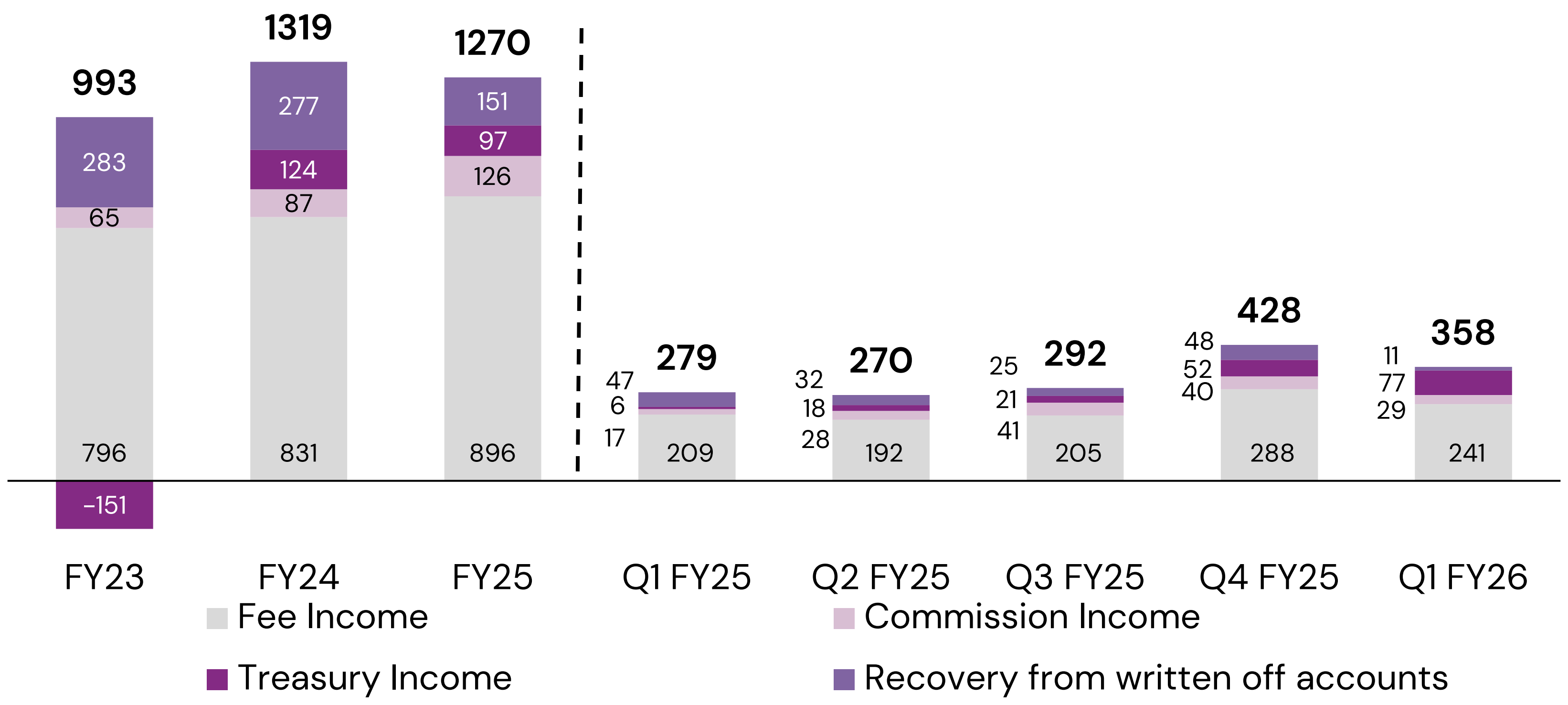
Particulars	Q1FY26	Q4FY25	Growth Q-o-Q	Q1FY25	Growth Y-o-Y
Gross NPA	3.46%	3.08%	38 bps	3.54%	-8 bps
Net NPA	1.44%	1.31%	13 bps	1.66%	-22 bps
CASA Ratio	30.84%	31.75%	-91 bps	30.51%	33 bps
NIM %	2.82%	2.98%	-16 bps	3.54%	-72 bps
ROA	0.97%	0.81%	16 bps	1.38%	-41 bps
ROE	9.58%	8.56%	102 bps	14.45%	-487 bps
PCR (Excl. TWO)	59.18%	58.18%	100 bps	53.97%	521 bps
PCR (Incl. TWO)	81.11%	81.42%	-31 bps	77.97%	314 bps
Credit Cost	0.16%	0.05%	11 bps	0.11%	5 bps
CD Ratio	71.93%	74.38%	-245 bps	75.39%	-346 bps
Yield on Advances	9.28%	9.43%	-15 bps	9.52%	-24 bps
Cost of Deposits	5.73%	5.79%	-6 bps	5.51%	22 bps
Cost of Funds	5.77%	5.83%	-6 bps	5.57%	20 bps
CRAR	20.46%	19.85%	61 bps	17.64%	281 bps

Profitability

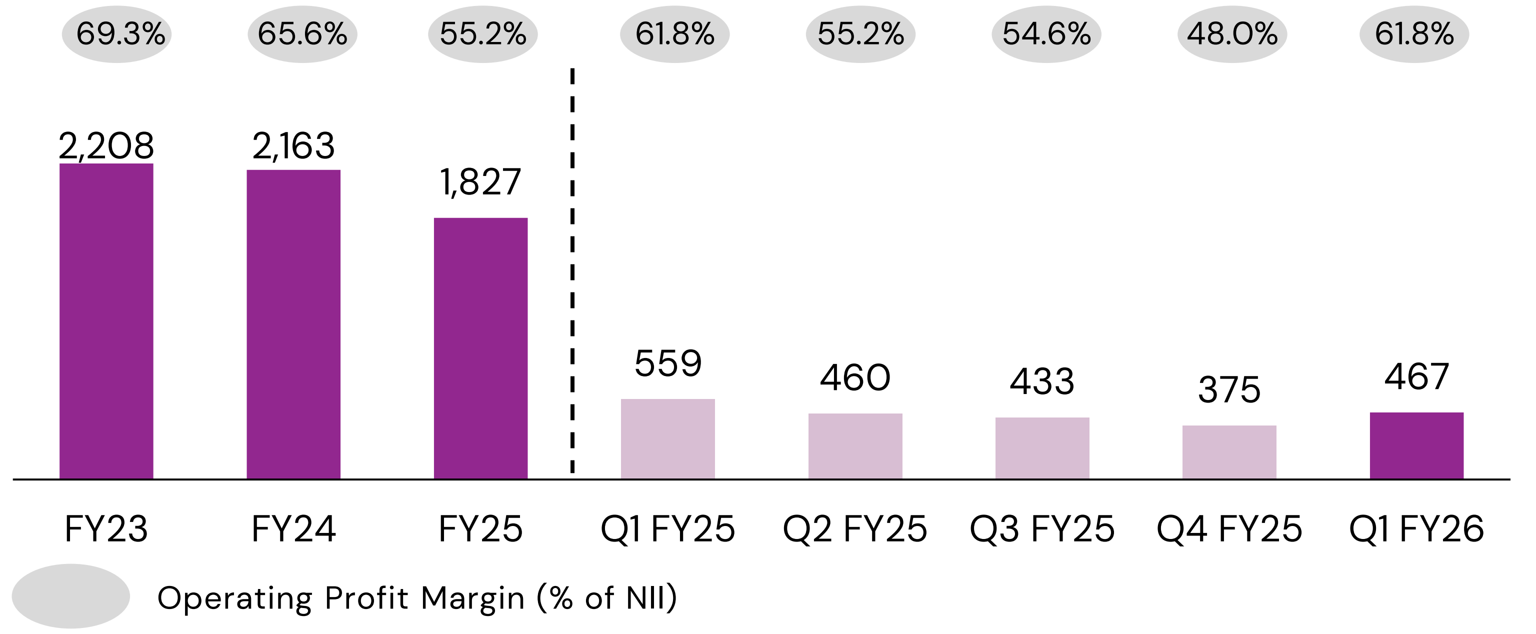
Operating Revenue (INR Cr.) [1]



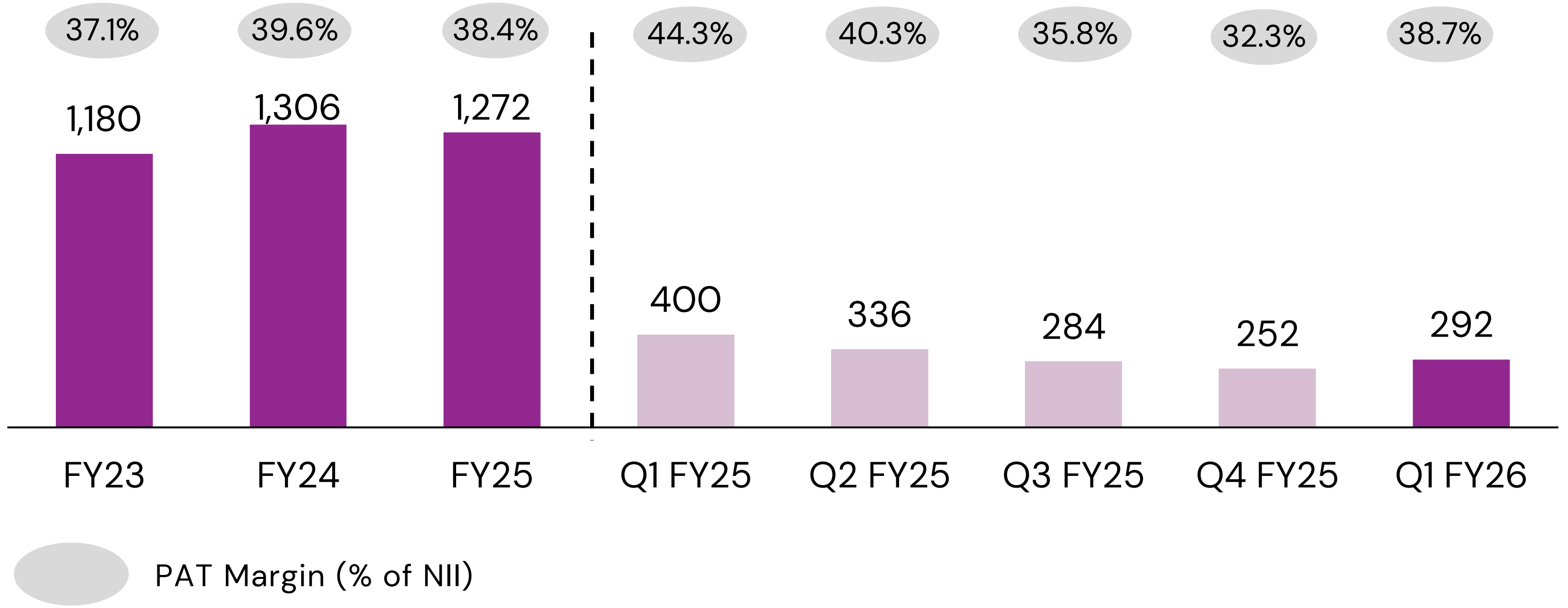
Other Income (INR Cr.)



Operating Profit (INR Cr.)



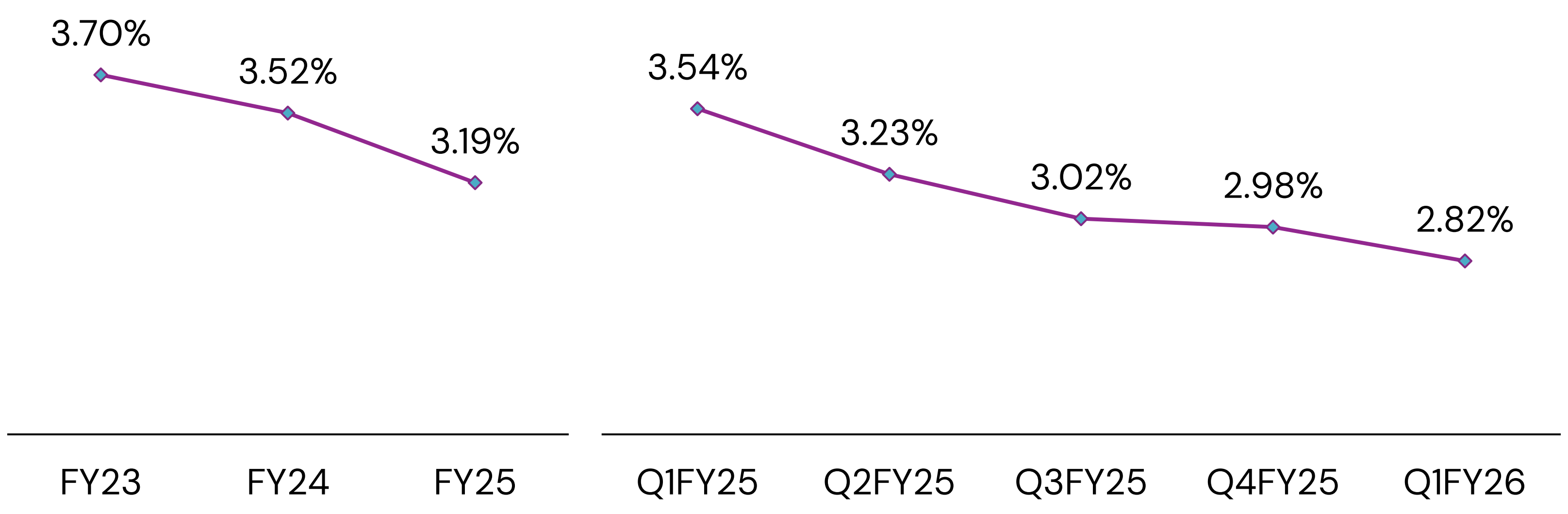
PAT (INR Cr.)



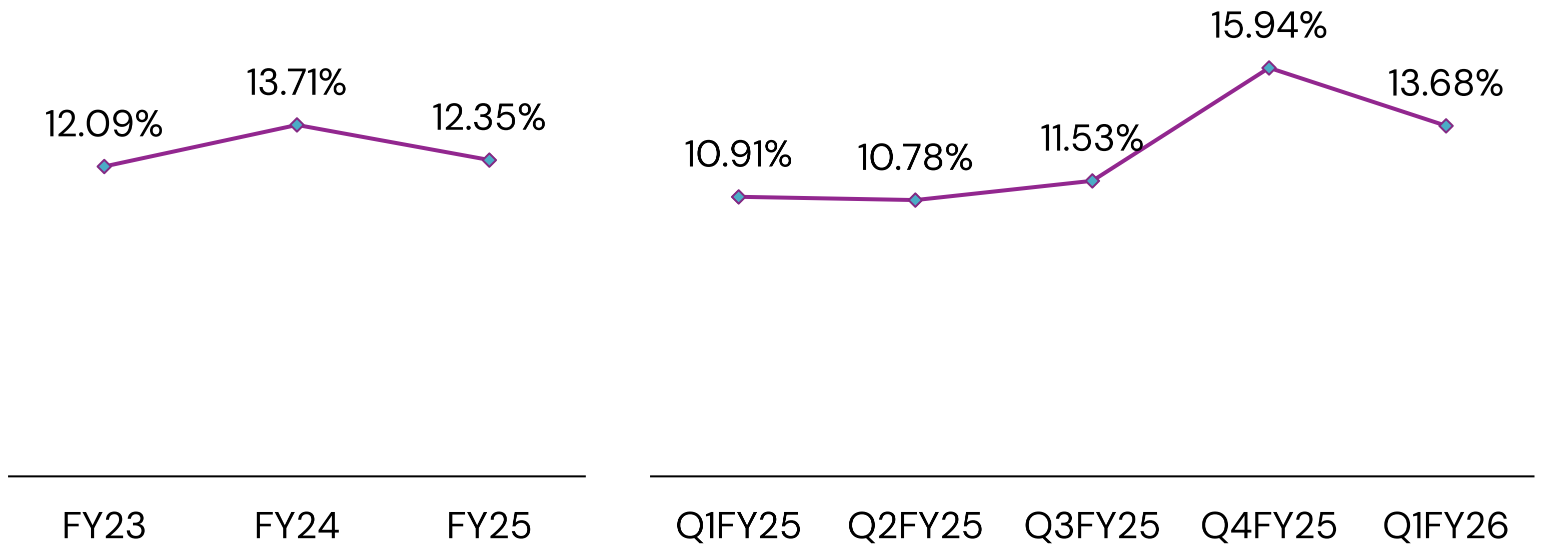
[1] Operating Revenue = Total Income – Interest Expense

Profitability

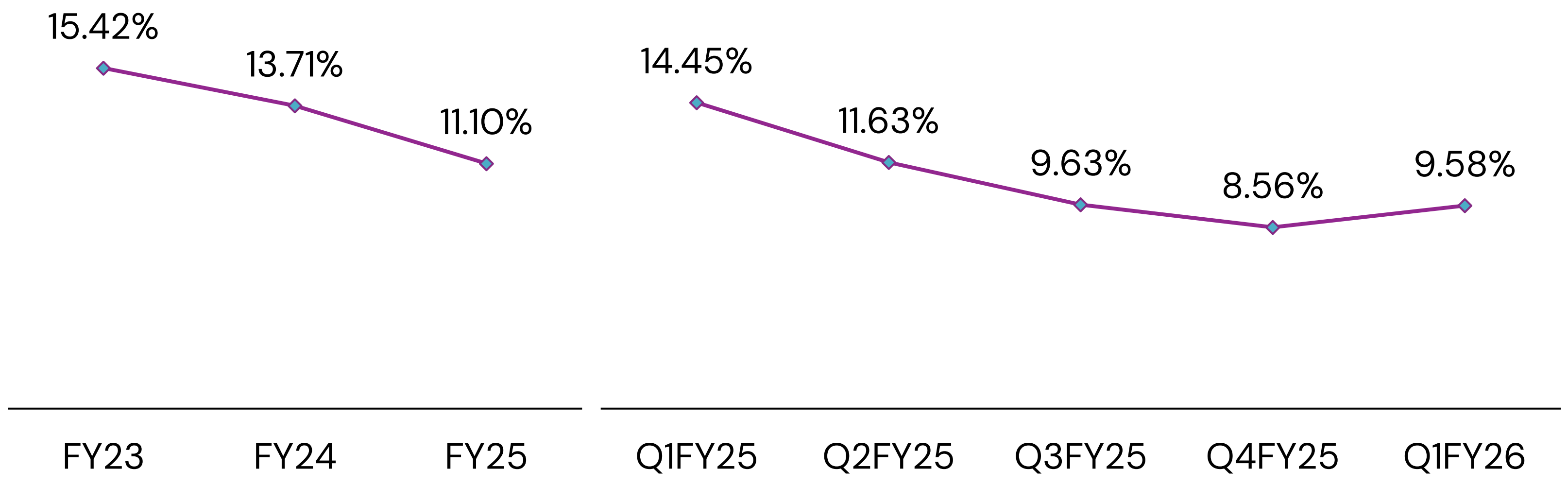
Net Interest Margin



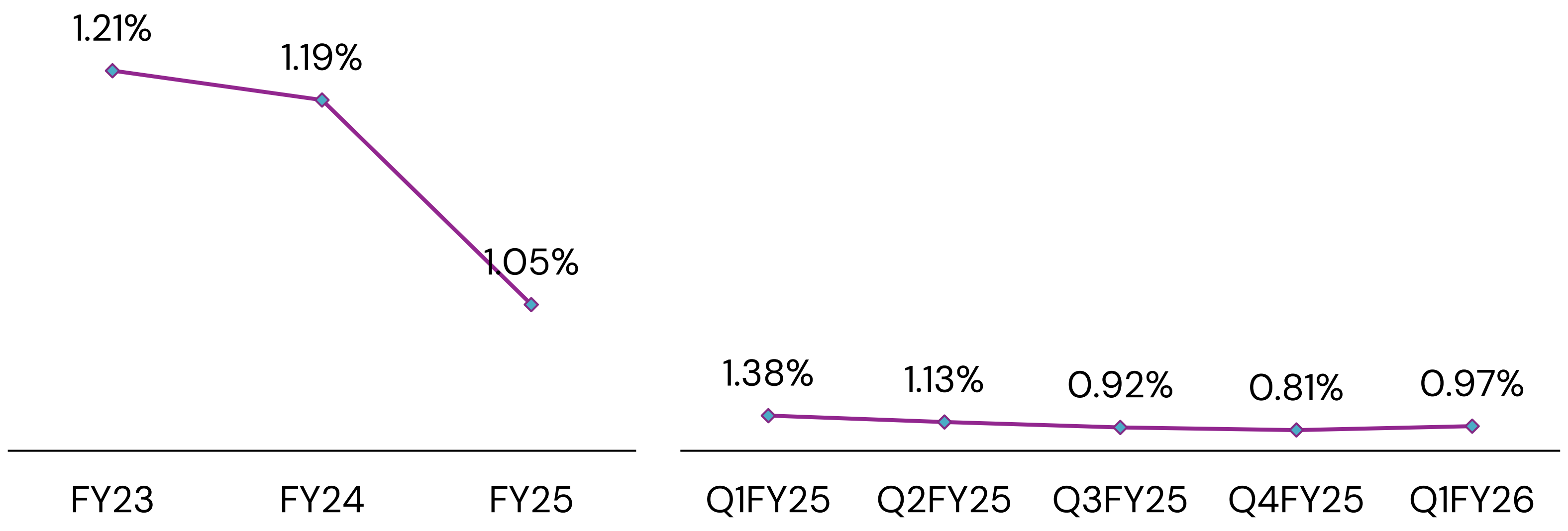
Non-Interest Income to Total Income



Return on Equity

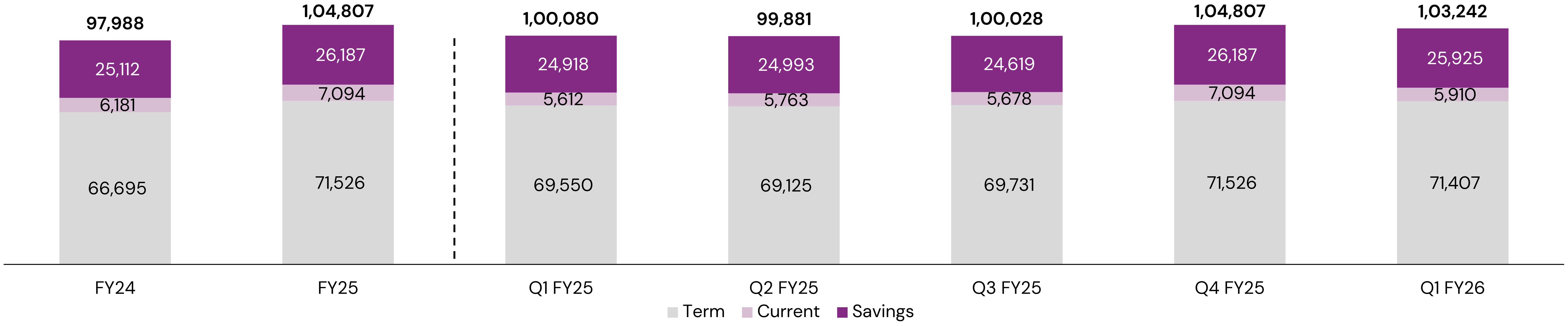


Return on Assets

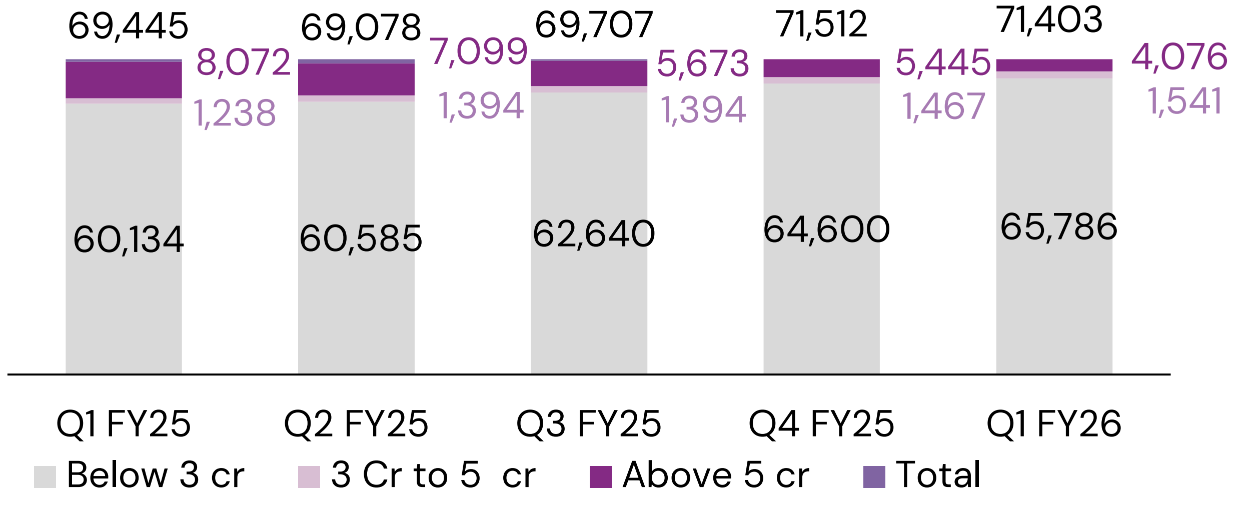


Liability Profile

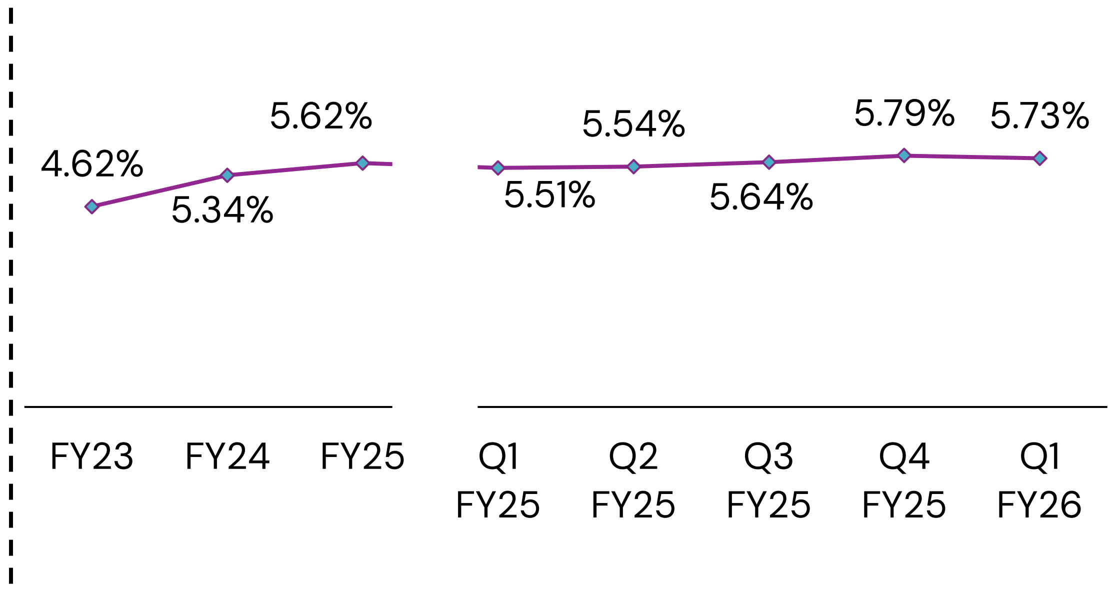
Deposit Profile (INR Cr.)



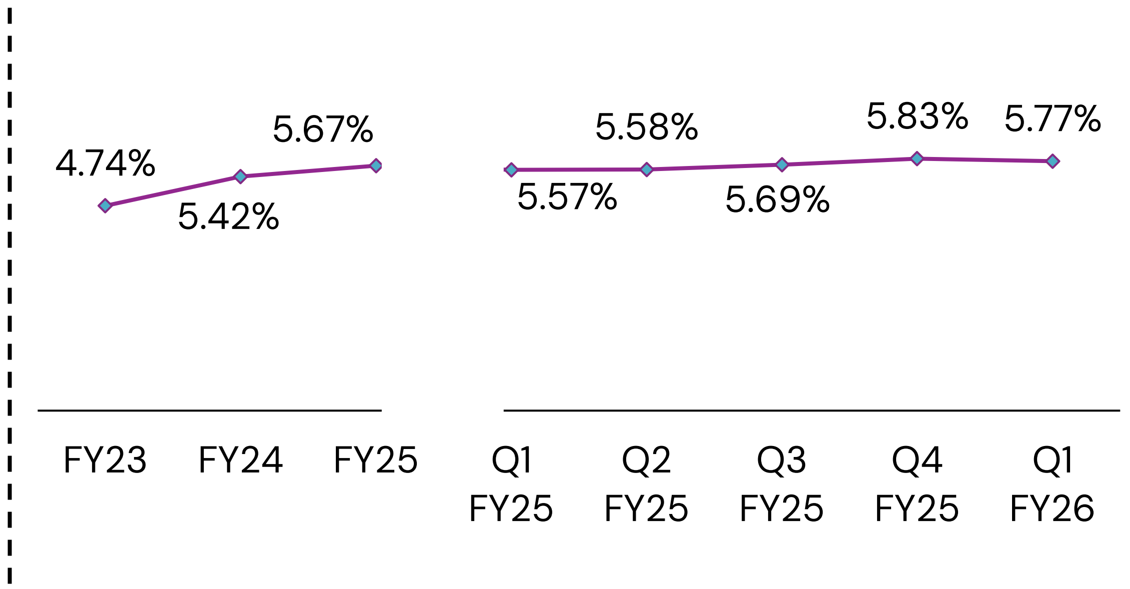
Term Deposit Breakup[1] (INR Cr.)



Cost of Deposits



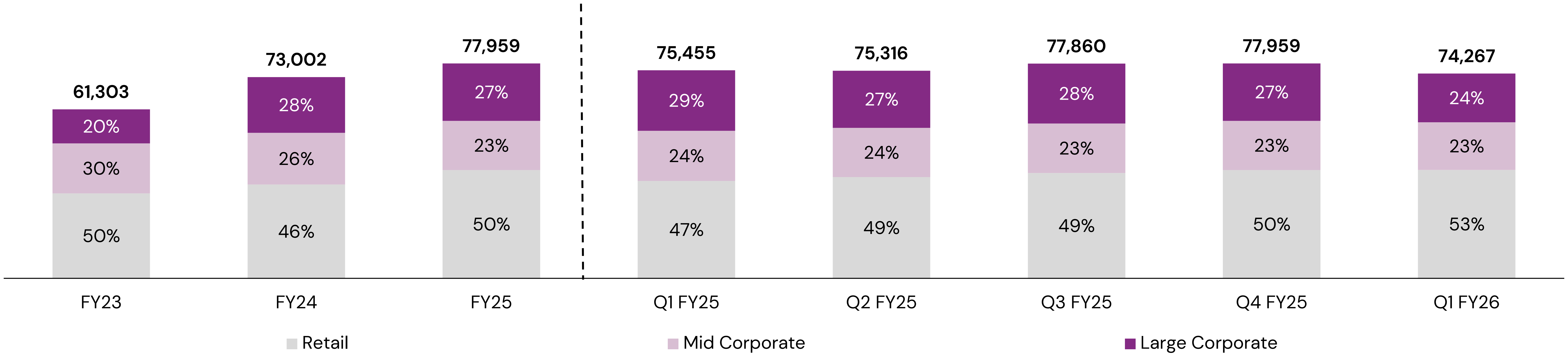
Cost of Funds



Notes: 1. Definition of "Bulk Deposits" is revised for banks from "₹ 2 Cr & above" to "₹ 3 Cr and above" during the month of Jun'24; Values exclude Inter bank term deposits

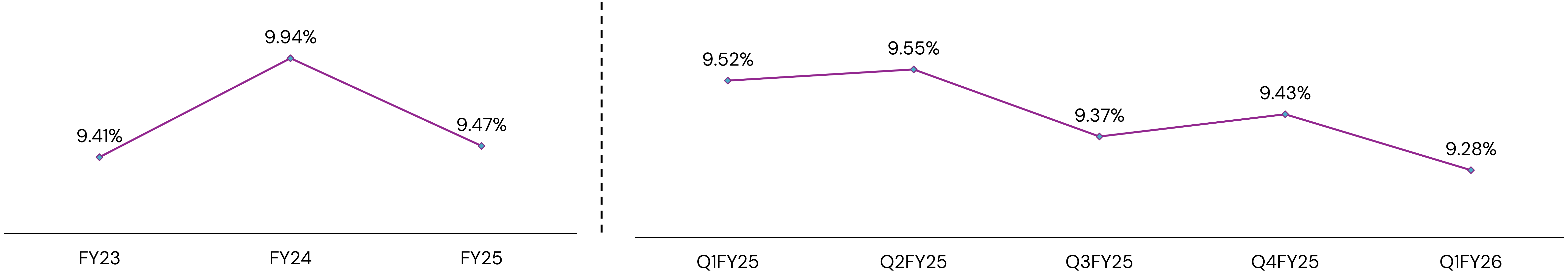
Advances

Gross Advances Profile[1] (INR Cr.)



[1] Retail and Corporate classifications done as per RBI definition

Yield on Advances



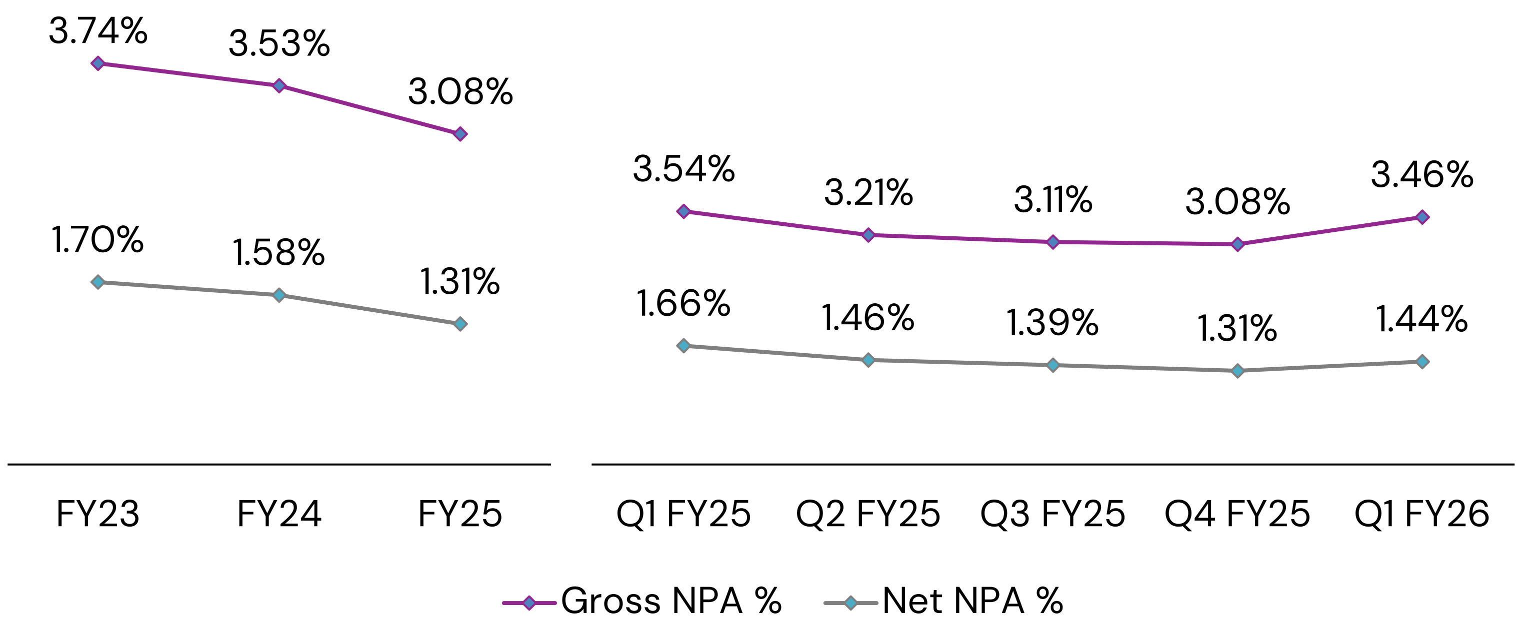
Advances

Retail Sectoral Loan Disbursement (INR Cr.)

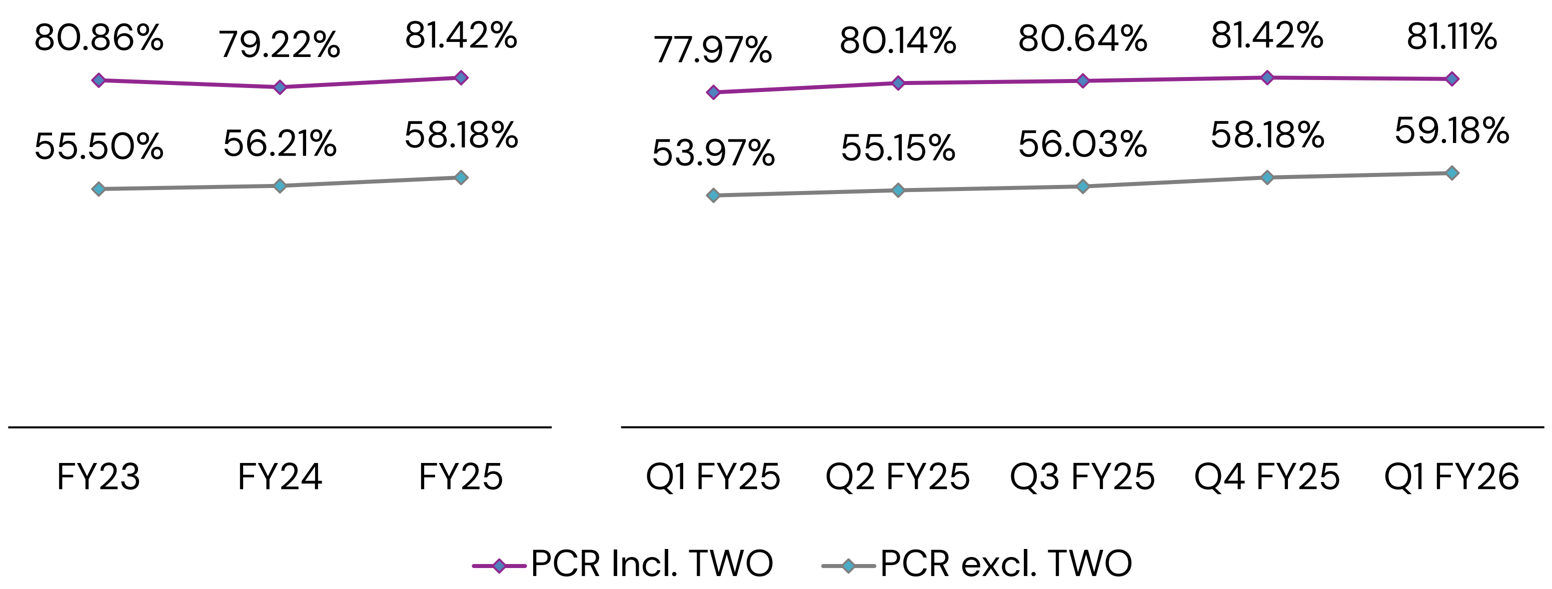
Particulars	Q1FY25 Amount	Q2FY25 Amount	Q3FY25 Amount	Q4FY25 Amount	Q1FY26 Amount
Retail	**4,798**	**5,069**	**5,131**	**5,647**	**5,025**
A. Agri	**229**	**312**	**314**	**206**	**317**
B. Gold	**2,613**	**2,612**	**2,761**	**3,265**	**2,988**
i. Gold (Agri)	2,236	2,178	2,259	2,533	1,893
ii. Gold (Non-Agri)	376	433	502	732	1,095
C. Retail Focused	**965**	**1,142**	**1,045**	**1,091**	**824**
i. Housing Loans	544	626	570	612	487
ii. Car Loans	206	221	247	200	165
iii. Education	13	42	28	25	13
iv. Personal	25	26	35	41	32
v. Two-Wheeler	6	6	6	6	6
vi. Retail-Mortgage	152	183	136	196	109
vii. Retail-LRD	19	38	24	11	12
D. Retail-MSME	**645**	**611**	**620**	**624**	**453**
E. Retail Others	**347**	**393**	**391**	**461**	**444**

Asset Quality

GNPA & NNPA

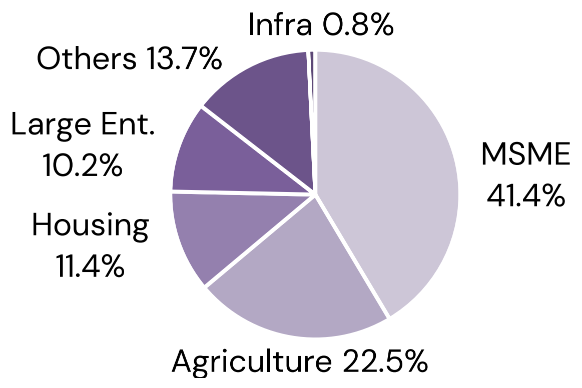


Provision Coverage (Incl. & excl. TWO)

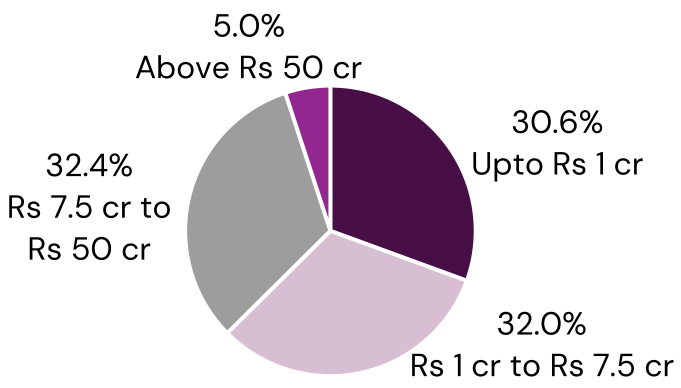


GNPA Breakup

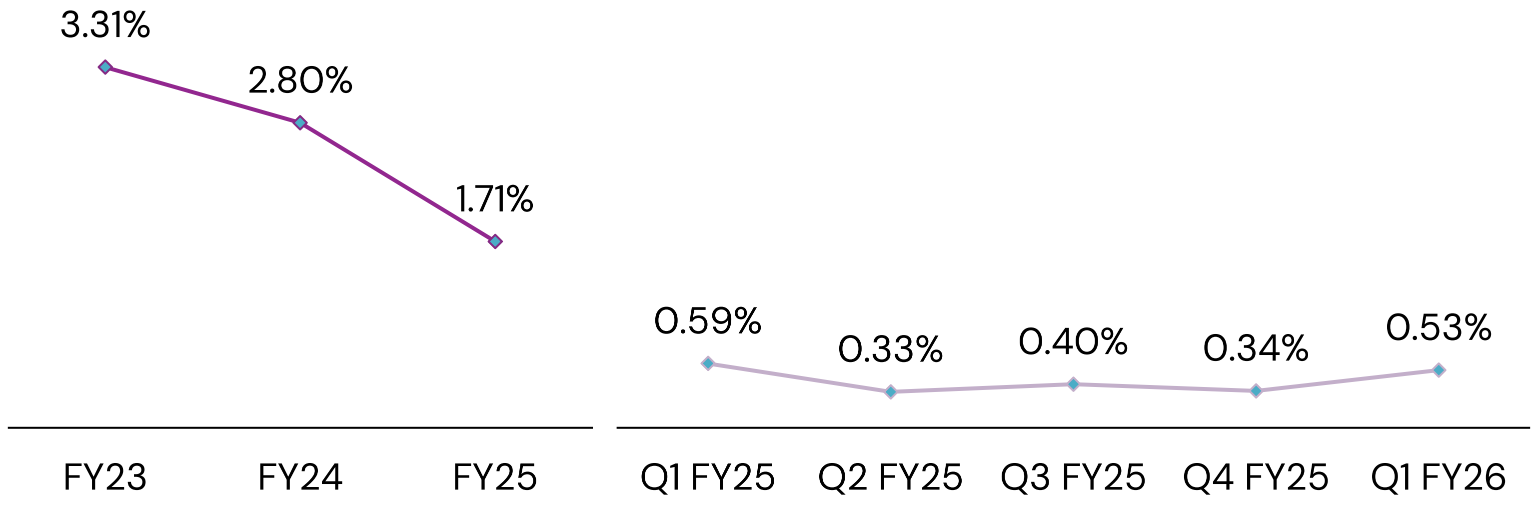
Sector wise



Size wise



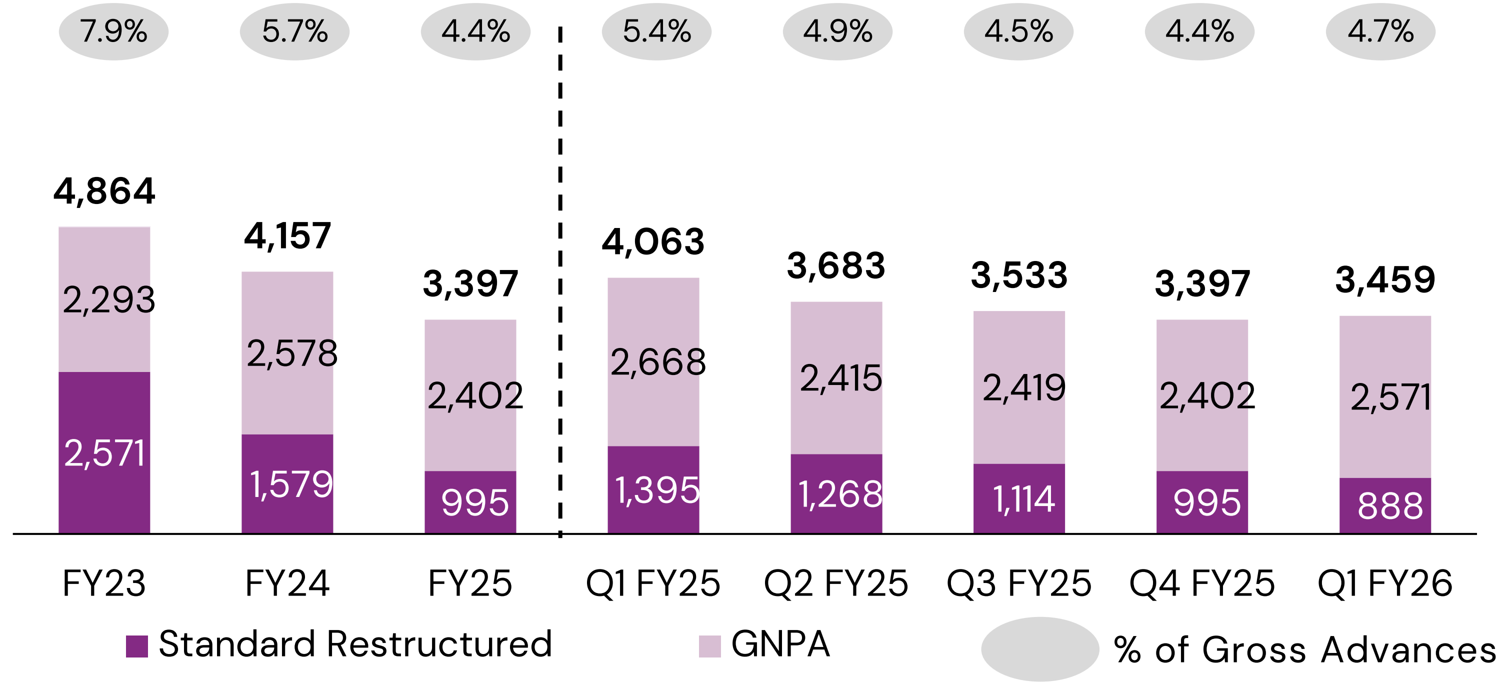
Slippage Ratio



Asset Quality

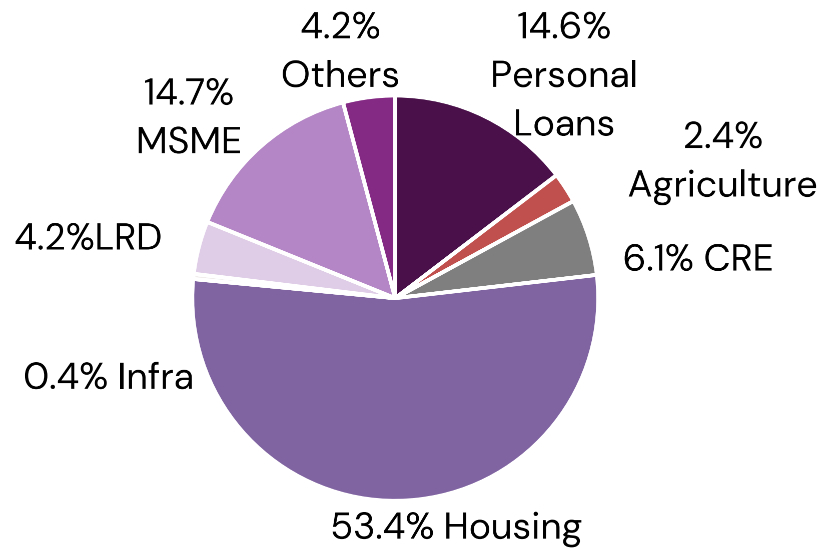
Restructured Portfolio

GNPA & Restructured Assets (INR Cr.)



The Standard Restructured Portfolio improved by 11% QoQ from Q4FY25 to Q1FY26.

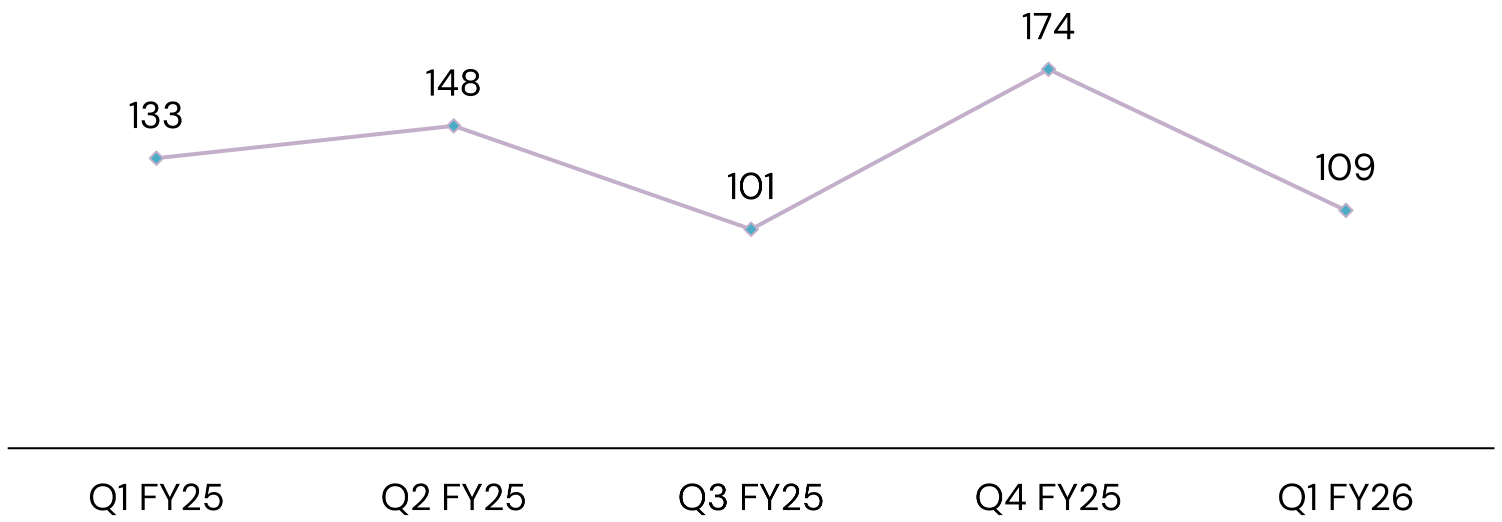
Standard Restructured Portfolio (incl. Related Accounts)



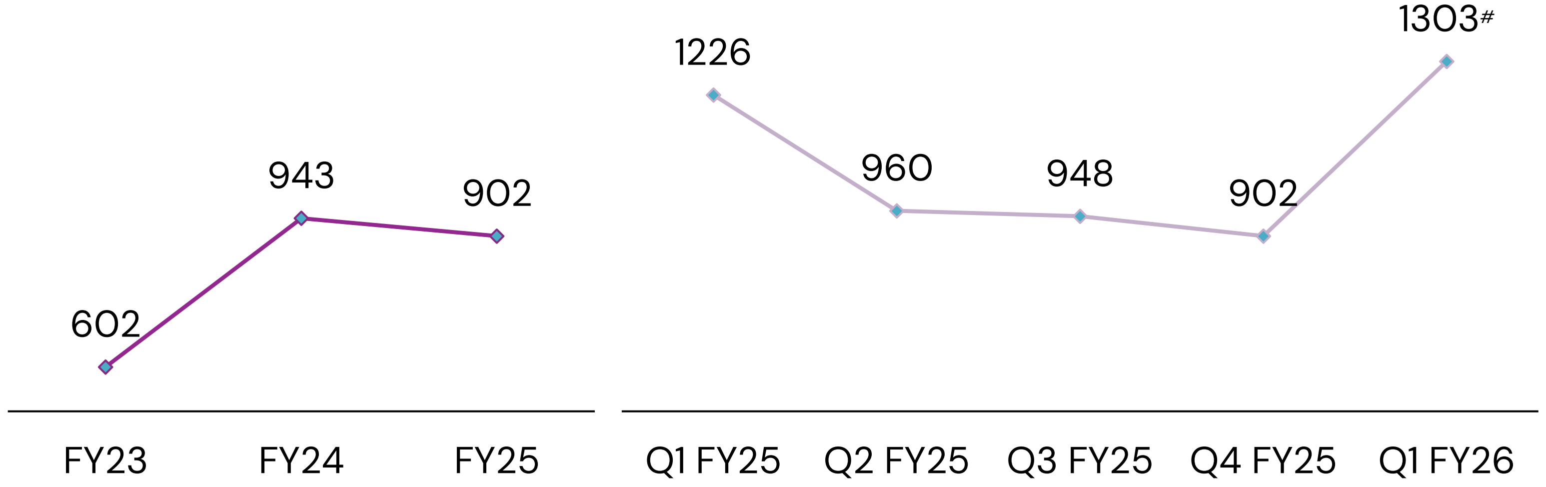
FY2025 – INR 888 crore*

*** Approximately 54% of the restructured portfolio comprises loans that require a 30% recovery for upgradation. Bank is focusing on recovering the same, post which the same would be moved out of the restructured portfolio.**

Recoveries (excluded upgraded accounts) (INR Cr.)



Special Mention Account – 2 (INR Cr.)



The Bank has intensified SMA2 collections, recovering ~₹195 crore post quarter-end.

Asset Quality

Movement of NPA

Particular (INR Cr.)	Quarterly			Annual
	Q1FY26	Q4 FY25	Q1 FY25	FY 25
Opening Gross NPA	2,402.08	2,419.06	2,578.42	2,578.42
Additions	401.29	254.92	416.49	1,206.77
Sub Total (A)	**2,803.37**	**2,673.98**	**2,994.91**	**3,785.19**
Slippage ratio	0.53	0.34	0.59	1.71
Reduction				
Up-gradation	123.04	95.51	98.70	499.02
Recoveries (excluding upgraded accounts)	109.24	173.91	133.12	555.56
Technical/ prudential Write Off	1.95	2.48	94.64	328.53
a. Technical written off	-	*0.13*	93.38	*319.78*
b. Other written off	1.95	*2.35*	1.26	*8.75*
c. By Sale	-	-	-	-
Sub Total (B)	**232.28**	**271.90**	**326.46**	**1,383.11**
Closing Gross NPA (A-B)	**2,571.09**	**2,402.08**	**2,668.45**	**2,402.08**

Asset Quality

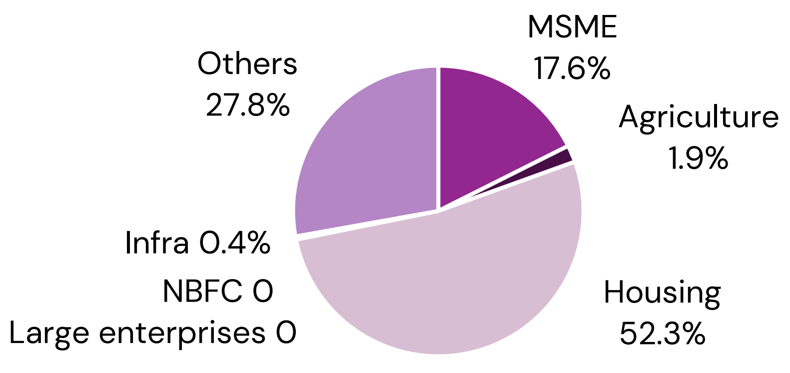
Sector-wise Breakup Analysis

Non-Performing Assets Breakup (INR Cr.)

Sectors	Q1 FY25		Q2 FY25		Q3 FY25		Q4 FY25		Q1 FY26	
	NPA	NPA%	NPA	NPA%	NPA	NPA%	NPA	NPA%	NPA	NPA%
MSME	1,011	1.34%	923	1.23%	955	1.23%	960	1.23%	1,065	1.43%
Agriculture	557	0.74%	485	0.64%	492	0.63%	533	0.68%	577	0.78%
Housing	353	0.47%	303	0.40%	288	0.37%	255	0.33%	294	0.40%
Infra	13	0.02%	12	0.02%	12	0.02%	12	0.02%	20	0.03%
NBFC	-	-	-	-	-	-	-	-	-	-
Large enterprises	260	0.34%	256	0.34%	259	0.33%	261	0.33%	262	0.35%
Others	474	0.63%	436	0.58%	413	0.53%	381	0.49%	353	0.48%
Total	**2,668**	**3.54%**	**2,415**	**3.21%**	**2,419**	**3.11%**	**2,402**	**3.08%**	**2,571**	**3.46%**

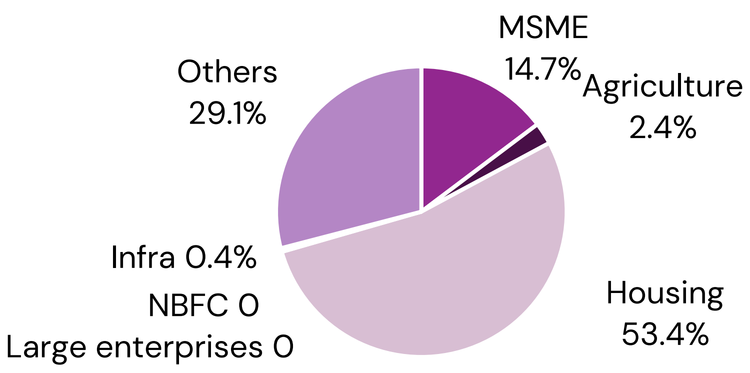
Standard Restructured Assets

Q4 FY2025



INR 995 Cr.

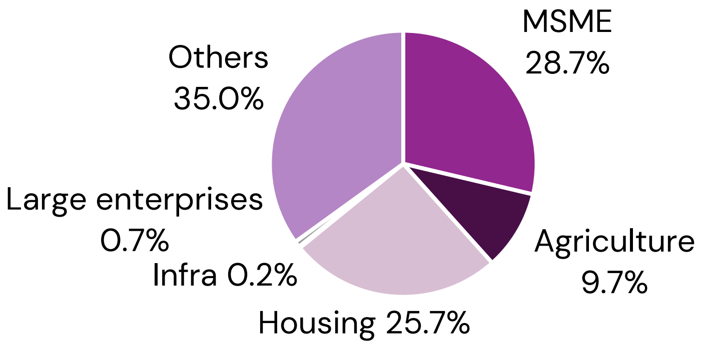
Q1 FY2026



INR 888 Cr.

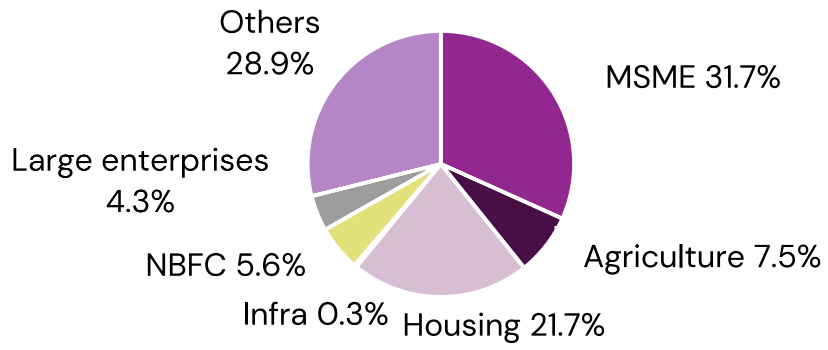
Special Mention Account Breakup

Q4 FY2025



INR 4,957 Cr.

Q1 FY2026

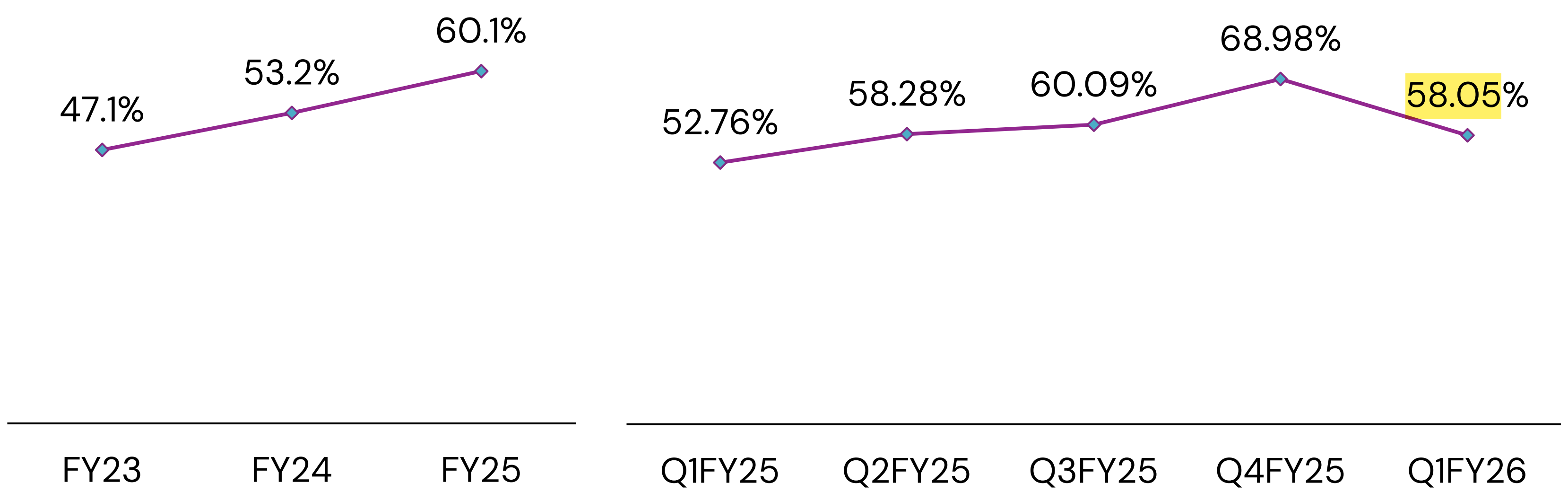


INR 5,478 Cr.#

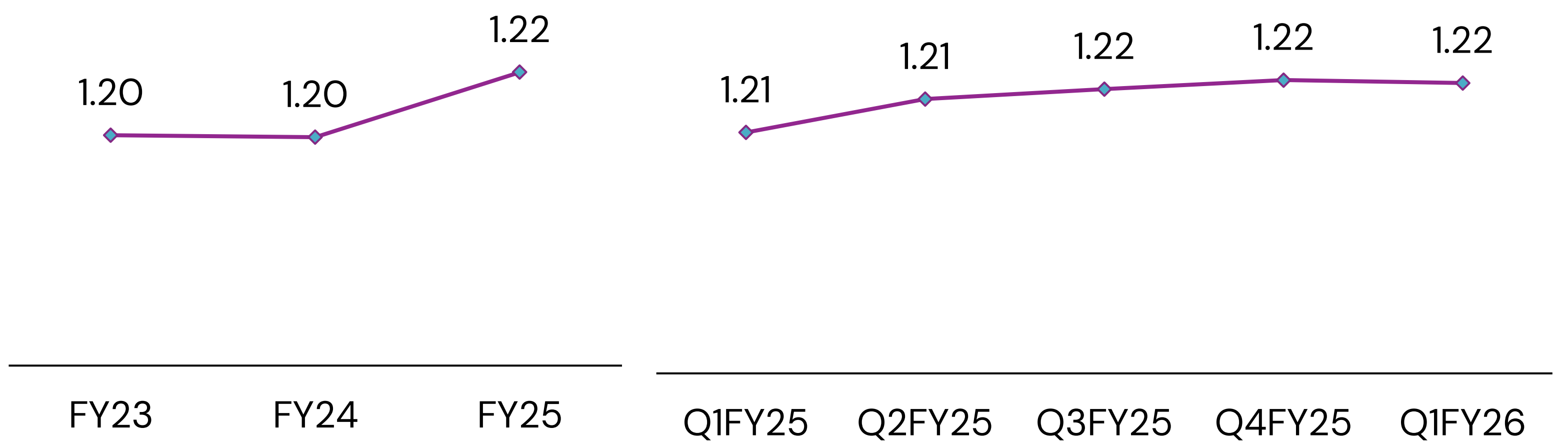
The Bank has intensified SMA collections, recovering ~₹1,180 crore post quarter-end.

Efficiency Ratio

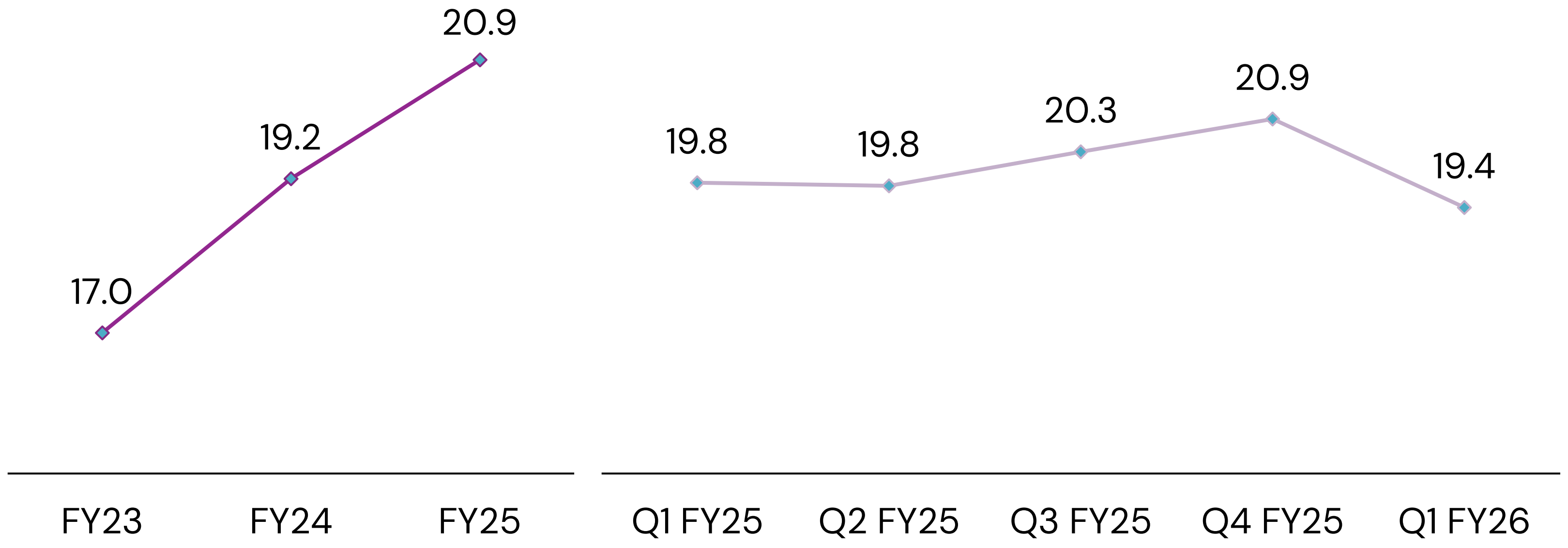
Cost to Income Ratio



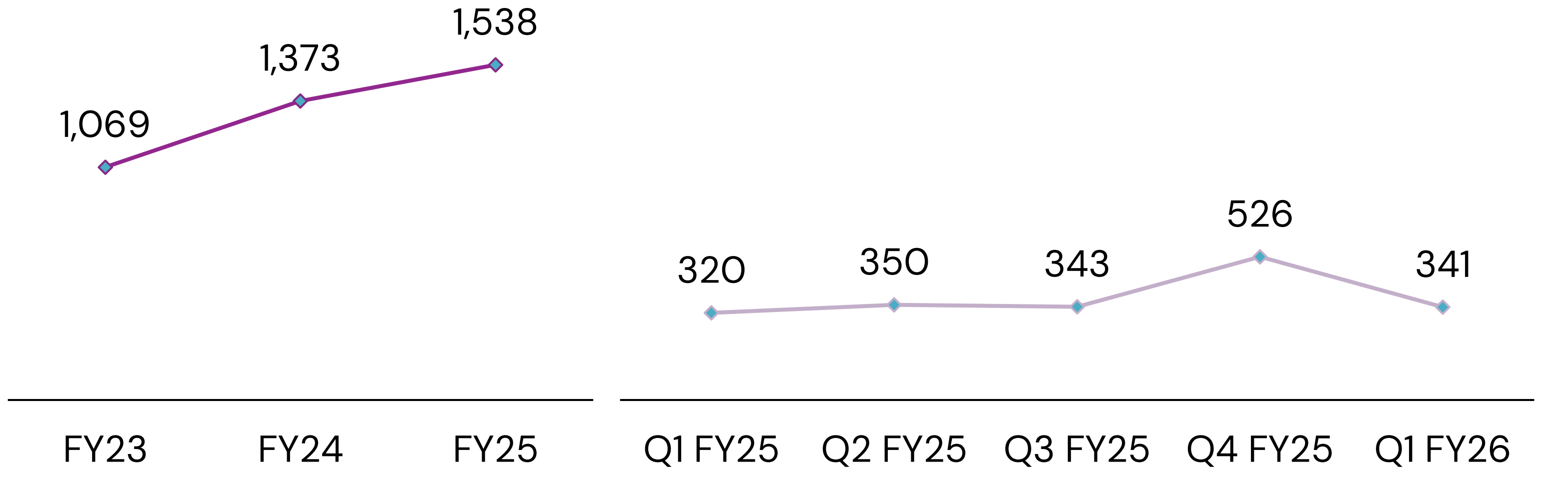
Product Per Customer (PPC)



Business per Employee (INR Cr.)

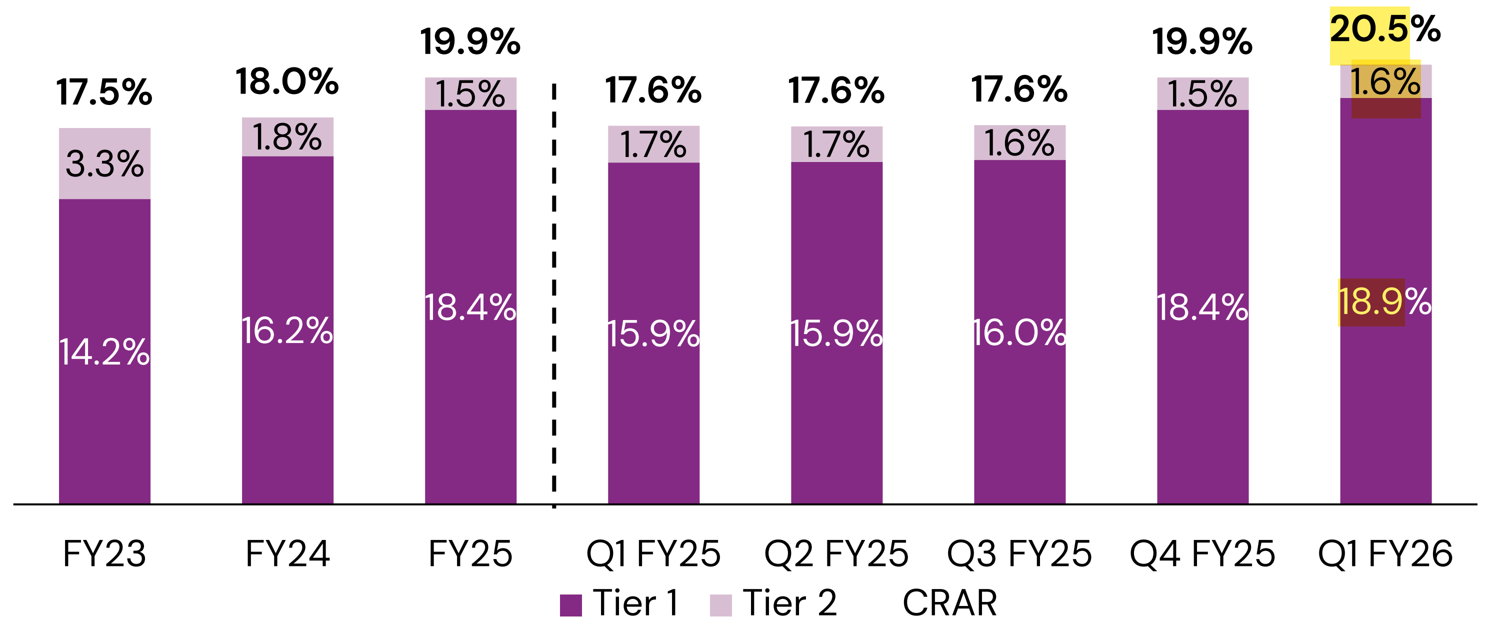


Staff Cost (INR Cr.)

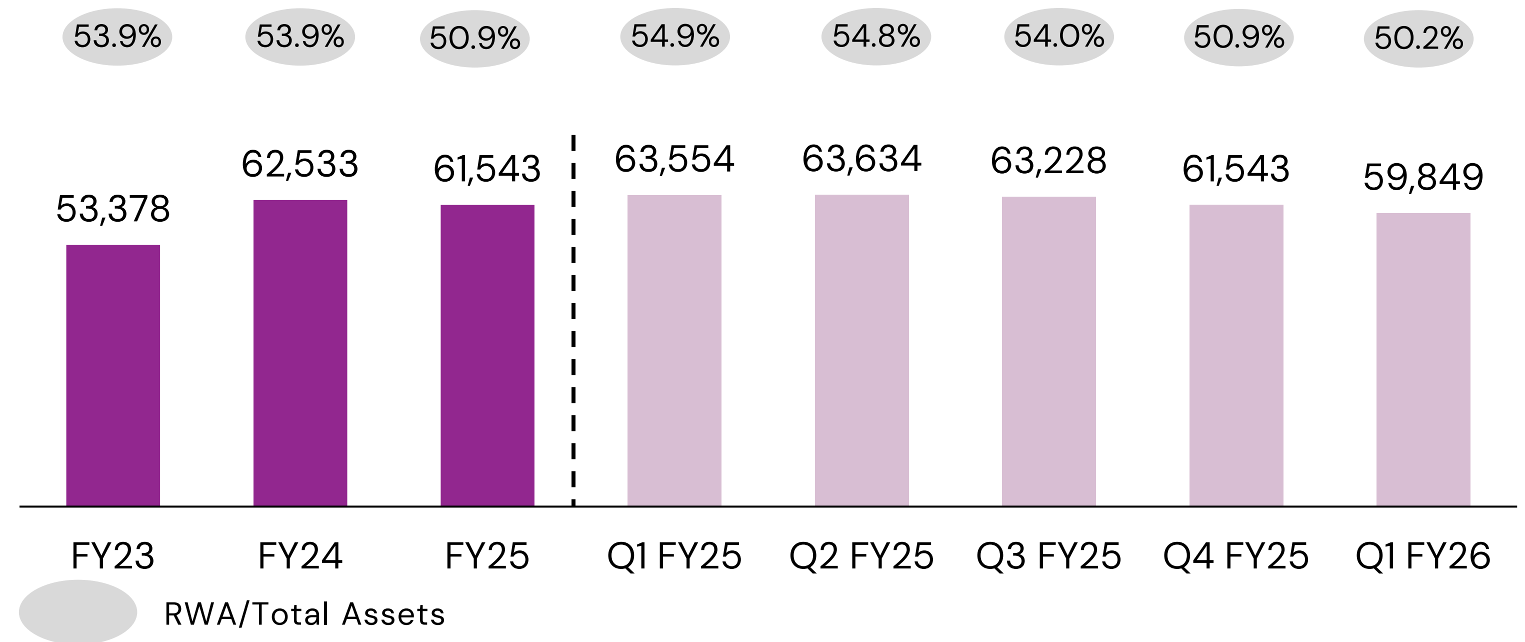


Key Ratios

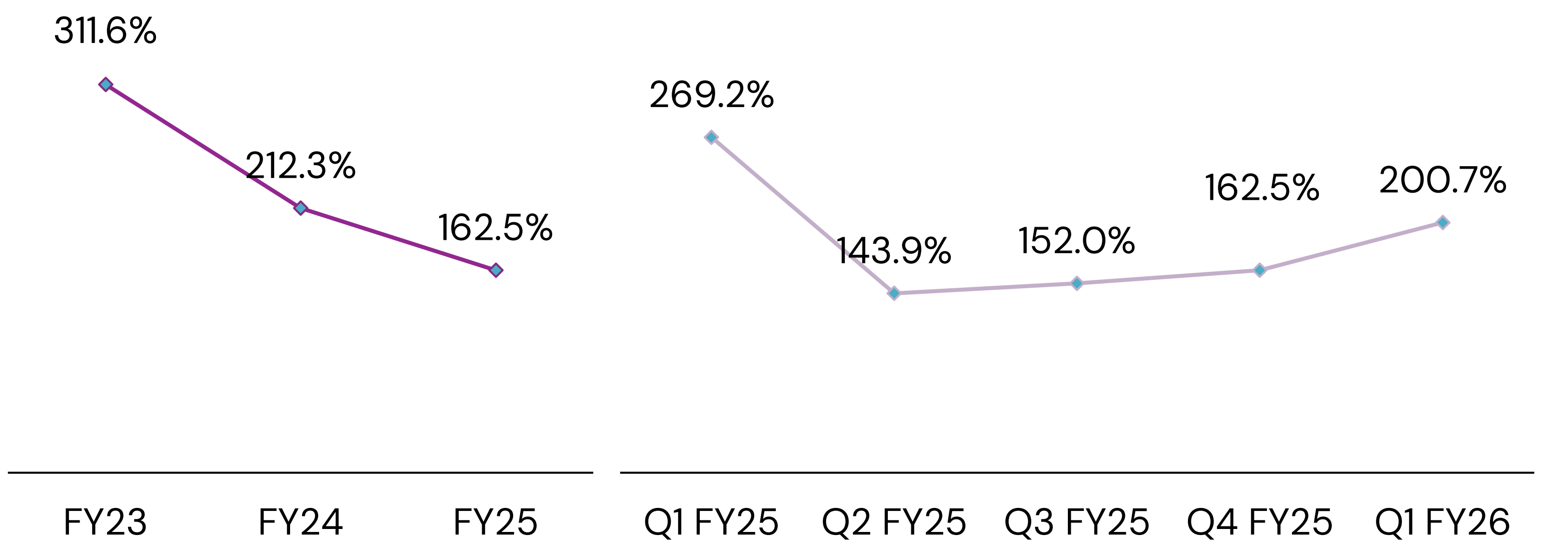
Capital Adequacy Ratio



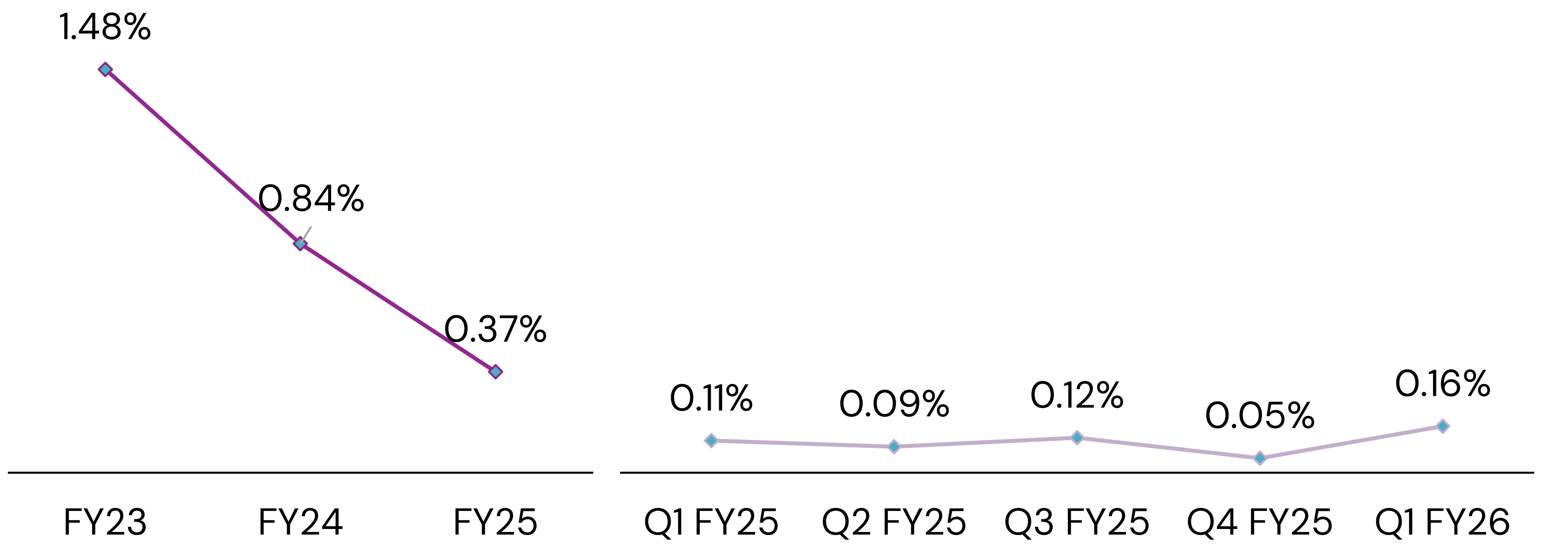
Risk Weighted Assets (INR Cr.)



LCR

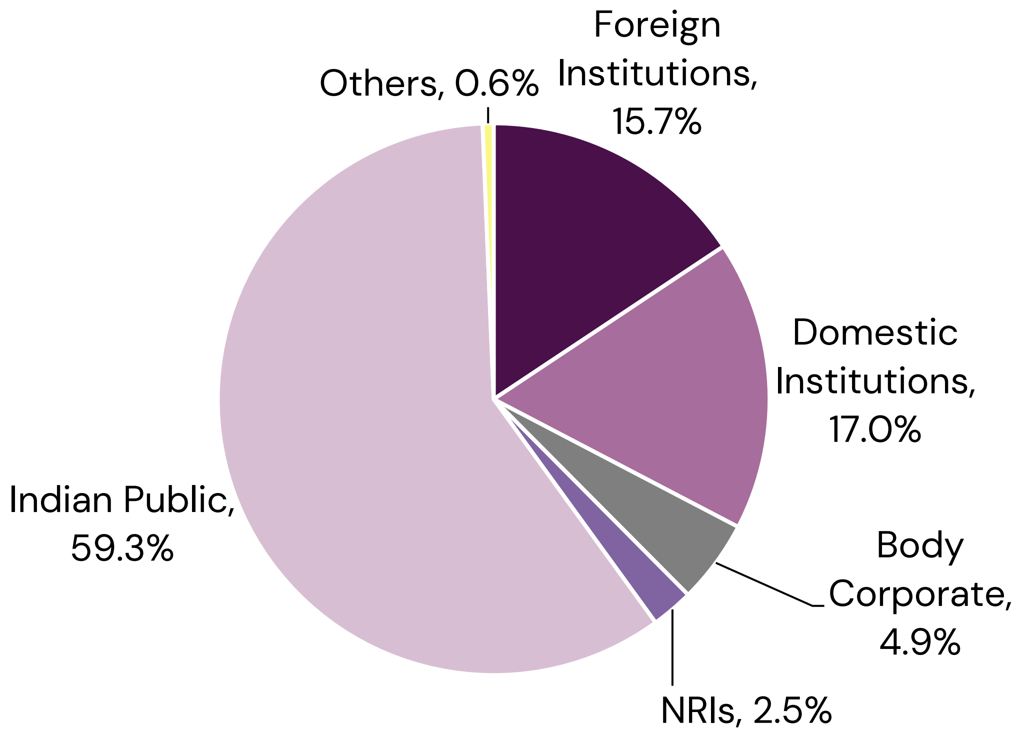


Credit Cost

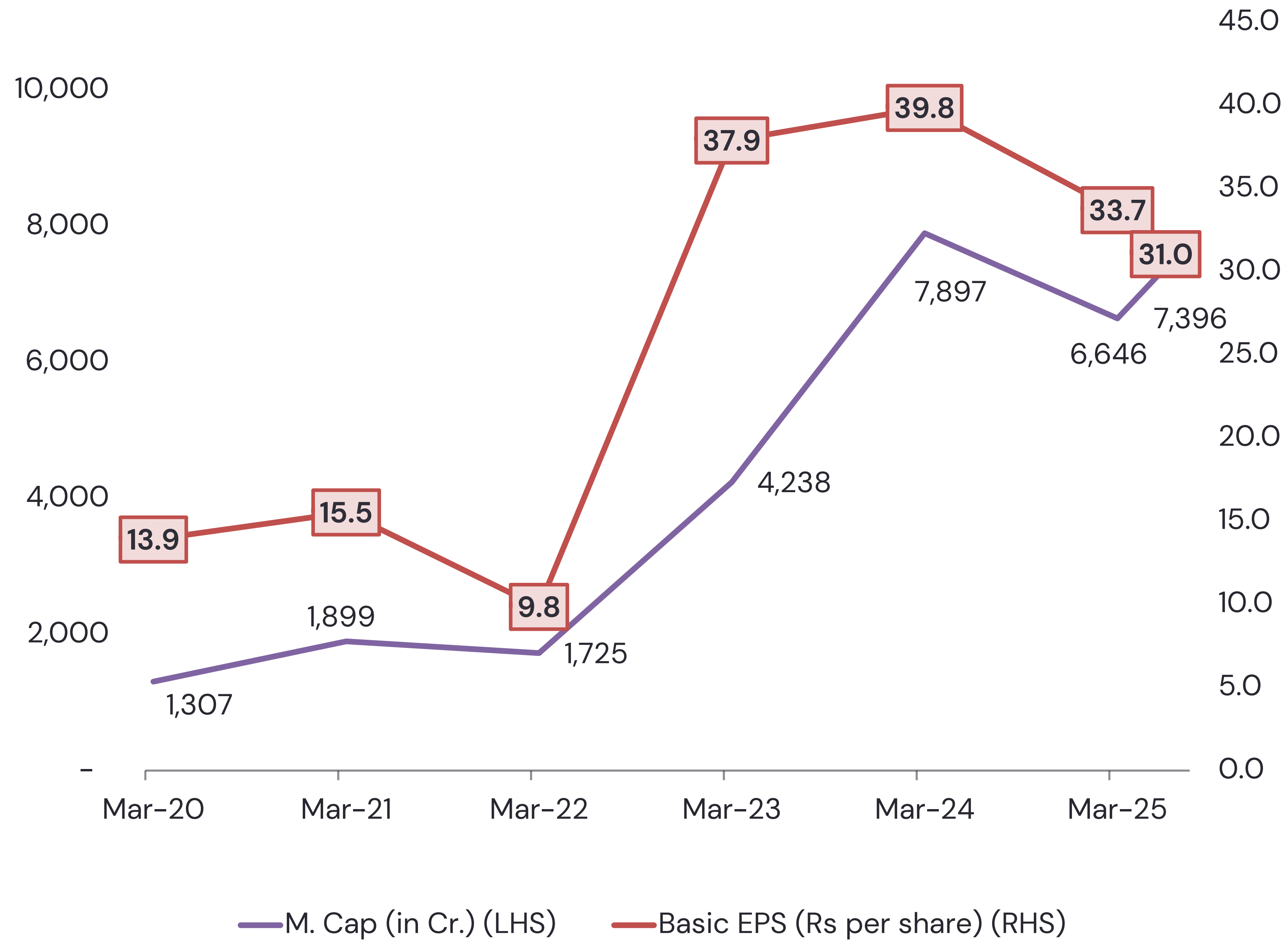


Shareholder Value

Shareholding Pattern



EPS & Market Capitalisation



Accelerating our Transformation Journey

Karnataka Bank
Your Family Bank. Across India.
Shubh101

Banking with Legacy, Embracing the Future

Targeted Performance Improvement to Boost Returns

CASA %:
30.0% - 32.0%
Stable Source of Funding

Cost of Funds:
5.3% - 5.6%
Optimize Funding Costs

NNPA:
1% - 1.2%
Enhance Asset Quality

NIM %:
3% - 3.3%
Consistent Interest Margins

Cost to Income %:
53.0% - 56.0%
Manage Operating Expenses

ROA %:
1.1% - 1.2%
Effective Capital Allocation

Consolidation of financial position to **build stakeholder value** and enhanced return on equity

Products

Building a Comprehensive Portfolio of Products

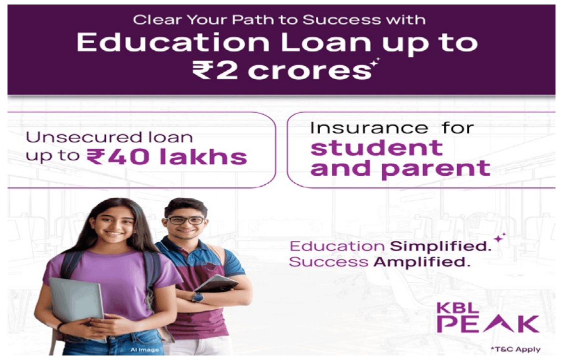
Customer-centric approach for creating products

Leverage Cross-sell & Up-sell opportunities

Comprehensive product suite

Pipeline of products for continuous growth

Retail



Agriculture

MSME

Retail loans

Products in Pipeline –

- EMI based loan offering for Gold Loans
- Pre-Approved Personal Loans for Salaried & Self Employed
- Surrogate Based lending

Liability Products

- KBL Woman Savings Account – KBL STRI
- KBL Family Account – KBL ONE FAMILY

ADC Channels

- KBL One – Corporate Mobile App
- QR Sound Box of multi language
- KBL Merchant App - payment app for merchants to be launched soon

Agri Schemes

- KBL Krishik Tractor - Loans for Purchase of Tractor
- KBL Saathi – Loans for SHG/JLG - to be launched soon

MSME Products

Products in Pipeline –

- Supply Chain Finance
- Surrogate Based lending

New products focused on 'RAM' – Retail, Agriculture and MSME

Digital and Technology

Digital Touchpoints

38,89,133
Mobile App Installations

2.25% QoQ

7,94,585
Net Banking Users

1.57% QoQ

56,27,754
Debit Cards

1.36% QoQ

1,32,590

QR related metrics

5.97% QoQ

1,494

ATM Networks

(1.45%) QoQ

Digital and Technology

Moving towards a Digital-First Bank

Creating a disruptive "**Bank within a Bank**"

Our Objectives

- Increase in Customer Base
- Enhanced Customer Satisfaction
- Organisational Productivity
- Financial Growth

Infrastructure to Meet Our Objectives

- First-in-class digital factory
- Integrated Risk and Finance framework to support Bank's regulatory/ management reporting under implementation in OFSAA
- API 2.0 integrating seamless APIs for Open Banking with partnerships and for in-house digitization
- Products and Business Solutioning have been integrated into the Technology and Digital Hub
- ACoE data platform to assist in-house capabilities and monitor business outcomes

Strategic implementation of digital projects to achieve our objectives

- **PMAY 2.0 Home Loan supported on Digital journeys**
- **Scaling up Dairy Neo Banking and Credit Line on UPI partnerships**
- **Hyperlocal SEO (Search Engine Optimization) – Microsites to augment NTB (New To Bank) leads**

Digital and Technology

Scalable and Reliable Architecture

Embedding **data & analytics** in business processes for data-driven decision making

Foundation of Architecture

- First-in-class scalable central data repository **on cloud** with data quality management and remediation capabilities
- Predictive, business/strategy and descriptive **analytics use-cases**
- Enhancement of the **Data Link** to enable seamless communication and exchange of information
- Integrated analytics with business processes to enable **data driven decision making**

Integration with the Business

Retail Loan Propensity

Target Retail loan propensity for better product proposition for customers

Micro Market Analysis

External information on throughputs/market at a pin code level to plan operations

Deposit Propensity

Deposit propensity for core augmentation

Primary Bank Index

Analyse overall wallet share of customer with the Bank through Customer360

Portfolio Management

Product Portfolio performance & Managed Account Monitoring

Collection Prioritisation

Optimise collection efforts through advances analytics

Behaviour Scorecard

Proactively monitor and control delinquency levels

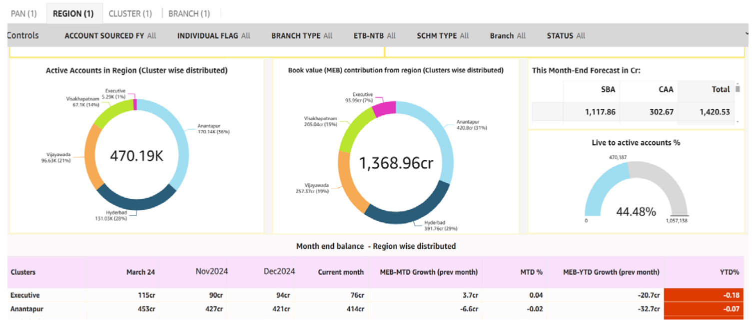
Impact on the Business

- ↑ CASA & Term Deposits
- ↑ Retail Advances
- ↑ Product & Account Productivity
- ↑ Internet and Mobile banking users
- ↑ Assets
- ↑ Operations and Governance Efficiency
- ↓ NPAs

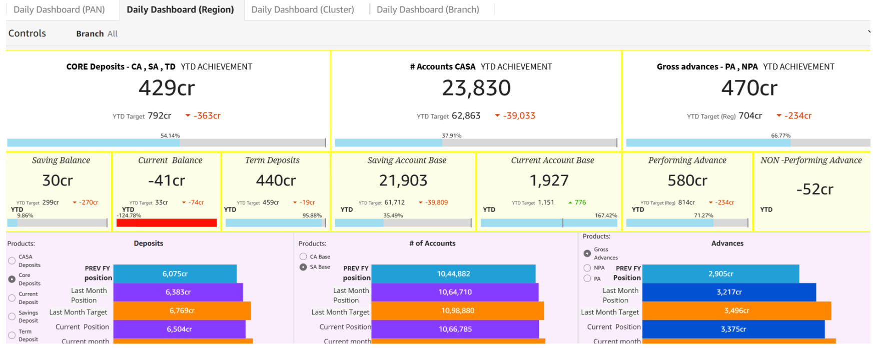
Digital and Technology

Best in class Analytics Factory: 360day PitStop

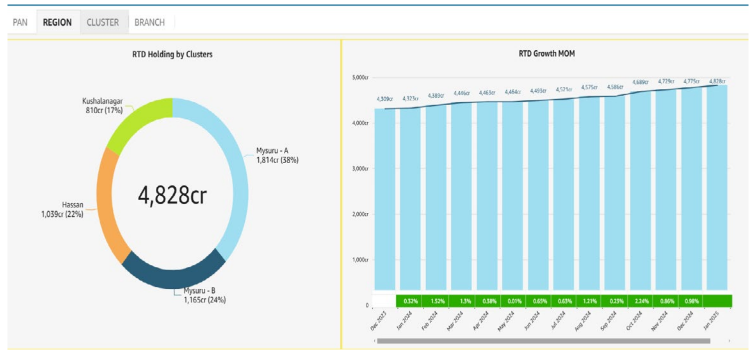
Business Dashboards Driving Agility and Precision in Decisions



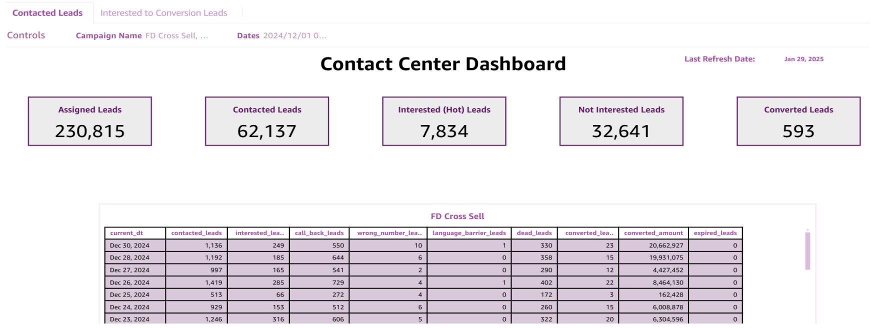
CASA Balance Buildup Dashboard



Branch Productivity Dashboard



Retail Deposit dashboard



Contact Centre dashboard

11+ Dashboards,
40+ Business and Predictive models live

Business Systems ensuring New Insights have Rails for Outcomes

Live – Quicksight Qs for dashboarding

Live – Early Warning Signals (EWS)

Live – Hyperlocal SEO – Microsites

Live – Collection Prioritization

5+ Digital systems Live

Key Business Outcomes

Focus Branch Strategy
(Aligned to Catchment Analytics)

~1 mn Engaged Customers
(3X lift in engagement)

Realization of Planned P&L Impact
(15% incremental p.a)

Our Strengths and Strategies

Karnataka Bank
Your Family Bank. Across India.
Shubh101

Banking with Legacy, Embracing the Future

Strategic Roadmap

A

Delivering Excellence in Core Businesses with Underlying Technology Platform

Through tech-driven **Processes, Products & People** targeting Rural, MSME and Retail sector

B

Creating a Performance-Driven Culture

Rebuild **Outward-Facing, Business-Centric** teams

C

Digitalisation and Partnership to Accelerate Book Growth

Digital First private sector Bank

D

Strengthening Financial Position to Create Long-Term Value

Transformative steps leading to improved financial position

Driving Excellence in Proven Core Competencies

A.

Consistent Emphasis on our Strength Areas

	Our Legacy		Building on Our Legacy
100 Year Legacy	**13.9 Mn** Happy customers		▪ Tradition with Innovation ▪ Outbound Sales Culture ▪ Startup-like Agility
MSME & Rural Focus	**35.0%** Share of MSME & Agri-Loans	**46.4%** Branches in Rural & Semi-Urban Areas	▪ Capitalise on community network ▪ MSME and Rural to be key growth drivers
Retail Focus	**45.5%** → **52.9%**[1] Increase in % of Retail Advances from FY20 to Q1FY26		▪ Enhanced RoA and RoE ▪ Focus on Retail – Home, Gold Loans
Bharat Ka Karnataka Bank	**4%**[2] Market share in Karnataka	**22 States** Pan-India presence	▪ Wider Geographical Presence ▪ Digital and Data-driven client acquisition ▪ Cross Selling

[1] Retail classifications done as per RBI definition

[2] By share of Deposits as on Mar 2025

Driving Excellence in Proven Core Competencies

Diversified Offerings with Established Brand Equity

Retail and Personal Banking

- Housing
- Loans against property
- Gold
- Vehicle
- Education
- Personal loans

Services

- Simple & smarter digital loans
- Centralized processing
- Immediate in-principle sanction
- Dedicated Retail Assets Centre / branch network

Agriculture Banking

- Agriculture & allied activities
- Farm development
- Agricultural land purchase
- Farm mechanization
- Hi-tech agriculture
- Agricultural infrastructure & ancillary

Facilities

- Dedicated technical experts (AFOs)
- Agri Development Branches (ADBs)
- Rural godown loans
- Farm machinery/ vehicle loans

MSME

- Working capital finance for traders & manufacturing industries
- Term loans & infrastructure finance
- Business development loans
- Corporate loans
- Professional & self-employed loans
- CV / CE loans

Facilities

- GST Based Loans
- Quick digital underwriting
- Loans to women entrepreneurs
- Segment Focused Loans

Driving Excellence in Proven Core Competencies

A.

Key Capabilities in Place to Leverage Opportunities in the Government Business

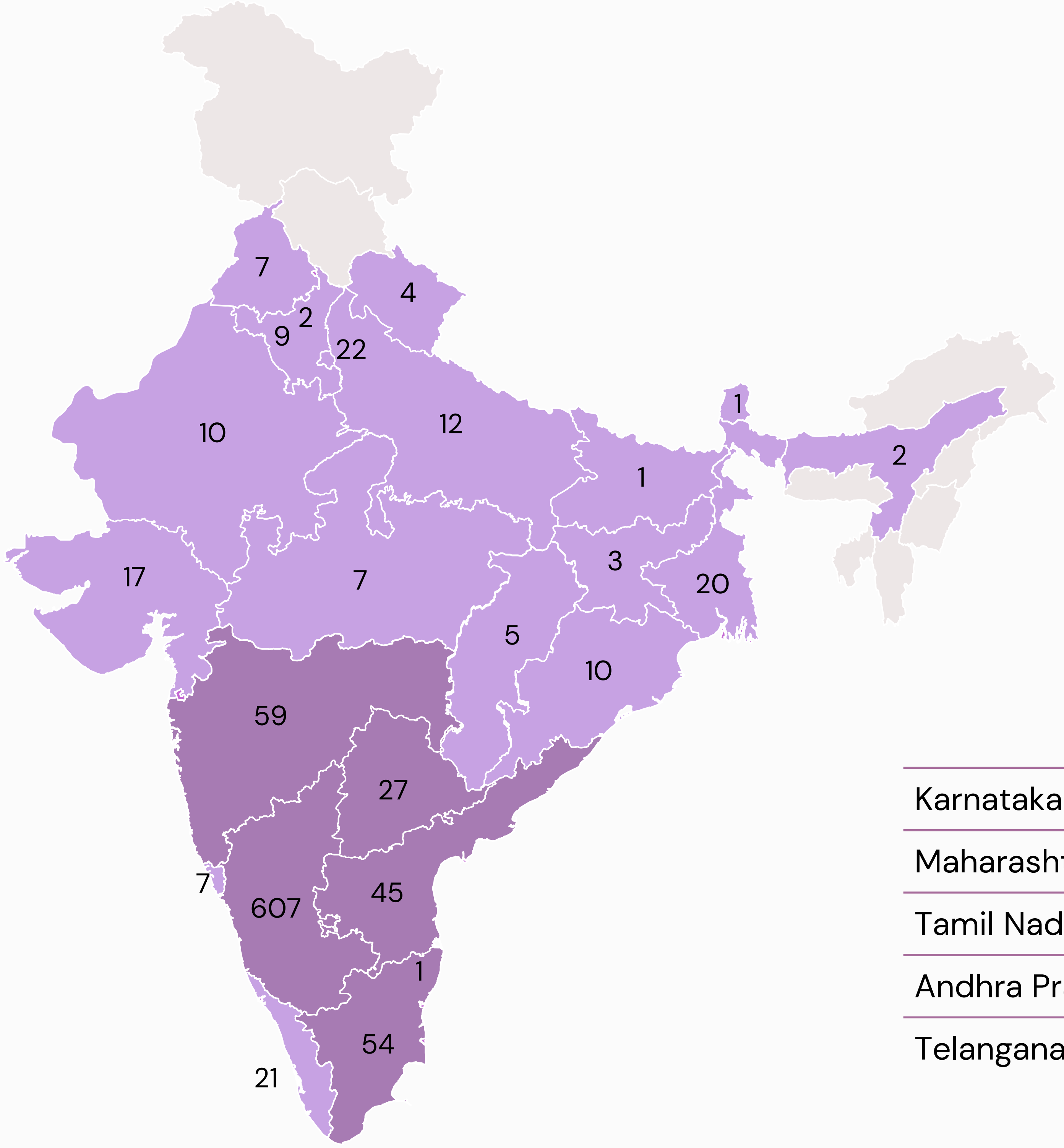
Focused to be one of the top govt. collection Banks

- Empaneled as '**Agency Bank**' for direct tax collection
- **State-level Treasury integrations** for collection of revenue (Khajane-II in Karnataka)
- Live with **Customs and GST collection** through OTC and Internet Banking
- Live with **Direct tax collection** offering various payment methods
- Bank has tied up with PFC, REC, & IRFC for collection of 54EC Capital Gain Bonds
- Launch of **Flexi Fixed Deposits** scheme for government departments and allied institutions
- Live on **RBI Central Bank Digital Currency (CBDC)** platform and **Karnataka Public Procurement Portal KPPP** for e-BG
- Planned integration with Employees Provident Fund platform (EPFO) for collection of EPFO contributions.
- Planned tie-up with Central Pension Accounting office (CPAO) for disbursement of pension.

Working towards "one-stop" digital solution for all statutory payments

Driving Excellence in Proven Core Competencies

Strong Geographical Footprint



Top 5 States

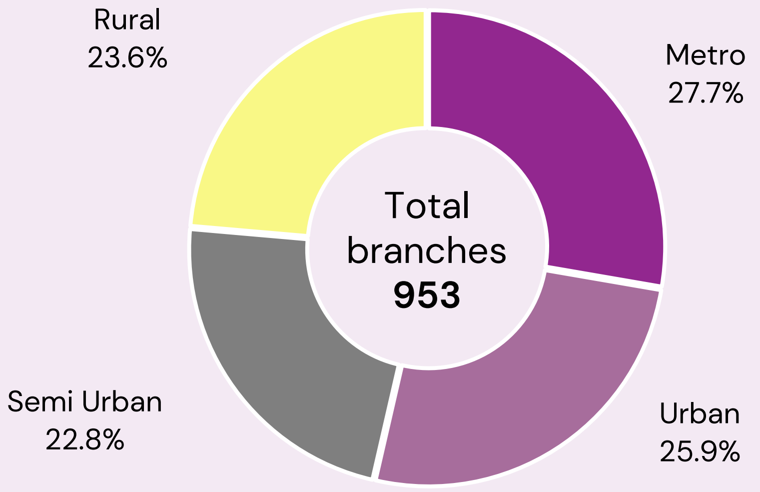
Karnataka	607
Maharashtra	59
Tamil Nadu	54
Andhra Pradesh	45
Telangana	27

Steady Growth in Locations Served

953
Branches

1,494
ATM and Recyclers

Presence Across All Tiers



Creating a Performance Driven Culture

B.

Rebuild Outward-Facing, Business-Centric Teams

Outbound sales team and **"Feet on the Street"** for growing liabilities and expanding the home loan book	Inducted **261 Sales Officers and 126 Feet on Ground** for covering key markets and target segments
Better control and oversight to create a more **sales-centric organisation**	**15 Regional Offices** resourced and empowered to handle small ticket loans, decentralized into **42 Clusters** with Cluster Heads
Business correspondent partnerships to strengthen the portfolio	Bank has onboarded **198** Business correspondents (BCs)
Sector-focused tie-ups to grow retail reach	Partnerships focused to expand Home, Car, Gold, Retail and Agri loan book
Scale-up of Retail Loan Processing Hubs	The bank has established **two** Retail Asset Centers (RACs) in Bangalore and Mangalore
Focused to further grow Agri	Deployed **84 AFOs** as part of hunting teams at branches & clusters to source quality agri proposals

Digitalisation Propelling Robust Book Growth

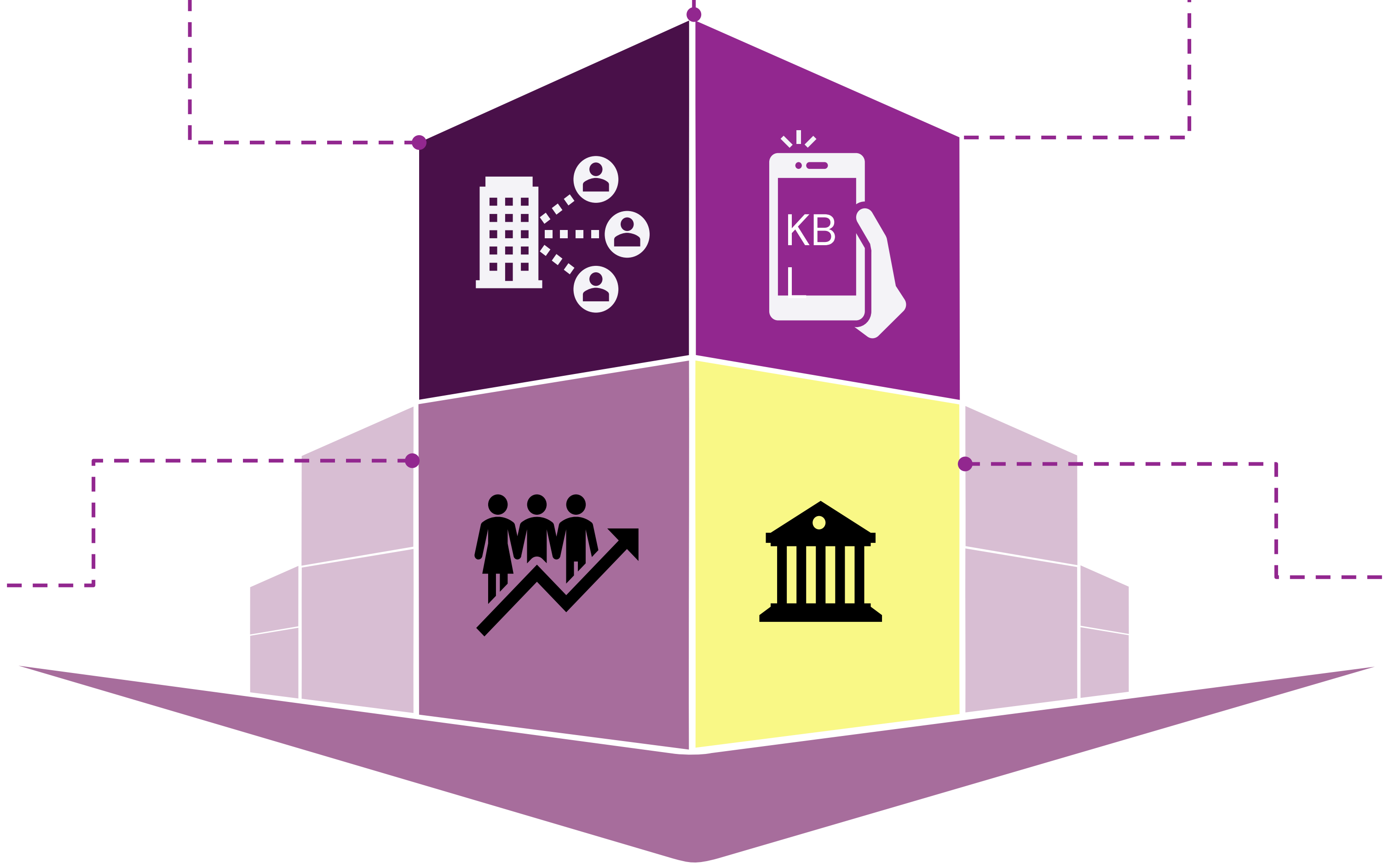
Foundation in place to Drive Next Leg of Digital Innovation

- **Live with CRM:** Integration of customer data and interactions across Marketing and Sales department
- Enhance customer engagement and improve business productivity

State-of-the-art **'Technology, Digital & Product Hub'** at Bengaluru

- **40,000 sq. ft.** super built-up area
- **300+** skilled employees
- **Products and Business Solutioning** have been integrated covering technology, digital and analytics

- Developer portal featuring over **570+ APIs**
- **KBL Mobile Plus** provides a user-friendly mobile interface with intuitive navigation



- **Partnerships** with **FinTechs** to drive **digital banking**
- **Increase Product Penetration** per customer through analytics-enabled cross selling

- **Cloud Data Platform** for ACoE
- Four Modules from OFSAA including **fund transfer and profitability module** under implementation
- Scalable and configurable platform for business account

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