



Your Family Bank, Across India

Regd. & Head Office  
P. B. No.599, Mahaveera Circle  
Kankanady  
Mangaluru – 575 002

Phone : 0824-2228184  
E-Mail : comsec@ktkbank.com  
Website : [www.karnatakabank.com](http://www.karnatakabank.com)  
CIN : L85110KA1924PLC001128

**SECRETARIAL DEPARTMENT**

August 12, 2025

HO:SEC: 136 :2025-26

To

The Manager  
Listing Department  
**National Stock Exchange of India Limited**  
Exchange Plaza, C-1, Block G  
Bandra-Kurla Complex  
Bandra (E), Mumbai-400051  
**Scrip Code: KTKBANK**

The Manager  
Listing Department  
**BSE Limited**  
Phiroze Jeejeebhoy Towers  
Dalal Street  
Mumbai-400001  
**Scrip Code: 532652**

Madam / Dear Sir,

**Sub: Intimation under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Submission of a copy of the presentation for Analysts / Institutional Investors on unaudited, reviewed Standalone & Consolidated financial results for the quarter ended June 30, 2025**

We refer to our earlier letter no. HO/SEC/129/2025-26 dated 07.08.2025, intimating about the scheduling of Q1FY26 Earning's Audio Conference Call for Analysts / Institutional Investors to be held on Wednesday, August 13, 2025, at 11.00 AM IST and also the modalities in connection therewith.

In compliance with the provisions of Regulation 30 read with Para A of Part A of Schedule III and other applicable provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith a copy of the presentation for Analysts / Institutional Investors on unaudited, reviewed Standalone & Consolidated financial results for the quarter ended June 30, 2025. The analyst presentation has also been hosted on the website of the Bank and the same is available under the link given below:

<https://karnatakabank.com/investors/quarterly-results>

This is for your kind information and dissemination.

Yours faithfully,

**Sham K**  
**Company Secretary &**  
**Compliance Officer**

# INVESTOR PRESENTATION Q1 FY26



**Karnataka Bank**  
Your Family Bank. Across India.



**Banking with Legacy, Embracing the Future**



**100 YEARS  
OF LEGACY**

**1 FOR  
SHAGUN**



**Karnataka Bank**  
Your Family Bank. Across India.

***Trusted for 101 years***

[karnatakabank.com](http://karnatakabank.com)

100 YEARS  
OF LEGACY

*Shubh101*

karnatakabank.com



Karnataka Bank  
Your Family Bank. Across India.

1 FOR  
SHAGUN

*Trusted for 101 years*



Aap ka Karnataka Bank  
**Bharat ka Karnataka Bank**

 Karnataka Bank

100-Year-Old Private Sector Bank

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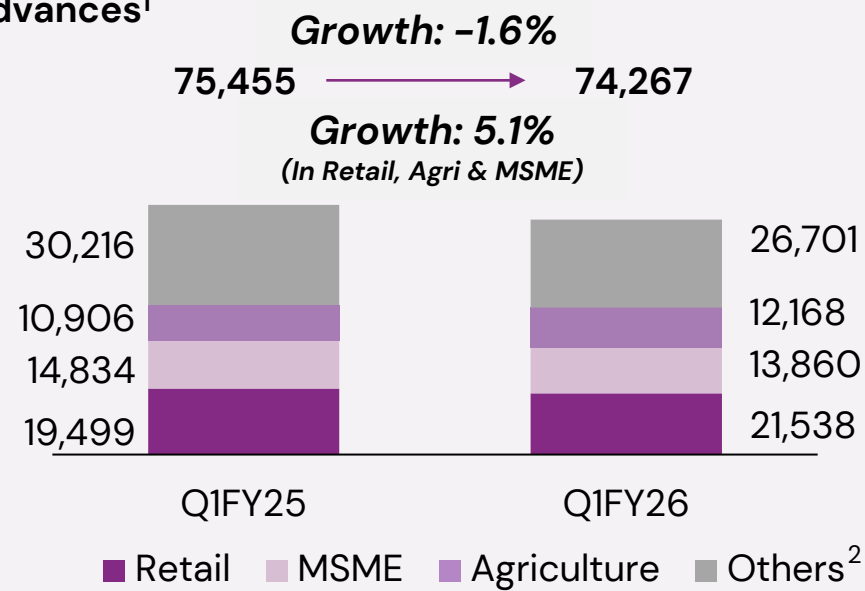
# Key Parameters for Q1FY26



Managing transitions to achieve stability and sustainable growth...

## Deposits and Advances Growth

### Gross Advances<sup>1</sup>



### Total Deposits

Q1FY25: 1,00,080 cr. → Q1FY26: 1,03,242 cr. **Growth: 3.2%**

### CASA

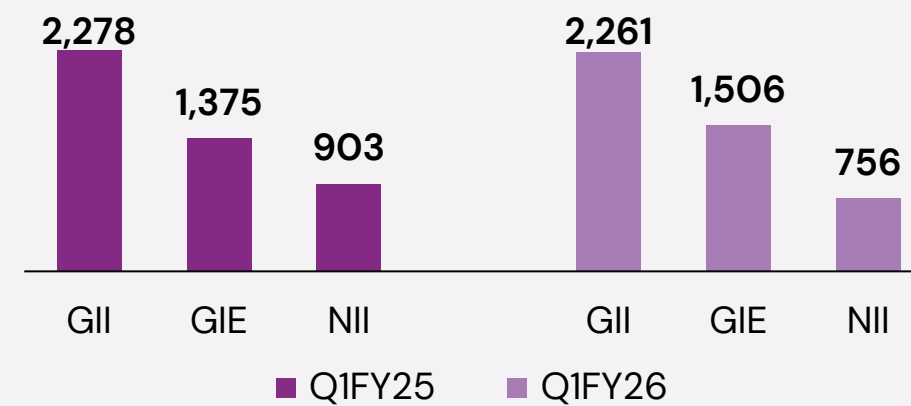
Q1FY25: 30,530 cr. → Q1FY26: 31,835 cr. **Growth: 4.3%**

### Retail Term Deposit

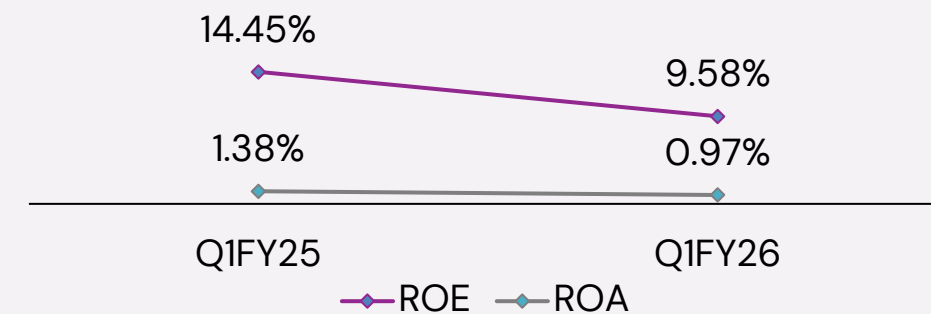
Q1FY25: 60,134 cr. → Q1FY26: 65,786 cr. **Growth: 9.4%**

## Profitability Metrics

INR cr.

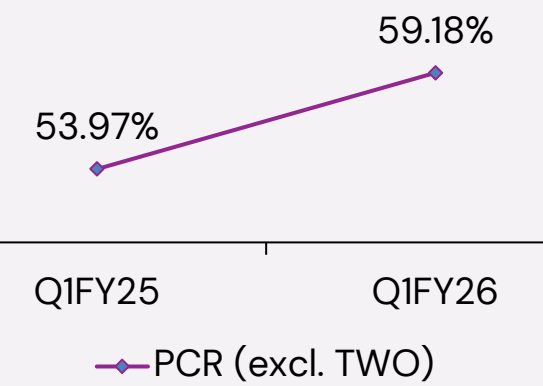
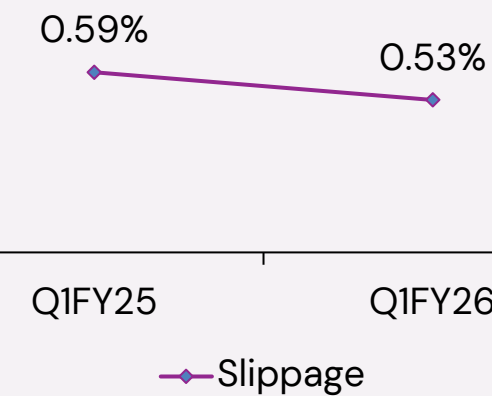
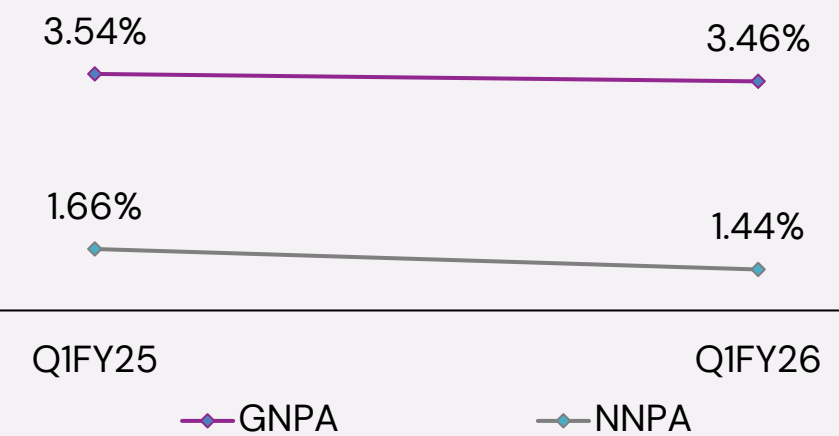


GII – Gross Interest Income;  
GIE – Gross Interest Expense;  
NII – Net Interest Income



Interest on Income Tax Refund of Rs.81.32 crores was received during Q1FY25 which has consequently increased ROA & ROE for that period.

## Asset Quality



Notes: 1. Retail, Agriculture and MSME classifications done as per internal classifications 2. Other include NBFC, SME, Large & Mid Corporates and Others



# Q1 FY26 Performance at a Glance

■ Q1FY26    INR cr.

| Assets   |  |   |  |
|--|--|---|--|
| <b>Gross Advances</b><br><b>74,267</b><br><br>(4.7%) QoQ<br>(0.47%) QoQ<br><i>(In Retail, Agri &amp; MSME)</i> | <b>Retail Advances<sup>1</sup></b><br><b>39,310</b><br><br>0.09% QoQ             | <b>Deposits</b><br><b>1,03,242</b><br><br>(1.5%) QoQ<br>1.8% QoQ<br><i>(In Retail Term Deposit)</i> | <b>CASA</b><br><b>31,835</b><br><br>(4.3%) QoQ         |
| Profitability  |  |   |  |
| <b>NIM</b><br><b>2.82%</b><br>16 bps QoQ   | <b>PAT</b><br><b>292</b><br>16.0% QoQ  | <b>ROA</b><br><b>0.97%</b><br>16 bps QoQ  | <b>ROE</b><br><b>9.58%</b><br>102 bps QoQ              |
| Asset Quality  |  |   |  |
| <b>GNPA</b><br><b>3.46%</b><br>38 bps QoQ  | <b>GNPA and Std Restructured<br/>% of Advances</b><br><b>4.66%</b><br>30 bps QoQ | <b>NNPA</b><br><b>1.44%</b><br>13 bps QoQ   | <b>PCR (Excl. TWO)</b><br><b>59.18%</b><br>100 bps QoQ |

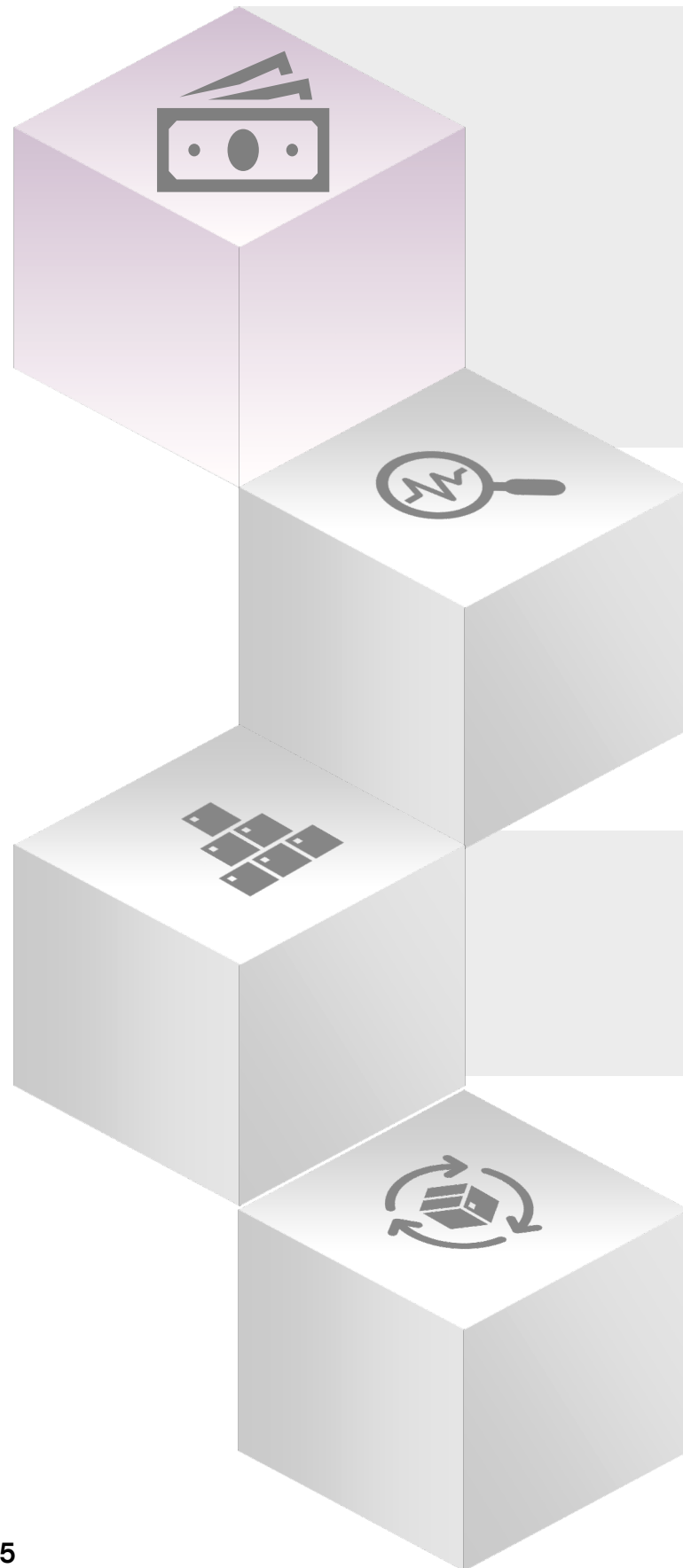
- To focus on granular advances growth, there has been a churn in the IBPC portfolio by Rs. 540 crores.
- The Bank's CASA average was ₹30,930 crore in Q1FY26, up from ₹30,004 crore in Q4FY25, reflecting a quarter-on-quarter growth of 3.1%.
- The Bank's standard restructured portfolio declined from ₹994.77 crore in Q4FY25 to ₹888.23 crore in Q1FY26, indicating improved monitoring.
- The Bank has intensified its focus on collections, especially Retail, implementing key measures to recover NPA accounts, recovering ~₹90 crore from accounts that slipped into NPA, post quarter-end.

Notes: 1. Retail classification done as per RBI definition





# Q1FY26 Performance at a Glance



## Profitability

- ▶ Gross Interest Income for Q1 FY26 has grown marginally by 0.12% QoQ mainly on account of RBI repo rate cut.
- ▶ Interest Expense grew 1.89% over the same period owing competitive deposit pricing on account of tightening liquidity.
- ▶ Consequently, NII for Q1FY26 decreased 3.21% QoQ.
- ▶ As a result of increased Interest Expense, NIM declined to 2.82% in Q1FY26, down from 2.98% in Q4FY25.
- ▶ PAT for Q1FY26 stood at Rs. 292.40 Crore v/s Rs. 252.37 Crore in Q4FY25.
- ▶ ROA and ROE stood at 0.97% and 9.58% respectively for Q1FY26.

## Asset Quality and Liability

- ▶ Gross NPA increased to 3.46% as on 30 June 2025, as against 3.08% as on 31 March 2025. The Bank has intensified its focus on collections, especially Retail, implementing key measures to recover NPA accounts, recovering ~₹90 crore from accounts that slipped into NPA, post quarter-end.
- ▶ Net NPA also increased to 1.44% as on 30 June 2025 against 1.31% on 31 March 2025.
- ▶ Credit cost for the quarter stood at 0.16% as against 0.05% in Q4FY25.
- ▶ CASA ratio as on 30 June 2025 stood at 30.84% as against 31.75% on 31 March 2025.

## Distribution

- ▶ Launched liability DIY platform for Savings Account and Dormant Account Activation
- ▶ First Bank to get onboarded on ONDC rails to offer Personal Loan product

## Product and Digitization

- ▶ Digital footprint increased by 0.86 lakh+ additional mobile application downloads during Q1 FY2026
- ▶ 75,000+ new debit cards added to KBL's network during Q1 FY2026
- ▶ Launch/Revamp of products and services to cater to the ever-evolving needs of customers –
  - a) KBL Asha Nivas Loan with a vision to finance construction/purchase of a house for Economically weaker sections & middle income families in line with PMAY- U 2.0 Interest Subsidy Scheme
  - b) Addition of Mortgage product to RAC (Retail Asset Centre) Model
  - c) Revamp of Credit policy across key products viz., Housing, Mortgage, Lease N Cash, Gold & MSME Loans.



# Experienced Management Team...

Strengthening of Management, making the Organization Future Ready



*Raghavendra S Bhat*

**MD & CEO**  
38 years at Karnataka Bank



*Vinaya Bhat P J*

**Chief Compliance Officer (CCO) & Principal Officer**  
28 years at Karnataka Bank



*Raja B. S.*

**Head – Branch Banking Dept and Operations Dept**  
35 years at Karnataka Bank



*Ravichandran S*

**Head – Credit Sanctions**  
39 years at Karnataka Bank



*Jayanagaraja Rao S*

**Head Inspection & Audit (HIA) & Chief of Internal Vigilance (CIV)**  
28 years at Karnataka Bank



*Chandra Shekar*

**Head – Legal & Recovery**  
30 years at Karnataka Bank



*Kannan K*

**Chief Information Security Officer (CISO)**  
30 years at Karnataka Bank



*Pankaj Gupta*

**Chief Digital & Marketing Officer**  
30 of years experience across IT services, Sales and delivery



*Abhishek Sankar Bagchi*

**Chief Financial Officer**  
23 years of experience in BFSI



*Gurumurthy R K*

**Head – Treasury**  
35 years of experience as a Treasurer



*Ramaswamy Subramanian*

**Chief Product Officer**  
30 years of experience in BFSI



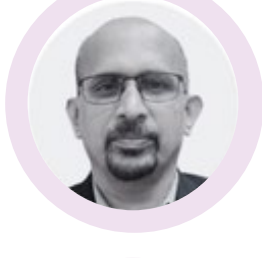
*Venkat Krishnan*

**Chief Information Officer**  
25 years of experience in BFSI



*Niranjana Kumar*

**Chief Human Resources Officer**  
25 years of experience in HR



*Nagaraja Upadhyaya B*

**Head – Credit Monitoring Dept**  
29 years at Karnataka Bank



*Ratheesh R*

**Head – Training**  
39 years of experience in BFSI



*Sreenivas Mylavarapu*

**Head – Retail Lending, SME, MSME & Agri**  
24 years of experience in secured and unsecured lending



*Venkateswarlu Mallineni*

**Head – Liabilities & TPP**  
25 years experience in Retail Banking and Liabilities Business



*Ananthapadmanabha B*

**Head – Special Projects**  
30 years at Karnataka Bank

Strong management with proven experience and leadership



# ...Guided by an Independent Board

With no Shareholder Holding >5% Share Capital in the Bank



*P Pradeep Kumar*

**Part Time Chairman, Independent Director**  
Former MD, State Bank of India



*Justice A V Chandrashekar*

**Independent Director**  
Former Judge, High Court of Karnataka



*CA Kalmanje Gururaj Acharya*

**Independent Director**  
Senior Partner, M/s. K G Acharya & Co.;  
Former Independent Director, State Bank of Mysore



*Raghavendra S Bhat*

**MD & CEO**  
38 years at Karnataka Bank



*Uma Shankar*

**Independent Director**  
Former ED, Reserve Bank of India



*Jeevandas Narayan*

**Independent Director**  
Former MD, State Bank of Travancore;  
Deputy MD, State Bank of India



*Dr D S Ravindran*

**Independent Director**  
Former Principal Secretary, Govt. of Karnataka



*Harish H V*

**Independent Director**  
Former Partner, Grant Thornton;  
Founder ECube Investment Advisors



*CA B R Ashok*

**Non-Executive Director**  
Partner, M S K C & Associates



*Balakrishna Alse S*

**Independent Director**  
Former ED, Oriental Bank of Commerce



# Financial Highlights



Banking with Legacy, Embracing the Future





# Financial Highlights

## Profit and Loss Statement

| Particulars                                       | Q1FY26          | Q4FY25          | Growth Q-o-Q   | Q1FY25          | Growth Y-o-Y   |
|---|-----------------|-----------------|----------------|-----------------|----------------|
| Interest Income                                   | 2,261.28        | 2,258.46        | 0.12%          | 2,277.99        | -0.73%         |
| Interest Expense                                  | 1,505.68        | 1,477.78        | 1.89%          | 1,374.63        | 9.53%          |
| <b>Net Interest Income</b>                        | <b>755.60</b>   | <b>780.68</b>   | <b>-3.21%</b>  | <b>903.36</b>   | <b>-16.36%</b> |
| Other Income                                      | 358.36          | 428.23          | -16.32%        | 279.01          | 28.44%         |
| <b>Total Income<br/>(Net of Interest Expense)</b> | <b>1,113.96</b> | <b>1,208.91</b> | <b>-7.85%</b>  | <b>1,182.37</b> | <b>-5.79%</b>  |
| Employee Expenses                                 | 341.13          | 525.91          | -35.14%        | 319.83          | 6.66%          |
| Other Expenses                                    | 305.54          | 307.98          | -0.79%         | 303.95          | 0.52%          |
| <b>Total Operating Expenses</b>                   | <b>646.67</b>   | <b>833.89</b>   | <b>-22.45%</b> | <b>623.78</b>   | <b>3.67%</b>   |
| <b>Operating Profit</b>                           | <b>467.29</b>   | <b>375.02</b>   | <b>24.60%</b>  | <b>558.59</b>   | <b>-16.34%</b> |
| Provisions  | 110.80          | 31.08           | 256.50%        | 40.26           | 175.24%        |
| <b>Profit Before Tax (PBT)</b>                    | <b>356.49</b>   | <b>343.94</b>   | <b>3.65%</b>   | <b>518.33</b>   | <b>-31.22%</b> |
| Tax   | 64.09           | 91.57           | -30.01%        | 118.00          | -45.69%        |
| <b>Profit After Tax (PAT)</b>                     | <b>292.40</b>   | <b>252.37</b>   | <b>15.86%</b>  | <b>400.33</b>   | <b>-26.96%</b> |



# Financial Highlights

## Balance Sheet

| Particulars                                       | Q1FY26                       | FY25                        | Growth Q-o-Q           |
|---|------------------------------|-----------------------------|------------------------|
| <strong>Property &amp; Assets</strong>            |                              |                             |                        |
| Cash & Balance With RBI                           | 7,956.36                     | 7,525.73                    | 5.7%                   |
| Balance With Banks & Money At Call & Short Notice | 943.13                       | 458.58                      | 105.7%                 |
| Investments                                       | 25,523.05                    | 24,536.51                   | 4.0%                   |
| Advances  | 72,727.15                    | 76,541.48                   | -5.0%                  |
| Fixed Assets                                      | 985.62                       | 990.54                      | -0.5%                  |
| Other Assets                                      | 11,093.38                    | 10,908.94                   | 1.7%                   |
| <strong>Total</strong>                            | <strong>1,19,228.69</strong> | <strong>120,961.78</strong> | <strong>-1.4%</strong> |
| <strong>Capital and Surplus</strong>              |                              |                             |                        |
| Capital   | 377.98                       | 377.95                      | 0.0%                   |
| Reserves & Surplus                                | 12010.33                     | 11707.37                    | 2.6%                   |
| Deposits  | 1,03,242.17                  | 104,807.49                  | -1.5%                  |
| Borrowings  | 1,624.49                     | 1,940.55                    | -16.3%                 |
| Other Liabilities & Provisions                    | 1,973.72                     | 2,128.42                    | -7.3%                  |
| <strong>Total</strong>                            | <strong>1,19,228.69</strong> | <strong>120,961.78</strong> | <strong>-1.4%</strong> |



# Financial Highlights

## Key Financial Ratios

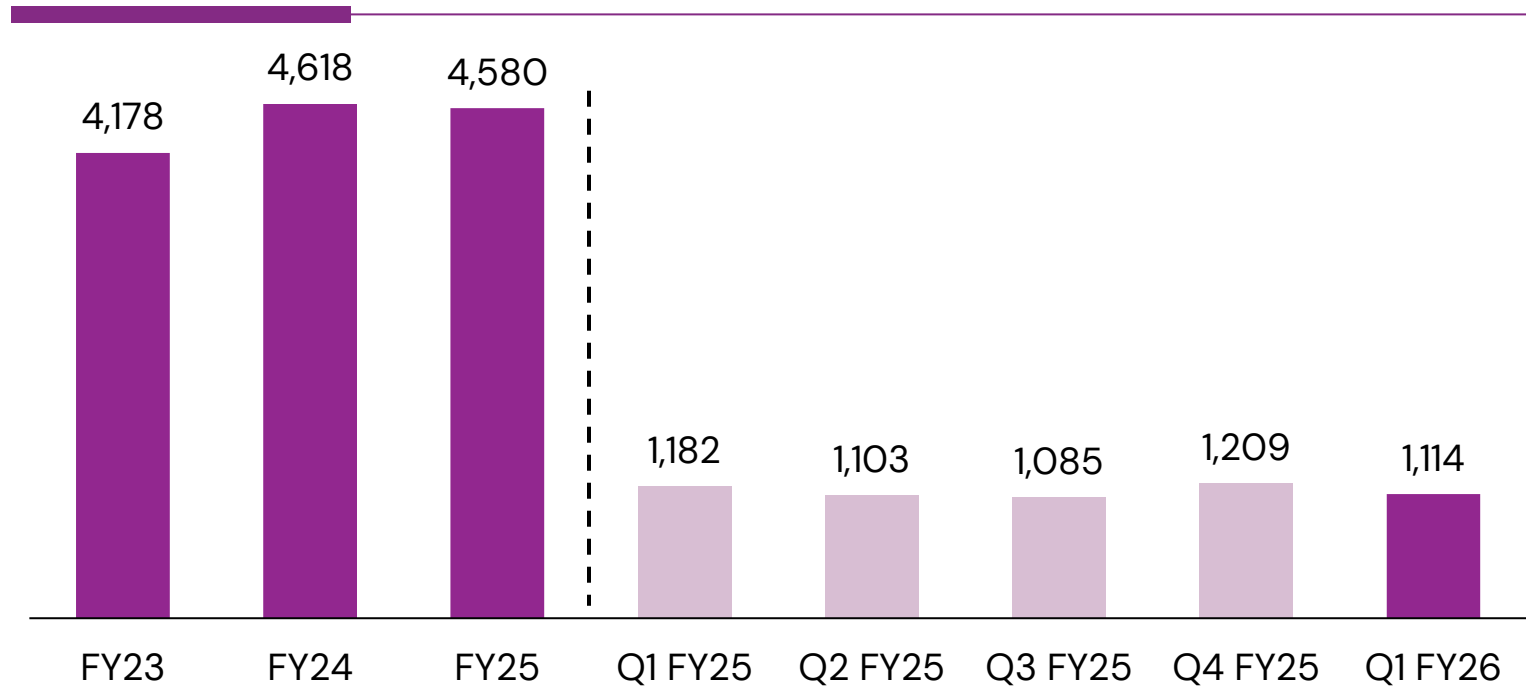
| Particulars       | Q1FY26 | Q4FY25 | Growth Q-o-Q | Q1FY25 | Growth Y-o-Y |
|-------------------|--------|--------|--------------|--------|--------------|
| Gross NPA         | 3.46%  | 3.08%  | 38 bps       | 3.54%  | -8 bps       |
| Net NPA           | 1.44%  | 1.31%  | 13 bps       | 1.66%  | -22 bps      |
| CASA Ratio        | 30.84% | 31.75% | -91 bps      | 30.51% | 33 bps       |
| NIM %             | 2.82%  | 2.98%  | -16 bps      | 3.54%  | -72 bps      |
| ROA               | 0.97%  | 0.81%  | 16 bps       | 1.38%  | -41 bps      |
| ROE               | 9.58%  | 8.56%  | 102 bps      | 14.45% | -487 bps     |
| PCR (Excl. TWO)   | 59.18% | 58.18% | 100 bps      | 53.97% | 521 bps      |
| PCR (Incl. TWO)   | 81.11% | 81.42% | -31 bps      | 77.97% | 314 bps      |
| Credit Cost       | 0.16%  | 0.05%  | 11 bps       | 0.11%  | 5 bps        |
| CD Ratio          | 71.93% | 74.38% | -245 bps     | 75.39% | -346 bps     |
| Yield on Advances | 9.28%  | 9.43%  | -15 bps      | 9.52%  | -24 bps      |
| Cost of Deposits  | 5.73%  | 5.79%  | -6 bps       | 5.51%  | 22 bps       |
| Cost of Funds     | 5.77%  | 5.83%  | -6 bps       | 5.57%  | 20 bps       |
| CRAR              | 20.46% | 19.85% | 61 bps       | 17.64% | 281 bps      |



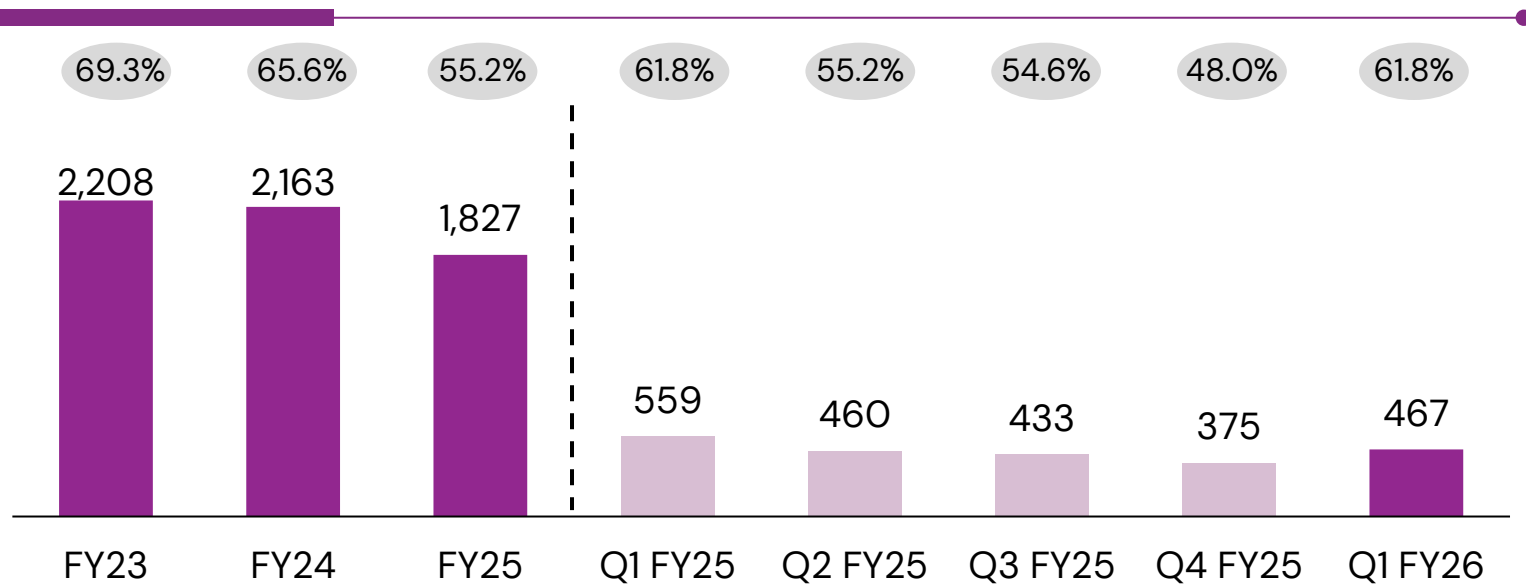


# Profitability

## Operating Revenue (INR Cr.) <sup>1</sup>

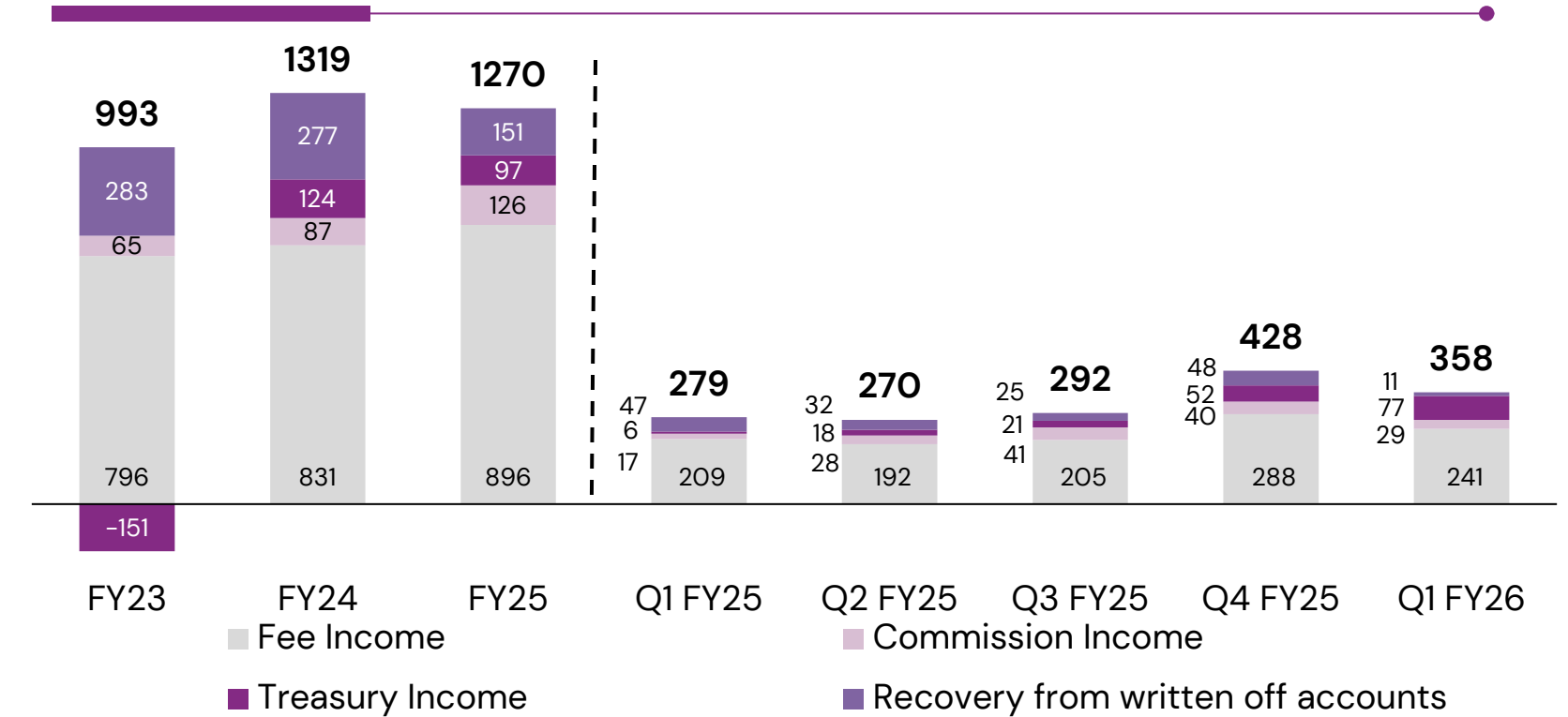


## Operating Profit (INR Cr.)

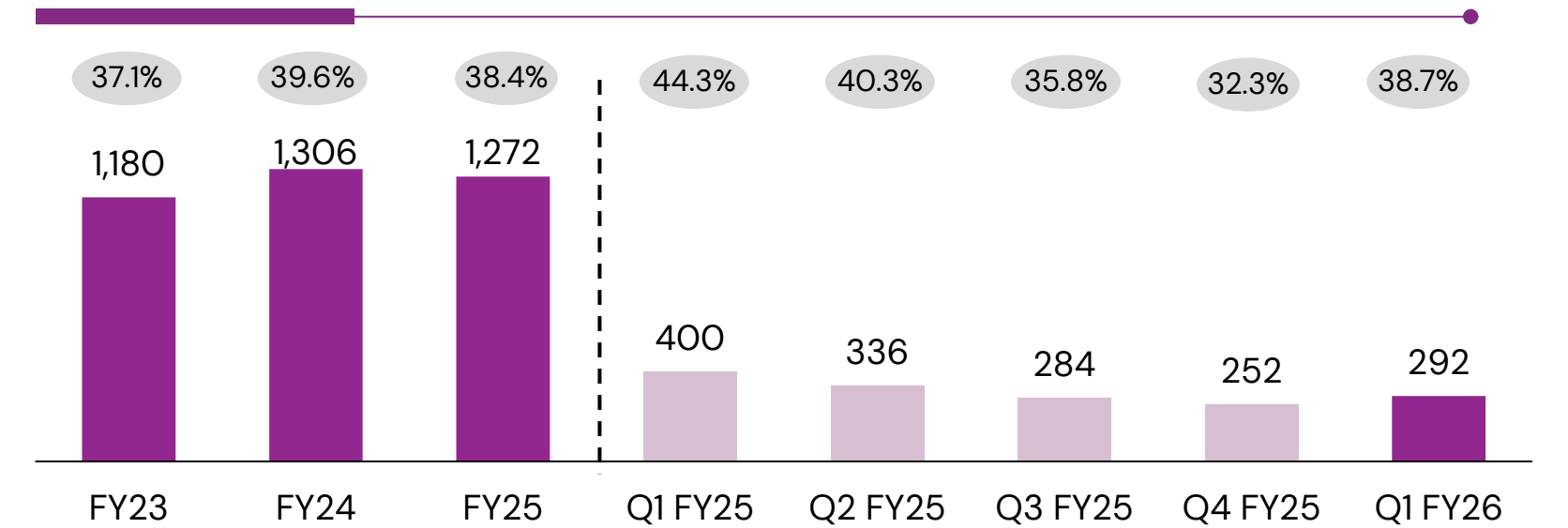


Operating Profit Margin (% of NII)

## Other Income (INR Cr.)



## PAT (INR Cr.)



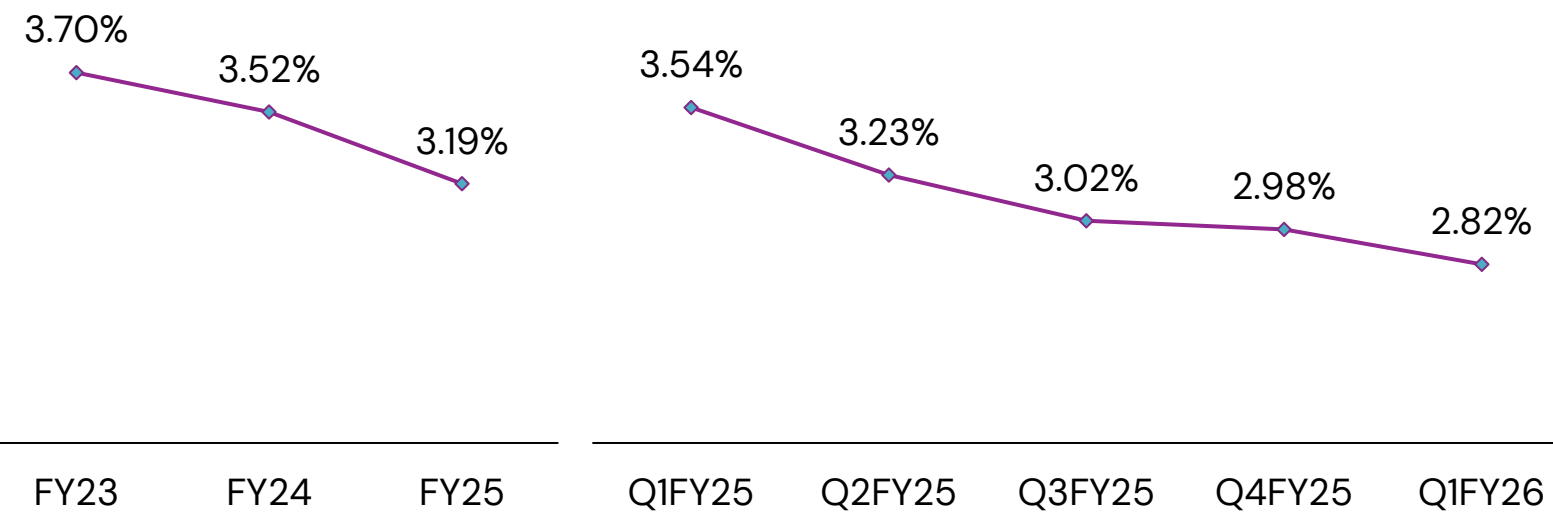
PAT Margin (% of NII)

<sup>1</sup> Operating Revenue = Total Income – Interest Expense

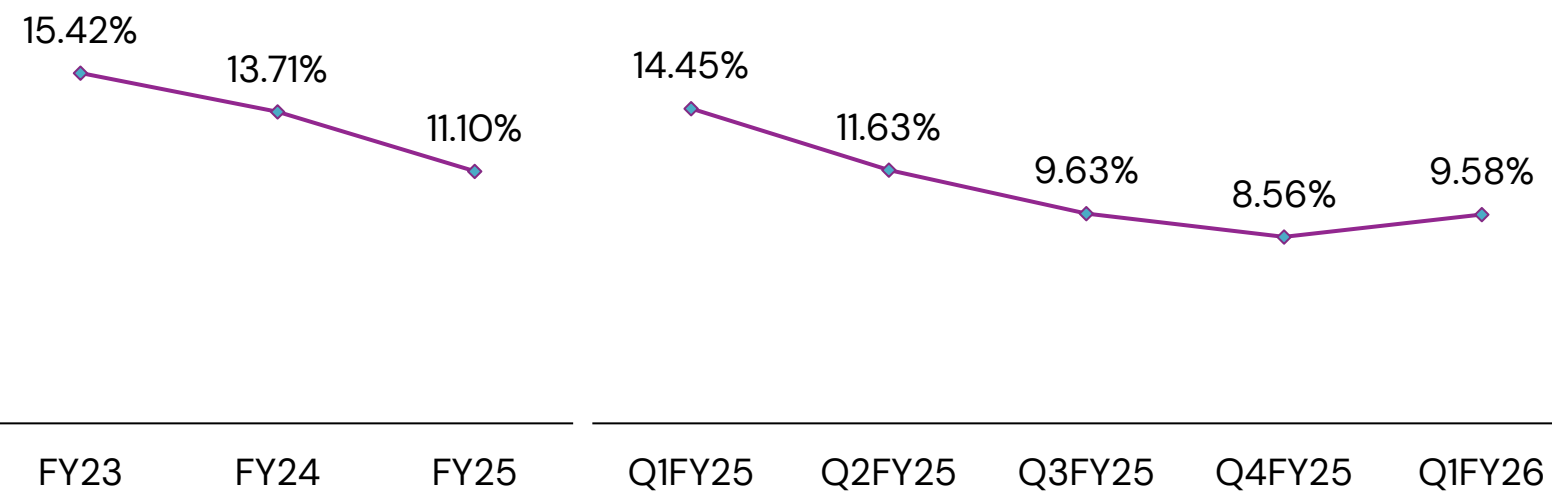


# Profitability

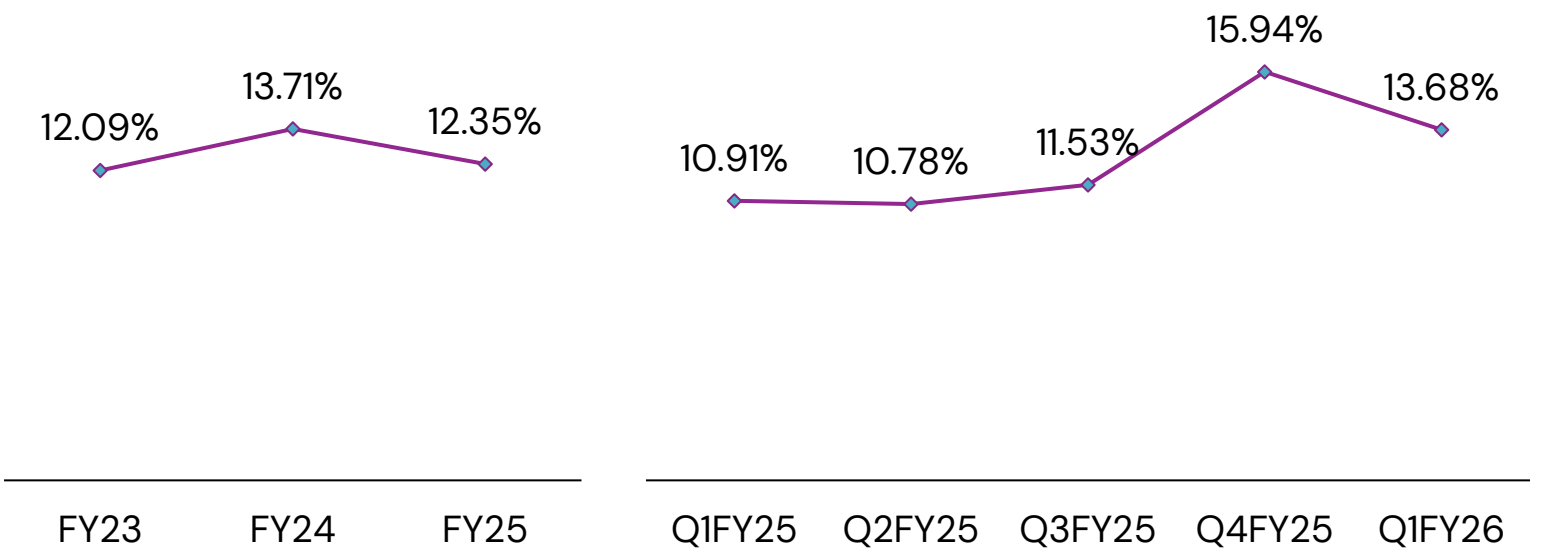
## Net Interest Margin



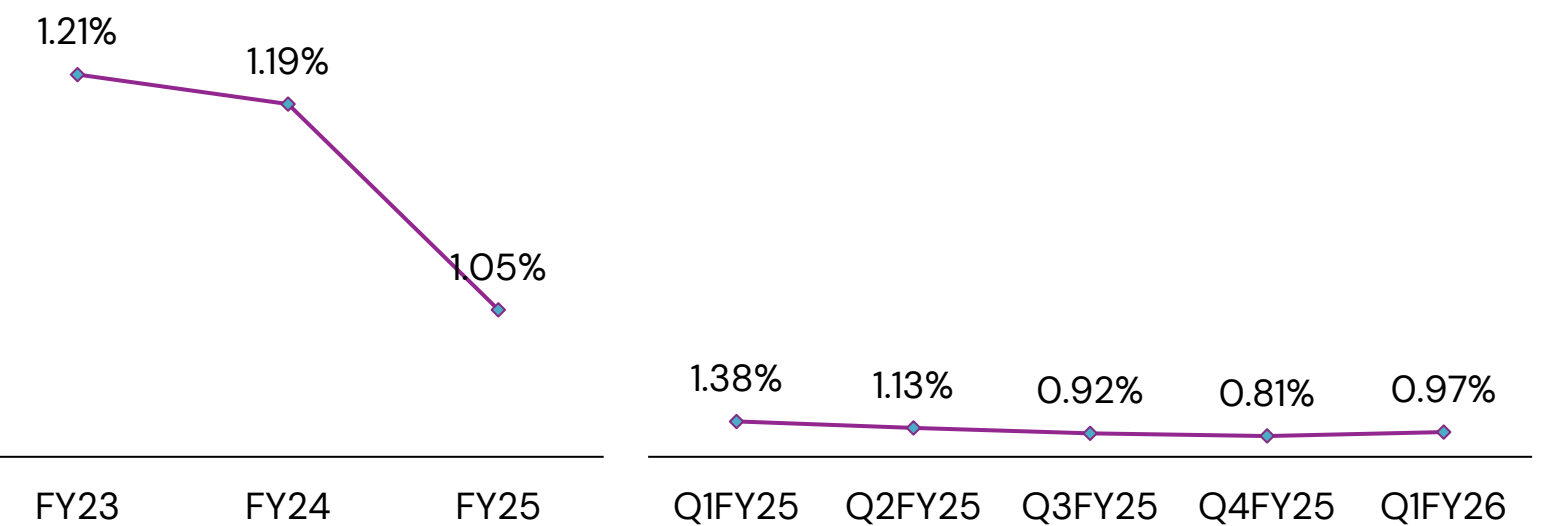
## Return on Equity



## Non-Interest Income to Total Income



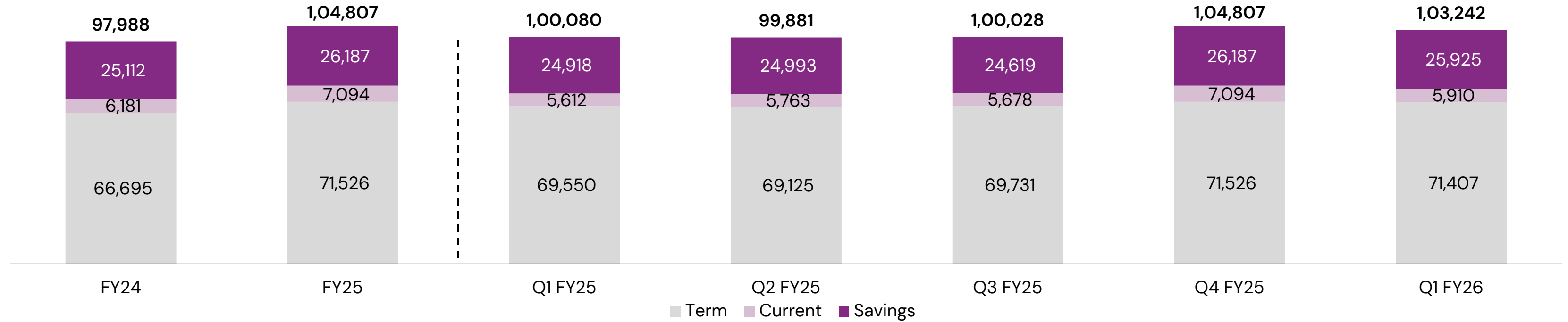
## Return on Assets



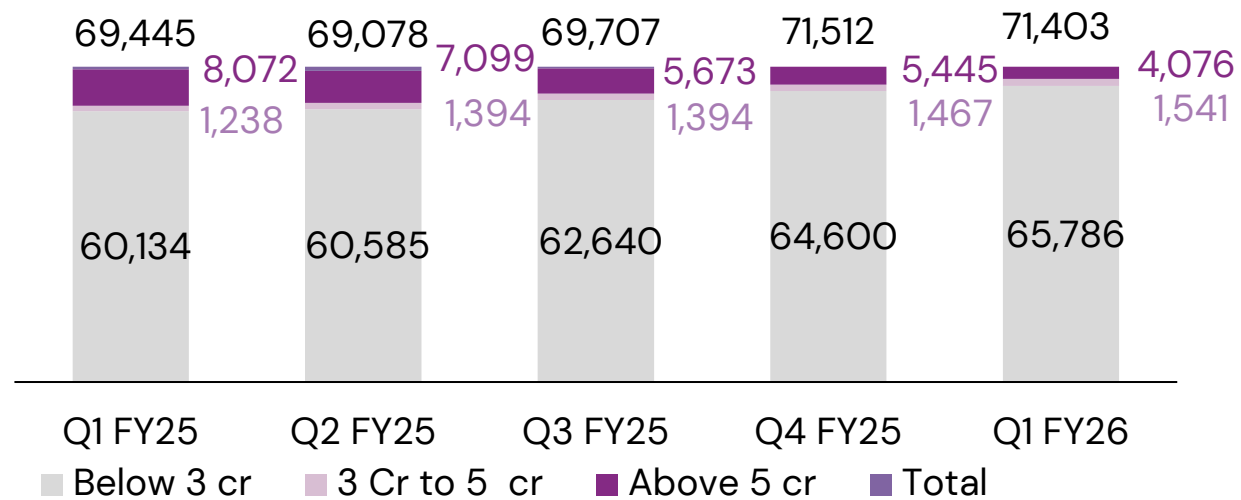


# Liability Profile

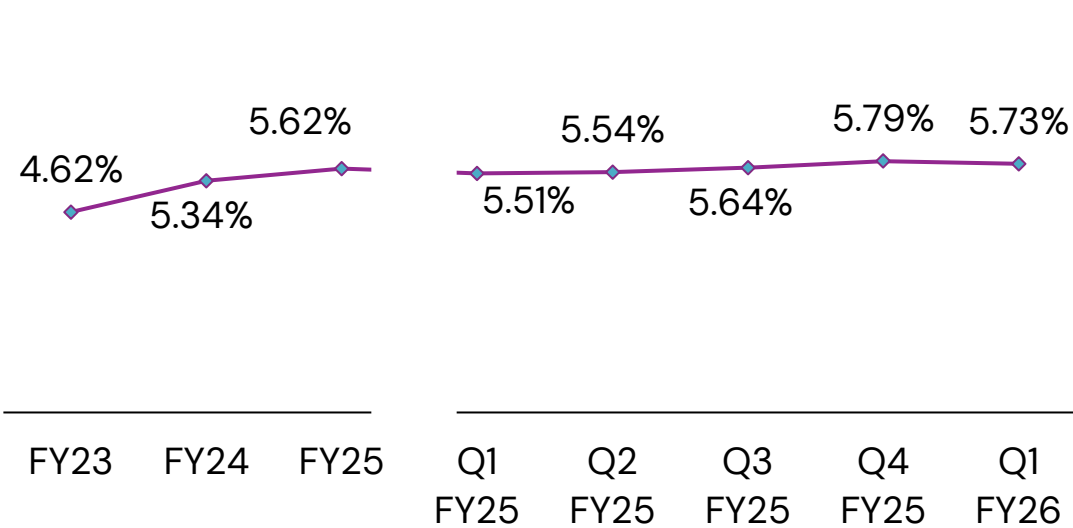
## Deposit Profile (INR Cr.)



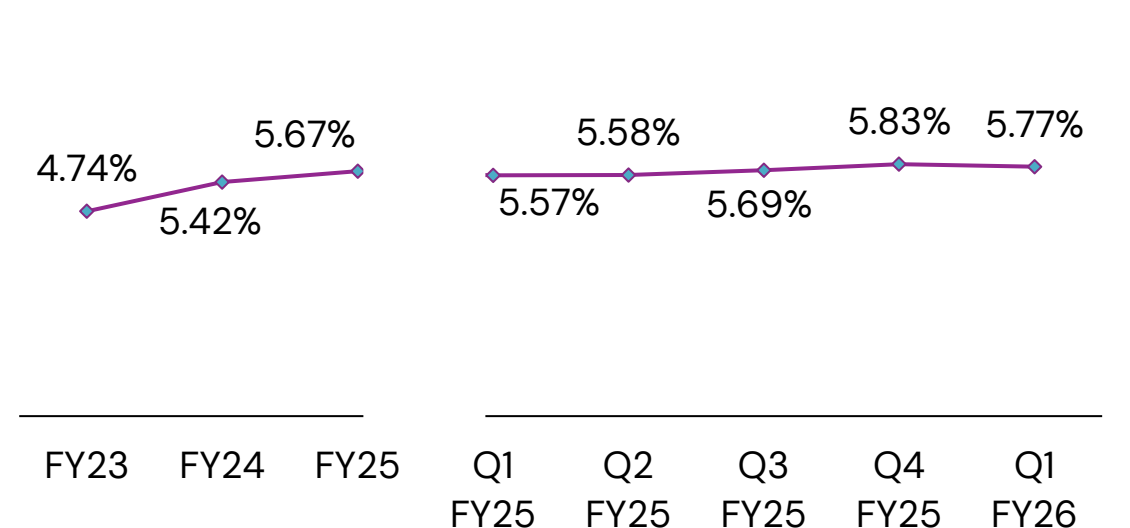
## Term Deposit Breakup<sup>1</sup> (INR Cr.)



## Cost of Deposits



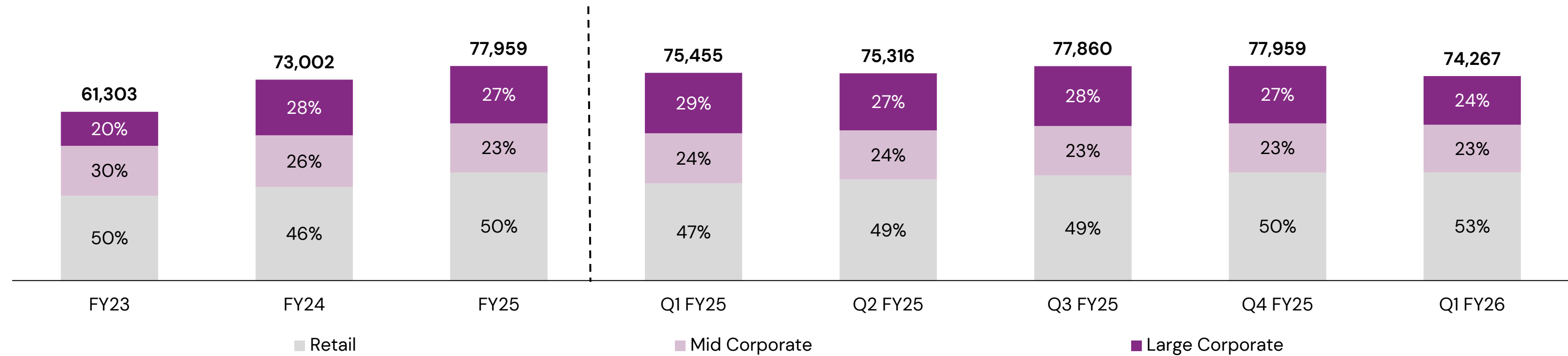
## Cost of Funds





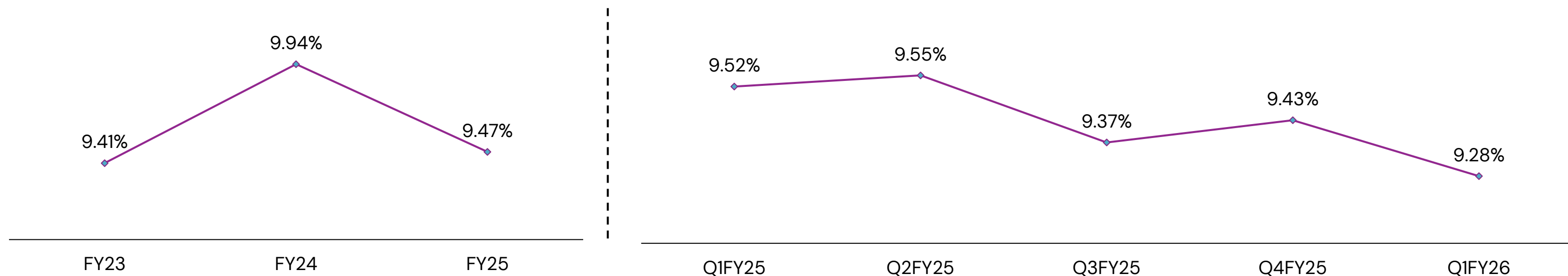
# Advances

## Gross Advances Profile<sup>1</sup> (INR Cr.)



<sup>1</sup> Retail and Corporate classifications done as per RBI definition

## Yield on Advances







# Advances

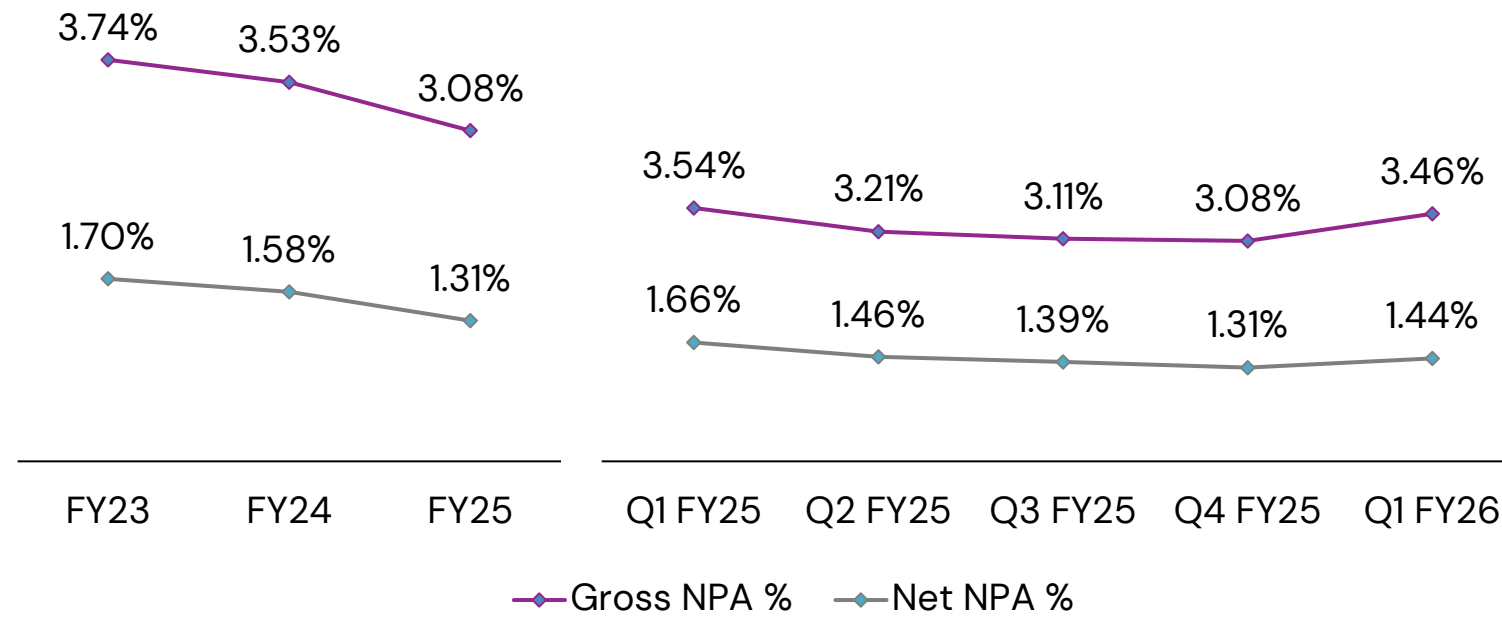
## Retail Sectoral Loan Disbursement (INR Cr.)

| Particulars              | Q1FY25       | Q2FY25       | Q3FY25       | Q4FY25       | Q1FY26       |
|--------------------------|--------------|--------------|--------------|--------------|--------------|
|                          | Amount       | Amount       | Amount       | Amount       | Amount       |
| <b>Retail</b>            | <b>4,798</b> | <b>5,069</b> | <b>5,131</b> | <b>5,647</b> | <b>5,025</b> |
| <b>A. Agri</b>           | <b>229</b>   | <b>312</b>   | <b>314</b>   | <b>206</b>   | <b>317</b>   |
| <b>B. Gold</b>           | <b>2,613</b> | <b>2,612</b> | <b>2,761</b> | <b>3,265</b> | <b>2,988</b> |
| i. Gold (Agri)           | 2,236        | 2,178        | 2,259        | 2,533        | 1,893        |
| ii. Gold (Non-Agri)      | 376          | 433          | 502          | 732          | 1,095        |
| <b>C. Retail Focused</b> | <b>965</b>   | <b>1,142</b> | <b>1,045</b> | <b>1,091</b> | <b>824</b>   |
| i. Housing Loans         | 544          | 626          | 570          | 612          | 487          |
| ii. Car Loans            | 206          | 221          | 247          | 200          | 165          |
| iii. Education           | 13           | 42           | 28           | 25           | 13           |
| iv. Personal             | 25           | 26           | 35           | 41           | 32           |
| v. Two-Wheeler           | 6            | 6            | 6            | 6            | 6            |
| vi. Retail-Mortgage      | 152          | 183          | 136          | 196          | 109          |
| vii. Retail-LRD          | 19           | 38           | 24           | 11           | 12           |
| <b>D. Retail-MSME</b>    | <b>645</b>   | <b>611</b>   | <b>620</b>   | <b>624</b>   | <b>453</b>   |
| <b>E. Retail Others</b>  | <b>347</b>   | <b>393</b>   | <b>391</b>   | <b>461</b>   | <b>444</b>   |

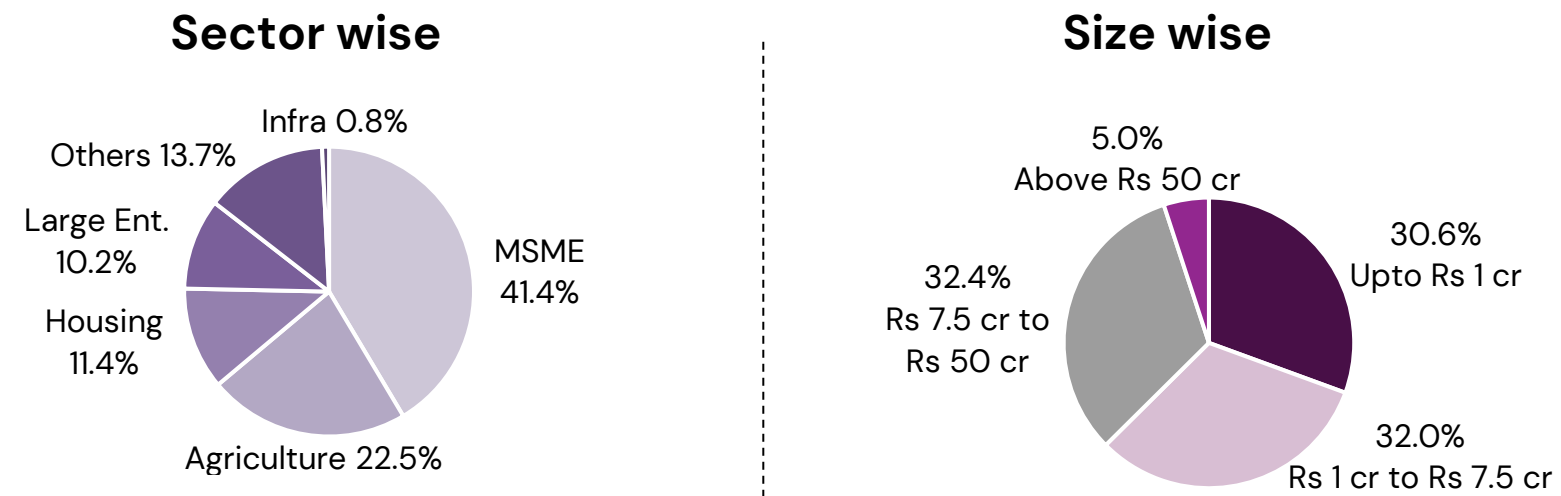


# Asset Quality

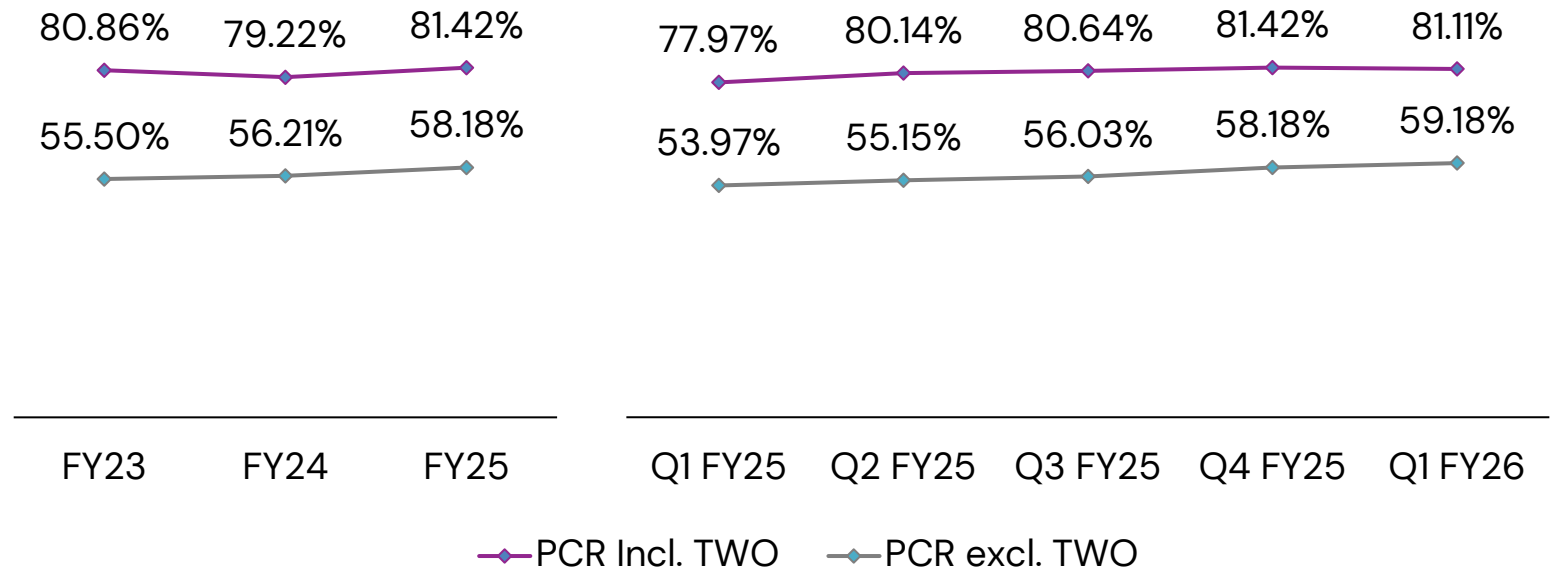
## GNPA & NNPA



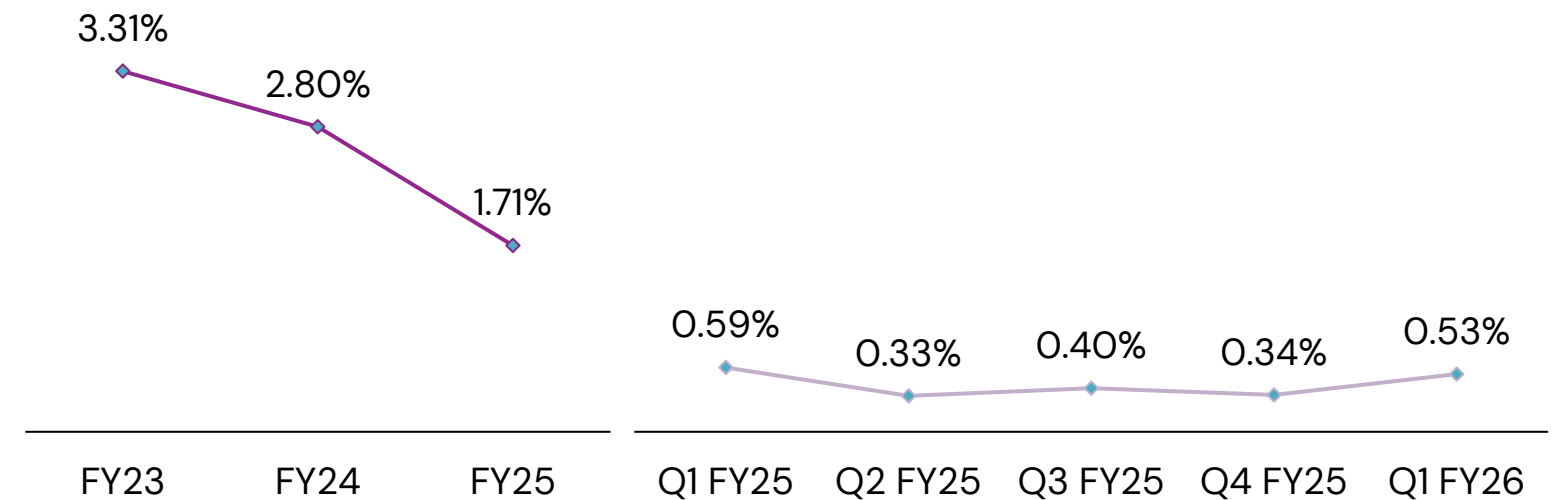
## GNPA Breakup



## Provision Coverage (Incl. & excl. TWO)



## Slippage Ratio

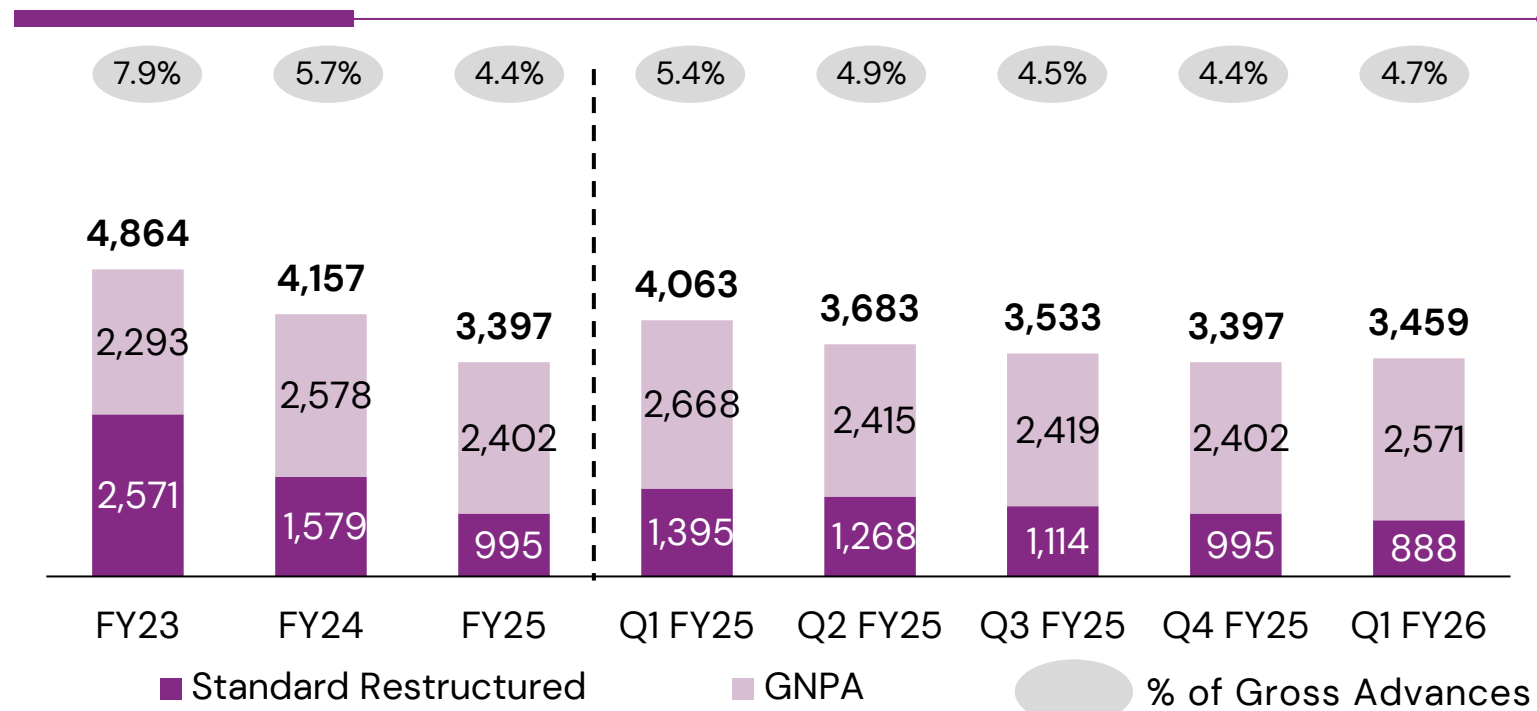




# Asset Quality

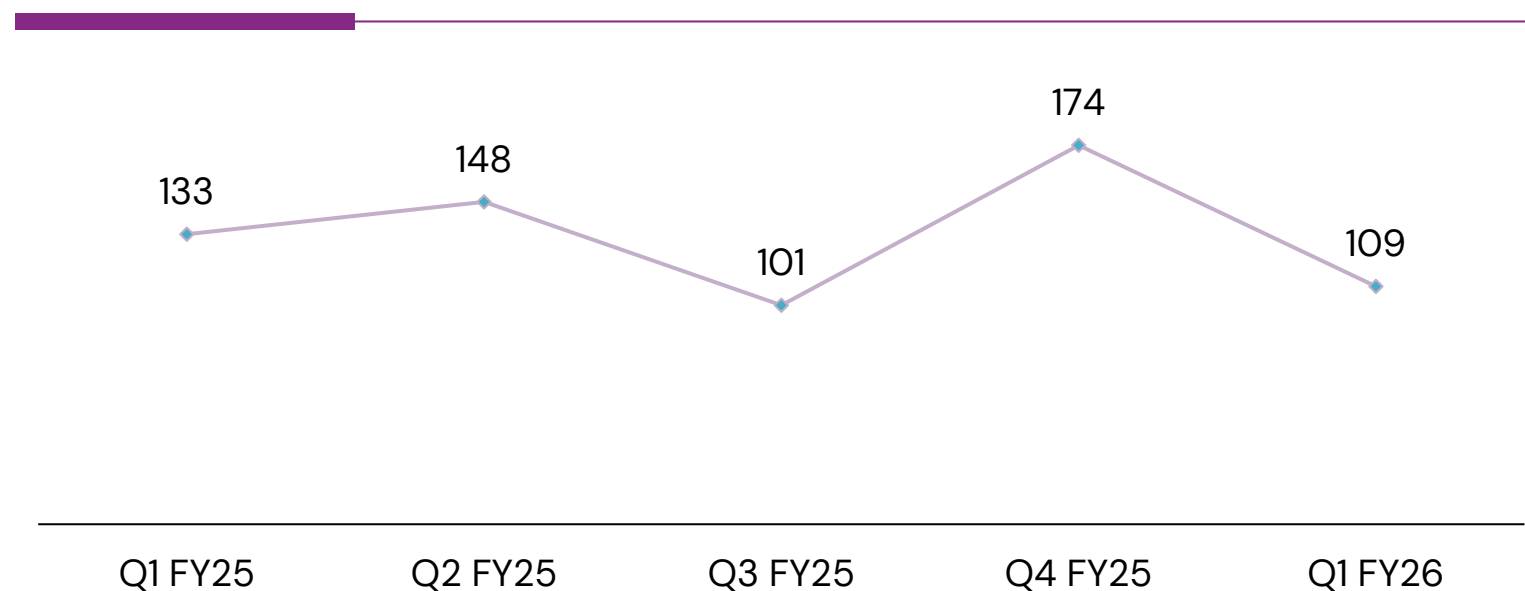
## Restructured Portfolio

### GNPA & Restructured Assets (INR Cr.)



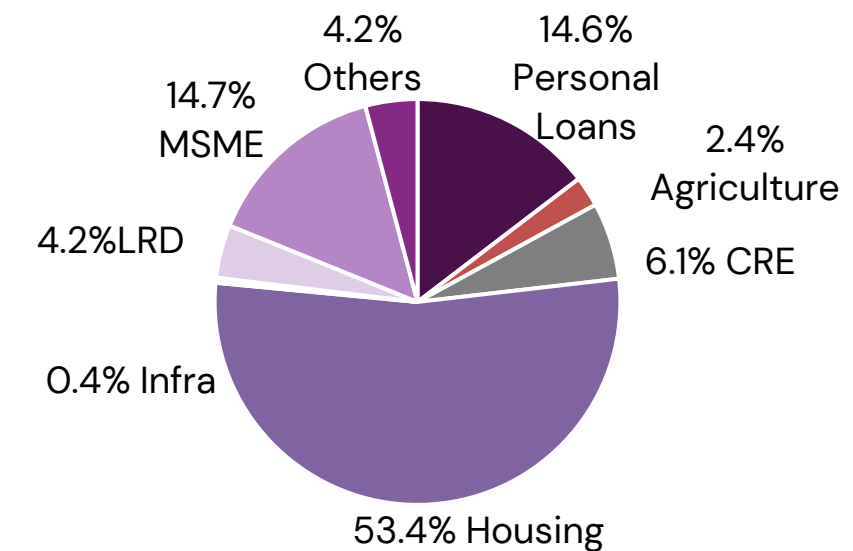
The Standard Restructured Portfolio improved by 11% QoQ from Q4FY25 to Q1FY26.

### Recoveries (excluded upgraded accounts) (INR Cr.)



# The Bank has intensified SMA2 collections, recovering ~₹195 crore post quarter-end.

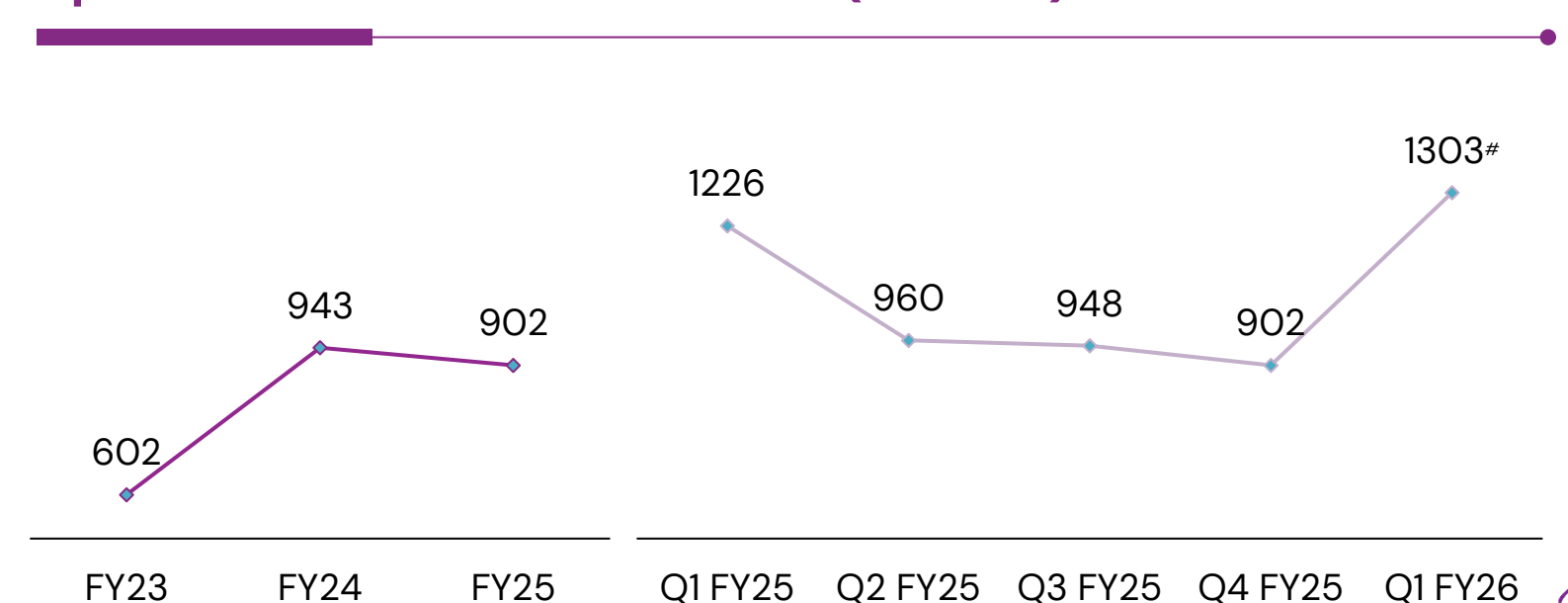
### Standard Restructured Portfolio (incl. Related Accounts)



**FY2025 – INR 888 crore\***

\* Approximately 54% of the restructured portfolio comprises loans that require a 30% recovery for upgradation. Bank is focusing on recovering the same, post which the same would be moved out of the restructured portfolio.

### Special Mention Account – 2 (INR Cr.)





# Asset Quality

## Movement of NPA

| Particular (INR Cr.)                     | Quarterly |          |          | Annual   |
|--|-----------|----------|----------|----------|
|  | Q1FY26    | Q4 FY25  | Q1 FY25  | FY 25    |
| Opening Gross NPA                        | 2,402.08  | 2,419.06 | 2,578.42 | 2,578.42 |
| Additions                                | 401.29    | 254.92   | 416.49   | 1,206.77 |
| Sub Total ( A )                          | 2,803.37  | 2,673.98 | 2,994.91 | 3,785.19 |
| Slippage ratio                           | 0.53      | 0.34     | 0.59     | 1.71     |
| Reduction                                |           |          |          |          |
| Up-gradation                             | 123.04    | 95.51    | 98.70    | 499.02   |
| Recoveries (excluding upgraded accounts) | 109.24    | 173.91   | 133.12   | 555.56   |
| Technical/ prudential Write Off          | 1.95      | 2.48     | 94.64    | 328.53   |
| a. Technical written off                 | -         | 0.13     | 93.38    | 319.78   |
| b. Other written off                     | 1.95      | 2.35     | 1.26     | 8.75     |
| c. By Sale                               | -         | -        | -        | -        |
| Sub Total ( B )                          | 232.28    | 271.90   | 326.46   | 1,383.11 |
| Closing Gross NPA (A-B)                  | 2,571.09  | 2,402.08 | 2,668.45 | 2,402.08 |





# Asset Quality

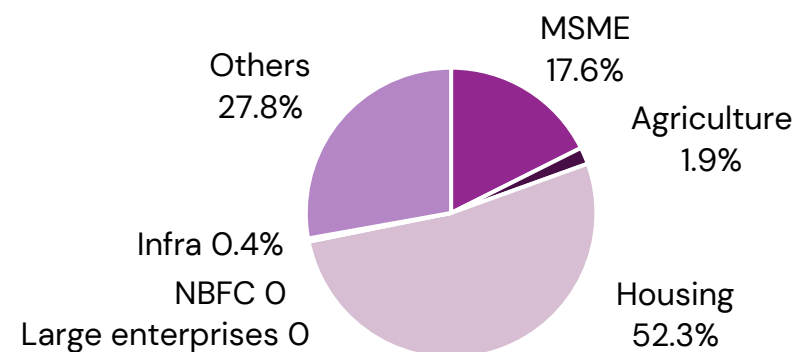
## Sector-wise Breakup Analysis

### Non-Performing Assets Breakup (INR Cr.)

| Sectors           | Q1 FY25      |              | Q2 FY25      |              | Q3 FY25      |              | Q4 FY25      |              | Q1 FY26      |              |
|-------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                   | NPA          | NPA%         | NPA          | NPA%         | NPA          | NPA%         | NPA          | NPA%         | NPA          | NPA%         |
| MSME              | 1,011        | 1.34%        | 923          | 1.23%        | 955          | 1.23%        | 960          | 1.23%        | 1,065        | 1.43%        |
| Agriculture       | 557          | 0.74%        | 485          | 0.64%        | 492          | 0.63%        | 533          | 0.68%        | 577          | 0.78%        |
| Housing           | 353          | 0.47%        | 303          | 0.40%        | 288          | 0.37%        | 255          | 0.33%        | 294          | 0.40%        |
| Infra             | 13           | 0.02%        | 12           | 0.02%        | 12           | 0.02%        | 12           | 0.02%        | 20           | 0.03%        |
| NBFC              | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| Large enterprises | 260          | 0.34%        | 256          | 0.34%        | 259          | 0.33%        | 261          | 0.33%        | 262          | 0.35%        |
| Others            | 474          | 0.63%        | 436          | 0.58%        | 413          | 0.53%        | 381          | 0.49%        | 353          | 0.48%        |
| <b>Total</b>      | <b>2,668</b> | <b>3.54%</b> | <b>2,415</b> | <b>3.21%</b> | <b>2,419</b> | <b>3.11%</b> | <b>2,402</b> | <b>3.08%</b> | <b>2,571</b> | <b>3.46%</b> |

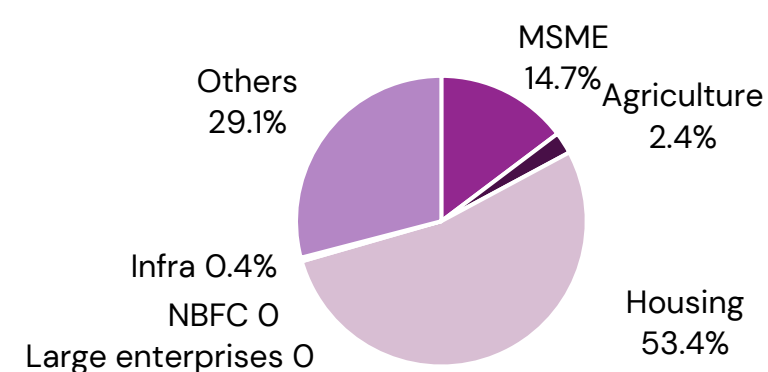
### Standard Restructured Assets

Q4 FY2025



INR 995 Cr.

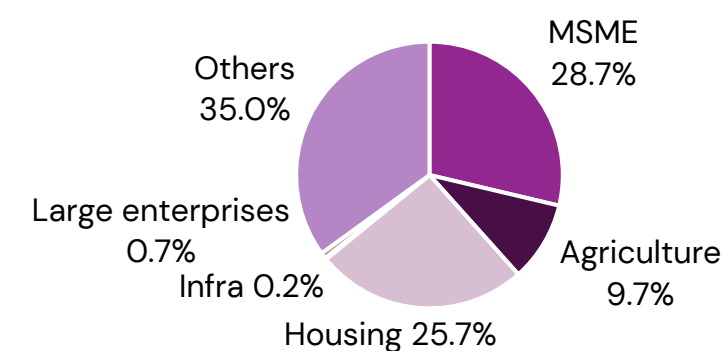
Q1 FY2026



INR 888 Cr.

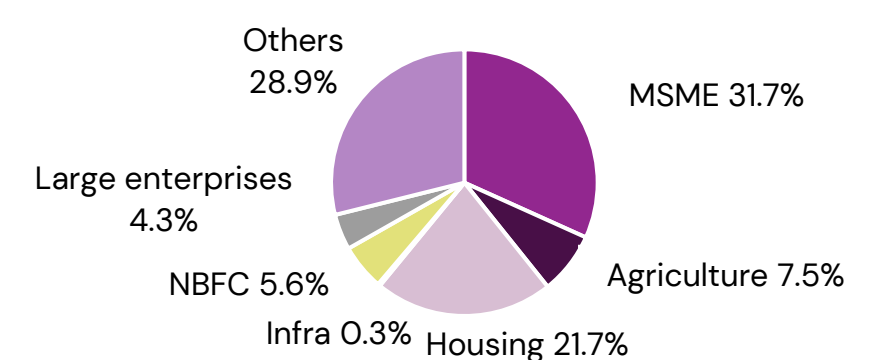
### Special Mention Account Breakup

Q4 FY2025



INR 4,957 Cr.

Q1 FY2026

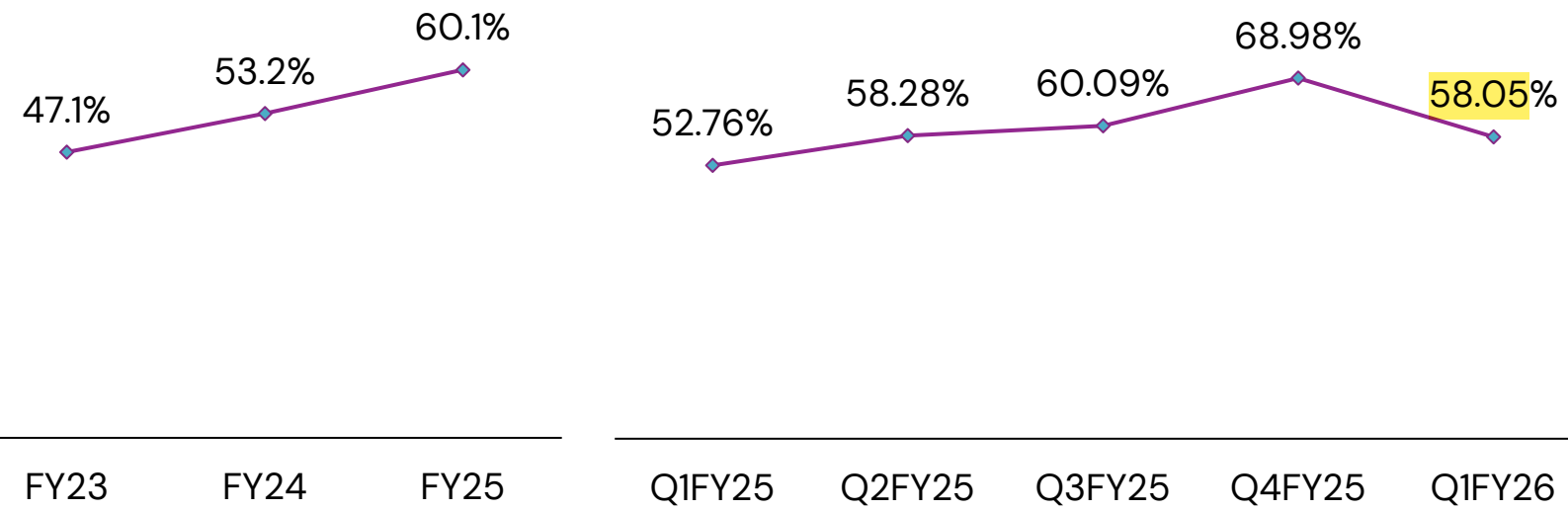


INR 5,478 Cr.#

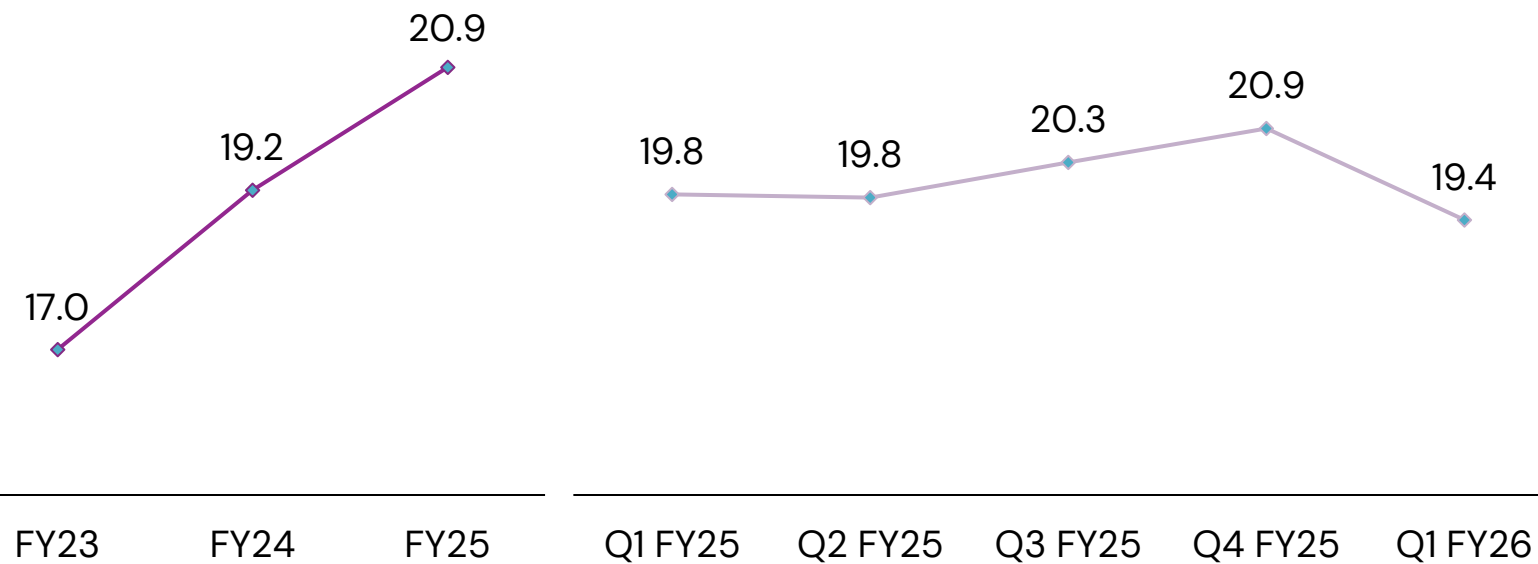


# Efficiency Ratio

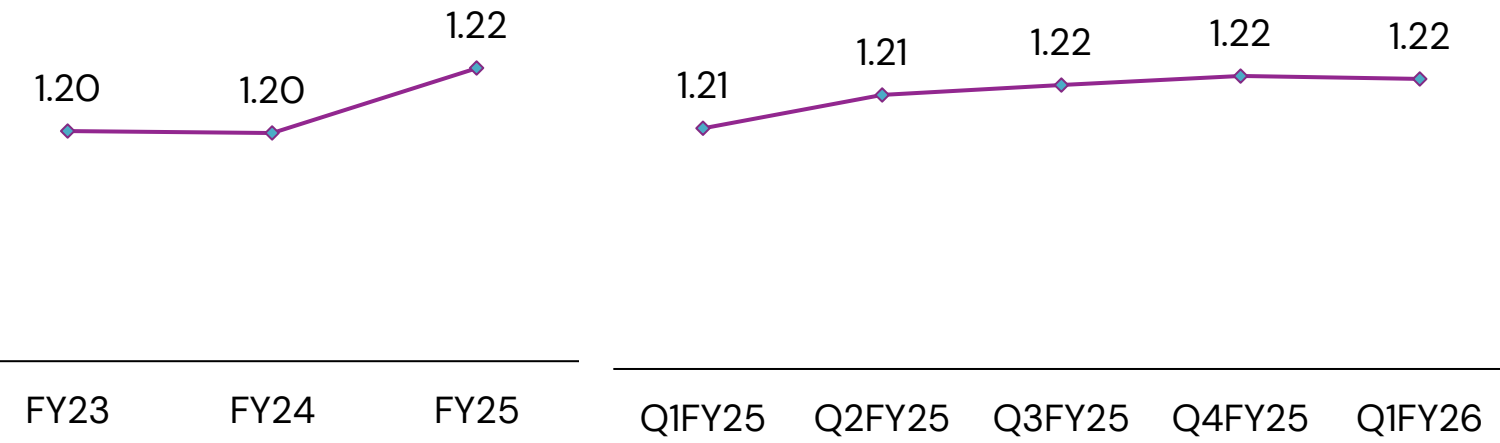
## Cost to Income Ratio



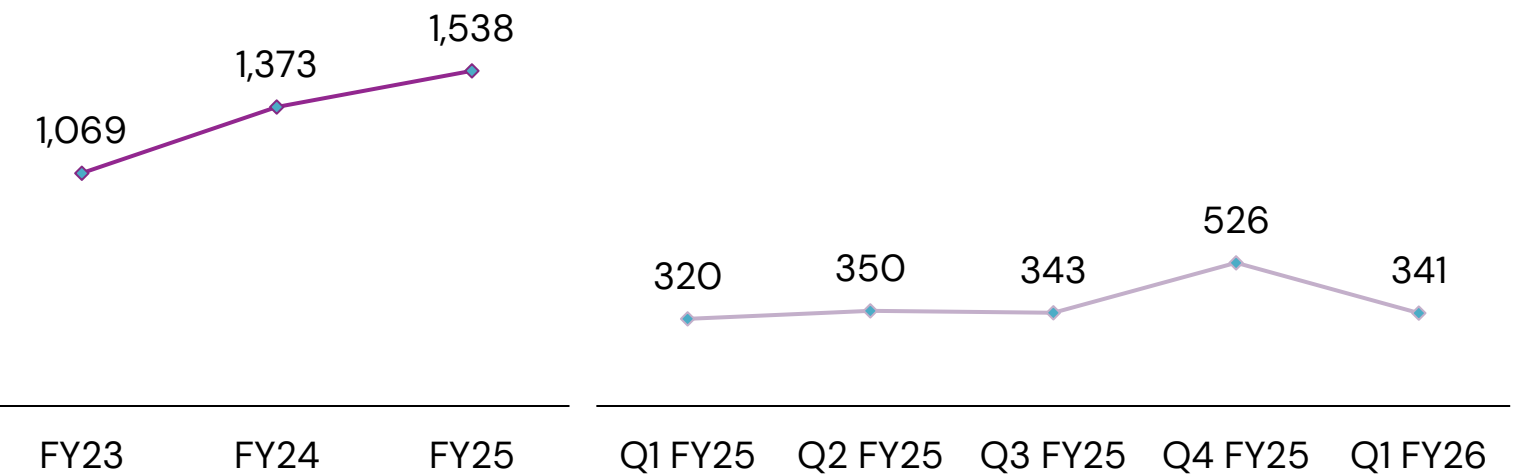
## Business per Employee (INR Cr.)



## Product Per Customer (PPC)



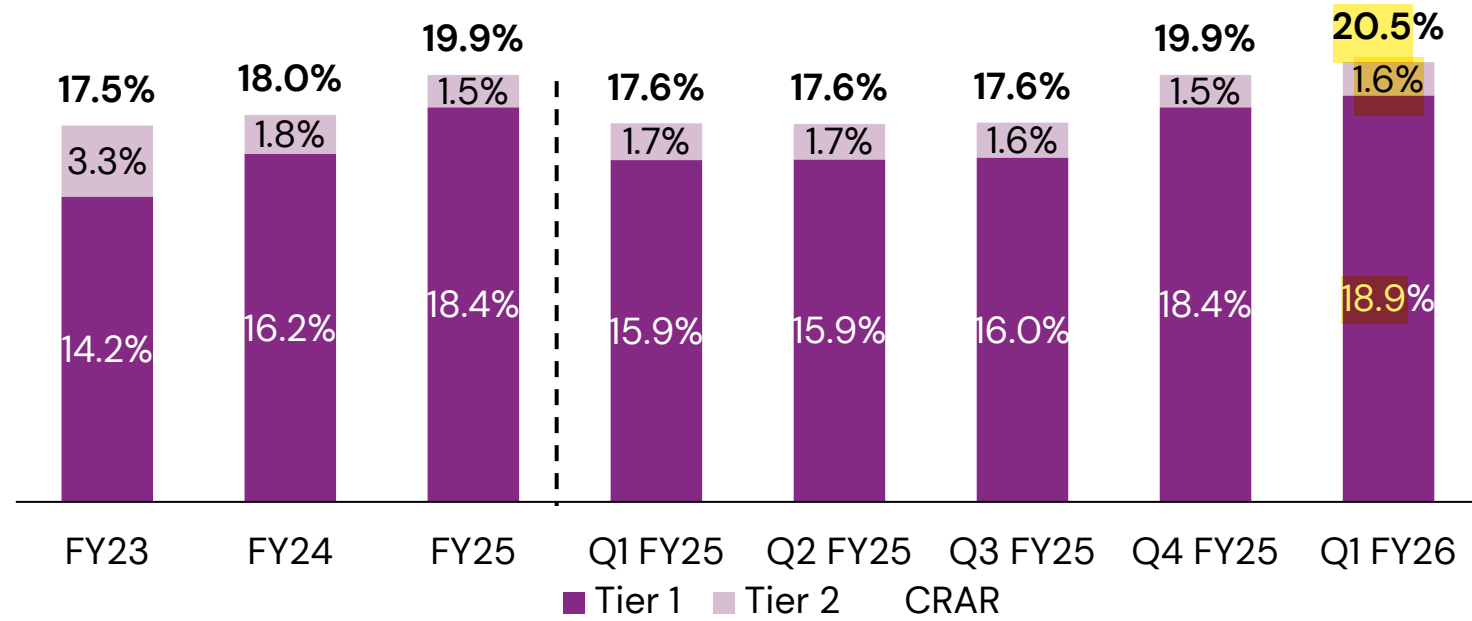
## Staff Cost (INR Cr.)



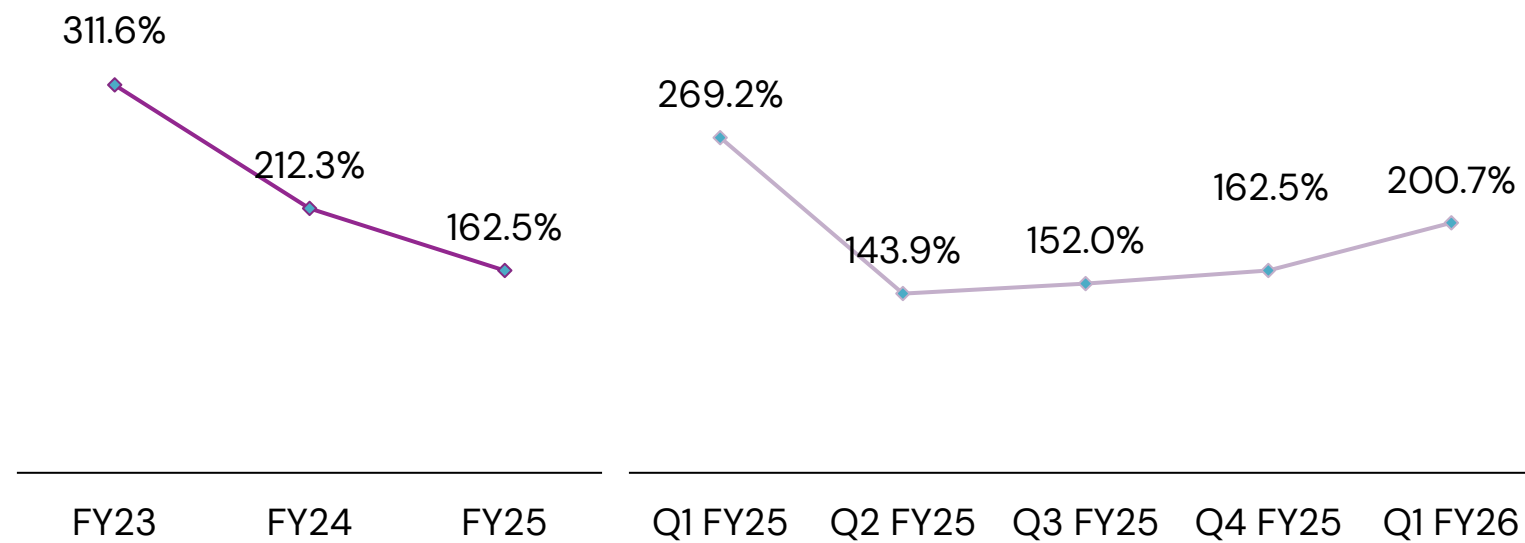


# Key Ratios

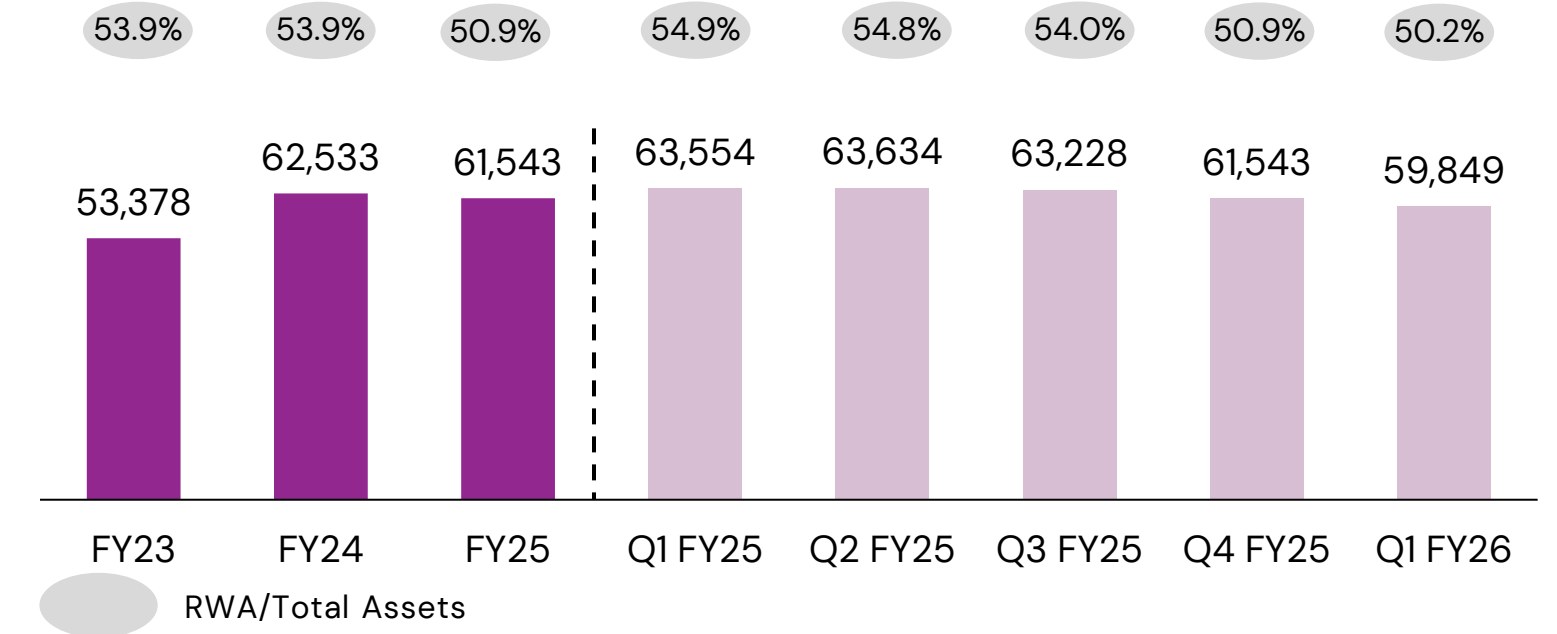
## Capital Adequacy Ratio



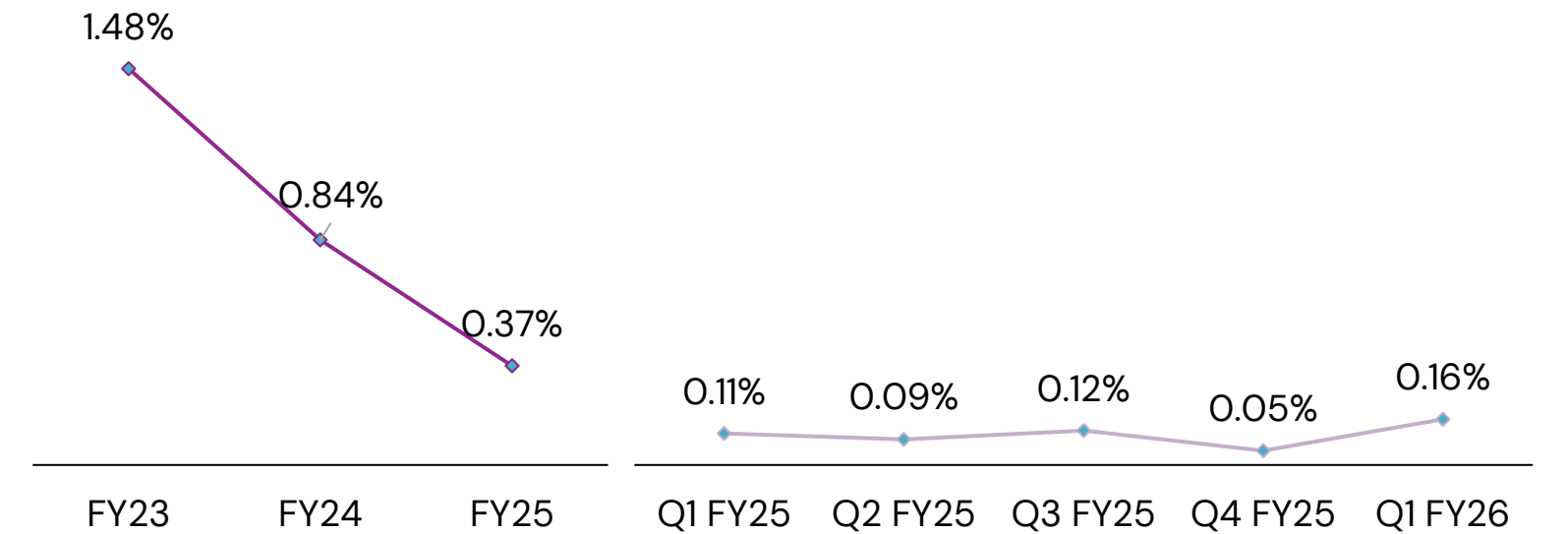
## LCR



## Risk Weighted Assets (INR Cr.)



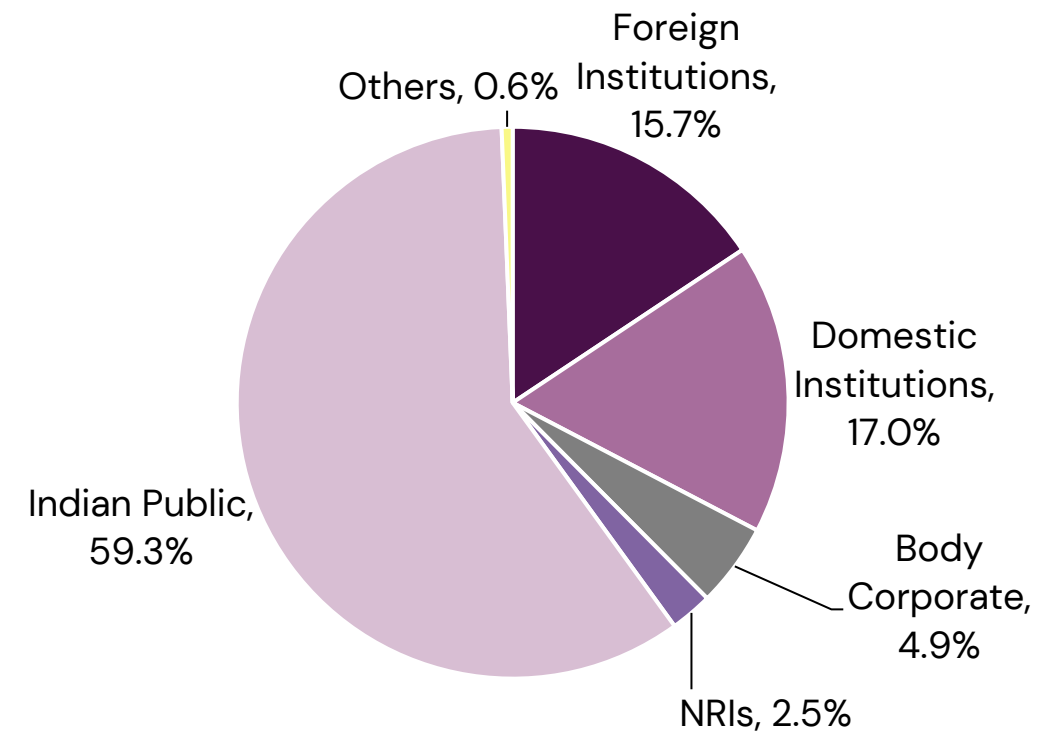
## Credit Cost



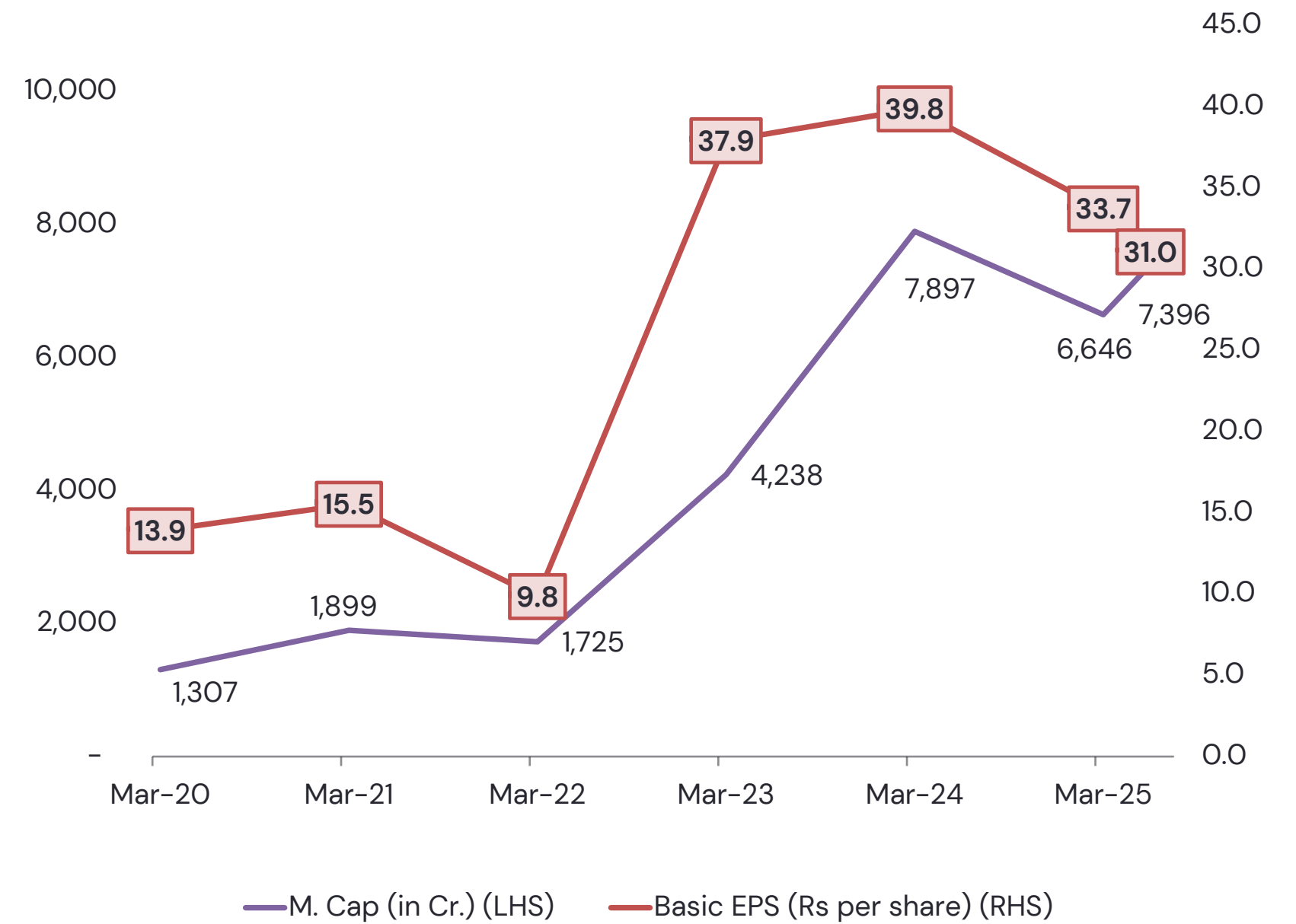


# Shareholder Value

## Shareholding Pattern



## EPS & Market Capitalisation





# Accelerating our Transformation Journey



**Karnataka Bank**  
Your Family Bank. Across India.

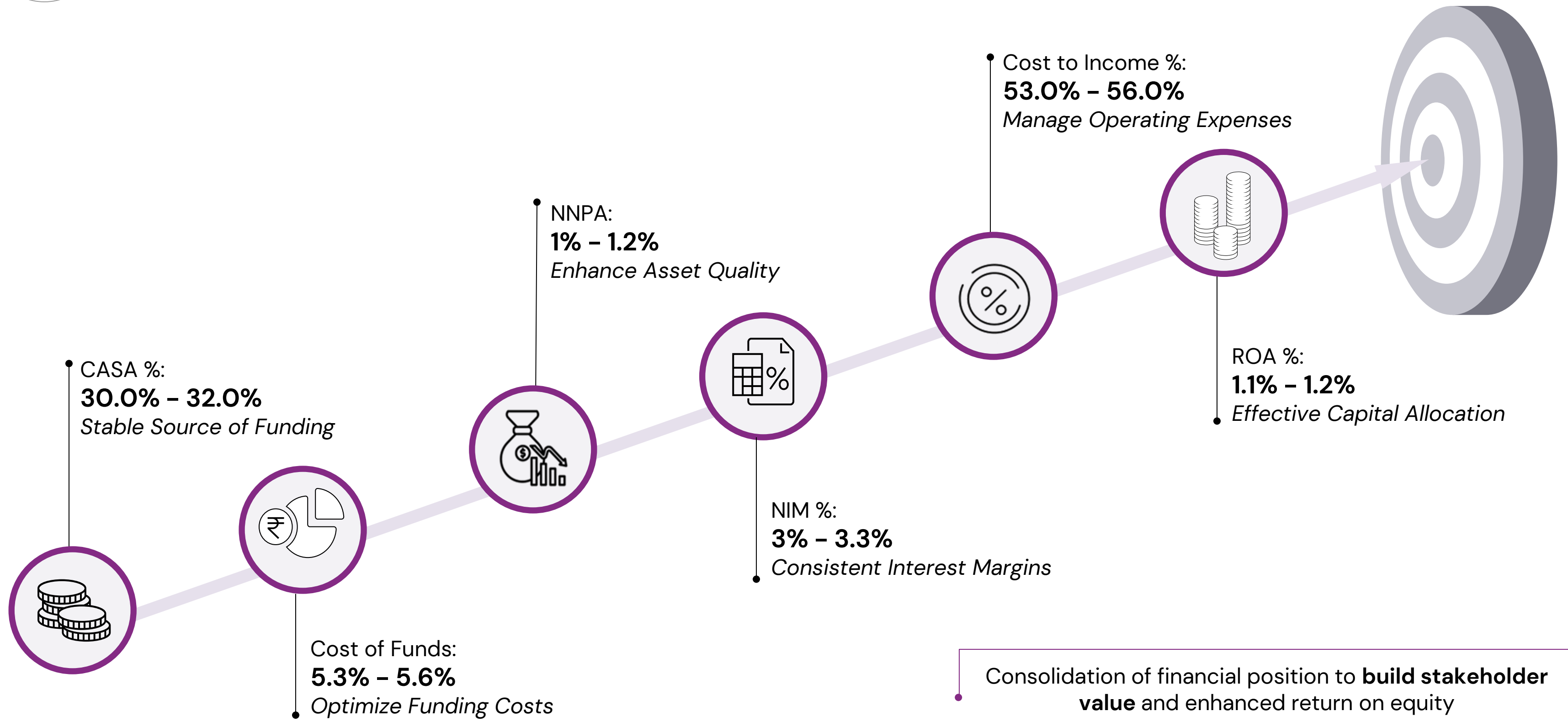


Banking with Legacy, Embracing the Future





# Targeted Performance Improvement to Boost Returns







# Products

## Building a Comprehensive Portfolio of Products

Customer-centric approach for creating products

Leverage Cross-sell & Up-sell opportunities

Comprehensive product suite

Pipeline of products for continuous growth

### Retail



### Agriculture



### MSME



#### Retail loans

##### Products in Pipeline –

- EMI based loan offering for Gold Loans
- Pre-Approved Personal Loans for Salaried & Self Employed
- Surrogate Based lending

#### Liability Products

- KBL Woman Savings Account – KBL STRI
- KBL Family Account – KBL ONE FAMILY

#### ADC Channels

- KBL One – Corporate Mobile App
- QR Sound Box of multi language
- KBL Merchant App – payment app for merchants to be launched soon

#### Agri Schemes

- KBL Krishik Tractor – Loans for Purchase of Tractor
- KBL Saathi – Loans for SHG/JLG – to be launched soon

#### MSME Products

##### Products in Pipeline –

- Supply Chain Finance
- Surrogate Based lending

New products focused on 'RAM' – Retail, Agriculture and MSME



# Digital and Technology

## Digital Touchpoints



**38,89,133**

**Mobile App Installations**

2.25% QoQ



**7,94,585**

**Net Banking Users**

1.57% QoQ



**56,27,754**

**Debit Cards**

1.36% QoQ



**1,32,590**

**QR related metrics**

5.97% QoQ



**1,494**

**ATM Networks**

(1.45%) QoQ



# Digital and Technology

Moving towards a Digital-First Bank

Creating a disruptive "Bank within a Bank"

## Our Objectives



**Increase in Customer Base**



**Enhanced Customer Satisfaction**



**Organisational Productivity**



**Financial Growth**

## Infrastructure to Meet Our Objectives



First-in-class digital factory



Integrated Risk and Finance framework to support Bank's regulatory/ management reporting under implementation in OFSAA



API 2.0 integrating seamless APIs for Open Banking with partnerships and for in-house digitization



Products and Business Solutioning have been integrated into the Technology and Digital Hub



ACoE data platform to assist in-house capabilities and monitor business outcomes

Strategic implementation of digital projects to achieve our objectives



**PMAY 2.0 Home Loan supported on Digital journeys**



**Scaling up Dairy Neo Banking and Credit Line on UPI partnerships**



**Hyperlocal SEO (Search Engine Optimization) – Microsites to augment NTB (New To Bank) leads**









# Digital and Technology

## Scalable and Reliable Architecture

Embedding **data & analytics** in business processes for data-driven decision making








### Foundation of Architecture

-  First-in-class scalable central data repository **on cloud** with data quality management and remediation capabilities
-  Predictive, business/strategy and descriptive **analytics use-cases**
-  Enhancement of the **Data Link** to enable seamless communication and exchange of information
-  Integrated analytics with business processes to enable **data driven decision making**

### Integration with the Business

-  **Retail Loan Propensity**  
Target Retail loan propensity for better product proposition for customers
-  **Micro Market Analysis**  
External information on throughputs/market at a pin code level to plan operations
-  **Deposit Propensity**  
Deposit propensity for core augmentation
-  **Primary Bank Index**  
Analyse overall wallet share of customer with the Bank through Customer360
-  **Portfolio Management**  
Product Portfolio performance & Managed Account Monitoring
-  **Collection Prioritisation**  
Optimise collection efforts through advances analytics
-  **Behaviour Scorecard**  
Proactively monitor and control delinquency levels

### Impact on the Business

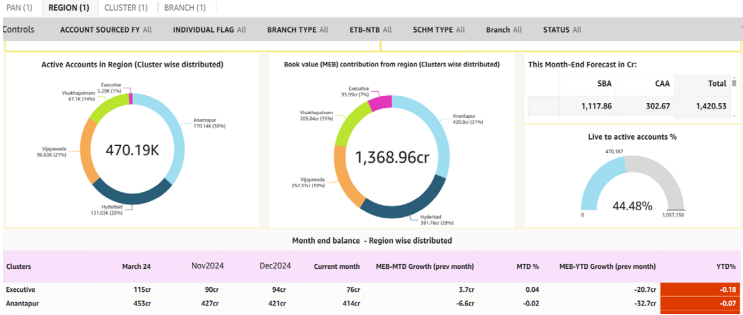
-  **CASA & Term Deposits**
-  **Retail Advances**
-  **Product & Account Productivity**
-  **Internet and Mobile banking users**
-  **Assets**
-  **Operations and Governance Efficiency**
-  **NPAs**



# Digital and Technology

Best in class Analytics Factory: 360day PitStop

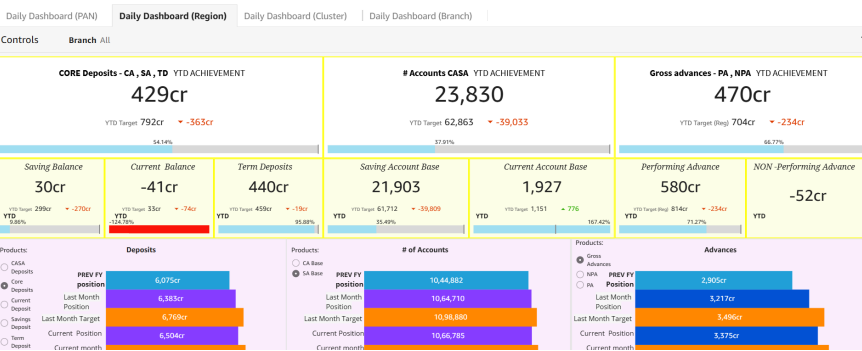
## Business Dashboards Driving Agility and Precision in Decisions



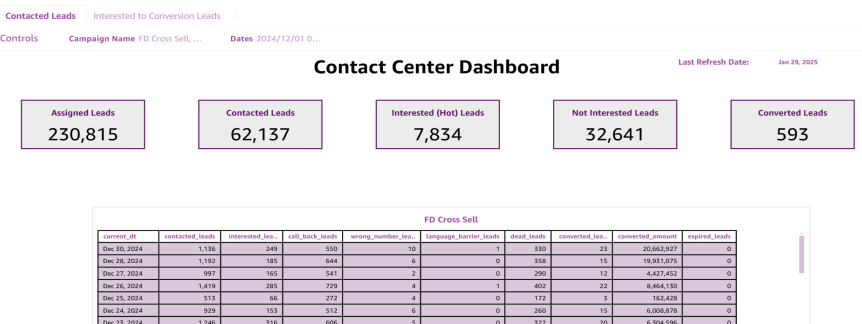
CASA Balance Buildup Dashboard



Retail Deposit dashboard



Branch Productivity Dashboard

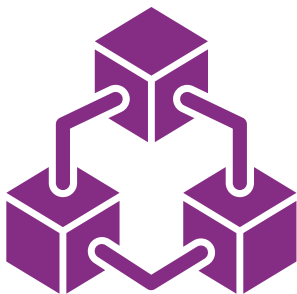


Contact Centre dashboard

## Business Systems ensuring New Insights have Rails for Outcomes

Live – Quicksight Qs for dashboarding

Live – Early Warning Signals (EWS)



Live – Hyperlocal SEO – Microsites

Live – Collection Prioritization

11+ Dashboards,  
40+ Business and Predictive models live

5+ Digital systems Live

## Key Business Outcomes



Focus Branch Strategy  
(Aligned to Catchment Analytics)



~1 mn Engaged Customers  
(3X lift in engagement)



Realization of Planned P&L Impact  
(15% incremental p.a)



# Our Strengths and Strategies



Banking with Legacy, Embracing the Future





# Strategic Roadmap



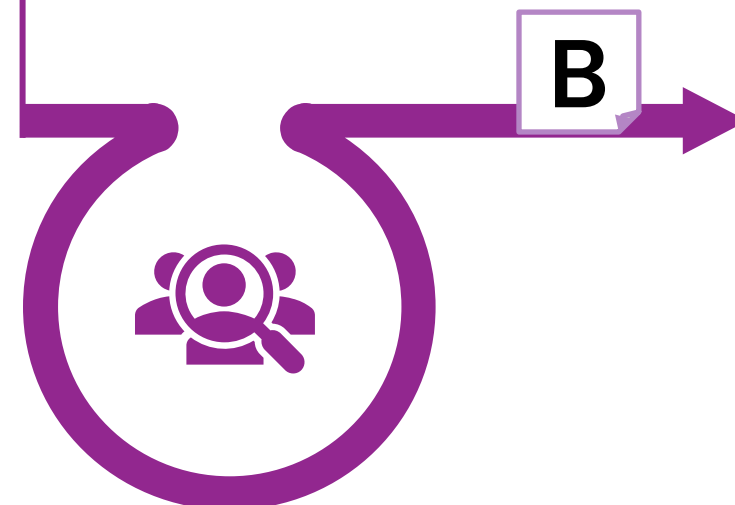
**A**

**Delivering Excellence in Core Businesses with Underlying Technology Platform**

Through tech-driven **Processes, Products & People** targeting Rural, MSME and Retail sector

**Creating a Performance-Driven Culture**

Rebuild **Outward-Facing, Business-Centric** teams



**B**



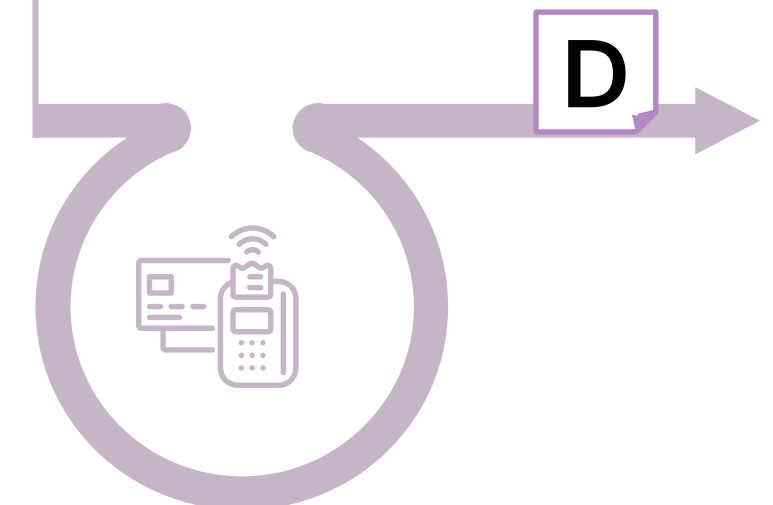
**C**

**Digitalisation and Partnership to Accelerate Book Growth**

**Digital First** private sector Bank

**Strengthening Financial Position to Create Long-Term Value**

**Transformative steps** leading to improved financial position



**D**



# Driving Excellence in Proven Core Competencies

A.

## Consistent Emphasis on our Strength Areas

### Our Legacy



100 Year Legacy

13.9 Mn

Happy customers

### Building on Our Legacy

- Tradition with Innovation
- Outbound Sales Culture
- Startup-like Agility



MSME & Rural Focus

35.0%

Share of MSME &  
Agri-Loans

46.4%

Branches in Rural &  
Semi-Urban Areas

- Capitalise on community network
- MSME and Rural to be key growth drivers



Retail Focus

45.5% → 52.9%<sup>1</sup>

Increase in % of Retail Advances from FY20 to Q1FY26

- Enhanced RoA and RoE
- Focus on Retail – Home, Gold Loans



Bharat Ka Karnataka  
Bank

4%<sup>2</sup>

Market share in  
Karnataka

22 States

Pan-India  
presence

- Wider Geographical Presence
- Digital and Data-driven client acquisition
- Cross Selling





# Driving Excellence in Proven Core Competencies

A.

Diversified Offerings with Established Brand Equity

## Retail and Personal Banking



- Housing
- Loans against property
- Gold
- Vehicle
- Education
- Personal loans

## Services



Simple & smarter digital loans



Centralized processing



Immediate in-principle sanction



Dedicated Retail Assets Centre / branch network

## Agriculture Banking



- Agriculture & allied activities
- Farm development
- Agricultural land purchase
- Farm mechanization
- Hi-tech agriculture
- Agricultural infrastructure & ancillary

## Facilities



Dedicated technical experts (AFOs)



Agri Development Branches (ADBs)



Rural godown loans



Farm machinery/ vehicle loans

## MSME



- Working capital finance for traders & manufacturing industries
- Term loans & infrastructure finance
- Business development loans
- Corporate loans
- Professional & self-employed loans
- CV / CE loans

## Facilities



GST Based Loans



Quick digital underwriting



Loans to women entrepreneurs



Segment Focused Loans



# Driving Excellence in Proven Core Competencies

A.

## Key Capabilities in Place to Leverage Opportunities in the Government Business

### Focused to be one of the top govt. collection Banks



Empaneled as '**Agency Bank**' for direct tax collection



Bank has tied up with PFC, REC, & IRFC for collection of 54EC Capital Gain Bonds



**State-level Treasury integrations** for collection of revenue (Khajane-II in Karnataka)



Launch of **Flexi Fixed Deposits** scheme for government departments and allied institutions



Live with **Customs and GST collection** through OTC and Internet Banking



Live on **RBI Central Bank Digital Currency (CBDC)** platform and **Karnataka Public Procurement Portal KPPP** for e-BG



Live with **Direct tax collection** offering various payment methods



Planned integration with Employees Provident Fund platform (EPFO) for collection of EPFO contributions.



Planned tie-up with Central Pension Accounting office (CPAO) for disbursement of pension.

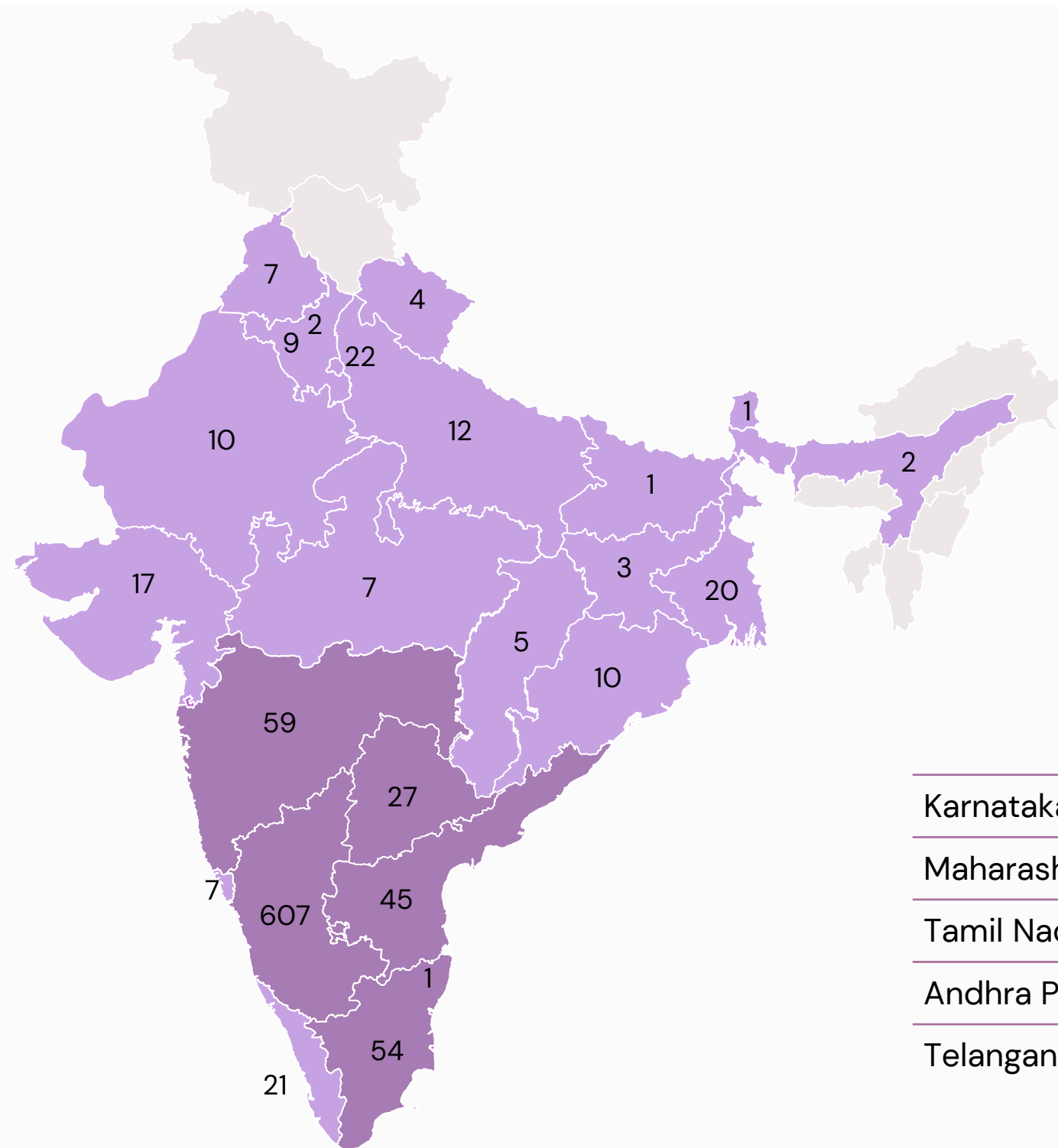
Working towards "one-stop" digital solution for all statutory payments



# Driving Excellence in Proven Core Competencies

A.

## Strong Geographical Footprint



### Top 5 States

|                |     |
|----------------|-----|
| Karnataka      | 607 |
| Maharashtra    | 59  |
| Tamil Nadu     | 54  |
| Andhra Pradesh | 45  |
| Telangana      | 27  |

## Steady Growth in Locations Served



953

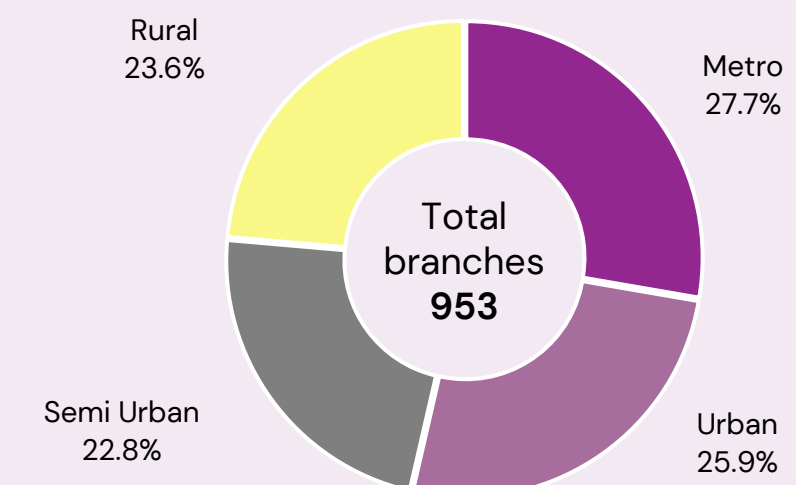
Branches



1,494

ATM and Recyclers

## Presence Across All Tiers





# Creating a Performance Driven Culture

B.

## Rebuild Outward-Facing, Business-Centric Teams

**Outbound sales team** and “**Feet on the Street**” for growing liabilities and expanding the home loan book



Inducted **261 Sales Officers** and **126 Feet on Ground** for covering key markets and target segments

Better control and oversight to create a more **sales-centric organisation**



**15 Regional Offices** resourced and empowered to handle small ticket loans, decentralized into **42 Clusters** with Cluster Heads

**Business correspondent** partnerships to strengthen the portfolio



Bank has onboarded **198** Business correspondents (BCs)

**Sector-focused tie-ups** to grow retail reach



Partnerships focused to expand Home, Car, Gold, Retail and Agri loan book

Scale-up of Retail Loan Processing Hubs



The bank has established **two** Retail Asset Centers (RACs) in Bangalore and Mangalore

Focused to further grow Agri



Deployed **84 AFOs** as part of hunting teams at branches & clusters to source quality agri proposals



# Digitalisation Propelling Robust Book Growth

C.

Foundation in place to Drive Next Leg of Digital Innovation

State-of-the-art '**Technology, Digital & Product Hub**' at Bengaluru

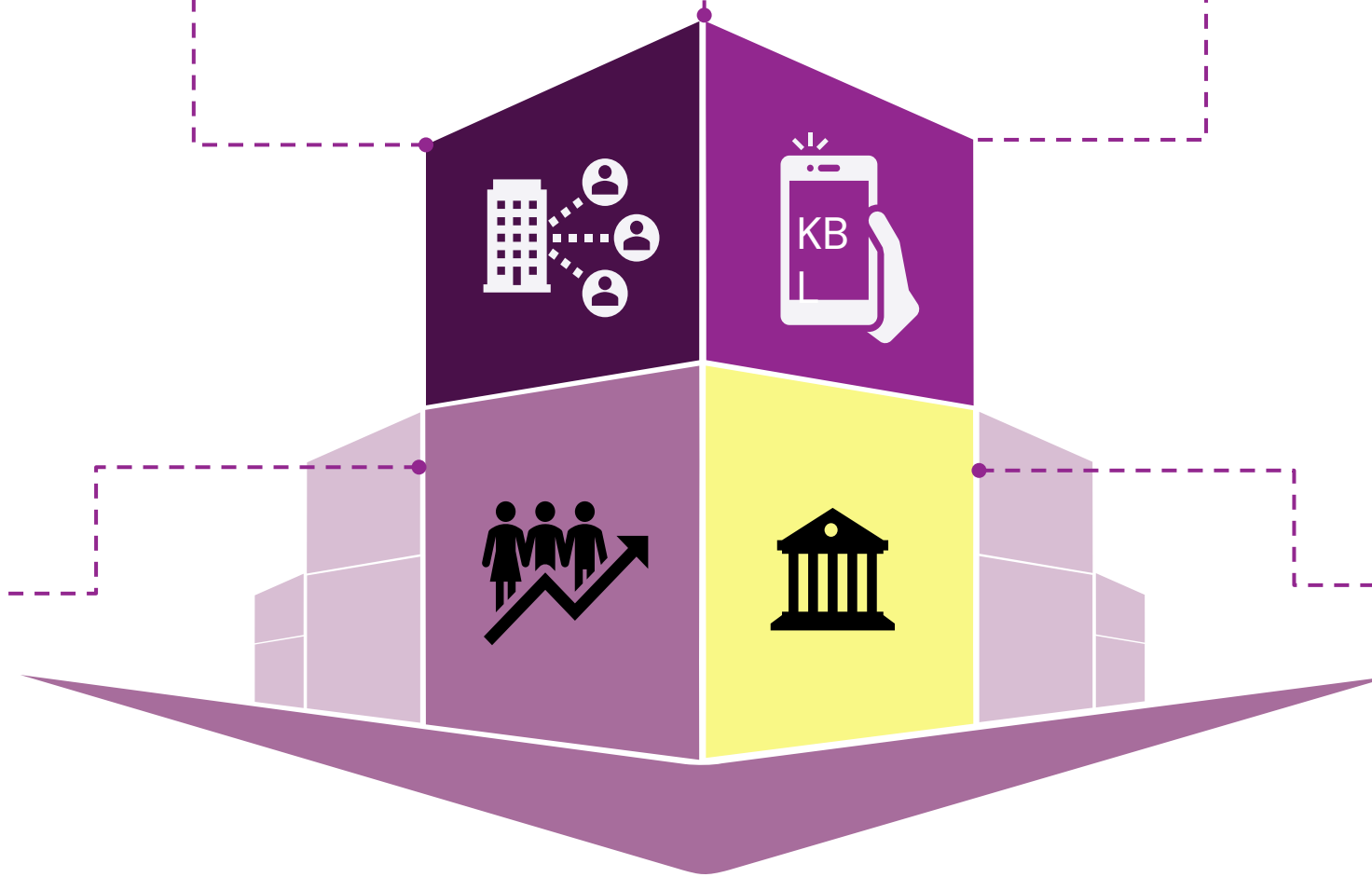
- **40,000 sq. ft.** super built-up area
- **300+** skilled employees
- **Products and Business Solutioning** have been integrated covering technology, digital and analytics

- **Live with CRM:** Integration of customer data and interactions across Marketing and Sales department
- Enhance customer engagement and improve business productivity

- Developer portal featuring over **570+ APIs**
- **KBL Mobile Plus** provides a user-friendly mobile interface with intuitive navigation

- **Partnerships with FinTechs** to drive digital banking
- **Increase Product Penetration** per customer through analytics-enabled cross selling

- **Cloud Data Platform** for ACoE
- Four Modules from OFSAA including **fund transfer and profitability module** under implementation
- Scalable and configurable platform for business account







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