



## AIA Engineering Limited

August 13, 2025

To,  
The Manager (Listing),  
**The BSE Limited**  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai – 400 001  
**Script Code: 532683**

To,  
The Manager (Listing),  
**National Stock Exchange of India Limited**  
“Exchange Plaza”, C-1 , Block – G,  
Bandra-Kurla Complex, Bandra (E)  
Mumbai – 400 051  
**Script Code: AIAENG**

Dear Sir/Madam,

**Sub: Presentation on the Unaudited Financial Results for the Quarter ended June 30, 2025**

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed a presentation on the Unaudited Financial Results of the Company for the Quarter ended June 30, 2025 to be made to Investor/Analyst.

The aforesaid presentation is also being hosted on the website of the Company, [www.aiaengineering.com](http://www.aiaengineering.com) in accordance with the Regulation 46 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Kindly take the same on record.

Thanking you.

Yours faithfully,  
**For AIA Engineering Limited**

**S. N. Jetheliya**  
Company Secretary



Encl: As above

CIN : L29259GJ1991PLC015182

**An ISO 9001 Certified Company**

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# **AIA ENGINEERING LIMITED**

## **PRESENTATION TO INVESTORS**

### **EARNINGS : Q1 FY 2025-26**



# Disclaimer/Safe Harbor

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# 1. Financial Snap Shot – Consolidated



(Rs. In lacs)

AIA Engineering Ltd.

| Particulars                                                           | F.Y. 2025-26   | F.Y. 2024-25   |                |                |                |                |
|-----------------------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
|                                                                       | Q1             | Q1             | Q2             | Q3             | Q4             | F.Y. 2024-25   |
| Production (MT)                                                       | 59,516         | 68,609         | 54,952         | 63,561         | 61,078         | 248,200        |
| Sales (MT)                                                            | 60,156         | 60,592         | 60,330         | 65,780         | 68,741         | 255,443        |
| <b>1. INCOME</b>                                                      |                |                |                |                |                |                |
| a) Sales                                                              | 102,601        | 100,474        | 103,051        | 105,005        | 114,133        | 422,662        |
| b) Other operating income (export benefits)                           | 1,293          | 1,523          | 1,370          | 1,617          | 1,571          | 6,082          |
| <b>Total income from operations</b>                                   | <b>103,895</b> | <b>101,997</b> | <b>104,420</b> | <b>106,623</b> | <b>115,704</b> | <b>428,744</b> |
| c) Other non operating income                                         | 10,831         | 8,201          | 9,010          | 6,732          | 9,220          | 33,163         |
| <b>Total Income</b>                                                   | <b>114,726</b> | <b>110,198</b> | <b>113,431</b> | <b>113,354</b> | <b>124,924</b> | <b>461,907</b> |
| <b>2. EXPENDITURE</b>                                                 |                |                |                |                |                |                |
| a) Raw material consumed                                              | 38,584         | 46,534         | 37,433         | 43,719         | 38,093         | 165,779        |
| b) Purchases of stock-in-trade                                        | 2,453          | -              | -              | -              | 283            | 283            |
| c) Change in inventories of Finished goods, W.I.P. and stock-in-trade | (1,822)        | (6,645)        | 5,515          | (376)          | 9,215          | 7,709          |
| d) Employee benefit expenses                                          | 4,842          | 4,599          | 4,654          | 4,654          | 4,642          | 18,548         |
| e) Other expenses                                                     | 29,201         | 28,624         | 29,252         | 30,319         | 33,310         | 121,505        |
| Share of Profit of Joint Venture                                      | 571            | 144            | 42             | 418            | 571            | 1,175          |
| <b>3. EBIDTA</b>                                                      | <b>42,039</b>  | <b>37,232</b>  | <b>36,619</b>  | <b>35,457</b>  | <b>39,952</b>  | <b>149,260</b> |
| <b>4. EBIDTA ( Percentage on income from operation )</b>              | <b>40.46%</b>  | <b>36.50%</b>  | <b>35.07%</b>  | <b>33.25%</b>  | <b>34.53%</b>  | <b>34.81%</b>  |
| <b>5. Depreciation and amortisation expenses</b>                      | <b>2,770</b>   | <b>2,536</b>   | <b>2,358</b>   | <b>2,618</b>   | <b>2,795</b>   | <b>10,307</b>  |
| <b>6. Finance cost</b>                                                | <b>720</b>     | <b>638</b>     | <b>527</b>     | <b>99</b>      | <b>845</b>     | <b>2,109</b>   |
| <b>7. PBT</b>                                                         | <b>38,550</b>  | <b>34,057</b>  | <b>33,735</b>  | <b>32,740</b>  | <b>36,312</b>  | <b>136,843</b> |
| <b>8. Tax</b>                                                         | <b>8,033</b>   | <b>8,116</b>   | <b>8,092</b>   | <b>6,850</b>   | <b>7,777</b>   | <b>30,836</b>  |
| <b>9. PAT (after Minority Interest)</b>                               | <b>30,502</b>  | <b>25,958</b>  | <b>25,672</b>  | <b>25,922</b>  | <b>28,522</b>  | <b>106,074</b> |

## 2. Break-up of Certain Key Items – Consolidated



AIA Engineering Ltd.

(Rs. In lacs)

| Particulars                                                                             | F.Y. 2025-26  | F.Y. 2024-25 |              |              |              |               |
|-----------------------------------------------------------------------------------------|---------------|--------------|--------------|--------------|--------------|---------------|
|                                                                                         | Q1            | Q1           | Q2           | Q3           | Q4           | 2024-25       |
| <b>1. Other Operating Income</b>                                                        |               |              |              |              |              |               |
| a) Export benefits & others                                                             | 1,293         | 1,523        | 1,370        | 1,617        | 1,571        | 6,082         |
|                                                                                         |               |              |              |              |              |               |
| <b>2. Other income</b>                                                                  |               |              |              |              |              |               |
| a) Dividend / profit on sale of MF / Interest income / Fair value of investments/others | 8,840         | 7,296        | 7,368        | 5,872        | 7,333        | 27,870        |
| b) Foreign exchange gain                                                                | 1,991         | 905          | 1,642        | 859          | 1,887        | 5,293         |
| <b>Total of Other Income</b>                                                            | <b>10,831</b> | <b>8,201</b> | <b>9,010</b> | <b>6,732</b> | <b>9,220</b> | <b>33,163</b> |

### 3. Working Capital – Consolidated

(Rs. In lacs)

| Particulars                     | F.Y. 2025-26 | F.Y. 2024-25 |        |        |        |         |
|---------------------------------|--------------|--------------|--------|--------|--------|---------|
|                                 | Q1           | Q1           | Q2     | Q3     | Q4     | 2024-25 |
| <b>1. Inventories</b>           |              |              |        |        |        |         |
| a) <b>Raw material – Amount</b> | 21,188       | 28,410       | 20,120 | 16,044 | 13,616 | 13,616  |
| No. of days                     | 34           | 52           | 55     | 50     | 48     | 48      |
| b) <b>WIP &amp; FG – Amount</b> | 79,038       | 90,093       | 85,481 | 85,886 | 76,697 | 76,697  |
| No. of days                     | 69           | 79           | 76     | 75     | 69     | 69      |
| <b>2. Receivables – Amount</b>  | 82,185       | 80,843       | 75,938 | 77,381 | 82,666 | 82,666  |
| No. of days                     | 73           | 77           | 74     | 73     | 74     | 74      |

#### 4. Segmental Sales (in MT) – Consolidated

| Particulars  | F.Y. 2025-26  | F.Y. 2024-25  |               |               |               |                |
|--------------|---------------|---------------|---------------|---------------|---------------|----------------|
|              | Q1            | Q1            | Q2            | Q3            | Q4            | 2024-25        |
| i) Mining    | 36,396        | 36,786        | 39,896        | 42,919        | 46,452        | 166,053        |
| ii) Others   | 23,760        | 23,806        | 20,434        | 22,861        | 22,289        | 89,390         |
| <b>Total</b> | <b>60,156</b> | <b>60,592</b> | <b>60,330</b> | <b>65,780</b> | <b>68,741</b> | <b>255,443</b> |

## 5. CAPEX/PROJECTS IN PIPELINE

- The Present Installed Capacity 4,60,000 TPA.
- Capex incurred during Q1 FY-2026 : Rs. 21Crores.



## 6. Key Highlights/Developments

- A. Order book as at 1<sup>st</sup> July 2025: Rs. 569 Crores.
- B. Outstanding foreign currency forward contracts (sales contract, as on date i.e.(12/08/2025): US\$ 42.00 MIO, AUD 14.00 MIO.