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www.royalorchidhotels.com
CIN: L55101KA1986PLC007392
email: investors@royalorchidshotels.com

**Date: August 13, 2025** 

To,

The Manager,

Department of Corporate Services,

**Bombay Stock Exchange Limited** 

Floor 25, P. J. Towers,

Dalal Street,

Mumbai - 400 001

BSE Scrip Code: 532699

To.

The Manager,

Department of Corporate Services,

**National Stock Exchange of India Limited,** 

Exchange Plaza, Plot no. C/1, G Block Bandra Kurla Complex, Bandra (E)

Mumbai – 400 051

**NSE Scrip Symbol: ROHLTD** 

Dear Sir/Madam,

#### **Sub: Investors Presentation**

Pursuant to Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, and in continuation to our letter dated August 11, 2025 regarding intimation of schedule of Analyst Meeting/Post Earnings Conference Call for Q1 & Financial Year 2025-26 results with Investors and Analysts, please find enclosed herewith Investors Presentation.

The aforesaid presentation is also available at the website of the Company at <a href="http://www.royalorchidhotels.com/investors">http://www.royalorchidhotels.com/investors</a>.

You are requested to take the above on record.

Thanking you,

Yours Sincerely,

For ROYAL ORCHID HOTELS LIMITED

AMIT JAISWAL CHIEF FINANCIAL OFFICER

**Encl: As above** 







## DISCLAIMER

Statements made in this Presentation describing the Company's objectives, projections, estimates, predictions and expectations may be 'forwardlooking statements', within the meaning of applicable securities laws and regulations. As 'forward-looking statements' are based on certain assumptions and expectations of future events over which the Company exercises no control, the Company cannot guarantee their accuracy nor can it warrant that the same will be realized by the Company. The Company assumes no responsibility to publicly amend, modify or revise any forwardlooking statements on the basis of any subsequent developments or events or for any loss any investor may incur by investing in the shares of the based on the 'forward-looking Company statements











# TABLE OF CONTENTS









Royal Orchid Brindavan Garden Palace & Spa, Mysore

## A HOTEL BRAND FOR EVERY PERSONALITY



**Hotels & Resorts** set to redefine upscale hospitality

# crestoria

- HOTELS & RESORTS -

**Boutique** hospitality peppered with local experiences

## RE:GEN:TA

**HOTELS & RESORTS** 

Warm, familiar midscale hotels and resorts



value-priced, and modern hospitality.



The everywhere budget hotel brand to explore every neighborhood

Youthful, energetic,



# TURNING LOYALTY INTO LASTING VALUE

## A TECH-DRIVEN LOYALTY PROGRAM THAT INCREASES REVENUE & GUEST ENGAGEMENT

The Regenta Rewards is a seamless, tech-powered solution that boosts guest engagement and drives revenue. Guests can redeem points across stays, dining, and shopping, creating a personalized experience that encourages repeat visits.

With real-time insights, the program helps optimize offerings, increase guest spending, and build long-term loyalty, making it a smart, revenue-driving tool for hotel owners.



#### **Pre-Redemption for Stay**

Guests can use points to book and upgrade their stay in advance, ensuring a personalized experience.



#### **Post-Stay Rewards**

After checkout, guests can redeem points for future stays or exclusive upgrades, encouraging repeat visits.



#### **Dining Rewards**

Points can be redeemed for in-room dining or meals at the hotel's restaurants, enhancing the guest's stay.



Online Shopping Vouchers Guests can redeem points for vouchers at popular e-commerce platforms like Amazon, Flipkart, and Bluestone.



# Q1 FY26 PERFORMANCE HIGHLIGHTS

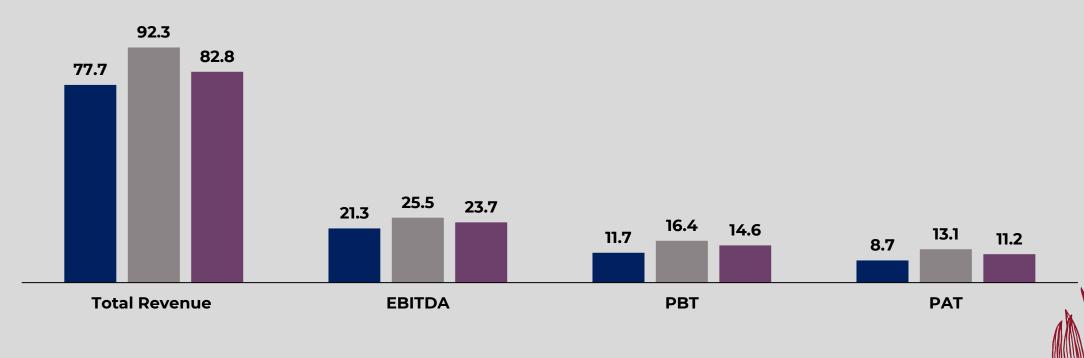








■ Q1FY25 ■ Q4FY25 ■ Q1FY26







# Q1 FY26 PERFORMANCE HIGHLIGHTS CONSOLIDATED

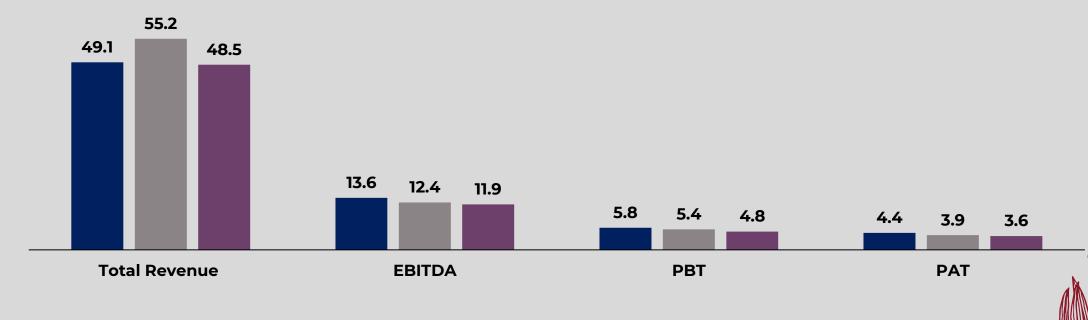
(₹ In Crore Except EPS)

				( \	e Except EP3)
Particulars	Q1FY25	Q4FY25	Q1FY26	QoQ%	YoY%
Room nights	37.3	43.5	39.4	-9.5%	5.7%
Food and beverages	24.6	28.3	26.3	-7.1%	6.8%
Other services	11.1	14.9	13.1	-12.3%	17.7%
Income from Operations	73.0	86.7	78.8	<b>-9.2</b> %	7.9%
Other Income	4.7	5.6	4.0	-28.0%	-13.4%
Total Income	77.7	92.3	82.8	-10.3%	6.6%
Cost of Material Consumed	7.2	7.9	7.3	-6.8%	2.2%
Employee Benefits Expense	20.7	20.7	22.0	6.1%	6.2%
Power and fuel Expense	3.1	6.2	3.8	-39.5%	20.6%
Rent Expense	6.0	5.1	5.4	6.2%	-10.3%
Other Expenses	19.4	27.0	20.7	-23.3%	6.7%
Total Expense	56.4	66.8	59.1	<b>-11.5</b> %	4.9%
EBITDA	21.3	25.5	23.7	<b>-7.2</b> %	11.2%
EBITDA Margin (%)	<b>27</b> %	<b>28</b> %	<b>29</b> %	<b>3.5</b> %	4.3%
Depreciation	5.3	5.1	5.1	1.3%	-3.5%
EBIT	16.0	20.5	18.5	<b>-9.4</b> %	16.1%
Finance Cost	4.3	4.0	3.9	-2.3%	-7.9%
PBT	11.7	16.4	14.6	-11.1%	24.8%
Tax expense	3.2	5.0	3.8	-23.4%	20.4%
PAT	8.5	11.4	10.8	<b>-5.7</b> %	26.5%
Share of Profit of associate	0.2	1.7	0.4	-75.7%	113.1%
Net Profit/(Loss) for the period and Share of Profit of associate	8.7	13.1	11.2	-14.9%	28.4%
Other Comprehensive Income/(Loss)	-0.2	-0.8	0.2	-131.3%	-214.7%
Total Comprehensive Income	8.5	12.3	11.4	<b>-7.7</b> %	34.3%
Net Profit Margin (%)	11%	13%	14%	3.0%	26.0%
EPS (In ₹)	3.21	4.79	3.99	-16.8%	24.3%





■ Q1FY25 ■ Q4FY25 ■ Q1FY26







# Q1 FY26 PERFORMANCE HIGHLIGHTS STANDALONE

(₹ In Crore Except EPS)

				(4 111 C101	e Except EPS)
Particulars	Q1FY25	Q4FY25	Q1FY26	QoQ%	YoY%
Room nights	26.3	30.9	28.4	-8.0%	7.9%
Food and beverages	15.6	18.9	16.7	-11.4%	7.4%
Other services	4.7	3.0	2.4	-19.3%	-48.5%
Income from Operations	46.6	52.7	47.6	-9.8%	2.1%
Other Income	2.5	2.5	0.9	-64.2%	-64.1%
Total Income	49.1	55.2	48.5	-12.3%	-1.3%
Cost of Material Consumed	4.9	5.2	4.8	-7.7%	-0.7%
Employee Benefits Expense	10.7	10.5	10.9	3.7%	2.3%
Power and fuel Expense	2.8	6.0	3.6	-40.9%	26.3%
Rent Expense	4.9	4.1	4.2	4.5%	-13.0%
Other Expenses	12.3	17.0	13.0	-23.4%	6.3%
Total Expense	35.5	42.8	36.6	-14.6%	<b>3.1</b> %
EBITDA	13.6	12.4	11.9	-4.2%	-12.7%
EBITDA Margin (%)	28%	<b>22</b> %	25%	9.2%	-11.6%
Depreciation	4.2	3.8	3.9	2.1%	-6.4%
EBIT	9.5	8.6	8.0	<b>-7.0</b> %	-15.5%
Finance Cost	3.7	3.2	3.2	-1.3%	-12.8%
PBT	5.8	5.4	4.8	-10.4%	<b>-17.3</b> %
Tax expense	1.4	1.5	1.2	-21.3%	-13.5%
PAT	4.4	3.9	3.6	-6.2%	-18.4%
Other Comprehensive Income/(Loss)	-	0.0	-	-	-
Total Comprehensive Income	4.4	3.9	3.6	-6.7%	-18.4%
Net Profit Margin (%)	9%	<b>7</b> %	<b>7</b> %	6.4%	-17.3%
EPS (In ₹)	1.62	1.41	1.32	-6.2%	-18.4%









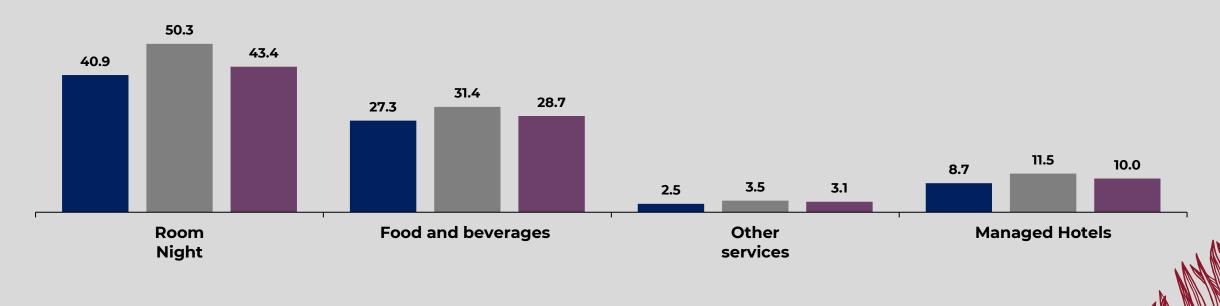




## CONSOLIDATED REVENUE BREAK-UP (INCLUDING ASSOCIATE)

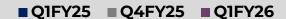
Q1 FY26 (₹IN CRORE)

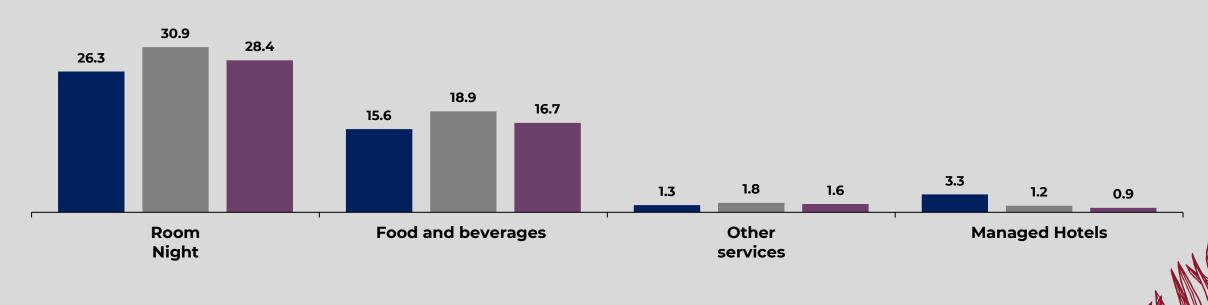
■ Q1FY25 ■ Q4FY25 ■ Q1FY26







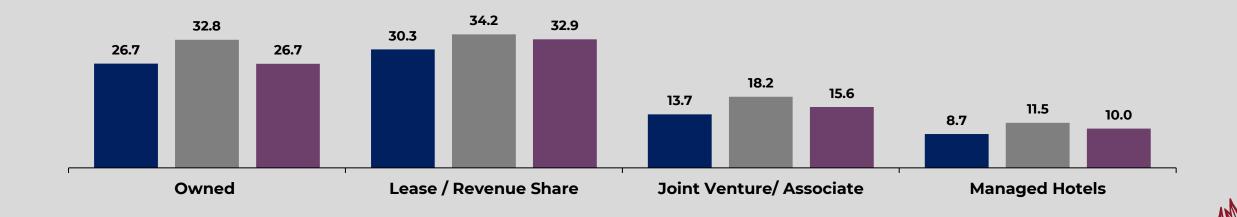






# CONSOLIDATED SEGMENT WISE REVENUE BREAK-UP (INCLUDING ASSOCIATE) Q1 FY26 (FIN CRORE)

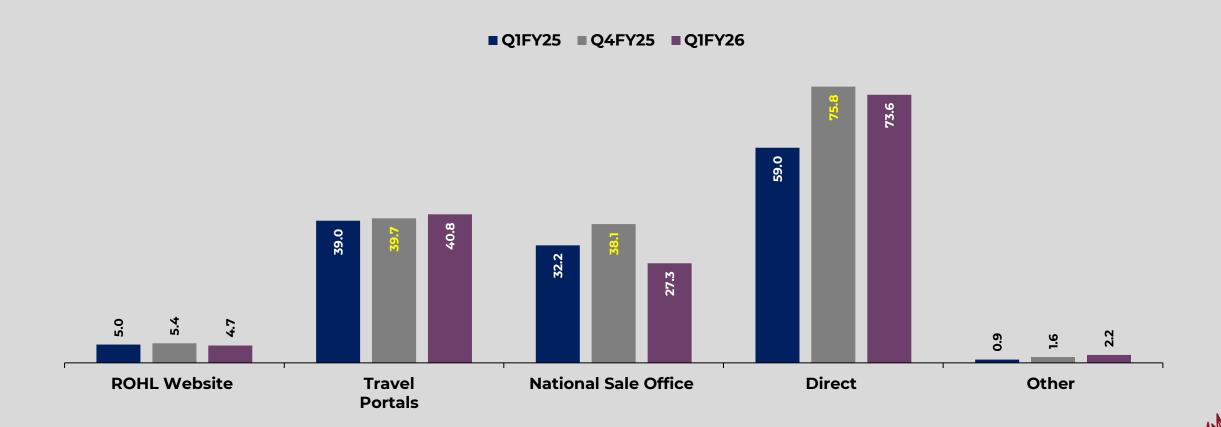
■ Q1FY25 ■ Q4FY25 ■ Q1FY26





## SOURCE WISE ROOM REVENUE (INCLUDING MANAGED HOTELS)

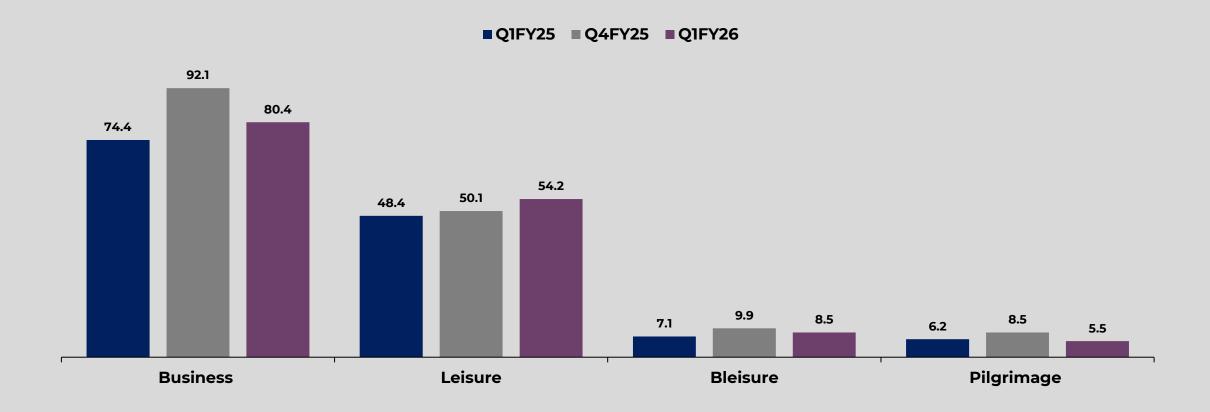
Q1 FY26 (₹ IN CRORE)





## SEGMENT WISE ROOM REVENUE (INCLUDING MANAGED HOTELS)











(In Nos)

Particulars	Q1FY25	Q4FY25	Q1FY26
Domestic Guests (Nos)	1,12,697	94,776	1,09,040
Foreign Guests (Nos)	11,158	24,375	12,289
Total (Nos)	1,23,855	1,19,151	1,21,329
% of Domestic Guests	90.99%	79.54%	89.87%
% of Foreign Guests	9.01%	20.46%	10.13%





# CONSOLIDATED COST AS A % OF TOTAL INCOME

(₹ In Crore)

			(4 111 61016)
Particulars	Q1FY25	Q4FY25	Q1FY26
Raw Material Costs as a % of F&B Revenue			
F&B Revenue	24.6	28.3	26.3
Raw Material Cost	7.2	7.9	7.3
% of Revenue	29.2%	27.8%	27.9%
Payroll Costs as a % of Revenue			
Revenue	73.0	86.7	78.8
Payroll Cost	20.7	20.7	22.0
% of Revenue	28.3%	23.9%	27.9%
Other Operating Costs as a % of Revenue			
Revenue	73.0	86.7	78.8
Other Operating Cost	28.5	38.2	29.8
% of Revenue	39.0%	44.1%	37.9%





# CONSOLIDATED FINANCIAL RESULTS (WITH & WITHOUT INDAS) Q1 FY26

(₹ In Crore Except EPS)

Danti and and	With INDAS		Without INDAS			
Particulars	Q1 FY25	Q4 FY25	Q1 FY26	Q1 FY25	Q4 FY25	Q1 FY26
Total Income	77.7	92.3	82.8	77.6	91.9	82.7
EBITDA	21.3	25.5	23.7	16.1	20.1	18.3
Depreciation	5.3	5.1	5.1	1.8	1.9	1.9
EBIT	16.0	20.5	18.5	14.3	18.2	16.4
Finance Cost	4.3	4.0	3.9	1.3	1.3	1.2
РВТ	11.7	16.4	14.6	13.0	16.9	15.2
Tax expense	3.2	5.0	3.8	3.2	5.0	3.8
PAT	8.5	11.4	10.8	9.8	11.9	11.4
Share of Associate Profit	0.2	1.7	0.4	0.2	1.7	0.4
PAT After Associate	8.7	13.1	11.2	10.0	13.6	11.8
Other Comprehensive Income / (Loss)	(0.2)	(0.8)	0.2	(0.2)	(0.8)	0.2
Total Comprehensive Income	8.5	12.3	11.4	9.8	12.8	12.1
Earnings Per Share of ₹ 10 each:	3.2	4.8	4.0	3.6	4.7	4.4
CASH Profit	14.0	18.2	16.3	11.8	15.5	13.7





# STANDALONE FINANCIAL RESULTS (WITH & WITHOUT INDAS) Q1 FY26

(₹ In Crore Except EPS)

Part's salars		With INDAS			Without INDAS		
Particulars Particulars	Q1 FY25	Q4 FY25	Q1 FY26	Q1 FY25	Q4 FY25	Q1 FY26	
Total Income	49.1	55.2	48.5	48.9	54.7	48.2	
EBITDA	13.6	12.4	11.9	8.8	7.3	6.9	
Depreciation	4.2	3.8	3.9	1.0	0.9	0.9	
EBIT	9.5	8.6	8.0	7.9	6.4	6.0	
Finance Cost	3.7	3.2	3.2	1.0	0.9	0.8	
PBT	5.8	5.4	4.8	6.9	5.6	5.2	
Tax expense	1.4	1.5	1.2	1.4	1.5	1.2	
PAT	4.4	3.9	3.6	5.5	4.1	4.0	
Other Comprehensive Income / (Loss)	-	0.0	-	-	0.0	-	
Total Comprehensive Income	4.4	3.9	3.6	5.5	4.1	4.0	
Earnings Per Share of ₹ 10 each:	1.6	1.4	1.3	2.0	1.5	1.5	
CASH Profit	8.6	7.7	7.5	6.4	4.9	4.9	





# THE BIG PICTURE



**Empowering Change** 



Transforming Today



Asset Light Model



# EMPOWERING CHANGE: WHO WE ARE









#### **Momentum (FY26)**

#### **Portfolio**





Upcoming Hotel Signings





New Hotel Openings





Total Hotels

#### **Q1 FY26 Financials (Consolidated)**



**Revenue Growth YoY** 

28.4%

**PAT Growth YoY** 

#### **Strategy Driving Future Growth**

14.9%

Management Fee Growth YoY (Q1 FY26)

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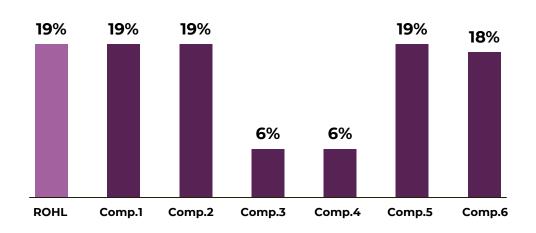
**Asset Light Business Model** 



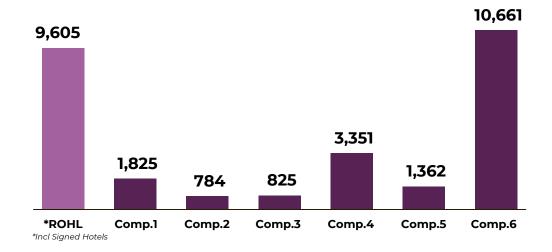


## HIGH QUALITY PERFORMANCE BENCHMARKS

#### **ROE Comparison with Peers**



#### **Total Room Comparison with Peers**



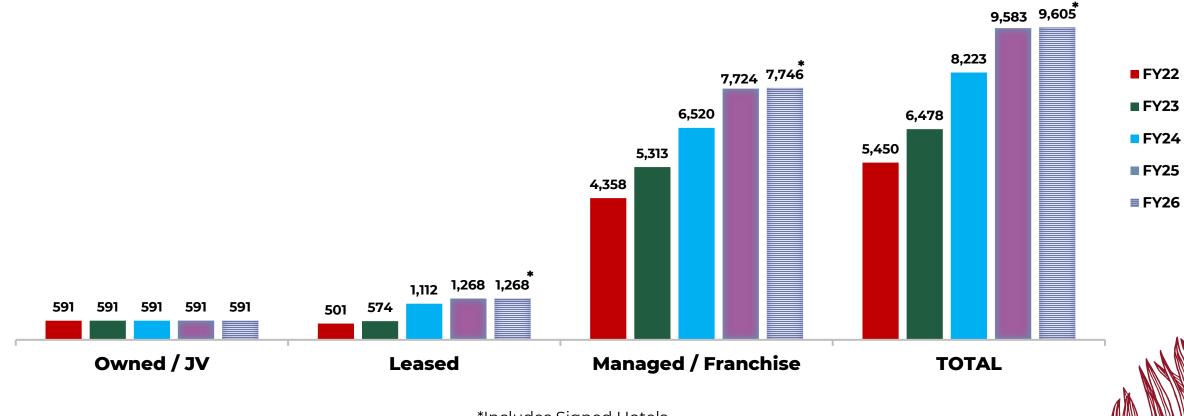
Source: Screener.in

Disciplined Capital Allocation, Strong Operational efficiency, & ability to generate higher returns for the stakeholders.

By focusing on **premium pricing, efficient cost structures, and strategic expansion into high-growth markets,** ROHL continues to maximize shareholder value and deliver long-term sustainable growth. These results validate the companys' ability to drive superior financial performance while maintaining service excellence and guest satisfaction.











# TODAY OUR PRESENCE

118+

Hotels & Resorts in 80+ Locations



55+

Business Destinations

HOTEL METROPOLE

9,605+

**Total Keys** (Including Signed)



20+

Wedding Destinations

7,028+

**Operational Rooms** 



4+

Wildlife Destinations

180+

Specialty & All-day Dining Restaurants



45+

Leisure Destinations

Royal Orchid Metropole, Mysore

INVESTOR PRESENTATION

26







# PHASE 1: FOUNDATION & GROWTH (2001 – 2024)









Began as an Indian hospitality brand with a vision to bring warm Indian hospitality to travellers.

Expanded from a single property in Bangalore to a diverse portfolio of 100+ hotels across India and international locations. Created a versatile brand portfolio with offerings for every traveller ranging from upscale resorts to budget-friendly options.

Built a strong presence across business, leisure, wedding, and wildlife destinations, establishing a well-rounded brand identity

# PHASE 2: SHAPING TOMORROW (BEYOND 2025)











Transitioning into a **technology-driven**, **asset-light hospitality** powerhouse maximizing reach while maintaining quality.



Introducing new lifestyle brands (like ICONIQA) and destination-focused resorts (e.g., near the Statue of Unity) to tap into evolving traveller preferences.

Committed to empowering **India's**youth, with plans to train
hospitality professionals in the
coming year creating a talent
pipeline for the future.

Aiming to set new benchmarks for Indian hospitality, delivering exceptional experiences while creating long-term value for all stakeholders.





## **WHAT WILL DRIVE VISION 2030**



**Smart Execution** 



Return on Invested Capital



### **ICONIQA** is the foundation for Vision 2030

Brands for various customer segments & markets

Z, Place, Regenta, Crestoria, Iconiqa

**Excellence in Execution** 

Iconiqa, Mumbai – 12 months from shell to completion through meticulous planning & methodical execution Rigorous investment management metrics

We continue to focus on +25% ROCE





## **BRAND ARCHITECTURE**

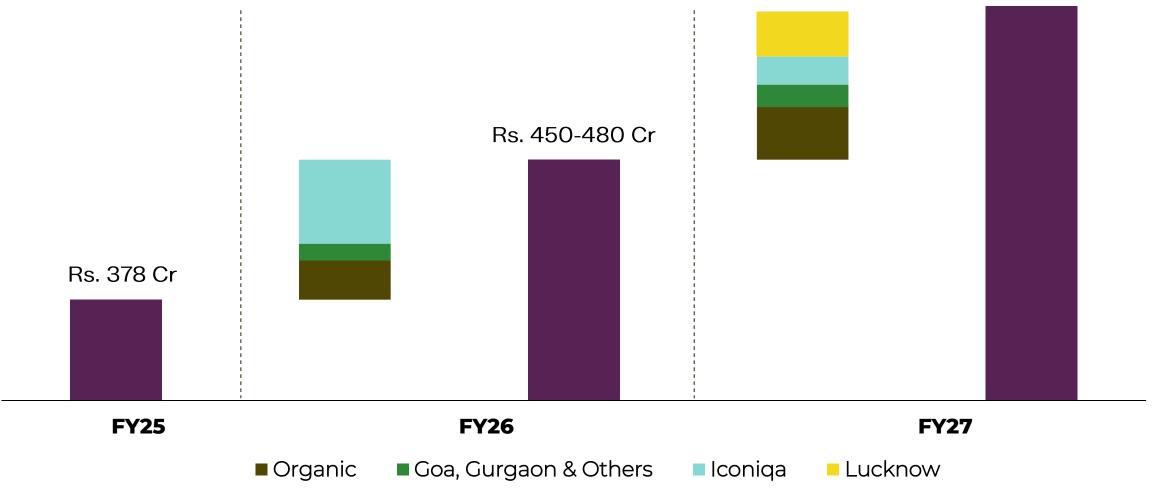
















# NEW HOTELS – ADDED IN – Q1 FY26

SI No	Hotel Name	City / Location	Keys	Format
1	Regenta Bharati Resort	Urulikanchan, Pune	70	Managed
2	Regenta Resort	Dapoli	75	Managed

2 Hotels



**145 Keys** 





### **ASSET PORTFOLIO MIX - AS ON DATE**

CATEGORY	Owned	Leased	JV	Managed / Franchise	Total
5 Star	268	-	139	-	407
4 Star	130	396	-	2,427	2,953
Service Apartment	-	67	-	71	138
Resort/Heritage/MICE	-	142	54	1,279	1,475
3 Star / Budget	_	83	-	1,972	2,055
Total KEYS	398	688	193	5,749	7,028





## **SEGMENT WISE OCCUPANCY, ARR & KEYS**

Segment	Q1 FY25	Q4 FY25	Q1 FY26
Average Occupancy (JLO)	70%	<b>72</b> %	<mark>69</mark> %
Average Room Rate (JLO) (Rs)	5,168	6,137	5,488
Average Occupancy (Managed) (Portfolio)	62%	63%	60%
Average Room Rate (Managed) (Rs) (Portfolio)	3,823	4,127	4,031
Average Occupancy (Managed) (New) (w.e.f. 1 <sup>st</sup> April, 2025)	-	-	29%
Average Room Rate (Managed) (Rs) (New) (w.e.f. 1 April 2025)	-	-	3,743





## **UPCOMING HOTELS**

SI No	Hotel Name	City / Location	Format
1	Regenta	Tirupati	Managed
2	ICONIQA	Mumbai	Leased
3	Regenta Inn	Tezpur Assam	Managed
4	Regenta Resort	Pushkar	Managed
5	Regenta	Varanasi	Managed
6	Regenta Place	Bhadohi	Managed
7	Regenta	Gurgaon Sector 70	Revenue Share
8	Regenta Place	Vrindavan, Uttarpradesh	Managed
9	Regenta	Jamshedpur	Managed
10	Regenta	Khatu	Managed
11	Regenta Resort	Chittorgarh	Managed
12	Regenta	Lucknow	Revenue Share
13	Regenta	Mussoorie	Managed
14	Regenta Place	Mall Road, Mussoorie	Managed
15	Regenta Resort	Dehradun	Managed
16	Regenta Place	Bazpur, Corbett	Franchise
17	Regenta Place	Baddi, Himachal Pradesh	Managed
18	Regenta	Dodamarg	Revenue Share
19	Regenta Place	Candolim	Managed
20	Regenta Inn	Dhule	Franchise
21	Regenta	Nanded	Managed
22	Regenta Resort	Gir	Managed
23	Regenta	Rajkot	Managed
24	Regenta Resort	Bhavnagar	Managed
25	Regenta Resort	Mulshi, Pune	Managed
26	Regenta Resort	Panchgani	Managed
27	Regenta	Bhuj	Managed
28	Regenta	Nepal	Managed
29	Regenta	Ambala	Franchise
30	Regenta Z	Mahabaleshwar	Managed
31	Regenta Z	Vijayawada	Managed
32	Regenta Resort	Jabalpur	Managed
33	Regenta	Bhopal	Managed
34	Regenta Z	Vadodara	Managed
35	Regenta Place	Rajkot	Managed

35+
Hotels



2577+
Keys







Upscale Lifestyle Hotel



by Royal Orchid Hotels Ltd.

Coming Soon in Mumbai, near T2 International Airport, Mumbai

**292 Keys** 

**Expected ARR 7000-8000+** 

Strategically located just 2 minutes from the T2 Airport Terminal at Mumbai, making it an ideal stay for business and leisure travelers.

Well-connected to Mumbai's business hubs, shopping districts, and cultural landmarks, enhancing the guest experience.



#### **Regenta Resort**

Upscale Resort

100

Operational Since 15<sup>th</sup> May, 2025



#### Regenta Waterfront Resort - Dapoli

Combining the best of coastal charm and modern comfort, this resort offers the perfect setting for a truly relaxing escape. Thoughtfully designed accommodations provide breathtaking scenic views and a calming atmosphere, ideal for unwinding. Guests can embark on a delightful culinary journey at the all-day dining restaurant, where Indian and international favourites await, or slow down with a soothing cup at the cozy Tea Lounge.



# Regenta Resort Upscale Resort

**37** 

operational since 25<sup>th</sup> July 2025



#### **Regenta Resort Mysore**

Nestled in the lush, tropical heart of Mysore, designed as an immersive escape

Cultural, and architectural soul of five global villages. Guests explore the world through authentic village-style lodgings, cultural rituals, indigenous wellness, and regionally inspired cuisine — all rooted in sustainability and local connection.



Regenta
Upscale Resort

64

Operational Since 7th<sup>th</sup> July, 2025



Regenta Central, Solapur

Located in the heart of the city's thriving MIDC area, offers a perfect retreat for both business and leisure travellers. Situated just a few hours' drive from Hyderabad and Pune, the hotel provides effortless access to those journeying between these two cities.

# SMART BLEND OF ASSET LIGHT & FLEXILEASE HOTELS

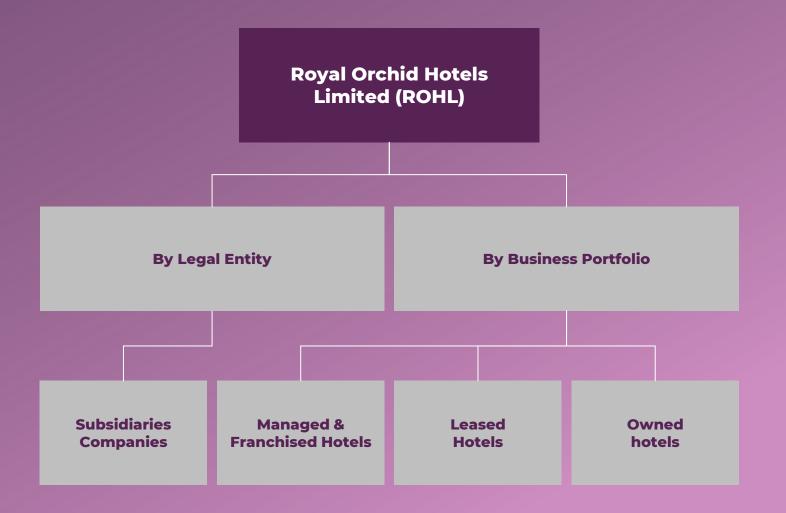








#### OUR BUSINESS STRUCTURE







## OUR ASSET LIGHT BUSINESS MODEL

Steadily gaining strong foothold through focus on Management contracts which will lead to high growth



#### **KEY FACTORS**

Maintenance Capex required - Limited

Break even on Operating profit in just 1 year

Creates brand visibility at a faster rate

Facilitates expansion plans and ramping up presence

## COMPETITIVE ADVANTAGE







Balanced portfolio having presence in over **80+ locations** and **19 states** 



**Strong Sales Presence** across major source markets in India



**Versatile Asset Portfolio** a brand for every personality





## COMPANY OVERVIEW

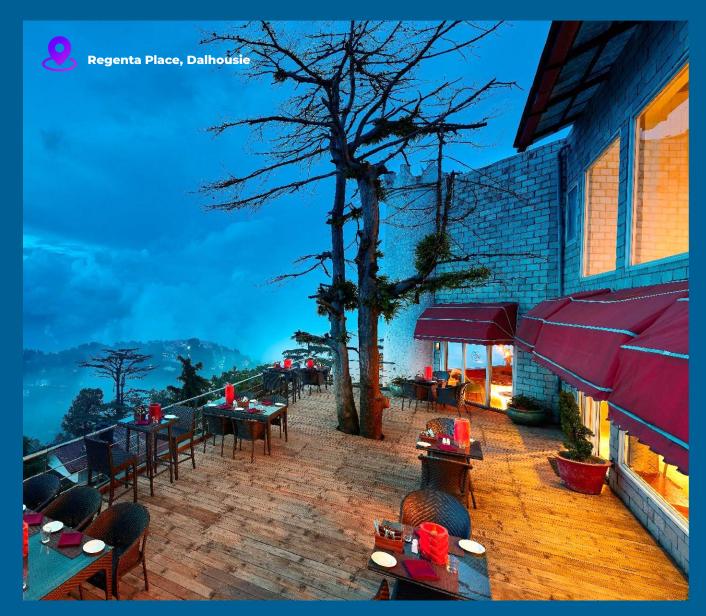
WHO WE ARE?

**OUR JOURNEY** 

MANAGEMENT TEAM

OUR PRESENCE





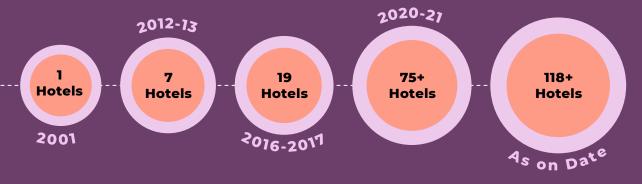




# AN INDIAN BRAND, FOR AN INDIA STORY

**Royal Orchid Hotels Ltd** is among India's fastest growing hotel groups operating across categories and geographies.

Royal Orchid owns, leases, manages and franchises properties, running the entire operation from rooms to food & beverage, banquets to outdoor caterings, truly making it one of India's largest full stack hospitality companies.

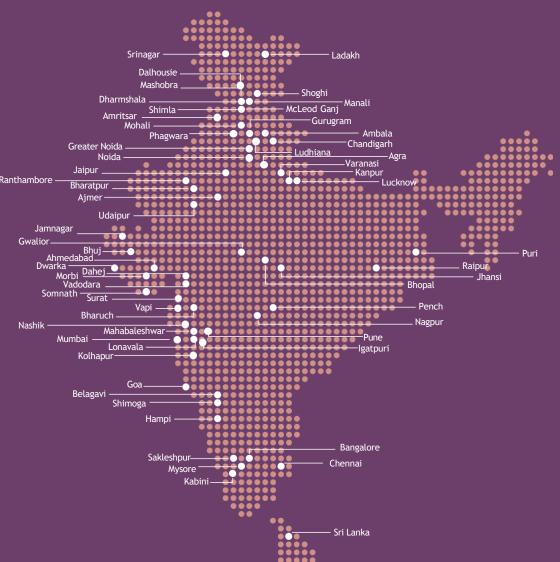


3+ 80+

8500+

**EMPLOYEES** 

100+



## **ROHL VISION**





66

Our Vision is to operate 100+ profitable and responsible hotels where guests love to stay, dine and celebrate. We wish to create hotels which have a soul, a reflection of our distinctly warm Indian Hospitality.

In this journey, we will also empower the youth of our country. The ones who wish to join hospitality industry, but are limited by financial means. We will provide skill development training to students over the next three years, thereby making them employable, and so they can in turn strengthen the Indian hospitality workforce.







### **BOARD OF DIRECTORS**



**Mr. Chander Baljee,**Chairman & Managing Director

Royal Orchid Hotels is promotedby Mr. Chander K Baljee, a P.G Graduate from Indian Institute of Management (Ahmedabad) with over 5 decades of experience in the hospitality industry

#### NON-EXECUTIVE DIRECTORS



Mr. Keshav Baljee

Co-promoter of Royal Orchid Hotels Limited, designated partner of Kensington Villas LLP - also founder of Spree Hotels, which is one of India's fastest growing and most loved mid-market hotel brand.



Mrs. Sunita Baljee

Co-promoter and one of the founders of Royal Orchid Hotels Limited. She is a Master in Business Administration and carries vast experience in the hospitality industry.

#### INDEPENDENT DIRECTORS



Mr. Ashutosh Chandra

He joined the Indian Revenue Service in 1982 and held various positions within the Income Tax Department under the Ministry of Finance, Government of India. His roles included Director of Investigation, Assessment, Audit, Appellate Commissioner, Director in the CBDT, and Principal Commissioner 1, Bangalore. He also served as a member of the Authority for Advance Rulings (Income Tax) and as a Member (Technical) of the National Company Law Tribunal.



Mr. Rajkumar Thakardas Khatri

Served as a member of Indian Administrative Service (IAS) for over 33 years. Worked as Additional Chief Secretary (ACS) Commerce & Industries Department, ACS Education Department, as well as ACS Labour Department, Karnataka Cadre...



Dr. PV Ramana Murthy, Ph.D.

An HR and OD expert with over 35 years of experience in Fortune 500 CXO roles, specializing in culture transformation and leadership development. He currently serves on the boards of Zee Entertainment and Automotive Axles Limited, and authored the bestselling book The Power of Humility on humble leadership.





## MANAGEMENT



**Mr. Arjun Baljee**President

Over 20+ years of experience in operation and management of real estate, technology, start-ups, and hospitality industries.



**Mr. Amit Jaiswal**Chief Financial Officer

Over 30+ years of experience in Finance with Manufacturing & Hotel Industry.



**Mr. Vikas Passi** Sr. VP Operations (West)

Over 25+ years of vast experience in hotel operations and sales.



**Mr. Shiwam Verma**Sr. VP Operations (Goa)

Over 25 years of experience with Pride Hotels & Sarovar Hotels



**Mr. Saravanan Dhanabalu** VP Operations (South)

30 years of vast experience with ITC fortune hotels and was managing 22 hotels in south India.



**Dr. Chidambaram Pillai**VP Engineering

Has 25+ Years of experience and worked with Accor Hotels, DLF & K Raheja Hospitality



**Dr. Ranabir Sanyal**Company Secretary &
Compliance Officer

20+ years experience covering brands like DHFL Group & Reliance Retail Group



Ms. Suman VP Operations – (Mysore, Kabini & Sakleshpur)



**Mr. Ajit Kumar** VP Operations – Rajasthan



**Mr. Rajesh Kattakam** VP Sales (South)



**Mr. Sandeep Rajput** VP Sales (North)



**Mr. Sumit Vasudeva**AVP Marketing & Loyalty





# ANNUAL INCOME STATEMENT CONSOLIDATED

(₹ In Crore Except EPS)

Particulars	FY22	FY23	FY24	FY25
- Room nights	69.3	137.8	150.4	161.1
- Food and beverages	52.5	93.2	102.2	112.3
- Other services	16.6	32.6	41.0	46.0
Income from Operations	138.5	263.6	293.6	319.5
Other Income	17.4	16.1	19.1	23.7
Total Income	155.9	279.7	312.7	343.2
Cost of Material Consumed	17.3	26.7	29.2	31.3
Employee Benefits Expense	34.7	56.0	72.6	83.7
Power and fuel Expense	13.5	17.7	21.3	21.8
Rent Expense	6.9	12.9	13.5	16.7
Other Expenses	43.3	68.4	81.0	92.9
Total Expenditure	115.6	181.7	217.5	246.4
EBITDA	40.3	98.0	95.2	96.8
EBITDA Margin (%)	25.9%	<b>35.1</b> %	30.4%	28.2%
Depreciation	19.4	18.4	19.9	20.7
PBIT	20.9	79.7	75.3	76.1
Interest	16.1	16.1	18.3	16.6
РВТ	4.8	63.6	57.0	59.5
Tax	3.1	16.7	9.7	16.4
Exceptional Item	25.1	-	-	-
Reported Net Profit	26.7	47.0	47.4	43.1
Share of Profit of associate	-	2.3	3.5	4.4
Net Profit/(Loss) for the period and Share of Profit of associate	26.7	49.2	50.8	47.5
Other Comprehensive Income/(Loss)	0.1	0.8	-0.8	0.0
Total Comprehensive Income	26.8	50.0	50.0	47.5
Reported PAT Margin (%)	<b>17.2</b> %	17.9%	16.0%	13.8%
EPS (Reported) (₹)	10.71	17.15	17.68	17.23





# BALANCE SHEET CONSOLIDATED

**Particulars** FY24 FY25 **FY23 Equity & Liability** Equity share capital 27.4 27.4 27.4 145.5 163.3 203.4 other equity Non-controlling interests 24.0 17.4 16.3 **Total Equity** 197.0 208.1 247.1 Non-current libailities Financial Liabilities 65.5 46.7 Borrowings 78.9 75.2 Lease Liabilities 122.0 109.5 Other financial libalities 3.3 0.4 1.1 Provisions 2.5 2.8 3.0 Deferred tax liabilities 0.2 0.3 0.4 **Total Non-Current Liability** 146.9 173.1 191.9 **Current Liabilites** Financial Liabilities Borrowings 9.8 20.4 21.1 7.2 11.8 Lease Liabilities 10.4 Trade payables 37.1 32.7 33.0 Other financial liabilities 9.4 12.3 16.6 Other current liabilities 13.4 9.6 12.8 Provisions 2.5 2.5 2.3 current tax liabilities 0.7 8.0 1.3 **Total Current Liability** 79.9 88.8 99.2

	(₹ In Ci		(₹ In Crore)	
Particulars	FY23	FY24	FY25	
Non-Current assets				
Property, plant and equipment	114.9	117.6	130.6	
Capital Work in progress	0.8	0.4	17.1	
Goodwill	17.6	17.6	17.6	
Other intangible assets	0.1	0.1	0.1	
Right-of-use-assets	73.2	120.1	104.6	
Investments accounted for using				
equity method	26.6	30.0	34.4	
Financial assets				
Investment	0.0	0.0	0.0	
Loans	7.0	7.0	7.0	
other financial assets	31.0	34.5	85.3	
Deferred tax assets (net)	7.2	13.1	12.2	
Non-current tax assets	10.2	9.1	2.8	
Other non-current assets	2.2	4.3	3.3	
<b>Total Non-Current Assets</b>	290.7	353.8	415.1	
<b>Current Asset</b>				
Inventories	2.3	2.6	2.7	
Finacial Assets				
Trade Receivable	32.0	32.9	37.2	
cash and cash equivalents	40.3	23.9	26.7	
Bank balance other than cash and				
cash equivalents	31.1	27.1	30.1	
Loans	0.6	0.6	0.6	
Other financial assets	6.4	6.4	11.3	
Current tax assets	0.1	0.1	0.1	
other current assets	3.5	7.3	12.1	
Total	116.3	100.8	120.7	
Asset held-for-sale	16.9	15.3	2.3	
Total Current Asset	133.2	116.2	123.0	
Total Asset	423.9	470.0	538.2	



Mr. Chander Baljee, was inducted into

#### HOTELIER INDIA'S CEO POWERLIST, 2021





#### 'LIFETIME ACHIEVEMENT AWARD'

conferred by International Hospitality Council in Association with IIHM Bangalore, 2019

## **AWARDS**

The group has bagged many awards including The National Tourism Award 2008-09 organized by the Ministry of Tourism, Top 50 Brands for 2014 and 2015 by Paul Writer and most recently, the following:

- + Honored with Lifetime Achievement Award from Today's Traveller 2024.
- + Mr Chander Baljee was honored with Lifetime Achievement Award from Hospitality Horizon Awards 2023.
- + Mr Chander Baljee was honored with Lifetime Achievement Award from SKAL INDIA
- + Mr Chander Baljee was honored with Lifetime Achievement Award by EazyDiner Foodie Awards 2023 for his Remarkable Contributions to the Hospitality Industry.
- + Regenta Arie Lagoon, Sri Lanka has been awarded Best Offshore Resort for MICE and Weddings at India Travel Awards 2023.
- + Mr Chander Baljee awarded Best Contribution to the Hospitality Industry by the South India Hotel and Restaurant Association (SIHRA) at Annual Convention 2022 in South India
- + Mr Chander Baljee was featured into the India Today's 10 successful business leaders from India to look out for in 2022
- + Mr Chander Baljee has been honored Super Star of the Hospitality Industry by AHPWI at Indian Hospitality Leadership Award 2022.
- + General Manager of Hotel Royal Orchid Bangalore awarded as UPSCALE GM OF THE YEAR at the BW HOTELIER Indian Hospitality Award 2022.
- + Jeff's awarded the Best Pub 2022 by Time Food & Nightlife awards 2022









Royal Orchid Hotels Ltd., Mr. Chander Baljee Chairman & Managing Director

Mr. Amit Jaiswal Chief Financial Officer

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# THANK YOU!