



November 04, 2025

BSE Limited Phiroze Jeejeebjoy Towers Dalal Street Mumbai 400 001 Scrip Code: 543489	National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East) Mumbai – 400 051 Trading Symbol: GATEWAY
--	---

Subject: Investors Presentation

Dear Sir / Madam,

Pursuant to the provisions of Regulation 30 and other applicable provisions, if any of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investors Presentation on the un-audited Financial Results of the Company for the quarter ended September 30, 2025.

The same is also available on the website of the Company i.e. www.gatewaydistriparks.com

Kindly take the information on record.

Thanking You,
Yours faithfully,

For Gateway Distriparks Limited

DIVYAN Digitally signed
by DIVYANG JAIN
G JAIN Date: 2025.11.04
14:54:51 +05'30'

Divyang Jain
Company Secretary &
Compliance Officer

Encl. as above

GATEWAY DISTRIPARKS LIMITED

CIN: L60231MH2005PLC344764

Registered Office: Sector 6, Dronagiri, Taluka Uran, District Raigarh, Navi Mumbai, Maharashtra 400707, India

Corporate Office: 4th Floor, Prius Platinum, Saket District Centre, New Delhi – 110017, India

T: +91 11 4055 4400 **F:** +91 11 4055 4413 **E:** investors@gatewaydistriparks.com **W:** www.gatewaydistriparks.com



Gateway Distriparks Limited

Investor Presentation
for the quarter ended
30th September 2025



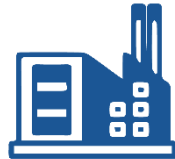
India's Leading Multimodal Logistics Company

Services across
the value chain
of multimodal
logistics



Network of 11
Container
Terminals

Strategically located
to serve all the
major industrial &
manufacturing
zones of India



Large fleet of trains
and trailers

Best in industry
infrastructure and
equipment enabling
tech-assisted efficient
operations



Aligned with Western
Dedicated Freight
Corridor

Rail linked Inland Container Depots (ICD)

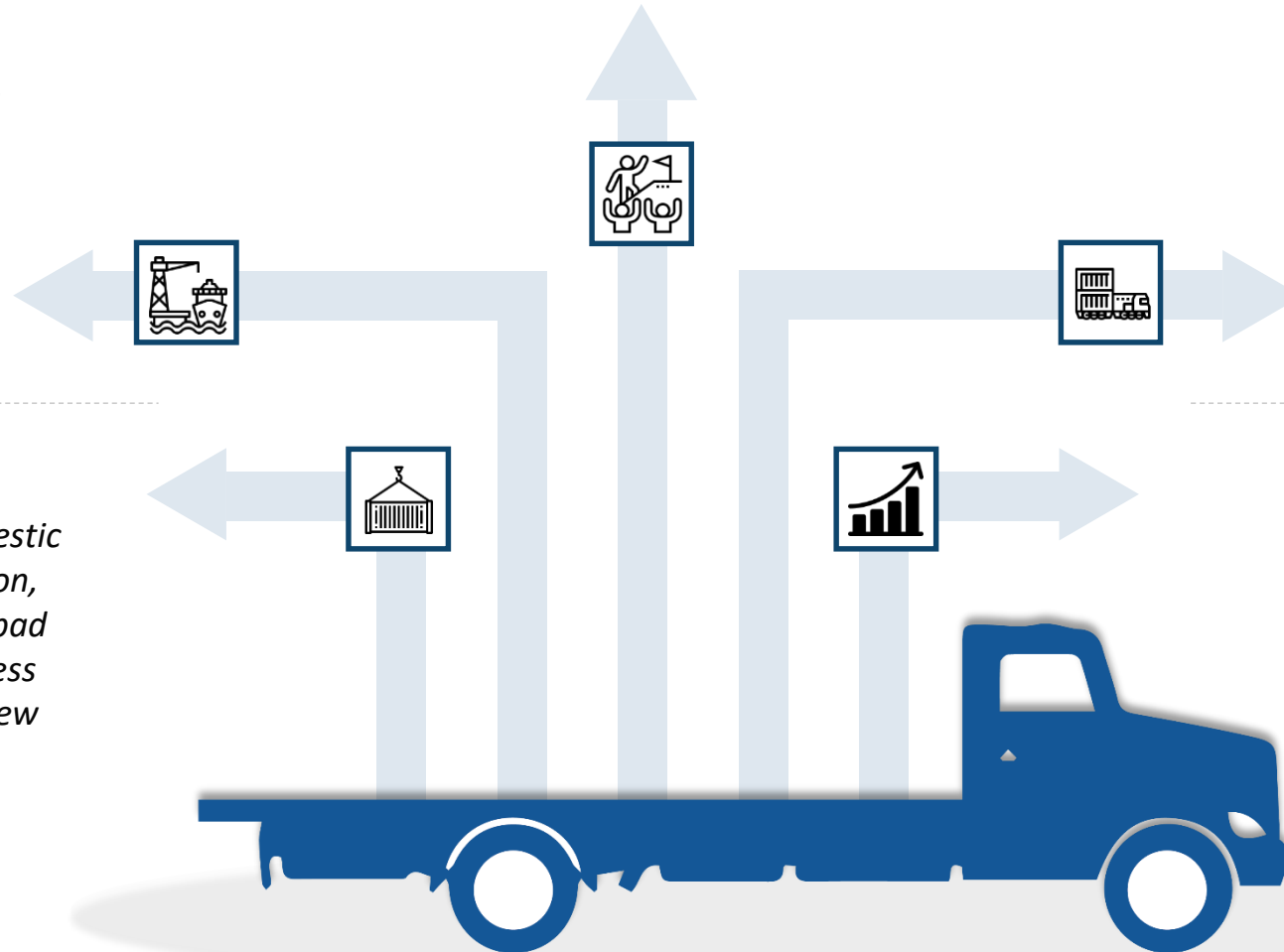
*A strong **early mover advantage** in creating a network of ICDs, catering to northern markets and offering **hub and spoke** model of operations*

*Company offers **rail transportation** services for EXIM containers between its ICDs and the key ports of **JNPT, Mundra, Pipavav and Kandla** and Domestic services across India*

*Aligned with **Western Dedicated Freight Corridor** enabling faster and heavier trains*

ICDs catering to EXIM and Domestic business are located at Gurgaon, Faridabad, Ludhiana, Ahmedabad and Kashipur. Domestic business being handled out of MMLP New Ankleshwar

*Ready land bank available to do 4 times the current volume with minimal – **providing scalability for long-term growth***



Container Freight Stations (CFS)



Company operates **five CFSs** which caters to Nhava Sheva, Chennai, Visakhapatnam, Kochi and Krishnapatnam



Offer various services like container yards, container handling, transportation, storage, bonded & general warehousing, empty handling & storage, and other VAS



The important sources of revenue in the CFS business include handling & transport, terminal services, warehousing, cargo consolidation, first/last mile delivery and other VAS



Rail Transportation



ICD & CFS



Warehousing



Road Transportation



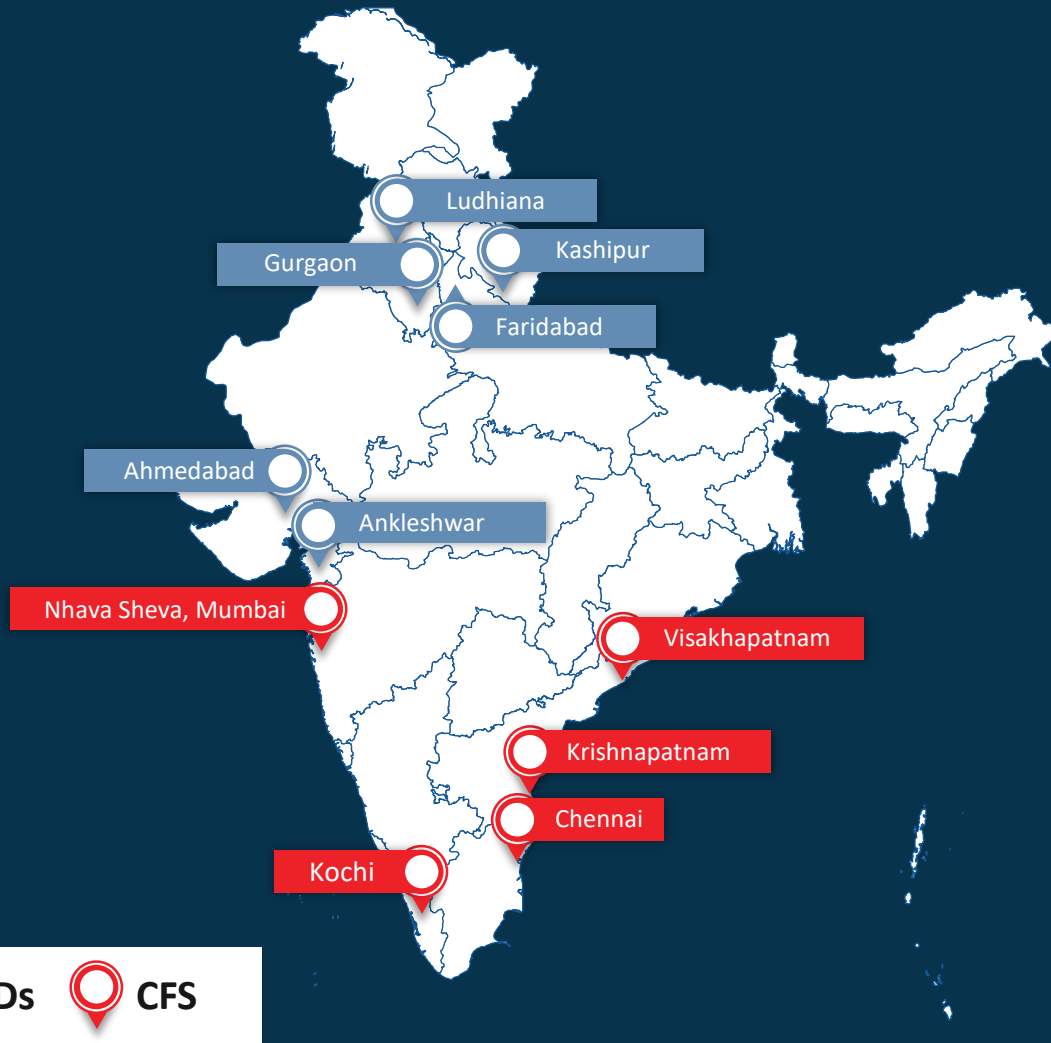
- Operating 34 rakes - 21 owned and 13 on long term lease
- License to operate on Pan-India Railways Network
- Regular services between JNPT, Mundra, Pipavav, Kandla and hinterland ICDs in North India
- Dedicated Block Train services
- Reefer rail transportation services

- Pick up & Drop of containers to/from the port by Rail & Road
- Container yards for handling of containers for both Customs Clearance as well as DPD containers
- Cargo consolidation services
- Container maintenance & repair facilities
- Value added services

- Available at both ICD & CFS
- General, Bonded and Domestic CT-PAT Compliant warehousing
- Racking facilities available with adequate forklift equipment
- Inventory Management
- Customized solutions like Variable Pressure Clamp Forklifts, Garment on Hangar, Palletizing /unitizing and Shrink Wrapping

- First & Last Mile connectivity by road for end to end multimodal services
- GPS enabled tracking & route planning
- Fleet of over 560+ trailers to carry both 20 & 40 feet containers
- CNG enabled vehicles for reaching emission restricted zones

Strategically Located Facilities



Additional 20 acres of Land available for future expansion

ICD Terminals	Land (Acres)	Design Capacity (TEU's)	Installed Capacity (TEU's)
Gurgaon, HR	90	5,00,000	3,00,000
Ludhiana, PB	60	3,00,000	2,00,000
Faridabad, HR	65	3,00,000	1,50,000
Ahmedabad, GJ	40	2,00,000	1,20,000
Kashipur, UK	41	1,50,000	60,000

Rail-ICDs located in the North-West region of the country, which contributes to majority of container traffic on west coast

CFS Terminals	Land (Acres)	Installed Capacity (TEU's)
Nhava Sheva, Mumbai, MH	35	2,40,000
Chennai, TN	19	1,50,000
Krishnapatnam, AP	35	-
Kochi, KL	7 + 21	50,000
Visakhapatnam, AP	25	85,000

CFS business located in areas that are prominent hubs for EXIM traffic and account for major part of container movement

Strategic Partnership: Exclusive 15-Year Container Train Operations at MMLP Ankleshwar

- **Gateway Distriparks Limited (GDL)** has entered a **15-year exclusive agreement** with the **Sawariya Group of Industries** to exclusively operate container train services at the **120-acre Multi-Modal Logistics Park (MMLP) New Ankleshwar, Gujarat**.
- The partnership significantly **strengthens GDL's Western India footprint** through an **asset-light expansion model**, leveraging direct connectivity to the **Western Dedicated Freight Corridor (DFC)**.

MMLP Highlights:

- Developed by **Sawariya Group** (20+ years' logistics expertise), the facility near **Surat** serves key industrial hubs—**Ankleshwar GIDC, Panoli, Bharuch, Jhagadia, Dahej, and Hazira**.
- It offers **~200,000 TEU annual capacity, ~850,000 sq. ft. warehousing** (expandable), **double-stack capability**, and handles **EXIM & domestic containers, bulk cargo, and multimodal services**.

Key Partnership Terms:

- **GDL** is the **exclusive container train operator** for all rail volumes, managing **rail operations**, while **Sawariya** oversees terminal and warehousing.
- **Domestic services** have commenced in October; the **ICD for EXIM cargo** will be operational by **early FY27**.

Strategic Impact



Asset-light, capex-free expansion in high-volume corridors.



Stronger presence along the Western & North-West industrial belt, complementing ICDs in **NCR, Ludhiana, Uttarakhand & Ahmedabad** for domestic operations.



Faster, greener, cost-efficient operations aligned with GDL's sustainability focus.

Strong Asset Base

Trains



Trailers



Reach Stackers



Forklifts



Hydra Cranes



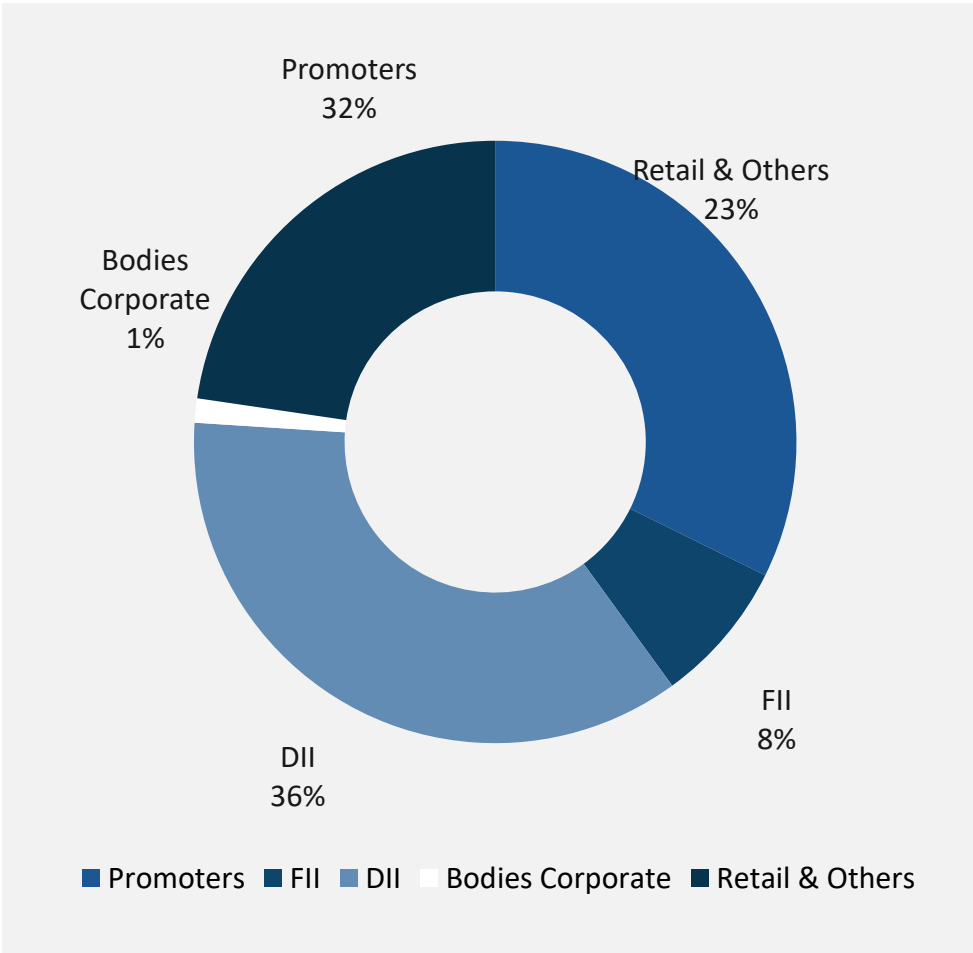
Key Metrics

- ICD Capacity – 830,000 TEUs p.a.
- CFS Capacity – 525,000 TEUs p.a.
- **Total Warehouse Capacity – ~1,62,000 sq. mt.**

Equipment Bank

- Train Sets – 34 (21 owned, 13 leased)
- Tractor Trailers – 560+
- Reach Stackers – 45
- Hydra Cranes – 20
- Forklifts - 68

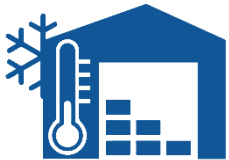
Shareholding Pattern September 2025



1	HDFC Mutual Fund	2	Mirae Asset Mutual Fund	3	ICICI Prudential Mutual Fund	4	SBI Mutual Fund
5	Franklin Mutual Fund	6	Vanguard Group	7	Eastspring Investments India Equity Fund	8	Life Insurance Corporation Of India
9	Dimensional Fund	10	VEC Fund	11	Bandhan Mutual Fund	12	General Corporation Of India



Snowman Logistics Limited, an associate company of GDL (50.01% stake), is the largest integrated temperature-controlled logistics service provider in India.



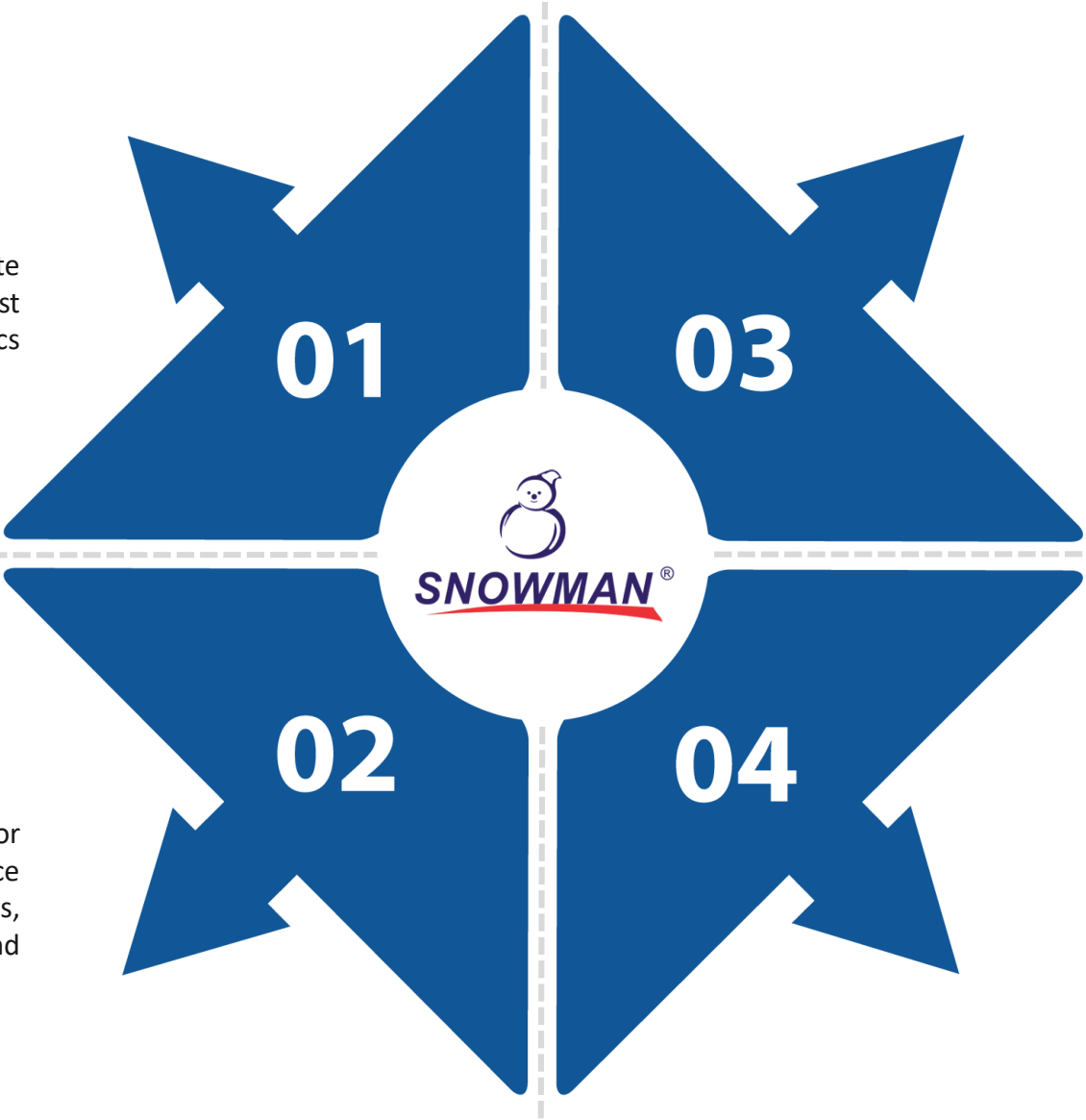
Snowman has a nationwide network of temperature controlled warehouses, and a large fleet of refrigerated vehicles. It also operates dedicated warehouses for large e-commerce companies.



Snowman provides chain management for pharma, vaccines, e-commerce, quick service restaurants, seafood, poultry, dairy, batteries, industrial products, and it continues to expand in new locations.



[More information available on Snowman’s website](#)

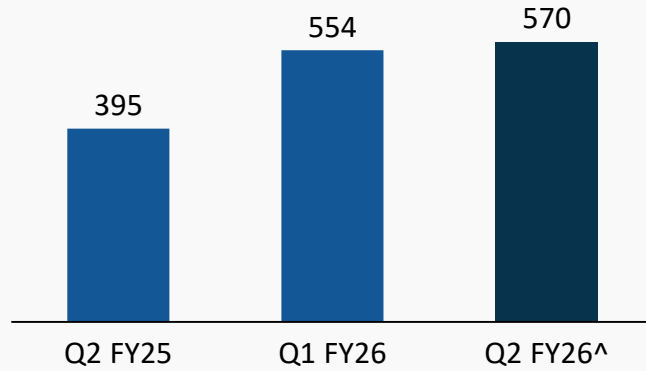




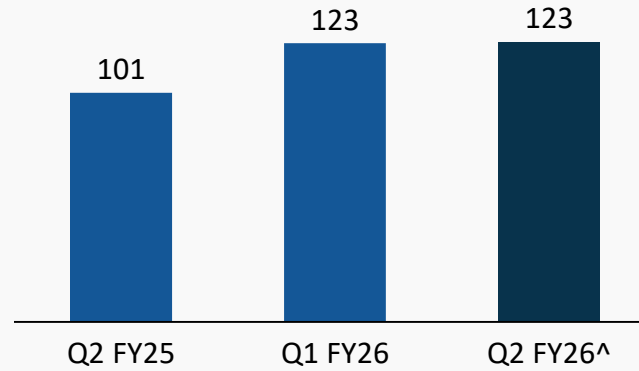
Financial Performance

Consolidated Financials – Q2 FY26

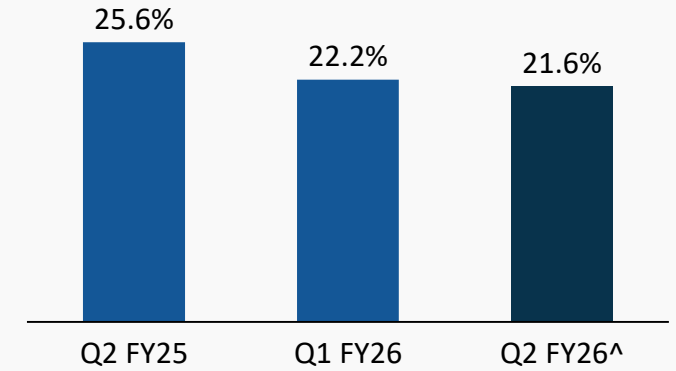
Total Income* (Rs. Crs)



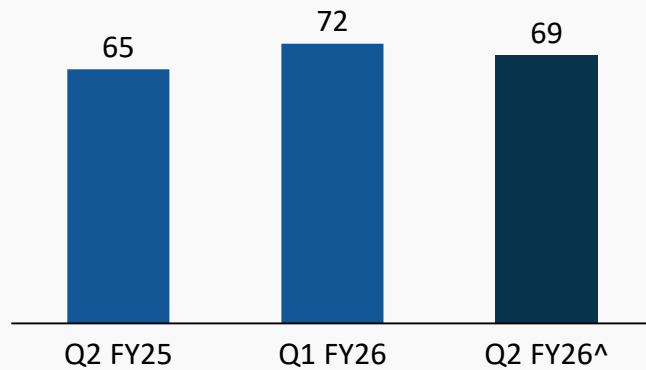
EBITDA* (Rs. Crs)



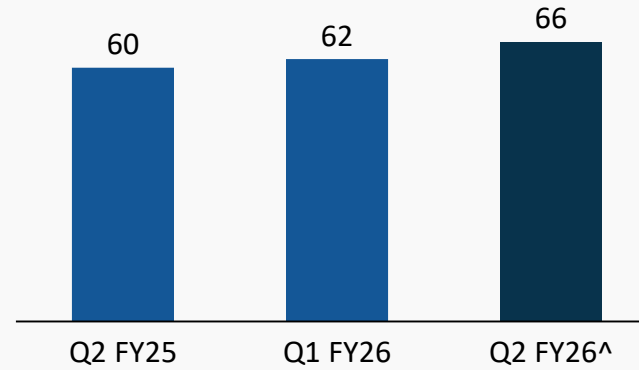
EBITDA Margin* (%)



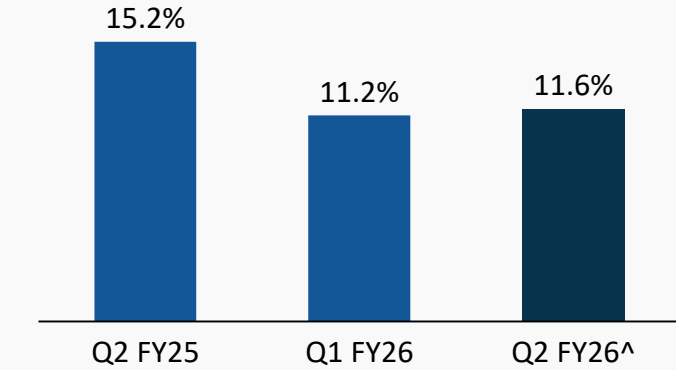
PBT (Rs. Crs)



PAT (Rs. Crs)



PAT Margin (%)

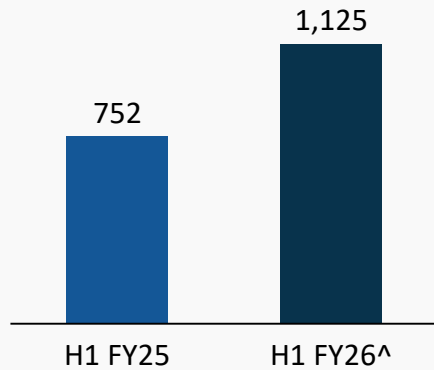


*Includes Other Income

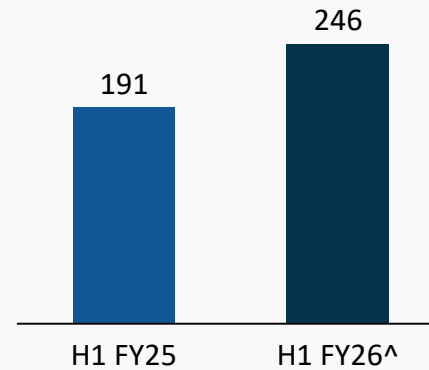
^Q2FY26 Financials include Total Revenue of INR 156.2 crores, EBITDA of INR 20.6 crores, Net Loss of INR 4.2 crores due to consolidation of accounts after Snowman Logistics went from being an Associate Company to a Subsidiary from December, 24 2024.

Consolidated Financials – H1 FY26

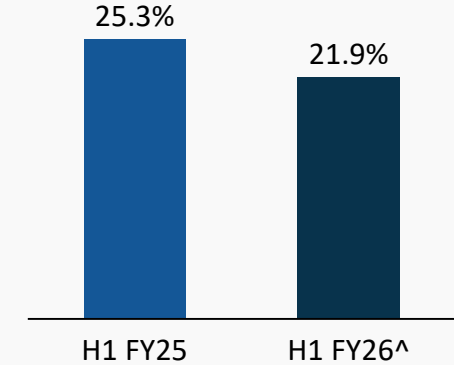
Total Income (Rs. Crs)



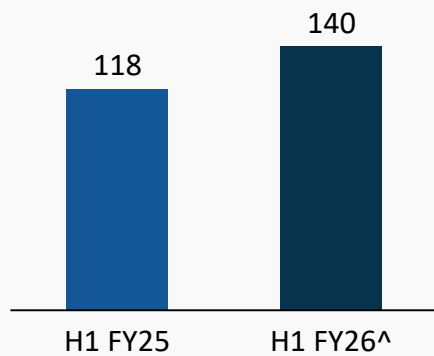
EBITDA* (Rs. Crs)



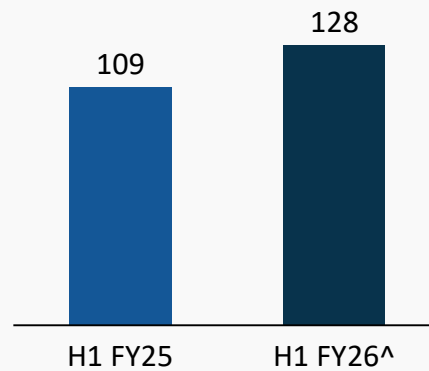
EBITDA Margin* (%)



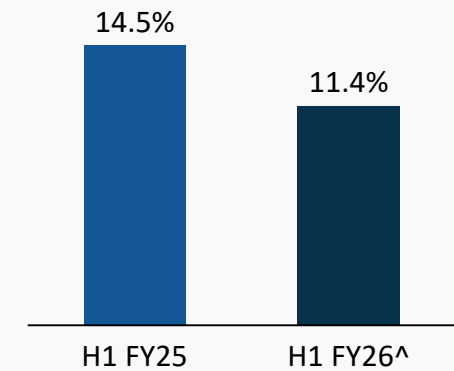
PBT (Rs. Crs)



PAT (Rs. Crs)



PAT Margin (%)



Includes Other Income

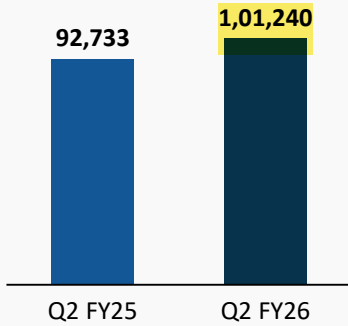
[^]H1FY26 Financials include Total Revenue of INR 319.7 crores, EBITDA of INR 45.6 crores, Net Loss of INR 1.7 crores due to consolidation of accounts after Snowman Logistics went from being an Associate Company to a Subsidiary from December, 24 2024.

Segment highlights

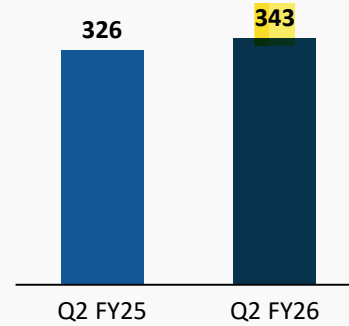
Rail

Quarter 2

Throughput (TEUs)

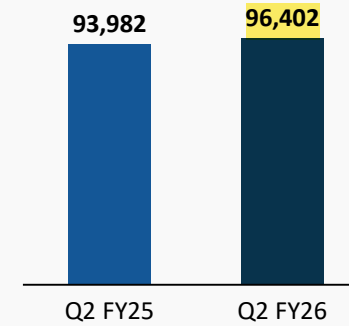


Revenues (Rs. Crs)

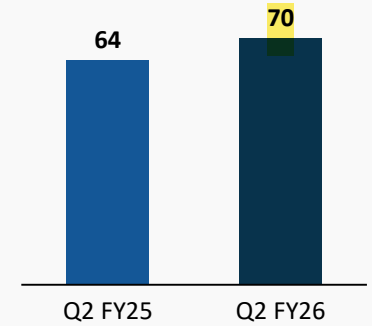


CFS

Throughput (TEUs)

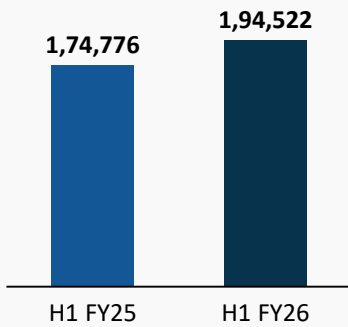


Revenues (Rs. Crs)

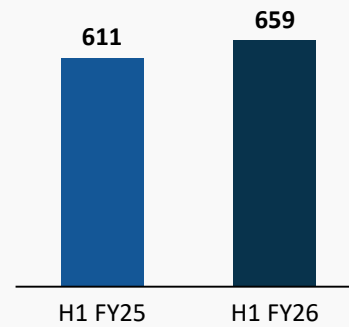


Half Yearly

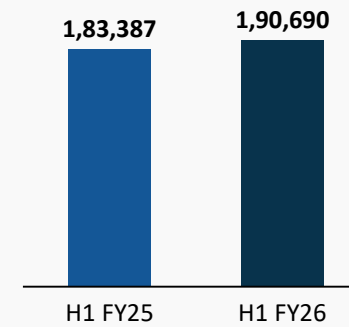
Throughput (TEUs)



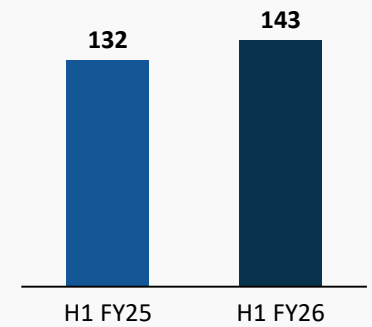
Revenues (Rs. Crs)



Throughput (TEUs)



Revenues (Rs. Crs)



Quarterly Profit & Loss Statement



Particulars (Rs. Crs)	Q2 FY26^	Q2 FY25	Y-o-Y	Q1 FY26	Q-o-Q
Revenue from Operations	567.3	390.0	45%	550.4	3%
Other Income	3.1	4.6		3.7	
Total Income	570.4	394.6	45%	554.1	3%
Operating Expenses	370.0	250.1	48%	357.4	4%
Employee Expenses	33.8	19.8		31.6	
Other Expenses	43.1	23.6		42.2	
EBITDA	123.4	101.1	22%	123.0	0%
EBITDA Margin (%)	21.64%	25.6%	-399 bps	22.20%	-56 bps
Depreciation	38.9	25.6		36.6	
EBIT	84.5	75.5	12%	86.4	-2%
Finance Cost	15.9	10.6		14.7	
Share of Profit/ (Loss) from Associate or JV	0.0	0.3		0.0	
Profit before Tax before Exceptional Items	68.7	65.2	5%	71.7	-4%
Profit before Tax Margin (%)	12.04%	16.51%	-447 bps	12.94%	-90 bps
Exceptional Items	0.0	0.0			
Profit before Tax	68.7	65.2	5%	71.7	-4%
Profit before Tax Margin (%)	12.04%	16.51%	-447 bps	12.94%	-90 bps
Tax	2.4	5.0		9.6	
Profit After Tax	66.3	60.1	10%	62.2	7%
PAT Margin (%)	11.62%	15.24%	-362 bps	11.22%	41 bps
EPS (in Rs.)	1.34	1.20		1.20	

Note: ^Q2FY26 Financials include Total Revenue of INR 156.2 crores, EBITDA of INR 20.6 crores, Net Loss of INR 4.2 crores due to consolidation of accounts after Snowman Logistics went from being an Associate Company to a Subsidiary from December, 24 2024.

H1FY26 Profit & Loss Statement



Particulars (Rs. Crs)	H1 FY26^	H1 FY25	Y-o-Y
Revenue from Operations	1,117.8	743.1	50%
Other Income	6.8	9.1	
Total Income	1,124.5	752.2	49%
Operating Expenses	727.4	473.9	54%
Employee Expenses	65.4	39.6	
Other Expenses	85.3	48.2	
EBITDA	246.4	190.5	29%
EBITDA Margin (%)	21.92%	25.3%	-341 bps
Depreciation	75.5	51.7	
EBIT	170.9	138.9	23%
Finance Cost	30.6	22.1	
Share of Profit/ (Loss) from Associate or JV	0.0	1.0	
Profit before Tax before Exceptional Items	140.4	117.8	19%
Profit before Tax Margin (%)	12.48%	15.66%	-317 bps
Exceptional Items	0.0	0.0	
Profit before Tax	140.4	117.8	19%
Profit before Tax Margin (%)	12.48%	15.66%	-317 bps
Tax	11.9	8.6	
Profit After Tax	128.5	109.2	18%
PAT Margin (%)	11.42%	14.52%	-310 bps
EPS (in Rs.)	2.54	2.17	

Note: ^H1FY26 Financials include Total Revenue of INR 319.7 crores, EBITDA of INR 45.6 crores, Net Loss of INR 1.7 crores due to consolidation of accounts after Snowman Logistics went from being an Associate Company to a Subsidiary from December, 24 2024.

Balance Sheet



ASSETS (Rs. Crs)	30-Sep-25	31-Mar-25
NON-CURRENT ASSETS	3,029.9	2,995.47
Property, Plant and Equipment	1,830.9	1,791.2
Capital Work In-Progress	10.5	62.5
Right to use assets	315.4	305.7
Intangible Assets	511.5	513.1
Financial Assets		
Other	64.5	46.7
Deferred Tax Assets (net)	243.4	228.8
Income tax assets (net)	19.9	20.2
Non-Current Assets	33.8	27.3
CURRENT ASSETS	487.1	431.2
Inventories	13.9	15.0
Contract Assets	6.1	6.0
Financial Assets		
Investments	136.1	79.0
Trade receivables	287.5	273.8
Cash and cash equivalents	5.8	13.6
Bank balances other than Cash	2.4	2.4
Other Financial Assets	1.2	1.0
Other Current Assets	34.1	40.4
Asset classified as held for sale	12.8	30.3
TOTAL ASSETS	3,529.7	3,456.9

EQUITY AND LIABILITIES (Rs. Crs)	30-Sep-25	31-Mar-25
EQUITY	2,519.0	2,453.2
Equity Share capital	499.6	499.6
Other equity	1,768.5	1,703.9
Non-Controlling Interests	250.9	249.7
NON-CURRENT LIABILITIES	600.6	609.8
Financial Liabilities		
Borrowings	241.3	264.7
Lease Liability	325.9	313.3
Provisions	13.5	12.3
Deferred tax liabilities (Net)	19.9	19.4
CURRENT LIABILITIES	410.1	394.0
Contract Liabilities	11.5	10.8
Financial Liabilities		
Borrowings	111.5	105.9
Trade Payables	191.1	170.9
Lease Liability	37.7	36.3
Other Financial Liabilities	30.9	45.4
Other Current Liabilities	17.0	16.4
Provisions	6.3	5.8
Income Tax Liability (net)	4.1	2.5
TOTAL EQUITY & LIABILITIES	3,529.7	3,456.9

This presentation and the accompanying slides (the “Presentation”), which have been prepared by **Gateway Distriparks Limited, and/or its group companies including Gateway Distriparks (Kerala) Ltd, Snowman Logistics Limited and Kashipur Infrastructure And Freight Terminal Private Limited** (collectively the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.



Thank You

For further information,
please contact

Company :

Gateway Distriparks Limited
CIN - L60231MH2005PLC344764

www.gatewaydistriparks.com

SGA Strategic Growth Advisors

Investor Relations Advisors :

Strategic Growth Advisors Pvt. Ltd.
CIN - U74140MH2010PTC204285

Mr. Jigar Kavaiya / Mr. Parin Narichania
jigar.kavaiya@sgapl.net / parin.n@sgapl.net
+91 9920602034 / +91 9930025733

www.sgapl.net