



# KALYANI CAST TECH LIMITED

(Formerly Known As; "Kalyani Cast Tech Private Limited")

**Date: 09.06.2025**

BSE Limited  
P J Towers  
Dalal Street, fort  
Mumbai – 400 001

**COMPANY CODE NO. : 544023**

**Sub: Investor presentation-FY25 Earning Conference Call**

With regards to above and in compliance with SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the **Investor Presentation** in respect to the FY 25 audio **Earnings conference Call scheduled on 10th June, 2025.**

The aforesaid presentation is also being uploaded on the Company's website at <https://kalyanicasttech.com/> Compliance with the relevant provisions of SEBI LODR Regulations

**Yours faithfully,  
For Kalyani Cast Tech Limited**

**Jayashree  
Kumar**  
**Jayashree Kumar**  
**(Whole Time Director)**

Digitally signed by  
Jayashree Kumar  
Date: 2025.06.09  
17:26:02 +05'30'

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[Kalyanicasttech@gmail.com](mailto:Kalyanicasttech@gmail.com) **CIN:** L26990DL2012PLC242760



# **Kalyani Cast Tech Limited**

**Investor Presentation**

**Date 10/06/2025**

**Naresh Kumar Managing Director**



# Brief Introduction of KCT

- Started Operations 2014 as a small steel foundry and major customer was Indian Railways .
- In 2021 the company has diversified in container manufacturing and make this dormant sector live and bubbling .
- The company has manufactured more than 13000 containers till now and saved almost 360 cores of foreign exchange in 4 years .
- It is worth mentioning that when we started container manufacturing in 2021 people were closing their shop and we took courage to start this manufacturing.
- Your company main focus has been designed and develop containers for the clients in order to reduce the unit cost of transportation besides manufacturing containers.
- We are different to our competition in terms of providing logistics solution to our customers by way of special container designs .
- **Year 2024-25 has been very spectacular for your company; The company has entered into the club of one billion rupees in term of revenue for the first time**
- **The company has been awarded very prestigious MSME of the Year 2024 Award in manufacturing sector by Economic Times on 20<sup>th</sup> March 2025 in addition to other awards from business sphere.**



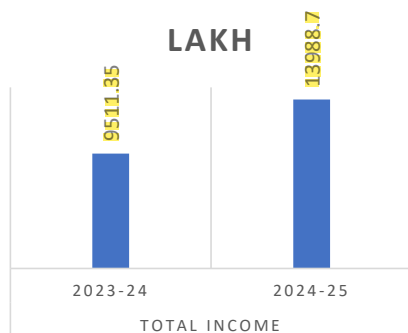


# Brief Introduction of Promotor group

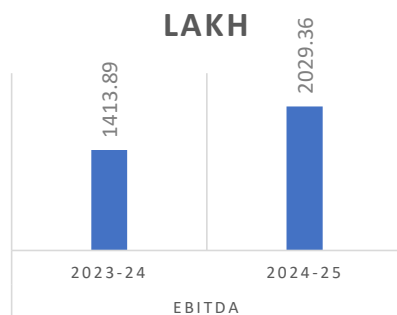
- **Naresh Kumar** : M Tech In Mechanical Engineering from IIT Madras, Served Indian Railways for 17 years as Class A officer , Architect of many innovative works on IR Viz Running of Double Stack trains and double stack dwarf trains for electrified routes .
  - Engaged in design development and manufacturing of special containers in order to reduce unit cost of transportation .
  - Desing Development of new type of container wagon to increase commodity basket for Indian Railways
- **Jai Prakash Bangani** : Run his own NBFC firm and based in Kolkata , Help Company in making strategic planning and advise on financial matters.
- **Javed Aslam** : Civil Engineer , having his own business of real estate in India and abroad. Advise company on strategically important issues.



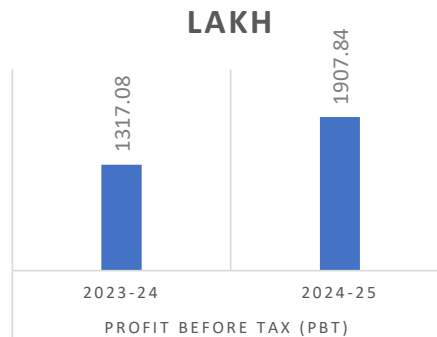
# Financial Highlights of FY 2024-25



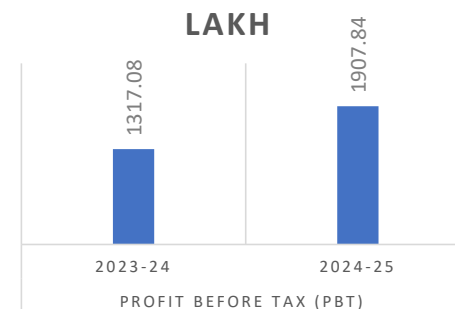
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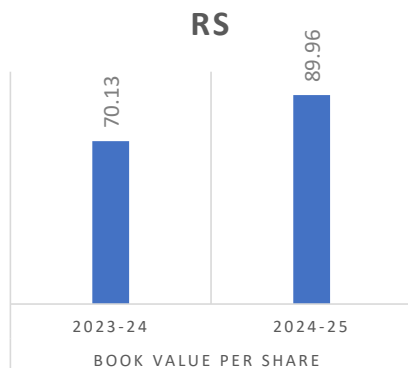
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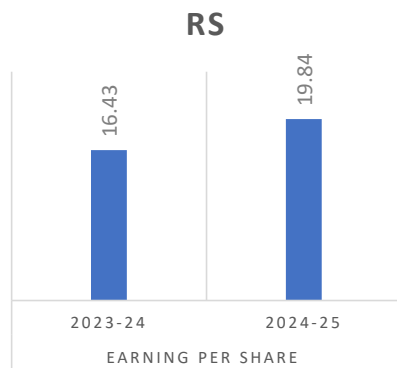
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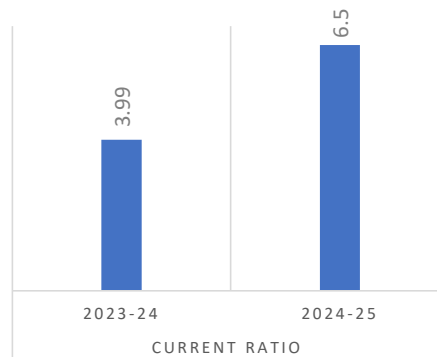
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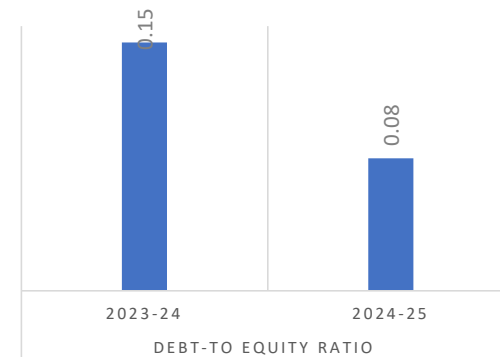
Increase by 28%



Increase by 21%



Increase by 63%



Decrease by 46%



## **Major Clients during 2024-25**

- DP Worlds
- CJDARCL
- Pristine Logistics
- Navkar Corporation
- Mazagaon Dock Limited ( MDL)
- Western Carrier( I) Limited
- Glasswing Private Limited
- NTPC
- NPCIL



## Order Book For Year 2025-26

- The company has sound order book worth Rs 110 Crs presently.
- Out of this 110 crores Rs 31 Crs work has already been completed in first two months of FY which is more than 3 months revenue of last FY.
- Company has adopted many innovative ideas in order to serve customers satisfactorily.
- Further Negotiation in progress and likely to reach targeted volumes this year also.



# Future Expansion Plan

- Our Company has acquired 115 acres of land out of total 144 acres at a very strategic location near to port to set up the following facilities in phases. These facilities will be developed through Kalyani Cast Tech limited, Its Subsidiaries and Joint Ventures.
  - Gati Shakti Cargo Rail Terminal: For which In Principle approval (IPA) of Railways has already been received. Detailed Project Report (DPR) has been submitted to WR
  - Setting up Wagon Manufacturing unit with annual cap of 7500-8000 units : Construction of factory started.
  - Additional capacity for manufacturing of containers: 10000 containers annually totaling 16000 TEUS including the existing facility
  - Setting up the unit for manufacturing of refrigerated containers.
  - Setting up of steel foundry for Bogies, Couplers, and wheel sets for railway wagons.
  - Ancillary units for wagons and containers.
  - The capex will be funded from internal generation, equity, debts and other FDI modes
- **This will be a one of its kind facility in the world as many solutions under one roof viz, rail terminal for loading unloading of containers & other cargo, wagon factory for supply of wagons used for container and other railway wagons, steel foundry for wagon and container components , container manufacturing for supply of containers and other ancillaries in order to have maximum backward and forward integration at the same location to reduce units costs .**





# Management Vision

- The financial year 2024–2025 marked a significant milestone in terms of growth and operational resilience. Our vision is to position Kalyani Cast Tech Limited as a key contributor to the nation's wealth and employment generation by way of design development and manufacturing of special containers, wagons, and other backward & forward integration of various logistics segments in order to reduce the unit cost of transportation in turn logistics cost for domestic and EXIM cargo. Our company is a true ambassador of Make in India initiative and help in import substitution in big way.
- With our major expansion projects getting completed in FY 25-26 we expect the revenue increase will have the quantum jump from FY 26-27 from additional manufacturing activities.
- **Presently we are one of the biggest container manufacturers in India and we have vision of becoming the biggest wagon manufacturer in India with major backward and forward integration project in line.**
- **All these efforts will have significant changes in the logistics scenario in next 4-5 years in terms of efficiency and unit cost of logistics will help India to compete in community of nations for EXIM and domestics manufacturing .**



## Disclaimer

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**Thanks for your Attention**