

**M & B ENGINEERING LIMITED**

Corporate Identity Number: U45200GJ1981PLC004437

| REGISTERED AND CORPORATE OFFICE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                         | CONTACT PERSON                                                                          | TELEPHONE AND EMAIL                                                                            | WEBSITE                                                                                                                                                                                                                                                                                                                                     |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| MB House, 51, Chandrodya Society, Opp. Golden Triangle Stadium Road, Post Navjivan, Ahmedabad – 380 014, Gujarat, India                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                         | Palak Dilipbhai Parekh, Company Secretary and Compliance Officer                        | Tel: +91 79- 26463784<br><br>Email: <a href="mailto:compliance@mbel.in">compliance@mbel.in</a> | <a href="http://www.mbel.in">www.mbel.in</a>                                                                                                                                                                                                                                                                                                |
| OUR PROMOTERS: GIRISHBHAI MANIBHAI PATEL, CHIRAG HASMUKHBHAI PATEL, MALAV GIRISHBHAI PATEL, BIRVA CHIRAG PATEL, VIPINBHAI KANTILAL PATEL, ADITYA VIPINBHAI PATEL, CHIRAG H PATEL FAMILY TRUST, VIPIN K PATEL FAMILY TRUST, MGM5 FAMILY TRUST, MGM11 FAMILY TRUST, ADITYA V PATEL FAMILY TRUST                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                         |                                                                                         |                                                                                                |                                                                                                                                                                                                                                                                                                                                             |
| DETAILS OF THE OFFER TO THE PUBLIC                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                         |                                                                                         |                                                                                                |                                                                                                                                                                                                                                                                                                                                             |
| Type                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Fresh Issue Size                                                                        | Offer for Sale size                                                                     | Total Offer size                                                                               | Eligibility and Reservations                                                                                                                                                                                                                                                                                                                |
| Fresh Issue and Offer for Sale                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Up to [●] Equity Shares of face value of ₹ 10 each aggregating up to ₹ 2,750.00 million | Up to [●] Equity Shares of face value of ₹ 10 each aggregating up to ₹ 3,750.00 million | Up to [●] Equity Shares of face value of ₹ 10 each aggregating up to ₹ 6,500.00 million        | The Offer is being made pursuant to Regulation 6(2) of the SEBI ICDR Regulations, as amended. For further details, see “Other Regulatory and Statutory Disclosures – Eligibility for the Offer” on page 408. For details in relation to share reservation among QIBs, NIIs, RIBs and Eligible Employees, see “Offer Structure” on page 426. |
| OFFER FOR SALE BY THE SELLING SHAREHOLDERS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                         |                                                                                         |                                                                                                |                                                                                                                                                                                                                                                                                                                                             |
| Name of the Selling Shareholders                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Type                                                                                    | Number of Equity Shares Offered                                                         |                                                                                                | Weighted Average Cost of Acquisition per Equity Share (in ₹)*                                                                                                                                                                                                                                                                               |
| Girishbhai Manibhai Patel                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Promoter Selling Shareholder                                                            | Up to [●] Equity Shares of face value of ₹ 10 each aggregating up to ₹ 1,533.50 million |                                                                                                | 0.42                                                                                                                                                                                                                                                                                                                                        |
| Chirag Hasmukhbhai Patel                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Promoter Selling Shareholder                                                            | Up to [●] Equity Shares of face value of ₹ 10 each aggregating up to ₹ 1,302.50 million |                                                                                                | 0.94                                                                                                                                                                                                                                                                                                                                        |
| Vipinbhai Kantilal Patel                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Promoter Selling Shareholder                                                            | Up to [●] Equity Shares of face value of ₹ 10 each aggregating up to ₹ 187.50 million   |                                                                                                | Nil                                                                                                                                                                                                                                                                                                                                         |
| Birva Chirag Patel                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Promoter Selling Shareholder                                                            | Up to [●] Equity Shares of face value of ₹ 10 each aggregating up to ₹ 385.00 million   |                                                                                                | 2.00                                                                                                                                                                                                                                                                                                                                        |
| Aditya Vipinbhai Patel                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Promoter Selling Shareholder                                                            | Up to [●] Equity Shares of face value of ₹ 10 each aggregating up to ₹ 187.50 million   |                                                                                                | 1.21                                                                                                                                                                                                                                                                                                                                        |
| Umaben Girishbhai Patel                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Promoter Group Selling Shareholder                                                      | Up to [●] Equity Shares of face value of ₹ 10 each aggregating up to ₹ 154.00 million   |                                                                                                | 2.02                                                                                                                                                                                                                                                                                                                                        |
| *As certified by Talati & Talati LLP, Chartered Accountants (110758W/W100377), by way of their certificate dated July 24, 2025.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                         |                                                                                         |                                                                                                |                                                                                                                                                                                                                                                                                                                                             |
| RISKS IN RELATION TO THE FIRST OFFER                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                         |                                                                                         |                                                                                                |                                                                                                                                                                                                                                                                                                                                             |
| This being the first public issue of Equity Shares of our Company, there has been no formal market for the Equity Shares of our Company. The face value of our Equity Shares is ₹ 10 each. The Offer Price, Floor Price and the Price Band (as determined and justified by our Company, in consultation with the BRLMs, on the basis of the assessment of market demand for Equity Shares by way of the Book Building Process, in accordance with SEBI ICDR Regulations, and as stated in “Basis for Offer Price” on page 131) should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active and/ or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing. |                                                                                         |                                                                                         |                                                                                                |                                                                                                                                                                                                                                                                                                                                             |
| GENERAL RISK                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                         |                                                                                         |                                                                                                |                                                                                                                                                                                                                                                                                                                                             |
| Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Offer unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Offer. For taking an investment decision, investors must rely on their own examination of our Company and the Offer including the risks involved. The Equity Shares offered in the Offer have not been recommended or approved by the Securities and Exchange Board of India (“SEBI”), nor does the SEBI guarantee the accuracy or adequacy of the contents of this Red Herring Prospectus. Specific attention of the investors is invited to “Risk Factors” on page 28.                                  |                                                                                         |                                                                                         |                                                                                                |                                                                                                                                                                                                                                                                                                                                             |
| ISSUER’S AND SELLING SHAREHOLDER’S ABSOLUTE RESPONSIBILITY                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                         |                                                                                         |                                                                                                |                                                                                                                                                                                                                                                                                                                                             |
| Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Red Herring Prospectus contains all information with regard to our Company and the Offer, which is material in the context of the Offer, that the information contained in this                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                         |                                                                                         |                                                                                                |                                                                                                                                                                                                                                                                                                                                             |



Red Herring Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect. Each of the Selling Shareholders, severally and not jointly accepts responsibility for and confirms the statements made or confirmed by them in this Red Herring Prospectus to the extent of information specifically pertaining to themselves and their respective Offered Shares and assume responsibility that such statements are true and correct in all material respects and are not misleading in any material respect.

### LISTING

The Equity Shares to be offered through this Red Herring Prospectus are proposed to be listed on the Stock Exchanges being BSE Limited (“BSE”) and National Stock Exchange of India Limited (“NSE” together with BSE, the “Stock Exchanges”). For the purposes of the Offer, NSE is the Designated Stock Exchange.

### BOOK RUNNING LEAD MANAGERS

| Logos of Book Running Lead Managers                                               | Name of Book Running Lead Manager | Contact Person   | Email and Telephone                                                                                |
|-----------------------------------------------------------------------------------|-----------------------------------|------------------|----------------------------------------------------------------------------------------------------|
|   | Equirus Capital Private Limited   | Mrunal Jadhav    | Email: <a href="mailto:mb@equirus.com">mb@equirus.com</a><br>Tel: +91 22 4332 0734                 |
|  | DAM Capital Advisors Limited      | Puneet Agnihotri | Email: <a href="mailto:mbel.ipo@damcapital.in">mbel.ipo@damcapital.in</a><br>Tel: +91 22 4202 2500 |

### REGISTRAR TO THE OFFER

| Logo of the Registrar                                                            | Name of Registrar                                                              | Contact Person           | Email and Telephone                                                                                        |
|----------------------------------------------------------------------------------|--------------------------------------------------------------------------------|--------------------------|------------------------------------------------------------------------------------------------------------|
|  | MUFG Intime India Private Limited (Formerly Link Intime India Private Limited) | Ms. Shanti Gopalkrishnan | Email: <a href="mailto:mbengg.ipo@in.mpms.mufg.com">mbengg.ipo@in.mpms.mufg.com</a><br>Tel: +91 8108114949 |

### BID/ OFFER PROGRAMME

| ANCHOR INVESTOR BID/ OFFER PERIOD | Tuesday, July 29, 2025* | BID/OFFER OPENS ON | Wednesday, July 30, 2025 | BID/OFFER CLOSING ON | Friday, August 1, 2025^ |
|-----------------------------------|-------------------------|--------------------|--------------------------|----------------------|-------------------------|
|-----------------------------------|-------------------------|--------------------|--------------------------|----------------------|-------------------------|

\* Our Company, in consultation with the BRLMs, may consider participation by Anchor Investors, in accordance with the SEBI ICDR Regulations. The Anchor Investor Bidding Date shall be one Working Day prior to the Bid/ Offer Opening Date.

^ UPI mandate end time and date shall be at 5:00 pm on the Bid/Offer Closing Date.

(Please scan this QR code to view the RHP)



## RED HERRING PROSPECTUS

Dated July 24, 2025

(Please read Section 32 of the Companies Act, 2013)

100% Book Built Offer



Our Company was originally incorporated as “Manibhai and Brothers (Construction) Private Limited” a private limited company under the Companies Act, 1956 through certificate of incorporation dated June 16, 1981, issued by the Registrar of Companies, Gujarat at Ahmedabad (“RoC”). Subsequently, the name of our Company was changed to “M & B Engineering Private Limited” pursuant to a Board resolution dated September 5, 2006 and a resolution passed in the extra ordinary general meeting of the Shareholders held on November 7, 2006 and consequently a fresh certificate of incorporation dated November 22, 2006 was issued by the Registrar of Companies, Gujarat, Dadra and Nagar Haveli, to reflect the change in name. Further, our Company was converted from a private limited company to a public limited company, pursuant to a resolution passed by our Shareholders dated March 24, 2011, and the name of our Company was changed to ‘M&B Engineering Limited’, and a fresh certificate of incorporation dated March 30, 2011, was issued to our Company by the Registrar of Companies, Dadra and Nagar Haveli at Gujarat. For further details, see “History and Certain Corporate Matters – Brief History of our Company” on page 256.

**Registered and Corporate Office:** MB House, 51, Chandrodaya Society, Opp. Golden Triangle Stadium Road, Post Navjivan, Ahmedabad – 380 014, Gujarat, India;

**Contact Person:** Palak Dilipbhai Parekh, Company Secretary and Compliance Officer; Tel: +91 79- 26463784

**E-mail:** [compliance@mbel.in](mailto:compliance@mbel.in) ; **Website:** [www.mbel.in](http://www.mbel.in) ; **Corporate Identity Number:** U45200GJ1981PLC004437

**OUR PROMOTERS:** GIRISHBHAI MANIBHAI PATEL, CHIRAG HASMUKHBHAI PATEL, MALAY GIRISHBHAI PATEL, BIRVA CHIRAG PATEL, VIPINBHAI KANTILAL PATEL, ADITYA VIPINBHAI PATEL, CHIRAG H PATEL FAMILY TRUST, VIPIN K PATEL FAMILY TRUST, MGM5 FAMILY TRUST, MGM11 FAMILY TRUST, ADITYA V PATEL FAMILY TRUST

**INITIAL PUBLIC OFFERING OF UP TO [•] EQUITY SHARES OF FACE VALUE OF ₹10 EACH (“EQUITY SHARES”) OF M & B ENGINEERING LIMITED (“OUR COMPANY”) OR THE “ISSUER”) FOR CASH AT A PRICE OF ₹ [•] PER EQUITY SHARE (“OFFER PRICE”) AGGREGATING UP TO ₹ 6,500.00 MILLION (THE “OFFER”). THE OFFER COMPRISES OF A FRESH ISSUE OF UP TO [•] EQUITY SHARES BY OUR COMPANY AGGREGATING UP TO ₹ 2,750.00 MILLION (THE “FRESH ISSUE”) AND AN OFFER FOR SALE OF UP TO [•] EQUITY SHARES (THE “OFFERED SHARES”) INCLUDING UP TO [•] EQUITY SHARES AGGREGATING UP TO ₹ 1,533.50 MILLION BY GIRISHBHAI MANIBHAI PATEL, UP TO [•] EQUITY SHARES AGGREGATING UP TO ₹ 1,302.50 MILLION BY CHIRAG HASMUKHBHAI PATEL, UP TO [•] EQUITY SHARES AGGREGATING UP TO ₹ 187.50 MILLION BY VIPINBHAI KANTILAL PATEL, UP TO [•] EQUITY SHARES AGGREGATING UP TO ₹ 385.00 MILLION BY BIRVA CHIRAG PATEL, AND UP TO [•] EQUITY SHARES AGGREGATING UP TO ₹ 187.50 MILLION BY ADITYA VIPINBHAI PATEL (COLLECTIVELY THE “PROMOTER SELLING SHAREHOLDERS”), UP TO [•] EQUITY SHARES AGGREGATING UP TO ₹ 154.00 MILLION BY UMABEN GIRISHBHAI PATEL (THE “PROMOTER GROUP SELLING SHAREHOLDER” AND TOGETHER WITH THE PROMOTER SELLING SHAREHOLDERS THE “SELLING SHAREHOLDERS”) AGGREGATING UP TO ₹ 3,750.00 MILLION (THE “OFFER FOR SALE”).**

**THE OFFER INCLUDES A RESERVATION OF UP TO [•] EQUITY SHARES, AGGREGATING UP TO ₹ [•] MILLION (CONSTITUTING UP TO [•] % OF THE POST-OFFER PAID-UP EQUITY SHARE CAPITAL), FOR SUBSCRIPTION BY ELIGIBLE EMPLOYEES (“EMPLOYEE RESERVATION PORTION”). THE OFFER LESS THE EMPLOYEE RESERVATION PORTION IS HEREINAFTER REFERRED TO AS THE “NET OFFER”. THE OFFER AND THE NET OFFER SHALL CONSTITUTE [•] % AND [•] %, RESPECTIVELY, OF THE POST-OFFER PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY. OUR COMPANY MAY, IN CONSULTATION WITH THE BRLMS, OFFER A DISCOUNT UP TO ₹ [•] TO THE OFFER PRICE TO ELIGIBLE EMPLOYEES BIDDING IN THE EMPLOYEE RESERVATION PORTION (“EMPLOYEE DISCOUNT”).**

**THE FACE VALUE OF THE EQUITY SHARES IS ₹10 EACH AND THE OFFER PRICE IS [•] TIMES THE FACE VALUE OF THE EQUITY SHARES. THE PRICE BAND AND THE MINIMUM BID LOT SIZE AND EMPLOYEE DISCOUNT (IF ANY) WILL BE DECIDED BY OUR COMPANY IN CONSULTATION WITH THE BRLMS, AND WILL BE ADVERTISED IN ALL EDITIONS OF THE FINANCIAL EXPRESS, AN ENGLISH LANGUAGE NATIONAL DAILY NEWSPAPER WITH WIDE CIRCULATION, ALL EDITIONS OF JANSATTA, A HINDI LANGUAGE NATIONAL DAILY NEWSPAPER WITH WIDE CIRCULATION AND AHMEDABAD EDITIONS OF JAI HIND, A GUJARATI LANGUAGE DAILY NEWSPAPER WITH WIDE CIRCULATION (GUJARATI BEING THE REGIONAL LANGUAGE OF GUJARAT WHERE OUR REGISTERED OFFICE IS LOCATED), AT LEAST TWO WORKING DAYS PRIOR TO THE BID/OFFER OPENING DATE AND SHALL BE MADE AVAILABLE TO THE STOCK EXCHANGES FOR THE PURPOSE OF UPLOADING ON THEIR RESPECTIVE WEBSITES, IN ACCORDANCE WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018, AS AMENDED (THE “SEBI ICDR REGULATIONS”).**

In case of any revision in the Price Band, the Bid/ Offer Period shall be extended for at least three additional Working Days after such revision of the Price Band, subject to the total Bid/ Offer Period not exceeding 10 Working Days. In cases of *force majeure*, banking strike or similar unforeseen circumstances, our Company in consultation with the BRLMs, for reasons to be recorded in writing, extend the Bid/ Offer Period for a minimum of one Working Day, subject to the Bid/ Offer Period not exceeding 10 Working Days. Any revision in the Price Band, and the revised Bid/ Offer Period, if applicable, shall be widely disseminated by notification to the Stock Exchanges by issuing a public notice and also by indicating the change on the respective websites of the BRLMs and at the terminals of the members of the Syndicate and by intimation to the Self-Certified Syndicate Banks (“SCSBs”) and other Designated Intermediaries and Sponsor Bank(s), as applicable.

The Offer is being made in terms of Rule 19(2)(b) of the SCRR, read with Regulation 31 of the SEBI ICDR Regulations. The Offer is being made in accordance with Regulation 6(2) of the SEBI ICDR Regulations, through the Book Building Process wherein not less than 75% of the Net Offer shall be available for allocation on a proportionate basis to Qualified Institutional Buyers (“QIBs”) (such portion referred to as “QIB Portion”), provided that our Company in consultation with the BRLMs, may allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations (the “Anchor Investor Portion”), out of which one-third shall be reserved for domestic Mutual Funds only, subject to valid Bids being received from domestic Mutual Funds at or above the price at which allocation is made to Anchor Investors (“Anchor Investor Allocation Price”), in accordance with the SEBI ICDR Regulations. In the event of under-subscription or non-allocation in the Anchor Investor Portion, the balance Equity Shares shall be added to the QIB Portion (excluding the Anchor Investor Portion) (the “Net QIB Portion”). Further, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to all QIB Bidders (other than Anchor Investors), including Mutual Funds, subject to valid Bids being received at or above the Offer Price. However, if the aggregate demand from Mutual Funds is less than 5% of the Net QIB Portion, the balance Equity Shares available for allocation in the Mutual Fund Portion will be added to the remaining Net QIB Portion for proportionate allocation to all QIBs. Further, not more than 15% of the Net Offer shall be available for allocation on a proportionate basis to Non-Institutional Investors out of which (a) one-third of such portion shall be reserved for applicants with application size of more than ₹200,000 and up to ₹1,000,000; and (b) two third of such portion shall be reserved for applicants with application size of more than ₹1,000,000, provided that the unsubscribed portion in either of such sub-categories may be allocated to applicants in the other sub-category of Non-Institutional Investors and not more than 10% of the Net Offer shall be available for allocation to Retail Individual Investors in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Offer Price. Further, Equity Shares will be allotted on a proportionate basis to Eligible Employees applying under the Employee Reservation Portion, subject to valid Bids received from them at or above the Offer Price (net of Employee Discount, if any). All potential Bidders (except Anchor Investors) are required to mandatorily use the Application Supported by Blocked Amount (“ASBA”) process providing details of their respective ASBA accounts, and UPI ID in case of UPI Bidders, if applicable, in which the corresponding Bid Amounts will be blocked by the SCSBs or by the Sponsor Bank(s) under the UPI Mechanism, as applicable, to the extent of the respective Bid Amounts. Anchor Investors are not permitted to participate in the Offer through the ASBA process. For further details, see ‘Offer Procedure’ on page 430.

### RISKS IN RELATION TO FIRST OFFER

This being the first public issue of Equity Shares of our Company, there has been no formal market for the Equity Shares. The face value of the Equity Shares is ₹ 10. The Offer Price, Floor Price and the Price Band, as determined and justified by our Company, in consultation with the BRLMs, on the basis of the assessment of market demand for the Equity Shares by way of the Book Building Process, in accordance with the SEBI ICDR Regulations and as stated in ‘Basis for Offer Price’ on page 131 should not be taken to be indicative of the market price of the Equity Shares after such Equity Shares are listed. No assurance can be given regarding an active and/or sustained trading in the Equity Shares nor regarding the price at which the Equity Shares will be traded after listing.

### GENERAL RISK

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Offer unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Offer. For taking an investment decision, investors must rely on their own examination of our Company and the Offer, including the risks involved. The Equity Shares have not been recommended or approved by the SEBI, nor does SEBI guarantee the accuracy or adequacy of the contents of this Red Herring Prospectus. Specific attention of the investors is invited to “Risk Factors” on page 28.

### ISSUER'S AND SELLING SHAREHOLDER'S ABSOLUTE RESPONSIBILITY

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Red Herring Prospectus contains all information with regard to our Company and the Offer, which is material in the context of the Offer, that the information contained in this Red Herring Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect. Each of the Selling Shareholders, severally and not jointly, accepts responsibility for and confirms the statements made or confirmed by them in this Red Herring Prospectus to the extent of information specifically pertaining to themselves and their respective Offered Shares and assume responsibility that such statements are true and correct in all material respects and are not misleading in any material respect.

### LISTING

The Equity Shares offered through this Red Herring Prospectus are proposed to be listed on the Stock Exchanges. Our Company has received in-principle approvals from BSE and NSE for listing of the Equity Shares pursuant to their letters, each dated May 14, 2025, respectively. For the purposes of the Offer, NSE shall be the Designated Stock Exchange. A signed copy of this Red Herring Prospectus and the Prospectus shall be filed with the RoC in accordance with Section 26(4) and 32 of the Companies Act, 2013. For details of the material contracts and documents available for inspection from the date of this Red Herring Prospectus up to the Bid/Offer Closing Date, see “Material Contracts and Documents for Inspection” on page 473.

| BOOK RUNNING LEAD MANAGERS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | REGISTRAR TO THE OFFER                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
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|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>Equirus Capital Private Limited</b><br>12th Floor, C Wing<br>Marathon Futorex<br>N.M. Joshi Marg, Lower Parel<br>Mumbai – 400013<br>Maharashtra, India<br>Tel.: +91 22 4332 0734<br>E-mail: <a href="mailto:mb@equirus.com">mb@equirus.com</a><br>Website: <a href="http://www.equirus.com">www.equirus.com</a><br>Investor grievance e-mail: <a href="mailto:investorgrievance@equirus.com">investorgrievance@equirus.com</a><br>Contact person: Mrunal Jadhav<br>SEBI Registration Number: INM000011286 | <b>DAM Capital Advisors Limited</b><br>Altimus 2202, Level 22,<br>Pandurang Budhkar Marg,<br>Worli, Mumbai - 400018<br>Maharashtra, India<br>Tel.: +91 22 4202 2500<br>E-mail: <a href="mailto:mbel ipo@damcapital.in">mbel ipo@damcapital.in</a><br>Website: <a href="http://www.damcapital.in">www.damcapital.in</a><br>Investor grievance e-mail: <a href="mailto:complaint@damcapital.in">complaint@damcapital.in</a><br>Contact person: Puneet Agnihotri<br>SEBI Registration Number: MB/INM000011336 | <b>MUFG Intime India Private Limited (Formerly Link Intime India Private Limited)</b><br>C-101, 247 Park, 1st Floor, L B S Marg, Vikhroli (West), Mumbai 400083,<br>Maharashtra, India Tel: +91 8108114949<br>E-mail: <a href="mailto:mbengg.ipo@in.mpmu.mufg.com">mbengg.ipo@in.mpmu.mufg.com</a><br>Website: <a href="http://www.in.mpmu.mufg.com">www.in.mpmu.mufg.com</a><br>Investor grievance e-mail: <a href="mailto:mbengg.ipo@in.mpmu.mufg.com">mbengg.ipo@in.mpmu.mufg.com</a><br>Contact person: Ms. Shanti Gopalkrishnan<br>SEBI Registration No.: INR000004058 |
| BID/OFFER PROGRAMME                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| ANCHOR INVESTOR BID/ OFFER PERIOD                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Tuesday, July 29, 2025*                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | BID/ OFFER OPENS ON Wednesday, July 30, 2025                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| BID/ OFFER CLOSURES ON                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Friday, August 1, 2025*                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |

Our Company, in consultation with the BRLMs, may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investors shall Bid during the Anchor Investor Bidding Date, i.e., one Working Day prior to the Bid/Offer Opening Date.

UPI mandate end time and date shall be at 5:00 pm on the Bid/Offer Closing Date.

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## SECTION I – GENERAL

### DEFINITIONS AND ABBREVIATIONS

*This Red Herring Prospectus uses certain definitions and abbreviations which, unless otherwise specified or the context otherwise indicates, requires or implies, shall have the meanings as provided below. References to any legislation, act, regulation, rule, guideline, policy, circular, notification or clarification shall be deemed to include all amendments, supplements, re-enactments and modifications thereto, from time to time, and any reference to a statutory provision shall include any subordinate legislation made from time to time thereunder.*

*The words and expressions used but not defined in this Red Herring Prospectus will have the same meaning as assigned to such terms under the Companies Act, the SEBI Act, the SEBI ICDR Regulations, SEBI Listing Regulations, the SCRA, the Depositories Act and the rules and regulations made thereunder, as applicable.*

*Notwithstanding the foregoing, the terms used in “Objects of the Offer”, “Basis for Offer Price”, “Statement of Special Tax Benefits”, “Industry Overview”, “Key Regulations and Policies”, “History and Certain Corporate Matters”, “Financial Information”, “Financial Indebtedness”, “Outstanding Litigation and Material Developments”, “Other Regulatory and Statutory Disclosures”, and “Description of Equity Shares and Terms of Articles of Association” on pages 114, 131, 140, 145, 249, 256, 300, 392, 395, 408 and 450 respectively, shall have the respective meanings ascribed to them in the relevant sections.*

#### General Terms

| Term(s)                                        | Description                                                                                                                                                                                                                                                                    |
|------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| “Our Company” or “the Company” or “the Issuer” | M & B Engineering Limited, a public limited company incorporated under the Companies Act, 1956, whose registered and corporate office is situated at MB House, 51, Chandrodaya Society, Opp. Golden Triangle, Stadium Road, Post Navjivan, Ahmedabad – 380 014, Gujarat, India |
| “We” or “us” or “our”                          | Unless the context otherwise indicates, requires or implies, refers to our Company, together with our Subsidiaries, on a consolidated basis                                                                                                                                    |

#### Company related terms

| Term(s)                                             | Description                                                                                                                                                                                                                                                |
|-----------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| “Articles of Association” or “Articles” or “AoA”    | The articles of association of our Company, as amended from time to time                                                                                                                                                                                   |
| Audit Committee                                     | The audit committee of our Board re-constituted in accordance with the Companies Act, 2013 and the SEBI Listing Regulations and as described in “Our Management – Committees of our Board – Audit Committee” on page 277                                   |
| “Auditors” or “Statutory Auditors”                  | The statutory auditors of our Company, namely, M/s Talati & Talati LLP                                                                                                                                                                                     |
| “Board” or “Board of Directors”                     | The board of directors of our Company, as constituted from time to time or any duly constituted committee thereof, and as described in “Our Management – Board of Directors” on page 267                                                                   |
| “Chief Financial Officer” or “CFO”                  | The chief financial officer of our Company, being Keyur Bachubhai Shah. For further details, see “Our Management – Key Managerial Personnel and Senior Management Personnel” on page 283                                                                   |
| Company Secretary and Compliance Officer            | The company secretary and compliance officer of our Company, being Palak Dilipbhai Parekh. For further details, see “Our Management – Key Managerial Personnel and Senior Management Personnel” on page 283                                                |
| Corporate Social Responsibility Committee           | The corporate social responsibility committee of our Board re-constituted in accordance with the Companies Act, 2013 as described in “Our Management – Committees of our Board of Directors – Corporate Social Responsibility Committee” on page 280       |
| Crisil Intelligence                                 | Crisil Intelligence, a division of CRISIL Limited                                                                                                                                                                                                          |
| CRISIL Report                                       | Industry report prepared by Crisil Intelligence titled “Assessment of Pre-engineered buildings, structural steel and self-supported roofing industries” dated July, 2025                                                                                   |
| Director(s)                                         | The director(s) on the Board of Directors                                                                                                                                                                                                                  |
| ESOP Scheme 2024                                    | M & B Engineering Limited Employee Stock Option Plan 2024                                                                                                                                                                                                  |
| Equity Shares                                       | The equity shares of our Company of face value of ₹10 each                                                                                                                                                                                                 |
| “Executive Director(s)” or “Whole-time Director(s)” | The executive or whole-time director(s) on the Board of Directors. For further details of the Executive Directors, see “Our Management – Board of Directors” on page 267                                                                                   |
| Group Companies                                     | Our group companies as disclosed in section “Our Group Companies” on page 296                                                                                                                                                                              |
| Independent Director(s)                             | An independent Director appointed as per the Companies Act, 2013 and the SEBI Listing Regulations. For further details of our Independent Directors, see “Our Management – Board of Directors” on page 267                                                 |
| Joint Managing Director(s)                          | The joint managing director(s) of our Company, being Chirag Hasmmukhbhai Patel and Malav Girishbhai Patel. For further details, see “Our Management – Board of Directors” on page 267                                                                      |
| “Key Managerial Personnel” or “KMP”                 | Key managerial personnel of our Company in terms of Regulation 2(1)(bb) of the SEBI ICDR Regulations and Section 2(51) of the Companies Act, 2013, as disclosed in “Our Management – Key Managerial Personnel and Senior Management Personnel” on page 283 |

| Term(s)                                                  | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|----------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Materiality Policy                                       | The policy adopted by our Board of Directors pursuant to its resolution dated July 14, 2025 for identification of group companies, material outstanding litigation and outstanding dues to material creditors, in accordance with the disclosure requirements under the SEBI ICDR Regulations and for the purposes of disclosure in this Red Herring Prospectus and Prospectus                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Material Subsidiary                                      | The material subsidiary of our Company, being Phenix Building Solutions Private Limited                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| “Memorandum of Association” or “Memorandum” or “MoA”     | The memorandum of association of our Company, as amended from time to time                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Nomination and Remuneration Committee                    | The nomination and remuneration committee of our Board constituted in accordance with the Companies Act, 2013 and the SEBI Listing Regulations, and as described in “ <i>Our Management – Committees of our Board of Directors – Nomination and Remuneration Committee</i> ” on page 279                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Non-Executive Director(s)                                | A non-executive Director appointed as per the Companies Act, 2013 and the SEBI Listing Regulations. For further details of our Non-Executive Director(s), see “ <i>Our Management – Board of Directors</i> ” on page 267                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Preference Shares                                        | The preference shares of our Company of face value of ₹10 each                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Promoters                                                | The Promoters of our Company, being Girishbhai Manibhai Patel, Chirag Hasmukhbhai Patel, Malav Girishbhai Patel, Birva Chirag Patel, Vipinbhai Kantilal Patel, Aditya Vipinbhai Patel, Chirag H Patel Family Trust, Vipin K Patel Family Trust, MGM5 Family Trust, MGM11 Family Trust and Aditya V Patel Family Trust                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Promoter Selling Shareholders                            | Girishbhai Manibhai Patel, Chirag Hasmukhbhai Patel, Vipinbhai Kantilal Patel, Birva Chirag Patel Aditya Vipinbhai Patel                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Promoter Group                                           | The persons and entities constituting the promoter group of our Company in terms of Regulation 2(1)(pp) of the SEBI ICDR Regulations and as disclosed in “ <i>Our Promoters and Promoter Group</i> ” on page 286                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Promoter Group Selling Shareholder                       | Umaben Girishbhai Patel                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| “Registered and Corporate Office” or “Registered Office” | The registered and corporate office of our Company, situated at MB House, 51, Chandrodaya Society, Opp. Golden Triangle, Stadium Road, Post Navjivan, Ahmedabad – 380 014, Gujarat, India                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| “Registrar of Companies” or “RoC”                        | Registrar of Companies, Gujarat at Ahmedabad                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Restated Consolidated Financial Statements               | Unless stated otherwise or the context otherwise requires, the financial data and financial ratios in this Red Herring Prospectus are derived from the Restated Consolidated Financial Statements. The Restated Consolidated Financial Statements of our Company, together with its Subsidiaries, comprising the restated consolidated financial statement of assets and liabilities as at March 31, 2025, March 31, 2024 and March 31, 2023 and restated consolidated financial statement of profit and loss (including other comprehensive income), and restated consolidated financial statement of cash flows and restated consolidated statement of changes in equity for the financial years ended March 31, 2025, March 31, 2024 and March 31, 2023, the consolidated financial statement of significant accounting policies, and other explanatory information of our Company, derived from audited consolidated financial statements for financial year ended March 31, 2025, audited consolidated financial statements for the financial year ended March 31, 2024 and audited special purpose consolidated financial statements for the financial year ended March 31, 2023, prepared in accordance with Ind AS and restated by our Company in accordance with the requirements of Section 26 of Part I of Chapter III of the Companies Act, 2013, relevant provisions of the SEBI ICDR Regulations, and the Guidance Note on Reports on Company Prospectuses (Revised 2019) issued by the ICAI. |
| Risk Management Committee                                | The risk management committee of our Board constituted in accordance with the SEBI Listing Regulations, and as described in “ <i>Our Management - Committees of the Board – Risk Management Committee</i> ” on page 281                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Selling Shareholders                                     | Collectively, the Promoter Selling Shareholders and Promoter Group Selling Shareholder                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| “Shareholder(s)”                                         | The holders of the Equity Shares of our Company from time to time                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| “Senior Management Personnel” or “SMP”                   | Senior management personnel of our Company in terms of Regulation 2(1)(bbbb) of the SEBI ICDR Regulations as described in “ <i>Our Management – Key Managerial Personnel and Senior Management Personnel</i> ” on page 283                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Stakeholders’ Relationship Committee                     | The stakeholders’ relationship committee of our Board constituted in accordance with the Companies Act, 2013 and the SEBI Listing Regulations, as described in “ <i>Our Management – Committees of our Board of Directors – Stakeholders’ Relationship Committee</i> ” on page 279                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Subsidiaries                                             | The subsidiaries of our Company, being Phenix Building Solutions Private Limited and Phenix Construction Technologies Inc., the details of which are set out in “ <i>Our Subsidiaries</i> ” on page 264                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |

#### Offer related terms

| Term                                 | Description                                                                                                                                                          |
|--------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Abridged Prospectus                  | The memorandum containing such salient features of a prospectus as may be specified by the SEBI in this regard                                                       |
| Acknowledgement Slip                 | The slip or document issued by the relevant Designated Intermediary(ies) to a Bidder as proof of registration of the Bid cum Application Form                        |
| “Allot” or “Allotment” or “Allotted” | Allotment of the Equity Shares pursuant to the Fresh Issue and transfer of the Offered Shares pursuant to the Offer for Sale, in each case to the successful Bidders |

| Term                                                | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|-----------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Allotment Advice                                    | The note or advice or intimation of Allotment, sent to all the Bidders who have bid for Equity Shares in the Offer after the Basis of Allotment has been approved by the Designated Stock Exchange                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Allottee                                            | A successful Bidder to whom Equity Shares are Allotted                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Anchor Investor                                     | A Qualified Institutional Buyer, who applies under the Anchor Investor Portion in accordance with the SEBI ICDR Regulations and this Red Herring Prospectus who has Bid for an amount of at least ₹100 million                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Anchor Investor Allocation Price                    | The price at which allocation will be done to the Anchor Investors in terms of this Red Herring Prospectus and the Prospectus, which price will be equal to or higher than the Offer Price but not higher than the Cap Price. The Anchor Investor Allocation Price shall be determined by our Company, in consultation with the BRLMs                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Anchor Investor Application Form                    | The application form used by an Anchor Investor to make a Bid in the Anchor Investor Portion in accordance with the requirements specified under the SEBI ICDR Regulations and which will be considered as an application as an application for Allotment in terms of this Red Herring Prospectus and the Prospectus                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Anchor Investor Bid/ Offer Period                   | One Working Day prior to the Bid/ Offer Opening Date, on which Bids by Anchor Investors shall be submitted, prior to and after which the Book Running Lead Managers will not accept any Bids from Anchor Investors and allocation to the Anchor Investors shall be completed                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Anchor Investor Offer Price                         | The final price at which the Equity Shares will be Allotted to Anchor Investors in terms of this Red Herring Prospectus and the Prospectus, which price will be equal to or higher than the Offer Price but not higher than the Cap Price<br><br>The Anchor Investor Offer Price will be decided by our Company, in consultation with the BRLMs                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Anchor Investor Pay-in Date                         | With respect to Anchor Investor(s), the Anchor Investor Bid/ Offer Period, and in the event the Anchor Investor Allocation Price is lower than the Anchor Investor Offer Price, not later than two Working Days after the Bid/Offer Closing Date                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Anchor Investor Portion                             | Up to 60% of the QIB Portion which may be allocated by our Company, in consultation with the BRLMs, to Anchor Investors, on a discretionary basis in accordance with the SEBI ICDR Regulations.<br><br>One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price, in accordance with the SEBI ICDR Regulations                                                                                                                                                                                                                                                                                                                                                             |
| “Application Supported by Blocked Amount” or “ASBA” | An application, whether physical or electronic, used by ASBA Bidders to make a Bid and to authorise an SCSB to block the Bid Amount in the relevant ASBA Account and will include applications made by UPI Bidders using the UPI Mechanism where the Bid Amount will be blocked upon acceptance of the UPI Mandate Request by UPI Bidders using the UPI Mechanism                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| ASBA Account                                        | A bank account maintained with an SCSB by an ASBA Bidder, as specified in the ASBA Form submitted by ASBA Bidders, for blocking the Bid Amount mentioned in the relevant ASBA Form and includes the account of a UPI Bidder, which is blocked upon acceptance of a UPI Mandate Request made by the UPI Bidder using the UPI Mechanism                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| ASBA Bid                                            | A Bid made by an ASBA Bidder                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| ASBA Bidders                                        | Bidder(s), except Anchor Investors                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| ASBA Form                                           | An application form, whether physical or electronic, used by ASBA Bidders to submit Bids which will be considered as the application for Allotment in terms of this Red Herring Prospectus and the Prospectus                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Bankers to the Offer                                | The Escrow Collection Bank(s), the Refund Bank(s), the Public Offer Account Bank(s) and the Sponsor Bank(s), as the case may be                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Basis of Allotment                                  | The basis on which the Equity Shares will be Allotted to successful Bidders under the Offer, described in “Offer Procedure” on page 430                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Bid                                                 | An indication to make an offer during the Bid/Offer Period by ASBA Bidders pursuant to submission of the ASBA Form, or during the Anchor Investor Bid/ Offer Period by the Anchor Investors pursuant to submission of the Anchor Investor Application Form, to subscribe to or purchase the Equity Shares at a price within the Price Band, including all revisions and modifications thereto, in accordance with the SEBI ICDR Regulations and this Red Herring Prospectus and the relevant Bid cum Application Form. The term “Bidding” shall be construed accordingly                                                                                                                                                                                                                                                |
| Bid Amount                                          | In relation to each Bid, the highest value of the Bids indicated in the Bid cum Application Form (less Employee Discount, if any) and payable by the Bidder or blocked in the ASBA Account of the ASBA Bidder, as the case may be, upon submission of the Bid and in the case of Retail Individual Bidders, Bidding at the Cut-off Price, the Cap Price multiplied by the number of Equity Shares Bid for by such Retail Individual Bidder, and mentioned in the Bid cum Application Form and payable by the Bidder or blocked in the ASBA Account of the ASBA Bidder, as the case may be, upon submission of such Bid<br><br>Eligible Employees applying in the Employee Reservation Portion can apply at the Cut Off Price and the Bid Amount shall be Cap Price, net of Employee Discount, if any, multiplied by the |

| Term                                          | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|-----------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                               | <p>number of Equity Shares Bid for such Eligible Employee and mentioned in the Bid cum Application Form</p> <p>The maximum Bid Amount under the Employee Reservation Portion by an Eligible Employee shall not exceed ₹0.50 million (net of Employee Discount, if any). However, the initial Allotment to an Eligible Employee in the Employee Reservation Portion shall not exceed ₹0.20 million (net of Employee Discount, if any). Only in the event of under-subscription in the Employee Reservation Portion, the unsubscribed portion will be available for allocation and Allotment, proportionately to all Eligible Employees who have Bid in excess of ₹ 0.20 million, subject to the maximum value of Allotment made to such Eligible Employee not exceeding ₹ 0.50 million (net of Employee Discount, if any)</p>                                                                                                                                                                                |
| Bid cum Application Form                      | The Anchor Investor Application Form or the ASBA Form, as the case may be                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Bid Lot                                       | [●] Equity Shares and in multiples of [●] Equity Shares thereafter                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Bid/Offer Closing Date                        | <p>Except in relation to any Bids received from the Anchor Investors, the date after which the Designated Intermediaries will not accept any Bids, which shall be notified in all editions of Financial Express, an English national daily newspaper, all editions of Jansatta, a Hindi national daily newspaper, and Ahmedabad editions of Jai Hind, a Gujarati daily newspaper (Gujarati being the regional language of Gujarat, where our Registered Office is located), each with wide circulation.</p> <p>In case of any revision, the extended Bid/Offer Closing Date shall be widely disseminated by notification to the Stock Exchanges and shall also be notified on the websites of the BRLMs and at the terminals of the Syndicate Members and communicated to the Designated Intermediaries and the Sponsor Bank(s), which shall also be notified in an advertisement in the same newspapers in which the Bid/Offer Opening Date was published, as required under the SEBI ICDR Regulations</p> |
| Bid/Offer Opening Date                        | Except in relation to any Bids received from Anchor Investors, the date on which the Designated Intermediaries shall start accepting Bids, which shall be notified in all editions of Financial Express, an English national daily newspaper, all editions of Jansatta, a Hindi national daily newspaper and Ahmedabad editions of Jai Hind, a Gujarati daily newspaper (Gujarati being the regional language of Gujarat, where our Registered Office is located), each with wide circulation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Bid/Offer Period                              | Except in relation to any bids received from the Anchor Investors, the period between the Bid/Offer Opening Date and the Bid/Offer Closing Date, inclusive of both days, during which prospective Bidders can submit their Bids, including any revisions thereof. Provided that the Bid/Offer Period shall be kept open for a minimum of three Working Days for all categories of Bidders, other than Anchor Investors                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Bidder                                        | Any prospective investor who makes a Bid pursuant to the terms of this Red Herring Prospectus and the Bid cum Application Form and unless otherwise stated or implied, includes an Anchor Investor                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Bidding Centres                               | Centres at which the Designated Intermediaries shall accept the ASBA Forms, i.e., the Designated Branches for SCSBs, Specified Locations for the Syndicate, Broker Centres for Registered Brokers, Designated RTA Locations for RTAs and Designated CDP Locations for CDPs                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Book Building Process                         | The book building process as described in Schedule XIII of the SEBI ICDR Regulations, in terms of which the Offer is being made                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| “Book Running Lead Managers” or “BRLMs”       | The book running lead managers to the Offer, being Equirus Capital Private Limited and DAM Capital Advisors Limited                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Broker Centres                                | The broker centres notified by the Stock Exchanges where ASBA Bidders can submit the ASBA Forms to a Registered Broker (in case of UPI Bidders, using the UPI Mechanism). The details of such Broker Centres, along with the names and contact details of the Registered Brokers are available on the respective websites of the Stock Exchanges (www.bseindia.com and www.nseindia.com), updated from time to time                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| “CAN” or “Confirmation of Allocation Note”    | Notice or intimation of allocation of the Equity Shares to be sent to Anchor Investors, who have been allocated the Equity Shares, after the Anchor Investor Bid/ Offer Period                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Cap Price                                     | The higher end of the Price Band, subject to any revision thereto, above which the Offer Price and Anchor Investor Offer Price will not be finalised and above which no Bids will be accepted. The Cap Price shall be at least 105% of the Floor Price and shall not exceed 120% of the Floor Price                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Cash Escrow and Sponsor Bank(s) Agreement     | The agreement dated July 22, 2025 entered into amongst our Company, the Selling Shareholders, the Registrar to the Offer, the BRLMs, and the Bankers to the Offer for collection of the Bid Amounts from Anchor Investors, transfer of funds to the Public Offer Account(s) and where applicable, remitting refunds of the amounts collected from Bidders, on the terms and conditions thereof                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Client ID                                     | Client identification number maintained with one of the Depositories in relation to a dematerialised account                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| “Collecting Depository Participant” or “CDPs” | A depository participant, as defined under the Depositories Act, 1996 and registered with SEBI and who is eligible to procure Bids at the Designated CDP Locations in terms of the SEBI RTA Master Circular, issued by SEBI as per the list available on the websites of the Stock Exchanges, as updated from time to time                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |

| <b>Term</b>                              | <b>Description</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Cut-off Price                            | <p>The Offer Price, finalised by our Company, in consultation with the BRLMs, which shall be any price within the Price Band.</p> <p>Only Retail Individual Bidders bidding in the Retail Portion and Eligible Employees Bidding in the Employee Reservation Portion are entitled to Bid at the Cut-off Price (net of Employee Discount, if any, for Eligible Employees). QIBs (including Anchor Investor) and Non-Institutional Bidders are not entitled to Bid at the Cut-off Price.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Demographic Details                      | The demographic details of the Bidders including the Bidder's address, name of the Bidder's father/husband, investor status, occupation, bank account details and UPI ID, as applicable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Designated Branches                      | Such branches of the SCSBs which will collect the ASBA Forms used by the ASBA Bidders and a list of which is available on the website of the SEBI at <a href="http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a> and updated from time to time, or any such other website as may be prescribed by the SEBI                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Designated CDP Locations                 | <p>Such centres of the CDPs where ASBA Bidders can submit the ASBA Forms</p> <p>The details of such Designated CDP Locations, along with the names and contact details of the CDPs eligible to accept ASBA Forms are available on the respective websites of the Stock Exchanges (<a href="http://www.bseindia.com">www.bseindia.com</a> and <a href="http://www.nseindia.com">www.nseindia.com</a>) and updated from time to time</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Designated Date                          | The date on which funds are transferred by the Escrow Collection Bank(s) from the Escrow Account(s) to the Public Offer Account(s) or the Refund Account(s), as the case may be, and/or the instructions are issued to the SCSBs (in case of UPI Bidders using the UPI Mechanism, instructions issued through the Sponsor Bank(s)) for the transfer of amounts blocked by the SCSBs in the ASBA Accounts to the Public Offer Account(s), in terms of this Red Herring Prospectus and the Prospectus, following which Equity Shares will be Allotted in the Offer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Designated Intermediaries                | <p>Collectively, the Syndicate, Sub-Syndicate Members/agents, SCSBs (other than in relation to RIBs using the UPI Mechanism), Registered Brokers, CDPs and RTAs, who are authorised to collect Bid cum Application Forms from the Bidders in the Offer</p> <p>In relation to ASBA Forms submitted by RIBs Bidding in the Retail Portion, and HNIs bidding with an application size of up to ₹0.50 million (not using the UPI Mechanism) and Eligible Employees in the Employee Reservation Portion by authorising an SCSB to block the Bid Amount in the ASBA Account, Designated Intermediaries shall mean SCSBs.</p> <p>In relation to ASBA Forms submitted by UPI Bidders where the Bid Amount will be blocked upon acceptance of UPI Mandate Request by such UPI Bidders using the UPI Mechanism, Designated Intermediaries shall mean Syndicate, Sub-Syndicate Members, Registered Brokers, SCSBs, CDPs and RTAs</p> <p>In relation to ASBA Forms submitted by QIBs (excluding Anchor Investors) and NIIs (not using the UPI Mechanism), Designated Intermediaries shall mean SCSBs, Syndicate, Sub-Syndicate Members, Registered Brokers, SCSBs, CDPs and RTAs</p>                                                                                                                                   |
| Designated RTA Locations                 | Such locations of the RTAs where Bidders can submit the ASBA Forms to the RTAs. The details of such Designated RTA Locations, along with names and contact details of the RTAs eligible to accept ASBA Forms are available on the respective websites of the Stock Exchanges ( <a href="http://www.bseindia.com">www.bseindia.com</a> and <a href="http://www.nseindia.com">www.nseindia.com</a> ) and updated from time to time                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Designated SCSB Branches                 | Such branches of the SCSBs which shall collect the ASBA Forms, a list of which is available on the website of SEBI at <a href="http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a> or at such other website as may be prescribed by SEBI from time to time                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Designated Stock Exchange                | NSE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| "Draft Red Herring Prospectus" or "DRHP" | The draft red herring prospectus dated February 17, 2025 filed with SEBI and issued in accordance with the SEBI ICDR Regulations, which does not contain complete particulars of the price at which the Equity Shares will be Allotted and the size of the Offer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Eligible Employees                       | <p>Permanent employees, (excluding such employees who are not eligible to invest in the Offer under applicable laws), of our Company or of Corporate Promoter or of our Indian Subsidiaries; or a Director of our Company, whether whole-time or not, as of the date of the filing of this Red Herring Prospectus with the RoC and continues to be a permanent employee until the date of submission of the Bid cum Application Form, but not including (i) Promoters; (ii) persons belonging to the Promoter Group; or (iii) Directors who either themselves or through their relatives or through any body corporate, directly or indirectly, hold more than 10% of the outstanding Equity Shares of our Company.</p> <p>The maximum Bid Amount under the Employee Reservation Portion by an Eligible Employee shall not exceed ₹ 0.50 million (net of Employee Discount, if any). However, the initial Allotment to an Eligible Employee in the Employee Reservation Portion shall not exceed ₹ 0.20 million. Only in the event of an under-subscription in the Employee Reservation Portion post initial Allotment, such unsubscribed portion may be Allotted on a proportionate basis to Eligible Employees Bidding in the Employee Reservation Portion, for a value in excess of ₹ 0.20 million,</p> |



| Term                                                                    | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
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|                                                                         | subject to the total Allotment to an Eligible Employee not exceeding ₹ 0.50 million (net of Employee Discount, if any)                                                                                                                                                                                                                                                                                                                                           |
| Eligible FPIs                                                           | FPIs that are eligible to participate in the Offer from such jurisdictions outside India where it is not unlawful to make an offer/ invitation under the Offer and in relation to whom the Bid cum Application Form and this Red Herring Prospectus constitutes an invitation to purchase the Equity Shares offered thereby                                                                                                                                      |
| Eligible NRI(s)                                                         | NRI(s) from jurisdictions outside India where it is not unlawful to make an offer or invitation under the Offer and in relation to whom this Red Herring Prospectus and the Bid cum Application Form will constitute an invitation to subscribe to or purchase the Equity Shares                                                                                                                                                                                 |
| Employee Discount                                                       | A discount of ₹[●] per Equity Share as may be offered by our Company, in consultation with the BRLMs, to Eligible Employees and which shall be announced at least two Working Days prior to the Bid / Offer Opening Date.                                                                                                                                                                                                                                        |
| Employee Reservation Portion                                            | The portion of the Offer being up to [●] Equity Shares aggregating ₹[●] million which shall not exceed 5% of the post-Offer equity share capital of our Company, available for allocation to Eligible Employees, on a proportionate basis                                                                                                                                                                                                                        |
| Escrow Account(s)                                                       | Account(s) to be opened with the Escrow Collection Bank(s) and in whose favour the Anchor Investors will transfer money through direct credit or NACH or NEFT or RTGS in respect of the Bid Amount when submitting a Bid                                                                                                                                                                                                                                         |
| Escrow Collection Bank(s)                                               | The bank(s), which are clearing member(s) and registered with SEBI as a banker to an issue under the SEBI BTI Regulations and with whom the Escrow Account(s) will be opened, in this case, being Kotak Mahindra Bank Limited                                                                                                                                                                                                                                    |
| First Bidder                                                            | The Bidder whose name appears first in the Bid cum Application Form or the Revision Form and in case of joint Bids, whose name appears as the first holder of the beneficiary account held in joint names                                                                                                                                                                                                                                                        |
| Floor Price                                                             | The lower end of the Price Band, subject to any revisions thereof, at or above which the Offer Price and Anchor Investor Offer Price will be finalised and below which no Bids will be accepted and which shall not be less than the face value of the Equity Shares                                                                                                                                                                                             |
| Fraudulent Borrower                                                     | Fraudulent Borrower as defined under Regulation 2(1)(III) of the SEBI ICDR Regulations                                                                                                                                                                                                                                                                                                                                                                           |
| Fresh Issue                                                             | The fresh issue component of the Offer comprising an issuance of up to [●] Equity Shares at ₹ [●] per Equity Share (including a premium of ₹ [●] per Equity Share) aggregating up to ₹ 2,750.00 million by our Company                                                                                                                                                                                                                                           |
| “General Information Document” or “GID”                                 | The General Information Document for investing in public issues prepared and issued in accordance with the SEBI circular no. SEBI / HO / CFD / DIL1 / CIR / P / 2020 / 37 dated March 17, 2020 and the UPI Circulars, as amended from time to time<br><br>The General Information Document shall be available on the websites of the Stock Exchanges and the BRLMs                                                                                               |
| Gross Proceeds                                                          | The gross proceeds of the Fresh Issue                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Monitoring Agency                                                       | Crisil Ratings Limited                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Monitoring Agency Agreement                                             | The agreement dated July 22, 2025, entered into between our Company and the Monitoring Agency                                                                                                                                                                                                                                                                                                                                                                    |
| Mutual Fund(s)                                                          | Mutual fund(s) registered with the SEBI under the Securities and Exchange Board of India (Mutual Funds) Regulations, 1996                                                                                                                                                                                                                                                                                                                                        |
| Mutual Fund Portion                                                     | 5% of the Net QIB Portion or [●] Equity Shares which shall be available for allocation to Mutual Funds only, on a proportionate basis, subject to valid Bids being received at or above the Offer Price                                                                                                                                                                                                                                                          |
| Net Offer                                                               | The Offer less the Employee Reservation Portion                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Net Proceeds                                                            | Gross Proceeds of the Fresh Issue less our Company’s share of the Offer-related expenses. For further details regarding the use of the Net Proceeds and the Offer-related expenses, see “ <i>Objects of the Offer</i> ” on page 114                                                                                                                                                                                                                              |
| Net QIB Portion                                                         | The portion of the QIB Portion less the number of Equity Shares Allocated to the Anchor Investors                                                                                                                                                                                                                                                                                                                                                                |
| Non-Institutional Portion                                               | The portion of the Offer being not more than 15% of the Net Offer being [●] Equity Shares, which shall be available for allocation to Non-Institutional Bidders on a proportionate basis, subject to valid Bids being received at or above the Offer Price, out of which (a) one-third shall be reserved for Bidders with Bids exceeding ₹0.20 million up to ₹1.00 million; and (b) two-thirds shall be reserved for Bidders with Bids exceeding ₹ 1.00 million. |
| “Non-Institutional Bidders” or “NIBs” or “Non- Institutional Investors” | All Bidders, including FPIs other than individuals, corporate bodies and family offices, registered with SEBI that are not QIBs (including Anchor Investors) or Retail Individual Bidders or Eligible Employees bidding in the Employee Reservation Portion who have Bid for Equity Shares for an amount of more than ₹200,000 (but not including NRIs other than Eligible NRIs)                                                                                 |
| Offer                                                                   | The initial public offering of up to [●] Equity Shares of face value of ₹10 each for cash at a price of ₹[●] each, aggregating up to ₹6,500.00 million, comprising of the Fresh Issue and the Offer for Sale. The offer comprises the Net Offer and Employee Reservation.                                                                                                                                                                                        |
| Offer Agreement                                                         | The agreement dated February 17, 2025 entered into among our Company, the Selling Shareholders and the BRLMs, pursuant to which certain arrangements have been agreed to in relation to the Offer, as amended pursuant to the amendment agreement dated July 16, 2025                                                                                                                                                                                            |

| Term                                         | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|----------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Offer for Sale                               | The offer for sale of up to [●] Equity Shares aggregating up to ₹3,750.00 million by the Selling Shareholders including up to [●] Equity Shares aggregating up to ₹1,533.50 million by Girishbhai Manibhai Patel, up to [●] Equity Shares aggregating up to ₹ 1,302.50 million by Chirag Hasmukhbhai Patel, up to [●] Equity Shares aggregating up to ₹ 187.50 million by Vipinbhai Kantilal Patel, up to [●] Equity Shares aggregating up to ₹ 385.00 million by Birva Chirag Patel, up to [●] Equity Shares aggregating up to ₹ 187.50 million by Aditya Vipinbhai Patel, (collectively, Promoter Selling Shareholders) and up and [●] Equity Shares aggregating up to ₹ 154.00 million by Umaben Girishbhai Patel (Promoter Group Selling Shareholder, and together with the Promoter Selling Shareholders, the Selling Shareholders)                                                                                                                                                                     |
| Offer Price                                  | <p>The final price (within the Price Band) at which Equity Shares will be Allotted to the successful Bidders (except for the Anchor Investors), in terms of this Red Herring Prospectus and the Prospectus, which shall not be lower than the face value of the Equity Shares.</p> <p>Equity Shares will be Allotted to Anchor Investors at the Anchor Investor Offer Price which will be decided by our Company, in consultation with the BRLMs in terms of this Red Herring Prospectus. The Offer Price will be determined by our Company, in consultation with the BRLMs, on the Pricing Date in accordance with the Book Building Process and this Red Herring Prospectus.</p> <p>A discount of ₹ [●] per Equity Share may be offered to Eligible Employees bidding in the Employee Reservation Portion. This Employee Discount, if any, will be decided by our Company, in consultation with the BRLMs.</p>                                                                                             |
| Offer Proceeds                               | <p>The proceeds of the Fresh Issue which shall be available to our Company and the proceeds of the Offer for Sale which shall be available to the Selling Shareholders.</p> <p>For details about use of the Offer Proceeds, see “<i>Objects of the Offer</i>” on page 114</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Offered Shares                               | Up to [●] Equity Shares aggregating up to ₹3,750.00 million, being offered in the Offer for Sale by the Selling Shareholders                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Price Band                                   | Price band of a minimum price of ₹[●] per Equity Share ( <i>i.e.</i> , the Floor Price) and the maximum price of ₹[●] per Equity Share ( <i>i.e.</i> , the Cap Price), including any revisions thereof. The Cap Price shall be at least 105% of the Floor Price and shall be less than or equal to 120% of the Floor Price. The Price Band and the minimum Bid Lot and Employee Discount, if any, for the Offer will be decided by our Company, in consultation with the BRLMs, and shall be notified in all editions of Financial Express, an English national daily newspaper, all editions of Jansatta, a Hindi national daily newspaper and Ahmedabad editions of Jai Hind, a Gujarati daily newspaper (Gujarati being the regional language of Gujarat, where our Registered Office is located), each with wide circulation, at least two Working Days prior to the Bid/Offer Opening Date and shall be made available to the Stock Exchanges for the purpose of uploading on their respective websites |
| Pricing Date                                 | The date on which our Company, in consultation with the BRLMs, shall finalize the Offer Price                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Promoters’ Contribution                      | Aggregate of 20% of the fully diluted post-Offer Equity Share capital of our Company that is eligible to form part of the minimum promoter’s contribution, as required under the provisions of the SEBI ICDR Regulations, held by our Promoters, which shall be locked-in for a period of 18 months from the date of Allotment                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Prospectus                                   | The prospectus for the Offer to be filed with the RoC on or after the Pricing Date in accordance with the provisions of Section 26 of the Companies Act, 2013 and the SEBI ICDR Regulations, and containing, <i>inter alia</i> , the Offer Price that is determined at the end of the Book Building Process, the size of the Offer and certain other information, including any addenda or corrigenda thereto                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Public Offer Account(s)                      | ‘No-lien’ and ‘non-interest-bearing’ bank account(s) opened in accordance with Section 40(3) of the Companies Act, 2013, with the Public Offer Account Bank(s) to receive money from the Escrow Account(s) and the ASBA Accounts maintained with the SCSBs on the Designated Date                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Public Offer Account Bank(s)                 | The bank(s) which are clearing members and registered with the SEBI as a banker to an issue under the SEBI BTI Regulations, with which the Public Offer Account(s) shall be opened, being ICICI Bank Limited                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| “Qualified Institutional Buyer(s)” or “QIBs” | A qualified institutional buyer as defined under Regulation 2(1)(ss) of the SEBI ICDR Regulations                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| QIB Bidders                                  | QIBs who Bid in the Offer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| QIB Portion                                  | The portion of this Offer being not less than 75% of the Net Offer being not less than [●] Equity Shares, which shall be available for allocation on a proportionate basis to QIBs (including Anchor Investors) on a proportionate basis, including the Anchor Investor Portion (in which allocation shall be on a discretionary basis, as determined by our Company, in consultation with the BRLMs), subject to valid Bids being received at or above the Offer Price                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| “Red Herring Prospectus” or “RHP”            | This red herring prospectus dated July 24, 2025 for the Offer to be issued by our Company in accordance with the Companies Act and the SEBI ICDR Regulations which will not have complete particulars of the Offer Price and size of the Offer, including any addenda or corrigenda thereto. This Red Herring Prospectus will be filed with the RoC at least three Working Days before the                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |

| Term                                                                            | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
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|                                                                                 | Bid/Offer Opening Date and will become the Prospectus after filing with the RoC after the Pricing Date, including any addenda or corrigenda thereto                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Refund Account(s)                                                               | The account opened with the Refund Bank from which refunds, if any, of the whole or part of the Bid Amount shall be made to Anchor Investors                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Refund Bank(s)                                                                  | The bank which are a clearing member registered with SEBI under the SEBI BTI Regulations, with whom the Refund Account(s) will be opened, in this case being Kotak Mahindra Bank Limited                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Registered Brokers                                                              | Stock brokers registered with SEBI under the Securities and Exchange Board of India (Stock Brokers) Regulations, 1992, as amended and the Stock Exchanges having nationwide terminals, other than the Members of the Syndicate and eligible to procure Bids in terms of SEBI ICDR Master Circular and SEBI circular No. CIR/CFD/14/2012 dated October 4, 2012 (to the extent not rescinded by the SEBI ICDR Master Circular in relation to the SEBI ICDR Regulations), issued by SEBI                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Registrar Agreement                                                             | The agreement dated February 13, 2025 entered into among our Company, the Selling Shareholders and the Registrar to the Offer in relation to the responsibilities and obligations of the Registrar to the Offer pertaining to the Offer, as amended pursuant to the amendment agreement dated July 16, 2025                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| “Registrar and Share Transfer Agents” or “RTAs”                                 | Registrar and share transfer agents registered with SEBI and eligible to procure Bids from relevant Bidders at the Designated RTA Locations as per the list available on the websites of BSE and NSE, and the UPI Circulars                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| “Registrar to the Offer” or “Registrar”                                         | MUFG Intime India Private Limited ( <i>Formerly Link Intime India Private Limited</i> )                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| “Retail Individual Bidders” or “RIBs” or “RII” or “Retail Individual Investors” | Individual Bidders who have Bid for Equity Shares for an amount of not more than ₹200,000 in any of the bidding options in the Offer (including HUFs applying through the <i>karta</i> and Eligible NRIs and does not include NRIs other than Eligible NRIs)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Retail Portion                                                                  | The portion of the Offer being not more than 10% of the Net Offer, being not more than [●] Equity Shares, available for allocation to Retail Individual Bidders in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Offer Price, which shall not be less than the minimum Bid Lot subject to availability in the Retail Portion.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Revision Form                                                                   | The form used by the Bidders to modify the quantity of Equity Shares or the Bid Amount in their Bid cum Application Forms or any previous Revision Forms. QIB Bidders and Non-Institutional Bidders are not allowed to withdraw or lower their Bids (in terms of the quantity of Equity Shares or the Bid Amount) at any stage. Retail Individual Bidders and Eligible Employees Bidding in the Employee Reservation Portion Bidding in the Retail Portion (subject to the Bid Amount being up to ₹200,000) can revise their Bids during the Bid/Offer Period and can withdraw their Bids until the Bid/Offer Closing Date                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| SCORES                                                                          | SEBI Complaints Redressal System                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| “Self-Certified Syndicate Banks” or “SCSBs”                                     | <p>The banks registered with SEBI, offering services: (a) in relation to ASBA (other than using the UPI Mechanism), a list of which is available on the website of SEBI at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=34">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=34</a> and <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=35">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=35</a>, as applicable or such other website as may be prescribed by SEBI from time to time; and (b) in relation to ASBA (using the UPI Mechanism), a list of which is available on the website of SEBI at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=40">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=40</a>, or such other website as may be prescribed by SEBI from time to time.</p> <p>In relation to Bids (other than Bids by Anchor Investor) submitted to a member of the Syndicate, the list of branches of the SCSBs at the Specified Locations named by the respective SCSBs to receive deposits of Bid cum Application Forms from the members of the Syndicate is available on the website of the SEBI (<a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=35">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=35</a>) and updated from time to time.</p> <p>For more information on such branches collecting Bid cum Application Forms from the Syndicate at Specified Locations, see the website of the SEBI at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=35">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=35</a> as updated from time to time. In accordance with SEBI RTA Master Circular, UPI Bidders Bidding using the UPI Mechanism may apply through the SCSBs and mobile applications whose names appears on the website of the SEBI. A list of SCSBs and mobile applications, which, are live for applying in public issues using UPI Mechanism as provided as ‘Annexure A’ to the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, and at (<a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=40">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=40</a>) and (<a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=43">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=43</a>) respectively, as updated from time to time</p> |
| Share Escrow Agent                                                              | MUFG Intime India Private Limited ( <i>Formerly Link Intime India Private Limited</i> )                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Share Escrow Agreement                                                          | The agreement dated July 22, 2025 entered into among the Selling Shareholders, our Company and the Share Escrow Agent in connection with the transfer of the Offered Shares by the Selling Shareholders and credit of such Equity Shares to the demat account of the Allottees                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |

| Term                                      | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|-------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Specified Locations                       | Bidding Centres where the Syndicate shall accept ASBA Forms from the Bidders, a list of which is available on the website of SEBI (www.sebi.gov.in) and updated from time to time                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Sponsor Bank(s)                           | Bank(s) registered with SEBI which will be appointed by our Company to act as a conduit between the Stock Exchanges and the National Payments Corporation of India in order to push the mandate collect requests and/or payment instructions of the UPI Bidders into the UPI, in this case being ICICI Bank Limited and Kotak Mahindra Bank Limited                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| “Syndicate” or “members of the Syndicate” | Collectively, the BRLMs and the Syndicate Members                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Syndicate Agreement                       | The agreement dated July 22, 2025 entered into among the members of the Syndicate, our Company, the Selling Shareholders and the Registrar to the Offer in relation to the collection of Bid cum Application Forms by the Syndicate                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Syndicate Members                         | Syndicate members as defined under Regulation 2(1)(hhh) of the SEBI ICDR Regulations, namely, Equirus Securities Private Limited and Sharekhan Limited                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Underwriters                              | [●]                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Underwriting Agreement                    | The agreement dated [●], 2025 entered into amongst our Company, the Selling Shareholders and the Underwriters, on or after the Pricing Date but before filing of the Prospectus with the RoC                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| UPI                                       | Unified Payments Interface, which is an instant payment mechanism, developed by NPCI                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| UPI Bidders                               | Collectively, individual investors applying as (i) Retail Individual Bidders, in the Retail Portion, (ii) Eligible Employees, under the Employee Reservation Portion, and (iii) Non-Institutional Bidders with an application size of up to ₹0.50 million in the Non-Institutional Portion, and Bidding under the UPI Mechanism through ASBA Form(s) submitted with Syndicate Members, Registered Brokers, Collecting Depository Participants and Registrar and Share Transfer Agents. Pursuant to the SEBI ICDR Master Circular and SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/P/2022/45 dated April 5, 2022 (to the extent not rescinded by the SEBI ICDR Master Circular in relation to the SEBI ICDR Regulations) issued by SEBI, all individual investors applying in public issues where the application amount is up to ₹0.50 million shall use UPI and shall provide their UPI ID in the bid-cum-application form submitted with: (i) a syndicate member, (ii) a stock broker registered with a recognized stock exchange (whose name is mentioned on the website of the stock exchange as eligible for such activity), (iii) a depository participant (whose name is mentioned on the website of the stock exchange as eligible for such activity), and (iv) a registrar to an issue and share transfer agent (whose name is mentioned on the website of the stock exchange as eligible for such activity) |
| UPI Circulars                             | SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, along with the circular issued by the NSE having reference no. 23/2022 dated July 22, 2022, and having reference number 25/2022 dated August 3, 2022 and the circular issued by BSE Limited having reference no. 20220702-30 dated July 22, 2022, and having reference no. 20220803-40 dated August 3, 2022, SEBI master circular number SEBI/HO/CFD/PoD1/P/CIR/2024/0154 dated November 11, 2024 and any subsequent circulars or notifications issued by the SEBI or the Stock Exchanges in this regard (to the extent not rescinded by the SEBI RTA Master Circular).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| UPI ID                                    | An ID created on UPI for single-window mobile payment system developed by the NPCI                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| UPI Mandate Request                       | A request (intimating the UPI Bidder by way of a notification on the UPI linked mobile application and by way of an SMS on directing the UPI Bidder to such UPI linked mobile application) to the UPI Bidder initiated by the Sponsor Bank(s) to authorise blocking of funds in the relevant ASBA Account through the UPI application equivalent to Bid Amount and subsequent debit of funds in case of Allotment                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| UPI Mechanism                             | The bidding mechanism that may be used by a UPI Bidder in accordance with the UPI Circulars to make an ASBA Bid in the Offer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| UPI PIN                                   | Password to authenticate UPI transaction                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| “Wilful Defaulter”                        | A wilful defaulter, as defined under Regulation 2(1)(III) of the SEBI ICDR Regulations                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Working Day(s)                            | All days on which commercial banks in Mumbai, India are open for business; provided however, with reference to (a) announcement of Price Band; and (b) Bid/Offer Period, the term Working Day shall mean all days, excluding Saturdays, Sundays and public holidays, on which commercial banks in Mumbai are open for business; and (c) the time period between the Bid/Offer Closing Date and the listing of the Equity Shares on the Stock Exchanges, “Working Day” shall mean all trading days of the Stock Exchanges, excluding Sundays and bank holidays, as per circulars issued by SEBI, including the UPI Circulars                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |

#### Technical/ Industry and business-related Terms

| Term(s)               | Description                               |
|-----------------------|-------------------------------------------|
| AISC                  | American Institute of Steel Construction  |
| CAD                   | Computer Aided Design                     |
| CAGR                  | Compound annual growth rate               |
| CGWB                  | Central ground water board                |
| Cheyar Facility       | Operation set up at Cheyyar plant         |
| CNC                   | Computer numerical control                |
| Company IT Department | Company Information Technology Department |

| Term(s)                           | Description                                                                  |
|-----------------------------------|------------------------------------------------------------------------------|
| DFT                               | Dry film thickness                                                           |
| DG sets                           | Diesel Generator set                                                         |
| DTM                               | Direct to metal                                                              |
| FDI                               | Foreign direct investment                                                    |
| FM Global                         | Factory Mutual Global                                                        |
| GA Drawing                        | General arrangement drawings                                                 |
| GDP                               | Gross domestic product                                                       |
| GVA                               | Gross value added                                                            |
| H-Beams                           | Wide flange beam (H- beams are structural steel beams )                      |
| HM medium flange                  | Medium flange beam                                                           |
| HN narrow flange                  | Narrow flange beam                                                           |
| HNI                               | High net worth individuals                                                   |
| HR plates                         | Hot rolled plate                                                             |
| HRB                               | Hardness rockwell B scale                                                    |
| HRC                               | Hardness rockwell C scale                                                    |
| HVLS fans                         | High volume low speed fans                                                   |
| HW wide flange                    | Wide flange beam                                                             |
| I-Beams                           | I shape beam                                                                 |
| IIP                               | Index of Industrial Production                                               |
| IMF                               | International Monetary Fund                                                  |
| IT                                | Information technology                                                       |
| IEC                               | Import Export Code                                                           |
| ISMB beams                        | Indian standard medium weight beam                                           |
| ISMC channel                      | Indian standard medium weight channel                                        |
| ISO                               | International Organization for Standardization                               |
| Manufacturing Facilities/Facility | Sanand Facility and Cheyyar Facility                                         |
| MBS                               | Metal Building Software                                                      |
| M/C                               | Machine                                                                      |
| MEK testing                       | Methyl Ethyl Ketone Testing                                                  |
| Membership Certificate            | Certificate evidencing Membership                                            |
| MT                                | Metric tonne                                                                 |
| MTPA                              | Million tonnes per annum                                                     |
| NABL                              | National Accreditation Board for Testing and Calibration Laboratories        |
| NDT                               | Non-Destructive Testing                                                      |
| OPBDIT                            | Operating profit before depreciation interest and tax                        |
| PEB                               | Pre-engineered buildings                                                     |
| Phenix Division                   | Division supplying and erecting Pre Engineered Building and Steel Structural |
| PHX                               | Phenix                                                                       |
| PHX-Cees                          | Phenix std. C purlin                                                         |
| PHX-Zees                          | Phenix std. Z purine                                                         |
| PRO                               | Proflex                                                                      |
| Proflex Division                  | Division supplying and erecting Self supported Steel roofing                 |
| RCC                               | Reinforcement Cement Concrete                                                |
| RDSO                              | Research Design and Standards Organization                                   |
| RM Preparation                    | Raw material preparation                                                     |
| ROCE                              | Return on capital employed                                                   |
| ROE                               | Return on equity                                                             |
| Sanand Facility                   | Operational facility at Sanand (Sanand factory )                             |
| Self-Supported Roofing            | Self Supported Steel roofing supplied and erected by Phenix division         |
| STAAD                             | Structural analysis and design (software)                                    |
| T-Beams                           | Tee beam                                                                     |
| TEKLA/ TRIMBLE                    | Technology corporation (Tekla is model based construction software )         |
| TUF-dome lite                     | Transformer utilization factor                                               |
| W section                         | Wide flange beam                                                             |
| WFT                               | Wet film thickness                                                           |
| ZWCAD                             | CAD application software                                                     |

#### Non-GAAP Financial Measures and Key Performance Indicators

| Metric                              | Explanation for the KPI                                                                                                          |
|-------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|
| Revenue from Operations (₹ million) | Revenue from operations helps management track business income and assess the company's overall financial performance and scale. |
| EBITDA (₹ million)                  | EBITDA provides information regarding the operational efficiency of the business.                                                |
| EBITDA Margin (%)                   | EBITDA Margin is an indicator of the operational profitability and financial performance of the business.                        |

| Metric                                           | Explanation for the KPI                                                                                                                                                                             |
|--------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Restated Profit/ (Loss) for the Year (₹ million) | Restated Profit/ (Loss) for the Year provides information regarding the overall profitability of the business.                                                                                      |
| PAT Margin (%)                                   | PAT Margin is an indicator of the overall profitability and financial performance of the business                                                                                                   |
| Return on Equity (%)                             | Return on Equity measures how efficiently the company generates profits using shareholders' funds.                                                                                                  |
| Return on Capital Employed (%)                   | Return on Capital Employed measures how efficiently the company generates earnings before finance costs and taxes from the capital employed in the business.                                        |
| Net Debt (₹ million)                             | Net Debt reflects represented net debt position as of the Balance Sheet date.                                                                                                                       |
| Net Debt to EBITDA (times)                       | Net Debt to EBITDA measures the extent to which the company's EBITDA can cover its net debt, helping assess the operational leverage.                                                               |
| Net Debt to Equity (times)                       | Net Debt to Equity measures the extent to which Company can cover the net debt and represents the net debt position in comparison to the equity position. It helps evaluate the financial leverage. |
| Net Fixed Assets Turnover Ratio (times)          | Net Fixed Assets Turnover Ratio measures the efficiency of Property, plant and equipment, Capital work-in-progress, Intangible assets, and Right-to-use assets.                                     |
| Net Working Capital (₹ million)                  | Net working Capital determines the company's short-term financial health and operational efficiency.                                                                                                |
| Net Working Capital Days (No of days)            | Net Working Capital Days indicates working capital requirements in days in relation to revenue generated from operations.                                                                           |
| Installed Capacity (MTPA or Square meters)       | Installed capacity indicate the capacity for production of pre-engineered buildings or self-roofing solutions which generally determines the overall capacity of the manufacturing facility.        |
| Number of manufacturing plants                   | Number of manufacturing plants indicates the number of operational manufacturing plants at the end of the specific fiscal                                                                           |

### Conventional Terms/Abbreviations

| Term                                                      | Description                                                                                                                                     |
|-----------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|
| AGM                                                       | Annual General Meeting                                                                                                                          |
| "Alternative Investment Funds" or "AIFs"                  | Alternative investment funds as defined in, and registered under the SEBI AIF Regulations                                                       |
| BSE                                                       | BSE Limited                                                                                                                                     |
| Category I AIF                                            | AIFs who are registered as "Category I Alternative Investment Funds" under the SEBI AIF                                                         |
| Category I FPIs                                           | FPIs registered as "Category I foreign portfolio investors" under the SEBI FPI Regulations                                                      |
| Category II AIF                                           | AIFs who are registered as "Category II Alternative Investment Funds" under the SEBI AIF                                                        |
| Category II FPIs                                          | FPIs registered as "Category II foreign portfolio investors" under the SEBI FPI Regulations                                                     |
| Category III AIF                                          | AIFs who are registered as "Category III Alternative Investment Funds" under the SEBI AIF                                                       |
| CDSL                                                      | Central Depository Services (India) Limited                                                                                                     |
| CIN                                                       | Corporate identity number                                                                                                                       |
| Companies Act, 1956                                       | The Companies Act, 1956, read with the rules, regulations, clarifications and modifications notified thereunder                                 |
| "Companies Act" or "Companies Act, 2013"                  | The Companies Act, 2013, read with the rules, regulations, clarifications and amendments notified thereunder                                    |
| CSR                                                       | Corporate social responsibility                                                                                                                 |
| CY                                                        | Calendar year                                                                                                                                   |
| Depositories                                              | NSDL and CDSL                                                                                                                                   |
| Depositories Act                                          | Depositories Act, 1996, as amended                                                                                                              |
| "DP" or "Depository Participant"                          | A depository participant as defined under the Depositories Act                                                                                  |
| DIN                                                       | Director Identification Number                                                                                                                  |
| DP ID                                                     | Depository Participant's identity number                                                                                                        |
| DPIIT                                                     | Department of Promotion of Industry and Internal Trade, Ministry of Commerce and Industry, Government of India                                  |
| EGM                                                       | Extraordinary General Meeting                                                                                                                   |
| EPS                                                       | Earnings per share                                                                                                                              |
| FDI                                                       | Foreign direct investment                                                                                                                       |
| FDI Policy                                                | Consolidated Foreign Direct Investment Policy notified by the DPIIT through notification dated October 15, 2020 effective from October 15, 2020 |
| FEMA                                                      | Foreign Exchange Management Act, 1999, read with rules and regulations notified thereunder                                                      |
| "FEMA Non-debt Instruments Rules" or the "FEMA NDI Rules" | The Foreign Exchange Management (Non-debt Instruments) Rules, 2019                                                                              |
| "Financial Year" or "Fiscal(s)" or "Fiscal Year" or "FY"  | The period of 12 months ending March 31 of that particular calendar year                                                                        |
| FPIs                                                      | Foreign portfolio investors as defined in, and registered with SEBI under the SEBI FPI Regulations                                              |
| Fugitive Economic Offender                                | Fugitive Economic Offender as defined under Regulation 2(1)(p) of the SEBI ICDR Regulations                                                     |
| FVCI                                                      | Foreign Venture Capital Investors (as defined under the SEBI FVCI Regulations) registered with SEBI                                             |

| Term                                                   | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|--------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| GDP                                                    | Gross Domestic Product                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| “Government of India” or “Central Government” or “GoI” | The Government of India                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| GST                                                    | Goods and Services Tax                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| HUF(s)                                                 | Hindu undivided family(ies)                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| ICAI                                                   | The Institute of Chartered Accountants of India                                                                                                                                                                                                                                                                                                                                                                                                                           |
| IFRS                                                   | International Financial Reporting Standards                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Income Tax Act                                         | Income-tax Act, 1961                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Ind AS                                                 | Indian Accounting Standards notified under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015, as amended and other relevant provisions of the Companies Act, 2013, as amended                                                                                                                                                                                                                                          |
| Ind AS 24                                              | Indian Accounting Standard 24, “Related Party Disclosures”, notified under Section 133 of the Companies Act 2013 read with Companies (Indian Accounting Standards) Rules, 2015, as amended                                                                                                                                                                                                                                                                                |
| Ind AS 37                                              | Indian Accounting Standard 37, “Provisions, Contingent Liabilities and Contingent Assets”, notified under Section 133 of the Companies Act 2013 read with Companies (Indian Accounting Standards) Rules, 2015, as amended                                                                                                                                                                                                                                                 |
| Ind AS 108                                             | Indian Accounting Standard 108, “Operating Segments”, notified under Section 133 of the Companies Act 2013 read with Companies (Indian Accounting Standards) Rules, 2015, as amended                                                                                                                                                                                                                                                                                      |
| Ind AS Rules                                           | Companies (Indian Accounting Standards) Rules, 2015, as amended                                                                                                                                                                                                                                                                                                                                                                                                           |
| Indian GAAP                                            | Generally Accepted Accounting Principles in India notified under Section 133 of the Companies Act 2013 and read together with paragraph 7 of the Companies (Accounts) Rules, 2014 and Companies (Accounting Standards) Amendment Rules, 2016, as amended                                                                                                                                                                                                                  |
| “INR” or “Rupee” or “₹” or “Rs.”                       | Indian Rupee, the official currency of the Republic of India                                                                                                                                                                                                                                                                                                                                                                                                              |
| IPO                                                    | Initial public offering                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| IRDAI                                                  | Insurance Regulatory and Development Authority of India                                                                                                                                                                                                                                                                                                                                                                                                                   |
| IRDAI Investment Regulations                           | Insurance Regulatory and Development Authority of India (Investment) Regulations, 2016                                                                                                                                                                                                                                                                                                                                                                                    |
| IST                                                    | Indian Standard Time                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| IT                                                     | Information technology                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| MCA                                                    | Ministry of Corporate Affairs, Government of India                                                                                                                                                                                                                                                                                                                                                                                                                        |
| MSMEs                                                  | Micro, small and medium enterprises                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| N.A./ NA                                               | Not Applicable                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| NACH                                                   | National Automated Clearing House                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| NBFC                                                   | Non-Banking Financial Companies                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| NCLT                                                   | National Company Law Tribunal                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Net Debt to Total Equity                               | Net debt divided by total equity. Net debt is calculated as total of non-current borrowings and current borrowings minus total of cash and cash equivalents and bank balances                                                                                                                                                                                                                                                                                             |
| NEFT                                                   | National electronic fund transfer                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Net worth                                              | The aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation. |
| NPCI                                                   | National Payments Corporation of India                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| “NR” or “Non-resident”                                 | A person resident outside India, as defined under the FEMA, including Eligible NRIs, FPIs and FVCIs registered with the SEBI                                                                                                                                                                                                                                                                                                                                              |
| NRI                                                    | A person resident outside India, as defined under FEMA                                                                                                                                                                                                                                                                                                                                                                                                                    |
| NSDL                                                   | National Securities Depository Limited                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| NSE                                                    | National Stock Exchange of India Limited                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| “OCB” or “Overseas Corporate Body”                     | A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs including overseas trusts, in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly and which was in existence on October 3, 2003 and immediately before such date had taken benefits under the general permission granted to OCBs under FEMA. OCBs are not allowed to invest in the Offer         |
| P/E Ratio                                              | Price/earnings ratio                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| PAN                                                    | Permanent Account Number allotted under the Income Tax Act                                                                                                                                                                                                                                                                                                                                                                                                                |
| RBI                                                    | The Reserve Bank of India                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Regulation S                                           | Regulation S under the U.S. Securities Act                                                                                                                                                                                                                                                                                                                                                                                                                                |
| RTGS                                                   | Real time gross settlement                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| SCRA                                                   | Securities Contracts (Regulation) Act, 1956                                                                                                                                                                                                                                                                                                                                                                                                                               |
| SCRR                                                   | Securities Contracts (Regulation) Rules, 1957                                                                                                                                                                                                                                                                                                                                                                                                                             |
| SMS                                                    | Short message service                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| SEBI                                                   | Securities and Exchange Board of India constituted under the SEBI Act                                                                                                                                                                                                                                                                                                                                                                                                     |
| SEBI Act                                               | Securities and Exchange Board of India Act, 1992                                                                                                                                                                                                                                                                                                                                                                                                                          |
| SEBI AIF Regulations                                   | Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012                                                                                                                                                                                                                                                                                                                                                                                   |

| <b>Term</b>                                 | <b>Description</b>                                                                                                                                  |
|---------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|
| SEBI BTI Regulations                        | Securities and Exchange Board of India (Bankers to an Issue) Regulations, 1994                                                                      |
| SEBI FPI Regulations                        | Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2019                                                              |
| SEBI FVCI Regulations                       | Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000                                                        |
| SEBI ICDR Master Circular                   | SEBI master circular bearing reference number SEBI/HO/CFD/PoD-1/P/CIR/2024/0154, dated November 11, 2024                                            |
| SEBI ICDR Regulations                       | Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended                                 |
| SEBI Listing Regulations                    | Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended                              |
| SEBI Mutual Fund Regulations                | Securities and Exchange Board of India (Mutual Funds) Regulations, 1996                                                                             |
| SEBI RTA Master Circular                    | SEBI master circular bearing SEBI/HO/MIRSD/MIRSD-PoD/P/CIR/2025/91 dated June 23, 2025                                                              |
| SEBI SBEB Regulations                       | Securities and Exchange Board of India (Share Based Employees Benefits and Sweat Equity) Regulations, 2021                                          |
| SEBI Takeover Regulations                   | Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011                                          |
| SEBI VCF Regulations                        | The erstwhile Securities and Exchange Board of India (Venture Capital Fund) Regulations, 1996, as repealed pursuant to the SEBI AIF Regulations     |
| “Systemically Important NBFCs” or “NBFC-SI” | Systemically important non-banking financial company registered with the RBI and as defined under Regulation 2(1)(iii) of the SEBI ICDR Regulations |
| Stock Exchanges                             | The BSE and the NSE                                                                                                                                 |
| TAN                                         | Tax deduction and collection account number                                                                                                         |
| UNCTAD                                      | United Nations Conference on Trade and Development                                                                                                  |
| U.S. GAAP                                   | Generally accepted accounting principles in the United State of America                                                                             |
| U.S. Securities Act                         | The United States Securities Act of 1933, as amended                                                                                                |
| “US\$” or “USD” or “US Dollar”              | United States Dollar, the official currency of the United States of America                                                                         |
| “USA” or “U.S.” or “US”                     | United States of America                                                                                                                            |
| VCFs                                        | Venture capital funds as defined in and registered with SEBI under the SEBI VCF Regulations or the SEBI AIF Regulations, as the case may be         |
| “Year” or “Calendar Year”                   | Unless the context otherwise requires, shall mean the twelve-month period ending December 31                                                        |



## CERTAIN CONVENTIONS, PRESENTATION OF FINANCIAL, INDUSTRY AND MARKET DATA

### Certain conventions

All references to “India” contained in this Red Herring Prospectus are to the Republic of India and its territories and possessions and all references herein to the “Government”, “Indian Government”, “GoI”, “Central Government” or the “State Government” are to the Government of India, central or state, as applicable.

All references to the “U.S.”, “U.S.A.” or the “United States” are to the United States of America and its territories and possessions.

Unless otherwise specified, all references to time mentioned in this Red Herring Prospectus is in Indian Standard Time (“IST”). Unless indicated otherwise, all references to a year in this Red Herring Prospectus are to a calendar year.

Unless stated otherwise, all references to page numbers in this Red Herring Prospectus are to page numbers of this Red Herring Prospectus.

### Financial data

Except, Phenix Construction Technologies Inc. USA, our Company’s and Subsidiaries’ Financial Year commences on April 1 of the immediately preceding calendar year and ends on March 31 of that particular calendar year, so all references to a particular Financial Year, Fiscal or Fiscal Year, unless stated otherwise, are to the 12 months period commencing on April 1 of the immediately preceding calendar year and ending on March 31 of that particular calendar year. Phenix Construction Technologies Inc. USA’s financial year commences from January 1 of that particular calendar year.

Unless stated otherwise or the context otherwise requires, the financial data and financial ratios in this Red Herring Prospectus are derived from the Restated Consolidated Financial Statements. The Restated Consolidated Financial Statements of our Company, together with its Subsidiaries, comprising the restated consolidated financial statement of assets and liabilities as at March 31, 2025, March 31, 2024 and March 31, 2023 and restated consolidated financial statement of profit and loss (including other comprehensive income), and restated consolidated financial statement of cash flows and restated consolidated statement of changes in equity for the financial years ended March 31, 2025, March 31, 2024 and March 31, 2023, the consolidated financial statement of significant accounting policies, and other explanatory information of our Company, derived from audited consolidated financial statements for financial year ended March 31, 2025, audited consolidated financial statements for the financial year ended March 31, 2024 and audited special purpose consolidated financial statements for the financial year ended March 31, 2023, prepared in accordance with Ind AS and restated by our Company in accordance with the requirements of Section 26 of Part I of Chapter III of the Companies Act, 2013, relevant provisions of the SEBI ICDR Regulations, and the Guidance Note on Reports on Company Prospectuses (Revised 2019) issued by the ICAI.

Unless otherwise stated or the context otherwise indicates, any percentage amounts, (excluding certain operational metrics), as set out in “Offer Document Summary”, “Risk Factors”, “Our Business” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” on pages 18, 28, 204 and 363, Restated Consolidated Financial Statements for the Fiscals ended March 31, 2023, March 31, 2024 and March 31, 2025 included in this Red Herring Prospectus are derived from audited consolidated financial statements for financial year ended March 31, 2025, audited consolidated financial statements for the financial year ended March 31, 2024 and audited special purpose consolidated financial statements for the financial year ended March 31, 2023, prepared in accordance with Ind AS, the provisions of the Companies Act and other accounting principles generally accepted in India and restated by our Company in accordance with the requirements of Section 26 of Part I of Chapter III of the Companies Act, 2013, relevant provisions of the SEBI ICDR Regulations, and the Guidance Note on Reports on Company Prospectuses (Revised 2019) issued by the ICAI. Ind AS differs from accounting principles with which you may be familiar, such as Indian GAAP, IFRS and US GAAP.

Ind AS, Indian GAAP, IFRS and U.S. GAAP differ in certain significant respects from other accounting principles and standards with which investors may be more familiar. Our Company has not attempted to explain those differences or quantify their impact on the financial data included in this Red Herring Prospectus, nor do we provide a reconciliation of our financial statements to those of Indian GAAP, IFRS, U.S. GAAP or any other accounting principles or standards. If we were to prepare our financial statements in accordance with such other accounting principles, our results of operations, financial condition and cash flows may be substantially different. For details in connection with risks involving differences between Ind AS, Indian GAAP, IFRS and U.S. GAAP, see “Risk Factors - Certain differences exist between Ind AS used to prepare our financial information and other accounting principles, such as US GAAP and IFRS, which may affect investors’ assessments of our Company’s financial condition.” on page 72. Prospective investors should consult their own professional advisers for an understanding of the differences between these accounting principles and those with which they may be more familiar. The degree to which the financial information included in this Red Herring Prospectus will provide meaningful information is entirely dependent on the reader’s level of familiarity with Indian accounting policies and practices, Ind AS, the Companies Act and the SEBI ICDR Regulations. Any reliance by persons not familiar with these accounting principles and regulations on our financial disclosures presented in this Red Herring Prospectus should accordingly be limited.

All figures, including financial information, in decimals (including percentages) have been rounded off to two decimals. Financial information and other operating information included in this Red Herring Prospectus is subject to rounding-off. However, where any figures may have been sourced from third-party industry sources, such figures may be rounded-off to such number of decimal points as provided in such respective sources. In this Red Herring Prospectus, (i) the sum or percentage change of certain numbers may not conform exactly to the total figure given; and (ii) the sum of the numbers in a column or row in certain tables may not conform exactly to the total figure given for that column or row; any such discrepancies are due to rounding off.

All figures in diagrams and charts, including those relating to financial information, operational metrics and key performance indicators, have been rounded to the nearest decimal place, whole number, thousand or million, as applicable.

### Non-Generally Accepted Accounting Principles Financial Measures

Certain Non-Generally Accepted Accounting Principles (“**Non-GAAP**”) measures presented in this Red Herring Prospectus such as EBIT, EBITDA, EBITDA Margin, PAT Margin, Return on Equity, Return on Capital Employed, Net Debt, Net Debt to EBITDA, Net Debt to Equity, Net Fixed Assets Turnover Ratio and Net Asset Value (per Equity Share) are a supplemental measure of our performance and liquidity that are not required by, or presented in accordance with, Ind AS, Indian GAAP, or IFRS. Further, these Non-GAAP measures are not a measurement of our financial performance or liquidity under Ind AS, Indian GAAP, or IFRS and should not be considered in isolation or construed as an alternative to cash flows, profit / (loss) for the year or any other measure of financial performance or as an indicator of our operating performance, liquidity, profitability or cash flows generated by operating, investing or financing activities derived in accordance with Ind AS, Indian GAAP, or IFRS. In addition, these Non-GAAP measures, and other statistical and other information relating to our operations and financial performance, may not be computed on the basis of any standard methodology that is applicable across the industry and, therefore, a comparison of similarly titled Non-GAAP measures or statistical or other information relating to operations and financial performance between companies may not be possible. Other companies may calculate the Non-GAAP measures differently from us, limiting their usefulness as a comparative measure. Although the Non-GAAP measures are not a measure of performance calculated in accordance with applicable accounting standards, we compute and disclose them as our Company’s management believes that they are useful information in relation to our business and financial performance.

### Currency and units of presentation

All references to:

“₹” or “Rupees” or “Rs.” or “INR” are to Indian Rupees, the official currency of the Republic of India; and

“US\$” or “USD” are to United States Dollars, the official currency of the United States of America.

In this Red Herring Prospectus, our Company has presented certain numerical information. All figures have been expressed in millions, except where specifically indicated. One million represents 10 lakh or 1,000,000 and ten million represents 1 crore or 10,000,000. However, where any figures that may have been sourced from third party industry sources are expressed in denominations other than millions in their respective sources, such figures appear in this Red Herring Prospectus expressed in such denominations as provided in such respective sources.

### Exchange rates

This Red Herring Prospectus contains conversions of certain other currency amounts into Indian Rupees that have been presented solely to comply with the SEBI ICDR Regulations. These conversions should not be construed as a representation that these currency amounts could have been, or can be converted into Indian Rupees, at any particular rate or at all.

The information with respect to the exchange rate between the Indian Rupee and the U.S. Dollar, as on the dates indicated, is set out below:

| Currency | Exchange Rate as on |                |                |
|----------|---------------------|----------------|----------------|
|          | March 31, 2025      | March 31, 2024 | March 31, 2023 |
| 1 US\$   | 85.58               | 83.37          | 82.22          |

Source: [www.fbil.org.in](http://www.fbil.org.in)

Note: If the reference rate is not available on a particular date due to a public holiday, exchange rates of the previous Working Day has been disclosed. Exchange rate is rounded off to two decimal places.

### Industry and market data

Unless stated otherwise, industry related information and market data contained in this Red Herring Prospectus, including in “Risk Factors”, “Industry Overview”, “Our Business” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” on pages 28, 145, 204 and 363, respectively, have been obtained or derived from the report titled

*“Assessment of Pre-engineered buildings, structural steel and self-supported roofing industries”* dated July, 2025 that has been prepared by Crisil Intelligence (**“CRISIL Report”**) which has been prepared exclusively for the purpose of understanding the industry in connection with the Offer and commissioned and paid for by our Company. Crisil Intelligence was appointed by our Company and does not have direct/ indirect interest or relationship with our Company, Promoters, Directors, KMPs or SMPs of our Company, Subsidiaries as well as BRLMs as confirmed pursuant to their consent letter dated July 15, 2025, except to the extent of issuing the CRISIL Report. For risks in relation to the CRISIL Report, see *“Risk Factors – Certain sections of this Red Herring Prospectus contain information from the CRISIL Report which we commissioned and purchased and any reliance on such information for making an investment decision in the Offer is subject to inherent risks.”* on page 67. The CRISIL Report will be available on the website of our Company from the date of this Red Herring Prospectus until the Bid/ Offer Closing Date.

The CRISIL Report is subject to the following disclaimer:

*“Crisil Intelligence, a division of Crisil Limited, provides independent research, consulting, risk solutions, and data & analytics to its clients. Crisil Intelligence operates independently of Crisil’s other divisions and subsidiaries, including, Crisil Ratings Limited. Crisil Intelligence’s informed insights and opinions on the economy, industry, capital markets and companies drive impactful outcomes for clients across diverse sectors and geographies. For the preparation of this Report, Crisil Intelligence has relied on third party data and information obtained from various sources. Any forward-looking statements contained in this Report are based on certain assumptions which in its opinion are true as on the date of the Report and could fluctuate due to changes in underlying factors or events in future. The Report does not consist of any investment advice and nothing contained in the Report should be construed as a recommendation to invest/disinvest in any entity. The Company will be responsible for ensuring compliance and consequence of non-compliance for use of the Report and part thereof outside India.”*

Industry publications generally state that the information contained in those publications has been obtained from sources believed to be reliable but the accuracy, completeness and relevance of such information shall be subject to the disclaimers, context and underlying assumptions of such sources. The data used in these sources may have been reclassified or re-ordered by us for the purposes of presentation. Data from these sources may also not be comparable. Industry sources and publications may also base their information on estimates and assumptions that may prove to be incorrect. The extent to which the industry and market data presented in this Red Herring Prospectus is meaningful depends upon the reader’s familiarity with, and understanding of, the methodologies used in compiling such information. There are no standard data gathering methodologies in the industry in which our Company conducts business and methodologies and assumptions may vary widely among different market and industry sources. Such data involves risks, uncertainties and numerous assumptions and is subject to change based on various factors, including those disclosed in *“Risk Factors – Certain sections of this Red Herring Prospectus contain information from the CRISIL Report which we commissioned and purchased and any reliance on such information for making an investment decision in the Offer is subject to inherent risks.”* on page 67.

In accordance with the SEBI ICDR Regulations, *“Basis for Offer Price”* on page 131 includes information relating to our peer group companies. Such information relating to our peer group has been derived from publicly available sources or the CRISIL Report, and neither we, nor the BRLMs or any of their affiliates have independently verified such information. Accordingly, no investment decision should be made solely on the basis of such information.

## FORWARD-LOOKING STATEMENTS

This Red Herring Prospectus contains certain statements which are not statements of historical fact and may be described as “forward-looking statements”. These forward-looking statements generally can be identified by words or phrases such as “aim”, “anticipate”, “believe”, “goal”, “expect”, “estimate”, “intend”, “objective”, “plan”, “project”, “should”, “will”, “will continue”, “seek to”, “will pursue” or other words or phrases of similar import. Similarly, statements that describe our strategies, objectives, plans or goals are also forward-looking statements. All forward-looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement. For the reasons described below, we cannot assure investors that the expectations reflected in these forward-looking statements will prove to be correct. Therefore, investors are cautioned not to place undue reliance on such forward-looking statements and not to regard such statements as a guarantee of future performance.

These forward-looking statements are based on our present plans, estimates and expectations and actual results may differ materially from those suggested by such forward-looking statements.

Although we believe that the assumptions on which such statements are based are reasonable, any such assumptions as well as statements based on them could prove to be inaccurate. Actual results may differ materially from those suggested by the forward-looking statements due to risks or uncertainties associated with our expectations with respect to, but not limited to, regulatory changes pertaining to the industry in which we operate and our ability to respond to them, our ability to successfully implement our strategy, our growth and expansion, technological changes, our exposure to market risks, general economic and political conditions in India and globally, which have an impact on our business activities or investments, the monetary and fiscal policies of India, inflation, deflation, volatility in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in laws, regulations and taxes, changes in competition in our industry, incidence of natural calamities and/or acts of violence.

Certain information in “*Industry Overview*”, “*Our Business*” and “*Management’s Discussion and Analysis of Financial Condition and Results of Operations*” on pages 145, 204 and 363, respectively, of this Red Herring Prospectus have been obtained from the CRISIL Report prepared by Crisil Intelligence.

For further discussion of factors that could cause the actual results to differ from the expectations, see “*Our Business*” and “*Management’s Discussion and Analysis of Financial Condition and Results of Operations*” on pages 204 and 363, respectively. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual gains or losses in the future could materially differ from those that have been estimated and are not a guarantee of future performance.

Forward-looking statements reflect the current views of our Company as of the date of this Red Herring Prospectus and are not a guarantee of future performance. These statements are based on our management’s beliefs and assumptions, which in turn are based on currently available information. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. None of our Company, our Directors, our KMPs, SMPs, the Selling Shareholders, the Syndicate or any of their respective affiliates has any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with the SEBI ICDR Regulations, our Company will ensure that investors are informed of material developments from the date of this Red Herring Prospectus until the date of Allotment pursuant to the Offer.

In accordance with regulatory requirements including requirements of SEBI and as prescribed under applicable law, the Selling Shareholders will, ensure that investors in India are informed of material developments in relation to the statements and undertakings specifically made or confirmed by them in relation to themselves as a Selling Shareholders and their respective Offered Shares from the date of this Red Herring Prospectus until the date of Allotment pursuant to the Offer. Only statements and undertakings which are specifically confirmed or undertaken by the Selling Shareholders about or in relation to themselves as a Selling Shareholders and their respective Offered Shares, in this Red Herring Prospectus shall be deemed to be statements and undertakings made by the Selling Shareholders.

## OFFER DOCUMENT SUMMARY

*The following is a general summary of certain disclosures and terms of the Offer included in this Red Herring Prospectus and is neither exhaustive, nor purports to contain a summary of all the disclosures in this Red Herring Prospectus or the Prospectus when filed, or all details relevant to prospective investors. This summary should be read in conjunction with, and is qualified in its entirety by, the detailed information appearing elsewhere in this Red Herring Prospectus, including “Risk Factors”, “The Offer”, “Capital Structure”, “Objects of the Offer”, “Industry Overview”, “Our Business”, “Our Promoters and Promoter Group”, “Financial Information”, “Outstanding Litigation and Material Developments”, “Offer Procedure” “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and “Description of Equity Shares and Terms of the Articles of Association” on pages 28, 82, 94, 114, 145, 204, 286, 300, 395, 430, 363 and 450, respectively.*

### Summary of the primary business of our Company

We are one of India’s leading Pre-Engineered Buildings (“PEBs”) players (installed capacity being greater than 100,000 MTPA). Our Company has installed capacity of 103,800 MTPA related to PEB structures and 1,800,000 square metres per annum for Self-Supported Roofing solutions as on March 31, 2025. (Source: CRISIL Report). We offer our customers comprehensive turn-key solutions which includes project design, engineering, manufacturing and erection in accordance with customer requirements across industrial and infrastructure segments. We have delivered solutions for our customers engaged in diverse sectors including general engineering and manufacturing, food and beverages, warehousing and logistics, power, textiles, and railways. We have undertaken execution of over 9,500 projects until the end of Fiscal 2025 under our Phenix and Proflex Divisions.

### Summary of the industry in which our Company operates

Pre-engineered construction has emerged as an innovative building method due to rapid growth of automation in the construction industry. Furthermore, shortage of skilled labour, combined with the inherent advantages of these structures in terms of speed, cost-effectiveness, and environmental impact, is significantly propelling their popularity in the construction sector. Pre-engineered structures/units are more eco-friendly than traditionally constructed ones and provide common benefits such as reduced material wastage, enhanced quality control, and improved onsite safety. The controlled manufacturing process minimises material wastage, promoting sustainable building practices, while rigorous quality control ensures consistent and durable structures. The Indian PEB industry expanded at a CAGR of ~8.3% over Fiscals 2019-2025 growing from INR 130 billion in Fiscal 2019 to INR 210 billion in Fiscal 2025. Further, the global PEB industry was valued at \$ 20-22 billion in 2024 compared with \$15-17 billion in 2019. The self-supported roofing market in India logged a CAGR of 6.1% between Fiscals 2019 and 2025 to reach INR 3.0 billion in Fiscal 2025. (Source: CRISIL Report)

### Names of our Promoters

Our Promoters are Girishbhai Manibhai Patel, Chirag Hasmukhbhai Patel, Malav Girishbhai Patel, Birva Chirag Patel, Vipinbhai Kantilal Patel, Aditya Vipinbhai Patel, Chirag H Patel Family Trust, Vipin K Patel Family Trust, MGM5 Family Trust, MGM11 Family Trust, Aditya V Patel Family Trust. For details, see “Our Promoters and Promoter Group” on page 286.

### Offer size

The details of the Offer are summarised below:

|                                             |                                                                                                                                                              |
|---------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Offer of Equity Shares <sup>(1)(3)</sup>    | Up to [●] Equity Shares for cash at price of ₹ [●] per Equity Share (including a share premium of [●] per Equity Share) aggregating up to ₹ 6,500.00 million |
| of which:                                   |                                                                                                                                                              |
| (i) Fresh Issue <sup>(1)</sup>              | Up to [●] Equity Shares aggregating up to ₹ 2,750.00 million                                                                                                 |
| (ii) Offer for Sale <sup>(2)</sup>          | Up to [●] Equity Shares aggregating up to ₹ 3,750.00 million                                                                                                 |
| The Offer comprises:                        |                                                                                                                                                              |
| Employee Reservation Portion <sup>(3)</sup> | Up to [●] Equity Shares aggregating up to ₹ [●] million                                                                                                      |
| Net Offer                                   | [●] Equity Shares aggregating up to ₹ [●] million                                                                                                            |

<sup>(1)</sup> The Offer has been authorised by a resolution of our Board of Directors at their meeting held on January 18, 2025 and our Board has taken on record the participation of the Selling Shareholders in the Offer for Sale pursuant to a resolution dated July 14, 2025. The Fresh Issue has been authorised by our Shareholders pursuant to a special resolution passed on February 12, 2025.

<sup>(2)</sup> The Selling Shareholders have confirmed that the Offered Shares have been held by them, severally and not jointly, for a period of at least one year prior to filing of this Red Herring Prospectus in accordance with Regulation 8A of the SEBI ICDR Regulations and accordingly, are eligible for the Offer in accordance with the provisions of the SEBI ICDR Regulations. In accordance with Regulation 8A of the SEBI ICDR Regulations; (i) the Selling Shareholder holding, individually or with persons acting in concert, more than 20% of pre-issue shareholding of the Company (on a fully-diluted basis), shall not exceed more than 50% of their respective pre-issue shareholding (on a fully-diluted basis). For details on the authorization of the Selling Shareholders in relation to the Offered Shares, see “The Offer” and “Other Regulatory and Statutory Disclosures” on pages 82 and 408.

<sup>(3)</sup> In the event of under-subscription in the Employee Reservation Portion (if any), the unsubscribed portion will be available for allocation and Allotment, proportionately to all Eligible Employees who have Bid in excess of ₹ 0.20 million (net of Employee Discount) subject to the maximum value of Allotment made to such Eligible Employee not exceeding ₹ 0.50 million (net of Employee Discount). The unsubscribed portion, if any, in the Employee Reservation Portion after allocation up to ₹ 0.50 million (net of Employee Discount) shall be added to the Net Issue. Our Company may, in consultation with the

BRLMs, consider offering a discount of ₹ [●] per Equity Share to Eligible Employees, which shall be announced at least two Working Days prior to the Bid / Offer Opening Date. For details, see “Offer Structure” beginning on page 426.

The Offer and the Net Offer shall constitute [●]% and [●]% of the post Offer paid up Equity Share capital of our Company, respectively. The above table summarises the details of the Offer. For further details of the offer, see “The Offer” and “Offer Structure” on pages 82 and 426, respectively.

## Objects of the Offer

The objects for which the Net Proceeds from the Fresh Issue shall be utilised are as follows:

| Particulars                                                                                                                                                                         | Estimated amount (in ₹ million) |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|
| Funding the capital expenditure requirements for the purchase of equipment and machinery, building works, solar rooftop grid and transport vehicles at our Manufacturing Facilities | 1,305.79                        |
| Investment in IT software upgradation by our Company                                                                                                                                | 52.00                           |
| Re-payment or pre-payment of term loans, in full or in part, of certain borrowings availed by our Company                                                                           | 587.50                          |
| General corporate purposes <sup>(1)</sup>                                                                                                                                           | [●]                             |
| <b>Total</b>                                                                                                                                                                        | <b>[●]</b>                      |

<sup>(1)</sup> For further details, see “Objects of the Offer” on page 114.

## Aggregate pre-Offer shareholding of our Promoters, members of the Promoter Group and Selling Shareholders as a percentage of the paid-up Equity Share capital of our Company

The aggregate pre-Offer shareholding of our Promoters, members of our Promoter Group and Selling Shareholders as a percentage of the pre-Offer paid-up Equity Share capital of our Company is set out below:

| S. No.         | Name of the Shareholder                                | Pre-Offer                    |                                                       | Post-Offer                   |                                                       |
|----------------|--------------------------------------------------------|------------------------------|-------------------------------------------------------|------------------------------|-------------------------------------------------------|
|                |                                                        | Number of Equity Shares held | Percentage of the pre- Offer Equity Share capital (%) | Number of Equity Shares held | Percentage of the post-Offer Equity Share capital (%) |
| Promoters      |                                                        |                              |                                                       |                              |                                                       |
| 1.             | Girishbhai Manibhai Patel (also a Selling Shareholder) | 19,490,000                   | 38.98                                                 | [●]                          | [●]                                                   |
| 2.             | Chirag Hasmukhbhai Patel (also a Selling Shareholder)  | 17,495,000                   | 34.99                                                 | [●]                          | [●]                                                   |
| 3.             | Birva Chirag Patel (also a Selling Shareholder)        | 5,000,000                    | 10.00                                                 | [●]                          | [●]                                                   |
| 4.             | Vipinbhai Kantilal Patel (also a Selling Shareholder)  | 2,499,000                    | 5.00                                                  | [●]                          | [●]                                                   |
| 5.             | Aditya Vipinbhai Patel (also a Selling Shareholder)    | 2,499,000                    | 5.00                                                  | [●]                          | [●]                                                   |
| 6.             | Malav Girishbhai Patel                                 | 1,000,000                    | 2.00                                                  | [●]                          | [●]                                                   |
| 7.             | Chirag H Patel Family Trust                            | 5,000*                       | 0.01                                                  | [●]                          | [●]                                                   |
| 8.             | MGM11 Family Trust                                     | 5,000**                      | 0.01                                                  | [●]                          | [●]                                                   |
| 9.             | MGM5 Family Trust                                      | 5,000***                     | 0.01                                                  | [●]                          | [●]                                                   |
| 10.            | Vipin K Patel Family Trust                             | 1,000****                    | Negligible                                            | [●]                          | [●]                                                   |
| 11.            | Aditya V Patel Family Trust                            | 1,000*****                   | Negligible                                            | [●]                          | [●]                                                   |
| Promoter Group |                                                        |                              |                                                       |                              |                                                       |
| 1.             | Umaben Girishbhai Patel (also a Selling Shareholder)   | 2,000,000                    | 4.00                                                  | [●]                          | [●]                                                   |
| Total          |                                                        | 50,000,000                   | 100.00                                                | [●]                          | [●]                                                   |

\* Held through its trustees Chirag Hasmukhbhai Patel and Birva Chirag Patel.

\*\* Held through its trustees Girishbhai Manibhai Patel and Umaben Girishbhai Patel.

\*\*\* Held through its trustees Girishbhai Manibhai Patel and Umaben Girishbhai Patel.

\*\*\*\* Held through its trustees Vipinbhai Kantilal Patel and Aditya Vipinbhai Patel.

\*\*\*\*\* Held through its trustees Aditya Vipinbhai Patel and Shayoni Aditya Patel.

| S. No                                                                          | Shareholders                                                    | Pre-Offer shareholding as at the date of this Red Herring Prospectus |                                               | Post-Offer shareholding as at Allotment <sup>(1)</sup> |                                     |                                           |                                     |
|--------------------------------------------------------------------------------|-----------------------------------------------------------------|----------------------------------------------------------------------|-----------------------------------------------|--------------------------------------------------------|-------------------------------------|-------------------------------------------|-------------------------------------|
|                                                                                |                                                                 | Number of Equity Shares                                              | Percentage of the pre- Offer shareholding (%) | At the lower end of the price band (₹[●])              |                                     | At the upper end of the price band (₹[●]) |                                     |
|                                                                                |                                                                 |                                                                      |                                               | Number of Equity Shares <sup>(1)</sup>                 | Shareholdin g (in %) <sup>(1)</sup> | Number of Equity Shares <sup>(1)</sup>    | Shareholdin g (in %) <sup>(1)</sup> |
| <b>Promoters</b>                                                               |                                                                 |                                                                      |                                               |                                                        |                                     |                                           |                                     |
| 1.                                                                             | Girishbhai Manibhai Patel ( <i>also a Selling Shareholder</i> ) | 19,490,000                                                           | 38.98                                         | [●]                                                    | [●]                                 | [●]                                       | [●]                                 |
| 2.                                                                             | Chirag Hasmukhbhai Patel ( <i>also a Selling Shareholder</i> )  | 17,495,000                                                           | 34.99                                         | [●]                                                    | [●]                                 | [●]                                       | [●]                                 |
| 3.                                                                             | Birva Chirag Patel ( <i>also a Selling Shareholder</i> )        | 5,000,000                                                            | 10.00                                         | [●]                                                    | [●]                                 | [●]                                       | [●]                                 |
| 4.                                                                             | Vipinbhai Kantilal Patel ( <i>also a Selling Shareholder</i> )  | 2,499,000                                                            | 5.00                                          | [●]                                                    | [●]                                 | [●]                                       | [●]                                 |
| 5.                                                                             | Aditya Vipinbhai Patel ( <i>also a Selling Shareholder</i> )    | 2,499,000                                                            | 5.00                                          | [●]                                                    | [●]                                 | [●]                                       | [●]                                 |
| 6.                                                                             | Malav Girishbhai Patel                                          | 1,000,000                                                            | 2.00                                          | [●]                                                    | [●]                                 | [●]                                       | [●]                                 |
| 7.                                                                             | Chirag H Patel Family Trust                                     | 5,000*                                                               | 0.01                                          | [●]                                                    | [●]                                 | [●]                                       | [●]                                 |
| 8.                                                                             | MGM11 Family Trust                                              | 5,000**                                                              | 0.01                                          | [●]                                                    | [●]                                 | [●]                                       | [●]                                 |
| 9.                                                                             | MGM5 Family Trust                                               | 5,000***                                                             | 0.01                                          | [●]                                                    | [●]                                 | [●]                                       | [●]                                 |
| 10.                                                                            | Vipin K Patel Family Trust                                      | 1,000****                                                            | Negligible                                    | [●]                                                    | [●]                                 | [●]                                       | [●]                                 |
| 11.                                                                            | Aditya V Patel Family Trust                                     | 1,000*****                                                           | Negligible                                    | [●]                                                    | [●]                                 | [●]                                       | [●]                                 |
| <b>Promoter Group <sup>(1)</sup></b>                                           |                                                                 |                                                                      |                                               |                                                        |                                     |                                           |                                     |
| 1.                                                                             | Umaben Girishbhai Patel ( <i>also a Selling Shareholder</i> )   | 2,000,000                                                            | 4.00                                          | [●]                                                    | [●]                                 | [●]                                       | [●]                                 |
| <b>Additional top 10 shareholders (other than promoter and promoter group)</b> |                                                                 |                                                                      |                                               |                                                        |                                     |                                           |                                     |
| 1.                                                                             | NA^                                                             | NA                                                                   | NA                                            | [●]                                                    | [●]                                 | [●]                                       | [●]                                 |
| <b>Total</b>                                                                   |                                                                 | <b>50,000,000</b>                                                    | <b>100.00</b>                                 | [●]                                                    | [●]                                 | [●]                                       | [●]                                 |

\* Held through its trustees Chirag Hasmukhbhai Patel and Birva Chirag Patel.

\*\* Held through its trustees Girishbhai Manibhai Patel and Umaben Girishbhai Patel.

\*\*\* Held through its trustees Girishbhai Manibhai Patel and Umaben Girishbhai Patel.

\*\*\*\* Held through its trustees Vipinbhai Kantilal Patel and Aditya Vipinbhai Patel.

\*\*\*\*\* Held through its trustees Aditya Vipinbhai Patel and Shayoni Aditya Patel.

Notes:

(1) Based on the Offer price of ₹[●] and subject to finalization of the basis of allotment.

<sup>^</sup> NA means not applicable

## Summary of Selected Financial Information

Summary of selected financial information derived from our Restated Consolidated Financial Statements is as follows:

(in ₹ million, except per share data)

| Particulars                                                           | Fiscal ended March 31, 2025 | Fiscal ended March 31, 2024 | Fiscal ended March 31, 2023 |
|-----------------------------------------------------------------------|-----------------------------|-----------------------------|-----------------------------|
| (A) Equity Share capital                                              | 500.00                      | 500.00                      | 200.00                      |
| (B) Net worth <sup>(1)</sup>                                          | 3,065.34                    | 2,330.32                    | 1,805.12                    |
| (C) Revenue from operations                                           | 9,885.54                    | 7,950.60                    | 8,804.70                    |
| (D) Profit/ (loss) after tax                                          | 770.47                      | 456.34                      | 328.92                      |
| (E) Basic earnings per equity share (EPS) (in ₹/share) <sup>(2)</sup> | 15.41                       | 9.17                        | 6.82                        |
| (F) Diluted earnings per equity share (in ₹/share) <sup>(3)</sup>     | 15.41                       | 9.17                        | 6.82                        |
| (G) Net Asset Value per share (in ₹/share) <sup>(4)</sup>             | 61.31                       | 46.61                       | 36.10                       |
| (H) Total borrowings (as per balance sheet) <sup>(5)</sup>            | 1,861.33                    | 2,048.42                    | 1,487.48                    |

Notes:

(1) Net worth means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation.

(2) Basic EPS (₹) = Basic earnings per share are calculated by dividing the restated profit for the year by the weighted average number of Equity Shares outstanding during the year.

(3) Diluted EPS (₹) = Diluted earnings per share are calculated by dividing the restated profit for the year by the weighted average number of Equity Shares outstanding during the year.

(4) Net asset value per equity share is calculated as total equity (excluding non-controlling interest) divided by number of equity shares outstanding at the end of the year.

(5) Total borrowings consists of current and non-current borrowings.

For further details, see “Restated Consolidated Financial Statements” on page 300.

## Qualifications which have not been given effect to in the Restated Consolidated Financial Statements

There are no auditor qualifications that have not been given effect to in the Restated Consolidated Financial Statements.

### Summary of outstanding litigation

A summary of outstanding litigation proceedings involving our Company, Subsidiaries, Directors, Group Companies and Promoters, KMPs, and SMPs, in accordance with the SEBI ICDR Regulations and the Materiality Policy, as of the date of this Red Herring Prospectus is disclosed below:

| Name of Entity                                                          | Criminal Proceedings | Tax Proceedings | Statutory or Regulatory Proceedings | Disciplinary Actions by the SEBI or the stock exchanges against our Promoters in the last five Fiscals | Material Civil Proceedings | Aggregate amount involved (in ₹ million)* |
|-------------------------------------------------------------------------|----------------------|-----------------|-------------------------------------|--------------------------------------------------------------------------------------------------------|----------------------------|-------------------------------------------|
| <b>Company</b>                                                          |                      |                 |                                     |                                                                                                        |                            |                                           |
| <i>Against our Company</i>                                              | Nil                  | 24              | Nil                                 | Not applicable                                                                                         | Nil                        | 866.29                                    |
| <i>By our Company</i>                                                   | 1                    | Nil             | Nil                                 | Not applicable                                                                                         | 1                          | 12.17                                     |
| <b>Directors (Non-Promoter Directors)</b>                               |                      |                 |                                     |                                                                                                        |                            |                                           |
| <i>Against our Directors</i>                                            | Nil                  | 13              | Nil                                 | Not applicable                                                                                         | Nil                        | 34.32                                     |
| <i>By our Directors</i>                                                 | Nil                  | Nil             | Nil                                 | Not applicable                                                                                         | Nil                        | Nil                                       |
| <b>Promoters (including the Promoter Directors)</b>                     |                      |                 |                                     |                                                                                                        |                            |                                           |
| <i>Against our Promoters</i>                                            | Nil                  | Nil             | Nil                                 | Nil                                                                                                    | Nil                        | Nil                                       |
| <i>By our Promoters</i>                                                 | Nil                  | Nil             | Nil                                 | Not applicable                                                                                         | Nil                        | Nil                                       |
| <b>Subsidiaries</b>                                                     |                      |                 |                                     |                                                                                                        |                            |                                           |
| <i>Against our Subsidiaries</i>                                         | Nil                  | 3               | Nil                                 | Not applicable                                                                                         | Nil                        | 34.00                                     |
| <i>By our Subsidiaries</i>                                              | 1                    | Nil             | Nil                                 | Not applicable                                                                                         | 2                          | 44.43                                     |
| <b>Group Companies</b>                                                  |                      |                 |                                     |                                                                                                        |                            |                                           |
| <i>Outstanding litigation that has a material impact on our Company</i> | Nil                  | Nil             | Nil                                 | Not applicable                                                                                         | Nil                        | Nil                                       |
| <b>Key Managerial Personnel</b>                                         |                      |                 |                                     |                                                                                                        |                            |                                           |
| <i>By the Key Managerial Personnel</i>                                  | Nil                  | Not applicable  | Nil                                 | Not applicable                                                                                         | Not applicable             | Nil                                       |
| <i>Against the Key Managerial Personnel</i>                             | Nil                  | Not applicable  | Nil                                 | Not applicable                                                                                         | Not applicable             | Nil                                       |
| <b>Senior Management</b>                                                |                      |                 |                                     |                                                                                                        |                            |                                           |
| <i>By the Senior Management</i>                                         | Nil                  | Not applicable  | Nil                                 | Not applicable                                                                                         | Not applicable             | Nil                                       |
| <i>Against the Senior Management</i>                                    | Nil                  | Not applicable  | Nil                                 | Not applicable                                                                                         | Not applicable             | Nil                                       |

\* To the extent quantifiable

In addition to the table above, our Company has one outstanding non-material civil proceedings amounting to ₹1.73 million (to the extent quantifiable) as on date of this Red Herring Prospectus.

For further details, see “*Outstanding Litigation and Material Developments*” on page 395.

### Risk Factors

Investors should please see the section entitled “*Risk Factors*” beginning on page 28 to have an informed view before making an investment decision.

### Summary of Contingent Liabilities and Capital Commitments

The details of our contingent liabilities (as per Ind AS 37) as on March 31, 2025, 2024 and 2023, derived from the Restated Consolidated Financial Statements are as set out below:

| (in ₹ million)                                                                                 |                      |                      |                      |
|------------------------------------------------------------------------------------------------|----------------------|----------------------|----------------------|
| Particulars                                                                                    | As at March 31, 2025 | As at March 31, 2024 | As at March 31, 2023 |
| <b>Contingent Liabilities</b>                                                                  |                      |                      |                      |
| Outstanding Bank Guarantees and Bonds*                                                         | 1,033.10             | 1,123.82             | 820.17               |
| <b>Total Contingent Liabilities^</b>                                                           | <b>1,033.10</b>      | <b>1,123.82</b>      | <b>820.17</b>        |
| <b>Capital Commitments</b>                                                                     |                      |                      |                      |
| Estimated amount of contracts remaining to be executed on capital account and not provided for | 45.67                | 61.20                | 46.48                |



| Particulars                      | As at March 31, 2025 | As at March 31, 2024 | As at March 31, 2023 |
|----------------------------------|----------------------|----------------------|----------------------|
| <b>Total Capital Commitments</b> | <b>45.67</b>         | <b>61.20</b>         | <b>46.48</b>         |

\* Bank Guarantees consists on Advance Bank Guarantees (ABG) and Performance Bank Guarantees (PBG) issued by the bank on behalf of the Company in favour of its customers. The Advance Bank guarantees are issued when Company is securing its advance against the order. The same is cancelled when pro rata supply is made. Performance bank guarantees are issued to secure the performance against the job and it is normally issued at the end of the project against satisfactory performance and normally has a validity for a year.

^ In the event any of these contingent liabilities become established as liabilities, it may have an adverse effect on our financial condition and results of operations.

For details, see “Restated Consolidated Financial Statements – Note 31” on page 355.

### Summary of related party transactions

A summary of the related party transactions for the Fiscals ended March 31, 2025, 2024 and 2023 as per Ind AS 24 – Related Party Disclosures read with the SEBI ICDR Regulations and derived from our Restated Consolidated Financial Statements is set out below:

| Name of related party                                | For the year ended March 31, 2025<br>(₹ in million) | % of revenue from operation | For the year ended March 31, 2024<br>(₹ in million) | % of revenue from operation | For the year ended March 31, 2023<br>(₹ in million) | % of revenue from operation |
|------------------------------------------------------|-----------------------------------------------------|-----------------------------|-----------------------------------------------------|-----------------------------|-----------------------------------------------------|-----------------------------|
| <b>1) Subsidiary Company</b>                         |                                                     |                             |                                                     |                             |                                                     |                             |
| <b>(i) With Holding Company:</b>                     |                                                     |                             |                                                     |                             |                                                     |                             |
| <b>(a) Phenix Construction Technologies INC</b>      |                                                     |                             |                                                     |                             |                                                     |                             |
| Sale of goods                                        | 274.69                                              | 2.78%                       | 87.45                                               | 1.10%                       | 227.28                                              | 2.58%                       |
| Interest on Loan Received                            | 4.68                                                | 0.05%                       | 4.58                                                | 0.06%                       | 3.38                                                | 0.04%                       |
| Unsecured Loan Given                                 | 11.02                                               | 0.11%                       | 36.10                                               | 0.45%                       | 5.59                                                | 0.06%                       |
| Repayment of Loan Given                              | 61.47                                               | 0.62%                       | -                                                   | -                           | -                                                   | -                           |
| Purchase of Capital Goods                            | 6.00                                                | 0.06%                       | -                                                   | -                           | -                                                   | -                           |
| <b>(b) Phenix Building Solutions Private Limited</b> |                                                     |                             |                                                     |                             |                                                     |                             |
| Sale of goods*                                       | 428.33                                              | 4.33%                       | 234.75                                              | 2.95%                       | -                                                   | -                           |
| Sale of service**                                    | 0.58                                                | 0.01%                       | 15.15                                               | 0.19%                       | -                                                   | -                           |
| Purchase of Service***                               | 0.33                                                | 0.00%                       | -                                                   | -                           | -                                                   | -                           |
| Interest on Loan Received                            | 0.84                                                | 0.01%                       | -                                                   | -                           | -                                                   | -                           |
| Unsecured Loan Given                                 | 166.10                                              | 1.68%                       | -                                                   | -                           | -                                                   | -                           |
| Repayment of Loan Given                              | 146.88                                              | 1.49%                       | -                                                   | -                           | -                                                   | -                           |
| Expenses Recovered                                   | 3.18                                                | 0.03%                       | -                                                   | -                           | -                                                   | -                           |
| <b>(c) Modtech Machines Private Limited</b>          |                                                     |                             |                                                     |                             |                                                     |                             |
| Sale of goods                                        | -                                                   | -                           | 1.00                                                | 0.01%                       | 1.40                                                | 0.02%                       |
| Loan Given                                           | -                                                   | -                           | 2.00                                                | 0.03%                       | 52.58                                               | 0.66%                       |
| Loan refunded back                                   | -                                                   | -                           | 78.55                                               | 0.99%                       | 9.48                                                | 0.12%                       |
| <b>2) Significant Influence</b>                      |                                                     |                             |                                                     |                             |                                                     |                             |
| <b>a) M B Enterprise</b>                             |                                                     |                             |                                                     |                             |                                                     |                             |
| Purchase of goods                                    | -                                                   | -                           | 135.95                                              | 1.71%                       | 962.85                                              | 10.94%                      |
| Expenses Recovered                                   | 2.14                                                | 0.02%                       | 0.14                                                | 0.00%                       | 0.11                                                | 0.00%                       |
| Expenses Paid                                        | -                                                   | -                           | 4.79                                                | 0.06%                       | 13.10                                               | 0.15%                       |
| <b>b) Manibhai &amp; Brother sleeper</b>             |                                                     |                             |                                                     |                             |                                                     |                             |
| Expenses Paid                                        | -                                                   | -                           | -                                                   | -                           | -                                                   | -                           |
| Expenses Recovered                                   | 0.19                                                | 0.00%                       | 0.14                                                | 0.00%                       | 0.12                                                | 0.00%                       |
| Sale of goods                                        | 3.40                                                | 0.03%                       | 1.73                                                | 0.02%                       | 1.65                                                | 0.02%                       |
| Purchase of goods                                    | 0.06                                                | 0.00%                       | -                                                   | -                           | 0.09                                                | 0.00%                       |
| <b>c) Manibhai Brothers Finance Corporation</b>      |                                                     |                             |                                                     |                             |                                                     |                             |
| Interest on Loan Paid                                | -                                                   | -                           | 77.69                                               | 0.98%                       | 63.20                                               | 0.72%                       |
| Rent Paid                                            | 1.44                                                | 0.01%                       | 1.44                                                | 0.02%                       | 1.44                                                | 0.02%                       |
| Unsecured Loan Taken                                 | -                                                   | -                           | 1,228.50                                            | 15.45%                      | 981.90                                              | 11.15%                      |
| Unsecured Loan Repaid                                | -                                                   | -                           | 2,008.98                                            | 25.27%                      | 824.40                                              | 9.36%                       |
| <b>d) Manibhai &amp; Brothers</b>                    |                                                     |                             |                                                     |                             |                                                     |                             |
| Expenses Paid                                        | -                                                   | -                           | 15.28                                               | 0.19%                       | -                                                   | -                           |
| Expenses Recovered                                   | 2.23                                                | 0.02%                       | 0.72                                                | 0.01%                       | 0.72                                                | 0.01%                       |
| Sale of goods                                        | 0.54                                                | 0.01%                       | 0.27                                                | 0.00%                       | 0.95                                                | 0.01%                       |

| Name of related party                                           | For the year ended March 31, 2025<br>(₹ in million) | % of revenue from operation | For the year ended March 31, 2024<br>(₹ in million) | % of revenue from operation | For the year ended March 31, 2023<br>(₹ in million) | % of revenue from operation |
|-----------------------------------------------------------------|-----------------------------------------------------|-----------------------------|-----------------------------------------------------|-----------------------------|-----------------------------------------------------|-----------------------------|
| Rent Paid                                                       | 2.65                                                | 0.03%                       | 2.40                                                | 0.03%                       | 2.40                                                | 0.03%                       |
| Purchase of goods                                               | -                                                   | -                           | -                                                   | -                           | 15.49                                               | 0.18%                       |
| Purchase of Services                                            | 6.50                                                | 0.07%                       | -                                                   | -                           | -                                                   | -                           |
| <b>e) Manibhai &amp; Brothers (PCC Sarkhej)</b>                 |                                                     |                             |                                                     |                             |                                                     |                             |
| Sale of goods                                                   | -                                                   | -                           | 19.36                                               | 0.24%                       | -                                                   | -                           |
| Rent Paid                                                       | 1.32                                                | 0.01%                       | 1.26                                                | 0.02%                       | 1.20                                                | 0.01%                       |
| Expenses Recovered                                              | 0.95                                                | 0.01%                       | -                                                   | -                           | -                                                   | -                           |
| <b>f) Usha Prestressed Sleeper Udhog Piplod</b>                 |                                                     |                             |                                                     |                             |                                                     |                             |
| Expenses Recovered                                              | 0.03                                                | 0.00%                       | 0.04                                                | 0.00%                       | 0.07                                                | 0.00%                       |
| Sale of goods                                                   | 3.03                                                | 0.03%                       | 0.41                                                | 0.01%                       | 0.24                                                | 0.00%                       |
| <b>g) Giriraj Prestressed Private Limited</b>                   |                                                     |                             |                                                     |                             |                                                     |                             |
| Expenses Recovered                                              | 0.02                                                | 0.00%                       | 0.03                                                | 0.00%                       | 0.03                                                | 0.00%                       |
| Sale of goods                                                   | -                                                   | -                           | 3.56                                                | 0.04%                       | -                                                   | -                           |
| <b>h) Phenix Building Solutions Private Limited</b>             |                                                     |                             |                                                     |                             |                                                     |                             |
| Sale of goods                                                   | -                                                   | -                           | 1,621.09                                            | 20.39%                      | 2,873.11                                            | 32.63%                      |
| Expenses Recovered                                              | -                                                   | -                           | -                                                   | -                           | 0.04                                                | 0.00%                       |
| <b>i) Shrinathji Prestressed Private Limited</b>                |                                                     |                             |                                                     |                             |                                                     |                             |
| Expenses Recovered                                              | -                                                   | -                           | 0.01                                                | 0.00%                       | -                                                   | -                           |
| Sale of goods                                                   | -                                                   | -                           | 0.10                                                | 0.00%                       | -                                                   | -                           |
| <b>j) Manibhai &amp; Brothers Charitable Trust</b>              |                                                     |                             |                                                     |                             |                                                     |                             |
| Rent Paid                                                       | 2.63                                                | 0.03%                       | 0.66                                                | 0.01%                       | -                                                   | -                           |
| Expenses Paid                                                   | 0.24                                                | 0.00%                       | -                                                   | -                           | -                                                   | -                           |
| Donation Exps                                                   | -                                                   | -                           | -                                                   | -                           | 3.60                                                | 0.04%                       |
| <b>k) Phenix Engineering Services Private Limited</b>           |                                                     |                             |                                                     |                             |                                                     |                             |
| Expenses Recovered                                              | 0.58                                                | 0.01%                       | -                                                   | -                           | -                                                   | -                           |
| <b>l) Avichal Projects LLP</b>                                  |                                                     |                             |                                                     |                             |                                                     |                             |
| Deposit Given for Rent                                          | 0.02                                                | 0.00%                       | -                                                   | -                           | -                                                   | -                           |
| Rent Paid                                                       | 0.04                                                | 0.00%                       | -                                                   | -                           | -                                                   | -                           |
| <b>3) With Key management personnel and their relatives:</b>    |                                                     |                             |                                                     |                             |                                                     |                             |
| Unsecured Loan Taken                                            |                                                     |                             |                                                     |                             |                                                     |                             |
| Malav Girishbhai Patel                                          | -                                                   | -                           | 10.17                                               | 0.13%                       | 9.41                                                | 0.11%                       |
| Girishbhai Manibhai Patel                                       | -                                                   | -                           | 0.03                                                | 0.00%                       | 3.43                                                | 0.04%                       |
| Chirag Hasmukhbhai Patel                                        | -                                                   | -                           | -                                                   | -                           | 0.35                                                | 0.00%                       |
| Hasmukhbhai Shivabhai Patel                                     | -                                                   | -                           | -                                                   | -                           | -                                                   | -                           |
| Diya Chirag Patel                                               | -                                                   | -                           | -                                                   | -                           | -                                                   | -                           |
| Unsecured Loan Repaid                                           |                                                     |                             |                                                     |                             |                                                     |                             |
| Malav Girishbhai Patel                                          | -                                                   | -                           | 112.75                                              | 1.42%                       | 0.94                                                | 0.01%                       |
| Girishbhai Manibhai Patel                                       | -                                                   | -                           | 45.54                                               | 0.57%                       | 0.38                                                | 0.00%                       |
| Vipinbhai Kantilal Patel                                        | -                                                   | -                           | -                                                   | -                           | -                                                   | -                           |
| Chirag Hasmukhbhai Patel                                        | -                                                   | -                           | -                                                   | -                           | 0.35                                                | 0.00%                       |
| Hasmukhbhai Shivabhai Patel                                     | -                                                   | -                           | 34.70                                               | 0.44%                       | 0.32                                                | 0.00%                       |
| Diya Chirag Patel                                               | -                                                   | -                           | -                                                   | -                           | -                                                   | -                           |
| Purchase of Shares of Phenix Building Solutions Private Limited |                                                     |                             |                                                     |                             |                                                     |                             |
| Malav Girishbhai Patel (No. of Shares : 7000)                   | -                                                   | -                           | 18.58                                               | 0.23%                       | -                                                   | -                           |
| Girishbhai Manibhai Patel (No. of Shares : 13500)               | -                                                   | -                           | 35.83                                               | 0.45%                       | -                                                   | -                           |
| Vipinbhai Kantilal Patel (No. of Shares : 2500)                 | -                                                   | -                           | 6.64                                                | 0.08%                       | -                                                   | -                           |
| Chirag Hasmukhbhai Patel (No. of Shares : 17500)                | -                                                   | -                           | 46.45                                               | 0.58%                       | -                                                   | -                           |

| Name of related party                                      | For the year ended March 31, 2025<br>(₹ in million) | % of revenue from operation | For the year ended March 31, 2024<br>(₹ in million) | % of revenue from operation | For the year ended March 31, 2023<br>(₹ in million) | % of revenue from operation |
|------------------------------------------------------------|-----------------------------------------------------|-----------------------------|-----------------------------------------------------|-----------------------------|-----------------------------------------------------|-----------------------------|
| Umaben Girishbhai Patel (No. of Shares : 2000)             | -                                                   | -                           | 5.31                                                | 0.07%                       | -                                                   | -                           |
| Birva Chirag Patel (No. of Shares : 5000)                  | -                                                   | -                           | 13.27                                               | 0.17%                       | -                                                   | -                           |
| Aditya Vipinbhai Patel (No. of Shares : 1500)              | -                                                   | -                           | 3.98                                                | 0.05%                       | -                                                   | -                           |
| Leenaben Vipinbhai Patel (No. of Shares : 1000)            | -                                                   | -                           | 2.65                                                | 0.03%                       | -                                                   | -                           |
|                                                            |                                                     |                             |                                                     |                             |                                                     |                             |
| Sale of Shares of Phenix Building Services Private Limited |                                                     |                             |                                                     |                             |                                                     |                             |
| Malav Girishbhai Patel (No. of Shares : 7000)              | -                                                   | -                           | 0.07                                                | 0.00%                       | -                                                   | -                           |
| Girishbhai Manibhai Patel (No. of Shares : 13500)          | -                                                   | -                           | 0.14                                                | 0.00%                       | -                                                   | -                           |
| Vipinbhai Kantilal Patel (No. of Shares : 2500)            | -                                                   | -                           | 0.03                                                | 0.00%                       | -                                                   | -                           |
| Chirag Hasmukhbhai Patel (No. of Shares : 17500)           | -                                                   | -                           | 0.18                                                | 0.00%                       | -                                                   | -                           |
| Umaben Girishbhai Patel (No. of Shares : 2000)             | -                                                   | -                           | 0.02                                                | 0.00%                       | -                                                   | -                           |
| Birva Chirag Patel (No. of Shares : 5000)                  | -                                                   | -                           | 0.05                                                | 0.00%                       | -                                                   | -                           |
| Aditya Vipinbhai Patel (No. of Shares : 1500)              | -                                                   | -                           | 0.02                                                | 0.00%                       | -                                                   | -                           |
| Leenaben Vipinbhai Patel (No. of Shares : 1000)            | -                                                   | -                           | 0.01                                                | 0.00%                       | -                                                   | -                           |
| Interest on Loan Paid                                      |                                                     |                             |                                                     |                             |                                                     |                             |
| Malav Girishbhai Patel                                     | -                                                   | -                           | 10.17                                               | 0.13%                       | 9.41                                                | 0.11%                       |
| Girishbhai Manibhai Patel                                  | -                                                   | -                           | 4.09                                                | 0.05%                       | 3.81                                                | 0.04%                       |
| Vipinbhai Kantilal Patel                                   | -                                                   | -                           | -                                                   | -                           | -                                                   | -                           |
| Chirag Hasmukhbhai Patel                                   | -                                                   | -                           | -                                                   | -                           | -                                                   | -                           |
| Hasmukhbhai Shivabhai Patel                                | -                                                   | -                           | 0.28                                                | 0.00%                       | 3.16                                                | 0.04%                       |
|                                                            |                                                     |                             |                                                     |                             |                                                     |                             |
| Salary paid                                                |                                                     |                             |                                                     |                             |                                                     |                             |
| Malav Girishbhai Patel                                     | 23.96                                               | 0.24%                       | 17.34                                               | 0.22%                       | 16.72                                               | 0.19%                       |
| Girishbhai Manibhai Patel                                  | 22.48                                               | 0.23%                       | 16.95                                               | 0.21%                       | 11.43                                               | 0.13%                       |
| Vipinbhai Kantilal Patel                                   | -                                                   | -                           | 1.07                                                | 0.01%                       | 2.13                                                | 0.02%                       |
| Chirag Hasmukhbhai Patel                                   | 32.34                                               | 0.33%                       | 26.27                                               | 0.33%                       | 23.98                                               | 0.27%                       |
| Umaben Girishbhai Patel                                    | -                                                   | -                           | 1.50                                                | 0.02%                       | 3.00                                                | 0.03%                       |
| Birva Chirag Patel                                         | 11.43                                               | 0.12%                       | 9.53                                                | 0.12%                       | 7.62                                                | 0.09%                       |
| Aditya Vipinbhai Patel                                     | 10.68                                               | 0.11%                       | 6.96                                                | 0.09%                       | 5.51                                                | 0.06%                       |
| Diya Chirag Patel                                          | 2.67                                                | 0.03%                       | 0.22                                                | 0.00%                       | -                                                   | -                           |
| Keyur Shah                                                 | 5.59                                                | 0.06%                       | -                                                   | -                           | -                                                   | -                           |
| Pankaj Naresh                                              | 19.28                                               | 0.20%                       | -                                                   | -                           | -                                                   | -                           |
| Parekh Palak                                               | 1.12                                                | 0.01%                       | -                                                   | -                           | -                                                   | -                           |
| Mayur Patel                                                | 5.52                                                | 0.06%                       | -                                                   | -                           | -                                                   | -                           |
|                                                            |                                                     |                             |                                                     |                             |                                                     |                             |
| Director Sitting Fees                                      |                                                     |                             |                                                     |                             |                                                     |                             |
| Birju Maheshbhai Patel                                     | 0.14                                                | 0.00%                       | -                                                   | -                           | -                                                   | -                           |
| Hemant Ishwarlal Modi                                      | 0.17                                                | 0.00%                       | -                                                   | -                           | -                                                   | -                           |
| Sanjay Shaileshbhai Majmudar                               | 0.24                                                | 0.00%                       | -                                                   | -                           | -                                                   | -                           |
| Sonal Vimal Ambani                                         | 0.05                                                | 0.00%                       | -                                                   | -                           | -                                                   | -                           |
| Subir Kumar Das                                            | 0.14                                                | 0.00%                       | -                                                   | -                           | -                                                   | -                           |
| Udayan Dileep Chokshi                                      | 0.21                                                | 0.00%                       | -                                                   | -                           | -                                                   | -                           |
| Vipinbhai Kantilal Patel                                   | 0.24                                                | 0.00%                       | -                                                   | -                           | -                                                   | -                           |

\* indicates sale of goods made by our Company to our subsidiary, Phenix Building Solutions Private Limited which in turn sells the material to customers. Phenix Building Solutions Private Limited acts as a marketing and distribution entity for our Company.

\*\* indicates revenues from erection services provided by our Company to our subsidiary, Phenix Building Solutions Private Limited and thereafter provided by Phenix Building Solutions Private Limited to its customers.

\*\*\* indicates erection services provided by Phenix Building Solutions Private Limited to our Company, and thereafter provided by our Company to our customers.

For further details of the related party transactions, see “Restated Consolidated Financial Statements – Note 28” on page 339.

## Details of all financing arrangements

There have been no financing arrangements whereby our Promoters, members of our Promoter Group, our Directors or their relatives have financed the purchase by any person of securities of our Company (other than in the normal course of business of the relevant financing entity) during the period of six months immediately preceding the date of this Red Herring Prospectus.

## Weighted average price at which the specified securities were acquired by our Promoters and the Selling Shareholders, in the last one year preceding the date of this Red Herring Prospectus

The weighted average price at which the Equity Shares were acquired by our Promoters and Selling Shareholders in the last one year preceding the date of this Red Herring Prospectus are:

| Name                      | Number of Equity Shares acquired in the one year preceding the date of the RHP* | Weighted average price of acquisition per Equity Share (in ₹) <sup>^</sup> |
|---------------------------|---------------------------------------------------------------------------------|----------------------------------------------------------------------------|
| <b>Promoters</b>          |                                                                                 |                                                                            |
| Vipinbhai Kantilal Patel* | 1,000,000 <sup>#</sup>                                                          | Nil                                                                        |
| Aditya Vipinbhai Patel*   | 1,000,000 <sup>##</sup>                                                         | Nil                                                                        |

As certified by Talati & Talati LLP, Chartered Accountants (110758W/W100377), by way of their certificate dated July 24, 2025.

\* Also selling shareholders

<sup>^</sup> The weighted average price of acquisition per Equity Share is Nil, since all the aforementioned shares were either gifted or transmitted to the Promoters and hence, there was no acquisition of shares by our Promoters and Selling Shareholders for consideration in the last one year preceding the date of this Red Herring Prospectus.

<sup>#</sup> By way of transmission

<sup>##</sup> By way of gift

## Average cost of acquisition of shares for our Promoters and the Selling Shareholders

The average cost of acquisition of Equity Shares for our Promoters and Selling Shareholders is as set out below:

| Name of acquirer                                                    | Number of Equity Shares held | Average cost of Acquisition per Equity Share (in ₹) <sup>*</sup> |
|---------------------------------------------------------------------|------------------------------|------------------------------------------------------------------|
| <b>Promoters</b>                                                    |                              |                                                                  |
| Girishbhai Manibhai Patel (also a Promoter Selling Shareholder)     | 19,490,000                   | 0.42                                                             |
| Chirag Hasmukhbhai Patel (also a Promoter Selling Shareholder)      | 17,495,000                   | 0.94                                                             |
| Malav Girishbhai Patel                                              | 1,000,000                    | Nil                                                              |
| Birva Chirag Patel (also a Promoter Selling Shareholder)            | 5,000,000                    | 2.00                                                             |
| Vipinbhai Kantilal Patel (also a Promoter Selling Shareholder)      | 2,499,000                    | Nil                                                              |
| Aditya Vipinbhai Patel (also a Promoter Selling Shareholder)        | 2,499,000                    | 1.21                                                             |
| Chirag H Patel Family Trust                                         | 5,000 <sup>**</sup>          | Nil                                                              |
| Vipin K Patel Family Trust                                          | 1,000 <sup>***</sup>         | Nil                                                              |
| MGM5 Family Trust                                                   | 5,000 <sup>****</sup>        | Nil                                                              |
| MGM11 Family Trust                                                  | 5,000 <sup>*****</sup>       | Nil                                                              |
| Aditya V Patel Family Trust                                         | 1,000 <sup>*****</sup>       | Nil                                                              |
| <b>Other Selling Shareholders</b>                                   |                              |                                                                  |
| Umaben Girishbhai Patel (also a Promoter Group Selling Shareholder) | 2,000,000                    | 2.02                                                             |

\* As certified by Talati & Talati LLP, Chartered Accountants (110758W/W100377), by way of their certificate dated July 24, 2025.

\*\* Held through its trustees Chirag Hasmukhbhai Patel and Birva Chirag Patel.

\*\*\* Held through its trustees Vipinbhai Kantilal Patel and Aditya Vipinbhai Patel.

\*\*\*\* Held through its trustees Girishbhai Manibhai Patel and Umaben Girishbhai Patel.

\*\*\*\*\* Held through its trustees Girishbhai Manibhai Patel and Umaben Girishbhai Patel.

\*\*\*\*\* Held through its trustees Aditya Vipinbhai Patel and Shayoni Aditya Patel.

## The weighted average cost of acquisition of all shares transacted in the last eighteen months, one year and three years preceding the date of this Red Herring Prospectus, except gifts and transmission

The weighted average cost of acquisition of all shares transacted in the last eighteen months, one year and three years preceding the date of this Red Herring Prospectus except gifts and transmission is as follows:

| Period                                                                 | Weighted average cost of acquisition per Equity Share (in ₹)* | Upper end of the price band (₹[●]) is 'X' times the weighted average cost of acquisition# | Range of acquisition price: Lowest price – Highest price (in ₹)* |
|------------------------------------------------------------------------|---------------------------------------------------------------|-------------------------------------------------------------------------------------------|------------------------------------------------------------------|
| Last eighteen months preceding the date of this Red Herring Prospectus | Nil                                                           | [●]                                                                                       | Nil                                                              |
| Last one year preceding the date of this Red Herring Prospectus        | Nil                                                           | [●]                                                                                       | Nil                                                              |
| Last three years preceding the date of this Red Herring Prospectus     | Nil                                                           | [●]                                                                                       | Nil                                                              |

\* As certified by Talati & Talati LLP, Chartered Accountants (110758W/W100377), by way of their certificate dated July 24, 2025.

# Information to be included in the Prospectus.

### Details of price at which specified securities were acquired in the last three years preceding the date of this Red Herring Prospectus by our Promoters, the Promoter Group, the Selling Shareholders or Shareholder(s) with rights to nominate Director(s) or other special rights

Except as stated below, there have been no specified securities that were acquired in the last three years preceding the date of this Red Herring Prospectus, by our Promoters, members of our Promoter Group and Selling Shareholders. There are no Shareholders with nominee director or other special rights. The details of the price at which these acquisitions were undertaken are stated below:

| Name of the acquirer                                                | Date of acquisition of Equity Shares | Number of Equity Shares acquired | Acquisition price per Equity Share (in ₹)* |
|---------------------------------------------------------------------|--------------------------------------|----------------------------------|--------------------------------------------|
| <b>Promoters</b>                                                    |                                      |                                  |                                            |
| Girishbhai Manibhai Patel (also a Promoter Selling Shareholder)     | October 9, 2023 <sup>#</sup>         | 8,100,000                        | Nil                                        |
|                                                                     | May 21, 2024 <sup>##</sup>           | 6,000,000                        | Nil                                        |
| Chirag Hasmukhbhai Patel (also a Promoter Selling Shareholder)      | March 1, 2023                        | 2,800,000                        | Nil                                        |
|                                                                     | October 9, 2023 <sup>#</sup>         | 10,500,000                       | Nil                                        |
| Malav Girishbhai Patel                                              | October 9, 2023 <sup>#</sup>         | 4,200,000                        | Nil                                        |
| Birva Chirag Patel (also a Promoter Selling Shareholder)            | October 9, 2023 <sup>#</sup>         | 3,000,000                        | Nil                                        |
| Vipinbhai Kantilal Patel (also a Promoter Selling Shareholder)      | October 9, 2023 <sup>#</sup>         | 1,500,000                        | Nil                                        |
|                                                                     | April 29, 2025 <sup>###</sup>        | 1,000,000                        | Nil                                        |
| Aditya Vipinbhai Patel (also a Promoter Selling Shareholder)        | October 9, 2023 <sup>#</sup>         | 900,000                          | Nil                                        |
|                                                                     | May 26, 2025 <sup>##</sup>           | 1,000,000                        | Nil                                        |
| Chirag H Patel Family Trust                                         | July 9, 2024                         | 5,000 <sup>**</sup>              | Nil                                        |
| Vipin K Patel Family Trust                                          | June 25, 2024                        | 1,000 <sup>***</sup>             | Nil                                        |
| MGM5 Family Trust                                                   | June 28, 2024                        | 5,000 <sup>****</sup>            | Nil                                        |
| MGM11 Family Trust                                                  | June 28, 2024                        | 5,000 <sup>*****</sup>           | Nil                                        |
| Aditya V Patel Family Trust                                         | June 25, 2024                        | 1,000 <sup>*****</sup>           | Nil                                        |
| <b>Promoter Group</b>                                               |                                      |                                  |                                            |
| Umaben Girishbhai Patel (also a Promoter Group Selling Shareholder) | October 9, 2023 <sup>#</sup>         | 1,200,000                        | Nil                                        |

\* As certified by Talati & Talati LLP, Chartered Accountants (110758W/W100377), by way of their certificate dated July 24, 2025.

\*\* Held through its trustees Chirag Hasmukhbhai Patel and Birva Chirag Patel.

\*\*\* Held through its trustees Vipinbhai Kantilal Patel and Aditya Vipinbhai Patel.

\*\*\*\* Held through its trustees Girishbhai Manibhai Patel and Umaben Girishbhai Patel.

\*\*\*\*\* Held through its trustees Girishbhai Manibhai Patel and Umaben Girishbhai Patel.

\*\*\*\*\* Held through its trustees Aditya Vipinbhai Patel and Shayoni Aditya Patel.

# Bonus Issue

## By way of gift

### By way of transmission

### Pre-IPO Placement

Our Company has not undertaken any pre-IPO placement.

### Issuance of equity shares in the last one year for consideration other than cash or bonus issue

Our Company has not issued any Equity Shares in the last one year from the date of this Red Herring Prospectus, for consideration other than cash or bonus issue.

### Split/ consolidation of Equity Shares in the last one year

Our Company has not undertaken split or consolidation of its Equity Shares in the one year preceding the date of this Red Herring Prospectus.

**Exemption from complying with any provisions of securities laws, if any, granted by SEBI**

Our Company has not applied for or received any exemption from complying with any provisions of securities laws from SEBI, as on the date of this Red Herring Prospectus.

## SECTION II – RISK FACTORS

*An investment in our Equity Shares involves a high degree of risk. You should carefully consider all the information in this Red Herring Prospectus, including the risks and uncertainties described below, before making an investment in our Equity Shares. The risks described below are not the only ones relevant to us or our Equity Shares, the industry and segments in which we operate or to India. Additional risks and uncertainties, not presently known to us or that we currently deem immaterial, may also impair our business, results of operations, financial condition and cash flows. If any of the following risks, or other risks that are not currently known or are currently deemed immaterial, actually occur, our business, results of operations, financial condition and cash flows could suffer, the trading price of our Equity Shares could decline, and you may lose all or part of your investment. To obtain a complete understanding of our Company and our business, you should read this section in conjunction with “Our Business”, “Industry Overview”, “Financial Information” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” on pages 204, 145, 300 and 363, respectively, as well as the other financial, statistical and other information contained in this Red Herring Prospectus. In making an investment decision, you must rely on your own examination of the terms of the Offer, the Company and its business including the merits and risks involved. You should consult your tax, financial and legal advisors about the particular consequences to you of an investment in our Equity Shares.*

*Our Company’s financial year commences on April 1 and ends on March 31 of the immediately subsequent year, and references to a particular fiscal year are to the 12 months ended March 31 of that particular year. Unless otherwise indicated or the context otherwise requires, the financial information for Fiscal 2025, Fiscal 2024, and Fiscal 2023, included herein is based on or derived from our Restated Consolidated Financial Statements included in this Red Herring Prospectus. For further information, see “Restated Consolidated Financial Statements” beginning on page 300. Please also refer to “Definitions and Abbreviations” on page 1 for certain terms used in this section. The Restated Consolidated Financial Statements is based on our audited financial statements and is restated in accordance with the Companies Act, 2013, and the SEBI ICDR Regulations. Our audited financial statements are prepared in accordance with Indian Accounting Standards, which differs in certain material respects with IFRS and U.S. GAAP. For details, see “Risk Factors – Certain differences exist between Ind AS used to prepare our financial information and other accounting principles, such as US GAAP and IFRS which may affect investors’ assessments of our Company’s financial condition” on page 72.*

*This Red Herring Prospectus also contains certain forward-looking statements that involve risks, assumptions, estimates and uncertainties. Our actual results could differ from those anticipated in these forward- looking statements as a result of certain factors, including the considerations described below and elsewhere in this Red Herring Prospectus. See “Forward-Looking Statements” on page 17.*

*Unless otherwise indicated or the context otherwise requires, in this section, references to “the Company” or “our Company”, “we”, “us”, “our” are to M&B Engineering Limited and our Subsidiaries on a consolidated basis.*

*Unless otherwise indicated, industry and market data used in this section has been derived from the industry report titled “Assessment of Pre-engineered buildings, structural steel and self-supported roofing industries” dated July, 2025 (the “CRISIL Report”) which is exclusively prepared for the purpose of the Offer and issued by CRISIL Intelligence, a division of CRISIL Limited (“CRISIL”) and is exclusively commissioned for an agreed fee and paid for by the Company in connection with the Offer. CRISIL was appointed pursuant to the engagement letter entered into with our Company dated June 17, 2025. CRISIL is not related in any other manner to our Company. The data included herein includes excerpts from the CRISIL Report and may have been re-ordered by us for the purposes of presentation. Further, the CRISIL Report was prepared on the basis of information as of specific dates and opinions in the CRISIL Report may be based on estimates, projections, forecasts and assumptions that may be as of such dates. CRISIL has prepared this study in an independent and objective manner, and it has taken all reasonable care to ensure its accuracy and has further advised that it has taken due care and caution in preparing the CRISIL Report based on the information obtained by it from sources which it considers reliable. Unless otherwise indicated, financial, operational, industry and other related information derived from the CRISIL Report and included herein with respect to any particular year refers to such information for the relevant calendar year. A copy of the CRISIL Report will be available on the website of our Company at [www.mbel.in](http://www.mbel.in) from the date of the Red Herring Prospectus until the Bid/ Offer Closing Date. Further, the CRISIL Report is not a recommendation to invest or disinvest in any company covered in the report. Prospective investors are advised not to unduly rely on the CRISIL Report. The views expressed in the CRISIL Report are that of CRISIL. For more information and risks in relation to commissioned reports, see “Risk Factors – Certain sections of this Red Herring Prospectus contain information from the CRISIL Report which we commissioned and purchased and any reliance on such information for making an investment decision in the Offer is subject to inherent risks” on page 67. Also see, “Certain Conventions, Presentation of Financial, Industry and Market Data – Industry and Market Data” on page 15.*

*Unless specified or quantified in the relevant risk factors below, we are not in a position to quantify the financial or other implications of any of the risks described in this section. You should pay particular attention to the fact that our Company is incorporated under the laws of India and is subject to a legal and regulatory environment, which may differ in certain respects from that of other countries.*

## Internal Risks

- 1. Our business is dependent on and will continue to depend on our Manufacturing Facilities, and we are subject to certain risks in our manufacturing process due to the usage of heavy machinery in our manufacturing operations. In the past, there have been four instances of death in the course of our operations at our project sites. Any slowdown or shutdown in our manufacturing operations or strikes or work stoppages could have an adverse effect on our business, cash flows, financial condition and results of operations.***

We have two strategically located Manufacturing Facilities at Sanand, Ahmedabad (“**Sanand Facility**”) and Cheyyar, Tamil Nadu (“**Cheyyar Facility**”). Any disruptions, breakdown or shutdown of our Manufacturing Facilities, due to, *inter alia*, (i) breakdown or failure of equipment, (ii) disruption in power supply or processes, (iii) performance below expected levels of efficiency, (iv) obsolescence, (v) labour disputes, (vi) infectious diseases (such as the COVID-19 pandemic), and (vii) political instability, could result in the damage or destruction of a portion of our manufacturing abilities, delays in the transport of our products and raw materials and/or otherwise adversely affect our business, results of operations, financial condition, cash flows and future prospects. Our Sanand Facility has an installed capacity of 72,000.00 MTPA, 72,000.00 MTPA, and 72,000.00 MTPA during the Fiscal 2025, Fiscal 2024, and Fiscal 2023, respectively and our capacity utilization was 63.27%, 58.12% and 60.39%, respectively for the same period. Our Cheyyar Facility, which was commissioned on May 23, 2024, has an installed capacity of 31,800.00 MTPA as of March 31, 2025 and our capacity utilization was 23.34% for the same period.

Our business is dependent upon our ability to manage our Manufacturing Facilities, which are subject to various operating risks. Any malfunction or breakdown of our machinery, our equipment, our IT systems or any other part of our manufacturing processes or systems may entail repair and maintenance costs and cause delays in our operations. If we are unable to maintain, repair our machinery, equipment, IT systems or any other part of our manufacturing processes or systems in a timely manner or at all, our operations may need to be suspended until we procure the appropriate machinery, equipment or systems to replace them. In addition, we may be required to carry out planned shutdowns of our facilities for maintenance, inspections and testing, or may shut down certain facilities for capacity expansion and equipment upgrades. During Fiscal 2025, Fiscal 2024, and Fiscal 2023, we have spent ₹ 25.38 million, ₹22.82 million, and ₹23.20 million, respectively, towards general repair and maintenance of our machinery. We cannot assure you that such general repair and maintenance costs for our machinery will not increase in the future which could have a material adverse effect on our business, results of operations, financial condition, cash flows and future prospects.

Our business operations involve the usage of heavy machinery such as CNC machines, cranes and boom lifts which are operated by our employees. These activities can be extremely dangerous and any accident, including any mechanical and operational failures could cause serious injury to people or property and in certain circumstances, even death. In the past, there have been four instances of death in the course of our operations at our project sites. While these instances did not cause any major disruption in our operations, we cannot assure you that such incidents may not occur in the future or cause any material disruption to our operations. Our Company’s policy in such situations involves completing all formalities and disbursing statutory benefits to all nominees. Our permanent employees are covered under group accidental policy. In addition, our permanent employees and contract labourers engaged at sites are covered under the Employees’ State Insurance (‘ESI’) scheme and workmen’s compensation policy. Additionally, we also take steps to educate our permanent employees and contract labourers on workplace hazards, by giving them safety training and periodic education, and provide safety materials and take necessary safety measures for our employees.

Any disruption in the operation of our existing production facilities due to any of the foregoing risks could adversely affect our business, financial condition, results of operation and prospects. In addition, many of these operating and other risks may result in suspension of our operations and the imposition of civil or criminal penalties. Any accident caused due to mechanical or operational failure may cause our workforce to discontinue working at our Manufacturing Facilities due to concerns of safety, which may have an adverse impact on operations.

Business activities in our self-supported steel roofing business are carried out through our fleet of 14 mobile manufacturing units which allows us to address our customers in a wide geographic expanse. Due to its mobile nature, these mobile manufacturing units are subject to various external factors such as road accidents and natural calamities which may impact their operations and increase maintenance costs, and have also resulted in three instances of death at our project site, however, these instances did not cause any material disruption in our operations. We cannot assure you that such incidents may not occur in the future, which may have an adverse effect on our business, results of operations or financial condition.

Our inability to effectively respond to any slowdown or shutdown and to rectify any disruption, in a timely manner and at an acceptable cost, could also lead to an inability to comply with our customers’ requirements and would result



in us breaching our contractual obligations which would have a material adverse effect on our financial condition and results of operations.

**2. *We derive a majority portion of our revenues from the design, manufacture and installation of pre-engineered buildings. Loss or decline in the demand of pre-engineered buildings may result in an adverse effect on our business, revenue from operations and financial condition.***

Our business is structured into (i) Phenix Division, under which we (a) provide comprehensive solutions for PEBs which includes estimation, designing, engineering and manufacturing of PEBs and their components within the controlled environment of our Manufacturing Facilities, which are then supplied, installed and erected under supervision through on-site project management; and (b) manufacture complex steel components for our customers across a variety of end-user industries for projects; and (ii) Proflex Division, under which we manufacture and install self-supported steel roofings for projects. Set out below is a breakdown of revenue from operations from our Phenix Division and Proflex Division in the Fiscal 2025, Fiscal 2024, Fiscal 2023 together with such revenue contribution as a percentage of revenue from operations:

| Divisions        | Fiscal 2025                         |                                                                 | Fiscal 2024                         |                                                                 | Fiscal 2023                         |                                                                 |
|------------------|-------------------------------------|-----------------------------------------------------------------|-------------------------------------|-----------------------------------------------------------------|-------------------------------------|-----------------------------------------------------------------|
|                  | Revenue contribution (in ₹ million) | As a percentage of our consolidated revenue from operations (%) | Revenue contribution (in ₹ million) | As a percentage of our consolidated revenue from operations (%) | Revenue contribution (in ₹ million) | As a percentage of our consolidated revenue from operations (%) |
| Phenix Division  | 7,646.90                            | 77.35%                                                          | 5,802.28                            | 72.98%                                                          | 6,287.92                            | 71.42%                                                          |
| Proflex Division | 2,238.64                            | 22.65%                                                          | 2,145.00                            | 26.98%                                                          | 2,424.35                            | 27.53%                                                          |
| Others*          | -                                   | -                                                               | 3.32                                | 0.04%                                                           | 92.43                               | 1.05%                                                           |
| <b>Total</b>     | <b>9,885.54</b>                     | <b>100.00%</b>                                                  | <b>7,950.60</b>                     | <b>100.00%</b>                                                  | <b>8,804.70</b>                     | <b>100.00%</b>                                                  |

\* Others includes revenue contribution from Modtech Machines Private Limited. Modtech Machines Private Limited is engaged in the business of manufacturing investment casting machines, automation equipment and systems and other related products.

Our design, manufacture and installation of pre-engineered buildings have been largely driven by our track record of meeting customer specifications, quality standards and our long term relationship with our customers. We cannot assure you that the demand for our pre-engineered buildings will be sustained at the same levels in the future. As a result of any adverse changes in demand by our customers and/or any unfavourable change in government policies which may affect such demand, the revenues derived from our manufacture of PEBs could be lower than our expectations. This could have a material adverse effect on our business, financial condition, results of operations and prospects.

Our PEB business is dependent on the capital expenditure plans of our customers. Any factors impacting the business of our customers may result in the cancellation, downsizing or deferring the capital expenditure plans of our customers, which in turn could have a material adverse effect on our business, financial condition, results of operations and prospects. We may also be required to invest in updated technology and processes to develop upgraded engineering services having the desired specification, qualities and characteristics, and continually monitor and adapt to evolving demand in the pre-engineered buildings industry.

Our business, growth prospects and financial performance largely depends on our ability to obtain new orders for pre-engineered buildings, and there can be no assurance that we will be able to procure new orders. Our future results of operations and cash flows may fluctuate from period to period depending on the receipt of such orders. In the event we are unable to obtain new orders, our business will be materially and adversely affected. Factors affecting the pre-engineered buildings industry or our customers could have a cascading effect on our business, financial condition and results of operations.

Any loss or reduction in our revenue from our PEBs Business for any reason (including due to loss of, or termination of existing agreements, limitation to meet any change in quality specification, customization requirements, or change in construction technology, disputes with a customer, adverse changes in the financial condition of our customers, such as possible bankruptcy or liquidation or other financial hardship) could have a material adverse effect on our business, results of operations, financial condition and cash flows.

**3. *We are measured against high quality standards and stringent performance requirements by our customers. Any failure by us to comply with these standards or performance requirements may lead to the cancellation of existing and future orders, recalls, liquidated damages, invocation of performance bank guarantees or warranty and indemnity or liability claims, which could adversely affect our reputation, business, results from operations, financial conditions and cash flows.***

Given the nature of application of our products and engineering processes, we are measured against, quality standards and specifications of our customers. These specifications are provided by our customers through technical and quality

standard specifications which form part of the request for quotations or tender documents circulated by our customers or as part of the contracts or purchase orders which we enter into with our customers. We cannot assure you that we will be able to meet such technical specifications and quality standards imposed by our customers, at all times. Typically, most of our customer contracts in relation to the Phenix Division include clauses for liquidated damages, whereas approximately 5% of our customer contracts in relation to the Proflex Division include clauses for liquidated damages.

Our agreements with customers typically require us to provide, without any additional charge, assistance and facilities required for inspection and tests of our engineering services, which may be undertaken either by our customers or by any external third party.

Our contracts typically require us to indemnify our customers from any liabilities and expenses incurred due to defects and damages in connection with performance of engineering service and supplies. Customers can enforce such indemnities against us, unless such defect, damage, or delay is caused due to the customer's wilful misconduct, fraud, gross negligence or wilful misrepresentation. Under our agreements with our customers, we are liable to pay liquidated damages for any delay in the supply of products. These liquidated damages typically range from 0.15% to 0.5% of the total contract or purchase order value, per week of delay, and are typically capped at 5% of the total contract or purchase order value. While there have been no instances of liquidated damages paid by the Company to its customers in Fiscals 2025, 2024 and 2023, we cannot assure you that we may be required to pay liquidated damages in the future.

Our contracts also require us to provide warranty against the products and engineering services which we have provided, which requires us to repair or replace the goods or services furnished, which fail to comply with the specifications prescribed by our customers, during the warranty/ defect liability period. The warranty/ defect liability period typically lasts for 12 to 24 months from commissioning/ operational start-up of the relevant project or for a period of 12 to 24 months from the date of delivery of the goods or completion of project. Further, in the event we replace or repair any goods, we are required to provide an additional warranty on such repaired or replaced goods, which is typically provided for a period of 6 to 12 months or the pendency of the defect liability period/warranty period, whichever is longer. While our Company has not incurred any amount towards settlement of warranty claims in the Fiscal 2025, Fiscal 2024, and Fiscal 2023, we cannot assure you that we may be required to incur amounts towards settlement of warranty claims in the future.

Accordingly, our customers typically require us to undertake or provide performance bank guarantees for such quality and delivery related obligations which can be enforced against us in case of defective or damaged products or delay in delivery of the products or services supplied by us. The performance bank guarantees which we are required to furnish to our customers typically range from 2.5% to 5% of the total contract value of the order. For certain customers, the performance bank guarantee is released upon satisfactory completion of the work, for other customers the period of the performance bank guarantee typically extends until the period of warranty/defect liability period or for a period of 12-24 months from the date of completion or from the date of commissioning/ operational start-up of the relevant project or from the date the completion of defects liability period. While there has been no instance in the Fiscal 2025, Fiscal 2024, and Fiscal 2023, when a performance bank guarantee was invoked by a customer, we cannot assure you that our products would meet the required performance standards and our Customers would not invoke such performance bank guarantee in the future.

There can be no assurance that our Company will meet the relevant quality requirements in respect of the products manufactured by us in the future. If any such event were to occur in future, it may have a material adverse effect on our business, results of operations, financial condition, cash flows and future prospects.

**4. *Our net cash flow from operating activities has reduced over Fiscal 2023 to Fiscal 2024. If the cash flow from operations continues to remain subdued, we may have to curtail our scale of business, and we may be unable to meet our financial obligations which may impact our overall financial stability and performance.***

Our net cash flow from operating activities has reduced over Fiscal 2023 to Fiscal 2024 from ₹289.70 million to ₹56.59 million primarily due to increase in our working capital requirements wherein our net working capital requirements increased from ₹1,450.64 million in Fiscal 2023 to ₹2,148.45 million in Fiscal 2024. Increase in working capital requirements was due to decrease in trade payables from ₹1,341.16 million in Fiscal 2023 to ₹933.14 million in Fiscal 2024, increase in inventories from ₹1,746.33 million in Fiscal 2023 to ₹1,958.02 million in Fiscal 2024 and increase in trade receivables from ₹1,192.15 million in Fiscal 2023 to ₹1,389.60 million in Fiscal 2024. Decrease in trade payables was due to a shift in purchasing strategy of our Company where our Company increased import of raw materials from ₹1,078.86 million in Fiscal 2023 to ₹1,717.18 million in Fiscal 2024. Typically, we rely on higher credit on raw material sourced from domestic sources while the imported raw materials are against buyer's credit. As our dependence on import of raw materials increased, our buyer's credit increased from ₹379.26 million in Fiscal 2023 to ₹1,024.13 million in Fiscal 2024. The table below sets out our cash flow from operating activities in the Fiscal 2025, Fiscal 2024, and Fiscal 2023:

| Particulars                                        | For the year ended<br>March 31, 2025<br>(in ₹ million) | For the year ended<br>March 31, 2024<br>(in ₹ million) | For the year ended<br>March 31, 2023<br>(in ₹ million) |
|----------------------------------------------------|--------------------------------------------------------|--------------------------------------------------------|--------------------------------------------------------|
| Operating cash flow before working capital changes | 1,250.61                                               | 888.73                                                 | 702.78                                                 |
| Adjustments for working capital related changes    | (680.09)                                               | (650.84)                                               | (291.86)                                               |
| Direct taxes paid - Net of refunds                 | (214.63)                                               | (181.30)                                               | (121.22)                                               |
| Net cash flows from operating activities           | 355.89                                                 | 56.59                                                  | 289.70                                                 |

We expect our business to remain working capital intensive. For details, see “- *Our business is working capital intensive. If we are unable to maintain our working capital requirements at an optimal level, our business prospects, results and financial condition could be adversely affected*” on page 38. If we are unable to generate stable net cash from operating activities consistently, we may be required to curtail our scale of operations, enter into sourcing arrangements which may adversely impact our cost of raw materials and in effect our operating margins, require us to rely on external borrowings to meet such shortfalls or may require us to raise further equity to support our business operations.

**5. *Some of our Directors and Promoters may have interest in entities, which are in businesses similar to ours and this may result in conflict of interest with us. Further, our Subsidiaries are in the same line of business as us, which may result in a conflict of interest.***

As of the date of this Red Herring Prospectus, some of our Directors and Promoters are interested in certain firms or ventures that are engaged in the same business as ours. In specific, (i) Girishbhai Manibhai Patel, Vipinbhai Kantilal Patel, Malav Girishbhai Patel, Chirag Hasmukhbhai Patel and Aditya Vipinbhai Patel are shareholders and directors in Phenix Engineering Services Private Limited and Phenix Building Solutions Private Limited, respectively; and (ii) Birva Chirag Patel, are shareholders in Phenix Engineering Services Private Limited.

Further our Subsidiaries, PBSPL and PCTI which are engaged in the same line of business as that of our Company. Our Company ensures necessary procedure and practices as permitted by laws and regulatory guidelines to address any conflict situations as and when they arise.

We cannot assure you that our Directors and our Promoters will not provide competitive services or otherwise compete in business lines in which we are already present or will enter into in the future. In such event, our business, financial condition and results of operations may be adversely affected.

**6. *We derive a portion of our revenues from few customers and repeat orders which we identify as orders placed by customer groups that have placed orders with our Company previously. For Fiscal 2025, 57.32% of our consolidated revenue from operations was derived from repeat customers, and 42.64% was contributed by our top five customer groups. Any loss of, or a reduction in the repeat orders received by us could adversely affect our business, results of operations, financial condition and cash flows.***

We derive a portion of our revenue from operations from few customers and repeat orders from customers groups which we identify as orders placed by customer groups that have placed orders with our Company previously. Our revenues from repeat orders from customers for the Fiscal 2025, Fiscal 2024, and Fiscal 2023 is as set out below:

| Particulars                                                                      | Fiscal 2025 | Fiscal 2024 | Fiscal 2023 |
|----------------------------------------------------------------------------------|-------------|-------------|-------------|
| Revenues from repeat customers* (in ₹ million)                                   | 5,666.87    | 5,824.51    | 5,776.98    |
| Revenues from repeat customers as % of our consolidated revenues from operations | 57.32%      | 73.26%      | 65.61%      |

\* Revenues from repeat customers is revenues from customers and/ or customer groups where our Company would have recognized revenues from such customer and/ or customer groups in at least one fiscal during the last three fiscals preceding the fiscal for which the data is being disclosed.

We have historically been dependent, and expect to depend, on such customers groups and on repeat orders, for a portion of our revenue and the loss of any them for any reason (including due to loss of, or termination of existing arrangements, limitation to meet any change in quality specification, customization requirements, or change in construction technology; disputes with a customer; adverse changes in the financial condition of our customers, such as possible bankruptcy or liquidation or other financial hardship or change in business practices of our customers) could have a material adverse effect on our business, results of operations, financial condition and cash flows. The loss of any customer group for any of the aforementioned reason will result in a loss of revenue from each customer from such customer group. The table below sets out the number of customers and/ or customer groups, number of repeat customers and/ or customer groups in the Fiscal 2025, Fiscal 2024, and Fiscal 2023:

| Fiscal 2025                               |                                                  | Fiscal 2024                               |                                                  | Fiscal 2023                               |                                                  |
|-------------------------------------------|--------------------------------------------------|-------------------------------------------|--------------------------------------------------|-------------------------------------------|--------------------------------------------------|
| Number of customer and/or customer groups | Number of repeat customer and/or customer groups | Number of customer and/or customer groups | Number of repeat customer and/or customer groups | Number of customer and/or customer groups | Number of repeat customer and/or customer groups |
| 787                                       | 246                                              | 826                                       | 297                                              | 741                                       | 254                                              |

The table set forth below provides the revenue contribution and revenue contribution as a percentage of our revenue from operations of our largest customer group, our top 5 customer groups and our top 10 customer groups, for the Fiscal 2025, Fiscal 2024, and Fiscal 2023:

| Customers              | Fiscal 2025                          |                                                    | Fiscal 2024                          |                                                    | Fiscal 2023                          |                                                    |
|------------------------|--------------------------------------|----------------------------------------------------|--------------------------------------|----------------------------------------------------|--------------------------------------|----------------------------------------------------|
|                        | Revenue contribution (In ₹ millions) | As a percentage of the revenue from operations (%) | Revenue contribution (In ₹ millions) | As a percentage of the revenue from operations (%) | Revenue contribution (In ₹ millions) | As a percentage of the revenue from operations (%) |
| Largest customer group | 1,454.33                             | 14.71%                                             | 1,014.07                             | 12.75%                                             | 1,614.65                             | 18.34%                                             |
| Top 5 customer groups  | 4,214.80                             | 42.64%                                             | 2,857.43                             | 35.94%                                             | 3,063.57                             | 34.79%                                             |
| Top 10 customer groups | 5,425.68                             | 54.89%                                             | 3,681.09                             | 46.30%                                             | 4,121.49                             | 46.81%                                             |

\* While more than 50% of our revenue from operations for the Fiscal 2025 originates from our top 10 customers, our Company is unable to disclose the names of these customers due to reasons of confidentiality.

We expect that we will continue to be reliant on certain customer groups for the foreseeable future. Accordingly, any failure to retain these customers and/or negotiate and execute contracts with such customers on terms that are commercially viable, could adversely affect our business, financial condition and results of operations. In addition, any defaults or delays in payments by a major customer or insolvency or financial distress of any major customer may have an adverse effect on business, financial condition and results of operations. Our reliance on a select group of customers may also constrain our ability to negotiate our arrangements, which may have an impact on our profit margins and financial performance.

Many of the purchase orders we receive from our customers specify the requirements of the customers and a delivery schedule. However, such orders may be amended or cancelled prior to completion. The table below sets forth details in relation to orders which were cancelled prior to completion in Fiscal 2025, Fiscal 2024 and Fiscal 2023:

| Particulars                                                     | Fiscal 2025 | Fiscal 2024 | Fiscal 2023 |
|-----------------------------------------------------------------|-------------|-------------|-------------|
| Value of cancelled orders (In ₹ millions)                       | 42.50       | 1,930.51    | 72.82       |
| Cancelled orders as a percentage of revenue from operations (%) | 0.43%       | 24.28%      | 0.83%       |

While the Company does not have a policy on cancelled orders, in case of cancellation of order, the Company recovers design charges, work done till cancellation date, and loss on account of special materials, as per the agreements with our customers. Any cancellation or termination by our customers or delay or reduction in their orders or instances where anticipated orders fail to materialize can result in mismatch between our inventories of raw materials and of manufactured products, thereby increasing our costs relating to maintaining our inventory and reduction of our margins. For instance, we entered into contracts in Fiscal 2023 for the construction of two factory buildings for an aggregate purchase order value of ₹1,820.68 million (exclusive of GST). We had commenced work on the project. However, the project was abandoned, and the contract was terminated. The customer has paid us for actual cost incurred on the project and compensated us for the loss of profit. Should such a cancellation take place, it may adversely impact our production schedules and inventories, and therefore adversely affect our profitability and liquidity. Further, we may not find any customers or purchasers for the surplus or excess capacity, in which case we would be forced to incur a loss.

- Our raw material cost constitutes a majority percentage of our total expenses. During Fiscal 2025, 82.69% of our raw materials were procured from our top five suppliers, calculated as a percentage of the total cost of materials consumed, including changes in inventories of finished goods, stock in trade, and work in progress. Any increase in the prices, availability and quality of raw materials could adversely affect our reputation, business, results from operations, financial conditions and cash flows. We rely on limited suppliers for our primary raw material steel, loss of these suppliers may have an adverse effect on our business, results of operations and financial conditions.***

We undertake procurement of raw materials from both domestic and international sources based on factors including but not limited to market availability, pricing and quality. The primary raw materials which we utilize at our Manufacturing Facilities consists of steel in various descriptions and thickness, including hot rolled plates, hot rolled coils, galvanized iron coils, hot rolled sections, pre-painted galvalume coils. Steel prices fluctuate based on a number of factors, such as, the availability and cost of raw material inputs, fluctuations in domestic and international demand

and supply of steel and steel products, international production and capacity, fluctuation in the volume of steel imports, transportation costs, protective trade measures and various social and political factors, in the economies in which the steel producers sell their products. The table below sets out our cost of raw materials consumed in the Fiscal 2025, Fiscal 2024, and Fiscal 2023 and such expenses as a percentage of our total expenses for the same periods:

| Particulars                                                                                                                        | Fiscal 2025   |                                       | Fiscal 2024   |                                       | Fiscal 2023   |                                       |
|------------------------------------------------------------------------------------------------------------------------------------|---------------|---------------------------------------|---------------|---------------------------------------|---------------|---------------------------------------|
|                                                                                                                                    | In ₹ millions | As a percentage of total expenses (%) | In ₹ millions | As a percentage of total expenses (%) | In ₹ millions | As a percentage of total expenses (%) |
| Cost of raw materials consumed including (increase)/decrease in inventories of finished goods, stock in trade and work in progress | 5,980.82      | 66.85%                                | 5,107.84      | 68.34%                                | 6,052.31      | 71.75%                                |

The table below sets out the raw materials consumed from domestic suppliers and suppliers from outside India, including as a percentage of our total cost of materials consumed including (increase)/decrease in inventories of finished goods, stock in trade and work in progress in Fiscal 2025, Fiscal 2024, and Fiscal 2023:

| Particulars                                            | Fiscal 2025     |                                                                                                                                                | Fiscal 2024     |                                                                                                                                                | Fiscal 2023     |                                                                                                                                                |
|--------------------------------------------------------|-----------------|------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                        | In ₹ millions   | As a % of total cost of materials consumed including (increase)/decrease in inventories of finished goods, stock in trade and work in progress | In ₹ millions   | As a % of total cost of materials consumed including (increase)/decrease in inventories of finished goods, stock in trade and work in progress | In ₹ millions   | As a % of total cost of materials consumed including (increase)/decrease in inventories of finished goods, stock in trade and work in progress |
| Raw material consumption from domestic suppliers*      | 4,360.79        | 72.91%                                                                                                                                         | 3,720.95        | 72.85%                                                                                                                                         | 5,195.76        | 85.85%                                                                                                                                         |
| Raw material consumption from suppliers outside India* | 1,620.03        | 27.09%                                                                                                                                         | 1,386.89        | 27.15%                                                                                                                                         | 856.55          | 14.15%                                                                                                                                         |
| <b>Total Cost of materials consumed*</b>               | <b>5,980.82</b> | <b>100.00%</b>                                                                                                                                 | <b>5,107.84</b> | <b>100.00%</b>                                                                                                                                 | <b>6,052.31</b> | <b>100.00%</b>                                                                                                                                 |

\* including (increase)/decrease in inventories of finished goods, stock in trade and work in progress

The table below sets out the raw materials which we have obtained from our top three suppliers, top five suppliers and top 10 suppliers together with such supply as a percentage of our total cost of raw materials consumed in the Fiscal 2025, Fiscal 2024, and Fiscal 2023:

| Particulars         | Fiscal 2025                            |                                                                                                                                          | Fiscal 2024                            |                                                                                                                                          | Fiscal 2023                            |                                                                                                                                          |
|---------------------|----------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------|
|                     | Raw materials procured (in ₹ millions) | As a % of cost of materials consumed including (increase)/decrease in inventories of finished goods, stock in trade and work in progress | Raw materials procured (in ₹ millions) | As a % of cost of materials consumed including (increase)/decrease in inventories of finished goods, stock in trade and work in progress | Raw materials procured (in ₹ millions) | As a % of cost of materials consumed including (increase)/decrease in inventories of finished goods, stock in trade and work in progress |
| Top three suppliers | 4,084.34                               | 68.29%                                                                                                                                   | 2,682.13                               | 52.51%                                                                                                                                   | 2,808.64                               | 46.41%                                                                                                                                   |
| Top five suppliers  | 4,945.37                               | 82.69%                                                                                                                                   | 3,262.51                               | 63.87%                                                                                                                                   | 3,965.38                               | 65.52%                                                                                                                                   |
| Top 10 suppliers    | 5,512.37                               | 92.17%                                                                                                                                   | 4,218.74                               | 82.59%                                                                                                                                   | 4,617.68                               | 76.30%                                                                                                                                   |

\* While more than 50% of our raw materials sourced originates from our top 10 suppliers, our Company is unable to disclose the names of these suppliers due to reasons of confidentiality.

We have not entered into long-term contracts with our raw material suppliers and all our procurements and supplies are by way of purchase orders which govern the commercial terms, including but not limited to the minimum product

standards, quantity and price. In the absence of long-term contracts establishing formal exclusive relationships between us and such parties, we cannot assure you that we will be able to procure raw materials on favourable terms.

If our leading suppliers discontinue supply to our Company for reasons including due to commercial disagreements, insolvency of the supplier or supply chain issues, we may be unable to source our raw materials from alternative suppliers on similar commercial terms or within a reasonable timeframe. This may adversely impact our production and eventually our business, results of operations, financial conditions and cash flows. In such a scenario, we may also breach contractual terms of delivery and installation which we have entered into with our customers, which may have an adverse impact on our results of operations, financial conditions and cash flows.

**8. *Our business is dependent on our design and engineering teams to accurately carryout the pre-approval engineering studies for potential orders. Inability of our design and engineering teams to accurately estimate the cost of the project and to execute an order would have an adverse impact on our business, results of operations, financial condition and cash flows.***

Our manufacturing processes are supported by our in-house design and engineering offices at Hyderabad, Chennai and Ahmedabad which enable us to offer comprehensive solutions in the pre-engineered steel construction solutions space and in the self-supported steel roofing space, as well as to continually undertake incremental enhancements and improvements of our processes and designs. As of March 31, 2025, our in-house design and engineering teams consists of 98 employees.

We design, manufacture and install pre-engineered buildings as per the customized requirements of our customers. Inability of our design and engineering teams to accurately estimate the cost of the project and to execute an order, would have an adverse impact on our business, results of operations, financial condition and cash flows. While our design process and design team allows us to develop new and differentiated products and respond to evolving industry trends and sectors and our customers' preferences, delays in introducing new products or services which will be suitable for any new industry sectors or failure to offer products at competitive prices may cause existing and potential customers to purchase our competitors' products. We have licensed certain software in computer aided design technology and manufacturing, which are used by our design and engineering team to effectively achieve the design and detailing parameters based on our customers' requirements. We also incur costs in procurement of software and regular renewal of licenses in connection with such software. In the event, such software does not provide the desired output or such software fails, we may incur business losses. Further, if we increase the number of employees and do not correspondingly obtain appropriate software licensing, it may have an impact on our productivity. There is no assurance that our competitors will not be able of increase the designing efficiency of their products by using latest technology and offer attractive prices to the customers, without affecting their margins.

**9. *Our Subsidiary, Phenix Construction Technologies Inc. has incurred losses in Fiscal 2023 and 2024 and may do so in the future, which could have a material adverse effect on our business, prospects, financial condition, cash flows and results of operations.***

Our Subsidiary, Phenix Construction Technologies Inc. incurred losses in Fiscal 2024 and Fiscal 2023. Phenix Construction Technologies Inc incurred losses due to a reduced inflow of orders, which resulted in lower revenues, resulting in a loss due to the inability to absorb fixed costs. The table below sets forth details in relation to the revenue from operations, total expenses and profits/ (losses) incurred by Phenix Construction Technologies Inc. during the Fiscal 2025, Fiscal 2024, and Fiscal 2023:

| (in ₹ million)          |             |             |             |
|-------------------------|-------------|-------------|-------------|
| Particulars             | Fiscal 2025 | Fiscal 2024 | Fiscal 2023 |
| Revenue from operations | 615.23      | 120.81      | 354.19      |
| Total expenses*         | 602.50      | 149.80      | 400.73      |
| Profits/ (losses)       | 12.73       | (28.99)     | (46.54)     |

\* Total expenses means cost of materials consumed and operational expenses, employee benefit expense, changes in inventories of finished goods, stock in trade and work in progress, finance cost, depreciation and amortization expense and other expenses.

Profitability for Phenix Construction Technologies Inc. is largely dependent on two factors:

- Scale of operations: Our customers based out of United States of America ("USA") have a choice to place orders either directly to our Company or through our subsidiary Phenix Construction Technologies Inc., depending on payment terms, warehousing requirements, local laws as well as customer preference amongst others. As fixed costs and overheads remain stable irrespective of revenues for the period, the profitability changes significantly with change in revenues from operations.
- Cost of materials sold: Phenix Construction Technologies Inc. sources material either fully from our Company or partially from our Company and partially from other suppliers in the USA. The cost of materials

sold which includes cost of materials consumed & operational expenses and changes in inventories may have a significant impact on profitability. For instance, cost of materials consumed & operational expenses and changes in inventories which was 96.50% in Fiscal 2023 decreased to 82.10% in Fiscal 2024.

In light of the above and in order to continue their operations, with the flexibility and delivery commitments desired by our customers our Subsidiaries may require continual financial support from our Company either as debt or as equity. We may not have the ability to provide such support on a continual basis. Such financial support is also subject to limitation under applicable Indian and US laws.

- 10. *We have not yet placed orders in relation to the capital expenditure for the purchase of equipment and machinery, building works, solar rooftop grid and transport vehicles at our Manufacturing Facilities. In the event of any delay in placing the orders, or in the event the vendor is not able to provide the equipment and machinery, building works, solar rooftop grid and transport vehicles in a timely manner, or at all, it may result in time and cost overruns and our business, prospects and results of operations may be adversely affected. Further, such proposed capital expenditure may not result in an increase in revenue from operations for our Company.***

We intend to utilize a portion of the Net Proceeds for funding capital expenditure requirements towards the purchase of equipment and machinery, building works, solar rooftop grid and transport vehicles at our Manufacturing Facilities. While we have procured quotations from vendors in relation to the capital expenditure to be incurred, we have not placed orders for the capital expenditure proposed to be funded from the Net Proceeds and have not entered into any definitive agreements with the vendors in relation to such capital expenditure as of the date of this Red Herring Prospectus. For details in respect of the foregoing, see “*Objects of the Offer*” on page 114. Such bids are valid for a certain period of time and may be subject to revisions, and other commercial and technical factors. We cannot assure you that we will be able to undertake such capital expenditure within the cost indicated by such bid or that there will not be cost escalations. Further, the actual amount and timing of our future capital requirements may differ from our estimates as a result of, among other things, unforeseen delays or cost overruns, unanticipated expenses, regulatory changes, design changes and technological changes. In the event of any delay in placing the orders, or an escalation in the cost of acquisition of the equipment/ machinery or in the event the vendor is not able to provide the equipment/ machinery in a timely manner, or at all, we may encounter time and cost overruns. Further, if we are unable to procure the requisite equipment/ machinery from the vendors from whom we have procured bid, we cannot assure you that we may be able to identify alternate vendor to provide us with the materials which satisfy our requirements at acceptable prices. Our inability to procure the machinery and equipment at acceptable prices or in a timely manner, may result in an increase in capital expenditure, the proposed schedule of implementation and deployment of the Net Proceeds may be extended or may vary accordingly, thereby resulting in an adverse effect on our business, prospects and results of operations.

We expect the proposed capital expenditure to complement our existing facilities and help us in increasing our scale of operations. As of June 30, 2025, we had an order book of ₹8,428.38 million. For details in relation to our installed capacity and capacity utilisation, see “*Our Business- Strengths- Strategically located manufacturing facilities for PEBs with comprehensive in-house design and engineering capabilities and 14 mobile manufacturing units for self-supported roofing systems*”, on page 211. However, there is no assurance that the capital expenditure incurred towards the purchase of equipment and machinery, building works, solar rooftop grid and transport vehicles at our Manufacturing Facilities will result in an increase in revenue from operations of our Company.

- 11. *Our business includes business from government or government owned entities, where we are the sub-contractors in such projects, which subjects us to a variety of risks including adverse changes in government policies or priorities, or additional regulatory scrutiny.***

Our business includes business from government or government owned entities. Set out below is the revenue generated from projects awarded by the government or government owned entities, together with such revenue as a percentage of revenue from operations for the Fiscal 2025, Fiscal 2024, and Fiscal 2023:

| Particulars                        | Fiscal 2025                          |                                                    | Fiscal 2024                          |                                                    | Fiscal 2023                          |                                                    |
|------------------------------------|--------------------------------------|----------------------------------------------------|--------------------------------------|----------------------------------------------------|--------------------------------------|----------------------------------------------------|
|                                    | Revenue contribution (In ₹ millions) | As a percentage of the revenue from operations (%) | Revenue contribution (In ₹ millions) | As a percentage of the revenue from operations (%) | Revenue contribution (In ₹ millions) | As a percentage of the revenue from operations (%) |
| Government and government entities | 122.57                               | 1.24%                                              | 112.44                               | 1.41%                                              | 588.89                               | 6.69%                                              |

Our revenue contribution from the government and government entities is largely dependent on orders/tenders that we win which in turn is dependent on relevant orders/tenders made available by government and government entities, our expectation of pricing, and our management’s strategy to apply for orders/tenders. During Fiscal 2023, the Company

was part of several projects in the agriculture and warehousing & logistics sectors. As some of these projects were completed and our Company was not able to replace such projects, our revenues from operations from government and government entities for Fiscal 2024 and Fiscal 2025 decreased vis-à-vis Fiscal 2023.

We cannot assure you that government policies will continue to place emphasis on infrastructure. In the event of any adverse change in budgetary allocations for infrastructure development or a downturn in available work in the infrastructure sector resulting in any change in government policies or priorities, including on account of changes in government pursuant to elections, our business, prospects, financial condition and results of operations may be adversely affected. Contracts with government and government owned entities may be subject to extensive internal processes, policy changes, government or external budgetary allocation, insufficiency of funds and political pressure, which may lead to a lower number of contracts available for bidding, an increase in the time gap between invitation for bids and award of the contract, a renegotiation of the terms of these contracts after they are awarded, or delays in payments against our invoices. Further, in relation to such contracts, we may be subject to additional regulatory scrutiny associated with commercial transactions with governments and government owned entities.

Contracts with governments and government owned entities are typically based on the contract finalized by the relevant entity. As a result, our ability to negotiate the terms of these contracts is limited and such terms tend to favour the government owned entities. Any of the foregoing could adversely affect our business, financial condition and results of operations. While there has been no material instance Fiscal 2025, Fiscal 2024, and Fiscal 2023, for delay in payments against the invoices in the commercial transactions with governments, we cannot assure you that there won't be any delays in the future.

**12. *Our business is exposed to risks on account of order cancellations, which may adversely impact our revenue from operations, cash flows and financial conditions.***

Our business is exposed to risks on account of order cancellations, which may adversely impact our revenue from operations, cash flows and financial conditions. The table below sets forth details in relation to orders which were cancelled prior to completion in Fiscal 2025, Fiscal 2024 and Fiscal 2023:

| Particulars                                                     | Fiscal 2025 | Fiscal 2024 | Fiscal 2023 |
|-----------------------------------------------------------------|-------------|-------------|-------------|
| Value of cancelled orders (In ₹ millions)                       | 42.50       | 1,930.51    | 72.82       |
| Cancelled orders as a percentage of revenue from operations (%) | 0.43%       | 24.28%      | 0.83%       |

Any cancellation or termination by our customers or delay or reduction in their orders or instances where anticipated orders fail to materialize can result in mismatch between our inventories of raw materials and of manufactured products, thereby increasing our costs relating to maintaining our inventory and reduction of our margins. For instance, we entered into contracts in Fiscal 2023 for the construction of two factory buildings for an aggregate purchase order value of ₹1,820.68 million (exclusive of GST). We had commenced work on the project. However, the project was abandoned, and the contract was terminated. The customer has paid us for actual cost incurred on the project and compensated us for the loss of profit. Should such a cancellation take place, it may adversely impact our production schedules and inventories, and therefore adversely affect our profitability and liquidity. Further, we may not find any customers or purchasers for the surplus or excess capacity, in which case we would be forced to incur a loss.

**13. *The global nature of our operations exposes us to risks that could materially adversely affect our business, results of operations, financial condition, cash flows and future prospects.***

In Fiscal 2025, Fiscal 2024, and Fiscal 2023, we manufactured products and supplied services to domestic customers and overseas customers including from US, Brazil, South Africa, Qatar, Sri Lanka, Morocco, Nigeria, Kenya and Seychelles. We have experienced downward fluctuations in our revenues from our operations outside India from Fiscal 2023 to Fiscal 2024. The reduction in our revenue from operations outside India in Fiscal 2024 as compared to Fiscal 2023 was primarily due to reduction in sales from certain geographies that we export to. Any such further fluctuations, if they occur, may adversely affect our profitability, results of operations and financial condition. The table below sets forth the revenue contribution from our operations outside India and such revenue contribution as a percentage of our revenue from operations in Fiscal 2025, Fiscal 2024, and Fiscal 2023:

| Particulars                               | Fiscal 2025                         |                                  | Fiscal 2024                         |                                  | Fiscal 2023                         |                                  |
|-------------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|
|                                           | Revenue contribution (in ₹ million) | % of revenue from operations (%) | Revenue contribution (in ₹ million) | % of revenue from operations (%) | Revenue contribution (in ₹ million) | % of revenue from operations (%) |
| Revenue from our operations outside India | 645.98                              | 6.53%                            | 191.99                              | 2.41%                            | 602.57                              | 6.84%                            |



Our multinational operations are subject to inherent risks, including, but not limited to:

- entry barrier and difficulties in establishing brand recognition;
- uncertainties in cooperation with new local business partners, logistics and transportation partners;
- exposure to expropriation or other government actions in new regions;
- increased costs related to raw materials and marketing our products in new regions;
- start-up costs related to establishing offices, infrastructure and services in new regions;
- longer accounts receivable collection periods and greater difficulty in accounts receivable collection due to lower bargaining power in a less familiar market;
- potential foreign exchange and repatriation controls on foreign earnings, exchange rate fluctuations and currency conversion restrictions;
- the burden of complying with a variety of foreign laws, including delays or difficulties in obtaining government approvals and permits, import and export licenses, and regulations and unexpected changes in the legal and regulatory environment, including changes to import and export regulations;
- potentially adverse tax consequences, including tax consequences which may arise in connection with intercompany pricing for transactions between separate legal entities within a group operating in different tax jurisdictions;
- credit risk and higher levels of payment fraud;
- inability to obtain adequate insurance; and
- political and economic instability including potential for political unrest, war or acts of terrorism in countries in which we operate.

We may be unsuccessful in developing and implementing policies and strategies that shall be effective in managing these risks in each country where we do business or plan to do business. Our failure to manage these risks successfully could adversely affect our business, operating results and financial condition. Further, we may face competition in other countries from companies that have more experience with operations in such countries or with international operations generally. We may not be able to compete with such companies if we are unable to offer competitive products at better price points which appeal to consumers in such markets. If we are unable to successfully build our brand reputation in the international markets, it may limit our ability to grow our business. Also, by expanding into new regions and markets, we may be exposed to liability and could lose some or all of our investment in such regions, as a result of which our business, financial condition and results of operations could be adversely affected.

**14. *The market share of the unorganized industry in the pre-engineered steel buildings industry is higher as capital investment is not required for entering the market.***

According to the CRISIL Report, the unorganised market in the PEB industry accounts for 53-58% of the overall market, as high capital investment is not required for entering the PEB market. As of Financial Year 2025, the organised industry held a 42-47% revenue market share in the overall industry (*Source: CRISIL Report*). While, the organised sector has an edge over the unorganised sector in terms of a reliable track record, maximised supply chain capabilities, quality engineering services and products due to which there has been a growing shift towards the organised sector, due to the increasing demand for standardised pre-engineered structures, the scope of product differentiation becomes limited, which puts additional price pressure and exposes the key players to high competitiveness (*Source: CRISIL Report*). Also see “*Our Business - Competition*” on page 248. Our Company may not be able to increase its market share due to factors such as increased competition in the PEB industry.

**15. *Our business is working capital intensive. If we are unable to maintain our working capital requirements at an optimal level, our business prospects, results and financial condition could be adversely affected.***

We have continuous working capital requirements for maintaining sufficient raw material, stores and inventories of finished products, sundry debtor and other current assets during the course of our business operations. The key components of our working capital requirement and our net working capital requirements for the Fiscal 2025, Fiscal 2024, and Fiscal 2023 are set in the table below:

| Particulars                                                              | Fiscal 2025*   |                                                | Fiscal 2024    |                                                | Fiscal 2023    |                                                 |
|--------------------------------------------------------------------------|----------------|------------------------------------------------|----------------|------------------------------------------------|----------------|-------------------------------------------------|
|                                                                          | (in ₹ million) | as number of days of revenues from operations* | (in ₹ million) | as number of days of revenues from operations* | (in ₹ million) | as number of days of revenues from operations * |
| Inventories                                                              | 3,223.76       | 119                                            | 1,958.02       | 90                                             | 1,746.33       | 72                                              |
| Trade Receivables                                                        | 1,923.56       | 71                                             | 1,389.60       | 64                                             | 1,192.15       | 49                                              |
| Other financial and current assets (excluding cash and cash equivalents) | 1,170.45       | 43                                             | 707.57         | 32                                             | 761.74         | 32                                              |
| Trade Payables                                                           | 2,266.43       | 84                                             | 933.14         | 43                                             | 1,341.16       | 56                                              |
| Other financial and current liabilities                                  | 1,197.12       | 44                                             | 973.60         | 45                                             | 908.42         | 38                                              |
| Net Working capital requirements                                         | 2,854.22       | 106                                            | 2,148.45       | 99                                             | 1,450.64       | 60                                              |

\* computed as the respective particulars divided by daily Revenues from Operations wherein the Daily Revenues from Operations is computed as Revenues from Operations divided by 365 for Fiscal 2025, Fiscal 2024 and Fiscal 2023.

Our contracts with customers generally do not include a raw material price variation clause and therefore our Company is required to maintain inventories of raw materials to ensure that when we submit quotations to a customer for a project, we have a high degree of certainty on raw material prices. Our trade receivables indicate the credit terms that we offer to our customers over the last three Fiscals has varied between 49 days and 71 days of our restated consolidated revenues from operations. Our other financial and current assets (excluding cash and cash equivalents) primarily includes other bank balances comprising of margin money deposits, loans and advances to employees, other financial assets comprising of interest receivable and other current assets comprising of advances to suppliers, balance with government authorities, advance to employees and prepaid expenses which over the last three Fiscals has varied between 43 days and 32 days. This is partially offset by the credit we receive from our suppliers and our other financial and current liabilities. Over the last three Fiscals, our trade payables have varied between 84 days and 43 days of our restated consolidated revenues from operations. Our other financial and current liabilities primarily include lease liabilities, other payables, short term provisions, advances from customers and statutory dues and have varied between 45 days to 38 days in the last three Fiscals.

As our business expands, we expect our requirements for working capital to also increase and while a part of the Net Proceeds are expected to be utilized towards our incremental working capital requirements, we might not be able to provide sufficient collateral to secure the letters of credit, bank guarantees or performance bonds which may limit our ability to enter into new contracts. Although we tie up our working capital requirements with our lenders, however, such tie-ups may not be sufficient to meet our working capital requirements in future, considering our expansion plans. Also, there can be no assurance that the budgeting of our working capital requirements for a particular year shall be accurate. There may be situations wherein we may under-budget our working capital requirements, in which case there may be delays in arranging additional working capital, which may consequently disrupt the ongoing operations at our Manufacturing Facilities leading to loss of reputation, and an adverse effect on the cash flows.

**16. Our current order book and our growth rate may not be indicative of the orders we will receive in future. Any delays, modifications in execution, modifications or cancellations of our orders expose us to revenue volatilities adversely impacting our revenue from operations, cash flows and financial conditions.**

As of June 30, 2025, we had an order book of ₹8,428.38 million. Set out below is the split of our order book from our Phenix and Proflex Division, as of June 30, 2025, March 31, 2025, as of March 31, 2024, and as of March 31, 2023:

| Division         | Order book contribution (in ₹ million) as of June 30, 2025 | Order book contribution (in ₹ million) as of March 31, 2025 | Order book contribution (in ₹ million) as of March 31, 2024 | Order book contribution (in ₹ million) as of March 31, 2023 |
|------------------|------------------------------------------------------------|-------------------------------------------------------------|-------------------------------------------------------------|-------------------------------------------------------------|
| Phenix Division  | 6,335.66                                                   | 6,129.93                                                    | 4,378.47                                                    | 3,206.35                                                    |
| Proflex Division | 2,092.72                                                   | 1,898.78                                                    | 1,528.27                                                    | 1,071.48                                                    |
| <b>Total</b>     | <b>8,428.38</b>                                            | <b>8,028.71</b>                                             | <b>5,906.74</b>                                             | <b>4,277.83</b>                                             |

Our order book may be materially impacted if the time taken or amount payable for completion of any ongoing order of our Company exceeds the contractual estimate. The growth of our order book is a cumulative indication of the revenues that we expect to recognise in future periods with respect to our existing contracts. We cannot assure you that the income anticipated in our order book will be realised or if realised, will be realised on time or result in profits.

In the last three Fiscals, we have had one major instance of termination of a contract in connection with the supply and installation of a PEB and few minor instances of termination of contracts. For details, see “*Risk Factors- We derive a portion of our revenues from few customers and repeat orders which we identify as orders placed by customer groups that have placed orders with our Company previously. For Fiscal 2025, 57.32% of our consolidated revenue from operations was derived from repeat customers, and 42.64% was contributed by our top five customer groups. Any loss of, or a reduction in the repeat orders received by us could adversely affect our business, results of operations, financial condition and cash flows*” on page 32 there can be no assurance that the orders will not be cancelled or terminated prematurely in the future, and our Company will receive any applicable termination payments in time or at all or that the amount paid will be adequate to enable our Company to recover its investments in respect of the prematurely cancelled order. In such events, we may have to bear the actual costs for such production incurred by us which may exceed the agreed work as a result of which, our future earnings may be lower from the amount of the order book and if any of the forgoing risks materialize, our cash flow position, revenues and earnings may be adversely affected.

The completion of our orders involves various execution risks which may make us unable to complete our orders within the scheduled time including order delays, modifications in the scope or cancellations may occur from time to time, due to delay in payments by our customers or due to our own defaults, incidents of force majeure, cash flows problems, regulatory delays and any other factor beyond our control. In view of the above, orders can remain in our order book for extended periods of time because of the nature of the order and the timing of the services required by our customers. Delays in the completion of an order may lead to delay in payments from our customers.

We cannot assure you that in future we would not default on any of the existing terms of our orders resulting in the payment of liquidated damages. Such delays in the execution of orders results in the cost overruns and affects our payment milestones subsequently impacting our revenue recognition method. Such delays also expose our business to revenue volatility thereby creating an adverse impact on our revenue, cash flows and financial conditions. We may not be able to maintain and enhance our production capabilities within scheduled time or implement our production plans effectively at all.

**17. Our working capital cycle may be adversely affected due to the increased inventory holding.**

We have continuous working capital requirements for maintaining sufficient inventories during the course of our business operations. The details of our inventories along with their respective holding periods for Fiscal 2025, Fiscal 2024 and Fiscal 2023 are as set out below:

| Particulars                            | Fiscal 2025     |                                                | Fiscal 2024     |                                                | Fiscal 2023     |                                                 |
|----------------------------------------|-----------------|------------------------------------------------|-----------------|------------------------------------------------|-----------------|-------------------------------------------------|
|                                        | (in ₹ million)  | as number of days of revenues from operations* | (in ₹ million)  | as number of days of revenues from operations* | (in ₹ million)  | as number of days of revenues from operations * |
| Inventory of Materials & Bought Outs   | 2,807.04        | 104                                            | 1,584.43        | 73                                             | 1,412.79        | 59                                              |
| Inventory of Work in Progress          | 100.38          | 4                                              | 63.18           | 3                                              | 104.36          | 4                                               |
| Inventory of Finished Goods            | 126.21          | 5                                              | 164.65          | 8                                              | 97.52           | 4                                               |
| Inventory of Stock in Trade            | -               | -                                              | 29.06           | 1                                              | 11.36           | 0                                               |
| Inventory of Stores & Packing Material | 190.13          | 7                                              | 116.70          | 5                                              | 120.30          | 5                                               |
| <b>Inventories</b>                     | <b>3,223.76</b> | <b>119</b>                                     | <b>1,958.02</b> | <b>90</b>                                      | <b>1,746.33</b> | <b>72</b>                                       |

\* computed as inventory for the respective period divided by daily Revenues from Operations wherein the Daily Revenues from Operations is computed as Revenues from Operations divided by 365 for Fiscal 2025, Fiscal 2024 and Fiscal 2023.

Over the last three Fiscals, our total inventories have varied between 72 days and 119 days of our revenue from operations. Factors affecting the inventory levels leading to higher inventory levels include:

- **Materials & Bought Outs:** Management expectation of business potential in the near future and the expected lead time for receipt of raw materials and bought-out components primarily because of (i) increase in Order Book from ₹5,906.74 million as at end of Fiscal 2024 to ₹ 8,028.71 million as at end of Fiscal 2025 (ii) increase in inventory on account of commissioning of the Cheyyar Facility, (iii) management expectation of higher volatility in raw material prices.
- **Work-in-progress:** Goods which are at various stages of manufacturing and are dependent on dispatch schedule for orders under execution.
- **Finished Goods:** Goods which have been already manufactured and are pending dispatch primarily due to pendency of dispatch schedule from the customers, for logistical reasons, pendency of approvals or documentation related to transportation.

- Packing Material: Management expectation of business potential in the near future.

Increased inventories may consequently lead to an increase in the working capital cycle, thereby adversely affecting our business, cash flows and results of operations. Many of the purchase orders we receive from our customers specify the requirements of the customers and a delivery schedule. However, such orders may be amended or cancelled prior to completion. Any cancellation or termination by our customers or delay or reduction in their orders or instances where anticipated orders fail to materialize can result in mismatch between our inventories of raw materials and of manufactured products, thereby increasing our costs relating to maintaining our inventory and reduction of our margins.

**18. *We are dependent on third-party contract labourers for several aspects relating to our manufacturing activities. Any disruption in the supply of contract labour or our inability to control the composition of our contract labour could adversely affect our business, results of operations, financial conditions and cash flows.***

Our operations are dependent on a large pool of contract labour and an inability to access adequate contract labour at reasonable costs may adversely affect our business prospects and results of operations.

We engage a large number of contract labours depending on the requirements of labour-intensive projects. The number of contract labours vary from time to time based on the nature and extent of work involved in our on-going projects. As on March 31, 2025 we had hired 973 contract labourers.

We enter into arrangements with contractors for the recruitment of contract labour as per our requirements for a fixed period of time. There is no assurance that we may be able to renew these arrangements on a timely basis or at all. We do not have direct control over the timing or quality of the services and supplies provided by such third parties. Contractors hired by us may be unable to provide the requisite manpower on a timely basis, or at all, or may be subjected to disputes with their personnel, which, in turn, may affect production at our Manufacturing Facilities and timely delivery of our products to our customers. Although our Company does not engage such contract labours directly, we may be held responsible for any wage payments to be made to such contract labours in the event of default by the independent contractors. While the amount paid in such an event can be recovered from the independent contractor, any requirement to fund the wage requirements of the engaged labourers or delay in recovering such amounts from the independent contractors may have an adverse effect on our cash flows and results of operations. Any disruption to the supply of such labour for our Manufacturing Facilities or customer sites or our inability to control the composition and cost of our contract labour could adversely affect our business, results of operations, financial condition and cash flows. While no third-party contractors or agencies have materially defaulted or delayed in contractual obligations with the Company, leading to adverse impacts or customer claims in Fiscals 2025, 2024 or 2023, there can be no assurance that such instances will not occur in the future. We are exposed to potential employment-related risks from third-party contractor, which include legal and compliance issues, financial risks, reputational damage, and operational disruptions. Further, India has stringent labour legislation that protects the interests of workers, including legislation that sets forth detailed procedures for the establishment of unions, dispute resolution and employee removal and legislation that imposes certain financial obligations on employers upon retrenchment. We are also subject to laws and regulations governing relationships with employees, in such areas as minimum wage and maximum working hours, overtime, working conditions, hiring and terminating of employees and work permits. If labour laws become more stringent, it may become difficult for us to maintain flexible human resource policies, discharge employees or downsize, any of which could have an adverse effect on our business, results of operations, financial condition and cash flows.

**19. *We depend on third-party builders and erectors for timely completion of our projects. Any delay by third-party builders in the execution of projects or adverse relation with such builders could have an adverse effect on our business, future prospects and future financial performance.***

We maintain relationships with builders/erectors who we identify and scrutinize based on their previous work experience. While such third party erectors are responsible for implementation of the PEBs at the customers' site, we are responsible to the customer for the management, supervision and site engineering of the project on an overall basis. The table below sets forth the building erection charges, together with such charges as a percentage of our total expenses for the period stated below:

| Particulars                                        | Fiscal 2025            |                                       | Fiscal 2024            |                                       | Fiscal 2023            |                                       |
|----------------------------------------------------|------------------------|---------------------------------------|------------------------|---------------------------------------|------------------------|---------------------------------------|
|                                                    | Amount (In ₹ millions) | As a percentage of total expenses (%) | Amount (In ₹ millions) | As a percentage of total expenses (%) | Amount (In ₹ millions) | As a percentage of total expenses (%) |
| Expense incurred towards erection and installation | 722.64                 | 8.08%                                 | 579.60                 | 7.76%                                 | 577.98                 | 6.85%                                 |

We may face the risk of our building/ erection contractors not being able to deliver their obligations on time or default in their delivery timelines. In the event we are unable to find an alternative building/erection contractor on a short notice, our obligations towards our customers for timely completion of the orders will be adversely affected. In addition, should the building contractors' default on their work specifications to us, we may not be able to perform our services for our customers in accordance with quality, schedules or specifications pre-agreed with our customers. While there have been no instances in the Fiscal 2025, Fiscal 2024, and Fiscal 2023 where any of the building/erection contractors had either materially defaulted on their contractual obligations or had caused a material delay in the execution of our projects, we cannot assure you that there would be no such delays in the future or any default of the contractual terms. Any default, non-performance or negligent act by our builders/erectors may result in us defaulting on our obligations with our customers. In case our customers choose to initiate action against us due to such delays or defects in our products, our financial performance and operating cash flows will be adversely affected.

The table below sets forth the number of external partners for erection and related services that we have worked with in the Fiscal 2025, Fiscals 2024, and 2023:

| Particulars                                         | Fiscal 2025 | Fiscal 2024 | Fiscal 2023 |
|-----------------------------------------------------|-------------|-------------|-------------|
| External partners for erection and related services | 97          | 73          | 83          |

**20. Our Company proposes to expand its capacity through the Offer proceeds, despite low capacity utilization levels over the past three years.**

Our total PEB capacity is 103,800.00 MTPA. The table below sets forth the installed production capacity and the capacity utilization of our Sanand Facility and our Cheyyar Facility for Fiscal 2025, Fiscal 2024 and Fiscal 2023:

| Facility and Product Segment             | Units | As of and for the year ended March 31, 2025 |                   |                       | As of and for the year ended March 31, 2024 |                   |                       | As of and for the year ended March 31, 2023 |                   |                       |
|------------------------------------------|-------|---------------------------------------------|-------------------|-----------------------|---------------------------------------------|-------------------|-----------------------|---------------------------------------------|-------------------|-----------------------|
|                                          |       | Annual Installed Capacity*                  | Actual Production | Capacity Utilization* | Annual Installed Capacity*                  | Actual Production | Capacity Utilization* | Annual Installed Capacity*                  | Actual Production | Capacity Utilization* |
| Sanand Facility-Pre-Engineered Buildings | MTPA  | 72,000.00                                   | 45,556.49         | 63.27%                | 72,000.00                                   | 41,845.30         | 58.12%                | 72,000.00                                   | 43,483.19         | 60.39%                |
| Cheyyar Facility                         | MTPA  | 31,800.00                                   | 6,323.21          | 23.34%***             | NA <sup>#</sup>                             | NA <sup>#</sup>   | NA <sup>#</sup>       | NA <sup>#</sup>                             | NA <sup>#</sup>   | NA <sup>#</sup>       |

As certified by Chetan Brahmania, Chartered Engineer, by way of certificate dated July 16, 2025.

Note: Installed capacity and actual production indicate the capacity for production of pre-engineered buildings which generally determines the overall capacity of the manufacturing facility. This does not include the individual capacity for manufacturing specific primary and secondary structural components for pre-engineered buildings, structural steel components such as beams, channels, hollow sections which generally form part of the pre-engineered buildings.

\* It is assumed operations of 365 days a year and 3-shift operation of 8 hours a day for calculation of Installed Capacity of respective facilities of the Company.

# Our Cheyyar Facility was commissioned on May 23, 2024, with an existing capacity of 31,800 MTPA.

\*\* Capacity utilization has been calculated on the basis of actual production during the relevant fiscal year divided by the aggregate installed capacity of relevant manufacturing facilities as of the end of the relevant fiscal year.

\*\*\* Capacity utilization for the Cheyyar Facility for the year ended March 31, 2025 has been calculated by dividing the actual production for the period by 85% of the annualized installed capacity.

Our Company proposes to expand its capacity through the Offer proceeds, despite low-capacity utilization levels over the past three years. The proposed investments in our Phenix Division to increase capacity at the Sanand Facility from 72,000 MT to 92,000 MT and at the Cheyyar Facility from 31,800 MT to 76,800 MT is solely based on management expectation of higher demand in domestic markets, improved export scenario, and higher penetration in southern part of India through expected improvement in logistics costs owing to Cheyyar Facility while maintaining flexibility to cater to large orders which may be contingent on tight delivery scheduled for project completion. While our Company's orderbook has increased from ₹4,277.83 million as of March 31, 2023 to ₹8,028.71 million as of March 31, 2025 and subsequently to ₹8,428.38 million as of June 30, 2025, there can be no assurance that we will be able to achieve optimum utilization for our existing capacity or the proposed increase in capacity.

Post completion of the capacity expansion by deploying the Offer proceeds towards capital expenditure if we are unable to improve our capacity utilisation levels, it may adversely impact our future return on capital employed and return on equity ratios.

**21. The objects of the Offer for which funds have been raised and proposed deployment of the Net Proceeds of the Offer have not been appraised by a bank or a financial institution. The deployment of funds is entirely at the discretion of our management and as per the details mentioned in the section titled "Objects of the Offer". Any revision in the estimates may require us to reschedule our expenditure and may have a bearing on our expected**

**revenues and earnings. Further, if there are any delays or cost overruns, our business, financial condition and results of operations may be adversely affected.**

We intend to utilise the Net Proceeds of the Offer as set forth in “*Objects of the Offer*” on page 114. The funding requirements mentioned for the objects of the Offer are purely based on internal management estimates and have not been appraised by any bank or financial institution. They are based on current conditions and are subject to change in external circumstances such as financial and market conditions, business and strategy, competition, negotiation with suppliers, variation in cost estimates on account of factors, including changes in design or configuration of the equipment due to variation in prices which may not be within the control of our management. Our actual expenditure may exceed our internal estimates which may have a bearing on our expected revenues and earnings further requiring us to reschedule our planned expenditure. Further, the deployment of the funds towards the Objects of the Offer is entirely at the discretion of our management. The exact amounts that shall be utilised from the Net Proceeds towards the stated Objects shall depend upon our business plans, market conditions, our Board’s analysis of economic trends and business requirements, competitive landscape, as well as general factors affecting our results of operations, financial condition and access to capital. Further, if there are any delays or cost overruns, our business, financial condition and results of operations may be adversely affected. Various risks and uncertainties, including those set forth in this section, may limit or delay our efforts to use the Net Proceeds to achieve profitable growth in our business. We may also use funds for future businesses which may have risks different from what we currently face or may expect. Accordingly, use of the Net Proceeds for purposes identified by our management may not result in actual growth of our business, increased profitability or an increase in the value of our business.

However, the deployment of the Gross Proceeds will be monitored by a monitoring agency appointed pursuant to the SEBI ICDR Regulations. We may have to reconsider our estimates or business plans due to changes in underlying factors, some of which are beyond our control, such as interest rate fluctuations, changes in input cost, and other financial and operational factors. Accordingly, prospective investors in the Offer will need to rely upon our management’s judgment with respect to the use of Net Proceeds. If we are unable to deploy the Net Proceeds in a timely or an efficient manner, it may affect our business and the results of operations. For further details, see “*Objects of the Offer*” beginning on page 114.

**22. *We have had instance of delays in payments of statutory dues by our Company. Any delays in payment of statutory dues may attract financial penalties from the respective government authorities and in turn may have an adverse impact on our financial condition and cash flows.***

We are subject to ongoing reporting and compliance requirements and are required to make payments of periodic statutory dues, which we may not be able to undertake at all times. The table below sets forth details of statutory dues paid by M&B Engineering Limited in relation to our employees for the years indicated:

| Particulars                                                                 | Number of employees as at March 31, 2025* | Statutory dues paid (₹ in million) | Number of employees as at March 31, 2024* | Statutory dues paid (₹ in million) | Number of employees as at March 31, 2023* | Statutory dues paid (₹ in million) |
|-----------------------------------------------------------------------------|-------------------------------------------|------------------------------------|-------------------------------------------|------------------------------------|-------------------------------------------|------------------------------------|
| The Employees Provident Fund and Miscellaneous Provisions Act, 1952 (“EPF”) | 1,285                                     | 78.07                              | 1,364                                     | 66.06                              | 1,200                                     | 49.46                              |
| Employee State Insurance Act, 1948 (“ESI”)                                  | 460                                       | 3.68                               | 548                                       | 3.42                               | 577                                       | 4.29                               |
| Professional Taxes                                                          | 1,450                                     | 3.32                               | 1,406                                     | 3.06                               | 1,232                                     | 3.17                               |
| Income Tax Act, 1961 (“TDS”)                                                | 374                                       | 72.81                              | 316                                       | 59.15                              | 311                                       | 49.70                              |
| Goods and Service Tax (“GST”)                                               | Not applicable                            | 292.45                             | Not applicable                            | 43.44                              | Not applicable                            | 48.76                              |
| Gratuity tax                                                                | 1,046                                     | 26.19                              | 643                                       | 8.31                               | 610                                       | 9.66                               |

\* As on the last date of the respective financial year.

*The above table does not include the information for Phenix Construction Technologies Inc. and Modtech Machines Private Limited and includes information for Phenix Building Solutions Private Limited for the period that it was a subsidiary of our Company.*

The table below sets out details of non-payment, defaults or delays in payments of statutory dues in relation to our Company for the years indicated:

| Particulars | March 31, 2025      |                               | Financial Year 2024 |                               | Financial Year 2023 |                               |
|-------------|---------------------|-------------------------------|---------------------|-------------------------------|---------------------|-------------------------------|
|             | Number of Instances | Amount delayed (₹ in million) | Number of Instances | Amount delayed (₹ in million) | Number of Instances | Amount delayed (₹ in million) |
| EPF         | 0                   | 0.00                          | 2                   | 3.81                          | 0                   | 0.00                          |

| Particulars        | March 31, 2025      |                                  | Financial Year 2024 |                                  | Financial Year 2023 |                                  |
|--------------------|---------------------|----------------------------------|---------------------|----------------------------------|---------------------|----------------------------------|
|                    | Number of Instances | Amount delayed<br>(₹ in million) | Number of Instances | Amount delayed<br>(₹ in million) | Number of Instances | Amount delayed<br>(₹ in million) |
| ESI                | 1                   | 0.12                             | 3                   | 0.15                             | 0                   | 0.00                             |
| Professional Taxes | 2                   | 0.00                             | 0                   | 0.00                             | 0                   | 0.00                             |
| TDS                | 2                   | 0.45                             | 2                   | 0.28                             | 1                   | 0.03                             |
| GST                | 1                   | 0.09                             | 22                  | 3.03                             | 0                   | 0.00                             |
| Gratuity tax       | 0                   | 0.00                             | 0                   | 0.00                             | 0                   | 0.00                             |
| <b>Total</b>       | <b>6</b>            | <b>0.66</b>                      | <b>29</b>           | <b>7.27</b>                      | <b>1</b>            | <b>0.03</b>                      |

*The above table does not include the information for Phenix Construction Technologies Inc. and Modtech Machines Private Limited and includes information for Phenix Building Solutions Private Limited for the period that it was a subsidiary of our Company.*

There was an increase in delay in payments of statutory dues in Financial Year 2024 primarily due to the following reasons:

- Delay in payment of EPF by one day in one instance and delay in payment of ESI by one day in two instances was on account of the government portal being inaccessible.
- Further, delay in payment of EPF by 15 days in one instance and delay in payment of ESI by 14 days in one instance was on account of administrative error in confirming the amounts due by our Company.
- Delay in payment of GST by three days in three instances and four days in 19 instances was on account of unavailability and absence of representatives and consultants due to festive season.
- Delay in payment of TDS by 34 days in one instance was on account of inadvertence and delay in payment of TDS by 31 days in one instance was on account of correction in arrears amount.

Our Company has taken the steps to improve the internal system to mitigate the technical difficulties and avoid delays in future. While we have not been subject to any penalties or fines in Fiscals 2025, 2024 or 2023, there can be no assurance that we will not be subjected to penalties and fines in the future. We may face delays of payments of statutory dues in the future any may subsequently be subject to penalties and fines in the future which may have a material adverse effect on our financial condition and cash flows.

23.  ***Our Company does not own the logos which are used by us for certain business activities. Any failure to protect or enforce our rights to own or use our logos, trademarks and identities could have an adverse effect on our business and competitive business.***

Our Company does not have registered trademarks under the Trade Marks Act, 1999 for our logos  which are used by us for certain business activities. We cannot assure you that we will be able to obtain registrations for these logos in a timely manner, or at all. Further, our efforts to protect our intellectual property may not be adequate and any third parties may infringe or copy our registered trademarks. We may not be able to detect any unauthorized use or take appropriate and timely steps to enforce or protect our trademarks, which may adversely affect our goodwill, business, financial condition, results of operations, cash flows and prospects. Any of the foregoing could have an adverse effect on our business and competitive position. Our ability to market and sell our products depends upon the recognition of our brand names and associated consumer goodwill. In case we are unable to obtain the registrations for the said logos, trademarks our business revenues and profitability may be impacted. For details, see “Government and Other Approvals - Our Intellectual Property” on page 403.

24. ***Information relating to the historical installed capacities of our Manufacturing Facilities included in this Red Herring Prospectus may be based on certain assumptions and estimates by the chartered engineer verifying such information and future production and capacity utilisation may vary.***

Information relating to our installed capacities and the historical capacity utilisation of our Manufacturing Facilities included in this Red Herring Prospectus may be based on certain assumptions and estimates, including assumptions relating to availability and quality of raw materials and assumptions relating to potential utilization levels and operational efficiencies. While we have obtained a certificate dated July 16, 2025 from Chetan Brahmania, independent chartered engineer, in relation to installed and utilized capacity and actual production levels, future capacity utilisation rates may vary from the historical capacity utilisation rates. In addition, capacity utilisation is

calculated differently in different companies, countries, industries and for the kinds of products we manufacture. Actual utilisation rates may differ from the estimated installed capacities or historical estimated capacity utilization information of our facilities. We make decisions, including determining the levels of business that we shall seek and accept, production schedules, personnel requirements and other resource requirements, based on our internal estimates and targets and strive to ensure that our production capacity is, at all times, utilized at optimum levels. If we are unable to fully utilize our installed capacities in the future, there could be a negative impact on our cost and profitability and thereby adversely affecting our financial condition. Undue reliance should therefore not be placed on our installed capacity or historical estimated capacity utilisation information for our existing facilities included in this Red Herring Prospectus. For further details of our production and capacity utilization, see “Our Business” on page 204.

**25. Any underutilization of our manufacturing capacities could have an adverse effect on our business, future prospects and future financial performance.**

The table below sets forth the installed production capacity and the capacity utilization of our Sanand Facility and our Cheyyar Facility for the Fiscal 2025, Fiscal 2024, and Fiscal 2023:

| Facility and Product Segment             | Units | As of and for the year ended March 31, 2025 |                   |                       | As of and for the year ended March 31, 2024 |                   |                       | As of and for the year ended March 31, 2023 |                   |                       |
|------------------------------------------|-------|---------------------------------------------|-------------------|-----------------------|---------------------------------------------|-------------------|-----------------------|---------------------------------------------|-------------------|-----------------------|
|                                          |       | Annual Installed Capacity*                  | Actual Production | Capacity Utilization* | Annual Installed Capacity*                  | Actual Production | Capacity Utilization* | Annual Installed Capacity*                  | Actual Production | Capacity Utilization* |
| Sanand Facility-Pre-Engineered Buildings | MTPA  | 72,000.00                                   | 45,556.49         | 63.27%                | 72,000.00                                   | 41,845.30         | 58.12%                | 72,000.00                                   | 43,483.19         | 60.39%                |
| Cheyyar Facility                         | MTPA  | 31,800.00                                   | 6,323.21          | 23.34***%             | NA <sup>#</sup>                             | NA <sup>#</sup>   | NA <sup>#</sup>       | NA <sup>#</sup>                             | NA <sup>#</sup>   | NA <sup>#</sup>       |

As certified by Chetan Brahmania, Chartered Engineer, by way of certificate dated July 16, 2025.

Note: Installed capacity and actual production indicate the capacity for production of pre-engineered buildings which generally determines the overall capacity of the manufacturing facility. This does not include the individual capacity for manufacturing specific primary and secondary structural components for pre-engineered buildings, structural steel components such as beams, channels, hollow sections which generally form part of the pre-engineered buildings.

\* It is assumed operations of 365 days a year and 3-shift operation of 8 hours a day for calculation of Installed Capacity of respective facilities of the Company.

# Our Cheyyar Facility was commissioned on May 23, 2024, with an existing capacity of 31,800 MTPA.

\*\* Capacity utilization has been calculated on the basis of actual production during the relevant fiscal year divided by the aggregate installed capacity of relevant manufacturing facilities as of the end of the relevant fiscal year.

\*\*\* Capacity utilization for the Cheyyar facility for the year ended March 31, 2025 has been calculated by dividing the actual production for the period, by 85% of the annualized installed capacity.

The installed capacity and capacity utilization for our mobile manufacturing units for the Fiscal 2025, Fiscals 2024, and 2023 respectively are set out below:

| Product Segment         | Units         | As of and for the year ended March 31,      |                   |                      |                                             |                   |                      |                                             |                   |                      |
|-------------------------|---------------|---------------------------------------------|-------------------|----------------------|---------------------------------------------|-------------------|----------------------|---------------------------------------------|-------------------|----------------------|
|                         |               | As of and for the year ended March 31, 2025 |                   |                      | As of and for the year ended March 31, 2024 |                   |                      | As of and for the year ended March 31, 2023 |                   |                      |
|                         |               | Annual Installed Capacity                   | Actual Production | Capacity Utilization | Annual Installed Capacity                   | Actual Production | Capacity Utilization | Annual Installed Capacity                   | Actual Production | Capacity Utilization |
| Self-Supported Roofings | Square meters | 18,00,000.00                                | 12,38,735.00      | 68.82%               | 16,50,000.00                                | 12,31,610.00      | 74.64%               | 16,50,000.00                                | 13,66,744.00      | 82.83%               |

As certified by Chetan Brahmania, Chartered Engineer, by way of certificate dated July 16, 2025.

As of March 31, 2025, our installed capacity for manufacturing of self-supported roofings was 1,800,000 square metres per annum.

These figures are not indicative of future capacity utilisation rates, which is dependent on various factors, including availability of raw materials, demand for our services, customer preferences, our ability to manage our inventory and implement our growth strategies. Underutilisation of our manufacturing capacities over extended periods, or underutilisation in the short-term, could materially and adversely impact our business, growth prospects and future financial performance. Further, since our mobile manufacturing units could be located anywhere across the country, any disruption in any part of the country could have an impact on the actual utilization of the mobile manufacturing units.

**26. Our Subsidiaries have availed certain unsecured borrowings which are repayable on demand. Any such demand may adversely affect our business, cash flows, financial condition and results of operations.**

Our Subsidiaries have availed certain unsecured borrowings which are repayable on demand. The table below sets out outstanding amounts of the unsecured borrowings by our Subsidiaries from our Company, as of March 31, 2025:



| Loan From                 | Loan To                                   | Amount outstanding as on March 31, 2025 (in ₹ million) |
|---------------------------|-------------------------------------------|--------------------------------------------------------|
| M & B Engineering Limited | Phenix Construction Technologies, Inc.    | 47.74                                                  |
| M & B Engineering Limited | Phenix Building Solutions Private Limited | 20.05                                                  |

In the event that our lenders, namely, ICICI Bank Limited, Standard Chartered Bank, HDFC Bank Limited, Kotak Mahindra Bank Limited, Bank of Baroda, and Axis Bank Limited, seek a repayment of their respective loans, we would need to find alternative sources of financing, which may not be available on commercially reasonable terms, or at all. If we are unable to procure such financing, we may not have adequate funds to undertake new initiatives or complete our ongoing strategies. As a result, any such demand for repayment of unsecured borrowings may adversely affect our business, cash flows, financial condition and results of operations.

- 27. *Our Manufacturing Facilities are currently in the states of Gujarat and Tamil Nadu in India. Any social, political, economic or seasonal disruption, natural calamities or civil disruptions in Gujarat and Tamil Nadu could have an adverse effect on our business, results of operations, financial condition and cash flows.***

We have two Manufacturing Facilities located at Sanand, Gujarat and Cheyyar, Tamil Nadu. Our operations are susceptible to local and regional factors, such as economic and weather conditions, natural disasters, political, demographic and population changes, and other unforeseen events and circumstances. Such factors could result in the damage or destruction of a portion of our manufacturing abilities, and/or otherwise materially adversely affect our business, results of operations, financial condition and cash flows.

The occurrence of any of these events could require us to incur capital expenditure or change our business structure or strategy, which could have an adverse effect on our business, results of operations, future cash flows and financial condition. While we have not faced any material disruptions in the Fiscal 2025, Fiscal 2024, and Fiscal 2023 of our operations due to factors, events or circumstances specific to their geographical location, we cannot assure you that there will not be any developments in these regions in the future, which may adversely affect our business, results of operations, financial condition and cash flows.

- 28. *We may face competition in our business from both domestic as well as international companies and our inability to compete effectively may adversely affect our business, cash flows, results of operations, financial condition, and may also lead to a lower market share or reduced operating margins.***

Our pre-engineered buildings business and our self-supporting steel roofing business may face competition from companies may face competition in our business from both domestic as well as international companies. Few of our competitors may win market share from us by providing lower cost solutions to our customers, with or without adversely affecting their profit margins or by offering technologically advanced products or services.

Even if our offerings address industry and customer needs, our competitors may be more responsive to these needs and more successful at selling their products. If we are unable to provide our customers with superior products and services at competitive prices or successfully market those services to current and prospective customers, we could lose customers, market share or be compelled to reduce our prices, thereby adversely affecting our business, results of operations and financial condition. Our profitability and growth can also be affected by other competitive pressures such as competition for skilled engineering and technology professionals with a proven delivery track record. Our competitors' actions, including expanding their manufacturing capacity, expansion of their operations to newer geographies or product segments in which we compete, or the entry of new competitors into one or more of our markets could cause us to lower prices in an effort to maintain our sales volume. Any of the aforementioned factors could adversely affect our business, results of operations, financial condition and cash flows.

- 29. *Our financial results may be subject to seasonal variations and cyclical nature of the industry. Our business and operations may also be adversely impacted by other key challenges faced by the industry.***

Our revenues and results may be affected by seasonal factors and also due to the cyclical nature of the PEB and self-supported roofing industry. Some of our customers have businesses which are seasonal in nature and a downturn in demand for our products by such customers could reduce our revenue during such periods. Our operations may also be adversely affected by difficult working conditions during monsoon season. During periods of curtailed activity due to adverse weather conditions, we may continue to incur operating expenses, but our revenues from operations may be delayed or reduced. Although such adverse weather conditions do not typically have a material impact on our revenue from operations, abnormally rainy monsoon could have a material impact. Further, the PEB and self-supported roofing industry is exposed to the risks associated with the downturn in the capital expenditure cycle and accordingly, our financial results may be impacted due to such downturn in the capital expenditure cycle in future.

In addition, our business and operations may also be adversely impacted by the key challenges faced by the self-supported roofing industry, as highlighted in the CRISIL Report (reproduced below):

| Growth drivers                                          | Description                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|---------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Shortage of qualified workforce                         | <ul style="list-style-type: none"> <li>Self-supported roofs are usually made on site. They are custom-made as per building measurements. Hence, planning, designing and installation requires specialised skills. Shortage of skilled labour can lead to potential delays in project timelines and higher labour cost.</li> </ul>                                                                                                           |
| Fluctuating raw material cost                           | <ul style="list-style-type: none"> <li>The cost of primary raw materials such as steel and PPGL can be an issue due to geopolitical concerns and global supply chain disruptions. This would not only delay the project but also lead to cost overruns.</li> </ul>                                                                                                                                                                          |
| Lower awareness compared to traditional roofing systems | <ul style="list-style-type: none"> <li>Due to low awareness of self-supported roofing in India, traditional roofing methods are often preferred due to familiarity, availability of the labour and established practices. Lack of awareness about the benefits of self-supported roofing also leads to reluctance in adoption, limiting the growth of the self-supported roofing industry.</li> </ul>                                       |
| Large unorganized market                                | <ul style="list-style-type: none"> <li>The self-supported roofing industry is fairly unorganized with multiple small players operating in the market. This leads to varied pricing as inconsistent quality, creating difficulties in identifying reliable suppliers with good quality products.</li> <li>Additionally, the substantial presence of unorganized sector also intensifies competition and exerts pricing pressure.</li> </ul>  |
| High entry barriers                                     | <ul style="list-style-type: none"> <li>Entry in self-supported roofing market involves significant barriers, including moderate capital requirements, access to advance equipment and specialized technical expertise.</li> <li>Additionally, large corporates usually prefer players with a strong market presence and proven past performance, creating additional challenges for new entrants to gain foothold in the market.</li> </ul> |

**30. *Our inability to effectively manage project execution and milestone schedules may lead to project delays which may adversely affect our business and results of operations.***

Our business is dependent on our ability to effectively manage the execution of our projects. An inability to effectively manage our operations, including ineffective or inefficient project management procedures could increase our costs and expenses, result in project delays and thereby materially and adversely affect our profitability. Further our purchase order / contracts typically provide specified milestones to be achieved within a specific timeframe, and we may be liable to our clients for any failure to meet such project milestones within the stipulated schedule in accordance with the terms of the relevant purchase order / contract. The effectiveness of our project management processes and our ability to execute projects in a timely manner may be affected by various factors, including:

- delays in receipt of work schedules and engineering inputs, approvals and decisions required from the client;
- delays in delivery of raw materials, components or equipment;
- changes to project plans and process requirements;
- delays in performance by the sub-contractors;
- onsite accidents and accidents during delivery and installation of our products;
- delays in transportation of building components;
- unavailability of skilled and unskilled labour;
- local strikes, work stoppages and curfews by political parties; and
- adverse weather conditions.

**31. *If we are unable to introduce new engineering processes and respond to changing customer preferences in a timely and effective manner or if our services become obsolete due to a breakthrough in the development of technology or alternate products, the demand for our engineering services and supplies may decline, which may have an adverse effect on our business, cash flows, results of operations and financial condition.***

The success of our business depends upon our ability to anticipate and identify changes in customer preferences, offering products and services that customers require and, on our ability to develop and manufacture our products in a timely and cost-effective manner. Additionally, such customer preferences are influenced by a number of factors beyond our control, such as the prices of alternative products and prevailing economic conditions. We constantly seek to develop our innovation capabilities to distinguish ourselves from our competitors to enable us to introduce new products and services and different variant of our existing products, based on customer preferences and demand.

Although we seek to identify trends and introduce new services, we recognise that customer preferences cannot be predicted with certainty and can change rapidly, and that there is no certainty that these will be commercially viable or effective or accepted by our customers. Before we can introduce a service, we must successfully execute a number of steps, including successful engineering, obtaining required approvals and registrations, effective marketing strategies for our target customers, while scaling our vendor, production and infrastructure networks to increase or change the nature of our production capacity. We cannot assure you that we will be able to successfully make timely and cost-effective enhancements and additions to our technological infrastructure, keep up with technological improvements in order to meet our customers' needs or that the technology developed by others will not render our products less competitive or attractive. Our failure to successfully adopt such technologies in a cost effective and a timely manner could increase our costs and lead to us being less competitive in terms of our prices or quality of products we sell.

In the event of a breakthrough in the development or growing popularity of alternate technology, we may be exposed to the risk of our services becoming obsolete or being substituted by alternatives, and any failure on our part to effectively address such situations or to introduce new products could adversely affect our business, results of operations, financial condition and cash flows. Further, if our customers, defer or cancel orders for our existing services due to introduction of alternative services, which are much more suitable and preferred as an option, our operating results could be adversely affected.

**32. *We may not be able to adequately protect our intellectual property or may unintentionally infringe upon the intellectual property rights of others which could harm our business.***

We rely on trademarks to protect our rights to our Company's logo. We believe that the logo under which our business operates is an important asset which is integral to the success of our operations. For details of our intellectual property, see "*Government and Other Approvals - Our Intellectual Property*" on page 403 of the RHP.

While our Company has registered 14 trademarks in India, and 4 copyrights, and may register our other intellectual property in the future, if we fail to register the appropriate intellectual property, or our efforts to protect relevant intellectual property prove to be inadequate, the value attached to our brand and proprietary property could deteriorate, which could have a material adverse effect on our business growth and prospects, financial condition, results of operations, and cash flows. Further, if any infringement of our intellectual property takes place in jurisdictions other than India, we may face challenges in enforcing our intellectual property. As a result, we cannot be certain that our technical knowledge will remain confidential in the long run. While there have been instances in the e past three fiscals, in relation to the illegal use and impersonation of our trademarks or logos by third parties or any negative publicity about our brand(s) could affect our reputation which, in turn, could affect our ability to attract and/or retain customers, which may adversely affect our business and results of operations. For further details, in relation to the infringement suits filed by our Company, see "*Outstanding Litigation and Material Developments - Litigation involving our Company - Litigations filed by our Company*" on page 395 of the RHP.

The use of our logo by any third party may lead customers to confuse them with our Company, which could lead to our Company losing business to such competitors and could adversely affect our goodwill. In addition, if such third parties experience any negative publicity, it could have an adverse effect on our reputation. We may need to litigate in order to determine the validity of such claims and the scope of the proprietary rights of others. Any such litigation could be time consuming and costly, and the outcome cannot be assured. We may not be able to detect any unauthorized use or take appropriate and timely steps to enforce or protect our intellectual property. In the event that the steps we may take, and the protections afforded by law do not adequately safeguard our proprietary rights, we could suffer losses in revenues and profits due to competing sales of products unlawfully produced which may have an adverse effect on our business, prospects, results of operations and financial condition. Our services are marketed both domestically and internationally and, we aim for a strong brand recall value for our products in such markets. However, any instances of (i) decrease in product quality due to reasons beyond our control; and (ii) unsubstantiated allegations of product quality may motivate our existing and potential customers to explore business relationships with our competitors. As a result, any adverse publicity involving our brand, our products, or us, may impair our reputation, dilute the impact of our branding and marketing initiatives and adversely affect our business and our prospects. In the event that such breaches do occur, and we are unable to secure adequate remedies in relation thereto, our profitability and reputation may be adversely affected with consequent impact on our results of operations and financial condition.

We also rely on product, industry, manufacturing and market "know-how" that cannot be registered and is not subject to any confidentiality or nondisclosure clauses or agreements. We cannot assure you that any of our registered intellectual property rights or our knowhow, or claims thereto, will now or in the future successfully protect what we consider to be the intellectual property underlying our products and business, or that our rights will not be successfully opposed or otherwise challenged.

While we take care to ensure that we comply with the intellectual property rights of others, we cannot determine with certainty as to whether we are infringing on any existing third-party intellectual property rights. We may therefore be susceptible to claims from third parties asserting infringement and other related claims. If claims or actions are asserted against us, we may be required to obtain a license, modify our existing technology or cease the use of such technology and design a new non-infringing technology. Such licenses or design modifications can be extremely costly. Furthermore, necessary licenses may not be available to us on satisfactory terms, if at all. In addition, we may decide to settle a claim or action against us, the settlement of which could be costly. We may also be liable for any past infringement. This could have an adverse effect on our business, results of operations and damage our reputation and relationships with our customers.

**33. *Our business benefits from the National Steel Policy introduced by the Government of India to boost the steel industry. Withdrawal of this policy could have an adverse impact on our business, results of operations, financial condition and cash flows.***

The National Steel Policy was introduced in 2017 (“NSP”) with the objective to increase domestic steel production and consumption, produce high-quality steel and increasing India’s competitiveness globally. It also focuses on cost efficiency, raw material availability and research and development to achieve the overall objectives laid out under the policy. It aims to create a technologically advanced and globally competitive steel industry which will promote self-sufficiency in steel production as well as economic growth. Further, the National Steel Policy aims to increase in consumption of steel through major sectors of infrastructure, automobiles and housing, to achieve 300 MT of steelmaking capacity by 2030 and increase per capita steel consumption to the level of 160 kgs by 2030. (Source: CRISIL Report). This has resulted in boosting of usage of steel and products manufactured from steel. A withdrawal of this policy could have an adverse impact on our business, results of operations, financial condition and cash flows. We expect to benefit from the above government initiatives and other initiatives similar thereto, and our business growth and continued profitability would depend in part on favourable government initiatives such as these. For instance, our Company has integrated the Remission of Duties and Taxes on Exported Products (“RoDTEP”) scheme into its exports operations, which is a scheme designed to reimburse exporters for various embedded central, state, and local taxes and duties that are not currently refunded under any other mechanism. Additionally, our Company has also availed the Duty Drawback Scheme from the GoI, where the duties paid on inputs used in the manufacture of exported goods, is refunded to our Company. In the absence of such favourable initiatives, our growth, cash flows and future financial performance may be adversely affected.

**34. *We have indebtedness which requires cash flows to service and limits our ability to operate freely. Any breach of terms under our financing arrangements or our inability to comply with repayment and other covenants in the financing agreements could adversely affect our business, financial condition, cash flows and credit rating.***

We have entered into agreements in relation to financing arrangements with certain banks for term loans and working capital facilities. The table below sets out our Total Borrowings, Net Debt, Net Debt to EBITDA and Net Debt to Equity, Debt-Service Coverage Ratio and Interest Coverage Ratio and as at March 31, 2025, March 31, 2024, and March 31, 2023:

| Particulars                                       | As at March 31, 2025 | As at March 31, 2024 | As at March 31, 2023 |
|---------------------------------------------------|----------------------|----------------------|----------------------|
| Total Borrowings (in ₹ million)*                  | 1,861.33             | 2,048.42             | 1,487.48             |
| Net Debt (in ₹ million)**                         | 1,013.18             | 1,056.10             | 231.40               |
| Net Debt to EBITDA <sup>#</sup> (times)           | 0.80                 | 1.33                 | 0.35                 |
| Net Debt to Equity <sup>@</sup> (times)           | 0.33                 | 0.45                 | 0.13                 |
| Debt-Service Coverage Ratio (times) <sup>^^</sup> | 6.91                 | 0.75***              | 4.16                 |
| Interest Coverage Ratio (times) <sup>###</sup>    | 7.64                 | 4.55                 | 4.19                 |

\* total borrowings consist of current and non-current borrowings

\*\* Net Debt is calculated as the sum of non-current borrowings and Current borrowings less cash and cash equivalents and other bank balances.

# Net Debt to EBITDA is calculated as Net Debt divided by EBITDA.

@ Net Debt to Equity is calculated as Net Debt divided by Total Equity (including non-controlling interest).

^^ Debt-Service Coverage Ratio is calculated as EBITDA divided by debt repayment obligation and interest costs for the year. EBITDA is calculated as Restated Profit/ (Loss) for the year less Other income add Finance costs, Depreciation and amortisation, and Total income tax expenses.

\*\*\* The Debt-Service Coverage Ratio (times) for Fiscal 2023 is lower than 1.00 on account of repayment of unsecured borrowings primarily to related parties.

### Interest Coverage Ratio is calculated as EBIT divided by Interest expense (includes interest on lease liability). EBIT is calculated as Restated Profit/ (Loss) for the year add Finance costs and Total income tax expenses.

The agreements with respect to our borrowings contain restrictive covenants, including, but not limited to, requirements that we obtain consent from our lenders prior to undertaking certain matters including, among others, undertaking any new project or expansion of any of its existing business or capital expenditure, any change in the management set-up of our Company, change in the capital structure of our Company or the constitutional documents of our Company, change in ownership or control of our Company. In the event our Company fails to achieve viability milestones, critical conditions projected in the restructuring package, the lenders shall have a right to convert the loan

(including unpaid interest) or part thereof, into Equity Shares of our Company, in their sole discretion. For details, see “*Financial Indebtedness*” beginning on page 392. Further, the limits utilised by the Company typically show a variation of around 3% to 7% in the bank amount and actual amount in relation to utilisation of non-fund based limits. This is on account of reasons such as forex fluctuations, variation in the quantity of orders placed and orders received due to fixed lot sizes, charges amount etc. in the ordinary course of business.

As our assets are hypothecated in favour of lenders, our rights in respect of transferring or disposing of these assets are restricted. This may also limit our ability to incur future debt and create security thereby requiring us to obtain the respective lenders’ consent prior to entering into certain transactions. While, as on the date of this Red Herring Prospectus, we have complied with all covenants and obtained all requisite consents from our lenders for undertaking the Offer, there can be no assurance that we will be able to comply with the financial or other covenants prescribed under the documentation for our financing arrangements or that we will be able to obtain consents necessary to take the actions that may be required to operate and grow our business in the future. Further, if we fail to service our debt obligations, the lenders have the right to enforce the security created in respect of our secured borrowings. A default under any of our financing agreements may also result in cross-defaults under other financing agreements and result in the outstanding amounts under such other financing agreements becoming due and payable immediately subject to terms of the agreement. If the lenders choose to enforce security and dispose our assets to recover the amounts due from us, our business, financial condition and results of operations may be adversely affected.

Any failure to comply with the conditions and covenants in our financing agreements or the creation of additional encumbrances that is not waived by our lenders or guarantors or otherwise cured or occurrence of a material adverse event could lead to an event of default and consequent termination of our credit facilities or acceleration of amounts due under such facilities could adversely affect our business, financial condition, results of operations and cash flows.

**35. *Our inability to collect receivables and defaults in payment from our customers could result in the reduction of our profits and affect our cash flows.***

Generally, we sell our products against future payment with credit terms varying according to local market practice. Our credit terms typically vary from 0 days to 90 days. However, our customers may be adversely affected by a number of factors beyond their control which could affect their financial condition and consequently their ability to pay us for products that we have sold or are present in their inventory. Although we have not experienced any major defaults in the past, in periods of declining economic conditions, there can be no assurance that such losses shall not be material, which may have an adverse effect on our business, financial condition and results of operations. Our trade receivables as of March 31, 2025, March 31, 2024, and March 31, 2023 were ₹1,923.57 million, ₹1,389.60 million, and ₹1,192.15 million, respectively.

The table below sets out details of book debts of our Company beyond six months as at March 31, 2025, March 31, 2024, March 31, 2023:

| Particulars           | As of March 31, 2025 | As of March 31, 2024 | As of March 31, 2023 |
|-----------------------|----------------------|----------------------|----------------------|
| Number of Instances   | 144                  | 151                  | 98                   |
| Amount (₹ in million) | 464.83               | 442.71               | 175.87               |

The table below sets out details of bad debts written off by our Company for Fiscal 2025, Fiscal 2024, and Fiscal 2023:

| Particulars                                            | As of March 31, 2025 | Fiscal 2024 | Fiscal 2023 |
|--------------------------------------------------------|----------------------|-------------|-------------|
| Amount (₹ in million)                                  | 29.12                | 55.73       | 19.27       |
| Number of accounts where receivables were written-off* | 36                   | 25          | 19          |

\* only instances involving bad debts written off greater than INR 10,000 have been considered.

Additionally, in the event of any dispute or a default regarding our payments, we may be constrained to initiate appropriate recovery proceedings which may adversely affect our relations with customers whose loyalties may change in favour of our competitors thereby negatively impacting our order book numbers. There can be no assurance that any legal action taken by our Company against such defaulting customers shall be adjudicated in our favour, and in case of an adverse finding, we may not be able to recover our dues from them, which shall adversely impact our financial condition and results of operations. Further, we may be subject to reputational losses and we may not be perceived as a favoured supplier as potential customers may not be desirous of engaging in commercial arrangements with us in anticipation of similar proceedings being instituted against them as well. This could have an adverse effect on our business, financial condition and results of operations.

**36. A portion of our revenues and expenses are denominated in foreign currencies. As a result, we are exposed to foreign currency exchange risks and regulatory changes in foreign exchange management which may adversely impact our results of operations.**

Apart from our operations in India of which our sales are denominated in Indian Rupees, we also sell our products in and source our raw materials from several other countries and receive and make payments in foreign currencies. Particularly, we import raw materials for our self-supported steel roofing solutions business. Fluctuation in foreign currencies exchange rates could have adverse effects on our business, results of operations and financial condition. The table below sets out our foreign exchange fluctuations on import and export in the Fiscal 2025, Fiscal 2024, and Fiscal 2023:

| (in ₹ millions)                         |             |             |             |
|-----------------------------------------|-------------|-------------|-------------|
| Nature of Foreign Exchange Fluctuations | Fiscal 2025 | Fiscal 2024 | Fiscal 2023 |
| Exchange Fluctuation (Net) Gain/(Loss)  | 12.62       | 6.43        | (16.05)     |

Our business and results from operations may be affected in the event that the exchange rate between the international currencies and the Indian Rupee fluctuates. We engage with consultants, for advice in relation to hedging foreign exchange risk. Additionally, our Company takes forward cover options, to hedge foreign exchange risk. Depreciation of the Indian Rupee against such international currencies may have an adverse effect on our total expenses and profit. Further, volatility in exchange rates would result in an increase in the cost of our products. We may not be able to pass on such increase in costs to our customers. Certain markets in which we sell our products may be subject to exchange control risks, which may result in either delayed recovery or even non-realization of revenue. In addition, the policies of the RBI may also change from time to time, which may limit our ability to effectively hedge our foreign currency exposures and may have an adverse effect on our results of operations and cash flows. For particulars of our foreign exchange risk, see “Management’s Discussion and Analysis of Financial Condition and Results of Operations” on page 363.

**37. In the event our contingent liabilities and capital commitments materialize, our financial condition and profitability may be adversely affected.**

The following table sets forth certain information relating to our contingent liabilities and capital commitments in accordance with Ind AS 37 as at March 31, 2025, as at March 31, 2024, March 31, 2023:

| (in ₹ millions)                                                                                |                      |                      |                      |
|------------------------------------------------------------------------------------------------|----------------------|----------------------|----------------------|
| Particulars                                                                                    | As at 31 March, 2025 | As at 31 March, 2024 | As at 31 March, 2023 |
| <b>Contingent liability:</b>                                                                   |                      |                      |                      |
| Outstanding Bank Guarantees and bond*                                                          | 1,033.10             | 1,123.82             | 820.17               |
| <b>Total Contingent Liabilities</b>                                                            | <b>1,033.10</b>      | <b>1,123.82</b>      | <b>820.17</b>        |
| <b>Capital Commitments</b>                                                                     |                      |                      |                      |
| Estimated amount of contracts remaining to be executed on capital account and not provided for | 45.67                | 61.20                | 46.48                |
| <b>Total capital commitments</b>                                                               | <b>45.67</b>         | <b>61.20</b>         | <b>46.48</b>         |

\* Bank Guarantees consists on Advance Bank Guarantees (ABG) and Performance Bank Guarantees (PBG) and bond issued by the bank on behalf of the Company in favour of its customers. The Advance Bank guarantees are issued when we are securing our advance against the order. The same is cancelled when prorata supply is made. Performance bank guarantees are issued to secure the performance against the job and it is normally issued at the end of the project against satisfactory performance and normally has a validity for a year.

We cannot assure you that these contingent liabilities shall not become established as liabilities. In the event any of these contingent liabilities become established as liabilities, it may have an adverse effect on our financial condition and results of operations. In the event that these contingent liabilities become actual liabilities, the potential outflow would exceed our Restated Profit for the said period. This could have a material adverse impact on our profitability. Further, there can be no assurance that we shall not incur similar or increased levels of contingent liabilities in the future. For further details, see also “Management’s Discussion and Analysis of Financial Condition and Results of Operations” on page 363.

**38. We have in the past entered into related party transactions and may continue to do so in the future, which may potentially involve conflicts of interest with the equity shareholders.**

We have entered into transactions with related parties in the past and we may, from time to time, enter into related party transactions in the future. These related party transactions include, *inter alia*, sale of goods, interest received, loan given, sale of service, purchase of goods and expenses paid. All such transactions have been conducted on an arm’s length basis, in accordance with the Companies Act and applicable law. We cannot assure you that we will receive similar terms in our related party transactions in the future, and that we could not have achieved more favourable terms had such transactions been entered into with unrelated parties. It is likely that our future related party transactions may potentially involve conflicts of interest which may be detrimental to us. We cannot assure you that

such transactions, individually or in the aggregate, shall not have an adverse effect on our business, financial condition, and results of operations. For details of the related party transactions see “*Related Party Transactions*” on page 298.

For details of a summary of the related party transactions for Fiscals ended March 31, 2025, 2024, 2023 as per Ind AS 24 – Related Party Disclosures read with the SEBI ICDR Regulations and derived from our Restated Consolidated Financial Statements, see “*Offer Document Summary - Summary of related party transactions*” on page 22.

The table below sets out certain details in connection with related party transactions:

| Particulars                                                      | Fiscal 2025 | Fiscal 2024 | Fiscal 2023 |
|------------------------------------------------------------------|-------------|-------------|-------------|
| Related Party - Asset transactions (in ₹ million)                | 6.00        | 133.23      | -           |
| as a % of Total Assets                                           | 0.07%       | 2.10%       | -           |
| Related Party - Borrowings availed/(Repaid) (Net) (in ₹ million) | 31.21       | (922.82)*   | 120.01      |
| as a % of Total borrowings                                       | 1.68%       | (45.05)%    | 8.07%       |
| Related Party - Income Transactions (in ₹ million)               | 725.41      | 1,990.53    | 3,109.10    |
| as a % of Total Income                                           | 7.28%       | 24.63%      | 34.97%      |
| Related Party - Expense transactions (in ₹ million)              | 149.74      | 333.85      | 1,150.14    |
| as a % of Total Expenses                                         | 1.67%       | 4.47%       | 13.64%      |

\*This includes repayment of unsecured loans availed in Fiscal 2024, Fiscal 2023, Fiscal 2016 .

Our Company, M & B Engineering Limited, has entered into transactions involving the sale of goods and services to its wholly-owned subsidiaries, the details of which are shared below:

1. Phenix Construction Technologies INC

| Particulars                                                  | Fiscal 2025 | Fiscal 2024 | Fiscal 2023 |
|--------------------------------------------------------------|-------------|-------------|-------------|
| Sale of goods (in ₹ million)                                 | 274.69      | 87.45       | 227.28      |
| As a percentage of revenue from operations outside India (%) | 42.52%      | 45.55%      | 37.72%      |
| As a percentage of revenue from operations (%)               | 2.78%       | 1.10%       | 2.58%       |

2. Phenix Building Solutions Private Limited

| Particulars                                             | Fiscal 2025 | Fiscal 2024 | Fiscal 2023 |
|---------------------------------------------------------|-------------|-------------|-------------|
| Sale of goods* (in ₹ million)                           | 428.33      | 234.75      | -           |
| Sale of service** (in ₹ million)                        | 0.58        | 15.15       | -           |
| Total (in ₹ million)                                    | 428.91      | 249.90      | -           |
| As a percentage of revenue from operations in India (%) | 4.64%       | 3.22%       | -           |
| As a percentage of revenue from operations (%)          | 4.34%       | 3.14%       | -           |

\*indicates sale of goods made by our Company to our subsidiary, Phenix Building Solutions Private Limited which in turn sells the material to customers. Phenix Building Solutions Private Limited acts as a marketing and distribution entity for our Company.

\*\*indicates revenues from erection services provided by our Company to our subsidiary, Phenix Building Solutions Private Limited and thereafter provided by Phenix Building Solutions Private Limited to its customers.

3. Modtech Machines Private Limited

| Particulars                                             | Fiscal 2025 | Fiscal 2024 | Fiscal 2023 |
|---------------------------------------------------------|-------------|-------------|-------------|
| Sale of goods (in ₹ million)                            | -           | 1.00        | 1.40        |
| As a percentage of revenue from operations in India (%) | -           | 0.01%       | 0.02%       |
| As a percentage of revenue from operations (%)          | -           | 0.01%       | 0.02%       |

**39. Certain Non-GAAP financial measures and other statistical information relating to our operations and financial performance have been included in this Red Herring Prospectus.**

Certain Non-Generally Accepted Accounting Principles (“Non-GAAP”) measures presented in this Red Herring Prospectus such as EBIT, EBITDA, EBITDA Margin, PAT Margin, Return on Equity, Return on Capital Employed, Net Debt, Net Debt to EBITDA, Net Debt to Equity, Net Fixed Assets Turnover Ratio and Net Asset Value (per Equity Share) are a supplemental measure of our performance and liquidity that are not required by, or presented in accordance with, Ind AS, Indian GAAP, or IFRS. Further, these Non-GAAP measures are not a measurement of our financial performance or liquidity under Ind AS, Indian GAAP, or IFRS and should not be considered in isolation or construed as an alternative to cash flows, profit / (loss) for the year or any other measure of financial performance or as an indicator of our operating performance, liquidity, profitability or cash flows generated by operating, investing or financing activities derived in accordance with Ind AS, Indian GAAP, or IFRS. In addition, these Non-GAAP

measures, and other statistical and other information relating to our operations and financial performance, may not be computed on the basis of any standard methodology that is applicable across the industry and, therefore, a comparison of similarly titled Non-GAAP measures or statistical or other information relating to operations and financial performance between companies may not be possible. Other companies may calculate the Non-GAAP measures differently from us, limiting their usefulness as a comparative measure. Although the Non-GAAP measures are not a measure of performance calculated in accordance with applicable accounting standards, we compute and disclose them as our Company's management believes that they are useful information in relation to our business and financial performance.

In addition, these Non-GAAP financial measures are not standardized terms, hence a direct comparison of these Non-GAAP financial measures between companies may not be possible. However, such information may not be computed on the basis of any standard methodology that is applicable across the industry and may not be comparable to financial measures and statistical information of similar nomenclature that may be computed and presented by other companies and are not measures of operating performance or liquidity defined by Ind AS. Such information may also not be comparable to titled measures presented by other companies and may have limited usefulness as a comparative measure. If investors make investment decisions based on non-GAAP financial measures and other statistical information disclosed by us that are inaccurate, we may also face potential lawsuits or disputes with investors or regulators, which could adversely affect our business, reputation, results of operations and financial condition.

**40. *A shortage or unavailability of electricity, fuel or labour could affect our manufacturing operations and may have an adverse effect on our business, results of operations and financial condition.***

Our manufacturing operations require continuous supply of electricity for which we depend on the respective state board electricity supply, where our Manufacturing Facilities are located. The table below sets out our power and fuel charges together as a percentage of our total expenses in the Fiscal 2025, Fiscal 2024, Fiscal 2023, respectively:

| Particulars            | Fiscal 2025   |                                    | Fiscal 2024   |                                    | Fiscal 2023   |                                    |
|------------------------|---------------|------------------------------------|---------------|------------------------------------|---------------|------------------------------------|
|                        | In ₹ millions | As a percentage total expenses (%) | In ₹ millions | As a percentage total expenses (%) | In ₹ millions | As a percentage total expenses (%) |
| Power and Fuel charges | 39.96         | 0.45%                              | 29.13         | 0.39%                              | 26.64         | 0.32%                              |

The table below sets out our labour costs together as a percentage of our total expenses in the Fiscal 2025, Fiscal 2024, and Fiscal 2023, respectively:

| Particulars                                           | Fiscal 2025   |                                    | Fiscal 2024   |                                    | Fiscal 2023   |                                    |
|-------------------------------------------------------|---------------|------------------------------------|---------------|------------------------------------|---------------|------------------------------------|
|                                                       | In ₹ millions | As a percentage total expenses (%) | In ₹ millions | As a percentage total expenses (%) | In ₹ millions | As a percentage total expenses (%) |
| Labour costs and manpower supply (contractual labour) | 245.92        | 2.75%                              | 116.57        | 1.56%                              | 105.68        | 1.25%                              |

Any shortage or non-availability of electricity, failure of the state electricity grid or a shortage of fuel or unavailability or reduction in labour could delay our operations at the Manufacturing Facilities which may consequently adversely affect our delivery timelines to our customers. Any such delay may have an adverse effect on our business, results of operations and financial condition. Further, any shortage of available labour could impact our operations and consequently have an adverse effect on our business, results of operations and financial conditions.

**41. *Some of our projects are awarded to us through a competitive bidding process. Therefore, our business is dependent on securing tenders for pre-engineered buildings, bidding for a tender involves cost estimations for the bidding process. Inability to accurately estimate the cost or match the prices quoted by our competitors, may lead to loss of tender creating an adverse impact on our business, results of operations, financial condition and cash flows.***

We obtain a portion of our business through a competitive bidding process in which we compete for projects based on, among other factors, pricing, technical capabilities and performance, as well as reputation for quality, experience, past track record, and financing capabilities. The growth of our business depends on our ability to obtain projects including through being awarded tenders in a competitive bidding process. Once the prospective bidders satisfy the qualification requirements of the tender, the project is usually awarded based on the quote submitted by the prospective bidder. We prepare our quotes through estimations based on our budget and bid for the proposals. Once the bids are evaluated by the customer, the bidder offering a competitive price and meeting other criteria is awarded the project. We spend considerable time and resources in the preparation and submission of bids. We cannot assure you that we



would bid where we have been prequalified to submit a bid or that our bids, when submitted would be accepted. The table below sets forth details in relation to the bids submitted by our Company and our bid to win ratio in Fiscal 2025 Fiscal 2024, Fiscal 2023.

| Year        | No. of bids submitted |                           | Bids lost           |                           | Bids won            |                           | Bids for which results are awaited |                           | Bids to win ratio   |                |
|-------------|-----------------------|---------------------------|---------------------|---------------------------|---------------------|---------------------------|------------------------------------|---------------------------|---------------------|----------------|
|             | (in number of bids)   | (in value (in ₹ million)) | (in number of bids) | (in value (in ₹ million)) | (in number of bids) | (in value (in ₹ million)) | (in number of bids)                | (in value (in ₹ million)) | (in number of bids) | (in value) (%) |
| Fiscal 2025 | 1                     | 36.64                     | -                   | -                         | 1                   | 36.64                     | -                                  | -                         | 1                   | 100%           |
| Fiscal 2024 | -                     | -                         | -                   | -                         | -                   | -                         | -                                  | -                         | -                   | -              |
| Fiscal 2023 | 1                     | 129.66                    | 0                   | -                         | 1                   | 129.66                    | 0                                  | -                         | 1                   | 100.00%        |

*Note: Bids are assigned value once the Company wins the bid.*

At the time of submitting our bid to acquire a contract, we provide estimated costs involved for the completion of the project including costs related to raw materials, manpower, fuel, equipment, and any additional expenses that may be incurred during the execution of the project. However, an increase in the quantity or price of raw material, fuel and labour required to execute the project, whether on account of unforeseen construction conditions, or failure or delays on part of our contractors/ sub-contractors, or change in the project or any other reasons could cause the actual expense to us for executing the project to vary from the assumptions underlying our bid for such contract, which could expose us to increases in our actual costs and as such reduced profit margins or losses. We may or may not be able to recover all or some of the additional expenses, which may have a material adverse effect on our results of operations, cash flows and financial condition

Projects awarded to us may be subject to litigation by unsuccessful bidders. Legal proceedings may result in delay in award of the projects and/or notification of appointed dates, for the bids where we have been successful, which may result in us having to retain unallocated resources and as a result, it would adversely affect our results of operations and financial condition. Further, we may be required to incur expenditure, time and resources in defending such litigation. Any unsuccessful outcome in any such proceedings may lead to termination of a contract awarded to us, which could have a material adverse effect on our future revenues and profits.

We may lose bids to our competitors pursuant to competitive bidding processes due to various factors, including factors which may be beyond our control, such as market conditions and external economic outlook. In the past we have lost certain bids on account of competitors offering lower price. We cannot assure you that we would not lose any bids in future as well. Further, any increase in competition during the bidding process or reduction in our competitive capabilities could have a material adverse effect on our market share.

With reference to projects where our bids have been successful, there may be delays in award of the projects, in procurement of approvals, as may be required for commissioning of the projects, which may delay our projects as well as result in cost overruns, and/or notification of starting dates, which may result in us having to retain resources which remain unallocated, thereby adversely affecting our financial condition and results of operations.

Further, as long as entities related to government are responsible for awarding contracts to us and are a critical party to the development and ongoing operations of our projects, our business is directly and dependent on projects awarded by them. In relation to such contracts, we may also be subject to additional regulatory scrutiny associated with commercial transactions with government owned or controlled entities and agencies. Further, in certain instances, we may face delays associated with collection of receivables from government owned or controlled entities. If any such government entity changes its policy in connection with the bidding process which we are unable to comply with, it may have an impact on our financial condition and results of operations.

**42. *We are dependent on third party transportation and logistics service providers. Any defect, damage or destruction caused to our products during the process of delivery could adversely affect our business, financial condition and results of operations.***

While we own some vehicles for delivery, we largely rely on third party transportation and logistics providers for delivery of our raw materials and products. We do not have any long-term contractual arrangements with such third-party transportation and logistics providers. Disruptions of logistics could impair our ability to procure raw materials and/or deliver our products on time, which could materially and adversely affect our business, financial condition and results of operations. While there have been no material instances of disruptions of logistics or transportation in Fiscals 2025, 2024 and 2023, there can be no assurance that that such instances will not occur in the future.

We are subject to the risk of increases in freight costs. If we cannot fully offset any increase in freight costs, through increase in the prices for our products, we would experience lower margins. In addition, any increase in export tariffs also will increase expenses which in turn may adversely affect our business, financial condition and results of

operations. Further, since we provide products and services to overseas customers we are heavily reliant on water transportation and the ports located near our Manufacturing Facilities.

We may be responsible for the transport of our products and accordingly be exposed to the risk of theft, accidents, defect, damage and/or loss of our products in transit. For details in relation to a recent theft of copper wire, see “*Risk Factors- Employee misconduct or failure of our internal processes or procedures could harm us by impairing our ability to attract and retain customers and subject us to legal liability and reputational harm, which could adversely affect our reputation, business, results from operations, financial conditions and cash flows*” on page 66. Any such acts could result in serious liability claims (for which we may not be adequately insured) which could have an adverse effect on our business, financial condition and results of operations.

- 43. *We have employee benefit expenses, such as salaries, wages and bonus, staff welfare expenses and contribution to provident and other funds. In case we face an increase in employee benefit expenses that we are unable to pass on to our customers, we may be prevented from maintaining our competitive advantage and our profitability may be impacted.***

We are subject to labour legislations that protect the interests of workers, including legislations that set forth detailed procedures for dispute resolution and employee removal and impose certain financial obligations on employers upon retrenchment of employees, as well as laws and regulations relating to employee welfare and benefits such as minimum wage and maximum working hours, overtime, working conditions, non-discrimination, employee compensation, employee insurance, bonus, gratuity, provident fund, leave benefits and other such employee benefits. These legislations require compliance, from time to time, which may among others, involve payments to be made depending upon their period of employment. If we fail to comply with labour welfare legislations, we may be exposed to fines and we may also face the risk of our licenses under applicable legislations being cancelled or suspended. For further details on the labour laws and other regulations applicable to us, please refer to “*Key Regulations and Policies*” on page 249. Further, regulatory agencies in different states and courts in India may interpret compliance requirements differently, which may make compliance with laws and regulations more complex, time consuming and costly.

We also incur various employee costs, including salaries, wages and bonus, staff welfare expenses and contribution to provident and other funds. The table below sets out our employee benefit expenses and such expenses as a percentage of our total expenses in the Fiscal 2025, Fiscal 2024, and Fiscal 2023:

| Particulars               | Fiscal 2025    |                                           | Fiscal 2024    |                                           | Fiscal 2023    |                                           |
|---------------------------|----------------|-------------------------------------------|----------------|-------------------------------------------|----------------|-------------------------------------------|
|                           | (in ₹ million) | As a percentage of our total expenses (%) | (in ₹ million) | As a percentage of our total expenses (%) | (in ₹ million) | As a percentage of our total expenses (%) |
| Employee Benefits Expense | 989.38         | 11.06%                                    | 809.09         | 10.83%                                    | 753.52         | 8.93%                                     |

In the event the welfare requirements under labour regulations applicable to us are changed, which leads to an increase in employee benefits payable by us, there can be no assurance that we will be able to recover such increased amounts from our customers in a timely manner, or at all. Our profit margins may get adversely impacted if we are unable to pass on such cost increases to our customers. We may also be required to increase our levels of employee compensation more rapidly than in the past to remain competitive in attracting and retaining personnel with technical expertise that our business requires.

- 44. *Our Cheyyar Facility and certain of our offices are located on leased premises. There can be no assurance that these lease agreements shall be renewed upon termination or that we shall be able to obtain other premises on lease on same or similar commercial terms, which could adversely affect our business, results from operations, financial conditions and cash flows. There exists a conflict of interest between our Promoter Group members, Manibhai & Brothers, Manibhai & Brothers (PCC) Sarkhej and Manibhai & Brothers (Charitable Trust), Avichal Projects LLP and lessors of immovable properties.***

Our Cheyyar Facility and certain of our offices are held on a leasehold basis: The details of these are set out below:

| S. No | Property       | Location / district                     | Nature of holding | Term of Lease                        | Whether the lessor is a related party (Yes/ No) and whether part of Promoter/Promoter Group | Whether the lease deed is stamped | Lessee      | Lease payment terms         |
|-------|----------------|-----------------------------------------|-------------------|--------------------------------------|---------------------------------------------------------------------------------------------|-----------------------------------|-------------|-----------------------------|
| 1.    | Registered and | MB House, 51, Chandrodaya Society, Opp. | Leased            | Commencing from April 1, 2017, for a | Yes, Promoter Group                                                                         | Yes                               | Our Company | End of every financial year |

| S. No | Property            | Location / district                                                                                                              | Nature of holding | Term of Lease                                               | Whether the lessor is a related party (Yes/ No) and whether part of Promoter/Promoter Group | Whether the lease deed is stamped | Lessee      | Lease payment terms                       |
|-------|---------------------|----------------------------------------------------------------------------------------------------------------------------------|-------------------|-------------------------------------------------------------|---------------------------------------------------------------------------------------------|-----------------------------------|-------------|-------------------------------------------|
|       | Corporate Office    | Golden Triangle, Stadium Road, Post Navjivan, Ahmedabad – 380 014 Gujarat, India                                                 |                   | period of 10 years                                          |                                                                                             |                                   |             |                                           |
| 2.    | Godown in Ahmedabad | 103/P Khoda & 107/2/P Khoda, Taluka Sanand, Dist Ahmedabad                                                                       | Leased            | Commencing from April 1, 2025, for a period of 3 years.     | Yes, Promoter Group                                                                         | Yes                               | Our Company | 7th of each calendar Months               |
| 3.    | Cheyyar Facility    | Plot No. B-41, SIPCOT Industrial Park, Cheyyar - Phase - II, Mathur Village, Taluk of Vembakkam, Dusi, Tiruvannamalai            | Leased            | Commencing from October 17, 2022, for a period of 99 years. | No                                                                                          | Yes                               | Our Company | Annual lease rent in advance for 99 years |
| 4.    | Delhi Office        | B- 3/6&7, 2nd Floor, Front Side, Asaf Ali Road, New Delhi – 110002                                                               | Leased            | Commencing from November 6, 2017, for a period of 9 years.  | No                                                                                          | Yes                               | Our Company | Advance by 7th of each calendar month     |
| 5.    | Mumbai Office       | 7th Floor, 701/A, Mangalya, Marol - Maroshi Road, Marol, Mumbai-400059 Maharashtra                                               | Leased            | Commencing from November 16, 2022, for a period of 3 years. | No                                                                                          | Yes                               | Our Company | Advance by 5th of each calendar month     |
| 6.    | Pune Office         | Aamod Apartment B- Wing, 1 <sup>st</sup> Floor, Office Block No.34 Off, F.C. Road, Shivaji Nagar, Pune 411005, Maharashtra       | Leased            | Commencing from February 15, 2025 until February 14, 2028.  | No                                                                                          | Yes                               | Our Company | Advance by 20th of each calendar month    |
| 7.    | Hyderabad Office    | 3 <sup>rd</sup> Floor, Pranava Vaishnoi Business Park, under GHMC Serilingampally Circle, Ranga Reddy District, Telangana State. | Leased            | Commencing from August 7, 2024 for a period of 9 years.     | No                                                                                          | Yes                               | Our Company | Advance by 7th of each calendar month     |
| 8.    | Bangalore Office    | Urban Desk, No. 73, 3 <sup>rd</sup> Floor, Service Road, Shreelekha Complex,                                                     | Leased            | Commencing from July 3, 2025, until July 2, 2026.           | No                                                                                          | Yes                               | Our Company | Advance by 5th of each calendar month     |

| S. No | Property          | Location / district                                                                              | Nature of holding | Term of Lease                                                                         | Whether the lessor is a related party (Yes/ No) and whether part of Promoter/Promoter Group | Whether the lease deed is stamped | Lessee      | Lease payment terms                        |
|-------|-------------------|--------------------------------------------------------------------------------------------------|-------------------|---------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|-----------------------------------|-------------|--------------------------------------------|
|       |                   | W.O.C Road, 2 <sup>nd</sup> Stage, Mahalakshmi puram, Bengaluru - 560086                         |                   |                                                                                       |                                                                                             |                                   |             |                                            |
| 9.    | Chennai Office    | Second Floor, No. 2, 1st Cross Street, Achuthan Nagar, Ekkatuthangal, Chennai – 600032           | Leased            | Commencing from September 1, 2024, for a period of 11 months.*                        | No                                                                                          | Yes                               | Our Company | On or before 10th of each calendar month   |
| 10.   | Vijayawada Office | Door No. 27-22-43, J.D. Hospital Road, Governorpet, Vijayawada, Krishna District, Andhra Pradesh | Leased            | Commencing from July 15, 2023, for a period of 3 years.                               | No                                                                                          | Yes                               | Our Company | Monthly                                    |
| 11.   | Guwahati Office   | A.T. Road, Bharalumukh, Guwahati, Kamrup (Metro), Assam, 781009                                  | Leased            | Commencing from July 1, 2017, and valid unless terminated by parties.                 | No                                                                                          | No                                | Our Company | 10th day of every following calendar month |
| 12.   | Patna Office      | Naya tola rai colony, Khagal Road, Phulwari Sharif, Patna District, Bihar - 801505               | Leased            | Commencing from July 1, 2017, and valid unless terminated by parties.                 | No                                                                                          | No                                | Our Company | 10th day of every following calendar month |
| 13.   | Goa Office        | HDS-23, HIG Flats, Pundalik Nagar, Alto-Porvorim, Goa - 403521                                   | Leased            | Commencing from October 1, 2022, for a period 3 years.                                | No                                                                                          | Yes                               | Our Company | On or before 1st of each calendar month    |
| 14.   | Haryana Office    | 412/4, Ram Nagar, Gali no.7, Sector 8, Gurugram, Haryana, 122001                                 | Leased            | Commencing from December 20, 2024, for a period of 11 months up to November 19, 2025. | No                                                                                          | Yes                               | Our Company | On or before 7th of each calendar months   |
| 15.   | Solan Office      | Motia Plaza, Village Saraj Majra, Tehsil Baddi, Distt Solan, Himachal Pradesh                    | Leased            | Commencing from April 1, 2024, for a period of 3 years.                               | No                                                                                          | Yes                               | Our Company | Advance by 7th of each calendar months     |
| 16.   | Singhbhum Office  | 1270/c, Mills and Godown Area, Burma Mines, Tata Nagar, Jamshedpur, East Singhbhum,              | Leased            | Commencing from July 1, 2017, and valid unless terminated by parties.                 | No                                                                                          | No                                | Our Company | 10th day of every following calendar month |

| S. No | Property            | Location / district                                                                                            | Nature of holding | Term of Lease                                                         | Whether the lessor is a related party (Yes/ No) and whether part of Promoter/Promoter Group | Whether the lease deed is stamped | Lessee      | Lease payment terms                        |
|-------|---------------------|----------------------------------------------------------------------------------------------------------------|-------------------|-----------------------------------------------------------------------|---------------------------------------------------------------------------------------------|-----------------------------------|-------------|--------------------------------------------|
|       |                     | Jharkhand, 831002                                                                                              |                   |                                                                       |                                                                                             |                                   |             |                                            |
| 17    | Ernakulam Office    | VI/2125-G, Mattancherry vill, Gujarati Road, Cochin, Ernakulam, Kerala-682002                                  | Leased            | Commencing from July 1, 2017, and valid unless terminated by parties. | No                                                                                          | No                                | Our Company | 10th day of every following calendar month |
| 18    | Indore Office       | S-104, Shalimar Palms flate, Pipliyahana, Indore, Madhya Pradesh – 452 016                                     | Leased            | Commencing from September 1, 2024, for a period of 11 months.*        | No                                                                                          | Yes                               | Our Company | Advance by 1st of each calendar months     |
| 19    | Cuttack Office      | Sikharpur, Uppar Sahi, Ps-Malgodown, Dist-Cuttack, Odisha, 753003                                              | Leased            | Commencing from July 1, 2017, and valid unless terminated by parties. | No                                                                                          | No                                | Our Company | 10th day of every following calendar month |
| 20    | Ludhiana Office     | B-23-131/2, Industrial Area-A, Cheema Chowk, Ludhiana, Punjab                                                  | Leased            | Commencing from April 1, 2025 for a period of 3 years.                | No                                                                                          | Yes                               | Our Company | On or before 1st of each calendar Months   |
| 21    | Jaipur Office       | Shop no. 38, Muktanand Nagar, Gopal Pura By-Pass, Jaipur, Rajasthan, 302018                                    | Leased            | Commencing from June 1, 2024, for a period of 3 years.                | No                                                                                          | Yes                               | Our Company | On or before 1st of each calendar month    |
| 22    | Noida Office        | O-1206 A – Amrapali Zodiac – Sector -120, Noida, Guttam Budh Nagar, Uttar Pradesh                              | Leased            | Commencing from October 1, 2023, for a period of 3 years.             | No                                                                                          | Yes                               | Our Company | On or before 1st of each calendar Month    |
| 23    | Kolkata Office      | 369 Block K, New Alipore, Kolkata, West Bengal, 700026                                                         | Leased            | Commencing from November 1, 2023, for a period of 33 months.          | No                                                                                          | Yes                               | Our Company | Advance by 7th of each calendar month      |
| 24    | Ahmedabad Office II | Office No 201 to 203, 2 <sup>nd</sup> Floor, ISCON Mall, opp. Bidiwala Park, Satelite Road, Ahmedabad – 380015 | Leased            | Commencing from January 1, 2024, for a period of 5 years.             | Yes, Promoter Group                                                                         | Yes                               | Our Company | On or before 10th of each calendar months  |
| 25    | Guest House         | F-903 Tulip Citadel, Ambawadi, Ahmedabad - 380015                                                              | Leased            | Commencing from April 1, 2025, for a period of 3 years.               | Yes, Promoter Group                                                                         | No                                | Our Company | Annual                                     |
| 26    | Guest House         | Anand Nagar, 100 ft Ring                                                                                       | Leased            | Commencing from April 1,                                              | Yes, Promoter Group                                                                         | No                                | Our Company | Annual                                     |

| S. No | Property                       | Location / district                              | Nature of holding | Term of Lease                                              | Whether the lessor is a related party (Yes/ No) and whether part of Promoter/Promoter Group | Whether the lease deed is stamped | Lessee      | Lease payment terms                        |
|-------|--------------------------------|--------------------------------------------------|-------------------|------------------------------------------------------------|---------------------------------------------------------------------------------------------|-----------------------------------|-------------|--------------------------------------------|
|       |                                | Road, Nr ParhladNagar Garden, Ahmedabad - 380051 |                   | 2025, for a period of 3 years.                             |                                                                                             |                                   |             |                                            |
| 27    | Open Storage Area in Ahmedabad | SP 5, Avichal Industrial Park Sanand-Ahmedabad   | Leased            | Commencing from December 10, 2024 for a period of 3 years. | Yes, Promoter Group                                                                         | Yes                               | Our Company | 10th day of every following calendar month |

\* *Renewal under process*

Certain of our leases have expired in ordinary course, as highlighted in the table above. As on the date of this Red Herring Prospectus, we are in the process of renewing the expired leases. We cannot assure you that we shall continue to be able to operate out of our existing premises or renew our existing leases at favourable terms or at all. Any such event may adversely impact our operations and cash flows and may divert management attention from our business operations. In case of any encumbrance or adverse impact or deficiency in the title of the owners or development rights from whose premises we operate, breach of the contractual terms of any lease, or if any of the owners of these premises do not renew the agreements under which we occupy the premises, or if they seek to renew such agreements on terms and conditions unfavourable to us, or if they terminate our agreements, we may suffer a disruption in our operations and shall have to look for alternate premises. In the event of relocation, we may be required to obtain fresh regulatory licenses and approvals. Until we receive these, we may suffer disruptions in our operations and our business which may adversely affect our financial condition.

Our Promoter Group, Manibhai & Brothers, Manibhai & Brothers (PCC) Sarkhej, Manibhai & Brothers Finance Corporation, and Manibhai & Brothers Charitable Trust have given on lease five properties from the abovementioned table (i.e. our Registered Office and the Godown in Ahmedabad, our Ahmedabad Office II and two guest houses), to our Company, which may result in a conflict of interest with lessors of immovable property. Our Promoter Group, Avichal Projects LLP has given on lease an open storage area to our Company, which may result in a conflict of interest with lessors of immovable property. If any conflict of interest arises in the future between our Promoter, members of the Promoter Group, Company, KMPs, Directors, Subsidiaries and Group Companies and its directors, and lessors of immovable properties, which are crucial for the operations of our Company, it may result in an adverse effect on our business and results of operations.

**45. *Certain corporate records and other documents filed by us with the RoC, are not traceable. While we have conducted a search with the RoC, in respect of the unavailability of such forms and other records, we cannot assure you that such forms or records will be available at all or any time in the future.***

Our Company is unable to trace certain corporate records and regulatory filings made by us. These include form 2, list of allottees and form 32. We have included details of such allotments and appointments in the Red Herring Prospectus based on other corporate records such as the board and shareholders' resolutions.

Accordingly, we had commissioned a physical and electronic search of the RoC records through an independent practicing company secretary, Kashyap R. Mehta & Associates, Company Secretaries to ascertain the details of all corporate actions undertaken by our Company since incorporation. Pursuant to the foregoing, the practicing company secretary firm has issued its report dated July 16, 2025 (the "**Search Report**"). The key observations in relation to the Search Report are as follows:

*Nature of forms and records missing:* The nature of forms and corporate records the practicing company secretary was unable to locate are in relation to certain regulatory filings and corporate actions by our Company, include: (i) list of allottees in relation to the allotment of equity shares dated November 5, 1984; (ii) form 2 in relation to the allotment of equity shares dated May 11, 1985; (iii) form 32 in relation to the appointment of Girishbhai Manibhai Patel and Vipinbhai Kantilal Patel as directors of the Company in 1984; (iv) form 32 in relation to appointment of Chirag Hasmukhbhai Patel as a director of the Company in 1993.

We have also intimated the Registrar of Companies regarding the missing corporate records by way of our letter dated September 24, 2024 and July 14, 2025. We cannot assure you that the regulatory filings or corporate records which

we have not been able to locate will be available in the future, or that the information gathered in this regard is correct, or that the regulatory filings were done in accordance with applicable law or at all or in timely manner. Additionally, while no notices, disputes or penalties have arisen or been imposed in connection with these corporate records and other documents as of the date of this Red Herring Prospectus, we cannot assure you that no notices, dispute or penalties will arise or be imposed on us in this regard in the future.

**46. *Our insurance coverage may not be adequate to protect us against all potential losses to which we may be subject and this may have an adverse effect on our business.***

We face the risk of loss resulting from product liability, contractual, warranty, and other lawsuits, whether or not such claims are valid. In addition, our insurance may not be adequate to cover such claims or may not be available to the extent we expect. For details of the insurance policies that we maintain, see “*Our Business – Insurance*” on page 244. A successful claim that exceeds or is not covered by our policies could require us to pay sums. Our Company has maintained various insurance policies, in amounts that we believe are commercially appropriate. The table below sets out the total insured net assets as well as the percentage of insurance coverage as of the March 31, 2025, March 31, 2024, March 31, 2023:

| Particulars                                            | As of March 31, 2025 | As of March 31, 2024 | As of March 31, 2023 |
|--------------------------------------------------------|----------------------|----------------------|----------------------|
| Insurance Coverage (in ₹ millions)**                   | 2,420.50             | 1,282.95             | 1,050.00             |
| Net Assets as per Restated Financials (in ₹ millions)* | 1,577.41             | 1,273.44             | 631.20               |
| Percentage of insurance coverage (%)                   | 153.45%              | 100.75%              | 166.35%              |
| Claims made by the Company (in ₹ million (A))          | 3.66                 | 1.57                 | 4.17                 |
| Settlement amounts (in ₹ million) (B)                  | 2.99                 | 1.31                 | 2.73                 |
| <b>Amount of losses in insurance (A-B)</b>             | <b>0.67</b>          | <b>0.26</b>          | <b>1.44</b>          |

\*Net Assets is calculated as Sum of Property, Plant and Equipment (net block), Capital Work-in-Progress, Net Intangible assets and excluding Net value of Land and Development, Goodwill and Right of Use Assets based on Restated Consolidated Financial Statements.

\*\*Total insurance coverage amount is calculated by considering insurance policies of property. Equipment's, vehicles, erection and all risk insurance/Net assets and excludes policies of Directors and officers, commercial general liability, professional indemnity and Mediciam.

We maintain insurance policies that we believe are customary for companies operating in our industry and which are necessary for our business. Our principal types of insurance coverage include, *inter alia*, contractor's plant and machinery policy, burglary insurance policy, standard fire and special perils policy, business secure insurance policy, errors and omission liability insurance policy, and broadform liability insurance policy. We typically obtain motor insurance policy and marine export import insurance open policy for the transit of goods. We have also obtained a group mediclaim policy, group personal accident insurance, and employees compensation policy for our employees. Although, we attempt to obtain coverage for and mitigate our liability for damages arising from negligent acts, errors or omissions through insurance policies, our liability may sometimes not be covered as a result of the limitations of liability set forth in our insurance policies. In such event, our insurance policies may not protect us from liability for damages, which may lead to financial liability and other adverse consequences.

Further, while we believe that adequate insurance coverage shall be available in the future, there can be no assurance that such coverage shall be available at costs and terms acceptable to us or that such coverage shall be adequate with respect to future claims that may arise. If we are not able to adequately insure against the risks we face, or the insurance coverage we have taken is inadequate to cover our losses, our business, financial condition and results of operations could be adversely affected. While we have not had any instances in the Fiscal 2025, Fiscal 2024, and Fiscal 2023, where our insurance claim exceeded the insurance coverage, we cannot assure you that such instances may not occur in the future. However, there have been certain instances in Fiscal 2025, Fiscal 2024, and Fiscal 2023 where our insurance claim exceeded the insurance payout. In addition, our insurance policies are subject to annual review, and there can be no assurance that we shall be able to renew these policies on similar or otherwise acceptable terms, or at all. If we were to incur a serious uninsured loss or a loss that exceeds the limits of our insurance policies, it could have an adverse effect on our financial condition, results of operations and cash flows.

**47. *Our Company may not be able to secure additional funding in the future. In the event our Company is unable to obtain sufficient funding, it may delay our Company's growth plans and have a material adverse effect on the business, cash flows and financial condition of our Company.***

From time to time, our Company's plans may change due to changing circumstances, new business developments, new challenges or investment opportunities or unforeseen contingencies. If our Company's plans change or if our Company is required to adapt to changing circumstances or business realities, our Company may need to obtain additional financing to meet *inter alia* capital expenditure requirements. Such financing may be in the form of debt funding, which may be raised through borrowings from commercial banks, issue of debentures or other debt securities. If our Company raises funds in future by incurring additional debt, the interest and debt repayment obligations of our Company will increase, and our Company may be subject to supplementary or new covenants, which could limit the ability to access cash flow from operations and/or other means of financing by our Company. Moreover, these

additional funds could come at a higher cost which may impact the profitability of our Company. Further, our Company cannot assure you that it will be able to obtain adequate financing to find future capital requirements on acceptable terms, in time.

**48. *Our presence in the construction sector is limited only to pre-engineered building applications and self-supported steel roofing.***

As per the CRISIL Report, the construction sector can be classified into building construction, industrial/manufacturing construction, and infrastructure construction. Furthermore, the construction industry can be further categorised into conventional and non-conventional methods based on the type of construction method/structure. Non-conventional structure can be further divided into (i) pre-cast, (ii) pre-fabricated; and (iii) pre-engineered buildings (“PEBs”). PEBs are steel structures that are fabricated in the factories in a controlled environment and transported to the construction site where the final assembly takes place. We: (i) provide comprehensive solutions for PEBs which includes estimation, designing, engineering and manufacturing of PEBs and their components within the controlled environment of our Manufacturing Facilities which are then supplied, installed and erected under supervision through on-site project management; and (ii) manufacture complex steel components for our customers across a variety of end-user industries for projects.

Our presence in the construction sector is limited to only pre-engineered building applications and self-supported steel roofing. We cannot assure you that the demand for our pre-engineered buildings will be sustained at the same levels in the future. As a result of reduced industrial capital expenditure, any adverse changes in demand or preference by our customers and/or any unfavourable change in government policies which may affect such demand, the revenues derived from our manufacture of PEBs could be lower than our expectations. This could have a material adverse effect on our business, financial condition, results of operations and prospects. Factors affecting the pre-engineered buildings industry or our customers could have a cascading effect on our business, financial condition and results of operations.

**49. *Our business and the industry in which we operate is susceptible to certain threats and challenges.***

Our business and the industry in which we operate is susceptible to certain threats and challenges. For instance, our PEB structures are susceptible to corrosion if not properly maintained. Additionally, as steel is the major raw material for PEB construction and a good conductor of heat, it reduces the thermal comfort of the building and the overall fire resistance of the building. As per the CRISIL Report, failure of PEB structures to gain widespread acceptance due to limited awareness, knowledge gap, and misconceptions can limit the growth of the industry. Lack of skilled labours including fabricators and designers may results in knowledge and experience gap, which may lead to operational inefficiencies. High presence of unorganized segment combined with lack of differentiated offering may result in price pressure in the industry. Further, some parts of PEB structures may require replacement or maintenance from time to time, especially during the end of the lifespan of PEB structures.

**50. *We may not achieve the benefits we expect from recent or future acquisitions and business partnerships, which may have an adverse effect on our profitability and ability to manage our business prospects. We had acquired 51% in Modtech Machines Private Limited (“Modtech”) through a share subscription cum shareholders agreement dated May 18, 2021 entered into by us with Modtech and its shareholders. However, due to global recessionary conditions in the segment dealt with by Modtech, our Company’s performance was impacted. Accordingly, we exited Modtech by selling its shares to another investor though a share purchase agreement dated May 24, 2023.***

We may fail to identify or secure suitable acquisition or investment opportunities or our competitors may capitalize on such opportunities before we do. Moreover, identifying such opportunities could demand management time and resources, and negotiating and financing acquisitions and establishing business partnerships might involve costs and uncertainties. If we fail to successfully source, execute and integrate acquisitions and investments in the future, our overall growth may be impaired, and our business operations, financial performance and prospects may be materially and adversely affected. For instance, we had acquired 51% in Modtech through a share subscription cum shareholders agreement dated May 18, 2021 entered into by us with Modtech and its shareholders. However, due to global recessionary conditions in the segment dealt with by Modtech, our Company’s performance was impacted. We exited Modtech by selling its shares to another investor though a share purchase agreement dated May 24, 2023.

**51. *While issuing our Company’s Special Purpose Consolidated Financial Statements for the Financial Year ended on March 31, 2023, our Statutory Auditors have drawn attention to one qualification included in the audit reports issued by them in respect of our Company’s Special Purpose Consolidated Financial Statements for the Financial year ended on March 31, 2023 on our erstwhile Subsidiary viz. Modtech Machines Private Limited. While our Company has given the impact of the same in the Restated Consolidated Financial Information, there can be no assurance that there will not be similar comments in future.***

Our Statutory Auditors, in respect of our Company’s Special Purpose Consolidated Financial Statements for the Financial year ended on March 31, 2023, have drawn attention to the following qualification:



| Particulars | Qualification                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|-------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Fiscal 2023 | <i>“However, there was one Qualification in the Audit Report issued by us on the Special Purpose Consolidated Financial Statements for the Financial year ended on March 31, 2023, which required adjustment in the Restated Consolidated Financial Statements which is accounting policy of providing for Long term employee benefits as per the Indian Accounting Standard 19 for subsidiary Modtech Machines Private Limited (which ceased to exist as subsidiary from 23rd May 2023). The company has made adjustments of providing long term employee benefits expense for the said subsidiary on accrual basis in the Restated Consolidated Financial Statements. As the said subsidiary is no longer a subsidiary of the Company, said adjustment does not have any impact on the Company’s Profitability or Financial Statements.”</i> |

Our Company has given the impact of the same in Note 26 of the Restated Consolidated Financial Information by adjusting ₹0.78 million towards increase/ decrease in expenses/ income and ₹0.40 million towards difference pertaining to changes in other comprehensive income due to restated effect for the period covered in Restated Financial - Gratuity Liability as of March 31, 2023. While our Company has given the impact of the same as stated above, there can be no assurance that there will not be similar comments in future which could have an adverse effect on our business, results of operations, financial condition and cash flows.

**52. *We may not accomplish our growth strategy, and our business may suffer if we fail to manage our growth efficiently or effectively, which could adversely affect our reputation, results from operations, financial conditions, cash flows and reduce our profitability.***

Our operations have expanded as a result of our strategy to expand into domestic and international markets, and we aim to continue to explore viable means to consolidate the position of our operations, competitively positioning us in the domestic and overseas market. There can be no assurance, however, that we shall be successful in our expansion plans. If we fail to improve our existing systems or controls or to manage growth and expansion effectively, or the cost of such expansion or growth exceeds the revenues generated by our efforts, we may fail in our strategy and our business, financial condition and results of operations could be adversely affected. We expect our future growth to place demands on our resources as well as our management. This shall require us to continuously evolve and improve our operational, financial and internal controls across our organization.

As part of our strategy aimed towards business growth and improvement of market position, we intend to implement several business strategies, which include:

- Leverage our leading position in the domestic PEB market to capitalize on the growth expected in the industry and continue to strengthen and consolidate our presence in the self-supported steel roofing market.
- Augment our manufacturing facilities in our Phenix Division to better serve our customers by setting up a strategically located manufacturing facility.
- Increase revenue contribution of exports by focussing on USA and other key markets.
- Expand our business through strategic alliances or inorganic opportunities.

These strategies are subject to certain risks and uncertainties. Our strategies may not succeed due to various factors, including our inability to reduce our operating costs, our failure to develop new products and services with sufficient growth potential as per the changing market preferences and trends, our failure to effectively market these new products and services or foresee challenges with respect to our business initiatives, our failure to sufficiently upgrade our infrastructure, machines, automation, equipment and technology as required to cater to the requirement of changing demand and market preferences, our failure to maintain highest quality and consistency in our operations or to ensure scaling of our operations to correspond with our strategy and customer demand, changes in GoI policy or regulation, our inability to respond to regular competition, and other operational and management difficulties. Any failure on our part to implement our strategies due to many reasons as attributed aforesaid could be detrimental to our long-term business outlook and our growth prospects and may materially adversely affect our business, financial condition and results of operations. For further details of our strategies, see “Our Business” on page 204.

There can be no assurance that our personnel, systems, procedures and controls shall be adequate to support our future growth. Failure to effectively manage our expansion may lead to increased costs and reduced profitability and may adversely affect our growth prospects. Any of the challenges highlighted above may cause us to delay, modify or forego some or all aspects of our expansion plans. Further, there can be no assurance that we shall be able to execute our strategies on time and within the budget, as and when estimated by the Company.

**53. *We are required to comply with various government regulations, including obtaining licenses, permits, approvals and consents under certain environmental laws, which are critical for operating our Manufacturing Facilities. If***

***we fail to obtain, maintain or renew our statutory and regulatory licenses, permits and approvals required to operate our business, results of operations and cash flows may be adversely affected.***

We have two Manufacturing Facilities located at Sanand, Gujarat and Cheyyar, Tamil Nadu. Our operations are subject to extensive government regulations, and we are required to obtain and maintain a number of statutory and regulatory permits and approvals under central, state and local government rules in India and in respective regions that we have operations, generally for carrying out our business, producing and marketing our products and for our facilities. We confirm that as on date, our Company is not operating its business without having the material licenses as per the regulatory and statutory requirements. For details of applicable regulations and approvals relating to our business and operations, see “Government and Other Approvals” on page 400.

We may, in the future, be subjected to regulatory actions for violations including closure of our Manufacturing Facilities, imposition of penalties and other penal actions against our Company and management, which may have a negative impact on our business, reputation, results of operations and cash flows. Further, any failure to comply with environmental laws and/or the terms and conditions of approvals issued under such environmental laws and regulations could also impact our ability to obtain or renew the approvals with respect to our Manufacturing Facilities in a timely manner or at all and may also adversely affect our ability to operate our units and consequently affect our results of operations.

Failure by us to renew, maintain or obtain the required permits or approvals at the requisite time may result in the interruption of our operations and may have an adverse effect on our business, financial condition and results of operations. The approvals required by our Company are subject to numerous conditions and there can be no assurance that these would not be suspended or revoked in the event of non-compliance or alleged non-compliance with any terms or conditions thereof, or pursuant to any regulatory action.

We are also subject to a broad range of safety, health, labour, and workplace related laws and regulations in the jurisdictions in which we operate, which impose controls on the disposal and storage of raw materials, noise emissions, air and water discharges; on the storage, handling, discharge and disposal of chemicals, employee exposure to hazardous substances and other aspects of our operations. Any of the foregoing could subject us to litigation, which may increase our expenses in the event we are found liable and could adversely affect our reputation. The adoption of stricter health and safety laws and regulations, stricter interpretations of existing laws, increased governmental enforcement of laws or other developments in the future may require that we make additional capital expenditures, incur additional expenses or take other actions in order to remain compliant and maintain our current operations. Under the legal framework we operate in, we are also required to obtain and maintain a number of statutory and regulatory permits, approvals, licenses, registrations and permissions for carrying out our business and operations.

**54. *There are outstanding litigations pending against us, our Subsidiaries, Directors, Promoters, KMPs and SMPs which, if determined adversely, could affect our operations. We could suffer litigation expenses in defending these claims and could be subject to damage, compensation, or other remedies, which could adversely affect our reputation, business, results from operations, financial conditions and cash flows.***

In the ordinary course of our business, we may receive liability and general commercial claims related to the conduct of our business and the performance of our products and services, employment claims and other litigation claims. Litigation resulting from these claims could be costly and time-consuming and could divert the attention of management and key personnel from our business operations.

There are certain outstanding legal proceedings against our Company, Subsidiaries, Directors, Promoters, KMPs and SMPs. These proceedings are pending at different levels of adjudication before various courts, tribunals, quasi-judicial authorities and appellate tribunals and, if determined adversely, could adversely affect our reputation, business, results of operations and financial condition.

A summary of outstanding litigation proceedings involving our Company, Subsidiaries, Directors, Promoters, KMPs and SMPs as disclosed in “Outstanding Litigation and Material Developments” on page 395, in terms of the SEBI ICDR Regulations and the Materiality Policy, as of the date of this Red Herring Prospectus is provided below:

| Name of Entity             | Criminal Proceedings | Tax Proceedings | Statutory or Regulatory Proceedings | Disciplinary Actions by the SEBI or the stock exchanges against our Promoters in the last five Fiscals | Material Civil Proceedings | Aggregate amount involved (in ₹ million)* |
|----------------------------|----------------------|-----------------|-------------------------------------|--------------------------------------------------------------------------------------------------------|----------------------------|-------------------------------------------|
| <b>Company</b>             |                      |                 |                                     |                                                                                                        |                            |                                           |
| <b>Against our Company</b> | Nil                  | 24              | Nil                                 | Not applicable                                                                                         | Nil                        | 866.29                                    |
| <b>By our Company</b>      | 1                    | Nil             | Nil                                 | Not applicable                                                                                         | 1                          | 12.17                                     |

| Name of Entity                                                          | Criminal Proceedings | Tax Proceedings | Statutory or Regulatory Proceedings | Disciplinary Actions by the SEBI or the stock exchanges against our Promoters in the last five Fiscals | Material Civil Proceedings | Aggregate amount involved (in ₹ million)* |
|-------------------------------------------------------------------------|----------------------|-----------------|-------------------------------------|--------------------------------------------------------------------------------------------------------|----------------------------|-------------------------------------------|
| <b>Directors (Non-Promoter Directors)</b>                               |                      |                 |                                     |                                                                                                        |                            |                                           |
| <i>Against our Directors</i>                                            | Nil                  | 13              | Nil                                 | Not applicable                                                                                         | Nil                        | 34.32                                     |
| <i>By our Directors</i>                                                 | Nil                  | Nil             | Nil                                 | Not applicable                                                                                         | Nil                        | Nil                                       |
| <b>Promoters (including the Promoter Directors)</b>                     |                      |                 |                                     |                                                                                                        |                            |                                           |
| <i>Against our Promoters</i>                                            | Nil                  | Nil             | Nil                                 | Nil                                                                                                    | Nil                        | Nil                                       |
| <i>By our Promoters</i>                                                 | Nil                  | Nil             | Nil                                 | Not applicable                                                                                         | Nil                        | Nil                                       |
| <b>Subsidiaries</b>                                                     |                      |                 |                                     |                                                                                                        |                            |                                           |
| <i>Against our Subsidiaries</i>                                         | Nil                  | 3               | Nil                                 | Not applicable                                                                                         | Nil                        | 34.00                                     |
| <i>By our Subsidiaries</i>                                              | 1                    | Nil             | Nil                                 | Not applicable                                                                                         | 2                          | 44.43                                     |
| <b>Group Companies</b>                                                  |                      |                 |                                     |                                                                                                        |                            |                                           |
| <i>Outstanding litigation that has a material impact on our Company</i> | Nil                  | Nil             | Nil                                 | Not applicable                                                                                         | Nil                        | Nil                                       |
| <b>Key Managerial Personnel</b>                                         |                      |                 |                                     |                                                                                                        |                            |                                           |
| <i>By the Key Managerial Personnel</i>                                  | Nil                  | Not applicable  | Nil                                 | Not applicable                                                                                         | Not applicable             | Nil                                       |
| <i>Against the Key Managerial Personnel</i>                             | Nil                  | Not applicable  | Nil                                 | Not applicable                                                                                         | Not applicable             | Nil                                       |
| <b>Senior Management</b>                                                |                      |                 |                                     |                                                                                                        |                            |                                           |
| <i>By the Senior Management</i>                                         | Nil                  | Not applicable  | Nil                                 | Not applicable                                                                                         | Not applicable             | Nil                                       |
| <i>Against the Senior Management</i>                                    | Nil                  | Not applicable  | Nil                                 | Not applicable                                                                                         | Not applicable             | Nil                                       |

\* To the extent quantifiable

As on date of this Red Herring Prospectus, our Company has one outstanding non-material civil proceedings amounting to ₹1.73 million (to the extent quantifiable).

There can be no assurance that these legal proceedings shall be decided in favour of our Company, Subsidiaries, Directors or Promoters, KMP, SMP or Group Companies, as the case may be, or that no further liability shall arise out of these proceedings. Further, such legal proceedings could divert management time and attention and consume financial resources. Any adverse outcome in any of these proceedings may adversely affect our profitability and reputation and may have an adverse effect on our results of operations and financial condition. For further details of certain material legal proceedings involving our Company, our Subsidiaries, our Promoters, our Directors and our Group Companies, see “*Outstanding Litigation and Material Developments*” beginning on page 395.

55. ***The success of our business depends on our strong management, including our Promoters, Directors, Key Managerial Personnel and Senior Management Personnel, and on our operational workforce. In Fiscal 2025, Fiscal 2024 and Fiscal 2023, our Company’s attrition rate for permanent employees was 15.01%, 19.09% and 22.10% respectively. Our inability to retain or to recruit highly skilled technical personnel that are necessary for our business could adversely affect our business.***

Our success largely depends upon the knowledge and experience of our Promoters, Directors, our Key Managerial Personnel and our Senior Management Personnel as well as our ability to attract and retain skilled personnel. Any loss of our Promoters, Directors, Key Managerial Personnel, Senior Management Personnel or our ability to attract and retain them and other skilled personnel could adversely affect our business, financial condition and results of operations. We depend on the management skills and guidance of our Promoters for development of business strategies, monitoring their successful implementation and meeting future challenges. Further, we also depend on the expertise, experience and continued efforts of our Directors, Key Managerial Personnel and our Senior Management Personnel. Our future performance will depend largely on our ability to retain the continued service of our management team. If one or more of our Key Managerial Personnel or Senior Management Personnel are unable or unwilling to continue in his or her present position, it could be difficult for us to find a suitable or timely replacement and our business, financial condition and results of operations could be adversely affected.

In addition, we may require a long period of time to hire and train replacement personnel when personnel with technical expertise terminate their employment with us. We may also be required to increase our levels of employee compensation more rapidly than in the past to remain competitive in attracting and retaining personnel with technical expertise that our business requires. In Fiscal 2025, Fiscal 2024 and Fiscal 2023, our Company’s attrition rate for

permanent employees was 15.01%, 19.09% and 22.10% respectively. The loss of the services of such persons is on account of reasons such as retirement, termination, career growth, compensation, and personal reasons, amongst other reasons and could have an adverse effect on our business, results of operations, cash flows and financial condition.

There is competition for management and other skilled personnel in the pre-engineering building and roofing solutions industry in which we operate, and it may be difficult to attract and retain the personnel we require in the future. There can be no assurance that our competitors will not offer better compensation packages, incentives and other perquisites to such skilled personnel. In the event that we are not able to attract and retain talented employees as required for conducting our business, or if we experience high attrition levels which are largely out of our control, or if we are unable to motivate and retain existing employees, our business, financial condition and results of operations may be adversely affected. For further information, see “*Our Management*” on page 267.

**56. *Our Promoters, certain of our Directors, Key Managerial Personnel, Senior Management Personnel and Promoter Group may have interests in us other than reimbursement of expenses incurred and normal remuneration or benefits.***

Our Promoters, Directors, Key Managerial Personnel and Senior Management Personnel may be deemed to be interested to the extent of Equity Shares held by them and by members of our Promoters Group, as well as to the extent of any dividends, perquisites, employee stock options or other distributions on such Equity Shares. Girishbhai Manibhai Patel, Chirag Hasmukhbhai Patel, Malav Girishbhai Patel, Vipinbhai Kantilal Patel, Birva Chirag Patel and Aditya Vipinbhai Patel who are the Promoters of the Company also have an interest in the promotion or formation of our Company. Further, certain of our Directors are also on the board of certain Subsidiaries and accordingly may be deemed to be interested to the extent of the sitting fees, commission and remuneration payable to them by such Subsidiaries. For further details, see “*Capital Structure*”, “*Our Promoters and Promoter Group*”, “*Offer Document Summary- Summary of Related Party Transactions*” and “*Our Management*” beginning on pages 94, 286, 22 and 267, respectively.

**57. *Our Promoters and certain members of our Promoter Group shall continue to retain control in our Company after the Offer, which shall allow them to influence the outcome of matters submitted to shareholders for approval. Such a concentration of ownership may also have the effect of delaying, preventing or deterring a change in control.***

As on date of this Red Herring Prospectus, our Promoters and certain members of our Promoter Group collectively hold 50,000,000 Equity Shares representing 100.00% of the pre-issued, subscribed and paid-up Equity Share capital of our Company. After the completion of this Offer, our Promoters and certain members of our Promoter Group shall continue to hold majority of the shareholding in our Company. As a result, our Promoters and certain members of our Promoter Group shall continue to exercise control over us, including being able to control the composition of our Board of Directors and determine decisions requiring simple or special majority voting, and our other shareholders shall be unable to affect the outcome of such voting. Our Promoters and certain members of our Promoter Group may take or block actions with respect to our business, which may conflict with our interests or the interests of our minority shareholders, such as actions which delay, defer or cause a change of our control or a change in our capital structure, merger, consolidation, takeover or other business combination involving us, or which discourage or encourage a potential acquirer from making a tender Offer or otherwise attempting to obtain control of us. We cannot assure that our Promoters and certain members of our Promoter Group shall act in our interest while exercising their rights in such entities, which may in turn materially and adversely affect our business and results of operations. We cannot assure you that our Promoters and certain members of our Promoter Group shall act to resolve any conflicts of interest in our favour. If our Promoters and certain members of our Promoter Group sells a number of the Equity Shares in the public market, or if there is a perception that such sale or distribution could occur, the market price of the Equity Shares could be adversely affected. No assurance can be given that such Equity Shares that are held by the Promoters shall not be sold any time after the Offer,

**58. *Variation in the utilisation of Net Proceeds would be subject to certain compliance requirements, including prior shareholders’ approval.***

We intend to use the net proceeds raised pursuant to the Fresh Issue as set forth under “*Objects of the Offer*” on page 114. At this stage, we cannot determine with any certainty if we would require the Net Proceeds to meet any other expenditure or fund any exigencies arising out of competitive environment, business conditions, economic conditions or other factors beyond our control. In accordance with Sections 13(8) and 27 of the Companies Act 2013, we cannot undertake any variation in the utilisation of the Net Proceeds without obtaining the shareholders’ approval through a special resolution. In the event of any such circumstances that require us to undertake variation in the disclosed utilisation of the Net Proceeds, we may not be able to obtain the shareholders’ approval in a timely manner, or at all. Any delay or inability in obtaining such shareholders’ approval may adversely affect our business or operations. However, we will have flexibility in utilizing the balance Net Proceeds, if any, for general corporate purposes, subject

to such utilisation not exceeding 25% of the Gross Proceeds from the Fresh Issue in accordance with Regulation 7(2) of the SEBI ICDR Regulations

Further, our Promoters would be required to provide an exit opportunity to Shareholders who do not agree with our proposal to change the objects of the Offer or vary the terms of such contracts, at a price and manner as prescribed by SEBI. Additionally, the requirement on the Promoters to provide an exit opportunity to such dissenting shareholders may deter the Promoters from agreeing to the variation of the proposed utilisation of the Net Proceeds, even if such variation is in the interest of our Company. Further, we cannot assure you that the Promoters of our Company will have adequate resources at their disposal at all times to enable them to provide an exit opportunity at the price prescribed by SEBI. In light of these factors, we may not be able to undertake variation of objects of the Issue to use any unutilized proceeds of the Offer, if any, or vary the terms of any contract referred to in this Red Herring Prospectus, even if such variation is in the interest of our Company. This may restrict our Company's ability to respond to any change in our business or financial condition by re-deploying the unutilised portion of Net Proceeds, if any, or varying the terms of contract, which may adversely affect our business and results of operations.

**59. *We will not receive any proceeds from the Offer for Sale. The Selling Shareholders will receive the Net Proceeds from the Offer for Sale.***

The Offer consists of a Fresh Issue and an Offer for Sale. The Selling Shareholders shall be entitled to the Net proceeds from the Offer for Sale, which comprise proceeds from the Offer for Sale net of Offer expenses shared by the Selling Shareholder, and our Company will not receive any proceeds from the Offer for Sale.

**60. *We cannot assure payment of dividends on the Equity Shares in the future. Our ability to pay dividends in the future will depend on our earnings, financial condition, working capital requirements, capital expenditures and restrictive covenants of our financing arrangements.***

Our ability to pay dividends in the future will depend on a number of factors identified in the dividend policy of our Company, liquidity position, profits, capital requirements, financial commitments and financial requirements including business expansion plans, cost of borrowings, other corporate actions and other relevant or material factors considered relevant by our Board, and external factors, such as the state of the economy and capital markets, applicable taxes, regulatory changes and other relevant or material factors considered relevant by our Board. The declaration and payment of dividends will be recommended by the Board of Directors and/ or approved by the Shareholders, at their discretion, subject to the provisions of the Articles of Association, Dividend Policy, and applicable law, including the Companies Act, 2013. We may retain all future earnings, if any, for use in the operations and expansion of the business. As a result, we may not declare dividends in the foreseeable future. We cannot assure you that we will be able to pay dividends in the future. Accordingly, realisation of a gain on Shareholders' investments will depend on the appreciation of the price of the Equity Shares. There is no assurance that our Equity Shares will appreciate in value.

**61. *Employee misconduct or failure of our internal processes or procedures could harm us by impairing our ability to attract and retain customers and subject us to legal liability and reputational harm, which could adversely affect our reputation, business, results from operations, financial conditions and cash flows.***

Our business is exposed to the risk of employee misconduct or the failure of our internal processes and procedures. For example, misconduct by employees could involve the improper use or disclosure of confidential information, which could result in costly litigation and serious reputational or financial harm. While we strive to monitor, detect and prevent fraud or misappropriation by our employees, through various internal control measures and internal policies, the precautions we take to prevent and detect such activity may not be effective in all cases and we may be unable to adequately prevent or deter such activities in all cases. While we have not experienced such issues in the past, there could be instances of fraud and misconduct by our employees which may go unnoticed for certain periods of time before corrective action is taken. In addition, we may be subject to regulatory or other proceedings, including claims for alleged negligence, in connection with any such unauthorized transaction, fraud or misappropriation by our employees, which could adversely affect our goodwill, business prospects and future financial performance. Even when we identify instances of fraud and other misconduct and pursue legal recourse or file claims with our insurers, there can be no assurance that we shall recover any amounts lost through such fraud or other misconduct.

We may also be subject to theft or embezzlement by our employees, suppliers or third-party transportation or logistics services provider, which may result in loss of our inventory. For instance, there was a theft of 200 metres of welding copper wire from the consumable store of our Cheyyar Facility on December 30, 2024. For details, see "*Outstanding Litigation and Material Developments- Litigation involving our Company- Litigation filed by our Company*" on page 395. Although, we have set up various security measures at our Manufacturing Facilities, such as deployment of security guards and operational processes such as periodic stock taking, there can be no assurance that we will not experience any theft, embezzlement, loss of stock in transit or similar incidents in the future, which could adversely affect our reputation, results of operations, financial condition and cash flows.

**62. *Certain sections of this Red Herring Prospectus contain information from the CRISIL Report which we commissioned and purchased and any reliance on such information for making an investment decision in the Offer is subject to inherent risks.***

Certain sections of this Red Herring Prospectus include information based on, or derived from, the CRISIL Report or extracts of the CRISIL Report prepared by CRISIL, which is not related to our Company, Subsidiaries, Directors, Promoters, KMPs, SMPs or the Book Running Lead Managers. We commissioned and paid for this report for the purpose of confirming our understanding of the industry in connection with the Offer. All such information in this Red Herring Prospectus indicates the CRISIL Report as its source. Accordingly, any information in this Red Herring Prospectus derived from, or based on, the CRISIL Report should be read taking into consideration the foregoing.

Industry sources and publications are also prepared based on information as of specific dates and may no longer be current or reflect current trends. Industry sources and publications may also base their information on estimates, projections, forecasts and assumptions that may prove to be incorrect. Industry sources do not guarantee the accuracy, adequacy or completeness of the data. Further, the CRISIL Report is not a recommendation to invest / disinvest in any company covered in the CRISIL Report. Accordingly, you should not place undue reliance on, or base their investment decision solely on this information.

In view of the foregoing, you may not be able to seek legal recourse for any losses resulting from undertaking any investment in the Offer pursuant to reliance on the information in this Red Herring Prospectus based on, or derived from, the CRISIL Report. You should consult your own advisors and undertake an independent assessment of information in this Red Herring Prospectus based on, or derived from, the CRISIL Report before making any investment decision regarding the Offer. See “*Industry Overview*” on page 145. For the disclaimers associated with the CRISIL Report, see “*Certain Conventions, Presentation of Financial, Industry and Market Data and Currency of Presentation- Industry and Market Data*” on page 15.

**63. *We may be exposed to the risks of breaches of data security, and malfunctions or disruptions of information technology systems which may have an adverse effect on our business and results of operations.***

We have deployed information technology systems and accounting system to support our business processes, including sales, order processing, production, procurement, inventory management, quality control, product costing, human resources, distribution and finance. We have implemented SAP, CRM and other employee related software. These technology initiatives are intended to increase productivity and operating efficiencies, they may not achieve such intended results. These systems may be potentially vulnerable to data security breaches, whether by employees or others, which may result in unauthorized persons getting access to sensitive data. Such data security breaches could lead to the loss of data related to our products and services and other proprietary information could be compromised. These systems are also susceptible to outages due to telecommunications failures, natural disasters, computer viruses or malware, break-ins and similar events. Effective response to such disruptions or malfunctions shall require effort and diligence on the part of our third-party distribution partners and employees to avoid any adverse effect to our information technology systems.

**64. *We track certain operational metrics with internal systems and tools. Certain of our operational metrics are subject to inherent challenges in measurement which may adversely affect our business and reputation.***

We track certain operational metrics, including transaction volumes and key business metrics such as EBIT, EBITDA, EBITDA Margin, PAT Margin, Return on Equity, Return on Capital Employed, Net Debt, Net Debt to EBITDA, Net Debt to Equity, Net Fixed Assets Turnover Ratio and Net Asset Value (per Equity Share) among others, with internal systems and tools which may differ from estimates or similar metrics published by third parties due to differences in sources, methodologies, or the assumptions on which we rely. Our internal systems and tools have a number of limitations, and our methodologies for tracking these metrics may change over time, which could result in unexpected changes to our metrics. If the internal systems and tools we use to track these metrics undercount or over count performance or contain algorithmic or other technical errors, the data we report may not be accurate. While these numbers are based on what we believe to be reasonable estimates of our metrics for the applicable period of measurement, there are inherent challenges in measuring how our platforms are used across large populations. In addition, limitations or errors with respect to how we measure data or with respect to the data that we measure may affect our understanding of certain details of our business, which could affect our long-term strategies. If our operating metrics are not accurate representations of our business, if investors do not perceive our operating metrics to be accurate, or if we discover material inaccuracies with respect to these figures, we expect that our business, reputation, results of operations and financial condition would be adversely affected.

**65. *Any downgrading of our credit rating by a credit rating agency may increase interest rates for our future borrowings, which would increase our cost of borrowings, and adversely affect our ability to borrow on a competitive basis.***

Credit ratings reflect the opinions of ratings agencies on our financial strength, operating performance, strategic position and ability to meet our obligations. A decrease in these credit ratings could limit our access to capital markets and increase our borrowing costs, which could materially and adversely affect our financial condition and operating results. The table below sets out the credit ratings assigned by CRISIL Ratings to our long-term bank facilities and our short term bank facilities for the periods set out below:

| <b>Date of the credit rating letter</b> | <b>Long term rating</b> | <b>Short term rating</b> |
|-----------------------------------------|-------------------------|--------------------------|
| July 15, 2025                           | CRISIL A-/ Stable       | CRISIL A2+               |
| April 19, 2024                          | CRISIL A-/ Stable       | CRISIL A2+               |
| October 26, 2023                        | CRISIL A-/ Stable       | CRISIL A2+               |
| April, 2023                             | CRISIL BBB+             | CRISIL A2                |

While we have not had any credit rating downgrades in in the Fiscal 2025, Fiscal 2024, and Fiscal 2023, our credit rating may be downgraded in the future due to various factors, including factors which may be beyond our control. Any future downgrade of our credit ratings may increase interest rates for refinancing our borrowings, which would increase our cost of borrowings, and may have an adverse effect on our future issuances of debt and our ability to borrow on a competitive basis. If any of these risks materialise, it could have a material adverse effect on our business, reputation, results of operations and financial condition.

**66. *Upon listing, we may be subject to additional costs/unanticipated expenses arising from the obligations that a listed public company has to comply with, under the applicable regulatory framework in India.***

We are not a publicly listed company and have not, historically, been subjected to the increased scrutiny of our affairs by shareholders, regulators and the public at large that is associated with being a listed company. As a listed public company, we shall incur legal, accounting, insurance and other expenses that we have not incurred as an unlisted public company, including costs associated with listed company reporting and corporate governance requirements. We expect that rules and regulations shall increase our legal and financial compliance costs and make some activities more time-consuming and costly, although we are currently unable to estimate these costs with any degree of certainty. Laws and regulations could also make it more difficult or costly for us to obtain certain types of insurance, including director and officer liability insurance, and we may be forced to accept reduced policy limits and coverage or incur higher costs to obtain the same or similar coverage. Laws and regulations could also make it more difficult for us to attract and retain qualified persons to serve on our board of directors, our board committees or as our senior management. Furthermore, if we are unable to satisfy our obligations as a public company, we could be subject to delisting, fines, sanctions and other regulatory action and potentially civil litigation. Any such action could adversely affect our business, financial condition and results of operations and cash flow.

For instance, we shall be subject to the Listing Regulations which shall require us to file audited annual and unaudited quarterly reports with respect to our business and financial condition. If we experience any delays, we may fail to satisfy our reporting obligations and/or we may not be able to readily determine and accordingly report any changes in our results of operations as promptly as other listed companies. Further, as a publicly listed company, we shall need to maintain and improve the effectiveness of our disclosure controls and procedures and internal control over financial reporting, including keeping adequate records of daily transactions. In order to maintain and improve the effectiveness of our disclosure controls and procedures and internal control over financial reporting, resources and management attention shall be required. As a result, our management's attention may be diverted from our business concerns, which may adversely affect our business, prospects, financial condition, results of operations, and cash flows. In addition, we may need to hire additional legal and accounting staff with appropriate experience and technical accounting knowledge, but there can be no assurance that we shall be able to do so in a timely and efficient manner.

## **External Risks**

**67. *A slowdown in economic growth in India could cause our business to suffer.***

Our performance and the growth of our business are dependent on the health of the overall Indian economy. Any slowdown or perceived slowdown in the Indian economy or future volatility in global commodity prices could adversely affect our business. Additionally, an increase in trade deficit, a downgrading in India's sovereign debt rating or a decline in India's foreign exchange reserves could negatively affect interest rates and liquidity, which could adversely affect the Indian economy and our business. Any downturn in the macroeconomic environment in India could also adversely affect our business, financial condition, results of operations and prospects.

India's economy could be adversely affected by a general rise in interest rates or inflation, adverse weather conditions affecting agriculture, commodity and energy prices as well as various other factors. A slowdown in the Indian economy could adversely affect the policy of the GoI towards our industry, which may in turn adversely affect our financial performance and our ability to implement our business strategy.

The Indian economy is also influenced by economic development and market conditions in other countries, particularly emerging market conditions in Asia. A decline in India's foreign exchange reserves and exchange rate fluctuations may also affect liquidity and interest rates in the Indian economy, which could adversely impact our financial condition. A loss of investor confidence in other emerging market economies or any worldwide financial instability may adversely affect the Indian economy, which could materially and adversely affect our business, financial condition, results of operations and prospects.

India has experienced instances of social, religious and civil unrest and hostilities between neighbouring countries from time to time. Military activity or terrorist attacks in the future could influence the Indian economy by disrupting communications and making travel more difficult and such political tensions could create a greater perception that investments in Indian companies involve higher degrees of risk. Events of this nature in the future, as well as social and civil unrest within other countries in Asia, could influence the Indian economy negatively.

Further, other factors which may adversely affect the Indian economy are scarcity of credit or other financing in India, resulting in an adverse impact on economic conditions in India and scarcity of financing of our expansions; volatility in, and actual or perceived trends in trading activity on, India's principal stock exchanges; changes in India's tax, trade, fiscal or monetary policies, like application of GST; political instability, terrorism or military conflict in India or in countries in the region or globally, including in India's various neighbouring countries; occurrence of natural or man-made disasters; infectious disease outbreaks or other serious public health concerns; prevailing regional or global economic conditions, including in India's principal export markets; and other regulatory or economic developments in or affecting India or its financial services sectors.

Any slowdown or perceived slowdown in the economic growth of the Indian economy, or in specific sectors of the Indian economy, could adversely affect our business, financial condition and results of operations, and the price of the Equity Shares.

**68. *Natural or man-made disasters, fires, epidemics, pandemics, acts of war, terrorist attacks, civil unrest and other events could materially and adversely affect our business.***

Natural disasters (such as typhoons, cyclones, storms, tsunamis, fires, explosions, flooding, and/or earthquakes), epidemics, pandemics such as COVID-19, and man-made disasters, including acts of war, military actions, terrorist attacks, and other events, many of which are beyond our control, may lead to economic instability, including in India or globally, which may in turn materially and adversely affect our business, financial condition, and results of operations.

Recent developments in the ongoing conflict between the state of Israel and Iran has resulted in and may continue to result in a period of sustained instability across global financial markets, induce volatility in commodity prices, adversely impact availability of natural gas, increase in supply chain, logistics times and costs, increase borrowing costs, cause outflow of capital from emerging markets and may lead to overall slowdown in economic activity in India.

Our operations may be adversely affected by fires, natural disasters, and/or severe weather, which can result in damage to our property or inventory and generally reduce our productivity and may require us to evacuate personnel and suspend operations.

India has experienced instances of social, religious and civil unrest and hostilities between neighbouring countries from time to time. Military activity or terrorist attacks in the future could influence the Indian economy by disrupting communications and making travel more difficult and such political tensions could create a greater perception that investments in Indian companies involve higher degrees of risk. Events of this nature in the future, as well as social and civil unrest within other countries in Asia, could influence the Indian economy negatively. Any terrorist attacks or civil unrest as well as other adverse social, economic, and political events in India could have a negative effect on us. Such incidents could also create a greater perception that investment in Indian companies involves a higher degree of risk and could have an adverse effect on our business and the price of the Equity Shares.

A number of countries in Asia, including India, as well as countries in other parts of the world, are susceptible to contagious diseases and, for example, have had confirmed cases of diseases such as the highly pathogenic H7N9, H5N1, and H1N1 strains of influenza in birds and swine and more recently, the SARS-CoV-2 virus. Any future outbreaks of SARS-CoV-2 virus or a similar contagious disease could adversely affect the global economy and economic activity in the region. As a result, any present or future outbreak of a contagious disease could have a material adverse effect on our business and the trading price of the Equity Shares.

Further, other factors which may adversely affect the Indian economy are scarcity of credit or other financing in India, resulting in an adverse impact on economic conditions in India and scarcity of financing of our expansions; volatility in, and actual or perceived trends in trading activity on, India's principal stock exchanges; changes in India's tax, trade, fiscal or monetary policies, like application of GST; political instability, terrorism or military conflict in India or in



countries in the region or globally, including in India's various neighbouring countries; occurrence of natural or man-made disasters; infectious disease outbreaks or other serious public health concerns; prevailing regional or global economic conditions, including in India's principal export markets; and other regulatory or economic developments in or affecting India or its financial services sectors. Any slowdown or perceived slowdown in the economic growth of the Indian economy, or in specific sectors of the Indian economy, could adversely affect our business, financial condition and results of operations, and the price of the Equity Shares. Our performance and the growth of our business depend on the overall performance of the Indian economy as well as the economies of the regional markets in which we operate.

**69. *If inflation were to rise in India, we might not be able to increase the prices of our products and services at a proportional rate in order to pass costs on to our customers thereby reducing our margins.***

Inflation rates in India have been volatile in recent years, and such volatility may continue in the future. India has experienced high inflation in the recent past. Increased inflation can contribute to an increase in interest rates and increased costs to our business, including increased costs of wages and other expenses relevant to our business.

High fluctuations in inflation rates may make it more difficult for us to accurately estimate or control our costs. Any increase in inflation in India can increase our expenses, which we may not be able to adequately pass on to our customers, whether entirely or in part, and may adversely affect our business and financial condition. In particular, we might not be able to reduce our costs or increase the price of our products and services to pass the increase in costs on to our customers. In such case, our business, results of operations, cash flows and financial condition may be adversely affected.

Further, the Government of India has previously initiated economic measures to combat high inflation rates, and it is unclear whether these measures will remain in effect. There can be no assurance that Indian inflation levels will not worsen in the future.

**70. *A slowdown in our exports due to tariffs and trade barriers and international sanctions could adversely affect our business, financial condition and results of operations.***

A portion of our revenue is derived from our international business. From time to time, tariffs, quotas and other tariff and non-tariff trade barriers may be imposed on our products in jurisdictions in which we operate or seek to sell our products. There can be no assurance that the countries or regions (like the European Community) where we seek to sell our products will not impose trade restrictions on us in future. We may also be prohibited from exporting to certain restricted countries that may be added to a sanctions list maintained by the Government of India or other foreign governments, such as the Specially Designated Nationals and Blocked Persons list maintained by the Office of Foreign Assets Control of the US Department of Treasury in the United States. In February 2022, hostilities between Russia and the Ukraine commenced, which has led to the imposition of sanctions of various Russian interests (and in some cases Belarus) by the European Union, Australia, Canada, Japan, New Zealand, Switzerland, South Korea, the United Kingdom and the United States. Any such imposition of trade barriers or international sanctions may have an adverse effect on our business, financial condition and results of operations.

**71. *Changing laws, rules and regulations and legal uncertainties, including adverse application of corporate and tax laws, may adversely affect our business, prospects and results of operations.***

The regulatory and policy environment in which we operate is evolving and subject to change. Such changes, including the instances mentioned below, may adversely affect our business, results of operations, financial condition, cash flows and prospects, to the extent that we are unable to suitably respond to and comply with any such changes in applicable law and policy.

The Government of India announced the union budget for 2025, following which the Finance (No.2) Act, 2024 was enacted which inter alia increased the rate of taxation of short term capital gains and long term capital gains arising from transfer of an equity share. Investors are advised to consult their own tax advisors and to carefully consider the potential tax consequences of owning Equity Shares.

Further, the Government of India introduced new laws relating to social security, occupational safety, industrial relations and wages namely, the Code on Social Security, 2020 ("**Social Security Code**"), the Occupational Safety, Health and Working Conditions Code, 2020, the Industrial Relations Code, 2020 and the Code on Wages, 2019, which consolidate, subsume and replace numerous existing central labour legislations, which were to take effect from April 1, 2021 (collectively, the "**Labour Codes**"). The Government of India has deferred the effective date of implementation of the respective Labour Codes, and they shall come into force from such dates as may be notified. Different dates may also be appointed for the coming into force of different provisions of the Labour Codes. While the rules for implementation under these codes have not been finalized, as an immediate consequence, the coming into force of these codes could increase the financial burden on our Company, which may adversely affect our profitability.

For instance, under the Social Security Code, a new concept of deemed remuneration has been introduced, such that where an employee receives more than half (or such other percentage as may be notified by the Central Government) of their total remuneration in the form of allowances and other amounts that are not included within the definition of wages under the Social Security Code, the excess amount received shall be deemed as remuneration and accordingly be added to wages for the purposes of the Social Security Code and the compulsory contribution to be made towards the employees' provident fund.

Unfavourable changes in or interpretations of existing, or the promulgation of new laws, rules and regulations including foreign investment and stamp duty laws governing our business and operations could result in us being deemed to be in contravention of such laws and may require us to apply for additional approvals. We may incur increased costs and other burdens relating to compliance with new requirements, which may also require management time and other resources, and any failure to comply may adversely affect our business, results of operations, financial condition, cash flows and prospects. Uncertainty in the application, interpretation or implementation of any amendment to, or change in, governing law, regulation or policy, including by reason of an absence, or a limited body, of administrative or judicial precedent may be time consuming as well as costly for us to resolve and may affect the viability of our current business or restrict our ability to grow our businesses in the future.

**72. *We may be affected by competition laws in India and any adverse application or interpretation of the Competition Act could in turn adversely affect our business.***

The Competition Act, 2002, as amended (the “**Competition Act**”) was enacted for the purpose of preventing practices that have or are likely to have an adverse effect on competition (“**AAEC**”). Under the Competition Act, any arrangement, understanding or action in concert, whether formal or informal, which causes or is likely to cause an AAEC is deemed void and attracts monetary penalties.

Further, any agreement among competitors which directly or indirectly (i) involves determination of purchase or sale prices, limits or controls production, supply, markets, technical development, investment or provision of services; (ii) or shares the market or source of production or provision of services by way of geographical area, type of goods or services or number of customers in the relevant market; (iii) directly or indirectly results in bid-rigging or collusive bidding is presumed to have an appreciable adverse effect on competition in the relevant market in India and shall be void.

Further, the Competition Act prohibits abuse of dominant position by any enterprise. If it is proved that the contravention committed by a company took place with the consent or connivance or is attributable to any neglect on the part of, any director, manager, secretary or other officer of such company, that person shall be guilty of the contravention and liable to be punished.

On March 4, 2011, the Government notified and brought into force the combination regulation (merger control) provisions under the Competition Act which came into effect from June 1, 2011. These provisions require acquisitions of shares, voting rights, assets or control or mergers or amalgamations that cross the prescribed asset and turnover based thresholds to be mandatorily notified to and pre-approved by the CCI. Additionally, on May 11, 2011, the CCI issued the Competition Commission of India (Procedure for Transaction of Business Relating to Combinations) Regulations, 2011, as amended, which sets out the mechanism for implementation of the merger control regime in India.

The Competition Act aims to, among others, prohibit all agreements and transactions which may have an AAEC in India. Consequently, certain agreements entered into by us could be within the purview of the Competition Act. Further, the CCI has extra-territorial powers and can investigate any agreements, abusive conduct or combination occurring outside India if such agreement, conduct or combination has an AAEC in India. The impact of the provisions of the Competition Act on the agreements entered into by us cannot be predicted with certainty at this stage. However, since we pursue an acquisition driven growth strategy, we may be affected, directly or indirectly, by the application or interpretation of any provision of the Competition Act, any enforcement proceedings initiated by the CCI, any adverse publicity that may be generated due to scrutiny or prosecution by the CCI, or any prohibition or penalties levied under the Competition Act, which would adversely affect our business, results of operations, cash flows and prospects. Recently, the Government of India has notified a provision related to investigation procedure whereby, regulator CCI can issue show cause notices to parties concerned as well as grant them time to respond before passing a final order.

The Competition Act was amended on April 11, 2023, the Competition (Amendment) Act, 2023 has been enacted to increase the ease of doing business in India and enhance transparency. The Act requires notification of transactions that exceed a global deal value of ₹ 2,000 crores, subject to the target having “substantial business operations” in India, formalizes a lower threshold of ‘control’, i.e., the ability to exercise material influence, in any manner, over the management or affairs or strategic commercial decisions, to exempt combinations from the standstill obligations under

Section 6(2A) of the Act, if the combinations involve: (a) an open offer; or (b) an acquisition of shares or securities, through a series of transactions on a regulated stock exchange etc.

**73. *Certain differences exist between Ind AS used to prepare our financial information and other accounting principles, such as US GAAP and IFRS, which may affect investors' assessments of our Company's financial condition.***

The Restated Consolidated Financial Statements for the Fiscal 2025, Fiscal 2024, and Fiscal 2023, included in this Red Herring Prospectus are derived from audited special purpose consolidated interim financial statements as of and for audited consolidated financial statements for the Financial Years ended March 31, 2025, March 31, 2024, March 31, 2023 prepared in accordance with Ind AS the provisions of the Companies Act, 2013 and other accounting principles generally accepted in India and restated by our Company in accordance with the requirements of Section 26 of Part I of Chapter III of the Companies Act, 2013, relevant provisions of the SEBI ICDR Regulations, and the Guidance Note on Reports on Company Prospectuses (Revised 2019) issued by the ICAI. Ind AS differs from accounting principles with which you may be familiar, such as Indian GAAP, IFRS and US GAAP.

We have not attempted to explain in a qualitative manner the impact of the IFRS or US GAAP on the financial information included in this Red Herring Prospectus, nor do we provide a reconciliation of our financial information to those of US GAAP or IFRS. US GAAP and IFRS differ in respects from Ind AS and Indian GAAP, which may differ from accounting principles with which you may be familiar in other countries. Accordingly, the degree to which the financial information included in this Red Herring Prospectus, which is restated as per the SEBI ICDR Regulations, will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practices, Ind AS, the Companies Act and the SEBI ICDR Regulations. Any reliance by persons not familiar with Indian accounting practices, Ind AS, the Companies Act and the SEBI ICDR Regulations, on the financial disclosures presented in this Red Herring Prospectus should accordingly be limited. You should review the accounting policies applied in the preparation of the Restated Consolidated Summary Statements and consult your own professional advisers for an understanding of the differences between these accounting principles and those with which they may be more familiar.

**74. *We may be impacted by an adverse change in India's sovereign credit rating by a domestic or international rating agency.***

Our borrowing costs and our access to the debt capital markets depend on the credit ratings of India. Any adverse revisions to India's credit ratings for domestic and international debt by international rating agencies may adversely impact our ability to raise additional financing and the interest rates and other commercial terms at which such financing is available, including raising any overseas additional financing. A downgrading of India's credit ratings may occur, for reasons beyond our control such as, upon a change of government tax or fiscal policy or a decline in India's foreign exchange reserves. This could have an adverse effect on our ability to fund our growth on favourable terms or at all, and consequently adversely affect our business and financial performance and the price of the Equity Shares.

***Risks related to the Offer and the Equity Shares***

**75. *Investors may not be able to immediately sell any of the Equity Shares they subscribe to in this Offer on an Indian stock exchange.***

The Equity Shares will be listed on the Stock Exchanges. Pursuant to the applicable Indian laws and practice, permission for listing of the Equity Shares will not be granted till the Equity Shares in this Offer have been issued and allotted and all relevant documents are submitted to the Stock Exchanges. Further, certain actions must be completed prior to the commencement of listing and trading of the Equity Shares such as the Investor's book entry or 'demat' accounts with the depository participants in India, the Allotment of Equity Shares in the Offer and the credit of such Equity Shares to the applicant's demat account with the depository participant. Any failure or delay in obtaining the approval or otherwise commence trading in Equity Shares would restrict your ability to dispose of your Equity Shares. We cannot assure you that the Equity Shares will be credited to investors' demat accounts or that trading in the Equity Shares will commence in a timely manner (as specified herein) or at all. We could also be required to pay interest at the applicable rates if the allotment is not made, refund orders are not dispatched or demat credits are not made to investors within the prescribed time periods.

**76. *Pursuant to listing of the Equity shares, we may be subject to pre-emptive surveillance measures like additional Surveillance Measures ("ASM") and Graded surveillance Measures ("GSM") by the Stock Exchanges in the order to enhance market integrity and safeguard the interest of the investors.***

On and post the listing of equity shares, we may be subject to ASM and GSM by the Stock Exchange(s) and the Securities and Exchange Board of India. These measures have been introduced in order to enhance market integrity

and safeguard the interest of investors and to alert and advise investors to be extra cautious and carry out necessary due diligence while dealing in such securities.

The criteria for shortlisting any scrip trading on the Stock Exchange(s) under the ASM is based on an objective criterion as jointly decided by SEBI and the Stock Exchange(s) which include market based dynamic parameters such as high low variations, client concentration, close to close price variation, market capitalization, volume variation, delivery percentage, number of unique PAN's and price to equity ratio. A scrip is typically subjected GSM measures where there is an abnormal price rise that is not commensurate with the financial health and fundamentals of a company which inter alia includes factors like earnings, book value, fixed assets and net worth to the equity ratio etc. The price of our equity shares may also fluctuate after the offer due to several factors such as volatility in the Indian and global securities market, our profitability and performance, the performance of our competitors, change in the estimates of our performance or any other political or economic factor. The occurrence of any of the above-mentioned factors may trigger the parameters identified by SEBI and the Stock Exchange(s) for the placing securities under the GSM and ASM framework. In the event of our Equity Shares are covered under such pre-emptive surveillance measures implemented by SEBI and the Stock Exchange(s), we may be subject to certain additional restrictions in the relation to trading of our Equity Shares such as limiting trading frequency (for example trading either allowed in a week or a month) higher margin requirements of settlement on a trade for trade basis without netting off requirement of settlement on gross basis or freezing price on upper side of trading which may have an adverse effect on the market price of our Equity Shares or may in general cause disruptions in the development of an active market for and trading and liquidity of our Equity Shares and on the reputation and conditions of our Company.

For further details in relation to the ASM and GSM Surveillance Measures, including criteria for shortlisting and review of Listed Securities, exemptions from shortlisting and frequently asked questions (FAQs), among other details, refer to the websites of the NSE and the BSE.

**77. *The Offer Price, market capitalisation to revenue multiple and price to earnings ratio based on the Offer Price of our Company, may not be indicative of the market price of the Equity Shares on listing.***

Our market capitalisation (based on the Offer Price) to revenue (Fiscal 2025) multiple is [●] times and price to earnings ratio (based on profit after tax for Fiscal 2025) is [●] at the upper end of the Price Band.

The Offer Price will be determined by our Company in consultation with BRLMs based on various factors and assumptions. Furthermore, the Offer Price of the Equity Shares will be determined by our Company in consultation with Book Running Lead Manager through the Book Building Process, and will be based on numerous factors, including factors as described under “Basis for the Offer Price” beginning on page 131 and may not be indicative of the market price for the Equity Shares after the Offer. Accordingly, the Offer Price, multiples and ratio may not be indicative of the market price of the Equity Shares on listing or thereafter. The factors that could affect the market price of the Equity Shares include, among other, broad market trends, our financial performance and results post-listing, and other factors beyond our Company's control.

Prior to the Offer, there has been no public market for our Equity Shares, and an active trading market on the Stock Exchanges may not develop or be sustained after the Offer. Listing and quotation does not guarantee that a market for the Equity Shares will develop, or if developed, the liquidity of such market for the Equity Shares. The valuation exercise undertaken for the purposes of the Offer by our Company, in consultation with the Book Running Lead Managers, is not based on a benchmark with our industry peers. The relevant financial parameters based on which the Price Band would be determined, shall be disclosed in the advertisement that would be issued for publication of the Price Band. The market price of the Equity Shares may be subject to fluctuations in response to, among other factors, variations in our operating results, market conditions specific to the industry we operate in, developments relating to India, announcements by us or our competitors of acquisitions, strategic alliances, announcements by third parties or governmental entities of claims or proceedings against us, volatility in the securities markets in India and other jurisdictions, variations in the growth rate of financial indicators, variations in revenue or earnings estimates by research publications, and changes in economic, legal and other regulatory factors. As a result, the market price of the Equity Shares may decline below the Offer Price. We cannot assure you that you will be able to sell your Equity Shares at or above the Offer Price.

**78. *The Offer Price of the Equity Shares may not be indicative of the market price of the Equity Shares after the Offer.***

On listing, the Equity Shares will be quoted in Indian Rupees on the Stock Exchanges. Any dividends in respect of the Equity Shares will be paid in Indian Rupees and subsequently converted into appropriate foreign currency for repatriation, if required. Any adverse movement in currency exchange rates during the time it takes to undertake such conversion may reduce the net dividend to investors. In addition, any adverse movement in exchange rates during a delay in repatriating the proceeds from a sale of Equity Shares outside India, for example, because of a delay in regulatory approvals that may be required for the sale of Equity Shares, may reduce the net proceeds received by

shareholders. For example, the exchange rate between the Indian Rupee and the U.S. dollar has fluctuated in recent years and may continue to fluctuate in the future, which may have an adverse effect on the returns on our Equity Shares, independent of our operating results.

**79. *Investors may be subject to Indian taxes arising out of capital gains on the sale of the Equity Shares.***

Under current Indian tax laws, unless specifically exempted, capital gains arising from the sale of equity shares in an Indian company is generally taxable in India. A securities transaction tax (“STT”) is levied on and collected by an Indian stock exchange on which equity shares are sold. Any gain realized on the sale of listed equity shares held for more than 12 months may be subject to long term capital gains tax in India at the specified rates depending on certain factors, such as STT is paid, the quantum of gains and any available treaty exemptions. Accordingly, you may be subject to payment of long term capital gains tax in India, in addition to payment of STT, on the sale of any Equity Shares held for more than 12 months. Furthermore, any gain realized on the sale of listed equity shares held for a period of 12 months or less will be subject to short term capital gains tax in India. Earlier, distribution of dividends by a domestic company was subject to Dividend Distribution Tax (“DDT”), in the hands of the company and such dividends were generally exempt from tax in the hands of the shareholders. However, the government of India has amended the Income Tax Act to abolish the DDT regime. Under the extant provisions, any dividend distributed by a domestic company is subject to tax in the hands of the concerned shareholder at the applicable rates. Additionally, the company distributing dividends is required to withhold tax on such payments at the applicable rate. However, non-resident shareholders may claim benefit of the applicable tax treaty, subject to satisfaction of certain conditions.

Furthermore, if non-resident shareholders of entities holding the Equity Shares exit by way of sale or redemption of the shares held by them abroad in such entities, such non-resident shareholders could be taxed on capital gains in India if the offshore shares derive value from Indian assets, subject to certain exemptions. Capital gains arising from the sale of the Equity Shares will be exempt from taxation in India only in limited situations and generally, Indian tax treaties do not limit India’s ability to impose tax on capital gains. As a result, residents of other countries may be liable for tax in India as well as in their own jurisdiction on a gain upon the sale of the Equity Shares. Similarly, any business income realized from the transfer of Equity Shares held as trading assets is taxable at the applicable tax rates subject to any treaty relief, if applicable, to a non-resident seller.

Furthermore, the Finance Act, 2019 amended the Indian Stamp Act, 1899 with effect from July 1, 2020 clarified that, in the absence of a specific provision under an agreement, the liability to pay stamp duty in case of sale of securities through stock exchanges will be on the buyer, while in other cases of transfer for consideration through a depository, the onus will be on the transferor. The stamp duty for transfer of securities other than debentures on a delivery basis is specified at 0.015% and on a non-delivery basis is specified at 0.003% of the consideration amount.

Our Company cannot predict whether any tax laws or other regulations impacting it will be enacted, or predict the nature and impact of any such laws or regulations or whether, if at all, any laws or regulations would have a material adverse effect on our Company’s business, results of operations, financial condition and cash flows. Investors should consult their own tax advisors about the consequences of investing in or trading in Equity Shares.

**80. *QIBs and Non-Institutional Investors are not permitted to withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after submitting a Bid, and Retail Individual Bidders and Eligible Employees are not permitted to withdraw their Bids after the Bid/Offer Closing Date.***

Pursuant to the SEBI ICDR Regulations, QIBs and Non-Institutional Investors are required to pay the bid amount on submission of the bid and are not permitted to withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after submitting a Bid. RIIs and Eligible Employees can revise or withdraw their Bids during the Bid/Offer Period and until the Bid/Offer Closing Date, but not thereafter. While our Company is required to complete Allotment pursuant to the Offer within such period as may be prescribed under applicable law, events affecting the Bidders’ decision to invest in our Equity Shares, including adverse changes in international or national monetary policy, financial, political or economic conditions, our business, financial condition and results of operations may arise between the date of submission of the Bid and Allotment. Our Company may complete the Allotment of our Equity Shares even if such events occur, and such events limit the Bidders’ ability to sell our Equity Shares Allotted pursuant to the Offer or cause the trading price of our Equity Shares to decline on listing. QIBs and Non-Institutional Bidders will not be able to withdraw or lower their bids following adverse developments in international or national monetary policy, financial, political or economic conditions, our business, results of operations, cash flows or otherwise, between the dates of submission of their Bids and Allotment.

**81. *The determination of the Price Band is based on various factors and assumptions and the Offer Price of our Equity Shares may not be indicative of the market price of our Equity Shares after the Offer.***

The determination of Price Band is based on various factors and assumptions and will be determined by our Company in consultation with the Book Running Lead Managers. Furthermore, the Offer Price of the Equity Shares will be

determined by our Company, in consultation with the Book Running Lead Managers through the book building process prescribed under the SEBI ICDR Regulations.

The Offer Price will be based on numerous factors, as described under “*Basis for Offer Price*” beginning page 131 may not be indicative of the market price for our Equity Shares after the Offer. The market price of our Equity Shares could be subject to fluctuations after the Offer and may decline below the Offer Price. In addition, the stock market often experiences price and volume fluctuations that are unrelated or disproportionate to the operating performance of a particular company. These broad market fluctuations and industry factors may materially reduce the market price of the Equity Shares, regardless of our Company’s performance. As a result of these factors, we cannot assure you that investors will be able to resell their Equity Shares at or above the Offer Price.

**82. *Any future issuance of Equity Shares or convertible securities or other equity linked instruments by us may dilute your shareholding, and sales of Equity Shares by our major shareholders, may adversely affect the trading price of the Equity Shares.***

We may be required to finance our growth through future equity offerings. Any future equity issuances by us, including a primary offering and grants of stock options under our employee stock option plan, may lead to the dilution of investors’ shareholdings in us. Any future issuances of Equity Shares or the disposal of Equity Shares by our major shareholders or the perception that such issuance or sales may occur after the completion of this Offer (subject to compliance with the lock-in provisions under the SEBI ICDR Regulations), may adversely affect the trading price of the Equity Shares, which may lead to other adverse consequences including difficulty in raising capital through offering of the Equity Shares or incurring additional debt. There can be no assurance that we will not issue further Equity Shares or that the shareholders will not dispose of the Equity Shares. Any future issuances could also dilute the value of your investment in the Equity Shares. In addition, any perception by investors that such issuances or sales might occur may also affect the market price of the Equity Shares.

**83. *Foreign investors are subject to foreign investment restrictions under Indian law, which may adversely affect the market price of the Equity Shares.***

As an Indian company, we are subject to exchange controls that regulate borrowing in foreign currencies, including those specified under FEMA and the rules thereunder. Under the foreign exchange control regulations currently in force in India, transfers of shares between non-residents and residents are freely permitted (subject to certain restrictions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares is not in compliance with such requirements or falls under any of the exceptions specified by the RBI, then the approval of the RBI will be required for such transaction to be valid. We cannot assure investors that any required approval from the RBI or any other Indian government agency can be obtained on any particular terms, or at all.

Furthermore, in accordance with Press Note No. 3 (2020 Series), dated April 17, 2020 issued by the DPIIT and the Foreign Exchange Management (Non-debt Instruments) Amendment Rules, 2020 which came into effect from April 22, 2020, any investment, subscription, purchase or sale of equity instruments by entities of a country which shares a land border with India or where the beneficial owner of an investment into India is situated in or is a citizen of any such country, will require prior approval of the GoI, as prescribed in the Consolidated FDI Policy dated October 15, 2020 and the FEMA Rules. These investment restrictions shall also apply to subscribers of offshore derivative instruments. Restrictions on foreign investment activities and impact on our ability to attract foreign investors may cause uncertainty and delays in our future investment plans and initiatives. We cannot assure you that any required approval from the RBI or any other governmental agency can be obtained on any particular term or at all.

Additionally, the Indian government may impose foreign exchange restrictions in certain emergency situations, including situations where there are sudden fluctuations in interest rates or exchange rates, where the Indian government experiences extreme difficulty in stabilizing the balance of payments or where there are disturbances in the financial and capital markets in India. These restrictions may require foreign investors to obtain the Indian government’s approval before acquiring Indian securities or repatriating the interest or dividends from those securities or the proceeds from the sale of those securities. There can be no assurance that any approval required from the RBI or any other government agency can be obtained on any particular terms or at all.

For further information, see “*Restrictions on Foreign Ownership of Indian Securities*” on page 449. Our ability to raise any foreign capital under the FDI route is therefore constrained by Indian law, which may adversely affect our business, cash flows, results of operations, financial condition and prospects.

**84. *Foreign investors may have difficulty enforcing judgments against us or our management.***

The enforcement of civil liabilities by overseas investors in our Equity Shares, including the ability to effect service of process and to enforce judgments obtained in courts outside of India may be adversely affected by the fact that we are incorporated under the laws of the Republic of India and all of our executive officers and Directors reside in India.

As a result, it may be difficult to enforce the service of process upon us and any of these persons outside of India or to enforce outside of India, judgments obtained against us and these persons in courts outside of India. Recognition and enforcement of foreign judgments is provided for under Section 13 and Section 44A of the Civil Procedure Code (“**Civil Code**”) on a statutory basis. Section 44A of the Civil Code provides that where a foreign judgment has been rendered by a superior court, within the meaning of that Section, in any country or territory outside India which the Government has by notification declared to be in reciprocating territory, it may be enforced in India by proceedings in execution as if the judgment had been rendered by the relevant court in India. However, Section 44A of the Civil Code is applicable only to monetary decrees not being in the same nature of amounts payable in respect of taxes, other charges of a like nature or in respect of a fine or other penalties.

The United Kingdom, Singapore and Hong Kong, among other countries, have been declared by the Government to be a reciprocating territory for the purposes of Section 44A of the Civil Procedure Code. A judgment of a court of a country which is not a reciprocating territory may be enforced in India only by a suit upon the judgment under Section 13 of the Civil Procedure Code, and not by proceedings in execution. Section 13 of the Civil Code provides that foreign judgments shall be conclusive regarding any matter directly adjudicated upon except: (i) where the judgment has not been pronounced by a court of competent jurisdiction; (ii) where the judgment has not been given on the merits of the case; (iii) where it appears on the face of the proceedings that the judgment is founded on an incorrect view of international law or refusal to recognize the law of India in cases to which such law is applicable; (iv) where the proceedings in which the judgment was obtained were opposed to natural justice; (v) where the judgment has been obtained by fraud; or (vi) where the judgment sustains a claim founded on a breach of any law then in force in India. Under the Civil Procedure Code, a court in India shall, upon the production of any document purporting to be a certified copy of a foreign judgment, presume that the judgment was pronounced by a court of competent jurisdiction, unless the contrary appears on record. The suit must be brought in India within 3 years from the date of judgment in the same manner as any other suit filed to enforce a civil liability in India.

Further, there are considerable delays in the disposal of suits by Indian courts. It may be unlikely that a court in India would award damages on the same basis as a foreign court if an action is brought in India. Furthermore, it may be unlikely that an Indian court would enforce foreign judgments if it viewed the amount of damages awarded as excessive or inconsistent with public policy in India. A party seeking to enforce a foreign judgment in India is required to obtain prior approval from the RBI under FEMA to repatriate any amount recovered pursuant to execution and any such amount may be subject to income tax in accordance with applicable laws. Any judgment or award in a foreign currency would be converted into Indian Rupees on the date of the judgment or award and not on the date of the payment.

**85. *Holders of Equity Shares could be restricted in their ability to exercise pre-emptive rights under Indian law and could thereby suffer future dilution of their ownership position.***

Under the Companies Act, a company having share capital and incorporated in India is required to offer holders of its Equity Shares pre-emptive rights to subscribe and pay for a proportionate number of Equity Shares to maintain their existing ownership percentages prior to the issuance of any new equity shares, unless the pre-emptive rights have been waived by the adoption of a special resolution by holders of three-fourths of the Equity Shares who have voted on such resolution. However, if the laws of the jurisdiction that you are in does not permit the exercise of such pre-emptive rights without us filing an offering document or registration statement with the applicable authority in such jurisdiction, you will be unable to exercise such pre-emptive rights unless we make such a filing. We may elect not to file a registration statement in relation to pre-emptive rights otherwise available by Indian law to you. To the extent that you are unable to exercise pre-emptive rights granted in respect of the Equity Shares, you may suffer future dilution of your ownership position and your proportional interests in us would be reduced.

**86. *A third party could be prevented from acquiring control of our Company because of anti-takeover provisions under Indian law.***

As a listed Indian entity, there are provisions in Indian law that may delay, deter or prevent a future takeover or change in control of our Company. Under the SEBI Takeover Regulations, an acquirer been defined as any person who, directly or indirectly, acquires or agrees to acquire shares or voting rights or control over a company, whether individually or acting in has concert with others. Although these provisions have been formulated to ensure that interests of investors/shareholders are protected, these provisions may also discourage a third party from attempting to take control of our Company. Consequently, even if a potential takeover of our Company would result in the purchase of the Equity Shares at a premium to their market price or would otherwise be beneficial to its stakeholders, it is possible that such a takeover would not be attempted or consummated because of the SEBI Takeover Regulations.

**87. *Our ability to raise foreign capital may be constrained by Indian law.***

As an Indian company, we are subject to exchange controls that regulate borrowing in foreign currencies. Such regulatory restrictions limit our financing sources and could constrain our ability to obtain financings on competitive

terms and refinance existing indebtedness. In addition, we cannot assure you that any required regulatory approvals for borrowing in foreign currencies will be granted to us without onerous conditions, or at all. Limitations on foreign debt may have an adverse effect on our business growth, financial condition and results of operations.

**88. *Rights of shareholders of companies under Indian law may be more limited than under the laws of other jurisdictions.***

Our Articles of Association, composition of our Board, Indian laws governing our corporate affairs, the validity of corporate procedures, directors' fiduciary duties, responsibilities and liabilities, and shareholders' rights may differ from those that would apply to a company in another jurisdiction. Shareholders' rights under Indian law may not be as extensive and widespread as shareholders' rights under the laws of other countries or jurisdictions. Investors may face challenges in asserting their rights as shareholder in an Indian company than as a shareholder of an entity in another jurisdiction. For instance, under the Companies Act, a company having share capital and incorporated in India must offer holders of its Equity Shares pre-emptive rights to subscribe and pay for a proportionate number of Equity Shares to maintain their existing ownership percentages prior to the issuance of any new equity shares, unless the pre-emptive rights have been waived by the adoption of a special resolution by holders of three-fourths of our Equity Shares who have voted on such resolution. However, if the laws of the jurisdiction that you are in does not permit the exercise of such pre-emptive rights without us filing an offering document or registration statement with the applicable authority in such jurisdiction, you will be unable to exercise such pre-emptive rights, unless we make such a filing. We may elect not to file a registration statement in relation to pre-emptive rights otherwise available by Indian law to you. To the extent that you are unable to exercise pre-emptive rights granted in respect of our Equity Shares, you may suffer future dilution of your ownership position and your proportional interests in us would be reduced.

**89. *The insolvency laws of India may differ from those of other jurisdictions with which investors are familiar.***

As we are established in India under the Companies Act, any insolvency proceedings relating to us is likely to involve Indian insolvency laws (including the Insolvency and Bankruptcy Code, 2016 of India), the procedural and substantive provisions of which may differ from comparable provisions of the local insolvency laws of jurisdictions with which investors are familiar. Compared to the insolvency regimes in the United States, the United Kingdom, or Singapore, the Insolvency and Bankruptcy Code, 2016 ("IBC") is a recent legal framework. Hence, Indian insolvency laws may differ significantly in terms of procedural timelines, creditor rights, priority of claims, judicial discretion, and the role of insolvency professionals. For instance, while the IBC mandates a time-bound resolution process, delays in practice are common due to judicial backlogs. Additionally, the treatment of secured and unsecured creditors, cross-border insolvency recognition, and restructuring mechanisms may not align with the expectations of investors familiar with other legal systems. These differences may impact the predictability, efficiency, and outcomes of insolvency proceedings, potentially affecting the recovery prospects of investors and creditors. Investors should be aware that the legal and regulatory environment in India may pose unique risks that could influence the value and enforceability of their investments.



### **SECTION III – INTRODUCTION**

#### **SUMMARY FINANCIAL INFORMATION**

The following tables set out the summary financial information derived from the Restated Consolidated Financial Statements. The summary financial information presented below should be read in conjunction with “*Restated Consolidated Financial Statements*” and “*Management’s Discussion and Analysis of Financial Condition and Results of Operations*” on pages 300 and 363, respectively.

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# **RESTATED STATEMENTS OF ASSETS AND LIABILITIES**

| Particulars                                                                                 | As at March 31, 2025 | As at March 31, 2024 | As at March 31, 2023 |
|---------------------------------------------------------------------------------------------|----------------------|----------------------|----------------------|
|                                                                                             | (in ₹ million)       |                      |                      |
| <b>Assets</b>                                                                               |                      |                      |                      |
| <b>Non-current assets</b>                                                                   |                      |                      |                      |
| Property, plant and equipment                                                               | 1,686.25             | 755.33               | 743.29               |
| Capital work in progress                                                                    | 21.76                | 662.26               | 18.57                |
| Other intangible assets                                                                     | 23.89                | 11.37                | 33.17                |
| Right of use assets                                                                         | 45.45                | 5.36                 | 11.98                |
| Financial assets                                                                            |                      |                      |                      |
| -Investments                                                                                | 51.06                | 68.99                | 51.17                |
| -Loans                                                                                      | 3.00                 | 3.00                 | 3.00                 |
| -Other financial assets                                                                     | 46.61                | 35.20                | 44.48                |
| <b>Total Non-current assets</b>                                                             | <b>1,878.02</b>      | <b>1,541.51</b>      | <b>905.66</b>        |
| <b>Current Assets</b>                                                                       |                      |                      |                      |
| Inventories                                                                                 | 3,223.76             | 1,958.02             | 1,746.33             |
| Financial assets                                                                            |                      |                      |                      |
| -Trade receivables                                                                          | 1,923.57             | 1,389.60             | 1,192.15             |
| -Cash and cash balances                                                                     | 296.35               | 734.41               | 981.99               |
| -Bank balances other than above                                                             | 551.80               | 257.91               | 274.09               |
| -Loans                                                                                      | 2.63                 | 4.56                 | 2.78                 |
| -Other financial assets                                                                     | 4.63                 | 2.37                 | 3.15                 |
| Other current assets                                                                        | 611.38               | 442.73               | 481.72               |
| <b>Total current assets</b>                                                                 | <b>6,614.12</b>      | <b>4,789.60</b>      | <b>4,682.21</b>      |
| <b>Total Assets</b>                                                                         | <b>8,492.14</b>      | <b>6,331.11</b>      | <b>5,587.87</b>      |
|                                                                                             |                      |                      |                      |
| <b>Equity and Liabilities</b>                                                               |                      |                      |                      |
| <b>Equity</b>                                                                               |                      |                      |                      |
| Equity share capital                                                                        | 500.00               | 500.00               | 200.00               |
| Other equity                                                                                | 2,565.34             | 1,830.32             | 1,605.12             |
| <b>Total equity</b>                                                                         | <b>3,065.34</b>      | <b>2,330.32</b>      | <b>1,805.12</b>      |
|                                                                                             |                      |                      |                      |
| <b>Non-controlling interest</b>                                                             | <b>-</b>             | <b>-</b>             | <b>(9.64)</b>        |
|                                                                                             |                      |                      |                      |
| <b>Non-current liabilities</b>                                                              |                      |                      |                      |
| Financial liabilities                                                                       |                      |                      |                      |
| -Borrowings                                                                                 | 542.13               | 438.83               | 892.70               |
| -Lease liabilities                                                                          | 36.44                | 2.01                 | 5.51                 |
| Deferred tax liabilities (Net)                                                              | 65.48                | 43.62                | 49.82                |
| <b>Total Non-current liabilities</b>                                                        | <b>644.05</b>        | <b>484.46</b>        | <b>948.03</b>        |
|                                                                                             |                      |                      |                      |
| <b>Current liabilities</b>                                                                  |                      |                      |                      |
| Financial liabilities                                                                       |                      |                      |                      |
| -Borrowings                                                                                 | 1,319.20             | 1,609.59             | 594.78               |
| -Lease liabilities                                                                          | 10.01                | 4.43                 | 8.09                 |
| -Trade payables                                                                             |                      |                      |                      |
| -(a)Total outstanding dues of micro enterprises and small enterprises                       | 126.74               | 26.12                | 130.92               |
| - (b)Total outstanding dues of creditors other than micro enterprises and small enterprises | 2,139.69             | 907.02               | 1,210.24             |
| -Other financial liabilities                                                                | 153.94               | 124.49               | 104.76               |
| Short-term provisions                                                                       | 132.72               | 104.70               | 134.20               |
| Other current liabilities                                                                   | 900.45               | 739.98               | 661.37               |
| <b>Total current liabilities</b>                                                            | <b>4,782.75</b>      | <b>3,516.33</b>      | <b>2,844.36</b>      |
| <b>Total Equity and Liabilities</b>                                                         | <b>8,492.14</b>      | <b>6,331.11</b>      | <b>5,587.87</b>      |

**RESTATED CONSOLIDATED STATEMENT OF PROFIT AND LOSS (INCLUDING OTHER COMPREHENSIVE INCOME)**

| Particulars                                                                                            | For the year ended<br>March 31, 2025 | For the year ended<br>March 31, 2024 | For the year ended<br>March 31, 2023 |
|--------------------------------------------------------------------------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
|                                                                                                        | <i>(in ₹ million)</i>                |                                      |                                      |
| <b>Income</b>                                                                                          |                                      |                                      |                                      |
| Revenue from operations                                                                                | 9,885.54                             | 7,950.60                             | 8,804.70                             |
| Other income                                                                                           | 83.35                                | 132.00                               | 85.34                                |
| <b>Total Income</b>                                                                                    | <b>9,968.89</b>                      | <b>8,082.60</b>                      | <b>8,890.04</b>                      |
| <b>Expenses</b>                                                                                        |                                      |                                      |                                      |
| Cost of materials consumed and operational expenses                                                    | 6,748.69                             | 5,771.69                             | 6,563.38                             |
| (Increase)/ Decrease in inventories of finished goods. Stock in trade and work in progress             | 3.49                                 | (37.71)                              | 116.39                               |
| Employee benefits expense                                                                              | 989.38                               | 809.09                               | 753.52                               |
| Finance costs                                                                                          | 199.58                               | 230.58                               | 191.79                               |
| Depreciation and amortisation expense                                                                  | 125.18                               | 88.80                                | 103.01                               |
| Other expense                                                                                          | 880.21                               | 611.31                               | 707.11                               |
| <b>Total Expenses</b>                                                                                  | <b>8,946.53</b>                      | <b>7,473.76</b>                      | <b>8,435.20</b>                      |
| <b>Restated Profit before tax</b>                                                                      | <b>1,022.36</b>                      | <b>608.84</b>                        | <b>454.84</b>                        |
| <b>Tax Expense</b>                                                                                     |                                      |                                      |                                      |
| Current tax                                                                                            | 230.03                               | 157.65                               | 131.37                               |
| Adjustments of Tax related to earlier years                                                            | -                                    | -                                    | -                                    |
| Deferred tax change/(credit)                                                                           | 21.86                                | (5.15)                               | (5.45)                               |
| <b>Total tax expense</b>                                                                               | <b>251.89</b>                        | <b>152.50</b>                        | <b>125.92</b>                        |
| <b>Restated Profit for the year</b>                                                                    | <b>770.47</b>                        | <b>456.34</b>                        | <b>328.92</b>                        |
| <b>Restated Other comprehensive income/ (loss)</b>                                                     |                                      |                                      |                                      |
| <b>Items that will not be reclassified to profit or loss</b>                                           |                                      |                                      |                                      |
| Remeasurement gain/(loss) on defined benefit plans                                                     | (10.66)                              | (11.03)                              | (4.11)                               |
| <b>Restated Other comprehensive income/ (loss) for the year, net of tax</b>                            | <b>(10.66)</b>                       | <b>(11.03)</b>                       | <b>(4.11)</b>                        |
| <b>Restated total comprehensive income for the year, net of tax</b>                                    | <b>759.81</b>                        | <b>445.31</b>                        | <b>324.81</b>                        |
| <b>Less/ (Add) Non Controlling Interest</b>                                                            | <b>-</b>                             | <b>(2.25)</b>                        | <b>(12.00)</b>                       |
| <b>Total comprehensive income for the year (After Non Controlling Interest)</b>                        | <b>759.81</b>                        | <b>447.56</b>                        | <b>336.81</b>                        |
| <b>Restated earnings per equity share (nominal value of shares ₹10 each (Previous years ₹10 each))</b> |                                      |                                      |                                      |
| -Basic earnings per share (in ₹)                                                                       | 15.41                                | 9.17                                 | 6.82                                 |
| -Diluted earnings per share (in ₹)                                                                     | 15.41                                | 9.17                                 | 6.82                                 |

# RESTATED STATEMENT OF CASH FLOWS

| Particulars                                                                      | For the year ended<br>March 31, 2025 | For the year ended<br>March 31, 2024 | For the year ended<br>March 31, 2023 |
|----------------------------------------------------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
|                                                                                  | (in ₹ million)                       |                                      |                                      |
| <b>Cash flows from operating activities:</b>                                     |                                      |                                      |                                      |
| <b>Restated Profit before tax</b>                                                | <b>1,022.36</b>                      | <b>608.84</b>                        | <b>454.84</b>                        |
| Add/(Less): Other Comprehensive Income                                           | (10.66)                              | (11.03)                              | (4.11)                               |
|                                                                                  | 1,011.70                             | 597.81                               | 450.73                               |
| <b>Adjustments for:</b>                                                          |                                      |                                      |                                      |
| Depreciation and Amortisation                                                    | 125.18                               | 88.80                                | 103.01                               |
| (Gain)/loss on Liquid Funds (Net)                                                | (4.68)                               | (44.79)                              | (13.58)                              |
| Reversal on Sale of subsidiary                                                   | -                                    | 60.42                                | -                                    |
| Interest Paid                                                                    | 196.28                               | 229.63                               | 190.28                               |
| Interest on Lease Liabilities*                                                   | 3.30                                 | 0.95                                 | 1.51                                 |
| Loss/(Profit) on Sale of Assets                                                  | 1.36                                 | (0.40)                               | (0.84)                               |
| Profit on Sale of Investments                                                    | (4.07)                               | (1.77)                               | (0.08)                               |
| Unrealised (gain)/loss of fair value on equity instruments*                      | (4.71)                               | (13.31)                              | 5.51                                 |
| Dividend Income                                                                  | (0.53)                               | (0.52)                               | (0.52)                               |
| Exchange rate fluctuation and other related adjustments arising on consolidation | (24.79)                              | 27.59                                | 14.38                                |
| Fair Value Loss on Sundry Deposits*                                              | -                                    | -                                    | -                                    |
| Interest income on Security Deposits and EMD*                                    | (1.69)                               | (3.57)                               | (2.39)                               |
| Interest income                                                                  | (46.74)                              | (52.11)                              | (45.23)                              |
| Total                                                                            | 238.91                               | 290.92                               | 252.05                               |
| <b>Operating profit before working capital changes</b>                           | <b>1,250.61</b>                      | <b>888.73</b>                        | <b>702.78</b>                        |
| <b>Adjustments for:</b>                                                          |                                      |                                      |                                      |
| ( Increase ) / Decrease in trade and other receivables                           | (950.18)                             | (124.09)                             | 138.28                               |
| ( Increase ) / Decrease in Inventories                                           | (1,265.74)                           | (211.69)                             | 289.47                               |
| Increase / ( Decrease ) in trade payables & other liabilities                    | 1,333.29                             | (408.02)                             | (676.14)                             |
| Increase / ( Decrease ) in Other current liabilities                             | 160.47                               | 78.61                                | (66.95)                              |
| Increase / ( Decrease ) in Other Financial liabilities                           | 29.45                                | 19.73                                | 23.27                                |
| Increase / ( Decrease ) in Short Term Provision                                  | 12.62                                | (5.38)                               | 0.21                                 |
| Total                                                                            | (680.09)                             | (650.84)                             | (291.86)                             |
| <b>Cash generated from operations</b>                                            | <b>570.52</b>                        | <b>237.89</b>                        | <b>410.92</b>                        |
| Direct taxes paid - Net of refunds                                               | (214.63)                             | (181.30)                             | (121.22)                             |
| <b>Total</b>                                                                     | <b>(214.63)</b>                      | <b>(181.30)</b>                      | <b>(121.22)</b>                      |
| <b>Net cash flow from Operating Activities</b>                                   | <b>355.89</b>                        | <b>56.59</b>                         | <b>289.70</b>                        |
| <b>Cash flows from investing activities :</b>                                    |                                      |                                      |                                      |
| Purchase of fixed assets                                                         | (423.21)                             | (780.79)                             | (181.96)                             |
| Proceeds from Liquid Funds (Net)                                                 | -                                    | 44.79                                | 13.58                                |
| (Purchase) / sale of Investment                                                  | 31.39                                | (2.74)                               | 0.09                                 |
| Sale of Fixed Assets                                                             | 2.06                                 | 65.08                                | 2.68                                 |
| Loans and advances                                                               | 1.93                                 | (1.78)                               | 0.42                                 |
| Dividend Income                                                                  | 0.53                                 | 0.52                                 | 0.52                                 |
| Interest Received                                                                | 46.74                                | 52.11                                | 45.23                                |
| <b>Net cash (used in) Investing Activities</b>                                   | <b>(340.56)</b>                      | <b>(622.81)</b>                      | <b>(119.44)</b>                      |
| <b>Cash flows from Financing Activities :</b>                                    |                                      |                                      |                                      |
| Proceeds from Borrowings (Net)                                                   | (387.09)                             | 119.94                               | 478.39                               |
| Proceeds from Term Loan                                                          | 200.00                               | 441.00                               | 13.26                                |
| Interest on Lease Liability*                                                     | (3.30)                               | (0.95)                               | (1.51)                               |
| Repayment of Lease Liability*                                                    | (8.41)                               | (7.16)                               | (2.48)                               |
| Finance cost paid                                                                | (196.28)                             | (229.63)                             | (190.28)                             |
| Share Issue Expenses                                                             | (58.31)                              | (4.56)                               | -                                    |
| <b>Net cash from/ (used in) Financing Activities</b>                             | <b>(453.39)</b>                      | <b>318.64</b>                        | <b>297.38</b>                        |
| <b>Net increase/(decrease) in cash and cash equivalents</b>                      | <b>(438.06)</b>                      | <b>(247.58)</b>                      | <b>467.64</b>                        |
| <b>Cash and cash equivalents at the beginning of the year</b>                    | <b>734.41</b>                        | <b>981.99</b>                        | <b>514.35</b>                        |
| <b>Cash and cash equivalents at the close of the year</b>                        | <b>296.35</b>                        | <b>734.41</b>                        | <b>981.99</b>                        |

\* These amounts pertain to adjustments on conversion to IND AS from IGAAP

## THE OFFER

The details of the Offer are summarised below:

| Equity Shares Offered                                                                                                                   |                                                                                                                                                                              |
|-----------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Offer of Equity Shares of face value of ₹10 each</b>                                                                                 | Up to [●] Equity Shares of ₹ 10 each aggregating up to ₹6,500.00 million                                                                                                     |
| <i>of which</i>                                                                                                                         |                                                                                                                                                                              |
| Fresh Issue <sup>(1)(8)</sup>                                                                                                           | Up to [●] Equity Shares of ₹ 10 each aggregating up to ₹ 2,750.00 million                                                                                                    |
| Offer for Sale <sup>(2)</sup>                                                                                                           | Up to [●] Equity Shares of ₹ 10 each aggregating up to ₹ 3,750.00 million                                                                                                    |
| <i>which includes</i>                                                                                                                   |                                                                                                                                                                              |
| Employee Reservation Portion <sup>(4)(7)(8)</sup>                                                                                       | Up to [●] Equity Shares of ₹ 10 each aggregating to up to ₹[●] million                                                                                                       |
| Net Offer                                                                                                                               | Up to [●] Equity Shares of ₹ 10 each aggregating to up to ₹[●] million                                                                                                       |
| <i>Of which</i>                                                                                                                         |                                                                                                                                                                              |
| <b>QIB Portion</b> <sup>(3)(4)</sup>                                                                                                    | Not less than [●] Equity Shares of ₹ 10 each                                                                                                                                 |
| <i>of which</i>                                                                                                                         |                                                                                                                                                                              |
| - Anchor Investor Portion                                                                                                               | Up to [●] Equity Shares of ₹ 10 each                                                                                                                                         |
| - Net QIB Portion (assuming Anchor Investor Portion is fully subscribed)                                                                | Up to [●] Equity Shares of ₹ 10 each                                                                                                                                         |
| <i>of which</i>                                                                                                                         |                                                                                                                                                                              |
| - Mutual Fund Portion (5% of the Net QIB Portion)                                                                                       | [●] Equity Shares of ₹ 10 each                                                                                                                                               |
| - Balance for all QIBs including Mutual Funds                                                                                           | [●] Equity Shares of ₹ 10 each                                                                                                                                               |
| <b>Non-Institutional Portion</b> <sup>(4)(5)(6)</sup>                                                                                   | Not more than [●] Equity Shares of ₹ 10 each                                                                                                                                 |
| <i>Of which</i>                                                                                                                         |                                                                                                                                                                              |
| One-third of the Non-Institutional Portion, available for allocation to Bidders with an application size between ₹200,000 to ₹1,000,000 | [●] Equity Shares of ₹ 10 each                                                                                                                                               |
| Two-thirds of the Non-Institutional Portion, available for allocation to Bidders with an application size of more than ₹1,000,000       | [●] Equity Shares of ₹ 10 each                                                                                                                                               |
| <b>Retail Portion</b> <sup>(5)(6)</sup>                                                                                                 | Not more than [●] Equity Shares of ₹ 10 each                                                                                                                                 |
| <b>Pre- and Post-Offer Equity Shares</b>                                                                                                |                                                                                                                                                                              |
| Equity Shares outstanding prior to the Offer                                                                                            | 50,000,000 Equity Shares of ₹ 10 each                                                                                                                                        |
| Equity Shares outstanding after the Offer                                                                                               | [●] Equity Shares of ₹ 10 each                                                                                                                                               |
| <b>Use of Net Proceeds by our Company</b>                                                                                               | For details of the use of proceeds from the Fresh Issue, see “ <i>Objects of the Offer</i> ” on page 114. Our Company will not receive any proceeds from the Offer for Sale. |

- (1) Our Board has authorised the Offer, pursuant to a resolution dated January 18, 2025 and our Board has taken on record the participation of the Selling Shareholders in the Offer for Sale pursuant to a resolution dated July 14, 2025. Our Shareholders have authorised the Fresh Issue pursuant to a special resolution dated February 12, 2025.
- (2) The details of authorization by the Selling Shareholders approving their participation in the Offer for Sale is as set out below.

| S. No. | Name                      | Date of consent letter | Number of Offered Shares                                                                   |
|--------|---------------------------|------------------------|--------------------------------------------------------------------------------------------|
| 1.     | Girishbhai Manibhai Patel | February 12, 2025      | Up to [●] Equity Shares of face value of ₹ 10 each aggregating up to ₹ 1,533.50 million    |
| 2.     | Chirag Hasmukhbhai Patel  | February 12, 2025      | Up to [●] Equity Shares of face value of ₹ 10 each aggregating up to ₹ 1,302.50.00 million |
| 3.     | Vipinbhai Kantilal Patel  | July 14, 2025          | Up to [●] Equity Shares of face value of ₹ 10 each aggregating up to ₹ 187.50 million      |
| 4.     | Birva Chirag Patel        | February 12, 2025      | Up to [●] Equity Shares of face value of ₹ 10 each aggregating up to ₹ 385.00 million      |
| 5.     | Aditya Vipinbhai Patel    | July 14, 2025          | Up to [●] Equity Shares of face value of ₹ 10 each aggregating up to ₹ 187.50 million      |
| 7.     | Umaben Girishbhai Patel   | February 12, 2025      | Up to [●] Equity Shares of face value of ₹ 10 each aggregating up to ₹ 154.00 million      |

The Selling Shareholders confirm that the Equity Shares being offered by them are eligible for being offered for sale pursuant to the Offer in terms of Regulation 8A of the SEBI ICDR Regulations. In accordance with Regulation 8A of the SEBI ICDR Regulations; (i) the Selling Shareholder holding, individually or with persons acting in concert, more than 20% of pre-issue shareholding of the Company (on a fully-diluted basis), shall not exceed more than 50% of their respective pre-issue shareholding (on a fully-diluted basis) or ii) the Selling Shareholders holding, individually or with persons acting in concert, less than twenty per cent of pre-issue shareholding of the Company (on fully diluted basis), shall not exceed more than 10% of the pre-issue shareholding of the Company (on fully diluted basis). For details of authorizations received for the Offer for Sale, see “Other Regulatory and Statutory Disclosures - Authority of the Offer” on page 408.

- (3) Our Company, in consultation with the BRLMs, may allocate up to 60% of the Net QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations. The QIB Portion will be accordingly reduced for the Equity Shares allocated to Anchor Investors. One-third of the Anchor Investor Portion will be reserved for domestic Mutual Funds only, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Offer Price. In case of under-subscription or non- Allotment in the Anchor Investor Portion, the remaining Equity Shares will be added back to the Net QIB Portion. Further, 5% of the Net QIB Portion (excluding the Anchor Investor Portion) shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the QIB Portion shall be available for allocation on a proportionate basis to all QIB Bidders (other than Anchor Investors), including Mutual Funds, subject to valid Bids being received at or above the Offer Price. However, if the aggregate demand from Mutual Funds is less than [●] Equity Shares, the balance Equity Shares available for allotment in the Mutual Fund Portion will be added to the QIB Portion and allocated proportionately to the QIBs (other than Anchor Investors) in proportion to their Bids. See “Offer Procedure” on page 430.

- (4) Subject to valid Bids being received at or above the Offer Price, under-subscription, if any, in any category, except the QIB portion would be allowed to be met with spill-over from any other category or combination of categories at the discretion of our Company, the BRLMs and the Designated Stock Exchange. Further, an Eligible Employee Bidding in the Employee Reservation Portion can also Bid under the Net Offer and such Bids will not be treated as multiple Bids subject to applicable limits. Eligible Employee can also apply under Retail Portion. However, Bids by Eligible Employees in the Employee Reservation Portion and in the Non-Institutional Portion shall be treated as multiple Bids, only if Eligible Employee has made an application of more than ₹200,000 (net of Employee Discount) in the Employee reservation portion. In the event of under-subscription in the Offer, subject to receiving minimum subscription for 100% of the Fresh Issue and compliance with Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957, the Allotment for the valid Bids will be made in the first instance towards subscription for 100% of the Fresh Issue. For further details, see "Offer Structure" on page 426.
- (5) SEBI through its circular (SEBI/HO/CFD/DIL2/CIR/P/2022/45) dated April 5, 2022 (to the extent not rescinded by the SEBI ICDR Master Circular in relation to the SEBI ICDR Regulations), has prescribed that all individual investors applying in initial public offerings opening on or after May 1, 2022, where the application amount is up to ₹500,000, shall use the UPI Mechanism. Individual investors bidding under the Non-Institutional Portion bidding for more than ₹200,000 and up to ₹500,000, using the UPI Mechanism, shall provide their UPI ID in the Bid cum Application Form for Bidding through Syndicate, sub-syndicate members, Registered Brokers, RTAs or CDPs, or online using the facility of linked online trading, demat and bank account (3 in 1 type accounts), provided by certain brokers.
- (6) Allocation to Bidders in all categories, except Anchor Investors, if any, Non-Institutional Bidders and Retail Individual Bidders, shall be made on a proportionate basis subject to valid Bids received at or above the Offer Price. The allocation to each Retail Individual Bidder shall not be less than the minimum Bid Lot, subject to availability of Equity Shares in the Retail Portion and the remaining available Equity Shares, if any, shall be allocated on a proportionate basis. Not more than 15% of the Net Offer shall be available for allocation to Non-Institutional Bidders of which one-third of the Non-Institutional Portion will be available for allocation to Bidders with an application size of more than ₹ 200,000 and up to ₹ 1,000,000 and two-thirds of the Non-Institutional Portion will be available for allocation to Bidders with an application size of more than ₹ 1,000,000 and under-subscription in either of these two sub-categories of Non-Institutional Portion may be allocated to Bidders in the other sub-category of Non-Institutional Portion. The allocation to each Non-Institutional Bidder shall not be less than the minimum application size, subject to availability of Equity Shares in the Non-Institutional Portion and the remaining available Equity Shares, if any, shall be allocated on a proportionate basis in accordance with the conditions specified in this regard in Schedule XIII of the SEBI ICDR Regulations.
- (7) Eligible Employees bidding in the Employee Reservation Portion must ensure that the maximum Bid Amount does not exceed ₹500,000 (net of Employee Discount, if any). However, the initial Allotment to an Eligible Employee in the Employee Reservation Portion shall not exceed ₹200,000 (net of Employee Discount, if any). Only in the event of an under-subscription in the Employee Reservation Portion post the initial Allotment, such unsubscribed portion may be Allotted on a proportionate basis to Eligible Employees Bidding in the Employee Reservation Portion, for a value in excess of ₹200,000 (net of Employee Discount, if any), subject to the total Allotment to an Eligible Employee not exceeding ₹500,000 (net of Employee Discount, if any). The Employee Reservation Portion shall not exceed 5.00% of our post-Offer paid-up equity share capital. Further, an Eligible Employee Bidding in the Employee Reservation Portion can also Bid in the Net Offer and such Bids will not be treated as multiple Bids subject to applicable limits. Any unsubscribed portion remaining in the Employee Reservation Portion shall be added to the Net Offer. For further details, see "Offer Structure" on page 426.
- (8) Our Company may, in consultation with the BRLMs, offer an Employee Discount of ₹ [●] per Equity Share, which shall be announced two Working Days prior to the Bid/Offer Opening Date

For further details, see "Offer Structure", "Terms of the Offer" and "Offer Procedure" on pages 426, 420 and 430, respectively.

## GENERAL INFORMATION

Our Company was originally incorporated as “*Manibhai and Brothers (Construction) Private Limited*” a private limited company under the Companies Act, 1956 through a certificate of incorporation dated June 16, 1981, issued by the RoC. Thereafter, the name of the Company was changed to “*M & B Engineering Private Limited*” pursuant to a Board resolution dated September 5, 2006 and a resolution passed in the extra ordinary general meeting of the Shareholders held on November 7, 2006 and consequently a fresh certificate of incorporation dated November 22, 2006 was issued by the Registrar of Companies, Gujarat, Dadra and Nagar Haveli to reflect the change in name.

Subsequently, our Company was converted into a public limited company, pursuant to a resolution passed in the extra ordinary general meeting of the Shareholders held on March 24, 2011. Consequently, the word ‘Private’ was deleted from the name of our Company and the name was changed to “*M & B Engineering Limited*” pursuant to a Shareholders’ resolution dated March 24, 2011 and Board resolution dated March 5, 2011. Consequently, a fresh certificate of incorporation dated March 30, 2011 was issued by the Registrar of Companies, Gujarat, Dadra and Nagar Haveli to reflect the change in name.

### Registered and Corporate Office of our Company

MB House, 51,  
Chandrodaya Society,  
Opp. Golden Triangle,  
Stadium Road,  
Post Navjivan,  
Ahmedabad – 380 014,  
Gujarat, India

### Company registration number and Corporate Identity Number

**Company registration Number:** 004437

**Corporate Identity Number:** U45200GJ1981PLC004437

### Registrar of Companies

Our Company is registered with the RoC, Gujarat, at Ahmedabad, situated at the following address:

ROC Bhavan,  
Opposite Rupal Park Society,  
Behind Ankur Bus Stop, Naranpura,  
Ahmedabad 380 013, Gujarat, India

### Filing

A copy of the Draft Red Herring Prospectus was uploaded on the SEBI intermediary portal at <https://siportal.sebi.gov.in> as specified in Regulation 25(8) of the SEBI ICDR Regulations and the SEBI master circular SEBI/HO/CFD/PoD-1/P/CIR/2024/0154 dated November 11, 2024. Further, physical copies of the Draft Red Herring Prospectus have been filed with the SEBI at:

### Securities and Exchange Board of India

SEBI Bhavan, Plot No. C4 A, ‘G’ Block  
Bandra Kurla Complex  
Bandra (E)  
Mumbai 400 051  
Maharashtra, India

A copy of this Red Herring Prospectus and the Prospectus, respectively, will be filed with the RoC in accordance with Section 32 read with Section 26 of the Companies Act, along with the material contracts and documents referred to in each of this Red Herring Prospectus and the Prospectus, respectively, and through the electronic portal.

### Board of Directors

The table below sets out the details of the constitution of our Board of Directors as on the date of this Red Herring Prospectus:

| Name                  | Designation                                     | DIN      | Address                                                                                             |
|-----------------------|-------------------------------------------------|----------|-----------------------------------------------------------------------------------------------------|
| Hemant Ishwarlal Modi | Non-Executive Chairman and Independent Director | 00171161 | 363-A, Lane-18, Satyagrah Chhavni, Soc, Satellite Road, Ambawadi Vistar, Ahmadabad, Gujarat, 380015 |

| Name                         | Designation                                | DIN      | Address                                                                                                                          |
|------------------------------|--------------------------------------------|----------|----------------------------------------------------------------------------------------------------------------------------------|
| Chirag Hasmukhbhai Patel     | Joint Managing Director                    | 00260514 | Diya Residence, Behind Karnavati Club, Opp. Spring Valley Gate-2, Mummatpura, Daskroi, Ahmedabad, Bopal, Gujarat - 380 058       |
| Malav Girishbhai Patel       | Joint Managing Director                    | 00260602 | Nisarg Bungalow, Spring Valley Road, Behind Karnavati Club, S.G. Highway, Ahmedabad, Gujarat – 380 058                           |
| Vipinbhai Kantilal Patel     | Non-Executive Director                     | 00260734 | 2, Nandanvan, Nr. Shaym Vihar, Opp. Silver Square, Thaltej – Shilaj Road – Thaltej, Ahmedabad, Gujarat – 380 059                 |
| Girishbhai Manibhai Patel    | Whole-time Director                        | 00261624 | Nisarg, Opp. Ace Tennis Club, B/h Karnavati Club, Mummatpura, Daskroi, Bopal, Ahmedabad, Gujarat – 380 058                       |
| Aditya Vipinbhai Patel       | Whole-time Director                        | 07103812 | 2, Nandanvan, Nr. Shaym Vihar, Opp. Silver Square, Thaltej – Shilaj Road – Thaltej, Ahmedabad, Gujarat – 380 059                 |
| Birva Chirag Patel           | Whole-time Director                        | 07203299 | Diya Residence, Behind Karnavati Club, Opp. Spring Valley Gate-2, Mummatpura, Daskroi, Ahmedabad, Bopal, Gujarat - 380 058       |
| Birju Maheshbhai Patel       | Independent Director                       | 06803409 | Flat No. 1001, New Madhuvan Society, 81-B, Saraswati Road, Behind H.D.F.C. Bank, Santacruz (West), Mumbai, Maharashtra – 400 054 |
| Sanjay Shaileshbhai Majmudar | Non-Executive and Non-Independent Director | 00091305 | 24, Sumadthur Society, Near Nehrunagar Society, S M Road, Ambawadi, Manekbag, Ahmedabad, Gujarat – 380 015                       |
| Udayan Dileep Choksi         | Independent Director                       | 02222020 | E-7, Sea Face Park, 50, B Desai Road, Breach Candy Hospital, Breach Candy, Cumballa Hill, Mumbai, Maharashtra, 400026            |
| Subir Kumar Das              | Independent Director                       | 02237356 | J/602, Iscon Platinum, Bopal-Ambali Road, Bopal, Ahmedabad, Gujarat – 380 058                                                    |
| Sonal Vimal Ambani           | Independent Director                       | 02404841 | Vimal House, Navrangpura, Ahmedabad – 380 014                                                                                    |

For brief profiles and further details of our Directors, see “*Our Management*” on page 267.

#### Company Secretary and Compliance Officer

Palak Dilipbhai Parekh is the Company Secretary and Compliance Officer of our Company. Her contact details are as set out below:

##### Palak Dilipbhai Parekh

MB House, 51,  
Chandrodaya Society,  
Opp. Golden Triangle,  
Stadium Road,  
Post Navjivan,  
Ahmedabad – 380 014,  
Gujarat, India  
**E-mail:** [compliance@mbel.in](mailto:compliance@mbel.in)  
**Tel:** +91 79-26463784

#### Statutory Auditors of our Company

##### Talati & Talati LLP

2<sup>nd</sup> and 3<sup>rd</sup> Floor, Ambica Chambers,  
Near Old High Court,  
Navrangpura,  
Ahmedabad, – 380 009,  
Gujarat, India.

**E-mail:** [umesh@talatiandtalati.com](mailto:umesh@talatiandtalati.com)

**Tel:** 079 27544572

**ICAI Firm Registration Number:** 110758W/W100377

**Peer Review Certificate Number:** 015841



## Changes in Statutory Auditors

Except as stated Below, there has been no change in our statutory auditors in the three years immediately preceding the date of this Red Herring Prospectus:

| <b>Particulars</b>                                                                                                                                                                                                                                                                                                                                   | <b>Change</b>                           | <b>Date of Change</b> | <b>Reason for Change</b>                                                                                                                   |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------|-----------------------|--------------------------------------------------------------------------------------------------------------------------------------------|
| <b>S S B K &amp; Co, Chartered Accountants</b><br>E/4-31 Orchid Heaven,<br>Applewood Township, Shela,<br>Ahemdabad 380058, Gujarat<br><b>E-mail:</b> info@ssbkandco.com<br><b>Firm Registration Number:</b> 134956W<br><b>Peer Review Certificate Number:</b> 014151                                                                                 | Resignation prior to completion of term | October 18, 2023      | Resignation as statutory auditors of our Company prior to the completion of the appointed term due to pre-occupation in other assignments. |
| <b>Talati &amp; Talati LLP, Chartered Accountants</b><br>2 <sup>nd</sup> and 3 <sup>rd</sup> Floor,<br>Ambica Chambers,<br>Near Old High Court, Navrangpura,<br>Ahmedabad 380 009,<br>Gujarat, India<br><b>E-mail:</b> umesh@talatiandtlati.com<br><b>Firm Registration Number:</b> 110758W/W100377<br><b>Peer Review Certificate Number:</b> 015841 | Appointment                             | December 7, 2023      | Appointment to fill up the casual vacancy caused by the resignation as the statutory auditors of the Company, by S S B K & Co. *           |

\* Talati & Talati LLP were reappointed for a term of five years till conclusion of the annual general meeting to be held in the calendar year 2029, on June 6, 2024.

## Investor Grievances

Investors may contact our Company Secretary and Compliance Officer, the Book Running Lead Managers or the Registrar to the Offer in case of any pre-Offer or post-Offer related problems, such as non-receipt of letters of Allotment, non-credit of Allotted Equity Shares in the respective beneficiary account, non-receipt of refund orders or non-receipt of funds by electronic mode.

All Offer related grievances, other than that of Anchor Investors, may be addressed to the Registrar to the Offer with a copy to the relevant Designated Intermediary to whom the Bid cum Application Form was submitted. The Bidder should give full details such as name of the sole or First Bidder, Bid cum Application Form number, Bidder's DP ID, Client ID, PAN, date of submission of the Bid cum Application Form, address of the Bidder, number of Equity Shares applied for, the name and address of the Designated Intermediary where the Bid cum Application Form was submitted by the Bidder and ASBA Account number (for Bidders other than UPI Bidders) in which the amount equivalent to the Bid Amount was blocked or the UPI ID in case of UPI Bidders.

Further, the Bidder shall also enclose a copy of the Acknowledgment Slip or provide the acknowledgement number received from the Designated Intermediaries in addition to the information mentioned hereinabove. All grievances relating to Bids submitted through Registered Brokers may be addressed to the Stock Exchanges with a copy to the Registrar to the Offer. The Registrar to the Offer shall obtain the required information from the SCSBs for addressing any clarifications or grievances of ASBA Bidders.

All Offer-related grievances of the Anchor Investors may be addressed to the Registrar to the Offer, giving full details such as the name of the sole or First Bidder, Anchor Investor Application Form number, Bidders' DP ID, Client ID, PAN, date of the Anchor Investor Application Form, address of the Bidder, number of the Equity Shares applied for, Bid Amount paid on submission of the Anchor Investor Application Form and the name and address of the Book Running Lead Manager where the Anchor Investor Application Form was submitted by the Anchor Investor.

## Book Running Lead Managers

### Equirus Capital Private Limited

12<sup>th</sup> Floor, C Wing, Marathon Futurex,  
N.M. Joshi Marg, Lower Parel,  
Mumbai – 400013,  
Maharashtra, India

**Tel.:** +91 22 4332 0734

**E-mail:** mb@equirus.com

**Website:** www.equirus.com

**Investor grievance e-mail:** investorsgrievance@equirus.com

**Contact person:** Mrunal Jadhav

**SEBI Registration Number:** INM000011286

**DAM Capital Advisors Limited**

Altimus 2202, Level 22,  
Pandurang Budhkar Marg,  
Worli, Mumbai – 400018  
Maharashtra, India

**Tel.:** +91 22 4202 2500

**E-mail:** mbel.ipo@damcapital.in

**Website:** www.damcapital.in

**Investor grievance e-mail:** complaint@damcapital.in

**Contact person:** Puneet Agnihotri

**SEBI Registration Number:** MB/INM000011336

**Inter-se Allocation of Responsibilities between the BRLMs**

The table below sets out the *inter-se* allocation of responsibilities for various activities among the BRLMs.

| Sr. No | Activities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Responsibility        | Coordination |
|--------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|--------------|
| 1.     | Capital structuring with the relative components and formalities such type of instruments, size of the Offer, allocation between primary and secondary and positioning strategy. Due diligence of Company including its operations / management / business plans / legal etc. Drafting and design of Draft Red Herring Prospectus, Red Herring Prospectus, Prospectus, abridged prospectus and application form. Ensure compliance and completion of prescribed formalities with the Stock Exchanges, SEBI and RoC including finalisation of DRHP, RHP, Prospectus, and RoC filing and uploading of documents on the document repository platform of the Stock Exchanges. | Equirus & DAM Capital | Equirus      |
| 2.     | Drafting and approval of all statutory advertisements and preparation of audio-visual presentation.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Equirus & DAM Capital | Equirus      |
| 3.     | Drafting and approval of all publicity material other than statutory advertisements as mentioned in point 2 above, including corporate advertising, brochures, etc. filing of media compliance report with SEBI.                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Equirus & DAM Capital | DAM Capital  |
| 4.     | Appointment of intermediaries - Registrar to the Offer, Printer and advertising agency (including coordination of all agreements to be entered with such parties)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Equirus & DAM Capital | Equirus      |
| 5.     | Appointment of other intermediaries – Monitoring agency, Banker to the Offer, Share Escrow Agent, etc (including coordination of all Agreements to be entered with such parties)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Equirus & DAM Capital | DAM Capital  |
| 6.     | Preparation of roadshow presentation and frequently asked questions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Equirus & DAM Capital | Equirus      |
| 7.     | International institutional marketing of the Offer, which will cover, inter alia: <ul style="list-style-type: none"><li>• Institutional marketing strategy</li><li>• Finalising the list and division of international investors for one- to-one meetings</li><li>• Finalising international road show and investor meeting schedules</li></ul>                                                                                                                                                                                                                                                                                                                           | Equirus & DAM Capital | Equirus      |
| 8.     | Domestic Institutional marketing of the Offer, which will cover, inter alia: <ul style="list-style-type: none"><li>• Institutional marketing strategy preparation of publicity budget;</li><li>• Finalizing the list and division of domestic investors for one- to-one meetings; and</li><li>• Finalizing domestic road show and investor meeting schedule.</li></ul>                                                                                                                                                                                                                                                                                                    | Equirus & DAM Capital | DAM Capital  |
| 9.     | Conduct non-institutional marketing of the Offer.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Equirus & DAM Capital | Equirus      |
| 10.    | Conduct retail marketing of the Offer, which will cover, inter-alia: <ul style="list-style-type: none"><li>• Finalising media, marketing, public relations strategy and publicity budget frequently asked questions at retail road show</li><li>• Finalising brokerage, collection centers</li><li>• Finalising centers for holding conferences for brokers etc.</li></ul> Follow-up on distribution of publicity and Offer material including form, RHP/Prospectus and deciding on the quantum of the Offer material                                                                                                                                                     | Equirus & DAM Capital | DAM Capital  |
| 11.    | Managing anchor book related activities including anchor co-ordination, Anchor CAN, intimation of anchor allocation and submission of letters to regulators post completion of anchor allocation, and coordination with stock exchanges for book building process, filing of letters including for software, bidding terminals, mock trading                                                                                                                                                                                                                                                                                                                              | Equirus & DAM Capital | DAM Capital  |
| 12.    | Managing the book and finalization of pricing in consultation with Company                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Equirus & DAM Capital | Equirus      |

| Sr. No | Activities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Responsibility        | Coordination |
|--------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|--------------|
| 13.    | <p>Post bidding activities including management of escrow accounts, coordinate non- institutional allocation, coordination with Registrar, SCSBs, and banks, unblocking of application monies, intimation of allocation and dispatch of refund to bidders, etc.</p> <p>Post-Offer activities, finalization of the basis of allotment, based on technical rejections, finalization of trading, dealing and listing of instruments, demat credit and refunds/ unblocking of funds, post Offer stationery and, coordination with various agencies connected with the post-offer activity such as registrar to the offer, bankers to the offer, Sponsor Banks, Self-Certified Syndicate Bank including responsibility for underwriting arrangements (as applicable), Payment of the applicable STT on behalf of Selling Shareholder, coordination for investor complaints related to the Offer, Coordinating with Stock Exchanges and SEBI for submission of all post-Offer reports including the submission of final post issue report</p> | Equirus & DAM Capital | DAM Capital  |

### Syndicate Members

#### Equirus Securities Private Limited

A-2102 B, 21<sup>st</sup> Floor, A Wing, Marathon Futurex,  
N.M. Joshi Marg, Lower Parel,  
Mumbai, Maharashtra – 400013  
Tel: 02243320600

E-mail: [esplcompliance@equirus.com](mailto:esplcompliance@equirus.com)

Website: [www.equirussecurities.com](http://www.equirussecurities.com)

Contact person: Naman Shah

SEBI Registration No.: INZ000251536

#### Sharekhan Limited

1<sup>st</sup> Floor, Tower No. 3,  
Equinox Business Park,  
LBS Marg, Off BKC, Kurla West,  
Mumbai, Maharashtra - 400070  
Tel: 02267502000

E-mail: [pravin@sharekhan.com](mailto:pravin@sharekhan.com)

Website: [www.sharekhan.com](http://www.sharekhan.com)

Contact person: Pravin Darji

SEBI Registration No.: INB231073330/ INB011073351

### Legal Counsel to the Company

#### Trilegal

One World Centre,  
10<sup>th</sup> Floor, Tower 2A & 2B,  
Senapati Bapat Marg,  
Lower Parel (West),  
Mumbai – 400 013

### Registrar to the Offer

#### MUFG Intime India Private Limited (Formerly Link Intime India Private Limited)

C-101, 247 Park,  
1st Floor, L B S Marg,  
Vikhroli (West),  
Mumbai 400083, Maharashtra, India  
Tel: +91 8108114949

E-mail: [mbengg.ipo@in.mpms.mufg.com](mailto:mbengg.ipo@in.mpms.mufg.com)

Website: [www.in.mpms.mufg.com](http://www.in.mpms.mufg.com)

Investor grievance e-mail: [mbengg.ipo@in.mpms.mufg.com](mailto:mbengg.ipo@in.mpms.mufg.com)

Contact person: Ms. Shanti Gopalkrishnan

SEBI Registration No.: INR000004058

## **Banker(s) to the Offer**

### ***Escrow Collection Bank(s) and Refund Bank***

#### **Kotak Mahindra Bank Limited**

Kotak Infiniti, 6th Floor, Building No. 21,  
Infinity Park, Off Western Express Highway,  
General AK Vaidya Marg, Malad (East).  
Mumbai – 400 097  
Maharashtra, India. Telephone: 022-66056588  
E-mail: [cmsipo@kotak.com](mailto:cmsipo@kotak.com)  
Website: [www.kotak.com](http://www.kotak.com)  
Contact person: Mr. Siddhesh Shirodkar, Associate Vice President  
SEBI Registration Number: INBI00000927

### ***Public Offer Account Bank(s)***

#### **ICICI Bank Limited**

Capital Market Division,  
5<sup>th</sup> Floor, 163, HT Parekh Marg,  
Backbay Reclamation,  
Churchgate, Mumbai 400 020,  
Maharashtra, India  
Telephone: 022- 68052182  
E-mail: [ipo-cmg@icicibank.com](mailto:ipo-cmg@icicibank.com)  
Website: [www.icicibank.com](http://www.icicibank.com)  
Contact person: Varun Badai  
SEBI Registration Number: INBI00000004

### ***Sponsor Bank(s)***

#### **Kotak Mahindra Bank Limited**

Kotak Infiniti, 6th Floor, Building No. 21,  
Infinity Park, Off Western Express Highway,  
General AK Vaidya Marg, Malad (East).  
Mumbai – 400 097  
Maharashtra, India. Telephone: 022-66056588  
E-mail: [cmsipo@kotak.com](mailto:cmsipo@kotak.com)  
Website: [www.kotak.com](http://www.kotak.com)  
Contact person: Mr. Siddhesh Shirodkar, Associate Vice President  
SEBI Registration Number: INBI00000927

#### **ICICI Bank Limited**

Capital Market Division,  
5<sup>th</sup> Floor, 163, HT Parekh Marg,  
Backbay Reclamation,  
Churchgate, Mumbai 400 020,  
Maharashtra, India  
Telephone: 022- 68052182  
E-mail: [ipo-cmg@icicibank.com](mailto:ipo-cmg@icicibank.com)  
Website: [www.icicibank.com](http://www.icicibank.com)  
Contact person: Varun Badai  
SEBI Registration Number: INBI00000004

## **Banker(s) to our Company**

#### **ICICI Bank Limited**

8<sup>th</sup> Floor, Anam-1, Opposite Parimal Garden,  
Ambawadi,  
Ahmedabad – 380 006  
Tel: +91 9375050849/ +91 8460226909  
Email: [meghna.bafna@icicibank.com](mailto:meghna.bafna@icicibank.com), [zeel.shah1@icicibank.com](mailto:zeel.shah1@icicibank.com)  
Contact person: Meghna Bafna/ Zeel Shah

**Kotak Mahindra Bank Limited**

7th Floor, Venus Amadeus,  
Near Jodhpur Cross Road,  
Satellite- 380 015  
Tel: 07967168762  
Email: harsh.ajmera@kotak.com  
Contact person: harsh.ajmera@kotak.com

**Standard Chartered Bank**

1st Floor Raindrops C.G.Road,  
Ahmedabad – 380 009  
Tel: +91 265 6622509  
Email: Pradeep.bhatt@sc.com  
Contact person: www.sc.com

**HDFC Bank Limited**

3rd Floor, Bank House,  
HDFC Bank,  
Navrangpura, Ahmedabad  
Tel: +91 9979876051  
Email: kuldipsinh.chauhan@hdfcbank.com  
Contact person: Kuldipsinh Chauhan

**Bank of Baroda**

Mid corporate Branch 3rd Floor,  
Dena Laxmi Bhavan,  
Ashram Road, Navrangpura,  
Ahmedabad – 380 009  
Tel: 079 2659 4130  
Email: midahd@bankofbaroda.co.in  
Contact person: Vivek Sharma

**Axis Bank**

CBB Panchvati Branch,  
Ahmedabad, Gujarat  
Tel: 07966147159  
Email: cbbahmedabad.operationshead@axisbank.com  
Contact person: Keyur Rathod

**Designated Intermediaries*****Self Certified Syndicate Banks***

The list of SCSBs notified by SEBI for the ASBA process is available on the SEBI website at <http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes>, or at such other website as may be prescribed by SEBI from time to time. A list of the Designated SCSB Branches with which an ASBA Bidder (other than a UPI Bidder), not bidding through Syndicate/Sub Syndicate or through a Registered Broker, RTA or CDP may submit the Bid cum Application Form, is available at <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34>, or at such other websites as may be prescribed by SEBI from time to time.

***SCSBs and mobile applications enabled for UPI Mechanism***

In accordance with the SEBI RTA Master Circular, SEBI ICDR Master Circular, SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/45 dated April 5, 2022, and SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 (to the extent not rescinded by the SEBI ICDR Master Circular in relation to the SEBI ICDR Regulations and the SEBI RTA Master Circular), read with other applicable UPI Circulars, UPI Bidders may apply through the SCSBs and mobile applications using the UPI handles specified on the website of the SEBI. The list of SCSBs through which Bids can be submitted by UPI Bidders, including details such as the eligible mobile applications and UPI handle which can be used for such Bids, is available on the website of the SEBI at <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40> and <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=43> which may be updated from time to time or at such other website as may be prescribed by SEBI from time to time. .

### ***Syndicate SCSB Branches***

In relation to Bids (other than Bids by Anchor Investors and RIBs) submitted under the ASBA process to a member of the Syndicate, the list of branches of the SCSBs at the Specified Locations named by the respective SCSBs to receive deposits of Bid cum Application Forms from the members of the Syndicate is available on the website of the SEBI ([www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes&intmId=35](http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes&intmId=35)) as updated from time to time or any such other website as may be prescribed by SEBI from time to time. For more information on such branches collecting Bid cum Application Forms from the Syndicate at Specified Locations, see the website of the SEBI at [www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes&intmId=35](http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes&intmId=35), as updated from time to time or any such other website as may be prescribed by SEBI from time to time.

### ***Registered Brokers***

Bidders can submit ASBA Forms in the Offer using the stockbroker network of the stock exchange, i.e. through the Registered Brokers at the Broker Centres. The list of the Registered Brokers, including details such as postal address, telephone number and e-mail address, is provided on the websites of the Stock Exchanges at <https://www.bseindia.com/> and <https://www.nseindia.com/>, as updated from time to time.

### ***Registrar and Share Transfer Agents***

The list of the RTAs eligible to accept ASBA Forms at the Designated RTA Locations, including details such as address, telephone number and e-mail address, is provided on the websites of Stock Exchanges at [www.bseindia.com/Static/Markets/PublicIssues/RtaDp.aspx?](http://www.bseindia.com/Static/Markets/PublicIssues/RtaDp.aspx?) and [http://www.nseindia.com/products/content/equities/ipos/asba\\_procedures.htm](http://www.nseindia.com/products/content/equities/ipos/asba_procedures.htm) respectively, as updated from time to time.

### ***Collecting Depository Participants***

The list of the CDPs eligible to accept ASBA Forms at the Designated CDP Locations, including details such as name and contact details, is provided on the websites of BSE at [www.bseindia.com/Static/Markets/PublicIssues/RtaDp.aspx?](http://www.bseindia.com/Static/Markets/PublicIssues/RtaDp.aspx?) and on the website of NSE at [www.nseindia.com/products/content/equities/ipos/asba\\_procedures.htm](http://www.nseindia.com/products/content/equities/ipos/asba_procedures.htm), as updated from time to time.

### ***Credit Rating***

As the Offer is an initial public offering of Equity Shares, the appointment of a credit rating agency is not required.

### ***IPO Grading***

No credit rating agency registered with the SEBI has been appointed in respect of obtaining grading for the Offer.

### ***Debenture Trustees***

As the Offer is an initial public offering of Equity Shares, the appointment of debenture trustees is not required.

### ***Monitoring Agency***

In terms of Regulation 41 of the SEBI ICDR Regulations, our Company will appoint a monitoring agency, prior to the filing of this Red Herring Prospectus with the RoC for monitoring the utilization of the Net Proceeds. For further details in relation to the proposed utilisation of the Net Proceeds, see “*Objects of the Offer*” on page 114.

### ***Appraising Agency***

None of the objects for which the Net Proceeds will be utilised have been appraised by any agency. Accordingly, no appraising entity has been appointed for the Offer.

### ***Green Shoe Option***

No green shoe option is contemplated under the Offer.

### ***Experts***

Except as stated below, our Company has not obtained any expert opinions:

1. Written consent dated July 16, 2025 from M/s Talati & Talati LLP, to include their name as required under section 26 (1) of the Companies Act, 2013 read with SEBI ICDR Regulations, in this Red Herring Prospectus, and as an “expert” as defined under section 2(38) of the Companies Act, 2013 to the extent and in their capacity as our Statutory Auditors,

and in respect of their (i) examination report, dated July 14, 2025 on our Restated Consolidated Financial Statements; and (ii) their report dated July 16, 2025 on the statement of special tax benefits available to our Company, Material Subsidiary and Shareholders in this Red Herring Prospectus and such consent has not been withdrawn as on the date of this Red Herring Prospectus. However, the term “expert” shall not be construed to mean an “expert” as defined under the U.S. Securities Act.

2. Our Company has received written consent dated July 16, 2025 from the practicing company secretary, Kashyap R. Mehta & Associates, Company Secretaries to be named as an “expert” under Section 2(38) and other applicable provisions of the Companies Act, 2013 in its capacity as practicing company secretary and in respect of their certificate dated July 16, 2025 issued in connection with *inter alia* the share capital buildup and such consent has not been withdrawn as of the date of this Red Herring Prospectus. However, the term ‘expert’ shall not be construed to mean an ‘expert’ as defined under U.S. Securities Act.
3. Our Company has received written consent dated July 16, 2025 from Chetan Brahmania, independent chartered engineer, to be named as an “expert” under Section 2(38) and other applicable provisions of the Companies Act, 2013 to the extent and in his capacity as a chartered engineer and in respect of his certificate dated July 16, 2025 in relation to the Company’s manufacturing capacities and capacity utilization at all of its manufacturing facilities and the details derived from such certificate and included in this Red Herring Prospectus. However, the term ‘expert’ shall not be construed to mean an ‘expert’ as defined under U.S. Securities Act.

### **Book Building Process**

Book building process, in the context of the Offer, refers to the process of collection of Bids from Bidders on the basis of this Red Herring Prospectus and the Bid cum Application Forms and the Revision Forms within the Price Band. The Price Band and the minimum Bid Lot size and Employee Discount (if any) will be decided by our Company, in consultation with the BRLMs, and shall be advertised in all editions of the Financial Express, an English language national daily with wide circulation, all editions of Jansatta, a Hindi language national daily with wide circulation and Ahmedabad editions of Jai Hind, a Gujarati daily newspaper (Gujarati being the regional language of Gujarat where our Registered Office is located), and advertised at least two Working Days prior to the Bid/Offer Opening Date and shall be made available to the Stock Exchanges to upload on their respective websites. The Offer Price shall be determined by our Company, in consultation with the BRLMs, after the Bid/Offer Closing Date.

**All investors, other than Anchor Investors, shall only participate through the ASBA process by providing the details of their respective ASBA Account in which the corresponding Bid Amount will be blocked by the SCSBs or, in case of UPI Bidders, by alternatively using the UPI Mechanism. Anchor Investors are not permitted to participate in the Offer through the ASBA process.**

**In accordance with the SEBI ICDR Regulations, QIBs and Non-Institutional Bidders are not allowed to withdraw or lower the size of their Bids (in terms of the quantity of the Equity Shares or the Bid Amount) at any stage. Retail Individual Bidders (subject to the Bid Amount being up to ₹200,000) and Eligible Employees Bidding in the Employee Reservation Portion can revise their Bids during the Bid/Offer Period and can withdraw their Bids on or before the Bid/Offer Closing Date. Further, Anchor Investors cannot withdraw Bids after the Anchor Investor Bid/ Offer Period. Further, allocation to QIBs in the Net QIB Portion will be on a proportionate basis and allocation to Anchor Investors in the Anchor Investor Portion will be on a discretionary basis. Additionally, allotment to each Non-Institutional Bidder shall not be less than the minimum application size, subject to the availability of Equity Shares in the Non -Institutional Portion, and the remaining Equity Shares, if any, shall be allotted on a proportionate basis.**

For further details on the method and procedure for Bidding and book building procedure, see “*Terms of the Offer*”, “*Offer Structure*” and “*Offer Procedure*” on pages 420, 426 and 430, respectively.

**The Book Building Process is in accordance with guidelines, rules, regulations prescribed by SEBI, which are subject to change from time to time. Bidders are advised to make their own judgment about an investment through this process prior to submitting a Bid.**

Bidders should note that the Offer is also subject to obtaining (i) final listing and trading approvals of the Stock Exchanges, which our Company shall apply for after Allotment; and (ii) filing of the Prospectus with the RoC.

### **Underwriting Agreement**

The Underwriting Agreement has not been executed as on the date of this Red Herring Prospectus and will be executed after the determination of the Offer Price and allocation of Equity Shares, but prior to the filing of the Prospectus with the RoC. Our Company and the Selling Shareholders intend to enter into an Underwriting Agreement with the Underwriters, who shall be merchant bankers or stockbrokers registered with SEBI, for the Equity Shares. The Underwriting Agreement is dated [●]. The extent of underwriting obligations and the Bids to be underwritten by each Underwriter shall be as per the Underwriting

Agreement, it is proposed that pursuant to the terms of the Underwriting Agreement, the obligations of the Underwriters will be several and will be subject to conditions specified therein.

The Underwriters have indicated their intention to underwrite such number of Equity Shares as disclosed below:

*(This portion has been intentionally left blank and will be filled in before the Prospectus is filed with the RoC)*

| <b>Name, address, telephone number and e-mail<br/>address of the Underwriters</b> | <b>Indicative number of Equity Shares to<br/>be underwritten</b> | <b>Amount underwritten<br/>(in ₹ million)</b> |
|-----------------------------------------------------------------------------------|------------------------------------------------------------------|-----------------------------------------------|
| [●]                                                                               | [●]                                                              | [●]                                           |

The abovementioned underwriting commitments are indicative and will be finalised after determination of the Offer Price and Basis of Allotment and the allocation of Equity Shares, subject to and in accordance with the provisions of the SEBI ICDR Regulations.

In the opinion of the Board of Directors (based on representations made to our Company by the Underwriters), the resources of each of the abovementioned Underwriters are sufficient to enable them to discharge their respective underwriting obligations in full. The abovementioned Underwriters are registered with the SEBI under Section 12(1) of the SEBI Act or registered as brokers with the Stock Exchange(s). The Board of Directors, at its meeting held on [●], has accepted and entered into the Underwriting Agreement mentioned above on behalf of our Company.

Allocation among the Underwriters may not necessarily be in the proportion of their underwriting commitments set out in the table above.



## CAPITAL STRUCTURE

Our Company's share capital, as of the date of this Red Herring Prospectus, is disclosed below.

(In ₹ except share data)

| S. No.   | Particulars                                                                                                                    | Aggregate value at face value (₹) | Aggregate value at Offer Price* |
|----------|--------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|---------------------------------|
| <b>A</b> | <b>AUTHORISED SHARE CAPITAL</b>                                                                                                |                                   |                                 |
|          | 75,000,000 Equity Shares of face value ₹10 each                                                                                | 750,000,000                       | -                               |
|          | 5,000,000 Preference Shares of face value ₹10 each                                                                             | 50,000,000                        | -                               |
| <b>B</b> | <b>ISSUED, SUBSCRIBED AND PAID-UP CAPITAL BEFORE THE OFFER</b>                                                                 |                                   |                                 |
|          | 50,000,000 Equity Shares of face value of ₹10 each                                                                             | 500,000,000                       | -                               |
| <b>C</b> | <b>PRESENT OFFER</b>                                                                                                           |                                   |                                 |
|          | Offer of up to [●] Equity Shares of face value ₹10 each aggregating up to ₹ 6,500.00 million <sup>(1)</sup>                    | [●]                               | [●]                             |
|          | of which                                                                                                                       |                                   |                                 |
|          | Fresh Issue of up to [●] Equity Shares of face value ₹ 10 each aggregating up to ₹ 2,750.00 million <sup>(1)</sup>             | [●]                               | [●]                             |
|          | Offer for Sale of up to [●] Equity Shares of face value ₹10 each aggregating up to ₹ 3,750.00 million <sup>(2)</sup>           | [●]                               | [●]                             |
|          | which includes                                                                                                                 |                                   |                                 |
|          | Employee Reservation portion of up to [●] Equity Shares of face value ₹ 10 each aggregating up to ₹ [●] million <sup>(3)</sup> | [●]                               | [●]                             |
|          | Net Offer of up to [●] Equity Shares of face value ₹ 10 each aggregating up to ₹ [●] million                                   | [●]                               | [●]                             |
| <b>D</b> | <b>ISSUED, SUBSCRIBED AND PAID-UP CAPITAL AFTER THE OFFER*</b>                                                                 |                                   |                                 |
|          | [●] Equity Shares of face value of ₹[●] each                                                                                   | [●]                               | [●]                             |
| <b>E</b> | <b>SECURITIES PREMIUM ACCOUNT</b>                                                                                              |                                   |                                 |
|          | Before the Offer                                                                                                               |                                   | Nil                             |
|          | After the Offer                                                                                                                |                                   | [●]                             |

\* To be included upon finalization of the Offer Price.

<sup>(1)</sup> Our Board has authorised the Offer, pursuant to their resolution dated January 18, 2025 and our Board has taken on record the participation of the Selling Shareholders in the Offer for Sale pursuant to a resolution dated July 14, 2025. Our Shareholders have authorised the Fresh Issue pursuant to a special resolution dated February 12, 2025.

<sup>(2)</sup> Each of the Selling Shareholders, severally and not jointly, confirms that the Equity Shares being offered by them are eligible for being offered for sale pursuant to the Offer in terms of Regulation 8 of the SEBI ICDR Regulations and confirm compliance with and will comply with the conditions specified in Regulation 8A of the SEBI ICDR Regulations, to the extent applicable. For details on the authorizations by the Selling Shareholders in relation to the Offer for Sale, see "The Offer" on page 82.

<sup>(4)</sup> The Employee Reservation Portion shall not exceed 5% of our post-Offer paid-up Equity Share capital. For further details, see "Offer Structure" on page 426. Unless the Employee Reservation Portion is under-subscribed, the value of allocation to an Eligible Employee Bidding in the Employee Reservation Portion shall not exceed ₹0.20 million (net of Employee Discount, if any). In the event of under-subscription in the Employee Reservation Portion (if any), the unsubscribed portion will be available for allocation and Allotment, proportionately to all Eligible Employees who have Bid in excess of ₹0.20 million, subject to the maximum value of Allotment made to such Eligible Employee not exceeding ₹0.50 million (net of Employee Discount, if any). The unsubscribed portion, if any, in the Employee Reservation Portion (after such allocation up to ₹0.50 million), shall be added to the Net Offer. Further, an Eligible Employee Bidding in the Employee Reservation Portion can also Bid in the Net Offer and such Bids will not be treated as multiple Bids subject to applicable limits. Our Company in consultation with the BRLMs, may offer a discount of up to ₹[●] of the Offer Price to Eligible Employees Bidding in the Employee Reservation Portion, subject to necessary approvals as may be required, and which shall be announced at least two Working Days prior to the Bid / Offer Opening Date.

For details in relation to the changes in the authorised share capital of our Company in the last 10 years, see "History and Certain Corporate Matters - Amendments to the Memorandum of Association" on page 257.

## Notes to Capital Structure

### 1. Share capital history of our Company

Our Company is in compliance with the Companies Act, 1956 and the Companies Act, 2013, to the extent applicable, with respect to issuance of Equity Shares from the date of incorporation of our Company till the date of filing of this Red Herring Prospectus.

#### (a) History of equity share capital of our Company:

| Date of allotment | Number of equity shares allotted | Number of allottees | Face value per equity share (₹) | Issue price per equity share (₹) | Reason for/ Nature of allotment                       | Nature of consideration | Cumulative number of equity shares | Cumulative paid-up equity share capital (₹) | Name of allottees                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|-------------------|----------------------------------|---------------------|---------------------------------|----------------------------------|-------------------------------------------------------|-------------------------|------------------------------------|---------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| June 16, 1981     | 20                               | 2                   | 100                             | 100                              | Initial subscription to the Memorandum of Association | Cash                    | 20                                 | 2,000                                       | 10 equity shares each were allotted to Manibhai Shivabhai Patel and Hasmukhbhai Shivabhai Patel                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| November 5, 1984  | 980                              | 36                  | 100                             | 100                              | Further issue                                         | Cash                    | 1,000                              | 1,00,000                                    | 40 equity shares each were allotted to Manibhai S. Patel and Hasmukhbhai S. Patel; 20 equity shares each were allotted to Lalitaben M. Patel, Raojibhai C. Patel, Ishwarbhai Z. Patel, Saileshbhai I. Patel, Manubhai J. Patel, Nirmalaben I. Patel, Kantibhai C. Patel, Ramdas P. Patel, Anilkumar Ramdas Patel, Chetan R. Patel (minor), Shantilal P. Patel, Magalaben S. Patel, Vipinbhai K. Patel, Leenaben V. Patel; 25 equity shares each were allotted to Girishbhai M. Patel, Maheshbhai M. Patel, Kailashben M. Patel, Bhadraben H. Patel, Nandan S. Patel (minor); 30 equity shares each were allotted to Umaben G. Patel, Reenaben M. Patel, Gunvantiben K. Patel and Kantibhai C. Patel jointly; 50 equity shares each were allotted to Malav G. Patel (minor), Tosha G. Patel (minor), Vrunda M. Patel (minor), Manubhai S. Patel; 55 equity shares each were allotted to Ami H. Patel (minor), Chirag H. Patel (minor); 35 equity shares were allotted to Mitaben S. Patel; 10 equity shares each were allotted to Roomaben K. Patel, Akshay Shantilal Patel (minor), Jimir J. Patel (minor); and 15 equity shares each were allotted to Jagdishbhai S. Patel, Indumatiben J. Patel. |

| Date of allotment | Number of equity shares allotted | Number of allottees | Face value per equity share (₹) | Issue price per equity share (₹) | Reason for/ Nature of allotment | Nature of consideration | Cumulative number of equity shares | Cumulative paid-up equity share capital (₹) | Name of allottees                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|-------------------|----------------------------------|---------------------|---------------------------------|----------------------------------|---------------------------------|-------------------------|------------------------------------|---------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| May 11, 1985      | 4,000                            | 46                  | 100                             | 100                              | Further issue                   | Cash                    | 5,000                              | 500,000                                     | 30 equity shares each were allotted to Mangalaben S. Patel, Kantibhai C. Patel, Shantilal P. Patel, Leenaben V. Patel, Vipinbhai K. Patel; 50 equity shares each were allotted to Manibhai S. Patel, Manubhai S. Patel, Hasmukhbhai S. Patel, Ramdas Purshottamdas Patel, Ishwarbhai Z. Patel, Shaileshbhai I. Patel, Aditi V. Patel (minor), Aditya V. Patel (minor); 125 equity shares each were allotted to Manibhai S. Patel (HUF), Girishbhai M. Patel (HUF), Manubhai S. Patel (HUF), Hasmukhbhai S. Patel (HUF), Maheshbhai M. Patel (HUF); 80 equity shares each were allotted to Lalitaben M. Patel, Raojibhai C. Patel; 75 equity shares each were allotted to Girishbhai M. Patel, Maheshbhai M. Patel, Kailashben M. Patel, Bhadraben H. Patel, Kanubhai R. Patel; 70 equity shares each were allotted to Umaben G. Patel, Reenaben M. Patel; 200 equity shares each were allotted to Vrunda M. Patel (minor), Malav G. Patel (minor), Tosha G. Patel (minor); 195 equity shares each were allotted to Ami H. Patel (minor), Chirag Hasmukhbhai Patel (minor); 130 equity shares were allotted to Chetan R. Patel (minor); 65 equity shares were allotted Mitaben S. Patel; 55 equity shares each were allotted to Manubhai J. Patel, Nirmalaben I. Patel; 225 equity shares were allotted to Nandan S. Patel (minor); 45 equity shares were allotted to Gunvantiben Kantibhai Patel; 115 equity shares each were allotted to Roomaben Kantibhai Patel (minor); 60 equity shares were allotted to Anilkumar R. Patel; and 10 equity shares each were allotted to Jagdishbhai S. Patel, Indumatiben J. Patel, Ishwarbhai Z. Patel; 140 equity shares each were allotted to Jimir J. Patel (minor), |

| Date of allotment                                                                                                                                                                                                                                                                                                                                                                                                                            | Number of equity shares allotted | Number of allottees | Face value per equity share (₹) | Issue price per equity share (₹) | Reason for/ Nature of allotment                                              | Nature of consideration | Cumulative number of equity shares | Cumulative paid-up equity share capital (₹) | Name of allottees                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|---------------------|---------------------------------|----------------------------------|------------------------------------------------------------------------------|-------------------------|------------------------------------|---------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                  |                     |                                 |                                  |                                                                              |                         |                                    |                                             | Akshay S. Patel (minor) and 100 equity shares were allotted to Shaileshbhai I. Patel HUF                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Pursuant to a resolution of our Board dated September 5, 2006 and Shareholders' resolution dated November 7, 2006, equity shares of face value of ₹100 each of our Company were sub-divided into equity shares of face value of ₹10 each. Consequently, the issued and subscribed share capital of our Company comprising 5,000 equity shares of face value of ₹100 each was sub-divided into 50,000 equity shares of face value of ₹10 each |                                  |                     |                                 |                                  |                                                                              |                         |                                    |                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| March 31, 2008                                                                                                                                                                                                                                                                                                                                                                                                                               | 7,950,000                        | 11                  | 10                              | 10                               | Further issue                                                                | Cash                    | 8,000,000                          | 80,000,000                                  | 1,113,000 Equity Shares each were allotted to Manibhai S. Patel, Hasmukhbhai S. Patel, Malav G. Patel; 954,000 Equity Shares were allotted to Manubhai S. Patel; 556,500 Equity Shares were allotted to Girishbhai M. Patel; 1,187,500 Equity Shares were allotted to Chirag H. Patel; 397,500 Equity Shares were allotted to Vipinbhai K. Patel; 800,000 Equity Shares were allotted to Birvaben C. Patel; 159,000 Equity Shares were allotted to Leenaben V. Patel; 318,000 Equity Shares were allotted to Umaben G. Patel; and 238,500 Equity Shares were allotted to Aditya V. Patel. |
| February 24, 2011                                                                                                                                                                                                                                                                                                                                                                                                                            | 2,000,000                        | 10                  | 10                              | 10                               | Further issue                                                                | Cash                    | 10,000,000                         | 100,000,000                                 | 280,000 Equity Shares each were allotted to Manibhai S. Patel, Hasmukhbhai S. Patel, Malav G. Patel; 260,000 Equity Shares were allotted to Girishbhai M. Patel; 80,000 Equity Shares were allotted to Umaben G. Patel; 420,000 Equity Shares were allotted to Chirag H. Patel; 200,000 Equity Shares were allotted to Birvaben C. Patel; 100,000 Equity Shares were allotted to Vipinbhai K. Patel; 40,000 Equity Shares were allotted to Leenaben V. Patel; and 60,000 Equity Shares were allotted to Aditya V. Patel.                                                                  |
| March 4, 2011                                                                                                                                                                                                                                                                                                                                                                                                                                | 10,000,000                       | 10                  | 10                              | Not applicable                   | Bonus issue in the ratio of one equity share for every one equity share held | Not applicable          | 20,000,000                         | 200,000,000                                 | 1,400,000 Equity Shares each were allotted to Manibhai S. Patel, Hasmukhbhai S. Patel, Malav G. Patel; 1,300,000 Equity Shares were allotted to Girishbhai M. Patel; 400,000 Equity Shares were allotted to Umaben G. Patel; 2,100,000 Equity Shares were allotted to                                                                                                                                                                                                                                                                                                                     |

| Date of allotment | Number of equity shares allotted | Number of allottees | Face value per equity share (₹) | Issue price per equity share (₹) | Reason for/ Nature of allotment                                                  | Nature of consideration | Cumulative number of equity shares | Cumulative paid-up equity share capital (₹) | Name of allottees                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|-------------------|----------------------------------|---------------------|---------------------------------|----------------------------------|----------------------------------------------------------------------------------|-------------------------|------------------------------------|---------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                   |                                  |                     |                                 |                                  |                                                                                  |                         |                                    |                                             | Chirag H. Patel; 500,000 Equity shares were allotted to Vipinbhai K. Patel; 200,000 Equity Shares were allotted to Leenaben V. Patel; 300,000 Equity Shares were allotted to Aditya V. Patel; and 1,000,000 Equity shares were allotted to Birvaben C. Patel.                                                                                                                                                                                                                                                                                   |
| October 9, 2023   | 30,000,000                       | 8                   | 10                              | Not applicable                   | Bonus issue in the ratio of three equity shares for every two equity shares held | Not applicable          | 50,000,000                         | 500,000,000                                 | 8,100,000 Equity Shares were allotted to Girishbhai Manibhai Patel; 1,200,000 Equity Shares were allotted to Uma Girishbhai Patel; 4,200,000 Equity Shares were allotted to Malav Girishbhai Patel; 10,500,000 Equity Shares were allotted to Chirag Hasmukhbhai Patel; 1,500,000 Equity Shares were allotted to Vipinbhai Kantilal Patel; 600,000 Equity Shares were allotted to Leenaben Vipinbhai Patel; 900,000 Equity Shares were allotted to Aditya Vipinbhai Patel; and 3,000,000 Equity Shares were allotted to Birva Chiragbhai Patel. |

(b) *History of Preference Share capital of our Company*

Our Company does not have any outstanding Preference Share capital as on the date of filing of this Red Herring Prospectus.

2. **Issue of shares issued for consideration other than cash or by way of bonus issue**

Except as stated below, our Company has not issued any shares in the past for consideration other than cash or by way of bonus issue, as of the date of this Red Herring Prospectus:

| Date of allotment | Number of equity shares allotted | Face value (₹) | Issue price per equity share (₹) | Reason for allotment                                                             | List of allottees                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Benefits accrued to our Company |
|-------------------|----------------------------------|----------------|----------------------------------|----------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|
| March 4, 2011     | 10,000,000                       | 10             | Not applicable                   | Bonus issue in the ratio of one equity share for every one equity share held     | 1,400,000 Equity Shares each were allotted to Manibhai S. Patel, Hasmukhbhai S. Patel, Malav G. Patel; 1,300,000 Equity Shares were allotted to Girishbhai M. Patel; 400,000 Equity Shares were allotted to Umaben G. Patel; 2,100,000 Equity Shares were allotted to Chirag H. Patel; 500,000 Equity shares were allotted to Vipinbhai K. Patel; 200,000 Equity Shares were allotted to Leenaben V. Patel; 300,000 Equity Shares were allotted to Aditya V. Patel; and 1,000,000 Equity shares were allotted to Birvaben C. Patel.             | -                               |
| October 9, 2023   | 30,000,000                       | 10             | Not applicable                   | Bonus issue in the ratio of three equity shares for every two equity shares held | 8,100,000 Equity Shares were allotted to Girishbhai Manibhai Patel; 1,200,000 Equity Shares were allotted to Uma Girishbhai Patel; 4,200,000 Equity Shares were allotted to Malav Girishbhai Patel; 10,500,000 Equity Shares were allotted to Chirag Hasmukhbhai Patel; 1,500,000 Equity Shares were allotted to Vipinbhai Kantilal Patel; 600,000 Equity Shares were allotted to Leenaben Vipinbhai Patel; 900,000 Equity Shares were allotted to Aditya Vipinbhai Patel; and 3,000,000 Equity Shares were allotted to Birva Chiragbhai Patel. | -                               |

3. **Issue of Equity Shares or Preference Shares at a price lower than the Offer Price in the last one year**

Our Company has not issued any Equity Shares or Preference Shares at a price which may be lower than the Offer Price during the period of one year preceding the date of this Red Herring Prospectus except as disclosed in the Share capital history of our Company. Our Company does not have any outstanding Preference Share capital as of the date of this Red Herring Prospectus. For further details, see “*Share capital history of our Company – History of Equity Share Capital of our Company*” on page 95.

4. **Issue of shares out of revaluation reserves**

Our Company has not issued any shares out of revaluation reserves since its incorporation.

5. **Issue of shares pursuant to any scheme of arrangement**

Our Company has not issued or allotted any shares in terms of a scheme of arrangement approved under Sections 391-394 of the Companies Act, 1956 or Sections 230-234 of the Companies Act, 2013.

6. **Details of Build-up, Contribution and Lock-in of Promoters’ Shareholding and Lock-in of other Equity Shares**

As on the date of this Red Herring Prospectus, our Promoters collectively hold 48,000,000 Equity Shares constituting approximately 96.00% of the issued, subscribed and paid-up share capital of our Company.

(a) *Build-up of Promoters’ equity shareholding in our Company*

The build-up of the equity shareholding of our Promoters since incorporation of our Company is as set out below:

**Girishbhai Manibhai Patel**

| Date of allotment/ transfer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Number of fully paid-up equity shares | Face value (₹) | Issue/ Transfer price per equity share (₹) | Nature of consideration | Nature of acquisition/ allotment/ transfer                          | Percentage of pre- Offer equity share capital (%) | Percentage of post- Offer equity share capital (%) |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|----------------|--------------------------------------------|-------------------------|---------------------------------------------------------------------|---------------------------------------------------|----------------------------------------------------|
| November 5, 1984                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 25                                    | 100            | 100                                        | Cash                    | Further issue                                                       | Negligible                                        | [●]                                                |
| May 11, 1985                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 75                                    | 100            | 100                                        | Cash                    | Further issue                                                       | Negligible                                        | [●]                                                |
| July 15, 1992                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 25                                    | 100            | 470                                        | Cash                    | Transfer of equity shares from Indumatiben J. Patel                 | Negligible                                        | [●]                                                |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 50                                    | 100            | 470                                        | Cash                    | Transfer of equity shares from Chetan R. Patel (minor)              | Negligible                                        | [●]                                                |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 50                                    | 100            | 470                                        | Cash                    | Transfer of equity shares from Ramdas P. Patel                      | Negligible                                        | [●]                                                |
| Pursuant to a resolution of our Board dated September 5, 2006 and Shareholders’ resolution dated November 7, 2006, equity shares of face value of ₹100 each of our Company were sub-divided into equity shares of face value of ₹10 each. Consequently, the issued and subscribed share capital of our Company comprising 5,000 equity shares of face value of ₹100 each was sub-divided into 50,000 equity shares of face value of ₹10 each. Pursuant to the sub-division, Girishbhai Manibhai Patel, one of our Promoters, consequently, holds 2,250 equity shares of face value ₹10 each. |                                       |                |                                            |                         |                                                                     |                                                   |                                                    |
| March 31, 2008                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 556,500                               | 10             | 10                                         | Cash                    | Further issue                                                       | 1.11                                              | [●]                                                |
| May 31, 2008                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 1,250                                 | 10             | 100                                        | Cash                    | Transfer of Equity Shares from Girishbhai M. Patel (HUF)            | Negligible                                        | [●]                                                |
| June 16, 2008                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 480,000                               | 10             | Nil                                        | Nil                     | Transmission of Equity Shares by way of will from Manubhai S. Patel | 0.96                                              | [●]                                                |
| February 24, 2011                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 260,000                               | 10             | 10                                         | Cash                    | Further issue                                                       | 0.52                                              | [●]                                                |
| March 4, 2011                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 1,300,000                             | 10             | Not applicable                             | Not applicable          | Bonus issue in the ratio of one equity share for every              | 2.60                                              | [●]                                                |

| Date of allotment/ transfer | Number of fully paid- up equity shares | Face value (₹) | Issue/ Transfer price per equity share (₹) | Nature of consideration | Nature of acquisition/ allotment/ transfer                                       | Percentage of pre- Offer equity share capital (%) | Percentage of post- Offer equity share capital (%) |
|-----------------------------|----------------------------------------|----------------|--------------------------------------------|-------------------------|----------------------------------------------------------------------------------|---------------------------------------------------|----------------------------------------------------|
|                             |                                        |                |                                            |                         | one equity share held                                                            |                                                   |                                                    |
| July 8, 2015                | 2,800,000                              | 10             | Nil                                        | Nil                     | Transmission of Equity Shares from Manibhai Shivabhai Patel                      | 5.60                                              | [●]                                                |
| October 9, 2023             | 8,100,000                              | 10             | Not applicable                             | Not applicable          | Bonus issue in the ratio of three equity shares for every two equity shares held | 16.20                                             | [●]                                                |
| May 21, 2024                | 6,000,000                              | 10             | Nil                                        | Nil                     | Transfer of Equity Shares by way of gift from Malav Girishbhai Patel             | 12.00                                             | [●]                                                |
| June 28, 2024               | (5,000)                                | 10             | Nil                                        | Nil                     | Transfer of Equity Shares by way of gift to MGM5 Family Trust                    | (0.01)                                            | [●]                                                |
| June 28, 2024               | (5,000)                                | 10             | Nil                                        | Nil                     | Transfer of Equity Shares by way of gift to MGM11 Family Trust                   | (0.01)                                            | [●]                                                |
| <b>Total</b>                | <b>19,490,000</b>                      |                |                                            |                         |                                                                                  | <b>38.98</b>                                      | <b>[●]</b>                                         |

#### Malav Girishbhai Patel

| Date of allotment/ transfer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Number of fully paid- up equity shares | Face value (₹) | Issue/ Transfer price per equity share (₹) | Nature of consideration | Nature of acquisition/ allotment/ transfer                                       | Percentage of pre- Offer equity share capital (%) | Percentage of post- Offer equity share capital (%) |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|----------------|--------------------------------------------|-------------------------|----------------------------------------------------------------------------------|---------------------------------------------------|----------------------------------------------------|
| November 5, 1984                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 50                                     | 100            | 100                                        | Cash                    | Further issue                                                                    | Negligible                                        | [●]                                                |
| May 11, 1985                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 200                                    | 100            | 100                                        | Cash                    | Further issue                                                                    | Negligible                                        | [●]                                                |
| March 3, 1986                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 50                                     | 100            | 100                                        | Cash                    | Transfer of equity shares from Akshay S. Patel (minor)                           | Negligible                                        | [●]                                                |
| August 18, 1987                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 50                                     | 100            | 100                                        | Cash                    | Transfer of equity shares from Raojibhai C. Patel                                | Negligible                                        | [●]                                                |
| Pursuant to a resolution of our Board dated September 5, 2006 and Shareholders' resolution dated November 7, 2006, equity shares of face value of ₹100 each of our Company were sub-divided into equity shares of face value of ₹10 each. Consequently, the issued and subscribed share capital of our Company comprising 5,000 equity shares of face value of ₹100 each was sub-divided into 50,000 equity shares of face value of ₹10 each. Pursuant to the sub-division, Malav Girishbhai Patel, one of our Promoters, consequently, holds 3,500 equity shares of face value ₹10 each. |                                        |                |                                            |                         |                                                                                  |                                                   |                                                    |
| April 5, 2007                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 3,500                                  | 10             | 100                                        | Cash                    | Transfer of Equity Shares from Tosha G. Patel                                    | Negligible                                        | [●]                                                |
| March 31, 2008                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 1,113,000                              | 10             | 10                                         | Cash                    | Further issue                                                                    | 2.23                                              | [●]                                                |
| February 24, 2011                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 280,000                                | 10             | 10                                         | Cash                    | Further issue                                                                    | 0.56                                              | [●]                                                |
| March 4, 2011                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1,400,000                              | 10             | Not applicable                             | Bonus                   | Bonus issue in the ratio of one equity share for every one equity share held     | 2.80                                              | [●]                                                |
| October 9, 2023                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 4,200,000                              | 10             | Not applicable                             | Bonus                   | Bonus issue in the ratio of three equity shares for every two equity shares held | 8.40                                              | [●]                                                |



| Date of allotment/ transfer | Number of fully paid- up equity shares | Face value (₹) | Issue/ Transfer price per equity share (₹) | Nature of consideration | Nature of acquisition/ allotment/ transfer                            | Percentage of pre- Offer equity share capital (%) | Percentage of post- Offer equity share capital (%) |
|-----------------------------|----------------------------------------|----------------|--------------------------------------------|-------------------------|-----------------------------------------------------------------------|---------------------------------------------------|----------------------------------------------------|
| May 21, 2024                | (6,000,000)                            | 10             | Nil                                        | Nil                     | Transfer of Equity Shares by way of gift to Girishbhai Manibhai Patel | (12.00)                                           | [●]                                                |
| <b>Total</b>                | <b>1,000,000</b>                       |                |                                            |                         |                                                                       | <b>2.00</b>                                       | <b>[●]</b>                                         |

#### Chirag Hasmukhbhai Patel

| Date of allotment/ transfer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Number of fully paid- up equity shares | Face value (₹) | Issue/ Transfer price per equity share (₹) | Nature of consideration | Nature of acquisition/ allotment/ transfer                                     | Percentage of pre- Offer equity share capital (%) | Percentage of post- Offer equity share capital (%) |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|----------------|--------------------------------------------|-------------------------|--------------------------------------------------------------------------------|---------------------------------------------------|----------------------------------------------------|
| November 5, 1984                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 55                                     | 100            | 100                                        | Cash                    | Further issue                                                                  | Negligible                                        | [●]                                                |
| May 11, 1985                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 195                                    | 100            | 100                                        | Cash                    | Further issue                                                                  | Negligible                                        | [●]                                                |
| March 3, 1986                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 50                                     | 100            | 100                                        | Cash                    | Transfer of equity shares from Akshay S. Patel (minor)                         | Negligible                                        | [●]                                                |
| August 18, 1987                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 25                                     | 100            | 100                                        | Cash                    | Transfer of equity shares from Kanubhai R. Patel                               | Negligible                                        | [●]                                                |
| September 12, 1992                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 250                                    | 100            | 470                                        | Cash                    | Transfer of equity shares from Ami H. Patel (minor)                            | Negligible                                        | [●]                                                |
| January 20, 1997                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 100                                    | 100            | 470                                        | Cash                    | Transfer of equity shares from Maheshbhai M. Patel                             | Negligible                                        | [●]                                                |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 125                                    | 100            | 470                                        | Cash                    | Transfer of equity shares from Maheshbhai M. Patel (HUF)                       | Negligible                                        | [●]                                                |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 100                                    | 100            | 470                                        | Cash                    | Transfer of equity shares from Reenaben M. Patel                               | Negligible                                        | [●]                                                |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 350                                    | 100            | 470                                        | Cash                    | Transfer of equity shares from Vrunda M. Patel                                 | Negligible                                        | [●]                                                |
| Pursuant to a resolution of our Board dated September 5, 2006 and Shareholders' resolution dated November 7, 2006, equity shares of face value of ₹100 each of our Company were sub-divided into equity shares of face value of ₹10 each. Consequently, the issued and subscribed share capital of our Company comprising 5,000 equity shares of face value of ₹100 each was sub-divided into 50,000 equity shares of face value of ₹10 each. Pursuant to the sub-division, Chirag Hasmukhbhai Patel, one of our Promoters, consequently, holds 12,500 equity shares of face value ₹10 each |                                        |                |                                            |                         |                                                                                |                                                   |                                                    |
| March 31, 2008                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 1,187,500                              | 10             | 10                                         | Cash                    | Further issue                                                                  | 2.38                                              | [●]                                                |
| June 16, 2008                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 480,000                                | 10             | Nil                                        | Nil                     | Transmission of Equity Shares by way of will from Manubhai S. Patel            | 0.96                                              | [●]                                                |
| February 24, 2011                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 420,000                                | 10             | 10                                         | Cash                    | Further issue                                                                  | 0.84                                              | [●]                                                |
| March 4, 2011                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 2,100,000                              | 10             | Not applicable                             | Bonus                   | Bonus issue in the ratio of one equity share for every one equity share held   | 4.20                                              | [●]                                                |
| March 1, 2023                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 2,800,000                              | 10             | Nil                                        | Nil                     | Transmission of 2,800,000 Equity Shares of Hasmukhbhai S. Patel by way of will | 5.60                                              | [●]                                                |

| Date of allotment/ transfer | Number of fully paid- up equity shares | Face value (₹) | Issue/ Transfer price per equity share (₹) | Nature of consideration | Nature of acquisition/ allotment/ transfer                                       | Percentage of pre- Offer equity share capital (%) | Percentage of post- Offer equity share capital (%) |
|-----------------------------|----------------------------------------|----------------|--------------------------------------------|-------------------------|----------------------------------------------------------------------------------|---------------------------------------------------|----------------------------------------------------|
| October 9, 2023             | 10,500,000                             | 10             | Not applicable                             | Bonus                   | Bonus issue in the ratio of three equity shares for every two equity shares held | 21.00                                             | [●]                                                |
| July 9, 2024                | (5,000)                                | 10             | Nil                                        | Nil                     | Transfer of Equity Shares by way of gift to Chirag H Patel Family Trust          | (0.01)                                            | [●]                                                |
| <b>Total</b>                | <b>17,495,000</b>                      |                |                                            |                         |                                                                                  | <b>34.99</b>                                      | <b>[●]</b>                                         |

#### Vipinbhai Kantilal Patel

| Date of allotment/ transfer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Number of fully paid- up equity shares | Face value (₹) | Issue/ Transfer price per equity share (₹) | Nature of consideration | Nature of acquisition/ allotment/ transfer                                       | Percentage of pre- Offer equity share capital (%) | Percentage of post- Offer equity share capital (%) |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|----------------|--------------------------------------------|-------------------------|----------------------------------------------------------------------------------|---------------------------------------------------|----------------------------------------------------|
| November 5, 1984                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 20                                     | 100            | 100                                        | Cash                    | Further issue                                                                    | Negligible                                        | [●]                                                |
| May 11, 1985                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 30                                     | 100            | 100                                        | Cash                    | Further issue                                                                    | Negligible                                        | [●]                                                |
| July 15, 1992                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 50                                     | 100            | 470                                        | Cash                    | Transfer of equity shares from Kantibhai C. Patel                                | Negligible                                        | [●]                                                |
| June 23, 1993                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | (50)                                   | 100            | 470                                        | Cash                    | Transfer of equity shares to Kantibhai T. Patel                                  | Negligible                                        | [●]                                                |
| January 20, 1997                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 200                                    | 100            | 470                                        | Cash                    | Transfer of equity shares from Manubhai S. Patel                                 | Negligible                                        | [●]                                                |
| Pursuant to a resolution of our Board dated September 5, 2006 and Shareholders' resolution dated November 7, 2006, equity shares of face value of ₹100 each of our Company were sub-divided into equity shares of face value of ₹10 each. Consequently, the issued and subscribed share capital of our Company comprising 5,000 equity shares of face value of ₹100 each was sub-divided into 50,000 equity shares of face value of ₹10 each. Pursuant to the sub-division, Vipinbhai Kantilal Patel, one of our Promoters, consequently, holds 2,500 equity shares of face value ₹10 each |                                        |                |                                            |                         |                                                                                  |                                                   |                                                    |
| March 31, 2008                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 397,500                                | 10             | 10                                         | Cash                    | Further issue                                                                    | 0.80                                              | [●]                                                |
| February 24, 2011                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 100,000                                | 10             | 10                                         | Cash                    | Further issue                                                                    | 0.20                                              | [●]                                                |
| March 4, 2011                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 500,000                                | 10             | Not applicable                             | Bonus                   | Bonus issue in the ratio of one equity share for every one equity share held     | 1.00                                              | [●]                                                |
| October 9, 2023                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 1,500,000                              | 10             | Not applicable                             | Bonus                   | Bonus issue in the ratio of three equity shares for every two equity shares held | 3.00                                              | [●]                                                |
| June 25, 2024                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | (1,000)                                | 10             | Nil                                        | Nil                     | Transfer of Equity Shares by way of gift to Vipin K Patel Family Trust           | Negligible                                        | [●]                                                |
| April 29, 2025                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1,000,000                              | 10             | Nil                                        | Nil                     | Transmission of Equity Shares from Leenaben Vipinbhai Patel                      | 2.00                                              | [●]                                                |
| May 26, 2025                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | (1,000,000)                            | 10             | Nil                                        | Nil                     | Transfer of Equity Shares by way of gift to Aditya Vipinbhai Patel               | (2.00)                                            | [●]                                                |
| <b>Total</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | <b>2,499,000</b>                       |                |                                            |                         |                                                                                  | <b>5.00</b>                                       | <b>[●]</b>                                         |

### Aditya Vipinbhai Patel

| Date of allotment/ transfer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Number of fully paid- up equity shares | Face value (₹) | Issue/ Transfer price per equity share (₹) | Nature of consideration | Nature of acquisition/ allotment/ transfer                                       | Percentage of pre- Offer equity share capital (%) | Percentage of post- Offer equity share capital (%) |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|----------------|--------------------------------------------|-------------------------|----------------------------------------------------------------------------------|---------------------------------------------------|----------------------------------------------------|
| May 11, 1985                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 50                                     | 100            | 100                                        | Cash                    | Further issue                                                                    | Negligible                                        | [●]                                                |
| Pursuant to a resolution of our Board dated September 5, 2006 and Shareholders' resolution dated November 7, 2006, equity shares of face value of ₹100 each of our Company were sub-divided into equity shares of face value of ₹10 each. Consequently, the issued and subscribed share capital of our Company comprising 5,000 equity shares of face value of ₹100 each was sub-divided into 50,000 equity shares of face value of ₹10 each. Pursuant to the sub-division, Aditya Vipinbhai Patel, one of our Promoters, consequently, holds 500 equity shares of face value ₹10 each |                                        |                |                                            |                         |                                                                                  |                                                   |                                                    |
| April 5, 2007                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 500                                    | 10             | 100                                        | Cash                    | Transfer of Equity Shares from Aditi V. Patel                                    | Negligible                                        | [●]                                                |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 500                                    | 10             | 100                                        | Cash                    | Transfer of Equity Shares from Kantilal T. Patel                                 | Negligible                                        | [●]                                                |
| March 31, 2008                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 238,500                                | 10             | 10                                         | Cash                    | Further issue                                                                    | 0.48                                              | [●]                                                |
| February 24, 2011                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 60,000                                 | 10             | 10                                         | Cash                    | Further issue                                                                    | 0.12                                              | [●]                                                |
| March 4, 2011                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 300,000                                | 10             | Not applicable                             | Bonus                   | Bonus issue in the ratio of one equity share for every one equity share held     | 0.60                                              | [●]                                                |
| October 9, 2023                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 900,000                                | 10             | Not applicable                             | Bonus                   | Bonus issue in the ratio of three equity shares for every two equity shares held | 1.80                                              | [●]                                                |
| June 25, 2024                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | (1,000)                                | 10             | Nil                                        | Nil                     | Transfer of Equity Shares by way of gift to Aditya V Patel Family Trust          | Negligible                                        | [●]                                                |
| May 26, 2025                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 1,000,000                              | 10             | Nil                                        | Nil                     | Transfer of Equity Shares by way of gift from Vipinbhai Kantilal Patel           | 2.00                                              | [●]                                                |
| <b>Total</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <b>2,499,000</b>                       |                |                                            |                         |                                                                                  | <b>5.00</b>                                       | <b>[●]</b>                                         |

### Birva Chirag Patel

| Date of allotment/ transfer | Number of fully paid- up equity shares | Face value (₹) | Issue/ Transfer price per equity share (₹) | Nature of consideration | Nature of acquisition/ allotment/ transfer                                       | Percentage of pre- Offer equity share capital (%) | Percentage of post- Offer equity share capital (%) |
|-----------------------------|----------------------------------------|----------------|--------------------------------------------|-------------------------|----------------------------------------------------------------------------------|---------------------------------------------------|----------------------------------------------------|
| March 31, 2008              | 800,000                                | 10             | 10                                         | Cash                    | Further issue                                                                    | 1.60                                              | [●]                                                |
| February 24, 2011           | 200,000                                | 10             | 10                                         | Cash                    | Further issue                                                                    | 0.40                                              | [●]                                                |
| March 4, 2011               | 1,000,000                              | 10             | Not applicable                             | Bonus                   | Bonus issue in the ratio of one equity share for every one equity share held     | 2.00                                              | [●]                                                |
| October 9, 2023             | 3,000,000                              | 10             | Not applicable                             | Bonus                   | Bonus issue in the ratio of three equity shares for every two equity shares held | 6.00                                              | [●]                                                |
| <b>Total</b>                | <b>5,000,000</b>                       |                |                                            |                         |                                                                                  | <b>10.00</b>                                      | <b>[●]</b>                                         |

**Aditya V Patel Family Trust\***

| Date of allotment/ transfer | Number of fully paid- up equity shares | Face value (₹) | Issue/ Transfer price per equity share (₹) | Nature of consideration | Nature of acquisition/ allotment/ transfer                           | Percentage of pre- Offer equity share capital (%) | Percentage of post- Offer equity share capital (%) |
|-----------------------------|----------------------------------------|----------------|--------------------------------------------|-------------------------|----------------------------------------------------------------------|---------------------------------------------------|----------------------------------------------------|
| June 25, 2024               | 1,000                                  | 10             | Nil                                        | Nil                     | Transfer of Equity Shares by way of gift from Aditya Vipinbhai Patel | Negligible                                        | [●]                                                |
| <b>Total</b>                | <b>1,000</b>                           |                |                                            |                         |                                                                      | <b>Negligible</b>                                 | <b>[●]</b>                                         |

\* Held through its trustees Aditya Vipinbhai Patel and Shayoni Aditya Patel.

**Vipin K Patel Family Trust\***

| Date of allotment/ transfer | Number of fully paid- up equity shares | Face value (₹) | Issue/ Transfer price per equity share (₹) | Nature of consideration | Nature of acquisition/ allotment/ transfer                             | Percentage of pre- Offer equity share capital (%) | Percentage of post- Offer equity share capital (%) |
|-----------------------------|----------------------------------------|----------------|--------------------------------------------|-------------------------|------------------------------------------------------------------------|---------------------------------------------------|----------------------------------------------------|
| June 25, 2024               | 1,000                                  | 10             | Nil                                        | Nil                     | Transfer of Equity Shares by way of gift from Vipinbhai Kantilal Patel | Negligible                                        | [●]                                                |
| <b>Total</b>                | <b>1,000</b>                           |                |                                            |                         |                                                                        | <b>Negligible</b>                                 | <b>[●]</b>                                         |

\* Held through its trustees Vipinbhai Kantilal Patel and Aditya Vipinbhai Patel.

**MGM5 Family Trust\***

| Date of allotment/ transfer | Number of fully paid- up equity shares | Face value (₹) | Issue/ Transfer price per equity share (₹) | Nature of consideration | Nature of acquisition/ allotment/ transfer                              | Percentage of pre- Offer equity share capital (%) | Percentage of post- Offer equity share capital (%) |
|-----------------------------|----------------------------------------|----------------|--------------------------------------------|-------------------------|-------------------------------------------------------------------------|---------------------------------------------------|----------------------------------------------------|
| June 28, 2024               | 5,000                                  | 10             | Nil                                        | Nil                     | Transfer of Equity Shares by way of gift from Girishbhai Manibhai Patel | 0.01                                              | [●]                                                |
| <b>Total</b>                | <b>5,000</b>                           |                |                                            |                         |                                                                         | <b>0.01</b>                                       | <b>[●]</b>                                         |

\* Held through its trustees Girishbhai Manibhai Patel and Umaben Girishbhai Patel.

**MGM11 Family Trust\***

| Date of allotment/ transfer | Number of fully paid- up equity shares | Face value (₹) | Issue/ Transfer price per equity share (₹) | Nature of consideration | Nature of acquisition/ allotment/ transfer                              | Percentage of pre- Offer equity share capital (%) | Percentage of post- Offer equity share capital (%) |
|-----------------------------|----------------------------------------|----------------|--------------------------------------------|-------------------------|-------------------------------------------------------------------------|---------------------------------------------------|----------------------------------------------------|
| June 28, 2024               | 5,000                                  | 10             | Nil                                        | Nil                     | Transfer of Equity Shares by way of gift from Girishbhai Manibhai Patel | 0.01                                              | [●]                                                |
| <b>Total</b>                | <b>5,000</b>                           |                |                                            |                         |                                                                         | <b>0.01</b>                                       | <b>[●]</b>                                         |

\* Held through its trustees Girishbhai Manibhai Patel and Umaben Girishbhai Patel.

**Chirag H Patel Family Trust\***

| Date of allotment/ transfer | Number of fully paid- up equity shares | Face value (₹) | Issue/ Transfer price per equity share (₹) | Nature of consideration | Nature of acquisition/ allotment/ transfer           | Percentage of pre- Offer equity share capital (%) | Percentage of post- Offer equity share capital (%) |
|-----------------------------|----------------------------------------|----------------|--------------------------------------------|-------------------------|------------------------------------------------------|---------------------------------------------------|----------------------------------------------------|
| July 9, 2024                | 5,000                                  | 10             | Nil                                        | Nil                     | Transfer of Equity Shares by way of gift from Chirag | 0.01                                              | [●]                                                |

| Date of allotment/ transfer | Number of fully paid- up equity shares | Face value (₹) | Issue/ Transfer price per equity share (₹) | Nature of consideration | Nature of acquisition/ allotment/ transfer | Percentage of pre- Offer equity share capital (%) | Percentage of post- Offer equity share capital (%) |
|-----------------------------|----------------------------------------|----------------|--------------------------------------------|-------------------------|--------------------------------------------|---------------------------------------------------|----------------------------------------------------|
|                             |                                        |                |                                            |                         | Hasmukhbhai Patel                          |                                                   |                                                    |
| <b>Total</b>                | <b>5,000</b>                           |                |                                            |                         |                                            | <b>0.01</b>                                       | <b>[•]</b>                                         |

\* Held through its trustees Chirag Hasmukhbhai Patel and Birva Chirag Patel.

(b) *Details of Promoters' Contribution and lock-in*

Pursuant to Regulations 14 and 16(1)(a) of the SEBI ICDR Regulations, an aggregate of at least 20% of the fully diluted post-Offer Equity Share capital of our Company held by our Promoters shall be considered as the minimum Promoters' Contribution and is required to be locked-in for a period of three years from the date of Allotment ("Promoters' Contribution"). Our Promoters' shareholding in excess of 20% shall be locked in for a period of one year from the date of Allotment.

The details of the Equity Shares held by our Promoters, which shall be locked-in for minimum Promoters' Contribution for a period of three years, from the date of Allotment as Promoters' Contribution are as set out below:\*

| Name of the Promoter | Number of Equity Shares locked-in | Date up to which Equity Shares are subject to lock-in | Date of Acquisition of Equity Shares and when made fully paid-up | Nature of transaction | Face value (₹) | Issue/Acquisition price per Equity Share (₹) | Pre- Offer Equity Share capital (%) | Percentage of post- Offer Equity Share capital |
|----------------------|-----------------------------------|-------------------------------------------------------|------------------------------------------------------------------|-----------------------|----------------|----------------------------------------------|-------------------------------------|------------------------------------------------|
| [•]                  | [•]                               | [•]                                                   | [•]                                                              | [•]                   | [•]            | [•]                                          | [•]                                 | [•]                                            |
| [•]                  | [•]                               | [•]                                                   | [•]                                                              | [•]                   | [•]            | [•]                                          | [•]                                 | [•]                                            |

\* To be completed prior to filing of the Prospectus with the RoC.

Our Promoters have given consent to include such number of Equity Shares held by them as disclosed above, constituting 20% of the fully diluted post-Offer Equity Share capital of our Company as Minimum Promoter's Contribution and have agreed not to sell, transfer, charge, pledge or otherwise encumber in any manner the Minimum Promoters' Contribution from the date of filing this Red Herring Prospectus, until the expiry of the lock-in period specified above, or for such other time as required under SEBI ICDR Regulations, except as may be permitted, in accordance with the SEBI ICDR Regulations.

Our Company undertakes that the Equity Shares that are being locked-in will not be ineligible for computation of Promoters' Contribution in terms of Regulation 15 of the SEBI ICDR Regulations. For details of the build-up of the share capital held by our Promoters, see "—Details of Build-up, Contribution and Lock-in of Promoters' Shareholding and Lock-in of other Equity Shares – Build-up of Promoters' equity shareholding in our Company" on page 100.

In this connection, we confirm the following:

- The Equity Shares offered towards minimum Promoters' Contribution have not been acquired during the three immediately preceding years (a) for consideration other than cash and revaluation of assets or capitalization of intangible assets, or (b) arising from bonus issue by utilization of revaluation reserves or unrealised profits of our Company or from a bonus issue against Equity Shares, which are otherwise ineligible for computation of Promoters' Contribution;
- The Equity Shares offered towards minimum Promoters' Contribution have not been acquired by our Promoters during the year immediately preceding the date of the Draft Red Herring Prospectus at a price lower than the Offer Price; provided that this does not apply to Equity Shares arising from the conversion of fully paid-up compulsorily convertible securities that have been held for a period of one year prior to filing this Red Herring Prospectus and such fully paid-up compulsorily convertible securities have been converted to Equity Shares;
- Our Company has not been formed by the conversion of one or more partnership firms or a limited liability partnership firm into a company in the preceding one year and hence, no Equity Shares have been issued in the one year immediately preceding the date of this Red Herring Prospectus pursuant to conversion from a partnership firm or a limited liability partnership firm;
- The Equity Shares forming part of the Promoters' Contribution are not subject to any pledge; and

- (v) All Equity Shares held by our Promoters are in dematerialised form as on the date of this Red Herring Prospectus.

(c) *Details of Equity Shares locked-in for six months*

In terms of Regulation 17 of the SEBI ICDR Regulations, in addition to the Equity Shares proposed to be locked-in as part of the minimum Promoters' Contribution as stated above, as prescribed under the SEBI ICDR Regulations, the entire pre-Offer Equity Share capital of our Company (including any unsubscribed portion of the Offered Shares) will be locked-in for a period of six months from the date of Allotment or any other period as may be prescribed under applicable law, except for (i) the Promoter's shareholding which shall be locked-in as per 6 (b) above, (ii) Equity Shares which may be Allotted to the employees under the employee stock option scheme pursuant to exercise of options held by such eligible employees, whether current employees or not, in accordance with the employee stock option scheme; and (iii) Equity Shares Allotted pursuant to the Offer.

(d) *Lock-in of the Equity Shares to be Allotted, if any, to the Anchor Investors*

50% of the Equity Shares Allotted to Anchor Investors under the Anchor Investor Portion shall be locked-in for a period of 90 days from the date of Allotment, and the remaining 50% of the Equity Shares Allotted to Anchor Investors under the Anchor Investor Portion shall be locked-in for a period of 30 days from the date of Allotment.

(e) *Other requirements in respect of lock-in*

Pursuant to Regulation 20 of the SEBI ICDR Regulations, details of locked-in Equity Shares will be recorded by relevant depositories.

Pursuant to Regulation 21 of the SEBI ICDR Regulations, the locked-in Equity Shares held by our Promoters may be pledged only with scheduled commercial banks or public financial institutions or a Systemically Important NBFC or a housing finance company as collateral security for loans granted by such scheduled commercial bank or public financial institution or Systemically Important NBFC or housing company, provided that specified conditions under the SEBI ICDR Regulations are complied with. However, the relevant lock-in period shall continue pursuant to the invocation of the pledge referenced above, and the relevant transferee shall not be eligible to transfer the Equity Shares till the relevant lock-in period has expired in terms of the SEBI ICDR Regulations.

Pursuant to Regulation 22 of the SEBI ICDR Regulations, the Equity Shares held by our Promoters, which are locked-in in accordance with Regulation 16 of the SEBI ICDR Regulations, may be transferred to any member of the Promoter Group, or to a new promoter of our Company and the Equity Shares held by any persons other than our Promoters, which are locked-in in accordance with Regulation 17 of the SEBI ICDR Regulations, may be transferred to and among such other persons holding specified securities that are locked in, subject to continuation of the lock-in in the hands of the transferee for the remaining period and compliance with the SEBI Takeover Regulations, as applicable.

## 7. **Details of secondary transactions of Equity Shares**

Except as disclosed in the section titled "*Capital Structure - Details of Build-up, Contribution and Lock-in of Promoters' Shareholding and Lock-in of other Equity Shares - Build-up of Promoters' equity shareholding in our Company*" the secondary transfers of Equity Shares by members of Promoter Group and Selling Shareholders, since incorporation of our Company is forth below:

| Date of transfer of Equity Shares | Number of Equity Shares transferred | Details of transferor               | Details of transferee       | Face value per Equity Shares (₹) | Transfer price per Equity Share (₹) | Nature of consideration | Percentage of pre- Offer Equity Share capital (%) | Percentage of post- Offer Equity Share capital (%) |
|-----------------------------------|-------------------------------------|-------------------------------------|-----------------------------|----------------------------------|-------------------------------------|-------------------------|---------------------------------------------------|----------------------------------------------------|
| July 15,1992                      | 100                                 | Chetan Ramdas Patel                 | Umaben G. Patel             | 100                              | 470                                 | Cash                    | Negligible                                        | [●]                                                |
| July 15, 1992                     | 100                                 | Shaileshbhai Ishwarbhai Patel - HUF | Bhadraben Hasmukhbhai Patel | 100                              | 470                                 | Cash                    | Negligible                                        | [●]                                                |
| May 31, 2008                      | 2000                                | Bhadraben H. Patel                  | Hasmukhbhai S. Patel        | 10                               | 100                                 | Cash                    | Negligible                                        | [●]                                                |

8. **Shareholding pattern of our Company**

The table below presents the Equity Shareholding pattern of our Company, as on the date of this Red Herring Prospectus:

| Category<br>y (I) | Category of<br>shareholder<br>(II)   | No. of<br>shareholder<br>(III) | No. of<br>fully<br>paid<br>up<br>equity<br>shares<br>held<br>(IV) | Partly<br>paid-<br>up<br>equity<br>shares<br>held<br>(V) | No. of<br>shares<br>underlying<br>Deposit<br>ory<br>Receipt<br>s (VI) | Total<br>no.<br>shares<br>held<br>(VII) =<br>(IV)+(V)<br>+(VI) | Sharehold<br>ing as a<br>% of total<br>no. of<br>shares<br>(calculate<br>d as per<br>SCRR,<br>1957) As<br>a % of<br>(A+B+C2)<br>(VIII) | Number of Voting Rights<br>held in each class of<br>securities (IX) |                |            |                                      | No. of<br>Shares<br>Underlying<br>Outstand<br>ing<br>convert<br>ible<br>securiti<br>es<br>(includ<br>ing<br>Warran<br>ts,<br>ESOP<br>etc.)<br>(X) | Total No<br>of shares<br>on fully<br>diluted<br>basis<br>(including<br>warrants,<br>ESOP,<br>Convertib<br>le<br>Securities<br>etc.)<br>(XI)=(VII<br>+X) | Sharehold<br>ing, as a<br>%<br>assuming<br>full<br>conversio<br>n of<br>convertibl<br>e<br>securities<br>(as a<br>percentag<br>e of<br>diluted<br>share<br>capital)<br>(XII) =<br>(VII)+(X)<br>As a % of<br>(A+B+C2) | Number of Locked<br>in shares<br>(XIII) |                                                 | Number of Shares<br>pledged<br>(XIV) |                                                 | Non-<br>Disposal<br>Undertakin<br>g (XV) |                                                 | Other<br>encumbrance<br>s, if any (XVI) |                                              | Total Number<br>of Shares<br>encumbered<br>(XVII) =<br>(XIV+XV+<br>XVI) |                                              | Number of<br>equity shares<br>held in<br>dematerialize<br>d form<br>(XVIII) |            |                                              |
|-------------------|--------------------------------------|--------------------------------|-------------------------------------------------------------------|----------------------------------------------------------|-----------------------------------------------------------------------|----------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------|----------------|------------|--------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------|-------------------------------------------------|--------------------------------------|-------------------------------------------------|------------------------------------------|-------------------------------------------------|-----------------------------------------|----------------------------------------------|-------------------------------------------------------------------------|----------------------------------------------|-----------------------------------------------------------------------------|------------|----------------------------------------------|
|                   |                                      |                                |                                                                   |                                                          |                                                                       |                                                                |                                                                                                                                        | No of Voting<br>Rights                                              |                |            | Total<br>as a<br>% of<br>(A+B<br>+C) |                                                                                                                                                   |                                                                                                                                                         |                                                                                                                                                                                                                      | No.<br>(a)                              | As a<br>% of<br>total<br>Share<br>s held<br>(b) | No.<br>(a)                           | As a<br>% of<br>total<br>share<br>s held<br>(b) | No.<br>(a)                               | As a<br>% of<br>total<br>share<br>s held<br>(b) | No.<br>(a)                              | As a %<br>of total<br>share<br>s held<br>(b) | No.<br>(a)                                                              | As a %<br>of total<br>share<br>s held<br>(b) |                                                                             | No.<br>(a) | As a %<br>of total<br>share<br>s held<br>(b) |
|                   |                                      |                                |                                                                   |                                                          |                                                                       |                                                                |                                                                                                                                        | Class<br>eg: X                                                      | Class<br>eg: Y | Total      |                                      |                                                                                                                                                   |                                                                                                                                                         |                                                                                                                                                                                                                      |                                         |                                                 |                                      |                                                 |                                          |                                                 |                                         |                                              |                                                                         |                                              |                                                                             |            |                                              |
| (A)               | Promoter &<br>Promoter<br>Group      | 12                             | 50,000,000                                                        | 0                                                        | 0                                                                     | 50,000,000                                                     | 100%                                                                                                                                   | 50,000,000                                                          | 0              | 50,000,000 | 100%                                 | 0                                                                                                                                                 | 50,000,000                                                                                                                                              | 100%                                                                                                                                                                                                                 | 0                                       | 0                                               | 0                                    | 0                                               | 0                                        | 0                                               | 0                                       | 0                                            | 0                                                                       | 5,00,00,000                                  |                                                                             |            |                                              |
| (B)               | Public                               | 0                              | 0                                                                 | 0                                                        | 0                                                                     | 0                                                              | 0                                                                                                                                      | 0                                                                   | 0              | 0          | 0                                    | 0                                                                                                                                                 | 0                                                                                                                                                       | 0                                                                                                                                                                                                                    | 0                                       | 0                                               | 0                                    | 0                                               | 0                                        | 0                                               | 0                                       | 0                                            | 0                                                                       | 0                                            |                                                                             |            |                                              |
| (C)               | Non<br>Promoter-<br>Non Public       | 0                              | 0                                                                 | 0                                                        | 0                                                                     | 0                                                              | 0                                                                                                                                      | 0                                                                   | 0              | 0          | 0                                    | 0                                                                                                                                                 | 0                                                                                                                                                       | 0                                                                                                                                                                                                                    | 0                                       | 0                                               | 0                                    | 0                                               | 0                                        | 0                                               | 0                                       | 0                                            | 0                                                                       | 0                                            |                                                                             |            |                                              |
| (C1)              | Shares<br>underlying<br>DRs          | 0                              | 0                                                                 | 0                                                        | 0                                                                     | 0                                                              | 0                                                                                                                                      | 0                                                                   | 0              | 0          | 0                                    | 0                                                                                                                                                 | 0                                                                                                                                                       | 0                                                                                                                                                                                                                    | 0                                       | 0                                               | 0                                    | 0                                               | 0                                        | 0                                               | 0                                       | 0                                            | 0                                                                       | 0                                            |                                                                             |            |                                              |
| (C2)              | Shares held<br>by Employee<br>Trusts | 0                              | 0                                                                 | 0                                                        | 0                                                                     | 0                                                              | 0                                                                                                                                      | 0                                                                   | 0              | 0          | 0                                    | 0                                                                                                                                                 | 0                                                                                                                                                       | 0                                                                                                                                                                                                                    | 0                                       | 0                                               | 0                                    | 0                                               | 0                                        | 0                                               | 0                                       | 0                                            | 0                                                                       | 0                                            |                                                                             |            |                                              |
|                   | Total                                | 12                             | 50,000,000                                                        | 0                                                        | 0                                                                     | 50,000,000                                                     | 100%                                                                                                                                   | 50,000,000                                                          | 0              | 50,000,000 | 100%                                 | 0                                                                                                                                                 | 50,000,000                                                                                                                                              | 100%                                                                                                                                                                                                                 | 0                                       | 0                                               | 0                                    | 0                                               | 0                                        | 0                                               | 0                                       | 0                                            | 0                                                                       | 5,00,00,000                                  |                                                                             |            |                                              |

9. **Details of shareholding of the major Shareholders of our Company:**

- (a) Set out below are details of Shareholders holding 1% or more of the paid-up share capital of our Company as on the date of this Red Herring Prospectus:

| S. No.       | Name of Shareholder       | Number of Equity Shares (face value ₹10) held | Percentage of the pre-Offer Equity Share capital (%) |
|--------------|---------------------------|-----------------------------------------------|------------------------------------------------------|
| 1.           | Girishbhai Manibhai Patel | 19,490,000                                    | 38.98                                                |
| 2.           | Chirag Hasmukhbhai Patel  | 17,495,000                                    | 34.99                                                |
| 3.           | Birva Chirag Patel        | 5,000,000                                     | 10.00                                                |
| 4.           | Vipinbhai Kantilal Patel  | 2,499,000                                     | 5.00                                                 |
| 5.           | Aditya Vipinbhai Patel    | 2,499,000                                     | 5.00                                                 |
| 6.           | Umaben Girishbhai Patel   | 2,000,000                                     | 4.00                                                 |
| 7.           | Malav Girishbhai Patel    | 1,000,000                                     | 2.00                                                 |
| <b>Total</b> |                           | <b>49,983,000</b>                             | <b>99.97</b>                                         |

*Note: Based on the beneficiary position statement dated July 18, 2025.*

- (b) Set out below are details of Shareholders holding 1% or more of the paid-up share capital of our Company as of 10 days prior to the date of this Red Herring Prospectus:

| S. No.       | Name of Shareholder       | Number of Equity Shares (of face value of ₹10) held | Percentage of the pre-Offer Equity Share capital (%) |
|--------------|---------------------------|-----------------------------------------------------|------------------------------------------------------|
| 1.           | Girishbhai Manibhai Patel | 19,490,000                                          | 38.98                                                |
| 2.           | Chirag Hasmukhbhai Patel  | 17,495,000                                          | 34.99                                                |
| 3.           | Birva Chirag Patel        | 5,000,000                                           | 10.00                                                |
| 4.           | Vipinbhai Kantilal Patel  | 2,499,000                                           | 5.00                                                 |
| 5.           | Aditya Vipinbhai Patel    | 2,499,000                                           | 5.00                                                 |
| 6.           | Umaben Girishbhai Patel   | 2,000,000                                           | 4.00                                                 |
| 7.           | Malav Girishbhai Patel    | 1,000,000                                           | 2.00                                                 |
| <b>Total</b> |                           | <b>49,983,000</b>                                   | <b>99.97</b>                                         |

*Note: Based on the beneficiary position statement dated July 11, 2025.*

- (c) Set out below are details of Shareholders holding 1% or more of the paid-up share capital of our Company as of one year prior to the date of this Red Herring Prospectus:

| S. No.       | Name of Shareholder                                                   | Number of Equity Shares (of face value of ₹10) held | Percentage of the pre-Offer Equity Share capital (%) |
|--------------|-----------------------------------------------------------------------|-----------------------------------------------------|------------------------------------------------------|
| 1.           | Girishbhai Manibhai Patel                                             | 19,490,000                                          | 38.98                                                |
| 2.           | Chirag Hasmukhbhai Patel                                              | 17,495,000                                          | 34.99                                                |
| 3.           | Birva Chirag Patel                                                    | 5,000,000                                           | 10.00                                                |
| 4.           | Vipinbhai Kantilal Patel (held jointly with Leenaben Vipinbhai Patel) | 2,499,000                                           | 5.00                                                 |
| 5.           | Umaben Girishbhai Patel                                               | 2,000,000                                           | 4.00                                                 |
| 6.           | Leenaben Vipinbhai Patel (held jointly with Vipinbhai Kantilal Patel) | 1,000,000                                           | 2.00                                                 |
| 7.           | Aditya Vipinbhai Patel                                                | 1,499,000                                           | 3.00                                                 |
| 8.           | Malav Girishbhai Patel                                                | 1,000,000                                           | 2.00                                                 |
| <b>Total</b> |                                                                       | <b>49,983,000</b>                                   | <b>99.97</b>                                         |

*Note: Based on the beneficiary position statement dated July 19, 2024.*

- (d) Set out below are details of Shareholders holding 1% or more of the paid-up share capital of our Company as of two years prior to the date of this Red Herring Prospectus:

| S. No. | Name of Shareholder                                                   | Number of Equity Shares (of face value of ₹10 each) held | Percentage of the pre-Offer Equity Share capital (%) |
|--------|-----------------------------------------------------------------------|----------------------------------------------------------|------------------------------------------------------|
| 1.     | Girishbhai Manibhai Patel                                             | 5,400,000                                                | 27.00                                                |
| 2.     | Umaben Girishbhai Patel                                               | 800,000                                                  | 4.00                                                 |
| 3.     | Chirag Hasmukhbhai Patel                                              | 7,000,000                                                | 35.00                                                |
| 4.     | Birva Chirag Patel                                                    | 2,000,000                                                | 10.00                                                |
| 5.     | Vipinbhai Kantilal Patel (held jointly with Leenaben Vipinbhai Patel) | 1,000,000                                                | 5.00                                                 |
|        | Leenaben Vipinbhai Patel (held jointly with Vipinbhai Kantilal Patel) | 400,000                                                  | 2.00                                                 |



| S. No.       | Name of Shareholder    | Number of Equity Shares (of face value of ₹10 each) held | Percentage of the pre- Offer Equity Share capital (%) |
|--------------|------------------------|----------------------------------------------------------|-------------------------------------------------------|
| 7.           | Aditya Vipinbhai Patel | 600,000                                                  | 3.00                                                  |
| 8.           | Malav Girishbhai Patel | 2,800,000                                                | 14.00                                                 |
| <b>Total</b> |                        | <b>20,000,000</b>                                        | <b>100.00</b>                                         |

Note: Based on the beneficiary position statement dated July 21, 2023.

10. **Details of the Shareholding of our Directors, our Key Managerial Personnel, our Senior Management Personnel, our Promoters and members of our Promoter Group**

Except as disclosed below, as on the date of this Red Herring Prospectus, neither our Promoters, the members of our Promoter Group, Directors, Key Managerial Personnel or Senior Management Personnel hold any Equity Shares in our Company:

| S. No.                | Name of the Shareholder                             | Number of Equity Shares held | Percentage of the pre- Offer Equity Share capital (%) | Percentage of the post- Offer Equity Share capital (%) |
|-----------------------|-----------------------------------------------------|------------------------------|-------------------------------------------------------|--------------------------------------------------------|
| <b>Promoters</b>      |                                                     |                              |                                                       |                                                        |
| 1.                    | Girishbhai Manibhai Patel (also a Director and KMP) | 19,490,000                   | 38.98                                                 | [●]                                                    |
| 2.                    | Chirag Hasmukhbhai Patel (also a Director and KMP)  | 17,495,000                   | 34.99                                                 | [●]                                                    |
| 3.                    | Birva Chirag Patel (also a Director and KMP)        | 5,000,000                    | 10.00                                                 | [●]                                                    |
| 4.                    | Vipinbhai Kantilal Patel (also a Director)          | 2,499,000                    | 5.00                                                  | [●]                                                    |
| 5.                    | Aditya Vipinbhai Patel (also a Director and KMP)    | 2,499,000                    | 5.00                                                  | [●]                                                    |
| 6.                    | Malav Girishbhai Patel (also a Director and KMP)    | 1,000,000                    | 2.00                                                  | [●]                                                    |
| 7.                    | Chirag H Patel Family Trust                         | 5,000*                       | 0.01                                                  | [●]                                                    |
| 8.                    | MGM11 Family Trust                                  | 5,000**                      | 0.01                                                  | [●]                                                    |
| 9.                    | MGM5 Family Trust                                   | 5,000***                     | 0.01                                                  | [●]                                                    |
| 10.                   | Vipin K Patel Family Trust                          | 1,000****                    | Negligible                                            | [●]                                                    |
| 11.                   | Aditya V Patel Family Trust                         | 1,000*****                   | Negligible                                            | [●]                                                    |
| <b>Promoter Group</b> |                                                     |                              |                                                       |                                                        |
| 1.                    | Umaben Girishbhai Patel                             | 2,000,000                    | 4.00                                                  | [●]                                                    |
| <b>Total</b>          |                                                     | <b>50,000,000</b>            | <b>100.00</b>                                         | [●]                                                    |

\* Held through its trustees Chirag Hasmukhbhai Patel and Birva Chirag Patel.

\*\* Held through its trustees Girishbhai Manibhai Patel and Umaben Girishbhai Patel.

\*\*\* Held through its trustees Girishbhai Manibhai Patel and Umaben Girishbhai Patel.

\*\*\*\* Held through its trustees Vipinbhai Kantilal Patel and Aditya Vipinbhai Patel.

\*\*\*\*\* Held through its trustees Aditya Vipinbhai Patel and Shayoni Aditya Patel.

For details, with respect to the shareholding of our Directors, KMPs and SMPs, see “Our Management – Shareholding of Directors in our Company” and “Our Management – Shareholding of Key Managerial Personnel and Senior Management Personnel” on pages 275 and 284, respectively.

11. None of the BRLMs or their respective associates, as defined in the SEBI Merchant Bankers Regulations, hold any Equity Shares in our Company as of the date of this Red Herring Prospectus. The BRLMs and their affiliates may engage in the transactions with and perform services for the Company in the ordinary course of business or may in the future engage in commercial banking and investment banking transactions with the Company for which they may in the future receive consideration.
12. Our Company, our Directors and the BRLMs have not entered into any buy-back arrangements for purchase of Equity Shares.
13. Our Company has not made any public issue since its incorporation and has not made any rights issue of any kind or class of securities since its incorporation, other than as disclosed in “– Share Capital History of our Company” on page 95.
14. Our Company does not have any partly paid-up Equity Shares as of the date of this Red Herring Prospectus.
15. Except for the Equity Shares/ specified securities, as the case may be, allotted pursuant to (i) the Offer;; and (ii) exercise of employee stock options, there will be no further issue of Equity Shares whether by way of issue of bonus shares, rights issue, preferential issue or any other manner during the period commencing from the date of filing of this Red Herring Prospectus until the listing of the Equity Shares on the Stock Exchanges pursuant to the Offer or refund of application monies.

16. There have been no financing arrangements whereby the members of our Promoter Group, our Directors and their relatives have financed the purchase by any other person of securities of our Company other than in the normal course of the business of the financing entity during the period of six months immediately preceding the date of this Red Herring Prospectus.
17. Except as disclosed in the section titled “*Capital Structure - Details of Build-up, Contribution and Lock-in of Promoters’ Shareholding and Lock-in of other Equity Shares - Build-up of Promoters’ equity shareholding in our Company*,” neither our Promoters, the members of our Promoter Group nor our Directors, or any of their relatives have purchased or sold any securities of our Company during the period of six months immediately preceding the date of this Red Herring Prospectus.
18. None of our Directors, Promoters, members of our Promoter Group, Key Managerial Personnel, Senior Management and Selling Shareholders, who hold Equity Shares of our Company, are directly or indirectly related to any of the Book Running Lead Managers or their associates (as defined in the Securities and Exchange Board of India (Merchant Bankers) Regulations, 1992, as amended).
19. Except for the (i) the Offer; and (ii) exercise of employee stock options, our Company presently does not intend or propose to alter its capital structure for a period of six months from the Bid/ Offer Opening Date, by way of split or consolidation of the denomination of Equity Shares or further issue of Equity Shares (including issue of securities convertible into or exchangeable, directly or indirectly for Equity Shares) whether on a preferential basis or by way of issue of bonus shares or on a rights basis or by way of further public issue of Equity Shares or qualified institutions placements or otherwise.
20. As of the date of this Red Herring Prospectus, the total number of holders of the Equity Shares is 12.
21. Our Company shall ensure that any transactions in the Equity Shares by our Promoters and members of our Promoter Group during the period between the date of this Red Herring Prospectus and the date of closure of the Offer shall be reported to the Stock Exchanges within 24 hours of the transactions.
22. Except for any employee stock options that may be granted pursuant to the ESOP Scheme 2024, there are no outstanding warrants, options or rights to convert debentures, loans or other instruments into, or which would entitle any person any option to receive Equity Shares as on the date of this Red Herring Prospectus.
23. Our Company shall ensure that there shall be only one denomination of the Equity Shares, unless otherwise permitted by law.
24. Neither the Book Running Lead Managers nor any associate of the Book Running Lead Managers (except Mutual Funds sponsored by entities which are associates of the Book Running Lead Managers or insurance companies promoted by entities which are associate of Book Running Lead Managers or AIFs sponsored by the entities which are associate of the Book Running Lead Managers or FPIs, other than individuals, corporate bodies and family offices sponsored by the entities which are associate of the Book Running Lead Managers) shall apply in the Offer under the Anchor Investor Portion.
25. As on the date of this Red Herring Prospectus, none of the Equity Shares held by our Promoters and members of our Promoter Group are pledged or otherwise encumbered.
26. No person connected with the Offer, including, but not limited to, the members of the Syndicate, our Company, our Directors, our Promoters, members of our Promoter Group or Group Companies, shall offer or make payment of any incentive, whether direct or indirect, in any manner, whether in cash or kind or services or otherwise to any Bidder for making a Bid, except for fees or commission for services rendered in relation to the Offer.
27. As on the date of this Draft Red Herring Prospectus, our Company does not have a stock appreciation right scheme.
28. **Employee Stock Option Plan**

Pursuant to the resolutions passed by our Board on June 06, 2024 and our Shareholders on June 06, 2024, our Company has approved the M&B Employee Stock Option Plan 2024 (**ESOP Scheme 2024**) for issue of options to the eligible employees which may result in issue of Equity Shares not exceeding 750,000 Equity Shares. The ESOP Scheme 2024 has been framed in compliance with the Securities and Exchange Board of India (Share Based Employee Benefits and Sweat Equity) Regulations, 2021. The ESOP Scheme 2024 has been amended vide Board resolution dated July 14, 2025 and our Shareholders’ special resolution dated July 15, 2025 in terms of rationalization of few provisions namely alignment of Employee definition, vesting schedule, individual grant ceiling, as per applicable SEBI Regulations, extension of exercise period, and other consequential changes. These variations were made prior to any grant of Options. Such variations are not prejudicial to the interest of the Employees. The employee stock options in terms of

the ESOP Scheme, 2024 were, and shall only be, issued to the Eligible Employees (as defined below), in accordance with the prevailing applicable laws. Prior to ESOP Scheme 2024, our Company had not adopted any employee stock option scheme or employee stock purchase scheme.

The details of options granted under ESOP Scheme 2024 (as amended) for the period mentioned below as certified by Talati & Talati LLP, our Statutory Auditor, through a certificate dated July 16, 2025 are as follows:

| Particulars                                                                                                                                                                                                                                                                                                                       | From April 1, 2025 until the date of filing of this Red Herring Prospectus                                                        |                 |               |             |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|-----------------|---------------|-------------|
| Total options outstanding as at the beginning of the period                                                                                                                                                                                                                                                                       | NA                                                                                                                                |                 |               |             |
| Total options granted                                                                                                                                                                                                                                                                                                             | 2,52,800 Options                                                                                                                  |                 |               |             |
| Exercise price of options in ₹ (as on the date of grant options)                                                                                                                                                                                                                                                                  | Option (Loyalty): ₹ 196.50                                                                                                        |                 |               |             |
|                                                                                                                                                                                                                                                                                                                                   | Option (Performance): ₹ 393.00                                                                                                    |                 |               |             |
| Options forfeited/lapsed/cancelled                                                                                                                                                                                                                                                                                                | No Options has lapsed as on date                                                                                                  |                 |               |             |
| Variation of terms of options                                                                                                                                                                                                                                                                                                     | No                                                                                                                                |                 |               |             |
| Money realized by exercise of options                                                                                                                                                                                                                                                                                             | Not Applicable, as Options are yet to be exercised                                                                                |                 |               |             |
| Total number of options outstanding in force                                                                                                                                                                                                                                                                                      | NA                                                                                                                                |                 |               |             |
| Total options vested (excluding the options that have been exercised)                                                                                                                                                                                                                                                             | NA                                                                                                                                |                 |               |             |
| Options exercised (since implementation of the ESOP Scheme)                                                                                                                                                                                                                                                                       | NA                                                                                                                                |                 |               |             |
| The total number of Equity Shares arising as a result of exercise of granted options (including options that have been exercised)                                                                                                                                                                                                 | In case all granted Options vest and get exercised, that shall result in same number of Equity Shares.<br>Not Applicable for now. |                 |               |             |
| Employee wise details of options granted to:                                                                                                                                                                                                                                                                                      |                                                                                                                                   |                 |               |             |
| (a) Key managerial personnel                                                                                                                                                                                                                                                                                                      | Name of KMP                                                                                                                       | Options-Loyalty | Options-Perf. | Total Grant |
|                                                                                                                                                                                                                                                                                                                                   | Mayur Satish bhai Patel                                                                                                           | 5,230           | 4,510         | 9,740       |
|                                                                                                                                                                                                                                                                                                                                   | Pankaj Nares h                                                                                                                    | 5,480           | 9,150         | 14,630      |
|                                                                                                                                                                                                                                                                                                                                   | Keyur Bachu bhai Shah                                                                                                             | 5,010           | 4,620         | 9,630       |
|                                                                                                                                                                                                                                                                                                                                   | Palak Parek h                                                                                                                     | 0               | 650           | 650         |
|                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                   |                 |               |             |
| (b) Senior management                                                                                                                                                                                                                                                                                                             | NA                                                                                                                                |                 |               |             |
| (c) Any other employee who receives a grant in any one year of options amounting to 5% or more of the options granted during the year                                                                                                                                                                                             | Name                                                                                                                              | Options-Loyalty | Options-Perf. | Total Grant |
|                                                                                                                                                                                                                                                                                                                                   | Pankaj Nares h                                                                                                                    | 5,480           | 9,150         | 14,630      |
| (d) Identified employees who were granted options during any one year equal to or exceeding 1% of the issued capital (excluding outstanding warrants and conversions) of the Company at the time of grant                                                                                                                         | NA                                                                                                                                |                 |               |             |
| Diluted earnings per share pursuant to the issue of Equity Shares on exercise of options in accordance with IND AS 33 ‘Earnings Per Share’                                                                                                                                                                                        | NA                                                                                                                                |                 |               |             |
| Where the Company has calculated the employee compensation cost using the intrinsic value of the stock options, the difference, if any, between employee compensation cost so computed and the employee compensation calculated on the basis of fair value of the stock options and the impact of this difference, on the profits | NA                                                                                                                                |                 |               |             |

| Particulars                                                                                                                                                                                                                                                                                                                                                          | From April 1, 2025 until the date of filing of this Red Herring Prospectus                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| of the Company and on the earnings per share of the Company                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Description of the pricing formula and method and significant assumptions used to estimate the fair value of options granted during the year including, weighted average information, namely, risk-free interest rate, expected life, expected volatility, expected dividends, and the price of the underlying share in the market at the time of grant of option    | <p>The fair value of the share option is estimated at the grant date using Black-Scholes option pricing model, taking into account the terms and conditions upon the share options were granted. Input to the valuations were as follows:</p> <p>The assumptions used in the above are:</p> <p>i. Fair Market Value of Shares: ₹ 393.00</p> <p>ii. Expected Life*: 2 to 5 Years</p> <p>iii. Risk free interest rate*: 5.68% - 6.01%</p> <p>iv. Volatility*: 47.76% - 66.97%</p> <p>v. Expected dividend yield: 0%</p> <p>vi. Date of grant – 15/Jul/2025</p> <p>vii. Model used – Black-Scholes Model</p> <p>viii. Exercise price (INR): ₹ 196.50 &amp; ₹ 393.00</p> <p><i>*Expected life, volatility and risk-free interest rates are provided as a range as these are varying with different vesting period.</i></p> |
| Impact on the profits and on the Earnings Per Share of the last three years if the accounting policies specified in the Securities and Exchange Board of India (Share Based Employee Benefits and Sweat Equity) Regulations, 2021 had been followed, in respect of options granted in the last three Years                                                           | Not Applicable, as there were no options outstanding in last 3 Fiscals.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Intention of key managerial personnel and whole-time directors who are holders of Equity Shares allotted on exercise of options to sell their shares within three months after the listing of Equity Shares pursuant to the Offer                                                                                                                                    | Not Applicable, as no Equity Shares would be allotted within 3 months of listing of Equity Shares.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Intention to sell Equity Shares arising out of the ESOP Scheme or allotted under an ESOP Scheme within three months after the listing of Equity Shares by directors, senior managerial personnel and employees having Equity Shares arising out of the ESOP Scheme, amounting to more than 1% of the issued capital (excluding outstanding warrants and conversions) | Not Applicable, as no Equity Shares would be allotted within 3 months of listing of Equity Shares and no one has been granted Options more than 1% of issued capital (excluding outstanding warrants and conversions).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |

## OBJECTS OF THE OFFER

The Offer consists of the Fresh Issue of up to [●] Equity Shares aggregating up to ₹2,750.00 million and the Offer for Sale of up to [●] Equity Shares aggregating up to ₹3,750.00 million. For details, see “Offer Document Summary” and “The Offer” on pages 18 and 82, respectively.

### Offer for Sale

The Selling Shareholders will be entitled to their respective portion of the proceeds of the Offer for Sale after deducting their respective proportion of Offer related expenses and relevant taxes thereon. Our Company will not receive any proceeds from the Offer for Sale and the proceeds received from the Offer for Sale will not form part of the Net Proceeds.

### The Fresh Issue

#### Requirement of funds

Our Company proposes to utilise the Net Proceeds towards funding of the following objects:

1. Funding the capital expenditure requirements for the purchase of equipment and machinery, building works, solar rooftop grid and transport vehicles at our Manufacturing Facilities;
2. Investment in information technology (“IT”) software upgradation by our Company;
3. Re-payment or pre-payment of term loans, in full or in part, of certain borrowings availed by our Company; and
4. General corporate purposes.

(collectively, referred to herein as the “Objects”).

The main objects and objects incidental and ancillary to the main objects set out in the Memorandum of Association enable us (i) to undertake our existing business activities; (ii) to undertake the activities for which the funds are being raised by us in the Fresh Issue and are proposed to be funded from the Net Proceeds; and (iii) to undertake the activities towards which the term loans proposed to be repaid from the Net Proceeds were utilised.

In addition, our Company expects to receive benefits of listing of the Equity Shares, including to enhance our visibility and our brand image among our existing and potential customers and creation of a public market for our Equity Shares in India.

### Net Proceeds

The details of the proceeds from the Fresh Issue are summarised in the following table:

| Particulars                                                                    | Estimated amount (₹ in million) |
|--------------------------------------------------------------------------------|---------------------------------|
| Gross Proceeds of the Fresh Issue                                              | Up to 2,750.00                  |
| (Less) Offer related expenses in relation to the Fresh Issue <sup>(1)(2)</sup> | [●]                             |
| <b>Net Proceeds</b>                                                            | <b>[●]</b>                      |

<sup>(1)</sup> To be finalised upon determination of the Offer Price and updated in the Prospectus prior to filing with the RoC.

<sup>(2)</sup> For details, please see, “- Offer Expenses” on page 127.

### Utilisation of Net Proceeds

The Net Proceeds are proposed to be utilised in accordance with the details provided in the following table:

| Particulars                                                                                                                                                                         | Estimated amount (in ₹ million) |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|
| Funding the capital expenditure requirements for the purchase of equipment and machinery, building works, solar rooftop grid and transport vehicles at our Manufacturing Facilities | 1,305.79                        |
| Investment in IT software upgradation by our Company                                                                                                                                | 52.00                           |
| Re-payment or pre-payment of term loans, in full or in part, of certain borrowings availed by our Company                                                                           | 587.50                          |
| General corporate purposes <sup>(1)</sup>                                                                                                                                           | [●]                             |
| <b>Total</b>                                                                                                                                                                        | <b>[●]</b>                      |

<sup>(1)</sup> The amount utilised for general corporate purposes shall not exceed 25% of the Gross Proceeds of the Fresh Issue. To be determined upon finalisation of the Offer Price and updated in the Prospectus prior to filing with the RoC.

## Proposed schedule of implementation and deployment of Net Proceeds

We propose to deploy the Net Proceeds towards the Objects in accordance with the estimated schedule of implementation and deployment of funds as follows:

| Particulars                                                                                                                                                                         | Estimated Amount to be funded from the Net Proceeds | Estimated deployment of the Net Proceeds |             |             |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|------------------------------------------|-------------|-------------|
|                                                                                                                                                                                     |                                                     | Fiscal 2026                              | Fiscal 2027 | Fiscal 2028 |
|                                                                                                                                                                                     |                                                     | (in ₹ million)                           |             |             |
| Funding the capital expenditure requirements for the purchase of equipment and machinery, building works, solar rooftop grid and transport vehicles at our Manufacturing Facilities | 1,305.79                                            | 450.00                                   | 700.00      | 155.79      |
| Investment in IT software upgradation by our Company                                                                                                                                | 52.00                                               | 32.00                                    | 20.00       | -           |
| Re-payment or pre-payment of term loans, in full or in part, of certain borrowings availed by our Company                                                                           | 587.50                                              | 587.50                                   | -           | -           |
| General corporate purposes <sup>(1)</sup>                                                                                                                                           | ●                                                   | ●                                        | ●           | ●           |
| <b>Total</b>                                                                                                                                                                        | ●                                                   | ●                                        | ●           | ●           |

<sup>(1)</sup> The amount utilised for general corporate purposes shall not exceed 25% of the Gross Proceeds of the Fresh Issue. To be determined upon finalisation of the Offer Price and updated in the Prospectus prior to filing with the RoC.

The fund requirements, the deployment of funds and the intended use of the Net Proceeds as described herein are based on our current business plan, management estimates, other commercial and technical factors. We may have to revise our funding requirements and deployment on account of a variety of factors such as our financial and market condition, business and strategy, competition, variation in cost estimates on account of factors, incremental pre-operative expenses and other external factors such as changes in the business environment, market conditions and interest or exchange rate fluctuations, which may not be within the control of our management. This may entail rescheduling or revising the planned expenditure and funding requirements, including the expenditure for a particular purpose at the discretion of our management, subject to compliance with applicable laws. Our historical expenditure may not be reflective of our future expenditure plans. For details on risks involved, please see “*Risk Factors - Variation in the utilisation of Net Proceeds would be subject to certain compliance requirements, including prior shareholders’ approval*” on page 65.

In the event that the estimated utilization of the Net Proceeds in a scheduled fiscal year is not completely met, due to the reasons stated above, the same shall be utilised in the next fiscal year, as may be determined by our Company, in accordance with applicable laws. The Company may, however, propose to utilize the proceeds prior to the specific dates mentioned in the schedule of deployment, in accordance with capital expenditure requirements of the Company. Subject to applicable laws, in the event of any increase in the actual utilization of funds earmarked for the purposes set forth above, such additional funds for a particular activity will be met by way of means available to us, including from internal accruals and any additional equity and/or debt arrangements. Further, if the actual utilisation towards any of the Objects is lower than the proposed deployment such balance will be used towards general corporate purposes to the extent that the total amount to be utilised towards general corporate purposes will not exceed 25% of the Gross Proceeds of the Fresh Issue and the same shall be subject to noting taken by our Board.

### Means of finance

The Objects set out above are proposed to be funded from the Net Proceeds and/or through our internal accruals. Accordingly, we confirm that there is no requirement to make firm arrangements of finance under Regulation 7(1)(e) of the SEBI ICDR Regulations through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised from the Fresh Issue and existing identifiable accruals, as prescribed under the SEBI ICDR Regulations. In case of a shortfall in the Net Proceeds or any increase in the actual utilization of funds earmarked for Objects, our Company may explore a range of options including utilizing our internal accruals or availing additional borrowings for such capital expenditure.

### Details of the Objects

#### I. Funding the capital expenditure requirements for the purchase of equipment and machinery, building works, solar rooftop grid and transport vehicles at our Manufacturing Facilities

We are one of India’s leading Pre-Engineered Buildings (“PEBs”) players (installed capacity being greater than 100,000 MTPA). Our Company has installed capacity of 103,800 MTPA for PEB structures and 1,800,000 square metres per annum for Self-Supported Roofing solutions as on March 31, 2025. (Source: CRISIL Report). We intend to enhance our manufacturing capabilities at our Manufacturing Facilities through purchase of equipment and machinery, building works, solar rooftop grid and transport vehicles. For details, please see “*Our Business – Strategies – Augment our manufacturing facilities in our Phenix Division to better serve our customers by setting up a*

*strategically located manufacturing facility*” on page 215. We have historically incurred capital expenditure of ₹ 181.96 million, ₹780.79 million and ₹1,255.99 million for Fiscal 2023, Fiscal 2024 and Fiscal 2025, respectively, towards capital expenditure at our Manufacturing Facilities.

We estimate to incur a cost of ₹1,305.79 million towards the proposed capital expenditure at our Manufacturing Facilities over a period of three financial years, being, Fiscal 2026, Fiscal 2027 and Fiscal 2028. The Board of Directors of our Company pursuant to their resolution dated July 14, 2025, have taken note of the proposed capital expenditure requirements and the estimated cost to be incurred towards the capital expenditure.

The proposed addition of equipment and machinery, building works, solar rooftop grid and transport vehicles at our Manufacturing Facilities is for streamlining the production and increasing the availability of equipment, which we believe will result in increasing production efficiency and capacity, in order to ensure optimum capacity utilisation to meet the increasing demand of our existing and new customers. As certified by Chetan Brahmanian, Independent Chartered Engineer (“ICE”) by way of their certificate dated July 16, 2025, the proposed capital expenditure will lead to increase in the production capacity of our Sanand Facility from 72,000 MT in Fiscal 2025 to 92,000 MT in Fiscal 2028; and our Cheyyar Facility from 31,800 MT in Fiscal 2025 to 76,800 MT in Fiscal 2028. The ICE has a past experience of nine years. Details of projects undertaken by the ICE are as provided below:

| Sr. No. | Summary of the Project                                                              | Month and year of Implementation | Scope of work undertaken by ICE                                                                                                  |
|---------|-------------------------------------------------------------------------------------|----------------------------------|----------------------------------------------------------------------------------------------------------------------------------|
| 1.      | Valuation of computers and other capital goods in scrap condition                   | May 2024                         | Review of documents, Site Inspection, Valuation Report for Disposal of Capital Goods from SEZ                                    |
| 2.      | Valuation of computers and other capital goods in scrap condition                   | May 2024                         | Review of documents, Site Inspection, Valuation Report for Disposal of Capital Goods from SEZ                                    |
| 3.      | Valuation of networking equipment                                                   | April 2024                       | Review of documents, Site Inspection, Valuation Report for Removal of Capital Goods from SEZ                                     |
| 4.      | Capital goods procured under EPCG License for in-house use                          | April 2024                       | Review of documents, Site Inspection, Report for Installation of Capital Goods under EPCG License                                |
| 5.      | Valuation of equipment used for Pressurized Gas Distribution                        | February 2022                    | Review of documents, Site Inspection, Valuation Report for Disposal of Capital Goods from SEZ                                    |
| 6.      | Capital goods procured under EPCG License for use at various airports in India      | May 2021                         | Review of documents, Site Inspection, Report for Installation of Capital Goods under EPCG License                                |
| 7.      | Valuation of machinery used for producing spices and other food products            | April 2019                       | Review of documents, Site Inspection and review of machinery, Report for Re-instatement value of machinery for Insurance Purpose |
| 8.      | Valuation of machinery used for manufacturing steel billets, angle / channel / beam | May 2018                         | Review of documents, Site Inspection & review of machinery, Report for Valuation of Plant & Machinery                            |
| 9.      | Valuation of machinery used for manufacturing Solar PV Panels                       | April 2017                       | Review of documents, Site Inspection & review of machinery, Report for Valuation of Plant & Machinery                            |
| 10.     | Valuation of machinery used for manufacturing plastic films                         | September 2016                   | Review of documents, Site Inspection & review of machinery, Report for Valuation of Plant & Machinery                            |

Our business is structured into (a) Phenix division which provides comprehensive solutions for PEBs and complex structural steel components; and (b) Proflex division which provides self-supported steel roofing solutions. We offer our customers comprehensive turn-key solutions which includes project design, engineering, manufacturing and erection in accordance with customer requirements across industrial and infrastructure segments. Undertaking such comprehensive turn-key solutions leads to substantial capital expenditure. The PEBs and steel structures we manufacture involve complex components, techniques and processes, which are required to be carefully monitored through in-house production as per specific customer requirements. The beams and girders which we manufacture at our Manufacturing Facilities are fabricated to precise dimensions through automatic and mechanized processing. CNC programmed flame cutting is used for high accuracy and precision in plate cutting. Edge and mill facilities are deployed for precise finishing. For details, see “*Our Business - Our Services, Products And Manufacturing Processes*” on page 217. We have established long-term relationships with our diverse set of customers across industries we cater to. Our dedicated project planning and control team oversees overall execution of our orders for our customers, and coordinates with the various relevant departments within our Company. To keep up with the new orders from our customers, our Company is required to procure raw materials and other supplies without receiving any advance payment from customers. In turn, certain may suppliers require us to pay full advance for materials while other suppliers allow us a credit period credit period. We avail credit period of 60 to 90 days from suppliers in the Phenix

Division and credit period of around 180 days from buyers in the Proflex Division. This mechanism requires our Company to manage the cash flows to ensure continuity of operations.

Prior to commissioning of our Cheyyar Facility in CY 2024, we had only one facility for our PEB business based out of Sanand, Gujarat which limited our ability to effectively service the markets in southern India. However, our representatives are now strategically positioned to strengthen our marketing and business development efforts in new geographies. This initiative is aimed at enhancing our market reach and accelerating business expansion in southern India. As on the date of this Red Herring Prospectus, we have a 990kW solar power facility at our Sanand Facility and are in the process of setting up an additional 300 kW solar power at our Sanand Facility. We are also in the process of setting up a similar 990 kW solar power facility at our Cheyyar Facility, which we believe may further de-risk our business vis-à-vis the cost of power. No capital subsidy will be availed by our Company in relation to the solar rooftop grid.

The table below sets out the number of units of electricity consumed and produced by our Sanand Facility in Fiscal 2025, Fiscal 2024 and Fiscal 2023:

| Particulars*                                                                                             | Fiscal 2025 | Fiscal 2024 | Fiscal 2023 |
|----------------------------------------------------------------------------------------------------------|-------------|-------------|-------------|
| Number of units of electricity consumed in our Sanand Facility (kilowatt hours)                          | 4,276,770   | 3,604,104   | 3,743,460   |
| Number of units of electricity produced by existing solar set-up in our Sanand Facility (kilowatt hours) | 1,397,040   | 562,128     | 530,640     |

\* Excludes any electricity generated by company using DG Set in Sanand Facility.

Pay-back period for implementation of incremental rooftop solar power capacity is dependent on factors including, price of electricity from alternative sources, capital expenditure for setting up the solar capacity and running and maintenance charges. Basis the existing variables, we expect the pay-back period for incremental rooftop solar power capacity at our Sanand Facility to be less than three years.

Further, as pre-engineered structures are manufactured offsite, transportation of these structures to the construction site with use of transport vehicles is essential to our business. The vehicles used for in business activities comprise of passenger buses, bolero (for passenger cum material transportation) and trailer (for material transportation). Further, we intend to expand our existing product and service portfolio through addition of new equipment and machinery. To achieve this objective, we intend to construct a new factory building at our Cheyyar Facility, and undertake MEP (mechanical, electrical & plumbing) works for installation of machinery at our Sanand Facility as well as Cheyyar Facility.

The break-down of the estimated costs towards the proposed capital expenditure at our Manufacturing Facilities are as set out in the table below. We are yet to place orders for any of the equipment and machinery, building works, solar rooftop grid or transport vehicles, and the estimates have been arrived at based on quotations received from the suppliers, as described below:

| Particulars                                                                                               | Estimated cost (in ₹ million)* | Purpose of Machinery             | Name of the vendor                           | Quantity | Date of quotation | Validity of quotation |
|-----------------------------------------------------------------------------------------------------------|--------------------------------|----------------------------------|----------------------------------------------|----------|-------------------|-----------------------|
| <b>I. Sanand Facility</b>                                                                                 |                                |                                  |                                              |          |                   |                       |
| <b>Equipment and machinery</b>                                                                            |                                |                                  |                                              |          |                   |                       |
| Messer make Multitherm pro 4000x15000 with OXY/Plasma stations with cutting table and fume exhaust system | 16.89                          | Cutting of steel plates          | Messer Cutting Systems India Private Limited | 1        | July 8, 2025      | December 31, 2025     |
| ABW 2500 Beam Welding Machine                                                                             | 20.39                          | Beam welding                     | Primo Automation Systems Private Limited     | 1        | July 5, 2025      | December 31, 2025     |
| Hydraulic CNC Shearing Machine EM CNC HVR 2040                                                            | 5.90                           | Cutting of steel plates/ flanges | Energy Mission Machineries (India) Limited   | 1        | July 10, 2025     | December 31, 2025     |
| Hydraulic CNC Shearing Machine EM CNC HVR 2063                                                            | 18.31                          | Cutting of steel plates/ flanges | Energy Mission Machineries (India) Limited   | 2        | July 10, 2025     | December 31, 2025     |



| Particulars                                                                                | Estimated cost<br>(in ₹ million)* | Purpose of<br>Machinery              | Name of the<br>vendor                                                               | Quantity | Date of<br>quotation | Validity of<br>quotation |
|--------------------------------------------------------------------------------------------|-----------------------------------|--------------------------------------|-------------------------------------------------------------------------------------|----------|----------------------|--------------------------|
| Hydraulic CNC<br>Shearing Machine<br>EM CNC HVR<br>1315                                    | 4.50                              | Cutting of steel<br>plates/ flanges  | Energy Mission<br>Machineries<br>(India) Limited                                    | 2        | July 10, 2025        | December 31,<br>2025     |
| Gantry Type Dual<br>Head SAW<br>Welding Machine                                            | 4.15                              | Welding                              | Primo Automation<br>Systems Private<br>Limited                                      | 1        | July 5, 2025         | December 31,<br>2025     |
| Hydraulic Iron<br>Worker EM IW<br>110-T                                                    | 2.35                              | Punching and<br>notching             | Energy Mission<br>Machineries<br>(India) Limited                                    | 1        | July 5, 2025         | December 31,<br>2025     |
| Hydraulic Iron<br>Worker EM IW<br>165-T                                                    | 2.94                              | Punching and<br>notching             | Energy Mission<br>Machineries<br>(India) Limited                                    | 1        | July 5, 2025         | December 31,<br>2025     |
| Idealarc DC-1000<br>Single Wire<br>Package                                                 | 21.88                             | Power source for<br>welding          | Lincoln Electric<br>Company India<br>Pvt Ltd                                        | 7        | July 10, 2025        | December 31,<br>2025     |
| Radial Drill<br>Machine -<br>Z3063X20                                                      | 3.78 <sup>#</sup>                 | Drilling                             | Shenyi Machine<br>Tool Import and<br>Export Co., Ltd                                | 2        | July 8, 2025         | December 31,<br>2025     |
| Powerind 500I<br>Package (GMAW)                                                            | 3.02                              | Welding                              | Lincoln Electric<br>Company India<br>Pvt Ltd                                        | 25       | July 8, 2025         | December 31,<br>2025     |
| Welding Machine<br>400 Amp 3 Ph                                                            | 0.29                              | Welding                              | Zaveri Tools<br>Corner                                                              | 12       | July 9, 2025         | December 31,<br>2025     |
| Plasma Power<br>Source CUT -100                                                            | 0.26                              | Power source for<br>cutting          | Flame Tech<br>Cutting Systems                                                       | 2        | January 17,<br>2025  | December 2025            |
| Hydraulic Press –<br>225 ton                                                               | 2.09                              | Straightening of<br>steel plates     | Pragati<br>Engineering<br>Works                                                     | 1        | January 20,<br>2025  | December 31,<br>2025     |
| Steelex Automatic<br>Shot Blasting<br>Machine<br>12W 2.0W x 3.0H                           | 20.00                             | Shot blasting                        | Steelint Blasting<br>Equipment Pvt Ltd                                              | 1        | July 5, 2025         | December 2025            |
| I-Beam Power and<br>Free Conveyor -<br>466                                                 | 23.54                             | Material handling                    | Movetech<br>Conveyors Pvt.<br>Ltd.                                                  | 1        | July 7, 2025         | December 31,<br>2025     |
| 5Mt Scissor Table<br>(6000x2000x500)                                                       | 3.21                              | Loading/<br>unloading of 'H'<br>beam | Techno Industries                                                                   | 2        | July 5, 2025         | December 31,<br>2025     |
| Inline Paint Room<br>7m long x 4m wide<br>x 4m high                                        | 5.50                              | Painting                             | Steelint Blasting<br>Equipment Pvt Ltd                                              | 1        | July 5, 2025         | December 2025            |
| 10 Ton Motorised<br>Transfer Trolley<br>Kit                                                | 0.95                              | Material handling                    | Techno Industries                                                                   | 2        | July 10, 2025        | December 31,<br>2025     |
| Graco Inc. USA<br>make Pneumatic<br>Driven Airless<br>Painting Pump                        | 1.43                              | Painting                             | App Pumps &<br>Engineering Co.<br>(Authorised<br>distributor of<br>Graco Inc., USA) | 4        | June 25, 2025        | December 31,<br>2025     |
| MS Plate – Flat<br>Sheet and<br>Chequered sheet<br>handling<br>Vacuumaster Vario<br>3000kg | 2.53                              | Material handling                    | Schmalz India Pvt<br>Ltd                                                            | 1        | July 7, 2025         | December 31,<br>2025     |
| “TACKLERS”<br>Make 15 Ton x 23<br>Meter Span Double<br>Girder E.O.T<br>Crane               | 3.20                              | Material handling                    | Techno Industries                                                                   | 1        | July 10, 2025        | December 31,<br>2025     |
| “TACKLERS”<br>Make 5 Ton x 23<br>Meter Span Double                                         | 21.75                             | Material handling                    | Techno Industries                                                                   | 10       | July 10, 2025        | December 31,<br>2025     |

| Particulars                                                                                        | Estimated cost<br>(in ₹ million)* | Purpose of<br>Machinery              | Name of the<br>vendor                            | Quantity | Date of<br>quotation | Validity of<br>quotation |
|----------------------------------------------------------------------------------------------------|-----------------------------------|--------------------------------------|--------------------------------------------------|----------|----------------------|--------------------------|
| Girder E.O.T<br>Crane                                                                              |                                   |                                      |                                                  |          |                      |                          |
| “TACKLERS”<br>Make 7.5 Ton x 8<br>Meter Span Double<br>Girder Goliath<br>Crane with Double<br>Hook | 2.48                              | Material handling                    | Techno Industries                                | 1        | July 10, 2025        | December 31,<br>2025     |
| “TACKLERS”<br>Make 3 Ton x 8<br>Meter Span Single<br>Girder Semi<br>Goliath Crane                  | 13.02                             | Material handling                    | Techno Industries                                | 12       | July 10, 2025        | December 31,<br>2025     |
| Crane Rail IS 2062<br>E250 A Square<br>Size 63                                                     | 2.14                              | Material handling                    | Vivan Steels Pvt.<br>Ltd.                        | 35       | July 8, 2025         | December 2025            |
| Crane Rail IS 2062<br>E250 A Square<br>Size 40                                                     | 1.18                              | Material handling                    | Vivan Steels Pvt.<br>Ltd.                        | 20       | July 8, 2025         | December 2025            |
| “TACKLERS”<br>Make 10 Ton x 45<br>Meter Span Double<br>Girder Goliath<br>Crane                     | 17.50                             | Material handling                    | Techno Industries                                | 2        | July 8, 2025         | December 31,<br>2025     |
| Flat flange line<br>machine                                                                        | 18.24                             | Plate punching and<br>welding        | Deepa<br>Engineering                             | 1        | July 7, 2025         | Valid for 180<br>days    |
| HVLS Fans<br>(Gearless PMSM)<br>Model: EABPM7E                                                     | 2.90                              | Fan for air<br>circulation           | Ecoair Cooling<br>Systems Private<br>Limited     | 25       | July 8, 2025         | December 31,<br>2025     |
| HVLS Cables                                                                                        | 0.83                              | Accessories for fan                  | Kohinoor Sales<br>Corporation                    | -        | July 8, 2025         | December 31,<br>2025     |
| “ESCORTS”<br>Hydraulic Mobile<br>Crane Model<br>HYDRA 14MT                                         | 6.35                              | Material handling                    | Ashapura<br>Automobiles                          | 3        | July 2, 2025         | December 31,<br>2025     |
| “ESCORTS”<br>Hydraulic Mobile<br>Crane Model TRX<br>23MT                                           | 4.52                              | Material handling                    | Ashapura<br>Automobiles                          | 1        | July 2, 2025         | December 31,<br>2025     |
| “ESCORTS”<br>Hydraulic Mobile<br>Crane Model TRX<br>15MT                                           | 3.22                              | Material handling                    | Ashapura<br>Automobiles                          | 1        | July 2, 2025         | December 31,<br>2025     |
| Double Column<br>Band Saw M/C<br>Semi Machine –<br>LMG 650 M                                       | 4.99                              | Cutting of hot<br>rolled coils       | Multicut Machine<br>Tools                        | 3        | July 5, 2025         | December 31,<br>2025     |
| 5 Mt Scissor Table<br>(8000 X 2000 X<br>500)                                                       | 3.21                              | Loading/<br>unloading of ‘H’<br>beam | Techno Industries                                | 2        | July 8, 2025         | December 31,<br>2025     |
| Thread Rolling<br>Machine Model –<br>ROHITA/TRM/80                                                 | 3.05                              | Threading of rods                    | Rohita Industries                                | 2        | July 5, 2025         | December 31,<br>2025     |
| Air Compressor<br>150HP                                                                            | 3.58                              | Pneumatics for<br>various machines   | Excel Pneumatics                                 | 1        | July 9, 2025         | December 31,<br>2025     |
| Hydraulic CNC<br>Shearing Machine<br>EM HVR 3225                                                   | 7.89                              | Cutting of steel<br>plates/ flanges  | Energy Mission<br>Machineries<br>(India) Limited | 1        | July 5, 2025         | December 31,<br>2025     |
| 750kVA KOEL<br>Green DG Set With<br>Control Panel                                                  | 6.75                              | Power back-up                        | VEL Engineers                                    | 1        | July 2, 2025         | December 31,<br>2025     |
| “TACKLERS”<br>Make 10 Ton x<br>22.50 Meter Span<br>Double Girder<br>E.O.T. Crane                   | 2.57                              | Material handling                    | Techno Industries                                | 1        | July 8, 2025         | December 31,<br>2025     |

| Particulars                                                                                                                                             | Estimated cost<br>(in ₹ million)* | Purpose of<br>Machinery                           | Name of the<br>vendor                              | Quantity | Date of<br>quotation | Validity of<br>quotation |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|---------------------------------------------------|----------------------------------------------------|----------|----------------------|--------------------------|
| Flextec 650X<br>GMAW Package                                                                                                                            | 6.80                              | Manual welding<br>and gouging                     | Lincoln Electric<br>Company India<br>Pvt Ltd       | 5        | July 10, 2025        | December 31,<br>2025     |
| Messer make<br>Multitherm pro<br>4000x28000 with 2<br>No Omniflow<br>(Automatic Gas<br>console) with 5<br>Nos ALFA oxyfuel<br>torch, and Laser<br>Diode | 7.13                              | Plate cutting                                     | Messer Cutting<br>Systems India<br>Private Limited | 1        | July 10, 2025        | December 31,<br>2025     |
| “TACKLERS”<br>Make 20 Ton x 21<br>Meter Span Double<br>Girder E.O.T<br>Crane                                                                            | 3.37                              | Heavy H beam<br>lifting                           | Techno Industries                                  | 1        | July 10, 2025        | December 31,<br>2025     |
| “TACKLERS”<br>Make 2 Ton x 6<br>Meter Span Double<br>Girder E.O.T<br>Crane                                                                              | 3.52                              | Small material<br>lifting                         | Techno Industries                                  | 3        | July 10, 2025        | December 31,<br>2025     |
| “TACKLERS”<br>Make 7.5 Ton x 23<br>Meter Span Double<br>Girder E.O.T<br>Crane                                                                           | 4.53                              | H beam lifting                                    | Techno Industries                                  | 2        | July 10, 2025        | December 31,<br>2025     |
| “TACKLERS”<br>Make 3 Ton x 7-8<br>Meter Span Single<br>Girder Semi<br>Goliath Crane                                                                     | 6.51                              | Coil material<br>lifting                          | Techno Industries                                  | 6        | July 10, 2025        | December 31,<br>2025     |
| “TACKLERS”<br>Make 5 Ton x 7-8<br>Meter Span Single<br>Girder Semi<br>Goliath Crane                                                                     | 1.12                              | Plate lifting                                     | Techno Industries                                  | 1        | July 10, 2025        | December 31,<br>2025     |
| Structural roof<br>panel machine                                                                                                                        | 23.44 <sup>#</sup>                | Roof panel rolling                                | Zimmerman<br>Metals Inc.                           | 2        | July 15, 2025        | August 31,<br>2025       |
| ACE FX-230<br>Hydraulic Mobile<br>Crane                                                                                                                 | 4.22                              | Material handling                                 | Orion Equipment                                    | 1        | July 5, 2025         | December 31,<br>2025     |
| <b>Building works</b>                                                                                                                                   |                                   |                                                   |                                                    |          |                      |                          |
| MEP (mechanical,<br>electrical &<br>plumbing) works<br>for installation of<br>machinery                                                                 | 24.19                             | Balance of plant<br>and other related<br>purposes | MOA Engineering<br>Pvt. Ltd.                       | -        | July 7, 2025         | December 31,<br>2025     |
| <b>Solar rooftop grid</b>                                                                                                                               |                                   |                                                   |                                                    |          |                      |                          |
| Solar Rooftop Grid<br>Tied Solar Power<br>Plant 300 Kw                                                                                                  | 7.95                              | Solar power                                       | Sunfraa Global                                     | -        | July 9, 2025         | December 31,<br>2025     |
| <b>Transport vehicles</b>                                                                                                                               |                                   |                                                   |                                                    |          |                      |                          |
| Ultra Prime 55-<br>seater bus                                                                                                                           | 13.31                             | Staff transportation                              | Cargo Motors Pvt.<br>Ltd.                          | 4        | July 5, 2025         | September 30,<br>2025    |
| Starbus Prime 32-<br>seater bus                                                                                                                         | 3.15                              | Staff transportation                              | Cargo Motors Pvt.<br>Ltd.                          | 1        | July 5, 2025         | September 30,<br>2025    |
| Bolero Camper                                                                                                                                           | 1.45                              | Material handling                                 | Shital Motors Pvt.<br>Ltd.                         | 1        | July 9, 2025         | September 30,<br>2025    |
| <b>II. Cheyyar Facility</b>                                                                                                                             |                                   |                                                   |                                                    |          |                      |                          |
| <b>Equipment and machinery</b>                                                                                                                          |                                   |                                                   |                                                    |          |                      |                          |
| High Speed<br>Double Column<br>Miter/ Degree<br>Cutting Band Saw<br>Machine – LMG                                                                       | 3.04                              | Cutting of hot<br>rolled sections                 | Multicut Machine<br>Tools                          | 1        | July 5, 2025         | December 31,<br>2025     |

| Particulars                                                                                                                | Estimated cost<br>(in ₹ million)* | Purpose of<br>Machinery              | Name of the<br>vendor                              | Quantity | Date of<br>quotation | Validity of<br>quotation |
|----------------------------------------------------------------------------------------------------------------------------|-----------------------------------|--------------------------------------|----------------------------------------------------|----------|----------------------|--------------------------|
| 1200 X 600 R<br>(Semi-Automatic)                                                                                           |                                   |                                      |                                                    |          |                      |                          |
| Swing Type Mitre<br>Cutting Band Saw<br>Machine S 440 R                                                                    | 1.72                              | Cutting of hot<br>rolled sections    | Multicut Machine<br>Tools                          | 1        | July 5, 2025         | December 31,<br>2025     |
| “TACKLERS”<br>Make 5 Ton x 21<br>Meter Span Double<br>Girder E.O.T<br>Crane                                                | 26.81                             | Material handling                    | Techno Industries                                  | 14       | July 5, 2025         | December 31,<br>2025     |
| “TACKLERS”<br>Make 10 Ton x 21<br>Meter Span Double<br>Girder E.O.T<br>Crane                                               | 13.74                             | Material handling                    | Techno Industries                                  | 6        | July 5, 2025         | December 31,<br>2025     |
| “TACKLERS”<br>Make 15 Ton x 21<br>Meter Span Double<br>Girder E.O.T<br>Crane                                               | 8.67                              | Material handling                    | Techno Industries                                  | 3        | July 5, 2025         | December 31,<br>2025     |
| “TACKLERS”<br>Make 20 Ton x 21<br>Meter Span Double<br>Girder E.O.T<br>Crane.                                              | 6.82                              | Material handling                    | Techno Industries                                  | 2        | July 5, 2025         | December 31,<br>2025     |
| 10 Mt Transfer<br>rolley KIT<br>(8000 X 2500 X<br>500)                                                                     | 3.09                              | Material handling                    | Techno Industries                                  | 6        | July 5, 2025         | December 31,<br>2025     |
| 5 Mt Scissor Table<br>(8000 X 2000 X<br>500)                                                                               | 3.23                              | Loading/<br>unloading of ‘H’<br>beam | Techno Industries                                  | 2        | July 5, 2025         | December 31,<br>2025     |
| “TACKLERS”<br>Make 5 Ton x 8<br>Meter Span Double<br>Girder Goliath<br>Crane with Double<br>Hook                           | 2.27                              | Material handling                    | Techno Industries                                  | 1        | July 5, 2025         | December 31,<br>2025     |
| “TACKLERS”<br>Make 3 Ton x 7 -8<br>Meter Span Single<br>Girder Semi<br>Goliath Crane                                       | 11.30                             | Material handling                    | Techno Industries                                  | 10       | July 5, 2025         | December 31,<br>2025     |
| “TACKLERS”<br>Make 5 Ton x 7-8<br>Meter Span Single<br>Girder Semi<br>Goliath Crane                                        | 9.28                              | Material handling                    | Techno Industries                                  | 8        | July 5, 2025         | December 31,<br>2025     |
| “TACKLERS”<br>Make 10 Ton x 37<br>Meter Span Single<br>Girder Semi<br>Goliath Crane.                                       | 14.91                             | Material handling                    | Techno Industries                                  | 2        | July 5, 2025         | December 31,<br>2025     |
| Flat flange line<br>machine                                                                                                | 18.24                             | Plate punching and<br>welding        | Deepa<br>Engineering                               | 1        | July 7, 2025         | Valid for 180<br>days    |
| Messer make<br>Multitherm pro<br>5000x15000 with<br>OXY/Plasma<br>stations with filter<br>system for fume<br>cutting table | 30.76                             | Cutting of steel<br>plates           | Messer Cutting<br>Systems India<br>Private Limited | 2        | July 5, 2025         | December 31,<br>2025     |
| Hydraulic Shearing<br>Machine EM HVR<br>1615 (with NC<br>Package)                                                          | 2.61                              | Cutting of steel<br>plates           | Energy Mission<br>Machineries<br>(India) Limited   | 1        | July 8, 2025         | December 31,<br>2025     |

| Particulars                                                               | Estimated cost<br>(in ₹ million)* | Purpose of<br>Machinery  | Name of the<br>vendor                          | Quantity | Date of<br>quotation | Validity of<br>quotation |
|---------------------------------------------------------------------------|-----------------------------------|--------------------------|------------------------------------------------|----------|----------------------|--------------------------|
| Hydraulic Shearing Machine EM HVR 2040 (with CNC Package)                 | 5.85                              | Cutting of steel plates  | Energy Mission Machineries (India) Limited     | 1        | July 5, 2025         | December 31, 2025        |
| Hydraulic Shearing Machine EM HVR 2063 (with CNC Package)                 | 8.72                              | Cutting of steel plates  | Energy Mission Machineries (India) Limited     | 1        | July 5, 2025         | December 31, 2025        |
| Hydraulic Iron Worker EM IW-110T                                          | 3.39                              | Punching and notching    | Energy Mission Machineries (India) Limited     | 2        | July 5, 2025         | December 31, 2025        |
| Hydraulic Iron Worker EM IW-165T                                          | 4.58                              | Punching and notching    | Energy Mission Machineries (India) Limited     | 2        | July 5, 2025         | December 31, 2025        |
| X-Y Axis Back Gauge                                                       | 2.80                              | CNC automation table     | Energy Mission Machineries (India) Limited     | 4        | July 5, 2025         | December 31, 2025        |
| MS plate – flat sheet & chequered sheet Handling Vacuumaster Vario 3000kg | 2.53                              | Material handling        | Schmalz India Pvt Ltd                          | 1        | July 7, 2025         | December 31, 2025        |
| Sheet Handling and Chequered Plate handling Vacuumaster Vario 4000kg      | 2.82                              | Material handling        | Schmalz India Pvt Ltd                          | 1        | July 7, 2025         | December 31, 2025        |
| ABW 2000 Beam Welding Machine for PEB Beams                               | 18.22                             | Welding                  | Primo Automation Systems Private Limited       | 1        | July 5, 2025         | December 31, 2025        |
| Idealarc DC-1000 Single Wire Package                                      | 28.13                             | Power source for welding | Lincoln Electric Company India Pvt Ltd         | 9        | July 10, 2025        | December 31, 2025        |
| PI500I GMAW Package                                                       | 4.10                              | Welding                  | Lincoln Electric Company India Pvt Ltd         | 34       | July 8, 2025         | December 31, 2025        |
| Radial Drill Machine - Z3063X20                                           | 7.56 <sup>#</sup>                 | Drilling                 | Shenyi Machine Tool Import and Export Co., Ltd | 4        | July 8, 2025         | December 31, 2025        |
| Arc Welding Machine 400AMP 3 Ph                                           | 0.58                              | Welding                  | Zaveri Tools Corner                            | 24       | July 10, 2025        | December 31, 2025        |
| Manual Blast Room equipment, 15m long x 4.5m wide x 5.5m high             | 10.00                             | Shot blasting            | Steelint Blasting Equipment Pvt Ltd            | 1        | July 5, 2025         | December 2025            |
| Inline Paint Room 6m long x 4m wide x 4m high                             | 5.00                              | Painting                 | Steelint Blasting Equipment Pvt Ltd            | 1        | July 5, 2025         | December 2025            |
| Gantry type Dual Head SAW Welding Machine for producing “H” Beams         | 8.01                              | Welding                  | Primo Automation Systems Private Limited       | 2        | July 10, 2025        | December 31, 2025        |
| I-Beam Power and Free Conveyor - 466                                      | 32.65                             | Material handling        | Movetech Conveyors Pvt. Ltd.                   | 1        | July 7, 2025         | December 31, 2025        |
| TACO Machine Model: TACO-458HH-Plus-R30                                   | 18.56 <sup>#</sup>                | Drilling                 | Trinkle Enterprise Co., Ltd.                   | 1        | July 8, 2025         | December 31, 2025        |
| AB Portable Pressure Blasting Machine                                     | 0.30                              | Abrasive blasting        | Abrablast Equipment Pvt. Ltd.                  | 4        | July 8, 2025         | December 31, 2025        |
| Graco Inc. USA make Pneumatic                                             | 2.14                              | Painting                 | App Pumps & Engineering Co. (Authorised        | 6        | July 1, 2025         | December 31, 2025        |

| Particulars                                                                             | Estimated cost<br>(in ₹ million)* | Purpose of<br>Machinery                           | Name of the<br>vendor                               | Quantity | Date of<br>quotation | Validity of<br>quotation |
|-----------------------------------------------------------------------------------------|-----------------------------------|---------------------------------------------------|-----------------------------------------------------|----------|----------------------|--------------------------|
| Driven Airless<br>Painting Pump                                                         |                                   |                                                   | distributor of<br>Graco Inc., USA)                  |          |                      |                          |
| Cutting table for<br>Plasma Machine                                                     | 8.00                              | Plate cutting table                               | N K & Co.                                           | 2        | July 9, 2025         | December 31,<br>2025     |
| 750kVA KOEL<br>Green DG Set with<br>Control Panel                                       | 6.55                              | Power back-up                                     | VEL Engineers                                       | 1        | July 2, 2025         | December 31,<br>2025     |
| ACE Diesel<br>Forklift Truck -<br>Model AF100D                                          | 4.00                              | Material handling                                 | Orion Equipment                                     | 1        | July 10, 2025        | December 31,<br>2025     |
| Crane Rail IS 2062<br>E250 A Square<br>Size 63                                          | 2.28                              | Material handling                                 | Vivan Steels Pvt.<br>Ltd.                           | 35       | July 8, 2025         | December 2025            |
| Crane Rail IS 2062<br>E250 A Square<br>Size 40                                          | 1.26                              | Material handling                                 | Vivan Steels Pvt.<br>Ltd.                           | 20       | July 8, 2025         | December 2025            |
| Messer make<br>Multitherm pro<br>4000x28000 with<br>OXY/Plasma<br>stations              | 7.13                              | Cutting of steel<br>plates                        | Messer Cutting<br>Systems India<br>Private Limited  | 1        | July 5, 2025         | December 31,<br>2025     |
| HVLS Fans<br>(Gearless PMSM)<br>Model: EABPM7E                                          | 2.90                              | Fan for air<br>circulation                        | Ecoair Cooling<br>Systems Private<br>Limited        | 25       | July 8, 2025         | December 31,<br>2025     |
| HVLS Cable                                                                              | 0.83                              | Accessories for fan                               | Kohinoor Sales<br>Corporation                       | -        | July 7, 2025         | December 31,<br>2025     |
| Air Compressor<br>150HP                                                                 | 3.58                              | Pneumatics for<br>various machines                | Excel Pneumatics                                    | 1        | July 9, 2025         | December 31,<br>2025     |
| “ESCORTS”<br>Hydraulic Mobile<br>Crane Model<br>HYDRA 14MT                              | 8.47                              | Material handling                                 | Ashapura<br>Automobiles                             | 4        | July 2, 2025         | December 31,<br>2025     |
| <b>Building works</b>                                                                   |                                   |                                                   |                                                     |          |                      |                          |
| Supply of pre-<br>engineered steel<br>building                                          | 198.32                            | Construction of<br>building                       | Fabex Steel<br>Structures Pvt.<br>Ltd.              | -        | January 18,<br>2025  | December 31,<br>2025     |
| MEP (mechanical,<br>electrical &<br>plumbing) works<br>for installation of<br>machinery | 53.12                             | Balance of plant<br>and other related<br>purposes | MOA Engineering<br>Pvt. Ltd.                        | -        | July 7, 2025         | December 31,<br>2025     |
| New factory<br>building<br>construction work                                            | 251.90                            | Construction of<br>building                       | MOA Engineering<br>Pvt. Ltd.                        | -        | July 7, 2025         | December 31,<br>2025     |
| <b>Solar rooftop grid</b>                                                               |                                   |                                                   |                                                     |          |                      |                          |
| Solar Rooftop Grid<br>Tied Solar Power<br>Plant 990 Kw                                  | 27.52                             | Solar power                                       | Sunfraa Global                                      | -        | July 9, 2025         | December 31,<br>2025     |
| <b>Transport vehicles</b>                                                               |                                   |                                                   |                                                     |          |                      |                          |
| Ashok Leyland<br>Sleeper Cab                                                            | 3.58                              | Material transfer                                 | TVS Vehicle<br>Mobility Solution<br>Private Limited | 1        | July 10, 2025        | Augst 31, 2025           |
| <b>Total</b>                                                                            | <b>1,305.79</b>                   |                                                   |                                                     |          |                      |                          |

Notes:

- The amount included in the quotation may be subject to price revisions, basis, inter alia, prevailing market conditions, price of raw materials, increase in taxes/duties levied by governmental authorities. In case of an increase in quoted amount due to a price revision, our Company will bear the difference out of internal accruals.
  - No subsidy will be availed by the Company in relation to the solar rooftop grid.
- \* Includes GST (where input tax credit is not available) and charges, to the extent applicable.  
# Conversion rate of 1 USD= 85.5439 INR, as of June 30, 2025.  
^ Conversion rate of 1 Euro= 100.4451 INR, as of June 30, 2025.

There is no subsidy in relation to the capital expenditure for the aforementioned Object.

The quotations received from the above suppliers are valid as on the date of this Red Herring Prospectus. However, we have not entered into any definitive agreements with the suppliers and there can be no assurance that the abovementioned suppliers would be engaged to eventually provide the services at the same costs. If there is any

increase in the costs, the additional costs shall be paid by our Company from its internal accruals and borrowings. For details, please see “*Risk Factors – We have not yet placed orders in relation to the capital expenditure for the purchase of equipment and machinery, building works, solar rooftop grid and transport vehicles at our Manufacturing Facilities. In the event of any delay in placing the orders, or in the event the vendor is not able to provide the equipment and machinery, building works, solar rooftop grid and transport vehicles in a timely manner, or at all, it may result in time and cost overruns and our business, prospects and results of operations may be adversely affected. Further, such proposed capital expenditure may not result in an increase in revenue from operations for our Company*” on page 36. The Sanand Facility and Cheyyar Facility are equipped with equipment and systems which include high precision CNC machinery, plasma cutting torches, oxy acetylene cutting torches, beam welding machines, online shot blasting and painting systems, sheet profiling machine and integrated purlin forming and painting lines. We do not intend to purchase any second-hand equipment in relation to this Object. We confirm that we have received the necessary regulatory approvals which required for undertaking the abovementioned capital expenditure at our Manufacturing Facilities. For details, please see “*Government and Other Approvals*” on page 400. Further, we confirm that the Cheyyar Facility and Sanand Facility are located on non-agricultural land.

None of our vendors are a related party to our Promoters, Promoter group, Directors, KMPs, SMPs, Subsidiaries, or our Group Companies.

## II. Investment in IT software upgradation by our Company

Investment in IT software upgradation is essential to improve our operational efficiencies, improve scale and enhance productivity. We currently use advanced IT systems, which assists us with various functions including material management, production planning, plant maintenance, sales and distribution, financial and accounting, quality management, governance, risk and compliance and human resource functions. These systems facilitate the flow of real-time information across departments and allows us to make information driven decisions and manage performance. All electronic files created, sent, received or stored on any system owned, leased or administered equipment or otherwise under the custody and control of our Company is our property. Our IT systems are vital to our business, and we have established a differentiated technology infrastructure with web-based integrated systems, analytical tools, infrastructure monitoring and information security monitoring tools to assist us in our operations. We have also invested in computer aided design software including STAAD PRO, STAAD PRO ADVANCED, MBS, TEKLA/ TRIMBLE, ZWCAD and BricsCAD.

Expenses incurred by our Company towards IT software upgradation, for Fiscals 2025, 2024 and 2023 were as follows:

| Particulars                      | Fiscal 2025<br>(in ₹ million) | Fiscal 2024<br>(in ₹ million) | Fiscal 2023<br>(in ₹ million) |
|----------------------------------|-------------------------------|-------------------------------|-------------------------------|
| IT software upgradation expenses | 16.95                         | 8.33                          | 2.18                          |

Our Company proposes to utilise an estimated amount of ₹ 52.00 million from the Net Proceeds towards investment in upgradation and enhancement of our IT software.

The break-down of such estimated amount are set out in the table below. We are yet to place orders for the IT software upgradation, and the estimates have been arrived at based on quotations received from the suppliers, as described below:

| Particulars                                                                                 | Estimated cost (in ₹ million)* | Name of the vendor               | Requirement period                                       | Date of quotation | Validity of quotation |
|---------------------------------------------------------------------------------------------|--------------------------------|----------------------------------|----------------------------------------------------------|-------------------|-----------------------|
| Rise with SAP S/4 HANA License                                                              | 40.00                          | VSD Technologies Private Limited | 2 years                                                  | June 20, 2025     | Valid for 6 months    |
| Rise with SAP S/4 HANA Upgrade and Conversion (As of current system configuration one time) | 12.00                          | VSD Technologies Private Limited | 1 time installation (cost to be incurred in Fiscal 2026) | June 20, 2025     | Valid for 6 months    |
| <b>Total</b>                                                                                | <b>52.00</b>                   |                                  |                                                          |                   |                       |

\* Excludes GST.

For business process efficiency, our operations are run on SAP S/4 HANA. This software enhances our capabilities to conceptualize and manufacture complex, custom-designed structures that meet specific client requirements with precision. We intend to upgrade the existing SAP S/4 HANA software with ‘Rise with SAP S/4 HANA’ software. While SAP S/4 HANA is an ERP solution, ‘Rise with SAP S/4 HANA’ provides additional features such as cloud infrastructure, process optimization, business intelligence to enable process re-engineering, and other services. Pursuant to the upgradation to ‘Rise with SAP S/4 HANA’, we aim to provide faster and more efficient services, enhanced digital experience including enhanced data security and privacy, accessibility, personalized offerings to our

customers, which we believe will lead to improved engagement, enhance good governance practices and improve financial tracking.

The functions of the proposed IT upgradation will *inter alia* include:

- Cloud Computing and Infrastructure Modernization;
- Enterprise Resource Planning (ERP) System Enhancement;
- Advanced Cybersecurity Measures;
- Artificial Intelligence and Automation;
- Digital Experience and Customer Engagement Platforms; and
- Business Intelligence, Data Analytics Networking and Communication Upgrades.

### **III. Re-payment or pre-payment of term loans, in full or in part, of certain borrowings availed by our Company**

Our Company has entered into various financial arrangements with banks and financial institutions. The loan facilities entered into by our Company include borrowings in the form of, *inter alia*, term loans and working capital facilities. For details, please see “*Financial Indebtedness*” on page 392. As on May 31, 2025, the aggregate outstanding borrowings of our Company is ₹ 1,861.33 million.

Our Company proposes to utilise an estimated amount of ₹ 587.50 million from the Net Proceeds towards repayment/prepayment, of all or a portion of certain term loans availed by our Company. We hereby clarify that the aforementioned ₹587.50 million has been solely utilised towards expansion of the Cheyyar Facility.

The repayment/ prepayment, will help reduce our outstanding indebtedness, assist us in maintaining debt-equity ratio and enable utilisation of some additional amount from our internal accruals for further investment in business growth and expansion. In addition, we believe that since our debt-equity ratio will improve, it will enable us to raise further resources at competitive rates and additional funds/ capital in the future to fund potential business development opportunities and plans to grow and expand our business in the future.

The following table provides details of term loans availed by our Company, as of May 31, 2025, out of which we propose to pre-pay or repay, in part either all or a portion of the below mentioned loans and/or facilities, up to an amount aggregating to ₹ 587.50 million from the Net Proceeds:

*(Remainder of this page has been left blank intentionally)*



| S. No. | Name of the lender          | Nature of borrowing | Date of the sanction letter | Date of disbursement | Amount sanctioned | Amount outstanding as on May 31, 2025 | Interest rate per annum | Purpose for which the loan was availed*               | Purpose for which borrowing utilised                  | Tenor                      | Schedule of repayment                                                                     | Whether utilised for Capex (Yes/No) | Pre-payment conditions/ penalty |
|--------|-----------------------------|---------------------|-----------------------------|----------------------|-------------------|---------------------------------------|-------------------------|-------------------------------------------------------|-------------------------------------------------------|----------------------------|-------------------------------------------------------------------------------------------|-------------------------------------|---------------------------------|
|        |                             |                     |                             |                      | (₹ in million)    |                                       |                         |                                                       |                                                       |                            |                                                                                           |                                     |                                 |
| 1.     | Standard Chartered Bank     | Term loan           | January 5, 2024             | March 28, 2024       | 200.00            | 200.00                                | 9.55%                   | Business expansion for Cheyyar Manufacturing Facility | Business expansion for Cheyyar Manufacturing Facility | Five years                 | 16 quarterly instalments after one year moratorium (first instalment is on June 26, 2025) | Yes                                 | 2%                              |
| 2.     | Kotak Mahindra Bank Limited | Term loan           | May 9, 2023                 | January 9, 2024      | 200.00            | 200.00                                | 8.50%                   | Business expansion for Cheyyar Manufacturing Facility | Business expansion for Cheyyar Manufacturing Facility | Seven years and six months | 24 quarterly instalments after 18 months moratorium                                       | Yes                                 | 2%                              |
| 3.     | HDFC Bank Limited           | Term loan           | January 22, 2024            | August 14, 2024      | 200.00            | 200.00                                | 8.70%                   | Business expansion for Cheyyar Manufacturing Facility | Business expansion for Cheyyar Manufacturing Facility | Seven years and six months | 24 quarterly instalments after 18 months moratorium                                       | Yes                                 | Mutually agreed%                |
|        | TOTAL                       |                     |                             |                      | 600.00            | 600.00                                |                         |                                                       |                                                       |                            |                                                                                           |                                     |                                 |

\* In accordance with Clause 9(A)(2)(b) of Part A of Schedule VI of the SEBI ICDR Regulations, which requires a certificate from the statutory auditor, certifying the utilization of loan for the purposes availed, our Company has obtained the requisite certificate from our Statutory Auditor dated July 16, 2025.

The selection of borrowings proposed to be repaid/pre-paid by us shall be based on various factors including (i) any conditions attached to the borrowings restricting our ability to prepay the borrowings and time taken to fulfil such requirements, (ii) levy of any prepayment penalties and the quantum thereof, (iii) other commercial considerations including, among others, the interest rate on the loan facility, the amount of the loan outstanding and the remaining tenor of the loan, (iv) receipt of consents for prepayment and (v) provisions of any law, rules, regulations governing such borrowings. Our Company has obtained written consents from our lenders for undertaking the Offer.

Payment of additional interest, prepayment penalty or premium, if any, and other related costs shall be made by us out of the internal accruals or out of the Net Proceeds as may be decided by our Company. Given the nature of the above-mentioned borrowings and the terms of repayment, the aggregate outstanding borrowing amounts which we propose to repay may vary from time to time. In light of the above, if at the time of filing this Red Herring Prospectus or after that date, any of the above-mentioned loans or facilities may be repaid in part or full or refinanced and our Company may also avail additional borrowings and/or draw down further funds under existing loans from time to time. Accordingly, the table above shall be suitably revised to reflect the revised amounts or loans as the case may be which have been availed by our Company. In addition to the above, we may, from time to time, enter into further financing arrangements and draw down funds thereunder. In such cases or in case any of the above loans are prepaid, repaid, redeemed (earlier or scheduled), refinanced or further drawn down prior to the completion of the Offer, we may utilize Net Proceeds towards prepayment and/or repayment of such additional indebtedness availed by us, details of which shall be provided in the Prospectus.

We confirm that the Net Proceeds from the Offer, are not being indirectly routed to our Promoters, Promoter Group, and Group Companies.

#### **IV. General corporate purposes**

We will have flexibility in utilizing the balance Net Proceeds, if any, for general corporate purposes, subject to such utilisation not exceeding 25% of the Gross Proceeds from the Fresh Issue in accordance with Regulation 7(2) of the SEBI ICDR Regulations, such as meeting ongoing general corporate contingencies, strategic initiatives, funding growth opportunities, including acquisitions and meeting exigencies, brand building, meeting expenses incurred by our Company in the ordinary course of business, payment of commission and/or fees to the consultants research & development expenses, construction of office building, working capital requirements, as may be applicable. The quantum of utilisation of funds toward the aforementioned purposes will be determined by our Board based on the amount actually available under the head “General Corporate Purposes” and the corporate requirements of our Company, from time to time.

In case of variations in the actual utilization of funds designated for the purposes set forth above, increased fund requirements for a particular purpose may be financed by surplus funds, if any which are not applied to the other purposes set out above.

In addition to the above, our Company may utilize the Net Proceeds towards other expenditure (in the ordinary course of business) considered expedient and approved periodically by our Board. Our Company’s management, in accordance with the policies of our Board, shall have flexibility in utilising surplus amounts, if any, and consequently our funding requirement and deployment of funds may also change. This may also include rescheduling the proposed utilization of Net Proceeds and increasing or decreasing expenditure for a particular Object, i.e., the utilization of Net Proceeds. In the event if any amount from Net Proceed remains unutilised including the estimated Offer expenses amount, then the same can be used towards General Corporate Purpose provided the total amount towards general corporate purposes is not exceeding 25% of the Gross Proceeds and the same shall be subject to noting taken by our Board.

#### **Offer Expenses**

The total expenses of the Offer are estimated to be approximately ₹ [●] million.

The Offer related expenses primarily include fees payable to the BRLMs and legal counsels, fees payable to the Auditors, brokerage and selling commission, underwriting commission, commission payable to Registered Brokers, RTAs, CDPs, SCSBs’ fees, Sponsor Banks’ fees, Registrar’s fees, printing and stationery expenses, advertising and marketing expenses and all other incidental and miscellaneous expenses for listing the Equity Shares on the Stock Exchanges.

Other than the listing fees, which will be paid by our Company, all costs, fees and expenses relating to the Offer including the underwriting commissions, procurement commissions, if any, and brokerage due to the underwriters and sub-brokers or stock brokers, fees payable to the SCSBs, BRLMs, Syndicate Members, legal advisors, Book Building fees and other charges, fees and expenses of the SEBI, the Stock Exchanges and any other Governmental Authority, registrar fees and broker fees (including fees for procuring of applications), bank charges and any other agreed fees and commissions, as applicable shall be borne by the Company and the Selling Shareholders, in proportion to the number of Equity Shares issued and/or transferred by the

Company and the Selling Shareholders in the Offer, respectively, within the time prescribed under the agreements to be entered into with such persons and in accordance with applicable law including section 28(3) of the Companies Act, including in the event the Offer is not successful.

The break-down for the estimated Offer expenses are set forth below:

| Activity                                                                                                                                                                                                                                                       | Estimated expenses <sup>#</sup> (in ₹ million) | As a % of the total estimated Offer expenses | As a % of the total Offer size |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------|----------------------------------------------|--------------------------------|
| BRLMs' fees and commissions (including underwriting commission)                                                                                                                                                                                                | [●]                                            | [●]                                          | [●]                            |
| Commission/processing fee for SCSBs, Sponsor Bank and Bankers to the Offer. Brokerage, underwriting commission and selling commission and bidding/uploading charges for members of the Syndicate, Registered Brokers, RTAs and CDPs <sup>(1)(2)(3)(4)(5)</sup> | [●]                                            | [●]                                          | [●]                            |
| Fees payable to the Registrar to the Offer                                                                                                                                                                                                                     | [●]                                            | [●]                                          | [●]                            |
| Others                                                                                                                                                                                                                                                         | [●]                                            | [●]                                          | [●]                            |
| (i) Listing fees, SEBI filing fees, upload fees, Stock Exchanges processing fees, book building software fees and other regulatory expenses                                                                                                                    | [●]                                            | [●]                                          | [●]                            |
| (ii) Printing and stationery expenses                                                                                                                                                                                                                          | [●]                                            | [●]                                          | [●]                            |
| (iii) Advertising and marketing expenses                                                                                                                                                                                                                       | [●]                                            | [●]                                          | [●]                            |
| (iv) Fees payable to legal counsel                                                                                                                                                                                                                             | [●]                                            | [●]                                          | [●]                            |
| (v) Fees payable to the Monitoring Agency                                                                                                                                                                                                                      | [●]                                            | [●]                                          | [●]                            |
| (vi) Miscellaneous                                                                                                                                                                                                                                             | [●]                                            | [●]                                          | [●]                            |
| <b>Total estimated Offer expenses</b>                                                                                                                                                                                                                          | [●]                                            | [●]                                          | [●]                            |

<sup>#</sup> Amounts will be finalised and incorporated in the Prospectus on determination of Offer Price.

- (1) Selling commission payable to SCSBs, on the portion for Retail Individual Investors, Non-Institutional Investors and Eligible Employees which are directly procured and uploaded by the SCSBs, would be as follows:

|                                          |                                                      |
|------------------------------------------|------------------------------------------------------|
| Portion for Retail Individual Investors* | 0.35% of the Amount Allotted (plus applicable taxes) |
| Portion for Non-Institutional Investors* | 0.20% of the Amount Allotted (plus applicable taxes) |
| Portion for Eligible Employees*          | 0.25% of the Amount Allotted (plus applicable taxes) |

\* Amount Allotted is the product of the number of Equity Shares Allotted and the Offer Price. Selling Commission payable to the SCSBs will be determined on the basis of the bidding terminal id as captured in the Bid book of BSE or NSE. No additional uploading/ processing fees shall be payable by our Company and the Selling Shareholders to the SCSBs on the Bid cum Application Form directly procured by them.

- (2) Processing fees payable to the SCSBs on the portion for Retail Individual Investors, Non-Institutional Investors and Eligible Employees (excluding UPI bids) which are procured by the Members of the Syndicate/sub-Syndicate/Registered Broker/RTAs/ CDPs and submitted to SCSBs for blocking, would be as follows:

|                                                                                              |                                                   |
|----------------------------------------------------------------------------------------------|---------------------------------------------------|
| Portion for Retail Individual Investors, Non-Institutional Investors and Eligible Employees* | ₹10 per valid application (plus applicable taxes) |
|----------------------------------------------------------------------------------------------|---------------------------------------------------|

\* Processing fees payable to the SCSBs for capturing Syndicate Member/Sub-syndicate (Broker)/Sub-broker code on the ASBA Form for Non-Institutional Investors, Eligible Employees and Qualified Institutional Buyers with bids above ₹0.50 million would be ₹10 plus applicable taxes, per valid Bid cum Application Form.

The total processing fees payable to SCSBs as mentioned above will be subject to a maximum cap of ₹0.50 million (plus applicable taxes). In case the total uploading charges/processing fees payable exceeds ₹0.50 million (plus applicable taxes), then the amount payable to SCSBs, would be proportionately distributed based on the number of valid applications such that the total uploading charges /processing fees payable does not exceed ₹0.50 million (plus applicable taxes)

- (3) Brokerage, selling commission and processing/uploading charges on the portion for Retail Individual Investors (using the UPI mechanism), Non-Institutional Investors and Eligible Employees which are procured by members of the Syndicate (including their sub-Syndicate Members), Registered Brokers, RTAs and CDPs or for using 3-in-1 type accounts- linked online trading, demat & bank account provided by some of the brokers which are members of Syndicate (including their sub-Syndicate Members) would be as follows:

|                                          |                                                      |
|------------------------------------------|------------------------------------------------------|
| Portion for Retail Individual Investors* | 0.35% of the Amount Allotted (plus applicable taxes) |
| Portion for Non-Institutional Investors* | 0.20% of the Amount Allotted (plus applicable taxes) |
| Portion for Eligible Employees*          | 0.25% of the Amount Allotted (plus applicable taxes) |

\* Amount Allotted is the product of the number of Equity Shares Allotted and the Offer Price

The selling commission payable to the Syndicate / Sub-Syndicate Members will be determined (i) for Retail Individual Investors, Non-Institutional Investors and Eligible Employee (up to ₹ 0.50 million), on the basis of the application form number / series, provided that the Bid cum Application Form is also bid by the respective Syndicate / Sub-Syndicate Member. For clarification, if a Syndicate ASBA application on the application form number / series of a Syndicate / Sub-Syndicate Member, is bid by an SCSB, the selling commission will be payable to the SCSB and not the Syndicate / Sub-Syndicate Member; and (ii) for Non-Institutional Investors (above ₹ 0.50 million), Syndicate ASBA form bearing SM Code and Sub-Syndicate code of the application form submitted to SCSBs for blocking of the fund and uploading on the exchanges platform by SCSBs. For clarification, if a Syndicate ASBA application on the application form number / series of a Syndicate / Sub-Syndicate Member, is bid by an SCSB, the selling commission will be payable to the Syndicate / Sub-Syndicate members and not the SCSB.

- (4) Bidding Charges payable to members of the Syndicate (including their sub-Syndicate Members) on the applications made using 3-in-1 accounts would be ₹ 10 plus applicable taxes, per valid application bid by the Syndicate (including their sub-Syndicate Members). Bidding charges payable to SCSBs on the

*QIB Portion and Non-Institutional Investors (excluding UPI Bids) which are procured by the Syndicate/sub-Syndicate/Registered Broker/RTAs/ CDPs and submitted to SCSBs for blocking and uploading would be ₹ 10 per valid application (plus applicable taxes)*

*The total processing fees payable to Syndicate (Including their Sub syndicate Members) as mentioned above will be subject to a maximum cap of ₹0.50 million (plus applicable taxes). In case the total uploading charges/processing fees payable exceeds ₹ 0.50 million (plus applicable taxes), then the amount payable to Members of the Syndicate (Including their Sub syndicate Members), would be proportionately distributed based on the number of valid applications such that the total uploading charges / processing fees payable does not exceed ₹ 0.50 million (plus applicable taxes)*

*The selling commission and bidding charges payable to Registered Brokers, the RTAs and CDPs will be determined on the basis of the bidding terminal ID as captured in the Bid book of BSE or NSE.*

*Selling commission/ bidding charges payable to the Registered Brokers on the portion for Retail Individual Investors procured through UPI Mechanism and Non-Institutional Investors which are directly procured by the Registered Broker and submitted to SCSB for processing, would be as follows:*

|                                                                                                    |                                                          |
|----------------------------------------------------------------------------------------------------|----------------------------------------------------------|
| <i>Portion for Retail Individual Investors, Non-Institutional Investors and Eligible Employees</i> | <i>₹10 per valid application (plus applicable taxes)</i> |
|----------------------------------------------------------------------------------------------------|----------------------------------------------------------|

- <sup>(5)</sup> *Uploading charges/processing fees for applications made by Retail Individual Investors, Non- Institutional Investors and Eligible Employee (up to ₹ 0.50 million) using the UPI Mechanism would be as follows:*

|                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|---------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <i>Members of the Syndicate / RTAs / CDPs / Registered Brokers*</i> | <i>₹30 per valid application (plus applicable taxes)</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| <i>Sponsor Banks</i>                                                | <i>ICICI Bank Limited<br/>₹ NIL for upto 10.00 lakh applications made by UPI Bidders using the UPI mechanism. ₹6.25 (plus applicable taxes) per applications above 10.00 lakh applications made by UPI Bidders using the UPI mechanism.<br/>Kotak Mahindra Bank Limited<br/>₹ NIL for upto 4.00 lakh applications made by UPI Bidders using the UPI mechanism. ₹6.25 (plus applicable taxes) per applications above 4.00 lakh applications made by UPI Bidders using the UPI mechanism.<br/>The Sponsor Banks shall be responsible for making payments to the third parties such as remitter bank, NCPI and such other parties as required in connection with the performance of its duties under the SEBI circulars, the Syndicate Agreement and other applicable law</i> |

*\*The total uploading charges / processing fees payable to members of the Syndicate, RTAs, CDPs, Registered Brokers will be subject to a maximum cap of ₹3.00 million (plus applicable taxes). In case the total uploading charges/processing fees payable exceeds ₹3.00 million (plus applicable taxes), then the amount payable to members of the Syndicate, RTAs, CDPs, Registered Brokers would be proportionately distributed based on the number of valid applications such that the total uploading charges / processing fees payable does not exceed ₹ 3.00 million (plus applicable taxes).*

*All such commissions and processing fees set out above shall be paid as per the timelines in terms of the Syndicate Agreement and Cash Escrow and Sponsor Bank Agreement.*

The processing fees for applications made by UPI Bidders using the UPI Mechanism may be released to the remitter banks (SCSBs) only after such banks provide a written confirmation on compliance with SEBI ICDR Master Circular and such payment of processing fees to the SCSBs shall be made in compliance with SEBI ICDR Master Circular and the SEBI RTA Master Circular (as applicable to RTAs) and any other circulars or notifications issued by SEBI in this regard.

The Offer expenses shall be payable in accordance with the arrangements or agreements entered into by our Company with the respective Designated Intermediary.

### **Interim use of Net Proceeds**

The Net Proceeds pending utilisation for the purposes stated in this section, shall be deposited only with scheduled commercial banks included in the Second Schedule of the Reserve Bank of India Act, 1934, as amended. In accordance with Section 27 of the Companies Act, our Company confirms that it shall not use the Net Proceeds for buying, trading or otherwise dealing in shares of any other listed company or for any investment in the equity markets.

### **Appraising entity**

None of the Objects for which the Net Proceeds will be utilised have been appraised by any bank, financial institution or other agency.

### **Bridge financing facilities**

Our Company has not raised any bridge loans from any bank or financial institution as on the date of this Red Herring Prospectus, which are proposed to be repaid from the Net Proceeds.

### **Monitoring of utilisation of funds**

Our Company has appointed Crisil Ratings Limited as the monitoring agency in accordance with Regulation 41 of the SEBI ICDR Regulations.

Our Audit Committee and the Monitoring Agency will monitor the utilisation of the Gross Proceeds and the Monitoring Agency shall submit the report required under Regulation 41(2) of the SEBI ICDR Regulation, on a quarterly basis, until such time as the Gross Proceeds have been utilised in full. Our Company undertakes to place the report(s) of the Monitoring Agency on receipt before the Audit Committee without any delay. Our Company will disclose and continue to disclose, the utilisation of the Net Proceeds, including interim use under a separate head in our balance sheet for such fiscals as required under applicable law, clearly specifying the purposes for which the Net Proceeds have been utilised, till the time any part of the Net Proceeds remains unutilised. Our Company will also, in its balance sheet for the applicable fiscals, provide details, if any, in relation to all such Net Proceeds that have not been utilised, if any, of such currently unutilised Net Proceeds. Further, our Company, on a quarterly basis, shall include the deployment of Net Proceeds under various heads, as applicable, in the notes to our quarterly consolidated results. Our Company will indicate investments, if any, of unutilised Net Proceeds in the balance sheet of our Company for the relevant fiscals subsequent to receipt of listing and trading approvals from the Stock Exchanges.

Pursuant to Regulation 32(3) and Part C of Schedule II, of the SEBI Listing Regulations, our Company shall, on a quarterly basis, disclose to the Audit Committee the uses and applications of the Net Proceeds. The Audit Committee shall make recommendations to our Board for further action, if appropriate. On an annual basis, our Company shall prepare a statement of funds utilised for purposes other than those stated in this Red Herring Prospectus and place it before the Audit Committee and make other disclosures as may be required until such time as the Net Proceeds remain unutilised. Such disclosure shall be made only until such time that all the Net Proceeds have been utilised in full. The statement shall be certified by the statutory auditor of our Company. Furthermore, in accordance with Regulation 32(1) of the SEBI Listing Regulations, our Company shall furnish to the Stock Exchanges on a quarterly basis, a statement indicating (i) deviations, if any, in the actual utilisation of the proceeds of the Fresh Issue from the Objects as stated above; and (ii) details of category wise variations in the actual utilisation of the proceeds of the Fresh Issue from the objects of the Fresh Issue as stated above. This information will also be published in newspapers simultaneously with the interim or annual financial results and explanation for such variation (if any) will be included in our Director's report, after placing the same before the Audit Committee.

### **Variation in Objects**

In accordance with Sections 13(8) and 27 of the Companies Act, our Company shall not vary the Objects of the Offer unless our Company is authorized to do so by way of a special resolution of its Shareholders. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution shall specify the prescribed details and be published in accordance with the Companies Act. The notice will be published in the newspapers, one in English, one in Hindi and one in Gujarati (Gujarati being the regional language of Gujarat, where our Registered Office is located). Pursuant to Sections 13(8) and 27 of the Companies Act, our Promoters or controlling Shareholders will be required to provide an exit opportunity to such Shareholders who do not agree to the proposal to vary the Objects, subject to the provisions of the Companies Act and in accordance with such terms and conditions, including in respect of pricing of the Equity Shares, in accordance with the Companies Act and the SEBI ICDR Regulations.

### **Other confirmations**

Except to the extent of any proceeds received pursuant to the sale of the Offered Shares by the Selling Shareholders in the Offer for Sale, none of our Directors, Promoters, Promoter Group, Key Managerial Personnel, Senior Management Personnel or Group Companies, will receive any portion of the Offer Proceeds. There are no material existing or anticipated transactions in relation to the utilisation of the Net Proceeds entered into or to be entered into by our Company with our Promoters, Promoter Group, Directors, Group Companies, Key Managerial Personnel and/or Senior Management Personnel.

## BASIS FOR OFFER PRICE

The Price Band, Floor Price and Offer Price will be determined by our Company, in consultation with the BRLMs, on the basis of assessment of market demand for the Equity Shares offered through the Book Building Process and on the basis of the quantitative and qualitative factors described below. Investors should also refer to “Risk Factors”, “Our Business”, “Restated Consolidated Financial Statements” and “Management’s Discussion and Analysis of Financial Position and Results of Operations” on pages 28, 204, 300 and 363, respectively, to have an informed view before making an investment decision.

### Qualitative factors

Some of the qualitative factors which form the basis for computing the Offer Price are:

1. One of the leading players in terms of installed capacity in the domestic PEB industry with presence in international markets. We are one of India’s leading Pre-Engineered Buildings (“PEBs”) players (installed capacity being greater than 100,000 MTPA). Our Company has installed capacity of 103,800 MTPA related to PEB structures and 1,800,000 square metres per annum for Self-Supported Roofing solutions as on March 31, 2025 (*Source: CRISIL Report*). For further details, please see “Industry Overview - PEB related Manufacturing plants and capacity” on page 199.
2. We provide a wide range of specialised products and services, making us a comprehensive solution provider for our customers.
3. Relationships with customers across a diverse set of industries with an order book of ₹8,428.38 million as of June 30, 2025.
4. Strategically located manufacturing facilities for PEBs with comprehensive in-house design and engineering capabilities and 14 mobile manufacturing units for self-supported roofing systems.
5. Experienced and dedicated promoters and professional management team with domain knowledge.
6. Sustained track record of financial performance.

For further details, see “Our Business – Strengths” on page 208.

Our Company has considered Indian listed peers whose primary business involved offering integrated solutions for PEBs, complex structural steel components, and roofing solutions.

### Quantitative factors

Certain information presented below, relating to our Company, is based on the Restated Consolidated Financial Statements. For details, see “Restated Consolidated Financial Statements” on page 300.

Some of the quantitative factors which may form the basis for calculating the Offer Price are as follows:

#### I. Basic and diluted earnings/ loss per share (“EPS”), as adjusted for change in capital

As per the Restated Consolidated Financial Statements:

| Fiscal                  | Basic EPS (in ₹) | Diluted EPS (in ₹) | Weight |
|-------------------------|------------------|--------------------|--------|
| 2025                    | 15.41            | 15.41              | 3      |
| 2024                    | 9.17             | 9.17               | 2      |
| 2023                    | 6.82             | 6.82               | 1      |
| <b>Weighted Average</b> | <b>11.90</b>     | <b>11.90</b>       |        |

Note:

Basic and Diluted EPS= *Restated consolidated net profit after tax for the year attributable to the equity shareholders of the parent company*  
*Weighted average number of equity shares for basic and diluted EPS*

#### II. Price/Earning (“P/E”) ratio in relation to Price Band of ₹[●] to ₹[●] per Equity Share:

| Particulars                          | P/E at the lower end of the Price Band<br>(number of times) | P/E at the higher end of the Price Band<br>(number of times) |
|--------------------------------------|-------------------------------------------------------------|--------------------------------------------------------------|
| Based on basic EPS for Fiscal 2025   | [●]                                                         | [●]                                                          |
| Based on diluted EPS for Fiscal 2025 | [●]                                                         | [●]                                                          |

### Industry Peer Group P/E ratio

|                  | P/E Ratio |
|------------------|-----------|
| Highest          | 33.69     |
| Lowest           | 25.23     |
| Industry Average | 29.11     |

Notes:

- (1) The Industry high and low has been considered from the industry peer set provided later in this section. For further details, see comparison of accounting ratios with listed industry peers.
- (2) P/E Ratio has been computed based on the closing market price of equity shares on BSE on July 07, 2025 divided by the Diluted EPS provided.
- (3) All the financial information for listed industry peer mentioned above is on a consolidated basis and is sourced from the annual audited financial results of the company for the financial year ended March 31, 2025.
- (4) We have considered Indian listed peers whose primary business involves offering integrated solutions for PEBs, complex structural steel components, and roofing solutions.

### III. Average Return on Net Worth (“RoNW”)

As per Restated Consolidated Financial Statements:

| Fiscal                  | RoNW (%)      | Weight |
|-------------------------|---------------|--------|
| Fiscal 2025             | 25.14%        | 3      |
| Fiscal 2024             | 19.68%        | 2      |
| Fiscal 2023             | 18.89%        | 1      |
| <b>Weighted Average</b> | <b>22.28%</b> | -      |

Note:

Return on Net Worth (%) =  $\frac{\text{Restated consolidated net profit after tax for the year attributable to the equity shareholders of the parent company/}}{\text{Restated Consolidated Net Worth as at the end of the year}}$

### IV. Net asset value per Equity Share (face value of ₹ 10 each)

| Net Asset Value per Equity Share | (₹)   |
|----------------------------------|-------|
| As on March 31, 2025             | 61.31 |
| After the Offer                  | [•]   |
| Offer Price                      | [•]   |

Note:

Net Asset Value per share =  $\frac{\text{Total equity (excluding non-controlling interest)}}{\text{Number of equity shares outstanding at the end of the year}}$

### V. Comparison of accounting ratios with listed industry peers

| Name of the company                 | Face Value (₹ per share) | Revenue from operations (in ₹ million) | Basic EPS 2025 (₹) | Diluted EPS 2025 (₹) | P/E as on July 7, 2025 | RONW (%) | NAV (₹)  |
|-------------------------------------|--------------------------|----------------------------------------|--------------------|----------------------|------------------------|----------|----------|
| M & B Engineering Limited           | 10                       | 9,885.54                               | 15.41              | 15.41                | -                      | 25.14    | 61.31    |
| <b>Listed peers</b>                 |                          |                                        |                    |                      |                        |          |          |
| Pennar Industries Limited           | 5                        | 32,265.80                              | 8.84               | 8.84                 | 25.23                  | 11.96%   | 73.99    |
| Bansal Roofing Products Limited     | 10                       | 966.25                                 | 4.20               | 4.20                 | 28.39                  | 16.71%   | 25.13    |
| BirlaNU Limited*                    | 10                       | 36,152.30                              | (43.63)            | (43.63)              | NM                     | (2.72)%  | 1,606.51 |
| Everest Industries Limited          | 10                       | 17,228.17                              | (2.28)             | (2.28)               | NM                     | (0.60)%  | 377.13   |
| Interarch Building Products Limited | 10                       | 14,538.25                              | 68.51              | 68.03                | 33.69                  | 14.35%   | 451.56   |

Source: The financial information for the company is based on the Restated Consolidated Financial Statements as at and for the financial year ended March 31, 2025.

The financial information for listed industry peers mentioned above is on a consolidated basis and is sourced from the annual audited financial results of the relevant companies for the year ended March 31, 2025 submitted to the Stock Exchanges.

\* BirlaNU Limited was formerly HIL Limited

^ P/E is NM due to negative earnings for relevant fiscal

Notes:

- (1) Basic EPS and Diluted EPS refer to the Basic EPS and Diluted EPS sourced from the financial statements of the respective company
- (2) P/E Ratio has been computed based on the closing market price of equity shares on BSE on July 07, 2025 divided by the Diluted EPS provided.
- (3) Return on net worth (RoNW) is computed as profit for the year attributable to common shareholders of the parent divided by net worth (excluding non-controlling interest), as at March 31, 2025.
- (4) NAV per equity share has been computed as the net worth attributable to common shareholders (excluding non-controlling interest) divided by the total number of shares outstanding, as at March 31, 2025.

## VI. Key performance indicators (“KPIs”)

The KPIs disclosed below have been used historically by our Company to understand and analyse our business performance, which in result, help us in analysing the growth of business verticals in comparison to our peers. Our Company considers that the KPIs set forth below are the ones that may have a bearing for arriving at the basis for the Offer Price. The KPIs disclosed below have been approved and confirmed by a resolution of our Audit Committee dated July 24, 2025. Further, the members of our Audit Committee have confirmed that there are no KPIs pertaining to our Company that have been disclosed to any investors at any point of time during the three years prior to the date of filing of this Red Herring Prospectus. Further, the KPIs disclosed herein have been certified by our Statutory Auditors, by their certificate dated July 24, 2025.

For details of our other operating metrics disclosed elsewhere in this Red Herring Prospectus, see “*Our Business*”, and “*Management’s Discussion and Analysis of Financial Position and Results of Operations*” on pages 204 and 363 respectively.

Our Company confirms that it shall continue to disclose all the KPIs included in this section on a periodic basis, at least once in a year (or any lesser period as determined by the Board of Directors of our Company), until the later of (a) one year after the date of listing of the Equity Shares on the Stock Exchanges; and (b) complete utilisation of the proceeds of the Fresh Issue as disclosed in “*Objects of the Offer*” on page 114, or for such other duration as may be required under the SEBI ICDR Regulations.

The list of our KPIs along with brief explanation of the relevance of the KPI for our business operations are set forth below. We have also described and defined the KPIs, as applicable, in “*Definitions and Abbreviations*” beginning on page 1.

| Metric                                           | Explanation for the KPI                                                                                                                                                                             |
|--------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Revenue from Operations (₹ million)              | Revenue from operations helps management track business income and assess the company’s overall financial performance and scale.                                                                    |
| EBITDA (₹ million)                               | EBITDA provides information regarding the operational efficiency of the business.                                                                                                                   |
| EBITDA Margin (%)                                | EBITDA Margin is an indicator of the operational profitability and financial performance of the business.                                                                                           |
| Restated Profit/ (Loss) for the Year (₹ million) | Restated Profit/ (Loss) for the Year provides information regarding the overall profitability of the business.                                                                                      |
| PAT Margin (%)                                   | PAT Margin is an indicator of the overall profitability and financial performance of the business                                                                                                   |
| Return on Equity (%)                             | Return on Equity measures how efficiently the company generates profits using shareholders’ funds.                                                                                                  |
| Return on Capital Employed (%)                   | Return on Capital Employed measures how efficiently the company generates earnings before finance costs and taxes from the capital employed in the business.                                        |
| Net Debt (₹ million)                             | Net Debt reflects represented net debt position as of the Balance Sheet date.                                                                                                                       |
| Net Debt to EBITDA (times)                       | Net Debt to EBITDA measures the extent to which the company’s EBITDA can cover its net debt, helping assess the operational leverage.                                                               |
| Net Debt to Equity (times)                       | Net Debt to Equity measures the extent to which Company can cover the net debt and represents the net debt position in comparison to the equity position. It helps evaluate the financial leverage. |
| Net Fixed Assets Turnover Ratio (times)          | Net Fixed Assets Turnover Ratio measures the efficiency of Property, plant and equipment, Capital work-in-progress, Intangible assets, and Right-to-use assets.                                     |
| Net Working Capital (₹ million)                  | Net working Capital determines the Company’s short-term financial health and operational efficiency.                                                                                                |
| Net Working Capital Days (No of days)            | Net Working Capital Days indicates working capital requirements in days in relation to revenue generated from operations.                                                                           |
| Installed Capacity (MTPA)                        | Installed capacity indicate the capacity for production of pre-engineered buildings which generally determines the overall capacity of the manufacturing facility.                                  |
| Installed Capacity (Square meters)               | Installed capacity for self-roofing systems (in square meters) indicates the facility's production capability and generally indicates the overall manufacturing capacity of the facility            |
| Number of manufacturing plants                   | Number of manufacturing plants indicates the number of operational manufacturing plants at the end of the specific fiscal                                                                           |

### Details of our KPIs as at/ for the Fiscals ended March 31, 2025, March 31, 2024 and March 31, 2023

| Metric                              | Unit         | For the Financial Year ended |                |                |
|-------------------------------------|--------------|------------------------------|----------------|----------------|
|                                     |              | March 31,2025                | March 31, 2024 | March 31, 2023 |
| Revenue from Operations             | ₹ million    | 9,885.54                     | 7,950.60       | 8,804.70       |
| EBITDA                              | ₹ million    | 1,263.77                     | 796.22         | 664.30         |
| EBITDA Margin                       | %            | 12.78%                       | 10.01%         | 7.54%          |
| Restated Profit/(Loss) for the Year | in ₹ million | 770.47                       | 456.34         | 328.92         |
| PAT Margin                          | %            | 7.73%                        | 5.65%          | 3.70%          |



| Metric                                      | Unit          | For the Financial Year ended |                |                |
|---------------------------------------------|---------------|------------------------------|----------------|----------------|
|                                             |               | March 31, 2025               | March 31, 2024 | March 31, 2023 |
| Return on Equity                            | %             | 25.13%                       | 19.68%         | 18.89%         |
| Return on Capital Employed                  | %             | 24.80%                       | 19.17%         | 19.70%         |
| Net Debt                                    | in ₹ million  | 1,013.18                     | 1,056.10       | 231.40         |
| Net Debt to EBITDA                          | times         | 0.80                         | 1.33           | 0.35           |
| Net Debt to Equity                          | times         | 0.33                         | 0.45           | 0.13           |
| Net Fixed Assets Turnover Ratio             | times         | 5.56                         | 5.54           | 10.91          |
| Net Working Capital                         | in ₹ million  | 2,880.90                     | 2,414.48       | 1,597.32       |
| Net Working Capital Days                    | No of days    | 106                          | 111            | 66             |
| Installed Capacity                          | MTPA          | 103,800.00                   | 72,000.00      | 72,000.00      |
| Installed Capacity for self-roofing systems | square meters | 1,800,000.00                 | 16,50,000.00   | 16,50,000.00   |
| Number of manufacturing plants              | In Number     | 2                            | 1              | 1              |

Notes:

1. The above financial information has been extracted or derived from the Restated Consolidated Summary Statements.
2. EBITDA is calculated as Restated Profit/(Loss) for the year less Other income add Finance costs, Depreciation and amortisation, and Total income tax expenses
3. EBITDA Margin is calculated as EBITDA divided by Revenue from operations
4. PAT Margin is calculated as Restated Profit/(Loss) for the year divided by Total income
5. Return on Equity is calculated as Restated Profit/(Loss) for the year (Excluding share of minority in profits) divided by Total equity (Excluding non-controlling interest)
6. Return on Capital Employed is calculated as EBIT divided by Capital employed. Capital employed is calculated as the sum of Total equity (including non-controlling interest), Non-current borrowings and Current borrowings while EBIT is calculated as EBITDA add Other income less Depreciation and amortization
7. Net Debt is calculated as the sum of Non-current borrowings and Current borrowings less cash and cash equivalents and other bank balances
8. Net Debt to EBITDA is calculated as Net Debt divided by EBITDA
9. Net Debt to Equity is calculated as Net Debt divided by Total Equity (including non-controlling interest)
10. Net Fixed Assets Turnover Ratio is calculated as Revenue from operations for the year divided by Net Property, plant and equipment, Capital work-in-progress, Intangible assets, and Right-to-use assets
11. Net Working Capital is calculated as Inventories add Trade Receivables (current) less Trade Payables (micro and small enterprises and other than micro and small enterprises).
12. Net Working Capital Days is calculated as Net Working Capital divided by Revenue from operations multiplied by 365.
13. Installed Capacity (MTPA) indicates the capacity for production of pre-engineered buildings which generally determines the overall capacity of the manufacturing facility.
14. Installed capacity for self-roofing systems (in square meters) indicates the facility's production capability and generally indicates the overall manufacturing capacity of the facility
15. Number of manufacturing plants indicates the number of operational manufacturing plants at the end of the specific fiscal.

### Description on the historic use of the KPIs by us to analyse, track or monitor our operational and/or financial performance

In evaluating our business, we consider and use certain KPIs, as stated above, as a supplemental measure to review and assess our financial and operating performance. The presentation of these KPIs is not intended to be considered in isolation or as a substitute for the Restated Consolidated Financial Statements. We use these KPIs to evaluate our financial and operating performance. Some of these KPIs are not defined under Ind AS and are not presented in accordance with Ind AS. These KPIs have limitations as analytical tools. Further, these KPIs may differ from the similar information used by other companies and hence their comparability may be limited. Therefore, these metrics should not be considered in isolation or construed as an alternative to Ind AS measures of performance or as an indicator of our operating performance, liquidity or results of operation. Although these KPIs are not a measure of performance calculated in accordance with applicable accounting standards, our management believes that it provides an additional tool for investors to use in evaluating our ongoing operating results and trends and in comparing our financial results with other companies in our industry because it provides consistency and comparability with past financial performance, when taken collectively with financial measures prepared in accordance with Ind AS. Bidders are encouraged to review the Ind AS financial measures and to not rely on any single financial or operational metric to evaluate our business.

## Comparison of our KPIs with our listed industry peers

(a) Comparison of KPIs of Fiscal 2025 with listed industry peers:

| Particulars                                 | Unit          | For the financial year ended March 31, 2025 |                           |                                 |                  |                            |                                     |
|---------------------------------------------|---------------|---------------------------------------------|---------------------------|---------------------------------|------------------|----------------------------|-------------------------------------|
|                                             |               | M & B Engineering Limited                   | Pennar Industries Limited | Bansal Roofing Products Limited | BirlaNU Limited* | Everest Industries Limited | Interarch Building Products Limited |
| Financial KPIs                              |               |                                             |                           |                                 |                  |                            |                                     |
| Revenue from Operations                     | ₹ million     | 9,885.54                                    | 32,265.80                 | 966.25                          | 36,152.30        | 17,228.17                  | 14,538.25                           |
| EBITDA                                      | ₹ million     | 1,263.77                                    | 3,107.50                  | 91.76                           | 585.80           | 299.04                     | 1362.41                             |
| EBITDA Margin                               | %             | 12.78%                                      | 9.63%                     | 9.50%                           | 1.62%            | 1.74%                      | 9.37%                               |
| Profit/ (Loss) for the Year                 | in ₹ million  | 770.47                                      | 1,194.50                  | 55.38                           | (329)            | (36.04)                    | 1,078.29                            |
| PAT Margin                                  | %             | 7.73%                                       | 3.66%                     | 5.72%                           | (0.90%)          | (0.21%)                    | 7.31%                               |
| Return on Equity                            | %             | 25.13%                                      | 11.95%                    | 16.71%                          | (2.72%)          | (0.60%)                    | 14.35%                              |
| Return on Capital Employed                  | %             | 24.80%                                      | 15.66%                    | 20.61%                          | (2.97%)          | 0.74%                      | 18.88%                              |
| Net Debt                                    | in ₹ million  | 1,013.18                                    | 5,855.80                  | 47.77                           | 6,291.80         | 1,531.57                   | (1,815.75)                          |
| Net Debt to EBITDA                          | times         | 0.8                                         | 1.88                      | 0.52                            | 10.74            | 5.12                       | (1.33)                              |
| Net Debt to Equity                          | times         | 0.33                                        | 0.59                      | 0.14                            | 0.52             | 0.26                       | (0.24)                              |
| Net Fixed Assets Turnover Ratio             | times         | 5.56                                        | 3.31                      | 3.33                            | 2.10             | 3.00                       | 6.36                                |
| Net Working Capital                         | in ₹ million  | 2,880.90                                    | 6,382.80                  | 129.86                          | 4,546.40         | 4,236.60                   | 2,560.38                            |
| Net Working Capital Days                    | No of days    | 106                                         | 72                        | 49                              | 46               | 90                         | 64                                  |
| Operational KPIs                            |               |                                             |                           |                                 |                  |                            |                                     |
| Installed Capacity                          | MTPA          | 103,800.00                                  | NA                        | NA                              | NA               | NA                         | 161,000                             |
| Installed Capacity for self-roofing systems | Square meters | 1,800,000.00                                | NA                        | NA                              | NA               | NA                         | NA                                  |
| Number of manufacturing facilities          | In Number     | 2                                           | 13                        | NA                              | 32               | 2                          | 5                                   |

Source: The financial information for the company is based on the Restated Consolidated Financial Statements.

The financial information for listed industry peers mentioned above is on a consolidated basis, if applicable and is sourced from the financial results of the respective company for the financial year ended March 31, 2025 as submitted to the Stock Exchanges.

\*BirlaNU Limited was formerly HIL Limited

(b) Comparison of KPIs of Fiscal 2024 with listed industry peers:

| Particulars                                 | Unit          | For the Fiscal Year 2024  |                           |                                 |                  |                            |                                     |
|---------------------------------------------|---------------|---------------------------|---------------------------|---------------------------------|------------------|----------------------------|-------------------------------------|
|                                             |               | M & B Engineering Limited | Pennar Industries Limited | Bansal Roofing Products Limited | BirlaNU Limited* | Everest Industries Limited | Interarch Building Products Limited |
| Financial KPIs                              |               |                           |                           |                                 |                  |                            |                                     |
| Revenue from Operations                     | ₹ million     | 7,950.60                  | 31,305.70                 | 1,056.99                        | 33,749.66        | 15,754.52                  | 12,933.02                           |
| EBITDA                                      | ₹ million     | 796.22                    | 2,729.70                  | 65.69                           | 1,244.49         | 409.61                     | 1,130.15                            |
| EBITDA Margin                               | %             | 10.01%                    | 8.72%                     | 6.22%                           | 3.69%            | 2.60%                      | 8.74%                               |
| Profit/ (Loss) for the Year                 | in ₹ million  | 456.34                    | 983.50                    | 35.46                           | 347.85           | 179.98                     | 862.62                              |
| PAT Margin                                  | %             | 5.65%                     | 3.10%                     | 3.35%                           | 1.02%            | 1.13%                      | 6.60%                               |
| Return on Equity                            | %             | 19.68%                    | 11.22%                    | 12.84%                          | 2.78%            | 3.01%                      | 19.40%                              |
| Return on Capital Employed                  | %             | 19.17%                    | 15.31%                    | 16.82%                          | 1.87%            | 4.10%                      | 25.95%                              |
| Net Debt                                    | in ₹ million  | 1,056.10                  | 5,916.10                  | 38.59                           | 4,123.13         | (186.28)                   | (1,284.76)                          |
| Net Debt to EBITDA                          | times         | 1.33                      | 2.17                      | 0.59                            | 3.31             | (0.45)                     | (1.14)                              |
| Net Debt to Equity                          | times         | 0.45                      | 0.67                      | 0.14                            | 0.33             | (0.03)                     | (0.29)                              |
| Net Fixed Assets Turnover Ratio             | times         | 5.54                      | 3.42                      | 3.59                            | 2.35             | 3.29                       | 7.36                                |
| Net Working Capital                         | in ₹ million  | 2,414.48                  | 5,288.90                  | 51.68                           | 4,755.27         | 3,096.10                   | 3,096.10                            |
| Net Working Capital Days                    | No of days    | 111                       | 62                        | 18                              | 51               | 72                         | 52                                  |
| Operational KPIs                            |               |                           |                           |                                 |                  |                            |                                     |
| Installed Capacity                          | MTPA          | 72,000.00                 | NA                        | NA                              | NA               | NA                         | NA                                  |
| Installed Capacity for self-roofing systems | Square meters | 16,50,000.00              | NA                        | NA                              | NA               | NA                         | NA                                  |
| Number of manufacturing facilities          | In Number     | 1                         | 13                        | 1                               | 32               | 8                          | 5                                   |

Source: The financial information for the company is based on the Restated Consolidated Financial Statements as at and for the financial year ended March 31, 2024.

The financial information for listed industry peers mentioned above is on a consolidated basis and is sourced from the financial statements of the respective company for the financial year ended March 31, 2024 submitted to the Stock Exchanges.

\*BirlaNU Limited was formerly HIL Limited

(c) Comparison of KPIs of Fiscal 2023 with listed industry peers:

| Particulars                                 | Unit            | For the Fiscal Year 2023  |                           |                                 |                  |                            |                                     |
|---------------------------------------------|-----------------|---------------------------|---------------------------|---------------------------------|------------------|----------------------------|-------------------------------------|
|                                             |                 | M & B Engineering Limited | Pennar Industries Limited | Bansal Roofing Products Limited | BirlaNU Limited* | Everest Industries Limited | Interarch Building Products Limited |
| Financial KPIs                              |                 |                           |                           |                                 |                  |                            |                                     |
| Revenue from Operations                     | (₹ million)     | 8,804.70                  | 28,946.20                 | 932.53                          | 34,789.59        | 16,476.34                  | 11,239.26                           |
| EBITDA                                      | (₹ million)     | 664.30                    | 2,211.90                  | 69.08                           | 2,229.18         | 675.19                     | 1,063.80                            |
| EBITDA Margin                               | (%)             | 7.54%                     | 7.64%                     | 7.41%                           | 6.41%            | 4.10%                      | 9.47%                               |
| Profit/(Loss) for the Year                  | (₹ million)     | 328.92                    | 754.30                    | 41.71                           | 971.03           | 423.59                     | 814.63                              |
| PAT Margin                                  | (%)             | 3.70%                     | 2.58%                     | 4.46%                           | 2.77%            | 2.51%                      | 7.17%                               |
| Return on Equity                            | (%)             | 18.89%                    | 9.69%                     | 17.34%                          | 7.81%            | 7.29%                      | 20.40%                              |
| Return on Capital Employed                  | (%)             | 19.70%                    | 13.54%                    | 20.09%                          | 8.25%            | 11.52%                     | 27.16%                              |
| Net Debt                                    | (₹ million)     | 231.40                    | 4,486.00                  | 57.04                           | 3,446.15         | 493.41                     | (1,078.23)                          |
| Net Debt to EBITDA                          | (times)         | 0.35                      | 2.03                      | 0.83                            | 1.55             | 0.73                       | (1.01)                              |
| Net Debt to Equity                          | (times)         | 0.13                      | 0.58                      | 0.24                            | 0.28             | 0.08                       | (0.27)                              |
| Net Fixed Assets Turnover Ratio             | (times)         | 10.91                     | 3.92                      | 3.71                            | 2.83             | 3.99                       | 7.13                                |
| Net Working Capital                         | (₹ million)     | 1,597.32                  | 5,621.90                  | 78.85                           | 4,738.99         | 4,475.19                   | 1,920.24                            |
| Net Working Capital Days                    | (No of days)    | 66                        | 71                        | 31                              | 50               | 99                         | 62                                  |
| Operational KPIs                            |                 |                           |                           |                                 |                  |                            |                                     |
| Installed Capacity                          | (MTPA)          | 72,000.00                 | NA                        | NA                              | NA               | NA                         | 1,20,000                            |
| Installed Capacity for self-roofing systems | (Square meters) | 16,50,000.00              | NA                        | NA                              | NA               | NA                         | NA                                  |
| Number of manufacturing facilities          | (In Number)     | 1                         | 13                        | 1                               | 27               | NA                         | 4                                   |

Source: The financial information for the company is based on the Restated Consolidated Financial Statements as at and for the financial year ended March 31, 2023.

In case of listed peers, the information for the Fiscal Year 2023 has been considered as per the comparative figures appearing in the audited financial statements/results for the Fiscal Year ended 2024.

\*BirlaNU Limited was formerly HIL Limited

Notes relating to KPIs of Industry Peers:

1. EBITDA is calculated as Profit/(Loss) for the year less Exceptional items, Share of profit/(loss) of equity accounted investees (net of tax), Share of profit/(loss) from joint venture and Other income add Finance costs, Depreciation and amortisation, and Total income tax expenses
2. EBITDA Margin is calculated as EBITDA divided by Revenue from operations
3. PAT Margin is calculated as Profit/(Loss) for the year divided by Total income
4. Return on Equity is calculated as Profit/(Loss) for the year (Excluding share of minority in profits) divided by Total equity (Excluding non-controlling interest)
5. Return on Capital Employed is calculated as EBIT divided by Capital employed. Capital employed is calculated as the sum of Total equity (including non-controlling interest), Non-current borrowings and Current borrowings while EBIT is calculated as EBITDA add Other income, Share of profit/(loss) of equity accounted investees (net of tax) and Share of profit/(loss) from joint venture less Depreciation and amortization
6. Net Debt is calculated as the sum of Non-current borrowings and Current borrowings less cash and cash equivalents and other bank balances
7. Net Debt to EBITDA is calculated as Net Debt divided by EBITDA
8. Net Debt to Equity is calculated as Net Debt divided by Total Equity (including non-controlling interest)
9. Net Fixed Assets Turnover Ratio is calculated as Revenue from operations for the year divided by Net Property, plant and equipment, Capital work-in-progress, Goodwill, Intangible assets, Intangible assets under development and Right-to-use assets
10. Net Working Capital is calculated as Inventories add Trade Receivables (current) less Trade Payables (micro and small enterprises and other than micro and small enterprises)
11. Net Working Capital Days is calculated as Net Working Capital divided by Revenue from operations multiplied by 365.
12. Installed Capacity (MTPA) indicates the capacity for production of pre-engineered buildings which generally determines the overall capacity of the manufacturing facility.
13. Installed capacity for self-roofing systems (in square meters) indicates the facility's production capability and generally indicates the overall manufacturing capacity of the facility
14. Number of manufacturing plants indicates the number of operational manufacturing plants at the end of the specific fiscal.

## **Comparison of KPIs based on additions or dispositions to our business**

Material acquisition or disposition of assets / business for the periods that are covered by the KPIs have no material impact on KPIs and accordingly, no comparison of KPIs over time based on additions or dispositions to the business, have been provided

## **VII. Weighted average cost of acquisition, floor price and cap price**

- (a) **Price per share of our Company based on primary issuances of Equity Shares or convertible securities (excluding Equity Shares issued under employee stock option schemes and issuance of Equity Shares pursuant to a bonus issue) during the 18 months preceding the date of this Red Herring Prospectus, where such issuance is equal to or more than 5% of the fully diluted paid-up share capital of our Company (calculated based on the pre-Offer capital before such transaction(s) and excluding employee stock options granted but not vested) in a single transaction or multiple transactions combined together over a span of rolling 30 days (“Primary Issuances”)**

There has been no issuance of Equity Shares or convertible securities during the 18 months preceding the date of this Red Herring Prospectus (excluding Equity Shares issued under employee stock option schemes and issuance of Equity Shares pursuant to a bonus issue) where such issuance is equal to or more than 5% of the fully diluted paid-up share capital of our Company (calculated based on the pre-Offer capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days.

- (b) **Price per share of our Company (as adjusted for corporate actions, including bonus issuances) based on secondary sale or acquisition of equity shares or convertible securities (excluding gifts and transmission) involving any of the Promoters, members of the Promoter Group, Selling Shareholders or other Shareholders of our Company with rights to nominate directors during the 18 months preceding the date of filing of the this Red Herring Prospectus, where the acquisition or sale is equal to or more than 5% of the fully diluted paid-up share capital of our Company (calculated based on the pre-Offer capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days (“Secondary Transactions”)**

There have been no secondary sale/transfers or acquisition of any Equity Shares or convertible securities, where the Promoters, members of the Promoter Group, the Selling Shareholders or shareholders having the right to nominate Directors to the Board of our Company are a party to the transactions (excluding gifts), during the 18 months preceding the date of this Red Herring Prospectus, where either acquisition or sale is equal to or more than 5% of the fully diluted paid up share capital of our Company (calculated based on the pre-Offer capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days.

- (c) **Since there are no transactions to report under points (a) and (b), the following are the details based on the last five primary issuances and secondary transactions (secondary transactions where Promoters, members of the Promoter Group, Selling Shareholders or Shareholders having the right to nominate director(s) to the Board of our Company, are a party to the transaction excluding transmission and/or gift), not older than the three years preceding the date of this Red Herring Prospectus, irrespective of the size of transactions**

There have been no primary issuances or secondary transactions (secondary transactions where Promoters, members of the Promoter Group, Selling Shareholders or Shareholders having the right to nominate director(s) to the Board of our Company, are a party to the transaction excluding transmission and gift), in the three years preceding the date of this Red Herring Prospectus.

- (d) **Floor Price and Cap Price vis-a-vis the weighted average cost of acquisition at which the Equity Shares based on primary issuances/secondary transactions during the last three years:**

Based on the disclosures in (a) and (b) above, the weighted average cost of acquisition of Equity Shares as compared with the Floor Price and Cap Price is set forth below:

| Past transactions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Weighted average cost of acquisition per Equity Share (in ₹) | Floor price in ₹ [●] | Cap price in ₹ [●] |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------|----------------------|--------------------|
| Weighted average cost of acquisition for last 18 months based on primary/new issue of shares (equity/ convertible securities), excluding shares issued under the employee stock options schemes and issuance of bonus shares, during the 18 months preceding the date of filing of this Daft Red Herring Prospectus, where such issuance is equal to or more than 5% of the fully diluted paid-up share capital of our Company (calculated based on the pre-Offer capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days                                                                                                                                          | Not applicable                                               | [●]                  | [●]                |
| Weighted average cost of acquisition for last 18 months based on secondary sale/acquisition of shares equity/convertible securities), where the Selling Shareholders or Shareholder(s) having the right to nominate Director(s) on our Board or Selling Shareholder in the Board are a party to the transaction (excluding transmission and gifts), during the 18 months preceding the date of filing of this Red Herring Prospectus, where either acquisition or sale is equal to or more than five per cent of the fully diluted paid-up share capital of our Company (calculated based on the pre-Offer capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days | Not applicable                                               | [●]                  | [●]                |
| Since there are no transactions to report under (a) and (b) above, the following are the details based on the last five primary and secondary transactions (secondary transactions where Promoter(s), members of the Promoter Group, Selling Shareholders or Shareholders having the right to nominate Director(s) to the Board of our Company, are a party to the transaction excluding gifts and transmission), during the three years preceding the date of this Red Herring Prospectus, irrespective of the size of transactions:                                                                                                                                                                                                                                                                         |                                                              |                      |                    |
| Weighted average cost of acquisition of Primary Issuances                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Not applicable                                               | [●]                  | [●]                |
| Weighted average cost of acquisition of Secondary Transactions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Not applicable                                               | [●]                  | [●]                |

*Note: The above details have been certified by our Statutory Auditors, by their certificate dated July 24, 2025.*

**VIII. Explanation for Offer Price/Cap Price being [●] times of weighted average cost of acquisition of primary issuance price/secondary transaction price of Equity Shares (set out in VII above) along with our Company's key performance indicators and financial ratios for the Fiscals 2025, 2024 and 2023; and in view of the external factors which may have influenced the pricing of the Offer.**

[●]\*

\* To be included on finalisation of Price Band

**IX. The Offer price is [●] times of the face value of the Equity Share**

The Offer Price of ₹ [●] has been determined by our Company, in consultation with the BRLMs, on the basis of assessment of market demand from investors for Equity Shares through the Book Building Process, and is justified in view of the above qualitative and quantitative parameters.

Investors should read the above-mentioned information along with “Risk Factors”, “Our Business”, “Management's Discussion and Analysis of Financial Position and Results of Operations” and “Financial Information” beginning on page 28, 204, 363 and 300 respectively, to have a more informed view. The trading price of Equity Shares could decline due to factors mentioned in “Risk Factors” on page 28 and you may lose all or part of your investments.

## STATEMENT OF SPECIAL TAX BENEFITS

Date: July 16, 2025

**The Board of Directors,**  
M & B Engineering Limited  
MB House, 51, Chandrodaya Society  
Opposite Golden Triangle Stadium Road  
Post Navjivan,  
Ahmedabad – 380 014  
Gujarat, India

Dear Sirs/ Madams,

**Sub: Statement of possible special tax benefit (the “Statement”) available to M & B Engineering Limited (the “Company”), its shareholders and Phenix Building Solutions Private Limited (the “Material Subsidiary”), prepared to comply with the requirements of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements), 2018 as amended (the “SEBI ICDR Regulations)**

We, Talati & Talati LLP Statutory Auditors of the Company, hereby confirm that the enclosed **Annexure A**, prepared by the Company and initialled by us for identification purpose (“**Statement**”) for the proposed initial public offering by the Company (“**Offer**”), provides the possible special tax benefits available to the Company, its shareholders and the Material Subsidiary under direct tax and indirect tax laws presently in force in India, including the Income-tax Act, 1961 read with Income-tax Rules, 1962, as amended by the Finance Act, 2025, i.e. applicable for the Financial Year 2025-26 relevant to the assessment year 2026-27 (together the “Direct Tax Laws”) the Central Goods and Services Tax Act, 2017 / the Integrated Goods and Services Tax Act, 2017, the Union Territory Goods and Services Tax Act, 2017, respective State Goods and Services Tax Act, 2017 read with rules, circulars and notifications (collectively, “**GST Act**”), Customs Act, 1962 and the Customs Tariff Act, 1975 (read with the rules, circulars and notifications issued in connection thereto) and Foreign Trade (Development and Regulation) Act, 1992 and Foreign Trade Policy 2023 - 2028 (FTP), each as amended and presently in force in India (collectively referred as “Indirect Tax Laws” and along with “Direct Tax Laws”, the “Tax Laws”) Several of these benefits are dependent on the Company, its shareholders or the Material Subsidiary fulfilling the conditions prescribed under the relevant statutory provisions. Hence, the ability of the Company, its shareholders and/or the Material Subsidiary identified as per the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirement) Regulations, 2015, to derive the tax benefits is dependent upon fulfilling such conditions, which based on business imperatives the Company faces in the future, the Company may or may not choose to fulfil.

This statement of possible special tax benefits is required as per Schedule VI (Part A)(9)(L) of the SEBI ICDR Regulations. While the term ‘special tax benefits’ has not been defined under the SEBI ICDR Regulations, for the purpose of this Statement, it is assumed that with respect to special tax benefits available to the Company, its shareholders and/or the Material Subsidiary the same would include those benefits as enumerated in the **Annexure A**. Any benefits under the taxation laws other than those specified in **Annexure A** are considered to be general tax benefits and therefore not covered within the ambit of this Statement. Further, any benefits available under any other laws within or outside India, except for those mentioned in the **Annexure A** have not been examined and covered by this statement.

The benefits discussed in the enclosed Statement are not exhaustive. The Statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the Offer.

In respect of non-residents, the tax rates and the consequent taxation shall be further subject to any benefits available under the applicable Double Taxation Avoidance Agreement, if any, between India and the country in which the non-resident has fiscal domicile.

We do not express any opinion or provide any assurance as to whether:

1. the Company or its shareholders or the Material Subsidiary will continue to obtain these benefits in the future; or
2. the conditions prescribed for availing of the benefits, where applicable have been/would be met with.
3. The revenue authorities/courts will concur with the views expressed herein.

The contents of the enclosed Statement are based on information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company.

We have conducted our review in accordance with the ‘Guidance Note on Reports or Certificates for Special Purposes’ issued by the Institute of Chartered Accountants of India (“ICAI”) which requires that we comply with ethical requirements of the Code of Ethics issued by the ICAI. We hereby confirm that while providing this statement we have complied with the Code of Ethics issued by the ICAI. We also consent to the inclusion of this certificate as a part of “Material Contracts and Documents for Inspection” in connection with this Offer, which will be available for public for inspection from date of the filing of the RHP until the Bid/Offer Closing Date including through physical means at our Registered Office and online means on the website of the Company.

We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.

We hereby consent to this Statement being included in the Red Herring Prospectus and Prospectus in relation to the Offer and/or submission of this Statement as may be necessary, to any regulatory/ statutory authority, stock exchanges, any other authority as may be required and/or for the records to be maintained by the BRLMs in connection with the Offer and in accordance with applicable law.

Yours faithfully,

**For Talati & Talati LLP**  
**Chartered Accountants**  
**Firm Registration Number: 110758W/W100377**

**Umesh Talati**  
**Partner**  
**Membership No.: 034834**  
**UDIN: 25034834BMIAUJ9120**  
**Place: Ahmedabad**



## ANNEXURE A

### STATEMENT OF POSSIBLE SPECIAL TAX BENEFITS AVAILABLE TO THE COMPANY, ITS SHAREHOLDERS AND THE MATERIAL SUBSIDIARY UNDER THE APPLICABLE DIRECT AND INDIRECT TAX LAWS IN INDIA

This Statement of possible special tax benefits available to the Company, its shareholders and the Material Subsidiary, is required as per Schedule VI (Part A)(9)(L) of the SEBI ICDR Regulations. While the term '*special tax benefits*' has not been defined under the SEBI ICDR Regulations, for the purpose of this Statement, it is assumed that with respect to special tax benefits available to the Company, its shareholders and the Material Subsidiary, the same would include those benefits as enumerated in this Annexure. Any benefits under the taxation laws other than those specified in this Annexure are considered to be general tax benefits and therefore not covered within the ambit of this Statement. Further, any benefits available under any other laws within or outside India, except for those mentioned in this Annexure have not been reviewed and covered by this statement.

#### I. Special Direct tax benefits available to the Company

*Income-Tax @22% and applicable Education Cess and Surcharge as per Section 115BAA of Income Tax Act, 1961.*

Deductions from Gross Total Income

- Section 80JJAA: Deduction in respect of employment of new employees

Subject to fulfilment of prescribed conditions, the Company is entitled to claim deduction under the provisions of Section 80JJAA of the Act, of an amount equal to thirty per cent of additional employee cost (relating to specified category of employees) incurred in the course of business in the previous year, for three assessment years including the assessment year relevant to the previous year in which such employment is provided.

The deduction u/s 80JJAA of the Act shall be applicable even if the Company avail the benefits of the special rate u/s 115BAA of the Act

- Section 80M of the Act: Deduction in respect of inter-corporate dividends

A new Section 80M had been inserted by the Finance Act, 2020 w.e.f. FY 2020-21 providing for deduction from gross total income of a domestic company, of an amount equal to dividends received by such company from another domestic company or a foreign company or a business trust to the extent it does not exceed the amount of dividend distributed by it on or before one month prior to the date of filing its tax return as prescribed under Section 139(1) of the Act.

Where the company receives any such dividend during a FY and also, distributes dividend to its shareholders before the aforesaid date, as may be relevant to the said FY, it shall be entitled to the deduction under Section 80M of the Act. The deduction u/s 80M of the Act shall be applicable for the company availing the benefits of the special rate u/s 115BAA of the Act.

Higher cost of acquisition benefit in relation to long term capital asset being shares of company referred to in section 112A of the Act.

Surcharge on all long-term capital gains capped at 15%

The Finance Act 2022 has capped the surcharge on LTCG on sale of unlisted equity shares to 15% from erstwhile graded surcharge up to 37%.

Surcharge on personal income capped at 25% for individuals opting concessional tax regime under section 115BAC

The Finance Act 2024 has capped surcharge on total income of individual assessee's opting for concessional tax regime under section 115BAC to 25% (instead of earlier surcharge of 37% for individuals having total income exceeding Rs. 5 crores).

#### II. Special Indirect tax benefits available to the Company

No Special Indirect tax benefits available.

Benefits of Duty Drawback scheme under Section 75 of the Customs Act, 1962:

As per Section 75 of the Customs Act, the Central Government is empowered to allow duty drawback on export of goods. The Company is availing duty drawback under Section 75 of the Customs Act read with Notification No. 77/2023-Cus. (N.T.) dated 20 October 2023.

**Benefits under the Central Goods and Services Act, 2017, respective State / Union Territory Goods and Services Tax Act, 2017 and Integrated Goods and Services Tax Act, 2017 (read with relevant rules prescribed thereunder):**

Under the GST regime, supplies of goods or services which qualify as 'export' of goods or services are treated as zero-rated supplies which can be supplied either with or without payment of Integrated Goods and Services Tax (hereinafter referred to as "IGST") subject to fulfilment of conditions prescribed. The exporter has the options as under:

To undertake exports under cover of a Bond/ Letter of Undertaking (hereinafter referred to as "LUT") without payment of IGST and claim refund of accumulated Input Tax Credit subject to fulfilment of conditions prescribed under the provisions of Section 54 of the Central Goods and Services Tax Act, 2017.

To undertake export with payment of IGST and claim refund of IGST paid on such exports as per the provisions of Section 54 of the Central Goods and Services Tax Act, 2017.

Thus, the GST law permits a supplier undertaking zero rated supplies (which will include the supplier making supplies to SEZ) to claim refund of tax paid on exports as IGST (by undertaking exports on payment of tax using ITC) or export without payment of tax by executing a Bond/ LUT and claim refund of related ITC of taxes paid on inputs and input services used in making zero rated supplies. The Company undertakes export of goods without payment of IGST basis the LUT as prescribed under the GST law. In such case, it will have the option of claiming refund of unutilized input tax credit, subject to fulfilment of all prescribed conditions. Currently, the Company is able to utilise its input tax credit and is not exercising the option of filing a refund claim.

### **III. Special Direct tax benefits available to the Material Subsidiary**

*Income-Tax @22% and applicable Education Cess and Surcharge as per Section 115BAA of Income Tax Act, 1961.*

Deductions from Gross Total Income

- Section 80JJAA: Deduction in respect of employment of new employees

Subject to fulfilment of prescribed conditions, the Company is entitled to claim deduction under the provisions of Section 80JJAA of the Act, of an amount equal to thirty per cent of additional employee cost (relating to specified category of employees) incurred in the course of business in the previous year, for three assessment years including the assessment year relevant to the previous year in which such employment is provided.

The deduction u/s 80JJAA of the Act shall be applicable even if the Company avail the benefits of the special rate u/s 115BAA of the Act

- Section 80M of the Act: Deduction in respect of inter-corporate dividends

A new Section 80M had been inserted by the Finance Act, 2020 w.e.f. FY 2020-21 providing for deduction from gross total income of a domestic company, of an amount equal to dividends received by such company from another domestic company or a foreign company or a business trust to the extent it does not exceed the amount of dividend distributed by it on or before one month prior to the date of filing its tax return as prescribed under Section 139(1) of the Act.

Where the company receives any such dividend during a FY and also, distributes dividend to its shareholders before the aforesaid date, as may be relevant to the said FY, it shall be entitled to the deduction under Section 80M of the Act. The deduction u/s 80M of the Act shall be applicable for the company availing the benefits of the special rate u/s 115BAA of the Act.

Higher cost of acquisition benefit in relation to long term capital asset being shares of company referred to in section 112A of the Act.

Surcharge on all long-term capital gains capped at 15%

The Finance Act 2022 has capped the surcharge on LTCG on sale of unlisted equity shares to 15% from erstwhile graded surcharge up to 37%.

Surcharge on personal income capped at 25% for individuals opting concessional tax regime under section 115BAC

The Finance Act 2024 has capped surcharge on total income of individual assessee's opting for concessional tax regime under section 115BAC to 25% (instead of earlier surcharge of 37% for individuals having total income exceeding Rs. 5 crores).

**IV. Special Indirect tax benefits available to the Material Subsidiary**

No Special Indirect tax benefit available.

**V. Special tax benefits available to Shareholders**

No Special tax benefits available.

**Notes:**

- i. The above Statement of Tax benefits sets out the special tax benefits available to the Company, its shareholders and the Material Subsidiary, under the tax laws mentioned above.
- ii. The above Statement covers only above-mentioned tax laws benefits and does not cover any general tax benefits under any other law.
- iii. This Statement is intended only to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of tax consequences, each investor is advised to consult his/her own tax advisor with respect to specific tax consequences of his/her investment in the shares of the Company.
- iv. No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. We do not assume responsibility to update the views consequent to such changes.
- v. This statement does not discuss any tax consequences under any law for the time being in force, as applicable of any country outside India. The shareholders / investors are advised to consult their own professional advisors regarding possible tax consequences that apply to them in any country other than India.

## SECTION IV - ABOUT OUR COMPANY

### INDUSTRY OVERVIEW

*Unless otherwise indicated, industry and market data used in this section has been derived from the industry report titled “Assessment of Pre-engineered buildings, structural steel and self-supported roofing industries” dated July, 2025 (the “**CRISIL Report**”, and the date of the CRISIL Report, the “**Report Date**”) which is exclusively prepared for the purpose of the Offer and issued by CRISIL Intelligence (“**CRISIL**”) and is exclusively commissioned for an agreed fee and paid for by the Company in connection with the Offer. CRISIL is not related in any other manner to our Company. The data included herein includes excerpts from the CRISIL Report and may have been re-ordered by us for the purposes of presentation. Further, the CRISIL Report was prepared on the basis of information as of specific dates and opinions in the CRISIL Report may be based on estimates, projections, forecasts and assumptions that may be as of such dates. CRISIL has prepared this study in an independent and objective manner, and it has taken all reasonable care to ensure its accuracy and has further advised that it has taken due care and caution in preparing the CRISIL Report based on the information obtained by it from sources which it considers reliable. Unless otherwise indicated, financial, operational, industry and other related information derived from the CRISIL Report and included herein with respect to any particular year refers to such information for the relevant calendar year. A copy of the CRISIL Report will be available on the website of our Company at [www.mbel.in](http://www.mbel.in) from the date of the Red Herring Prospectus until the Bid/ Offer Closing Date. Further, the CRISIL Report is not a recommendation to invest or disinvest in any company covered in the report. Prospective investors are advised not to unduly rely on the CRISIL Report. The views expressed in the CRISIL Report are that of CRISIL. Industry sources and publications are also prepared based on information as of specific dates and may no longer be current or reflect current trends. Industry sources and publications may also base their information on estimates, projections, forecasts and assumptions that may prove to be incorrect. Accordingly, investors must rely on their independent examination of, and should not place undue reliance on, or base their investment decision solely on this information. Financial information used herein is based solely on the audited financials of the Company and other peers. The recipient should not construe any of the contents in this report as advice relating to business, financial, legal, taxation or investment matters and are advised to consult their own business, financial, legal, taxation, and other advisors concerning the transaction. Industry sources and publications generally state that the information contained therein has been obtained from sources generally believed to be reliable, but that their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured. For more information and risks in relation to commissioned reports, see “Risk Factors – Certain sections of this Red Herring Prospectus contain information from the CRISIL Report which we commissioned and purchased and any reliance on such information for making an investment decision in the Offer is subject to inherent risks” on page 67. Also see, “Certain Conventions, Presentation of Financial, Industry and Market Data – Industry and Market Data” on page 15.*

#### **1. Global macroeconomic assessment**

##### **1.1 Global GDP outlook**

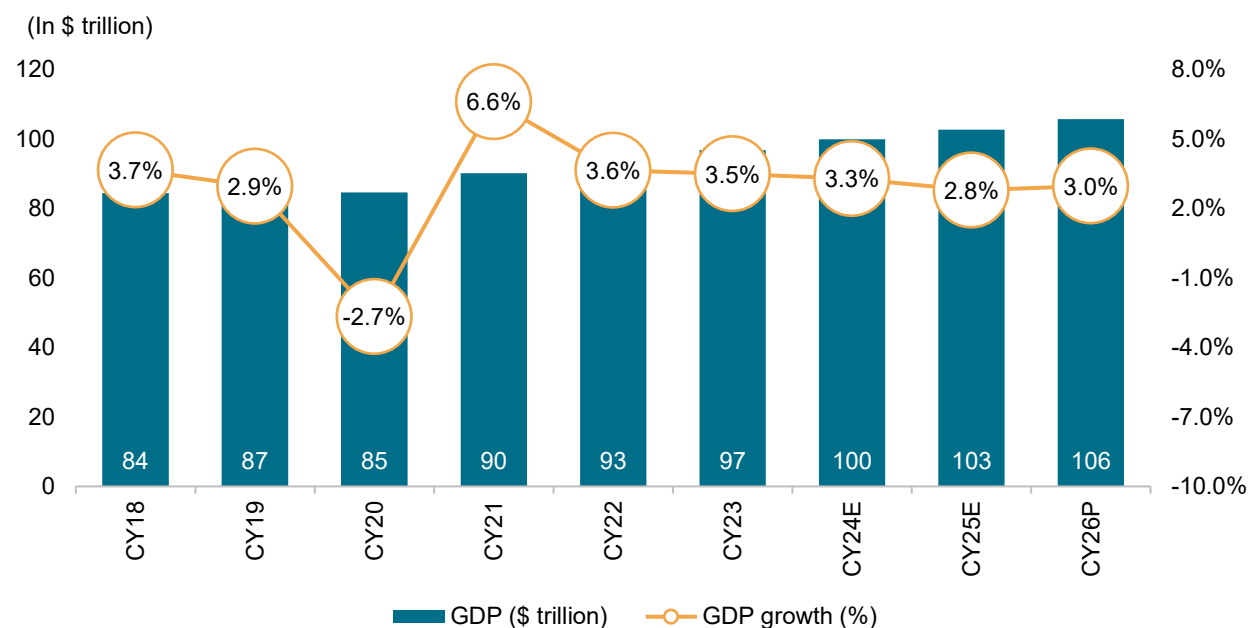
**Global GDP is estimated to grow 2.8% in calendar year 2025 and 3.0% in 2026 amid moderating inflation and steady growth in key economies**

As per the April 2025 update of the International Monetary Fund (IMF), global gross domestic product (GDP) is projected to grow at 2.8% in calendar year 2025 and 3.0% in 2026. The growth is expected to be propelled by the emerging and developing economies, with regional differences on account of global economic tensions.

The economy showed signs of stabilisation through much of 2024 after a prolonged and challenging period of unprecedented shocks. Inflation declined gradually from multidecade highs towards central bank targets and labour markets normalised, with unemployment and vacancy rates returning to pre-pandemic levels. Overall, growth has hovered around 3% in the past few years.

The escalation in trade tensions and policy uncertainty are, however, expected to have a significant impact on global economic activity.

## Global GDP trend and outlook (CY18-26P, \$ trillion)



Note: E: Estimated, P: Projection

Source: IMF economic database, Crisil Intelligence

### India among fastest-growing major economies

India became the fourth largest in the world in fiscal 2025 as per IMF April 2025 estimates and has grown at a faster growth rate compared to top key economies. Additionally, India's expanding economy along with growing per capita income, could positively impact the consumer purchasing power, which in turn will influence the demand for discretionary spends like entertainment, leisure, tourism, etc.

**United States:** For the United States, growth is projected to decrease in 2025 to 1.8%, 1% lower than the rate for 2024 as a result of greater policy uncertainty, trade tensions, and a softer demand outlook, given slower-than-anticipated consumption growth. Tariffs are also expected to weigh on growth in 2026, which is projected at 1.7% amid moderate private consumption.

**Euro area:** The euro area is expected to grow at a slightly slower pace of 0.8% in 2025, before picking up at 1.2% in 2026. Rising uncertainty and tariffs are expected to be the key drivers of subdued growth in 2025, whereas stronger consumption on the back of rising real wages and a projected fiscal easing in Germany are expected to support the uptick in 2026.

**For advanced economies,** growth under the reference forecast is projected to drop from an estimated 1.8% in 2024 to 1.4 percent in 2025 and 1.5 percent in 2026. The forecasts for 2025 include significant downward revisions for Canada, Japan, the United Kingdom, and the United States and an upward revision for Spain.

**Emerging market and developing economies:** For emerging market and developing economies, growth is projected to drop to 3.7% in 2025 and 3.9% in 2026, following an estimated 4.3% in 2024.

### Real GDP growth comparison between India and advanced and emerging economies

| Real GDP growth (Annual percent change)  | 2019 | 2020  | 2021 | 2022 | 2023 | 2024 | 2025  | 2026P |
|------------------------------------------|------|-------|------|------|------|------|-------|-------|
| Advanced economies                       | 1.9  | -4.0  | 6.0  | 2.9  | 1.7  | 1.8  | 1.4   | 1.5   |
| Canada                                   | 1.9  | -5.0  | 6.0  | 4.2  | 1.5  | 1.5  | 1.4   | 1.6   |
| China                                    | 6.1  | 2.3   | 8.6  | 3.1  | 5.4  | 5.0  | 4.0   | 4.0   |
| Emerging market and developing economies | 3.7  | -1.7  | 7.0  | 4.1  | 4.7  | 4.3  | 3.7   | 3.9   |
| Euro area                                | 1.6  | -6.0  | 6.3  | 3.5  | 0.4  | 0.9  | 0.8   | 1.2   |
| India*                                   | 3.9  | -5.8  | 9.7  | 7.6  | 9.2  | 6.5  | 6.5** | 6.3   |
| United Kingdom                           | 1.6  | -10.3 | 8.6  | 4.8  | 0.4  | 1.1  | 1.1   | 1.4   |
| United States                            | 2.6  | -2.2  | 6.1  | 2.5  | 2.9  | 2.8  | 1.8   | 1.7   |
| World                                    | 2.9  | -2.7  | 6.6  | 3.6  | 3.5  | 3.3  | 2.8   | 3.0   |

Notes: P- projected

\* Historical numbers for India are for financial year from April to March (2020 is FY21 and so on) and as per MoSPI.

\*\*2025 Projection is as per the Crisil forecast for FY26, 2026 projection is as per IMF

Source: IMF economic database, MoSPI, Crisil Intelligence

## Per capita GDP of emerging market and developing economies faster than the global average

Between CY19 and CY24, global per capita GDP clocked a CAGR of 3.8% and advanced economies GDP per capita growth was at 3.8%, according to the IMF. Meanwhile, India witnessed a higher per capita GDP compared to global levels with CAGR of 5.8%, the US, China and UK registered growth of 5.5%, 5.2% and 4.3% respectively during the same period.

### GDP per capita, current prices (U.S. dollars per capita)- CY basis

| Regions                                  | 2019   | 2020   | 2021   | 2022   | 2023   | 2024E  | 2025E  | 2026P  | CAGR (2019-24) |
|------------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|----------------|
| Australia                                | 54,320 | 53,163 | 64,251 | 65,574 | 64,652 | 66,248 | 64,547 | 66,277 | 4.1%           |
| Canada                                   | 46,431 | 43,573 | 52,912 | 56,358 | 54,376 | 54,473 | 53,558 | 56,141 | 3.2%           |
| China                                    | 10,334 | 10,696 | 12,878 | 12,968 | 12,961 | 13,313 | 13,687 | 14,534 | 5.2%           |
| Eurozone (Euro area)                     | 39,310 | 38,244 | 43,057 | 41,672 | 45,298 | 46,823 | 47,857 | 49,519 | 3.6%           |
| India                                    | 2,050  | 1,916  | 2,250  | 2,361  | 2,547  | 2,711  | 2,878  | 3,136  | 5.8%           |
| United Kingdom                           | 42,713 | 40,231 | 46,731 | 46,234 | 49,213 | 52,648 | 54,949 | 57,387 | 4.3%           |
| United States                            | 65,561 | 64,454 | 71,232 | 77,801 | 82,254 | 85,812 | 89,105 | 92,097 | 5.5%           |
| Advanced economies                       | 48,585 | 47,603 | 53,109 | 54,045 | 56,668 | 58,626 | 60,321 | 62,572 | 3.8%           |
| Emerging market and developing economies | 5,447  | 5,178  | 6,035  | 6,398  | 6,506  | 6,710  | 6,803  | 7,105  | 4.3%           |
| World                                    | 11,554 | 11,147 | 12,610 | 13,030 | 13,474 | 13,933 | 14,213 | 14,742 | 3.8%           |

Notes: P – projected

Source: IMF, Crisil Intelligence

## 1.2 Overview of investments

### Global FDI likely to remain slightly weak and uncertain in 2025

Global foreign direct investment (FDI) declined by 11% in 2024, when excluding financial flows through European conduit economies. Including these flows, total FDI was estimated at \$1.5 trillion, a 4% increase from 2023. The number of greenfield project announcements increased, but the total value declined by 5%, showing a cautious approach by investors. International project finance activity slowed, with the number of deals falling 27%, affected by tighter financing conditions and changes in interest rate expectations. Cross-border mergers and acquisitions increased by 14% in value, reflecting some improvement in deal-making activity.

FDI flows to developing countries remained stable overall, though outcomes varied by region. Flows increased in Africa by 75%, and rose in ASEAN, South Asia (including India), and Central America. Flows declined in East Asia and South America. Around 75% of total FDI in developing countries was received by ten economies, showing a concentration of investment flows.

The outlook for FDI in 2025 is shaped by high levels of economic and policy uncertainty. Factors such as inflation, interest rates, supply chain changes, and geopolitical risks will influence investment decisions. FDI flows may increase in the United States and some parts of the European Union due to domestic policy and growth expectations. Countries located near large markets or involved in global production networks, such as those in ASEAN, Eastern Europe, West Asia, and North Africa, may receive more FDI linked to changes in global supply chains.

### Global investment trends, 2024 vs 2023

| FDI                                                                                 | Cross-border M&As                                                                   | Green field projects                                                                 | International project finance                                                         |
|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|
|  |  |  |  |
| Decreased by ~ 11% by value                                                         | Increased by 14% by value                                                           | Increased by 3% in number                                                            | Decreased by 27% in number                                                            |

Note:

Source: UNCTAD, Crisil Intelligence

### FDI in developed economies

Transactions by multinational enterprises (MNEs) in conduit economies continue to affect FDI flows in developed countries. Excluding conduit economies, FDI in Europe fell by 58%. In the European Union, flows declined in 15 of the 27 member States. The largest economies and FDI recipients all experienced lower inflows, with Germany down by 89%, Italy by 24%, and Spain and France 35% and 20%, respectively. In contrast, FDI rose 23% in North America, with a 20% increase in the United States caused mostly by higher M&A values and large-scale investment in high-tech and clean energy sectors. Cross-border M&A activity, which typically accounts for a large share of FDI in developed countries, rose by 36% to \$418 billion, largely due to a doubling of M&A sales values in the United States. The number of greenfield project announcements in

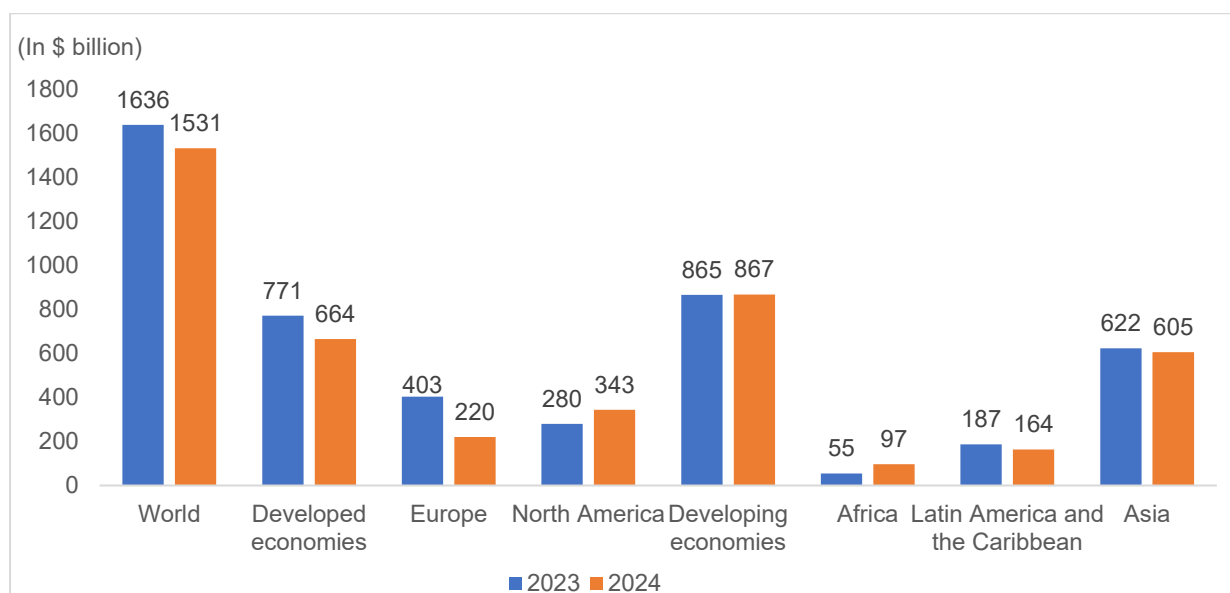
developed economies rose by 2%, with approximately 234 more projects than in 2023. The overall value of greenfield projects (projected capital expenditures) in developed economies rose by 11%, with higher average values driven to a large extent by megaprojects in semiconductors and digital infrastructure. FDI in developing economies.

In 2024, developing economies accounted for 57% of global FDI inflows. Total FDI to developing countries remained stable at \$867 billion. Greenfield project announcements in developing countries increased by 4% in number but declined by 19% in value in 2024.

International project finance dropped by 27% in number following an already steep decline in 2023. Unfavorable macroeconomic conditions have significantly impacted large-scale investments in infrastructure and energy, resulting in a substantial decline in investment project financing in terms of values, with a 26% drop. The decline was particularly pronounced in Asia, where IPF values plummeted by 43%. Cross-border M&A values, which predominantly affect FDI flows in developed countries, increased by 14% to \$443 billion.

FDI flows to developing Asia – by far the largest recipient region – were 3% lower in 2024 and reached \$605 billion. Despite this modest drop, the region attracted 40% of the total global inflows. The decline was driven by falls in flows to East Asia, particularly China which saw FDI decline by 29% in 2024. South-East Asia remained a key driver of foreign direct investment (FDI) growth, with a 10% increase in inflows. Notably, countries such as Indonesia, Malaysia, Singapore, Thailand, and Vietnam saw substantial rises, resulting in a record-high FDI of \$225 billion in the ASEAN region.

### Foreign direct investment- Inflows by economic grouping and region



Source: UNCTAD, Crisil Intelligence

### The value of greenfield projects remained high in 2024, second only to the record reached in 2023

Greenfield project announcements, primarily in industrial sectors, saw a moderate increase of 3% in number but a decline of 5% in value. Despite the drop, the value of greenfield projects remained high, second only to the record reached in 2023, driven by large-scale investments in semiconductor manufacturing, data infrastructure, and AI technologies. In 2024, As a source, developed economies announced a total of 15,152 projects, which is 234 more projects announced than in 2023.

### Number of announced greenfield projects by source (2022-2024)

| Region/ economies               | 2022   | 2023   | 2024   | YoY change (2023-24) |
|---------------------------------|--------|--------|--------|----------------------|
| Developed economies             | 14,993 | 14,918 | 15,152 | 2%                   |
| Europe                          | 9,259  | 9,667  | 9,786  | 1%                   |
| North America                   | 4,409  | 3,660  | 3,699  | 1%                   |
| Other developed economies       | 1,325  | 1,591  | 1,667  | 5%                   |
| Developing economies            | 3,125  | 3,892  | 4,204  | 8%                   |
| Africa                          | 232    | 286    | 252    | -12%                 |
| Asia                            | 2,531  | 3,308  | 3,639  | 10%                  |
| Latin America and the Caribbean | 361    | 295    | 312    | 6%                   |
| Oceania                         | 1      | 3      | 1      | -67%                 |

| Region/ economies | 2022   | 2023   | 2024   | YoY change (2023-24) |
|-------------------|--------|--------|--------|----------------------|
| World             | 18,118 | 18,810 | 19,356 | 3%                   |

Source: UNCTAD, Crisil Intelligence

## 2. Macroeconomic assessment of India

### 2.1 GDP outlook

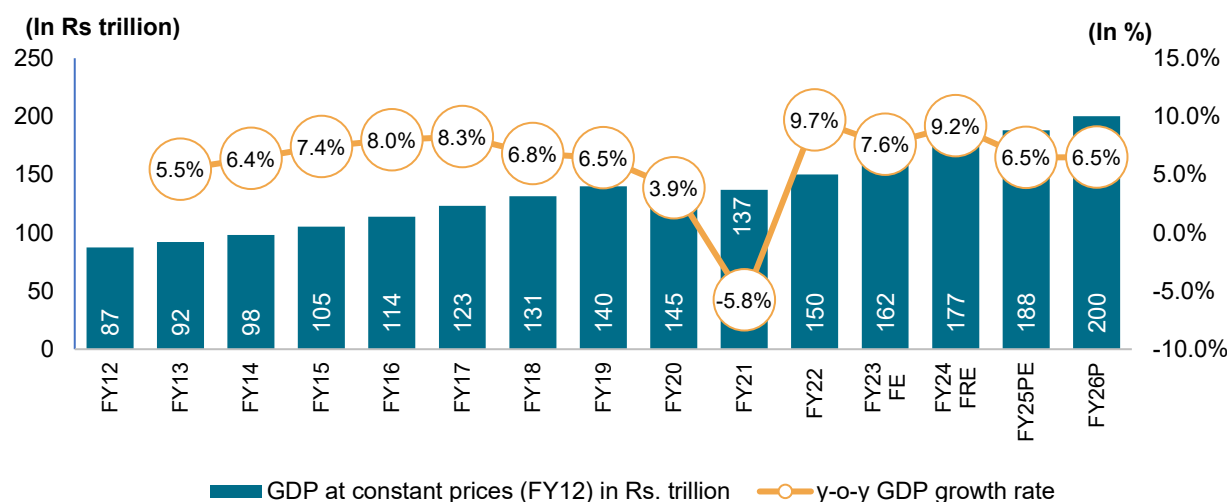
#### India GDP logged 6.1% CAGR between FY12 and FY25

India's GDP grew at 6.1% compounded annual growth rate (CAGR) between FY12 and FY25 to Rs. 188 trillion in FY25 from Rs. 87 trillion in FY12. During this period, the surge in the non-agricultural economy has driven growth. The government's investment push, along with easing input cost pressures for industry, has also played a major role in shoring up growth. However, services have been slowing owing to waning pent-up demand (post the pandemic), with the exception of financial, real estate and professional services, which have powered ahead on the back of a robust growth in banking and real estate sectors.

Additionally, according to Provisional Estimates (PE) of FY25, India's GDP is projected to have grown at 6.5% in FY25, a moderation from the 9.2% growth recorded in FY24. Despite this deacceleration, growth remains close to the pre-pandemic decadal average of 6.6 % between FY11- 20, enabling India to retain its position as the fastest growing major economy.

Moving forward, Crisil projects GDP growth to remain steady at 6.5% in FY26, despite potential headwinds arising from geopolitical developments and global trade uncertainties, including tariff actions by the United States. Factors expected to support growth includes easing food inflation, tax incentives announced in the Union Budget 2025-26, and lower borrowing cost, all of which are expected to boost discretionary consumption. However, India's Current Account Deficit (CAD) is projected to widen slightly in FY26, driven by challenges in exports amid subdued global demand and trade tensions. Nonetheless, a strong service trade surplus and continued growth in remittances are expected to mitigate the extent of the widening CAD. In the medium term (fiscals 2025-2031), Crisil expects India's GDP to grow 6.7% per year, with capital investments playing a dominant role and a bigger push from efficiency gains.

#### India real GDP growth at constant prices (new series)



Note: FE: Final Estimates, FRE: First Revised Estimates, PE: Provisional Estimates, P: Projected

These values are reported by the government under various stages of estimates

Only actuals and estimates of GDP are provided in the bar graph

Source: Provisional Estimates of annual GDP for 2024-25, Ministry of Statistics and Program Implementation (MoSPI), Crisil Intelligence

#### India's economy to grow 6.5% in fiscal 2026, pace to sustain till fiscal 2031

Crisil expects India's GDP to grow at 6.5% this fiscal, same as estimated for fiscal 2025, driven by a relatively balanced set of domestic drivers. However, the ongoing & trade-related uncertainties pose some downside risks the forecast. India's economic growth rate is normalising towards its medium-term trend and, in fiscal 2026, will be supported by factors such as lower food inflation, lower borrowing costs & higher disposable income of the middle class.

Over fiscal 2025 to 2031, Crisil expects the pace of GDP growth to sustain, averaging 6.7%, thereby making India the third-largest economy in the world.



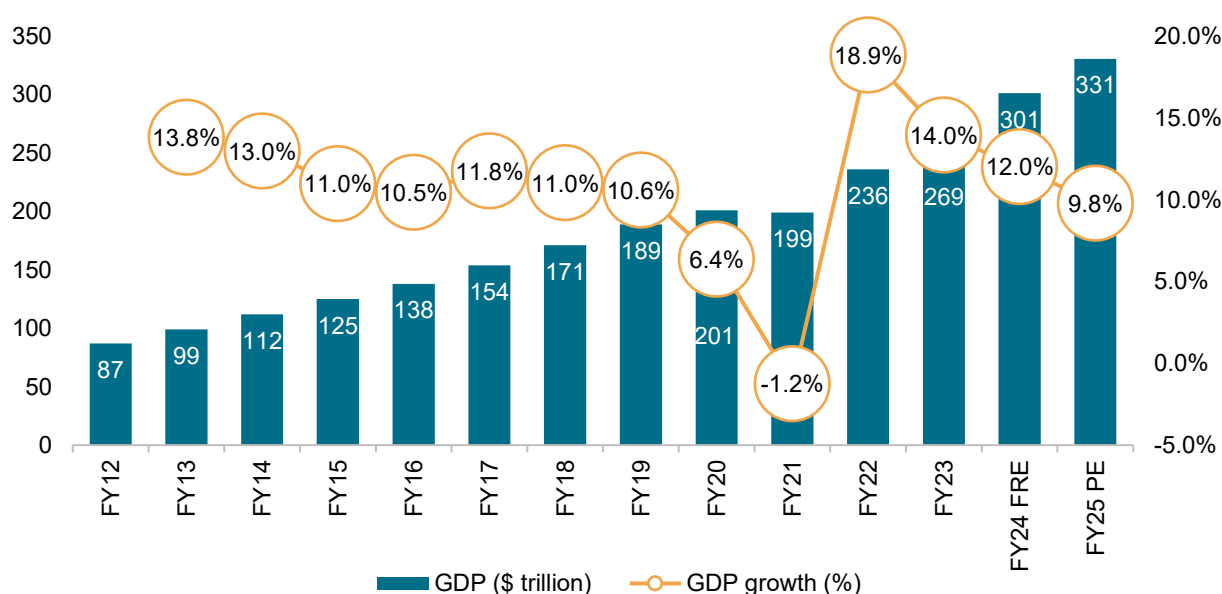
A large part of this growth will be because of capital investments. Within this space, the share of private sector in capital investments is expected to increase as the government continues to focus on fiscal consolidation. The manufacturing and service sectors are expected to grow at 9.0% and 6.8% CAGR, respectively, over the period, with the service sector remaining the dominant growth driver, thereby contributing to ~55.0% share in GDP by fiscal 2031 vs. ~20.0% share in the case of the manufacturing sector.

That said, the manufacturing sector is expected to grow at a faster pace between fiscals 2025-2031 vs. years between fiscal 2011 and 2020. Over the next seven years, as global growth is expected to be relatively tepid and the trade environment restrictive, domestic demand will play an important role in supporting the growth of the manufacturing sector.

### Nominal GDP recorded 11.1 % CAGR between FY12 and FY25

India's nominal GDP logged ~11.1 CAGR between fiscals 2012 and 2025 to reach INR 331 trillion from INR 87 trillion. For fiscal 2025, it grew ~9.8%, slower than 12% in fiscal 2024.

### India nominal GDP growth at current prices (new series)



Notes: FRE –First revised estimates, PE – provisional estimates

Source: Press Information Bureau of India (PIB), MoSPI, Crisil Intelligence

### Per capita net national income of India further improved in FY25

India's per capita income, a broad indicator of living standards, rose from INR 63,462 in FY12 to INR 114,710 in FY25, logging 4.8% CAGR. Growth was led by better job opportunities, propped up by overall GDP growth. Moreover, population growth remained stable at ~1% CAGR.

### Per capita net national income at constant prices

|                      | FY12   | FY13   | FY14   | FY15   | FY16   | FY17   | FY18   | FY19   | FY20   | FY21   | FY22   | FY23FE  | FY24 FRE | FY25 PE |
|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|----------|---------|
| Per-capita NNI (INR) | 63,462 | 65,538 | 68,572 | 72,805 | 77,659 | 83,003 | 87,586 | 92,133 | 94,420 | 86,034 | 94,054 | 100,163 | 108,786  | 114,710 |
| Y-o-Y growth (%)     |        | 3.3%   | 4.6%   | 6.2%   | 6.7%   | 6.9%   | 5.5%   | 5.2%   | 2.5%   | -8.9%  | 9.3%   | 6.5%    | 8.6%     | 5.4%    |

FE: Final Estimates, FRE: First Revised Estimates, PE: Provisional Estimates

Source: Provisional Estimates of annual GDP for 2024-25, MoSPI, Crisil Intelligence

## 2.2 Demographic factors support India's growth

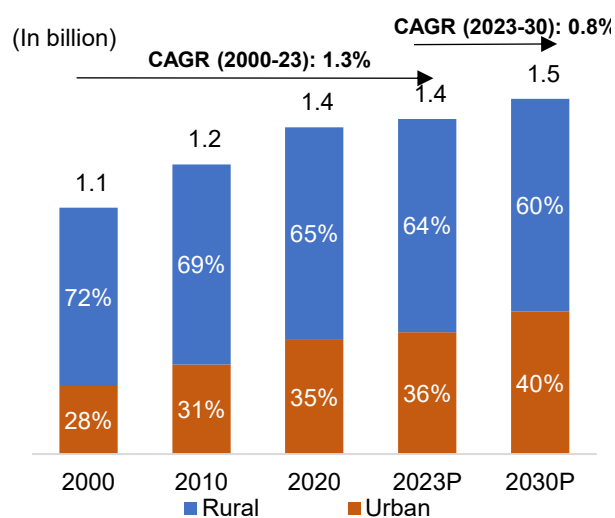
### India is the largest economy in terms of population

India's population is estimated to have grown to ~1.4 billion in calendar year 2023, according to World Population Prospects 2024, compared with 1.1 billion in calendar year 2000, clocking an ~1.3% CAGR.

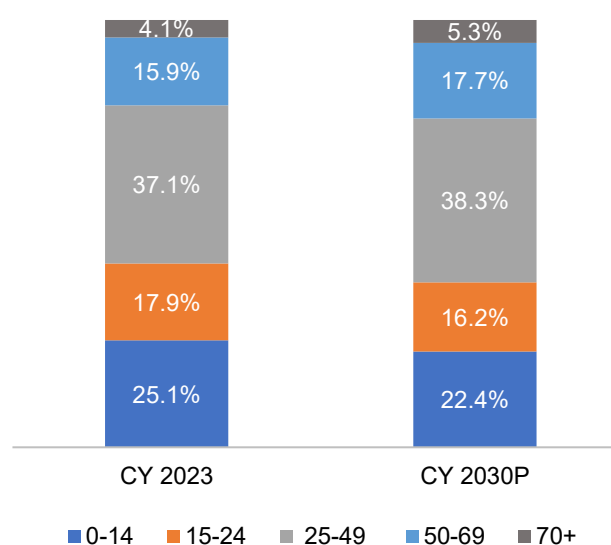
India's urban population has also been increasing over the years. The trend is expected to continue as economic growth increases. The country's urban population is projected to reach nearly 40% of the total population by calendar year 2030 from 36% in calendar year 2023, according to a UN report on urbanisation, as people from rural areas move to cities for better job opportunities, education and quality of life. Typically, migration can be of the entire family or a few individuals (generally an earning member or students).

Furthermore, the proportion of population aged 25-49 years as a percentage of total population stood at 37% in calendar year 2023 and is projected to increase to ~38% in calendar year 2030, indicating a strong potential for disposable income. Additionally, the young population aged below 25 years is projected to be 39% of the total population by calendar year 2030, contributing to economic growth.

India's population trajectory



Indian population by age group



Note: P: Projected

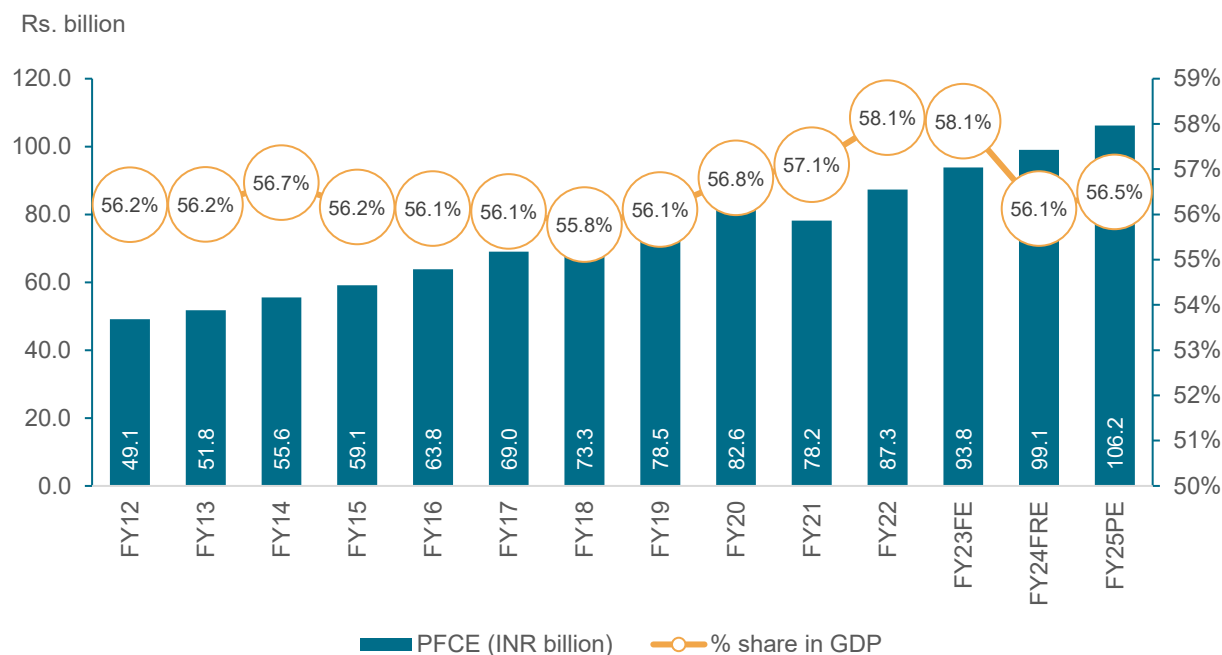
Source: World Urbanization Prospects: The 2018 Revision United Nations Department of Economic and Social Affairs, World Population Prospects 2024, Crisil Intelligence

### Private final consumption expenditure to maintain dominant share in India's GDP

Private final consumption expenditure (PFCE) has been the largest component of India's GDP historically. The PFCE CAGR growth of approximately 6.1% has been in line with India's GDP CAGR growth of 6.1% from FY2012 to FY2025 and was valued at Rs 106.2 trillion in FY25 compared to Rs 49.1 trillion in FY12.

Growth was led by healthy monsoon, wage revisions due to the implementation of the Central Pay Commission's (CPC) recommendations, benign interest rates, growing middle age population, low inflation and improving demand from rural India. As of FY25PE, PFCE is estimated to have increased to Rs. 106.2 trillion, registering a y-o-y growth of 6.1% and forming ~56.5% of India's GDP.

## PFCE at constant prices



Note: FE: Final Estimates; FRE: First Revised Estimates; PE: Provisional Estimates;

Source: Provisional Estimates of GDP for 2024-25, MoSPI, Crisil Intelligence

## 2.3 Gross value added (GVA)

### Healthy growth of gross value added in fiscal 2025 in line with GDP growth

As of FY25 GVA has reached to INR 171.9 trillion, up from INR 161.5 trillion in FY24, registering a y-o-y growth of ~6.4%. Financial, Real Estate & Professional Services had the highest contribution to GVA at ~23.8%, whereas construction GVA had the registered the annual growth at ~9.4%.

### GVA at constant prices

| INR trillion                                                               | FY12 | FY19  | FY20  | FY21  | FY22  | FY23FE | FY24FRE | FY25PE | Share in GVA FY25 | Annual growth in FY25 |
|----------------------------------------------------------------------------|------|-------|-------|-------|-------|--------|---------|--------|-------------------|-----------------------|
| Agriculture, forestry and fishing                                          | 15.0 | 18.8  | 19.9  | 20.7  | 21.7  | 23.1   | 23.7    | 24.8   | 14.4%             | 4.6%                  |
| Mining and quarrying                                                       | 2.6  | 3.3   | 3.2   | 2.9   | 3.1   | 3.2    | 3.3     | 3.4    | 2.0%              | 2.7%                  |
| Manufacturing                                                              | 14.1 | 23.3  | 22.6  | 23.3  | 25.6  | 25.2   | 28.3    | 29.5   | 17.2%             | 4.5%                  |
| Electricity, gas, water supply & other utility services                    | 1.9  | 2.9   | 3.0   | 2.9   | 3.2   | 3.5    | 3.8     | 4.1    | 2.4%              | 5.9%                  |
| Construction                                                               | 7.8  | 10.3  | 10.4  | 10.0  | 11.9  | 13.0   | 14.4    | 15.7   | 9.1%              | 9.4%                  |
| Trade, Hotels, Transport, Communication & Services related to Broadcasting | 14.1 | 25.4  | 26.9  | 21.5  | 24.8  | 27.9   | 29.9    | 31.8   | 18.5%             | 6.1%                  |
| Financial, Real Estate & Professional Services                             | 15.3 | 27.1  | 29.0  | 29.5  | 31.2  | 34.6   | 38.1    | 40.9   | 23.8%             | 7.2%                  |
| Public Administration, Defence & Other Services                            | 10.3 | 16.3  | 17.3  | 16.0  | 17.2  | 18.4   | 20.0    | 21.8   | 12.7%             | 8.9%                  |
| Total GVA at constant prices                                               | 81.1 | 127.3 | 132.4 | 126.9 | 138.8 | 148.8  | 161.5   | 171.9  | 100%              | 6.4%                  |

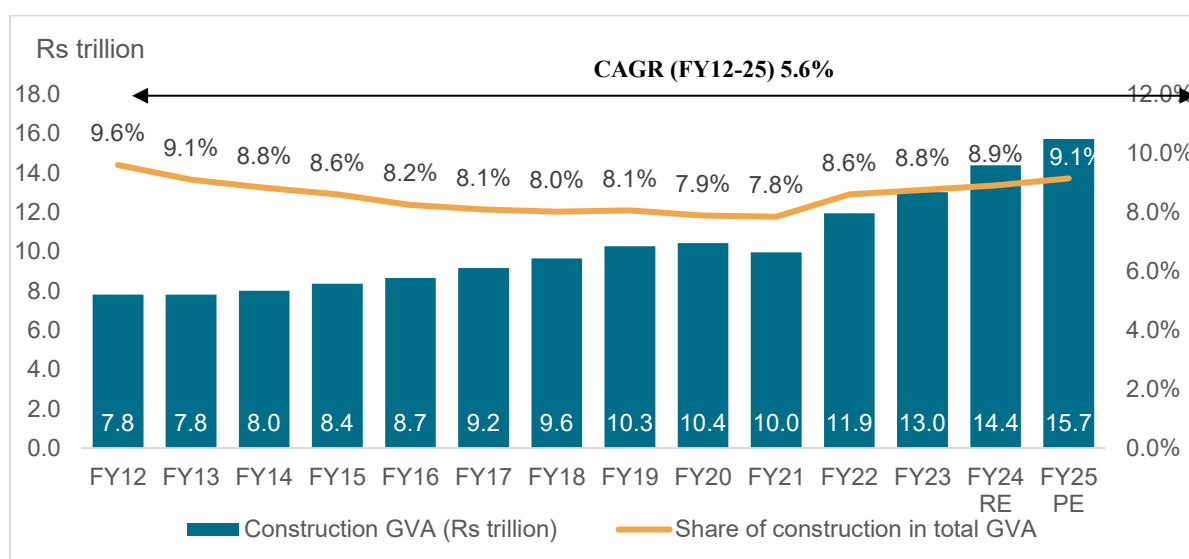
RE – revised estimate, PE- provisional estimates, FE- Final Estimates, FRE- First Revised Estimates

## Construction sector's share in overall GVA estimated to have risen further in fiscal 2025

Construction GVA is a critical indicator of economic activity since it represents the value generated by the construction sector, which includes activities related to building infrastructure, real estate and other construction projects.

In India, construction GVA increased to Rs 15.7 trillion in fiscal 2025PE from Rs 7.8 trillion in fiscal 2012, which was 5.6% CAGR. Several factors contributed to the growth, including economic expansion, the government's commitment to infrastructure development, particularly roads, railways and energy projects, and increase in foreign direct investment, which boosted private sector investment. Furthermore, increasing demand for affordable housing, driven by rising urbanisation and an expanding middle-class population, has also played a significant role in elevating construction GVA. However, in fiscal 2021, the country's GVA was under pressure amid challenges heaped by the pandemic. In fiscal 2022, though, the share of construction GVA in the overall GVA rebounded to 8.6%, increasing further to 8.8% in fiscal 2023. As per the revised estimates for fiscal 2024, construction GVA was Rs 14.4 trillion, thereby contributing to 8.9% in overall GVA.

### Construction GVA



RE – revised estimate, PE – provisional estimates

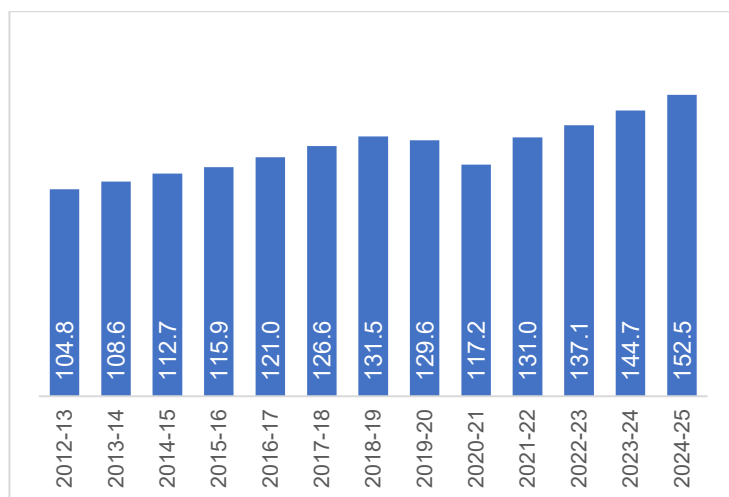
Source: MoSPI, Crisil Intelligence

## Manufacturing IIP increased to 152.5 in FY25

The manufacturing sector is a significant contributor to the country's overall industrial growth, with 78% weightage in the overall IIP as of FY25.

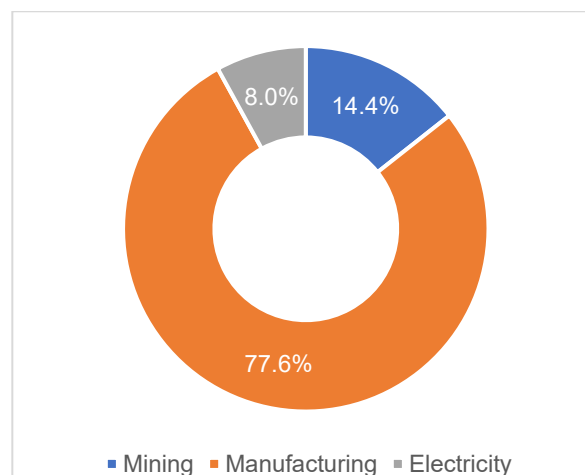
The Index of Industrial Production (IIP) for manufacturing rose to 152.5 in FY25 from 104.8 in FY13 driven by an acceleration in output growth in manufacturing especially in manufacturing of base metals and manufacturing of pharmaceuticals, medicinal chemicals and botanical products.

### Manufacturing IIP (FY13 to FY25)



Source: MoSPI, Crisil Intelligence

### Weight of manufacturing in IIP (FY25)



### India's manufacturing value added as a % of GDP has potential to increase further

In calendar year 2023, India's manufacturing value added, expressed as a percentage of the country's GDP, stood at 12.8%. India fared better than countries UK (8.4%). However, India's manufacturing value as percentage of GDP was lower than the world average of 15.3%, suggesting scope for further improvement in expanding manufacturing industries in India.

### Manufacturing value added as a percentage of GDP

| Country        | CY2018 | CY2019 | CY2020 | CY2021 | CY2022 | CY2023 |
|----------------|--------|--------|--------|--------|--------|--------|
| Bangladesh     | 20.8   | 21.2   | 20.6   | 21.2   | 21.8   | 22.3   |
| Brazil         | 10.5   | 10.3   | 10.7   | 11.9   | 13.1   | 13.3   |
| China          | 27.8   | 26.8   | 26.3   | 27.5   | 27.1   | 26.2   |
| India          | 14.9   | 13.5   | 14.1   | 14.4   | 13.1   | 12.8   |
| Malaysia       | 21.5   | 21.4   | 22.2   | 23.4   | 23.4   | 23.0   |
| South Asia     | 14.9   | 14.1   | 14.5   | 14.8   | 14.1   | 13.8   |
| United Kingdom | 9.0    | 8.8    | 9.0    | 8.7    | 8.4    | 8.5    |
| United States  | 11.3   | 11.0   | 10.5   | 10.6   | N.A.   | N.A.   |
| World          | 16.4   | 16.0   | 16.0   | 16.5   | 15.8   | 15.3   |

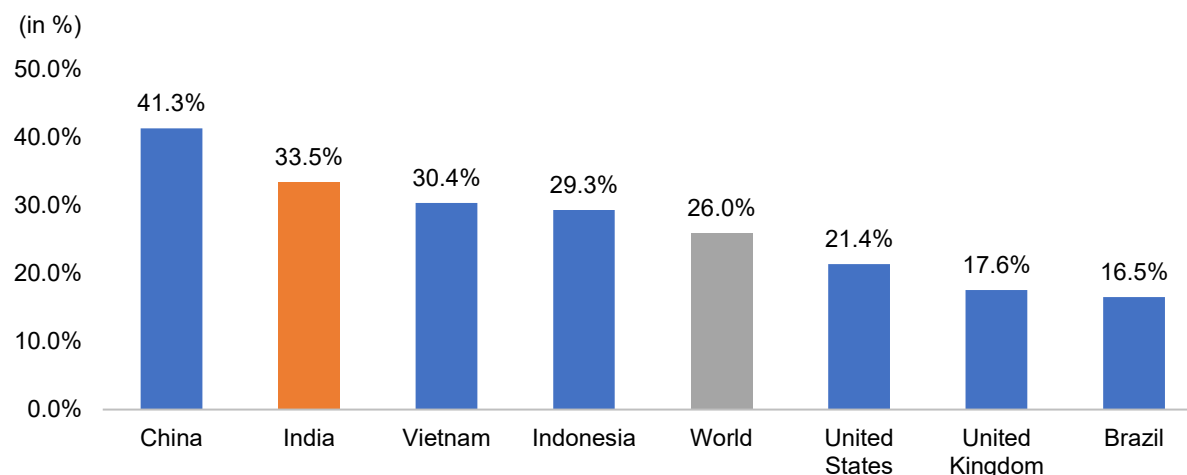
Source: World Bank, Crisil Intelligence

Increased infrastructure spending by the government, coupled with increase in the industrial capex driven by sectors like metal, pharmaceutical, oil and gas, emerging sectors, etc. is expected to have favourable effect on the manufacturing sector in India. This boost in manufacturing sector in India, will also indirectly increase the demand the pre-engineered buildings in the country.

### India's GFCF as percentage of GDP remains robust in fiscal 2023

Gross fixed capital formation (GFCF) measures the level of investment in creating physical assets and infrastructure, which is crucial to fostering economic growth and development. As of CY2023, India's GFCF as a percentage of GDP was 33.51%, higher than the global average of 25.95%.

## GFCF as a percentage of GDP (CY23)

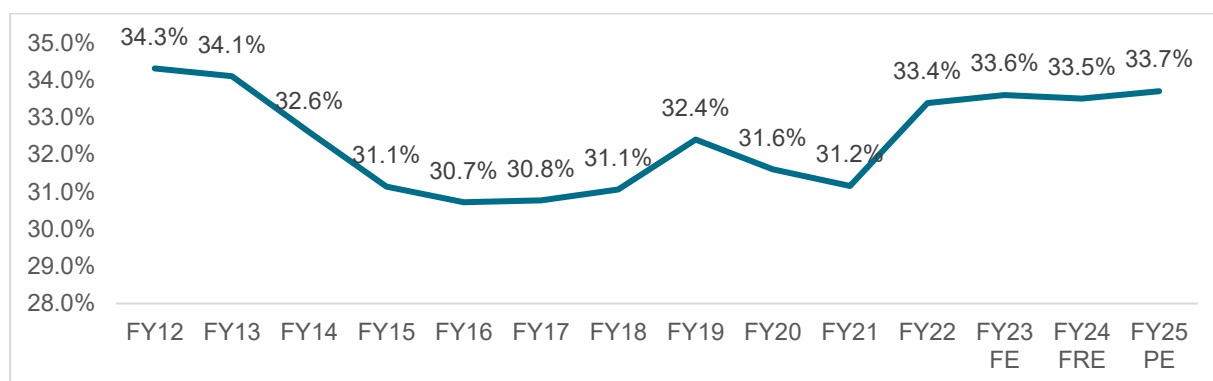


*Note: \*India's GFCF as a percentage of GDP for fiscal 2024, according to provisional estimates of the MoSPI, has been considered for the above chart. According to the World Bank, India's GFCF as a percentage of GDP stood at 30.8% in fiscal 2024. GFCF includes land improvements (fences, ditches, drains, and so on), plant, machinery equipment purchases, along with construction of roads and railways. It also includes the construction of schools, offices, hospitals, private residential dwellings and commercial and industrial buildings.*

*Source: World Bank, Crisil Intelligence*

This is a sharp reversal from fiscals 2020 and 2021, when the GFCF had fallen to 31.6% and 31.2% of GDP, respectively, as investments in physical assets were impacted by disruptions in supply chains and business operations owing to the pandemic. It, however, recovered to 33.4% of GDP in fiscal 2022 and 33.6% of GDP in fiscal 2023, attributed to factors such as easing of pandemic-related restrictions, the government's focus on infrastructure development, economic reforms and increase in urbanisation, which boosted demand for affordable housing. As per the provisional estimates for fiscal 2025, GFCF as % of India's GDP to remain at 33.7%.

## GFCF as % of India's GDP (fiscal 2012 to 2025)



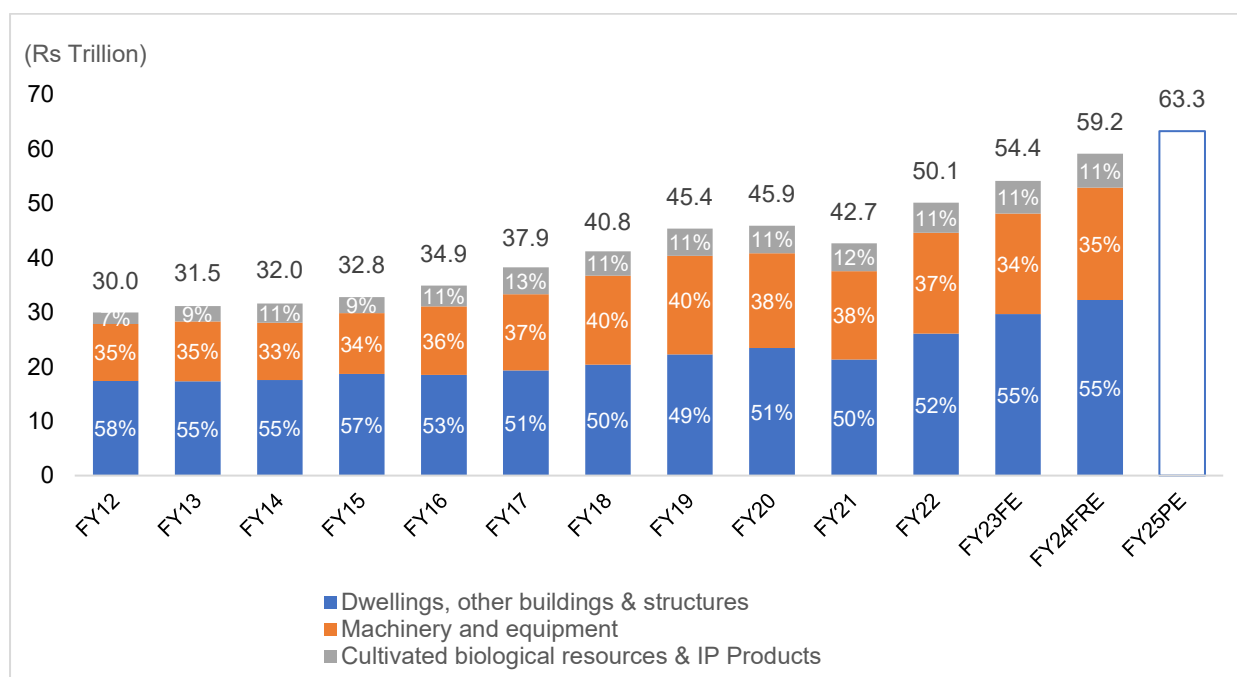
*Note: FE: Final Estimates; FRE: First Revised Estimates; PE: Private Estimates;*

*Source: Provisional Estimates of Annual GDP for 2024-25, MoSPI, Crisil Intelligence*

The rise in fiscal 2022 was largely because of dwellings, other buildings and structures, which had a significant ~55% weightage in GFCF. Key factors contributing to the vertical's dominant share were economic growth, government's commitment to infrastructure development, particularly roads, railways, energy projects and increase in FDI, which boosted private sector investment. Further, a growing middle class and increasing urbanisation boosted the demand for housing and commercial properties, thereby stimulating investment in the construction sector, also aided GFCF.

According to provisional estimates for fiscal 2025, GFCF further increased to Rs 63.3 trillion, on-year growth of 5.9%.

## GFCF trend in India



FE: Final estimates, FRE: First revised estimates, PE: Provisional estimates

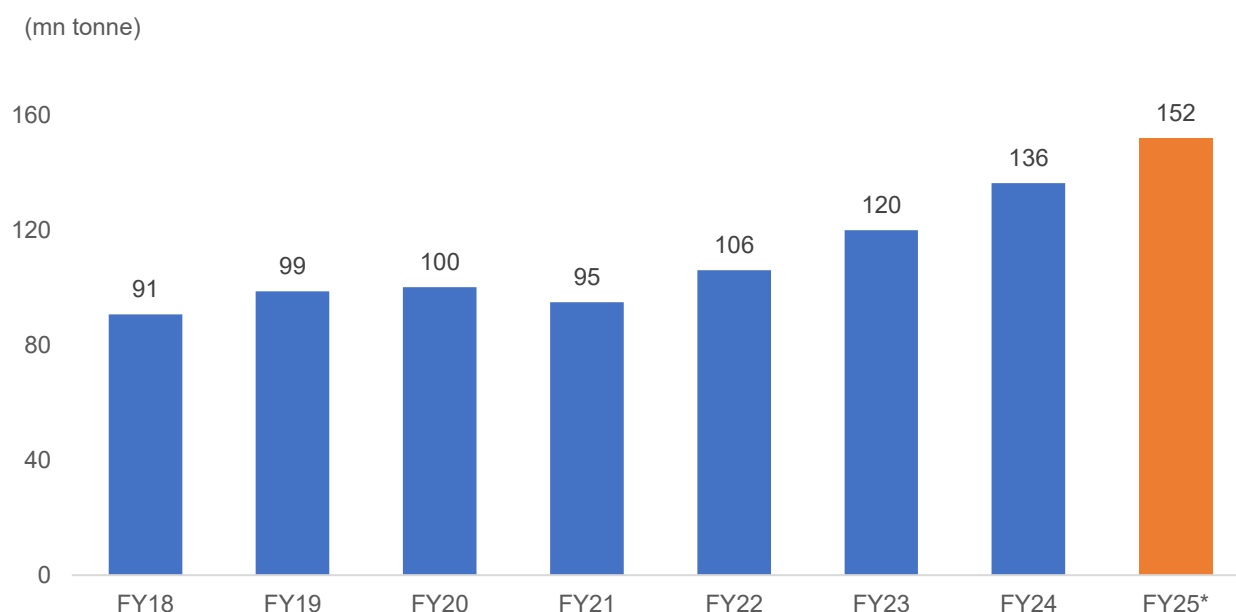
Source: MoSPI, Crisil Intelligence

## India steel consumption is expected to rise on investments in infrastructure

Finished steel consumption grew from 91 million tonne (MT) in fiscal 2018 to 152 MT in fiscal 2025 owing to robust demand from allied sectors and the government's capital spending drive. However, demand had declined in fiscal 2021 to 95 MT from 100 MT in fiscal 2020 following the onset of the pandemic.

The government's initiatives, such as Make in India, Smart Cities Mission, Production Linked Incentive (PLI) and Pradhan Mantri Awas Yojana, have supported steel demand during the period.

## Finished steel (alloy/stainless + non-alloy) consumption in India

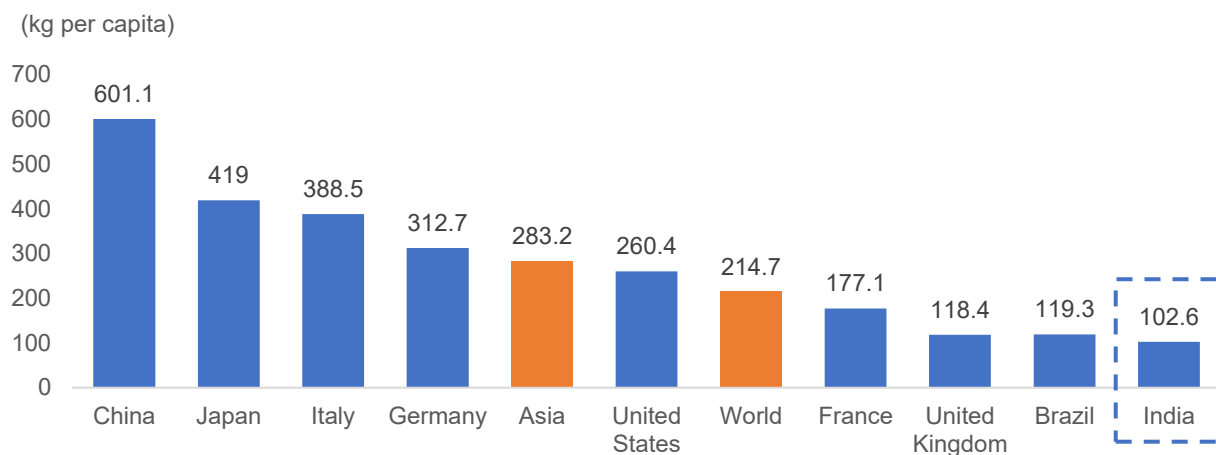


Note :P Provisional\*

Source: Ministry of Steel annual report, Joint Plant Committee (JPC), Crisil Intelligence

However, India has considerable scope to enhance steel usage across various sectors. As of 2024, the country's annual per capita apparent steel consumption was 102.6 kg per annum vs. the world's average of 214.7 kg.

#### Apparent steel use (kg) per capita in 2024



Source: World Steel Association, Crisil Intelligence

#### Construction occupies dominant position in steel

| Steel demand from building and infrastructure                                                |                                                                                                |
|----------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|
| World average                                                                                | India                                                                                          |
| <br>50-60% | <br>60-70% |

Note: World average is for calendar year 2024 and includes demand from other transport, corresponding number for India is of fiscal year 2024

Source: World Steel Association, Ministry of Steel Annual report FY25, Crisil Intelligence

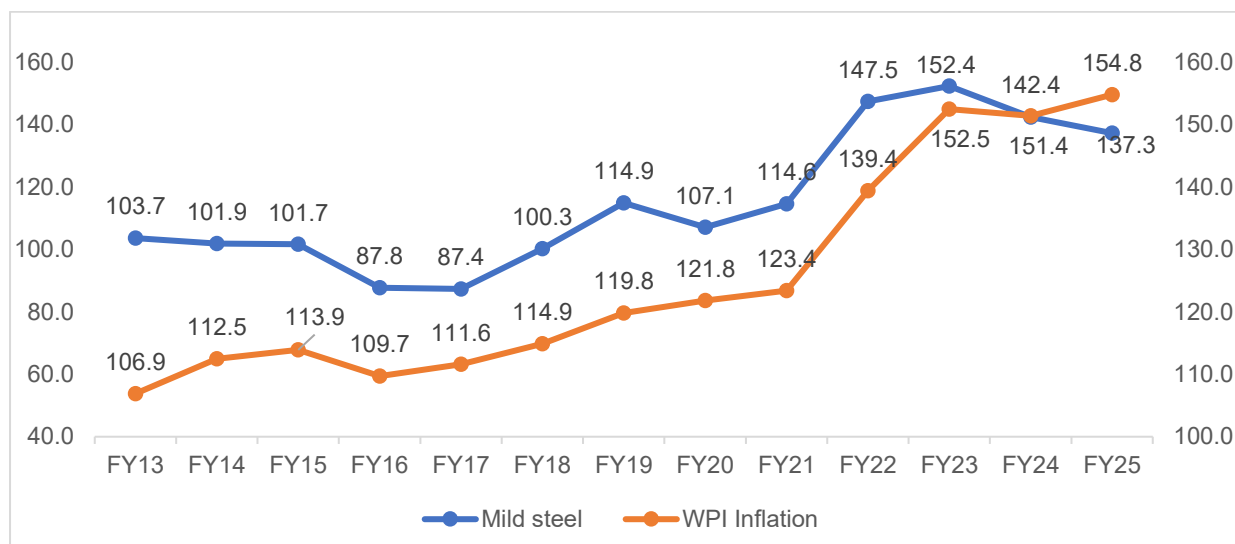
In India, steel demand from the building, construction and infrastructure sectors constituted 60-70% of the total domestic steel demand in fiscal 2025. This is ahead of with the overall global consumption patterns, where building and construction (including other transport) accounted for 50-60% of the total steel demand in CY2024.

#### Steel inflation cooled down further in fiscal 2025

Factors like muted global demand, geopolitical issues, cheaper imports and better realisations in the domestic market helped in further price correction in Financial Years 2025. This price correction in steel had been a favourable development for suppliers in the pre-engineered building (PEB) sector, given that steel constitutes a significant input cost for PEB construction.



## Trend in mild steel prices –long and flat products



Source: Office of Economic Advisor, Crisil Intelligence

## 2.4 Major government initiatives to boost infrastructure in India

| Growth driver                          | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|----------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| National Infrastructure Pipeline (NIP) | <p>The National Infrastructure pipeline (NIP) aims to improve project preparation and attract investments in infrastructure. It has positively impacted the construction industry through a projected infrastructure investment of around Rs 111 trillion over FY20-25, to build robust infrastructure and boost the economy by increasing employment opportunities and enhancing living standards. The sectors like energy, roads, urban infrastructure, railways have a major share in the NIP.</p> <p>NIP was launched with 6,835 projects and has expanded to capture over 9,288 projects in calendar year 2023 with a total project outlay of Rs 108.9 trillion between 2020-2025. Transport (42%), energy (25%), water &amp; sanitation (15%) and social infrastructure (3%) sectors amount to around 85% of the projected infrastructure investments under NIP.</p>                                                                                                                                                                                                                                                                                    |
| National Monetisation Pipeline (NMP)   | <p>Union Minister for Finance and Corporate Affairs launched the asset monetisation pipeline of Central ministries and public sector entities: 'National Monetisation Pipeline (NMP Volumes 1 &amp; 2)'. NITI Aayog has developed the pipeline, in consultation with infrastructure line ministries, based on the mandate for 'Asset Monetisation' under Union Budget 2021-22. NMP estimates aggregate monetisation potential of Rs 6.0 trillion through core assets of the Central Government, over a four-year period, from FY22-25. The estimated value corresponds to ~14% of the proposed outlay for Centre under NIP (Rs 43 trillion). The top 5 sectors (by estimated value) capture ~83% of the aggregate pipeline value. These top 5 sectors include: Roads (27%) followed by Railways (25%), Power (15%), oil &amp; gas pipelines (8%) and Telecom (6%).</p>                                                                                                                                                                                                                                                                                        |
| PM Gati Shakti                         | <p>PM Gati Shakti is essentially a digital platform that has brought together 16 ministries, including railways and roadways, for integrated planning and coordinated implementation of infrastructure connectivity projects. The multi-modal connectivity will provide integrated and seamless connectivity for movement of people, goods and services from one mode of transport to another. It will facilitate last mile connectivity of infrastructure as well as reduce travel time. PM Gati Shakti incorporates the infrastructure schemes of various ministries and state governments, such as Bharatmala, Sagarmala, inland waterways, dry/land ports, UDAN, etc. Economic zones such as textile clusters, pharmaceutical clusters, defence corridors, electronic parks, industrial corridors, fishing clusters and agri zones are covered as well to make Indian businesses more competitive.</p>                                                                                                                                                                                                                                                    |
| PLI scheme                             | <p>The PLI scheme was introduced by the Indian government to boost domestic manufacturing, attract investments, and enhance exports by offering incentives. With an outlay of Rs 1.97 trillion (over US\$24 billion), the PLI Schemes focus on 14 critical sectors to enhance the country's manufacturing prowess, foster technological advancements, and elevate India's position in global markets. These sectors are aligned with the government's goal of strengthening domestic production and expanding exports, contributing to the broader vision of Atmanirbhar Bharat.</p> <p>The purpose of the PLI Schemes is to attract investments in key sectors and cutting-edge technology; ensure efficiency and bring economies of size and scale in the manufacturing sector and make Indian companies and manufacturers globally competitive. These schemes have the potential of significantly boosting production, increase manufacturing activities and contribute to economic growth over the next five years or so. As of August 2024, actual investments totalling Rs 1.5 trillion have been realized. These investments have already led to a</p> |

| Growth driver         | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|-----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                       | boost in production and sales, amounting to Rs 12.5 trillion, while directly and indirectly generating approximately 9.5 lakh jobs.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Bharatmala Pariyojana | <p>Bharatmala Pariyojana is an umbrella project of the central government since 2015, that aims to improve efficiency in the roads sector. It is expected to supersede the National Highways Development Project (NHDP) and envisages the construction of 65,000 km of highways under the following categories: national corridor (north-south, east-west, and golden quadrilateral), economic corridor, inter-corridor roads, and feeder roads. As per the ministry, Bharatmala, along with the schemes currently undertaken, could require a total outlay of Rs 6.9 trillion.</p> <p>Phase-I of the scheme envisages development of about 24,800 km length of national highways/roads, plus residual 10,000 km of NHDP between FY18-22. Awarding under Bharatmala has begun from FY18 and Crisil expects it will stretch till FY25 for Phase I</p> |

Source: Budget documents, Crisil Intelligence

### Government's infra push to boost manufacturing sector

The trade war between the US and China since 2018 and the disruption in global supply chains during the pandemic, due to supply concentration in few countries such as China, forced the West to look for other manufacturing destinations such as India, Vietnam, Malaysia and Mexico. Vietnam, Taiwan and Malaysia have benefitted by this more than India due to their integration with global supply chains.

Nonetheless, India is also a suitable option for manufacturing as it offers several advantages such as a large local market, young working population group, expanding middle class and cheaper labour.

To integrate further with global supply chains (mainly the US), India has to improve on two parameters: trade cost reduction and investment facilitation. On the cost front, India has ramped up its logistical efficiency over the past decade. The country has risen the ranks from no. 54 in a list of 139 countries in 2014 to 38 in 2023, thanks to the government's investments in trade-related soft and hard infrastructure.

Investment facilitation includes measures to increase and stabilise foreign investments in the country. In this context, schemes such as the PLI, increase in FDI limit under Atmanirbhar Bharat Abhiyan, etc facilitate high quality foreign investments by creating a market-linked incentive structure for firms.

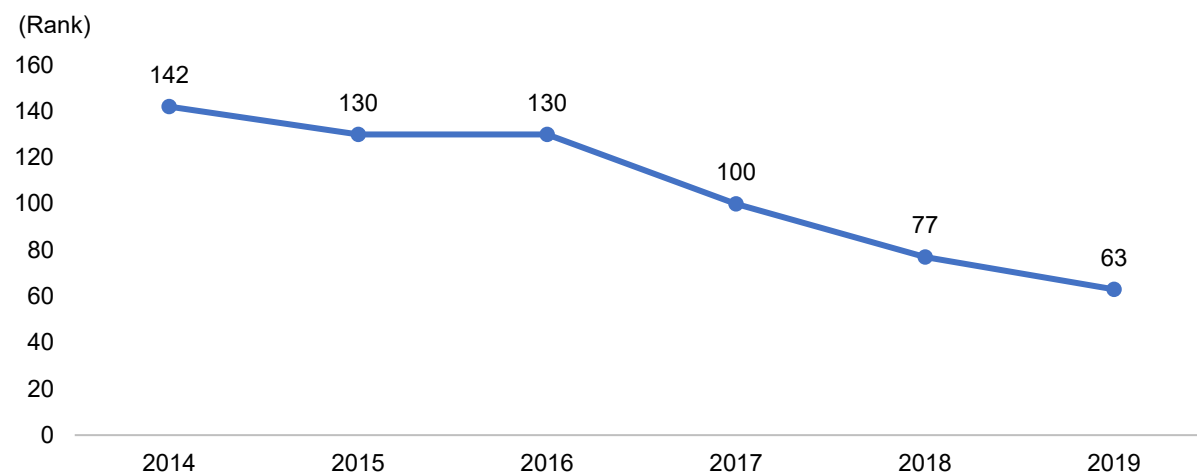
In the medium term, India's value chain integration with the West would target areas such as renewables and high-end technology such as artificial intelligence, semiconductors and next-generation telecommunications. These areas have been included in agreements such as the Australia-India free trade agreement (FTA) and US-India Clean Energy Partnership. Trade contours in these areas have already begun to take shape. For instance, looking at the harmonised system (HS) codes for green technology (such as solar water heaters, waste recycling machines and wind turbines), India's exports to the US have risen by \$1 billion since 2018. Major US and European renewables manufacturers such as First Solar, Vesta and Scatec have begun operations in India to seize the green transition opportunity.

### India's Ease of Doing Business ranking improves

Systematic and targeted efforts to reduce the number of processes and rationalise costs have improved India's rank to 63 in Doing Business Report 2020 (published in October 2019) from 142 in Doing Business Report 2015 (published in October 2014). The key facilitators were decrease in the number of procedures and time taken for obtaining construction permits in India (184 in 2014 to 27 in 2019) and shorter duration to get electricity connection (137 in 2014 to 22 in 2019).

Consequently, India improved its rank by 79 positions over 2014-2019, and it continues to be first among South Asian countries compared with 6<sup>th</sup> position in 2014.

## India's ranking in World Bank's Ease of Doing Business



Source: World Bank, PIB, Crisil Intelligence

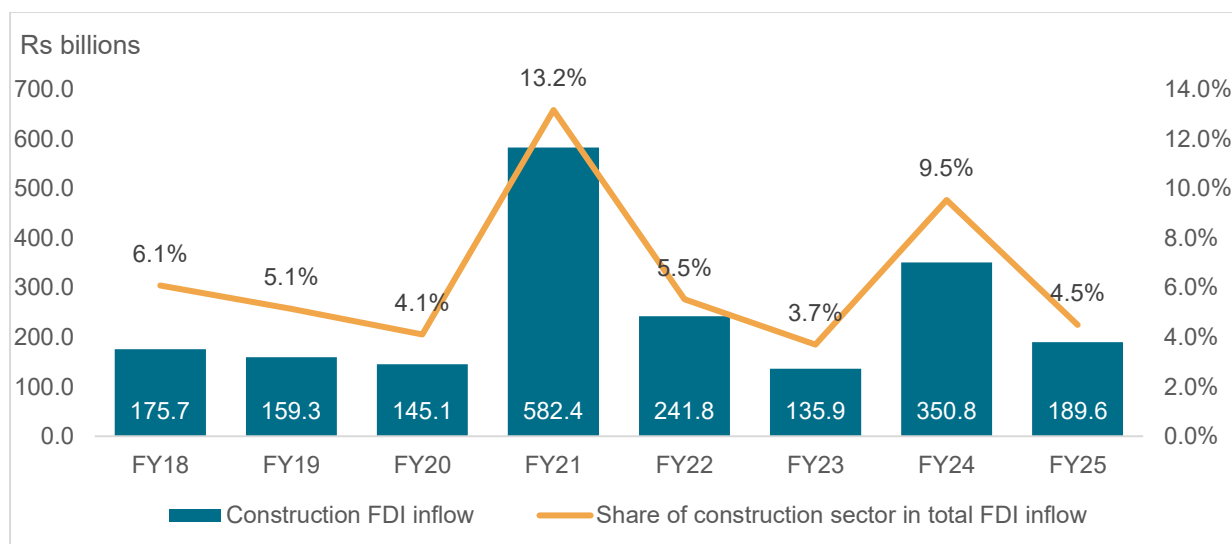
## 2.5 Construction sector

### Construction among top 10 sectors to attract Foreign Direct Investment

The construction sector is a vital component of the Indian economy, with a significant multiplier effect on the country's growth. The government's efforts to promote ease of doing business have led to an increase in Foreign Direct Investment (FDI) inflows in the sector. As a result, FDI has played a crucial role in the development of the construction industry in India, with the sector attracting significant investments from foreign investors.

The Indian government's decision to allow 100% FDI in the construction development sector under the automatic route in 2005 has been a key factor in attracting foreign investment. The sector has seen significant FDI inflows, with total FDI in the construction segment reaching a peak of INR 582 billion in FY21. Notably, the total FDI in the construction segment has accounted for around 5-10% of the total FDI inflow into the country.

### FDI inflow in construction (infrastructure) sector of India



Source: DPIIT, Crisil Intelligence

### Budgetary capex for infrastructure ministries is Rs 10.7 trillion, up 11.6% from fiscal 2025

The budgetary capex for infrastructure ministries is Rs 10.7 trillion, up 11.6% from fiscal 2025RE. This increase aligns with the government's emphasis on infrastructure development, as seen in the rising budget allocations aimed at achieving the goals outlined in the National Infrastructure Pipeline (NIP).

The key announcements for infrastructure section in the Budget for fiscal 2026 are as follows:

The budgetary capex for infrastructure ministries is Rs 10.7 trillion, up 11.6% from fiscal 2025RE

Each infrastructure-related ministry will come up with a three-year project pipeline that can be implemented through the public-private partnership (PPP) mode. States are also encouraged to do so

To support states in infrastructure development, an outlay of Rs 1.5 trillion is proposed for 50-year interest-free loans as capex and incentives for reforms

In the second phase of the asset monetisation plan, the government aims to generate Rs 10 trillion with a pipeline of assets to be monetised between fiscals 2025 and 2030

### Budget allocation for infrastructure sector

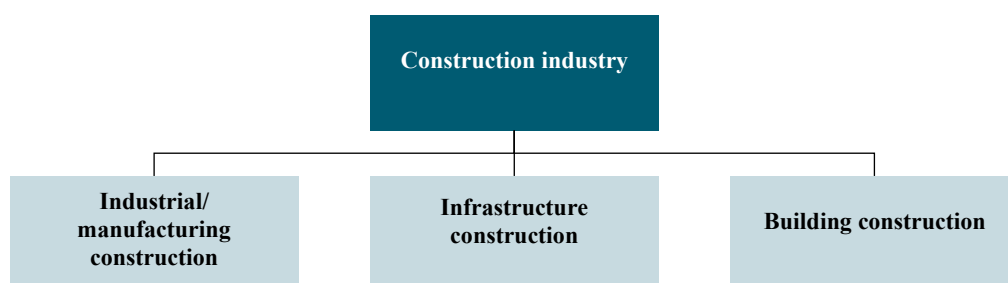
| Rs trillion                                        | FY24 | FY25RE | FY26BE |
|----------------------------------------------------|------|--------|--------|
| Budgetary allocation for infrastructure ministries | 8.5  | 9.5    | 10.7   |

Note: RE- Revised estimates, BE-Budgeted estimates

Source: Budget documents, Crisil Intelligence

The construction sector can be broadly classified into building, industrial/manufacturing and infrastructure construction.

### Overview of construction sector



Source: Crisil Intelligence

### Investments in construction sector

Capital expenditure in construction rose 7% on-year to Rs 12.7 trillion in fiscal 2025, led by the infrastructure segment. This rise is in keeping with the government's focus on infrastructure, which led to higher capex allocations in the central and state budgets to create the infrastructure outlined in the NIP.

The construction sector is projected to grow at 6-8% in fiscal 2026 and the infrastructure segment is set to have a major contribution to this rise, given the increase in investments by central and state governments, and the pace of roll-out of initiatives such as the NIP, NMP and Gati Shakti. This push from the infrastructure segment is likely to be stay over the medium to long term. Private investments are expected to play a crucial role in sustaining the growth trajectory.

Overall, Crisil estimates cumulative construction investments of ~Rs 51 trillion over fiscals 2021-25 and this is expected to increase to Rs ~75-80 trillion over fiscals 2026-30.

### Share of infrastructure segment is estimated to increase further



#### Infrastructure

FY21-25: Rs 34 trillion  
Projected growth: 1.5x-1.7x  
FY26-30P: 50-55 trillion

Infrastructure investments are seen growing faster than the other two sectors due to the government's push through the NIP, NMP and the Gati Shakti initiatives. Construction investments in this sector are expected to be ~Rs 50-55 trillion between fiscals 2026 and 2030, up from Rs 34 trillion between fiscals 2021 and 2025.

The share of infrastructure projects is expected to stabilise in the ~67-70% range in five years (fiscals 2025-30). The central government's focus on roads, urban infrastructure and railways will boost infrastructure investments. Roads, railways, irrigation and power sectors will continue to drive the bulk of these investments.



## Building

FY21-25: **Rs 13 trillion**  
Projected growth: **1.4x-1.5x**  
FY26-30P: **18-19 trillion**

Crisil Intelligence estimates the building and construction sector to grow at 4-6% in fiscal 2025. The real estate segment is likely to see a demand slowdown, along with a rise in inventory in key cities. The increase in execution of deferred projects and government schemes such as the PMAY is expected to provide strong support to the sector.

Over fiscals 2026-30, the sector is expected to rise to Rs 18-19 trillion from Rs 13 trillion in the period between fiscals 2021 and 2025.



## Industrial

FY21-25: **Rs 4 trillion**  
Projected growth: **1.0x-1.2x**  
FY26-30P: **4.0-5.0 trillion**

Construction spends in fiscal 2026 likely to rise 3-4% with help from oil and gas, and metals. Fiscal 2025 had a high base anyway because of deferred investments from fiscals 2021 and 2022, and a rise in capex investments from the PLI scheme.

Based on an analysis of eight key sectors, Crisil Intelligence estimates construction investment in the industrial sector at Rs 4-5 trillion over fiscals 2026-30, compared with Rs 4 trillion spends in fiscals 2021-25. The rise in investment is projected due to the inclusion of the PLI scheme in the capex investments of the industrial sector. Crisil have only considered 3 capex-intensive sectors in case of PLI scheme, viz., auto and auto components, textiles and specialty steel for inclusion in our estimates.

*Note: A - Actual, P - Projected*

*Infrastructure vertical includes warehouse*

*Building construction includes residential, commercial and non-commercial verticals*

*Source: Crisil Intelligence*

## Warehouses

Warehouses refer to storage facilities where the goods are stored until they are dispatched to the customers/end-user. The time lag between production and consumption of goods necessitates to have warehouses for temporary storage of goods. For instance, certain goods are produced only during a particular season but consumed throughout the year. Similarly, certain goods are produced throughout the year but demanded only during a particular season. Thus, warehouses play an important role in maintaining the quality of the product and minimize wide fluctuations in the price of goods.

Additionally, value-added activities such as packaging, sorting, grading, kitting, bar coding, reverse logistics etc. can be carried out at the warehouse. Modern warehouses equipped with latest IT systems can also track inventory, order management, product data management, storage management etc.

Furthermore, CRISIL's analysis indicates that the implementation of the Goods and Services Tax (GST) led to consolidation of the warehousing sector largely driven by the consumer durables and fast-moving consumer goods (FMCG) industries. Post GST, companies were realigning their supply chains for market efficiencies and not tax efficiencies anymore. Large format, technology enabled warehouses are preferred by corporates leading to multi-user spaces with cost and scale efficiencies for Third Party Logistics (3PL) players who also provide value-added services.

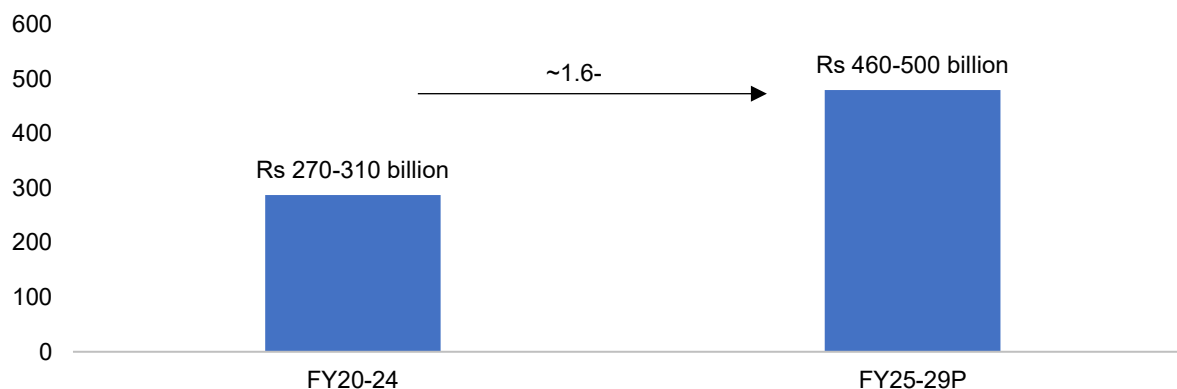
GST triggered consolidation of fragmented warehousing operations into fewer and larger warehouses. Advancements in technology, particularly automation are pushing up need for end-to-end logistics services. As a result, the Indian warehousing segment is witnessing a favourable structural shift with a rise in demand for modern warehousing. 3PL and e-commerce players have gained significant share in occupied stock over the past 5 years, and they are expected to drive future growth in the organised warehousing sector, which would contribute to the demand of pre-engineered steel structures.

## Construction spends in warehouse segment to increase between FY25-29

Crisil projects construction investments in the warehousing (agricultural and industrial) and cold-storage (single- and multi-commodity) sectors to rise to Rs 460-500 billion over the FY25-29 on expectations of increased demand. Industrial warehousing is likely to account for 85-90% of total investments. Investments in the sector of multipurpose cold storages are expected to rise due to their faster return on investment compared to single-commodity storages. The multipurpose facilities offer the advantage of accommodating various types of perishable goods simultaneously, ensuring a better capacity utilization, thereby making it a more economically viable option.

Over the long term, the annual demand for Grade A and B warehouses in top eight Indian cities is expected to log 11-16% CAGR between FY25-29. The annual supply is also expected to rise at the same rate.

## Construction investments warehousing and cold storage



*Note: The numbers in the above chart represents cumulative investments for the specific period*

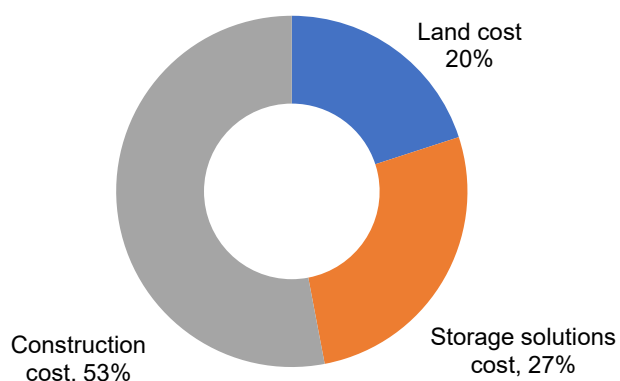
*Source: Crisil Intelligence*

Overall, pursuant to the change of the indirect tax regime, there is a huge demand for warehouses. Additionally, the entry of several retail giants in India and increased penetration of e-commerce players is expected to lead the demand for Grade A warehousing infrastructure and upgradation of old-style warehousing into Grade A modern warehousing in India, which would contribute to the demand of pre-engineered steel structures.

Furthermore, Crisil Intelligence also expects the warehousing industry to evolve structurally over the long term – led by automation and investment in technology and reduced dependence on labour. Most end-user industries are also expected to automate their supply chains and warehouse management services.

## Warehousing project cost

### Warehouse cost breakup



The warehousing project cost comprises of land, construction, and storage solution costs. Land cost, which comprises the share of 27% in the overall cost, differs significantly from one location to another on account of the demand-supply scenario, infrastructure quality and connectivity via different modes of transport in a particular location.

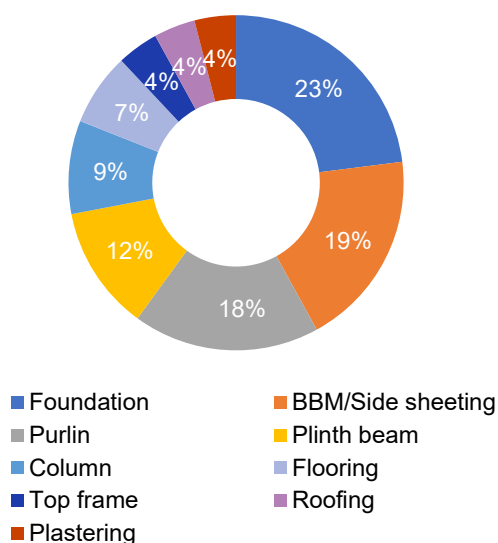
Whereas, construction cost, which accounts for the highest share of more than 50%, is relatively similar across locations.

*Source: Industry interaction, Crisil Intelligence*

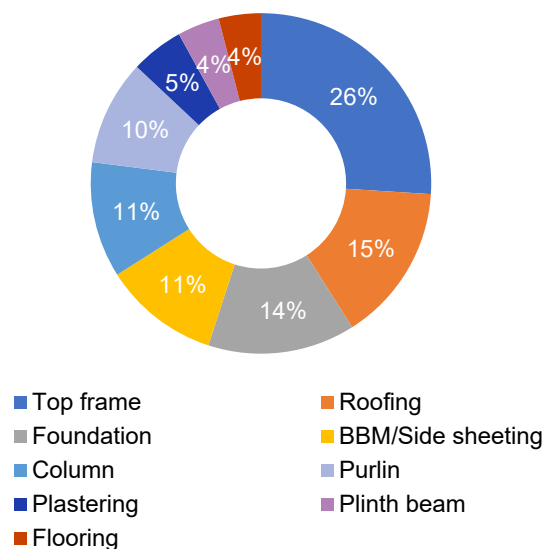
Within construction costs, the cost of setting up a warehouse depends largely on the type of warehouse, i.e., pre-engineered building (PEB) or reinforced cement concrete (RCC) structure. The primary difference is the construction of roof which includes roofing and top frame cost. In RCC, cement as well as steel rods are used in conventional buildings, whereas steel structures are used in PEB, which gives them higher clear height, larger clear span and faster construction timelines. Considering the complete life cycle of a warehouse, PEB is more economical than an RCC building largely on account of extensive usage of steel which requires less maintenance and has scrap value. Also, the longevity of steel roofs is high, and they are not prone to leakages, while RCC roofs require significant labour and time for execution.

## Construction cost components breakup

### PEB cost breakup



### RCC cost breakup



Source: Industry interaction, Crisil Intelligence

### 3PL segment estimated to be the largest driver of industrial warehousing demand in FY25

Robust demand is anticipated from third-party logistics (3PL) providers, particularly in sectors such as electronics, white goods, retail, and fast-moving consumer goods (FMCG). These sectors are leveraging 3PL services to optimise inventory management and reduce costs. Overall, the annual demand in warehousing, driven by e-commerce, Q-commerce and 3PL end-use sectors, is expected to contribute significantly, accounting for 55-60% of the overall demand.

### PEB warehouses along with hub and spoke model gained prominence post GST implementation

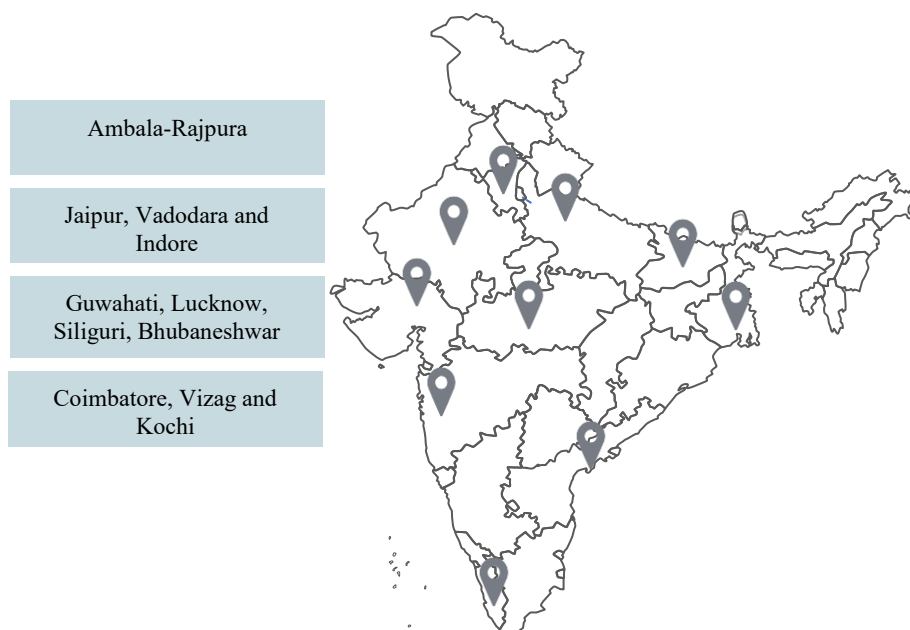
The warehousing industry in India is fragmented with unorganised players occupying a majority share in volume terms. They have smaller reinforced cement concrete (RCC) warehouses with small shelves, build small warehouses and have an asset heavy strategy. Typically, they do not provide value-added services such as packaging, labelling, inventory management, etc.

In the pre-GST scenario, players used to prefer setting up warehouses in every state to save on inter-state taxes.

But in the past 4-5 years, the industry has started gaining traction due to implementation of GST; many large players have started investing in huge, modernised warehouses which are PEB structures. This was on account of end-user industries moving towards a hub-and-spoke model as the need to establish warehouses in each states diminished. Larger PEB warehouses of 1,00,000-2,00,000 sq. ft are being set up as hub warehouses and smaller warehouses of 20,000-30,000 sq. ft. which would serve as the key 'spoke' warehouses.

Realignment towards the hub-and-spoke model is expected to result in major business opportunities for organised 3PL players operating large-sized warehouses in key geographies. These players not only provide huge modernised PEB storage but also warehouses equipped with racking and storage solutions, forklifts and reach trucks, and value-added services. The 3PL players also have an asset light model. They take warehouses on lease from warehousing developers which, in turn, acquire the land and construct.

### Other smaller hubs are emerging largely due to e-commerce led demand



Source: Crisil Intelligence

Multiple smaller hubs are emerging largely due to increased demand from end use segments like ecommerce. Additionally, increased consumption from non-metro cities, demand for same day delivery, as well as lower land and operational costs in non-metro cities are serving as major growth drivers for the smaller hubs.

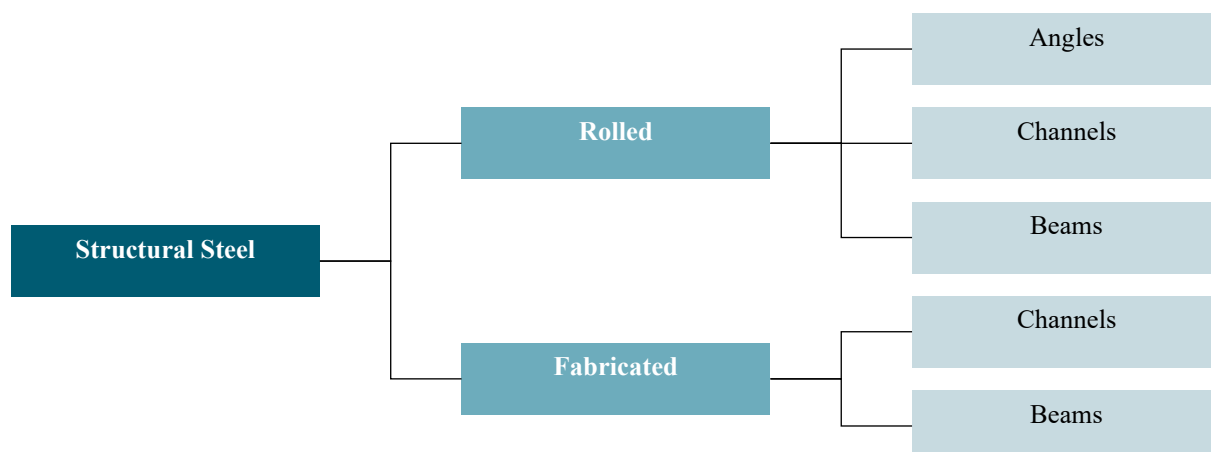
### 3. Assessment of structural steel industry

#### 3.1 Overview of structural steel industry

Structural steel is a high-grade variety of the metal with applications in various end-use industries, including power and construction. In construction, use of structural steel not only helps in speeding up the construction, but it also helps in increasing the durability and structural stability of the building. Steel's high strength to weight ratio allows for lighter, more efficient structures, thereby increasing the load bearing capacity of buildings in cost efficient manner due to reduced material costs. Additionally, structural steel can also be fabricated into various forms and shapes which offers flexibility in construction.

Structural steel can be broadly classified into rolled and fabricated. Rolled steel, which dominates the structural steel space, is cast in continuous moulds without any joints/ breakages. It can be further classified into channels, beams and angels depending on the mould and end usage. Fabricated steel includes components that are created through cutting or bending of continuous steel to achieve tailored shapes and sizes; it can be bifurcated into channels and beams. Compared with rolled steel, the fabricated variety offers more flexibility in shapes and sizes. However, it is to be noted that the fabricated process is more time consuming and expensive than rolled due to additional labour involved for customisation.

#### Breakdown of structural steel



Source: Crisil Intelligence



Additionally, based on project requirement, channels and beams can be segregated based on their shapes, like I-beams, C-beams, etc. Depending on the requirements of the project, structural steel can either form the main component of the building or can be used only as a reinforcement agent in the form of beams, frames, bars, etc.

The use of structural steel in the construction industry is popular due to the inherent benefits such as strength, good ductility, sustainability, etc. Using structural steel in conjunction with reinforced concrete (RCC) or on a standalone basis strengthens the building without increasing the cost much. Furthermore, use of steel in construction is more environmentally friendly than RCC because of recyclability. However, steel can also make the structure susceptible to corrosion/rust. Hence, structural steel is usually coated/treated with certain chemicals through processes such as galvanisation to make it corrosion resistant.

Rolled steel is preferred in the residential segment because of higher strength, while commercial set-ups use hollow section pipes because of aesthetics and better strength. Fabricated steel is also finding more acceptability, owing to higher design flexibility with customised sizes in the infrastructure segment. Hence, increased government investments in infrastructure segments (roads, railways, etc) also positively contributed to the demand for structural steel.

### 3.2 Market size of structural steel industry

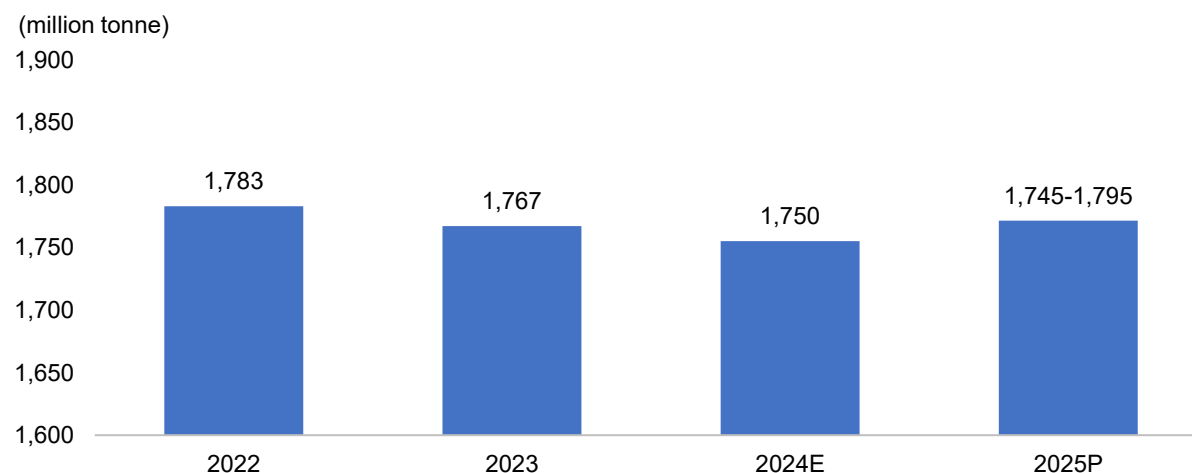
#### Global demand for finished steel products expected to recover in 2025

Demand for finished steel products was 1,767 million tonne in 2023 vs 1,783 million tonne in 2022. The decline in the demand was because of weakening investment and offtake of steel in most sectors and regions amid a weakening economic environment globally. The situation continued into 2023, particularly in the EU and the US.

In 2024, global demand of finished steel products was estimated at ~1,750 million tonne as the manufacturing sector continued to grapple with headwinds such as declining household purchasing power, aggressive monetary tightening in key economies and escalating geopolitical uncertainties. The ongoing weakness in housing construction, owing to tight financing conditions and high raw material costs, further contributed to the sluggish demand for steel.

However, in 2025, a broad-based global recovery, excluding China, is projected, which will see global steel demand reach 1,745-1,795 million tonne. Demand in China is expected to remain under strain, owing to ongoing weakness in the property sector; but sustained investment in other infrastructure sectors and support from allied industries is filling the gap. In other key steel markets such as the US, demand is also being closely monitored due to uncertainty with regard to key infrastructure investments. The MENA and ASEAN regions, though, are expected to maintain the growth momentum, as was the case in 2024.

#### Global demand for finished steel products



*E – estimated; P – projected*

*Source: World Steel Association, Crisil Intelligence*

#### South Korea, Taiwan, China among the countries with highest per capita apparent steel use

South Korea, Taiwan and China were top three countries in terms of per capita apparent steel use in 2024 with 924 kg, 746 kg and 601 kg respectively. However, in terms of per capita apparent steel use CAGR, Venezuela, India and Türkiye were among the high growth countries with CAGR (2020-24) of 28.8%, 12.5% and 6.1% respectively.

### Apparent steel use per capita (kg/ capita)

| Country/ Region | 2020 | 2021 | 2022 | 2023 | 2024 | CAGR (2020-24) |
|-----------------|------|------|------|------|------|----------------|
| Africa          | 27   | 28   | 25   | 25   | 25   | -1.5%          |
| Argentina       | 80   | 111  | 112  | 109  | 73   | -2.1%          |
| Asia            | 311  | 305  | 297  | 294  | 283  | -2.3%          |
| Brazil          | 101  | 123  | 109  | 111  | 119  | 4.4%           |
| Canada          | 363  | 399  | 347  | 332  | 329  | -2.4%          |
| China           | 708  | 669  | 650  | 635  | 601  | -4.0%          |
| France          | 189  | 214  | 183  | 174  | 177  | -1.7%          |
| Germany         | 376  | 426  | 390  | 340  | 313  | -4.5%          |
| India           | 64   | 76   | 82   | 93   | 103  | 12.5%          |
| Italy           | 341  | 447  | 423  | 399  | 389  | 3.3%           |
| Japan           | 420  | 461  | 444  | 433  | 419  | -0.1%          |
| Middle East     | 177  | 188  | 187  | 193  | 197  | 2.7%           |
| Netherlands     | 238  | 270  | 279  | 250  | 255  | 1.8%           |
| North America   | 201  | 239  | 228  | 227  | 221  | 2.4%           |
| South America   | 82   | 106  | 94   | 94   | 96   | 3.9%           |
| South Korea     | 949  | 1081 | 990  | 1013 | 924  | -0.7%          |
| Spain           | 247  | 274  | 263  | 266  | 284  | 3.6%           |
| Taiwan, China   | 789  | 886  | 741  | 727  | 746  | -1.4%          |
| Türkiye         | 350  | 394  | 381  | 443  | 444  | 6.1%           |
| United Kingdom  | 125  | 143  | 123  | 114  | 118  | -1.3%          |
| United States   | 238  | 288  | 279  | 266  | 261  | 2.3%           |
| World           | 228  | 233  | 223  | 221  | 215  | -1.5%          |

Source: World Steel Association, Crisil Intelligence

### Domestic structural steel market clocked ~12% CAGR over fiscals 2019-2025

The domestic structural steel market is estimated to have expanded to Rs 1,009 billion in fiscal 2025 from Rs 504 billion in fiscal 2019, at a CAGR of 12%.

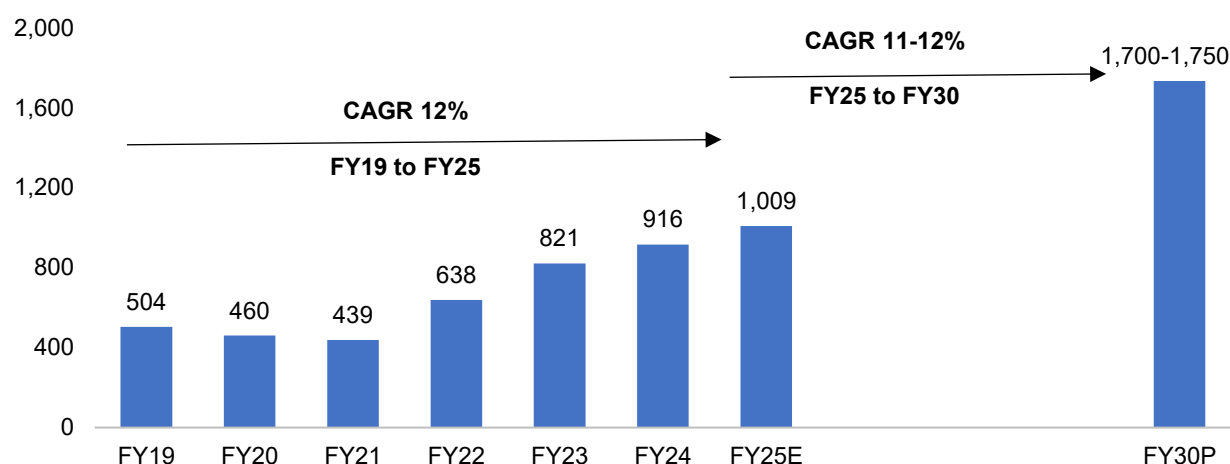
Growth drivers include robust infrastructure projects by the government, increasing manufacturing/industrialising construction capex and a developing construction sector. Additionally, the disparity between the growth rates of structural steel market on the basis of value and volume suggests that the market has been more influenced by the increase in prices.

Between fiscals 2025 and 2030, the market is projected to grow at a CAGR of 11-12%. Demand for structural steel will be driven by sustained construction activities (residential, commercial and industrial) along with healthy demand from the automotive and power segments. In the residential building segment, investments will be driven mainly by affordable housing, PMAY, smart cities, rising disposable incomes, nuclearisation of families and urbanisation. Additionally, pent-up demand from the automotive industry, which prefers fabricated structural steel due to its customisable nature, is also expected to contribute to the overall demand of structural steel in India.

Furthermore, structural steel has multiple applications in the power segment in transmission towers and substations because of durability and low thermal conductivity. It is also being used in the renewable sector (equipment manufacturing). Hence, increasing capacity additions in the power segment will augment overall industry growth.

## Estimated market size of domestic structural steel market

(Rs billion)



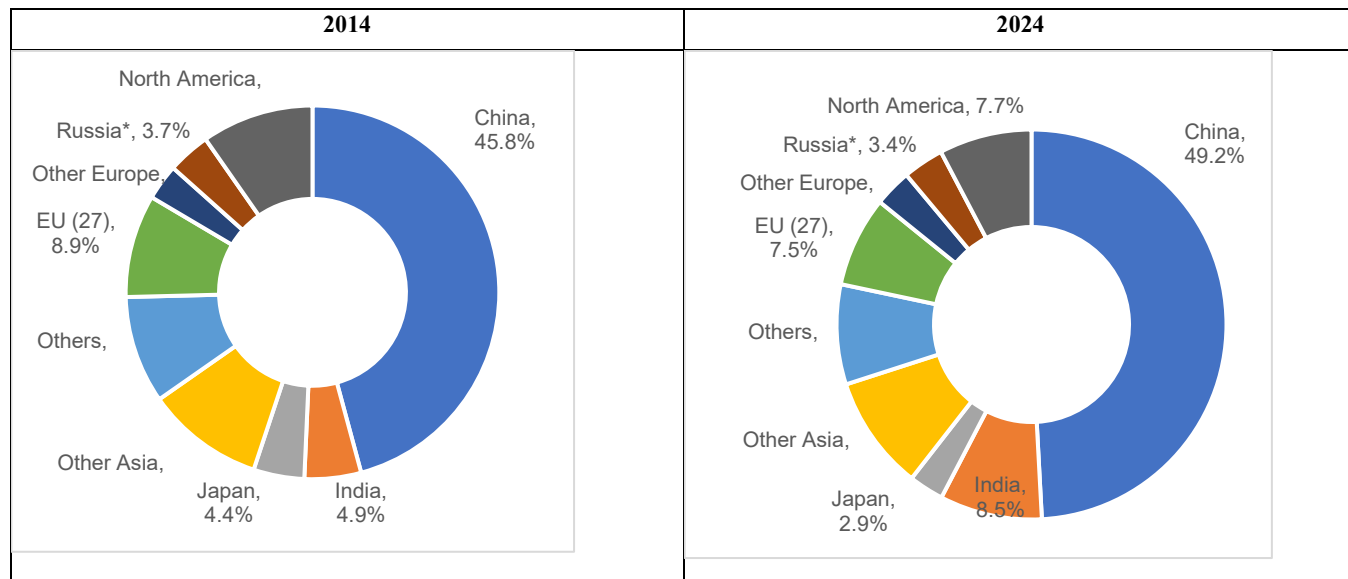
Note: E - estimated, P - projected

Source: Crisil Intelligence

## India's share in global finished steel products consumption increased between 2014-24

India's consumption of finished steel products accounted for 8.5% of global consumption in 2024, up from 4.4% in 2014. On the other hand, the share of the European Union, Japan and North America in global finished steel product consumption decreased in 2024 over 2014. However, India still trails China, which accounted for 49.2% of finished steel product consumption in 2024 vs 45.8% in 2014, suggesting scope for improvement.

## Apparent steel use (finished steel products) by geography



Note: \*Russia and other CIS+ Ukraine

Others comprise Africa, Middle east, South America, and Australia and New Zealand

Source: World Steel Association, Crisil Intelligence

## 3.3 Key growth drivers of structural steel

| Key growth drivers                 | Description                                                                                                                                                                                                                                                                                                                                                                                   |
|------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Growing acceptance in construction | As mentioned above, due to its inherent benefits, structural steel is finding growing acceptance in construction. In 2024, building and infrastructure (including other infrastructure) accounted for 50-60% of the total steel consumption in the world. The demand of steel in construction is further fuelled by increasing urbanisation and a growing preference for eco-friendly options |

| Key growth drivers                           | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|----------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Increasing penetration of PEB                | PEBs are gaining more prominence in the construction industry due to benefits including reduced project timelines and limited potential revenue loss due to shortened project times. This trend will directly provide an impetus to the demand for structural steel, which is a major component of PEB                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Faster construction timelines                | Structural steel allows for faster construction timelines due to faster assembly and installation of steel components. Additionally, steel components are usually fabricated in factory under controlled environment, which also allows for simultaneous work at construction site. This in turn allows for optimized construction schedules                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Growing infrastructure investments           | Structural steel demand is driven primarily by infrastructure and industrial segments, which are major end use sectors of structural steel. Within infrastructure, roads, bridges, power, etc are witnessing increasing investments from both public and private sources. Hence, increased investments are expected to boost the overall demand of structural steel                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Increasing use in industrial segments        | Industrial segment is one of the primary end use segments of structural steel, which wide range of applications including towers, industrial rooftops, and within oil and gas sector. Based on an analysis of eight key sectors, Crisil Intelligence estimates construction investment in the industrial sector at INR 4-5 trillion over fiscals 2026-30, compared with INR 4 trillion spends in fiscals 2021-25. The rise in investment is projected due to inclusion of the PLI scheme in the capex investments of the industrial sector. Crisil have only considered 3 capex-intensive sectors in case of PLI scheme, viz., auto and auto components, textiles and specialty steel for inclusion in our estimates. This rise in industrial construction investments is estimated to provide boost to structural steel segment as well.                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Availability of advanced technological tools | The advancement of technological tools is also catalysing adoption of structural steel in construction through precise modelling and visualisation. Use of technologies such as augmented reality (AR)/virtual reality (VR) has also streamlined design, coordination, and optimisation processes, ensuring precise and efficient steel structures. Furthermore, automation in fabrication, including computer numerical control (CNC) machinery also enhances production speed, quality, and cost-effectiveness                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Increasing demand from the power segment     | Structural steel plays an important role in the renewable energy space and is used in equipment like solar panels, wind turbines, geothermal pipes etc. Hence, ongoing shift to more sustainable sources of energy due to increasing awareness of adverse environmental effects of energy generation through fossil fuels will also contribute to higher demand for structural steel, which is a convenient option for equipment manufacturing. India's installed generation capacity, which stood at 356 GW at the end of fiscal 2019 reached 475 GW in fiscal 2025 on the back of healthy renewable capacity additions (including solar, wind, hybrid, and other renewable sources). In fiscal 2026, renewables are expected to account for 35-40% of the installed capacity, up from 22% in fiscal 2019, whereas coal-based capacity is expected to have tapered to 40-45% over the same period from 55% in fiscal 2019. Moving forward, renewable capacity is expected to surpass the 360 GW mark in fiscal 2030 on the back of strong renewable capacity additions over fiscals 2026-30. By fiscal 2030, RE capacity is expected to account for 45-50% of the installed capacity of 745-755 GW. These capacity additions will require substantial capex in development of needed infrastructure |

Source: Crisil Intelligence

### 3.4 Key challenges in the structural steel market

| Challenges                        | Description                                                                                                                                                                                                                                                                                   |
|-----------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Shortage of skilled labour supply | Structural steel fabrication industry highly depends on the skill sets of welders, fabricators and engineers and shortage of skilled labours possess significant challenges in the operations of steel fabrication.                                                                           |
| Fluctuations in input prices      | Raw material prices directly impact the profitability of structural steel suppliers. While price trends of coking coal and iron ore, two of the main raw materials for steel, have been diverging since July 2021 (balancing each other to an extent), they remain key risks for the industry |

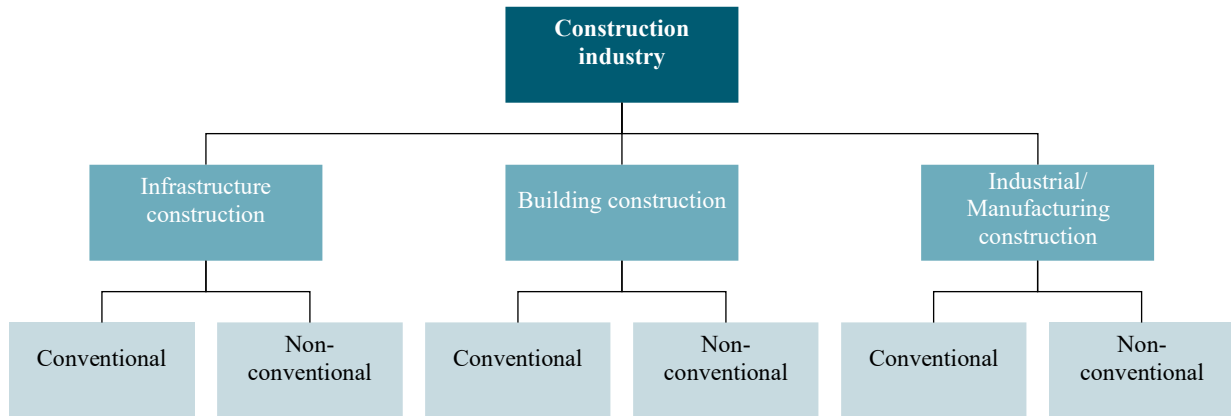
Source: Crisil Intelligence

## 4. Assessment of the pre-engineered building industry

As discussed, the construction sector can be classified into building construction, industrial/manufacturing, and infrastructure construction. Furthermore, the construction industry can be further categorised into conventional and non-conventional methods based on the type of construction method/structure. Non-conventional structure can be further divided into:

- **Pre-cast:** These structures are manufactured/produced in factories out of concrete components. Once cast, these components are transported to the construction site and assembled, creating the final building
- **Prefabricated:** In this case, entire structures or modules are manufactured in the factory, including all necessary components and finishes and then transported to the site as completely built units or in semi-knocked-down form, where it is directly installed without the need for further onsite assembly (e.g., guard rooms).
- **Pre-engineered buildings:** These steel structures are fabricated in the factories in a controlled environment and transported to the construction site where the final assembly takes place

## Overview of the construction industry



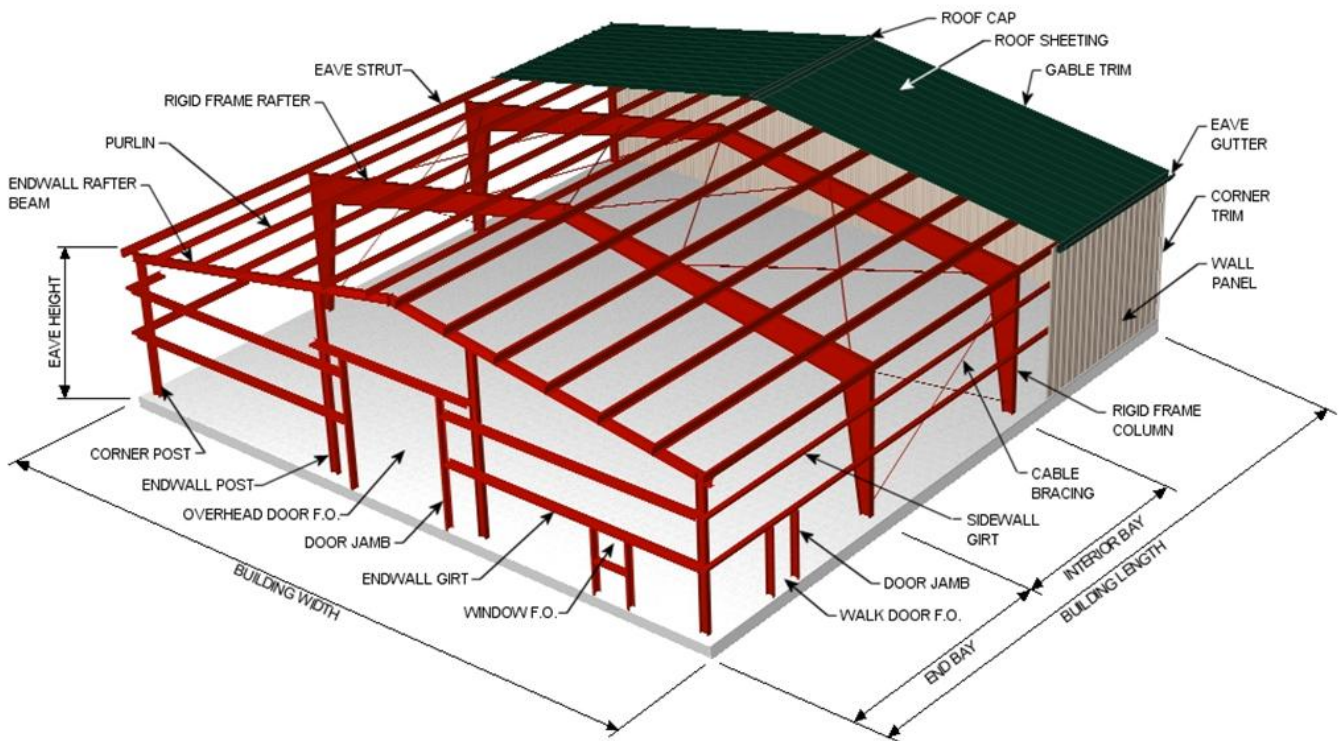
Source: Crisil Intelligence

### 4.1 Overview of pre-engineered products and their applications

Pre-engineered construction has emerged as an innovative building method due to rapid growth of automation in the construction industry. Furthermore, shortage of skilled labour, combined with the inherent advantages of these structures in terms of speed, cost-effectiveness, and environmental impact, is significantly propelling their popularity in the construction sector.

Pre-engineered structures/units are more eco-friendly than traditionally constructed ones and provide common benefits such as reduced material wastage, enhanced quality control, and improved onsite safety. The controlled manufacturing process minimises material wastage, promoting sustainable building practices, while rigorous quality control ensures consistent and durable structures.

#### Overview of Pre-engineered steel building



Source: Crisil Intelligence

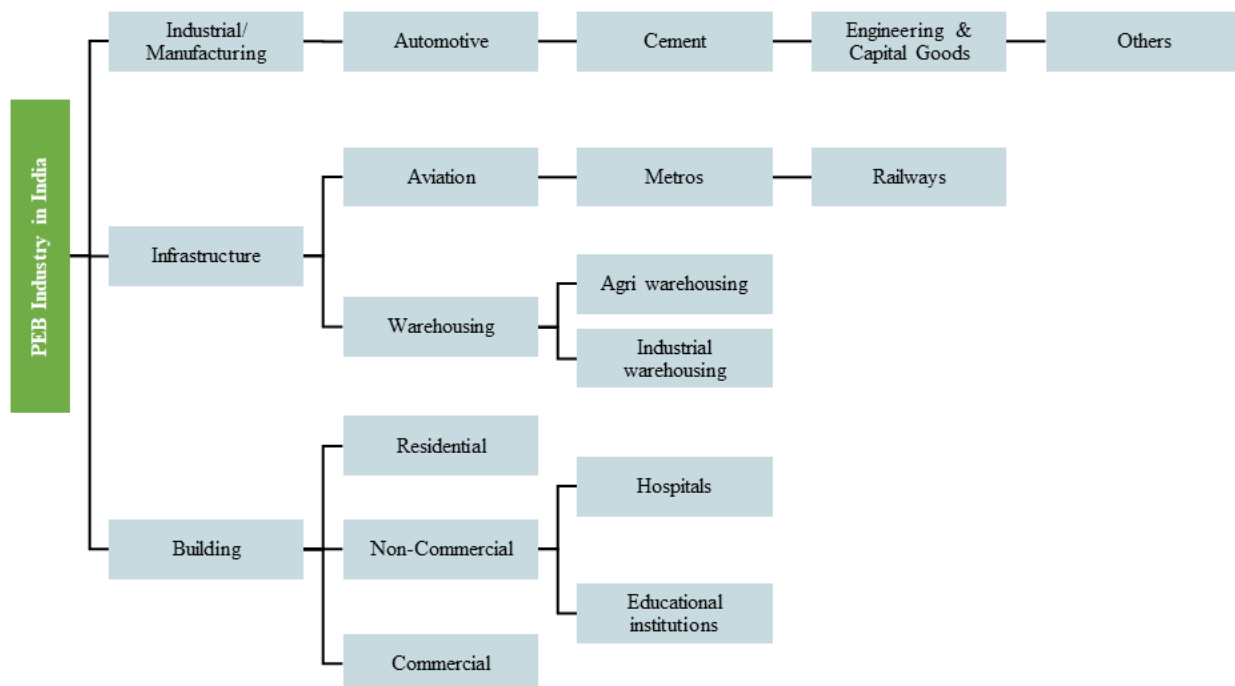
Key components/sub-structures of pre-engineered buildings:

- **Main frame or primary structure:** This frame is the main load-carrying and support structure of a pre-engineered building made of rigid steel frames. The primary structure consists of columns, rafters, and other supporting structures.

The shape and size of these structures differ based on their application and requirements. The frame is constructed by bolting the end plates of connecting sections together

- **Secondary structure:** It consists of purlins, grits, and eave struts used to support the wall and roof panels. Purlins are employed on the roof, grits on walls, and eave struts at the intersection of the sidewall and roof
- **Roof, wall panels, and insulation:** These components are used for sheeting and generally made of ribbed steel sheets. They are used as roof and wall sheeting, roof and wall liners, partition, and soft sheeting. Steel sheets are generally produced from steel coils

#### Pre-engineered buildings industry segmentation by end user



Source: Crisil Intelligence

Pre-engineered construction is gaining popularity in the commercial, infrastructure, and industrial landscape, such as in the automobile, cement, paper sectors, offices, aircraft hangers, warehouses and logistics, and data centres. Use of pre-engineered constructed units enables companies to accelerate the construction process in a cost-effective manner without compromising on quality. In fact, the absence of external uncontrollable factors such as adverse weather in pre-engineered construction ensures better quality control through standardised operations and streamlined processes.

Pre-engineering is reshaping the realm of building construction by decreasing the overall construction duration for commercial complexes, hospitals, office buildings, high-rise buildings, and so on, without compromising on construction quality. Pre-engineered structures are also used extensively in the institutional and recreational field to construct schools, exhibition halls, hospitals, theatres, auditoriums, gymnasiums, and indoor sports facilities.

#### Difference between RCC and pre-engineered construction

| Parameter             | Traditional RCC construction       | Pre-engineered construction                                                                                                                                                                                                                                                                          |
|-----------------------|------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Major component       | Concrete and reinforced steel bars | Steel and metal accessories                                                                                                                                                                                                                                                                          |
| Raw materials used    | Cement, steel, sand, bricks, etc   | Steel, anchors, channels, etc<br>The primary structure of PEBs consists of columns, rafters, and other supporting structures, whereas the secondary structure consists of purlins, grits, eave struts, etc. Additionally, wall panels, roofs, etc are also used for sheeting and insulation purpose. |
| Construction location | Completely onsite                  | The entire structure is manufactured in controlled environments such as factories, only assembling of structures happens onsite.                                                                                                                                                                     |

| Parameter             | Traditional RCC construction                                                                                                                                                                                                                                             | Pre-engineered construction                                                                                                                                                                                                                                                                            |
|-----------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                       |                                                                                                                                                                                                                                                                          | The foundation in pre-engineered buildings is similar to RCC construction but its requirements may vary depending on the weight of pre-engineered structures                                                                                                                                           |
| Construction time     | It depends largely on the type (industrial, residential, etc), height and area of construction. However, RCC construction usually takes a longer time than pre-engineered building construction                                                                          | In pre-engineered building construction, a majority of components are manufactured in a controlled environment and only assembling of parts takes place onsite. According to industry sources, construction of pre-engineered buildings takes 40-50% less time than RCC construction                   |
| Manpower              | Demands a substantial workforce since the entire construction process, including moulding and shaping concrete, occurs onsite                                                                                                                                            | Requires less manpower as only assembling of the final structure happens onsite. According to industry sources, manpower required for construction of pre-engineered buildings is approximately 25% lower than the conventional method                                                                 |
| Applications          | Residential as well as industrial; even infrastructural                                                                                                                                                                                                                  | Largely industrial and warehouse or shed requirements at infrastructure setup                                                                                                                                                                                                                          |
| Effect on environment | RCC construction has a more adverse environmental impact owing to the generation of significant waste and landfill mass during onsite construction activities                                                                                                            | Owing to the streamlined nature of construction in a controlled environment, the environmental footprint is reduced by minimising wastage. Additionally, pre-engineered building components can be recycled, which optimises the use of raw materials and minimises construction waste                 |
| Modifications         | Once concrete hardens, making alterations becomes complex and costly in RCC structures                                                                                                                                                                                   | Pre-engineered offers superior flexibility as modifications involve changing the assembly of prefabricated components, adjusting to make it more manageable and cost-effective                                                                                                                         |
| Cost efficiency       | Construction of RCC structures is highly labour-intensive in an uncontrolled environment, making them more costly than pre-engineered building structures. But the cost depends on the size and type of the structure, the span, etc, and varies from project to project | Pre-engineered structures are lighter and require less material, a shorter construction time, and comparatively less labour onsite, leading to lower costs compared with RCC structures. But the cost depends on the size and type of the structure, the span, etc, and varies from project to project |

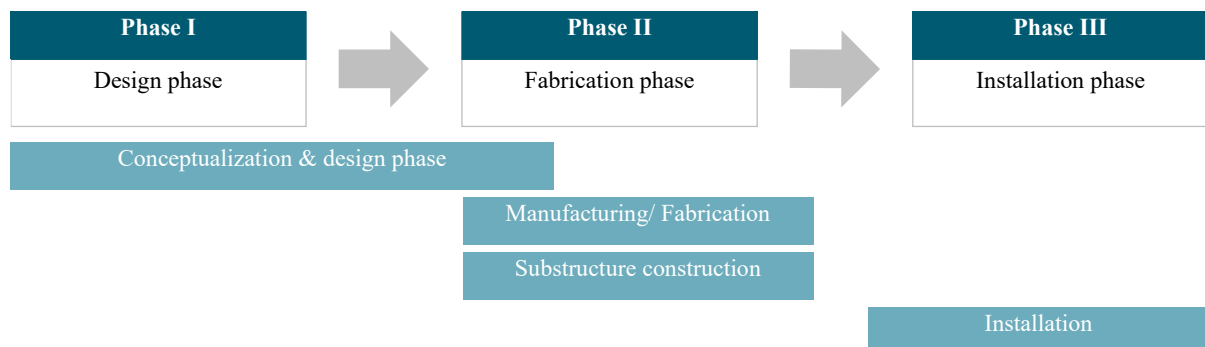
Source: Crisil Intelligence

### Construction plan for pre-engineered buildings

Similar to the construction plan for RCC structures, the pre-engineered building construction plan is also structured into three primary phases, though the activities scheduled in each of the three phases—design, fabrication, and installation—differ. The initial design phase encompasses critical tasks such as site preparation, finalising the design specifications, and obtaining the requisite approvals.

The design phase is the first phase of overall PEB construction and is extremely critical to the overall outcome of the PEB building. It is followed by the fabrication phase, which focuses on manufacturing of pre-engineered structures as well as construction of substructures that not only enhance cost efficiency but also accelerate project timelines significantly. Hence, this simultaneous approach contributes to substantial savings in terms of both time and resources. Finally, the concluding phase of pre-engineered building construction involves the transport of individual building components to the designated construction site, where the final structure is installed with precision.

### Design plan of pre-engineered construction



Source: Crisil Intelligence



## 4.2 Advantages of PEBs over traditional construction

### 1. Better quality control

Traditional construction methods rely heavily on skilled workers for onsite assembly and intricate tasks, the current shortage of such labour poses challenges to timely and efficient project completion.

Hence, pre-engineered construction offers a viable solution as a majority of the construction is done in controlled factory environments, reducing the need for onsite labour. Moreover, companies can achieve economies of scale through improved manufacturing processes, further boosting growth of the pre-engineered construction industry, enabling faster component production, and ensuring greater accuracy and consistency in final structures.

### 2. More sustainable

As considerable parts of the structures are built offsite in the case of pre-engineered construction, it causes less disturbance to the construction site's surroundings. Furthermore, factories and manufacturing plants enable standardisation of processes and streamlining of procedures, which help reduce wastage and the carbon footprint that directly impact the environment. Additionally, as discussed, pre-engineered building components can be recycled, as steel is the major raw material of PEB. This allows optimized use of raw materials and minimises construction waste.

This optimized use of raw materials helps in decreasing the overall carbon footprint of compared to traditional conventional construction methods. Additionally, energy optimizing solutions like HVAC (Heating, ventilation, and air conditioning), insulation, etc. which can further reduce the overall carbon footprint of the building.

### 3. Faster construction timelines

Pre-engineered construction accelerates project timelines without compromising on deliverable quality. As it involves components being first manufactured in factories/manufacturing plants, this method enables simultaneous preparation of the foundation at the construction site, which helps in accelerating project timelines. According to industry sources, construction of pre-engineered buildings takes 40-50% less time than RCC construction.

#### Construction schedule: RCC vs pre-engineered buildings

##### RCC construction schedule

| Design engineering | Permits and approvals | Site development and foundation | Building construction | Site restoration |
|--------------------|-----------------------|---------------------------------|-----------------------|------------------|
|--------------------|-----------------------|---------------------------------|-----------------------|------------------|

##### Pre-engineered steel building construction schedule

| Design engineering | Permits and approvals | Site development and foundation       | Installation and site restoration | Time saving                                                     |
|--------------------|-----------------------|---------------------------------------|-----------------------------------|-----------------------------------------------------------------|
|                    |                       | Simultaneous manufacturing in factory |                                   | Construction of pre-engineered buildings takes 40-50% less time |

Source: Crisil Intelligence

### 4. Cost optimisation

Use of PEBs in construction enables cost optimisation by decreasing overhead site costs, including labour costs. Furthermore, as pre-engineered structures are manufactured within factories/manufacturing plants, they enable standardisation of processes, which ensures good quality of structures. Additionally, they also prevent project delays stemming from external factors such as adverse weather.

As per primary research, the cost of a pre-engineered steel building is estimated to be at times 15-35% lower than conventional structures for sheds, warehouses, and depots or at times 20-25% more expensive than a traditionally constructed building depending on the building's design and usage requirements.



### 4.3 Key selection criteria for pre-engineered building suppliers

| Brand                                                                             | Design capability                                                                 | Prior experience                                                                  | Pricing                                                                           | Manufacturing capacity                                                            | Project management expertise                                                        | Pan India presence                                                                  |
|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
|  |  |  |  |  |  |  |

Source: Crisil Intelligence

#### Brand

Having a reputed brand name is a key success factor for pre-engineered building suppliers as companies prefer brands for ensuring reliability and quality of raw materials. Furthermore, established brands are also known to adhere to industry standards and codes, ensuring that product quality remains consistent.

Additionally, choosing a reputed brand instils confidence in the project's key stakeholders and reduces the risks associated with dealing with lesser-known suppliers in the unorganised sector. Furthermore, established players invest in research and development and modern technology, resulting in better product quality due to more efficient processes. This, in turn, guarantees that clients receive a high level of quality in their pre-engineered projects. Therefore, opting for a well-known brand name is not just a preference but a practical necessity to ensure the success and quality of pre-engineered projects.

#### Design capability

Companies prefer pre-engineered building suppliers who have established design/architecture teams and design capabilities as these factors directly influence the functionality and the aesthetics of the building. Suppliers with expertise in architectural and structural design can optimise the building's layout, ensuring efficient space utilisation and seamless integration of various components.

Additionally, the importance of an experienced design team becomes more pronounced in pre-engineered building projects compared with traditional construction projects such as RCC as these projects demand greater coordination among various stakeholders and precise planning and execution from the start to ensure seamless integration of pre-engineered components. Hence, the emphasis on design capability remains a crucial factor in the decision-making process for companies engaged in pre-engineered projects.

#### Prior experience

Even though adoption of pre-engineered buildings is increasing due to inherent benefits such as cost savings and a lower environmental impact, the market is still in a nascent stage in India. Hence, companies prefer pre-engineered building suppliers with a proven track record to ensure their projects are completed on time. Furthermore, having prior experience also helps in gaining confidence of key project stakeholders as more experience translates into better knowledge of building codes, industry regulations and terrain requirements. Additionally, experienced suppliers often have well-established networks with other stakeholders such as erectors to ensure smooth coordination during the project lifecycle.

#### Pricing

The fragmented structure of the pre-engineered building industry grants customers significant bargaining power. Hence, competitive pricing is imperative for success. However, pre-engineered building suppliers must ensure a balance between affordability and quality, along with a transparent cost structure.

#### Manufacturing capacity

A robust manufacturing capability ensures timely production and delivery of building components, as the construction industry is frequently dogged by missed project deadlines and cost overruns.

Furthermore, it also enables pre-engineered building suppliers to streamline their processes, optimise their operations and handle multiple projects simultaneously. Additionally, the ability to handle larger volumes of pre-engineered buildings provides them more bargaining power with suppliers of raw materials, thereby optimising costs.

#### Project management expertise

It is a pivotal factor in the evaluation of pre-engineered building suppliers as the construction industry is usually riddled by long project timelines. Hence, project management expertise becomes extremely important to ensure timely completion and avoid costs overrun as it helps in the adherence to timelines, managing budget constraints, and maintaining high-quality standards.

For key players, the selection criteria for a PEB supplier is a stringent process, meticulously designed to ensure adherence to safety standards and ultimate quality of the structure and ensure project timelines. The stringent criteria for selecting a PEB supplier is further compounded by the significant switching costs and technical difficulties that prospective clients face, which makes it difficult for customers to contemplate transitioning to an alternative supplier.

### Pan India presence

A pan India presence helps in enhancing credibility for PEB suppliers. PEB suppliers with pan India presence usually have extensive logistics network which contributes to efficiently reducing transport costs and time. Moreover, the presence of regional offices allows for prompt, on-site support, ensuring the swift resolution of any issues or bottlenecks. Thereby, facilitating successful completion of projects

## 4.4 Critical factors in the pre-engineered building industry

| Success factor                                                                                                                        | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|---------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <br>Quality material                                 | <p><b>The use of quality raw materials ensures structural integrity, compliance with relevant codes and standards, proper safety of pre-engineered buildings and a higher life span of buildings</b></p> <p>Furthermore, it positively influences reputation and helps gain the confidence of potential clients</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <br>Research and development                         | <p><b>Specialised design expertise plays a pivotal role in ensuring both functionality and aesthetics of pre-engineered buildings.</b></p> <p>Investing in research and development enables pre-engineered building suppliers to provide better quality products to their clients and gain competitive advantage. Furthermore, suppliers could ensure pre-engineered structures are customised according to the terrain, enabling them to expand their product portfolio and gain potential clientele.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| <br>Standardisation                                  | <p>Establishing standardised processes and specifications is a critical factor for the industry as they ensure consistency and quality across pre-engineered building structures. Having standardised products also decreases the chances of structural failures and collapse of these structures during erection</p> <p>Overall, standardisation streamlines the manufacturing process, reduces the chances of mishaps during the erection process, thereby enabling suppliers to deliver reliable, cost-effective and high-quality solutions consistently</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <br>Technology                                     | <p>Pre-engineered building suppliers can leverage technology through use of proper design software and new construction technologies such as 3D printing to optimise their design process as well as accelerate their manufacturing process. Utilising the latest technological innovations related to construction not only helps pre-engineered building players in saving costs and time, but also helps them gain competitive advantage</p> <p>As technology continues to advance, access and knowledge of the latest technologies/software will emerge as a key differentiator in the PEB industry, companies equipped with cutting-edge technologies such as advanced robotics, artificial intelligence, and digital fabrication techniques will gain a competitive edge in terms of efficiency, quality, and time</p> <p>For example, integration of technologies such as CNC machines, robotic welding, and 3D modelling software could increase the precision and pace of the fabrication process without compromising on quality. Consequently, investment in training and development to enhance technological capabilities will be crucial for firms seeking to maintain their market leadership and meet the growing demands for sophisticated PEB solutions</p> |
| <br>Location of Manufacturing plants               | <p>As individual components of PEBs are manufactured in factories and then transported to the construction site, location of manufacturing plants plays an important role in ensuring optimised transportation costs.</p> <p>Additionally, presence of manufacturing plants at diverse strategic locations also enables economic and efficient delivery of PEB components to the construction sites.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| <br>Experience of handling complex projects        | <p>Prior experience of handling complex projects is paramount for success in the pre-engineered building industry as it provides invaluable insights on streamlining operations and optimising resource allocation, thereby facilitating smooth project execution. Additionally, having prior experience of handling complex projects for high ticket clients also provides credibility to pre-engineered building players</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <br>Project management and global safety practices | <p>Efficient project management, along with compliance to safety measures, is a prerequisite for success of the pre-engineered building industry. While effective project management ensures efficient planning, budget control, and quality assurance, adherence to safety measures includes strict compliance to codes, training programmes for workers, provision of safety equipment, regular audit of work practices at sites as well as promoting awareness on security norms among all key stakeholders</p> <p>Hence, the synergy between efficient project management and stringent safety compliance is a critical factor for the pre-engineered building industry</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |

| Success factor                                                                                                          | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|-------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <br>Qualified sales and marketing team | <b>Qualified sales and marketing team is essential for success in the PEB industry due to the technical nature of the industry. Deep technical knowledge and industry experience of sales and marketing team ensures effective communication of PEB benefits and its alignment with the clients' overall construction requirement. Additionally, effective marketing strategies and brand positioning also helps companies in educating potential clients and capturing market share.</b> |

Source: Crisil Intelligence

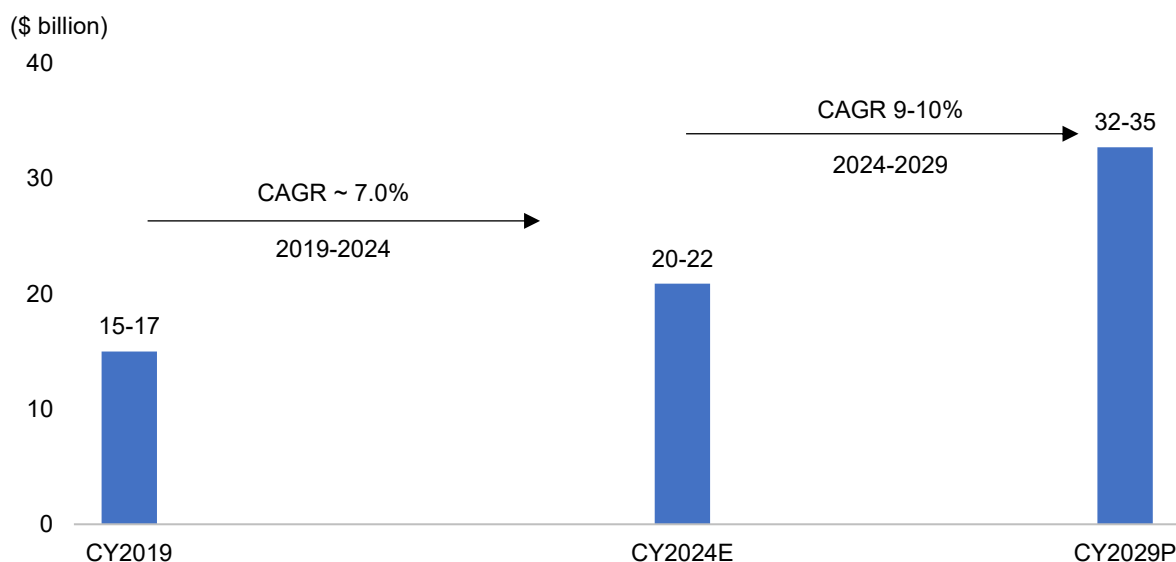
#### 4.5 Overview of global pre-engineered buildings industry

##### Global PEB market to reach \$32-35 billion by 2029

The global pre-engineered buildings market was valued at \$20-22 billion in CY2024, compared with \$15-17 billion in 2019, thereby registering a CAGR of ~7%.

The market is expected to clock a CAGR of 9-10% over the medium term and is projected to be valued at \$32-35 billion by CY2029. This growth could be attributed to rising construction spends, increasing awareness about modern off-site construction techniques, as well as rising demand for green buildings globally.

##### Global pre-engineered buildings market



Note:

E: Estimated, P: Projected

Source: Allied Market Research, Crisil Intelligence

##### Infrastructure segment to continue to hold prominent share

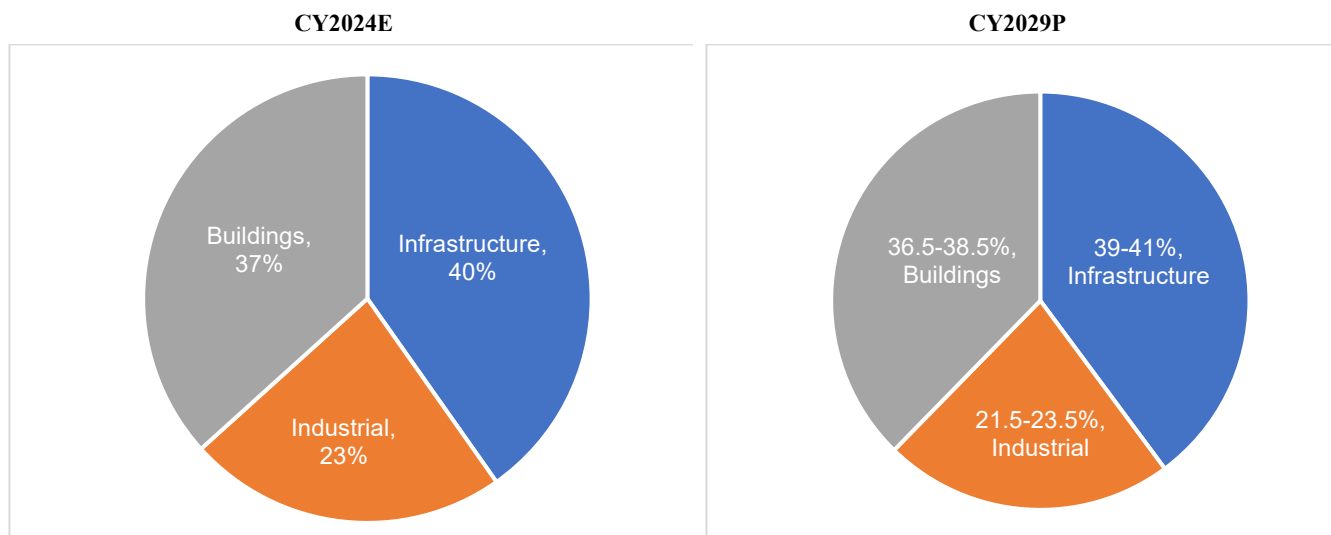
In 2024, the infrastructure segment accounted for the largest share of the global pre-engineered buildings market (40%), followed by buildings (37%) and industrial (23%). Increasing investments in public infrastructure, growing urbanisation and rising awareness of benefits of pre-engineered construction vis-à-vis the traditional onsite model have contributed to this high share of the infrastructure segment.

The infrastructure segment — mainstay of the global pre-engineered buildings market — is expected to drive demand for pre-engineered buildings. Within the segment, railways and warehouses form a major share, whereas in the industrial segment, manufacturing plants drive the majority of spend. The growing adoption of PEBs in these sectors is driven by their advantages, such as larger clean span spaces, the durable nature of PEBs, faster construction timelines and cost optimisation.

In the buildings segment, institutional buildings such as hospitals, schools and college campuses drive the major demand. PEB penetration in this sector is driven by faster construction timelines, the durable nature of PEBs and optimised cost savings.

Going forward, the infrastructure segment is expected to continue holding the major share of the overall PEB industry (39-41%), followed by buildings (36.5-38.5%) and industrial (21.5-23.5%) in 2029. Overall, increasing awareness of the benefits of PEB construction, combined with the growing emphasis on infrastructure development, is expected to drive demand for PEBs going forward.

## PEB market by end-use industry



Notes:

1. Infrastructure segment includes warehouses, railways and other related infrastructure
2. Buildings segment includes institutional infrastructure, and residential and commercial buildings, including sports and recreation
3. Industrial segment includes manufacturing plants and other related structures

E: Estimated, P: Projected

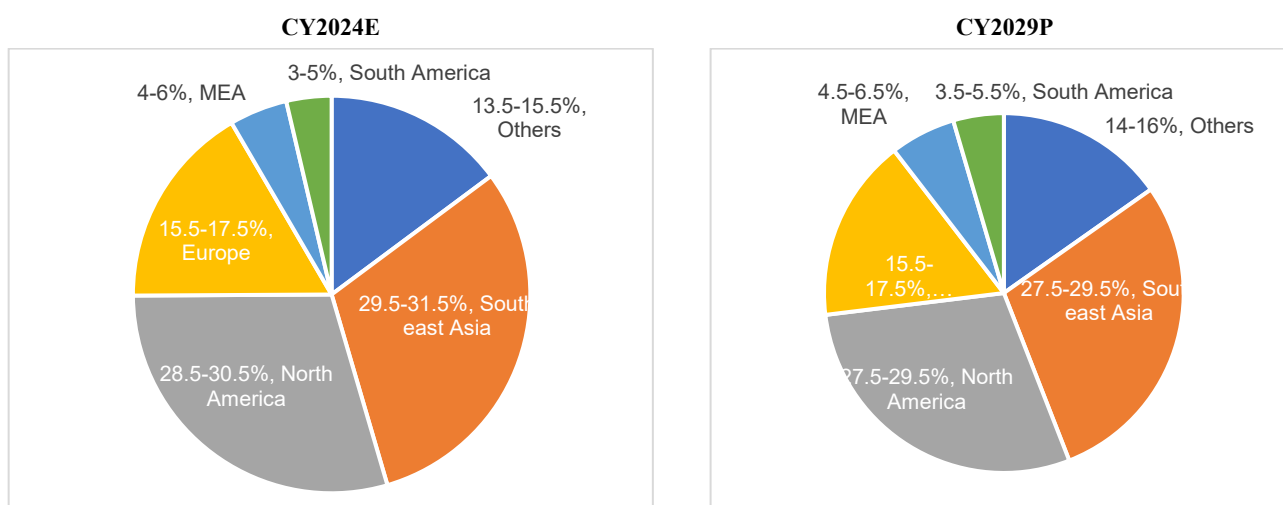
Source: Allied Market Research, Crisil Intelligence

## Southeast Asia held largest market share in 2024 in global PEB industry

In 2024, Southeast Asia accounted for the largest share of the pre-engineered buildings market (29.5-31.5%), closely followed by North America (28.5-30.5%) and Europe (15.5-17.5%). Key factors contributing to the growth of PEBs in Southeast Asia are rapid industrialisation and urbanisation and increasing adoption of advanced construction practices. Additionally, the tourism and e-commerce sectors are expected to boost demand for commercial and industrial structures such as warehouses, restaurants and hotels, which will facilitate the growth of pre-engineered buildings in the region. Major factors contributing to the growth of the pre-engineered buildings market in North America and Europe are the booming e-commerce and construction sectors and increasing awareness of non-conventional construction methods such as PEB.

Furthermore, growing demand from the infrastructure and industrial sectors, coupled with the rising adoption of construction technologies such as PEB, is expected to facilitate the growth of the pre-engineered buildings market in the Middle East and Africa (MEA) and South America. The share of MEA and South America in the overall PEB industry is estimated to increase to 4.5-6.5% and 3.5-5.5%, respectively, by 2029.

## Share of key geographies in global PEB market



Notes:

E: Estimated, P: Projected

Source: Allied Market Research, Crisil Intelligence

Overall, growing investments in infrastructure construction by governments, coupled with increasing awareness of PEB and its benefits in construction, are expected to positively impact the global PEB market.

For instance, the Indian government has launched initiatives such as Smart Cities and PM Gati Shakti to develop urban infrastructure. Similarly, the Vietnamese government has launched policies aimed at enhancing infrastructure development to improve overall logistics. These government initiatives are expected to boost demand for PEB structures, facilitating further market growth.

#### Key government schemes

| Region        | Country/Region                | Schemes                                                                            | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|---------------|-------------------------------|------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Asia          | ASEAN                         | ASEAN Infrastructure Fund                                                          | The ASEAN Infrastructure Fund is a dedicated fund established by the ASEAN member nations and ADB to address the ASEAN region's infrastructure development needs.<br>The fund provides loans to finance infrastructure investment projects in the transport, energy, water and sanitation, environment and rural development, and social infrastructure sectors. Examples include renewable energy plants, roads or highways, and transmission and power grid development.                                 |
|               | Central and Southeast Asia    | Sustainable Infrastructure Programme in Asia (SIPA)                                | SIPA aims to support countries in Central and Southeast Asia transition towards energy, transport and industry systems aligned with the Paris Agreement and Sustainable Development Goals.<br>SIPA provides countries with capacity development and policy advice at different stages of the infrastructure investment cycle including long-term strategic planning, project-level evaluation, aligning national policy frameworks for energy, transport and industry, green finance and investment, etc.  |
|               | India                         | NIP, PLI, PM Gati Shakti, Smart Cities                                             | The Government of India has launched multiple schemes, such as NIP, PLI and PM Gati Shakti, to improve the overall infrastructure landscape in India.                                                                                                                                                                                                                                                                                                                                                      |
|               | Vietnam                       | Information and Communication (IC) Infrastructure Plan (2021-30)                   | Under this plan, the Government of Vietnam aims to develop the overall information infrastructure of the country, including high-speed internet, green data centres and specialised IT parks.<br>Additionally, the government has launched multiple infrastructure schemes, such as Road Network Plan, to ensure focused investments and focus on the overall infrastructure of the country.                                                                                                               |
| MEA           | Kingdom of Saudi Arabia (KSA) | National Infrastructure Fund                                                       | The fund focuses on encouraging partnership with the private sector through a package of valuable products and innovative solutions that will have an impact on deepening the infrastructure financing markets in KSA.<br>It targets to inject more than SAR 570 billion to boost GDP growth, triple the share of non-oil GDP to SAR 605 billion, and create job opportunities in KSA by 2030.                                                                                                             |
|               | United Arab Emirates          | Dubai Industrial Strategy 2030, Abu Dhabi Economic Vision 2030, Plan Abu Dabi 2030 | Government of UAE has launched multiple schemes like Dubai Industrial Strategy 2030 to improve the overall infrastructure landscape and economic prospects of the company, including reducing reliance on oil economy.<br>Additionally, Abu Dhabi Centre for Projects and Infrastructure announces launch of projects worth AED 66bn across emirate in 2024. These projects will span various sectors, including housing and quality of life, education and human capital, tourism, and natural resources. |
| North America | US                            | Consolidated Rail Infrastructure and Safety Improvements (CRISI) Grant Program     | The purpose of the CRISI Program is to invest in a wide range of projects within the US to improve railroad safety, efficiency and reliability. This program invests in railroad infrastructure projects that improve safety, support economic vitality (including through small businesses), increase capacity and supply-chain resilience, etc.                                                                                                                                                          |
|               | Canada                        | Canada Infrastructure Program                                                      | Through the Investing in Canada Infrastructure Program, the federal government is investing more than \$33 billion in public infrastructure projects across the country.<br>Investments in infrastructure are being made through targeted four funding streams of Public Transit stream, Green Infrastructure stream, Community, Culture and Recreation Infrastructure stream, Rural and Northern Communities Infrastructure stream                                                                        |

| Region        | Country/Region | Schemes                                                                    | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|---------------|----------------|----------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Europe        | Europe         | Trans-European transport network (TEN-T), Connecting Europe Facility (CEF) | The CEF Transport programme is the key EU funding instrument for the development of high performing, sustainable and interconnected Trans-European transport networks, with a focus on the nine Core Network Corridors. It also co-finances projects that enhance multimodality, improve infrastructure and advance innovation and new technologies.<br>Under the CEF programme, EUR 25.6 billion is available for grants from the EU's 2021-2027 budget to co-fund Trans-European Transport Network (TEN-T) projects in the EU Member States. |
|               | Germany        | The 2030 Federal Transport Infrastructure Plan (FTIP)                      | Federal Government of Germany launched FTIP with the aim of achieving structural maintenance of the existing networks and removal of bottlenecks on the major transport arteries and at important transport hubs.<br>Of the plan's total level of funding of about € 269.6 billion, about € 141.6 billion will be invested in the structural maintenance of the existing networks in the period until 2030 alone. Around € 98.3 billion are earmarked for upgrading and new construction projects.                                             |
| South America | South America  | Routes for Integration                                                     | Routes for Integration" initiative aims to reduce distances, improve logistics, facilitate connections, and increase productivity. Constructions will include infoways, hydroways, roadways, railways, ports, airports, and electricity transmission lines.<br>The program will benefit from around R\$ 50 billion (US\$ 10 billion) from development banks to build a network of routes for South American integration and development.                                                                                                       |
|               | Columbia       | Intermodal Transportation Master Plan (PMTI)                               | In 2015, an infrastructure initiative to connect Colombia through multimodal transportation projects, commonly called the Intermodal Transportation Master Plan (PMTI) was launched. The initiative encompassed 100 road projects, 52 highway projects, five railway projects, eight fluvial projects, 31 airport projects, and various dredging projects.                                                                                                                                                                                     |
|               | Argentina      | -                                                                          | In the short term, Argentina's administration is reportedly focused on small-scale infrastructure projects –featuring opportunities for local companies.<br>Public works priority areas include social housing, ports, roads, rail, and waterworks. Top government priority projects include the construction of pipelines for hydrocarbon transport, railway modernization, and expansion of existing power transmission lines, as well as mining sector-related logistics infrastructure.                                                    |

*Note: The above list is only indicative and not exhaustive*

*Source: Government websites, Crisil Intelligence*

## PEB market in USA

PEBs are being utilized in the construction sector across USA, a key region within North America that held a significant share of 28.5-30.5% as of CY2024 in global PEB market. In the USA, PEBs are being employed in variety of construction, including shopping malls, warehouses, factories, airport hangers, commercial buildings, hospitals, etc. This widespread use of PEB across multiple end use segments underscores the growing importance of PEBs in the overall construction landscape of the USA.

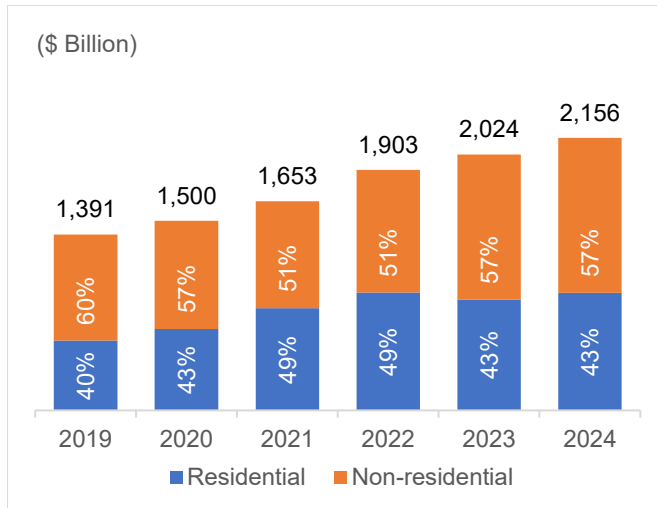
PEB market in USA is expected to grow due to increasing acceptance of non-conventional construction methods like PEBs, growing infrastructure spends by the government and expansion of end use industries like warehouses and storage.

Furthermore, there has been an uptick in overall construction spends of USA as well, which has been a major growth driver of PEB. As per United States (US) Census Bureau, total construction spends stood at \$ 2,156 billion in 2024 compared to \$ 1,391 billion in 2019, thereby registering a CAGR of ~9%. Within overall construction spends, share of non-residential segment stood at 57%, while the reminder was with residential segment at 43%.

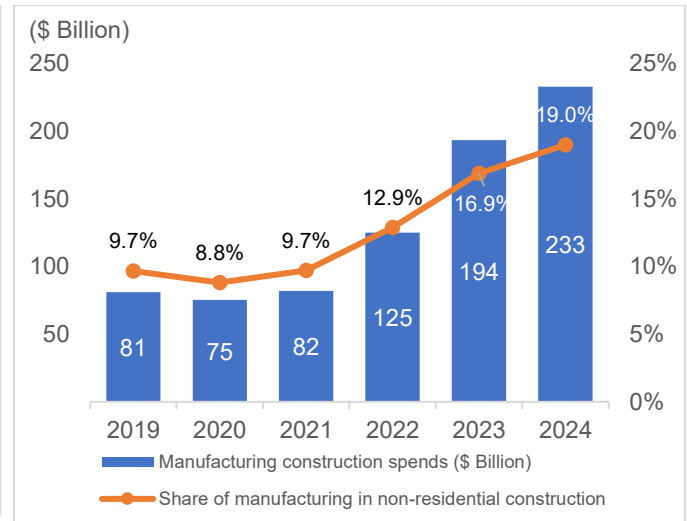
Additionally, as per US Census Bureau, the spends in the manufacturing sector has grown from \$ 81 billion in 2019 to \$233 billion in 2024, thereby registering an impressive CAGR of ~24% and outperforming the overall construction spends. Consequently, share of manufacturing sector in non- residential construction spends has increased from ~10% in 2019 to ~19% in 2024. This surge highlights significant construction investments in the industrial segment, which is a prominent end use segment within overall construction sector of PEB.

Overall, PEB segment in USA is expected to grow on account of growing demand from manufacturing and residential segment, increasing government spends on infrastructure segments, and surging acceptance of PEBs by the key stakeholders.

**Construction spends- USA (\$ Billion)**



**Manufacturing construction spends- USA (\$ Billion)**



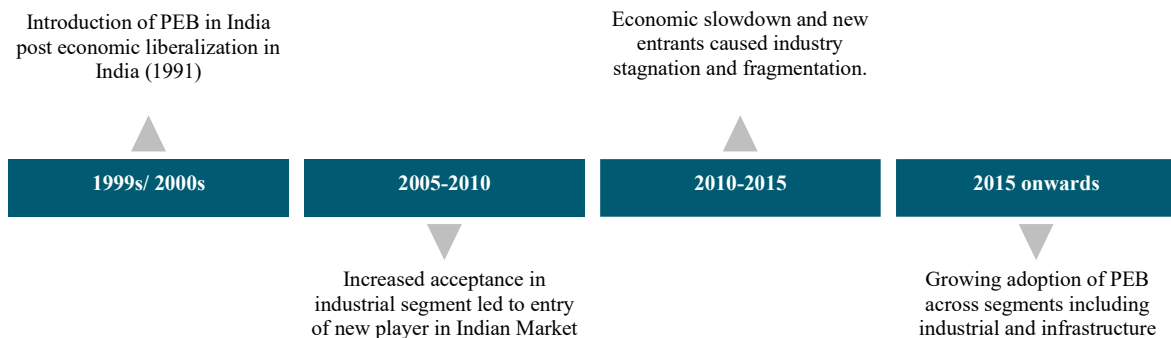
Source: US Census Bureau, Crisil Intelligence

#### 4.6 Overview of pre-engineered buildings market in India

##### Evolution of pre-engineered structure market in India

Pre-engineered buildings were introduced in India during the late-1990s/2000s with the onset of India's economic growth post liberalisation in 1991. However, the acceptance among consumer verticals began in early-2000 with good growth during 2005-2010. Pre-engineered buildings started gaining prominence following a strong fixed capital formation in India and increased adoption by customers. This period of high growth saw new players enter the fray. With the slowdown of India's economic growth, the Indian pre-engineered buildings industry stagnated between 2010 and 2015. Post that, the industry saw good adoption but suffered some slowdown as capex declined during the pandemic, leading to a drop in revenue in fiscal 2021.

##### Evolution of PEB in India



Source: Crisil Intelligence

##### Overview of construction costs of pre-engineered structures

As per primary research, the cost of a pre-engineered building is estimated to be at times 15-35% lower than conventional structures for sheds, warehouses and depots, or at times 20-25% higher than a traditionally constructed building, depending on the building's design and usage requirements. However, the higher upfront cost of pre-engineered buildings is offset by faster construction times, flexibility to expand these buildings, lower maintenance costs, better durability and higher salvage value, among others, which ultimately results in cost savings over the entire lifespan of the building. Further, pre-engineered buildings not only accelerate the overall construction process but also save labour costs and enable quicker occupancy/commencement of operations, leading to potential revenue generation at an earlier stage.

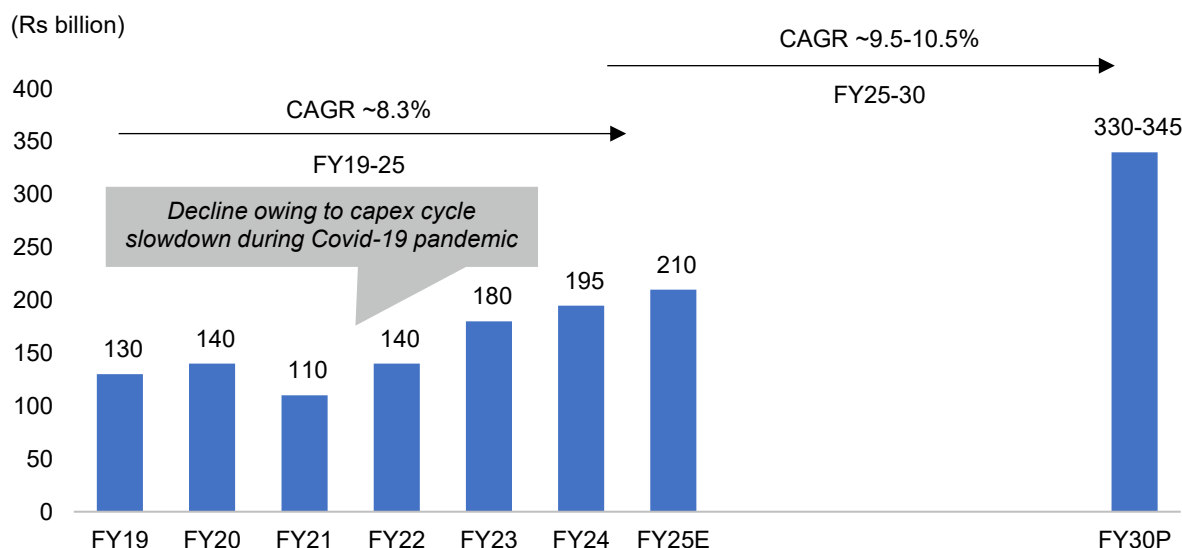
Additionally, due to the flexibility to shift these structures to other locations, pre-engineered structures help reduce potential capex costs, enabling organisations to adapt to changing operational needs without the financial burden of constructing new buildings.

## PEB market in India to log 9.5-10.5% CAGR between fiscals 2025 and 2030

The industry expanded at a CAGR of ~8.3% over fiscals 2019 and 2025, growing from Rs 130 billion in 2019 to Rs 210 billion in fiscal 2025, driven by increased construction investments and growing awareness of PEB and its advantages.

The medium-term outlook is optimistic, with the industry expected to clock a CAGR of 9.5-10.5% between fiscals 2025 and 2030 to Rs 330-345 billion, supported by investments in the industrial and infrastructure sectors, such as warehouses and logistics as well as expressways (wayside amenities and toll plazas).

### Pre-engineered steel buildings market in India



E: Estimated; P: Projected

Source: Crisil Intelligence

### Large, organised players grow at faster clip than overall pre-engineered steel building industry

Within the overall industry, top seven players have grown at a faster growth rate as compared to the rest of the industry. This higher growth of the top players can be attributed to higher reliability and capability, high quality raw materials used, good track record for execution and capability to provide innovative and effective solutions to customers.

| Industry players  | Estimated revenue FY20 (Rs billion) | Estimated revenue FY24 (Rs billion) | CAGR FY20-FY24 (%) |
|-------------------|-------------------------------------|-------------------------------------|--------------------|
| Top seven players | 70                                  | 100                                 | 9.3%               |

Note: Top seven players considered for the above table are as follows (not in any particular sequence): Kirby Building Systems & Structures India Pvt Ltd, Interarch Building Products Ltd, M&B Engineering Ltd, EPack Prefab Technologies Limited, Everest Industries Ltd, Pennar Industries Ltd, and Zamil Steel Buildings India Pvt Ltd

For estimated CAGR calculation of top players, Kirby Building Systems & Structures India Pvt Ltd CY2019 revenue is considered for revenue calculations of FY20, and Kirby Building Systems & Structures India Pvt Ltd CY2023 revenue is considered for revenue calculations of FY24

Kindly note that overall revenue from operations of these players is considered which may include revenue from non-PEB segments as well

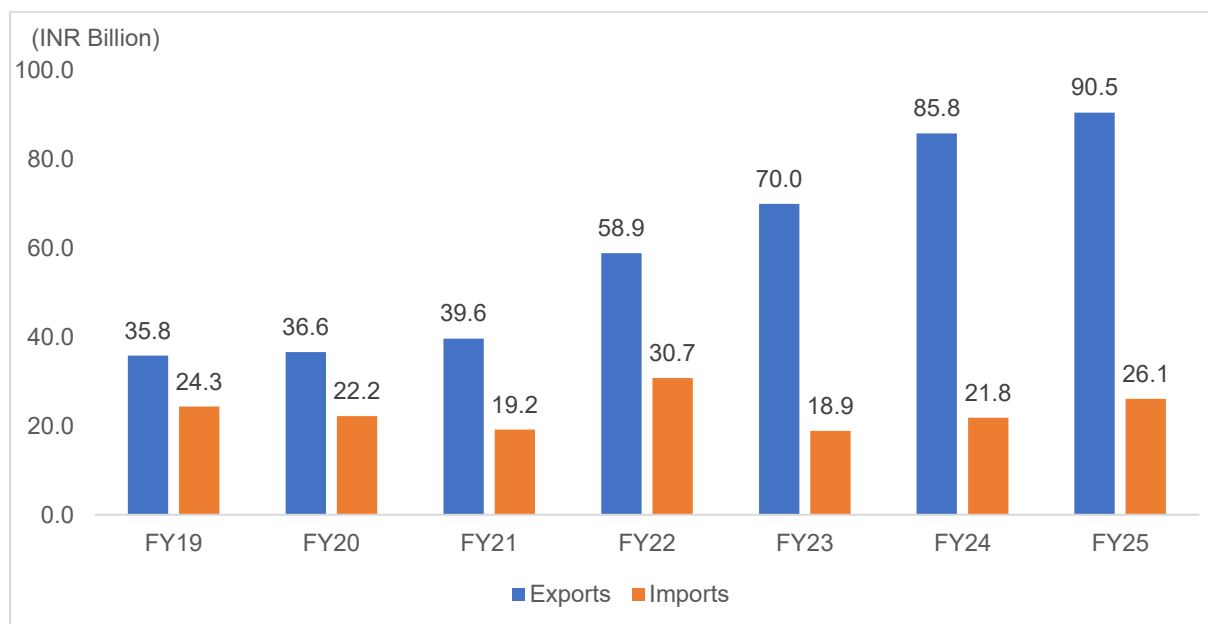
Source: Annual reports, Crisil Intelligence

### PEB exports registered a CAGR of ~17% between fiscals 2019-2025

Exports of PEB increased to INR 90.5 billion in fiscal 2025 from INR 35.8 billion in fiscal 2019, implying a CAGR of ~17% between fiscals 2019-25. Compared to exports, imports registered a CAGR of ~1% during the period. This growing difference between the imports and exports of PEB from India indicates increasing domestic manufacturing/production of PEBs and global demand for PEBs from India, thereby leading to a positive trade balance.



## PEB imports and exports — India



Notes: Following HSN codes are considered for the purpose of the chart above: 94069090, 73089090 and 73089010

Source: Ministry of Commerce and Industry, Crisil Intelligence

### USA, UAE, and Saudi Arab were the major export location of PEB in fiscal 2025

In fiscal 2025, USA was the top export location of PEB from India with export value of INR 50.4 billion, making it the largest export market of PEB from India. USA was followed by UAE and Saudi Arab, with the export value of INR 3.5 billion and INR 2.5 billion respectively. Collectively, these countries (top three) contributed to ~62% of the total PEB exports from India in fiscal 2025.

### Major export destination of PEB products from India- top 10 countries (fiscal 2025- in INR billion)

| Region       | Export value (INR billion) |
|--------------|----------------------------|
| USA          | 50.4                       |
| UAE          | 3.5                        |
| Saudi Arab   | 2.5                        |
| U.K.         | 2.4                        |
| Australia    | 1.7                        |
| Tanzania Rep | 1.5                        |
| Nepal        | 1.4                        |
| Bhutan       | 1.3                        |
| Qatar        | 1.2                        |
| Spain        | 1.0                        |

Notes: Following HSN codes are considered for the purpose of the chart above: 94069090, 73089090 and 73089010. The above chart only represents top 10 countries where PEB products from India are exported, share of other countries stood at ~26% (~INR 24 billion)

Source: Ministry of Commerce and Industry, Crisil Intelligence

### Increasing trend of orders of PEBs to Indian players

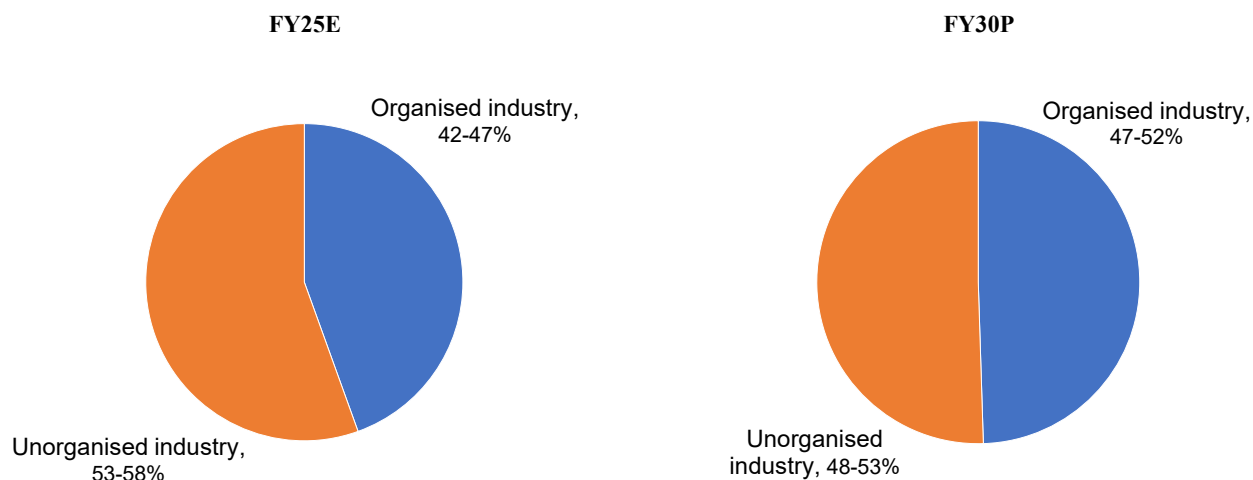
Increasing exports of PEB from India between fiscals 2019-2025, highlights an increasing trend of outsourcing to Indian players due to competitive pricing, manufacturing capabilities and adherence to quality standards. This trend of increasing exports highlights rising prominence of Indian PEB players in global markets, especially in countries like USA, thereby providing Indian players more opportunities in international markets.

### Pre-engineered buildings market remains competitive with large unorganised vertical; organised sector remains superior to unorganised one

As of fiscal 2025, the organised industry held a 42-47% revenue share in the overall industry. The remainder is the fragmented unorganised industry, which accounts for 53-58% of the overall market, as high capital investment is not required for entering the market. However, the organised sector has an edge over the unorganised sector in terms of a reliable track record, maximised supply chain capabilities, and quality engineering services and products, due to which there has been a growing shift towards the organised sector. This shift is also expected to augment the revenue of players in the organised market. Hence, moving

forward, the share of the organised industry is expected to improve to 47-52%, with the unorganised industry forming the remainder 48-53%.

#### Share of organised and unorganised sectors in PEB



Notes:

E: Estimated, P: Projected

Source: Crisil Intelligence

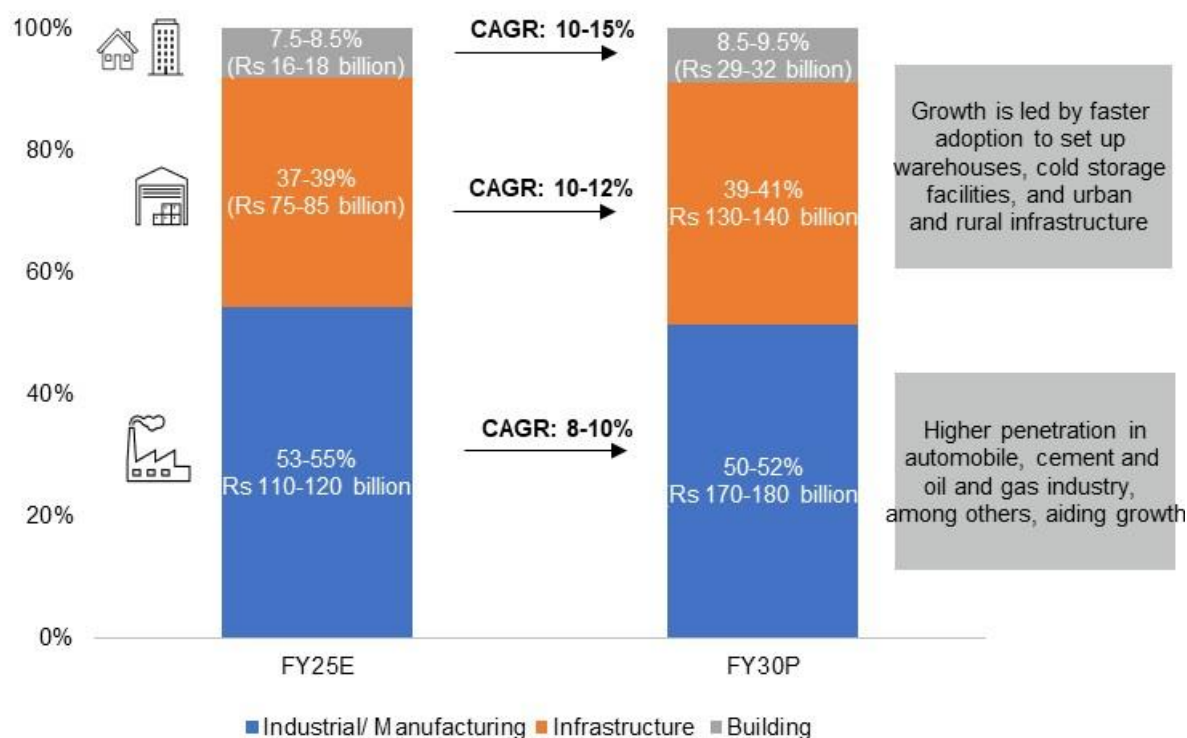
#### Share of infrastructure in the pre-engineered steel building market to increase

The pre-engineered steel building market in India can be divided into three broad end-use sectors: industrial/ manufacturing, infrastructure, and building (residential, commercial and non-commercial). The industrial sector, which is estimated to hold the largest market share of 53-55% in FY25, is expected to account for 50-52% of the market by FY30. The high industrial sector's share in the pre-engineered steel buildings market is led by higher penetration in the automobile, cement, and oil and gas markets, among others.

The infrastructure sector is estimated to increase its share to 39-41% by FY30 from an estimated 37-39% in FY25. Pre-engineered steel buildings in the sector include warehouses, cold storage facilities, data centres, power plants, aircraft hangers and railway yards. PEB warehouses are also gaining prominence post GST implementation.

The buildings sector share in the pre-engineered steel buildings market, which was low at 7.5-8.5% in FY30 is estimated to remain range-bound at 8-9% in FY30.

## Market segmentation by end-use sectors



Note:

E: Estimated; P: Projected

Source: Crisil Intelligence

## SWOT (Strengths, Weaknesses, Opportunities, Threats) Analysis

| Strengths                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Weaknesses                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul style="list-style-type: none"> <li>Growing acceptance of PEBs in the construction sector due to faster construction times and reduced dependence on onsite labour</li> <li>Availability of improved and advanced machinery and technologies</li> <li>Increasing access to international markets as substantiated by rising exports of PEBs from India</li> <li>Rise in government-led innovative construction projects like Light house projects under the ambit of PMAY-U</li> </ul> <p>Lauch of policies like Domestically Manufactured Iron &amp; Steel Products (DMI&amp;SP) and PLI scheme for specialty steel, which is expected to positively impact the availability and quality of steel as a raw material, supporting the PEB industry</p>                                                                                                                                  | <ul style="list-style-type: none"> <li>As Steel is the major raw material for PEB construction and a good conductor of heat, it reduces the thermal comfort of the building and the overall fire resistance of the building</li> <li>Steel being one of the major raw materials for PEB construction, can make entire PEB structure susceptible to corrosion if not properly maintained</li> <li>High presence of unorganized segment combined with lack of differentiated offering may result in price pressure.</li> <li>Limited suppliers of high-grade steel, makes the industry susceptible to supply chain issues</li> </ul> <p>Future expansions of PEB become difficult if such expansions are not properly thought out from the start of the project</p>                                                                                                                                                   |
| Opportunities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Threats                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <ul style="list-style-type: none"> <li>As of fiscal 2025, the share of PEB in the building, industrial and infrastructure sector was estimated at 0-1%, 13-15% and at 6-8% respectively. Overall share of PEB in construction was only around 3-5% as of fiscal 2025. This low share of pre-engineered construction in overall construction indicates high growth potential</li> <li>Growing popularity of sustainable buildings may help the sector- PEB is a more sustainable alternative to conventional RCC buildings</li> <li>Shift from RCC to PEB construction combined with low share of PEB in overall construction</li> <li>Rising construction spends, especially in infrastructure segment, to boost the demand of PEBs</li> <li>Low penetration of PEBs in building segments combined with increasing urbanisation to improve demand of PEBs in building segments</li> </ul> | <ul style="list-style-type: none"> <li>Traditional RCC construction holds the dominant market share (95-97%), posing strong competition</li> <li>Failure to gain widespread acceptance due to limited awareness, knowledge gap, and misconceptions can limit the growth</li> <li>Lack of skilled labours including fabricators and designers may results in knowledge and experience gap, which may lead to operational inefficiencies</li> <li>Increasing geopolitical uncertainties may adversely affect steel prices, which is the prominent raw material of PEB</li> <li>Standardisation of PEB components often results in modular sizes and shapes, limiting the freedom to create highly unique or unconventional designs</li> <li>Some parts of PEB structures may require significant replacement or maintenance from time to time, especially during the end of the lifespan of PEB structures</li> </ul> |

| Strengths                                                                                                                                                                                                                                                                                                         | Weaknesses |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| <ul style="list-style-type: none"> <li>Increased industrial capex and planned capacity expansion by the companies to boost demand of PEBs</li> <li>Growing demand from warehouses and cold storage due to increase in the penetration of ecommerce in India expected to help the domestic PEB industry</li> </ul> |            |

Source: Crisil Intelligence

### Porter's five forces analysis

| Porter's five forces                                                                                              | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|-------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <br>Threat of new entrants: High | <p>The threat of new entrants in the pre-engineered construction industry is high due to its moderate capital-intensive nature, as it does not require substantial investments in terms of manufacturing facilities/factories, specialised equipment and skilled labour.</p> <p>However, high-value clients prefer credible manufacturers of pre-engineered structures with a proven track record, which further makes it difficult for new entrants to capture the market. That said, lack of stringent regulatory policies and a high-capacity utilisation ratio make the industry more attractive to new entrants.</p>                                                                                              |
| <br>Power of customers: High     | <p>The industry's fragmented nature, coupled with lack of undifferentiated products and services, provides high bargaining power to customers. In the case of large projects, the presence of a limited number of big-ticket suppliers, such as contractors and construction developers, reduces the bargaining power of buyers as vendor choice becomes limited. Tier 1 service providers compete on quality and pricing.</p> <p>Overall, the highly fragmented nature of the pre-engineered structure industry, coupled with inability to provide product differentiation, provides high negotiation power to customers, thereby negatively impacting revenue of players in the pre-engineered buildings market.</p> |
| <br>Power of suppliers: High     | <p>Supplier power is high as there are few large and credible suppliers of raw materials and components, allowing them to influence the industry. SAIL, Tata Steel and JSW hold 40-45% of the steel production market. Large pre-engineering companies that have established long-term relationships with these suppliers have an advantage in negotiations, leading to a more balanced power dynamic.</p>                                                                                                                                                                                                                                                                                                             |
| <br>Competitive rivalry: High  | <p>The industry exhibits high competitiveness, driven by fragmentation (55-60% share held by unorganised players) and a limited number of big-ticket clients. Furthermore, due to the increasing demand for standardised pre-engineered structures, the scope of product differentiation becomes limited, which puts additional price pressure.</p>                                                                                                                                                                                                                                                                                                                                                                    |
| <br>Threat of substitutes: Low | <p>The threat of substitutes is low. One of its major alternatives is traditional on-site built construction. However, the advantages of pre-fabrication, such as cost savings, faster construction times and more eco-friendly nature, are positively impacting its demand. Traditional construction still holds a major share in overall construction.</p>                                                                                                                                                                                                                                                                                                                                                           |

Source: Crisil Intelligence

### Policy and regulatory framework

There is no existing regulatory or policy framework particularly for pre-engineered buildings in India. However, there are various codes, which are discussed below, for the use of steel in construction. The pre-engineered construction industry in India adheres to guidelines and quality standards set by authorities such as the International Organization for Standardization (ISO), Bureau of Indian Standards (BIS), Building Materials and Technology Promotion Council (BMTPC), and Ministry of Housing and Urban Affairs (MoHUA).

The National Building Code (NBC) is designed by BIS, which is responsible for setting guidelines for construction activities, including the use of prefabricated/ pre-engineered components. Civil Engineering Division (CED) Committee number 2 to CED Committee number 59 of BIS are related to construction. Furthermore, CEDs such as CED 32, CED 51 and CED 46 are related to prefabricated/ pre-engineered construction. Other standards include IS-800 (Indian Standard - General Construction in Steel - Code of Practice), IS-875-PART- I to V (Loads and Combinations), and IS-1893 Criteria for Earthquake Resistant Design of Structure (R-5). Model Building Bye-Laws, 2016, published by Town and Country Planning Organisation, MoHUA, plays a vital role in formulating policies and regulations for the construction industry, offering guidance and support for adopting new technologies. For instance, Sections 6.1.1 and 6.4 of the provisions for structural safety provide specific details for pre-engineered systems. Moreover, depending on the nature of the project, specialised agencies may be involved in regulating specific aspects of pre-engineered construction for infrastructure projects. For instance, during the pandemic, the Ministry of Health and Family Welfare consulted experts from institutions such as IITs of Delhi, Roorkee and Madras, as well as MIT Pune, regarding suitable options available for pre-engineered structures (panels) in the case of healthcare infrastructure.

ISO 9001:2015, ISO 14001:2015, OHSAS 18001:2017, ISO 14001:2004 and OHSAS 18001:2007 (Southeast Asia) are a few quality standards and guidelines adhered to by the PEB industry in India. These standards cover the design, fabrication and supply of pre-engineered buildings and structural steel works. Other international standards include the Metal Building Manufacturers Association (MBMA), American Institute of Steel Construction (AISC) and American Welding Society (AWS).

## Some applicable codes and standards as per Indian standards for PEBs/ steel construction/ prefabricated structures

| Code        | Description                                                                                     |
|-------------|-------------------------------------------------------------------------------------------------|
| IS:875-I    | Code of practice for design dead loads for buildings and structures                             |
| IS:875-II   | Code of practice for design imposed loads for buildings and structures                          |
| IS:875-III  | Code of practice for design loads (other than earthquake) for buildings and structures          |
| IS:1893     | Criteria for earthquake resistant design of structures                                          |
| IS:4326     | Code of practice for earthquake resistant design and construction of buildings                  |
| IS:800      | Code of practice for use of structural steel in general building construction                   |
| IS:801      | Code of practice for use of cold-formed light gauge steel structure members                     |
| IS:811      | Specification for cold-formed light gauge structural steel sections                             |
| IS:4923-III | Hollow steel sections for structural use – specification                                        |
| IS:8629     | Code of practice for protection of iron and steel structures from atmospheric corrosion         |
| IS:4000     | High strength bolts in steel structures                                                         |
| IS:14142    | Code of practice for design and construction of floors and roofs with prefabricated brick panel |
| IS:11447    | Code of practice for construction with large panel prefabricates                                |
| IS:15917    | Building design and erection using mixed / composite construction – code of practice            |
| IS:15916    | Building design and erection using prefabricated concrete                                       |
| IS:14213    | Code of practice for construction of walls using precast concrete stone masonry blocks          |

Note: The above list is an indicative and not exhaustive representation of quality standards for PEBs in India

Source: Crisil Intelligence

## Key growth drivers

### Low penetration of PEB in the building sector

In fiscal 2025, the share of PEB in the building sector was estimated at 0-1%, considerably lower than the penetration of PEB in the industrial sector (13-15%) and infrastructure sector (5-7%). However, growing awareness of benefits of PEB over traditional construction methods, combined with low penetration of PEB in the building sector, provides room for further growth in this sector. Furthermore, growing urbanisation coupled with space and time constraints have fuelled the shift towards vertical construction from horizontal construction. This shift is also expected to increase the demand of PEB in buildings segment, especially in high-rise buildings.

### Share of pre-engineered construction in various sectors



Notes:

Infrastructure includes warehouse. Building includes residential, commercial and non-commercial verticals

E: Estimated; P: Projected

Source: Crisil Intelligence

### Shift from RCC to PEB

Growing awareness of PEB structures along with their benefits over traditional RCC construction has led to an increase in PEB projects. Use of PEB not only helps in expediting the project timelines but also is more sustainable due to less wastage. As a result, pre-engineered construction structures are garnering greater acceptance over traditional onsite construction practices of erecting entire structures onsite. This positioning is expected to serve as a catalyst for growth of pre-engineered structures in the construction industry.

## Increasing popularity of green and sustainable buildings

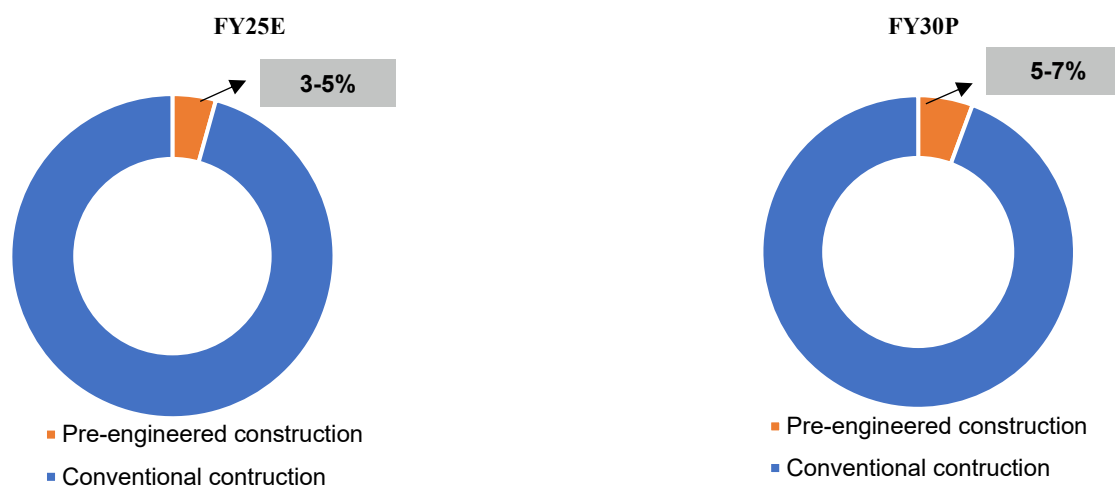
The increasing popularity of green and sustainable buildings among large corporations as well as logistics players is also driving growth of pre-engineered buildings, as streamlined processes minimise material waste and make these buildings more sustainable than traditional buildings. Additionally, steel, which is highly recyclable, is a major component in pre-engineered building construction.

Moreover, use of pre-engineered building structures supports deconstruction and reconstruction, enabling the building components to be reused or recycled at the end of their life cycle. This approach significantly reduces the amount of construction-related waste sent to landfills, leading to a more sustainable construction industry. Overall, the growing shift of logistics players towards green logistics is expected to support the pre-engineered building sector.

## Low percentage share of pre-engineered construction in overall construction indicates high growth potential

The pre-engineered construction industry in India, even though gaining acceptance, is still in its infancy. As of FY25, penetration of pre-engineered construction in the overall construction sector is estimated to be around 3-5%. This low share of pre-engineered buildings in India combined with the increasing of awareness of benefits of pre-engineered buildings over RCC, provides a substantial growth potential of pre-engineered buildings in India. This will help in increasing the share of pre-engineered construction in overall construction to 5-7% by FY30.

### Share of pre-engineered construction in overall construction



P: Projected; E: Estimated  
Source: Crisil Intelligence

## Low steel consumption in India

As of calendar year 2024, the country's annual per capita steel consumption stood at 103 kg per annum, compared with the global average of 215 kg. Favourable government policies such as the National Steel Policy aim to increase India's per capita steel consumption and create a technologically advanced and globally competitive steel industry in the country to promote self-sufficiency in steel production as well as economic growth. The National Steel Policy focuses on the following three main aspects:

- Increase consumption of steel through major sectors (segments) of infrastructure, automobile and housing
- Achieve 300 MT of steelmaking capacity by 2030
- Increase per capita steel consumption from around 60 kg in 2017 to 160 kg by 2030

This is expected to aid the pre-engineered building industry by positively impacting the quality of steel available, which is the dominant raw material required for pre-engineered buildings. Additionally, increasing penetration of pre-engineered buildings in infrastructure projects, coupled with the National Steel Policy's aim to boost steel consumption in the infrastructure sector, is expected to positively impact pre-engineered buildings.

Furthermore, the government has implemented the Domestically Manufactured Iron & Steel Products (DMI&SP) policy for promoting 'Made in India' steel for government procurement. Additionally, in 2021, the government approved the Production Linked Incentive (PLI) scheme for specialty steel. The duration of the scheme is five years, from fiscal 2024 to fiscal 2028.

With a budgetary outlay of INR 63.2 billion, the scheme is expected to bring in investment of approximately INR 400.0 billion and capacity addition of 25 MT for speciality steel. These steps will positively impact the availability and quality of steel as a raw material, supporting the PEB industry.

### **Increased industrial capex and planned capacity expansion to boost PEB sector**

Industrial capex averaged INR 4.3 trillion per annum in fiscal 2021-2025E. Investment are expected to reach – INR 7.1 trillion by fiscal 2030, marking an average annual increase of 1.6x, driven by higher capacity utilisation, strong corporate balance sheets and the PLI scheme targeting multiple sectors. Over fiscals 2026-2030, the PLI scheme and emerging sector are set to account for a quarter of the country's capex from 12% in fiscal 2021-2025, emphasising the growing importance of these sectors in India's industrial landscape.

Increased capex in these industries is anticipated to indirectly boost demand for pre-engineered steel structures, especially in large and complex industrial construction projects. Pre-engineered steel construction may be preferred for large and complex industrial projects, depending on the size, structure and construction span of the building, due to its shorter construction spans, engineering efficiency, sustainability and quality advantages.

### **Increased focus on renewable energy capacity addition**

India's installed generation capacity, which stood at 356 GW at the end of fiscal 2019 reached 475 GW in fiscal 2025 on the back of healthy renewable capacity additions (including solar, wind, hybrid, and other renewable sources). In fiscal 2026, renewables are expected to account for 35-40% of the installed capacity, up from 22% in fiscal 2019, whereas coal-based capacity is expected to have tapered to 40-45% over the same period from 55% in fiscal 2019. Moving forward, renewable capacity is expected to surpass the 360 GW mark in fiscal 2030 on the back of strong renewable capacity additions over fiscals 2026-30. By fiscal 2030, RE capacity is expected to account for 45-50% of the installed capacity of 745-755 GW. These capacity additions will require substantial capex in development of needed infrastructure.

Additionally, the launch of National Green Hydrogen Mission on 4th January 2023 with an outlay of Rs. 197 billion up to FY 2029-30 will also positively impact the sector. This mission aims to accelerate the deployment of Green Hydrogen as a clean energy source, will support the development of supply chains that can efficiently transport and distribute hydrogen. This includes the use of pipelines, tankers, intermediate storage facilities, and last leg distribution networks for export as well as domestic consumption. It aims to contribute to India's goal to become self-reliant through clean energy.

### **Infrastructure development and investments to support demand for PEB**

Infrastructure investments are seen growing faster than the other two sectors due to the government's push through the NIP, NMP and the Gati Shakti initiatives. Construction investments in this sector are expected to be ~Rs 50-55 trillion between fiscals 2026 and 2030, up from Rs 34 trillion between fiscals 2021 and 2025.

This increased government spending on infrastructure, along with growing awareness of benefits of pre-engineered steel buildings over traditional construction, is expected to boost demand for pre-engineered steel buildings in India.

### **Increasing construction investments in Indian Railways**

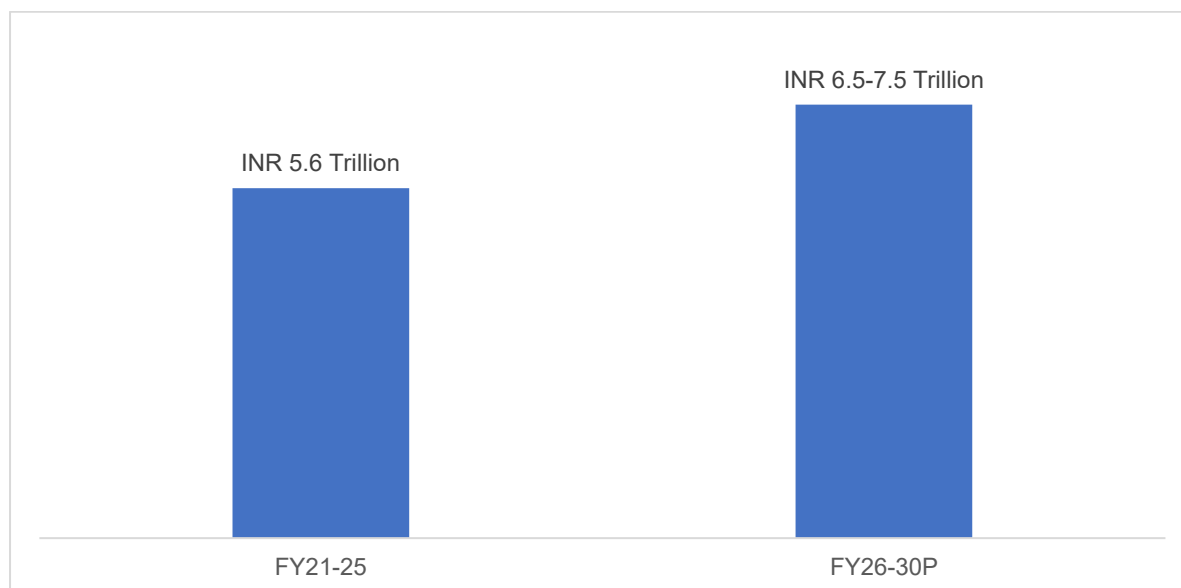
The Indian Railways is the fourth largest rail network globally. The Railways envisions capturing a substantial 40% global rail activity share by 2050. The National Rail Plan (NRP) 2030 expects to bolster capacity to meet future demand, targeting a 45% modal share in freight traffic by 2050. Vision 2024, an NRP initiative, accelerates critical projects, such as electrification, multi-tracking and speed enhancements on key routes.

The government is increasingly focusing on modernisation of the Indian Railways through various programmes, including rolling out of Vande Bharat trains, station redevelopment, electrification and dedicated freight corridor projects, boosting investment in this sector.

The Indian railway sector, which is primarily funded by the central government, will receive the same budget allocation in fiscal year 2026 as in fiscal year 2025. However, the funding remains strong at INR 2.7 trillion, as the government continues to focus on modernization and improving safety standards.

Over the fiscals 2026-2030, construction opportunities worth INR 6.5-7.5 trillion are expected in the sector, with several major projects in the pipeline. These include the development of new railway corridors for energy, minerals, cement, port connectivity, and high-traffic routes, with an estimated investment of INR 5 trillion.

## Construction spend in railways



*P: Projected*

*Source: Crisil Intelligence*

This sustained construction spends on Railways is expected to boast demand of PEBs as PEBs/ prefabricated buildings are finding increasing applications in the railways sector through portable cabins, row housing, storage houses and platform shelters, owing to multiple benefits, including increased strength and shortened project timelines. Furthermore, use of PEB structures can considerably reduce the construction time and post construction maintenance requirements. Additionally, for bigger steel structures, such as workshop sheds and platform shelters, PEB structures are customised based on the site condition and are lighter, compared with conventionally designed steel structures. This reduces the requirement for steel, which saves cost. The post-construction maintenance requirement of PEB structures is lower, compared with the conventional steel structures, decreasing post-construction expenses as well.

## Privatisation and greenfield airports to propel airport capex to Rs 600-650 billion in five years

Airport infrastructure in India has been in focus in recent years, as is evident from the increased capital expenditure in greenfield and brownfield projects. The expansion of airports, including the upgradation of infrastructure/ facilities at airports, is a continuous process, which is undertaken by the Airports Authority of India (AAI) or the airport operators concerned, depending on the operational requirements, traffic, demand and commercial feasibility.

In the past few years, the government had supported the capex in airport infrastructure by developing greenfield and brownfield airports. The government had formulated a Greenfield Airports (GFA) Policy, 2008. Under this policy, the government accorded approval for setting up of 21 new greenfield airports. Of these, 12 have been operationalised.

Crisil Intelligence expects investments of Rs 600-650 billion in airport infrastructure between fiscals 2025 and 2029, compared with Rs 790 billion between fiscals 2020 and 2024. The projected investments are almost evenly split between greenfield projects, such as the Jewar airport, Navi Mumbai airport and Bhogapuram airport, as well as brownfield expansions in Bengaluru, Hyderabad, Guwahati and Chennai.

## Increasing focus on indigenous manufacturing of aerospace components

Aerospace and Defence industry deals with the manufacturing and supply of aircraft, helicopters, Missiles, Satellites or components for this equipment. The key driving factor for growth in the industry is the Defence Procurement policy (DPP) and increase in budget allocation for capital acquisition of aircraft related equipment.

Indian government aims at increasing the indigenous production by opening the sector for foreign participation and through schemes like Defense procurement policy of 2016, Make in India, etc.

Subsequently, Defence PSUs such as HAL, have been taking initiatives to increase domestic sourcing across various components. Hindustan Aeronautics Limited (HAL) Helicopter Factory, India's largest helicopter manufacturing facility, has been inaugurated in 2023 and produce Light Utility Helicopters (LUHs) initially. The factory will begin with producing around 30 helicopters per year and can be enhanced to 60 and then 90 per year in a phased manner.



Additionally, due to the push towards indigenization through DPP- 2016, several foreign players and Indian manufacturers have announced partnerships like Adani group with Swedish aircraft manufacturer Saab, Tata Advanced Systems (TASL) with Lockheed Martin, Mahindra Defence Systems (MDS) and HAL with Boeing, etc.

### Warehouse and cold storage expansion to be major contributors to PEB demand

Due to increasing e-commerce penetration and changing customer preferences, companies are also investing in warehousing and cold storage facilities. Additionally, due to rapid urbanisation and economic growth in developing countries, various companies are seeking faster and more cost-effective ways to construct their warehouses. Pre-engineered buildings are preferred for their cost-effectiveness and speedy construction compared with RCC buildings. They require less manpower and construction time, leading to cost savings. Increased adoption of pre-engineered buildings in warehouse construction will boost overall pre-engineered market growth. Overall, Crisil projects construction investments in the warehousing (agricultural and industrial) and cold storage (single- and multi-commodity) sectors to rise to reach Rs 460-500 billion over the next five years on expectations of increased demand. This increasing construction spends in warehouse segment coupled with growing penetration of PEB in warehousing, is expected to provide a fillip to the overall pre-engineered steel building industry.

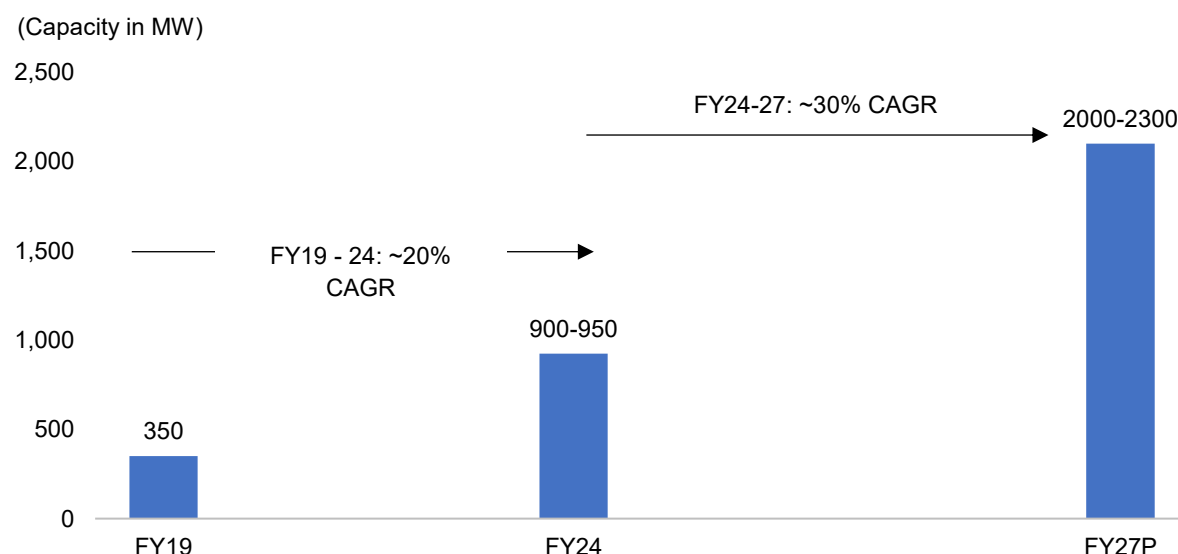
### Increasing demand of data centres in India

From fiscal 2019 to fiscal 2024, the Indian data centre industry has seen a growth at CAGR of ~20% in terms of capacity. This growth can be attributed to factors such as growth in internet accessibility, surge in e-commerce adoption, rise in digital adoption, remote working, rise in OTT (over-the-top) consumption, etc.

Additionally, as per the draft Data Centre Policy 2020, data centres to be declared as an Essential Service under The Essential Services Maintenance Act, 1968 (as amended). Furthermore, Data Centre Economic Zones will also be set up for the long-term growth of data centres in India.

These policies combined with the RBI mandate advising all payment system providers to store entire data related to payment systems operated by them in a system only in India is expected to provide impetus to data centre in India, which in turn is expected to boost the demand of pre-engineered steel buildings.

### Data centre industry in India (installed capacity)



*Note: P: Projected, "Capacity" refers to the data centre load that is consumed or is dedicated to IT equipment such as servers, storage equipment, communications switches, routers. Power for lighting or cooling the data centre is excluded from IT power. Further, the capacity mentioned in the above chart pertains to third party data centre only.*

*Source: Industry, company reports, Crisil Intelligence*

### Rise in government-led innovative construction projects

Policy and regulatory factors play a crucial role in shaping demand, growth and adoption of prefabrication and pre-engineering in the construction sector. For example, government schemes such as PMAY have been instrumental in driving demand and growth of the prefabrication and pre-engineering industry, especially in the housing sector. Light house projects under the ambit of Pradhan Mantri Awas Yojana-Urban (PMAY-U) use distinct technologies to offer affordable and quality housing in an accelerated timeframe.

The increased focus of both central and state governments on providing low-cost housing in the country is expected to boost demand for cold form structures in the future. Additionally, government initiatives such as the light house project are expected to encourage wider adoption of such technologies across India, thereby driving demand for prefabricated and pre-engineered construction structures.

### Summary of growth drivers

| Sector                    | Growth drivers                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|---------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Overall                   | <p>Low per capita steel consumption in India along with government schemes like National Steel Policy, which aims to boost domestic steel production is expected to help the PEB industry which is highly dependent on few steel suppliers.</p> <p>Approval of specialty steel under Production Linked Incentive (PLI) Scheme with a budgetary outlay of Rs 63.2 billion and capacity addition of 25 MT will positively impact the availability as well as quality of steel as a raw material.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Industrial/ Manufacturing | <p>Industrial capex averaged INR 4.3 trillion per annum in fiscal 2021-2025E. Investment are expected to reach – INR 7.1 trillion by fiscal 2030, marking an average annual increase of 1.6x, driven by higher capacity utilisation, string corporate balance sheets and the PLI scheme targeting multiple sectors.</p> <p>Over fiscals 2026-2030, the PLI scheme and emerging sector are set to account for a quarter of the country's capex from 12% in fiscal 2021-2025, emphasising the growing importance of these sectors in India's industrial landscape.</p> <p>Based on an analysis of eight key sectors, Crisil Intelligence estimates construction investment in the industrial sector at INR 4-5 trillion over fiscals 2026-30, compared with INR 4 trillion spends in fiscals 2021-25.</p> <p>Construction spends across industrial investments in fiscal 2026 are seen rising 3-4% driven by expansion in oil and gas and metals segment. This growth is on a high base of FY25 where the sector grew due to deferred investments from FY21 and FY22 and capex investments from PLI scheme picking up</p> <p>Increasing popularity of green and sustainable buildings, along with the benefits of faster construction time and reduced material wastage is expected to increase adoption of PEB.</p> <p>Growing penetration of EV vehicles in India led by favourable government initiatives like FAME, reduction of GST will require robust EV infrastructure.</p> |
| Infrastructure            | <p>Growing demand from warehouses and cold storage due to increase in the penetration of ecommerce in India. Additionally, post implementation of GST as well as shift to hub and spoke models, large PLI players have started investing in PEB warehouses.</p> <p>Construction investments in this sector are expected to be ~INR 50-55 trillion between fiscals 2026 and 2030, up from INR 34 trillion between fiscals 2021 and 2025.</p> <p>Increase in the demand of data centres India along with RBI mandate to store payment data locally in India, will boost the demand of pre-engineered steel buildings in India owing to increasing penetration of PEBs in data centres.</p> <p>Growing focus on renewable energy capacity additions will require substantial capex in this field.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Building                  | <p>Low share of pre-engineered steel construction in building construction (~0-1% as of FY25), along with increasing awareness of PEB in India will positively impact the demand of PEB.</p> <p>Over fiscals 2026-30, the construction spends in this sector is expected to rise to Rs 18-19 trillion from Rs 13 trillion in the period between fiscals 2021 and 2025.</p> <p>Rise in government-led innovative construction projects like Light house project under the ambit of PMAY- U will provide more awareness of non-conventional construction methods like PEB in India.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |

Source: Crisil Intelligence

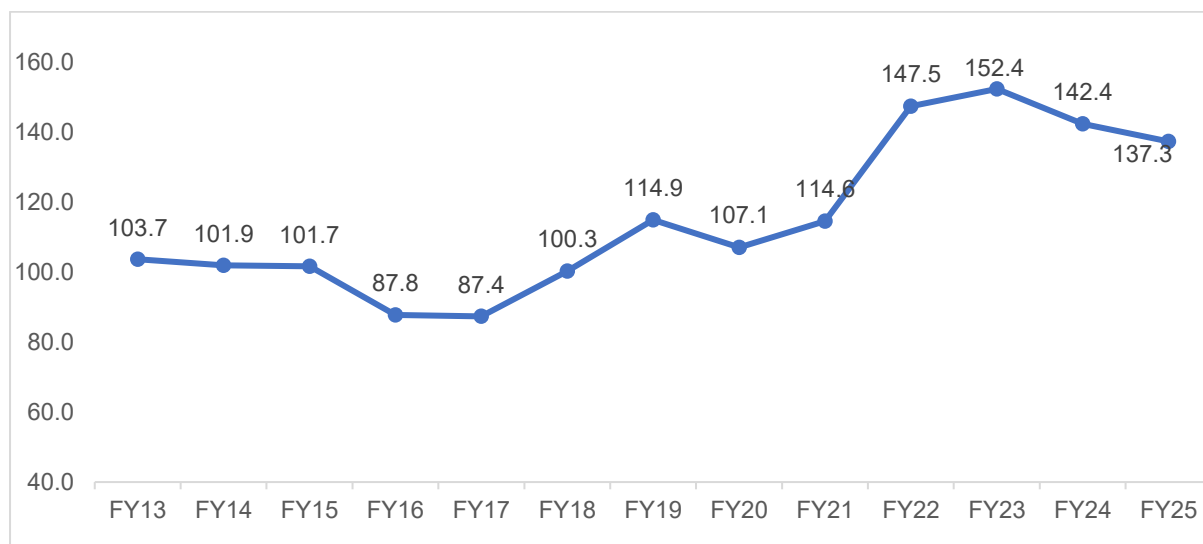
### Key challenges

#### Vulnerability to fluctuations in raw material prices

Prices of raw materials, mainly steel, could affect project costs, profitability and project timelines. According to industry sources, the pre-engineered steel building industry relies heavily on a limited number of high-quality steel suppliers, including Tata Steel, Nippon Steel, ArcelorMittal Nippon Steel India, Steel Authority of India Ltd, Jindal Steel & Power Ltd, etc, for raw materials such as hot-rolled (HR) coils and high-grade S345 MP. The limited base gives these suppliers significant negotiating power, and the dependence on a small pool of suppliers makes the industry susceptible to supply-chain issues.

Due to high dependence on steel, the ability of players to tackle challenges related to input costs and working capital becomes crucial for the industry's success. Additionally, steel prices are also susceptible to global geopolitical events, which further emphasises the need for strategic resource planning.

### Trend in mild steel prices –long and flat products



Source: Office of Economic Advisor, Crisil Intelligence

### Transportation challenges

As pre-engineered structures are manufactured offsite, transportation of these structures to the construction site involves logistics expenses, which are a function of the distance and the complexity of the transportation process and can significantly impact the overall project cost. Furthermore, these components are susceptible to damage during transportation and handling and may require rework or replacement, which, in turn, could lead to additional costs and project delays.

Hence, increasing distance between the installation site and the manufacturing plant may impact price competitiveness.

### Additional safeguards to withstand natural disasters

Construction projects, including pre-engineered structures, must adhere to building standards to ensure they can withstand earthquakes and other seismic events. However, the intensity and frequency of seismic events such as earthquakes depend on the geological setting and may vary based on the location. Hence, pre-engineered structures should be designed after due consideration and study of the seismic classification and history of the construction site. However, this can complicate their design and manufacturing process and may involve incorporating additional engineering measures and special materials to enhance the structural durability of such prefabricated structures.

Furthermore, even in the event of a fire, certain components of pre-engineered buildings, such as flange braces, sag rods and cross bracing rods, are susceptible to damage. Flange braces and sag rods are particularly prone to snapping, while cross bracing rods may lose their tensile strength, thereby compromising the overall stability of the building. The use of fire-retardant intumescent paint, while highly effective, is often limited due to its prohibitive cost. Consequently, its application is reserved for specialised cases, highlighting the need for alternative methods and materials to safeguard pre-engineered structures against fire-related risks.

### Medium capital outlay and fragmented industry

The pre-engineering industry does not require significant upfront capital investments in terms of manufacturing facilities and suitable technology, leading to fragmentation with multiple manufacturers, suppliers and contractors operating independently. Hence, intense competition is impacting margins of players.

Moreover, players in the unorganised industry may compromise on quality standards to ensure price competitiveness, which may weaken the structural security of the building. For instance, a metal building collapsed in 2014 near Nagpur due to structural instability and the intervention of multiple stakeholders — there was a different design engineer, supplier of plates, fabricator of primary frame, and supplier of cold formed sections and sheeting. Multiple erectors tried to erect the pre-engineered structure, but it eventually collapsed. Additionally, according to a study published in International Research Journal of Engineering and Technology (IRJET), most of the pre-engineered structures collapse due to neglect of cross bracing and most of the structures, categorised as impending and deemed failures, are often executed by unorganised fabricators.

## Design limitations

Standardisation of pre-engineered components often results in modular sizes and shapes, limiting the freedom to create highly unique or unconventional designs that require non-standard dimensions. Structural constraints must be carefully considered in manufacturing pre-engineered structures to ensure the stability and safety of the structure. This imposes limitations on architects/designers in terms of design that can be structurally feasible. Furthermore, the integration of pre-engineered structures with traditional onsite construction can introduce additional challenges, which can exacerbate in difficult terrains.

## Limited knowledge and lack of skilled manpower

The pre-engineered construction industry in India is in its infancy, because of which there is a shortage of skilled personnel with adequate technical knowledge of these structures. Designers play a crucial role in creating designs for the successful implementation and integration of pre-engineered buildings, but not all designers may possess adequate knowledge and experience in modular construction techniques. Despite the growing awareness about pre-engineered structures, traditional construction methods often dominate architectural education and practice. This results in a knowledge gap in understanding the specific requirements of pre-engineering.

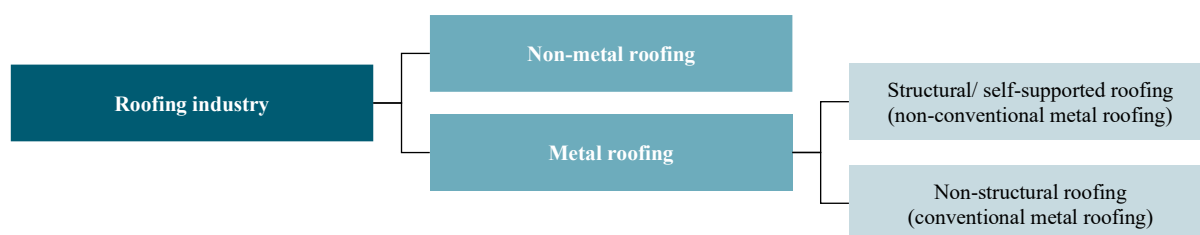
## 5. Assessment of the self-supported roofing industry

### 5.1 Overview of self-supported roofing

The roof of a building serves as its topmost structural covering forming an enclosed space to shelter its habitants and protect the enclosed space from rain, heat and wind. A roof also comprises structural elements that support the roof coverings, which are chosen based on several factors, including cost effectiveness, availability, durability and aesthetic appeal, among others.

The roofing industry can be broadly divided into metal and non-metal. Non-metal roofing includes roofing made of materials such as ceramic tiles, Teflon fabric, shingles and wood, among others. The metal roofing comprises roofing made of aluminium, galvalume steel and copper, among others. Metal roofing can be further bifurcated into structural/ self-supported and non-structural.

### Classification of the roofing industry



Source: Crisil Intelligence

A self-supported steel roofing system can cover wide spans eliminating supports such as purlins or beams. The span distance that can be achieved depends on various factors including the type of roofing panel utilised, and the safe loads that can be taken by the requirements of the roof. This capability to achieve large spans without any structural and continuous support not only provides additional space, but also reduces the need for extensive support structures, thus offering cost and material saving advantages in construction projects.

On the other hand, conventional metal roofing requires continuous structural support or closely spaced secondary support elements, such as purlins, channels or trusses, which provide crucial reinforcement and stability to the roofing system. By mandating consistent support, conventional metal roofing systems may require more material and labour during installation, compared with their self-supported roofing counterparts.

By mandating structural consistent support on which roofing sheets are resting and fixed, the conventional metal roofing systems may require more materials and labour during installation compared to their self-supported steel roofing counter parts.

Self-supported steel roofing majorly finds its usage in many of industrial and commercial constructions in industries, such as warehousing, railways, cement plants, manufacturing units, food processing units, factories, convention centres, sports complexes, worldwide.

## 5.2 Key advantages of self-supported roofing

| Advantages                               | Description                                                                                                                                                                                                                                                                                                 |
|------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Structural stability through arch design | In a self-supported roofing system, stability is guaranteed through an arch design principle eliminating the need for truss, purlins or intermediate supports, thus providing larger internal space.                                                                                                        |
| Versatile clear span options             | A self-supported roofing system can offer unobstructed clear spans ranging from nine to ~34 metre.                                                                                                                                                                                                          |
| Maintenance-free roofing panels          | In a self-supported roofing system, roofing panels are mechanically seamed (interlocked) and are free from holes, nuts, bolts overlaps and sealants, which ensures minimal maintenance requirements.                                                                                                        |
| Leak-proof roofing solutions             | A self-supported roofing system incorporates mechanical sealing techniques for 100% leak-proof roofs, ensuring protection against water ingress and damage. Reliable sealing mechanisms maintain the roofing system's integrity under diverse weather conditions, safeguarding interior spaces effectively. |
| Efficient execution and installation     | A self-supported roofing system focuses on rapid installation and erection of structure, covering areas, such as 1,500 sq m within 12 hours of timeline. This would aid in minimising construction time and labour costs while optimising the overall project timelines for customers.                      |
| Aids in enhancing building environment   | Eliminates bird nuisance, contributing to cleaner, more hygienic building environment, in addition to enhancing occupant comfort and well-being.                                                                                                                                                            |
| Extended lifespan                        | Given the structural integrity, usage of high-quality material, such as pre-painted galvalume aids in avoiding corrosion and leaks, increasing the longevity of the roofing system, with a typical lifespan ranging from 35 to 40 years.                                                                    |

Source: Crisil Intelligence

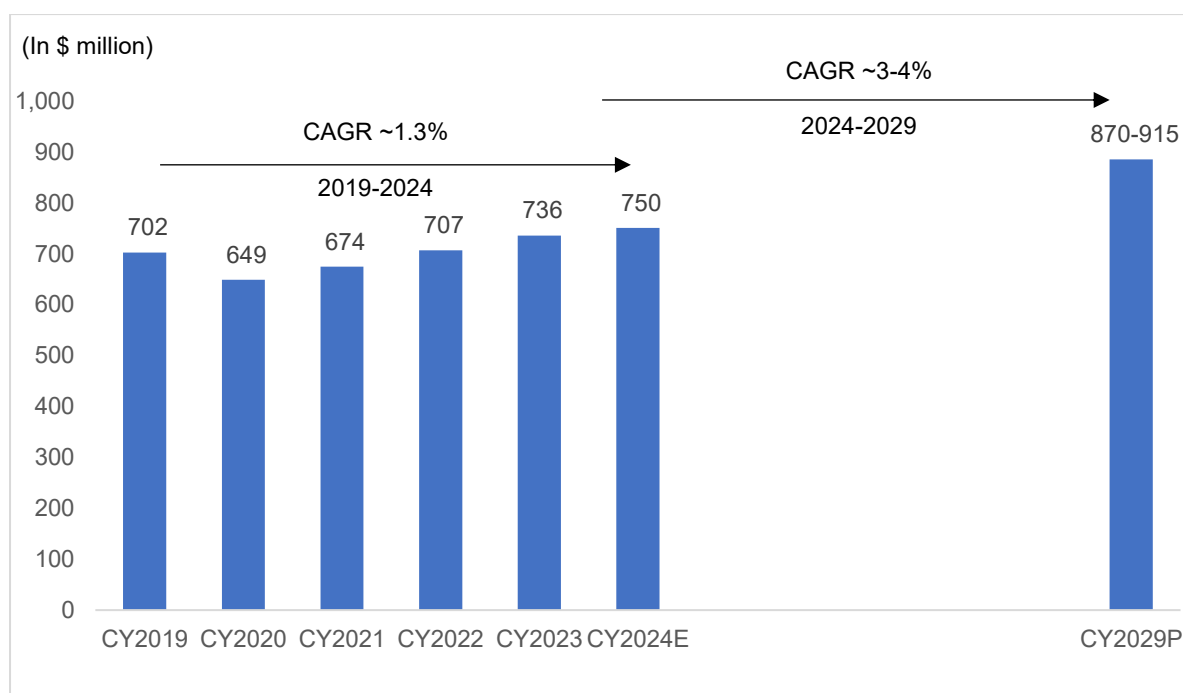
## 5.3 Overview of self-supported roofing industry

### The global self-supported roofing market is expected to log a CAGR of 3-4% between 2023 and 2028

The global self-supported roofing market clocked a CAGR of 1.3% between 2019 and 2024 to reach \$ 750 million. This growth can be attributed to increased penetration of non-conventional construction, such as PEBs and awareness of the benefits of self-supported roofing over conventional arrangements. Self-supported roofings are generally made with pre-painted galvalume (PPGL), which provides superior corrosion/ rust-resistance and creates larger enclosed volume, adding thermal comfort of people working under such roofs. These properties make self-supported steel roofing a suitable choice for both infrastructure and industrial structures such as warehouses, factories and railways that are substantially exposed to tough weather conditions, including excessive humidity and high temperatures.

The global self-supported roofing industry is estimated to grow ~3-4% between 2024 and 2029 to reach ~\$ 870-915 million by 2029, on the back of increased investments in infrastructure and industrial segments and awareness of the benefits of self-supported roofing over conventional covering.

### Global self-supported roofing market



Notes:

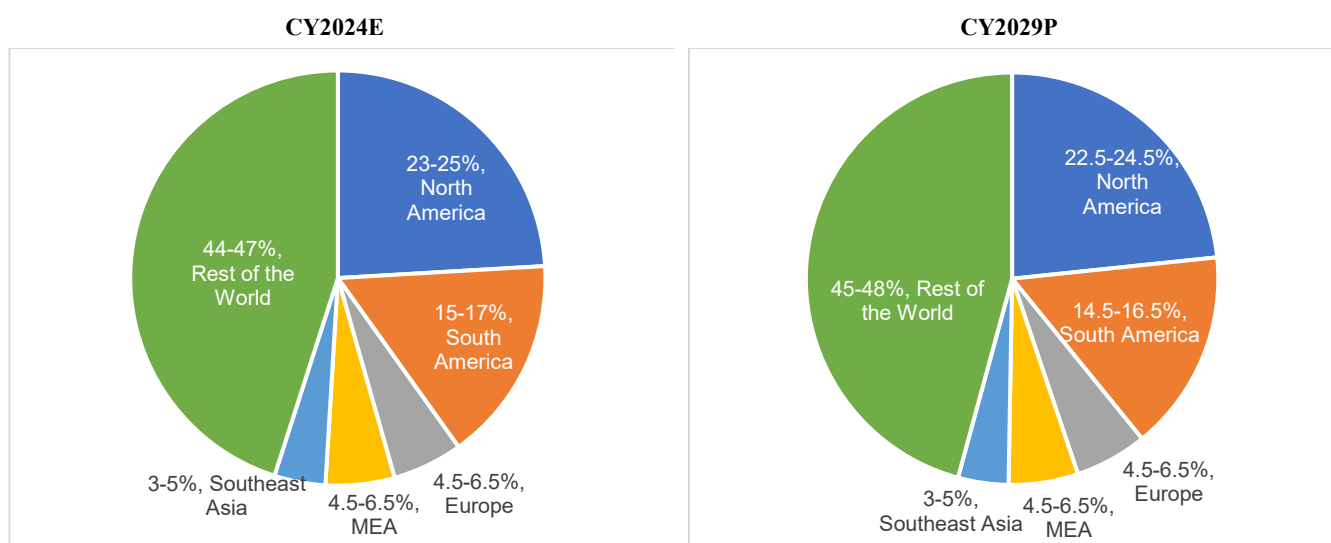
E: Estimated, P: Projected

Source: Allied Market Research, Crisil Intelligence

Self-supported roofing also known as trussless roofing, steel arch roof, and steel dome roof is a highly diversified market with; North America, South America, and Europe being the prominent markets for self-supported roofing with the market share of 23-25%, 15-17%, and 4.5-6.5% respectively in 2024. The high market share of advanced economies like USA, etc in this market can be attributed to availability of advanced construction technologies, and acceptability of non-conventional roofing systems like self-supported roofing systems. Additionally, burgeoning ecommerce sector in USA is also expected to increase the demand of industrial warehouses. As per US Census Bureau, retail ecommerce segment in USA has increased its share in total retail from 11% (\$ 560 billion) in 2019 to 16% (\$ 1,167 billion) in 2024, thereby registering a notable CAGR of ~16% between 2019-2024. This expansion of retail and ecommerce trade in USA is fuelling demand for sophisticated logistics and storage infrastructure, which in term is expected to boast the demand of self-supported roof as these roofs provide clear span which maximize the storage capacity and operational efficiency.

Moving forward, the market share of regions like North America, South America and Europe are estimated to be range bound only at 22.5-24.5%, 14.5-16.5% and 4.5-6.5% respectively by CY2029.

### Share of key geographies in global self-supported roofing market



Notes:

E: Estimated, P: Projected

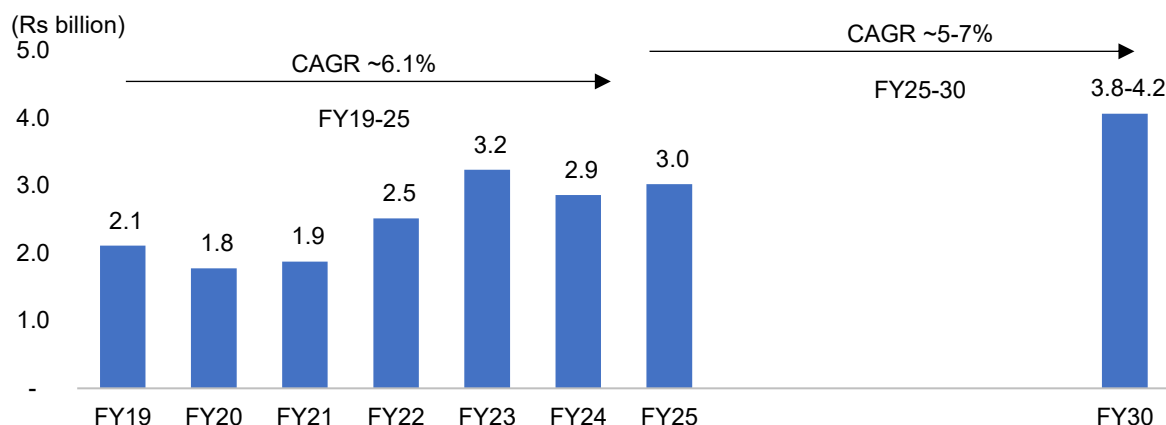
Source: Allied Market Research, Crisil Intelligence

### The self-supported roofing market in India grew at a CAGR of 6% between FY19-25

The self-supported steel roofing market in India logged a CAGR of 6.1% between FY19-25 to reach INR 3.0 billion in FY25. This increase in demand can be attributed to growth in infrastructure and industrial segments, which are the major end use segment of self-supported roofing in India, witnessing construction spends of INR 24 trillion and INR 4 trillion, respectively, between FY21-25. Increased investments in the Railways also contributed to the growth as self-supported steel roofing is finding applications at railways stations and sheds, owing to their durability.

Moving forward, the self-supported roofing market in India is projected to moderately grow at a CAGR 5-7% between FY25-30 to reach INR 3.8-4.2 billion by FY30. This growth will be supported by sustained investments in the infrastructure and industrial sectors along with rising awareness of the benefits of self-supported roofing. However, volatility in steel prices and domestic demand will remain key monitorable, given their potential impact on the overall market growth and profitability.

## Self-supported steel roofing market in India



Source: Crisil Intelligence

## Growth drivers for self-supported roofing industry in India

### Growth in industrial warehousing demand

Warehousing plays an active role in various industries, acting as a backbone for storage, logistics and distribution. One of key drivers of the self-supported steel roofing industry in warehousing is the need for large open spaces without internal columns or support. This allows for flexible storage arrangements and seamless movement of goods within the warehouse, optimising utilisation and improving operational efficiency. Furthermore, the expansion of e-commerce and quick commerce has mandated the need for strategically located distribution centres. The COVID-19 pandemic-induced lockdowns provided a thrust to the e-commerce industry in India. The industry witnessed an addition of several first-time buyers, and it is expected many of them would continue their transactions on e-commerce platforms even post-COVID given the convenience these e-commerce platforms provide. In order to improve the convenience offered to their buyers, the e-commerce companies are aiming for quicker deliveries with even services like same-day delivery on offer. In order to possess and enhance their fast delivery capabilities, the e-commerce companies require operational points closer to the city limits. Therefore, it is expected that the e-commerce companies will have an increased need for warehouses near city limits in order to carry out their operations.

A self-supported roof would be advantageous for e-commerce players in the construction of warehouses in prime locations, owing to its low-cost maintenance and faster installation. Thereby resulting in shorter construction timelines. This facilitates efficient last-mile logistics, contributing to the overall efficiency of supply chain operations.

Crisil estimates the growth in demand was around 5-10% with net absorption of 40-45 msf in fiscal 2024, owing to the high base and sharp moderation in the e-commerce segment even though demand from the 3PL segment was robust. However, in fiscal 2025, industrial warehousing demand is estimated to have grown by 19-24%, attributable to the ongoing growth of the 3PL segment as well as the recent pace of advancement in the manufacturing segment.

Over the long term, the annual demand for Grade A & Grade B warehouses in top 8 Indian cities is expected to grow at a CAGR of 11-16% between fiscals 2025 and 2029. The annual supply is also expected to grow at a similar CAGR of 11-16% in the said period.

This demand will be fuelled by robust 3PL demand from different sectors, such as electronics and white goods, retail and fast-moving consumer goods to optimise the logistics and supply chain of the companies, which makes it a lucrative option for companies in the aforementioned sectors. Additionally, the retail industry also witnessed a marked shift in India since the Covid-19 pandemic. A significantly high proportion of retailers are resorting to omni-channel sales wherein they are pursuing selling of their products on online platforms. Additionally, the retailers are also maintaining higher inventories near city limits to increase the speed of servicing the demand for products and because they have witnessed a reduction in the replenishment cycles. Owing to the trends outlined above, the e-retail industry is expected to continue seeing expansion of fulfilment centres and dark stores. The fulfilment centres will expand near the supply and demand centres, owing to the typical characteristics of the e-retail industry of dynamic order size and low turnaround time.

### Government focus on agriculture warehousing

In order to address the shortage of food grain storage capacity in the country, the Government in May 2023, has approved the "World's Largest Grain Storage Plan in Cooperative Sector", which is being rolled out as a Pilot Project in different states/UTs of the country.

The Plan entails creation of various agri infrastructure at Primary Agricultural Credit Societies (PACS) level, including setting up decentralized godowns, custom hiring center, processing units, Fair Price Shops, etc. through convergence of various existing schemes of the Government of India (GoI), such as, Agriculture Infrastructure Fund (AIF), Agricultural Marketing Infrastructure Scheme (AMI), Sub Mission on Agricultural Mechanization (SMAM) Pradhan Mantri Formalization of Micro Food Processing Enterprises Scheme (PMFME), etc. Under these schemes, PACS can avail subsidies and interest subvention benefits for construction of godowns/storage facilities and setting up of other agri infrastructure.

Further, NABARD is also extending financial support to PACS by refinancing them at highly subsidized rates of around 1 percent, after incorporating the benefits of 3% interest subvention under AIF scheme for projects up to Rs. 20 million. Therefore, the plan aims to strengthen the economic condition of PACS by diversifying their business activities and giving them additional sources of revenue thus improving their financial sustainability.

States/ UTs and National level Cooperative Federations, like National Cooperative Consumers Federation (NCCF) and National Agricultural Cooperative Marketing Federation of India Ltd. (NAFED), have identified 1,711 PACS for creation of storage capacity under the Pilot Project. As of December 2023, construction of godown is going in 13 PACS of 13 States/ UTs under the Pilot Project.

This growth in agricultural warehousing further amplifies the need for self-supported roofing solutions. These roofs, free from leaks and bird nuisance, enable to preserve the food quality and reduce the agricultural spoilage. In FY24, the production of key crops was below optimal levels due to poor monsoon caused by the El Nino weather phenomenon, resulting in a YoY demand growth of only 2-3% in agricultural warehousing. However, in FY25, the production of key crops are likely to increase materially due to the low base of the previous year and other factors such as greater acreage and high prices. Furthermore, restrictions on exports are also likely to bode well for domestic agri-warehousing demand. Consequently, the agri-warehousing demand is likely to grow by 3-5% on-year.

Over FY25-29, Crisil expect agricultural warehousing demand to clock 2-4% compound annual growth rate (CAGR), reaching around 0.8 billion sq ft, backed by expectations of normal monsoons and sufficient reservoir levels.

### **Growth in railway investments**

Crisil estimates construction investment in railways to have increased to INR 1.2 trillion in FY25. The rise is post an expected rise of 15% CAGR in construction investments of Railways between FY21-24.

Over the fiscals 2026-2030, construction opportunities worth INR 6.5-7.5 trillion are expected in the sector, with several major projects in the pipeline. These include the development of new railway corridors for energy, minerals, cement, port connectivity, and high-traffic routes, with an estimated investment of INR 5 trillion. In the freight sector, the Eastern Dedicated Freight Corridor (DFC) is fully operational, while only 100 km of the Western DFC remains under construction, expected to be completed by the end of this fiscal year. Additionally, work will soon begin on three new freight corridors – East Coast, East-West, and North-South, covering 4,358 km at an estimated cost of INR 0.8-0.9 trillion.

The government is also focusing on railway safety and station redevelopment. The KAVACH safety system is being installed to reduce accidents, while the Amrit Bharat Station Scheme aims to modernize and upgrade railway stations, creating an additional INR 0.8 trillion investment opportunity. These initiatives highlight the government's commitment to transforming the railway sector, making it safer, more efficient, and better connected.

These initiatives and investment growth is expected to contribute positively to self-supported roofing demand. Infrastructure projects in railways, including stations, Limited Height Subway (LHS), washing lines, workshops, car sheds, and maintenance facilities, require roofing solutions that are durable, leak-proof and time efficient. As self-supported roofing systems provide multiple benefits including these, these become the preferred choice in multiple investment projects. Hence, the demand for self-supported roofing is estimated to grow further.

### **Growing demand for new-age roofing systems**

As construction practices and technology evolve, acceptance of and demand for new roofing systems, such as self-supported roofing, metal sheets, etc, has been growing.

Self-Supported steel roofing provides structural integrity and durability to the building. Its flexible design optimizes space utilization and architectural design. Furthermore, it also streamlines project timeline by reducing delays, allowing for quicker completions and potential long term cost savings.

As technology advances further, companies will have access to more sophisticated engineering software for better understanding of roof dimensions. This will help ease the technical requirements of non-conventional roofing systems, which will further provide impetus to self-supported roofing systems.



## Growing revenue of MSME segment

Micro, small and medium enterprises (MSMEs) segment forms an integral part of economy in terms of its contribution in GDP, employment, exports and lending. Despite hiccups created by pandemic over the last several quarters, recovery across most SME sectors is evident in recent months. In long term, the segment will continue to offer attractive business opportunities for financiers.

The MSME sector's revenue is estimated to have grown by ~5% in fiscal 2025 and is projected to grow by 6-7% on-year in fiscal 2026 led by consumption and healthcare led sectors. Demand for chronic therapies in domestic market coupled with improved exports in regulated and semi-regulated market will benefit the healthcare sector. In the consumption services vertical, increasing enrolments and fee hikes will support growth of coaching classes. While in the consumption industrial vertical, demand from the OEM segment followed by replacement and export markets will aid auto component sector revenue growth.

This growth of MSME sector is anticipated to drive the demand of new infrastructure like warehouses, manufacturing units, commercial spaces, etc. This, in turn is expected to boost the demand for self-supported roofing.

## Key challenges of the self-supported roofing industry

| Growth drivers                                          | Description                                                                                                                                                                                                                                                                                                                                                                      |
|---------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Shortage of qualified workforce                         | Self-supported roofs are usually made on site. They are custom-made as per building measurements. Hence, planning, designing and installation requires specialised skills. Shortage of skilled labour can lead to potential delays in project timelines and higher labour cost.                                                                                                  |
| Fluctuating raw material cost                           | The cost of primary raw materials such as steel and PPGL can be an issue due to geopolitical concerns and global supply chain disruptions. This would not only delay the project but also lead to cost overruns.                                                                                                                                                                 |
| Lower awareness compared to traditional roofing systems | Due to low awareness of self-supported roofing in India, traditional roofing methods are often preferred due to familiarity, availability of the labour and established practices. Lack of awareness about the benefits of self-supported roofing also leads to reluctance in adoption, limiting the growth of the self-supported roofing industry.                              |
| Large unorganized market                                | The self-supported roofing industry is fairly unorganized with multiple small players operating in the market. This leads to varied pricing as inconsistent quality, creating difficulties in identifying reliable suppliers with good quality products. Additionally, the substantial presence of unorganized sector also intensifies competition and exerts pricing pressure.  |
| High entry barriers                                     | Entry in self-supported roofing market involves significant barriers, including moderate capital requirements, access to advance equipment and specialized technical expertise. Additionally, large corporates usually prefer players with a strong market presence and proven past performance, creating additional challenges for new entrants to gain foothold in the market. |

Source: Crisil Intelligence

## 6. Assessment of competitive landscape of pre-engineered buildings industry in India

In this section, Crisil has analysed some key players operating in the integrated PEB industry in India. Integrated players provide end-to-end PEB solutions, including design, engineering, fabrication and onsite delivery and installation.

Major steel players such as Steel Authority of India Limited (SAIL), Rashtriya Ispat Nigam (RINL), Tata Steel Limited Group (TSL), ArcelorMittal and Nippon Steel (AM/NS), Jindal South West Group (JSWL) & Jindal Steel & Power Limited (JSPL) are not considered since major business of these steel players comes from manufacturing steel and steel products, including structural steel products. These steel players supply to integrated PEB players.

Moreover, the list of competitive peers considered in this section is not exhaustive but indicative. Only players providing integrated pre-engineered steel building offerings within a comparable revenue range have been considered in this section.

Data has been obtained from publicly available sources, including annual reports available in the public domain/ filed with the Registrar of Companies (RoC), investor presentations of listed players, regulatory filings, rating rationales, and/or company websites and social media pages. Financials in the competitive section have been re-classified by Crisil, based on annual reports available in the public domain/ filed with the RoC and financial filings by the relevant players. Financial ratios used in this report may not match with the reported financial ratios by the players on account of Crisil's standardisation and re-classification.

### 6.1 Overview of key players

| Company name                    | Year of incorporation | Listed/ Unlisted entity <sup>ss</sup> | Business overview <sup>1</sup>                                                                                                                                                                                                   |
|---------------------------------|-----------------------|---------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Bansal Roofing Products Limited | 2008                  | Listed                                | Bansal Roofing Products Limited was founded in 2008 and is into manufacturing of PEBs, decking sheets, roofing Sheets and Roofing Accessories such as Colour Coated Roof Sheets, FRP Roof Sheets, and Polycarbonate Sheets, etc. |

| Company name                                               | Year of incorporation | Listed/ Unlisted entity <sup>ss</sup> | Business overview <sup>1</sup>                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|------------------------------------------------------------|-----------------------|---------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Everest Industries Limited                                 | 1934                  | Listed                                | Everest Industries Ltd is a pre-engineered steel building manufacturer in India and has ~90 years of experience in supporting industrial projects, warehousing infrastructure, multi-storey process buildings, composite structures and pipe racks, among others.                                                                                                                                                                                                |
| Epack Prefab Technologies Limited                          | 1999                  | Unlisted <sup>2</sup>                 | Epack Prefab Technologies Limited is a group company of EPack and has over 24 years of experience. The company offers multiple products/ services including pre-engineered buildings, prefabricated modular buildings, sandwich insulated panels, light gauge steel frames, roofing and cladding solutions, porta cabins and its accessories, etc.                                                                                                               |
| BirlaNu Ltd (formerly HIL Limited)                         | 1955                  | Listed                                | BirlaNu Ltd (formerly HIL Limited) is a CK Birla Group company. The company has multiple offerings in building material solutions including fiber cement humid cure roofing sheets, autoclaved aerated concrete blocks (fly ash blocks), fiber cement board and panels, plumbing solutions, wall care putty, etc.                                                                                                                                                |
| Interarch Building Products Limited                        | 1983                  | Listed                                | Interarch Building Products Ltd has 40+ years of experience in pre-engineered steel construction related to design, manufacture, logistics, supply and project execution. It has worked with industry players in project development and construction, providing support to industrial, commercial and infrastructure projects.                                                                                                                                  |
| Kirby Building Systems & Structures India Private Limited* | 2005                  | Unlisted                              | Kirby Building Systems & Structures India Pvt Ltd is engaged in the business of manufacture and construction of Pre-Engineered Buildings/ Steel Structural / Industrial Racking and components of iron and steel. It executes projects across multiple industries, including industrial, commercial, agriculture and infrastructure. Kirby is a 100% subsidiary of Kuwait-based Alghanim Industries, which has experience of more than 40 years in PEB industry. |
| M & B Engineering Limited                                  | 1981                  | Unlisted                              | M&B Engineering Ltd is an engineering solutions provider for construction of steel structures in India, engaged in the manufacturing of pre-engineered buildings (PEBs), self-supported steel roofing solutions and structural steel components. The group provides turnkey solutions for engineering and infrastructure projects. The company deals in pre-engineered buildings, structure steels, steel roofing and components thereof.                        |
| Pennar Industries Limited                                  | 1975                  | Listed                                | Pennar Industries Ltd has experience of over 48 years in offering multiple products/ services, including PEBs and structural steel buildings across sectors such as commercial and high rises, industrial and distribution facilities, health and education buildings, and stadium and leisure centres, etc.                                                                                                                                                     |
| Zamil Steel Buildings India Private Limited                | 2003                  | Unlisted                              | Zamil Steel Buildings India Private Limited was incorporated in 2003. The company is engaged in the business of designing, manufacturing, supply of Steel Structural materials, PEBs and parts thereof. Its corporate office is located in Pune. Overall, Zamil Steel has over 45 years of experience in this segment (Zamil Steel Pre-Engineered Buildings Co. Ltd. was established in 1977 in Dammam, Saudi Arabia.)                                           |

Notes:

\*Data from international website

\$\$ Status as of 5th Feb 2025

<sup>1</sup> Details about sector presence of the companies are taken from respective company websites and are not exhaustive.

<sup>2</sup> EPack Prefab Technologies Ltd have filed DRHP on 21st January 2025

Note: This list is indicative and non-exhaustive.

Source: Company websites, annual reports available in the public domain/ filed with the RoC, Crisil Intelligence

## PEB related Manufacturing plants and capacity

| Company name                                                   | Manufacturing plants* | Installed capacity (MT/ annum) * |
|----------------------------------------------------------------|-----------------------|----------------------------------|
| Bansal Roofing Products Ltd <sup>1</sup>                       | 1                     | 24,000                           |
| Everest Industries Ltd <sup>2</sup>                            | 2                     | 72,000                           |
| EPack Prefab Technologies Ltd <sup>3</sup>                     | 3                     | 133,924                          |
| BirlaNu Limited (formerly HIL Limited) <sup>4</sup>            | N.A.                  | N.A.                             |
| Interarch Building Products Ltd <sup>5</sup>                   | 5                     | 161,000                          |
| Kirby Building Systems & Structures India Pvt Ltd <sup>6</sup> | 3                     | 300,000                          |
| M & B Engineering Ltd <sup>7</sup>                             | 2                     | 103,800                          |
| Pennar Industries Ltd <sup>8</sup>                             | 2                     | 90,000                           |

| Company name                                     | Manufacturing plants* | Installed capacity (MT/ annum) * |
|--------------------------------------------------|-----------------------|----------------------------------|
| Zamil Steel Buildings India Pvt Ltd <sup>9</sup> | 1                     | 100,000                          |

N.A.: Not available

The values in the above table are on as reported basis, in line with the notes below and reflects the latest available information

\* Related to PEB/structural steel

- As per Bansal Roofing Product Limited annual report 2024, it has a manufacturing plant in Savli Taluka of Vadodara district. Additionally, the company has capacity to produce up to 1,500 MT per month of roll forming products and 500 MT per month of pre-engineered buildings (PEB). The above capacity is derived based on 2 shifts of 8 hours each.
- According to Annual report of Everest Industries Ltd for FY24, it has capacity of 72,000 MT related to PEB. Everest has two manufacturing facilities related to PEB as per its website accessed in June 2025.
- As per EPack Prefab Technologies Ltd DRHP filings, the company's pre-engineered steel building capacity comprises of three manufacturing facilities having an aggregate installed capacity of 133,924 MTPA as on 31st December 2024
- As per BirlaNu Limited (formerly HIL Limited) fiscal 2024 annual report, company has 32 manufacturing facilities (including in Germany and Austria)
- As per Interarch Building Products Ltd Q4FY25 investor presentation, it had aggregate installed capacity of 161,000 MTPA and 5 manufacturing facilities in Uttarakhand, Andhra Pradesh & Tamil Nadu
- Kirby Building Systems network produces ~515,000+ MT per annum across 7+ plants globally and 300,000 MT per annum in India as per its website accessed in June 2025
- M&B Engineering Ltd has two manufacturing facilities at Sanand, Gujarat and Cheyyar, Tamil Nadu for the manufacturing of PEBs and complex structural steel components with a combined installed capacity of 103,800 MTPA as of March 31, 2025 for manufacturing PEBs.
- Pennar Industries has 13 manufacturing plants as per its Q4 FY25 investor presentation. The company has 2 manufacturing plants related to PEBs in India as per its Q4 FY25 investor presentation. Pennar Industries has manufacturing facility near Hyderabad with a production capacity of 90,000 MT per annum for steel buildings as per its website accessed in June 2025.
- Zamil Steel operates 12 manufacturing facilities around the world as per its website accessed in June 2025. Zamil Steel manufactures a total 500,000 MT of fabricated steel per annum as per its website accessed in June 2025.

Figure in the table represents capacity of the Ranjangaon, Pune manufacturing plant of the company (Pre-engineered buildings capacity of 80,000 MT per annum + Structural Steel fabrication capacity of 20,000 MT per annum)

Source: Company filings, annual reports available in the public domain/ filed with the RoC, company websites, Crisil Intelligence

- M&B Engineering Ltd is one of India's leading Pre-Engineered Buildings (PEB) players (installed capacity being greater than 100,000 MTPA - M&B Engineering has installed capacity of 103,800 MTPA for PEB structures and 1,800,000 square metres per annum for self-supported roofing solutions as of March 31, 2025)
- M&B Engineering Ltd.'s Sanand Facility is the only PEB manufacturing facility in India with a certification from the American Institute of Steel Construction (AISC), as per AISC website

## 6.2 Overview of key financial parameters

### Vertical overview

| Company                                                        | Vertical Information                                                                                                                                                                                                                                                                                                  | Revenue contribution ** |
|----------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|
| Bansal Roofing Products Ltd*                                   | Manufacture of Pre-Engineered Building and Roofing Products.                                                                                                                                                                                                                                                          | 100%                    |
| Everest Industries Ltd <sup>1</sup>                            | Building Products (includes manufacturing and trading of roofing products, boards and panels, other building products and accessories)                                                                                                                                                                                | 65%^                    |
|                                                                | Steel Buildings (consist of manufacture and erection of pre-engineered and smart steel buildings and its accessories)                                                                                                                                                                                                 | 35%^                    |
| EPack Prefab Technologies Ltd <sup>^</sup>                     | Pre-engineered and Prefabricated Building Solutions                                                                                                                                                                                                                                                                   | 82%                     |
|                                                                | EPS (Expanded Polystyrene) Packaging                                                                                                                                                                                                                                                                                  | 18%                     |
| BirlaNu Limited (formerly HIL Limited) <sup>1</sup>            | Roofing solutions- Manufacturing and distributing Fibre Cement Sheets, Non-asbestos Cement Sheets, Block joining mortars                                                                                                                                                                                              | 31%^                    |
|                                                                | Building Solutions- Manufacturing and distributing Fly Ash Blocks, Boards, Aerocon Panels and Dry-mix                                                                                                                                                                                                                 | 15%^                    |
|                                                                | Polymer Solutions- Manufacturing and distributing Pipes & Fittings, Wall Putty and Construction Chemicals                                                                                                                                                                                                             | 20%^                    |
|                                                                | Flooring Solutions- Manufacturing and distributing Laminate, Engineered and Resilient Flooring, Skirtings and Wall Panel products                                                                                                                                                                                     | 34%^                    |
|                                                                | Others- Wind Power, Material Handling and Processing Plant and Equipments                                                                                                                                                                                                                                             | 0% <sup>2</sup>         |
| Interarch Building Products Ltd*                               | Manufacturing, supply, erection and installation of pre-engineered buildings, metal roofing & cladding system and metal false ceilings                                                                                                                                                                                | 100%                    |
| Kirby Building Systems & Structures India Pvt Ltd <sup>#</sup> | Manufacture and construction of Pre-Engineered Buildings/ Steel Structural / Industrial Racking and components of iron and steel. It also provides designing, drafting, and engineering services for construction of Pre-Engineered Buildings/ Steel Structural/ Industrial Racking and components of iron and steel. | 100%                    |
| M & B Engineering Limited <sup>@</sup>                         | Phenix division (product portfolio for the Phenix Division consists of pre-engineered buildings and structural steel. Offerings under PEBs includes main frames, secondary structural components, accessories, etc. Structural steel offerings including H-Type Beams, I-Type Beams, etc.                             | 77%                     |
|                                                                | Proflex division (manufacture and install self-supported steel roofings)                                                                                                                                                                                                                                              | 23%                     |

| Company                              | Vertical Information                                                                                                                                                                                                                                                                                                                              | Revenue contribution ** |
|--------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|
| Pennar Industries Ltd <sup>1 4</sup> | Diversified Engineering (railways-wagons, steel, solar module mounting solutions, industrial boilers & heaters, chemicals & fuel additives, solar panels, precision tubes, BIW, hydraulics and auto components.)                                                                                                                                  | 52%^                    |
|                                      | Custom designed building solutions & auxiliaries (Pre-engineered Buildings, construction equipments and Engineering Services) <sup>3</sup>                                                                                                                                                                                                        | 48%^                    |
| Zamil Steel Buildings India Pvt Ltd* | The Company's activities involve predominantly manufacturing of steel structures and parts thereof, which are considered to be within a single business segment since these are subject to similar risks and returns. Accordingly, steel structures comprise the primary basis of segmental information as set out in these financial statements. | 100%                    |

Note:

\* These financials are standalone as these companies do not have subsidiaries

\*\* Revenue contribution is considered as disclosed in the respective company's annual report and have not been reclassified by Crisil

# Financials for Kirby Building Systems & Structures India are on a calendar year basis (e.g., in the above table, Financial Year 2024 is calendar year 2023, etc)

^^ The numbers are as of FY25 basis Q4FY25 quarterly numbers reported by the companies

^ These are 2024 financial years numbers only

@ Segmental split as of FY25

1 Following formula has been used for calculating revenue contribution: Revenue of the respective segment / Total revenue

2 Revenue contribution of Others- Wind Power, Material Handling and Processing Plant and Equipments for BirlaNu Ltd (formerly HIL Limited) stood at ~0.2% in fiscal 2025

3 Pennar industries' custom designed building solutions & auxiliaries vertical includes revenue from pre-engineered buildings, construction equipments and engineering services.

Source: Company annual reports available in the public domain/ filed with the RoC, Crisil Intelligence

### Revenue from operations (fiscal 2022-2025)

| Company Name (Rs million)                          | FY22     | FY23     | FY24     | FY25     | CAGR (FY22-24) |
|----------------------------------------------------|----------|----------|----------|----------|----------------|
| Bansal Roofing Products Ltd*                       | 725.9    | 932.5    | 1,057.0  | 966.3    | 20.7%          |
| Everest Industries Ltd^                            | 13,647.1 | 16,476.3 | 15,754.5 | 17,228.2 | 7.4%           |
| EPack Prefab Technologies Ltd^                     | 4,501.1  | 6,567.6  | 9,049.0  | N.A      | 41.8%          |
| BirlaNu Limited (formerly HIL Limited)^            | 35,202.4 | 34,789.6 | 33,749.7 | 36,152.3 | -2.1%          |
| Interarch Building Products Ltd*                   | 8,349.4  | 11,239.3 | 12,933.0 | 14,538.3 | 24.5%          |
| Kirby Building Systems & Structures India Pvt Ltd# | 17,248.1 | 23,123.8 | 23,957.0 | N.A      | 17.9%          |
| M & B Engineering Ltd^                             | 6,882.3  | 8,804.7  | 7,950.6  | 9,885.5  | 7.5%           |
| Pennar Industries Ltd^                             | 22,657.5 | 28,946.2 | 31,305.7 | 32,265.8 | 17.5%          |
| Zamil Steel Buildings India Pvt Ltd*               | 5,307.3  | 6,227.9  | 7,617.5  | N.A      | 19.8%          |

Note:

FY25 numbers are as per Q4FY25 quarterly reports

\*on standalone basis

# Financials for Kirby Building Systems & Structures India Pvt Ltd are on a calendar year basis (e.g., in the above table, Financial Year 2024 is calendar year 2023, etc)

^Financial numbers of these companies include verticals other than PEB related and are reported at company level, which may not be completely and directly comparable with the financial numbers of other PEB-focused players

Source: Company annual reports available in the public domain/ filed with the RoC, Crisil Intelligence

### Operating Profit Before Depn. Interest and Taxes (OPBDIT) (fiscal 2022-2025)

| Company Name (Rs million)                          | FY22    | FY23    | FY24    | FY25    | CAGR (FY22-24) |
|----------------------------------------------------|---------|---------|---------|---------|----------------|
| Bansal Roofing Products Ltd*                       | 57.4    | 69.1    | 65.7    | 91.8    | 6.9%           |
| Everest Industries Ltd^                            | 689.5   | 675.2   | 409.6   | 299.0   | -22.9%         |
| EPack Prefab Technologies Ltd^                     | 355.4   | 515.3   | 869.9   | N.A     | 56.5%          |
| BirlaNu Limited (formerly HIL Limited)^            | 3,914.0 | 2,229.2 | 1,244.5 | 585.8   | -43.6%         |
| Interarch Building Products Ltd*                   | 328.9   | 1,063.8 | 1,130.2 | 1,362.4 | 85.4%          |
| Kirby Building Systems & Structures India Pvt Ltd# | 1,727.2 | 2,086.5 | 2,594.2 | N.A     | 22.6%          |
| M & B Engineering Ltd^                             | 418.3   | 664.3   | 796.2   | 1,263.8 | 38.0%          |
| Pennar Industries Ltd^                             | 1,713.6 | 2,211.9 | 2,729.7 | 3,107.5 | 26.2%          |
| Zamil Steel Buildings India Pvt Ltd*@              | (96.6)  | 82.2    | 262.1   | N.A     | n.m.           |

Note:

n.m.: not meaningful

FY25 numbers are as per Q4FY25 quarterly reports

\*on standalone basis

OPBDIT=Profit/ (loss) for the year - Exceptional items, Share of profit/(loss) of equity accounted investees (net of tax), Share of profit/(loss) from joint venture and Other income + (Finance costs, Depreciation and amortisation, and Total income tax expenses)

# Financials for Kirby Building Systems & Structures India Pvt Ltd are on a calendar year basis (e.g., in the above table, Financial Year 2024 is calendar year 2023, etc)

^Financial numbers of these companies include verticals other than PEB related and are reported at company level, which may not be completely and directly comparable with the financial numbers of other PEB-focused players

Source: Company annual reports available in the public domain/ filed with the RoC, Crisil Intelligence

## Profit after tax (PAT) (fiscal 2022-2025)

| Company Name (Rs million)                          | FY22    | FY23    | FY24    | FY25    | CAGR (FY22-24) |
|----------------------------------------------------|---------|---------|---------|---------|----------------|
| Bansal Roofing Products Ltd*                       | 39.4    | 41.7    | 35.5    | 55.4    | -5.1%          |
| Everest Industries Ltd^                            | 440.9   | 423.6   | 180.0   | -36.0   | -36.1%         |
| EPack Prefab Technologies Ltd^                     | 195.2   | 239.7   | 429.6   | N.A     | 48.3%          |
| BirlaNu Limited (formerly HIL Limited)^            | 2,104.4 | 971.0   | 347.9   | -329.0  | -59.3%         |
| Interarch Building Products Ltd*                   | 171.3   | 814.6   | 862.6   | 1,078.3 | 124.4%         |
| Kirby Building Systems & Structures India Pvt Ltd# | 1,069.1 | 1,334.9 | 1,649.9 | N.A     | 24.2%          |
| M & B Engineering Ltd^                             | 163.1   | 328.9   | 456.3   | 770.5   | 67.3%          |
| Pennar Industries Ltd^                             | 419.1   | 754.3   | 983.5   | 1,194.5 | 53.2%          |
| Zamil Steel Buildings India Pvt Ltd*               | (204.4) | (66.2)  | 98.9    | N.A     | n.m.           |

Note:

n.m.: not meaningful

\*on standalone basis

FY25 numbers are as per Q4FY25 quarterly reports

# Financials for Kirby Building Systems & Structures India Pvt Ltd are on a calendar year basis (e.g., in the above table, Financial Year 2024 is calendar year 2023, etc)

^Financial numbers of these companies include verticals other than PEB related and are reported at company level, which may not be completely and directly comparable with the financial numbers of other PEB-focused players

Source: Company annual reports available in the public domain/ filed with the RoC, Crisil Intelligence

## Key ratios (fiscal 2024)

| Company name                                       | OPBDIT% | PAT% | RoCE% <sup>S</sup> | RoE% <sup>S</sup> | RoCE%<br>(inc. total net worth) | RoE%<br>(inc. total net worth) | Net Fixed Assets<br>Turnover Ratio |
|----------------------------------------------------|---------|------|--------------------|-------------------|---------------------------------|--------------------------------|------------------------------------|
| Bansal Roofing Products Ltd*                       | 6.2%    | 3.4% | 16.8%              | 13.7%             | 16.8%                           | 12.8%                          | 3.6                                |
| Everest Industries Ltd^                            | 2.6%    | 1.1% | 4.0%               | 3.1%              | 4.1%                            | 3.0%                           | 3.3                                |
| EPack Prefab Technologies Ltd^                     | 9.6%    | 4.7% | 27.5%              | 29.9%             | 24.1%                           | 25.4%                          | 3.8                                |
| BirlaNu Limited (formerly HIL Limited)^            | 3.7%    | 1.0% | 2.2%               | 3.5%              | 1.9%                            | 2.8%                           | 2.3                                |
| Interarch Building Products Ltd*                   | 8.7%    | 6.6% | 26.9%              | 20.4%             | 26.0%                           | 19.4%                          | 7.4                                |
| Kirby Building Systems & Structures India Pvt Ltd# | 10.8%   | 6.8% | 70.2%              | 46.5%             | 54.0%                           | 37.8%                          | 11.0                               |
| M & B Engineering Ltd^                             | 10.0%   | 5.6% | 21.8%              | 22.4%             | 19.2%                           | 19.7%                          | 5.5                                |
| Pennar Industries Ltd^                             | 8.7%    | 3.1% | 16.5%              | 12.0%             | 15.3%                           | 11.2%                          | 3.4                                |
| Zamil Steel Buildings India Pvt Ltd*               | 3.4%    | 1.3% | 13.6%              | 9.5%              | 10.8%                           | 9.0%                           | 10.2                               |

Note:

N.A.- Not Available

\*on standalone basis

# Financials for Kirby Building Systems & Structures India Pvt Ltd are on a calendar year basis (e.g., in the above table, Financial Year 2024 is calendar year 2023, etc)

^Financial numbers of these companies include verticals other than PEB related and are reported at company level, which may not be completely and directly comparable with the financial numbers of other PEB-focused players

Formulae used in the above table are as follows:

OPBDIT % = OPBDIT / revenue from operations

PAT % = PAT / total income

RoCE<sup>S</sup> (basis tangible equity) = Profit before interest and tax (PBIT) / average of capital employed

Capital employed: Total debt+ Total Deferred Tax Liability+ Total tangible equity

Return on Equity (RoE)<sup>S</sup> (basis tangible equity) = PAT / average tangible net worth

RoE (including total net worth) = Profit/ (loss) for the year (Excluding share of minority in profits)/ Total equity (Excluding non-controlling interest)

Return on Capital Employed (including total net worth)=EBIT/ Capital employed.

Capital employed is calculated as the sum of Total equity (including non-controlling interest), Non-current borrowings and Current borrowings while EBIT is calculated as OPBDIT add Other income, share of profit/(loss) of equity accounted investees (net of tax) and share of profit/(loss) from joint venture less depreciation and amortization

Net Fixed Assets Turnover Ratio = Revenue from operations for the year/ Net Property, plant and equipment, Capital work-in-progress, Goodwill, Intangible assets, Intangible assets under development and Right-to-use assets

Source: Company annual reports available in the public domain/ filed with the RoC, Crisil Intelligence

## Key ratios (fiscal 2025)

| Company name                 | OPBDIT% | PAT% | RoCE% <sup>S</sup> | RoE% <sup>S</sup> | RoCE%<br>(inc. total net worth) | RoE%<br>(inc. total net worth) | Net Fixed Assets<br>Turnover Ratio |
|------------------------------|---------|------|--------------------|-------------------|---------------------------------|--------------------------------|------------------------------------|
| Bansal Roofing Products Ltd* | 9.5%    | 5.7% | 21.7%              | 18.2%             | 20.6%                           | 16.7%                          | 3.3                                |

| Company name                                        | OPBDIT% | PAT%  | RoCE% <sup>s</sup> | RoE% <sup>s</sup> | RoCE%<br>(inc. total net worth) | RoE%<br>(inc. total net worth) | Net Fixed Assets<br>Turnover Ratio |
|-----------------------------------------------------|---------|-------|--------------------|-------------------|---------------------------------|--------------------------------|------------------------------------|
| Everest Industries Ltd <sup>^</sup>                 | 1.7%    | -0.2% | 0.8%               | -0.6%             | 0.7%                            | -0.6%                          | 3.0                                |
| EPack Prefab Technologies Ltd <sup>^</sup>          | N.A.    | N.A.  | N.A.               | N.A.              | N.A.                            | N.A.                           | N.A.                               |
| BirlaNu Limited (formerly HIL Limited) <sup>^</sup> | 1.6%    | -0.9% | -3.4%              | -3.5%             | -3.0%                           | -2.7%                          | 2.1                                |
| Interarch Building Products Ltd*                    | 9.4%    | 7.3%  | 23.5%              | 18.0%             | 18.9%                           | 14.4%                          | 6.4                                |
| Kirby Building Systems & Structures India Pvt Ltd   | N.A.    | N.A.  | N.A.               | N.A.              | N.A.                            | N.A.                           | N.A.                               |
| M & B Engineering Ltd <sup>^</sup>                  | 12.8%   | 7.7%  | 26.1%              | 28.7%             | 24.8%                           | 25.1%                          | 5.6                                |
| Pennar Industries Ltd <sup>^</sup>                  | 9.6%    | 3.7%  | 16.4%              | 12.8%             | 15.7%                           | 11.9%                          | 3.3                                |
| Zamil Steel Buildings India Pvt Ltd*                | N.A.    | N.A.  | N.A.               | N.A.              | N.A.                            | N.A.                           | N.A.                               |

Note:

N.A.- Not Available

\*on standalone basis

FY25 numbers are as per Q4FY25 quarterly reports

<sup>^</sup>Financial numbers of these companies include verticals other than PEB related and are reported at company level, which may not be completely and directly comparable with the financial numbers of other PEB-focused players

Formulae used in the above table are as follows:

OPBDIT % = OPBDIT / revenue from operations

PAT % = PAT / total income

RoCE<sup>s</sup> (basis tangible equity) = Profit before interest and tax (PBIT) / average of capital employed

Capital employed: Total debt+ Total Deferred Tax Liability+ Total tangible equity

Return on Equity (RoE)<sup>s</sup> (basis tangible equity) = PAT / average tangible net worth

RoE (including total net worth) = Profit/ (loss) for the year (Excluding share of minority in profits)/ Total equity (Excluding non-controlling interest)

Return on Capital Employed (including total net worth)=EBIT/ Capital employed.

Capital employed is calculated as the sum of Total equity (including non-controlling interest), Non-current borrowings and Current borrowings while EBIT is calculated as OPBDIT add Other income, share of profit/(loss) of equity accounted investees (net of tax) and share of profit/(loss) from joint venture less depreciation and amortization

Net Fixed Assets Turnover Ratio = Revenue from operations for the year/ Net Property, plant and equipment, Capital work-in-progress, Goodwill, Intangible assets, Intangible assets under development and Right-to-use assets

Source: Company annual reports available in the public domain/ filed with the RoC, Crisil Intelligence

## OUR BUSINESS

*Some of the information in this section, including information with respect to our business plans and strategies, contain forward-looking statements that involve risks and uncertainties. Prospective investors should read “Forward-Looking Statements” beginning on page 17 for a discussion of the risks and uncertainties related to those statements along with “Risk Factors”, “Financial Information” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” beginning on pages 28, 300 and 363, respectively, for a discussion of certain factors that may affect our business, financial condition or results of operations. Our actual results may differ materially from those expressed in or implied by these forward-looking statements.*

*Our Company’s financial year commences on April 1 and ends on March 31 of the immediately subsequent year, and references to a particular fiscal year are to the 12 months ended March 31 of that particular year. Unless otherwise indicated or the context otherwise requires, the financial information for Fiscal 2025, Fiscal 2024, and Fiscal 2023, included herein is based on or derived from our Restated Consolidated Financial Statements included in this Red Herring Prospectus. For further information, see “Restated Consolidated Financial Statements” beginning on page 300. Please also refer to “Definitions and Abbreviations” on page 1 for certain terms used in this section. The Restated Consolidated Financial Statements is based on our audited financial statements and is restated in accordance with the Companies Act, 2013, and the SEBI ICDR Regulations. Our audited financial statements are prepared in accordance with Indian Accounting Standards, which differs in certain material respects with IFRS and U.S. GAAP. For details, see “Risk Factors – Certain differences exist between Ind AS used to prepare our financial information and other accounting principles, such as US GAAP and IFRS which may affect investors’ assessments of our Company’s financial condition” on page 72.*

*Unless the context otherwise requires, in this section, references to “we”, “us”, “our” “our Company” or “the Company” refers to M&B Engineering Limited and its Subsidiaries on a consolidated basis.*

*Unless otherwise indicated, industry and market data used in this section has been derived from the industry report titled “Assessment of Pre-engineered buildings, structural steel and self-supported roofing industries” dated July, 2025 (the “CRISIL Report”) which is exclusively prepared for the purpose of the Offer and issued by CRISIL Intelligence, a division of CRISIL Limited (“CRISIL”) and is exclusively commissioned for an agreed fee and paid for by the Company in connection with the Offer. CRISIL was appointed pursuant to the engagement letter entered into with our Company dated June 17, 2025. CRISIL is not related in any other manner to our Company. The data included herein includes excerpts from the CRISIL Report and may have been re-ordered by us for the purposes of presentation. Further, the CRISIL Report was prepared on the basis of information as of specific dates and opinions in the CRISIL Report may be based on estimates, projections, forecasts and assumptions that may be as of such dates. CRISIL has prepared this study in an independent and objective manner, and it has taken all reasonable care to ensure its accuracy and has further advised that it has taken due care and caution in preparing the CRISIL Report based on the information obtained by it from sources which it considers reliable. Unless otherwise indicated, financial, operational, industry and other related information derived from the CRISIL Report and included herein with respect to any particular year refers to such information for the relevant calendar year. A copy of the CRISIL Report will be available on the website of our Company at [www.mbel.in](http://www.mbel.in) from the date of the Red Herring Prospectus until the Bid/ Offer Closing Date. Further, the CRISIL Report is not a recommendation to invest or disinvest in any company covered in the report. Prospective investors are advised not to unduly rely on the CRISIL Report. The views expressed in the CRISIL Report are that of CRISIL. For more information and risks in relation to commissioned reports, see “Risk Factors - Certain sections of this Red Herring Prospectus contain information from the CRISIL Report which we commissioned and purchased and any reliance on such information for making an investment decision in the Offer is subject to inherent risks” on page 67. Also see, “Certain Conventions, Presentation of Financial, Industry and Market Data – Industry and Market Data” on page 15.*

### Overview

We are one of India’s leading Pre-Engineered Buildings (“PEBs”) players (installed capacity being greater than 100,000 MTPA). Our Company has installed capacity of 103,800 MTPA related to PEB structures and 1,800,000 square metres per annum for Self-Supported Roofing solutions as on March 31, 2025. (Source: CRISIL Report). For details, see “Industry Overview- Assessment of Competitive Landscape of Pre-Engineered Buildings Industry in India - Overview of key players” on page 198. Our business is structured into (a) Phenix division which provides comprehensive solutions for PEBs and complex structural steel components; and (b) Proflex division which provides self-supported steel roofing solutions. We offer our customers comprehensive turn-key solutions which includes project design, engineering, manufacturing and erection in accordance with customer requirements across industrial and infrastructure segments. We have delivered solutions for our customers engaged in diverse sectors including general engineering and manufacturing, food and beverages, warehousing and logistics, power, textiles, and railways. We have undertaken execution of over 9,500 projects until the end of March 2025 under our Phenix and Proflex Divisions.

The Indian PEB industry expanded at a CAGR of ~8.3% over Fiscals 2019-2025 growing from INR 130 billion in Fiscal 2019 to INR 210 billion in Fiscal 2025 (Source: CRISIL Report). The self-supported roofing market in India logged a CAGR of 6.1% between Fiscals 2019 and 2025 to reach INR 3.0 billion in Fiscal 2025 (Source: CRISIL Report). As per the CRISIL Report,

brand, design capabilities, prior experience, pricing, manufacturing capability, project management expertise and pan-India presence are key selection criteria for PEB suppliers. We believe that our extensive track record, domain experience, established brand presence and market position, paired with our in-house design and engineering, manufacturing, supply, and on-site project management capabilities for the installation and erection of PEBs and self-supported steel roofings supplied by us, positions us to benefit from this growth.

Our Phenix Division (i) provides comprehensive solutions for PEBs which includes estimation, designing, engineering and manufacturing of PEBs and their components within the controlled environment of our Manufacturing Facilities, which are then supplied, installed and erected under our team's supervision at our customers' manufacturing sites; and (ii) manufactures complex structural steel components for our customers across a variety of end-user industries for projects including the construction of bridges, flyovers, power plant structures and other industrial applications. We have a dedicated design and engineering in-house team of 98 employees as on March 31, 2025 who create 3D models of PEBs and structural steel using software including STAAD PRO, STAAD PRO ADVANCED, MBS, TEKLA/ TRIMBLE, ZWCAD and BricsCAD. For business process efficiency, our operations are run on SAP-H4 Hana. The integrated Manufacturing Facilities of our Phenix Division have an annual installed capacity of 103,800 MT as on March 31, 2025 which enable us to provide comprehensive solutions to our customers. Over 15 years of operating our Phenix Division, we have been involved in the execution of over 1,600 projects involving the supply of around 640,000 MT of PEBs and structural steel across a diverse set of customers across end-user industries in 22 countries.

Through the Proflex Division, we manufacture and install self-supported steel roofings for projects across India. During the 23-year operational history of our Proflex Division we have installed over 18.5 million square metres of roofing by being involved in the execution of over 7,900 projects across India and catering to our customers operating in diverse set of end-user industries.

Set out below is a breakdown of our consolidated revenue from operations from our Phenix Division and Proflex Division in Fiscal 2025, Fiscal 2024, and Fiscal 2023 together with such revenue contribution as a percentage of revenue from operations:

| Divisions        | Fiscal 2025                         |                                                                 | Fiscal 2024                         |                                                                 | Fiscal 2023                         |                                                                 |
|------------------|-------------------------------------|-----------------------------------------------------------------|-------------------------------------|-----------------------------------------------------------------|-------------------------------------|-----------------------------------------------------------------|
|                  | Revenue contribution (in ₹ million) | As a percentage of our consolidated revenue from operations (%) | Revenue contribution (in ₹ million) | As a percentage of our consolidated revenue from operations (%) | Revenue contribution (in ₹ million) | As a percentage of our consolidated revenue from operations (%) |
| Phenix Division  | 7,646.90                            | 77.35%                                                          | 5,802.28                            | 72.98%                                                          | 6,287.92                            | 71.42%                                                          |
| Proflex Division | 2,238.64                            | 22.65%                                                          | 2,145.00                            | 26.98%                                                          | 2,424.35                            | 27.53%                                                          |
| Others*          | -                                   | -                                                               | 3.32                                | 0.04%                                                           | 92.43                               | 1.05%                                                           |
| <b>Total</b>     | <b>9,885.54</b>                     | <b>100.00%</b>                                                  | <b>7,950.60</b>                     | <b>100.00%</b>                                                  | <b>8,804.70</b>                     | <b>100.00%</b>                                                  |

\* Others includes revenue contribution from Modtech Machines Private Limited. Modtech Machines Private Limited is engaged in the business of manufacturing investment casting machines, automation equipment and systems and other related products.

Over 23 years of our operations, we have undertaken execution of over 9,500 projects. In Fiscal 2025, Fiscal 2024, and Fiscal 2023, we have served more than 2,000 customer groups from across diverse industries including from general engineering and manufacturing, food and beverages, warehousing and logistics, power, textiles and railways. Some of our notable customers include Adani Green Energy Limited, Adani Ports and Special Economic Zone Limited, Adani Logistics Limited, AIA Engineering Limited, Alembic Pharmaceuticals Limited, Tata Advanced Systems Limited, Balaji Wafers Private Limited, Elecon Engineering Co Limited, Gujarat Tea Processors and Packers Limited, Intas Pharmaceuticals Limited, Lubi Industries LLP, PSP Projects Limited, Everest Food Products Private Limited, Arvind Limited, Inductotherm (India) Private Limited, Haldiram Foods International Private Limited, SMC Power Generation Limited, Oriental Rubber Industries Limited, Shree Ram Industries, Satyam Plastfab Private Limited and Laxmi Hydraulics Private Limited. We have had a relationship with of more than 15 years with some of our customers. Based on our execution track record we have developed strong relationships with our customers which is reflected in repeat orders from our customers. Our number of customer and/or customer groups, number of repeat customer and/or customer groups and revenues from repeat orders from customers for Fiscal 2025, Fiscal 2024, and Fiscal 2023 is as set out below:

| Particulars                                                                      | Fiscal 2025 | Fiscal 2024 | Fiscal 2023 |
|----------------------------------------------------------------------------------|-------------|-------------|-------------|
| Number of customer and/or customer groups                                        | 787         | 826         | 741         |
| Number of repeat customer and/or customer groups                                 | 246         | 297         | 254         |
| Revenues from repeat customers* (in ₹ millions)                                  | 5,666.87    | 5,824.51    | 5,776.98    |
| Revenues from repeat customers as % of our consolidated revenues from operations | 57.32%      | 73.26%      | 65.61%      |

\* Revenues from repeat customers is revenues from customers and/ or customer groups where our Company would have recognized revenues from such customer and/ or customer groups in at least one fiscal during the last three fiscals preceding the fiscal for which the data is being disclosed.

Some of our marquee projects include (a) over 62,000 square metres PEB installation for the automobile manufacturing plant of a global automobile manufacturer located at Ahmedabad, Gujarat; (b) over 285,000 square metres PEB installation for a textile plant for a major textile company at Hoshangabad, Madhya Pradesh; (c) over 125,000 square metres PEB installation

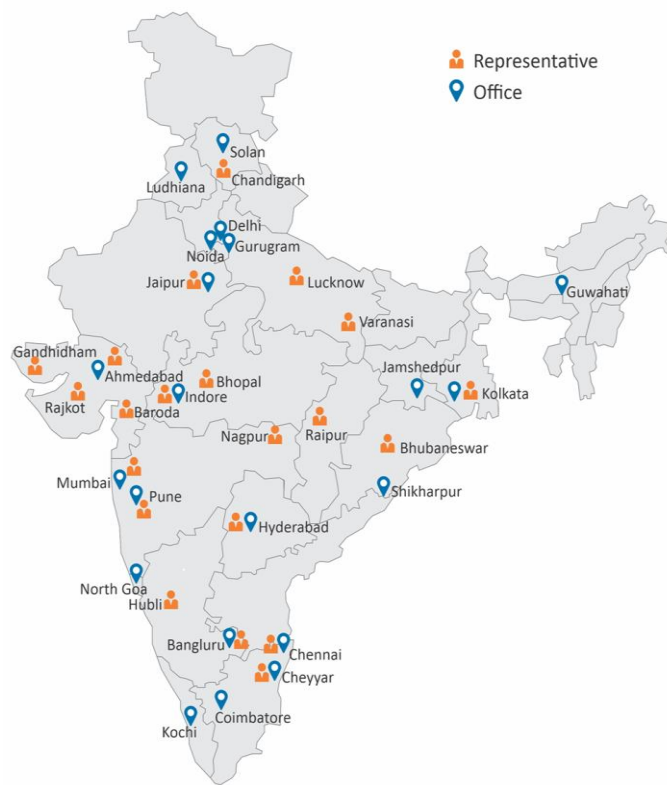


for a multinational home appliance manufacturer based out of Noida; (d) over 57,000 square metres PEB installation for a warehouse for a multinational e-commerce company at Ahmedabad, Gujarat; (e) approximately 90,000 square metres 'A' frame structure with a centre height of 42 metres and clean span of 84 metres specially designed for the sugar storage requirements of a major Indian sugar company in Kandla, Gujarat; (f) approximately 3,000 square metres PEB installation with a retractable (openable) roof structure for a Kolkata based shipyard; (g) over 5,500 square metres PEB installation for an indoor multi-use facility at Texas, US; (h) over 18,000 square metres PEB installation for a temple at New Jersey, US; (i) over 300 projects in the railway sector with cumulative installation of 0.6 million square metres wherein the self-supporting roofing solution covered railway infrastructure elements such as platforms, workshops, coach factories, service and repair sheds, warehouses and stock sheds, including the self-supported roofing solution installed at the Hubli Railway station platform which extends for 1.4 kilometres, and custom designed roofing solutions for the Vande Bharat Depots; (j) self-supported roofing structure for a major Indian milk co-operative society at Anand, Gujarat; (k) self-supported roofing structure for a major Indian sugar company at Rajpura, Uttar Pradesh.

We have two manufacturing facilities at Sanand, Gujarat and Cheyyar, Tamil Nadu for the manufacturing of PEBs and complex structural steel components with a combined installed capacity of 103,800 MTPA as of March 31, 2025 for manufacturing PEBs. While our Sanand facility started operations in 2008, our Cheyyar Facility became operational in 2024. Our Proflex Division operates a fleet of 14 mobile manufacturing units which we use to manufacture self-supported steel roofing. These mobile manufacturing units allow us to cater to our customers in a wide geographic expanse. Each of our mobile manufacturing unit is equipped with a panel manufacturing machine, a telescopic crane and other ancillary equipment. As of March 31, 2025, the installed capacity in our Proflex Division for manufacturing self-supported roofings was 18,00,000.00 square metres per annum.

Our manufacturing infrastructure is complemented by our stringent quality and safety standards and processes which are evidenced by our ISO certification. Our Sanand Facility is also recognized by the Research Design and Standards Organization of the Indian Railways, Factory Mutual Global ("**FM Global**") and the National Accreditation Board for Testing and Calibration Laboratories ("**NABL**"). We have also received an approval letter from the Chief Engineer (Navy) for registration in relation to design, manufacture and erection of PEB structures. Our Sanand Facility is the only PEB manufacturing facility in India with a certification from the American Institute of Steel Construction ("**AISC**"), as per AISC website (*Source: CRISIL Report*). As of March 31, 2025, our dedicated in-house project management team constituting of 149 employees is critical to enable us to provide our erection and installation services at the customers' site.

Our domestic presence is anchored by our marketing head office in Ahmedabad which is complemented by a strategic network of regional offices or representatives stationed in key cities across India including Mumbai, Chandigarh, Jaipur, Lucknow, Rajkot, Surat, Nagpur, Pune, Hyderabad, Delhi, Chennai and Bengaluru. Our representatives situated in various regions serve as marketing agents, facilitating business development activities for the Company. By engaging directly with potential customers, they create awareness of the Company's solutions, foster relationships, and gather insights that aid in adapting products and strategies to meet regional needs effectively. This approach enhances the Company's reach and supports growth in diverse markets through tailored on the ground interactions. The map below sets out the presence of our offices and representatives of our Phenix Division and Proflex Division in India:



Map for representation purposes only and not drawn to scale.

Our Company has a management team with industry experience in each of its PEB and self-supported roofing industry verticals. We have dedicated teams for each division of Phenix and Proflex, led by experienced professionals in key areas such as plant operations, quality control, sales and marketing, procurement and finance, which enables us to be well-equipped to respond to evolving industry demands and opportunities. We benefit from the industry experience, vision and guidance of our Individual Promoters, who have cumulative experience of more than 150 years in the PEB and self-supported roofing industry. We believe that the combination of our experienced Board of Directors, our dynamic key managerial personnel and senior management personnel and our skilled employees positions us well to capitalize on future growth opportunities.

### Key Financial Information

We have established a track record of delivering strong financial performance. The table below sets out details of our key financial metrics for Fiscal 2025, Fiscal 2024, and Fiscal 2023:

| Metric                                                      | For the Financial Year ended |                |                |
|-------------------------------------------------------------|------------------------------|----------------|----------------|
|                                                             | March 31, 2025               | March 31, 2024 | March 31, 2023 |
| Revenue from Operations (₹ million)                         | 9,885.54                     | 7,950.60       | 8,804.70       |
| EBITDA (₹ million)                                          | 1,263.77                     | 796.22         | 664.30         |
| EBITDA Margin (%)                                           | 12.78%                       | 10.01%         | 7.54%          |
| Restated Profit/(Loss) for the Year (₹ million)             | 770.47                       | 456.34         | 328.92         |
| PAT Margin (%)                                              | 7.73%                        | 5.65%          | 3.70%          |
| Return on Equity (%)                                        | 25.13%                       | 19.68%         | 18.89%         |
| Return on Capital Employed (%)                              | 24.80%                       | 19.17%         | 19.70%         |
| Net Debt (₹ million)                                        | 1,013.18                     | 1,056.10       | 231.40         |
| Net Debt to EBITDA (times)                                  | 0.80                         | 1.33           | 0.35           |
| Net Debt to Equity (times)                                  | 0.33                         | 0.45           | 0.13           |
| Net Fixed Assets Turnover Ratio (times)                     | 5.56                         | 5.54           | 10.91          |
| Net Working Capital (in ₹ million)                          | 2,880.90                     | 2,414.48       | 1,597.32       |
| Net Working Capital Days (No of days)                       | 106                          | 111            | 66             |
| Installed Capacity (MTPA)                                   | 103,800.00                   | 72,000.00      | 72,000.00      |
| Installed Capacity for self-roofing systems (square meters) | 1,800,000.00                 | 16,50,000.00   | 16,50,000.00   |
| Number of manufacturing plants (In Number)                  | 2                            | 1              | 1              |

Notes:

1. The above financial information has been extracted or derived from the Restated Consolidated Summary Statements.
2. EBITDA is calculated as Restated Profit/(Loss) for the year less Other income add Finance costs, Depreciation and amortisation, and Total income tax expenses

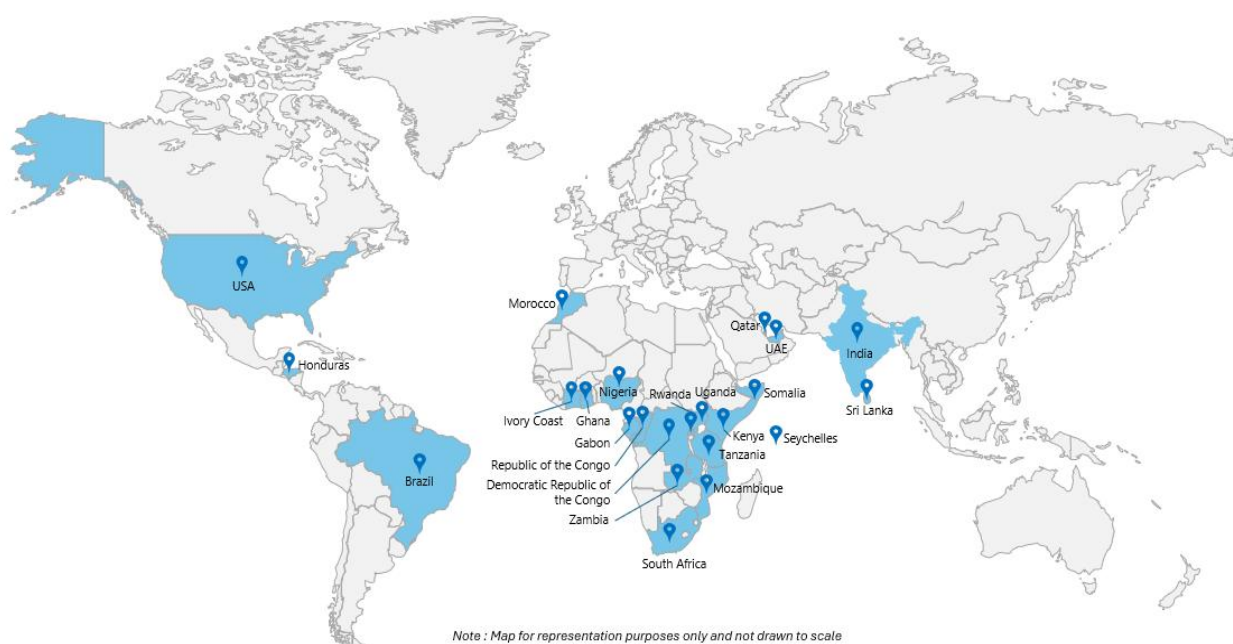
3. EBITDA Margin is calculated as EBITDA divided by Revenue from operations
4. PAT Margin is calculated as Restated Profit/(Loss) for the year divided by Total income
5. Return on Equity is calculated as Restated Profit/(Loss) for the year (Excluding share of minority in profits) divided by Total equity (Excluding non-controlling interest)
6. Return on Capital Employed is calculated as EBIT divided by Capital employed. Capital employed is calculated as the sum of Total equity (including non-controlling interest), Non-current borrowings and Current borrowings while EBIT is calculated as EBITDA add Other income less Depreciation and amortization
7. Net Debt is calculated as the sum of Non-current borrowings and Current borrowings less cash and cash equivalents and other bank balances
8. Net Debt to EBITDA is calculated as Net Debt divided by EBITDA
9. Net Debt to Equity is calculated as Net Debt divided by Total Equity (including non-controlling interest)
10. Net Fixed Assets Turnover Ratio is calculated as Revenue from operations for the year divided by Net Property, plant and equipment, Capital work-in-progress, Intangible assets, and Right-to-use assets
11. Net Working Capital is calculated as Inventories add Trade Receivables (current) less Trade Payables (micro and small enterprises and other than micro and small enterprises).
12. Net Working Capital Days is calculated as Net Working Capital divided by Revenue from operations multiplied by 365.
13. Installed Capacity (MTPA) indicates the capacity for production of pre-engineered buildings which generally determines the overall capacity of the manufacturing facility.
14. Installed capacity for self-roofing systems (in square meters) indicates the facility's production capability and generally indicates the overall manufacturing capacity of the facility
15. Number of manufacturing plants indicates the number of operational manufacturing plants at the end of the specific fiscal.

## Strengths

### ***One of the leading players in terms of installed capacity in the domestic PEB industry with presence in international markets***

We are one of India's leading Pre-Engineered Buildings ("PEBs") players (installed capacity being greater than 100,000 MTPA). Our Company has installed capacity of 103,800 MTPA related to PEB structures and 1,800,000 square metres per annum for Self-Supported Roofing solutions as on March 31, 2025. (Source: CRISIL Report). We believe that we have been able to achieve such leadership position by leveraging on our comprehensive suite of services and integrated manufacturing facilities, ability to deliver solutions, strong focus on customer service and our well-established track record of over 9,500 projects undertaken for execution. We believe that our leadership position offers us competitive advantages such as reduced costs due to economies of scale and better pricing power.

Our business footprint spans across geographies. We export PEBs as well as complex structural steel components to 22 countries, including the United States of America. Since Fiscal 2010, we have served customers in 22 countries, including customers in US, Brazil, South Africa, Qatar, Sri Lanka, Morocco, Nigeria, Kenya and Seychelles. In Fiscal 2025, Fiscal 2024, and Fiscal 2023 our revenue from operations for sales outside India was ₹ 645.98 million, ₹191.99 million, and ₹602.57 million, which represented 6.53%, 2.41%, and 6.84% of our consolidated revenue from operations, respectively. Set out below is a map with highlights indicating the countries where we have undertaken sales to customers since Fiscal 2010:



We are pursuing opportunities in the global markets by having established a wholly owned subsidiary in the US which operates a marketing and sales office in Texas. This strategic move is aimed at leveraging the business potential of the North and South

American markets through a dedicated front marketing company. As per the CRISIL Report, the global PEB market was valued at \$20-22 billion in 2024 compared with \$15-17 billion in 2019.

***We provide a wide range of specialised products and services, making us a comprehensive solution provider for our customers***

As an integrated manufacturing partner providing ‘design-led-manufacturing’ solutions to our customers, we provide designs, engineering solutions, manufacturing and testing to ensure that our structures meet robust standards in reliability, safety and performance. At the core of our operations, we specialize in innovative design, manufacturing and installation of pre-engineered metal buildings, complex structural steel components and self-supported steel roofing. Combining the strengths of our Phenix and Proflex divisions, we have the flexibility to cater to requirements of diverse set of our customers, ranging from small scale projects to large scale projects.

We offer solutions to our customers which can range from simple PEB structures as may be required for a warehousing application to complicated constructions as demonstrated by the PEB installation with a retractable (openable) roof structure which we delivered for a Kolkata based shipyard. We believe that our experience of handling over 9,500 projects spanning terrains, geographical regions, end-use applications, customer specification for span length and materials, delivery timelines and size have enabled us to demonstrate to our customers as well as potential customers our credentials.

Set out below is a breakdown of revenue from operations from our Phenix Division and Proflex Division in Fiscal 2025, Fiscal 2024, and Fiscal 2023 together with such revenue contribution as a percentage of revenue from operations:

| Divisions        | Fiscal 2025                         |                                                                 | Fiscal 2024                         |                                                                 | Fiscal 2023                         |                                                                 |
|------------------|-------------------------------------|-----------------------------------------------------------------|-------------------------------------|-----------------------------------------------------------------|-------------------------------------|-----------------------------------------------------------------|
|                  | Revenue contribution (in ₹ million) | As a percentage of our consolidated revenue from operations (%) | Revenue contribution (in ₹ million) | As a percentage of our consolidated revenue from operations (%) | Revenue contribution (in ₹ million) | As a percentage of our consolidated revenue from operations (%) |
| Phenix Division  | 7,646.90                            | 77.35%                                                          | 5,802.28                            | 72.98%                                                          | 6,287.92                            | 71.42%                                                          |
| Proflex Division | 2,238.64                            | 22.65%                                                          | 2,145.00                            | 26.98%                                                          | 2,424.35                            | 27.53%                                                          |
| Others*          | -                                   | -                                                               | 3.32                                | 0.04%                                                           | 92.43                               | 1.05%                                                           |
| <b>Total</b>     | <b>9,885.54</b>                     | <b>100.00%</b>                                                  | <b>7,950.60</b>                     | <b>100.00%</b>                                                  | <b>8,804.70</b>                     | <b>100.00%</b>                                                  |

\* Others includes revenue contribution from Modtech Machines Private Limited. Modtech Machines Private Limited is engaged in the business of manufacturing investment casting machines, automation equipment and systems and other related products.

Our Phenix Division has integrated manufacturing operations through which we provide comprehensive solutions to the customers which includes estimation, designing, engineering and manufacturing of PEBs within the controlled environment of our Manufacturing Facilities, which are then supplied, installed and erected under supervision through on-site project management. Our comprehensive solutions ensure reliability, efficiency and cost-effectiveness for the customers and allows us to control quality, reduce lead time and optimize cost.

As part of our operations in connection with the manufacturing of PEBs, we manufacture primary structural members (including main frame columns, end-wall posts, rafters and other main support members), secondary structural members (including purlins and girts, eave strut, cable, angle, pipe, rod bracing and wide bay truss purlins), claddings, and procure accessories (including fasteners, sliding doors, walk-way doors, insulation, glazing windows, roof curb, fixed ventilators, turbo, vents, roll-up doors and ridge vent). Our products are customized, designed and manufactured as per the requirement of our customers. As per the CRISIL Report, PEBs have advantages over traditional constructions including (i) better quality control (ii) being more sustainable, (iii) having faster construction timelines and (iv) cost optimisation.

Our Phenix Division also manufactures complex structural steel components using HR plates, universal beam/ universal channel, Indian sections, circular hollow sections, rectangular hollow sections, parallel flange channels, wide flange beams, W section, equal/ unequal angles, ISMB beams, ISMC channel. We manufacture these structural steel components using various steel grades including A36, S355, IS 2062-E250, E350, E410 and E450. The structural steel components manufactured by us have applications in a wide range of end user industries such as industries including airports, bridges and flyovers, heavy industries, multi-storeyed buildings, oil and gas, petrochemicals and power projects.

Through our Proflex Division, we provide comprehensive self-supported steel roofing solutions wherein we first determine the optimal thickness of steel required for each project using proprietary software to run building parameters. This analysis forms the basis for pricing and for preparing our proposals. Upon receiving the project, we supply technical data to the client for preparing the civil structure. Upon completion of the structure, our mobile manufacturing equipment is transported to the customers’ site where the production of roofing panels commences. Upon manufacturing of the panels, the panels are mechanically seamed and installed on the civil structure with the use of cranes. The roofing solutions are designed, manufactured and installed as per the specifications and requirements of our customers. We also provide value added products and services to our customers including side wall, gable wall cladding, ventilators, skylights and HVLS fans.

**Relationships with customers across a diverse set of industries with an order book of ₹ 8,428.38 million as of June 30, 2025**

Over the period of our operations, we have undertaken execution of over 9,500 projects and have established long-term relationships with our diverse set of customers across industries we cater to. We believe that our ability to address the varying and stringent customer requirements over long periods enables us to obtain additional business from existing clients as well as new clients. Through both our Phenix Division and Proflex Division, we provide our products and services to a diverse range of customers operating across varied industries. Some of our notable customers include Adani Green Energy Limited, Adani Ports and Special Economic Zone Limited, Adani Logistics Limited, AIA Engineering Limited, Alembic Pharmaceuticals Limited, Tata Advanced Systems Limited, Balaji Wafers Private Limited, Elecon Engineering Co Limited, Gujarat Tea Processors and Packers Limited, Intas Pharmaceuticals Limited, Lubi Industries LLP, PSP Projects Limited, Everest Food Products Private Limited, Arvind Limited, Inductotherm (India) Private Limited, Haldiram Foods International Private Limited, SMC Power Generation Limited, Oriental Rubber Industries Limited, Shree Ram Industries, Satyam Plastfab Private Limited and Laxmi Hydraulics Private Limited. Our revenues split across industries of our end-customers for Fiscal 2025, Fiscal 2024, and Fiscal 2023 is as under:

| Industry                            | Fiscal 2025                         |                                                                 | Fiscal 2024                         |                                                                 | Fiscal 2023                         |                                                                 |
|-------------------------------------|-------------------------------------|-----------------------------------------------------------------|-------------------------------------|-----------------------------------------------------------------|-------------------------------------|-----------------------------------------------------------------|
|                                     | Revenue contribution (in ₹ million) | As a percentage of our consolidated revenue from operations (%) | Revenue contribution (in ₹ million) | As a percentage of our consolidated revenue from operations (%) | Revenue contribution (in ₹ million) | As a percentage of our consolidated revenue from operations (%) |
| General Engineering & Manufacturing | 542.98                              | 5.49%                                                           | 1,629.00                            | 20.49%                                                          | 498.06                              | 5.66%                                                           |
| Food and Beverages                  | 1,686.40                            | 17.06%                                                          | 1,530.88                            | 19.25%                                                          | 415.32                              | 4.72%                                                           |
| Warehousing and Logistics           | 1,560.19                            | 15.78%                                                          | 1,288.54                            | 16.21%                                                          | 2,385.77                            | 27.10%                                                          |
| Auto and Auto Ancillaries           | 1,704.85                            | 17.25%                                                          | 1,000.06                            | 12.58%                                                          | 759.03                              | 8.62%                                                           |
| Power                               | 882.78                              | 8.93%                                                           | 316.13                              | 3.98%                                                           | 1,681.19                            | 19.09%                                                          |
| Railways                            | 217.27                              | 2.20%                                                           | 232.16                              | 2.92%                                                           | 188.36                              | 2.14%                                                           |
| Building Materials                  | 113.37                              | 1.15%                                                           | 214.96                              | 2.70%                                                           | 181.93                              | 2.07%                                                           |
| Plastic                             | 30.08                               | 0.30%                                                           | 186.40                              | 2.34%                                                           | 33.88                               | 0.38%                                                           |
| Sports & Event Venues               | 223.55                              | 2.26%                                                           | 176.68                              | 2.22%                                                           | 132.71                              | 1.51%                                                           |
| Metals & Mining                     | 229.90                              | 2.33%                                                           | 174.40                              | 2.19%                                                           | 197.86                              | 2.25%                                                           |
| Infrastructure                      | 1,183.82                            | 11.98%                                                          | 116.32                              | 1.46%                                                           | 189.33                              | 2.15%                                                           |
| Pharmaceuticals                     | 608.97                              | 6.16%                                                           | 105.74                              | 1.33%                                                           | 52.89                               | 0.60%                                                           |
| Scrap Vendors                       | 88.09                               | 0.89%                                                           | 82.87                               | 1.04%                                                           | 100.84                              | 1.15%                                                           |
| Construction and Real Estate        | 35.49                               | 0.36%                                                           | 73.64                               | 0.93%                                                           | 363.17                              | 4.12%                                                           |
| Agriculture                         | 17.29                               | 0.17%                                                           | 69.74                               | 0.88%                                                           | 304.85                              | 3.46%                                                           |
| EPC & Consultants                   | 2.76                                | 0.03%                                                           | 66.17                               | 0.83%                                                           | 393.73                              | 4.47%                                                           |
| Chemicals                           | 66.30                               | 0.67%                                                           | 65.73                               | 0.83%                                                           | 76.07                               | 0.86%                                                           |
| Textiles                            | 63.86                               | 0.65%                                                           | 63.90                               | 0.80%                                                           | 28.84                               | 0.33%                                                           |
| Packaging                           | 41.66                               | 0.42%                                                           | 54.78                               | 0.69%                                                           | 113.86                              | 1.29%                                                           |
| Educational Institutions            | 58.09                               | 0.59%                                                           | 43.15                               | 0.54%                                                           | 205.33                              | 2.33%                                                           |
| Others                              | 527.85                              | 5.34%                                                           | 459.34                              | 5.78%                                                           | 501.66                              | 5.70%                                                           |
| <b>Total</b>                        | <b>9,885.54</b>                     | <b>100.00%</b>                                                  | <b>7,950.60</b>                     | <b>100.00%</b>                                                  | <b>8,804.70</b>                     | <b>100.00%</b>                                                  |

\* Note: Industry classification is based on information available with us and our understanding of the principal business of our customers. 'Others' includes end-user industries which are not classified into any of the industries mentioned above such as edible oil manufacturers, charitable institutions and animal welfare organizations.

As of June 30, 2025, we had an order book of ₹8,428.38 million. Set out below is the split of our order book from our Phenix and Proflex Division, as of June 30, 2025, March 31, 2025, as of March 31, 2024, and as of March 31, 2023:

| Division         | Order book contribution (in ₹ million) as of June 30, 2025 | Order book contribution (in ₹ million) as of March 31, 2025 | Order book contribution (in ₹ million) as of March 31, 2024 | Order book contribution (in ₹ million) as of March 31, 2023 |
|------------------|------------------------------------------------------------|-------------------------------------------------------------|-------------------------------------------------------------|-------------------------------------------------------------|
| Phenix Division  | 6,335.66                                                   | 6,129.93                                                    | 4,378.47                                                    | 3,206.35                                                    |
| Proflex Division | 2,092.72                                                   | 1,898.78                                                    | 1,528.27                                                    | 1,071.48                                                    |
| <b>Total</b>     | <b>8,428.38</b>                                            | <b>8,028.71</b>                                             | <b>5,906.74</b>                                             | <b>4,277.83</b>                                             |

We believe our customer relationships are primarily led by our ability to develop processes, meet stringent quality and technical specifications and complete the designing, manufacturing, erection and installation for our customers in a timely and cost-effective manner. As a result, we have a history of high customer retention and have been providing services for certain customers for a number of years. We believe that such long-term association with our customers offers us competitive advantages such as revenue visibility, industry goodwill, a deep understanding of the requirements of our customers and is a testament to the quality of our products and services. Our revenues from repeat orders from customers for Fiscal 2025, Fiscal 2024, and Fiscal 2023 is as set out below:

| Particulars                                                                      | Fiscal 2025 | Fiscal 2024 | Fiscal 2023 |
|----------------------------------------------------------------------------------|-------------|-------------|-------------|
| Revenues from repeat customers* (in ₹ million)                                   | 5,666.87    | 5,824.51    | 5,776.98    |
| Revenues from repeat customers as % of our consolidated revenues from operations | 57.32%      | 73.26%      | 65.61%      |

\* Revenues from repeat customers is revenues from customers and/ or customer groups where our Company would have recognized revenues from such customer and/ or customer groups in at least one fiscal during the last three fiscals preceding the fiscal for which the data is being disclosed.

We believe that our enduring customer relationships serve as a clear testament to our commitment to quality, as well as our advanced design, engineering and manufacturing capabilities. We believe that as a result of our long-standing relationships with our customers, we are well equipped to retain our presence in the market and build upon these relationships to increase our product base and reach out to new customers. These enduring customer relationships have helped us expand our product and service offerings and geographic reach. Our long-term relationships and ongoing active engagements with customers also allow us to plan our capital expenditure, enhance our ability to benefit from increasing economies of scale, thereby ensuring a competitive cost structure to achieve sustainable growth and profitability.

**Strategically located manufacturing facilities for PEBs with comprehensive in-house design and engineering capabilities and 14 mobile manufacturing units for self-supported roofing systems**

We are one of India's leading Pre-Engineered Buildings ("PEBs") players (installed capacity being greater than 100,000 MTPA). Our Company has installed capacity of 103,800 MTPA related to PEB structures and 1,800,000 square metres per annum for Self-Supported Roofing solutions as on March 31, 2025. (Source: CRISIL Report).

The cost of transportation of PEB components constitutes a part of the overall pricing of the project. We have two manufacturing facilities at Sanand, Gujarat and Cheyyar, Tamil Nadu for the manufacturing of PEBs and complex structural steel components. Our Sanand Facility is strategically located to cater to the customers in Western India, Northern India and Central India, as well as by close connectivity to ports in the state of Gujarat while our Cheyyar Facility is well placed to cater to the requirements of potential customers in South India. Our Company has utilized land area of around 33,737.75 square metres in Sanand Facility and 21,917.76 square metres in Cheyyar Facility.

The table below sets forth the installed production capacity and the capacity utilization of our Sanand Facility and our Cheyyar Facility for Fiscal 2025, Fiscal 2024, and Fiscal 2023:

| Facility and Product Segment             | Units | As of and for the year ended March 31, 2025 |                   |                       | As of and for the year ended March 31, 2024 |                   |                       | As of and for the year ended March 31, 2023 |                   |                       |
|------------------------------------------|-------|---------------------------------------------|-------------------|-----------------------|---------------------------------------------|-------------------|-----------------------|---------------------------------------------|-------------------|-----------------------|
|                                          |       | Annual Installed Capacity*                  | Actual Production | Capacity Utilization* | Annual Installed Capacity*                  | Actual Production | Capacity Utilization* | Annual Installed Capacity*                  | Actual Production | Capacity Utilization* |
| Sanand Facility-Pre-Engineered Buildings | MTPA  | 72,000.00                                   | 45,556.49         | 63.27%                | 72,000.00                                   | 41,845.30         | 58.12%                | 72,000.00                                   | 43,483.19         | 60.39%                |
| Cheyyar Facility                         | MTPA  | 31,800.00                                   | 6,323.21          | 23.34***%             | NA <sup>#</sup>                             | NA <sup>#</sup>   | NA <sup>#</sup>       | NA <sup>#</sup>                             | NA <sup>#</sup>   | NA <sup>#</sup>       |

As certified by Chetan Brahmania, Chartered Engineer, by way of certificate dated July 16, 2025.

Note: Installed capacity and actual production indicate the capacity for production of pre-engineered buildings which generally determines the overall capacity of the manufacturing facility. This does not include the individual capacity for manufacturing specific primary and secondary structural components for pre-engineered buildings, structural steel components such as beams, channels, hollow sections which generally form part of the pre-engineered buildings.

\* It is assumed operations of 365 days a year and 3-shift operation of 8 hours a day for calculation of Installed Capacity of respective facilities of the Company.

# Our Cheyyar Facility was commissioned on May 23, 2024, with an existing capacity of 31,800 MTPA.

\*\* Capacity utilization has been calculated on the basis of actual production during the relevant fiscal year divided by the aggregate installed capacity of relevant manufacturing facilities as of the end of the relevant fiscal year.

\*\*\* Capacity utilization for the Cheyyar facility for the year ended March 31, 2025 has been calculated by dividing the actual production for the period by 85% of the annualized installed capacity.

The Sanand and Cheyyar Facilities are equipped with equipment and systems which include high precision CNC machinery, plasma cutting torches, oxy acetylene cutting torches, beam welding machines, online shot blasting and painting systems, sheet profiling machine and integrated purlin forming and painting lines. We have made efforts to adopt uniform manufacturing

standards with robust controls across all our facilities. Our manufacturing infrastructure is complemented by our stringent quality and safety standards and processes which are evidenced by our ISO certification. Our Sanand Facility is also recognized by the Research Design and Standards Organization of the Indian Railways, FM Global and NABL. We have also received an approval letter from the Chief Engineer (Navy) for registration in relation to design, manufacture and erection of PEB structures. Our Sanand Facility is the only PEB manufacturing facility in India with a certification from American Institute of Steel Construction (AISC), as per AISC website (*Source: CRISIL Report*). These accreditations demonstrate the standards of quality systems and procedures adopted at our Sanand Facility.

Our Proflex Division operates a fleet of 14 mobile manufacturing units which allows us to address our customers in a wide geographic expanse. Each of our mobile manufacturing unit is equipped with a panel manufacturing machine, a telescopic crane and other ancillary equipment. The installed capacity and capacity utilization for our mobile manufacturing units for Fiscal 2025, Fiscals 2024, and 2023 respectively are set out below:

| Product Segment         | Units         | As of and for the year ended March 31,      |                   |                      |                                             |                   |                      |                                             |                   |                      |
|-------------------------|---------------|---------------------------------------------|-------------------|----------------------|---------------------------------------------|-------------------|----------------------|---------------------------------------------|-------------------|----------------------|
|                         |               | As of and for the year ended March 31, 2025 |                   |                      | As of and for the year ended March 31, 2024 |                   |                      | As of and for the year ended March 31, 2023 |                   |                      |
|                         |               | Annual Installed Capacity                   | Actual Production | Capacity Utilization | Annual Installed Capacity                   | Actual Production | Capacity Utilization | Annual Installed Capacity                   | Actual Production | Capacity Utilization |
| Self-Supported Roofings | Square meters | 18,00,000.00                                | 12,38,735.00      | 68.82%               | 16,50,000.00                                | 12,31,610.00      | 74.64%               | 16,50,000.00                                | 13,66,744.00      | 82.83%               |

As certified by Chetan Brahmania, Chartered Engineer, by way of certificate dated July 16, 2025.

As of March 31, 2025, our installed capacity for manufacturing of self-supported roofings was 18,00,000 square metres per annum.

Our PEB and structural steel manufacturing processes are supported by our in-house design and engineering offices at Hyderabad, Chennai and Ahmedabad which enable us to offer comprehensive design and detailing solutions to our customers, as well as to continually undertake incremental enhancements and improvements of our processes and designs. Our in-house design and engineering teams consist of 98 employees as of March 31, 2025. We have also invested in computer aided design software including STAAD PRO, STAAD PRO ADVANCED, MBS, TEKLA/ TRIMBLE, ZWCAD and BricsCAD. For business process efficiency, our operations are run on SAP-S4 Hana. These software enhance our capabilities to conceptualize and manufacture complex, custom-designed structures that meet specific client requirements with precision. As part of our contracts with customers, we also offer on-site project management of the installation and erection of the PEBs.

Our engineering expertise and technology driven processes have enabled us to deliver on projects in accordance with the designs, specifications and timelines of each project. Our focus on process innovation through continuous engineering as well as our deployment of modern technology has been instrumental in the growth of our business and improved our ability to customize products for our customers. Our focus on upgrading processes and technology has enabled us to manufacture products in an energy and cost-efficient manner.

We have a 990kW solar power facility at Sanand Facility and are in the process of setting up an additional 300 kW solar power facility at Sanand Facility. We are also in the process of setting up a similar 990 kW solar power facility at Cheyyar Facility, which should further de-risk our business vis-à-vis the cost of power. No capital subsidy will be availed by our Company in relation to the solar rooftop grid.

The table below sets out the number of units of electricity consumed and produced by our Sanand Facility in Fiscal 2025, Fiscal 2024, and Fiscal 2023:

| Particulars**                                                                                            | Fiscal 2025 | Fiscal 2024 | Fiscal 2023 |
|----------------------------------------------------------------------------------------------------------|-------------|-------------|-------------|
| Number of units of electricity consumed in our Sanand Facility (kilowatt hours)                          | 42,76,770   | 36,04,104   | 37,43,460   |
| Number of units of electricity produced by existing solar set-up in our Sanand Facility (kilowatt hours) | 13,97,040   | 5,62,128    | 5,30,640    |

\*\* Excludes any electricity generated by company using DG Set in Sanand Facility

Pay-back period for implementation of incremental rooftop solar power capacity is dependent on factors including, price of electricity from alternative sources, capital expenditure for setting up the solar capacity and running and maintenance charges. Basis the existing variables, we expect the pay-back period for incremental rooftop solar power capacity at our Sanand Facility to be less than three years.

Our fully integrated infrastructure and capacities enable us to cater to the diverse requirements of PEB solutions in the form of self-supporting steel roofing or PEBs which gives us the capability of servicing diversified market segments, with a diverse set of customers. This enhances our market reach and gives us inherent flexibility of servicing demand emanating from different market segments.

***Experienced and dedicated promoters and professional management team with domain knowledge***



We are led by experienced Promoters in the PEB and structural steel industry and the self-supported steel roofing industry. Our Promoters are actively involved in the critical aspects of our business including business development, engineering, manufacturing operations, quality assurance, marketing and finance.

Our organizational structure is designed to support seamless scaling and adaptation to market changes. We have specialized teams for each division of Phenix and Proflex, led by experienced professionals in key areas such as plant operations, quality control, sales and marketing, procurement and finance, which enables us to be well-equipped to respond to evolving industry demands and opportunities. Our Promoters, together with our Key Managerial Personnel, Senior Management Personnel and dynamic Board, with their hands-on management approach ensure that strategic initiatives are effectively implemented across the organization. The depth and breadth of our management teams' expertise is pivotal in navigating the complexities of our business landscape. Their industry experience enables us to anticipate and address market trends, manage and grow our operations, maintain and leverage customer relationships and respond to changes in customer preferences. For further information on our Promoter, Directors and management team, see "Our Promoter and Promoter Group" and "Our Management" on pages 286 and 267, respectively.

### ***Sustained track record of financial performance***

We strive to maintain a robust financial position with emphasis on having a strong balance sheet and increased profitability. Our financial strength provides us a valuable competitive advantage over our competitors with access to financing, which are factors critical to our business. The table below sets out some of the key financial indicators for Fiscal 2025, Fiscal 2024, and Fiscal 2023:

| Metric                                                      | For the Financial Year ended |                |                |
|-------------------------------------------------------------|------------------------------|----------------|----------------|
|                                                             | March 31, 2025               | March 31, 2024 | March 31, 2023 |
| Revenue from Operations (₹ million)                         | 9,885.54                     | 7,950.60       | 8,804.70       |
| EBITDA (₹ million)                                          | 1,263.77                     | 796.22         | 664.30         |
| EBITDA Margin (%)                                           | 12.78%                       | 10.01%         | 7.54%          |
| Restated Profit/(Loss) for the Year (₹ million)             | 770.47                       | 456.34         | 328.92         |
| PAT Margin (%)                                              | 7.73%                        | 5.65%          | 3.70%          |
| Return on Equity (%)                                        | 25.13%                       | 19.68%         | 18.89%         |
| Return on Capital Employed (%)                              | 24.80%                       | 19.17%         | 19.70%         |
| Net Debt (₹ million)                                        | 1,013.18                     | 1,056.10       | 231.40         |
| Net Debt to EBITDA (times)                                  | 0.80                         | 1.33           | 0.35           |
| Net Debt to Equity (times)                                  | 0.33                         | 0.45           | 0.13           |
| Net Fixed Assets Turnover Ratio (times)                     | 5.56                         | 5.54           | 10.91          |
| Net Working Capital (in ₹ million)                          | 2,880.90                     | 2,414.48       | 1,597.32       |
| Net Working Capital Days (No of days)                       | 106                          | 111            | 66             |
| Installed Capacity (MTPA)                                   | 103,800.00                   | 72,000.00      | 72,000.00      |
| Installed Capacity for self-roofing systems (square meters) | 1,800,000.00                 | 16,50,000.00   | 16,50,000.00   |
| Number of manufacturing plants (In Number)                  | 2                            | 1              | 1              |

Notes:

1. The above financial information has been extracted or derived from the Restated Consolidated Summary Statements.
2. EBITDA is calculated as Restated Profit/(Loss) for the year less Other income add Finance costs, Depreciation and amortisation, and Total income tax expenses
3. EBITDA Margin is calculated as EBITDA divided by Revenue from operations
4. PAT Margin is calculated as Restated Profit/(Loss) for the year divided by Total income
5. Return on Equity is calculated as Restated Profit/(Loss) for the year (Excluding share of minority in profits) divided by Total equity (Excluding non-controlling interest)
6. Return on Capital Employed is calculated as EBIT divided by Capital employed. Capital employed is calculated as the sum of Total equity (including non-controlling interest), Non-current borrowings and Current borrowings while EBIT is calculated as EBITDA add Other income less Depreciation and amortization
7. Net Debt is calculated as the sum of Non-current borrowings and Current borrowings less cash and cash equivalents and other bank balances
8. Net Debt to EBITDA is calculated as Net Debt divided by EBITDA
9. Net Debt to Equity is calculated as Net Debt divided by Total Equity (including non-controlling interest)
10. Net Fixed Assets Turnover Ratio is calculated as Revenue from operations for the year divided by Net Property, plant and equipment, Capital work-in-progress, Intangible assets, and Right-to-use assets
11. Net Working Capital is calculated as Inventories add Trade Receivables (current) less Trade Payables (micro and small enterprises and other than micro and small enterprises).
12. Net Working Capital Days is calculated as Net Working Capital divided by Revenue from operations multiplied by 365.
13. Installed Capacity (MTPA) indicates the capacity for production of pre-engineered buildings which generally determines the overall capacity of the manufacturing facility.
14. Installed capacity for self-roofing systems (in square meters) indicates the facility's production capability and generally indicates the overall manufacturing capacity of the facility
15. Number of manufacturing plants indicates the number of operational manufacturing plants at the end of the specific fiscal.

For further details on a comparative analysis of our financial position and revenue from operations, see the section titled "Management's Discussion and Analysis of Financial Position and Results of Operations - Results of Operations" on page 377 and "Management's Discussion and Analysis of Financial Position and Results of Operations- Fiscal 2024 compared to Fiscal 2023- Revenue from operations" on page 380.

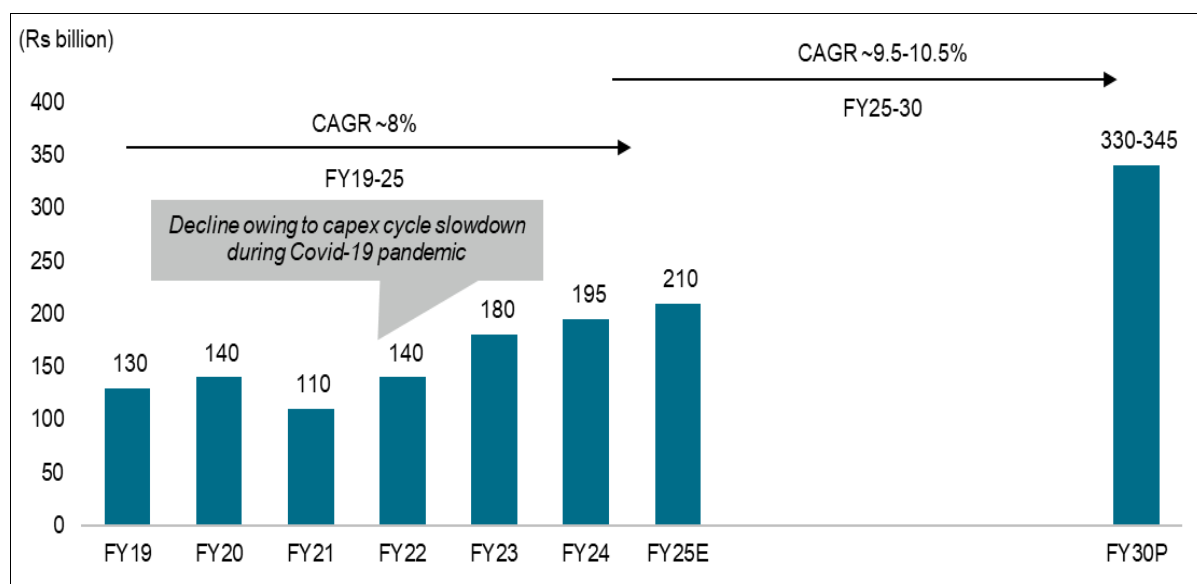


## Strategies

***Leverage our leading position in the domestic PEB market to capitalize on the growth expected in the industry and continue to strengthen and consolidate our presence in the self-supported steel roofing market in India***

As per the CRISIL Report, Indian PEB industry expanded at a CAGR of ~8.3% over Fiscals 2019-2025, growing from ₹ 130 billion in Fiscal 2019 to ₹ 210 billion in Fiscal 2025. The medium-term outlook is optimistic, with the industry growing at a strong 9.5-10.5% CAGR between Fiscals 2025 and 2030 to ₹330-345 billion, supported by investments in the industrial and infrastructure sectors, such as warehouses and logistics as well as expressways (wayside amenities and toll plazas) (*Source: CRISIL Report*).

### Pre-engineered buildings market in India



E: Estimated; P: Projected

Source: CRISIL MI&A

Further, exports of PEB increased to ₹90.5 billion in Fiscal 2025 from ₹35.8 billion in Fiscal 2019, implying a CAGR of ~17%. In Fiscal 2025, the organised industry held a 42-47% revenue share in the overall industry. (*Source: CRISIL Report*) The growth drivers for the PEB industry include low percentage share of pre-engineered construction in overall construction, indicating high growth potential, low penetration of PEB in the building sector, shift from RCC to PEB, increasing popularity of green and sustainable buildings, increased industrial capex and planned capacity expansion, increased focus on renewable energy capacity and increasing construction investments in Indian Railways, increased demand of data centres, and warehouses and cold storage expansion. (*Source: CRISIL Report*). As per the CRISIL Report, the self-supported roofing market in India logged a CAGR of 6.1% between Fiscals 2019 and 2025 to reach ₹3.0 billion in Fiscal 2025. This increase in demand can be attributed to growth in infrastructure and industrial segments, which are the major end use segment of self-supported roofing in India (*Source: CRISIL Report*). Increased investments in railways in India also contributed to the growth as self-supported roofing is finding applications at railways stations and sheds, owing to their durability (*Source: CRISIL Report*). As per the CRISIL Report, the self-supported roofing market in India is estimated to moderately grow 5-7% between Fiscals 2025 and 2030 to reach ₹3.8-4.2 billion, on the back of sustained investments in infrastructure and industrial segments as well as increasing awareness of the benefits of self-supported roofing.

We are one of India's leading Pre-Engineered Buildings ("PEBs") players (installed capacity being greater than 100,000 MTPA). Our Company has installed capacity of 103,800 MTPA related to PEB structures and 1,800,000 square metres per annum for Self-Supported Roofing solutions as on March 31, 2025. (*Source: CRISIL Report*). Over 23 years of our operations we have undertaken execution of over 9,500 projects. In Fiscal 2025, Fiscal 2024, and Fiscal 2023, we have served more than 2,000 customer groups from across diverse industries including general engineering and manufacturing, food and beverages, warehousing and logistics, power, textiles and railways. We intend to leverage our market leadership position, customer relationships, expertise, infrastructure and skilled manpower to capitalize on these market opportunities. We intend to further build on our execution across diverse sectors to take advantage of the expected improvement in use of structural steel in buildings as well as infrastructure projects. We also intend to demonstrate our ability to offer comprehensive turn-key solutions to our clients including project design, engineering, manufacturing and erection in accordance with customer requirements across construction for industrial and infrastructure segments.

***Augment our manufacturing facilities in our Phenix Division to better serve our customers by setting up a strategically located manufacturing facility***

As pre-engineered structures are manufactured offsite, transportation of these structures to the construction site involves logistics expenses, which are a function of the distance and the complexity of the transportation process and can impact the overall project cost. Furthermore, these components are susceptible to damage during transportation and handling and may require rework or replacement, which, in turn, could lead to additional costs and project delays. Hence, increased distance between the installation site and the manufacturing plant may impact price competitiveness. Additionally, presence of manufacturing plants at diverse strategic locations enables economic and efficient delivery of PEB components to the construction sites. (Source: CRISIL Report)

Before commissioning of our Cheyyar Facility in 2024, we had only one facility for our PEB business based out of Sanand, Gujarat which limited our ability to effectively service the markets in southern part of India. The same is reflected in our revenues from operations split across geographical regions for Fiscal 2025, Fiscal 2024, and Fiscal 2023 is as under:

| Geographic Regions | Fiscal 2025                         |                                                | Fiscal 2024                         |                                                | Fiscal 2023                         |                                                |
|--------------------|-------------------------------------|------------------------------------------------|-------------------------------------|------------------------------------------------|-------------------------------------|------------------------------------------------|
|                    | Revenue contribution (in ₹ million) | As a percentage of revenue from operations (%) | Revenue contribution (in ₹ million) | As a percentage of revenue from operations (%) | Revenue contribution (in ₹ million) | As a percentage of revenue from operations (%) |
| Western India      | 7,169.01                            | 72.52%                                         | 5,981.78                            | 75.24%                                         | 6,022.78                            | 68.40%                                         |
| Northern India     | 1,001.69                            | 10.13%                                         | 848.12                              | 10.67%                                         | 1,242.67                            | 14.11%                                         |
| Southern India     | 899.75                              | 9.10%                                          | 707.33                              | 8.90%                                          | 624.73                              | 7.10%                                          |
| Eastern India      | 169.10                              | 1.71%                                          | 221.37                              | 2.78%                                          | 311.94                              | 3.54%                                          |
| Outside India      | 645.98                              | 6.53%                                          | 191.99                              | 2.41%                                          | 602.57                              | 6.84%                                          |
| <b>Total</b>       | <b>9,885.54</b>                     | <b>100.00%</b>                                 | <b>7,950.60</b>                     | <b>100.00%</b>                                 | <b>8,804.70</b>                     | <b>100.00%</b>                                 |

In addition to the commencement of operations at our Cheyyar Facility, our Company has also appointed representatives in select cities in southern India including in Bengaluru, Chennai, Coimbatore and Hyderabad. Our representatives, are strategically positioned to strengthen our marketing and business development efforts in new geographies. Their presence allows us to engage directly with local markets, facilitating greater awareness of our solutions and building relationships that support growth in the region. This initiative is aimed at enhancing our market reach and accelerating business expansion in Southern India. These are also backed by our offices in Chennai, Bengaluru, Kochi and Cheyyar. We intend to leverage our existing credentials, customer relationships, execution track-record, economies of scale, design and engineering prowess to make inroads into the southern Indian market.

We intend to expand our operations and set up manufacturing facilities in different regions in India where we are not currently located in order to cater to potential customers in those regions. We believe that geographical diversification of our projects will reduce our reliance on any particular region and allow us to capitalize on opportunities in different states across the country. Further, we believe that as our Company's existing clientele continues to expand their geographical reach, our relationships will provide us with opportunities to undertake projects for such clientele across the country.

***Increase revenue contribution of exports by focusing on USA and other key markets***

As per CRISIL Report, the global pre-engineered buildings market was valued at \$20-22 billion in 2024 and is expected to clock a CAGR of 9-10% over the medium term and is projected to be valued at \$32-35 billion by 2029. In 2024, Southeast Asia accounted for the largest share of the pre-engineered buildings market (29.5-31.5%), closely followed by North America (28.5-30.5%) and Europe (15.5-17.5%) (Source: CRISIL Report). As per the CRISIL Report exports of PEB from India increased to ₹90.5 billion in Fiscal 2025 from ₹35.8 billion in Fiscal 2019, implying a CAGR of ~17%. In Fiscal 2025, USA was the top export location of PEB from India with export value of ₹ 50.4 billion, making it the largest export market of PEB from India (Source: CRISIL Report). USA was followed by UK and Saudi Arabia, with the export value of ₹ 3.5 billion and ₹ 2.5 billion respectively (Source: CRISIL Report). Collectively, these countries contributed to ~62% of the total PEB exports from India in fiscal 2025 (Source: CRISIL Report). The increasing exports in PEB market from India between Fiscals 2019 to 2025 highlights an increasing trend of outsourcing to Indian players due to competitive pricing, manufacturing capabilities and adherence to quality standards (Source: CRISIL Report). This trend of increasing exports highlights rising prominence of Indian PEB players in global markets, especially in countries like USA, thereby providing Indian players more opportunities in international markets. (Source CRISIL Report).

Our revenues from operations split across domestic and exports markets for Fiscal 2025, Fiscal 2024, and Fiscal 2023 is as under:

| Geographic Regions | Fiscal 2025                         |                                                | Fiscal 2024                         |                                                | Fiscal 2023                         |                                                |
|--------------------|-------------------------------------|------------------------------------------------|-------------------------------------|------------------------------------------------|-------------------------------------|------------------------------------------------|
|                    | Revenue contribution (in ₹ million) | As a percentage of revenue from operations (%) | Revenue contribution (in ₹ million) | As a percentage of revenue from operations (%) | Revenue contribution (in ₹ million) | As a percentage of revenue from operations (%) |
| Within India       | 9,239.56                            | 93.47%                                         | 7,758.61                            | 97.59%                                         | 8,202.13                            | 93.16%                                         |
| Outside India      | 645.98                              | 6.53%                                          | 191.99                              | 2.41%                                          | 602.57                              | 6.84%                                          |
| <b>Total</b>       | <b>9,885.54</b>                     | <b>100.00%</b>                                 | <b>7,950.60</b>                     | <b>100.00%</b>                                 | <b>8,804.70</b>                     | <b>100.00%</b>                                 |

We incorporated a wholly owned subsidiary in Texas, USA, on June 9, 2017, with a focus to leverage the business potential of the US market through a marketing company based in USA. Our Sanand Facility is the only PEB manufacturing facility in India with a certification from the American Institute of Steel Construction (AISC) as per the AISC website (*Source: CRISIL Report*). We intend to leverage our Sanand Facility and progressively strengthen our US sales team to expand our market reach in USA and Latin America.

In our experience, price realisation in exports of PEBs to USA and European markets is higher than the price realization in the Indian markets for similar products. Additionally, our export contract typically involved only the supply of PEBs without involving the responsibility of erection or installation. We believe that our strategy to increase contribution of exports in our revenues from operations will help us achieve better margins while improving utilization in our existing manufacturing facilities without need for expanding the erection team in geographies outside India.

#### ***Expand our business through strategic alliances or inorganic opportunities***

In terms of strategic acquisitions, we intend to explore and consider opportunities that can create synergies between the target companies and us and are in line with our growth strategy. We intend to selectively pursue opportunities that will consolidate our market leadership position, enhance our financial position, expand our existing product and service portfolio and increase our distribution network, customers and geographical reach. Our efforts at diversifying into newer categories of our existing business or into new domestic or international markets may be facilitated by investing in similar business opportunities or making acquisitions of existing brands or businesses with manufacturing facilities, market share or growth potential, whose operations, resources, capabilities and strategies are complementary to our existing business.

We plan to target entities that expand our opportunities in other product segments such as structural steel products for manufacturing capital equipment which utilize similar capabilities, end-markets, geographic regions, new customers and new products. We intend to maintain a disciplined approach to acquisitions and consider various selection criteria such as skills of the management team, operation scale, technological capability, product portfolio, customer base, end-market exposures, valuation and estimated costs, as well as cultural fit. We believe that our long-standing customer relationships, financial strength and manufacturing capabilities will enable us to identify and secure appropriate acquisition opportunities in the future.

### **DESCRIPTION OF OUR BUSINESS**

We are one of India's leading Pre-Engineered Buildings ("PEBs") players (installed capacity being greater than 100,000 MTPA). Our Company has installed capacity of 103,800 MTPA related to PEB structures and 1,800,000 square metres per annum for Self-Supported Roofing solutions as on March 31, 2025 (*Source: CRISIL Report*).

Our business is structured into (a) Phenix division which provides comprehensive solutions for PEBs and complex structural steel components; and (b) Proflex division which provides self-supported steel roofing solutions. We offer our customers comprehensive turn-key solutions which includes project design, engineering, manufacturing and erection in accordance with customer requirements across industrial and infrastructure segments. We have delivered solutions for our customers engaged in diverse sectors including general engineering and manufacturing, food and beverages, warehousing and logistics, power, textiles and railways. We have undertaken the execution of over 9,500 projects until the end of March 2025 under our Phenix and Proflex Divisions.

Set out below is a breakdown of revenue from operations from our Phenix Division and Proflex Division in Fiscal 2025, Fiscal 2024, and Fiscal 2023 together with such revenue contribution as a percentage of consolidated revenue from operations:

| Divisions        | Fiscal 2025                         |                                                                 | Fiscal 2024                         |                                                                 | Fiscal 2023                         |                                                                 |
|------------------|-------------------------------------|-----------------------------------------------------------------|-------------------------------------|-----------------------------------------------------------------|-------------------------------------|-----------------------------------------------------------------|
|                  | Revenue contribution (in ₹ million) | As a percentage of our consolidated revenue from operations (%) | Revenue contribution (in ₹ million) | As a percentage of our consolidated revenue from operations (%) | Revenue contribution (in ₹ million) | As a percentage of our consolidated revenue from operations (%) |
| Phenix Division  | 7,646.90                            | 77.35%                                                          | 5,802.28                            | 72.98%                                                          | 6,287.92                            | 71.42%                                                          |
| Proflex Division | 2,238.64                            | 22.65%                                                          | 2,145.00                            | 26.98%                                                          | 2,424.35                            | 27.53%                                                          |
| Others*          | -                                   | -                                                               | 3.32                                | 0.04%                                                           | 92.43                               | 1.05%                                                           |
| <b>Total</b>     | <b>9,885.54</b>                     | <b>100.00</b>                                                   | <b>7,950.60</b>                     | <b>100.00%</b>                                                  | <b>8,804.70</b>                     | <b>100.00%</b>                                                  |

\* Others includes revenue contribution from Modtech Machines Private Limited. Modtech Machines Private Limited is engaged in the business of manufacturing investment casting machines, automation equipment and systems and other related products.

| Particulars    | Fiscal 2025            |                                              | Fiscal 2024            |                                              | Fiscal 2023            |                                              |
|----------------|------------------------|----------------------------------------------|------------------------|----------------------------------------------|------------------------|----------------------------------------------|
|                | Revenue (in ₹ million) | Percentage of Revenue from Operations (in %) | Revenue (in ₹ million) | Percentage of Revenue from Operations (in %) | Revenue (in ₹ million) | Percentage of Revenue from Operations (in %) |
| <b>Proflex</b> |                        |                                              |                        |                                              |                        |                                              |
| Domestic       | 2,238.64               | 22.65%                                       | 2,145.00               | 26.98%                                       | 2,424.35               | 27.53%                                       |
| Overseas       | -                      | -                                            | -                      | -                                            | -                      | -                                            |
| <b>Phenix</b>  |                        |                                              |                        |                                              |                        |                                              |
| Domestic       | 7,000.91               | 70.82%                                       | 5,610.29               | 70.57%                                       | 5,739.47               | 65.19%                                       |
| Overseas       | 645.98                 | 6.53%                                        | 191.99                 | 2.41%                                        | 548.45                 | 6.23%                                        |
| <b>Others*</b> |                        |                                              |                        |                                              |                        |                                              |
| Domestic       | -                      | -                                            | 3.32                   | 0.04%                                        | 38.31                  | 0.44%                                        |
| Overseas       | -                      | -                                            | -                      | -                                            | 54.12                  | 0.61%                                        |
| <b>Total</b>   | <b>9,885.54</b>        | <b>100.00</b>                                | <b>7,950.60</b>        | <b>100.00%</b>                               | <b>8,804.70</b>        | <b>100.00%</b>                               |

\* Revenue from Modtech Machines Private Limited

## OUR SERVICES, PRODUCTS AND MANUFACTURING PROCESSES

### Services

#### Phenix Division

Our Phenix Division has integrated manufacturing operations through which we provide comprehensive solutions to the customers which includes estimation, designing, engineering and manufacturing of PEBs within the controlled environment of our Manufacturing Facilities, which are then supplied, installed and erected under supervision through on-site project management. Our comprehensive solutions ensure reliability, efficiency and cost-effectiveness for the customers and allows us to control quality, reduce lead time and optimize cost. Our services include the following:

#### (I) In-house design and engineering

Our PEB and structural steel manufacturing processes are supported by our in-house design and engineering offices at Hyderabad, Chennai and Ahmedabad which enable us to offer comprehensive design and detailing solutions to our customers, as well as to continually undertake incremental enhancements and improvements of our processes and designs. Our in-house design and engineering teams consist of 98 employees as of March 31, 2025. We have also invested in computer aided design software including STAAD PRO, STAAD PRO ADVANCED, MBS, TEKLA/TRIMBLE, ZWCAD and BricsCAD. For business process efficiency, our operations are run on SAP-S4 Hana. These software enhance our capabilities to conceptualize and manufacture complex, custom-designed structures that meet specific client requirements with precision.

Our entire manufacturing process begins with us estimating and analysing the client's requirements. We then conduct an analysis through our STAAD design software, subsequent to which we prepare a general arrangement drawing including architectural inputs as per client requirements. After receiving an approval from the client, we prepare 3D models of the building using the TEKLA software. Once the 3D models are prepared, all our shop drawings which are released for production are extracted from the TEKLA software. We also extract the erection drawings from the TEKLA software, which enables our construction team to track parts and provide erection services seamlessly.

#### (II) Production

Our PEBs consist of various components including primary structural components, secondary structural components, claddings and procured accessories. For details of the production and manufacture of products by our Phenix Division, see "Our Business - Description of our Business - Our Services, Products and Manufacturing Processes" on page 217 below.

Set out below are details of certain machines used at our Manufacturing Facilities:

#### Purlin and Sheeting Machine:

The primary function of a purlin machine is to automate the production process by transforming raw materials into sturdy purlins with greater efficiency. A sheeting machine is used to convert metal coils or sheets into corrugated roofing sheets in a continuous and automated process. This typically includes uncoiling, roll forming, cutting, stacking, and controlling system components, which is used in the manufacturing of roofing and wall panel sheets.



Purlin Machine



Sheet Line Machine

#### Shot Blasting and Painting Line

A Shot blasting machine is used to clean H-beam structures, hot-rolled fabricated parts, pipes and other PEB structures by blasting all steel surfaces. It is also used to remove rust, oxide layers, and to weld slag. After blasting, the material moves through a conveyor system into the painting booth where a high-pressure airless spray gun is operated on the top and bottom, covering the entire surface area and applying a spray coating to the structural parts.



#### H Beam Welding Machine

The H-beam welding machine is fabricated from pre-cut flanges and a web, assembled using a tack welder equipped with hydraulic fit-up cylinders to form an H-beam with ease.



### Plasma and Oxy cutting CNC machine

A CNC plasma machine is used to cut through electrically conductive materials by using a CNC to control and direct an accelerated jet of hot plasma at the material being cut.



### (III) Testing and Quality Checks

Our testing laboratory has received ISO/IEC 17025:2017 accreditation from National Accreditation Board for Testing and Calibration Laboratories (NABL)

#### *Laboratory Testing Equipment*

#### Universal Testing Machine

Universal testing machine is used to measure tensile strength, yield strength, elongation, and reduction of area.



#### Rockwell Hardness Testing Machine

Rockwell hardness testing machine is used to measure hardness in Hardness Rockwell B Scale (HRB) and Hardness Rockwell C Scale (HRC).



#### Ultrasonic Flaw Detector

Ultrasonic flaw detector is used to measure discontinuity or defects inside welding or material.





### Magnetic Particle Test

Magnetic Particle Test is used to measure discontinuity or defects up to 3mm from the surface of material.



### Digital Micrometre

Digital micrometre is used to measure dimensions like outside diameter and thickness of material.



### Dry Film Thickness Gauge

Dry film thickness (DFT) is the thickness of a coating as measured above the substrate. This can consist of a single layer or multiple layers.



### Ultrasonic Thickness Gauge

Ultrasonic thickness Gauge is used to measure thickness of plate.



#### Surface Profile Gauge

Insize Surface Profile Gauge is used to measure peak-to-valley height of a blast cleaned surface. Surface profile gauges are used to measure the profile height of a surface and the degree of the surface profile.



#### Testing Facilities

We have put in place various testing facilities to ensure a high standard of quality for our products. Our testing capabilities primarily include mechanical and destructive testing, non-destructive testing, paint testing and blasting-painting. In mechanical and destructive testing, we undertake inspection to test yield strength, elongation, hardness (HRB and HRC) of our products and conducts bend test for plates and welded pieces, proof load testing for fasteners, and tensile testing. On the other hand, for our non-destructive we conduct ultrasound testing, liquid penetrant testing, magnetic particle testing and have a radiography testing viewer. For paint testing, we conduct inspections to check viscosity and density, surface temperature, paint shade matching, paint finishing through panel application, surface profile checking - profile gauge, and surface profile comparator. For paint testing, we also measure wet film thickness (WFT), dry film thickness (DFT) and humidity, and undertake sieve testing and cross-cut adhesive testing in our products. We are also equipped with other testing equipment that conduct various tests including salt spray testing, MEK testing, GSM testing for mass of zing, impact testing for sheeting, macro etching, conical mandrail bend test for sheeting, and hardness – 2H pencil.

#### (IV) Logistics and Shipping

We employ transportation modes through roadways and waterways to efficiently transport our PEBs and structural components. Oversized or particularly heavy components are transported using specialized trucks equipped to handle large loads. Waterways are utilised by us for international shipments or for destinations located far from the manufacturing facility. As on the date of this Red Herring Prospectus, we have not entered into any long-term contractual arrangement with third party transportation and logistics providers.

#### (V) Erection and Installation

We undertake steps for site organization, including setting up the site/laying groundwork and preparing area for material storage, before commencing with the erection process. This also includes taking over the foundation from the civil contractor. Erection commences with column and rafter. We undertake a grid-wise erection, using pulley ropes, to ensure stability of the frame. Girts and temporary bracings are installed to support the erection. Subsequently, we perform roof sheeting and cladding as per client specifications. Wall sheeting and cladding are also conducted. Throughout the process, supervision is conducted, and execution engineers conduct verticality checks. We install value-added services and products as per client specifications, such as turbo ventilators, rolling shutters, doors and windows.



(VI) On-Site Project Management

We have on-site project managers who supervise the entire process. They monitor the progress against the overall planned delivery schedule communicated to the customer.

(VII) After Sales Service

We maintain constant communication with our customers even post-delivery of the project, to cater to their requirements as and when needed, as per contractual obligations. If a customer raises any concerns or issues on site, we ensure that the issues are resolved swiftly.

*Proflex Division*

Through our Proflex Division, we manufacture as well as install self-supported steel roofings. The roof panels are produced at the construction site of our customers using our mobile manufacturing units. Once we are awarded a project, technical data is provided to our customers for preparing the civil structure. Upon completion of the civil structure, our mobile manufacturing unit is transported to the site, where production of roofing panels commences. Once the panels are manufactured at ground level, they are mechanically seamed in sets of three. These sets of three are then lifted and installed onto the civil structure, with the help of cranes.

**Products**

*Phenix Division*

Our product portfolio for the Phenix Division consists of the following:

- (I) PEBs which consists of the following components manufactured by us:
  - (a) *Primary structural components*- main frames, columns, end-wall posts, solid web rafters, open web rafters and other main support components;
  - (b) *Secondary structural components*- purlins and girts, eave strut, cable, angle, pipe, builtup, rod bracing, wide bay truss purlins (cold formed/HR);
  - (c) *Claddings*- pre-painted galvalume, PPGL panels with a wide range of coatings including RMP, SMP, SVP and PVDF; and
  - (d) *Standing seam roof*;
- (II) We also procure accessories such as fasteners, TUF-dome lite, sliding doors, mastic doors, walk-away doors, insulation, glazing windows, roof curbs, fixed ventilators, roof jack, turbo vents, roll-up doors and ridge vent sealants.
- (III) Structural steel which consists of universal beam/ universal channel, European channels, Indian sections, circular hollow sections, rectangular hollow sections, parallel flange channels, wide flange beams, equal/ unequal angles, ISMB beams and ISMC channel.

Set forth below are certain key products which we manufacture through the Phenix Division of our Company in connection with providing comprehensive solutions for PEBs:

**I. PEBs**

*A. Primary Structural Components which form a part of the PEBs manufactured by us*

(a) Main Frames

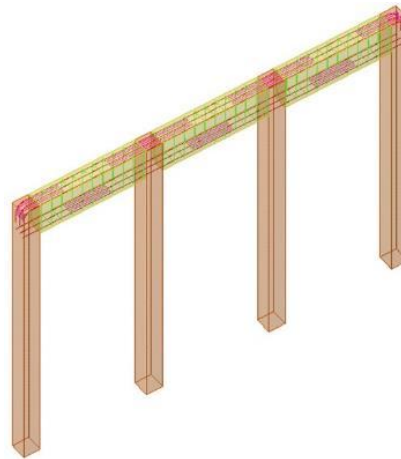
(i) PHX Rigid Frame

Steel frames are made up to two columns and two sloped beams known as rafters, which support the roof of the building. This arrangement provides a stable frame upon which sheeting is placed to form a building. The PHX rigid frame has a clear span structure, characterized by tapered columns, tapered haunches and rafter beams. It is an ideal system for customers requiring economical and column free space for flexibility in their plant layout by offering a possible clear span of up to 120 meters.



(ii) PHX Continuous Beam

This system is based on the rigid frame concept with the addition of intermediate support columns which allows larger building width and economical designs. This system typically has a lower cost per square feet of space and offers an interior column spacing of 66ft or more. This system can be installed in any width or eave height and is ideal for larger production or storage units.



(iii) PHX Lean-To

This consists of a column and one sloping rafter. It is supported at the rafter end by an adjacent building and on the other end by a column. The structure has only one slope or pitch and depends on another structure for partial support. This type of frame provides an open, unobstructed interior space with peaked, single-slopes, slope and lean to roof configurations which spans to up to 30 meters.



(iv) PHX Deck Frame

The deck sheet components are provided for multi-storey buildings. This type of frame is typically designed to offer mezzanine floors and membrane roof applications and is

aesthetically superior. The standard panel is used as a form (shuttering) on mezzanine floors. The deck frame can also be used as a deck panel over which concrete is poured. This type of structure also enhances the speed and economy of steel floor construction.



(b) End-Wall Posts

End-wall posts are vertical structural elements placed at the ends of the building, forming part of the end wall framing system. These posts provide support for the walls, which typically include doors, windows, and other openings, and contribute to the overall stability of the structure by helping with load support, weather and wind resistance.



(c) Rafters

We manufacture solid web and open web rafters for our PEBs. Rafters are the primary structural components of the roof system. They are horizontal or sloped beams that span across the width of the building, forming part of the main frame. The rafters support the roof covering and transfer the roof loads, such as the weight of the roof itself, wind, and other environmental forces, to the columns or side walls of the building.



*B. Secondary Structural Components*

These are select load carrying components suitable to ensure the stability of the building against external forces.

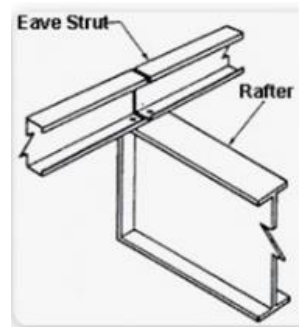
(a) Purlins and Girts

Purlins and girts are structural components placed under the roof, wall and the perimeter of the PEB, hence serving as support to the roof sheet and wall cladding. Our Company offers two kinds (i) PHX-Zees and (ii) PHX-Cees which have a depth ranging from 165 to 300 millimetres and a thickness ranging from 1.5 to 3.15 millimetres. A purlin is a secondary member, and a cold-formed horizontal structural member located in the roof. Purlins support roof panels that are in turn supported by the primary structural framing. A girt is also secondary member. It is usually cold formed and overlaps at the outside column flange to form a continuous member.



(b) Eave Struts

Their primary function is to support the gutters along with acting as a junction of the roof and the wall cladding.



(c) Cable/ Angle/ Rod Bracing Tube

These components are designed to ensure the stability of the building against forces in the longitudinal direction due to winds and earthquakes. Bracings are erected and tensioned to ensure that a building does not sway, and a proper plumb of a primary member is achieved.

(d) Open Web Joists

These are long-span, load-carrying components suitable for providing direct support of the floors and roof decks in the buildings. An open web joist is a fabricated structural member and is often used in a mezzanine structure. These types of joists are composed of top and bottom chords that are connected by a web of diagonal and vertical steel members, forming a truss like structure.



C. Claddings



A cladding is a profiled sheet material, fixed over the wall girts, which is used to close the building and avoid flow of wind and light inside the building. Our Company manufactures pre-painted galvalume sheeting which is a multi-layer coated profile to ensure a longer life under different weather conditions and better aesthetics. The claddings can be used for roofs and wall skins that cover the main steel frame and are available with or without insulation. These claddings provide options for energy-efficient roofs and improves strength and sturdiness. We offer the following types of claddings: (i) PHX rib for roof; (ii) PHX deeper rib for wall; (iii) PHX reverse rib for wall; and (iv) PHX PUF rib for roof and wall.



#### *D. Additional Components*

##### *(a) Fascias and Canopies*

Fascias are surfaces, which are placed outside the building to improve its aesthetic look. A fascia can be in the form of a decorative trim or a panel projecting from the face of a wall. Canopy is an overhanging structure or projection of roof to provide shelter for any frame opening of the side or end wall. Our Company's Phenix division offers fascias ranging from 1.2 meters to 1.8 meters in height and canopies ranging from 0.3 meters to 10 meters in width.



##### *(b) Mezzanines*

Mezzanines serve as intermediate floors between the main floors of the building. This type of structure usually consists of a mezzanine column, a mezzanine beam and a mezzanine joist to support the deck panel over which concrete is poured.



##### *(c) Crane Beams*

Crane beams are components that support the crane gliders and facilitate the crane movement. We have experience in detailing and supplying crane beams to support more than 300 meters cranes.



#### E. *Specialty Roofing Systems (Interlock 360)*

We manufacture a specialty roofing system which is a screw less roof. The roofing system is leakproof and has an inter-locking panel with a 360° mechanical seam. This roofing system is a fully seamed roof which is profiled and has a seamed ridge cap for enhanced weather tightness and rigidity at roof apex. This roofing system contains a high rib of 3 inches offering superior sectional properties which provides higher strength and ensures quicker drainage of water. An on-line sealant application ensures weather-tightness at the seam after installation. A movable clip allows for free expansion and contraction of the roof due to thermal effects.



#### F. *Accessories*

We externally procure bought out parts which are utilised in PEBs including fasteners, TUF-dome lite, sliding doors, mastic doors, walk-away doors, insulation, glazing windows, roof curbs, fixed ventilators, roof jack, turbo vents, roll-up doors and ridge vent sealants.



## II. **Structural Steel Components**

#### A. *H-Beams*

H-beam is named for its H-shaped cross-section, with one vertical flange and two long-side flanges. This product includes HW wide flange, HM medium flange, HN narrow flange.



#### B. *I-Beams*

Hot rolled I-beam, also called steel girder, is a strip steel product with an I-shaped cross-section.



#### C. *Tapered Columns*

Tapered columns in PEBs are structural columns that are wider at the base and gradually reduce in width as they move towards the top (reducing web size). These columns are a common feature because of their efficiency in handling loads and optimizing material usage.



#### D. *Truss System*

The truss system is a lattice structure ideal for large span roof systems, multiple bay buildings and as mezzanine floor framing. These structures are individually designed to meet the specific requirements of each building and are fabricated utilizing high quality efficient fixtures. The system allows for easy erection, as all connections are field bolted.

#### E. *Additional Components*

We manufacture a range of medium to heavy structural steel components including T-Beams, box beams, plus/ cross beams.

The beams and girders which we manufacture at our Manufacturing Facilities are fabricated to precise dimensions through automatic and mechanized processing. CNC programmed flame cutting is used for high accuracy and precision in plate cutting. Edge and mill facilities are deployed for precise finishing. Hole drilling, sawing and marking is done on-line on automatic drilling/ sawing and marking machines. The fabricated components are shot/ slag blasted before painting. The beams can be delivered face milled, shot-blasted, painted or DTM coated in factory finished condition. We manufacture large size fabricated beams with drilled holes, studs, stiffeners, base plates, splice plates ready to be used at the site. We manufacture a custom range of plate fabricated beams, box beams, star beams and girders for construction of bridges, flyovers, metro rail projects, power plants and super critical boiler columns, industrial structures, material handling systems, refineries, steel plants, airports, shopping malls, stadiums, utility and multistoried buildings.

We fabricate our heavy structural steel components using our welding bay which is equipped with sawing and drilling facilities and automatic submerged arc welding lines. We have CNC controlled as well as manual cutting and drilling options, automatic material handling and automatic twin head welding, online shot blasting and painting line. For our testing purposes, we have in-house NDT testing capabilities.

#### *Proflex Division*

Through the Proflex Division, we manufacture and install self-supported steel roofings. In over 23 years of operating the Proflex Division, we have manufactured and installed more than 18.5 million square metres of roofing across India, executing over 7,900 projects and catering to our customers operating in a diverse set of end-user industries. Set out below are some of the key self-supported roofings manufactured by our Proflex Division:

## **I. Roof with Reinforced Cement Concrete (RCC) Structure**

When Proflex roof is installed on a building with a support structure constructed with reinforced cement concrete, it is referred to as a 'Roof with RCC Structure'.



*Roof with RCC Structure*

## **II. Roof with Steel Structure**

When a Proflex roof is installed on a building with a support structure fabricated from steel, it is referred to as a 'Roof with Steel Structure'.



*Roof with Steel Structure*

## **III. L Section Roof**

When two roofs intersect at a 90-degree angle, creating an 'L' shape when viewed from the top, they are referred to as 'L-Section Roofs'.



*L section Roofs*

## **IV. Roof with Differential Height**

When adjoining roofs have varying heights, they are referred to as 'Roofs with Differential Height'.





*Roof with Differential Height*

**V. Roof on an Elevated Base**



*Roof on an Elevated Base*

**VI. Ground to Ground Building**

When roofing panels are installed on two beams laid on the ground, they are referred to as 'Ground-to-Ground Buildings'.



*Ground to Ground Building*

**VII. Roof with Semi/ Half Arch**

When roofs are installed in a configuration of less than a full arch, they are referred to as 'Roofs with Semi/Half Arch'.



*Roof with Semi/Half Arch*

#### **VIII. Roof with Overhead Crane**

When roofs are installed in buildings where overhead cranes have to operate, they are referred to as 'Roofs with Overhead Crane'.



*Roof with Overhead Crane*

#### **IX. Roof with Hanging Ducts**

When ducts to be hanged are supported from the roofs, they are referred to as 'Roof with Hanging Ducts'.



*Roof with Hanging Ducts*

#### **X. 'A' Shaped Buildings**

When a steel building is constructed in the shape resembling the letter 'A', it is referred to as an 'A-shaped building'.

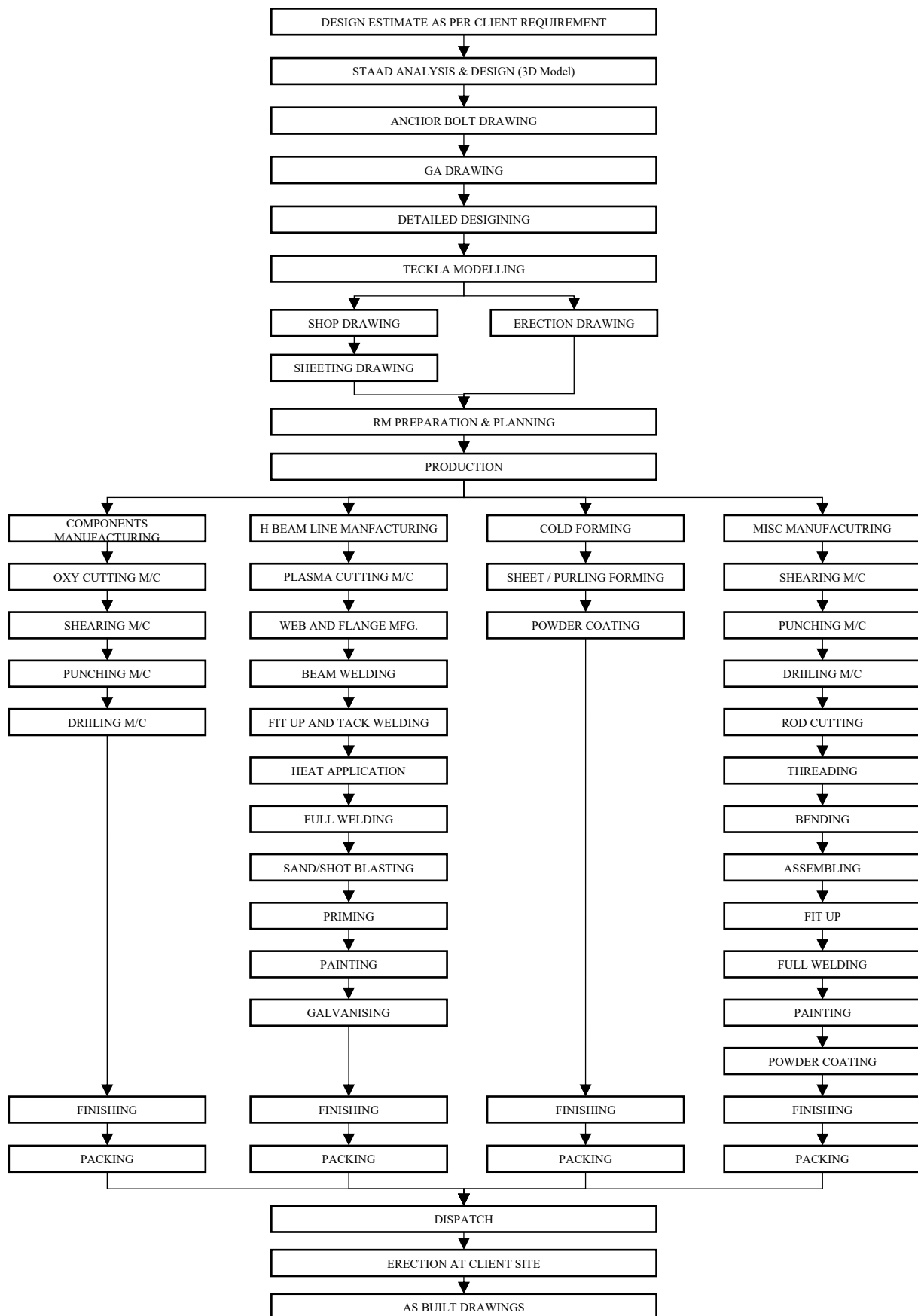


*'A' shaped Buildings*

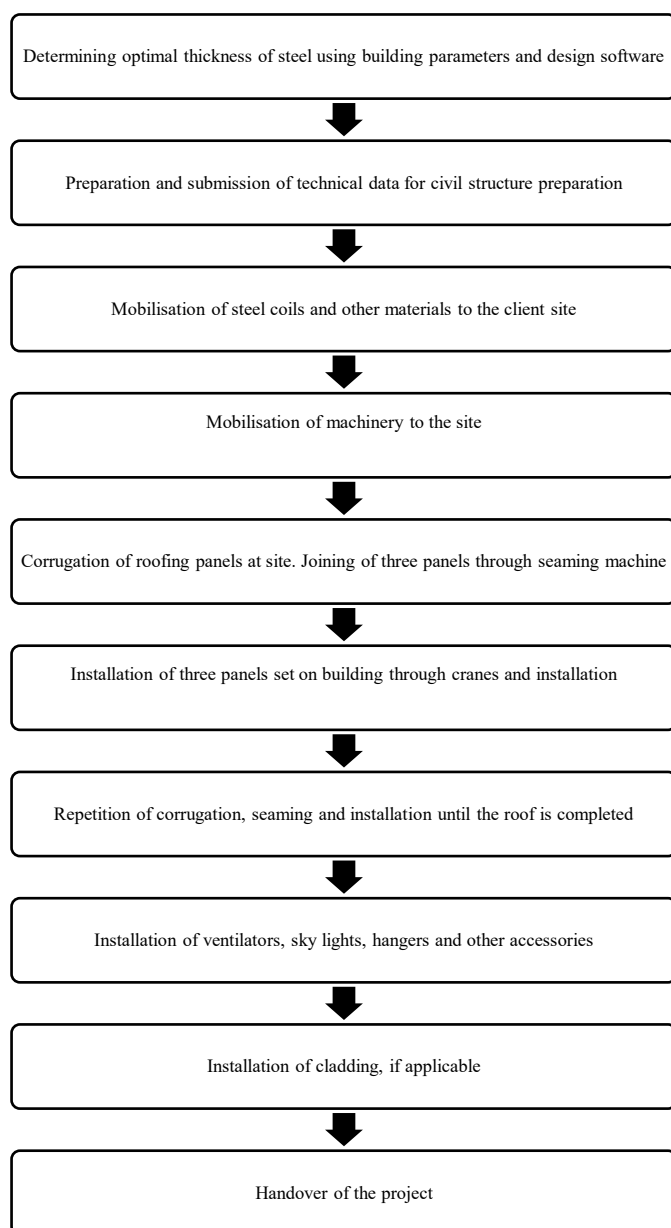
Our company procures additional components, such as ventilators, sky lights, and High-Volume Low Speed (HVLS) fans from third parties, as per our needs and specifications.

## Manufacturing Processes

The flowchart below indicates the manner in which our Company provides comprehensive solutions through the Phenix Division:



The flowchart below indicates the manner in which our Company provides comprehensive solutions through the Proflex Division:



## MARQUEE PROJECTS

Some of our marquee projects include:

- Over 62,000 square metres PEB installation for the automobile manufacturing plant of a global automobile manufacturer located at Ahmedabad, Gujarat.





- (ii) Over 285,000 square metres PEB installation for a textile plant, for a major textile company at Hoshangabad, Madhya Pradesh.



- (iii) Over 125,000 square metres PEB installation for a multinational home appliance manufacturer based out of Noida.



- (iv) Over 57,000 square metres PEB installation for a warehouse, for a multinational e-commerce company at Ahmedabad, Gujarat.

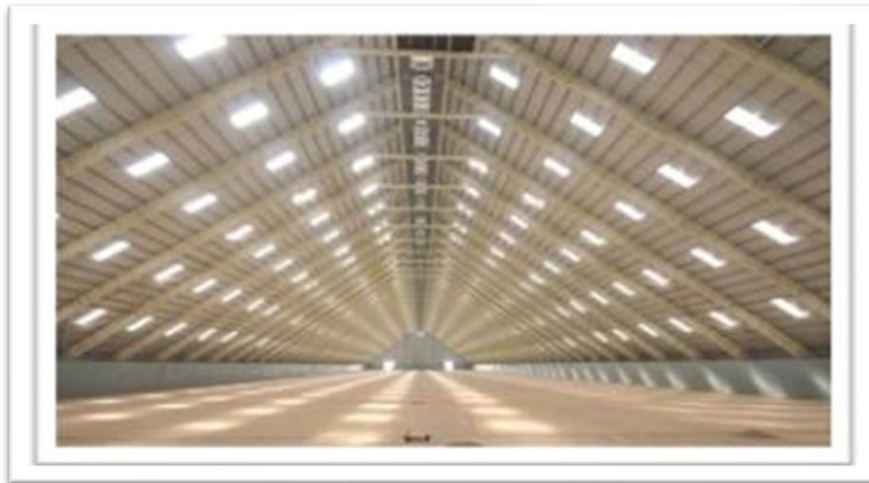




- (v) Approximately 3,000 square metres PEB installation with a retractable (openable) roof structure for a Kolkata based shipyard.



- (vi) Approximately 90,000 square metres 'A' frame structure with a centre height of 42 metres and clean span of 84 metres specially designed for the sugar storage requirements of a major Indian sugar company in Kandla, Gujarat.



- (vii) Over 5,500 square metres PEB installation for an indoor multi-use facility at Texas, US



- (viii) Over 18,000 sq. mts PEB installation for a temple at New Jersey, US;

*Proflex Division*

- (i) Over 300 projects in the railway sector with cumulative installation of 0.6 million square metres wherein the self-supporting roofing solution covered railway infrastructure elements such as platforms, workshops, coach factories, service and repair sheds, warehouses and stock sheds, including the self-supported roofing solution installed at the Hubli Railway station platform which extends for 1.4 kilometres, and custom designed roofing solutions for the Vande Bharat Depots.



*Vande Bharat Mumbai Central Pit Line Shed*



*Hubli Railway Station*



*Vande Bharat Depot*

- (ii) Self-supported roofing structure for a major Indian milk co-operative society at Anand Gujarat.





- (iii) Self-supported roofing structure for a major Indian sugar company at Rajpura, Uttar Pradesh.



## OUR FACILITIES

### Phenix Division

#### *Sanand Facility*



We have one PEB and structural steel manufacturing facility at Sanand, Gujarat where we undertake the manufacturing of PEBs. We also manufacture light to heavy complex steel structures as well as stainless steel bridge girders at the Sanand Facility. Our Sanand Facility is strategically located to cater to our customers in Western India, Northern India and Central India, as well as by close connectivity to ports in the state of Gujarat. Our Sanand Facility is also recognized by the Research Design and Standards Organization of the Indian Railways, FM Global and NABL. We have also received an approval letter from the Chief Engineer (Navy) for registration in relation to design, manufacture and erection of PEB structures. Our Sanand Facility is the only PEB manufacturing facility in India with a certification from the American Institute of Steel Construction (AISC), as per AISC website (*Source: CRISIL Report*). These accreditations demonstrate the standards of quality systems and procedures adopted at our Sanand Facility.

## Cheyar Facility



Our second facility for PEB and structural steel manufacturing is in Cheyyar, Tamil Nadu. Our Cheyyar Facility was commissioned on May 23, 2024 with an existing capacity of 31,800 MTPA.

Our facilities are also equipped with (i) plasma cutting torches, (ii) oxy acetylene cutting torches, (iii) flange lines, (iv) welding stations, (v) hydraulic lifts, (vi) beam welding machines, (vii) online shotblasting & painting system, (viii) sheet profiling machine, (ix) integrated purlin forming & painting lines, (x) deck panels, (xi) profiling lines, and (xii) high precision CNC machinery.

Our Company has utilized land area of around 33,737.75 square metres in Sanand Facility and 21,917.76 square metres in Cheyyar Facility. The two facilities have a combined installed capacity of 103,800 MTPA as of March 31, 2025.

The table below sets forth the installed production capacity and the capacity utilization of our Sanand Facility and our Cheyyar Facility for Fiscal 2025, Fiscal 2024, and Fiscal 2023:

| Facility and Product Segment             | Units | As of and for the year ended March 31, 2025 |                   |                        | As of and for the year ended March 31, 2024 |                   |                        | As of and for the year ended March 31, 2023 |                   |                        |
|------------------------------------------|-------|---------------------------------------------|-------------------|------------------------|---------------------------------------------|-------------------|------------------------|---------------------------------------------|-------------------|------------------------|
|                                          |       | Annual Installed Capacity*                  | Actual Production | Capacity Utilization** | Annual Installed Capacity*                  | Actual Production | Capacity Utilization** | Annual Installed Capacity*                  | Actual Production | Capacity Utilization** |
| Sanand Facility-Pre-Engineered Buildings | MTPA  | 72,000.00                                   | 45,556.49         | 63.27%                 | 72,000.00                                   | 41,845.30         | 58.12%                 | 72,000.00                                   | 43,483.19         | 60.39%                 |
| Cheyar Facility                          | MTPA  | 31,800.00                                   | 6,323.21          | 23.34***%              | NA <sup>#</sup>                             | NA <sup>#</sup>   | NA <sup>#</sup>        | NA <sup>#</sup>                             | NA <sup>#</sup>   | NA <sup>#</sup>        |

As certified by Chetan Brahmania, Chartered Engineer, by way of certificate dated July 16, 2025.

Note: Installed capacity and actual production indicate the capacity for production of pre-engineered buildings which generally determines the overall capacity of the manufacturing facility. This does not include the individual capacity for manufacturing specific primary and secondary structural components for pre-engineered buildings, structural steel components such as beams, channels, hollow sections which generally form part of the pre-engineered buildings.

\* It is assumed operations of 365 days a year and 3-shift operation of 8 hours a day for calculation of Installed Capacity of respective facilities of the Company

# Our Cheyyar Facility was commissioned on May 23, 2024, with an existing capacity of 31,800 MTPA.

\*\* Capacity utilization has been calculated on the basis of actual production during the relevant fiscal year divided by the aggregate installed capacity of relevant manufacturing facilities as of the end of the relevant fiscal year.

\*\*\* Capacity utilization for the Cheyyar facility for the year ended March 31, 2025 has been calculated by dividing the actual production for the period by 85% of the annualized installed capacity.

## Proflex Division

Our Proflex Division operates a fleet of 14 mobile manufacturing units which allows us to address our customers in a wide geographic expanse. Each of our mobile manufacturing unit is equipped with a panel manufacturing machine, a telescopic crane and other ancillary equipment. The installed capacity and capacity utilization for our mobile manufacturing units for Fiscal 2025, Fiscals 2024, and 2023 respectively are set out below:

| Product Segment         | Units         | As of and for the year ended March 31,      |                   |                      |                                             |                   |                      |                                             |                   |                      |
|-------------------------|---------------|---------------------------------------------|-------------------|----------------------|---------------------------------------------|-------------------|----------------------|---------------------------------------------|-------------------|----------------------|
|                         |               | As of and for the year ended March 31, 2025 |                   |                      | As of and for the year ended March 31, 2024 |                   |                      | As of and for the year ended March 31, 2023 |                   |                      |
|                         |               | Annual Installed Capacity                   | Actual Production | Capacity Utilization | Annual Installed Capacity                   | Actual Production | Capacity Utilization | Annual Installed Capacity                   | Actual Production | Capacity Utilization |
| Self-Supported Roofings | Square meters | 18,00,000.00                                | 12,38,735.00      | 68.82%               | 16,50,000.00                                | 12,31,610.00      | 74.64%               | 16,50,000.00                                | 13,66,744.00      | 82.83%               |

As certified by Chetan Brahmania, Chartered Engineer, by way of certificate dated July 16, 2025.

As of March 31, 2025, the installed capacity of M&B Engineering Ltd for manufacturing of self-supported roofings was 1,800,000 square metres per annum.

## RAW MATERIALS AND PROCUREMENT

For our operations, our primary raw material is steel in various descriptions and thickness. We have established relationships with suppliers who provide high quality steel that meets our requirements. Since steel is a commodity and prices fluctuate, long-term contracts for the supply of raw materials are generally not feasible. Therefore, based on our needs, we procure steel through purchase orders, which specify the terms and conditions related to pricing, scheduling and delivery details.

The table below sets out our cost of raw materials consumed in Fiscal 2025, Fiscal 2024, and Fiscal 2023 and such expenses as a percentage of our total expenses for the same periods:

| Particulars                                                                                                                        | Fiscal 2025   |                                       | Fiscal 2024   |                                       | Fiscal 2023   |                                       |
|------------------------------------------------------------------------------------------------------------------------------------|---------------|---------------------------------------|---------------|---------------------------------------|---------------|---------------------------------------|
|                                                                                                                                    | In ₹ millions | As a percentage of total expenses (%) | In ₹ millions | As a percentage of total expenses (%) | In ₹ millions | As a percentage of total expenses (%) |
| Cost of raw materials consumed including (increase)/decrease in inventories of finished goods, stock in trade and work in progress | 5,980.82      | 66.85%                                | 5,107.84      | 68.34%                                | 6,052.31      | 71.75%                                |

The table below sets out the raw materials consumed from domestic suppliers and suppliers from outside India, including as a percentage of our total cost of materials consumed including (increase)/decrease in inventories of finished goods, stock in trade and work in progress in Fiscal 2025, Fiscal 2024, and Fiscal 2023:

| Particulars                                            | Fiscal 2025     |                                                                                                                                                | Fiscal 2024     |                                                                                                                                                | Fiscal 2023     |                                                                                                                                                |
|--------------------------------------------------------|-----------------|------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                        | In ₹ millions   | As a % of total cost of materials consumed including (increase)/decrease in inventories of finished goods, stock in trade and work in progress | In ₹ millions   | As a % of total cost of materials consumed including (increase)/decrease in inventories of finished goods, stock in trade and work in progress | In ₹ millions   | As a % of total cost of materials consumed including (increase)/decrease in inventories of finished goods, stock in trade and work in progress |
| Raw material consumption from domestic suppliers*      | 4,360.79        | 72.91%                                                                                                                                         | 3,720.95        | 72.85%                                                                                                                                         | 5,195.76        | 85.85%                                                                                                                                         |
| Raw material consumption from suppliers outside India* | 1,620.03        | 27.09%                                                                                                                                         | 1,386.89        | 27.15%                                                                                                                                         | 856.55          | 14.15%                                                                                                                                         |
| <b>Total Cost of materials consumed*</b>               | <b>5,980.82</b> | <b>100.00%</b>                                                                                                                                 | <b>5,107.84</b> | <b>100.00%</b>                                                                                                                                 | <b>6,052.31</b> | <b>100.00%</b>                                                                                                                                 |

\* including (increase)/decrease in inventories of finished goods, stock in trade and work in progress

Also see, “Risk Factors – Our raw material cost constitutes a majority percentage of our total expenses. During Fiscal 2025, 82.69% of our raw materials were procured from our top five suppliers, calculated as a percentage of the total cost of materials consumed, including changes in inventories of finished goods, stock in trade, and work in progress. Any increase in the prices, availability and quality of raw materials could adversely affect our reputation, business, results from operations, financial conditions and cash flows. We rely on limited suppliers for our primary raw material steel, loss of these suppliers may have an adverse effect on our business, results of operations and financial conditions” on page 33.

## UTILITIES

### Power and Fuel

Our mobile manufacturing units are powered through diesel engines, providing the flexibility to produce roofing panels in remote and underdeveloped areas where electricity is unavailable. To operate ancillary equipment, we source electricity from our customer’s project sites, supplied by state controlled electricity boards/ bodies where available, and use generator/DG sets in areas with limited electricity access. The process requires an uninterrupted and constant voltage power to ensure the production of high-quality products.

### Water

Our manufacturing processes also require water consumption although they are not water intensive. The requirement for water for our Sanand Facility is primarily met through procuring water from central ground water board (CGWB).

The table below sets out our power and fuel charges together as a percentage of our total expenses in Fiscal 2025, Fiscal 2024, and Fiscal 2023, respectively:

| Particulars            | Fiscal 2025   |                                    | Fiscal 2024   |                                    | Fiscal 2023   |                                    |
|------------------------|---------------|------------------------------------|---------------|------------------------------------|---------------|------------------------------------|
|                        | In ₹ millions | As a percentage total expenses (%) | In ₹ millions | As a percentage total expenses (%) | In ₹ millions | As a percentage total expenses (%) |
| Power and Fuel charges | 39.96         | 0.45%                              | 29.13         | 0.39%                              | 26.64         | 0.32%                              |

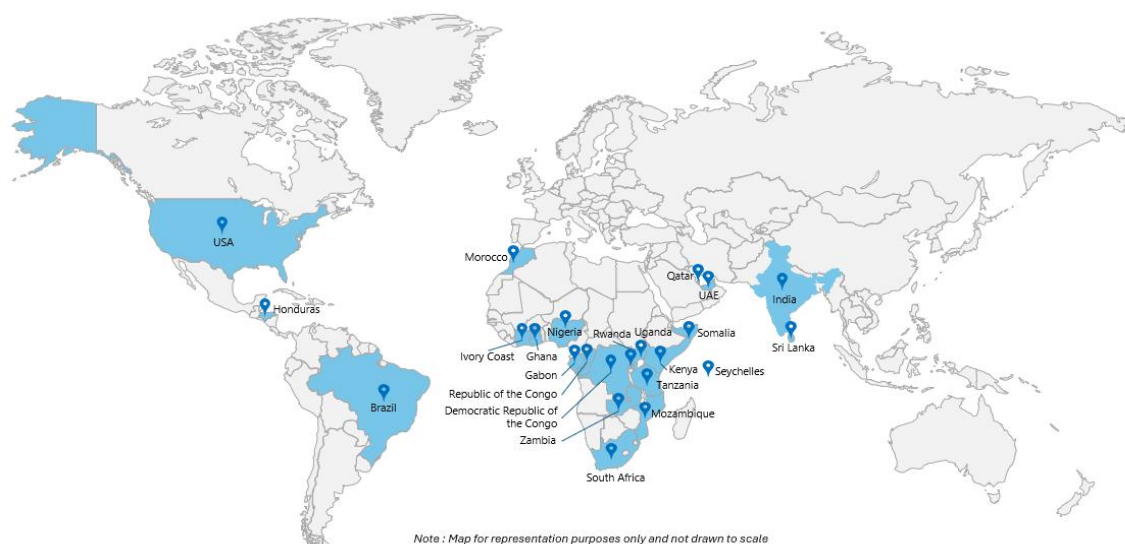
## Freight and Transportation

We transport our finished products by road and sea. We rely on both company-owned vehicles and third-party transport agencies for shipping. The mode of ownership we utilise depends on various factors including costs, control over supply chain, and maintenance requirements.

## OUR CUSTOMERS

We have established long-term relationships with our diverse set of customers across industries we cater to domestically and internationally. Our business footprint spans across geographies. Since Fiscal 2010, we have served customers in 22 countries, including customers in US, Brazil, South Africa, Qatar, Sri Lanka, Morocco, Nigeria, Kenya and Seychelles.

A map indicating the countries where we have made sales to our customers since Fiscal 2010, is as under:





Some of our notable customers include Adani Green Energy Limited, Adani Ports and Special Economic Zone Limited, Adani Logistics Limited, AIA Engineering Limited, Alembic Pharmaceuticals Limited, Tata Advanced Systems Limited, Balaji Wafers Private Limited, Elecon Engineering Co Limited, Gujarat Tea Processors and Packers Limited, Intas Pharmaceuticals Limited, Lubi Industries LLP, PSP Projects Limited, Everest Food Products Private Limited, Arvind Limited, Inductotherm (India) Private Limited, Haldiram Foods International Private Limited, SMC Power Generation Limited, Oriental Rubber Industries Limited, Shree Ram Industries, Satyam Plastfab Private Limited and Laxmi Hydraulics Private Limited. We have had a relationship with of more than 15 years with some of our customers. Based on our execution track record we have developed strong relationships with our customers which is reflected in repeat orders from our customer.

We believe that our enduring customer relationships serve as a clear testament to our commitment to quality, as well as our advanced design, engineering and manufacturing capabilities. We believe that as a result of our long-standing relationships with our customers, we are well equipped to retain our presence in the market and build upon these relationships to increase our product base and reach out to new customers. Our long-term relationships and ongoing active engagements with customers also allow us to plan our capital expenditure, enhance our ability to benefit from increasing economies of scale, thereby ensuring a competitive cost structure to achieve sustainable growth and profitability.

## **SALES AND MARKETING**

Our business is conducted on a business-to-business basis and our focus is on maintaining constant contact with customers and ensuring timely delivery.

### *Domestic markets*

Our domestic presence is anchored by our marketing head office in Ahmedabad which is complemented by a strategic network of regional offices or representatives stationed in key cities across India including Mumbai, Kolkata, Jaipur, Pune, Hyderabad, Delhi, Chennai and Bengaluru.

We have a dedicated sales and marketing team, which carries out several activities to generate sales. For instance, we participate in trade shows, construction expos, and industry specific events, where we showcase our products and meet potential clients to build brand visibility. We regularly attend industry networking events, which enables us to build relationships with key stakeholders, potential partners and decision makers in the construction and infrastructure sectors. Our team also conducts product presentations and live demonstrations for prospective clients, to showcase the quality and versatility of our self-supported steel roofing and cladding solutions. In order to tap into the digital sphere, our team generates leads and increases brand awareness by running targeted online marketing campaigns through social media platforms. Our marketing efforts are further complimented by producing and distributing brochures, catalogues, and promotional materials at events, trade shows and during client interactions. We enhance and customise our client experience by providing technical consultations to our clients, which helps us understand their needs, and offer them tailored solutions in relation to specific projects.

### *International Markets*

We are aggressively pursuing opportunities in the global markets by having established a wholly owned subsidiary in the US which operates a sales office in Texas. This strategic move is aimed at leveraging the business potential of the US market through a dedicated front marketing company.

## **QUALITY CONTROL, TESTING AND CERTIFICATIONS**

We place an emphasis on product and process quality control, which we consider integral to our success. Our quality systems and processes are intended to enable us to meet the stringent requirements of our customers and meet the stipulated performance standards timelines. A crucial element of our manufacturing process involves precise column and beam processing, meticulous surface finishing, and the crafting of metal sheeting components, all of which are conducted with the support of our advanced CNC systems. We have established dedicated safety and quality control teams to oversee each stage of the erection process. Our dedicated project planning and control team oversees overall execution of our orders, and coordinates with the various relevant departments within our Company.

Our Company has received the following certifications and accreditations:

- Quality certification from the American Institute of Steel Construction Certification Programs to the Phenix Division of the Company, recognising that the Sanand Facility successfully meets the quality certification requirements for building fabricator and complex coating endorsement 2-covered.
- Registration for the Phenix Division of the Company as a vendor with Engineers India Limited a Government of India undertaking, in the “Approved vendor list for Architectural & Building Products” for the product category of “Precoated Profiled GI/ Galvalume/ Zinalume Sheets”.

- Certificate of compliance issued by FM Approvals for the approval of testing of SSR Standing Seam Roof Systems as Class 1 Panel Roofs.
- Membership Certificate issued to our Company's Phenix Division by the Indian Green Building Council.
- ISO/IEC 17025:2017 (General Requirements for the Competence of Testing & Calibration Laboratories issued by the National Accreditation Board for Testing and Calibration Laboratories to the Phenix Division of our Company for our Sanand Facility in the field of testing.
- RDSO certificate for fabrication of composite girder and other steel plate girder issued by Research Design & Standards Organisation (Government of India- Ministry of Railways).
- ISO 14001: 2015 certificate for Environmental Management System issued by Royal Assessments Private Limited.

## HUMAN RESOURCES AND EMPLOYEE TRAINING

Our workforce is a critical factor in maintaining quality and safety which strengthens our competitive position in the industry. We are largely dependent on our highly skilled and technically competent workforce to ensure timely completion of our projects. To continually enhance our operational excellence and improve productivity and quality, while ensuring strict adherence to safety and compliance standards, we regularly invest in comprehensive training programs for our employees. These programs include onboarding sessions, technical workshops, and specialized safety training such as fire safety induction, incident investigation, working at heights safety, and electrical safety training. Through these initiatives, we ensure our workforce is equipped with the necessary knowledge and skills to uphold the highest standards of operational efficiency, safety and quality. In addition to technical and safety training, we also conduct soft skills training. We conducted approximately 763, 460, and 693 trainings for our employees in Fiscal 2025, Fiscal 2024, and Fiscal 2023, respectively.

As on March 31, 2025, our Company had 1,631 permanent employees. Our employees are not part of any union and we have not experienced any work stoppages due to labour disputes or cessation of work in the recent past.

| Particulars                | Sum of Total |
|----------------------------|--------------|
| Manufacturing and Erection | 1,194        |
| Sales and Marketing        | 97           |
| Design and Engineering     | 98           |
| Others                     | 66           |
| Procurement                | 56           |
| Quality and Testing        | 49           |
| Administration             | 27           |
| Finance and Legal          | 34           |
| Management                 | 10           |
| <b>Grand Total</b>         | <b>1,631</b> |

The attrition rate of our Company's permanent employees for Fiscal 2025, Fiscal 2024 and Fiscal 2023 is set out in the table below:

| Particulars                        | Fiscal 2025 | Fiscal 2024 | Fiscal 2023 |
|------------------------------------|-------------|-------------|-------------|
| Permanent employee attrition rate* | 15.01%      | 19.09%      | 22.10%      |

\* (Permanent employee attrition rate is computed as the number of permanent employees that left during the year/ (number of permanent employees at the start of the year plus the number of permanent employees that joined during the year).

We engage contract labourers depending on the requirements of labour-intensive projects particularly in our Manufacturing Facility and at the time of assembling and erection of the PEBs at the site of the customer. The number of contract labourers engaged by us vary from time to time based on the nature and extent of work involved in our ongoing projects.

## HEALTH, SAFETY AND ENVIRONMENT

We endeavour to adhere to laws and regulations relating to protection of health, employee safety and the environment. Our activities are subject to the environmental laws and regulations of India and other jurisdictions, which govern, among other aspects, air emissions, waste water discharge, the handling, storage and disposal of hazardous substances and waste, the remediation of contaminated sites, natural resource damage, and employee health and employee safety.

We believe that accidents and occupational health hazards can be reduced through a systematic analysis and control of risks by providing appropriate training to our management and our employees. We have adopted a health environment and safety policy to ensure compliance with legal and other requirements related to environment and occupational health safety, in addition to ensuring resource conservation, prevention of pollution, injury and ill health of employees. We aim to ensure safe and healthy environment and further provide for medical checkups and safety measures in order to achieve zero accidents on a sustainable

basis. We take initiatives to reduce the risk of accidents at our manufacturing facilities including by providing training and safety manuals to our employees and by conducting safety audits periodically. Our employees are provided appropriate personal protection equipment and we have a dedicated environment, health and safety team which is responsible to ensure adherence to safety norms. We also conduct mock drills to ensure compliance with safety norms.

## **INFORMATION TECHNOLOGY**

Investment in information technology (“IT”) infrastructure is essential to improve our operational efficiencies, improve scale and enhance productivity. We currently use advanced information technology systems, which assists us with various functions including material management, production planning, plant maintenance, sales and distribution, financial and accounting, quality management, governance, risk and compliance and human resource functions. These systems facilitate the flow of real-time information across departments and allows us to make information driven decisions and manage performance. All electronic files created, sent, received or stored on any system owned, leased or administered equipment or otherwise under the custody and control of our Company is our property. Our IT systems are vital to our business, and we have established a differentiated technology infrastructure with web-based integrated systems, analytical tools, infrastructure monitoring and information security monitoring tools to assist us in our operations. We have also invested in computer aided design Software including STAAD PRO, STAAD PRO ADVANCED, MBS, TEKLA/ TRIMBLE, ZWCAD and BricsCAD. For business process efficiency, our operations are run on SAP-S4 Hana. This software enhances our capabilities to conceptualize and manufacture complex, custom-designed structures that meet specific client requirements with precision.

We are committed to safeguarding confidentiality, and we ensure the integrity and availability of all physical and electronic information assets of facilities where we operate, to ensure that legal, regulatory, and operational requirements are fulfilled. For security and network maintenance, we authorise individuals within the Company IT Department to monitor equipment, systems and network traffic at any point of time, further we reserve the right to audit networks and systems on a periodic basis. We will continue to focus on increasing operational efficiency through technology initiatives.

For information on the risk to our IT systems, see “*Risk Factors – We may be exposed to the risks of breaches of data security, and malfunctions or disruptions of information technology systems which may have an adverse effect on our business and results of operations*” on page 67.

## **INSURANCE**

Our operations are subject to certain hazards such as work accidents, fire, earthquakes, flood and other force majeure events and explosions and those hazards which are inherent to companies operating in our sector such as destruction of property and inventory, losses resulting from defects or damages arising during transit of our products in addition to risk of equipment failure, acts of terrorism and environmental damage. We may also be subject to claims from our customers if the products that we manufacture and services that we provide are not in compliance with regulatory standards and the terms of our contractual arrangements.

We maintain insurance policies that we believe are customary for companies operating in our industry and which are necessary for our business. Our principal types of insurance coverage include, *inter alia*, contractor’s plant and machinery policy, burglary insurance policy, standard fire and special perils policy, industrial all risk insurance policy, errors and omission liability insurance policy, and broadform liability insurance policy. We typically obtain motor insurance policy and marine export import insurance open policy for the transit of goods. We have also obtained a group mediclaim policy, group personal accident insurance, and employees compensation policy for our employees. We obtain other specific insurance as may be required by our customers under the scope of work which we undertake. We believe that the level of insurance we maintain is appropriate for the risks of our business. However, we cannot assure you that our current insurance policies will insure us fully against all risks and losses that may arise in future. Even if such losses are insured, we may be required to pay a deductible on any claim for recovery of such a loss, or the amount of the loss may exceed our coverage for the loss. In addition, we cannot assure you that we will be able to renew these policies on similar or otherwise acceptable terms, or at all. See “*Risk Factors – Our insurance coverage may not be adequate to protect us against all potential losses to which we may be subject and this may have an adverse effect on our business*” on page 60.

## **CORPORATE SOCIAL RESPONSIBILITY**

Our Company has constituted a Corporate Social Responsibility (“CSR”) Committee in compliance with the requirements of the Companies Act, 2013 and the Companies (Corporate Social Responsibility) Rules, 2014 notified by Central Government and amendments thereto and formulated a CSR policy to govern such initiatives. The CSR activities undertaken by our Company include promotion of healthcare and education. Our Company incurred an expense of ₹10.24 million, ₹6.53 million, and ₹4.13 million towards corporate social responsibility in Fiscal 2025, Fiscal 2024, and Fiscal 2023, respectively.

## AWARDS AND ACCREDITATIONS

For details of the awards and accreditations received by our Company, see “*History and Certain Corporate Matters – Key awards, accreditations, certifications and recognitions received by our Company*” on page 257.

## INTELLECTUAL PROPERTY RIGHTS

For details of the intellectual property held by our Company, see “*Government and Other Approvals – Our Intellectual Property*” on page 403. For risks in relation to intellectual property held by our Company, see “*Risk Factors- We may not be able to adequately protect our intellectual property or may unintentionally infringe upon the intellectual property rights of others which could harm our business*” on page 48.

## PROPERTIES

The following table sets forth details of our principal properties:

| S. No. | Property                        | Location / district                                                                                                      | Nature of holding | Term of Lease                                               | Whether the lessor is a related party (Yes/ No) and whether part of Promoter/ Promoter Group | Whether the lease deed is stamped | Lessee         | Lease payment terms                       |
|--------|---------------------------------|--------------------------------------------------------------------------------------------------------------------------|-------------------|-------------------------------------------------------------|----------------------------------------------------------------------------------------------|-----------------------------------|----------------|-------------------------------------------|
| 1.     | Registered and Corporate Office | MB House, 51, Chandrodaya Society, Opp. Golden Triangle, Stadium Road, Post Navjivan, Ahmedabad – 380 014 Gujarat, India | Leased            | Commencing from April 1, 2017, for a period of 10 years     | Yes, Promoter Group                                                                          | Yes                               | Our Company    | End of every financial year               |
| 2.     | Godown in Ahmedabad             | 103/P Khoda & 107/2/P Khoda, Taluka Sanand, Dist Ahmedabad                                                               | Leased            | Commencing from April 1, 2025, for a period of 3 years.     | Yes, Promoter Group                                                                          | Yes                               | Our Company    | 7th of each calendar Months               |
| 3.     | Sanand Facility                 | Block No. 30, Naranpura, Taluka Sanand, Dist Ahmedabad                                                                   | Owned             | Not Applicable                                              | Not Applicable                                                                               | Yes                               | Not Applicable | Not Applicable                            |
|        |                                 | Block No. 33P, Naranpura, Taluka Sanand, Dist Ahmedabad                                                                  |                   |                                                             |                                                                                              | Yes                               |                |                                           |
|        |                                 | 102 & 103/P Khoda, Taluka Sanand, Dist Ahmedabad                                                                         |                   |                                                             |                                                                                              | Yes                               |                |                                           |
| 4.     | Cheyar Facility                 | Plot No. B-41, SIPCOT Industrial Park, Cheyyar - Phase - II, Mathur Village, Taluk of Vembakkam, Dusi, Tiruvannamalai    | Leased            | Commencing from October 17, 2022, for a period of 99 years. | No                                                                                           | Yes                               | Our Company    | Annual lease rent in advance for 99 years |
| 5.     | Delhi Office                    | B- 3/6&7, 2nd Floor, Front Side, Asaf Ali Road, New Delhi – 110002                                                       | Leased            | Commencing from November 6, 2017, for a period of 9 years.  | No                                                                                           | Yes                               | Our Company    | Advance by 7th of each calendar month     |
| 6.     | Mumbai Office                   | 7th Floor, 701/A, Mangalya, Marol - Maroshi Road, Marol, Mumbai- 400059 Maharashtra                                      | Leased            | Commencing from November 16, 2022, for a period of 3 years. | No                                                                                           | Yes                               | Our Company    | Advance by 5th of each calendar month     |
| 7.     | Pune Office                     | Aamod Apartment B-Wing, 1 <sup>st</sup> Floor, Office Block No.34                                                        | Leased            | Commencing from February 15,                                | No                                                                                           | Yes                               | Our Company    | Advance by 20th of each calendar month    |



| S. No. | Property          | Location / district                                                                                                                                   | Nature of holding | Term of Lease                                                                         | Whether the lessor is a related party (Yes/ No) and whether part of Promoter/ Promoter Group | Whether the lease deed is stamped | Lessee      | Lease payment terms                        |
|--------|-------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|---------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|-----------------------------------|-------------|--------------------------------------------|
|        |                   | Off, F.C. Road, Shivaji Nagar, Pune 411005, Maharashtra                                                                                               |                   | 2025 until February 14, 2028.                                                         |                                                                                              |                                   |             |                                            |
| 8.     | Hyderabad Office  | 3 <sup>rd</sup> Floor, Pranava Vaishnoi Business Park, under GHMC Serilingampally Circle, Ranga Reddy District, Telangana State.                      | Leased            | Commencing from August 7, 2024 for a period of 9 years.                               | No                                                                                           | Yes                               | Our Company | Advance by 7th of each calendar month      |
| 9.     | Bangalore Office  | Urban Desk, No. 73, 3 <sup>rd</sup> Floor, Service Road, Shreelekha Complex, W.O.C Road, 2 <sup>nd</sup> Stage, Mahalakshmiipuram, Bengaluru - 560086 | Leased            | Commencing from July 3, 2025, till July 2, 2026.                                      | No                                                                                           | Yes                               | Our Company | Advance by 5th of each calendar month      |
| 10.    | Chennai Office    | Second Floor, No. 2, 1 <sup>st</sup> Cross Street, Achuthanagar, Ekkatuthangal, Chennai – 600032                                                      | Leased            | Commencing from September 1, 2024, for a period of 11 months.*                        | No                                                                                           | Yes                               | Our Company | On or before 10th of each calendar month   |
| 11.    | Vijayawada Office | Door No. 27-22-43, J.D. Hospital Road, Governorpet, Vijayawada, Krishna District, Andhra Pradesh                                                      | Leased            | Commencing from July 15, 2023, for a period of 3 years.                               | No                                                                                           | Yes                               | Our Company | Monthly                                    |
| 12.    | Guwahati Office   | A.T. Road, Bharalumukh, Guwahati, Kamrup (Metro), Assam, 781009                                                                                       | Leased            | Commencing from July 1, 2017, and valid unless terminated by parties.                 | No                                                                                           | No                                | Our Company | 10th day of every following calendar month |
| 13.    | Patna Office      | Naya tola rai colony, Khagal Road, Phulwari Sharif, Patna District, Bihar - 801505                                                                    | Leased            | Commencing from July 1, 2017, and valid unless terminated by parties.                 | No                                                                                           | No                                | Our Company | 10th day of every following calendar month |
| 14.    | Goa Office        | HDS-23, HIG Flats, Pundalik Nagar, Alto-Porvorim, Goa - 403521                                                                                        | Leased            | Commencing from October 1, 2022, for a period 3 years.                                | No                                                                                           | Yes                               | Our Company | On or before 1st of each calendar month    |
| 15.    | Haryana Office    | 412/4, Ram Nagar, Gali no.7, Sector 8, Gurugram, Haryana, 122001                                                                                      | Leased            | Commencing from December 20, 2024, for a period of 11 months up to November 19, 2025. | No                                                                                           | Yes                               | Our Company | On or before 7th of each calendar months   |
| 16.    | Solan Office      | Motia Plaza, Village Saraj Majra, Tehsil Baddi, Distt Solan, Himachal Pradesh                                                                         | Leased            | Commencing from April 1, 2024, for a period of 3 years.                               | No                                                                                           | Yes                               | Our Company | Advance by 7th of each calendar months     |

| S. No. | Property            | Location / district                                                                                             | Nature of holding | Term of Lease                                                         | Whether the lessor is a related party (Yes/ No) and whether part of Promoter/ Promoter Group | Whether the lease deed is stamped | Lessee      | Lease payment terms                        |
|--------|---------------------|-----------------------------------------------------------------------------------------------------------------|-------------------|-----------------------------------------------------------------------|----------------------------------------------------------------------------------------------|-----------------------------------|-------------|--------------------------------------------|
| 17.    | Singhbhum Office    | 1270/c, Mills and Godown Area, Burma Mines, Tata Nagar, Jamshedpur, East Singhbhum, Jharkhand, 831002           | Leased            | Commencing from July 1, 2017, and valid unless terminated by parties. | No                                                                                           | No                                | Our Company | 10th day of every following calendar month |
| 18.    | Ernakulam Office    | VI/2125-G, Mattancherry vill, Gujarati Road, Cochin, Ernakulam, Kerala-682002                                   | Leased            | Commencing from July 1, 2017, and valid unless terminated by parties. | No                                                                                           | No                                | Our Company | 10th day of every following calendar month |
| 19.    | Indore Office       | S-104, Shalimar Palms flat, Pipliyahana, Indore, Madhya Pradesh – 452 016                                       | Leased            | Commencing from September 1, 2024, for a period of 11 months.*        | No                                                                                           | Yes                               | Our Company | Advance by 1st of each calendar months     |
| 20.    | Cuttack Office      | Sikharpur, Uppar Sahi, Ps-Malgodown, Dist-Cuttack, Odisha, 753003                                               | Leased            | Commencing from July 1, 2017, and valid unless terminated by parties. | No                                                                                           | No                                | Our Company | 10th day of every following calendar month |
| 21.    | Ludhiana Office     | B-23-131/2, Industrial Area-A, Cheema Chowk, Ludhiana, Punjab                                                   | Leased            | Commencing from April 1, 2025 for a period of 3 years.                | No                                                                                           | Yes                               | Our Company | On or before 1st of each calendar Months   |
| 22.    | Jaipur Office       | Shop no. 38, Muktanand Nagar, Gopal Pura By-Pass, Jaipur, Rajasthan, 302018                                     | Leased            | Commencing from June 1, 2024, for a period of 3 years.                | No                                                                                           | Yes                               | Our Company | On or before 1st of each calendar month    |
| 23.    | Noida Office        | O-1206 A – Amrapali Zodiac – Sector -120, Noida, Guttam Budh Nagar, Uttar Pradesh                               | Leased            | Commencing from October 1, 2023, for a period of 3 years.             | No                                                                                           | Yes                               | Our Company | On or before 1st of each calendar Month    |
| 24.    | Kolkata Office      | 369 Block K, New Alipore, Kolkata, West Bengal, 700026                                                          | Leased            | Commencing from November 1, 2023, for a period of 33 months.          | No                                                                                           | Yes                               | Our Company | Advance by 7th of each calendar month      |
| 25.    | Ahmedabad Office II | Office No 201 to 203, 2 <sup>nd</sup> Floor, ISCON Mall, opp. Bidiwala Park, Satellite Road, Ahmedabad – 380015 | Leased            | Commencing from January 1, 2024, for a period of 5 years.             | Yes, Promoter Group                                                                          | Yes                               | Our Company | On or before 10th of each calendar months  |
| 26.    | Guest House         | F-903 Tulip Citadel, Ambawadi, Ahmedabad - 380015                                                               | Leased            | Commencing from April 1, 2025, for a period of 3 years.               | Yes, Promoter Group                                                                          | No                                | Our Company | Annual                                     |
| 27.    | Guest House         | Anand Nagar, 100 ft Ring Road, Nr ParhladNagar Garden, Ahmedabad - 380051                                       | Leased            | Commencing from April 1, 2025, for a period of 3 years.               | Yes, Promoter Group                                                                          | No                                | Our Company | Annual                                     |

| S. No. | Property                       | Location / district                             | Nature of holding | Term of Lease                                              | Whether the lessor is a related party (Yes/ No) and whether part of Promoter/ Promoter Group | Whether the lease deed is stamped | Lessee      | Lease payment terms                        |
|--------|--------------------------------|-------------------------------------------------|-------------------|------------------------------------------------------------|----------------------------------------------------------------------------------------------|-----------------------------------|-------------|--------------------------------------------|
| 28.    | Open Storage Area in Ahmedabad | SP 5, Avichal Industrial Park Sanand- Ahmedabad | Leased            | Commencing from December 10, 2024 for a period of 3 years. | Yes, Promoter Group                                                                          | Yes                               | Our Company | 10th day of every following calendar month |

\* Renewal under process

## COMPETITION

We face competition from domestic as well as overseas companies which either operate in the same line of business as us or offer similar products and services. Our competition varies by market, geographic areas and type of product or service.

We obtain a part of our business through a competitive bidding process in which we compete for projects based on, among other factors, pricing, technological capabilities, and performance, as well as reputation for quality, experience, past track record, and financing capabilities. The competitive bidding process entails managerial time to prepare bids and proposals for contracts and at times requires us to resort to aggressive pricing to be able to be awarded the contracts. The table below sets out our revenue derived from competitive bidding processes in Fiscal 2025, Fiscal 2024, and Fiscal 2023, together with such revenue as a percentage of our consolidated revenue from operations for the respective period:

| Particulars                                      | Fiscal 2025                         |                                  | Fiscal 2024                         |                                  | Fiscal 2023                         |                                  |
|--------------------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|
|                                                  | Revenue contribution (in ₹ million) | % of revenue from operations (%) | Revenue contribution (in ₹ million) | % of revenue from operations (%) | Revenue contribution (in ₹ million) | % of revenue from operations (%) |
| Revenue derived from competitive bidding process | 36.64                               | 0.37%                            | Nil                                 | Nil                              | 129.66                              | 1.47%                            |

To remain competitive in our markets, we must continuously strive to reduce our costs of production, through automation and innovation and improve our operating efficiencies. Some of our competitors have greater financial and other resources and better access to capital than we do, which may enable them to compete more effectively, or better geographical reach which gives them the ability to quote competitively. However, depending on various factors, and the extent of our presence in the relevant geographical region, we are able to leverage our experience, established relationships and familiarity with the industry to provide cost effective products than our competitors or offer a better value proposition.

For details, see “*Industry Overview*” beginning on page 145.

## KEY REGULATIONS AND POLICIES

*The following is an overview of the relevant sector specific laws and regulations which are applicable to our business and operations in India. The information detailed below has been obtained from publications available in the public domain. The description of laws and regulations set out below are not exhaustive and are only intended to provide general information to the investors and are neither designed nor intended to substitute for professional legal advice. The statements below are based on the current provisions of Indian law, and remain subject to judicial and administrative interpretations thereof, which are subject to change or modification by subsequent legislative, regulatory, administrative, or judicial decisions. For details of government approvals obtained by our Company, see “Government and Other Approvals” beginning on page 400.*

### ***Laws related to our business***

#### ***National Steel Policy, 2017 (“NSP 2017”)***

The NSP 2017 covers, *inter alia*, steel demand, steel capacity, raw materials, including iron ore, iron ore pellets, manganese ore, chromite ore, ferroalloys, land, water, power, infrastructure and logistics, and environmental management. The NSP 2017 seeks to enhance domestic steel production with focus on creating a technologically advanced and globally competitive steel industry in India that promotes economic growth. The NSP 2017 aims to create an environment for attaining self-sufficiency in steel production by providing policy support and guidance to private manufacturers. The intent is to strengthen the research and development of national importance in the iron and steel sector by utilizing tripartite synergy among industry, national research and development laboratories and academic institutions.

#### ***Steel and Steel Products (Quality Control) Order, 2020 (the “Quality Control Order 2020”)***

The Steel and Steel Products (Quality Control) Order, 2020, as amended, was notified by the Ministry of Steel, Government of India, to bring certain steel products under mandatory BIS certification. All manufacturers of steel and steel products are required to apply to the Bureau of Indian Standards for certification and ensure compliance with the Quality Control Order 2020. The Quality Control Order 2020 further provides that every steel and steel products stated therein shall bear the standard mark under a license from Bureau of Indian Standards as provided in Bureau of Indian Standards (Conformity Assessment) Regulations, 2018.

#### ***Bureau of Indian Standards Act, 2016 (the “BIS Act”)***

The BIS Act has been brought into force with effect from October 12, 2017, repealing and replacing the Bureau of Indian Standards Act, 1986. The BIS Act establishes Bureau of Indian Standards (“BIS”) as the National Standards Body of India. The BIS Act has enabling provisions for the Government to bring under compulsory certification regime any goods or article of any scheduled industry, process, system or service which it considers necessary in the public interest or for the protection of human, animal or plant health, safety of the environment, or prevention of unfair trade practices, or national security. The BIS Act also allows multiple type of simplified conformity assessment schemes including self-declaration of conformity against a standard which will give simplified options to manufacturers to adhere to the standards and get certificate of conformity. Further, the BIS Act also provides for repair or recall, including product liability of the products bearing a standard mark but not conforming to the relevant Indian Standard.

#### ***Legal Metrology Act, 2009 (“Legal Metrology Act”) and the Legal Metrology (Packaged Commodities) Rules, 2011 (the “LM Rules”)***

The Legal Metrology Act establishes and enforces standards of weights and measures, and regulates trade and commerce in weights, measures and other goods which are sold or distributed by weight, measure or number. The Legal Metrology Act prohibits quoting prices or charges, issuing or exhibiting any price list, invoice, cash memo or other document, publishing any advertisement, or indicating the net quantity of a pre-packaged commodity, otherwise than in accordance with the standard units of weight, measure or numeration. Manufacturers are required to maintain records and registers, and make declarations on pre-packaged commodities, in the manner prescribed under the Legal Metrology Act. The Legal Metrology (Packaged Commodities) Rules, 2011, were introduced under the Legal Metrology Act, and prescribe requirements as to the pre-packing of any commodity for sale, distribution or delivery.

#### ***Electricity Act, 2003 (the “Electricity Act”)***

The Electricity Act is the central legislation which covers, among others, generation, transmission, distribution, trading and use of electricity. Under the Electricity Act, the transmission, distribution and trade of electricity are regulated activities that require licenses from the Central Electricity Regulatory Commission (“CERC”), the State Electricity Regulatory Commissions (“SERCs”) or a joint commission (constituted by an agreement entered into by two or more state governments or the central government in relation to one or more state governments, as the case may be). The generating company is required to establish, operate and maintain generating stations, tie-lines, sub-stations and dedicated transmission lines. Further, the generating company may supply electricity to any licensee or even directly to consumers and have a right to open access, for the purpose

of carrying electricity subject to availability of adequate transmission and distribution systems and payment of transmission charges, including wheeling charges and open access charges, as may be determined by the appropriate electricity regulatory commission. In terms of the Electricity Act, 'open' access means the non-discriminatory provision for the use of transmission lines or distribution system or associated facilities with such lines or system, by any licensee or consumer or a person engaged in generation in accordance with the regulations specified by the appropriate electricity regulatory commission. Under the Electricity Act, the appropriate commission shall specify the terms and conditions for the determination of tariff. Pursuant to the powers granted under the Electricity Act, various regulations and guidelines have been framed by the CERC and SERCs for determination of tariff for thermal producers and generation, distribution, transmission, allowing open access, among others. The Electricity (Amendment) Bill, 2014 was introduced to amend certain provisions of the Electricity Act. Among others, the amendment empowers the GoI to establish and review a national tariff policy and electricity policy.

### ***Shops and establishments legislations in various states***

Under the provisions of local shops and establishments legislations applicable in the states in India where our establishments are set up, such establishments are required to be registered. Such legislations regulate the working and employment conditions of the workers employed in shops and establishments, including commercial establishments, and provide for fixation of working hours, rest intervals, overtime, holidays, leave, termination of service, maintenance of records, maintenance of shops and establishments and other rights and obligations of the employers and employees. These shops and establishments acts, and the relevant rules framed thereunder, also prescribe penalties in the form of monetary fine or imprisonment for violation of provisions, as well as procedures for appeal in relation to such contravention of the provisions.

### ***Environmental laws***

#### ***The Environment (Protection) Act, 1986 as amended (the "EPA")***

The EPA, is an umbrella legislation designed to provide a framework for the Government to co-ordinate the activities of various central and state authorities established under previous laws, such as the Water (Prevention and Control of Pollution) Act, 1974, the Air (Prevention and Control of Pollution) Act, 1981, etc. The EPA vests with the Government of India the power to take any measure it deems necessary or expedient for protecting and improving the quality of the environment and preventing and controlling environmental pollution. This includes rules for laying down the quality of environment, standards for emission of discharge of environment pollutants from various sources as given under the Environment (Protection) Rules, 1986, inspection of any premises, plant, equipment, machinery and examination of manufacturing processes and materials likely to cause pollution.

#### ***Environment (Protection) Rules, 1986, as amended (the "Environment Rules")***

In exercise of powers conferred under the Environment Act, the Central Government notified the Environment Rules. Pursuant to Environment Rules, every person who carries on an industry, operation or process requiring consent under Water (Prevention and Control of Pollution) Act, 1974 or Air (Prevention and Control of Pollution) Act, 1981 or shall submit to the concerned Pollution Control Board ("PCB") an environmental statement for that financial year in the prescribed form.

#### ***The Environmental Impact Assessment Notification, 2006 ("EIA")***

As per the EIA, 2006, any construction of new projects or activities or the expansion or modernisation of existing projects or activities as listed in the Schedule attached to the EIA Notification entailing capacity addition with change in process and or technology can be undertaken only after the prior environmental clearance from the Central government or as the case may be, by the State Level Environment Impact Assessment Authority, duly constituted by the Central government under the provisions of the Environment (Protection) Act, 1986, in accordance with the procedure specified in the EIA Notification. The environmental clearance process for new projects comprises of four stages viz. screening, scoping, public consultation and appraisal.

#### ***The Water (Prevention and Control of Pollution) Act, 1974, as amended (the "Water Act")***

The Water Act, as amended aims to prevent and control water pollution by factories and manufacturing units and to maintain and restore the quality and wholesomeness of water. Under the Water Act, any person establishing any industry, operation or process, any treatment or disposal system, use of any new or altered outlet for the discharge of sewage or new discharge of sewage, must obtain the consent of the relevant state pollution control board, which is empowered to establish standards and conditions that are required to be complied with.

#### ***The Air (Prevention and Control of Pollution) Act, 1981, as amended (the "Air Act")***

The Air Act provides for the prevention, control and abatement of air pollution. Pursuant to the provisions of the Air Act, any person establishing or operating any industrial plant within an air pollution control area, must obtain the consent of the relevant state pollution control board prior to establishing or operating such industrial plant. The state pollution control board must

decide on the application within a period of four months of receipt of such application. The consent may contain certain conditions relating to specifications of pollution control equipment to be installed at the facilities. No person operating any industrial plant in any air pollution control area is permitted to discharge the emission of any air pollutant in excess of the standards laid down by the state pollution control board.

***The Hazardous and Other Wastes (Management and Transboundary Movement) Rules, 2016 as amended (the “Hazardous Waste Rules”)***

The Hazardous Waste Rules regulate the management, treatment, storage, and disposal of hazardous waste. Under the Hazardous Waste Rules, “hazardous waste” *inter alia* means any which by reason of characteristics such as physical, chemical, biological, reactive, toxic, flammable, explosive or corrosive, causes danger or is likely to cause danger to health or environment, whether alone or in contact with other wastes or substances. Every occupier of a facility generating hazardous waste must obtain authorization from the relevant state pollution control board. Further, the occupier, importer or exporter, or operator of a disposal facility is liable for damages caused to the environment or third party resulting from the improper handling and management and disposal of hazardous waste and shall be liable to pay any financial penalty that may be levied by the respective state pollution control board for violation of the Hazardous Waste Rules.

***Water (Prevention & Control of Pollution) Cess Act, 1977 (the “Water Cess Act”) and Water (Prevention & Control of Pollution) Cess Rules, 1978 (the “Water Cess Rules”)***

The Water Cess Act has been enacted to provide for the levy and collection of a cess on water consumed by persons carrying on certain industries and by local authorities, with a view to augment the resources of the central and State PCB for the prevention and control of water pollution constituted under the Water Act. The Water Cess Rules have been notified under Section 17 of the Water Cess Act and provide, *inter alia*, for the standards of the meters and places where they are to be affixed and the furnishing of returns by consumers.

***Industrial and Labour Related Regulations***

In addition to the above legislations that are applicable to our Company in India, other legislations that may be applicable to our operations include:

***The Factories Act, 1948 (the “Factories Act”) read with Gujarat Factories Rules, 1963***

Factories Act defines a ‘factory to cover any premises which employs ten or more workers on any day of the preceding twelve months and in which manufacturing process is carried on with the aid of power or any premises where at least twenty workers are employed in a manufacturing process’. Each state government has enacted rules in respect of the prior submission of plans and their approval for the establishment of factories and registration and licensing of factories. The Factories Act provides that an occupier of a factory i.e. the person who has ultimate control over the affairs of the factory and in the case of a company, any one of the directors, must ensure the health, safety and welfare of all workers. There is a prohibition on employing children below the age of fourteen years in a factory. The Factories Act also provides for imposition of fines and imprisonment of the manager and occupier of the factory in case of any contravention of the provisions of the Factories Act. The Gujarat Factories Rules, 1963 prescribe that the factories must provide adequate fire escapes and firefighting equipment, including trailer pumps. In addition to the Factories Act, the employment of workers, depending on the nature of activity, is regulated by a wide variety of generally applicable labour laws. The following is an indicative list of labour laws which may be applicable to our Company due to the nature of our business activities:

- The Contract Labour (Regulation and Abolition) Act, 1970
- The Employees’ Compensation Act, 1923
- The Employees’ State Insurance Act, 1948
- The Industrial Disputes Act, 1947
- The Industrial Employment (Standing orders) Act, 1946
- Inter-State Migrant Workmen (Regulation of Employment and Conditions of Service) Act, 1979
- The Child Labour and Adolescent (Prohibition and Regulation) Act, 1986
- The Payment of Bonus Act, 1965
- The Minimum Wages Act, 1948

- The Payment of Wages Act, 1936
- The Equal Remuneration Act, 1976
- Maternity Benefit Act, 1961
- The Apprentices Act, 1961
- The Payment of Gratuity Act, 1972
- The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013
- Worker's Compensation Act, 1923
- The employment exchange (compulsory notification of vacancies) act, 1960

In order to rationalise and reform labour laws in India, the Government has enacted the following codes:

- **Code on Wages, 2019**, which regulates and amalgamates wage and bonus payments and subsumes 4 existing laws namely –the Payment of Wages Act, 1936, the Minimum Wages Act, 1948, the Payment of Bonus Act, 1965 and the Equal Remuneration Act, 1976. It regulates, *inter alia*, the minimum wages payable to employees, the manner of payment and calculation of wages and the payment of bonus to employees.
- **Industrial Relations Code, 2020**, which consolidates and amends laws relating to trade unions, the conditions of employment in industrial establishments and undertakings, and the investigation and settlement of industrial disputes. It subsumes the Trade Unions Act, 1926, the Industrial Employment (Standing Orders) Act, 1946 and the Industrial Disputes Act, 1947.
- **Code on Social Security, 2020**, which amends and consolidates laws relating to social security, and proposes to subsume various social security related legislations, *inter alia* including the Employee's State Insurance Act, 1948, the Employees' Provident Funds and Miscellaneous Provisions Act, 1952, the Maternity Benefit Act, 1961 and the Payment of Gratuity Act, 1972. It governs the constitution and functioning of social security organisations such as the Employee's Provident Fund and the Employee's State Insurance Corporation, regulates the payment of gratuity, the provision of maternity benefits and compensation in the event of accidents that employees may suffer, among others. The Ministry of Labour and Employment has by way of notifications, implemented only certain provisions of the Code on Social Security, 2020, including the repeal of certain provisions of the Employees' Provident Funds and Miscellaneous Provisions Act, 1952.
- **The Occupational Safety, Health, and Working Conditions Code, 2020**, consolidates and amends the laws regulating the occupational safety and health and working conditions of the persons employed in an establishment. It replaces 13 old central labour laws including the Contract Labour (Regulation and Abolition) Act, 1970 and received the presidential assent on September 28, 2020. It proposes to subsume several separate legislations, including the Factories Act, 1948, the Contract Labour (Regulation and Abolition) Act, 1970, the Inter-State Migrant Workmen (Regulation of Employment and Conditions of Service) Act, 1979, the Building and Other Construction Workers (Regulation of Employment and Conditions of Service) Act, 1996 and the Building and Other Construction Workers Welfare Cess Rules, 1998.

### ***The Industries (Development and Regulation) Act, 1951***

The Industries (Development and Regulation) Act, 1951, as amended (the “**Industries (D&R) Act**”) has been liberalized under the New Industrial Policy dated July 24, 1991, and all industrial undertakings are exempt from licensing except for certain industries such as distillation and brewing of alcoholic drinks, cigars and cigarettes of tobacco and manufactured tobacco substitutes, all types of electronic aerospace and defence equipment, industrial explosives including detonating fuses, safety fuses, gun powder, nitrocellulose and matches and hazardous chemicals and those reserved for the small scale sector.

An industrial undertaking which is exempt from licensing is required to file an Industrial Entrepreneurs Memorandum ("IEM") with the Secretariat for Industrial Assistance, Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India, and no further approvals are required under the I (D&R) Act.

### **Tamil Nadu Fire Services Act, 1985 (“*Fire Services Act*”)**

The Tamil Nadu Fire Service Act, 1985 includes the powers and duties of the fire service, including fire prevention, firefighting, rescue operations, and resource management, and also provides penalties for offenses like obstructing firefighting, false fire reports, and violations of duty by fire service members.

## ***Foreign Investment Regulations***

### ***Foreign Exchange Management Act, 1999 (the “FEMA”)***

Foreign investment in India is primarily governed by the provisions of FEMA. Pursuant to FEMA, the GoI and the RBI have promulgated various regulations, rules, circulars and press notes in connection with various aspects of foreign exchange with facilitation of external trade and payments for promoting orderly developments and maintenance of foreign exchange market in India.

#### ***FEMA Rules***

The RBI, in exercise of its power under the FEMA, has notified the Foreign Exchange Management (Mode of Payment and Reporting of Non-Debt Instruments) Regulations, 2019 by Notification No. FEMA. 395/2019-RB dated October 17, 2019 (“FEMA Rules”) to prohibit, restrict, or regulate transfer by or issue security to a person resident outside India. As laid down by the FEMA Rules, no prior consents and approvals are required from the RBI for Foreign Direct Investment (“FDI”) under the “automatic route” within the specified sectoral caps. In respect of all industries not specified as FDI under the automatic route, and in respect of investment in excess of the specified sectoral limits under the automatic route, approval may be required from the RBI. At present, the FDI Policy does not prescribe any cap on the foreign investments in the sector in which the Company operates. Therefore, foreign investment up to 100% is permitted in the Company under the automatic route.

### ***Foreign Trade (Development and Regulation) Act, 1992 (the “FTA”)***

The FTA seeks to increase foreign trade by regulating imports and exports to and from India. The FTA read with the Indian Foreign Trade Policy, 2015-20 provides that a person or company can make no exports or imports without having obtained an importer exporter code number unless such person or company is specifically exempt. An importer exporter code number allotted to an applicant is valid for all its branches, divisions, units and factories.

#### ***The Foreign Trade Policy, 2023 (the “Foreign Trade Policy”)***

The Foreign Trade (Development & Regulation) Act, 1992 empowers the Central Government to formulate and announce, by way of a notification, the foreign trade policy from time to time. The Foreign Trade Policy, which came into effect from April 1, 2023, contains provisions relating to export and import of goods and services.

The Foreign Trade Policy provides the general provisions governing imports and exports in India, duty exemption or remission schemes, and policies relating to various export promotion schemes, export-oriented units, electronics hardware technology parks, software technology parks and bio-technology parks, among others.

The Foreign Trade Policy mandates all importers and exporters of goods to obtain Importer Exporter Code (“IC”) from the Director General of Foreign Trade (“DGFT”). According to the Foreign Trade Policy, exports and imports shall be “free except when regulated by way of ‘prohibition’, ‘restriction’ or ‘exclusive trading through state trading enterprises’ as laid down in the Indian Trade Classification (Harmonised System) for Exports and Imports Items (“ITC (HS)”). The import and export policies for all goods are indicated against each item in the ITC (HS). In terms of the Foreign Trade Policy, domestic laws or technical specification or environmental/safety and health laws that are applicable to domestically produced goods shall apply mutatis mutandis on imports unless the same are explicitly exempted. However, goods to be utilised/consumed for manufacture of export products, may be exempted by the DGFT from application of the domestic standards or quality specifications.

The Foreign Trade Policy empowers the DGFT to impose prohibitions or restrictions on the import or export of certain goods, for reasons including the protection of public morals, protection of human, animal or plant life or health, and the conservation of national resources. The Foreign Trade Policy also prescribes restrictions on imports or exports in relation to specific countries, organizations, groups, individuals or products.

### ***Remission of Duties and Taxes on Exported Products Scheme (the “RoDTEP”)***

RoDTEP scheme was announced by Government of India on September 14, 2019 to boost exports by allowing reimbursement of taxes and duties, which are not refunded under any other scheme. RoDTEP is a combination of the current Merchandise Export from India Scheme and Rebate of State and Central Taxes and Levies and has replaced the other schemes. Earlier, embedded duties and taxes, which are not refunded under any other scheme, range from 1-3%. Under this scheme, rebate of these taxes are given in the form of duty credit/electronic scrip. RoDTEP has been notified on August 17, 2021 with retrospective effect from January 1, 2021. As per the notification dated March 8, 2024, the scheme has been extended till September 30, 2024 at the same rates to the existing export items.



## ***Taxation Laws***

The Goods and Services Tax (“**GST**”) is levied on supply of goods or services or both jointly by the Central Government and State Governments. GST provides for imposition of tax on the supply of goods or services and will be levied by the Central Government and by the state government including union territories on intra-state supply of goods or services. Further, Central Government levies GST on the inter-state supply of goods or services. The GST law is enforced by various acts viz. Central Goods and Services Act, 2017 (“**CGST Act**”), relevant state's Goods and Services Act, 2017 (“**SGST Act**”), Union Territory Goods and Services Act, 2017 (“**UTGST Act**”), Integrated Goods and Services Act, 2017 (“**IGST Act**”), Goods and Services (Compensation to States) Act, 2017 and various rules made thereunder.

Further, the Income-tax Act, 1961 (“**IT Act**”) is applicable to every company, whether domestic or foreign whose income is taxable under the provisions of this Act or rules made there under depending upon its 'Residential Status' and 'Type of Income' involved. The IT Act provides for the taxation of persons resident in India on global income and persons not resident in India on income received, accruing or arising in India or deemed to have been received, accrued or arising in India. Every company assessable to income tax under the IT Act is required to comply with the provisions thereof, including those relating to tax deduction at source, advance tax, minimum alternative tax, etc. In 2019, the Government has also passed an amendment act pursuant to which concessional rates of tax are offered to a few domestic companies and new manufacturing companies.

The Customs Act, 1962 as amended, regulates import of goods into and export of goods from India by providing for levy and collection of customs duties on goods in accordance with the Customs Tariff Act, 1975. Any Company importing or exporting goods is first required to get registered under the Customs Act and obtain an Importer Exporter Code under FTDR. Customs duties are administrated by Central Board of Indirect Tax and Customs under the Ministry of Finance, Government of India

## ***Intellectual property laws***

### ***Trade Marks Act, 1999 ("Trade Marks Act")***

The Trade Marks Act provides for the registration and better protection of trade marks for goods and services and for the prevention of the use of fraudulent marks. The registration of a trademark under the Trade Marks Act confers on the proprietor the exclusive right to the use of the trade mark, and the right to obtain relief in respect of infringement of the trade mark. The registration of a trademark shall be for a period of ten years, but may be renewed from time to time as prescribed under the Trade Marks Act. The Trade Marks Act also prescribes penalties for the falsification or false application of trade marks.

### ***Designs Act, 2000 ("DA") and the Designs Rules, 2001 ("DR")***

The DA regulates and protects the originality of an article's design and prohibits the piracy of registered designs. The primary objective of the DA is to protect new or original designs from getting copied, and ensure that the creator, originator or artisan of the design is not deprived of their rightful gains for the creation of their design. The central government also drafted the DR under the authority of the DA for the purposes of specifying certain prescriptions regarding the practical aspects related to designs such as payment of fees, register for designs, classification of goods, address for service, restoration of designs, etc.

## ***Miscellaneous Regulations***

### ***The Competition Act, 2002***

The Competition Act, 2002 (the “**Competition Act**”) as amended, prohibits anti-competitive agreements, abuse of dominant positions by enterprises and regulates "combinations" in India. The Competition Act also established the Competition Commission of India (the “**CCI**”) as the authority mandated to implement the Competition Act. The provisions of the Competition Act, relating to combinations were notified on March 4, 2011 and have come into effect on June 1, 2011. Combinations which are likely to cause an appreciable adverse effect on competition in a relevant market in India are void under the Competition Act. A combination is defined under Section 5 of the Competition Act as an acquisition, merger or amalgamation of enterprises) that meets certain asset or turnover thresholds. There are also different thresholds for those categorized as ‘Individuals’ and ‘Group’. The CCI may enquire into all combinations, even if taking place outside India, or between parties outside India, if such combination is likely to have an appreciable adverse effect on competition in India. Effective June 1, 2011, all combinations have to be notified to the CCI within 30 days of the execution of any agreement or other document for any acquisition of assets, shares, voting rights or control of an enterprise under Section 5(a) and (b) of the Competition Act (including any binding document conveying an agreement or decision to acquire control, shares, voting rights or assets of an enterprise; or the Board of Directors of a company (or an equivalent authority in case of other entities) approving a proposal for a merger or amalgamation under Section 5(c) of the Competition Act. The obligation to notify a combination to the CCI falls upon the acquirer in case of an acquisition, and on all parties to the combination jointly in case of a merger or amalgamation.

### ***Approvals from local authorities***

Setting up of a factory or manufacturing unit entails the requisite planning approvals to be obtained from the relevant local panchayat(s) outside the city limits and appropriate metropolitan development authority within the city limits. Consents from the state pollution control board(s) and the relevant state electricity board(s), among others, are required to be obtained before commencing the building of a factory or starting manufacturing operations.

### ***Other Laws***

In addition to the above, our Company is also required to comply with the provisions of the Companies Act, and other applicable statutes imposed by the Centre or the State for its day-to-day operations.

## HISTORY AND CERTAIN CORPORATE MATTERS

### Brief History of our Company

Our Company was originally incorporated as “*Manibhai and Brothers (Construction) Private Limited*” a private limited company under the Companies Act, 1956 through a certificate of incorporation dated June 16, 1981, issued by the RoC. Thereafter, the name of the Company was changed to “*M & B Engineering Private Limited*” pursuant to a Board resolution dated September 5, 2006 and a resolution passed in the extra ordinary general meeting of the Shareholders held on November 7, 2006 and consequently a fresh certificate of incorporation dated November 22, 2006 was issued by the Registrar of Companies, Gujarat, Dadra and Nagar Haveli to reflect the change in name.

Subsequently, our Company was converted into a public limited company, pursuant to a resolution passed in the extra ordinary general meeting of the Shareholders held on March 24, 2011. Consequently, the word ‘Private’ was deleted from the name of our Company and the name was changed to “*M & B Engineering Limited*” pursuant to a Shareholders’ resolution dated March 24, 2011 and Board resolution dated March 5, 2011. Consequently, a fresh certificate of incorporation dated March 30, 2011 was issued by the Registrar of Companies, Gujarat, Dadra and Nagar Haveli to reflect the change in name.

### Changes in Registered Office

The following table sets out the details of the change in registered office of the Company since its date of incorporation:

| Date of change of registered office | Details of change in address of our registered office                                                                                                                                                                                                | Reason for change                                                                                                                                                                             |
|-------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| June 1, 1995                        | Change in the registered office of the Company from 28, New Brahmakshatriya Society, Ellisbridge, Ahmedabad – 380 006 to M.B. House, 51, Chandrodaya Society, Opp. Golden Triangle, Stadium Road, Post Navjivan, Ahmedabad – 380 014, Gujarat, India | With a view to better administrative and other controls, since the new registered office has sufficient space for keeping records and accommodating necessary staff and is centrally located. |

### Main Objects of our Company

The main objects of our Company contained in its Memorandum of Association are as disclosed below:

- To carry on the trade of business of service contractors and engineers in any branch of industry as also manufacturers, builders and contractors of every type and description and to own, control, manage or to erect, construct, maintain, alter, repair, pull down and restore either alone or jointly or in collaboration with any other or others, works of all descriptions in particular Pre engineered Steel Buildings / Roofing, Steel Door & Windows, Gas pipe line, barrages, dams, sluices, locks, embankments, quarries breakwaters, docks, quays, harbors, piers, wharves, canals, tanks, bridges, aqueducts, reservoirs, irrigation, reclamation, improvement, river works of all kinds, railways, waterways, roads, bridges, warehouses, offices, factories, mills, engines, steel plant, machinery and equipment of every descriptions, gas works, drainage and sewerage works and buildings of every description in and outside the union of India.*
- To construct, erect, execute, build, carry out, equip, alter, repair, remodel, decorate, maintain, demolish, develop, improve, maintain, furnish, administer, manage or control, grade, curve, pave, macadamize, cement and maintain buildings, structures, houses, apartments, townships, multi-storey housing/commercial complexes, landscapes, hospitals, schools, places of worship, highway, roads, paths, streets, side ways, seaports, airports, bridges, gardens, flyovers, subways, alleys, pavements and to do other similar constructions, levelling or paving work and to build, construct and repair railways to manufacture for railway or any other Government, local body, private enterprises, any item or parts wholly partially as per their requirement, waterways, electrical/ mechanical, electronic works, tunnels, wharves, canals, reservoirs, embankments, tanks, aqueducts, parts marine drainage, piers, docks, water works, drainage works, light houses, power houses, irrigation, reclamations, sewage, drainage, sanitary, water, waste gas, electric lights, telephonic, telegraphic, television installations and power works, hotels, warehouses, markets, bazaars, places of amusements, pleasure grounds, parks, swimming pools, water sewage and effluent treatment plants, dairies, furnaces, saw mills, crushing works, hydraulic works, tanneries, factories, mills, industrial structures, floor and to do all kinds of excavating, dredging and digging work to make all kinds of iron, steel, wood, glass, machinery, and earth construction, to design, devise, decorate plant model and to furnish labour and all kinds of materials to supervise construction or other work.*
- To enter into any arrangement, agreement, contract, sub-contract, lease, sublease with Central or any State Government, department and undertaking, municipality, local authority, corporation, co- operative society, company(s), firm, partnership, person or persons, individual or individuals in furtherance of any objects of the Company, to establish branches, depots, work shops, site offices for purposes of carrying out the objects of the*

company, and to act as consulting engineers, contract engineers, civil engineers, architects, designers, decorators, founders, painter, engravers, masons and structural engineers.

4. To plan, promote, generate, acquire by purchase in bulk, develop, distribute, and accumulate power by wind, solar, hydro, thermal, atomic, biomass, coal, lignite, gas, ocean energy, geothermal or any other by which energy, power for captive consumption by the Company and / or for consumption by central, state, local or any Government or semi-Government organization.

The objects clause as contained in the Memorandum of Association enables our Company to carry on the business presently being carried out.

#### Amendments to the Memorandum of Association

The amendments to the Memorandum of Association of our Company in the 10 years immediately preceding the date of this Red Herring Prospectus are as detailed below.

| Date of Shareholders' Resolution/ Effective Date | Nature of Amendment                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|--------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| June 6, 2024                                     | Clause (V) of the MoA was amended to reflect the increase in authorized share capital from ₹ 750,000,000 (Seventy-Five Crores only) divided into 75,000,000 (Seven Crore Fifty Lakh) Equity Shares of face value of ₹ 10 (Rupees Ten only) each to ₹ 800,000,000 (Eighty Crores only) divided into 75,000,000 (Seven Crore Fifty Lakh) Equity Shares of face value of ₹ 10 (Rupees Ten only) each and 5,000,000 (Fifty Lakh) Preference Shares of face value of ₹ 10 (Rupees Ten only) each. |
| September 30, 2023                               | Clause (V) of the MoA was amended to reflect the increase in authorised share capital from ₹ 300,000,000 (Rupees Thirty Crore only) divided into 30,000,000 (Three Crore only) Equity Shares of ₹ 10 (Rupees Ten only) each to ₹ 750,000,000 (Rupees Seventy-Five Crores only) divided into 75,000,000 (Seven Crore Fifty Lakh) Equity Shares of ₹ 10 (Rupees Ten only) each.                                                                                                                |

#### Major events and milestones of our Company and its Subsidiaries

The table below sets out some of the major events in the history of our Company and its Subsidiaries:

| Calendar Year | Major events and milestones                                                                                                                                                                                                                                                                                                                                                                                                    |
|---------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2013          | Phenix Building Solutions Private Limited awarded completion certificate by Tebodin Consultants & Engineers India Private Limited, for successfully completing design, manufacture, supply and erection of the pre-engineered steel building for Gestamp Sungwoo Stamping & Assemblies Private Limited, with an overall built-up area of 17,000 sq. mtr.                                                                       |
| 2014-2015     | Phenix Building Solutions Private Limited awarded certificate of appreciation by Thyssenkrup Industries India Private Limited for achieving 0.26 million LTI free safe man-hours, at CCPP Construction site at Reliance Project Management Group (RPMG), Dahej                                                                                                                                                                 |
| 2017          | Our Company incorporated its wholly owned subsidiary, Phenix Construction Technologies Inc., in USA                                                                                                                                                                                                                                                                                                                            |
| 2021          | Awarded certificate of appreciation by Voltbek Home Appliances Pvt Ltd for achieving 380,000 safe man hours                                                                                                                                                                                                                                                                                                                    |
| 2021          | Our Company was granted certificate of appreciation by Haier North Industrial Park Project, Noida in recognition of our team's contribution and ongoing commitment toward safety, health, and environment which has resulted in achievement of one million safe man hours without lost time injury from the period October, 2019 to March, 2021, during the construction of Haier North Industrial Park Project, Greater Noida |
| 2024          | Our Company has acquired Phenix Building Solutions Private Limited                                                                                                                                                                                                                                                                                                                                                             |

#### Key awards, accreditations, and recognitions received by our Company and Subsidiaries

The table below sets out certain key awards, accreditations, and recognitions received by our Company and Subsidiaries:

| Calendar Year | Award/Accreditation/Recognition                                                                                                                                                                                                                                             |
|---------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2012          | Phenix Construction Technologies, awarded certificate of honour for best safety performer of the year in contractor category and contributing in achieving safety excellence during occasion of 41 <sup>st</sup> National Safety Week – 2012, by Adani Hazira Port Pvt Ltd. |
| 2016          | Phenix Construction Technologies awarded certificate for best contractor in safety competition on the occasion of 45 <sup>th</sup> national safety day celebration, by Mundra Solar Technopark Private Limited.                                                             |
| 2017          | Phenix Construction Technologies awarded certificate of safety appreciation by Takenaka India Private Limited for the best safety performance at site Daikin Phase – II Neemrana for the year 2016-2017.                                                                    |
| 2017          | Our Company was awarded certificate of appreciation by SMCC Construction India Limited, for the unique performance and contribution to the environment, health, safety for Green Metal Project, Building No. 3, Techno Trends Avto Park, Vithlapur, Ahmedabad.              |
| 2020          | Our Company was awarded by Tata Steel Limited, for their excellent work done towards the installation and commissioning of the shed (130 x 104) meter and the gable end (20x104) meter, at Tata Steel Growth Shop,                                                          |

| Calendar Year | Award/Accreditation/Recognition                                                                                                                                                                                                        |
|---------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|               | Ghamaria and completion of the building erection, sheeting works as per SOP, discipline and without any single LTI.                                                                                                                    |
| 2020          | Certificate of Safety Appreciation by Takenaka for the best safety improvement at ASTI India Project                                                                                                                                   |
| 2021          | Awarded certificate of appreciation for the best HSE Performer for calendar year 2020-21 by Adani Wilmar AWL- Mundra OLEO Chemical Building.                                                                                           |
| 2021          | ISO 9001:2015 and ISO 45001: 2018 certificate for design, manufacture, erection and commissioning and sales of pre-engineered steel buildings, complex structures & components.                                                        |
| 2022          | ISO/IEC 17025: 2017 certificate for 'general requirements for the competence of testing and calibration laboratories' for our facility at plot no. 30P, Village Naranpura, Ahmedabad, Gujarat, India.                                  |
| 2023          | Our Company was awarded certificate of appreciation by Zydus Pharmaceuticals Limited, for supply and erection of pre-engineering building for Zydus Pharmaceuticals Limited, Pharm SEZ Matoda, Gujarat. Pharm SEZ.                     |
| 2024          | Our Company was granted certificate of appreciation by Toyota Forms India Private Limited, for supply and erection of pre-engineering building for Toyota Forms India Private Limited, Bavla, Gujarat.                                 |
| 2024          | Phenix Building Solutions Private Limited awarded certificate of achievement in recognition of achieving monthly HSE audit benchmark consistently in construction jobs of PV Solar Project at Jamnagar by Reliance Industries Limited. |
| 2023/2024     | Phenix Construction Technologies awarded Best Performing Business Partner by Voltas.                                                                                                                                                   |
| 2024          | Phenix Construction Technologies accredited FM approval from FM Global Group.                                                                                                                                                          |
| 2025          | Membership certificate from the Confederation of Indian Industry, to certify our Phenix Construction Technologies' – A division of M and B Engineering Ltd is an annual membership of Indian Green Building Council.                   |
| 2025          | Phenix Construction Technologies was granted the certificate of registration for certification of manufacturers of steel building systems by Canadian Welding Bureau Registration.                                                     |

## Other Details Regarding our Company

### *Significant financial and/or strategic partnerships*

Our Company does not have any significant financial and strategic partners as of the date of this Red Herring Prospectus.

### *Defaults or rescheduling of borrowings from financial institutions or banks*

As on date of this Red Herring Prospectus, no payment defaults or rescheduling have occurred in relation to any borrowings availed by our Company from any financial institutions or banks in the last ten years prior to filing of this Red Herring Prospectus.

### *Time and cost overruns in setting up projects*

As on date of this Red Herring Prospectus, there have been no time and cost over-runs in respect of our business operations.

### *Launch of key products or services, entry into new geographies or exit from existing markets, capacity/ facility creation or location of plants*

For details of key products or services launched by our Company, entry into new geographies or exit from existing markets and capacity/facility creation to the extent applicable, see “Our Business” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” on pages 204 and 363, respectively.

## Holding Company

As of the date of this Red Herring Prospectus, our Company does not have a holding company.

## Joint Ventures and Associate Companies

As of the date of this Red Herring Prospectus, our Company does not have any joint ventures or associate companies.

## Details regarding material acquisitions or divestments of business/undertakings, mergers, amalgamations, and revaluation of assets, if any, in the last ten years

Except as stated below, our Company has not made any material acquisitions or divestments of business/undertakings, mergers, amalgamations, and revaluation of assets, if any, in the last ten years immediately preceding the date of this Red Herring Prospectus.

**Acquisition and divestment of our stake in Modtech Machines Private Limited (“Modtech”):**

Our Company acquired 51% stake in the equity share capital of Modtech, for a total consideration of ₹52.09 million, pursuant to a revised memorandum of understanding dated January 29, 2021, amending the original memorandum of understanding dated October 7, 2020, entered into between our Company, Modtech, Malav Patel, Chirag Patel, and Kishansinh Gohil. Our Company also entered into a Joint Venture-cum-Shareholders Agreement dated May 18, 2021, with Kishansinh Gohil, which set out the terms and conditions for acquisition of additional equity shares of Modtech and governing the management of the affairs of Modtech. The value of the equity shares of Modtech was considered ₹ 334.21 per equity share, as of December 21, 2020, determined on the basis of valuation report by Tipsons Consultancy Services Private Limited.

Subsequently, our Company entered into a Share Purchase-Cum-Shareholders Agreement (“SPSHA”) dated May 24, 2023, with Varun Gajjar, Modtech, and Kishansinh Gohil. By way of this SPSHA, Varun Gajjar acquired the entire 51% stake held by our Company in the equity share capital of Modtech. We divested our stake in Modtech, for an aggregate consideration of ₹40.39 million, due to global recessionary conditions in the segment dealt with by Modtech, which impacted our Company’s performance. The value of the equity shares of Modtech was considered ₹ 259 per equity share, as of March 31, 2023, determined on the basis of valuation report by Tipsons Consultancy Services Private Limited.

Details of acquisition of equity shares in Modtech are as disclosed below:

|                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Name of the acquirer</b>                                                                                                                            | Our Company                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>Name of the acquiree</b>                                                                                                                            | Modtech Machines Private Limited                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>Relationship of the Promoters or Directors with Modtech Machines Private Limited, Malav Patel, Chirag Patel, Kishansinh Gohil, and Varun Gajjar</b> | Relationship with Modtech Machines Private: Not related<br>Relationship with Malav Patel: He is the Promoter of our Company.<br>Relationship with Chirag Patel: He is the Promoter of our Company.<br>Relationship with Kishansinh Gohil: Not related<br>Relationship with Varun Gajjar: Not related                                                                                                                                                                                       |
| <b>Summarised information about valuation</b>                                                                                                          | 1. Revised memorandum of understanding dated January 29, 2021– The value of the equity shares of Modtech was considered ₹ 334.21 per equity share, as of December 21, 2020, determined on the basis of valuation report by Tipsons Consultancy Services Private Limited.<br>2. SPSHA – The value of the equity shares of Modtech was considered ₹ 259 per equity share, as of March 31, 2023, determined on the basis of valuation report by Tipsons Consultancy Services Private Limited. |
| <b>Effective date of transaction</b>                                                                                                                   | January 29, 2021, May 24, 2023                                                                                                                                                                                                                                                                                                                                                                                                                                                             |

**Acquisition of stake in Phenix Building Solutions Private Limited:**

On March 7, 2024, our Company, along with Malav Girishbhai Patel as the nominee shareholder of our Company, acquired 50,000 equity shares in Phenix Building Solutions Private Limited, for an aggregate consideration of ₹132.70 million. The value of the equity shares of Phenix Building Solutions Private Limited was considered ₹ 2,654 per equity share, as of February 29, 2024, determined on the basis of valuation report by Talati & Talati LLP.

Details of acquisition of equity shares in Phenix Building Solutions Private Limited are as disclosed below:

|                                                                                                  |                                                                                                                                                                                                                                                                                                                                                           |
|--------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Name of the acquirer</b>                                                                      | Our Company*                                                                                                                                                                                                                                                                                                                                              |
| <b>Name of the acquiree</b>                                                                      | Phenix Building Solutions Private Limited                                                                                                                                                                                                                                                                                                                 |
| <b>Relationship of the Promoters or Directors with Phenix Building Solutions Private Limited</b> | Relationship with Phenix Building Solutions Private Limited: The transferor of shares, namely, Vipinbhai Kantilal Patel, Leenaben Vipinbhai Patel, Aditya Vipinbhai Patel, Girishbhai Manibhai Patel, Umaben Girishbhai Patel, Birva Chirag Patel, Malav Girishbhai Patel, Chirag Hasmukhbhai Patel, were our Promoters and members of our Promoter Group |
| <b>Summarised information about valuation</b>                                                    | The value of the equity shares of Phenix Building Solutions Private Limited was considered ₹ 2,654.00 per equity share, as of February 29, 2024, determined on the basis of valuation report by Talati & Talati LLP.                                                                                                                                      |
| <b>Effective date of transaction</b>                                                             | March 7, 2024                                                                                                                                                                                                                                                                                                                                             |

\*along with Malav Girishbhai Patel as the nominee shareholder of our Company holding one share

**Divestment of stake in Phenix Engineering Services Private Limited (formerly known as Phenix Building Services Private Limited):**

On March 7, 2024, our Company divested its entire stake of 50,000 equity shares in Phenix Engineering Services Private Limited (formerly known as Phenix Building Services Private Limited) to the acquirers/ transferees (Aditya Vipinbhai Patel, Birva Chirag Patel, Chirag Hasmukhbhai Patel, Girishbhai Manibhai Patel, Leenaben Vipinbhai Patel, Umaben Girishbhai

Patel, Vipinbhai Kantilal Patel and Malav Girishbhai Patel), for an aggregate consideration of ₹0.50 million. We divested our stake in Phenix Engineering Services Private Limited as the entity was non-operational.

### **Shareholders' agreements**

As on the date of this Red Herring Prospectus, there are no subsisting agreements entered into by and between our Company and Shareholders of our Company, and there are no special rights available to the promoters/shareholders of the Company.

There are no inter-se agreements/ arrangements to which the Company or any of its Promoters are a party to and therefore, there are no clauses/ covenants which are material and which needs to be disclosed, there are no other clauses / covenants in the inter-se agreements or arrangements or the Articles of Association which are adverse / pre-judicial to the interest of the minority/ public shareholders of the Company. Further, there are no other agreements, deed of assignments, acquisition agreements, shareholder agreements, inter-se agreements or agreements of like nature, other than as disclosed in this Red Herring Prospectus.

There are no agreements entered into by the Shareholders, Promoters, Promoter Group entities, related parties (as defined under Section 2(76) of the Companies Act), Subsidiaries, Directors, Key Managerial Personnel, employees of our Company, among themselves or with our Company or with a third party, solely or jointly, which, either directly, indirectly, potentially or whose purpose and effect is to, impact the management or control of our Company or impose any restriction or create any liability upon our Company, including disclosure of any rescission, amendment or alteration of such agreements thereto, whether or not our Company is a party to such agreement.

### **Agreements with Key Managerial Personnel, Senior Management, Directors, Promoters, or any other employee**

There are no agreements entered into by our Promoters, Key Managerial Personnel, Senior Management or Directors or any other employee of our Company, either by themselves or on behalf of any other person, with any Shareholder or any other third party with regard to compensation or profit sharing in connection with dealings in the securities of our Company.

Other than as disclosed above, our Company is not a party to any other agreements, including any deed of assignments, acquisition agreements, shareholders' agreements, inter-se agreements/arrangements or agreements of like nature, with respect to securities of our Company. Further, we confirm there are no other inter-se agreements, arrangements and clauses or covenants which our Company is a party to, in relation to securities of our Company, which are material, adverse or pre-judicial to the interest of the minority/ public shareholders or which may have a bearing on the investment decision.

### **Guarantees given by the Promoters participating in the Offer for Sale**

Our Promoters, namely Girish Manibhai Patel, Chirag Hasmukhbhai Patel, Vipinbhai Kantilal Patel and Malav Girishbhai Patel, have issued personal guarantees in relation to loans availed by our Company and its Subsidiaries. Set out below are the details of the said personal guarantees:

*[Remainder of the page intentionally left blank]*

*In relation to the facilities availed by the Company:*

| Promoters                                                                                       | Name of the Lender      | Type of Facility                                                                                                   | Sanctioned Amount<br>(in ₹ million) | Security                                                                                                                                                                                                       | Obligation on our Company                              | Obligation of the Promoters offering their shares in the Offer for Sale           | Reason                                                                                                                                          | Consideration |
|-------------------------------------------------------------------------------------------------|-------------------------|--------------------------------------------------------------------------------------------------------------------|-------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|-----------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|---------------|
| Personnel Guarantee of Directors namely Chirag Patel, Malav Patel, Girish Patel and Vipin Patel | ICICI Bank Ltd          | Working Capital facilities including fund based and non fund based limits-Sanction letter dated December 20, 2024  | 750.00                              | (First Pari Passu Charge for Working Capital Fund Based and Non-Fund Based facilities on immovable property, Current asset and Movable Fix assets of the Company except fixed assets for cheyyar plant chennai | To the extent of repayment of facility used by Company | To the extent of personal guarantee in terms of repayment if the Company defaults | For obtaining Working Capital facilities including fund based and non fund based limits with respect to Sanction letter dated December 20, 2024 | Nil           |
| Personnel Guarantee of Directors namely Chirag Patel, Malav Patel, Girish Patel and Vipin Patel | ICICI Bank Ltd          | Working Capital facilities including fund based and non fund based limits-Sanction letter dated December 20, 2024  | 350.00                              | (First Pari Passu Charge for Working Capital Fund Based and Non-Fund Based facilities on immovable property, Current asset and Movable Fix assets of the Company except fixed assets for cheyyar plant chennai | To the extent of repayment of facility used by Company | To the extent of personal guarantee in terms of repayment if the Company defaults | For obtaining Working Capital facilities including fund based and non fund based limits-Sanction letter dated December 20, 2024                 | Nil           |
| Personnel Guarantee of Directors namely Chirag Patel, Malav Patel, Girish Patel and Vipin Patel | Standard Chartered Bank | Working Capital facilities including fund based and non fund based limits-Sanction letter dated September 10, 2024 | 825.00                              | (First Pari Passu Charge for Working Capital Fund Based and Non-Fund Based facilities on immovable property, Current asset and Movable Fix assets of the Company except fixed assets for cheyyar plant chennai | To the extent of repayment of facility used by Company | To the extent of personal guarantee in terms of repayment if the Company defaults | For obtaining Working Capital facilities including fund based and non fund based limits-Sanction letter dated September 10, 2024                | Nil           |
| Personnel Guarantee of Directors namely Chirag Patel, Malav Patel, Girish Patel and Vipin Patel | HDFC Bank Ltd           | Working Capital facilities including fund based and non fund based limits-Sanction letter dated October 8, 2024    | 750.00                              | (First Pari Passu Charge for Working Capital Fund Based and Non-Fund Based facilities on immovable property, Current asset and Movable Fix assets of the Company except fixed assets for cheyyar plant chennai | To the extent of repayment of facility used by Company | To the extent of personal guarantee in terms of repayment if the Company defaults | For obtaining Working Capital facilities including fund based and non fund based limits-Sanction letter dated October 8, 2024                   | Nil           |
| Personnel Guarantee of Directors namely Chirag Patel, Malav Patel, Girish Patel and Vipin Patel | Kotak Mahindra Bank Ltd | Working Capital facilities including fund based and non fund based limits-Sanction letter                          | 863.00                              | (First Pari Passu Charge for Working Capital Fund Based and Non-Fund Based facilities on immovable property, Current asset and Movable Fix assets of the Company except fixed assets for cheyyar plant chennai | To the extent of repayment of facility used by Company | To the extent of personal guarantee in terms of repayment if the Company defaults | For obtaining Working Capital facilities including fund based and non fund based limits-Sanction letter dated May 16, 2024                      | Nil           |



| Promoters                                                                                       | Name of the Lender      | Type of Facility                                                                                                   | Sanctioned Amount<br>(in ₹ million) | Security                                                                                                                                                                                                       | Obligation on our Company                              | Obligation of the Promoters offering their shares in the Offer for Sale           | Reason                                                                                                                           | Consideration |
|-------------------------------------------------------------------------------------------------|-------------------------|--------------------------------------------------------------------------------------------------------------------|-------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|-----------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|---------------|
|                                                                                                 |                         | dated May 16, 2024                                                                                                 |                                     |                                                                                                                                                                                                                |                                                        |                                                                                   |                                                                                                                                  |               |
| Personnel Guarantee of Directors namely Chirag Patel, Malav Patel, Girish Patel and Vipin Patel | Bank of Baroda          | Working Capital facilities including fund based and non fund based limits- Sanction letter dated February 25, 2025 | 383.00                              | (First Pari Passu Charge for Working Capital Fund Based and Non-Fund Based facilities on immovable property, Current asset and Movable Fix assets of the Company except fixed assets for cheyyar plant chennai | To the extent of repayment of facility used by Company | To the extent of personal guarantee in terms of repayment if the Company defaults | For obtaining Working Capital facilities including fund based and non fund based limits- Sanction letter dated February 25, 2025 | Nil           |
| Personnel Guarantee of Directors namely Chirag Patel, Malav Patel, Girish Patel and Vipin Patel | Bank of Baroda          | Working Capital facilities including fund based and non fund based limits- Sanction letter dated February 25, 2025 | 100.00                              | (First Pari Passu Charge for Working Capital Fund Based and Non-Fund Based facilities on immovable property, Current asset and Movable Fix assets of the Company except fixed assets for cheyyar plant chennai | To the extent of repayment of facility used by Company | To the extent of personal guarantee in terms of repayment if the Company defaults | For obtaining Working Capital facilities including fund based and non fund based limits- Sanction letter dated February 25, 2025 | Nil           |
| Personnel Guarantee of Directors namely Chirag Patel, Malav Patel, Girish Patel and Vipin Patel | Axis Bank               | Working Capital facilities including fund based and non fund based limits- Sanction letter dated April 3, 2025     | 329.00                              | (First Pari Passu Charge for Working Capital Fund Based and Non-Fund Based facilities for immovable property, Current asset and Movable Fix assets except cheyyar plant chennai                                | To the extent of repayment of facility used by Company | To the extent of personal guarantee in terms of repayment if the Company defaults | For obtaining Working Capital facilities including fund based and non fund based limits- Sanction letter dated April 3, 2025     | Nil           |
| Personnel Guarantee of Directors namely Chirag Patel, Malav Patel, Girish Patel and Vipin Patel | Axis Bank               | Working Capital facilities including fund based and non fund based limits- Sanction letter dated April 3, 2025     | 250.00                              | (First Pari Passu Charge for Working Capital Fund Based and Non-Fund Based facilities on immovable property, Current asset and Movable Fix assets of the Company except fixed assets for cheyyar plant chennai | To the extent of repayment of facility used by Company | To the extent of personal guarantee in terms of repayment if the Company defaults | For obtaining Working Capital facilities including fund based and non fund based limits- Sanction letter dated April 3, 2025     | Nil           |
| Personnel Guarantee of Directors namely Chirag Patel, Malav Patel, Girish Patel and Vipin Patel | Standard Chartered Bank | Term Loan - Sanction Letter Dated January 5, 2024                                                                  | 200.00                              | (First Pari Passu Charge on Movable Fix assets & immovable property of cheyyar plant chennai                                                                                                                   | To the extent of repayment of facility used by Company | To the extent of personal guarantee in terms of repayment if the Company defaults | For obtaining Term Loan - Sanction Letter Dated January 5, 2024                                                                  | Nil           |

*In relation to the facilities availed by the Phenix Building Solutions Private Limited:*

| Promoters                                                                                       | Name of the Lender      | Type of Facility                                                                | Sanctioned Amount<br>(in ₹ million) | Security                                                                                                                                                                                                                                           | Obligation on our Company                              | Obligation of the Promoters offering their shares in the Offer for Sale           | Reason                                                                                        | Consideration |
|-------------------------------------------------------------------------------------------------|-------------------------|---------------------------------------------------------------------------------|-------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|---------------|
| Personnel Guarantee of Promoters namely Chirag Patel, Malav Patel, Girish Patel and Vipin Patel | Standard Chartered Bank | Working Capital non fund based limits- Sanction letter dated September 10, 2024 | 200.00                              | Equatable mortgage on immovable property i.e.F-903, Tulip Sitadel, Ahmedabad and Property at 403-A & 403-B "Shikhar Building", Survey no. 104, Village-Khoda, Sanand, Survey No. 435/2, Village - Moraiya - All properties owned by Group Concerns | To the extent of repayment of facility used by Company | To the extent of personal guarantee in terms of repayment if the Company defaults | For obtaining Working Capital non fund based limits- Sanction letter dated September 10, 2024 | Nil           |

The abovementioned guarantees have been issued in connection with loans availed by our Company and its Subsidiaries. Pursuant to the terms of the guarantees, the obligation of our Promoters includes repayment of the guaranteed sum in case of default by the Company and its Subsidiaries. The financial implications in case of default by the Company and its Subsidiaries are that the lender would be entitled to invoke the guarantees to the extent of the outstanding loan amount, together with any interests, costs or charges due to the respective lenders. The guarantees are effective for a period until the underlying loan is to be repaid by the Company and its Subsidiaries.

## OUR SUBSIDIARIES

### Our Subsidiaries

As on the date of this Red Herring Prospectus, our Company has two Subsidiaries, the details of which are below.

#### Indian Subsidiary

1. Phenix Building Solutions Private Limited.

#### Foreign Subsidiaries

1. Phenix Construction Technologies Inc.

Set out below are the details of our Subsidiaries.

#### Indian Subsidiary

##### 1. Phenix Building Solutions Private Limited (“PBSPL”)

###### *Corporate Information*

PBSPL was incorporated as a private limited company under the Companies Act, 1956, pursuant to a certificate of incorporation dated November 2, 2007 issued by the Registrar of Companies, Gujarat, Dadra and Nagar Haveli. Its CIN is U45201GJ2007PTC052112, and its registered office is situated at M. B. House, 51, Chandrodya Society, Opp. Golden Triangle, Stadium Road, Ahmedabad – 380014, Gujarat.

###### *Nature of business*

PBSPL is engaged in the business of purchase, sale and erection of pre engineered buildings and steel structure.

###### *Capital structure*

| Particulars                                                       | No. of equity shares of face value of ₹ 10 each |
|-------------------------------------------------------------------|-------------------------------------------------|
| Authorised share capital of ₹ 25,00,000                           | 2,50,000                                        |
| Issued, subscribed and paid-up equity share capital of ₹ 5,00,000 | 50,000                                          |

###### *Shareholding pattern*

The shareholding pattern of PBSPL as on the date of this Red Herring Prospectus is as follows:

| Name of the shareholder                                       | No. of equity shares (of ₹ 10 each) held | Percentage of total capital (%) |
|---------------------------------------------------------------|------------------------------------------|---------------------------------|
| M & B Engineering Limited                                     | 49,999                                   | 99.99                           |
| Malav Girishbhai Patel (Nominee of M & B Engineering Limited) | 1                                        | Negligible                      |
| <b>Total</b>                                                  | <b>50,000</b>                            | <b>100.00</b>                   |

###### *Summary of financials*

The summary of PBSPL’s financials as on the date of this Red Herring Prospectus is as follows:

| Fiscal      | Equity capital | Reserves or surplus or other equity | Revenue from operations | Profit/ (loss) after tax | (in ₹ million)                    |                                     |
|-------------|----------------|-------------------------------------|-------------------------|--------------------------|-----------------------------------|-------------------------------------|
|             |                |                                     |                         |                          | Earnings per share (basic) (in ₹) | Earnings per share (diluted) (in ₹) |
| Fiscal 2025 | 0.50           | 158.59                              | 882.09                  | 16.31                    | 326.28                            | 326.28                              |
| Fiscal 2024 | 0.50           | 142.28                              | 2,075.67                | 47.88                    | 957.64                            | 957.64                              |
| Fiscal 2023 | 0.50           | 94.40                               | 2907.40                 | 22.97                    | 459.46                            | 459.46                              |

## Foreign Subsidiaries

### 1. Phenix Construction Technologies Inc. (“PCTI”)

#### *Corporate Information*

PCTI was incorporated as a company on June 9, 2017, under laws of the State of Delaware, pursuant to a certificate of incorporation by American Incorporators Ltd. Its registered office is situated at 1013 Centre Rd. Suite 403-A, Wilmington DE 19805, County of New Castle.

#### *Nature of business*

PCTI is engaged in the business of trading of pre-engineered building and steel structure.

#### *Capital structure*

| Particulars                                                | No. of shares of face value of USD 10 each |
|------------------------------------------------------------|--------------------------------------------|
| Authorised share capital of USD 50,000                     | 5,000                                      |
| Issued, subscribed and paid-up share capital of USD 25,000 | 2,500                                      |

#### *Shareholding pattern*

The shareholding pattern of PCTI as on the date of this Red Herring Prospectus is as follows:

| Name of the shareholder   | No. of shares (of USD 10 each) held | Percentage of total capital (%) |
|---------------------------|-------------------------------------|---------------------------------|
| M & B Engineering Limited | 2,500                               | 100                             |
| <b>Total</b>              | <b>2,500</b>                        | <b>100</b>                      |

#### *Summary of financials*

The summary of PCTI’s financials as on the date of this Red Herring Prospectus is as follows:

| <i>(in ₹ million)</i> |                |                                     |                         |                          |                                   |                                     |
|-----------------------|----------------|-------------------------------------|-------------------------|--------------------------|-----------------------------------|-------------------------------------|
| Fiscal                | Equity capital | Reserves or surplus or other equity | Revenue from operations | Profit/ (loss) after tax | Earnings per share (basic) (in ₹) | Earnings per share (diluted) (in ₹) |
| Fiscal 2025           | 1.72           | (105.35)                            | 615.23                  | 12.72                    | 5,089.97                          | 5,089.97                            |
| Fiscal 2024           | 2.09           | (93.66)                             | 120.81                  | (28.99)                  | (11,592.68)                       | (11,592.68)                         |
| Fiscal 2023           | 2.05           | (81.52)                             | 354.19                  | (46.54)                  | (18,616.10)                       | (18,616.10)                         |

## Common pursuits

Except our Subsidiaries, PBSPL and PCTI which are engaged in the same line of business as that of our Company, there are no common pursuits between our Subsidiaries and our Company.

Our Company ensures necessary procedure and practices as permitted by laws and regulatory guidelines to address any conflict situations as and when they arise. Our Company has not encountered any such instances of conflict in the past.

## Accumulated profits or losses

As on the date of this Red Herring Prospectus, there are no accumulated profits or losses of our Subsidiaries, which are not accounted for by our Company.

## Business interest between our Company and our Subsidiaries

None of our Subsidiaries have any business interest in our Company other than as stated in “Our Business” and “Related Party Transactions”, on pages 204 and 298 respectively.

## Other confirmations

### *Listing*

None of our Subsidiaries are listed on any stock exchange in India or abroad. Further, neither have any of our Subsidiaries been refused listing in the last ten years by any stock exchange in India or abroad, nor have any of our Subsidiaries failed to meet the listing requirements of any stock exchange in India or abroad.

There is no conflict of interest between the Subsidiaries or any of their directors and the lessors of immovable properties of our Company (who are crucial for the operations of our Company).

There is no conflict of interest between the Subsidiaries or any of their directors and the suppliers of raw materials and third-party service providers of our Company (who are crucial for the operations of our Company)

## OUR MANAGEMENT

### Board of Directors

In accordance with the Companies Act and our Articles of Association, our Company is required to have not less than three Directors and not more than 15 Directors, or such higher number as determined by our Company after passing a special resolution in its general meeting.

As of the date of this Red Herring Prospectus, our Board comprises of 12 Directors, of whom five are Executive Directors, two are Non-Executive Director and five are Independent Directors (including one-woman Independent Director).

The following table sets out details regarding our Board as of the date of this Red Herring Prospectus:

| Name, DIN, designation, date of birth, address, occupation, term, and period of directorship of our Directors                                                                                                                                                                                                                                                                                                                                                                                         | Age (years) | Other directorships                                                                                                                                                                                                                                                                                                                                                                                             |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>Hemant Ishwarlal Modi</p> <p><b>DIN:</b> 00171161</p> <p><b>Designation:</b> Non-Executive Chairman and Independent Director</p> <p><b>Date of birth:</b> June 23, 1955</p> <p><b>Address:</b> 363-A, Lane-18, Satyagrah Chhavni, Soc, Satellite Road, Ambawadi Vistar, Ahmadabad, Gujarat, 380015</p> <p><b>Occupation:</b> Business</p> <p><b>Current term:</b> For a period of 5 years from April 2, 2024</p> <p><b>Period of directorship:</b> Since April 2, 2024</p>                         | 70          | <p><b>Indian Companies:</b></p> <ul style="list-style-type: none"> <li>JMC Mining and Quarries Limited</li> <li>Renosen Pharmaceuticals Private Limited</li> </ul> <p><b>Foreign Companies:</b></p> <p>NIL</p>                                                                                                                                                                                                  |
| <p>Chirag Hasmukhbhai Patel</p> <p><b>DIN:</b> 00260514</p> <p><b>Designation:</b> Joint Managing Director</p> <p><b>Date of birth:</b> March 26, 1971</p> <p><b>Address:</b> Diya Residence, Behind Karnavati Club, Opp. Spring Valley Gate-2, Mummatpura, Daskroi, Ahmedabad, Bopal, Gujarat - 380 058</p> <p><b>Occupation:</b> Business</p> <p><b>Current term:</b> For a period of three years from April 1, 2023 to March 31, 2026*</p> <p><b>Period of directorship:</b> Since May 1, 1993</p> | 54          | <p><b>Indian Companies:</b></p> <ul style="list-style-type: none"> <li>Maxim Finance Private Limited</li> <li>Shrinathji Prestressed Private Limited</li> <li>Giriraj Prestressed Private Limited</li> <li>Azkka Pharmaceuticals Private Limited</li> <li>Phenix Building Solutions Private Limited</li> <li>Phenix Engineering Services Private Limited</li> </ul> <p><b>Foreign Companies:</b></p> <p>NIL</p> |
| <p>Malav Girishbhai Patel</p> <p><b>DIN:</b> 00260602</p> <p><b>Designation:</b> Joint Managing Director</p> <p><b>Date of birth:</b> October 20, 1976</p> <p><b>Address:</b> Nisarg Bungalow, Spring Valley Road, Behind Karnavati Club, S.G. Highway, Daskroi, Ahmedabad, Gujarat – 380 058</p> <p><b>Occupation:</b> Business</p> <p><b>Current term:</b> For a period of three years from April 1, 2023 to March 31, 2026*</p>                                                                    | 48          | <p><b>Indian Companies:</b></p> <ul style="list-style-type: none"> <li>Maxim Finance Private Limited</li> <li>Shrinathji Prestressed Private Limited</li> <li>Giriraj Prestressed Private Limited</li> <li>Azkka Pharmaceuticals Private Limited</li> <li>Phenix Building Solutions Private Limited</li> <li>Phenix Engineering Services Private Limited</li> </ul> <p><b>Foreign Companies:</b></p>            |

| Name, DIN, designation, date of birth, address, occupation, term, and period of directorship of our Directors                                                                                                                                                                                                                                                                                                                                                                        | Age (years) | Other directorships                                                                                                                                                                                                                                                                                                                                                                                                                |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Period of directorship:</b> Since February 1, 2001                                                                                                                                                                                                                                                                                                                                                                                                                                |             | <ul style="list-style-type: none"> <li>Phenix Construction Technologies Inc</li> </ul>                                                                                                                                                                                                                                                                                                                                             |
| Vipinbhai Kantilal Patel<br><b>DIN:</b> 00260734<br><b>Designation:</b> Non-Executive Director<br><b>Date of birth:</b> March 17, 1948<br><b>Address:</b> 2, Nandanvan, Nr. Shaym Vihar, Opp. Silver Square, Thaltej – Shilaj Road – Thaltej, Ahmedabad, Gujarat – 380 059<br><b>Occupation:</b> Business<br><b>Current term:</b> Liable to retire by rotation<br><b>Period of directorship:</b> Since December 31, 1984                                                             | 77          | <b>Indian Companies:</b> <ul style="list-style-type: none"> <li>Azkka Pharmaceuticals Private Limited</li> <li>Shrinathji Prestressed Private Limited</li> <li>Giriraj Prestressed Private Limited</li> <li>L V Finance Private Limited</li> <li>Maxim Finance Private Limited</li> <li>Phenix Building Solutions Private Limited</li> <li>Phenix Engineering Services Private Limited</li> </ul> <b>Foreign Companies:</b><br>NIL |
| Girishbhai Manibhai Patel<br><b>DIN:</b> 00261624<br><b>Designation:</b> Whole-time Director<br><b>Date of birth:</b> August 31, 1947<br><b>Address:</b> Nisarg, Opp. Ace Tennis Club, B/h Karnavati Club, Mumatpura, Daskroi, Bopal, Ahmedabad, Gujarat – 380 058<br><b>Occupation:</b> Business<br><b>Current term:</b> For a period of three years from April 1, 2023 to March 31, 2026, liable to retire by rotation**<br><b>Period of directorship:</b> Since December 31, 1984 | 77          | <b>Indian Companies:</b> <ul style="list-style-type: none"> <li>Maxim Finance Private Limited</li> <li>Shrinathji Prestressed Private Limited</li> <li>Giriraj Prestressed Private Limited</li> <li>Azkka Pharmaceuticals Private Limited</li> <li>Phenix Building Solutions Private Limited</li> <li>Phenix Engineering Services Private Limited</li> </ul> <b>Foreign Companies:</b><br>NIL                                      |
| Aditya Vipinbhai Patel<br><b>DIN:</b> 07103812<br><b>Designation:</b> Whole-time Director<br><b>Date of birth:</b> October 11, 1984<br><b>Address:</b> 2, Nandanvan, Nr. Shayam Vihar, Opp. Silver Square, Thaltej – Shilaj Road – Thaltej, Ahmedabad, Gujarat – 380 059<br><b>Occupation:</b> Business<br><b>Current term:</b> For a period of 3 years from April 2, 2024, liable to retire by rotation<br><b>Period of directorship:</b> Since April 2, 2024                       | 40          | <b>Indian Companies:</b> <ul style="list-style-type: none"> <li>Phenix Engineering Services Private Limited</li> <li>Phenix Building Solutions Private Limited</li> <li>Azkka Pharmaceuticals Private Limited</li> <li>L V Finance Private Limited</li> </ul> <b>Foreign Companies:</b><br>NIL                                                                                                                                     |
| Birva Chirag Patel<br><b>DIN:</b> 07203299<br><b>Designation:</b> Whole-time Director<br><b>Date of birth:</b> June 2, 1973                                                                                                                                                                                                                                                                                                                                                          | 52          | <b>Indian Companies:</b> <ul style="list-style-type: none"> <li>Indianoil Adani Ventures Limited</li> <li>Kutch Copper Limited</li> <li>IOT Utkal Energy Services Limited</li> </ul>                                                                                                                                                                                                                                               |

| Name, DIN, designation, date of birth, address, occupation, term, and period of directorship of our Directors                                                                                                                                                                                                                                                                                                                                                                        | Age (years) | Other directorships                                                                                                                                                                                                                                                                                                                                                  |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p><b>Address:</b> Diya Residence, Behind Karnavati Club, Opp. Spring Valley Gate-2, Mummatpura, Daskroi, Ahmedabad, Bopal, Gujarat - 380 058</p> <p><b>Occupation:</b> Business</p> <p><b>Current term:</b> For a period of three years from April 2, 2024, liable to retire by rotation</p> <p><b>Period of directorship:</b> Since April 2, 2024</p>                                                                                                                              |             | <ul style="list-style-type: none"> <li>• Praneetha Ecocables Limited</li> <li>• Adani Krishnapatnam Port Limited</li> <li>• Adani Hazira Port Limited</li> <li>• Adani Transmission (India) Limited</li> <li>• Maharashtra Easter Grid Power Transmission Company Limited</li> <li>• Adani Infra (India) Limited</li> </ul> <p><b>Foreign Companies:</b><br/>NIL</p> |
| <p>Sanjay Shaileshbhai Majmudar</p> <p><b>DIN:</b> 00091305</p> <p><b>Designation:</b> Non-Executive and Non-Independent Director</p> <p><b>Date of birth:</b> March 21, 1963</p> <p><b>Address:</b> 24, Sumadhur Society, Near Nehrunagar Society, S M Road, Ambawadi, Manekbag, Ahmadabad City, Gujarat – 380 015</p> <p><b>Occupation:</b> CA Practice</p> <p><b>Current term:</b> Liable to retire by rotation</p> <p><b>Period of directorship:</b> Since July 15, 2025</p>     | 62          | <p><b>Indian Companies:</b></p> <ul style="list-style-type: none"> <li>• Senores Pharmaceuticals Limited</li> <li>• AIA Engineering Limited</li> <li>• Ashima Limited</li> <li>• Welcast Steels Limited</li> </ul> <p><b>Foreign Companies:</b><br/>Vega Industries (Middle East) FZC</p>                                                                            |
| <p>Birju Maheshbhai Patel</p> <p><b>DIN:</b> 06803409</p> <p><b>Designation:</b> Independent Director</p> <p><b>Date of birth:</b> October 26, 1971</p> <p><b>Address:</b> Flat No. 1001, New Madhuvan Society, 81-B, Saraswati Road, Behind H.D.F.C. Bank, Santacruz (West), Mumbai, Maharashtra – 400 054</p> <p><b>Occupation:</b> Business</p> <p><b>Current term:</b> For a period of five years from June 6, 2024</p> <p><b>Period of directorship:</b> Since June 1, 2019</p> | 53          | <p><b>Indian Companies:</b></p> <ul style="list-style-type: none"> <li>• Phenix Building Solutions Private Limited</li> </ul> <p><b>Foreign Companies:</b><br/>NIL</p>                                                                                                                                                                                               |
| <p>Udayan Dileep Choksi</p> <p><b>DIN:</b> 02222020</p> <p><b>Designation:</b> Independent Director</p> <p><b>Date of birth:</b> January 14, 1976</p> <p><b>Address:</b> E-7, Sea Face Park, 50, B Desai Road, Breach Candy Hospital, Breach Candy, Cumballa Hill, Mumbai, Maharashtra, 400026</p> <p><b>Occupation:</b> Advocate</p>                                                                                                                                                | 49          | <p><b>Indian Companies:</b></p> <ul style="list-style-type: none"> <li>• Universal Trustees Private Limited</li> <li>• Apcotex Industries Limited</li> <li>• Bhavnagar Port Infrastructure Private Limited</li> <li>• Senores Pharmaceuticals Limited</li> <li>• Ratnatris Pharmaceuticals Private Limited</li> </ul> <p><b>Foreign Companies:</b></p>               |



| Name, DIN, designation, date of birth, address, occupation, term, and period of directorship of our Directors                                                                                                                                                                                                                                                                                                   | Age (years) | Other directorships                                                                                                                                                                                                                                                                                                                                                                                                                 |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Current term:</b> For a period of 5 years from April 2, 2024<br><b>Period of directorship:</b> Since April 2, 2024                                                                                                                                                                                                                                                                                           |             | NIL                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Subir Kumar Das<br><b>DIN:</b> 02237356<br><b>Designation:</b> Independent Director<br><b>Date of birth:</b> November 18, 1953<br><b>Address:</b> J/602, Iscon Platinum, Bopal-Ambli Road, Bopal, Ahmedabad, Gujarat – 380 058<br><b>Occupation:</b> Corporate Trainer (Self-employed)<br><b>Current term:</b> For a period of 5 years from April 2, 2024<br><b>Period of directorship:</b> Since April 2, 2024 | 71          | <b>Indian Companies:</b> <ul style="list-style-type: none"> <li>Troikaa Pharmachem Private Limited</li> <li>Transformers and Rectifiers (India) Limited</li> <li>Troikaa Pharmaceuticals Limited</li> <li>IRM Enterprises Private Limited</li> <li>Cadila Pharmaceuticals Limited</li> </ul> <b>Foreign Companies:</b><br>NIL                                                                                                       |
| Sonal Vimal Ambani<br><b>DIN:</b> 02404841<br><b>Designation:</b> Independent Director<br><b>Date of birth:</b> April 19, 1959<br><b>Address:</b> Vimal House, Navrangpura, Ahmedabad – 380 014<br><b>Occupation:</b> Sculptor<br><b>Current term:</b> For a period of 5 years from April 2, 2024<br><b>Period of directorship:</b> Since April 2, 2024                                                         | 66          | <b>Indian Companies:</b> <ul style="list-style-type: none"> <li>Elecon Engineering Company Limited</li> <li>Fairchem Organics Limited</li> <li>Carysil Limited</li> <li>Sternhagen Bath Private Limited</li> <li>Carysil Ceramictch Limited</li> <li>Carysil Steel Limited</li> <li>Anjali Fiscal Private Limited</li> <li>Carysil Online Limited</li> <li>Eimco Elecon (India) Limited</li> </ul> <b>Foreign Companies:</b><br>NIL |

\* Our Company, pursuant to the board resolution dated July 14, 2025, and shareholder's resolution dated July 15, 2025 has re-appointed Chirag Hasmukhbhai Patel and Malav Girishbhai Patel as Joint Managing Directors of our Company for a period of three years from April 1, 2026 to March 31, 2029.

\*\* Our Company, pursuant to the board resolution dated July 14, 2025, and shareholder's resolution dated July 15, 2025 has re-appointed Girishbhai Manibhai Patel as a Whole-time Director of our Company for a period of three years from April 1, 2026 to March 31, 2029, liable to retire by rotation.

### Brief Profiles of our Directors

**Hemant Ishwarlal Modi** is a Non-Executive Chairman and Independent Director of our Company. He holds a bachelor's degree in civil engineering from The Maharaja Sayajirao University of Baroda and has completed a master's degree in science (civil engineering) from Rutgers State University. He has been associated with our Company since April 2, 2024. He has over 35 years of experience in the engineering sector. He has been previously associated with JMC Projects (India) Limited (Now amalgamated with Kalpataru Projects International Limited) as a vice chairman and managing director and Sai Consulting Engineers Private Limited, as a Director.

**Chirag Hasmukhbhai Patel** is the Joint Managing Director of our Company. He oversees overall operations including techno commercial and strategic functions in the Company. He holds a bachelor's degree in civil engineering from Gujarat University. He has over 31 years of experience in the pre-engineered buildings, roofing, construction and other manufacturing sector. He has been associated with our Company since May 1, 1993.

**Malav Girishbhai Patel** is the Joint Managing Director of our Company. He manages sales and marketing, human capital and administration in the Company. He holds a bachelor's degree in science (economics and business administration) from Saint Mary's College of California. He has over 24 years of experience in the pre-engineered buildings, roofing, construction and other manufacturing sector. He has been associated with our Company since February 1, 2001.

**Vipinbhai Kantilal Patel** is a Non-Executive Director of our Company. He has steered the Group's finance and administration. He holds a bachelor's degree in commerce from H.L. Commerce College, Gujarat University. He is also an inter-chartered accountant. He has been associated with our Company since December 31, 1984. He has over 40 years of experience in the pre-engineered buildings, roofing, construction and other manufacturing sector. He has been previously associated with Mahendra Mills Limited as an internal auditor.

**Girishbhai Manibhai Patel** is a Whole-time Director of our Company. He holds a diploma in diesel mechanisms from John C. Calhoun State Technical School, Decatur, Alabama. He has over 40 years of experience in the pre-engineered buildings, roofing, construction and other manufacturing sector. He has been associated with our Company since December 31, 1984.

**Aditya Vipinbhai Patel** is a Whole-time Director of our Company. He has been heading the domestic and international business activities over the last 12 years and has played a crucial role in taking the brand Phenix to an international level. He holds a bachelor's degree in engineering in electronics and communications from Dharmsinh Desai University and a master's degree in business administration from Lubin School of Business, Pace University. He has over 13 years of experience in the pre-engineered buildings, roofing, construction and other manufacturing sector. He has been associated with our Company since April 1, 2011.

**Birva Chirag Patel** is a Whole-time Director of our Company. She manages the commercial and compliance functions in the Company. She holds a bachelor's degree in commerce from H.L. Commerce College, Gujarat University. She is an associate member of the Institute of Company Secretaries of India. She has over 16 years of experience in the pre-engineered buildings, roofing, construction and other manufacturing sector. She has been associated with our Company since November 1, 2008. She was previously associated with Adani Enterprises Limited as a deputy manager.

**Sanjay Shaileshbhai Majmudar** is a Non-Executive and Non-Independent Director of our Company. He holds a bachelor's degree in commerce and a bachelor's degree in law, both from Gujarat University. He is a chartered accountant and a member of the Institute of Chartered Accountants of India. He has over 38 years of experience in the finance sector. He has been associated with our Company since April 1, 2011. He is also associated with Sanjay Majmudar & Associates as a proprietor and Parikh & Majmudar as a partner.

**Birju Maheshbhai Patel** is an Independent Director of our Company. He holds a bachelor's degree in electrical engineering from Sardar Patel University. He has been associated with our Company since June 1, 2019. He has over 18 years of experience in the engineering sector. He was a member of the American Society of Heating, Refrigeration and Air conditioning Engineer (ASHRAE) and is a member of Indian Society of Heating, Refrigeration and Air conditioning Engineer (ISHRAE). He also established his own firm MEP Consulting Engineers. He also serves as a Director on board of our material subsidiary Phenix Building Solutions Private Limited.

**Udayan Dileep Choksi** is an Independent Director of our Company. He holds a bachelor's degree in science (with honours) in economics from the University of Warwick. He is also a chartered accountant. He has over 14 years of experience in the legal sector. He has been associated with our Company since April 2, 2024. He is a practicing advocate registered with the bar council of Maharashtra and Goa. He was previously associated with Khaitan & Co as a partner and is currently a senior partner at Veritas Legal.

**Subir Kumar Das** is an Independent Director of our Company. He holds a master's degree in science from Lucknow University and a master's degree in management studies from Kashi Hindu Vishwavidyalaya. He is an associate of the Indian Institute of Bankers. He has over 36 years of experience in the finance sector. He has been associated with our Company since April 2, 2024. He has been previously associated with Bank of Baroda as an advisor and as a chief general manager.

**Sonal Vimal Ambani** is an Independent Director of our Company. She holds a degree of doctor of philosophy (commerce) from Gujarat University. She has been associated with our Company since April 2, 2024. She has over 2 years of experience in the finance sector. She has been previously associated with Morgan Stanley Dean Witter as a Vice President. She has also been a chairperson of FICCI FLO, Ahmedabad. She has received a certificate of appreciation for her contribution towards the society in the field of art (sculpture) by Times Power Women, 2019.

### **Confirmations**

None of our Directors is or was a director of any company listed on any stock exchange, whose shares have been or were suspended from being traded during the five years preceding the date of this Red Herring Prospectus, during the term of None of our Directors is, or was a director of any listed company, which has been or was delisted from any stock exchange, during the term of his/her directorship in such company.

Except as stated below, none of our Directors are related to each other:

| Sr. No. | Name of Directors                                                                                    | Relationship |
|---------|------------------------------------------------------------------------------------------------------|--------------|
| 1.      | Malav Girishbhai Patel (Joint Managing Director) and Girishbhai Manibhai Patel (Whole-time Director) | Son-father   |
| 2.      | Chirag Hasmukhbhai Patel (Joint Managing Director) and Birva Chirag Patel (Whole Time Director)      | Spouse       |
| 3.      | Aditya Vipinbhai Patel (Whole Time Director) and Vipinbhai Kantilal Patel (Non-Executive Director)   | Son-father   |

Except as stated above and as disclosed in “*Our Management – Relationship among Key Managerial Personnel and/or Senior Management Personnel*”, our Directors are not related to any of the Key Managerial Personnel and Senior Management Personnel of our Company.

Except as disclosed below, none of our Directors are persons appearing in the list of directors of struck-off companies by the relevant registrar of companies or the MCA:

| Name of Director      | Name of entity struck-off                      | Date of strike-off | Reason for strike-off                                                                                           |
|-----------------------|------------------------------------------------|--------------------|-----------------------------------------------------------------------------------------------------------------|
| Hemant Ishwarlal Modi | JMC Infrastructure Limited                     | March 18, 2021     | Company had no activity and business hence it was voluntarily struck off.                                       |
| Subir Kumar Das       | SME Mavens Private Limited                     | December 27, 2021  | Company did not have the activity which it had earlier anticipated, hence it was voluntarily struck off.        |
| Hemant Ishwarlal Modi | JMC Consultants and developers Private Limited | March 17, 2011     | Company was not doing business and had no intention to carry any business, hence it was voluntarily struck off. |

No consideration, either in cash or shares or in any other form has been paid or agreed to be paid to any of our Directors or to the firms, trusts or companies in which they have an interest in, by any person, either to induce any of our Directors to become or to help any of them qualify as a director, or otherwise for services rendered by them or by the firm, trust or company in which they are interested, in connection with the promotion or formation of our Company.

#### **Arrangement or understanding with major shareholders, customers, suppliers or others**

None of our Directors were appointed as Directors of our Company pursuant to any arrangement or understanding with major shareholders, customers, suppliers or others.

#### **Service contracts with Directors**

Other than the statutory benefits available to the Executive Directors, none of our Directors have entered into service contracts with our Company which provide benefits upon termination of employment.

#### **Borrowing Powers of our Board**

In accordance with the Articles of Association of our Company, Section 179, Section 180(1)(a) and other applicable provisions of the Companies Act, our Shareholders have pursuant to a special resolution passed at their meeting dated September 30, 2014, authorised the creation by the Board of Directors on behalf of the Company of such mortgages, charges, hypothecations and floating charges in such form and such manner as may be agreed to between the Board of Directors and the Company's lenders on all or any of the movable and immovable properties of the Company both present and future of every nature and kind whatsoever and the undertaking of the Company in certain events, to secure term loans/ working capital facilities/ external commercial borrowing/ debentures/ any other form of finance, etc. not exceeding ₹10,000.00 million at any one point of time from the financial institutions/ banks and other agencies/ parties/ person with interest thereon, commitment charges, liquidated damages, charges, expenses and other monies, such mortgages and/ or charges already created or to be created in future by the Company in such manner as may be thought expedient by the Board of Directors.

#### **Terms of Appointment of the Executive Directors of our Company**

##### *Joint Managing Directors*

##### *Chirag Hasmukhbhai Patel*

Chirag Hasmukhbhai Patel is the Joint Managing Director of our Company and has been associated with our Company since May 1, 1993. He was reappointed as the Managing Director of our Company pursuant to the resolution passed by our Board at its meeting dated February 25, 2023 and the special resolution passed by our Shareholders' on March 25, 2023 for a period of

three years with effect from April 1, 2023. He was then redesignated as Joint Managing Director of our Company pursuant to the resolution passed by our Board at its meeting dated March 07, 2024.

Further, pursuant to the resolution passed by the Board on February 10, 2024 and the resolution passed by the Shareholders' on March 7, 2024, he is entitled the following remuneration and perquisites with effect from March 7, 2024 for his remaining term till March 31, 2026:

| Sr. No. | Category     | Remuneration per annum                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|---------|--------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.      | Basic salary | ₹31,500,000 per annum                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 2.      | Perquisites  | Contribution to provident fund, superannuation fund @ 15% of salary and annuity fund to the extent these are singly or together not taxable under the Income Tax Act, 1961.<br>Gratuity payable at a rate not exceeding half a month's salary for each completed year of service.<br>Encashment of leave at the end of the tenure.<br>Reimbursement of medical expenses for himself and family.<br>Free use of Company's car for Company's business and free telephone facility at residence.<br>Leave travel concession for himself and family once in a year as per rules of Company. |

\* Our Company, pursuant to the board resolution dated July 14, 2025 and shareholder's resolution dated July 15, 2025 has re-appointed Chirag Hasmukhbhai Patel as a Joint Managing Director of our Company for a period of three years from April 1, 2026 to March 31, 2029. Chirag Hasmukhbhai Patel shall be entitled to ₹40,000,000 per annum with effect from April 1, 2026.

#### *Malav Girishbhai Patel*

Malav Girishbhai Patel is the Joint Managing Director of our Company and has been associated with our Company since February 1, 2001. He was reappointed as the Managing Director of our Company pursuant to the resolution passed by our Board at its meeting dated February 25, 2023 and the special resolution passed by our Shareholders' on March 25, 2023 for a period of three years with effect from April 1, 2023. He was then redesignated as Joint Managing Director of our Company pursuant to the resolution passed by our Board at its meeting dated March 7, 2024.

Further, pursuant to the resolution passed by the Board on February 10, 2024 and the resolution passed by the Shareholders' on March 7, 2024, he is entitled to the following remuneration and perquisites with effect from March 7, 2024 for his remaining term till March 31, 2026:

| Sr. No. | Category     | Remuneration per annum                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|---------|--------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.      | Basic salary | ₹22,500,000 per annum                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 2.      | Perquisites  | Contribution to provident fund, superannuation fund @ 15% of salary and annuity fund to the extent these are singly or together not taxable under the Income Tax Act, 1961.<br>Gratuity payable at a rate not exceeding half a month's salary for each completed year of service.<br>Encashment of leave at the end of the tenure.<br>Reimbursement of medical expenses for himself and family.<br>Free use of Company's car for Company's business and free telephone facility at residence.<br>Leave travel concession for himself and family once in a year as per rules of Company. |

\* Our Company, pursuant to the board resolution dated July 14, 2025 and shareholder's resolution dated July 15, 2025 has re-appointed Malav Girishbhai Patel as a Joint Managing Director of our Company for a period of three years from April 1, 2026 to March 31, 2029. Malav Girishbhai Patel shall be entitled to ₹50,000,000 per annum with effect from April 1, 2026.

#### Whole-time Directors

#### *Girishbhai Manibhai Patel*

Girishbhai Manibhai Patel is the Whole-time Director of our Company and has been associated with our Company since December 31, 1984. He was reappointed as the Director-Technical of our Company pursuant to the resolution passed by our Board at its meeting dated February 25, 2023 and the special resolution passed by our Shareholders' on March 25, 2023 for a period of three years with effect from April 1, 2023. His nomenclature was changed to Whole Time Director of our Company pursuant to the resolution passed by our Board at its meeting dated March 7, 2024.

Further, pursuant to the resolution passed by the Board on February 10, 2024 and the resolution passed by our Shareholders on March 7, 2024 he is entitled to the following remuneration and perquisites with effect from March 7, 2024 for his remaining term till March 31, 2026:

| Sr. No. | Category     | Remuneration                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|---------|--------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.      | Basic salary | ₹22,500,000 per annum                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 2.      | Perquisites  | Contribution to provident fund, superannuation fund @ 15% of salary and annuity fund to the extent these are singly or together not taxable under the Income Tax Act, 1961.<br>Gratuity payable at a rate not exceeding half a month's salary for each completed year of service.<br>Encashment of leave at the end of the tenure.<br>Reimbursement of medical expenses for himself and family.<br>Free use of Company's car for Company's business and free telephone facility at residence. |

| Sr. No. | Category | Remuneration                                                                           |
|---------|----------|----------------------------------------------------------------------------------------|
|         |          | Leave travel concession for himself and family once in a year as per rules of Company. |

\* Our Company, pursuant to the board resolution dated July 14, 2025 and shareholder's resolution dated July 15, 2025 has re-appointed Girishbhai Manibhai Patel as a Whole-time Director of our Company for a period of three years from April 1, 2026 to March 31, 2029, liable to retire by rotation. Girishbhai Manibhai Patel shall be entitled to ₹30,000,000 per annum, with effect from April 1, 2026.

#### Aditya Vipinbhai Patel

Aditya Vipinbhai Patel is the Whole-time Director of our Company and has been associated with our Company since April 2, 2024.

Further, pursuant to the resolution passed by our Shareholders on April 2, 2024 he is entitled to the following remuneration and perquisites with effect from April 2, 2024:

| Sr. No. | Category     | Remuneration                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|---------|--------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.      | Basic salary | ₹1,00,00,000 per annum                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 2.      | Perquisites  | Contribution to provident fund, superannuation fund @ 15% of salary and annuity fund to the extent these are singly or together not taxable under the Income Tax Act, 1961.<br>Gratuity payable at a rate not exceeding half a month's salary for each completed year of service.<br>Encashment of leave at the end of the tenure.<br>Reimbursement of medical expenses for himself and family.<br>Free use of Company's car for Company's business and free telephone facility at residence.<br>Leave travel concession for himself and family once in a year as per rules of Company. |

#### Birva Chirag Patel

Birva Chirag Patel is the Whole-time Director of our Company and has been associated with our Company since April 2, 2024.

Further, pursuant to the resolution passed by our Shareholders on April 2, 2024 she is entitled to the following remuneration and perquisites with effect from April 2, 2024:

| Sr. No. | Category     | Remuneration                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|---------|--------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.      | Basic salary | ₹1,25,00,000 per annum                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 2.      | Perquisites  | Contribution to provident fund, superannuation fund @ 15% of salary and annuity fund to the extent these are singly or together not taxable under the Income Tax Act, 1961.<br>Gratuity payable at a rate not exceeding half a month's salary for each completed year of service.<br>Encashment of leave at the end of the tenure.<br>Reimbursement of medical expenses for herself and family.<br>Free use of Company's car for Company's business and free telephone facility at residence.<br>Leave travel concession for herself and family once in a year as per rules of Company. |

Our Company has paid the following remuneration to our Executive Directors in Fiscal 2025:

| S. No. | Name of Director          | Total remuneration (in ₹ million) |
|--------|---------------------------|-----------------------------------|
| 1.     | Chirag Hasmukhbhai Patel  | 32.34                             |
| 2.     | Malav Girishbhai Patel    | 23.96                             |
| 3.     | Girishbhai Manibhai Patel | 22.48                             |
| 4.     | Aditya Vipinbhai Patel    | 10.68                             |
| 5.     | Birva Chirag Patel        | 11.43                             |

#### Terms of appointment of our Non-Executive Directors and Independent Directors

Our Non-Executive Directors may be entitled to receive sitting fees, as determined by our Board from time to time, for attending meeting of our Board and committees of the Board thereof.

Pursuant to a Board resolution dated March 7, 2024, our Non-Executive Directors and Independent Directors are entitled to receive sitting fees of ₹0.02 million for attending each meeting of the Board and ₹0.01 million for attending each meeting of the Committees of our Board. Sanjay Shaileshbhai Majmudar is entitled to a commission not exceeding ₹ 1,500,000 per annum until otherwise determined by the Shareholders in a General Meeting.

Our Independent Directors, Birju Maheshbhai Patel, Hemant Ishwarlal Modi, Udayan Dileep Choksi, Subir Kumar Das and Sonal Vimal Ambani, Non-Executive and Non-Independent Director, Sanjay Shaileshbhai Majmudar and Non-Executive Director, Vipinbhai Kantilal Patel were paid the following sitting fees for Fiscal 2025:

| S. No. | Name of Director       | Sitting Fees (in ₹ million) |
|--------|------------------------|-----------------------------|
| 1.     | Birju Maheshbhai Patel | 0.14                        |

| S. No. | Name of Director              | Sitting Fees (in ₹ million) |
|--------|-------------------------------|-----------------------------|
| 2.     | Hemant Ishwarlal Modi         | 0.17                        |
| 3.     | Udayan Dileep Choksi          | 0.21                        |
| 4.     | Subir Kumar Das               | 0.14                        |
| 5.     | Sonal Vimal Ambani            | 0.05                        |
| 6.     | Sanjay Shaileshbhai Majmudar* | 0.24                        |
| 7.     | Vipinbhai Kantilal Patek      | 0.24                        |

\* Sanjay Shaileshbhai Majmudar has been appointed as Non-Executive and Non-Independent Director with effect from July 15, 2025. However, he was paid sitting fees in Fiscal 2025 in his erstwhile capacity as an independent director of the Company.

### Remuneration paid or payable to our Directors by Subsidiaries

None of our directors have received or were entitled to receive any remuneration, sitting fees or commission from any of our Subsidiaries for the Fiscal Year 2025.

### Contingent or Deferred Compensation to our Directors

There is no contingent or deferred compensation payable to our Directors which does not form part of their remuneration.

### Shareholding of Directors in our Company

As per our Articles of Association, our Directors are not required to hold any qualification shares.

Except as disclosed below, as on date of this Red Herring Prospectus, none of our Directors hold any Equity Shares in our Company:

| Sr. No. | Name of Director          | Number of Equity Shares | Percentage shareholding (%) |
|---------|---------------------------|-------------------------|-----------------------------|
| 1.      | Chirag Hasmukhbhai Patel  | 17,495,000              | 34.99                       |
| 2.      | Malav Girishbhai Patel    | 1,000,000               | 2.00                        |
| 3.      | Vipinbhai Kantilal Patel  | 2,499,000               | 5.00                        |
| 4.      | Girishbhai Manibhai Patel | 19,490,000              | 38.98                       |
| 5.      | Aditya Vipinbhai Patel    | 2,499,000               | 5.00                        |
| 6.      | Birva Chirag Patel        | 5,000,000               | 10.00                       |

### Bonus or profit-sharing plan of our Directors

None of our Directors are party to any bonus or profit-sharing plan of our Company.

### Interests of our Directors

All our Non-Executive Directors as applicable may be deemed to be interested to the extent of sitting fees payable to them for attending meetings of our Board and/or committees, the reimbursement of expenses payable to them, and commission as approved by our Board from time to time.

All Directors may be deemed to be interested to the extent of reimbursement of expenses payable to them, if any and the remuneration payable to such Directors as decided by the Board from time to time. Our Executive Directors are interested to the extent of remuneration, payable to them for services rendered as an officer or employee of our Company or our Subsidiaries. Our Independent Directors are interested to the extent of the sitting fees, if any. Further, certain of our Directors are also on the board of our Subsidiaries.

Our Directors may be interested to the extent of Equity Shares, if any, held by them, their relatives (together with other distributions in respect of Equity Shares), or held by the entities in which they are associated as partners, promoters, directors, proprietors, members or trustees, or that may be subscribed by or allotted to the companies, firms, ventures, trusts in which they are interested as promoters, directors, partners, proprietors, members or trustees, pursuant to the Offer and any dividend and other distributions payable in respect of such Equity Shares.

All the Directors may be deemed to be interested in the contracts, agreements/arrangements entered into or to be entered into by our Company with any company which is promoted by them or in which they hold directorships or any partnership firm in which they are partners in the ordinary course of business. Further, our Directors may be interested to the extent of employee stock options that may be granted to them from time to time under the ESOP Scheme 2024 and any other employee stock option schemes that may be formulated by our Company from time to time.

Except as disclosed in “Restated Consolidated Financial Statements – Note 28 – Related Party Disclosures” on page 339, none of our Directors have any conflict of interest with our suppliers/vendors and third-party service providers which are crucial for the operations of our Company.

Further, except as disclosed in “*Restated Consolidated Financial Statements – Note 28 – Related Party Disclosures*” on page 339, none of our Directors have any conflict of interest with the lessors of immovable properties which are crucial for the operations of our Company.

Certain of our Directors, namely, Chirag Hasmukhbhai Patel, and Vipinbhai Kantilal Patel have also provided loans to our Subsidiary, Phenix Building Solutions Private Limited. For further details in relation to such loans, please see “*Risk Factors - Our Subsidiaries have availed certain unsecured borrowings which are repayable on demand. Any such demand may adversely affect our business, cash flows, financial condition and results of operations*” on page 45.

Further, certain of our Directors, Chirag Hasmukhbhai Patel, Malav Girishbhai Patel, Vipinbhai Kantilal Patel, Girishbhai Manibhai Patel, Aditya Vipinbhai Patel, Birju Maheshbhai Patel are on the board of our Material Subsidiary. Malav Girishbhai Patel is also on the board of our subsidiary, Phenix Construction Technologies Inc. Accordingly our Directors may be deemed to be interested to the extent of the sitting fees, commission and remuneration payable to them by such Subsidiaries.

Further Diya Patel, daughter of our Director Chirag Hasmukhbhai Patel and Birva Chirag Patel, has been appointed as a Management Associate. Accordingly, our Directors may be interested in the office or place of profit in our Company.

#### *Interest of Directors in the promotion or formation of our Company*

Except Girishbhai Manibhai Patel, Chirag Hasmukhbhai Patel, Malav Girishbhai Patel, Vipinbhai Kantilal Patel, Birva Chirag Patel and Aditya Vipinbhai Patel who are the Promoters of our Company, none of our Directors have any interest in the promotion or formation of our Company as on the date of this Red Herring Prospectus. Also see, “*Our Promoters and Promoter Group*” on page 286.

#### *Interest in land and property*

Except as disclosed below, our Directors, do not have any interest in any property acquired or proposed to be acquired of or by our Company.

Certain of our Directors, are interested in properties leased to our Company, namely, Aditya Vipinbhai Patel, Chirag Hasmukhbhai Patel, Girishbhai Manibhai Patel, Malav Girishbhai Patel, Vipinbhai Kantilal Patel, and Birva Chirag Patel are interested in property leased by Manibhai & Brothers Finance Corporation, Birva Chirag Patel, Girishbhai Manibhai Patel and Chirag Hasmukhbhai Patel are interested in property leased by Manibhai & Brothers (PCC) Sarkhej, Manibhai & Brothers, Manibhai & Brothers Charitable Trust, Malav Girishbhai Patel is interested in property leased by Manibhai & Brothers (PCC) Sarkhej and Chirag Hasmukhbhai Patel and Girishbhai Manibhai Patel are interested in the property leased by Avichal Projects LLP. For further details, please see “*Our Business - Properties*” on page 245.

Our Directors do not have any interest in any transaction by our Company for acquisition of land, construction of building or supply of machinery during the three years preceding the date of this Red Herring Prospectus.

#### *Business interest*

Except in the ordinary course of business and as disclosed in “*Restated Consolidated Financial Statements – Note 28*” at page 339, our Directors do not have any other business interest in our Company.

#### *Loans to Directors*

Our Directors have not availed any loans from our Company.

#### **Changes to our Board in the last three years**

The changes in our Board during the three years immediately preceding the date of this Red Herring Prospectus are as set out below:

| <b>Name</b>                  | <b>Date of appointment/<br/>cessation<br/>reappointment/resignation/<br/>regularisation</b> | <b>Designation (at the time of<br/>appointment/ cessation<br/>reappointment/resignation/<br/>regularisation)</b> | <b>Reason</b>                                         |
|------------------------------|---------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------|
| Sanjay Shaileshbhai Majmudar | July 15, 2025                                                                               | Non-Executive Non-Independent Director                                                                           | Appointment as Non-Executive Non-Independent Director |
| Sanjay Shaileshbhai Majmudar | July 15, 2025                                                                               | Independent Director                                                                                             | Cessation as Independent Director                     |
| Hemant Ishwarlal Modi        | April 2, 2024                                                                               | Independent Director                                                                                             | Appointment as Independent Director                   |
| Udayan Dileep Choksi         | April 2, 2024                                                                               | Independent Director                                                                                             | Appointment as Independent Director                   |
| Subir Kumar Das              | April 2, 2024                                                                               | Independent Director                                                                                             | Appointment as Independent Director                   |
| Sonal Vimal Ambani           | April 2, 2024                                                                               | Independent Director                                                                                             | Appointment as Independent Director                   |

| Name                        | Date of appointment/<br>cessation<br>reappointment/resignation/<br>regularisation | Designation (at the time of<br>appointment/ cessation<br>reappointment/resignation/<br>regularisation) | Reason                                              |
|-----------------------------|-----------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|-----------------------------------------------------|
| Birva Chirag Patel          | April 2, 2024                                                                     | Whole-time Director                                                                                    | Appointment as Whole Time Director                  |
| Aditya Vipinbhai Patel      | April 2, 2024                                                                     | Whole-time Director                                                                                    | Appointment as Whole Time Director                  |
| Umaben Girishbhai Patel     | March 7, 2024                                                                     | Director – Administration                                                                              | Cessation due to resignation owing to preoccupation |
| Hasmukhbhai Shivabhai Patel | January 16, 2023                                                                  | Director                                                                                               | Cessation due to death                              |

*Note: Have not included changes in designation as part of this table.*

## Corporate Governance

The provisions of the Companies Act, 2013 along with the SEBI Listing Regulations, with respect to corporate governance, will be applicable to our Company immediately upon the listing of the Equity Shares on the Stock Exchanges. Our Company is in compliance with the requirements of the applicable regulations in respect of corporate governance in accordance with the SEBI Listing Regulations, and the Companies Act, 2013, pertaining to the constitution of the Board and committees thereof and formulation and adoption of policies. Our Company undertakes to take all necessary steps to continue to comply with all the requirements of SEBI Listing Regulations and the Companies Act, 2013.

## Committees of our Board

In terms of the SEBI Listing Regulations and the provisions of the Companies Act, 2013, our Company has constituted the following Board-level committees:

- (a) Audit Committee;
- (b) Nomination and Remuneration Committee;
- (c) Stakeholders' Relationship Committee;
- (d) Corporate Social Responsibility Committee; and
- (e) Risk Management Committee.

## Audit Committee

The Audit Committee was constituted by our Board on April 1, 2011 pursuant to a resolution passed by our Board at its meeting held on April 1, 2011 and re-constituted by our Board with effect from May 23, 2024 and July 15, 2025, respectively, pursuant to resolutions passed by our Board at its meeting held on May 23, 2024 and July 14, 2025, respectively. The Audit Committee is in compliance with Section 177 of the Companies Act and Regulation 18 of the SEBI Listing Regulations.

The members of the Audit Committee are:

| Name of the Director         | Position in the Committee | Designation                                |
|------------------------------|---------------------------|--------------------------------------------|
| Udayan Dileep Choksi         | Chairperson               | Independent Director                       |
| Birju Maheshbhai Patel       | Member                    | Independent Director                       |
| Sanjay Shaileshbhai Majmudar | Member                    | Non-Executive and Non-Independent Director |

The terms of reference of the Audit Committee are as follows:

1. Oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
2. Recommendation for appointment, remuneration and terms of appointment of auditors of the Company;
3. Approval of payment to statutory auditors for any other services rendered by the statutory auditors;
4. Review, with the management, the annual financial statements and auditor's report thereon before submission to the Board for approval, with particular reference to:
  - matters required to be included in the Directors' Responsibility Statement to be included in the Board's report in terms of clause(c) of sub-section (3) of Section 134 of the Act;
  - changes, if any, in accounting policies and practices and reasons for the same;



- major accounting entries involving estimates based on the exercise of judgement by management;
  - significant adjustments made in the financial statements arising out of audit findings;
  - compliance with listing and other legal requirements relating to financial statements;
  - disclosure of any related party transactions;
  - modified opinion(s) in the draft audit report.
5. Review, with the management, the quarterly financial statements before submission to the Board for approval;
  6. Review, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilised;
  7. for purposes other than those stated in the offer document/ prospectus / notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue or preferential issue or qualified institutions placement, and making appropriate recommendations to the Board to take up steps in this matter;
  8. Review and monitor the auditors' independence and performance, and effectiveness of audit process;
  9. Approval (including granting omnibus approval) or any subsequent modification of transactions of the Company with related parties;
  10. Scrutiny of inter-corporate loans and investments;
  11. Valuation of undertakings or assets of the Company, wherever it is necessary;
  12. Evaluation of internal financial controls and risk management systems;
  13. Monitor the end use of funds raised through public offers and related matters;
  14. Review, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
  15. Review the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
  16. Discuss with internal auditors of any significant findings and follow up there on;
  17. Review the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board;
  18. Discuss with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
  19. Look into reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
  20. Review the functioning of the whistle blower mechanism;
  21. Approval of appointment of chief financial officer after assessing the qualifications, experience and background, etc. of the candidate;
  22. Review the utilization of loans and/or advances from/investment by the holding company in the subsidiary exceeding Rs.100 crore or 10% of the asset size of the subsidiary, whichever is lower including existing loans/ advances/ investments existing as on the date or such other limit as may be prescribed;
  23. consider and comment on rationale, cost-benefits and impact of schemes involving merger, demerger, amalgamation etc., on the listed entity and its shareholders;
  24. Review the management discussion and analysis of financial condition and results of operations;
  25. Review the management letters/letters of internal control weaknesses issued by the statutory auditors;
  26. Review the internal audit reports relating to internal control weaknesses;

27. Review the appointment, removal and terms of remuneration of the chief internal auditor;
28. Review the statement of deviations:
  - quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1) of SEBI Listing Regulations.
  - annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice in terms of Regulation 32(7) of SEBI Listing Regulations;
29. Review and monitor the auditor's independence and performance, and effectiveness of audit process;
30. Examination of the financial statement and the auditors' report thereon;
31. Review the financial statements, in particular, the investments made by the unlisted subsidiary/ies.

#### **Nomination and Remuneration Committee**

The Nomination and Remuneration Committee was constituted by our Board on April 1, 2011 pursuant to a resolution passed by our Board at its meeting held on April 1, 2011 and re-constituted by our Board on May 23, 2024 and July 14, 2025 pursuant to resolutions passed by our Board at its meeting held on May 23, 2024 and July 14, 2025. The Nomination and Remuneration Committee is in compliance with Section 178 of the Companies Act and Regulation 19 of the SEBI Listing Regulations.

The members of the Nomination and Remuneration Committee are:

| <b>Name of the Director</b> | <b>Position in the Committee</b> | <b>Designation</b>     |
|-----------------------------|----------------------------------|------------------------|
| Birju Maheshbhai Patel      | Chairperson                      | Independent Director   |
| Hemant Ishwarlal Modi       | Member                           | Independent Director   |
| Vipinbhai Kantilal Patel    | Member                           | Non-Executive Director |

The terms of reference of the Nomination and Remuneration Committee are as follows:

1. Formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the board of directors a policy relating to, the remuneration of the directors, key managerial personnel and other senior employees; For every appointment of an independent director, evaluating the balance of skills, knowledge and experience on the Board and on the basis of such evaluation, prepare a description of the role and capabilities required of an independent director;
2. Identifying persons who are qualified to become Directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the board of directors their appointment and removal. The committee will consider periodically reviewing the composition of the Board with the objective of achieving an optimum balance of size, skills, independence, knowledge, age, gender and experience;
3. Devise a policy on Board diversity;
4. Recommend to the Board, all remuneration, in whatever form, payable to senior management;
5. Carry out evaluation of every director's performance and support the Board and Independent Directors in evaluation of the performance of the Board, its committees and individual directors. This shall include "Formulation of criteria for evaluation of Independent Directors and the Board";
6. Whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors;
7. Providing detailed explanation and justification in the notice to the shareholders for recommending the appointment or re-appointment of a person as Director who was earlier rejected for appointment/ reappointment by the shareholders at a general meeting.

#### **Stakeholders' Relationship Committee**

The Stakeholders' Relationship Committee was constituted by the meeting of the Board held on May 23, 2024. The scope and function of the Stakeholders' Relationship Committee is in accordance with Section 178 of the Companies Act, 2013 and Regulation 20 of the SEBI Listing Regulations. The members of the Stakeholders' Relationship Committee are:

| <b>Name of the Director</b> | <b>Position in the Committee</b> | <b>Designation</b>      |
|-----------------------------|----------------------------------|-------------------------|
| Vipinbhai Kantilal Patel    | Chairperson                      | Non-Executive Director  |
| Subir Kumar Das             | Member                           | Independent Director    |
| Birju Maheshbhai Patel      | Member                           | Independent Director    |
| Malav Girishbhai Patel      | Member                           | Joint Managing Director |

The terms of reference of the Stakeholders' Relationship Committee are as follows:

1. Consider and resolve grievances of security holders of the Company, including complaints related to transfer/transmission of shares non-receipt of share certificates and review of cases for refusal of transfer/transmission of shares and debentures, dematerialisation and re-materialisation of shares, non-receipt of balance sheet, non-receipt of annual report, non-receipt of declared dividends, issue of new/duplicate certificates, general meetings, etc.;
2. Review of measures taken for effective exercise of voting rights by shareholders.
3. Review of adherence to the service standards adopted by the Company in respect of various services being rendered by the Registrar and Share Transfer Agent;
4. Considering and specifically looking into various aspects of interest of shareholders, debenture holders and other security holders;
5. Investigating complaints relating to allotment of shares, approval of transfer or transmission of shares, debentures or any other securities;
6. Review of the various measures and initiatives taken by the Company for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/annual reports/statutory notices by the shareholders of the Company;
7. Formulation of procedures in line with the statutory guidelines to ensure speedy disposal of various requests received from shareholders from time to time;
8. To approve, register, refuse to register transfer or transmission of shares and other securities and debentures, dematerialisation of shares and re-materialisation of shares, split and issue of duplicate/consolidated share certificates, compliance with all the requirements related to shares, debentures and other securities from time to time;
9. To sub-divide, consolidate and or replace any share or other securities certificate(s) of the Company;
10. Allotment and listing of shares;
11. To authorise affixation of common seal of the Company;
12. To issue duplicate share or other security(ies) certificate(s) in lieu of the original share/security(ies) certificate(s) of the Company;
13. To approve the transmission of shares or other securities arising as a result of death of the sole/any joint shareholder;
14. To dematerialise the issued shares;
15. Ensure proper and timely attendance and redressal of investor queries and grievances;
16. Carrying out any other functions contained in the Companies Act, 2013 and/or equity listing agreements (if applicable), as and when amended from time to time; and
17. To further delegate all or any of the power to any other employee(s), officer(s), representative(s), consultant(s), professional(s), or agent(s).

### **Corporate Social Responsibility Committee**

Our Corporate Social Responsibility Committee was constituted by our Board on August 9, 2014 pursuant to a resolution passed by our Board at its meeting held on August 9, 2014 and re-constituted by our Board on May 23, 2024 pursuant to a resolution passed by our Board at its meeting held on May 23, 2024. The Corporate Social Responsibility Committee is in compliance with Section 135 of the Companies Act.

The members of the Corporate Social Responsibility Committee are:

| Name of the Director   | Position in the Committee | Designation             |
|------------------------|---------------------------|-------------------------|
| Malav Girishbhai Patel | Chairperson               | Joint Managing Director |
| Sonal Vimal Ambani     | Member                    | Independent Director    |
| Birva Chirag Patel     | Member                    | Whole-time Director     |

The terms of reference of the Corporate Social Responsibility Committee include the following:

1. Formulate and recommend to the Board, a CSR policy indicating the activities to be undertaken by the Company as specified in Schedule VII of the Act;
2. Formulate and recommend to the Board an annual action plan in pursuance of its CSR policy;
3. Recommend the amount of expenditure to be incurred on the activities referred to above;
4. Monitor the CSR Policy of the Company from time to time;
5. Do such other acts, deeds, things and matters as are necessary or expedient in complying with the provisions of Section 135 of the Act and the Companies (Corporate Social Responsibility Policy) Rules, 2014.

### Risk Management Committee

Our Risk Management Committee was constituted pursuant to a resolution approved by our Board on May 23, 2024 and re-constituted by our Board on July 14, 2025, pursuant to a resolution passed by our Board at its meeting held on July 14, 2025. The Risk Management Committee is in compliance with Regulation 21 of the SEBI Listing Regulations.

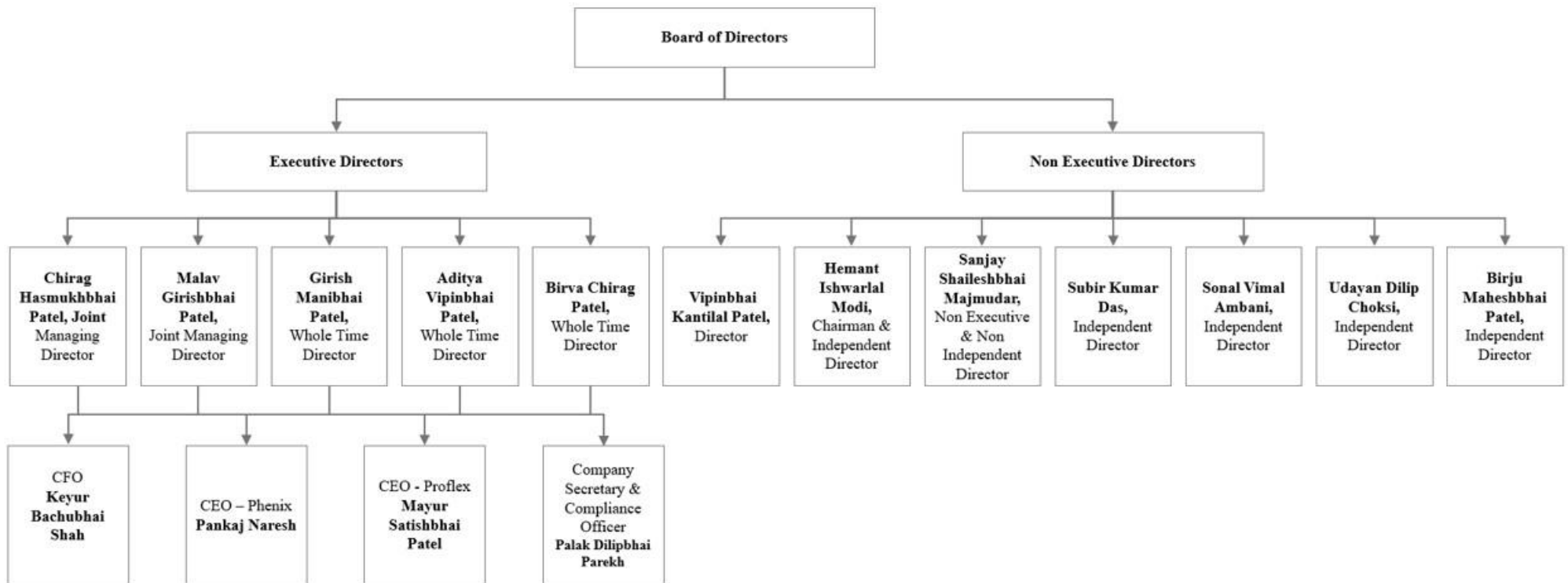
The members of the Risk Management Committee are:

| Name of the Director     | Position in the Committee | Designation             |
|--------------------------|---------------------------|-------------------------|
| Chirag Hasmukhbhai Patel | Chairperson               | Joint Managing Director |
| Aditya Vipinbhai Patel   | Member                    | Whole-time Director     |
| Birju Maheshbhai Patel   | Member                    | Independent Director    |
| Pankaj Naresh            | Member                    | CEO (Phenix Division)   |

The terms of reference of the Risk Management Committee include the following:

1. To formulate a detailed risk management policy which shall include:
  - a. A framework for identification of internal and external risks specifically faced by the listed entity, in particular including financial, operational, sectoral, sustainability (particularly, ESG related risks), information, cyber security risks or any other risk as may be determined by the Committee.
  - b. Measures for risk mitigation including systems and processes for internal control of identified risks.
  - c. Business continuity plan.
2. To ensure that appropriate methodology, processes and systems are in place to monitor and evaluate risks associated with the business of the Company;
3. To monitor and oversee implementation of the risk management policy, including evaluating the adequacy of risk management systems;
4. To periodically review the risk management policy, at least once in two years, including by considering the changing industry dynamics and evolving complexity;
5. To keep the board of directors informed about the nature and content of its discussions, recommendations and actions to be taken;
6. The appointment, removal and terms of remuneration of the Chief Risk Officer (if any) shall be subject to review by the Risk Management Committee;

### Management organization chart



## Key Managerial Personnel and Senior Management Personnel

### Key Managerial Personnel

In addition to Chirag Hasmukhbhai Patel, our Joint Managing Director, Malav Girishbhai Patel, our Joint Managing Director, and Girishbhai Manibhai Patel, Birva Chirag Patel, Aditya Vipinbhai Patel, our Whole-time Directors, whose details are disclosed under ‘*Our Management – Brief profile of our Directors*’ on page 270, the details of our other Key Managerial Personnel as on the date of this Red Herring Prospectus are as set out below:

**Palak Dilipbhai Parekh** is the Company Secretary and Compliance Officer of our Company. She has been associated with our Company since March 7, 2024. She holds a bachelor’s degree in commerce from Gujarat University and a bachelor’s degree in law from Gujarat University. She is also a fellow of the Institute of Company Secretaries of India. Prior to joining our Company, she was associated with Prism Finance Limited as a company secretary and compliance officer, Meghmani Industries Limited as a deputy manager – company secretary. For Fiscal 2025, she was paid an aggregate compensation of ₹ 1.12 million.

**Keyur Bachubhai Shah** is the Chief Financial Officer of our Company since April 1, 2024. He has been associated with our Company as a general manager (finance and accounts) from January 1, 2007. He holds a bachelor’s degree in commerce from N.C. Bodiwala Commerce College, Gujarat University. He is also a fellow of the Institute of Chartered Accountants of India and has passed the Information Systems Audit (ISA) assessment test conducted by the Institute of Chartered Accountants of India. He has completed a certificate course on international financial reporting standards (IFRS) conducted by the Institute of Chartered Accountants of India, and a course on Oracle 8 with Dev. 2000 – Diploma in EDBMS and Visual Basic 5.0 offered by Software Solution Integrated Limited. Prior to joining our Company, he was associated with Shree Ambica Decoprints Private Limited as a senior manager – finance and accounts. For Fiscal 2025, he was paid an aggregate compensation of ₹ 5.59 million.

**Mayur Satishbhai Patel** is the Chief Executive Officer of our Company. He is responsible for managing the Proflex division of our Company. He has been associated with our Company since February 1, 2003 as the manager (business development). He was designated as a Chief Executive Officer with effect from February 1, 2006. He has completed a diploma in plastic engineering from Government Polytechnic, Ahmedabad. He was previously associated with Upperex Netsolutions Private Limited as a director, Gridcomp Software Private Limited as a director and Mayur Plastic as a proprietor. For Fiscal 2025, he was paid an aggregate compensation of ₹ 5.52 million.

**Pankaj Naresh** is the Chief Executive Officer of our Company. He is responsible for managing the Phenix division of our Company. He has been associated with our Company as a Chief Executive Officer with effect from November 25, 2019. He holds a master’s degree in business administration from Indian Institute of Technology, Delhi. He has also completed his master’s degree in engineering (industrial engineering and management) from Devi Ahilya Vishwavidyalaya, Indore and bachelor’s degree in electrical engineering from Gorakhpur University. He was previously associated with Reliance Industries Limited, Lanco Infratech Limited, Alstom Projects India Limited, Excel Textile Corporation, Reliance Energy Limited and Mangalore Refinery and Petrochemicals Limited. For Fiscal 2025, he was paid an aggregate compensation of ₹ 19.28 million.

### Senior Management Personnel

Other than Palak Dilipbhai Parekh, our Company Secretary and Compliance Officer and Keyur Bachubhai Shah, our Chief Financial Officer, our Key Managerial Personnel whose details are mentioned above, there are no Senior Management Personnel as on the date of this Red Herring Prospectus.

### Retirement and termination benefits

Except applicable statutory benefits, none of our Key Managerial Personnel or Senior Management Personnel would receive any benefits on their retirement or on termination of their employment with our Company.

### Relationship among Key Managerial Personnel and/or Senior Management Personnel

Other than as disclosed in “*Our Management – Confirmations*” on page 271, none of our Key Managerial Personnel or Senior Management Personnel are related to any of our Directors or other Key Managerial Personnel or Senior Management Personnel.

### Arrangements and understanding with major Shareholders, customers, suppliers or others

None of our Key Managerial Personnel or Senior Management Personnel have been selected pursuant to any arrangement or understanding with any major Shareholders, customers or suppliers of our Company, or others.

### Status of Key Managerial Personnel and Senior Management Personnel

All our Key Managerial Personnel and Senior Management are permanent employees of our Company.

## Attrition of Key Managerial Personnel and Senior Management vis-à-vis industry

The rate of attrition of our Key Managerial Personnel and Senior Management is not high in comparison to the industry in which we operate.

| Particulars         | Fiscal 2025 | Fiscal 2024 | Fiscal 2023 |
|---------------------|-------------|-------------|-------------|
| KMP attrition rate* | NIL         | NIL         | NIL         |
| SMP attrition rate* | NIL         | NIL         | NIL         |

\* KMP/SMP Attrition rate is computed as the number of KMPs and SMPs that left during the year/ (number of KMPs/SMPs at the start of the year plus the number of KMPs/SMPs that joined during the year).

## Shareholding of Key Managerial Personnel and Senior Management Personnel

Except for Equity Shares held by our Joint Managing Directors, Whole-time Directors, as mentioned under ‘Shareholding of Directors in our Company’ on page 275 above, none of our Key Managerial Personnel and Senior Management Personnel hold any Equity Shares as on the date of this Red Herring Prospectus.

## Service contracts with Key Managerial Personnel and Senior Management Personnel

Our Key Managerial Personnel and Senior Management Personnel are governed by the terms of their appointment by way of board and shareholders resolution, employment letter, as the case may be and have not entered into any service contracts with our Company.

## Contingent and deferred compensation payable to Key Managerial Personnel and Senior Management Personnel

There is no contingent or deferred compensation payable to the Key Managerial Personnel and Senior Management Personnel, which does not form part of their remuneration.

## Bonus or profit-sharing plan of the Key Managerial Personnel and Senior Management Personnel

None of our Key Managerial Personnel and Senior Management Personnel are party to any bonus or profit-sharing plan of our Company other than performance based discretionary incentives given to the Key Managerial Personnel and Senior Management Personnel.

## Interests of Key Managerial Personnel and Senior Management Personnel

Other than as disclosed in “Our Management – Interest of our Directors” on page 275, our Key Managerial Personnel (other than our Directors) and our Senior Management Personnel are interested in our Company to the extent of the remuneration or benefits to which they are entitled to as per their terms of appointment and reimbursement of expenses incurred by them during the ordinary course of their service. Further, some of our Key Managerial Personnel and our Senior Management Personnel are interested to the extent of Equity Shares held by them, their relatives or by entities in which they are associated as a director and to the extent of benefits arising out of such shareholding. Our Key Managerial Personnel and Senior Management Personnel may be interested to the extent of employee stock options that may be granted to them from time to time under the ESOP Scheme 2024 and any other employee stock option schemes that may be formulated by our Company from time to time.

Except as disclosed in “Restated Consolidated Financial Statements – Note 28 – Related Party Disclosures” on page 339, none of our Key Managerial Personnel or Senior Management Personnel have any conflict of interest with our suppliers/vendors and third-party service providers which are crucial for the operations of our Company.

Further, except as disclosed in “Restated Consolidated Financial Statements – Note 28 – Related Party Disclosures” on page 339, none of our Key Managerial Personnel have any conflict of interest with the lessors of immovable properties which are crucial for the operations of our Company.

## Changes in the Key Managerial Personnel or Senior Management Personnel in last three years

Other than as disclosed in “Our Management – Changes to our board in last three years” on page 276, the changes in our Key Managerial Personnel and our Senior Management Personnel during the 3 years immediately preceding the date of this Red Herring Prospectus, are set out below:

| Name                   | Date of appointment/ resignation | Designation (at the time of appointment/ resignation) | Reason      |
|------------------------|----------------------------------|-------------------------------------------------------|-------------|
| Palak Dilipbhai Parekh | April 1, 2024                    | Company Secretary and Compliance Officer              | Appointment |
| Keyur Bachubhai Shah   | April 1, 2024                    | Chief Financial Officer                               | Appointment |

| Name                     | Date of appointment/ resignation | Designation (at the time of appointment/ resignation) | Reason                                                               |
|--------------------------|----------------------------------|-------------------------------------------------------|----------------------------------------------------------------------|
| Birva Chirag Patel       | March 31, 2024                   | Company Secretary                                     | Resignation due to appointment as Whole-time Director of the Company |
| Vipinbhai Kantilal Patel | March 7, 2024                    | Chief Financial Officer                               | Resignation owing to preoccupation                                   |

#### **Payment or benefit to officers of our Company**

No non-salary related amount or benefit has been paid or given within the two preceding years or intended to be paid or given to any officer of our Company, including our Directors, Key Managerial Personnel and Senior Management Personnel other than in the ordinary course of their employment.

#### **Employee Stock Option**

For details of the ESOP Scheme 2024 implemented by our Company, see “*Capital Structure - Employee Stock Option Plan*” on page 111.



## OUR PROMOTERS AND PROMOTER GROUP

### Our Promoters

Girishbhai Manibhai Patel, Chirag Hasmukhbhai Patel, Malav Girishbhai Patel, Birva Chirag Patel, Vipinbhai Kantilal Patel, Aditya Vipinbhai Patel, Chirag H Patel Family Trust, Vipin K Patel Family Trust, MGM5 Family Trust, MGM11 Family Trust, Aditya V Patel Family Trust are our Promoters.

As on the date of this Red Herring Prospectus, our Promoters collectively hold 48,000,000 Equity Shares, representing 96.00% of the paid-up Equity Share capital of our Company. For details, see “*Capital Structure – Details of Build-up, Contribution and Lock-in of Promoter’s Shareholding and Lock-in of other Equity Shares*” on page 100.

### Details of our Promoters

|                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|-------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|    | <p>Girishbhai Manibhai Patel, aged 77 years, is a Promoter, and is also the Whole-time Director of our Company. He is a resident of Nisarg Bunglow, Opp. Ace Tennis Club, B/h Karnavati Club, Mummatpura, Daskroi, Bopal, Ahmedabad, Gujarat – 380 058.</p> <p><b>DIN:</b> 00261624</p> <p><b>Date of birth:</b> August 31, 1947</p> <p><b>Permanent account number:</b> AAWPP1120E</p> <p>For the complete profile of Girishbhai Manibhai Patel, along with details of his educational qualifications, professional experience, position/posts held in the past and directorships held, see “<i>Our Management – Board of Directors</i>” on page 267.</p>          |
|   | <p>Chirag Hasmukhbhai Patel, aged 54 years, is a Promoter, and is also the Joint Managing Director of our Company. He is a resident of Diya Residence, Behind Karnavati Club, Opp. Spring Valley Gate-2, Mummatpura, Daskroi, Ahmedabad, Bopal, Gujarat - 380 058.</p> <p><b>DIN:</b> 00260514</p> <p><b>Date of birth:</b> March 26, 1971</p> <p><b>Permanent account number:</b> AEHPP8762P</p> <p>For the complete profile of Chirag Hasmukhbhai Patel, along with details of his educational qualifications, professional experience, position/posts held in the past and directorships held, see “<i>Our Management – Board of Directors</i>” on page 267.</p> |
|  | <p>Malav Girishbhai Patel, aged 48 years, is a Promoter, and is also the Joint Managing Director of our Company. He is a resident of Nisarg Bunglow, Spring Valley Road, Behind Karnavati Club, S.G. Highway, Ahmedabad, Gujarat - 380 058.</p> <p><b>DIN:</b> 00260602</p> <p><b>Date of birth:</b> October 20, 1976</p> <p><b>Permanent account number:</b> AEPPP4861H</p> <p>For the complete profile of Malav Girishbhai Patel, along with details of his educational qualifications, professional experience, position/posts held in the past and directorships held, see “<i>Our Management – Board of Directors</i>” on page 267.</p>                        |

|                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|   | <p>Birva Chirag Patel, aged 52 years, is a Promoter, and is also the Whole-time Director of our Company. She is a resident of Diya Residence, Behind Karnavati Club, Opp. Spring Valley Gate-2, Mummatpura, Daskroi, Ahmedabad, Bopal, Gujarat – 380 058.</p> <p><b>DIN:</b> 07203299</p> <p><b>Date of birth:</b> June 2, 1973</p> <p><b>Permanent account number:</b> AEVPP5751L</p> <p>For the complete profile of Birva Chirag Patel, along with details of her educational qualifications, professional experience, position/posts held in the past and directorships held, see “<i>Our Management – Board of Directors</i>” on page 267.</p>  |
|   | <p>Vipinbhai Kantilal Patel, aged 77 years, is a Promoter, and is also the Director of our Company. He is a resident of 2, Nandanvan, Nr. Shaym Vihar, Opp. Silver Square, Thaltej – Shilaj Road – Thaltej, Ahmedabad, Gujarat – 380 059.</p> <p><b>DIN:</b> 00260734</p> <p><b>Date of birth:</b> March 17, 1948</p> <p><b>Permanent account number:</b> AEQPP4916C</p> <p>For the complete profile of Vipinbhai Kantilal Patel, along with details of his educational qualifications, professional experience, position/posts held in the past and directorships held, see “<i>Our Management – Board of Directors</i>” on page 267.</p>          |
|  | <p>Aditya Vipinbhai Patel, aged 40 years, is a Promoter, and is also the Whole-time Director of our Company. He is a resident of 2, Nandanvan, Nr. Shyam Vihar, Opp. Silver Square, Thaltej – Shilaj Road – Thaltej, Ahmedabad, Gujarat – 380 059.</p> <p><b>DIN:</b> 07103812</p> <p><b>Date of birth:</b> October 11, 1984</p> <p><b>Permanent account number:</b> AJEPP1870G</p> <p>For the complete profile of Aditya Vipinbhai Patel, along with details of his educational qualifications, professional experience, position/posts held in the past and directorships held, see “<i>Our Management – Board of Directors</i>” on page 267.</p> |

Our Company confirms that the permanent account numbers, bank account numbers, passport numbers, Aadhaar card numbers and driving license numbers of our Promoters, to the extent available, have been submitted to the Stock Exchanges at the time of filing of the Draft Red Herring Prospectus.

### ***Details of Promoter Trusts***

#### **Chirag H Patel Family Trust**

##### ***Trust Information***

Chirag H Patel Family Trust was formed as a family trust pursuant to a deed of settlement dated April 4, 2024. The principal office of Chirag H Patel Family Trust is at Diya Residence, Behind Karnavati Club, Opp. Spring Valley Gate – 2, Mummatpura, Daskroi, Ahmedabad, Bopal – 380058, Gujarat, India.

##### ***Board of Trustees***

The trustees of Chirag H Patel Family Trust as on the date of this Red Herring Prospectus are Chirag Hasmukhbhai Patel and Birva Chirag Patel.

##### ***Beneficiaries of the Trust***

Birva Chirag Patel and Diya Chirag Patel are the primary beneficiaries, and the lineal descendants of Diya Chirag Patel are the secondary beneficiaries of the Chirag H Patel Family Trust.

#### *Settlor of the Trust*

Chirag Hasmukhbhai Patel is the settlor of the Chirag H Patel Family Trust.

#### *Reasons for formation and objects of the Trust*

The trust deed constituting the Chirag H Patel Family Trust provides as follows:

1. *To provide, inter alia, a suitable succession planning structure to ensure seamless intergenerational transfer of the Trust Fund amongst the Beneficiaries of the Trust Fund amongst the Beneficiaries and to ensure harmony and avoid conflicts between the Beneficiaries of the Trust;*
2. *To provide for different needs and requirements of the Beneficiaries in accordance with the terms of this Deed depending upon changing circumstances of life style and their varying needs including, as applicable, but not limited to (i) maintenance; (ii) education; (iii) marriage expenses; (iv) medical expenses; (v) residence; and (vi) other expenses and contingencies of the Beneficiaries which the Trustees may in their absolute discretion deem fit;*
3. *To provide for consolidation and preservation of all assets of the Trust; and*
4. *To ensure that the Trust Fund is properly managed and administered in accordance with the provisions of this Deed and to undertake other activities of any nature whatsoever, in accordance with the powers available to the Trustees under this Deed and Applicable Law.*

#### *Change in control of the Trust*

There has been no change in control of the Chirag H Patel Family Trust in the three years immediately preceding the date of this Red Herring Prospectus.

### **Vipin K Patel Family Trust**

#### *Trust Information*

Vipin K Patel Family Trust was formed as a family trust pursuant to a deed of settlement dated April 4, 2024. The principal office of Vipin K Patel Family Trust is at 2, Nandanvan, Nr. Shyam Vihar, Opp. Silver Square, Shilaj Road, Thaltej, Ahmedabad - 380059, Gujarat, India.

#### *Board of Trustees*

The trustees of Vipin K Patel Family Trust as on the date of this Red Herring Prospectus are Vipinbhai Kantilal Patel and Aditya Vipinbhai Patel.

#### *Beneficiaries of the Trust*

Aditya Vipinbhai Patel are the primary beneficiaries, Shayoni Aditya Patel, Aashirya Aditya Patel and other child/ children of Aditya Vipinbhai Patel are the secondary beneficiaries and lineal descendants of Aashirya Aditya Patel are the tertiary beneficiaries of the Vipin K Patel Family Trust.

#### *Settlor of the Trust*

Vipinbhai Kantilal Patel is the settlor of the Vipin K Patel Family Trust.

#### *Reasons for formation and objects of the Trust*

The trust deed constituting the Vipin K Patel Family Trust provides as follows:

1. *To provide, inter alia, a suitable succession planning structure to ensure seamless intergenerational transfer of the Trust Fund amongst the Beneficiaries of the Trust Fund amongst the Beneficiaries and to ensure harmony and avoid conflicts between the Beneficiaries of the Trust;*
2. *To provide for different needs and requirements of the Beneficiaries in accordance with the terms of this Deed depending upon changing circumstances of life style and their varying needs including, as applicable, but not limited*

*to (i) maintenance; (ii) education; (iii) marriage expenses; (iv) medical expenses; (v) residence; and (vi) other expenses and contingencies of the Beneficiaries which the Trustees may in their absolute discretion deem fit;*

3. *To provide for consolidation and preservation of all assets of the Trust; and*
4. *To ensure that the Trust Fund is properly managed and administered in accordance with the provisions of this Deed and to undertake other activities of any nature whatsoever, in accordance with the powers available to the Trustees under this Deed and Applicable Law.*

#### *Change in control of the Trust*

There has been no change in control of the Vipin K Patel Family Trust in the three years immediately preceding the date of this Red Herring Prospectus.

### **MGM5 Family Trust**

#### *Trust Information*

MGM5 Family Trust was formed as a family trust pursuant to a deed of settlement dated April 25, 2024. The principal office of MGM5 Family Trust is at Nisarg, Opp. Ace Tennis Club, B/H Karnavati Club, Mumatpura, Daskroi, Bopal, Ahmedabad, Gujarat – 380058, India.

#### *Board of Trustees*

The trustees of MGM5 Family Trust as on the date of this Red Herring Prospectus are Girishbhai Manibhai Patel and Umaben Girishbhai Patel.

#### *Beneficiaries of the Trust*

Umaben Girishbhai Patel and Malav Girishbhai Patel are the primary beneficiaries, and Master Ridaan Malav Patel and lineal descendants of Master Ridaan Malav Patel are the secondary beneficiaries of the MGM5 Family Trust.

#### *Settlor of the Trust*

Girishbhai Manibhai Patel is the settlor of the MGM5 Family Trust.

#### *Reasons for formation and objects of the Trust*

The trust deed constituting the MGM5 Family Trust provides as follows:

1. *To provide, inter alia, a suitable succession planning structure to ensure seamless intergenerational transfer of the Trust Fund amongst the Beneficiaries of the Trust Fund amongst the Beneficiaries and to ensure harmony and avoid conflicts between the Beneficiaries of the Trust;*
2. *To provide for different needs and requirements of the Beneficiaries in accordance with the terms of this Deed depending upon changing circumstances of life style and their varying needs including, as applicable, but not limited to (i) maintenance; (ii) education; (iii) marriage expenses; (iv) medical expenses; (v) residence; and (vi) other expenses and contingencies of the Beneficiaries which the Trustees may in their absolute discretion deem fit;*
3. *To provide for consolidation and preservation of all assets of the Trust; and*
4. *To ensure that the Trust Fund is properly managed and administered in accordance with the provisions of this Deed and to undertake other activities of any nature whatsoever, in accordance with the powers available to the Trustees under this Deed and Applicable Law.*

#### *Change in control of the Trust*

There has been no change in control of the MGM5 Family Trust in the three years immediately preceding the date of this Red Herring Prospectus.

## **MGM11 Family Trust**

### *Trust Information*

MGM11 Family Trust was formed as a family trust pursuant to a deed of settlement dated April 25, 2024. The principal office of MGM11 Family Trust is at Nisarg, Opp. Ace Tennis Club, B/H Karnavati Club, Mumatpura, Daskroi, Bopal, Ahmedabad, Gujarat – 380058, India.

### *Board of Trustees*

The trustees of MGM11 Family Trust as on the date of this Red Herring Prospectus are Girishbhai Manibhai Patel and Umaben Girishbhai Patel.

### *Beneficiaries of the Trust*

Umaben Girishbhai Patel and Malav Girishbhai Patel are the primary beneficiaries, and Master Rishaan Malav Patel and lineal descendants of Master Rishaan Malav Patel are the secondary beneficiaries of the MGM11 Family Trust.

### *Settlor of the Trust*

Girishbhai Manibhai Patel is the settlor of the MGM11 Family Trust.

### *Reasons for formation and objects of the Trust*

The trust deed constituting the MGM11 Family Trust provides as follows:

1. *To provide, inter alia, a suitable succession planning structure to ensure seamless intergenerational transfer of the Trust Fund amongst the Beneficiaries of the Trust Fund amongst the Beneficiaries and to ensure harmony and avoid conflicts between the Beneficiaries of the Trust;*
2. *To provide for different needs and requirements of the Beneficiaries in accordance with the terms of this Deed depending upon changing circumstances of life style and their varying needs including, as applicable, but not limited to (i) maintenance; (ii) education; (iii) marriage expenses; (iv) medical expenses; (v) residence; and (vi) other expenses and contingencies of the Beneficiaries which the Trustees may in their absolute discretion deem fit;*
3. *To provide for consolidation and preservation of all assets of the Trust; and*
4. *To ensure that the Trust Fund is properly managed and administered in accordance with the provisions of this Deed and to undertake other activities of any nature whatsoever, in accordance with the powers available to the Trustees under this Deed and Applicable Law.*

### *Change in control of the Trust*

There has been no change in control of the MGM11 Family Trust in the three years immediately preceding the date of this Red Herring Prospectus.

## **Aditya V Patel Family Trust**

### *Trust Information*

Aditya V Patel Family Trust was formed as a family trust pursuant to a deed of settlement dated May 7, 2024. The principal office of Aditya V Patel Family Trust is at 2, Nandanvan, Nr. Shaym Vihar, Opp. Silver Square, Shilaj Road, Thaltej, Ahmedabad – 380 059, Gujarat, India.

### *Board of Trustees*

The trustees of Aditya V Patel Family Trust as on the date of this Red Herring Prospectus are Aditya Vipinbhai Patel and Shayoni Aditya Patel.

### *Beneficiaries of the Trust*

Shayoni Aditya Patel, Aashirya Aditya Patel and other child/ children of Aditya Vipinbhai Patel are the primary beneficiaries, and lineal descendants of Aashirya Aditya Patel and lineal descendants of other child/ children of Aditya Vipinbhai Patel are the secondary beneficiaries of the Aditya V Patel Family Trust.

### *Settlor of the Trust*

Aditya Vipinbhai Patel is the settlor of the Aditya V Patel Family Trust.

### *Reasons for formation and objects of the Trust*

The trust deed constituting the Aditya V Patel Family Trust provides as follows:

1. *To provide, inter alia, a suitable succession planning structure to ensure seamless intergenerational transfer of the Trust Fund amongst the Beneficiaries of the Trust Fund amongst the Beneficiaries and to ensure harmony and avoid conflicts between the Beneficiaries of the Trust;*
2. *To provide for different needs and requirements of the Beneficiaries in accordance with the terms of this Deed depending upon changing circumstances of life style and their varying needs including, as applicable, but not limited to (i) maintenance; (ii) education; (iii) marriage expenses; (iv) medical expenses; (v) residence; and (vi) other expenses and contingencies of the Beneficiaries which the Trustees may in their absolute discretion deem fit;*
3. *To provide for consolidation and preservation of all assets of the Trust; and*
4. *To ensure that the Trust Fund is properly managed and administered in accordance with the provisions of this Deed and to undertake other activities of any nature whatsoever, in accordance with the powers available to the Trustees under this Deed and Applicable Law.*

### *Change in control of the Trust*

There has been no change in control of the Aditya V Patel Family Trust in the three years immediately preceding the date of this Red Herring Prospectus.

### **Change in the management and control of our Company**

There has been no change in control of our Company in the five years preceding the date of this Red Herring Prospectus. For details in relation to the shareholding of our Promoters and Promoter Group, and changes in the shareholding of our Promoters, including in the five years preceding the date of this Red Herring Prospectus, see “*Capital Structure*” on page 94.

### **Interests of our Promoters**

Except as disclosed in “*Restated Consolidated Financial Statements – Note 28*” and “*Related Party Transactions*”, our Promoters are interested in our Company to the extent: (i) that they have promoted our Company; (ii) of their direct and indirect shareholding in our Company, the shareholding of their relatives; (iii) and other distributions in respect of the Equity Shares held by our Promoters; (iv) of their directorship in our Company and our Subsidiaries; and (v) of their remuneration and employment benefits for being the directors in our Company and our Subsidiaries. For further details, see “*Capital Structure - Details of Build-up, Contribution and Lock-in of Promoters’ Shareholding and Lock-in of other Equity Shares - Build-up of Promoters’ equity shareholding in our Company*” on page 100. Additionally, our Promoters may be interested in transactions entered into by our Company with them, their relatives or other entities which are controlled by our Promoters.

Our Promoters are not interested as a member of a firm or company and no sum has been paid or agreed to be paid to our Promoters or to any such firm or company in cash or shares or otherwise by any person either to induce them to become, or to qualify them as, a director, or otherwise, for services rendered by such Promoters or by such firm or company in connection with the promotion or formation of our Company.

Except as disclosed in “*Restated Consolidated Financial Statements – Note 28 – Related Party Disclosures*” on page 339, none of our Promoters and members of the Promoter Group have any conflict of interest with our suppliers/ vendors and third-party service providers which are crucial for the operations of our Company.

Further, except as disclosed in “*Restated Consolidated Financial Statements – Note 28 – Related Party Disclosures*” on page 339, none of our Promoters and members of the Promoter Group have any conflict of interest with the lessors of immovable properties which are crucial for the operations of our Company.

### **Interest in property, land, construction of building and supply of machinery**

Except as disclosed below, our Promoters do not have an interest in any property acquired by our Company during the three preceding years immediately preceding the date of this Red Herring Prospectus or proposed to be acquired by our Company, or in any transaction by our Company for acquisition of land, construction of building or supply of machinery.

Certain of our Promoters, are interested in properties leased to our Company, namely, Aditya Vipinbhai Patel, Chirag Hasmukhbhai Patel, Girishbhai Manibhai Patel, Malav Girishbhai Patel, Vipinbhai Kantilal Patel, and Birva Chirag Patel are interested in property leased by Manibhai & Brothers Finance Corporation, Birva Chirag Patel, Girishbhai Manibhai Patel and Chirag Hasmukhbhai Patel are interested in property leased by Manibhai & Brothers (PCC) Sarkhej, Manibhai & Brothers, Manibhai & Brothers Charitable Trust, Malav Girishbhai Patel is interested in property leased by Manibhai & Brothers (PCC) Sarkhej and Chirag Hasmukhbhai Patel and Girishbhai Manibhai Patel are interested in the property leased by Avichal Projects LLP. For further details, please see “*Our Business - Properties*” on page 245.

#### Payment or benefits to Promoters or Promoter Group

Except as disclosed herein and as stated in “*Restated Consolidated Financial Statements – Note 28*” and “*Our Management-Terms of Appointment of Executive Directors of the Company*” on pages 339 and 272, respectively, there has been no payment or benefits by our Company to our Promoters or any of the members of the Promoter Group during the two years preceding the date of this Red Herring Prospectus nor is there any intention to pay or give any benefit to our Promoters or Promoter Group as on the date of this Red Herring Prospectus.

#### Companies or firms with which our Promoters have disassociated in the last three years

Except as stated below, our Promoters have not dissociated themselves from any companies or firms in the three years preceding the date of this Red Herring Prospectus.

| Sr. No. | Name of the Promoters     | Name of the company/ firm disassociated from | Date of disassociation | Reasons for and circumstances leading to disassociation and terms of disassociation |
|---------|---------------------------|----------------------------------------------|------------------------|-------------------------------------------------------------------------------------|
| 1.      | Birva Chiragbhai Patel    | Phenix Building Solutions Private Limited    | March 7, 2024          | Stake sale                                                                          |
| 2.      | Girishbhai Manibhai Patel | Phenix Building Solutions Private Limited    | March 7, 2024          | Stake sale                                                                          |
| 3.      | Chirag Hasmukhbhai Patel  | Phenix Building Solutions Private Limited    | March 7, 2024          | Stake sale                                                                          |
| 4.      | Aditya Vipinbhai Patel    | Phenix Building Solutions Private Limited    | March 7, 2024          | Stake sale                                                                          |
| 5.      | Vipinbhai Kantilal Patel  | Phenix Building Solutions Private Limited    | March 7, 2024          | Stake sale                                                                          |
| 6.      | Malav Girishbhai Patel    | Phenix Building Solutions Private Limited    | March 7, 2024          | Stake sale                                                                          |

#### Material guarantees

As on the date of this Red Herring Prospectus, our Promoters have not given any material guarantee to any third party with respect to the Equity Shares.

#### Promoter Group

In addition to our Promoters, the individuals and entities that form a part of the Promoter Group of our Company in terms of Regulation 2(1) (pp) of the SEBI ICDR Regulations are set out below:

##### *Natural persons who are part of our Promoter Group*

The natural persons who are part of our Promoter Group, other than our Promoters, are as follows:

| Name of the Promoter      | Name of member of our Promoter Group | Relationship with our Promoter |
|---------------------------|--------------------------------------|--------------------------------|
| Girishbhai Manibhai Patel | Umaben Girishbhai Patel              | Spouse                         |
|                           | Mahesh Manibhai Patel                | Brother                        |
|                           | Jayshreeben Bimalbhai Patel          | Sister                         |
|                           | Dakshaben Kiranbhai Patel            | Sister                         |
|                           | Patel Minaben Arvindkumar            | Sister                         |
|                           | Malav Girishbhai Patel               | Son                            |
|                           | Vipinbhai Kantilal Patel             | Brother of Spouse              |
|                           | Hemangini Harikrishna Patel          | Sister of Spouse               |
|                           | Karbhari Tasleem Mohmmadyusuf        | Sister of Spouse               |
| Chirag Hasmukhbhai Patel  | Birva Chirag Patel                   | Spouse                         |
|                           | Patel Bhadraben Hasmukhbhai          | Mother                         |
|                           | Ami Narayan                          | Sister                         |
|                           | Diya Chirag Patel                    | Daughter                       |
|                           | Minaben Shirishkumar Mehta           | Mother of Spouse               |
| Malav Girishbhai Patel    | Aparna Malav Patel                   | Spouse                         |
|                           | Girishbhai Manibhai Patel            | Father                         |
|                           | Umaben Girishbhai Patel              | Mother                         |
|                           | Ridaan Malav Patel                   | Son                            |
|                           | Rishaan Malav Patel                  | Son                            |

| Name of the Promoter     | Name of member of our Promoter Group | Relationship with our Promoter |
|--------------------------|--------------------------------------|--------------------------------|
|                          | Nimish Kalyanbhai Vasa               | Father of Spouse               |
|                          | Anurupa Nimish Vasa                  | Mother of Spouse               |
|                          | Abhijit Nimish Vasa                  | Brother of Spouse              |
| Birva Chirag Patel       | Chirag Hasmukhbhai Patel             | Spouse                         |
|                          | Minaben Shirishkumar Mehta           | Mother                         |
|                          | Diya Chirag Patel                    | Daughter                       |
|                          | Patel Bhadraben Hasmukhbhai          | Mother of Spouse               |
|                          | Ami Narayan                          | Sister of Spouse               |
| Vipinbhai Kantilal Patel | Hemangini Harikrishna Patel          | Sister                         |
|                          | Karbhari Tasleem Mohmmadyusuf        | Sister                         |
|                          | Umaben Girishbhai Patel              | Sister                         |
|                          | Aditya Vipinbhai Patel               | Son                            |
|                          | Aditi Vipinbhai Patel                | Daughter                       |
|                          | Ashvinkumar Vithalbhai Patel         | Brother of Spouse              |
|                          | Jyotsanaben Navnitbhai Patel         | Sister of Spouse               |
|                          | Ramaben Hareesh Patel                | Sister of Spouse               |
| Aditya Vipinbhai Patel   | Shayoni Aditya Patel                 | Spouse                         |
|                          | Vipinbhai Kantilal Patel             | Father                         |
|                          | Aditi Vipinbhai Patel                | Sister                         |
|                          | Aashirya Aditya Patel                | Daughter                       |
|                          | Yogesh Madhusudan Desai              | Father of Spouse               |
|                          | Binaben Yogeshbhai Desai             | Mother of Spouse               |
|                          | Manushi Yogeshbhai Desai             | Sister of Spouse               |

#### *Entities forming part of the Promoter Group*

The entity forming part of our Promoter Group, are as follows:

1. Phenix Engineering Services Private Limited (*formerly known as Phenix Building Services Private Limited*)
2. Maxim Finance Private Limited
3. Azkka Pharmaceuticals Private Limited
4. Shrinathji Prestressed Private Limited
5. Giriraj Prestressed Private Limited
6. L V Finance Private Limited
7. Patel Girishbhai Manibhai HUF
8. M B Enterprise
9. Manibhai & Brothers
10. Manibhai & Brothers (PCC) Sarkhej
11. Manibhai & Brothers (Sleepers)
12. Usha Prestressed Sleeper Udyog (PIPLOD)
13. Manibhai & Brothers Finance Corporation
14. Phenix Building Services
15. M&B Urbanestates LLP
16. Manibhai & Brothers Charitable Trust
17. Trimurti Charitable Trust
18. Indumati Charitable Trust
19. Chirag Hasmukhbhai Patel HUF



20. Abir Investments Private Limited
21. Angot Chemicals Private Limited
22. Patel Malav Girishbhai HUF
23. Rellonge Traders LLP
24. Patel Vipinbhai Kantilal HUF
25. Aditya Vipinbhai Patel HUF
26. Neo Smile Dental Clinic
27. Giriraj Infrabuild LLP
28. Grey Stone Buildcon LLP
29. 110 Perkins Somerville LLC
30. 1401 Latimer Circle LLC
31. 209 Middlesex Burlington LLC
32. 24 Linden Medford LLC
33. 27 Pearl Somerville LLC
34. 3 Maple Haverhill LLC
35. 31 Aiken Lowell LLC
36. 37 Dutcher Hopedale LLC
37. 375-379 Haverhill Lawrence LLC
38. 43-49 Austin Street LLC
39. 776 Main Street Worcester LLC
40. Abhijit Nimish Vasa (HUF)
41. Arcata Trade Links Private Limited
42. Aura Aka LLC
43. Avichal Projects LLP
44. Kuma Engineering Private Limited
45. Kuma Engineering USA, INC.
46. Kuma Gardner LLC
47. Kuma Nashua LLC
48. Kuma Realty, LLC
49. M & K Industries, INC
50. Phoenix Nexus Holdings, LLC
51. Phoenix Nexus International LLC
52. Pushpkalyan Charitable Trust
53. Rasayan Consultants

- 54. West Main and Mount Pleasant LLC
- 55. Yogesh Madhusudan Desai (HUF)
- 56. Diya Enterprise
- 57. R R Enterprise
- 58. Aashirya Enterprise

## OUR GROUP COMPANIES

In terms of the SEBI ICDR Regulations and the applicable accounting standards, for the purpose of identification of “group companies”, our Company has considered (i) such companies (other than promoter(s) and subsidiaries) with which there were related party transactions during the period for which Restated Consolidated Financial Statements is disclosed in this Red Herring Prospectus, as covered under applicable accounting standards, and (ii) any other companies which are considered material by our Board.

Modtech Machines Private Limited was a subsidiary of the Company during the period for which the related party transactions have been carried out, hence it has not been identified as a group company of the Company.

In respect of item (ii) above, our Board in its meeting held on July 14, 2025, has considered and adopted the Materiality Policy, *inter alia*, for identification of companies that shall be considered material and shall be disclosed as a group company in this Red Herring Prospectus. In terms of the Materiality Policy, a company shall be considered ‘material’ and will be disclosed as a ‘Group Company’ in the Offer Documents, if a company is a member of the promoter group in terms of Regulation 2(1)(pp) of the SEBI ICDR Regulations, and has entered into one or more transactions with our Company (on a consolidated basis) in the most recent financial year (covered in the Restated Consolidated Financial Statements included in the Offer Documents) that cumulatively exceed 10.00% of the total consolidated revenue of the Company, as per the Restated Consolidated Financial Statements of the Company for the most recent financial year. Accordingly, our Board has identified the following as group companies of our Company (“**Group Companies**”):

1. Giriraj Prestressed Private Limited; and
2. Shrinathji Prestressed Private Limited.

### A. Details of our Group Companies

#### 1. Giriraj Prestressed Private Limited

##### *Registered office*

The registered office of Giriraj Prestressed Private Limited is situated at 51, Chandrodaya Society, MB House, Opp. Golden Triangle, Naranpura, Ahmedabad-380 014.

##### *Financial Information*

Information with respect to reserves (excluding revaluation reserves), sales, profit after tax, earnings per share, diluted earnings per share and net asset value, derived from the audited standalone financial statements of Giriraj Prestressed Private Limited for the Fiscals 2024, 2023 and 2022 are available on <https://mbel.in/>.

#### 2. Shrinathji Prestressed Private Limited

##### *Registered office*

The registered office of Shrinathji Prestressed Private Limited is situated at 51, Chandrodaya Society, MB House, Opp. Golden Triangle, Naranpura, Ahmedabad-380 014.

##### *Financial Information*

Information with respect to reserves (excluding revaluation reserves), sales, profit after tax, earnings per share, diluted earnings per share and net asset value, derived from the audited standalone financial statements of Shrinathji Prestressed Private Limited for the Fiscals 2024, 2023 and 2022 are available on <https://mbel.in/>.

### B. Interests of Group Companies in our Company

#### (a) *In the promotion of our Company*

Our Group Companies do not have any interest in the promotion of our Company.

#### (b) *In the properties acquired by our Company in the past three years preceding the filing of this Red Herring Prospectus or proposed to be acquired*

Our Group Companies are not interested in the properties acquired by our Company in the three years immediately preceding the filing of this Red Herring Prospectus or proposed to be acquired by our Company.

(c) ***In transactions for acquisition of land, construction of building and supply of machinery***

Our Group Companies are not interested in any transactions for the acquisition of land, construction of building or supply of machinery, etc. For details in relation to our related party transactions as per the requirements under Ind AS 24, see “*Restated Consolidated Financial Statements – Note 28*” on page 339.

**C. Common pursuits amongst the Group Companies with our Company**

There are no common pursuits between the Group Companies and our Company.

**D. Related business transactions with our Group Companies and significance on the financial performance of our Company**

Other than the transactions appearing in the section titled “*Restated Consolidated Financial Statements – Note 28*” on page 339, there are no other related business transactions between the Group Companies and our Company.

**E. Litigations**

Except as disclosed in “*Outstanding Litigation and Other Material Developments*” on page 395, there are no litigations involving our Group Companies which may have a material impact on our Company.

**F. Business interests or other interests**

There are related party transactions between the Group Companies and our Company as appearing in the section titled “*Restated Consolidated Financial Statements – Note 28*” on page 339. Other than the related party transactions, our Group Companies do not have any business interest or other interest in our Company.

**G. Confirmations**

None of our Group Companies have its securities listed on any stock exchange.

Our Group Company does not have any conflict of interest with our suppliers/vendors and third-party service providers which are crucial for the operations of our Company.

Our Group Company does not have any conflict of interest with the lessors of immovable properties which are crucial for the operations of our Company.

## **RELATED PARTY TRANSACTIONS**

For details of the related party transactions, as per the requirements under the applicable Indian Accounting Standards for Fiscals 2025, 2024 and 2023 and as reported in the Restated Consolidated Financial Statements, see “*Restated Consolidated Financial Statements – Note 28*” on page 339.

## DIVIDEND POLICY

The declaration and payment of dividend will be recommended by our Board and/or approved by our Shareholders, at their discretion, subject to the provisions of our Articles of Association, the applicable law, including the Companies Act. The dividend policy of our Company was adopted and approved by our Board in its meeting held on March 07, 2024.

We may retain all our future earnings, if any, for use in the operations and expansion of our business. As a result, we may not declare dividend in the foreseeable future. In terms of our Dividend Policy, our Board shall consider, *inter alia*, the following internal and external parameters while declaring or recommending dividends to our Shareholders: (i) profits earned during the financial year; (ii) retained earnings; (iii) earnings outlook; (iv) present and future capital expenditure plans / working capital requirements of our Company; (v) past dividend trends; (v) any other relevant factors and material events as may be deemed fit by our Board; (vi) dividend pay-out ratios of companies in the same industry; (ii) macro-economic environment including significant changes in macro-economic environment materially affecting the businesses in which our Company is engaged in the geographies in which our Company operates; (vii) capital markets where the dividend pay-out may depend upon the capital market environment and cost of capital to raise fresh funds through alternate resources.

In addition, our ability to pay dividends may be impacted by a number of other factors, including any tax and regulatory changes in the jurisdiction in which our Company operates which significantly affects the business, and restrictive covenants contained in any agreement as may be entered with the lenders.

For more information on restrictive covenants under our loan agreements, see “*Financial Indebtedness*” beginning on page 392.

Our Company has not declared or paid any dividends on the Equity Shares during the last three Fiscals 2025, 2024 and 2023 preceding the date of this Red Herring Prospectus and from April 1, 2025, until the date of this Red Herring Prospectus.

Our Company may from time to time, pay interim dividends. Our past practices in relation to declaration of dividend and, or, the amount of dividend paid is not necessarily indicative of our future dividend declaration. There is no guarantee that any dividends will be declared or paid on Equity Shares or with any frequency, in the future. For further details, see “*Risk Factors – We cannot assure payment of dividends on the Equity Shares in the future. Our ability to pay dividends in the future will depend on our earnings, financial condition, working capital requirements, capital expenditures and restrictive covenants of our financing arrangements*” on page 66.

**SECTION V – FINANCIAL INFORMATION**

**RESTATED CONSOLIDATED FINANCIAL STATEMENTS**

*[The remainder of this page has intentionally been left blank]*

**Independent Auditors' Examination Report on the Restated Consolidated Statement of assets and liabilities as at March 31, 2025, 2024 and 2023, Restated Consolidated Statement of profit and loss (including other comprehensive income), the Restated Consolidated Statement of changes in equity and the Restated Consolidated Statement of Cash Flows for each of the financial years ended March 31, 2025, 2024 and 2023, and Notes to Restated Consolidated Financial Statements of M & B Engineering Limited and its subsidiaries (collectively, the "Restated Consolidated Financial Statements")**

To  
The Board of Directors  
M & B Engineering Limited

Dear Sirs,

1. We, Talati & Talati LLP have examined the attached Restated Consolidated Financial Statements of M & B Engineering Limited (the "Company") and its subsidiaries (the Company and its subsidiaries collectively referred to as the "Group"), as at and for each of the financial years ended March 31, 2025, 2024 and 2023 annexed to this report and prepared by the Company for the purpose of inclusion in the Red Herring Prospectus (the "RHP") and Prospectus proposed to be filed with the Registrar of Companies, Ahmedabad at Gujarat, in connection with the proposed initial public offer of equity shares of face value of Rs.10 each of the Company (the "Offering") and submitted with Securities and Exchange Board of India ("SEBI"), BSE Limited and National Stock Exchange of India Limited (collectively, the "Stock Exchanges"). The Restated Consolidated Financial Statements, which have been approved by the Board of Directors of the Company at their meeting held on July 14, 2025 have been prepared in accordance with the requirements of:
  - a. section 26 of Part I of Chapter III of the Companies Act 2013 (the "Act");
  - b. relevant provisions of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (the "ICDR Regulations"); and
  - c. the Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ("ICAI"), as amended from time to time (the "Guidance Note").

**Management's Responsibility for the Restated Consolidated Financial Statements**

2. The preparation of the Restated Consolidated Financial Statements, which are to be included in the RHP and Prospectus, is the responsibility of the Board of Directors of the Company for the purpose set out in paragraph 4 below. The Restated Consolidated Financial Statements have been prepared by the management of the Company on the basis of preparation stated in Note 2 of Notes to the Restated Consolidated Financial Statements. The Board of Directors responsibility includes designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the Restated Consolidated Financial Statements. The Board of Directors are also responsible for identifying and ensuring that the Group complies with the Companies Act, 2013 ('the Act'), ICDR Regulations and the Guidance Note.

**Auditors' Responsibilities**

3. We have examined such Restated Consolidated Financial Statements taking into consideration:
  - a. the terms of reference and terms of our engagement agreed with you vide engagement letter dated January 29, 2024 between the Company and Talati & Talati LLP requesting us to carry out the assignment, in connection with the proposed Offering of the Company;
  - b. The Guidance Note. The Guidance Note also requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI;
  - c. Concepts of test checks and materiality to obtain reasonable assurance based on verification of evidence supporting the Restated Consolidated Financial Statements; and
  - d. the requirements of Section 26 of the Act and the ICDR Regulations.

Our work was performed solely to assist you in meeting your responsibilities in relation to your compliance with the Act, the ICDR Regulations and the Guidance Note in connection with the Offering.

4. The Company proposes to make an initial public offering of its equity shares of face value of Rs.10 each, which comprises of fresh issue of equity shares and an offer for sale by certain existing shareholders of the Company at such



premium arrived at by the book building process (referred to as the 'Offer'), as may be decided by the Company's Board of Directors.

#### **Restated Consolidated Financial Statements as per audited consolidated financial statements**

5. The Restated Consolidated Financial Statements have been compiled by the management of the Company from the audited consolidated financial statements of the Group as at and for the year ended on March 31, 2025 which have been approved by the Board of Directors at their meeting held on July 14, 2025, audited consolidated financial statements for the financial year ended March 31, 2024 which have been approved by the Board of Directors at their meeting held on June 06, 2024 and audited special purpose consolidated financial statements of the Group as at and for the financial year ended March 31, 2023 which have been approved by the Board of Directors at their meeting held on June 06, 2024 prepared in accordance with the accounting principles generally accepted in India including Indian Accounting Standards (referred to as "Ind AS") specified under Section 133 of the Act, read with the Companies (Indian Accounting Standards) Rules, 2015, as amended, and other accounting principles generally accepted in India. (collectively "Consolidated Financial Statements");

For the purpose of our examination, we have relied on Auditors' Report issued by us, dated July 14, 2025, on the Consolidated Financial Statements of the Group as at and for the year ended as on March 31, 2025, report on Consolidated Financial Statements of the Group issued by us dated June 06, 2024 as at and for the year ended March 31, 2024 and report on Special Purpose Consolidated Financial Statements of the Group issued by us dated June 06, 2024 as at and for the financial year ended March 31, 2023, as referred in paragraph 5 above.

6. As indicated in our audit reports referred to in Para 5, we did not audit the financial statements of one domestic subsidiary of the Company (Modtech Machines Private Limited) as at and for the financial years ended March 31, 2024 and 2023 and one foreign subsidiary (Phenix Construction Technologies Inc.) as at and for the financial years ended March 31, 2025, 2024 and 2023, whose financial statements reflect total assets, total revenues and net cash inflows/(outflows) for the relevant year as mentioned below:

*(Rs. in Millions)*

| <b>Particulars</b>                 | <b>As at and for the year ended March 31, 2025</b> | <b>As at and for the year ended March 31, 2024</b> | <b>As at and for the year ended March 31, 2023</b> |
|------------------------------------|----------------------------------------------------|----------------------------------------------------|----------------------------------------------------|
| Total Assets                       | 69.59                                              | 134.94                                             | 40.69                                              |
| Total Revenue                      | 615.37                                             | 124.20                                             | 215.55                                             |
| Net Cash inflows/(outflows)        | 7.83                                               | 35.50                                              | 14.58                                              |
| Group's share of Net (Loss)/Profit | 12.72                                              | (31.33)                                            | (54.59)                                            |

The financial statements / financial information of one domestic subsidiary (Modtech Machines Private Limited, which ceased to exist as subsidiary from May 23, 2023) have not been audited by us. The financial statements / financial information have been audited by other auditors whose report has been furnished to us by the management and our opinion on the same so far as it relates to the amounts and disclosures included in respect of the subsidiary, is based solely on the reports of the other auditors.

The financial statements / financial information of foreign subsidiary (Phenix Construction Technologies INC) have not been audited by us or any other auditor and the financial information have been furnished to us as certified by the management. Our opinion in so far as it relates to the amounts included in the financial statements referred to in Para 5 above are based solely on the report of Management.

7. Based on our examination and according to the information and explanations given to us, we report that the Restated Consolidated Financial Statements:
- have been prepared after incorporating adjustments for changes in accounting policies, material errors and regrouping/reclassifications retrospectively in the financial years ended March 31, 2024 and March 31, 2023 to reflect the same accounting treatment as per the accounting policies and groupings/classifications as at and for the year ended March 31, 2025;
  - There was one Qualification in the Audit Report issued by us on the Special Purpose Consolidated Financial Statements for the Financial year ended on March 31, 2023, which required adjustment in the Restated Consolidated Financial Statements which is accounting policy of providing for Long term employee benefits as per the Indian Accounting Standard 19 for subsidiary Modtech Machines Private Limited (which ceased to exist as subsidiary from May 23, 2023). The company has made adjustments of providing long term employee benefits expense for the said subsidiary on accrual basis in the Restated Consolidated Financial Statements. As the said subsidiary is no longer a subsidiary of the Company, said adjustment does not have any impact on the Company's Profitability or Statement of financial statements.

c) have been prepared in accordance with the Act, ICDR Regulations and the Guidance Note

8. The Restated Consolidated Financial Statements do not reflect the effect of events that occurred subsequent to the respective dates of the reports on audited Consolidated Financial Statements mentioned in paragraph 6 above.
9. We have not audited any financial statements of the Group as of any date or for any period subsequent to March 31, 2025. Accordingly, we express no opinion on the financial position, results of operations, cash flows and changes in equity of the Group as of any date or for any period subsequent to March 31, 2025.
10. This report should not be in any way construed as a reissuance or re-dating of any of the previous audit reports issued by us nor should this report be construed as a new opinion on any of the financial statements referred to herein.
11. We have no responsibility to update our report for events and circumstances occurring after the date of the report.
12. Our report is intended solely for use of the Board of Directors of the Company for inclusion in the RHP and Prospectus to be filed with the Registrar of Companies Ahmedabad at Gujarat in connection with the proposed Offering and submitted with SEBI and the Stock Exchanges. Our report should not be used, referred to or distributed for any other purpose except with our prior consent in writing. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this report is shown or into whose hands it may come

**For TALATI & TALATI LLP**  
**Chartered Accountants**  
**Firm Reg. No: 110758W/W100377**

**(Umesh Talati)**  
**Partner**  
**Membership Number: 034834**  
**UDIN: 25034834BMIAUG4871**

**Place of Signature: Ahmedabad**  
**Date: July 14, 2025**

**Restated Consolidated Statement of Assets and Liabilities**

| Particulars                                                                                  | Notes  | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
|----------------------------------------------------------------------------------------------|--------|------------------------|------------------------|------------------------|
| <b>ASSETS</b>                                                                                |        |                        |                        |                        |
| <b>Non-current assets</b>                                                                    |        |                        |                        |                        |
| Property, plant and equipment                                                                | 3      | 1,686.25               | 755.33                 | 743.29                 |
| Capital work-in-progress                                                                     | 3      | 21.76                  | 662.26                 | 18.57                  |
| Intangible assets                                                                            | 3 (A)  | 23.89                  | 11.37                  | 33.17                  |
| Right to use assets                                                                          | 4      | 45.45                  | 5.36                   | 11.98                  |
| Financial assets                                                                             |        |                        |                        |                        |
| (i) Investments                                                                              | 5 (A)  | 51.06                  | 68.99                  | 51.17                  |
| (ii) Loans                                                                                   | 5 (E)  | 3.00                   | 3.00                   | 3.00                   |
| (iii) Other financial assets                                                                 | 5 (F)  | 46.61                  | 35.20                  | 44.48                  |
| <b>Total non-current assets</b>                                                              |        | <b>1,878.02</b>        | <b>1,541.51</b>        | <b>905.66</b>          |
| <b>Current assets</b>                                                                        |        |                        |                        |                        |
| Inventories                                                                                  | 7      | 3,223.76               | 1,958.02               | 1,746.33               |
| Financial assets                                                                             |        |                        |                        |                        |
| i) Trade receivables                                                                         | 5 (B)  | 1,923.57               | 1,389.60               | 1,192.15               |
| ii) Cash and bank balances                                                                   | 5 (C)  | 296.35                 | 734.41                 | 981.99                 |
| iii) Bank balances other than (ii) above                                                     | 5 (D)  | 551.80                 | 257.91                 | 274.09                 |
| iv) Loans                                                                                    | 5 (E)  | 2.63                   | 4.56                   | 2.78                   |
| v) Other financial assets                                                                    | 5 (F)  | 4.63                   | 2.37                   | 3.15                   |
| Other current assets                                                                         | 6      | 611.38                 | 442.73                 | 481.72                 |
| <b>Total current assets</b>                                                                  |        | <b>6,614.12</b>        | <b>4,789.60</b>        | <b>4,682.21</b>        |
| <b>Total assets</b>                                                                          |        | <b>8,492.14</b>        | <b>6,331.11</b>        | <b>5,587.87</b>        |
| <b>EQUITY AND LIABILITIES</b>                                                                |        |                        |                        |                        |
| <b>Equity</b>                                                                                |        |                        |                        |                        |
| Equity share capital                                                                         | 8      | 500.00                 | 500.00                 | 200.00                 |
| Other equity                                                                                 | 9      | 2,565.34               | 1,830.32               | 1,605.12               |
| <b>Total equity</b>                                                                          |        | <b>3,065.34</b>        | <b>2,330.32</b>        | <b>1,805.12</b>        |
| <b>Non controlling interest</b>                                                              |        | <b>-</b>               | <b>-</b>               | <b>(9.64)</b>          |
| <b>Non-current liabilities</b>                                                               |        |                        |                        |                        |
| Financial liabilities                                                                        |        |                        |                        |                        |
| i) Borrowings                                                                                | 10 (A) | 542.13                 | 438.83                 | 892.70                 |
| ii) Lease liabilities                                                                        | 11 (A) | 36.44                  | 2.01                   | 5.51                   |
| Deferred tax liabilities (net)                                                               | 14 (B) | 65.48                  | 43.62                  | 49.82                  |
| <b>Total non-current liabilities</b>                                                         |        | <b>644.05</b>          | <b>484.46</b>          | <b>948.03</b>          |
| <b>Current liabilities</b>                                                                   |        |                        |                        |                        |
| Financial liabilities                                                                        |        |                        |                        |                        |
| i) Borrowings                                                                                | 10 (B) | 1,319.20               | 1,609.59               | 594.78                 |
| ii) Lease liabilities                                                                        | 11 (A) | 10.01                  | 4.43                   | 8.09                   |
| iii) Trade payables                                                                          |        |                        |                        |                        |
| - (a) Total outstanding dues of micro enterprises and small enterprises                      | 15     | 126.74                 | 26.12                  | 130.92                 |
| - (b) Total outstanding dues of creditors other than micro enterprises and small enterprises | 15     | 2,139.69               | 907.02                 | 1,210.24               |
| iv) Other financial liabilities                                                              | 11     | 153.94                 | 124.49                 | 104.76                 |
| Short term provisions                                                                        | 12     | 132.72                 | 104.70                 | 134.20                 |
| Other current liabilities                                                                    | 13     | 900.45                 | 739.98                 | 661.37                 |
| <b>Total current liabilities</b>                                                             |        | <b>4,782.75</b>        | <b>3,516.33</b>        | <b>2,844.36</b>        |
| <b>Total equity and liabilities</b>                                                          |        | <b>8,492.14</b>        | <b>6,331.11</b>        | <b>5,587.87</b>        |

The above Statement should be read with the Significant Accounting Policies and Other Explanatory Notes to Restated Consolidated Financial Statements.

As per our report of even date

For and on behalf of Board of Directors

**For Talati & Talati LLP**

Chartered Accountants  
(Firm Reg. No : 110758W/W100377)

Chirag Hasmukhbhai Patel  
**Joint Managing Director**  
DIN: 00260514

Malav Girishbhai Patel  
**Joint Managing Director**  
DIN: 00260602

Umesh Talati  
**(Partner)**  
Membership Number : 034834

Pankaj Naresh  
**Chief Executive Officer**

Mayur Satishbhai Patel  
**Chief Executive Officer**

Place : Ahmedabad  
Date : July 14, 2025

Keyur Bachubhai Shah  
**Chief Financial Officer**  
Place : Ahmedabad  
Date : July 14, 2025

Palak Dilipbhai Parekh  
**Company Secretary**

**Restated Consolidated Statement of Profit and Loss (including other comprehensive income)**

| Particulars                                                                                                 | Notes  | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|-------------------------------------------------------------------------------------------------------------|--------|-------------------------------------|-------------------------------------|-------------------------------------|
| <b>I Income</b>                                                                                             |        |                                     |                                     |                                     |
| Revenue From Operations                                                                                     | 16     | 9,885.54                            | 7,950.60                            | 8,804.70                            |
| Other income                                                                                                | 17     | 83.35                               | 132.00                              | 85.34                               |
| <b>Total income (I)</b>                                                                                     |        | <b>9,968.89</b>                     | <b>8,082.60</b>                     | <b>8,890.04</b>                     |
| <b>II Expenses</b>                                                                                          |        |                                     |                                     |                                     |
| Cost of materials consumed and operational expenses                                                         | 18     | 6,748.69                            | 5,771.69                            | 6,563.38                            |
| (Increase)/Decrease in inventories of finished goods, stock in trade and work-in-progress                   | 19     | 3.49                                | (37.71)                             | 116.39                              |
| Employee benefits expenses                                                                                  | 20     | 989.38                              | 809.09                              | 753.52                              |
| Finance costs                                                                                               | 23     | 199.58                              | 230.58                              | 191.79                              |
| Depreciation and amortization expenses                                                                      | 21     | 125.18                              | 88.80                               | 103.01                              |
| Other expenses                                                                                              | 22     | 880.21                              | 611.31                              | 707.11                              |
| <b>Total expenses (II)</b>                                                                                  |        | <b>8,946.53</b>                     | <b>7,473.76</b>                     | <b>8,435.20</b>                     |
| <b>III Restated Profit before tax (I-II)</b>                                                                |        | <b>1,022.36</b>                     | <b>608.84</b>                       | <b>454.84</b>                       |
| <b>IV Tax expenses</b>                                                                                      |        |                                     |                                     |                                     |
| Current tax                                                                                                 | 14 (A) | 230.03                              | 157.65                              | 131.37                              |
| Deferred tax charge/(credit)                                                                                | 14 (A) | 21.86                               | (5.15)                              | (5.45)                              |
| <b>Total tax expense (IV)</b>                                                                               |        | <b>251.89</b>                       | <b>152.50</b>                       | <b>125.92</b>                       |
| <b>V Restated Profit for the year/period (III-IV)</b>                                                       |        | <b>770.47</b>                       | <b>456.34</b>                       | <b>328.92</b>                       |
| <b>VI Restated other comprehensive income/(loss)</b>                                                        |        |                                     |                                     |                                     |
| <b>Items that will not be reclassified to profit or loss</b>                                                |        |                                     |                                     |                                     |
| Re-measurement gain/ (loss) on defined benefit plans                                                        | 24     | -10.66                              | (11.03)                             | (4.11)                              |
| <b>Restated Other comprehensive income/(loss) for the year/period, net of tax (VI)</b>                      |        | <b>-10.66</b>                       | <b>(11.03)</b>                      | <b>(4.11)</b>                       |
| <b>VII Restated total comprehensive income for the year/period, net of tax (V-VI)</b>                       |        | <b>759.81</b>                       | <b>445.31</b>                       | <b>324.81</b>                       |
| <b>VIII Less/(Add) Non Controlling Interest</b>                                                             |        | <b>-</b>                            | <b>(2.25)</b>                       | <b>(12.00)</b>                      |
| <b>IX Total Comprehensive Income for the year/period (After Non Controlling Interest)</b>                   |        | <b>759.81</b>                       | <b>447.56</b>                       | <b>336.81</b>                       |
| <b>Restated earnings per equity share [nominal value of shares INR 10 each (Previous year INR 10 each)]</b> |        |                                     |                                     |                                     |
| - Basic earnings per share (in INR)                                                                         | 25     | 15.41                               | 9.17                                | 6.82                                |
| - Diluted earnings per share (in INR)                                                                       | 25     | 15.41                               | 9.17                                | 6.82                                |

The above Statement should be read with the Significant Accounting Policies and Other Explanatory Notes to Restated Consolidated Financial Statements

As per our report of even date

For and on behalf of Board of Directors

**For Talati & Talati LLP**

Chartered Accountants  
(Firm Reg. No : 110758W/W100377)

Chirag Hasmukhbhai Patel  
**Joint Managing Director**  
DIN: 00260514

Malav Girishbhai Patel  
**Joint Managing Director**  
DIN: 00260602

Umesh Talati  
**(Partner)**  
Membership Number : 034834

Pankaj Naresh  
**Chief Executive Officer**

Mayur Satishbhai Patel  
**Chief Executive Officer**

Place : Ahmedabad  
Date : July 14, 2025

Keyur Bachubhai Shah  
**Chief Financial Officer**  
Place : Ahmedabad  
Date : July 14, 2025

Palak Dilipbhai Parekh  
**Company Secretary**

**Restated Consolidated Cash Flow Statement**

| Particulars                                                                      | Year ended<br>31st March 2025 | Year ended<br>31st March 2024 | Year ended<br>31st March 2023 |
|----------------------------------------------------------------------------------|-------------------------------|-------------------------------|-------------------------------|
| <b>A. CASH FLOW FROM OPERATING ACTIVITIES :-</b>                                 |                               |                               |                               |
| Restated profit before tax                                                       | 1,022.36                      | 608.84                        | 454.84                        |
| Add/(Less): Other Comprehensive Income                                           | (10.66)                       | (11.03)                       | (4.11)                        |
|                                                                                  | 1,011.70                      | 597.81                        | 450.73                        |
| <b>Adjustments for :-</b>                                                        |                               |                               |                               |
| Depreciation and Amortization                                                    | 125.18                        | 88.80                         | 103.01                        |
| (Gain)/loss on Liquid Funds (Net)                                                | (4.68)                        | (44.79)                       | (13.58)                       |
| Reversal on Sale of subsidiary                                                   | -                             | 60.42                         | -                             |
| Interest Paid                                                                    | 196.28                        | 229.62                        | 190.28                        |
| Interest on Lease Liabilities*                                                   | 3.30                          | 0.95                          | 1.51                          |
| Loss/(Profit) on Sale of Assets                                                  | 1.36                          | (0.40)                        | (0.84)                        |
| Profit on Sale of Investments                                                    | (4.07)                        | (1.77)                        | (0.08)                        |
| Unrealised (gain)/loss of fair value on equity instruments*                      | (4.71)                        | (13.31)                       | 5.51                          |
| Dividend Income                                                                  | (0.53)                        | (0.52)                        | (0.52)                        |
| Exchange rate fluctuation and other related adjustments arising on consolidation | (24.79)                       | 27.59                         | 14.38                         |
| Fair Value Loss on Sundry Deposits*                                              | -                             | -                             | -                             |
| Interest income on Security Deposits and EMD*                                    | (1.69)                        | (3.57)                        | (2.39)                        |
| Interest income                                                                  | (46.74)                       | (52.11)                       | (45.23)                       |
| Total                                                                            | 238.91                        | 290.92                        | 252.05                        |
| <b>Operating profit before working capital changes</b>                           | 1,250.61                      | 888.73                        | 702.78                        |
| <b>Adjustments for :-</b>                                                        |                               |                               |                               |
| ( Increase ) / Decrease in trade and other receivables                           | (950.18)                      | (124.09)                      | 138.28                        |
| ( Increase ) / Decrease in Inventories                                           | (1,265.74)                    | (211.69)                      | 289.47                        |
| Increase / ( Decrease ) in trade payables                                        | 1,333.29                      | (408.02)                      | (676.14)                      |
| Increase / ( Decrease ) in Other current liabilities                             | 160.47                        | 78.61                         | (66.95)                       |
| Increase / ( Decrease ) in Other Financial liabilities                           | 29.45                         | 19.73                         | 23.27                         |
| Increase / ( Decrease ) in Short Term Provision                                  | 12.62                         | (5.38)                        | 0.21                          |
| Total                                                                            | (680.09)                      | (650.84)                      | (291.86)                      |
| <b>Cash generated from operations</b>                                            | 570.52                        | 237.89                        | 410.92                        |
| Direct taxes paid - Net of refunds                                               | (214.63)                      | (181.30)                      | (121.22)                      |
| <b>Total</b>                                                                     | (214.63)                      | (181.30)                      | (121.22)                      |
| <b>NET CASH FLOW FROM/(USED IN) OPERATING ACTIVITIES (A)</b>                     | <b>355.89</b>                 | <b>56.59</b>                  | <b>289.70</b>                 |
| <b>B. CASH FLOW FROM INVESTING ACTIVITIES :-</b>                                 |                               |                               |                               |
| Purchase of fixed assets                                                         | (423.21)                      | (780.79)                      | (181.96)                      |
| Proceeds from Liquid Funds (Net)                                                 | -                             | 44.79                         | 13.58                         |
| (Purchase) / sale of Investment                                                  | 31.39                         | (2.74)                        | 0.09                          |
| Sale of Fixed Assets                                                             | 2.06                          | 65.08                         | 2.68                          |
| Loans and advances                                                               | 1.93                          | (1.78)                        | 0.42                          |
| Dividend Income                                                                  | 0.53                          | 0.52                          | 0.52                          |
| Interest Received                                                                | 46.74                         | 52.11                         | 45.23                         |
| <b>NET CASH FROM/(USED IN) INVESTING ACTIVITIES (B)</b>                          | <b>(340.56)</b>               | <b>(622.81)</b>               | <b>(119.44)</b>               |
| <b>C. CASH FLOW FROM FINANCING ACTIVITIES :-</b>                                 |                               |                               |                               |
| Proceeds / (Repayment) of Borrowings (Net)                                       | (387.09)                      | 119.94                        | 478.39                        |
| Proceeds from Term Loan                                                          | 200.00                        | 441.00                        | 13.26                         |
| Interest on Lease Liability*                                                     | (3.30)                        | (0.95)                        | (1.51)                        |
| Repayment of Lease Liability*                                                    | (8.41)                        | (7.16)                        | (2.48)                        |
| Finance cost paid                                                                | (196.28)                      | (229.63)                      | (190.28)                      |
| Share Issue Expenses                                                             | (58.31)                       | (4.56)                        | -                             |
| <b>NET CASH FROM/(USED IN) FINANCING ACTIVITIES (C)</b>                          | <b>(453.39)</b>               | <b>318.64</b>                 | <b>297.38</b>                 |
| <b>Net increase / (decrease) in cash and cash equivalents (A+B+C)</b>            | <b>(438.06)</b>               | <b>(247.58)</b>               | <b>467.64</b>                 |
| <b>Cash and cash equivalents at the beginning of the year/period</b>             | <b>734.41</b>                 | <b>981.99</b>                 | <b>514.35</b>                 |
| <b>Cash and cash equivalents at the close of the year/period</b>                 | <b>296.35</b>                 | <b>734.41</b>                 | <b>981.99</b>                 |

\*These amounts pertain to adjustments on conversion to IND AS from IGAAP

| Components of cash and cash equivalents | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
|-----------------------------------------|------------------------|------------------------|------------------------|
| Balances with banks in Current Accounts | 31.51                  | 233.16                 | 259.90                 |
| Cash on hand                            | 2.09                   | 1.49                   | 1.99                   |
| Other Bank Balances :                   |                        |                        |                        |
| Balances with Banks in Fixed Deposits   | 262.75                 | 449.26                 | 720.10                 |
| In Liquid Funds                         | -                      | 50.50                  | -                      |
| <b>Net Cash and Cash Equivalents</b>    | <b>296.35</b>          | <b>734.41</b>          | <b>981.99</b>          |

The Cash Flow Statement has been prepared under the Indirect method as set out in Ind AS 7 on Cash Flow Statements notified under Section 133 of The Companies Act 2013, read together with Paragraph 7 of the Companies (Indian Accounting Standard) Rules 2015 (as amended).

As per our report of even date

For and on behalf of Board of Directors

**For Talati & Talati LLP**

Chartered Accountants  
(Firm Reg. No : 110758W/W100377)

Chirag Hasmukhbhai Patel  
**Joint Managing Director**  
DIN: 00260514

Malav Girishbhai Patel  
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DIN: 00260602

Umesh Talati  
**(Partner)**  
Membership Number : 034834

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**Chief Executive Officer**

Mayur Satishbhai Patel  
**Chief Executive Officer**

Place : Ahmedabad  
Date : July 14, 2025

Keyur Bachubhai Shah  
**Chief Financial Officer**  
Place : Ahmedabad  
Date : July 14, 2025

Palak Dilipbhai Parekh  
**Company Secretary**

**M & B Engineering Limited**  
**Corporate Identification Number : U45200GJ1981PLC004437**  
**(All amounts in INR Millions, except per share data and if otherwise stated)**

**Restated Consolidated Statement of Changes in Equity**

**A) Equity share capital**

| Particulars                                                    | Equity Shares      |               |
|----------------------------------------------------------------|--------------------|---------------|
|                                                                | Number of Shares   | INR millions  |
| <b>For the year ended 31 March 2025</b>                        |                    |               |
| Equity shares of INR 10 each issued, subscribed and fully paid |                    |               |
| At 1 April 2024                                                | 5,00,00,000        | 500.00        |
| Changes in equity share capital                                | -                  | -             |
| <b>Restated balance as at 1 April 2024</b>                     | <b>5,00,00,000</b> | <b>500.00</b> |
| Buyback of equity share capital (refer note 9)                 | -                  | -             |
| <b>At 31 March 2025</b>                                        | <b>5,00,00,000</b> | <b>500.00</b> |
| <b>For the year ended 31 March 2024</b>                        |                    |               |
| Equity shares of INR 10 each issued, subscribed and fully paid |                    |               |
| At 1 April 2023                                                | 2,00,00,000        | 200.00        |
| Changes in equity share capital#                               | 3,00,00,000        | 300.00        |
| <b>Restated balance as at 1 April 2023</b>                     | <b>5,00,00,000</b> | <b>500.00</b> |
| <b>At 31 March 2024</b>                                        | <b>5,00,00,000</b> | <b>500.00</b> |
| <b>For the year ended 31 March 2023</b>                        |                    |               |
| Equity shares of INR 10 each issued, subscribed and fully paid |                    |               |
| At 1 April 2022                                                | 2,00,00,000        | 200.00        |
| Changes in equity share capital                                | -                  | -             |
| <b>Restated balance as at 1 April 2022</b>                     | <b>2,00,00,000</b> | <b>200.00</b> |
| <b>At 31 March 2023</b>                                        | <b>2,00,00,000</b> | <b>200.00</b> |

# The Board of Directors at its meeting held on October 9, 2023 had approved the bonus issue of three new equity share for every two share held on record date which was approved by the shareholders by means of a special resolution dated September 30, 2023 Through a Board resolution dated October 9, 2023, the Company has allotted 3,00,00,000 equity shares of Rs.10 each as bonus shares to the existing equity shareholders of the Company.

**B) Other equity**

| Particulars                                              | Reserves and Surplus |                                      |                 |                   | Total           |
|----------------------------------------------------------|----------------------|--------------------------------------|-----------------|-------------------|-----------------|
|                                                          | Capital Reserve      | Foreign Currency Translation Reserve | General Reserve | Retained Earnings |                 |
| <b>Restated balance as at 01 April 2024</b>              | -                    | 31.60                                | 24.04           | 1,774.68          | 1,830.32        |
| <b>Add/ (less):</b>                                      |                      |                                      |                 |                   |                 |
| Profit/(loss) for the year                               | -                    | -                                    | -               | 770.47            | 770.47          |
| Other comprehensive income for the year                  | -                    | -                                    | -               | (10.66)           | (10.66)         |
| Exchange difference on translation of foreign operations | -                    | (24.79)                              | -               | -                 | (24.79)         |
| <b>Balance As at 31 March 2025</b>                       | -                    | <b>6.81</b>                          | <b>24.04</b>    | <b>2,534.49</b>   | <b>2,565.34</b> |
| <b>Restated balance as at 01 April 2023</b>              | -                    | 14.38                                | 24.04           | 1,566.70          | 1,605.12        |
| <b>Add/ (less):</b>                                      |                      |                                      |                 |                   |                 |
| Profit/(loss) for the year                               | -                    | -                                    | -               | 456.34            | 456.34          |
| Less/(Add) Non Controlling Interest                      | -                    | -                                    | -               | (2.25)            | (2.25)          |
| Other comprehensive income for the year                  | -                    | -                                    | -               | (11.03)           | (11.03)         |
| Exchange difference on translation of foreign operations | -                    | 15.22                                | -               | -                 | 15.22           |
| Less: Reversal on Sale of Subsidiary                     | -                    | 2.00                                 | -               | -                 | 2.00            |
| Bonus Issued during the year                             | -                    | -                                    | -               | (300.00)          | (300.00)        |
| Less: Reversal on Sale of Subsidiary                     | -                    | -                                    | -               | 60.42             | 60.42           |
| <b>Balance As at 31 March 2024</b>                       | -                    | <b>31.60</b>                         | <b>24.04</b>    | <b>1,774.68</b>   | <b>1,830.32</b> |
| <b>Balance as at 1 April 2022</b>                        | -                    | (2.98)                               | 24.04           | 1,229.89          | 1,250.95        |
| Changes in accounting policies or prior period errors    | -                    | -                                    | -               | -                 | -               |
| <b>Restated balance as at 01 April 2022</b>              | -                    | <b>(2.98)</b>                        | <b>24.04</b>    | <b>1,229.89</b>   | <b>1,250.95</b> |
| <b>Add/ (less):</b>                                      |                      |                                      |                 |                   |                 |
| Profit/(loss) for the year                               | -                    | -                                    | -               | 328.92            | 328.92          |
| Less/(Add) Non Controlling Interest                      | -                    | -                                    | -               | (12.00)           | (12.00)         |
| Add: Comprehensive Income for the year                   | -                    | -                                    | -               | (4.11)            | (4.11)          |
| Exchange difference on translation of foreign operations | -                    | 17.36                                | -               | -                 | 17.36           |
| <b>Balance As at 31 March 2023</b>                       | -                    | <b>14.38</b>                         | <b>24.04</b>    | <b>1,566.70</b>   | <b>1,605.12</b> |

The above Statement should be read with the Significant Accounting Policies and Other Explanatory Notes to Restated Consolidated Financial Statements and Notes to Restated Consolidated Financial Statements.

As per our report of even date

For and on behalf of Board of Directors

**For Talati & Talati LLP**

Chartered Accountants  
(Firm Reg. No : 110758W/W100377)

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**Chief Executive Officer**

Keyur Bachubhai Shah  
**Chief Financial Officer**  
Place : Ahmedabad  
Date : July 14, 2025

Palak Dilipbhai Parekh  
**Company Secretary**

Place : Ahmedabad  
Date : July 14, 2025

## **Note 1. Corporate Information**

M & B ENGINEERING LIMITED ('the Holding Company or Company') was incorporated on 16th June, 1981. The Company's registered and corporate office is located at MB House, 51, Chandrodya Society, Opp Golden Triangle, Stadium Road, Post Navjivan, Ahmedabad, Gujarat, India, 380014. The Company is engaged in the business of Pre-Engineered Metal Buildings (PEB), Structural Steel, Self-Supported Steel Roofing and Components thereof.

These Restated Consolidated Financial Statements comprise the Company and its subsidiaries (referred to collectively as the 'Group').

The Group's Restated Consolidated Financial Statements for the year ended March 31, 2025, March 31, 2024 and March 31, 2023 were approved by Board of Directors and authorized for issue as on July 14, 2025.

## **Note 2. Basis of preparation and presentation of restated consolidated financial statements and Significant Accounting Policies**

### **1. Basis of preparation and presentation of restated consolidated financial statements**

This note provides a list of the significant accounting policies adopted in the preparation of these restated consolidated financial statements. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### **i) Compliance with IndAS**

The Group's restated consolidated financial statements have been prepared in accordance with the provisions of the Companies Act, 2013 and the Indian Accounting Standards ("Ind AS") notified under the Companies (Indian Accounting Standards) Rules, 2015 and amendments thereto issued by Ministry of Corporate Affairs under section 133 of the Companies Act, 2013. In addition, the guidance notes/announcements issued by the Institute of Chartered Accountants of India (ICAI) are also applied except where compliance with other statutory regulations require a different treatment.

These Restated Consolidated Financial Statements have been prepared by the Management as required under the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended from time to time, issued by the Securities and Exchange Board of India ('SEBI') on 11 September 2018, in pursuance of the Securities and Exchange Board of India Act, 1992 ("ICDR Regulations") for the purpose of inclusion in the Red Herring Prospectus ('RHP') and Prospectus in connection with its proposed initial public offering of equity shares of face value of Rs. 10 each of the Company comprising a fresh issue of equity shares and an offer for sale of equity shares held by the selling shareholders (the "Offer"), prepared by the Company in terms of the requirements of:

- (a) Section 26 of Part I of Chapter III of the Companies Act, 2013 (the "Act").
- (b) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 as amended from time to time; and
- (c) The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India (ICAI) (the "Guidance Note").

ii) The Restated Consolidated Financial Statements of the Company comprise of the Restated Consolidated Statement of Assets and Liabilities as at March 31, 2025, March 31, 2024 and March 31, 2023, Restated Consolidated Statement of Profit and Loss (including Other Comprehensive Income), Restated Consolidated Statement of Cash Flow and Restated Consolidated Statement of Changes in Equity for the year ended March 31, 2025, March 31, 2024 and March 31, 2023, the statement of Significant Accounting Policies and Notes to Restated Consolidated Financial Statements (collectively, the 'Restated Consolidated Financial Statements' or 'Statements').

Notes to the Restated Consolidated Financial Statements

iii) The Restated Consolidated Financial Statements have been compiled from:

- The Group's Audited consolidated financial statements as at and for the year ended March 31, 2025 and March 31, 2024 prepared in accordance with the Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standards) Rules, 2015 as amended, to the extent applicable, and the presentation requirements of the Companies Act, 2013 which have been approved by the Board of Directors at their meeting held on July 14, 2025 and June 06, 2024 respectively.
- Audited Special Purpose Consolidated Financial Statements of the Company as at and for the year ended March 31, 2023 prepared in accordance with the Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standards) Rules, 2015 as amended, to the extent applicable, and the presentation requirements of the Companies Act, 2013 which have been approved by the Board of Directors at their meeting held on June 06, 2024.
- The consolidated financial statement for the period ended March 31, 2024 is the first set of Financial Statements prepared in accordance with the requirements of IND AS 101 - First time adoption of Indian Accounting Standards. Accordingly, the transition date to IND AS is 01 April 2022. Upto the Financial year ended March 31, 2023, the Company prepared its consolidated financial statements in accordance with accounting standards notified under the Section 133 of the Act, read together with paragraph 7 of the Companies (Accounts) Rules, 2014 ("Indian GAAP" or "Previous GAAP") due to which the Special purpose Ind AS consolidated financial statements were prepared for the purpose of Initial Public Offer (IPO).
- The Special purpose Ind AS consolidated Financial Statements as at and for the year ended March 31, 2023 have been prepared after making suitable adjustments to the accounting heads from their Indian GAAP values following accounting policies and accounting policy choices (both mandatory exceptions and optional exemptions availed as per Ind AS 101) consistent with that used at the date of transition to Ind AS (01 April 2021) and as per the presentation, accounting policies and grouping/classifications including revised Schedule III of the Companies Act, 2013 disclosures followed as at and for the year ended March 31, 2024.

iv) In pursuance to ICDR Regulations, the Company is required to provide Financial Statements (FS) prepared in accordance with Indian Accounting Standard (Ind AS) for all the three years and the stub period (if applicable) audited and certified by the statutory auditor(s) who holds a valid certificate by the Peer Review Board of the Institute of Chartered Accountants of India (ICAI). To comply with such requirements, the company has prepared special purpose Ind AS financial statements for the financial years ending March 31, 2023. The special purpose Ind AS financial statements with required restatement have been included in the restated consolidated financial statements prepared for the purpose of filing the RHP and Prospectus.

v) The Restated consolidated Financial Statements have been prepared to contain information/disclosures and incorporating adjustments set out below in accordance with the ICDR Regulations:-

(i) Adjustments to the profits or losses of the earlier periods for the changes in accounting policies to reflect what the profits or losses of those periods would have been if a uniform accounting policy was followed in each of these periods and of material errors, wherever required;

(ii) Adjustments for reclassification/regroupings of the corresponding items of income, expenses, assets and liabilities retrospectively in the years ended March 31, 2024 and March 31, 2023, in order to bring them in line with the groupings as per the Restated Consolidated Financial Statements of the Company for the year ended March 31, 2025 and the requirements of the SEBI Regulations, wherever required; and

(iii) The resultant impact of tax due to the aforesaid adjustments, wherever required.

vi) The Restated consolidated Financial Statements are presented in Indian Rupees ('INR') which is holding company's functional currency, and all values are rounded to nearest Million (INR '000,000) upto two decimal places, except when otherwise indicated.

vii) The Restated Consolidated Financial Statements have been prepared on the historical cost basis except for certain financial instruments that are measured at fair values at the end of each reporting period, as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.



## Notes to the Restated Consolidated Financial Statements

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability, if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and / or disclosure purposes in these financial statements is determined on such a basis, except for leasing transactions that are within the scope of Ind AS 116, and measurements that have some similarities to fair value but are not fair value, such as net realizable value in Ind AS 2 or value in use in Ind AS 36.

In addition, for financial reporting purposes, fair value measurements are categorized into Level 1, 2, or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

**viii) Basis of measurement**

The restated consolidated financial statements have been prepared on the historical cost basis except for the following items:

| Items                                                                                   | Measurement basis                                                           |
|-----------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|
| Investments in certain equity shares of entities other than subsidiaries and associates | Fair value                                                                  |
| Net defined benefit (asset)/ liability                                                  | Fair value of plan assets less present value of defined benefit obligations |

**ix) Basis of consolidation**

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the restated consolidated financial statements from the date on which control commences until the date on which control ceases.

The following subsidiary companies have been considered in the preparation of the Restated Consolidated Financial Statements:

| Name of Entity                             | Country of Incorporation | Ownership held by         | % of Holding & voting power as at |           |           |
|--------------------------------------------|--------------------------|---------------------------|-----------------------------------|-----------|-----------|
|                                            |                          |                           | 31-Mar-25                         | 31-Mar-24 | 31-Mar-23 |
| Phenix Building Solutions Private Limited* | India                    | M & B Engineering Limited | 100%                              | 100%      | -         |
| Modtech Machines Private Limited*          | India                    | M & B Engineering Limited | -                                 | -         | 51%       |
| Phenix Construction Technologies INC       | USA                      | M & B Engineering Limited | 100%                              | 100%      | 100%      |

\*Phenix Building Solutions Private Limited was acquired as subsidiary on March 07, 2024. Modtech Machines Private Limited ceased to exist as a subsidiary on May 23, 2023.

**x) Transactions eliminated on consolidation**

Intra-group balances and transactions, and any unrealized income and expenses arising from intra-group transactions, are eliminated. Unrealized gains arising from transactions with equity accounted investees are

eliminated against the investment to the extent of the Group's interest in the investee. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.

## 2. Significant Material Accounting Policies

### A. Use of Estimates

The preparation of financial statements is in conformity with the recognition and measurement principles of Ind AS which requires management to make critical judgments, estimates and assumptions that affect the reporting of assets, liabilities, income and expenditure. Estimates and underlying assumptions are reviewed on an ongoing basis and any revisions to the estimates are recognized in the period in which the estimates are revised and future periods are affected.

Key source of estimation of uncertainty at the date of financial statements, which may cause material adjustment to the carrying amount of assets and liabilities within the next financial year, is in respect of:

**1) Useful lives and residual value of property, plant and equipment:** Property, plant and equipment / intangible assets are depreciated / amortized over their estimated useful lives, after taking into account estimated residual value. Management reviews the estimated useful lives and residual values of the assets annually in order to determine the amount of depreciation / amortization to be recorded during any reporting period. The useful lives and residual values are based on the Group's historical experience with similar assets and take into account anticipated technological changes. The depreciation / amortization for future periods is revised if there are significant changes from previous estimates.

**2) Impairment of financial assets:** The impairment provisions for financial assets are based on assumptions about risk of default and expected cash loss. The Group uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on Group's past history, existing market conditions as well as forward looking estimates at the end of each reporting period.

**3) Impairment of non-financial assets:** Impairment exists when the carrying value of an asset or cash generating unit exceeds its recoverable amount. The recoverable amount of an asset, is the higher of, its fair value less costs of disposal and its value in use. The fair value less costs of disposal calculation is based on available data for similar assets or observable market prices less incremental costs for disposing of the asset. The value in use calculation is based on a Discounted Cash Flow (DCF) model. The cash flows are derived from the budget for the next five years and do not include restructuring activities that the Group is not yet committed to or significant future investments that will enhance the asset's performance being tested. The recoverable amount is sensitive to the discount rate used for the DCF model as well as the expected future cash-inflows and the growth rate used for extrapolation purposes.

**4) Employee benefits:** The cost of the defined benefit and long-term employee benefit plans and the present value of the related obligations are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate; future salary increases and mortality rates. Due to the complexities involved in the valuation, a defined benefit and long-term employee benefit obligations are highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting period. There were qualifications in Audit Report of subsidiary Modtech Machines Pvt Ltd, which has ceased to be subsidiary of the company since May 23, 2023, in the Financial year ended on March 31, 2023 which required adjustments in the Restated Consolidated Financial Statements which is accounting policy of providing for Long term employee benefits as per the Indian Accounting Standard 19, the company has made adjustments of providing long term employee benefits expense on accrual basis in the Restated consolidated Financial Statements. As the said subsidiary is no longer a subsidiary of the Company, said adjustment does not have any impact on the Company's Profitability or Statement of financial statements.

**5) Expense Provisions & contingent liabilities:** The assessments undertaken in recognizing provisions and contingencies have been made in accordance with the applicable Ind AS. Provisions are recognized only when: (i) the Group has a present obligation (legal or constructive) as a result of a past event; and (ii) it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and (iii) a reliable estimate can be made of the amount of the obligation. Where the effect of time value of money is material, provisions are determined by discounting the expected future cash flows. Contingent liability is disclosed in case of: (i) a present obligation arising from past events, when it is not probable that an outflow of resources will be

required to settle the obligation; and (ii) a present obligation arising from past events, when no reliable estimate is possible.

**6) Valuation of deferred tax:** Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the Group's financial statements and the corresponding tax bases used in computation of taxable profit and quantified using the tax rates as per laws enacted or substantively enacted as on the Balance Sheet date.

Deferred tax assets are generally recognized for all taxable temporary differences to the extent that is probable that taxable profits will be available against which those deductible temporary differences can be utilized. The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Transaction or event which is recognized outside profit or loss, either in other comprehensive income or in equity, is recorded along with the tax as applicable.

## **B. Property Plant and Equipment and Intangible Assets**

**Tangible Assets:** Property, Plant and Equipment are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Cost includes all expenses related to the acquisition and installation of Property, Plant and Equipment which comprises its purchase price net of any trade discounts and rebates, any import duties and other taxes (other than those subsequently recoverable from the tax authorities), any directly attributable expenditure on making the asset ready for its intended use and other incidental expenses.

**Capital Work in Progress:** Properties in the course of construction for production, supply or administrative purposes are carried at cost, less any recognized impairment loss. Cost comprises direct cost, related incidental expenses, pre-operative expenses, project expenses and for qualifying assets, borrowing costs capitalized in accordance with the Group's accounting policy.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in Statement of Profit and Loss.

**Intangible Assets:** Intangible assets with finite useful lives that are acquired separately are carried at cost less accumulated amortization and accumulated impairment losses. The estimated useful life and amortization method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

## **C. Depreciation and amortization useful life of Property, Plant & Equipment and Intangible Assets**

### **(i) For Holding Company**

Depreciable amount for assets is the cost of an asset, or other amount substituted for cost, less its estimated residual value. In respect of Tangible assets acquired during the year depreciation/amortization is charged on a written down value basis for "Proflex Systems" division & on straight line basis for "Phenix Construction Technologies" and "Phenix Infra", so as to write off the cost of the assets over the useful lives as prescribed in Schedule II of the Companies Act, 2013. Depreciation on additions / disposals of the assets during the current reporting year is provided on pro-rata basis according to the period during which the assets are put to use. Where the actual cost of purchase of an asset is below INR 5,000/-, the depreciation is provided @ 100 %. Technical Knowhow is to be amortized over the period of 5 years as estimated by the management.

Lease hold land is amortized over the period of lease from the date of commercial production from plant over that lease hold land.

### **(ii) For Indian Subsidiary Company**

Depreciation is provided on straight line method based on the estimated useful life of the assets as specified under Schedule II of the Companies Act, 2013. Pro-rata depreciation is charged on additions & deletions during the year. Where the actual cost of purchase of an asset is below INR 5,000/-, the depreciation is provided @ 100 %.

### **(ii) For Foreign Subsidiary Company**

Depreciation is provided as per the Income Tax Rules of the foreign country in which such subsidiary is incorporated.

#### **D. Impairment of Assets**

The Group, at each balance sheet date, assesses whether there is any indication of impairment of any asset and / or cash generating unit. If such indication exists, assets are impaired by comparing carrying amount of each asset and / or cash generating unit to the recoverable amount being higher of the net selling price or value in use. Value in use is determined from the present value of the estimated future cash flows from the continuing use of the assets.

#### **E. Foreign Exchange Transactions and Translation**

Foreign currency transactions are recorded at exchange rates prevailing on the date of the transaction. The net gain or loss on account of exchange differences arising on settlement of foreign currency transactions are recognized as income or expense of the period in which they arise. Monetary assets and liabilities denominated in foreign currency as at the balance sheet date are translated at the closing rate. The resultant exchange rate differences are recognized in the statement of profit and loss. Non-monetary assets and liabilities are carried at the rates prevailing on the date of transaction.

#### **F. Inventory**

Materials & Bought outs, Stock in Trade, Stores and Packing materials, Work in Progress and Finished Goods are valued at lower of cost (Weighted average basis) or net realizable value. Cost includes all direct costs and applicable overheads to bring the goods to the present location and condition net of input tax credit receivable, where ever applicable.

#### **G. Financial Instruments**

##### **i. Financial Assets**

##### **A. Initial recognition and measurement:**

All Financial Assets are initially recognized at fair value. Transaction costs that are directly attributable to the acquisition or issue of Financial Assets, which are not at Fair Value Through Profit or Loss, are adjusted to the fair value on initial recognition. Purchase and sale of Financial Assets are recognized using trade date accounting. However, trade receivables that do not contain a significant financing component are measured at transaction price.

##### **B. Subsequent Measurement**

**a) Financial Assets measured at Amortized Cost (AC):** A Financial Asset is measured at Amortized Cost if it is held within a business model whose objective is to hold the asset in order to collect contractual cash flows and the contractual terms of the Financial Asset give rise to cash flows on specified dates that represent solely payments of principal and interest on the principal amount outstanding.

**b) Financial Assets measured at Fair Value Through Other Comprehensive Income (FVTOCI):** A Financial Asset is measured at FVTOCI if it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling Financial Assets and the contractual terms of the Financial Asset give rise on specified dates to cash flows that represents solely payments of principal and interest on the principal amount outstanding.

**c) Financial Assets measured at Fair Value Through Profit or Loss (FVTPL):** A Financial Asset which is not classified in any of the above categories are measured at FVTPL. Financial assets are reclassified subsequent to their recognition, if the Group changes its business model for managing those financial assets. Changes in business model are made and applied prospectively from the reclassification date following the changes in business model in accordance with principles laid down under Ind AS 109 – Financial Instruments.

**d) Other Equity Investments:** All other equity investments are measured at fair value, with value changes recognized in Statement of Profit and Loss, except for those equity investments for which the Group has elected to present the value changes in 'Other Comprehensive Income'. However, dividend on such equity investments is recognized in Statement of Profit and loss when the Group's right to receive payment is established.

### **C. Impairment of financial assets**

At each balance sheet date, the Group assesses whether a financial asset is to be impaired. Ind AS 109 requires expected credit losses to be measured through loss allowance. The Group measures the loss allowance for financial assets at an amount equal to lifetime expected credit losses if the credit risk on that financial asset has increased significantly since initial recognition. If the credit risk on a financial asset has not increased significantly since initial recognition, the Group measures the loss allowance for financial assets at an amount equal to 12-month expected credit losses. The Group uses both forward-looking and historical information to determine whether a significant increase in credit risk has occurred.

### **ii. Financial Liabilities**

**A. Initial Recognition and Measurement:** All Financial Liabilities are recognized at fair value and in case of borrowings, net of directly attributable cost. Fees of recurring nature are directly recognized in the Statement of Profit and Loss as finance cost.

**B. Subsequent Measurement:** Financial Liabilities are carried at amortized cost using the effective interest method. For trade and other payables maturing within one year from the balance sheet date, the carrying amounts approximate fair value due to the short maturity of these instruments.

### **De-recognition of financial assets and liabilities**

The Group derecognizes a financial asset when the contractual right to the cash flows from the asset expires or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction which substantially all the risk and rewards of ownership of the financial asset are transferred. The Group derecognizes a financial liability when its contractual obligations are discharged, cancelled or expired; the difference between the carrying amount of derecognized financial liability and the consideration paid is recognized as profit or loss.

### **Offsetting of Financial Instruments**

Financial assets and financial liabilities are offset, and the net amount is reported in financial statements if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously.

### **Cash & Cash Equivalents**

Cash and cash equivalents comprise of cash on hand, cash at banks, short-term deposits and short-term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

### **Trade Payables**

Trade payables are amounts due to vendors for purchase of goods or services acquired in the ordinary course of business and are classified as current liabilities to the extent it is expected to be paid within the normal operating cycle of the business.

### **Other financial assets and liabilities**

Other non-derivative financial instruments are initially recognized at fair value and subsequently measured at amortized costs using the effective interest method.

### **H. Revenue Recognition**

The Group recognizes revenue when control over the promised goods or services is transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. Revenue is measured based on the transaction price which is consideration adjusted for discounts, rebates, or other similar items, if any, specified in the contracts with the customers. Revenue excludes any amount collected as taxes on behalf of statutory authorities. The Group recognizes revenue, normally, at the point in time when the goods are delivered to customer or when it is delivered to a carrier for export sale, which is when the control over product is transferred to the customer.

All other incomes are accounted on accrual basis except insurance claim and dividend income, which is account for on receipt basis.

Export Incentives under various schemes are accounted in the year of realization of benefits.

## **I. Employee Benefits**

### **Short-term and other long-term employee benefits:**

The undiscounted amount of short-term employee benefits expected to be paid in exchange for the services rendered by employees are recognized as an expense during the period when the employees render the services.

### **Post-Employment Benefits**

#### **Defined contribution plans:**

The Group's contribution to provident fund considered as defined contribution plans and are charged as an expense based on the amount of contribution required to be made and when services are rendered by the employees.

#### **Defined benefit plan:**

For defined benefit plan in the form of gratuity fund, the cost of providing benefits is determined using the projected unit credit method, with actuarial valuations being carried out at the end of each annual reporting period. Remeasurement, comprising actuarial gains and losses, the effect of the changes to the asset ceiling (if applicable) and the return on plan assets (excluding net interest), is reflected immediately in the balance sheet with a charge or credit recognized in other comprehensive income in the period in which they occur.

## **J. Leases**

As a lessee, the Group recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain re-measurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date. The lease payments are discounted using the interest rate implicit in the lease, if that rate can be readily determined. If that rate cannot be readily determined, the Group uses incremental borrowing rate.

### **Short-term leases and leases of low-value assets:**

For short-term and low value leases, the Group recognizes the lease payments as an operating expense on a straight-line basis over the lease term.

## **K. Provisions, Contingent Liabilities and Contingent Assets**

Provisions are recognized when the Group has a present obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation in respect of which a reliable estimate can be made. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the company or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability is not recognized but its existence is disclosed in the financial statements.

## **L. Taxation**

The tax expenses for the period comprises of current tax and deferred income tax. Tax is recognized in Statement of Profit and Loss, except to the extent that it relates to items recognized in the Other Comprehensive Income. In which case, the tax is also recognized in Other Comprehensive Income.

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the Income Tax authorities, based on tax rates and laws that are enacted at the Balance sheet date.

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the Financial Statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax assets are recognized to the extent it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax losses can be utilized. Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The carrying amount of Deferred tax liabilities and assets are reviewed at the end of each reporting period. The Group offsets deferred tax assets and deferred tax liabilities if it has a legally enforceable right and these relate to taxes on income levied by the same governing taxation laws.

#### **M. Borrowing Costs**

Borrowing costs are recognized as an expense in the period in which they are incurred except the borrowing cost attributable to acquisition / construction of qualifying assets are capitalized as a part of the cost of such assets up to the date when such asset is installed and put to use. A qualifying asset is one that necessarily takes substantial period of time to get ready for its intended use.

#### **N. Segment Reporting**

The Group deals in only 1 segment of Pre-Engineered Buildings, Structure Steels, Steel Roofing and Components thereof and hence requirement of Indian Accounting Standard 108 “Operating Segments” issued by ICAI are not applicable.

#### **O. Earnings Per Share**

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders (after deducting attributable taxes, if any) by the weighted average number of equity shares outstanding during the period.

For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period as adjusted for the effects of all dilutive potential securities.

#### **P. Operating Cycle**

All assets and liabilities have been classified as current or non-current as per the Group’s normal operating cycle and other criteria set out in Schedule III to the Companies Act, 2013. Based on the nature of product and the time between acquisition of assets for processing and their realization in cash and cash equivalents, the company has ascertained its operating cycle as 12 months for the purpose of current/non-current classification of assets and liabilities.

Notes to Restated Consolidated Financial Statements

3 Property, plant and equipment

| Particulars                         | Land  | Leasehold Land | Factory Building | Plant & Equipment | Electrical Installation | Furniture & Fixtures | Computer | Office Equipments | Vehicles | Motor Buses | Total    | Capital work in Progress |
|-------------------------------------|-------|----------------|------------------|-------------------|-------------------------|----------------------|----------|-------------------|----------|-------------|----------|--------------------------|
| Deemed cost (gross carrying amount) |       |                |                  |                   |                         |                      |          |                   |          |             |          |                          |
| Balance As at 1 April 2022          | 31.44 | -              | 413.26           | 896.47            | 45.25                   | 38.10                | 50.55    | 26.08             | 120.53   | 21.90       | 1,643.58 | 18.07                    |
| Additions                           | 2.83  | 119.68         | 1.77             | 30.05             | 0.35                    | 0.62                 | 2.34     | 1.96              | 19.97    | -           | 179.57   | 0.50                     |
| Disposal/Adjustment                 | -     | -              | -                | -                 | -                       | -                    | -        | -                 | 8.64     | 1.01        | 9.65     | -                        |
| Balance As at 31 March 2023         | 34.27 | 119.68         | 415.03           | 926.52            | 45.60                   | 38.72                | 52.89    | 28.04             | 131.86   | 20.89       | 1,813.50 | 18.57                    |
| Additions                           | -     | 4.36           | -                | 39.55             | 17.48                   | 0.18                 | 4.77     | 7.47              | 52.23    | -           | 126.04   | 654.50                   |
| Disposal/Adjustment                 | 2.87  | -              | 50.54            | 14.99             | 2.06                    | 8.24                 | 8.07     | 3.44              | 24.57    | -           | 114.78   | 10.81                    |
| Balance As at 31 March 2024         | 31.40 | 124.04         | 364.49           | 951.08            | 61.02                   | 30.66                | 49.59    | 32.07             | 159.52   | 20.89       | 1,824.76 | 662.26                   |
| Additions                           | -     | 0.01           | 491.61           | 468.37            | 46.96                   | 16.76                | 5.05     | 10.05             | 8.51     | -           | 1,047.32 | 192.28                   |
| Disposal/Adjustment                 | -     | -              | -                | 1.54              | 0.21                    | 4.62                 | 1.10     | 0.17              | 3.47     | 0.55        | 11.66    | 832.78                   |
| Balance As at 31 March 2025         | 31.40 | 124.05         | 856.10           | 1,417.91          | 107.77                  | 42.80                | 53.54    | 41.95             | 164.56   | 20.34       | 2,860.42 | 21.76                    |

| Particulars                 | Land | Leasehold Land | Factory Building | Plant & Equipment | Electrical Installation | Furniture & Fixtures | Computer | Office Equipments | Vehicles | Motor Buses | Total    | Capital work in Progress |
|-----------------------------|------|----------------|------------------|-------------------|-------------------------|----------------------|----------|-------------------|----------|-------------|----------|--------------------------|
| Accumulated depreciation    |      |                |                  |                   |                         |                      |          |                   |          |             |          |                          |
| Balance as at 1 April 2022  | -    | -              | 143.32           | 639.73            | 38.06                   | 27.58                | 44.62    | 19.32             | 75.37    | 6.30        | 994.30   | -                        |
| Charge for the year         | -    | -              | 14.51            | 48.15             | 1.15                    | 2.07                 | 3.01     | 2.86              | 9.35     | 2.62        | 83.72    | -                        |
| Disposal/Adjustment         | -    | -              | -                | -                 | -                       | -                    | -        | -                 | 6.85     | 0.96        | 7.81     | -                        |
| Balance As at 31 March 2023 | -    | -              | 157.83           | 687.88            | 39.21                   | 29.65                | 47.63    | 22.18             | 77.87    | 7.96        | 1,070.21 | -                        |
| Charge for the year         | -    | -              | 11.89            | 38.14             | 1.78                    | 1.24                 | 2.69     | 4.00              | 11.13    | 2.55        | 73.42    | -                        |
| Disposal/Adjustment         | -    | -              | 21.68            | 12.97             | 1.64                    | 6.25                 | 6.95     | 3.12              | 21.59    | -           | 74.20    | -                        |
| Balance As at 31 March 2024 | -    | -              | 148.04           | 713.05            | 39.35                   | 24.64                | 43.37    | 23.06             | 67.41    | 10.51       | 1,069.43 | -                        |
| Charge for the year         | -    | 1.04           | 24.44            | 57.55             | 6.24                    | 2.04                 | 2.78     | 3.01              | 13.43    | 2.45        | 112.98   | -                        |
| Disposal/Adjustment         | -    | -              | -                | 0.63              | 0.12                    | 3.85                 | 0.92     | 0.07              | 2.29     | 0.36        | 8.24     | -                        |
| Balance As at 31 March 2025 | -    | 1.04           | 172.48           | 769.97            | 45.47                   | 22.83                | 45.23    | 26.00             | 78.55    | 12.60       | 1,174.17 | -                        |

| Particulars                 | Land  | Leasehold Land | Factory Building | Plant & Equipment | Electrical Installation | Furniture & Fixtures | Computer | Office Equipments | Vehicles | Motor Buses | Total    | Capital work in Progress |
|-----------------------------|-------|----------------|------------------|-------------------|-------------------------|----------------------|----------|-------------------|----------|-------------|----------|--------------------------|
| Net Block                   |       |                |                  |                   |                         |                      |          |                   |          |             |          |                          |
| Balance as at 31 March 2023 | 34.27 | 119.68         | 257.20           | 238.64            | 6.39                    | 9.07                 | 5.26     | 5.86              | 53.99    | 12.93       | 743.29   | 18.57                    |
| Balance as at 31 March 2024 | 31.40 | 124.04         | 216.45           | 238.03            | 21.67                   | 6.02                 | 6.22     | 9.01              | 92.11    | 10.38       | 755.33   | 662.26                   |
| Balance as at 31 March 2025 | 31.40 | 123.01         | 683.62           | 647.94            | 62.30                   | 19.97                | 8.31     | 15.95             | 86.01    | 7.74        | 1,686.25 | 21.76                    |



Notes to Restated Consolidated Financial Statements

Notes:

i) On transition to Ind AS (i.e. 01 April 2021), the Group has elected to continue with the carrying value of all property, plant and equipment measured as per previous GAAP and use that carrying value as the deemed cost of property, plant and equipment.

ii) No Immovable Property is held by the Company Jointly with others as on the Balance Sheet date.

iii) There are no projects under CWIP which are overdue or which have exceeded its planned cost.

iv) Capital work in progress (CWIP) Ageing Schedule

|                      |                                |              |              |                   |              |
|----------------------|--------------------------------|--------------|--------------|-------------------|--------------|
| As at 31 March 2025  | Amount in CWIP for a period of |              |              |                   |              |
|                      | Less than 1 year               | 1-2 years    | 2-3 years    | More than 3 years | Total        |
|                      | INR Millions                   | INR Millions | INR Millions | INR Millions      | INR Millions |
| Projects in progress | 14.15                          | 0.06         | 0.29         | 7.26              | 21.76        |
| Total                | 14.15                          | 0.06         | 0.29         | 7.26              | 21.76        |
| As at 31 March 2024  | Amount in CWIP for a period of |              |              |                   |              |
|                      | Less than 1 year               | 1-2 years    | 2-3 years    | More than 3 years | Total        |
|                      | INR Millions                   | INR Millions | INR Millions | INR Millions      | INR Millions |
| Projects in progress | 654.50                         | 0.50         | 2.24         | 5.02              | 662.26       |
| Total                | 654.50                         | 0.50         | 2.24         | 5.02              | 662.26       |
| As at 31 March 2023  | Amount in CWIP for a period of |              |              |                   |              |
|                      | Less than 1 year               | 1-2 years    | 2-3 years    | More than 3 years | Total        |
|                      | INR Millions                   | INR Millions | INR Millions | INR Millions      | INR Millions |
| Projects in progress | 0.50                           | 2.24         | 14.08        | 1.75              | 18.57        |
| Total                | 0.50                           | 2.24         | 14.08        | 1.75              | 18.57        |

**M & B Engineering Limited****Corporate Identification Number : U45200GJ1981PLC004437****(All amounts in INR Millions, except per share data and if otherwise stated)****Notes to Restated Consolidated Financial Statements****3 (A) Intangible assets**

| Particulars                | Computer Softwares | Goodwill    | Technical Know How | Total         |
|----------------------------|--------------------|-------------|--------------------|---------------|
| <b>Gross Block</b>         |                    |             |                    |               |
| <b>As at 01 April 2022</b> | <b>95.25</b>       | <b>9.88</b> | <b>32.44</b>       | <b>137.57</b> |
| Additions                  | 1.89               | -           | -                  | 1.89          |
| Disposal                   | -                  | -           | -                  | -             |
| <b>As at 31 March 2023</b> | <b>97.14</b>       | <b>9.88</b> | <b>32.44</b>       | <b>139.46</b> |
| Additions                  | 0.17               | 0.08        | -                  | 0.25          |
| Disposal                   | -                  | 9.88        | 15.59              | 25.47         |
| <b>As at 31 March 2024</b> | <b>97.31</b>       | <b>0.08</b> | <b>16.85</b>       | <b>114.24</b> |
| Additions                  | 16.39              | -           | -                  | 16.39         |
| Disposal                   | -                  | -           | -                  | -             |
| <b>As at 31 March 2025</b> | <b>113.70</b>      | <b>0.08</b> | <b>16.85</b>       | <b>130.63</b> |

| Particulars                         | Computer Softwares | Goodwill | Technical Know How | Total         |
|-------------------------------------|--------------------|----------|--------------------|---------------|
| <b>As at 01 April 2022</b>          | <b>70.70</b>       | -        | <b>22.96</b>       | <b>93.66</b>  |
| Charge for the year (refer note 21) | 9.13               | -        | 3.51               | 12.64         |
| Disposal                            | -                  | -        | -                  | -             |
| <b>As at 31 March 2023</b>          | <b>79.83</b>       | -        | <b>26.46</b>       | <b>106.29</b> |
| Charge for the year (refer note 21) | 8.02               | -        | 0.74               | 8.76          |
| Disposal                            | -                  | -        | 12.18              | 12.18         |
| <b>As at 31 March 2024</b>          | <b>87.85</b>       | -        | <b>15.02</b>       | <b>102.87</b> |
| Charge for the year (refer note 21) | 3.37               | -        | 0.50               | 3.87          |
| Disposal                            | -                  | -        | -                  | -             |
| <b>As at 31 March 2025</b>          | <b>91.22</b>       | -        | <b>15.52</b>       | <b>106.74</b> |

| Particulars                | Computer Softwares | Goodwill    | Technical Know How | Total        |
|----------------------------|--------------------|-------------|--------------------|--------------|
| <b>Net Block:</b>          |                    |             |                    |              |
| <b>As at 31 March 2023</b> | <b>17.31</b>       | <b>9.88</b> | <b>5.98</b>        | <b>33.17</b> |
| <b>As at 31 March 2024</b> | <b>9.46</b>        | <b>0.08</b> | <b>1.83</b>        | <b>11.37</b> |
| <b>As at 31 March 2025</b> | <b>22.48</b>       | <b>0.08</b> | <b>1.33</b>        | <b>23.89</b> |

**M & B Engineering Limited****Corporate Identification Number : U45200GJ1981PLC004437****(All amounts in INR Millions, except per share data and if otherwise stated)****Notes to Restated Consolidated Financial Statements**

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**4 Right of use Assets**

| <b>Particulars</b>         | <b>Gross Carrying Amount</b> | <b>Accumulated Amortization</b> | <b>Net Carrying Amount</b> |
|----------------------------|------------------------------|---------------------------------|----------------------------|
|                            |                              |                                 |                            |
| <b>As at 01 April 2022</b> | <b>20.89</b>                 | <b>5.55</b>                     | <b>15.34</b>               |
| Additions                  | 3.29                         | 6.65                            | -                          |
| Disposal                   | -                            | -                               | -                          |
| <b>As at 31 March 2023</b> | <b>24.18</b>                 | <b>12.20</b>                    | <b>11.98</b>               |
| Additions                  | -                            | 6.62                            | -                          |
| Disposal                   | -                            | -                               | -                          |
| <b>As at 31 March 2024</b> | <b>24.18</b>                 | <b>18.82</b>                    | <b>5.36</b>                |
| Additions                  | 48.42                        | 8.33                            | -                          |
| Disposal                   | -                            | -                               | -                          |
| <b>As at 31 March 2025</b> | <b>72.60</b>                 | <b>27.15</b>                    | <b>45.45</b>               |

**Notes to Restated Consolidated Financial Statements**

**5 Financial assets**

**(A) Investments**

| Particulars                                                                                                                                                  | Non Current            |                        |                        |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|------------------------|------------------------|
|                                                                                                                                                              | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
| <b>Investments in Equity Instruments</b>                                                                                                                     |                        |                        |                        |
| <b>Quoted</b>                                                                                                                                                |                        |                        |                        |
| <b>At Fair value through Profit and loss</b>                                                                                                                 |                        |                        |                        |
| - SBI Card and Payment Services Limited<br>NIL [As at 31.03.2024:NIL, 31.03.2023 & 31.03.2022: 12,237]<br>Equity Share of Face Value of Rs 10/- each         | -                      | -                      | 9.05                   |
| - Bajaj Finserv Limited<br>NIL [As at 31.03.2024:NIL, 31.03.2023 & 31.03.2022: 1,000]<br>Equity Share of Face Value of Rs 5/- each                           | -                      | -                      | 12.67                  |
| - ICICI Bank Limited<br>18600 [As at 31.03.2024, 31.03.2023 & 31.03.2022: 18,600]<br>Equity Share of Face Value of Rs 2/- each                               | 25.08                  | 20.34                  | 16.32                  |
| - Reliance Industries Limited<br>738 right shares fully paid up [As at 31.03.2024, 31.03.2023 & 31.03.2022 : 369] Equity Share of Face Value of Rs 10/- each | 0.94                   | 1.10                   | 0.86                   |
| - Tata Steel Limited<br>NIL [As at 31.03.2024, 31.03.2023 & 31.03.2022: 6,200]<br>Equity Shares of Face Value of Rs 1/- each                                 | -                      | 9.66                   | 6.48                   |
| - Titan Company Limited<br>520 [As at 31.03.2024, 31.03.2023 & 31.03.2022: 520] Equity<br>Shares of Face Value of Rs 1 /- each                               | 1.59                   | 1.98                   | 1.31                   |
| - Tata Consultancy Services Limited<br>300 [As at 31.03.2024, 31.03.2023 & 31.03.2022: 300] Equity<br>Shares of Face Value of Rs 1 /- each                   | 1.08                   | 1.16                   | 0.96                   |
| - Adani Ports And Special Economic Zone Limited<br>2000 [As at 31.03.2024, 31.03.2023 & 31.03.2022: 2000] Equity<br>Shares of Face Value of Rs 2/- each      | 2.37                   | 2.68                   | 1.26                   |
| - Infosys Limited<br>800 [As at 31.03.2024, 31.03.2023 & 31.03.2022: 800] Equity<br>Shares of Face Value of Rs 5 /- each                                     | 1.26                   | 1.20                   | 1.14                   |
| - HDFC Bank Limited<br>700 [As at 31.03.2024, 31.03.2023 & 31.03.2022: 700] Equity<br>Shares of Face Value of Rs 1 /- each                                   | 1.28                   | 1.01                   | 1.12                   |
| - Samvardhana Shares<br>73,600 [As at 31.03.2024: 1,00,000 ; 31.03.2023 & 31.03.2022:<br>NIL] Equity Share of Face Value of Rs 1 /- each                     | 9.64                   | 11.71                  | -                      |
| - Jio Financial Services<br>369 [As at 31.03.2024, 31.03.2023 & 31.03.2022: NIL] Equity<br>Share of Face Value of Rs 10/- each                               | 0.08                   | 0.13                   | -                      |
| - Bharat Bijlee Ltd.<br>700 [As at 31.03.2024: 1,050; 31.03.2023 & 31.03.2022: NIL]<br>Equity Share of Face Value of Rs 10/- each                            | 2.02                   | 6.74                   | -                      |
| - Cyient Ltd Shares<br>NIL [As at 31.03.2024: 2,700; 31.03.2023 & 31.03.2022: NIL]<br>Equity Share of Face Value of Rs 5/- each                              | -                      | 5.39                   | -                      |
| - Ingersoll Rand India<br>1,600 [As at 31.03.2024, 31.03.2023 & 31.03.2022: NIL] Equity<br>Share of Face Value of Rs 10/- each                               | 5.72                   | 5.89                   | -                      |
| <b>Total Investment</b>                                                                                                                                      | <b>51.06</b>           | <b>68.99</b>           | <b>51.17</b>           |
| <b>Disclosure of Aggregate and Market Value of Investments:</b>                                                                                              |                        |                        |                        |
| Aggregate amount of quoted Investments                                                                                                                       | 51.06                  | 68.99                  | 51.17                  |
| Aggregate Market Value of Investments                                                                                                                        | 51.06                  | 68.99                  | 51.17                  |

**Notes to Restated Consolidated Financial Statements**

**5 Financial assets**

**(B) Trade receivables**

| Particulars                      | Current                   |                           |                        |
|----------------------------------|---------------------------|---------------------------|------------------------|
|                                  | As at<br>31 March<br>2025 | As at<br>31 March<br>2024 | As at<br>31 March 2023 |
| Overdue for More Than Six Months | 464.83                    | 442.71                    | 175.87                 |
| Other                            | 1,458.74                  | 946.89                    | 1,016.28               |
| <b>Total trade receivables</b>   | <b>1,923.57</b>           | <b>1,389.60</b>           | <b>1,192.15</b>        |

**Trade receivables Ageing Schedule**

**As at 31 March 2025**

| Particulars                           | Outstanding for following periods from due date of payment |                      |               |              |                      | Total           |
|---------------------------------------|------------------------------------------------------------|----------------------|---------------|--------------|----------------------|-----------------|
|                                       | Less than 6<br>Months                                      | 6 months - 1<br>year | 1-2 years     | 2-3 years    | More than 3<br>years |                 |
| <b>Undisputed</b>                     |                                                            |                      |               |              |                      |                 |
| - Considered good                     | 1,458.74                                                   | 177.52               | 185.68        | 48.59        | (3.59)               | 1,866.94        |
| - Significant increase in credit risk | -                                                          | -                    | -             | -            | -                    | -               |
| - Credit impaired                     | -                                                          | -                    | -             | -            | -                    | -               |
| <b>Disputed</b>                       |                                                            |                      |               |              |                      |                 |
| - Considered good                     | -                                                          | -                    | -             | 7.22         | 49.41                | 56.63           |
| - Significant increase in credit risk | -                                                          | -                    | -             | -            | -                    | -               |
| - Credit impaired                     | -                                                          | -                    | -             | -            | -                    | -               |
| <b>Total Trade Receivables</b>        | <b>1,458.74</b>                                            | <b>177.52</b>        | <b>185.68</b> | <b>55.81</b> | <b>45.82</b>         | <b>1,923.57</b> |

**As at 31 March 2024**

| Particulars                           | Outstanding for following periods from due date of payment |                      |               |              |                      | Total           |
|---------------------------------------|------------------------------------------------------------|----------------------|---------------|--------------|----------------------|-----------------|
|                                       | Less than 6<br>Months                                      | 6 months - 1<br>year | 1-2 years     | 2-3 years    | More than 3<br>years |                 |
| <b>Undisputed</b>                     |                                                            |                      |               |              |                      |                 |
| - Considered good                     | 946.89                                                     | 182.43               | 152.50        | 29.12        | 22.42                | 1,333.36        |
| - Significant increase in credit risk | -                                                          | -                    | -             | -            | -                    | -               |
| - Credit impaired                     | -                                                          | -                    | -             | -            | -                    | -               |
| <b>Disputed</b>                       |                                                            |                      |               |              |                      |                 |
| - Considered good                     | -                                                          | -                    | -             | -            | 56.24                | 56.24           |
| - Significant increase in credit risk | -                                                          | -                    | -             | -            | -                    | -               |
| - Credit impaired                     | -                                                          | -                    | -             | -            | -                    | -               |
| <b>Total Trade Receivables</b>        | <b>946.89</b>                                              | <b>182.43</b>        | <b>152.50</b> | <b>29.12</b> | <b>78.66</b>         | <b>1,389.60</b> |

**As at 31 March 2023**

| Particulars                           | Outstanding for following periods from due date of payment |                      |              |             |                      | Total           |
|---------------------------------------|------------------------------------------------------------|----------------------|--------------|-------------|----------------------|-----------------|
|                                       | Less than 6<br>Months                                      | 6 months - 1<br>year | 1-2 years    | 2-3 years   | More than 3<br>years |                 |
| <b>Undisputed</b>                     |                                                            |                      |              |             |                      |                 |
| - Considered good                     | 1,016.28                                                   | 93.64                | 25.59        | 3.38        | 31.51                | 1,170.40        |
| - Significant increase in credit risk | -                                                          | -                    | -            | -           | -                    | -               |
| - Credit impaired                     | -                                                          | -                    | -            | -           | -                    | -               |
| <b>Disputed</b>                       |                                                            |                      |              |             |                      |                 |
| - Considered good                     | -                                                          | -                    | -            | -           | 21.75                | 21.75           |
| - Significant increase in credit risk | -                                                          | -                    | -            | -           | -                    | -               |
| - Credit impaired                     | -                                                          | -                    | -            | -           | -                    | -               |
| <b>Total Trade Receivables</b>        | <b>1,016.28</b>                                            | <b>93.64</b>         | <b>25.59</b> | <b>3.38</b> | <b>53.26</b>         | <b>1,192.15</b> |

Notes to Restated Consolidated Financial Statements

5 Financial assets

(C) Cash and bank balances

| Particulars                              | Current                |                        |                        |
|------------------------------------------|------------------------|------------------------|------------------------|
|                                          | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
| Cash and Cash Equivalents :              |                        |                        |                        |
| -Balances with banks in Current Accounts | 31.51                  | 233.16                 | 259.90                 |
| -Cash on hand                            | 2.09                   | 1.49                   | 1.99                   |
| Other Bank Balances :                    |                        |                        |                        |
| -Balances with Banks in Fixed Deposits   | 262.75                 | 449.26                 | 720.10                 |
| -In Liquid Funds                         | -                      | 50.50                  | -                      |
| <b>Total cash and bank balances</b>      | <b>296.35</b>          | <b>734.41</b>          | <b>981.99</b>          |

(D) Other bank balances other than above

| Particulars                                      | Current                |                        |                        |
|--------------------------------------------------|------------------------|------------------------|------------------------|
|                                                  | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
| Margin Money Deposit & Other Deposits under Lien | 551.80                 | 257.91                 | 274.09                 |
| <b>Total other bank balances</b>                 | <b>551.80</b>          | <b>257.91</b>          | <b>274.09</b>          |

(E) Loans

| Particulars             | Non - Current          |                        |                        |
|-------------------------|------------------------|------------------------|------------------------|
|                         | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
| Inter Corporate Deposit | 3.00                   | 3.00                   | 3.00                   |
| <b>Total loans</b>      | <b>3.00</b>            | <b>3.00</b>            | <b>3.00</b>            |

| Particulars                     | Current                |                        |                        |
|---------------------------------|------------------------|------------------------|------------------------|
|                                 | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
| Loans and Advances to Employees | 2.63                   | 4.56                   | 2.78                   |
| <b>Total loans</b>              | <b>2.63</b>            | <b>4.56</b>            | <b>2.78</b>            |

(F) Other financial assets

Unsecured considered good unless otherwise stated

| Particulars                         | Non - Current          |                        |                        |
|-------------------------------------|------------------------|------------------------|------------------------|
|                                     | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
| Trade and Security Deposits         | 46.61                  | 35.20                  | 44.48                  |
| <b>Total other financial assets</b> | <b>46.61</b>           | <b>35.20</b>           | <b>44.48</b>           |

| Particulars                         | Current                |                        |                        |
|-------------------------------------|------------------------|------------------------|------------------------|
|                                     | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
| Interest Receivable                 | 4.63                   | 2.37                   | 3.15                   |
| <b>Total other financial assets</b> | <b>4.63</b>            | <b>2.37</b>            | <b>3.15</b>            |

**M & B Engineering Limited****Corporate Identification Number : U45200GJ1981PLC004437****(All amounts in INR Millions, except per share data and if otherwise stated)****Notes to Restated Consolidated Financial Statements****6 Other assets**

| Particulars                                              | Current                |                        |                        |
|----------------------------------------------------------|------------------------|------------------------|------------------------|
|                                                          | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
| <b>Unsecured considered good unless otherwise stated</b> |                        |                        |                        |
| Advances to Suppliers                                    | 77.09                  | 141.43                 | 88.09                  |
| Balance with Government Authorities                      | 408.56                 | 248.49                 | 342.92                 |
| Advances to Employees                                    | 20.82                  | 6.14                   | 15.02                  |
| Prepaid Expenses                                         | 42.02                  | 42.09                  | 35.69                  |
| Others                                                   | 0.02                   | 0.02                   | -                      |
| Unamortised share issue expenses*                        | 62.87                  | 4.56                   | -                      |
| <b>Total other assets</b>                                | <b>611.38</b>          | <b>442.73</b>          | <b>481.72</b>          |

\* During the Year ended 31st March 2025 and 31st March 2024, the Company incurred expenses in connection with the proposed Initial Public Offer (IPO) of equity shares of the Company by way of fresh issue and an offer for sale by the existing shareholders. In relation to the IPO expenses incurred till date, except for listing fees which shall be solely borne by the Company, all other expenses will be shared between the Company and the Selling Shareholders on a pro-rata basis, in proportion to the equity shares issued and allotted by the Company in the fresh issue and the offered shares sold by the selling shareholders in the offer for sale.

**7 Inventories****(Valued at lower of cost and net realizable value)**

| Particulars                | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
|----------------------------|------------------------|------------------------|------------------------|
| Materials & Bought Outs    | 2,807.04               | 1,584.43               | 1,412.79               |
| Work in Progress           | 100.38                 | 63.18                  | 104.36                 |
| Finished Goods             | 126.21                 | 164.65                 | 97.52                  |
| Stock in Trade             | -                      | 29.06                  | 11.36                  |
| Stores & Packing Materials | 190.13                 | 116.70                 | 120.30                 |
| <b>Total inventories</b>   | <b>3,223.76</b>        | <b>1,958.02</b>        | <b>1,746.33</b>        |

**Notes to Restated Consolidated Financial Statements**

**8 Equity share capital**

**(A) Authorised share capital:**

|                                       | Equity shares    |                        | Preference shares |                        |
|---------------------------------------|------------------|------------------------|-------------------|------------------------|
|                                       | Number of shares | Amount in INR Millions | Number of shares  | Amount in INR Millions |
| As at 1 April 2022                    | 3,00,00,000      | 300.00                 | -                 | -                      |
| Increase/ (decrease) during the year  | -                | -                      | -                 | -                      |
| As at 31 March 2023                   | 3,00,00,000      | 300.00                 | -                 | -                      |
| Increase/ (decrease) during the year  | 4,50,00,000      | 450.00                 | -                 | -                      |
| As at 31 March 2024                   | 7,50,00,000      | 750.00                 | -                 | -                      |
| Increase/ (decrease) during the year* | -                | -                      | 50,00,000         | 50.00                  |
| As at 31 March 2025                   | 7,50,00,000      | 750.00                 | 50,00,000         | 50.00                  |

\*The company has increased the authorised share capital from Rs. 750.00 Millions to Rs. 800.00 Millions divided into 7,50,00,000 Equity Shares of INR 10 each and 50,00,000 Preference shares of INR 10 each by means of ordinary resolution dated June 06,2024

**(B) i) Terms and rights attached to equity shares**

The company has issued only one class of shares referred to as equity shares having a par value of INR 10/-. Each holder of equity shares is entitled to one vote per shares. In the event of liquidation of the Company, the holders of the equity shares will be entitled to receive the remaining assets of the company, after distribution of all preferential amounts. However, no such preferential amount exist currently. The distribution will be in proportion to the number of equity shares held by the shareholders.

**(C) Issued, subscribed and fully paid-up shares**

(Equity shares of INR 10 each)

|                                        | Number of shares | INR in Millions |
|----------------------------------------|------------------|-----------------|
| As at 1 April 2022                     | 2,00,00,000      | 200.00          |
| Increase/ (decrease) during the year   | -                | -               |
| As at 31 March 2023                    | 2,00,00,000      | 200.00          |
| Increase/ (decrease) during the year # | 3,00,00,000      | 300.00          |
| As at 31 March 2024                    | 5,00,00,000      | 500.00          |
| Increase/ (decrease) during the year   | -                | -               |
| As at 31 March 2025                    | 5,00,00,000      | 500.00          |

# The Board of Directors at its meeting held on October 9,2023 had approved the bonus issue of three new equity share for every two share held on record date which was approved by the shareholders by means of a special resolution dated September 30, 2023 Through a Board resolution dated October 9,2023, the Company has allotted 3,00,00,000 equity shares of Rs.10

**(D) Details of shareholders holding more than 5% shares in the Group:**

| Name of the shareholder                                                  | As at 31 March 2025 |        | As at 31 March 2024 |        |
|--------------------------------------------------------------------------|---------------------|--------|---------------------|--------|
|                                                                          | Number of shares    | %      | Number of shares    | %      |
| Chirag Hasmukhbhai Patel                                                 | 1,74,95,000         | 34.99% | 1,75,00,000         | 35.00% |
| Late Hasmukhbhai Shivabhai Patel*                                        | -                   | -      | -                   | -      |
| Malav Girishbhai Patel                                                   | 10,00,000           | 2.00%  | 70,00,000           | 14.00% |
| Girishbhai Manibhai Patel                                                | 1,94,90,000         | 38.98% | 1,35,00,000         | 27.00% |
| Birva Chirag Patel                                                       | 50,00,000           | 10.00% | 50,00,000           | 10.00% |
| Vipinbhai Kantilal Patel (jointly held by Late Leenaben Vipinbhai Patel) | 24,99,000           | 5.00%  | 25,00,000           | 5.00%  |

| Name of the shareholder                                                  | As at 31 March 2023 |        | As at 31 March 2022 |        |
|--------------------------------------------------------------------------|---------------------|--------|---------------------|--------|
|                                                                          | Number of shares    | %      | Number of shares    | %      |
| Chirag Hasmukhbhai Patel                                                 | 70,00,000           | 35.00% | 42,00,000           | 21.00% |
| Late Hasmukhbhai Shivabhai Patel*                                        | -                   | -      | 28,00,000           | 14.00% |
| Malav Girishbhai Patel                                                   | 28,00,000           | 14.00% | 28,00,000           | 14.00% |
| Girishbhai Manibhai Patel                                                | 54,00,000           | 27.00% | 54,00,000           | 27.00% |
| Birva Chirag Patel                                                       | 20,00,000           | 10.00% | 20,00,000           | 10.00% |
| Vipinbhai Kantilal Patel (jointly held by Late Leenaben Vipinbhai Patel) | 10,00,000           | 5.00%  | 10,00,000           | 5.00%  |

As per records of the Company, including its register of shareholders/members and other declarations received from shareholders regarding beneficial interest, the above shareholding represents both legal and beneficial ownerships of shares.

\*Shares held by Late Hasmukhbhai Shivabhai Patel has been transferred to Chirag Hasmukhbhai Patel on 01 March 2023.



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Notes to Restated Consolidated Financial Statements

(E) Promoter shareholding :  
Details of shares held by Promoters  
As at 31 March 2025

|                                         | Promoter Name                                                               | No. of shares at the beginning of the year | Change during the year | No. of shares at the end of the year | % of Total Shares | % change during the year |
|-----------------------------------------|-----------------------------------------------------------------------------|--------------------------------------------|------------------------|--------------------------------------|-------------------|--------------------------|
| Equity shares of INR 10 each fully paid | Chirag Hasmukhbhai Patel                                                    | 1,75,00,000                                | (5,000)                | 1,74,95,000                          | 34.99%            | -0.03%                   |
|                                         | Malav Girishbhai Patel                                                      | 70,00,000                                  | (60,00,000)            | 10,00,000                            | 2.00%             | -85.71%                  |
|                                         | Girishbhai Manibhai Patel                                                   | 1,35,00,000                                | 59,90,000              | 1,94,90,000                          | 38.98%            | 44.37%                   |
|                                         | Birva Chirag Patel                                                          | 50,00,000                                  | -                      | 50,00,000                            | 10.00%            | 0.00%                    |
|                                         | Vipinbhai Kantilal Patel<br>(jointly held by Late Leenaben Vipinbhai Patel) | 25,00,000                                  | (1,000)                | 24,99,000                            | 5.00%             | -0.04%                   |
|                                         | Late Leenaben Vipinbhai Patel (jointly held by Vipinbhai Kantilal Patel)    | 10,00,000                                  | -                      | 10,00,000                            | 2.00%             | 0.00%                    |
|                                         | Aditya Vipinbhai Patel                                                      | 15,00,000                                  | (1,000)                | 14,99,000                            | 3.00%             | -0.07%                   |
|                                         | MGM5 family Trust                                                           | -                                          | 5,000                  | 5,000                                | 0.01%             | 100.00%                  |
|                                         | MGM11 family Trust                                                          | -                                          | 5,000                  | 5,000                                | 0.01%             | 100.00%                  |
|                                         | Aditya V Patel Family Trust                                                 | -                                          | 1,000                  | 1,000                                | Negligible        | 100.00%                  |
|                                         | Vipin K Patel Family Trust                                                  | -                                          | 1,000                  | 1,000                                | Negligible        | 100.00%                  |
|                                         | Chirag H Patel Family Trust                                                 | -                                          | 5,000                  | 5,000                                | 0.01%             | 100.00%                  |
|                                         | <b>Total</b>                                                                | <b>4,80,00,000</b>                         | <b>-</b>               | <b>4,80,00,000</b>                   | <b>96.00%</b>     |                          |

As at 31 March 2024

|                                         | Promoter Name                                                               | No. of shares at the beginning of the year | Change during the year | No. of shares at the end of the year | % of Total Shares | % change during the year |
|-----------------------------------------|-----------------------------------------------------------------------------|--------------------------------------------|------------------------|--------------------------------------|-------------------|--------------------------|
| Equity shares of INR 10 each fully paid | Chirag Hasmukhbhai Patel                                                    | 70,00,000                                  | 1,05,00,000            | 1,75,00,000                          | 35.00%            | 150.00%                  |
|                                         | Malav Girishbhai Patel                                                      | 28,00,000                                  | 42,00,000              | 70,00,000                            | 14.00%            | 150.00%                  |
|                                         | Girishbhai Manibhai Patel                                                   | 54,00,000                                  | 81,00,000              | 1,35,00,000                          | 27.00%            | 150.00%                  |
|                                         | Birva Chirag Patel                                                          | 20,00,000                                  | 30,00,000              | 50,00,000                            | 10.00%            | 150.00%                  |
|                                         | Vipinbhai Kantilal Patel<br>(jointly held by Late Leenaben Vipinbhai Patel) | 10,00,000                                  | 15,00,000              | 25,00,000                            | 5.00%             | 150.00%                  |
|                                         | Late Leenaben Vipinbhai Patel (jointly held by Vipinbhai Kantilal Patel)    | 4,00,000                                   | 6,00,000               | 10,00,000                            | 2.00%             | 150.00%                  |
|                                         | Aditya Vipinbhai Patel                                                      | 6,00,000                                   | 9,00,000               | 15,00,000                            | 3.00%             | 150.00%                  |
|                                         | <b>Total</b>                                                                | <b>1,92,00,000</b>                         | <b>2,88,00,000</b>     | <b>4,80,00,000</b>                   | <b>96.00%</b>     |                          |

As at 31 March 2023

|                                         | Promoter Name                                                               | No. of shares at the beginning of the year | Change during the year | No. of shares at the end of the year | % of Total Shares | % change during the year |
|-----------------------------------------|-----------------------------------------------------------------------------|--------------------------------------------|------------------------|--------------------------------------|-------------------|--------------------------|
| Equity shares of INR 10 each fully paid | Chirag Hasmukhbhai Patel                                                    | 42,00,000                                  | 28,00,000              | 70,00,000                            | 35.00%            | 66.67%                   |
|                                         | Late Hasmukhbhai Shivabhai P                                                | 28,00,000                                  | (28,00,000)            | -                                    | 0.00%             | -100.00%                 |
|                                         | Malav Girishbhai Patel                                                      | 28,00,000                                  | -                      | 28,00,000                            | 14.00%            | 0.00%                    |
|                                         | Girishbhai Manibhai Patel                                                   | 54,00,000                                  | -                      | 54,00,000                            | 27.00%            | 0.00%                    |
|                                         | Birva Chirag Patel                                                          | 20,00,000                                  | -                      | 20,00,000                            | 10.00%            | 0.00%                    |
|                                         | Vipinbhai Kantilal Patel<br>(jointly held by Late Leenaben Vipinbhai Patel) | 10,00,000                                  | -                      | 10,00,000                            | 5.00%             | 0.00%                    |
|                                         | Late Leenaben Vipinbhai Patel (jointly held by Vipinbhai Kantilal Patel)    | 4,00,000                                   | -                      | 4,00,000                             | 2.00%             | 0.00%                    |
|                                         | Aditya Vipinbhai Patel                                                      | 6,00,000                                   | -                      | 6,00,000                             | 3.00%             | 0.00%                    |
|                                         | <b>Total</b>                                                                | <b>1,92,00,000</b>                         | <b>-</b>               | <b>1,92,00,000</b>                   | <b>96.00%</b>     |                          |

\*Shares held by Late Hasmukhbhai Shivabhai Patel has been transferred to Chirag Hasmukhbhai Patel on 01 March 2023.

**M & B Engineering Limited****Corporate Identification Number : U45200GJ1981PLC004437****(All amounts in INR Millions, except per share data and if otherwise stated)****Notes to Restated Consolidated Financial Statements****9 Other equity**

| <b>Particulars</b>                                |  | <b>As at<br/>31 March 2025</b> | <b>As at<br/>31 March 2024</b> | <b>As at<br/>31 March 2023</b> |
|---------------------------------------------------|--|--------------------------------|--------------------------------|--------------------------------|
| <b>(A) Capital Reserve</b>                        |  |                                |                                |                                |
| Opening balance                                   |  | -                              | -                              | -                              |
| Increase/(decrease) during the year/period        |  | -                              | -                              | -                              |
| <b>Closing balance</b>                            |  | <b>-</b>                       | <b>-</b>                       | <b>-</b>                       |
| <b>(B) Foreign Currency Translation Reserve :</b> |  |                                |                                |                                |
| Opening balance                                   |  | <b>31.60</b>                   | <b>14.38</b>                   | <b>(2.98)</b>                  |
| Increase/(decrease) during the year/period        |  | (24.79)                        | 15.22                          | 17.36                          |
| Less: Reversal on Sale of Subsidiary              |  | -                              | 2.00                           | -                              |
| <b>Closing balance</b>                            |  | <b>6.81</b>                    | <b>31.60</b>                   | <b>14.38</b>                   |
| <b>(C) General Reserve :</b>                      |  |                                |                                |                                |
| Opening balance                                   |  | <b>24.04</b>                   | <b>24.04</b>                   | <b>24.04</b>                   |
| Increase/(decrease) during the year/period        |  | -                              | -                              | -                              |
| <b>Closing balance</b>                            |  | <b>24.04</b>                   | <b>24.04</b>                   | <b>24.04</b>                   |
| <b>(D) Retained earnings</b>                      |  |                                |                                |                                |
| Opening Balance                                   |  | <b>1,774.68</b>                | <b>1,566.70</b>                | <b>1,229.89</b>                |
| Add : Profit for the year/period                  |  | 770.47                         | 456.34                         | 328.92                         |
| Less/(Add) Non Controlling Interest               |  | -                              | (2.25)                         | (12.00)                        |
| Add: Comprehensive Income for the year/period     |  | (10.66)                        | (11.03)                        | (4.11)                         |
| Bonus Issued during the year/period               |  | -                              | (300.00)                       | -                              |
| Less: Reversal on Sale of Subsidiary              |  | -                              | 60.42                          | -                              |
| <b>Closing balance</b>                            |  | <b>2,534.49</b>                | <b>1,774.68</b>                | <b>1,566.70</b>                |
| <b>Total other equity</b>                         |  | <b>2,565.34</b>                | <b>1,830.32</b>                | <b>1,605.12</b>                |

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Notes to Restated Consolidated Financial Statements

10 Borrowings

| (A) Non-current borrowings<br>Particulars                                        | Non-current portion            |                                |                                |
|----------------------------------------------------------------------------------|--------------------------------|--------------------------------|--------------------------------|
|                                                                                  | As at<br>31 March 2025         | As at<br>31 March 2024         | As at<br>31 March 2023         |
| <b>Secured</b>                                                                   |                                |                                |                                |
| Vehicle loans - from Banks                                                       | 11.57                          | 27.93                          | 11.48                          |
| Term Loans - from Banks                                                          | 530.56                         | 400.00                         | -                              |
| <b>Unsecured</b>                                                                 |                                |                                |                                |
| Loans from Related parties ( Refer Note 28 )                                     | -                              | 10.90                          | 881.22                         |
| <b>Total non-current borrowings</b>                                              | <b>542.13</b>                  | <b>438.83</b>                  | <b>892.70</b>                  |
| <b>Non-current borrowings</b>                                                    | <b>Current maturities</b>      |                                |                                |
| <b>Particulars</b>                                                               | <b>As at<br/>31 March 2025</b> | <b>As at<br/>31 March 2024</b> | <b>As at<br/>31 March 2023</b> |
| <b>Secured</b>                                                                   |                                |                                |                                |
| Vehicle loans - from Banks                                                       | 16.36                          | 16.26                          | 11.77                          |
| Term Loans - from Banks                                                          | 69.44                          | -                              | -                              |
| <b>Unsecured</b>                                                                 |                                |                                |                                |
| Term Loans - from Banks                                                          | -                              | -                              | 3.20                           |
|                                                                                  | <b>85.80</b>                   | <b>16.26</b>                   | <b>14.97</b>                   |
| Less: current maturities of long term debts disclosed under 'current borrowings' | (85.80)                        | (16.26)                        | (14.97)                        |
| <b>Total non-current borrowings</b>                                              | <b>-</b>                       | <b>-</b>                       | <b>-</b>                       |

Security clauses

| Name of Lender                                   | Repayment Terms and Interest Rates                                                                                      | Nature of Security                                                                                                                                                                   | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
|--------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|------------------------|------------------------|
| <b>Term Loans :</b>                              |                                                                                                                         |                                                                                                                                                                                      |                        |                        |                        |
| Standard Chartered Bank                          | Repayable in 16 equal quarterly installments commencing from 26th June 2025. Interest Payable at 9.55%                  | First Charge on Pari Passu basis on Mortgage of Land & Building of Cheyyar Plant, Hypothecation of Plant & Machineries at Cheyyar Plant and guaranteed by Directors. (Refer Note 28) | 200.00                 | 200.00                 | -                      |
| Kotak Mahindra Bank                              | Repayable in 24 equal quarterly installments commencing from 09th October 2025. Interest Payable at 8.85%               | First Charge on Pari Passu basis on Mortgage of Land & Building of Cheyyar Plant, Hypothecation of Plant & Machineries at Cheyyar Plant and guaranteed by Directors. (Refer Note 28) | 200.00                 | 200.00                 | -                      |
| HDFC Bank Limited                                | Repayable in 72 equal monthly installments commencing from 14th March 2026. Interest Payable at 8.70%                   | First Charge on Pari Passu basis on Mortgage of Land & Building of Cheyyar Plant, Hypothecation of Plant & Machineries at Cheyyar Plant and guaranteed by Directors. (Refer Note 28) | 200.00                 | -                      | -                      |
| Bajaj Finance Limited                            | Repayable on demand. Interest Rate ranging from 7.66% to 11.00%                                                         | Unsecured                                                                                                                                                                            | -                      | -                      | 3.20                   |
| <b>Vehicle Loans :</b>                           |                                                                                                                         |                                                                                                                                                                                      |                        |                        |                        |
| HDFC Bank Limited                                | Repayable in 39 equal monthly installments commencing on 05th December 2023. Interest Payable at 8.55%                  | Hypothecation of the vehicle.                                                                                                                                                        | 12.15                  | 17.74                  | -                      |
| HDFC Bank Limited                                | Repayable in 39 equal monthly installments commencing on 07th October 2023. Interest Payable at 8.80%                   | Hypothecation of the vehicle.                                                                                                                                                        | 12.33                  | 18.58                  | -                      |
| HDFC Bank Limited                                | Repayable in 39 equal monthly installments commencing on 07th December 2022. Interest Payable at 7.90%                  | Hypothecation of the vehicle.                                                                                                                                                        | 1.02                   | 2.05                   | 3.00                   |
| ICICI Bank Limited                               | Repayable in 36 equal monthly installments commencing on 05th January 2022. Interest Payable at 8.50%                   | Hypothecation of the vehicle.                                                                                                                                                        | 1.76                   | 3.95                   | 5.96                   |
| HDFC Bank Limited                                | Repayable in 39 equal monthly installments commencing on 05th October 2022. Interest Payable at 11.89%                  | Hypothecation of the vehicle.                                                                                                                                                        | 0.67                   | 1.87                   | 2.99                   |
| Kotak Mahindra Prime Limited                     | Repayable in 60 equal monthly installments commencing on 05th January 2019. Interest Payable at 9.25%                   | Hypothecation of the vehicle.                                                                                                                                                        | -                      | -                      | 0.13                   |
| Tata Motors Finance Limited                      | Repayable in 60 equal monthly installments commencing on 02nd March 2019. Interest Payable at 9.21%                     | Hypothecation of the vehicle.                                                                                                                                                        | -                      | -                      | 0.47                   |
| Tata Motors Finance Limited                      | Repayable in 60 equal monthly installments commencing on 02nd March 2019. Interest Payable at 9.21%                     | Hypothecation of the vehicle.                                                                                                                                                        | -                      | -                      | 0.47                   |
| HDFC Bank Limited                                | Repayable in 60 equal monthly installments commencing on 05th October 2018. Interest Payable at 8.50%                   | Hypothecation of the vehicle.                                                                                                                                                        | -                      | -                      | 1.51                   |
| Kotak Mahindra Prime Limited                     | Repayable in 36 equal monthly installments commencing on 05th Feb 2020. Interest Payable at 8.50%                       | Hypothecation of the vehicle.                                                                                                                                                        | -                      | -                      | -                      |
| HDFC Bank Limited                                | Repayable in 60 equal monthly installments commencing on 07th September 2017. Interest Payable at 8.35%                 | Hypothecation of the vehicle.                                                                                                                                                        | -                      | -                      | -                      |
| Kotak Mahindra Bank                              | Repayable in 48 equal monthly installments commencing on 19th December 2020. Interest Rate ranging from 7.66% to 11.00% | Hypothecation of the vehicle.                                                                                                                                                        | -                      | -                      | 7.30                   |
| Standard Chartered Bank                          | Repayable in 36 equal monthly installments commencing on 01st August 2021. Interest Rate ranging from 7.66% to 11.00%   | Hypothecation of the vehicle.                                                                                                                                                        | -                      | -                      | 0.70                   |
| Daimler Financial Services India Private Limited | Repayable on demand. Interest Rate ranging from 7.66% to 11.00%                                                         | Hypothecation of the vehicle.                                                                                                                                                        | -                      | -                      | 0.72                   |

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**Notes to Restated Consolidated Financial Statements**

|        |                                            |                                |                                |                                |
|--------|--------------------------------------------|--------------------------------|--------------------------------|--------------------------------|
| (B)    | <b>Current borrowings</b>                  |                                |                                |                                |
|        | <b>Particulars</b>                         | <b>As at<br/>31 March 2025</b> | <b>As at<br/>31 March 2024</b> | <b>As at<br/>31 March 2023</b> |
|        | <b>Secured</b>                             |                                |                                |                                |
|        | Working Capital loan from Banks            | 96.31                          | 569.20                         | 187.64                         |
|        | Buyer's Credit                             | 1,137.09                       | 1,024.13                       | 379.26                         |
|        | Current Maturities of long term debt       | 85.80                          | 16.26                          | 14.97                          |
|        | <b>Unsecured</b>                           |                                |                                |                                |
|        | Loan from Related Parties ( Refer Note 28) | -                              | -                              | 12.91                          |
|        | <b>Total current borrowings</b>            | <b>1,319.20</b>                | <b>1,609.59</b>                | <b>594.78</b>                  |
| 11     | <b>Other financial liabilities</b>         |                                |                                |                                |
|        | <b>Particulars</b>                         | <b>As at<br/>31 March 2025</b> | <b>As at<br/>31 March 2024</b> | <b>As at<br/>31 March 2023</b> |
|        | Other Payables                             | 153.94                         | 124.49                         | 104.76                         |
|        | <b>Total other financial liabilities</b>   | <b>153.94</b>                  | <b>124.49</b>                  | <b>104.76</b>                  |
| 11 (A) | <b>Lease Liabilities</b>                   |                                |                                |                                |
|        | <b>Particulars</b>                         | <b>As at<br/>31 March 2025</b> | <b>As at<br/>31 March 2024</b> | <b>As at<br/>31 March 2023</b> |
|        | Lease liabilities                          | 36.44                          | 2.01                           | 5.51                           |
|        | <b>Total lease liabilities</b>             | <b>36.44</b>                   | <b>2.01</b>                    | <b>5.51</b>                    |
|        | <b>Particulars</b>                         | <b>As at<br/>31 March 2025</b> | <b>As at<br/>31 March 2024</b> | <b>As at<br/>31 March 2023</b> |
|        | Lease liabilities                          | 10.01                          | 4.43                           | 8.09                           |
|        | <b>Total lease liabilities</b>             | <b>10.01</b>                   | <b>4.43</b>                    | <b>8.09</b>                    |

**Notes to Restated Consolidated Financial Statements**

**12 Short term provisions**

| Particulars                                                       | Current                |                        |                        |
|-------------------------------------------------------------------|------------------------|------------------------|------------------------|
|                                                                   | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
| Provision for current tax (net of advance tax and TDS receivable) | 16.84                  | 1.44                   | 25.56                  |
| Provision for Employee Benefits                                   | 115.88                 | 103.26                 | 108.64                 |
| <b>Total short term provisions</b>                                | <b>132.72</b>          | <b>104.70</b>          | <b>134.20</b>          |

**13 Other current liabilities**

| Particulars                            | Current                |                        |                        |
|----------------------------------------|------------------------|------------------------|------------------------|
|                                        | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
| <b>Other payables</b>                  |                        |                        |                        |
| Statutory Dues                         | 22.69                  | 32.03                  | 23.42                  |
| Advance from customers                 | 877.76                 | 707.95                 | 637.95                 |
| Other Liabilities                      | -                      | -                      | -                      |
| <b>Total other current liabilities</b> | <b>900.45</b>          | <b>739.98</b>          | <b>661.37</b>          |

**14 Income tax**

- (A) The major components of income tax expense for the year ended 31 March 2025, 31 March 2024 and 31 March 2023 are:  
**Statement of profit and loss:**

| Particulars                                                          | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
|----------------------------------------------------------------------|------------------------|------------------------|------------------------|
| <b>a ) Income tax expense reported in the profit or loss section</b> |                        |                        |                        |
| <b>Current income tax:</b>                                           |                        |                        |                        |
| - Current income tax charge                                          | 230.03                 | 157.65                 | 131.37                 |
| - Adjustments of tax related to earlier years                        | -                      | -                      | -                      |
| <b>Deferred tax:</b>                                                 |                        |                        |                        |
| - As per Note 14 (B)                                                 | 21.86                  | (5.15)                 | (5.45)                 |
| <b>Income tax expense reported in the profit or loss section</b>     | <b>251.89</b>          | <b>152.50</b>          | <b>125.92</b>          |

- (B) **Deferred tax**

| Particulars                                                                        | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
|------------------------------------------------------------------------------------|------------------------|------------------------|------------------------|
| <b>Opening Balance</b>                                                             | <b>43.62</b>           | <b>49.82</b>           | <b>55.27</b>           |
| <b>Add: Existing Deferred Tax Liability of subsidiary acquired during the year</b> | <b>-</b>               | <b>0.08</b>            | <b>-</b>               |
| <b>Deferred tax (asset)/liability on the following items</b>                       |                        |                        |                        |
| Provision for Gratuity                                                             | -                      | -                      | -                      |
| On Account of Depreciation                                                         | 24.35                  | (3.77)                 | (4.88)                 |
| <b>Deferred tax (asset)/liability on the following items</b>                       |                        |                        |                        |
| Tax on fair value changes in equity instruments through Profit and Loss            | (2.49)                 | (1.38)                 | (0.57)                 |
| Less: Reversal on Sale of Subsidiary                                               | -                      | (1.13)                 | -                      |
| <b>Deferred Tax Liabilities (net)</b>                                              | <b>65.48</b>           | <b>43.62</b>           | <b>49.82</b>           |

Notes to Restated Consolidated Financial Statements

15 Trade Payables

| Particulars                                                                             | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
|-----------------------------------------------------------------------------------------|------------------------|------------------------|------------------------|
| -Total outstanding dues of micro enterprises and small enterprises #                    | 126.74                 | 26.12                  | 130.92                 |
| -Total outstanding dues of creditors other than micro enterprises and small enterprises | 2,139.69               | 907.02                 | 1,210.24               |
| <b>Total trade payables</b>                                                             | <b>2,266.43</b>        | <b>933.14</b>          | <b>1,341.16</b>        |

Trade Payable Ageing Schedule

As at 31 March 2025

| Particulars                                                                            | Outstanding for following periods from due date of payment |             |             |                   | Total           |
|----------------------------------------------------------------------------------------|------------------------------------------------------------|-------------|-------------|-------------------|-----------------|
|                                                                                        | Less than 1 year                                           | 1-2 years   | 2-3 years   | More than 3 years |                 |
| Total outstanding dues of micro enterprises and small enterprises                      | 126.74                                                     | -           | -           | -                 | 126.74          |
| Total outstanding dues of creditors other than micro enterprises and small enterprises | 2,129.62                                                   | 4.30        | 3.11        | 2.66              | 2,139.69        |
| Disputed dues of micro enterprises and small enterprises                               | -                                                          | -           | -           | -                 | -               |
| Disputed dues of creditors other than micro enterprises and small enterprises          | -                                                          | -           | -           | -                 | -               |
| <b>Total trade payables</b>                                                            | <b>2,256.36</b>                                            | <b>4.30</b> | <b>3.11</b> | <b>2.66</b>       | <b>2,266.43</b> |

As at 31 March 2024

| Particulars                                                                            | Outstanding for following periods from due date of payment |             |             |                   | Total         |
|----------------------------------------------------------------------------------------|------------------------------------------------------------|-------------|-------------|-------------------|---------------|
|                                                                                        | Less than 1 year                                           | 1-2 years   | 2-3 years   | More than 3 years |               |
| Total outstanding dues of micro enterprises and small enterprises                      | 26.12                                                      | -           | -           | -                 | 26.12         |
| Total outstanding dues of creditors other than micro enterprises and small enterprises | 901.23                                                     | 3.13        | 0.77        | 1.89              | 907.02        |
| Disputed dues of micro enterprises and small enterprises                               | -                                                          | -           | -           | -                 | -             |
| Disputed dues of creditors other than micro enterprises and small enterprises          | -                                                          | -           | -           | -                 | -             |
| <b>Total trade payables</b>                                                            | <b>927.35</b>                                              | <b>3.13</b> | <b>0.77</b> | <b>1.89</b>       | <b>933.14</b> |

As at 31 March 2023

| Particulars                                                                            | Outstanding for following periods from due date of payment |             |             |                   | Total           |
|----------------------------------------------------------------------------------------|------------------------------------------------------------|-------------|-------------|-------------------|-----------------|
|                                                                                        | Less than 1 year                                           | 1-2 years   | 2-3 years   | More than 3 years |                 |
| Total outstanding dues of micro enterprises and small enterprises                      | 130.92                                                     | -           | -           | -                 | 130.92          |
| Total outstanding dues of creditors other than micro enterprises and small enterprises | 1,208.76                                                   | 0.27        | 0.42        | 0.79              | 1,210.24        |
| Disputed dues of micro enterprises and small enterprises                               | -                                                          | -           | -           | -                 | -               |
| Disputed dues of creditors other than micro enterprises and small enterprises          | -                                                          | -           | -           | -                 | -               |
| <b>Total trade payables</b>                                                            | <b>1,339.68</b>                                            | <b>0.27</b> | <b>0.42</b> | <b>0.79</b>       | <b>1,341.16</b> |

# Details of dues to micro and small enterprises as defined under the MSMED Act, 2006

| Particulars                                                                                                                                                                                                                                                                                | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|------------------------|------------------------|
| The principal amount and the interest due thereon remaining unpaid to any supplier as at the end of each accounting year/period:                                                                                                                                                           |                        |                        |                        |
| Principal amount due to micro and small enterprises                                                                                                                                                                                                                                        | 126.74                 | 26.12                  | 130.92                 |
| Interest due on above                                                                                                                                                                                                                                                                      | -                      | -                      | -                      |
| The amount of interest paid by the buyer in terms of section 16 of the MSMED Act 2006 along with the amounts of the payment made to the supplier beyond the appointed day during each accounting year/period                                                                               | -                      | -                      | -                      |
| The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year/period) but without adding the interest specified under the MSMED Act 2006.                                                            | -                      | -                      | -                      |
| The amount of interest accrued and remaining unpaid at the end of each accounting year/period                                                                                                                                                                                              | -                      | -                      | -                      |
| The amount of further interest remaining due and payable even in the succeeding years/period, until such date when the interest dues as above are actually paid to the small enterprise for the purpose of disallowance as a deductible expenditure under section 23 of the MSMED Act 2006 | -                      | -                      | -                      |

**M & B Engineering Limited****Corporate Identification Number : U45200GJ1981PLC004437****(All amounts in INR Millions, except per share data and if otherwise stated)****Notes to Restated Consolidated Financial Statements****16 Revenue From Operations**

| Particulars                          | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|--------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| <b>Sale of Products</b>              |                                     |                                     |                                     |
| Within India                         | 8,369.06                            | 7,146.85                            | 7,654.06                            |
| Outside India                        | 645.98                              | 191.99                              | 602.57                              |
| <b>Sale of Services</b>              |                                     |                                     |                                     |
| Sales from Erection services         | 870.50                              | 611.76                              | 548.07                              |
| <b>Total Revenue from Operations</b> | <b>9,885.54</b>                     | <b>7,950.60</b>                     | <b>8,804.70</b>                     |

**17 Other income**

| Particulars                                         | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|-----------------------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Interest Income                                     | 46.74                               | 52.11                               | 45.23                               |
| Gain on Liquid Funds                                | 4.68                                | 44.79                               | 13.58                               |
| Profit on Sale of Investment                        | 4.07                                | 1.77                                | 0.08                                |
| Unrealised gain of fair value on equity instruments | 4.71                                | 13.31                               | -                                   |
| Profit on Sale of Assets                            | -                                   | 0.40                                | 0.84                                |
| Bad debts written back                              | -                                   | 1.22                                | 13.27                               |
| Export Incentives                                   | 5.39                                | 2.65                                | 5.74                                |
| Exchange Fluctuation (Net)                          | 12.62                               | 6.43                                | -                                   |
| <b>Other Non-operating income :</b>                 |                                     |                                     |                                     |
| Interest on Security Deposit                        | 0.57                                | 0.18                                | 0.16                                |
| Interest on EMD Deposit                             | 1.12                                | 3.39                                | 2.23                                |
| Miscellaneous Income                                | 3.45                                | 5.75                                | 4.21                                |
| <b>Total other income</b>                           | <b>83.35</b>                        | <b>132.00</b>                       | <b>85.34</b>                        |

**Notes to Restated Consolidated Financial Statements**

**18 Cost of Material Consumed and Operational Expenses**

| Particulars                                                     | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|-----------------------------------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| -(i) Cost of Material Consumed                                  | 5,977.33                            | 5,145.55                            | 5,935.92                            |
| -(ii) Stores & Spares Consumed                                  | 48.72                               | 46.54                               | 49.48                               |
| -(iii) Operational Expenses ( As per Statement No 1 )           | 722.64                              | 579.60                              | 577.98                              |
| <b>Total cost of material consumed and operational expenses</b> | <b>6,748.69</b>                     | <b>5,771.69</b>                     | <b>6,563.38</b>                     |

**Statement 1**

| Particulars                       | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|-----------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Crane Hire Charges                | 117.78                              | 25.01                               | 33.93                               |
| Entry Tax & Toll Tax              | 5.99                                | 5.85                                | 6.82                                |
| Labour Charges                    | 25.49                               | 7.61                                | 5.65                                |
| Erection Charges                  | 435.12                              | 431.51                              | 415.39                              |
| Site Exp Diesel                   | 38.66                               | 29.77                               | 36.19                               |
| Site Exp Lodging & Boarding       | 46.91                               | 34.28                               | 36.39                               |
| Site Exp Stationary               | 0.84                                | 0.78                                | 0.70                                |
| Site Exp-Conveyance               | 30.58                               | 27.40                               | 25.57                               |
| Site Exp-Maintenance              | 3.29                                | 3.94                                | 3.54                                |
| Site Exp-Others                   | 17.97                               | 13.44                               | 13.79                               |
| Site Exp-Telephone                | 0.01                                | 0.01                                | 0.01                                |
| <b>Total operational Expenses</b> | <b>722.64</b>                       | <b>579.60</b>                       | <b>577.98</b>                       |

**19 Changes in inventories of finished goods, stock in trade and work-in-progress**

| Particulars                                                                                | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|--------------------------------------------------------------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Stock at the end of the year/period                                                        |                                     |                                     |                                     |
| Work in Progress                                                                           | 100.38                              | 63.18                               | 104.36                              |
| Stock in Trade                                                                             | -                                   | 29.06                               | 11.36                               |
| Finished Goods                                                                             | 126.22                              | 164.65                              | 97.52                               |
| Stock at the beginning of the year/period                                                  |                                     |                                     |                                     |
| Work in Progress*                                                                          | 36.38                               | 110.30                              | 122.40                              |
| Stock in Trade                                                                             | 29.06                               | 11.36                               | 93.06                               |
| Finished Goods                                                                             | 164.65                              | 97.52                               | 114.17                              |
| <b>Total changes in inventories of finished goods, stock in trade and work in progress</b> | <b>3.49</b>                         | <b>(37.71)</b>                      | <b>116.39</b>                       |

\*Stock at the beginning of the year of Work in Process for the year ended 31st March 2024 includes INR 5.94 Millions which relates to subsidiary acquired during the financial year 2023-24. Stock at the end of the year of Work in Progress for the year ended 31st March 2024 includes INR 26.80 Millions which relates to subsidiary sold during the financial year 2023-24.

**20 Employee benefits expenses**

| Particulars                               | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|-------------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Salaries and Wages                        | 883.70                              | 727.89                              | 684.29                              |
| Contribution to Provident and other Funds | 43.29                               | 39.60                               | 29.20                               |
| Staff welfare                             | 62.39                               | 41.60                               | 40.03                               |
| <b>Total employee benefits expenses</b>   | <b>989.38</b>                       | <b>809.09</b>                       | <b>753.52</b>                       |



**Notes to Restated Consolidated Financial Statements**

**21 Depreciation and amortization expense**

| Particulars                                                  | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|--------------------------------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Depreciation on Property, Plant and Equipment (refer note 3) | 112.98                              | 73.42                               | 83.72                               |
| Amortization of intangible assets (refer note 3 (A))         | 3.87                                | 8.76                                | 12.64                               |
| Depreciation on right of use assets (refer note 4)           | 8.33                                | 6.62                                | 6.65                                |
| <b>Total depreciation and amortization expense</b>           | <b>125.18</b>                       | <b>88.80</b>                        | <b>103.01</b>                       |

**22 Other expenses**

| Particulars                                         | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|-----------------------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Power & Fuel                                        | 39.96                               | 29.13                               | 26.64                               |
| Rent                                                | 14.08                               | 10.65                               | 8.00                                |
| Repairs To :                                        |                                     |                                     |                                     |
| (i) Machinery                                       | 25.38                               | 22.82                               | 23.20                               |
| (ii) Building                                       | 12.40                               | 0.94                                | 13.74                               |
| (iii) Others                                        | 3.66                                | 2.68                                | 1.32                                |
| Unrealised loss of fair value on equity instruments | -                                   | -                                   | 5.51                                |
| Insurance                                           | 13.69                               | 10.41                               | 9.97                                |
| Rates & Taxes                                       | 1.61                                | 2.02                                | 5.56                                |
| Directors' Sitting Fees                             | 1.19                                | -                                   | -                                   |
| Auditor's Remuneration (Refer Note No: 22 (A))      | 2.45                                | 2.88                                | 2.25                                |
| Postage, Telegram and Telephone                     | 6.58                                | 3.92                                | 5.73                                |
| Stationery, Printing Expenses                       | 5.78                                | 8.34                                | 6.99                                |
| Factory Expenses                                    | 9.56                                | 11.02                               | 7.08                                |
| Conveyance and Vehicle Expenses                     | 61.75                               | 45.91                               | 40.31                               |
| Legal & Consultancy                                 | 67.26                               | 36.02                               | 41.44                               |
| Staff Recruitment & Staff Training Expenses         | 2.63                                | 2.70                                | 2.52                                |
| Travelling Expenses                                 | 45.85                               | 30.65                               | 40.46                               |
| Electric Expense                                    | 2.53                                | 2.43                                | 2.16                                |
| Exchange Fluctuation (Net)                          | -                                   | -                                   | 16.05                               |
| Bad Debt written off                                | 29.12                               | 55.73                               | 19.27                               |
| Sundry Balance written off                          | -                                   | 0.68                                | 1.30                                |
| Advertisement & Publicity Expenses                  | 3.67                                | 2.25                                | 2.81                                |
| Packing Expenses                                    | 5.94                                | 4.42                                | 3.97                                |
| Sales Commission                                    | 5.48                                | 5.21                                | 7.07                                |
| Net Loss on sale of Fixed Assets                    | 1.36                                | -                                   | -                                   |
| Transportation Outward Expenses                     | 177.32                              | 145.88                              | 156.65                              |
| Export Expenses                                     | 40.33                               | 12.54                               | 119.39                              |
| Miscellaneous Expenses                              | 50.07                               | 31.10                               | 19.22                               |
| Manpower Supply ( Contractual Labour)               | 220.43                              | 108.96                              | 100.03                              |
| Security Expenses                                   | 10.44                               | 6.27                                | 4.27                                |
| Corporate Social Responsibility (Refer Note 22 (B)) | 10.24                               | 6.53                                | 4.13                                |
| Donation                                            | -                                   | 0.08                                | 0.08                                |
| Exhibition Expenses                                 | 3.25                                | 1.61                                | 2.24                                |
| Sales Promotion Expenses                            | 3.02                                | 1.01                                | 4.05                                |
| Fair Value Loss on Sundry Deposits                  | -                                   | -                                   | -                                   |
| Conference Expenses                                 | 3.18                                | 6.52                                | 3.70                                |
| <b>Total other expenses</b>                         | <b>880.21</b>                       | <b>611.31</b>                       | <b>707.11</b>                       |

**22 (A) Payment to auditors :**

| Particulars                             | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|-----------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| As Audit Fees                           | 2.00                                | 2.67                                | 2.10                                |
| For IPO related services*               | 2.10                                | -                                   | -                                   |
| For Tax Audit Fees & Other Taxation Fee | 0.05                                | 0.03                                | 0.07                                |
| For Other Matters                       | 0.40                                | 0.18                                | 0.08                                |
| <b>Total payment to auditors</b>        | <b>4.55</b>                         | <b>2.88</b>                         | <b>2.25</b>                         |

\*Fees paid for IPO related services form part of unamortised share issue expenses disclosed under current assets as per Note 6

**Notes to Restated Consolidated Financial Statements**

**22 (B) Details of Corporate social responsibility expenditure:**

As per Section 135 of the Companies Act, 2013, a Corporate Social Responsibility (CSR) committee has been formed by the company. The funds were utilized during the year/period on the activities which are specified in Scheduled VII of the Companies Act, 2013 through the implementing agency as prescribed under Rule 4 of the Companies (Corporate Social Responsibility Policy) Rules, 2014.

| Particulars                                                               | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|---------------------------------------------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| (a) Gross amount required to be spent by the Group during the year/period | 9.96                                | 6.47                                | 4.13                                |
| (b) Amount approved by the Board to spent during the year/period          | 10.24                               | 6.53                                | 4.13                                |
|                                                                           |                                     | <b>In Cash</b>                      | <b>Yet to be paid in cash</b>       |
| (c) Amount spent during the year ended March 31, 2025                     |                                     |                                     |                                     |
| (i) Promoting Education                                                   |                                     | 10.24                               | -                                   |
| Amount paid to related party                                              |                                     | -                                   | -                                   |
| (d) Amount spent during the year ended March 31, 2024                     |                                     |                                     |                                     |
| (i) Promoting Education                                                   |                                     | 6.53                                | -                                   |
| Amount paid to related party                                              |                                     | -                                   | -                                   |
| (e) Amount spent during the year ended March 31, 2023                     |                                     |                                     |                                     |
| (i) Promoting Health care and Education                                   |                                     | 4.13                                | -                                   |
| Amount paid to related party                                              |                                     | 3.60                                | -                                   |
| (f) Amount spent during the year ended March 31, 2022                     |                                     |                                     |                                     |
| (i) Promoting Health care and Education                                   |                                     | 3.42                                | -                                   |
| Amount paid to related party                                              |                                     | 2.90                                | -                                   |

**23 Finance costs**

| Particulars                 | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|-----------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Interest Expense            | 156.55                              | 183.41                              | 152.64                              |
| Bank Charges                | 39.73                               | 46.22                               | 37.64                               |
| Interest on lease liability | 3.30                                | 0.95                                | 1.51                                |
| <b>Total Finance costs</b>  | <b>199.58</b>                       | <b>230.58</b>                       | <b>191.79</b>                       |

**24 Components of other comprehensive income (OCI)**

| Particulars                                           | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|-------------------------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Re-measurement gains/ (loss) on defined benefit plans | (7.98)                              | (8.25)                              | (3.18)                              |
| Income Tax effect on the above                        | (2.68)                              | (2.78)                              | (0.93)                              |
| <b>Total other comprehensive income</b>               | <b>(10.66)</b>                      | <b>(11.03)</b>                      | <b>(4.11)</b>                       |

**25 Earnings per share (EPS)**

Basic EPS amounts are calculated by dividing the profit for the year/period attributable to equity holders of the parent by the weighted average number of Equity shares outstanding during the year/period.

Diluted EPS amounts are calculated by dividing the profit attributable to equity holders of the parent by the weighted average number of Equity shares outstanding during the year/period plus the weighted average number of Equity shares that would be issued on conversion of all the dilutive potential Equity shares into Equity shares.

# The Board of Directors at its meeting held on October 9, 2023 had approved the bonus issue of three new equity share for every two share held on record date which was approved by the shareholders by means of a special resolution dated September 30, 2023 Through a Board resolution dated October 9, 2023, the Company has allotted 3,00,00,000 equity shares of Rs.10 each as bonus shares to the existing equity shareholders of the Company.

| Particulars                                                           | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|-----------------------------------------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Profit attributable to equity holders of the parent company (A)       | 770.47                              | 458.59                              | 340.92                              |
| Weighted average number of Equity shares for basic and diluted EPS(B) | 5,00,00,000                         | 5,00,00,000                         | 5,00,00,000                         |
| <b>Earnings per share (A/B)</b>                                       |                                     |                                     |                                     |
| - Basic earnings per share (in INR)                                   | 15.41                               | 9.17                                | 6.82                                |
| - Diluted earnings per share (in INR)                                 | 15.41                               | 9.17                                | 6.82                                |
| - Face Value per share (in INR)                                       | 10.00                               | 10.00                               | 10.00                               |

**Notes to Restated Consolidated Financial Statements**

**26 Restatement adjustments, Material regroupings and Non-adjusting items**

**26 (A) Impact of restatement adjustments**

Below mentioned is the summary of results of restatement adjustments made to the audited financial statements of the respective period/years and its impact on profits.

| Particulars                                                                                                                                                                                                                                                                                     | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Profit after tax as per group's Audited Consolidated Financial Statements for year ended 31 March 2025, Audited Consolidated Financial Statements for year ended 31 March 2024 and Audited Special Purpose Consolidated Financial Statements for the year ended 31 March 2023 and 31 March 2022 | 770.47                              | 456.34                              | 329.70                              |
| <b>Adjustments to net profit as per audited financial statement:</b>                                                                                                                                                                                                                            |                                     |                                     |                                     |
| Increase / Decrease in Expenses/Income (refer note (26)(B) below)                                                                                                                                                                                                                               | -                                   | -                                   | (0.78)                              |
| <b>Total adjustments</b>                                                                                                                                                                                                                                                                        | -                                   | -                                   | (0.78)                              |
| <b>Restated profit after tax for the period/ years</b>                                                                                                                                                                                                                                          | <b>770.47</b>                       | <b>456.34</b>                       | <b>328.92</b>                       |

- 26 (B)** The group has accounted for the Gratuity expenses of its Indian subsidiary in the restated financial information and the same has been given effect in the year to which the same relates to.

Appropriate adjustment have been made in the restated financial statement, wherever required, by reclassification of the corresponding item of income, expenses, assets and liabilities, in order to bring them in line with the groupings as per audited financial of the company for all the years and the requirements of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulation 2018.

**26 (C) Reconciliation of restated Equity / Networth:**

| Particulars                                                                                                                                                                                                                                                                                      | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Equity/ Net worth as per group's Audited Consolidated Financial Statements for year ended 31 March 2025, Audited Consolidated Financial Statements for year ended 31 March 2024 and Audited Special Purpose Consolidated Financial Statements for the year ended 31 March 2023 and 31 March 2022 | 3,065.34                            | 2,330.32                            | 1,811.33                            |
| Adjustment for:                                                                                                                                                                                                                                                                                  |                                     |                                     |                                     |
| Difference Pertaining to changes in Profit / Loss due to Restated Effect for the period covered in Restated Financial - Gratuity Liability                                                                                                                                                       | -                                   | -                                   | (5.81)                              |
| Difference Pertaining to changes in OCI due to Restated Effect for the period covered in Restated Financial - Gratuity Liability                                                                                                                                                                 | -                                   | -                                   | (0.40)                              |
| <b>Equity / Networth as Restated</b>                                                                                                                                                                                                                                                             | <b>3,065.34</b>                     | <b>2,330.32</b>                     | <b>1,805.12</b>                     |

**M & B Engineering Limited**  
**Corporate Identification Number : U45200GJ1981PLC004437**  
**(All amounts in INR Millions, except per share data and if otherwise stated)**

**Notes to Restated Consolidated Financial Statements**

**Note 27:**

As per Ind AS 19 “Employee Benefits”, the disclosures of Employee benefits as defined in the Accounting standard are given below:

**(a) Defined Contribution Plans**

Contribution to Defined Contribution plan, recognized as expense for the year/period is as under:

During the year/period, the company has recognized the following amounts in the Profit & Loss Account:

| Particulars                               | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|-------------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Employer's Contribution to Provident fund | 40.20                               | 34.71                               | 25.53                               |

**(b) Defined Benefit Plans**

**(i) Reconciliation of opening and closing balance of Defined Benefit Obligations:**

| Particulars                               | For the year ended<br>31 March 2025<br>Gratuity | For the year ended<br>31 March 2024<br>Gratuity | For the year ended<br>31 March 2023<br>Gratuity |
|-------------------------------------------|-------------------------------------------------|-------------------------------------------------|-------------------------------------------------|
| Opening Defined Benefit Obligation        | 67.00                                           | 59.84                                           | 54.14                                           |
| Interest Cost                             | 4.84                                            | 4.02                                            | 3.87                                            |
| Current Service Cost                      | 5.82                                            | 4.66                                            | 5.23                                            |
| Past service cost                         | -                                               | -                                               | -                                               |
| Benefit Paid/derecognised                 | -                                               | (12.70)                                         | (6.98)                                          |
| Actuarial Gain / Loss                     | 10.98                                           | 11.18                                           | 3.58                                            |
| <b>Closing Defined Benefit Obligation</b> | <b>88.64</b>                                    | <b>67.00</b>                                    | <b>59.84</b>                                    |

**(ii) Reconciliation of opening and closing balances of Fair Value of Planned Assets**

| Particulars                            | For the year ended<br>31 March 2025<br>Gratuity | For the year ended<br>31 March 2024<br>Gratuity | For the year ended<br>31 March 2023<br>Gratuity |
|----------------------------------------|-------------------------------------------------|-------------------------------------------------|-------------------------------------------------|
| Opening value of plan assets           | 66.80                                           | 53.41                                           | 49.84                                           |
| Expected return                        | 4.83                                            | 4.01                                            | 3.56                                            |
| Actuarial gain/(Loss)                  | 0.33                                            | 0.15                                            | (0.53)                                          |
| Contributions by employer              | 11.30                                           | 9.23                                            | 7.53                                            |
| Benefits paid                          | -                                               | -                                               | (6.99)                                          |
| <b>Closing value of planned assets</b> | <b>83.26</b>                                    | <b>66.80</b>                                    | <b>53.41</b>                                    |

**(iii) Reconciliation of Fair Value of Assets and Obligations:**

| Particulars                               | For the year ended<br>31 March 2025<br>Gratuity | For the year ended<br>31 March 2024<br>Gratuity | For the year ended<br>31 March 2023<br>Gratuity |
|-------------------------------------------|-------------------------------------------------|-------------------------------------------------|-------------------------------------------------|
| Define Benefit Obligation                 | 88.64                                           | 67.00                                           | 59.84                                           |
| Fair value of Planned assets              | 83.26                                           | 66.80                                           | 53.41                                           |
| Less : Unrecognized past service cost     | -                                               | -                                               | -                                               |
| <b>Amount Recognized in Balance Sheet</b> | <b>5.38</b>                                     | <b>0.20</b>                                     | <b>6.43</b>                                     |

**(iv) Expense Recognized during the year/period:**

| Particulars                                        | For the year ended<br>31 March 2025<br>Gratuity | For the year ended<br>31 March 2024<br>Gratuity | For the year ended<br>31 March 2023<br>Gratuity |
|----------------------------------------------------|-------------------------------------------------|-------------------------------------------------|-------------------------------------------------|
| Current Service Cost                               | 5.82                                            | 4.66                                            | 4.81                                            |
| Interest Cost                                      | 0.01                                            | 0.02                                            | (0.05)                                          |
| Expected return on planned assets                  | -                                               | -                                               | -                                               |
| Past year cost-vested                              | -                                               | -                                               | -                                               |
| Net Actuarial (Gain) / Loss Recognized in the year | 10.66                                           | 11.02                                           | 3.71                                            |
| <b>Closing Defined Benefit Obligation</b>          | <b>16.49</b>                                    | <b>15.70</b>                                    | <b>8.47</b>                                     |

**Notes to Restated Consolidated Financial Statements**

**(v) Actuarial Assumptions:**

| Particulars                      | For the year ended<br>31 March 2025                                                                                                 | For the year ended<br>31 March 2024                                                                                                 | For the year ended<br>31 March 2023                                                                                                 |
|----------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|
| Discount Rate                    | 6.78%                                                                                                                               | 7.23%                                                                                                                               | 7.50%                                                                                                                               |
| Salary Escalation                | 4.00%                                                                                                                               | 4.00%                                                                                                                               | 4.00%                                                                                                                               |
| Rate of Return on Plan Asset     | 6.78%                                                                                                                               | 7.23%                                                                                                                               | 7.50%                                                                                                                               |
| Employee Turnover                | For service 2 years and below 32.00% p.a.<br>For service 3 years to 4 years 23.00% p.a.<br>For service 5 years and above 3.00% p.a. | For service 2 years and below 32.00% p.a.<br>For service 3 years to 4 years 23.00% p.a.<br>For service 5 years and above 3.00% p.a. | For service 2 years and below 32.00% p.a.<br>For service 3 years to 4 years 23.00% p.a.<br>For service 5 years and above 3.00% p.a. |
| Mortality Rate During Employment | Indian Assured Life Mortality 2012-14 (Urban)                                                                                       | Indian Assured Life Mortality 2012-14 (Urban)                                                                                       | Indian Assured Life Mortality 2012-14 (Urban)                                                                                       |

**(vi) Sensitivity Analysis**

| Particulars                                             | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|---------------------------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Defined Benefit Obligation on Current Assumptions       | 88.64                               | 67.00                               | 59.84                               |
| Delta Effect of +1% Change in Rate of Discounting       | (7.92)                              | (5.79)                              | (4.66)                              |
| Delta Effect of -1% Change in Rate of Discounting       | 9.25                                | 6.74                                | 5.43                                |
| Delta Effect of +1% Change in Rate of Salary Increase   | 8.33                                | 6.39                                | 5.08                                |
| Delta Effect of -1% Change in Rate of Salary Increase   | (7.51)                              | (5.55)                              | (4.43)                              |
| Delta Effect of +1% Change in Rate of Employee Turnover | 1.45                                | 2.04                                | 1.92                                |
| Delta Effect of -1% Change in Rate of Employee Turnover | (1.64)                              | (2.29)                              | (2.15)                              |

The sensitivity analysis have been determined based on reasonably possible changes of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant.

The sensitivity analysis presented above may not be representative of the actual change in the Defined Benefit Obligation as it is unlikely that the change in assumptions would occur in isolation of one another, as some of the assumptions may be correlated.

Furthermore, in presenting the above sensitivity analysis, the present value of the Defined Benefit Obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same method as applied in calculating the Defined Benefit Obligation as recognized in the balance sheet.

There was no change in the methods and assumptions used in preparing the sensitivity analysis from prior years.

Notes to Restated Consolidated Financial Statements

**28 Related party transactions**

**(A) Names of related parties and related party relationship**

| Nature of relationship                           | Name of related parties                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|--------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| (i) <b>Subsidiary Companies:</b>                 | Phenix Construction Technologies INC<br>Phenix Building Solutions Private Limited (w.e.f. March 1, 2024)<br>Modtech Machines Private Limited (upto May 23, 2023)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| (iii) <b>Key management personnel:</b>           | Malav Girishbhai Patel<br>Girishbhai Manibhai Patel<br>Vipinbhai Kantilal Patel<br>Chirag Hasmukhbhai Patel<br>Umaben Girishbhai Patel<br>Birva Chirag Patel<br>Pankaj Naresh<br>Mayur Satishbhai Patel<br>Keyur Bachubhai Shah<br>Palak Dilipbhai Parekh<br>Birju Maheshbhai Patel<br>Hemant Ishwarlal Modi<br>Sanjay Shaileshbhai Majmudar<br>Sonal Vimal Ambani<br>Subir Kumar Das<br>Udayan Dileep Chokshi<br>Aditya Vipinbhai Patel                                                                                                                                                                                                                                                                                                          |
| (iv) <b>Relative of key management personnel</b> | Diya Chirag Patel<br>Late Hasmukhbhai Shivabhai Patel                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| (v) <b>Significant Influence:</b>                | M B Enterprise<br>Manibhai & Brother sleeper<br>Manibhai Brothers Finance Corporation<br>Manibhai & Brothers<br>Manibhai & Brothers (PCC Sarkhej)<br>PBSPL Shell JV<br>Usha Prestressed Sleeper Udhyog Piplod<br>Giriraj Prestressed Private Limited<br>Phenix Building Solutions Private Limited (upto February 29,2024)<br>Shrinathji Prestressed Private Limited<br>RR Enterprise<br>Diya Enterprise<br>Ashriya Enterprise<br>Avichal Projects LLP<br>Azkka Pharmaceuticals Private Limited<br>Manibhai & Brothers Charitable Trust<br>Phenix Engineering Services Private Limited (previously known as Phenix Building Services Private Limited)<br>Phenix Building Services<br>Maxim Finance Private Limited<br>L.V. Finance Private Limited |

Notes to Restated Consolidated Financial Statements

(B) The following table provides the total amount of transactions that have been entered into with related parties for the relevant financial year/period:

| Name of related party                                | Year ended<br>31 March 2025 | Year ended<br>31 March 2024 | Year ended<br>31 March 2023 |
|------------------------------------------------------|-----------------------------|-----------------------------|-----------------------------|
| <b>1) Subsidiary Company</b>                         |                             |                             |                             |
| <b>(i) With Holding Company:</b>                     |                             |                             |                             |
| <b>(a) Phenix Construction Technologies INC</b>      |                             |                             |                             |
| Sale of goods                                        | 274.69                      | 87.45                       | 227.28                      |
| Interest on Loan Received                            | 4.68                        | 4.58                        | 3.38                        |
| Unsecured Loan Given                                 | 11.02                       | 36.10                       | 5.59                        |
| Repayment of Loan Given                              | 61.47                       | -                           | -                           |
| Purchase of Capital Goods                            | 6.00                        | -                           | -                           |
| <b>(b) Phenix Building Solutions Private Limited</b> |                             |                             |                             |
| Sale of goods                                        | 428.33                      | 234.75                      | -                           |
| Sale of service                                      | 0.58                        | 15.15                       | -                           |
| Purchase of Service                                  | 0.33                        | -                           | -                           |
| Interest on Loan Received                            | 0.84                        | -                           | -                           |
| Unsecured Loan Given                                 | 166.10                      | -                           | -                           |
| Repayment of Loan Given                              | 146.88                      | -                           | -                           |
| Expenses Paid                                        | -                           | -                           | -                           |
| Expenses Recovered                                   | 3.18                        | -                           | -                           |
| <b>(c) Modtech Machines Private Limited</b>          |                             |                             |                             |
| Sale of goods                                        | -                           | 1.00                        | 1.40                        |
| Unsecured Loan Given                                 | -                           | 2.00                        | 52.58                       |
| Repayment of Loan Given                              | -                           | 78.55                       | 9.48                        |
| Name of related party                                | Year ended<br>31 March 2025 | Year ended<br>31 March 2024 | Year ended<br>31 March 2023 |
| <b>2) Significant Influence</b>                      |                             |                             |                             |
| <b>a) M B Enterprise</b>                             |                             |                             |                             |
| Purchase of goods                                    | -                           | 135.95                      | 962.85                      |
| Expenses Recovered                                   | 2.14                        | 0.14                        | 0.11                        |
| Expenses Paid                                        | -                           | 4.79                        | 13.10                       |
| <b>b) Manibhai &amp; Brother sleeper</b>             |                             |                             |                             |
| Expenses Recovered                                   | 0.19                        | 0.14                        | 0.12                        |
| Sale of goods                                        | 3.40                        | 1.73                        | 1.65                        |
| Purchase of goods                                    | 0.06                        | -                           | 0.09                        |
| <b>c) Manibhai Brothers Finance Corporation</b>      |                             |                             |                             |
| Interest on Loan Paid                                | -                           | 77.69                       | 63.20                       |
| Rent Paid                                            | 1.44                        | 1.44                        | 1.44                        |
| Unsecured Loan Taken                                 | -                           | 1,228.50                    | 981.90                      |
| Unsecured Loan Repaid                                | -                           | 2,008.98                    | 824.40                      |

M & B Engineering Limited  
Corporate Identification Number : U45200GJ1981PLC004437  
(All amounts in INR Millions, except per share data and if otherwise stated)

Notes to Restated Consolidated Financial Statements

| Name of related party                                 | Year ended<br>31 March 2025 | Year ended<br>31 March 2024 | Year ended<br>31 March 2023 |
|-------------------------------------------------------|-----------------------------|-----------------------------|-----------------------------|
| <b>d) Manibhai &amp; Brothers</b>                     |                             |                             |                             |
| Expenses Paid                                         | -                           | 15.28                       | -                           |
| Expenses Recovered                                    | 2.23                        | 0.72                        | 0.72                        |
| Sale of goods                                         | 0.54                        | 0.27                        | 0.95                        |
| Rent Paid                                             | 2.65                        | 2.40                        | 2.40                        |
| Purchase of goods                                     | -                           | -                           | 15.49                       |
| Purchase of Services                                  | 6.50                        | -                           | -                           |
| <b>e) Manibhai &amp; Brothers (PCC Sarkhej)</b>       |                             |                             |                             |
| Sale of goods                                         | -                           | 19.36                       | -                           |
| Rent Paid                                             | 1.32                        | 1.26                        | 1.20                        |
| Expenses Recovered                                    | 0.95                        | -                           | -                           |
| <b>f) Usha Prestressed Sleeper Udhog Piplod</b>       |                             |                             |                             |
| Expenses Recovered                                    | 0.03                        | 0.04                        | 0.07                        |
| Sale of goods                                         | 3.03                        | 0.41                        | 0.24                        |
| <b>g) Giriraj Prestressed Private Limited</b>         |                             |                             |                             |
| Expenses Recovered                                    | 0.02                        | 0.03                        | 0.03                        |
| Sale of goods                                         | -                           | 3.56                        | -                           |
| <b>h) Phenix Building Solutions Private Limited</b>   |                             |                             |                             |
| Sale of goods                                         | -                           | 1,621.09                    | 2,873.11                    |
| Expenses Recovered                                    | -                           | -                           | 0.04                        |
| <b>i) Shrinathji Prestressed Private Limited</b>      |                             |                             |                             |
| Expenses Recovered                                    | -                           | 0.01                        | -                           |
| Sale of goods                                         | -                           | 0.10                        | -                           |
| <b>j) Manibhai &amp; Brothers Charitable Trust</b>    |                             |                             |                             |
| Rent Paid                                             | 2.63                        | 0.66                        | -                           |
| Expenses Paid                                         | 0.24                        | -                           | -                           |
| Donation Exps                                         | -                           | -                           | 3.60                        |
| <b>k) Phenix Engineering Services Private Limited</b> |                             |                             |                             |
| Expenses Recovered                                    | 0.58                        | -                           | -                           |
| <b>l) Avichal Projects LLP</b>                        |                             |                             |                             |
| Deposit Given for Rent                                | 0.02                        | -                           | -                           |
| Rent Paid                                             | 0.04                        | -                           | -                           |



Notes to Restated Consolidated Financial Statements

**3) With Key management personnel and their relatives:**

| Name of related party                                                  | Nature of transaction | Year ended<br>31 March 2025 | Year ended<br>31 March 2024 | Year ended<br>31 March 2023 |
|------------------------------------------------------------------------|-----------------------|-----------------------------|-----------------------------|-----------------------------|
| <b>Unsecured Loan Taken</b>                                            |                       |                             |                             |                             |
| Malav Girishbbhai Patel                                                | Unsecured Loan taken  | -                           | 10.17                       | 9.41                        |
| Girishbbhai Manibbbhai Patel                                           | Unsecured Loan taken  | -                           | 0.03                        | 3.43                        |
| Chirag Hasmukhbhai Patel                                               | Unsecured Loan taken  | -                           | -                           | 0.35                        |
| Hasmukhbhai Shivabhai Patel                                            | Unsecured Loan taken  | -                           | -                           | -                           |
| Diya Chirag Patel                                                      | Unsecured Loan taken  | -                           | -                           | -                           |
| <b>Unsecured Loan Repaid</b>                                           |                       |                             |                             |                             |
| Malav Girishbbhai Patel                                                | Unsecured Loan Repaid | -                           | 112.75                      | 0.94                        |
| Girishbbhai Manibbbhai Patel                                           | Unsecured Loan Repaid | -                           | 45.54                       | 0.38                        |
| Chirag Hasmukhbhai Patel                                               | Unsecured Loan Repaid | -                           | -                           | 0.35                        |
| Hasmukhbhai Shivabhai Patel                                            | Unsecured Loan Repaid | -                           | 34.70                       | 0.32                        |
| Diya Chirag Patel                                                      | Unsecured Loan Repaid | -                           | -                           | -                           |
| <b>Purchase of Shares of Phenix Building Solutions Private Limited</b> |                       |                             |                             |                             |
| Malav Girishbbhai Patel (No. of Shares : 7000)                         | Purchase of Shares    | -                           | 18.58                       | -                           |
| Girishbbhai Manibbbhai Patel (No. of Shares : 13500)                   | Purchase of Shares    | -                           | 35.83                       | -                           |
| Vipinbbhai Kantilal Patel (No. of Shares : 2500)                       | Purchase of Shares    | -                           | 6.64                        | -                           |
| Chirag Hasmukhbhai Patel (No. of Shares : 17500)                       | Purchase of Shares    | -                           | 46.45                       | -                           |
| Umaben Girishbbhai Patel (No. of Shares : 2000)                        | Purchase of Shares    | -                           | 5.31                        | -                           |
| Birva Chirag Patel (No. of Shares : 5000)                              | Purchase of Shares    | -                           | 13.27                       | -                           |
| Aditya Vipinbbhai Patel (No. of Shares : 1500)                         | Purchase of Shares    | -                           | 3.98                        | -                           |
| Leenaben Vipinbbhai Patel (No. of Shares : 1000)                       | Purchase of Shares    | -                           | 2.65                        | -                           |
| <b>Sale of Shares of Phenix Building Services Private Limited</b>      |                       |                             |                             |                             |
| Malav Girishbbhai Patel (No. of Shares : 7000)                         | Sale of Shares        | -                           | 0.07                        | -                           |
| Girishbbhai Manibbbhai Patel (No. of Shares : 13500)                   | Sale of Shares        | -                           | 0.14                        | -                           |
| Vipinbbhai Kantilal Patel (No. of Shares : 2500)                       | Sale of Shares        | -                           | 0.03                        | -                           |
| Chirag Hasmukhbhai Patel (No. of Shares : 17500)                       | Sale of Shares        | -                           | 0.18                        | -                           |
| Umaben Girishbbhai Patel (No. of Shares : 2000)                        | Sale of Shares        | -                           | 0.02                        | -                           |
| Birva Chirag Patel (No. of Shares : 5000)                              | Sale of Shares        | -                           | 0.05                        | -                           |
| Aditya Vipinbbhai Patel (No. of Shares : 1500)                         | Sale of Shares        | -                           | 0.02                        | -                           |
| Leenaben Vipinbbhai Patel (No. of Shares : 1000)                       | Sale of Shares        | -                           | 0.01                        | -                           |
| <b>Interest on Loan Paid</b>                                           |                       |                             |                             |                             |
| Malav Girishbbhai Patel                                                | Interest on Loan Paid | -                           | 10.17                       | 9.41                        |
| Girishbbhai Manibbbhai Patel                                           | Interest on Loan Paid | -                           | 4.09                        | 3.81                        |
| Chirag Hasmukhbhai Patel                                               | Interest on Loan Paid | -                           | -                           | -                           |
| Hasmukhbhai Shivabhai Patel                                            | Interest on Loan Paid | -                           | 0.28                        | 3.16                        |
| <b>Salary paid</b>                                                     |                       |                             |                             |                             |
| Malav Girishbbhai Patel                                                | Remuneration          | 23.96                       | 17.34                       | 16.72                       |
| Girishbbhai Manibbbhai Patel                                           | Remuneration          | 22.48                       | 16.95                       | 11.43                       |
| Vipinbbhai Kantilal Patel                                              | Remuneration          | -                           | 1.07                        | 2.13                        |
| Chirag Hasmukhbhai Patel                                               | Remuneration          | 32.34                       | 26.27                       | 23.98                       |
| Umaben Girishbbhai Patel                                               | Remuneration          | -                           | 1.50                        | 3.00                        |
| Birva Chirag Patel                                                     | Remuneration          | 11.43                       | 9.53                        | 7.62                        |
| Aditya Vipinbbhai Patel                                                | Remuneration          | 10.68                       | 6.96                        | 5.51                        |
| Diya Chirag Patel                                                      | Salary                | 2.67                        | 0.22                        | -                           |
| Keyur Shah                                                             | Salary                | 5.59                        | -                           | -                           |
| Pankaj Naresh                                                          | Salary                | 19.28                       | -                           | -                           |
| Parekh Palak                                                           | Salary                | 1.12                        | -                           | -                           |
| Mayur Patel                                                            | Salary                | 5.52                        | -                           | -                           |
| <b>Director Sitting Fees</b>                                           |                       |                             |                             |                             |
| Birju Maheshbbhai Patel                                                | Director Sitting Fees | 0.14                        | -                           | -                           |
| Hemant Ishwarlal Modi                                                  | Director Sitting Fees | 0.17                        | -                           | -                           |
| Sanjay Shaileshbbhai Majmudar                                          | Director Sitting Fees | 0.24                        | -                           | -                           |
| Sonal Vimal Ambani                                                     | Director Sitting Fees | 0.05                        | -                           | -                           |
| Subir Kumar Das                                                        | Director Sitting Fees | 0.14                        | -                           | -                           |
| Udayan Dileep Chokshi                                                  | Director Sitting Fees | 0.21                        | -                           | -                           |
| Vipinbbhai Kantilal Patel                                              | Director Sitting Fees | 0.24                        | -                           | -                           |

Notes to Restated Consolidated Financial Statements

(C) Following are the balances outstanding as at year/period end:

| Name of related party                                     | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
|-----------------------------------------------------------|------------------------|------------------------|------------------------|
| <b>(a) M B Enterprise</b>                                 |                        |                        |                        |
| Outstanding Payables                                      | -                      | 5.62                   | 40.82                  |
| Outstanding Receivables                                   | 0.14                   | -                      | -                      |
| <b>(b) Manibhai Brothers Sleepers</b>                     |                        |                        |                        |
| Outstanding Receivables                                   | 0.19                   | 1.82                   | 0.08                   |
| <b>(c) Manibhai Brothers Finance Corporation</b>          |                        |                        |                        |
| Outstanding Payables                                      | 1.30                   | 1.30                   | 1.30                   |
| Unsecured Loan Outstanding                                | -                      | -                      | 702.79                 |
| <b>(d) Manibhai Brothers</b>                              |                        |                        |                        |
| Outstanding Payables                                      | 9.77                   | 1.78                   | 15.09                  |
| <b>(e) Manibhai &amp; Brothers (PCC Sarkhej)</b>          |                        |                        |                        |
| Outstanding Receivables                                   | -                      | 23.26                  | -                      |
| Outstanding Payables                                      | -                      | -                      | 0.16                   |
| <b>(f) Usha Prestressed Sleeper Udhyog Piplod</b>         |                        |                        |                        |
| Outstanding Receivables                                   | 0.07                   | 0.08                   | 0.23                   |
| <b>(g) Giriraj Prestressed Private Limited</b>            |                        |                        |                        |
| Outstanding Receivables                                   | 0.02                   | 0.03                   | 0.03                   |
| <b>(h) Phenix Building Solutions Private Limited</b>      |                        |                        |                        |
| Outstanding Receivables                                   | 1.67                   | 363.02                 | 548.82                 |
| Outstanding Balance of Unsecured Loan Given               | 20.05                  | -                      | -                      |
| <b>(i) Shrinathji Prestressed Pvt. Ltd.</b>               |                        |                        |                        |
| Outstanding Receivables                                   | -                      | 0.01                   | -                      |
| <b>(j) Manibhai &amp; Brothers Charitable Trust</b>       |                        |                        |                        |
| Outstanding Payables                                      | 0.08                   | 0.31                   | -                      |
| <b>(k) PBSPL SHEL JV</b>                                  |                        |                        |                        |
| Outstanding Receivables                                   | 9.92                   | 9.92                   | 9.92                   |
| <b>(l) Phenix Construction Technologies INC</b>           |                        |                        |                        |
| Outstanding Receivables                                   | 47.74                  | 66.29                  | 74.86                  |
| Outstanding Balance of Unsecured Loan Given               | 67.42                  | 93.51                  | 52.82                  |
| <b>(m) Modtech Machines Private Limited</b>               |                        |                        |                        |
| Outstanding Receivables                                   | -                      | -                      | -                      |
| Outstanding Balance of Unsecured Loan Given               | -                      | -                      | 76.55                  |
| <b>(n) Phenix Engineering Services Private Limited</b>    |                        |                        |                        |
| Outstanding Receivables                                   | 1.23                   | -                      | -                      |
| <b>(o) Avichal Projects LLP</b>                           |                        |                        |                        |
| Outstanding Payables                                      | 0.04                   | -                      | -                      |
| <b>With Key management personnel and their relatives:</b> |                        |                        |                        |
| <b>Unsecured Loan Outstanding</b>                         |                        |                        |                        |
| Malav Girishbhai Patel                                    | -                      | -                      | 102.58                 |
| Girishbhai Manibhai Patel                                 | -                      | -                      | 41.45                  |
| Hasmukhbhai Shivabhai Patel                               | -                      | -                      | 34.42                  |
| Diya Chirag Patel                                         |                        |                        |                        |

Notes to Restated Consolidated Financial Statements

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Notes:

- 1 Terms and Conditions of Unsecured Loans taken from Group Company  
Manibhai Brothers Finance Corporation:

|                             |                                                                                                               |
|-----------------------------|---------------------------------------------------------------------------------------------------------------|
| Facility Amount             | Total principal amount not exceeding INR 100,00,00,000/-                                                      |
| Tenure of Credit Facility   | 15 Years (Can be extended mutually)                                                                           |
| Interest rate               | Interest will be charged at rates mutually agreed every year - payable yearly ( ROI may be changed mutually). |
| Repayment Commencement Date | Repayment can be done at any time                                                                             |
| Repayment Schedule          | As agreed mutually                                                                                            |
| Interest payable            | Accrue on yearly basis on outstanding Credit Facility amount.                                                 |
  
- 2 Terms and Conditions of Unsecured Loans given to wholly owned Subsidiary Company  
Phenix Construction Technologies INC.

|                             |                                                                                                                                                                                                                                                                                                                 |
|-----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Facility Amount             | Total principal amount not exceeding USD 1,500,000                                                                                                                                                                                                                                                              |
| Tenure of Credit Facility   | 60 (Sixty) Months (Can be extended mutually)                                                                                                                                                                                                                                                                    |
| Interest rate               | Initially facility will be interest free till Borrower starts trading activity. Interest shall be applicable when the Borrower commences its trading activity. Interest will be charged at SOFR PLUS 1.5% SPREAD Compounding Interest - quarterly, payable along with principle ( ROI may be changed mutually). |
| Repayment Commencement Date | Repayment can be done at any time                                                                                                                                                                                                                                                                               |
| Repayment Schedule          | As agreed mutually                                                                                                                                                                                                                                                                                              |
| Interest payable            | Accrue on quarterly basis on outstanding Credit Facility amount.                                                                                                                                                                                                                                                |

  
Phenix Building Solutions Private Limited

|                             |                                                                                                     |
|-----------------------------|-----------------------------------------------------------------------------------------------------|
| Facility Amount             | Total principal amount not exceeding INR 10,00,00,000                                               |
| Tenure of Credit Facility   | 15 Years (Can be extended mutually)                                                                 |
| Interest rate               | Interest will be charged at 13% per annum and will be payable yearly (ROI may be changed mutually). |
| Repayment Commencement Date | Repayment can be done at any time                                                                   |
| Repayment Schedule          | As agreed mutually                                                                                  |
| Interest payable            | Accrue on yearly basis on outstanding Credit Facility amount.                                       |
  
- 3 Term Loan of INR 600.00 Millions from Standard Chartered Bank, Kotak Mahindra Bank and HDFC Bank is personally guaranteed by following Direct
  1. Malav Girishbhai Patel
  2. Girishbhai Manibhai Patel
  3. Vipinbhai Kantilal Patel
  4. Chirag Hasmukhbhai Patel
  
- 4 Transactions and balances relating to subsidiaries have been eliminated in the Restated Consolidated Financial Statements

**M & B Engineering Limited**  
**Corporate Identification Number : U45200GJ1981PLC004437**  
**(All amounts in INR Millions, except per share data and if otherwise stated)**

**Notes to Restated Consolidated Financial Statements**

**28.1 Related party transactions of Subsidiaries**

**(A) Modtech Machines Private Limited**

|                                        | <b>Nature of relationship</b> | <b>Name of related parties</b>                |
|----------------------------------------|-------------------------------|-----------------------------------------------|
| <b>(i) Holding Company:</b>            |                               | M & B Engineering Limited (upto May 23, 2023) |
| <b>(ii) Subsidiary Companies:</b>      |                               | Modtech USA INC<br>Modtech World UK Limited   |
| <b>(iii) Key Management Personnel:</b> |                               | Kishansinh H. Gohil<br>Aastha K. Gohil        |

The following table provides the total amount of transactions that have been entered into with related parties for the relevant financial year/period:

| <b>Name of related party</b>                  | <b>Year ended<br/>31 March 2025</b> | <b>Year ended<br/>31 March 2024</b> | <b>Year ended<br/>31 March 2023</b> |
|-----------------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| <b>(i) With M &amp; B Engineering Limited</b> |                                     |                                     |                                     |
| As per Note 28                                |                                     |                                     |                                     |
| <b>(ii) With Key Management Personnel</b>     |                                     |                                     |                                     |
| <b>a) Shri Kishansinh H. Gohil</b>            |                                     |                                     |                                     |
| Remuneration Paid                             | -                                   | -                                   | 0.54                                |
| Rent Paid                                     | -                                   | -                                   | 1.10                                |
| Interest Paid                                 | -                                   | -                                   | 0.05                                |

Following are the balances outstanding as at year/period end:

| <b>Name of related party</b>                  | <b>As at<br/>31 March 2025</b> | <b>As at<br/>31 March 2024</b> | <b>As at<br/>31 March 2023</b> |
|-----------------------------------------------|--------------------------------|--------------------------------|--------------------------------|
| <b>(i) With M &amp; B Engineering Limited</b> |                                |                                |                                |
| As per Note 28                                |                                |                                |                                |
| <b>(ii) With Key Management Personnel</b>     |                                |                                |                                |
| <b>a) Shri Kishansinh H. Gohil</b>            |                                |                                |                                |
| Outstanding Payable                           | -                              | -                              | 2.91                           |
| Unsecured Loan Payable                        | -                              | -                              | -                              |

**M & B Engineering Limited**  
**Corporate Identification Number : U45200GJ1981PLC004437**  
**(All amounts in INR Millions, except per share data and if otherwise stated)**

**Notes to Restated Consolidated Financial Statements**

**(B) Phenix Construction Technologies INC**

**Nature of relationship** **Name of related parties**

**(i) Holding Company:** M & B Engineering Limited

The following table provides the total amount of transactions that have been entered into with related parties for the relevant financial year/period:

| Name of related party | Year ended<br>31 March 2025 | Year ended<br>31 March 2024 | Year ended<br>31 March 2023 |
|-----------------------|-----------------------------|-----------------------------|-----------------------------|
|-----------------------|-----------------------------|-----------------------------|-----------------------------|

**(i) With M & B Engineering Limited**

As per Note 28

**Following are the balances outstanding as at year/period end:**

| Name of related party | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
|-----------------------|------------------------|------------------------|------------------------|
|-----------------------|------------------------|------------------------|------------------------|

**(i) With M & B Engineering Limited**

As per Note 28

**(C) Phenix Building Solutions Private Limited**

**(i) Holding Company:** M & B Engineering Limited (w.e.f. March 1, 2024)

**(ii) Key Management Personnel:** Malav Girishbhai Patel  
Girishbhai Manibhai Patel  
Vipinbhai Kantilal Patel  
Chirag Hasmukhbhai Patel  
Umaben Girishbhai Patel  
Birva Chirag Patel  
Aditya Vipinbhai Patel

**(iii) Significant Influence:** M B Enterprise  
Phenix Construction Services  
Manibhai & Brothers  
Manibhai & Brothers Sleepers  
Manibhai & Brothers (PCC Sarkhej)  
Manibhai & Brothers Finance Corporation  
Phenix Engineering Services Pvt Ltd.  
Usha Prestressed Sleeper Udhyog Piplod  
Giriraj Prestressed Private Limited  
Shrinathji Prestressed Private Limited  
PBSPL Shel JV

**M & B Engineering Limited**  
**Corporate Identification Number : U45200GJ1981PLC004437**  
**(All amounts in INR Millions, except per share data and if otherwise stated)**

**Notes to Restated Consolidated Financial Statements**

The following table provides the total amount of transactions that have been entered into with related parties for the relevant financial year/period:

| Name of related party                           | Year ended<br>31 March 2025 | Year ended<br>31 March 2024 | Year ended<br>31 March 2023 |
|-------------------------------------------------|-----------------------------|-----------------------------|-----------------------------|
| <b>(i) With M &amp; B Engineering Limited</b>   |                             |                             |                             |
| As per Note 28                                  |                             |                             |                             |
| <b>(ii) With Key Management Personnel</b>       |                             |                             |                             |
| <b>a) Chirag Hasmukhbhai Patel</b>              |                             |                             |                             |
| Unsecured loan taken                            | 43.00                       | 6.50                        | -                           |
| Interest Paid                                   | 0.65                        | 0.05                        | -                           |
| Unsecured loan repaid                           | 48.20                       | 2.01                        | -                           |
| <b>b) Vipinbhai Kantilal Patel</b>              |                             |                             |                             |
| Unsecured loan taken                            | 11.50                       | -                           | -                           |
| Interest Paid                                   | 0.05                        | -                           | -                           |
| Unsecured loan repaid                           | 11.55                       | -                           | -                           |
| <b>c) Malav Girishbhai Patel</b>                |                             |                             |                             |
| Unsecured loan taken                            | 22.50                       | -                           | -                           |
| Interest Paid                                   | 0.33                        | -                           | -                           |
| Unsecured loan repaid                           | 22.83                       | -                           | -                           |
| <b>(iii) With Significant Influence</b>         |                             |                             |                             |
| <b>a) Manibhai &amp; Brothers</b>               |                             |                             |                             |
| Rent Paid                                       | 0.99                        | 0.90                        | -                           |
| <b>b) Manibhai &amp; Brothers (PCC Sarkhej)</b> |                             |                             |                             |
| Sales of Service                                | 2.18                        | -                           | -                           |
| <b>c) Phenix Engineering Services Pvt Ltd.</b>  |                             |                             |                             |
| Expenses Recovered                              | 0.48                        | -                           | -                           |

**M & B Engineering Limited**  
**Corporate Identification Number : U45200GJ1981PLC004437**  
**(All amounts in INR Millions, except per share data and if otherwise stated)**

**Notes to Restated Consolidated Financial Statements**

**Following are the balances outstanding as at year/period end:**

| <b>Name of related party</b>                  | <b>As at<br/>31 March 2025</b> | <b>As at<br/>31 March 2024</b> | <b>As at<br/>31 March 2023</b> |
|-----------------------------------------------|--------------------------------|--------------------------------|--------------------------------|
| <b>(i) With M &amp; B Engineering Limited</b> |                                |                                |                                |
| As per Note 28                                |                                |                                |                                |
| <b>(ii) With Key Management Personnel</b>     |                                |                                |                                |
| <b>a) Chirag Hasmukhbhai Patel</b>            |                                |                                |                                |
| Unsecured loan payable                        | -                              | 4.54                           | -                              |
| <b>(iii) With Significant Influence</b>       |                                |                                |                                |
| <b>a) Manibhai &amp; Brothers</b>             |                                |                                |                                |
| Outstanding Payable                           | 1.07                           | -                              | -                              |
| Outstanding Receivables                       | -                              | 0.45                           | -                              |
| <b>b) PBSPL Shel JV</b>                       |                                |                                |                                |
| Outstanding Payable                           | 3.09                           | 3.09                           | -                              |

Notes:

- 1 Related Party Transactions of subsidiaries are only disclosed for the period during which Holding-Subsidiary relationship existed.

**Note 29: First-time adoption of Ind AS**

The consolidated financial statement for the period ended March 31, 2024 is the first set of Financial Statements prepared in accordance with the requirements of IND AS 101 - First time adoption of Indian Accounting Standards. Accordingly, the transition date to IND AS is 01 April 2022. Upto the Financial year ended March 31, 2023, the Company prepared its consolidated financial statements in accordance with accounting standards notified under the Section 133 of the Act, read together with paragraph 7 of the Companies (Accounts) Rules, 2014 ("Indian GAAP" or "Previous GAAP") due to which the Special purpose Ind AS consolidated financial statements were prepared for the purpose of Initial Public Offer (IPO).

The Special purpose Ind AS consolidated Financial Statements as at and for the year ended March 31, 2023 have been prepared after making suitable adjustments to the accounting heads from their Indian GAAP values following accounting policies and accounting policy choices (both mandatory exceptions and optional exemptions availed as per Ind AS 101) consistent with that used at the date of transition to Ind AS (April 01, 2021) and as per the presentation, accounting policies and grouping/classifications including revised Schedule III disclosures followed as at and for the year ended March 31, 2024.

**Exemptions applied**

Ind AS 101 allows first-time adopters certain exemptions from the retrospective application of certain requirements under Ind AS. The Group has applied the following exemptions:

**1. Deemed cost: Property, plant and equipment, capital work in progress and intangible assets**

A first-time adopter may elect to measure an item of property, plant and equipment, right to use assets (leasehold land) at the date of transition at its fair value and use that fair value as its deemed cost at that date. In addition to this, Ind AS 101 permits a first-time adopter to elect to continue with the carrying value for intangible assets as recognized in the Restated Consolidated Financial Statements as at the date of transition to Ind AS, measured as per the previous GAAP and use that as its deemed cost as at the date of transition. The Group has elected to continue with the carrying value for the property, plant and equipment, capital work in progress and intangible assets and use it as deemed cost (net of depreciation/amortization) as at the date of transition (i.e. April 01, 2021).

**2. Leases**

As per Indian Accounting Standard (Ind AS) 101 First-time Adoption of Ind AS, provides exceptions to the retrospective application of Ind AS 116 lease. Accordingly, a first-time adopter may assess the classification of each element as finance or an operating lease at the date of transition to Ind AS on the basis of the facts and circumstances existing as at that date. If there is any lease newly classified as finance lease then the first-time adopter may recognize assets and liability at fair value on that date; and any difference between those fair values is recognized in retained earnings. Ind AS 116 requires an entity to assess whether a contract or arrangement contains a lease. In accordance with Ind AS 116, this assessment should be carried out at the inception of the contract or arrangement. However, the Group has used Ind AS 101 exemption where a first-time adopter may assess whether a contract existing at the date of transition to Ind AS's contains leases by applying paragraph 9-11 of Ind AS 116 to those contracts on the basis of facts and circumstances existing at that date. The Group as first-time adopter as a lessee recognized lease liabilities and right to use assets, and had adopted following approach to all of its leases by adopting modified retrospective method: (a) measured a lease liability at the date of transition to Ind AS. The Group has measured that lease liability at the present value of the remaining lease payments, discounted using the lessee's incremental borrowing rate at the date of transition to Ind AS. (b) measured a right-of-asset at the date of transition to Ind AS. The right-of-use assets were recognized based on the amount equal to the lease liabilities, and accrued lease payments previously recognized and reclassification of Leasehold land recognized previously under finance leases from property, plant and equipment.



**Practical expedients applied:**

In applying Ind AS 116 for the first time, the Group has used the following practical expedients permitted by the standard:

- (a) applied a single discount rate to a portfolio of leases with reasonably similar characteristics (i.e. a similar remaining lease term for a similar class of underlying asset in a similar economic environment).
- (b) elected not to apply the requirements of recognizing lease liabilities and right to use assets for which the lease term ends within 12 months of the date of transition to Ind AS. Instead, the Group accounted these leases as if they were short term leases and have accounted these lease payments as an expense on either a straight-line basis over the lease term or another systematic basis.
- (c) elected not to apply the requirements of recognizing lease liabilities and right to use assets for which the underlying asset is of low value. Instead, the Group accounted these leases as if they were short term leases and have accounted these lease payments as an expense on either a straight-line basis over the lease term or another systematic basis.
- (d) excluded initial direct costs from the measurement of the right to use assets at the date of transition to Ind AS.

**3. Investments in certain equity shares**

On the date of transition to Ind AS, a first-time adopter can designate investments in certain equity shares of certain entities i.e. other than subsidiaries, associates and joint arrangements, as instruments fair valued through the other comprehensive income (FVOCI) or Fair value through Profit and loss (FVTPL).

Accordingly, the Group has opted to designate such equity investments as FVTPL.

**Ind AS mandatory exceptions**

**1. Classification and measurement of financial assets**

Ind AS 101 requires an entity to assess classification and measurement of financial assets on the basis of the facts and circumstances that exist at the date of transition to Ind AS. The Group has applied the above requirement on transition date.

**Footnotes to the Statement of Assets and Liabilities as at March 31, 2023 and Statement of Profit and Loss (including other comprehensive income) for the year ended March 31, 2023.**

**A. Leases**

Lease recognized as operating leases in previous GAAP The Group has adopted modified retrospective method of Ind AS 116 and recognized the lease liabilities and right-to-use assets at the date of transition to Ind AS i.e. April 01, 2021 on the leases existing at that date. Lease liability recognized at fair value by measuring at present value of the remaining lease payments, discounted using the incremental borrowing rate at the date of transition to Ind AS. Right to use asset recognized an amount equal to the lease liability and security deposit of the respective lease. Hence at the date of transition to Ind AS i.e. April 01, 2021, lease liability of Rs. 20.28 Million and right to use asset of Rs. 20.89 Million were recognized. This led to increase in depreciation and interest expense by Rs. 5.55 Million and 1.66 Million respectively and decrease in (reversal of) rent of Rs. 5.86 Million in the year ended March 31, 2022 and increase in depreciation and interest expense by Rs. 6.66 Million and 1.52 Million respectively and decrease in (reversal of) rent of Rs. 7.27 Million in the year ended March 31, 2023

**B. Deferred tax**

Indian GAAP requires deferred tax accounting using the income statement approach, which focuses on differences between taxable profits and accounting profits for the period. Ind AS 12 requires entities to account for deferred taxes using the balance sheet approach, which focuses on temporary differences between the carrying amount of an asset or liability in the balance sheet and its tax base. The application of Ind AS 12 approach has resulted in recognition of deferred tax on new temporary differences which was not required under Indian GAAP. In addition, the various transitional adjustments lead to temporary differences. According to the accounting policies, the Group has to account for such differences. Accordingly, deferred tax liability is increased by 1.60 Million as at March 31, 2023, by 2.17 Million as at March 31, 2022 and by 1.05 Million as at April 01, 2021. The deferred tax charge (credit) is decreased by Rs. 1.12 Million in year ended March 31, 2022 and increased by Rs.0.58 Million in year ended March 31, 2023.

**C. Fair valuation in certain financial assets**

Under the Previous GAAP, investments in equity shares of entities not consolidated and mutual funds were classified as long-term investments measured at cost less provision for other than temporary diminution in the value. Under Ind AS, these investments have been fair valued through the statement of profit or loss. This has increased the investment carrying value by INR 10.12 Million, INR 20.89 Million and INR 15.38 Million on April 1, 2021, March 31, 2022 and March 31, 2023 respectively as compared to IGAAP. Security Deposit and Earnest Money Deposit have also been measured at Fair Value at the time of Ind AS adoption.

**D. Actuarial gains and losses accounted through OCI**

Under Ind AS, remeasurements i.e. actuarial gains and losses and the return on plan assets, excluding amounts included in the net interest expense on the net defined benefit liability are recognized in other comprehensive income instead of profit or loss. Under IGAAP, these remeasurements were forming part of the profit or loss for the year. Accordingly, INR 3.71 Million (net of taxes 2.78 Million) and INR 3.53 Million (net of taxes 2.64 Million) has been reclassified from the statement of profit and loss to statement of comprehensive income in 2022-23 and 21-22 respectively. However, this adjustment has no impact on the total equity on the transition date as well as March 31, 2023 and March 31, 2022.

**E. Other comprehensive income**

Under Indian GAAP, the Group has not presented other comprehensive income (OCI) separately. Hence, it has reconciled Indian GAAP profit or loss to profit or loss as per Ind AS. Further, Indian GAAP profit or loss is reconciled to total comprehensive income as per Ind AS.

**F. Retained earnings**

Retained earnings as at April 1, 2021 has been adjusted consequent to the Ind AS transition adjustments.

**Notes to Restated Consolidated Financial Statements**

**29.1 Statement of Assets and Liabilities**

| PARTICULARS                                                                                  | Footnote No. | As on           |              |
|----------------------------------------------------------------------------------------------|--------------|-----------------|--------------|
|                                                                                              |              | 31st March 2023 | Ind AS       |
|                                                                                              |              | IGAAP*          | Adjustments  |
| <b>ASSETS</b>                                                                                |              |                 |              |
| <b>Non-current assets</b>                                                                    |              |                 |              |
| Property, plant and equipment                                                                |              | 743.29          | -            |
| Capital work-in-progress                                                                     |              | 18.57           | -            |
| Intangible assets                                                                            |              | 33.17           | -            |
| Right to use assets                                                                          | A            | -               | 11.98        |
| Financial assets                                                                             |              |                 |              |
| (i) Investments                                                                              | C            | 35.79           | 15.38        |
| (ii) Loans                                                                                   |              | 3.00            | -            |
| (iii) Other financial assets                                                                 | C            | 49.59           | (5.11)       |
| <b>Total non-current assets</b>                                                              |              | <b>883.41</b>   | <b>22.25</b> |
| <b>Current assets</b>                                                                        |              |                 |              |
| Inventories                                                                                  |              | 1,746.33        | -            |
| Financial assets                                                                             |              |                 |              |
| i) Trade receivables                                                                         |              | 1,192.15        | -            |
| ii) Cash and bank balances                                                                   |              | 981.99          | -            |
| iii) Bank balances other than (ii) above                                                     |              | 274.09          | -            |
| iv) Loans                                                                                    |              | 2.78            | -            |
| v) Other financial assets                                                                    |              | 3.15            | -            |
| Other current assets                                                                         |              | 481.72          | -            |
| <b>Total current assets</b>                                                                  |              | <b>4,682.21</b> | <b>-</b>     |
| <b>Total assets</b>                                                                          |              | <b>5,565.62</b> | <b>22.25</b> |
| <b>EQUITY AND LIABILITIES</b>                                                                |              |                 |              |
| <b>Equity</b>                                                                                |              |                 |              |
| Equity share capital                                                                         |              | 200.00          | -            |
| Other equity                                                                                 |              | 1,604.28        | 7.05         |
| <b>Total equity</b>                                                                          |              | <b>1,804.28</b> | <b>7.05</b>  |
| <b>Non controlling interest</b>                                                              |              | <b>(9.64)</b>   | <b>-</b>     |
| <b>Non-current liabilities</b>                                                               |              |                 |              |
| Financial liabilities                                                                        |              |                 |              |
| i) Borrowings                                                                                |              | 892.70          | -            |
| ii) Lease liabilities                                                                        | A            | -               | 5.51         |
| Deferred tax liabilities (net)                                                               | B            | 48.22           | 1.60         |
| <b>Total non-current liabilities</b>                                                         |              | <b>940.92</b>   | <b>7.11</b>  |
| <b>Current liabilities</b>                                                                   |              |                 |              |
| Financial liabilities                                                                        |              |                 |              |
| i) Borrowings                                                                                |              | 594.78          | -            |
| ii) Lease liabilities                                                                        | A            | -               | 8.09         |
| iii) Trade payables                                                                          |              |                 |              |
| - (a) Total outstanding dues of micro enterprises and small enterprises                      |              | 130.92          | -            |
| - (b) Total outstanding dues of creditors other than micro enterprises and small enterprises |              | 1,210.24        | -            |
| iv) Other financial liabilities                                                              |              | 104.76          | -            |
| Short term provisions                                                                        |              | 127.99          | -            |
| Other current liabilities                                                                    |              | 661.37          | -            |
| <b>Total current liabilities</b>                                                             |              | <b>2,830.06</b> | <b>8.09</b>  |
| <b>Total equity and liabilities</b>                                                          |              | <b>5,565.62</b> | <b>22.25</b> |

\*The IGAAP figures have been reclassified to conform to Ind AS presentation requirements for the purposes of this

**Notes to Restated Consolidated Financial Statements**

**29.2 Statement of Profit and Loss (including other comprehensive income)**

| PARTICULARS                                                                               | Footnote No. | For the year ended<br>31st March 2023 |                |                 |
|-------------------------------------------------------------------------------------------|--------------|---------------------------------------|----------------|-----------------|
|                                                                                           |              | IGAAP*                                | Ajdustment     | IND AS          |
| <b>Income</b>                                                                             |              |                                       |                |                 |
| Revenue From Operations                                                                   |              | 8,804.70                              | -              | 8,804.70        |
| Other income                                                                              | C            | 82.95                                 | 2.39           | 85.34           |
| <b>Total income (I)</b>                                                                   |              | <b>8,887.65</b>                       | <b>2.39</b>    | <b>8,890.04</b> |
| <b>Expenses</b>                                                                           |              |                                       |                |                 |
| Cost of materials consumed and operational expenses                                       |              | 6,563.38                              | -              | 6,563.38        |
| (Increase)/Decrease in inventories of finished goods, stock in trade and work-in-progress |              | 116.39                                | -              | 116.39          |
| Employee benefits expenses                                                                | D            | 756.45                                | (3.71)         | 752.74          |
| Finance costs                                                                             | A            | 190.27                                | 1.52           | 191.79          |
| Depreciation and amortization expenses                                                    | A            | 96.35                                 | 6.66           | 103.01          |
| Other expenses                                                                            | A&C          | 695.57                                | 11.54          | 707.11          |
| <b>Total expenses (II)</b>                                                                |              | <b>8,418.41</b>                       | <b>16.01</b>   | <b>8,434.42</b> |
| <b>Restated Profit before tax (I-II)</b>                                                  |              | <b>469.24</b>                         | <b>(13.62)</b> | <b>455.62</b>   |
| <b>Tax expenses</b>                                                                       |              |                                       |                |                 |
| Current tax                                                                               |              | 131.37                                | -              | 131.37          |
| Deferred tax charge/(credit)                                                              | B            | (4.87)                                | (0.58)         | (5.45)          |
| <b>Total tax expense (IV)</b>                                                             |              | <b>126.50</b>                         | <b>(0.58)</b>  | <b>125.92</b>   |
| <b>Restated Profit for the year (III-IV)</b>                                              |              | <b>342.74</b>                         | <b>(13.04)</b> | <b>329.70</b>   |
| <b>Restated other comprehensive income/(loss)</b>                                         |              |                                       |                |                 |
| <b>Items that will not be reclassified to profit or loss</b>                              |              |                                       |                |                 |
| Re-measurement gain/ (loss) on defined benefit plans                                      | D            | -                                     | (3.71)         | (3.71)          |
| <b>Restated Other comprehensive income/(loss) for the year, net of tax (VI)</b>           |              | <b>-</b>                              | <b>(3.71)</b>  | <b>(3.71)</b>   |
| <b>Restated total comprehensive income for the year, net of tax (V-VI)</b>                |              | <b>342.74</b>                         | <b>(16.75)</b> | <b>325.99</b>   |
| <b>Less/(Add) Non Controlling Interest</b>                                                |              | <b>(12.00)</b>                        | <b>-</b>       | <b>(12.00)</b>  |
| <b>Total Comprehensive Income for the year (After Non Controlling Interest)</b>           |              | <b>354.74</b>                         | <b>(16.75)</b> | <b>337.99</b>   |

\*The IGAAP figures have been reclassified to conform to Ind AS presentation requirements for the purposes of this note.

Notes to Restated Consolidated Financial Statements

**30 Material Consumed**

| Particulars                    | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|--------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| HR Coils                       | 0.72                                | 6.19                                | 21.69                               |
| HR Plates                      | 2,179.22                            | 1,880.73                            | 1,877.50                            |
| Sheeting                       | 2,444.26                            | 1,825.51                            | 2,761.32                            |
| Other Steel                    | 529.68                              | 751.80                              | 446.24                              |
| Other material                 | 823.45                              | 681.32                              | 829.17                              |
| <b>Total material consumed</b> | <b>5,977.33</b>                     | <b>5,145.55</b>                     | <b>5,935.92</b>                     |

**31 Contingent Liability**

| Particulars                          | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
|--------------------------------------|------------------------|------------------------|------------------------|
| Outstanding Bank Guarantees and bond | 1,033.10               | 1,123.82               | 820.17                 |
| <b>Total contingent liability</b>    | <b>1,033.10</b>        | <b>1,123.82</b>        | <b>820.17</b>          |

**Capital Commitments**

|                                                                                                |              |              |              |
|------------------------------------------------------------------------------------------------|--------------|--------------|--------------|
| Estimated amount of contracts remaining to be executed on capital account and not provided for | 45.67        | 61.20        | 46.48        |
| <b>Total capital commitments</b>                                                               | <b>45.67</b> | <b>61.20</b> | <b>46.48</b> |

\*Bank Guarantees consists on Advance Bank Guarantees (ABG) and Performance Bank Guarantees (PBG) issued by the bank on behalf of the Company in favour of its customers. The Advance Bank guarantees are issued when we are securing our advance against the order. The same is cancelled when prorata supply is made. Performance bank guarantees are issued to secure the performance against the job and it is normally issued at the end of the project against satisfactory performance and normally has a validity for a year.

**32 Value Of Imports On C.I.F. Basis During The Year/Period**

| Particulars                                                         | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|---------------------------------------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| (i) Raw Materials                                                   | 2,043.98                            | 1,717.18                            | 1,078.86                            |
| (ii) Components – spare parts                                       | 7.79                                | 2.70                                | 6.56                                |
| (iii) Capital Goods                                                 | 34.18                               | 36.61                               | 18.31                               |
| <b>Total value of imports on C.I.F basis during the year/period</b> | <b>2,085.95</b>                     | <b>1,756.49</b>                     | <b>1,103.73</b>                     |

**33 Earning In Foreign Currency On Account Of**

| Particulars                                  | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|----------------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Earning in foreign exchange<br>–Export Sales | 310.12                              | 158.62                              | 421.56                              |
| <b>Total earning in foreign currency</b>     | <b>310.12</b>                       | <b>158.62</b>                       | <b>421.56</b>                       |

**34 Expenditure In Foreign Currency On Account Of**

| Particulars                                               | For the year ended<br>31 March 2025 | For the year ended<br>31 March 2024 | For the year ended<br>31 March 2023 |
|-----------------------------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Expenditure in foreign currency :<br>– Foreign Travelling | 15.79                               | 5.32                                | 4.76                                |
| – Interest                                                | 56.74                               | 46.70                               | 21.40                               |
| – Others                                                  | 37.60                               | 4.73                                | 10.27                               |
| <b>Total expenditure in foreign currency</b>              | <b>110.13</b>                       | <b>56.75</b>                        | <b>36.43</b>                        |

**Note 35: Additional regulatory disclosures as per Schedule III of Companies Act. 2013**

- I. The Group does not have any investment property.
- II. As per the Group's accounting policy, Property, Plant and Equipment and intangible assets are carried at historical cost (less accumulated depreciation & impairment, if any), hence the revaluation related disclosures required as per Additional Regulatory Information of Schedule III (revised) to the Companies Act, is not applicable.
- III. No proceedings have been initiated or pending against the Company for holding any Benami property under the Benami Transactions (Prohibition) Act, 1988 (45 of 1988) and the rules made thereunder.
- IV. The Group has adhered to debt repayment and interest service obligations on time. Wilful defaulter related disclosures required as per Additional Regulatory Information of Schedule III (revised) to the Companies Act, is not applicable.
- V. Details of transactions with struck off companies: (in INR)

| Sr. No. | Transactions with                         | Name of Struck off company                  | Nature of transactions with struck off companies | Relationship with the struck off company, if any. | Balance outstanding as on 31/03/2025 | Balance outstanding as on 31/03/2024 | Balance outstanding as on 31/03/2023 | Purchase/ (Sales) | (Payment)/ Receipt |
|---------|-------------------------------------------|---------------------------------------------|--------------------------------------------------|---------------------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|-------------------|--------------------|
| 1       | M & B engineering Limited                 | Indra Infra Steels Private Limited          | Contractor                                       | Vendor                                            | 2,528                                | 2,528                                | 2,528                                | -                 | -                  |
| 2       | Phenix Building Solutions Private Limited | Kinjal Infrastructure Private Limited       | Erection Service                                 | Vendor                                            | 2,34,764                             | 2,34,764                             | 2,34,764                             | -                 | -                  |
| 3       | Phenix Building Solutions Private Limited | R. S. Technocrate Private Limited           | Erection Service                                 | Vendor                                            | 30,034                               | 30,034                               | 30,034                               | -                 | -                  |
| 4       | Phenix Building Solutions Private Limited | Dreizack India Construction Private Limited | Erection Service                                 | Vendor                                            | 18,039                               | 18,039                               | 18,039                               | -                 | -                  |

Notes to the Restated Consolidated Financial Statements

- VI. All applicable cases where registration of charges or satisfaction is required to be filed with Registrar of Companies have been filed. No registration or satisfaction is pending at the year ended March 31, 2025.
- VII. The Group has complied with the number of layers prescribed under clause (87) of Section 2 of the Companies Act, 2013 read with Companies (Restriction on number of Layers) Rules, 2017.
- VIII. The Group has not advanced or loaned or invested funds to any other person(s) or entity(ies), including foreign entities (Intermediaries) with the understanding that the Intermediary shall:
- a) Directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the company (ultimate beneficiaries) or
  - b) Provide any guarantee, security or the like to or on behalf of the ultimate beneficiary.
- IX. The Group have not received any fund from any person(s) or entity(ies), including foreign entities (Funding Party) with the understanding (whether recorded in writing or otherwise) that the Company shall:
- a) Directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party (Ultimate Beneficiaries) or
  - b) Provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries
- X. The Group has not operated in any crypto currency or virtual currency transactions.
- XI. During the year the Group has not disclosed or surrendered, any income other than the income recognised in the books of accounts in the tax assessments under Income Tax Act, 1961.



Notes to Restated Consolidated Financial Statements

36 Fair Value Measurements:

A Accounting Classification and Fair Values

As at 31 March 2025

| Particulars                           | Carrying Value |                 |              |        |                 | Fair Value   |                 |         |                 |
|---------------------------------------|----------------|-----------------|--------------|--------|-----------------|--------------|-----------------|---------|-----------------|
|                                       | At Cost        | Amortised Cost  | FVTPL        | FVTOCI | Total           | Level 1      | Level 2         | Level 3 | Total           |
| Investments                           | -              | -               | 51.06        | -      | 51.06           | 51.06        | -               | -       | 51.06           |
| Loans                                 | -              | 5.63            | -            | -      | 5.63            | -            | 5.63            | -       | 5.63            |
| Trade Receivables                     | -              | 1,923.57        | -            | -      | 1,923.57        | -            | 1,923.57        | -       | 1,923.57        |
| Cash and Bank Balances                | -              | 296.35          | -            | -      | 296.35          | -            | 296.35          | -       | 296.35          |
| Other Bank Balances                   | -              | 551.80          | -            | -      | 551.80          | -            | 551.80          | -       | 551.80          |
| Other Financial Assets                | -              | 51.24           | -            | -      | 51.24           | -            | 51.24           | -       | 51.24           |
| <b>Total Financial Assets</b>         | -              | <b>2,828.59</b> | <b>51.06</b> | -      | <b>2,879.65</b> | <b>51.06</b> | <b>2,828.59</b> | -       | <b>2,879.65</b> |
| Borrowings (Incl. Current Maturities) | -              | 1,861.33        | -            | -      | 1,861.33        | -            | 1,861.33        | -       | 1,861.33        |
| Lease Liabilities                     | -              | 46.45           | -            | -      | 46.45           | -            | 46.45           | -       | 46.45           |
| Trade Payable                         | -              | 2,266.43        | -            | -      | 2,266.43        | -            | 2,266.43        | -       | 2,266.43        |
| Other Financial Liabilities           | -              | 153.94          | -            | -      | 153.94          | -            | 153.94          | -       | 153.94          |
| <b>Total Financial Liabilities</b>    | -              | <b>4,328.15</b> | -            | -      | <b>4,328.15</b> | -            | <b>4,328.15</b> | -       | <b>4,328.15</b> |

As at 31 March 2024

| Particulars                           | Carrying Value |                 |              |        |                 | Fair Value   |                 |         |                 |
|---------------------------------------|----------------|-----------------|--------------|--------|-----------------|--------------|-----------------|---------|-----------------|
|                                       | At Cost        | Amortised Cost  | FVTPL        | FVTOCI | Total           | Level 1      | Level 2         | Level 3 | Total           |
| Investments                           | -              | -               | 68.99        | -      | 68.99           | 68.99        | -               | -       | 68.99           |
| Loans                                 | -              | 7.56            | -            | -      | 7.56            | -            | 7.56            | -       | 7.56            |
| Trade Receivables                     | -              | 1,389.60        | -            | -      | 1,389.60        | -            | 1,389.60        | -       | 1,389.60        |
| Cash and Bank Balances                | -              | 734.41          | -            | -      | 734.41          | -            | 734.41          | -       | 734.41          |
| Other Bank Balances                   | -              | 257.91          | -            | -      | 257.91          | -            | 257.91          | -       | 257.91          |
| Other Financial Assets                | -              | 37.57           | -            | -      | 37.57           | -            | 37.57           | -       | 37.57           |
| <b>Total Financial Assets</b>         | -              | <b>2,427.05</b> | <b>68.99</b> | -      | <b>2,496.04</b> | <b>68.99</b> | <b>2,427.05</b> | -       | <b>2,496.04</b> |
| Borrowings (Incl. Current Maturities) | -              | 2,048.42        | -            | -      | 2,048.42        | -            | 2,048.42        | -       | 2,048.42        |
| Lease Liabilities                     | -              | 6.44            | -            | -      | 6.44            | -            | 6.44            | -       | 6.44            |
| Trade Payable                         | -              | 933.14          | -            | -      | 933.14          | -            | 933.14          | -       | 933.14          |
| Other Financial Liabilities           | -              | 124.49          | -            | -      | 124.49          | -            | 124.49          | -       | 124.49          |
| <b>Total Financial Liabilities</b>    | -              | <b>3,112.49</b> | -            | -      | <b>3,112.49</b> | -            | <b>3,112.49</b> | -       | <b>3,112.49</b> |

As at 31 March 2023

| Particulars                           | Carrying Value |                 |              |        |                 | Fair Value   |                 |         |                 |
|---------------------------------------|----------------|-----------------|--------------|--------|-----------------|--------------|-----------------|---------|-----------------|
|                                       | At Cost        | Amortised Cost  | FVTPL        | FVTOCI | Total           | Level 1      | Level 2         | Level 3 | Total           |
| Investments                           | -              | -               | 51.17        | -      | 51.17           | 51.17        | -               | -       | 51.17           |
| Loans                                 | -              | 5.78            | -            | -      | 5.78            | -            | 5.78            | -       | 5.78            |
| Trade Receivables                     | -              | 1,192.15        | -            | -      | 1,192.15        | -            | 1,192.15        | -       | 1,192.15        |
| Cash and Bank Balances                | -              | 981.99          | -            | -      | 981.99          | -            | 981.99          | -       | 981.99          |
| Other Bank Balances                   | -              | 274.09          | -            | -      | 274.09          | -            | 274.09          | -       | 274.09          |
| Other Financial Assets                | -              | 47.63           | -            | -      | 47.63           | -            | 47.63           | -       | 47.63           |
| <b>Total Financial Assets</b>         | -              | <b>2,501.64</b> | <b>51.17</b> | -      | <b>2,552.81</b> | <b>51.17</b> | <b>2,501.64</b> | -       | <b>2,552.81</b> |
| Borrowings (Incl. Current Maturities) | -              | 1,487.48        | -            | -      | 1,487.48        | -            | 1,487.48        | -       | 1,487.48        |
| Lease Liabilities                     | -              | 13.60           | -            | -      | 13.60           | -            | 13.60           | -       | 13.60           |
| Trade Payable                         | -              | 1,341.16        | -            | -      | 1,341.16        | -            | 1,341.16        | -       | 1,341.16        |
| Other Financial Liabilities           | -              | 104.76          | -            | -      | 104.76          | -            | 104.76          | -       | 104.76          |
| <b>Total Financial Liabilities</b>    | -              | <b>2,947.00</b> | -            | -      | <b>2,947.00</b> | -            | <b>2,947.00</b> | -       | <b>2,947.00</b> |

B Measurement of Fair Values

i Investments in Associate and Subsidiaries

Investments in Associate and Subsidiaries have been accounted at historical cost. Since these are scoped out of Ind AS 109 for the purposes of measurement, the same have not been disclosed under fair value classification.

ii Financial Instrument measured at Amortised Cost

The carrying amount of financial assets and financial liabilities measured at amortised cost in the financial statements are reasonable approximation of their fair values since the company does not anticipate that the carrying amounts would be significantly different from the values that would eventually be received or settled.

iii Levels 1, 2 and 3 : Valuation Techniques and Key Inputs

Level 1 : It includes Investment that has a quoted price and which are actively traded on the stock exchanges. It is being valued using the closing price as at the reporting period on the stock exchanges.

Level 2: The fair value of financial instruments that are not traded in an active market is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in Level 3.

iv There have been no transfers between Level 1, 2 and 3 during the years.

**Notes to Restated Consolidated Financial Statements**

**37 Financial Risk Management**

The Company's financial liabilities comprise mainly of borrowings, trade and other payables and financial assets comprise mainly of investments, Cash and Bank Balances, other balances with banks, loans, trade and other receivables.

The Company is exposed to Market risk, Credit risk and Liquidity risk. The Board of the Company monitors the risk as per risk management policy. Further they also have oversight in the area of financial risks and controls. The following disclosures summarize the Company's exposure to financial risks. Quantitative sensitivity analysis have been provided to reflect the impact of reasonably possible changes in market rates on the financial results, cash flows and financial position of the Company.

**A Market Risk**

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risks: interest rate risk, currency risk and other price risk. Financial instruments affected by market risk includes borrowings, investments, trade payables, trade receivables and loans.

Within the various methodologies to analyse and manage risk, Company has implemented a system based on "sensitivity analysis" on symmetric basis. This tool enables the risk managers to identify the risk position of the entities. Sensitivity analysis provides an approximate quantification of the exposure in the event that certain specified parameters were to be met under a specific set of assumptions. The risk estimates provided here assume:

- a parallel shift of 100-basis points of the interest rate yield curves in major currencies.
- a simultaneous, parallel foreign exchange rates shift in which the INR appreciates / depreciates against all currencies by 5%
- 10% increase / decrease in prices of all investments traded in an active market, which are classified as financial asset measured at FVTPL.

The potential economic impact, due to these assumptions, is based on the occurrence of adverse / inverse market conditions and reflects estimated changes resulting from the sensitivity analysis. Actual results that are included in the Statement of profit and loss may differ materially from these estimates due to actual developments in the global financial markets.

The analyses exclude the impact of movements in market variables on the carrying values of gratuity and other post-retirement obligations and provisions.

**The following assumption has been made in calculating the sensitivity analysis:**

The sensitivity of the relevant statement of profit or loss item is the effect of the assumed changes in respective market risks. This is based on the financial assets and financial liabilities held at 31 March 2025, 31 March 2024 and 31 March 2023.

**i Interest Rate Risk**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Summary of interest bearing financial assets and financial liabilities has been provided below:

| Particulars                               | As at           |                 |                 |
|-------------------------------------------|-----------------|-----------------|-----------------|
|                                           | 31 March 2025   | 31 March 2024   | 31 March 2023   |
| <b>Financial Assets</b>                   |                 |                 |                 |
| Loans                                     | 5.63            | 7.56            | 5.78            |
| Security Deposits                         | 46.61           | 35.20           | 44.48           |
| <b>Total</b>                              | <b>52.24</b>    | <b>42.76</b>    | <b>50.26</b>    |
| <b>Financial Liabilities</b>              |                 |                 |                 |
| Borrowings (Including current maturities) | 1,861.33        | 2,048.42        | 1,487.48        |
| Lease Liability                           | 46.45           | 6.44            | 13.60           |
| <b>Total</b>                              | <b>1,907.78</b> | <b>2,054.86</b> | <b>1,501.08</b> |

**Interest Rate Sensitivity**

Profit or loss is sensitive to higher/lower interest expense from borrowings as a result of change in interest rates. The following table demonstrates the sensitivity of floating rate financial instruments to a reasonably possible change in interest rates. The risk estimates provided assume a parallel shift of 100 basis points interest rate across all yield curves. This calculation also assumes that the change occurs at the balance sheet date and has been calculated based on risk exposures outstanding as at that date. The period end balances are not necessarily representative of the average debt outstanding during the period.

**Impact on Profit after Tax**

| Particulars                  | Year ended<br>31 March 2025 | Year ended<br>31 March 2024 | Year ended<br>31 March 2023 |
|------------------------------|-----------------------------|-----------------------------|-----------------------------|
| Increase in 100 basis points | (13.89)                     | (15.06)                     | (10.86)                     |
| Decrease in 100 basis points | 13.89                       | 15.06                       | 10.86                       |

**B Credit Risk**

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Company is exposed to credit risk primarily trade receivables, loans and other financial assets including deposits with banks. Credit risk arising from trade receivables is managed in accordance with the Company's established policy, procedures and control relating to customer credit risk management.

**Trade Receivables**

Customer credit risk is managed by each business unit subject to the Company's established policy and procedures. Trade receivables are non-interest bearing. Historical experience of collecting receivables of the Company is supported by low level of past default and hence the credit risk is perceived to be low.

**Reconciliation of loss allowance provision – Trade receivables**

| Particulars                                       | As at<br>31 March 2025 | As at<br>31 March 2024 | As at<br>31 March 2023 |
|---------------------------------------------------|------------------------|------------------------|------------------------|
| Loss allowance as at beginning of the year/period | -                      | -                      | -                      |
| Changes in Loss allowance                         | -                      | -                      | -                      |
| Loss allowances as at end of the year/period      | -                      | -                      | -                      |

**Financial instruments and cash deposits**

Credit risk from balances with banks and financial institutions is managed by the Company's finance department in accordance with the Company's policy. Investments of surplus funds are made only with approved counterparties. Credit risk arising from these financial assets is perceived to be very low.

**Other financial assets**

This comprises mainly of deposits, Loans to employees and other receivables. Credit risk arising from these financial assets is limited.

**Notes to Restated Consolidated Financial Statements**

**C Liquidity Risk**

Liquidity risk is the risk that the Company will encounter difficulty in raising funds to meet commitments associated with financial instruments that are settled by delivering cash or another financial asset. Liquidity risk may result from an inability to sell a financial asset quickly at close to its fair value. The Company's objective is to, at all times maintain optimum levels of liquidity to meet its cash and collateral requirements. The Company closely monitors its liquidity position and deploys a robust cash management system. It maintains adequate sources of financing from both banks and financial institutions at an optimised cost.

The table below analysis non-derivative financial liabilities of the Company into relevant maturity groupings based on the remaining period from the reporting date to the contractual maturity date. The amounts disclosed under the ageing buckets are the contractual undiscounted cash flows and includes contractual interest payments.

| (INR in Millions)            |                 |                     |                     |                 |
|------------------------------|-----------------|---------------------|---------------------|-----------------|
| Particulars                  | Carrying amount | Less than 12 months | More than 12 months | Total           |
| <b>As at 31 March 2025</b>   |                 |                     |                     |                 |
| <b>Financial Liabilities</b> |                 |                     |                     |                 |
| Borrowings                   | 1,861.33        | 1,319.20            | 542.13              | 1,861.33        |
| Trade Payables               | 2,266.43        | 2,256.36            | 10.07               | 2,266.43        |
| Other Financial Liabilities  | 153.94          | 153.94              | -                   | 153.94          |
| <b>Total</b>                 | <b>4,281.70</b> | <b>3,729.50</b>     | <b>552.20</b>       | <b>4,281.70</b> |
| <b>As at 31 March 2024</b>   |                 |                     |                     |                 |
| <b>Financial Liabilities</b> |                 |                     |                     |                 |
| Borrowings                   | 2,048.42        | 1,609.59            | 438.83              | 2,048.42        |
| Trade Payables               | 933.14          | 927.35              | 5.79                | 933.14          |
| Other Financial Liabilities  | 124.49          | 124.49              | -                   | 124.49          |
| <b>Total</b>                 | <b>3,106.05</b> | <b>2,661.43</b>     | <b>444.62</b>       | <b>3,106.05</b> |
| <b>As at 31 March 2023</b>   |                 |                     |                     |                 |
| <b>Financial Liabilities</b> |                 |                     |                     |                 |
| Borrowings                   | 1,487.48        | 594.78              | 892.70              | 1,487.48        |
| Trade Payables               | 1,341.16        | 1,339.68            | 1.48                | 1,341.16        |
| Other Financial Liabilities  | 104.76          | 104.76              | -                   | 104.76          |
| <b>Total</b>                 | <b>2,933.40</b> | <b>2,039.22</b>     | <b>894.18</b>       | <b>2,933.40</b> |

The following table details the Company's expected maturity for its non-derivative financial assets. The table has been drawn up based on the undiscounted contractual maturities of the financial assets. The inclusion of information on non-derivative financial assets is necessary in order to understand the Entity's liquidity risk management as the liquidity is managed on a net asset and liability basis.

| (INR in Millions)          |                 |                     |                     |                 |
|----------------------------|-----------------|---------------------|---------------------|-----------------|
| Particulars                | Carrying amount | Less than 12 months | More than 12 months | Total           |
| <b>As at 31 March 2025</b> |                 |                     |                     |                 |
| <b>Financial Assets</b>    |                 |                     |                     |                 |
| Investments                | 51.06           | -                   | 51.06               | 51.06           |
| Loans                      | 5.63            | 2.63                | 3.00                | 5.63            |
| Trade Receivables          | 1,923.57        | 1,636.90            | 286.67              | 1,923.57        |
| Cash and Bank Balances     | 296.35          | 296.35              | -                   | 296.35          |
| Other Bank Balances        | 551.80          | 551.80              | -                   | 551.80          |
| Other Financial Assets     | 51.24           | 4.63                | 46.61               | 51.24           |
| <b>Total</b>               | <b>2,879.65</b> | <b>2,492.31</b>     | <b>387.34</b>       | <b>2,879.65</b> |
| <b>As at 31 March 2024</b> |                 |                     |                     |                 |
| <b>Financial Assets</b>    |                 |                     |                     |                 |
| Investments                | 68.99           | -                   | 68.99               | 68.99           |
| Loans                      | 7.56            | 4.56                | 3.00                | 7.56            |
| Trade Receivables          | 1,389.60        | 1,129.32            | 260.28              | 1,389.60        |
| Cash and Bank Balances     | 734.41          | 734.41              | -                   | 734.41          |
| Other Bank Balances        | 257.91          | 257.91              | -                   | 257.91          |
| Other Financial Assets     | 37.57           | 2.37                | 35.20               | 37.57           |
| <b>Total</b>               | <b>2,496.04</b> | <b>2,128.57</b>     | <b>367.47</b>       | <b>2,496.04</b> |
| <b>As at 31 March 2023</b> |                 |                     |                     |                 |
| <b>Financial Assets</b>    |                 |                     |                     |                 |
| Investments                | 51.17           | -                   | 51.17               | 51.17           |
| Loans                      | 5.78            | 2.78                | 3.00                | 5.78            |
| Trade Receivables          | 1,192.15        | 1,109.92            | 82.23               | 1,192.15        |
| Cash and Bank Balances     | 981.99          | 981.99              | -                   | 981.99          |
| Other Bank Balances        | 274.09          | 274.09              | -                   | 274.09          |
| Other Financial Assets     | 47.63           | 3.15                | 44.48               | 47.63           |
| <b>Total</b>               | <b>2,552.81</b> | <b>2,371.93</b>     | <b>180.88</b>       | <b>2,552.81</b> |

**38 Capital Management**

The Company's objectives when managing capital are to:

- safeguard their ability to continue as a going concern, so that they can continue to provide returns for shareholders and benefits for other stakeholders, and maintain an optimal capital structure to reduce the cost of capital. The Company monitors capital using a ratio of 'adjusted net debt' to 'adjusted equity'. For this purpose, adjusted net debt is defined as total borrowings, less Cash and Bank Balances. Adjusted equity comprises all component of equity. The company's adjusted net to debt equity ratio is as follows:

| (INR in Millions)                 |          |               |               |
|-----------------------------------|----------|---------------|---------------|
| Particulars                       | #####    | 31 March 2024 | 31 March 2023 |
| Total Borrowings                  | 1,861.33 | 2,048.42      | 1,487.48      |
| Less: Cash and Bank Balances      | 296.35   | 734.41        | 981.99        |
| Adjusted Net debt                 | 1,564.98 | 1,314.01      | 505.49        |
| Total Equity                      | 3,065.34 | 2,330.32      | 1,805.12      |
| Adjusted Net debt to equity ratio | 51.05%   | 56.39%        | 28.00%        |

As per our report of even date

For and on behalf of Board of Directors

**For Talati & Talati LLP**  
Chartered Accountants  
(Firm Reg. No : 110758W/W100377)

Chirag Hasmukhbhai Patel  
**Joint Managing Director**  
DIN: 00260514

Malav Girishbhai Patel  
**Joint Managing Director**  
DIN: 00260602

Umesh Talati  
**(Partner)**  
Membership Number : 034834

Pankaj Naresh  
**Chief Executive Officer**

Mayur Satishbhai Patel  
**Chief Executive Officer**

Place : Ahmedabad  
Date : July 14, 2025

Keyur Bachubhai Shah  
**Chief Financial Officer**  
Place : Ahmedabad  
Date : July 14, 2025

Palak Dilipbhai Parekh  
**Company Secretary**

## OTHER FINANCIAL INFORMATION

### Accounting Ratios

The details of accounting ratios derived from our Restated Consolidated Financial Statements required to be disclosed under the SEBI ICDR Regulations are set out below:

(in ₹, except share data)

| Particulars                         | Fiscal 2025 | Fiscal 2024 | Fiscal 2023 |
|-------------------------------------|-------------|-------------|-------------|
| Earnings per Equity Share           |             |             |             |
| - Basic Earnings per share (in ₹)   | 15.41       | 9.17        | 6.82        |
| - Diluted Earnings per share (in ₹) | 15.41       | 9.17        | 6.82        |
| RoNW (in %)                         | 25.13%      | 19.58%      | 18.22%      |
| NAV per Equity Share (in ₹)         | 61.31       | 46.61       | 36.10       |
| EBITDA (in ₹ million)               | 1,263.77    | 796.22      | 664.30      |

Notes:

1. Basic EPS (₹) = Basic earnings per share are calculated by dividing the restated profit for the year by the weighted average number of Equity Shares outstanding during the year.
2. Diluted EPS (₹) = Diluted earnings per share are calculated by dividing the restated profit for the year by the weighted average number of Equity Shares outstanding during the year.
3. Return on net worth (RoNW) is calculated as restated profit for the year divided by total equity.
4. Net asset value per equity share is calculated as total equity (excluding non-controlling interest) divided by Number of equity shares outstanding at the end of the year.
5. EBITDA is calculated as restated profit for the year minus other income plus finance costs, depreciation and amortisation expense and total tax expense.

In accordance with the SEBI ICDR Regulations, the audited standalone financial statements of our Company and its Material Subsidiary as at and for the Fiscals 2025, 2024 and 2023 are available on our website at [www.mbel.in](http://www.mbel.in).

Our Company is providing a link to this website solely to comply with the requirements specified in the SEBI ICDR Regulations. The Audited Financial Statements and reports thereon do not constitute, (i) a part of the Draft Red Herring Prospectus; or (ii) this Red Herring Prospectus or (iii) a prospectus, a statement in lieu of a prospectus, an offering circular, an offering memorandum, an advertisement, an offer or a solicitation of any offer or an offer document to purchase or sell any securities under the Companies Act, the SEBI ICDR Regulations, or any other applicable law in India or elsewhere.

The Audited Financial Statements and reports thereon should not be considered as part of information that any investor should consider subscribing for or purchase any securities of our Company or any entity in which our Shareholders have significant influence and should not be relied upon or used as a basis for any investment decision. None of the entities specified above, nor any of their advisors, nor the BRLMs, nor the Selling Shareholders, nor any of their respective employees, directors, affiliates, agents or representatives accept any liability whatsoever for any loss, direct or indirect, arising from any information presented or contained in the Audited Financial Statements, or the opinions expressed therein.

### Reconciliation of non-GAAP measures

Reconciliation for the following non-GAAP financial measures included in this section, is set out below:

#### Reconciliation of Restated Profit for the year to EBITDA and EBITDA Margin

The table below reconciles restated profit for the year to EBITDA. EBITDA is calculated as profit for the year minus other income plus finance costs, depreciation and amortisation expense and total tax expense, while EBITDA Margin is calculated as EBITDA divided by revenue from operations.

(₹ million, unless otherwise stated)

| Particulars                                | Fiscal 2025     | Fiscal 2024   | Fiscal 2023   |
|--------------------------------------------|-----------------|---------------|---------------|
| <b>Profit for the year (I)</b>             | 770.47          | 456.34        | 328.92        |
| Other income (II)                          | 83.35           | 132.00        | 85.34         |
| Finance costs (III)                        | 199.58          | 230.58        | 191.79        |
| Depreciation and amortization expense (IV) | 125.18          | 88.80         | 103.01        |
| Total tax expense (V)                      | 251.89          | 152.50        | 125.92        |
| <b>EBITDA (VI = I-II+III+IV+V)</b>         | <b>1,263.77</b> | <b>796.22</b> | <b>664.30</b> |
| Revenue from operations (VII)              | 9,885.54        | 7,950.60      | 8,804.70      |
| <b>EBITDA Margin (%) (VIII) = (VI/VII)</b> | <b>12.78%</b>   | <b>10.01%</b> | <b>7.54%</b>  |

**Reconciliation of total equity to net asset value per equity share**

The table below reconciles total equity to net asset value per equity share. Net asset value per equity share is calculated as total equity (excluding non-controlling interest) divided by Number of equity shares outstanding at the end of the year.

| Particulars                                                          | Fiscal 2025 | Fiscal 2024 | Fiscal 2023 |
|----------------------------------------------------------------------|-------------|-------------|-------------|
| Total equity (excluding non-controlling interest) (I) (₹ million)    | 3,065.34    | 2,330.32    | 1,805.12    |
| Number of equity shares outstanding at the end of the year (II)      | 50,000,000  | 5,00,00,000 | 5,00,00,000 |
| Net Asset Value per equity share (III) = (I/II) (₹ per equity share) | 61.31       | 46.61       | 36.10       |

**Related Party Transactions**

For details of the related party transactions, as per the requirements under applicable Accounting Standards i.e. Ind AS 24 'Related Party Disclosures' for Fiscals 2025, 2024 and 2023, read with the SEBI ICDR Regulations, and as reported in the Restated Consolidated Financial Statements, see "*Restated Consolidated Financial Statements - Note 28* on page 339.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

*The following discussion of our financial condition and results of operations should be read in conjunction with our Restated Consolidated Financial Statements on page 300.*

*Our Company's financial year commences on April 1 and ends on March 31 of the immediately subsequent year, and references to a particular fiscal year are to the 12 months ended March 31 of that particular year. Unless otherwise indicated or the context otherwise requires, the financial information for Fiscal 2025, Fiscal 2024, and Fiscal 2023, included herein is based on or derived from our Restated Consolidated Financial Statements included in this Red Herring Prospectus. For further information, see "Restated Consolidated Financial Statements" beginning on page 300. Please also refer to "Definitions and Abbreviations" on page 1 for certain terms used in this section. The Restated Consolidated Financial Statements is based on our audited financial statements and is restated in accordance with the Companies Act, 2013, and the SEBI ICDR Regulations. Our audited financial statements are prepared in accordance with Indian Accounting Standards, which differs in certain material respects with IFRS and U.S. GAAP. For details, see "Risk Factors – Certain differences exist between Ind AS used to prepare our financial information and other accounting principles, such as US GAAP and IFRS which may affect investors' assessments of our Company's financial condition" on page 72.*

*This Red Herring Prospectus also contains certain forward-looking statements that involve risks, assumptions, estimates and uncertainties. Our actual results could differ from those anticipated in these forward-looking statements as a result of certain factors, including the considerations described below and elsewhere in this Red Herring Prospectus. See "Forward-Looking Statements" on page 17.*

*Unless the context otherwise requires, in this section, references to "we", "us", "our" "our Company" or "the Company" refers to M&B Engineering Limited and its Subsidiaries on a consolidated basis.*

*Unless otherwise indicated, industry and market data used in this section has been derived from the industry report titled "Assessment of Pre-engineered buildings, structural steel and self-supported roofing industries" dated July, 2025 (the "**CRISIL Report**") which is exclusively prepared for the purpose of the Offer and issued by CRISIL Intelligence, a division of CRISIL Limited ("**CRISIL**") and is exclusively commissioned for an agreed fee and paid for by the Company in connection with the Offer. CRISIL was appointed pursuant to the engagement letter entered into with our Company dated June 17, 2025. CRISIL is not related in any other manner to our Company. The data included herein includes excerpts from the CRISIL Report and may have been re-ordered by us for the purposes of presentation. Further, the CRISIL Report was prepared on the basis of information as of specific dates and opinions in the CRISIL Report may be based on estimates, projections, forecasts and assumptions that may be as of such dates. CRISIL has prepared this study in an independent and objective manner, and it has taken all reasonable care to ensure its accuracy and has further advised that it has taken due care and caution in preparing the CRISIL Report based on the information obtained by it from sources which it considers reliable. Unless otherwise indicated, financial, operational, industry and other related information derived from the CRISIL Report and included herein with respect to any particular year refers to such information for the relevant calendar year. A copy of the CRISIL Report will be available on the website of our Company at [www.mbel.in](http://www.mbel.in) from the date of the Red Herring Prospectus until the Bid/ Offer Closing Date. Further, the CRISIL Report is not a recommendation to invest or disinvest in any company covered in the report. Prospective investors are advised not to unduly rely on the CRISIL Report. The views expressed in the CRISIL Report are that of CRISIL. For more information and risks in relation to commissioned reports, see "Risk Factors – Certain sections of this Red Herring Prospectus contain information from the CRISIL Report which we commissioned and purchased and any reliance on such information for making an investment decision in the Offer is subject to inherent risks" on page 67. Also see, "Certain Conventions, Presentation of Financial, Industry and Market Data – Industry and Market Data" on page 15.*

### OVERVIEW

For details in relation to our business overview, strengths, strategies and business operations, please see "*Our Business*" beginning on page 204.

### SIGNIFICANT FACTORS AFFECTING OUR RESULTS OF OPERATIONS

The results of our operations and our financial conditions are affected by numerous factors and uncertainties, many of which may be beyond our control, including as discussed in "*Our Business*" and "*Risk Factors*", beginning on pages 204 and 28. Set forth below is a discussion of certain factors that we believe may be expected to have a significant effect on our financial condition and results of operations:

#### ***Demand for PEBs and Self-Supported Steel Roofing Solutions***

We are one of India's leading Pre-Engineered Buildings ("**PEBs**") players (installed capacity being greater than 100,000 MTPA). Our Company has installed capacity of 103,800 MTPA related to PEB structures and 1,800,000 square metres per annum for Self-Supported Roofing solutions as on March 31, 2025. (Source: CRISIL Report). We believe that we have been

able to achieve such leadership position by leveraging on our comprehensive suite of services and integrated manufacturing facilities, ability to deliver solutions, strong focus on customer service and our well-established execution track record of over 9,500 projects. We believe that our leadership position offers us competitive advantages such as reduced costs due to economies of scale and better pricing power.

As per the CRISIL Report, Indian PEB industry expanded at a CAGR of ~8.3% over Fiscals 2019-2025, growing from ₹ 130 billion in Fiscal 2019 to ₹ 210 billion in Fiscal 2025. The medium-term outlook is optimistic, with the industry growing at a strong 9.5-10.5% CAGR between Fiscals 2025 and 2030 to ₹330-345 billion, supported by investments in the industrial and infrastructure sectors, such as warehouses and logistics as well as expressways (wayside amenities and toll plazas) (*Source: CRISIL Report*).

While the PEB market is projected to see growth, it is also subject to a number of key challenges, including:

- (i) Vulnerability to fluctuations in raw material prices;
- (ii) Transportation challenges;
- (iii) Necessity for additional safeguards to withstand natural disasters;
- (iv) Medium capital outlay and fragmented industry;
- (v) Design limitations; and
- (vi) Limited knowledge and lack of skilled manpower. (*Source: CRISIL Report*)

As per the CRISIL Report, the self-supported roofing market in India logged a CAGR of 6.1% between Fiscals 2019 and 2025. This increase in demand can be attributed to growth in infrastructure and industrial segments, which are the major end use segment of self-supported roofing in India, witnessing construction spends of ₹ 24 trillion and ₹ 4 trillion in Fiscals 2021 and 2025, respectively (*Source: CRISIL Report*). Increased investments in railways in India also contributed to the growth as self-supported roofing is finding applications at railways stations and sheds, owing to their durability (*Source: CRISIL Report*). As per the CRISIL Report, the self-supported roofing market in India is estimated to moderately grow 5-7% between Fiscals 2025 and 2030, on the back of sustained investments in infrastructure and industrial segments as well as increasing awareness of the benefits of self-supported roofing.

We intend to leverage our market leadership position, customer relationships, expertise, infrastructure and skilled manpower to capitalize on these market opportunities. However, if the PEB industry and the self-supported steel roofing solutions industry fails to sustain or increase its adoption, our business and results of operations may be adversely affected.

#### ***Relationships with customers and dependence on certain customer groups***

Over the period of our operations, we have executed over 9,500 projects and have established long-term relationships with our diverse set of customers across industries we cater to. We believe that our ability to address the varying and stringent customer requirements over long periods enables us to obtain additional business from existing clients as well as new clients. Through both our Phenix Division and Proflex Division, we provide our products and services to a diverse range of customers operating across varied industries. Some of our customers include Adani Green Energy Limited, Adani Ports and Special Economic Zone Limited, Adani Logistics Limited, AIA Engineering Limited, Alembic Pharmaceuticals Limited, Tata Advanced Systems Limited, Balaji Wafers Private Limited, Elecon Engineering Co Limited, Gujarat Tea Processors and Packers Limited, Intas Pharmaceuticals Limited, Lubi Industries LLP, PSP Projects Limited, Everest Food Products Private Limited, Arvind Limited, Inductotherm (India) Private Limited, Haldiram Foods International Private Limited, SMC Power Generation Limited, Oriental Rubber Industries Limited, Shree Ram Industries, Satyam Plastfab Private Limited and Laxmi Hydraulics Private Limited.

We believe our customer relationships are primarily led by our ability to develop processes, meet stringent quality and technical specifications and complete the designing, manufacturing, erection and installation for our customers in a timely and cost-effective manner. As a result, we have a history of high customer retention and have been providing services for certain customers for a number of years. We believe that such long-term association with our customers offers us competitive advantages such as revenue visibility, industry goodwill, a deep understanding of the requirements of our customers and is a testament to the quality of our products and services. Our revenues from repeat orders from customers for Fiscal 2025, Fiscal 2024, and Fiscal 2023 is as set out below:

| Particulars                                                                      | Fiscal 2025 | Fiscal 2024 | Fiscal 2023 |
|----------------------------------------------------------------------------------|-------------|-------------|-------------|
| Revenues from repeat customers* (in ₹ million)                                   | 5666.87     | 5,824.51    | 5,776.98    |
| Revenues from repeat customers as % of our consolidated revenues from operations | 57.32%      | 73.26%      | 65.61%      |

\* Revenues from repeat customers is revenues from customers and/ or customer groups where our Company would have recognized revenues from such customer and/ or customer groups in at least one fiscal during the last three fiscals preceding the fiscal for which the data is being disclosed.

The table set forth below provides the revenue contribution and revenue contribution as a percentage of our revenue from operations of our largest customer group, our top 5 customer groups and our top 10 customer groups, for Fiscal 2025, Fiscal 2024, and Fiscal 2023:

| Customers              | Fiscal 2025                          |                                                    | Fiscal 2024                          |                                                    | Fiscal 2023                          |                                                    |
|------------------------|--------------------------------------|----------------------------------------------------|--------------------------------------|----------------------------------------------------|--------------------------------------|----------------------------------------------------|
|                        | Revenue contribution (In ₹ millions) | As a percentage of the revenue from operations (%) | Revenue contribution (In ₹ millions) | As a percentage of the revenue from operations (%) | Revenue contribution (In ₹ millions) | As a percentage of the revenue from operations (%) |
| Largest customer group | 1,454.33                             | 14.71%                                             | 1,014.07                             | 12.75%                                             | 1,614.65                             | 18.34%                                             |
| Top 5 customer groups  | 4,214.80                             | 42.64%                                             | 2,857.43                             | 35.94%                                             | 3,063.57                             | 34.79%                                             |
| Top 10 customer groups | 5,425.68                             | 54.89%                                             | 3,681.09                             | 46.30%                                             | 4,121.49                             | 46.81%                                             |

We expect that we will continue to be reliant on certain customers for the foreseeable future. Accordingly, any failure to retain these customers and/or negotiate and execute contracts with such customers on terms that are commercially viable, could adversely affect our business, financial condition and results of operations. In addition, any defaults or delays in payments by a major customer or insolvency or financial distress of any major customer may have an adverse effect on business, financial condition and results of operations.

#### ***Our ability to execute and expand our order book***

As of June 30, 2025, we had an order book of ₹8,428.38 million. Set out below is the split of our order book from our Phenix Division and Proflex Division, as of June 30, 2025, March 31, 2025, March 31, 2024, and March 31, 2023:

| Division         | Order book contribution (in ₹ million) as of June 30, 2025 | Order book contribution (in ₹ million) as of March 31, 2025 | Order book contribution (in ₹ million) as of March 31, 2024 | Order book contribution (in ₹ million) as of March 31, 2023 |
|------------------|------------------------------------------------------------|-------------------------------------------------------------|-------------------------------------------------------------|-------------------------------------------------------------|
| Phenix Division  | 6,335.66                                                   | 6,129.93                                                    | 4,378.47                                                    | 3,206.35                                                    |
| Proflex Division | 2,092.72                                                   | 1,898.78                                                    | 1,528.27                                                    | 1,071.48                                                    |
| <b>Total</b>     | <b>8,428.38</b>                                            | <b>8,028.71</b>                                             | <b>5,906.74</b>                                             | <b>4,277.83</b>                                             |

The growth of our order book is a cumulative indication of the revenues that we expect to recognise in future periods with respect to our existing orders. We cannot assure you that the income anticipated in our order book will be realised or if realised, will be realised on time or result in profits. The number of orders we have received in the past, our existing order book and our growth rate may not be indicative of the number of orders we will receive in the future.

The completion of our orders involves various execution risks including delay or disruption in supply of raw materials, unanticipated cost increases, force majeure events, time and cost overruns, geo-political issues and operational hazards and therefore, we may not always be able to execute our projects within the scheduled time. In the event of any disruptions while executing our projects, due to natural or man-made disasters, workforce disruptions, fire, explosion, failure of machinery, or any social, political or economic disturbances or civil disruptions in or around the jurisdictions where such projects are located, our ability to execute our projects may be adversely affected. For details, see “*Risk Factors- Our current order book and our growth rate may not be indicative of the orders we will receive in future. Any delays, modifications in execution, modifications or cancellations of our orders expose us to revenue volatilities adversely impacting our revenue from operations, cash flows and financial conditions*” on page 39.

#### ***Capacity Utilization of our Manufacturing Facilities and ability to expand our pan-India manufacturing presence***

The table below sets forth the installed production capacity and the capacity utilization of our Sanand Facility and our Cheyyar Facility for Fiscal 2025, Fiscal 2024, and Fiscal 2023:

| Facility and Product Segment             | Units | As of and for the year ended March 31, 2025 |                   |                        | As of and for the year ended March 31, 2024 |                   |                        | As of and for the year ended March 31, 2023 |                   |                        |
|------------------------------------------|-------|---------------------------------------------|-------------------|------------------------|---------------------------------------------|-------------------|------------------------|---------------------------------------------|-------------------|------------------------|
|                                          |       | Annual Installed Capacity*                  | Actual Production | Capacity Utilization** | Annual Installed Capacity*                  | Actual Production | Capacity Utilization** | Annual Installed Capacity*                  | Actual Production | Capacity Utilization** |
| Sanand Facility-Pre-Engineered Buildings | MTPA  | 72,000.00                                   | 45,556.49         | 63.27%                 | 72,000.00                                   | 41,845.30         | 58.12%                 | 72,000.00                                   | 43,483.19         | 60.39%                 |
| Cheyyar Facility                         | MTPA  | 31,800.00                                   | 6,323.21          | 23.34%***              | NA <sup>#</sup>                             | NA <sup>#</sup>   | NA <sup>#</sup>        | NA <sup>#</sup>                             | NA <sup>#</sup>   | NA <sup>#</sup>        |

As certified by Chetan Brahmania, Chartered Engineer, by way of certificate dated July 16, 2025.

Note: Installed capacity and actual production indicate the capacity for production of pre-engineered buildings which generally determines the overall capacity of the manufacturing facility. This does not include the individual capacity for manufacturing specific primary and secondary structural components for pre-engineered buildings, structural steel components such as beams, channels, hollow sections which generally form part of the pre-engineered buildings.



- \* It is assumed operations of 365 days a year and 3-shift operation of 8 hours a day for calculation of Installed Capacity of respective facilities of the Company.
- # Our Cheyyar Facility was commissioned on May 23, 2024, with an existing capacity of 31,800 MTPA.
- \*\* Capacity utilization has been calculated on the basis of actual production during the relevant fiscal year divided by the aggregate installed capacity of relevant manufacturing facilities as of the end of the relevant fiscal year.
- \*\*\*Capacity utilization for the Cheyyar facility for the year ended March 31, 2025 has been calculated by dividing the actual production for the period by 85% of the annualized installed capacity.

Our Proflex Division operates a fleet of 14 mobile manufacturing units which allows us to address our customers in a wide geographic expanse. Each of our mobile manufacturing unit is equipped with a panel manufacturing machine, a telescopic crane and other ancillary equipment. The installed capacity and capacity utilization for our mobile manufacturing units for Fiscal 2025, Fiscal 2024, and Fiscal 2023 respectively are set out below:

| Product Segment         | Units         | As of and for the year ended March 31,      |                   |                      |                                             |                   |                      |                                             |                   |                      |
|-------------------------|---------------|---------------------------------------------|-------------------|----------------------|---------------------------------------------|-------------------|----------------------|---------------------------------------------|-------------------|----------------------|
|                         |               | As of and for the year ended March 31, 2025 |                   |                      | As of and for the year ended March 31, 2024 |                   |                      | As of and for the year ended March 31, 2023 |                   |                      |
|                         |               | Annual Installed Capacity                   | Actual Production | Capacity Utilization | Annual Installed Capacity                   | Actual Production | Capacity Utilization | Annual Installed Capacity                   | Actual Production | Capacity Utilization |
| Self-Supported Roofings | Square meters | 18,00,000.00                                | 12,38,735.00      | 68.82%               | 16,50,000.00                                | 12,31,610.00      | 74.64%               | 16,50,000.00                                | 13,66,744.00      | 82.83%               |

As certified by Chetan Brahmania, Chartered Engineer, by way of certificate dated July 16, 2025.

As of March 31, 2025, our installed capacity for manufacturing of self-supported roofings was 1,800,000 square metres per annum.

These figures are not indicative of future capacity utilisation rates, which is dependent on various factors, including availability of raw materials, demand for our services, customer preferences, our ability to manage our inventory and implement our growth strategies. Underutilisation of our manufacturing capacities over extended periods, or underutilisation in the short-term, could materially and adversely impact our business, growth prospects and future financial performance.

Presence of manufacturing plants at diverse strategic locations enables economic and efficient delivery of PEB components to the construction sites. (Source: CRISIL Report) Before commissioning of our Cheyyar Facility in 2024, we had only one facility for our PEB business based out of Sanand, Gujarat which limited our ability to effectively service the markets in southern part of India. We intend to expand our operations and set up manufacturing facilities in different regions in India where we are not currently located in order to cater to potential customers in those regions. We believe that geographical diversification of our projects will reduce our reliance on any particular region and allow us to capitalize on opportunities in different states across the country. Our results of operations are dependent on our ability to successfully expand our operations and set up manufacturing facilities.

#### **Raw Material cost and availability**

We are exposed to the price risks associated with purchasing our raw materials consumed, which forms the highest component of our expenses. Further, in cases where the holding period of the raw material exceeds the average holding period, we may be required to have additional working capital coverage, for the purposes of maintaining such raw materials which may increase our working capital requirements. Further, any increase in the price of raw materials consumption, which our Company is unable to pass on the impact of, would have a material adverse effect on our Company's business and financial position. While our Company maintains a higher inventory of steel than required, our business and financial position may be impacted by an increase in the price of steel.

The table below sets out our cost of raw materials consumed including (increase)/decrease in inventories of finished goods, stock in trade and work-in-progress in Fiscal 2025, Fiscal 2024, Fiscal 2023 and such expenses as a percentage of our total expenses for the same periods:

| Particulars                                                                                                                        | Fiscal 2025   |                                       | Fiscal 2024   |                                       | Fiscal 2023   |                                       |
|------------------------------------------------------------------------------------------------------------------------------------|---------------|---------------------------------------|---------------|---------------------------------------|---------------|---------------------------------------|
|                                                                                                                                    | In ₹ millions | As a percentage of total expenses (%) | In ₹ millions | As a percentage of total expenses (%) | In ₹ millions | As a percentage of total expenses (%) |
| Cost of raw materials consumed including (increase)/decrease in inventories of finished goods, stock in trade and work in progress | 5,980.82      | 66.85%                                | 5,107.84      | 68.34%                                | 6,052.31      | 71.75%                                |

The table below sets out the raw materials consumed from domestic suppliers and suppliers from outside India, including as a percentage of our total cost of materials consumed including (increase)/decrease in inventories of finished goods, stock in trade and work in progress in March 31, 2025, Fiscal 2024, and Fiscal 2023:

| Particulars                                            | Fiscal 2025     |                                                                                                                                                | Fiscal 2024     |                                                                                                                                                | Fiscal 2023     |                                                                                                                                                |
|--------------------------------------------------------|-----------------|------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                        | In ₹ millions   | As a % of total cost of materials consumed including (increase)/decrease in inventories of finished goods, stock in trade and work in progress | In ₹ millions   | As a % of total cost of materials consumed including (increase)/decrease in inventories of finished goods, stock in trade and work in progress | In ₹ millions   | As a % of total cost of materials consumed including (increase)/decrease in inventories of finished goods, stock in trade and work in progress |
| Raw material consumption from domestic suppliers*      | 4,360.79        | 72.91%                                                                                                                                         | 3,720.95        | 72.85%                                                                                                                                         | 5,195.76        | 85.85%                                                                                                                                         |
| Raw material consumption from suppliers outside India* | 1,620.03        | 27.09%                                                                                                                                         | 1,386.89        | 27.15%                                                                                                                                         | 856.55          | 14.15%                                                                                                                                         |
| <b>Total Cost of materials consumed*</b>               | <b>5,980.82</b> | <b>100.00%</b>                                                                                                                                 | <b>5,107.84</b> | <b>100.00%</b>                                                                                                                                 | <b>6,052.31</b> | <b>100.00%</b>                                                                                                                                 |

\* including (increase)/decrease in inventories of finished goods, stock in trade and work in progress

Our cash flows may be adversely affected due to any gap in time between the date of procurement of those raw materials and the date on which we can reset the component prices for our customers so as to account for the increase in the prices of such raw materials. In addition, we may not be able to pass all of our raw material price increases to our customers. Our ability to adjust pricing terms with customers varies based on our specific customer relationships, market practice with respect to the particular raw material or component and other factors such as raw material content and whether medium-term price fluctuations have been factored into our component prices at the time of price finalisation.

If our leading suppliers discontinue supply to our Company for reasons including due to commercial disagreements, insolvency of the supplier or supply chain issues, we may be unable to source our raw materials from alternative suppliers on similar commercial terms or within a reasonable timeframe. This may adversely impact our production and eventually our business, results of operations, financial conditions and cash flows. In such a scenario, we may also breach contractual terms of delivery and installation which we have entered into with our customers, which may have an adverse impact on our results of operations, financial conditions and cash flows.

### Government Initiatives

As of calendar year 2024, India's annual per capita steel consumption stood at 102.6 kg per annum, compared to the global average of 214.7 kg (*Source: CRISIL Report*). As per the CRISIL Report, Government policies like the National Steel Policy aims to increase per capita steel consumption of India and create a technologically advanced and globally competitive steel industry in India to promote self-sufficiency in steel production as well as economic growth. The National Steel Policy focuses on the following three main aspects: (i) increase in consumption of steel through major sectors of infrastructure, automobiles and housing; (ii) to achieve 300MT of steelmaking capacity by 2030; and (iii) to increase per capita steel consumption to the level of 160 Kgs by 2030 (*Source: CRISIL Report*). This is expected to aid pre-engineered building industry by positively impacting the quality of steel available, which is the dominant raw material required for pre-engineered buildings. Additionally, increasing penetration of pre-engineered buildings in infrastructure projects coupled with National Steel Policy's aim to boost steel consumption in infrastructure sector is expected to positively impact pre-engineered buildings. (*Source: CRISIL Report*) A withdrawal of this policy could have an adverse impact on our business, results of operations, cash flows and financial condition.

Furthermore, as per the CRISIL Report, the Government of India has also implemented the Domestically Manufactured Iron & Steel Products (DMI&SP) Policy for promoting 'Made in India' steel for government procurement. Additionally, in 2021, the Government of India approved the Production Linked Incentive (PLI) Scheme for specialty steel (*Source: CRISIL Report*). The duration of the Steel PLI Scheme will be five years, from Financial Year 2024 to Financial Year 2028 (*Source: CRISIL Report*). With a budgetary outlay of ₹ 63.2 billion, the Steel PLI Scheme is expected to bring in investment of approximately ₹ 400.0 billion and capacity addition of 25 MT for speciality steel (*Source: CRISIL Report*). These steps will positively impact the availability and quality of steel as a raw material, supporting the PEB industry. (*Source: CRISIL Report*).

We expect to benefit from the above government initiatives and other initiatives similar thereto, and our business growth and continued profitability would depend in part on favourable government initiatives such as these, and in the absence of such favourable initiatives, our growth and future financial performance may be adversely affected.

## SIGNIFICANT ACCOUNTING POLICIES

### Note 1. Corporate Information

M & B ENGINEERING LIMITED ('the Holding Company or Company') was incorporated on 16th June, 1981. The Company's registered and corporate office is located at MB House, 51, Chandrodya Society, Opp Golden Triangle, Stadium Road, Post Navjivan, Ahmedabad, Gujarat, India, 380014. The Company is engaged in the business of Pre-Engineered Metal Buildings (PEB), Structural Steel, Self-Supported Steel Roofing and Components thereof.

These Restated Consolidated Financial Statements comprise the Company and its subsidiaries (referred to collectively as the 'Group').

The Group's Restated Consolidated Financial Statements for the year ended March 31, 2025, March 31, 2024 and March 31, 2023 were approved by Board of Directors and authorized for issue as on July 14, 2025.

### Note 2. Basis of preparation and presentation of restated consolidated financial statements and Significant Accounting Policies

#### 1. Basis of preparation and presentation of restated consolidated financial statements

This note provides a list of the significant accounting policies adopted in the preparation of these restated consolidated financial statements. These policies have been consistently applied to all the years presented, unless otherwise stated.

##### i) Compliance with IndAS

The Group's restated consolidated financial statements have been prepared in accordance with the provisions of the Companies Act, 2013 and the Indian Accounting Standards ("Ind AS") notified under the Companies (Indian Accounting Standards) Rules, 2015 and amendments thereto issued by Ministry of Corporate Affairs under section 133 of the Companies Act, 2013. In addition, the guidance notes/announcements issued by the Institute of Chartered Accountants of India (ICAI) are also applied except where compliance with other statutory regulations require a different treatment.

These Restated Consolidated Financial Statements have been prepared by the Management as required under the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended from time to time, issued by the Securities and Exchange Board of India ('SEBI') on 11 September 2018, in pursuance of the Securities and Exchange Board of India Act, 1992 ("ICDR Regulations") for the purpose of inclusion in the Red Herring Prospectus ('RHP') and Prospectus in connection with its proposed initial public offering of equity shares of face value of Rs. 10 each of the Company comprising a fresh issue of equity shares and an offer for sale of equity shares held by the selling shareholders (the "Offer"), prepared by the Company in terms of the requirements of:

- (a) Section 26 of Part I of Chapter III of the Companies Act, 2013 (the "Act").
- (b) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 as amended from time to time; and
- (c) The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India (ICAI) (the "Guidance Note").

##### ii) The Restated Consolidated Financial Statements of the Company comprise of the Restated Consolidated Statement of Assets and Liabilities as at March 31, 2025, March 31, 2024 and March 31, 2023, Restated Consolidated Statement of Profit and Loss (including Other Comprehensive Income), Restated Consolidated Statement of Cash Flow and Restated Consolidated Statement of Changes in Equity for the year ended March 31, 2025, March 31, 2024 and March 31, 2023, the statement of Significant Accounting Policies and Notes to Restated Consolidated Financial Statements (collectively, the 'Restated Consolidated Financial Statements' or 'Statements').

##### iii) The Restated Consolidated Financial Statements have been compiled from:

- The Group's Audited consolidated financial statements as at and for the year ended March 31, 2025 and March 31, 2024 prepared in accordance with the Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standards) Rules, 2015 as amended, to the extent applicable, and the presentation requirements of the Companies Act, 2013 which have been approved by the Board of Directors at their meeting held on July 14, 2025 and June 06, 2024 respectively.

- Audited Special Purpose Consolidated Financial Statements of the Company as at and for the year ended March 31, 2023 prepared in accordance with the Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standards) Rules, 2015 as amended, to the extent applicable, and the presentation requirements of the Companies Act, 2013 which have been approved by the Board of Directors at their meeting held on June 06, 2024.
  - The consolidated financial statement for the period ended March 31, 2024 is the first set of Financial Statements prepared in accordance with the requirements of IND AS 101 - First time adoption of Indian Accounting Standards. Accordingly, the transition date to IND AS is 01 April 2022. Upto the Financial year ended March 31, 2023, the Company prepared its consolidated financial statements in accordance with accounting standards notified under the Section 133 of the Act, read together with paragraph 7 of the Companies (Accounts) Rules, 2014 ("Indian GAAP" or "Previous GAAP") due to which the Special purpose Ind AS consolidated financial statements were prepared for the purpose of Initial Public Offer (IPO).
  - The Special purpose Ind AS consolidated Financial Statements as at and for the year ended March 31, 2023 have been prepared after making suitable adjustments to the accounting heads from their Indian GAAP values following accounting policies and accounting policy choices (both mandatory exceptions and optional exemptions availed as per Ind AS 101) consistent with that used at the date of transition to Ind AS (01 April 2021) and as per the presentation, accounting policies and grouping/classifications including revised Schedule III of the Companies Act, 2013 disclosures followed as at and for the year ended March 31, 2024.
- iv) In pursuance to ICDR Regulations, the Company is required to provide Financial Statements (FS) prepared in accordance with Indian Accounting Standard (Ind AS) for all the three years and the stub period (if applicable) audited and certified by the statutory auditor(s) who holds a valid certificate by the Peer Review Board of the Institute of Chartered Accountants of India (ICAI). To comply with such requirements, the company has prepared special purpose Ind AS financial statements for the financial years ending March 31, 2023. The special purpose Ind AS financial statements with required restatement have been included in the restated consolidated financial statements prepared for the purpose of filing the RHP and Prospectus.
- v) The Restated consolidated Financial Statements have been prepared to contain information/disclosures and incorporating adjustments set out below in accordance with the ICDR Regulations:-
- (i) Adjustments to the profits or losses of the earlier periods for the changes in accounting policies to reflect what the profits or losses of those periods would have been if a uniform accounting policy was followed in each of these periods and of material errors, wherever required;
  - (ii) Adjustments for reclassification/regroupings of the corresponding items of income, expenses, assets and liabilities retrospectively in the years ended March 31, 2024 and March 31, 2023, in order to bring them in line with the groupings as per the Restated Consolidated Financial Statements of the Company for the year ended March 31, 2025 and the requirements of the SEBI Regulations, wherever required; and
  - (iii) The resultant impact of tax due to the aforesaid adjustments, wherever required.
- vi) The Restated consolidated Financial Statements are presented in Indian Rupees ('INR') which is holding company's functional currency, and all values are rounded to nearest Million (INR '000,000) upto two decimal places, except when otherwise indicated.
- vii) The Restated Consolidated Financial Statements have been prepared on the historical cost basis except for certain financial instruments that are measured at fair values at the end of each reporting period, as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability, if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and / or disclosure purposes in these financial statements is determined on such a basis, except for leasing transactions that are within the scope of Ind AS 116, and measurements that have some similarities to fair value but are not fair value, such as net realizable value in Ind AS 2 or value in use in Ind AS 36.

In addition, for financial reporting purposes, fair value measurements are categorized into Level 1, 2, or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

viii) **Basis of measurement**

The restated consolidated financial statements have been prepared on the historical cost basis except for the following items:

| Items                                                                                   | Measurement basis                                                           |
|-----------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|
| Investments in certain equity shares of entities other than subsidiaries and associates | Fair value                                                                  |
| Net defined benefit (asset)/ liability                                                  | Fair value of plan assets less present value of defined benefit obligations |

ix) **Basis of consolidation**

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the restated consolidated financial statements from the date on which control commences until the date on which control ceases.

The following subsidiary companies have been considered in the preparation of the Restated Consolidated Financial Statements:

| Name of Entity                             | Country of Incorporation | Ownership held by         | % of Holding & voting power as at |           |           |
|--------------------------------------------|--------------------------|---------------------------|-----------------------------------|-----------|-----------|
|                                            |                          |                           | 31-Mar-25                         | 31-Mar-24 | 31-Mar-23 |
| Phenix Building Solutions Private Limited* | India                    | M & B Engineering Limited | 100%                              | 100%      | -         |
| Modtech Machines Private Limited*          | India                    | M & B Engineering Limited | -                                 | -         | 51%       |
| Phenix Construction Technologies INC       | USA                      | M & B Engineering Limited | 100%                              | 100%      | 100%      |

\* Phenix Building Solutions Private Limited was acquired as subsidiary on March 07, 2024. Modtech Machines Private Limited ceased to exist as a subsidiary on May 23, 2023.

x) **Transactions eliminated on consolidation**

Intra-group balances and transactions, and any unrealized income and expenses arising from intra-group transactions, are eliminated. Unrealized gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.

**2. Significant Material Accounting Policies**

**A. Use of Estimates**

The preparation of financial statements is in conformity with the recognition and measurement principles of Ind AS which requires management to make critical judgments, estimates and assumptions that affect the reporting of assets, liabilities, income and expenditure. Estimates and underlying assumptions are reviewed on an ongoing basis and any revisions to the estimates are recognized in the period in which the estimates are revised and future periods are affected.

Key source of estimation of uncertainty at the date of financial statements, which may cause material adjustment to the carrying amount of assets and liabilities within the next financial year, is in respect of:

- 1) Useful lives and residual value of property, plant and equipment:** Property, plant and equipment / intangible assets are depreciated / amortized over their estimated useful lives, after taking into account estimated residual value. Management reviews the estimated useful lives and residual values of the assets annually in order to determine the amount of depreciation / amortization to be recorded during any reporting period. The useful lives and residual values are based on the Group's historical experience with similar assets

and take into account anticipated technological changes. The depreciation / amortization for future periods is revised if there are significant changes from previous estimates.

- 2) **Impairment of financial assets:** The impairment provisions for financial assets are based on assumptions about risk of default and expected cash loss. The Group uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on Group's past history, existing market conditions as well as forward looking estimates at the end of each reporting period.
- 3) **Impairment of non-financial assets:** Impairment exists when the carrying value of an asset or cash generating unit exceeds its recoverable amount. The recoverable amount of an asset, is the higher of, its fair value less costs of disposal and its value in use. The fair value less costs of disposal calculation is based on available data for similar assets or observable market prices less incremental costs for disposing of the asset. The value in use calculation is based on a Discounted Cash Flow (DCF) model. The cash flows are derived from the budget for the next five years and do not include restructuring activities that the Group is not yet committed to or significant future investments that will enhance the asset's performance being tested. The recoverable amount is sensitive to the discount rate used for the DCF model as well as the expected future cash-inflows and the growth rate used for extrapolation purposes.
- 4) **Employee benefits:** The cost of the defined benefit and long-term employee benefit plans and the present value of the related obligations are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate; future salary increases and mortality rates. Due to the complexities involved in the valuation, a defined benefit and long-term employee benefit obligations are highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting period. There were qualifications in Audit Report of subsidiary Modtech Machines Pvt Ltd, which has ceased to be subsidiary of the company since May 23, 2023, in the Financial year ended on March 31, 2023 which required adjustments in the Restated Consolidated Financial Statements which is accounting policy of providing for Long term employee benefits as per the Indian Accounting Standard 19, the company has made adjustments of providing long term employee benefits expense on accrual basis in the Restated consolidated Financial Statements. As the said subsidiary is no longer a subsidiary of the Company, said adjustment does not have any impact on the Company's Profitability or Statement of financial statements.
- 5) **Expense Provisions & contingent liabilities:** The assessments undertaken in recognizing provisions and contingencies have been made in accordance with the applicable Ind AS. Provisions are recognized only when: (i) the Group has a present obligation (legal or constructive) as a result of a past event; and (ii) it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and (iii) a reliable estimate can be made of the amount of the obligation. Where the effect of time value of money is material, provisions are determined by discounting the expected future cash flows. Contingent liability is disclosed in case of: (i) a present obligation arising from past events, when it is not probable that an outflow of resources will be required to settle the obligation; and (ii) a present obligation arising from past events, when no reliable estimate is possible.
- 6) **Valuation of deferred tax:** Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the Group's financial statements and the corresponding tax bases used in computation of taxable profit and quantified using the tax rates as per laws enacted or substantively enacted as on the Balance Sheet date.

Deferred tax assets are generally recognized for all taxable temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Transaction or event which is recognized outside profit or loss, either in other comprehensive income or in equity, is recorded along with the tax as applicable.

## **B. Property Plant and Equipment and Intangible Assets**

**Tangible Assets:** Property, Plant and Equipment are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Cost includes all expenses related to the acquisition and installation of Property, Plant and Equipment which comprises its purchase price net of any trade discounts and rebates, any import duties and other taxes (other than those subsequently recoverable from the tax authorities), any directly attributable expenditure on making the asset ready for its intended use and other incidental expenses.

**Capital Work in Progress:** Properties in the course of construction for production, supply or administrative purposes are carried at cost, less any recognized impairment loss. Cost comprises direct cost, related incidental expenses, pre-

operative expenses, project expenses and for qualifying assets, borrowing costs capitalized in accordance with the Group's accounting policy.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in Statement of Profit and Loss.

**Intangible Assets:** Intangible assets with finite useful lives that are acquired separately are carried at cost less accumulated amortization and accumulated impairment losses. The estimated useful life and amortization method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

## **C. Depreciation and amortization useful life of Property, Plant & Equipment and Intangible Assets**

### **(i) For Holding Company**

Depreciable amount for assets is the cost of an asset, or other amount substituted for cost, less its estimated residual value. In respect of Tangible assets acquired during the year depreciation/amortization is charged on a written down value basis for "Proflex Systems" division & on straight line basis for "Phenix Construction Technologies" and "Phenix Infra", so as to write off the cost of the assets over the useful lives as prescribed in Schedule II of the Companies Act, 2013. Depreciation on additions / disposals of the assets during the current reporting year is provided on pro-rata basis according to the period during which the assets are put to use. Where the actual cost of purchase of an asset is below INR 5,000/-, the depreciation is provided @ 100 %. Technical Knowhow is to be amortized over the period of 5 years as estimated by the management.

Lease hold land is amortized over the period of lease from the date of commercial production from plant over that lease hold land.

### **(ii) For Indian Subsidiary Company**

Depreciation is provided on straight line method based on the estimated useful life of the assets as specified under Schedule II of the-Companies Act, 2013. Pro-rata depreciation is charged on additions & deletions during the year. Where the actual cost of purchase of an asset is below INR 5,000/-, the depreciation is provided @ 100 %.

### **(iii) For Foreign Subsidiary Company**

Depreciation is provided as per the Income Tax Rules of the foreign country in which such subsidiary is incorporated.

## **D. Impairment of Assets**

The Group, at each balance sheet date, assesses whether there is any indication of impairment of any asset and / or cash generating unit. If such indication exists, assets are impaired by comparing carrying amount of each asset and / or cash generating unit to the recoverable amount being higher of the net selling price or value in use. Value in use is determined from the present value of the estimated future cash flows from the continuing use of the assets.

## **E. Foreign Exchange Transactions and Translation**

Foreign currency transactions are recorded at exchange rates prevailing on the date of the transaction. The net gain or loss on account of exchange differences arising on settlement of foreign currency transactions are recognized as income or expense of the period in which they arise. Monetary assets and liabilities denominated in foreign currency as at the balance sheet date are translated at the closing rate. The resultant exchange rate differences are recognized in the statement of profit and loss. Non-monetary assets and liabilities are carried at the rates prevailing on the date of transaction.

## **F. Inventory**

Materials & Bought outs, Stock in Trade, Stores and Packing materials, Work in Progress and Finished Goods are valued at lower of cost (Weighted average basis) or net realizable value. Cost includes all direct costs and applicable overheads to bring the goods to the present location and condition net of input tax credit receivable, where ever applicable.

## **G. Financial Instruments**

### **i. Financial Assets**

#### **a. Initial recognition and measurement:**

All Financial Assets are initially recognized at fair value. Transaction costs that are directly attributable to the acquisition or issue of Financial Assets, which are not at Fair Value Through Profit or Loss, are adjusted to the fair value on initial recognition. Purchase and sale of Financial Assets are recognized using trade date accounting. However, trade receivables that do not contain a significant financing component are measured at transaction price.

#### **b. Subsequent Measurement**

- a) Financial Assets measured at Amortized Cost (AC):** A Financial Asset is measured at Amortized Cost if it is held within a business model whose objective is to hold the asset in order to collect contractual cash flows and the contractual terms of the Financial Asset give rise to cash flows on specified dates that represent solely payments of principal and interest on the principal amount outstanding.
- b) Financial Assets measured at Fair Value Through Other Comprehensive Income (FVTOCI):** A Financial Asset is measured at FVTOCI if it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling Financial Assets and the contractual terms of the Financial Asset give rise on specified dates to cash flows that represents solely payments of principal and interest on the principal amount outstanding.
- c) Financial Assets measured at Fair Value Through Profit or Loss (FVTPL):** A Financial Asset which is not classified in any of the above categories are measured at FVTPL. Financial assets are reclassified subsequent to their recognition, if the Group changes its business model for managing those financial assets. Changes in business model are made and applied prospectively from the reclassification date following the changes in business model in accordance with principles laid down under Ind AS 109 – Financial Instruments.
- d) Other Equity Investments:** All other equity investments are measured at fair value, with value changes recognized in Statement of Profit and Loss, except for those equity investments for which the Group has elected to present the value changes in 'Other Comprehensive Income'. However, dividend on such equity investments is recognized in Statement of Profit and loss when the Group's right to receive payment is established.

#### **c. Impairment of financial assets**

At each balance sheet date, the Group assesses whether a financial asset is to be impaired. Ind AS 109 requires expected credit losses to be measured through loss allowance. The Group measures the loss allowance for financial assets at an amount equal to lifetime expected credit losses if the credit risk on that financial asset has increased significantly since initial recognition. If the credit risk on a financial asset has not increased significantly since initial recognition, the Group measures the loss allowance for financial assets at an amount equal to 12-month expected credit losses. The Group uses both forward-looking and historical information to determine whether a significant increase in credit risk has occurred.

### **ii. Financial Liabilities**

- a. Initial Recognition and Measurement:** All Financial Liabilities are recognized at fair value and in case of borrowings, net of directly attributable cost. Fees of recurring nature are directly recognized in the Statement of Profit and Loss as finance cost.
- b. Subsequent Measurement:** Financial Liabilities are carried at amortized cost using the effective interest method. For trade and other payables maturing within one year from the balance sheet date, the carrying amounts approximate fair value due to the short maturity of these instruments.



### **De-recognition of financial assets and liabilities**

The Group derecognizes a financial asset when the contractual right to the cash flows from the asset expires or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction which substantially all the risk and rewards of ownership of the financial asset are transferred. The Group derecognizes a financial liability when its contractual obligations are discharged, cancelled or expired; the difference between the carrying amount of derecognized financial liability and the consideration paid is recognized as profit or loss.

### **Offsetting of Financial Instruments**

Financial assets and financial liabilities are offset, and the net amount is reported in financial statements if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously.

### **Cash & Cash Equivalents**

Cash and cash equivalents comprise of cash on hand, cash at banks, short-term deposits and short-term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

### **Trade Payables**

Trade payables are amounts due to vendors for purchase of goods or services acquired in the ordinary course of business and are classified as current liabilities to the extent it is expected to be paid within the normal operating cycle of the business.

### **Other financial assets and liabilities**

Other non-derivative financial instruments are initially recognized at fair value and subsequently measured at amortized costs using the effective interest method.

## **H. Revenue Recognition**

The Group recognizes revenue when control over the promised goods or services is transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. Revenue is measured based on the transaction price which is consideration adjusted for discounts, rebates, or other similar items, if any, specified in the contracts with the customers. Revenue excludes any amount collected as taxes on behalf of statutory authorities. The Group recognizes revenue, normally, at the point in time when the goods are delivered to customer or when it is delivered to a carrier for export sale, which is when the control over product is transferred to the customer.

All other incomes are accounted on accrual basis except insurance claim and dividend income, which is account for on receipt basis.

Export Incentives under various schemes are accounted in the year of realization of benefits.

## **I. Employee Benefits**

### **Short-term and other long-term employee benefits:**

The undiscounted amount of short-term employee benefits expected to be paid in exchange for the services rendered by employees are recognized as an expense during the period when the employees render the services.

### **Post-Employment Benefits**

#### **Defined contribution plans:**

The Group's contribution to provident fund considered as defined contribution plans and are charged as an expense based on the amount of contribution required to be made and when services are rendered by the employees.

#### **Defined benefit plan:**

For defined benefit plan in the form of gratuity fund, the cost of providing benefits is determined using the projected unit credit method, with actuarial valuations being carried out at the end of each annual reporting period.

Remeasurement, comprising actuarial gains and losses, the effect of the changes to the asset ceiling (if applicable) and the return on plan assets (excluding net interest), is reflected immediately in the balance sheet with a charge or credit recognized in other comprehensive income in the period in which they occur.

## **J. Leases**

As a lessee, the Group recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain re-measurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date. The lease payments are discounted using the interest rate implicit in the lease, if that rate can be readily determined. If that rate cannot be readily determined, the Group uses incremental borrowing rate.

### **Short-term leases and leases of low-value assets:**

For short-term and low value leases, the Group recognizes the lease payments as an operating expense on a straight-line basis over the lease term.

## **K. Provisions, Contingent Liabilities and Contingent Assets**

Provisions are recognized when the Group has a present obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation in respect of which a reliable estimate can be made. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the company or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability is not recognized but its existence is disclosed in the financial statements.

## **L. Taxation**

The tax expenses for the period comprises of current tax and deferred income tax. Tax is recognized in Statement of Profit and Loss, except to the extent that it relates to items recognized in the Other Comprehensive Income. In which case, the tax is also recognized in Other Comprehensive Income.

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the Income Tax authorities, based on tax rates and laws that are enacted at the Balance sheet date.

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the Financial Statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax assets are recognized to the extent it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax losses can be utilized. Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The carrying amount of Deferred tax liabilities and assets are reviewed at the end of each reporting period. The Group offsets deferred tax assets and deferred tax liabilities if it has a legally enforceable right and these relate to taxes on income levied by the same governing taxation laws.

## **M. Borrowing Costs**

Borrowing costs are recognized as an expense in the period in which they are incurred except the borrowing cost attributable to acquisition / construction of qualifying assets are capitalized as a part of the cost of such assets up to the date when such asset is installed and put to use. A qualifying asset is one that necessarily takes substantial period of time to get ready for its intended use.

## **N. Segment Reporting**

The Group deals in only 1 segment of Pre-Engineered Buildings, Structure Steels, Steel Roofing and Components thereof and hence requirement of Indian Accounting Standard 108 “Operating Segments” issued by ICAI are not applicable.

## **O. Earnings Per Share**

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders (after deducting attributable taxes, if any) by the weighted average number of equity shares outstanding during the period.

For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period as adjusted for the effects of all dilutive potential securities.

## **P. Operating Cycle**

All assets and liabilities have been classified as current or non-current as per the Group’s normal operating cycle and other criteria set out in Schedule III to the Companies Act, 2013. Based on the nature of product and the time between acquisition of assets for processing and their realization in cash and cash equivalents, the company has ascertained its operating cycle as 12 months for the purpose of current/non-current classification of assets and liabilities.

## **KEY COMPONENTS OF OUR RESTATED CONSOLIDATED STATEMENT OF PROFIT AND LOSS**

Set forth below are the key components of our Restated Consolidated Statement of Profit and Loss:

### **Total Income**

Our total income comprises (i) revenue from operations, and (ii) other income.

### ***Revenue from Operations***

Revenue from operations comprises (i) sale of products, and (ii) sales from erection services.

### ***Other Income***

Other income primarily comprises of (i) interest income, (ii) gain on liquid funds, (iii) profit on sale of investment, (iv) unrealised gain of fair value on equity instruments, (v) profit on sale of assets, (vi) bad debts written back, (vii) export incentives, (viii) exchange fluctuation (net), (ix) interest on security deposit, (x) interest on EMD deposit, and (xi) miscellaneous income.

### ***Expenses***

Our expenses primarily comprise (i) cost of materials consumed and operational expenses, (ii) (Increase)/Decrease in inventories of finished goods, stock in trade and work-in-progress, (iii) employee benefit expenses, (iv) finance costs, (v) depreciation and amortisation expense, and (vi) other expenses.

### ***Cost of materials consumed and operational expenses***

Cost of materials consumed and operational expenses consists of (i) cost of materials consumed, (ii) stores and spares consumed, and (iii) operational expenses.

### ***(Increase)/Decrease in inventories of finished goods, stock in trade and work-in-progress***

(Increase)/Decrease in inventories of finished goods, stock in trade and work-in-progress consists of calculating the difference between (i) work in progress, (ii) stock in trade, (iii) finished goods, at beginning of the year and at the end of the year.

### ***Employee Benefit Expenses***

Employee benefit expenses comprises (i) salaries and wages, (ii) contribution to provident and other funds and (iii) staff welfare.

### ***Finance Costs***

Finance costs comprises (i) interest expense, (ii) bank charges and (iii) interest on lease liability.

### Depreciation and Amortisation Expense

Depreciation and amortisation expense comprises (i) depreciation on property, plant and equipment, (ii) Amortisation of intangible assets and (iii) depreciation on right of use assets.

### Other Expenses

Other expenses comprise of power and fuel, rent, repairs to machinery, building and others, unrealised loss of fair value on equity instruments, insurance, rates and taxes, auditors' remuneration, postage, telegram and telephone, stationery, printing expenses, factory expenses, conveyance and vehicle expenses, legal and consultancy, staff recruitment and staff training expenses, travelling expenses, electric expense, exchange fluctuation (net), bad debt written off, sundry balance written off, advertisement and publicity expenses, packing expenses, sales commission, transportation outward expenses, export expenses, miscellaneous expenses, manpower supply (contractual labour), security expenses, corporate social responsibility, donation, exhibition expenses, sales promotion expenses, fair value loss on sundry deposits and conference expenses.

### Tax expenses

Our tax expense for the period represents the tax payable on the current period's taxable income based on the applicable income tax rate adjusted by changes in deferred tax assets and liabilities and taxes related to earlier periods.

### Restated Profit/(loss) for the period

Restated Profit for the period represents restated profit after tax before other comprehensive income.

## RESULTS OF OPERATIONS

The following tables set forth our selected financial data from our restated consolidated statement of profit and loss for Fiscal 2025, Fiscal 2024, and Fiscal 2023, the components of which are also expressed as a percentage of total income for such years:

| Particulars                                                                               | 2025            |                                 | 2024            |                                 | 2023            |                                 |
|-------------------------------------------------------------------------------------------|-----------------|---------------------------------|-----------------|---------------------------------|-----------------|---------------------------------|
|                                                                                           | In ₹ million    | As a percentage of total income | In ₹ million    | As a percentage of total income | In ₹ million    | As a percentage of total income |
| Revenue from operations                                                                   | 9,885.54        | 99.16%                          | 7,950.60        | 98.37%                          | 8,804.70        | 99.04%                          |
| Other income                                                                              | 83.35           | 0.84%                           | 132.00          | 1.63%                           | 85.34           | 0.96%                           |
| <b>I. Total income (I)</b>                                                                | <b>9,968.89</b> | <b>100.00%</b>                  | <b>8,082.60</b> | <b>100.00%</b>                  | <b>8,890.04</b> | <b>100.00%</b>                  |
| Cost of materials consumed and operational expenses                                       | 6,748.69        | 67.70%                          | 5,771.69        | 71.41%                          | 6,563.38        | 73.83%                          |
| (Increase)/ Decrease in inventories of finished goods, traded goods, and work-in-progress | 3.49            | 0.04%                           | (37.71)         | (0.47)%                         | 116.39          | 1.31%                           |
| Employee benefit expenses                                                                 | 989.38          | 9.92%                           | 809.09          | 10.01%                          | 753.52          | 8.48%                           |
| Finance costs                                                                             | 199.58          | 2.00%                           | 230.58          | 2.85%                           | 191.79          | 2.16%                           |
| Depreciation and amortization expense                                                     | 125.18          | 1.26%                           | 88.80           | 1.10%                           | 103.01          | 1.16%                           |
| Other expenses                                                                            | 880.21          | 8.83%                           | 611.31          | 7.56%                           | 707.11          | 7.95%                           |
| <b>II. Total expenses (II)</b>                                                            | <b>8,946.53</b> | <b>89.74%</b>                   | <b>7,473.76</b> | <b>92.47%</b>                   | <b>8,435.20</b> | <b>94.88%</b>                   |
|                                                                                           |                 |                                 |                 |                                 |                 |                                 |
| <b>III. Restated Profit before tax (I-II)</b>                                             | <b>1,022.36</b> | <b>10.26%</b>                   | <b>608.84</b>   | <b>7.53%</b>                    | <b>454.84</b>   | <b>5.12%</b>                    |
| <b>IV. Tax expenses</b>                                                                   |                 |                                 |                 |                                 |                 |                                 |
| Current tax                                                                               | 230.03          | 2.31%                           | 157.65          | 1.95%                           | 131.37          | 1.48%                           |
| Deferred tax charge/ (credit)                                                             | 21.86           | 0.22%                           | (5.15)          | (0.06)%                         | (5.45)          | (0.06)%                         |
| <b>IV. Total tax expense (IV)</b>                                                         | <b>251.89</b>   | <b>2.53%</b>                    | <b>152.50</b>   | <b>1.89%</b>                    | <b>125.92</b>   | <b>1.42%</b>                    |
| <b>V. Restated Profit for the year (III-IV)</b>                                           | <b>770.47</b>   | <b>7.73%</b>                    | <b>456.34</b>   | <b>5.65%</b>                    | <b>328.92</b>   | <b>3.70%</b>                    |
| Restated other comprehensive income/(loss)                                                |                 |                                 |                 |                                 |                 |                                 |
| Items that will not be reclassified to profit or loss                                     |                 |                                 |                 |                                 |                 |                                 |
| Re-measurement gain/ (loss) on defined benefit plans                                      | ( 10.66)        | (0.11)%                         | (11.03)         | (0.14)%                         | (4.11)          | (0.05)%                         |
| <b>Restated Other comprehensive income/(loss) for the year, net of tax (VI)</b>           | <b>( 10.66)</b> | <b>(0.11)%</b>                  | <b>(11.03)</b>  | <b>(0.14)%</b>                  | <b>(4.11)</b>   | <b>(0.05)%</b>                  |

| Particulars                                                              | 2025         |                                 | 2024         |                                 | 2023         |                                 |
|--------------------------------------------------------------------------|--------------|---------------------------------|--------------|---------------------------------|--------------|---------------------------------|
|                                                                          | In ₹ million | As a percentage of total income | In ₹ million | As a percentage of total income | In ₹ million | As a percentage of total income |
| Restated total comprehensive income for the year, net of tax (V-VI)      | 759.81       | 7.62%                           | 445.31       | 5.51%                           | 324.81       | 3.65%                           |
| Less/(Add) Non-Controlling Interest                                      | -            | -                               | (2.25)       | (0.03)%                         | (12.00)      | (0.13)%                         |
| Total Comprehensive Income for the year (After Non-Controlling Interest) | 759.81       | 7.62%                           | 447.56       | 5.54%                           | 336.81       | 3.79%                           |

## FISCAL 2025 COMPARED TO FISCAL 2024

### *Total Income*

Total income increased by 23.34% from ₹ 8,082.60 million in Fiscal 2024 to ₹ 9,968.89 million in Fiscal 2025 primarily due to the reasons set out below:

### *Revenue from operations*

Revenue from operations increased by 24.34% from ₹ 7,950.60 million in Fiscal 2024 to ₹ 9,885.54 million in Fiscal 2025 primarily due to increase in sales within India by 17.10% from ₹ 7,146.85 million in Fiscal 2024 to ₹ 8,369.06 million in Fiscal 2025 and increase in sales outside India by 236.47% from ₹ 191.99 million in Fiscal 2024 to ₹ 645.98 million in Fiscal 2025 and by increase in sales from erection services by 42.29% from ₹ 611.76 million in Fiscal 2024 to ₹ 870.50 million in Fiscal 2025. The increase in sales within India in Fiscal 2025 as compared to Fiscal 2024 is primarily attributable to higher demand from customers as indicated by the increase in our order book from ₹5,906.74 million as at end of Fiscal 2024 to ₹8,028.71 million at the end of Fiscal 2025. This was also supported by commencement of commercial operations at our Cheyyar facility, which was started with the aim of enhancing our market reach and accelerating business expansion in southern India. The increase in sales outside India in Fiscal 2025 as compared to Fiscal 2024 is primarily attributable to higher demand for our products from our customers outside India, especially in United States of America.

Revenues from operations for our Phenix Division which contributed 77.35 % of our consolidated revenue from operations in Fiscal 2025, increased by 31.79%, from ₹5,802.28 million in Fiscal 2024 to ₹ 7,646.90 million in Fiscal 2025 which was largely supported by higher production achieved at our manufacturing facilities which increased by 23.98% from 41,845.30 MTPA in Fiscal 2024 to 51,879.70 MTPA in Fiscal 2025. Revenues for our Proflex Division which forms 22.65% of our consolidated revenue from operations in Fiscal 2025, increased marginally by 4.73% from ₹ 2,145.00 million in Fiscal 2024 to ₹ 2,238.64 million in Fiscal 2025.

### *Other income*

Other income decreased by 36.86% from ₹ 132.00 million in Fiscal 2024 to ₹ 83.35 million in Fiscal 2025 primarily due to decrease in interest income by 10.31% from ₹ 52.11 million in Fiscal 2024 to ₹ 46.74 million in Fiscal 2025, decrease in gain on liquid funds by 89.55% from ₹ 44.79 million in Fiscal 2024 to ₹ 4.68 million in Fiscal 2025, decrease in unrealised gain by fair value on equity instruments by 64.61% from ₹ 13.31 million in Fiscal 2024 to ₹ 4.71 million in Fiscal 2025, decrease in interest on EMD Deposit by 66.96% from ₹ 3.39 million in Fiscal 2024 to ₹ 1.12 million in Fiscal 2025, decrease in miscellaneous income by 40.00% from ₹ 5.75 million in Fiscal 2024 to ₹ 3.45 million in Fiscal 2025, decrease in bad debts written back by 100.00% from ₹ 1.22 million in Fiscal 2024 to nil in Fiscal 2025, which was offset by increase in exchange rate fluctuations (net) by 96.27% from ₹ 6.43 million in Fiscal 2024 to ₹ 12.62 million in Fiscal 2025, and increase in export incentives by 103.40% from ₹ 2.65 million in Fiscal 2024 to ₹ 5.39 million in Fiscal 2025.

### *Expenses*

Total expenses increased by 19.71% from ₹ 7,473.76 million in Fiscal 2024 to ₹ 8,946.53 million in Fiscal 2025 on account of the factors discussed below:

### *Cost of materials consumed and operational expenses*

Cost of materials consumed and operational expenses increased by 16.93% from ₹ 5,771.69 million in Fiscal 2024 to ₹ 6,748.69 million in Fiscal 2025. Higher contribution of revenues from outside India was one of the key factors which led to cost of materials consumed and operational expenses to grow slower than the growth in revenues from operations which led to decrease in cost of materials consumed and operational expenses as a percentage of revenues from operations decreasing from 72.59% during Fiscal 2024 to 68.27% during Fiscal 2025.

Cost of materials consumed increased by 16.17% from ₹ 5,145.55 million in Fiscal 2024 to ₹ 5,977.33 million in Fiscal 2025, stores and spares consumed increased by 4.68% from ₹ 46.54 million in Fiscal 2024 to ₹ 48.72 million in Fiscal 2025 and operational expenses increased by 24.68% from ₹ 579.60 million in Fiscal 2024 to ₹ 722.64 million in Fiscal 2025. Higher contribution of revenues from outside India was one of the key factors which led to cost of materials consumed to grow slower than the growth in revenues from operations which led to decrease in cost of materials consumed as a percentage of revenues from operations decreasing from 64.72% during Fiscal 2024 to 60.47% during Fiscal 2025.

Operational expenses increased by 24.68% from ₹ 579.60 million in Fiscal 2024 to ₹ 722.64 million in Fiscal 2025 primarily due to increase in erection charges of 0.84% from ₹ 431.51 million in Fiscal 2024 to ₹ 435.12 million in Fiscal 2025, increase in site conveyance expenses by 11.61% from ₹ 27.40 million in Fiscal 2024 to ₹ 30.58 million in Fiscal 2025, increase in crane hire charges by 370.93% from ₹ 25.01 million in Fiscal 2024 to ₹ 117.78 million in Fiscal 2025, increase in site diesel expenses by 29.86% from ₹ 29.77 million in Fiscal 2024 to ₹ 38.66 million in Fiscal 2025 and increase in site lodging & boarding expenses by 36.84% from ₹ 34.28 million in Fiscal 2024 to ₹ 46.91 million in Fiscal 2025.

#### ***(Increase)/Decrease in inventories of finished goods, stock in trade and work in progress***

There was a net reduction in inventories of finished goods, stock in trade and work in progress of ₹ 3.49 million in Fiscal 2025 as compared to a net increase in inventory of finished goods, stock in trade and work in progress of ₹ 37.71 million in Fiscal 2024.

The difference in change in inventories is primarily due to work-in-progress which was ₹ 110.30 million at the beginning of Fiscal 2024 and ₹ 63.18 million at the end of Fiscal 2024, stock-in-trade which was ₹ 11.36 million at the beginning of Fiscal 2024 and ₹ 29.06 million at the end of Fiscal 2024, finished goods which were ₹ 97.52 million at the beginning of Fiscal 2024 and ₹ 164.65 million at the end of Fiscal 2024 and work-in-progress which was ₹ 36.38 million at the beginning of Fiscal 2025 and ₹ 100.38 million at the end of Fiscal 2025, stock in trade which was ₹ 29.06 million at the beginning of Fiscal 2025 and ₹ nil at the end of Fiscal 2025 and finished goods which were ₹ 164.65 million at the beginning of Fiscal 2025 and ₹ 126.22 million at the end of Fiscal 2025.

#### ***Employee benefit expenses***

Employee benefit expenses increased by 22.28% from ₹ 809.09 million in Fiscal 2024 to ₹ 989.38 million in Fiscal 2025 primarily due to increase in salaries and wages by 21.41% from ₹ 727.89 million in Fiscal 2024 to ₹ 883.70 million in Fiscal 2025, increase in staff welfare expense by 49.98% from ₹ 41.60 million in Fiscal 2024 to ₹ 62.39 million in Fiscal 2025 and increase in contribution to provident and other funds by 9.32% from ₹ 39.60 million in Fiscal 2024 to ₹ 43.29 million in Fiscal 2025.

#### ***Finance costs***

Finance costs decreased by 13.44% from ₹ 230.58 million in Fiscal 2024 to ₹ 199.58 million in Fiscal 2025 primarily due to decrease in interest expense by 14.64% from ₹ 183.41 million in Fiscal 2024 to ₹ 156.55 million in Fiscal 2025 largely driven by decrease in total borrowings from ₹ 2,048.42 million in Fiscal 2024 to ₹ 1,861.33 million in Fiscal 2025 and decrease in bank charges by 14.04% from ₹ 46.22 million in Fiscal 2024 to ₹ 39.73 million in Fiscal 2025 largely driven by decrease in total borrowings from ₹ 2,048.42 million in Fiscal 2024 to ₹ 1,861.33 million in Fiscal 2025 which was partially offset by increase in interest on lease liability by 247.37% from ₹ 0.95 million in Fiscal 2024 to ₹ 3.30 million in Fiscal 2025.

#### ***Depreciation and amortisation expense***

Depreciation and amortisation expense increased by 40.97% from ₹ 88.80 million in Fiscal 2024 to ₹ 125.18 million in Fiscal 2025 primarily due to increase in depreciation on property, plant & equipment by 53.88% from ₹ 73.42 million in Fiscal 2024 to ₹ 112.98 million in Fiscal 2025, decrease in amortisation of intangible assets by 55.82% from ₹ 8.76 million in Fiscal 2024 to ₹ 3.87 million in Fiscal 2025 and increase in depreciation of right of use assets by 25.83% from ₹ 6.62 million in Fiscal 2024 to ₹ 8.33 million in Fiscal 2025. The increase in depreciation on property, plant & equipment was due to capitalization of capital expenditure at our Cheyyar facility, which become operational in during Fiscal 2025.

#### ***Other expenses***

Other expenses increased by 43.99% from ₹ 611.31 million in Fiscal 2024 to ₹ 880.21 million in Fiscal 2025 primarily due to increase in repairs to building by 1,219.15% from ₹ 0.94 million in Fiscal 2024 to ₹ 12.40 million in Fiscal 2025, increase in legal and consultancy charges by 86.73% from ₹ 36.02 million in Fiscal 2024 to ₹ 67.26 million in Fiscal 2025, increase in travelling expenses by 49.59% from ₹ 30.65 million in Fiscal 2024 to ₹ 45.85 million in Fiscal 2025, increase in transportation outward expenses by 21.55% from ₹ 145.88 million in Fiscal 2024 to ₹ 177.32 million in Fiscal 2025 and increase in export expenses by 221.61% from ₹ 12.54 million in Fiscal 2024 to ₹ 40.33 million in Fiscal 2025, increase in power and fuel by 37.18% from ₹ 29.13 million in Fiscal 2024 to ₹ 39.96 million in Fiscal 2025, increase in conveyance and vehicle expenses by 34.50% from ₹ 45.91 million in Fiscal 2024 to ₹ 61.75 million in Fiscal 2025, increase in manpower supply (contractual labour)

by 102.30% from ₹ 108.96 million in Fiscal 2024 to ₹ 220.43 million in Fiscal 2025, increase in insurance expenses by 31.51% from ₹ 10.41 million in Fiscal 2024 to ₹ 13.69 million in Fiscal 2025, which was partially offset by decrease in factory expenses by 13.25% from ₹ 11.02 million in Fiscal 2024 to ₹ 9.56 million in Fiscal 2025, decrease in rates and taxes by 20.30% from ₹ 2.02 million in Fiscal 2024 to ₹ 1.61 million in Fiscal 2025, decrease in stationery and printing expenses by 30.70% from ₹ 8.34 million in Fiscal 2024 to ₹ 5.78 million in Fiscal 2025, decrease in bad debt written off 47.77% from ₹ 55.73 million in Fiscal 2024 to ₹ 29.12 million in Fiscal 2025, and decrease in conference expenses by 51.23% from ₹ 6.52 million in Fiscal 2024 to ₹ 3.18 million in Fiscal 2025.

### ***Tax Expenses***

Total tax expense increased by 65.17% from ₹ 152.50 million in Fiscal 2024 to ₹ 251.89 million in Fiscal 2025 primarily due to increase in restated profit before tax from ₹ 608.84 million in Fiscal 2024 to ₹ 1,022.36 million in Fiscal 2025.

### **Restated Profit for the year**

As a result of the foregoing factors, our restated profit after tax for the period increased by 68.84% to ₹ 770.47 million for Fiscal 2025 from ₹ 456.34 million for Fiscal 2024.

## **FISCAL 2024 COMPARED TO FISCAL 2023**

### ***Total Income***

Total income decreased by 9.08% from ₹ 8,890.04 million in Fiscal 2023 to ₹ 8,082.60 million in Fiscal 2024 primarily due to the reasons set out below:

### ***Revenue from operations***

Revenue from operations decreased by 9.70% from ₹ 8,804.70 million in Fiscal 2023 to ₹ 7,950.60 million in Fiscal 2024 primarily due to decrease in sales within India by 6.63% from ₹ 7,654.06 million in Fiscal 2023 to ₹ 7,146.85 million in Fiscal 2024 and decrease in sales outside India by 68.14% from ₹ 602.57 million in Fiscal 2023 to ₹ 191.99 million in Fiscal 2024, which was partially offset by increase in sales from erection services by 11.62% from ₹ 548.07 million in Fiscal 2023 to ₹ 611.76 million in Fiscal 2024. The decrease in sales within India in Fiscal 2024 as compared to Fiscal 2023 is primarily attributable to reduction in the prices of the primary raw material – i.e., different grades of steel in Fiscal 2024, as compared to the steel prices in Fiscal 2023, resulting in lower sales realisations. The decrease in sales outside India in Fiscal 2024 as compared to Fiscal 2023 is primarily attributable to reduction in sales from certain geographies that we export to. The decrease in revenues from operations for Phenix Division which forms over 70% of our consolidated revenue from operations, from ₹ 6,287.92 million in Fiscal 2023 to ₹ 5,802.28 million in Fiscal 2024 is primarily attributable to reduction in the prices of the primary raw material – i.e., different grades of steel in Fiscal 2024, as compared to the steel prices in Fiscal 2023, resulting in lower sales realisations.

Decrease in our consolidated revenue from operations for Proflex Division from ₹ 2,424.35 million in Fiscal 2023 to ₹ 2,145.00 million in Fiscal 2024 is primarily attributable to reduction in volumes of materials sold from 13,66,744.00 square meters Fiscal 2023 to 12,31,610.00 square meters in Fiscal 2024, which is in-line with the reduction in capacity utilization for Proflex Division, as mentioned in the section, “*Our Business – Our Facilities – Proflex Division*” on page 240.

### ***Other income***

Other income increased by 54.68% from ₹ 85.34 million in Fiscal 2023 to ₹ 132.00 million in Fiscal 2024 primarily due to increase in interest income by 15.21% from ₹ 45.23 million in Fiscal 2023 to ₹ 52.11 million in Fiscal 2024, increase in gain on liquid funds by 229.82% from ₹ 13.58 million in Fiscal 2023 to ₹ 44.79 million in Fiscal 2024, increase in unrealised gain by fair value on equity instruments from nil in Fiscal 2023 to ₹ 13.31 million in Fiscal 2024, increase in exchange rate fluctuations (net) from nil in Fiscal 2023 to ₹ 6.43 million in Fiscal 2024, increase in interest on EMD Deposit by 52.02% from ₹ 2.23 million in Fiscal 2023 to ₹ 3.39 million in Fiscal 2024, increase in miscellaneous income by 36.58% from ₹ 4.21 million in Fiscal 2023 to ₹ 5.75 million in Fiscal 2024 which was partially offset by decrease in bad debts written back by 90.81% from ₹ 13.27 million in Fiscal 2023 to ₹ 1.22 million in Fiscal 2024 and decrease in export incentives by 53.83% from ₹ 5.74 million in Fiscal 2023 to ₹ 2.65 million in Fiscal 2024.

### ***Expenses***

Total expenses decreased by 11.40% from ₹ 8,435.20 million in Fiscal 2023 to ₹ 7,473.76 million in Fiscal 2024 on account of the factors discussed below:

### ***Cost of materials consumed and operational expenses***

Cost of materials consumed and operational expenses decreased by 12.06% from ₹ 6,563.38 million in Fiscal 2023 to ₹ 5,771.69 million in Fiscal 2024.

Cost of materials consumed decreased by 13.32% from ₹ 5,935.92 million in Fiscal 2023 to ₹ 5,145.55 million in Fiscal 2024 and stores and spares consumed decreased by 5.94% from ₹ 49.48 million in Fiscal 2023 to ₹ 46.54 million in Fiscal 2024 which was offset by increase in operational expenses by 0.28% from ₹ 577.98 million in Fiscal 2023 to ₹ 579.60 million in Fiscal 2024.

Operational expenses increased by 0.28% from ₹ 577.98 million in Fiscal 2023 to ₹ 579.60 million in Fiscal 2024 primarily due to decrease in crane hire charges by 26.29% from ₹ 33.93 million in Fiscal 2023 to ₹ 25.01 million in Fiscal 2024, increase in erection charges of 3.88% from ₹ 415.39 million in Fiscal 2023 to ₹ 431.51 million in Fiscal 2024 and increase in site conveyance expenses by 7.16% from ₹ 25.57 million in Fiscal 2023 to ₹ 27.40 million in Fiscal 2024 which was partially offset by decrease in site diesel expenses by 17.74% from ₹ 36.19 million in Fiscal 2023 to ₹ 29.77 million in Fiscal 2024 and decrease in site lodging & boarding expenses by 5.80% from ₹ 36.39 million in Fiscal 2023 to ₹ 34.28 million in Fiscal 2024.

### ***(Increase)/Decrease in inventories of finished goods, stock in trade and work in progress***

There was a net increase in inventories of finished goods, stock in trade and work in progress of ₹ 37.71 million in Fiscal 2024 as compared to a net reduction in inventory of finished goods, stock in trade and work in progress of ₹ 116.39 million in Fiscal 2023.

The difference in change in inventories is primarily due to work-in-progress which was ₹ 122.40 million at the beginning of Fiscal 2023 and ₹ 104.36 million at the end of Fiscal 2023, stock-in-trade which was ₹ 93.06 million at the beginning of Fiscal 2023 and ₹ 11.36 million at the end of Fiscal 2023, finished goods which were ₹ 114.17 million at the beginning of Fiscal 2023 and ₹ 97.52 million at the end of Fiscal 2023 and work-in-progress which was ₹ 110.30 million at the beginning of Fiscal 2024 and ₹ 63.18 million at the end of Fiscal 2024, stock in trade which was ₹ 11.36 million at the beginning of Fiscal 2024 and ₹ 29.06 million at the end of Fiscal 2024 and finished goods which were ₹ 97.52 million at the beginning of Fiscal 2024 and ₹ 164.65 million at the end of Fiscal 2024. The reduction in work in progress inventory at the end of Fiscal 2024 as compared to the beginning of Fiscal 2024 is attributable to higher operational efficiencies achieved by the Company towards the close of Fiscal 2024. The increase in the inventories of stock in trade and finished goods at the end of Fiscal 2024 as compared to the beginning of Fiscal 2024 is attributable to higher production achieved by the Company towards the end of Fiscal 2024 but which could not be dispatched before the end of Fiscal 2024 and which was thus carried forward as part of the closing inventory of stock in trade and work in progress as at the end of Fiscal 2024. For instance, at end of Fiscal 2024, there was an increase in inventory of Finished Goods on account of delays in dispatches as certain client sites were not ready to accept deliveries due to delays at their end. The material was subsequently dispatched during Fiscal 2025.

The decrease in inventory for work-in-progress was partially attributable to lower revenues from operations for the period and partially towards production schedules which helped our Company achieve lower inventory for work-in-progress. Inventory for stock in trade referred to stock of goods in transit for our Subsidiary, Phenix Construction Technologies Inc., USA. The changes in stock in trade reflects such change in goods in transit during Fiscal 2024.

### ***Employee benefit expenses***

Employee benefit expenses increased by 7.37% from ₹ 753.52 million in Fiscal 2023 to ₹ 809.09 million in Fiscal 2024 primarily due to increase in salaries and wages by 6.37% from ₹ 684.29 million in Fiscal 2023 to ₹ 727.89 million in Fiscal 2024, increase in staff welfare expense by 3.92% from ₹ 40.03 million in Fiscal 2023 to ₹ 41.60 million in Fiscal 2024 and increase in contribution to provident and other funds by 35.62% from ₹ 29.20 million in Fiscal 2023 to ₹ 39.60 million in Fiscal 2024.

### ***Finance costs***

Finance costs increased by 20.23% from ₹ 191.79 million in Fiscal 2023 to ₹ 230.58 million in Fiscal 2024 primarily due to increase in interest expense by 20.16% from ₹ 152.64 million in Fiscal 2023 to ₹ 183.41 million in Fiscal 2024 and increase in bank charges by 22.79% from ₹ 37.64 million in Fiscal 2023 to ₹ 46.22 million in Fiscal 2024 which was partially offset by decrease in interest on lease liability by 37.09% from ₹ 1.51 million in Fiscal 2023 to ₹ 0.95 million in Fiscal 2024.

### ***Depreciation and amortisation expense***

Depreciation and amortisation expense decreased by 13.79% from ₹ 103.01 million in Fiscal 2023 to ₹ 88.80 million in Fiscal 2024 primarily due to decrease in depreciation on property, plant & equipment by 12.30% from ₹ 83.72 million in Fiscal 2023 to ₹ 73.42 million in Fiscal 2024, decrease in amortisation of intangible assets by 30.70% from ₹ 12.64 million in Fiscal 2023



to ₹ 8.76 million in Fiscal 2024 and decrease in depreciation of right of use assets by 0.45% from ₹ 6.65 million in Fiscal 2023 to ₹ 6.62 million in Fiscal 2024.

### **Other expenses**

Other expenses decreased by 13.55% from ₹ 707.11 million in Fiscal 2023 to ₹ 611.31 million in Fiscal 2024 primarily due to decrease in repairs to building by 93.16% from ₹ 13.74 million in Fiscal 2023 to ₹ 0.94 million in Fiscal 2024, decrease in legal and consultancy charges by 13.08% from ₹ 41.44 million in Fiscal 2023 to ₹ 36.02 million in Fiscal 2024, decrease in travelling expenses by 24.25% from ₹ 40.46 million in Fiscal 2023 to ₹ 30.65 million in Fiscal 2024, decrease in transportation outward expenses by 6.88% from ₹ 156.65 million in Fiscal 2023 to ₹ 145.88 million in Fiscal 2024 and decrease in export expenses by 89.50% from ₹ 119.39 million in Fiscal 2023 to ₹ 12.54 million in Fiscal 2024 which was partially offset by increase in power and fuel by 9.35% from ₹ 26.64 million in Fiscal 2023 to ₹ 29.13 million in Fiscal 2024, increase in factory expenses by 55.65% from ₹ 7.08 million in Fiscal 2023 to ₹ 11.02 million in Fiscal 2024, increase in conveyance and vehicle expenses by 13.89% from ₹ 40.31 million in Fiscal 2023 to ₹ 45.91 million in Fiscal 2024, increase in manpower supply (contractual labour) by 8.93% from ₹ 100.03 million in Fiscal 2023 to ₹ 108.96 million in Fiscal 2024 and increase in bad debt written off 189.21% from ₹ 19.27 million in Fiscal 2023 to ₹ 55.73 million in Fiscal 2024.

### **Tax Expenses**

Total tax expense increased by 21.11% from ₹ 125.92 million in Fiscal 2023 to ₹ 152.50 million in Fiscal 2024 primarily due to increase in restated profit before tax to ₹ 608.84 million in Fiscal 2024 from ₹ 454.84 million in Fiscal 2023.

### **Restated Profit for the year**

As a result of the foregoing factors, our restated profit after tax for the period increased by 38.74% to ₹ 456.34 million for Fiscal 2024 from ₹ 328.92 million for Fiscal 2023.

## **LIQUIDITY AND CAPITAL RESOURCES**

### **Capital Requirements**

Our principal capital requirements are for financing our capital expenditure and working capital requirements. Our principal source of funding has been and is expected to continue to be cash generated from our operations and supplemented by borrowings from banks and financial institutions and optimization of operating working capital. For Fiscal 2025, Fiscal 2024, and Fiscal 2023, we met our funding requirements, including satisfaction of debt obligations, capital expenditure, investments, other working capital requirements and other cash outlays, principally with funds generated from operations, with the balance met from external borrowings.

### **Liquidity**

Our liquidity requirements arise principally from our operating activities (including working capital requirements), funds required for capital expenditure, repayment of borrowings and debt service obligations. Historically, our principal sources of funding have included cash from operations, short-term and long-term borrowings from financial institutions, equity and retained earnings, cash and cash equivalents.

### **Cash**

Our anticipated cash flows are dependent on various factors that are beyond our control. See “Risk Factors” beginning on page 28. The following table sets forth certain information relating to our cash flows in Fiscal 2025, Fiscal 2024, and 2023:

| (in ₹ millions)                                               |                                      |                                      |                                      |
|---------------------------------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
| Particulars                                                   | For the year ended<br>March 31, 2025 | For the year ended<br>March 31, 2024 | For the year ended<br>March 31, 2023 |
| Net cash flows from operating activities                      | 355.89                               | 56.59                                | 289.70                               |
| Net cash flows (used in) investing activities                 | (340.56)                             | (622.81)                             | (119.44)                             |
| Net cash flows generated from/ (used in) financing activities | (453.39)                             | 318.64                               | 297.38                               |
| Net increase/ (decrease) in cash and cash equivalents         | (438.06)                             | (247.58)                             | 467.64                               |
| Cash and cash equivalents at the end of the year              | 296.35                               | 734.41                               | 981.99                               |

### **Cash Flows generated from Operating Activities**

#### **Fiscal 2025**

We generated ₹ 355.89 million net cash from operating activities during Fiscal 2025. Restated profit before tax for Fiscal 2025 was ₹ 1,022.36 million. Adjustments to reconcile restated profit before tax to operating profit before working capital changes

primarily consisted of depreciation and amortization of ₹ 125.18 million, interest paid of ₹ 196.28 million and exchange rate fluctuation and other related adjustments arising on consolidation of ₹ (24.79) million, which was partially offset by gain on liquid funds (net) of ₹ 4.68 million, unrealised gain of fair value on equity instruments of ₹ 4.71 million, interest income on security deposits and EMD of ₹ 1.69 million and interest income of ₹ 46.74 million.

Our adjustments for working capital changes for Fiscal 2025 primarily consisted of increase in trade and other receivables of ₹ 950.19 million, increase in inventories by ₹ 1,265.74 million, increase in trade payables by ₹ 1,333.29 million, increase in other current liabilities by ₹ 160.47 million, increase in other financial liabilities by ₹ 29.45 million and increase in short term provisions by ₹ 12.62 million.

Cash generated from operations in Fiscal 2025 amounted to ₹ 570.52 million. This was offset by direct taxes paid (net of refunds) of ₹ 214.63 million.

#### ***Fiscal 2024***

We generated ₹ 56.59 million net cash from operating activities during Fiscal 2024. Restated profit before tax for Fiscal 2024 was ₹ 608.84 million. Adjustments to reconcile restated profit before tax to operating profit before working capital changes primarily consisted of depreciation and amortization of ₹ 88.80 million, reversal on sale of subsidiary of ₹ 60.42 million, interest paid of ₹ 229.63 million and exchange rate fluctuation and other related adjustments arising on consolidation of ₹ 27.59 million, which was partially offset by gain on liquid funds (net) of ₹ 44.79 million, unrealised gain of fair value on equity instruments of ₹ 13.31 million, interest income on security deposits and EMD of ₹ 3.57 million and interest income of ₹ 52.11 million.

Our adjustments for working capital changes for Fiscal 2024 primarily consisted of increase in trade and other receivables of ₹ 124.09 million, increase in inventories by ₹ 211.69 million, decrease in trade payables by ₹ 408.02 million, increase in other current liabilities by ₹ 78.61 million, increase in other financial liabilities by ₹ 19.73 million and decrease in short term provisions by ₹ 5.38 million.

Cash generated from operations in Fiscal 2024 amounted to ₹ 237.89 million. This was offset by direct taxes paid (net of refunds) of ₹ 181.30 million.

#### ***Fiscal 2023***

We generated ₹ 289.70 million net cash from operating activities during Fiscal 2023. Restated profit before tax for Fiscal 2023 was ₹ 454.84 million. Adjustments to reconcile restated profit before tax to operating profit before working capital changes primarily consisted of depreciation and amortization of ₹ 103.01 million, interest paid of ₹ 190.28 million, unrealised loss of fair value on equity instruments of ₹ 5.51 million and exchange rate fluctuation and other related adjustments arising on consolidation of ₹ 14.38 million. This was partially offset by interest income on security deposits and EMD of ₹ 2.39 million, gain on liquid funds (net) of ₹ 13.58 million and interest income of ₹ 45.23 million.

Our adjustments for working capital changes for Fiscal 2023 primarily consisted of decrease in trade and other receivables by ₹ 138.28 million, decrease in inventories by ₹ 289.47 million, decrease in trade payables and other liabilities by ₹ 676.14 million, decrease in other current liabilities by ₹ 66.95 million, increase in other financial liabilities by ₹ 23.27 million and increase in short term provisions by ₹ 0.21 million.

Cash generated from operations in Fiscal 2023 amounted to ₹ 410.92 million. This was offset by direct taxes paid (net of refunds) of ₹ 121.22 million.

#### ***Cash Flows from Operating Activities vis-à-vis Revenue from Operations***

Our revenue from operations increased by 24.34% from ₹7,950.60 million in Fiscal 2024 to ₹9,885.54 million in Fiscal 2025. However, our cash flows from operating activities increased by 528.89% from ₹56.59 million in Fiscal 2024 to ₹355.89 million in Fiscal 2025. This was primarily on account of adjustments for working capital changes of ₹680.09 million in Fiscal 2025. This was on account of increase in trade and other receivables by ₹950.18 million, increase in inventories by ₹1,265.74 million, and increase in trade payables by ₹1,333.29 million in Fiscal 2025.

Revenue from operations decreased marginally by 9.70% from ₹8,804.70 million in Fiscal 2023 to ₹7,950.60 million in Fiscal 2024. However, our cash flows from operating activities decreased by 80.47% from ₹289.70 million in Fiscal 2023 to ₹56.59 million in Fiscal 2024. This was primarily on account of adjustments for working capital changes of ₹650.84 million in Fiscal 2024. This was on account of increase in trade and other receivables by ₹124.09 million, increase in inventories by ₹211.69 million, and decrease in trade payables by ₹408.02 million in Fiscal 2024.

## **Cash Flow used in Investing Activities**

### ***Fiscal 2025***

Net cash used in investing activities was ₹ 340.56million in Fiscal 2025, primarily on account of purchase of fixed assets of ₹ 423.21million. This was partially offset by interest income of ₹ 46.74million and proceeds from sale of investment of ₹ 31.39million.

### ***Fiscal 2024***

Net cash used in investing activities was ₹ 622.81 million in Fiscal 2024, primarily on account of purchase of fixed assets of ₹ 780.79 million. This was partially offset by sales of fixed assets of ₹ 65.08 million, interest received of ₹ 52.11 million and proceeds from liquid funds (net) of ₹ 44.79 million.

### ***Fiscal 2023***

Net cash used in investing activities was ₹ 119.44 million in Fiscal 2023, primarily on account of purchase of fixed assets of ₹ 181.96 million. This was partially offset by interest received of ₹ 45.23 million and proceeds from liquid funds (net) of ₹ 13.58 million.

## **Cash Flow generated from/ (used in) Financing Activities**

### ***Fiscal 2025***

Net cash used in financing activities was ₹ 453.39 million in Fiscal 2025, primarily on account of repayment of borrowings (net) of ₹ 387.09 million, finance cost paid of ₹ 196.28 million and share issue expenses of ₹ 58.31 million. This was partially offset by proceeds from term loan of ₹ 200.00million.

### ***Fiscal 2024***

Net cash generated from financing activities was ₹ 318.64 million in Fiscal 2024, primarily on account of proceeds from borrowings (net) of ₹ 119.94 million and proceeds from term loan of ₹ 441.00 million. This was partially offset by repayment of lease liability of ₹ 8.11 million, finance cost of ₹ 229.63 million and share issue expenses of ₹ 4.56 million.

### ***Fiscal 2023***

Net cash generated from financing activities was ₹ 297.38 million in Fiscal 2023, primarily on account of proceeds from borrowings (net) of ₹ 478.39 million and proceeds from term loan of ₹ 13.26 million. This was partially offset by repayment of lease liability of ₹ 3.99 million and finance cost of ₹ 190.28 million.

## **NON-GAAP MEASURES**

Certain measures included in this Red Herring Prospectus, for instance, EBIT, EBITDA, EBITDA Margin, PAT Margin, Return on Equity, Return on Capital Employed, Net Debt, Net Debt to EBITDA, Net Debt to Equity, Net Fixed Assets Turnover Ratio and Net Asset Value (per Equity Share) (Non-GAAP Measures) presented in this Red Herring Prospectus is a supplemental measure of our performance and liquidity that is not required by, or presented in accordance with, Ind AS, IFRS or US GAAP. Further, these Non-GAAP Measures are not a measurement of our financial performance or liquidity under Ind AS, IFRS or US GAAP and should not be considered in isolation or construed as an alternative to cash flows, profit/ (loss) for the year or any other measure of financial performance or as an indicator of our operating performance, liquidity, profitability or cash flows generated by operating, investing or financing activities derived in accordance with Ind AS, IFRS or US GAAP. In addition, Non-GAAP Measures are not standardised terms, hence a direct comparison of Non-GAAP Measures between companies may not be possible. Other companies may calculate the Non-GAAP Measure differently from us, limiting its usefulness as a comparative measure. Although Non-GAAP Measures is not a measure of performance calculated in accordance with applicable accounting standards, our Company's management believes that it is useful to an investor in evaluating us because it is a widely used measure to evaluate a company's operating performance. See "*Risk Factors – Certain Non-GAAP financial measures and other statistical information relating to our operations and financial performance have been included in this Red Herring Prospectus.*" on page 52.

Reconciliation for the following non-GAAP financial measures included in this Red Herring Prospectus are set out below for the periods indicated:

*Reconciliation of Restated Profit for the year to EBITDA and EBITDA Margin:*

*(in ₹ million, unless stated otherwise)*

| Particulars                                                                                               | Year ended<br>March 31, 2025 | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|-----------------------------------------------------------------------------------------------------------|------------------------------|------------------------------|------------------------------|
| <b>Restated Profit for the year (I)</b>                                                                   | <b>770.47</b>                | <b>456.34</b>                | <b>328.92</b>                |
| Adjustments:                                                                                              |                              |                              |                              |
| Less: Other income (II)                                                                                   | 83.35                        | 132.00                       | 85.34                        |
| Add: Total tax expense (III)                                                                              | 251.89                       | 152.50                       | 125.92                       |
| Add: Finance costs (IV)                                                                                   | 199.58                       | 230.58                       | 191.79                       |
| Add: Depreciation and amortization expenses (V)                                                           | 125.18                       | 88.80                        | 103.01                       |
| <b>Earnings Before Interest, Tax, Depreciation and Amortization (EBITDA) (VI = I - II + III + IV + V)</b> | <b>1,263.77</b>              | <b>796.22</b>                | <b>664.30</b>                |
| <b>Revenue from Operations (VII)</b>                                                                      | <b>9,885.54</b>              | <b>7,950.60</b>              | <b>8,804.70</b>              |
| <b>EBITDA Margin (VIII = VI/VII)</b>                                                                      | <b>12.78%</b>                | <b>10.01%</b>                | <b>7.54%</b>                 |

*Reconciliation of Restated Profit for the year to PAT Margin:*

*(in ₹ million, unless stated otherwise)*

| Particulars                             | Year ended<br>March 31, 2025 | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|-----------------------------------------|------------------------------|------------------------------|------------------------------|
| <b>Restated Profit for the year (I)</b> | <b>770.47</b>                | <b>456.34</b>                | <b>328.92</b>                |
| <b>Total Income (II)</b>                | <b>9,968.89</b>              | <b>8,082.60</b>              | <b>8,890.04</b>              |
| <b>PAT Margin (III=I/II)</b>            | <b>7.73%</b>                 | <b>5.65%</b>                 | <b>3.70%</b>                 |

*Reconciliation of Total Equity to Return on Equity:*

*(in ₹ million, unless stated otherwise)*

| Particulars                                                                   | Year ended<br>March 31, 2025 | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|-------------------------------------------------------------------------------|------------------------------|------------------------------|------------------------------|
| <b>Total Equity (I)</b>                                                       | <b>3,065.34</b>              | <b>2,330.32</b>              | <b>1,805.12</b>              |
| Restated Profit for the year (II)                                             | 770.47                       | 456.34                       | 328.92                       |
| Less/(Add) Non Controlling Interest (III)                                     | -                            | (2.25)                       | (12.00)                      |
| <b>Restated Profit for the year (Excluding Non Controlling Interest) (IV)</b> | <b>770.47</b>                | <b>458.59</b>                | <b>340.92</b>                |
| <b>Return on Equity (V = IV/I)*</b>                                           | <b>25.13%</b>                | <b>19.68%</b>                | <b>18.89%</b>                |

*Reconciliation of Total Equity to Capital Employed, Restated Profit for the year to EBIT and Return on Capital Employed:*

*(in ₹ million, unless stated otherwise)*

| Particulars                                                           | Year ended<br>March 31, 2025 | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|-----------------------------------------------------------------------|------------------------------|------------------------------|------------------------------|
| Total Equity (I)                                                      | 3,065.34                     | 2,330.32                     | 1,805.12                     |
| Non Controlling Interest (II)                                         | -                            | -                            | (9.64)                       |
| Non-current Borrowings (III)                                          | 542.13                       | 438.83                       | 892.70                       |
| Current Borrowings (IV)                                               | 1,319.20                     | 1,609.59                     | 594.78                       |
| <b>Capital Employed (V = I + II + III + IV)</b>                       | <b>4,926.67</b>              | <b>4,378.74</b>              | <b>3,282.96</b>              |
| <b>Restated Profit for the year (VI)</b>                              | <b>770.47</b>                | <b>456.34</b>                | <b>328.92</b>                |
| Adjustments:                                                          |                              |                              |                              |
| Add: Total tax expense (VII)                                          | 251.89                       | 152.50                       | 125.92                       |
| Add: Finance costs (VIII)                                             | 199.58                       | 230.58                       | 191.79                       |
| <b>Earnings Before Interest and Tax (EBIT) (IX = VI + VII + VIII)</b> | <b>1,221.94</b>              | <b>839.42</b>                | <b>646.63</b>                |
| <b>Return on Capital Employed (X = IX/V)*</b>                         | <b>24.80%</b>                | <b>19.17%</b>                | <b>19.70%</b>                |

*Reconciliation of Total Borrowings to Net Debt, Net Debt to EBITDA and Net Debt to Equity:*

*(in ₹ million, unless stated otherwise)*

| Particulars                              | Year ended<br>March 31, 2025 | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|------------------------------------------|------------------------------|------------------------------|------------------------------|
| Non-current Borrowings (I)               | 542.13                       | 438.83                       | 892.70                       |
| Current Borrowings (II)                  | 1,319.20                     | 1,609.59                     | 594.78                       |
| <b>Total Borrowings (III = I + II)</b>   | <b>1,861.33</b>              | <b>2,048.42</b>              | <b>1,487.48</b>              |
| Adjustments:                             |                              |                              |                              |
| Less: Cash and bank balances (IV)        | 296.35                       | 734.41                       | 981.99                       |
| Less: Bank balances other than above (V) | 551.80                       | 257.91                       | 274.09                       |
| <b>Net Debt (VI = III - IV - V)</b>      | <b>1,013.18</b>              | <b>1,056.10</b>              | <b>231.40</b>                |

| Particulars                                                                                                   | Year ended<br>March 31, 2025 | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|---------------------------------------------------------------------------------------------------------------|------------------------------|------------------------------|------------------------------|
| <b>Restated Profit for the year (VII)</b>                                                                     | <b>770.47</b>                | <b>456.34</b>                | <b>328.92</b>                |
| Adjustments:                                                                                                  |                              |                              |                              |
| Less: Other income (VIII)                                                                                     | 83.35                        | 132.00                       | 85.34                        |
| Add: Total tax expense (IX)                                                                                   | 251.89                       | 152.50                       | 125.92                       |
| Add: Finance costs (X)                                                                                        | 199.58                       | 230.58                       | 191.79                       |
| Add: Depreciation and amortization expenses (XI)                                                              | 125.18                       | 88.80                        | 103.01                       |
| <b>Earnings Before Interest, Tax, Depreciation and Amortization (EBITDA) (XII = VII - VIII + IX + X + XI)</b> | <b>1,263.77</b>              | <b>796.22</b>                | <b>664.30</b>                |
| <b>Net Debt to EBITDA (XIII = VI/XII)*</b>                                                                    | <b>0.80</b>                  | <b>1.33</b>                  | <b>0.35</b>                  |
| Total Equity (XIV)                                                                                            | 3,065.34                     | 2,330.32                     | 1,805.12                     |
| Non controlling interest (XV)                                                                                 | -                            | -                            | (9.64)                       |
| <b>Total Equity (Including Non controlling interest) (XVI)</b>                                                | <b>3,065.34</b>              | <b>2,330.32</b>              | <b>1,795.48</b>              |
| <b>Net Debt to Equity (XVII = VI/XVI)</b>                                                                     | <b>0.33</b>                  | <b>0.45</b>                  | <b>0.13</b>                  |

Reconciliation of Revenue from Operations to Net Fixed Assets Turnover Ratio:

(in ₹ million, unless stated otherwise)

| Particulars                                            | Year ended<br>March 31, 2025 | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|--------------------------------------------------------|------------------------------|------------------------------|------------------------------|
| <b>Revenue from Operations (I)</b>                     | <b>9,885.54</b>              | <b>7,950.60</b>              | <b>8,804.70</b>              |
| Property, plant and equipment (II)                     | 1,686.25                     | 755.33                       | 743.29                       |
| Capital work-in-progress (III)                         | 21.76                        | 662.26                       | 18.57                        |
| Intangible assets (IV)                                 | 23.89                        | 11.37                        | 33.17                        |
| Right to use assets (V)                                | 45.45                        | 5.36                         | 11.98                        |
| <b>Total Net Fixed Assets (VI = II + III + IV + V)</b> | <b>1,777.35</b>              | <b>1,434.32</b>              | <b>807.01</b>                |
| <b>Net Fixed Assets Turnover Ratio (VII = I/VI)*</b>   | <b>5.56</b>                  | <b>5.54</b>                  | <b>10.91</b>                 |

Reconciliation of Net Asset Value (per Equity Share)

(in ₹ million, unless stated otherwise)

| Particulars                                                                 | Fiscal 2025     | Fiscal 2024     | Fiscal 2023     |
|-----------------------------------------------------------------------------|-----------------|-----------------|-----------------|
| Total Equity (Excluding non-controlling interest) (I)                       | <b>3,065.34</b> | <b>2,330.32</b> | <b>1,805.12</b> |
| Number of equity shares outstanding at the end of the year (II)             | 5,00,00,000     | 5,00,00,000     | 5,00,00,000     |
| <b>Net asset value per equity share (III) = (I/II) (₹ per equity share)</b> | <b>61.31</b>    | <b>46.61</b>    | <b>36.10</b>    |

## FINANCIAL INDEBTEDNESS

As of March 31, 2025 we had total borrowings of ₹ 1,861.33 million. Our Net Debt to Equity ratio was 0.33x as of March 31, 2025. For further information on our indebtedness, see “Financial Indebtedness” on page 392.

The following table sets forth certain information relating to our outstanding indebtedness as of Fiscal 2025, March 31, 2024, and March 31, 2023:

### Borrowings

(in ₹ million, unless stated otherwise)

| Non-current borrowings<br>Particulars                                            | Non-current portion     |                        |                        | Current maturities*     |                        |                        |
|----------------------------------------------------------------------------------|-------------------------|------------------------|------------------------|-------------------------|------------------------|------------------------|
|                                                                                  | As at March<br>31, 2025 | As at 31<br>March 2024 | As at 31<br>March 2023 | As at March<br>31, 2025 | As at 31<br>March 2024 | As at 31<br>March 2023 |
| <b>Secured</b>                                                                   |                         |                        |                        |                         |                        |                        |
| Vehicle loans - from Banks                                                       | 11.57                   | 27.93                  | 11.48                  | 16.36                   | 16.26                  | 11.77                  |
| Term loans - from Banks                                                          | 530.56                  | 400.00                 | -                      | 69.44                   | -                      | -                      |
| <b>Unsecured</b>                                                                 |                         |                        |                        |                         |                        |                        |
| Loans from Related parties                                                       | -                       | 10.90                  | 881.22                 | -                       | -                      | -                      |
| Term Loans - from Banks                                                          | -                       | -                      | -                      | -                       | -                      | 3.20                   |
|                                                                                  | <b>542.13</b>           | <b>438.83</b>          | <b>892.70</b>          | <b>85.80</b>            | <b>16.26</b>           | <b>14.97</b>           |
| Less: current maturities of long term debts disclosed under 'current borrowings' | -                       | -                      | -                      | (85.80)                 | (16.26)                | (14.97)                |
| <b>Total non-current borrowings</b>                                              | <b>542.13</b>           | <b>438.83</b>          | <b>892.70</b>          | <b>-</b>                | <b>-</b>               | <b>-</b>               |

\* Current maturities have been included as part of the current borrowings

## Current borrowings

(in ₹ million, unless stated otherwise)

| Particulars                          | As at March 31, 2025 | As at 31 March 2024 | As at 31 March 2023 |
|--------------------------------------|----------------------|---------------------|---------------------|
| <b>Secured</b>                       |                      |                     |                     |
| Working Capital loan from Banks      | 96.31                | 569.20              | 187.64              |
| Buyer's Credit                       | 1,137.09             | 1,024.13            | 379.26              |
| Current Maturities of long term debt | 85.80                | 16.26               | 14.97               |
| <b>Unsecured</b>                     |                      |                     |                     |
| Loan from Related Parties            | -                    | -                   | 12.91               |
| <b>Total</b>                         | <b>1,319.20</b>      | <b>1,609.59</b>     | <b>594.78</b>       |

## CONTINGENT LIABILITIES, CAPITAL COMMITMENTS, AND OFF-BALANCE SHEET ARRANGEMENTS

As of March 31, 2025, March 31, 2024, March 31, 2023 our contingent liabilities and capital commitments as per Ind AS 37 - Provisions, Contingent Liabilities and Contingent Assets, that have not been provided for, were as follows:

(in ₹ million, unless stated otherwise)

| Particulars                                                                                    | As at March 31, 2025 | As at 31 March, 2024 | As at 31 March, 2023 |
|------------------------------------------------------------------------------------------------|----------------------|----------------------|----------------------|
| <b>Contingent liability:</b>                                                                   |                      |                      |                      |
| Outstanding Bank Guarantees and bonds*                                                         | 1,033.10             | 1,123.82             | 820.17               |
| <b>Total Contingent Liabilities</b>                                                            | <b>1,033.10</b>      | <b>1,123.82</b>      | <b>820.17</b>        |
| <b>Capital Commitments</b>                                                                     |                      |                      |                      |
| Estimated amount of contracts remaining to be executed on capital account and not provided for | 45.67                | 61.20                | 46.48                |
| <b>Total capital commitments</b>                                                               | <b>45.67</b>         | <b>61.20</b>         | <b>46.48</b>         |

\* Bank Guarantees consists on Advance Bank Guarantees (ABG) and Performance Bank Guarantees (PBG) and bond issued by the bank on behalf of the Company in favour of its customers. The Advance Bank guarantees are issued when we are securing our advance against the order. The same is cancelled when prorata supply is made. Performance bank guarantees are issued to secure the performance against the job and it is normally issued at the end of the project against satisfactory performance and normally has a validity for a year.

For further information on our contingent liabilities and capital commitment as at March 31, 2025, March 31, 2024, March 31, 2023, as per Ind AS 37, see "Other Financial Information" on page 361.

Except as disclosed elsewhere in this Red Herring Prospectus, there are no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that we believe are material to investors.

## CONTRACTUAL OBLIGATIONS AND COMMITMENTS

The following table sets forth certain information relating to future payments due under known contractual commitments as of Fiscal 2025, March 31, 2024, and March 31, 2023 aggregated by type of contractual obligation:

(in ₹ million)

| Particulars                  | Carrying amount | Less than 12 months | More than 12 months | Total           |
|------------------------------|-----------------|---------------------|---------------------|-----------------|
| <b>As at March 31, 2025</b>  |                 |                     |                     |                 |
| <b>Financial Liabilities</b> |                 |                     |                     |                 |
| Borrowings                   | 1,861.33        | 1,319.20            | 542.13              | 1,861.33        |
| Trade Payables               | 2,266.43        | 2,256.36            | 10.07               | 2,266.43        |
| Other Financial Liabilities  | 153.94          | 153.94              | -                   | 153.94          |
| <b>Total</b>                 | <b>4,281.70</b> | <b>3,729.50</b>     | <b>552.20</b>       | <b>4,281.70</b> |
| <b>As at March 31, 2024</b>  |                 |                     |                     |                 |
| <b>Financial Liabilities</b> |                 |                     |                     |                 |
| Borrowings                   | 2,048.42        | 1,609.59            | 438.83              | 2,048.42        |
| Trade Payables               | 933.14          | 927.35              | 5.79                | 933.14          |
| Other Financial Liabilities  | 124.49          | 124.49              | -                   | 124.49          |
| <b>Total</b>                 | <b>3,106.05</b> | <b>2,661.43</b>     | <b>444.62</b>       | <b>3,106.05</b> |
| <b>As at March 31, 2023</b>  |                 |                     |                     |                 |
| <b>Financial Liabilities</b> |                 |                     |                     |                 |
| Borrowings                   | 1,487.48        | 594.78              | 892.70              | 1,487.48        |
| Trade Payables               | 1,341.16        | 1,339.68            | 1.48                | 1,341.16        |
| Other Financial Liabilities  | 104.76          | 104.76              | -                   | 104.76          |
| <b>Total</b>                 | <b>2,933.40</b> | <b>2,039.22</b>     | <b>894.18</b>       | <b>2,933.40</b> |

## CAPITAL EXPENDITURES

In Fiscal 2025, Fiscal 2024, and Fiscal 2023, our capital expenditure towards additions to property, plant and equipment were ₹ 423.21 million, ₹ 780.79 million, and ₹ 181.96 million respectively.

(in ₹ million)

| Particulars                                | Land         | Leasehold Land | Factory Building | Plant & Equipment | Electrical Installation | Furniture & Fixtures | Computer     | Office Equipments | Vehicles      | Motor Buses  | Total           | Capital work in Progress |
|--------------------------------------------|--------------|----------------|------------------|-------------------|-------------------------|----------------------|--------------|-------------------|---------------|--------------|-----------------|--------------------------|
| <b>Deemed cost (gross carrying amount)</b> |              |                |                  |                   |                         |                      |              |                   |               |              |                 |                          |
| <b>Balance As at 1 April 2022</b>          | <b>31.44</b> | -              | <b>413.26</b>    | <b>896.47</b>     | <b>45.25</b>            | <b>38.10</b>         | <b>50.55</b> | <b>26.08</b>      | <b>120.53</b> | <b>21.90</b> | <b>1,643.58</b> | <b>18.07</b>             |
| Additions                                  | 2.83         | 119.68         | 1.77             | 30.05             | 0.35                    | 0.62                 | 2.34         | 1.96              | 19.97         | -            | 179.57          | 0.50                     |
| Disposal/Adjustment                        | -            | -              | -                | -                 | -                       | -                    | -            | -                 | 8.64          | 1.01         | 9.65            | -                        |
| <b>Balance As at 31 March 2023</b>         | <b>34.27</b> | <b>119.68</b>  | <b>415.03</b>    | <b>926.52</b>     | <b>45.60</b>            | <b>38.72</b>         | <b>52.89</b> | <b>28.04</b>      | <b>131.86</b> | <b>20.89</b> | <b>1,813.50</b> | <b>18.57</b>             |
| Additions                                  | -            | 4.36           | -                | 39.55             | 17.48                   | 0.18                 | 4.77         | 7.47              | 52.23         | -            | 126.04          | 654.50                   |
| Disposal/Adjustment                        | 2.87         | -              | 50.54            | 14.99             | 2.06                    | 8.24                 | 8.07         | 3.44              | 24.57         | -            | 114.78          | 10.81                    |
| <b>Balance As at 31 March 2024</b>         | <b>31.40</b> | <b>124.04</b>  | <b>364.49</b>    | <b>951.08</b>     | <b>61.02</b>            | <b>30.66</b>         | <b>49.59</b> | <b>32.07</b>      | <b>159.52</b> | <b>20.89</b> | <b>1,824.76</b> | <b>662.26</b>            |
| Additions                                  | -            | 0.01           | 491.61           | 468.37            | 46.96                   | 16.76                | 5.05         | 10.05             | 8.51          | -            | 1,047.32        | 192.28                   |
| Disposal/Adjustment                        | -            | -              | -                | 1.54              | 0.21                    | 4.62                 | 1.10         | 0.17              | 3.47          | 0.55         | 11.66           | 832.78                   |
| <b>Balance As at 31 March 2025</b>         | <b>31.40</b> | <b>124.05</b>  | <b>856.10</b>    | <b>1,417.91</b>   | <b>107.77</b>           | <b>42.80</b>         | <b>53.54</b> | <b>41.95</b>      | <b>164.56</b> | <b>20.34</b> | <b>2,860.42</b> | <b>21.76</b>             |
| <b>Accumulated depreciation</b>            |              |                |                  |                   |                         |                      |              |                   |               |              |                 |                          |
| <b>Balance As at 1 April 2022</b>          | -            | -              | <b>143.32</b>    | <b>639.73</b>     | <b>38.06</b>            | <b>27.58</b>         | <b>44.62</b> | <b>19.32</b>      | <b>75.37</b>  | <b>6.30</b>  | <b>994.30</b>   | -                        |
| Charge for the year                        | -            | -              | 14.51            | 48.15             | 1.15                    | 2.07                 | 3.01         | 2.86              | 9.35          | 2.62         | 83.72           | -                        |
| Disposal/Adjustment                        | -            | -              | -                | -                 | -                       | -                    | -            | -                 | 6.85          | 0.96         | 7.81            | -                        |
| <b>Balance As at 31 March 2023</b>         | -            | -              | <b>157.83</b>    | <b>687.88</b>     | <b>39.21</b>            | <b>29.65</b>         | <b>47.63</b> | <b>22.18</b>      | <b>77.87</b>  | <b>7.96</b>  | <b>1,070.21</b> | -                        |
| Charge for the year                        | -            | -              | 11.89            | 38.14             | 1.78                    | 1.24                 | 2.69         | 4.00              | 11.13         | 2.55         | 73.42           | -                        |
| Disposal/Adjustment                        | -            | -              | 21.68            | 12.97             | 1.64                    | 6.25                 | 6.95         | 3.12              | 21.59         | -            | 74.20           | -                        |
| <b>Balance As at 31 March 2024</b>         | -            | -              | <b>148.04</b>    | <b>713.05</b>     | <b>39.35</b>            | <b>24.64</b>         | <b>43.37</b> | <b>23.06</b>      | <b>67.41</b>  | <b>10.51</b> | <b>1,069.43</b> | -                        |
| Charge for the year                        | -            | 1.04           | 24.44            | 57.55             | 6.24                    | 2.04                 | 2.78         | 3.01              | 13.43         | 2.45         | 112.98          | -                        |
| Disposal/Adjustment                        | -            | -              | -                | 0.63              | 0.12                    | 3.85                 | 0.92         | 0.07              | 2.29          | 0.36         | 8.24            | -                        |
| <b>Balance As at 31 March 2025</b>         | -            | <b>1.04</b>    | <b>24.44</b>     | <b>769.97</b>     | <b>45.47</b>            | <b>22.83</b>         | <b>45.23</b> | <b>26.00</b>      | <b>78.55</b>  | <b>12.60</b> | <b>1,174.17</b> | -                        |
| <b>Net Block</b>                           |              |                |                  |                   |                         |                      |              |                   |               |              |                 |                          |
| <b>Balance as at 31 March 2023</b>         | <b>34.27</b> | <b>119.68</b>  | <b>257.20</b>    | <b>238.64</b>     | <b>6.39</b>             | <b>9.07</b>          | <b>5.26</b>  | <b>5.86</b>       | <b>53.99</b>  | <b>12.93</b> | <b>743.29</b>   | <b>18.57</b>             |
| <b>Balance As at 31 March 2024</b>         | <b>31.40</b> | <b>124.04</b>  | <b>216.45</b>    | <b>238.03</b>     | <b>21.67</b>            | <b>6.02</b>          | <b>6.22</b>  | <b>9.01</b>       | <b>92.11</b>  | <b>10.38</b> | <b>755.33</b>   | <b>662.26</b>            |
| <b>Balance As at 31 March 2025</b>         | <b>31.40</b> | <b>123.01</b>  | <b>683.62</b>    | <b>647.94</b>     | <b>62.30</b>            | <b>19.97</b>         | <b>8.31</b>  | <b>15.95</b>      | <b>86.01</b>  | <b>7.74</b>  | <b>1,686.25</b> | <b>21.76</b>             |

## RELATED PARTY TRANSACTIONS

We enter into various transactions with related parties in the ordinary course of business. These transactions principally include sale of goods, expenses paid, expenses recovered, interest on loan paid, purchase of goods, unsecured loan taken and unsecured loans repaid. For further information relating to our related party transactions, see “*Related Party Transactions*” on page 298.

The table below sets out certain details in connection with related party transactions:

| Particulars                                                      | Fiscal 2025 | Fiscal 2024 | Fiscal 2023 |
|------------------------------------------------------------------|-------------|-------------|-------------|
| Related Party - Asset transactions (in ₹ million)                | 6.00        | 133.23      | -           |
| as a % of Total Assets                                           | 0.07%       | 2.10%       | -           |
| Related Party - Borrowings availed/(Repaid) (Net) (in ₹ million) | 31.21       | (922.82)*   | 120.01      |
| as a % of Total borrowings                                       | 1.68%       | (45.05)%    | 8.07%       |
| Related Party - Income Transactions (in ₹ million)               | 725.41      | 1,990.53    | 3,109.10    |
| as a % of Total Income                                           | 7.28%       | 24.63%      | 34.97%      |
| Related Party - Expense transactions (in ₹ million)              | 149.74      | 333.85      | 1,150.14    |
| as a % of Total Expenses                                         | 1.67%       | 4.47%       | 13.64%      |

\*This includes repayment of unsecured loans availed in Fiscal 2024, Fiscal 2023, Fiscal 2016 .

## AUDITOR’S OBSERVATIONS

There are no auditor qualifications that have not been given effect to in the Restated Consolidated Financial Statements.

## QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risks that are related to the normal course of our operations such as interest rate, liquidity risk, foreign exchange risk and reputational risk, which may affect economic growth in India and the value of our financial liabilities, our cash flows and our results of operations.

### Credit Risk

Credit risk arises when a counterparty defaults on its contractual obligations to pay resulting in financial loss to the Company. The Company is exposed to credit risk primarily from trade receivables, loans and other financial assets including deposits with banks. The customer credit risk is managed subject to the Company’s established policy, procedure and controls relating to customer credit risk management. In order to contain the business risk, prior to acceptance of an order from a customer, the creditworthiness of the customer is ensured through scrutiny of its financials, if required, market reports and reference checks. The Company remains vigilant and regularly assesses the financial position of customers during execution of contracts with a view to limit risks of delays and default. Further, in most of the cases, the Company normally allow credit period of 0-90 days to all customers which vary from customer to customer.

### Liquidity Risk

Liquidity risk is the risk that the Company will encounter difficulty in raising funds to meet commitments associated with financial instruments that are settled by delivering cash or another financial asset. Liquidity risk may result from an inability to sell a financial asset quickly to close to its fair value. The Company's objective is to, at all times maintain optimum levels of liquidity to meet its cash and collateral requirements. The Company closely monitors its liquidity position and deploys a robust cash management system. It maintains adequate sources of financing from both banks and financial institutions at an optimised cost.

### Market Risk

We are exposed to various types of market risks during the normal course of business. Market risk is the risk that fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises of currency rate risk, interest rate risk and other price risk, such as equity price risk and commodity price risk. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

### Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Borrowings availed by the Company are subject to interest on fixed rates as these are taken only for the purpose to finance the business and such borrowings are repayable on demand. Interest rates are highly sensitive to many factors beyond our control, including the monetary policies of the RBI, domestic and international economic and political conditions, inflation and other factors. For further information, see “*Financial Indebtedness*” on page 392.



## ***Inflation Risk***

In recent years, India has experienced relatively high rates of inflation. While we believe inflation has not had any material impact on our business and results of operations, inflation generally impacts the overall economy and business environment and hence could affect us.

## **UNUSUAL OR INFREQUENT EVENTS OR TRANSACTIONS**

Except as described in this Red Herring Prospectus, to our knowledge, there have been no unusual or infrequent events or transactions that have in the past or may in the future affect our business operations or future financial performance.

## **KNOWN TRENDS OR UNCERTAINTIES**

Our business has been subject, and we expect it to continue to be subject, to economic changes arising from the trends identified above in “*Management’s Discussion and Analysis of Financial Condition and Results of Operations - Significant Factors Affecting our Results of Operations*” and the uncertainties described in “*Risk Factors*” on pages 363 and 28, respectively. To our knowledge, except as discussed in this Red Herring Prospectus, there are no known trends or uncertainties that have or had or are expected to have a material adverse impact on revenues or income of our Company from continuing operations.

## **FUTURE RELATIONSHIP BETWEEN COST AND INCOME**

Other than as described in “*Risk Factors*”, “*Our Business*” and “*Management’s Discussion and Analysis of Financial Condition and Results of Operations*” on pages 28, 204 and 363 respectively, to our knowledge, there are no known factors that may adversely affect our business prospects, results of operations and financial condition.

## **NEW PRODUCTS OR BUSINESS SEGMENTS**

Except as set out in this Red Herring Prospectus in the sections “*Our Business*” on page 204, we have not announced and do not expect to announce in the near future any new products or business segments.

## **COMPETITIVE CONDITIONS**

We operate in a competitive environment and expect to continue to compete with existing and potential competitors. See “*Risk Factors*”, “*Industry Overview*” and “*Our Business*” on pages 28, 145 and 204, respectively, for further details on competitive conditions that we face across our various business segments.

## **SIGNIFICANT DEPENDENCE ON SINGLE OR FEW CUSTOMERS**

We have in the past derived a major portion of our revenue from a limited number of customer groups and may derive a major portion of our revenue from such customers. For details, see “*Risk Factors- We derive a portion of our revenues from few customers and repeat orders which we identify as orders placed by customer groups that have placed orders with our Company previously. For Fiscal 2025, 57.32% of our consolidated revenue from operations was derived from repeat customers, and 42.64% was contributed by our top five customer groups. Any loss of, or a reduction in the repeat orders received by us could adversely affect our business, results of operations, financial condition and cash flows*” on page 32.

## **SEASONALITY/ CYCLICALITY OF BUSINESS**

Our PEB and Self-Supported Roofing business is seasonal in nature. For details, see “*Risk Factors- Our financial results may be subject to seasonal variations and cyclical nature of the industry*” on page 46.

## **MATERIAL DEVELOPMENTS AFTER MARCH 31, 2025 THAT MAY AFFECT OUR FUTURE RESULTS OF OPERATIONS**

There have been no significant developments after March 31, 2025, the date of the last financial statements contained in this Red Herring Prospectus, to the date of filing of this Red Herring Prospectus, which materially and adversely affects, or is likely to affect, our trading or profitability, or the value of our assets, or our ability to pay our liabilities within the next 12 months.

## CAPITALISATION STATEMENT

The following table sets out our Company's capitalization as at March 31, 2025, as derived from our Restated Consolidated Financial Statements. This table should be read in conjunction with the sections titled “*Management's Discussion and Analysis of Financial Condition and Results of Operations*”, “*Financial Information*” and “*Risk Factors*” beginning on pages 363, 300 and 28, respectively.

*(all amounts are in ₹ million, except ratios)*

| Particulars                                                                                      | Pre-Offer as at March 31, 2025 | As adjusted for the proposed Offer* |
|--------------------------------------------------------------------------------------------------|--------------------------------|-------------------------------------|
| Current borrowings**                                                                             | 1,233.40                       | [●]                                 |
| Non-current borrowings (including current maturity and interest accrued and due on borrowings)** | 627.93                         | [●]                                 |
| <b>Total Borrowings (A)</b>                                                                      | <b>1,861.33</b>                | [●]                                 |
| Equity share capital**                                                                           | 500.00                         | [●]                                 |
| Other Equity**                                                                                   | 2,565.34                       | [●]                                 |
| <b>Total Equity (B)</b>                                                                          | <b>3,065.34</b>                | [●]                                 |
| <b>Total Capital</b>                                                                             | <b>4,926.67</b>                | [●]                                 |
| Ratio: Non-current borrowings / Total Equity                                                     | 0.20                           | [●]                                 |
| Ratio: Total Borrowings / Total equity                                                           | 0.61                           | [●]                                 |

\* Post-Offer capitalisation will be determined after finalization of the Offer Price.

\*\* These terms shall carry the meaning as per Schedule III of the Companies Act, 2013 (as amended).

Notes:

1. The above has been computed on the basis of the Restated Consolidated Financial Statements of the Company for the financial year ended March 31, 2025.
2. To be updated on finalisation of Basis of Offer price

## FINANCIAL INDEBTEDNESS

Our Company and its Subsidiaries avail credit facilities in the ordinary course of business. For details regarding the borrowing powers of our Board, see “*Our Management - Borrowing Powers of our Board*” on page 272. For the purposes of the Offer, the Company has obtained the necessary consents from our lenders as required under the relevant borrowing arrangements for undertaking activities relating to the Offer.

Set out below is a brief summary of the aggregate borrowings by our Company and its Subsidiaries as of May 31, 2025 on a consolidated basis:

(₹ in million)

| Category of borrowing              | Sanctioned amount | Outstanding amount as on May 31, 2025 |
|------------------------------------|-------------------|---------------------------------------|
| <b>Secured-Consortium</b>          |                   |                                       |
| Working capital facilities         |                   |                                       |
| Fund based                         | 600.00            | 39.10                                 |
| Non-fund based                     | 4,000.00          | 2,966.60                              |
| Term loans                         | 600.00            | 600.00                                |
| <b>Sub-total (A)</b>               | <b>5,200.00</b>   | <b>3,605.70</b>                       |
| <b>Secured-outside Consortium</b>  |                   |                                       |
| Working capital facilities         |                   |                                       |
| Fund based                         | -                 | -                                     |
| Non-fund based                     | 200.00            | 60.30                                 |
| <b>Sub-total (B)</b>               | <b>200.00</b>     | <b>60.30</b>                          |
| <b>Unsecured Loans</b>             | -                 | -                                     |
| <b>FD OD (C)</b>                   | 50.00             | 45.10                                 |
| <b>Total borrowings* (D=A+B+C)</b> | <b>5,450.00</b>   | <b>3,711.10</b>                       |

\* Excludes vehicle loans

As certified by Talati & Talati LLP, Statutory Auditor (110758W/W100377), pursuant to their certificate dated July 16, 2025.

| Bank Name               | Date of Sanction   | Type of Loan                                                              | Case of past default | Secured/Unsecured                                                                         | IPO Approval     | Sanctioned Limit Amount (in ₹ million) |
|-------------------------|--------------------|---------------------------------------------------------------------------|----------------------|-------------------------------------------------------------------------------------------|------------------|----------------------------------------|
| ICICI Bank Ltd          | December 20, 2024  | Working Capital facilities including fund based and non fund based limits | No                   | Secured                                                                                   | Consent received | 750.00                                 |
| ICICI Bank Ltd          | December 20, 2024  | Working Capital facilities including fund based and non fund based limits | No                   | Loan agreement executed and personal guarantee given. Hypothecation and mortgage pending. | Consent received | 350.00                                 |
| Standard Chartered Bank | September 10, 2024 | Working Capital facilities including fund based and non fund based limits | No                   | Secured                                                                                   | Consent received | 825.00                                 |
| HDFC Bank Ltd           | October 8, 2024    | Working Capital facilities including fund based and non fund based limits | No                   | Secured                                                                                   | Consent received | 750.00                                 |
| Kotak Mahindra Bank Ltd | May 16, 2024       | Working Capital facilities including fund based and non fund based limits | No                   | Secured                                                                                   | Consent received | 863.00                                 |
| Bank of Baroda          | February 25, 2025  | Working Capital facilities including fund based and non fund based limits | No                   | Secured                                                                                   | Consent received | 433.00                                 |
| Bank of Baroda          | February 25, 2025  | Overdraft fully secured by Fixed Deposits                                 | No                   | Secured                                                                                   | Consent received | 100.00                                 |
| Axis Bank               | April 3, 2025      | Working Capital facilities including fund based and non fund based limits | No                   | Secured                                                                                   | Consent received | 329.00                                 |
| Axis Bank               | April 3, 2025      | Working Capital facilities including fund based and non fund based limits | No                   | Secured                                                                                   | Consent received | 250.00                                 |
| Standard Chartered Bank | January 5, 2024    | Term Loan                                                                 | No                   | Secured                                                                                   | Consent received | 200.00                                 |
| HDFC Bank Ltd           | January 22, 2024   | Term Loan                                                                 | No                   | Secured                                                                                   | Consent received | 200.00                                 |

| Bank Name                | Date of Sanction   | Type of Loan                          | Case of past default | Secured/Unsecured | IPO Approval     | Sanctioned Limit Amount (in ₹ million) |
|--------------------------|--------------------|---------------------------------------|----------------------|-------------------|------------------|----------------------------------------|
| Kotak Mahindra Bank Ltd  | January 29, 2024   | Term Loan                             | No                   | Secured           | Consent received | 200.00                                 |
| Standard Chartered Bank* | September 10, 2024 | Working Capital non fund based limits | No                   | Secured           | Consent received | 200.00                                 |
| <b>Total</b>             |                    |                                       |                      |                   |                  | <b>5,450.00</b>                        |

\* PBSPL's limit with our Company as the co-borrower.

### Principal terms of the facilities sanctioned to our Company:

The details provided below are indicative and there may be additional terms, conditions and requirements under the various financing documentation executed by us in relation to our indebtedness.

- Interest:** Our financing arrangements typically have floating rates of interest linked to a base, as specified by respective lenders. The rate of interest for our working capital facilities typically ranges up to 12.00% per annum, and is subject to changes in line with the Reserve Bank of India policies.
- Penal Interest:** The terms of certain of our borrowings prescribe penalties for non-compliance of certain obligations by us, *inter alia*, delay in the repayment of principal instalment, interest, charges or other monies due on the facility, non-submission of annual financial statements and other irregularities as specified in the terms of sanction. The default interest payable on our borrowings typically ranges from 0.25% to 2% per annum. Additional interest as specified by the lenders may be charged in case of continuation of the non-compliance beyond a certain period.
- Pre-payment penalty:** The terms of the borrowings availed by us typically have pre-payment provisions, which allow for pre-payment of the outstanding amount on giving notice to the concerned lender, the payment of prepayment penalty in accordance with the relevant financing arrangement mutually agreed from time to time.
- Validity/Tenor:** The working capital facilities availed by us are typically available for a period of 12 months, subject to periodic review by the relevant lender. The tenor of the term loans availed by us typically range from 5 years to 8 years.
- Security:** In terms of our secured borrowings, we are required to *inter alia*:
  - First Pari Passu Charge for Working Capital Fund Based and Non-Fund Based facilities on immovable property, Current asset and Movable Fixed assets of the Company except fixed assets for Cheyyar plant Chennai
  - First Parri Passu Charge for Term Loans on immovable property and Movable Fix assets of the Cheyyar Plant of the Company.
  - Equitable mortgage on immovable property i.e.F-903, Tulip Citadel, Ahmedabad and Property at 403-A & 403-B "Shikhar Building", Survey no. 104, Village-Khoda, Sanand, Survey No. 435/2, Village - Moraiya - All properties owned by Group Concerns
  - Personnel Guarantee of Directors namely Chirag Hasmukhbhai Patel, Malav Girishbhai Patel, Girishbhai Manibhai Patel and Vipinbhai Kantilal Patel

Please note that the abovementioned list is indicative and there may be additional securities created under various borrowing arrangements by us.
- Repayment:** The working capital facilities are typically repayable on demand or on their respective due dates within the maximum tenure. The term loans are typically repayable in structured instalments.
- Key Covenants:** Certain of our borrowing arrangements provide for covenants restricting certain corporate actions, and we are required to take the prior approval of the relevant lender before undertaking such corporate actions, such as following:
  - effecting any change in the constitution/composition of the Company or permitting any transfer of controlling interest or effecting any change in the management set-up;
  - effecting any change in our ownership or capital structure where the shareholding of the existing promoter and promoter group gets diluted below certain specified levels or leads to dilution in controlling stake;

- (c) making any amendments in the Memorandum of Association or Articles of Association;
- (d) sell, assign, mortgage or otherwise dispose of any assets charged by the lender;
- (e) formulate any scheme of amalgamation or reconstruction or effecting any mergers and acquisitions;
- (f) failure to pay any amount due and payable to lender, including instalments, servicing of interest on the facilities availed by the Company;
- (g) declare dividends for any year except out of profits relating to that year;
- (h) invest by way of share capital in or lend or advance fund to or place deposits with other concern, including group concerns, with the exception of normal trade credit or security deposit in the ordinary course of business or advances to employees;
- (i) undertake any guarantee or letter of comfort in the nature of guarantee on behalf of any other company, including group companies.

8. **Events of default:** The borrowing arrangements entered into by us, contain standard events of default, including:

- (a) default in payment of interest, other charges or instalment amount due or repayment of principal amounts;
- (b) non-compliance with ownership, financial, performance and/or security covenants;
- (c) any change of ownership, control and/or management of the Company;
- (d) material adverse change affecting the business or financial position of the Company;
- (e) utilisation of the facilities or any part thereof for purposes other than as sanctioned by the lender;
- (f) any security furnished to secure obligations or liabilities of the Company to the lender is or becomes invalid or unenforceable;
- (g) cessation of business or threat of cessation of business of the Company;
- (h) expropriation, nationalisation or compulsory acquisition by authority of government;
- (i) initiation of winding-up or liquidation proceedings of the Company; and
- (j) cross defaults across other facilities of the Company or its affiliates or associated companies.

This is an indicative list and there may be additional terms that may amount to an event of default under the various borrowing arrangements entered into by us.

9. **Consequences of occurrence of events of default:** Upon the occurrence of events of default, our lenders may:

- (a) Accelerate the maturity of facility and declare all amounts outstanding in respect of facility due and payable immediately;
- (b) Recall advance and take any recovery action;
- (c) Convert whole or part of the outstanding loan obligations into fully paid-up Equity Shares;
- (d) Enforce security or change any of the terms of sanction;
- (e) Impose penal interest on the principal amount; and
- (f) Appoint a nominee director on board of the Company.

The above is an indicative list and there may be additional consequences of an event of default under the various borrowing arrangements entered into by us.

For further details of financial and other covenants required to be complied with in relation to our borrowings, see “*Risk Factors - We have indebtedness which requires cash flows to service and limits our ability to operate freely. Any breach of terms under our financing arrangements or our inability to comply with repayment and other covenants in the financing agreements could adversely affect our business, financial condition, cash flows and credit rating.*” on page 49.

## SECTION VI – LEGAL AND OTHER INFORMATION

### OUTSTANDING LITIGATION AND MATERIAL DEVELOPMENTS

*Except as disclosed in this section, there are no outstanding (i) criminal proceedings (including first information reports) involving our Company, its Subsidiaries, its Directors or Promoters; (ii) actions by any regulatory authorities and statutory authorities (including any notices by such authorities) against our Company, its Subsidiaries, its Directors or Promoters; (iii) consolidated disclosure of all outstanding claims related to direct and indirect taxes, giving the number of cases and total amount; and (iv) for all outstanding civil/ arbitration proceedings and other pending litigations involving our Company, Directors, Promoters or Subsidiaries (other than proceedings covered under (i) to (iii) above) as determined to be material by our Board pursuant to the policy on materiality (“**Materiality Policy**”) approved by the Board of Directors, in each case involving our Company, Subsidiaries, Promoters and Directors (“**Relevant Parties**”).*

*All outstanding criminal proceedings involving the Key Managerial Personnel and the Senior Management and actions taken by the regulatory and statutory authorities against such Key Managerial Personnel and the Senior Management shall also be disclosed.*

*Further, except disclosed in this section, there are (i) no disciplinary actions including penalties imposed by the SEBI or the stock exchanges against our Promoters in the last five Fiscals including any outstanding action; and (ii) no findings or observations arising out of any inspections by the Securities and Exchange Board of India or by any other regulator in or outside India in the last five Fiscals which are outstanding.*

*For the purpose of identification of material litigation in (iv) above, our Board has considered and adopted the following Materiality Policy with regard to outstanding litigation in relation to the Relevant Parties to be disclosed in this Red Herring Prospectus pursuant to the Board resolution dated July 14, 2025:*

*Monetary threshold: pending civil cases involving the Relevant Parties which involves an amount of more than ₹25.93 million, being 5% of the total consolidated absolute average profit after tax, as per the Restated Consolidated Financial Statements shall be considered material and included in this Red Herring Prospectus;*

*Subjective threshold: under this test, such pending matters involving our Company and its Subsidiaries, whose outcome may have a material impact, in the opinion of the Board, on the business, performance, financial position, cash flows, prospects, reputation, operations or any adverse impact on the Company, irrespective of their monetary quantum, will necessitate disclosure. This may include any writ petitions filed involving the Company or similar matters which may have a material impact on the business of the Company and all outstanding civil litigation against the Promoters and Directors of the Company where an adverse outcome would materially and adversely affect the business, prospects, cash flows, performance, operations or financial position or reputation of the Company (irrespective of the amount involved in such litigation), would be considered as material for the Company.*

*Pre-litigation notices received (excluding those notices issued by governmental, statutory, regulatory, judicial, quasi-judicial, taxation authorities or notices threatening criminal action) by our Company, our Subsidiaries, Directors or Promoters from third parties shall not be considered as litigation unless otherwise decided by the Board or until such time that any of our Company, our Subsidiaries, Directors or Promoters, as the case may be, is impleaded as a party in proceedings initiated before any court, arbitrator, tribunal, judicial forum or governmental authority.*

*For identification of material creditors, creditors of the Company (except banks and financial institutions from whom our Company has availed financing facilities) to whom an amount having a monetary value which exceeds 5% of the total trade payables of our Company as of the end of the most recent period covered in the Restated Consolidated Financial Statements of the Company is outstanding, shall be considered as ‘material’. Accordingly, creditors of our Company to whom our Company owes an amount exceeding ₹113.32 million are considered material (“**Material Creditor**”), including the consolidated number of creditors and the aggregate amount involved.*

#### **I. Litigation involving our Company**

##### **A. Litigation filed by our Company**

###### *Material civil litigation*

1. Our Company (on behalf of its Phenix division) and our Subsidiary, Phenix Building Solutions Private Limited (“**PBSPL**”), as the operational creditors, have filed applications dated January 30, 2024, to initiate corporate insolvency resolution process under the Insolvency and Bankruptcy Code, 2016, against Mascot Suryapur LLP, the corporate debtor (“**Mascot**”) before the National Company Law Tribunal, Ahmedabad Bench (“**NCLT**”). Mascot engaged the services of our Company and PBSPL, for setting up a pre-engineered building at Mascot Industrial Park in Surat. However, despite Mascot issuing a completion certificate dated

March 15, 2023, there are outstanding dues of ₹7.22 million to PBSPL, for supply of prefabricated building and ₹9.22 million to our Company, for erection of prefabricated building. Our Company and PBSPL have raised invoices and issued various letters to clear the outstanding dues. Subsequently, our Company has issued a demand notice dated December 30, 2023 for ₹11.76 million (including interest of ₹2.54 million) to Mascot, while PBSPL has issued a demand notice dated December 30, 2023 for ₹10.54 million, in respect of the unpaid dues. On February 14, 2024, NCLT passed an order to dismiss the petition filed by PBSPL since the statutory demand notice issued under Section 8 of the Insolvency and Bankruptcy Code, 2016 was not served on Mascot. Additionally, on May 3, 2024, the NCLT division bench dismissed PBSPL's restoration application to maintain our application. On June 28, 2024, the NCLT passed an order to dismiss the petition filed by our Company, (together with the NCLT orders dated February 14, 2024, and May 3, 2024, the "**NCLT Orders**"). Our Company and our Subsidiary, Phenix Building Solutions Private Limited, have filed appeals before the National Company Law Appellate Tribunal, New Delhi, to set aside the NCLT Orders. The matter is currently pending.

#### *Criminal proceedings*

1. Our Company has filed a first information report ("**FIR**") before the senior inspector of police, Dusi police station, in relation to a missing welding copper wire. It has been alleged that a 200 meters welding copper wire had gone missing on December 30, 2024 and a search was conducted to find the welding copper wire, having a value of ₹0.41 million. The matter is currently pending.

### **B. Litigation filed against our Company**

#### *Material civil litigation*

1. Nil

#### *Criminal proceedings*

1. Nil

#### *Actions by regulatory and statutory authorities*

1. Nil

## **II. Litigation involving our Subsidiaries**

### **A. Litigation filed by our Subsidiaries**

#### *Material civil litigation*

1. Our Subsidiary, Phenix Building Solutions Private Limited ("**PBSPL**"), as the operational creditor, has filed an application dated July 21, 2023 ("**Application**") to initiate corporate insolvency resolution process under the Insolvency and Bankruptcy Code, 2016 (the "**Code**"), against Rajgreen Amusement Park Pvt. Ltd., the corporate debtor ("**Rajgreen**") before the National Company Law Tribunal, Ahmedabad Bench ("**NCLT**"). Rajgreen engaged the services of our Company and PBSPL, for design, manufacturing, supply and construction/ erection of an amusement park at Surat. PBSPL entered into an agreement with Rajgreen dated April 17, 2018 for the total quantity supply of 1,414 MT. However, despite supply of materials by PBSPL and issue of various invoices, there were outstanding dues of ₹67.90 million by Rajgreen. Thereafter, PBSPL issued a demand notice dated January 18, 2021 under the provisions of Section 8 of the Code. Before the pronouncement of the order for the Application, to explore the possibility of settlement, consent terms dated November 18, 2021 were executed between PBSPL and Rajgreen, wherein Rajgreen agreed to pay a sum of ₹49.35 million including interest until April 2022, which was also breached by Rajgreen. PBSPL filed an interlocutory application, during the pendency of which Rajgreen paid ₹7.5 million and issued a few post-dated cheques. In view of the aforesaid part payment and the post-dated cheques, PBSPL withdrew the interlocutory application. However, subsequent to failure to abide by the Consent Terms and dishonor of the cheques against the balance payment, PBSPL has issued a demand notice dated May 10, 2023 for ₹30.85 million to Rajgreen for unpaid dues. The matter is currently pending.
2. Phenix Building Solutions Private Limited ("**PBSPL**"), as the operational creditors, have filed applications dated January 30, 2024 to initiate corporate insolvency resolution process under the Insolvency and Bankruptcy Code, 2016, against Mascot Suryapur LLP, the corporate debtor ("**Mascot**") before the National Company Law Tribunal, Ahmedabad Bench ("**NCLT**"). For further details, please see "*Litigation Involving our Company – Litigation filed by our Company – Material Civil Litigation*" on page 395.

*Criminal proceedings*

1. Our subsidiary, Phenix Building Solutions Private Limited (“**PBSPL**”), has filed a complaint against Rajgreen Amusement Park Private Limited (“**Rajgreen**”) and others before the Hon’ble Additional Metropolitan Magistrate, Ahmedabad (“**Magistrate**”), under section 138 of the Negotiable Instruments Act, 1881 for an outstanding sum of ₹3.04 million. An application has also been filed by PBSPL on February 13, 2024 before the Magistrate seeking interim compensation of 20% of the amount under section 143-A of the Negotiable Instruments Act, 1881.

**B. Litigation filed against our Subsidiaries**

*Material civil litigation*

1. Nil

*Criminal proceedings*

1. Nil

*Actions by regulatory and statutory authorities*

1. Nil

**III. Litigation involving our Directors**

**A. Litigation filed by our Directors**

*Material civil litigation*

1. Nil

*Criminal proceedings*

1. Nil

**B. Litigation filed against our Directors**

*Material civil litigation*

1. Nil

*Criminal proceedings*

1. Nil

*Actions by regulatory and statutory authorities*

1. Nil

**IV. Litigation involving our Promoters**

**A. Litigation filed by our Promoters**

*Material civil litigation*

1. Nil

*Criminal proceedings*

1. Nil

**B. Litigation filed against our Promoters**

*Material civil litigation*

1. Nil



*Criminal proceedings*

1. Nil

*Actions by regulatory and statutory authorities*

1. Nil

*Disciplinary actions including penalty imposed by the SEBI or Stock Exchanges against our Promoters in the last five Fiscals*

1. Nil

**V. Litigation involving our Key Managerial Personnel and Senior Management**

**A. Litigation filed by our Key Managerial Personnel and Senior Management**

*Criminal proceedings*

1. Nil

**B. Litigation filed against our Key Managerial Personnel and Senior Management**

*Criminal proceedings*

1. Nil

*Actions by regulatory and statutory authorities*

1. Nil

**VI. Tax proceedings involving our Company, Subsidiaries, Promoters and Directors**

Details of outstanding tax proceedings involving our Company, Subsidiaries, Promoters and Directors as of the date of this Red Herring Prospectus are disclosed below:

| Nature of proceedings                        | Number of proceedings | Amount involved*<br>(in ₹ million) |
|----------------------------------------------|-----------------------|------------------------------------|
| <b>Direct Tax</b>                            |                       |                                    |
| Company                                      | 6                     | 216.60                             |
| Promoters (including the Promoter Directors) | Nil                   | Nil                                |
| Directors (Non-Promoter Directors)           | 13                    | 34.32                              |
| Subsidiaries                                 | Nil                   | Nil                                |
| <b>Indirect Tax</b>                          |                       |                                    |
| Company                                      | 18                    | 649.69                             |
| Promoters (including the Promoter Directors) | Nil                   | Nil                                |
| Directors (Non-Promoter Directors)           | Nil                   | Nil                                |
| Subsidiaries                                 | 3                     | 34.00                              |

\* to the extent quantifiable

**VII. Litigation involving our Group Companies**

As on the date of this Red Herring Prospectus, there are no pending litigation proceedings involving our Group Companies which will have a material impact on our Company.

**VIII. Outstanding dues to creditors**

In terms of the Materiality Policy, the creditors to whom the amount due by our Company exceeds 5% of the total trade payables (i.e., 5% of ₹2,266.43 million, which is ₹113.32 million) of our Company as per the Restated Consolidated Financial Statements have been considered as Material Creditors of our Company for the purposes of disclosure in this Red Herring Prospectus. Details of outstanding dues owed to Material Creditors, MSME creditors and other creditors of our Company based on such determination, as on March 31, 2025, are disclosed below:

| Type of creditors*                            | Number of creditors | Amount involved<br>(in ₹ million) |
|-----------------------------------------------|---------------------|-----------------------------------|
| Dues to Micro, Small and Medium Enterprises** | 92                  | 126.74                            |

| Type of creditors*             | Number of creditors | Amount involved<br>(in ₹ million) |
|--------------------------------|---------------------|-----------------------------------|
| Dues to a Material Creditor(s) | 4                   | 1,652.50                          |
| Dues to other creditors        | 557                 | 487.19^                           |
| <b>Total</b>                   | <b>653</b>          | <b>2,266.43</b>                   |

\* As certified by Talati & Talati LLP, Chartered Accountants (110758W/W100377), by way of their certificate dated July 16, 2025

\*\* As Defined under the Micro, Small and Medium Enterprises Development Act, 2006, as amended

^ This included provisions for expenses of ₹9.03 million

The details pertaining to outstanding dues to the Material Creditors, along with names and amounts involved for each such Material Creditor are available on the website of our Company at [www.mbel.in](http://www.mbel.in).

It is clarified that such details available on our Company's website do not form a part of this Red Herring Prospectus and should not be deemed to be incorporated by reference. Anyone placing reliance on any source of information including our Company's website would be doing so at their own risk.

#### **IX. Material Developments since the last balance sheet date**

Except as disclosed in “*Management's Discussion and Analysis of Financial Condition and Results of Operations*” on page 363, there have been no material developments, since the date of the last financial statements disclosed in this Red Herring Prospectus, which materially and adversely affect, or are likely to affect, our operations or our profitability taken as a whole or the value of our consolidated assets or our ability to pay our liabilities within the next 12 months.

## GOVERNMENT AND OTHER APPROVALS

*Our business requires various approvals, consents, licenses, registrations, and permits issued by relevant governmental, statutory, and regulatory authorities of the respective jurisdictions under various rules and regulations. We have set out below an indicative list of material consents, licenses, permissions, registrations, and approvals from the Government of India, various governmental agencies and other statutory and/or regulatory authorities obtained by our Company and Material Subsidiary which are considered necessary for the purpose of undertaking our business activities and other than as stated below, no further material approvals from any regulatory or statutory authority are required to undertake the Offer or continue such business and operations. Unless otherwise stated, these material approvals are valid as of the date of this Red Herring Prospectus. In addition, certain of our material approvals may have expired or may expire in the ordinary course of business, from time to time and our Company and Material Subsidiary has either already made an application to the appropriate authorities for renewal of such material approvals or is in the process of making such renewal applications. In relation to the business activities and operations of our Company and Material Subsidiary, we have disclosed below the material approvals applied for but not received. We have also set out below (i) material approvals that have expired and for which renewal applications have been made by our Company and Material Subsidiary (ii) material approvals applied for by our Company and Material Subsidiary but not received; and (iii) material approvals required but yet to be obtained or applied for by our Company and Material Subsidiary.*

*For further details in connection with the regulatory and legal framework within which we operate, see the section titled “Key Regulations and Policies” on page 249. For details of corporate and other approvals in relation to the Offer, see “Other Regulatory and Statutory Disclosures – Authority for the Offer” on page 408 and for incorporation details of our Company, see “History and Certain Corporate Matters” on page 256.*

### **I. Incorporation details of our Company and Material Subsidiary**

- (i) Certificate of incorporation dated June 16, 1981, issued by the RoC under the name of ‘Manibhai and Brothers (Construction) Private Limited’.
- (ii) Fresh certificate of incorporation dated November 22, 2006, issued by the RoC, consequent upon change in name from ‘Manibhai and Brothers (Construction) Private Limited’ to ‘M&B Engineering Private Limited’.
- (iii) Fresh certificate of incorporation dated March 30, 2011, pursuant to conversion into a public limited company issued by the RoC, consequent upon change in name from ‘M&B Engineering Private Limited’ to ‘M&B Engineering Limited’.
- (iv) The corporate identity number (“CIN”) of our Company is U45200GJ1981PLC004437.
- (v) Certificate of incorporation of our Material Subsidiary dated November 2, 2007, issued by the Registrar of Companies, Gujarat, Dadra and Nagar Haveli.
- (vi) The CIN of our Material Subsidiary is U45201GJ2007PTC052112.

### **A. Tax related approvals obtained by our Company and Material Subsidiary**

- (i) The permanent account number (“PAN”) of our Company is AAACM7930Q and of our Material Subsidiary is AAACP4638G.
- (ii) The tax deduction account number (“TAN”) of our Company is AHMM00926C and of our Material Subsidiary is AHMP05865G.
- (iii) The importer exporter code (“IEC”) of our Company is 0800009631 and of our Material Subsidiary is 0811022757.
- (iv) Goods and Services Tax (“GST”) registrations for payments under various central and state GST legislations.

### **B. Labour related approvals obtained by our Company and Material Subsidiary**

- (i) Certificates of registration issued under the Employees’ Provident Fund and Miscellaneous Provisions Act, 1952, as amended obtained by the Company and our Material Subsidiary.
- (ii) Certificates of registration issued under the Employees’ State Insurance Act, 1948, as amended obtained by the Company and our Material Subsidiary.

- (iii) Certificate of registration as an employer bearing registration number PRC015170369 issued to M&B Engineering Limited, under the Gujarat State Tax on Profession, Trade, Calling and Employment Act, 1976 by the Profession Tax Department, Amdavad Municipal Corporation.
- (iv) Certificate of registration as an employer bearing registration number PEC015171329 issued to M&B Engineering Limited, under the Gujarat State Tax on Profession, Trade, Calling and Employment Act, 1976 by the Profession Tax Department, Amdavad Municipal Corporation.
- (v) Certificate of registration as an employer bearing registration number PEC01571331 issued to our Material Subsidiary, under the Gujarat State Tax on Profession, Trade, Calling and Employment Act, 1976 by the Profession Tax Department, Amdavad Municipal Corporation.

**C. Material approvals obtained in relation to the business and operations of our Company and Material Subsidiary**

In order to carry on our operations, our Company requires various approvals, licenses and registrations under several central or state-level acts, rules and regulations. Some of the approvals, licenses and registrations that we are required to obtain and maintain may expire in the ordinary course of business, and applications for renewal of such approvals are submitted by us in accordance with applicable procedures and requirements. The list of the material approvals required by us is provided below.

**Our Company:**

- 1. Registration cum membership certificate from EEPC India (Engineering Export Promotion Council) issued on March 21, 2025 obtained by the Company valid till March 31, 2026.
- 2. Shops and Establishments Registration bearing No. PII/SPST/4000987/0277958 under the Gujarat Shops and Establishment (Regulation of Employment and Conditions of Services) Act, 2019 registered on January 5, 2024.
- 3. Certificate of recognition as a one star export house dated December 24, 2024, issued by Directorate General of Foreign Trade, Department of Commerce Ministry of Commerce and Industry.

**a) Sanand Facility**

- 1. License to work a factory issued for the Phenix Construction Technologies (A Division) bearing reference number 52/45201/2008 on March 8, 2008 by the Directorate Industrial Safety & Health, Gujarat State under Factories Act, 1948, valid up to December 31, 2029.
- 2. Certificate of stability issued on March 22, 2021, by the Director of Industrial Safety & Health of Factories.
- 3. Registration of generating sets dated February 7, 2012 issued by Collector of Electricity Duty, Gandhinagar, under the Gujarat Electricity Act, 1968 for the generating sets bearing registration nos. 01-1115-001-10872 and 01-1115-002-10873.
- 4. ISO 14001:2015 issued to the Company's Phenix Construction Technologies (Division A) issued on March 10, 2023 valid till March 9, 2026 issued by Royal Assessments Private Limited, EAGC, International Accreditation Forum.
- 5. ISO/IEC 17025:2017 certificate of accreditation bearing certificate no. TC-10951 issued by the National Accreditation Board for Testing and Calibration Laboratories to the Company (Phenix Division A) on August 31, 2024 for the "General Requirements for the Competence of Testing & Calibration Laboratories" valid up to August 30, 2026.
- 6. RDSO certificate for fabrication and supply of steel bridge girder with works issued by the Government of India, Research Designs & Standards Organisation, Ministry of Railways, Lucknow dated March 27, 2024 valid till May 31, 2029.
- 7. Registration for the Phenix Division of the Company as a vendor with Engineers India Limited, a Government of India undertaking bearing reference no. EIL/ARCH/VL-2023/001 issued on March 21, 2023.
- 8. Certificate of registration bearing reference no. AHD/2010/CLRA/140/4 issued by Assistant Labour Commissioner, Ahmedabad, Government of Gujarat the dated March 2, 2016.

9. Provisional consolidated consent and authorization issued by the Gujarat State Pollution Board bearing reference no. AWH-140593 issued on December March 3, 2025.

**b) Cheyyar Plant**

1. Consent to establish for expansion bearing consent order no. 2506164381616 for the Cheyyar Unit issued by the Tamil Nadu Pollution Control Board under the Water (Prevention and Control of Pollution) Act, 1974, as amended dated February 3, 2025, valid up to March 31, 2031.
2. Consent to establish for expansion bearing consent order no. 2506264381616 for the Cheyyar Unit issued by the Tamil Nadu Pollution Control Board under the Air (Prevention and Control of Pollution) Act, 1981, as amended dated February 3, 2025, valid up to March 31, 2031.
3. Consent for Establishment bearing reference no. 2301152946144 for the Cheyyar Unit issued by the Tamil Nadu Pollution Control Board under the Water (Pollution and Control of Pollution) Act, 1974, as amended dated June 25, 2023, valid up to March 31, 2028.
4. Consent for Establishment bearing reference no. 2301252946144 for the Cheyyar Unit issued by the Tamil Nadu Pollution Control Board under the Air (Prevention and Control of Pollution) Act, 1981, as amended dated June 25, 2023, valid up to March 31, 2028.
5. Certificate of registration of the Principal Employer for the Cheyyar Unit issued by the Joint Director (Industrial Safety and Health), Office of Registering Officer, Government of Tamil Nadu under the Tamil Nadu Contract Labour (Regulation and Abolition) Rules, 1975 dated May 22, 2023.
6. Certificate of registration of the Principal Employer for the Cheyyar Unit issued by the Joint Director (Industrial Safety and Health), Office of Registering Officer, Government of Tamil Nadu under the Inter-State Migrant Workmen (Regulation of Employment and Conditions of Service) (Tamil Nadu) Rules, 1983 dated May 22, 2023.
7. No Objection Certificate & Drawing Approval bearing reference no. S181/2PT, 183/1PT, 182/1BPT for the Cheyyar Unit issued by the Deputy Director of Health Services, Department of Public and Preventive Medicine.
8. Registration and license to work a factory obtained by the Company for the Cheyyar Facility bearing reference no. TVM21064 issued on May 29, 2024 by the Directorate of Industrial Safety and Health, Government of Tamil Nadu, valid till December 31, 2028.
9. Consent to Operate obtained by the Company for the Cheyyar Facility issued on May 23, 2024 by District Environmental Engineer, Tamil Nadu Pollution Control Board under the Air (Prevention and Control of Pollution) Act, 1981, as amended, valid up to March 31, 2026.
10. Consent to Operate obtained by the Company for the Cheyyar Facility issued on May 23, 2024, by District Environmental Engineer, Tamil Nadu Pollution Control Board under the Water (Prevention and Control of Pollution) Act, 1974, as amended, valid up to March 31, 2026. No Objection Certificate from the Fire Fighting Department, Tiruvannamalai district, obtained by the Company for the Cheyyar Facility issued on June 21, 2024 valid in perpetuity.
11. Approval of land map for construction of factory building bearing registration no. RC.NO.BA3/100/2024 obtained by the Company for Cheyyar Facility issued by the Panchayat Union Commissioner, Tiruvannamalai district dated April 3, 2024.
12. Certificate from the Public Health and Preventive Medicine, Hygiene and Sanitation bearing reference no. 445/E5/2025 issued by the District Health Officer, the district health Office, Cheyyar on June 18, 2025.
13. Approval for storage of liquid argon, liquid oxygen in pressure vessels bearing registration number A/S/SC/TN/03/420 (S111213) issued by the Petroleum & Explosives Safety Organization dated March 7, 2024.
14. Consent for expansion for Establishment bearing no. 2406160354477 dated September 13, 2024 for the Cheyyar Unit issued by the Tamil Nadu Pollution Control Board under the Water (Pollution and Control of Pollution) Act, 1974, valid up to March 31, 2029.

15. Consent for expansion for Establishment bearing no. 2406260354477 dated September 13, 2024, for the Cheyyar Unit issued by the Tamil Nadu Pollution Control Board under the Air (Pollution and Control of Pollution) Act, 1981 valid up to March 31, 2029.
16. Authorization to the occupiers, recyclers, processors, reusers, users and operators of disposal facilities bearing no. 24HFZ61894621 dated October 8, 2024 for the Cheyyar Unit issued by the Tamil Nadu Pollution Control Board, valid up to March 31, 2029.
17. License to store compressed gas in pressure vessel or vessels bearing no. S/SC/TN/03/347 (S111213) dated October 7, 2024 for the Cheyyar Unit issued by the Petroleum & Explosives Safety Organisation (PESO), Ministry of Commerce & Industry, Government of India valid up to September 30, 2029.

## **Our Material Subsidiary**

### **a) Phenix Building Solutions Private Limited**

1. Shops and Establishments Registration bearing No. PII/SPST/2900033/0011547 under the Gujarat Shops and Establishment (Regulation of Employment and Conditions of Services) Act, 2019 by the Ahmedabad Municipal Corporation registered on January 7, 2014.
2. Udyam Registration Certificate issued by bearing registration no. UDYAM-GJ-01-0033896 the Ministry of Micro, Small and Medium Enterprises, Government of India dated December 23, 2020.

## **II. Material approvals that have expired and for which renewal applications have been made:**

There are no material approvals that have expired and for which renewal applications have been made as on the date of this Red Herring Prospectus.

## **III. Material approvals required and applied for but not received by our Company and its Material Subsidiary.**

There are no material approvals that have expired and for which renewal applications have been made as on the date of this Red Herring Prospectus.

## **IV. Material approvals required but yet to be obtained or applied for by our Company and its Material Subsidiary.**

There are no material approvals required but yet to be obtained or applied for by our Company and its Material Subsidiary as on the date of this Red Herring Prospectus.

## **V. Our Intellectual Property**

As on the date of this Red Herring Prospectus, the Company has the following trademarks registered:

| Sr. No | Name of the IPR registration/ license                   | Whether registered/ applied for/ unregistered | Trademark/ Registration Number | Date of registration/ application | Class | Date of Expiry    |
|--------|---------------------------------------------------------|-----------------------------------------------|--------------------------------|-----------------------------------|-------|-------------------|
| 1.     | PROFLEX<br>(Wordmark)<br><br>Trade Mark Type:<br>device | Registered                                    | 1098108                        | April 24, 2002                    | 19    | April 24, 2032    |
| 2.     | PROFLEX<br><br>Trade Mark Type:<br>device               | Registered                                    | 2039847                        | October 19, 2010                  | 36    | October 19, 2030  |
| 3.     | PHENIX<br><br>Trade Mark Type:<br>device                | Registered                                    | 2078143                        | December 30, 2010                 | 6     | December 30, 2030 |
| 4.     | PROFLEX<br>(Wordmark)                                   | Registered                                    | 2039848                        | October 19, 2010                  | 37    | October 19, 2030  |
| 5.     | PHENIX<br>(Wordmark)<br><br>Trade Mark Type:<br>device  | Registered                                    | 2078156                        | December 30, 2010                 | 19    | December 30, 2030 |

| Sr. No | Name of the IPR registration/ license                                       | Whether registered/ applied for/ unregistered | Trademark/ Registration Number | Date of registration/ application | Class | Date of Expiry   |
|--------|-----------------------------------------------------------------------------|-----------------------------------------------|--------------------------------|-----------------------------------|-------|------------------|
| 6.     | PROFLEX SYSTEMS ROOFS & BUILDINGS (Wordmark)<br><br>Trade Mark Type: device | Registered                                    | 1477231                        | August 8, 2006                    | 19    | August 8, 2026   |
| 7.     | PROFLEX (Wordmark)<br><br>Trade Mark Type: device                           | Registered                                    | 2039830                        | October 19, 2010                  | 19    | October 19, 2030 |
| 8.     | M&B<br><br>Trade Mark Type: device                                          | Registered                                    | 2175775                        | July 15, 2011                     | 21    | July 15, 2031    |
| 9.     | M&B<br><br>Trade Mark Type: device                                          | Registered                                    | 2175776                        | July 15, 2011                     | 35    | July 15, 2031    |
| 10.    | M&B<br><br>Trade Mark Type: device                                          | Registered                                    | 2175778                        | July 15, 2011                     | 37    | July 15, 2031    |
| 11.    | Phenix<br><br>Trade Mark Type: device                                       | Registered                                    | 2041044                        | October 20, 2010                  | 6     | October 20, 2030 |
| 12.    | M&B<br><br>Trade Mark Type: device                                          | Registered                                    | 2175769                        | July 15, 2011                     | 6     | July 15, 2031    |
| 13.    | PROFLEX<br>Trade Mark Type: device                                          | Registered                                    | 2039817                        | October 19, 2010                  | 6     | October 19, 2030 |
| 14.    | M&B<br><br>Trade Mark Type: device                                          | Registered                                    | 2175770                        | July 15, 2011                     | 7     | July 15, 2031    |

Except as stated below, there are no applications made by the Company for any trademark registrations:

| Sr. No | Name of the IPR registration/ license  | Whether registered/ applied for/ unregistered | Trademark/ Registration Number                                                          | Date of registration/ application | Class |
|--------|----------------------------------------|-----------------------------------------------|-----------------------------------------------------------------------------------------|-----------------------------------|-------|
| 1.     | PROFLEX<br><br>Trade Mark Type: device | Applied                                       | Reg no. 1822<br><br>Temporary reference no: 10817370<br><br>Application number: 6485469 | June 18, 2024                     | 39    |
| 2.     | PHENIX<br><br>Trade Mark Type: device  | Applied                                       | Reg no. 1822<br><br>Temp ref no: 10817178<br><br>Application number: 6485464            | June 18, 2024                     | 25    |
| 3.     | PROFLEX<br><br>Trade Mark Type: device | Applied                                       | Reg no. 1822<br><br>Temp ref no: 10817198                                               | June 18, 2024                     | 25    |

| Sr. No | Name of the IPR registration/ license | Whether registered/ applied for/ unregistered | Trademark/ Registration Number                                       | Date of registration/ application | Class |
|--------|---------------------------------------|-----------------------------------------------|----------------------------------------------------------------------|-----------------------------------|-------|
|        |                                       |                                               | Application number: 6485465                                          |                                   |       |
| 4.     | PROFLEX<br>Trade Mark Type: device    | Applied                                       | Reg no. 1822<br>Temp ref no: 10817154<br>Application number: 6485463 | June 18, 2024                     | 24    |
| 5.     | PHENIX<br>Trade Mark Type: device     | Applied                                       | Reg no. 1822<br>Temp ref no: 10817124<br>Application number: 6485462 | June 18, 2024                     | 24    |
| 6.     | PROFLEX<br>Trade Mark Type: device    | Applied                                       | Reg no. 1822<br>Temp ref no: 10817096<br>Application number: 6485461 | June 18, 2024                     | 20    |
| 7.     | PHENIX<br>Trade Mark Type: device     | Applied                                       | Reg no. 1822<br>Temp ref no: 10817078<br>Application number: 6485460 | June 18, 2024                     | 20    |
| 8.     | PROFLEX<br>Category of Mark: device   | Applied                                       | Reg no. 1822<br>Temp ref no: 10814859<br>Application number: 6485458 | June 18, 2024                     | 12    |
| 9.     | PHENIX<br>Trade Mark Type: device     | Applied                                       | Reg no. 1822<br>Temp ref no: 10814836<br>Application number: 6485457 | June 18, 2024                     | 12    |
| 10.    | PROFLEX<br>Trade Mark Type: device    | Applied                                       | Reg no. 1822<br>Temp ref no: 10814935<br>Application number: 6485459 | June 18, 2024                     | 14    |
| 11.    | PHENIX<br>Trade Mark Type: device     | Applied                                       | Reg no. 1822<br>Temp ref no: 10814765<br>Application number: 6485456 | June 18, 2024                     | 11    |
| 12.    | PROFLEX<br>Trade Mark Type: device    | Applied                                       | Reg no. 1822<br>Temp ref no: 10817429<br>Application number: 6485470 | June 18, 2024                     | 40    |



| Sr. No | Name of the IPR registration/ license | Whether registered/ applied for/ unregistered | Trademark/ Registration Number                                                  | Date of registration/ application | Class |
|--------|---------------------------------------|-----------------------------------------------|---------------------------------------------------------------------------------|-----------------------------------|-------|
| 13.    | PROFLEX<br>Trade Mark Type: word      | Applied                                       | Reg no. 1822<br><br>Temp ref no: 10599259<br><br>Application number: 6413704    | May 2, 2024                       | 19    |
| 14.    | PROFLEX<br>Trade Mark Type: device    | Applied                                       | Reg no. 1822<br><br>Temp ref no: 10910863<br><br>Application No. 6521373        | July 11, 2024                     | 10    |
| 15.    | PROFLEX<br>Trade Mark Type: device    | Applied                                       | Reg no. 1822<br><br>Temp ref no: 10910912<br><br>Application number: 6521374    | July 11, 2024                     | 11    |
| 16.    | RODACK<br>Trade Mark Type: word       | Applied                                       | Reg no. 1822<br>Temporary reference no: 11512186<br>Application number: 6709985 | November 14, 2024                 | 19    |

As on the date of this Red Herring Prospectus, the following trademarks applied by the Company have been opposed:

| Sr. No | Name of the IPR registration/ license        | Whether registered/ applied for/ unregistered | Trademark/Registration Number | Date of registration/ application   | Class |
|--------|----------------------------------------------|-----------------------------------------------|-------------------------------|-------------------------------------|-------|
| 1.     | PHENIX (Wordmark)                            | Opposed                                       | Application no: 2078176       | Application date: December 30, 2010 | 39    |
| 2.     | PHENIX (Wordmark)<br>Trade Mark Type: device | Opposed                                       | Application no: 2078173       | Application date: December 30, 2010 | 36    |
| 3.     | PHENIX (Wordmark)<br>Trade Mark Type: device | Opposed                                       | Application no: 2041052       | Application date: October 20, 2010  | 36    |
| 4.     | PHENIX (Wordmark)<br>Trade Mark Type: device | Opposed                                       | Application no: 2078160       | Application date: December 30, 2010 | 23    |
| 5.     | PHENIX (Wordmark)                            | Opposed                                       | Application no: 2041051       | Application date: October 20, 2010  | 35    |
| 6.     | PHENIX (Wordmark)                            | Opposed                                       | Application no: 2078172       | Application date: December 30, 2010 | 35    |
| 7.     | PHENIX (Wordmark)                            | Opposed                                       | Application no: 2041053       | Application date: October 20, 2010  | 37    |
| 8.     | PHENIX (Wordmark)                            | Opposed                                       | Application no: 2078174       | Application date: December 30, 2010 | 37    |
| 9.     | PHENIX (Wordmark)                            | Opposed                                       | Application no: 2041048       | Application date: October 20, 2010  | 19    |
| 10.    | PHENIX (Wordmark)<br>Trade Mark Type: device | Opposed                                       | Application no: 2078181       | Application date: December 30, 2010 | 44    |
| 11.    | PROFLEX (Wordmark)                           | Opposed                                       | Application no: 2039821       | Application date: October 19, 2010  | 10    |
| 12.    | PROFLEX (Wordmark)                           | Opposed                                       | Application no: 2039822       | Application date: October 19, 2010  | 11    |

| Sr. No | Name of the IPR registration/ license | Whether registered/ applied for/ unregistered | Trademark/Registration Number | Date of registration/ application   | Class |
|--------|---------------------------------------|-----------------------------------------------|-------------------------------|-------------------------------------|-------|
| 13.    | PHENIX<br>Trade Mark type: device     | Opposed                                       | Application no: 2078151       | Application date: December 30, 2010 | 14    |
| 14.    | PHENIX<br>(Wordmark)                  | Opposed                                       | Application no: 2078147       | Application date: December 30, 2010 | 10    |
| 15.    | PHENIX<br>(Wordmark)                  | Opposed                                       | Application no: 2078177       | Application date: December 30, 2010 | 40    |
| 16.    | PHENIX<br>Trade Mark type: device     | Opposed                                       | Application no: 2078141       | Application date: December 30, 2010 | 4     |
| 17.    | PHENIX<br>Trade Mark type: device     | Opposed                                       | Application no: 2078139       | Application date: December 30, 2010 | 2     |

As on the date of this Red Herring Prospectus, the Company has the following copyrights:

| Sr. No. | Description                                                                         | Class of Work | Registering Authority   | Registration Number | Title of the Work       |
|---------|-------------------------------------------------------------------------------------|---------------|-------------------------|---------------------|-------------------------|
| 1.      |    | Artistic Work | Registrar of Copyrights | A-98812/2013        | PROFLEX                 |
| 2.      |  | Artistic Work | Registrar of Copyrights | A-98816/2013        | PHENIX                  |
| 3.      |  | Artistic Work | Registrar of Copyrights | A-98815/2013        | MB                      |
| 4.      |  | Artistic Work | Registrar of Copyrights | A-98814/2013        | PHENIX BUILDING SYSTEMS |

For risks associated with intellectual property, see, “Risk Factors – We may not be able to adequately protect our intellectual property or may unintentionally infringe upon the intellectual property rights of others which could harm our business” on page 48.

## OTHER REGULATORY AND STATUTORY DISCLOSURES

### Authority for the Offer

The Fresh Issue and Offer for Sale has been authorised by our Board pursuant to its resolution dated January 18, 2025 and by our Shareholders pursuant to their resolution dated February 12, 2025. Our Board has approved the Draft Red Herring Prospectus pursuant to its resolution dated February 17, 2025 and this Red Herring Prospectus pursuant to its resolution dated July 24, 2025. For further details, see “*The Offer*” on page 82.

Our Board has taken on record the participation of the Selling Shareholders in the Offer for Sale pursuant to a resolution dated July 14, 2025.

The Selling Shareholders have confirmed and approved their participation in the Offer for Sale in relation to the Offered Shares. For further details, see “*The Offer*” on page 82.

Our Company has received in-principle approvals from the BSE and the NSE for the listing of the Equity Shares pursuant to letters each dated May 14, 2025, respectively.

### Prohibition by the SEBI or other governmental authorities

Our Company, Promoters, members of the Promoter Group, Directors, the Selling Shareholders are not prohibited from accessing the capital markets or debarred from buying, selling or dealing in securities under any order or direction passed by the SEBI or any securities market regulator in any other jurisdiction or any other authority/court.

None of the companies with which our Promoters and Directors are associated with as promoters or directors have been debarred from accessing capital markets under any order or direction passed by the SEBI or any other authorities.

Our Company, Promoters or Directors have not been declared as Wilful Defaulters or Fraudulent Borrowers. Our Promoters or Directors have not been declared as Fugitive Economic Offenders.

### Directors associated with the securities market

None of our Directors are associated with the securities market in any manner.

There have been no actions initiated by SEBI against the Directors of our Company in the five years preceding the date of this Red Herring Prospectus.

### Confirmation under Companies (Significant Beneficial Owners) Rules, 2018

Our Company, Promoters, each of the Selling Shareholders and members of the Promoter Group (to the extent applicable to them) are in compliance with the Companies (Significant Beneficial Owners) Rules, 2018, as of the date of this Red Herring Prospectus.

### Eligibility for the Offer

Our Company is eligible for the Offer in accordance with the Regulation 6(2) of the SEBI ICDR Regulations, which states as follows:

*“An issuer not satisfying the condition stipulated in sub-regulation (1) shall be eligible to make an initial public offer only if the issue is made through the book-building process and the issuer undertakes to allot at least seventy-five per cent. of the net offer to qualified institutional buyers and to refund the full subscription money if it fails to do so.”*

We are an unlisted company not complying with the conditions specified in Regulation 6(1) of the SEBI ICDR Regulations and are therefore required to meet the conditions detailed in Regulation 6(2) of the SEBI ICDR Regulations.

Our Company does not fulfil the condition of having monetary assets not more than 50% of net tangible assets, calculated on a restated and consolidated basis, in each of the preceding three full years (of twelve months each). For the year ended March 31, 2023, 54.14% of the net tangible assets were held in monetary assets.

We undertake to comply with Regulation 6(2) of the SEBI ICDR Regulations. Not less than 75% of the Net Offer is proposed to be Allotted to QIBs. Provided that in accordance with Regulation 40(3) of the SEBI ICDR Regulations, the QIB Portion will not be underwritten by the Underwriters, pursuant to the Underwriting Agreement. In the event that we fail to do so, the full Bid Amounts shall be refunded to the Bidders, in accordance with the SEBI ICDR Regulations and other applicable laws. Further, not more than 15% of the Net Offer shall be available for allocation to NIBs of which one-third of the Non-Institutional Category shall be available for allocation to Bidders with an application size of more than ₹ 0.2 million and up to ₹ 1.00 million

and two-thirds of the Non-Institutional Category shall be available for allocation to Bidders with an application size of more than ₹ 1.00 million provided that under-subscription in either of these two sub-categories of the Non-Institutional Category may be allocated to Bidders in the other sub-category of Non-Institutional Category in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Offer Price. Further, not more than 10% of the Net Offer shall be available for allocation to RIBs in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Offer Price. In the event we fail to do so, the full application monies shall be refunded to the Bidders, in accordance with the SEBI ICDR Regulations.

Our Company is in compliance with the conditions specified in Regulation 5 of the SEBI ICDR Regulations, to the extent applicable. Except for the options that may be granted pursuant to the ESOP Scheme 2024, there are no outstanding warrants, options or rights to convert debentures, loans or other instruments convertible into, or which would entitle any person any option to receive Equity Shares, as of the date of this Red Herring Prospectus.

Our Company confirms that it is in compliance with the conditions specified in Regulation 7(1) of the SEBI ICDR Regulations, to the extent applicable, and will ensure compliance with the conditions specified in Regulation 7(2) of the SEBI ICDR Regulations, to the extent applicable.

The Selling Shareholders confirm that the Equity Shares offered as part of the Offer for Sale have been held in compliance with Regulation 8 of the SEBI ICDR Regulations and confirms compliance with and will comply with the conditions specified in Regulation 8A of the SEBI ICDR Regulations, to the extent applicable.

#### **Disclaimer Clause of SEBI**

**IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF THE DRAFT RED HERRING PROSPECTUS TO SEBI SHOULD NOT, IN ANY WAY, BE DEEMED OR CONSTRUED TO MEAN THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE OFFER IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE DRAFT RED HERRING PROSPECTUS. THE BOOK RUNNING LEAD MANAGERS, BEING EQUIRUS CAPITAL PRIVATE LIMITED AND DAM CAPITAL ADVISORS LIMITED, HAVE CERTIFIED THAT THE DISCLOSURES MADE IN THE DRAFT RED HERRING PROSPECTUS ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING AN INVESTMENT IN THE PROPOSED OFFER.**

**IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THIS DRAFT RED HERRING PROSPECTUS AND THE SELLING SHAREHOLDERS ARE RESPONSIBLE ONLY FOR THE STATEMENTS SPECIFICALLY CONFIRMED OR UNDERTAKEN BY THEM IN THE DRAFT RED HERRING PROSPECTUS IN RELATION TO THEMSELVES FOR THE RESPECTIVE PORTION OF THE EQUITY SHARES BEING OFFERED BY THEM IN THE OFFER FOR SALE, THE BOOK RUNNING LEAD MANAGERS ARE EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY AND THE SELLING SHAREHOLDERS DISCHARGE THEIR RESPECTIVE RESPONSIBILITIES ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE BOOK RUNNING LEAD MANAGERS HAVE FURNISHED TO SEBI, A DUE DILIGENCE CERTIFICATE DATED FEBRUARY 17, 2025 IN THE FORMAT PRESCRIBED UNDER SCHEDULE V(A) OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018.**

**THE FILING OF THE DRAFT RED HERRING PROSPECTUS DOES NOT, HOWEVER, ABSOLVE THE COMPANY FROM ANY LIABILITIES UNDER THE COMPANIES ACT, 2013, OR FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY OR OTHER CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE PROPOSED OFFER. SEBI FURTHER RESERVES THE RIGHT TO TAKE UP, AT ANY POINT OF TIME, WITH THE BOOK RUNNING LEAD MANAGERS, ANY IRREGULARITIES OR LAPSES IN THE DRAFT RED HERRING PROSPECTUS.**

All applicable legal requirements pertaining to this Offer will be complied with at the time of filing of this Red Herring Prospectus and the Prospectus, as applicable, with the RoC in terms of the Companies Act.

#### **Disclaimer from our Company, the Selling Shareholders, our Directors and the BRLMs**

Our Company, our Directors and the BRLMs accept no responsibility for statements made in relation to our Company or the Offer other than those confirmed by them in this Red Herring Prospectus or in the advertisements or any other material issued by or at our Company's instance. The Selling Shareholders accept no responsibility for any statements made other than those

specifically made by the Selling Shareholders in relation to themselves and the Offered Shares. Except when specifically directed in this Red Herring Prospectus, anyone placing reliance on any other source of information, including our Company's website, [www.mbel.in](http://www.mbel.in), any website of any member of the Promoter Group or affiliates of our Company, would be doing so at their own risk.

The Book Running Lead Managers accept no responsibility, save to the limited extent as provided in the Offer Agreement and as will be provided in the Underwriting Agreement.

All information, to the extent required in relation to the Offer, shall be made available by our Company, the Selling Shareholders (to the extent that the information required pertains to them and their respective Offered Shares) and the BRLMs to the public and investors at large and no selective or additional information would be made available by our Company, the Selling Shareholders and the BRLMs for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports, at Bidding Centres or elsewhere.

Bidders will be required to confirm and will be deemed to have represented to our Company, the Selling Shareholders, the BRLMs, the Underwriters and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire the Equity Shares and will not issue, sell, pledge or transfer the Equity Shares to any person who is not eligible under any applicable laws, rules, regulations, guidelines and approvals to acquire the Equity Shares. Our Company, the Selling Shareholders, the BRLMs, the Underwriters and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire the Equity Shares.

The BRLMs and their respective associates and affiliates in their capacity as principals or agents may engage in transactions with, and perform services for, our Company, its Subsidiaries, the Selling Shareholders, and their respective directors and officers, affiliates, associates or third parties in the ordinary course of business and have engaged, or may in the future engage, in commercial banking and investment banking transactions with our Company, its Subsidiaries, the Selling Shareholders, and their respective group companies, directors, officers, affiliates, associates or third parties, for which they have received, and may in the future receive, compensation.

#### **Disclaimer in respect of Jurisdiction**

The Offer is being made in India to persons resident in India, including Indian nationals resident in India who are competent to contract under the Indian Contract Act, 1872, as amended, including Indian nationals resident in India, HUFs, companies, other corporate bodies and societies registered under the applicable laws in India and authorised to invest in shares, domestic Mutual Funds registered with the SEBI, Indian financial institutions, commercial banks, regional rural banks, co-operative banks (subject to RBI permission), Systemically Important NBFCs registered with the RBI or trusts under applicable trust law and who are authorised under their constitution to hold and invest in equity shares, insurance companies registered with the IRDAI, permitted provident funds and pension funds, National Investment Fund, insurance funds set up and managed by the army, navy and air force of the Union of India, insurance funds set up and managed by the Department of Posts, Government of India and to NBFC-SI, Eligible FPIs, AIFs, FVCIs, Eligible NRIs and other eligible foreign investors, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, state industrial development corporations and registered multinational and bilateral development financial institutions.

This Red Herring Prospectus shall not constitute an offer to sell or an invitation to subscribe to or purchase Equity Shares offered hereby in any jurisdiction including India. Any person into whose possession this Red Herring Prospectus comes is required to inform themselves about, and to observe, any such restrictions. Invitations to subscribe to or purchase the Equity Shares in the Offer will be made only pursuant to this Red Herring Prospectus.

The Equity Shares have not been and will not be registered, listed, or otherwise qualified in any other jurisdiction outside India.

Bidders are advised to ensure that any Bid from them should not exceed investment limits or the maximum number of Equity Shares that could be held by them under applicable law.

Any dispute arising out of the Offer will be subject to the jurisdiction of appropriate court(s) in Mumbai, India, only.

No action has been, or will be, taken to permit a public offering in any jurisdiction where action would be required for that purpose, except that this Red Herring Prospectus has been filed with the SEBI for its observations. Accordingly, the Equity Shares represented hereby may not be offered, directly or indirectly, and this Red Herring Prospectus may not be distributed in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Red Herring Prospectus nor any offer hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company, our Subsidiaries, the Selling Shareholders, our Promoters, members of our Promoter Group since the date of this Red Herring Prospectus or that the information contained herein is correct as at any time subsequent to this date.

**No person outside India is eligible to Bid for Equity Shares in the Offer unless that person has received the preliminary offering memorandum for the Offer, which contains the selling restrictions for the Offer outside India.**

**The Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States, and unless so registered, and may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares are being offered and sold outside the United States in “offshore transactions” as defined in and in reliance on Regulation S and the applicable laws of the jurisdictions where such offers and sales are made.**

**The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.**

**Bidders are advised to ensure that any Bid from them does not exceed investment limits or the maximum number of Equity Shares that can be held by them under applicable law. Further, each Bidder where required must agree in the Allotment Advice that such Bidder will not sell or transfer any Equity Shares or any economic interest therein, including any off – shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than in accordance with applicable laws.**

#### **Disclaimer Clause of the BSE**

As required, a copy of the Draft Red Herring Prospectus was submitted to the BSE. The disclaimer clause as intimated by the BSE to our Company, post scrutiny of the Draft Red Herring Prospectus, is set forth below.

*“BSE Limited (“The Exchange”) has given vide its letter dated May 14, 2025, permission to this Company to use the Exchange’s name in this offer document as one of the stock exchanges on which this Company’s securities are proposed to be listed. The Exchange has scrutinized this offer document for its limited internal purpose of deciding on the matter of granting the aforesaid permission to this Company. The Exchange does not in any manner:*

- a) Warrant, certify or endorse the correctness or completeness of any of the contents of this Offer Document; or*
- b) Warrant that this Company’s securities will be listed or will continue to be listed on the Exchange; or*
- c) Take any responsibility for the financial or other soundness of this Company, its promoter, its management or any scheme or project of this Company.*

*And it should not for any reason be deemed or construed that this offer document has been cleared or approved by the Exchange. Every person who desires to apply for or otherwise acquires any securities of this Company may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the Exchange whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription/acquisition whether by reason of anything stated or omitted to be stated herein or for any other reason whatsoever.”*

#### **Disclaimer Clause of the NSE**

As required, a copy of the Draft Red Herring Prospectus was submitted to the NSE. The disclaimer clause as intimated by the NSE to our Company, post scrutiny of the Draft Red Herring Prospectus, is set forth below.

*“As required, a copy of this Offer Document has been submitted to National Stock Exchange of India Limited (hereinafter referred to as NSE). NSE has given vide its letter Ref.: NSE/LIST/5254 dated May 14, 2025, permission to the Issuer to use the Exchange’s name in this Offer Document as one of the Stock Exchanges on which this Issuer’s securities are proposed to be listed. The Exchange has scrutinized this draft offer document for its limited internal purpose of deciding on the matter of granting the aforesaid permission to this Issuer. It is to be distinctly understood that the aforesaid permission given by NSE should not in any way be deemed or construed that the offer document has been cleared or approved by NSE; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this offer document; nor does it warrant that this Issuer’s securities will be listed or will continue to be listed on the Exchange; nor does it take any responsibility for the financial or other soundness of this Issuer, its promoters, its management or any scheme or project of this Issuer.*

*Every person who desires to apply for or otherwise acquire any securities of this Issuer may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the Exchange whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription /acquisition whether by reason of anything stated or omitted to be stated herein or any other reason whatsoever.”*

## Listing

The Equity Shares issued through this Red Herring Prospectus and the Prospectus are proposed to be listed on the BSE and NSE. Applications will be made to the Stock Exchanges for permission to deal in and for an official quotation of the Equity Shares being issued and sold in the Offer. NSE will be the Designated Stock Exchange with which the Basis of Allotment will be finalised.

If the permission to deal in and for an official quotation of the Equity Shares is not granted by the Stock Exchanges, our Company shall forthwith repay, without interest, all monies received from the applicants in pursuance of this Red Herring Prospectus in accordance with applicable law. Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading of Equity Shares at the Stock Exchanges are taken within such time prescribed by the SEBI. If our Company does not allot Equity Shares pursuant to the Offer within such timeline as prescribed by the SEBI, it shall repay without interest all monies received from Bidders, failing which interest shall be due to be paid to the Bidders at the rate of 15% per annum for the delayed period or such other rate prescribed by SEBI.

The Selling Shareholders undertake to provide such reasonable assistance as may be requested by our Company, in relation to the Offered Shares to facilitate the process of listing and commencement of trading of the Equity Shares on the Stock Exchanges within such time prescribed by SEBI. Any expense incurred by our Company on behalf of the Selling Shareholders with regard to interest on such refunds will be reimbursed by the Selling Shareholders in proportion to their respective Offered Shares.

## Consents

Consents in writing of the Selling Shareholders, our Directors, our Company Secretary and Compliance Officer, the legal counsel to the Company as to Indian Law, legal counsel to the BRLMs as to Indian Law, Crisil Intelligence, the Bankers to our Company, the BRLMs, the Registrar to the Offer, Statutory Auditor, practicing company secretary, the Syndicate Members, the Escrow Collection Bank(s), the Refund Bank(s), the Public Offer Account Bank(s), the Sponsor Bank(s) and the Monitoring Agency to act in their respective capacities, have been obtained prior to filing of this Red Herring Prospectus with the RoC and filed (as applicable) along with a copy of this Red Herring Prospectus with the RoC as required under the Companies Act and such consents that have been obtained have not been withdrawn as of the date of this Red Herring Prospectus.

## Experts

Our Company has not obtained any expert opinions other than as disclosed below:

Our Company has received written consent dated July 16, 2025 from M/s Talati & Talati LLP, to include their name as required under section 26 (1) of the Companies Act, 2013 read with SEBI ICDR Regulations, in this Red Herring Prospectus, and as an “expert” as defined under section 2(38) of the Companies Act, 2013 to the extent and in their capacity as our Statutory Auditors, and in respect of their (i) examination report, dated July 14, 2025 on our Restated Consolidated Financial Statements; and (ii) their report dated July 16, 2025 on the statement of special tax benefits available to our Company, Material Subsidiary and Shareholders, included in this Red Herring Prospectus and such consent has not been withdrawn as on the date of this Red Herring Prospectus. However, the term “expert” shall not be construed to mean an “expert” as defined under the U.S. Securities Act.

Our Company has received written consent dated July 16, 2025 from the practicing company secretary, Kashyap R. Mehta & Associates, Company Secretaries to be named as an “expert” under Section 2(38) and other applicable provisions of the Companies Act, 2013 in its capacity as practicing company secretary and in respect of their certificate dated July 16, 2025 issued in connection with inter alia the share capital buildup and such consent has not been withdrawn as of the date of this Red Herring Prospectus. However, the term ‘expert’ shall not be construed to mean an ‘expert’ as defined under U.S. Securities Act.

Our Company has received written consent dated July 16, 2025 from Chetan Brahmania, independent chartered engineer, to be named as an “expert” under Section 2(38) and other applicable provisions of the Companies Act, 2013 to the extent and in his capacity as a chartered engineer and in respect of his certificate dated July 16, 2025 in relation to the Company’s manufacturing capacities and capacity utilization at all of its manufacturing facilities and the details derived from such certificate and included in this Red Herring Prospectus. However, the term ‘expert’ shall not be construed to mean an ‘expert’ as defined under U.S. Securities Act.

## Particulars regarding capital issues by our Company and listed Group Companies, subsidiaries or associate entities during the last three years

Other than as disclosed in the section “*Capital Structure*” on page 94, our Company has not made any capital issues during the three years preceding the date of this Red Herring Prospectus.

Our Company does not have any associates. Further, as on the date of this Red Herring Prospectus, our Company does not have any listed Subsidiaries or Group Companies.

**Commission and brokerage paid on previous issues of the Equity Shares in the last five years**

Since this is the initial public offer of the Equity Shares, no sum has been paid or has been payable as commission or brokerage for subscribing to or procuring or agreeing to procure subscription for any of the Equity Shares in the five years preceding the date of this Red Herring Prospectus.

**Details of Public or Rights Issues by our Company during the last five years**

Our Company has not made public issues or undertaken any rights issue during the last five years.

**Performance vis-à-vis Objects**

Our Company has not undertaken any public issues or rights issue in the five years preceding the date of this Red Herring Prospectus.

**Performance vis-à-vis Objects – Details of Public or Rights Issues by listed subsidiaries of our Company**

Our Company does not have any listed Subsidiaries.



**Price Information of Past Issues Handled by the BRLMs (during the current Fiscal and two Fiscals preceding the current Fiscal)**

**1. Equirus Capital Private Limited**

**Price information of past issues handled by Equirus Capital Private Limited (during the current Fiscal and two Fiscals preceding the current financial year):**

| Sr. No. | Issue Name                                                | Issue Size (₹ million) | Issue Price (₹)     | Listing Date       | Opening Price on listing date (₹) | +/- % change in closing price, [+/- % change in closing benchmark]- 30th calendar days from listing | +/- % change in closing price, [+/- % change in closing benchmark]- 90th calendar days from listing | +/- % change in closing price, [+/- % change in closing benchmark]- 180th calendar days from listing |
|---------|-----------------------------------------------------------|------------------------|---------------------|--------------------|-----------------------------------|-----------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|
| 1.      | Jyoti CNC Automation Limited <sup>\$</sup>                | 10,000.00              | 331.00 <sup>1</sup> | January 16, 2024   | 370.00                            | +78.07%<br>[-0.87%]                                                                                 | +135.94%<br>[+2.21%]                                                                                | +265.79%<br>[+11.21%]                                                                                |
| 2.      | Capital Small Finance Bank Limited <sup>#</sup>           | 5,230.70               | 468.00              | February 14, 2024  | 435.00                            | -25.25%<br>[+1.77%]                                                                                 | -26.09%<br>[+1.33%]                                                                                 | -31.44%<br>[+10.98%]                                                                                 |
| 3.      | Dee Development Engineers Limited <sup>\$</sup>           | 4,180.15               | 203.00 <sup>2</sup> | June 26, 2024      | 339.00                            | +81.16%<br>[+2.25%]                                                                                 | +47.44%<br>[+8.67%]                                                                                 | +56.33%<br>[-1.18%]                                                                                  |
| 4.      | Ecos (India) Mobility & Hospitality Limited <sup>\$</sup> | 6,012.00               | 334.00              | September 04, 2024 | 390.00                            | +42.28%<br>[+0.20%]                                                                                 | -0.51%<br>[-3.66%]                                                                                  | -46.42%<br>[-12.20%]                                                                                 |
| 5.      | Kross Limited <sup>\$</sup>                               | 5,000.00               | 240.00              | September 16, 2024 | 240.00                            | -19.45%<br>[-1.29%]                                                                                 | -9.21%<br>[-2.42%]                                                                                  | -26.15%<br>[-11.77%]                                                                                 |
| 6.      | Godavari Biorefineries Limited <sup>#</sup>               | 5,547.50               | 352.00              | October 30, 2024   | 310.55                            | -0.16%<br>[-1.12%]                                                                                  | -35.24%<br>[-5.72%]                                                                                 | -49.47%<br>[-0.91%]                                                                                  |
| 7.      | Concord Enviro Systems Limited <sup>#</sup>               | 5,003.26               | 701.00              | December 27, 2024  | 832.00                            | -8.15%<br>[-3.19%]                                                                                  | -27.98%<br>[-1.79%]                                                                                 | -18.52%<br>[+4.26%]                                                                                  |
| 8.      | Senores Pharmaceuticals Limited <sup>\$</sup>             | 5,821.10               | 391.00              | December 30, 2024  | 600.00                            | +28.49%<br>[-2.91%]                                                                                 | +45.93%<br>[-0.53%]                                                                                 | +45.32%<br>[+8.43%]                                                                                  |
| 9.      | Unimech Aerospace and Manufacturing Limited <sup>#</sup>  | 5,000.00               | 785.00              | December 31, 2024  | 1,491.00                          | +65.87%<br>[-2.06%]                                                                                 | +23.08%<br>[-0.93%]                                                                                 | +67.39%<br>[+7.58%]                                                                                  |
| 10.     | Crizac Limited <sup>#</sup>                               | 8,600.00               | 245.00              | July 09, 2025      | 280.00                            | N.A.                                                                                                | N.A.                                                                                                | N.A.                                                                                                 |

**Source:** www.bseindia.com and www.nseindia.com for price information and prospectus/basis of allotment for issue details.

Notes:

1. A discount of ₹15 per Equity Share was offered to Eligible Employees bidding in the Employee Reservation Portion of Jyoti CNC Automation Limited IPO
2. A discount of ₹19 per Equity Share was offered to Eligible Employees bidding in the Employee Reservation Portion of Dee Development Engineers Limited IPO
3. Price on Designated Stock Exchange of the respective Issuer is considered for all of the above calculations.
4. In the event any day falls on a holiday, the price/index of the immediately preceding trading day has been considered.
5. N.A. (Not Applicable) – Period not completed.
- # The S&P BSE SENSEX is considered as the Benchmark Index
- \$ The S&P CNX NIFTY is considered as the Benchmark Index

**Summary statement of price information of past public issues handled by Equirus Capital Private Limited:**

| Financial Year | Total no. of IPOs | Total funds raised (₹ million) | Nos. of IPOs trading at discount as on 30th calendar day from listing date |                 |               | Nos. of IPOs trading at premium as on 30th calendar day from listing date |                 |               | Nos. of IPOs trading at discount as on 180th calendar day from listing date |                 |               | Nos. of IPOs trading at premium as on 180th calendar day from listing date |                 |               |
|----------------|-------------------|--------------------------------|----------------------------------------------------------------------------|-----------------|---------------|---------------------------------------------------------------------------|-----------------|---------------|-----------------------------------------------------------------------------|-----------------|---------------|----------------------------------------------------------------------------|-----------------|---------------|
|                |                   |                                | Over 50%                                                                   | Between 25%-50% | Less than 25% | Over 50%                                                                  | Between 25%-50% | Less than 25% | Over 50%                                                                    | Between 25%-50% | Less than 25% | Over 50%                                                                   | Between 25%-50% | Less than 25% |
| 2025-2026*     | 1                 | 8,600.00                       | -                                                                          | -               | -             | -                                                                         | -               | -             | -                                                                           | -               | -             | -                                                                          | -               | -             |
| 2024-2025      | 7                 | 36,564.01                      | -                                                                          | -               | 3             | 2                                                                         | 2               | -             | -                                                                           | 3               | 1             | 2                                                                          | 1               | -             |
| 2023-2024      | 8                 | 61,882.55                      | -                                                                          | 1               | 1             | 2                                                                         | 2               | 2             | -                                                                           | 1               | 2             | 3                                                                          | 2               | -             |

\* The information is as on the date of this Offer Document.

The information for each of the financial years is based on issues listed during such financial year.

**2. DAM Capital Advisors Limited**

(i) Price information of past issues (during current Financial Year and two Financial Years preceding the current Financial Year) handled by DAM Capital Advisors Limited:

| Sr. No. | Issue name                                         | Issue size (₹ millions) | Issue price (₹)       | Listing date      | Opening price on listing date (in ₹) | +/- % change in closing price, [+/- % change in closing benchmark]- 30th calendar day from listing | +/- % change in closing price, [+/- % change in closing benchmark]- 90th calendar day from listing | +/- % change in closing price, [+/- % change in closing benchmark]- 180th calendar day from listing |
|---------|----------------------------------------------------|-------------------------|-----------------------|-------------------|--------------------------------------|----------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|
| 1       | Sanathan Textiles Limited <sup>(1)</sup>           | 5,500.00                | 321.00                | December 27, 2024 | 422.30                               | +6.32%,<br>[-3.03%]                                                                                | +13.86%,<br>[-1.37%]                                                                               | +39.53%,<br>[+5.17%]                                                                                |
| 2       | One Mobikwik Systems Limited <sup>(1)</sup>        | 5,720.00                | 279.00                | December 18, 2024 | 440.00                               | +69.48%,<br>[-3.67%]                                                                               | -11.00%,<br>[-6.98%]                                                                               | -4.34%,<br>[+2.15%]                                                                                 |
| 3       | Afcons Infrastructure Limited <sup>(1)</sup>       | 54,300.00               | 463.00 <sup>^</sup>   | November 4, 2024  | 426.00                               | +6.56%,<br>[+1.92%]                                                                                | +2.03%,<br>[-2.03%]                                                                                | -9.29%,<br>[+1.46%]                                                                                 |
| 4       | Bansal Wire Industries Limited <sup>(1)</sup>      | 7,450.00                | 256.00                | July 10, 2024     | 356.00                               | +37.40%,<br>[-0.85%]                                                                               | +61.17%,<br>[+1.94%]                                                                               | +76.88%,<br>[-1.31%]                                                                                |
| 5       | Le Travenues Technology Limited <sup>(2)</sup>     | 7,401.02                | 93.00                 | June 18, 2024     | 135.00                               | +86.34%,<br>[+4.42%]                                                                               | +67.63%,<br>[+7.23%]                                                                               | +65.59%,<br>[+6.25%]                                                                                |
| 6       | Entero Healthcare Solutions Limited <sup>(2)</sup> | 16,000.00               | 1,258.00 <sup>#</sup> | February 16, 2024 | 1,245.00                             | -19.65%,<br>[+0.30%]                                                                               | -19.84%,<br>[+0.77%]                                                                               | -2.19%,<br>[+9.02%]                                                                                 |
| 7       | Capital Small Finance Bank Limited <sup>(2)</sup>  | 5230.70                 | 468.00                | February 14, 2024 | 435.00                               | -25.25%,<br>[+1.77%]                                                                               | -26.09%,<br>[+1.33%]                                                                               | -31.44%,<br>[+10.98%]                                                                               |
| 8       | Epack Durable Limited <sup>(2)</sup>               | 6,400.53                | 230.00                | January 30, 2024  | 225.00                               | -19.96%,<br>[+1.64%]                                                                               | -9.76%,<br>[+3.64%]                                                                                | +14.04%,<br>[+14.33%]                                                                               |
| 9       | Credo Brands Marketing Limited <sup>(2)</sup>      | 5,497.79                | 280.00                | December 27, 2023 | 282.00                               | -9.89%,<br>[-1.86%]                                                                                | -35.86%,<br>[+1.10%]                                                                               | -39.34%,<br>[+7.18%]                                                                                |

| Sr. No. | Issue name                                     | Issue size (₹ millions) | Issue price (₹)    | Listing date      | Opening price on listing date (in ₹) | +/- % change in closing price, [+/- % change in closing benchmark]- 30th calendar day from listing | +/- % change in closing price, [+/- % change in closing benchmark]- 90 <sup>th</sup> calendar day from listing | +/- % change in closing price, [+/- % change in closing benchmark]- 180 <sup>th</sup> calendar day from listing |
|---------|------------------------------------------------|-------------------------|--------------------|-------------------|--------------------------------------|----------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|
| 10      | ESAF Small Finance Bank Limited <sup>(2)</sup> | 4,630.00                | 60.00 <sup>s</sup> | November 10, 2023 | 71.90                                | +12.87%,<br>[+ 7.58%]                                                                              | +31.18%,<br>[+11.17%]                                                                                          | +0.77%,<br>[+13.26%]                                                                                            |

Source: www.nseindia.com and www.bseindia.com

<sup>s</sup> A discount of ₹ 5 per equity share was provided to eligible employees bidding in the employee reservation portion.

<sup>#</sup> A discount of ₹ 119 per equity share was provided to eligible employees bidding in the employee reservation portion.

<sup>^</sup> A discount of ₹ 44 per equity share was provided to eligible employees bidding in the employee reservation portion.

(1) NSE was the designated stock exchange for the said issue.

(2) BSE was the designated stock exchange for the said issue.

**Notes:**

1. Issue size derived from prospectus / basis of allotment advertisement, as applicable

2. Price on NSE or BSE is considered for the above calculations as per the designated stock exchange disclosed by the respective issuer at the time of the issue, as applicable

3. % of change in closing price on 30th / 90th / 180th calendar day from listing day is calculated vs issue price. % change in closing benchmark index is calculated based on closing index on listing day vs closing index on 30th / 90th / 180th calendar day from listing day.

4. Wherever 30th / 90th / 180th calendar day from listing day is a holiday, the closing data of the previous trading day has been considered.

5. The Nifty 50 or S&P BSE SENSEX index is considered as the benchmark index as per the designated stock exchange disclosed by the respective issuer at the time of the issue, as applicable

6. Not applicable – Period not completed

(ii) Summary statement of price information of past issues (during current Financial Year and two Financial Years preceding the current Financial Year) handled by DAM Capital Advisors Limited:

| Financial Year | Total no. of IPOs | Total funds raised (₹ in millions) | Nos. of IPOs trading at discount - as on 30th calendar days from listing date |                 |               | Nos. of IPOs trading at premium - as on 30th calendar days from listing date |                 |               | Nos. of IPOs trading at discount - as on 180th calendar days from listing date |                 |               | Nos. of IPOs trading at premium - as on 180th calendar days from listing date |                 |               |
|----------------|-------------------|------------------------------------|-------------------------------------------------------------------------------|-----------------|---------------|------------------------------------------------------------------------------|-----------------|---------------|--------------------------------------------------------------------------------|-----------------|---------------|-------------------------------------------------------------------------------|-----------------|---------------|
|                |                   |                                    | Over 50%                                                                      | Between 25%-50% | Less than 25% | Over 50%                                                                     | Between 25%-50% | Less than 25% | Over 50%                                                                       | Between 25%-50% | Less than 25% | Over 50%                                                                      | Between 25%-50% | Less than 25% |
| 2025-26        | -                 | -                                  | -                                                                             | -               | -             | -                                                                            | -               | -             | -                                                                              | -               | -             | -                                                                             | -               | -             |
| 2024-25        | 5                 | 80,371.02                          | -                                                                             | -               | -             | 2                                                                            | 1               | 2             | -                                                                              | -               | 2             | 2                                                                             | 1               | -             |
| 2023-24        | 9                 | 87,066.85                          | -                                                                             | 1               | 5             | -                                                                            | 1               | 2             | -                                                                              | 2               | 1             | 1                                                                             | -               | 5             |

Source: www.nseindia.com and www.bseindia.com

**Notes:**

a. The information is as on the date of this offer document

b. The information for each of the financial years is based on issues listed during such financial year.

c. Since 30 or 180 calendar days from listing date has not elapsed for few issues, hence data for same is not available.

## Track record of past issues handled by the BRLMs

For details regarding the track record of the BRLMs, as specified in the SEBI circular dated January 10, 2012, bearing reference number CIR/MIRSD/1/2012, please see the websites of the BRLMs indicated in the table below:

| S. No. | Name of the BRLM                | Website                                                  |
|--------|---------------------------------|----------------------------------------------------------|
| 1.     | Equirus Capital Private Limited | <a href="http://www.equirus.com">www.equirus.com</a>     |
| 2.     | DAM Capital Advisors Limited    | <a href="http://www.damcapital.in">www.damcapital.in</a> |

## Stock Market Data of Equity Shares

This being an initial public offer of our Company, the Equity Shares are not listed on any stock exchange as of the date of this Red Herring Prospectus, and accordingly, no stock market data is available for the Equity Shares.

## Mechanism for Redressal of Investor Grievances

The Registrar Agreement provides for the retention of records with the Registrar to the Offer for a period of at least eight years from the date of listing and commencement of trading of the Equity Shares on the Stock Exchanges, to enable the investors to approach the Registrar to the Offer for redressal of their grievances.

Bidders can contact the Company Secretary and Compliance Officer and/or the Registrar to the Offer in case of any pre-Offer or post-Offer related problems such as non-receipt of letters of Allotment, non-credit of Allotted Equity Shares in the respective beneficiary account, non-receipt of refund orders or non-receipt of funds by electronic mode, etc. For all Offer related queries and for redressal of complaints, Bidders may also write to the BRLMs, in the manner provided below. Our Company, the Selling Shareholders, the BRLMs and the Registrar to the Offer accept no responsibility for errors, omissions, commission or any acts of SCSBs including any defaults in complying with its obligations under the applicable provisions of the SEBI ICDR Regulations.

All Offer related grievances, other than of Anchor Investors, may be addressed to the Registrar to the Offer with a copy to the relevant Designated Intermediary, with whom the Bid cum Application Form was submitted giving full details such as name of the sole or First Bidder, Bid cum Application Form number, Bidder's DP ID, Client ID, Unified Payments Interface Identity ("UPI ID"), Permanent Account Number ("PAN"), address of Bidder, number of the Equity Shares applied for, ASBA Account number in which the amount equivalent to the Bid Amount was blocked or the UPI ID (for UPI Bidders who make the payment of Bid Amount through the UPI Mechanism), date of Bid cum Application Form and the name and address of the relevant Designated Intermediary where the Bid was submitted. Further, the Bidder shall enclose the Acknowledgment Slip or the application number from the Designated Intermediary in addition to the documents or information mentioned hereinabove. The Registrar to the Offer shall obtain the required information from the SCSBs for addressing any clarifications or grievances of ASBA Bidders. For Offer-related grievances, investors may contact the BRLMs, details of which are given in "General Information –Book Running Lead Managers" on page 86.

In case of any delay in unblocking of amounts in the ASBA Accounts exceeding two Working Days from the Bid/Offer Closing Date, the Bidder shall be compensated at a uniform rate of ₹100 per day for the entire duration of delay exceeding two Working Days from the Bid / Offer Closing Date by the intermediary responsible for causing such delay in unblocking. The BRLMs, in their sole discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking. Pursuant to the SEBI ICDR Master Circular, SEBI has identified the need to put in place measures, in order to manage and handle investor issues arising out of the UPI Mechanism inter alia in relation to delay in receipt of mandates by Bidders for blocking of funds due to systemic issues faced by Designated Intermediaries/SCSBs and failure to unblock funds in cases of partial allotment/non allotment within prescribed timelines and procedures.

In terms of SEBI ICDR Master Circular issued by the SEBI, any ASBA Bidder whose Bid has not been considered for Allotment, due to failure on the part of any SCSB, shall have the option to seek redressal of the same by the concerned SCSB within three months of the date of listing of the Equity Shares. SCSBs are required to resolve these complaints within 15 days, failing which the concerned SCSB would have to pay interest at the rate of 15% per annum for any delay beyond this period of 15 days. Further, in terms of SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 (to the extent not rescinded by the SEBI ICDR Master Circular in relation to the SEBI ICDR Regulations), the payment of processing fees to the SCSBs shall be undertaken pursuant to an application made by the SCSBs to the BRLMs, and such application shall be made only after (i) unblocking of application amounts for each application received by the SCSB has been fully completed, and (ii) applicable compensation relating to investor complaints has been paid by the SCSB.

Separately, pursuant to the circular (No. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M) dated March 16, 2021 (to the extent not rescinded by the SEBI ICDR Master Circular in relation to the SEBI ICDR Regulations) issued by the SEBI, the following compensation mechanism shall be applicable for investor grievances in relation to Bids made through the UPI Mechanism, for which the relevant SCSBs shall be liable to compensate the investor:

| Scenario                                                                     | Compensation amount                                                                                                                                                                                          | Compensation period                                                                                                                                              |
|------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Delayed unblock for cancelled/withdrawn/deleted applications                 | ₹100 per day or 15% per annum of the Bid Amount, whichever is higher                                                                                                                                         | From the date on which the request for cancellation/withdrawal/deletion is placed on the bidding platform of the Stock Exchanges till the date of actual unblock |
| Blocking of multiple amounts for the same Bid made through the UPI Mechanism | 1. Instantly revoke the blocked funds other than the original Bid Amount; and<br>2. ₹100 per day or 15% per annum of the total cumulative blocked amount except the original Bid Amount, whichever is higher | From the date on which multiple amounts were blocked till the date of actual unblock                                                                             |
| Blocking more amount than the Bid Amount                                     | 1. Instantly revoke the difference amount, i.e., the blocked amount less the Bid Amount; and<br>2. ₹100 per day or 15% per annum of the difference amount, whichever is higher                               | From the date on which the funds to the excess of the Bid Amount were blocked till the date of actual unblock                                                    |
| Delayed unblock for non-Allotted/partially Allotted applications             | ₹100 per day or 15% per annum of the Bid Amount, whichever is higher                                                                                                                                         | From the Working Day subsequent to the finalisation of the Basis of Allotment till the date of actual unblock                                                    |

All grievances (other than from Anchor Investors) in relation to the Bidding process may be addressed to the Registrar to the Offer with a copy to the relevant Designated Intermediary to whom the Bid cum Application Form was submitted. The Bidder should give full details such as name of the sole or first Bidder, Bid cum Application Form number, Bidder DP ID, Client ID, PAN, UPI ID, date of the submission of Bid cum Application Form, address of the Bidder, number of the Equity Shares applied for and the name and address of the Designated Intermediary where the Bid cum Application Form was submitted by the Bidder. Further, the Bidder shall also enclose a copy of the Acknowledgement Slip duly received from the concerned Designated Intermediary in addition to the information mentioned hereinabove.

All grievances of the Anchor Investors may be addressed to the Book Running Lead Managers, giving full details such as the name of the sole or First Bidder, Bid cum Application Form number, Bidders' DP ID, Client ID, PAN, date of the Bid cum Application Form, address of the Bidder, number of the Equity Shares applied for, Bid Amount paid on submission of the Bid cum Application Form and the name and address of the Book Running Lead Managers where the Bid cum Application Form was submitted by the Anchor Investor.

The Registrar to the Offer shall obtain the required information from the SCSBs and Sponsor Bank(s) for addressing any clarifications or grievances of ASBA Bidders. Our Company, the Book Running Lead Managers and the Registrar to the Offer accept no responsibility for errors, omissions, commission or any acts of SCSBs including any defaults in complying with its obligations under applicable SEBI ICDR Regulations. Investors can contact our Company Secretary and Compliance Officer or the Registrar to the Offer in case of any pre-Offer or post-Offer related problems such as non-receipt of letters of Allotment, non-credit of allotted Equity Shares in the respective beneficiary account, non-receipt of refund intimations and non-receipt of funds by electronic mode.

Our Company, the Book Running Lead Managers and the Registrar to the Offer accept no responsibility for errors, omissions, commission or any acts of SCSBs including any defaults in complying with its obligations under applicable SEBI ICDR Regulations.

#### **Disposal of Investor Grievances by Our Company**

Our Company has obtained authentication on the SCORES platform and shall comply with the SEBI circulars in relation to redressal of investor grievances through SCORES.

Our Company has also constituted a Stakeholders' Relationship Committee to review and redress shareholder and investor grievances. See "*Our Management – Committees of the Board – Stakeholders' Relationship Committee*" on page 279.

Our Company has appointed Palak Dilipbhai Parekh as the Company Secretary and Compliance Officer for the Offer, and she may be contacted in case of any pre-Offer or post-Offer related problems. For details, see "*General Information*" on page 84.

Our Company has not received any investor grievances during the three years preceding the date of this Red Herring Prospectus and there are no investor complaints pending as of the date of this Red Herring Prospectus.

The Selling Shareholders have authorised the Company Secretary and Compliance Officer of our Company, and the Registrar to the Offer to redress any complaints received from Bidders in respect of the Offer for Sale.

Our Company estimates that the average time required by it or the Registrar to the Offer or the relevant Designated Intermediary for the redressal of routine investor grievances shall be three days from the date of receipt of the complaint. In case of non-routine complaints and complaints where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.

**Disposal of investor grievances by listed Group Companies and listed Subsidiaries**

As of the date of this Red Herring Prospectus, we do not have listed Subsidiaries or Group Companies.

**Exemption from complying with any provisions of securities laws granted by the SEBI**

Our Company has not applied for or received any exemption from complying with any provisions of securities laws from SEBI.

## SECTION VII – OFFER RELATED INFORMATION

### TERMS OF THE OFFER

The Equity Shares being issued, transferred and Allotted pursuant to the Offer shall be subject to the provisions of the Companies Act, the SEBI ICDR Regulations, the SCRA, the SCRR, our Memorandum of Association and our Articles of Association, the SEBI Listing Regulations, the terms of this Red Herring Prospectus, the Prospectus, the Abridged Prospectus, the Bid cum Application Form, the Revision Form, the CAN/Allotment Advice and other terms and conditions as may be incorporated in the Allotment Advice and other documents/certificates that may be executed in respect of the Offer. The Equity Shares shall also be subject to laws as applicable, guidelines, rules, notifications and regulations relating to the issue of capital and listing and trading of securities issued from time to time by the SEBI, the Government of India, the Stock Exchanges, the RBI, the RoC and/or any other authorities, as in force on the date of the Offer and to the extent applicable or such other conditions as may be prescribed by the SEBI, the RBI, the Government of India, the Stock Exchanges, the RoC and/or any other authorities while granting its approval for the Offer.

#### The Offer

The Offer comprises of a Fresh Issue by our Company and an Offer for Sale by the Selling Shareholders. The fees and expenses relating to the Offer shall be borne by each of our Company and the Selling Shareholders in the manner agreed to among our Company and the Selling Shareholders and in accordance with applicable law. For details in relation to Offer expenses, see “*Objects of the Offer*” on page 114.

#### Ranking of the Equity Shares

The Equity Shares being issued, transferred and Allotted pursuant to the Offer shall be subject to the provisions of the Companies Act, SEBI ICDR Regulations, SEBI Listing Regulations, SCRA, SCRR, our Memorandum of Association and our Articles of Association and shall rank *pari passu* in all respects with the existing Equity Shares of our Company, including in respect of the right to receive dividend and voting. The Allottees, upon Allotment of Equity Shares under the Offer, will be entitled to dividend and other corporate benefits, if any, declared by our Company after the date of Allotment. For more information, see “*Description of Equity Shares and Terms of the Articles of Association*” on page 450.

#### Mode of Payment of Dividend

Our Company shall pay dividends, if declared, to our Shareholders in accordance with the provisions of Companies Act, our Memorandum of Association and our Articles of Association and provisions of the SEBI Listing Regulations and other applicable law. Dividends, if any, declared by our Company after the date of Allotment (pursuant to transfer of Equity Shares from the Offer for Sale), will be payable to the Allottees who have been Allotted Equity Shares in the Offer, for the entire year, in accordance with applicable law. For more information, see “*Dividend Policy*” and “*Description of Equity Shares and Terms of the Articles of Association*” on pages 299 and 450, respectively.

#### Face value, Offer Price, Floor Price and Price Band

The face value of each Equity Share is ₹10 and the Offer Price at the lower end of the Price Band is ₹[●] per Equity Share (“**Floor Price**”) and at the higher end of the Price Band is ₹[●] per Equity Share (“**Cap Price**”). The Anchor Investor Offer Price is ₹[●] per Equity Share.

The Offer Price, Price Band and the minimum Bid Lot and Employee Discount, if any, will be decided by our Company, in consultation with the BRLMs and shall be published in all editions of Financial Express, an English national daily newspaper, all editions of Jansatta, a Hindi national daily newspaper and Ahmedabad editions of Jai Hind, a Gujarati daily newspaper (Gujarati being the regional language of Gujarat, where our Registered Office is located), each with wide circulation, and advertised at least two Working Days prior to the Bid/Offer Opening Date and shall be made available to the Stock Exchanges to upload on their respective websites. The Price Band, along with the relevant financial ratios calculated at the Floor Price and at the Cap Price shall be pre-filled in the Bid cum Application Forms available at the websites of the Stock Exchanges.

The Offer Price shall be determined by our Company, in consultation with the BRLMs, after the Bid/Offer Closing Date.

At any given point of time, there shall be only one denomination of Equity Shares.

#### Compliance with disclosure and accounting norms

Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.

## **Rights of Equity Shareholders**

Subject to applicable laws, rules, regulations and guidelines and our Articles of Association, our Shareholders shall have the following rights:

- right to receive dividends, if declared;
- right to attend general meetings and exercise voting rights, unless prohibited by law;
- right to vote on a poll either in person or by proxy and e-voting, in accordance with the provisions of the Companies Act;
- right to receive offers for rights Equity Shares and be allotted bonus Equity Shares, if announced;
- right to receive surplus on liquidation, subject to any statutory and preferential claim being satisfied;
- right of free transferability of their Equity Shares, subject to applicable laws; and
- such other rights, as may be available to a shareholder of a listed public company under the Companies Act, the SEBI Listing Regulations and our Articles of Association and other applicable laws.

For a detailed description of the main provisions of our Articles of Association relating to voting rights, dividend, forfeiture and lien, transfer, transmission and/or consolidation/splitting, see “*Description of Equity Shares and Terms of the Articles of Association*” on page 450.

## **Allotment of Equity Shares only in dematerialised form**

In terms of Section 29 of the Companies Act, 2013, and the SEBI ICDR Regulations, the Equity Shares shall be Allotted only in dematerialised form. As per the SEBI ICDR Regulations, the trading of the Equity Shares shall only be in dematerialised form. In this context, the following agreements have been signed among our Company, the respective Depositories and the Registrar to the Offer:

- Tripartite agreement dated May 31, 2019 among our Company, NSDL and the Registrar to the Offer; and
- Tripartite agreement dated May 9, 2024 among our Company, CDSL and the Registrar to the Offer.

## **Employee Discount**

Employee discount, if any, will be offered to Eligible Employees bidding in the Employee Reservation Portion respectively. Eligible Employees bidding in the Employee Reservation Portion respectively at a price within the Price Band can make payment based on, Bid Amount net of Employee Discount, at the time of making a Bid. Eligible Employees bidding in the Employee Reservation Portion at the Cut-Off Price have to ensure payment at the Cap Price, less Employee Discount, at the time of making a Bid.

## **Market Lot and Trading Lot**

Since trading of the Equity Shares is in dematerialised form, the tradable lot is one Equity Share. Allotment in the Offer will be only in dematerialised form in multiples of one Equity Share subject to a minimum allotment of [●] Equity Shares. For details of basis of allotment, see “*Offer Procedure*” on page 430.

## **Joint Holders**

Subject to the provisions contained in our Articles of Association, where two or more persons are registered as the holders of the Equity Shares, they shall be deemed to hold the same as joint tenants with benefits of survivorship.

## **Nomination facility to Bidders**

In accordance with Section 72 of the Companies Act, 2013, and the rules framed thereunder, the sole Bidder, or the First Bidder along with other joint Bidders, may nominate any one person in whom, in the event of the death of sole Bidder or in case of joint Bidders, death of all the Bidders, as the case may be, the Equity Shares Allotted, if any, shall vest to the exclusion of all other persons, unless the nomination is varied or cancelled in the prescribed manner. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to Equity Share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale/transfer/alienation of Equity Share(s) by the person



nominating. A nomination may be cancelled or varied by nominating any other person in place of the present nominee by the holder of the Equity Shares who has made the nomination by giving a notice of such cancellation. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at our Registered Office or to the registrar and transfer agents of our Company.

Any person who becomes a nominee by virtue of the provisions of Section 72 of the Companies Act, 2013 shall upon the production of such evidence as may be required by our Board, elect either:

- (a) to register himself or herself as the holder of the Equity Shares; or
- (b) to make such transfer of the Equity Shares, as the deceased holder could have made.

Further, our Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of 90 days, our Board may thereafter withhold payment of all dividends, interests, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the Allotment in the Offer will be made only in dematerialised mode there is no need to make a separate nomination with our Company. Nominations registered with the respective Collecting Depository Participant of the Bidder would prevail. If the Bidders wish to change the nomination, they are requested to inform their respective Collecting Depository Participant.

#### Period of operation of subscription list – Bid/Offer Programme

|                            |                                         |
|----------------------------|-----------------------------------------|
| <b>BID/OFFER OPENS ON</b>  | Wednesday, July 30, 2025 <sup>(1)</sup> |
| <b>BID/OFFER CLOSES ON</b> | Friday, August 1, 2025 <sup>(2)</sup>   |

- (1) Our Company, in consultation with the BRLMs, may consider participation by Anchor Investors. The Anchor Investor Bid/ Offer Period shall be one Working Day prior to the Bid/Offer Opening Date in accordance with the SEBI ICDR Regulations.
- (2) UPI mandate end time and date shall be 5:00 p.m. on the Bid/Offer Closing Date, i.e., on Friday, August 1, 2025.

An indicative timetable in respect of the Offer is disclosed below:

| Event                                                                               | Indicative Date                       |
|-------------------------------------------------------------------------------------|---------------------------------------|
| Bid/Offer Closing Date                                                              | Friday, August 1, 2025                |
| Finalization of Basis of Allotment with the Designated Stock Exchange               | On or about Monday, August 4, 2025    |
| Initiation of refunds (if any, for Anchor Investors)/unblocking of funds from ASBA* | On or about Tuesday, August 5, 2025   |
| Credit of Equity Shares to dematerialised accounts of Allottees                     | On or about Tuesday, August 5, 2025   |
| Commencement of trading of the Equity Shares on the Stock Exchanges                 | On or about Wednesday, August 6, 2025 |

\* In case of any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism), exceeding two Working Days from the Bid/Offer Closing Date, for cancelled / withdrawn / deleted ASBA Forms, the Bidder shall be compensated at a uniform rate of ₹100 per day or 15% per annum of the Bid Amount, whichever is higher from the date on which the request for cancellation/ withdrawal/ deletion is placed in the Stock Exchanges bidding platform until the date on which the amounts are unblocked (ii) any blocking of multiple amounts for the same ASBA Form (for amounts blocked through the UPI Mechanism), the Bidder shall be compensated at a uniform rate ₹100 per day or 15% per annum of the total cumulative blocked amount except the original application amount, whichever is higher from the date on which such multiple amounts were blocked till the date of actual unblock; (iii) any blocking of amounts more than the Bid Amount, the Bidder shall be compensated at a uniform rate of ₹100 per day or 15% per annum of the difference in amount, whichever is higher from the date on which such excess amounts were blocked till the date of actual unblock; (iv) any delay in unblocking of non-allotted/ partially allotted Bids, exceeding two Working Days from the Bid/Offer Closing Date, the Bidder shall be compensated at a uniform rate of ₹100 per day or 15% per annum of the Bid Amount, whichever is higher for the entire duration of delay exceeding two Working Days from the Bid/Offer Closing Date by the SCSB responsible for causing such delay in unblocking. The BRLMs shall, in their sole discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking. The BRLMs shall be liable for compensating the Bidder at a uniform rate of ₹100 per day or 15% per annum of the Bid Amount, whichever is higher from the date of receipt of the investor grievance until the date on which the blocked amounts are unblocked. The Bidder shall be compensated in the manner specified in the SEBI circular dated March 16, 2021, as amended pursuant to SEBI circulars dated June 2, 2021, April 20, 2022 and June 21, 2023 (to the extent not rescinded by the SEBI ICDR Master Circular in relation to the SEBI ICDR Regulations), which for the avoidance of doubt, shall be deemed to be incorporated in the deemed agreement of our Company with the SCSBs, to the extent applicable.

The above timetable, other than the Bid/Offer Closing Date, is indicative and does not constitute any obligation or liability on our Company, the Selling Shareholders or the BRLMs.

While our Company shall ensure that all steps for the completion of the necessary formalities for the listing and commencement of trading of the Equity Shares on the Stock Exchanges are taken within three Working Days from the Bid/Offer Closing Date, as may be prescribed by the SEBI, the timetable may be extended due to various factors, such as extension of the Bid/Offer Period by our Company, in consultation with the BRLMs, revision of the Price Band or any delay in receiving the final listing and trading approval from the Stock Exchanges. The commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchanges and in accordance with the applicable laws. The Selling Shareholders confirms that he shall extend reasonable support and co-operation in relation to the Offered

**Shares, as may be requested by our Company and the BRLMs for the completion of the necessary formalities for listing and commencement of trading of the Equity Shares at the Stock Exchanges within three Working Days from the Bid/Offer Closing Date, as may be prescribed by the SEBI.**

In terms of the UPI Circulars, in relation to the Offer, the BRLMs will be required to submit reports of compliance with listing timelines and activities prescribed by the SEBI, in connection with the allotment and listing procedure within three Working Days from the Bid / Offer Closing Date or such other time as prescribed by SEBI, identifying non-adherence to timelines and processes and an analysis of entities responsible for the delay and the reasons associated with it.

**Submission of Bids (Other than Bids from Anchor Investors):**

| <b>Bid/Offer Period (except the Bid/Offer Closing Date)</b>                                                                                                                            |                                                                            |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------|
| Submission and Revision in Bids                                                                                                                                                        | Only between 10.00 a.m. and 5.00 p.m. IST                                  |
| <b>Bid/Offer Closing Date*</b>                                                                                                                                                         |                                                                            |
| Submission of Electronic Applications (Online ASBA through 3-in-1 accounts) – For Retail Individual Bidders and Eligible Employees                                                     | Only between 10.00 a.m. and up to 5.00 p.m. IST                            |
| Submission of Electronic Applications (Bank ASBA through Online channels like Internet Banking, Mobile Banking and Syndicate UPI ASBA applications where Bid Amount is up to ₹500,000) | Only between 10.00 a.m. and up to 4.00 p.m. IST                            |
| Submission of Electronic Applications (Syndicate Non-Retail, Non-Individual Applications)                                                                                              | Only between 10.00 a.m. and up to 3.00 p.m. IST                            |
| Submission of Physical Applications (Bank ASBA)                                                                                                                                        | Only between 10.00 a.m. and up to 1.00 p.m. IST                            |
| Submission of Physical Applications (Syndicate Non-Retail, Non-Individual Applications of QIBs and NIIs where Bid Amount is more than ₹500,000)                                        | Only between 10.00 a.m. and up to 12.00 p.m. IST                           |
| <b>Modification / Revision / cancellation of Bids</b>                                                                                                                                  |                                                                            |
| Upward revision of Bids by QIBs and Non-Institutional Bidders                                                                                                                          | Only between 10.00 a.m. and up to 4.00 p.m. IST on Bid/ Offer Closing Date |
| Upward or downward Revision of Bids or cancellation of Bids by RIIs and Eligible Employees                                                                                             | Only between 10.00 a.m. and up to 5.00 p.m. IST on Bid/ Offer Closing Date |

\* UPI mandate end time shall be 5:00 p.m. on the Bid/ Offer Closing Date.

# QIBs and Non-Institutional Bidders can neither revise their bids downwards nor cancel/withdraw their Bids.

**On the Bid/Offer Closing Date, the Bids shall be uploaded until:**

- 4.00 p.m. IST in case of Bids by QIBs and Non-Institutional Bidders, and
- until 5.00 p.m. IST or such extended time as permitted by the Stock Exchanges, in case of Bids by UPI Bidders and Eligible Employees.

On Bid/Offer Closing Date, extension of time will be granted by Stock Exchanges only for uploading Bids received by RIBs and Eligible Employees under the Employee Reservation Portion after taking into account the total number of Bids received and as reported by the Book Running Lead Managers to the Stock Exchanges.

The Registrar to the Offer shall submit the details of cancelled/ withdrawn/ deleted applications to the SCSBs on a daily basis within 60 minutes of the Bid closure time from the Bid/ Offer Opening Date until the Bid/ Offer Closing Date by obtaining the same from the Stock Exchanges. The SCSBs shall unblock such applications by the closing hours of the Working Day and submit the confirmation to the BRLMs and the RTA on a daily basis.

To avoid duplication, the facility of re-initiation provided to Syndicate Members shall preferably be allowed only once per bid/batch and as deemed fit by the Stock Exchanges, after closure of the time for uploading Bids.

**It is clarified that Bids shall be processed only after the application monies are blocked in the ASBA Account and Bids not uploaded on the electronic bidding system or in respect of which the full Bid Amount is not blocked by SCSBs or not blocked under the UPI Mechanism in the relevant ASBA Account, as the case may be, would be rejected.**

Due to limitation of time available for uploading the Bids on the Bid/Offer Closing Date, Bidders are advised to submit their Bids one day prior to the Bid/Offer Closing Date and in any case no later than the prescribed time on the Bid/ Offer Closing Date. Any time mentioned in this Red Herring Prospectus is IST. Bidders are cautioned that, in the event a large number of Bids are received on the Bid/Offer Closing Date, as is typically experienced in public offerings, some Bids may not get uploaded due to lack of sufficient time. Bids and any revision in Bids will be accepted only during Working Days. The Designated Intermediaries shall modify select fields uploaded in the Stock Exchange Platform during the Bid/Offer Period till 5.00 pm on the Bid/Offer Closing Date after which the Stock Exchange(s) send the bid information to the Registrar to the Offer for further processing.

Investors may please note that as per letter no. List/SMD/SM/2006 dated July 3, 2006 and letter no. NSE/IPO/25101 - 6 dated July 6, 2006 issued by BSE and NSE respectively, Bids and any revision in Bids shall not be accepted on Saturdays and public holidays as declared by the Stock Exchanges. Bids by ASBA Bidders shall be uploaded by the relevant Designated Intermediary in the electronic system to be provided by the Stock Exchanges. Neither our Company, nor the Selling Shareholders, nor any member of the Syndicate is liable for any failure in uploading or downloading the Bids due to faults in any software / hardware system or otherwise; or blocking of application amount by SCSBs on receipt of instructions from the Sponsor Banks due to any errors, omissions, or otherwise non-compliance by various parties involved in, or any other fault, malfunctioning or breakdown in the UPI Mechanism.

In case of any discrepancy in the data entered in the electronic book *vis-a-vis* data contained in the physical Bid cum Application Form, for a particular Bidder, the details of the Bid file received from the Stock Exchanges may be taken as the final data for the purpose of Allotment.

Our Company, in consultation with the BRLMs, reserve the right to revise the Price Band during the Bid/Offer Period in accordance with the SEBI ICDR Regulations, provided that the revised Cap Price shall be less than or equal to 120% of the revised Floor Price, the Floor Price shall not be less than the face value of the Equity Shares, and that the revision in the Price Band shall not exceed 20% on either side, *i.e.*, the Floor Price can move up or down to the extent of 20% of the Floor Price and the Cap Price will be revised accordingly. Provided that, the Cap Price of the Price Band shall be at least 105% of the Floor Price.

**In case of any revision to the Price Band, the Bid/Offer Period will be extended by at least three additional Working Days following such revision of the Price Band, subject to the Bid/Offer Period not exceeding 10 Working Days. In cases of force majeure, banking strike or similar unforeseen circumstances, our Company may, in consultation with the BRLMs, for reasons to be recorded in writing, extend the Bid/Offer Period for a minimum of one Working Day, subject to the Bid/ Offer Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/Offer Period, if applicable, will be widely disseminated by notification to the Stock Exchanges, by issuing a public notice, and also by indicating the change on the respective websites of the BRLMs and the terminals of the Syndicate Members and by intimation to SCSBs, other Designated Intermediaries and the Sponsor Bank(s), as applicable.**

#### **Minimum subscription**

If, as prescribed, our Company does not receive (i) the minimum subscription of 90% of the Fresh Issue; and (ii) minimum subscription in the Offer as specified under Rule 19(2)(b) of the SCRR, including devolvement of Underwriters, if any, within 60 days from the Bid/Offer Closing Date, or if the subscription level falls below the thresholds mentioned above after the Bid/Offer Closing Date, on account of withdrawal of applications or after technical rejections, or if the listing or trading permission is not obtained from the Stock Exchanges for the Equity Shares being issued or offered under this Red Herring Prospectus, the Selling Shareholders, to the extent applicable, and our Company shall forthwith refund the entire subscription amount received in accordance with applicable law. If there is a delay beyond the prescribed time, our Company, to the extent applicable, shall pay interest prescribed under the Companies Act, 2013, the SEBI ICDR Regulations and other applicable law, including the SEBI master circular no. SEBI/HO/CFD/PoD-2/P/CIR/2023/00094 dated June 21, 2023 (to the extent not rescinded by the SEBI ICDR Master Circular in relation to the SEBI ICDR Regulations). Subject to applicable law, the Selling Shareholders shall not be responsible to pay interest for any delay, unless such delay is solely and directly attributable to an act or omission of the Selling Shareholders, in which case such liability shall be on a several and not joint basis and shall be to the extent of the Offered Shares.

The requirement for minimum subscription is not applicable to the Offer for Sale. In case of under-subscription in the Offer, the Equity Shares in the Fresh Issue will be issued prior to the sale of Equity Shares in the Offer for Sale. If there is a delay beyond the prescribed period, our Company becomes liable to pay the amount, our Company and our Directors, who are officers in default, shall pay interest at the rate of 15% per annum.

In the event of an undersubscription in the Offer, the Equity Shares will be Allotted in the following order:

- i. such number of Equity Shares will first be Allotted by our Company such that 100% of the Fresh Issue portion is subscribed; and
- ii. upon (i), all the Equity Shares held by the Selling Shareholders and offered for sale in the Offer for Sale will be Allotted (in proportion to the Offered Shares being offered by the Selling Shareholders to the aggregate Offered Shares in the Offer for Sale).

In accordance with Regulation 49(1) of the SEBI ICDR Regulations, our Company shall ensure that the number of prospective Allottees to whom the Equity Shares will be Allotted shall not be less than 1,000, failing which the entire application monies shall be refunded forthwith in accordance with SEBI ICDR Regulations and other applicable laws. In case of delay, if any, in refund within such timelines as prescribed under applicable laws, our Company shall be liable to pay interest on the application money in accordance with applicable laws. In case of delay, if any, in unblocking the ASBA Accounts within such timeline as

prescribed under applicable laws, our Company and the Selling Shareholders shall be liable to pay interest on the application money in accordance with applicable laws.

#### **Arrangement for disposal of odd lots**

Since the Equity Shares will be traded in dematerialised form only and the market lot for the Equity Shares will be one Equity Share, no arrangements for disposal of odd lots are required.

#### **New Financial Instruments**

Our Company is not issuing any new financial instruments through this Offer.

#### **Restrictions, if any, on transfer and transmission of Equity Shares**

Except for lock-in of the pre-Offer capital of our Company, the minimum Promoters' Contribution and the Anchor Investor lock-in in the Offer as detailed in "*Capital Structure*" on page 94, and except as provided in the Articles of Association as detailed in "*Description of Equity Shares and Terms of the Articles of Association*" on page 450, there are no restrictions on transfers and transmission of Equity Shares and on their consolidation/splitting.

#### **Withdrawal of the Offer**

The Offer shall be withdrawn in the event the requirement of the minimum subscription as prescribed under Regulation 45 of the SEBI ICDR Regulations is not fulfilled. Our Company in consultation with the BRLMs, reserve the right not to proceed with the Offer, after the Bid/ Offer Opening Date but before the Allotment. In such an event, our Company in consultation with the BRLMs, decides not to proceed with the Offer, our Company would issue a public notice in the newspapers in which the pre-Offer advertisements were published, within two days of the Bid/ Offer Closing Date or such other time as may be prescribed by SEBI, providing reasons for not proceeding with the Offer. The BRLMs, through the Registrar to the Offer, shall notify the SCSBs and the Sponsor Bank(s) to unblock the bank accounts of the ASBA Bidders within one Working Day from the date of receipt of such notification and also inform the Bankers to the Offer to process refunds to the Anchor Investors, as the case may be. Our Company shall also inform the same to the Stock Exchanges on which the Equity Shares are proposed to be listed.

Notwithstanding the foregoing, the Offer is also subject to obtaining (i) the final listing and trading approvals of the Stock Exchanges, which our Company shall apply for after Allotment; and (ii) filing of the Prospectus with the RoC. If our Company, in consultation with the BRLMs, withdraws the Offer after the Bid/Offer Closing Date and thereafter determines that it will proceed with a public offering of Equity Shares, our Company shall file a fresh draft red herring prospectus with the SEBI and the Stock Exchanges.

## OFFER STRUCTURE

The Offer of up to [●] Equity Shares bearing face value of ₹10 each for cash at a price of ₹[●] per Equity Share (including a share premium of ₹[●] per Equity Share) aggregating up to ₹6,500.00 million comprising a Fresh Issue of up to [●] Equity Shares by our Company aggregating up to ₹2,750.00 million and an Offer for Sale of up to [●] Equity Shares aggregating up to ₹3,750.00 million by the Selling Shareholders.

The Offer includes a reservation of up to [●] Equity Shares, aggregating up to ₹[●] million, for subscription by Eligible Employees. The Employee Reservation Portion shall not exceed 5.00% of our post-Offer paid-up equity share capital. The Offer less than the Employee Reservation Portion is the Net Offer.

The Offer and Net Offer shall constitute [●]% and [●]% of the post-Offer paid-up Equity Share capital of our Company. The Offer is being made through the Book Building Process.

| Particulars                                                                | QIBs <sup>(1)</sup>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Non-Institutional Bidders                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Retail Individual Bidders                                                                                                                                                                                                                                                                                                          | Employee Reservation Portion <sup>(5)</sup>                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|----------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Number of Equity Shares available for Allotment/ allocation <sup>(2)</sup> | Not less than [●] Equity Shares of ₹ 10 each                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Not more than [●] Equity Shares of ₹ 10 each available for allocation or Offer less allocation to QIB Bidders and Retail Individual Bidders                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Not more than [●] Equity Shares of ₹ 10 each available for allocation or Offer less allocation to QIB Bidders and Non-Institutional Bidders                                                                                                                                                                                        | Up to [●] Equity Shares                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Percentage of Offer size available for Allotment/ allocation               | Not less than 75% of the Net Offer shall be available for allocation to QIBs. However, up to 5% of the Net QIB Portion (excluding the Anchor Investor Portion) shall be available for allocation proportionately to Mutual Funds only. Mutual Funds participating in the Mutual Fund Portion will also be eligible for allocation in the remaining balance QIB Portion (excluding the Anchor Investor Portion). The unsubscribed portion in the Mutual Fund Portion will be available for allocation to other QIBs | Not more than 15% of the Net Offer or the Offer less allocation to QIBs and Retail Individual Bidders will be available for allocation. Further, (a) one third of such portion available to Non-Institutional Bidders shall be reserved for applicants with an application size of more than ₹ 0.20 million and up to ₹ 1.00 million; and (b) two third of such portion available to Non-Institutional Bidders shall be reserved for applicants with application size of more than ₹ 1.00 million, provided that the unsubscribed portion in either the sub-categories mentioned above may be allocated to applicants in the other sub-category of Non-Institutional Bidders. | Not more than 10% of the Net Offer or Offer less allocation to QIBs and Non-Institutional Bidders will be available for allocation                                                                                                                                                                                                 | The Employee Reservation Portion shall constitute [●]% of our post-offer paid-up Equity Share capital                                                                                                                                                                                                                                                                                                                                                                                      |
| Basis of Allotment/ allocation if respective category is oversubscribed*   | Proportionate as follows (excluding the Anchor Investor Portion):<br>(a) up to [●] Equity Shares of ₹ 10 each shall be available for allocation on a proportionate basis to Mutual Funds only; and<br>(b) up to [●] Equity Shares of ₹ 10 each shall be available for allocation on a proportionate basis to all QIBs, including Mutual Funds receiving allocation as per (a) above.                                                                                                                               | The Equity Shares of ₹ 10 each available for allocation to Non-Institutional Bidders under the Non- Institutional Portion, shall be subject to the following:<br>a) one third of the portion available to Non-Institutional Bidders being [●] Equity Shares of ₹ 10 each are reserved for Bidders Biddings more than ₹ 0.20 million and up to ₹ 1.00 million; and<br>b) two third of the portion available to Non-Institutional Bidders being [●] Equity Shares of ₹ 10 each are reserved for                                                                                                                                                                                 | The allotment to each Retail Individual Bidder shall not be less than the minimum Bid lot, subject to availability of Equity Shares of ₹ 10 each in the Retail Portion and the remaining available Equity Shares of ₹ 10 each, if any, shall be allotted on a proportionate basis. For details, see “Offer Procedure” on page 430. | Proportionate; unless the Employee Reservation Portion is undersubscribed, the value of allocation to an Eligible Employee shall not exceed ₹0.20 million (net of Employee Discount, if any). In the event of under-subscription in the Employee Reservation Portion, the unsubscribed portion may be allocated, on a proportionate basis, to Eligible Employees Bidding in the Employee Reservation Portion for a value exceeding ₹0.20 million subject to total Allotment to an Eligible |

| Particulars                      | QIBs <sup>(1)</sup>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Non-Institutional Bidders                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Retail Individual Bidders                                                                                                                | Employee Reservation Portion <sup>(5)</sup>                                                                                                                                                                 |
|----------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                  | Up to 60% of the QIB Portion (of up to [●] Equity Shares of ₹ 10 each) may be allocated on a discretionary basis to Anchor Investors of which one-third shall be available for allocation to domestic Mutual Funds only, subject to valid Bids being received from Mutual Funds at or above the Anchor Investor Allocation Price.                                                                                                                                                                                                              | Bidders Bidding more than ₹ 1.00 million.<br>The unsubscribed portion in either of the categories specified in (a) or (b) above, may be allocated to Bidders in the other sub- category of Non-Institutional Portion in accordance with SEBI ICDR Regulations.<br>The allotment of specified securities to each Non-Institutional Bidder shall not be less than the minimum application size, subject to availability in the Non-Institutional Portion, and the remainder, if any, shall be allotted on a proportionate basis in accordance with the conditions specified in this regard in Schedule XIII of the SEBI ICDR Regulations. For details, see “Offer Procedure” on page 430. |                                                                                                                                          | Employee not exceeding ₹0.50 million (net of Employee Discount, if any).                                                                                                                                    |
| Minimum Bid                      | Such number of Equity Shares of ₹ 10 each so that the Bid Amount exceeds ₹200,000 and in multiples of [●] Equity Shares of ₹ 10 each                                                                                                                                                                                                                                                                                                                                                                                                           | Such number of Equity Shares of ₹ 10 each so that the Bid Amount exceeds ₹200,000 and in multiples of [●] Equity Shares of ₹ 10 each                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | [●] Equity Shares of ₹ 10 each and in multiples of [●] Equity Shares of ₹ 10 each                                                        | [●] Equity Shares and in multiples of [●] Equity Shares                                                                                                                                                     |
| Maximum Bid                      | Such number of Equity Shares of ₹ 10 each in multiples of [●] Equity Shares of ₹ 10 each so that the Bid does not exceed the size of the Offer (excluding the Anchor Portion), subject to applicable limits                                                                                                                                                                                                                                                                                                                                    | Such number of Equity Shares of ₹ 10 each in multiples of [●] Equity Shares of ₹ 10 each so that the Bid does not exceed the size of the Offer (excluding the QIB Portion), subject to applicable limits                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Such number of Equity Shares of ₹ 10 each in multiples of [●] Equity Shares of ₹ 10 each so that the Bid Amount does not exceed ₹200,000 | Such number of Equity Shares and in multiples of [●] Equity Shares, so that the maximum Bid Amount by each Eligible Employee in this portion does not exceed ₹0.50 million (less Employee Discount, if any) |
| Mode of Allotment                | Compulsorily in dematerialised form                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                          |                                                                                                                                                                                                             |
| Bid Lot                          | [●] Equity Shares of ₹ 10 each and in multiples of [●] Equity Shares of ₹ 10 each thereafter                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                          |                                                                                                                                                                                                             |
| Allotment Lot                    | [●] Equity Shares of ₹ 10 each and thereafter in multiples of one Equity Share of ₹ 10 each thereafter                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                          |                                                                                                                                                                                                             |
| Trading Lot                      | One Equity Share of ₹ 10 each                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                          |                                                                                                                                                                                                             |
| Who can apply <sup>(3) (4)</sup> | Public financial institutions as specified in Section 2(72) of the Companies Act 2013, scheduled commercial banks, Mutual Funds registered with SEBI, FPIs (other than individuals, corporate bodies and family offices), VCFs, AIFs, state industrial development corporation, insurance company registered with IRDAI, provident fund with minimum corpus of ₹250 million, pension fund with minimum corpus of ₹250 million National Investment Fund set up by the Government, insurance funds set up and managed by army, navy or air force | Resident Indian individuals, Eligible NRIs, HUFs (in the name of karta), companies, corporate bodies, scientific institutions, societies, trusts and FPIs who are individuals, corporate bodies and family offices                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Resident Indian individuals, Eligible NRIs and HUFs (in the name of karta)                                                               | Eligible Employees                                                                                                                                                                                          |

| Particulars      | QIBs <sup>(1)</sup>                                                                                                                                                                                                                                                                                                                                                             | Non-Institutional Bidders                                                             | Retail Individual Bidders                                    | Employee Reservation Portion <sup>(5)</sup> |
|------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|--------------------------------------------------------------|---------------------------------------------|
|                  | of the Union of India, insurance funds set up and managed by the Department of Posts, India and Systemically Important NBFCs.                                                                                                                                                                                                                                                   |                                                                                       |                                                              |                                             |
| Mode of Bidding  | Only through the ASBA process (except for Anchor Investors).                                                                                                                                                                                                                                                                                                                    | Only through the ASBA process (including UPI Mechanism for Bids up to ₹0.50 million). | Only through the ASBA process (including the UPI Mechanism). | ASBA only (including the UPI Mechanism)     |
| Terms of Payment | <b>In case of Anchor Investors:</b> Full Bid Amount shall be payable by the Anchor Investors at the time of submission of their Bids <sup>(4)</sup><br><b>In case of all other Bidders:</b> Full Bid Amount shall be blocked in the bank account of the ASBA Bidder (other than Anchor Investors) that is specified in the ASBA Form at the time of submission of the ASBA Form |                                                                                       |                                                              |                                             |

\* Assuming full subscription in the Offer.

- (1) Our Company, in consultation with the BRLMs, may allocate up to 60% of the QIB Portion to Anchor Investors at the Anchor Investor Allocation Price, on a discretionary basis subject to there being (i) a maximum of two Anchor Investors, where allocation in the Anchor Investor Portion is up to ₹ 100 million, (ii) minimum of two and maximum of 15 Anchor Investors, where the allocation under the Anchor Investor Portion is more than ₹ 100 million but up to ₹ 2,500 million under the Anchor Investor Portion, subject to a minimum Allotment of ₹ 50 million per Anchor Investor, and (iii) in case of allocation above ₹ 2,500 million under the Anchor Investor Portion, a minimum of five such investors and a maximum of 15 Anchor Investors for allocation up to ₹ 2,500 million, and an additional 10 Anchor Investors for every additional ₹ 2,500 million or part thereof will be permitted, subject to minimum allotment of ₹ 50 million per Anchor Investor. An Anchor Investor will make a minimum Bid of such number of Equity Shares, that the Bid Amount is at least ₹ 100 million. One-third of the Anchor Investor Portion will be reserved for domestic Mutual Funds, subject to valid Bids being received at or above the Anchor Investor Allocation Price.
- (2) Subject to valid Bids being received at or above the Offer Price. This Offer is made in accordance with the Rule 19(2)(b) of the SCRR and is being made through the Book Building Process, in compliance with Regulation 6(2) of the SEBI ICDR Regulations, wherein not less than 75% of the Net Offer shall be available for allocation on a proportionate basis to QIBs, provided that our Company in consultation with the Book Running Lead Managers may allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations, of which one-third shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price. In the event of under-subscription, or non-allotment in the Anchor Investor Portion, the balance Equity Shares shall be added to the Net QIB Portion. Further, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis only to Mutual Funds, and spill-over from the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to all QIBs (other than Anchor Investors), including Mutual Funds, subject to valid Bids being received at or above the Offer Price. Further, not more than 15% of the Net Offer shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not more than 10% of the Net Offer shall be available for allocation to RIBs in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Offer Price.
- (3) In case of joint Bids, the Bid cum Application Form should contain only the name of the first Bidder whose name should also appear as the first holder of the beneficiary account held in joint names. The signature of only such first Bidder would be required in the Bid cum Application Form and such first Bidder would be deemed to have signed on behalf of the joint holders. Our Company reserves the right to reject, in its absolute discretion, all or any multiple Bids, except as otherwise permitted, in any or all categories.
- (4) Full Bid Amount shall be payable by the Anchor Investors at the time of submission of the Anchor Investor Application Forms, provided that any difference between the price at which Equity Shares are allocated to the Anchor Investors and the Anchor Investor Offer Price, shall be payable by the Anchor Investor Pay-in Date as mentioned in the CAN. For details of terms of payment of applicable to Anchor Investors, see General Information Document available on the website of the Stock Exchanges and the BRLMs. Anchor Investors are not permitted to participate in the Offer through the ASBA process. SEBI through its circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/45 dated April 5, 2022 (to the extent not rescinded by the SEBI ICDR Master Circular in relation to the SEBI ICDR Regulations), has prescribed that all individual investors applying in initial public offerings, where the application amount is up to ₹ 500,000, shall use UPI. Individual investors Bidding under the Non-Institutional Portion Bidding for more than ₹ 200,000 and up to ₹ 500,000, using the UPI Mechanism, shall provide their UPI ID in the Bid-cum-Application Form for Bidding through Syndicate, sub-syndicate members, Registered Brokers, RTAs or CDPs, or online using the facility of linked online trading, demat and bank account (3 in 1 type accounts), provided by certain brokers. Further SEBI vide its circular no. SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022 (to the extent not rescinded by the SEBI ICDR Master Circular in relation to the SEBI ICDR Regulations), has mandated that ASBA applications in public issues shall be processed only after the application monies are blocked in the bank accounts of the investors. Accordingly, Stock Exchanges shall, for all categories of investors viz. QIBs, NIB and RIB and also for all modes through which the applications are processed, accept the ASBA applications in their electronic book building platform only with a mandatory confirmation on the application monies blocked.
- (5) The Employee Reservation Portion shall not exceed 5% of our post-Offer paid-up Equity Share capital. Unless the Employee Reservation Portion is under-subscribed, the value of allocation to an Eligible Employee Bidding in the Employee Reservation Portion shall not exceed ₹0.20 million (net of Employee Discount, if any). In the event of under-subscription in the Employee Reservation Portion (if any), the unsubscribed portion will be available for allocation and Allotment, proportionately to all Eligible Employees who have Bid in excess of ₹0.20 million, subject to the maximum value of Allotment made to such Eligible Employee not exceeding ₹0.50 million (net of Employee Discount, if any). The unsubscribed portion, if any, in the Employee Reservation Portion (after such allocation up to ₹0.50 million), shall be added to the Net Offer. Further, an Eligible Employee Bidding in the Employee Reservation Portion can also Bid in the Net Offer and such Bids will not be treated as multiple Bids subject to applicable limits. Our Company, in consultation with the BRLMs, may offer a discount of up to ₹ [●] of the Offer Price to Eligible Employees Bidding in the Employee Reservation Portion, subject to necessary approvals as may be required, and which shall be announced at least two Working Days prior to the Bid / Offer Opening Date.

The Bids by FPIs with certain structures as described under “Offer Procedure — Bids by FPIs” on page 436 and having same PAN may be collated and identified as a single Bid in the Bidding process. The Equity Shares of ₹10 each Allocated and Allotted to such successful Bidders (with same PAN) may be proportionately distributed.

Eligible Employees Bidding in the Employee Reservation Portion at a price within the Price Band can make payment based on Bid Amount, at the time of making a Bid. Eligible Employees Bidding in the Employee Reservation Portion at the Cut-Off Price have to ensure payment at the Cap Price, at the time of making a Bid.

Bidders will be required to confirm and will be deemed to have represented to our Company, the Selling Shareholders, the members of the Syndicate, their respective directors, officers, agents, affiliates and representatives that they are eligible under applicable law, rules, regulations, guidelines and approvals to acquire the Equity Shares of ₹10 each.

Subject to valid Bids being received at or above the Offer Price, under-subscription, if any, in the Non-Institutional Portion or the Retail Portion would be allowed to be met with spill-over from other categories or a combination of categories at the discretion of our Company, in consultation with the BRLMs and the Designated Stock Exchange, on a proportionate basis. However, under-subscription, if any, in the QIB Portion will not be allowed to be met with spill-over from other categories or a combination of categories. For further details, see “*Terms of the Offer*” on page 420.



## OFFER PROCEDURE

All Bidders should read the General Information Document for Investing in Public Offers prepared and issued in accordance with the circular no. SEBI/HO/CFD/DIL1/CIR/P/2020/37 dated March 17, 2020 (to the extent not rescinded by the SEBI ICDR Master Circular in relation to the SEBI ICDR Regulations) and the UPI Circulars (the “**General Information Document**”), which highlights the key rules, processes and procedures applicable to public issues in general in accordance with the provisions of the Companies Act, the SCRA, the SCRR and the SEBI ICDR Regulations which is part of the Abridged Prospectus accompanying the Bid cum Application Form. The General Information Document is also available on the websites of the Stock Exchanges and the BRLMs. Please refer to the relevant provisions of the General Information Document which are applicable to the Offer, including in relation to the process for Bids by UPI Bidders through the UPI Mechanism. The investors should note that the details and process provided in the General Information Document should be read along with this section.

Additionally, all Bidders may refer to the General Information Document for information in relation to (i) category of investors eligible to participate in the Offer, (ii) maximum and minimum Bid size, (iii) price discovery and allocation, (iv) payment instructions for ASBA Bidders, (v) issuance of Confirmation of Allocation Note and Allotment in the Offer, (vi) general instructions (limited to instructions for completing the Bid cum Application Form), (vii) Designated Date, (viii) disposal of applications, (ix) submission of Bid cum Application Form, (x) other instructions (limited to joint bids in cases of individual, multiple bids and instances when an application would be rejected on technical grounds), (xi) applicable provisions of Companies Act, 2013 relating to punishment for fictitious applications, (xii) mode of making refunds, and (xiii) interest in case of delay in Allotment or refund.

The SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018 read with its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019 (to the extent not rescinded by the SEBI ICDR Master Circular in relation to the SEBI ICDR Regulations), has introduced an alternate payment mechanism using Unified Payments Interface (“**UPI**”) and consequent reduction in timelines for listing in a phased manner. From January 1, 2019, the UPI Mechanism for RIBs applying through Designated Intermediaries was made effective along with the existing process and existing timeline of T+6 days. (“**UPI Phase I**”). The UPI Phase I was effective until June 30, 2019.

With effect from July 1, 2019, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, read with circular bearing number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 (to the extent this circular is not rescinded by the SEBI RTA Master Circular) with respect to Bids by RIBs through Designated Intermediaries (other than SCSBs), the existing process of physical movement of forms from such Designated Intermediaries to SCSBs for blocking of funds has been discontinued and only the UPI Mechanism for such Bids with existing timeline of T+6 days was mandated for a period of three months or launch of five main board public issues, whichever is later (“**UPI Phase II**”). Subsequently, however, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020 extended the timeline for implementation of UPI Phase II until further notice. The final reduced timeline will be made effective using the UPI Mechanism for applications by UPI Bidders (“**UPI Phase III**”), as may be prescribed by the SEBI. Pursuant to SEBI circular SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 9, 2023, the final reduced timeline of T+3 days using the UPI Mechanism for applications by UPI Bidders has been made voluntary for public issues opening on or after September 1, 2023, and mandatory for public issues opening on or after December 1, 2023 (“**T+3 Circular**”). Accordingly, the Offer will be undertaken as per the processes and procedures under UPI Phase III, subject to any circulars, clarification or notification issued by the SEBI from time to time.

Further, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 and SEBI master circular no. SEBI/HO/CFD/PoD-2/P/CIR/2023/00094 dated June 21, 2023 (to the extent not rescinded by the SEBI ICDR Master Circular in relation to the SEBI ICDR Regulations) has introduced certain additional measures for streamlining the process of initial public offers and redressing investor grievances. The provisions of these circulars are deemed to form part of this Red Herring Prospectus. Furthermore, pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/P/2022/45 dated April 5, 2022 (to the extent not rescinded by the SEBI ICDR Master Circular in relation to the SEBI ICDR Regulations), all individual bidders in initial public offerings (opening on or after May 1, 2022) whose application sizes are up to ₹500,000 shall use the UPI Mechanism. This circular has come into force for initial public offers opening on or after May 1, 2022 and the provisions of these circular are deemed to form part of this Red Herring Prospectus.

Pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022 (to the extent not rescinded by the SEBI ICDR Master Circular in relation to the SEBI ICDR Regulations), applications made using the ASBA facility in initial public offerings (opening on or after September 1, 2022) shall be processed only after application monies are blocked in the bank accounts of investors (all categories). Accordingly, Stock Exchanges shall, for all categories of investors and other reserved categories and also for all modes through which the applications are processed, accept the ASBA applications in their electronic book building platform only with a mandatory confirmation on the application monies blocked.

*In terms of Regulation 23(5) and Regulation 52 of SEBI ICDR Regulations, the timelines and processes mentioned in SEBI Circular. No. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019 shall continue to form part of the agreements being signed between the intermediaries involved in the public issuance process and book running lead managers shall continue to coordinate with intermediaries involved in the said process. In case of any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) exceeding two Working Days from the Bid/Offer Closing Date, the Bidder shall be compensated at a uniform rate of ₹100 per day for the entire duration of delay exceeding two Working Days from the Bid/Offer Closing Date by the intermediary responsible for causing such delay in unblocking. Additionally, SEBI has reduced the time period for refund of application monies from 15 days to two days.*

*Our Company, the Selling Shareholders and the Syndicate and are not liable for any amendment, modification or change in the applicable law which may occur after the date of this Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that their Bids are submitted in accordance with applicable laws and do not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or as specified in this Red Herring Prospectus and the Prospectus.*

*Further our Company, the Selling Shareholders and the Syndicate Members are not liable for any adverse occurrences consequent to the implementation of the UPI Mechanism for application in this Offer.*

### **Book Building Procedure**

This Offer is being made in terms of Rule 19(2)(b) of the SCRR read with Regulation 31 of the SEBI ICDR Regulations. The Offer is being made through the Book Building Process in accordance with Regulation 6(2) of the SEBI ICDR Regulations wherein in terms of Regulation 32(2) of the SEBI ICDR Regulations, not less than 75% of the Net Offer shall be available for allocation on a proportionate basis to QIBs, provided that our Company, in consultation with the BRLMs, may allocate up to 60% of the QIB Portion to Anchor Investors at the Anchor Investor Allocation Price on a discretionary basis in accordance with the SEBI ICDR Regulations, of which one-third shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price. In the event of under-subscription, or non-allotment in the Anchor Investor Portion, the balance Equity Shares shall be added to the Net QIB Portion. Further, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis only to Mutual Funds, and the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to all QIBs (other than Anchor Investors), including Mutual Funds, subject to valid Bids being received at or above the Offer Price. Further, subject to availability of Equity Shares in the respective categories, not more than 15% of the Net Offer shall be available for allocation to Non-Institutional Bidders, out of which (a) one third of such portion shall be reserved for applicants with application size of more than ₹200,000 and up to ₹1,000,000; and (b) two-third of such portion shall be reserved for applicants with application size of more than ₹1,000,000, provided that the unsubscribed portion in either of such sub-categories may be allocated to applicants in the other sub-category of Non-Institutional Bidders; and not more than 10% of the Net Offer shall be available for allocation to RIBs in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Offer Price. The Offer includes a reservation of up to [●] Equity Shares, aggregating up to ₹ [●] million, for subscription by Eligible Employees. The Employee Reservation Portion shall not exceed 5.00% of our post-Offer paid-up equity share capital subject to valid Bids being received at or above the Offer Price.

Subject to valid Bids being received at or above the Offer Price, under-subscription, if any, in any category, except in the QIB Portion, would be allowed to be met with spill over from any other category or combination of categories of Bidders at the discretion of our Company, in consultation with the BRLMs and the Designated Stock Exchange subject to receipt of valid Bids received at or above the Offer Price. Under-subscription, if any, in the QIB Portion, would not be allowed to be met with spill-over from any other category or a combination of categories.

The Equity Shares, on Allotment, shall be traded only in the dematerialised segment of the Stock Exchanges.

**Investors should note that the Equity Shares will be Allotted to all successful Bidders only in dematerialised form. The Bid cum Application Forms which do not have the details of the Bidders' depository account, including DP ID, Client ID, the PAN and UPI ID, for UPI Bidders using the UPI Mechanism, shall be treated as incomplete and will be rejected. Bidders will not have the option of being Allotted Equity Shares in physical form. However, they may get their Equity Shares rematerialised subsequent to Allotment of the Equity Shares in the Offer, subject to applicable laws.**

**Investors must ensure that their PAN is linked with Aadhaar and are in compliance with Central Board of Direct Taxes notification dated February 13, 2020 and press release dated June 25, 2021 and September 17, 2021.**

### **Phased implementation of UPI**

SEBI has issued the UPI Circulars in relation to streamlining the process of public issue of, among others, equity shares. Pursuant to the UPI Circulars, the UPI Mechanism has been introduced in a phased manner as a payment mechanism (in addition to mechanism of blocking funds in the account maintained with SCSBs under ASBA) for applications by RIBs through Designated Intermediaries with the objective to reduce the time duration from public issue closure to listing from six Working

Days to up to three Working Days. The SEBI in its circular no. SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 9, 2023, had reduced the time period for listing of equity shares pursuant to a public issue from six Working Days to three Working Days. This Offer will be undertaken pursuant to the processes and procedures prescribed under UPI Phase III, subject to any circulars, clarifications or notifications which may be issued by the SEBI.

Pursuant UPI Circulars, SEBI has set out specific requirements for redressal of investor grievances for applications that have been made through the UPI Mechanism. The requirements of the UPI Streamlining Circulars include, appointment of a nodal officer by the SCSB and submission of their details to SEBI, the requirement for SCSBs to send SMS alerts for the blocking and unblocking of UPI mandates, the requirement for the Registrar to submit details of cancelled, withdrawn or deleted applications, and the requirement for the bank accounts of unsuccessful Bidders to be unblocked no later than one day from the date on which the Basis of Allotment is finalised. Failure to unblock the accounts within the timeline would result in the SCSBs being penalised under the relevant securities law. Additionally, if there is any delay in the redressal of investors' complaints, the relevant SCSB as well as the post-Offer BRLM will be required to compensate the concerned investor.

All SCSBs offering facility of making application in public issues shall also provide facility to make application using UPI. Our Company will be required to appoint Sponsor Bank(s) to act as a conduit between the Stock Exchanges and NPCI in order to facilitate collection of requests and/or payment instructions of the UPI Bidders using the UPI.

Further, pursuant to SEBI Circular No: SEBI/HO/CFD/DIL2/CIR/P/2022/45 dated April 5, 2022, all individual investors applying in public issues where the application amount is up to ₹500,000 shall use UPI and shall also provide their UPI ID in the Bid cum Application Form submitted with any of the entities mentioned herein below:

- (a) a syndicate member;
- (b) a stock broker recognised with a registered stock exchange (and whose name is mentioned on the website of the stock exchange as eligible for this activity);
- (c) a depository participant (whose name is mentioned on the website of the stock exchange as eligible for this activity);
- (d) a registrar to an issue and share transfer agent (whose name is mentioned on the website of the stock exchange as eligible for this activity)

For further details, refer to the General Information Document available on the websites of the Stock Exchanges and the BRLMs.

### **Bid cum Application Form**

Copies of the Bid cum Application Form (other than for Anchor Investors) and the Abridged Prospectus will be available with the Designated Intermediaries at relevant Bidding Centres and at our Registered Office. The electronic copy of the Bid cum Application Forms will also be available for download on the websites of NSE ([www.nseindia.com](http://www.nseindia.com)) and BSE ([www.bseindia.com](http://www.bseindia.com)) at least one day prior to the Bid/Offer Opening Date.

Copies of the Anchor Investor Application Form will be available at the offices of the BRLMs.

All Bidders (other than Anchor Investors) shall mandatorily participate in the Offer only through the ASBA process. Anchor Investors are not permitted to participate in the Offer through the ASBA process. The UPI Bidders can additionally Bid through the UPI Mechanism.

ASBA Bidders (other than UPI Bidders using UPI Mechanism) must provide bank account details and authorisation to block funds in their respective ASBA Accounts in the relevant space provided in the ASBA Form and the ASBA Forms that do not contain such details are liable to be rejected. The ASBA Bidders shall ensure that they have sufficient balance in their bank accounts to be blocked through ASBA for their respective Bid as the application made by a Bidder shall only be processed after the Bid amount is blocked in the ASBA account of the Bidder pursuant to SEBI circular number SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022 (to the extent not rescinded by the SEBI ICDR Master Circular in relation to the SEBI ICDR Regulations).

ASBA Bidders shall ensure that the Bids are made on ASBA Forms bearing the stamp of the Designated Intermediary, submitted at the Bidding Centres only (except in case of electronic ASBA Forms) and the ASBA Forms not bearing such specified stamp are liable to be rejected. UPI Bidders using UPI Mechanism may submit their ASBA Forms, including details of their UPI IDs, with the Syndicate, Sub-Syndicate members, Registered Brokers, RTAs or CDPs. Retail Individual Bidders authorising an SCSB to block the Bid Amount in the ASBA Account may submit their ASBA Forms with the SCSBs. ASBA Bidders must ensure that the ASBA Account has sufficient credit balance such that an amount equivalent to the full Bid Amount can be blocked by the SCSB or the Sponsor Bank(s), as applicable at the time of submitting the Bid. In order to ensure timely

information to investors, SCSBs are required to send SMS alerts to investors intimating them about Bid Amounts blocked/unblocked.

The prescribed color of the Bid cum Application Forms for various categories is as follows:

| Category                                                                                                                                                      | Color of Bid cum Application Form* |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------|
| Resident Indians, including resident QIBs, Non-Institutional Bidders, Retail Individual Bidders and Eligible NRIs applying on a non-repatriation basis        | White                              |
| Non-Residents including Eligible NRIs, FVCIs, FPIs, registered multilateral and bilateral development financial institutions applying on a repatriation basis | Blue                               |
| Anchor Investors                                                                                                                                              | White                              |
| Eligible Employees bidding in the employee Reservation Portion                                                                                                | Pink                               |

\* Excluding electronic Bid cum Application Form

Notes:

- (1) Electronic Bid cum Application Forms and the Abridged Prospectus will also be available for download on the website of the NSE ([www.nseindia.com](http://www.nseindia.com)) and the BSE ([www.bseindia.com](http://www.bseindia.com)).
- (2) Bid cum Application Forms for Anchor Investors will be made available at the offices of the BRLMs.
- (3) Bid cum Application Forms for Eligible Employees will be available only at our Registered and Corporate office.

**In particular, the Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States, and unless so registered, and may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares are being offered and sold outside the United States in “offshore transactions” as defined in and in reliance on Regulation S and the applicable laws of the jurisdictions where such offers and sales are made.**

**The Equity Shares offered in the Offer have not been and will not be registered, listed, or otherwise qualified in any jurisdiction except India and may not be offered or sold to persons outside of India except in compliance with the applicable laws of each such jurisdiction.**

In case of ASBA Forms, the relevant Designated Intermediaries shall upload the relevant Bid details in the electronic bidding system of the Stock Exchanges. For ASBA Forms (other than through the UPI Mechanism) Designated Intermediaries (other than SCSBs) shall submit/ deliver the ASBA Forms to the respective SCSB where the Bidder has an ASBA bank account and shall not submit it to any non-SCSB bank or any Escrow Collection Bank.

For UPI Bidders using the UPI Mechanism, the Stock Exchanges shall share the Bid details (including UPI ID) with the Sponsor Bank(s) on a continuous basis to enable the Sponsor Bank(s) to initiate the UPI Mandate Request to UPI Bidders for blocking of funds. The Sponsor Bank(s) shall initiate request for blocking of funds through NPCI to UPI Bidders, who shall accept the UPI Mandate Request for blocking of funds on their respective mobile applications associated with UPI ID linked bank account. The NPCI shall maintain an audit trail for every bid entered in the Stock Exchanges bidding platform, and the liability to compensate UPI Bidders (using the UPI Mechanism) in case of failed transactions shall be with the concerned entity (i.e., the Sponsor Bank(s), NPCI or the bankers to an issue) at whose end the lifecycle of the transaction has come to a halt. The NPCI shall share the audit trail of all disputed transactions/ investor complaints to the Sponsor Bank(s) and the Bankers to the Offer. The BRLMs shall also be required to obtain the audit trail from the Sponsor Bank(s) and the Bankers to the Offer for analyzing the same and fixing liability. For ensuring timely information to investors, SCSBs shall send SMS alerts as specified in the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to the SEBI circulars dated June 2, 2021 and April 20, 2022.

Pursuant to NSE circular dated July 22, 2022 with reference no. 23/2022 and BSE circular dated July 22, 2022 with reference no. 20220722-30, has mandated that Trading Members, Syndicate Members, RTA and Depository Participants shall submit Syndicate ASBA bids above ₹500,000 and NII & QIB bids above ₹200,000, through SCSBs only.

For all pending UPI Mandate Requests, the Sponsor Bank(s) shall initiate requests for blocking of funds in the ASBA Accounts of relevant Bidders with a confirmation cut-off time of 5:00 pm on the Bid/Offer Closing Date (“**Cut-Off Time**”). Accordingly, UPI Bidders Bidding through the UPI Mechanism should accept UPI Mandate Requests for blocking off funds prior to the Cut-Off Time and all pending UPI Mandate Requests at the Cut-Off Time shall lapse.

The processing fees for applications made by UPI Bidders using the UPI Mechanism may be released to the SCSBs only after such banks provide a written confirmation on compliance with the UPI Circulars.

Pursuant to NSE circular dated August 3, 2022, the following is applicable to all initial public offers:

- a. Cut-off time for acceptance of UPI Mandate shall be up to 5:00 pm on the initial public offer closure date and existing process of UPI bid entry by Syndicate Member(s), registrars to the offer and depository participants shall continue till further notice.

- b. There shall be no T+1 mismatch modification session for PAN-DP mismatch and bank/ location code on T+1 day for already uploaded bids. The dedicated window provided for mismatch modification on T+1 day shall be discontinued.
- c. Bid entry and modification/ cancellation (if any) shall be allowed in parallel to the regular bidding period up to 4.00 p.m. 4:00 p.m. for QIBs and Non-Institutional Bidders categories and up to 5.00 p.m. for Retail Individual and Eligible Employee Bidders categories on the initial public offer closure day;
- d. QIBs and Non-Institutional Bidders can neither revise their bids downwards nor cancel/withdraw their bids;
- e. Exchanges shall display bid details of only successful ASBA blocked applications i.e. Application with latest status as RC 100 – Block Request Accepted by Investor/ Client.

The Sponsor Bank(s) will undertake a reconciliation of Bid responses received from Stock Exchanges and sent to NPCI and will also ensure that all the responses received from NPCI are sent to the Stock Exchanges platform with detailed error code and description, if any. Further, the Sponsor Bank(s) will undertake reconciliation of all Bid requests and responses throughout their lifecycle on daily basis and share reports with the BRLMs in the format and within the timelines as specified under the UPI Circulars. Sponsor Bank(s) and issuer banks shall download UPI settlement files and raw data files from the NPCI portal after every settlement cycle and do a three way reconciliation with UPI switch data, CBS data and UPI raw data. NPCI is to coordinate with issuer banks and Sponsor Bank(s) on a continuous basis.

The Sponsor Bank(s) shall host a web portals for intermediaries (closed user group) from the date of Bid/Offer Opening Date until the date of listing of the Equity Shares with details of statistics of mandate blocks/unblocks, performance of apps and UPI handles, down-time/network latency (if any) across intermediaries and any such processes having an impact/bearing on the Offer Bidding process.

#### **Electronic registration of Bids**

- a) The Designated Intermediary may register the Bids using the on-line facilities of the Stock Exchanges. The Designated Intermediaries can also set up facilities for off-line electronic registration of Bids, subject to the condition that they may subsequently upload the off-line data file into the on-line facilities for Book Building on a regular basis before the closure of the Offer.
- b) On the Bid/Offer Closing Date, the Designated Intermediaries may upload the Bids until such time as may be permitted by the Stock Exchanges and as disclosed in this Red Herring Prospectus.
- c) Only Bids that are uploaded on the Stock Exchanges Platform are considered for allocation/Allotment. The Designated Intermediaries are given until 5:00 pm on the Bid/Offer Closing Date to modify select fields uploaded in the stock exchange platform during the Bid/Offer Period after which the Stock Exchange(s) send the Bid information to the Registrar to the Offer for further processing.
- d) QIBs and Non-Institutional Bidders can neither revise their bids downwards nor cancel/withdraw their bids.

#### **Participation by the Promoters, the members of the Promoter Group, the BRLMs, the Syndicate Members and persons related to Promoters/the members of the Promoter Group/the BRLMs**

The BRLMs and the Syndicate Members shall not be allowed to purchase the Equity Shares in any manner, except towards fulfilling their underwriting obligations. However, the respective associates and affiliates of the BRLMs and the Syndicate Members may purchase Equity Shares in the Offer, either in the QIB Portion or in the Non-Institutional Portion, as may be applicable to such Bidders, and such subscription may be on their own account or on behalf of their clients. All categories of investors, including respective associates or affiliates of the BRLMs and Syndicate Members, shall be treated equally for the purpose of allocation to be made on a proportionate basis.

Except as stated below, neither the BRLMs nor any associate of the BRLMs can apply in the Offer under the Anchor Investor Portion:

- (i) mutual funds sponsored by entities which are associate of the BRLMs;
- (ii) insurance companies promoted by entities which are associate of the BRLMs;
- (iii) AIFs sponsored by the entities which are associate of the BRLMs; or
- (iv) FPIs (other than individuals, corporate bodies and family offices) sponsored by the entities which are associate of the BRLMs.

Further, an Anchor Investor shall be deemed to be an associate of the BRLMs, if: (a) either of them controls, directly or indirectly through its subsidiary or holding company, not less than 15% of the voting rights in the other; or (b) either of them, directly or indirectly, by itself or in combination with other persons, exercises control over the other; or (c) there is a common director, excluding a nominee director, among the Anchor Investor and the BRLMs.

Further, except for the sale of Equity Shares by the Selling Shareholders, our Promoters and members of the Promoter Group shall not participate by applying for Equity Shares in the Offer.

However, a QIB who has any of the following rights in relation to our Company shall be deemed to be a person related to our Promoters or the members of the Promoter Group of our Company:

- (i) rights under a shareholders' agreement or voting agreement entered into with our Promoters or the members of the Promoter Group of our Company;
- (ii) veto rights; or
- (iii) right to appoint any nominee director on the Board.

### **Bids by Mutual Funds**

With respect to Bids by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged along with the Bid cum Application Form. Failing this, our Company, in consultation with the BRLMs, reserve the right to reject any Bid without assigning any reason thereof, subject to applicable law.

Bids made by asset management companies or custodians of Mutual Funds shall specifically state names of the concerned schemes for which such Bids are made.

In case of a Mutual Fund, a separate Bid can be made in respect of each scheme of the Mutual Fund registered with SEBI and such Bids in respect of more than one scheme of the Mutual Fund will not be treated as multiple Bids provided that the Bids clearly indicate the scheme concerned for which such Bid has been made.

No Mutual Fund scheme shall invest more than 10% of its NAV in equity shares or equity-related instruments of any single company, provided that the limit of 10% shall not be applicable for investments in case of index funds or sector or industry specific schemes. No Mutual Fund under all its schemes should own more than 10% of any company's paid-up share capital carrying voting rights.

### **Bids by HUFs**

Bids by HUFs, should be made in the individual name of the Karta. The Bidder/Applicant should specify that the Bid is being made in the name of the HUF in the Bid cum Application Form/Application Form as follows: "*Name of sole or First Bidder/Applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta*". Bids/Applications by HUFs will be considered at par with Bids/Applications from individuals.

### **Bids by Eligible NRIs**

Eligible NRIs may obtain copies of Bid cum Application Form from the Designated Intermediaries. Only Bids accompanied by payment in Indian Rupees or freely convertible foreign exchange will be considered for Allotment.

Eligible NRI Bidders Bidding on a repatriation basis by using the Non-Resident Forms should authorise their SCSB (if they are Bidding directly through the SCSB) or confirm or accept the UPI Mandate Request (in case of UPI Bidders Bidding through the UPI Mechanism) to block their Non-Resident External ("NRE") accounts, or Foreign Currency Non-Resident ("FCNR") Accounts, and Eligible NRI Bidders Bidding on a non-repatriation basis by using Resident Forms should authorise their respective SCSBs (if they are Bidding directly through SCSB) or confirm or accept the UPI Mandate Request (in case of UPI Bidders Bidding through the UPI Mechanism) to block their Non-Resident Ordinary ("NRO") accounts for the full Bid Amount, at the time of the submission of the Bid cum Application Form.

Eligible NRIs Bidding on non-repatriation basis are advised to use the Bid cum Application Form for residents (white in colour). Eligible NRIs Bidding on a repatriation basis are advised to use the Bid cum Application Form meant for Non-Residents (blue in colour).

In accordance with the FEMA Non-debt Instruments Rules, the total holding by any individual NRI, on a repatriation basis, shall not exceed 5% of the total paid-up equity capital on a fully diluted basis or shall not exceed 5% of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all NRIs and OCIs put together shall not exceed 10% of the total paid-up equity capital on a fully diluted basis or shall not exceed 10%

of the paid-up value of each series of debentures or preference shares or share warrant. Provided that the aggregate ceiling of 10% may be raised to 24% if a special resolution to that effect is passed by the general body of the Indian company.

NRIs applying in the Offer using UPI Mechanism are advised to enquire with the relevant bank whether their bank account is UPI linked prior to making such application.

Also see “*Restrictions on Foreign Ownership of Indian Securities*” on page 449.

### **Bids by FPIs**

In terms of the SEBI FPI Regulations, the issue of Equity Shares to a single FPI or an investor group (which means the same multiple entities having common ownership directly or indirectly of more than 50% or common control) must be below 10% of our post-Offer Equity Share capital. Further, in terms of the FEMA Non-debt Instruments Rules, with effect from April 1, 2020, the aggregate FPI investment limit is the sectoral cap applicable to an Indian company as prescribed in the FEMA Non-debt Instruments Rules with respect to its paid-up equity capital on a fully diluted basis. Currently, the sectoral cap is 100% and accordingly, the applicable limit with respect to our Company is 100%.

FPIs are permitted to participate in the Offer subject to compliance with conditions and restrictions which may be specified by the Government from time to time. In case of Bids made by FPIs, a certified copy of the certificate of registration issued under the SEBI FPI Regulations is required to be attached to the Bid cum Application Form, failing which our Company reserves the right to reject any Bid without assigning any reason. FPIs who wish to participate in the Offer are advised to use the Bid cum Application Form for Non-Residents (blue in colour).

In terms of the FEMA, for calculating the aggregate holding of FPIs in a company, holding of all registered FPIs shall be included.

Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 21 of the SEBI FPI Regulations, an FPI, may issue, subscribe to or otherwise deal in offshore derivative instruments (as defined under the SEBI FPI Regulations as any instrument, by whatever name called, which is issued overseas by a FPI against securities held by it in India, as its underlying asset) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only by persons registered as Category I FPIs; (ii) such offshore derivative instruments are issued only to persons eligible for registration as Category I FPIs; (iii) such offshore derivative instruments are issued after compliance with ‘know your client’ norms; and (iv) such other conditions as may be specified by SEBI from time to time.

An FPI issuing offshore derivative instruments is also required to ensure that any transfer of offshore derivative instruments issued by, or on behalf of is subject to, *inter alia*, the following conditions:

- (i) such offshore derivative instruments are transferred to persons subject to fulfilment of SEBI FPI Regulations; and
- (ii) prior consent of the FPI is obtained for such transfer, except when the persons to whom the offshore derivative instruments are to be transferred are pre-approved by the FPI.

Bids by FPIs which utilise the multi investment manager structure in accordance with the Operational Guidelines for Foreign Portfolio Investors and Designated Depository Participants issued to facilitate implementation of the SEBI FPI Regulations (the “**Operational FPI Guidelines**”), submitted with the same PAN but with different beneficiary account numbers, Client IDs and DP IDs shall not be treated as multiple Bids (“MIM Bids”). FPIs bearing the same PAN may be treated as multiple Bids by a Bidder and may be rejected, except for Bids from FPIs that utilise the multi investment manager structure in accordance with the Operational FPI Guidelines (such structure referred to as “**MIM Structure**”). In order to ensure valid Bids, FPIs making MIM Bids using the same PAN and with different beneficiary account numbers, Client IDs and DP IDs, are required to submit a confirmation that their Bids are under the MIM Structure and indicate the name of their investment managers in such confirmation which shall be submitted along with each of their Bid cum Application Forms. In the absence of such confirmation from the relevant FPIs, such MIM Bids shall be rejected.

Further, in the following cases, the bids by FPIs will not be considered as multiple Bids: involving (i) the MIM Structure and indicating the name of their respective investment managers in such confirmation; (ii) offshore derivative instruments (“**ODI**”) which have obtained separate FPI registration for ODI and proprietary derivative investments; (iii) sub funds or separate class of investors with segregated portfolio who obtain separate FPI registration; (iv) FPI registrations granted at investment strategy level/sub fund level where a collective investment scheme or fund has multiple investment strategies/sub-funds with identifiable differences and managed by a single investment manager; (v) multiple branches in different jurisdictions of foreign bank registered as FPIs; (vi) Government and Government related investors registered as Category I FPIs; and (vii) Entities registered as Collective Investment Scheme having multiple share classes.

Please note that in terms of the General Information Document, the maximum Bid by any Bidder including QIB Bidder should not exceed the investment limits prescribed for them under applicable laws. Further, MIM Bids by an FPI Bidder utilising the

MIM Structure shall be aggregated for determining the permissible maximum Bid. Further, please note that as disclosed in this Red Herring Prospectus read with the General Information Document, Bid Cum Application Forms are liable to be rejected in the event that the Bid in the Bid cum Application Form “exceeds the Offer size and/or investment limit or maximum number of the Equity Shares that can be held under applicable laws or regulations or maximum amount permissible under applicable laws or regulations, or under the terms of this Red Herring Prospectus.”

For example, an FPI must ensure that any Bid by a single FPI and/ or an investor group (which means the same multiple entities having common ownership directly or indirectly of more than 50% or common control) (collective, the “**FPI Group**”) shall be below 10% of the total paid-up Equity Share capital of our Company on a fully diluted basis. Any Bids by FPIs and/ or the FPI Group (including but not limited to (a) FPIs Bidding through the MIM Structure; or (b) FPIs with separate registrations for offshore derivative instruments and proprietary derivative instruments) for 10% or more of our total paid-up post Offer Equity Share capital shall be liable to be rejected.

#### **Bids by SEBI registered AIFs, VCFs and FVCIs**

The SEBI FVCI Regulations, SEBI VCF Regulations and the SEBI AIF Regulations prescribe, *inter alia*, the investment restrictions on the FVCIs, VCFs and AIFs registered with SEBI respectively. While the SEBI VCF Regulations have since been repealed, the funds registered as VCFs under the SEBI VCF Regulations continue to be regulated by such regulations until the existing fund or scheme managed by the fund is wound up. FVCIs can invest only up to 33.33% of the investible funds by way of subscription to an initial public offering. Category I AIF and Category II AIF cannot invest more than 25% of the investible funds in one investee company directly or through investment in the units of other AIFs, subject to the conditions prescribed by the SEBI. A Category III AIF cannot invest more than 10% of the investible funds in one investee company directly or through investment in the units of other AIFs, subject to the conditions prescribed by the SEBI. A VCF registered as a Category I AIF, as defined in the SEBI AIF Regulations, cannot invest more than 1/3<sup>rd</sup> of its investible funds by way of subscription to an initial public offering of a venture capital undertaking. Additionally, a VCF that has not re- registered as an AIF under the SEBI AIF Regulations shall continue to be regulated by the SEBI VCF Regulations (and accordingly shall not be allowed to participate in the Offer) until the existing fund or scheme managed by the fund is wound up and such funds shall not launch any new scheme after the notification of the SEBI AIF Regulations.

There is no reservation for Eligible NRIs, AIFs, FPIs and FVCIs, and all Bidders will be treated on the same basis with other categories for the purpose of allocation.

**All non-resident investors should note that refunds (in case of Anchor Investors), dividends and other distributions, if any, will be payable in Indian Rupees only and net of bank charges and commission.**

Our Company, the Selling Shareholders or the BRLMs will not be responsible for loss, if any, incurred by the Bidder on account of conversion of foreign currency.

#### **Bids by Eligible Employees**

The Bid must be for a minimum of [●] Equity Shares and in multiples of [●] Equity Shares thereafter so as to ensure that the Bid Amount payable by the Eligible Employee does not exceed ₹500,000. The Allotment in the Employee Reservation Portion will be on a proportionate basis. Eligible Employees under the Employee Reservation Portion may Bid at Cut-off Price provided that the Bid does not exceed ₹500,000.

However, Allotments to Eligible Employees in excess of ₹200,000 shall be considered on a proportionate basis, in the event of undersubscription in the Employee Reservation Portion, subject to the total Allotment to an Eligible Employee not exceeding ₹500,000. Subsequent undersubscription, if any, in the Employee Reservation Portion shall be added back to the Net Offer. Eligible Employees Bidding in the Employee Reservation Portion may Bid at the Cut-off Price.

Bids under Employee Reservation Portion by Eligible Employees shall be:

- (a) Made only in the prescribed Bid cum Application Form or Revision Form.
- (b) The Bidder should be an Eligible Employee as defined. In case of joint bids, the first Bidder shall be an Eligible Employee.
- (c) Only Eligible Employees would be eligible to apply in this Offer under the Employee Reservation Portion.
- (d) Only those Bids, which are received at or above the Offer Price would be considered for Allotment under this category.
- (e) The Bids must be for a minimum of [●] Equity Shares and in multiples of [●] Equity Shares thereafter so as to ensure that the Bid Amount payable by the Eligible Employee subject to a maximum Bid Amount of ₹500,000. However, a Bid by an Eligible Employee in the Employee Reservation Portion will be considered for allocation, in the first



instance, for a Bid amounting up to ₹200,000 (net of Employee Discount, if any). In the event of any under-subscription in the Employee Reservation Portion, the unsubscribed portion will be available for allocation and Allotment, proportionately to all Eligible Employees, who have bid in excess of ₹200,000 (net of Employee Discount, if any), provided however that the maximum Bid in this category by an Eligible Employee cannot exceed ₹500,000 (net of Employee Discount, if any).

- (f) Eligible Employees can apply at Cut-off Price.
- (g) If the aggregate demand in this category is less than or equal to [●] Equity Shares at or above the Offer Price, full allocation shall be made to the Eligible Employees to the extent of their demand.
- (h) Bids by Eligible Employees in the Employee Reservation Portion and in the Net Offer portion shall not be treated as multiple Bids. Our Company reserves the right to reject, in its absolute discretion, all or any multiple Bids in any or all categories.
- (i) Eligible Employees should mention their employee number at the relevant place in the Bid cum Application Form or Revision Form.
- (j) Under-subscription, if any, in the Employee Reservation Portion will be added back to the Net Offer.

In case of under-subscription in the Net Offer, spill over to the extent of under-subscription shall be permitted from the Employee Reservation Portion. If the aggregate demand in this category is greater than [●] Equity Shares at or above the Offer Price, the allocation shall be made on a proportionate basis.

Please note that any individuals who are directors, employees or promoters of (a) the Lead Manager, Registrar to the Offer, or the Syndicate Members, or of the (b) 'associate companies' (as defined in the Companies Act, 2013, as amended) and 'group companies' of such Lead Manager, Registrar to the Offer or Syndicate Members are not eligible to bid in the Employee Reservation Portion.

#### **Bids by limited liability partnerships**

In case of Bids made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Bid cum Application Form. Failing this, our Company, in consultation with the BRLMs, reserves the right to reject any Bid without assigning any reason thereof.

#### **Bids by banking companies**

In case of Bids made by banking companies registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, and (ii) the approval of such banking company's investment committee are required to be attached to the Bid cum Application Form, failing which our Company, in consultation with the BRLMs, reserves the right to reject any Bid without assigning any reason.

The investment limit for banking companies in non-financial services as per the Banking Regulation Act, 1949, as amended, ("**Banking Regulation Act**"), and the Master Directions – Reserve Bank of India (Financial Services provided by Banks) Directions, 2016, as amended, and Master Circular on Basel III Capital Regulations dated July 1, 2014, as amended is 10% of the paid-up share capital of the investee company, not being its subsidiary engaged in non-financial services, or 10% of the banking company's paid-up share capital and reserves, whichever is lower.

However, a banking company would be permitted to invest in excess of 10% but not exceeding 30% of the paid-up share capital of such investee company, subject to prior approval of the RBI, if (i) the investee company is engaged in non-financial activities permitted for banking companies in terms of Section 6(1) of the Banking Regulation Act, (ii) the additional acquisition is through restructuring of debt, or to protect the banking company's interest on loans/investments made to a company. The bank is required to submit a time bound action plan to the RBI for the disposal of such shares within a specified period. The aggregate investment by a banking company along with its subsidiaries, associates or joint ventures or entities directly or indirectly controlled by the bank, and mutual funds managed by asset management companies controlled by the bank, shall not exceed more than 20% of the investee company's paid up share capital engaged in non-financial services. However, this cap does not apply to the cases mentioned in (i) and (ii) above.

Further, the aggregate equity investment made by a banking company in all its subsidiaries and other entities engaged in financial services and non-financial services, including overseas investments, cannot exceed 20% of the banking company paid up share capital and reserves.

### **Bids by SCSBs**

SCSBs participating in the Offer are required to comply with the terms of the SEBI circulars (Nos. CIR/CFD/DIL/12/2012 and CIR/CFD/DIL/1/2013) dated September 13, 2012 and January 2, 2013 issued by SEBI. Such SCSBs are required to ensure that for making applications on their own account using ASBA, they should have a separate account in their own name with any other SEBI registered SCSBs. Further, such account shall be used solely for the purpose of making application in public issues and clear demarcated funds should be available in such account for such Bids.

### **Bids by Systemically Important NBFCs**

In case of Bids made by Systemically Important NBFCs registered with RBI, a certified copies of the (i) certificate of registration issued by RBI, (ii) last audited financial statements on a standalone basis (iii) a net worth certificate from its statutory auditor(s), and (iv) such other approval as may be required by the Systemically Important NBFCs are required to be attached to the Bid cum Application Form. Failing this, our Company, in consultation with the BRLMs, reserves the right to reject any Bid, without assigning any reason thereof.

Systemically Important NBFCs participating in the Offer shall comply with all applicable regulations, directions, guidelines and circulars issued by RBI from time to time. The investment limit for Systemically Important NBFCs shall be as prescribed by RBI from time to time.

### **Bids by insurance companies**

In case of Bids made by insurance companies registered with the IRDAI, a certified copy of certificate of registration issued by IRDAI must be attached to the Bid cum Application Form. Failing this, our Company, in consultation with the BRLMs, reserves the right to reject any Bid without assigning any reason thereof.

The exposure norms for insurers are prescribed under the IRDAI Investment Regulations, based on investments in equity shares of the investee company, the entire group of the investee company and the industry sector in which the investee company operates. Insurance companies participating in the Offer are advised to refer to the IRDAI Investment Regulations for specific investment limits applicable to them and comply with all applicable regulations, guidelines and circulars issued by the IRDAI from time to time.

### **Bids by provident funds/pension funds**

In case of Bids made by provident funds/pension funds, subject to applicable laws, with minimum corpus of ₹250 million, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be attached to the Bid cum Application Form. Failing this, our Company, in consultation with the BRLMs, reserves the right to reject any Bid, without assigning any reason thereof.

### **Bids under power of attorney**

In case of Bids made pursuant to a power of attorney by limited companies, corporate bodies, registered societies, eligible FPIs, AIFs, Mutual Funds, insurance companies, Systemically Important NBFCs, insurance funds set up by the army, navy or air force of the Union of India, insurance funds set up by the Department of Posts, India or the National Investment Fund and provident funds with a minimum corpus of ₹250 million (subject to applicable laws) and pension funds with a minimum corpus of ₹250 million, a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/or bye laws must be lodged along with the Bid cum Application Form. Failing this, our Company, in consultation with the BRLMs reserves the right to accept or reject any Bid in whole or in part, in either case, without assigning any reason thereof.

Our Company and the Selling Shareholders, in consultation with the BRLMs, in its absolute discretion, reserves the right to relax the above condition of simultaneous lodging of the power of attorney along with the Bid cum Application Form, subject to such terms and conditions that our Company, in consultation with the BRLMs, may deem fit.

In accordance with existing regulations issued by the RBI, OCBs cannot participate in this Offer.

### **Bids by Anchor Investors**

In accordance with the SEBI ICDR Regulations, the key terms for participation by Anchor Investors are provided below:

- (i) Anchor Investor Application Forms will be made available for the Anchor Investor Portion at the offices of the BRLMs.

- (ii) The Bid must be for a minimum of such number of Equity Shares so that the Bid Amount exceeds ₹100 million. A Bid cannot be submitted for over 60% of the QIB Portion. In case of a Mutual Fund, separate Bids by individual schemes of a Mutual Fund will be aggregated to determine the minimum application size of ₹100 million.
- (iii) One-third of the Anchor Investor Portion will be reserved for allocation to domestic Mutual Funds.
- (iv) Bidding for Anchor Investors will open one Working Day before the Bid/ Offer Opening Date, and will be completed on the same day.
- (v) Our Company, in consultation with the BRLMs may finalise allocation to the Anchor Investors on a discretionary basis, provided that the minimum number of Allottees in the Anchor Investor Portion will not be less than: (a) maximum of two Anchor Investors, where allocation under the Anchor Investor Portion is up to ₹100 million; (b) minimum of two and maximum of 15 Anchor Investors, where the allocation under the Anchor Investor Portion is more than ₹100 million but up to ₹2,500 million, subject to a minimum Allotment of ₹50 million per Anchor Investor; and (c) in case of allocation above ₹2,500.00 million under the Anchor Investor Portion, a minimum of five such investors and a maximum of 15 Anchor Investors for allocation up to ₹2,500 million, and an additional 10 Anchor Investors for every additional ₹2,500 million, subject to minimum Allotment of ₹50 million per Anchor Investor.
- (vi) Allocation to Anchor Investors will be completed on the Anchor Investor Bid/ Offer Period. The number of Equity Shares allocated to Anchor Investors and the price at which the allocation is made, will be made available in the public domain by the BRLMs before the Bid/Offer Opening Date, through intimation to the Stock Exchanges.
- (vii) Anchor Investors cannot withdraw or lower the size of their Bids at any stage after submission of the Bid.
- (viii) If the Offer Price is greater than the Anchor Investor Allocation Price, the additional amount being the difference between the Offer Price and the Anchor Investor Offer Price will be payable by the Anchor Investors on the Anchor Investor pay-in date specified in the CAN. If the Offer Price is lower than the Anchor Investor Offer Price, Allotment to successful Anchor Investors will be at the higher price.
- (ix) 50% of the Equity Shares allotted to Anchor Investors under the Anchor Investor Portion shall be locked- in for a period of 90 days from the date of Allotment and the remaining 50% of the Equity Shares shall be locked-in for a period of 30 days from the date of Allotment.
- (x) Neither (a) BRLMs nor any associate of the BRLMs (except Mutual Funds sponsored by entities which are associates of the BRLMs or insurance companies promoted by entities which are associate of BRLMs or AIFs sponsored by the entities which are associate of the BRLMs or FPIs, other than individuals, corporate bodies and family offices sponsored by the entities which are associate of the and BRLMs) nor (b) the Promoters, Promoter Group or any person related to the Promoters or members of the Promoter Group shall apply in the Offer under the Anchor Investor Portion.
- (xi) Bids made by QIBs under both the Anchor Investor Portion and the QIB Portion will not be considered multiple Bids.

**The above information is given for the benefit of the Bidders. Our Company, the Selling Shareholders and the BRLMs are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Red Herring Prospectus, when filed. Bidders are advised to make their independent investigations and ensure that any single Bid from them does not exceed the applicable investment limits or maximum number of the Equity Shares that can be held by them under applicable laws or regulation and as specified in this Red Herring Prospectus, or as will be specified in the Prospectus.**

For more information, please read the General Information Document.

#### **Certain Information for Bidders**

The relevant Designated Intermediary will enter a maximum of three Bids at different price levels opted in the Bid cum Application Form and such options are not considered as multiple Bids. It is the Bidder's responsibility to obtain the Acknowledgement Slip from the relevant Designated Intermediary. The registration of the Bid by the Designated Intermediary does not guarantee that the Equity Shares shall be allocated/Allotted. Such Acknowledgement Slip will be non-negotiable and by itself will not create any obligation of any kind. When a Bidder revises his or her Bid, he /she shall surrender the earlier Acknowledgement Slip and may request for a revised Acknowledgement Slip from the relevant Designated Intermediary as proof of his or her having revised the previous Bid.

In relation to electronic registration of Bids, the permission given by the Stock Exchanges to use their network and software of the electronic bidding system should not in any way be deemed or construed to mean that the compliance with various statutory and other requirements by our Company, the Selling Shareholders and/or the BRLMs are cleared or approved by the Stock Exchanges, nor does it in any manner warrant, certify or endorse the correctness or completeness of compliance with the

statutory and other requirements, nor does it take any responsibility for the financial or other soundness of our Company, the management or any scheme or project of our Company, nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this Red Herring Prospectus, nor does it warrant that the Equity Shares will be listed or will continue to be listed on the Stock Exchanges.

### **General instructions**

Please note that QIBs and Non-Institutional Bidders are not permitted to withdraw their Bid(s) or lower the size of their Bid(s) (in terms of quantity of Equity Shares or the Bid Amount) at any stage. UPI Bidders can revise their Bid(s) during the Bid/Offer Period and withdraw or lower the size of their Bid(s) until Bid/Offer Closing Date. Anchor Investors are not allowed to withdraw their Bids after the Anchor Investor Bid/Offer Period.

#### **Do's:**

- A. Check if you are eligible to apply as per the terms of this Red Herring Prospectus and under applicable law, rules, regulations, guidelines and approvals;
- B. All Bidders (other than Anchor Investors) should submit their Bids through the ASBA process only;
- C. Ensure that you have Bid within the Price Band;
- D. Read all the instructions carefully and complete the Bid cum Application Form in the prescribed form;
- E. Ensure that you (other than the Anchor Investors) have mentioned the correct details of your ASBA Account (*i.e.*, bank account number) in the Bid cum Application Form if you are not a UPI Bidder using the UPI Mechanism in the Bid cum Application Form and if you are a UPI Bidder using the UPI Mechanism ensure that you have mentioned the correct UPI ID (with maximum length of 45 characters including the handle), in the Bid cum Application Form;
- F. Ensure that your Bid cum Application Form bearing the stamp of a Designated Intermediary is submitted to the Designated Intermediary at the Bidding Centre (except in case of electronic Bids) within the prescribed time. Bidders (other than Anchor Investors) shall submit the Bid cum Application Form in the manner set out in the General Information Document;
- G. UPI Bidders Bidding shall ensure that they use only their own ASBA Account or only their own bank account linked UPI ID (only for UPI Bidders using the UPI Mechanism) to make an application in the Offer and not ASBA Account or bank account linked UPI ID of any third party;
- H. Ensure that you have funds equal to or more than the Bid Amount in the ASBA Account maintained with the SCSB before submitting the ASBA Form to any of the Designated Intermediaries;
- I. UPI Bidders using UPI Mechanism, may submit their ASBA Forms with the Syndicate Member, Registered Brokers, RTAs or CDPs and should ensure that the ASBA Form contains the stamp of such Designated Intermediary;
- J. The ASBA bidders shall ensure that bids above ₹500,000, are uploaded only by the SCSBs;
- K. Ensure that the signature of the first Bidder in case of joint Bids, is included in the Bid cum Application Forms. If the first Bidder is not the ASBA Account holder, ensure that the Bid cum Application Form is signed by the ASBA Account holder. Ensure that you have mentioned the correct bank account number in the Bid cum Application Form;
- L. Ensure that the name(s) given in the Bid cum Application Form is/are exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case of joint Bids, the Bid cum Application Form should contain the name of only the First Bidder whose name should also appear as the first holder of the beneficiary account held in joint names;
- M. Ensure that you request for and receive a stamped Acknowledgment Slip in the form of a counterfoil or acknowledgement specifying the application number as a proof of having accepted the of the Bid cum Application Form for all your Bid options from the concerned Designated Intermediary;
- N. Ensure that you submit the revised Bids to the same Designated Intermediary, through whom the original Bid was placed, and obtain a revised Acknowledgement Slip;
- O. Bidders not using the UPI Mechanism, should submit their Bid cum Application Form directly with SCSBs and/or the designated branches of SCSBs or the relevant Designated Intermediary, as applicable;

- P. Except for Bids (i) on behalf of the Central or State Governments and the officials appointed by the courts, who, in terms of the circular (No. MRD/DoP/Cir-20/2008) dated June 30, 2008 issued by the SEBI, may be exempt from specifying their PAN for transacting in the securities market, (ii) submitted by investors who are exempt from the requirement of obtaining/specifying their PAN for transacting in the securities market, and (iii) Bids by persons resident in the state of Sikkim, who, in terms of the SEBI circular dated July 20, 2006, may be exempted from specifying their PAN for transacting in the securities market, all Bidders should mention their PAN allotted under the Income Tax Act. The exemption for the Central or the State Government and officials appointed by the courts and for investors residing in the State of Sikkim is subject to (a) the Demographic Details received from the respective depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in “active status”; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same. All other applications in which PAN is not mentioned will be rejected;
- Q. Ensure that thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India are attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal;
- R. Ensure that the category and the investor status is indicated in the Bid cum Application Form to ensure proper upload of your Bid in the electronic Bidding system of the Stock Exchanges;
- S. Ensure that in case of Bids under power of attorney or by limited companies, corporates, trusts, etc., the relevant documents, including a copy of the power of attorney, if applicable, are submitted;
- T. Ensure that Bids submitted by any person outside India is in compliance with applicable foreign and Indian laws;
- U. Since the Allotment will be in demat form only, ensure that the depository account is active, the correct DP ID, Client ID, the PAN, and UPI ID (for UPI Bidders Bidding through UPI Mechanism) and PAN are mentioned in their Bid cum Application Form and that the name of the Bidder, the DP ID, Client ID, UPI ID (for UPI Bidders bidding through UPI Mechanism) and the PAN entered into the online IPO system of the Stock Exchanges by the relevant Designated Intermediary, as applicable, matches with the name, DP ID, Client ID, UPI ID (for UPI Bidders bidding through UPI Mechanism) and PAN available in the Depository database;
- V. In case of QIBs and NIBs, ensure that while Bidding through a Designated Intermediary, the ASBA Form is submitted to a Designated Intermediary in a Bidding Centre and that the SCSB where the ASBA Account, as specified in the ASBA Form, is maintained has named at least one branch at that location for the Designated Intermediary to deposit ASBA Forms (a list of such branches is available on the website of SEBI at <http://www.sebi.gov.in>);
- W. The ASBA Bidders shall use only their own bank account or only their own bank account linked UPI ID for the purposes of making Application in the Offer, which is UPI 2.0 certified by NPCI;
- X. Bidders (except UPI Bidders Bidding through the UPI Mechanism) should instruct their respective banks to release the funds blocked in the ASBA account under the ASBA process;
- Y. In case of UPI Bidders, once the Sponsor Bank(s) issues the Mandate Request, the UPI Bidders would be required to proceed to authorise the blocking of funds by confirming or accepting the UPI Mandate Request to authorise the blocking of funds equivalent to application amount and subsequent debit of funds in case of Allotment, in a timely manner;
- Z. UPI Bidders Bidding using the UPI Mechanism should mention valid UPI ID of only the Bidder (in case of single account) and of the first Bidder (in case of joint account) in the Bid cum Application Form;
- AA. Ensure that when applying in the Offer using the UPI Mechanism, the name of your SCSB appears in the list of SCSBs displayed on the SEBI website which are live on UPI. Further, also ensure that the name of the app and the UPI handle being used for making the application is also appearing in Annexure ‘A’ to the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019;
- BB. UPI Bidders who wish to revise their Bids using the UPI Mechanism, should submit the revised Bid with the Designated Intermediaries, pursuant to which UPI Bidders should ensure acceptance of the UPI Mandate Request received from the Sponsor Bank(s) to authorise blocking of funds equivalent to the revised Bid Amount in the UPI Bidder’s ASBA Account;
- CC. Anchor Investors should submit the Anchor Investor Application Forms to the BRLMs;
- DD. FPIs making MIM Bids using the same PAN, and different beneficiary account numbers, Client IDs and DP IDs, are required to submit a confirmation that their Bids are under the MIM Structure and indicate the name of their investment

managers in such confirmation which shall be submitted along with each of their Bid cum Application Forms. In the absence of such confirmation from the relevant FPIs, such MIM Bids shall be rejected;

- EE. Bids received from FPIs bearing the same PAN shall not be treated as multiple Bids in the event such FPIs utilise the MIM Structure and such Bids have been made with different beneficiary account numbers, Client IDs and DP IDs;
- FF. UPI Bidders Bidding through UPI Mechanism shall ensure that details of the Bid are reviewed and verified by opening the attachment in the UPI Mandate Request and then proceed to authorise the UPI Mandate Request using his/her/its UPI PIN. Upon the authorisation of the mandate using his/her UPI PIN, a UPI Bidder may be deemed to have verified the attachment containing the application details of the UPI Bidder in the UPI Mandate Request and have agreed to block the entire Bid Amount and authorises the Sponsor Bank(s) to block the Bid Amount mentioned in the Bid cum Application Form;
- GG. Ensure that you have accepted the UPI Mandate Request received from the Sponsor Bank(s) prior to 5:00 p.m. on the Bid/ Offer Closing Date;
- HH. Bids by Eligible NRIs, HUFs and any individuals, corporate bodies and family offices who are FPIs and registered with SEBI for a Bid Amount of less than ₹200,000 would be considered under the Retail Portion for the purposes of allocation and Bids for a Bid Amount exceeding ₹200,000 would be considered under the Non-Institutional Portion for allocation in the Offer;
- II. Ensure that you have correctly signed the authorisation/undertaking box in the Bid cum Application Form, or have otherwise provided an authorisation to the SCSB or the Sponsor Bank(s), as applicable, via the electronic mode, for blocking funds in the ASBA Account equivalent to the Bid Amount mentioned in the Bid cum Application Form, as the case may be, at the time of submission of the Bid. In case of UPI Bidders submitting their Bids and participating in the Offer through the UPI Mechanism, ensure that you authorise the UPI Mandate Request raised by the Sponsor Bank(s) for blocking of funds equivalent to Bid Amount and subsequent debit of funds in case of Allotment;
- JJ. Ensure that the Demographic Details are updated, true and correct in all respects; and
- KK. Ensure that your PAN is linked with your Aadhaar card, and that you are in compliance with notification dated February 13, 2020 and press release dated June 25, 2021 and September 17, 2021, each issued by the Central Board of Direct Taxes.

The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with. Application made using incorrect UPI handle or using a bank account of an SCSB or SCSBs which is not mentioned in the Annexure 'A' to the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 is liable to be rejected.

**Don'ts:**

- A. Do not Bid for lower than the minimum Bid size;
- B. Do not submit a Bid using UPI ID, if you are not a UPI Bidder;
- C. Do not Bid/revise the Bid Amount to an amount calculated at less than the Floor Price or higher than the Cap Price;
- D. Do not Bid for a Bid Amount exceeding ₹200,000 (for Bids by Retail Individual Bidders) and ₹500,000 for Bids by Eligible Employees Bidding in the Employee Reservation Portion (net of Employee Discount);
- E. Do not Bid at Cut-off Price (for Bids by QIBs and Non-Institutional Bidders);
- F. Do not pay the Bid Amount in cheques, demand drafts, cash, money order, postal order or by stock invest;
- G. Do not send Bid cum Application Forms by post; instead submit the same to the Designated Intermediary only;
- H. Do not submit the Bid cum Application Forms to any non-SCSB bank or our Company;
- I. Do not instruct your respective banks to release the funds blocked in the ASBA Account under the ASBA process;
- J. Do not submit the Bid for an amount more than funds available in your ASBA account;
- K. Do not Bid on another Bid cum Application Form and the Anchor Investor Application Form, as the case may be, after you have submitted a Bid to any of the Designated Intermediary;
- L. If you are a QIB, do not submit your Bid after 3 p.m. on the Bid/Offer Closing Date for QIBs;

- M. Do not Bid for Equity Shares in excess of what is specified for each category;
- N. In case of ASBA Bidders and UPI Bidders using UPI mechanism, do not submit more than one Bid cum Application Form per ASBA Account or UPI ID, respectively;
- O. Do not make the Bid cum Application Form using third party bank account or using third party linked bank account UPI ID;
- P. Do not submit Bids on plain paper or on incomplete or illegible Bid cum Application Forms or on Bid cum Application Forms in a color prescribed for another category of Bidder;
- Q. Do not submit a Bid in case you are not eligible to acquire Equity Shares under applicable law or your relevant constitutional documents or otherwise;
- R. Do not Bid if you are not competent to contract under the Indian Contract Act, 1872 (other than minors having valid depository accounts as per Demographic Details provided by the depository);
- S. Do not fill up the Bid cum Application Form such that the number of Equity Shares Bid for exceeds the Offer size and/or investment limit or maximum number of the Equity Shares that can be held under the applicable laws or regulations, or under the terms of this Red Herring Prospectus;
- T. Do not withdraw your Bid or lower the size of your Bid (in terms of quantity of the Equity Shares or the Bid Amount) at any stage, if you are a QIB or a Non-Institutional Bidder. Retail Individual Bidders and Eligible Employees Bidding in the Employee Reservation Portion (subject to the Bid Amount being up to ₹200,000), can revise or withdraw their Bids on or before the Bid/Offer Closing Date;
- U. Do not submit the General Index Register (“GIR”) number instead of the PAN;
- V. Do not submit incorrect details of the DP ID, Client ID, the PAN and UPI ID, if applicable, or provide details for a beneficiary account which is suspended or for which details cannot be verified by the Registrar to the Offer;
- W. Do not submit the ASBA Forms to any Designated Intermediary that is not authorised to collect the relevant ASBA Forms or to our Company;
- X. Do not submit Bids to a Designated Intermediary at a location other than at the relevant Bidding Centres. If you are RIB and are using UPI mechanism, do not submit the ASBA Form directly with SCSBs;
- Y. Do not submit the Bid without ensuring that funds equivalent to the entire Bid Amount are available for blocking in the relevant ASBA account;
- Z. Anchor Investors should not Bid through the ASBA process;
- AA. Do not Bid on a Bid cum Application Form that does not have the stamp of a Designated Intermediary;
- BB. Do not Bid on another Bid cum Application Form and the Anchor Investor Application Form, as the case may be, after you have submitted a Bid to any of the Designated Intermediaries;
- CC. Do not link the UPI ID with a bank account maintained with a bank that is not UPI 2.0 certified by the NPCI in case of Bids submitted by UPI Bidders using the UPI Mechanism;
- DD. UPI Bidders Bidding through the UPI Mechanism using the incorrect UPI handle or using a bank account of an SCSB or a bank which is not mentioned in the list provided in the SEBI website is liable to be rejected;
- EE. In case of ASBA Bidders (other than 3-in-1 Bids) Syndicate Members shall ensure that they do not upload any bids above ₹500,000;
- FF. Do not submit more than one Bid cum Application Form for each UPI ID in case of UPI Bidders Bidding using the UPI Mechanism; and
- GG. Do not Bid if you are an OCB.

**The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.**

Further, in case of any pre-Offer or post-Offer related issues investors shall reach out to the Company Secretary and Compliance Officer. For details of the Company Secretary and Compliance Officer, see “General Information” on page 84.

For helpline details of the BRLMs pursuant to SEBI master circular SEBI/HO/MIRSD/MIRSD-PoD/P/CIR/2025/91 dated June 23, 2025, see “General Information” on page 84.

### **Grounds for Technical Rejection**

In addition to the grounds for rejection of Bids on technical grounds as provided in the General Information Document, Bidders are requested to note that Bids may be rejected on the following additional technical grounds:

1. Bids submitted without instruction to the SCSBs to block the entire Bid Amount;
2. Bids which do not contain details of the Bid Amount and the bank account details in the ASBA Form;
3. Bids submitted on a plain paper;
4. Bids submitted by UPI Bidders using the UPI Mechanism through an SCSBs and/or using a mobile application or UPI handle, not listed on the website of SEBI;
5. Bids under the UPI Mechanism submitted by UPI Bidders using third party bank accounts or using a third party linked bank account UPI ID (subject to availability of information regarding third party account from Sponsor Bank(s));
6. ASBA Form submitted to a Designated Intermediary does not bear the stamp of the Designated Intermediary;
7. Bids submitted without the signature of the First Bidder or sole Bidder;
8. The ASBA Form not being signed by the account holders, if the account holder is different from the Bidder;
9. ASBA Form by the RIBs by using third party bank accounts or using third party linked bank account UPI IDs;
10. Bids by persons for whom PAN details have not been verified and whose beneficiary accounts are “suspended for credit” in terms of SEBI circular CIR/MRD/DP/ 22 /2010 dated July 29, 2010;
11. GIR number furnished instead of PAN;
12. Bids by RIBs Bidding in the Retail Portion with Bid Amount of a value of more than ₹200,000;
13. Bids by persons who are not eligible to acquire Equity Shares in terms of all applicable laws, rules, regulations, guidelines and approvals;
14. Bids accompanied by stock invest, money order, postal order or cash; and
15. Bids by QIBs uploaded after 4.00 pm on the QIB Bid/ Offer Closing Date and by Non-Institutional Bidders uploaded after 4.00 p.m. on the Bid/ Offer Closing Date, and Bids by RIBs uploaded after 5.00 p.m. on the Bid/ Offer Closing Date, unless extended by the Stock Exchanges.

Further, Bidders shall be entitled to compensation in the manner specified in the SEBI circular dated March 16, 2021 read with SEBI circular dated June 21, 2023 and SEBI circulars dated June 2, 2021 and April 20, 2022 in case of delays in resolving investor grievances in relation to blocking/unblocking of funds.

Further, in case of any pre-issue or post issue related issues, investors shall reach out the Company Secretary and Compliance Officer. For details of the Company Secretary and Compliance Officer, see “General Information” beginning on page 84.

### **Names of entities responsible for finalising the basis of allotment in a fair and proper manner**

The authorised employees of the Designated Stock Exchange, along with the BRLMs and the Registrar, shall ensure that the Basis of Allotment is finalised in a fair and proper manner in accordance with the procedure specified in SEBI ICDR Regulations.

### **Method of allotment as may be prescribed by SEBI from time to time**

Our Company will not make any allotment in excess of the Equity Shares through this Red Herring Prospectus and the Prospectus except in case of oversubscription for the purpose of rounding off to make allotment, in consultation with the Designated Stock Exchange. Further, upon oversubscription, an allotment of not more than one per cent of the Offer may be made for the purpose of making allotment in minimum lots.



The allotment of Equity Shares to Bidders other than to the RIBs, NIBs and Anchor Investors shall be on a proportionate basis within the respective investor categories and the number of securities allotted shall be rounded off to the nearest integer, subject to minimum allotment being equal to the minimum application size as determined and disclosed.

The allotment of Equity Shares to each Retail Individual Bidder shall not be less than the minimum Bid Lot, subject to the availability of Equity Shares in Retail Portion, and the remaining available Equity Shares, if any, shall be allotted on a proportionate basis.

The allotment of Equity Shares to each Non-Institutional Bidder shall not be less than the minimum application size, subject to the availability of Equity Shares in Non-Institutional Portion, and the remaining shares, if any, shall be allotted on a proportionate basis in accordance with the conditions specified in this regard in Schedule XIII of the SEBI ICDR Regulations.

#### **Payment into Escrow Account(s) for Anchor Investors**

Our Company, in consultation with the BRLMs, in their absolute discretion, will decide the list of Anchor Investors to whom the CAN will be sent, pursuant to which the details of the Equity Shares allocated to them in their respective names will be notified to such Anchor Investors. Anchor Investors should transfer the Bid Amount (through direct credit, RTGS, NACH or NEFT) to the Escrow Account(s). For Anchor Investors, the payment instruments for payment into the Escrow Account(s) should be drawn in favor of:

- (a) In case of resident Anchor Investors: “M & B Engineering Limited - ANCHOR R A/C”; and
- (b) In case of Non-Resident Anchor Investors: “M & B Engineering Limited - ANCHOR NR A/C”.

Anchor Investors should note that the escrow mechanism is not prescribed by the SEBI and has been established as an arrangement between our Company, the Selling Shareholders and the Syndicate, the Escrow Collection Bank and the Registrar to the Offer to facilitate collections of Bid amounts from Anchor Investors.

#### **Pre-Offer Advertisement**

Subject to Section 30 of the Companies Act, 2013, our Company shall, after filing this Red Herring Prospectus with the RoC, publish a pre-Offer advertisement, in the form prescribed by the SEBI ICDR Regulations, in all editions of Financial Express, an English national daily newspaper, all editions of Jansatta, a Hindi national daily newspaper, Ahmedabad editions of Jai Hind, a Gujarati daily newspaper (Gujarati being the regional language of Gujarat, where our Registered Office is located), each with wide circulation.

In the pre-Offer advertisement, we shall state the Bid/Offer Opening Date and the Bid/Offer Closing Date. The advertisement, subject to the provisions of Section 30 of the Companies Act, 2013, shall be in the format prescribed in Part A of Schedule X of the SEBI ICDR Regulations.

#### **Allotment advertisement**

The Allotment Advertisement shall be uploaded on the websites of our Company, the BRLMs and the Registrar to the Offer, before 9.00 p.m. IST, on the date of receipt of the final listing and trading approval from all the Stock Exchanges where the Equity Shares are proposed to be listed, provided such final listing and trading approval from all the Stock Exchanges is received prior to 9.00 p.m. IST on that day. In an event, if final listing and trading approval from all the Stock Exchanges is received post 9.00 p.m. IST on the date of receipt of the final listing and trading approval from all the Stock Exchanges where the equity shares of the Issuer are proposed to be listed, then the Allotment Advertisement shall be uploaded on the websites of our Company, the BRLMs and the Registrar to the Offer, following the receipt of final listing and trading approval from all the Stock Exchanges.

Our Company, the Book Running Lead Managers and the Registrar to the Offer shall publish an allotment advertisement before commencement of trading of the Equity Shares on the Stock Exchanges, disclosing the date of commencement of trading of the Equity Shares on the Stock Exchanges in all editions of Financial Express, an English national daily newspaper, all editions of Jansatta, a Hindi national daily newspaper and Ahmedabad editions of Jai Hind, a Gujarati daily newspaper (Gujarati being the regional language of Gujarat, where our Registered Office is located), each with wide circulation.

#### **Signing of the Underwriting Agreement and the RoC Filing**

- (a) Our Company, the Selling Shareholders and the Underwriters intend to enter into an Underwriting Agreement on or immediately after the finalization of the Offer Price but prior to the filing of Prospectus.
- (b) After signing the Underwriting Agreement, an updated Red Herring Prospectus will be filed with the RoC in accordance with applicable law, which then would be termed as the ‘Prospectus’. The Prospectus will contain details

of the Offer Price, the Anchor Investor Offer Price, Offer size, and underwriting arrangements and will be complete in all material respects.

### **Impersonation**

Attention of the Bidders is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013, which is reproduced below:

*“Any person who:*

- (a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or*
- (b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or*
- (c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name,*

*shall be liable for action under Section 447.”*

The liability prescribed under Section 447 of the Companies Act, for fraud involving an amount of at least ₹1 million or 1% of the turnover of the Company, whichever is lower, includes imprisonment for a term which shall not be less than six months extending up to 10 years and fine of an amount not less than the amount involved in the fraud, extending up to three times such amount (provided that where the fraud involves public interest, such term shall not be less than three years). Further, where the fraud involves an amount less than ₹1 million or one per cent of the turnover of the company, whichever is lower, and does not involve public interest, any person guilty of such fraud shall be punishable with imprisonment for a term which may extend to five years or with fine which may extend to ₹5 million or with both.

### **Undertakings by our Company**

Our Company undertakes the following:

- (i) adequate arrangements shall be made to collect all Bid cum Application Forms submitted by Bidders and Anchor Investor Application Form from Anchor Investors;
- (ii) the complaints received in respect of the Offer shall be attended to by our Company expeditiously and satisfactorily;
- (iii) all steps for completion of the necessary formalities for listing and commencement of trading at all the Stock Exchanges where the Equity Shares are proposed to be listed shall be taken within the time period of the Bid/Offer Closing Date, as may be prescribed by the SEBI or under any applicable law;
- (iv) if Allotment is not made within the prescribed time period under applicable law, the entire Bid amount received will be refunded/unblocked within the time prescribed under applicable law, failing which interest will be due to be paid to the Bidders at the rate prescribed under applicable law for the delayed period;
- (v) the funds required for making refunds (to the extent applicable) to unsuccessful Bidders as per the mode(s) disclosed shall be made available to the Registrar to the Offer by our Company;
- (vi) where refunds (to the extent applicable) are made through electronic transfer of funds, a suitable communication shall be sent to the Bidder within the time prescribed under applicable law, giving details of the bank where refunds shall be credited along with amount and expected date of electronic credit of refund;
- (vii) Except for Equity Shares allotted pursuant to the Offer, no further issue of the Equity Shares shall be made until the Equity Shares issued through this Red Herring Prospectus are listed or until the Bid monies are unblocked in ASBA Account/refunded on account of non-listing, under-subscription, etc, other than as disclosed in accordance with Regulation 56;
- (viii) Promoter's contribution, if any, shall be brought in advance before the Bid/Offer Opening Date and the balance, if any, shall be brought in on a pro rata basis before calls are made on the Allottees;
- (ix) Our Company shall not have any recourse to the proceeds of the Fresh Issue until final listing and trading approvals have been received from the Stock Exchanges;

- (x) that if our Company does not proceed with the Offer after the Bid / Offer Closing Date but prior to Allotment, the reason thereof shall be given as a public notice within two days of the Bid / Offer Closing Date. The public notice shall be issued in the same newspapers where the pre-Offer advertisements were published. The Stock Exchanges on which the Equity Shares are proposed to be listed shall also be informed promptly; and
- (xi) if our Company and the Selling Shareholders, in consultation with the BRLMs withdraws the Offer after the Bid/ Offer Closing Date and thereafter determines that it will proceed with an issue of the Equity Shares, it shall be required to file a fresh draft red herring prospectus with the SEBI.

#### **Undertakings by the Selling Shareholders**

The Selling Shareholders undertake the following:

- (i) they are the legal and beneficial owners of the Equity Shares offered by them in the Offer for Sale;
- (ii) the Offered Shares are free and clear of any encumbrances and shall be transferred to the successful Bidders under applicable law free and clear of any encumbrances;
- (iii) the portion of the Offered Shares offered for sale by the Selling Shareholders are eligible for being offered in the Offer for Sale in terms of the SEBI ICDR Regulations;
- (iv) they shall provide such reasonable assistance and cooperation as may be reasonably required by our Company and the Book Running Lead Managers in redressal of such investor grievances in relation to their respective Offered Shares and statements specifically made or confirmed by them in this Red Herring Prospectus in relation to themselves as a Selling Shareholder;
- (v) they shall not offer any incentive, whether direct or indirect, in any manner, whether in cash or kind or services or otherwise to any person (whether related to themselves or not) for making a Bid in the Offer;
- (vi) they shall provide such reasonable support and cooperation as required under applicable law or requested by our Company and/or the Book Running Lead Managers in relation to their respective Offered Shares, (a) for the completion of the necessary formalities for listing and commencement of trading at the Stock Exchanges, and/ or (b) refund orders (if applicable); and
- (vii) they shall not have any recourse to the proceeds of the Offer for Sale until final listing and trading approvals have been received from the Stock Exchanges.

The statements and undertakings provided above are statements which are specifically confirmed or undertaken by the Selling Shareholders in relation to themselves and their respective Offered Shares.

#### **Utilization of Offer Proceeds**

Our Company declares that:

- (i) all monies received out of the Fresh Issue shall be credited/transferred to a separate bank account other than the bank account referred to in sub-section (3) of Section 40 of the Companies Act, 2013;
- (ii) details of all monies utilised out of the Fresh Issue shall be disclosed, and continue to be disclosed until the time any part of the Fresh Issue proceeds remains unutilised, under an appropriate head in the balance sheet of our Company indicating the purpose for which such monies have been utilised; and
- (iii) details of all unutilised monies out of the Fresh Issue, if any shall be disclosed under an appropriate separate head in the balance sheet indicating the form in which such unutilised monies have been invested.

## RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and FEMA. While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of the Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. The RBI and the concerned ministries/departments are responsible for granting approval for foreign investment.

The Government of India has from time to time made policy pronouncements on foreign direct investment (“FDI”) through press notes and press releases. The Department for Promotion of Industry and Internal Trade, Ministry of Commerce and Industry Government of India (*earlier known as the Department of Industrial Policy and Promotion*) (“DPIIT”) issued the FDI Policy, which with effect from October 15, 2020 consolidated, subsumed superseded all previous press notes, press releases and clarifications on FDI issued by the DPIIT that were in force and effect as of and prior to October 15, 2020. The FDI Policy will be valid until the DPIIT issues an updated circular. Up to 100% foreign investment under the automatic route is currently permitted for our Company. For further details, see “*Key Regulations and Policies*” on page 249.

The transfer of shares between an Indian resident and a non-resident does not require the prior approval of RBI, provided that: (i) the activities of the investee company are under the automatic route under the FDI Policy and transfer does not attract the provisions of the SEBI Takeover Regulations, (ii) the non-resident shareholding is within the sectoral limits under the FDI Policy, and (iii) the pricing is in accordance with the guidelines prescribed by the SEBI/RBI. For details of the aggregate limit for investments by NRIs and FPIs in our Company, see “*Offer Procedure – Bids by Eligible NRIs*” and “*Offer Procedure – Bids by FPIs*” on page 435 and 436, respectively.

Further, in accordance with Press Note No. 3 (2020 Series), dated April 17, 2020 issued by the DPIIT and the Foreign Exchange Management (Non-debt Instruments) Amendment Rules, 2020 which came into effect from April 22, 2020, any investment, subscription, purchase or sale of equity instruments by entities of a country which shares land border with India or where the beneficial owner of an investment into India is situated in or is a citizen of any such country (“**Restricted Investors**”), will require prior approval of the Government, as prescribed in the FDI Policy and the FEMA Non-debt Instruments Rules. Further, in the event of transfer of ownership of any existing or future foreign direct investment in an entity in India, directly or indirectly, resulting in the beneficial ownership falling within the aforesaid restriction/ purview, such subsequent change in the beneficial ownership will also require approval of the Government. Furthermore, on April 22, 2020, the Ministry of Finance, Government of India has also made a similar amendment to the FEMA Non-debt Instruments Rules. Pursuant to the Foreign Exchange Management (Non-debt Instruments) (Fourth Amendment) Rules, 2020, a multilateral bank or fund, of which India is a member, shall not be treated as an entity of a particular country nor shall any country be treated as the beneficial owner of the investments of such bank or fund in India. Each Bidder should seek independent legal advice about its ability to participate in the Offer. In the event such prior approval of the Government of India is required, and such approval has been obtained, the Bidder shall intimate our Company and the Registrar to the Offer in writing about such approval along with a copy thereof within the Bid/Offer Period.

As per the existing policy of the Government of India, OCBs cannot participate in the Offer. For further details, see “*Offer Procedure*” on page 430.

**The Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States, and unless so registered, and may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares are being offered and sold outside the United States in “offshore transactions” as defined in and in reliance on Regulation S and the applicable laws of the jurisdictions where such offers and sales are made.**

**The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.**

The above information is given for the benefit of the Bidders. Our Company, the Selling Shareholders and the BRLMs are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that the number of Equity Shares Bid for do not exceed the applicable limits under laws or regulations.

## SECTION VIII – DESCRIPTION OF EQUITY SHARES AND TERMS OF THE ARTICLES OF ASSOCIATION INTERPRETATION

*Capitalised terms used in this section have the meaning that has been given to such terms in the Articles of Association of our Company. Pursuant to Schedule I of Companies Act, 2013 and the SEBI ICDR Regulations, the main provisions of the Articles of Association of our Company are detailed below. Except as disclosed below, there are no other material provisions of the Articles of Association that are required to be disclosed, or the non-disclosure of which may have a bearing on the investment decision of prospective investors in the Offer.*

|                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                          |
|---------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------|
| 1.                                    | The regulations contained in the Table marked ‘F’ in Schedule I to the Companies Act, 2013 shall not apply to the Company, except in so far as the same are repeated, contained or expressly made applicable in these Articles or by the said Act.                                                                                                                                                                                                               | Table ‘F’ not to apply                   |
|                                       | The regulations for the management of the Company and for the observance by the members thereto and their representatives, shall, subject to any exercise of the statutory powers of the Company with reference to the deletion or alteration of or addition to its regulations by resolution as prescribed or permitted by the Companies Act, 2013, be such as are contained in these Articles.                                                                 | Company to be governed by these Articles |
| <b>Definitions and Interpretation</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                          |
| 2.                                    | (1) In these Articles -                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                          |
|                                       | (a) “ <b>Act</b> ” means the Companies Act, 2013 (including the relevant rules framed thereunder) or any statutory modification or re-enactment thereof for the time being in force and the term shall be deemed to refer to the applicable section thereof which is relatable to the relevant Article in which the said term appears in these Articles and any previous company law, so far as may be applicable.                                               | “Act”                                    |
|                                       | (b) “ <b>Applicable Laws</b> ” means all applicable statutes, laws, ordinances, rules and regulations, judgments, notifications circulars, orders, decrees, bye-laws, guidelines, or any decision, or determination, or any interpretation, policy or administration, having the force of law, including but not limited to, any authorization by any authority, in each case as in effect from time to time                                                     | “Applicable Laws”                        |
|                                       | (c) “ <b>Articles</b> ” means these articles of association of the Company or as altered from time to time.                                                                                                                                                                                                                                                                                                                                                      | “Articles”                               |
|                                       | (d) “ <b>Board of Directors</b> ” or “ <b>Board</b> ”, means the collective body of the Directors of the Company nominated and appointed from time to time in accordance with Articles 84 to 90, herein, as may be applicable.                                                                                                                                                                                                                                   | “Board of Directors” or “Board”          |
|                                       | (e) “ <b>Company</b> ” means <b>M &amp; B Engineering Limited</b>                                                                                                                                                                                                                                                                                                                                                                                                | “Company”                                |
|                                       | (f) “ <b>Lien</b> ” means any mortgage, pledge, charge, assignment, hypothecation, security interest, title retention, preferential right, option (including call commitment), trust arrangement, any voting rights, right of set-off, counterclaim or banker’s lien, privilege or priority of any kind having the effect of security, any designation of loss payees or beneficiaries or any similar arrangement under or with respect to any insurance policy; | “Lien”                                   |
|                                       | (g) “ <b>Rules</b> ” means the applicable rules for the time being in force as prescribed under relevant sections of the Act.                                                                                                                                                                                                                                                                                                                                    | “Rules”                                  |
|                                       | (h) “ <b>Memorandum</b> ” means the memorandum of association of the Company or as altered from time to time.                                                                                                                                                                                                                                                                                                                                                    | “Memorandum”                             |
|                                       | (2) Words importing the singular number shall include the plural number and words importing the masculine gender shall, where the context admits, include the feminine and neuter gender.                                                                                                                                                                                                                                                                        | “Number” and “Gender”                    |

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| (3)                                          | Unless the context otherwise requires, words or expressions contained in these Articles shall bear the same meaning as in the Act or the Rules, as the case may be.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Expressions in the Articles to bear the same meaning as in the Act |
| <b>Articles to be contemporary in nature</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                    |
| 3.                                           | The intention of these Articles is to be in consonance with the contemporary rules and regulations prevailing in India. If there is an amendment in any Act, rules and regulations allowing what were not previously allowed under the statute, the Articles herein shall be deemed to have been amended to the extent that Articles will not be capable of restricting what has been allowed by the Act by virtue of an amendment subsequent to registration of the Articles.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Articles to be contemporary in nature                              |
| <b>Share capital and variation of rights</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                    |
| 4.                                           | The authorized share capital of the Company shall be such amount and be divided into such shares as may from time to time, be provided in Clause V of Memorandum of Association with power to reclassify, subdivide, consolidate and increase and with power from time to time, to issue any shares of the original capital or any new capital and upon the sub-division of shares to apportion the right to participate in profits, in any manner as between the shares resulting from sub-division.                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Authorized share capital                                           |
| 5.                                           | Subject to the provisions of the Act and these Articles, the shares in the capital of the Company shall be under the control of the Board who may issue, allot or otherwise dispose of the same or any of them to such persons, in such proportion and on such terms and conditions and either at a premium or at par (subject to the compliance with the provision of section 53 of the Act) and at such time as they may from time to time think fit provided that the option or right to call for shares shall not be given to any person or persons without the sanction of the Company in the general meeting.                                                                                                                                                                                                                                                                                                                                                   | Shares under control of Board                                      |
| 6.                                           | Subject to the provisions of the Act, these Articles and with the sanction of the Company in the general meeting to give to any person or persons the option or right to call for any shares either at par or premium during such time and for such consideration as the Board think fit, the Board may issue, allot or otherwise dispose shares in the capital of the Company on payment or part payment for any property or assets of any kind whatsoever sold or transferred, goods or machinery supplied or for services rendered to the Company in the conduct of its business and any shares which may be so allotted may be issued as fully paid-up or partly paid-up otherwise than for cash, and if so issued, shall be deemed to be fully paid-up or partly paid-up shares, as the case may be, provided that the option or right to call of shares shall not be given to any person or persons without the sanction of the Company in the general meeting. | Board may allot shares otherwise than for cash                     |
| 7.                                           | The Company may issue the following kinds of shares in accordance with these Articles, the Act, the Rules and other Applicable Laws:<br><br>(a) Equity Share capital:<br><br>(i) with voting rights; and / or<br><br>(ii) with differential rights as to dividend, voting or otherwise in accordance with the Rules; and<br><br>(b) Preference share capital                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Kinds of share capital                                             |
| 8.                                           | (1) Unless the shares have been issued in dematerialized form, every person whose name is entered as a member in the register of members shall be entitled to receive within two months after allotment or within one month from the date of receipt by the Company of the application for the registration of transfer or transmission, sub-division, consolidation or renewal of shares or within such other period as the conditions of issue shall provide –                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Issue of certificate                                               |

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|     | <p>(a) one or more certificates in marketable lots for all his shares of each class or denomination registered in his name without payment of any charges; or</p> <p>(b) several certificates, each for one or more of his shares, upon payment of Rupees Twenty for each certificate or such charges as may be fixed by the Board for each certificate after the first.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                     |
| (2) | In respect of any share or shares held jointly by several persons, the Company shall not be bound to issue more than one certificate, and delivery of a certificate for a share to the person first named on the register of members shall be sufficient delivery to all such holders.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Issue of share certificate in case of joint holding                 |
| (3) | Every certificate shall specify the shares to which it relates, distinctive numbers of shares in respect of which it is issued and the amount paid-up thereon and shall be in such form as the Board may prescribe and approve.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Option to receive share certificate or hold shares with depository  |
| 9.  | <p>A person subscribing to shares offered by the Company shall have the option either to receive certificates for such shares or hold the shares in a dematerialized state with a depository, in which event the rights and obligations of the parties concerned and matters connected therewith or incidental thereof, shall be governed by the provisions of the Depositories Act, 1996 as amended from time to time, or any statutory modification thereto or re-enactment thereof. Where a person opts to hold any share with the depository, the Company shall intimate such depository the details of allotment of the share to enable the depository to enter in its records the name of such person as the beneficial owner of that share.</p> <p>The Company shall also maintain a register and index of beneficial owners in accordance with all applicable provisions of the Companies Act, 2013 and the Depositories Act, 1996 with details of shares held in dematerialized form in any medium as may be permitted by law including in any form of electronic medium.</p>                                                                                                                                   | Option to receive share certificate or hold shares with depository  |
| 10. | <p>If any certificate be worn out, defaced, mutilated or torn or if there be no further space on the back for endorsement of transfer, then upon production and surrender thereof to the Company, a new certificate may be issued in lieu thereof, and if any certificate is lost or destroyed then upon proof thereof to the satisfaction of the Company and on execution of such indemnity as the Board deems adequate, a new certificate in lieu thereof shall be given. Every certificate under this Article shall be issued on payment of fees not less than Rupees twenty and not more than Rupees fifty for each certificate as may be fixed by the Board.</p> <p>Provided that no fee shall be charged for issue of new certificates in replacement of those which are old, defaced or worn out or where there is no further space on the back thereof for endorsement of transfer.</p> <p>Provided that notwithstanding what is stated above, the Board shall comply with such rules or regulations or requirements of any stock exchange or the rules made under the Act or rules made under the Securities Contracts (Regulation) Act, 1956 or any other act, or rules applicable thereof in this behalf.</p> | Issue of new certificate in place of one defaced, lost or destroyed |
| 11. | Except as required by Applicable Laws, no person shall be recognized by the Company as holding any share upon any trust, and the Company shall not be bound by, or be compelled in any way to recognize (even when having notice thereof) any equitable, contingent, future or partial interest in any share, or any interest in any fractional part of a share, or (except only as by these Articles or by Applicable Laws) any other rights in respect of any share except an absolute right to the entirety thereof in the registered holder.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                     |
| 12. | Subject to the applicable provisions of the Act and other Applicable Laws, any debentures, debenture-stock or other securities may be issued at a premium or otherwise and may be issued on condition that they shall be convertible into shares of any denomination, and with any privileges and conditions as to redemption, surrender, drawing, allotment of shares and attending (but not                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Terms of issue of debentures                                        |

|         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                             |
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|         | voting) at a general meeting, appointment of nominee directors, etc. Debentures with the right to conversion into or allotment of shares shall be issued only with the consent of the Company in a general meeting by special resolution.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                             |
| 13.     | The provisions of the foregoing Articles relating to issue of certificates shall <i>mutatis mutandis</i> apply to issue of certificates for any other securities including debentures (except where the Act otherwise requires) of the Company.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Provisions as to issue of certificates to apply <i>mutatis mutandis</i> to debentures, etc. |
| 14. (1) | The Company may exercise the powers of paying commissions conferred by the Act, to any person in connection with the subscription to its securities, provided that the rate per cent or the amount of the commission paid or agreed to be paid shall be disclosed in the manner required by the Act and the Rules.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Power to pay commission in connection with securities issued                                |
| (2)     | The rate or amount of the commission shall not exceed the rate or amount prescribed in the Rules.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Rate of commission in accordance with Rules                                                 |
| (3)     | The commission may be satisfied by the payment of cash or the allotment of fully or partly paid shares or partly in the one way and partly in the other.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Mode of payment of commission                                                               |
| 15. (1) | If at any time the share capital is divided into different classes of shares, the rights attached to any class (unless otherwise provided by the terms of issue of the shares of that class) may, subject to the provisions of the Act, and whether or not the Company is being wound up, be varied with the consent in writing, of such number of the holders of the issued shares of that class, or with the sanction of a resolution passed at a separate meeting of the holders of the shares of that class, as prescribed by the Act.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Variation of members' rights                                                                |
| (2)     | To every such separate meeting, the provisions of these Articles relating to general meetings shall <i>mutatis mutandis</i> apply.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Provisions as to general meetings to apply <i>mutatis mutandis</i> to each Meeting          |
| 16.     | The rights conferred upon the holders of the shares of any class issued with preferred or other rights shall not, unless otherwise expressly provided by the terms of issue of the shares of that class, be deemed to be varied by the creation or issue of further shares ranking <i>pari passu</i> therewith.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Issue of further shares not to affect rights of existing members                            |
| 17.     | Subject to section 55 and other provisions of the Act, the Board shall have the power to issue or re-issue preference shares of one or more classes which are liable to be redeemed, or converted to equity shares, on such terms and conditions and in such manner as determined by the Board in accordance with the Act.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Power to issue redeemable preference shares                                                 |
| 18. (1) | Where at any time, the Company proposes to increase its subscribed capital by issue of further shares, either out of the unissued capital or the increased share capital, such shares shall be offered:<br><br>(a) to persons who, at the date of offer, are holders of Equity Shares of the Company, in proportion as near as circumstances admit, to the share capital paid up on those shares by sending a letter of offer on the following conditions:<br><br>i. the aforesaid offer shall be made by a notice specifying the number of shares offered and limiting a time prescribed under the Act from the date of the offer within which the offer, if not accepted, will be deemed to have been declined;<br><br>ii. the aforementioned offer shall be deemed to include a right exercisable by the person concerned to renounce the shares offered to him or any of them in favour of any other person and the notice mentioned in sub-Article (i), above shall contain a statement of this right; and<br><br>iii. after the expiry of the time specified in the aforesaid notice or on receipt of earlier intimation from the person to whom such notice is given that he declines to accept the shares offered, the Board of Directors may | Further issue of share capital                                                              |



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|             | <p>dispose of them in such manner which is not disadvantageous to the shareholders and the Company; or</p> <p>(b) to employees under any scheme of employees' stock option, subject to a special resolution passed by the Company and subject to the conditions as specified under the Act and Rules thereunder; or</p> <p>(c) to any persons, if it is authorized by a special resolution passed by the Company in a General Meeting, whether or not those persons include the persons referred to in clause (a) or clause (b) above, either for cash or for consideration other than cash, subject to applicable provisions of the Act and Rules thereunder.</p> <p>The notice referred to in sub-clause (i) of sub-Article (a) shall be dispatched through registered post or speed post or through electronic mode to all the existing Members at least 3 (three) days before the opening of the issue.</p> <p>The provisions contained in this Article shall be subject to the provisions of the section 42 and section 62 of the Act, the rules thereunder and other applicable provisions of the Act.</p> |                                        |
|             | <p>(2) Nothing in this Article shall apply to the increase of the subscribed capital of the Company caused by the exercise of an option as a term attached to the debentures issued or loans raised by the Company to convert such debenture or loans into shares in the Company.</p> <p>Provided that the terms of issue of such debentures or loan containing such an option have been approved before the issue of such debenture or the raising of loan by a special resolution passed by the Company in general meeting.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                        |
|             | <p>(3) A further issue of shares may be made in any manner whatsoever as the Board may determine including by way of preferential offer or private placement, subject to and in accordance with the Act and the Rules.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Mode of further issue of shares        |
|             | <p>(4) Subject to the applicable provisions of the Companies Act, 2013, the Company shall have the power to issue, offer and allot Equity Warrants on such terms and conditions as may be deemed fit by the Board of Directors.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Equity Warrants at disposal            |
| <b>Lien</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                        |
| 19.         | <p>(1) The fully paid shares will be free from all Lien, however, Company shall have a first and paramount Lien –</p> <p>(a) on every share (not being a fully paid share) and upon the proceeds of sale thereof for all monies (whether presently payable or not) called, or payable at a fixed time, in respect of that share; and</p> <p>(b) on all shares (not being fully paid shares) standing registered in the name of a member, for all monies presently payable by him or his estate to the Company:</p> <p>Provided that the Board may at any time declare any share to be wholly or in part exempt from the provisions of this Article.</p> <p>Provided further that Company's lien, if any, on such partly paid shares, shall be restricted to money called or payable at a fixed price in respect of such shares.</p>                                                                                                                                                                                                                                                                              | Company's lien on shares               |
|             | <p>(2) The Company's Lien, if any, on a share shall extend to all dividends or interest, as the case may be, payable and bonuses declared from time to time in respect of such shares for any money owing to the Company.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Lien to extend to dividends, etc.      |
|             | <p>(3) Unless otherwise agreed by the Board, the registration of a transfer of shares shall operate as a waiver of the Company's Lien.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Waiver of Lien in case of registration |

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| 20.                    | <p>The Company may sell, in such manner as the Board thinks fit, any shares on which the Company has a Lien:</p> <p>Provided that no sale shall be made-</p> <p>(a) unless a sum in respect of which the Lien exists is presently payable; or</p> <p>(b) until the expiration of fourteen days after a notice in writing stating and demanding payment of such part of the amount in respect of which the Lien exists as is presently payable, has been given to the registered holder for the time being of the share or to the person entitled thereto by reason of his death or insolvency or otherwise.</p> | As to enforcing Lien by sale                                        |
| 21.                    | (1) To give effect to any such sale, the Board may authorize some person to transfer the shares sold to the purchaser thereof.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Validity of sale                                                    |
|                        | (2) The purchaser shall be registered as the holder of the shares comprised in any such transfer.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Purchaser to be registered holder                                   |
|                        | (3) The receipt of the Company for the consideration (if any) given for the share on the sale thereof shall (subject, if necessary, to execution of an instrument of transfer or a transfer by relevant system, as the case may be) constitute a good title to the share and the purchaser shall be registered as the holder of the share.                                                                                                                                                                                                                                                                      | Validity of Company's receipt                                       |
|                        | (4) The purchaser shall not be bound to see to the application of the purchase money, nor shall his title to the shares be affected by any irregularity or invalidity in the proceedings with reference to the sale                                                                                                                                                                                                                                                                                                                                                                                             | Purchaser not affected                                              |
| 22.                    | (1) The proceeds of the sale shall be received by the Company and applied in payment of such part of the amount in respect of which the Lien exists as is presently payable.                                                                                                                                                                                                                                                                                                                                                                                                                                    | Application of proceeds of sale                                     |
|                        | (2) The residue, if any, shall, subject to a like Lien for sums not presently payable as existed upon the shares before the sale, be paid to the person entitled to the shares at the date of the sale.                                                                                                                                                                                                                                                                                                                                                                                                         | Payment of residual money                                           |
| 23.                    | The provisions of these Articles relating to Lien shall mutatis mutandis apply to any other securities including debentures of the Company.                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Provisions as to Lien to apply mutatis mutandis to debentures, etc. |
| <b>Calls on shares</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                     |
| 24.                    | (1) The Board may, from time to time, make calls upon the members in respect of any monies unpaid on their shares (whether on account of the nominal value of the shares or by way of premium) and not by the conditions of allotment thereof made payable at fixed times.                                                                                                                                                                                                                                                                                                                                      | Board may make Calls                                                |
|                        | Provided that no call shall exceed one-fourth of the nominal value of the share or be payable at less than one month from the date fixed for the payment of the preceding call                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                     |
|                        | (2) Each member shall, subject to receiving at least fourteen days' notice specifying the time or times and place of payment, pay to the Company, at the time or times and place so specified, the amount called on his shares.                                                                                                                                                                                                                                                                                                                                                                                 | Notice of call                                                      |
|                        | (3) A call may be revoked or postponed at the discretion of the Board.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Revocation or postponement of call                                  |
| 25.                    | A call shall be deemed to have been made at the time when the resolution of the Board authorizing the call was passed and may be required to be paid by instalments.                                                                                                                                                                                                                                                                                                                                                                                                                                            | Call to take effect from date of resolution                         |

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| 26.                       | The joint holders of a share shall be jointly and severally liable to pay all calls in respect thereof.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Liability of joint holders of shares                                 |
| 27. (1)                   | If a sum called in respect of a share is not paid before or on the day appointed for payment thereof (the “due date”), the person from whom the sum is due shall pay interest thereon from the due date to the time of actual payment at such rate as may be fixed by the Board.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | When interest on call or instalment payable                          |
| (2)                       | The Board shall be at liberty to waive payment of any such interest wholly or in part.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Board may waive interest                                             |
| 28. (1)                   | Any sum which by the terms of issue of a share becomes payable on allotment or at any fixed date, whether on account of the nominal value of the share or by way of premium, shall, for the purposes of these Articles, be deemed to be a call duly made and payable on the date on which by the terms of issue such sum becomes payable.                                                                                                                                                                                                                                                                                                                                                                                                                                           | Sums deemed to be calls                                              |
| (2)                       | In case of non-payment of such sum, all the relevant provisions of these Articles as to payment of interest and expenses, forfeiture or otherwise shall apply as if such sum had become payable by virtue of a call duly made and notified.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Effect of nonpayment of sums                                         |
| 29.                       | <p>The Board :</p> <p>(a) may, if it thinks fit, subject to the provisions of the Act, receive from any member willing to advance the same, all or any part of the monies uncalled and unpaid upon any shares held by him; and</p> <p>(b) upon all or any of the monies so advanced, may (until the same would, but for such advance, become presently payable) pay interest at such rate as may be fixed by the Board. Nothing contained in this clause shall confer on the member (a) any right to participate in profits or dividends subsequently declared or (b) any voting rights in respect of the moneys so paid by him until the same would, but for such payment, become presently payable by him.</p> <p>The Directors may at any time repay the amount so advanced.</p> | Payment in anticipation of calls may carry interest                  |
| 30.                       | If by the conditions of allotment of any shares, the whole or part of the amount of issue price thereof shall be payable by installments, then every such installment shall, when due, be paid to the Company by the person who, for the time being and from time to time, is or shall be the registered holder of the share or the legal representative of a deceased registered holder.                                                                                                                                                                                                                                                                                                                                                                                           | Installments on shares to be duly paid                               |
| 31.                       | <p>All calls shall be made on a uniform basis on all shares falling under the same class.</p> <p>Explanation: Shares of the same nominal value on which different amounts have been paid-up shall not be deemed to fall under the same class.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Calls on shares of same class to be on uniform basis                 |
| 32.                       | The provisions of these Articles relating to calls shall mutatis mutandis apply to any other securities including debentures of the Company.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Provisions as to calls to apply mutatis mutandis to debentures, etc. |
| <b>Transfer of shares</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                      |
| 33. (1)                   | A common form of transfer shall be used and the instrument of transfer of any share in the Company shall be in writing which shall be duly executed by or on behalf of both the transferor and transferee and all provisions of section 56 of the Act and statutory modification thereof for the time being shall be duly complied with in respect of all transfer of shares and registration thereof.                                                                                                                                                                                                                                                                                                                                                                              | Instrument of transfer to be executed by transferor and transferee   |
| (2)                       | The transferor shall be deemed to remain a holder of the share until the name of the transferee is entered in the register of members in respect thereof.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                      |

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| 34. | <p>The Board may, subject to the right of appeal conferred by the section 58 of the Act and other applicable provisions of the Act or any other law for the time being in force, decline to register the transfer or the transmission by operation of law of the right to–</p> <p>(a) any share, not being a fully paid share, to a person of whom they do not approve; or</p> <p>(b) any shares on which the Company has a Lien.</p> <p>The registration of a transfer shall not be refused on the ground of the transferor being either alone or jointly with any other person or persons indebted to the Company on any account whatsoever.</p> <p>The Company shall within thirty days from the date on which the instrument of transfer, or the intimation of such transmission, as the case may be, was delivered to Company, send notice of the refusal to the transferee and the transferor or to the person giving intimation of such transmission, as the case may be, giving reasons for such refusal.</p>                                                                                                                                                                                                       | Board may refuse to register transfer                                                    |
| 35. | <p>The Board may decline to recognize any instrument of transfer unless-</p> <p>(a) the instrument of transfer is duly executed and is in the form as prescribed in the Rules made under sub-section (1) of section 56 of the Act;</p> <p>(b) the instrument of transfer is accompanied by the certificate of the shares to which it relates, and such other evidence as the Board may reasonably require to show the right of the transferor to make the transfer; and</p> <p>(c) the instrument of transfer is in respect of only one class of shares.</p> <p>The registration of a transfer shall not be refused on the ground of the transferor being either alone or jointly with any other person or persons indebted to the Company on any account whatsoever.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Board may decline to recognize instrument of transfer                                    |
| 36. | <p>On giving of previous notice of at least seven days or such lesser period in accordance with the Act and Rules made thereunder, the registration of transfers may be suspended at such times and for such periods as the Board may from time to time determine:</p> <p>Provided that such registration shall not be suspended for more than thirty days at any one time or for more than forty five days in the aggregate in any year.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Transfer of shares when suspended                                                        |
| 37. | <p>Subject to the provisions of sections 58 and 59 of the Act, these Articles and other applicable provisions of the Act or any other Applicable Laws for the time being in force, the Board may refuse whether in pursuance of any power of the Company under these Articles or any other Applicable Laws to register the transfer of, or the transmission by operation of Applicable Laws of the right to, any shares or interest of a member in or debentures of the Company. The Company shall within one (1) month from the date on which the instrument of transfer, or the intimation of such transmission, as the case may be, was delivered to Company, or such other period as may be prescribed, send notice of the refusal to the transferee and the transferor or to the person giving intimation of such transmission, as the case may be, giving reasons for such refusal. Provided that, subject to provisions of Article 32, the registration of a transfer shall not be refused on the ground of the transferor being either alone or jointly with any other person or persons indebted to the Company on any account whatsoever. Transfer of shares/debentures in whatever lot shall not be refused.</p> | Notice of refusal to register transfer                                                   |
| 38. | <p>The provisions of these Articles relating to transfer of shares shall <i>mutatis mutandis</i> apply to any other securities including debentures of the Company.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Provisions as to transfer of shares to apply <i>mutatis mutandis</i> to debentures, etc. |

| <b>Transmission of shares</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                    |
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| 39.                           | (1) On the death of a member, the survivor or survivors where the member was a joint holder, and his nominee or nominees or legal representatives where he was a sole holder, shall be the only persons recognized by the Company as having any title to his interest in the shares.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Title to shares on death of a member                                               |
|                               | (2) Nothing in clause (1) shall release the estate of a deceased joint holder from any liability in respect of any share which had been jointly held by him with other persons.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Estate of deceased member liable                                                   |
| 40.                           | (1) Any person becoming entitled to a share in consequence of the death or insolvency of a member may, upon such evidence being produced as may from time to time properly be required by the Board and subject as hereinafter provided, elect, either –<br><br>(a) to be registered himself as holder of the share; or<br><br>(b) to make such transfer of the share as the deceased or insolvent member could have made.                                                                                                                                                                                                                                                                                                                                                                                                                           | Transmission Clause                                                                |
|                               | (2) The Board shall, in either case, have the same right to decline or suspend registration as it would have had, if the deceased or insolvent member had transferred the share before his death or insolvency.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Board's right unaffected                                                           |
| 41.                           | (1) If the person so becoming entitled shall elect to be registered as holder of the share himself, he shall deliver or send to the Company a notice in writing signed by him stating that he so elects.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Right to election of holder of share                                               |
|                               | (2) If the person aforesaid shall elect to transfer the share, he shall testify his election by executing a transfer of the share.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Manner of testifying election                                                      |
|                               | (3) All the limitations, restrictions and provisions of these regulations relating to the right to transfer and the registration of transfers of shares shall be applicable to any such notice or transfer as aforesaid as if the death or insolvency of the member had not occurred and the notice or transfer were a transfer signed by that member.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Limitations applicable to notice                                                   |
| 42.                           | A person becoming entitled to a share by reason of the death or insolvency of the holder shall be entitled to the same dividends and other advantages to which he would be entitled if he were the registered holder of the share, except that he shall not, before being registered as a member in respect of the share, be entitled in respect of it to exercise any right conferred by membership in relation to meetings of the Company:<br><br>Provided that the Board may, at any time, give notice requiring any such person to elect either to be registered himself or to transfer the share, and if the notice is not complied with within ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other monies payable in respect of the share, until the requirements of the notice have been complied with. | Claimant to be entitled to same advantage                                          |
| 43.                           | The provisions of these Articles relating to transmission by operation of law shall <i>mutatis mutandis</i> apply to any other securities including debentures of the Company                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Provisions as to transmission to apply <i>mutatis mutandis</i> to debentures, etc. |
| 44.                           | No fee shall be charged for registration of transfer, transmission, probate, succession certificate and letters of administration, certificate of death or marriage, power of attorney or similar other document                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | No fee for transfer or transmission                                                |
| <b>Forfeiture of shares</b>   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                    |
| 45.                           | If a member fails to pay any call, or instalment of a call or any money due in respect of any share, on the day appointed for payment thereof, the Board may, at any time thereafter during such time as any part of the call or instalment remains                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | If call or instalment not paid notice must be given                                |

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|         | unpaid or a judgement or decree in respect thereof remains unsatisfied in whole or in part, serve a notice on him requiring payment of so much of the call or instalment or other money as is unpaid, together with any interest which may have accrued and all expenses that may have been incurred by the Company by reason of non-payment.                                                             |                                                                   |
| 46.     | <p>The notice aforesaid shall:</p> <p>(a) name a further day (not being earlier than the expiry of fourteen days from the date of service of the notice) on or before which the payment required by the notice is to be made; and</p> <p>(b) state that, in the event of non-payment on or before the day so named, the shares in respect of which the call was made shall be liable to be forfeited.</p> | Form of Notice                                                    |
| 47.     | If the requirements of any such notice as aforesaid are not complied with, any share in respect of which the notice has been given may, at any time thereafter, before the payment required by the notice has been made, be forfeited by a resolution of the Board to that effect.                                                                                                                        | In default of payment of shares to be forfeited                   |
| 48.     | When any share shall have been so forfeited, notice of the forfeiture shall be given to the defaulting member and an entry of the forfeiture with the date thereof, shall forthwith be made in the register of members.                                                                                                                                                                                   | Entry of forfeiture in register of members                        |
| 49.     | The forfeiture of a share shall involve extinction at the time of forfeiture, of all interest in and all claims and demands against the Company, in respect of the share and all other rights incidental to the share.                                                                                                                                                                                    | Effect of forfeiture                                              |
| 50. (1) | A forfeited share shall be deemed to be the property of the Company and may be sold or re-allotted or otherwise disposed of either to the person who was before such forfeiture the holder thereof or entitled thereto or to any other person on such terms and in such manner as the Board thinks fit.                                                                                                   | Forfeited shares may be sold, etc.                                |
| (2)     | At any time before a sale, re-allotment or disposal as aforesaid, the Board may cancel the forfeiture on such terms as it thinks fit.                                                                                                                                                                                                                                                                     | Cancellation of forfeiture                                        |
| 51. (1) | A person whose shares have been forfeited shall cease to be a member in respect of the forfeited shares, but shall, notwithstanding the forfeiture, remain liable to pay, and shall pay, to the Company all monies which, at the date of forfeiture, were presently payable by him to the Company in respect of the shares.                                                                               | Members still liable to pay money owing at the time of forfeiture |
| (2)     | The liability of such person shall cease if and when the Company shall have received payment in full of all such monies in respect of the shares.                                                                                                                                                                                                                                                         | Cesser of liability                                               |
| 52. (1) | A duly verified declaration in writing that the declarant is a director, the manager or the secretary of the Company, and that a share in the Company has been duly forfeited on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the share;                                                                  | Certificate of forfeiture                                         |
| (2)     | The Company may receive the consideration, if any, given for the share on any sale, re-allotment or disposal thereof and may execute a transfer of the share in favour of the person to whom the share is sold or disposed of;                                                                                                                                                                            | Title of purchaser and transferee of forfeited shares             |
| (3)     | The transferee shall thereupon be registered as the holder of the share; and                                                                                                                                                                                                                                                                                                                              | Transferee to be registered as holder                             |
| (4)     | The transferee shall not be bound to see to the application of the purchase money, if any, nor shall his title to the share be affected by any irregularity or invalidity in the proceedings in reference to the forfeiture, sale, re-allotment or disposal of the share.                                                                                                                                 | Transferee not affected                                           |
| 53.     | Upon any sale after forfeiture or for enforcing a Lien in exercise of the powers hereinabove given, the Board may, if necessary, appoint some person to execute an instrument for transfer of the shares sold and cause the purchaser's name to be                                                                                                                                                        | Validity of sales                                                 |

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|                              | entered in the register of members in respect of the shares sold and after his name has been entered in the register of members in respect of such shares the validity of the sale shall not be impeached by any person.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                            |
| 54.                          | Upon any sale, re-allotment or other disposal under the provisions of the preceding Articles, the certificate(s), if any, originally issued in respect of the relative shares shall (unless the same shall on demand by the Company has been previously surrendered to it by the defaulting member) stand cancelled and become null and void and be of no effect, and the Board shall be entitled to issue a duplicate certificate(s) in respect of the said shares to the person(s) entitled thereto.                                                                                                                                                                                                                                                                                                                                                                                   | Cancellation of share certificate in respect of forfeited shares                           |
| 55.                          | The Board may, subject to the provisions of the Act, accept a surrender of any share from or by any member desirous of surrendering them on such terms as they think fit.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Surrender of share certificates                                                            |
| 56.                          | The provisions of these Articles as to forfeiture shall apply in the case of non-payment of any sum which, by the terms of issue of a share, becomes payable at a fixed time, whether on account of the nominal value of the share or by way of premium, as if the same had been payable by virtue of a call duly made and notified.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Sums deemed to be calls                                                                    |
| 57.                          | The provisions of these Articles relating to forfeiture of shares shall <i>mutatis mutandis</i> apply to any other securities including debentures of the Company.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Provisions as to forfeiture of shares to apply <i>mutatis mutandis</i> to debentures, etc. |
| <b>Borrowing Powers</b>      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                            |
| 58.                          | Subject to the provisions of the Act and these Articles, the Board may from time to time, at its own discretion, borrow monies by passing a resolution at meetings of the Board; provided however, that if the monies to be borrowed, together with the money already borrowed by the Company exceeds the aggregate of the paid-up share capital and free reserves and securities premium of the Company, then such borrowing must be approved by way a special resolution in accordance with the provisions of the Act.                                                                                                                                                                                                                                                                                                                                                                 | Power of the Board to borrow monies                                                        |
| <b>Alteration of capital</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                            |
| 59.                          | Subject to the provisions of the Act, the Company may, by ordinary resolution -<br>(a) increase the share capital by such sum, to be divided into shares of such amount as it thinks expedient;<br>(b) consolidate and divide all or any of its share capital into shares of larger amount than its existing shares:<br>Provided that any consolidation and division which results in changes in the voting percentage of members shall require applicable approvals under the Act;<br>(c) convert all or any of its fully paid-up shares into stock, and reconvert that stock into fully paid-up shares of any denomination;<br>(d) sub-divide its existing shares or any of them into shares of smaller amount than is fixed by the Memorandum;<br>(e) cancel any shares which, at the date of the passing of the resolution, have not been taken or agreed to be taken by any person. | Power to alter share capital                                                               |
| 60.                          | Where shares are converted into stock:<br>(a) the holders of stock may transfer the same or any part thereof in the same manner as, and subject to the same Articles under which, the shares from                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Right of stockholders                                                                      |

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|     | <p>which the stock arose might before the conversion have been transferred, or as near thereto as circumstances admit:</p> <p>Provided that the Board may, from time to time, fix the minimum amount of stock transferable, so, however, that such minimum shall not exceed the nominal amount of the shares from which the stock arose;</p> <p>(b) the holders of stock shall, according to the amount of stock held by them, have the same rights, privileges and advantages as regards dividends, voting at meetings of the Company, and other matters, as if they held the shares from which the stock arose; but no such privilege or advantage (except participation in the dividends and profits of the Company and in the assets on winding up) shall be conferred by an amount of stock which would not, if existing in shares, have conferred that privilege or advantage;</p> <p>(c) such of these Articles of the Company as are applicable to paid-up shares shall apply to stock and the words “<b>share</b>” and “<b>shareholder</b>”/ “<b>member</b>” shall include “<b>stock</b>” and “<b>stock-holder</b>” respectively.</p> |                                                                    |
| 61. | <p>The Company may, by resolution as prescribed by the Act, reduce in any manner and in accordance with the provisions of the Act and the Rules, -</p> <p>(a) its share capital; and/or</p> <p>(b) any capital redemption reserve account; and/or</p> <p>(c) any securities premium account; and/or</p> <p>(d) any other reserve in the nature of share capital.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Reduction of capital                                               |
| 62. | Where two or more persons are registered as joint holders (not more than three) of any share, they shall be deemed (so far as the Company is concerned) to hold the same as joint tenants with benefits of survivorship, subject to the following and other provisions contained in these Articles:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Joint holders                                                      |
|     | (a) The joint-holders of any share shall be liable severally as well as jointly for and in respect of all calls or instalments and other payments which ought to be made in respect of such share.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Liability of Joint holders                                         |
|     | (b) On the death of any one or more of such joint-holders, the survivor or survivors shall be the only person or persons recognized by the Company as having any title to the share but the Board may require such evidence of death as they may deem fit, and nothing herein contained shall be taken to release the estate of a deceased joint-holder from any liability on shares held by him jointly with any other person.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Death of one or more joint-holders                                 |
|     | (c) Any one of such joint holders may give effectual receipts of any dividends, interests or other moneys payable in respect of such share.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Receipt of one Sufficient                                          |
|     | (d) Only the person whose name stands first in the register of members as one of the joint-holders of any share shall be entitled to the delivery of certificate, if any, relating to such share or to receive notice (which term shall be deemed to include all relevant documents) and any notice served on or sent to such person shall be deemed service on all the joint-holders.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Delivery of certificate and giving of notice to first named holder |
|     | (e) (i) Any one of two or more joint-holders may vote at any meeting either personally or by attorney or by proxy in respect of such shares as if he were solely entitled thereto and if more than one of such joint holders be present at any meeting personally or by proxy or by attorney then that one of such persons so present whose name stands first or higher (as the case may be) on the register in respect of such shares shall alone be entitled to vote in respect thereof.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Vote of joint holders                                              |



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|                                  | (ii) Several executors or administrators of a deceased member in whose (deceased member) sole name any share stands, shall for the purpose of this clause be deemed joint-holders.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Executors or administrators as joint holders                                                     |
|                                  | (f) The provisions of these Articles relating to joint holders of shares shall <i>mutatis mutandis</i> apply to any other securities including debentures of the Company registered in joint names.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Provisions as to joint holders as to shares to apply <i>mutatis mutandis</i> to debentures, etc. |
| <b>Capitalization of profits</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                  |
| 63.                              | (1) The Company by ordinary resolution in general meeting may, upon the recommendation of the Board, resolve –<br><br>(a) That it is desirable to capitalize any part of the amount for the time being standing to the credit of any of the Company's reserve accounts, or to the credit of the profit and loss account, or otherwise available for distribution; and<br><br>(b) That such sum be accordingly set free for distribution in the manner specified in clause(2) below amongst the members who would have been entitled thereto, if distributed by way of dividend and in the same proportions.                                                                                                                                   | Capitalization                                                                                   |
|                                  | (2) The sum aforesaid shall not be paid in cash but shall be applied, subject to the provision contained in clause (3) below, either in or towards:<br><br>(a) Paying up any amounts for the time being unpaid on any shares held by such members respectively;<br><br>(b) Paying up in full, unissued shares or other securities of the Company to be allotted and distributed, credited as fully paid-up, to and amongst such members in the proportions aforesaid;<br><br>(c) Partly in the way specified in sub-clause (a) and partly in that specified in sub-clause (b).                                                                                                                                                                | Sum how applied                                                                                  |
|                                  | (3) A securities premium account and a capital redemption reserve account or any other permissible reserve account may, for the purposes of this Article, be applied in the paying up of unissued shares to be issued to members of the Company as fully paid bonus shares;                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                  |
|                                  | (4) The Board shall give effect to the resolution passed by the Company in pursuance of these Article.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                  |
| 64.                              | (1) Whenever such a resolution as aforesaid shall have been passed the Board shall –<br><br>(a) Make all appropriations and applications of the amounts resolved to be capitalized thereby, and all allotments and issues of fully paid shares or other securities, if any; and<br><br>(b) Generally do all acts and things required to give effect thereto.                                                                                                                                                                                                                                                                                                                                                                                  | Powers of the Board for capitalization                                                           |
|                                  | (2) The Board shall have power -<br><br>(a) To make such provisions, by the issue of fractional certificates/ coupons or by payment in cash or otherwise as it thinks fit, for the case of shares or other securities becoming distributable in fractions; and<br><br>(b) To authorize any person to enter, on behalf of all the members entitled thereto, into an agreement with the Company providing for the allotment to them respectively, credited as fully paid-up, of any further shares or other securities to which they may be entitled upon such capitalization, or as the case may require, for the payment by the Company on their behalf, by the application thereto of their respective proportions of profits resolved to be | Board's power to issue fractional certificate/ coupon etc.                                       |

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|                                        | capitalized, of the amount or any part of the amounts remaining unpaid on their existing shares.                                                                                                                                                                                                                                                                                                                                                                   |                                                                            |
| (3)                                    | Any agreement made under such authority shall be effective and binding on such members.                                                                                                                                                                                                                                                                                                                                                                            | Agreement binding on members                                               |
| <b>Buy-back of shares</b>              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                            |
| 65.                                    | Notwithstanding anything contained in these Articles but subject to all applicable provisions of the Act or any other Applicable Laws for the time being in force, the Company may purchase its own shares or other specified securities.                                                                                                                                                                                                                          | Buy-back of shares                                                         |
| <b>General meetings</b>                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                            |
| 66.                                    | All general meetings other than annual general meeting shall be called extraordinary general meeting.                                                                                                                                                                                                                                                                                                                                                              | Extraordinary general meeting                                              |
| 67.                                    | The Board may, whenever it thinks fit, call an extraordinary general meeting.                                                                                                                                                                                                                                                                                                                                                                                      | Powers of Board to call extraordinary general meeting                      |
| <b>Proceedings at general meetings</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                            |
| 68.                                    | No business shall be transacted at any general meeting unless a quorum of members is present at the time when the meeting proceeds to business.                                                                                                                                                                                                                                                                                                                    | Presence of Quorum                                                         |
| 69.                                    | No business shall be discussed or transacted at any general meeting except election of Chairperson whilst the chair is vacant.                                                                                                                                                                                                                                                                                                                                     | Business confined to election of Chairperson whilst chair vacant           |
| 70.                                    | The quorum for a general meeting shall be as provided in the Act.                                                                                                                                                                                                                                                                                                                                                                                                  | Quorum for general meeting                                                 |
| 71.                                    | If at any meeting no director is willing to act as Chairperson or if no director is present within fifteen minutes after the time appointed for holding the meeting, the members present shall, by poll or electronically, choose one of their members to be Chairperson of the meeting.                                                                                                                                                                           | Members to elect a Chairperson                                             |
| 72.                                    | On any business at any general meeting, in case of an equality of votes, whether on a show of hands or electronically or on a poll, the Chairperson shall have a second or casting vote.                                                                                                                                                                                                                                                                           | Casting vote of Chairperson at general meeting                             |
| 73. (1)                                | The Company shall cause minutes of the proceedings of every general meeting of any class of members or creditors and every resolution passed by postal ballot to be prepared and signed in such manner as may be prescribed by the Rules and kept by making within thirty days of the conclusion of every such meeting concerned or passing of resolution by postal ballot entries thereof in books kept for that purpose with their pages consecutively numbered. | Minutes of proceedings of meetings and resolutions passed by postal ballot |
| (2)                                    | There shall not be included in the minutes any matter which, in the opinion of the Chairperson of the meeting –<br>(a) is, or could reasonably be regarded, as defamatory of any person; or<br>(b) is irrelevant or immaterial to the proceedings; or<br>(c) is detrimental to the interests of the Company.                                                                                                                                                       | Certain matters not to be included in Minutes                              |
| (3)                                    | The Chairperson shall exercise an absolute discretion in regard to the inclusion or non-inclusion of any matter in the minutes on the grounds specified in the aforesaid clause.                                                                                                                                                                                                                                                                                   | Discretion of Chairperson in relation to Minutes                           |

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|                               | (4) | The minutes of the meeting kept in accordance with the provisions of the Act shall be evidence of the proceedings recorded therein.                                                                                                                                                                                                                                                                          | Minutes to be Evidence                           |
| 74.                           | (1) | The books containing the minutes of the proceedings of any general meeting of the Company or a resolution passed by postal ballot shall: <ol style="list-style-type: none"> <li>be kept at the registered office of the Company; and</li> <li>be open to inspection of any member without charge, during business hours on all working days.</li> </ol>                                                      | Inspection of minute books of general meeting    |
|                               | (2) | Any member shall be entitled to be furnished, within the time prescribed by the Act, after he has made a request in writing in that behalf to the Company and on payment of such fees as may be fixed by the Board, with a copy of any minutes referred to in clause (1) above.                                                                                                                              | Members may obtain copy of minutes               |
| <b>Adjournment of meeting</b> |     |                                                                                                                                                                                                                                                                                                                                                                                                              |                                                  |
| 75.                           | (1) | The Chairperson may, <i>suo motu</i> , adjourn the meeting from time to time and from place to place.                                                                                                                                                                                                                                                                                                        | Chairperson may adjourn the meeting              |
|                               | (2) | No business shall be transacted at any adjourned meeting other than the business left unfinished at the meeting from which the adjournment took place.                                                                                                                                                                                                                                                       | Business at adjourned meeting                    |
|                               | (3) | When a meeting is adjourned for thirty days or more, notice of the adjourned meeting shall be given as in the case of an original meeting.                                                                                                                                                                                                                                                                   | Notice of adjourned meeting                      |
|                               | (4) | Save as aforesaid, and save as provided in the Act, it shall not be necessary to give any notice of an adjournment or of the business to be transacted at an adjourned meeting.                                                                                                                                                                                                                              | Notice of adjourned meeting not required         |
| <b>Voting rights</b>          |     |                                                                                                                                                                                                                                                                                                                                                                                                              |                                                  |
| 76.                           |     | Subject to any rights or restrictions for the time being attached to any class or classes of shares - <ol style="list-style-type: none"> <li>on a show of hands, every member present in person shall have one vote; and</li> <li>on a poll, the voting rights of members shall be in proportion to his share in the paid-up Equity Share capital of the company.</li> </ol>                                 | Entitlement to vote on show of hands and on poll |
| 77.                           |     | A member may exercise his vote at a meeting by electronic means in accordance with the Act and shall vote only once.                                                                                                                                                                                                                                                                                         | Voting through electronic means                  |
| 78.                           | (1) | In the case of joint holders, the vote of the senior who tenders a vote, whether in person or by proxy, shall be accepted to the exclusion of the votes of the other joint holders.                                                                                                                                                                                                                          | Vote of joint holders                            |
|                               | (2) | For this purpose, seniority shall be determined by the order in which the names stand in the register of members.                                                                                                                                                                                                                                                                                            | Seniority of names                               |
| 79.                           |     | A member of unsound mind, or in respect of whom an order has been made by any court having jurisdiction in lunacy, may vote, whether on a show of hands or on a poll, by his committee or other legal guardian, and any such committee or guardian may, on a poll, vote by proxy. If any member be a minor, the vote in respect of his share or shares shall be by his guardian or any one of his guardians. | How members non compos mentis and minor may vote |
| 80.                           |     | Any business other than that upon which a poll has been demanded may be proceeded with, pending the taking of the poll.                                                                                                                                                                                                                                                                                      | Business may proceed pending poll                |
| 81.                           |     | No member shall be entitled to vote at any general meeting unless all calls or other sums presently payable by him in respect of shares in the Company have been paid or in regard to which the Company has exercised any right of Lien.                                                                                                                                                                     | Restriction on voting rights                     |

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| 82.                       | A member is not prohibited from exercising his voting on the ground that he has not held his share or other interest in the Company for any specified period preceding the date on which the vote is taken, or on any other ground not being a ground set out in the preceding Article.                                                                                                                                                                                                                                                                      | Restriction on exercise of voting rights in other cases to be void |
| 83.                       | Any member whose name is entered in the register of members of the Company shall enjoy the same rights and be subject to the same liabilities as all other members of the same class.                                                                                                                                                                                                                                                                                                                                                                        | Equal rights of members                                            |
| <b>Proxy</b>              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                    |
| 84. (1)                   | Any member entitled to attend and vote at a general meeting may do so either personally or through his constituted attorney or through another person as a proxy on his behalf, for that meeting.                                                                                                                                                                                                                                                                                                                                                            | Member may vote in person or otherwise                             |
| (2)                       | The instrument appointing a proxy and the power-of attorney or other authority, if any, under which it is signed or a notarized copy of that power or authority, shall be deposited at the registered office of the Company not less than 48 hours before the time for holding the meeting or adjourned meeting at which the person named in the instrument proposes to vote, and in default the instrument of proxy shall not be treated as valid.                                                                                                          | Proxies when to be deposited                                       |
| 85.                       | An instrument appointing a proxy shall be in the form as prescribed in the Rules.                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Form of proxy                                                      |
| 86.                       | A vote given in accordance with the terms of an instrument of proxy shall be valid, notwithstanding the previous death or insanity of the principal or the revocation of the proxy or of the authority under which the proxy was executed, or the transfer of the shares in respect of which the proxy is given:<br><br>Provided that no intimation in writing of such death, insanity, revocation or transfer shall have been received by the Company at its office before the commencement of the meeting or adjourned meeting at which the proxy is used. | Proxy to be valid notwithstanding death of the principal           |
| <b>Board of Directors</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                    |
| 87.                       | Unless otherwise determined by the Company in general meeting, the number of directors shall not be less than 3 (three) and shall not be more than 15 (fifteen).<br><br><b>The First Directors of the Company are :</b><br><br>1. Shri Manibhai Shivabhai Patel<br><br>2. Shri Manubhai Shivabhai Patel<br><br>3. Shri Hasmukhbhai Shivabhai Patel<br><br>4. Shri Ishwarbhai Zaverbhai Patel                                                                                                                                                                 | Board of Directors                                                 |
| 88.                       | The Directors shall not be required to hold any qualification shares in the Company.                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                    |
| 88A (1)                   | The Board of Directors shall appoint the Chairperson of the Company.<br><br>The same individual may, at the same time, be appointed as the Chairperson as well as the Managing Director of the Company.                                                                                                                                                                                                                                                                                                                                                      | Chairperson and Managing Director                                  |
| (2)                       | The Board shall have the power to determine the directors whose period of office is or is not liable to determination by retirement of directors by rotation.                                                                                                                                                                                                                                                                                                                                                                                                | Directors not liable to retire by rotation                         |
| 89. (1)                   | The remuneration of the directors shall, in so far as it consists of a monthly payment, be deemed to accrue from day-to-day.                                                                                                                                                                                                                                                                                                                                                                                                                                 | Remuneration of Directors                                          |

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|                                                  | (2) The remuneration payable to the directors, including manager, if any, shall be determined in accordance with and subject to the provisions of the Act by an ordinary resolution passed by the Company in general meeting.                                                                                                                                                                                                                                                                                                                                                                                                                      | Remuneration to require members' consent |
|                                                  | (3) In addition to the remuneration payable to them in pursuance of the Act, the directors may be paid all travelling, hotel and other expenses properly incurred by them-<br><br>(a) in attending and returning from meetings of the Board of Directors or any committee thereof or general meetings of the Company; or<br><br>(b) in connection with the business of the Company.                                                                                                                                                                                                                                                                | Travelling and other expenses            |
|                                                  | (4) Subject to the provisions of these Articles and the provisions of the Act, the Board may, decide to pay a Director out of funds of the Company by way of sitting fees, within the ceiling prescribed under the Act, a sum to be determined by the Board for each meeting of the Board or any committee or sub-committee thereof attended by him in addition to his traveling, boarding and lodging and other expenses incurred                                                                                                                                                                                                                 | Sitting Fees                             |
| <b>APPOINTMENT AND REMUNERATION OF DIRECTORS</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                          |
| 90.                                              | Subject to the provisions of the Act and these Articles, the Board of Directors, may from time to time, appoint one or more of the Directors to be Managing Directors or other whole-time Director(s) of the Company, for a term not exceeding five years at a time and may, from time to time, (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office and appoint another or others in his or their place or places and the remuneration of Managing or Whole-Time Director(s) by way of salary and commission shall be in accordance with the relevant provisions of the Act. | Appointment                              |
| 91.                                              | Subject to the provisions of the Act, the Board shall appoint Independent Directors, who shall have appropriate experience and qualifications to hold a position of this nature on the Board.                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Independent Director                     |
| 92.                                              | Subject to the provisions of section 196, 197 and 188 read with Schedule V to the Act, the Directors shall be paid such further remuneration, whether in the form of monthly payment or by a percentage of profit or otherwise, as the Company in General meeting may, from time to time, determine and such further remuneration shall be divided among the Directors in such proportion and in such manner as the Board may, from time to time, determine and in default of such determination shall be divided among the Directors equally or if so determined paid on a monthly basis.                                                         | Remuneration                             |
| 93.                                              | Subject to the provisions of these Articles, and the provisions of the Act, if any Director, being willing, shall be called upon to perform extra service or to make any special exertions in going or residing away from the place of his normal residence for any of the purposes of the Company or has given any special attendance for any business of the Company, the Company may remunerate the Director so doing either by a fixed sum or otherwise as may be determined by the Director                                                                                                                                                   | Payment for Extra Service                |
| 94.                                              | All cheques, promissory notes, drafts, hundis, bills of exchange and other negotiable instruments, and all receipts for monies paid to the Company, shall be signed, drawn, accepted, endorsed, or otherwise executed, as the case may be, by such person and in such manner as the Board shall from time to time by resolution determine.                                                                                                                                                                                                                                                                                                         | Execution of negotiable instruments      |
| 95. (1)                                          | Subject to the provisions of the Act, the Board shall have power at any time, and from time to time, to appoint a person as an additional director, provided the number of the directors and additional directors together shall not at any time exceed the maximum strength fixed for the Board by the Articles.                                                                                                                                                                                                                                                                                                                                  | Appointment of additional directors      |

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|                                 | (2) | Such person shall hold office only up to the date of the next annual general meeting of the Company but shall be eligible for appointment by the Company as a director at that meeting subject to the provisions of the Act.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Duration of office of additional director                       |
| 96.                             | (1) | The Board may appoint an alternate director to act for a director (hereinafter in this Article called “the Original Director”) during his absence for a period of not less than three months from India. No person shall be appointed as an alternate director for an independent director unless he is qualified to be appointed as an independent director under the provisions of the Act.                                                                                                                                                                                                                                                                                                                                                                                                            | Appointment of alternate director                               |
|                                 | (2) | An alternate director shall not hold office for a period longer than that permissible to the Original Director in whose place he has been appointed and shall vacate the office if and when the Original Director returns to India                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Duration of office of alternate director                        |
|                                 | (3) | If the term of office of the Original Director is determined before he returns to India the automatic reappointment of retiring directors in default of another appointment shall apply to the Original Director and not to the alternate director.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Re-appointment provisions applicable to Original Director       |
| 97.                             | (1) | If the office of any director appointed by the Company in general meeting is vacated before his term of office expires in the normal course, the resulting casual vacancy may, be filled by the Board of Directors at a meeting of the Board.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Appointment of director to fill a casual vacancy                |
|                                 | (2) | The director so appointed shall hold office only up to the date upto which the director in whose place he is appointed would have held office if it had not been vacated.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Duration of office of Director appointed to fill casual vacancy |
| <b>Powers of Board</b>          |     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                 |
| 98.                             |     | The management of the business of the Company shall be vested in the Board and the Board may exercise all such powers, and do all such acts and things, as the Company is by the Memorandum or otherwise authorized to exercise and do, and, not hereby or by the statute or otherwise directed or required to be exercised or done by the Company in general meeting but subject nevertheless to the provisions of the Act and other Applicable Laws and of the Memorandum and these Articles and to any regulations, not being inconsistent with the Memorandum and these Articles or the Act, from time to time made by the Company in general meeting provided that no such regulation shall invalidate any prior act of the Board which would have been valid if such regulation had not been made. | General powers of the Company vested in Board                   |
| <b>Proceedings of the Board</b> |     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                 |
| 99.                             | (1) | The Board of Directors may meet for the conduct of business, adjourn and otherwise regulate its meetings, as it thinks fit.<br><br>Provided, that the Board of Directors shall hold meetings at least once in every three months and at least four times every calendar year.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | When meeting to be convened                                     |
|                                 | (2) | The Chairperson or any one Director with the previous consent of the Chairperson may, or the company secretary on the direction of the Chairperson shall, at any time, summon a meeting of the Board.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Who may summon Board meeting                                    |
|                                 | (3) | The quorum for a Board meeting shall be as provided in the Act.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Quorum for Board meetings                                       |
|                                 | (4) | The participation of directors in a meeting of the Board may be either in person or through video conferencing or audio visual means or teleconferencing, as may be prescribed by the Rules or permitted under Applicable Laws.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Participation at Board meetings                                 |
|                                 | (5) | At least 7 (seven) Days’ written notice shall be given in writing to every Director by hand delivery or by speed-post or by registered post or by facsimile or by email or by any other electronic means, either (i) in writing, or (ii) by fax, e-mail or other approved electronic communication, receipt of which shall be confirmed in writing as soon as is reasonably practicable, to each Director, setting out the                                                                                                                                                                                                                                                                                                                                                                               | Notice of Board meetings                                        |

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|      | agenda for the meeting in reasonable detail and attaching the relevant papers to be discussed at the meeting and all available data and information relating to matters to be discussed at the meeting except as otherwise agreed in writing by all the Directors.                                                                                                                                                                                                                                              |                                                                        |
| 100. | (1) Save as otherwise expressly provided in the Act, questions arising at any meeting of the Board shall be decided by a majority of votes.                                                                                                                                                                                                                                                                                                                                                                     | Questions at Board meeting how decided                                 |
|      | (2) In case of an equality of votes, the Chairperson of the Board, if any, shall have a second or casting vote.                                                                                                                                                                                                                                                                                                                                                                                                 | Casting vote of Chairperson at Board meeting                           |
| 101. | The continuing directors may act notwithstanding any vacancy in the Board; but, if and so long as their number is reduced below the quorum fixed by the Act for a meeting of the Board, the continuing directors or director may act for the purpose of increasing the number of directors to that fixed for the quorum, or of summoning a general meeting of the Company, but for no other purpose.                                                                                                            | Directors not to act when number falls below minimum                   |
| 102. | (1) The Chairperson of the Company shall be the Chairperson at meetings of the Board. In his absence, the Board may elect a Chairperson of its meetings and determine the period for which he is to hold office.                                                                                                                                                                                                                                                                                                | Who to preside at meetings of the Board                                |
|      | (2) If no such Chairperson is elected, or if at any meeting the Chairperson is not present within fifteen minutes after the time appointed for holding the meeting, the directors present may choose one of their number to be Chairperson of the meeting                                                                                                                                                                                                                                                       | Directors to elect a Chairperson                                       |
| 103. | (1) The Board may, subject to the provisions of the Act, delegate any of its powers to Committees consisting of such member or members of its body as it thinks fit.                                                                                                                                                                                                                                                                                                                                            | Delegation of powers                                                   |
|      | (2) Any Committee so formed shall, in the exercise of the powers so delegated, conform to any regulations that may be imposed on it by the Board.                                                                                                                                                                                                                                                                                                                                                               | Committee to conform to Board regulations                              |
|      | (3) The participation of directors in a meeting of the Committee may be either in person or through video conferencing or audio visual means or teleconferencing, as may be prescribed by the Rules or permitted under Applicable Laws.                                                                                                                                                                                                                                                                         | Participation at Committee meetings                                    |
| 104. | (1) A Committee may elect a Chairperson of its meetings unless the Board, while constituting a Committee, has appointed a Chairperson of such Committee.                                                                                                                                                                                                                                                                                                                                                        | Chairperson of Committee                                               |
|      | (2) If no such Chairperson is elected, or if at any meeting the Chairperson is not present within fifteen minutes after the time appointed for holding the meeting, the members present may choose one of their members to be Chairperson of the meeting.                                                                                                                                                                                                                                                       | Who to preside at meetings of Committee                                |
| 105. | (1) A Committee may meet and adjourn as it thinks fit.                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Committee to meet                                                      |
|      | (2) Questions arising at any meeting of a Committee shall be determined by a majority of votes of the members present.                                                                                                                                                                                                                                                                                                                                                                                          | Questions at Committee meeting how decided                             |
|      | (3) In case of an equality of votes, the Chairperson of the Committee shall have a second or casting vote.                                                                                                                                                                                                                                                                                                                                                                                                      | Casting vote of Chairperson at Committee meeting                       |
| 106. | All acts done in any meeting of the Board or of a Committee thereof or by any person acting as a director, shall, notwithstanding that it may be afterwards discovered that there was some defect in the appointment of any one or more of such directors or of any person acting as aforesaid, or that they or any of them were disqualified or that his or their appointment had terminated, be as valid as if every such director or such person had been duly appointed and was qualified to be a director. | Acts of Board or Committee valid notwithstanding defect of appointment |
| 107. | Save as otherwise expressly provided in the Act, a resolution in writing, signed, whether manually or by secure electronic mode, by a majority of the members of the Board or of a Committee thereof, for the time being entitled to receive notice                                                                                                                                                                                                                                                             | Passing of resolution by Circulation                                   |

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|                                                                                        | of a meeting of the Board or Committee, shall be valid and effective as if it had been passed at a meeting of the Board or Committee, duly convened and held.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                  |
| <b>Chief Executive Officer, Manager, Company Secretary and Chief Financial Officer</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                  |
| 108.                                                                                   | (1) Subject to the provisions of the Act, -<br><br>A chief executive officer, manager, company secretary and chief financial officer may be appointed by the Board for such term, at such remuneration and upon such conditions as it may think fit; and any chief executive officer, manager, company secretary and chief financial officer so appointed may be removed by means of a resolution of the Board; the Board may appoint one or more chief executive officers for its multiple businesses.                                                                                                                                                                                                                                                                                                                                                                                                                             | Chief Executive Officer, etc.                    |
|                                                                                        | (2) A director may be appointed as chief executive officer, manager, company secretary or chief financial officer.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Director may be chief executive officer, etc.    |
| <b>Registers</b>                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                  |
| 109.                                                                                   | The Company shall keep and maintain at its registered office all statutory registers namely, register of charges, register of members, register of debenture holders, register of any other security holders, the register and index of beneficial owners and annual return, register of loans, guarantees, security and acquisitions, register of investments not held in its own name and register of contracts and arrangements for such duration as the Board may, unless otherwise prescribed, decide, and in such manner and containing such particulars as prescribed by the Act and the Rules.<br><br>The registers and copies of annual return shall be open for inspection during business hours on all working days, at the registered office of the Company by the persons entitled thereto on payment, where required, of such fees as may be fixed by the Board but not exceeding the limits prescribed by the Rules. | Statutory registers                              |
| 110.                                                                                   | (1) The Company may exercise the powers conferred on it by the Act with regard to the keeping of a foreign register; and the Board may (subject to the provisions of the Act) make and vary such regulations as it may think fit respecting the keeping of any such register.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Foreign register                                 |
|                                                                                        | (2) The foreign register shall be open for inspection and may be closed, and extracts may be taken therefrom and copies thereof may be required, in the same manner, mutatis mutandis, as is applicable to the register of members.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                  |
| <b>Dividends and Reserve</b>                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                  |
| 111.                                                                                   | The Company in general meeting may declare dividends, but no dividend shall exceed the amount recommended by the Board but the Company in general meeting may declare a lesser dividend.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Company in general meeting may declare dividends |
| 112.                                                                                   | Subject to the provisions of the Act, the Board may from time to time pay to the members such interim dividends of such amount on such class of shares and at such times as it may think fit.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Interim dividends                                |
| 112A                                                                                   | Subject to the provisions of the Act, the Board may from time to time pay to the members such special dividends of such amount on such class of shares and at such times as it may think fit.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Special dividends                                |
| 113.                                                                                   | (1) The Board may, before recommending any dividend, set aside out of the profits of the Company such sums as it thinks fit as a reserve or reserves which shall, at the discretion of the Board, be applied for any purpose to which the profits of the Company may be properly applied, including provision for meeting contingencies or for equalizing dividends; and pending such application, may, at the like discretion, either be employed in the business of the Company or be invested in                                                                                                                                                                                                                                                                                                                                                                                                                                 | Dividends only to be paid out of profits         |



|                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                             |
|-------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|
|                                     | such investments (other than shares of the Company) as the Board may, from time to time, think fit.                                                                                                                                                                                                                                                                                                                                                   |                                                                                                             |
|                                     | (2) The Board may also carry forward any profits which it may consider necessary not to divide, without setting them aside as a reserve.                                                                                                                                                                                                                                                                                                              | Carry forward of Profits                                                                                    |
| 114.                                | (1) Subject to the rights of persons, if any, entitled to shares with special rights as to dividends, all dividends shall be declared and paid according to the amounts paid or credited as paid on the shares in respect whereof the dividend is paid, but if and so long as nothing is paid upon any of the shares in the Company, dividends may be declared and paid according to the amounts of the shares.                                       | Division of profits                                                                                         |
|                                     | (2) No amount paid or credited as paid on a share in advance of calls shall be treated for the purposes of this Article as paid on the share.                                                                                                                                                                                                                                                                                                         | Payments in advance                                                                                         |
|                                     | (3) All dividends shall be apportioned and paid proportionately to the amounts paid or credited as paid on the shares during any portion or portions of the period in respect of which the dividend is paid; but if any share is issued on terms providing that it shall rank for dividend as from a particular date such share shall rank for dividend accordingly.                                                                                  | Dividends to be apportioned                                                                                 |
| 115.                                | (1) The Board may deduct from any dividend payable to any member all sums of money, if any, presently payable by him to the Company on account of calls or otherwise in relation to the shares of the Company.                                                                                                                                                                                                                                        | No member to receive dividend whilst indebted to the Company and Company's right to reimbursement therefrom |
|                                     | (2) The Board may retain dividends payable upon shares in respect of which any person is, under the Transmission Clause hereinbefore contained, entitled to become a member, until such person shall become a member in respect of such shares.                                                                                                                                                                                                       | Retention of dividends                                                                                      |
| 116.                                | (1) Any dividend, interest or other monies payable in cash in respect of shares may be paid by electronic mode or by cheque or warrant sent through the post directed to the registered address of the holder or, in the case of joint holders, to the registered address of that one of the joint holders who is first named on the register of members, or to such person and to such address as the holder or joint holders may in writing direct. | Dividend how remitted                                                                                       |
|                                     | (2) Every such cheque or warrant shall be made payable to the order of the person to whom it is sent.                                                                                                                                                                                                                                                                                                                                                 | Instrument of Payment                                                                                       |
|                                     | (3) Payment in any way whatsoever shall be made at the risk of the person entitled to the money paid or to be paid. The Company will not be responsible for a payment which is lost or delayed. The Company will be deemed to having made a payment and received a good discharge for it if a payment using any of the foregoing permissible means is made.                                                                                           | Discharge to Company                                                                                        |
| 117.                                | Any one of two or more joint holders of a share may give effective receipts for any dividends, bonuses or other monies payable in respect of such share.                                                                                                                                                                                                                                                                                              | Receipt of one holder sufficient                                                                            |
| 118.                                | No dividend shall bear interest against the Company.                                                                                                                                                                                                                                                                                                                                                                                                  | No interest on dividends                                                                                    |
| 119.                                | The waiver in whole or in part of any dividend on any share by any document shall be effective only if such document is signed by the member (or the person entitled to the share in consequence of the death or bankruptcy of the holder) and delivered to the Company and if or to the extent that the same is accepted as such or acted upon by the Board.                                                                                         | Waiver of dividends                                                                                         |
| <b>UNPAID OR UNCLAIMED DIVIDEND</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                             |
| 120.                                | (1) Where the Company has declared a dividend but which has not been paid or claimed within thirty (30) days from the date of declaration, the Company shall, within seven (7) days from the date of expiry of the said period of thirty (30) days,                                                                                                                                                                                                   | Transfer of unclaimed dividend                                                                              |

|                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |
|-------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|
|                   | transfer the total amount of dividend which remains unpaid or unclaimed, to a special account to be opened by the Company in that behalf in any scheduled bank subject to the applicable provisions of the Act and the Rules made thereunder.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                      |
| (2)               | <p>The Company shall, within a period of ninety days of making any transfer of an amount, as stated above to the unpaid dividend account, prepare a statement containing the names, their last known addresses and the unpaid dividend to be paid to each person and place it on the website of the Company, if any, and also on any other website approved by the Central Government for this purpose, in such form, manner and other particulars as may be prescribed.</p> <p>If any default is made in transferring the total amount referred to in sub-article (1) or any part thereof to the unpaid dividend account of the Company, it shall pay, from the date of such default, interest on so much of the amount as has not been transferred to the said account, at the rate of twelve per cent. per annum and the interest accruing on such amount shall ensure to the benefit of the members of the company in proportion to the amount remaining unpaid to them.</p> <p>Any money transferred to the unpaid dividend account of the Company which remains unpaid or unclaimed for a period of seven (7) years from the date of such transfer, shall be transferred by the Company to the Investor Education and Protection Fund established under section 125 of the Act. Any person claiming to be entitled to an amount may apply to the authority constituted by the Central Government for the payment of the money claimed.</p> <p>All shares in respect of which dividend has not been paid or claimed for 7 (seven) consecutive years or more shall be transferred by the Company in the name of the Investors Education and Protection Fund subject to the provisions of the Act and Rules.</p> | Transfer to IEPF Account             |
| (3)               | No unclaimed or unpaid dividend shall be forfeited by the Board until the claim becomes barred by Applicable Laws.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Forfeiture of unclaimed dividend     |
| <b>Accounts</b>   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |
| 121. (1)          | The books of account and books and papers of the Company, or any of them, shall be open to the inspection of directors in accordance with the applicable provisions of the Act and the Rules.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Inspection by Directors              |
| (2)               | No member (not being a director) shall have any right of inspecting any books of account or books and papers or document of the Company except as conferred by Applicable Laws or authorized by the Board.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Restriction on inspection by members |
| <b>Winding up</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |
| 122.              | Subject to the applicable provisions of the Act and the Rules made thereunder –                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Winding up of Company                |
| (1)               | If the Company shall be wound up, the liquidator may, with the sanction of a special resolution of the Company and any other sanction required by the Act, divide amongst the members, in specie or kind, the whole or any part of the assets of the Company, whether they shall consist of property of the same kind or not.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                      |
| (2)               | For the purpose aforesaid, the liquidator may set such value as he deems fair upon any property to be divided as aforesaid and may determine how such division shall be carried out as between the members or different classes of members.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                      |
| (3)               | The liquidator may, with the like sanction, vest the whole or any part of such assets in trustees upon such trusts for the benefit of the contributories if he considers necessary, but so that no member shall be compelled to accept any shares or other securities whereon there is any liability.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                      |

| Indemnity and Insurance |     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                           |
|-------------------------|-----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------|
| 123.                    | (1) | Subject to the provisions of the Act, every director, managing director, whole-time director, manager, company secretary and other officer of the Company shall be indemnified by the Company out of the funds of the Company, to pay all costs, losses and expenses (including travelling expense) which such director, manager, company secretary and officer may incur or become liable for by reason of any contract entered into or act or deed done by him in his capacity as such director, manager, company secretary or officer or in any way in the discharge of his duties in such capacity including expenses.                                                                                                                                                                                                                                                                                                                                                                                                          | Directors and officers right to indemnity |
|                         | (2) | Subject as aforesaid, every director, managing director, manager, company secretary or other officer of the Company shall be indemnified against any liability incurred by him in defending any proceedings, whether civil or criminal in which judgement is given in his favour or in which he is acquitted or discharged or in connection with any application under applicable provisions of the Act in which relief is given to him by the Court.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                           |
|                         | (3) | The Company may take and maintain any insurance as the Board may think fit on behalf of its present and/or former directors and key managerial personnel for indemnifying all or any of them against any liability for any acts in relation to the Company for which they may be liable but have acted honestly and reasonably.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Insurance                                 |
| Secrecy                 |     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                           |
| 124.                    |     | Every Director, Manager, Auditor, Treasurer, Trustee, Member of a Committee, Officer, Servant, Agent, Account or other person employed in the business of the Company shall, if so required by the Directors, before entering upon his duties, sign a declaration pleading himself to observe strict secrecy respecting all transactions and affairs of the Company with the customers and the state of the accounts with individuals and in matters relating thereto, and shall by such declaration pledge himself not to reveal any of the matter which may come to his knowledge in the discharge of his duties except when required so to do by the Directors or by any meeting or by a Court of Law and except so far as may be necessary in order to comply with any of the provisions in these presents contained.                                                                                                                                                                                                           |                                           |
| General Power           |     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                           |
| 125.                    |     | <p>Wherever in the Act, it has been provided that the Company shall have any right, privilege or authority or that the Company could carry out any transaction only if the Company is so authorized by its Articles, then and in that case this Article authorizes and empowers the Company to have such rights, privileges or authorities and to carry out such transactions as have been permitted by the Act, without there being any specific Article in that behalf herein provided.</p> <p>At any point of time from the date of adoption of these Articles, if the Articles are or become contrary to the provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time (the “<b>Listing Regulations</b>”), the provisions of the Listing Regulations shall prevail over the Articles to such extent and the Company shall discharge all of its obligations as prescribed under the Listing Regulations, from time to time.</p> | General power                             |

## SECTION IX – OTHER INFORMATION

### MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The copies of the following documents and contracts which have been entered or are to be entered into by our Company which are or may be deemed material have been entered or are to be entered into by our Company. These contracts and also the documents for inspection referred to hereunder, are attached to the copy of this Red Herring Prospectus which is filed with the RoC, and will be attached to the copy of the Prospectus which will be filed with the RoC, and will also be available at the following weblink: [www.mbel.in](http://www.mbel.in). Physical copies of the above- mentioned documents referred to hereunder, may be inspected at the Registered Office between 10 a.m. and 5 p.m. on all Working Days from the date of this Red Herring Prospectus until the Bid/Offer Closing Date.

#### Material contracts to the Offer

1. Offer Agreement dated February 17, 2025, entered into among our Company, the Selling Shareholders and the BRLMs, read with the amendment to Offer Agreement dated July 16, 2025.
2. Registrar Agreement dated February 13, 2025, entered into among our Company, the Selling Shareholders and the Registrar to the Offer, read with the amendment to Registrar Agreement dated July 16, 2025.
3. Monitoring Agency Agreement dated July 22, 2025 entered into between our Company and the Monitoring Agency.
4. Cash Escrow and Sponsor Bank(s) Agreement dated July 22, 2025 entered into among our Company, the Selling Shareholders, the BRLMs, the Syndicate Members, the Bankers to the Offer, and the Registrar to the Offer.
5. Share Escrow Agreement dated July 22, 2025 entered into among our Company, the Selling Shareholders, and the Share Escrow Agent.
6. Syndicate Agreement dated July 22, 2025 entered into among our Company, the Selling Shareholders, the BRLMs, the Registrar to the Offer and the Syndicate Members.
7. Underwriting Agreement dated [●] entered into among our Company, the Selling Shareholders and the Underwriters.

#### Material Documents

1. Certified copies of the Memorandum of Association and the Articles of Association, as amended until date.
2. Original certificate of incorporation dated June 16, 1981, issued by RoC.
3. Fresh certificates of incorporation dated November 22, 2006, and March 30, 2011, issued by Registrar of Companies, Gujarat, Dadra and Nagar Haveli.
4. Resolution dated January 18, 2025, passed by the Board authorising the Offer and other related matters.
5. Resolution dated February 12, 2025, passed by the Shareholders authorising the Fresh Issue and other related matters.
6. Resolution dated July 14, 2025, passed by the Board taking on record the participation of the Selling Shareholders in the Offer for Sale and other matters.
7. Resolution dated February 17, 2025, passed by the Board approving the Draft Red Herring Prospectus and certain other related matters.
8. Resolution dated July 24, 2025 passed by the Board approving this Red Herring Prospectus.
9. Consent letters of the Selling Shareholders for participation in the Offer for Sale, as detailed in “*The Offer*” on page 82.
10. Industry report titled “*Assessment of Pre-engineered buildings, structural steel and self-supported roofing industries*” dated July, 2025 issued by CRISIL.
11. Consent letter dated July 15, 2025 issued by Crisil Intelligence, with respect to the CRISIL Report.
12. Revised Memorandum of Understanding dated January 29, 2021, revising the Memorandum of Understanding dated October 7, 2020, entered into between our Company, Modtech, Malav Patel, Chirag Patel, and Kishansinh Gohil, our Company acquired 51% stake in the equity share capital of Modtech.

13. Share Purchase-Cum-Shareholders Agreement (“**SPSHA**”) dated May 24, 2023, with Varun Gajjar, Modtech, and Kishansinh Gohil.
14. The examination report dated July 14, 2025, of the Statutory Auditors on the Restated Consolidated Financial Statements included in this Red Herring Prospectus.
15. Written consent dated July 16, 2025 from M/s Talati & Talati LLP, to include their name as required under section 26 (1) of the Companies Act, 2013 read with SEBI ICDR Regulations, in this Red Herring Prospectus, and as an “expert” as defined under section 2(38) of the Companies Act, 2013 to the extent and in their capacity as our Statutory Auditors, and in respect of their (i) examination report, dated July 14, 2025 on our Restated Consolidated Financial Statements; and (ii) their report dated July 16, 2025 on the statement of special tax benefits available to our Company, Material Subsidiary and Shareholders, in this Red Herring Prospectus and such consent has not been withdrawn as on the date of this Red Herring Prospectus. However, the term “expert” shall not be construed to mean an “expert” as defined under the U.S. Securities Act.
16. Written consent dated July 16, 2025 from the practicing company secretary, Kashyap R. Mehta & Associates, Company Secretaries to be named as an “expert” under Section 2(38) and other applicable provisions of the Companies Act, 2013 in its capacity as practicing company secretary and in respect of their certificate dated July 16, 2025 issued in connection with *inter alia* the share capital buildup and such consent has not been withdrawn as of the date of this Red Herring Prospectus.
17. Written consent from Chetan Brahmania, independent chartered engineer, to include his name as an “expert” under Section 2(38) and other applicable provisions of the Companies Act, 2013 to the extent and in his capacity as a chartered engineer and in respect of his certificate dated July 16, 2025, in relation to the Company’s manufacturing capacities and capacity utilization at all of its manufacturing facilities and the details derived from such certificate and included in this Red Herring Prospectus.
18. Consents of the BRLMs, the Registrar to the Offer, the Syndicate Members, Bankers to the Company, Escrow Collection Bank(s), Public Offer Account Bank(s), Refund Bank(s) and Sponsor Bank(s), Monitoring Agency, the legal counsel to the Offer, our Directors and the Company Secretary and Compliance Officer, to act in their respective capacities.
19. Report on the statement of special tax benefits available to our Company, Material Subsidiary and Shareholders, dated July 16, 2025 issued by the Statutory Auditors.
20. Certificate dated July 24, 2025 the Statutory Auditors, certifying the KPIs of our Company.
21. Certificate dated July 16, 2025, from Kashyap R. Mehta & Associates, Company Secretaries practicing company secretary in relation to the missing and untraceable RoC forms.
22. Certificates dated July 16, 2025, from Talati & Talati LLP, Statutory Auditors, certifying the (i) weighted average price and the average cost of acquisition, (ii) financial indebtedness, and (iii) outstanding dues to creditors and MSMEs.
23. Valuation report dated February 16, 2021, from Tipsons Consultancy Services Private Limited, in relation to the acquisition of Modtech.
24. Valuation report dated May 10, 2023, from Tipsons Consultancy Services Private Limited, in relation to the divestment of Modtech.
25. Consent letter dated July 16, 2025 for the valuation reports in relation to the acquisition and divestment of Modtech issued by Tipsons Consultancy Services Private Limited.
26. Valuation report dated March 22, 2024, from Talati & Talati LLP, in relation to acquisition of Phenix Building Solutions Private Limited.
27. Consent letter dated July 16, 2025 for the valuation report in relation to acquisition of Phenix Building Solutions Private Limited issued by Talati & Talati LLP.
28. Copies of annual reports of our Company for Fiscal 2025, Fiscal 2024 and Fiscal 2023.
29. Tripartite agreement dated May 31, 2019, among our Company, NSDL and the Registrar to the Offer.
30. Tripartite agreement dated May 9, 2024, among our Company, CDSL and the Registrar to the Offer.
31. Due diligence certificate to SEBI from the BRLMs dated February 17, 2025.

32. In-principle listing approvals each dated May 14, 2025 from BSE and NSE, respectively.
33. Final observation letter bearing number SEBI/HO/CFD/RAC-DIL2/P/OW/2025/15617/1 dated June 11, 2025 issued by SEBI.

Any of the contracts or documents mentioned in this Red Herring Prospectus may be amended or modified at any time if so required in the interest of our Company or if required by the other parties, without reference to the Shareholders, subject to compliance with the provisions contained in the Companies Act and other relevant statutes.

## DECLARATION

I hereby confirm, certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, or guidelines, or regulations issued by the Government of India or the rules, guidelines, or regulations issued by the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as amended, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Red Herring Prospectus are contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made or the guidelines or regulations issued thereunder, as the case may be. I further certify that all statements, disclosures and undertakings in this Red Herring Prospectus are true and correct.

### SIGNED BY THE DIRECTOR OF OUR COMPANY

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**Hemant Ishwarlal Modi**

*(Non-Executive Chairman and Independent Director)*

**Place:** Montreux, Switzerland

**Date:** July 24, 2025

## DECLARATION

I hereby confirm, certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, or guidelines, or regulations issued by the Government of India or the rules, guidelines, or regulations issued by the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as amended, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Red Herring Prospectus are contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made or the guidelines or regulations issued thereunder, as the case may be. I further certify that all statements, disclosures and undertakings in this Red Herring Prospectus are true and correct.

### SIGNED BY THE DIRECTOR OF OUR COMPANY

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**Chirag Hasmukhbhai Patel**

*(Joint Managing Director)*

**Place:** Ahmedabad, Gujarat

**Date:** July 24, 2025



## DECLARATION

I hereby confirm, certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, or guidelines, or regulations issued by the Government of India or the rules, guidelines, or regulations issued by the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as amended, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Red Herring Prospectus are contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made or the guidelines or regulations issued thereunder, as the case may be. I further certify that all statements, disclosures and undertakings in this Red Herring Prospectus are true and correct.

### SIGNED BY THE DIRECTOR OF OUR COMPANY

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**Malav Girishbhai Patel**

*(Joint Managing Director)*

**Place:** Ahmedabad, Gujarat

**Date:** July 24, 2025

## DECLARATION

I hereby confirm, certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, or guidelines, or regulations issued by the Government of India or the rules, guidelines, or regulations issued by the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as amended, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Red Herring Prospectus are contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made or the guidelines or regulations issued thereunder, as the case may be. I further certify that all statements, disclosures and undertakings in this Red Herring Prospectus are true and correct.

### SIGNED BY THE DIRECTOR OF OUR COMPANY

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**Vipinbhai Kantilal Patel**

*(Non-Executive Director)*

**Place:** Ahmedabad, Gujarat

**Date:** July 24, 2025

## DECLARATION

I hereby confirm, certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, or guidelines, or regulations issued by the Government of India or the rules, guidelines, or regulations issued by the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as amended, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Red Herring Prospectus are contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made or the guidelines or regulations issued thereunder, as the case may be. I further certify that all statements, disclosures and undertakings in this Red Herring Prospectus are true and correct.

### SIGNED BY THE DIRECTOR OF OUR COMPANY

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**Girishbhai Manibhai Patel**

*(Whole-time Director)*

**Place:** Ahmedabad, Gujarat

**Date:** July 24, 2025

## DECLARATION

I hereby confirm, certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, or guidelines, or regulations issued by the Government of India or the rules, guidelines, or regulations issued by the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as amended, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Red Herring Prospectus are contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made or the guidelines or regulations issued thereunder, as the case may be. I further certify that all statements, disclosures and undertakings in this Red Herring Prospectus are true and correct.

### SIGNED BY THE DIRECTOR OF OUR COMPANY

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**Aditya Vipinbhai Patel**

*(Whole-time Director)*

**Place:** Ahmedabad, Gujarat

**Date:** July 24, 2025

## DECLARATION

I hereby confirm, certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, or guidelines, or regulations issued by the Government of India or the rules, guidelines, or regulations issued by the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as amended, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Red Herring Prospectus are contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made or the guidelines or regulations issued thereunder, as the case may be. I further certify that all statements, disclosures and undertakings in this Red Herring Prospectus are true and correct.

### SIGNED BY THE DIRECTOR OF OUR COMPANY

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**Birva Chirag Patel**

*(Whole-time Director)*

**Place:** Ahmedabad, Gujarat

**Date:** July 24, 2025

## DECLARATION

I hereby confirm, certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, or guidelines, or regulations issued by the Government of India or the rules, guidelines, or regulations issued by the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as amended, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Red Herring Prospectus are contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made or the guidelines or regulations issued thereunder, as the case may be. I further certify that all statements, disclosures and undertakings in this Red Herring Prospectus are true and correct.

### SIGNED BY THE DIRECTOR OF OUR COMPANY

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**Sanjay Shaileshbhai Majmudar**

*(Non-Executive and Non-Independent Director)*

**Place:** Ahmedabad, Gujarat

**Date:** July 24, 2025

## DECLARATION

I hereby confirm, certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, or guidelines, or regulations issued by the Government of India or the rules, guidelines, or regulations issued by the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as amended, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Red Herring Prospectus are contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made or the guidelines or regulations issued thereunder, as the case may be. I further certify that all statements, disclosures and undertakings in this Red Herring Prospectus are true and correct.

### SIGNED BY THE DIRECTOR OF OUR COMPANY

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**Birju Maheshbhai Patel**

*(Independent Director)*

**Place:** Mumbai, Maharashtra

**Date:** July 24, 2025

## DECLARATION

I hereby confirm, certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, or guidelines, or regulations issued by the Government of India or the rules, guidelines, or regulations issued by the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as amended, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Red Herring Prospectus are contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made or the guidelines or regulations issued thereunder, as the case may be. I further certify that all statements, disclosures and undertakings in this Red Herring Prospectus are true and correct.

### SIGNED BY THE DIRECTOR OF OUR COMPANY

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**Udayan Dileep Choksi**

*(Independent Director)*

**Place:** Mumbai, Maharashtra

**Date:** July 24, 2025



## DECLARATION

I hereby confirm, certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, or guidelines, or regulations issued by the Government of India or the rules, guidelines, or regulations issued by the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as amended, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Red Herring Prospectus are contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made or the guidelines or regulations issued thereunder, as the case may be. I further certify that all statements, disclosures and undertakings in this Red Herring Prospectus are true and correct.

### SIGNED BY THE DIRECTOR OF OUR COMPANY

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**Subir Kumar Das**

*(Independent Director)*

**Place:** Ahmedabad, Gujarat

**Date:** July 24, 2025

## DECLARATION

I hereby confirm, certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, or guidelines, or regulations issued by the Government of India or the rules, guidelines, or regulations issued by the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as amended, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Red Herring Prospectus are contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made or the guidelines or regulations issued thereunder, as the case may be. I further certify that all statements, disclosures and undertakings in this Red Herring Prospectus are true and correct.

### SIGNED BY THE DIRECTOR OF OUR COMPANY

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**Sonal Vimal Ambani**

*(Independent Director)*

**Place:** Ahmedabad, Gujarat

**Date:** July 24, 2025

## DECLARATION

I hereby confirm, certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, or guidelines, or regulations issued by the Government of India or the rules, guidelines, or regulations issued by the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as amended, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Red Herring Prospectus are contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made or the guidelines or regulations issued thereunder, as the case may be. I further certify that all statements, disclosures and undertakings in this Red Herring Prospectus are true and correct.

**SIGNED BY THE CHIEF FINANCIAL OFFICER OF OUR COMPANY**

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**Keyur Bachubhai Shah**

**Place:** Ahmedabad, Gujarat

**Date:** July 24, 2025

## DECLARATION

I, Chirag Hasmukhbhai Patel, in my capacity as a Selling Shareholder, hereby confirm, certify and declare that all statements, disclosures, and undertakings made or confirmed by me in this Red Herring Prospectus about or specifically in relation to myself as a Selling Shareholder and portion of the Equity Shares being offered by me in the Offer for Sale, are true and correct. I assume no responsibility, as a Selling Shareholder, for any other statements, disclosures or undertakings including, any of the statements, disclosures or undertakings made or confirmed by or relating to the Company or any other Selling Shareholder or person(s) in this Red Herring Prospectus.

**SIGNED BY** Chirag Hasmukhbhai Patel

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**Place:** Ahmedabad, Gujarat

**Date:** July 24, 2025

## DECLARATION

I, Girishbhai Manibhai Patel, in my capacity as a Selling Shareholder, hereby confirm, certify and declare that all statements, disclosures, and undertakings made or confirmed by me in this Red Herring Prospectus about or specifically in relation to myself as a Selling Shareholder and portion of the Equity Shares being offered by me in the Offer for Sale, are true and correct. I assume no responsibility, as a Selling Shareholder, for any other statements, disclosures or undertakings including, any of the statements, disclosures or undertakings made or confirmed by or relating to the Company or any other Selling Shareholder or person(s) in this Red Herring Prospectus.

**SIGNED BY** Girishbhai Manibhai Patel

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**Place:** Ahmedabad, Gujarat

**Date:** July 24, 2025

## DECLARATION

I, Vipinbhai Kantilal Patel, acting as a Selling Shareholder, hereby confirm, certify and declare that all statements, disclosures, and undertakings made or confirmed by it in this Red Herring Prospectus about or specifically in relation to itself as a Selling Shareholder and portion of the Equity Shares being offered by it in the Offer for Sale, are true and correct. Vipinbhai Kantilal Patel assumes no responsibility, as a Selling Shareholder, for any other statements, disclosures or undertakings including, any of the statements, disclosures or undertakings made or confirmed by or relating to the Company or any other Selling Shareholder or person(s) in this Red Herring Prospectus.

**SIGNED BY** Vipinbhai Kantilal Patel

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**Place:** Ahmedabad, Gujarat

**Date:** July 24, 2025

## DECLARATION

I, Aditya Vipinbhai Patel, in my capacity as a Selling Shareholder, hereby confirm, certify and declare that all statements, disclosures, and undertakings made or confirmed by me in this Red Herring Prospectus about or specifically in relation to myself as a Selling Shareholder and portion of the Equity Shares being offered by me in the Offer for Sale, are true and correct. I assume no responsibility, as a Selling Shareholder, for any other statements, disclosures or undertakings including, any of the statements, disclosures or undertakings made or confirmed by or relating to the Company or any other Selling Shareholder or person(s) in this Red Herring Prospectus.

**SIGNED BY** Aditya Vipinbhai Patel

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**Place:** Ahmedabad, Gujarat

**Date:** July 24, 2025

## DECLARATION

I, Birva Chirag Patel, in my capacity as a Selling Shareholder, hereby confirm, certify and declare that all statements, disclosures, and undertakings made or confirmed by me in this Red Herring Prospectus about or specifically in relation to myself as a Selling Shareholder and portion of the Equity Shares being offered by me in the Offer for Sale, are true and correct. I assume no responsibility, as a Selling Shareholder, for any other statements, disclosures or undertakings including, any of the statements, disclosures or undertakings made or confirmed by or relating to the Company or any other Selling Shareholder or person(s) in this Red Herring Prospectus.

**SIGNED BY** Birva Chirag Patel

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**Place:** Ahmedabad, Gujarat

**Date:** July 24, 2025



## DECLARATION

I, Umaben Girishbhai Patel, in my capacity as a Selling Shareholder, hereby confirm, certify and declare that all statements, disclosures, and undertakings made or confirmed by me in this Red Herring Prospectus about or specifically in relation to myself as a Selling Shareholder and portion of the Equity Shares being offered by me in the Offer for Sale, are true and correct. I assume no responsibility, as a Selling Shareholder, for any other statements, disclosures or undertakings including, any of the statements, disclosures or undertakings made or confirmed by or relating to the Company or any other Selling Shareholder or person(s) in this Red Herring Prospectus.

**SIGNED BY** Umaben Girishbhai Patel

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**Place:** Ahmedabad, Gujarat

**Date:** July 24, 2025