August 11, 2025

The National Stock Exchange of India Ltd
Exchange Plaza, C-1, Block G
Bandra – Kurla Complex
Mumbai 400051

Scrip Symbol: SANSERA

The Department of Corporate Services
BSE Limited,
P.J. Towers, Dalal Street
Mumbai 400001

Scrip Code: 543358

Dear Sir/ Madam

Subject: Investors Presentation

Please find attached a copy of Investors presentation that would be used in the earnings call on August 12, 2025 at 10.00 am (IST) on the Unaudited financial results of the Company for the quarter ended June 30, 2025.

The above presentation will also be made available on the website of our Company at www.sansera.in.

Kindly take the same on your record.

Thanking you,

for Sansera Engineering Limited

Rajesh Kumar Modi
Digitally signed by Rajesh Kumar Modi
Date: 2025.08.11 22:39:05 +05'30'

SANSERA ENGINEERING LTD BANGALORE 560 105

Rajesh Kumar Modi
Company Secretary and Compliance Officer
M.No. F5176

Encls: a/a

Sansera Engineering Ltd

Investor Presentation

August 2025

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Performance Highlights

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Management Commentary

Mr. B R Preetham
Executive Director & CEO

Commenting on the performance Mr. B R Preetham Executive Director & CEO, Sansera Engineering Limited said,

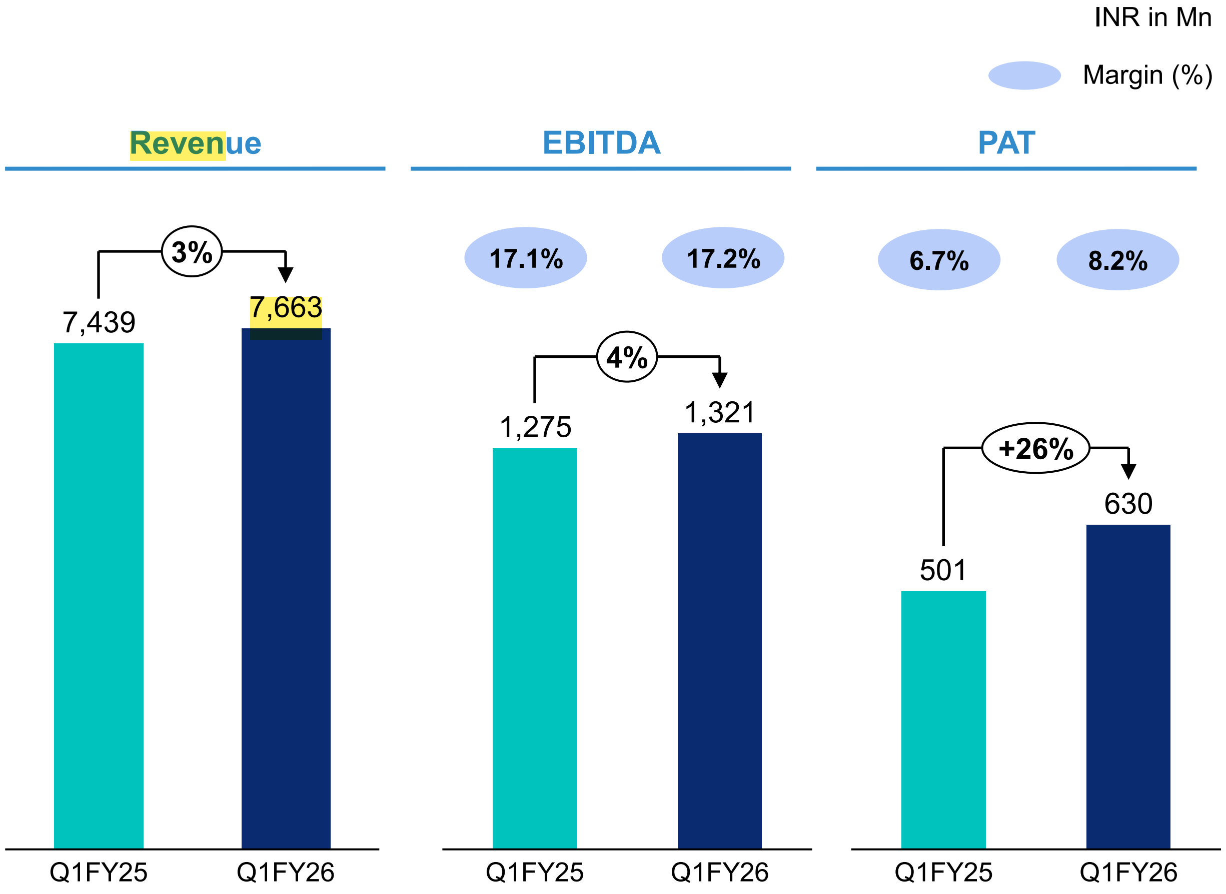
"The quarter reported a topline of INR 7,663 Mn with a YoY growth of 3%. EBITDA Margins stood at 17.2% and PAT at 8.2%. The performance was impacted due to multiple headwinds impacting the overall auto industry growth, both in domestic as well as global markets.

Despite facing multiple challenges, we fared reasonably well due to our well diversified business profile in terms of products, segments as well as geographies. In this uncertain environment, we successfully maintained our profitability levels at 17.2% EBITDA. This reflects our continuous efforts towards enhancing our manufacturing capabilities, strengthening engineering excellence, and driving overall operational efficiencies.

Sansera is an integral part of supply chain for its customers across domestic and global markets and remains focused on consistent performance in both traditional as well as new age components. ADS, which has emerged as an important business segment continues to remain a priority."

Performance Highlights

- During the quarter, the company witnessed mixed performance across regions, leading to variations in the segmental performance
- India Business delivered a growth of 3.7% on a YoY basis, which is broadly in line with the overall industry
  - On a YoY basis, relatively faster growth was witnessed in PV, CV, Agriculture, ADS, and other sectors compared to 2W and 3W
  - Within two-wheelers, the motorcycle segment continued to perform well, whereas the scooter segment had a softer start for the year
  - xEV and tech agnostic remained resilient for domestic markets
- International business saw a muted performance on a YoY basis, primarily impacted due to slower USA focused business
  - Exports from India (excluding ADS) declined by 20.6% due to global uncertainties
  - The xEV segment saw some slowness primarily due to a drop in sales with respect to a leading North American customer
  - Swedish subsidiary continued to deliver accelerated growth with an 80% YoY increase in revenues on a low base. This is due to pricing and volume improvement with a key customer. It is expected to stabilize from Q3FY26 and remain at the similar levels thereafter
- New order wins during the quarter stood at INR 1,732 Mn.

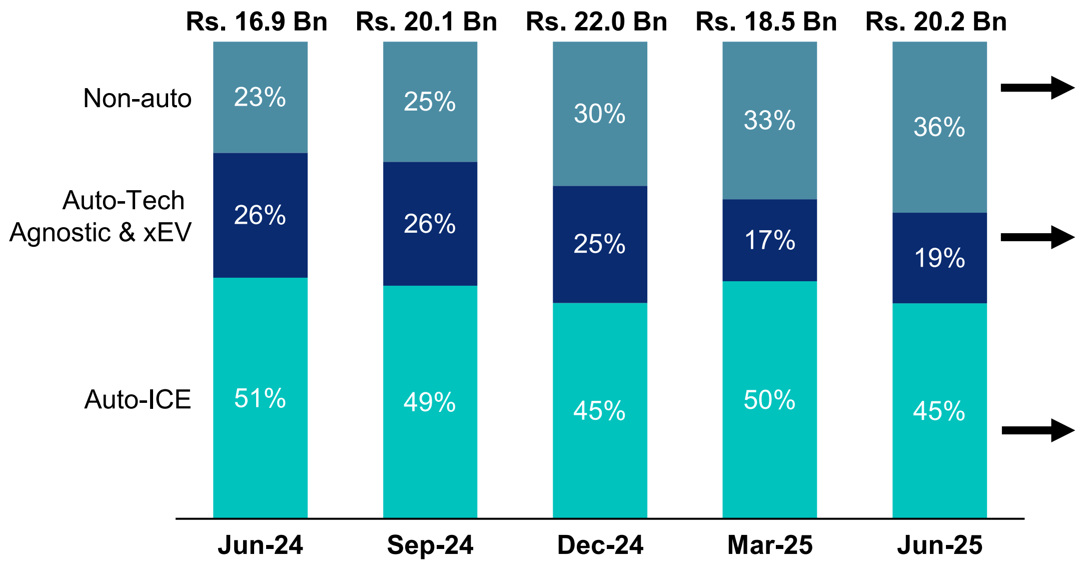


*** From Q3FY24 onwards "Revenue from operation" is shown instead of "Total Income"*

Strong and Diverse Business Pipeline for Future Growth

Expanding product portfolio and customer base with a focus on capitalizing on the high-growth emerging segments

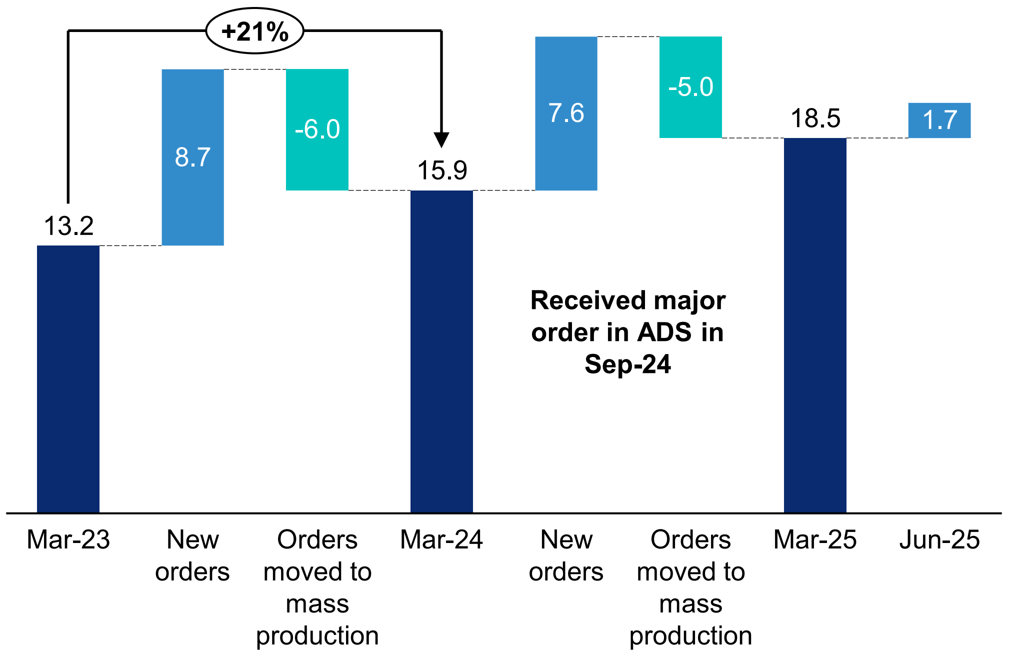
Segment wise Orderbook*



ADS	24%
xEV	10%
Tech Agnostic	9%
PV + CV	30%
2W	15%

	Jun-24	Sep-24	Dec-24	Mar-25	Jun-25
Domestic	**37%**	**40%**	**38%**	**38%**	**37%**
Global	**63%**	**60%**	**62%**	**62%**	**63%**

Orderbook Build-up*



Healthy orderbook of
Rs. 20,243 Mn

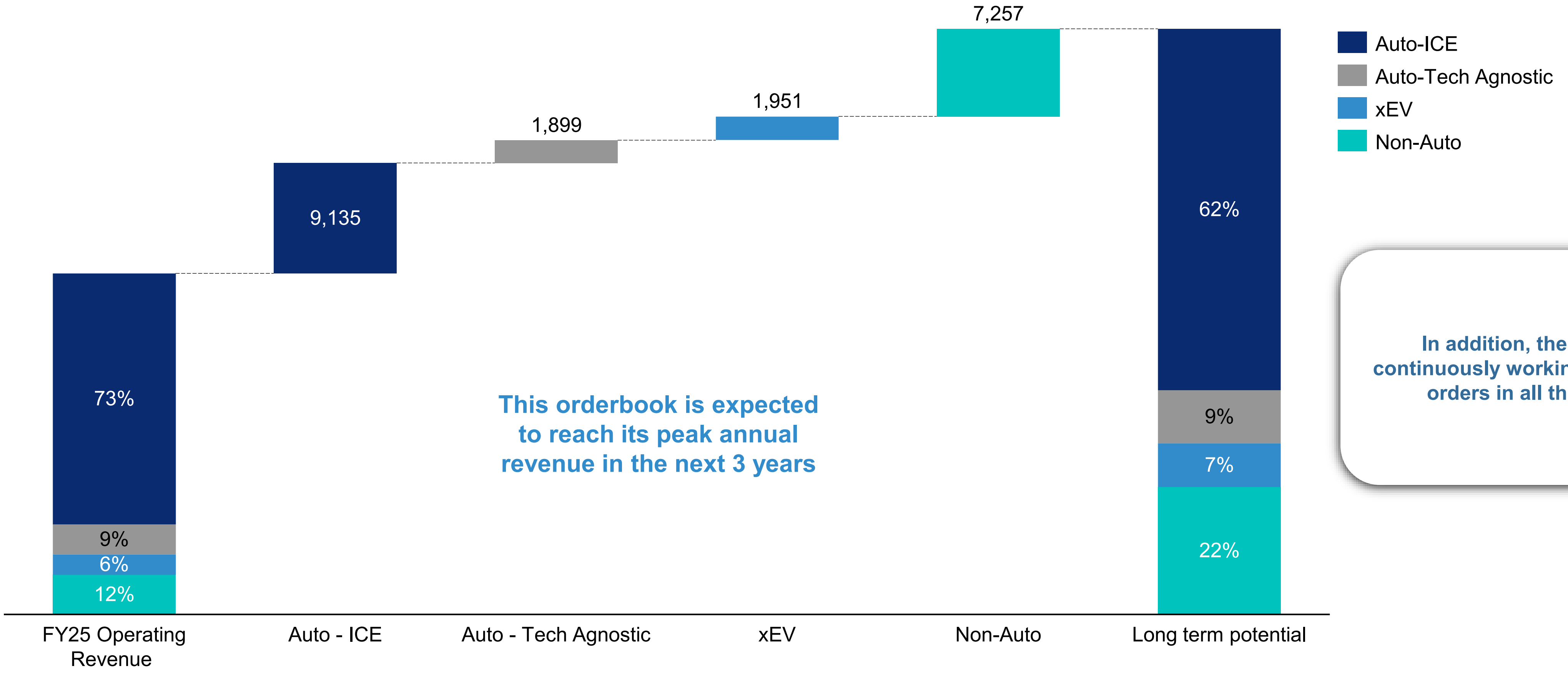
Represent orders which moved to mass production as on 1-Apr-25, peak value of these orders shall reflect in the topline once they reach maturity

Represents LOIs / POs for which production has started beyond 1-Apr-2025 or is yet to start.
*Order book represents peak annual revenues for new business

Growth Path

291 LOIs/Purchase Orders from 70 customers in the auto and 36 customers in the non-auto sector (Post Annual Reset)

INR in Mn

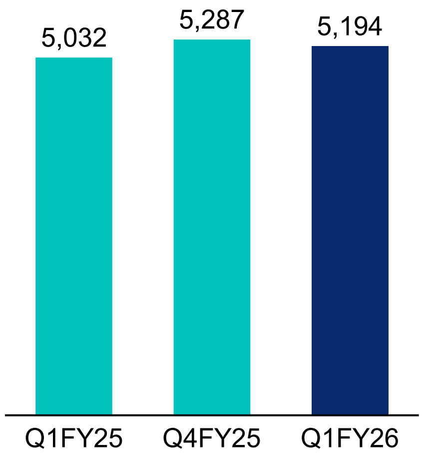


In addition, the company is continuously working on adding new orders in all the segments

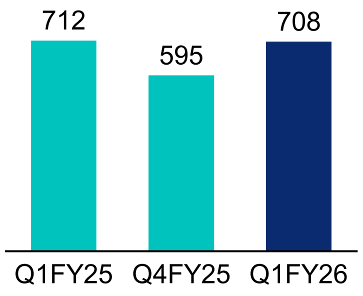
Sales Mix Trends

INR in Mn

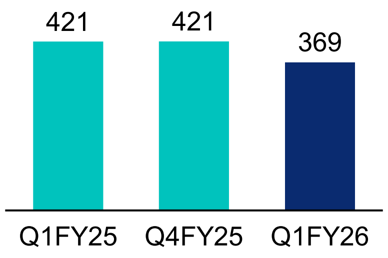
Auto – ICE



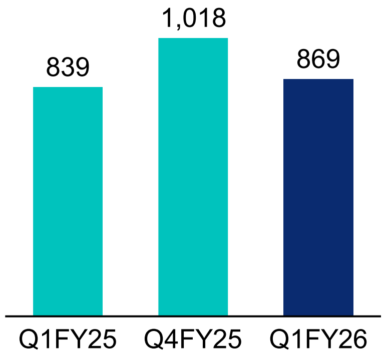
Auto-Tech Agnostic



xEV

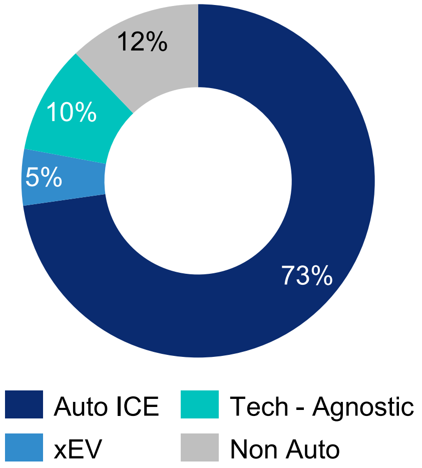


Non-Auto

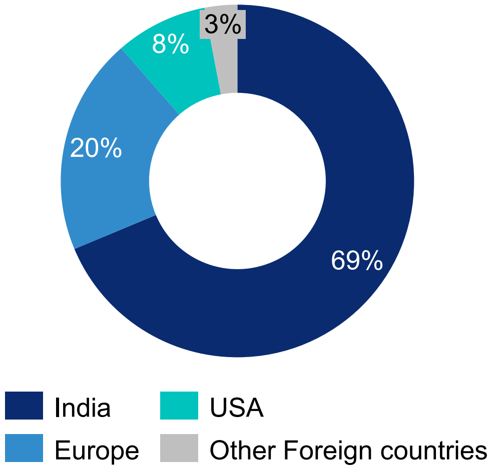


Sales mix (%)	Q1FY26	Q1FY25	Q4FY25	FY25
India	**68.7%**	**67.6%**	**66.6%**	**68.4%**
Europe	19.9%	19.6%	18.0%	18.3%
USA	8.4%	10.1%	10.6%	9.2%
Other Foreign Countries	3.0%	2.7%	4.8%	4.1%
International	**31.3%**	**32.4%**	**33.4%**	**31.6%**
Exports from India	22.4%	27.4%	26.8%	26.0%
Sweden Sales	8.9%	5.0%	6.6%	5.6%
TOTAL	**100%**	**100%**	**100%**	**100%**

Q1FY26 Sales Contribution



Q1FY26 Geographical Mix



Consolidated Profit & Loss

Particulars (INR in Mn)	Q1FY26	Q1FY25	YoY	FY25
Revenue From Operation	**7,663**	**7,439**	**3%**	**30,168**
Cost of goods sold (incl power & fuel cost)	4,434	4,330		17,682
Gross Profit	**3,229**	**3,109**	**4%**	**12,485**
Gross Profit Margin	**42.1%**	**41.8%**		**41.4%**
Employee benefit expenses	1,196	1,068		4,427
Other Expenses	712	766		2,911
EBITDA	**1,321**	**1,275**	**4%**	**5,148**
EBITDA Margin	**17.2%**	**17.1%**		**17.06%**
Other Income	117	4		203
Depreciation and amortisation expense	476	400		1,738
EBIT	**962**	**880**	**9%**	**3,612**
EBIT Margin	**12.5%**	**11.8%**		**12.0%**
Finance Cost	104	193		700
Profit before Tax	**857**	**687**	**25%**	**2,912**
Share of net profit of associates accounted for using the equity method, net of tax	-11	-1		8
Tax	217	185		751
Profit After Tax	**630**	**501**	**26%**	**2,169**
Profit After Tax Margin	**8.2%**	**6.7%**		**7.2%**
EPS – Basic (Rs.)	10.05	9.24		37.41
EPS – Diluted (Rs.)	10.01	9.16		37.18

*** From Q1FY24 onwards "Revenue from operation" is shown instead of "Total Income"*

Recent Award Wins During The Quarter

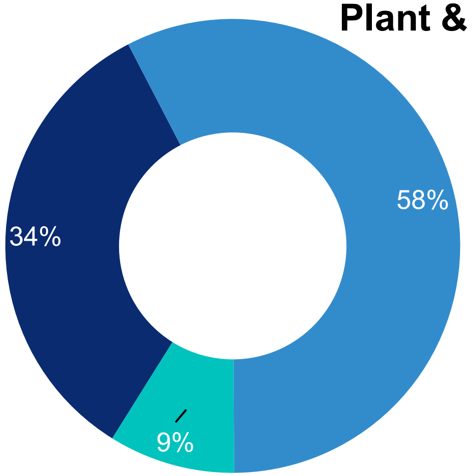
Fueling Growth through Capital Investments

By investing in innovation, expanding footprint and increasing automation, Sansera intends to capitalize on opportunities across diverse sectors in the engineering landscape

Capex Breakdown (FY25)

Total capex of

INR 5,911 Mn



Plant & machinery

Auto PV/CV	21%
Auto (tech agnostic +xEv)	18%
Non-Auto	5%
Auto 2W (Legacy comps)	5%
Common capex	23%
Maintenance	9%
CWIP	19%

Greenfield expansions to support growing production needs

MoU with the Govt. of Karnataka

- **Invested ~Rs. 1,000 Mn towards this land in FY25**
- Invested in a very large piece of land **55 acres** in Karnataka.
- Plan to start construction in FY27

Pantnagar Investment

- **Invested ~Rs. 350 Mn towards acquiring a land and building in Pantnagar**
- Bought a built-up facility spread on **6+ acres** land
- Domestic **2W** Component
- Commencement from Q2FY26

Invested in strengthening core manufacturing capabilities

Invested in capacity expansion at various plants including Sweden ADS facility, amongst others

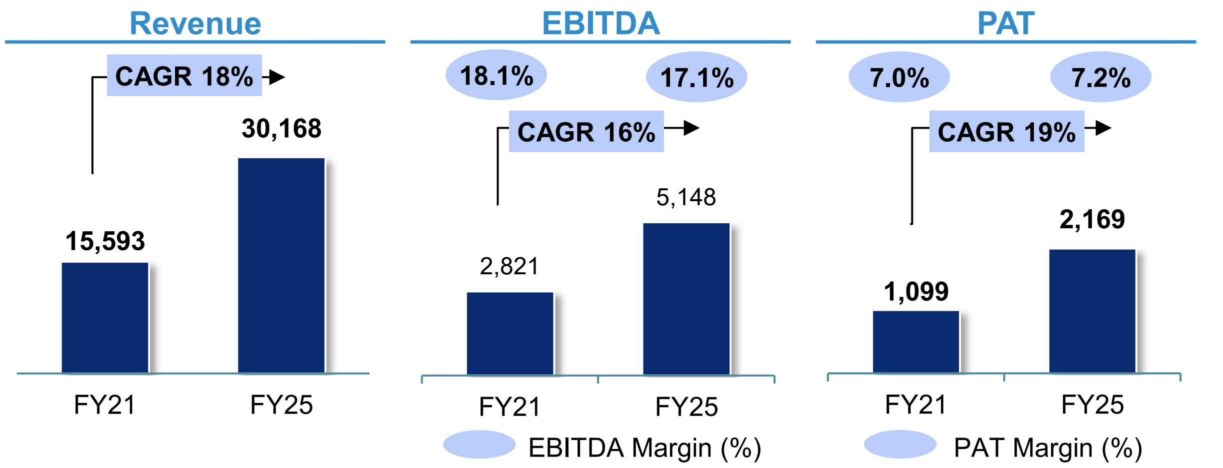
Company Overview

Company Overview

Engineering-led integrated manufacturer of complex and critical precision forged and machined components catering to OEMs globally

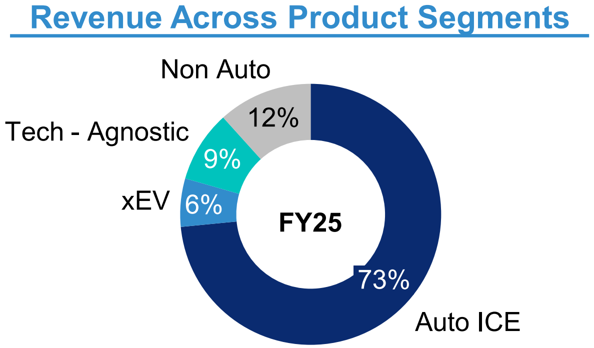
- **More than 40 years of expertise** through its diversified business model, engineering capabilities & long-standing customer relationships
- **Strong execution capabilities** with 17 integrated manufacturing units and 575 dedicated engineering team[1]
- **Caters to multiple industry verticals across Auto** and **Non-Auto** segments
- **In-house machine building & automation capabilities**, leading to increased operating efficiency and cost control
- **Company has visible growth in xEV, Tech Agnostic & Non-Auto products,** encompassing strong order book alongside increasing contribution to sales
- **Sound Performance**– 18% CAGR in revenue & 16% CAGR in EBITDA (FY21-25)

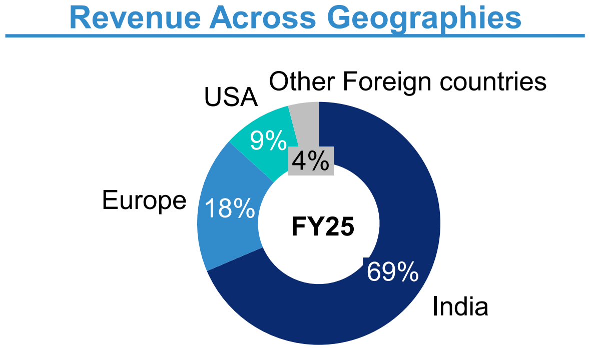
INR in Mn



17 integrated manufacturing facilities

Long-standing relationship with customers





Notes: 1. As of March 31, 2024. 2. Others include China, Vietnam, Thailand, Philippines, Turkey, Taiwan, Japan, Malaysia, Indonesia and South Korea. EV – Electric Vehicles. Auto ICE – Automobile Internal Combustion Engine.

Track Record of Growth & Diversification

Over the 40 years, Sansera has created differentiated products and has diversified across product categories and geographies

1981
Incorporated by Mr. S.Sekhar Vasan

1986
Joining of 3 promoters (F R Singhvi, Unni Rajgopal & D Devaraj)

1991
Received first purchase order from leading Indian Auto OEM

2006
Received investment from leading equity fund

2004-08
Commenced operations at new plants in Haryana, Maharashtra and Uttarakhand

2013
Investment by Client Ebene and CVCIGP II Employee Ebene

2014
Commenced supply of machined connecting rods to leading India based OEM

2015
Commenced operations of the dedicated facility for Aerospace

2017
Acquired Mape Sweden, European manufacturer of machined connecting rods for HCV

2019
Commissioned
- Biggest[1] plant in Bidadi, Bengaluru
- Manufacturing line for aluminum forged products

Commenced supplies of suspension products

2020
Commenced development of:
- Suspension and drive train components for a domestic e-2W OEM
- Multiple drive train components for hybrid vehicles for a global PV OEM and steering components for a Tier 1 supplier to PV OEMs
- Braking assembly & chassis components for HCVs

2021
- Commenced **development of components for PV braking assembly and BEV (Battery Electric Vehicle) drivetrain**
- Signed lease for a **new facility for aerospace & defense**
- Secured business for machining of aircraft engine casings
- **Listed on NSE and BSE**

2022
Expanded the aluminum forged and machined parts facility

2023
Concluded the **construction** of new **Aerospace and Defense plant**

Strategic investment in MMRFIC Technology Pvt Ltd (Bengaluru)

Secured business for **larger connecting rods** from a **North American based OEM**

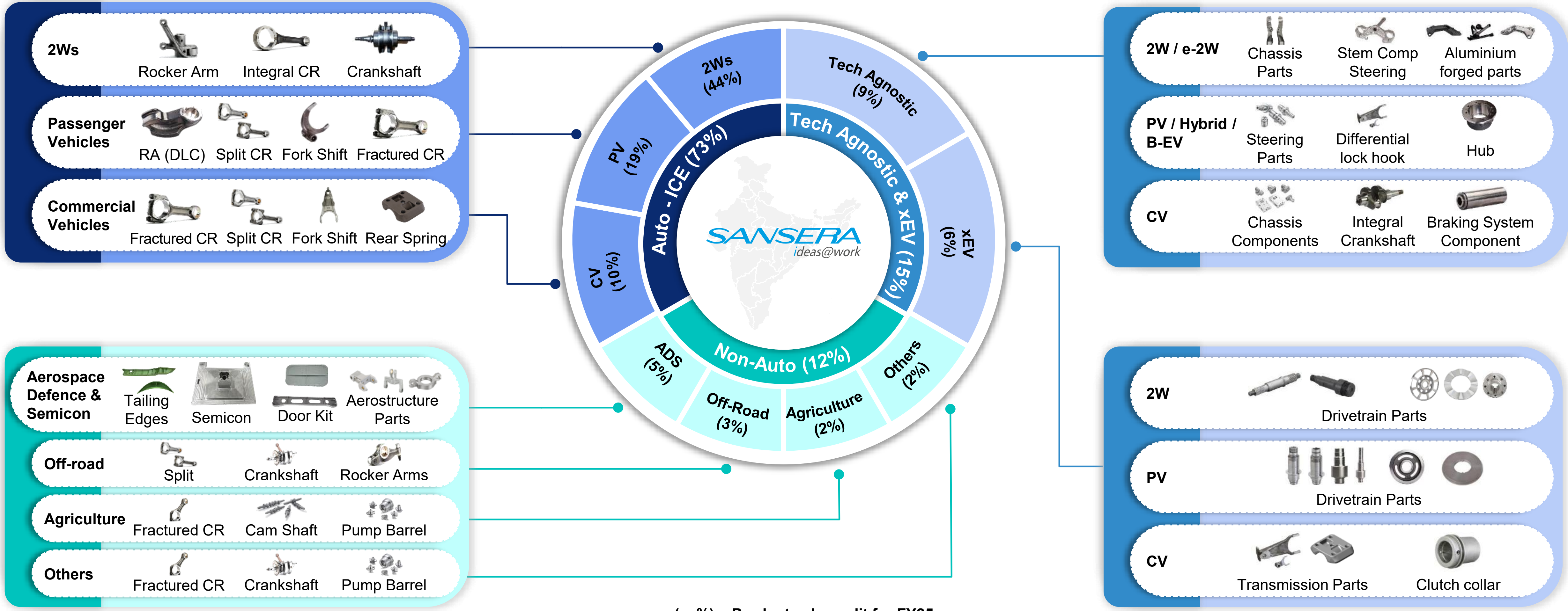
2024
- Commenced operations at **new machining facility** at Plant 11, Bidadi
- Commenced export of EV components for PVs & CVs
- Successful **QIP** of **Rs. 12,000 Mn**

2025
- Entered into **Semiconductor** equipment manufacturing business

Notes: 1. The plant commissioned in 2017 is the biggest of the manufacturing facilities of the Company. Years mentioned are fiscal years.

Extensive Product Portfolio

"80+ product families" and an expanding product portfolio with a wide range of engineering solutions tailored to meet the needs of various industries



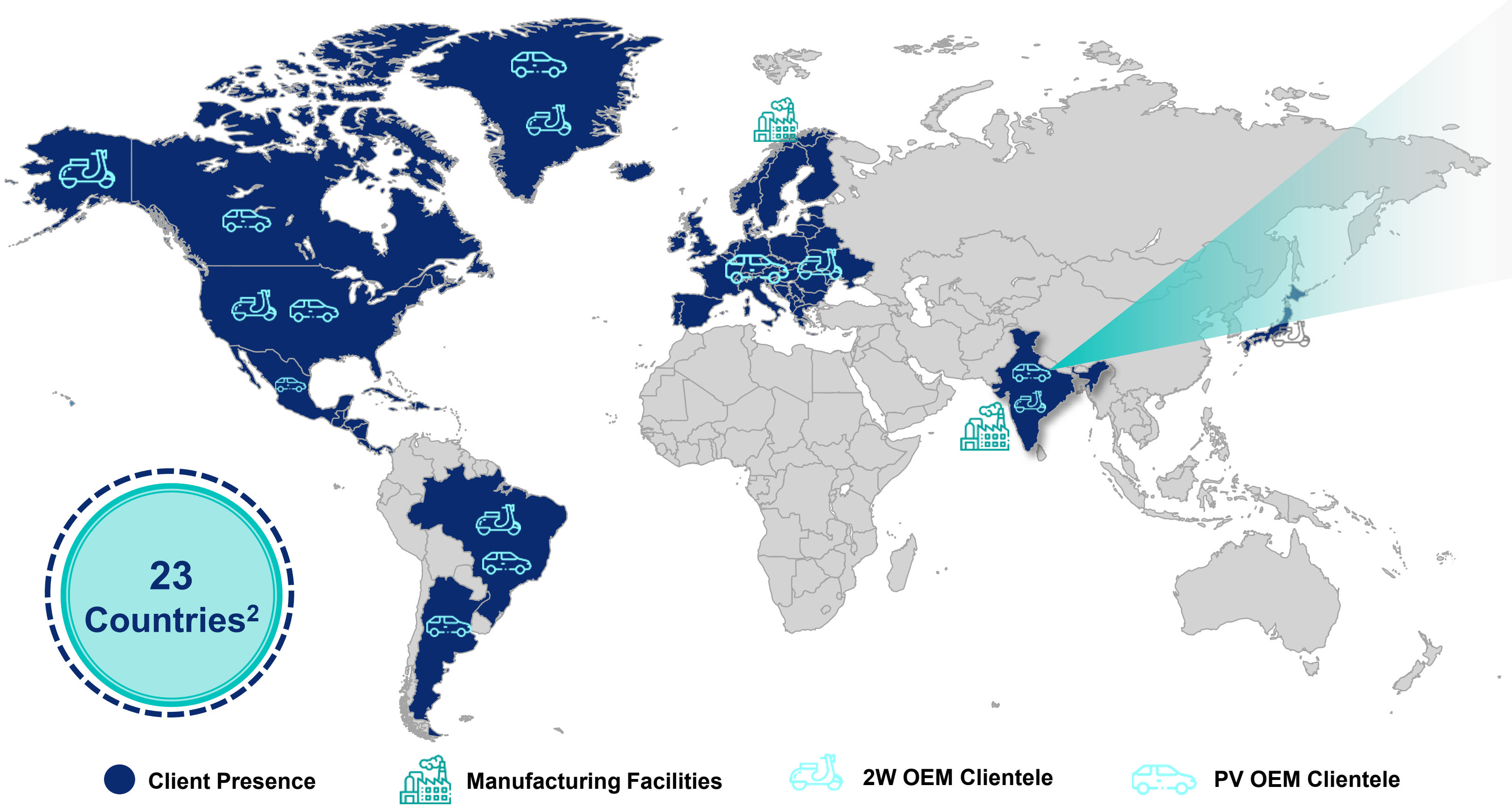
(xx%) – Product sales split for FY25

Note: The above product line shown is not exhaustive. 2Ws – Two Wheelers. PV – Passenger Vehicles. CV – Commercial Vehicles. CR – Connecting Rod.

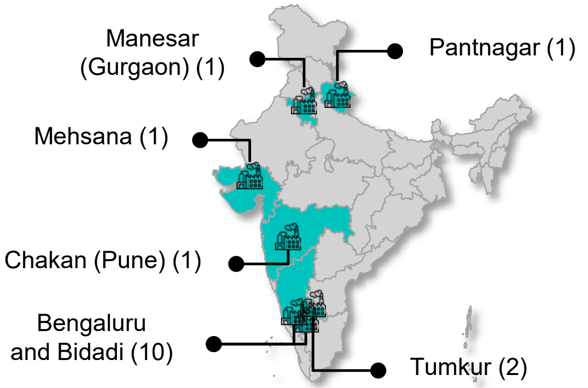
Robust Infrastructure Catering to Clientele across Continents

Robust infrastructure & fungible manufacturing capabilities catering to 92[1] auto and non-auto customers across 23 countries[2]

Global Presence



Integrated Manufacturing



Key Highlights

17
Integrated Manufacturing Facilities

Fungible Production Lines
Interchangeable capacity across auto and non-auto

575+
Dedicated Engineering Team (FY25)

32%
Total Product Sales from Exports (FY25)

Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

Notes: 1. Some customers may appear in more than one category. 2. Including India.

Core Strengths

Versatile Manufacturing Processes

- Specialization in steel and aluminum forgings
- Production of high-end precision engineering components

Adaptability and Optimisation

- Continuous optimisation of processes and materials through in house simulation & testing
- Adaptability to trends like aluminium forging components for lightweighting in xEVs

Proficiency in Machine Building & Automation

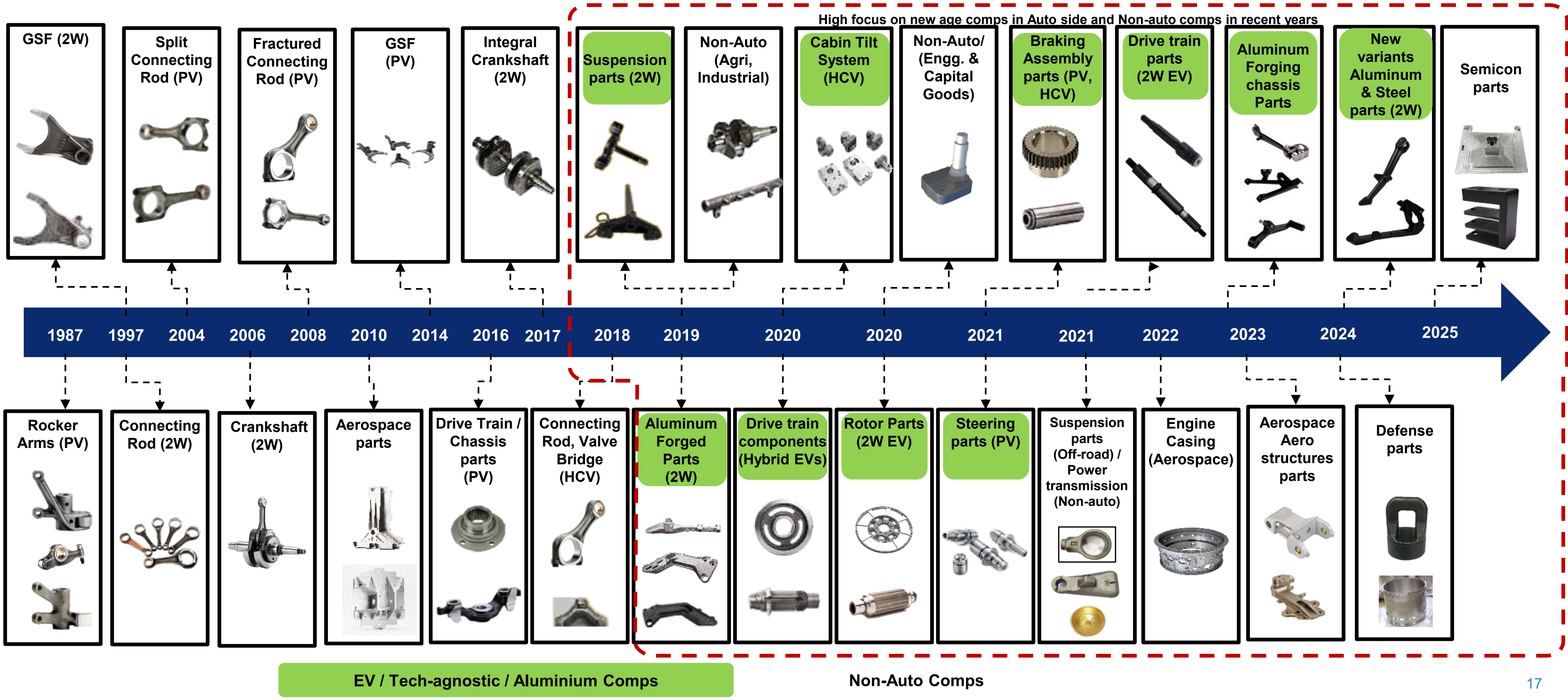
- Advanced automation, machine design & building capabilities to improve precision, efficiency and quality
- Reduce costs, lead times and strengthen competitive edge

Diversified & Expanding Product Portfolio

- Strong presence in precision hot forging, a growing segment
- Steady expansion marked by strategic entry into new markets and product categories

Strategic entry into new markets and product categories

Aggressively expanding the product range into fast growing and trending space EV & Tech-Agnostic and Defense & Aerospace

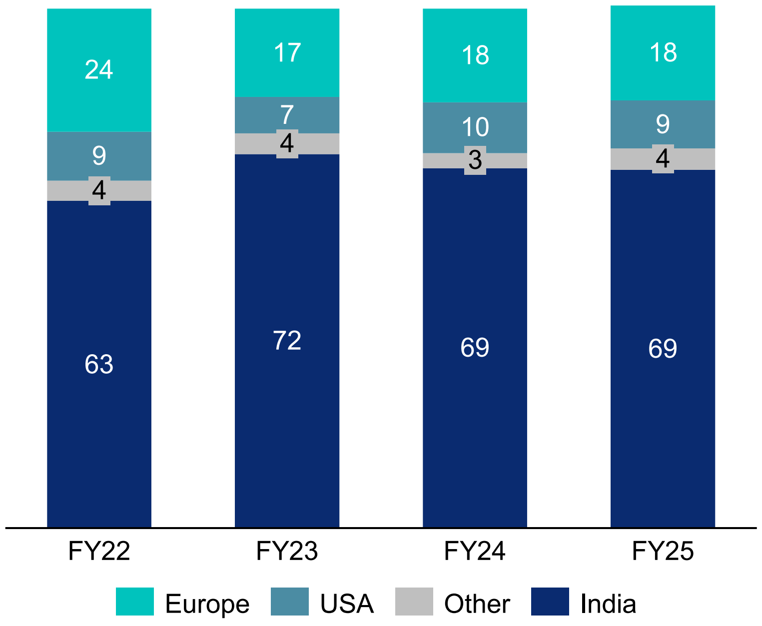


Diverse revenue profile

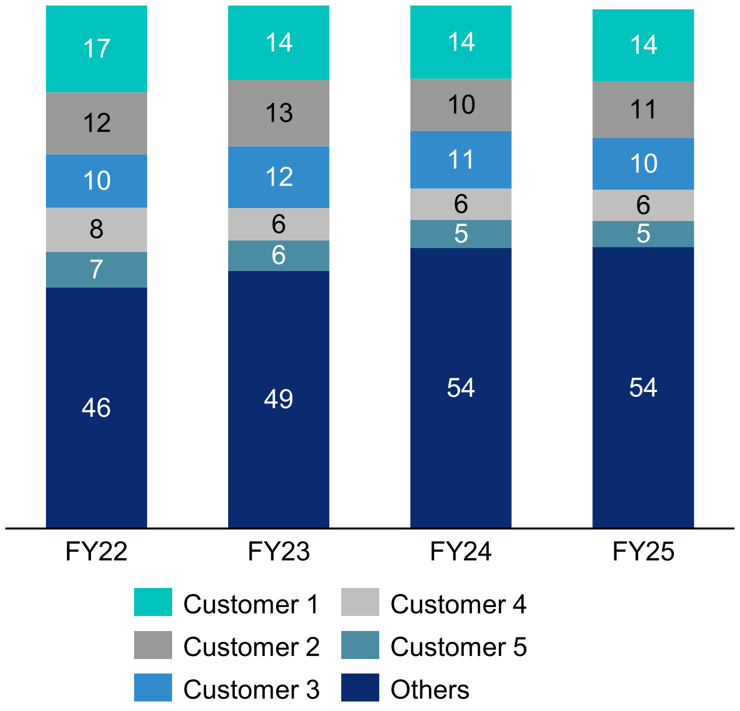
A wide portfolio of products across 80+ product families catering to 97* auto and non-auto customers across 27 countries

%

By Geography



By Customer



› Added multiple customers resulting in diversified customer base, hence lowering the contribution from top customers

By Product

Products	FY23	FY24	FY25
Auto ICE	**78%**	**75%**	**73%**
Connecting rods - ICE	34%	34%	32%
Rocker arms	16%	15%	16%
Crank shaft assembly	18%	16%	14%
Gear shifter forks	5%	5%	5%
Others	5%	5%	6%
Non Auto & Tech Agnostic	**18%**	**20%**	**22%**
Connecting rods - Non-Auto	4%	5%	4%
Crank shaft	2%	1%	1%
Stem comp	4%	3%	4%
Others	8%	10%	13%
ADS	**4%**	**5%**	**5%**
Total	**100%**	**100%**	**100%**

1. *Based on sale of products*

**Some customers may appear in more than one category*

Wide range of product offerings

Sansera has a track record of developing complex and critical precision engineered components for the automotive sector over multiple decades. Majority of the products are sold directly to OEMs in finished (forged and machined) condition, resulting in significant value addition by us

Sales MIX	Q1FY26	Q1FY25	FY25	FY24
Auto-ICE	**72.7%**	**71.8%**	**73.6%**	**75.4%**
2W-Motorcycles	36.1%	35.5%	37.1%	36.1%
2W-Scooters	5.3%	6.2%	6.7%	5.8%
3W	0.6%	0.6%	0.7%	0.8%
PV	17.0%	19.4%	18.6%	22.8%
HCV	13.7%	10.1%	10.5%	9.9%
Auto-Tech Agnostic & xEV	**15.1%**	**16.2%**	**14.8%**	**12.3%**
Auto-Tech Agnostic	9.9%	10.2%	8.8%	7.6%
xEV	5.2%	6.0%	6.0%	4.7%
Non-Auto	**12.2%**	**12.0%**	**11.6%**	**12.3%**
ADS	5.2%	3.7%	4.4%	4.2%
Off-road	3.0%	4.3%	3.4%	4.3%
Agriculture	1.9%	2.3%	2.0%	2.1%
Others	2.1%	1.7%	1.8%	1.7%
Total	**100.0%**	**100.0%**	**100.0%**	**100.0%**

Solid growth across end-markets

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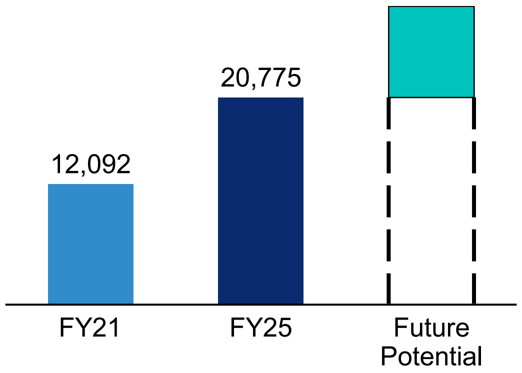
Order Book | Contribution to sales

INR in Mn

Auto-ICE

▲14%
CAGR (FY21-25)
Surpassing Auto Industry growth

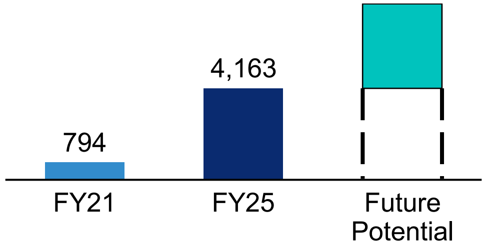


FY21	FY25	Future Potential
83%	73%	60%

Long term Vision

Auto-Tech Agnostic & xEV

▲51%
CAGR (FY21-25)
Driven by product focus

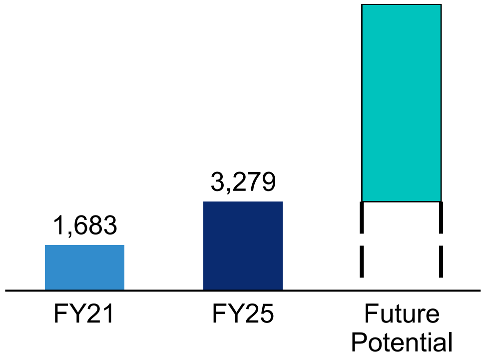


FY21	FY25	Future Potential
5%	15%	20%

Long term Vision

Non-Auto

▲18%
CAGR (FY21-25)
Driven by 2x growth in Aerospace

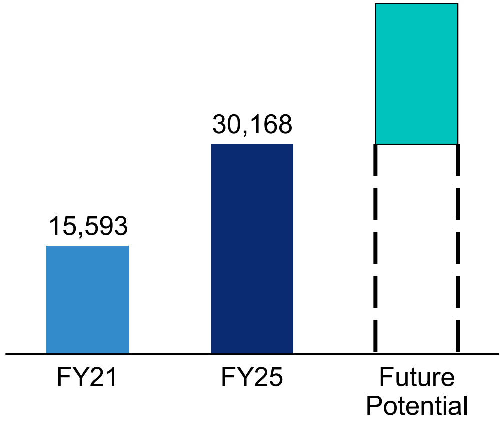


FY21	FY25	Future Potential
12%	12%	20%

Long term Vision

Total Revenue*

▲18%
CAGR (FY21-25)
Driven by all round growth



*Includes Other operating revenues such as Scrap sales, Tooling income, Export incentive benefit

Robust Growth Witnessed in the Emerging Business Segments

- **Dedicated facility for hybrid and electric components for mass production**
- **Winning multiple orders for Aluminum forged and machined components**
- **Global player serving aerospace, defense & semiconductor (ADS) sectors**
- **Strategy towards increasing the contribution of overall revenue**

Current Status on MMRFIC (1/2)

Strategic investment in MMRFIC for optimizing on advancing radar technology

A Partnership for Growth

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INR 300mn*

MMRFIC technology pvt ltd
The "Antenna to Bits" Solutions Company

The partnership presents a significant opportunity in **advanced radar technologies**

Create **powerful synergies**

Create and **unlock new opportunities**

- RF & mm-wave IC Design
- Analog Mixed Signal IC Design
- FPGA Design
- Signal Processing Design
- IC Package Engineering
- PCB Design & Assembly
- AI & ML

Complete Silicon-to-Systems expertise to accelerate Product Time To Market!

Note: 1. Sansera has the right to invest and increase stake to 51% at a predefined valuation formula.
*Further investment of 100 Mn has been made during the year for which the shareholding percentage will be determined based on FY26 financial results.

Current Status on MMRFIC (2/2)

Qualified technologies for Aerospace & Defense

- **mmW Radar**
  - Smallest RF payload with **Integrated RF gating switch**
- **FMCW Based RF Radar**
  - **DBF**(Digital Beam Former) Based Radar
  - **PoE** (Power over Ethernet) enabled Sensor
- **Wide Band AESA Radar**
  - **192** Elements
  - One of the Thinnest TRM plank
- **Radio Proximity Sensor**
  - Smallest form factor
- **Direct Digital Sampling Radar Processor Card**
  - Upto **C-Band** Enabled Direct Digital Sampling Card
  - One of the Lowest Form factor **(3U-VPX or smaller)**

Govt Orders & Grants Under Development

ISRO
Order Driven Development of RF Solutions for ISTRAC

DRDO
Order Driven Development for DRDO
Labs for mmWave RF Radar Solution & Systems

IDEX-DIO
Funds worth 20Cr for Development of next Gen system for Defence and Space Comm.

DRDO-TDF
Technology Fund worth 10Cr for SOC Development of Secure solutions

Key Highlights

Building blocks in place for accelerated growth

1. Diversified and "Resilient" Product Portfolio
2. Long-Standing Relationship with Customers including Leading Domestic as well as International OEMs
3. Sound & Diversified Order Book
4. Multiple Growth Levers
5. Sound Financial Performance, Delivering Strong Shareholder Returns
6. Experienced Management Team & Board of Directors

- Fuelling Growth through Capacity Building
- Leveraging Opportunity in the Emerging Auto Technologies
- Amplifying Efficiency through Digitisation and Innovation
- Bolstering Prospect with Strategic Investment
- Future-proofing Business with Strategic Diversification

Long-Standing Relationship with Customers including Leading Domestic as well as International OEMs

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Relationships

Share	Relationship duration
40%	20+ years
20%	10+ years
40%	<10 years

Longstanding Relationships (20+ years, 10+ years)

Continuous New Customer Addition (<10 years)

Client Relationship India
- Major 2W OEMs
- Key PV OEMs
- EV OEMs

Client Relationship Global
- LV OEMs
- MHCV OEMs
- 3 major EV OEMs

Auto-ICE
- Major two-wheeler OEMs
- Major Japanese and European PV OEMs
- Indian multinational automotive manufacturing companies
- Marquee Indian and European OEMs
- Global suppliers of actuation and motion control systems
- European, US, and Japanese premium two-wheeler OEMs

Tech-Agnostic & xEV
- Marquee North American EV OEM
- European premium two-wheeler OEMs
- Premier European PV OEM
- Key Europe & US-based Tier-1 customers
- Leading Indian EV OEMs
- One of the major Indian OEMs

Non-Auto
- Premier Indian Tier-1 supplier
- Global Tier-1 suppliers
- Global European Tier-1 and OEM Aircraft
- Global North American aircraft OEM
- Global Recreational Vehicle OEM
- The Indian arm of a global supplier of fuel injection systems

Note: Above customer list is not exhaustive. PV – Passenger Vehicle. EV – Electric Vehicle. OEM - Original Equipment Manufacturer. LV – Light Vehicle. MHCV – Medium and Heavy Commercial Vehicle.

Multiple Growth Levers

Leverage existing capabilities coupled with a strategic reach to ensure robust growth and resilience in multiple categories

Auto ICE

Consolidate and strengthen global market share in existing portfolio

Indian Market[1]

2Ws	**One of the Leading** suppliers of connecting rods, rocker arms and gear shifter forks
Light Vehicles	**One of the Leading** suppliers of connecting rods and rocker arms

Auto Tech Agnostic and xEV

Strengthen xEV Business

Leverage existing capabilities in tech agnostic products especially Aluminium Forged Components

Expanding the product range into fast growing EV & Tech-Agnostic and Defense & Aerospace

- 2021: Braking Assembly parts (PV, HCV)
- 2021: Steering parts (PV); Drive train parts (2W EV)
- 2023: Aluminium Forging chassis parts
- 2024: New variants Aluminium & Steel parts (2W)

EV / Tech-agnostic / Aluminium Comps[2]

Non-Auto

Diversify further into non-automotive businesses and expand addressable market

- Maintain momentum to grow non-auto business
- Enhance **exports** in non-auto space
- Secured business for **larger connecting rods** from a **North America based OEM**

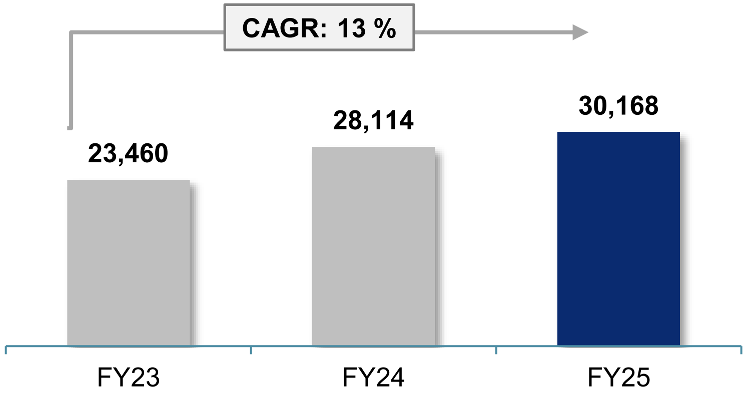
Note: 1. Industry Research. 2. Above is not an exhaustive product launch timeline.

Sound Financial Performance

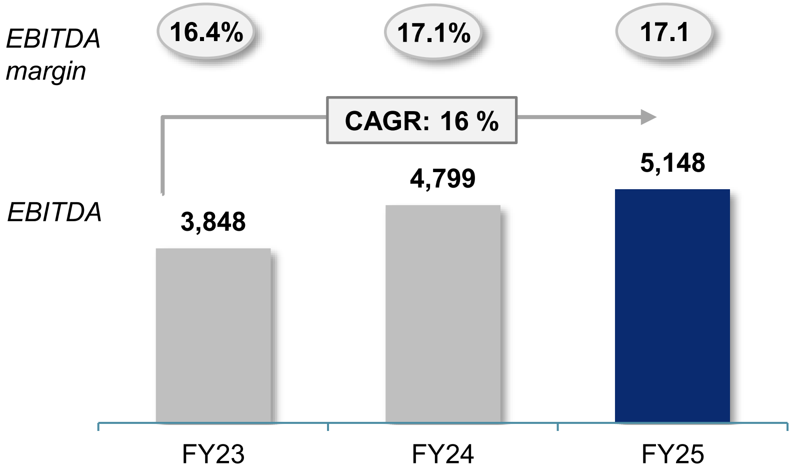
Strong financial performance across profitability metrics

Sound growth in revenue…

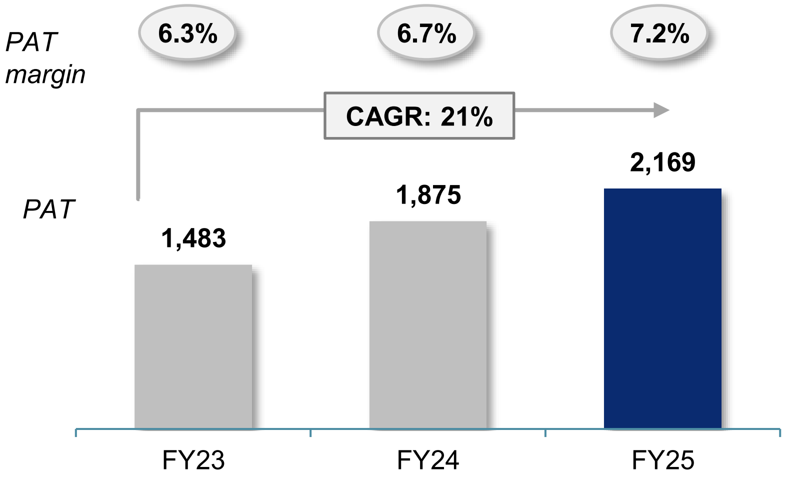
INR in Mn



…while maintaining healthy margin profile…

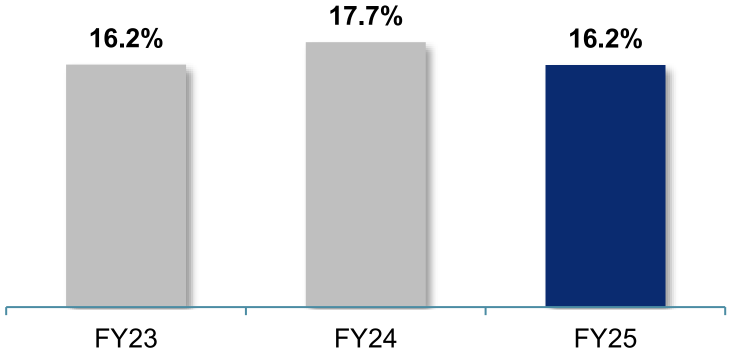


…with increase in profits



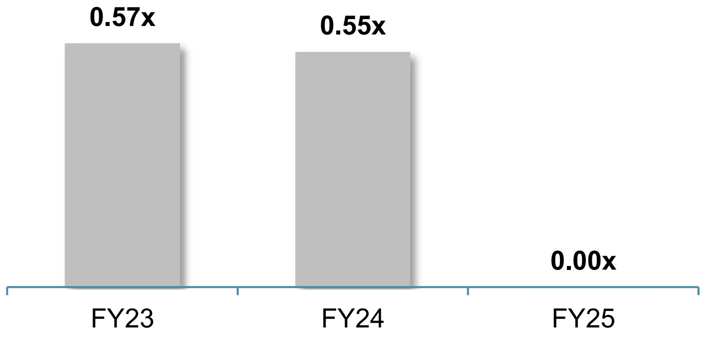
Improvement in capital efficiency…

Adjusted Return on Capital Employed[1] (%)



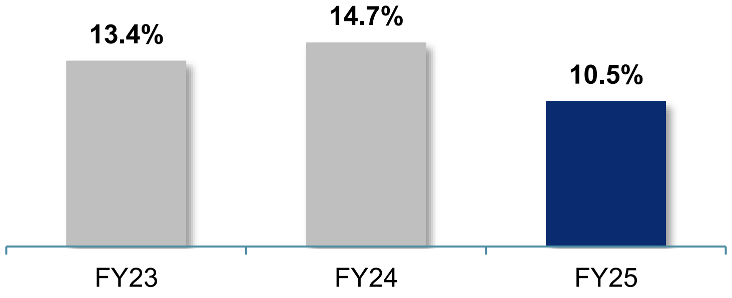
…without increasing leverage…

Net Debt / Equity



…delivering strong return on equity[2]

Return on Equity (%)



Note: 1. Adjusted RoCE = EBIT / Average Capital Employed (Debt+Equity) excluding Capital Work in Progress. 2. ROE : TTM PAT / Average Opening & Closing Networth.

Experienced Management Team & Board of Directors…

Experienced Professional Management Team


Praveen Chauhan
Head of Corporate Strategy


Vikas Goel
Chief Financial Officer


Rahul Kale
Chief Operating Officer


Hari Krishnan
CEO – Aerospace, Defence & Semiconductor (ADS) division.


Satish Kumar
Chief Engineering & Technical Services Officer


P R Suresh
Chief Risk officer & Head Corp Training & Quality Systems


Rakesh S B
Head Aerospace Division


Rajesh Kumar Modi
Chief Legal Officer, Company Secretary & Compliance Officer


Pattabhiraman Raghuraman
Chief - Strategic Sourcing and Supply Chain Management Officer


Madhukar Bhat
Chief Human Resources Officer


Anil Patil
Chief Quality Officer

Distinguished Board of Directors


S Sekhar Vasan
Chairman and Managing Director


F R Singhvi
Joint Managing Director


B R Preetham
Executive Director & Group CEO


Muthuswami Lakshminarayan
Non-Executive, Independent Director


Revathy Ashok
Non-Executive, Independent Director


Samir Purushottam Inamdar
Non-Executive, Independent Director

- **Proficient Strategic Thinking, Planning and Management**
- **Global Exposure**
- **Long-Standing Entrepreneurial and Leadership Skills**
- **Deep Automobile Company Expertise**

…Well Recognized for Achievements in the Sector

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Numerous awards over years bear testimony for the quality of products

Select Customer Awards for Quality and Customer Satisfaction

"AIRBUS" #NewSteps2023

Zero Defect Supplies Zero PPM Award 2023


general motors
Supplier Quality Excellence Award 2023
Presented to:
871503618
SANSERA ENGINEERING LTD
For your outstanding 2023 performance to General Motors.
Thank You.
Rick Demuynck
José Luis Contreras Martinez

General Motors For Outstanding Performance

Premier Award by RTX

2024 - 25

- **Economic Times** Excellence in manufacturing
- **Maruti Suzuki** Superior performance in part development
- **IGBC** Platinum Award for Green Factory Building – Plant 11
- **ACMA** Gold Award for Sustainability Business & Safety 2024
- **Yamaha** Supplier Conference 2024
- **ACMA** Best sustainable concept award
- **Honda Motor India** Delivery & Quality of Spare Parts during 2023-2024
- **ACMA** Zero quality cluster program – PLANT 2

2023

- **TVS** Consistent Quality Performance Year 2022-23
- **Yamaha** Appreciation award for delivery (2023)
- **Royal Enfield** Reliable partner in Quality & Delivery 2023
- **Quality Platinum** award from Bajaj Auto (2023)

2022

- **Boeing** Excellent Supplier Performance (2022)
- **Bajaj** Quality Award BAL Q "Platinum" Award (2022)
- **Hero** Best Performance EARN Program (2022)
- **Bosch India** Regional Supplier Awards (2022)

Note: Above mentioned is not an exhaustive awards & accolades list.

Annexures

Consolidated Statement of Profit and Loss

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Particulars (INR in Mn)	FY25	FY24	FY23	FY22	FY21
Revenue From Operation	**30,168**	**28,114**	**23,460**	**19,975**	**15,593**
Cost of goods sold (incl power & fuel cost)	17,682	16,877	14,162	11,896	9,167
Gross Profit	**12,485**	**11,237**	**9,299**	**8,079**	**6,425**
Gross Profit Margin	**41.4%**	**40.0%**	**39.6%**	**40.4%**	**41.2%**
Employee benefit expenses	4,427	3,798	3,180	2,774	2,138
Other Expenses	2,911	2,641	2,272	1,885	1,467
EBITDA	**5,148**	**4,799**	**3,848**	**3,421**	**2,821**
EBITDA Margin	**17.1%**	**17.1%**	**16.4%**	**17.1%**	**18.1%**
Other Income	203	24	101	70	131
Depreciation and amortisation expense	1,738	1,495	1,301	1,197	1,017
EBIT	**3,612**	**3,328**	**2,647**	**2,294**	**1,935**
EBIT Margin	**12.0%**	**11.8%**	**11.3%**	**11.5%**	**12.4%**
Finance Cost	700	770	615	510	474
Profit before Tax	**2,912**	**2,558**	**2,032**	**1,784**	**1,461**
Share of net profit of associates accounted for using the equity method, net of tax	8	5	-	-	-
Tax	751	687	549	465	363
Profit After Tax	**2,169**	**1,875**	**1,483**	**1,319**	**1,099**
Profit After Tax Margin	**7.2%**	**6.7%**	**6.3%**	**6.6%**	**7.0%**
EPS – Basic (Rs.)	37.41	34.83	27.74	25.27	21.02
EPS – Diluted (Rs.)	37.18	34.40	27.17	24.36	20.55

Note: Restated financial statements for FY21 and FY22

*** From Q1FY24 onwards "Revenue from operation" is shown instead of "Total Income"*

Recent CSR Activities Conducted

Vidya Pragathi Program

- Sansera Foundation, along with the financial support from JSS Foundation, CIE Foundation and management support of OBLF provided subject teachers in Mathematics, Science, Social Science, English, Hindi and Kannada across 21 Government schools comprising of 4104 students
- As a result, Anekal Taluk achieved first place our second mission students of 100% college / vocational training in the Class 10th examination for the academic year 2024-25, in the Bangalore Urban District with a passing percentage of 77.32%.

Residential Summer Camp at Sri Ramakrishna Mission Shivanahalli






Recent CSR Activities Conducted In School: Other Activities


Health Camp


Civil Work & installation of the Drinking Water facility at Rotary Saheli Centre –Rudrapur


Sansera's Support to Other Organisation

Recent CSR Activities Conducted In School

Industry Visit




- Engineering college professors visited Plant-7 through IIMB as part of an industry visit
- 28 Students from MV Shetty College, Mangalore, visited Plant-9
- 30 Students from Roshni Nilaya, Mangalore, visited Plant-9
- 50 students from SVVN College, Neraluru, Bangalore, visited Plant-7

Career Counselling


- Covered 2 schools and 548 students were benefited

National Automobile Olympiad 2024




Recent CSR Activities Conducted In School: Co-curricular Activities

Music

Yoga

Computer

Subject Allocation

Computer Training Center at Sansera Gurubhavan Provides Training for Students

Recent CSR Activities Conducted In School: Other Activities

5S Awareness Training Conducted by Sansera

5S Training Conducted To Govt. School Teachers

5S Plumbing Renovation Work At Ghps Hennagara

5S Plumbing Renovation Work At Ghps Hennagara

Recent CSR Activities Conducted In School: Other Activities

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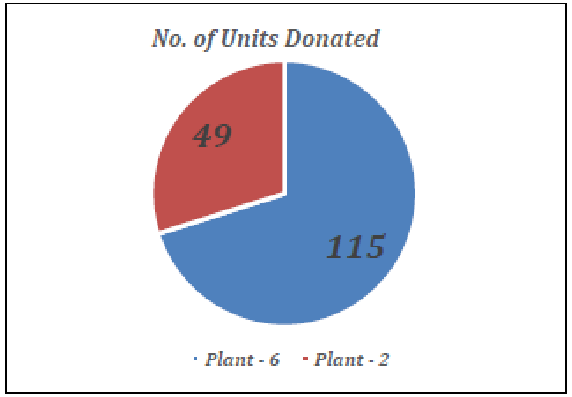
Sponsoring For Slum Children Education

Sponsoring For Slum Children Education

Sankalp Science Flash Book Distribution

Recent CSR Activities Conducted: Blood Donation

Sl. No.	Date	Plant	No. of Units donated	Event Partner
1	17-04-2024	Plant – 6	115	MAA Bhuvneshwari C S
2	19-04-2024	Plant – 2	49	Sankalpa Foundation
Grand Total			164	-



Highly involved in ESG Practices (1/3)


Support To Rotary Club - Bangalore Midtown Charitable Trust

Scientific initiatives as part of commitment to the Agumbe rainforest and king Cobra surveillance vision.


Support To Sports Rotary Club Of Bangalore And The Indian Golf Union


Supporting to Sports player

Highly involved in ESG Practices (2/3)

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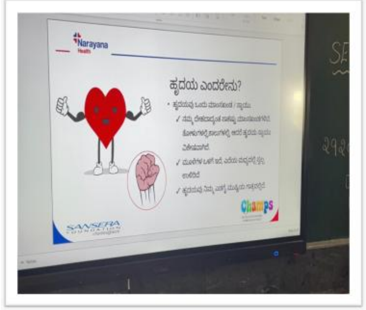
Initiatives taken in Health Sector


International Yoga day Celebration

BP Awareness Program in Bengur School


ADOPTION OF TB PATIENTS OF ANEKAL TALUK - TB Elimination program


Health care program at Sansera supported schools & event partners - Narayana Netralaya & KMYF

Highly involved in ESG Practices (3/3)

Initiatives taken for Environment

KYALASANAHALLI LAKE

January 2017

Present

TRASHBOT
A de-centralised automated mixed waste segregator at
BOMMASANDRA LAKE

- Hands-free Waste Processing
- Segregates into bio and Non-bio Components
- Handles all kinds of Mixed Waste
- Output Efficiency of up to 99.7%
- Highly Scalable
- Huge Capacities - Handles 100s of Tons
- Very Low Power Consumption

Present

Other ESG Activities

Sansera Sustainable programs shared at a State level meeting by Sansera's JMD

Plantation by Sansera Employees

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For more information please contact:

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Mr. Rajesh Kumar Modi, Company Secretary & Compliance Officer
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Investor Relations Advisor:

SGA Strategic Growth Advisors

Strategic Growth Advisors Pvt Ltd.
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