



**MOLD-TEK**  
Packaging Limited

MTPL/SECT/59/2025-26

Date: October 29, 2025

|                                                                                                                                                                       |                                                                                                                                                                                                                                                   |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| To<br>The Secretary,<br>Listing Department,<br><b>BSE Limited,</b><br>Phiroze Jeejeebhoy Towers,<br>Dalal Street,<br>Fort, Mumbai-400001.<br><b>Scrp Code: 533080</b> | To<br>The Manager,<br>Listing Department,<br><b>National Stock Exchange of India Limited,</b><br>Exchange Plaza, 5 <sup>th</sup> Floor, Plot No. C/1,<br>G Block, Bandra Kurla Complex,<br>Bandra (E), Mumbai-400051.<br><b>Symbol: MOLDTKPAC</b> |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

Dear Sir/Madam,

**Sub: Investor Presentation for the quarter and half year ended on September 30, 2025.**

Pursuant to the Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements Regulations, 2015, we enclose herewith Investors Presentation for the quarter and half year ended on September 30, 2025.

The same is also being uploaded on the website of the Company.

This is for your kind information and records.

Thanking you,

Yours faithfully,  
**For Mold-Tek Packaging Limited**

**Harshita Suresh Chandnani**  
**Company Secretary and Compliance Officer**

Encl: as above



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## Q2 & H1 FY 25-26 Presentation

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(BSE: 533080; NSE:MOLDTKPAC)

**October 29, 2025**

# Moldtek Snapshot



39 YEARS OF  
EXPERIENCE



10 ISO CERTIFIED  
UNITS



PUBLICLY LISTED WITH  
INR ~ 2424 Cr Market  
cap



Forbes

Asia's Top 30 under a  
Billion 2023



dun & bradstreet

Best Packaging Company  
Award Thrice in a Row



3 INDIA STAR  
Awards



Best SME and  
Tech Savvy Award



Established in 1986, one of the leading players in rigid plastic packaging in India. Publicly listed in 1993



10 Manufacturing Units, 2 stock points PAN India.  
Current installed Injection molding capacity of over 63,000 TPA



Pioneers in the field of In-Mold labelling (IML) in India. HD photographic labels, produced by 100% hands-free operation & are 100% recyclable.



MTPL commands strong presence across all major customers like Asian Paints, Castrol, Shell, Mondelez, Hindustan Unilever, etc.



Superior margins in the packaging industry due to the cost advantage emanating from backward integration

## Pharma – Continuing the Momentum

Pharma continues to have a strong momentum with **35% growth** over Q1.

We on boarded multiple new clients and there is encouraging leads across all our product mix

## Printing Capabilities

The new Off-set machine is completely established in Q2 and is giving much needed buffer and improved turn around time for all small run jobs.

We have handled the highest ever Q2 number of SKUs in this time – **3350**

# Q2 Update

## Steady Growth in Bulk Packs

Led by Q Pack which clocked the highest sale ever in Q2 and continued improvement in Paint sales, there is an encouraging trend in the Bulk Packs.

The company established RCPP and completely streamlined in the manufacturing

## Food & FMCG – Growth

The thin wall has seen a steady but definite resurgence with double digit **19.55%** [Q2 vs Q2]

Outlook even better as new location (Panipat) will add from Q3 onwards and new shapes being introduced from Q4

## Custom Packs



Beverage bottle  
200 ml



Sipper with ribs for grip  
350 ml



Lassi cup  
200 ml

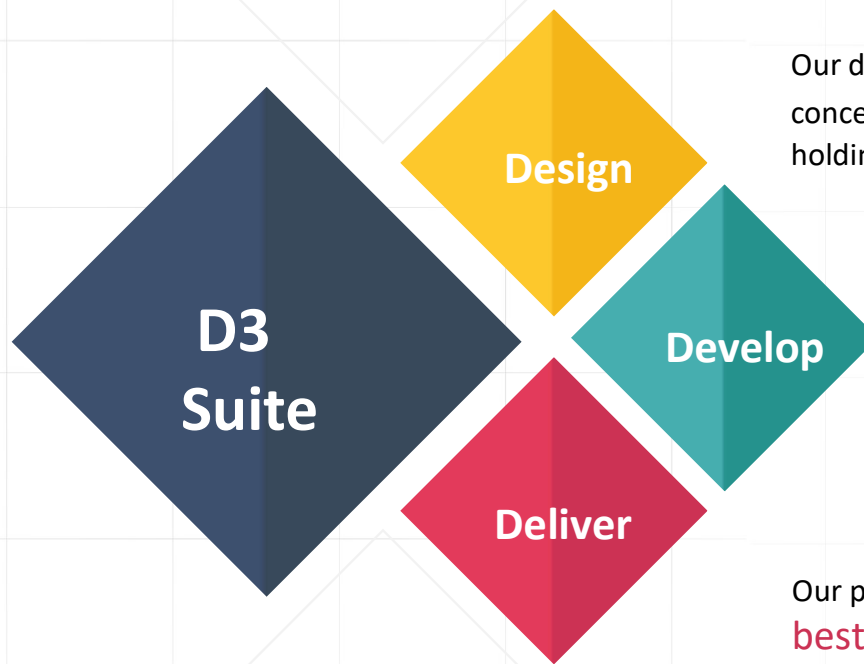


Sipper Cups  
250 and 350 ml

## Moldtek's D3 Suite

### Powering Agile Pharma Development

ISO 8 certified plant with Class 100k Cleanroom Facility and HEPA filtered AHUs with US and Canada DMF certification for all the products



Our design studio has launched over 200 concepts, winning **3 India Star awards** and holding 2 patents in product design

Our in-house tool room, with 5-axis and 3-axis CNC machines, has developed over **500 molds** and holds 2 patents in mold construction/ design

Our production and quality team has some of the **best technical minds** in the industry with over 10 yrs of combined experience

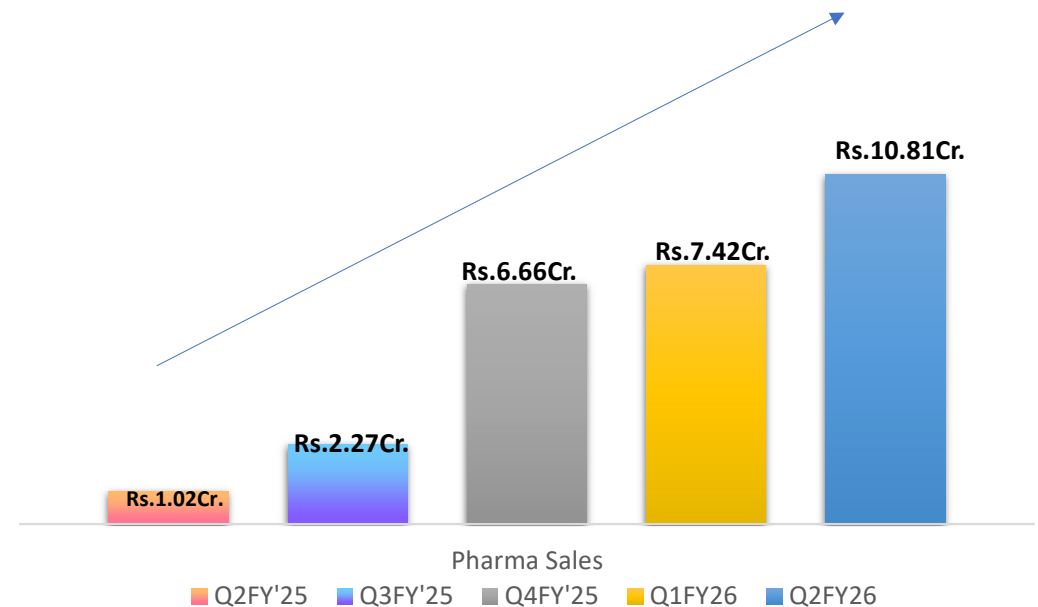
## Pharma adds to company's profits & Continues to Improve in Q2

The Pharma vertical continues to have the momentum and grew every quarter ending up at 10.81 Cr in Q2 of FY25

### Q2 Update

- Moldtek's reputation in IML, combined with DMF facility with greatest hygiene standards has helped us to continue to dominate the EV tubes and stoppers market for Nutraceuticals

**Q1 vs Q2 pharma Volume growth is 35%**



Clientele

Our Esteemed Clientele



## Key Financial Highlights – Half Year(H1)

### Snapshot

Financial Performance & Highlights

### Sales Volume

The Sales Volume recorded 21,936 MT in H1FY26 against 19,274MT in H1FY25 - a growth of 11%.

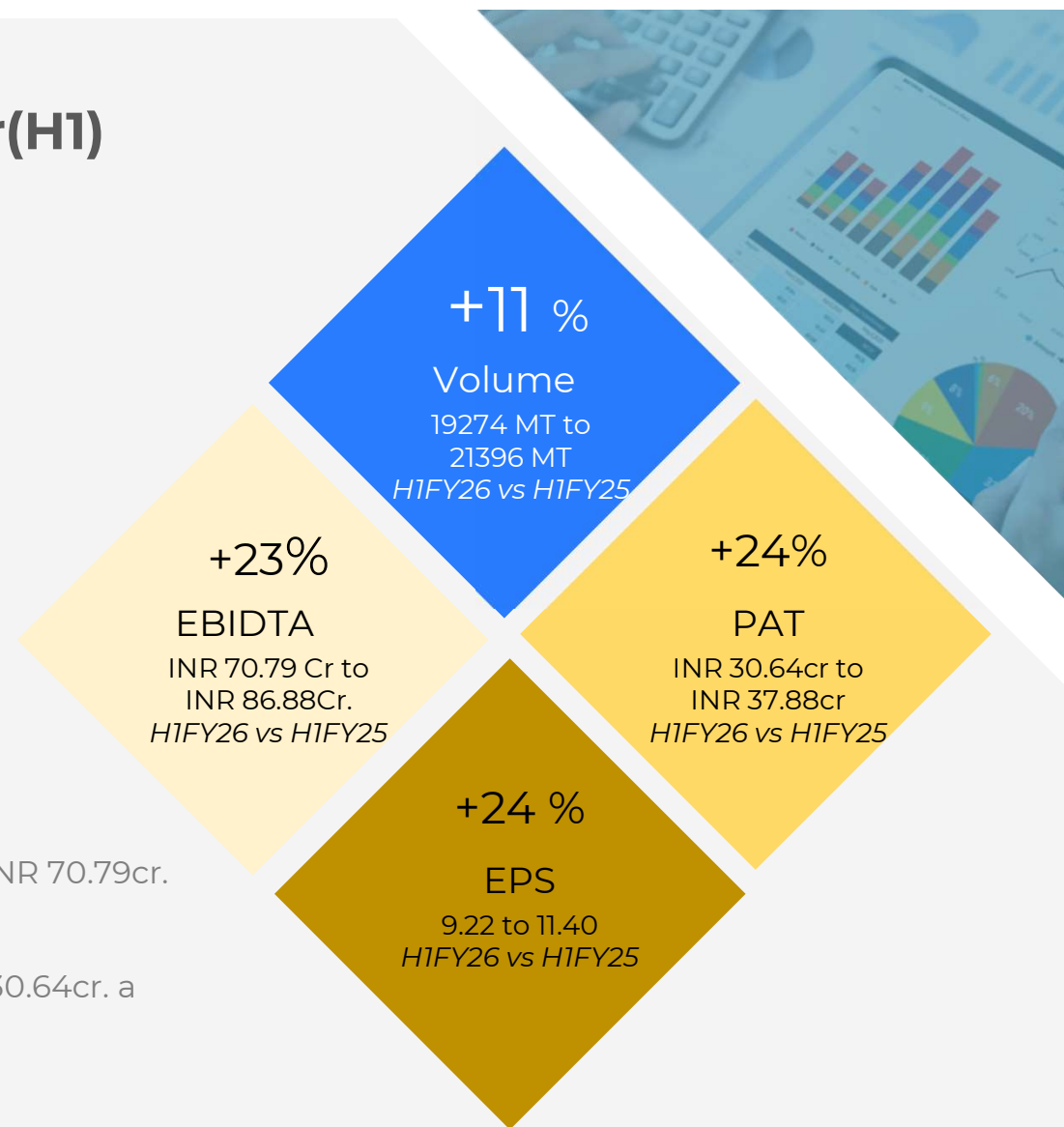
### Revenue

The Company recorded a total revenue of INR 450.32cr. in H1FY26, compared to INR 388.03cr. in last year – a growth of 16%

### Margins

The EBIDTA for the H1FY26 is INR 86.88cr. against H1FY25 is INR 70.79cr. a growth of 23%.

The PAT for the H1FY26 is INR 37.88cr. against H1FY25 is INR 30.64cr. a growth of 24%.



# Key Financial Highlights – Quarter

## Snapshot

Financial Performance & Highlights

### Sales Volume

The Sales Volume recorded 10,019 MT in Q2FY26 against 9,380MT in Q2FY25 - a growth of 7%.

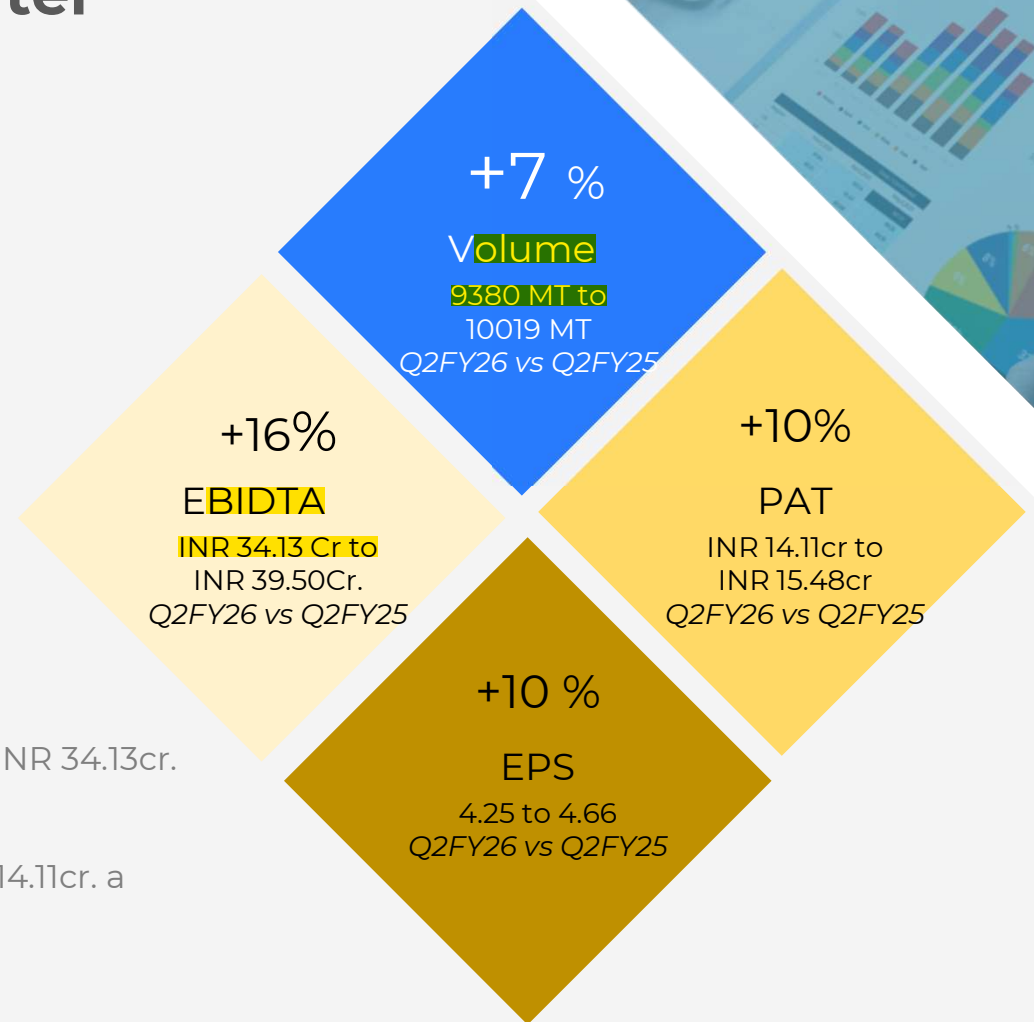
### Revenue

The Company recorded a total revenue of INR 209.76cr. in Q2FY26, compared to INR 191.30cr. in last year – a growth of 10%

### Margins

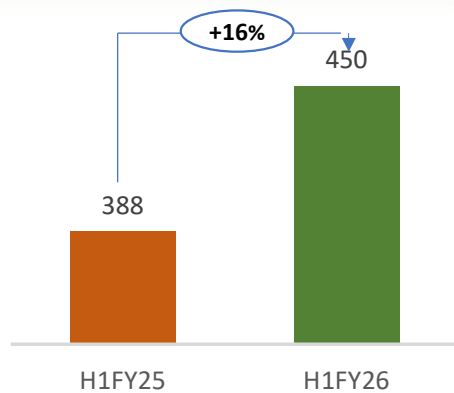
The EBIDTA for the Q2FY26 is INR 39.50cr. against Q2FY25 is INR 34.13cr. a growth of 16%.

The PAT for the Q2FY26 is INR 15.48cr. against Q2FY25 is INR 14.11cr. a growth of 10%.

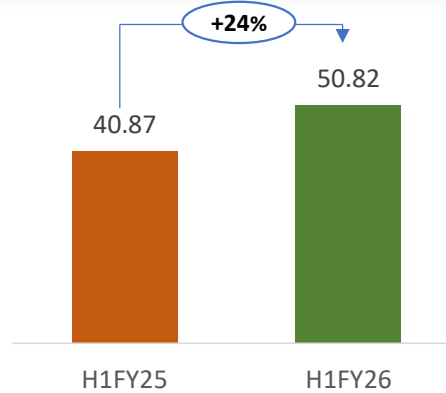


# Key Financial Highlights – H1FY26

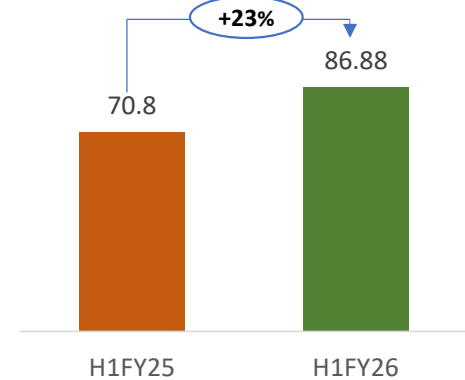
## Revenues



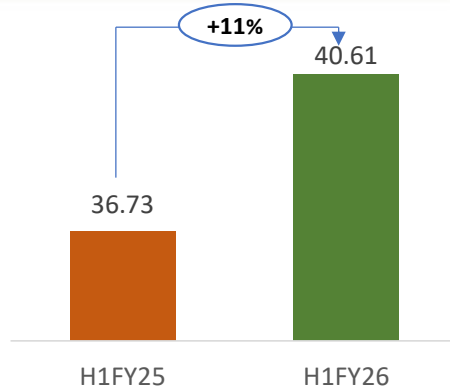
## Gross Profit



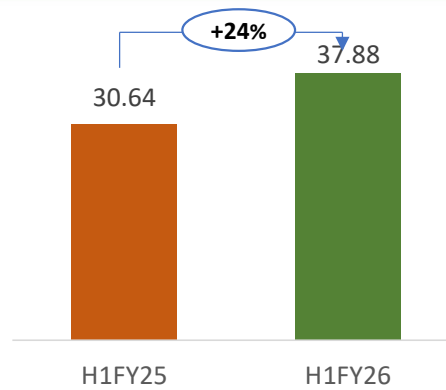
## EBITDA



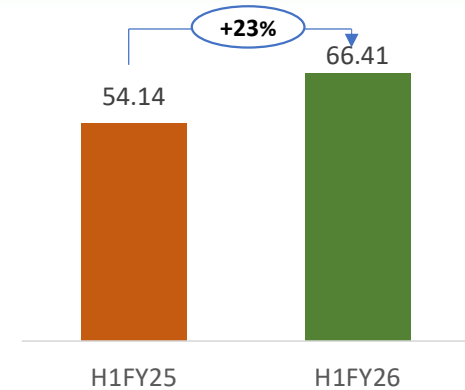
## EBITDA Per KG



## Profit After Tax

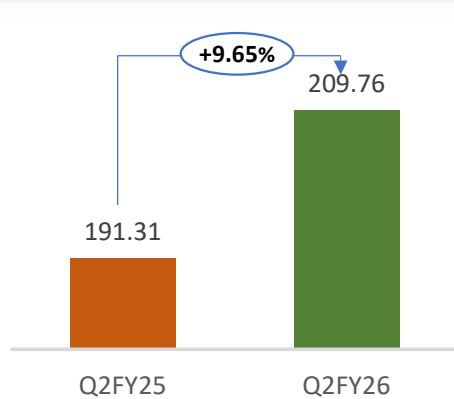


## Cash PAT

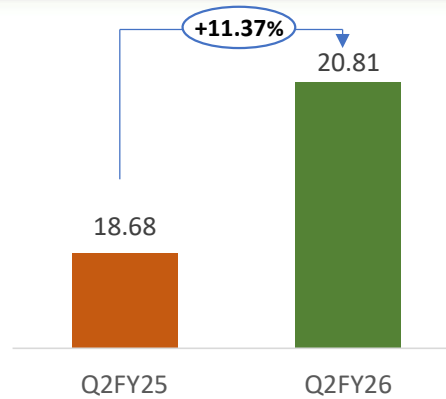


# Key Financial Highlights – Q2FY26

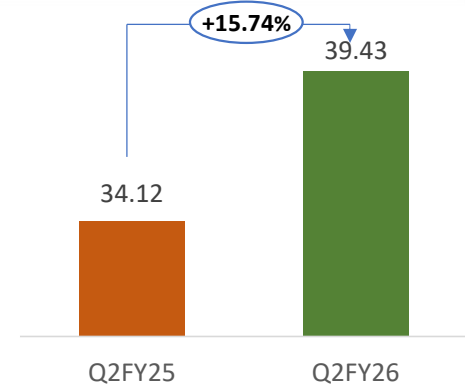
## Revenues



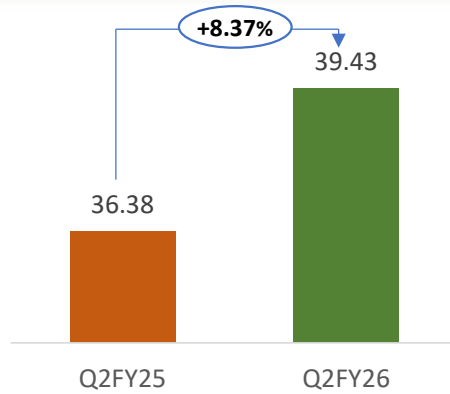
## Gross Profit



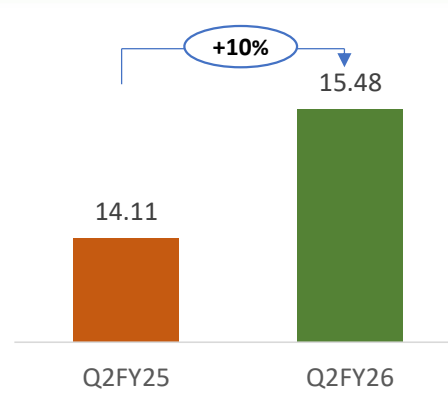
## EBITDA



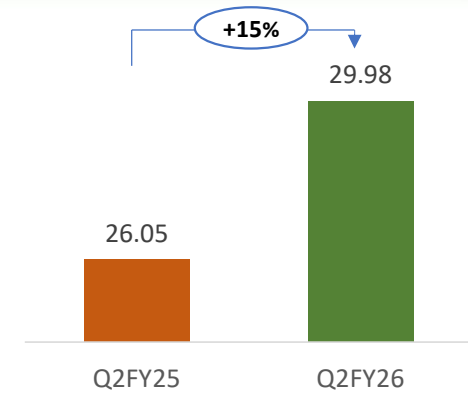
## EBITDA Per KG



## Profit After Tax



## Cash PAT



# Profit & Loss Statement

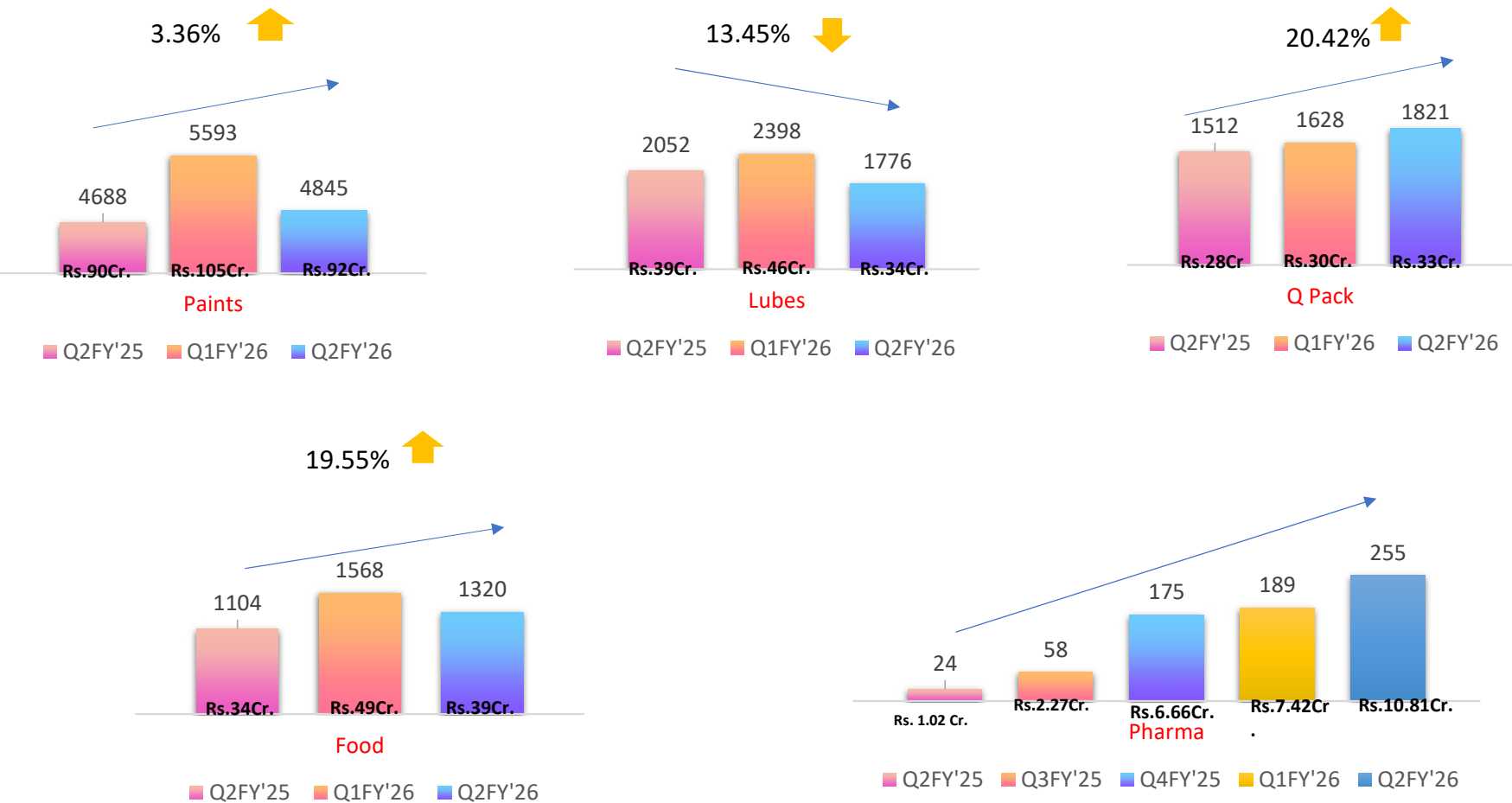
| Particulars (Rs. Cr.)  | Q2 FY26       | Q2 FY25 | Q2oQ2 %       |
|------------------------|---------------|---------|---------------|
| <b>Revenue +</b>       | <b>209.76</b> | 191.30  | <b>10%</b>    |
| Material Cost -        | <b>113.90</b> | 108.11  | <b>5%</b>     |
| Employee Expense -     | <b>17.97</b>  | 15.48   | <b>16%</b>    |
| Other Expense -        | <b>38.77</b>  | 34.14   | <b>14%</b>    |
| Other Income +         | <b>0.39</b>   | 0.56    | <b>-31%</b>   |
| <b>EBITDA</b>          | <b>39.50</b>  | 34.13   | <b>16%</b>    |
| <b>EBITDA Margin</b>   | <b>18.83%</b> | 17.84%  | <b>99 bps</b> |
| <b>EBITDA per KG</b>   | <b>39.43</b>  | 36.38   | <b>8%</b>     |
| Exceptional Item +     | <b>0.00</b>   | 0.00    |               |
| Finance Costs -        | <b>4.20</b>   | 3.51    | <b>20%</b>    |
| Depreciation -         | <b>14.49</b>  | 11.94   | <b>21%</b>    |
| <b>PBT</b>             | <b>20.81</b>  | 18.68   | <b>11%</b>    |
| <b>PBT Margin</b>      | <b>9.92%</b>  | 9.77%   | <b>15 bps</b> |
| Tax Expense            | <b>5.32</b>   | 4.57    | <b>16%</b>    |
| <b>PAT</b>             | <b>15.48</b>  | 14.11   | <b>10%</b>    |
| <b>PAT Margin</b>      | <b>7.38%</b>  | 7.38%   | <b>1 bps</b>  |
| <b>Cash PAT</b>        | <b>29.98</b>  | 26.05   | <b>15.08%</b> |
| <b>Cash Margin</b>     | <b>14.29%</b> | 13.62%  | <b>68 bps</b> |
| <b>EPS Basic (Rs.)</b> | <b>4.66</b>   | 4.25    | <b>10%</b>    |

| Q1 FY26 | Q2oQ1 %  |
|---------|----------|
| 240.56  | -13%     |
| 134.06  | -15%     |
| 17.98   | 0%       |
| 41.73   | -7%      |
| 0.59    | -34%     |
| 47.38   | -17%     |
| 19.70%  | -86 bps  |
| 41.64   | -5%      |
| 0.82    |          |
| 4.15    | 1%       |
| 14.04   | 3%       |
| 30.01   | -31%     |
| 12.48%  | -256 bps |
| 7.61    | -30%     |
| 22.40   | -31%     |
| 9.31%   | -193 bps |
| 36.43   | -18%     |
| 15.15%  | -85 bps  |
| 6.74    | -31%     |

| H1 FY26       | H1 FY25 | H1oH1%  |
|---------------|---------|---------|
| <b>450.32</b> | 388.03  | 16%     |
| <b>247.96</b> | 221.29  | 12%     |
| <b>35.95</b>  | 29.71   | 21%     |
| <b>80.51</b>  | 67.75   | 19%     |
| <b>0.98</b>   | 1.51    | -35%    |
| <b>86.88</b>  | 70.80   | 23%     |
| <b>19.29%</b> | 18.25%  | 105 bps |
| <b>40.61</b>  | 36.73   | 11%     |
| <b>0.82</b>   | 0.00    |         |
| <b>8.35</b>   | 6.44    | 30%     |
| <b>28.53</b>  | 23.49   | 21%     |
| <b>50.82</b>  | 40.87   | 24%     |
| <b>11.28%</b> | 10.53%  | 75 bps  |
| <b>12.94</b>  | 10.23   | 27%     |
| <b>37.88</b>  | 30.64   | 24%     |
| <b>8.41%</b>  | 7.90%   | 52 bps  |
| <b>66.41</b>  | 54.14   | 23%     |
| <b>14.75%</b> | 13.95%  | 80 bps  |
| <b>11.40</b>  | 9.22    | 23.64%  |

| FY25          |
|---------------|
| <b>781.32</b> |
| <b>440.26</b> |
| <b>60.91</b>  |
| <b>138.54</b> |
| <b>2.25</b>   |
| <b>143.86</b> |
| <b>18.41%</b> |
| <b>37.60</b>  |
| <b>0.00</b>   |
| <b>13.90</b>  |
| <b>48.69</b>  |
| <b>81.27</b>  |
| <b>10.40%</b> |
| <b>20.72</b>  |
| <b>60.55</b>  |
| <b>7.75%</b>  |
| <b>109.24</b> |
| <b>13.98%</b> |
| <b>18.22</b>  |

# Customer Segment Analysis



**THANK YOU**