July 31, 2025

National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra (E) Mumbai – 400 051	BSE Limited Corporate Relationship Department Phiroze Jeejeebhoy Towers Dalal Street Mumbai – 400 001
Symbol: LALPATHLAB	Scrip Code: 539524

Sub: Earnings Presentation on Un-audited Financial Results (Standalone and Consolidated) for the Quarter ended June 30, 2025

Dear Sir/Madam,

Please find attached a copy of Company's Q1 FY26 Earnings Presentation, which the Company proposes to share with Analysts / Investors with respect to its Un-Audited Financial Results (Standalone and Consolidated) for the Quarter ended June 30, 2025, as approved by the Board of Directors in their meeting held on July 31, 2025.

We request you to please take the same on record.

Thanking You,

Yours Faithfully,

For Dr. Lal PathLabs Limited

Vinay Gujral Digitally signed by Vinay Gujral Date: 2025.07.31 13:40:27 +05'30'

Vinay Gujral
Company Secretary & Compliance Officer

Encl.: As above

Q1 FY26

Results Presentation

Dr Lal PathLabs

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Dr. Lal PathLabs – At a Glance

75+ years of experience in the field of diagnostics

India's Leading & Trusted Diagnostics Company

131 Mn patients serviced in last 5 years

40 NABL accredited Labs; 2 CAP accredited Labs

6,607
Patient Service Centers (PSC's)

5,012
Pathology & Radiology tests; Comprehensive Test menu

298
Labs; Geographically spread-out network

10.5%
FY25 Revenue Growth

48%
ROCE Excl. Cash & Investments

240%
Dividend for FY24-25

Credit Rating# : AA Stable

As on March 31, 2025

*Largest on the basis of revenue

Issued by Care Ratings Ltd.

Q1 FY26 Performance Overview

	Q1 FY26	Q1 FY25	
Revenue	Rs. 670 crore	Rs. 602 crore	11.3%
EBITDA	Rs. 192 crore	Rs. 170 crore	13.1%
PAT	Rs. 134 crore	Rs. 108 crore	24.3%
Patients	7.6 MN	7.2 MN	5.3%
Samples	23.4 MN	21.1 MN	10.7%
SwasthFit™ Contribution	27%	25%	2%

Financials

Particulars (Rs. Cr.)	Q1 FY26	Q1 FY25	*Gr %*	FY25
Revenue	**670**	**602**	***11.3%***	**2,461**
Material consumed	129	119		481
Employee benefit Expenses	132	117		482
Fees to collection centres	92	84		342
Other Expenses	124	112		460
EBITDA	**192**	**170**	***13.1%***	**696**
Margins	*28.7%*	*28.2%*		*28.3%*
Other Income	28	21		93
Depreciation Cost	35	35		142
Finance Cost	5	6		22
PBT	**181**	**150**	***20.8%***	**625**
Margins	*27.0%*	*24.9%*		*25.4%*
PAT	**134**	**108**	***24.3%***	**492**
Margins	*20.0%*	*17.9%*		*20.0%*
EPS (Basic)	**15.9**	**12.8**	***24.4%***	**58.5**

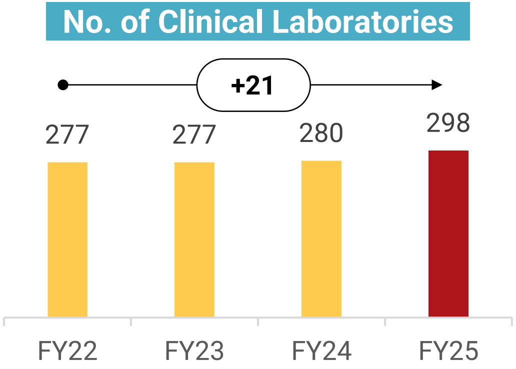
Financial results of the Company are best monitored on a year-to-date basis, as there is a certain level of seasonality in business and specific quarter performance may be influenced by certain occurrences in that quarter.

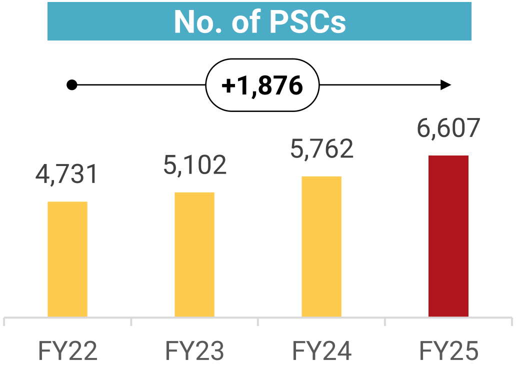
Key performance highlights

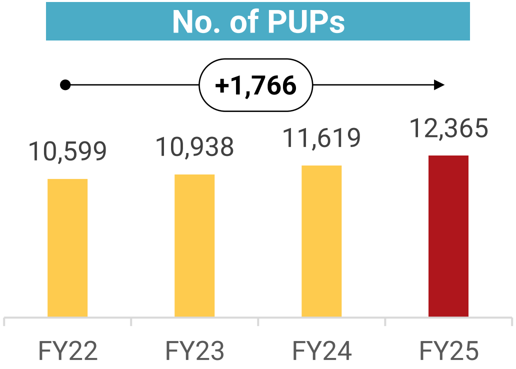
- **Revenue reached Rs. 670 crore in Q1 FY26, marking a Y-o-Y increase of 11.3%**
  - Mainly sample volume driven (+10.7% Y-o-Y); Led by calibrated network expansion in our core metro markets and deeper penetration in Tier 3 and Tier 4 cities/ towns.
  - Swasthfit contributed 27% in Q1 FY26

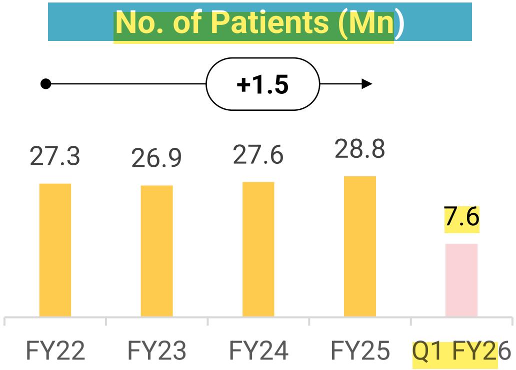
- **EBITDA increased by 13.1% Y-o-Y in Q1 FY26**
  - Driven by sustained volume growth, network expansion and favorable mix combined with the efficient hub-and-spoke model and technology to achieve economies of scale and cost efficiencies

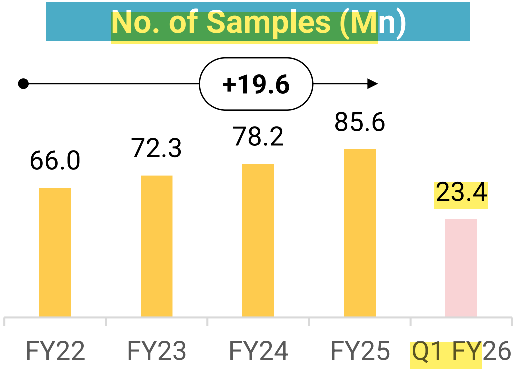
Operating highlights







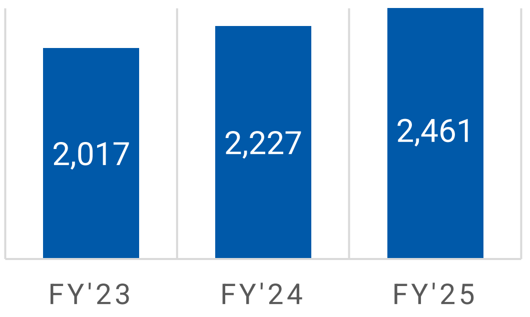


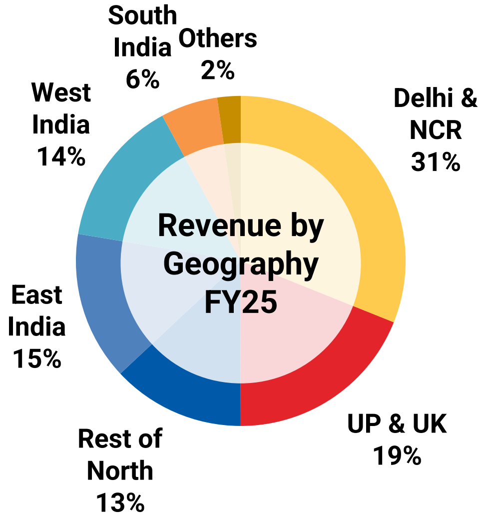


Robust financial performance

(INR Cr.)

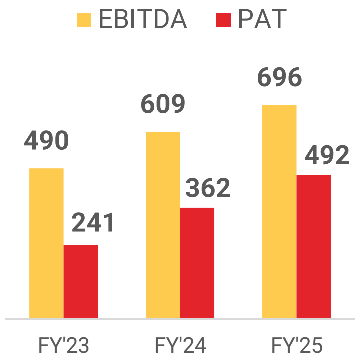
Revenue





(INR Cr.)

EBITDA, PAT and Return on Net Worth



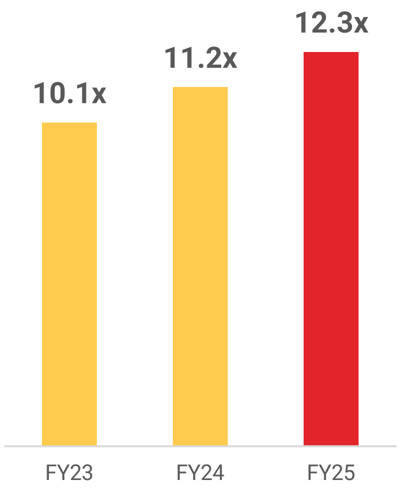
EBITDA Margin	24.3%	27.4%	28.3%
PAT Margin	12.0%	16.3%	20.0%
ROCE	24%	35%	48%

- Growth driven primarily by increasing patient volumes and realization
- Increase in operating margin due to economies of scale and cost efficiencies

Robust financial performance (Cont'd)

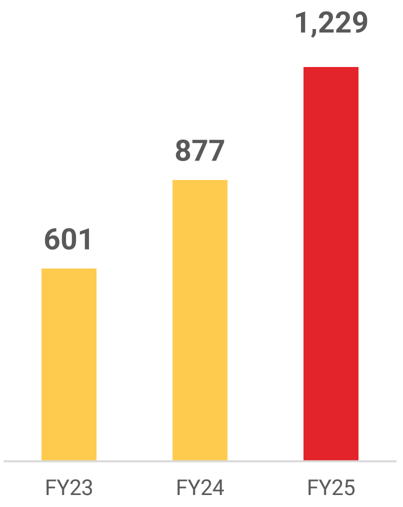
Times

Fixed Asset Turnover[1]



(INR Cr.)

Cash and Cash Equivalents



- Self funded growth on account of strong cash flow generation
- Attractive fixed asset turnover ratio given asset-light model
- Current net cash position and internal accruals expected to fund next phase of growth

1. Fixed Asset Turnover = Total Revenue / Net PP&E as per Ind AS

Management Commentary

(Hony.) Brig. Dr. Arvind Lal, Padma Shri
Executive Chairman

Commenting on the performance, (Hony) Brig. Dr. Arvind Lal, Executive Chairman said:

"India's healthcare landscape is transforming rapidly, driven by the twin engines of digital innovation and increasing healthcare infrastructure. However, significant gaps remain, whether it is the rising burden of chronic diseases and lifestyle disorders, or the challenge of timely diagnostics in underserved geographies. These structural realities underline the essential role of accessible, high-quality diagnostics in improving health outcomes nationwide.

At Dr. Lal PathLabs, we are scaling responsibly to meet this need by deepening our advanced test portfolio as well as expanding our presence in Tier-3 & below markets.

Technology continues to be a cornerstone of our strategy. From AI-integrated lab systems to user-centric digital platforms, our investments are focused on driving both operational efficiency and enhanced patient experience. With a scalable model and a clear sense of purpose, we are confident in our ability to serve the evolving needs of Indian healthcare with precision, trust, and care."

Mr. Shankha Banerjee,
Chief Executive Officer

Commenting on the performance, Mr. Shankha Banerjee, Chief Executive Officer said:

"Our first-quarter performance reinforces the strength of our business model and disciplined execution. We are expanding access to high-quality diagnostics through a calibrated network rollout, deeper reach in core metro markets and increased presence in underpenetrated regions. The diagnostics landscape continues to evolve, and we are positioning ourselves to lead not just in scale, but also in trust and reliability.

We are steadily broadening our capabilities across advanced diagnostics, including genomics, auto-immunity and other high-complexity testing, to ensure that our offerings meet both emerging and unmet needs in healthcare. Our SwasthFit program continues to gain momentum, helping us deliver diagnostic solutions that support clinical decision-making and aid prevention. We continue to invest in Technology, which remains central to how we operate and grow.

Our outlook is shaped by a relentless focus on volume-led growth through market expansion, focus on operational excellence via digital transformation and sustaining our brand leadership through quality and accessibility."

Mr. Ved Prakash Goel,
Group CFO & CEO – International Business

Commenting on the performance, Mr. Ved Prakash Goel, Group CFO & CEO – International Business said:

"We have commenced FY26 on a strong note, with steady growth in volumes and healthy improvement in business mix, yielding a robust financial outcome. By prioritizing execution excellence and cost discipline, we have successfully sustained profitability while maintaining strategic flexibility for future investments.

During the quarter, we further deepened our presence across underserved markets, bolstered by the new labs and PSCs rolled out last year. This tiered expansion strategy is helping us unlock new demand pockets while fortifying our leadership in core regions. The integration of Suburban Diagnostics with Dr Lal PathLabs is started contributing to our performance momentum in West India.

Looking to the future, we remain focused on investing in technology-led efficiencies and scaling our presence across key geographies. With a robust balance sheet and a clearly defined growth roadmap, we are confident of delivering sustainable long-term value."

Corporate Overview

Overview of Dr. Lal PathLabs

Established brand

Established consumer healthcare brand in diagnostic services

Pan-India integrated coverage

298 clinical labs (including National Reference Lab at Delhi and Regional Reference labs at Kolkata, Bangalore & Mumbai), 6,607 Patient Service Centers (PSCs) and 12,365 Pick-up Points (PUPs)

Varied Offerings

Catalogue of 385 test panels, 3,172 pathology tests and 1,455 radiology and cardiology tests

Unique and successful operating model

Scalable model integrated through centralized IT platform allows for network expansion

Well-positioned in one of the fastest-growing segments of the Indian healthcare industry.

As on March 31, 2025

Our Evolution

Dr Lal PathLabs

1949-2005

Foundation

- **1949:** Founded by Dr. Major S. K. Lal
- **1995:** Company incorporated as Dr. Lal PathLabs Private Ltd.
- **2000:** Three clinical labs receive NABL[1] accreditation
- **2001:** Received ISO 9001:2008 certification
- **2002:** Received 'International Accreditation' from CAP[2]

2005-2010

Building capabilities for scale up

- **2005:** onwards: Investment by WestBridge Capital
- **2008:** Acquisition of Paliwal Medicare Private Limited and Paliwal Diagnostics Private Limited
- **2010:** National Reference Lab set up in Delhi

2010-2015

Strong position in North India, building network in other geographies

- Investment by TA Associates
- Clinical laboratories expansion in North region
- Growing the business in East region
- Entry into the South and West regions
- Multiple acquisitions to scale network
- Successful IPO listing in Dec 2015

2015-2020

Higher contribution from Rest of India, Commissioned state of the art Kolkata Reference Lab

- Higher contribution from Rest of India business & focus on bundled test program "Swasthfit"
- Successful commissioning of Regional Reference Lab at Kolkata in 2018
- Inorganic growth through acquisition of laboratories in Western & Southern India

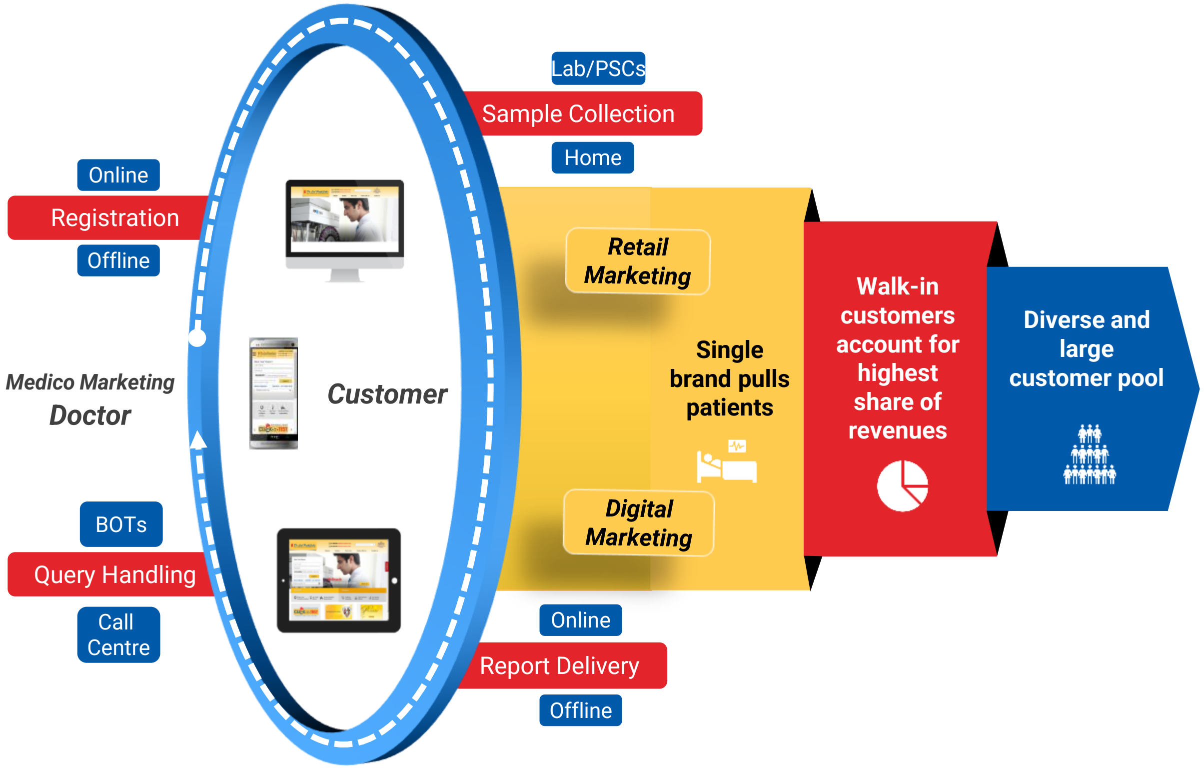
2020 onwards

Pan India Player – Acquired Suburban, Building South Ecosystem

- First to set-up RT-PCR testing network in 2020
- Completed acquisition of Suburban Diagnostics in 2021
- Expanded South ecosystem through Bengaluru Reference Lab and network of Hub & Satellite labs
- Established hub labs in North region
- Spearheading investments in Digital and InfoSec
- Successful commissioning of Regional Reference Lab at Mumbai in 2023

1. NABL: National Accreditation Board for Calibration and Testing Laboratories.
2. CAP: College of American Pathologists.

Most trusted healthcare brand in Diagnostic Services



Pillar of a Strong Brand

- Accreditations from CAP, NABL and ISO
- Centrally administered surveillance programs

- Coverage in metros, Tier 1, Tier 2 & Tier 3+ cities
- Wide reach through PSCs and PUPs

- 24x7 access including online access and home collection
- Dedicated logistics team

Accreditations

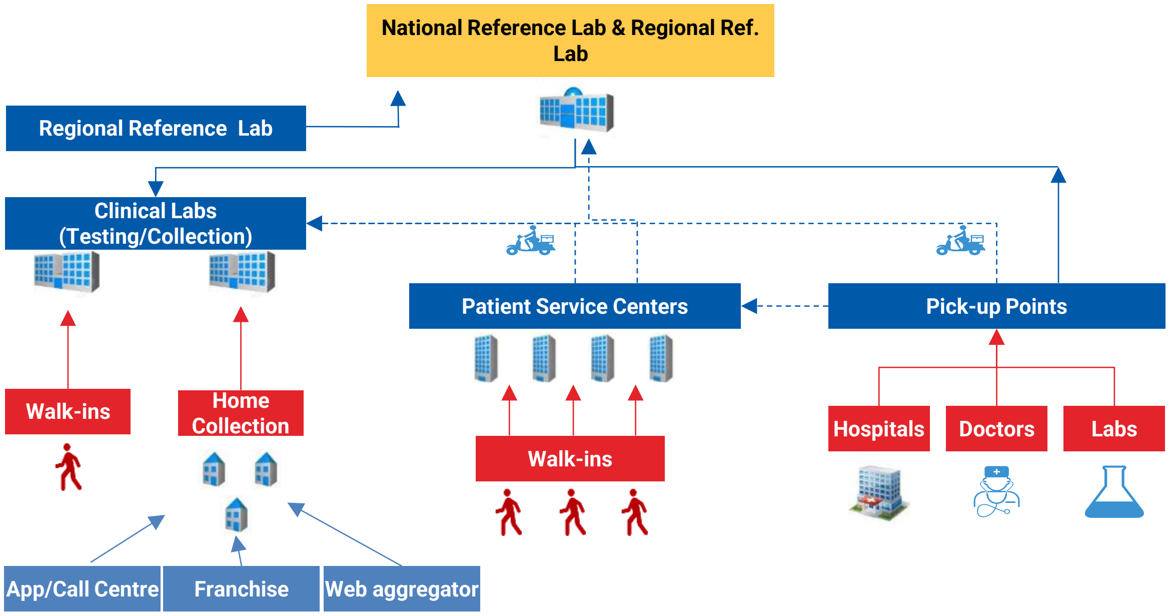
Nationwide Network

Digital capabilities

Fast Turnaround Time

Collection network

LPL's scalable business model provides strategic advantage for expansion and consolidation



Single brand pulls patients

Walk-in customers account for highest share of revenues

Diverse, large customer pool offers monetization opportunities

Digital Touchpoints across patient journey

DIGITAL POINT OF SALE APPLICATIONS

- Patient App/Website – Order Booking, Reports, Find Nearby Center, Test Info, Expected time of report, Live order status, App Notifications
- Partner Portal – Registration, Business snapshots, Report Download, AI enabled Recommendation engine
- Home Collection Portal – Customer Order Booking, Report status
- Seamless Omni channel Experience

SAMPLE COLLECTION

- Phlebo App – Scan lab number, Documentation, Order Closures for home collection
- Phlebo Kiosk – In lab application for Phlebo
- Customer Feedback/NPS Scoring

LOGISTICS

- Live tracking of samples, inter & intra city, cash collection, dynamic routing, gamification, lab shipments
- Audit

LAB PROCESSING

- Reporting & Analysis
- Instruments integrations
- Quality & Compliance
- Workflow Management

REPORT ENGINE

- Historical Trends
- Cumulative Reporting
- Smart Report
- RPA For Govt. Reporting
- Live Report Status/ETR
- ABDM – DLPL amongst the early adopters

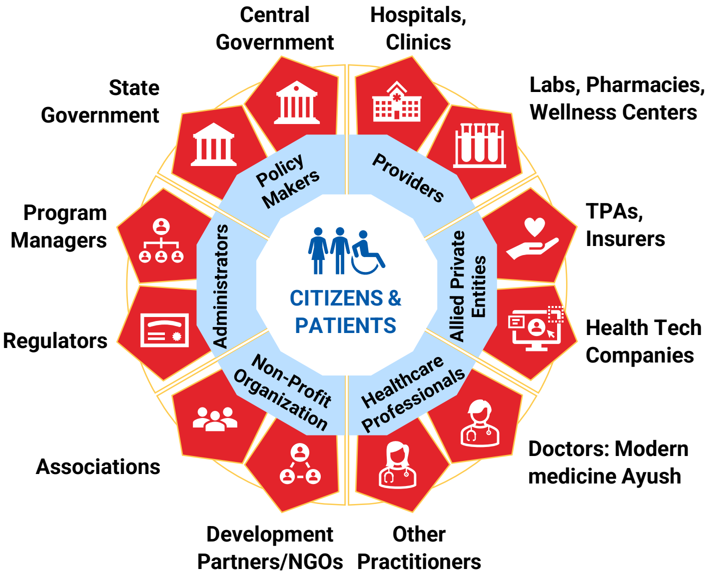
Customers

DATA LAKE – REAL TIME ANALYTICS	MICROSERVICS BASED ARCHITECTURE	SECURED APPLICATIONS	SCALABLE INFRA – LEVERAGING POWER OF CLOUD

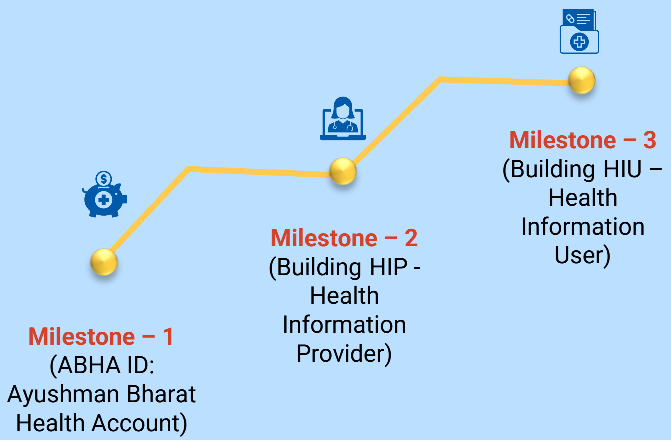
ABDM - All Milestones acheived, DLPL among early adopters

Ayushman Bharat Digital Mission aims to create a National Digital Health Ecosystem to bridge the existing gap amongst different stakeholders of Healthcare ecosystem through digital highways. The mission also enables interoperability and portability of health records and support innovation and research in the health sector.

The NDHM ECOSYSTEM



The program is divided into 3 milestones from Technology enablement perspective.



Integrated: M1, M2, M3

DLPL IS AMONG THE FEW EARLY ADOPTERS WHO HAVE RECEIVED ALL M1, M2 AND M3 CERTIFICATION.

The benefits of the mission are manifold and will help the entire ecosystem, from Policy Makers to Researchers, and Health Care Professionals to Patients.

Vision, Mission & Values

VISION

Be the most trusted healthcare partner, enabling healthier lives

MISSION

To be an undisputed market leader by providing accessible, affordable, timely and quality healthcare, diagnostics, applying insights and cutting-edge technology to create value for all stakeholders

VALUES

Customer First

Ethics & Integrity

Quality

Accountability

Empathy & Compassion

DLPL Strategy for future growth

Dr Lal PathLabs

Drive increased volume in high-potential West & South India; Hub labs in North

- Follow cluster city approach
- Enhance presence in Maharashtra especially Mumbai
- Launched Reference labs in Bengaluru & Mumbai

Enhance high-end test portfolio of super-specialty & bundled test

- Established specialty verticals: Genevolve (genomics), L-CoRD (reproductive diagnostics), L-ACE (auto-immune disorders)
- Swasthfit: Core for comprehensive patient solutions.

Significantly leverage the strong digital infrastructure

- AI/ ML-powered data analytics for enhanced patient experience & personalized solutions.
- Dedicated digital team driving volume growth

Maintain leadership position in the existing core markets

- Leverage strong brand equity in core market of North India
- Offer value to patients by up-selling opportunities

Leveraging digital infrastructure to make life easier for patients

New Website Launch

- New age user intuitive website.
- Responsive , mobile friendly web designs.
- SEO friendly for improved customer reach
- Strategic placement of Buttons and Web forms to generate more leads and better order conversion rates from website

Reco.ai

- LPL's own AI based Recommendation Engine
- Recommends Patient relevant tests as per his current health condition, past report trends, demographic details, etc.

Logistics App

- Machine Learning based FE Route Generation
- Machine Learning based Tube Scanning Bag creation process.
- Secure QR Code based handshake for every process.
- Geo-fencing and Precious sample recognition
  Intra and Intercity sample movement.

Wallet

- Senior Citizen Wallet: Wallet points on every booking for Senior Citizen Patients.
- Phlebo Wallet: Wallet points on enhanced superior services to customers.

One Registration

- One unified platform for all POS registrations
- Error Proofing

Chatbot 2.0

- New version of Chatbot.
- Book an appointment functionality.
- ETR and Report visibility of customer orders.
  Recommendation of Preventive Health Checkups

Genevolve: Genetic Testing Division

Onco Genomics

Neuro Genomics

GENEVOLVE
Dr Lal PathLabs

Rare Disease

Reproductive Genomics

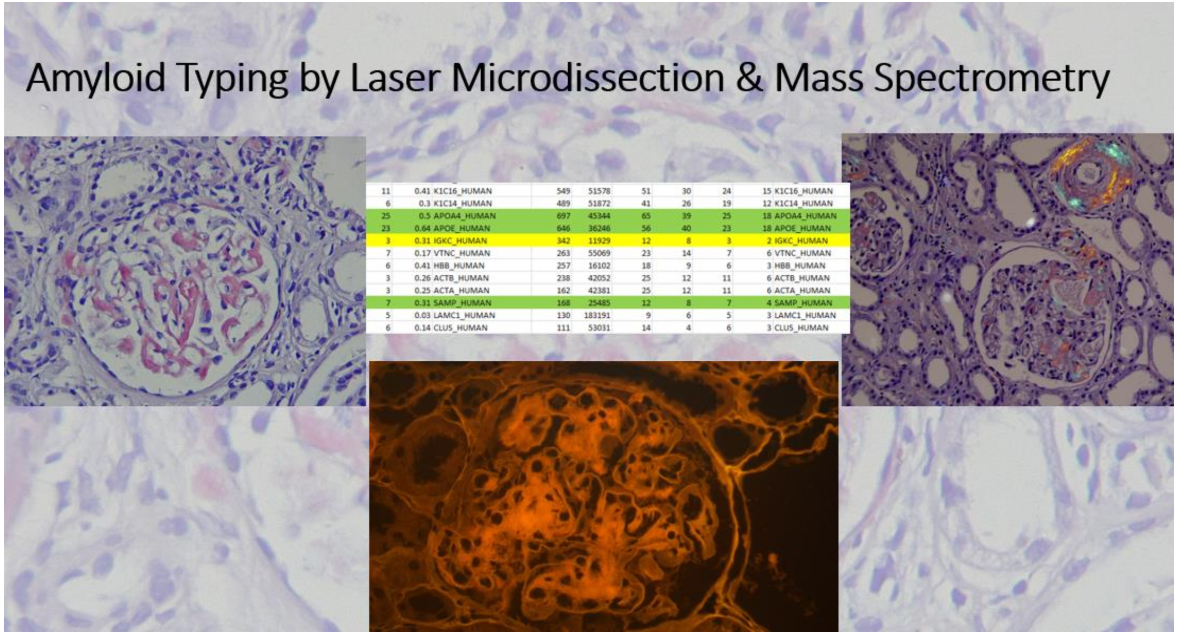
- Successful completion of "5 years of Launch"
- On-boarded latest NGS instrument "Illumina X Plus"
- Introduced a range of "cfDNA Liquid Biopsy Tests"
- Launched First in India, "Screening Early-stage Liver Cancer"
- Dedicated "Business Development Sales Team"
- State of art technologies "In-House at 4 Reference Labs"

First in South Asia - Amyloid Typing

Amyloid Protein Typing Facility

Dr. Lal PathLabs becomes south Asia's first diagnostic chain to offer advance test for amyloidosis: a rare, life-threatening protein disorder

In a significant medical advancement, Dr. Lal PathLabs has launched South Asia's first advanced test for amyloidosis, a rare protein disorder. The test, guided by the National Amyloidosis Centre, uses cutting-edge technology to determine amyloid subtypes, enabling precise and targeted treatment.



11	0.41 K1C16_HUMAN	549	51578	51	30	24	15 K1C16_HUMAN
6	0.3 K1C14_HUMAN	489	51872	41	26	19	12 K1C14_HUMAN
25	0.5 APOA4_HUMAN	697	45344	65	39	25	18 APOA4_HUMAN
23	0.64 APOE_HUMAN	646	36246	56	40	23	18 APOE_HUMAN
3	0.31 IGKC_HUMAN	342	11929	12	8	3	2 IGKC_HUMAN
7	0.17 VTNC_HUMAN	263	55069	23	14	7	6 VTNC_HUMAN
6	0.41 HBB_HUMAN	257	16102	18	9	6	3 HBB_HUMAN
3	0.26 ACTB_HUMAN	238	42052	25	12	11	6 ACTB_HUMAN
3	0.25 ACTA_HUMAN	162	42381	25	12	11	6 ACTA_HUMAN
7	0.31 SAMP_HUMAN	168	25485	12	8	7	4 SAMP_HUMAN
5	0.03 LAMC1_HUMAN	130	183191	9	6	5	3 LAMC1_HUMAN
6	0.14 CLUS_HUMAN	111	53031	14	4	6	3 CLUS_HUMAN

Under the Guidance of the National Amyloidosis Centre, London (UK)

Highest Quality Standards in the Industry

- Best in the Industry CAP Proficiency Testing Score at 98.0% for National Reference Lab
- Consistently high EQAS Performance Testing Score at 98.3% for Satellite Labs
- CAP accreditation 2 labs, NABL accreditation 40 Labs

Real time quality control monitoring	Risk based quality assurance framework	100+ Quality improvement meetings on a daily basis with the network partners	Digitally enabled solutions implemented for quality audits and trainings


INTELLECTUAL PROPERTY INDIA

पेटेंट कार्यालय,भारत सरकार | The Patent Office, Government Of India

पेटेंट प्रमाण पत्र | Patent Certificate

(Rule 74 of The Patents Rules)

पेटेंट सं. / Patent No. : 532724

आवेदन सं. / Application No. : 202011010455

फाइल करने की तारीख / Date of Filing : 11/03/2020

पेटेंटी / Patentee : Dr. Lal PathLabs Ltd.

It is hereby certified that a patent has been granted to the patentee for an invention entitled *REAL TIME QUALITY CONTROL MONITORING* as disclosed in the above mentioned application for the term of 20 years from the 11th day of March 2020 in accordance with the provisions of the Patents Act,1970.

Date of Grant : 12/04/2024

Controller of Patents

Patent has been granted to Dr. Lal PathLabs for an invention related to REAL TIME QUALITY CONTROL MONITORING for the period of 20 years

Quality Control

Dr Lal PathLabs

Laboratory excellence

- NABL 133 implementation
- Test Recommendation engine
- Risk Based Internal Audits
- LPL proficiency testing program launch
- Analytical Quality Scoring & monitoring of Labs
- ESG Data Gathering process implementation

Capability building

PROJECT NEEV- self learning initiative for phlebotomists

D L Shah Gold Award for LPL Project
'Improving Laboratory Performance by developing an in-house automated process to monitor Quality control'

Quality education programs-- HUNAR for technicians and EDGE for Doctors

Control Tower Implementation

"Control Tower" implementation provides a complete visibility of Patient samples across the sample processing lifecycle. The insights will help the business users to reduce delay and improve processing leading to better customer service.

Control Tower Teams

Front Desk
Failure Indicator Areas - Home Collection, Credit management & Sample/Registration Deficiency

Logistics
Failure Indicator Areas - Unregistered Samples, Bagging & Shipping of samples

Lab Operations
Failure Indicator Areas - samples scan-in & scan-out , Shipment creation, Report Validation

Digital
Failure Indicator Areas: Delay in report upload and payment

Key Highlights

- Centralized Monitoring Team for **"Control Tower"** Operation
- Real-time information for the delays happening across sample processing lifecycle with actionable insights
- Quick decision making
- Drill-down level information available till last leaf i.e. Lab Number / Field Executive
- Information accessible based on Roles & Rights
- Overall design is based on **"Mobile First"** Approach

D365 Cloud Data Lake

- Future ready Cloud architecture with easily scalable and upgradable
- Cloud ERP Microsoft Dynamics 365 for Finance & Operations
- Data for **"Control Tower"** is processed through **"Data Lake"** hosted on Cloud
- **"Data Lake"** helps in consolidating the data from multiple source systems and provides easy access information securely

Enhanced Customer Experience in Home Collection

D2C – Automated lead management

Digital ID card & ratings of Phlebo to the patient

Variable model which grows with business volume

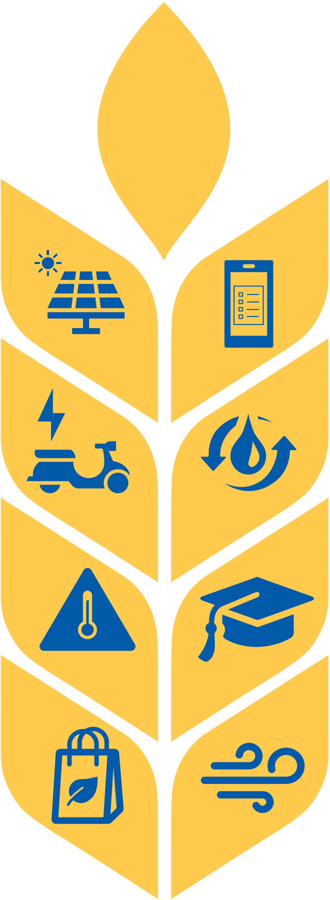
Real time 30 minutes slot visibility & booking for the patient

Auto Routing engine to dynamically allocate the booking to nearest available phlebotomist

Real time phlebo visibility to the patient

Key ESG Initiatives

Dr Lal PathLabs



Commissioned 3.18 MW Solar System for generating the green energy

Use of Electric bikes for sample collection

Saved 16,43,858 Kg of CO_2 emissions by using Solar power

Use of biodegradable bags for sample collection

Installed R32 refrigerant operated Inverter AC for Conserving ozone layer

All labs are equipped with Effluent Treatment Plant for wastewater treatment

49,384 hours of training for employee development

Descaling of DG Sets radiator to improve the smoke quality

Cyber Security Capability

Data Loss Prevention

- State-of-the-art data loss prevention technology to monitor and prevent the disclosure of information
- Data classification platform for information labeling and handling according to severity of data
- Rights management system to enable persistent data-centric protection

Extended Detection and Response

- Deployed next generation cyber technologies such as CASB (Cloud Access Security Broker), EDR (Endpoint Detection & Response), ATP (Advance Threat Protection), File Sandboxing, Email Zero-Day Protection, Risk-Based Conditional access to prevent the new-age cyberattacks

Software Security

- Vulnerability Assessment & Penetration Testing of IT apps and systems including cloud infra
- Periodic secure code, design and configuration reviews of mission-critical systems

Threat Intelligence

- Threat intel platform to monitor the surface, deep and dark web for credential disclosures, data leaks, frauds and scams
- Proactive detection and mitigation of vulnerabilities of publicly exposed systems

Security Operations Center

- Security operations center to monitor cyber threats 24x7
- Cyber Crisis Management Plan - Readiness, Response & Recovery to achieve the cyber resiliency

Training on Information Security

- Periodic Information security trainings to keep the employee based aware of latest cyber threats.

Experienced Management team

(Hony.) Brig. Dr. Arvind Lal Padma Shri
Executive Chairman

Dr. Vandana Lal
Whole-time Director

Shankha Banerjee
Chief Executive Officer

Ved Prakash Goel
Group CFO & CEO – International Business

Munender Soperna
Group Chief Information & Digital Officer

Jai Prakash Meena
Chief Operating Officer

Manoj Garg
Group Chief Human Resources Officer

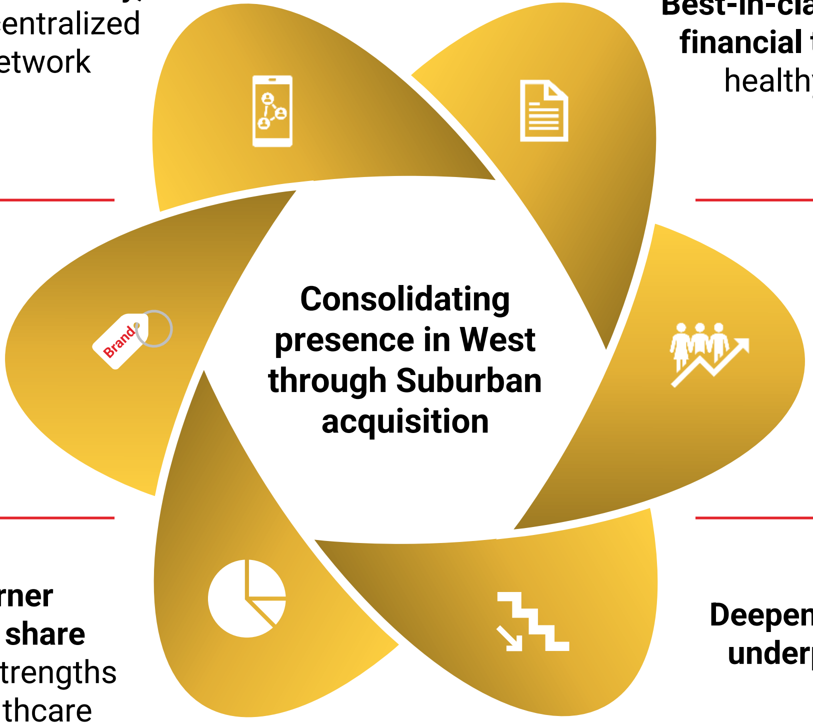
Investment Highlights

Dr Lal PathLabs

Investment Highlights

Demonstrated high scalability, integrated through centralized IT platform for network expansion

Best-in-class and consistent financial track record with healthy return ratios



Largest consumer healthcare brand in diagnostic services, with unmatched reputation

Fundamental levers in place to drive expansion based on humongous market opportunity

Well poised to garner incremental market share centered on intrinsic strengths and expertise in healthcare

Deepening presence in the underpenetrated Tier 3+ markets

Indian Healthcare Services is a large and growing opportunity

Dr Lal PathLabs

~1.51 bn

India's expected population in 2030[1]

2.5%

Government Expenditure on healthcare (as % of GDP) in FY25[5]

Rs. 16.5-17.5 trillion

Expected India's healthcare industry size in FY 28[2]

~50.6%

Out of pocket expenses to overall healthcare spends[3]

$10.76 bn

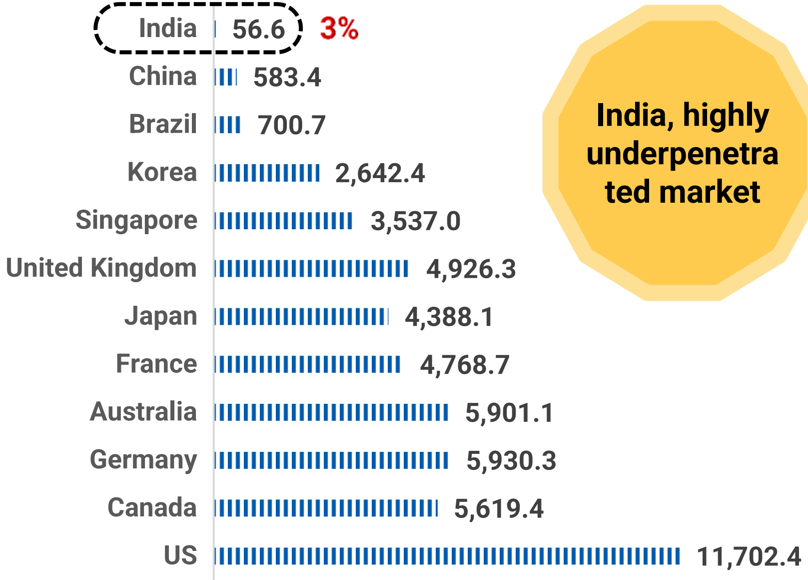
Close to Rs. 89,155 crore was allocated to the Ministry of Health and Family Welfare, under Union Budget 2023-24[6]

$6.8 bn

The amount that Indian Government is planning to introduce as a credit incentive program (Rs. 500 bn) to boost the country's healthcare infrastructure[6]

Per capita current expenditure on health in $ terms (2020)4

Globally: Total Healthcare Expenditure is 10.9% of GDP

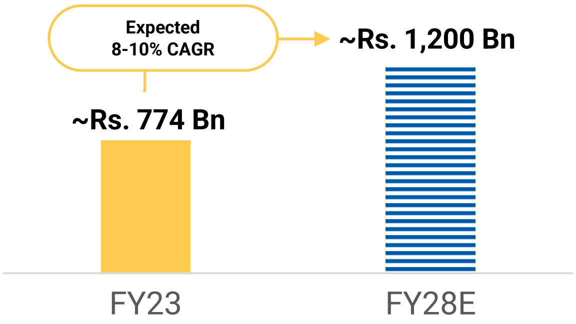


India, highly underpenetrated market

Source: *(1) UN Department of Economic and Social Affairs, World Population Prospects 22022, CRISIL MI&A, (2) Industry, CRISIL MI&A (3) Global Health Expenditure Database accessed in March 2023, CRISIL MI&A (4) Global Health Expenditure Database – World Health Organisation in March 2023, CRISIL MI&A (5) Article by Outlook India, (6) IBEF*

Drivers of India diagnostic services market

Diagnostic Services Industry Size

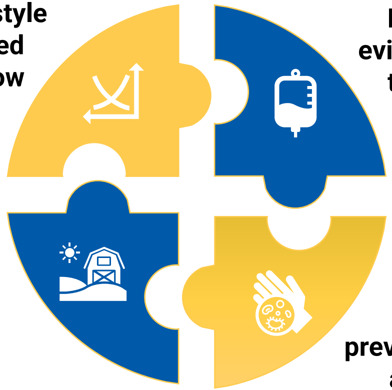


Screening, early detection, and monitoring reduce downstream costs

Growth Drivers

Demand for lifestyle diseases related services to grow

Increase in evidence-based treatments



Rapid Urbanization

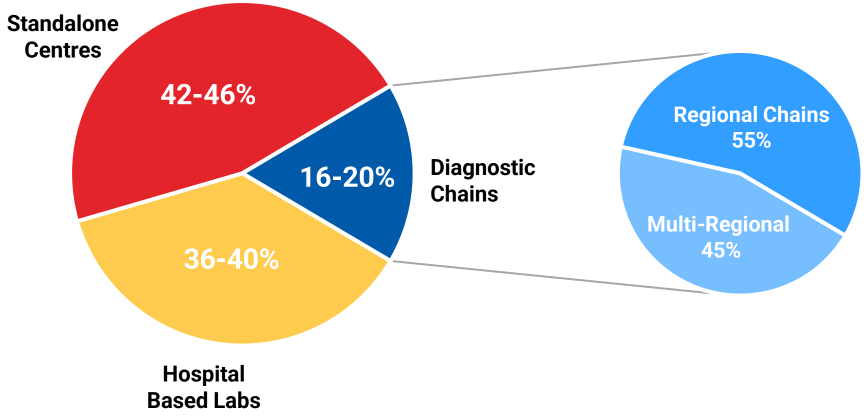
Focus on preventive diseases and wellness

Source: *Industry Data, Centrum Institutional Research Report, Axis Capital Report, ICICI Securities Report*

Diagnostic Services industry continues to remain highly fragmented

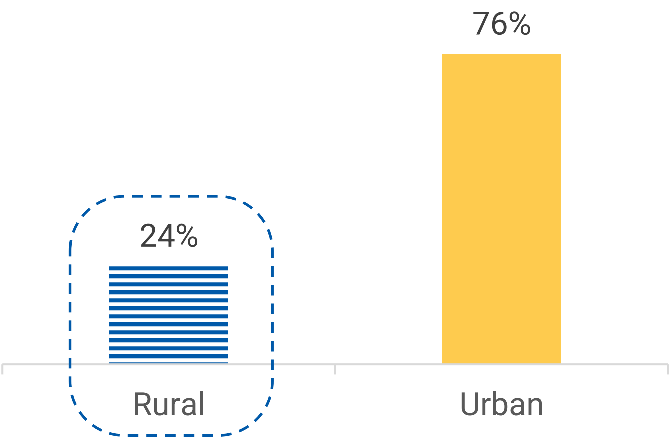
Dr Lal PathLabs

Highly Fragmented Industry



Largely fragmented and unorganized

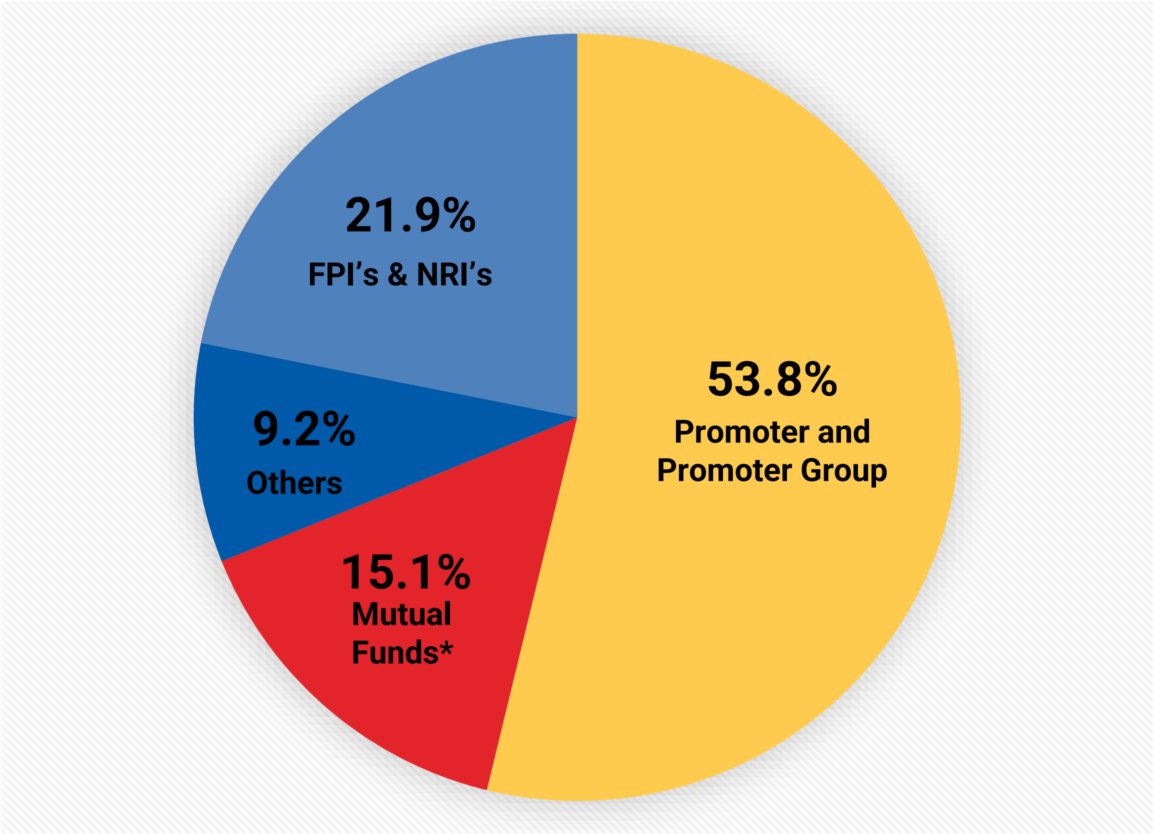
Region wise Revenue



Diagnostic penetration in rural market is lower, while the opportunity size remains big

Source: *Industry Data, Nuvama Institutional Equities Research Report*

Shareholding as of 30th June, 2025



*Mutual Funds includes Alternate Investment Funds as well

Key Awards & Recognition

Dr Lal PathLabs

Top 100 Global Most Loved Workplace 2023

Gold Award

QCI – D. L. Shah Quality Awards - 2022

Business Standard Star SME of the year 2022

Best Brands Healthcare 2022

GAPIO Global Association of Physicians of Indian Origin

GAPIO Excellence in Diagnostics Award 2022

Diagnostic Chain of the Year – West

Awarded by the prestigious Healthcare Awards, from The Economic Times in 2022

CSR Award 2022

ICICI Lombard & CNBC TV18 India Risk Management Awards 2022 – Healthcare

CFO100 Roll of Honour 2022

Financial Express CFO of the year 2022

Dr. Om Manchanda honoured and awarded as 'Healthcare Personality of the Year, 2020' by FICCI

EY Entrepreneur of The Year 2019 – Life Sciences & Healthcare

Data Quest Technology Award 2015 – Excellence in Implementation of Technology

VC Circle Healthcare Summit 2013 – Best Diagnostic Company

Computerworld Honors Laureate Program, 2012

Frost and Sullivan 4th Annual India Healthcare Excellence Award, 'Diagnostic Service Provider Company of the Year 2012'

Franchise India Excellence Award in Hall of Fame Category (2011, 2012)

Franchisor of the Year (Healthcare) - Franchise Plus Awards 2010

Padma Shri – (Hony) Brig. Dr. Arvind Lal (2009)

Contact Us

About Dr. Lal PathLabs Limited (DLPL)

Dr. Lal PathLabs Limited is one of India's leading consumer healthcare brand in diagnostic services.

It has an integrated nationwide network, where patients and healthcare providers are offered a broad range of diagnostic and related healthcare tests and services for use in core testing, patient diagnosis and the prevention, monitoring and treatment of disease and other health conditions. The services of DLPL are aimed at individual patients, hospitals and other healthcare providers and corporates. The catalogue of services includes 385 test panels, 3,172 pathology tests and 1,455 radiology and cardiology tests as on March 31, 2025.

As on March 31, 2025, DLPL's has 298 clinical labs (including National Reference Lab at Delhi & Regional Reference Lab at Kolkata, Bangalore & Mumbai), 6,607 Patient Service Centers (PSCs) and 12,365 Pick-up Points (PUPs). In FY25 & FY24, DLPL collected and processed approximately 86 million samples and 78 million samples from 28.8 million and 27.6 million patients, respectively.

Additional information on Dr. Lal PathLabs Limited: Corporate Identification No: L74899DL1995PLC065388

Website: https://www.lalpathlabs.com

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