



То

The Secretary,
Listing Department,
BSE Limited,
1st Floor, Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai 400001.

To

The Manager, Listing Department, The National Stock Exchange of India Ltd, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai 400051.

Scrip Code: 540975 Scrip Symbol: ASTERDM

Dear Sir/Madam,

Sub: Investor Presentation for the quarter ended June 30, 2025

With reference to the captioned subject, please find enclosed the Investor Presentation on the Company's performance for the quarter ended June 30, 2025.

Kindly take the above said information on record.

Thank you

For Aster DM Healthcare Limited

Hemish Purushottam

Company Secretary and Compliance Officer M. No. A24331



Earnings Presentation

For the quarter ending June 30, 2025



Disclaimer



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This presentation may contain certain "forward looking statements", which are based on certain assumptions and expectations of future events. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Though such forward-looking statements are based on reasonable assumptions, it can give no assurance that such expectations will be met. Neither the Company nor any of its advisors or representatives assumes any responsibility to update forward-looking statements or to adapt them to future events or developments.

Note- QCIL Numbers are Indicative and subject to statutory audit adjustments. Proforma numbers for merged entity are also subject to finalization and audit of the merged accounts. Actual amounts, losses or impact on net profit could materially differ from those that have been estimated. In addition, other factors that could cause actual results to differ materially from those estimated include harmonization of accounting policies and practices.

Aster Key Highlights – Q1 FY26



Healthy ramp-up in Kerala cluster, continued strong performance in other clusters supported by ARPOB growth and improvement in ALOS

- Kerala cluster revenue grew by 5% YoY as compared to 4% de-growth in Q4FY25 YoY, driven by 6% QoQ increase In-patient volumes.
- Karnataka & Maharashtra cluster revenue grew by 13% YoY

Robust growth in Operating EBITDA by 21% in Q1 FY26 driven by disciplined resource management, rationalized overhead costs, improved performance of lab business and EBITDA breakeven of the wholesale pharmacy. Operating EBITDA margin at 20% in Q1 FY26, up 230 bps YoY

- Kerala cluster operating EBITDA margin at 25.3% in Q1 FY26, improved by 270+ bps YoY (22.7% in Q1 FY25)
- Karnataka & Maharashtra cluster operating EBITDA margin at 23.2% in Q1 FY26, improved by 200+ bps YoY (21.2% in Q1 FY25)

Added 320+ beds during the last year taking bed capacity to 5,197 beds as on June 30, 2025

ARPOB rose 14% YoY to INR 50,200 in Q1 FY26, driven by improved ALOS, Oncology growth, and favourable specialty mix

ALOS improved by 4% YoY to 3.1 days in Q1 FY26 from 3.2 days in Q1 FY25 aided by increased robotics surgeries and efficient hospital operations

Change in Occupancy reflects the addition of new beds as well as improvements in ALOS

Contribution from Oncology increased to 11% in Q1 FY26 from 10% in Q1 FY25; Oncology revenue grew by 16% YoY

Launched Malayalam version of Aster Health app in Kerala — State's first regional language healthcare super app

Completed Share Swap, thereby owning 5.0% stake in Quality Care and the shares issued by Aster to Blackstone and TPG are listed on stock exchanges

Aster Performance Highlights – Q1 FY26



Financial

Operational

Revenue

Q1FY26: INR 1,078 Cr



Q1FY25 : **INR 1,002 Cr**

Operating EBITDA¹

Q1FY26: INR 215 Cr



Q1FY25: INR 177 Cr

Op EBITDA Margin

Q1FY26: 20.0%



Q1FY25: 17.7%

Normalised PAT²

(Post-NCI)

Q1FY26: INR 90 Cr



22%

Q1FY25: INR 74 Cr

RoCE³

(Pre-Tax)

Q1FY26: 20.7%



420 bps

Q1FY25: 16.5%

Capacity Beds

Q1FY26:5,197



320+

Q1FY25: 4,869

ARPOB

Q1FY26: 50,200



Q1FY25: 44,200

ALOS

Q1FY26 : **3.1 days**



- 4%

Q1FY25 : 3.2 days

Inpatient visits

Q1FY26: 65.8 K



-1%

Q1FY25:66.7 K

Outpatient visits

Q1FY26: 0.82 mn



6%

Q1FY25 : **0.78 mn**

^{1.} Operating EBITDA for the period Q1 FY26 excludes the ESOP Cost of Rs. 0.8 Cr [Q1 FY25: 2.9 Cr], Movement in fair value of contingent consideration payable of Rs. Nil Cr [Q1 FY25: 2.7 Cr], Variable O&M fee amounting to Rs.7.2 Cr [Q1 FY25: 8.1 Cr]. Our Operating & Management (O&M) agreements, encompasses both fixed and variable component. While the fixed component of the O&M fee is delineated into depreciation and finance costs as per IndAS 116, whereas the variable component falls outside the scope of IndAS 116, leading to an incomplete reflection of the standard's impact in FBITDA

^{2.} The PAT includes an amount of ₹ 21.8 Cr [Q1 FY25 : 32.8 Cr] from the interest/gain earned on the investment of sale proceeds from the segregation of GCC vertical and transaction cost of Rs 4.4 Cr

^{3.} ROCE = EBIT/Average Capital Employed; Capital employed excludes CWIP and Land Revaluation reserve. The CWIP for ongoing projects (including ROU, Capital Advances, and Capital Creditors) amounts to ₹ 1057 Cr for Q1 FY26[Q1 FY25: ₹ 406 Cr].

Aster Other Highlights – Q1 FY26

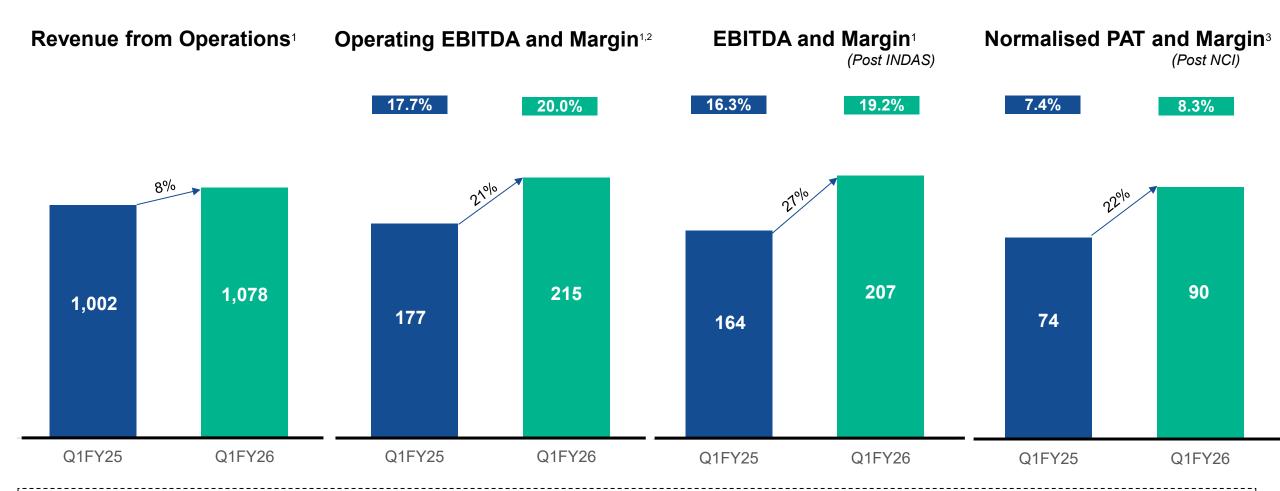


Business Highlights	 Core hospital business delivered Operating EBITDA margin of 22.6% in Q1 FY26 (20.8% in Q1 FY25) Matured hospital Op. EBITDA margins at 24.5% in Q1 FY26 (23.2% in Q1 FY25) and ROCE at 34.6% Karnataka & Maharashtra cluster revenue grew by 13% YoY and Op. EBITDA grew by 23% YoY in Q1 FY26 Aster Labs revenue grew by 14% YoY in Q1 FY26; continuing to deliver positive EBITDA margin at 8% in Q1 FY26 The Aster Health app has clocked over 100,000 downloads since its launch in November 2024
Capex	 Plan to add 2,600+ beds overall to reach 7,800+ beds capacity in coming years Strengthening leadership position in Bangalore by adding 500 beds at Yeshwanthpur taking bed capacity to 2500+ beds
Clinical Highlights	 High-end cutting-edge medical work; ~564+ transplants¹ and ~1,935+ Robotics surgeries¹ Successfully performed a rare LVA surgery for leg lymphoedema in a 45-year-old patient Kerala's first scarless robotic total thyroidectomy successfully performed
ESG ² Highlights	 ~577 Ton waste reduction, ~7,414 KL reduction in water consumption 97% electricity consumption from renewable sources at Aster CMI and RV 6,022 Free medical camps by Aster Volunteer Mobile Medical Services (AVMMS)
Recognition	 Financial Express honoured Dr. Azad Moopen with "Healthcare Leader" of the Year award Financial Express honoured Ms. Alisha Moopen with "Women Entrepreneur" of the Year award Aster Digital Health, India received the title of 'Most Impactful Digital Transformation in Healthcare' at Elets Technomedia Medcity, CMI and MIMS Calicut were featured in top rankings by Times of India, Outlook and Newsweek Global media

1. TTM basis | 2. ESG highlights are for FY2025

Revenue and Profitability Snapshot – Q1 FY26





Higher growth in Operating EBITDA by 21% YoY (resulting in 230 bps improvement in Operating EBITDA margin) is driven by disciplined resource management, rationalized overhead costs, improved performance of lab business and EBITDA breakeven of the wholesale pharmacy.

Notes:

^{1.} Revenue, Operating EBITDA and EBITDA excludes other income

^{2.} Operating EBITDA for the period Q1 FY26 excludes the ESOP Cost of Rs. 0.8 Cr (Q1 FY25: 2.9 Cr), Movement in fair value of contingent consideration payable of Rs. Nil Cr (Q1 FY25: 2.7 Cr), Variable O&M fee amounting to Rs.7.2 Cr (Q1 FY25: 8.1 Cr). Our Operating & Management (O&M) agreements, encompasses both fixed and variable component falls outside the scope of IndAS 116, leading to an incomplete reflection of the standard's impact in EBITDA

^{3.} The PAT includes an amount of ₹ 21.8 Cr (Q1 FY25 : 32.8 Cr) from the interest/gain earned on the investment of sale proceeds from the segregation of GCC vertical and transaction cost of Rs 4.4 Cr

Hospital and other New Business Performance – Q1 FY26



	% of Revenue	Revenue	Operating EBITDA ³
		INR 1,042 Cr	INR 235 Cr
Hospitals and Clinics	94%	8%	23%
		YoY Revenue Growth	Margins
		INR 35 Cr	INR 3 Cr
Labs	3%	14%	8%
		YoY Revenue Growth	Margins
		INR 30 Cr	INR 1 Cr
*Pharmacies	3%	-6%	2%
		YoY Revenue Growth	Margins
		INR 1,078 Cr	INR 215 Cr
India Overall ²	100%	8%	20%
		YoY Revenue Growth	Margins
* Strategic exit from certain loss-making unit in the wholesale Pharmacy	business led to the change in Pharmacy Revenue impact an	d EBITDA improvement	

¹ Wholesale Pharmac

^{2.} Aster India overall numbers are after eliminations of INR 28 Cr (Q1FY25: 28 Cr.) of intercompany revenue and INR 23 Cr. (Q1FY25: INR 23 Cr.) of unallocated expenses.

^{3.} Operating EBITDA for the period Q1 FY26 excludes the ESOP Cost of Rs. 0.8 Cr [Q1 FY25: 2.9 Cr], Movement in fair value of contingent consideration payable of Rs. Nil Cr [Q1 FY25: 2.7 Cr], Variable O&M fee amounting to Rs.7.2 Cr [Q1 FY25: 8.1 Cr]. Our Operating & Management (O&M) agreements, encompasses both fixed and variable component. While the fixed component of the O&M fee is delineated into depreciation and finance costs as per Ind AS 116, whereas the variable component falls outside the scope of IndAS 116, leading to an incomplete reflection of the standard's impact in EBITDA

Financial Summary – Q1 FY26



Particulars	Q1 FY26	Q1 FY25	YoY %
Revenue from Operations	1,078	1,002	8%
Material Cost ²	247	229	
Doctors Cost	240	226	
Employee Cost	195	190	
Other Cost	181	180	
Operating EBITDA	215	177	21%
Employee Stock Option Expenses	1	3	
Movement in FV of contingent consideration payable	0	3	
Variable operation and management fees	7	8	
EBITDA Post INDAS	207	164	27%
Depreciation	63	60	
Finance Cost	31	29	
Other Income	33	49	
Profit Before Tax	147	123	19%
Тах	43	39	
Profit After Tax (Before exceptional item)	104	84	24%
Exceptional Item	(4)	0	
Profit After Tax ³	99	84	19%
Share of Profit/(Loss) of Associates	(6)	(3)	
NCI	8	7	
Profit After Tax (Post Non-Controlling Interest)	86	74	16%
Normalised PAT ³	90	74	22%
EBITDA Pre INDAS	181	144	

INDAS Impact	Q1 FY26	Q1 FY25
EBITDA Impact	(26)	(19)
Depreciation	15	14
Finance Cost	18	18
PAT Impact	7	13

^{1.} Above numbers are in INR crore.

^{2.} Material Cost % (Ex.Wholesale pharmacy) for Q1 FY26 is 21.6% and Q1 FY25 is 21.0%.

^{3.} Normalised PAT for Q1 FY26 excludes an amount of ₹ Rs 4.4 Cr for transaction cost



Quality Care and Combined Financials

QCIL - Key Highlights - Q1 FY26



Strong double-digit growth for the business driven by robust performance across clusters

- ARPOB and volume led growth supported by payor mix enhancement with shift in favor of cash and insurance
- Kerala cluster delivered 15% YoY driven by Trivandrum performance and Tamil Nadu saw strong ramp of Nagercoil unit launched in Oct'24
- Of the other units, non-Hyderabad Indian units delivered 11% YoY and Bangladesh units delivered 26% YoY growth

Overall operating EBITDA grew by 19.0% YoY largely driven by operational excellence and better leverage

- Initiatives around procurement centralization, F&B in-sourcing, clinical talent, and pricing have been showing early success
- Procurement synergies across QCIL entities delivered ~INR 20 crore of EBITDA uplift during the quarter
- Nagercoil unit launched in Oct'24 achieved EBITDA breakeven within 3 quarters

ARPOB grew by 15% YoY reaching to ~INR 45k in Q1 FY26 (~INR 39k in Q1 FY25)

- Payor mix shift led by 170 bps reductions in scheme mix and 150 bps increase in cash / TPA / corporate share on a YoY basis
- ARPOB growth supported by improved specialty mix CONGO share increased by 210 bps to 58.4% in Q1FY26

ALOS has improved by 3% to 3.9 days in Q1 FY26, reflecting better clinical protocols

Strengthened clinical teams by onboarding 70+ doctors across the QCIL hospital network

Augmented leadership team by further onboarding 2 experienced professionals (10 professionals added in FY25)

CARE and KIMSHEALTH recognized for their leading brands and excellence across specialties by The Economic Times, Outlook, and FE Healthcare

QCIL Performance Highlights – Q1 FY26



Revenue

Q1FY26: INR 1,079 Cr



16%

Q1FY25: INR 930 Cr

Operating EBITDA¹

Q1FY26: INR 227 Cr



19%

Q1FY25: INR 191 Cr

Op EBITDA Margin

Q1FY26: 21.1 %



60 bps

Q1FY25 : 20.5%

Capacity Beds

Q1FY26: 5,169



238

Q1FY25: 4,931

ARPOB

Q1FY26: 44,788



15%

Q1FY25: 38,976

ALOS

Q1FY26: 3.9 days



- 3%

Q1FY25 : 4.0 days

Inpatient visits

Q1FY26: 59,459



4%

Q1FY25 : **57,038**

Outpatient visits

Q1FY26: **0.83 mn**



12%

Q1FY25 : **0.74 mn**

Combined Proforma Numbers for Q1 FY26



(Figur	res for Q1 FY26)	Aster	(+)	QCIL	Merged Entity*
	Revenue (INR Cr)	1,078		1,079 ¹	2,157
rics	YoY (%) Revenue Growth	8%		16%	12%
Financial Metrics	Operating EBITDA ² (INR Cr)	215		227	442
Fin	Op EBITDA Growth YoY (%)	21%		19%	20%
	Op EBITDA Margin %	20.0%		21.1%	20.5%
	ROCE ³ (%)	20.7%		20.4%	20.5%

^{*} Proforma financials for merged entity are subject to finalization and audit of the merged accounts. Actual amounts, losses or impact on net profit could materially differ from those that have been estimated. In addition, other factors that could cause actual results to differ materially from those estimated include harmonization of accounting policies and practices.

QCIL numbers are indicative and subject to statutory audit adjustments, if any
 Combined Operating EBITDA is Post INDAS EBITDA adjusted for one-time & non-cash expenses, ESOP cost, movement in fair value of contingent consideration and variable O&M fee

^{3.} RoCE is computed on average capital employed excl. revaluation reserves and CWIP and Intangibles

Combined Proforma Numbers for Q1 FY26



(Figu	res for Q1 FY26)	Aster +	QCIL	= Merged Entity*
	No. of Hospitals (Nos)	19 ¹	19 ²	38
	City Presence (Nos)	15	15	27
ņ				
al Metric	Beds Capacity³ (Nos)	5,190+	5,160+	10,350+
Operational Metrics	Occupancy (%)	59%	59%	59%
O	ARPOB (INR)	50,200	44,788	47,291
	Total Patient Volume (Mn)	0.89	0.89	1.78

^{*} Proforma numbers for merged entity are subject to finalization and audit of the merged accounts. Actual amounts, losses or impact on net profit could materially differ from those that have been estimated. In addition, other factors that could cause actual results to differ materially from those estimated include harmonization of accounting policies and practices.

Notes:

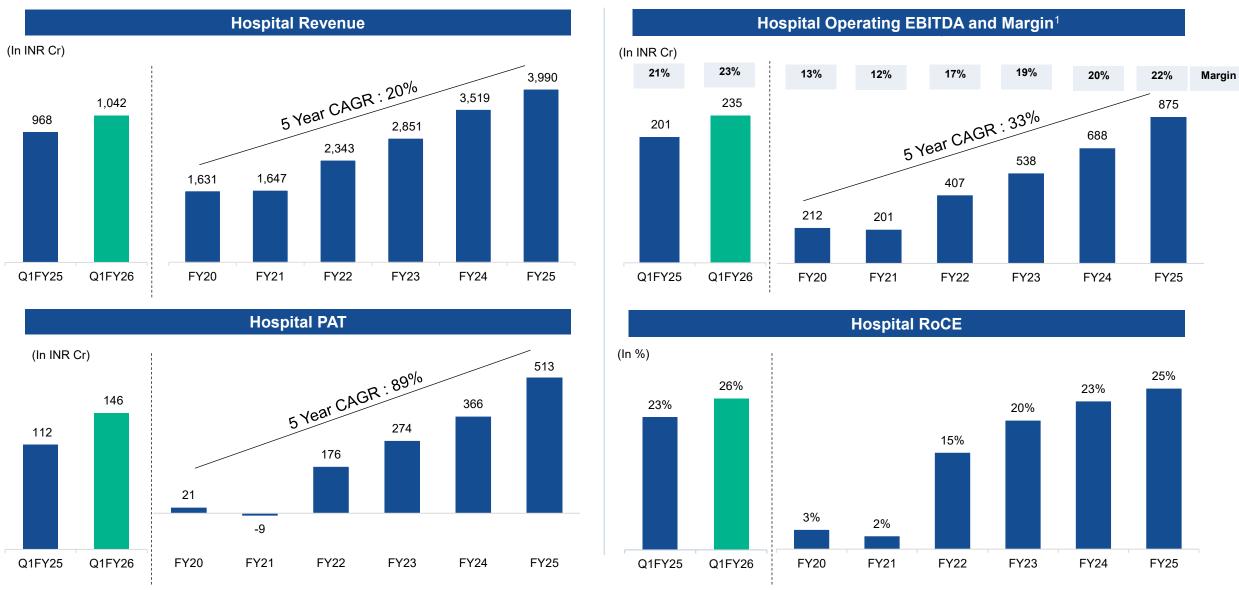
- Includes WIMS
- 2. Includes Nagercoil facility (Tamil Nadu) which was operationalized in Sep'24
- 3. Refers to total capacity beds as of Jun '25



Aster – Core Businesses Hospitals and Clinics

Hospital Financial Trends





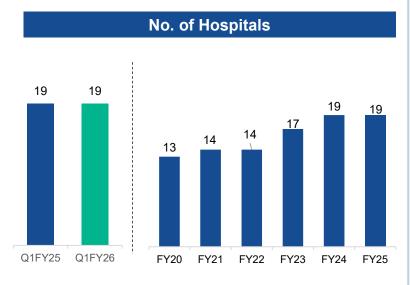
Vote:

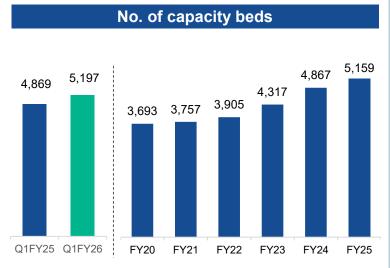
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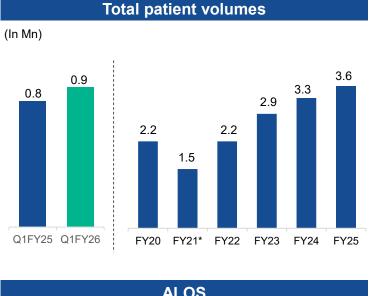
Hospital Operational Trends

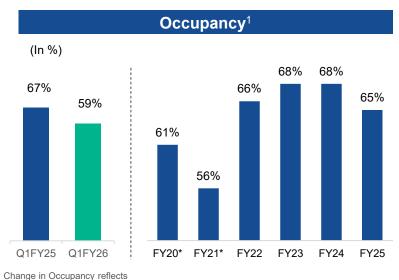


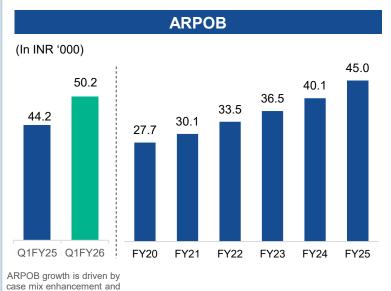
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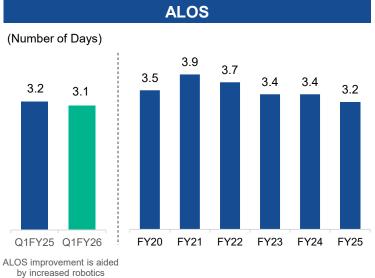












procedures and efficient

hospital operations

1. Occupancy as per operational census bed

improvement in ALOS

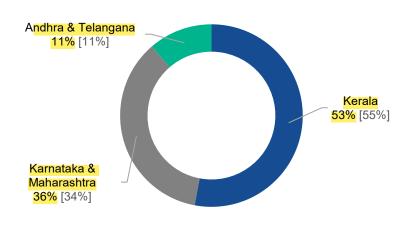
the addition of new beds as well as improvements in ALOS

^{*}Drop in Patient Volumes and Occupancy during FY20 and FY21 due to COVID \mid

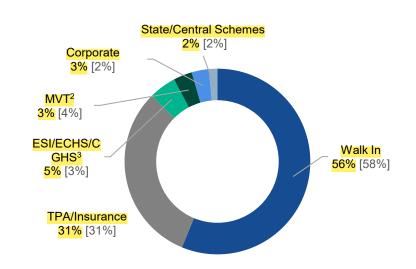
Hospitals & Clinics Revenue Mix



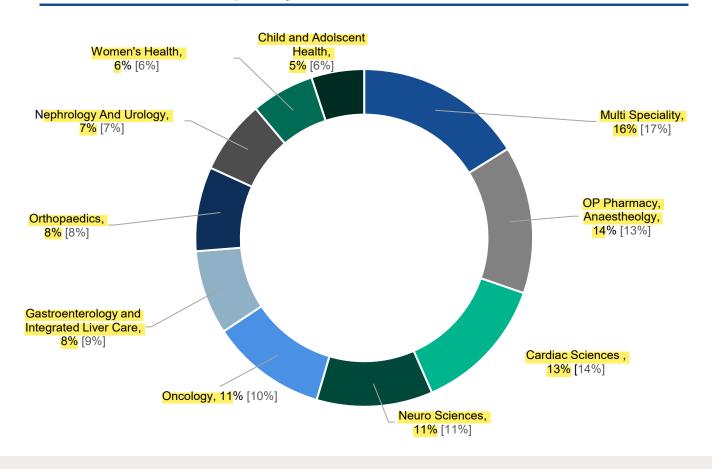
Geographical Revenue Mix¹ Q1 FY26



Payor Revenue Mix Q1 FY26



Specialty-wise Revenue Mix Q1 FY26



Contribution from Oncology increased to 11% in Q1 FY26 from 10% in Q1 FY25

No single specialty accounts for more than 15% of total revenue.

^{1.} Geographical Revenue Mix refers to the revenue from hospitals only

^{2.} MVT: Medical Value Travel; TPA: Third Party Administrator; ESI: Employee State Insurance

^{3.} ECHS: Ex-Servicemen Contributory Health Scheme; CGHS: Central Government Health Scheme

^{4.} Numbers in brackets are for corresponding guarter prior year

Maturity Wise Hospital Performance – Q1 FY26



				Ke	Key Performance indicators		
Maturity	Hospitals ³	Revenue ⁴ (INR in Cr)	Operational Beds ⁵ (Census)	ARPOB	Operating EBITDA ⁴ (INR Cr)	Operating EBITDA % ⁴	ROCE
Over 7 Years	10	71% ₹727	69% 2,663	₹ 51,800	₹178	24.5%	35%
3-7 Years ²	3	16% ₹161	16% 617	₹ 44,300	₹33	20.4%	24%
0-3 Years¹	5	14% ₹140	14% 552	₹ 50,400	₹24	17.0%	4%
	18	₹1,028	3,832	₹ 50,200	₹235	22.8%	26%

^{1. 0-3} Years Hospitals include: Aster Whitefield Hospital, Aster Narayanadri, Ramesh (IB), Aster G Madegowda, Aster PMF.

^{2. 3-7} Years Hospital include: Aster RV, Aster MIMS Kannur & Aster mother Hospital Areekode.

^{3.} Wayanad Institute of Medical Sciences (WIMS) details are not included above. Considering WIMS, count of hospitals in India is 19.

^{4.} Revenue and Operating EBITDA shown above excludes other income.

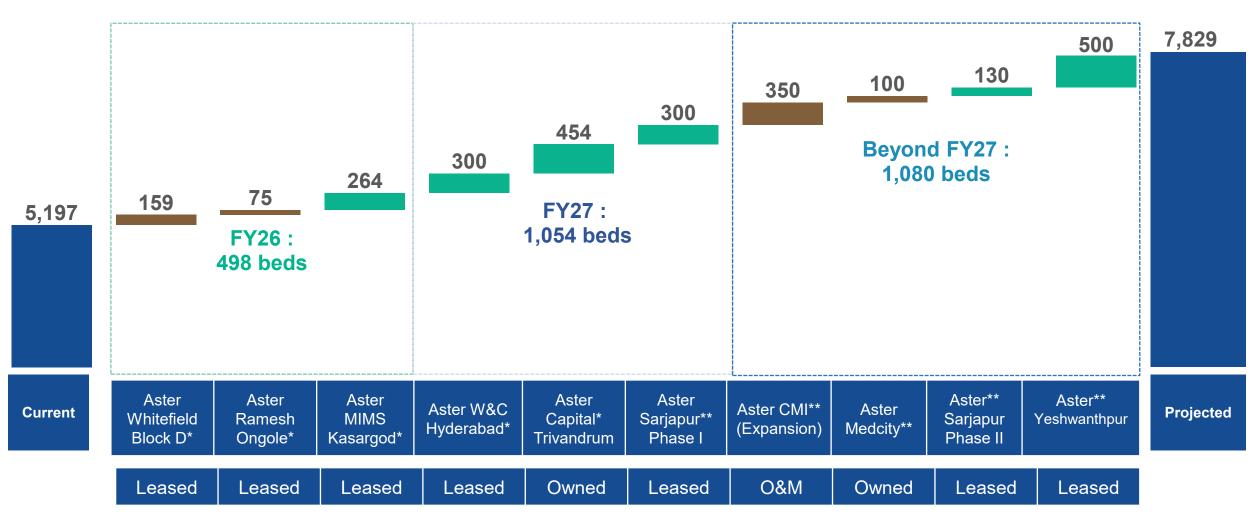
^{5.} Operational Beds (Census) are beds as on 30th June, 2025.



Hospitals: Pipeline Projects



Further addition of 2,600+ beds, bringing the total bed capacity to 7,800+ beds



Projects Current Status:

^{*}Aster Whitefield block D, Aster Ramesh Ongole, Aster Kasargod, Aster W&C Hyderabad and Aster Capital are in Construction phase

^{**} Aster CMI, Aster Medcity (PMR block), Aster Sarjapur and Yeshwanthpur are in design phase.

Brownfield:- 684 beds; Greenfield:- 1,948 beds.

5th Multispecialty hospital in Bengaluru: Yeshwanthpur



Aster DM Healthcare Yeshwanthpur marks a step towards strengthening our leadership in Bengaluru with 2,500+ beds and a city-wide presence

Bed Capacity

- Total Bed capacity: 500 beds
- To be operational by H2 FY29

Project Details

- Lease agreement duration: 30 years (long-term)
- Total investment: INR 580 crores
- Built-up area: 5 lakh square feet
- · Project type: Hospital development

Location Advantage

Located in Yeshwanthpur, with:

- Excellent connectivity via Tumkur Road (NH4),
- Outer Ring Road, Bellary Road, Namma Metro (Green Line),
- Proximity to Yeshwanthpur Railway Station.

Rationale

- 5th multispecialty hospital in Bengaluru
- High-Density Area: Surrounded by tech parks, industries, and 3-4 million residents.



Greenfield Expansion





Aster Capital, Trivandrum

Multispecialty | 454 Beds

Construction start date: July 2024

Floors: G+7 Floors (Phase 1)

6.5 Acre Land – Owned 6.2 lakh sq.ft Built up Area incl. MLCP area

Expected Timeline: H2 FY27

Civil works are completed. MEP work in progress on site and Interior and utility items in negotiation stage



Aster Sarjapur, Bengaluru

Multispecialty | 430 Beds in two phases

Design Phase

30 year long term Lease 4.2 lakhs sq.ft Built up Area

Expected Timeline :300 beds by H2 FY27 | 130 beds by FY29

Rationale: Strategically located in the fast-growing Sarjapur corridor in Bangalore



Aster W&C, Hyderabad

Mother and Child Care | 300 Beds

Construction start date: June 2025

Floors: A block G+11 Floors and B block G+5 Floors, 3B common

2 Acre Land – Leased 3.23 lakhs sq.ft Built up Area

Expected Timeline: H1 FY27

Civil work in progress



Aster MIMS, Kasargod

Multispecialty | 264 Beds

Construction start date: Dec 2022

Floors: B+G+6 Floors

2.5 Acre Land – Leased2.10 lakh sq.ft Built up Area

Expected Timeline: H1 FY26

Civil and MEP works are completion. Interior and final fit out works are in progress.

Brownfield Expansion





Aster Medcity

Multispecialty | Current : 878 Beds

Bed Expansion: 100 Beds

Ownership: Owned

Expected Timeline: H1 FY28

Waiting for statutory approvals. All design and other pre-construction activities completed



Aster CMI

Multispecialty | Current : 509 Beds

Bed Expansion: 350 Beds

Ownership: Leased (O&M)

Expected Timeline: H1 FY28

Currently in Architectural design phase.



Aster Whitefield

Multispecialty | Current : 380 Beds

Bed Expansion : 159 Beds

Ownership: Leased

Expected Timeline: H1 FY26

Civil and MEP works are near completion. Interior works are in progress.



Aster Ramesh Ongole

Multispecialty | Current: 150 Beds

Bed Expansion: 75 Beds

Ownership: Leased

Expected Timeline : H1 FY26

Construction work is completed, Acquired the permissions and licenses to operate



Update on Merger of Aster DM & Quality Care

Update on Merger of Aster DM & Quality Care



Transaction Recap

In Nov'24, Company announced:

- Merger of Quality Care with the Company ("Merger") and
- ► Preferential allotment of ~3.6% stake to Blackstone and TPG in the Company in lieu of initial acquisition of 5.0% stake in Quality Care by the Company ("**Share Swap**")

Share Swap

- Company has received shareholders approval, CCI approval and stock exchange approval
- Post receipt of the statutory approvals, Company has completed the Share Swap, thereby owing 5.0% stake in Quality Care and the shares issued by Aster to Blackstone and TPG are now listed on the stock exchanges

CCI Approval

Company has received the CCI approval for the Share Swap and the Merger

Stock Exchanges/ SEBI NOC (Merger)

Application made for no-objection letter from the Stock Exchanges/ SEBI post which the Company will approach NCLT

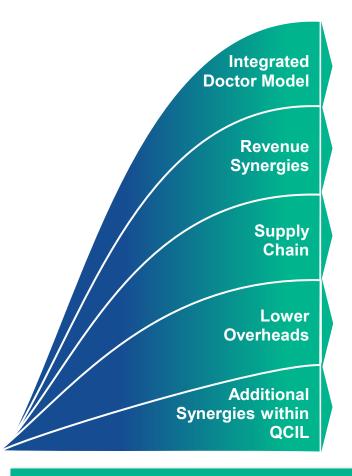
NCLT Approval and Listing

- Post application to NCLT, shareholders' meeting will be scheduled to consider and approve the Merger
- ▶ NCLT to review the application post receipt of shareholders' approval and once approved, Merger will be made effective and new shares of the Company will be issued

Expected timeline for the completion of the Merger: Q4 FY26

Expected Synergies Post-Merger





- ✓ Broader base of star senior specialists and exchange of learnings
- ✓ Greater ability to attract and retain medical talent with state-of-the-art medical facilities
- ✓ Adopt best marketing practices across Aster and QCIL to maximize patient outreach and conversion
- ✓ Strengthened initiatives to attract international patients
- ✓ Expanded coverage by insurance companies with integrated operations
- ✓ Rationalization of spends on procurement of drugs, consumables & other expenses through centralization
- ✓ Leveraging scale to negotiate, streamline vendors and enhance formulary compliance
- ✓ Optimization of corporate functions
- ✓ Leverage best practices, technology and channel mix optimization
- ✓ Increased revenue potential from international patients, optimized RCM, and better realization
- ✓ Cost savings including improvement in material margin, manpower optimization, corporate overheads, and other indirect expenses

Identified synergies to have a near-term EBITDA upside potential of 10-15%1

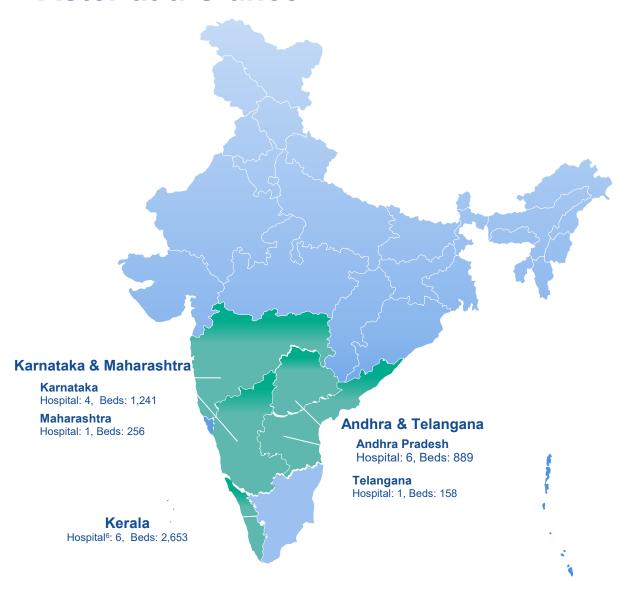
Notes:

1. As % of FY24 Pro-forma EBITDA of the merged entity



Aster at a Glance





Our Presence/Strength¹



15 Cities and 5 States











Operational metrics (Q1 FY26)



59% Occupancy



3.1 days ALOS



INR 50,200 ARPOB

Financial metrics (Q1 FY26)



Revenue INR 1,078 Cr

20% 5 Year CAGR⁵



Op. EBITDA Margin: 20%⁴

38% 5 Year CAGR⁵



Capex INR 102 Cr

~INR 1,230 Cr 5 Year Capex⁵

- 1. Presence and Operational metrics are as on June 30, 2025
- 2. Count includes 4 O&M Asset Light hospital beds with a capacity of 554 beds
- 3. Pharmacies in India operated by ARPPL under brand license from Aster
- 4. Operating EBITDA Margin has been rounded off
- 5. Five Year Revenue & Operating EBITDA CAGR and 5 Year Capex are till the year ending FY25
- 6. Kerala hospital and bed count excludes WIMS.
- PECs: Patient Experience Centers; ALOS: Average Length of Stay; ARPOB: Average revenue per occupied bed;

Our Vision and Core Values





"We'll treat you well"

Our Promise



Dr. Azad MoopenFounder Chairman & Managing Director

Our Vision



A caring Mission with a global vision to serve the world with accessible and affordable quality healthcare

Excellence

"Surpassing current benchmarks constantly by continually challenging its ability and skills to take the organisation to greater heights"

- Albert Einstein

Compassion

"Going beyond boundaries with empathy and care"

- Mother Teresa

Integrity

Our Values

"Doing the right thing without any compromises and embracing a higher standard of conduct"

- Nelson Mandela

Respect

"Treating people with utmost dignity, valuing their culture contributions and fostering a culture that allows each individual to rise to their fullest potential"

- Mahatma Gandhi

Passion

"Going the extra mile willingly, with a complete sense of belongingness and purpose while adding value to the stakeholders"

- Steve Jobs

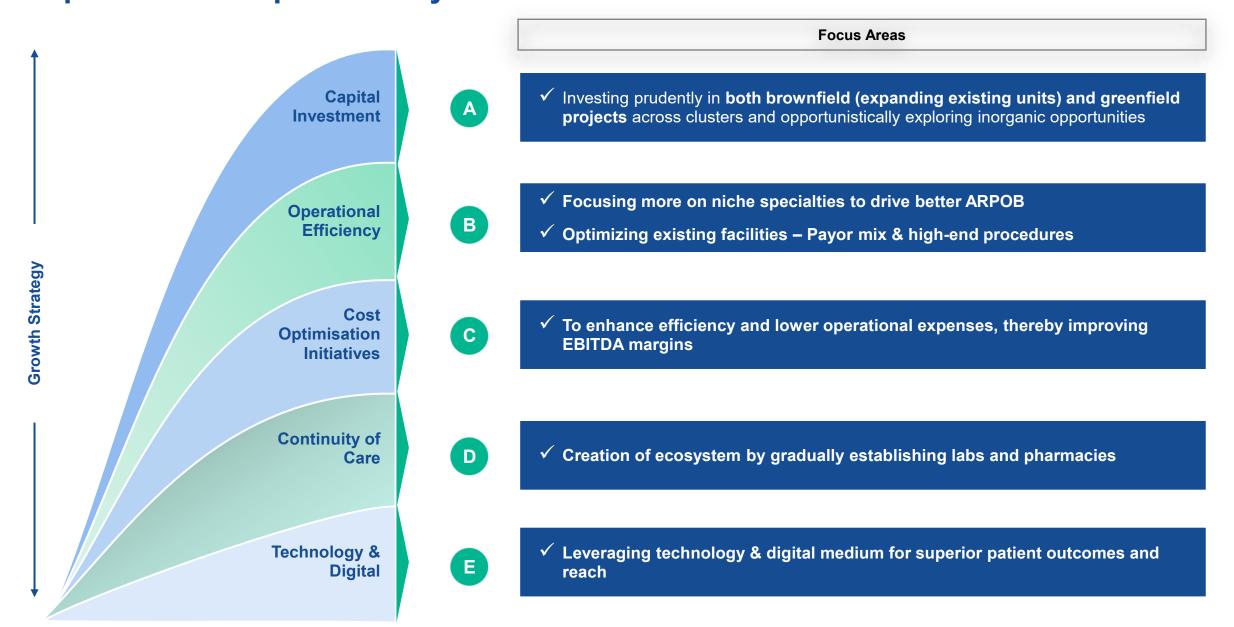
Unity

"Harnessing the power of synergy and engaging people for exponential performance and results"

- H.H. Sheikh Zayed Bin Sultan Al Nahyan

Our Strategic Priorities towards driving future growth and improvement in profitability







Cluster Performance

Kerala Cluster: Hospitals and Bed Capacity



Revenue Contribution¹

53%







MIMS Calicut Kozhikode, Kerala 2013, Owned



MIMS Kottakkal Kottakkal, Kerala 2013, Owned



MIMS Kannur Kannur, Kerala 2019, Owned



Aster PMF Kollam, Kerala 2023, O&M Asset Light



Aster Mother Hospital Areekode, Kerala 2022, O&M Asset Light

СВ	878	695	359	417	164	140	2,653
OB	700	477	282	337	117	101	2 014



Aster Capital

Aster Capital Trivandrum 454 beds



Aster MIMS Kasargod 264 beds



Aster Medcity Kerala 100 beds

800+ Beds Planned for Expansion

700 Greenfield Beds

100 Brownfield Beds

- Kerala to have nearly ~3500 beds
- Aster Medcity on its way to become a 950+ bedded hospital

Kerala Cluster - Performance

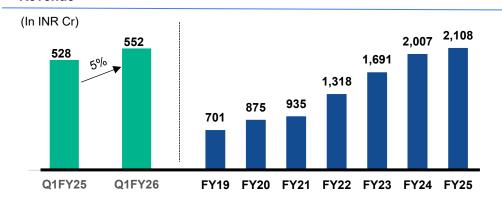
Operational Metrics	Q1 FY26	Q1 FY25	YoY Growth	Q4 FY25	QoQ Growth
ARPOB (INR)	46,800+	42,000+	11%	44,400+	5%
ALOS (Days)	3.0	3.1	-5%	3.0	-1%
Occupancy	64%	75%	-1,100 bps	62%	+200 bps
Operational Beds	2,014	1,816	11%	1,974	2%
Average Occupied Beds	1,279	1,361	-6%	1,228	4%
ARPP (INR)	1,38,900	1,31,300	6%	1,33,075	4%
In-Patient Visits	39,170+	39,580+	-1%	36,890+	6%
Out-patient Visits (mn)	~0.53	~0.51	4%	~0.50	6%

Highlights:

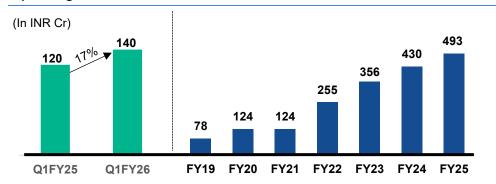
- Healthy ramp-up with a 6% QoQ increase In-patient volumes and 200 bps QoQ increase in occupancy from Q4 FY25, reflects early signs of recovery.
- Regaining its growth momentum, revenue grew by 5% YoY in Q1 FY26, Vs. 4% de-growth in Q4FY25 YoY, driven by 6% QoQ increase In-patient volumes.
- Operating EBITDA margin improved by ~270 bps YoY to 25.3% in Q1 FY26 led by cost efficiencies and operating leverage in Manpower cost and Overheads.



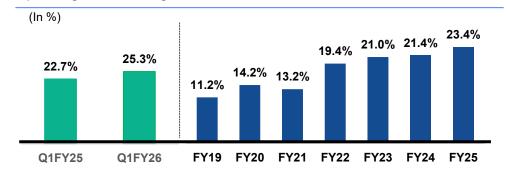
Revenue



Operating EBITDA¹



Operating EBITDA Margin¹



Karnataka & Maharashtra Cluster: Hospitals and Bed Capacity



Revenue Contribution¹

36%



Aster CMI Bengaluru, Karnataka 2014, O&M



Aster Whitefield Bengaluru, Karnataka 2021, Leased



Aster RV Bengaluru, Karnataka 2019, O&M



Aster Aadhar Kolhapur, Maharashtra 2008, Owned



Aster G Madegowda Mandya, Karnataka 2023, O&M Asset Light

СВ	509	380	252	256	100	1,497
ОВ	366	234	179	213	35	1,027



phan Temple.

Jaya Filkarin
Nazyini Park
Science Caller
Sendor Park
Talasarting

SNOON Bangalore
Dougla Ghang
RAJAJINAGRA
Sort Caller
SNOON Bangalore
Dougla Ghang
SNOON Bangalore
Dougla Gh

Aster Yeshwanthpur Bengaluru 500 beds



Aster Sarjapur Bengaluru 430 beds



Aster CMI Bengaluru 350 beds



Aster Whitefield Bengaluru 159 beds

1430+ Beds Planned for Expansion

930 Greenfield Beds

500+ Brownfield Beds

 Strengthening leadership position in Bangalore by adding 430 beds at Sarjapur and 500 beds at Yeshwanthpur taking bed capacity to 2500+ beds

Karnataka & Maharashtra Cluster - Performance

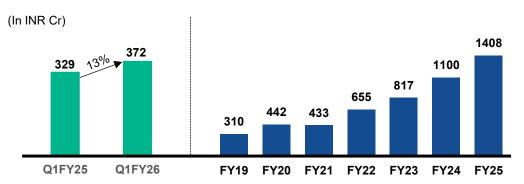


Operational Metrics	Q1 FY26	Q1 FY25	YoY Growth	Q4 FY25	QoQ Growth
ARPOB (INR)	70,100+	59,700+	17%	65,700+	7%
ALOS (Days)	3.1	3.1	1%	3.0	3%
Occupancy	56%	62%	-600 bps	59%	-300 bps
Operational Beds	1,027	985	4%	1,014	1%
Average Occupied Beds	578	598	-3%	595	-3%
ARPP (INR)	2,17,500	1,82,600	19%	1,97,703	10%
In-Patient Visits	16,960+	17,800+	-5%	17,800+	-5%
Out-patient Visits (mn)	~0.20	~0.18	8%	~0.20	-1%

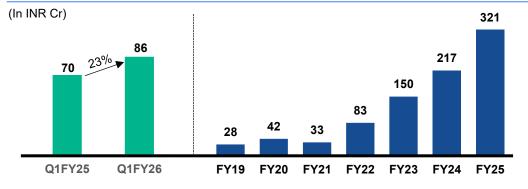
Highlights:

- Decline in In-patient volume due to exit from few low-priced scheme business at Aster Aadhar.
- ARPOB significantly grew by 17% YoY due to increased contributions from high value procedures mainly from Oncology and Neurosciences.
- The revenue grew by 13% YoY in Q1 FY26 driven by 17% increase in ARPOB.
- Operating EBITDA significantly grew by 23% YoY in Q1 FY26 with operating margin improved by 200 bps YoY to 23.2% in Q1 FY26 on account of ramp up of Aster Whitefield and exit from low margin business and improved operational efficiencies.

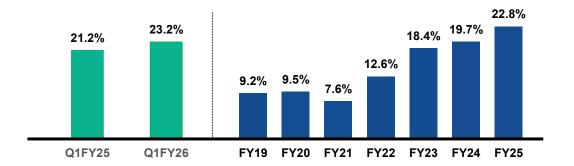
Revenue



Operating EBITDA¹



Operating EBITDA Margin²



2. Operating EBITDA Margin excluding Whitefield is 23.9% in Q1 FY26 as compared to 23.5% in Q1 FY25

^{1.} From FY19 to FY22 is reported as EBITDA and FY23 onwards it is operating EBITDA

Andhra & Telangana Cluster: Hospitals and Bed Capacity



Revenue Contribution¹





Ramesh Guntur Guntur, AP 2016, Leased



Prime Hospitals – Ameerpet Hyderabad, Telangana 2014, Leased



Ramesh Sanghamitra Ongole, AP 2018, Owned



Aster Narayanadri Tirupati, AP 2023, O&M Asset Light



Ramesh Main Centre Vijayawada, AP 2016, Leased



Ramesh Labbipet Vijayawada, AP 2016, Leased



Ramesh Adiran (IB) Vijayawada, AP 2023, Leased

СВ	350	158	150	150	135	54	50	1,047
ОВ	225	98	130	124	125	47	42	791



Planned Expansion



Aster Ramesh Ongole 75 Beds



Aster W&C Hyderabad 300 Beds

375+ Beds Planned for Expansion

300 Greenfield Beds

75 Brownfield Beds

Andhra & Telangana cluster to reach 1422 beds
 Aster W&C hospital at Hyderabad is expected to be commissioned in H1 FY27 with 300 bed capacity

Andhra & Telangana - Performance

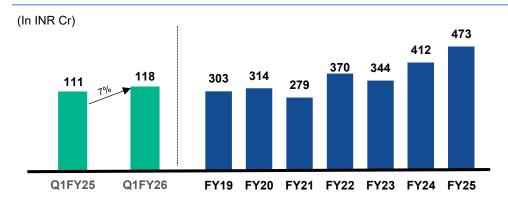
Operational Metrics	Q1 FY26	Q1 FY25	YoY Growth	Q4 FY25	QoQ Growth
ARPOB (INR)	32,200+	29,100+	11%	31,500+	2%
ALOS (Days)	3.7	4.0	-7%	3.8	-4%
Occupancy	50%	53%	-300 bps	51%	-100 bps
Operational Beds	791	779	2%	781	1%
Average Occupied Beds	392	407	-4%	398	-2%
ARPP (INR)	1,18,800	1,15,200	3%	1,20,851	-2%
In-Patient Visits	9,670+	9,370+	3%	9,330+	4%
Out-patient Visits (mn)	~0.09	~0.09	9%	~0.09	3%

Highlights:

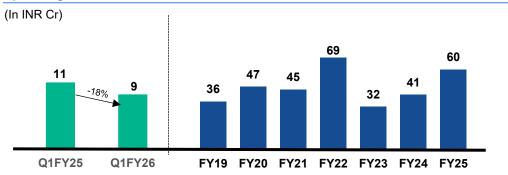
- The revenue grew by 7% YoY in Q1 FY26 led by 3% increase in inpatient volume, 11% increase in ARPOB and 7% improvement in ALOS.
- ALOS exhibited significant improvement from 4.0 days in Q1FY25 to 3.7 days in Q1FY26 due to better clinical practices and efficient hospital operations including faster discharges.



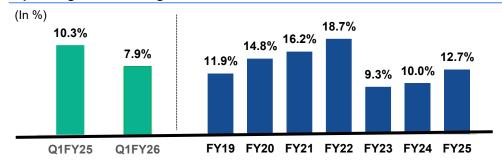
Revenue



Operating EBITDA¹



Operating EBITDA Margin



Geography wise Business – Snapshot – Q1 FY26



	KERALA			TAKA & ASHTRA	ANDH TELAN	IRA & TOTAL		ΓAL
	Q1FY26	Q1FY25	Q1FY26	Q1FY25	Q1FY26	Q1FY25	Q1FY26	Q1FY25
Total Capacity Beds	2,653	2,399	1,497	1,423	1,047	1,047	5,197	4,869
Operational Beds (Census)	2,014	1,816	1,027	985	791	779	3,832	3,580
Operational Beds (Non-Census)	639	583	366	351	182	194	1,187	1,128
Available Capacity Beds	-	-	104	87	74	74	178	161
ALOS (Days)	3.0	3.1	3.1	3.1	3.7	4.0	3.1	3.2
Occupancy ¹	64%	75%	56%	62%	50%	53%	59%	67%
Outpatient Visits (mn)	0.53	0.51	0.20	0.18	0.09	0.09	0.82	0.78
In-patient visits	39,170+	39,580+	16,960+	17,800+	9,670+	9,370+	65,800+	66,750+
ARPOB (INR)	46,800	42,000	70,100	59,700	32,200	29,100	50,200	44,200
ARPP (INR)	1,38,900	1,31,300	2,17,500	1,82,600	1,18,800	1,15,200	1,56,200	1,42,700
Revenue	552	528	372	329	118	111	1,042	968
Operating EBITDA	140	120	86	70	9	11	235	201
Operating EBITDA Margin	25.3%	22.7%	23.2%	21.2%	7.9%	10.3%	22.6%	20.8%

^{2.} Above details are for hospitals and does not relate to clinics 3. Data excludes Aster Wayanad 4. Operating EBITDA Margin of K&M cluster excluding Whitefield is 23.9% in Q1



Board & Leadership Team

Board of Directors





Dr. Azad Moopen

Founder Chairman and Managing Director



Alisha Moopen

Deputy Managing Director



T. J. Wilson

Non-Executive Director



Shamsudheen Bin Mohideen Mammu Haji

Non-Executive Director



Purana Housdurgamvijaya

Deepti

Independent Director



Chenayappillil John George

Independent Director



James Mathew

Independent Director



Emmanuel David Gootam

Independent Director



Maniedath Madhavan Nambiar

Independent Director



Sunil Theckath Vasudevan

Independent Director



Anoop Moopen

Non-Executive Director



Dr. Zeba Azad Moopen

Non-Executive Director

Leadership Team





Dr. Azad Moopen

Founder Chairman and Managing Director



T. J. Wilson

Group Head - Governance & Corporate Affairs



Ramesh Kumar S

Chief Operating Officer



Dr. Somashekhar S P

Chairman-Medical Advisory Board & Director – Aster International Institute of Oncology



Sunil Kumar M R

Chief Financial Officer



Hitesh Dhaddha

Chief Investor Relations & M&A officer



Dr. Prashanth N

Chief Executive Officer – Karnataka Cluster



Dr. Harsha Rajaram

CEO - Aster Digital Health



Kannan Srinivas

Director – Aster Health Academy



Durga Prasanna

Head - HR



Vineesh Kumar Ghei

Country Head – Sales, Marketing & RCM



Hari Prasad V K

Head – Internal Audit, Risk & Compliance



Dr. Anup Warrier

Chief – Medical Affairs & Quality



Hemish Purushottam

Company Secretary



Hemakumar Nemmali

Country Head – SCM & Central Procurement



- Awards & Recognition
- Clinical Excellence
- Medical Infrastructure
- Digital Initiatives

Awards and Recognition





Dr. Azad Moopen – Founder, Chairman & Managing Director







Association of Kerala Medical Graduates (AKMG) MARAAYA 2025 convention

Honoured with the

Healthcare Leader

of the year award by Financial Express **Healthcare Awards 2025**

Honoured with the **ET Global Entrepreneur** of the year award as on March 2025

Dr. Azad Moopen received Lifetime Achievement Award as on May 2025



Ms. Alisha Moopen – Deputy Managing Director

Featured in the

FORTUNE Fortune India 100 Most Powerful Women in Business 2025

Awarded

Women Entrepreneur of the year at Financial Express Awards 2025



Ms. Alisha Moopen received the

Pravasi Bhushan Award

for her leadership in healthcare, coinciding with the launch of Aster Medcity's CAR-T Cell Therapy for blood cancer

Awards, Recognition and Rankings





AHPI Excellence in Healthcare



Aster Medcity, Kochi -**Excellence in Emergency services**



Aster MIMS Calicut & Kottakkal – **Employees Centric Hospital**



Aster Medcity | Aster CMI | Aster MIMS Calicut

Outlook

Best Multispecialty Hospital Ranking 2025

Aster Medcity: All India Best Multispeciality Hospital



Aster Medcity: South Best Multispeciality Hospital

Aster CMI: All India **Best Multispecialty** Hospital

Aster CMI: South **Best Multispecialty** Hospital



First hospital in India to receive certification & accreditation as a "Comprehensive Chest Pain Center by the American Heart Association"



Best Hospital Chain of the Year



Best Hospital Chain & Healthcare Brand of the Year

Aster DM Healthcare has been awarded Excellence in Mergers & Acquisitions by Business World Great

Place То Work Certified FEB 2025-FEB 2026



Aster Digital Health won 'Most Impactful Digital Transformation in Healthcare' at the Elets Technomedia **Healthcare Innovation Awards** 2025.

ASSOCHAM Healthcare Summit 2024



Aster DM Healthcare Best Multispecialty Hospital – Group

Aster DM Foundation Best CSR Excellence in Healthcare (1st Runner Up)

Newsweek

THEWEEK

The Worlds Best Hospitals 2025

Best Multispecialty Hospital India

Aster CMI, Bengaluru Aster Medcity: All India

Aster Medcity, Kochi

Aster CMI: All India

TOI

Times All India Critical Care Rankings 2025

The COEs of Aster Medcity, Aster CMI and Aster MIMS are ranked under Top 10

Aster Medcity, Kochi

3 Golds (Emergency & Critical Care. Neurosciences. Robotic Surgery) 1 Silver (Organ Transplant)

Aster Whitefield

Silver (Oncology, Neurosciences) **Bronze** (Multi-Specialty Care)

Aster CMI

Bronze in Multi-Specialty Care.

High standards of clinical excellence



Select Firsts achieved by Aster

1st in South Asia mixed reality-based International Institute of Neuroscience and Spine Care.

1st in India brainsensing device PERCEPT RC for a 72year-old Parkinson's patient

1st in North Kerala Robotic Hysterectomy using the Da Vinci Robotic System. 1st in Kerala to implant the Tecnis Pure See EDOF IOL, presbyopiacorrecting Intraocular Lens

Accreditations







1st CART cell infusion using ACTALYCABTAGENE AUTOLEUCEL for refractory Diffuse Large B-Cell Lymphoma

1st in Kerala, Percutaneous Endoscopic Lumbar Discectomy led by Dr. Faisal M Iqbal

1st in North Kerala, Laparoscopic Right Pyeloplasty in the youngest child.

1st in South India to obtain NABH Digital Health Accreditation in the Platinum category

Research & Academics

Research collaboration with NIT, Tata Elxsi, CUSAT and Kerala University

PI initiated extramural research grant from Indian Council of Medical Research, New Delhi

37 New courses launched (14 - Clinical , 12 – Management, 10 – L&D, Technology - 1) at Aster Health Academy in FY25



41,340+ CIG/PTCA (Angiogram & Angioplasty)



1,930+ Robotic surgeries



1,370+
Cardio-vascular surgeries



560+ Transplants¹



370+



Training Programs



10,490+ Urology procedures



5,570+Neuro surgeries



3,530+Joint replacements



4,810+Gastro-intestinal surgeries

Research Publication in Indexed journal

Clinical Trials

completed & 40+

710+ Trainees

43+ International Affiliations

TTM basis

Comprehensive multi-specialty clinical services backed by highly experienced clinician team and best-in-class medical technology

FY22

Best-in-class Medical Technology



30+Cathlabs

7 LINACs 16 MRI Machine **10** Robots

Surgical Robot, SSI Mantra 3.0



India's first indigenous surgical robot. Cost effective with advanced features including telesurgery and teleproctoring capabilities

Ortho Robot, ROSA Recon



A robotic surgical system, specifically a stereotaxic instrumentation system, designed to assist surgeons in performing total/partial knee arthroplasty & THA

Ortho Robot, Cori



A robot for total/partial knee Arthroplasty & Hip Replacement Surgery. It does not necessitate CT and preoperative imaging

O-arm



A surgical imaging system that provides intraoperative 2D and 3D imaging during spine, orthopaedic, and trauma surgeries. It acts as an intraoperative CT scanner

Surgical Robot, Da Vinci XI



A cost-effective robotic surgical system by Intuitive Surgical, designed to help hospitals adopt or expand robotic surgery programs

Ortho Robot, Cuvis



Cuvis Joint is a robotic system for orthopaedic surgeries, specializing in knee and hip replacements

Brain Lab, Loop X



Mobile intraoperative imaging robot allowing neurosurgeons to obtain large, real-time field view of the patient during surgery

Digital PET - CT



The uMi 550 is an 80-slice digital PET/CT system delivering combined functional and anatomical imaging.

Digital Initiatives

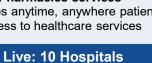


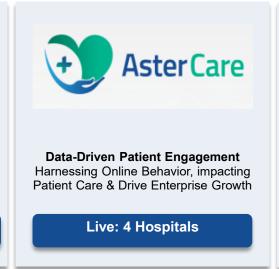
Strengthening Footprints Through a Robust Phygital Ecosystem

Updates

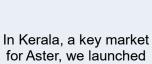
The Aster Health app has clocked over 100.000 downloads since its launch in November 2024, marking a milestone in digital convenience.











for Aster, we launched the Malayalam version, becoming the state's first regional language healthcare super app.

Updates

Significant Expansion of Patient Base through Aster Health App

Higher Patient Retention and Lifetime Value through Personalized Engagement via Aster Care Building the Digital Front Door to an Integrated Healthcare Experience

Enabling Future Growth in Patient Funnel, Lifetime Value, and Clinical Outcomes

Better Clinical Outcomes through Data-**Driven Precision Care**

Operational Efficiency & Cost Optimization through integration of hospital, Labs and Pharmacy systems

Aster Digital Health won 'Most Impactful Digital Transformation in Healthcare' at Elets Technomedia Healthcare Innovation Awards 2025

ESG Milestones*





~577 ton

Waste reduction is achieved in FY25,, i.e. 18% from the previous year

~7,414 KL

Reduction in Water consumption in FY25 i.e.~ 0.6% from previous year

97%+

Energy Consumption sourced from renewable (solar & wind) energy at Aster CMI and RV, Bangalore

~8,681 tCO2e

Reduction in Carbon emission in FY25 through renewable energy resources

INR 3.3 Mn

Worth of reduction in Annual Paper Usage across all Aster facilities, i.e. 2.4% from the previous year 16,100+

Trees Planted in FY25



51

No. of People of determination in workforce in India

7,23,642

Beneficiaries of the Aster Volunteers Community engagement initiatives during FY25 6,022

Free Medical camps conducted through the network of Aster Volunteers Mobile Medical Services (AVMMS) 34

Mobile Medical services in India offering free health screening services in the regions where healthcare is least accessible 7,047

Patients from economical poor background benefitted through Free/discounted surgeries worth of INR 5.74 crore

5

Standalone Tele Medicine Centers (AVCMS) in Rajasthan, J&K, Karnataka and Gujarat



100%

Resolution of reported whistleblowing cases

25%

Women representation in Board of Directors 50%

of the Board of Directors comprises Independent Directors 15

Policies supporting Governance framework including ESG Policy, CSR policy, Business Responsibility policy, etc 3,200+

Employees participated for cyber security awareness program through a gamebased learning methodology 2,732

Employees participated in a week-long training program under a new initiative for adhering to our code of conduct

*All numbers are based on FY25





Financial Summary- Balance Sheet



Particulars (INR Cr)	As at Mar 31, 2025	As at Mar 31, 2024	As at Mar 31, 2023
LIABILITIES	'		
Shareholders' Equity	500	500	500
Minority Interest	224	158	157
Other Reserves	2,469	897	719
Land Revaluation Reserve	460	460	460
Gross Debt	642	669	597
Lease Liabilities - INDAS116	1,376	714	533
Other non-current liabilities	690	581	507
Other current liabilities	246	429	414
Total Liabilities	6,607	4,409	3,887
ASSETS			
Property, Plant and Equipment (including CWIP)	2,694	2,487	2,185
Investments (including Goodwill)	508	264	259
Right to Use Assets - INDAS116	1,255	608	420
Inventories	93	111	99
Cash, Bank Balance and Current Investments	1,381	114	87
Other non-current assets	247	285	297
Other current assets	429	541	540
Total Assets	6,607	4,409	3,887

Key financial ratios	FY25	FY24	FY23
Net Debt and Lease Liabilities/Equity ratio (x times) (Ex. Affinity)	0.2	0.6	0.5
Net Debt and Lease Liabilities/EBITDA ratio (x times)	0.8	2.2	2.3
Net Debt /EBITDA (Pre INDAS) ratio (x times)	-1.1	1.1	1.3
ROCE - Pre-Tax (%) (EBIT / Average Capital Employed)	19.5%	16.4%	13.4%



Thank You

Investor Relations: investors@asterdmhealthcare.in