WONDERLA
PARKS AND RESORTS

Investor Presentation | Q1 FY26

Disclaimer

This presentation and the accompanying slides (the "Presentation"), which have been prepared by **Wonderla Holidays Ltd.** (the "Company'), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cashflows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

All Maps used in the presentation are not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

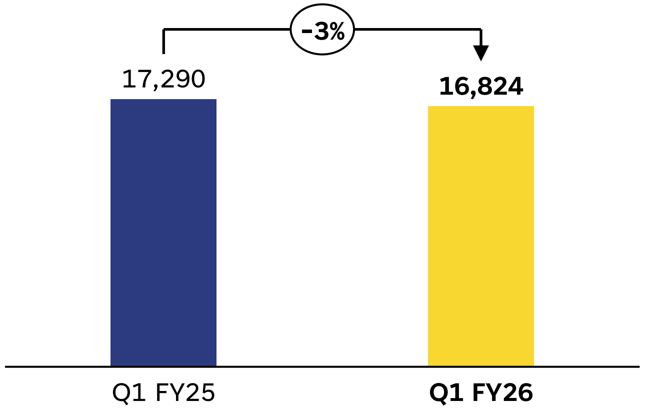
Q1 FY26 | Result Highlights

Key Highlights

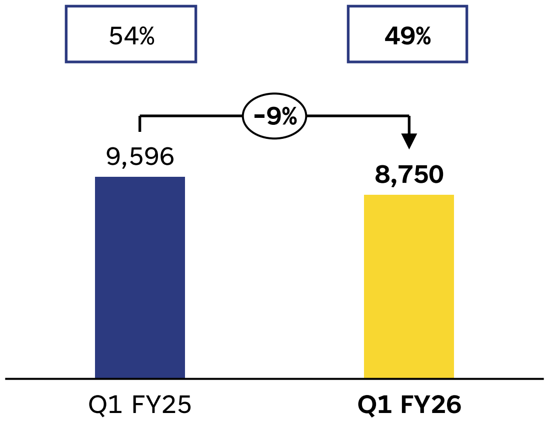
- Revenue from operations stood at **Rs. 16,824 lakhs** for the quarter
- Commenced operations of New Glamping Pods – **THE ISLE** at Bengaluru Park during the quarter
- Footfalls for the quarter stood at **9.17 lakhs** across the parks
- Park wise footfall for the Q1 FY26: Bengaluru – **3.22 lakhs**, Kochi – **2.37 lakhs**, Hyderabad – **2.62 lakhs**, Bhubaneshwar – **0.96 lakhs**
- EBITDA for the quarter stood at **Rs. 8,750 lakhs,** down by **9% YoY**
- ARPU in Q1 FY26 stood at **Rs. 1,775**, an increase of **6% YoY**. Recorded SPH of **Rs. 493** in Q1 FY26, a **11% growth YoY**
- Hosting energetic, curated events throughout the year in parks to increase footfall and enhance overall guest satisfaction
- Elevating guest delight through vibrant festive decorations, themed culinary offerings, and seasonal merchandise available throughout the parks

Q1 FY26 Result Highlights

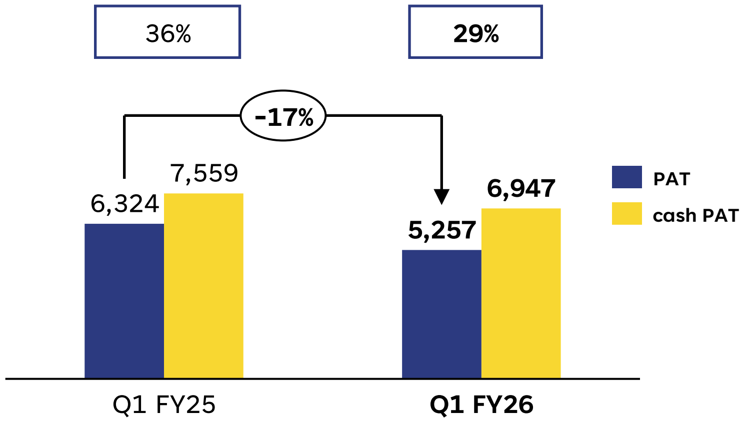
Revenue from Operations



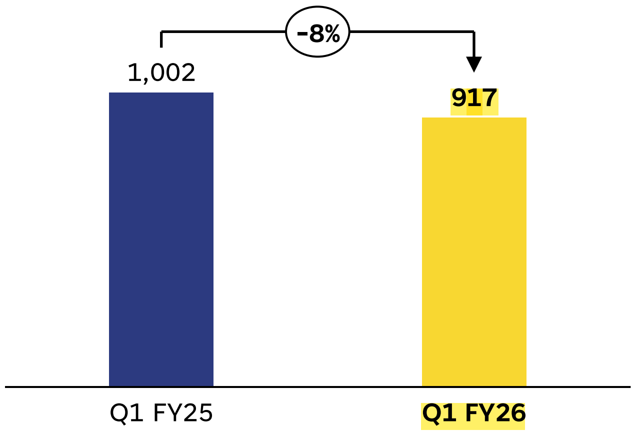
EBITDA & EBITDA Margin



PAT, CASH PAT & PAT Margin

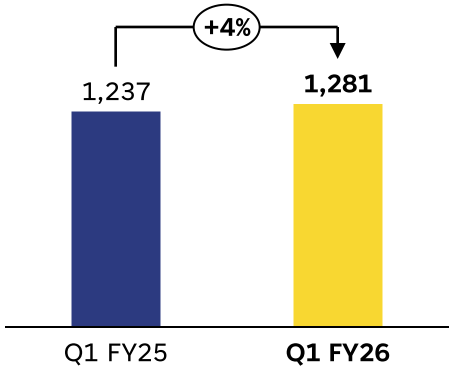


Footfall (in '000)

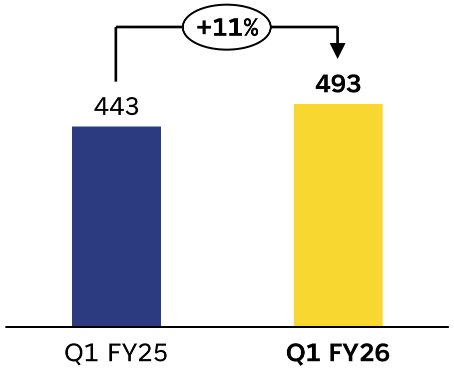


ARPU (in Rs.)

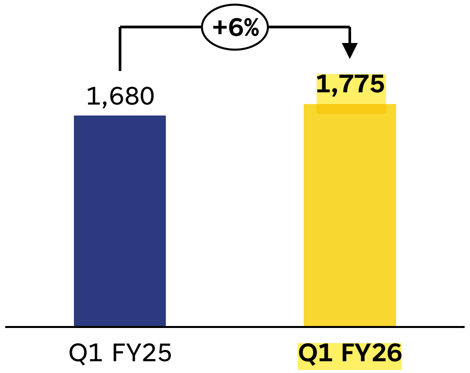
Average Ticket Price



Average Non-Ticket Price



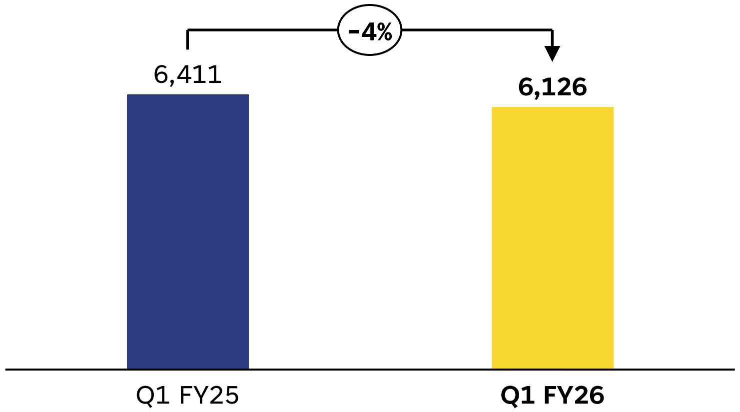
ARPU



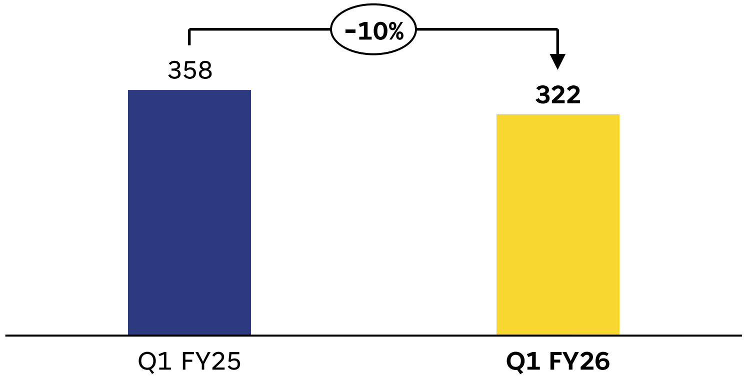
Note – 1. EBITDA includes other income 2. All figures in Rs. lakhs

Bengaluru Park – Q1 FY26 Metrics

Revenue (Rs. Lakhs)

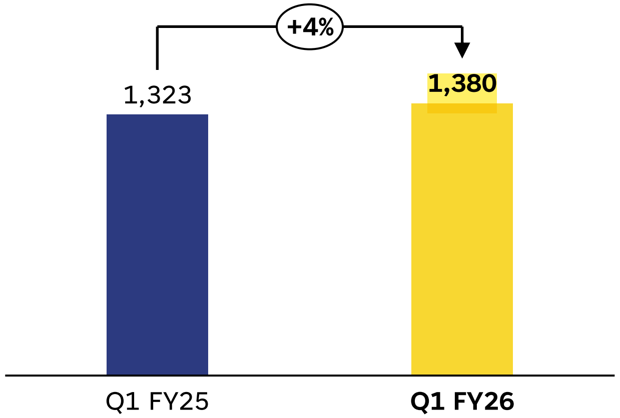


Footfalls (in ‘000)

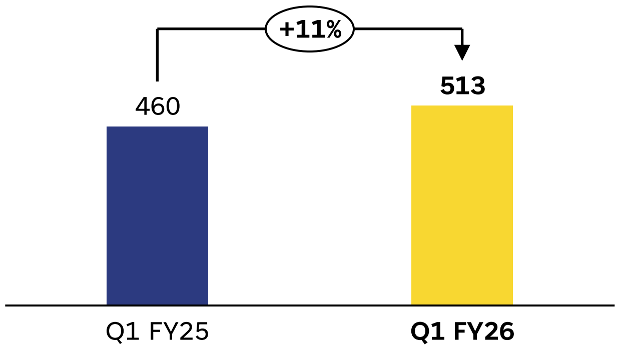


ARPU (in Rs.)

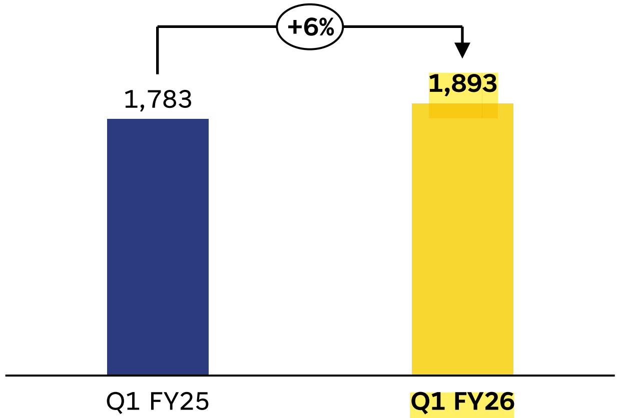
Average Ticket Price



Average Non-Ticket Price

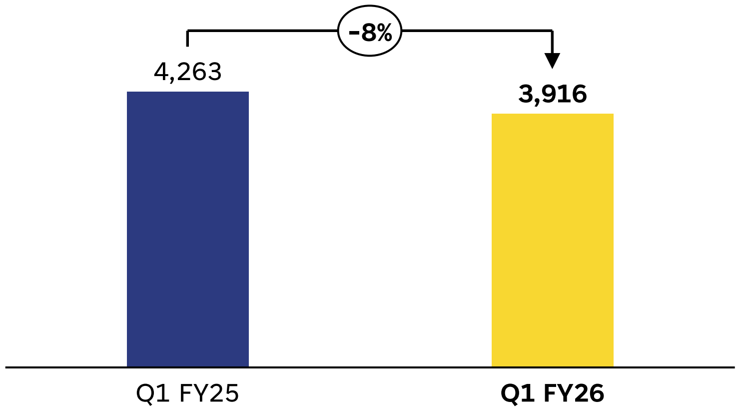


ARPU

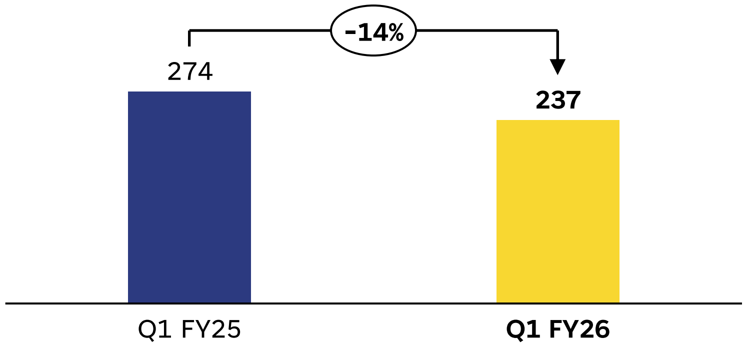


Kochi Park – Q1 FY26 Metrics

Revenue (Rs. Lakhs)

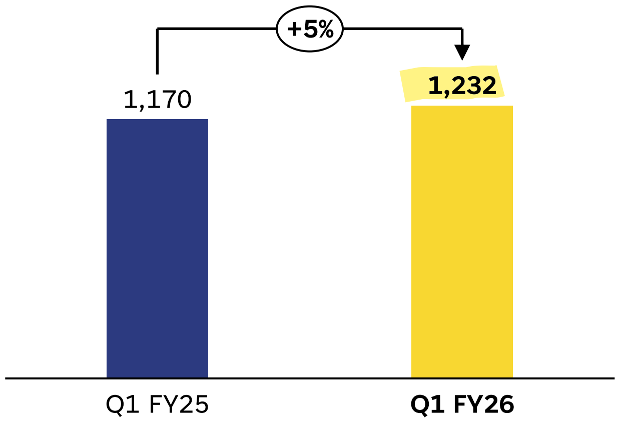


Footfalls (in ‘000)

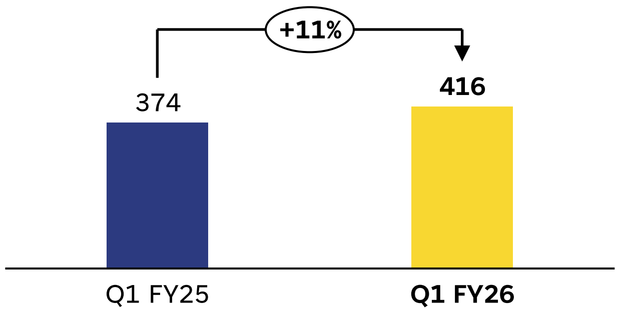


ARPU (in Rs.)

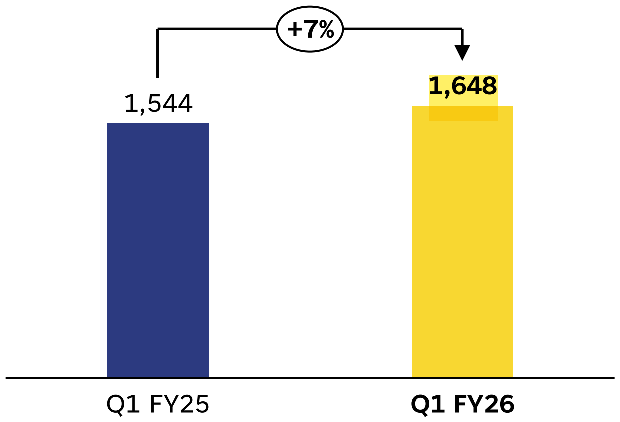
Average Ticket Price



Average Non-Ticket Price



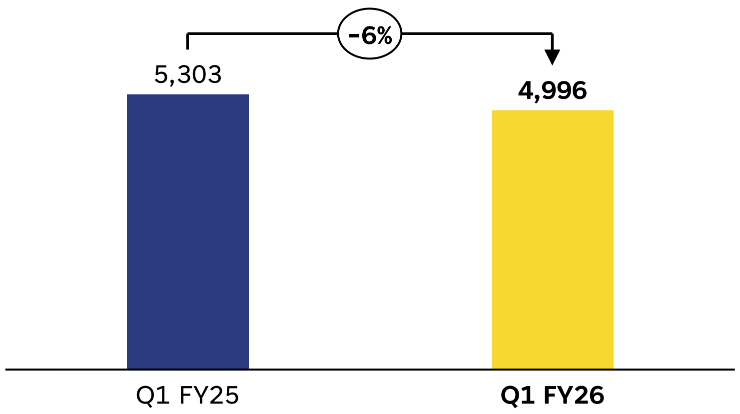
ARPU



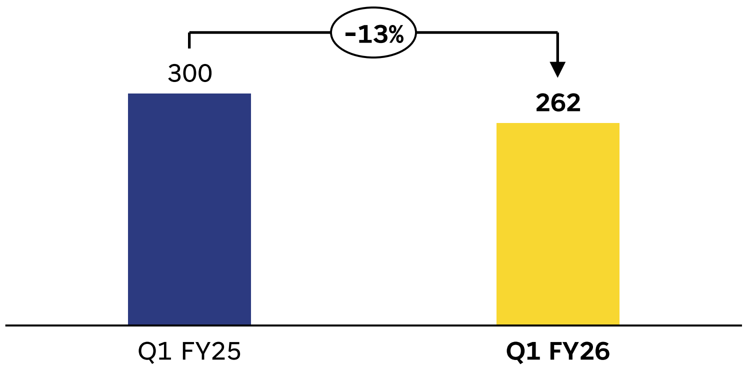
Hyderabad Park – Q1 FY26 Metrics

WONDERLA PARKS AND RESORTS

Revenue (Rs. Lakhs)

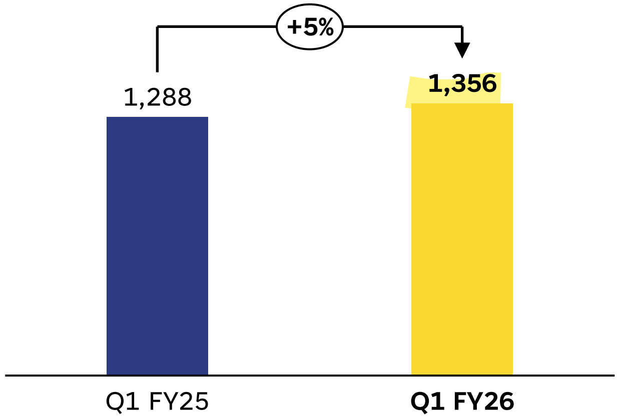


Footfalls (in '000)

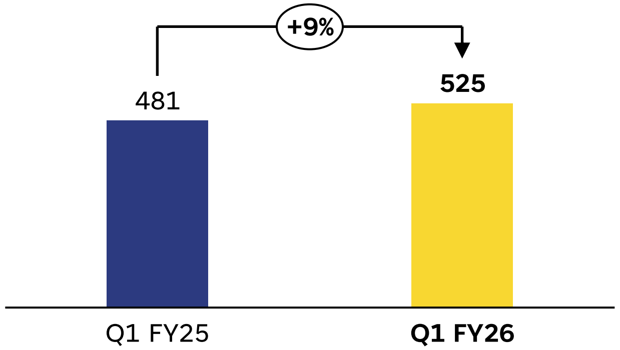


ARPU (in Rs.)

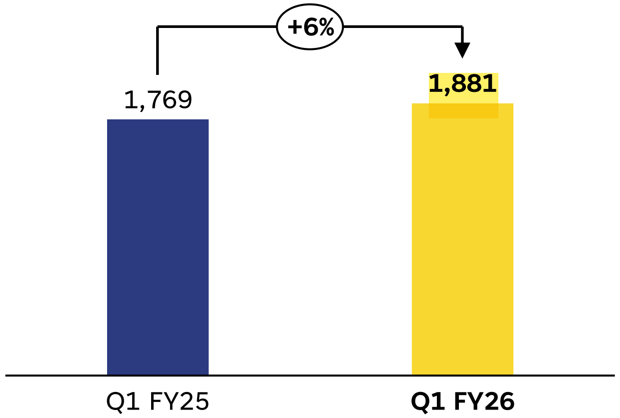
Average Ticket Price



Average Non-Ticket Price

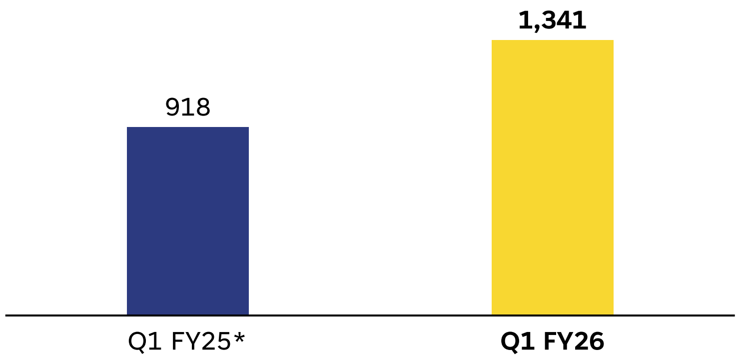


ARPU

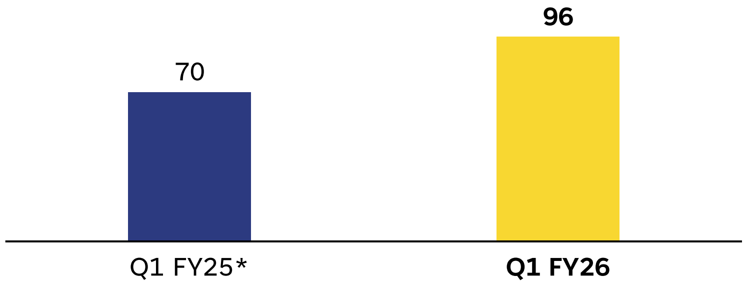


Bhubaneshwar Park – Q1 FY26 Metrics

Revenue (Rs. Lakhs)

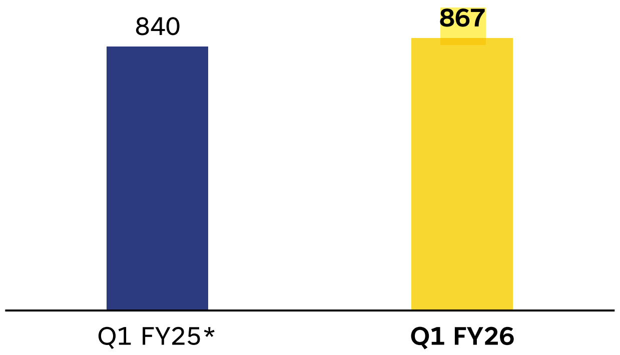


Footfalls (in ‘000)

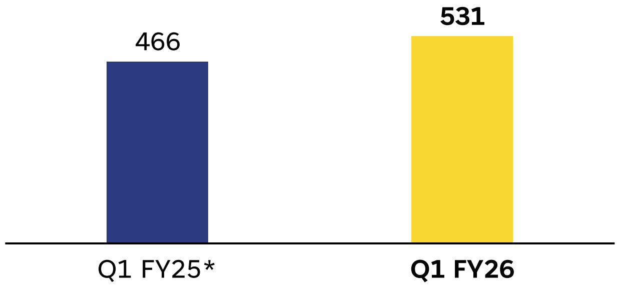


ARPU (in Rs.)

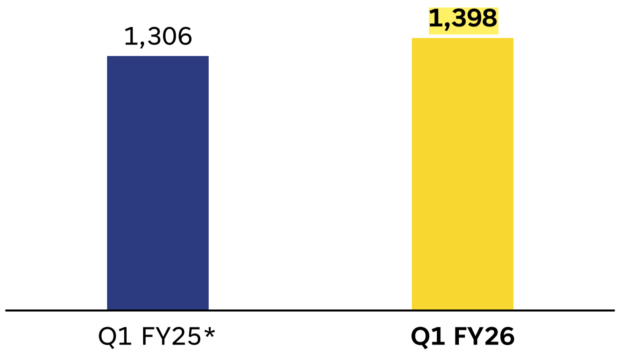
Average Ticket Price



Average Non-Ticket Price



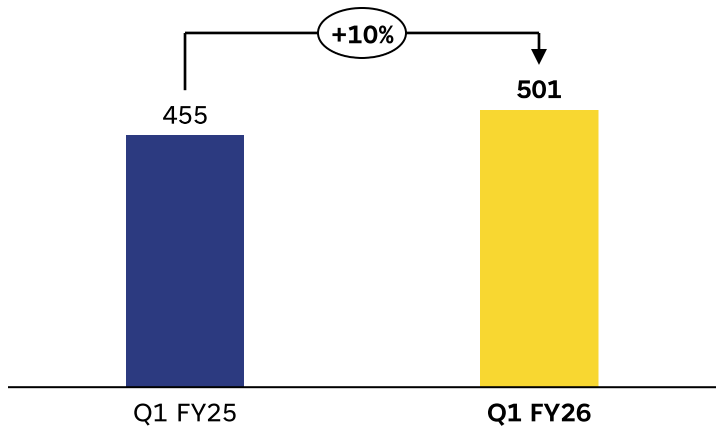
ARPU



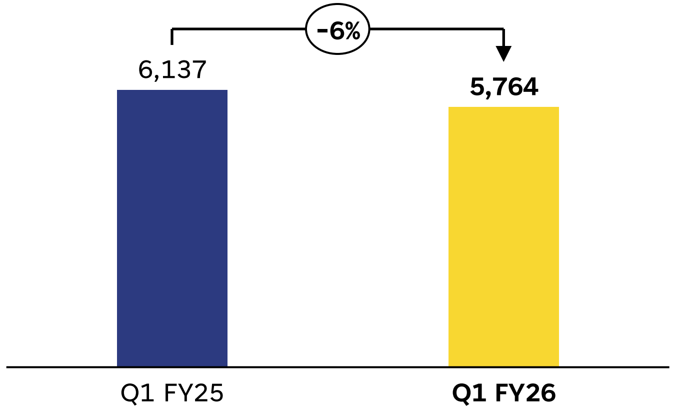
*Note – *Bhubaneshwar Park has started its commercial operations w.e.f. 24th May 2024. Accordingly, figures for previous periods are not comparable.*

Wonderla Resort, Bengaluru – Q1 FY26 Metrics

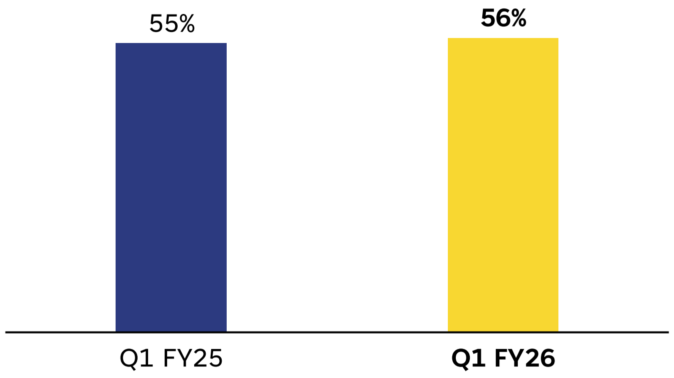
Total Revenue (Rs. Lakhs)



Average Room Rental (in Rs.)



Occupancy (%)



Note – The ISLE commenced its operations w.e.f 13th June 2025. So it's figures are not included.

Consolidated Profit & Loss Statement

Particulars (In Rs lakhs.)	Q1 FY26	Q1 FY25	YoY%	Q4 FY25	QoQ%	FY25
Revenue from Operations	16,824.4	17,289.6	-2.7%	9,678.2	73.8%	45,857.1
Other Income	1,081.8	457.3		1,080.6		2,421.0
Total Income	**17,906.2**	**17,746.9**	**0.9%**	**10,758.8**	**66.4%**	**48,278.1**
Cost of materials consumed	1,018.5	889.1		725.9		3,015.5
Purchase of stock-in-trade	736.9	913.7		452.4		2,007.1
Changes in inventories of stock-in-trade	-54.9	-151.5		-24.2		26.8
Employee Expenses	1,985.1	2,039.9		2,015.4		8,153.1
Other Expenses	5,470.4	4,460.0		4,535.3		17,935.5
EBITDA	**8,750.1**	**9,595.7**	**-8.8%**	**3,054.1**	**186.5%**	**17,140.1**
EBITDA Margin (%)	**48.9%**	**54.1%**		**28.4%**		**35.5%**
Depreciation	1,689.1	1,235.0		1,553.9		5,712.2
Finance Cost	11.5	12.7		21.6		73.0
PBT	7,049.5	8,348.0		1,478.6		11,355.0
Tax	1,792.1	2,023.8		377.7		427.6
PAT	**5,257.4**	**6,324.2**	**-16.9%**	**1,100.9**	**377.6%**	**10,927.5**
PAT Margin (%)	**29.4%**	**35.6%**		**10.2%**		**22.6%**
EPS	8.29	11.18		1.74		18.61

Marketing Initiatives & Events

Marketing Initiatives

HAPPY MOTHER'S DAY

HAPPY
FATHER’S DAY

THARANGAM

Mind blowing Summers at Wonderla

New Addition to Portfolio – The ISLE, Bengaluru

Food & Beverages

Aamras Festival was organized across parks

Introduced **Rollito - a** combination of Roll & Burrito

Hyderabadi Food Festival

BOBA Teas

In restaurant Tray Upselling

BUFFET

Introduced **Biryani Bucket** across all parks

Chips in a Bag Launch

Momo Mania
Launched across parks which includes Momo Burger, Rice Bowl, Fried Momos

Company Overview

Wonderla - India's most loved amusement park

Vision

Adding 'Wonder' to lives and bringing people closer.

Mission

Build and operate resource efficient amusement spaces to deliver a fun, thrilling, and hygienic experience to our guests.

- **One of the Most visited parks in India:**
  Wonderla parks have been visited by over ***46 million* visitors since 2000***, making us the most visited amusement park in India
- **Two decades of experience (since launch of first park) in running parks in 4 different cities:**
  Kochi, Bengaluru, Hyderabad and Bhubaneshwar

4
Amusement Parks

187
Fun Rides

19
Restaurants

5
Banquet Halls

6
Food courts

3#
Lounge bars

** - as on 30th June 2025 # - Inclusive of Caribbean Theme Bar & Oasis (Wine Bar) in The ISLE*

A Complete Family Entertainment Destination…

Wonderla parks provide a rare avenue for families and friends to bond together in a wonderful outdoor environment. The parks deliver a safe, out-of-the-ordinary and highly memorable experience.

... with Signature Rides across Parks

WONDERLA
PARKS AND RESORTS

Recoil

Equinox

Wonder Splash

Mission Interstellar

… with Signature Rides across Parks

WONDERLA
PARKS AND RESORTS

Wave Pool

Play Pool

Tarantula

Sky Wheel

Key Milestones

1998 – Veega Holidays were incorporated to build the first park in Kochi

2000 – Kochi Park commenced its operations under the brand name **"Veegaland"**

2002 – "Wonderla Holidays Limited." incorporated to build the second park at Bengaluru

2005 – Bengaluru Park commenced its operations under the brand name **"Wonderla"**

2008 – Veega Holidays merged with Wonderla Holidays Limited and Kochi park was renamed as **"Wonderla"**

2012 – Three star rated leisure resort adjutant to Bengaluru Park started operations with 84 luxury rooms

2014 – Company went public by listing at both NSE and BSE.

2016– Hyderabad park commenced its operations

2023 – Company got Local Body Tax exemption for 10 years for the proposed Chennai Park.

2024 – Bhubaneswar Park commenced its operations, Construction of Chennai Park is in progress

2025 – launched **THE ISLE** in Bengaluru Park

Experience at Helm – Board of Directors & Senior Management Team

Mr. Arun K. Chittilappilly

Executive Chairman & Managing Director

Mr. R. Lakshminarayanan

Non-Executive Vice-Chairman

Ms. Priya Sarah Cheeran Joseph

Non-Executive Director

Mrs. Anjali Nair

Independent Director

Mr. Kasaragod Ullas Kamath

Independent Director

Mr. Madan Padaki

Independent Director

Mr. A Radhakrishna

Independent Director

Mr. Saji K Louiz

Chief Financial Officer

Mr. Dheeran Choudhary

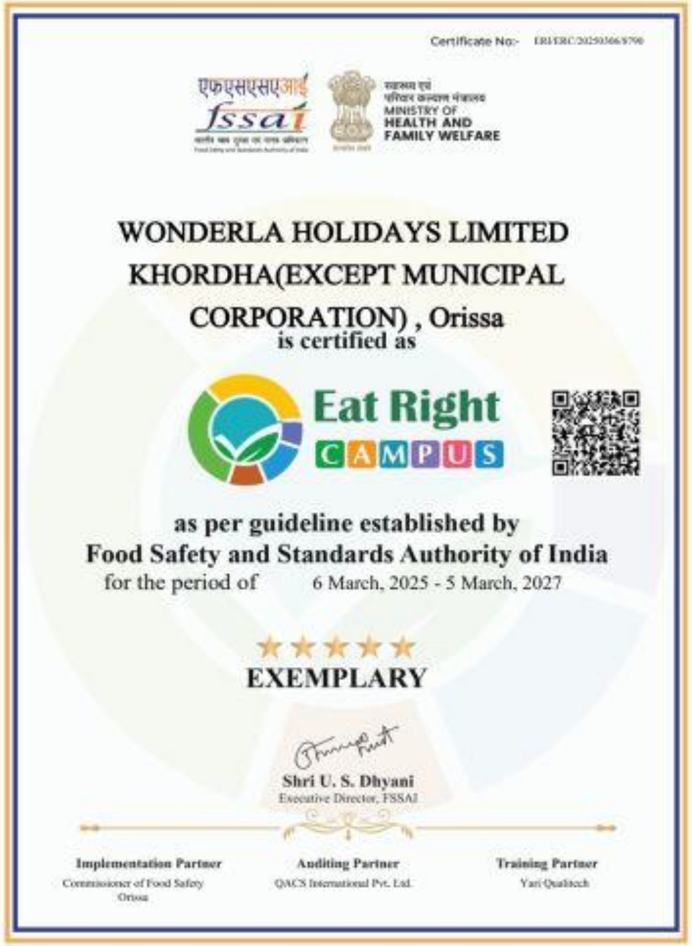
Chief Operating Officer

Mr. Srinivasulu Raju Y

Company Secretary & Compliance Officer

Awards & Certification


fssai
FOOD SAFETY AND STANDARDS AUTHORITY OF INDIA
Inspiring Trust, Assuring Safe & Nutritious Food
Ministry of Health and Family Welfare, Government of India
HYGIENE RATING
VERIFIED
WONDERLA HOLIDAYS LIMITED, KHORDHA
LICENSE NO. 12024019000073
HYGIENE RATING
Excellent
Name of HRAA: YQ Business Assurance Pvt. Ltd.
Name of Auditor: Dipesh Nagori
Date of Audit: 04-03-2025
Date of Certificate Generation: 06-03-2025
Valid Upto: 06-03-2027
FOR MORE INFORMATION, SCAN THE QR CODE
The food hygiene rating shown above reflects the hygiene of food found on the date of inspection by authorized person. Rating are given on the hygiene rating scale of 1 (Urgent Improvement) to 5 (Excellent). The hygiene rating score of the premise can be verified on the website: hygiene.fssai.gov.in.
www.hygine.fssai.gov.in
TollFree No. - 1800 112 100


Certificate No:-
fssai
MINISTRY OF HEALTH AND FAMILY WELFARE
WONDERLA HOLIDAYS LIMITED KHORDHA(EXCEPT MUNICIPAL CORPORATION) , Orissa
is certified as
Eat Right CAMPUS
as per guideline established by
Food Safety and Standards Authority of India
for the period of 6 March, 2025 - 5 March, 2027
EXEMPLARY
Shri U. S. Dhyani
Executive Director, FSSAI
Implementation Partner: Commissioner of Food Safety Orissa
Auditing Partner: QACS International Pvt. Ltd.
Training Partner: Yari Qualitech

Key Strengths

Strategic Location

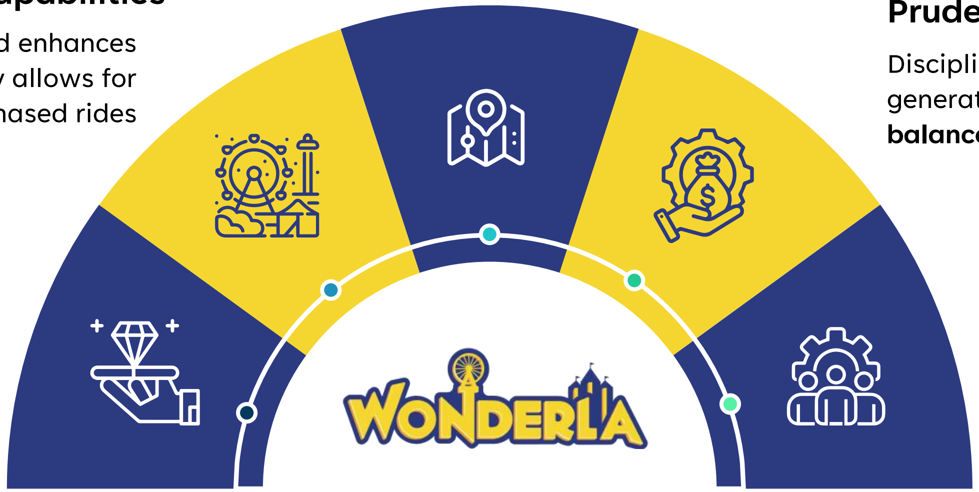
All the three parks have **good connectivity** to major cities making it attractive tourist destination for pan India

In-house ride designing and manufacturing capabilities

Leverages specific cost efficiencies and enhances **maintenance efficiency** of rides. This capability allows for the **customization and modification** of purchased rides

Superior Brand Recall

Established as strong brand amongst visitors evidenced by better customer ratings & reviews, arises from its ability to provide memorable experiences and consistently **introduce innovative attractions**



Prudent Capital allocation

Disciplined capital allocation over the decades. Focus on generating substantial cash flows & maintaining **debt free balance sheet**

Experienced Management Team

Experienced **Promoters** supported by professional senior management team

WHAT’S NEXT

Strategy to Build Future Growth

Expansion through adding new Parks

Diversifying its portfolio by undertaking the construction of new park in Chennai, as well as actively exploring opportunities to establish parks in other strategic geographies.

Leveraging digital and marketing expertise

Boost revenues by offering value-added services on entry tickets. Focus on leveraging digital platforms and enhance social media presence

Makeover of existing parks

Analyze customer preferences to drive innovation in attractions. Additionally, optimize operational capacity by developing undeveloped land within existing parks

Enhance in-house designing capabilities

Introduce new rides and attractions based on research and customer preferences at all parks

Enhance customer experience by integrating Resorts with Parks

Elevating overall experience of the visitors by integrating resorts at all the other parks thereby creating a seamless and enhanced recreational environment

Project Updates

Chennai Park

Current Park Progress

The ISLE at Bengaluru Park

operations commenced in Q1 FY26

For further information, please contact:

Company:

Wonderla Holidays Ltd.
CIN:L55101KA2002PLC031224

Mr. Saji K Louiz, Chief Financial Officer
investors@wonderla.com

Investor Relation Advisors:

MUFG Intime India Private Limited
A part of MUFG Corporate Markets, a division of MUFG Pension & Market Services

Ms. Masoom Rateria
masoom.rateria@in.mpms.mufg.com

Mr. Sumeet Khaitan
sumeet.khaitan@in.mpms.mufg.com

For Meeting request - Click here

Thank you !