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WEB: http://www.wpil.co.in CIN No. L36900WB1952PLC020274

Date: August 05, 2025

To The Listing Compliance **BSE Limited** Phiroze Jeejeebhoy Towers, Dalal Street Mumbai - 400 001

Ref: Regulation 30(6) of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015

REF: BSE SCRIP CODE: 505872

Dear Sir,

With reference to above, enclosed herewith is the Earnings Presentation for Q1 – FY26.

Thanking you.

Yours faithfully,

FOR WPIL LIMITED

[K.K. GANERIWALA] **EXECUTIVE DIRECTOR**





Earnings Presentation

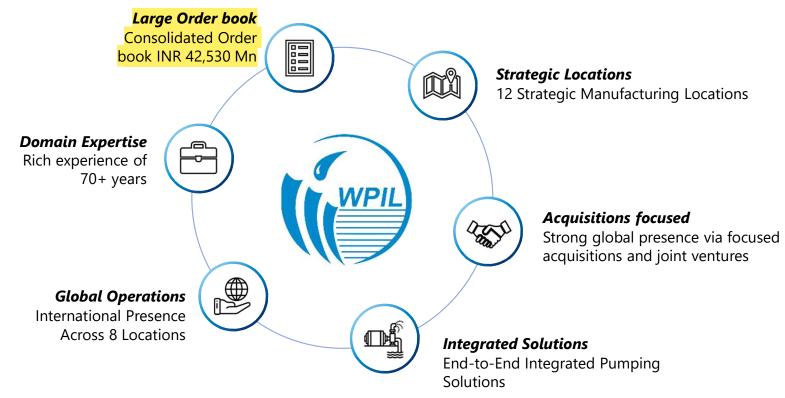
Q1-FY26



COMPANY SNAPSHOT 2

Company in a Snapshot

A market leader in the pumps and pumping systems segment







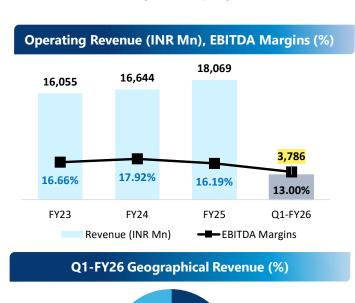
COMPANY OVERVIEW

COMPANY OVERVIEW 4

Company Overview

Envisions vast growth potentials in both its core markets – engineered flow control products and turnkey water projects

- WPIL Limited, incorporated in 1952, is a multi-national pumps and pumping systems company, headquartered out of India, with diversified operations covering the entire gamut of the pumping industry.
- For its first 50 years, the company was focused on developing its core technology of centrifugal pumps and building robust manufacturing infrastructure to support its business. A large installed base across the country, in industry, irrigation and water supply sectors, is testimony to this growth.
- Expansion in the turnkey water project space required building out civil construction capabilities internally, adjacent to the firm's fundamental expertise in creating pumping systems targeting presence in the unsaturated Indian market before heading overseas.
- After consolidating its position as a leading pumping systems manufacturer in India, the company expanded its operations globally to Europe, Africa, Australia, and other parts of Southeast Asia.
- Today, WPIL has over 70 years of experience in designing, developing, manufacturing, erecting, commissioning, and servicing of pump systems.
- Constant investment in R&D and efficiency, supported by 12 manufacturing locations covering all facets of the manufacturing process, including assembly and testing, has allowed WPIL to deliver consistent, unparalleled value to its clients.
- The company continues its expansion into newer markets and is focused on becoming a global leader in its sector.







Company Timeline

70+ years legacy of delivering flow solutions across the globe

1952

Incorporated as Johnston Pumps India Ltd., a manufacturing house for vertical/ horizontal pumps, castings and valves 1992 - 2000

Leveraging a wide range of centrifugal pumps, WPIL grew its domestic client range, while expanding and modernizing production facilities 2011 - 2012

WPIL grew an international footprint with mid-market acquisitions in Australia (Sterling Pumps) & South Africa (APE Pumps, Mather & Platt) 2017-2022

WPIL has been building out capabilities and order book to become one of India's leading turn-key project players 2024

Expanded project division in South Africa through acquisition of Eigenbau Pty Ltd.

1983

Johnston Pumps acquired by Worthington Pumps Inc., USA, enabling product range expansion, core pump technology addition, and R&D center establishment. Renamed as Worthington Pumps India Ltd. 2001

WPIL began aggressive expansion of product range, development of export markets and established its Turnkey Project division 2015

WPIL cemented its position as a world player with acquisition of Italy- based pump conglomerate, Gruppo Aturia 2023

Divested Rutschi business of nuclear pump manufacturing and strengthen cash book with 68.9 Mn Euros.

2025

Expanded pumping station division in Italy by acquiring MISA Srl and strengthened wastewater treatment operations in South Africa through the acquisition of Paterson Candy International Africa (SA)



^{*}Note: While management identified turnkey water projects as a future growth area, action to build out capabilities and develop orderbook were not initiated till 2017

COMPANY OVERVIEW 6

Company Board

Highly qualified Board of Directors with diverse expertise

Prakash Agarwal

Managing Director, Promoter

B-Tech from Manipal Institute of Technology, with over 20 years of experience in the overall management of the engineering industry and EPC projects.

K. K. Ganeriwala

Executive Director

B.Com (Hons), LLB, FICWA, FCS with 35 years of experience in areas of finance, accounting, taxation, law, M&A, and other aspects of corporate and operational management of the company.

B. P. Khare

Executive Director (Operations)

M.E. (Mechanical) with 45 years of experience in the pump industry in areas of design, quality, assurance, manufacturing and all related fields of operations

Debraj Roy

Executive Director (Projects)

B.E (Mechanical), M.E (Production) and PGCBM with 30+ years of cross functional experience in Project Management of large-scale projects along with the quality control and environment related works.

Independent Directors

Anjan Dasgupta

ex-Finance Director, BHEL Finance experience

Rakesh Amol

ex-Director, Alstom
Project expertise

A. K. Pradhan

ex-MD United Bank of India
Banking expertise

Samarpita Bose

Corporate communications experience





Group Business Structure



Earnings Presentation Q1-FY26



Global Operations

Strong global presence established via focused acquisitions and joint ventures, supported by Indian manufacturing base

Upon completing 10 years of growth in the export market, and having gained valuable experience in global markets, the company needed to establish a strong local presence to take its next step. Engineered pumps clients require life cycle support, built on long term relationships.

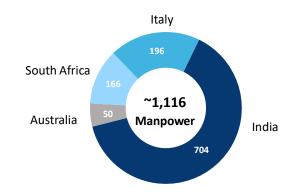
Over the years, WPIL Ltd. conducted extensive diligence to identify 3 regions (9 companies) – Italy (Gruppo Aturia, Finder, MISA), South Africa (APE Pumps, Mather & Platt, Eigenbau, PCI Africa), and Australia (Sterling Pumps, United Pumps) – to facilitate the journey of adding new flow control products and industry-leading clients. These strategic acquisitions established WPIL Ltd. as a world player.

Today, these businesses are well integrated and the Group looks ahead to further inorganic growth following its ethos of building on competencies and synergies.

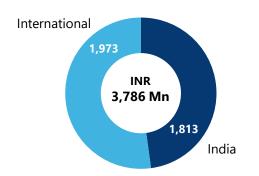
Global operations across 4 countries



FY25 Total Employee Mix



Q1-FY26 Revenue Mix (INR Mn)





Earnings Presentation Q1-FY26

Indian Operations

Five state-of-the-art manufacturing facilities located across the country

Engineered Pump Division:



Kolkata

Located about 25 KM from Kolkata, the two facilities have $\sim 60,000 \text{ M}^2$ of combined floor space.



Nagpur

Located about 26 KM from Nagpur, the plant has ~70,000 M² of floor space.

Conventional Pump Division:



Delhi

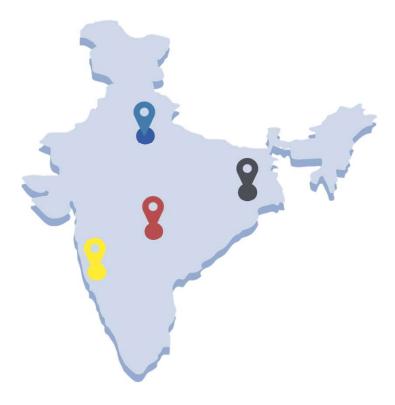
Located about 20 KM from Delhi, the plant has ~68,000 M² of floor space.

Drainage Pump Division:



Thane

Located about 21 KM from Mumbai, the plant has ~6,000 M² of floor space.





Varied Range Of Applications

Diversified product portfolio catering to a widespread market segment



INDUSTRIAL

Used in industries for a variety of purposes such as fire fighting, sewage, chemicals, pulp and paper, steel, heating/cooling of systems, washing, storage, general industry and other industrial applications.



IRRIGATION

Large lift irrigation networks to provide surface water to farmers, and borehole installations for ground water for smaller farmers. New piped irrigation schemes for more efficient utilization of water.



MUNICIPAL

Water supply and drainage solutions for rural and urban utilities, including raw water intakes, treatment plants, reservoirs and distribution networks.



ENERGY

Applications in chemical and petrochemical plants, off-shore plants, oil and gas plants, thermal power plants, and energy installations, involving cooling, drainage, dewatering, seal water, and fire fighting.



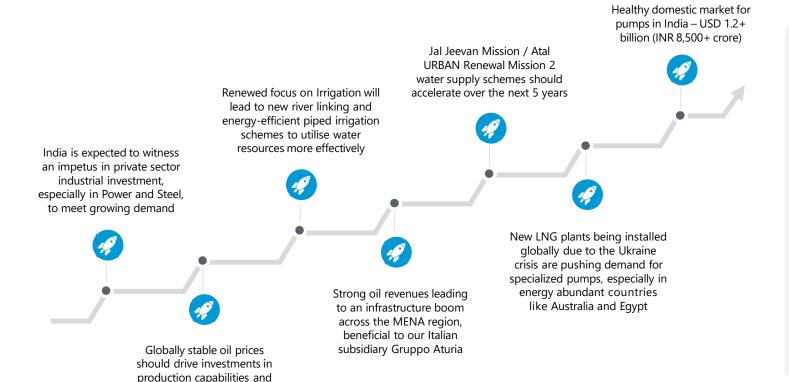


STRATEGIC OVERVIEW

STRATEGIC OVERVIEW 13

Multiple Triggers To Drive Growth

Strong opportunities for large organized players in this market segment



Additional Growth Drivers:

- Population growth
- Higher water-intensive food consumption
- Industrialization
- Growing public awareness about drinking water quality
- · Decreasing water quality
- · Lower water levels
- Environmental pressure from government bodies on wastewater discharge



Earnings Presentation Q1-FY26

demand for API pumps

STRATEGIC OVERVIEW 14

Value Proposition

Strong fundamentals support continued global growth







Financial Highlights

| Q1-FY26 Standalone Performance | | | | |
|-----------------------------------|--------------------------------|---------------------------------------|--|--|
| INR 1,813 Mn Operating Revenue | INR 283 Mn Operating EBITDA | 15.62% Operating EBITDA Margins | | |
| INR 190 Mn Net Profit | 10.47% PAT Margins | INR 1.94/Share Diluted EPS* | | |

| Q1-FY26 Consolidated Performance | | | | |
|-----------------------------------|--------------------------------|---------------------------------------|--|--|
| INR 3,786 Mn Operating Revenue | INR 492 Mn Operating EBITDA | 13.00% Operating EBITDA Margins | | |
| INR 258 Mn Net Profit | 6.81% PAT Margins | INR 2.29/Share Diluted EPS* | | |



Q1-FY26 Highlights - Performance

International business revenues increase by 56% to 197 Cr

Domestic Business

- Product division revenues maintained their growth at 65cr versus 55cr in FY25
- Highest ever Product order booking in 1st Quarter of 139cr grew order backlog to 411cr
- Product and market development continues to gain further momentum across all sectors
- Project business remained constrained due to sectoral challenges with revenues at 116cr versus 184cr in FY25
- Main focus remains on project completion which is progressing well
- On a positive note 4 projects have started O&M this year

International Business

- International revenues jumped to 197cr versus 126cr in FY25 on the strength of new acquisitions
- International margins were affected by transactional and legacy costs in the 1st Quarter and are expected to improve and normalize through the year
- · Gruppo Aturia and MISA have strong orderbooks and are expected to regain growth momentum this year
- Strong orderbooks at PCI Africa and Eigenbau are expected to significantly grow WPIL SA revenues
- Sterling Pumps Australia operations remained stable with improving profitability backed by higher margins and better cost structure



Q1-FY26 Highlights - Product

Product revenues grew by 16% in the 1st Quarter to 206 Cr

Domestic Product

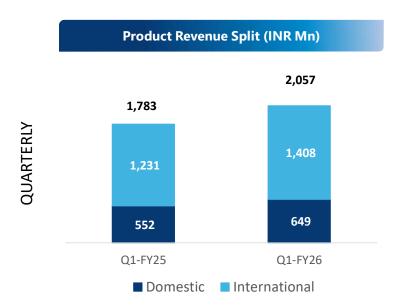
- Record domestic product order intake at 139cr was across sectors with large orders in Irrigation and Ports sector supported by International drainage orders. Strong pipeline supports this growth!
- Strong enquiry pipeline seen in Power and Irrigation sector
- New orders received from Navy for new vessels adding to growing product range in naval applications

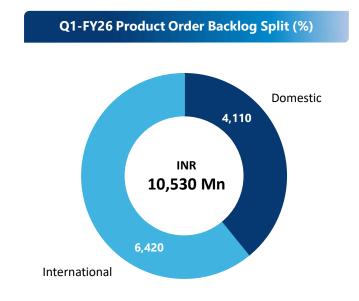
International Product

- Gruppo Aturia also had great order intake in 1st Quarter from irrigation and water sector in MENA region.
- Gruppo Aturia commissioned its large pump test facility in the quarter with supply of large flow pumps for the Italian Government
- WPIL SA strengthen its position in SA water sector supplying the country's largest pumps for Zuikerbosch Pumping station
- WPIL Thailand expanded its large drainage sector products aligned with Thailand Government focus on the sector



Q1-FY26 Product Division Performance







Q1-FY26 Highlights - Project

International order book of 940 Cr bring balance to the Project business

Domestic Project

- Domestic project business remains focussed on project execution with 4 projects entering O&M and another 4 expected to be commissioned by end of the year.
- Improvement in the water sector is expected in the second half of the year as the Jal Jeevan issues are resolved and fresh tenders are expected to be invited for both rural and urban water sectors shortly.
- Payment situation is slowly improving

International Project

- Eigenbau has a strong orderbook and is expected to ramp up revenues this fiscal supported by good orders from Nigeria.
- PCI Africa also starts the year with a record order book with successes in Eastern Cape waste water sector and has a strong pipeline to maintain its growth in both water and wastewater sector.
- MISA Italy has been completing legacy contracts and rebuilding its strong client relations which augur well for future successes



Q1-FY26 Project Division Performance







Quarterly Standalone Financial Performance

| Particulars (INR Mn) | Q1-FY26 | Q4-FY25 | Q-o-Q | Q1-FY25 | Y-o-Y |
|-----------------------------|---------|---------|-----------|---------|-----------|
| Revenue from Operations | 1,813 | 3,610 | (49.8)% | 2,394 | (24.3)% |
| Operating Expenses | 1,529 | 2,965 | (48.4)% | 1,995 | (23.3)% |
| EBITDA | 283 | 645 | (56.1)% | 399 | (29.2)% |
| EBITDA Margins (%) | 15.62% | 17.87% | (224) Bps | 16.67% | (107) Bps |
| Depreciation | 19 | 18 | 3.4% | 16 | 15.9% |
| Finance Cost | 94 | 85 | 10.2% | 55 | 69.1% |
| Other Income | 87 | 77 | 13.1% | 84 | 3.8% |
| РВТ | 258 | 619 | (58.3)% | 412 | (37.4)% |
| Taxes | 68 | 158 | (56.9)% | 104 | (34.4)% |
| PAT | 190 | 461 | (58.8)% | 308 | (38.5)% |
| PAT Margins (%) | 10.47% | 12.77% | (229) Bps | 12.87% | (241) Bps |
| Other Comprehensive Incomes | 0 | (1) | NA | 1 | NA |
| Total Comprehensive Income | 190 | 460 | NA | 309 | NA |
| Diluted EPS (INR per share) | 1.94 | 4.72 | (58.8)% | 3.16 | (38.5)% |



Quarterly Consolidated Financial Performance

| Particulars (INR Mn) | Q1-FY26 | Q4-FY25 | Q-o-Q | Q1-FY25 | Y-o-Y |
|--|---------|---------|-----------|---------|-----------|
| Revenue from Operations | 3,786 | 5,719 | (33.8)% | 3,625 | 4.4% |
| Operating Expenses | 3,295 | 4,920 | (33.0)% | 3,023 | 9.0% |
| EBITDA | 492 | 799 | (38.4)% | 602 | (18.4)% |
| EBITDA Margins (%) | 13.00% | 13.97% | (98) Bps | 16.61% | (363) Bps |
| Depreciation | 93 | 94 | (1.1)% | 77 | 21.7% |
| Finance Cost | 114 | 115 | (0.9)% | 75 | 51.4% |
| Other Income | 89 | 57 | 54.5% | 119 | (25.6)% |
| Share of profit of an Associate and/or Joint Venture | 31 | 1 | NA | 16 | 93.8% |
| PBT | 404 | 648 | (37.6)% | 585 | (31.0)% |
| Taxes | 147 | 184 | (20.5)% | 154 | (5.3)% |
| PAT on Continuing Operations | 258 | 464 | (44.4)% | 431 | (40.2)% |
| Profit/(Loss) from discontinued operations | (0) | (701)* | NA | - | NA |
| PAT | 257 | (237) | NA | 431 | (40.4)% |
| PAT Margins (%) | 6.81% | 8.10% | (129) Bps | 11.89% | (508) Bps |
| Other Comprehensive Incomes | 700 | 351 | NA | (35) | NA |
| Total Comprehensive Income | 958 | 114 | NA | 396 | NA |
| Diluted EPS (INR per share) | 2.29 | 4.59 | (50.1)% | 3.96 | (42.1)% |

^{*} Tax Expense on Discontinued Operation (Prior Year)





Standalone Financial Performance

| Particulars (INR Mn) | FY23 | FY24 | FY25 | Q1-FY26 |
|-----------------------------|--------|--------|--------|---------|
| Revenue from Operations | 10,024 | 10,769 | 11,477 | 1,813 |
| Operating Expenses | 8,264 | 8,839 | 9,469 | 1,529 |
| EBITDA | 1,760 | 1,930 | 2,008 | 283 |
| EBITDA Margins (%) | 17.56% | 17.92% | 17.50% | 15.62% |
| Depreciation | 55 | 70 | 69 | 19 |
| Finance Cost | 121 | 172 | 307 | 94 |
| Other Income | 317 | 304 | 301 | 87 |
| РВТ | 1,901 | 1,992 | 1,933 | 258 |
| Taxes | 471 | 572 | 495 | 68 |
| PAT | 1,430 | 1,420 | 1,438 | 190 |
| PAT Margins (%) | 14.27% | 13.19% | 12.53% | 10.47% |
| Other Comprehensive Incomes | (3) | 1 | (1) | 0 |
| Total Comprehensive Income | 1,427 | 1,421 | 1,437 | 190 |
| Earnings per share (EPS) | 14.64 | 14.54 | 14.73 | 1.94 |



Standalone Balance Sheet

| Particulars (INR Mn) | FY23 | FY24 | FY25 |
|-----------------------------------|--------|--------|--------|
| EQUITY AND LIABILITIES | | | |
| a) Equity Share Capital | 98 | 98 | 98 |
| b) Other Equity | 6,472 | 7,502 | 8,745 |
| Shareholders Fund | 6,570 | 7,600 | 8,842 |
| Non-Current Liabilities | | | |
| a) Financial Liabilities | | | |
| i) Borrowings | 4 | 74 | 52 |
| ii) Lease Liabilities | 2 | - | 78 |
| iii) Provisions | 67 | 66 | 66 |
| b) Deferred tax liabilities (net) | (3) | - | 92 |
| Total Non-current Liabilities | 70 | 140 | 288 |
| Current Liabilities | | | |
| a) Contract Liabilities | 1,614 | 1,927 | 1,045 |
| b) Financial Liabilities | | | |
| i) Borrowings | 405 | 1,299 | 2,889 |
| ii) Lease Liabilities | 30 | - | 22 |
| iii) Trade Payables | 2,894 | 3,635 | 2,836 |
| iv) Other financial liabilities | 30 | 56 | 84 |
| c) Other current liabilities | 127 | 212 | 57 |
| d) Provisions | 47 | 65 | 78 |
| e) Current tax liabilities | 30 | 101 | 98 |
| Total Current Liabilities | 5,177 | 7,295 | 7,109 |
| Total Equity and Liabilities | 11,817 | 15,035 | 16,239 |
| | | | |

| Particulars (INR Mn) | FY23 | FY24 | FY25 |
|--|--------|--------|--------|
| ASSETS | | | |
| Non-Current Assets | | | |
| a) Property, Plant and Equipment | 742 | 864 | 1,058 |
| b) Capital Work-in-progress | 1 | 22 | 14 |
| c) Goodwill | 137 | 137 | 137 |
| d) Other Intangible Assets | 3 | 4 | 3 |
| e) Financial Assets | | | |
| i) Investments | 490 | 490 | 490 |
| ii) Trade Receivables | 817 | 1,295 | 1,447 |
| iii) Loans and Deposits | 1,849 | 1,027 | 847 |
| iv) Other Financial Assets | 60 | 82 | 589 |
| f) Deferred Tax Assets | - | - | - |
| g) Non-current Tax Assets | 58 | 51 | 44 |
| h) Other Non-current Assets | 29 | 28 | 29 |
| Total Non-current Assets | 4,186 | 4,000 | 4,659 |
| Current Assets | | | |
| a) Inventories | 802 | 1,395 | 1,310 |
| b) Contract Assets | 1,150 | 1,268 | 2,366 |
| c) Financial Assets | | | |
| i) Trade Receivables | 3,609 | 6,070 | 6,721 |
| ii) Cash and Cash Equivalents | 161 | 169 | 37 |
| iii) Bank balances other than (ii) above | 1,412 | 1,713 | 821 |
| iv) Other Financial Assets | 182 | 88 | 49 |
| d) Other Current Assets | 315 | 332 | 278 |
| Total Current Assets | 7,631 | 11,035 | 11,581 |
| Total Assets | 11,817 | 15,035 | 16,239 |



Consolidated Financial Performance

| Particulars (INR Mn) | FY23 | FY24 | FY25 | Q1-FY26 |
|--|--------|--------|--------|---------|
| Revenue from Operations | 16,055 | 16,644 | 18,069 | 3,786 |
| Operating Expenses | 13,380 | 13,662 | 15,143 | 3,294 |
| EBITDA | 2,674 | 2,982 | 2,925 | 492 |
| EBITDA Margins (%) | 16.66% | 17.92% | 16.19% | 13.00% |
| Depreciation | 279 | 301 | 334 | 93 |
| Finance Cost | 237 | 308 | 389 | 114 |
| Other Income | 240 | 282 | 373 | 89 |
| Share of profit of an Associate and/or Joint Venture | 27 | 53 | 91 | 31 |
| РВТ | 2,425 | 2,708 | 2,666 | 404 |
| Taxes | 646 | 778 | 699 | 147 |
| PAT on Continuing Operations | 1,779 | 1,930 | 1,967 | 258 |
| Profit/(Loss) from discontinued operations | 418 | 4,908@ | (701)* | (0) |
| PAT | 2,197 | 6,838 | 1,266 | 257 |
| PAT Margins (%) | 11.08% | 11.60% | 10.89% | 6.81% |
| Other Comprehensive Incomes | (125) | 99 | 201 | 700 |
| Total Comprehensive Income | 2,072 | 6,937 | 1,467 | 958 |
| Earnings per share (EPS) | 16.73 | 17.71 | 17.93 | 2.29 |

^{*} Tax Expense on Discontinued Operation (Prior Year)

@ Number includes profit on disposal of Rutschi business



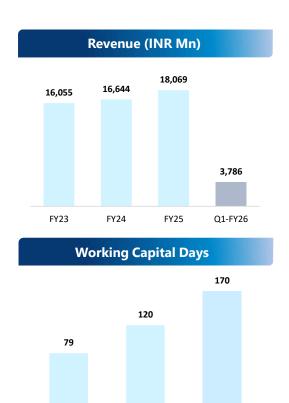
Consolidated Balance Sheet

| Particulars (INR Mn) | FY23 | FY24 | FY25 |
|--|--------|--------|--------|
| EQUITY AND LIABILITIES | | | |
| a) Equity Share Capital | 98 | 98 | 98 |
| b) Other Equity | 8,001 | 12,361 | 13,621 |
| Equity attributable to equity holders of the parents | 8,098 | 12,459 | 13,719 |
| c) Non-Controlling Interest | 1,030 | 3,104 | 3,026 |
| Total Equity | 9,129 | 15,563 | 16,745 |
| Liabilities | | | |
| Non-Current Liabilities | | | |
| a) Financial Liabilities | | | |
| i) Borrowings | 911 | 265 | 378 |
| ii) Lease Liabilities | 204 | 104 | 193 |
| iii) Other Financial Liabilities | 9 | 9 | 22 |
| b) Provisions | 242 | 178 | 203 |
| c) Deferred tax liabilities (net) | 95 | 58 | 136 |
| Total Non-current Liabilities | 1,461 | 614 | 932 |
| Current Liabilities | | | |
| a) Contract Liabilities | 4,206 | 2,478 | 1,940 |
| b) Financial Liabilities | | | |
| i) Borrowings | 1,352 | 1,800 | 4,016 |
| ii) Lease Liabilities | 112 | 35 | 63 |
| iii) Trade Payables | 4,715 | 4,591 | 4,163 |
| iv) Other financial liabilities | 261 | 221 | 302 |
| c) Other current liabilities | 287 | 413 | 249 |
| d) Provisions | 118 | 136 | 156 |
| e) Current tax liabilities | 383 | 429 | 758 |
| Total Current Liabilities | 11,434 | 10,103 | 11,647 |
| Total Equity and Liabilities | 22,024 | 26,280 | 29,325 |
| · · · · · · · · · · · · · · · · · · · | | | |

| Particulars (INR Mn) | FY23 | FY24 | FY25 |
|--|--------|--------|--------|
| ASSETS | | | |
| Non-Current Assets | | | |
| a) Property, Plant and Equipment | 3,649 | 3,415 | 3,781 |
| b) Capital Work-in-progress | 90 | 138 | 93 |
| c) Goodwill | 550 | 566 | 752 |
| d) Other Intangible Assets | 471 | 411 | 442 |
| e) Investment in an Associate and/or Joint Venture | 187 | 240 | 311 |
| f) Financial Assets | | | |
| i) Investments | 10 | 10 | 11 |
| ii) Trade Receivables | 817 | 1,295 | 1,447 |
| iii) Loan and Deposits | 129 | 141 | 149 |
| iv) Other Financial Assets | 87 | 706 | 2,555 |
| g) Deferred Tax Assets (Net) | 6 | 0 | 22 |
| h) Non-current Tax Assets | 58 | 80 | 44 |
| i) Other Non-current Assets | 30 | 29 | 96 |
| Total Non-current Assets | 6,084 | 7,031 | 9,702 |
| Current Assets | | | |
| a) Inventories | 3,419 | 3,700 | 3,741 |
| b) Contract Assets | 3,687 | 1,271 | 2,368 |
| c) Financial Assets | | | |
| i) Trade Receivables | 5,472 | 7,307 | 8,313 |
| ii) Cash and Cash Equivalents | 971 | 4,360 | 1,184 |
| iii) Bank balances other than (ii) above | 1,618 | 1,927 | 3.265 |
| iv) Loans | 1 | 1 | 1 |
| v) Other Financial Assets | 104 | 99 | 55 |
| d) Current Tax Assets (Net) | 92 | 25 | 26 |
| e) Other Current Assets | 577 | 559 | 670 |
| Total Current Assets | 15,940 | 19,249 | 19,623 |
| Total Assets | 22,024 | 26,280 | 29,325 |



Consolidated Financial Graphs

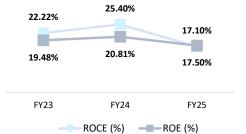


FY24

FY25









Earnings Presentation Q1-FY26

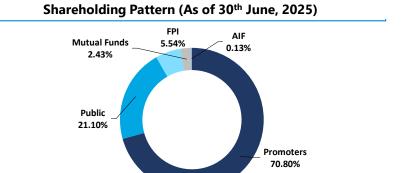
FY23

Capital Market Information

Stock Performance Data (As on 30th June, 2025)



| Price Data (As on 30 th June, 2025) | INR |
|--|---------------|
| Face Value | 1.00 |
| CMP | 420.35 |
| 52 Week H/L | 768.00/345.55 |
| Market Cap. (Mn) | 41,055.92 |
| No. of Share Outstanding (Mn) | 97.67 |
| Avg. Trading Volume ('000) | 111.13 |
| Avg. Net Turnover (Mn) | 56.62 |





DISCLAIMER 30

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