



REF:INABB:STATUT:LODR:R30:ANLST-PPT:2025

August 02, 2025

BSE Limited
P.J. Towers
Dalal Street
Mumbai 400 001
(Attn : DCS CRD)

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No. C/1, G Block
Bandra-Kurla Complex, Bandra (E)
Mumbai 400 051

Dear Sirs

Sub: Presentation to Analysts

Ref: BSE: 500002 / NSE: ABB

In continuation to our letter dated July 28, 2025, we are enclosing herewith a copy of presentation which will be made at the Analysts Call scheduled on Monday, August 04, 2025, for information of the Stock Exchanges.

The said presentation is also being uploaded on the Company's website.

Thanking you

Yours faithfully
For ABB India Limited

Trivikram Guda
Company Secretary and Compliance Officer
ACS 17685

Encl: as above

BENGALURU, INDIA | AUGUST 2, 2025 | SANJEEV SHARMA, CMD & TK SRIDHAR, CFO

Q2 CY2025 Results

Revenue and backlog expansion drive
resilient performance

ABB India Analyst Call | Q2 CY2025 | April – June 2025

75

YEARS OF
**MANUFACTURING
& INNOVATION
IN INDIA**

Important notices

This presentation includes forward-looking information and statements including statements concerning the outlook for our businesses. These statements are based on current expectations, estimates and projections about the factors that may affect our future performance, including global economic conditions, and the economic conditions of the regions and industries that are major markets for ABB Ltd. These expectations, estimates and projections are generally identifiable by statements containing words such as “expects,” “believes,” “estimates,” “targets,” “plans,” “outlook” or similar expressions.

There are numerous risks and uncertainties, many of which are beyond our control, that could cause our actual results to differ materially from the forward-looking information and statements made in this presentation and which could affect our ability to achieve any or all of our stated targets.

The important factors that could cause such differences include, among others:

- business risks associated with the volatile global economic environment and political conditions
- costs associated with compliance activities
- market acceptance of new products and services
- changes in governmental regulations and currency exchange rates, and
- such other factors as may be discussed from time to time in ABB India Limited’s filings with the Securities and Exchange Board of India (SEBI), including its Annual Report.

Although ABB Ltd believes that its expectations reflected in any such forward-looking statement are based upon reasonable assumptions, it can give no assurance that those expectations will be achieved.

ABB in India at a glance

ABB Group

ABB is a technology leader in electrification and automation, enabling a more sustainable and resource-efficient future. By connecting its engineering and digitalization expertise, ABB helps industries run at high performance, while becoming more efficient, productive and sustainable so they outperform. At ABB, we call this 'Engineered to Outrun'. The company has over 140 years of history and around 110,000 employees worldwide. ABB's shares are listed on the SIX Swiss Exchange (ABBN) and Nasdaq Stockholm (ABB).

ABB in India

ABB is present in India for over a century and manufacturing for more than 75 years. The manufacturing unit is a listed entity. It operates with the entire eco-system of ABB R&D, Engineering, and Services.



Electrification

Distribution Solutions
Smart Power
Smart Building
Installation Products
Service



Motion

Drive Products
System Drives
NEMA Motors
IEC LV Motors
Large Motors & Generators
Traction
Service



Process Automation

Energy Industries
Process Industries
Marine & Ports
Measurement & Analytics

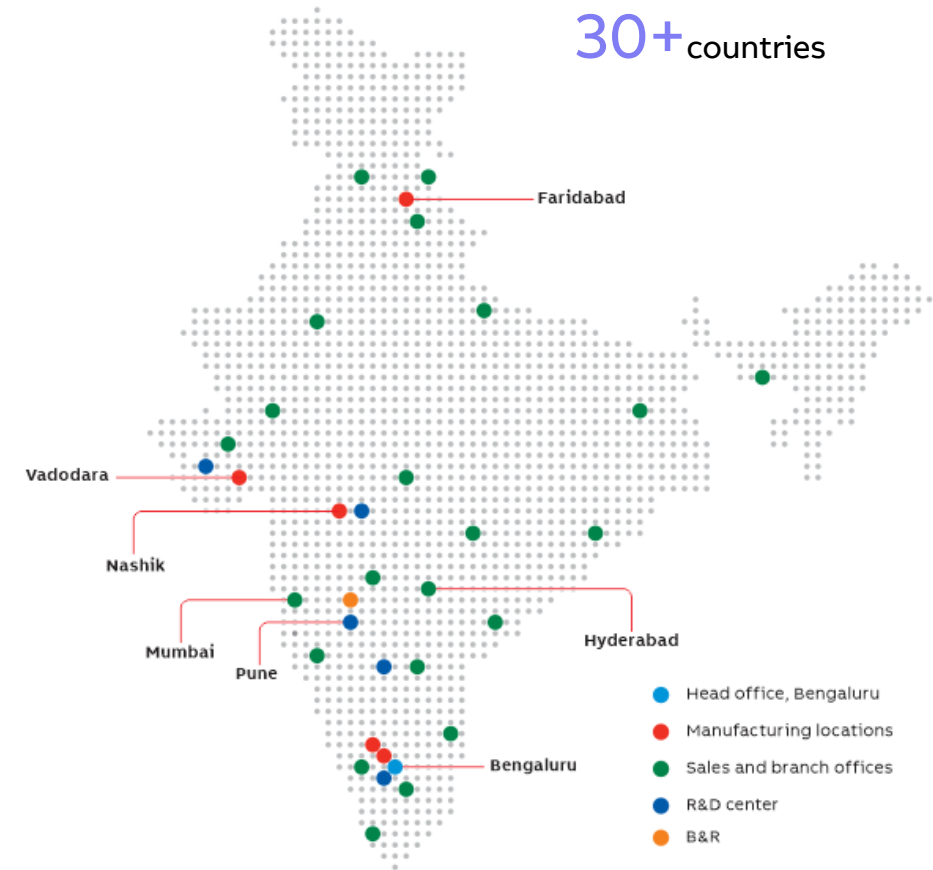


Robotics & Discrete Automation

Robotics
Machine automation¹

1 – Machine Automation division is not part of ABB India & is run separately out of ABB B&R

Exporting to
30+ countries



5 Manufacturing locations



28 Sales offices

25 Shop floors

750+ Partners

ABB India marks 30 years of listing on the National Stock Exchange

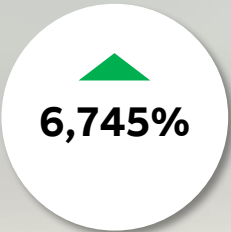


ABB India has delivered healthy returns over the past 30 years

Total Shareholder Return over 8,500%; consistent dividend payout every year since listing

Key Market Indicators as on June 30, 2025 vs February 08, 1995

Share Price



Market Capitalization



A lot of 100 shares worth



vs ~₹8,883

Net worth



Key Financial Performance Indicators 2024 vs 1994

Revenue from operations (in Crore)



Despite change in business structure due to divesture

PAT



Margin almost doubled to ~15%

EPS



DPS



Dividend Payout

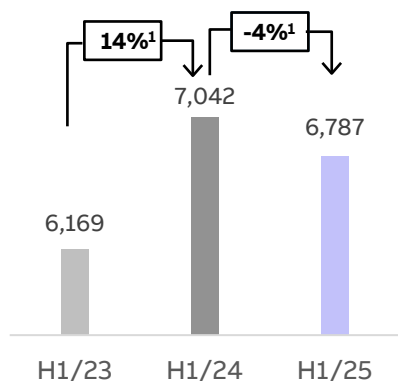


Business highlights

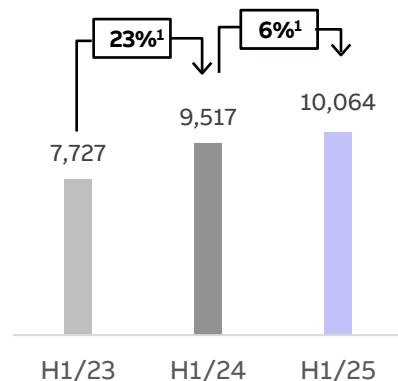
H1 CY2025 highlights

Resilient performance amid softening market environment

Orders

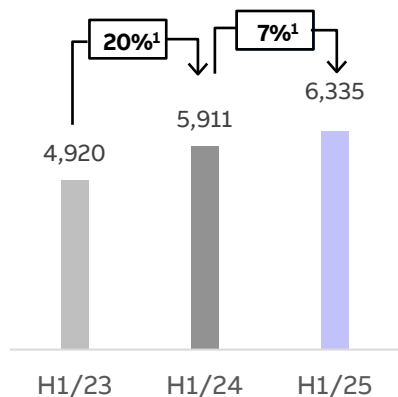


Backlog

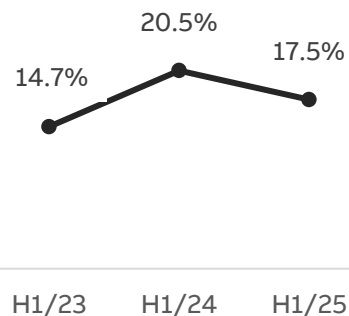
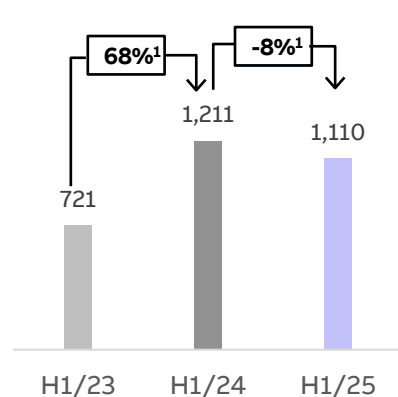


- Growth in base order; large orders delayed
- Strong order backlog distributed across all business areas
- Steady revenue growth
- Profitability tempered by forex volatility and on-offs
- Strong cash position

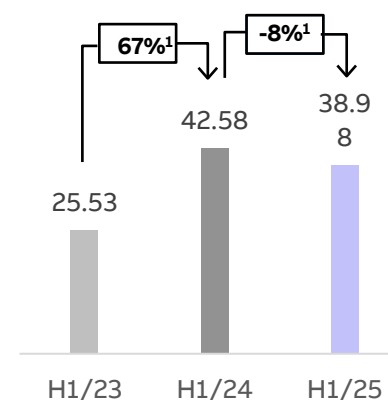
Revenue



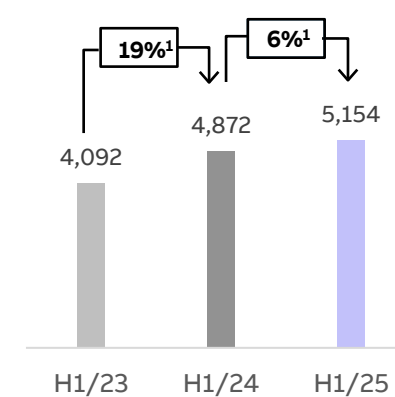
PBT (before exceptional)



EPS



Cash





Q2 CY2025 highlights

Revenue and backlog expansion drive resilient performance

Financial performance

- Base orders **+5%**¹; large orders impacted by subdued market conditions
- Revenue **+12%**¹; highest second quarter revenue in the last five years
- Cash balance at INR 5,154 crore
- The Board of Directors declared an interim dividend of INR 9.77 per equity share of face value of INR 2 each

Portfolio

- Introduced an optimally designed LV Titanium Variable Speed Motor platform
- ABB motor for Indian steel plant sets world record with **99.13%** energy efficiency

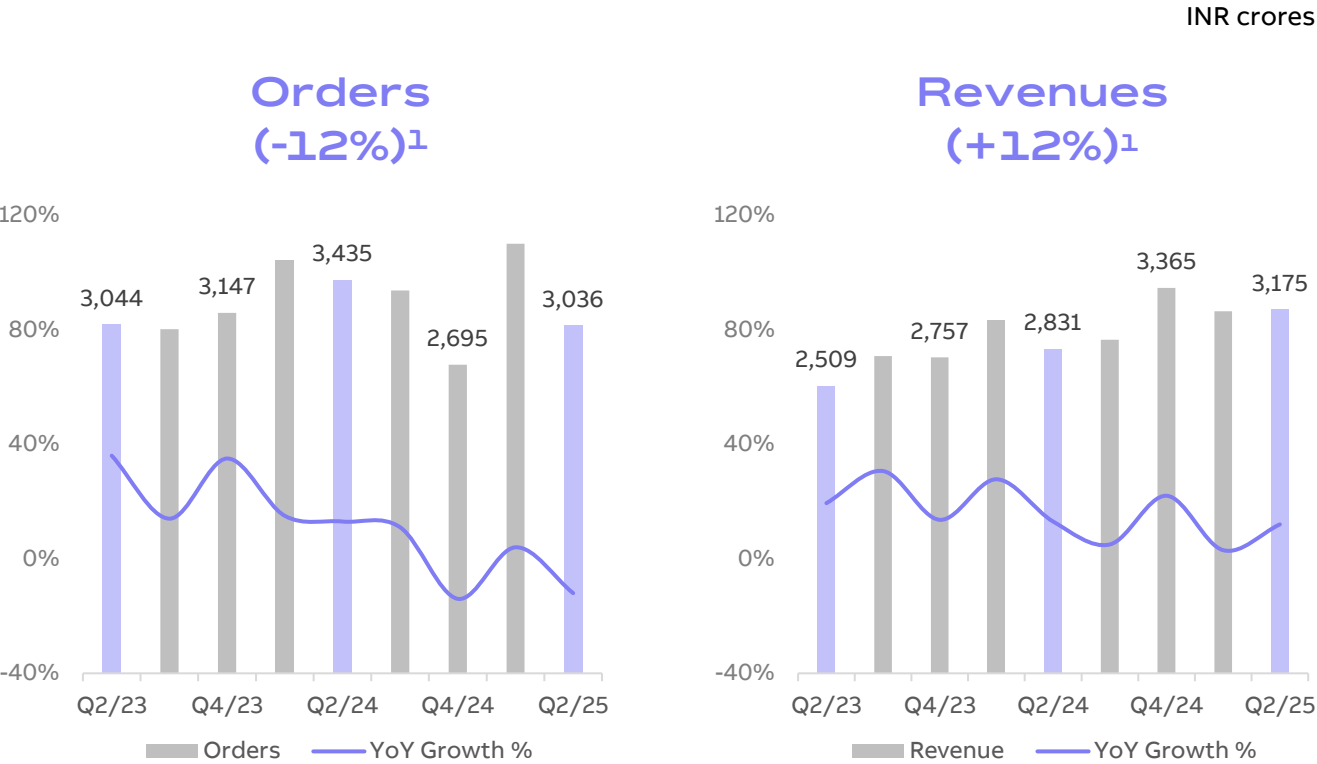
Sustainability

- Reduction of **~87.5%**² in own GHG (Scope 1 & 2) emissions as compared to baseline in 2019
- Rated "strong" in ESG performance by CRISIL
- Comprehensive sustainability training delivered to over 50 suppliers

1. YoY comparable

2. Figures are on cumulative basis

Stronger momentum in core segments in Q2, complemented by few emerging segments



Proven capabilities leading to significant wins



SCADA, Remote Terminal Units for pipeline projects



Distributions Solutions for a power and energy major



Ultra-Low Harmonic drives for leading sustainable carbon black manufacturer



Machine and factory automation solutions for a large paints and polymers company



System drives for a tyre manufacturing company



Robotics solutions for an Indian electric two-wheeler manufacturer



Automation of smelter for a large aluminium producer



Power Electronic Building Block and control systems for Indian Railways

Continuous customer engagement

Diverse segments, deeper coverage



ELSB Building solutions teams showcased Next-gen home automation solutions at **Smart Home Expo 2025**



ABB Technology Day with steel major in Mumbai



MODP and MOIM teams host 'ABB Technology Day' in **Ajmer, Rajasthan**



ELSE team organized the ABB Technology Day for Metal and Mining industry customers at **Barbil, Odisha**



PAEN India showcases automation prowess at **Bharuch, Gujarat**



MODP empowers channel partners at Drive Products Partner Expert Days 2025




















Bhubaneswar ELSP & SB cluster team hosts exclusive product seminar



ELSE hosts technical training for MV & LV service partners

Diverse businesses catering to 23 market segments

Deep domain expertise and a commitment to customer value

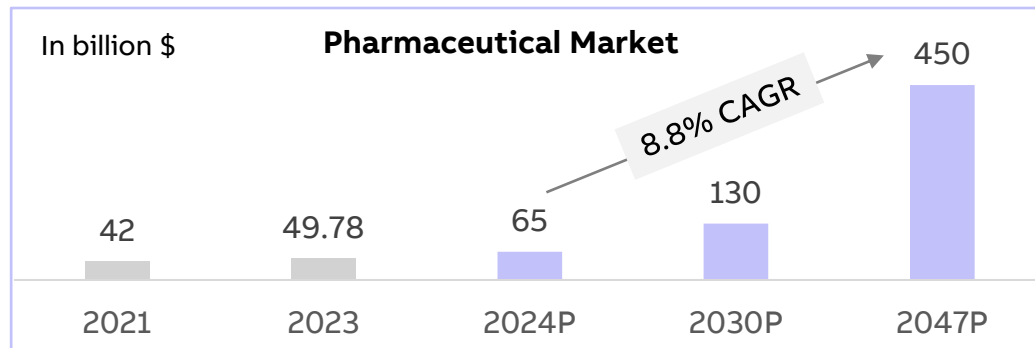
High	Moderate	Low
 Data Center	 Water & wastewater	 Power distribution
 Electronics	 Railways & Metro	 Cement
 Renewables	 Buildings & infrastructure	 Metals & Mining
	 Oil, gas & chemicals	 Pulp & Paper
	 Food & beverage	 Marine & Ports
	 Pharma & healthcare	 Textiles
	 Automotive	
	 Rubber & plastics	

Theme for the quarter

Pharma and Healthcare: a deep-dive

Segment Insights

- Globally, India ranks 3rd for pharmaceutical production by volume; Exports contribute ~50%
- Pharma industry to reach ~\$130B by 2030, a CAGR of ~12% from 2024 (EY Report)



- India's hospital market is to grow at a CAGR of ~8% from FY23 to FY32, reaching ~\$194B
- Biotechnology market is to grow from \$137B in 2022 to \$300B by 2030, a CAGR of ~10%

Key Drivers & Trends

Government Initiatives

- 2025-26 budget of ~\$11.50B for the healthcare sector; up ~10% YoY
- Pharma Vision 2047 – become a global powerhouse in pharma through self-reliance, innovation, and global expansion
- PLI scheme with a total outlay of \$2.04B from 2020-21 to 2028-29
- Pradhan Mantri Bhartiya Janaushadhi Pariyojana for affordable generic medicines. Healthcare coverage through Ayushman Bharat

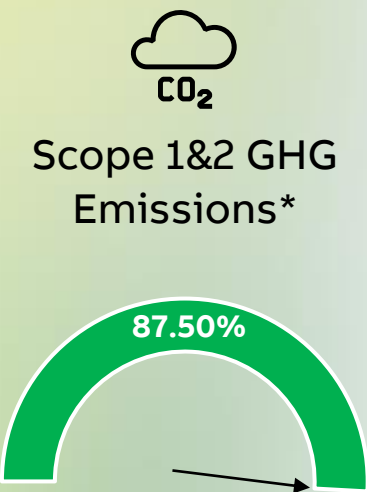
Key Trends / Capabilities

- Adoption of advanced technologies by pharma companies for improved efficiency, risk monitoring, addressing ESG challenges, etc.
- India has the largest number of USFDA-compliant pharmaceutical plants outside the US and over 2,000 WHO-GMP approved facilities
- Emerging Medical Tourism Hub, providing cost-effective treatments with the latest technologies

ABB offerings include ABB Ability™ Manufacturing Operations Management, ABB Ability™ APM Suite, Distributed Control Systems, Automation Solutions, LV Motors, Variable Speed Drives, UPS, MV switchgear and others

Sustainability in Practice

On track for achieving our green goals for 2025



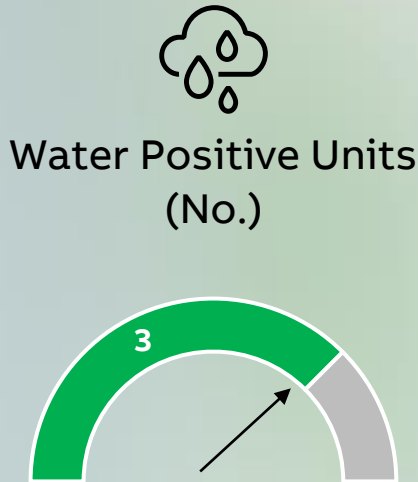
Scope 1&2 GHG Emissions*

Target (2025): 87%
Achieved (till Q2): **87.5%**



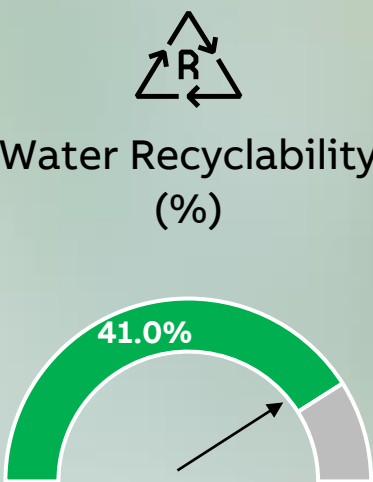
Zero waste to landfill units (No.)

Target (2025): 4
Achieved (till Q2): **3**



Water Positive Units (No.)

Target (2025): 4
Achieved (till Q2): **3**



Water Recyclability (%)

Target (2025): 50%
Achieved (till Q2): **41%**

Performance with Purpose

Focus on local development, education, diversity& inclusion and healthcare for communities

Education & Skilling



Phase 2 of Digitization of classrooms – across Govt schools in Peenya and Nelamangala



Science / STEM education program across Govt schools in Peenya and Nelamangala for 2025-26



New community IT Skill Center in Ballabhgarh, Faridabad



Electrification programs for the new batches in Faridabad Smart Center for 2025-26

Diversity & Inclusion and Communities and Environment



Health awareness and special health camps for communities across locations



Project – Strengthening Circular Economy through Women in e-waste entrepreneurship in Bangalore



Waste management – a Material Recovery Facility in Kasol, Himachal became operational



Water Conservation – Borewell Recharge solutions in villages in Nelamangala

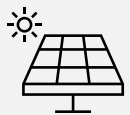
Outlook

Resilient market environment, despite geopolitical and trade uncertainties

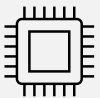
Megatrends



Electrification



Energy Transition



Digitalization and Automation



Sustainability

Macro factors



Continued Govt. expenditure



Revival in Private Investments



Increase in Private Consumption



Easing Inflation

Financial highlights

Performance Summary Q2 2025

Values in INR Crores

2024	Q1 25	Q2 24	Performance Indicator	Q2 25	Vs Q2 24	Vs Q1 25	H1 25	H1/24	Vs H1 24
11,497	3,545	2,890	Base Orders Received	3,023	+5%	-15%	6,568	6,124	+7%
1,582	206	545	Large Orders Received	13			219	918	
13,079	3,751	3,435	Total Orders Received	3,036	-12%	-19%	6,787	7,042	-4%
9,380	9,958	9,517	Order Backlog (end of period)	10,064	+6%	+1%	10,064	9,517	+6%
12,188	3,160	2,831	Revenue	3,175	+12%	Flat	6,335	5,911	+7%
2,305	582	542	EBITDA	414			996	1,108	
18.9	18.4	19.2	EBITDA %	13.0			15.7	18.7	
2,513	636	594	Profit Before Tax (PBT)	474	-20%	-25%	1,110	1,211	-8%
20.6	20.1	21.0	PBT %	14.9			17.5	20.5	
1,875	474	443	Profit After Tax (PAT)	352	-20%	-26%	826	902	-8%
15.4	15.0	15.7	PAT %	11.1			13.0	15.3	
5,390	5,756	4,872	Cash balance	5,154			5,154	4,872	

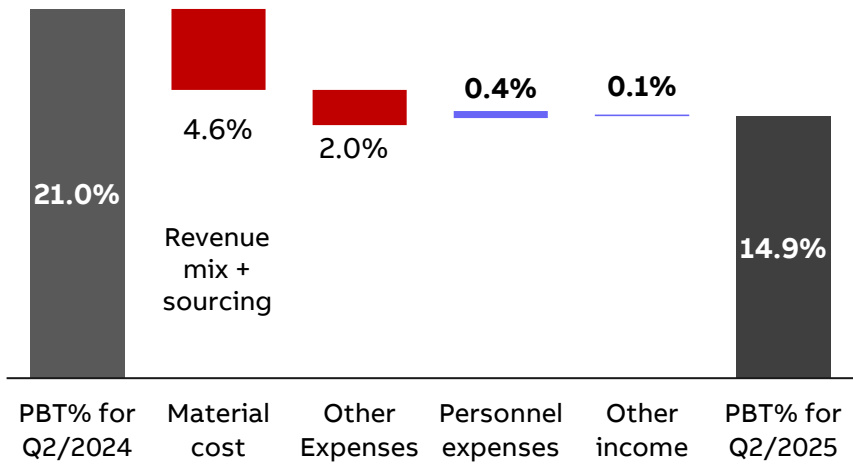
Key Insights

- Orders:** Growth in base orders in Electrification and Motion
- Revenues:** Higher revenue from electrification offset by process automation
- Profitability:** Impacted due to mix, sourcing, forex volatility and one-offs
- Cash:** Strong collection; inventory stocking up to meet future delivery

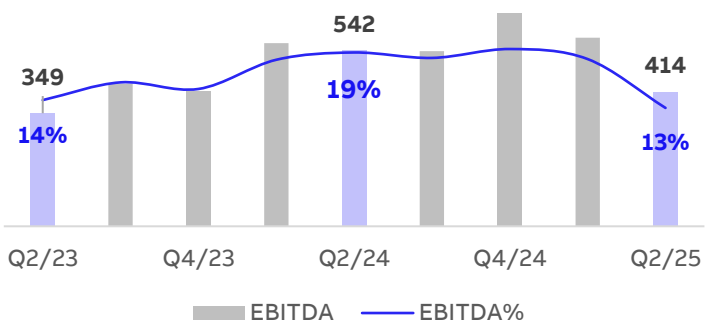
Forex volatility impacting profitability

Figures in INR Crores

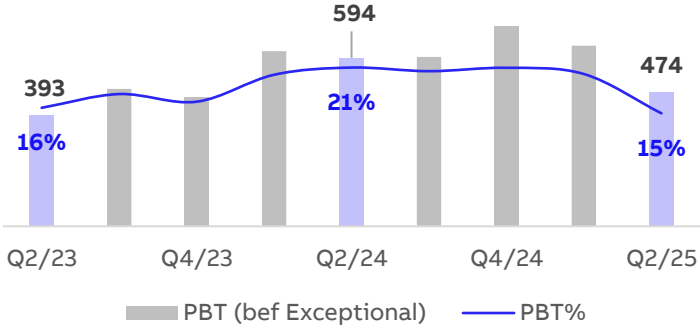
PBT Bridge



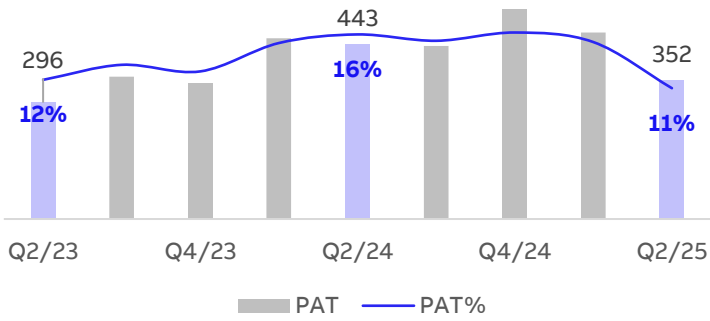
EBITDA



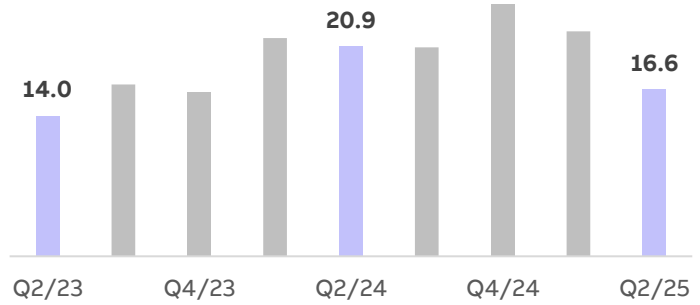
PBT (before Exceptional)



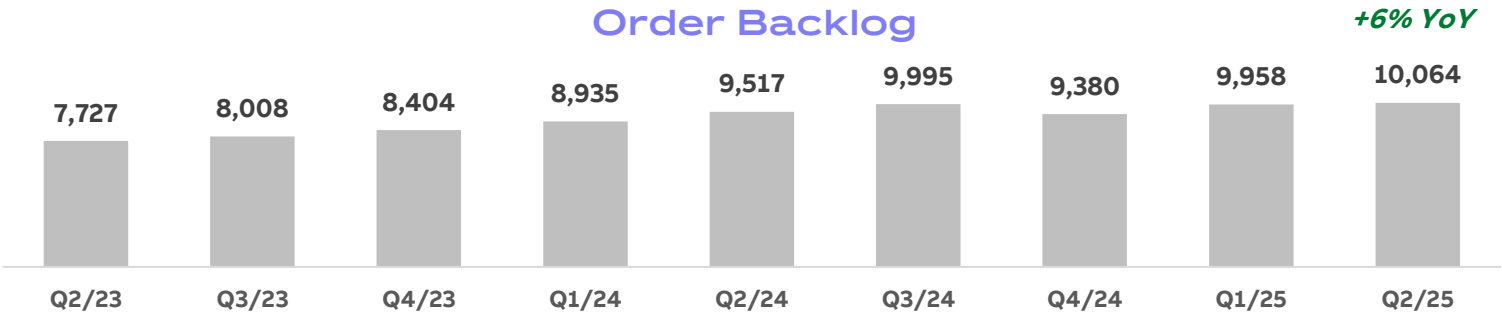
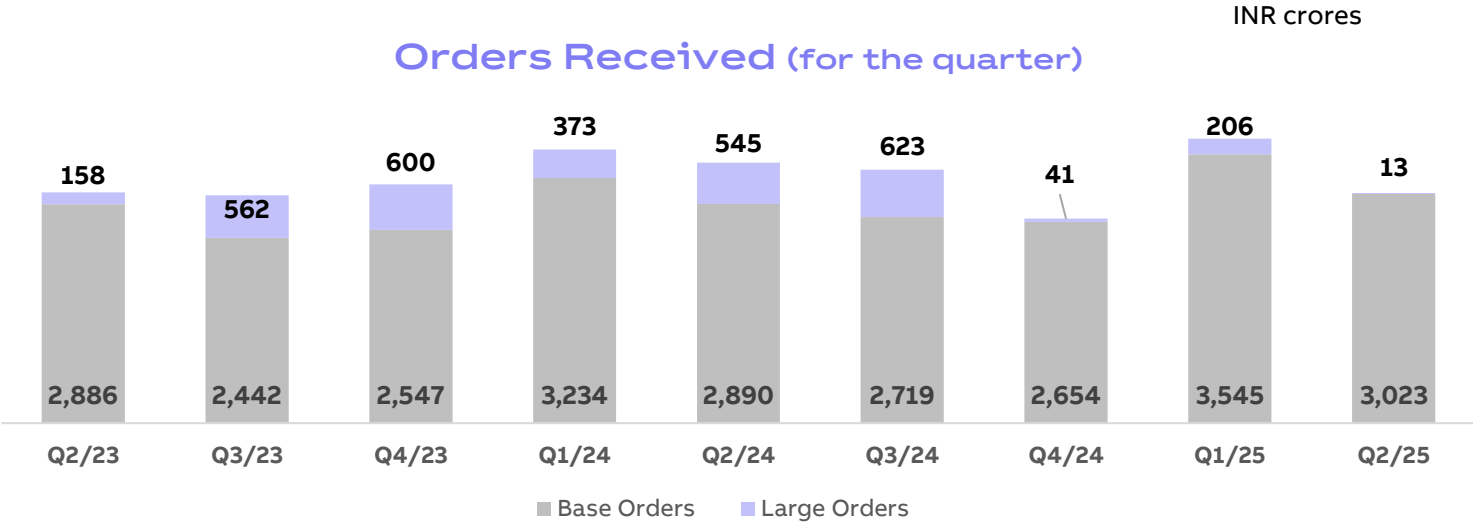
PAT



EPS



Evolving order backlog



Key Takeaways

- **Backlog:** Order backlog continues to have a majority share of base orders with a seamless execution coverage over next 4 quarters
- **Large orders:** Large orders follow project milestone trajectory; consists of orders from railways, electronics, mining, pulp & paper, energy, and paints majors

Base orders and large orders include service orders

Demand vs Supply Q2'25

Orders for ABB in India is -12% while for ABB Group it is -9% in Q2'25

ABB Group India Orders

Indian 3 rd party customers served by	Q2/25	Q2/24	Change %
ABB India Ltd	320	360	-11%
Other ABB companies in India	9	4	+125%
ABB companies outside India	5	4	+25%
Group India Orders	334	368	-9%

ABB India Ltd Reported Orders

Domestic and Export	Q2/25	Q2 24	Change %
3 rd party customers in India (Domestic)	320	360	-11%
Exports	41	49	-16%
Orders from India	361	409	-12%

Fig in MUSD @ 1 \$ = 83.91 INR

Financial statement overview

(INR Crores)												
	Quarter ended 30.06.2025		Quarter ended 31.03.2025		Quarter ended 30.06.2024		Half year ended 30.06.2025		Half year ended 30.06.2024		Year ended 31.12.2024	
	Crs	%	Crs	%	Crs	%	Crs	%	Crs	%	Crs	%
INCOME												
Revenue from Operations	3,175.4	100.0	3,159.6	100.0	2,830.9	100.0	6,335.0	100.0	5,911.2	100.0	12,188.3	100.0
Other Income	99.7	3.1	92.4	2.9	86.8	3.1	192.1	3.0	173.8	2.9	353.4	2.9
Total Income	3,275.2	103.1	3,251.9	102.9	2,917.6	103.1	6,527.1	103.0	6,085.1	102.9	12,541.7	102.9
EXPENDITURE												
Material cost	1,961.4	61.8	1,842.0	58.3	1,617.9	57.2	3,803.4	60.0	3,458.6	58.5	7,090.3	58.2
Personnel Expenses	216.0	6.8	245.2	7.8	203.0	7.2	461.2	7.3	424.1	7.2	821.9	6.7
Other Expenses	527.8	16.6	514.0	16.3	477.1	16.9	1,041.8	16.4	934.1	15.8	1,943.0	15.9
Exchange & commodity variation (net)	56.2	1.8	(23.9)	(0.8)	(9.5)	(0.3)	32.3	0.5	(13.4)	(0.2)	27.9	0.2
Depreciation	35.5	1.1	33.8	1.1	31.0	1.1	69.3	1.1	62.4	1.1	128.9	1.1
Interest	4.2	0.1	4.7	0.1	4.5	0.2	8.9	0.1	8.3	0.1	16.5	0.1
Total Expenditure	2,801.1	88.2	2,615.8	82.8	2,323.9	82.1	5,416.8	85.5	4,874.3	82.5	10,028.5	82.3
Profit before Tax	474.1	14.9	636.1	20.1	593.8	21.0	1,110.2	17.5	1,210.9	20.5	2,513.3	20.6
Tax Expense	122.0	3.8	162.0	5.2	151.2	5.3	284.0	4.4	308.6	5.2	638.7	5.3
Profit after tax	352.1	11.1	474.1	15.0	442.6	15.6	826.2	13.0	902.2	15.3	1,874.6	15.4
ETR %	25.7%		25.5%		25.5%		25.6%		25.5%		25.4%	

Q2 2025 vs Q2 2024

Other income: 99.7 Cr (86.8 Cr)
Comprises interest on fixed deposits

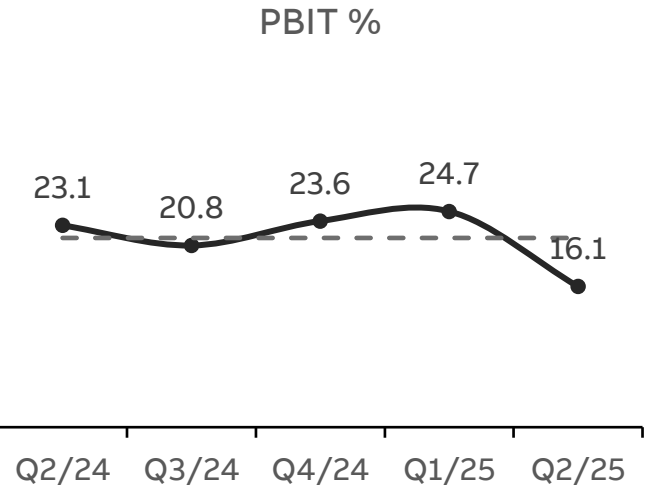
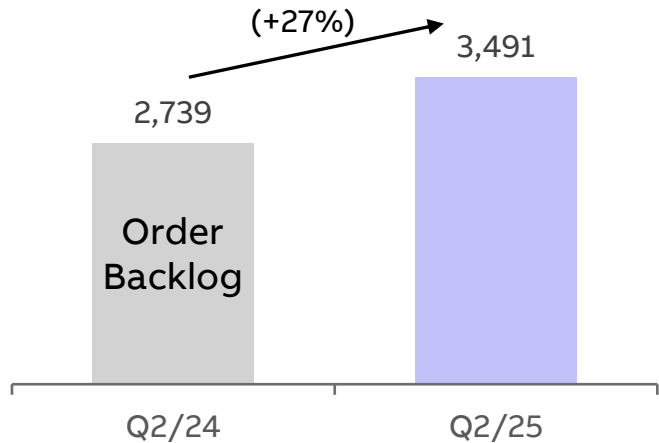
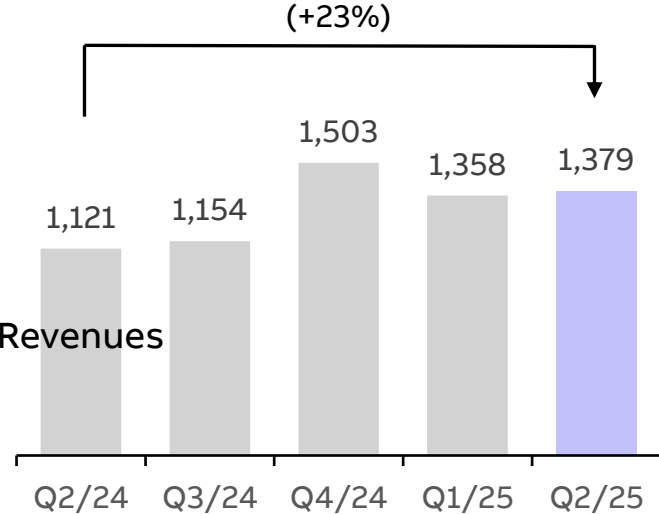
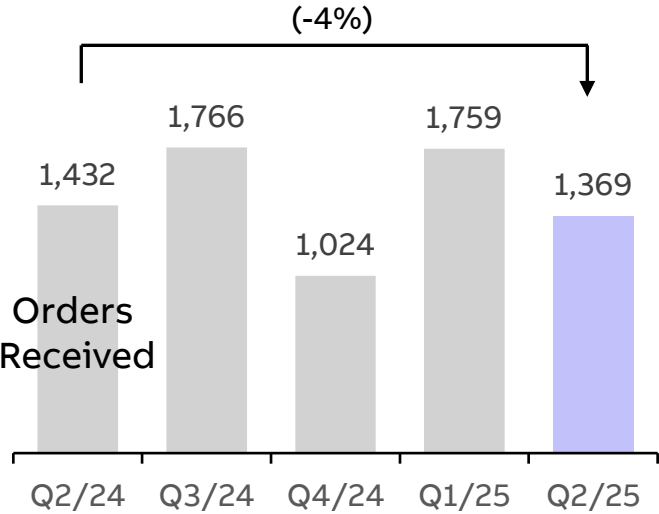
Material cost: 61.8% (57.2%)
Material cost impacted by revenue mix, higher import content and forex

Personnel expenses: 216 Cr (203 Cr)
Salary revision and head count increase

Other expenses: 528 Cr (477 Cr)
Increase in revenue linked costs

Electrification

INR crores



Orders Received

- Demand for solutions across business segments
- Large order in Q2/24

Revenues

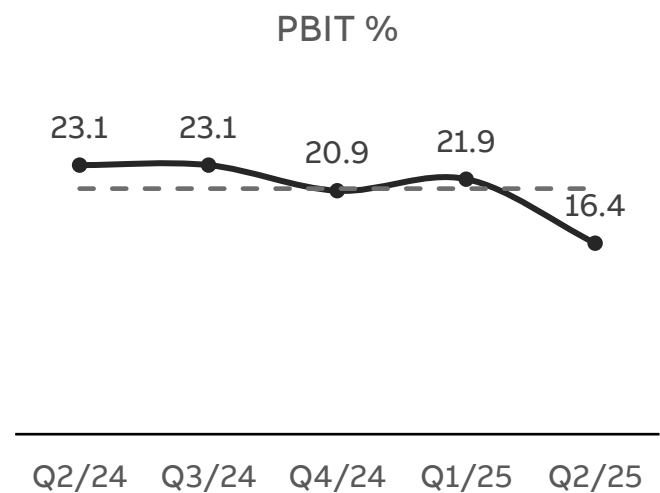
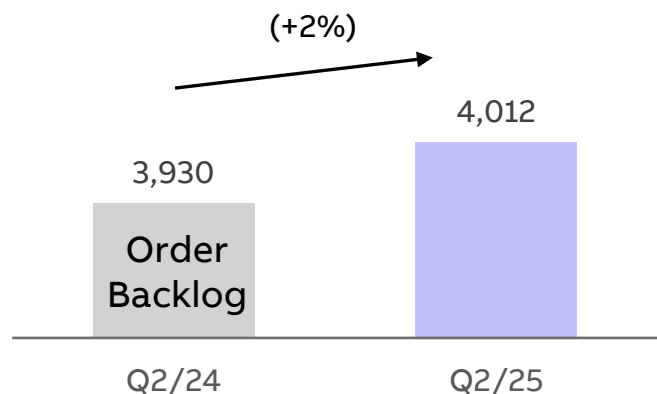
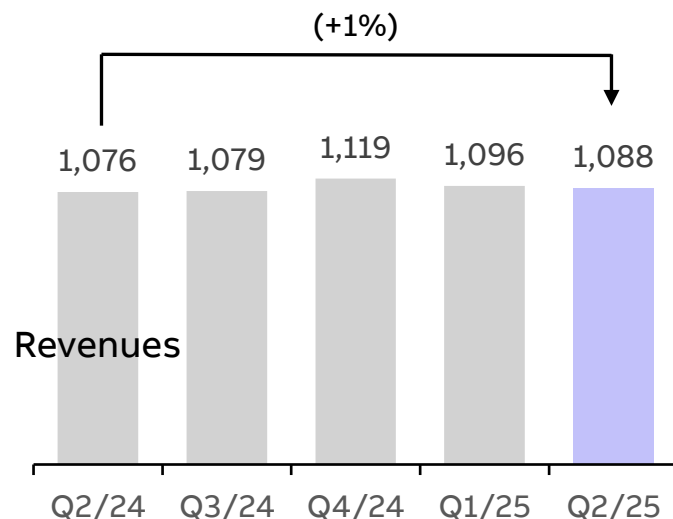
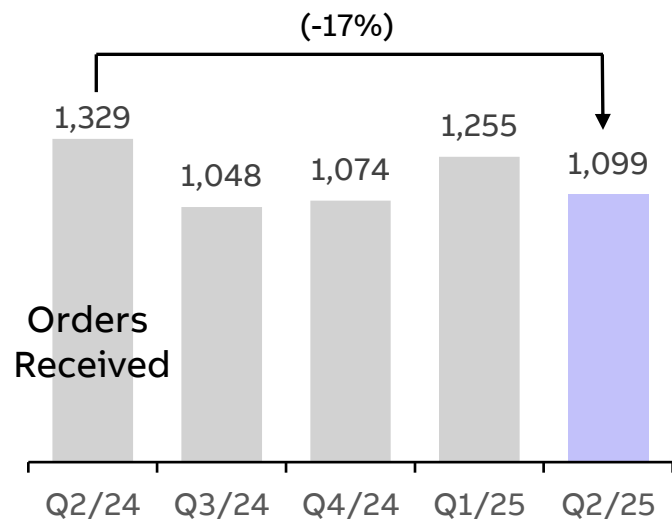
- Growth across business segments with strong backlog execution
- Higher export revenues

PBIT

- Higher import content, forex volatility, revenue mix and one-offs

Motion

INR crores



Orders Received

- Control systems for railways
- Demand for system drive products
- Large orders in Q2/24

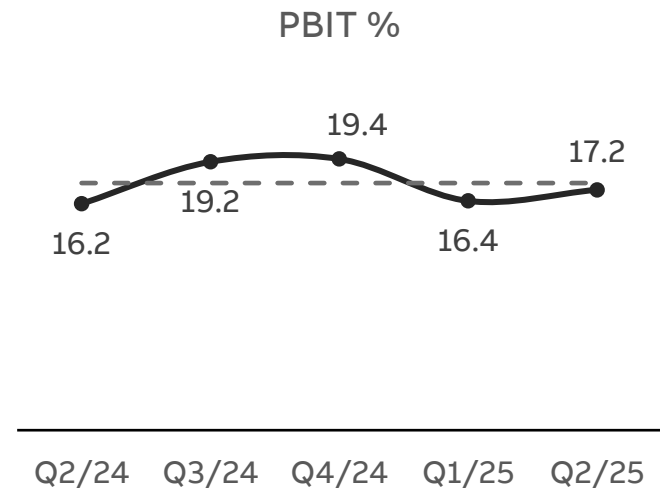
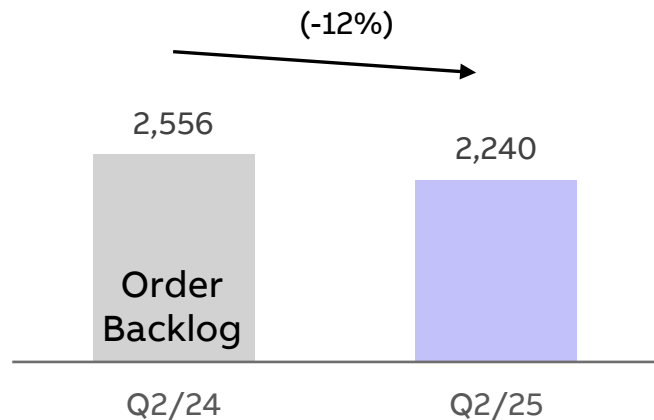
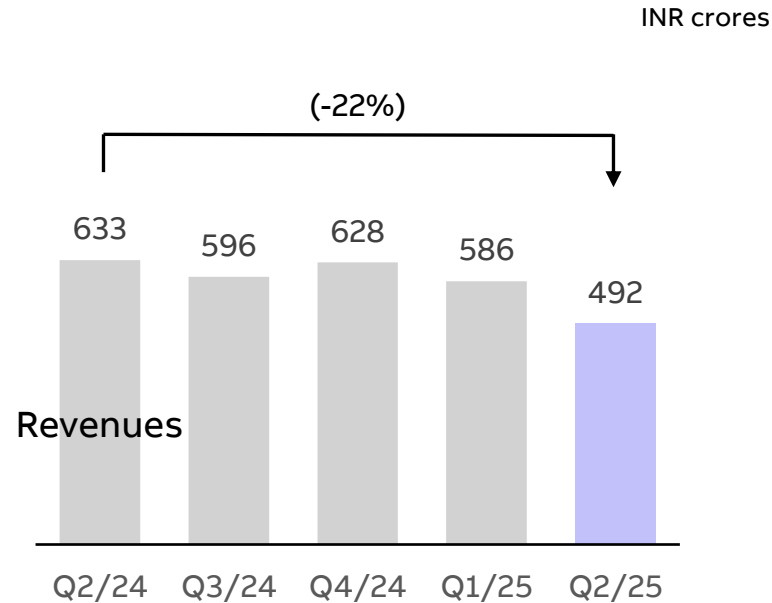
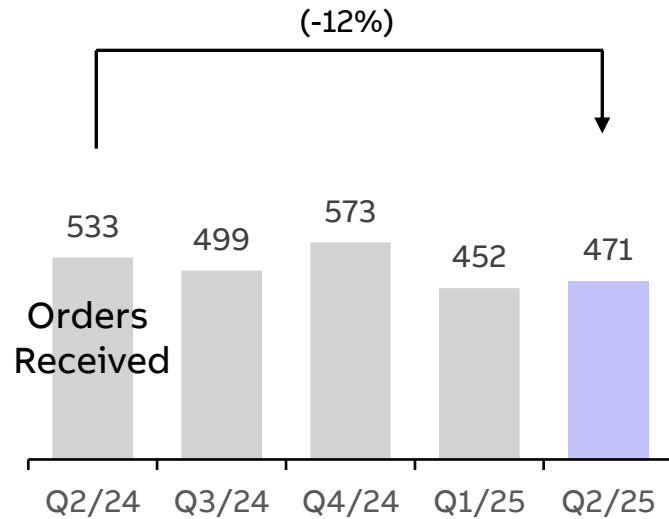
Revenues

- Higher revenues from drives products, traction business, services

PBIT

- Higher import content; forex loss
- Competitive pricing

Process Automation



Orders Received

- Demand from mining and paper segments
- Delay in customer decision making

Revenues

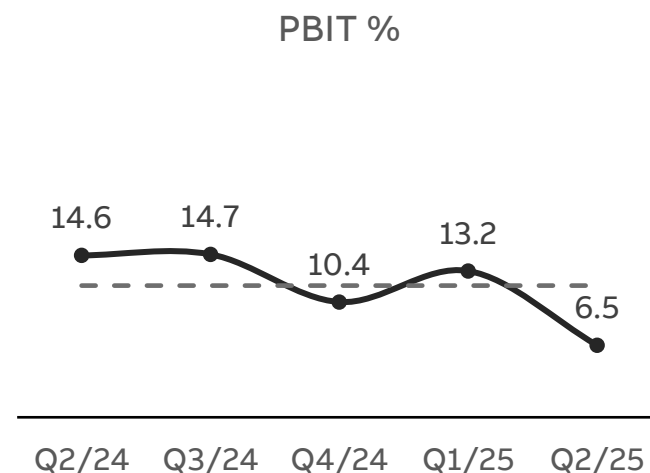
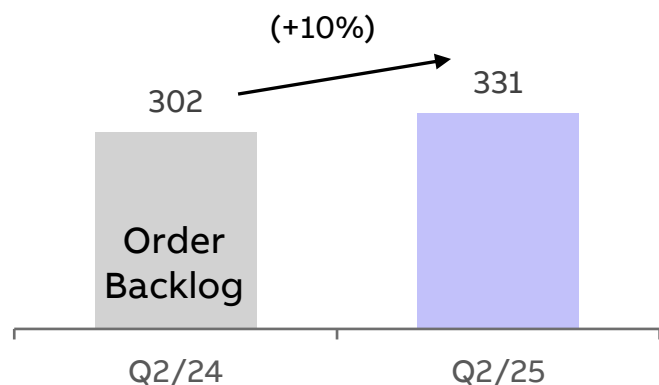
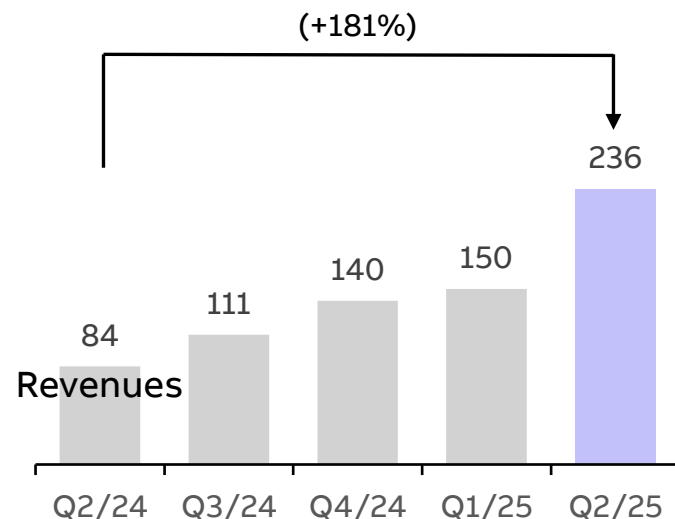
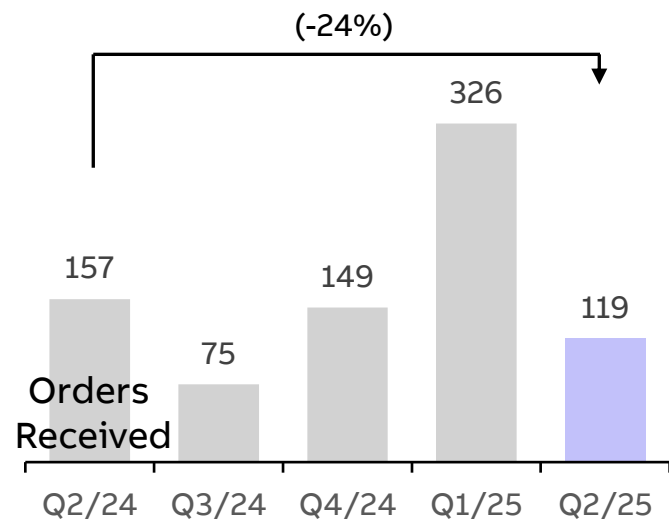
- Q2/24 had large order revenue
- Change in delivery schedule of customers

PBIT

- Revenue mix, higher service business, and operational improvements
- Project closure and actualisation of margins
- Above positives had a more than offset due to forex

Robotics and Discrete Automation

INR crores



Orders Received

- Orders from electronics and automotive
- Service orders yet to pick-up

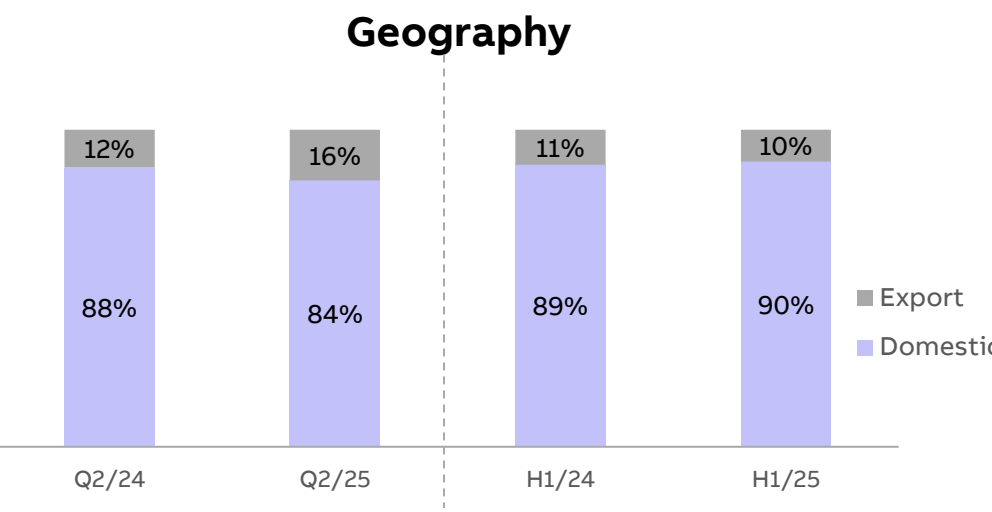
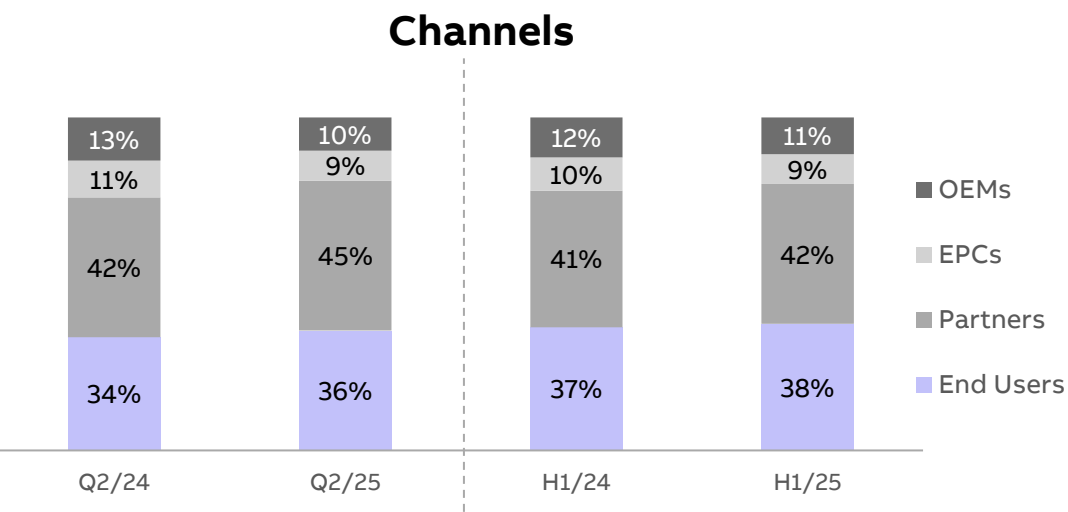
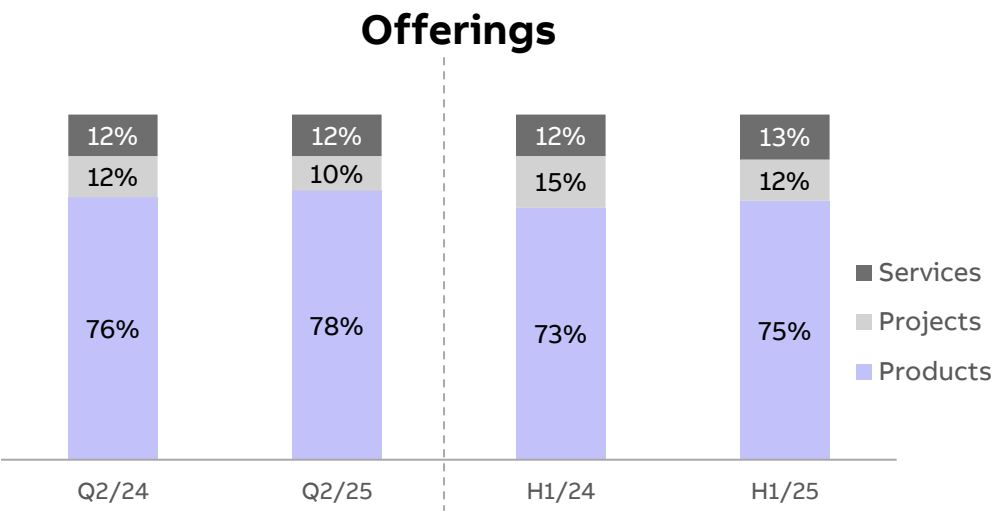
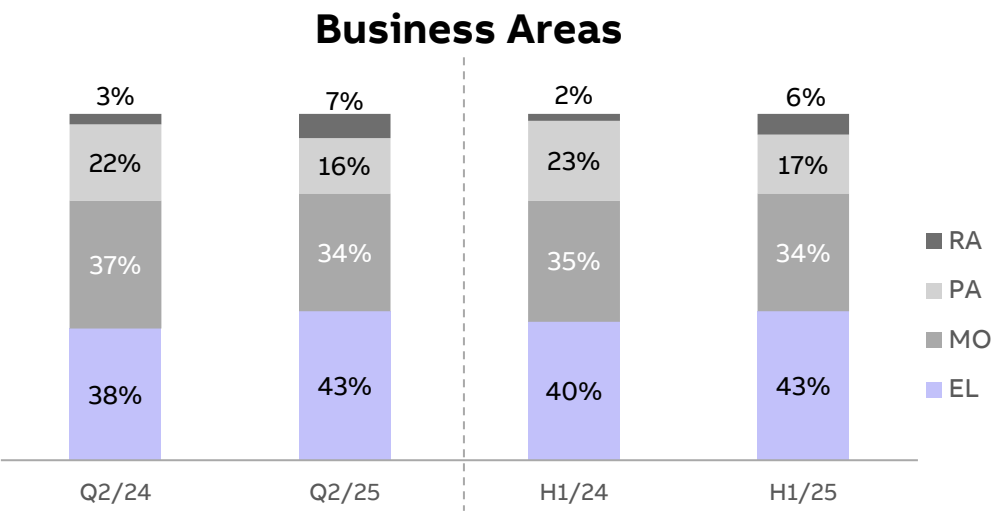
Revenues

- Seamless execution of orders in emerging segments

PBIT

- Revenue mix
- Forex loss

Resilient and diversified business model (by revenues)



ABB