

FCL:SEC:SE:22:69

4th June, 2022

Corporate Department BSE Limited 1st Floor, New Trading Ring Rotunda Building, P J Towers Dalal Street, Fort Mumbai – 400 001	Relationship	The Manager Listing Department National Stock Exchange of India Ltd 'Exchange Plaza', C-1, Block G, Bandra – Kurla Complex, Bandra (E), Mumbai – 400 051	Mr Tom Schmit Luxembourg Exchange PO Box 165 L-2011 Luxembourg Grand-Duchy Luxembourg EUROPE	Stock of
Scrip Code: 500144		Scrip Code: FINCABLES		

Subject: Investor presentation for Scheduled Conference call for Analysts & Investors.

Dear Sirs,

In continuation to our prior intimation dated 2nd June, 2022, the Earnings presentation on the Audited Financial Results for the quarter ended 31st March, 2022 for the scheduled Conference Call with Analysts & Investors on Saturday, 4th June, 2022 at 3.00 pm is enclosed.

Kindly arrange to have the same updated on the Website of the Exchange at the earliest.

Please acknowledge receipt and oblige.

Thanking you,

Yours faithfully

For FINOLEX CABLES LIMITED



Kamlesh Shinde
Assistant Company Secretary
& Compliance Officer

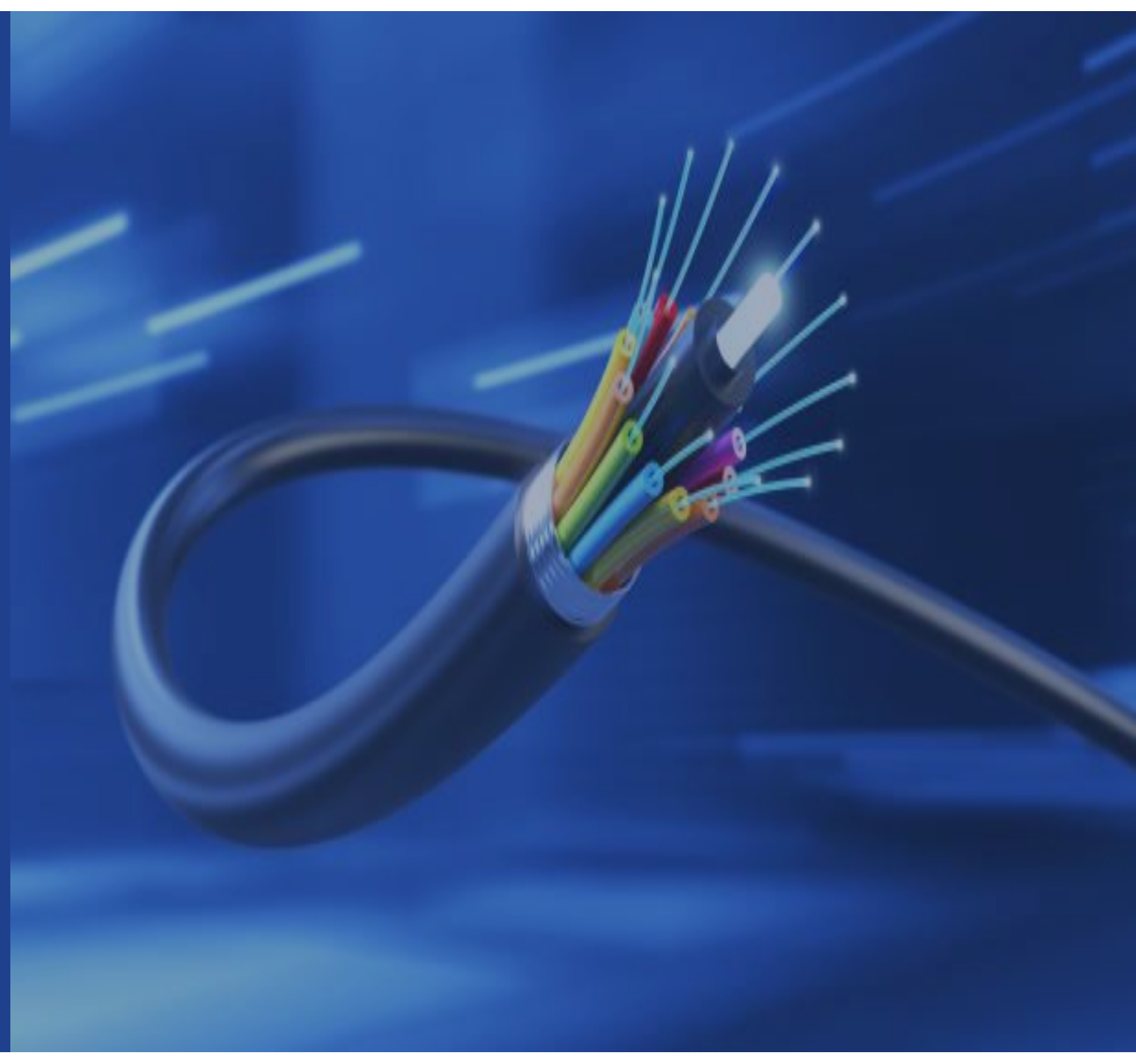


**Q 4 FY 2022
Presentation**





**Q 4 FY 2022
Financial
Performance**



Key Highlights

Top Line (Revenue)

Q4 FY 22 : 1,186.9 Crore

↑ **28% Y-o-Y**

↑ **22% Q-o-Q**

FY22: 3768.1 Crore

↑ **36% Y-o-Y**

Operating (EBITDA)

Q4F Y22 :136.5 Crore

↓ **(7.3)% Y-o-Y**

↑ **7.3% Q-o-Q**

FY22: 566.9 Crore

↑ **31.3% Y-o-Y**

Profitability (PAT)

Q4FY22 : 104.6 Crore

↑ **8.9% Y-o-Y**

↑ **9.9% Q-o-Q**

FY22: 404.6 Crore

↑ **43% Y-o-Y**

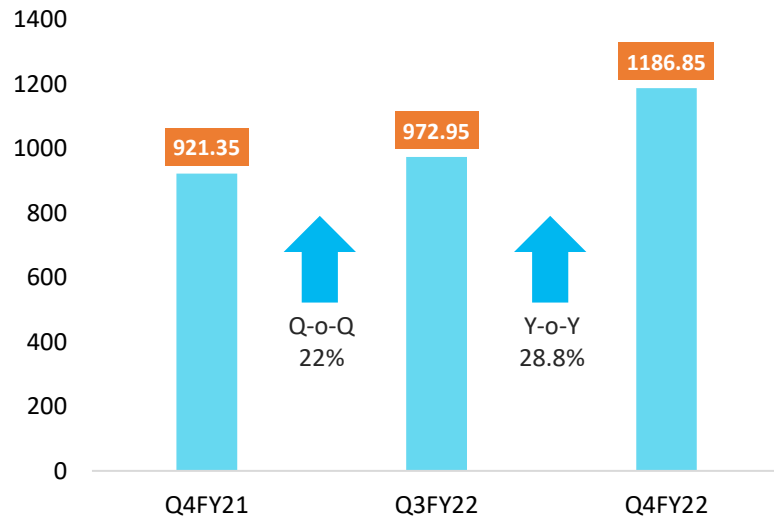
Quarter 2 EBITDA includes Annual Dividend Income from Associate Company Rs. 80.86 Crore.



Key Highlights-Q4FY22

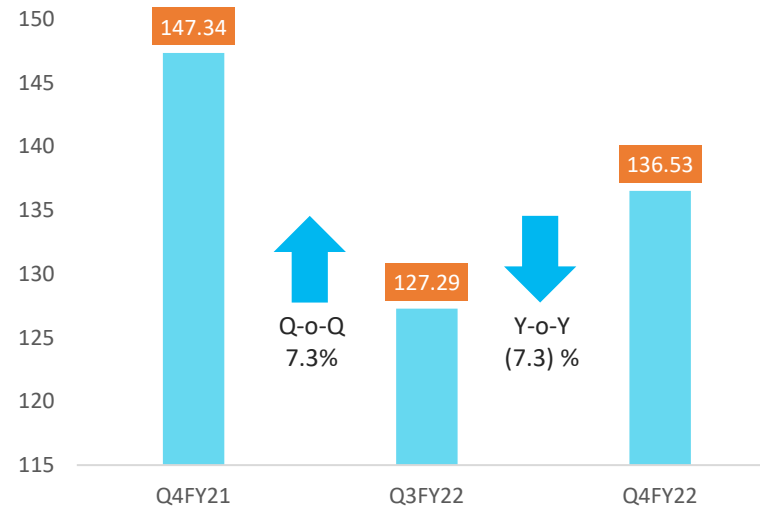
REVENUE

(Rs. In Crore)



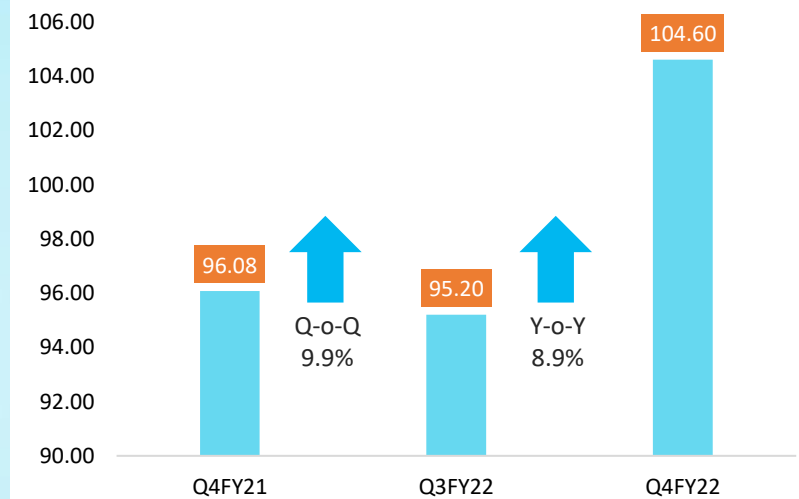
EBITDA

(Rs. In Crore)
(% Margin)



PAT

(Rs. In Crore)
(% Margin)



- Revenue improves by 28.8 % YoY and 22 % sequentially. Electrical Cables Segment & Others (Appliances) business witnessed both price and volume led growth in Quarter 4.
- Comparable EBITDA margins were under pressure, owing to commodity price increases
- PAT, however, improved to Rs. 104.6 Crore.

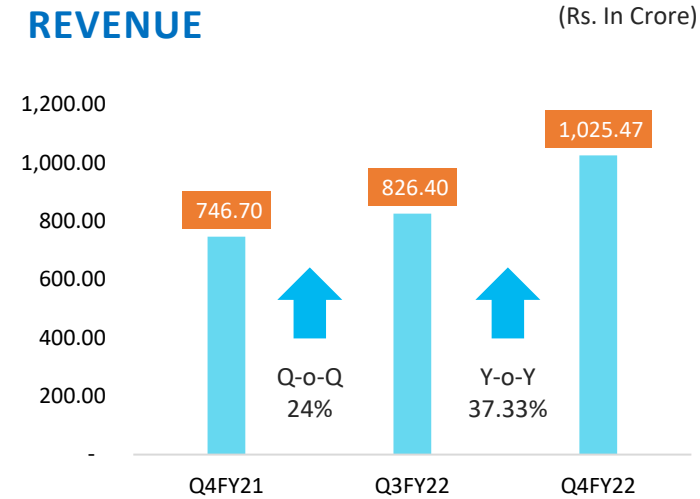
Electrical Cables

- EW volumes improved on comparable basis, following good offtake from Realty and Infrastructure sector.
- Revenue improved by 24 % Q-o-Q and 37% increase against previous YoY level.
- Surge in commodity prices has, however, resulted in lower margins and hence lower EBIT.

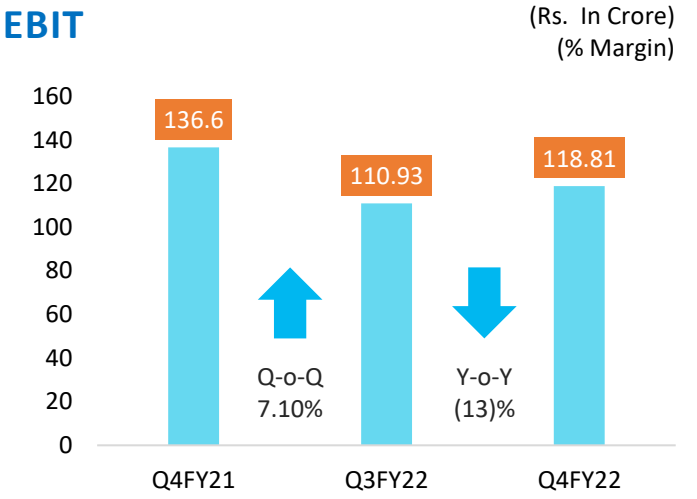


Q4 FY22

REVENUE

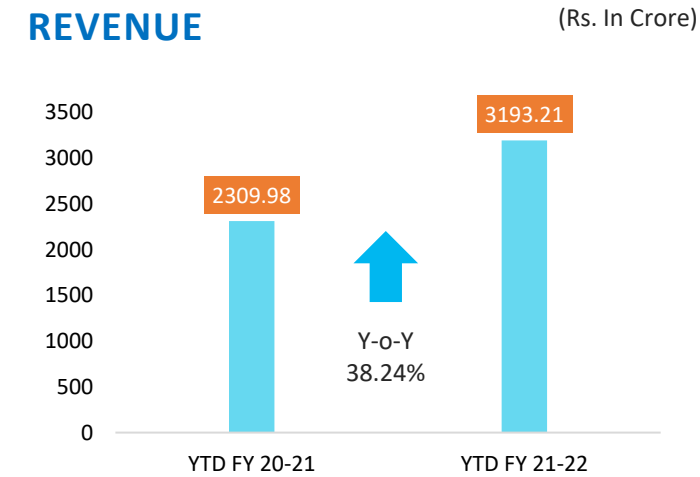


EBIT

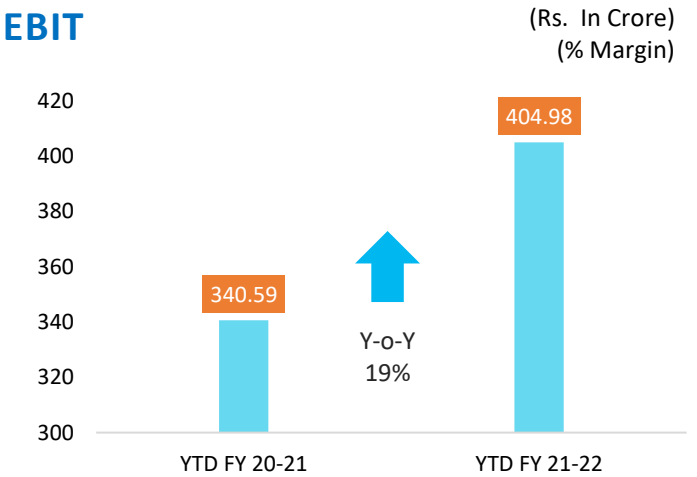


Q4 FY22

REVENUE



EBIT



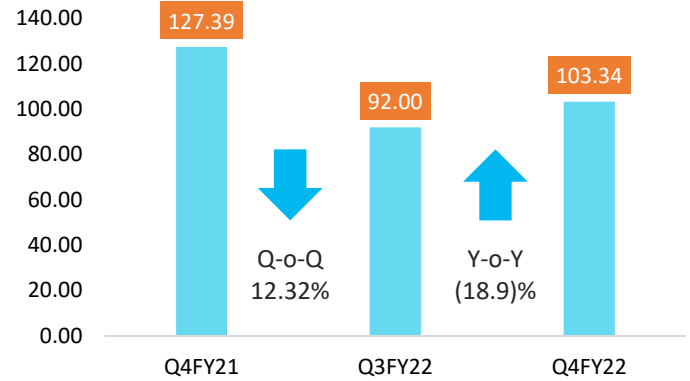
Communication Cables

- Within Communication Cables segment, most product lines declined in volume, due to lack of projects and delays in government spends on the sector.
- EBIT impacted by provisioning for Govt receivables which have been delayed for long.

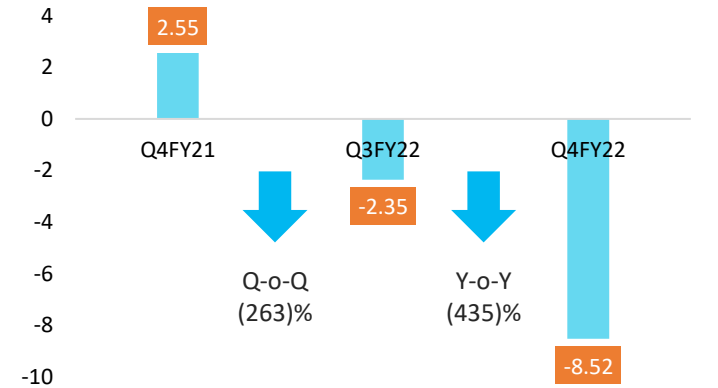


Q4 FY22

REVENUE

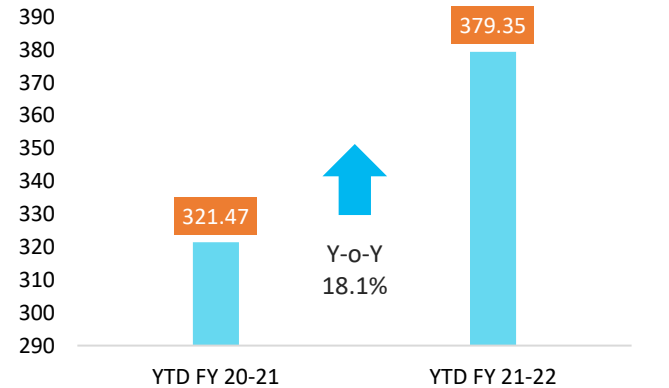


EBIT

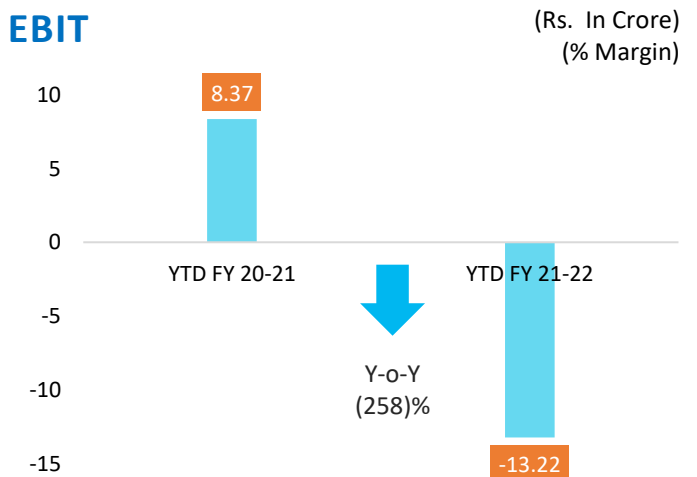


Q4 FY22

REVENUE



EBIT



During the Year provision for delayed receivables provided for Rs 25.5 crores. This make segment PAT –ve.

Others

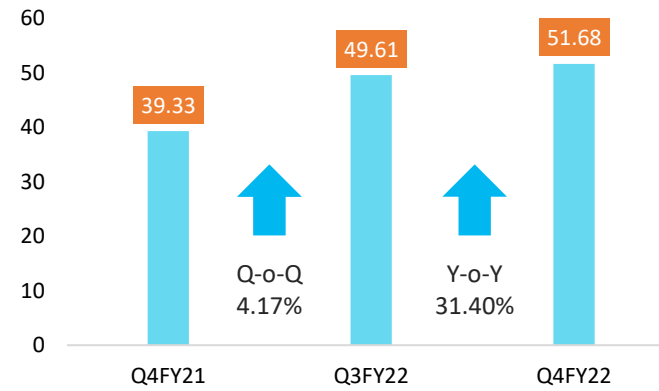
- Other segment comprise of Fans, Water Heaters, Lamps, Switches and Switchgear offerings. Improved distribution efforts is starting to pay off as volumes have begun to pick up . Revenue increased by 31.4% Y-o-Y and 4.17% Q-o-Q.



Q4 FY22

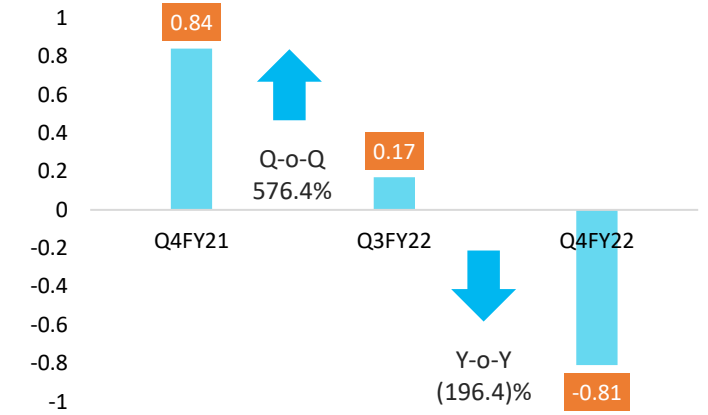
REVENUE

(Rs. In Crore)



EBIT

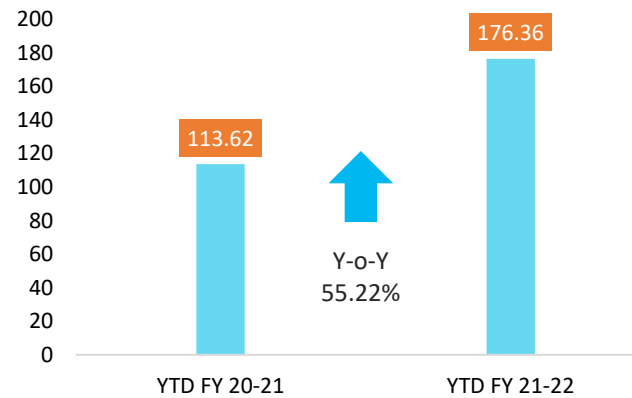
(Rs. In Crore)
(% Margin)



Q4 FY22

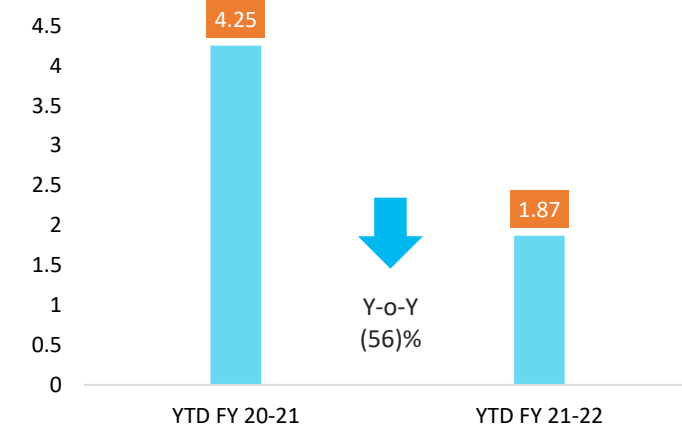
REVENUE

(Rs. In Crore)



EBIT

(Rs. In Crore)
(% Margin)





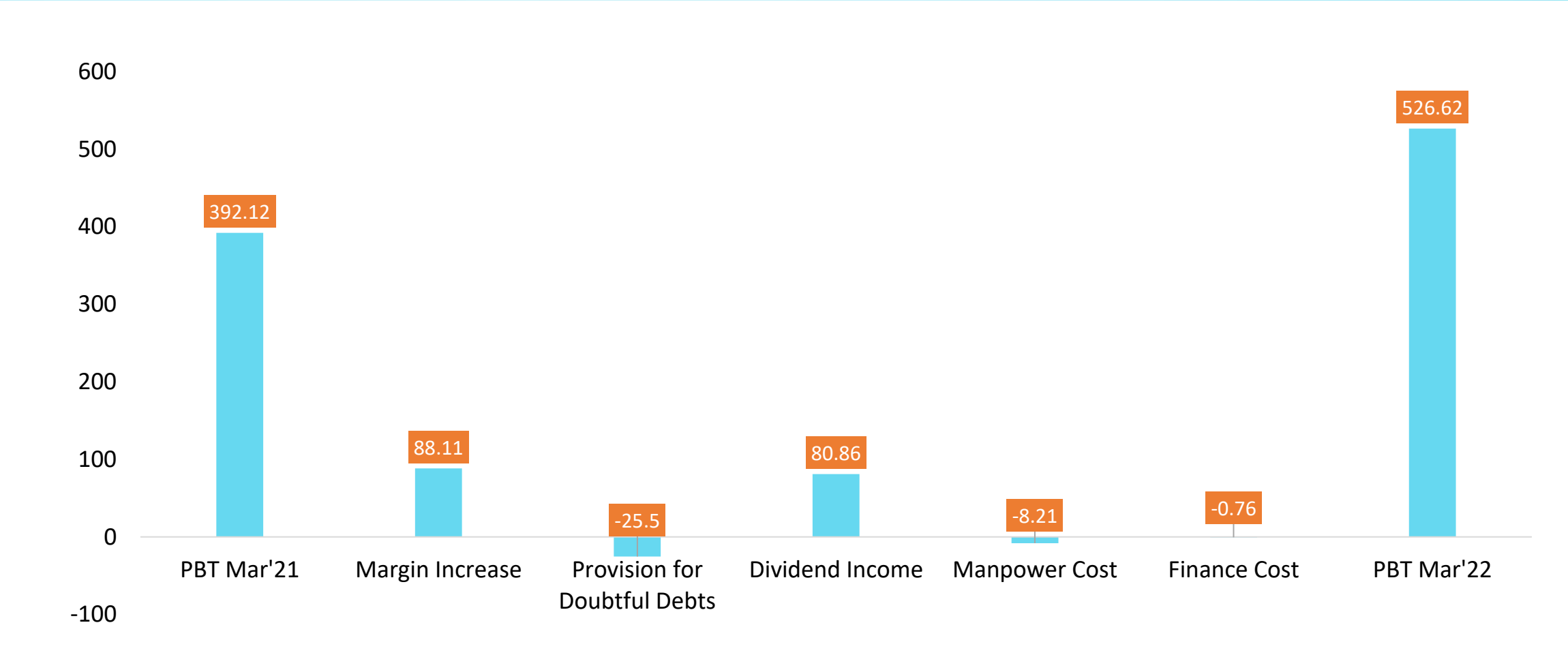
Financial Statements

Standalone Statement of Profit and Loss Statement

(Rs. In Crore)

Particulars		Quarterly						Year to Date			
		Q4FY22	%	Q3FY22	%	Q4FY21	%	YTD 22	%	YTD 21	%
	Revenue from Operations	1,186.85	98%	972.95	98%	921.35	98%	3,768.14	96%	2,768.11	97%
	Other Income	19.95	2%	18.59	2%	16.03	2%	151.81	4%	76.99	3%
	Total Income (I+II)	1,206.80	100%	991.54	100%	937.38	100%	3,919.95	100%	2,845.10	100%
	Expenses							-			
	Cost of material consumed	876.79	73%	769.75	78%	744.72	79%	2,793.62	71%	2,129.91	75%
	Purchase of stock-in-trade	24.69	2%	25.08	3%	31.19	3%	93.83	2%	76.24	3%
	Changes in inventories of finished goods, stock-in-trade and work in progress	59.23	5%	(31.25)	-3%	(93.31)	-10%	78.83	2%	(154.71)	-5%
	Employee benefits expense	33.16	3%	39.95	4%	31.75	3%	146.08	4%	137.87	5%
	Finance costs	1.14	0%	0.09	0%	0.24	0%	1.52	0%	0.76	0%
	Depreciation and amortization expense	8.98	1%	10.05	1%	10.67	1%	38.85	1%	38.96	1%
	Other expenses	76.40	6%	60.72	6%	75.69	8%	240.60	6%	223.95	8%
	Total Expenses (IV)	1,080.39	90%	874.39	72%	800.95	85%	3,393.33	87%	2,452.98	86%
	Profit before tax (III-IV)	126.41	10%	117.15	10%	136.43	15%	526.62	13%	392.12	14%
	Tax expense										
	(1) Current tax	23.54	2%	24.22	2%	39.32	4%	127.92	3%	112.63	4%
	(2) Deferred tax charge/(credit)	(1.73)	0%	(2.27)	0%	1.03	0%	(5.91)	0%	(3.40)	0%
	Total Tax	21.81	2%	21.95	2%	40.35	4%	122.01	3%	109.23	4%
	Profit for the year (V-VI)	104.60	9%	95.20	8%	96.08	10%	404.61	10%	282.89	10%

Profit Bridge YTD Mar' 22 VS Mar'21



Standalone Statement of assets and Liabilities

(Rs. In Crore)

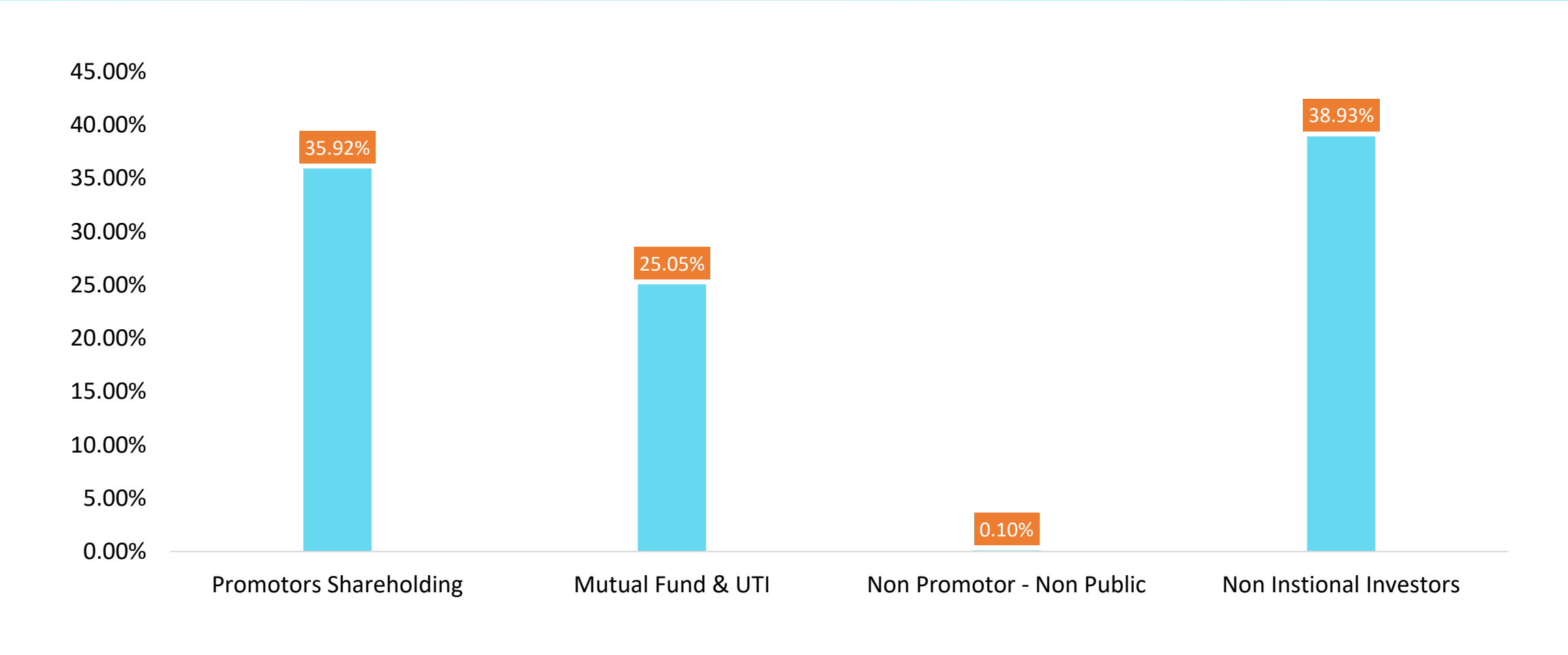
(Rs. In Crore)

	Note No.	As at 31st March 2022	As at 31st March 2021		Note No.	As at 31st March 2022	As at 31st March 2021
I ASSETS				II EQUITY AND LIABILITIES			
NON CURRENT ASSETS				EQUITY			
(a) Property, Plant and Equipment	3	369.66	385.93	(a) Equity Share Capital	16	30.59	30.59
(b) Capital Work-in-Progress	3.1	86.77	25.71	(b) Other Equity	17	3,233.20	2,920.12
(c) Intangible Assets	4	0.27	0.21	Total equity		3,263.79	2,950.71
(d) Right of use Asset	5	10.25	8.29	LIABILITIES			
(e) Financial Assets				NON CURRENT LIABILITIES			
i) Investment in Associate and Joint Ventures	6	201.53	211.34	(a) Financial Liabilities			
ii) Other Investments	7	91.60	216.86	i) Borrowings	18	0.28	0.31
iii) Other Financial Assets	9	4.33	4.38	ii) Lease Liabilities	5	6.34	4.18
(f) Non-Current Tax Assets (net)		19.14	20.46	(b) Provisions	19	9.98	11.72
(g) Other Non-Current Assets	10	19.37	35.20	(c) Deferred Tax Liabilities (Net)	20	26.14	34.10
Total Non Current Assets		802.92	908.38	Total Non Current Liabilities		42.74	50.31
CURRENT ASSETS				CURRENT LIABILITIES			
(a) Inventories	11	653.11	755.40	(a) Financial Liabilities			
(b) Financial Assets				(i) Borrowings	18	0.03	0.03
i) Investments	8	827.32	509.00	(ii) Lease Liabilities	5	2.14	2.18
ii) Trade Receivables	12	177.15	176.55	(iii) Trade Payables			
iii) Cash and Cash Equivalents	13	32.39	24.60	(a) Total Outstanding Dues of micro enterprises and small enterprises	21	16.29	15.87
iv) Other Bank balances	14	5.55	29.12	(b) Total Outstanding Dues of Creditors other than micro enterprises and small enterprises	21	173.76	160.16
v) Other Financial Assets	9	1,057.14	778.21	(iv) Other Financial Liabilities	22	4.29	4.14
(c) Other Current Assets	15	44.60	70.50	(b) Other Current Liabilities	23	68.02	32.11
Total Current Assets		2,797.26	2,343.38	(c) Provisions	19	5.08	6.85
TOTAL ASSETS		3,600.18	3,251.76	(d) Current tax Liabilities (net)		24.04	29.40
				Total Current Liabilities		293.65	250.74
				TOTAL LIABILITY		336.39	301.05
				TOTAL EQUITY AND LIABILITIES		3,600.18	3,251.76

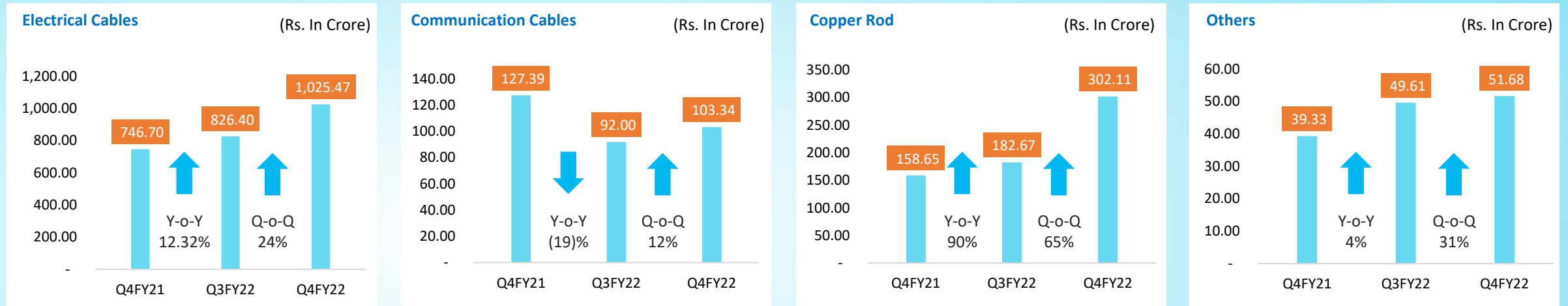
Working Capital in days

Particulars	FY 2021-22	FY 2020-21
Receivable Days	17	23
Payable Days	23	31
Inventory Days	63	100
Net working Capital Days	57	103

Shareholding Pattern



Key Highlights Revenue of all product



This report contains forward-looking statements, which may be identified by their use of words like ‘plans’, ‘expects’, ‘will’, ‘anticipates’, ‘believes’, ‘intends’, ‘projects’, ‘estimates’ or other words of similar meaning. All statements that address expectations or projections about the future, including but not limited to statements about the Company’s strategy for growth, product development, market position, expenditures and financial results, are forward-looking statements. Forward-looking statements are based on certain assumptions and expectations of future events. The Company cannot guarantee that these assumptions and expectations are accurate or will be realised. The Company’s actual results, performance or achievements could thus differ materially from those projected in any such forward-looking statements. The Company assumes no responsibility to publicly amend, modify or revise any forward-looking statements, on the basis of any subsequent developments, information or events. The Company has sourced the industry information from the publicly available resources and has not verified those information independently.

Thank you

Finolex
Cables Limited

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