

IIFL Securities Limited

Press Release

For immediate publication

Mumbai, India

28th July, 2022

IIFL Securities Ltd Consolidated Financial Results for the quarter ended June 30, 2022

- Total Income stood at Rs 295 Cr for the year (up 10% y-o-y)
- Profit after tax stood at Rs. 43 Cr for the year (down 37% y-o-y)
- Assets under management and custody stood at Rs. 1,11,201 Cr (up 103% y-o-y)

Summary: Consolidated – Q1FY23

Rs. Crore	Quarter ended June 30, 2022	Quarter ended June 30, 2021	Y-O-Y	Quarter ended March 31, 2022	Q-O-Q
Total Income	294.8	268.1	10%	362.0	(19%)
Profit Before Tax	61.4	86.7	(29%)	105.5	(42%)
Total Comprehensive Income	42.1	68.9	(39%)	79.8	(47%)

Mr. R. Venkataraman, Managing Director, commented on the financial results: “Our results for the quarter has been subdued due to spike in operating costs. However, we believe our investment in technology and human resource will yield results over the medium term.”

Retail and Institutional Broking

IIFL Securities is a key player in both retail and institutional segments of the capital market. We have over 2500 points of presence across India and provide unparalleled research coverage on 260+ companies.

For the quarter, the average daily market turnover (including F&O) for the broking business was Rs 1,26,700 Cr (BSE + NSE), up 140% y-o-y.

Total broking revenue was Rs 145.1 Cr for the quarter ended June 30, 2022, up 12% y-o-y.

IIFL's Institutional broking segment has over 800+ domestic and foreign clients. It provides comprehensive research coverage, covering over 260 stocks across 20+ sectors accounting for over 75% of India's market capitalization.

Financial Products Distribution (FPD)

IIFL Securities offers a wide range of products such as mutual funds, insurance, IPOs, bonds, AIF and others, targeting retail clients. FPD AUM stood at Rs. 17,231 Cr. Insurance premium stood at Rs 34 Cr for the quarter, up 16% y-o-y. Mutual Fund AUM stood at Rs 6,897 Cr, up 21% y-o-y as at June 30, 2022. SIP AUM for the quarter stood at Rs 1,462 Cr, grew by 26% y-o-y.

Investment Banking

In the previous quarter, our investment banking division completed 3 deals comprising IPOs and QIPs transactions. Select transactions completed by us includes the IPOs for Rainbow Children's Medicare and Emudhra. We have also filed 7 DRHP in the past quarter. Equity Capital Market (ECM) business has been impacted by market volatility however there is a healthy pipeline on the private markets/advisory business. We are well positioned to grow our segment given our superior research and strong distribution capabilities.

Awards and Accolades:

- IIFL Securities received the Great Indian BFSI Best Use of Mobile Technology Award.
- IIFL Securities received the Great Indian BFSI Product Innovation Award.
- IIFL Securities received the Great Indian BFSI Excellence in Distribution of Financial Products.

About IIFL Securities

IIFL Securities Ltd (NSE: IIFLSEC, BSE: 542773) is one of the key capital market players in the Indian financial services space. IIFL Securities along with its subsidiaries offers advisory and broking services, financial products distribution, institutional research and investment banking services.

IIFL Securities has established itself through a combination of leading-edge technology, diverse product offerings, management expertise, and a wide network of branches across India. The Company has developed long-term relationships with its customers with sustained high quality performance and continues to be their preferred investment partner.

This document may contain certain forward looking statements based on management expectations. Actual results may vary significantly from these forward looking statements. This document does not constitute an offer to buy or sell IIFL products, services or securities. The press release, results and presentation for analysts/press for the quarter ended June 30, 2022, are available under the [Investor Relations](#) section on our website www.iiflsecurities.com.

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