

## (Govt. Recognised Four Star Export House)

Regd. & Corporate Office: Vill. Kanech, Near Sahnewal, G.T. Road, Ludhiana-141120 Ph. (0161) 2845456 to 60 Fax: 2845458 Admn. Office: 178, Col. Gurdial Singh Road, Civil Lines, Ludhiana-141001 Ph. (0161) 2770954 to 55 Fax: 2770953

E-mail : sportking@sportking.co.in CIN No. L17122PB1989PLC053162

Website : www.sportking.co.in

SIL/2025-26/SE Date: 04.08.2025

То	То			
BSE Limited	National Stock Exchange of India Ltd,			
Phiroze Jeeheebhoy Towers,	Exchange Plaza, Bandra Kurla Complex,			
Dalal Street, Mumbai-400001	Bandra (East), Mumbai– 400051			
Script Code: 539221	Symbol: SPORTKING			

#### SUBJECT: INVESTOR PRESENTATION FOR THE QUARTER ENDED 30TH JUNE, 2025

Dear Sir,

Pursuant to Regulation 30 and other applicable provisions of SEBI (Listing Obligations and Disclosure Requirements), Regulations 2015, please find attached herewith copy of Investor's Presentation with respect to Performance of the Company for the quarter ended 30th June, 2025.

You are requested to take the above mentioned information on your records.

Yours truly,

For SPORTKING INDIA LIMITED

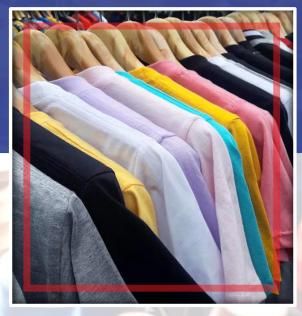
LOVLESH VERMA COMPANY SECRETARY (ACS: 34171)

## Sportking









## SPORTKING INDIA LTD.

**Investor Presentation – August 2025** 

### SAFE HARBOR



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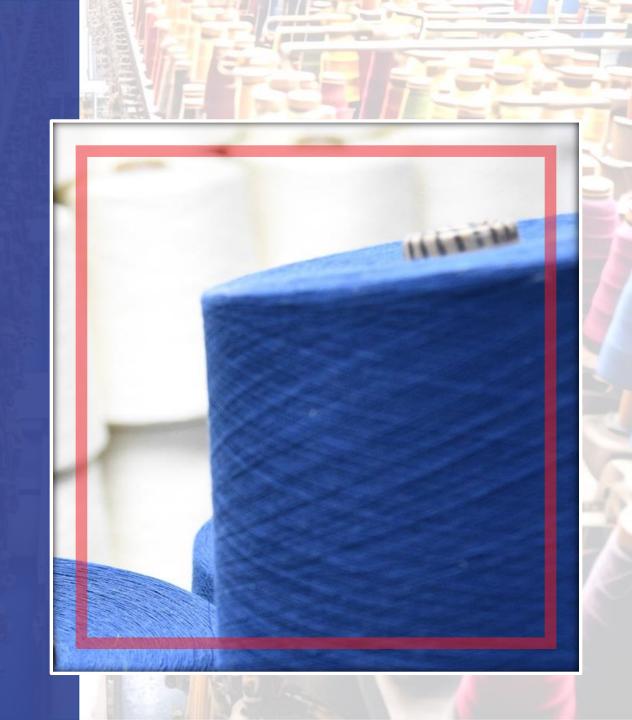
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## Sportking

Q1 FY26 - Financial Performance



## Q1 FY26 HIGHLIGHTS - Maintained Margin Growth



# Quarterly Highlights Q4 FY25



Rs. 35 crores



Revenue<sup>2</sup>

**Gross Profit** 

Rs. 586 crores

Rs. 157 crores

Margin at 27%

**EBITDA** 

EBIT<sup>3</sup>

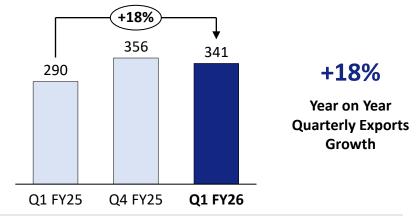
Rs. 71 crores

Margin at 12%

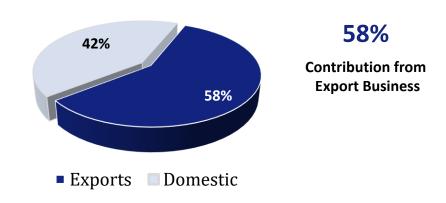
Rs. 59 crores

Margin at 10%

## Revenue from Export Business (Rs. in crores)



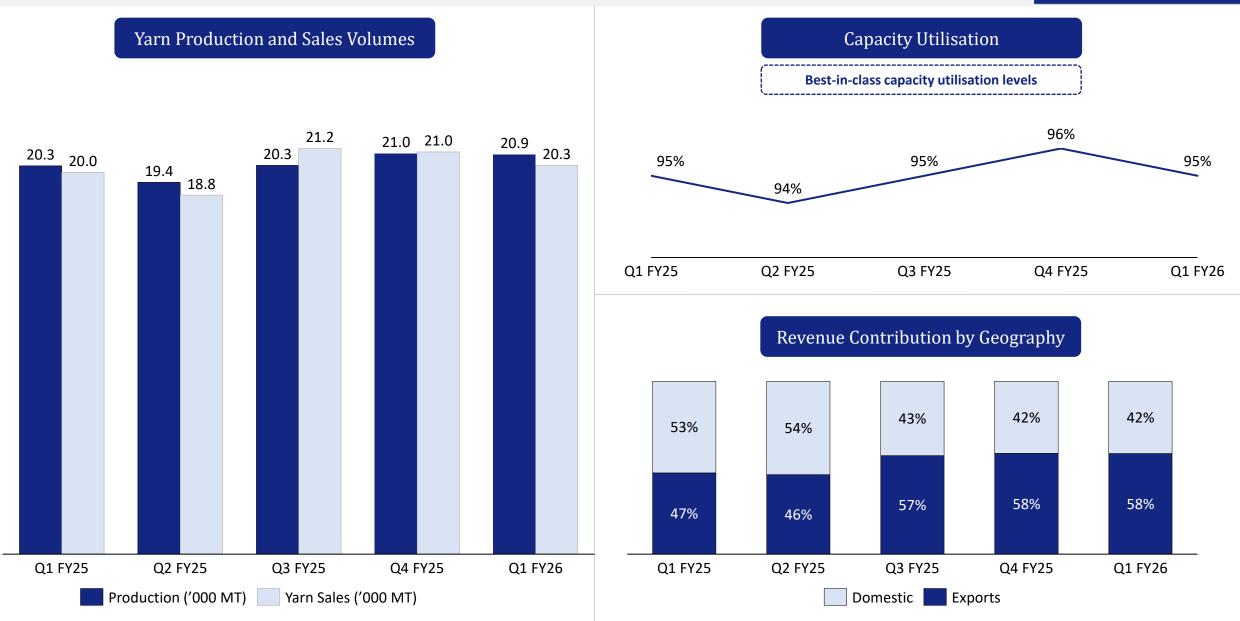
### Q1 FY26 Revenue Contribution



<sup>&</sup>lt;sup>1</sup> Change in Profit after Tax on a yearly basis, <sup>2</sup> Revenue includes only Revenue from Operations, 3 EBIT = EBITDA + Other Income - Depreciation

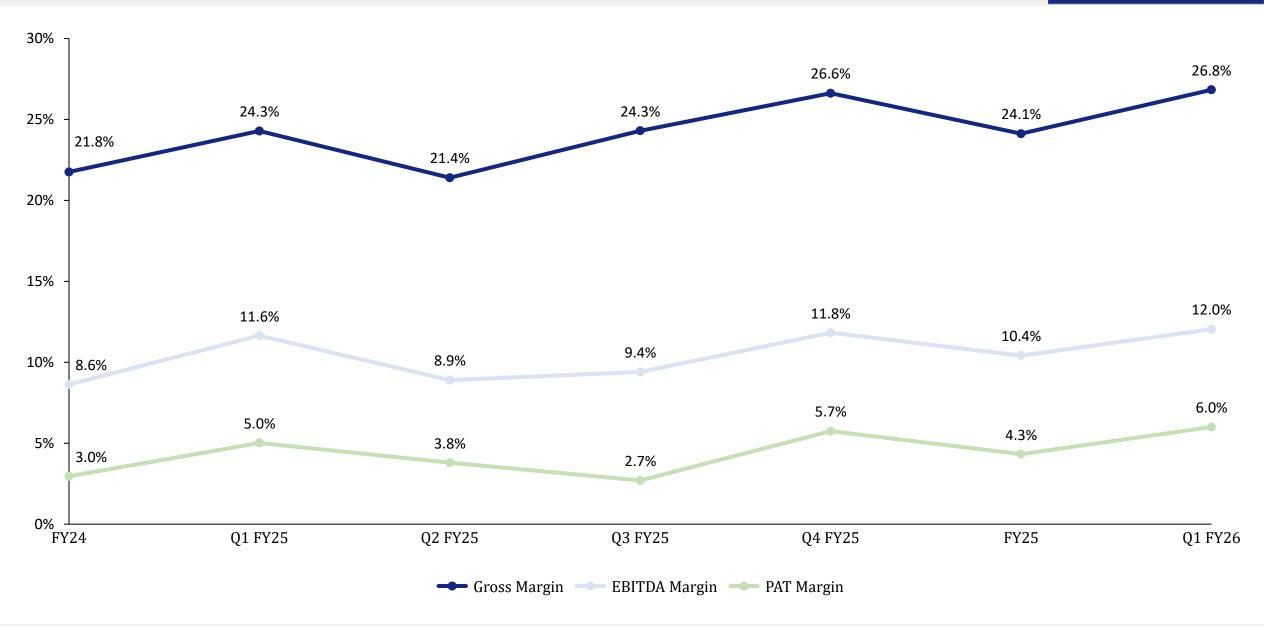
## Q1 FY26 OPERATIONAL PERFORMANCE – Benchmark for Efficiency





## MARGIN PROFILE - On path to Margin Recovery

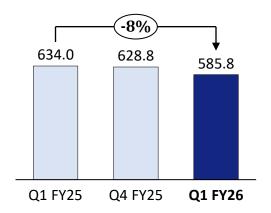




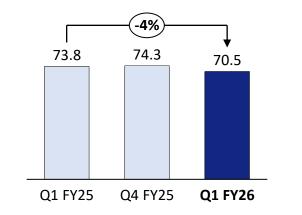
## Q1 FY26 FINANCIAL PERFORMANCE



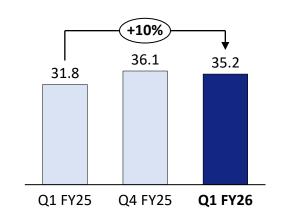
#### Revenue from Operations (₹ in Crs)



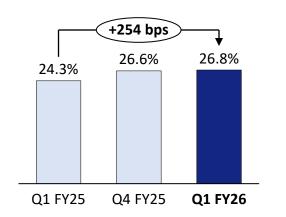
EBIDTA (₹ in Crs)



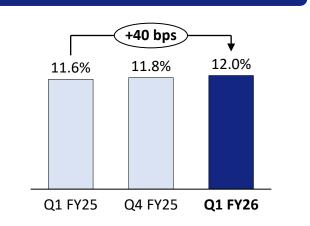
PAT (₹ in Crs)



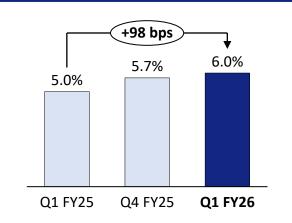
Gross Profit %



EBITDA %



PAT %



## GREENFIELD CAPACITY ADDITION ANNOUNCED



Greenfield Expansion Project announced and approved in Q1 FY26 to increase the spinning capacity of the Company



In the first phase of this expansion, **1.50 lakh** spindles will be setup in the state of Odisha. This will be an approx. **40%** increase over existing spindle count on **3.79 lakhs** 



The total outlay would be approx. **INR 1000** Crores and will be funded through mixture of term loans and internal accruals.



The capex programme is estimated to be completed in approx. **12 to 15** months



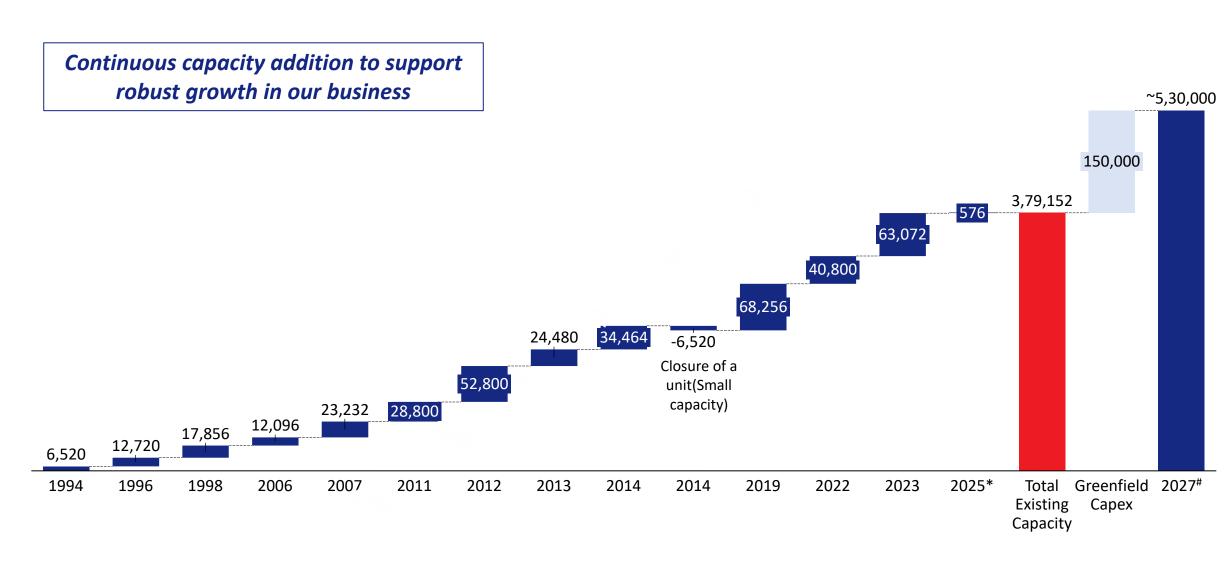
Existing capacity utilization is already best in class at **95%+** and thus upcoming capacity provides substantial headroom for growth & meet growing demand of company's products



The geographic location of the upcoming plant will enable the company to better serve the eastern market of the country enabling a diversified presence

## CAPACITY BUILTUP OVER THE YEARS – Continuous Growth Investment





<sup>\*</sup>Addition of spindles in FY25 on account of de-bottlenecking initiatives undertaken at Spinning Unit 1.

<sup>#</sup> Proposed capex programme to tak 12-15 months to complete

## Q1 FY26 PROFIT & LOSS STATEMENT



Profit & Loss statement (₹ in Crs)	Q1 FY26	Q1 FY25	Y-o-Y	Q4 FY25	Q-o-Q	FY25
Revenue from Operation	585.8	634.0	-7.6%	628.8	-6.8%	2,524.2
Raw Material Cost	400.0	450.5		407.2		1,758.3
Purchase of Finished goods	1.1	0.2		0.8		1.3
(Increase) / Decrease In Stocks	-11.3	-7.6		14.4		0.7
Power Cost	38.8	36.9		39.0		155.2
Gross Margin	157.2	154.0	2.1%	167.4	-6.1%	608.8
Gross Margin %	26.8%	24.3%	+254 bps	26.6%	+21 bps	24.1%
Employee Cost	37.6	34.1		36.1		142.7
Other Expenses	49.0	46.0		56.9		203.2
EBITDA	70.5	73.8	-4.5%	74.3	-5.1%	262.9
EBITDA %	12.0%	11.6%	+40 bps	11.8%	+22 bps	10.4%
Other Income	12.0	6.8		9.0		26.8
Depreciation	23.6	21.8		23.2		89.6
Finance cost	11.3	15.2		9.3		50.3
PBT	47.5	43.5	9.2%	50.9	-6.6%	149.8
PBT Margin %	8.1%	6.9%	+125 bps	8.1%	+3 bps	5.9%
Exceptional Items	0.0	0.0		0.0		0.0
Tax	12.4	11.7		14.8		40.5
PAT	35.2	31.8	10.4%	36.1	-2.7%	109.3
PAT Margin %	6.0%	5.0%	+98 bps	5.7%	+26 bps	4.3%



**Business Overview** 



## SPORTKING INDIA – Overview of Business



Established in 1989

Owns **3** State of the art manufacturing facilities

**Diversified** Product Range

Manufacturing facilities with Modern Technology



Presence in 30+ countries

Committed to create High Quality end products

Compliance with

International Quality
recognition standards

Recognised Four Star
Export House

## JOURNEY SO FAR – Key Milestones





1993



65K+ spindles

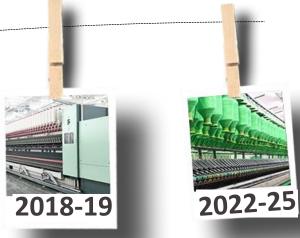
Setting up of a Dye House for dyeing/ processing of textile yarn fibers



Spinning Capacity increased further with Greenfield expansion with installation of 57K+ Spindles at Bathinda for manufacturing of Cotton Compact Yarn. Capacity increased to 1,38,720 Spindles upto November 2013.

2010-14

Successful expansion at Bathinda Unit adding 68K+ spindles with state-of-the-art plant for manufacturing of cotton compact yarn achieving a total overall spinning capacity 274K+ spindles.



Spinning Capacity increased by greenfield expansion with installation of 12K+ spindles at Ludhiana (2<sup>nd</sup> unit) for manufacture of synthetic yarn. Present installed capacity-

Rooftop Solar Power Project. Capex undertaken for additional 15MW Solar Power project completed in 2023-24. Fully operationalization of additional 103K+ Spindles for manufacturing of Polyester Cotton yarn and cotton yarn (compact). Debottlenecking undertaken in FY25 to improve efficiency

Successful commissioning of 10 MW

## **BUSINESS STRENGTHS – Competitive Edge**



#### **Extensive Product Range**

Diverse fiber options, along with various yarn types, with custom solutions to meet specific client needs







#### **Competitive Prices**

• Sportking enjoys price leadership status in all of the market segments due to its ability to supply high quality products regularly and consistently at the most competitive prices



Source the finest raw materials and employ advanced testing techniques to ensure that our yarn meets international standards.







#### **Efficiency in Operation**

Established history of undertaking efficient manufacturing operation at scale, quick integration and turnaround of all capacity additions such as with integration of the latest round of capacity expansion

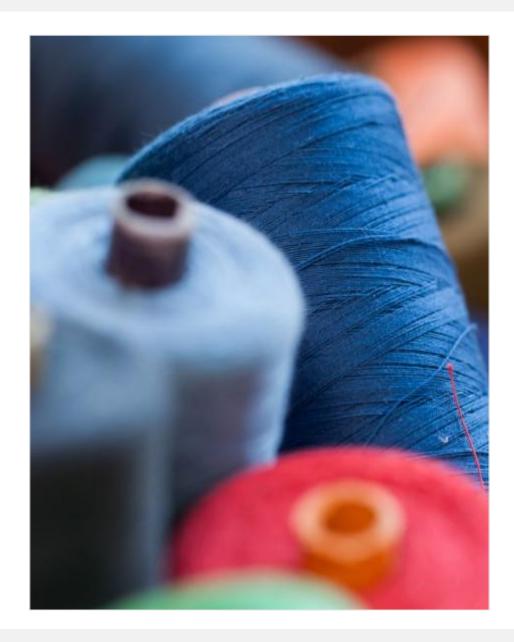
#### **Customer Centric Approach**

Ensures full customer satisfaction with regards to product range, quality check, prices and after sales services



## PRODUCT RANGE – Catering to Diverse Consumer Needs







#### **100% Cotton Yarns**

- 100% cotton combed compact yarns in normal and sublime quality for knitting and weaving
- 100% cotton combed compact slub
- 100% cotton combed Eli twist

#### **Polyester/Cotton Blended Yarns**



- Polyester/cotton combed yarns
- Polyester/ cotton Melange yarns

#### **Fancy Yarns**



Jaspe yarns, Jaspe slub yarns, injection slub yarns and snow yarns.

#### **Dyed Yarns**



■ 100 % cotton and PC blended dyed yarns

#### **Acrylic & Acrylic/Polyester Blended Yarns**



- 100% Acrylic high bulk yarns
- 100% Acrylic Non bulk yarns
- Acrylic/ polyester blended high bulk yarns

## MANUFACTURING FACILITIES & CAPACITIES – Leveraging Technology





Capacity utilisation of all units more than 95%				
Units Manufacturing		Installed Capacities		
Unit I - <b>Spinning Unit</b>	Acrylic/Blended Acrylic Polyester Yarn/ Blended Polyester Cotton yarn	66,480 Spindles		
Unit II - <b>Dye House</b>	Support to Unit No. I & III for their synthetic fibre/yarn dyeing processing	15-20 MTPD		
Unit III - <b>Spinning Unit</b>	Compact/contamination free cotton / Polyester cotton blended yarn	3,12,672 Spindles		

- Technologically advanced machineries to support our manufacturing infrastructure
- Robust control practices in place to ensure consistent quality of our products
- Use of modern testing instruments such as:

HVI

**AFIS** 

**Uster Tensest** 

**Uster Classimat** 

**Uster Hairiness tester** 























## GEOGRAPHIC ADVANTAGES – Benefitting from concentrated presence





Rail & Roads: Helps in better connectivity with other parts of India.

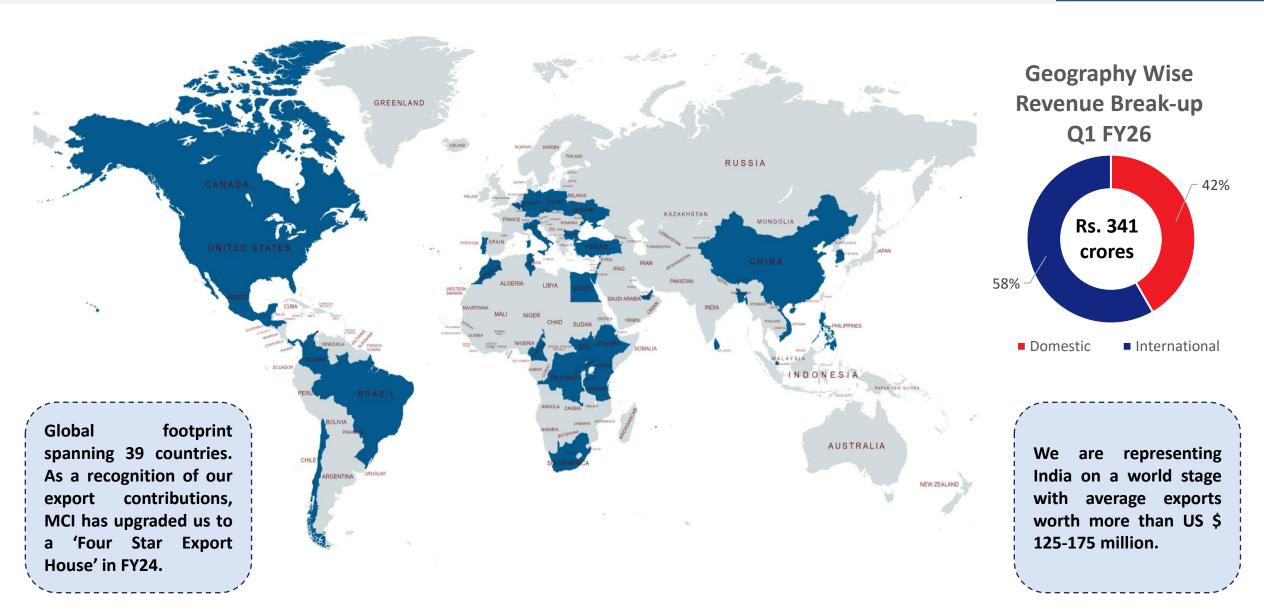
**Inland Container Depot(ICD):** ICD at Bathinda/Ludhiana for import/export clearances & regular road transport/train service availability between company's unit/ICD and different seaports.

**Concentrated Production Capacity:** Bulk of total spindle capacity (80%+) is housed under a single unit easing oversight and operational planning

**Electricity Duty and Infrastructure Development Fund of 13.33%.** of the cost of power (for the existing unit at Bathinda) **has been waived** by the Government of Punjab

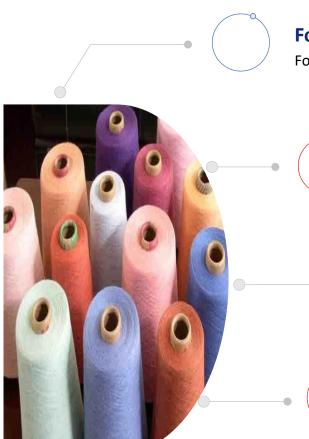
## PRESENCE ACROSS THE GLOBE - Leading Textile Exporter





## SALES & MARKETING OPERATIONS – Consumer Focussed





#### Focus on excellence

Focus on delivering best & premium quality products to most quality conscious brands and customers.

#### **Customer Driven Innovation**

As a result of changing trends in both domestic & international markets accompanied with customer centric approach, our innovation initiatives are customer driven.

#### **Domestic & international markets**

We have established ourselves as a prime producer of premium quality yarns and also as one of the largest exporters of cotton yarns to the most quality conscious garment brands across the globe

### Sale of products through dedicated dealer/agents & directly

A strong team of dedicated dealers/agents in domestic as well as international markets

#### **Dedicated marketing team**

Located at corporate office ensuring quick responses to customer queries amidst continuously evolving market trends.

## MARQUEE CUSTOMERS – Reliable Partner for Global Brands



M&S

JACK& JONES







Sainsbury's

**VERO MODA®** 







## PROPOSED MERGERS - Strategic Initiatives For Next Leg Of Growth



#### Setting Foundation For Forward Integration



**Processors** 



Greater Value Addition

- ❖ In- principle approval of merger of M/s Marvel Dyers and Processor Pvt Ltd and manufacturing facilities of M/s Sobhagia Sales Pvt Ltd with Sportking India Limited
- ❖ Marvel Dyers is engaged in the business of Dyeing, Printing & Finishing of Fabrics
- Sobhagia Sales is engaged in the business of Manufacturing and Retailing of Readymade Garments
- ❖ The proposed amalgamation will enable forward integration with manufacturing and selling of Processed/ Dyed knitted fabric and garments resulting into value addition as the company expands its operations higher up the textile product chain

#### Further Commitment to Sustainable Operations

- ❖ Proposed Investment of 26% of Equity Share Capital of M/s Evincea Renewable Seven Pvt. Ltd. a special purpose vehicle (SPV) for INR. 14.10 Crs
- ❖ The SPV will commission the Solar Power Plant with capacity of 40.3 MW for supply of power to Company's Bathinda and Ludhiana Unit for period of 25 years
- ❖ Schedule commencement of power supply period is tentatively 15 months, and company is expecting saving in power cost about 10-12%
- Have a fully operationalised Rooftop Solar Project of 25MW capacity for captive power consumption
- Company has long standing commitment towards sustainable operations and the proposed investment will further extend the same

## BOARD OF DIRECTORS - Experience at Helm



#### Munish Avasthi

Chairman & Managing Director

- Rich experience in Textile Industry from last 30 years.
- He has been also awarded First Generation Entrepreneur Award for Textile Mills by CAI in April 2018.
- Recently, he was also honoured with the achievement Award at the 46th Ludhiana Management Association Annual Award for his outstanding contribution to the textile sector.

#### Naresh Jain\*

Executive/Whole Time Director

- A graduate and has enormous experience in managing textile and garment business.
- He is associated with the Sportking Group since 1999
- With over more than 25 years of business leadership and expertise in fostering strong customer relationship, he has consistently driven success and innovation for the company.

#### **Prashant Kochhar**

Non-Executive Independent Director

- A renowned Fellow Chartered Accountant and Senior Partner in Khattak Kochhar & Co
- He manages the client base comprising of corporate clients & specializes in the areas of International Consulting and Taxation (Oil & Gas), Service Tax and Corporate Finance

#### Sandeep Kapur

Non-Executive Independent Director

- Professor of business management at Punjab Agricultural University, Ludhiana, India (PAU).
- He established
   Technology Marketing
   and IPR cell at PAU and
   designed various IPR
   related training courses.
   He has about 35
   research papers to his
   credit in journals of
   national and
   international repute

#### **Harpreet Kaur Kang**

Non-Executive Independent Director Anjali Avasthi Non-Executive Non Independent Director

- Completed Graduation in Advance Business Program in International Business and International Marketing from Harvard University, USA
- From the last 20 years she is working as a faculty member for MBA and BBA students teaching various subjects including International Business, Consumer Behaviour, etc.

- A graduate and has over 15 years of experience as a Managing Garments Business.
- Her innovative leadership style has redefined industry standard. She plays a pivotal role in driving business transformation.
- She contribute significantly to the effective management and development of human resources.

<sup>\*</sup>Mr Naresh Jain had an untimely demise on 7th June 2025. The board has proposed the appointment of Mr. Chetan Rupal as a Whole Time Director of the company subject to shareholder approval. The board has also proposed the appointment of Mr. Puneet Singhania as an Independent Director of the company subject to shareholder approval.

## MANAGEMENT TEAM - Professional Senior Management Team



#### Sandeep Sachdeva Chief Financial Officer

- Sandeep Sachdeva is a Qualified Chartered Accountant & Company Secretary with experience of more than 22 years in accounting & finance, trading, banking industries covering, handling of Direct and Indirect taxation and various other matters
- He looks after overall works related to Finance, Finalization of company's Balance sheet, Direct/Indirect taxation, Exports & Imports, key business decisions, etc.

## Shiv K. Sharma President- Production

- Shiv K. Sharma is a B.Tech with an experience of over 37 years
- He look after the overall Project Implementation, Production, Development, and Maintenance of the company's Bathinda spinning unit

## D. S. Yadav President – Pers. & Admin.

- D. S. Yadav has a Master Degree with specialization in Labour Welfare & Personnel Management & Industrial Relation with an experience of over 33 years
- He is responsible for overall handling & controlling of Personnel, Industrial Relations, HRD, Labour Welfare & General Administration of the company Ludhiana Units

## Rashim Jindal President – Raw Material & Marketing

- Rashim Jindal is an MBA (Marketing) with over 28 years of experience
- He looks after overall Marketing with respect to both Domestic & International markets
- Raw materials is also under his purview

## **CERTIFICATES & COMPLIANCES – Testament to Quality**

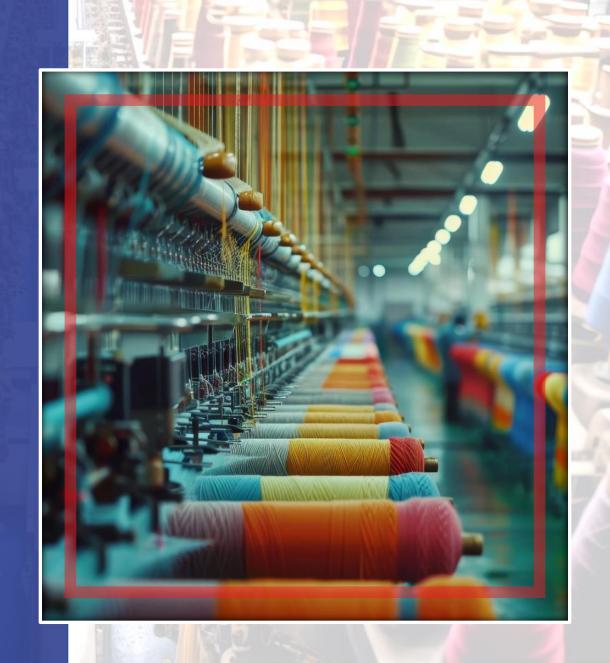




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**Sector Outlook** 



## INDIAN TEXTILE SECTOR- Ready For a Transformation



#### India's textiles sector is at an inflection point

The sector can act fast and grab the huge opportunity opening up due to a change in global textile trade patterns.

While the opportunity is huge, the government and the industry need to act in coordination, and fast, as the world will not wait.

MARKET DECLINE

## Low-cost countries are a natural choice for textiles

Textiles manufacturing is labour and capital intensive, which is why its manufacturing base has shifted organically to developing and low-cost countries.

Developed countries such as the USA, Europe, Australia, and Japan are major importers of textiles, as they find this cheaper than producing them locally.

## India is emerging as a powerhouse in exports

Currently textile sector exports stand at \$34.43bn at the end of FY24, which is expected to breach \$100bn by the end of FY30.

**Working population** 

asset for this industry

population

India has a large working

Large working population is an

#### China +1 strategy

A lot of developed countries are moving their suppliers from China to other major textile countries, India being the second largest cotton producer, is going to have a massive opportunity from this strategy utilized by developed countries like USA and EU.

## GOVERNMENT INITIATIVES - Regulatory support to the Sector



#### **Free Trade Agreements**

- FTAs signed between India and UAE, ECTA signed between India and Australia
- The India-UK FTA, is expected to significantly boost India's textile sector by granting duty-free access to 99% of Indian exports to the UK



#### PM Mitra Yojana

- Government is planning to set up 12 new industrial parks and 5-6 mega textile parks.
- Approval seven mega textiles and apparel parks under "PM-Mitra" with capital support of Rs 44.4bn over five years from the central and state governments





#### **Budgetary Support**

- In the interim budget 2024, government allocated ₹4,392.85 crore to the textile industry.
- ₹600 crore was dedicated for the procurement of cotton by Cotton Corporation of India (CCI)

#### **Textile Cluster Development Scheme (TCDS)**

• The Indian Textile Ministry is implementing the Textile Cluster Development Scheme (TCDS) from 2021-22 to 2025-26 with a view to create an integrated workspace and linkages-based ecosystem for existing and potential textile units



#### **PLI Schemes**

- Government announced PLI Scheme with a budgetary outlay of ₹106.83 billion for the period of FY25-26 to FY29-30 for Textile Industry.
- Recently, government has announced the addition of Medical/Hygiene Textiles as well as Technical Textiles Products in its PLI Scheme.

#### **Remission of duties & taxes on Exports**

• Government has approved continuation of RoSCTL with the same rates till 31st March 2026





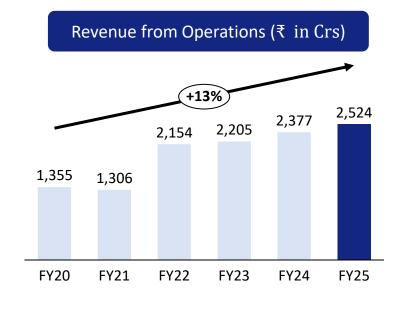
## Sportking

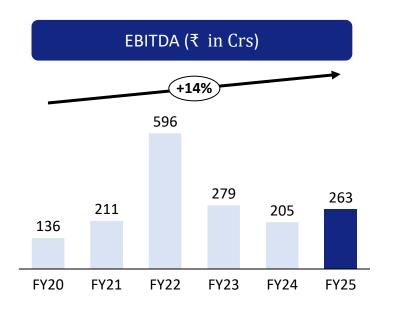
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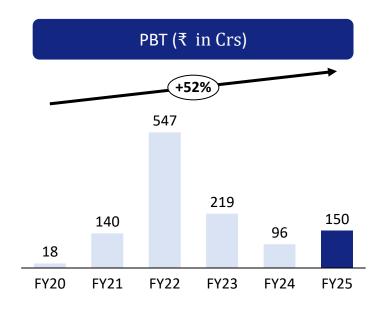


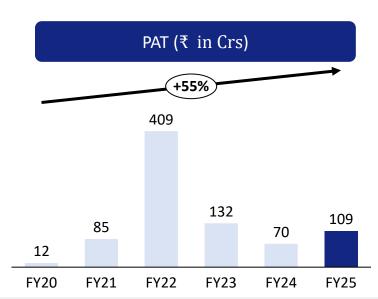
## HISTORICAL FINANCIAL CHARTS

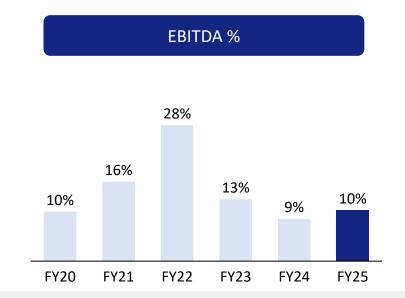


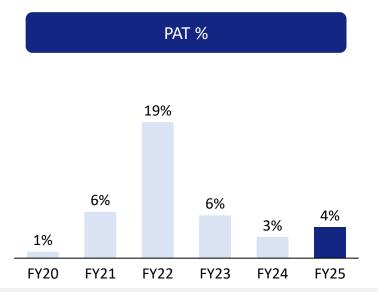






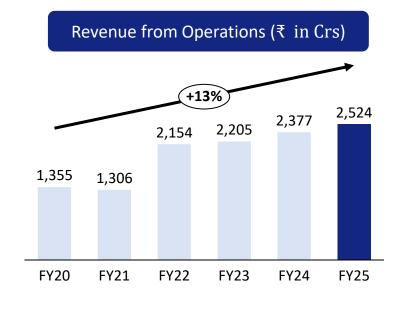


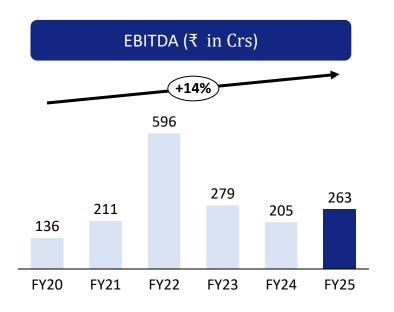


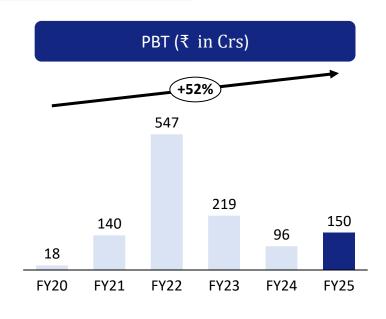


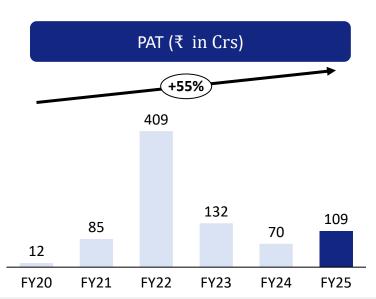
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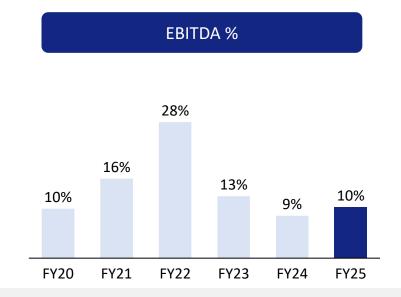


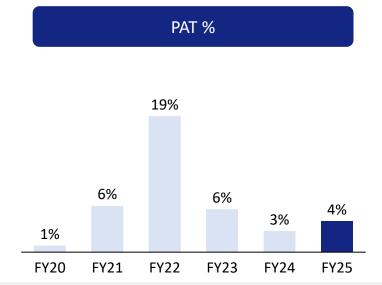












## HISTORICAL PROFIT & LOSS STATEMENT



Profit & Loss statement (₹ in Crs)	Mar'25	Mar'24	Mar'23	Mar'22	Mar'21	Mar'20
Revenue from Operation	2524	2377	2,205	2,154	1,306	1,355
Raw Material Cost	1758	1703	1,558	1,181	785	901
Purchase of Finished goods	1	1	1	0	0	1
(Increase) / Decrease In Stocks	1	1	-15	-14	10	7
Power Cost	155	155	119	120	112	113
Gross Margin	609	517	542	867	399	334
Gross Margin %	24%	22%	25%	40%	31%	25%
Employee Cost	143	139	116	105	87	97
Other Expenses	203	173	147	166	103	100
EBITDA	263	205	279	596	209	136
EBITDA %	10%	9%	13%	28%	16%	10%
Depreciation and Amortisation Expense	90	86	48	44	52	63
Finance Costs	50	59	23	29	36	58
Other Income	27	36	12	24	19	3
РВТ	150	96	219	547	140	18
PBT Margin %	6%	4%	10%	25%	11%	1%
Exceptional Items	0	0	30	-	22	-
Tax	41	26	58	138	33	6
PAT	109	70	132	409	85	12
PAT Margin %	4%	3%	6%	19%	7%	1%
Earnings per share (EPS) (Rs.)	8.6	5.5	9.9	30.8	6.3	0.9



## Sportking

**Sportking India Limited** 

CIN: L17122PB1989PLC053162

Mr. Lovlesh Verma 01612845456 cs@sportking.co.in www.sportking.co.in



Mr. Devansh Dedhia +91 9930147479 Devansh.dedhia@in.mpms.mufg.com

Mr. Irfan Raeen +91 9773778669 <u>Irfan.Raeen@in.mpms.mufg.com</u>

Meeting Request

