

Solid profitability improvement

Interim Report Q1 2015

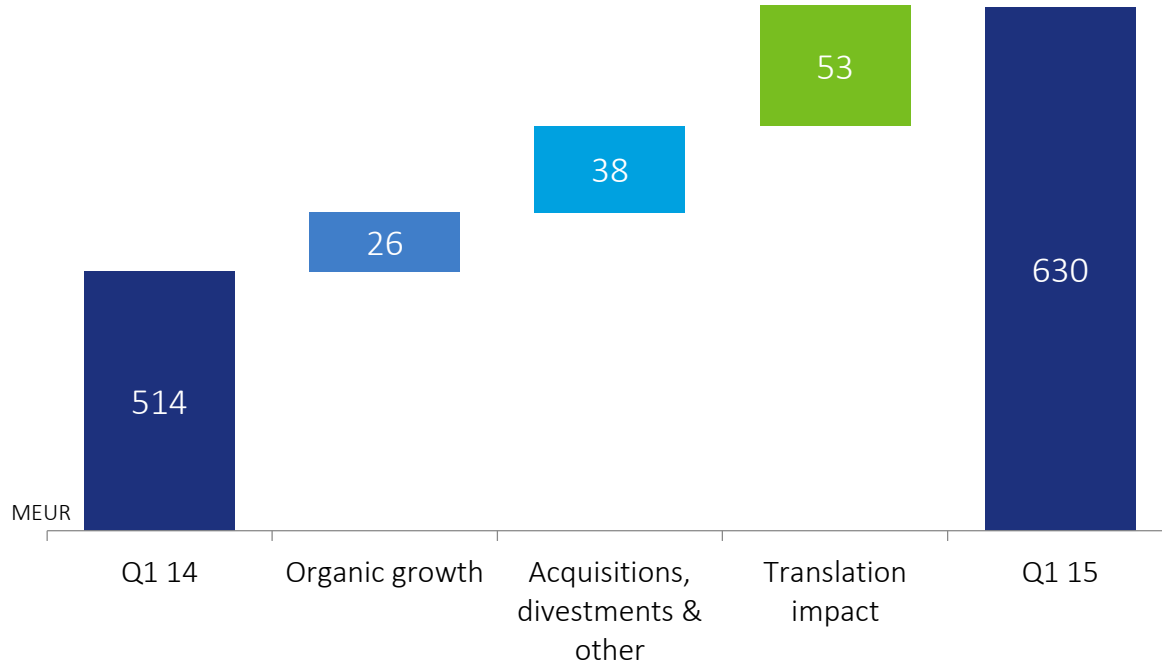
CEO Jukka Moisio

CFO Thomas Geust

Huhtamaki



Good net sales growth continued in Q1 2015



Comparable net sales growth in Q1 2015

- 5% for the Group
- 6% in emerging markets

Good comparable growth across business segments

	Q1 15	Q4 14	Q3 14	Q2 14	Q1 14	FY 2014
Foodservice E-A-O	3%	2%	4%	5%	3%	4%
North America	7%	5%	4%	10%	3%	6%
Flexible Packaging	5%	12%	6%	4%	7%	7%
Molded Fiber	5%	7%	9%	10%	10%	9%
Group total	5%	6%	5%	7%	5%	6%

- Comparable growth of 5+% continued
- Growth across business segments, strongest in North America



Solid profit improvement

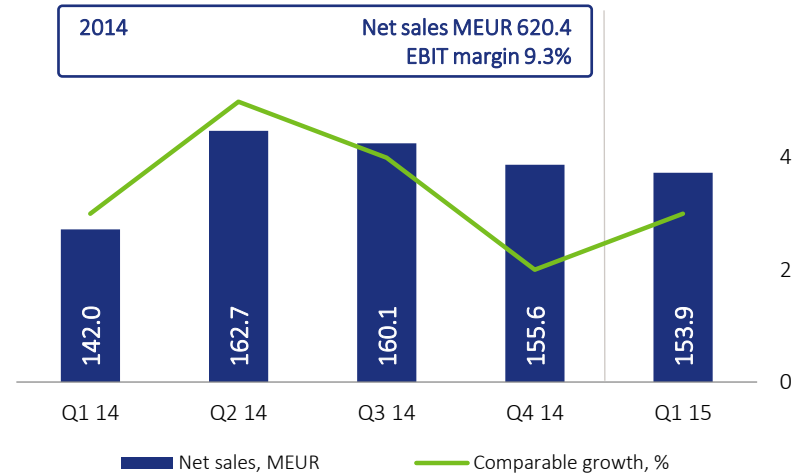
EUR million	Q1 2015	Q1 2014	Change	FY 2014
Net sales	630.1	513.6	23%	2,235.7
EBITDA*	74.8	58.7	27%	259.0
EBITDA margin*	11.9%	11.4%		11.6%
EBIT*	49.7	38.4	29%	174.9
EBIT margin*	7.9%	7.5%		7.8%
EPS**, EUR	0.33	0.25	32%	1.24
ROI**	12.8%	12.1%		12.6%
ROE**	16.2%	16.1%		16.1%
Capital expenditure	24.7	21.5	15%	127.0
Free cash flow	-19.4	-11.3	-72%	64.6

- Net sales and earnings growth in all business segments in Q1 2015
- Significant profitability improvement led by North America and Flexible Packaging
- Positive earnings impact from Positive Packaging

Business segment review

Foodservice Europe-Asia-Oceania: Stable progress

- Good growth in Russia, Western Europe and Australia primarily led by healthy volumes
- Softness in China continued
- Earnings improvement supported by
 - Volume growth
 - Moderate resin prices
 - Improved competitiveness in Europe
 - Unit acquired in New Zealand in Q3 2014
- The unit acquired in Malaysia consolidated as of April 1, 2015

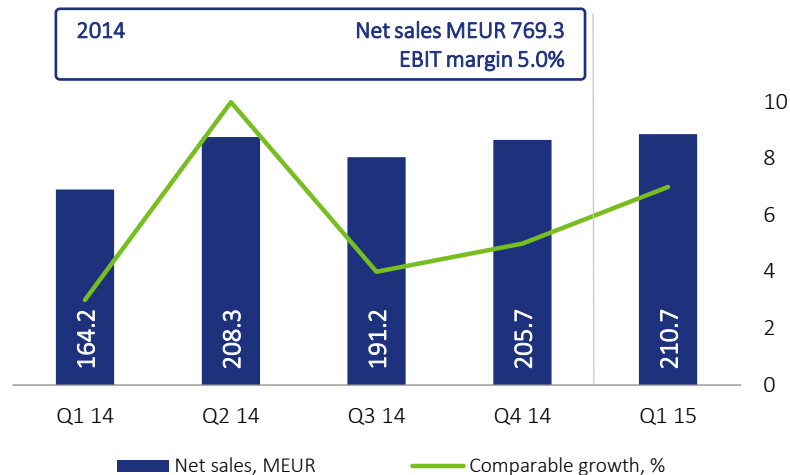


Key figures

MEUR	Q1 2015	Q1 2014	Change
EBIT	11.9	11.0	8%
EBIT margin	7.7%	7.7%	
RONA	17.2%	15.0%	
Capital expenditure	7.5	5.6	34%
Operating cash flow	5.9	10.2	-42%

North America: Profitability improved

- Good growth across the board led by retail business
- Strong profitability improvement
 - Net sales growth
 - Favorable product mix
 - Improved pricing
 - Lower distribution costs
 - Solid operations
- Lower capex

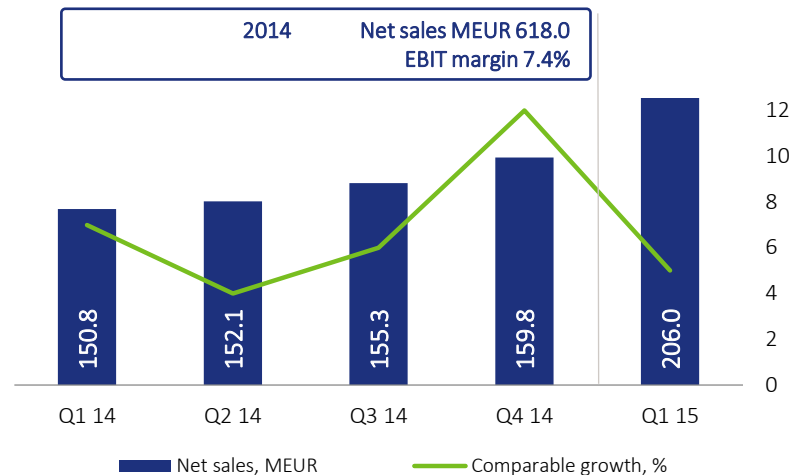


Key figures

MEUR	Q1 2015	Q1 2014	Change
EBIT	13.8	8.8	57%
EBIT margin	6.5%	5.4%	
RONA	7.6%	8.0%	
Capital expenditure	7.9	9.1	-13%
Operating cash flow	-13.7	-21.5	36%

Flexible Packaging: Good organic growth complemented by Positive Packaging

- 5% comparable net sales growth supported by
 - Healthy volume growth in Southeast Asia and Oceania
 - Favorable product mix in Europe
- Positive Packaging net sales for the first two months was MEUR 36 and earnings were positive
- Raw material prices were favorable, but started to increase at the end of the quarter

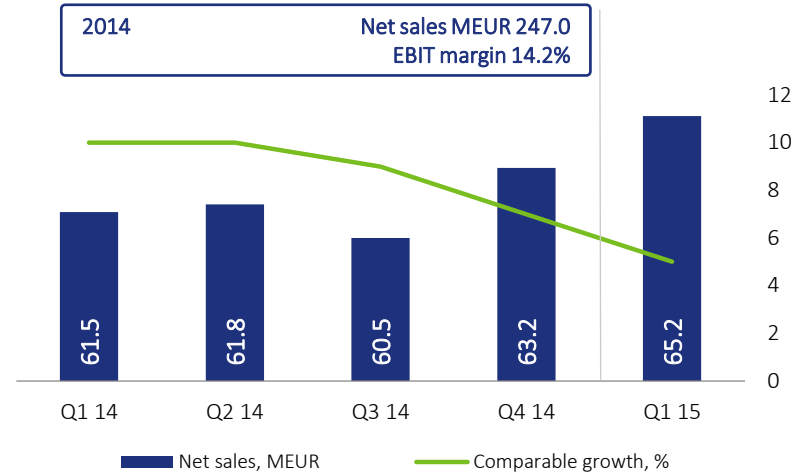


Key figures

MEUR	Q1 2015	Q1 2014	Change
EBIT	17.0	11.0	55%
EBIT margin	8.3%	7.3%	
RONA	12.9%	13.2%	
Capital expenditure	5.8	4.2	38%
Operating cash flow	12.8	2.1	510%

Molded Fiber: Steady growth and operations

- Strong growth in Russia and South America as well as in high-end egg cartons in Europe
- Commercial production of Greenest – grass-based egg cartons began in the Netherlands
- Strong operational performance and favorable product mix supported earnings



Key figures

MEUR	Q1 2015	Q1 2014	Change
EBIT	8.6	7.6	13%
EBIT margin	13.2%	12.4%	
RONA	20.4%	18.4%	
Capital expenditure	3.4	2.5	36%
Operating cash flow	3.7	5.1	-27%

Financial review

Improvement down to the bottom line

EUR million	Q1 2015	Q1 2014	Change	FY 2014
Net sales	630.1	513.6	23%	2,235.7
EBITDA*	74.8	58.7	27%	259.0
EBIT*	49.7	38.4	29%	174.9
Net financial items	-8.9	-7.1	25%	-28.9
Profit before taxes*	40.8	31.3	30%	146.0
Income tax expense	-5.8	-5.4	7%	-14.5
Profit for the period*	35.0	25.9	35%	131.5
EPS, EUR*	0.33	0.25	32%	1.24



- Solid improvement in net sales and profitability throughout the P/L
- Higher financing costs due to increased net debt

Foreign currency translation impact was positive

Average exchange rates

	Q1 2015	Q1 2014	Change
USD	1.13	1.37	18%
INR	70.07	84.58	17%
GBP	0.74	0.83	10%
CNY	7.03	8.36	16%
AUD	1.43	1.53	6%
THB	36.77	44.72	18%
RUB	71.09	48.09	-48%
BRL	3.22	3.24	1%
NZD	1.50	1.64	8%
ZAR	13.22	14.89	11%

- Delayed impact on income statement as average exchange rates are used

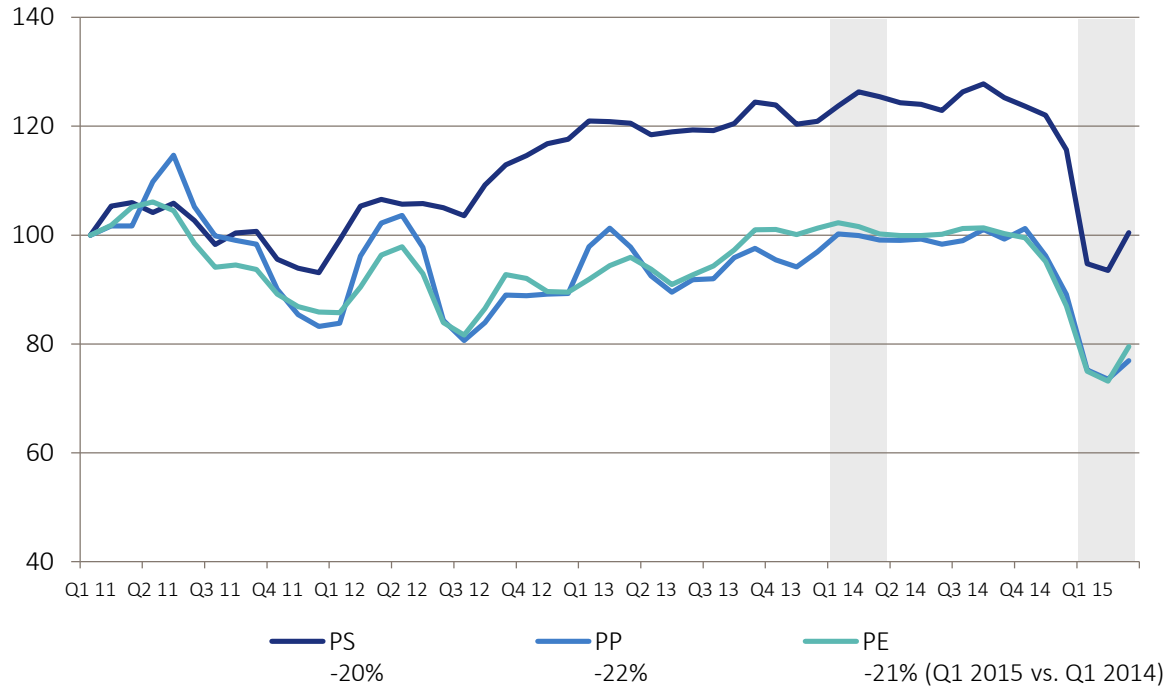
→ Foreign currency translation impact on net sales MEUR 53 and on EBIT MEUR 4 in Q1 2015

Closing exchange rates

	Mar 31 2015	Mar 31 2014	Change
USD	1.08	1.38	22%
INR	67.27	82.58	19%
GBP	0.73	0.83	12%
CNY	6.67	8.58	22%
AUD	1.42	1.49	5%
THB	35.02	44.71	22%
RUB	62.44	48.78	-28%
BRL	3.50	3.13	-12%
NZD	1.44	1.60	10%
ZAR	13.13	14.59	10%

- Balance sheet inflated as closing exchange rates are used

Raw material price development



- Polymer prices were favorable in the beginning of the quarter, but started to increase at the end
- Variation of exchange rates led to price differences between geographies
- In the US, polymer prices were moderate, but prices for smooth fiber continued to increase

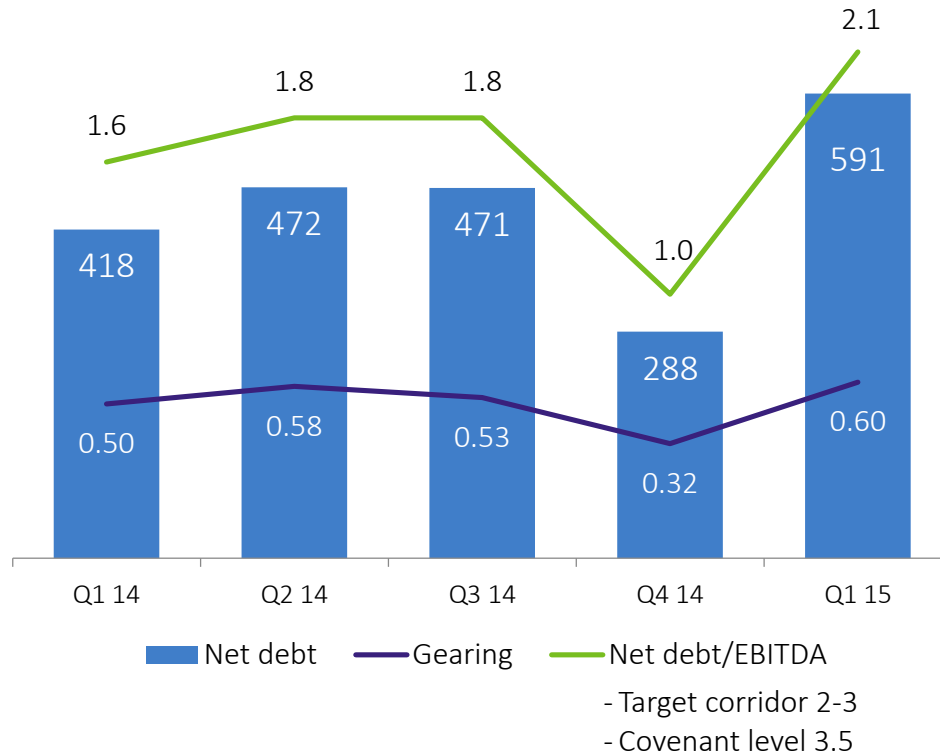
Stable financial position after the acquisition of Positive Packaging

EUR million	Mar 2015	Dec 2014	Mar 2014
Total assets	2,559.5	2,298.0	2,167.8
Operating working capital	483.6	363.6	400.3
Net debt	591.2	288.0	417.5
Equity & non-controlling interest	989.7	892.8	829.4
Gearing	0.60	0.32	0.50
ROI*	12.8%	12.6%	12.1%
ROE*	16.2%	16.1%	16.1%



- Increase in working capital due to higher trade receivables
- Cash and cash equivalents MEUR 98 (MEUR 351 at the end of December 2014 and MEUR 217 at the end of March 2014)

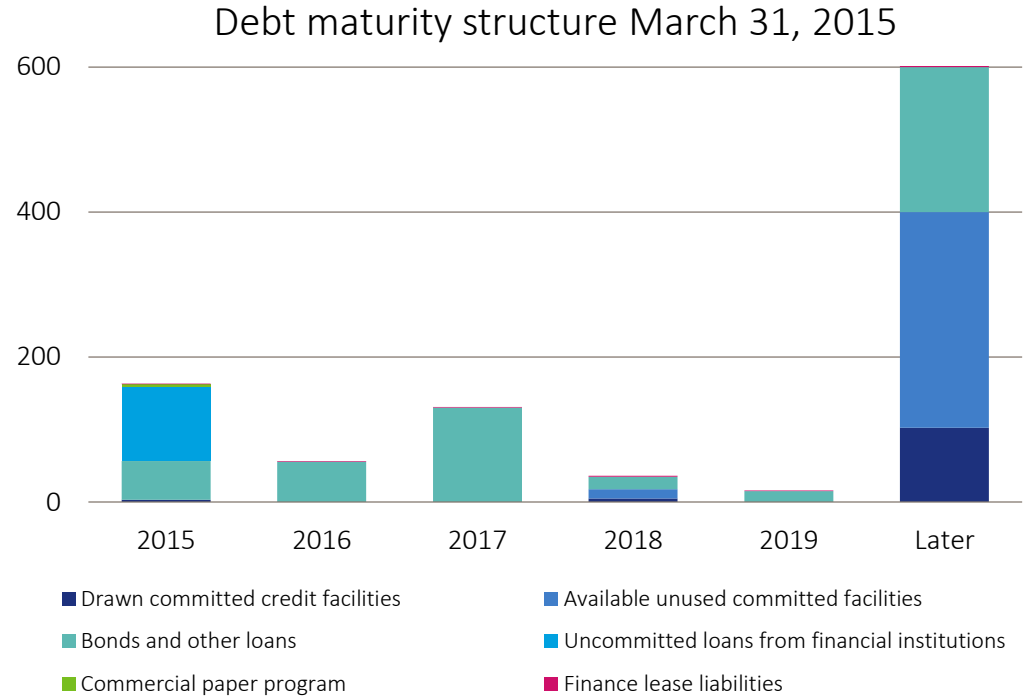
Net debt increased in Q1 2015 after the payment of purchase price for Positive Packaging



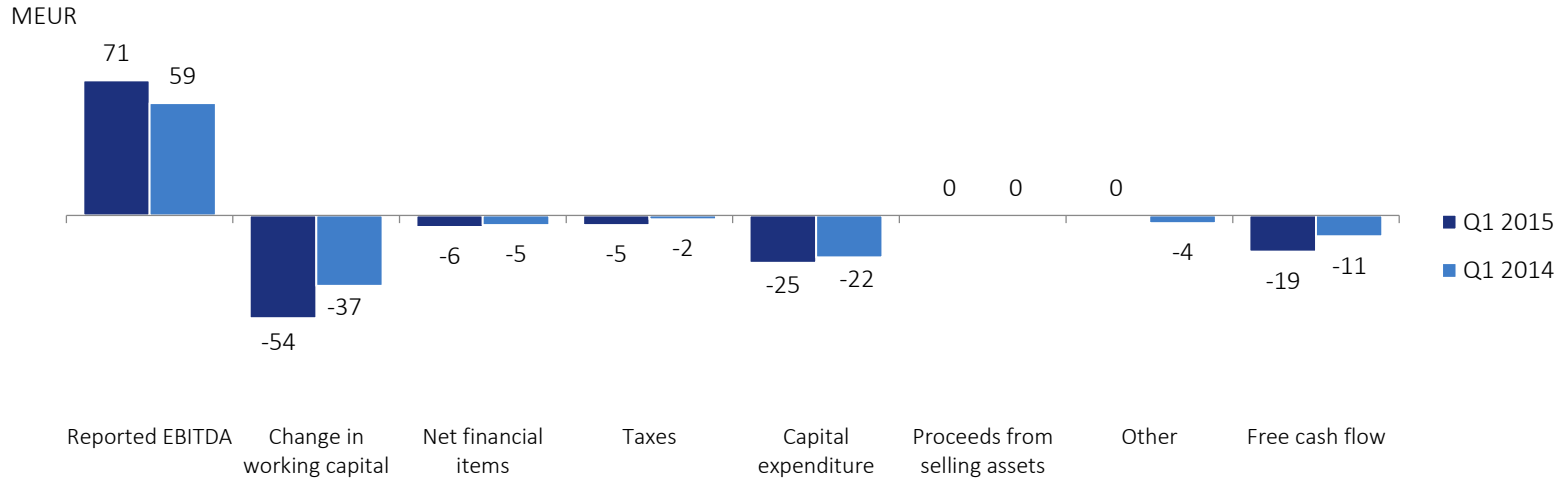
- Net debt increased after the payment of purchase price for Positive Packaging
- Funds available for acquisitions MEUR 300-400 after Positive Packaging acquisition

Debt maturity structure extended

- EUR 400 million syndicated revolving credit facility was refinanced in January 2015 for a 5 year period
- Significant maturity extension
- MEUR 310 of unused committed credit facilities available at the end of March 2015



Cash flow will be on focus in the second quarter



- Good net sales growth tied capital on trade receivables at the end of the quarter
- Dividends of approximately MEUR 65 will be paid in May

New mid-term ambitions were released at CMD 2015 early March

	FY 2012	FY 2013	FY 2014	YTD 2015	Mid-term ambition
Organic growth	3%	3%	6%	5%	5-7%
EBITDA margin	10.9%	11.2%	11.6%	11.9%	13+%
EBIT margin	7.0%	7.4%	7.8%	7.9%	9+%
ROI	12.6%	12.1%	12.6%	12.8%	15%
ROE	15.8%	15.8%	16.1%	16.2%	16+%
Capex/EBITDA	37%	50%	49%	32%	40%
Net debt/EBITDA	1.6	1.6	1.0	2.1	2-3
Free cash flow, MEUR	103	56	65	-19	100
Dividend payout ratio	47%	47%	47%	n/a	40-50%

Looking forward

Outlook 2015

- The Group's trading conditions are expected to remain relatively stable during 2015.
- The good financial position and ability to generate a positive cash flow will enable the Group to continue to address profitable growth opportunities.
- Capital expenditure is expected to be at the same level as in 2014. Majority of the investments are expected to be directed to enhance growth in the emerging markets.

Coming next

April 21
AGM

July 24
Q2 2015 Interim Report



Helping great
products reach more
people, more easily

Short-term risks and uncertainties

Volatile raw material and energy prices as well as movements in currency rates are considered to be relevant short-term business risks and uncertainties in the Group's operations. General political, economic and financial market conditions can also have an adverse effect on the implementation of the Group's strategy and on its business performance and earnings.

In September 2012 Huhtamäki Oyj received the European Commission's statement of objections concerning alleged anticompetitive behavior during years 2000-2008. Huhtamäki Oyj has responded to the statement of objections and is exercising its rights of defense in the process, which is expected to take several months. The final outcome of the process is uncertain.

Appendices

Huhtamaki at a glance

- We're the global specialist in packaging for food and drink
- Helping great products reach more people, more easily
- Our ambition is to be the preferred global food packaging brand
- Our three business areas are Foodservice packaging, Flexible packaging and Molded fiber packaging
- We're listed as Huhtamäki Oyj on NASDAQ OMX Helsinki Ltd.

€2.4bn
net sales*

16,000
employees*

68
manufacturing
sites*

6%
comparable
growth

8%
EBIT
margin

13%
ROI

Our three business areas are organized into four reporting segments

Foodservice packaging



Foodservice Europe-Asia-Oceania and North America

- 36 plants on 5 continents
- 8,000 employees
- €1.4bn net sales

Flexible packaging



Flexible Packaging

- 21 plants on 3 continents
- 6,700 employees
- €840mn net sales pro forma

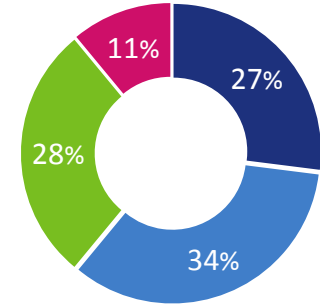
Molded fiber packaging



Molded Fiber

- 11 plants on 4 continents
- 1,500 employees
- €247mn net sales

Share of net sales per segment in 2014



- Foodservice Europe-Asia-Oceania
- North America
- Flexible Packaging
- Molded Fiber

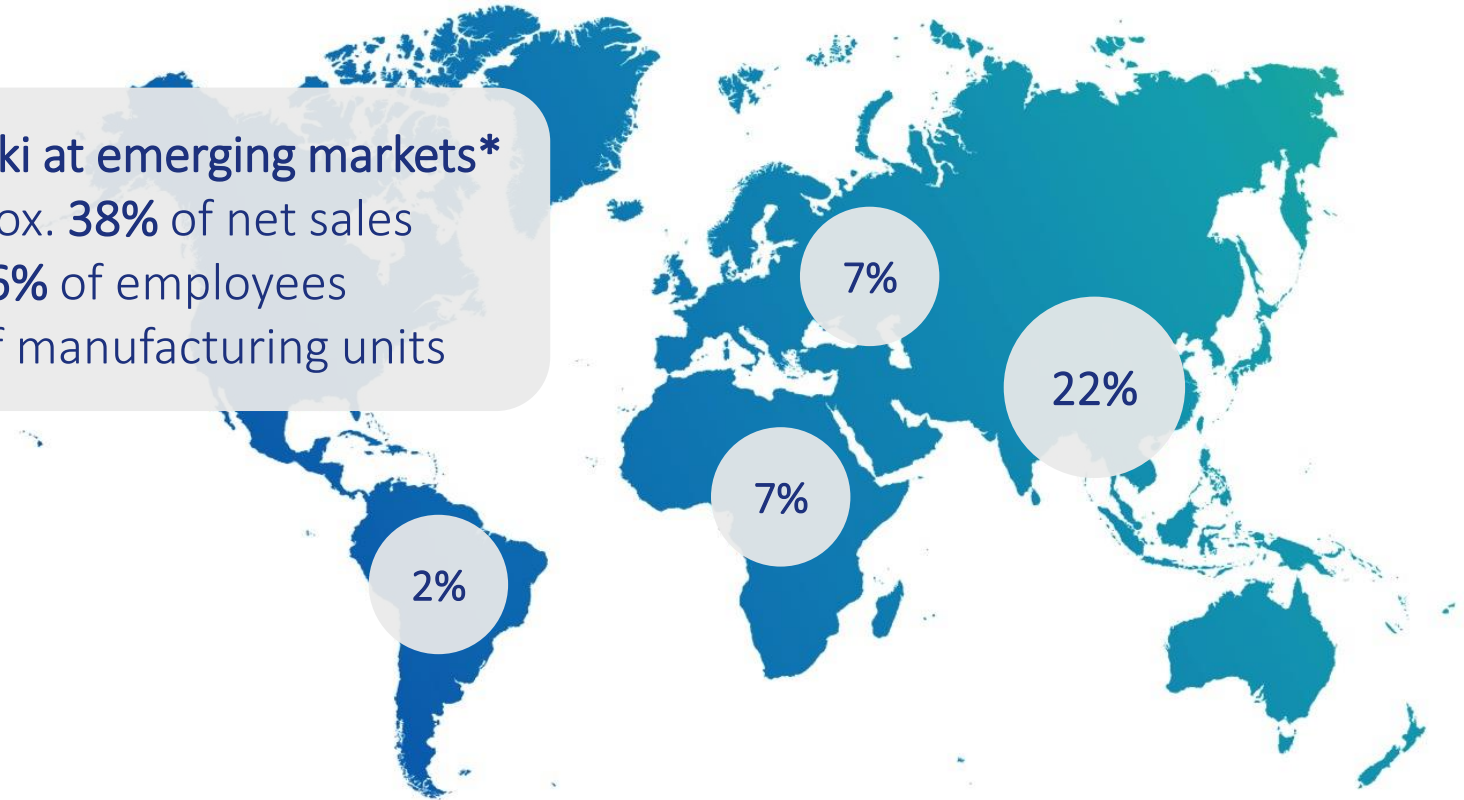
Huhtamaki has a strong position in the fast-growing emerging markets

Huhtamaki at emerging markets*

Approx. **38%** of net sales

56% of employees

55% of manufacturing units



Foodservice Europe-Asia-Oceania: Expanding our footprint and product portfolio

Foodservice paper and plastic disposable tableware, such as cups, is supplied to foodservice operators, fast food restaurants and coffee shops. The segment has production in Europe, South Africa, Middle East, Asia and Oceania.

Key facts

- 27% of Group sales
- 4,400 employees
- 18 manufacturing units

Key customers



MEUR	LTM Q1 2015	2014	2013	2012	2011	2010
Net sales	632.3	620.4	629.1	626.8	524.1	467.6
Comparable growth	3%*	4%	2%	-1%	0%	-2%
EBIT**	58.3	57.4	46.9	38.1	20.0	24.5
EBIT margin**	9.2%	9.3%	7.5%	6.1%	3.8%	5.2%
RONA**	17.2%	17.6%	13.9%	11.6%	7.8%	10.6%
Capex	35.5	33.6	16.8	21.1	20.9	18.6
Operating cash flow	37.6	41.9	55.9	39.7	10.7	21.8

* Q1 2015 ** Excluding NRI of MEUR 0.8 in FY 2011 and MEUR -28.1 in FY 2013.

Sales by geography



North America: Focus on growth and margin improvement

The North America segment serves local markets with Chinnet® disposable tableware products, foodservice packaging products, as well as ice-cream containers and other consumer goods packaging products. The segment has production in the United States and Mexico.

Key facts

- 34% of Group sales
- 3,300 employees
- 17 manufacturing units

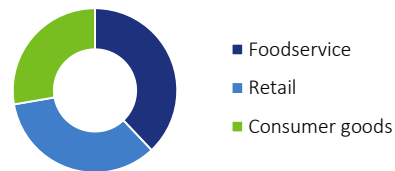
Key customers



MEUR	LTM					
	Q1 2015	2014	2013	2012	2011	2010
Net sales	815.9	769.3	725.3	704.3	532.3	535.6
Comparable growth	7%*	6%	5%	5%	-4%	-4%
EBIT	43.4	38.4	38.4	53.0	43.5	45.4
EBIT margin	5.3%	5.0%	5.3%	7.5%	8.2%	8.5%
RONA	7.6%	7.2%	8.0%	11.7%	11.2%	11.9%
Capex	35.5	36.7	66.7	31.5	24.0	22.3
Operating cash flow	26.5	18.7	-15.0	28.7	43.5	59.0

* Q1 2015

Sales by market channel



Flexible Packaging: Building on our focus on emerging markets

Flexible packaging is used for a wide range of consumer products including food, pet food, hygiene and health care products. The segment serves global markets from production units in Europe, Middle East, Asia and South America.

Key facts

- 28% of Group sales
- 6,500 employees
- 20 manufacturing units

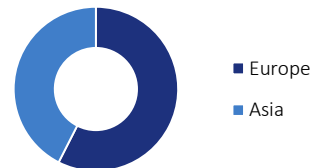
Key customers



MEUR	LTM					
	Q1 2015	2014	2013	2012	2011	2010
Net sales	673.2	618.0	585.8	573.3	578.3	524.6
Comparable growth	5%*	7%	4%	2%	4%	6%
EBIT**	51.5	45.5	44.0	44.6	38.3	34.3
EBIT margin**	7.7%	7.4%	7.5%	7.8%	6.6%	6.5%
RONA**	12.9%	13.6%	13.3%	13.8%	9.3%	10.7%
Capex	26.3	24.7	15.6	19.8	18.6	12.8
Operating cash flow	38.5	27.8	34.8	41.4	39.7	34.6

* Q1 2015 ** Excluding NRI of MEUR -7.8 in FY 2011.

Sales by geography



Molded Fiber: Innovation and emerging markets driving growth

Recycled molded fiber is used to make fresh product packaging, such as egg and fruit packaging. The segment has production in Europe, Oceania, Africa and South America.

Key facts

- 11% of Group sales
- 1,600 employees
- 11 manufacturing units

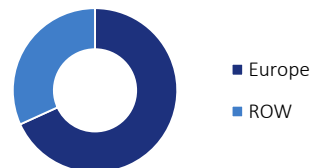
Key customers



MEUR	LTM Q1 2015	2014	2013	2012	2011	2010
Net sales	250.7	247.0	236.3	237.3	244.0	232.9
Comparable growth	5%*	9%	6%	4%	3%	-1%
EBIT	36.0	35.0	29.6	26.4	20.9	21.9
EBIT margin	14.4%	14.2%	12.5%	11.1%	8.6%	9.4%
RONA	20.4%	20.4%	18.2%	16.1%	12.0%	12.7%
Capex	28.2	27.3	18.9	14.8	11.2	15.8
Operating cash flow	16.1	17.5	21.0	25.6	18.5	23.1

* Q1 2015

Sales by geography



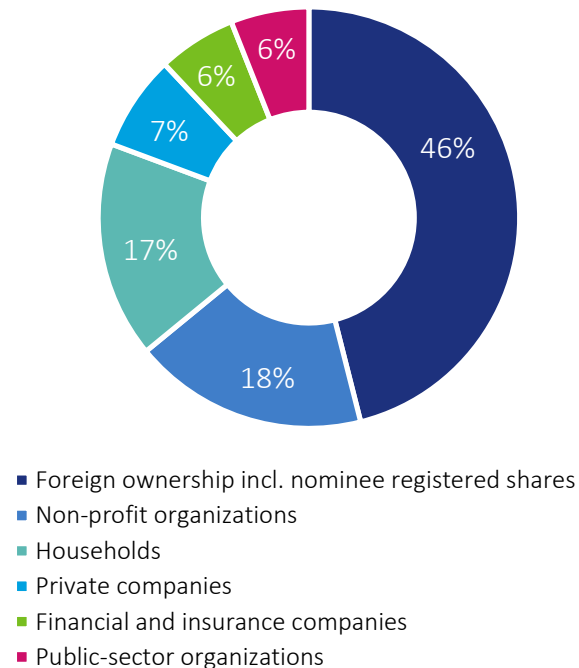
Group financials 2009-2014

		*2014	*2013	**2012	2011	2010	2009
Net sales	MEUR	2,236	2,161	2,321	2,043	1,952	1,832
Comparable growth***	%	6	3	3	5	3	-5
EBITDA****	MEUR	259	242	254	208	214	193
EBITDA margin****	%	11.6	11.2	10.9	10.2	11.0	10.5
EBIT****	MEUR	175	160	164	128	134	112
EBIT margin****	%	7.8	7.4	7.0	6.2	6.9	6.1
EPS****	EUR	1.24	1.17	1.19	0.87	0.92	0.57
ROJ****	%	12.6	12.1	12.6	9.8	12.0	9.6
ROE****	%	16.1	15.8	15.8	11.0	14.5	10.1
Capex	MEUR	127	121	94	82	86	53
Free cash flow	MEUR	65	56	103	65	113	208
Gearing		0.32	0.50	0.50	0.49	0.32	0.50
Net debt to EBITDA****		1.0	1.6	1.6	1.9	1.2	1.7
Dividend per share	EUR	*****0.60	0.57	0.56	0.46	0.44	0.38

Ownership

- 25,683 registered shareholders at the end of March 2015
- 54% of shares in domestic ownership
- 18% of shares controlled by non-profit organizations
 - Finnish Cultural Foundation a major owner since 1943, current ownership 12%
- Number of outstanding shares 107,760,385 including 4,102,334 of the Company's own shares

Shareholder distribution by sector
March 31, 2015



Definitions for key indicators

Earnings per share (EPS) from profit for the period from continuing operations =

$$\frac{\text{Profit for the period from continuing operations} - \text{non-controlling interest}}{\text{Average number of shares outstanding}}$$

Earnings per share (EPS) from profit for the period from discontinued operations =

$$\frac{\text{Profit for the period from discontinued operations} - \text{non-controlling interest}}{\text{Average number of shares outstanding}}$$

Earnings per share (EPS) attributable to equity holders of the parent company =

$$\frac{\text{Profit for the period} - \text{non-controlling interest}}{\text{Average number of shares outstanding}}$$

Diluted earnings per share (EPS) from profit for the period from continuing operations =

$$\frac{\text{Diluted profit for the period from continuing operations} - \text{non-controlling interest}}{\text{Average fully diluted number of shares outstanding}}$$

Diluted earnings per share (EPS) from profit for the period from discontinued operations =

$$\frac{\text{Diluted profit for the period from discontinued operations} - \text{non-controlling interest}}{\text{Average fully diluted number of shares outstanding}}$$

Earnings per share attributable to equity holders of the parent company (diluted EPS) =

$$\frac{\text{Diluted profit for the period} - \text{non-controlling interest}}{\text{Average fully diluted number of shares outstanding}}$$

Net debt to equity (gearing) =

$$\frac{\text{Interest-bearing net debt}}{\text{Equity} + \text{non-controlling interest}}$$

Return on net assets (RONA) =

$$\frac{100 \times \text{Earnings before interest and taxes (12 m roll.)}}{\text{Net assets (12 m roll.)}}$$

Operating cash flow =

$$\text{Ebit} + \text{depreciation and amortization (including impairment)} - \text{capital expenditure} + \text{disposals} +/- \text{change in inventories, trade receivables and trade payables}$$

Shareholders' equity per share =

$$\frac{\text{Total equity attributable to equity holders of the parent company}}{\text{Issue-adjusted number of shares at period end}}$$

Return on equity (ROE) =

$$\frac{100 \times \text{Profit for the period}}{\text{Equity} + \text{non-controlling interest (average)}}$$

Return on investment (ROI) =

$$\frac{100 \times (\text{Profit before taxes} + \text{interest expenses} + \text{net other financial expenses})}{\text{Statement of financial position total} - \text{Interest-free liabilities (average)}}$$

Disclaimer

Information presented herein contains, or may be deemed to contain, forward-looking statements. These statements relate to future events or Huhtamäki Oyj's or its affiliates' ("Huhtamäki") future financial performance, including, but not limited to, strategic plans, potential growth, expected capital expenditure, ability to generate cash flows, liquidity and cost savings that involve known and unknown risks, uncertainties and other factors that may cause Huhtamäki's actual results, performance or achievements to be materially different from those expressed or implied by any forward-looking statements. By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. Such risks and uncertainties include, but are not limited to: (1) general economic conditions such as movements in currency rates, volatile raw material and energy prices and political uncertainties; (2) industry conditions such as demand for Huhtamäki's products, pricing pressures and competitive situation; and (3) Huhtamäki's own operating and other conditions such as the success of manufacturing activities and the achievement of efficiencies therein as well as the success of pending and future acquisitions and restructurings and product innovations. Future results may vary from the results expressed in, or implied by, forward-looking statements, possibly to a material degree. All forward-looking statements made in this presentation are based on information currently available to the management and Huhtamäki assumes no obligation to update or revise any forward-looking statements. Nothing in this presentation constitutes investment advice and this presentation shall not constitute an offer to sell or the solicitation of an offer to buy any securities or otherwise to engage in any investment activity.

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