

Mumbai, May 28, 2013

**Consolidated Total Income for FY 2012-13 at ₹ 7198 crore up by 24%**

**Consolidated PBDIT for FY 2012-13 at ₹ 596 crore up by 30%**

**Consolidated PBT for FY 2012-13 at ₹ 426 crore up by 47%**

**Consolidated Net Profit for FY 2012-13 at ₹ 391 crore up by 34%**

Godrej Industries Limited today reported its consolidated financial performance for Q4 & FY 2012-13.

#### HIGHLIGHTS OF CONSOLIDATED FINANCIAL PERFORMANCE (Q4 & FY 2012-13)

₹ Crore	Q4 FY 2012-13	Q4 FY 2011-12	% increase	FY 2012-13	FY 2011-12	% increase
Total Income	1472	1479	--	7198	5804	24%
PBDIT	118	87	35%	596	457	30%
PBT	78	45	73%	426	290	47%
Net Profit	94	43	119%	391	292	34%
EPS (₹) (annualised)	11.45	5.38	113%	11.96	9.16	30%

#### CHAIRMAN'S COMMENTS

**Commenting on the performance for Q4 & FY 2012-13, Mr. A. B. Godrej, Chairman, Godrej Industries Limited, said:**

*"I am pleased to share with you that our overall performance in fiscal year 2012-13 has been good despite economic uncertainty in the global scenario.*

*Our agri businesses recorded encouraging growth in a challenging environment and despite a highly irregular monsoon. With our focus on adding innovative products and with new capacities, our agri businesses will continue on its growth momentum in the years to come. Godrej Seeds, launched last year made good progress during the year and we are positive about its potential.*

*Godrej Properties witnessed a year of strong growth and continued momentum with revenues, booking and net profits growing significantly. Having added 8 new projects in 2013, which include 5 redevelopment projects in Mumbai, we are meaningfully expanding our presence. Further, we have built considerable launch momentum this year with thirteen successful*

Godrej Industries Limited  
Pirojshanagar,  
Eastern Express Highway,  
Vikhroli (East)  
Mumbai – 400079  
India

Mr. Clement G Pinto  
Vice-President (Finance)  
Godrej Industries Limited  
Tel No. +91 22 – 2518 8010 / 2519 4493  
Fax No. +91 22 – 2518 8066  
e.mail : [cg.pinto@godrejinds.com](mailto:cg.pinto@godrejinds.com)  
website : [www.godrejinds.com](http://www.godrejinds.com)

Mr. Anoop Poojari  
Citigate Dewe Rogerson  
Tel No. +91 22 6645 1211 / 1218  
Fax No. +91 22 6645 1213  
e.mail : [anoop@cdr-india.com](mailto:anoop@cdr-india.com)  
[dipti@cdr-india.com](mailto:dipti@cdr-india.com)  
India

*launches across the country including Mumbai, NCR, Bangalore, Pune, Ahmedabad and Kolkata. Our national presence, strong brand equity, differentiated business model and a large number of new projects should enable us to deliver strong growth in the coming years.*

*Godrej Consumer Products had a good year and delivered robust performance in the domestic and international markets. Intensified focus on innovation and backing new products with strong marketing investments have helped us sustain leadership position in our core categories. Going forward, we remain optimistic of continuing the strong growth momentum.*

*For our Chemicals business, it has been a tough year on account of the volatility in the global macro economic environment and raw material price fluctuations. We believe that these challenges are transitory.*

*At Godrej Industries, we will continue to strengthen our core businesses and harness opportunities in a diverse array of businesses. Our growth-centric strategy has enabled us to create value over the long-term and we are confident of continuing to deliver value for all our stakeholders going forward."*

### CORPORATE HIGHLIGHTS

#### **Chemicals Business (Godrej Industries Limited)**

- Revenue for Q4 FY 2012-13 & FY 2012-13 at ₹ 329 crore and ₹ 1324 crore respectively.
- PBIT for Q4 FY 2012-13 & FY 2012-13 at ₹ 21 crore and ₹ 66 crore respectively.
- The performance of the Chemicals business was impacted due to difficult global economic environment and also on account of raw material price fluctuation.
  - Exports at ₹ 515 crore in FY 2012-13 with exports to 80 countries.
- The new manufacturing facility at Ambarnath is progressing well and is on schedule and is expected to be operational in Q3 FY 2013-14

#### **Business Highlights – Godrej Consumer Products Limited (GCPL)**

- Consolidated net sales for Q4 FY 2012-13 and FY 2012-13 grew by 30% and 32% respectively.
  - 18% Indian Sub-continent growth in Q4 FY 2012-13 with strong growth across categories.
  - International business, organic grew 23% in Q4 FY 2012-13.
- Declared fourth interim dividend of ₹ 2/- per share in FY 2012-13.

## Business Highlights – Godrej Properties Limited (GPL)

- Launched flagship commercial project at Godrej BKC, Bandra-Kurla Complex, Mumbai.
- Sustained new deal momentum with 3 new projects with 2.3 mn. sq.ft. of saleable area in Q4 FY 2012-13.
  - Added a second redevelopment project at Sahakar Nagar, Chembur with 0.75 mn. sq. ft. saleable area.
  - Entered a joint venture agreement for 1.5 million sq. ft. saleable area at Undri, Pune.
  - A redevelopment project with approx. 95,000 sq. ft. saleable area in Malad, Mumbai.

## Business Highlights – Godrej Agrovet Limited (GAVL)

- Total Income and Operating Profit at ₹ 3101 crore and ₹ 155 crore; up by 26% and 22% respectively in FY 2012-13 over FY 2011-12.
- Animal Feed sales for FY 2012-13 increased by 33%.
- Oil Palm sales for FY 2012-13 increased by 23%.
- Agri inputs sales for FY 2012-13 increased by 17%.

**- ENDS -**

### About Godrej Industries Limited

Godrej Industries Ltd. is part of the Godrej group, one of the leading business groups in India and is in the businesses of Oleo-chemicals, surfactants, finance & investments and estate management. It has substantial interests in several industries including property development, oil palm plantation, animal feeds and agro-products, poultry, personal care and household care, etc., through its subsidiaries and associate companies.

For more information on the Company, please log on to [www.godrejinds.com](http://www.godrejinds.com)

### Disclaimer:

*"Some of the statements in this communication may be 'forward looking statements' within the meaning of applicable laws and regulations. Actual results might differ substantially from those expressed or implied. Important developments that could affect the Company's operations include changes in industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation and labour relations."*

Godrej Industries Limited  
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Vice-President (Finance)  
Godrej Industries Limited  
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e.mail : [cg.pinto@godrejinds.com](mailto:cg.pinto@godrejinds.com)  
website : [www.godrejinds.com](http://www.godrejinds.com)

Mr. Anoop Poojari  
Citigate Dewe Rogerson  
Tel No. +91 22 6645 1211 / 1218  
Fax No. +91 22 6645 1213  
e.mail : [anoop@cdr-india.com](mailto:anoop@cdr-india.com)  
[dipti@cdr-india.com](mailto:dipti@cdr-india.com)  
India