Godrej Industries Limited Regd. Office: Godrej One, Pirojshanagar,

Eastern Express Highway, Vikhroli (E), Mumbai 400079. India. Tel.: 91-22-2518 8010/8020/8030

Fax: 91-22-2518 8068/8063/8074 Website: www.godrejindustries.com

CIN: L24241MH1988PLC097781

Dated: August 12, 2022

To,

**BSE Limited** 

P. J. Towers, Dalal Street, Fort Mumbai – 400 001

Ref.: BSE Scrip Code No. "500164"

To,

National Stock Exchange of India Limited

Exchange Plaza, Bandra - Kurla Complex,

Bandra (East), Mumbai-400 051

Ref.: "GODREJIND"

**Debt Segment NSE:** 

NCD- GIL23 - ISIN: INE233A08022 NCD- GIL24 - ISIN: INE233A08030 NCD- GIL25- ISIN: INE233A08048 NCD-GIL28 - ISIN: INE233A08055

#### Sub.: Performance Update

The Board of Directors at its Meeting held today, i.e. on August 12, 2022, have approved the Unaudited Financial Results (Standalone and Consolidated) for the Quarter ended June 30, 2022. We enclose herewith the performance update of the Financial Results.

Kindly take the same on your record.

Thanking you,

Yours sincerely,

Godrej Industries Limited

Tejal Jariwala

**Company Secretary & Compliance Officer** 

(FCS 9817)

Encl.: A/a





# **Performance Update**

Q1 FY 2022-23

August, 12, 2022

### **DISCLAIMER**

"Some of the statements in this communication may be 'forward looking statements' within the meaning of applicable laws and regulations. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include changes in industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation and labour relations."

### PRESENTATION FLOW

- Results
  - Financial Highlights Consolidated
  - Segment Performance
- Business Performance
  - Performance highlights including Subsidiaries and Associates
- Other information

# FINANCIAL HIGHLIGHTS – CONSOLIDATED

# FINANCIAL HIGHLIGHTS - CONSOLIDATED

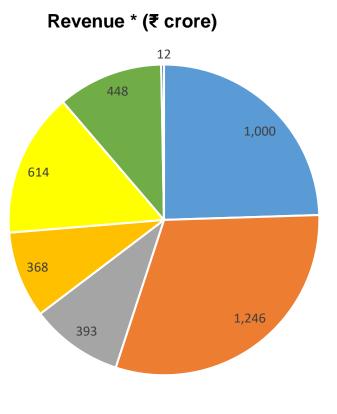
Particulars (₹crore)	Q1 FY 2022-23	Q1 FY 2021-22	% Growth
Total Income	4,242	3,101	37%
PBDIT *	578	434	33%
Depreciation	72	64	-
PBIT*	506	370	36%
Interest	188	134	-
Net Profit *#	204	139	47%

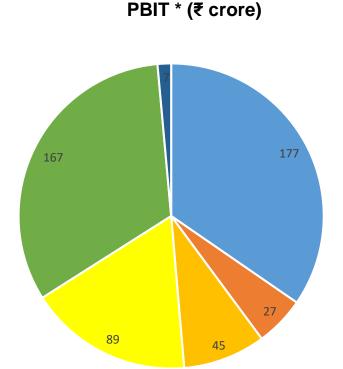
<sup>\*</sup> Including share of profit in associates & exceptional.

<sup>#</sup> With share of profit in associate companies, post reduction of non-controlling interest.



# SEGMENT-WISE CONTRIBUTION TO FINANCIALS: Q1 FY 2022-23







- CHEMIICAL \$
- DAIRY
- VEG OIL \$
- FINANCE & INVESTMENTS

- ANIMAL FEEDS
- CROP PROTECTION
- ESTATE & PROPERTY DEVELOPMENT

BUSINESS PERFORMANCE: Performance Highlights incl. subsidiaries, JVs and Associates

# CONSUMER (GCPL)

#### **Business and Financial Highlights for Q1 FY2022-23:**

- Consolidated sales grew by 8% year-on-year.
- Consolidated EBITDA declined by 13% year-on-year. (without one offs)
- Consolidated net profit declined by 16% year-on-year (without exceptional items and one offs).
- Category Review
  - Home Care: Home Care declined by 4%. GCPL delivered a soft performance in Household Insecticides, on the back of a high base and relatively muted season. Air Fresheners witnessed strong performance, led by an uptick in the category.
  - **Personal Care:** Personal Care grew by 25%. Personal Wash & Hygiene maintained its growth momentum, delivering double-digit sales growth. Hair Colour witnessed strong growth driven by category uptick. Godrej Expert Rich Crème continues to perform well and gain market share.



# CHEMICALS

### **Financial Highlights**

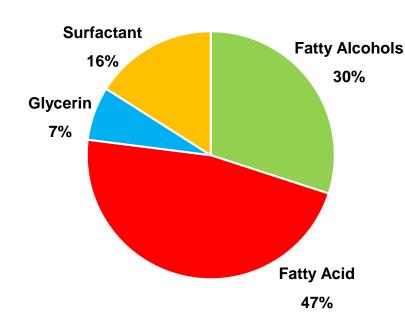
₹ crore	Q1 FY 22-23	Q1 FY 21-22
Revenue	1,000	621
PBIT	177	52

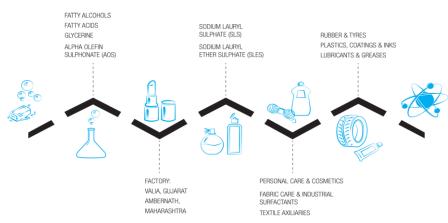
- Revenues for Q1FY23 increased by 61%
- PBIT for Q1FY23 increased by 241%
- Exports for Q1FY23 stood at ₹291 crore



GIL Chemicals received the prestigious Earth Care Award (Innovation in GHG emissions) by JSW and TOI.

#### **Product Portfolio Q1 FY 2022-23**





# REAL ESTATE

### Godrej Properties Limited (GPL) - Consolidated Financial Highlights:

₹ crore	Q1 FY23	Q1 FY22	
Total Income	375	232	
Net Profit after tax	46	17	

#### **Business & Sales Highlights for Q1 FY 2022-23**

- Q1 FY23 witnessed total booking value of ₹ 2,520 crore and total booking volume of 2.83 million sq. ft. as compared to total booking value of ₹ 497 crore and total booking volume of 0.77 million sq. ft. in Q1 FY22
- Added a new residential project in Nagpur with a saleable area of ~1.5 million sq. ft
- As a part of GPL's carbon sequestration projects, a new afforestation project has been commissioned to plant 3 lakh saplings on community land and on farmer's agricultural land in Ambejogai, Beed which has a potential to sequester 15,000 TCO2e annually.
- Received 9 awards in Q1 FY23.

# AGRI BUSINESS

### Godrej Agrovet Limited (GAVL) - Consolidated Financial Highlights

₹ crore	Q1 FY23	Q1FY22
Total Income	2,510	1,993
Net Profit after tax	83	106

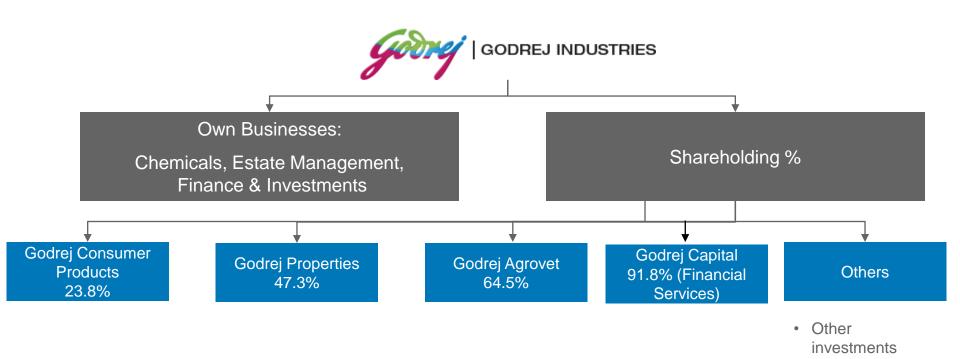
- Animal Feed: Strong year-on-year volume growth in Q1 FY23 driven by market share, segment revenue grew by 24.4%, however segment results were impacted albeit temporarily, by high cost inventories of key raw materials.
- Vegetable Oil: Segment revenues and segment results recorded significant growth driven by improvement in oil extraction ratio (OER) & oil prices. Segment results increased by 163% in Q1FY23 as compared to the corresponding quarter of the previous year.
- Crop Protection Business: In Q1FY23, Consolidated revenues stood at ₹ 368 crore as compared to ₹ 369 in the corresponding quarter of the previous year.
- Dairy: In Q1FY23 revenues stood at ₹393 crore a growth of 47.6% as compared to the corresponding quarter of the previous year.



**OTHER INFORMATION** 

### **GODREJ INDUSTRIES LIMITED**

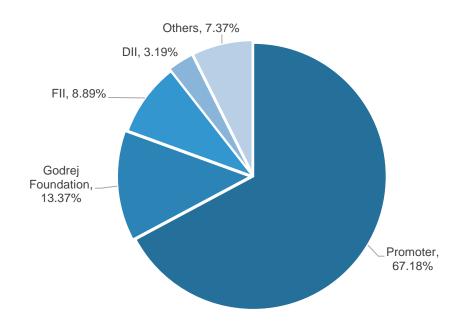
#### **CORPORATE STRUCTURE**

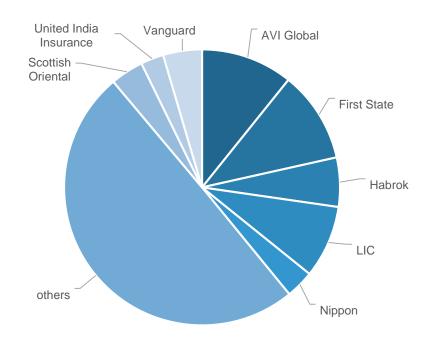


# SIGNIFICANT APPRECIATION IN INVESTMENT VALUE

Company	Business	Holding (%)	Investment at cost (₹ crore)	Market Value ^ of investment (₹ crore)
Godrej Consumer Products (GCPL)	FMCG, Personal and Household Care products	23.8%	1,366	18,389
Godrej Properties (GPL)	Real Estate and Property Development	47.3%	1761	15,567
Godrej Agrovet	Animal Feed, Agri- inputs, Poultry, Dairy & Oil Palm	64.5%	1008	6,286
Godrej Capital Ltd	Financial Services	91.8%	1494	
Godrej International	International Trading	100%	15	
Godrej International & Trading	International Trading & Investments	100%	4	
Others			19	
	Total		5,667	

# **SHAREHOLDING PATTERN AS ON JUNE 30, 2022**





Major Institutional Investors



THANK YOU FOR YOUR TIME AND CONSIDERATION