

Ref. No: HSCL / Stock-Ex/2017-18/047

Date: 3 August 2017

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Ref: Listing Code: 500184

BSE Limited

Department of Corporate Services

P. J. Towers, 25th Floor,

Dalal Street,

Mumbai- 400 001

Ref: Listing Code: HSCL

National Stock Exchange of India Ltd

Exchange Plaza, C-1, Block-G

Bandra Kurla Complex,

Bandra (E)

Mumbai- 400 051

Sub: Investor Presentation & Media Release

Dear Sir,

We are enclosing herewith:-

- 1. Investors presentation
- 2. Media Release

We request you to kindly take on record the same.

Yours faithfully,

For Himadri Speciality

Company Secretary

Chemical Ltd

FCS: 8148



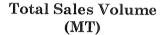
Himadri Speciality Chemical Ltd

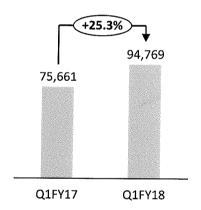
Impressive Growth with Sustainable Performance

Sales Volume of 94,769 MT; growth of 25% Y-o-Y EBITDA of Rs. 100 Crores; growth of 96% Y-o-Y PAT of Rs. 50 Crore; growth of 330% Y-o-Y

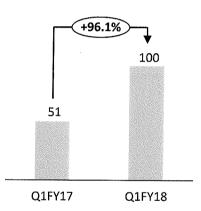
Release: 3rd August, 2017, Kolkata

Himadri Speciality Chemical Ltd, the largest vertically integrated Speciality Carbon Company. The Company is leader in products like Coal Tar Pitch with market share of 70% and Carbon Black with market share of 17%.

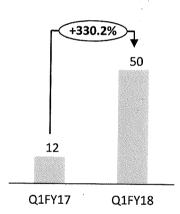




EBITDA (Rs. Crs)



PAT (Rs. Crs)



Robust Revenue Growth of 77% Y-o-Y :

- Increase in Volume
- Better Product Mix and Customer Mix

EBITDA Outpaced by 96% Y-o-Y:

- Increased contribution from Higher Margin Products
- EBITDA per MT increased by 56% Y-o-Y
- Higher Utilisation of Capacities and Operational Efficiencies

Net Profit increased by 330% Y-o-Y:

Interest cost reduced by Rs. 2 crores due to reduction in Debt



Commenting on the results and performance, Mr. Anurag Choudhary, CEO of Himadri Speciality Chemical Ltd said:

"Financial Year 2018 has started on a very good note. Your Company have delivered robust overall business performance. Our Product Mix is complemented with High Margin Products like Refined Naphthalene, SNF, Speciality Carbon Black and Future High Growth Pipeline product like Advance Carbon Material.

We cater to more than two third of the demand for Indian Graphite and Aluminium Industries. The future outlook in these industries looks very positive based on their plans to expand their capacities which in turn require Coal Tar Pitch as a key raw material. We are also expanding end markets for use of Carbon Black in niche applications which would not only increase demand but also increase profitability of this product. We will continue to focus on maintaining our leadership in our Core Products like Coal Tar Pitch and Carbon Black. We have also developed our next core products that find its applications in sunrise sectors. Our product Advance Carbon Material used for lithium-ion batteries has been appreciated by clients.

In the last few years, we had taken various initiatives like forward integration into high value products, customer alignment, better utilization of our assets and channelling the resources towards Innovation to build your Company to Last.

We have already started receiving the benefits of our efforts to innovate in products and bring efficiencies in system. All our divisions are showing Profitable Growth. We have delivered robust and sustainable performance in this quarter with an increase in EBITDA of 96% and Profits by 330%.

Moving forward, we reiterate our Confidence in our ability to Company's delivery of Outstanding Performance and increased Shareholders Value.