

Ref. No: HSCL / Stock-Ex/2022-23/67

Date: 31/10/2022

E-mail: monika@himadri.com

Ref: Listing Code: 500184Ref: Listing Code: HSCLBSE LimitedNational Stock Exchange of India LtdDepartment of Corporate ServicesExchange Plaza, C-1, Block-GP. J. Towers, 25th Floor,Bandra Kurla Complex,Dalal Street,Bandra (E)Mumbai- 400 001Mumbai- 400 051

Sub: Investor Presentation and Media Release

We are enclosing herewith:-

1. Investors presentation

2. Media/Press Release

We request you to kindly take on record the same.

Thanking You,

Yours faithfully, For Himadri Speciality Chemical Ltd

(Company Secretary & Compliance Officer) ACS: 29322



Himadri Speciality Chemical Ltd





Safe Harbor



This presentation and the accompanying slides (the "Presentation"), which have been prepared by **Himadri Speciality Chemical Ltd** (the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.

Growing Present, Promising Future







Transformation Unfolds: From
Growing Carbon Value Chain to
Promising Mobility and Energy Storage
Opportunity



We will address substantial part of the critical raw material requirements of Lithium-Ion Batteries

Faster Growth in Core Business through Value-added products





Coal Tar Pitch

Developed specialized pitch – one of the very few global manufacturers and Improved life of anodes through continuous process improvements



Carbon Black

Launched a series of application-specific speciality blacks with superior performance parameters which finds application in fibres, semicon cables, engineering plastics, inks and several other specialised applications. Also developed food grade carbon black



Advanced Carbon Materials

Developed technology to manufacture anode material for Lithium-ion Batteries, thereby entering the select club of very few companies globally to do so



SNF & PCE

Developed application-specific SNF for non-construction segment (agrochemicals, gypsum and latex) and next-generation products in PCE.



Our Core Business will continue to deliver strong growth



In-house R&D team enabled
Himadri to forward integrate
and regularly launch new
specialised products as well as
improve the quality of the
existing products significantly

Growth Trajectory in Core Business Continues





Record Revenues in Q2FY23

Record revenues achieved in Q2FY23 of Rs. 1059 Crs



Significant jump in EBITDA

EBITDA jumped by 177% to Rs. 95 Crores in Q2FY23



Significant jump in *PBT

PBT jumped by 348% to Rs. 66 Crores in Q2FY23



Transformation Unfolds





Portfolio of Few Products

2010

- » Coal tar pitch Binder grade
- » Coal tar pitch Impregnating
- » Carbon Black
- » Advanced Carbon Material
- » Naphthalene
- » SNF
- » C. B. Oil

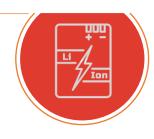


From Growing Carbon Value Chain to Promising Mobility and Energy Storage Opportunity

2011 to 2021

- Aluminium Grade Pitch
- » Graphite Grade Binder Pitch
- » Graphite Grade Zero QI (Quinolene Insoluble) coal tar impregnated pitch
- » Advance Carbon Material for Lithium-ion Batteries
- » Special Pitch
- » Naphthalene
- Refined Naphthalene
- » Light Creosote Oils

- Heavy Creosote Oils
- » Anthracene Oil/Carbon Black Oil/ CT Oil
- > SNF
- » PCE
- » Carbon Black
- Speciality Carbon Black
- Himcoat enamel
- » Himcoat Primer-B
- Himtape
- » Himwrap



Promising Growth Opportunity

Products forming the critical raw materials for Lithium-Ion Batteries to be included in the portfolio





2022 onwards

Sustainable business model is the key





More than **90% of the power requirement** being met by inhouse generated clean and green power



Strict Control Measures against Air, Water, Solid or Noise Pollution



No Water Discharge from Plants



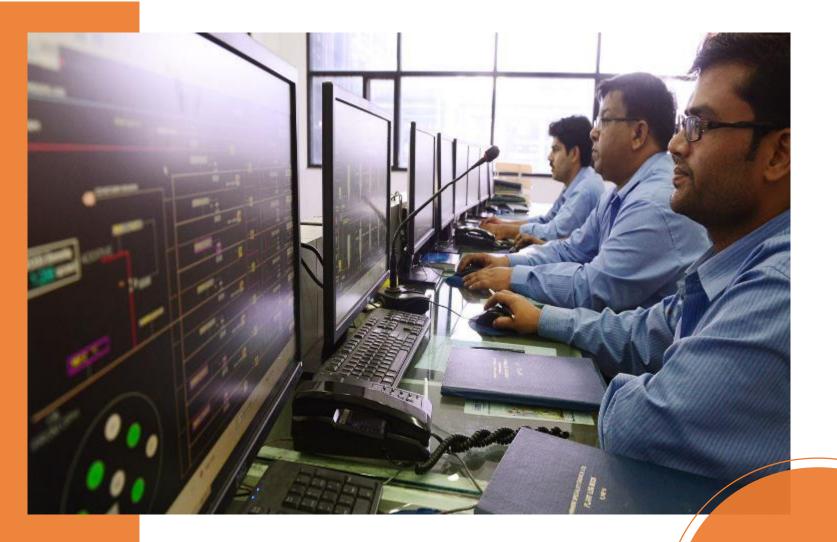
Energy Conservation

- Waste Heat Recovery System
- Energy savings through Water Conservation
- Process Re-engineering

Addressing the need for a green, long-term EV and renewable energy solution by providing critical raw material





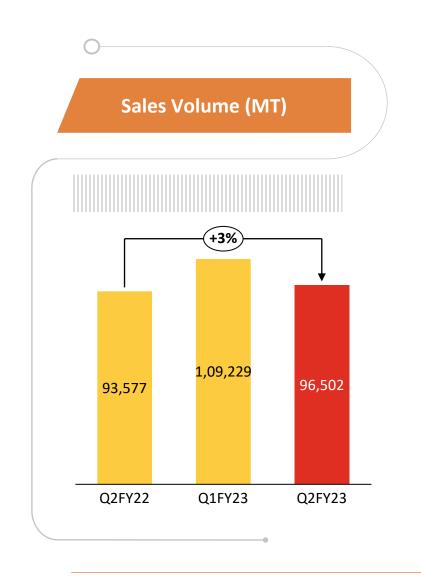


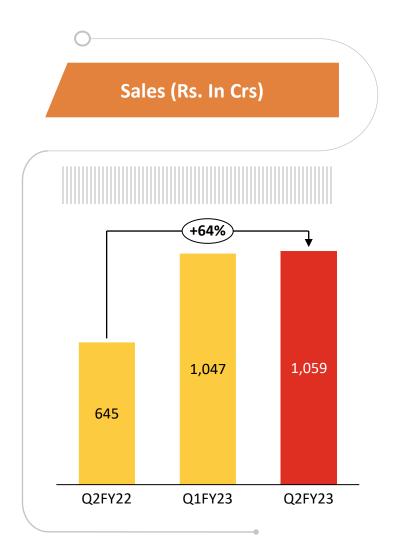
Financial Performance

Performance in Q2FY23

Highest ever quarterly sales recorded in Q2FY23

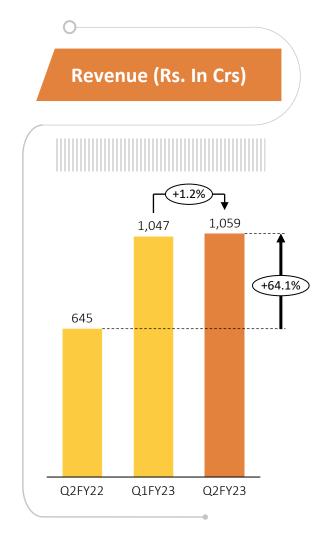


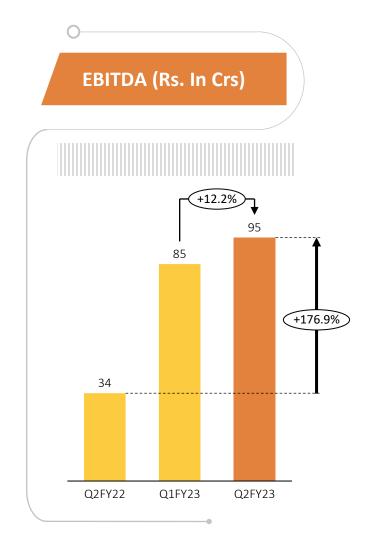


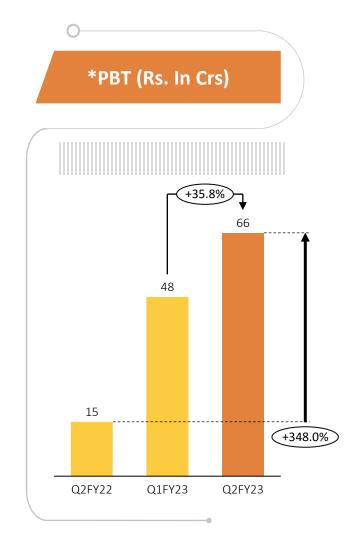


Strong profitability recorded in Q2FY23









Capital Disciplined Balance Sheet



Net Debt (Rs. In Crs) & Net Debt to Equity

Net Debt / Equity 0.26X

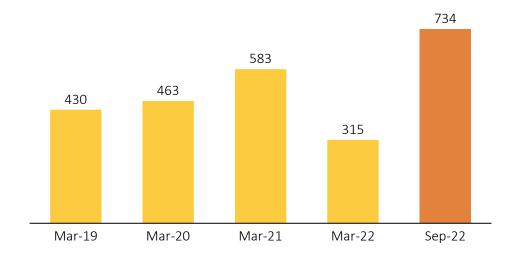
0.28X

0.34X

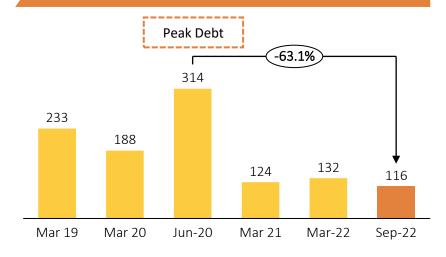
0.17X

0.36X

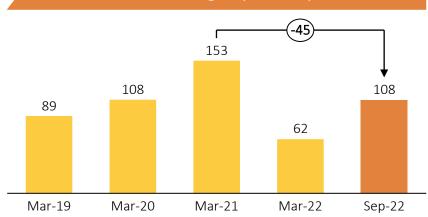
Increase in debt is due to higher requirement of Working Capital



Long Term Borrowings (Rs. In Crs)



Net Working Capital Days



Standalone P&L – Q2FY23



Particulars (In Rs. Crs)	Q2FY23	Q2FY22	Y-o-Y	Q1FY23	Q-o-Q	H1FY23	H1FY22	Y-o-Y
Net Revenue From Operations	1,058.91	645.28	64.10%	1,046.64	1.17%	2,105.55	1,185.03	77.68%
Cost of Materials Consumed	830.03	515.74		831.66		1,661.69	939.64	
Gross Profit	228.88	129.54	76.69%	214.98	6.47%	443.86	245.39	80.88%
Employee Benefits Expense	25.78	21.76		22.81		48.59	39.63	
Other Expenses	107.74	73.35		107.17		214.91	134.53	
EBITDA	95.36	34.43	176.97%	85.00	12.19%	180.36	71.23	153.21%
Other Income	8.19	2.51		1.56		9.75	3.74	
Foreign Exchange Fluctuation (Loss)/Gain	-5.54	-3.46		-13.63		-19.17	-3.72	
Depreciation and Amortization Expense	12.54	11.37		12.06		24.60	22.67	
EBIT	85.47	22.11	286.57%	60.87	40.41%	146.34	48.58	201.24%
Finance Costs	19.93	7.48		12.60		32.53	15.32	
Exceptional Items	-30.00	0.00		0.00		-30.00	0.00	
Profit / (Loss) Before Tax	35.54	14.63	142.93%	48.27	-26.37%	83.81	33.26	151.98%
Tax Expenses	6.41	2.94		9.34		15.75	5.83	
Profit / (Loss) for the year	29.13	11.69	149.19%	38.93	-25.17%	68.06	27.43	148.12%
Other Comprehensive Income	44.06	-6.14		-16.07		27.99	11.00	
Total Comprehensive Income for the year	73.19	5.55	1218.74%	22.86	200.17%	96.05	38.43	149.93%

Consolidated P&L – Q2FY23



Particulars (In Rs. Crs)	Q2FY23	Q2FY22	Y-o-Y	Q1FY23	Q-o-Q	H1FY23	H1FY22	Y-o-Y
Net Revenue From Operations	1,058.91	645.29	64.10%	1,046.64	1.17%	2,105.55	1,185.04	77.68%
Cost of Materials Consumed	822.2	516.67		831.02		1,653.22	940.63	
Gross Profit	236.71	128.62	84.04%	215.62	9.78%	452.33	244.41	85.07%
Employee Benefits Expense	25.92	21.91		22.95		48.87	39.91	
Other Expenses	108.11	73.65		107.44		215.55	135.52	
EBITDA	102.68	33.06	210.59%	85.23	20.47%	187.91	68.98	172.41%
Other Income	8.19	2.52		1.56		9.75	3.74	
Foreign Exchange Fluctuation (Loss)/Gain	-5.54	-3.42		-13.63		-19.17	-3.31	
Depreciation and Amortization Expense	13.07	12.08		12.61		25.68	24.1	
EBIT	92.26	20.08	359.46%	60.55	52.37%	152.81	45.31	237.25%
Finance Costs	19.97	7.79		12.65		32.62	15.68	
Exceptional Items	-30.00	0		0		-30	0	
Profit / (Loss) Before Tax	42.29	12.29	244.10%	47.9	-11.71%	90.19	29.63	204.39%
Tax Expenses	6.41	2.93		9.34		15.75	5.82	
Profit / (Loss) for the year	35.88	9.36	283.33%	38.56	-6.95%	74.44	23.81	212.64%
Other Comprehensive Income	34.34	-6.25		-15.89		18.45	13.72	
Total Comprehensive Income for the year	70.22	3.11	2157.88%	22.67	209.75%	92.89	37.53	147.51%

Standalone Balance Sheet



Particulars (in Rs. Crs.)	Sep' 22	Mar'22
ASSETS		
Non-Current Assets	1,748.07	1,720.50
Property, Plant and Equipment	1435.93	1456.38
Capital work-in-progress	85.51	76.55
Right of use Assets	21.01	23.28
Intangible Assets	0.86	0.67
Financial Assets		
(i) Investments	149.11	113.32
(ii) Trade Receivables	10.06	10.04
(iii) Loans	1.00	1.00
(iv) Other Financial Assets	20.53	19.22
Non-Current Tax Assets (net)	9.15	7.37
Other Non-Current Assets	14.91	12.67
Current Assets	2129.66	1662.88
Inventories	738.57	772.40
Financial Assets		
(ii) Trade Receivables	615.79	505.03
(iii) Cash and Cash Equivalents	262.07	171.29
(iv) Bank Balances other than (iii) above	311.43	91.63
(v) Loans	1.55	1.71
(vi) Other Financial Assets	14.75	12.57
Other Current Assets	185.50	108.25
TOTAL	3877.73	3383.38

		Him
Particulars (in Rs. Crs.)	Sep' 22	Mar'21
EQUITY AND LIABILITIES		
EQUITY	2,019.12	1,803.78
Equity Share Capital	41.93	41.90
Other Equity	1,977.19	1,761.88
Non-current liabilities	159.41	172.52
Financial Liabilities		
(i) Borrowings	70.75	93.17
(ii) Lease Liabilities	1.42	1.60
(iii) Other Financial Liabilities	0.26	0.26
Provisions	4.53	4.33
Deferred Tax Liabilities (net)	82.45	73.16
Current liabilities	1,699.20	1,407.08
Financial liabilities		
(i) Borrowings	1,240.66	485.21
(ii) Trade Payables	145.19	774.28
(iii) Lease Liabilities	1.01	1.89
(iv) Derivatives	0.00	11.30
(v) Other Financial Liabilities	36.04	63.05
Other Current Liabilities	274.29	69.74
Provisions	2.01	1.61

3,877.73

TOTAL

3,383.38

Consolidated Balance Sheet



Particulars (in Rs. Crs.)	Sep' 22	Mar'22
ASSETS		
Non-Current Assets	1,809.51	1,785.70
Property, Plant and Equipment	1490.54	1514.04
Capital work-in-progress	85.51	76.55
Right of use Assets	27.84	30.82
Intangible Assets	0.86	0.67
Financial Assets		
(i) Investments	149.11	113.32
(ii) Trade Receivables	10.06	10.04
(iii) Loans	1.00	1.00
(iv) Other Financial Assets	20.53	19.22
Non-Current Tax Assets (net)	9.15	7.37
Other Non-Current Assets	14.91	12.67
Current Assets	2,133.77	1,668.13
Inventories	736.76	771.51
Financial Assets		
(ii) Trade Receivables	615.79	505.03
(iii) Cash and Cash Equivalents	276.01	173.38
(iv) Bank Balances other than (iii) above	311.43	91.63
(v) Loans	1.86	2.26
(vi) Other Financial Assets	14.75	12.57
Other Current Assets	177.17	111.75
TOTAL	3,943.28	3,453.83

Particulars (in Rs. Crs.)	Sep'22	Mar'22
EQUITY AND LIABILITIES		
EQUITY	2,077.12	1,864.95
Equity Share Capital	41.93	41.90
Other Equity	2,037.86	1,825.74
Total Equity attributable to the equity holders of the Co.	2,079.79	1,867.64
Non-Controlling Interest	-2.67	-2.69

Non-current liabilities	162.99	176.51
Financial Liabilities		
(i) Borrowings	70.75	93.17
(ii) Lease Liabilities	5.00	5.59
(iii) Other Financial Liabilities	0.26	0.26
Provisions	4.53	4.33
Deferred Tax Liabilities (net)	82.45	73.16
Current liabilities	1,703.17	1,412.37
Financial liabilities		
(i) Borrowings	1,240.66	485.21
(ii) Trade Payables	148.21	778.59
(iii) Lease Liabilities	1.90	2.82
(iv) Derivatives	0.00	11.30
(iv) Other Financial Liabilities	36.09	63.09
Other Current Liabilities	274.29	69.74
Provisions	2.01	1.61
Current Tax Liabilities	0.01	0.01
TOTAL	3,943.28	3,453.83

Cash Flow Statement



Doubles (Do. Cus.)	Stan	dalone	Consolidated	
Particulars (Rs. Crs.)	Sep-22	Sep-21	Sep-22	Sep-21
Profit Before Tax	83.81	33.26	90.19	29.63
Adjustments for: Non-Cash Items / Other Investment or Financial Items	74.22	39.12	68.55	40.98
Operating profit before working capital changes	158.03	72.38	158.74	70.61
Changes in working capital	-583.75	16.37	-572.27	38.44
Cash generated from/ (used in) Operations	-425.72	88.75	-413.55	109.05
Direct taxes paid (net of refund)	-16.40	-8.15	-16.4	-8.15
Net Cash generated from/ (used in) operating activities (A)	-442.12	80.60	-429.93	100.90
Net Cash generated from/ (used in) Investing Activities (B)	-268.00	67.59	-268.00	67.59
Net Cash generated from/ (used in) financing activities(C)	800.86	-61.34	800.52	-61.91
Net Increase in Cash and Cash equivalents	90.74	86.85	102.59	106.58





Business Overview

Integrated Business Model

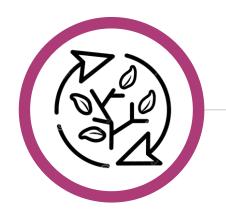
Our Ethos - "We Care, We Innovate"





Innovation

Innovations: To deliver value-added products across segments



Sustainability

Sustainable business model: We care for the Environment



Employee Care

Employees: Our most valuable assets

Current Product Portfolio



Coal Tar Pitch



Carbon Black



Speciality Carbon Black



Refined Naphthalene



Advance Carbon Material



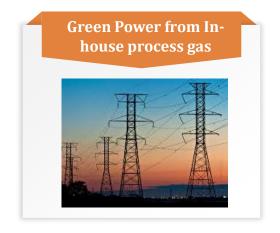
SNF



Specialty Oils



Power



Strong Research & Development



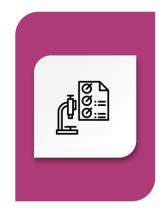
World Class Laboratory



An Innovation Mindset



Continuous R&D



Techno-Commercial Team



Global Knowledge Bank



New brands introduced with multiple grades catering to different application segments of Speciality Carbon Black

Continuous working on reducing energy consumption in certain processes

Working towards
Increasing productivity
of certain grades through
debottlenecking/ new
techniques & processes

Manufactured speciality chemicals at **'Zero Discharge'** world-class facilities across India

Applications across Industries





Paints, Plastic & Fibre



Graphite Electrodes



Anti Corrosive Material



Defence



Construction Chemical



Aluminium



Lithium – Ion Batteries



Infrastructure



Rubber Industries



Wood Preservative Oils



Power



Specialized Products

Marquee Clients across Industries







































































Future Strategy



Unparalleled access to growth opportunities



High Value Product Pipeline

Right Capacity

Strong Clientele

Product Leadership

Strong R&D

Strategic Location

Diversified End Markets Global Management Team

Cutting Edge Technologies

Contact Details:





Company:

Himadri Speciality Chemical Ltd

CIN: L27106WB1987PLC042756

Mr. Somesh Satnalika
VP Strategy & Business Development

Email: ssatnalika@himadri.com

www.himadri.com

Investor Relations Advisors:



Ms. Payal Dave: +91 9819916314 payal.dave@linkintime.co.in

Ms. Rasika Sawant: +91 9594457518 rasika.sawant@linkintime.co.in

www.orientcap.com



Himadri Speciality Chemical Ltd

Revenues increased by 64% to Rs. 1059 Crs in Q2FY23

EBITDA increased by 177% to Rs. 95 Crs in Q2FY23 PBT increased by 348 % to Rs. 66 Crs in Q2FY23

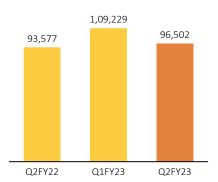
Net Debt to Equity at 0.36X

Investor Release: 29th October 2022, Kolkata

Himadri Speciality Chemical Limited reported results for the quarter and half year ended 30th September 2022.

Growth Trajectory in Core Business Continues

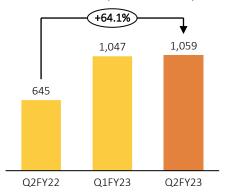
Sales Volume (MT)



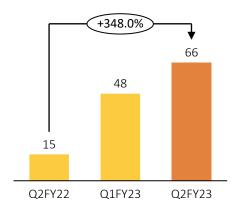
EBITDA (In Rs. Crs)



Revenue (In Rs. Crs)



PBT (In Rs. Crs)



^{*}PBT is before exceptional item



Commenting on the results and performance, Mr. Anurag Choudhary, CMD of Himadri Speciality Chemical Ltd said:

"This was another quarter of excellence at Himadri Specialty Chemicals Limited which is undergoing a transformation. During this quarter, we successfully launched new grades of specialty carbon blacks. We have a portfolio of differentiated products that will be used in Electric Vehicles (EVs) and Energy Storage Solutions markets, which are expected to grow by double digits over the next decade. Himadri will address substantial part of the critical raw material requirements of Lithium-Ion Batteries in future as we unfold our plans in these business segment.

Our core businesses have also reported strong results in the last quarter. Revenues have increased by 64%, EBITDA by 177% and PBT before exceptional items has increased by 348% as against the same quarter in the last year. This gives us great confidence in the strength of the business model that we have developed over the years.

We are steadily progressing towards achieving our set goals by strengthening our balance sheet. In the last two and half years, we have significantly reduced our long-term debt. Working Capital requirements of the business has increased; however, working capital days have reduced from 153 days in FY21 to 108 days in the current quarter. We are constantly working to reduce further in the ensuing quarters.

Sound Financial health of our company will help us undertake future expansions in the high growth segments. The demand for our products in the core businesses continues to remain strong and the outlook is extremely positive. We believe with increased enquiries for our products in EV segment will help us deliver accelerated performance in the next few years.

We remain confident of our growth potential and business opportunities that each of our business segments has and are very optimistic about our growth story."



About Himadri Speciality Chemical Ltd

Himadri Speciality Chemical Ltd ("Himadri Speciality") was established in 1987, is a leading Carbon corporation with one-of-its-kind vertical integration in the world with headquarters in Kolkata, West Bengal.

The Company is a market leader and significant market player in multiple product segments like Coal Tar Pitch, Carbon Black, Naphthalene and Refined Naphthalene, SNF, Speciality Oils, etc. In the last few years, Himadri Speciality has diversified its product portfolio by way of forward integration which includes advance carbon material and other value added speciality products. The Company has 8 'Zero Discharge' World Class Manufacturing Facilities across India & China. The Company has developed a strong and experienced R&D team with international experts, its R&D unit is situated at Mahistikry, West Bengal which is recognized by Government of India.

Safe Harbor Statement

Any forward-looking statements about expected future events, financial and operating results of the Company are based on certain assumptions which the Company does not guarantee the fulfilment of. These statements are subject to risks and uncertainties. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include a downtrend in the industry, global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, technological changes, investment and business income, cash flow projections, interest, and other costs. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

Contact Details

Company: Investor Relations:

Himadri Speciality Chemical Ltd



CIN: L27106WB1987PLC042756 (a division of LinkIntime)

Mr. Somesh Satnalika Ms. Payal Dave

VP Strategy & Business Development Email: payal.dave@linkintime.co.in

Email: ssatnalika@himadri.com

<u>www.himadri.com</u> <u>www.orientcap.com</u>

3