

Press Release

HCC turnover up 13.6% at Rs 1,358.3 crore in Q4 2016-17

Order book at Rs 20,390 crore – 12.5% higher over previous fiscal

Mumbai: May 04, 2017: HCC net profit for Q4 2016-17 is at Rs 20.9 crore versus Rs 21.81 crore and turnover for Q4 2016-17 is at Rs 1,358.3 crore versus Rs 1,196.0 crore in the same period last year. The financial numbers for this year and previous years reflect the recently introduced Indian Accounting Standard (Ind As) and are comparable. The company secured seven new orders worth Rs 5,375 crore in the FY 2016-17 and is the lowest bidder in projects worth Rs 2,804 crore. Excluding L1 bids, the order book has grown to Rs 20,390 crore from Rs 18,123 crore last year.

Financial highlights:

Audited standalone results for Q4 2016-17 vs Q4 2015-16

- Turnover at Rs 1,358.3 crore vs Rs 1,196.0 crore
- Net Profit of Rs 20.9 crore vs Rs 21.8 crore
- EBITDA at Rs 224.1 crore vs Rs 209.8 crore
- EBITDA margins at 16.5% vs 17.5%

Audited standalone results for FY 2016-17 vs previous fiscal

- Turnover of Rs 4,195.9 crore vs Rs 4,190.9 crore
- Net Profit of Rs 59.4 crore vs Rs 94.8 crore
- EBITDA at Rs 753.6 crore vs Rs 808.4 crore
- EBITDA margins at 18% vs 19.3%
- Order book at Rs 20,390 crore, excluding L1 bids worth Rs 2,804 crore

Ajit Gulabchand, Chairman & Managing Director said, "We are gradually rebuilding this business into a sustainable and profitable one with ample liquidity for growth opportunities which will manifest itself in financial performance. With the improved investment climate and the government impetus on infrastructure, we firmly believe that HCC has a huge opportunity to attain robust growth. The improved order book of HCC will certainly help raise our turnover and arbitration award receivables will reduce interest cost in the coming quarters. Presently, we as a company are more agile, competitive and poised to leverage on the emerging opportunities in the Indian infrastructure space."

Pursuant to the recent Cabinet order on arbitration awards, HCC is in receipt of letters from government agencies for release of Rs 1,882 crore. Of these, Rs 380 crore has already been received and the balance Rs 1,502 crore is expected shortly.

Performance of HCC subsidiaries:

Steiner AG: In FY 2016-17, Steiner AG has registered a revenue of CHF 820.6 million (Rs 5,580.2 crore) compared to CHF 636.8 million (Rs 4,256 crore) in the previous year. The net profit stood at CHF 3.2 million (Rs 21.7 crore) compared to loss of CHF 0.98 million (Rs 7 crore) in the previous year. The company secured fresh orders worth CHF 927 million (Rs 5,977 crore). The order backlog was CHF 1.43 billion (Rs 9,200 crore) at the end of the year. Further, the company has secured orders for over CHF 700 million (Rs 4,515.7 crore), where contracts are yet to be signed.

HCC Concessions Ltd: Farakka Raiganj Highways Ltd achieved commercial operations in October 2016. Toll collection has averaged Rs 47 lakhs daily which will increase to Rs 80 lakhs at FCOD.

Daily collection for Bahrampore Farakka Highways Ltd has been Rs 37 lakh with impressive traffic growth despite the temporary impact of demonetization. Badarpur Faridabad Tollway Ltd (BFTL) has notified the NHAI of a Political Force Majeure event due to the imposition of Environment Compensation Charges by the Supreme Court, effectively halting commercial traffic entry into Delhi. BFTL is evaluating amicable foreclosure options with the NHAI. Similarly, Raiganj Dalkhola Highway Ltd is contemplating amicable foreclosure as well, given the impact of 6 year land delay on the project.

Lavasa Corporation Ltd: Lavasa city continues to be a popular tourist destination. The tourist footfall in FY 2016-17 was 890,000. Since the stoppage of work order by the then Union government in 2010 and a prolonged slowdown in the sector, Lavasa has been working with its lenders to recapitalize the project for long term success.

About HCC:

HCC is a business group of global scale developing and building responsible infrastructure through next practices. With an engineering heritage of nearly 100 years, HCC has executed a majority of India's landmark infrastructure projects, having constructed 25% of India's Hydel Power generation and over 65% of India's Nuclear Power generation capacities, over 3,800 lane km of Expressways and Highways, more than 320 km of complex Tunnelling and over 365 Bridges. Today, HCC Ltd. serves the infrastructure sectors of Transportation, Power and Water. HCC is also developing Lavasa City, a planned hill city and one of India's largest urban development and management initiatives. The HCC Group, with a group turnover of Rs 9,867 crore, comprises of HCC Ltd, HCC Infrastructure Co. Ltd, Lavasa Corporation Ltd and Steiner AG in Switzerland.

For further information:

Sandeep Sawant Hindustan Construction Company Ltd +91 22 2575 1000, Mobile: +91 98339 92874

Email: sandeep.sawant@hccindia.com