

NEAPS/BSE ONLINE

19th October, 2025

**The Corporate Relationship Department
BSE Limited**

Phiroze Jeejeebhoy Towers,
1st Floor, New Trading Ring,
Rotunda, Dalal Street,
Mumbai - 400 001
(BSE Scrip Code: 500187)

Listing Department

National Stock Exchange of India Limited

Plot No. C-1, Block-G,
Exchange Plaza, 5th Floor,
Bandra Kurla Complex,
Bandra (E), Mumbai - 400 051
(NSE Symbol: AGI)

Dear Sir/Madam,

Sub: Financial Result Presentation for the second quarter and half year ended 30.09.2025

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of Financial Result Presentation on the Un-Audited Standalone and Consolidated Financial Results of the Company for the second quarter and half year ended 30th September, 2025.

The aforesaid presentation will also be available on the website of the Company i.e. www.agigreenpac.com.

You are requested to take the enclosed document on records.

For **AGI Greenpac Limited**

(Ompal)

Company Secretary & Compliance Officer

Address: 301-302, 3rd Floor, Park Centra, Sector-30, Gurugram-122001

Membership No.: A30926

Encl.: As above

AGI Greenpac Ltd

Corporate Office: 301-302, 3rd Floor, Park Centra, Sector-30, NH 8, Gurugram, Haryana-122 001, India. T: +91 124 477 9200

Registered Office: 2, Red Cross Place, Kolkata-700001, West Bengal, India. T: +91 33-22487407/5668 hsilinvestors@hsilgroup.com | www.agigreenpac.com
| CIN: L51433WB1960PLC024539

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AGI Plastek Office: AGI glaspac Premises, Glass Factory Road, Off Motinagar, Borabanda, Hyderabad-500018, India. T: +91 40-2383 1771(5lines), M: sales@gpoly.in

AGI CloZures Office: Sy.No.208 to 218, Sitarampur, Isnapur, Patancheru, Telangana- 502307, India. T: +91-8455-225511, M: info@agiclozures.com

AGI Greenpac Limited

Earnings Presentation
Q2 FY 2025-26

Get. Set. Grow.



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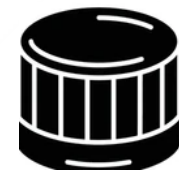
What We Do..

Our Businesses: India's Most Profitable Glass Packaging Leader



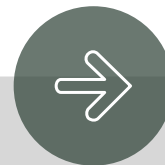
Glass Containers

3 state of the art manufacturing plants, serving marquee global and Indian brands



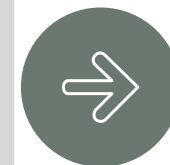
Security Caps and Closures

Automated, cutting-edge facility addressing the growing issue of counterfeiting

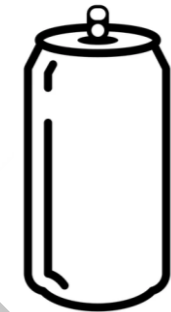


Pet Bottles and Products

Offering a full spectrum of PET bottles and products for various industries such as FMCG & personal care



New Diversified Portfolio



Aluminum Cans

Entering into high-potential aluminum can market, leveraging our strong synergies with our glass packaging business in alcohol and F&B segments.

Our Growth Journey

	1981	Acquired Associated Glass Industries <i>Forayed into container glass business</i>
	2011	Acquired Garden Polymer <i>Diversified into PET bottles business</i>
	2012	Greenfield Plant at Bhongir <i>Expanded container glass capacity</i>
	2018	Launched Closure business <i>Commenced security caps and closures business</i>
	2019..2022	Undertook Scheme of Arrangements <i>Created focused packaging products entity</i>
	2023	Ventured into specialty glass <i>Catering to perfumery and cosmetic market</i>
	2025	Announced 500 TPD Greenfield Plant <i>To address northern and central India</i>
	2025	Foray into high-growth aluminum can segment <i>Strong synergies with our glass packaging business</i>

Our Foundation: Mission, Vision, Aspiration & Values

Our Mission

To provide innovative and eco-friendly glass packaging solutions



Our Vision

To be the most preferred glass company
- Creating value for customers and stakeholders



Our Aspiration

Comprehensive product portfolio
- Address the needs of liquid packaging market

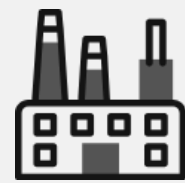


Our Values

Guided by integrity, passion, customer focus, innovation & respect for all



Our Capabilities



Manufacturing facilities

Glass Packaging

- Container glass facility *
 - 740 tonnes per day
Sanathnagar, Telangana
 - 1,100 tonnes per day
Bhongir, Telangana
- Specialty glass facility #
 - 160 tonnes per day
Bhongir, Telangana

Caps and closures

- 1,154 million pieces per annum
(large and small caps)
Sangareddy, Telangana

Plastic Packaging

- ~12,000 tonnes per annum
 - Dharward, Karnatka
 - Sangareddy, Telangana
 - Selaqui, Uttarakhand

*To be increased to 1,900 TPD by March, 2026

#To be enhanced to 200 TPD by March, 2026



Industries served

Beverages
Liquor
Wine
Beer
Pharmaceuticals
Cosmetic
Personal care
Hospitality

Liquor
Spirits
Pharmaceuticals
Cosmetics

Beverages
Liquor and Beer
Wine
Pharmaceuticals
Cosmetic and Personal care
Hospitality
FMCG and Dairy



Products

Whisky & spirits
Wine & beer
Soft drink
Medicine & vials
Chemicals
Water
Food Jars
Cosmetics
Nail polish & perfume
Face creams & foundation
Candle jar

Security caps
and closures

PET bottles
High Density Polyethylene
bottles
Polypropylene products

Our Products & Services



Glass packaging solutions for diverse needs

With five advanced glass furnaces, we consistently supply a wide range of containers in flint, amber, green, and other colors, effectively fulfilling the diverse year-round demands of our large customer base



Wide-Ranging Glass Container Sizes

Our extensive product line features glass containers from tiny 2.5 ml pharmaceutical bottles to large 5-liter jars for chemicals and food, serving diverse applications across numerous industries



Sustainability Tailored to Client Needs

To enhance sustainability, we have increased recycled glass use in production, lowering our environmental footprint and supporting our clients' green objectives & building efficiency



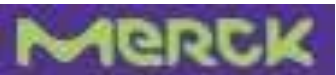
Enhanced Branding

Advanced facilities offer diverse glass designs, embossing, and colors, providing clients with unique, eye-catching packaging for enhanced branding and marketing

Our Offerings



500+ Diversified Institutional Clients across Industries

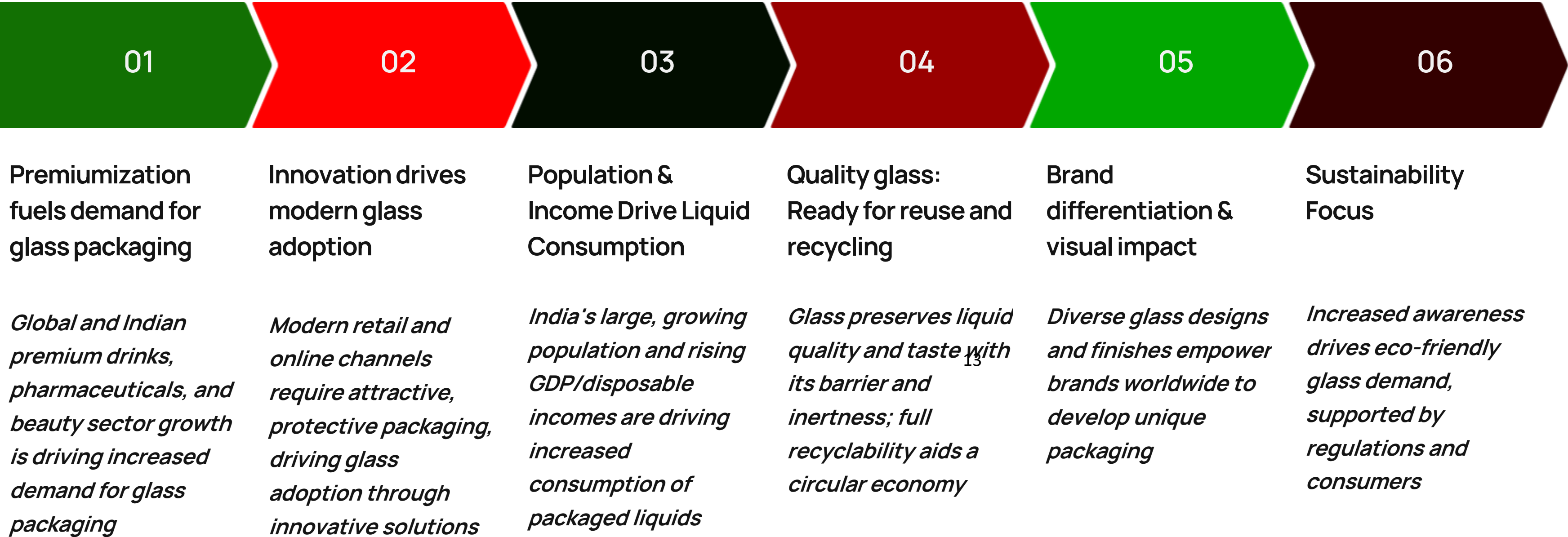
							
							
							
							
							

Our Customers' Brands

The Competitive Advantage We Leverage

Market Opportunity: Glass Packaging Product

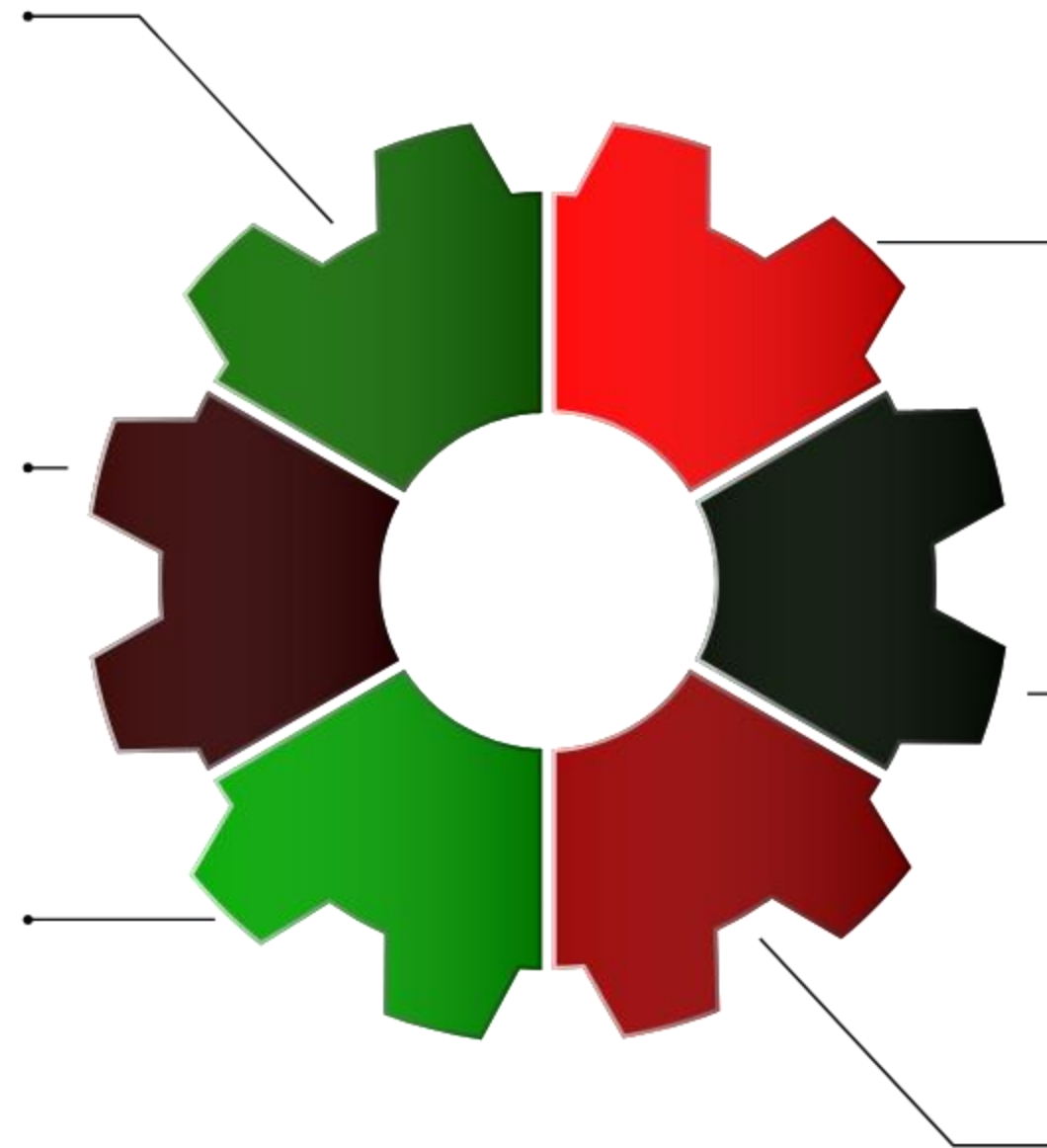


Competitive Edge of Leading Glass Players

Customer relationships built over decades of partnership

Economies of Scale: Loading of capacity to achieve breakeven

Learning curve process for achieving production efficiency



High lead time and switching cost to acquire customers by new entrant

High capital-intensive business requiring one cycle before generating profitable results

ESG and Governance requirements before selection by new customers

We Are Making Great Strides



Enhancing leadership

We are now the leading Indian container glass packaging solution provider



Building scale

*Three advanced plants offer a large 2,000 * TPD container glass capacity, well-serving India's growing needs*



Marque customers

Our clientele includes top global and Indian brands across liquor, personal care, food, beverages, and pharma



Fast forward - sustainability

Environmentally responsible growth is key: over 40% cullet use, 10% energy reduction / ton (5 years), and 20% water recycling highlight our commitment



Commitment to efficiency

We consistently strive for enhanced efficiency across all operational aspects and processes within our organization



Capitalising on high growth sector

Strategically located in India's fast-growing market, we are also expanding into value-added international segments

* To be enhanced to 2,100 TPD by March, 2026

Strategic Focus on Value Added Products

~23%

Contribution to Revenue



Cosmetics and Perfumery

Bespoke glass solutions tailored to the beauty industry, offering unique designs, colors, and finishes for cosmetics and fragrances



Premium Alcoholic Beverages

Distinctive and high-quality wine, beer and whisky bottles crafted to enhance the perceived value and sophistication



Pharmaceutical

High-precision vials, ampoules, and bottles manufactured to meet stringent regulatory requirements and ensure product safety



Security Caps & Closures

Advanced and functional closures providing security, ease of use, and brand differentiation across various product lines

Expanding Our Specialty Glass Business



Customer Focus

We prioritize understanding the unique requirements of our specialty glass customers, fostering close relationships and providing customized solutions to meet their specific needs



Innovation & Product Development

We are committed to continuous innovation in specialty glass, aggressively investing in R&D to develop new products with advanced features, unique aesthetics, and improved functionality



Targeted Investment

We are strategically investing in infrastructure including a dedicated R&D Center focused on glass innovation and a state-of-the-art Decoration Unit to offer value-added services and sharpen product differentiation



Quality

We maintain the highest standards of quality throughout the entire manufacturing process, ensuring consistent product excellence as per customer expectations

Efficiently Leveraged Capital Structure

FY25 : 0.22 times

Net debt to EBITDA ratio

Our flexible capital structure facilitates optimal fundraising (debt, equity, quasi-equity) for growth, supported by a low 0.22x net debt to EBITDA

Average last 3 years dividend to PAT: 14%

Equity Management

Our consistent dividends and recent share buyback demonstrate financial health, attract long-term investors, and potentially enhance shareholder value

EBITDA FY25: ₹689 Cr

Operational Efficiency and Profitability

Our profitability and efficient operations generate strong cash flows, enhancing our capital structure flexibility

Market Cap: ₹5,467* Cr

Market & Investor Sentiment

Transparent communication with investors regarding our capital strategy builds confidence and influences our cost of capital

Independent Director ratio: 50%

Risk & Regulatory Landscape

Our continuous focus on evolving risks and regulatory compliance ensures stable and efficient operations

**Market capitalisation as of 17th October 2025, taken from NSE website*

**Focus on Results
Not Just Performance**

AGI Greenpac Limited - Financial Update

Particulars	Q2 FY 26	Q2 FY 25	Q1 FY 26	Growth (Y-o-Y)	Growth (Q-o-Q)		H2 FY 26	H1 FY 25	Growth (Y-o-Y)
Revenue from operations	₹602 Cr	₹599 Cr	₹688 Cr	0.4%	(12.5)%		₹1289 Cr	₹1166 Cr	10.6%
EBITDA (excl. other income)	₹150 Cr <i>Margin : 24.9%</i>	₹154 Cr <i>Margin : 25.7%</i>	₹142 Cr <i>Margin : 20.7%</i>	(3.1)%	5.3%		₹292 Cr <i>Margin : 22.6%</i>	₹291 Cr <i>Margin : 24.9%</i>	0.3%
EBITDA (incl. other income)	₹154 Cr <i>Margin : 25.6%</i>	₹166 Cr <i>Margin : 27.7%</i>	₹176 Cr <i>Margin : 25.5%</i>	(7.1)%	(12.1)%		₹330 Cr <i>Margin : 25.6%</i>	₹313 Cr <i>Margin : 26.8%</i>	5.5%
EBIT	₹112 Cr <i>Margin : 18.6%</i>	₹119 Cr <i>Margin : 19.9%</i>	₹135 Cr <i>Margin : 19.6%</i>	(6.2)%	(17.2)%		₹247 Cr <i>Margin : 19.1%</i>	₹224 Cr <i>Margin : 19.2%</i>	10.2%
Profit Before Tax	₹101 Cr <i>Margin : 16.8%</i>	₹96 Cr <i>Margin : 16.0%</i>	₹118 Cr <i>Margin : 17.1%</i>	5.3%	(14.4)%		₹219 Cr <i>Margin : 17.0%</i>	₹180 Cr <i>Margin : 15.5%</i>	21.3%
Profit After Tax	₹76 Cr <i>Margin : 12.7%</i>	₹72 Cr <i>Margin : 12.0%</i>	₹89 Cr <i>Margin : 12.9%</i>	5.6%	(14.3)%		₹165 Cr <i>Margin : 12.8%</i>	₹135 Cr <i>Margin : 11.6%</i>	21.9%

Note : All margins are calculated on revenue from operations

Packaging Products - Financial Update

Particulars	Q2 FY 26	Q2 FY 25	Q1 FY 26	Growth (Y-o-Y)	Growth (Q-o-Q)		H2 FY 26	H1 FY 25	Growth (Y-o-Y)
Revenue from operations	₹596 Cr	₹594 Cr	₹682 Cr	0.3%	(12.6)%		₹1278 Cr	₹1156 Cr	10.6%
EBITDA (excl. other income)	₹165 Cr <i>Margin : 27.7%</i>	₹160 Cr <i>Margin : 26.9%</i>	₹158 Cr <i>Margin : 23.1%</i>	3.4%	4.6%		₹323 Cr <i>Margin : 25.3%</i>	₹300 Cr <i>Margin : 26.0%</i>	7.5%
EBITDA (incl. other income)	₹169 Cr <i>Margin : 28.3%</i>	₹171 Cr <i>Margin : 28.9%</i>	₹190 Cr <i>Margin : 27.9%</i>	(1.5)%	(11.3)%		₹359 Cr <i>Margin : 28.1%</i>	₹322 Cr <i>Margin : 27.9%</i>	11.6%
EBIT	₹128 Cr <i>Margin : 21.5%</i>	₹126 Cr <i>Margin : 21.2%</i>	₹151 Cr <i>Margin : 22.2%</i>	1.7%	(15.3)%		₹280 Cr <i>Margin : 21.9%</i>	₹236 Cr <i>Margin : 20.5%</i>	18.3%
Segment ROCE * (%) (excl. other income)	20.8%	20.0%	20.0%	-	-		20.4%	18.9%	-

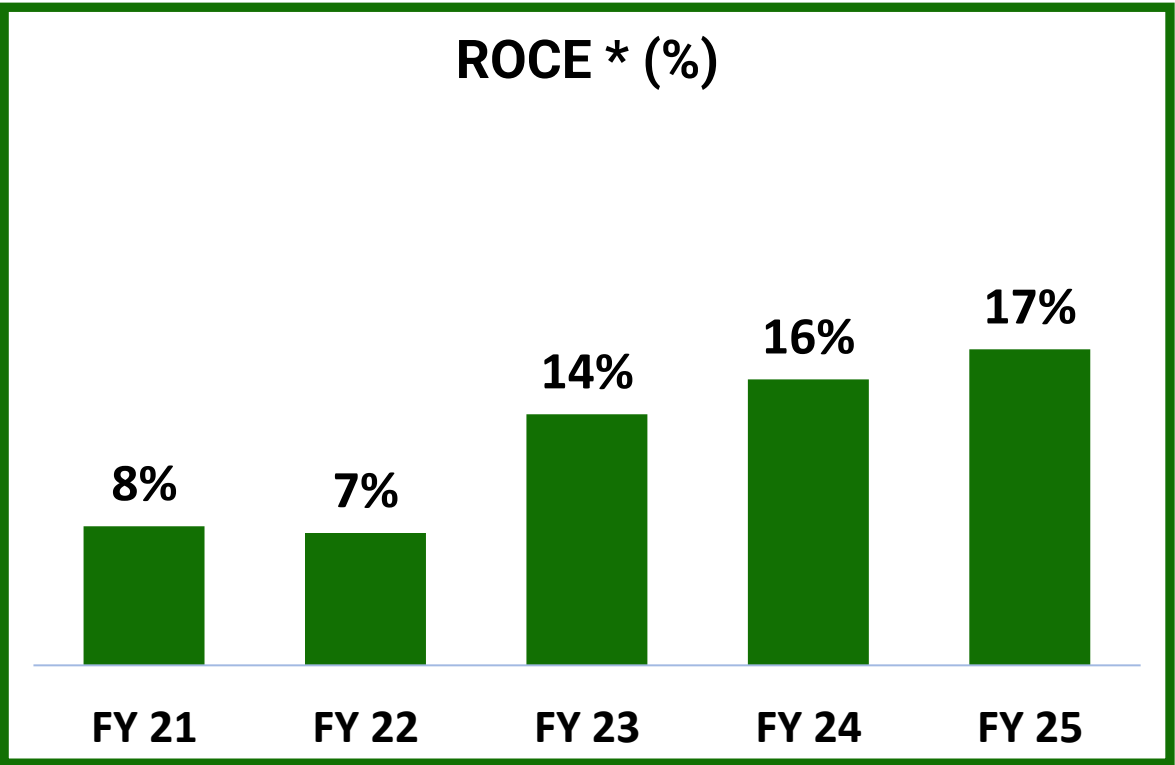
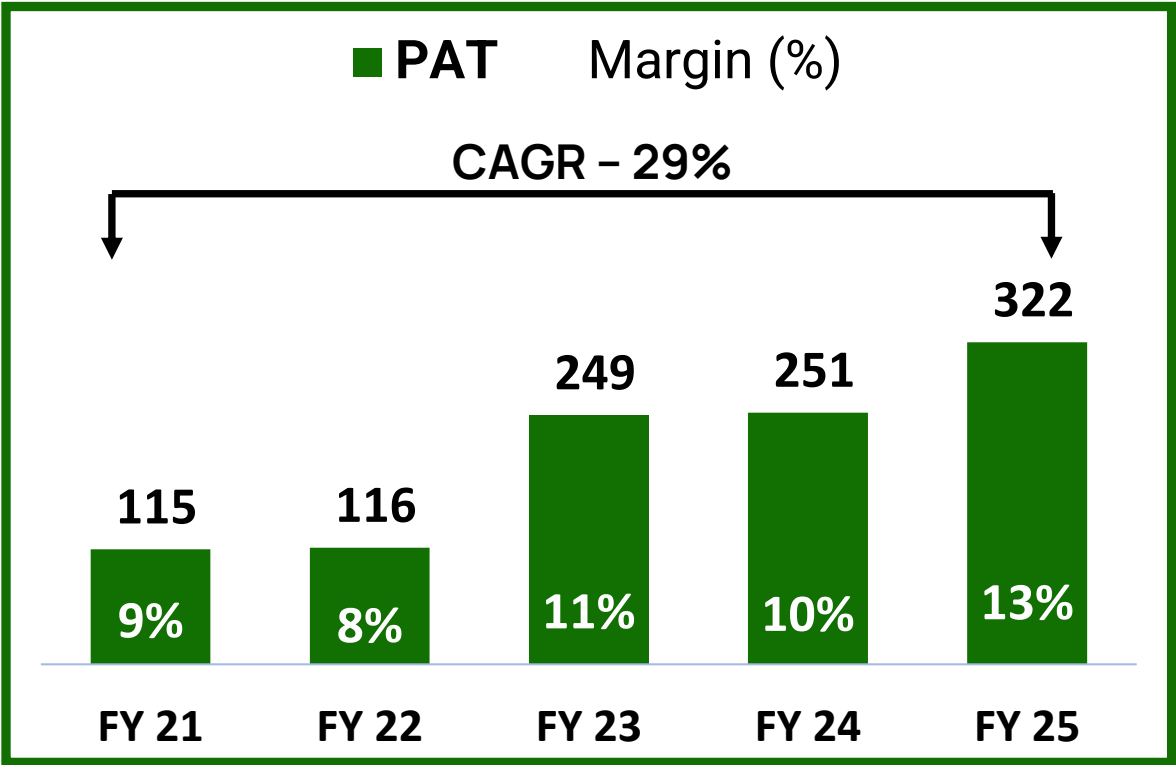
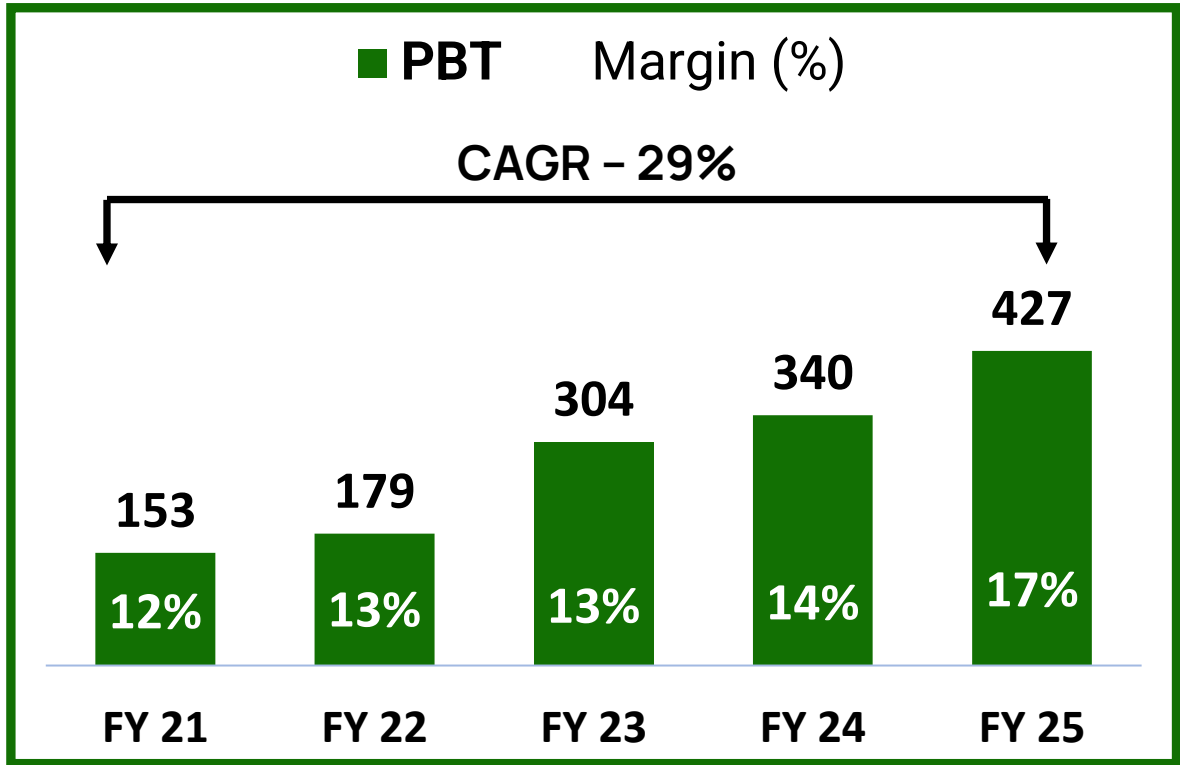
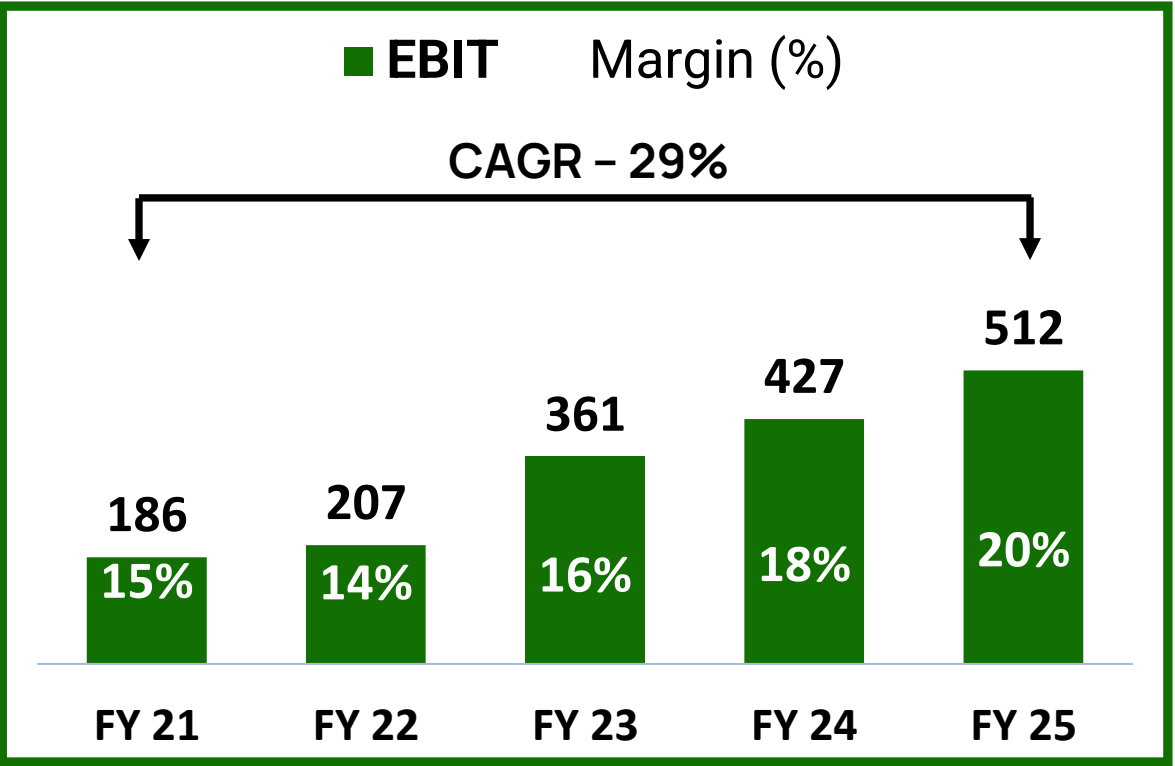
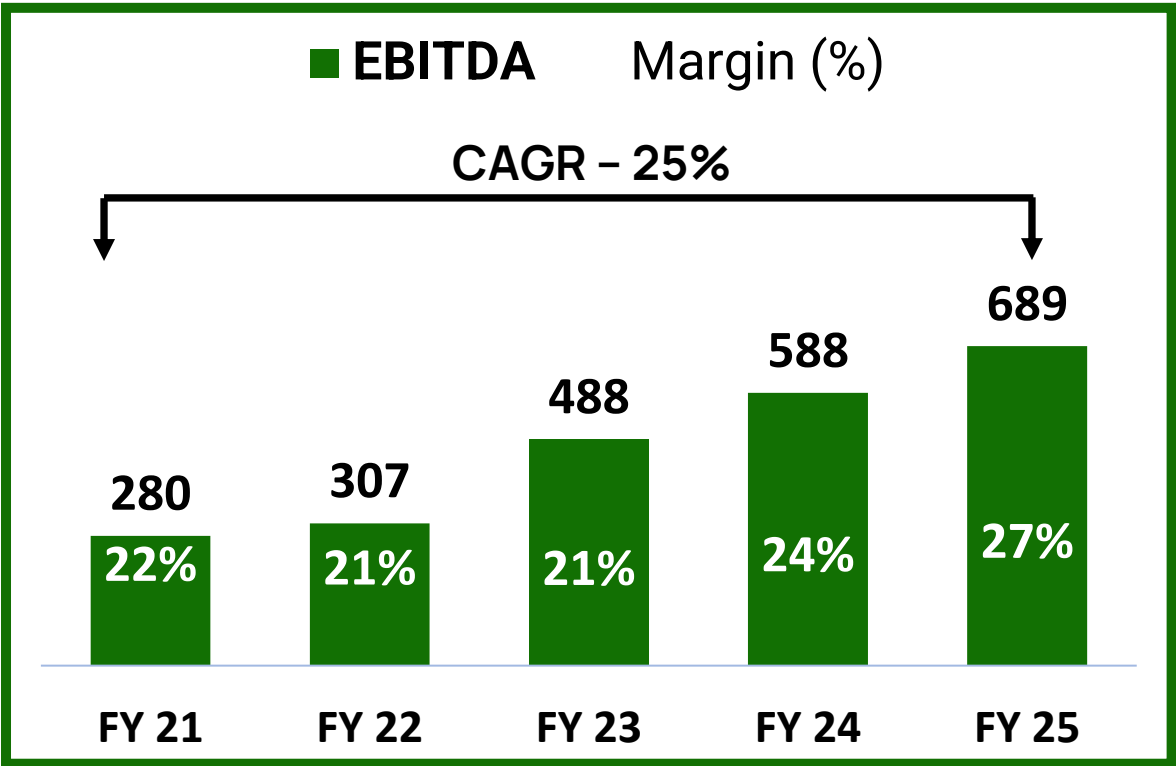
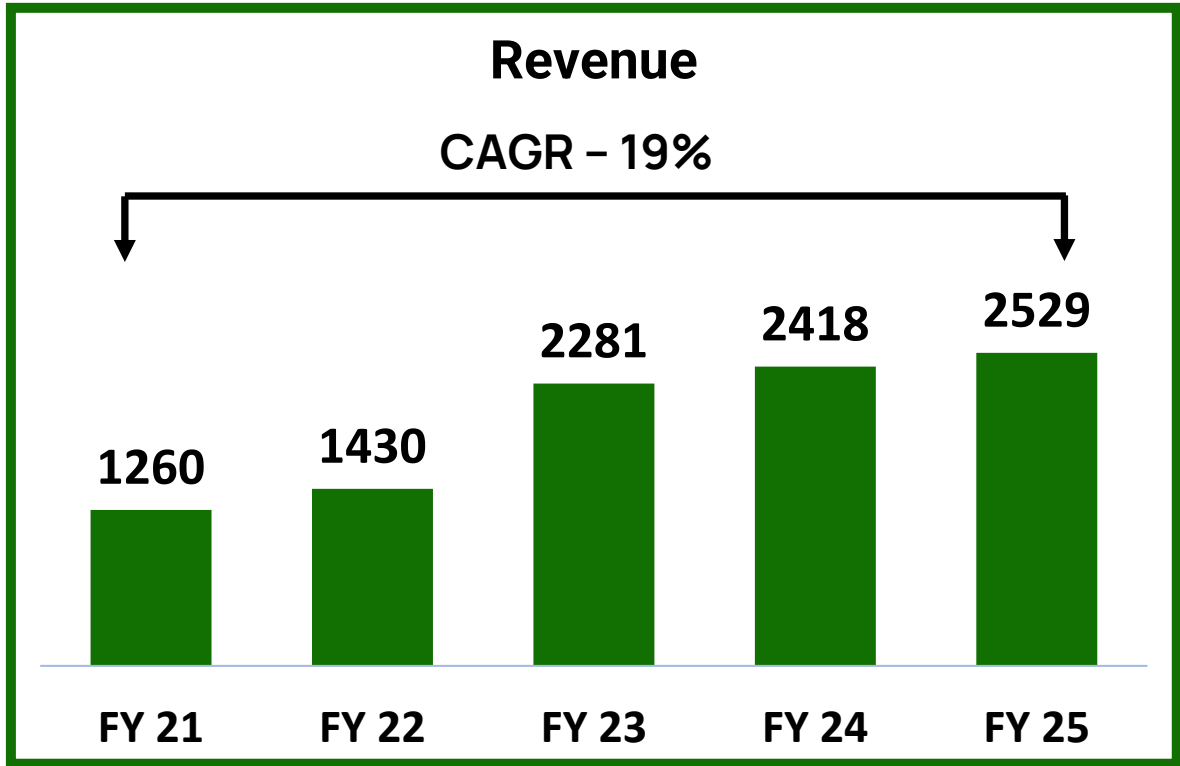
Note 1: All margins are calculated on revenue from operations

Note 2: Above stated financials are rounded off and as per management reported figures

** Capital employed = Total assets - Current liabilities (excluding short term debt and current maturities of long term debt)*

Our Continuous Growth

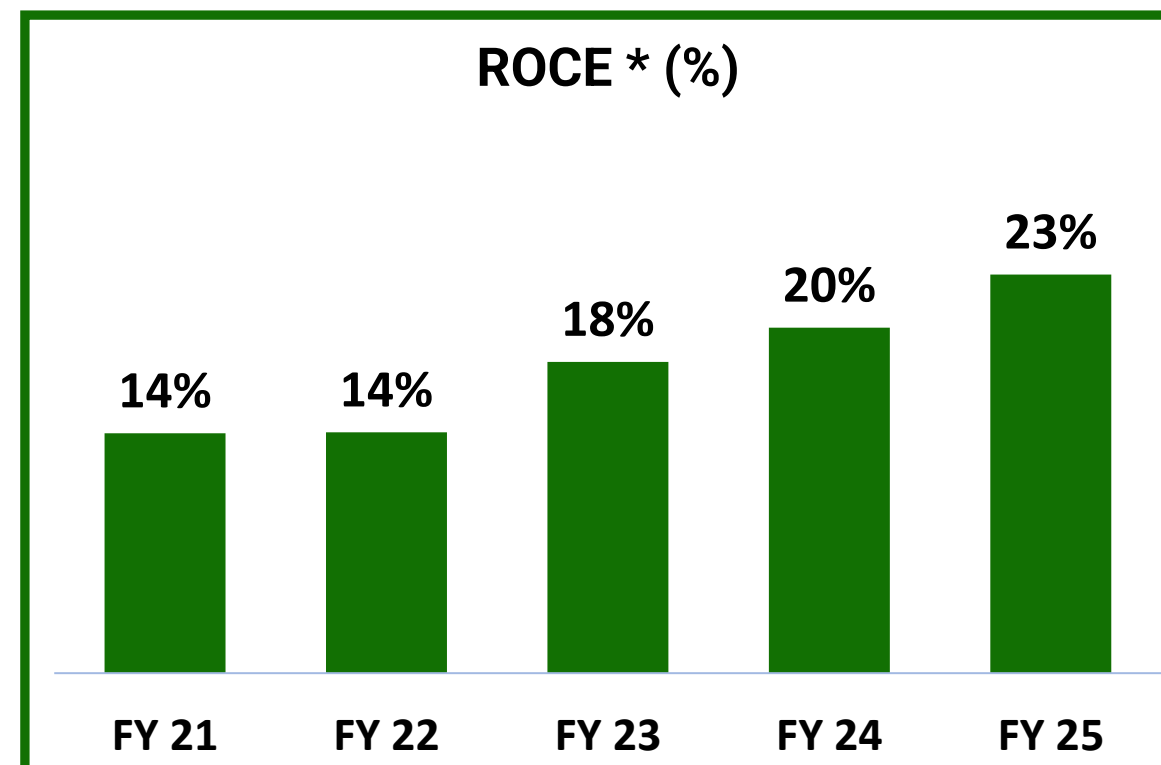
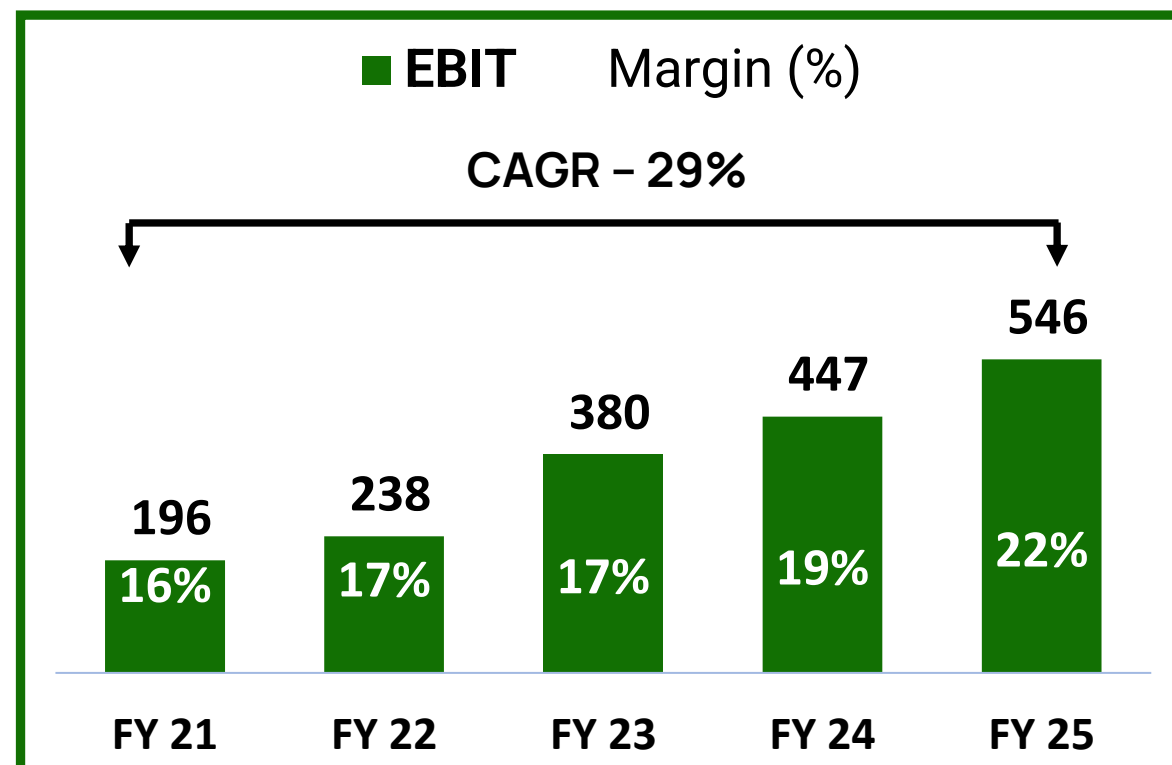
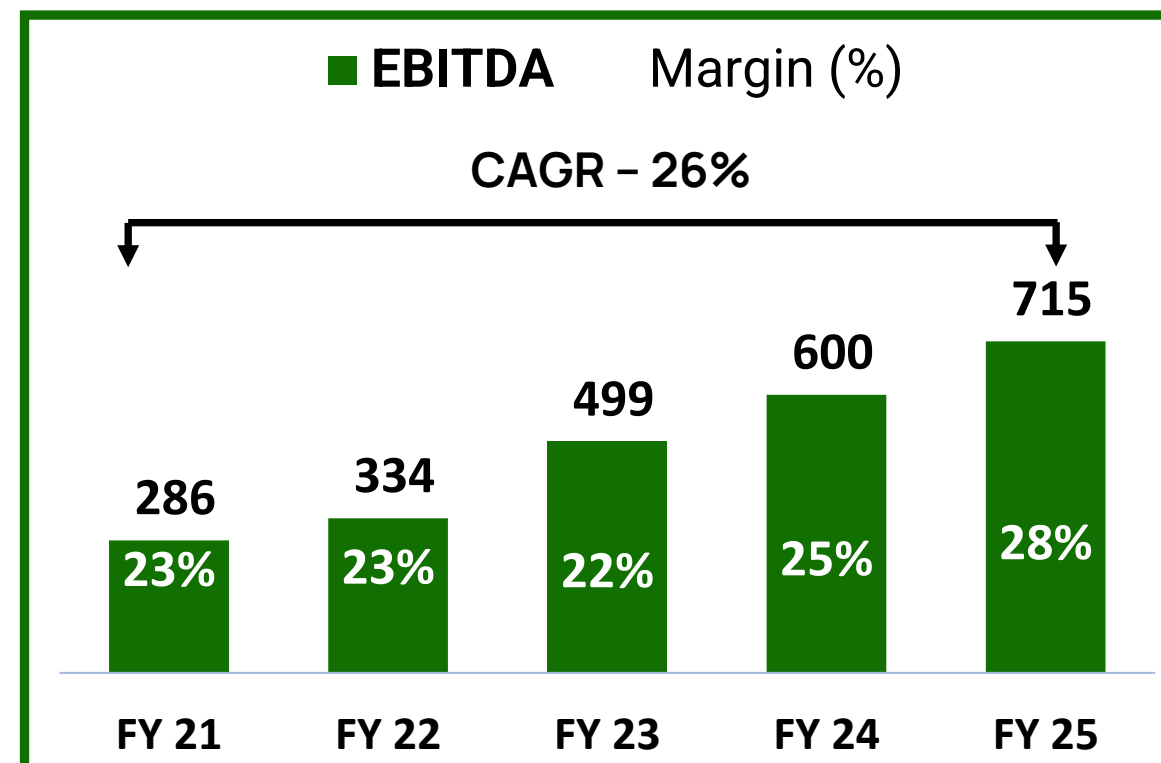
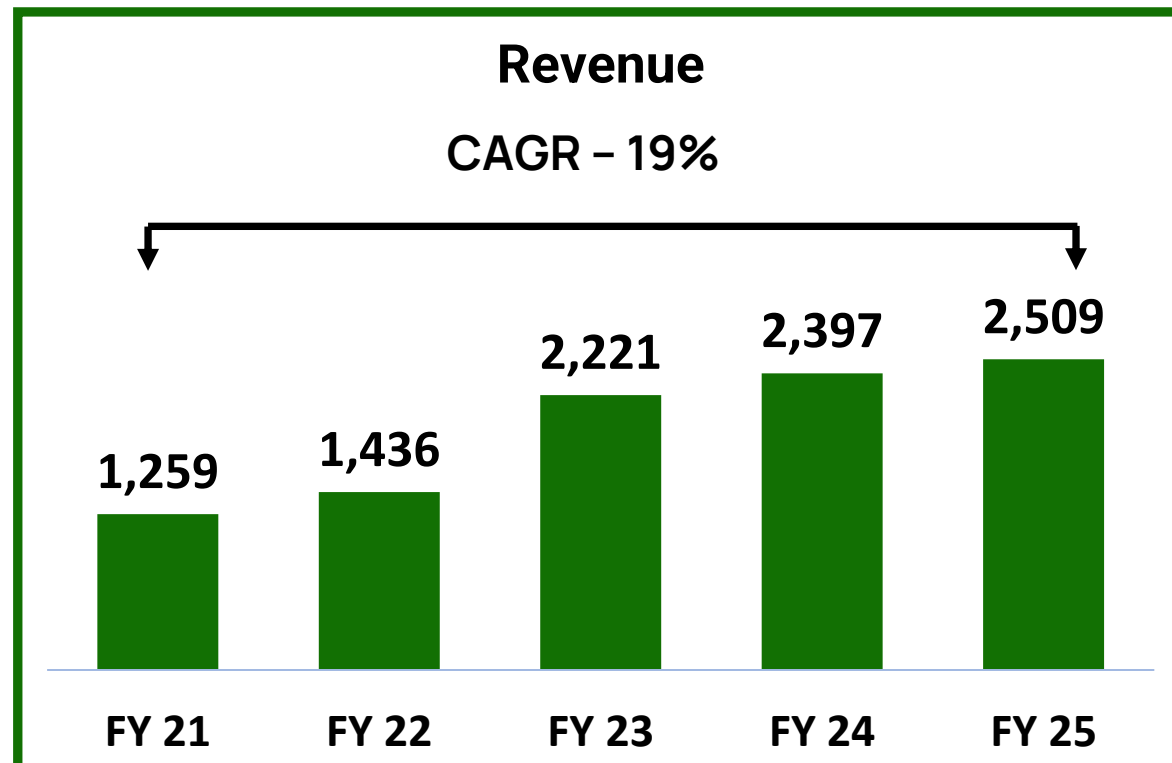
₹ Crore



* Capital employed = Total assets - Current liabilities (excluding short term debt and current maturities of long term debt)

Packaging Products Profitability Trends

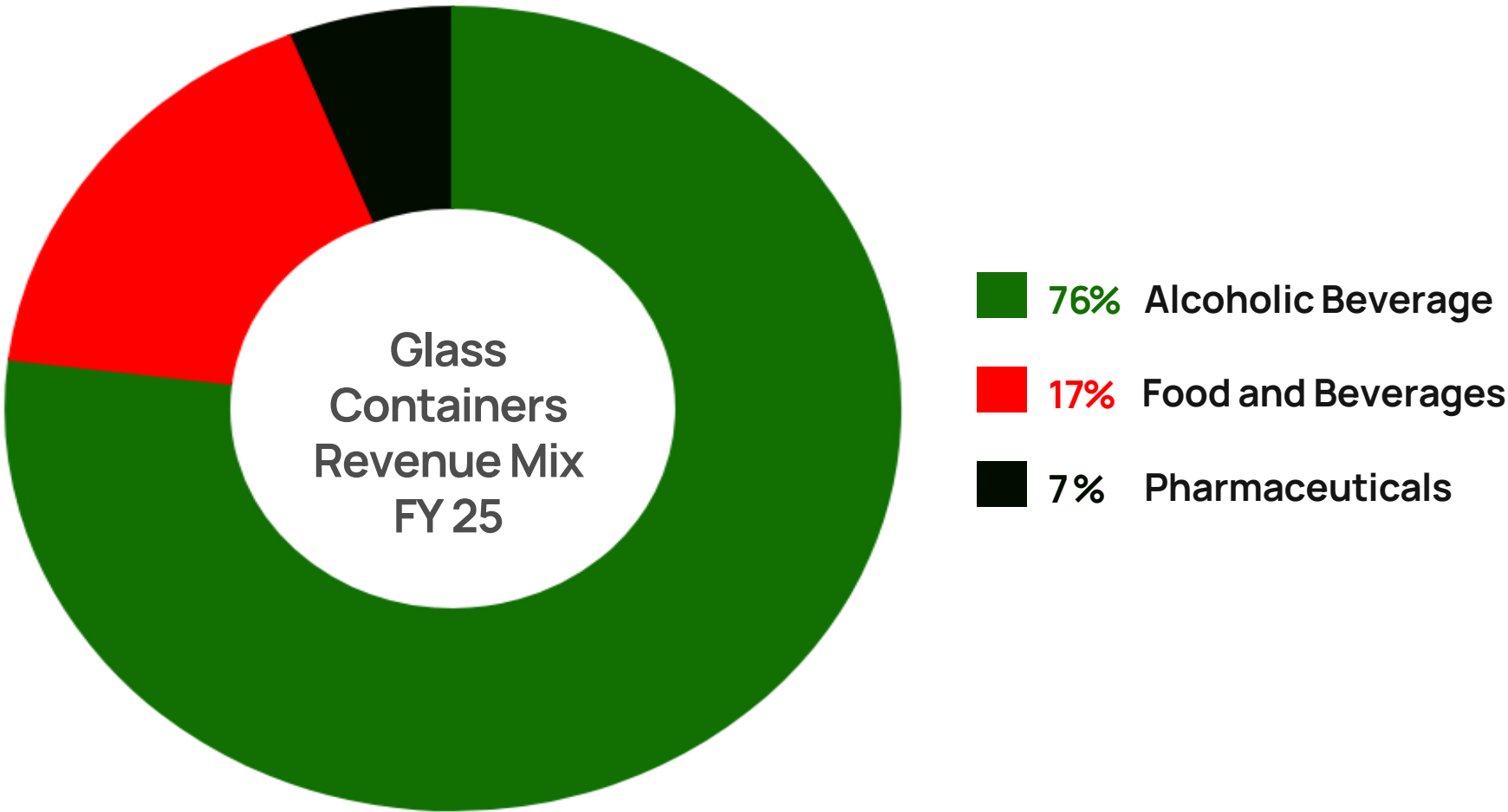
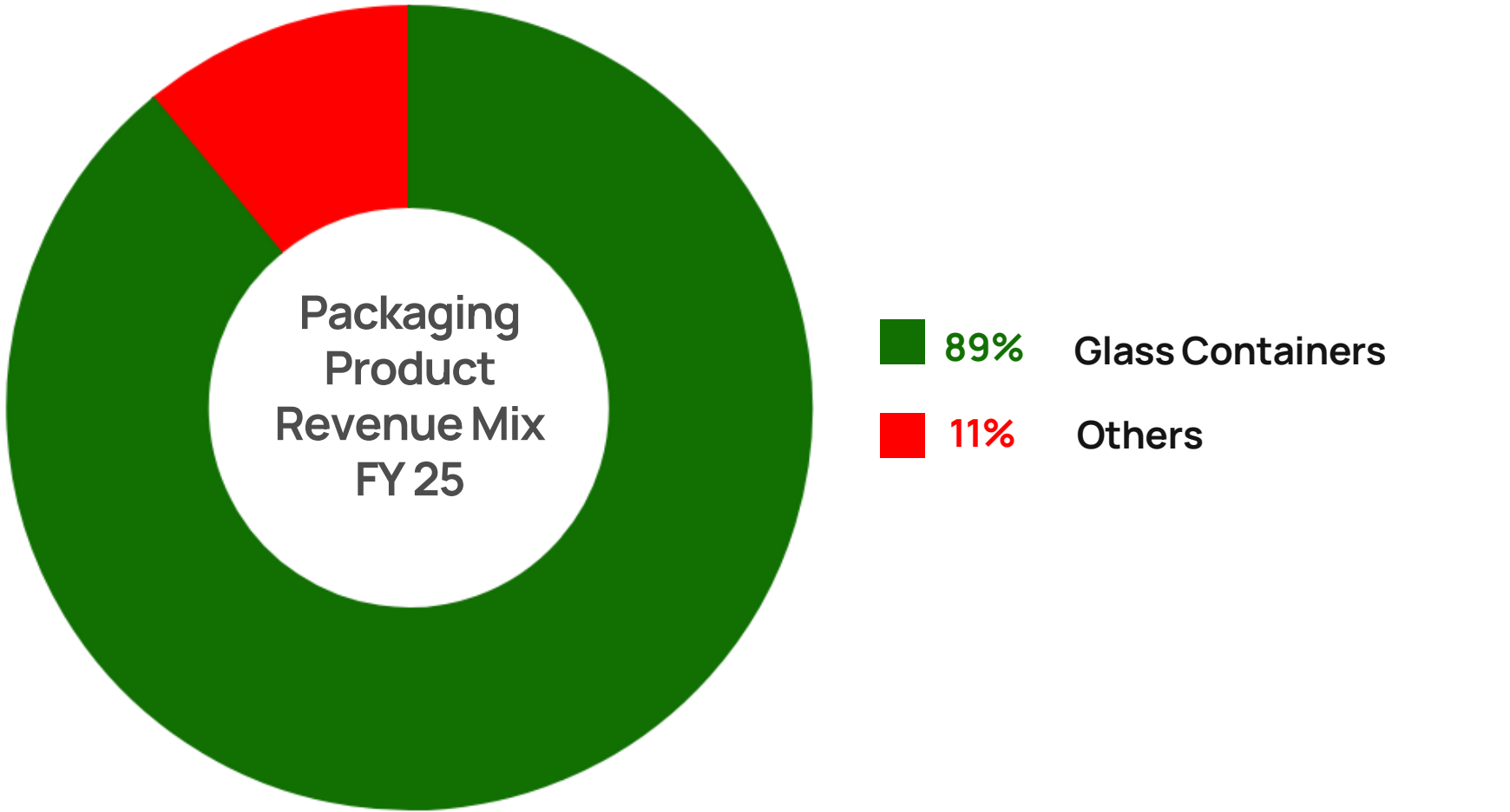
₹ Crore



Note : Above stated financials are rounded off and as per management reported figures

**Capital employed = Total assets - Current liabilities (excluding short term debt and current maturities of long term debt)*

Packaging Product Revenue Mix



Strategic Growth & Expansion

- Projected 8–9% growth, supported by a strategically optimized high-value product mix, improved operational efficiency, leveraged specialty glass capacity, and growing volumes of security caps.
- We are making significant investments to propel sustained future growth and diversify our portfolio:
 - Greenfield 500 TPD Glass Plant in Madhya Pradesh: New plant boosts capacity by 25% by March 2027. Land acquired and civil work started. Major equipment agreements are being finalized while government and regulatory approvals are being secured
 - Strategic entry into high-growth aluminum beverage can with plant in Uttar Pradesh. It will achieve 950 million pieces annual capacity by Q3 FY28, expanding to 1.6 billion pieces by FY30. We are making sustained investment for growth over 6-8 years
 - Undertaking 2 de-bottlenecking exercises to further revamp Container Glass Facility from 1,850 TPD to 1,900 TPD and enhancement of Specialty Glass Facility from 154 TPD to 200 TPD expected to be completed by March 2026



Commenting on the results and strategic developments
Mr. Sandip Somany,
Chairman & Managing Director

AGI Greenpac is positioned for a strong multi-year growth trajectory, underpinned by a solid H1 FY26 performance. As we move into the next phase of expansion, our focus remains on expanding capacity, diversifying into high-potential segments, and driving operational excellence across our businesses.”

He further added, “With multiple capacity expansion projects underway and new facilities being developed, we are building a future-ready, diversified business. These strategic investments will expand our reach, strengthen our competitiveness, and reinforce AGI Greenpac’s position as a leading packaging solutions provider. We remain committed to creating long-term value through innovation, quality, and disciplined execution.”

ESG | Risk | Leadership

Environmental & Social Governance

01

We prioritize sustainability through eco-friendly, resource-efficient manufacturing processes

Corporate Social Responsibility

03

We continuously strive to improve sustainability metrics and significantly reduce our carbon footprint for a greener future

Stakeholder Engagement

02

Eco-Friendly Manufacturing

Our commitment to corporate social responsibility and positive environmental impact has earned us recognition

Sustainability Metrics Improvement

04

Engaging stakeholders is central to our strategy, fostering transparency and promoting responsible practices throughout our

Risk Management Strategies

Market Volatility Risks

Market fluctuations can impact business operations; diversification helps mitigate these

Supply Chain Disruptions

Strong supplier relationships and planning are essential for minimizing disruptions



Regulatory Compliance

Building trust, our dedication lies in transparent operations and regulatory compliance

Environmental Risk Management

Sustainable manufacturing practices are key to reducing environmental impact

Our Board of Directors: 50% of the Board is Independent

Mr. Sandip Somany
Chairman and Managing Director

More than 39-years work experience in the ceramics and glass industry

Mr. Anil Wadhwa
Independent Director

Former Member of the Indian Foreign Service. Served as Indian Ambassador to Poland, Lithuania, Sultanate of Oman, Thailand, Italy and San Marino over the course of 37 years of service in the IFS

Ms Himalyani Gupta
Independent Director

Advocate with over 34 years of experience. Standing Counsel for the Union of India in the Hon'ble Supreme Court of India

Mr. Rakesh Sarin
Independent Director

47 years of experience in the field of distributed energy, policy advocacy and development of large renewable energy platform

Dr. Laveesh Bhandari
Independent Director

President and a Senior Fellow at CSEP. PhD in Economics from Boston University for which he was awarded the Best Thesis in International

Ms. Sumita Somany
Non-Executive Non-Independent Director
Over a decade experience in the retail industry

Mr. Girdhari Lal Sultania
Non-Executive Non-Independent Director
Fellow Chartered Accountant, Fellow Company Secretary and consultant by profession

Mr. Nand Gopal Khaitan
Non-Executive Non-Independent Director
An Attorney-At-Law, Advocate and Notary, practicing in the Hon'ble High Court Calcutta and the Hon'ble Supreme Court of India

Our Leadership Team



Mr. Sandip Somany

Chairman and Managing
Director



Mr. Shashvat Somany

Group Strategy Head



Mr. Sandeep Sikka

Group CFO



Mr. Rajesh Khosla

Chief Executive Officer



Mr. O.P. Pandey

Chief Financial Officer

Connect with Our Investor Relations Team

For any further inquiries or detailed discussions regarding our investment opportunities, please reach out to our dedicated Investor Relations team.

**Churchgate
Investor Relations**

Abhishek Dakoria / Neha Dingria

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