

July 24, 2025

To,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai- 400 001.
Scrip Code: 512008

Sub.: Press Release on financial results of Q1 of FY 2025-26.

Dear Sir/Ma'am,

In compliance with Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith Press Release on financial results of Q1 of FY 2025-26.

Kindly take the same on records.

Thanking You,
For EFC (I) Limited

Aman Gupta
Company Secretary

Encl.: As above.

EFC (I) Limited

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EFC (I) Ltd. Reports Another Quarter of Strong Performance Operating Leverage Drives Robust Profit Margins

Pune, July 24, 2025: EFC (I) Ltd., a real estate-as-a-service company, engaged in providing managed office spaces, interior designing and furniture manufacturing, today announced its financial results for Q1 FY26 ended June 30, 2025.

Q1 FY26 Financial Performance Snapshot (YoY)

Revenue	EBITDA	Profit Before Tax	Profit After Tax
₹ 2,196 Mn	₹ 1,023 Mn	₹ 662 Mn	₹ 467 Mn
115%	120%	210%	197%

Key Financial Highlights:

Particulars (₹ Mn)	Q1 FY26	Q1 FY25	YoY	Q4 FY25	QoQ
Revenues	2,196.2	1,020.5	115.2%	2,110.1	4.1%
EBITDA	1,022.5	463.9	120.4%	1,093.1	-6.5%
<i>EBITDA Margins (%)</i>	46.6%	45.5%		53.0%	
Profit before Tax	661.5	213.6	209.7%	705.4	-6.2%
Profit after Tax	467.6	157.7	196.5%	479.7	-2.5%
<i>PAT Margins (%)</i>	21.3%	15.5%		22.7%	

Segment Revenue (₹ Mn)	Q1 FY26	Q1 FY25	YoY	Q4 FY25	QoQ
Rental	1,221.8	667.9	83%	1,199.20	2%
Interior	846.9	353.0	140%	835.14	1%
Furniture	127.5	-	-	75.78	68%
Segment Result (₹ Mn)					
Rental	470.8	157.7	199%	633.89	-26%
Interior	252.9	78.4	223%	138.38	83%
Furniture	16.9	-	-	24.51	-31%

Results Highlights:

- Revenue grew by 115.2% YoY to ₹ 2,196 Mn in Q1 FY26, driven by broad-based growth across segments.
- EBITDA reached ₹ 1,023 Mn, showcasing growth of 120.4% YoY
- EBITDA margin expanded by 110 bps YoY to reach 46.6% during Q1 FY26
- PAT for the quarter reached ₹ 467 Mn v/s ₹ 158 Mn for Q1 FY25
- PAT margin for the quarter stood at 21.3% reflecting PAT margin expansion of 580 bps YoY

Other Highlights:

- In leasing, the company secured additional space of 1,45,000 sq. ft. in Q1 FY26, adding capacity of 3,000 seats
- Ek Design signed its first international order in Saudi Arabia for a 7-star hotel awarded by Nuvara Global Turnkey Projects Contracting LLC
- In June 2025, Awarded two additional Passport Seva Kendra projects in Hyderabad , reinforcing its pan-India leadership in turnkey interiors following near-completion of the Ahmedabad site.
- Secured ₹1,000 Mn in fit-out contracts from a leading MNC, underscoring its rapid growth in large-scale infrastructure and its reputation for delivering premium turnkey solutions within 90 days
- Acquired Quantum Towers in Pune, a 122,000 sq. ft. facility, strengthening its position in India's managed office sector.

Commenting on the results, Mr. Umesh Sahay, Chairman & Managing Director of EFC (I) Ltd. said,


"We have embarked on the new financial year with an encouraging set of results which sets us up for a strong showing for the rest of the year. We are starting to see the benefits of our integrated business model, which has been reflected in robust top-line momentum, consistently improving profitability and strengthening balance sheet.

In the leasing vertical, the acquisition of a 1,22,000 sq. ft. premium commercial office space in Pune reflects our willingness to acquire full control where we see strong potential. In the Design & Build vertical, we keep going from strength to strength. The ₹ 1,000 Mn contract win and adding two Passport Seva Kendras (PSKs) in Hyderabad for interior turnkey fit outs underscores the benefits of our end-to-end delivery model and deep capabilities in handling complex infrastructure. The international order win for the Furniture vertical is also a significant inflection point as it further expands our addressable market. We are confident that all our verticals will continue to deliver strong operational and financial results going forward".

About EFC (I) Ltd.

Founded in 2014 by first-generation entrepreneur Umesh Sahay, the BSE-listed EFC (I) Ltd is headquartered in Pune and has 82 centers with around 63,000 seats under management across ten cities in eight states. The company employs around 500 people and caters to 600+ highly reputed corporates – both Indian and global names, in terms of offering high-quality working spaces

For further Queries please contact:

Company: EFC (I) Ltd.	Investor Relations: MUFG Intime India Pvt Ltd.
 <small>Real Estate as a Service Company</small>	
Mr. Aman Gupta – Company Secretary	Mr. Ashish Tendulkar / Ms. Kasturi Basu
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