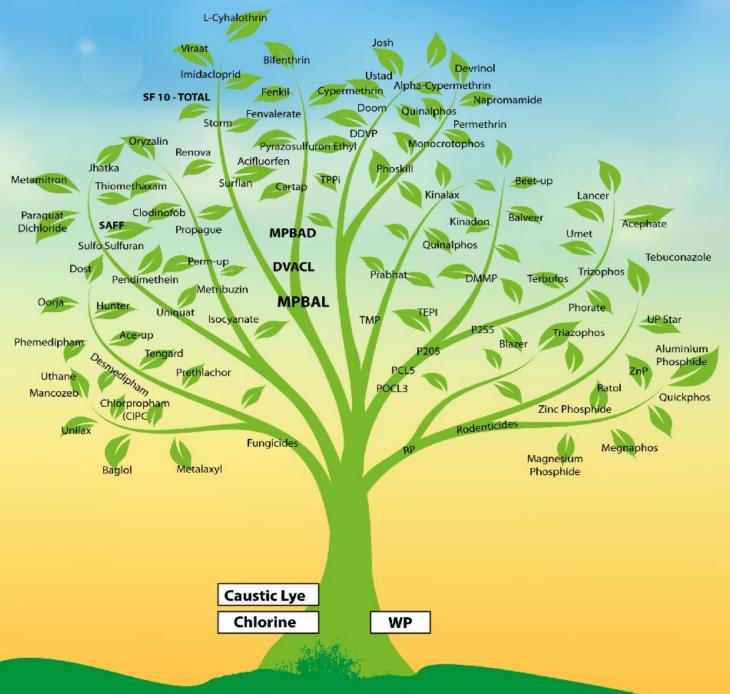


# **UPL PRODUCT PORTFOLIO**



# **CAPTIVE POWER PLANT**

# United Phosphorus Limited - 27th Annual Report 2010-2011 =

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### 27<sup>th</sup> ANNUAL GENERAL MEETING

Date : 26<sup>th</sup> July, 2011

- Day : Tuesday
- Time : 10.00 a.m.
- Place : Hotel Green View Hall, National Highway No.8, G.I.D.C., Vapi, Dist. Valsad, Gujarat – 396 195.

For assistance regarding share transfers, transmission, change of address, duplicate/loss of shares and other related matters, please write to the Registrar & Share Transfer Agent

Sharepro Services(India) Pvt. Ltd. Unit : United Phosphorus Limited 13AB, Samhita Warehoushing Complex, Second Floor, Sakinaka Telephone Exchange Lane, Off Andheri Kurla Road, Sakinaka, Andheri (E), Mumbai 400 072. Phone No(s). :91-022-67720300/344/345 Fax No :91-022-2859 1568

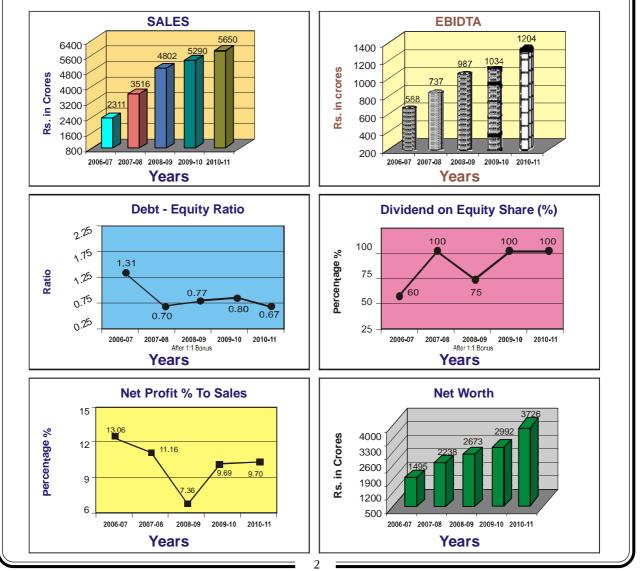
**BOOK CLOSURE** 

Saturday, 16<sup>th</sup> July, 2011 to Tuesday, 26<sup>th</sup> July, 2011

					(₹ in Crores)
Accounting Year	2006-07	2007-08	2008-09	2009-10	2010-11
Sales	2311	3516	4802	5290	5650
Total Income	2471	3762	4974	5493	5898
Earnings before Depreciation, Interest, Amortisation and Tax (EBDITA)	588	737	987	1034	1204
Profit after tax & minority interest	258	258	456	526	558
Gross Fixed Assets	2223	2497	2742	2737	2905
Net Fixed Assets	1092	1280	1507	1508	1594
Net worth	1495	2238	2673	2992	3726
Earning per share ₹	13.04	11.64	9.88*	11.40	12.45
Book Value per share ₹	79.71	101.87	60.81*	68.06	80.68
Debt Equity Ratio	1.31:1	0.70:1	0.77:1*	0.80:1	0.67:1
Net Profit/Sales (%)	11.16	7.36	9.69	9.70	10.46
Dividend on Equity Shares (%)	60	100	75*	100	100
Return on Net worth (%)	17.26	11.57	17.40*	17.15	15.86

# United Phosphorus Limited =

\* After 1:1 Bonus



### BOARD OF DIRECTORS

MR. R. D. SHROFF MRS. S. R. SHROFF MR. J. R. SHROFF MR. V. R. SHROFF MR. A. C. ASHAR MR. K. BANERJEE MR. PRADEEP GOYAL DR. P. V. KRISHNA DR. (MRS) R. RAMACHANDRAN MR. PRADIP MADHAVJI MR. VINOD SETHI MR. CHIRAYU R. AMIN

### **COMPANY SECRETARY**

MR. M. B. TRIVEDI

### AUDITORS

S. V. GHATALIA & ASSOCIATES Chartered Accountants

### BANKERS

Dena Bank Bank of Baroda State Bank of India Union Bank of India Canara Bank IDBI Bank Ltd. The Karur Vysya Bank Ltd. Axis Bank Ltd. Andhra Bank State Bank of Hyderabad Export-Import Bank of India ICICI Bank Ltd. ING Vysya Bank Ltd.

### ADMINISTRATIVE OFFICE

Uniphos House, C.D.Marg, Khar (West), Mumbai- 400 052 Tel.: 2646 8000 Fax: 2604 1010

### **REGISTERED OFFICE**

3-11, G.I.D.C., Vapi, Dist. : Valsad, Gujarat-396 195. Tel.: 0260-2400717 Fax: 0260-2401823

### SECRETARIAL DEPARTMENT

8, Shri Krishna Commercial Centre, Ground Floor, Opp. Raheja Solitaire, 6, Udyog Nagar, Off S. V. Road, Goregaon (West), Mumbai- 400 062. Tel.: 2872 4862 Fax: 2875 3485

- Chairman & Managing Director
- Vice Chairman
- Global CEO of the Group
- Executive Director
- Director Finance
- Whole time Director

# United Phosphorus Limited — NOTICE

**NOTICE** is hereby given that **27th ANNUAL GENERAL MEETING** of the Members of **UNITED PHOSPHORUS LIMITED** will be held on Tuesday, 26th July, 2011 at 10.00 a. m. at Hotel Green View Hall, National Highway No. 8, G.I.D.C., Vapi, Gujarat - 396 195, to transact the following business:

### **ORDINARY BUSINESS:**

- 1. To consider and adopt the audited Balance Sheet as at 31st March, 2011, Profit and Loss Account for the year ended on that date and the Reports of the Board of Directors and Auditors thereon.
- 2. To declare dividend on equity shares.
- 3. To appoint a Director in place of Mr. J. R. Shroff, who retires by rotation and being eligible, offers himself for re-appointment.
- 4. To appoint a Director in place of Dr. P. V. Krishna, who retires by rotation and being eligible, offers himself for re-appointment.
- 5. To appoint a Director in place of Mr. Pradeep Goyal, who retires by rotation and being eligible, offers himself for re-appointment.
- 6. To appoint a Director in place of Mrs. S. R. Shroff, who retires by rotation and being eligible, offers herself for re-appointment.
- 7. To appoint Auditors and fix their remuneration.

### **SPECIAL BUSINESS:**

8. To consider and if thought fit, to pass, with or without modification(s), the following resolution as an Ordinary Resolution:

**"RESOLVED THAT** in accordance with the provisions of Sections 198, 269 and 309 read with Schedule XIII and all other applicable provisions of the Companies Act, 1956 (including any statutory modification(s) or re-enactment thereof, for the time being in force), the consent of the Company be and is hereby accorded to the reappointment of Mr. Vikram R. Shroff, as Executive Director for a period of 5 (five) years with effect from 1st May, 2011, on the terms and conditions including remuneration as are set out in the agreement to be entered into between the Company and Mr. Vikram R. Shroff, a draft whereof is placed before this meeting which agreement is hereby specifically sanctioned with liberty to the Board of Directors (hereinafter referred to as "the Board" which term shall be deemed to include the Remuneration and/ or agreement, subject to the same not exceeding the limits specified in Schedule XIII to the Companies Act, 1956, including any statutory modification or re-enactment thereof for the time being in force or as may hereafter be made by the Central Government in that behalf from time to time, or any amendments thereto as may be agreed to between the Board and Mr. Vikram R. Shroff.

**RESOLVED FURTHER THAT** where in any financial year the Company has no profits or its profits are inadequate, the said Mr. Vikram R. Shroff shall be paid the aforementioned remuneration as minimum remuneration subject however to the limits prescribed under the said Schedule XIII or any modifications thereof.

**RESOLVED FURTHER THAT** the Board be and is hereby authorized to take all such steps as may be necessary, proper or expedient to give effect to this resolution."

9. To consider and if thought fit, to pass, with or without modification(s), the following resolution as a **Special Resolution**:

**"RESOLVED THAT** pursuant to Section 31, and other applicable provisions, if any, of the Companies Act, 1956, (including any statutory modification or re-enactment thereof, for the time being in force), the Articles of the Company be and are hereby altered by inserting the following new Articles after the existing Article 3

- 3A. Subject to the provisions of section 77A of the Act and all other applicable provisions of law and rules and regulations as may be in force at any time and from time to time, the Company may acquire, purchase, hold, resell any of its own fully/ partly paid shares and may make payment out of funds at its disposal for and in respect of such acquisition/ purchase on such terms and conditions and at such times as the Board may in its discretion decide and deem fit.
- 3B. Subject to the provisions of section 86 (a) (ii) of the Act and all other applicable provisions of law and in accordance with Companies (Issue of Share Capital with differential voting rights) Rules, 2001 and any other Rules and regulations as may be in force from time to time, and necessary approval from members, the Company may issue equity shares with differential voting rights as to dividend, voting or otherwise on such terms and conditions and at such times as the Board may in its discretion decide and deem fit.

### NOTES:

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND SUCH PROXY NEED NOT BE A MEMBER. The instrument appointing proxy in order to be effective should be duly stamped, completed and signed and should be deposited at the Registered Office of the Company not later than 48 hours before the time fixed for the meeting.
- 2. All documents referred to in the accompanying Notice are open for inspection at the Registered Office of the Company on all working days except Saturdays between 11.00 a.m. and 1.00 p.m. up to the date of 27th Annual General Meeting.
- 3. Members/Proxies should bring the Attendance Slip duly filled in for attending the meeting.
- 4. The Register of Members and The Share Transfer Books of the Company will remain closed from Saturday, 16th July, 2011 to Tuesday, 26th July, 2011 (both days inclusive).

- 5. The Members are requested to kindly send all their correspondence relating to the change of address, transfer of shares, etc. directly to the Company's Registrar & Transfer Agents Sharepro Services (India) Pvt. Ltd., Unit : United Phosphorus Limited, 13AB, Samhita Warehousing Complex, Second Floor, Sakinaka Telephone Exchange Lane,Off Andheri Kurla Road, Sakinaka, Andheri (E), Mumbai 400 072, quoting their Folio Number and in case their shares are held in dematerialised form, the intimation of change of address should be passed on to their respective Depository Participants.
- 6. Payment of dividend as recommended by the Directors, if declared at the Meeting, will be made on or after 1st August, 2011 to the Members whose names stand in the Company's Register of Members on 26th July, 2011 and to the Beneficiary Holders as per the Beneficiary List provided for the purpose by the National Securities Depository Limited and Central Depository Services (India) Limited.
- 7. Members seeking any information with regard to Accounts are requested to write to the Company at an early date so as to enable the management to keep the information ready.
- 8. Pursuant to the provisions of Section 205A of the Companies Act, 1956, unclaimed dividend for the financial year 1994-95 has been transferred to the General Revenue Account of the Central Government as required by the Companies Unpaid Dividend (Transfer to General Revenue Account of the Central Government) Rules, 1978. Members who have not encashed the Dividend Warrants pertaining to the said period may make their claims to the Registrar of Companies, Gujarat, Ahmedabad by submitting an application in prescribed form.
- 9. There is no outstanding unclaimed dividend for the year 1995-96.
- 10. Pursuant to the provisions of Section 205A(5) of the Companies Act, 1956, as amended-
  - (a) Dividend for the year 1996-97 which remained unclaimed for a period of seven years from the date of transfer of same to the unpaid dividend account of the Company have been transferred to the Investor Education and Protection Fund established by the Central Government pursuant to Section 205C of the Companies Act, 1956.
  - (b) Dividend for the years 2003-04 to 2009-10 which remain unclaimed for a period of seven years from the date of transfer of same to the unpaid dividend account of the Company will be transferred to the Investor Education and Protection Fund established by the Central Government pursuant to Section 205C of the Companies Act, 1956.

Members who have not so far encashed the Dividend Warrant(s) are requested to make their claims to the Company immediately. It may be noted that once the unclaimed dividend is transferred to the Investor Education and Protection Fund, no claim shall lie, against the Company or the said fund, in respect thereof.

11. Additional information on Directors being appointed / re-appointed as required under Clause 49(VI) of the listing agreement with the Stock Exchanges:

At the ensuing Annual General Meeting, Mr. J. R. Shroff, Dr. P. V. Krishna, Mr. Pradeep Goyal and Mrs. S. R. Shroff, Directors, retire by rotation and being eligible offer themselves for reappointment. In pursuance of Corporate Governance code, information of the aforesaid Directors is provided hereunder:

- (a) Mr. J. R. Shroff is the Director of the Company since 1st October, 1992 and is a science graduate. He has worked with the Group for more than 18 years. He has substantial experience in various areas of the Group's operations. He is also a Director on the Board of various other public limited companies, viz. Uniphos Enterprises Ltd., Enviro Technology Ltd., Nivi Trading Ltd., Ventura Guaranty Ltd., Advanta India Ltd., Bharuch Enviro Infrastructure Ltd., Tatva Global Environment Ltd., Tatva Global Environment (Deonar) Ltd., Shivalik Solid Waste Management Ltd., UPL Environmental Engineers Ltd., Nirlon Ltd., Latur Water Supply Management Co. Ltd., Sharvak Environment Ltd.
- (b) Dr. P. V. Krishna is the Director of the Company since 31st January, 2002. He is a member of the Audit Committee, Shareholders/Investors Grievance Committee and Remuneration Committee. He is Ph.D.(Tech.). He is a Chemical technologist with specialization in chemicals and petrochemicals. He has over 40 years experience in Research & Development and industry and held various positions in Government of Gujarat and Government of India. He is presently a Project Consultant for Chemicals, Petro Chemicals, Safety Management and Environment Planning. He has got an excellent technical background. He is also a Director on the Board of Suvikas People's Co-operative Bank Ltd.
- (c) Mr. Pradeep Goyal is the Director of the Company since 29th March, 2001. He is a Metallurgy Engineer from IIT and Master Graduate from MIT, USA. He has been the member of various associations such as All India Manufacturers Organisation, ASSOCHAM, Indo-German Chambers of Commerce, etc. He has authored a few articles relating to steel making. He is the Managing Director of Pradeep Metals Ltd. He is also on the Board of Uniphos Enerprises Ltd., Hind Rectifiers Ltd., Entegra Ltd. and Jankalyan Sahakari Bank Ltd.
- (d) Mrs. S. R. Shroff is the Director of the Company since 1st October, 1992. She has been associated with Uniphos Enterprises Ltd. (erstwhile United Phosphorus Ltd.) since its inception. She has held various important positions in commercial, educational and social fields. She is on the Board of Uniphos Enterprises Ltd., Uniphos Agro Industries Ltd., Enviro Technology Ltd., Nivi Trading Ltd., Shroff United Chemicals Ltd., Bharuch Enviro Infrastructure Ltd., Vapi Waste and Effluent Management Co. Ltd., Ventura Guaranty Ltd. and UPL Environmental Engineers Ltd.

Mumbai: 29th April, 2011

Registered Office : 3-11, G.I.D.C., Vapi, Dist. Valsad, Pin - 396 195. By Order of the Board of Directors

M. B. TRIVEDI Company Secretary



### United Phosphorus Limited =

### EXPLANATORY STATEMENT PURSUANT TO SECTION 173(2) OF THE COMPANIES ACT, 1956.

The Explanatory Statement for Item Nos. 8 and 9 of the accompanying Notice set out hereinabove is as under:

### Item No. 8

Subject to shareholders' approval, the Board of Directors of the Company, at its meeting held on 29th April, 2011, have re-appointed Mr. Vikram R. Shroff as Executive Director for a period of 5 years commencing from 1st May, 2011 on the terms and conditions as stated in the draft of agreement to be entered into by the Company with Mr. Vikram R. Shroff. The Remuneration Committee of the Board of Directors has approved the remuneration in respect of the above Director.

The broad particulars of remuneration payable to and the terms of the reappointment of Mr. Vikram R. Shroff during the tenure of his reappointment are as under:

### Salary

C)

₹21,00,000/- per month with powers to the Board of Directors (which includes any Committee thereof) to grant such increments as they may in their absolute discretion think fit.

#### b) Commission:

Such amount of Commission not exceeding 1% (one percent) of net profits of the Company, to the appointee, as may be decided by the Board of Directors for each financial year.

### Perquisites

Perquisites as follows shall be allowed in addition to the salary and commission to the appointee. The perquisites will be evaluated on the basis of the cost to the Company or as provided in the Income-tax Act 1961 or rules framed thereunder, as may be applicable:

#### (i) Housing

- (a) If residential accommodation is provided in a company owned house, then a deduction by way of rent at 15% of the salary of the appointee shall be made;
- If the Company hires residential accommodation for the appointee, then a deduction by way of rent, at actual rent paid or 15% of the salary of appointee, whichever is lower, shall be made; (b)
- (c)If the company does not provide residential accommodation to the appointee, the appointee shall be paid such house rent allowance not exceeding 60% of his salary as the Board may decide
- The expenditure incurred by the appointee on Gas, Electricity, Water and Furnishing shall be reimbursed by the Company as per (ii) Income-tax Rules, 1962, and the same shall not exceed 10% of the salary of the Appointee;
- Reimbursement of all Medical expenses actually incurred for self and family; (iii)
- Leave travel concession for self and family once in a year in accordance with the rules of the company; (iv)
- Fees of clubs subject to a maximum of two clubs. However, life membership and admission fees shall not be paid by the Company; (v)
- (vi) Personal Accident Insurance of an amount, the annual premium of which shall not exceed ₹4,000/-:
- Contribution towards Provident Fund, Superannuation Fund or Annuity Fund as per rules of the Company; (vii)
- Gratuity payable at the rate of half a month's salary for each completed year of service, and the same will not be included in (viii) perquisites
- Cars with driver shall be provided for use on company's business and the same will not be considered as perquisites; use of car for (ix) private purposes shall however, be billed by the Company;
- Telephones at residence will be provided and the same will not be considered as perquisite but personal long distance calls shall (x) be billed by the Company;
- (xi) Actual Entertainment expenses incurred for the business of the Company will be reimbursed;
- Even if in any financial year, the Company has no profits or profits are inadequate, the aforesaid salary and perquisites will be (xii) payable as minimum remuneration.

The draft agreement to be entered into between the Company and Mr. Vikram R. Shroff incorporating the above particulars of remuneration is available for inspection by the Members of the Company at the Registered Office of the Company on all working days (except Saturdays), up to the date of the 27th Annual General Meeting between 11.00 a.m. and 1.00 p.m.

The above may be treated as an abstract of the terms of the contract/agreement proposed to be entered into between the Company and Mr. Vikram R. Shroff pursuant to Section 302 of the Companies, Act, 1956.

Mr. Vikram R. Shroff is interested in the resolution which pertain to his reappointment and remuneration payable to him. Further, Mr. Rajju D. Shroff, Mrs. S. R. Shroff and Mr. J. R. Shroff may also be deemed to be interested in the resolution pertaining to the reappointment and remuneration payable to Mr. Vikram R. Shroff as they are related to each other. Save and except the above, none of the other Directors of the company is, in any way, concerned or interested in the said resolution.

Your Directors commend the resolution at Item No. 8 of the Notice for approval.

### Item No. 9

It is proposed to add new Articles 3A. and 3B. respectively after the existing Article 3 to enable the Company to purchase any of its own shares and to issue of shares with differential voting rights respectively, in accordance with the provisions of the Companies Act, 1956 and the Rules, if any, applicable for the same. The resolution confers authority on the Board of Directors for the purpose.

As per the provisions of Section 31 of the Companies Act, 1956, a company may by a special resolution alter its Articles of Association. The Directors recommend the resolution for approval of the shareholders.

A copy of the Articles of Association of the Company showing proposed alterations is available for inspection at the Registered Office of the Company during office hours on all working days except Saturday between 11.00 a.m. and 1.00 p.m. up to the date of the Annual General Meeting.

None of the Directors of the Company is in any way concerned or interested in the resolution.

By the Order of the Board of Directors For UNITED PHOSPHORUS LIMITED

> M.B. TRIVEDI COMPANY SECRETARY

**Registered** Office 3-11, G.I.D.C., Vapi, Gujarat - 396 195. Dated: 29th April, 2011.

### **DIRECTORS' REPORT**

### TO, THE MEMBERS OF UNITED PHOSPHORUS LIMITED

Your Directors have pleasure in presenting their report and audited accounts for the year ended on 31st March, 2011.

### FINANCIAL RESULTS:

								n lacs)
			Consolidate				stand Alon	-
		Current		Previous		Current		Previous
		Year		Year		Year		Year
Sale of Products (net of excise and rebate and discounts)								
and other income from operations.		589817		549279		306468		262734
Profit before depreciation, interest and amortization of								
Deferred revenue expenses and Minority Interest		120424		103389		61855		44895
Depreciation / Amortisation		21380		21470		11468		10791
Interest		31200		19379		29364		9264
Exceptional Items		1400		2670		-		-
Minority Interest		1036		593				
Profit Before Tax		65408		59277		21023		24840
Provisions for Taxation:	0.50.5							
Current Tax	9597		3720		5880		4420	
MAT Credit Entitlement Deferred Tax	- (1496)		- 4415		- (631.00)		(2277) 4568	
Tax effect of earlier years	(793)		401		24		4500	
		7308		8536		5273		6711
Profit After Tax		58100		50741		15750		18129
Share of Profit in Associates		(1417)		1875				-
		56683		52616		15750		18129
Prior Period Adjustments (Net)	921							
Debenture Redemption Reserve (Net of write back)	(23843)		3601					
		(22922)		3601		0		0
		79605		49015		15750		18129
Balance Brought Forward		123693		86929		2340		63
Amount available for Appropriations		203298		135944		18090		18192
APPROPRIATIONS:								
Debenture Redemption Reserve written back						30448		4402
Final Equity Dividend	9261		8791		9261		8791	
Tax on Distributed Profits	1502		1460		1502		1460	
Debenture Redemption Reserve (Net of write back)					6605		8003	
Transfer to General Reserve	27500		2000		27500		2000	
		38263		12251		44868		20254
Balance Carried Forward		165035		123693		3670		2340

### **OPERATIONAL PERFORMANCE:**

During the year, India received very good monsoon. The La Nina effect leading to high precipitation resulted in bountiful rains throughout the country. Many crops recorded higher production this year. There was bumper harvest in both kharif and rabi seasons. Prices of most of the inputs also stabilized during the year. All these factors led to overall improvement in the economy of the country. The GDP growth was also higher.

Barring a few countries like Argentina, the rains were good and fairly widespread in most of the countries around the world. However, there were political upheavals and public uprising which saw end of dynasty rule in countries like Tunisia, Egypt, Libya, etc. Japan suffered national calamities like earthquake, tsunami and nuclear leaks. It led to high crude oil prices which affected the economies of all countries. Fears of inflation are looming large. Economies of some of the European nations continued to remain sluggish.

# United Phosphorus Limited =

On the back of good monsoon, the sale of agrochemicals in India in the first half of the year were higher. However, contrary to the expectations, the sales in second half were not so encouraging. On international front, the company did very good business in Latin American market. The sales of company's agrochemicals in these parts were high and in future also, the sales of agrochemicals in the Latin American countries will go up.

Total net sales for the year were higher at ₹2809.14 crores as against ₹2453.39 crores. Profit before Taxes were at ₹210.23 crores as against ₹248.40 crores last year.

### FUTURE OUTLOOK:

For the year 2011-12, normal monsoons are predicted in India. This should result in higher sales and improved profitability. Further, economic situation in USA and many countries in Europe are showing distinct signs of recovery. This will positively affect the performance of agrochemical industry. With the population in India going up, food production has to go up which can be possible only by increased and regulated usage of agrochemicals. In the recent Union Budget, greater thrust is provided on agriculture, infrastructure and education. This will also help the Company to have better performance in the coming years.

### **DIVIDEND:**

Your Directors have recommended dividend of ₹2/- per Equity Share of ₹2/- each for the financial year ended 31st March, 2011, which if approved at the forthcoming Annual General Meeting, will be paid to all those Equity Shareholders of the Company whose names appear in the Register of Members as on 26th July, 2011 and whose names appear as beneficial owners as per beneficiary list furnished for the purpose by National Securities Depository Limited and Central Depository Services (India) Limited.

### FINANCE:

During the year, the Company has raised funds of ₹600 crores by issue of unsecured Redeemable Non-convertible Debentures.

### **FIXED DEPOSITS:**

The Company has not accepted fixed deposits during the year. There are no fixed deposits outstanding as at 31st March, 2011.

### **RECENT ACQUISITIONS:**

During the year, the Company made following acquisitions:

- a) Global non-mixture Mancozeb fungicide business and related assets from DuPont, including existing inventory, manufacturing and formulation production facilities in Barranquilla, Colombia. This includes rights to registered brands for non-mixture mancozeb products, trademarks, as well as registrations and supporting regulatory data for those products, which include Manzate<sup>®</sup> brand fungicides. Mancozeb is a leading fungicide and this acquisition will also help the Company in strengthening its position in the high growth emerging markets including South and Central America. This purchase will enhance the Company's position in the EBDC (Ethylene Bis Dithio Carbamates) segment.
- b) RiceCo LLC, USA along with its subsidiaries and certain assets of the international business of its Affiliate Company. RiceCo does business in more than 20 countries with major markets in the US and other countries like Mexico, Thailand, Nigeria and Sri Lanka. RiceCo mainly caters to the rice market and has a wide range of product offerings based on the herbicide Propanil for this segment. Propanil is a herbicide used for the control of many important annual grasses, broadleaf and sedge weeds in rice. RiceCo will add strong brands for the rice segment to the Company's branded product portfolio.
- (c) One-half of stake in Sipcam Isagro Brasil (SIB), a company in Brazil. This company is a niche local producer and distributor in the Brazilian agrochemicals market. It has a formulation plant in Brazil. This acquisition will help the Company to enter direct distribution business in Brazilian market for its products and help to target untapped markets.

### **RESEARCH AND DEVELOPMENT:**

Research and Development has been given the highest priority in company's business plan. Company's research laboratories at Ankleshwar, Thane and Vapi have been upgraded by adding new equipment and instruments.

In pursuit of introducing new products in the market, R&D has focused on the development of process technologies for the fungicides, herbicides and insecticides. Efforts have also been focused on developing new safer and eco-friendly formulations for better efficacy and improved value for the farmers.

R&D has worked relentlessly in the quality improvement, cost reduction, batch cycle time and waste reduction of our existing products.

Various regulatory data generation and submission of registration dossiers have been also done by R&D during the year.

### CORPORATE SOCIAL RESPONSIBILITY:

As a responsible corporate citizen, the Company is carrying out many social activities in diverse fields. In respect of education, it has set up schools and colleges in Vapi, Ankleshwar, Sivakasi, etc. It is also providing monetary help to other schools and colleges situated near the factories of the Company. The Company has also set up post graduation higher study education institutions at Vapi and Ankleshwar. At Vapi, management and nursing colloges are set up. At Ankleshwar, new chemical engineering college is coming up.

In the fields of health and medicine, the Company along with Rotary club has started state of art hospital at Vapi with the latest modern equipments. At Ankleshwar, the Company is helping the nursing homes and hospitals.

Environment and pollution control is a priority issue for the Company. The Company's factories are located in chemical zones at Vapi and Ankleshwar. Senior management of the Company including the Chairman and Vice-Chairman are actively involved in effluent treatment companies in Vapi and Ankleshwar. With significant efforts of these officials in the areas of pollution control, Vapi has been removed from the list of critically polluted areas.

The Company is spending lot of money to help the small and medium scale units in managing their effluents by developing sophisticated COD measuring instruments. At Ankleshwar, the Company has helped in setting up a state of art solid waste landfill site which is considered to be the best in the country. For outstanding research and development work on pollution control and environment protection, the Chairman has been awarded by the Department of Science and Research (DSIR).

Various other initiatives which will help people and improve their life-style are supported and encouraged by the Company. This includes building gardens, parks and temples, providing rural electrification and tubewells, etc.

### SUBSIDIARY COMPANIES:

In pursuance of Circular no. 2/2011 dated 8th January, 2011 issued by Ministry of Corporate Affairs, the Company has attached the consolidated financial statements of the Company and its subsidiaries. The same are prepared in compliance with the Accounting Standard-21.

The annual accounts of the subsidiary companies and related detailed information shall be made available to the shareholders of the Company and its subsidiaries on request. They are also available for inspection by the members at the Company's registered office and administrative office.

In spite of the economies of many countries were under pressure, all the subsidiary companies of your Company have performed reasonably well. Subsidiaries in U. S. A., U.K., Cerexagri group of companies, Argentina, Australia and Japan have done good business.

### INSURANCE:

All the properties and operations of the Company have been adequately insured.

### AUDITORS AND AUDITORS REPORT:

M/s S. V. Ghatalia & Associates, Chartered Accountants, the statutory auditors are retiring at the ensuing Annual General Meeting and being eligible for re-appointment have expressed their willingness to continue, if re-appointed. Your Directors recommend their appointment as the Statutory Auditors and fix their remuneration for the year 2011-12.

The auditors, without qualifying their Report have drawn attention of members that as per the Court order and the legal advice obtained by the company, the company has not adjusted tax benefit in respect of the amortization of the Product Registrations and Product acquisition to the reserves. In this regard, your attention is invited to Note No.14 in schedule 'T' which is self-explanatory. The other notes to the accounts referred to in the Auditors' Report are self-explanatory and do not call for any further comments.

In respect of consolidated accounts, the auditors have qualified their report for non-inclusion of accounts of certain subsidiaries, joint ventures and associated companies, and non disclosure of segment reporting. In this regard, your attention is invited to Notes 1(b) and 18 of schedule 'S' of the consolidated accounts which are self-explanatory.

### COST AUDIT:

The Board of Directors appointed M/s. M.B. Ashtamkar, Cost Accountant, Mumbai as Cost Auditor of the Company for conducting audit of the cost accounts maintained by the Company in respect of the insecticides for the year 2011-12. They have submitted a certificate of their eligibility for such appointment. For the year 2009-10, they have filed their Cost Audit Report on 25th September, 2010. The due date for filing the same was 30th September, 2010.

### **DEPOSITORY SYSTEM:**

97.98% of the total paid up equity shares of the Company are dematerialized as on 31st March, 2011.



# United Phosphorus Limited

### **DIRECTORS:**

In accordance with the provisions of the Companies Act, 1956 and Articles of Association of the Company, Mr. J. R. Shroff, Dr. P. V. Krishna, Mr. Pradeep Goyal and Mrs. S. R. Shroff, Directors of the Company, retire by rotation at the ensuing Annual General Meeting of the Company, and being eligible offer themselves for re-appointment.

As required by Clause 49 of the Listing Agreement with the Stock Exchanges, the brief resume of Mr. J. R. Shroff, Dr. P. V. Krishna, Mr. Pradeep Goyal and Mrs. S. R. Shroff, Directors of the Company are provided in the notice convening the Annual General Meeting of the Company.

### **PERSONNEL:**

The relationship with all employees and workers at all sites of the Company remained very cordial throughout the year. Your Directors would like to place their appreciation for the contribution made by all the employees of the Company.

### SAFETY, HEALTH PERFORMANCE AND ENVIRONMENT:

The Company ensures that compliance to statutory safety regulations is fully met with the management support to manufacturing units. The Company has implemented various codes of practices under Responsible Care program, an initiative of Indian Chemical Council, which addresses broadly various aspects related to Safety, Health and Environment. The Company not only addresses its own issues related to SHE aspects, but also takes care of various related problems faced by other industries in the region where the Units are located. All manufacturing units are operating with QMS ISO 9001, EMS ISO 14001 and OHSAS 18001 certification. Various certificates are getting renewed from time to time after audits by respective accreditation agency.

The Company have all the material Consents & Authorization valid under different environmental acts and rules. Various manufacturing activities are performed at the units as per Consents obtained from respective State Pollution Control Boards. Moreover, all Units are complying to provisions of Factories Act and Company have taken steps to ensure safe working place for all employees, and protecting their health.

During the last year, the Company has augmented Effluent Treatment Plants and air pollution control systems at the Units to meet stringent discharge norms being prescribed for discharge of treated wastewater / stack emissions. The Company is already having on-line monitoring system for TOC / TKN at two units i.e. Unit No. 00 at Vapi and Unit No. 01 at Ankleshwar. For treating effluent with refractory COD, Company has set up separate treatment system at Vapi and Ankleshwar. To take care of Ammonical Nitrogen problem, Company has incorporated additional treatment system which ensures that this parameter is well within the prescribed limit. Treated effluent from the Units is discharged to Common Treatment Facilities at Vapi, Ankleshwar and Jhagadia; and effluent discharge meets inlet norms of Common Treatment Facilities.

Measures taken by the Company for water conservation and recycling have paid good results. With operation of RO System at Unit No. 05 (Jhagadia), approximately 200 KL / Day water has been recycled which has helped in reduction of water consumption.

Solid and Hazardous Wastes generated by the units are treated and disposed off at Common Hazardous Waste Treatment & Disposal Facility. During the year, Company has constructed Hazardous Waste Storages at units as per the new guidelines.

The Company has set up Emergency Risk Teams at all its units. In case of any emergency like flood, fire, accident, explosion or any other calamity, these teams swing into action immediately and bring the situation under control. Their work is greatly appreciated by the government departments, fire brigade and the industries in these areas.

### **PARTICULARS OF EMPLOYEES:**

In terms of section 217(2A) of the Companies Act, 1956, read with the Companies (Particulars of Employees) Rules, 1975, as amended, the names and other particulars of the employees are set out in the annexure to the Directors' Report. Having regard to the provisions of section 219(1)(b)(iv) of the said Act, the Annual Report excluding the aforesaid information is being sent to all the members of the Company and others entitled thereto. Any member interested in obtaining such particulars may write to the Company Secretary at the registered office of the Company.

### ENERGY CONSERVATION, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO:

The particulars relating to energy conservation, technology absorption, foreign exchange earnings and outgo, as required to be disclosed under section 217(1)(e) of the Companies Act, 1956 read with the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988 are provided in the Annexure to this Report.

### **DIRECTORS RESPONSIBILITY:**

Your Directors confirm the following Directors Responsibility statements pursuant to provisions of Section 217 (2AA) of the Companies Act, 1956:

- 1. in the preparation of Annual Accounts for the year ended 31st March, 2011, the Company has followed the applicable accounting standards with proper explanations relating to material departures;
- 2. appropriate accounting policies have been selected and applied consistently and judgements and estimates are made prudently and reasonably so as to give a true and fair view of the state of affairs of the Company as at 31st March, 2011 and of the profit of the Company for that year;
- 3. proper and sufficient care has been taken for maintenance of adequate accounting records in accordance with applicable provisions of the Companies Act, 1956 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- 4. the annual accounts have been prepared on a going concern basis.

### **GROUP FOR INTERSE TRANSFER OF SHARES:**

As required under Clause 3(1)(e) of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 1997 persons constituting "Group" (within the meaning as defined in the Monopolies and Restrictive Trade Practices Act, 1969) for the purpose of availing exemption from applicability of the provisions of Regulation 10 to 12 of the aforesaid Regulations, are given in the Annexure attached herewith and forms part of this Annual Report.

### CORPORATE GOVERNANCE:

Your Company and its Board has been complying with Corporate Governance to the extent set out in this respect as a separate report, in pursuance of requirement of Clause 49 of the Listing Agreement. The Management Discussions and Analysis Report forms part of this Report. Auditor's certificate regarding compliance of the conditions of the corporate Governance as stipulated under the said clause is also attached to this Report.

### LISTING OF THE COMPANY'S EQUITY SHARES:

The equity shares of your Company are listed on the Bombay Stock Exchange Ltd. and National Stock Exchange of India Ltd. There is no default in paying annual listing fees.

### ACKNOWLEDGEMENT:

Your Directors are thankful to all the stakeholders and various government agencies and ministries for their continued support.

Mumbai 29th April, 2011

Registered Office: 3-11, G.I.D.C., Vapi Dist. Valsad, Gujarat Pin: 396195. On behalf of the Board of Directors

R. D . Shroff Chairman & Managing Director United Phosphorus Limited =

### ANNEXURE TO DIRECTORS REPORT

PARTICULARS REQUIRED UNDER THE COMPANIES (DISCLOSURES OF PARTICULARS IN THE REPORT OF BOARD OF DIRECTORS) RULES, 1988.

### A. CONSERVATION OF ENERGY:

(a) Energy conservation Measures taken:-

12.65% energy saving achieved against target of 10% with the following energy conservation measures taken during 2010-11.

- 1. Specific energy consumption reduction for chilling plants with evaporative condenser
- 2. De-super heater for steam conditioning and energy saving
- 3. Reduction in flue gas losses by optimizing the oxygen level in boilers with solid fuel
- 4. Flash steam / condensate recovery to improve boiler efficiency
- 5. Use of solar energy for water heating.
- 6. Automation in filling machine for reducing compressed air consumption
- (b) Additional/New Proposals for reduction of energy conservation:-
  - 1. Heat recovery through condensing economizer for boilers
  - 2. Fan-less/Fin-less jet cooling tower
  - 3. Non chemical water treatment for cooling tower through ultra low frequency injection
  - 4. Focusing more on process heat recovery
  - 5. Direct ammonia chilling with screw compressors and variable frequency drive load modulation
  - 6. Energy audit by external auditors and in house facility to study the GAP through modern energy auditing instruments
- (c) Proposed Benefits:-

With the above energy saving proposals, energy bills are expected to come down from current level.

### B. TECHNOLOGY ABSORPTION, ADAPTATION & INNOVATION:

The following efforts were taken by the company towards technology absorption, adaptation and innovation:

- 1. Technology of a new class of insecticide developed in-house was successfully absorbed on commercial scale during the year.
- 2. A new combination formulation for effective control of weeds in wheat crop was developed and commercialized successfully.
- 3. Improvements in the processes of five existing products were done and implemented in the manufacturing plants.
- 4. Technology up gradation was pursued by making linkages with scientists of institutes of national and international reputes like ICT, CSIR laboratories, IIT and experts in the industry.
- 5. The Company has entered into an agreement for import of technology for an intermediate during the year. However, no technology is transferred so far.
  - a. Research & Development activities undertaken during the year:
    - i. Process development of new molecules in area of crop protection Fungicides, Herbicides, Insecticides and Speciality chemicals.
    - ii. Development of new safer and eco-friendly formulations like SC, WDG, CS and EW and combinations and seed treatment formulations.
    - iii. Process improvement projects undertaken for cost reduction, quality improvement and productivity enhancement.
    - iv. Development of methodology for waste reduction and effluent treatment solutions.
  - b. Benefits Derived from R&D activities:
    - i. Two products were scaled up on commercial scale for launch in the market.
    - ii. Process improvement work has resulted in the cost reduction of the existing products as well as in waste reduction.
    - iii. New molecules and new formulations developed during the year will be commercialized in the coming years and will result in the increase of revenue and profitability of the company.

c. Future Plan of Action:

i.

- i. Development of new molecules for future introduction.
- ii. Continual improvement of existing products / processes.
- iii. Development of green processes.
- iv. Development of continuous processes instead of batch processes wherever feasible.
- v. Development of new safer and eco-friendly formulations.
- d. Expenditure incurred on R & D

Capital	- ₹ 58.49 lacs
Recurring	- ₹ 4279.89 lacs
Total	- ₹ 4338.38 lacs

ii. Total R & D expenditure – 1.54 % (as a percentage of turnover)

### C. FOREIGN EXCHANGE EARNINGS AND OUTGO:

1. Activities relating to export, initiatives to increase exports, development of new export markets for products and service and export promotion plans:-

The Company's thrust in the global market continued to grow during the year under review. Today, the name of the company is recognized for quality products, reliable supply capabilities and its ability to understand the needs of customers across the globe. Catering to the needs of customers through various global subsidiaries has been a very unique selling proposition of the Company. With the additional acquisitions that have taken place during the year, the Company has been successfully integrating the various marketing functions across geographies successfully. Even though the year witnessed a relatively flat sale in some segments, Latin American countries, Africa, Asia Pacific and North America witnessed significant growth in percentage, both qualitatively and quantitatively. The Company is confident, with additional registrations maturing and the benefits of integration accruing, the prospects appears encouraging in the long run. During the year, the Company's exports (FOB value) were ₹1445.75 crores.

2. Total Foreign Exchange earned and used:-

	2010-11 (₹ in lacs)	2009-10 (₹ in lacs)
a. Total Foreign Exchange earned	147,637	139,152
b. Total Foreign Exchange used	82,639	68,018

For and on behalf of the Board,

Mumbai 29th April, 2011 **R. D. Shroff** Chairman & Managing Director



# United Phosphorus Limited —

### **ANNEXURE TO DIRECTORS' REPORT** FORM 'A' Form for disclosure of particulars with respect to Conservation of Energy Part 'A' Power and Fuel consumption **POWER & FUEL** 2010-11 2009-10 ELECTRICITY Purchased units (kwh) 86023582.62 33814317.10 Total Cost (₹) 535926919.71 216073486.29 Rate/Unit (₹) 6.23 6.39 **OWN GENERATION (D G HOUSE)** UNITS (kwh) 427444.00 529684.00 Unit per Litre of Diesel Oil 2.80 3.11 Cost/Unit (₹) 22.44 17.87 **OWN GENERATION (POWER PLANT)** 233389300.00 UNITS (kwh) 220354700.00 Unit per M3 of Natural Gas 3.54 3.46 Cost/Unit (₹) 4.55 5.13 **FURNACE OIL** Quantity (Litres) 709941.51 1286663.00 22600715.36 Total Cost (₹) 17566799.64 Rate/Litre (₹) 24.74 17.57 NATURAL GAS 88549671.00 89516531.00 Quantity (M3) Total Cost (₹) 1416938510.29 1316325990.27 Rate/Unit (₹) 16.00 14.70 **CONSUMPTION PER UNIT OF PRODUCTION - ALL PRODUCTS** Rate/Unit Rate/Unit 2010-11 2009-10 1.40/.09 Electricity 1.50/.12 Furnace oil 0.003 0.01 Natural Gas 0.12 0.11 For and on behalf of the Board, Mumbai 29th April, 2011 R. D. Shroff Chairman & Managing Director

#### ANNEXURE FORMING PART OF THE DIRECTORS' REPORT "Group" for interse transfer of shares under Clause 3(1)(e) of the Securities & Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 1997. **PROMOTER DIRECTORS:** 13. Daman Ganga Pulp & Papers Pvt. Ltd. 1. Rajnikant Devidas Shroff and Family 14. Demuric Holdings Pvt. Ltd 2. Sandra R. Shroff and Family 15. Entrust Environment Ltd. Enviro Technology Limited Jaidev R. Shroff and Family 3. 16. Vikram R. Shroff and Family Esthetic Finvest Pvt. Ltd. 4. 17. Floratrip Ltd. (BVI) 18. **RELATIVES OF PROMOTER DIRECTORS:** 19. Force Aviation Pvt. Ltd. 20. Gharpure Engineering & Constructions Pvt. Ltd. 1. Poonam J. Shroff and Family Namrata V. Shroff and Family 21. Heline Environment Pvt. Ltd. 2. Varun J Shroff and Family Hexspun Ltd. (BVI) 3. 22. Isar Builders & Developers Pvt. Ltd. 4. Tania J Shroff and Family 23. 5. Rudritara J. Shroff and Family 24. Kerala Enviro Infrastructure Ltd. 6. Mekhala V. Shroff and Family 25. Khagay Environment Pvt. Ltd. Ranjit V. Shroff and Family Khaline Environment Pvt. Ltd. 7. 26. 8. Shilpa R Shroff and Family 27. Latur Water Supply Management Co. Ltd. 9. Pradip Sagar and Family 28. Mrugal Properties Ltd. Nerka Chemicals Pvt. Ltd. 10. Jyotsna Bhatt and Family 29. Jyotindra Bhatt and Family 30. Nivi Trading Ltd. 11. Orizaba Holding Coöperatief U.A 12. Shaila S Shroff and Family 31. Praskand Environment Pvt. Ltd. 32. R. Shroff Consultants Pvt. Ltd. TRUST: 33 34. Sanguine Holdings Pvt. Ltd. lai Trust 1. 2. Jewel Trust 35. Seiko Properties Pvt. Ltd. 3. Victory Trust 36. Sharvak Environment Ltd. Shatataraka Holdings Pvt. Ltd. 37. **PARTNERSHIP FIRMS:** Shivalik Solid Waste Management Ltd. 38. Akruti Products Shroff Envirotral Pvt. Ltd. 39 1. 2. Sarian Chemicals 40. Shroffs United Chemicals Ltd. Squaredip Inc (BVI) 3. Prakriva Pharmachem 41. 4. Urja Chemicals 42. SWAL Corporation Ltd. 5. **UPL** India 43. Tatva Clean Tech Private Ltd. 44. Tatva Global Environment Ltd. 6. Pot Plants 45. Tatva Global Environment (Deonar) Ltd. 7. Ultima Search Tatva Global Renewable Energy Co. Pvt. Ltd. 46. **GROUP COMPANIES:** 47. Tatva Global Water Technologies Pvt. Ltd. Timberlane PTE. Ltd. 1. Aconcagua Holding B.V. 48. 49. Uniphos Agro Industries Ltd. 2. Advanta India Ltd. Uniphos (Cayman Islands) 3. Agraja Properties Ltd. 50. Uniphos (Cyprus) Limited 4. Agrinet Solutions Ltd. 51. Uniphos Enterprises Ltd. 5. Amytree Ltd. (BVI) 52. Archana Overseas Pvt. Ltd. 53. Uniphos Envirotronic Pvt. Ltd. 6. 54. United Phosphorus (Cayman Islands) 7. Bharuch Airport Infrastructure Pvt. Ltd. UPL Djai Power Ltd. 8. 55. Bharuch Enviro Infrastructure Ltd. Bloom Industrial Plastics Pvt. Ltd. 56. UPL Environmental Engineers Ltd. 9. 10. Bloom Packaging Pvt. Ltd. 57. UPL Investment Pvt. Ltd. 58 Venture Drive Limited (Cayman Islands) 11. Bloom Seal and Containers Pvt. Ltd. Coimbatore Integrated Waste Management Co. P. Ltd. 59. Vyom Finvest Pvt. Ltd. 12.

and any body corporate and/or entity promoted / formed by any of the above.

"Family" - "Family" for this purpose includes spouse, dependent children and parent

- 🔱 United Phosphorus Limited —

### **CORPORATE GOVERNANCE**

### 1. Company's Philosophy on Code of Corporate Governance

The The Company's philosophy on Corporate Governance relates to providing maximum service to all its stakeholders. It wants to enhance shareholder value with best practices of corporate governance. The high standard of corporate governance is maintained by being transparent, accountable and continuous interaction with shareholders, employees, lending institutions, banks, govt. agencies and all the dealers.

The Company's products are marketed not only in India but all across the globe. The Company is therefore conscious of the fact that to achieve success very high ethical value of the management and the employees is inevitable.

### 2. Board of Directors

The Board of Directors consists of 12 directors as on 31st March, 2011.

Five Board Meetings were held during the year, as against the minimum requirement of four meetings. The dates on which the meetings were held are as follows: 22nd April, 2010, 29th April, 2010, 26th July, 2010, 26th October, 2010 and 25th January, 2011.

### COMPOSITION AND CATEGORY OF DIRECTORS, OTHER DIRECTORSHIPS AND COMMITTEE MEMBERSHIPS :

Name of the Director	Category	Attendance Particulars			other directors nemberships/ cl	
		Board Meeting	Last AGM	Other Directorships	Committee Memberships	Committee Chairmanships
Mr. R. D. Shroff	Promoter & Executive Chairman & Managing Director	5	Present	10	1	1
Mrs. S. R. Shroff	Promoter & Non-Executive Vice Chairman	5	Present	9	-	-
Mr. J. R. Shroff	Promoter & Non-Executive Director	3	Absent	14	1	-
Mr. V. R. Shroff	Promoter & Executive Director	2	Absent	11	3	-
Mr. A. C. Ashar	Non-Promoter & Executive Director	5	Present	12	2	-
Dr. P. V. Krishna	Independent & Non-Executive Director	4	Absent	1	-	-
Mr. Pradeep Goyal	Independent & Non-Executive Director	2	Absent	5	-	2
Mr. K. Banerjee	Non-Promoter Executive Director	-	Absent	1	-	-
Dr. (Mrs) Reena Ramachandran Independent & Non-Executive Director		4	Present	-	-	-
Mr. Pradip Madhavji	Independent & Non-Executive Director	5	Present	2	-	3
Mr. Vinod Sethi	Independent & Non-Executive Director	1	Absent	10	6	3
Mr. Chirayu R. Amin	Independent & Non-Executive Director	1	Absent	13	1	1

Notes: \* Excludes Directorship in Private Limited companies and Foreign Companies.

### 3. Information supplied to the Board

Following information was provided to the Board as part of the agenda papers in advance of the Board Meeting or presented at the time of the Board Meetings:

- Annual Budget,
- > Financial Results of Company and consolidated results,
- > Recommendation of payment of dividend on equity shares,
- Commission to Executive and Non-Executive Directors,
- > Inter-corporate investments, loans and guarantees,
- > Material show cause notices, legal judgements etc.,
- Issue of privately placed Debentures,
- Acquisition of business, abroad,
- > Approval for contracts entered into with parties covered in the register under section 301 of the Companies Act, 1956,
- > Review of the procedure for risk assessment and minimization,
- Consideration of any disclosure made by senior management relating to any transaction having potential conflict with interest of the Company,
- Appointment of Cost Auditors,
- Availing credit facilities from banks,
- > Formation of Limited Liability Partnerships,
- > Presentations relating to safety & environment and integrated business
- > Taking over premises on leave and licence basis.

### 4. Disclosures

The particulars of transactions between the Company and related parties as per the Accounting Standards are mentioned separately in schedule "T" of the Annual Accounts. However, these transactions are not likely to have any conflict with the Company's interest.

As per the ICAI announcement, expense adjusted directly to reserve is net of its tax effect. As per the Court order and legal advice obtained, the Company has taken a consistent view that the tax benefit available is not to be adjusted in respect of amortization of the product registrations and product acquisitions adjusted to the Reserves.

No strictures or penalties have been imposed on the Company by the Stock Exchange or The Securities and Exchange Board of India (SEBI) or any other regulatory body on any matter relating to capital markets in the last three years.

The Securities and Exchange Board of India (SEBI) vide notification dated 20th February, 2002, has amended the SEBI (Insider Trading) Regulations, 1992. As per these regulations, the Company has appointed Mr. M. B. Trivedi as a Compliance Officer, who will be responsible for formulating policies, procedures, monitoring adherence to the rules for the preservation of price sensitive information, pre- clearance of trades, monitoring of trades and implementation of the Code of Conduct under the overall supervision of the Board. The Company also has framed its own code of internal procedure and conduct for prevention of Insider Trading which provides for "Trading Window" restrictions, disclosure requirements and also preclearance of trades in the Company's securities.

Shareholding of the Directors as on 31st March, 2011 was as under:

Name of the Director	Shareholding
Mr. R. D. Shroff	Nil
Mrs. S. R. Shroff	Nil
Mr. J. R. Shroff	Nil
Mr. V. R. Shroff	Nil
Mr. A. C. Ashar	222590
Dr. P. V. Krishna	Nil
Mr. Pradeep Goyal	Nil
Mr. K. Banerjee	346204
Dr. (Mrs) Reena Ramachandran	Nil
Mr. Pradip Madhavji	Nil
Mr. Vinod Sethi	Nil
Mr. Chirayu R. Amin	Nil

### 5. Code of Conduct

The Board of Directors has adopted the Code of Conduct for the Board Members and the Senior Management. The said Code has been communicated to the Board Members and the Senior Management. The Code has also been posted on the Company's website www.uplonline.com.

### 6. Audit Committee

The Board of the Company has constituted an Audit Committee, comprising of three Independent & Non-Executive Directors. Four meetings of the Audit Committee were held on 29th April, 2010, 26th July, 2010, 26th October, 2010 and 25th January, 2011.

### Composition of members of Audit Committee is as follows:

Composition	Mr. Pradip Madhavji Chairman	Mr. Pradeep Goyal	Dr. P. V. Krishna
Meetings attended during the year	4	2	4

The constitution of Audit Committee also meets with the requirements under Section 292A of the Companies Act, 1956. Mr. Pradip Madhavji who has financial and accounting knowledge has been nominated as the Chairman of the Audit Committee.

The role and terms of reference stipulated by the Board to the Audit Committee covers areas mentioned under Clause 49 of the Listing Agreement and Section 292A of the Companies Act, 1956 besides other terms as may be referred by the Board of Directors.

### 7. Remuneration Committee

The Board of the Company has constituted a Remuneration Committee, comprising of three Independent & Non-Executive Directors viz. Dr. (Mrs.) Reena Ramachandran, Chairman, Mr. Pradeep Goyal and Dr. P. V. Krishna.

The Remuneration Committee has been constituted to recommend/review the remuneration package of the Managing/ Whole time Directors based on performance and defined criteria.

No meeting of the Remuneration Committee was held during the year.

# United Phosphorus Limited 🗕

### Details of the remuneration to all the Directors for the year:

The aggregate value of salary, perquisites and commission for the year ended 31st March, 2011 to four Whole time Directors is as follows:

					₹ in Lacs
Name of Director	Salary	Perquisites	Retirement Benefits	Commission	Total
Mr. R. D. Shroff Chairman & Managing Director	264.00	45.90	83.97	150.00	543.87
Mr. Vikram R. Shroff Executive Director	240.00	16.84	76.34	150.00	483.18
Mr. Kalyan Banerjee Whole time Director	18.00	5.53	5.73	11.00	40.25
Mr. A. C. Ashar Whole time Director	60.00	21.62	19.08	19.00	119.70

The Company has paid the sitting fees for the year ended 31st March, 2011 to Independent & Non-Executive Directors for attending Board Meetings, Audit Committee Meetings, Remuneration Committee Meetings and Shareholders'/Investors' Grievances Committee Meeting as follows:

Dr. P. V. Krishna ₹1,00,000/-; Mr. Pradeep Goyal ₹40,000/-, Dr. (Mrs.) Reena Ramachandran ₹50,000/-, Mr. Pradip Madhavji ₹1,10,000/-, Mr. Vinod R. Sethi ₹10,000/- and Mr. Chirayu R. Amin ₹10,000/-

In addition, the Company has provided for payment of commission to Independent & Non-Executive Directors of ₹4.00 lacs each to Dr. P. V. Krishna, Mr. Pradeep Goyal, Dr. (Mrs.) Reena Ramachandran, Mr. Pradip Madhavji and ₹2.00 lacs each to Mr. Vinod Sethi and Mr. Chirayu R. Amin.

### 8. Shareholders'/Investors' Grievance Committee

The Board of the Company has constituted a Shareholders'/Investors' Grievance Committee, comprising of three Independent & Non-Executive Directors to look into the Shareholders' and Investors' Grievances. One meeting of the Shareholders'/ Investors' Grievance Committee was held on 25th January, 2011.

### Composition of members of Shareholders'/Investors' Grievance Committee is as follows:

Composition	Mr. Pradip Madhavji Chairman	Mr. Pradeep Goyal	Dr. P. V. Krishna
Meeting attended during the year	1	-	1

The Company also has its separate shares transfer committee consisting of Mrs. S. R. Shroff and Mr. A. C. Ashar, Directors and two other senior executives of the Company. This committee normally meets twice a month to approve transfer of shares, issue of duplicate certificates, redressel of Shareholders' and Investors' Grievances, etc. Share certificate submitted for dematerialisation and request for rematerialisation are also approved by the committee.

The total numbers of complaints received during the year under review were 211 and all the complaints were replied to the satisfaction of shareholders on or before 31st March, 2011.

9 requests for transfers were pending for approval as on 31st March, 2011, which were approved and dealt with by 15th April, 2011.

### 9. Annual General Meetings

Location and time for last three Annual General Meetings were:

Year	AGM	Location	Date	Time
2007-2008	24th AGM	Hotel Green View Hall N. H. No. 8, Vapi, Gujarat - 396 195	18/09/2008	10.30 a.m.
2008-2009	25th AGM	Hotel Green View Hall N. H. No. 8, Vapi, Gujarat - 396 195	18/09/2009	10.00 a.m.
2009-2010	26th AGM	Hotel Green View Hall N. H. No. 8, Vapi, Gujarat - 396 195	08/09/2010	10.00 a.m.

# 10. (a) Disclosures on materially significant related party transactions i.e. transactions of the Company of material nature, with its promoters, the directors or the management, their subsidiaries or relatives, etc. that may have potential conflict with the interests of the company at large.

During the year, the Company had no materially significant related party transaction, which are considered to have potential conflict with the interest of the Company at large.

### (b) Details of non-compliance by the Company, penalties, strictures imposed on the Company by Stock Exchanges or SEBI, or any statutory authority, on any matter related to capital markets, during the last three years. None.

### 11. Means of communication

Half-yearly results for the half-year ending 30th September, 2010 were not sent to each household of shareholder.

The quarterly and annual results are published by the Company in the Financial Express in Gujarati and Financial Express and Economics Times in English. The results are also displayed on corporate Website, www.uplonline.com. Official news releases are sent to the Stock Exchanges at Bombay Stock Exchange Ltd. and National Stock Exchange of India Ltd., where the equity shares of the Company are listed.

The Management Discussion and Analysis (MD&A) forms a part of the annual report.

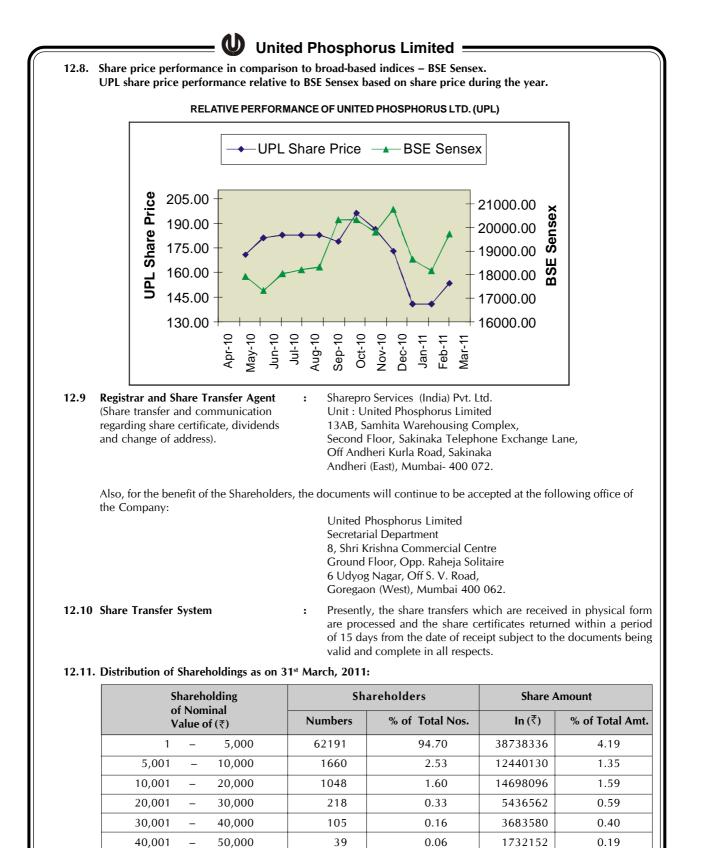
### 12. General Shareholder Information

12.1.	Annual General Meeting	:	
	- Date		26 <sup>th</sup> July, 2011 at 10.00 a.m.
	- Venue		Hotel Green View Hall N. H. No. 8, Vapi, Gujarat - 396 195.
12.2.	Financial Calendar	:	Annual General Meeting – 26 <sup>th</sup> July, 2011 Results for quarter ending June 30, 2011- On or before 14th August, 2011 Results for quarter ending September 30, 2011- On or before 14th November, 2011 Results for quarter ending December 31, 2011- On or before 14th February, 2012 Results for quarter / year ending March 31, 2012 - Last week of April, 2012 / June 2012.
12.3.	Book closure date	:	16/07/2011 to 26/07/2011 (Both days inclusive)
12.4.	Dividend payment date	:	1st August, 2011
12.5.	(a) Listing of Equity Shares on Stock Exchages at	: t	Bombay Stock Exchange Ltd. and National Stock Exchange of India Ltd.
	(b) Listing of GDR on the Stock Exchages at	:	Luxembourg Stock Exchange
12.6	(a) Stock Code	:	Bombay Stock Exchange Ltd. : 512070 National Stock Exchange of India Ltd. : UNIPHOS
	(b) Demat ISIN Number in NSDL & CDSL for		

Equity Shares of ₹ 2/- each : INE628A01036

### 12.7. Stock Market Data

Month	Bombay Stock B	Exchange Ltd. (BSE)	National Stock Exchang	e of India Ltd. (NSE)
	Month's High Price (In ₹)	Month's Low Price (In ₹)	Month's High Price (In ₹)	Month's Low Price (In ₹)
April 2010	172.10	143.00	172.30	142.55
May 2010	185.50	158.35	185.40	158.20
June 2010	199.90	173.30	199.45	173.10
July 2010	188.00	171.00	194.40	172.55
August 2010	199.95	179.15	200.25	179.20
September 2010	196.30	178.25	196.20	178.50
October 2010	219.70	181.00	219.70	180.05
November 2010	216.80	177.00	216.60	176.80
December 2010	198.00	153.00	201.80	151.25
January 2011	175.85	133.35	175.75	133.90
February 2011	147.50	125.60	147.60	125.10
March 2011	152.50	126.00	154.00	126.20



94

313

65668

0.14

0.48

100

6701184

840178508

923608548

0.72

90.97

100

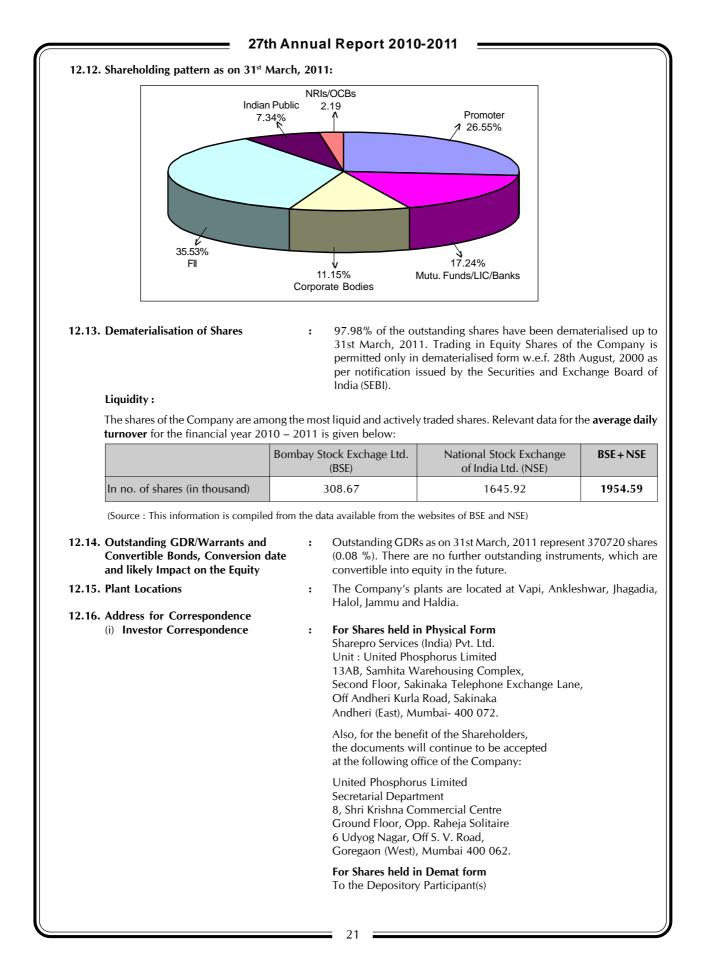
50,001

and Total

1,00,001

1,00,000

above.



United I	Phosphorus Limited
(ii) Any query on Annual Report :	Mr. M. B. Trivedi, Company Secretary United Phosphorus Limited Legal & Secretarial Department Uniphos House, C. D. Marg, Madhu Park, Khar (West), Mumbai 400 052. E-Mail : <u>trivedimb@uniphos.com</u>
(iii) Exclusive e-mail ID of the grievance : redressel division	upl.investors@uniphos.com
(iv) Corporate Website :	www.uplonline.com
	On behalf of the Board of Directors
Mumbai 29 <sup>th</sup> April, 2011	<b>R. D. Shroff</b> Chairman & Managing Director
As provided under Clause 49 of the Listing Agreement wi	<b>DECLARATION</b> ith the Stock Exchanges, the Board Members and the Senior Management
Personnel have confirmed compliance with the Code c 2011	of Conduct laid down by the Company for the year ended 31st March,
Mumbai	On behalf of the Board of Directors <b>R. D. Shroff</b>
29 <sup>th</sup> April, 2011	(Chairman & Managing Director)
AUDI	TORS' CERTIFICATE
To The Members of UNITED PHOSPHORUS LIMITED	
	rporate governance by United Phosphorus Limited, for the year ended sting Agreement of the said Company with stock exchanges.
to procedures and implementation thereof, adopted b	is the responsibility of the management. Our examination was limited y the Company for ensuring the compliance of the conditions of the pression of opinion on the financial statements of the Company.
	cording to the explanations given to us, we certify that the Company has e as stipulated in the above mentioned Listing Agreement.
We further state that such compliance is neither an ass effectiveness with which the management has conducted	surance as to the future viability of the Company nor the efficiency or ed the affairs of the Company.
	<b>For S.V. GHATALIA &amp; ASSOCIATES</b> Firm registration number: 103162W Chartered Accountants
	<b>per Sudhir Soni</b> Partner Membership No. 41870
Mumbai 29 <sup>th</sup> April, 2011	

### MANAGEMENT DISCUSSION AND ANALYSIS

### INDUSTRY STRUCTURE AND DEVELOPMENT :-

The Company is mainly engaged in the business of agrochemicals, other industrial chemicals and chemical intermediates. It has also got a captive power plant in Jhagadia.

The agrochemical industry has several crop protection products which can be broadly divided into herbicides, insecticides, fungicides and others. Herbicides prevent or reduce weeds. They mainly replace or reduce mechanical weeding and thereby help in reducing soil erosion, water loss and providing better targeted nutrition to the plants. Insecticides are used to control insects and pests that reduce crop yields and quality. Fungicides prevent and cure fungal plant diseases which affect crop yields and quality.

The agrochemical market is divided into products protected by patents and products which have gone off-patent. Majority of sales of patented as well as off-patent products are dominated by multinational corporations.

Over the last few years, there have been many mergers and acquisitions among existing agrochemical companies. The primary reasons for the same are slow pace of new product development, growing generics penetration and increasing cost of regulatory compliance. The industry is regulated by strict and expensive registration processes in various jurisdictions and environmental and safety legislations. There are environmental laws prescribed for production, storage and handling of inputs, intermediates and agrochemicals.

As the new products are slow to come in the market, the success of business depends largely on distribution network of the companies. Over the years, the Company has expanded its distribution network in the international market through various subsidiaries. The Company has also acquired new products, businesses and companies to successfully integrate new products to its existing business. Within India, it has got sales depots and distributors across the country to cater to the Indian market.

Population has been rising everywhere. This results in higher food consumption. Farmable land is limited and hence, productivity of land has to increase. In India, agrochemical industry is set to progress very fast in the coming years. The second Green Revolution is expected. The government is concerned with the slow growth in agriculture sector. It is providing various incentives and facilities for the growth of this sector.

### **OPPORTUNITIES AND THREATS:-**

The agrochemical industry in India is poised for good growth. Increase in world population, limited arable land, growing per capita GDP, newer technology such as biotechnology, etc. are the key growth drivers . In India, the use of agrochemicals is much less as compared to most of the developed countries. Increase in population requiring more food production will need more agrochemicals to boost the food production. In India, there are significant cost advantages in production of technical grade materials as well as formulations for agrochemicals. Entry barriers in the form of registrations for the new entrants, strict environment regulations, intellectual property regulations and exorbitant costs of developing any new molecule will all help the established entities to grow their business.

The main threat to the industry is erratic monsoon and frequent changes in government policies which may result in ban of certain agrochemicals. To protect against such ban, higher costs have to be incurred to defend and protect the molecules. Further, unscrupulous formulators is a serious threat for the genuine players in the industry.

### SEGMENTWISE PERFORMANCE:-

- a) Agrochemicals Agrochemicals accounted for 80% of total sales of the company. Increase in market share of the company's products mainly consists of agrochemicals.
- b) Industrial chemicals and intermediates this segment accounted for 19% of total sales.
- c) Power Power plant is for captive.
- d) Exports Exports accounted for 53% of total sales.

### **BUSINESS OUTLOOK:-**

The world economy is coming out of the downturn. Economies of USA and European countries are picking up again. This will benefit the Company significantly. In last few years, the Company's performance had remained static on account of slackness in demand in these countries.

Overall business scenario for the Company is encouraging. A big advantage for the Company is that its cost of manufacture of agrochemicals in India is competitive. Further, it offers the largest range of agrochemicals. With various acquisitions, the Company has gained access to global markets and it is in a position to offer an extensive and balanced product portfolio to its customers worldwide. The Company has also strengthened its distribution reach and access to new markets by various strategic alliances with other agrochemical manufacturers of the world. The Company holds more than 1000 registrations for its products worldwide. The senior management devotes considerable time and resources in research and development for developing new products and improvement in manufacturing processes so as to enhance the quality of its products and make them more affordable. All these factors will help the Company to perform better in coming years.

# United Phosphorus Limited =

### INTERNAL CONTROL SYSTEM AND THEIR ADEQUACY:-

The internal control system of the Company is well structured and is commensurate with the size, scale and complexity of its operations. All the business processes of the Company are run on SAP system. Standard operating procedures are introduced and revised from time to time resulting in better control. The internal audit department plans the schedule of audit based on the risk assessment and regular audits and checks of various functions are performed to ensure proper internal control over such functions. Areas of internal audit cover various functions which include procurement of inputs, marketing, production, accounting, statutory compliances, logistics, overseas subsidiary operations, job work arrangements, etc. The in-house internal audit team is supported by external professionals who carry out internal audit at various depots.

The Audit Committee of the Board regularly reviews the adequacy and efficacy of the internal control system. The Committee also gives valuable suggestions to further strengthen the internal controls and the same are duly implemented. The annual internal audit plan drawn out by the in-house internal audit department is approved by the Audit Committee. Before finalizing the audit plan, business risks for all functions and at all centres are evaluated with a view to mitigate such risks.

The reports made by internal audit team from time to time form the basis for certification by the Managing Director and Chief Financial Officer for financial reporting as required under clause 49 of the Listing Agreement.

### **RISKS AND CONCERNS:-**

The Company faces many business risks. One such risk is uncertain weather. Too much or too little rainfall is not good for the business of the Company. The forecasts for the rainfall are at times not very reliable and hence, the Company is not able to plan its activities properly. Sometimes, the Company is left with high inventory and at other times, it runs out of stock of its products. To mitigate the effects of uncertain weather, the Company has laid down parameters for inventory management. Further, weather is constantly observed and the Company has proper mechanism in place to immediately respond to any unforeseen eventualities. Due to its global operations, it enjoys a natural hedge against the weather uncertainties in some parts of the world.

Another unforeseeable risk at times is sudden price fluctuations for some of the key raw materials of the Company. This mainly happens in case of imports. This is kept under check by better inventory management, recovery of inputs used in manufacturing processes, developing multiple sources of supply, efficient market intelligence, etc.

In India and other countries, the business is subject to extensive regulatory compliances. The Company is required to strictly adhere to environmental laws and intellectual property laws. The Company's registration and legal team adheres to all legal compliances and diligently discharges all statutory obligations in this regard. At all manufacturing sites, obligations under environment laws are observed so as to keep pollution in control.

As the Company's sales are mainly by way of exports, it gets exposed to high currency fluctuations. The Company has a natural hedge against such risk as the Company has borrowings from overseas market as also imports are made from abroad. The risks of currency fluctuations is avoided by taking cover for all its foreign borrowings.

With the business of the Company growing at a hectic pace and demand for trained and experienced manpower in excess of the supply, the risk of managing people is very big. The Company has to retain its existing trained workforce and also attract new talent for its different operations. Not only that, over the last few years, the Company's business has grown inorganically. New businesses are bought over and integrated into existing business. This sometimes results into confusion as the staff of earlier businesses are required to change and adjust their working systems to fall in line with the existing systems. This is taken care of by constant interaction with the staff and assuring them of good personal and career growth. To improve the performance of the staff at work, various refresher training courses are organised to update their knowledge with the latest technologies and management ideas.

### FINANCIAL AND OPERATIONAL PERFORMANCE:-

During the year, turnover has gone up from ₹2738.98 crores to ₹3133.71 crores. Exports have been ₹1445.75 crores. At consolidated level, the sales have gone up from ₹5290.04 crores to ₹5649.69 crores. Profit before tax on consolidated basis has increased from ₹598.70 crores to ₹664.44 crores.

### HUMAN RESOURCE DEVELOPMENT:

The company continues to invest in Human Resource development globally to give the business a competitive edge. A number of programs to build on leadership development globally have been introduced. Competency assessment, Performance management and Leadership development would continue to be a strong priority for the organisation. A strong thrust on performance management globally has been initiated and this will help the people align and deliver the strategic organizational objectives. The company has also focused on planned organizational restructuring in key areas leading to higher productivity and efficiencies. As on 31st March, 2011 the number of employees was 2103.

### CAUTIONARY STATEMENT:-

Certain statements in this section relating to estimates, projections and expectations may be forward looking within the meaning of applicable laws and regulations. The actual result may be different from what has been envisaged. The factors that may affect the performance will be exchange rate fluctuations, political and economical disturbances in Europe, aggravated credit risks, non-availability of key inputs, adverse season, deregistration of some products and various other factors.

### **AUDITORS' REPORT**

### TO THE MEMBERS OF UNITED PHOSPHORUS LIMITED

- 1. We have audited the attached Balance Sheet of United Phosphorus Limited ('the Company') as at March 31, 2011 and also the Profit and Loss Account and the Cash Flow Statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order, 2003 (as amended) issued by the Central Government of India in terms of sub-section (4A) of Section 227 of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 4. Without qualifying our opinion, we draw attention to Note 14 of Schedule 'T' to the financial statements. As per legal advice obtained in relation to the Court order, the Company has not adjusted tax benefit in respect of amortization of the Product Registrations and Product Acquisitions to the reserves, as explained therein.
- 5. Further to our comments in the Annexure referred to above, we report that:
  - i. We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - ii. In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
  - iii. The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account;
  - iv. In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the accounting standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956.
  - v. On the basis of the written representations received from the directors, as on March 31, 2011, and taken on record by the Board of Directors, we report that none of the directors is disqualified as on March 31, 2011 from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.
  - vi. In our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India;
    - a) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2011;
    - b) in the case of the Profit and Loss Account, of the profit for the year ended on that date; and
    - c) in the case of Cash Flow Statement, of the cash flows for the year ended on that date.

### **For S.V. GHATALIA & ASSOCIATES** Firm registration number: 103162W

Chartered Accountants

### per Sudhir Soni

Partner Membership No. 41870

Mumbai April 29, 2011

# United Phosphorus Limited =

### ANNEXURE TO THE AUDITORS' REPORT

### Annexure referred to in paragraph 3 of our report of even date

Re: United Phosphorus Limited ('the Company')

- (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) Fixed assets have been physically verified by the management during the year and no material discrepancies were identified on such verification.
  - (c) There was no substantial disposal of fixed assets during the year.
- (ii) (a) The management has conducted physical verification of inventory at reasonable intervals during the year.
  - (b) The procedures of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) The Company is maintaining proper records of inventory and no material discrepancies were noticed on physical verification carried out at the end of the year.
- (iii) (a) The Company has granted loan to two firms covered in the register maintained under Section 301 of the Companies Act, 1956. The maximum amount involved during the year was Rs. 4,372 lacs and the year- end balance of loans granted to such parties was Nil.
  - (b) In our opinion and according to the information and explanations given to us, the rate of interest and other terms and conditions for such loans are not prima facie prejudicial to the interest of the Company.
  - (c) In respect of loans granted, repayment of the principal amount is as stipulated and payment of interest have been regular.
  - (d) There is no overdue amount of loans granted to companies, firms or other parties listed in the register maintained under Section 301 of the Companies Act, 1956.
  - (e) The Company has taken loan from a company covered in the register maintained under Section 301 of the Companies Act, 1956. The maximum amount involved during the year was Rs. 7,145 lacs and the year-end balance of loan taken from such party was Rs. 651 lacs.
  - (f) In our opinion and according to the information and explanations given to us, the rate of interest and other terms and conditions for such loans are not prima facie prejudicial to the interest of the Company.
  - (g) In respect of loan taken, repayment of the principal amount is as stipulated and payment of interest have been regular.
- (iv) In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and the nature of its business, for the purchase of inventory and fixed assets and for the sale of goods and services. During the course of our audit, no major weakness has been noticed in the internal control system in respect of these areas. During the course of our audit, we have not observed any continuing failure to correct major weakness in internal control system of the Company.
- (v) (a) According to the information and explanations provided by the management, we are of the opinion that the particulars of contracts or arrangements referred to in Section 301 of the Act that need to be entered into the register maintained under Section 301 have been so entered.
  - (b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of contracts or arrangements exceeding value of Rupees five lakhs in respect of any party during the year have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time, except in respect of certain transactions of purchases and sale of goods, material or services, we are unable to comment in respect thereof in the absence of similar transactions with other parties.
- (vi) The Company has not accepted any deposits from the public.
- (vii) In our opinion, the Company has an internal audit system commensurate with the size and nature of its business
- (viii) We have broadly reviewed the books of account maintained by the Company pursuant to the rules made by the Central Government for the maintenance of cost records under section 209(1)(d) of the Companies Act, 1956, and are of the opinion that prima facie, the prescribed accounts and records have been made and maintained.
- (ix) (a) The Company is regular in depositing with appropriate authorities undisputed statutory dues including provident fund, investor education and protection fund, employees' state insurance, income-tax, sales-tax, wealth-tax, service tax, customs duty, excise duty, cess and other material statutory dues applicable to it, *though there has been a slight delay in a few cases*.
  - Further, since the Central Government has till date not prescribed the amount of cess payable under Section 441A of the Companies Act, 1956, we are not in a position to comment upon the regularity or otherwise of the Company in depositing the same.
  - (b) According to the information and explanations given to us, no undisputed amounts payable in respect of provident fund, investor education and protection fund, employees' state insurance, income-tax, wealth-tax, service tax, sales-

tax, customs duty, excise duty, cess and other material undisputed statutory dues were outstanding, at the year end, for a period of more than six months from the date they became payable.

(c) According to the records of the Company, the dues outstanding of income-tax, sales-tax, wealth-tax, service tax, customs duty, excise duty and cess on account of any dispute, are as follows:

Name of the statute	Nature of dues	Amount (Rs. In lacs)	Period to which the amount relates	Forum where dispute is Pending
Income Tax Act, 1961	Income-tax demands	6	1996-97 & 1997-98	Income-tax Appellate Tribuna
Sales Tax Act	Sales tax demands	955	1997-98 to 2005-06	Ahmedabad High Court, Commissioner of Sales-tax, Baroda & Sales Tax Tribunal, Ahmedabad
Central Excise Act/ Finance Act	Excise duty/ Service tax demands	7,123	1989-90 to 2008-09	Commissioner (Appeals) Central Excise and Service Ta Appellate Tribunal
Customs Act	Custom duty demands	2,193	1992-93 to 1995-96	Commissioner (Appeals) Central Excise and Service Ta Appellate Tribunal, Mumbai
Foreign Trade (Development and regulation ) Act	Fiscal penalty	3,348	1992 to 1997	Bombay High Court

(x) The Company has no accumulated losses at the end of the financial year and it has not incurred cash losses in the current and immediately preceding financial year.

(xi) Based on our audit procedures and as per the information and explanations given by the management, we are of the opinion that the Company has not defaulted in repayment of dues to a financial institution, bank or debenture holders.

- (xii) According to the information and explanations given to us and based on the documents and records produced to us, the Company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- (xiii) In our opinion, the Company is not a chit fund or a nidhi / mutual benefit fund / society. Therefore, the provisions of clause 4(xiii) of the Companies (Auditor's Report) Order, 2003 (as amended) are not applicable to the Company.
- (xiv) In our opinion, the Company is not dealing in or trading in shares, securities, debentures and other investments. Accordingly, the provisions of clause 4(xiv) of the Companies (Auditor's Report) Order, 2003 (as amended) are not applicable to the Company.
- (xv) According to the information and explanations given to us, the Company has given guarantee for loans taken by others from bank or financial institutions, the terms and conditions whereof, in our opinion, are not prima-facie prejudicial to the interest of the Company.
- (xvi) Based on information and explanations given to us by the management, term loans were applied for the purpose for which the loans were obtained.
- (xvii) According to the information and explanations given to us and on an overall examination of the balance sheet of the Company, we report that no funds raised on short-term basis have been used for long-term investment.
- (xviii) The Company has not made any preferential allotment of shares to parties or companies covered in the register maintained under Section 301 of the Companies Act, 1956.
- (xix) According to the information and explanations given to us, during the period covered by our audit report, the Company has created security or charge in respect of debentures issued. The Company also has unsecured debentures outstanding during the year on which no security or charge is required to be created.
- (xx) The Company has not raised any money by public issues during the year.
- (xxi) Based upon the audit procedures performed for the purpose of reporting the true and fair view of the financial statements and as per the information and explanations given by the management, we report that no fraud on or by the Company has been noticed or reported during the course of our audit.

For S.V. GHATALIA & ASSOCIATES Firm Registration No. 103162W Chartered Accountants

> **per Sudhir Soni** Partner Membership No. 41870

Mumbai April 29, 2011

# BALANCE SHEET AS AT 31ST MARCH, 2011

			As at 31st	As at 31st
	Schedule	Rs. in lacs	March, 2011 Rs. in lacs	March, 2010 Rs. in lacs
			<u></u>	
SOURCES OF FUNDS:				
1 SHAREHOLDERS' FUNDS:		0.000		
(a) Share Capital (b) Reserves and Surplus	'A' 'B'	9,236 216,572		8,791 183,362
	-		225,808	192,153
2 LOAN FUNDS:			223,000	192,199
(a) Secured Loans	'C'	41,896		22,169
(b) Unsecured Loans	'D'	202,069		192,780
			243,965	214,949
3 DEFERRED PAYMENT LIABILITIES (Refer Schedule 'T'-Note 8)			51	439
			6 207	7 222
4 DEFERRED TAX LIABILITY (NET) (Refer Schedule 'T'-Note 13)			6,307	7,223
	TOTAL		476,131	414,764
APPLICATION OF FUNDS:				
1 FIXED ASSETS:	'E'			
(a) Gross Block (b) Less: Accumulated Depreciation		149,406 68,427		146,781 63,076
		·		
(c) Net Block (d) Capital Work-in-Progress (inluding c	apital advances)	80,979 5,215		83,705 2,933
			86,194	86,638
2 INTANGIBLE ASSETS	'F'		12,805	13,573
3 INVESTMENTS	'G'		101,180	68,787
4 CURRENT ASSETS, LOANS AND ADVA	ANCES:			
(a) Inventories	'H'	40,904		28,701
(b) Sundry Debtors (c) Cash and Bank Balances	4' 'J'	102,495 43,782		74,683 38,370
(d) Other Current Assets	, "К'	8,143		6,054
(e) Loans and Advances	<b>'</b> L'	188,627		177,365
	(A)	383,951		325,173
(a) Current Liabilities	VISIONS: 'M'	95,792		67,563
(a) Current Liabilities (b) Provisions	'N'	12,207		11,844
	<b>(B</b> )	107,999		79,407
NET CURRENT ASSETS	(A - B)		275,952	245,766
	TOTAL		476,131	414,764
NOTES TO ACCOUNTS	тс <u>-</u> Т			
The Schedules referred to above and notes t	o accounts form an integral	part of the Balance	Sheet.	
As per our attached Report of even date For S.V. GHATALIA & ASSOCIATES	For and on behalf o	f Board of Directo	rs of United Phos	phorus Limited
For S.V. GHATALIA & ASSOCIATES Firm Registration Number 103162W Chartered Accountants	<b>R. D. SHROFF</b> Chairman and Manaş	ging Director	S. KRISHNA Chief Finan	
<b>per Sudhir Soni</b> Partner	<b>A. C. ASHAR</b> Whole-time Director	M. B. TRIVEDI Company Secretary		

Partner Membership No. 41870 Mumbai, 29th April, 2011 Whole-time Director

Company Secretary

Mumbai, 29th April, 2011

# \_\_\_\_\_ 27th Annual Report 2010-2011 \_\_\_\_\_

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2011					
	Schedule	Rs. in lacs	Year Ended March 31, 2011 Rs. in lacs	Year Ended March 31, 2010 Rs. in lacs	
INCOME:					
Sale of Products:		313,371		273,898	
[Including sale of raw materials: Rs. 6,672 lacs					
(Previous Year : Rs. 7,670 lacs)]				0.470	
Less: (a) Excise Duty		14,678		9,453	
(b) Rebate and Discounts		17,779		19,106	
			280,914	245,339	
Other Income from Operations Other Income	'O' 'P'		12,516	10,174	
Other Income	r		13,038	7,221	
Increase/(Decrease) in Inventories	(0)		306,468	262,734	
increase/(Decrease) in inventories	'Q'		5,105	(11,024)	
			311,573	251,710	
EXPENDITURE: Manufacturing and Other Expenses	'R'	249,718		206,815	
Amortisation/Depreciation	ĸ	11,468		10,791	
Interest and Other Financial Costs	'S'	29,364		9,264	
			290,550	226,870	
PROFIT BEFORE TAXATION			21,023	24,840	
Less: Provision for Taxation:			21,025	24,040	
Current Tax		5,880		4,420	
Minimum Alternative Tax credit entitlement		· _		(2,277)	
Deferred Tax		(631)		4,568	
Tax effect of earlier years		24			
			5,273	6,711	
PROFIT AFTER TAXATION			15,750	18,129	
Balance brought forward from Previous Year			2,340	63	
AMOUNT AVAILABLE FOR APPROPRIATION			18,090	18,192	
Appropriations:				4,402	
Add : Debenture Redemption Reserve written back		0.0(1	30,448		
Less :(a) Final Dividend on Equity Shares [Includes sh provision of earlier year : Rs. 25 lacs (Previou		9,261		8,791	
	us real: [NII)]	1 500		1.460	
<ul> <li>(b) Tax on Distributed Profits:</li> <li>On Equity Dividend [Includes short provisio</li> </ul>	n of oarlior	1,502		1,460	
year: Rs. 4 lacs (Previous Year: Nil)]	ii oi eaniei				
(c) Debenture Redemption Reserve		6,605		8,003	
(d) Transfer to General Reserve		27,500		2,000	
			44.000		
			44,868	20,254	
Balance Carried to Balance Sheet EARNING PER SHARE			3,670	2,340	
(Refer Note No. 25 in Schedule 'T')					
Basic Earning per Share (Rs.)			3.52	4.12	
Diluted Earning per Share (Rs.)			3.52	3.94	
Face Value per Share (Rs.)			2.00	2.00	
NOTES TO ACCOUNTS	τ.				
The Schedules referred to above and notes to accounts	=	part of the Profit a	nd Loss Account		
		part of the front d			

As per our attached Report of even date For S.V. GHATALIA & ASSOCIATES	For and on behalf of Board of Directors of United Phosphorus Lin			
Firm Registration Number 103162W Chartered Accountants	<b>R. D. SHROFF</b> Chairman and Managing Director	<b>S. KRISHNAN</b> Chief Financial Officer		
<b>per Sudhir Soni</b> Partner Membership No. 41870	A. C. ASHAR Whole-time Director	M. B. TRIVEDI Company Secretary		
Mumbai, 29th April, 2011	Mumbai, 29th April, 2011			

# United Phosphorus Limited

CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2011

		OW STATEMENT FOR THE YEAR ENDED 31ST MAR	Сп, 2011	For the year		For the year
				ended 31st		ended 31st
				March, 2011		March, 2010
			(Rs. in lacs)	(Rs. in lacs)	(Rs. in lacs)	(Rs. in lacs)
(A)	CAS	SH FLOW FROM OPERATING ACTIVITIES				
	(1)	Net Profit Before Tax		21,023		24,840
	(1)	Net Front Delote Tax		21,023		24,040
	(2)	Adjustments For :				
		Amortisation / Depreciation	11,468		10,791	
		Loss/(Profit) on Sale of Fixed Assets	(6)		26	
		Assets Written Off	729		383	
		Profit on Sale of Investments	(1,826)		(220)	
		Provisions for Diminution in Value of				
		Long-Term Investments (Net)	208		592	
		Provision for Doubtful Debts and Advances (Net)	370		369	
		Excess Provision Written Back (Net)	(1,428)		(1,320)	
		Bad Debts Written Off	89		23	
		Sundry Credit Balances Written Back (Net)	(124)		(115)	
		Dividend/Interest on Investments	(3,257)		(796)	
		Other Interest Income	(7,837)		(6,115)	
		Interest and Other Finance Cost	29,364		9,264	
		Manufacturing Expenses Capitalised	(66)		(37)	
				27,684		12,845
		Operating Profit Before Working Capital Changes		48,707		37,685
	(3)	Adjustments for :				
		Trade and other receivables	(24,284)		(3,441)	
		Inventories	(12,203)		26,490	
		Trade Payable and other Liabilities	20,295		(11,414)	
				(16,192)		11,635
		Cash Generated from Operations		32,515		49,320
	(4)	Taxes Paid (Net)		5,877		4,102
		Net Cash from Operating Activities	А	26,638		45,218
		- -				

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# CASH FLOW STATEMENT (Cont'd.) :

			(Rs. in lacs)	For the year ended 31st March, 2011 (Rs. in lacs)	(Rs. in lacs)	For the year ended 31st March, 2010 (Rs. in lacs)
(B)	CASH FLOW FROM INVESTING ACTIVITIE	s				
(D)	(1) Purchase of Fixed Assets	<u>5</u>		(9,365)		(7,375)
	<ul><li>(1) Furchase of Intangible Assets</li><li>(2) Purchase of Intangible Assets</li></ul>			(1,424)		(1,436)
	<ul><li>(3) Sale / Disposal of Fixed Assets</li></ul>			73		103
	(4) Investments in Subsidiaries			(27,070)		_
	(5) Purchase of other Investments			(37,534)		(162,378)
	(6) Sale of other Investments			27,000		159,406
	(7) Income from other Investments			1,826		220
	(8) Dividend / Interest received on Investme	ents		3,257		796
	(9) Interest Received			7,414		7,965
	<ul><li>(10) Sundry Loans</li><li>(11) Fixed Deposits</li></ul>			706 (3,500)		2,375
	(12) Advances and loans to subsidiaries			(17,966)		(25,000) 19,948
	Net Cash used in Investing Activities		В	(56,583)		(5,376)
(C)	CASH FLOW FROM FINANCING ACTIVITIE	ES				
	(1) Interest and Finance Cost Paid			(29,361)		(12,546)
	(2) Borrowings			227,511		121,701
	<ul><li>(3) Repayments</li><li>(4) Share/Bond/Debenture Issue Expenses</li></ul>			(160,479) (580)		(105,873)
	<ul><li>(4) Shale/Bolid/Debenture issue expenses</li><li>(5) Dividends Paid</li></ul>			(8,773)		(104) (6,565)
	(6) Tax on Distributed Profits			(1,464)		(1,121)
	Net Cash From / (used in) Financing Activitie	25	С	26,854		(4,508)
	Net Increase in Cash and Cash Equivalents		$(\mathbf{A} + \mathbf{B} + \mathbf{C})$	(3,091)		35,334
	Cash and Cash Equivalents as at the Beginning of	of the year		42,373		7,039
	Cash and Cash Equivalents as at the Close of	the year		39,282		42,373
	Cash and its components :					
	Cash on hand			13		14
	Bank Balances			43,769		38,356
	Cash & Bank Balances as per Schedule 'J'			43,782		38,370
	Less : In Fixed Deposit Acount			28,500		25,000
				15,282		13,370
	Add : Investments in Mutual Funds			24,000		29,003
	Notes:			39,282		42,373
	1. Cash and Cash equivalents at the end o	f the vear				
	are after adjustments of foreign exchang Rs. 8 lacs (Previous Year: Rs.11 lacs)					
	2. Bank balances include unclaimed divid	end of				
	Rs. 136 lacs (Previous Year: Rs.93 lacs)					
	not available for use by the Company a	s they				
	represent corresponding unpaid divider	nd liability	/.			
	er our attached Report of even date S.V. GHATALIA & ASSOCIATES	For and	on behalf of Boa	ard of Directors	of United Phosp	horus Limited
Firm	Registration Number 103162W rtered Accountants	<b>R. D. SH</b> Chairma	<b>ROFF</b> n and Managing	Director	S. KRISHNA Chief Financ	
				2.10010		
Part	Sudhir Soni ner	A. C. ASI Whole-ti	HAK ime Director		M. B. TRIVE Company Se	
	nbership No. 41870				company of	
Mur	nbai, 29th April, 2011	Mumbai	, 29th April, 201	1		
11						l.

# United Phosphorus Limited \_\_\_\_\_

### SCHEDULE FORMING PART OF THE BALANCE SHEET

	As at 31st	As at 31st
	March, 2011 Rs. in lacs	March, 2010 Rs. in lacs
SCHEDULE 'A':	<u></u>	KS. III Iacs
SHARE CAPITAL:		
Authorised:		
1,27,50,00,000 (Previous Year : 1,27,50,00,000) Equity Shares of Rs. 2 each	25,500	25,500
1,40,00,000 (Previous Year : 1,40,00,000) Preference Shares of Rs. 100 each	14,000	14,000
50,00,000 (Previous Year : 50,00,000) Preference Shares of Rs. 10 each	500	500
	40,000	40,000
Issued, Subscribed and Paid-up:		
46,18,04,274 (Previous Year : 43,95,63,568) Equity Shares of Rs. 2 each		
fully paid-up	9,236	8,791
TOTAL	9,236	8,791
Notes:		

**1.** Of the above:

12,73,31,215 (Previous Year: 12,73,31,215) Equity Shares of Rs.2 each fully paid-up have been allotted pursuant to a Scheme of Arrangement, without payments being received in cash.

21,97,81,784 (Previous Year: 21,97,81,784) Equity Shares of Rs. 2 each fully paid-up have been alloted as bonus shares by capitalisation of Securities Premium, without payments being received in cash.

2. During the year, the Company has issued 2,22,40,706 (Previous Year: Nil) equity shares of Rs. 2 each fully paid-up on conversion of 654 Foreign Currency Convertible Bonds of USD 1,00,000 each

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# SCHEDULE FORMING PART OF THE BALANCE SHEET

	IEDULE 'B':	Rs. in lacs	As at 31st March, 2011 Rs. in lacs	As at 31st March, 2010 Rs. in lacs
<b>RES</b>	ERVES AND SURPLUS: Capital Redemption Reserve:		3,312	3,312
1.	capital redemption reserve.		5,512	5,512
2.	Securities Premium:	100 170		102.000
	Balance as per last Balance Sheet	103,170		102,998
	Add: Amount arising on conversion of Foreign Currency Convertible Bonds			
	into equity shares	28,878		_
	Add: Expenses on issue of Syndicated Notes/ Debentures written back	237		328
	Less: Expenses incurred on issue of Equity	237		520
	Shares/Bonds/Debentures/Notes (net of tax)	387		104
	Less: Premium on redemption of Foreign Currency Convertible Bonds (Refer Note			
	No. 27 in Schedule 'T') (net of tax)	187		52
		·		
3.	Capital Reserve:		131,711	103,170
3.	Balance as per last Balance sheet	8,528		_
	(Previous year : Rs 0.26 lacs)			
	Add: Amount arising in respect of fractional entitlement on conversion of Foreign			
	Currency Convertible Bonds into equity			
	shares. [Rs. 0.01 lacs (Previous Year: Nil)]	_		—
	Add: Warrant Application Money Forfeited	—		8,528
			8,528	8,528
4.	General Reserve:		0,020	0,920
4.				25 540
	Balance as per last Balance Sheet Add: Transferred from Profit and Loss Account	37,519 27,500		35,519 2,000
			65,019	37,519
			03,013	57,515
5.	Debenture Redemption Reserve:			
	Balance as per last Balance Sheet	34,523		30,922
	Add : Transferred from Profit and Loss Account	6,605		8,003
	Less : Transferred to Profit and Loss Account	41,128 30,448		38,925 4,402
			10,680	34,523
6.	Foreign Currency Translation Reserve :		10,000	5.,525
	Balance as per last Balance sheet	(6,030)		160
	Add: Exchange difference in respect of non-	(310)		(6.100)
	integral foreign operation	(318)		(6,190)
_			(6,348)	(6,030)
7.	Balance in Profit and Loss Account		3,670	2,340
	TOTAL		216,572	183,362

# United Phosphorus Limited -

SCH	HEDULE FORMING PART OF THE BALANCE SHEET			
	HEDULE 'C': CURED LOANS:	Rs. in lacs	As at 31st March, 2011 Rs. in lacs	As at 31st March, 2010 Rs. in lacs
1.	Secured Redeemable Non-convertible Debentures:			
	<u>Face value of Rs.10,00,000 each fully paid up</u> 1,700 (Previous Year: 1,700) 12.20% (Previous Year : 12.20%) - 7 years [Refer Note No. 1 below]		17,000	17,000
2.	From Banks:			
	(a) On Term Loan Accounts	-		2,000
	(b) Under Vehicle Finance Schemes	-		8
	<ul> <li>(c) On Cash Credit and Working Capital Demand Loan Accounts (Refer Note No. 2 below)</li> </ul>	1		18
	(d) On Packing Credit Accounts	23,022		—
	(Refer Note No. 2 below)		23,023	2,026
3.	From Others:			
	External Commercial Borrowing from International Finance Corporation (Refer Note No. 3 below)		1,873	3,143
	TOTAL		41,896	22,169

### Notes:

- 1. Non convertible Debentures (NCDs) referred in 1 above are redeemable at par in three equal instalments from 27.01.2014 and have a put option at the end of 3rd year i.e. 27.1.2012. These debentures are secured by way of pledge of 65,29,500 equity shares of Advanta India Limited.
- 2. Cash Credit, Packing Credit and Working Capital Demand Loan Accounts from Banks are secured by hypothecation of present and future inventories, book debts, etc. of the Company, wherever situated.
- **3.** External Commercial Borrowing from International Finance Corporation amounting to Rs. 1,873 lacs (Previous Year: Rs.3,143 lacs) is secured by pari-passu first charge by way of hypothecation of specific movable assets, present and future, situated at Jhagadia Unit of the Company.

#### SCHEDULE FORMING PART OF THE BALANCE SHEET As at 31st As at 31st March, 2010 March, 2011 Rs. in lacs Rs. in lacs SCHEDULE 'D': **UNSECURED LOANS:** Term Loans from Banks 17,500 12,000 1. [Repayable within 1 year : Rs 7,500 lacs (Previous year : Nil)] 2. From Banks on Working Capital Loan Accounts 3,568 8,081 [Repayable within 1 year : Rs. 3,568 lacs (Previous year : 8,081 lacs)] Unsecured Debentures 38,500 3. 98,500 Foreign Currency Convertible Bonds 30,259 4. (Refer Note 27 in Schedule 'T" and refer Note 2 of Schedule 'A') External Commercial Borrowings from Banks 81,850 73,303 5. [Repayable within 1 year : Rs. 81,850 lacs (Previous year : Nil)] Syndicated Notes 30,637 6. 7. Short Term Loan from others 651 \_ (Repayable on demand) TOTAL 202,069 192,780

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$\vdash$	LIAEU ASSEIS:												(Rs. in lacs)
			GRC	GROSS BLOCK				DEI	DEPRECIATION	NO		NETBLOCK	OCK
ri Si	Description of Assets	As at 1st April, 2010	Additions during the Year	Deductions during the year	Adjustments during the year (Refer Note 2 below)	As at 31st March, 2011	As at 1st April, 2010	Provided during the year	Deductions during the year	Adjustments during the year (Refer Note 2 below)	As at 31st March, 2011	As at 31st March, 2011	As at 31 st March, 2010
<u> </u>	Land - Freehold	9,228		2	'	9,226	,				1	9,226	9,228
_	Land - Leasehold	2,686		-	1	2,686	'			1	1	2,686	2,686
	Leasehold Improvement Asset	2,189		-	'	2,189	830	450	I	1	1,280	606	1,359
	Buildings (Refer Note No. 1 given helow)	7,987	50	12	1	8,025	1,594	224	ε		1,815	6,210	6,393
	Plant and Machinery	107,776	6,625	4,430	10,900	120,871	49,935	7,761	3,685	7,448	61,459	59,412	57,841
9	Laboratory Equipments	217	49	12		254	70	12	8	I	74	180	147
	Furniture, Fixtures and Equipments	4,451	339	175	93	4,708	2,515	390	154	90	2,841	1,867	1,936
	venicies Temporary Structures	1,22,1	- 283	8/ 3	1 1	1,44/ -	910	-	3 2		- -	489	142
	Assets taken on Lease: (a) Plant and Machinery	10,900	1	1	(006/01)		7,130	318		(7,448)	1	1	3,770
	(b) Computer Equipments (Refer Note No. 2 below)	146 761			(93)	- 140 405	89	1 220 0	- 1001	(06)		- 0-0 00	00 701
-		140//01	/,340	4,/21	'	149,406	03,U/0	9/7/6	3,922		00,42/	80,979	cu/,co
-	Previous Year	132,934	14,816	696		146,781	54,997	8,732	653		63,076		
	Capital Work-in-Progress (Refer Note No.3 given below)											5,215	2,933
<u> </u>	Total											86,194	86,638
SCHII	Notes: I. Buildings include those purchased on hire purchase basis amounting to Rs. 5 lacs (Previous Year: Rs. 5 lacs), the ownership whereof has not yet been transferred to the Company. E. Buildings include those purchased as (Gross Block) and accumulated depreciation amounting to Rs. 7, 53 Blacs are transferred to own asset which is shown as adjustment during the year. E. Capital Work-in-Progress includes Advances for Capital Expenditure - Rs. 507 lacs (Previous Year: Rs. 91 lacs). A. Amount of pre-operative cost aggregating to Rs. 263 lacs (Previous Year: Rs. 91 lacs). SCHEDULE 'F': INTANGIBLE ASSETS:	hire purchase basis am Gross Block) and accur vances for Capital Expe- imgto Rs.263 lacs (Prev imgto Rs.263 lacs (Prev	ounting to Rs.5 nulated deprec nditure - Rs.90 ious Year: Rs.	i lacs (Previous Yea ciation amounting 1 7 lacs (Previous Yee 456 lacs) in capital	rr: Rs. 5 lacs), the o to Rs. 7, 53 Blacs a ar: Rs. 93 lacs). ised during the ye ised during the ye	wnership whereof has re transferred to own a ar (Refer Note No. 10 ii	not yet been transferre sset which is shown a: n Schedule T').	ad to the Compa s adjustment du	ny. ring the year.				(Rs. in lacs)
-				<b>GROSSBLOCK</b>	) C K			AMC	AMORTISAT ION	NO		NET AMOUNT	OUNT
S. No. I	Description of Assets	As at 1 st April, 2010		Additions during during d	Deductions during the year	As at 31st March, 2011	As at 1 st April, 2010	Provided during the year		Deductions/ Adjustments	As at 31st March, 2011	As at 31st March, 2011	As at 31st March, 2010
-	Data Access Fees	6	9,438	'	'	9,438	7,431	9	673	•	8,104	1,334	2,007
	Product Registrations	2,	2,775	1,245	'	4,020	1,271	9	691	1	1,962	2,058	1,504
	Task Force Expenses		810	1	'	810	800		8	•	808	2	10
	Product Acquisitions	11,	11,664	'	'	11,664	1,632		778	•	2,410	9,254	10,032
• •	Software/Licence Fees		178	179	1	357	158		42	•	200	157	20
-	Total	24,	24,865	1,424		26,289	11,292	2,1	2,192	•	13,484	12,805	13,573
-			_										

## **U**nited Phosphorus Limited

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sc⊦	EDULE FORMING PART OF THE BALANCE SHEET			
SCH	EDULE 'G':	Rs. in lacs	As at 31st March, 2011 Rs. in lacs	As at 31st March, 2010 Rs. in lacs
INV I. 1.	<ul> <li>ESTMENTS</li> <li>LONG-TERM (At Cost):</li> <li>IN GOVERNMENT SECURITIES: (Unquoted)</li> <li>(a) Indira Vikas Patra [Face Value:Current Year: Rs. 0.06 lac. Previous Year: Rs. 0.06 lacs.] Deposited with Government Authorities. (Current Year: Rs.0.06 lacs. Previous Year: Rs.0.06 lacs)</li> <li>(b) National Saving Certificates [Current Year: Rs. 0.06 lac. Previous Year: Rs. Nil]. Deposited with Government Authorities.</li> </ul>	_		
2.	IN SUBSIDIARY COMPANIES: Unquoted:		_	_
	(a) 8,36,000 (Previous Year: 2,36,000) Ordinary Shares of US \$ 100 each fully paid-up in Bio-Win Corporation	26 420		0.410
	<ul> <li>Limited</li> <li>(b) 50,007 (Previous Year: 50,007) Equity Shares of</li> <li>Rs. 10 each fully paid-up in Shroffs United Chemicals Limited</li> </ul>	36,438 5		9,419 5
	(c) 10,00,007 (Previous Year: 10,00,007) Equity Shares of Rs. 10 each fully paid-up in SWAL Corporation Limited	1,691		1,691
	(d) 7,02,000 (Previous Year: 7,02,000) 4% Non-Cumulative Non-Convertible Preference Shares of Rs.100 each fully	702		702
	<ul> <li>paid-up in SWAL Corporation Limited.</li> <li>(e) 2,40,000 (Previous Year: Nil) Equity Shares of UPL Investment Private Limited:</li> </ul>	702		702
	60,000 (Previous Year: Nil) Equity Shares of Rs. 10 each fully paid up	6		_
	1,80,000 (Previous Year: Nil) Equity Shares of Rs. 10 each - Rs 2.50 paid	45		
3.	<b>TRADE INVESTMENTS : (Unquoted)</b> (a) 1,627 (Previous Year: 1,627) Equity Shares of		38,887	11,817
	Tk.1,000 each fully paid-up in United Phosphorus (Bangladesh) Limited	4		4
	<ul> <li>(b) 57 (Previous Year: 57) Ordinary Shares of 1 Rand each fully paid-up in Cropserve (PTY) Limited</li> <li>(c) 0.21 000 (Provide Year: 0.21 000) Fruity Charge of</li> </ul>	289		289
	<ul> <li>(c) 9,21,000 (Previous Year: 9,21,000) Equity Shares of Rs.10 each fully paid-up in Chemisynth (Vapi) Ltd.</li> <li>(d) 34,13,388 (Previous Year: 34,13,388) Equity Shares</li> </ul>	421		421
	of Rs. 10 each fully paid-up in Narmada Clean Tech Limited (Formerly known as Bharuch Eco Aqua			
	Infrastructure Limited)	341	1,055	<u> </u>
4.	IN SHARES : (a) Quoted:			
	(i) 84,00,000 (Previous Year: 84,00,000) Equity Shares of Rs.10 each fully paid-up in Advanta India			
	Limited (Also Refer Note No. 4 below) (ii) 28,100 (Previous Year: 28,100) Equity Shares of Rs.10 each fully paid-up in Gujarat State Financial	23,649		23,649
	Corporation (iii) 50,000 (Previous Year: 50,000) Equity Shares of	6		6
	Rs.10 each fully paid-up in Nivi Trading Limited (iv) 41,150 (Previous Year: 41,150) Equity Shares of Ps 10 each fully paid up in Transpoly Jadustry	6		6
	Rs.10 each fully paid-up in Transpek Industry Limited	68		68
	Carried Forward 37	23,729	39,942	23,729

			Rs. in lacs	As at 31st March, 2011 Rs. in lacs	As at 31st March, 2010 Rs. in lacs
SCF		LE 'G' (Cont'd.) : ught Forward	23,729	39,942	23,729
	DIO		23,723	33,342	23,723
		<ul> <li>(v) 5,307 (Previous Year: 5,307) Equity Shares of Rs.10 each fully paid-up in IDFC Limited</li> <li>(vi) 3,598 (Previous Year: 3,598) Equity Shares of Rs.10 each fully paid-up in Bank of Baroda</li> </ul>	2		2
		Limited	8		8
	(b)	Unquoted:	23,739		23,739
		<ul> <li>(i) 10,00,000 (Previous Year: 10,00,000) Equity Shares of Rs.10 each fully paid-up in Agrinet Solutions Limited</li> </ul>	315		315
		<ul> <li>(ii) 10,000 (Previous Year: 10,000) Equity Shares of Rs.10 each fully paid-up in Janakalyan Sahakari Bank Limited</li> <li>(iii) 10,00,000 (Previous Year: 10,00,000) Equity</li> </ul>	1		1
		Shares of Rs.10 each fully paid-up in Uniphos Agro Industries Limited (iv) 45,000 (Previous Year: 45,000) Equity Shares	50		50
		of Rs.10 each fully paid-up in Bloom Packaging Private Limited (v) 26,00,000 (Previous Year: 26,00,000) Equity Shares of Rs.10 each fully paid-up in Kerala	185		185
		<ul> <li>(vi) 19,025 (Previous Year: 19,025) Equity Shares of Rs.10 each fully paid-up in Bench Bio Private</li> </ul>	260		260
		Limited	<u> </u>		<u> </u>
				24,922	24,922
5.		HER INVESTMENTS: juoted:		·	
	(i) (ii)	Nil (Previous Year: 200) Commercial Papers of Rs. 500,000 each in Advanta India Limited 1,855 (Previous Year: 1,855) Compulsorily Convertible	-		1,000
		Bonds of Rs. 1,00,000 each in Tatva Global Environment Limited	1,855		1,855
	(iii)	1150 (Previous Year: Nil) Non-Convertible Debentures of Rs.10,00,000 each in Advanta India Limited	11,534		
		Linited		13,389	2,855
				78,253	40,649
II.	(At e	RRENT INVESTMENTS: cost or market value, whichever is lower) AUTUAL FUNDS (UNQUOTED):			
	(i)	Nil (Previous Year: 22,91,74,102) Units of GFCG IDFC Money Manager Fund - Treasury Plan - Super Inst. Plan - Growth Mutual Fund of Rs. 10 each [Net Asset Value: Nil (Previous Year:Rs.25,022 lacs)]	_		25,003
	(ii)	Nil (Previous Year: 10,00,00,000) Units of UTI Treasury Advantage Fund IP Growth of Rs. 10 each [Net Asset Value: Nil. (Previous Year: Rs.1,000 lacs)]	-		1000
		Nil (Previous Year: 2,42,66,438) Units of LIC MF Income Plus Fund of Rs. 10 each [Net Asset Value: Nil. (Previous Year: Rs 3,000 lacs)]	-		3000
	(iv)	1,55,89,047 (Previous Year: Nil) Units of Kotak Floater Short Term - Growth of Rs.10 each [Net Asset Value: Rs.2,501 lacs (Previous Year: Nil)]	2,500		_
		Carried Forward	2,500	78,253	29,003

29,003

29,003

865

23,695

52,606

No. of

2,500

400

#### SCHEDULE FORMING PART OF THE BALANCE SHEET As at 31st As at 31st March, 2011 March, 2010 Rs. in lacs Rs. in lacs Rs. in lacs SCHEDULE 'G' (Cont'd.) : **Brought Forward** 2,500 78,253 1,03,33,261 (Previous Year: Nil) Units of ICICI (v)Prudential Floating Rate Plan D - Growth of Rs. 100 each 15,000 [Net Asset Value: Rs.15,032 lacs (Previous Year: Nil)] 3,94,35,909 (Previous Year: Nil) Units of JP Morgan India (vi) Liquid Fund - Super Institutional Growth Plan of Rs. 10 each 5,000 [Net Asset Value: Rs.5,009 lacs (Previous Year: Nil)] 1,12,073 (Previous Year: Nil) Units of Reliance Money (vii) Manager Fund - Institutional Option - Growth Plan of Rs. 1.000 each 1,500 [Net Asset Value: Rs. 1,500 lacs (Previous Year: Nil)] 24000 102,253 69.652 1,073 Less: Provision for Diminution in value of Long-Term Investments Total 101,180 68,787 Notes: Aggregate amount of Quoted Investments: 1. Cost (Net of Provision for Diminution) 23,730 Market Value 25,246 2. Aggregate amount of Unquoted Investments: 45,092 Cost (Net of Provision for Diminution) 77,450 3. During the year, the Company has purchased and sold the following shares/units No. of Shares/Units Shares/Units 1,007,070 UTI Treasury Advantage Fund IP Growth 612,270 (1)UTI Liquid Cash Plan Institutional - Growth 708,279 (2)LIC MF Income Plus Fund 190,992,023 (3)LIC Liquid Fund 83,081,909 (4)LIC MF Liquid Fund - Growth 122,761,055 (5)ICICI Prudential Flexible Income Plan - Growth (6) 8,238,909 ICICI Prudential Flexible Income Plan (7)11,521,600 (8) ICICI Prudential Liquid Plan 2,953,913 (9)ICICI Prudential Liquid Super IP - Growth 35,772,912 (10) Kotak Liquid IP Premium Growth 56,346,095 (11) Kotak Flexidebt Schme IP - Growth 150,679,435 (12) Kotak Liguid (Institutional Premium) Growth 146,058,765 (13) Kotak Flexi Debt Schme Institutional - Growth 44,005,549 (14) Kotak Floater Short Term - Growth 56,837,621 (15) Kotak Floater Long Term - Growth 74,888,776 (16) Reliance Money Manager Fund 534,340 35,597,323 (17) Reliance Liquid Fund - Treasury Plan (18) Reliance Medium Term Fund - Retail Plan 41,884,739 (19) IDFC Cash Fund - Super IP 223,525,624 (20) IDFC Cash Fund - Super IP - C - Growth 88,584,377 (21) IDFC Money Manager Fund - Treasury Plan - Super - IP - C) 68,441,686 (22) Birla Sun Life Saving Fund - IP - Growth 104,309,138 43,330,309 (23) Birla Sun Life Cash Manager - IP - Growth 32,439,306 (24) Birla Sun Life Cash Plus - IP - Growth 107,681,613 (25) Bio-Win Corporation Ltd. Pref. Shares 20,000,000 (26) SBI Premier Liquid Fund - Super IP - Growth 26,780,214 (27) SBI - SHF- Ultra Short Term Fund -IP - Growth 3,282,291 (28) Non-Convertible Debentures of Advanta India Limited 300 (29) Commercial Papers of Advanta India Limited 65,29,500 (Previous Year: 47,30,000) Equity Shares of 4.

Advanta India Limited have been pledged against nonconvertible debentures issued to Life Insurance Corporation of India (Also Refer Note No. 1 in Schedule `C')

	Rs. in lacs	As at 31st March, 2011 Rs. in lacs	As at 31st March, 2010 Rs. in lacs
SCHEDULE 'H': INVENTORIES:			
(At lower of Cost or Net Realisable Value)			
1. Stores and Spares (including Fuel)		1,519	1,547
2. Packing Materials		2,169	1,551
3. Stock-in-Trade: (a) Finished Products [Includes goods-in-transit			
Rs. 173 lacs	15,332		11,372
(Previous Year: 2,472 lacs)]	0.00		714
(b) By-Products (c) Semi-finished Products	800 6,500		714 4,450
(d) Traded Goods	415		559
(e) Raw Materials [Includes goods-in-transit Rs. Nil	14,169		8,508
(Previous Year: Rs. 182 lacs)]		37,216	25,603
TOTAL		40,904	28,701
SCHEDULE 11' :			
SUNDRY DEBTORS:			
Unsecured:			
1. Debts outstanding for a period exceeding six months:			
Considered Good	14,852		6,939
Considered Doubtful	3,132		2,981
Less: Provision for Doubtful Debts	17,984 3,132		9,920 2,981
Less. Howston for Doubtral Debts		14,852	6,939
2. Other Debts:		14,052	0,555
Considered Good		87,643	67,744
TOTAL		102,495	74,683
SCHEDULE 'J':			
CASH AND BANK BALANCES: 1. Cash on hand		13	14
<ol> <li>Cash on hand</li> <li>Bank Balances:</li> </ol>		15	14
With Scheduled Banks:			
(i) In Current Accounts	5,486		12,967
(ii) In Margin Accounts (iii) In Foreign Currency Accounts	237 410		235 61
(iv) In Fixed Deposit Accounts	37,500		25,000
(v) In Unclaimed Dividend Accounts	136		93
		43,769	38,356
TOTAL		43,782	38,370

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SCHEDULE FORMING PART OF THE BALANCE SHEET			
SCHEDULE 'K':	Rs. in lacs	As at 31st March, 2011 <u>Rs. in lacs</u>	As at 31st March, 2010 Rs. in lacs
OTHER CURRENT ASSETS: 1. Interest/Dividend accrued on Investments (Refer Note No. 1 given below)		_	210
<ol> <li>Interest Receivable Considered Good</li> </ol>	1,783		1,360
Considered Doubtful	<u> </u>		<u>5</u> 1,365
Less: Provision	5	1,783	<u> </u>
<ul><li>(Refer Note No. 2 given below)</li><li>3. Export Benefits Receivable</li></ul>		5,962	4,395
4. Others Considered Good Considered Doubtful	398 201		89 201
Less: Provision	<u> </u>		201 290 201
TOTAL		<u> </u>	<u> </u>
Notes: 1. Interest/Dividend accrued on Investments include			
amounts due from a subsidiary Company 2. Interest receivable include amounts due from :		-	59
<ul> <li>(a) Subsidiary Companies</li> <li>(b) Uniphos Enterprises Limited, a company under the same management [Maximum amount due at any time during the year Rs.45 lacs (Previous Year: Rs. 756 lacs)]</li> </ul>		866	905 45
<ul> <li>SCHEDULE 'L': LOANS AND ADVANCES: Unsecured and Considered Good, unless otherwise stated:</li> <li>Advances and loans to subsidiaries [includes long term loan to a subsidiary - Rs. 47,271 lacs (Previous Year: Rs.47,589 lacs)]</li> <li>Advances recoverable in cash or in kind or for value to be received: (Refer Note 1 given below) Considered Good</li> </ul>	12,564	158,382	140,734 15,748
Considered Doubtful Less: Provision for Doubtful Advances	<u>798</u> 13,362 <u>798</u>	12,564	<u>618</u> 16,366 <u>618</u> 15,748
<ol> <li>Payment of taxes less provision for taxation</li> <li>Minimum Alternative Tax Credit Entitlement</li> <li>Loans and Advances to Employees</li> <li>Sundry Loans:</li> </ol>		2,386 6,723 326	914 8,221 356
Considered Good Considered Doubtful			847 <u>76</u> 923
<ol> <li>Less: Provision for Doubtful Loans</li> <li>Deposits with the Collectorate of Central</li> </ol>	76	141	<u> </u>
Excise and Customs 8. Sundry Deposits (Refer Note 2 given below) 9. Share/Bond Application Money		2,885 3,720 1,500	2,734 7,310 501
TOTAL Notes:		188,627	177,365
<ol> <li>Advances recoverable in cash or in kind or for value to be received include advance to: Uniphos Enterprises Limited, a Company under the same management.[Maximum amount due at any time during the year: Rs.718 lacs (Previous Year: Rs.6,325 lacs)]</li> <li>Sundry Deposits include amounts due from Directors [Maximum amount due at any time during the year - Rs 23 lacs (Previous Year: Rs 23 lacs)]</li> </ol>		23	23
41			

	HEDULE 'M': RRENT LIABILITIES:		Rs. in lacs	As at 31st March, 2011 Rs. in lacs	As at 31st March, 2010 Rs. in lacs
1.	Short Term Buyers Credit			17,300	9,006
2.	Sundry Creditors [Includes amount due to subsidiary companies Rs.10,796 lacs (Previous Year: Rs.5,538 lacs)] (Refer Note No. 4 in Schedule 'T' )			58,649	50,102
3.	Advances against Orders [Includes amount due to subsidiary companies Rs.36 lacs (Previous Year: Rs.321 lacs)]			5,678	2,875
4.	Trade Deposits			1,256	1,039
5.	Investor Education and Protection Fund shall be credited by the following amounts, as and when due:			106	
	Unpaid Dividend			136	93
7.	Interest accrued but not due			8,607	2,438
8.	Other liabilities			4,166	2,010
		TOTAL		95,792	67,563
SCH	IEDULE 'N':				
PRO	DVISIONS:				
1. 2.	Proposed Dividend on Equity Shares Provision for Tax on Distributed Profits			9,236	8,791
	on Equity Shares			1,498	1,460
3.	Provision for Leave Encashment (Net)			1,473	1,593
		TOTAL		12,207	11,844

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## SCHEDULE FORMING PART OF THE PROFIT AND LOSS ACCOUNT

Schedole forming fact of the front and loss accourt	N I		
		Year Ended	Year Ended
			March 31, 2010
SCHEDULE 'O':	Rs. in lacs	Rs. in lacs	Rs. in lacs
OTHER INCOME FROM OPERATIONS:			
1. Export Incentives		5,005	4,050
2. Job-Work Charges		911	795
3. Management Service Fees		340	787
4. Refund of Excise Duty		2,927	1,627
5. Refund of Sales-tax/Sales-tax set-off		· _	256
6. Discount Received		522	671
7. Excess Provisions in respect of earlier years written back (Net)		1,428	1,320
8. Sundry Credit Balances written back (Net)		124	115
9. Profit on Sale of Assets (Net)		6	_
10. Landfill Charges		81	220
11. Miscellaneous Receipts		409	333
12. Exchange Difference (Net)		763	_
_			10 174
TOTAL SCHEDULE 'P':	-	12,516	10,174
OTHER INCOME:			
1. Income from Long-Term Investments (Gross)			
(a) Dividend from Subsidiary Companies	<u> </u>		519
(b) Dividend / Interest on other than Trade Investment [Tax Deducted at Source: Rs. 314 lacs			
(Previous Year : Rs. Nil)]	3,257		277
· · · · ·		3,257	796
2. Interest on Loans, Deposits etc. (Gross)		7,837	6,115
[Tax Deducted at Source Rs. 288 lacs			-, -
(Previous Year: Rs. 182 lacs)]		440	0.0
<ol> <li>Rent</li> <li>Profit on Sale of Investments (Net)</li> </ol>		118 1,826	90 220
	-		
TOTAL		13,038	7,221
SCHEDULE 'Q':			
INCREASE / (DECREASE) IN INVENTORIES:			
Closing Stocks:			
(i) Finished Products (ii) By-Products	15,332 800		11,372
(ii) Semi-finished Products	6,500		714 4,450
(iv) Traded Goods	415		559
		23,047	17,095
Less : Opening Stocks :		,	, -
(i) Finished Products	11,372		15,318
(ii) By-Products	714		1,188
(iii) Semi-finished Products (iv) Traded Goods	4,450 559		7,753 3,693
		17.005	
		17,095	(10.857)
		5,952	(10,857)
Less: Excise Duty on Stocks		847	167
		5,105	(11,024)
	:		

# SCHEDULE FORMING PART OF THE PROFIT AND LOSS ACCOUNT

	TEDULE FORMING PART OF THE PROFIL AND LOSS ACCOUNT	••		
			Year Ended	Year Ended
			March 31, 2011	,
		Rs. in lacs	Rs. in lacs	Rs. in lacs
	IEDULE 'R':			
МА 1.	NUFACTURING AND OTHER EXPENSES: RAW MATERIALS CONSUMED:			
	Opening Stock	8,508		24,574
	Add: Purchases	141,395		105,580
		149,903		130,154
	Less: Closing Stock	14,169		8,508
	[Including cost of raw materials sold Rs.5,784 lacs		135,734	121,646
	(Previous Year: Rs. 7,118 lacs)]			
2.	PURCHASES OF TRADED GOODS		28,458	15,515
3.	PAYMENTS TO AND PROVISIONS FOR EMPLOYEES			
	(a) Salaries, Wages, Bonus and Other Benefits	11,980		10,200
	(b) Contribution to Provident Fund and Other Funds	575		465
	(c) Retirement Benefits	1,229		767
	(d) Welfare Expenses	1,528		1,304
			15,312	12,736
4.	OPERATING AND OTHER EXPENSES:			
	(a) Stores and Spares Consumed	2,892		2,636
	(b) Power and Fuel	11,131		6,303
	<ul><li>(c) Repairs to Buildings</li><li>(d) Repairs to Machinery</li></ul>	250 1,326		228 1,095
	(e) Other Repairs	972		746
	(f) Labour/Processing Charges	4,436		4,417
	(g) Rent	1,487		1,374
	(h) Rates and Taxes	734		639
	(i) Insurance Charges	936		877
	(j) Exchange Difference (Net)	-		94
	(k) Commission on Sales	7,032		4,285
	(I) Advertisement and Sales Promotion	1,914		2,316
	(m) Travelling and Conveyance	3,618		3,000
	<ul> <li>(n) Legal and Professional Fees</li> <li>(o) Charity and Donations (Refer Note No.11 in Schedule 'T')</li> </ul>	1,762 635		3,298 709
	<ul><li>(o) Charity and Donations (Refer Note No.11 in Schedule 'T')</li><li>(p) Bad Debts written off</li></ul>	89		23
	(q) Provision for Doubtful Debts and Advances (Net)	370		369
	(r) Provision for Diminutions in value of Long-term investments (Net)	208		592
	(s) Effluent Disposal Charges	2,875		1,917
	(t) Assets written off	729		383
	(u) Loss on Sale of Assests (Net)	_		26
	(v) Directors' Sitting Fees	3		4
	(w) Other Expenses	3,179		3,021
			46,578	38,352
5.	CONTAINERS AND PACKING MATERIALS CONSUMED		13,885	10,918
6.	TRANSPORT CHARGES		9,751	7,648
	TOTAL		249,718	206,815
	IEDULE 'S':			
	EREST AND OTHER FINANCIAL COSTS:		10.1.0	2.012
1.    2	On Debentures		10,140	3,813
2. 3.	On Term Loans On Cash Credit and Working Capital Demand Loan Accounts		3,402 727	3,329 1,105
3. 4.	On Fixed Deposits and Fixed Loans		787	236
5.	Other Interest		1,179	1,459
6.	Cash Discount		983	892
7.	Exchange Difference on Borrowings (Net)		11,462	(2,655)
8.	Other Financial Charges		684	1,085
	TOTAL		29,364	9,264
l				
	44			

	ON ACCOUNTS:
	<b>NTURE OF OPERATIONS</b> nited Phosphorus Limited is engaged in the business of agrochemicals, industrial chemicals, chemical intermediates an
	ecialty chemicals.
	GNIFICANT ACCOUNTING POLICIES:
(a)	Basis of Preparation: The financial statements have been prepared to comply in all material respects with the notified accounting standard
4.5	by Companies (Accounting Standards) Rules, 2006, as amended, and the relevant provisions of the Companies Ac 1956. The financial statements have been prepared under the historical cost convention on an accrual basis. Th accounting policies have been consistently applied and are consistent with those used in the previous year.
(b)	Fixed Assets: Fixed Assets are stated at cost less accumulated depreciation and provision for impairment, if any. Cost comprise the purchase price and any attributable cost of bringing the asset to its working condition for its intended use.
(C)	Intangible Assets Intangible assets are stated at cost less accumulated amortisation.
(d)	Depreciation: (i) Leasehold Land:
	<ul> <li>(i) Leaserold Land.</li> <li>No amount has been written off against leasehold land since as per the lease agreements, the leases as renewable at the option of the Company for a further period of 99 years at the end of the lease period of 99 year without/marginal payment of further premium.</li> <li>(ii) Other Fixed Assets:</li> </ul>
	<ul> <li>a) In respect of all assets at Ankleshwar Unit, Jhagadia Unit, Vapi Unit at A-2/1, GIDC, Vapi, Haldia Unit Research and Development assets and additions to Plant and Machinery from 1st January, 1983 of Vap Unit at 11, GIDC, Vapi, on straight line basis in accordance with Section 205(2)(b) of the Companies Ac 1956 as under:</li> </ul>
	<ul> <li>At the straight line rates corresponding to the rates applicable under the Income-tax Rules in force the time of acquisition/installation of the said assets, in accordance with Circular No.1/86 dated 21 May, 1986 issued by the Department of Company Affairs in respect of additions to the aforesaid Fixe Assets upto 1st April, 1987.</li> </ul>
	<ul> <li>(ii) At the straight line rates specified in Schedule XIV of the Companies Act, 1956 in respect of addition to the aforesaid Fixed Assets on or after 2nd April, 1987.</li> <li>(iii) In respect of additions to the following Plant and Machinery after 1st October, 2001 at the straight line straight line and Machinery after 1st October, 2001 at the straight line st</li></ul>
	rates specified below: Membrane used in Caustic Chlorine Plant - 20%
	Hot Section in the Power Plant - 33% Gas Turbine Engine in Power Plant - 16.67%
	(b) In respect of all other Fixed Assets, on written down value basis in accordance with Section 205(2)(a) of th Companies Act, 1956 at the rates specified in Schedule XIV to the Companies Act, 1956.
	(c) Assets costing Rs.5,000 or less have been depreciated at the rate of 100%.
	(d) In respect of Leasehold Improvement Assets on a straight line basis over the period of the lease which generally five years.
	(e) In respect of additions to/deletions from the Fixed Assets, on pro-rata basis with reference to the month addition/deletion of the Assets.
(e)	Inventories:
	(i) Stocks of stores and spares, packing materials and raw materials are valued at lower of cost or net realisable value and for this purpose, cost is determined on moving weighted average basis. However, the aforesaid items an not valued below cost if the finished products in which they are to be incorporated are expected to be sold or above cost.
	(ii) Semi-finished products, finished products and by-products are valued at lower of cost or net realisable value and for this purpose, cost is determined on standard costing basis. Cost of finished goods includes excise dut as applicable.
	(iii) Traded goods are valued at lower of cost or net realisable value.
(f)	<ul> <li>Amortisation of Intangible Assets:</li> <li>(i) Expenditure incurred on product acquisitions is amortised on straight line basis over a period of fifteen yea from the month of addition, to match their expected future economic benefits.</li> </ul>
	(ii) Other intangible assets are amortised on straight line basis over a period of five years.
(g)	Investments: Long-term investments are carried at cost of acquisition. However, the carrying amount is reduced to recognise decline, other than temporary, in the value of long-term investments by a charge to the profit and loss accoun Current investments are stated at lower of cost and fair value determined on individual investment basis.
(h)	
	The Company sells insured trade receivables to banks whereby significant risks and rewards are transferred and th transfer is treated as "true sale" for both legal and financial reporting purposes and accordingly, these receivables a not reflected on the balance sheet of the Company.

United Phosphorus Limited -

# SCHEDULE FORMING PART OF THE BALANCE SHEET AND THE PROFIT AND LOSS ACCOUNT SCHEDULE 'T' (Cont'd.) :

(i) Export Benefits:

Duty free imports of raw materials under Advance Licence for imports as per the Import and Export Policy are matched with the exports made against the said licences and the net benefit / obligation is accounted by making suitable adjustments in raw material consumption.

The benefit accrued under the Duty Entitlement Pass Book Scheme as per the Import and Export Policy in respect of exports made under the said scheme is included under the head `Export Incentives' in `Other Income from operations'. Retirement Benefit:

- (j) Retirement Benefits:
  - (i) Provident Fund is a defined contribution scheme established under a State Plan. The contributions to the scheme are charged to the profit and loss account in the year when the contributions to the funds are due.
  - (ii) Superannuation Fund is a defined contribution scheme and contributions to the scheme are charged to the profit and loss account in the year when the contributions are due. The scheme is funded with an insurance company in the form of a qualifying insurance policy.
  - (iii) The Company has a defined benefit gratuity plan. Every employee who has completed five years or more of service gets a gratuity on post employment at 15 days salary (last drawn salary) for each completed year of service as per the rules of the Company. The aforesaid liability is provided for on the basis of an actuarial valuation on projected unit credit method made at the end of the financial year. The scheme is funded with an insurance company in the form of a qualifying insurance policy.
  - (iv) The Company has other long-term employee benefits in the nature of leave encashment. The liability in respect of leave encashment is provided for on the basis of an actuarial valuation on projected unit credit method made at the end of the financial year. The aforesaid leave encashment is funded with an insurance company in the form of a qualifying insurance policy.
  - (v) Actuarial gains/ losses are recognised immediately to the profit and loss account.
- (k) Revenue recognition
  - (i) Revenue from sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer.
  - (ii) Revenue from sale of Certified Emission Reduction (CER) is recognised as income on delivery thereof in terms of the contract with the respective buyers.
  - (iii) Income from services are recognised as and when the services are rendered
  - (iv) Interest is recognised on a time proportion basis taking into account the amount outstanding and the rate applicable.
  - (v) Dividend is recognised when the shareholder's right to receive payment is established by the balance sheet date.
- (I) Foreign Currency Transactions:
  - (i) Transactions in foreign currency are recorded by applying the exchange rate at the date of the transaction. Monetary items denominated in foreign currency remaining unsettled at the end of the year, are translated at the closing rates, prevailing on the Balance Sheet date. Non-monetary items which are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction. Exchange differences arising as a result of the above are recognised as income or expense in the profit and loss account except for exchange differences arising on a monetary item which, in substance, form part of the Company's net investment in a non-integral foreign operation which is accumulated in a Foreign Currency Translation Reserve until the disposal of the net investment. Exchange difference arising on the settlement of monetary items at rates different from those at which they were initially recorded during the year, or reported in previous financial statements, are recognised as income or as expenses in the year in which they arise.
  - (ii) In the case of forward contracts not intended for trading or speculation purposes, the premium or discount arising at the inception of the contract is amortised as an expense or income with reference to the spot rate as at the end of the period over the life of the contract. Exchange difference on such contracts are recognised in the statements of profit and loss in the year in which the exchange rate change. Any profit and loss arising on cancellation or renewal of forward exchange contract is recognised as income or as expenses for the year.
- (m) Derivative Instruments:
- As per the ICAI announcement, accounting for derivative contracts, other than those covered under AS 11, are marked to market on a portfolio basis, and the net loss is charged to the profit and loss account. Net gains are ignored. (n) Research and Development Costs:
  - Research Costs are charged as an expense in the year in which they are incurred and are reflected under the appropriate heads of account. Development expenditure is carried forward when its future recoverability can reasonably be regarded as assured and is amortised over the period of expected future benefit.
- Borrowing Costs: Interest and other costs incurred for acquisition and construction of qualifying assets, upto the date of commissioning / installation, are capitalised as part of the cost of the said assets.
- (p) Assets taken on Lease:
  - (i) Operating Leases:

Leases where the lessor effectively retains substantially all the risks and benefits of ownership of the leased term, are classified as operating leases. Rentals and all other expenses in respect of assets taken on lease are debited to Profit and Loss Account on straight line basis over the lease term.

(ii) Finance Leases:

Assets acquired under finance leases which effectively transfer to the Company substantially all the risks and benefits incidental to ownership of the leased item, are capitalised and a corresponding loan liability is recognised. The lease rentals paid are bifurcated into principal and interest component by applying an implicit rate of return. The interest is charged as a period cost and the principal amount is adjusted against the liability recognised in respect of assets taken on financial lease.

## SCHEDULE FORMING PART OF THE BALANCE SHEET AND THE PROFIT AND LOSS ACCOUNT SCHEDULE 'T' (Cont'd.) :

(q) Earnings Per Share: Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period. The weighted average number of equity shares outstanding during the period are adjusted for events of bonus issue. For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares. Segment Reporting Policies: (r) The Company's operative businesses are organised and managed separately according to the nature of products, with each segment representing a strategic business unit that offers different products and serves different markets. The analysis of geographical segments is based on the areas in which major operating divisions of the Company operate. The Company accounts for inter-segment sales and transfers as if the sales were to third parties at market prices. Unallocable items includes general corporate income and expense items which are not allocated to any business segment. Segment Policies: The Company prepares its segment information in conformity with the accounting policies adopted for preparing and presenting the financial statements of the Company as a whole. Common allocable costs are allocated to each segment on an appropriate basis. Cash and cash equivalents (s) Cash and cash equivalents for the purpose of cash flow statements comprise cash at bank and in hand and short-term investments with an original maturity of three months or less. (t) Taxation Tax expense comprises of current and deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income-tax Act, 1961 enacted in India. Deferred income taxes reflects the impact of current year timing differences between taxable income and accounting income for the year and reversal of timing differences of earlier years. Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the balance sheet date. Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred tax assets and deferred tax liabilities relate to the taxes on income levied by the same governing taxation laws. Deferred tax assets are recognised only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. In situations where the Company has unabsorbed depreciation or carry forward tax losses, all deferred tax assets are recognised only if there is virtual certainty supported by convincing evidence that they can be realised against future taxable profits. The carrying amount of deferred tax assets are reviewed at each balance sheet date. The Company writes-down the carrying amount of a deferred tax asset to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax asset can be realised. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available. MAT credit is recognised as an asset only when and to the extent there is convincing evidence that the Company will pay normal income tax during the specified period. The Company reviews the same at each balance sheet date and writes down the carrying amount of MAT Credit Entitlement to the extent there is no longer convincing evidence to the effect that Company will pay normal Income Tax during the specified period. Provisions (u) A provision is recognised when the Company has a present legal or constructive obligation as a result of past events and it is probable that an obligation of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. Provisions are not discounted to its present value and are determined based on the best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet and adjusted to reflect the current best estimates As at 31st As at 31st March, 2011 March, 2010 Rs. in lacs Rs. in lacs **CONTINGENT LIABILITIES NOT PROVIDED FOR:** 2. (a) Disputed Income-tax Liability (excluding interest) 69 90 Disputed Excise Duty / Service Tax Liability (excluding interest) 5,470 (b)7,123 Disputed Sales-tax Liability 1,157 1,052 (C) (d) **Disputed Custom Duty Liability** 2,331 2.331Disputed Fiscal Penalty for cancellation of licences (e) 3,348 3,348 Disputed Penalty on water tax (f) 161 161 Bills discounted under Letter of Credit and remaining (g) unpaid at the date of the Balance Sheet 361 858 (h) Guarantees given by Company's Bankers on behalf of the Company to third parties 11,253 1,736

# SCHEDULE FORMING PART OF THE BALANCE SHEET AND THE PROFIT AND LOSS ACCOUNT SCHEDULE 'T' (Cont'd.):

		As at 31st	As at 31st
		March, 2011 Rs. in lacs	March, 2010 Rs. in lacs
	(i) Corporate guarantees given on behalf of subsidiary companies:	KS. III IdCS	KS. III Ides
	(i) United Phosphorus Limited, U.K.	15,760	15,091
	(ii) United Phosphorus Limited, Hong Kong	3,791	3,816
	(iii) United Phosphorus Inc. USA	5,452	5,488
	(iv) United Phosphorus Inc. USA/Cerexagri Inc (PA)	1,115	1,122
	(v) Evofarms SA - Columbia	1,115	1,122
	(vi) United Phosphorus Limited, Columbia	669	673
	(vii) United Phosphorus Limited, Australia	1,561	1,571
	(viii) Bio-Win Corporation Limited, Mauritius	7,581	12,122
	(ix) Cerexagri Italia, SRL, Italy	7,605	7,283
	(x) Ceraxagri SAS., France	12,676	12,138
	(xi) Ceraxagri B.V., Netherlands	13,309	12,745
	(xii) Icona S.A. Argentina	4,460	-
	(xiii) Uniphos Columbia Plant Limited, Columbia	6,689	-
	(j) Claims against the Company not acknowledged as debts	424	428
3.	Estimated amount of contracts remaining to be executed		
	on capital account and not provided for (net of advances)	5,820	1,164
4.	The identification of Micro, Small and Medium enterprises is based on the management's knowledge of their status. The Company has not received any intimation from suppliers regarding their status under "The Micro, Small and Medium Enterprises Development Act, 2006".		
5.	Provision for Taxation includes Provision for Wealth-Tax	10	10
6.	Research and Development costs, as certified by the Management, debited to the Profit and Loss Account :		
	<ul><li>a) Revenue Expenses debited to appropriate heads of account.</li><li>b) Depreciation on Research and Development Assets</li></ul>	1,052 100	1,004 98
7.	Auditors' Remuneration:		
	a) Audit Fees	67	60
	b) For other matters	26	37
	<ul><li>c) For Certification work</li><li>d) Reimbursement of out-of-pocket expenses</li></ul>	2 2	2 1
8.	Note : Audit Fees includes fees for auditing consolidated financial statements amounting to Rs.15 lacs (Previous Year: Rs.15 lacs) and Rs. 12 lacs (Previous Year: Rs. 5 lacs) for quarterly limited reviews. Deferred Payment Liabilities:		
0.	(a) are net of interest in respect of future installments	51	439
9.	Minimum Lease Payments in respect of assets acquired	26	439
	under finance leases are as under:		
	<ul> <li>(a) Payable not later than 1 year</li> <li>(b) Payable later than 1 year and not later than 5 years</li> </ul>	—	14
	(b) Payable later than 1 year and not later than 5 years		
	Total Minimum Lease Payments Less: Future Finance Charges	_	14
	-		
10	Present Value of Minimum Lease Payments		13
10.	Pre-operative expenses capitalised: a) Interest	197	419
	<ul><li>a) Interest</li><li>b) Salaries, wages and Other Expenses</li></ul>	66	419 37
11	Details of Donations to Political parties :	00	57
11.	Bharatiya Janata Party	2	75
	Madhya Pradesh Congress Party	_	75
	Suresh Prabhu	—	5
	48		

## \_\_\_\_\_ 27th Annual Report 2010-2011 \_\_\_\_\_

# SCHEDULE FORMING PART OF THE BALANCE SHEET AND THE PROFIT AND LOSS ACCOUNT SCHEDULE 'T' (Cont'd.) :

SCHEDULE 'T' (Cont'd.) :		
	Year Ended March 31, 2011 Rs. in lacs	Year Ended March 31, 2010 Rs. in lacs
12. (a) Managerial remuneration for Managing/Wholetime Directors:	K3. III IuC3	K3. III lacs
i. Salaries	582	498
ii Contribution to Provident Fund iii Superannuation Scheme	70 87	60 75
iv. Gratuity	28	24
v. Perquisites	90	74
vi. Commission	330	350
TOTAL (b) Computation of Commission payable to Managing/ Wholetime Directors Profit before Taxation.	1,187	1,081
	21,023	24,840
Add: (i) Depreciation charged in Accounts (ii) Managerial Remuneration	9,276 1,187	8,732 1,081
(iii) Director's Fees	3	4
(iv) Commission to other Directors	20	12
<ul><li>(v) Assets Written off</li><li>(vi) Loss on Sale of Assets</li></ul>	729	383 26
(vii) Provision for Doubtful Debts and Advances	502	494
	11,717	10,732
Less: (i) Depreciation as per the Companies Act, 1956	9,276	8,732
(ii) Profit on sale of Fixed Assets as per Accounts	6	—
(iii) Profit on Sale of Investments	1,826	220
	11,108	8,952
Net Profit as per Section 309(5) of the Companies Act, 1956.	21,632	26,620
Commission to Managing/Wholetime Directors in terms of agreements.	865	1,065
Restricted to :	330	350
Commission to other Directors @ 1% thereof Rs. 216 lacs.	20	10
(Previous Year : Rs.266 lacs), which the Directors have agreed to restrict to		12
	As at 31st March, 2011	As at 31st March, 2010
	Rs. in lacs	Rs. in lacs
13. Break up of Deferred Tax Assets and Deferred Tax Liabilities:		
<ul><li>a) Deferred Tax Assets:</li><li>(i) Provision for Doubtful debts and advances</li></ul>	1,380	1,319
(i) Others	534	453
	1,914	1,772
b) Deferred Tax Liabilities:		
(i) Depreciation (ii) Others	8,147 74	8,872 123
	8,221	8,995
Not Deferred Tay $1 = 1 = 1 = 1 = 1$		
Net Deferred Tax Liabilities (b) - (a)	6,307	7,223
14. A Scheme of Arrangement between the Company and SWAL Corporation Ltd. and their respective Shareholders' under Sections 391 to 394 read with Section 78 and Sections 100 to 103 of the Companies Act, 1956 with the Appointed Date of 1st April 2007, was sanctioned by the Hon'ble Bombay High Court on 29th February 2008 and High Court of Judicature at Gujarat on 16th April 2008 and became effective from 30th April 2008.		
As per the said scheme, reduction of Capital under Sections 100 to 103 of the Companies Act, 1956 was sanctioned and accordingly the debit balance aggregating to Rs. 56,212 lacs in respect of Product Registrations and Product Acquisitions appearing as on 31st March 2007, has been debited to the Securities Premium Account and the General Reserve after adjusting for Deferred Tax arising on account of these assets amounting to Rs. 2,525 lacs on that date.		
As per the ICAI announcement, expense adjusted directly to reserve is net of its tax effect. As per the Court order and legal advice obtained, the Company has taken a consistent view that the tax benefit available is not to be adjusted in respect of amortization of the product registrations and product acquisitions adjusted to the Reserves. The difference in provision for taxation for the year due to this is Rs. 1,709 lacs (Previous Year: Rs 2,332 lacs) though overall, there is no impact on the aggregate of Reserves and Surplus of the Company.		,

## United Phosphorus Limited —

# SCHEDULE FORMING PART OF THE BALANCE SHEET AND THE PROFIT AND LOSS ACCOUNT SCHEDULE 'T' (Cont'd.) :

15. Additional information pursuant to the provisions of paragraphs 3,4C and 4D of Part II of Schedule VI to the Companies Act, 1956:

#### (A) Licenced Capacity, Installed Capacity and Production:

SR.	PRODUCT	Unit	Year Ei	nded March	31, 2011	Year En	ded March	31, 2010
No.			Licenced	Installed	Production	Licenced	Installed	Production
			Capacity	Capacity		Capacity	Capacity	
1	Speciality Chemicals	Tonnes	12	48	27	12	48	21
2	Chloro-Alkaline Products	Tonnes	106,524	105,402	95,943	101,700	105,402	96,362
		NM3	_	_	11,364,345	—		11,182,672
3	Industrial Chemicals	Tonnes	53,904	41,484	30,210	53,904	42,684	26,305
4	Power	MW	48	48	2,204	48	48	2,334
					(lacs KWH)			(lacs KWH)
5	Pesticides	Tonnes	101,164	140,012	69,429	98,264	138,428	65,484
6	Mercury Salts	Tonnes	100	100	_	100	100	_
7	Pesticides Intermediates	Tonnes	42,631	34,872	17,101	42,631	34,872	14,344

Notes:

1. Licensed and Installed Capacities are as certified by a Director on which the Auditors have relied, being a technical matter.

- 2. Licensed capacity represents registered capacity with Directorate General of Technical Development (D.G.T.D.), capacity intimated to D.G.T.D. under Industrial Licensing Policy and/or capacity intimated to Secretary for Industrial Approvals.
- 3. Production includes quantities produced for captive consumption.

4. During the year, the Company has produced 1,96,85,239 Litres (Previous Year: 1,31,18,838 Litres), 3,25,15,560 Kilograms (Previous Year: 2,52,88,625 Kilograms) and 37,15,270 numbers (Previous Year: 27,68,165 numbers) of formulations out of Technical Grade Products manufactured/purchased by the Company

- 5. Production includes 3,091 Tonnes (Previous Year: 3,302 Tonnes) produced on Job-Work basis for outside parties.
- (B) The Company has availed the exemption as per the notification dated February 8, 2011 issued by Ministry of Corporate Affairs and accordingly, the additional information pursuant to the provisions of paragraphs 3(i)(a), 3(ii)(b), 3(ii)(d) of Part II of Schedule VI to the Companies Act, 1956 has not been disclosed in the financial statements.

#### 16. Consumption of Raw Materials, Components and Spare Parts.

	Year Ended N	larch 31, 2011	Year Ended M	arch 31, 2010
	Rs. in lacs	Percentage	Rs. in lacs	Percentage
A. Raw Materials:				
Imported	70,118	53.96	63,550	55.49
Indigenous	59,832	46.04	50,978	44.51
TOTAL	129,950	100.00	114,528	100.00
B. Components and Spare Parts*: Imported Indigenous	_			
TOTAL		_	_	—

\* In giving the above information, the Company has taken the view that Components and Spare Parts as referred to in Clause 4(c) of Part II of Schedule VI cover only such items as go directly into production and not those used as spares for repairs and maintenance of Plant and Machinery.

## \_\_\_\_\_ 27th Annual Report 2010-2011 \_\_\_\_\_

# SCHEDULE FORMING PART OF THE BALANCE SHEET AND THE PROFIT AND LOSS ACCOUNT SCHEDULE 'T' (Cont'd.) :

	March 31, 2011 Rs. in lacs	March 31, 2010 Rs. in lacs
ie of Imports on C.I.F. basis : Raw Materials	73 038	44,147
Components and Spares Parts*	—	511
In giving the above information, the Company has taken the view that components and spare parts as referred to in Clause 4-D(a) of Part II of Schedule VI cover only such items as go directly into production and not those used as spares for repairs and maintenance of Plant and Machinery		
enditure in Foreign Currency ( on cash basis)		
Commission on Export Sales	4,316	13,605
Foreign Travelling Expenses	502	379
Interest and Bank charges	2,044	5,437
	583	178
	939	2,111
Purchase of Packing Materials Others		221 1,429
	337	1,123
	107	40-
		137
	224,105	245,285
	2 2000 10	2 2008-09
Amount remitted (net of tax)	2009-10	2008-09
ings in Foreign Exchange (on accural basis) : Exports of goods calculated on F.O.B. basis [including exports through Export Houses: Rs.28 lacs (Previous Year: Rs.32 lacs)] Interest/Dividend Others	144,575 3,043 19	133,375 5,020 757
sphorus (Bangladesh) Limited, a jointly controlled entity rporated in Bangladesh. The proportionate interest of Company in the said entity as per the latest available ted Balance Sheet as at 31st March, 2010 is as under: (Rs. in lacs)		
Income         237         402           Expenses         230         374		
	Raw Materials         Components and Spares Parts*         Capital Goods         In giving the above information, the Company has taken the view that components and spare parts as referred to in Clause 4-D(a) of Part II of Schedule VI cover only such items as go directly into production and not those used as spares for repairs and maintenance of Plant and Machinery         enditure in Foreign Currency ( on cash basis)         Commission on Export Sales         Foreign Travelling Expenses         Interest and Bank charges         Legal and Professional charges         Product Registration and Data Access Fees         Purchase of Packing Materials         Others         ount remitted during the year in Foreign Currency on account of dividends:         Number of Equity Shares held         Face value per share (Rs.)         Year to which the dividend related         Amount remitted (net of tax)         nings in Foreign Exchange (on accural basis) :         Exports of goods calculated on F.O.B. basis         [including exports through Export Houses:         Rs.28 lacs (Previous Year: Rs.32 lacs]         Interest/Dividend         Others         Company has 50% ownership interest in United         sphorus (Bangladesh) Limited, a jointly controlled entity         proportionate interest of         Company in the said entity as	Raw Materials73,038Components and Spares Parts*-Capital Goods620In giving the above information, the Company has taken the view that components and spare parts as referred to in Clause 4-D(a) of Part II of Schedule VI cover only such items as go directly into production and not those used as spares for repairs and maintenance of Plant and Machineryenditure in Foreign Currency ( on cash basis)620Commission on Export Sales4,316Foreign Travelling Expenses502Interest and Bank charges2,044Legal and Professional charges583Product Registration and Data Access Fees939Purchase of Packing Materials-Others597pount remitted during the year in Foreign Currency on account of dividends:Number of Equity Shareholders127Number of Equity Shareholders2Year to which the dividend related2009-10Amount remitted (net of tax)4tings in Foreign Exchange (on accural basis) : Exports of goods calculated on F.O.B. basis [including exports furough Export Houses: Rs.28 lacs (Previous Year: Rs.32 lacs)]144,575Interest/Dividend3,043Others19Company has 50% ownership interest in United sphorus (Bangladesh) Limited, a jointly controlled entity proprated in Bangladesh.) Limited, a jointly controlled entity orporated

United Phosphorus Limited ——

## SCHEDULE FORMING PART OF THE BALANCE SHEET AND THE PROFIT AND LOSS ACCOUNT SCHEDULE 'T' (Cont'd.) :

#### 22. Segment information

### 1. Information about Primary Business Segments (Rs. in lacs)

Particulars		Year En	ded March 🛛	31, 2011			Year End	led March 3	1, 2010	
	Agro Chemicals	Industrial Chemicals	Others	Unallocated	Total	Agro Chemicals	Industrial Chemicals	Others	Unallocated	Tota
<u>Revenue</u> External Inter Segment	224,416 (26,391)	27,187 26,391	27,985	1,326	280,914 —	195,821 (20,511)	27,032 20,511	20,783	1,703	245,339
Total Revenue	198,025	53,578	27,985	1,326	280,914	175,310	47,543	20,783	1,703	245,339
<u>Segment Results</u> Contribution Add: Inter Segment Profit	45,125 (4,190)	2,412 4,190	3,460	202	51,199 —	41,471 (3,503)	(436) 3,503	281	413	41,729
Total Segment Results	40,935	6,602	3,460	202	51,199	37,968	3,067	281	413	41,729
Unallocated Expenses Net of Unallocated Income Interest Expenses					(812) (29,364)	_		_		(7,625) (9,264)
Profit Before Taxation	_	_	_	_	21,023	_	_	_	_	24,840
Provision for Taxation Current Tax Minimum Alternative Tax	_	_	_	_	5,880	_	_	_	_	4,420
Credit Entitlement Deferred Tax		_	_	_	(631)	_	_	_		(2,277) 4,568
Tax effects of earlier years	_	_	-	_	24	-	_	_	_	
Net Profit after Tax	_	_	_	_	15,750	_	_	_	_	18,129
Other Information Segment Assets Segment Liabilities Capital Expenditure Depreciation Amortisation	175,371 63,752 3,782 3,537 2,192	26,828 8,085 2,932 2,366 —	3,439 15,020 16 22 —	378,492 271,465 2,040 3,351 —	584,130 358,322 8,770 9,276 2,192	134,862 50,893 7,556 3,153 2,059	25,967 6,930 1,349 2,257 —	4,269 5,698 50 19 —	329,073 238,497 7,297 3,303 —	494,171 302,018 16,252 8,732 2,059
Non Cash Expenses other than Depreciation	2,448	291	84	796	3,619	2,431	139	58	239	2,867

#### 2. Information about Secondary Business Segments (Rs. in lacs)

	Yea	r Ended March 3	1, 2011	Year	Ended March 31,	2010
	India	Outside India	Total	India	Outside India	Total
Revenue by Geographical Market						
External Inter Segment	132,771	148,143	280,914	109,981 —	135,358 —	245,339 —
Total	132,771	148,143	280,914	109,981	135,358	245,339
Carrying amount of Segment Assets Additions to Fixed Assets	501,238	82,892	584,130	431,630	62,541	494,171
(including Intagible assets)	8,770	_	8,770	16,252	–	16,252

3. Notes

(1) The Company is organised into three main business segments namely :

a) Agro Chemicals - comprising of Agrochemicals Technicals and Formulations.

b) Industrial Chemicals - comprising of Industrial Chemicals and Speciality Chemicals.

c) Others - primarily comprising of Traded Products.

(2) Segment Revenue in the above segments includes sales, processing charges, rental income and export incentives.

(3) Inter Segment Revenue is taken as comparable third party average selling price for the year.

(4) Segment Revenue in the geographical segments considered for disclosure are as follows:

a) Revenue within India includes sales to customers located within India.

b) Revenue outside India includes sales to customers located outside india

(5) Segment Revenue, Results, Assets and Liabilities include the respective amounts identifiable to each of the segments and amounts allocated on an appropriate basis.

# SCHEDULE FORMING PART OF THE BALANCE SHEET AND THE PROFIT AND LOSS ACCOUNT SCHEDULE 'T' (Cont'd.) :

- 23. Related party disclosure as required by Accounting Standard (AS) 18 "Related Party Disclosures" notified by the Companies (Accounting Standards) Rules, 2006 are given below:
  - (a) Relationship:

#### (i) Name of the Subsidiary Companies:

Uniphos Limited, Mauritius United Phosphorus (Korea) Limited United Phosphorus (Shanghai) Company Limited United Phosphorus (Taiwan) Limited United Phosphorus Cayman Limited United Phosphorus de Mexico, S.A. de C.V. United Phosphorus do Brasil Ltda United Phosphorus GMBH - Germany United Phosphorus Holdings B.V., Netherlands United Phosphorus Holdings Cooperatief U.A. United Phosphorus Inc., U.S.A. United Phosphorus Italy S.R.L. United Phosphorus Limited Mauritius. United Phosphorus Limited, Australia United Phosphorus Limited, Belgium S P R L United Phosphorus Limited, Colombia United Phosphorus Limited, Gibraltar United Phosphorus Limited, Hongkong United Phosphorus Limited, Japan United Phosphorus Limited, New Zealand United Phosphorus Limited, U.K. United Phosphorus Limited, Zambia United Phosphorus Polska Sp.z o.o - Poland United Phosphorus Sole Partner Limited, Greece United Phosphorus Switzerland Limited. United Phosphorus Vietnam Co., Limited **UPL Investment Private Limited** Agri pack Zambia Limited Agrindustrial, S.A., Spain Agrodan, ApS Anning Decco Fine Chemical Co. Limited, China Bio-win Corporation Limited, Mauritius Canegrass LLC, USA Cerexagri B.V. - Netherlands Cerexagri Costa Rica, S.A. Cerexagri Delaware, Inc., USA Cerexagri Italia S.R.L. Cerexagri S.A.S., France Cerexagri Ziraat Ve Kimya Sanayi Ve Ticaret Limited Sirketi, Turkey Cerexagri, Inc. (PA) Citrashine (Pty) Ltd, South Africa Compania Espanola Industrial Quimica de Productos Agricolas Y Domesticos, S.A.U., Spain Cropserve Zambia Limited Decco Iberica Postcosecha, S.A.U., Spain (formerly Cerexagri Iberica) Decco Italia SRL.Italv Decco US Post-Harvest Inc (US) Decco Worldwide Post-Harvest Holdings B.V. Decco Worldwide Post-Harvest Holdings Cooperatief U.A. Desarrollo Quimico Industrial, S.A., Spain Eddyville Consultants Group, Inc. Panama Evofarms Colombia SA Evofarms S.A. - Colombia Friedshelf 1114 (Pty) Ltd Global Chem Trade Corp., Panama Icona S A - Argentina Icona Sanluis Š A - Argentina Jiangsu Kaznam Chemical Group., Panama JSC United Phosphorus Limited, Russia Phosfonia, S.L., Spain Prime Agri Centre Zambia Limited PT Catur Agrodaya Mandiri, Indonesia

United Phosphorus Limited —

### SCHEDULE FORMING PART OF THE BALANCE SHEET AND THE PROFIT AND LOSS ACCOUNT SCHEDULE 'T' (Cont'd.) : PT. United Phosphorus Indonesia

Regentstreet B.V. Reposo S.A.I.C., Argentina Riceco LLC Safepack Products Limited Samma International S.R.L.,Italy Samrod Chemicals (Pty) Ltd Shroffs United Chemicals Limited SWAL Corporation Limited Transterra Invest, S. L. U., Spain Universal Pestochem Limited Tatva Global Environment (Deonar) Limited

#### (ii) Name of other related parties with whom transactions have taken place during the year

#### a) Associate Companies:

Advanta India Limited Advanta Seed International, Mauritius Advanta Semilas SAIC, Argentina Agrinet Solutions Limited Chemisynth (Vapi) Limited Kerala Enviro Infrastructure Limited Pacific Seeds Pty Limited, Australia Unicorn Seeds Private Limited

#### b) Joint Venture Companies:

United Phosphorus (Bangladesh) Limited. Hodogaya UPL Co. Limited, Japan Nisso TM LLC

### c) Enterprises over which key management personnel and their relatives have significant influence:

Bharuch Enviro Infrastructure Limited **Bloom Packaging Private Limited** Bloom Seal Containers Private Limited Coimbatore Integrated Waste Management Co. Private Limited Daman Ganga Pulp and Papers Private Limited Demuric Holdings Private Limited Entrust Environment Limited Enviro Technology Limited Gabo Products Private Limited Gharpure Engineering and Construction Private Limited Uniphos Envirotronic Private Limited Jai Research Foundation Jai Trust JRF Biogenomics Limited Nerka Chemicals Private Limited Pot Plants Sanguine Holdings Private Limited Tatva Global Enviroment Limited Ultima Search Uniphos Agro Industries Limited Uniphos Enterprises Limited UPL Environmental Engineers Limited Vikram Farm

#### d) Key Management Personnel and their relatives :

Whole Time Directors and their relatives Mr. Rajnikant.D. Shroff Mrs. Sandra R. Shroff Mr. Kalyan Banerjee Mr. Jaidev R. Shroff Mr. Arun C. Ashar Mr. Vikram R. Shroff Mrs. Shilpa Sagar Mrs. Asha Ashar Mr. Navin Ashar

	REATIONSHIP	SUBSIDARIES	ARIES	ASSOCIATES	ATES	JOINTVENTURE	NTURE	ENTERPRISES OVER WHICHKEY MANAGEMENT PERSONNEL HAVE SIGNIFICANT INFLUENCE	sesover Management Velhave Influence	GRAND TOTAI	TOTAL
Z	NATURE OF TRANSACTIONS:	2010-11 (Rs. in lacs)	2009-10 (Rs. in lacs)	2010-11 (Rs. in lacs)	2009-10 (Rs. in lacs)	2010-11 (Rs. in lacs)	2009-10 (Rs. in lacs)	2010-11 (Rs. in lacs)	2009-10 (Rs. in lacs)	2010-11 (Rs. in lacs)	2009-10 (Rs. in lacs)
	eme ES:										
Ξ	Sale of Products (Net) Bio-win Comoration Limited	105,685	83,469 10 052	8	27	138	229	350	1,331	106,181	85,056
	United Phosphorus Limited, Gibraltar	46,035	35,711	1 1	1 1	I I	1 1			46,035	35,711
	SWAL Corporation Limited Others	29,233 13,201	19,246 17,560	- ∞	27	- 138	229	350	1,331	29,233 13,697	19,246 19,147
(ij	FIXED ASSETS	36			105	•	•	•	2	36	107
	Chemisynth (Vapi) Limited	1 4	I	1	105	I	I	1	I		105
	Cerexagri BV, Netherlands Others	36	1 1	1 1	1 1	1 1	1 1	1 1	- 2	36 -	- 2
DIV	DIVIDEND RECEIVED		519	84	84	•	•	•	•	84	603
Bio-	Bio-win Corporation Limited Advanta India Limited	1 1	519	- 84	- 84	1 1	1 1	1 1		- 84	519 84
MA	MANAGEMENT FEES / OTHER SERVICES	, 	999					340	26	340	269
Uni	United Phosphorus Limited, U.K.	ı	249	I	I	I	I		) <sup> </sup>		249
Cer	Cerexagri Costa Rica S.A Tatva Clohal Environment Ltd	1	417	1	1 1		1 1	- 340		- 340	417
Others	ers	1 1	1 1	1 1	1 1		1 1		_ 26		26
REB	REBATES & DISCOUNT GIVEN	•	•	95	120		•	•	•	95	120
Advant Others	Advanta India Limited Others	1 1	1 1	87 8	-	1 1	1 1	1 1	1 1	87 8	- 120
CAS	CASH DISCOUNT RECEIVED	'	•	412	588	•	-	•	•	412	588
Advanta Others	Advanta India Limited Others	1 1	1 1	391 21	569 19	1 1	1 1	1 1	1 1	391 21	569 19
PCK	Expenses PURCHASES										
6	(i) GOODS Advanta India Limited	11,222	7,504	<b>10, 185</b> 9, 261	<b>10,967</b> 9,264	• •	• •	2,079	1,635	<b>23,486</b> 9,261	<b>20,106</b> 9,264
	Pacific Seeds PTY Limited United Phosphorus Limited, Hong Kong	5,383	1,928	1 1	1 1	1 1	1 1	1 1	1 1	5,383	1,928
	Others	5,839	5,576	924	1,703	I	I	2,079	1,635	8,842	8,914
(ij)	FIXED ASSETS	34	96	•		1		46	68	80	<b>164</b>
	Decco Italia S.K.L UPL Environmental Engineers Limited	1 1		1 1		1 1		- 116	- 68	- 16	96 68
	United Phosphorus Limited, U.K.	34	I	I	'	I	I	1		34	'

(m) INTAN CUBLE ASSETS United Phosphorus Limited, Japan Jai Research Foundation United Phosphorus Limited, Korea SER VICES Advanta India Limited	SUBSIDARIE 2010-11 2 (Rs. in lacs) (Rs. 719 787 187	33333333333333333333333333333333333333	ASSOCIATES 2010-11 2 (Rs. in lacs) (Rs 248	6009 51 ni -	JOINTVENTURE 2010-11 20 (Rs. in lacs) (Rs. i	NTURE 2009-10 (Rs. in lacs)	ENTERPRISES OVER WHICH KEYMANAGEMENT PERSONNELHAVE SIGNIFICANTINFLUENCE 2010-11 2009-1 (Rs. in lacs) (Rs. in lac 339 16 339 16 2,007 1,56	esover ANAGEMENT ELHAVE INFLUENCE 2009-10 (Rs. in lacs) 169 169	CRANDTOTAL           2010-11         2           1,058         532           339         187           187         2,255	TOTAL 2009-10 (Rs. in lacs) 337 169 - 2,502 652
Advanta Inna Lumted Chemisynth (Vapi) Limited Bharuch Enviro Infrastructure Limited Others MENT Bloom Packaging Private Limited Daman Canga Pulp & Papers Private Limited Daman Canga Pulp & Papers Private Limited Demuric Holdings Private Limited Ultima Search Others COMMISSION ON EXPORTS		1,303	248 	2022 1 1 1			, 1825 1822 1822 112 5 5 5 6 6 6	1,124 1,124 33 5 9 9 9 5 5 	248 1,825 182 182 182 182 182 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	~ ~ ~
Bio-win Corporation Limited Others SWAL Corporation Limited SWAL Corporation Limited SWAL Corporation Limited Advanta India Limited Others TRANSFER OF SECURITY DEPOSITS FROM Advanta India Limited Unicorn Seeds Private Limited Unicorn Seeds Private Limited Unicorn Seeds Private Limited Conters LOAN/INTERCORPORATE DEPOSITS GIVEN Bio-win Corporation Limited Uniphos Enterprises Limited Others INTEREST PAID Demuric Holdings Pvt Ltd	3,421 3,421 83,013 83,013 83,013		53 53 23 23 23 23 11,275	<b>1123</b> <b>123</b> <b>123</b> <b>123</b> <b>130</b> <b>130</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15,078</b> <b>15</b>	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	<b>19,334</b> <b>19,066</b> 5,268 203	8,782	3,421 53 23,421 23 23,421 23 113,722 113,722 113,722 5,318 5,318 5,318 23 5,318 5,318	1,303 1,303 11 123 123 123 123 133 269 13,700 13,709

United Phosphorus Limited =

È	SUBSIDARIES	DARIES	ASSOCIATES	<b>IATES</b>	JOINTVENTURE	NTURE	ENTERPRISES OVER WHICH KEY MANAGEMENT PERSONNEL HAVE SIGNIFICANT INFLUENCE	INTERPRISES OVER CH KEY MANAGEMENT PERSONNEL HAVE NIFICANT INFLUENCE	GRANDTOTA	IOTAL
NATURE OF TRANSACTIONS:	NS: 2010-11 (Rs. in lacs)	2009-10 (Rs. in lacs)	2010-11 (Rs. in lacs)	2009-10 (Rs. in lacs)	2010-11 (Rs. in lacs)	2009-10 (Rs. in lacs)	2010-11 (Rs. in lacs)	2009-10 (Rs. in lacs)	2010-11 (Rs. in lacs)	2009-10 (Rs. in lacs)
	3,995	5,013	3,684	1,050	I		222	1,080	106'2	7,143
Bio-win Corporation Limited	3,897	4,875	- 00 6	- 010	I	I	1	1	3,897	4,875
Auvalita Illula Lilliteu Ulninhos Enternrises Limited		1 1		-	1 1	1 1	- 40	- 987	400,c 40	987
	98	138	I	32	I	I	182		280	263
PURCHASE OF SHARES/ NCD/										
itod	27,065	<b>9,999</b>	•	28,000	·	•	•	2,355	27,065	40,354
Jowin Corporation Linned Tatva Global Environment Limited			1 1	1 1	1 1	1 1	1 1	1.855		1.855
	I	I	I	28,000	I	I	I			28,000
	45	702	'	I	I	I	1	500	45	1,202
SALE/REDEMPTION OF SHARES/NCD/	,d-									
COMMERCIAL PAPERS	- -	10,048	'	27,000	I	1	19,866		19,866	37,048
Bio-win Corporation Limited	1	9,346	1	1	I	I	I	1	1	9,346
-	1	1	1	27,000	I	I				27,000
Demuric Holaings Pvt Lta Others		702	1 1	1 1	1 1	1 1	19,800 -	1 1		- 702
SHABE/ROWD ABBLICATION/MONEV BAID									1 000	
UPL Investment Private Limited		1		I	I			1	1,000	
	31									
LUANS/INTER CUMPANY DEPUSITS TAKEN DI IPING THE VEAD		'		•			8 018		8 918	
Demuric Holdings Pvt Ltd		I	I	I	I	I	7.145		7.145	1
UPL Environmental Engineers Ltd	I	1	I	ļ	ļ	I	1,773	1	1,773	I
REIMBURSMENTS RECEIVED	225	116	2	1			38	32	270	149
Bio-win Corporation Limited	37	30	. 1	I	I	I	1		37	30
UPL Environmental Engineers Limited	- pé	1	I	I	I	I	5	20	5	20
United Phosphorus Inc., U.S.A		43	I	I	I	I	1	-		43
SWALCorporation Limited	87		I	I	I	I	1	1	87	43
United Phosphorus Inc., Ubraitar	94	1	- 1	· .	I	I			94 77	+
		1		-	1	I	55		4/	13
REIMBURSEMENTS MADE	189	479	8	17		'	26	3	223	499
SWALCorporation Limited	28		1	I	I	I	1		28	1
United Phosporus Limited, Japan	40		I	1	1	I	I	'	40	261
t Inc (US)	I	200	I	I	I	I	I	I	I	200
Cerexagri B.V.	114	1	I	1	1	I	1		114	
		×	~				1			XX

United Phosphorus Limited

Note 1						
				2010-11 (s in lacs)	-	)09-10 in lacs)
Nature	of Rela	tionship	Amount outstanding at the year end(**)	Maximum amount of loan outstanding during the year	outstanding at the	Maximum amount of loan outstanding during the year
Subsidiari	es and	Associates				
	-	ion Limited	158,382	178,958		169,30
SWAL Cor			-	1,650		1,65
		emicals Limited	-	102	-	10.
Advanta Ir	ndia Lir	nited	-	10,713	-	7,30
(c) Tra Re					Year Ended March 31, 2011 Rs in lacs 1,187 141	Year Ende March 31, 201 Rs in lac 1,08 18
		nal Fees			6	2
Re Su Re	emuner Indry D ent Pay	ings as at the Balance Sheet Date: ation Payable eposits given able nal Fees Payable / (Receivable)			311 58 	31
		nge derivatives and exposures outs ce Sheet date:	tanding			
				Year Ended March 31, 2011	Year Ended March 31, 2010	
Na	ature o	Instrument	Currency	Amount outstanding ( in 000)	Amount outstanding ( in 000)	Purpose Hedging Speculatio
1)	Forv	vard contract - Sell	USD	41,000	107,555	Hedgin
1)			EUR	_	5,000	Hedgin
2)	For	vard contract - Buy				Hedgin
,		vard contract - Buy vative contracts (a) Option Receivable	JPY	15,194,400	18,109,000	Hedgin
2)	Der	vative contracts	JPY USD	15,194,400 183,540	18,109,000 194,595	Hedgin
2)	Der	vative contracts (a) Option Receivable	USD			Hedgin
2)	Der (i)	vative contracts (a) Option Receivable (b) Option Payable	USD e USD		194,595 20,000	
2)	Der (i) (ii) (iii)	vative contracts (a) Option Receivable (b) Option Payable Currency Swap contracts - payabl Full Currency Interest Rate Swap	USD e USD EUR USD	183,540 — —	194,595 20,000	

United Phosphorus Limited \_\_\_\_\_

### SCHEDULE FORMING PART OF THE BALANCE SHEET AND THE PROFIT AND LOSS ACCOUNT SCHEDULE 'T' (Cont'd.) :

25. Earning per Share	Year Ended March 31, 2011 Rs in lacs	Year Ended March 31, 2010 Rs in lacs
(a) Basic Earning Per Share:		
Profit after taxation as per Profit and Loss Account (A)	15,750	18,129
Weighted number of Equity Shares Outstanding (B)	447,773,464	439,563,568
Basic Earning Per Share (in Rupees) (A)/(B)	3.52	4.12
Nominal value of equity shares (in Rupees)	2.00	2.00
(b) Dilluted Earning Per Share:		
Profit after taxation as per Profit and Loss Account	15,750	18,129
Add: Increase in profit attributable to equity		
shareholders (net of tax)		100
(A)	15,750	18,229
Weighted number of Equity Shares Outstanding	447,773,464	439,563,568
Add: Dilutive impact of Foreign Currency Convertible Bonds	_	22,920,856
Weighted number of Equity Shares for Computing diluted (B) earning per share	447,773,464	462,484,424
Dilluted Earning Per Share (in Rupees) (A)/(B)	3.52	3.94
Nominal value of equity share (in Rupees)	2.00	2.00

#### 26. Retirement Benefits:

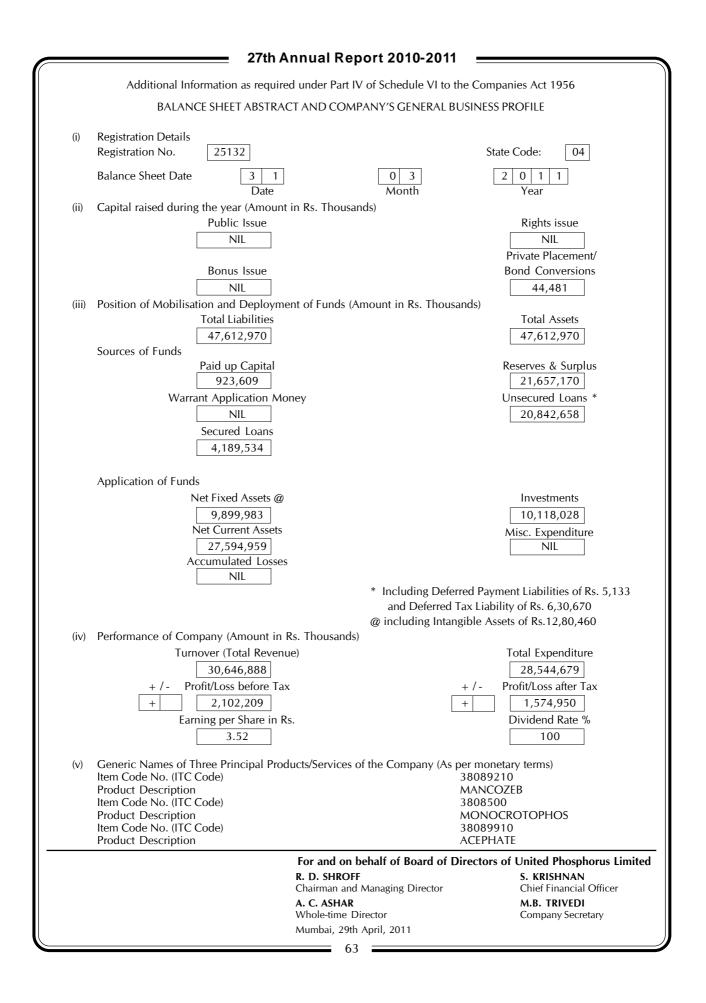
Disclosure as required by Accounting Standard (AS) - 15 (Revised 2005) "Employee Benefits" notified by the Companies (Accounting Standards) Rules, 2006 are given below:

a) The amounts recognised in the statement of Profit and Loss Account are as follows:

(i)	Defined Benefit Plan	Gra	tuity
		Year Ended March 31, 2011	
		(Rs. in Lacs)	(Rs. in Lacs
	Current service cost	140	12
	Interest cost on benefit obligation	85	8
	Expected return on plan assets	116	6
	Net actuarial gain/(loss) recognised during the year	184	25
	Amount included under the head payments to and provisions for		
	employees in Schedule 'R' Manufacturing and Other Expenses.	293	(12)
	Actual return on plan assets	100	13
(ii)	Defined Contribution Plan	Provide	nt Fund
		Year ended March 31, 2011	
		(Rs. in Lacs)	(Rs. in Lac
Cur	rent service cost included under the head payments to and provisions		
for e	employees in Schedule 'R' Manufacturing and Other Expenses.	521	43
(iii)	Defined Contribution Plan	Superannu	ation Fund
		Year ended March 31, 2011	
		(Rs. in Lacs)	(Rs. in Lac
Cur	rent service cost included under the head payments to and provisions employees in Schedule 'R' Manufacturing and Other Expenses.	349	27

The amounts recognised in the Balance Sheet are as follows:		T		
				Plan - Gratui
		As a March,	at 31st 2011	As at 31 March, 20
		-	1 Lacs)	(Rs. in La
Present value of funded obligation			1,435	1,0
Less: Fair value of plan assets			1,602	1,4
Net Liability is included in Schedule 'M' - Liabilities			_	
Net Asset is included in Schedule 'L' - Loans and Advances			167	3
Changes in the present value of the defined benefit obligation rep reconciliation of opening and closing balance thereof are as follo				
			Grat	uity
			at 31st	As at 31
		March,		March, 20
			1 Lacs)	(Rs. in La
Opening defined benefit obligation Interest cost			1,098 85	1,0
Current service cost			140	1
Benefits paid Actuarial (gains) / loss on obligation			(56) 168	(18
Closing defined benefit obligation			1.435	1,0
			1,400	1,0
Changes in the fair value of plan assets are as follows:			Grat	uity
			at 31st	As at 31
		March,		March, 20
Opening fair value of plan assets			1 Lacs)	(Rs. in La
Expected return			1,402	9
Contributions made by employer during the year			100	3
Benefits paid Actuarial Gain / (Loss) on plan assets			(16)	
Closing fair value of plan assets			1,602	1,4
				Creatuite
				Gratuity (Rs. in La
Expected contribution to defined benefit plan for the year 2011 -	12			10
The major categories of plan assets as a percentage of the fair value	ue of total plar	assets are		
			Grat	,
		As a March,	at 31st . 2011	As at 31 March, 20
			%	
Investments with insurer under:				
<ul><li>(a) Funds Managed by Insurer</li><li>(b) Group Balanced Fund</li></ul>			100	63.
(c) Corporate Bond Fund			_	36.
The principal actuarial assumptions at the Balance Sheet date.		·		
	As at 31st N		As at	31st March, 20
Discount rate Expected rate of return on plan assets		7.75% 8.00%		8.00 8.00
Mortality table		1994 - 96)		LIC (1994 - 9
	publishe	ed table of ality Rates		Ultima
Proportion of employees opting for early retirement	5% at your	iger ages &	5	5% for age 18
	reducing to	J J	49 ar	

GCHEDULE FORMING PART OF THE BAL				
SCHEDULE 'T' (Cont'd.) :		D HIERKOTH AND LOS.		
and other relevant factors such as supp	ly and demand in	the employment market.		
h). Experience Adjustment				
		April 2010 - March 2011	April 2009 - March 2010	
Experience adjustments on plan liabi		(138)	(143)	
Experience adjustments on plan Asse	ets (Gain)/Loss	16	70	
7. Foreign Currency Convertible Bonds				
200 Series B Foreign Currency Convertible at 130.87 percent of its principal amount. been adjusted against Securities Premium	The premium pai			
8. Previous Year's figures have been regroup	oed/rearranged wh	erever necessary.		
SIG	NATURE TO SCHE	DULES 'A' TO 'T'		
s per our attached Report of even date or S.V. GHATALIA & ASSOCIATES	For and on b	ehalf of Board of Directors	of United Phosphorus Limited	
irm Registration Number 103162W hartered Accountants	<b>R. D. SHROFF</b> Chairman and	H Managing Director	<b>S. KRISHNAN</b> Chief Financial Officer	
<b>er Sudhir Soni</b> artner 1embership No. 41870	A. C. ASHAR Whole-time Director		<b>M. B. TRIVEDI</b> Company Secretary	
1umbai, 29th April, 2011	Mumbai, 29th April, 2011			
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# \_\_\_\_\_ United Phosphorus Limited \_\_\_\_\_

	Statement pursuant to section 212 of the Companies Act, 1956 relating to Subsidiary Companies							
Sr. No.	Name of the Subsidiary Company	Financial Year	No. of Shares held by United	% holding in Subsidiary	Subsidiary Compan	rofits/(Losses) of the y so far as it concerns of the company	Net aggregate of Pr Subsidiary Company the members o	so far as it concerns
			Phosphorus Ltd. in the Subsidiary Company at 31-03-2011	Companý	Not dealt within the accounts of United Phosphorus Ltd. for the subsidiary Company's financial year ended as on 31.03.2011	Not dealt within the accounts of United Phosphorus Ltd. for the previous financial years of the subsidiary company	Dealt within the accounts of United Phosphorus Ltd. for the Subsidiary Company's financial year ended as on 31.03.2011	Dealt within the accountsofUnited Phosphorus Ltd. for the previous financial years of the Subsidiary Company
1 2 3 4 5 6	Shroffs United Chemicals Limited SWAL Corporation Limited, India United Phosphorus Limited, U.K. United Phosphorus CmbH - Germany United Phosphorus Polska Sp.2 o.o. Poland Cerexagri B.V. Netherlands	31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011	50,007 1,000,007 @ + + + + @@@@	100 100 - - -	Rs. (18,462) Rs. 70,524,374 Pounds 7,845,000 EUR 63,475 PLN 36,244 EUR (376,000)	Rs. (20,952) Rs. 29,019,937 Pounds 682,000 EUR 29,781 PLN (26,907) EUR 408,000		
6 7 8 9	United Phosphorus Holdings Cooperatief U.A. United Phosphorus Holdings B.V., Netherlands Decco Worldwide Post-Harvest Holdings	31/03/2011 31/03/2011	@	-	EUR (14,977) EUR 1,309,725	EUR (11,525) EUR 600,679	-	-
10 11 12 13 14	Cooperatief U.A. Decco Worldwide Post-Harvest Holdings B.V. Regenstreet B.V. Desarrollo Quimico Industrial, S.A., Spain Cerexagri Italia S.R.L. United Phosphorus Italy S.R.L.	31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011	##+ (\$**) @@@  @@@	-	EUR (10,722) EUR 903,718 EUR (1,785) EUR (292,582) EUR 79,751 EUR 38,793	EUR (16,277) EUR 618,075 EUR 2,558,630 EUR (1,130) EUR 1,266,179		-
15 16 17 18	Compania Espanola Industrial Quimica de Productos Agricolas Y Domesticos, S.A.U., Spain Agrindustrial, S.A., Spain Phosfonia, S.L., Spain Decco Iberica Postcoseccha, S.A.U., Spain	31/03/2011 31/03/2011 31/03/2011	+ + + ### ###	- - -	EUR 875,050 - -	EUR (147,607) -		-
19 20 21 22 23	(formerly Cerexagni Iberica) Transterra Invest, S. L. U., Spain Cerexagni S.A.S. United Phosphorus Switzerland Ltd. Agrodan, ApS United Phosphorus Limited, Belgium S P R L	31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011	+#+ ++ ++ ++ ++ ++		EUR 551,835 EUR (736,316) EUR 1,151,000 CHF (29,149) DKK 363,996 EUR (13,744)	EUR 131,265 EUR 569,904 EUR 5,521,000 CHF (10,091) DKK 684,810 EUR (7,304)	- - - - - -	
24 25 26 27 28 29	Decco Italia SRL,Italy Samma International S.R. L,Italy JSC United Phosphorus Limited, Russia United Phosphorus Inc., U.S.A. & Subsidiaries Cerexagri Inc. (PA) Cerexagri Delaware, Inc., USA Canegras LLC, USA	31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011	+#+ (%) ++ ++,+** *^,++** **,++**		EUR 673,109 EUR 18,241 Rbls 9,265,350 US \$ 8,426,000	EUR 776,879 EUR 24,228 Rbls 5,174,798 US \$ 951000	- - - - -	
30 31 32 33 34 35	Decco US Post-Harvest Inc (US) Riceco LLC United Phosphorus Sole Partner Limited, Greece Bio-win Corporation Limited, Mauritius Uniphos Limited, Mauritius	31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011	(\$),++** +#+ **,++** @ 236,000 @	- - 100	U\$ 2,852,000 U\$ 4,000 U\$ 198,897,465 U\$ 11,192,004	US\$ 851,560 US \$ 2,602,000 US \$ 11,688,963	- - - -	US \$ 1,131,507
36 37 38 39 40 41 42	United Phosphorus Limited Mauritus. United Phosphorus Limited, Gibraltar United Phosphorus de Mexico, S.A. de C.V. Global Chem Trade Corp., Panama United Phosphorus do Brasil Ltda United Phosphorus Limited, Colombia Fedriville Consultants Group Inc. Panama	31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011	@ (@) +++ (-) (^^) +++		US \$ 14,317,676 US \$ 34,304,131 Mex. Pesso 4,995,150 US \$ 16,802 BRL 33,000 COP (562,328) US \$ (3,000)	U\$ 33,854,719 Mex. Pesos 7,744,925 U\$ \$ 64,236 BRL (161,000) COP (715,626) U\$ \$ 141,836		
43 44 45 46 47 48	Eddywille Consultants Group, Inc. Panama Cerexagri Costa Rica, S.A. Jiangsu Kaznam Chemical Group., Panama Icona Sanluis S.A Argentina Reposo S.A. I.C., Argentina Icona S.A Argentina Evofams Colombia S.A	31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011	(*) +++ (***) *** (^^^) (!!!)		CRC 140,615,352 US (4,266) ARS 457,457 RS (1,563,465) ARS (11,112,451) COP (642,683)	CRC (315,020,211) US \$ (10,358) ARS 597,355 ARS 5,369,558 ARS 4,354,176 COP 4,654,503	- - - - - -	
49 50 51 52 53 54	Evofarms S.A Colombia United Phosphorus Cayman Limited United Phosphorus Limited, Australia United Phosphorus Limited, New Zealand United Phosphorus (Shanghai) Company Limited United Phosphorus (Korea) Limited	31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011	(<>) @ @ #		COP 50,416 US \$ (159,824) AUS \$ 857,146 NZD 17,507 Renminbi (508,465) Won (27,522,286)	COP 14,694 AUS \$ 379,017 NZD 39,830 Renminbi 124,472 Won 35,328,781	- - - - - -	
55 56 57 58 59 60	United Phosphorus (Taiwan) Limited PT. United Phosphorus Indonesia PT Catur Agrodaya Mandiri, Indonesia United Phosphorus Limited, Hongkong United Phosphorus Vietnam Co., Limited United Phosphorus Limited, Japan	31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011	@ @@ @		TWD 431,870 IDR 1,705,569 IDR (223,694) US \$ 2,619,329 VND 4,181,595	TWD (1,508,948) IDR 1,050,236,022 IDR (2,166,158,410) US \$ 1,325,140 VND 7,542,709,000		-
61 62 63 64 65	(formerly known as Nippon UPI K K) Anning Decco Fine Chemical Co. Limited, China Cropserve Zambia Limited Prime Agri Centre Zambia Limited United Phosphorus Limited Agri pack Zambia Limited	31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011	@ (^) #^* @ #^*		Yen 3,621,006 RMB 7,319,686 ZMK (3,151,000) ZMK (999,284) ZMK (185,794) ZMK 2,240	Yen 276,905 RMB 4,753,915 ZMK 105,504,840 ZMK (764,345,750) ZMK 2,126,303,680 ZMK 12,360,560		-
66 67 68 69 70	Cerexagri Ziraat Ve Kimya Sanayi Ve Ticaret Limited Sirketi, Turkey Safepack Products Limited Friedshelf 1114 (Pty) Ltd Cirtashine (Pty) Ltd, South Africa Samrod Chemicals (Pty) Ltd	31/03/2011 31/03/2011 31/03/2011 31/03/2011 31/03/2011	*# +#+ +\$*) (\$*)	- - - -	TRY 1,413,830 ILS 3,219,000 ZAR (1,525,806) ZAR 1,128,153 ZAR 585,904	TRY 1,397,029 ILS 1,321,000 ZAR (1,852,651) ZAR (628,931) ZAR 112,166	- - - - -	- - - - -
@@ (@) +++*** + # ## ## ## *** @@@@ ^	All the shares of the Company are held by Bio-win Corporat 51% shares of the Company are held by United Phosphorus Li held by Bio-win Corporation Limited. 52,24% shares of the Company are held by Bio-win Corporatio Phosphorus Limited, UK. All the shares of the Company are held by United Phosphoru United Phosphorus Inc., U.S.A. results include the results of Care All the shares of the Company are held by United Phosphoru All the shares of the Company are held by Bio-win Corporation Lir Phosphorus Limited, J. Ku. Phys. Shares of the Company are held by Bio-win Corporation Lir Phosphorus Limited, Folgardare and the Bio-win Corporation Lir Phosphorus Limited, Gibralatar. 99.99% shares of the Company are held by Bio-win Corporation Lir Dhosphorus Limited, Gibralatar. All the shares of the Company are held by Decco Worldwid All the shares of the Company are held by Decco Worldwid All the shares of the Company are held by Transterra Invest, All the shares of the Company are held by Transterra Invest, S. Shares of the Company are held by Transterra Invest, S. La Domesticos, S.A. With shares of the Company are held by Transterra Invest, S.L. Phosphorus Limited, U.K. All the shares of the Company are held by Transterra Invest, S.L. Phosphorus Limited, J. K. All the shares of the Company are held by Transterra Invest, S.L. Phosphorus Limited, J.K. All the shares of the Company are held by Transterra Invest, S.L. Phosphorus Limited, J.K. All the shares of the Company are held by Limited Phosphorus 9.3.8 % shares of the Company are held by Limited Phosphorus 9.3.8 % shares of the Company are held by Bio-win Corporation Lir Phosphorus Limited, J.K.	mited, Hongkong a on & 4.76% shares us Limited, U.K. zagri Delaware, Inc. Is linc, Hongkon mited and 1% share nited and 1% share ion Limited and 0.1 .S. L. U. le Post-Harvest Ho anola Industrial Q U. and 10% shares is Holdings B.V.	of the Company are ;; Cerexagri, Inc. ann ng. s of the Company ar s of the Company ar % shares of the Co Idings B.V. Quimica de Produc of the Company are	e held by United d Canegrass LLC. e held by United e held by United mpany are held ttos Agricolas y e held by United	<ul> <li>** 99.99% shares of the Company are held by Compania Espanobia Industrial Quinnica de Productos Agricolas y Domesticos S.A. and 00.01% shares of the Company are held by Cerexagri Iberica S.A.U.</li> <li>** All the shares of the Company are held by Cerexagri Delaware, Inc.</li> <li>** All the shares of the Company are held by Cerexagri Delaware, Inc.</li> <li>** All the shares of the Company are held by Cerexagri Delaware, Inc.</li> <li>** All the shares of the Company are held by Cerexagri Delaware, Inc.</li> <li>** All the shares of the Company are held by Cerexagri Delaware, Inc.</li> <li>** All the shares of the Company are held by Cerexagri Delaware, Inc.</li> <li>** All the shares of the Company are held by Cerexagri Delaware, Inc.</li> <li>** All the shares of the Company are held by Cerexagri Delaware, Inc.</li> <li>** All the shares of the Company are held by Cerexagri Delaware, Inc.</li> <li>** All the shares of the Company are held by Cerexagri BV.</li> <li>** All the shares of the Company are held by Cerexagri BV.</li> <li>** One Shares of the Company are held by Cerexagri BV.</li> <li>** One Shares of the Company are held by Cerexagri BV.</li> <li>** One Shares of the Company are held by Cerexagri BV.</li> <li>** One Shares of the Company are held by Cerexagri BV.</li> <li>** One Shares of the Company are held by Cerexagri BV.</li> <li>** One Shares of the Company are held by Carexagri BV.</li> <li>** One Shares of the Company are held by Cluited Phosphorus Limited, UK and 10% shares of the Company are held by Cluited Phosphorus Limited, UK and 10% shares of the Company are held by Linted Phosphorus Limited, UK and 10% shares of the Company are held by Eddyville Consultants Group and 5% shares of the Company are held by Eddyville Consultants Group and 3% shares of the Company are held by Linted Phosphorus Limited, UK and 10% shares of the Company are held by Linted Phosphorus Limited, UK and 10% shares of the Compan</li></ul>			
	<b>R. D. SHROFF</b> Chairman & Managing Director			Whole-t	• <b>ASHAR</b> ime Director 29 <sup>th</sup> April, 2011		<b>M. B. Tri</b> Company S	

#### AUDITORS' REPORT ON CONSOLIDATED FINANCIAL STATEMENTS

To, The Board of Directors United Phosphorus Limited

- 1. We have audited the attached consolidated balance sheet of United Phosphorus Limited ('the Company') and its subsidiaries, associates and the joint venture companies (together referred to as 'the Group'), as at March 31, 2011, and also the consolidated profit and loss account and the consolidated cash flow statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management and have been prepared by the management on the basis of separate financial statements and other financial information regarding components. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. We did not audit the financial statements of certain subsidiaries, whose financial statements, prepared under the generally accepted accounting principles ('GAAPs') accepted in the respective countries, reflect in relation to the amounts considered in the consolidated financial statements, total assets of Rs 418,370.71 lacs as at March 31, 2011 and the total revenue of Rs 296,291.96 lacs for the year then ended. These financial statements and other financial information have been audited by other auditors, who have submitted their audit opinions, prepared under generally accepted auditing standards of their respective countries, to the shareholders / Board of Directors of the respective companies, copies of which have been provided to us by the Company. The management of the Company has converted these audited financial statements of the Company's subsidiaries to accounting principles generally accepted in India, for the purpose of preparation of the Company's consolidated financial statements under accounting principles generally accepted in India. Our opinion, thus, insofar it relates to amounts included in respect of these subsidiaries, is based solely on the reports of the other auditors under the aforementioned GAAPs in respective countries and the aforesaid conversion undertaken by the management; examined by us on a test basis.
- 4. a) Universal Pestochem Industries Limited, wherein the Company holds 60% of ownership has not been considered for the purpose of preparation of consolidated financial statements (Refer Note No. 1(b)(i) in Schedule 'S').
  - b) Proportionate consolidation in respect of investments in Joint Venture companies, have not been considered in the consolidated financial statements (Refer Note No. 1(b)(ii) in Schedule 'S').
  - c) The effect of investment in associate companies, Agrinet Solutions Ltd., Kerala Enviro Infrastructure Limited, Chemisynth (Vapi) Limited and UPL Investment Private Limited, on the financial position and operating results of the Group has not been considered in the consolidated financial statements (Refer Note No. 1(b)(iii) in Schedule 'S').
- 5. We report that except for the matters detailed in paragraph 4 above, the effect of which on the consolidated financial statements is not ascertainable, the consolidated financial statements have been prepared by the Company's management in accordance with the requirements of Accounting Standards ('AS') 21, Consolidated Financial Statements, AS 23, Accounting for Investments in Associates in Consolidated Financial Statements and AS 27, Financial Reporting of Interests in Joint Ventures, notified pursuant to the Companies (Accounting Standards) Rules, 2006 (as amended).
- 6. Without qualifying our opinion, we draw attention to Note No. 15 of Schedule 'S' to the consolidated financial statements. As per legal advice obtained in relation to the Court order, the Holding Company has not adjusted tax benefit in respect of the amortization of the Product Registrations and Product Acquisitions to the reserves, as explained therein.
- 7. The Company has not presented the information required to be disclosed by AS 17 'Segment Reporting' notified pursuant to the Companies (Accounting Standards) Rules, 2006 (as amended). This does not have an impact on the profit for the year and the assets, liabilities and reserves as at the year end.
- 8. Subject to the matters stated in paragraphs 4 above, the effect of which on the consolidated financial statements is not ascertainable, and the matter stated in paragraph 7 above which does not have an impact on the profit for the year and the assets, liabilities and reserves as at the year end, based on our audit and on consideration of reports of other auditors on separate financial statements and on the other financial information of the components, and to the best of our information and according to the explanations given to us, we are of the opinion that the attached consolidated financial statements give a true and fair view in con¬formity with the accounting principles generally accepted in India:
  - (a) in the case of the consolidated balance sheet, of the state of affairs of the Group as at March 31, 2011;
  - (b) in the case of the consolidated profit and loss account, of the profit for the year ended on that date; and
  - (c) in the case of the consolidated cash flow statement, of the cash flows for the year ended on that date.

For S. V. GHATALIA & ASSOCIATES Firm registration number: 103162W Chartered Accountants

**per Sudhir Soni** Partner Membership No. 41870

Mumbai, April 29, 2011

## United Phosphorus Limited —

#### CONSOLIDATED BALANCE SHEET AS AT 31ST MARCH, 2011 As at 31st As at 31st March, 2011 March, 2010 Schedule Rs. in lacs Rs. in lacs Rs. in lacs **SOURCES OF FUNDS:** SHAREHOLDER'S FUNDS: 1. (a) Share Capital 'A' 9.236 8.791 'B' (b) Reserves and Surplus 363,369 290,390 372,605 299,181 2. MINORITY INTEREST 1,798 1,400 LOAN FUNDS: 3. **'C'** 46,463 40,442 (a) Secured Loans (b) Unsecured Loans 'D' 202,731 197,735 238,177 249,194 **DEFERRED PAYMENT LIABILITIES** 4. 3,737 3,753 5. **DEFERRED TAX LIABILITY** 7,313 7,801 (Refer Note No. 14 in Schedule 'S') TOTAL 634,647 550,312 **APPLICATION OF FUNDS: FIXED ASSETS:** 'E' Gross Block 283,910 269,652 (a) (b) Less: Depreciation 131,089 122,862 146,790 (c) Net Block 152,821 (d) Capital Work-in-Progress 6,583 4,055 (Including Capital Advances) 150,845 159,404 INTANGIBLE ASSETS 2. 'F' 79,264 30.437 INVESTMENTS 'G' 82,318 3. 76,118 4. **DEFERRED TAX ASSET** 8,094 6,652 (Refer Note No. 14 in Schedule 'S') CURRENT ASSETS, LOANS AND ADVANCES: 5. 100,837 Ή′ 140,554 Inventories (a) Sundry Debtors 4ľ 147,948 121,348 (b) 157,777 Cash and Bank Balances 'ľ 156,586 $(\mathbf{C})$ 'K' (d) Other Current Assets 7,431 5,137 Loans and Advances 'L' 46,930 (e) 46,624 (A) 499,143 432,029 329,080 264,052 Less: CURRENT LIABILITIES AND PROVISIONS: (a) Liabilities 'M' 181,168 134,127 (b) Provisions 12,408 11,642 'N' **(B)** 193,576 145,769 **NET CURRENT ASSETS** 305,567 286,260 (A-B) 550,312 TOTAL 634,647 NOTES ON ACCOUNTS ' S' The Schedules referred to above and notes to accounts form an integral part of the Consolidated Balance Sheet

As per our attached Report of even date For S.V. GHATALIA & ASSOCIATES Firm Registration Number 103162W Chartered Accountants per Sudhir Soni Partner

Membership No. 41870 Mumbai, 29th April, 2011

For and on behalf of Board of Directors of United Phosphorus Limited **R. D. SHROFF** Chairman and Managing Director A.C.ASHAR Whole-time Director

S. KRISHNAN Chief Financial Officer

Mumbai, 29th April, 2011

## \_\_\_\_\_ 27th Annual Report 2010-2011 \_\_\_\_\_

## CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2011

CONSOLIDATED FROM AND LOSS AC	COUNT FOR THE TEAK		,	
		24	Year ended	Year ended
	Schedule	31 Rs. in lacs	st March, 2011 31 Rs. in lacs	Rs. in lacs
INCOME:	Scheude			
Sale of Products (Net)			564,969	529,004
Other income from operations	'O'		15,482	16,846
Other Income	'P'		9,366	3,429
			589,817	549,279
EXPENDITURE:				
Manufacturing and Other Expenses	'Q'	469,393		445,890
Amortisation / Depreciation	(D)	21,380		21,470
Interest and Other Financial Costs	<b>'</b> R'	31,200		19,379
			521,973	486,739
PROFIT BEFORE TAXATION AND EXCEPTION	NAL ITEMS		67,844	62,540
Exceptional Items - Restructuring Costs			1 400	2.670
(Refer Note No. 16 in Schedule 'S')			1,400	2,670
PROFIT BEFORE TAXATION			66,444	59,870
Less : Provision for Taxation: Current Tax		0 507		2 720
Tax effect of earlier year		9,597 (793)		3,720 401
Deferred tax charge / (credit)		(1,496)		4,415
Deletted tax charge / (creati)		(1,450)	7,308	8,536
PROFIT AFTER TAXATION Less: Minority Interest		1,036	<b>59,136</b>	51,334 593
Add: Share of Profit / (loss) in Associate		(1,417)		1,875
Less: Prior Period Adjustments - Associate		921		1,075
			(3,374)	1,282
	NTEDECT			
PROFIT AFTER TAXATION AND MINORITY I	NIEKESI		55,762	52,616
Balance brought forward from previous year			123,693	86,929
AMOUNT AVAILABLE FOR APPROPRIATION			179,455	139,545
Add: Debenture Redemption Reserve writte	n back		30,448	4,402
Less: (a) Debenture Redemption Reserve			6,605	8,003
(b) Amount Transferred to General Reserv	/e		27,500	2,000
(c) Final Dividend on Equity Shares			9,261	8,791
(d) Tax on Equity Dividend			1,502	1,460
Balance Carried to Balance Sheet			165,035	123,693
CONSOLIDATED EARNING PER SHARE				
(Refer Note No. 12 in Schedule 'S')				
Basic Earning Per Share after exceptional items			12.45	11.97
Basic Earning Per Share before exceptional item			12.77	12.58
Diluted Earning Per Share after exceptional item			12.45 12.77	11.40
Diluted Earning Per Share before exceptional ite Face Value Per Share (Rs.)	ems (Ks.)		2.00	11.98 2.00
	(C.		2.00	2.00
NOTES ON ACCOUNTS	'S'			
The Schedules referred to above and notes to a	accounts form an integral pa	art of the Consolic	lated profit and los	s account.
As per our attached Report of even date	For and on behalf of B	oard of Director	s of United Phosp	horus Limited
For S.V. GHATALIA & ASSOCIATES Firm Registration Number 103162W				
Chartered Accountants	<b>R. D. SHROFF</b> Chairman and Managin	ng Director	S. KRISHNAN Chief Financi	
per Sudhir Soni	A. C. ASHAR			
Partner	Whole-time Director			
Membership No. 41870				
Mumbai, 29th April, 2011	Mumbai, 29th April, 20	)11		

- 🕖 United Phosphorus Limited ————

Со	NSOLIDATED CASH FLOW STATEMENT	FOR THE YEAR ENDED 31ST MA	RCH, 2011		
			For the year ended March 31, 2011		For the year ended March 31, 2010
A	Cash Flow from Operating Activities	<u>(Rs. in lacs)</u>	(Rs. in lacs)	(Rs. in lacs)	(Rs. in lacs)
	Profit Before Taxation And Exceptional Items Adjustments for:		67,844		62,540
	Provision for Depreciation/Amortisation	21,380		21,470	
	Interest Expense Provision for Doubtful Debts and Advances(Net)	20,307 485		15,033 324	
	Assets written off	851		431	
	(Profit) / Loss on sale of assets (Net) Bad Debts and Sundry Debit Balances Written Off	(177) 400		(349) 1,287	
	Dividend/Interest on Investment	(3,223)		(194)	
	Other Interest Income Manufacturing Expenses Capitalised	(4,178) (66)		(2,811) (37)	
	Exchange Difference & Finance charges Provisions for Diminution in Value of Long-Term In	10,892 nvestments 208		4,346 592	
	Excess Provision Written Back	(2,125)		(1,895)	
	Sundry Credit balances written back (Profit) / Loss on sale of Investments (Net)	(197) (1,827)		(148) (270)	
	(Front) / Eoss of sale of investments (Free)	(1,027)	42,730	(270)	37,779
	Operating Profit before Working Capital Changes Adjustments for :		110,574		100,319
	Inventories	(33,660)		68,176	
	Trade and Other Receivables Trade Payables and Other Liabilities	(27,274) 42,093		(11,987) (15,949)	
			(18,841)		40,240
	Cash Generated from Operations Taxes (Paid) / Refund		91,733 (8,852)		140,559 (8,530)
	Cash Flow Before Exceptional Items		82,881		132,029
	Exceptional Items		(1,400) 81,481		(2,670) 129,359
В	Net Cash from Operating Activities Cash flow from Investing Activities		01,401		
	Purchase of Fixed Assets		(15,175)		(12,545)
	Sale of Fixed Assets Purchase of Intangible Assets		1,473 (55,902)		301 (10,601)
	Acquisition of Subsidiary Purchase of Investments		(10,674)		(29,030)
	Sale of Investments		(44,251) 27,000		2,731
	Sundry Loans Dividend Received		976 3,223		27,058 194
	Income from Current Investment		1,827		220
	Interest Received Net cash from / (used in) Investing activities		<u>3,419</u> (88,084)		4,051 (17,621)
c	Cash Flow from Financing Activities		(00,004)		
	Borrowings(Net) Exchange fluctuation Difference		28,876 (8,113)		28,495 (1,131)
	Interest paid and other financial charges		(10,948)		(18,438)
	Dividend paid to Minority Shareholders by subside Dividends Paid	ary	(668) (8,773)		(6,565)
	Tax on distributed Profits		(1,464)		(1,121)
	Bond/Notes/Debenture Issue Expenses Net Cash from Financing Activities		(580) (1,670)		(104)
D	Exchange Difference arising on conversion debite	ed to			
	Foreign Currency Translation Reserve Net Increase in Cash and Cash Equivalents	$(\mathbf{A} + \mathbf{B} + \mathbf{C} + \mathbf{D})$	(1,493) (9,766)		(6,480) 106,394
	Cash and Cash Equivalents as at the Beginning of the	ne Year	161,780		55,386
	Add: Cash and Cash Equivalents on acquisition of s Cash and Cash Equivalents as at the Close of the Ye	subsidiary ear	<u>72</u> 152,086		161,780
	Note: Cash and Cash Equivalents as at the year en	nd includes:			
	Cash and Bank Balances as per Balance sh Less: in Fixed Deposit account	eet ·	156,586 28,500		157,777 25,000
	Add. Short tom in contracts		128,086		132,777
* Ba	Add: Short-term investments hk balances include unclaimed dividend of Rs. 136	lacs (Previous Year: Rs.93 lacs) which is	<u>24,000</u> 152,086		<u>    29,003</u> 161,780
not	available for use by the Group as they represent co	rresponding unpaid dividend liability.			
	er our attached Report of even date S.V. GHATALIA & ASSOCIATES	For and on behalf of Board of Dire	ectors of Unit	ted Phospho	rus Limited
Firm	Registration Number 103162W rtered Accountants	<b>R. D. SHROFF</b> Chairman and Managing Director	S. I	<b>KRISHNAN</b> ief Financial	Officer
	Sudhir Soni	A. C. ASHAR	CI	ici i indiiCidi	Unicer
Part	ner	Whole-time Director			
	nbership No. 41870 nbai, 29th April, 2011	Mumbai, 29th April, 2011			
(mul		68 68			

SCHEDULES FORMING PART OF THE CONSOLIDATED BALANC	CE SHEET	
	As at 31st March, 2011 Rs. in lacs	As at 31st March, 2010 Rs. in lacs
SCHEDULE 'A':		
SHARE CAPITAL:		
Authorised:		
127,50,00,000 (Previous Year : 127,50,00,000) Equity Shares of Rs.2 each	25,500	25,500
1,40,00,000 (Previous Year : 1,40,00,000) Preference Shares of Rs. 100 eac	h <b>14,000</b>	14,000
50,00,000 (Previous Year : 50,00,000) Preference Shares of Rs. 10 each	500	500
	40,000	40,000
Issued, Subscribed and Paid-up:		
46,18,04,274 (Previous year: 43,95,63,568) Equity Shares of Rs. 2 each Full		
paid-up	9,236	8,791
TOTAL	9,236	8,791

Note: During the year, the Company has issued 22,240,706 (Previous year: Nil), equity sahres of Rs. 2 each fully paid up on conversion of 654 Foreign Currency Convertible Bonds of USD 100,000 each.

		Rs. in lacs	As at 31st March, 2011 Rs. in lacs	As at 31st March, 2010 Rs. in lacs
	HEDULE 'B' : SERVES AND SURPLUS:			
1.	Capital Redemption Reserve		3,312	3,312
2.	Securities Premium:		0,012	0,0.2
	Balance as per last Balance Sheet	103,170		102,998
	Add : Amount arising on conversion of Foreign Currence Convertible Bonds into equity shares	,		, 
	Add: Expenses on issue of Syndicate Notes/Debentures	written back 237		328
	Less : Expenses incurred on issue of Equity Share / Bond Debentures/Notes (net of tax)	387		104
	Less : Premium on redemption of Foreign Currency Con Bonds (net of tax). (Refer Note No. 13 in Schedule			52
1			131,711	103,170
3.	Capital Reserve: Balance as per last Balance Sheet Add: Warrant Application Money Forfeited	16,272		7,744 8,528
			16,272	16,272
4.	General Reserve: Balance as per last Balance Sheet	37,519		35,519
	Add: Transferred from Profit and Loss Account	27,500		2,000
			65,019	37,519
5.	Debenture Redemption Reserve: Balance as per last Balance Sheet	34,523		30,922
	Add: Transferred from Profit and Loss Account	6,605		8,003
	Less : Transferred to Profit and Loss Account	41,128 30,448		38,925 4,402
			10,680	34,523
6.	Foreign Currency Translation Reserve:			
	Balance as per last Balance Sheet	(28,099)		(17,447)
	Add: Exchange difference in respect of non-integral	(F(1)		(10 ( 5 2 )
	foreign operation	(561)	(28,660)	(10,652) (28,099)
7.	Balance in Profit and Loss Account		165,035	123,693
	TOTAL		363,369	290,390

- 🚺 United Phosphorus Limited =

$\square$		s Limited 💳			
sc	HEDULES FORMING PART OF THE CONSOLIDATED BALA	NCE SHEET (Cont	ť <b>d.</b> )		
		Rs. in lacs	As at 31st March, 2011 Rs. in lacs	As at 31st March, 2010 Rs. in lacs	
	HEDULE 'C' : CURED LOANS:				
1.	Secured Redeemable Non-convertible Debentures: Face Value of Rs.10,00,000 each fully paid up				
	1,700 (Previous Year: 1,700) - 12.2% 7 years (Refer Note No. 1 Below)		17,000	17,000	
2.	From Banks:				
	(a) On Term Loan Accounts (Refer Note No. 2 Below)	1,643		3,954	
	(b) On Cash Credit, Packing Credit and Working Capital Demand Loan Accounts (Refer Note No. 3 Below)	25,937		16,337	
	(c) Under Vehicle Finance Schemes			8	
			27,580	20,299	
3.	From Others:				
	<ul> <li>(a) External Commercial Borrowing from International Finance Corporation</li> </ul>	1,873		3,143	
	(Refer Note No. 4 Below)	1,073		5,145	
	(b) Others	10			
			1,883	3,143	
	TOTAL		46,463	40,442	
1.	<ol> <li>Notes:</li> <li>Non convertible Debentures (NCDs) referred in 1 above are redeemable at par in three equal instalments from 27.01.2014 and have a put option at the end of 3rd year i.e. 27.1.2012. These debentures are secured by way of pledge of 65,29,500 equity shares of Advanta India Limited</li> </ol>				
2.	Term Loan of Rs.1643 Lacs (Previous Year- Rs. 1954 Lacs) from Sur of Pledge of 11,700,000 Shares of Ishihara Sangyo Kaisha Ltd.	nitomo Mitsui Bank	king Corporation is	secured by way	
3.	Cash Credit, Packing Credit and Working Capital Demand Loan A present and future inventories, book debts, etc. of the Company w		s are secured by hy	pothecation of	
4.	4. External Commercial Borrowing from International Finance Corporation amounting to Rs. 1,873 lacs (Previous Year: 3143 lacs) is secured by pari-passu first charge by way of hypothecation of specific movable assets, present and future, situated at Jhagadia Unit of the Holding Company.				
			As at 31st	As at 31st	
			March, 2011	March, 2010	
	HEDULE 'D' : SECURED LOANS:		Rs. in lacs	Rs. in lacs	
1.	Term Loans from Banks [Repayable within 1 year: Rs.17,509 Lacs (Previous year: Rs 4,265	lacs)]	17,509	16,265	
2	Working Capital Loan from Banks [Repayable within 1 year - Rs 4,184 lacs (Previous Year: Rs.8,771 la		4,184	8,771	
3	Short Term Loans from Companies (Repayable on demand)		688	_	
4	Foreign Currency Convertible Bonds		_	30 259	

38,500
73,303
30,637
30,259
-

SCHE	SCHEDULE 'CANNING FANT OF THE CONSOLIDATED BARANCE STEET (CONTU.)																Rs. in lacs	
- ج کر	Description of Assets			0	Gross Block						-	Depreciation				NetBlock	lock	
ó		As at 1st April, 2010	Taken over in respect of acquisitions during the year	Additions during the year	Deductions during the year	Adjustments during the year (refer note `1'below)	Foreign Exchange Adjust- ment	As at 31st March, 2011	As at 1st April, 2010	Taken over in respect of acquisitions during the year	Provided during the year	Deductions during the year (refer note '1' below)	Adjustments during the year	Foreign Exchange Adjust- ment	Asat 31stMarch, 2011	As at 31st March, 2011	As at 31stMarch, 2010	
19	Goodwill	48.226		6.597			Ð	54.822	·							54.822	48.226	
ت ر	Land-Freehold	11,333		-	14	'	35	11,354	'	'	'	'	'	'	'	11,354	11,333	
Ľ	-and - Leasehold	3,061					(15)	3,046	28		4				32	3,014	3,033	
4	Building	19,159		386	106		455	19,894	12,657		273	457	'	463	12,936	6,958	6,502	
5 B	Building - Leasehold	1,762		'	'	,	78	1,840	813	'	96	,	'	37	946	894	949	
	Plant and Machinery	157,850	39	9,726	5,636	10,900	2,047	174,926	91,331	39	9,221	4,701	7,448	1,823	105,161	69,765	66,519	_
7 Lá	Laboratory Equipments	2,698	'	170	490	1	82	2,460	2,085		107	310	'	27	1,959	501	613	
ű	Fumiture, Fixtures and Equipments	6,798	130	553	369	93	101	7,306	5,000	126	592	351	90	70	5,527	1,779	1,798	-'
	Vehicles	2,377	135	438	246	'	38	2,742	1,569	119	213	210	'	28	1,719	1,023	808	11 /
10	Assets taken on Lease:	10,000				10,000			2 7 1		070		č,				011	
2 ÷	(d) Fidili di lu ividui iliteli y hi) Commuter Fruinment	006/01				(006/01)			98		1		(0444 0)				0///c T	
	(c) Fumiture, Fixtures and Equipments	-1		184	115		(13)	2,050	368	'	208	47		(2)	527	1,523	1,626	
9	(d) Vehicle			51	'	'		51	'		2		'	'	2	49		
	Land Improvements	803	1	'	'	1	35	838	798		-		ľ	35	834	4	5	
-	Leasehold Improvements	2,598		'		'	(17)	2,581	994		455		'	(3)	1,446	1,135	1,604	
		269,652	304	18,105	6,976	'	2,825	283,910	122,862	284	11,491	6,076	'	2,528	131,089	152,821	146,790	۳ <b>v</b>
L	Previous year	262,158	264	20,651	5,212	•	(8,209)	269,652	123,484	156	11,661	5,834		(6,605)	122,862			
0	Capital Work-in-Progress				<u> </u>											6,583	4,055	_
Ē	Total														1	159,404	150,845	
Notes: 1. 2. SCHEDU	Notes: 1. Assets taken on lease include Assets of Rs.10,993 lacs (Gross Blod): 2. Capital Work-in-Progress includes Advances for Capital Expenditure! SCHEDULE 'F' :	ude Assets of R ncludes Advar	s.10,993 lacs nces for Capit	(Gross Block) al Expenditure	) and accumu e Rs. 907 lacs	and accumulated depreciation amount Rs. 307 lacs (Previous Year Rs. 93 lacs)	ation amour r Rs. 93 lacs	nting to Rs. 7,: ).	538 lacs are 1	transferred to	own asset wh	. nwohs si hoin	and accumulated depreciation amounting to Rs. 7,538 lacs are transferred to own asset which is shown as adjustment during the year Rs. 907 lacs (Previous Year Rs. 93 lacs).	during the )	ear.	-		0-2011
≤⊢	IN ANGIBLE ASSEIS											;					Ks. in lacs	
- לא ל	Description of Assets			9	Gross Block							Amortisation				Net Block	lock	
		As at 1st April, 2010	Taken over in respect of	Additions during the	Deductions during the	Adjustments during the	Foreign Exchange	As at 31st March,	As at 1st April, 2010	Taken over in respect of	Provided during the	Deductions during the	Adjustments during	Foreign Exchange	Asat 31stMarch,	As at 31st March,	As at 31stMarch,	
		0102	acquisitions during the	year	year	year	Adjust- ment	1102	2010	acquisitions during the	year	year	the	Adjust- ment	1102	1102	0102	

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	Sr. Description of Assets			-	Gross Block							AIIIOFUSduOII				INEL DIOCK	IOCK
2		As at 1st April, 2010	Taken over in respect of acquisitions during the year		Additions Deductions during the during the year year	Adjustments during the year	Foreign Exchange Adjust- ment	As at 31st March, 2011	As at 1st April, 2010	Taken over in respect of acquisitions during the year	Provided during the year	Deductions during the year	Adjustments during the year	Foreign Exchange Adjust- ment	Asat 31stMarch, 2011	As at 31st March, 2011	As at 31st March, 2010
1_	Data Access Fees	15,365		362	'	'	(40)	15,687	11,726	'	1,656	'	'	(29)	13,353	2,334	3,639
-	Product Registrations / Acquisitions	80,057	8,738	55,640	55	1	1,193	145,573	53,978	6,500	8,470	49	1	559	69,458	76,115	26,079
	Task Force Expenses	811	'	1		'	1	811	802	'	8		'	'	810		6
	Software/LicenceFees	2,661	'	211	140	1	110	2,842	2,557	•	61	140		106	2,584	258	104
-	Customer Contracts	673	'			1	(5)	668	67	1	45	ı		1	112	556	606
	Total	99,567	8,738	56,213	195	· ·	1,258	165,581	69,130	6,500	10,240	189	1	636	86,317	79,264	30,437
	Previous year	115,332		11,372	17,248		(9,889)	99,567	81,459		12,217	16,477		(8,069)	69,130		

United Phosphorus Limited \_\_\_\_\_

# SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET (Cont'd.)

	Rs. in lacs	As at 31st March, 2011 Rs. in lacs	As at 31st March, 2010 Rs. in lacs
SCHEDULE 'G':			
INVESTMENTS :			
I. Long-Term (At Cost):			
1. IN GOVERNMENT SECURITIES Unquoted [Face Value Rs. 0.12 Lacs (Previous year Rs 0.07 Lacs)]		_	_
2. TRADE INVESTMENTS Quoted (Refer Note No. 3 below) Unquoted	12,556		11,244
(i) In Joint Venture Companies (Refer Note No.5 (a) in Schedule 'S')	1,157		242
<ul> <li>(ii) In Associate Companies (Refer Note No. 5 (b)(ii) in Schedule 'S')</li> <li>(iii) In Other</li> </ul>	421 630		421 630
		14,764	12,537
			12,537
3. IN SHARES (OTHER THAN TRADE)			
(a) Quoted	00 431		20.020
<ul> <li>(i) In Associate Company (Refer Note No. 4 below)</li> <li>[Includes goodwill of Rs.5,626 lacs</li> <li>(Previous year : Rs. 5,626 Lacs)]</li> </ul>	29,431		30,820
(ii) In others	90		90
(b) Unquoted			
<ul> <li>(i) In Subsidiary Companies</li> <li>(Refer Note No. 1(b)(i) in Schedule 'S')</li> <li>(ii) In Associate Companies</li> </ul>	18		18
(Refer Note No. 5(b)(i) & (iii) in Schedule 'S')	575		575
(iii) In others	1,119		1,069
4. OTHER INVESTMENTS:		31,233	32,572
Unquoted		13,394	2,871
II. Current Investment:			
(At cost of market value, whichever is lower): In Mutual Funds (Unquoted)		<u>24,000</u> 83,391	29,003
Less : Provision for Diminution in value of Long-Term Investments		1,073	865
TOTAL		82,318	76,118
Notes:			
<ol> <li>Aggregate amount of Quoted Investments: Cost (Net of Provision for Diminution) Market Value</li> </ol>		42,068 31,549	42,110 57,254
<ol> <li>Aggregate amount of Unquoted Investments: Cost (Net of Provision for Diminution)</li> </ol>		40,250	34,008
<ol> <li>11,700,000 shares of Ishihara Sangyo Kaisha Ltd are Pladged as for long term debts taken from Sumitomo Mitsui Bankig Corpora (Refer Note No.2 in Schedule 'C')</li> </ol>			
4. 6,529,500 (Previous Year: 4,730,000) Equity Shares of Advanta have been pledged against non-convertible Debentures issued to Insurance Corporation of India (Also refer Note No.1 in Schedule	o life		

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SCHEDULES FORMING PART OF THE O	•	ALANCE SHEET (Cont	′d.)	
		Rs. in lacs	As at 31st March, 2011 Rs. in lacs	As at 31st March, 2010 Rs. in lacs
SCHEDULE 'H':				
INVENTORIES: (At lower of Cost or Net Realisable Value) 1. Stores and Spares (including Fuel)			1,918	2,066
2. Packing Materials			5,804	5,004
<ol> <li>Stock-in-Trade:</li> <li>(a) Finished Products and Traded Good</li> </ol>	ds	93,549		65,515
(b) By-Products		800		715
(c) Semi-finished Products		8,398		5,513
(d) Raw Materials		30,085	122 022	22,024
	TOTAL		132,832	93,767
	TOTAL		140,554	100,837
SCHEDULE 11':				
SUNDRY DEBTORS:				
UNSECURED:				
Considered Good			147,948	121,348
Considered Doubtful			4,504	3,942
			152,452	125,290
Less : Provision for Doubtful Debts			4,504	3,942
	TOTAL		147,948	121,348
SCHEDULE 'J':				
CASH AND BANK BALANCES:				
1. Cash on hand			49	111
2. Bank Balances in India:				
(i) In Current Accounts		6,863		16,247
(ii) In Margin Accounts		237		235
(iii) In Foreign Currency Accounts		432		178
(iv) In Fixed Deposit Accounts		37,500		25,000
(v) In Unclaimed Dividend Accounts		136		93
			45,168	41,753
3. Bank Balances Outside India:				
(i) In Current Accounts		111,369		82,915
(ii) In Fixed Deposit Accounts				32,998
			111,369	115,913
	TOTAL		156,586	157,777
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United Phosphorus Limited \_\_\_\_\_

SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET (Cont'd.)

			As at 31st	As at 31st
		Rs. in lacs	March, 2011 Rs. in lacs	March, 2010 Rs. in lacs
SCH	IEDULE 'K':			
ΟΤ	HER CURRENT ASSETS:			
1.	Interest Receivable Considered Good	1,431		522
	Considered Doubtful	5		5
		1,436		527
	Less : Provision	5		5
			1,431	522
2	Evenet Panofits Pagoinable			
2.	Export Benefits Receivable		5,962	4,395
3.	Others:			
	Considered Good Considered Doubtful	38 201		69 287
		239		356
	Less : Provision	239		287
			38	69
4	Interest Accrued on Investments		50	
4.	TOTAL		7 421	151 
	TOTAL		7,431	5,137
SCH	HEDULE 'L':			
LO	ANS AND ADVANCES:			
Uns	secured and Considered Good,			
	ess otherwise stated:			
1.	Advances recoverable in cash or in kind or for value to be received:			
	Considered Good	24,873		22,582
	Considered Doubtful	840		660
		25,713		23,242
	Less: Provision for Doubtful Advances	840		660
			24,873	22,582
2.	Loans and Advances to Employees		503	517
3.	Sundry Loans: Considered Good	170		1,146
	Considered Doubtful	76		76
		246		1,222
	Less: Provision for Doubtful Loans	76		76
			170	1,146
4.	Deposits with the Collectorate of Central Excise & Customs		5,471	4,483
5.	Sundry Deposits		4,192	7,834
6.	Minimum Alternate Tax Credit Entitlement		6,723	8,273
7.	Payment of Taxes less provision for taxation		3,192	1,594
8.	Share/Bond Application Money		1,500	501
	TOTAL		46,624	46,930
	7.4			

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March, 2011 Rs. in lacs 18,673 113,840 14,778 1,604	As at 31st March, 2010 Rs. in lacs 9,220 97,955 5,041
18,673 113,840 14,778	9,220 97,955
113,840 14,778	97,955
113,840 14,778	97,955
14,778	
	5 0/1
1,604	J,041
	1,314
120	0.2
136	93
	769
	2,547 17,188
	134,127
9,236	8,791
1,498	1,460
1,674	1,391
12,408	11,642
	1,498

# United Phosphorus Limited \_\_\_\_\_

# SCHEDULES FORMING PART OF THE CONSOLIDATED PROFIT AND LOSS ACCOUNT

	IEDULE 'O': HER INCOME FROM OPERATIONS:	Year Ended 31st March, 2011 Rs. in lacs	Year Ended 31st March, 2010 Rs. in lacs
1.	Export Incentives	5,015	4,074
2.	Job-Work / Service Income	911	795
3.	Refund of Excise Duty	2,927	1,627
4.	Refund of Sales-tax/Sales-tax set-off	64	323
 5.	Discount Received	529	701
6.	Excess Provisions in respect of earlier years written back (Net)	2,125	1,895
7.	Exchange Difference (Net)	1,884	4,870
8.	Sundry Credit Balances written back (Net)	197	148
9.	Profit on Sale of Fixed Assets	177	349
10.	Miscellaneous Receipts	1,653	2,064
	TOTAL	15,482	16,846
	IEDULE 'P': HER INCOME:		
1.	Income from Long-Term Investments (Gross)	3,223	194
2.	Interest on Loans, Deposits etc. (Gross)	4,178	2,811
3.	Rent	138	154
4.	Profit on Sale of Investments	1,827	270
4.		<b>,</b>	

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SCH	IEDULES FORMING PART OF THE CONSOLIDATED PROFIT	AND LOSS A	CCOUNT (Cont	d.)
			Year Ended	Year Ended
			31st March, 2011	
		Rs. in lacs	Rs. in lacs	Rs. in lacs
SCH	EDULE 'Q':			
MA	NUFACTURING AND OTHER EXPENSES:			
1.	COST OF RAW MATERIALS, PACKING MATERIALS			
"	AND TRADED GOODS		298,806	295,415
2.	PAYMENTS TO AND PROVISIONS FOR EMPLOYEES		51,464	50,183
3.	OPERATING AND OTHER EXPENSES:		51,101	50,105
J.	(a) Stores and Spares Consumed	3,765		3 202
	(a) stores and spares consumed (b) Power and Fuel	3,783 13,487		3,293 7,993
	(c) Repairs to Buildings	521		488
	(d) Repairs to Machinery	3,962		3,733
	(e) Other Repairs	1,745		1,676
	(f) Labour / Processing Charges	19,274		14,588
	(g) Rent	3,213		3,171
	(h) Rates and Taxes	2,478		2,444
	(i) Insurance Charges	2,804		2,577
	(i) Commission on Sales	4,195		4,039
	(k) Advertisement and Sales Promotion	4,642		4,201
	(l) Travelling and Conveyance	8,815		6,974
	(m) Legal and Professional Fees	8,799		8,965
	(n) Charity and Donations	745		787
	(o) Bad Debts written off	400		1,287
	(p) Provision for Doubtful Debts and Advances	485		324
	(q) Assets written off	851		431
	(r) Provision for Diminution in value of Investment	208		592
	(s) Warehousing Costs	3,426		3,101
	(t) Communication Costs	1,676		1,668
	(u) Effluent Disposal Charges	4,050		3,494
	(v) Registration Charges	2,580		2,028
	(w) Other Expenses	4,620		5,822
			96,741	83,676
4.	TRANSPORT CHARGES		22,382	16,616
	TOTAL		469,393	445,890
SCH	EDULE 'R':			
INT	EREST AND OTHER FINANCIAL COSTS:			
1.	On Debentures		10,141	3,813
2.	On Term Loans		3,411	3,457
3.	On Cash Credit and Working Capital Demand Loan Accounts		1,184	1,506
4.	On Fixed Deposits and Fixed Loans		899	475
 5.	Other Interest		1,872	3,442
-				
6.	Cash Discount		2,800	2,340
7.	Exchange Difference on Borrowings		8,113	1,131
8.	Other Financial Charges		2,780	3,215
	TOTAL		31,200	19,379
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United Phosphorus Limited 🗕

# SCHEDULE FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND THE CONSOLIDATED PROFIT AND LOSS ACCOUNT SCHEDULE 'S': NOTES TO ACCOUNTS:

#### NATURE OF OPERATIONS

United Phosphorus Limited and its subsidiaries are engaged in the business of agrochemicals, industrial chemicals, chemical intermediates, specialty chemicals and seeds.

#### 1. Consolidation:

- (a) The consolidated financial statements comprise the financial statements of United Phosphorus Limited (hereinafter referred to as "the Holding Company") and its subsidiaries, associates and joint venture companies (hereinafter referred as "the Group") other than subsidiaries, associates and joint venture companies referred to in note 1(b) below.
- (b) (i) 60% subsidiary company viz. Universal Pesto Chem Industries Limited is not considered for consolidation, since the management intends to dispose off / dilute the majority shareholding in the said subsidiary.
  - (ii) Proportionate consolidation in respect of investments in Joint Venture companies, United Phosphorus Limited, Bangladesh, Nisso TM LLC and Hodogaya UPL Co. Limited, Japan have not been considered in the consolidated financial statements. (Also Refer Note No. 5 below).
  - (iii) The effect of investment in associate companies, Kerala Enviro Infrastructure Limited, Agrinet Solutions Limited, Chemisynth (Vapi) Limited and UPL Investment Private Limited (Formerly known as UPL Global Eco Private Limited) on the financial position and operating results of the Group has not been considered in the consolidated financial statements. (Also Refer Note No. 5 below).
  - (iv) UPL Investment Private Limited (Formerly known as UPL Global Eco Private Limited), a subsidiary of the Holding Company as per the definition under the Companies Act, 1956, incorporated in India has not been considered for consolidation in accordance with Accounting Standard (AS) 21 Consolidated Financial Statements.

The audited financial statements of the aforesaid companies for the year ended March 31, 2011 are not available and hence the same have not been included in the consolidated financial statements. However, the aforesaid joint venture and associate companies not included in the consolidated financial statements are individually and collectively not material to the Group's activity.

(c) The list of subsidiaries and associates companies considered for consolidation together with the proportion of share holding held by the Group is as follows:

Sr. No.	Name of the Subsidiary		Country of Incorporation	% of Group Holdin
1	Shroffs United Chemicals Limited		India	100%
2	SWAL Corporation Limited		India	100%
3	United Phosphorus Limited, U.K.		United Kingdom	100%
4	United Phosphorus GMBH - Germany		Germany	100%
5	United Phosphorus Polska Sp.z o.o - Poland		Poland	100%
6	Cerexagri B.V Netherlands		Netherlands	100%
7	United Phosphorus Holdings Cooperatief U.A.		Netherlands	100%
8	United Phosphorus Holdings B.V., Netherlands		Netherlands	100%
9	Decco Worldwide Post-Harvest Holdings			
	Cooperatief U.A.		Netherlands	100%
10	Decco Worldwide Post-Harvest Holdings B.V.		Netherlands	100%
11	Regenistreet D.V.	*	Netherlands	100%
12	Desarrollo Quimico Industrial, S.A., Spain		Spain	100%
13	Cerexagri Italia S.R.L.		Italy	100%
14	United Phosphorus Italy S.R.L.		Italy	100%
15	Compania Espanola Industrial Quimica de			
	Productos Agricolas Y Domesticos, S.A.U.,			
	Spain		Spain	100%
16	Agrindustrial, S.A., Spain		Spain	100%
17	Phosfonia, S.L.,Spain		Spain	100%
18	Decco Iberica Postcosecha, S.A.U., Spain			
	(formerly Cerexagri Iberica)		Spain	100%
19	Transterra Invest, S. L. U., Spain		Spain	100%
20	Cerexagri S.A.S.		France	100%
21	United Phosphorus Switzerland Limited		Switzerland	100%
22	Agrodan, ApS		Denmark	100%
23	United Phosphorus Limited, Belgium S P R L		Belgium	100%
24	Decco Italia SRL,Italy		Italy	100%
25	Samma International S.R.L.,Italy		Italy	51%
26	JSC United Phosphorus Limited, Russia		Russia	100%
27	United Phosphorus Inc., U.S.A.		USA	100%
28	Cerexagri, Inc. (PA)		USA	100%
29	Cerexagri Delaware, Inc.,USA		USA	100%
30	Canegrass LLC, USA		USA	70%
31	Decco US Post-Harvest Inc (US)		USA	100%

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Sr. No.	Name of the Subsidiary		Country of Incorporation	% of Group Ho
32	RiceCo LLC	* *	USA	100%
33	United Phosphorus Sole Partner Limited, Greece		Greece	100%
34	Bio-win Corporation Limited, Mauritius		Mauritius	100%
35	Uniphos Limited, Mauritius	* *	Mauritius	100%
36	United Phosphorus Limited Mauritius.	* *	Mauritius	100%
37	United Phosphorus Limited, Gibraltar		Gibraltar	100%
38	United Phosphorus de Mexico, S.A. de C.V.		Mexico	100%
39				100%
40	Global Chem Trade Corp., Panama		Panama	100%
-	United Phosphorus do Brasil Ltda		Brazil	
41	United Phosphorus Limited, Colombia		Colombia	100%
42	Eddyville Consultants Group, Inc. Panama		Panama	100%
43	Cerexagri Costa Rica, S.A.		Costa Rica	100%
44	Jiangsu Kaznam Chemical Group.,Panama		Panama	100%
45	Icona Sanluis SA - Argentina		Argentina	100%
46	Reposo S.A.I.C., Argentina	#	Argentina	100%
47	Icona S A - Argentina		Argentina	100%
48	Evofarms Colombia SA		Colombia	100%
49	Evolarms S.A Colombia		Colombia	100%
49 50	United Phosphorus Cayman Limited	* *	Cayman Islands	100%
				100%
51	United Phosphorus Limited, Australia		Australia	
52	United Phosphorus Limited, New Zealand		New Zealand	100%
53	United Phosphorus (Shanghai) Company			
	Limited		China	100%
54	United Phosphorus (Korea) Limited		Korea	100%
55	United Phosphorus (Taiwan) Limited		Taiwan	100%
56	PT. United Phosphorus Indonesia		Indonesia	100%
57	PT Catur Agrodaya Mandiri, Indonesia		Indonesia	100%
58	United Phosphorus Limited, Hongkong		Hong Kong	100%
59	United Phosphorus Vietnam Co., Limited		Vietnam	100%
60	United Phosphorus Limited, Japan		Japan	100%
61	Anning Decco Fine Chemical Co. Limited, China		China	55%
62	Cropserve Zambia Limited		Zambia	70%
63	Prime Agri Centre Zambia Limited		Zambia	70%
64	United Phosphorus Limited, Zambia		Zambia	100%
65	Agri pack Zambia Limited		Zambia	70%
66	Cerexagri Ziraat Ve Kimya Sanayi Ve			
	Ticaret Limited Sirketi, Turkey		Turkey	100%
67	Safepack Products Limited		Israel	100%
68	Friedshelf 1114 (Pty) Ltd		South Africa	100%
69	Citrashine (Pty) Ltd, South Africa		South Africa	100%
70	Samrod Chemicals (Pty) Ltd		South Africa	100%
* Incor	porated / Acquired during the year			
	st June 2010, Reposo S.A.I.C was merged with ociates (Advanta Group)	n IC	ONA S.A	
Sr. No.	Associate Companies		Country of Incorporation	% of Group Ho
1	Advanta India Limited	T	India	49.85
2	Advanta Finance B.V.		Netherlands	*
3	Advanta International B.V.		Netherlands	*
4	Advanta Netherlands Holdings B.V.		Netherlands	*
5	Advanta Semillas SAIC, Argentina		Argentina	*
6	Advanta Holdings B.V.		Netherlands	*
7	Advanta Seed International, Mauritius		Mauritius	*
8	Pacific Seeds Holdings (Thai) Limited		Thailand	*
9	Pacific Seeds (Thai) Limited		Thailand	*
9 10			Australia	*
-	Pacific Seeds Pty Limited, Australia			*
11	Advanta US Inc.		USA	ت. ۳
12	Advanta Comercio De Sementes LTDA.		Brazil	ĺ .
13	Unicorn Seeds Private Limited, India		India	*
14	Advanta Seeds Limited, India		India	*
15	Longreach Plant Breeders Management Pty			
	Limited, Australia		Australia	**
	PT Advanta Seeds Indonesia		Indonesia	*

United Phosphorus Limited —

# SCHEDULE FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND THE CONSOLIDATED PROFIT AND LOSS ACCOUNT SCHEDULE 'S' (Cont'd.) :

(d) The financial statements have been prepared to comply in all material respects with the mandatory notified accounting standards by the Companies Accounting Standards Rules, 2006 (as amended) and the relevant provisions of the Companies Act, 1956, except as specified in note 1(i) below. The financial statements have been prepared under the historical cost convention on an accrual basis except in case of assets for which provision for impairment is made. The accounting policies have been consistently applied by the Group and are consistent with those used in the previous year.

The consolidated financial statements of the Group have been prepared on a line-by-line basis by adding together the book values of subsidiary company's like items of assets, liabilities, income and expenses, after eliminating intragroup balances and the unrealised profits / losses on intra-group transactions.

- (e) The financial statements of each of the subsidiaries, associates and joint venture other than Advanta Group, drawn upto the same reporting date i.e year ended March 31, 2011 have been used for the purpose of consolidation. The consolidated financial statements of Advanta Group drawn upto December 31, 2010 have been used for the purpose of consolidation.
- (f) Changes have been made in the accounting policies followed by each of the subsidiaries to the extent they were material and identifiable from their respective audited accounts to make them uniform with the accounting policies followed by the Holding Company. Where it has not been practicable to use uniform accounting policies in preparing the consolidated financial statements, the different accounting policies followed by each of the group companies have been followed. (Refer Note No. 2 below)
- (g) Translation of the financial statements of foreign subsidiaries for incorporation in the consolidated financial statements have been done by using the following exchange rates:
  - (1) Assets and liabilities have been translated by using the rates prevailing as on the date of the balance sheet.
  - (2) Income and expense items have been translated by using the average rate of exchange.
  - (3) Exchange difference arising on translation of financial statements as specified above is recognised in the Foreign Currency Translation Reserve.
- (h) Goodwill arising on consolidation is tested for impairment as at the Balance Sheet date.
- (i) For the purpose of consolidation, the Group has not followed Accounting Standard (AS) 27 'Financial Reporting of Interest in Joint Ventures' in respect of United Phosphorus Limited, Bangladesh, Hodogaya UPL Co. Limited, Japan and Nisso TM LLC and Accounting Standard (AS) 23 'Accounting for Investments in Associates in Consolidated Financial Statements' in respect of Kerala Enviro Infrastructure Limited, Agrinet Solutions Limited, Chemisynth (Vapi) Limited and UPL Investment Private Limited.

#### 2. Significant Accounting Policies:

The significant accounting policies followed by the Group in the consolidated financial statements are stated hereunder. In case a uniform policy is not followed by each company in the group, the same, as disclosed in the audited accounts of the said company, has been reproduced, if material.

(a) Fixed Assets and Depreciation:

#### Fixed Assets:

Fixed Assets are stated at cost less depreciation and provision for impairment, if any. Cost comprises the purchase price and any attributable cost of bringing the asset to its working condition for its intended use.

Depreciation:

(i) Leasehold land :

United Phosphorus Limited (India) :

No amount has been written off against leasehold land since as per the lease agreements, the leases are renewable at the option of the Company for a further period of 99 years at the end of the lease period of 99 years, without / marginal payment of further premium.

United Phosphorus Vietnam Limited :

Lease Rentals and other costs incurred in conjunction with securing the use of lease land are recognised on a straight line basis over 37 years in accordance with the term of the lease.

(ii) Leasehold Improvement :

In respect of Leasehold Improvement Assets on a straight line basis over the period of the lease which is generally five years.

#### 27th Annual Report 2010-2011 SCHEDULE FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND THE CONSOLIDATED PROFIT AND LOSS ACCOUNT SCHEDULE 'S' (Cont'd.) : (ii) Other Assets : Method Proportion to Sr.No Name of the Company and Useful Life of Assets/ Description of Assets Depreciation rates Gross Block United Phosphorus Limited, India 1. Gas Turbine Engine in Power Plant 0.86% S.L.M. 16.67% Membrane used in Caustic Chlorine Plant S.L.M. 20.00% 0.35% Hot Section in Power Plant 0.65% S.L.M. 33.33% 63.36% Other Assets 2. Cerexagri B.V., Netherlands Buildings S.L.M. 18-30 Years Machinery and Equipment S.L.M. 10-15 Years 12.65% Other Tangible fixed assets S.L.M. 3-10 Years 3. Cerexagri S.A.S., France Buildings S.L.M. 20 Years Plant and Machinery S.L.M. 10 Years 9.87% Motor Vehicles S.L.M. 5 Years Office Materials 3-5 Years S.L.M. Capitalised Leased Assets S.L.M. 20 Years 4. United Phosphorus Limited, U.K. Freehold Buildings S.L.M. 50 Years Plant and Machinery S.L.M. 4-15 Years Fixtures and fittings S.L.M. 5-20 Years Motor Vehicles S.L.M. 4 Years 3.39% Leasehold Land and Buildings S.L.M. 50 years or Term of Lease if shorter 5. Desarrollo Quimico Industrial S.A. S.L.M. 50 Years Buildings Machinery and Technical Installations S.L.M. 10 Years Other Installations, tools and furniture 2.21% S.L.M. 10 Years Hardware S.L.M. 4 Years Vehicles S.L.M. 6 Years Other Fixed Assets S.L.M. 4-7 Years At the various S.L.M. / W.D.V. rates as applicable to the respective assets as specified in Schedule XIV of the Indian Companies Act, 1956. (b)Intangible Assets and Amortisation: Intangible Assets: Intangible assets are stated at cost less accumulated amortisation. Amortisation of Intangible Assets Expenditure incurred on product acquisitions are amortised on straight line basis over a period of fifteen years (i) from the month of addition to match their expected future economic benefits. (ii)

- Other intangible assets are amortised on straight line basis over a period of three to five years.
- Inventories: (C)
  - Stocks of stores and spares, packing materials and raw materials are valued at lower of cost or net realisable (i) value. Cost is determined on moving average basis. However, the aforesaid items are not valued below cost if the finished products in which they are to be incorporated are expected to be sold at or above cost.
  - Semi-finished products, finished products and by-products are valued at lower of cost or net realisable value and (ii) for this purpose, cost is determined on standard costing basis. Cost of finished goods includes excise duty, as applicable.

Approximately 95% of the total finished goods and semi-finished goods inventory as at March 31, 2011, has been valued on standard cost basis.

(iii) Traded goods are valued at lower of cost or net realisable value.

(d) Investments:

> Long-Term Investments are carried at cost of acquisition. However, the carrying amount is reduced to recognise a decline, other than temporary, in the value of long-term investments by a charge to the Consolidated Profit and Loss Account . Current investments are stated at lower of cost and fair value determined on individual investment basis.

United Phosphorus Limited —

## SCHEDULE FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND THE CONSOLIDATED PROFIT AND LOSS ACCOUNT

#### SCHEDULE 'S' (Cont'd.) :

(e) Sale of Trade Receivable

The Group sells insured trade receivables to banks whereby significant risks and rewards are transferred and this transfer is treated as "true sale" for both legal and financial reporting purposes and accordingly, these receivables are not reflected on the balance sheet of the Group.

(f) Export Benefits:

#### United Phosphorus Limited (India):

Duty free imports of raw materials under Advance Licence for imports as per the Import and Export Policy are matched with the exports made against the said licences and the net benefit / obligation has been accounted by making suitable adjustments in raw material consumption.

The benefits accrued under the Duty Entitlement Pass Book Scheme as per the Import and Export Policy in respect of exports made under the said scheme have been included under the head `Export Incentives', in "Other Income from Operations".

- (g) Foreign currency transactions:
  - (i) Transactions in foreign currency are recorded by applying the exchange rate at the date of the transaction. Monetary items denominated in foreign currency remaining unsettled at the end of the year, are translated at the closing rates, prevailing on the Balance Sheet date. Non-monetary items which are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction. Exchange differences arising as a result of the above are recognised as income or expense in the profit and loss account except for exchange differences arising on peration which, in substance, form part of the Company's net investment in a non-integral foreign operation which is accumulated in a Foreign Currency Translation Reserve until the disposal of the net investment. Exchange difference arising on the settlement of monetary items at rates different from those at which they were initially recorded during the year, or reported in previous financial statements, are recognised as income or as expenses in the year in which they arise.
  - (ii) In the case of forward contracts not intended for trading or speculation purposes, the premium or discount arising at the inception of the contract is amortised as an expense or income with reference to the spot rate as at the end of the period over the life of the contract. Exchange difference on such contracts are recognised in the statements of profit and loss in the year in which the exchange rate change. Any profit and loss arising on cancellation or renewal of forward exchange contract is recognised as income or as expenses for the year.
- (h) Derivative Instruments

As per the ICAI announcement, accouting for derivative contracts, other than those covered under AS 11, are marked to market on a portfolio basis, and the net loss is charged to the income statement. Net gains are ignored.

- (i) Retirement Benefits:
  - 1. United Phosphorus Limited (India),
    - (i) Provident Fund is a defined contribution scheme established under a State Plan. The contributions to the scheme are charged to the profit and loss account in the year when the contributions to the funds are due.
    - (ii) Superannuation Fund is a defined contribution scheme and contributions to the scheme are charged to the profit and loss account in the year when the contributions are due. The scheme is funded with an insurance company in the form of a qualifying insurance policy.
    - (iii) The Company has a defined benefit gratuity plan. Every employee who has completed five years or more of service gets a gratuity on post employment at 15 days salary (last drawn salary) for each completed year of service as per the rules of the Company. The aforesaid liability is provided for on the basis of an actuarial valuation made at the end of the financial year. The scheme is funded with an insurance company in the form of a qualifying insurance policy.
    - (iv) The Company has other long term employee benefits in the nature of leave encashment. The liability in respect of leave encashment is provided for on the basis of actuarial valuation made at the end of the financial year. The aforesaid leave encashment is funded with an insurance company in the form of a qualifying insurance policy.
    - (v) Actuarial gains/ losses are recognised immediately to the profit and loss account.
  - 2. RiceCo, LLC USA
    - (i) The Company has a defined benefit pension plan which covers all full-time employees of the Company. Funding of the plan is made through payment to various funds managed by a third party and is in accordance with the funding requirements of the Employee Retirement Income Security Act of 1974 ("ERISA").
  - 3. All other subsidiaries :

The companies contribute to a defined contribution retirement benefit plan, and contribution to the retirement benefit plan are charged to the Profit and Loss Account as incurred.

- (j) Revenue Recognition
  - (i) Revenue from sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer.
  - (ii) Revenue from sale of Certified Emission Reduction (CER) is recognised as income on delivery thereof in terms of the contract with the respective buyers.

## 27th Annual Report 2010-2011

#### SCHEDULE FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND THE CONSOLIDATED PROFIT AND LOSS ACCOUNT

#### SCHEDULE 'S' (Cont'd.) :

- (iii) Income from services are recognised as and when the services are rendered
- (iv) Interest is recognised on a time proportion basis taking into account the amount outstanding and the rate applicable.
- (v) Dividend is recognised when the shareholder's right to receive payment is established by the balance sheet date.

#### (k) Research and Development Costs:

Research Costs are charged as an expense in the year in which they are incurred and are reflected under the appropriate heads of account. Development expenditure is carried forward when its future recoverability can reasonably be regarded as assured and is amortised over the period of expected future benefit.

#### (I) Borrowing costs:

Interest and other costs incurred for acquisition of qualifying assets, upto the date of commissioning / installation, are capitalised as part of the cost of the said assets.

- (m) Assets taken on Lease:
  - (i) Operating Leases:

Leases where the lessor effectively retains substantially all the risks and benefits of ownership of the leased term, are classified as operating leases. Rentals and all other expenses in respect of assets taken on lease are debited to Profit and Loss Account on straight line basis over the lease term.

(ii) Finance Leases:

Assets acquired under finance leases which effectively transfer to the company substantially all the risks and benefits incidental to ownership of the leased item, are capitalised and a corresponding loan liability is recognised. The lease rentals paid are bifurcated into principal and interest component by applying an implicit rate of return. The interest is charged as a period cost and the principal amount is adjusted against the liability recognised in respect of assets taken on financial lease.

(n) Earnings Per Share

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period. The weighted average number of equity shares outstanding during the period are adjusted for events of bonus issue.

For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

(o) Income-tax:

Tax expense comprises of current and deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities. Deferred income taxes reflects the impact of current year timing differences between taxable income and accounting income for the year and reversal of timing differences of earlier years.

Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the balance sheet date. Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred tax assets and deferred tax liabilities relate to the taxes on income levied by the same governing taxation laws. Deferred tax assets are recognised only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. In situations where the company has unabsorbed depreciation or carry forward tax losses, all deferred tax assets are recognised only if there is virtual certainty supported by convincing evidence that they can be realised against future taxable profits.

The carrying amount of deferred tax assets are reviewed at each balance sheet date. The company writes-down the carrying amount of a deferred tax asset to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax asset can be realised. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available.

MAT credit is recognised as an asset only when and to the extent there is convincing evidence that the company will pay normal income tax during the specified period. The comapny reviews the same at each balance sheet date and writes down the carrying amount of MAT Credit Entitlement to the extent there is no longer convincing evidence to the effect that company will pay normal Income Tax during the specified period.

(p) Cash and cash equivalents

Cash and cash equivalents for the purpose of cash flow statements comprise cash at bank and in hand and short-term investments with an original maturity of three months or less.

(q) Provisions

A provision is recognised when the Group has a present legal or constructive obligation as a result of past events and it is probable that an obligation of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. Provisions are not discounted to its present value and are determined based on the best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet and adjusted to reflect the current best estimates.

United Phosphorus Limited

SCH	IEDULE FO	DRMING PART OF THE CONSOLIDATED BALANCE SHEET AND THE	CONSOLIDATED PROFIT AND I	
SCH	HEDULE "	S' (Cont'd.) :		
3.	Contin	gent liabilities not provided for:	As at March 31, 2011 Rs. in lacs	As at March 31, 2010 Rs. in lacs
	a)	Disputed Excise Duty / Service Tax Liability (excluding interest)	7,123	5,470
	b)	Disputed Income-tax Liability (excluding interest)	69	90
	C)	Disputed Sales-tax Liability	1,206	849
	d)	Disputed Customs Liability	2,331	2,331
	e)	Disputed Fiscal Penalty for Cancellation of Licenses	3,348	3,348
	f)	Disputed Penalty on water tax	161	161
	g)	Bills discounted under Letter of Credit remaining unpaid as at the date of the Balance Sheet	361	858
	i)	Guarantees given by Group's Bankers on behalf of the Group to third parties	11,253	1,736
	j)	Guarantees given by the Group to third parties	360	279
	k)	Claims against the Group not acknowledged as debts	936	865
	In	respect of share of Associate Companies		
	a)	Disputed Income -tax Liability (Excluding interest)	1,078	1,039
	b)	Claims against the Associates not acknowledged as debts. (Includes the claim of Rs.3,940 lacs (Previous Year : Rs. 3,944 lacs) made by party, which the associate company has disputed and has filed a counter claim against the said party for an amount of Rs.1,365 lacs (Previous Year : Rs. 1,367 lacs))	5,353	5,771
4.		ed amount of contracts remaining to be executed al account and not provided for (net of advances)	5,917	1,953
5.	While proup has of its invrecognise	ntures and Associate Companies: reparing the Consolidated Financial Statements, the as not done proportionate consolidation in respect vestment in certain joint ventures and has also not sed the effects of investment in certain associates on ncial position and operating results of the group.		

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SCHE	DULE "	5' (Cont'd.) :			
1	The inve	estments in the aforesaid companies included i	in the Consolidated Fina	ancial Statements are as	s under:
			Group holding (%)	As at March 31, 2011 Rs. in lacs	As at March 31, 2010 Rs. in lacs
ĉ		nt Venture Companies			
		ited Phosphorus (Bangladesh) Limited	50.00	4	4
		sso TM LLC	49.00	4	4
		dogaya UPL Co. Ltd., Japan	40.00	1149	234
k		sociate Companies:			
	(i)	Agrinet Solutions Limited. (Net of Provision for Diminution)	49.98	173	173
	(ii)	Chemisynth (Vapi) Limited	49.90	1/3	173
	(11)	(Net of Provision for Diminution)	30.00	293	267
	(iii)		38.00	216	240
		(Net of Provision of Diminution)			
		UPL Investment Private Limited	66.67 *	51	—
	* Va	ating Power less than 50%			
	-	t Information:			
		t information has not been given as the manage terest of the Group.	ement is of the view that	t the said information w	ould be prejudici
7. F	Related	Party Disclosures:			
		nies in the Group have entered into transactions ed upon by the Auditors.	with the following relat	ed parties as identified b	by the managemer
ā	a) Lis	t of related parties:		mbatore Integrated Was	ste Management
	i)	Joint Venture Companies:		npany Private Limited nan Ganga Pulp and Paj	pers Private Limite
		United Phosphorus (Bangladesh) Limited Nisso TM LLC	Der	nuric Holdings Private L	imited
		Hodogaya UPL Co. Limited, Japan		ust Environment Limite iro Technology Limited	
	ii)	Associate Companies:	Gab	o Products Private Limi	ited
		Advanta India Limited		arpure Engineering and	Construction
		Advanta Finance B.V. Advanta International B.V.		ate Limited Research Foundation	
		Advanta Netherlands Holdings B.V.		Frust	
		Advanta Semillas SAIC, Argentina		Biogenomics Limited	
		Advanta Holdings B.V.		America Inc. International Ltd	
		Advanta Seed International, Mauritius Pacific Seeds Holdings (Thai) Limited		ka Chemicals Private Li	mited
		Pacific Seeds (Thai) Limited		Plants	
		Pacific Seeds Pty Limited, Australia		guine Holdings Private ⁄a Global Enviroment Li	
		Advanta US Inc. Advanta Comercio De Sementes LTDA.		ma Search	innteu
		Unicorn Seeds Private Limited, India	Uni	phos Agro Industries Li	
		Advanta Seeds Limited, India		phos Enterprises Limite	
		Longreach Plant Breeders Management Pty		phos Envirotronic Priva _ Environmental Engine	
		Limited, Australia		ram Farm	ers Linned
		PT Advanta Seeds Indonesia Agrinet Solutions Limited		Management Personnel	and their relative
		Chemisynth (Vapi) Limited		ole Time Directors and	
		Kerala Enviro Infrastructure Limited	Mr.	Rajnikant D. Shroff	
		UPL Investment Private Limited		. Sandra R. Shroff	
	iii)	Enterprises over which key management		Kalyan Banerjee Jaidev R. Shroff	
		personnel and their relatives have significa		Arun C. Ashar	
		influence:	Mr.	Vikram R. Shroff	
			Mr. Mrs		

United Phosphorus Limited \_\_\_\_\_

# SCHEDULE FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND THE CONSOLIDATED PROFIT AND LOSS ACCOUNT

# SCHEDULE 'S' (Cont'd.) :

(b) The following transactions were carried out with the related parties in the ordinary course of business as disclosed in the audited accounts of the individual companies. Rs. in lacs

	Ye	ar ended Mar	ch 31, 2011		Ye	ar ended Ma	rch 31,201	0
Nature of Transactions	Joint Venture Companies	Associate Companies	Other related Parties	TOTAL	Joint Venture Companies	Associate Companies	Other related Parties	τοτα
a) SALE OF GOODS (Net of rebates and discounts)	1,637	194	360	2,191	1,987	362	1,331	3,68
P.T.Advanta Seeds Indonesia	· -	186	-	186	-	335	-	33.
Hodogaya UPL Co. Ltd., Japan Others	1,499 138	- 8	360	1,499 506	1,758 229	27	- 1,331	1,75 1,58
b) SERVICES TO UNIPHOS AGRO	150	Ŭ	500	500				
INDUSTRIES LTD. c) MANAGEMENT FEES	-	-	- 340	- 340	-	-	2 26	2
Tatva Global Environment Ltd.	-	-	340	340	-	-	- 20	-
Enviro Technology Ltd.	-	-	-	-	-	-	24	2
Others DIVIDEND RECEIVED	76	84	-	160	-	- 84	2	8
Advanta India Limited	-	84	-	84	-	84	-	8
Nisso TM LLC SALE OF ASSETS	76	-	544	76 <b>544</b>	-	-	-	
JRF America Inc.	-	-	544	544	-	-	-	
) SALE OF FIXED ASSETS Chami Sunth (Vani) Ltd	-	-	-	-	-	<b>105</b> 105	2	<b>10</b> 10
Chemi Synth (Vapi) Ltd. Others	.	-	-	-	-	- 105	2	
() REBATE AND DISCOUNT GIVEN	-	95	-	<b>95</b>	-	120	-	12
Advanta India Limited Others	-	87 8	-	87 8	-	120	-	12
) CASH DISCOUNT RECEIVED	-	412	-	412	-	588	-	58
Advanta India Limited Others	-	391 21	-	391 21	-	569 19	-	56
EXPENSES	-	21	-	21	-	19	-	
) PURCHASES OF GOODS	5,063	10,185	2,079	17,326	3,338	10,966	1,635	15,93
Advanta India Limited		9,261	, -	9,261		9,264	-	9,26
Hodogaya UPL Co. Ltd., Japan Nisso TMLLC	2,580 2,483	-	-	2,580 2,483	1,822 1,516	-	-	1,82 1,51
Others		924	2,079	3,002	-	1,702	1,635	3,33
) FIXED ASSETS Entrust Environment Limited	-	-	<b>46</b> 30	<b>46</b> 30	-	-	68	6
UPL Environmental Engineers Limited	-	-	30 16	16	-	-	- 68	6
) SERVICES	-	248	2,007	2,255	-	940	1,560	2,50
Advanta India Limited Chemi Synth (Vapi) Ltd.	-	248	-	248	-	652 287	-	65 28
Bharuch Enviro Infrastructure Limited	-	-	1,825	1,825	-	-	1,124	1,12
Others ) RENT	-	-	182 <b>34</b>	182 <b>34</b>	-	1	436 23	43
Bloom Packaging Pvt Ltd.	-	_	6	6	-	-	<b>2</b> 5 6	-
Daman Ganga Pulp and Papers Pvt Ltd.	-	-	3	3	-	-	3	
Sanguine Holdings Pvt Ltd. Demuric Holding Private Limited		-	12 5	12 5	-	-	9 2	
Ultima Search	-	-	5	5	-	-	1	
Others O COMMISSION AND DISCOUNT GIVEN	-	- 53	3	3 53	-	-	2 0	
Advanta Seed Int. Mauritus	.	53	-	<b>5</b> 3		-	-	
Others <b>INTANGIBLE ASSETS</b>	-	-	339	339	-	-	0	16
Jai Research Foundation		-	339 339	339 339	-		<b>169</b> 169	16
FINANCE								
) INTEREST PAID	-	-	216	216	-	-	-	
Demuric Holdings Pvt Ltd Others	-	-	203 13	203 13	-		-	
) INTEREST RECEIVED	2	3,684	222	3,908	4	1,545	1,080	2,62
Advanta India Limited Advanta Holdings Netherlands B.V	-	3,684	-	3,684	-	1,018 180	-	1,01 18
Advanta Semillas S.A.I.C.	-	-	-	-	-	11	-	1
Pacific Seeds Pty Ltd, Australia	-	-	-	-	-	80	-	8
Uniphos Enterprises Limited Tatva Global Environment Ltd.		-	40 153	40 153	-		987	98
Others	2	-	29	31	4	256	93	35
) LOAN /INTER CORPORATE DEPOSITS GIVEN		11,275	19,334	30,609	232	15,078	8,782	24,09
Advanta India Limited	-	11,275		11,275	- 232	15,078		15,07
Uniphos Enterprises Limited	-	-	14,066	14,066	-	-	6,623	6,62
Tatva Global Environment Ltd.			4,818	4,818			-	

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	Ye	ar ended Mar	ch 31, 2011		Year ender	d March 31,		Rs. in la
Nature of Transactions	Joint Venture Companies	Associate Companies	Other related Parties	TOTAL	Joint	,	Other related Parties	TOTAL
d) LOANS / INTER COMPANY DEPOSITS	•		1 arties		companies		i arties	
TAKEN DURING THE YEAR Demuric Holdings Pvt Ltd	-	-	<b>8,918</b> 7,145	<b>8,918</b> 7,145	-	-	-	
UPL Environmental Engineers Limited	-	-	1,773	1,773	-	-	-	
e) SALE/REDEMPTION OF SHARES/ NCD/ COMMERCIAL PAPER	-	-	19,866	19,866	-	27,000	-	27,00
Advanta India Limited Demuric Holdings Pvt Ltd	-	-	- 19,866	- 19,866	-	27,000	-	27,00
f) PURCHASE OF SHARES/NCD/ COMMERCIAL PAPERS	-	_	_	-	-	28,000	2,355	30,35
Advanta India Limited Tatva Global Environment Ltd.	-	-	-	-	-	28,000	1,855	28,00
Others	-	-	-	-	-	-	500	50
A REIMBURSEMENTS a) RECEIVED	-	7	38	45	-	1	32	3
Advanta India Limited Uniphos Envirotronic Private Limited		7	- 15	7 15	-	1	-	
UPL Environmental Engineers Limited lai Research Foundation	-	-	5	5	-	-	20	2
Nerka Chemicals Pvt Ltd.	-	-	13	13	-	-	1 10	1
Others b) MADE	-	- 8	1 26	1 34	-	- 17	1 3	2
Advanta India Limited Jai Research Foundation	-	5	-	5	-	16	2	1
Uniphos Envirotronic Private Limited Unicorn Seeds	-	- 3	4	4 3	-	-	-	
Bloom Packaging Private Limited	-	-	6	6	-	-	-	
Bloom Seal Containers Private Limited Others	-	-	15 1	15 1	-	- 1	- 1	
5 TRANSFER OF SECURITY DEPOSIT from a) Advanta India Limited	-	<b>23</b> 23	-	<b>23</b> 23	-	<b>123</b> 110	-	<b>12</b>
b) Unicorn Seeds Private Limited	-	23 0	-	23 0	-	13	-	1
from a) Advanta India Limited	-	-	-	-	-	<b>721</b> 695	-	72 69
b) Unicom Seeds Private Limited	-	-	-	-	-	26	-	2
OUTSTANDINGS AS AT BALANCE SHEET DATE								
a) PAYABLES (INCLUDING TRADE ADVANCES)	1,774	11	460	2,245	1,755	304	439	2,49
Advanta India Limited Chemi Synth (Vapi) Limited		-	-			359	-	35
UPL Environmental Engineers Limited Hodogaya UPL Co. Ltd., Japan	- 1,774	-	57	57 1,774	- 1,755	-	288	28 1,75
Others	-	11	403	414	-	(55)	151	9
b) RECEIVABLES (INCLUDING TRADE ADVANCES)	475	641	643	1,759	549	1,165	597	2,31
Advanta India Limited UPL Environmental Engineers Limited		361	-	361	-	762	526	76 52
Chemi Synth (Vapi) Limited Advanta Semillas S.A.I.C.		263 1	-	263 1	-	- 258	-	25
Hodogaya UPL Co. Ltd., Japan IRF America Inc.	446	-	542	446 542	532	- 250	-	53
Others	29	16	101	145	17	- 145	71	23
c) LOANS PAYABLE Demuric Holdings Pvt Ltd	-	-	<b>651</b> 651	<b>651</b> 651	-	-	-	
Others d) LOANS GIVEN	-	-	-	-	-	-	706	70
Tatva Global Environment Ltd. UPL Environmental Engineers Limited	-	-	-	-	-	-	497 209	49 20
e) MANAGEMENT FEES RECEIVABLE	-	-	375	375	-	-	- 209	20
Tatva Global Environment Ltd. f) SHARE/BOND APPLICATION	-	-	375	375	-	-	-	
MONEY PAID UPL Investment Private Limited	-	- -	-	-	-	-	<b>501</b> 501	<b>50</b> 50
g) INTEREST PAYABLE Demuric Holdings Pvt Ltd.	-	-	<b>203</b> 203	<b>203</b> 203	-	-	-	
h) INTEREST RECEIVABLES Advanta India Limited	-	<b>40</b> 40	24	<b>64</b> 40	-	<b>165</b> 156	239	<b>40</b> 15
Uniphos Enterprises Limited	-	-	-	-	-	- 100	45	4.
Tatva Global Environment Ltd. Others	-	-	19 5	19 5	-	- 9	168 26	16

- 🛈 United Phosphorus Limited \_\_\_\_\_

SCH	edul	e form	ING PART OF THE CONSOLIDATED BA	Phosphoru LANCE SHEET A		DATED PROFIT ANE	LOSS ACCOUNT
SCH		.E 'S' (Co		<b>c</b> 14		Year Ended March 31, 2011 Rs. in lacs	Year Ended March 31, 2010 Rs. in lacs
	C)	Remun Rent Pa Profess	aid ional Fees	Company and t	neir Kelatives	1,815 141 221	1,999 186 265
		Remun	ndings as at the Balance Sheet Date eration Payable Deposits given wable			331 58	318 58 1
8.	Fore	Profess	ional fees payable/(receivable) hange derivatives and exposures outs	standing		(5)	3
0.			ance Sheet date:	0	Year Ended March 31, 2011	Year Ended March 31, 2010	
		Nature	of Instrument	Currency	Amount outstanding ( in 000)	Amount outstanding ( in 000)	Purpose - Hedging/ Speculation
			orward contract - Buy orward contract - Sell	EUR USD	41,000	5,000 107,555	Hedging Hedging
		(b) Do (i) (ii)	(b) Option Payable		15,194,400 183,540 —	18,109,000 194,595 20,000	Hedging Hedging Hedging
		(iii	<ul> <li>Full Currency Interest Rate Swap contracts - payable</li> </ul>	eur USD	 189,994	12,518 —	Hedging Hedging
		(c) Ui 1	n-hedged Foreign Currency Exposure Payable Receivable	on: EUR GBP JPY CHF DKK CLP AED NZD PLN CAD USD EUR GBP AED CHF DKK	$\begin{array}{r} 368,485\\15,062\\164\\15,278,565\\24\\702\\2,911\\11\\1\\\\-\\61,396\\22,503\\250\\382\\201\\5,073\end{array}$	175,218 19 18,208,308 30 510  2 1 16,552 21,601 251 - 200 -	
9.	<b>Leas</b> a)		<b>nitments:</b> e Leases			As at March 31, 2011 Rs. in lacs	As at March 31, 2010 Rs. in lacs
			Minimum Lease Payments in respect o inance leases are as under:	of assets acquire	ed		
	(i) (ii)		e not later than 1 year e later than 1 year and not later than 5	years		244 252	239 368
		Total <i>N</i> Less: Fi	1inimum Lease Payments uture Finance Charges			496 28	607 8
	b	Present	Value of Minimum Lease Payments			468	599
	b)	The mi i) wi ii) be	ing Leases nimum annual rentals under the opera ithin one year etween two and five years pove five years	ating leases are	as under:	164 234 44	161 114 —

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SCHE	ULE 'S' (Cont'd.) :			
		M	Year Ended March 31, 2011 Rs. in lacs	Year Endee March 31, 2010 Rs. in lac
10. R a)	emuneration to Auditors of the Holding Company: Audit Fees		116	10
b			_	
c) d			26 2	32
e)			2	
1. R	emuneration to Managing / Wholetime Director of the Holding Company:			
a)			582	49
b c)			70 87	6 7
d			28	2
e			90	7
f)	Commission		330	35
	Total		1,187	1,08
2. C	onsolidated Earning per share:			
(a	Basic Earning Per Share: Profit after Taxation as per the Consolidated Profit			
	and Loss Account		59,136	51,33
	Add : Share of Profit in Associate Company		(2,338)	1,87
			56,798	53,20
	Less: Minority Interest		1,036	59
	Net Profit attributable to equity shareholders after			
	exceptional items	А	55,762	52,61
	Add: Exceptional Items		1,400	2,67
	Net Profit attributable to equity shareholders before exceptional item	В	57,162	55,28
		-	Nos.	No
	Weighted Number of Equity Shares Outstanding	С	447,773,464	439,563,56
			Rupees	Rupe
	Basic Earning Per Share including exceptional items	(A/C)	12.45	11.9
	Basic Earning Per Share excluding exceptional items	(B/C)	12.77	12.5
	Nominal Value of equity share		2.00	2.0
(k	) Diluted Earning Per Share:			
(L	Profit after Taxation as per the Consolidated			
	Profit and Loss Account		59,136	51,33
	Add : Share of Profit in Associate Company		(2,338)	1,87
			56,798	53,20
	Less: Minority Interest		1,036	59
			55,762	52,61
	Add: Increase in net profit attributable to equity shareholders (net of tax)			10
	Net Profit attributable to equity shareholders after exceptional items	А	55,762	52,71
	Add: Exceptional Items		1,400	2,67
	Net Profit attributable to equity shareholders before exceptional items	В	57,162	55,38

United Phosphorus Limited

### SCHEDULE FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND THE CONSOLIDATED PROFIT AND LOSS ACCOUNT

SCHEDULE 'S' (Cont'd.) :			
	I	Year Ended March 31, 2011	Year Ended March 31, 2010
		Rs. in lacs	Rs. in lacs
		Nos.	Nos.
Weighted Number of Equity Shares Outstanding		447,773,464	439,563,568
Add: Dilutive Impact of Foreign Currency Convertible Bonds Weighted Number of Equity Shares for Computing Diluted			22,920,856
Earning per Share	С	447,773,464	462,484,424
		Rupees	Rupees
Diluted Earning Per Share including exceptional items	(A/C)	12.45	11.40
Diluted Earning Per Share excluding exceptional items	(B/C)	12.77	11.98
Nominal Value of equity share		2.00	2.00

#### 13. Foreign Currency Convertible Bonds

S

200 Series B Foreign Currency Convertible Bonds of USD 10,000 each have been redeemed on maturity date of 7th January, 2011 at 130.87 percent of its principal amount. The premium paid on redemption amounting to Rs. 187 lacs (Net of tax) has been adjusted against Securities Premium Account.

#### Break up of Deferred Tax Assets and Deferred Tax Liabilities : 1/

Break	up of Deferred Tax Assets and Deferred Tax Liabilities :		Rs. in lac
		As at 31st March, 2011	As at 31st March, 2010
a) D	Deferred Tax Assets :		
(i	) Unabsorbed Depreciation / business loss	1,634	1,246
(i	i) Provision for Doubtful debts and advances	1,445	1,348
(i	ii) Accrued Expenses	3,800	3,056
(i	v) Others	2,869	2,980
		9,748	8,630
b) D	Deferred Tax Liabilities :		
(i	) Depreciation	8,148	9,204
(i	i) Others	819	575
		8,967	9,779
Net D	Deferred Tax Asset /(Liability)	781	(1,149)
The a	bove has been reflected in the Consolidated Balance Sheet as follows:		
Defer	red Tax Assets	8,094	6,652
Defer	red Tax Liabilities	7,313	7,801
Net D	Deferred Tax Asset /(Liability)	781	(1,149)

Note : Deferred Tax Asset on account of unabsorbed depreciation / business loss has been recognised, as the Companies have timing differences on account of depreciation, etc., the reversal of which will result in sufficient taxable income.

15. A Scheme of Arrangement between the Holding Company and SWAL Corporation Ltd. and their respective Shareholders' under Sections 391 to 394 read with Section 78 and Sections 100 to 103 of the Companies Act, 1956 with the Appointed Date of 1st April 2007, was sanctioned by the Hon'ble Bombay High Court on 29th February 2008 and High Court of Judicature at Gujarat on 16th April 2008 and became effective from 30th April 2008.

As per the said scheme, reduction of Capital under Sections 100 to 103 of the Companies Act, 1956 was sanctioned and accordingly the debit balance aggregating to Rs. 56,212 lacs in respect of Product Registrations and Product Acquisitions appearing as on 31st March 2007, has been debited to the Securities Premium Account and the General Reserve after adjusting for Deferred Tax arising on account of these assets amounting to Rs. 2,525 lacs on that date.

As per the ICAI announcement, expense adjusted directly to reserve is net of its tax effect. As per the Court order legal advice obtained, the Holding Company has taken a consistent view that the tax benefit available is not to be adjusted in respect of amortization of the product registrations and product acquisitions adjusted to the Reserves. The difference in provision for taxation for the year due to this is Rs. 1,709 lacs (Previous Year: Rs. 2,332 lacs) though overall, there is no impact on the aggregate of Reserves and Surplus of the Group.

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# SCHEDULE FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND THE CONSOLIDATED PROFIT AND LOSS ACCOUNT

# SCHEDULE 'S' (Cont'd.) :

### 16. Exceptional Items:

During the year, the Group restructured the Latin American operations. This will help the Group to optimise the cost base in the region and remain competitive. Current Year Exceptional Item of Rs. 1400 lacs in consolidated financial statements mainly include cost related to this restructuring.

#### 17. Retirement Benefits:

Disclosure as required by Accounting Standard (AS) - 15 (Revised 2005) "Employee Benefits" notified by the Companies (Accounting Standards) Rules, 2006 are given below:

a) The amounts recognised in the statement of Profit and Loss Account are as follows:

(i) Defined Contribution Plan	Provident Fund			
	Year Ended March 31, 2011			
	(Rs. in Lacs)	(Rs. in Lacs)		
Current service cost included under the head payments to and provisions for employees in Schedule 'Q' Manufacturing and Other Expenses	521	437		
(ii) Defined Contribution Plan Superannuation Fund				

	Superannu		
	Year Ended		
	March 31, 2011	March 31, 2010	
	(Rs. in Lacs)	(Rs. in Lacs)	
Current service cost included under the head payments to and provisions for employees in Schedule 'Q' Manufacturing and Other Expenses.	349	270	
for employees in schedule Q Manufacturing and Other Expenses.	549	270	

#### b) Defined Benefit Plan :

United Phosphorus Limited (India) has a defined benefit gratuty plan. RiceCo, LLC has a defined benefit pension plan.

(i)	Defined Benefit Plan	Gra	tuity	Pension
		Year Ended March 31, 2011	Year Ended March 31, 2010	Year Ended March 31, 2011
		(Rs. in Lacs)	(Rs. in Lacs)	(Rs. in Lacs)
	Current service cost Interest cost on benefit obligation Expected return on plan assets Net actuarial gain/(loss) recognised during the year Amount included under the head payments to and	140 85 (116) 184	124 81 (68) (258)	18 28 (30) 10
	provisions for employees in Schedule 'Q' Manufacturing and Other Expenses.	293	(121)	26
	Actual return on plan assets	100	138	85

#### c) The amounts recognised in the Balance Sheet are as follows:

Defined Benefit	Plan - Gratuity	Pension	
As at 31st March, 2011	As at 31st March,2010	As at 31st March, 2011	
(Rs. in Lacs)	(Rs. in Lacs)	(Rs. in Lacs)	
1,435 1,602	1,098 1,402	1,044 861	
—	_	(183)	
167	304		
	As at 31st March, 2011 (Rs. in Lacs) 1,435 1,602 —	March, 2011         March, 2010           (Rs. in Lacs)         (Rs. in Lacs)           1,435         1,098           1,602         1,402           —         —	

# United Phosphorus Limited \_\_\_\_\_

# SCHEDULE FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND THE CONSOLIDATED PROFIT AND LOSS ACCOUNT

# SCHEDULE 'S' (Cont'd.) :

d) Changes in the present value of the defined benefit obligation representing reconciliation

Gra	tuity	Pension
As at 31st March, 2011	As at 31st March, 2010	As at 31st March, 2011
(Rs. in Lacs)	(Rs. in Lacs)	(Rs. in Lacs)
1,098	1,081	995
85	81	28
140	124	18
(56)	_	(15)
168	(188)	18
1,435	1,098	1,044
	As at 31st March, 2011 (Rs. in Lacs) 1,098 85 140 (56) 168	March, 2011         March, 2010           (Rs. in Lacs)         (Rs. in Lacs)           1,098         1,081           85         81           140         124           (56)         —           168         (188)

#### e) Changes in the fair value of plan assets are as follows:

	Gra	tuity	Pension
	As at 31st March, 2011	As at 31st March, 2010	As at 31st March, 2011
	(Rs. in Lacs)	(Rs. in Lacs)	(Rs. in Lacs)
Opening fair value of plan assets	1,402	903	791
Expected return	116	68	85
Contributions made by employer during the year	100	361	_
Benefits paid	_	_	(15)
Actuarial Gain/(Loss) on plan assets	(16)	70	—
Closing fair value of plan assets	1,602	1,402	861

		Gratuity	Pension
		(Rs. in Lacs)	(Rs. in Lacs)
f)	Expected contribution to defined benefit plan for the		
	year 2011-12	100	57

#### g) The major categories of plan assets as a percentage of the fair value of total plan assets are as follows:

	Grat	uity
	As at 31st March, 2011	As at 31st March, 2010
	%	%
Investments with insurer under: (a) Funds Managed by Insurer	100.00	
<ul><li>(b) Group Balanced Fund</li><li>(c) Coporate Bond Fund</li></ul>	-	63.96 36.04

		Pension
		As at 31st March, 2011
		%
(a)	Equity Securities	59.00
(b)	Debt Securities	40.00
(C)	Other	1.00

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#### SCHEDULE FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND THE CONSOLIDATED PROFIT AND LOSS ACCOUNT SCHEDULE 'S' (Cont'd.) : The principal actuarial assumptions at the Balance Sheet date. h) Gratuity As at 31st As at 31st March, 2011 March, 2010 7.75% 8.00% Discount rate Expected rate of return on plan assets 8.00% 7.50% LIC (1994 - 96) LIC (1994 - 96) Mortality table published table Ultimate of Mortality Rates 5% at younger Proportion of employees opting for early retirement 5% for age 18 to 49 and 1% ages and reducing to 1% thereafter. at old age on graduated scale The estimates of future salary increases, considered in actuarial valuation, takes account of inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market. Pension As at 31st March, 2011 Discount rate Projected Benefit Obligation 5.75% Rate of Increase in Compensation Levels 4.00% Expected Long Term rate of Return on Assets 8.00% i) Experience Adjustment Gratuity As at 31st As at 31st March, 2011 March, 2010 (Rs. in lacs) (Rs. in lacs) Experience adjustments on plan liabilities (Gain)/Loss (138)(143)

16

70

Experience adjustments on plan Assets (Gain)/Loss

# – 🕖 United Phosphorus Limited —————

SV U			Rate	Capital	Reserves	Total Assets	Total Liabilities	Investment other than Investment in Subsidiary	Turnover	Profit before Taxation	Provision for Taxation	Profit after Taxation	Propos Divide
U	hroffs United Chemicals Limited WAL Corporation Limited,India	INR INR	1.00 1.00	5 802	(4) 1,247	1 18,617	0 16,586	- 18	42,648	(0) 1,077	(372)	(0) 705	
	Inited Phosphorus Limited, U.K. Inited Phosphorus GmbH - Germany	GBP EUR	71.69 63.38	16,312 16	2,899 59	97,881 6,401	78,670 6,326	-	51,638 5,840	5,850 46	(226)	5,624 40	
U	nited Phosphorus Polska Sp.z o.o - Poland	PLN	15.81	1	1	114	112	-	166	7	(1)	6	
	erexagri B.V. Netherlands Inited Phosphorus Holdings Cooperatief U.A.	EUR EUR	63.38 63.38	14,329 46,722	1,632 (17)	31,879 46,772	15,918 66	-	22,732	(271) (9)	32	(238) (9)	
U	nited Phosphorus Holdings B.V., Netherlands ecco Worldwide Post-Harvest	EUR	63.38	11	46,505	113,094	67,726	1,149	1	1,298	(468)	830	
H	oldings Cooperatief U.A.	EUR	63.38	2,361	(17)	2,369	25	-	-	(7)	-	(7)	
	ecco Worldwide Post-Harvest Holdings B.V. egentstreet B.V.	EUR EUR	63.38 63.38	11 12	3,309 12,675	10,010 12,755	6,689 69	-	-	573 (1)	-	573 (1)	
!   D	esarrollo Quimico Industrial, S.A., Spain erexagri Italia S.R.L.	EUR EUR	63.38 63.38	39 63	(479) 376	2,259 14,058	2,699 13,619	-	3,154 14,026	(372) 136	186 (85)	(185) 51	
i Ui	nited Phosphorus Italy S.R.L.	EUR	63.38	196	785	6,252	5,270	-	- 14,026	37	(12)	25	
	ompania Espanola Industrial Quimica de roductos Agricolas Y Domesticos, S.A.U.,Spain	EUR	63.38	34	3,739	10,531	6,759	-	17,965	925	(371)	555	
Ag	grindustrial, S.A., Spain	EUR	63.38	-	-	-	-	-	-	-	-	-	
D	hosfonia, S.L.,Spain Jecco Iberica Postcosecha, S.A.U., Spain	EUR	63.38	-	-	-	-	-	-	-	-	-	
	ormerly Cerexagri Iberica) ransterra Invest, S. L. U., Spain	EUR EUR	63.38 63.38	114 5,459	3,053 (462)	5,084 21,111	1,916 16,113	-	7,182 15	492 (661)	(142) 195	350 (467)	
)   Ce	erexagri S.A.S.	EUR	63.38	8,393	5,603	31,650	17,654	-	51,597	729	-	729	
! Ag	nited Phosphorus Switzerland Ltd. grodan, ApS	CHF DKK	48.73 8.50	49 212	(32) 1,290	29 1,615	12 113	-	102	(14) 41	(0) (10)	(14) 31	
U	Inited Phosphorus Limited, Belgium S P R L vecco Italia SRL,Italy	EUR EUR	63.38 63.38	12 666	(26) 1,743	0 4,196	14 1,787	-	4,436	(9) 683	(256)	(9) 427	
i Sa	amma International S.R.L.,Italy	EUR	63.38	63	337	1,860	1,460	-	1,793	17	(2.50)	12	
i JS U	C United Phosphorus Limited, Russia Inited Phosphorus Inc., U.S.A. & Subsidiaries	RUB USD	1.57 44.60	1 0	252 17,458	1,799 119,316	1,546 101,862	- 4	1,646 98,156	146 4,530	(772)	146 3,758	
5   Ce	erexagri, Inc. (PA) erexagri Delaware, Inc., USA	USD USD	44.60 44.60	-	-	-	-	-	-	-	-	-	
)   Cá	anegrass LLC, USA	USD	44.60	-	-	-	-	-	-	-	-	-	
	ecco US Post-Harvest Inc (US) iceco LLC	USD USD	44.60 44.60	0	928	7,582	6,654	-	10,546	905	(357)	548	
U	nited Phosphorus Sole Partner Limited, Greece	USD	44.60	10	(2,205)	1,302	3,497		3,231	108	(106)	2	
	io-win Corporation Limited, Mauritius Iniphos Limited, Mauritius	USD USD	44.60 44.60	37,281 136	6,304 4,991	282,333 5,129	239,192 2	444	27,863	88,853 4,991	(155)	88,698 4,991	
	nited Phosphorus Limited Mauritius. Inited Phosphorus Limited, Gibraltar	USD USD	44.60 44.60	2 2	109,415 15,310	113,927 113,987	4,510 98,675	-	21,012 71,522	6,385 15,298	-	6,385 15,298	82,8
Ui	nited Phosphorus de Mexico, S.A. de C.V.	MXN	3.74	20	2,087	8,230	6,123	-	12,699	345	(158)	187	02,0
	lobal Chem Trade Corp., Panama Inited Phosphorus do Brasil Ltda	USD BRL	44.60 27.46	4 192	1,909 (181)	1,918 58	4 47	-	243	7 30	(21)	7 9	
U	Inited Phosphorus Limited, Colombia ddyville Consultants Group, Inc. Panama	COP USD	23.77 44.60	1	(337) 116	2,020 122	2,356	-	1,152	(98) (1)	(36)	(134) (1)	
Ce	erexagri Costa Rica, S.A.	CRC	0.09	45	422	4,177	3,711	-	7,550	127	-	127	
	angsu Kaznam Chemical Group.,Panama ona Sanluis S A - Argentina	USD ARS	44.60 11.01	4 327	(7) 692	100 2,695	103 1,676	-	- 3,137	(2)	- 6	(2) 50	
Re	eposo S.A.I.C., Argentina	ARS	11.01	233	759	8,700	7,707	-	1,002	(264)	92	(172)	
ΕV	ona S.A Argentina vofarms Colombia SA	ARS COP	11.01 23.77	326 66	2,292 1,118	25,192 4,650	22,573 3,465	-	23,878 4,124	(1,850) 11	626 (164)	(1,224) (153)	
	vofarms S.A Colombia Inited Phosphorus Cayman Limited	COP USD	23.77 44.60	5	39 (70)	49 101	5 170	-	-	19 (71)	(7)	12 (71)	
U	nited Phosphorus Limited, Australia	AUD	46.12	46	1,356	8,719	7,316	-	11,772	585	(190)	395	
	nited Phosphorus Limited, New Zealand Inited Phosphorus (Shanghai) Company Limited	NZD RMB	34.07 6.81	113	26 (108)	146 2,129	121 2,124	-	261 2,192	10 (35)	(4)	6 (35)	
i Ui	nited Phosphorus (Korea) Limited nited Phosphorus (Taiwan) Limited	KRW TWD	0.04 1.52	29 15	(111) (24)	114	196 41		439	(11)	-	(11)	
і РТ	T. United Phosphorus Indonesia	IDR	5.12	50	48	541	443	-	184	87	-	87	
	T Catur Agrodaya Mandiri, Indonesia Inited Phosphorus Limited, Hongkong	IDR USD	5.12 44.60	77 1	(111) 3,101	1,526 8,430	1,560 5,329	-	835 9,201	(11) 1,168	-	(11) 1,168	
U	Inited Phosphorus Vietnam Co., Limited Inited Phosphorus Limited, Japan	VND	2.13	308	206	3,882	3,368	-	4,411	97	(8)	89	
(fc	ormerly known as Nippon UPL K K)	JPY	0.54	2,936	26	7,934	17,545	12,572	12,380	138	(119)	20	
!   Cr	nning Decco Fine Chemical Co. Limited, China ropserve Zambia Limited	RMB ZMK	6.81 9.46	545 9	1,216 (414)	1,904 1,655	143 2,059	-	2,277 2,382	589 (294)	(90) (4)	499 (298)	3
Pr	rime Agri Centre Zambia Limited Inited Phosphorus Limited, Zambia	ZMK	9.46 9.46	24 0	(164)	29 15	169 27	-	47	(95) (18)	-	(95) (18)	
i Ag	gri pack Zambia Limited	ZMK	9.46 9.46	2	(13) (156)	3	156	-	- 1	(18)	-	(18)	
	erexagri Ziraat Ve Kimya Sanayi Ve Ticaret imited Sirketi, Turkey	TRY	28.88	88	1,572	4,560	2,900	-	4,374	516	(107)	408	
' Sa	afepack Products Limited	ILS	12.81	-	2,414	3,053	639	-	3,109	583	(170)	412	4
)   C	Citrashine (Pty) Ltd, South Africa	ZAR	6.57	1	463	1,431	967	-	1,726	82	(8)	74	
Si Fr C Si Si	afepack Products Limited riedshelf 1114 (Pty) Ltd	ILS ZAR ZAR ZAR	12.81 6.57 6.57 6.57	- 0 1 0	2,414 (222) 463 213	3,053 1,714 1,431 304	639 1,936 967 91	- - - - -	3,109 1,726 168	583 (100) 82 53	(170) (0) (8) (15)	412 (100) 74 38	

## 27th Annual Report 2010-2011

### SCHEDULE FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND THE CONSOLIDATED PROFIT AND LOSS ACCOUNT

#### SCHEDULE 'S' (Cont'd.) :

- 19. During the year, United Phosphorus Inc, a subsidiary company, has completed the reconciliation of inventory and the net difference of Rs. 966 lacs (previous year Rs. 4,531 Lacs) pertaining mainly to differences in physical verification, recording of excess / short consumption, expired materials, etc. has been identified and charged to Cost of Raw Materials, Packing Materials and Traded Goods under Schedule 'Q' Manufacturing and Other Expenses.
- 20. During the year, the Group has acquired RiceCo, LLC on 30th September 2010. This acquisition has the effect of increase in assets, liabilities and results by Rs. 17,341 lacs, Rs. 4,270 lacs and Rs. 781 lacs respectively in the consolidated financial statements.
- 21. Subsequent to the year-end, the Group has acquired a 50% stake in Sipcam Isagro Brazil (SIB) from Isagro. SIB, based out of Uberaba Minas Gerals in Brazil.
- 22. In view of the acquisition of RiceCo, LLC during the year as mentioned in Note No. 20 above, the current year figures are not comparable with those of the previous year. Previous year's figures have been regrouped/ rearranged wherever necessary.

#### SIGNATURE TO SCHEDULES 'A' TO 'S'

#### As per our attached Report of even date

For S.V. GHATALIA & ASSOCIATES Firm Registration Number 103162W Chartered Accountants

**per Sudhir Soni** Partner Membership No. 41870 Mumbai, 29th April, 2011 **R. D. SHROFF** Chairman and Managing Director

For and on behalf of Board of Directors of United Phosphorus Limited

A. C. ASHAR Whole-time Director **S. KRISHNAN** Chief Financial Officer

Mumbai, 29th April, 2011

United Phosphorus Limited	
NOTES	
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96	)



# The World Population by 2050 will be 8 billion

We at

**United Phosphorus** 

are trying to help Farmers of the World keep pace with Food Supply

> United Phosphorus is working to ensure that agricultural growth meets the demand of growing World Population

United Phosphorus Ltd

Committed to eliminate Hunger and Poverty with the cooperation of our customers and farmers across the world, UPL is protecting crops in over 100 countries. contributing to bumper crops and happy smiles on the faces of the farmers.

www.upionline.com

	d Phosphorus Lin	
	Proxy Form	
-	G.I.D.C., Vapi, Dist. Valsad,	•
I\We		
in the district of		
named Company hereby appoint		
in the district of		•
as my/our proxy t	-	
Meeting of the Company to be held o	on Tuesday, the 26 <sup>th</sup> day of .	July, 2011 at 10.00 a.m. and at a
adjournment thereof.		
Signed this	day of	
Folio NoDPId*	•	
No. of Shares held		Affix
		Revenue
		Stamp
NOTES :		(Signature of the Member)
<ol> <li>The proxy need not be a member.</li> <li>The proxy form duly signed across Reat least 48 hours before the time of t</li> </ol>	he meeting.	
2. The proxy form duly signed across Reat least 48 hours before the time of t	he meeting.	
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2. The proxy form duly signed across Re at least 48 hours before the time of t 	Phosphorus Lim Attendance Slip	<b>hited</b> Gujarat -396 195.
2. The proxy form duly signed across Re at least 48 hours before the time of t 	Phosphorus Lim Attendance Slip G.I.D.C., Vapi, Dist. Valsad, G	<b>Sujarat -396 195.</b> Beting Hall.
2. The proxy form duly signed across Re at least 48 hours before the time of t 	Phosphorus Lim Attendance Slip G.I.D.C., Vapi, Dist. Valsad, G over at the entrance of the Me	<b>Sujarat -396 195.</b> Seeting Hall. I/We hereby accord my/ou presence at the 27 <sup>th</sup> ANNUA
2. The proxy form duly signed across Re at least 48 hours before the time of t 	Phosphorus Lim Attendance Slip G.I.D.C., Vapi, Dist. Valsad, G over at the entrance of the Me Member's	Dited Sujarat -396 195. Setting Hall. I/We hereby accord my/or presence at the 27 <sup>th</sup> ANNUA GENERAL MEETING of th Company to be held on Tuesda
2. The proxy form duly signed across Re at least 48 hours before the time of t 	Phosphorus Lim         Attendance Slip         G.I.D.C., Vapi, Dist. Valsad, Gover at the entrance of the Me         Member's         Folio No.	Dited Sujarat -396 195. Setting Hall. I/We hereby accord my/ou presence at the 27 <sup>th</sup> ANNUA GENERAL MEETING of th Company to be held on Tuesda the 26 <sup>th</sup> day of July, 2011 at 10.0
2. The proxy form duly signed across Re at least 48 hours before the time of t 	Phosphorus Lim         Attendance Slip         G.I.D.C., Vapi, Dist. Valsad, Gover at the entrance of the Member's         Folio No.         DP Id*	Dited Sujarat -396 195. Setting Hall. I/We hereby accord my/or presence at the 27 <sup>th</sup> ANNUA GENERAL MEETING of th Company to be held on Tuesda the 26 <sup>th</sup> day of July, 2011 at 10.0 a.m. at Hotel Green View Ha
2. The proxy form duly signed across Re at least 48 hours before the time of t 	Phosphorus Lim         Attendance Slip         G.I.D.C., Vapi, Dist. Valsad, Gover at the entrance of the Member's         Folio No.         DP Id*	Dited Sujarat -396 195. Setting Hall. I/We hereby accord my/ou presence at the 27 <sup>th</sup> ANNUA GENERAL MEETING of th Company to be held on Tuesda the 26 <sup>th</sup> day of July, 2011 at 10.0 a.m. at Hotel Green View Ha
2. The proxy form duly signed across Re at least 48 hours before the time of t 	Phosphorus Lim         Attendance Slip         G.I.D.C., Vapi, Dist. Valsad, G         over at the entrance of the Me         Member's         Folio No.         DP Id*         Client Id*	<b>Sujarat -396 195.</b> Seting Hall. I/We hereby accord my/o presence at the 27 <sup>th</sup> ANNUA GENERAL MEETING of th Company to be held on Tuesda the 26 <sup>th</sup> day of July, 2011 at 10.0 a.m. at Hotel Green View Ha National Highway No.8, G.I.D.0 Vapi, Gujarat - 396 195.
2. The proxy form duly signed across Re at least 48 hours before the time of t 	Phosphorus Lim         Attendance Slip         G.I.D.C., Vapi, Dist. Valsad, G         over at the entrance of the Me         Member's         Folio No.         DP Id*         Client Id*	Dited Sujarat -396 195. Seting Hall. I/We hereby accord my/ou presence at the 27 <sup>th</sup> ANNUA GENERAL MEETING of th Company to be held on Tuesda the 26 <sup>th</sup> day of July, 2011 at 10.0 a.m. at Hotel Green View Ha National Highway No.8, G.I.D.0