# AJMERA REALTY & INFRA INDIA LTD.

Regd. Office: Citi Mall, Link Road, Andheri (W), Mumbai - 400 053.

Tel.: +91-22-6698 4000 • Email: investors@ajmera.com • Website: www.ajmera.com

CIN No.: L27104 MH 1985 PLC035659



Ref: SEC/ARIIL/BSE-NSE/2025-26 Date: July 24, 2025

To,To,The Manager,The Manager - Listing,BSE LimitedNational Stock Exchange of India LimitedPhiroze Jeejeebhoy Towers,5th Floor, Exchange Plaza,Dalal Street,Bandra Kurla Complex, Bandra (East)Mumbai - 400 001Mumbai - 400051

Script Code: 513349 Script Code: AJMERA

Sub: Press Release - Intimation under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015, we are enclosing herewith Press Release for the Ununaudited Standalone & Consolidated Financial Results of the Company for the Quarter ended June 30, 2025.

The copy of Press Release is also available on the website of the Company viz. <a href="https://ajmera.com/financials/">https://ajmera.com/financials/</a>.

Kindly take the above on your record.

Thanking you,

Yours faithfully,

For AJMERA REALTY & INFRA INDIA LIMITED

Reema Solanki Company Secretary & Compliance Officer

Encl: As above

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# Q1 FY26: Ajmera Realty profit up 20% YoY, quarterly revenue hits five-year high on strong execution

**Mumbai, 24th July 2025:** Ajmera Realty & Infra India Ltd. (BSE: 513349 | NSE: AJMERA), one of India's most trusted and legacy-driven real estate developers, announced its financial results for the guarter ended 30<sup>th</sup> June 2025.

## **Key Highlights for Q1 FY26:**

- Revenue grew by 32% YoY to INR 260 crore in Q1 FY26, compared to INR 196 crore in Q1 FY25
- EBITDA increased by 19% YoY to INR 79 crore in Q1 FY26, compared to INR 67 crore in Q1 FY25 with an EBITDA margin of 31%
- PAT rose by 20% YoY to INR 39 crore in Q1 FY26, compared to INR 33 crore in Q1 FY25
- Sales volume stood at 63,244 sq. ft., generating sales value of INR 108 crore in Q1 FY26
- Collections increased by 42% to INR 234 crore in Q1 FY26 from INR 165 crore in Q1 FY25
- Debt decreased by 6% to INR 619 crore in Q1 FY26, compared to INR 662 crore in FY25, bringing down the debt-to-equity ratio to 0.50x

Commenting on the Q1 FY26 performance, Mr. Dhaval Ajmera, Director - Corporate Affairs said: "The Q1 FY26 performance showcases our unwavering commitment to consistent and timely project deliveries, backed by the trust our customers place in us, even amid a dynamic market landscape. We enhanced our execution capabilities, leading to a remarkable 42% YoY increase in collections significantly strengthening our cash flows and clocked the highest quarterly revenue in the last five years. We have strategically reduced our overall debt by 6%, including a significant 40% reduction in corporate debt. This, coupled with a 45 bps reduction in our weighted average cost of debt compared to FY25, further strengthens our balance sheet. Demonstrating our operational excellence, we secured the Occupation Certificate for Ajmera Prive and completed the handover almost a year ahead of RERA deadlines. Looking ahead, despite the regulatory delays in securing approvals for our key projects, we remain optimistic about our nine projects set to launch, collectively representing a Gross Development Value of ₹6,460 crore. This positions us well to drive growth and deliver value to our stakeholders."

#### Operational Highlights: Q1 FY26:

Particulars	Q1 FY26	Q1 FY25	YoY	Q4 FY25	Q-o-Q
Area sold (sq. ft.)	63,244	1,30,801	(52%)	1,85,939	(66%)
Sale value (INR Cr)	108	306	(65%)	250	(57%)
Collection (INR Cr)	234	165	42%	182	29%

#### Financial Highlights: Q1 FY26:

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Particulars (INR Cr)	Q1 FY26	Q1 FY25	YoY	Q4 FY25	Q-o-Q			
Total Revenue	260	196	32%	154	69%			
EBIDTA	79	67	19%	46	74%			
EBIDTA Margin (%)	30.6%	34.0%	(346 bps)	29.7%	85 bps			
PBT	57	43	33%	33	73%			
PBT margin (%)	22%	21.9%	14 bps	21.5%	53 bps			
PAT	39	33	20%	24	63%			
PAT margin (%)	15.2%	16.7%	(151 bps)	15.8%	(58 bps)			
EPS (in INR)	9.7	8.7	12%	6.4	51%			

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### **About Ajmera Realty & Infra India Ltd:**

Ajmera Realty & Infra India Limited (ARIIL) is one of the trusted names having its PAN India presence. The Company has a huge development potential available on its balance land parcel at Ajmera I-Land, Bhakti Park, Wadala and Kanjurmarg. Current projects are at Mumbai: "Ajmera Manhattan", "Ajmera Greenfinity", "Ajmera Vihara" and "Ajmera Eden" along with various projects at Bangalore: "Ajmera Lugaano", "Ajmera Florenza", "Ajmera Iris" and "Ajmera Marina". The Company is focused on developments in luxury and mid-luxury projects in the residential segment. The Group works on trust and delivers the trusted decisions of buyers. The GenNext of the Group believes in "KEEP EVOLVING" and accordingly the strategies, systems, processes, planning and use of cutting-edge technologies have been resorted to enable the Company to deliver targeted value to all its stakeholders.

#### For further information, please contact:

Investor Relations
Ajmera Realty & Infra India Limited

E-mail: ir@ajmera.com

<u>Safe Harbor Statement:</u> Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.