# 1

# **UMANG DAIRIES LIMITED**

Gulab Bhawan, 3rd Floor, 6A, Bahadur Shah Zafar Marg, New Delhi - 110 002

# FORM A

Annual Audit Report to be filed with the Stock Exchanges along with Audited Annual Accounts pursuant to Clause 31 (a) of the Listing Agreement

1.	Name of the Company:	Umang Dairies Limited
2.	Annual financial statements for the year ended	31st March 2014
3.	Type of Audit observation	Un-qualified
4.	Frequency of observation	N.A.
5.	For Lodha & Co. Chartered Accountants  (N.K.Lodha) Partner Firm's Registration No. 301051E Membership No. 85155	
	(R. C. Jain) Audit Committee Chairman	(P. Kapoor) Manager











# V

# **UMANG DAIRIES LIMITED**

# **BOARD OF DIRECTORS**

D. B. Doda

R. C. Jain

R. C. Periwal

R. L. Saha

# **CORPORATE OFFICE**

Gulab Bhawan, 3rd Floor 6A, Bahadur Shah Zafar Marg

New Delhi - 110 002 Phone : (011) 30179100 e-mail : umang@jkmail.com website : www.umangdairies.com

# **AUDITORS**

Lodha & Co. Chartered Accountants

# **BANKERS**

Axis Bank

# **REGISTERED OFFICE**

Gajraula-Hasanpur Road Gajraula - 244 235 Dist. Amroha Uttar Pradesh

Phone: (05924) 252491 - 2 E-mail: udl@umangdairies.com

# **COMPANY SECRETARY**

Gaurav Kumar Kanodia

# **SHARE TRANSFER AGENT**

MAS Services Ltd. T-34, 2nd Floor, Phase - II Okhla Industrial Area New Delhi – 110 020

Phone: (011) 26387281/82/83 e-mail: mas\_serv@yahoo.com



## **DIRECTORS' REPORT**

### To the Members

The Directors have pleasure in presenting the 21st Annual Report and Audited Accounts of the Company for the year ended 31st March 2014.

### **FINANCIAL RESULTS**

(Rs. in Lac)

	2013-14	2012-13
Revenue from Operations and Other Income	21,665	17,436
Operating Profit (PBIDT)	1,068	1,829
Profit before Depreciation (PBDT)	1,014	1,806
Profit before Tax	865	1,617
Profit after Tax	596	1,230
Surplus brought forward	632	(343)
Total amount available for appropriation	1228	887
APPROPRIATIONS:		
General Reserve	45	62
Dividend (Incl. Tax)	257	193
Surplus carried to Balance Sheet	926	632

### **DIVIDEND**

Your Directors are pleased to recommend a dividend of 20% on equity shares.

### **OPERATIONS**

### **Drying Plant:**

Company launched two new products during the year – 'Doodz' flavoured milk in NCR and 'JK Milk' poly pouched milk in Lucknow. Company spent significant amount of money in sales promotion, brand building and advertisements. Both the products have been well received in the market place. Sales are steadily growing. Company has been able to retain its market share in consumer pack dairy creamers. Its mainstay brands are WHITE MAGIK, DAIRY TOP and UMANG GHEE.

Despite lower production of milk in North India and consequently lesser availability of raw milk, Company could maintain the production levels. As a corollary to lower milk production, milk prices during the year increased sharply – March 2014 milk price was nearly 45% higher than March 2013 price. Increased milk cost could not be fully passed on in selling price of end products.

Consequent upon large spend on promotion and advertisement of new products as well as inability to pass on, fully, increased cost of milk, profitability declined. However, Company hopes to get the benefit of ad spend on new products in coming years.

Cost compression measures involving significant capex continued to get adequate attention.

Company increased its volumes in export of Skimmed Milk Powder.

The Company continued to maintain its leadership position in Premixes for Tea & Coffee vending machines.

## **Liquid Milk Packaging Plant:**

Under a long term agreement, your Company is operating and managing a facility to process and pack Liquid Milk in poly pouches for Mother Dairy. Capacity of the plant was 5 lac litres of milk/day. Effective 1st February 2013, plant capacity was raised to 6 lac litres of milk/day. Capacity utilization stays at a healthy 86.60%. Operational efficiencies were maintained at optimum level.

### Awards:

During the year, your Company received following major awards:-

- Chairman's People Management Award for highest betterment in People management related issues amongst all JK Group Companies - 2nd year in succession.
- 2. Awards received from Mother Dairy:
  - i) Process Innovation Leader National Level
  - ii) Best PGI Award North Region PPM
  - iii) First Runner up National Level Champion PPM

### **Growth Plans:**

Company aspires to be a significant player in Dairy segment. To achieve this goal, Company's R&D Deptt., constantly works on several new products to expand its product portfolio. Progress on some of the products has made significant headway. Company has examined several acquisition targets but could not find a right fit so far. Efforts on this are continuing.



Industrial relations remained cordial. No man-days lost on account of IR issues. HRD continued to get the desired attention. Training programmes – in-house and outside – at different levels of employees were pursued on projected lines.

#### AUDITORS

M/s Lodha & Co., Chartered Accountants, the Auditors of the Company, retire and are eligible for re-appointment at the ensuing Annual General Meeting. The observations of the Auditors in their report on accounts read with the relevant notes are self-explanatory.

### **DIRECTORS' RESPONSIBILITY STATEMENT**

As required under section 217(2AA) of the Companies Act, 1956, your Directors state that:

- i) in the preparation of the Annual Accounts, the applicable Accounting Standards have been followed along with proper explanation relating to material departures;
- ii) the Accounting Policies selected and applied are consistent and judgments and estimates made are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the Financial Year and of the Profit & Loss of the Company for that period;
- iii) proper and sufficient care has been taken for maintenance of adequate accounting records in accordance with the provisions of the said Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities; and
- iv) the Annual Accounts have been prepared on a going concern basis.

## **DIRECTORS**

Shri D. B. Doda, Director retires by rotation and being eligible offer himself for re-appointment at the ensuing Annual General Meeting.

Shri R. L. Saha, Shri R. C. Jain and Shri R. C. Periwal, whose period of office are liable to determination by retirement of Directors by rotation, are proposed to be appointed as Independent Directors of the Company to hold office for a term of 1 year, 2 consecutive years and 5 consecutive years respectively, from the date of their appointment at the ensuing Annual General Meeting. The Company has also received declarations from the said Directors about their independence pursuant to Section 149 of the Companies Act, 2013.

The Board recommends the appointments as aforesaid.

### **COST AUDIT**

The Cost Audit Report for the financial year ended 31st March 2013 was filed by the Cost Auditor with the Ministry of Corporate Affairs, Government of India, on 26.09.2013.

The Cost audit for the year ended 31st March 2014 will be conducted by M/s. Sanjay Garg & Associates, Cost Accountants and the reports will be submitted to the Ministry of Corporate Affairs, Government of India.

### **CORPORATE GOVERNANCE**

Pursuant to Clause 49 of the Listing Agreement with the Stock Exchanges, Management Discussions and Analysis, Corporate Governance Report and Auditors' Certificate regarding compliance of the conditions of Corporate Governance are made a part of this Annual Report.

### PARTICULARS OF EMPLOYEES

During the year under review, there were no employees covered under the provisions of Section 217(2A) of the Companies Act, 1956 read with Companies (Particulars of Employees) Rules, 1975.

## CONSERVATION OF ENERGY

Details of energy conservation along with the other information in accordance with the provisions of Section 217(1)(e) of the Companies Act, 1956 are annexed.

### **ACKNOWLEDGEMENTS**

The Directors wish to thank the Customers, Dealers, Vendors, Bankers, Financial Institutions, Government Authorities and Shareholders for their continued support. They also place on record their appreciation of the hard work put in by the employees at all levels during the period under report.

On behalf of the Board

Place : New Delhi R.C. Periwal
Date : 13th May 2014 Director

(Chairman of this meeting)



# ANNEXURE TO THE DIRECTORS' REPORT FOR THE YEAR ENDED 31ST MARCH, 2014.

## (a) Energy Conservation

Recommendations arising out of the Energy audit of the Plant are being implemented wherever possible.

## (b) Research & Development and Technology Absorption

Activities pertaining to product development were continued.

The Company spent Rs. 1.17 Lac on R&D during the year.

(c)	For	eign	Exchange Earnings and Outgo		(Rs.in Lac)
	For	eign	Exchange earned		1012.27
	For	eign	Exchange used		NIL
(d)	Par	ticu	lars of Conservation of Energy		
	A. 1.		wer & Fuel Consumption <u>ctricity</u>	2013-2014	2012-2013
		a)	Purchased Units (Kwh in Lac) Total Amount (Rs./Lac) Rate per Unit (Rs.)	112.23 770.63 6.87	102.15 576.04 5.64
		b)	Own Generation Through Diesel Generators Units (Kwh in Lac) Total Amount (Rs./Lac) Unit per litre of Diesel Oil Cost / Unit (Rs.)	15.11 254.21 3.25 16.83	13.70 170.92 3.30 12.48
	2.	a)	Paddy Husk Quantity (MT) Total Amount (Rs./Lac) Rate / Unit (Rs./MT)	17430.67 506.46 2905.59	12998.20 390.67 3005.58
		b)	Furnace Oil/HSD Quantity (MT) Total Amount (Rs./Lac) Rate / Unit (Rs./MT)	156.35 91.83 58733.61	554.37 237.28 42801.74

# B. Consumption per Unit of production

\* (Units per thousand Kg. of milk processed)

	DP#	LMP~	Overall 2013-14	Overall 2012-13
Electricity (Kwh)	115.12	40.71	59.64	50.30
<u>Fuel</u>				
Paddy Husk (Kg.)	229.28	31.25	81.64	56.44
Furnace Oil/HSD (Kg.)	2.88	0.00	0.73	2.41

<sup>\*</sup> All Milk Powders and Pure Ghee have common manufacturing process and it is not possible to give separate consumption of Electricity and Steam for these products. Therefore, consumption of Electricity and Fuel has been given per thousand Kg. of Milk processed.

# # Drying Plant

<sup>~</sup> Liquid Milk Plant

# 7

# **UMANG DAIRIES LIMITED**

## **MANAGEMENT DISCUSSIONS AND ANALYSIS**

### **DAIRY INDUSTRY IN INDIA**

Despite overall downtrend in economic scenario in the country, dairy industry grew at a healthy rate of about 4.2%. Investor interest in dairy industry is also quite high. This is validated by the valuation given in the year 2013-14 to one Indian dairy by a MNC. Demand for dairy products is outstripping milk production. To meet this challenge of mis-match between demand and supply, National Dairy Plan is being implemented with full thrust. It is expected that from 2015-16, results of this initiative would be visible in terms of higher production of milk.

# SOME KEY FACTS ABOUT INDIAN DAIRY INDUSTRY

India, largest producer of milk in world

		2012-13	2013-14 (estimated)	
	Milk Production (in million tons)	132.43	137.00	
•	Export of SMP (in thousands of MT)	60	130	
•	Export of SMP (in millions of US \$)	259.52	550.00	
	Growth in global			

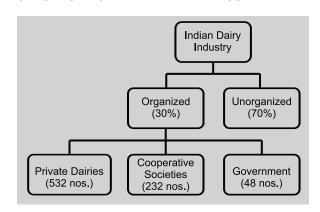
India's share in global milk production – 17%

milk production -

- Per capita availability
   of milk in grams / day –
   290
- Liquid Milk accounts for 66% of total dairy products market (by value).

1.1%

### STRUCTURE OF INDIAN DAIRY INDUSTRY



### **GROWTH OUTLOOK**

Demand for Dairy products is expected to remain robust. With increased purchasing power in the hands of Indian populace, more particularly rural one, larger number of people are likely to opt for milk products for better nutrition. Consumer preference is likely to be for long shelf life products. With increased awareness of hygiene /nutrition, packaged milk will progressively continue to replace loose milk. Value added dairy products are expected to grow at about 20%.

## **RISKS & CONCERNS**

With significant increase in milk cost during the last two years, farmers are finding dairy farming a lucrative profession. This is translating into farmers having a larger herd of animals as well as high milk yield bovines. Pressure on land resources is increasing. There is no way to increase the availability of land for fodder production. Answer lies in the usage of high yield fodder crop techniques and simultaneously replacing low yield breed of milch animals by high yield ones.

### **ADULTERATION & FOOD SAFETY**

Most important aspect of milk processing is its purity and wholesomeness. Newspapers are full with reports of adulteration in milk and milk products. Government of India has fortified the previous Legislation by a more robust Food Safety Act which has become operative

# V

# **UMANG DAIRIES LIMITED**

from December 2012. Hopefully, this will help in reducing the menace of adulteration.

### **ABOUT US**

## **CAPACITY UTILIZATION**

Capacity utilization of Drying Plant dropped to 38.23% against 56.60% in 2012-13. It is primarily due to lesser production and consequently lesser availability of milk in Northern India. Under Contract-Manufacturing arrangements, Capacity Utilization in Liquid Milk Plant stays at a healthy 86.60%.

### **MARKETING**

Geographical reach of Company's popular brands of Dairy Creamers - WHITE MAGIK, DAIRY TOP and MILK STAR – increased. On an average, Company is shipping 6-7 million sachets of consumer pack dairy creamers every month. Single serve sachets of White Magik are being supplied regularly to Air India, Jet Airways and Indian Railways as a part of tea & coffee kit. During the year, Company launched two new products – "Doodz" Flavoured Milk in NCR and poly pouched liquid milk in Lucknow under the brand name "JK Milk". Both the products have been well received in the market place. Sales are gradually growing.



Doodz branding at Maharaja Agrasen hospital in Delhi



JK Milk branding in Lucknow

### **EXPANSION PLANS**

Long term vision of the Company is to become a significant player in dairy industry. It plans to take its Flavoured Milk Pan India and expand the poly pouched liquid milk to other major cities of Uttar Pradesh. Company is also working on two new products and hopes to launch it in the second half of the year.

Company is also on a look out for a synergetic acquisition.

## **RAW MATERIAL SECURITY**

The Company's plant is located in the milk surplus area of western Uttar Pradesh. Over the years, the Company has built up a Village Level Collection (VLC) network including Chilling Centers and collects milk from over 300 villages comprising about 12000 farmers twice a day. The milk so collected is not only of better quality but is also cheaper as compared to the milk purchased from the Contractors. This gives the Company an edge over many other players in the industry. The Company has earmarked substantial capex during the year 2014-15 to significantly increase its milk procurement plan through VLC network.

# **HUMAN RESOURCE DEVELOPMENT**

The Company recognizes the contribution and

# V

# **UMANG DAIRIES LIMITED**

importance of its employees in today's highly competitive environment and has been systematically developing their skills and empowering its employees. People are encouraged to take on new roles and expand their horizons. Training needs at different levels are identified through Performance Appraisal System and need based training programmes are regularly organized for all levels of employees. In order to encourage leadership and problem solving qualities among workmen, the Company has helped establish Quality Circles. A number of job rotations are done to enhance employees' skills as well as to enrich their work experience.

For the second consecutive year, Company received Chairman's People Management Award for Highest Improvement in HR Practices.



Chairman's People Management Award

### **SOCIAL OBLIGATIONS**

As a responsible Corporate Citizen, Company has taken several initiatives on Corporate Social Responsibility such as:-

- 1. Women literacy programme
- 2. Tree plantation
- 3. Creating awareness for water conservation
- Free health check-up camps for employees and milk farmers
- 5. Ek Kadam Sahayta Ka
- 6. Scholarship Scheme for employees' children
- 7. Vaccination

Company has drawn a plan to increase its focus on CSR activities in the areas surrounding its factory.



Work life balance training for rural women

### INTERNAL CONTROL SYSTEMS

There is adequate internal control system in place. The Company has appointed an external firm of Chartered Accountants to carry out the internal audits of the Plant. Their audit reports along with the action taken reports are reviewed by the Audit Committee of the Directors.

## **CAUTIONARY STATEMENT**

Management Discussion and Analysis Report contains forward looking statements which may be identified by the use of words in that direction or connoting the same. All statements that address expectations or projections about the future, including, but not limited to statements about the Company's strategy for growth, product development, market position, expenditures and financial results are forward looking statements.

These are based on certain assumptions and expectations of future events. The Company cannot guarantee that these assumptions and expectations are accurate or will be realized. The Company's actual results, performance or achievement could thus differ materially from those projected in any such forward looking statements. The Company assumes no responsibility to publicly amend, modify or revise such forward looking statements, on the basis of any subsequent development information or events.



## CORPORATE GOVERNANCE REPORT

- Company's Philosophy on Code of Governance: Corporate Governance is an integral part of values, ethics and the best business practices followed by the Company. The core values of the Company are:-
  - Commitment to excellence and customer satisfaction
  - Maximizing long term shareholders' value
  - Socially valued enterprise and
  - Caring for people and environment.

In a nutshell, the philosophy can be described as observing of business practices with the ultimate aim of enhancing long-term shareholders' value and remaining committed to high standards of business ethics. The Company has in place a Code of Corporate Ethics and Conduct reiterating its commitment to maintain the highest standards in its interface with stakeholders and clearly laying down the core values and corporate ethics to be practised by its entire management cadre.

#### 2. Board of Directors:

(i) The Board of Directors consists of four Non-Executive Directors of which three are presently Independent Directors. Other details are as given hereunder: At present the Directors of the Company have not elected any permanent Chairman but the Directors present at each meeting elect one of the non- executive Directors then present to be the Chairman of the meeting. However, the Company complies with requirement of Clause 49(I) of the Listing Agreement, as three out of the four Directors are independent.

Shri N. C. Baheti has been appointed as Manager of the Company u/s 203 of the Companies Act, 2013 w.e.f. 13th May 2014, in place of Shri P. Kapoor, who continued as the Manager of the Company till 13th May 2014.

(ii) Date & Number of Board Meetings held:-

During the year 2013-2014, four Board Meetings were held on 4th May 2013, 31st July 2013, 1st November 2013 and 28th January 2014.

The Board periodically reviews Compliance Reports of all laws applicable to the Company and has put in place procedure to review steps to be taken by the Company to rectify instances of non – compliances, if any.

(iii) The Company already has a Code of Conduct in position for Management Cadre Staff (including Executive Directors). In terms of the Clause 49 of the Listing Agreement and contemporary practices of good corporate governance, the Board has laid down a code of conduct

Director	N a	Board attended		No. of other Directorships and Committee Memberships/ Chairmanships		
		Meetings attended during 2013-14	last A.G.M. (03.08.2013)	Other Directorships*	Other Committee Member- ships **	Other Committee Chairman- ships**
Shri R. C. Periwal	Non-Executive Independent	4	Yes	-	-	-
Shri R.C. Jain	Non-Executive Independent	4	Yes	-	-	-
Shri R.L. Saha	Non-Executive Independent	4	Yes	-	-	-
Shri D. B. Doda	Non- Executive Non-Independent	3	Yes	-	-	-

excludes Directorships in Private Ltd Companies, Foreign Companies, memberships of Managing Committees of various Chambers/bodies /Section 25 Companies.

<sup>\*\*</sup> only covers Memberships/Chairmanships of Audit Committee and Shareholders/Investors Grievance Committee.

# V

# **UMANG DAIRIES LIMITED**

for all Board Members and Senior Management of the Company and the same is available on the website (www.umangdairies.com). All the Board Members and Senior Management Personnel have affirmed compliance with the code. This report contains a declaration to this effect signed by Director.

3. Audit Committee: As on 31st March 2014, the "Terms of Reference" of the Committee and also the composition were in conformity with the provisions of Section 292A of the Companies Act, 1956 and Clause 49 of the Listing Agreement with the Stock Exchanges.

The 'Terms of Reference' of the Committee have since been revised by the Board of Directors at its Meeting held on 13th May 2014, in accordance with the provisions of Section 177 of the Companies Act, 2013 and the revised Clause 49 of the Listing Agreement

The Committee presently consists of three Directors, all Non – Executive Independent Directors. The Composition of the Committee is in conformity with the provisions of Companies Act, 2013 and also the revised Listing Agreement.

Four meetings of the Audit Committee were held during the year 2013-14 as detailed hereunder:

Dates of meetings	No. of members attended
4th May 2013	3
31st July 2013	3
1st November 2013	3
28th January 2014	3

The names of the Members of the Committee and their attendance at the Meetings are as follows:

atternation at the most light are as removed					
Name	Status	No. of Meetings attended			
Shri R. C. Jain	Member	4			
Shri R. L. Saha	Member	4			
Shri R. C. Periwal	Member	4			

Members of the Committee present at each meeting elect one of the Independent Directors to be the Chairman of the meeting.

The Manager regularly attends the Committee meeting and Company Secretary acts as Secretary of the Committee. All the Committee meetings were attended by the Statutory Auditor.

### 4.1 Nomination and Remuneration Committee:

The Board of Directors at its meeting held on 13th May, 2014 has constituted 'Nomination and Remuneration Committee' of Directors, pursuant to provisions of Section 178 of the Companies Act, 2013 and the revised Clause 49 of the Listing Agreement with the Stock Exchanges. The composition of the Committee is in conformity with the provisions of the Companies Act, 2013 and also the Listing Agreement.

**4.2 Remuneration Paid to the Directors:** Details of remuneration paid during the year 2013-2014:

The Non - Executive Directors were paid sitting fees of Rs. 5,000/- for each meeting of the Board and Rs. 2,500/- for each meeting of Audit Committee and Shareholders/ Investors Grievance Committee of the Directors attended by them and the company has paid Rs. 1,35,000/- towards sitting fees to them during the year 2013-2014.

Non-Executive Directors did not have any other material pecuniary relationship or transaction vis-a-vis the Company during the year.

Number of Equity Shares held by Non-Executive Directors: Shri D.B. Doda (50 Equity Shares) and Shri R.C. Jain (100 Equity Shares)

5. Stakeholders' Relationship Committee: As at 31st March 2014, the Company had a Shareholders/Investors Grievance Committee consisting of three Non-Executive Directors. The Composition of the Committee was in conformity with Clause 49 IV (G) (iii) of the Listing Agreement.

Four meetings of the said Committee were held during the year 2013-14 as detailed hereunder:

Dates of meetings	No. of members attended
4th May 2013	3
31st July 2013	3
1st November 2013	3
28th January 2014	3

The names of the Members of the Committee and their attendance at the Meetings are as follows:

Nam	е	Status	No. of Meetings attended
Shri I	R. C. Periwal	Chairman	4
Shri I	R. C. Jain	Member	4
Shri I	R. L. Saha	Member	4

The Board of Directors at its meeting held on 13th May 2014 has reconstituted the Committee as 'Stakeholders Relationship Committee' and the 'Terms of Reference' of the Committee have also been revised in accordance with the provisions of Section 178 of the Companies Act, 2013 and the revised Clause 49 of the Listing Agreement. The composition of the Committee is in conformity with the provisions of the Companies Act, 2013 and also the revised Listing Agreement.

Shri Gaurav Kumar Kanodia, Company Secretary, is the Compliance Officer.  $% \label{eq:company} % \label{eq:company}$ 

Eight investor complaints were received during the financial year ended 31st March 2014, which were promptly resolved to the satisfaction of the investor concerned. The Board has delegated the power of share transfer to the Committee of Directors and the share transfer formalities are attended



to as required. All valid requests for transfer of shares in physical form were processed in time and there were no pending transfers of shares.

## 6. General Body Meetings:

(i) Location and time for last three Annual General Meetings were:

Year Location		Date	Time
2010-2011 Gajraula Hasanpur Road, Gajraula - 244235, Distt. Amroha (U.P.).		05.09.2011	12.00 Noon
2011-2012	Same as above	27.08.2012	12.30 P.M.
2012-2013 Same as above		03.08.2013	12.30 P.M.

- (ii) No Special Resolutions were required to be put through postal ballot last year. None of the businesses proposed to be transacted in the ensuing Annual General Meeting require passing a special resolution through postal ballot.
- (iii) No Special Resolutions were passed in previous 3 Annual General Meetings.
- 7. Disclosures: Disclosures on materially significant related party transactions i.e. transactions of the Company of material nature, with its promoters, the directors or the management, their subsidiaries or relatives etc. that may have potential conflict with the interests of company at large.

  None

Suitable disclosure as required by Accounting Standard (AS-18) on Related Party Disclosures, has been made in the Annual Report.

Details of non-compliance by the Company, penalties, strictures imposed on the Company by Stock Exchange or SEBI or any Statutory Authority, on any matter related to capital market, during the last three years.

None

The Company has a risk management system and has laid down procedures to inform Board Members about risk assessment and minimization procedures. These procedures are being periodically reviewed to ensure that executive management controls risk through means of a properly defined framework.

- 8. Means of Communication: Quarterly and annual financial results are normally published in English Newspaper "Business Standard" or "Financial Express" and "Business Standard" or "Jansatta", Lucknow Edition in Hindi and are promptly furnished to the Stock Exchange for display on its website. The results are also displayed on the web-site of the company "www.umangdairies.com". 'Management Discussion & Analysis' forms part of the Annual Report.
- 9. General Shareholders' Information:
  - (i) Annual General Meeting:
    - (a) Date and Time: Monday, 22nd September 2014

At 11.30 A.M.

Venue : Gajraula Hasanpur Road,

Gajraula – 244 235 Distt. Amroha, Uttar Pradesh.

(b) As required under clause 49 IV (G), a brief resume and other particulars of the Director retiring by rotation at the aforesaid AGM and seeking re-appointment are given in the notes to the Notice convening the said Meeting.

- (ii) **Book Closure:** 11th September 2014 to 22nd September 2014 (both days inclusive)
- (iii) Dividend Payment Date: 7th October 2014 to 13th October 2014.
- (iv) Financial Calendar (Tentative):

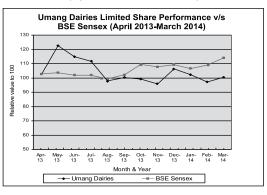
Year ending March 31
Annual General Meeting Between June and for the year ending September, 2015
March 31, 2015

- (v) Listing of Equity Shares (Including Security Code): The Equity Shares of the Company are listed on BSE Limited (Stock Code - 500231). Listing Fee for the year 2014-2015 has been paid to BSE Limited.
- (vi) Stock Market Price Data and Share Performance: Monthly high and low quotations at BSE during 2013-2014 are given in the table below:

Month	BSE Limited (Rs.)		BSE Sensex
	High	Low	Close
2013			
April	37.90	31.35	19,504.18
May	45.00	33.00	19,760.30
June	41.90	33.80	19,395.81
July	42.00	34.10	19,345.70
August	35.95	22.55	18,619.72
September	35.05	26.90	19,379.77
October	35.30	28.10	21,164.52
November	31.00	25.20	20,791.93
December	35.45	26.20	21,170.68
2014			
January	39.90	29.50	20,513.85
February	32.85	28.60	21,120.12
March	32.45	26.15	22,386.27

(Source: www.bseindia.com)

# (vii) Umang Dairies Ltd.'s Share Performance vs. BSE Sensex (April 2013 to March 2014)



(Source: www.bseindia.com)



## (viii) Share Transfer System:

The transfer / transmission of shares in physical form is normally processed and completed within a period of 10 days from the date of receipt thereof. In case of shares in electronic form, the transfers are processed by NSDL/CDSL through the respective Depository Participants.

# (ix) Distribution of shareholding (both in physical and electronic form) as on March 31, 2014:

No. of Equity	Share	holders	Shares Held	
shares held	Number	%	Number	%
1 to 1000	17,934	97.07	25,39,090	11.54
1001 to 10000	486	2.63	13,49,572	6.13
Over 10000	56	0.30	1,81,14,538	82.33
Total	18,476	100.00	2,20,03,200	100.00

## (x) Dematerialisation of shares and liquidity:

The Equity Shares of the Company are presently tradeable in compulsory demat segment. The ISIN No. for Equity Shares of the Company for both the depositories is INE864B01027. As on 31st March 2014, 93.24% of the Company's Equity Share Capital was in dematerialised form.

In respect of Shares held in electronic form, all the requests for nomination, change of address and rematerialisation etc. are to be made only to the Depository Participant with whom the Shareholders have opened their Demat Account. The Company will not be in a position to process such requests.

# (xi) Outstanding GDRs / ADRs / Warrants or any other Convertible Instrument, conversion date and likely impact on equity:

There are no outstanding GDRs/ ADRs/ Warrants or any other Convertible Instruments. As such there will be no impact on the equity.

### (xii) Plant Location:

### **Umang Dairies Limited**

Gajraula Hasanpur Road, Gajraula – 244 235, Distt. Amroha, Uttar Pradesh.

## (xiii) Address for Correspondence:

### 1. Registrar & Share Transfer Agents:

MAS Services Ltd.

T-34, IInd Floor, Okhla Industrial Area, Phase – II, New Delhi – 110 020

Ph. 011-26387281/82

E-mail: mas\_serv@yahoo.com

### 2. Company Secretary

complaints:

Umang Dairies Limited. Gulab Bhawan (Rear Block – 3rd Floor) 6A, Bahadur Shah Zafar Marg,

New Delhi – 110 002 Ph. 011- 30179776 Fax No. 011- 23739475

# E-mail: csudl@jkmail.com (xiv) Exclusive e-mail ID for redressal of investors

In compliance of Clause 47(f) of the Listing Agreement, "sharesumang@jkmail.com" is the e-mail ID exclusively for the purpose of registering complaints by investors.

### 10. Declaration:

It is hereby declared that all the members of the Board and Senior Management personnel have affirmed compliance with the "Code of Conduct for Members of the Board and Senior Management of Umang Dairies Limited" during the Financial Year ended 31st March 2014.

R.C. Periwal Director

## 11. Code for Prevention of Insider Trading:

In accordance with the Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992, as amended, the Board of Directors of the Company has adopted a Code of Conduct for Prevention of Insider Trading in the securities of the Company by its employees in terms of Schedule I to the said Regulations.

# AUDITORS' CERTIFICATE ON COMPLIANCE WITH THE CONDITIONS OF CORPORATE GOVERNANCE UNDER CLAUSE 49 OF THE LISTING AGREEMENT(S)

To

The Members of Umang Dairies Limited

We have examined the compliance of conditions of Corporate Governance by Umang Dairies Limited for the year ended 31st March 2014, as stipulated in Clause 49 of the Listing Agreement of the said Company with the Stock Exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with, in all material respect with the conditions of Corporate Governance as stipulated in the above-mentioned Listing Agreement.

We further state that such compliance is neither an assurance as to future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For LODHA & CO., Chartered Accountants Firm Registration No. 301051E N. K. Lodha Partner Membership No. 85155

Place: New Delhi Date: 13th May 2014



### INDEPENDENT AUDITORS'REPORT

### To the Members of UMANG DAIRIES LIMITED

### 1. Report on the financial statements

We have audited the accompanying financial statements of **UMANG DAIRIES LTD.**, which comprise the balance sheet as at 31st March 2014, and the statement of the profit and loss and the cash flow statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

# Management's responsibility for the financial statements

Management is responsible for the preparation of these financial statements that give a true and the fair view of the financial position, financial performance and cash flows of the company in accordance with the accounting principles generally accepted in India, including accounting standards referred to in sub section (3C) of section 211 of the Companies Act, 1956("the Act") read with the General Circular 15/2013 dated 13th September 2013 of the Ministry of Corporate Affairs in respect of section 133 of the Companies Act, 2013. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and free from material misstatement, whether due to fraud or error.

### 3. Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by Institute of Chartered Accountant of India. Those standards require that we comply with the ethical requirements and plan and perform the audit to obtain the reasonable assurance about whether the financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including assessment of risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for audit opinion.

### Opinion

In our opinion and best to our information and according to the explanations given to us, the financial statements

read together with notes thereon give the information required by Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- a. In the case of the balance sheet, of the state of the affairs of the company as at 31st March 2014,
- b. In case of the statement of the profit and loss, of the profit for the year ended on that date, and
- c. In case of the cash flow statement, of the cash flows for the year ended on that date.

## Report on other legal and the regulatory requirements:

- As required by the Companies (Auditor's Report)
  Order, 2003("the Order") issued by the Central
  Government of India in terms of sub-section (4A)
  of section 227 of the Act, we give the Annexure
  a statement on the, manners specified in the
  paragraphs 4 and 5 of the order.
- 2. As required by section 227(3) of the Act, we report
  - a. We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit:
  - In our opinion, proper books of account, as required by law, have been kept by the Company so far as appears from our examination of those books.
  - c. The Balance Sheet, Statement of Profit & Loss and Cash Flow Statement referred to in this report are in agreement with the books of account.
  - d. In our opinion, the Balance Sheet, Statement of Profit & Loss and Cash Flow Statement referred to in this report comply with the Accounting Standards referred to in sub-section (3C) of section 211 of Companies Act, 1956, read with the General Circular 15/2013 dated 13th September 2013 of the Ministry of Corporate Affairs in respect of section 133 of the Companies Act, 2013.
  - e. On the basis of the written representations received from the Directors and taken on records by the Board of Directors, we report that none of the directors of the Company is disqualified as on 31st March 2014 from being appointed as a Director of the Company in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.

For LODHA & CO.
Chartered Accountants
N. K. Lodha
Partner
(Membership No. 85155)
Firm Registration No. 301051E

Place: New Delhi Date: 13th May 2014

# V

# **UMANG DAIRIES LIMITED**

### ANNEXURE TO THE AUDITORS' REPORT

(Referred to in paragraph 1 of our Report of even date of Umang Dairies Limited for the year ended 31st March 2014)

- (a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets except in case of certain assets where the same is in the process of updation.
  - (b) As explained to us, the fixed assets have been physically verified by the Management according to a phased programme designed to cover all the items over a period of three years (except assets lying with third parties read with Note No 2.33) which in our opinion is reasonable having regard to the size of the Company and the nature of its Fixed Assets. The discrepancies noticed on such physical verification were not material.
  - (c) As per the records and information and explanations given to us, Fixed Assets disposed off during the year were not substantial.
- (a) The inventory of the company (except stocks lying with third parties and in transit), has been physically verified by the Management at reasonable intervals.
  - (b) In our opinion, the procedures of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the Company and nature of its business.
  - (c) On the basis of our examination of the records of the Company, we are of the opinion that the Company is maintaining proper records of inventory. (In respect of stock in process, records are updated on physical verification of stock on periodical basis). The discrepancies noticed on such physical verification of inventory as compared to book records were not material.
- iii. The company has neither granted nor taken any loans, secured or unsecured to and from companies, firms or other parties as covered

- in the register maintained u/s 301 of the Act. Accordingly, the provisions of clause 4(iii) (b) to (d), (f) & (g) of the order are not applicable.
- In our opinion and according to the information and explanations given to us, having regard to the explanations that some of the items purchased/ sold/services rendered are of special nature and suitable alternative sources do not exist for obtaining comparable quotations or where user departments has shown specific preference, where, as explained, rates were determined considering the quality, volume, nature of the items and market conditions prevailing at that time, there are internal control system commensurate with the size of the company and nature of its business with regard to the purchase of Inventory, fixed Assets, services and for the sale of goods/fixed assets and services where steps have been initiated to strengthen system further (read with note no 2.33). Based on the audit procedure performed and information & explanation provided by the management during the course of our audit, we have not observed and continuing failure to correct major weakness in internal control system nor been identified by the management.
- v. According to the information and explanations provided by the management and based upon audit procedures performed, there are no contracts or arrangements that need to be entered in the register required to be maintained under Section 301 of the Act. Accordingly provisions of clause 4(v)(b) of the order are not applicable.
- vi. In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits from the public within the meaning of section 58A, 58AA and rules framed there under and the directives issued by Reserve Bank of India and other relevant provision of the Act. We have been informed that no order has been passed by the Company Law Board or National Company law Tribunal or the Reserve bank of India or any Court or any other Tribunal in this regard.
- vii. In our opinion, the Company has an internal audit system commensurate with the size of the company and nature of its business.

# V

# **UMANG DAIRIES LIMITED**

- viii. We have broadly reviewed the books of accounts required to be maintained by the company pursuant to the rules made by the Central Government for the maintenance of cost records under Section 209(1)(d) of the Act in respect of the Company's product to which the said rules are made applicable and are of the opinion that, prima facie, the prescribed records have been made and maintained. We have, however, not made a detailed examination of the said records with a view to determine whether they are accurate or complete.
- ix. (a) According to the records of the Company, the Company is generally regular in depositing undisputed statutory dues including Provident Fund, Employees State Insurance, Investor Education and Protection Fund, Income Tax, Sales Tax, Wealth Tax, Service Tax, Custom duty, Excise Duty, Cess and other material Statutory dues to the extent applicable with the appropriate authorities and there are no undisputed statutory dues payable for a period of more than six months from the date they became payable as at 31st March, 2014 except Sales Tax of Rs. 2,33,677/-and Mandi tax Rs.6,23,000/-.
  - (b) According to the records and information and explanations given to us, there are no dues in respect of Income Tax, Service Tax, Custom Duty, Wealth Tax and Excise Duty that have not been deposited with the appropriate authorities on account of any dispute and the dues in respect of Sales Tax and Cess that have not been deposited with the appropriate authorities on account of dispute and the Forum where the dispute is pending are given below:

Name of Statute	Nature of the dues	Amount (Rs.inLac)	Period	Forum where dispute is pending
Sales Tax Act	Sales Tax Demand /Penalty/Interest	1.78	1994-1995/ 1998-2000	Sales Tax Tribunal
		40.65	1995-2007	Appellate Authorities
		3.00	1995-1996	High Court
UP Krishi Utpadan Mandi Samiti Adhiniyam'1964	Market Fees including Development Cess	162.89	1998-1999/ 2005-2006	Tribunal
UP Milk Act	Cess on Milk	69.25	1994-1996	High Court

- x. The Company does not have accumulated losses at the end of the financial year and has not incurred cash losses in the current financial year and in the immediately preceding financial year.
- xi. In our opinion, on the basis of audit procedures and according to the information and explanations given to us by the management, we are of opinion that the Company has not defaulted in re-payment of dues to Banks or Financial Institutions or Debenture Holders.
- xii. According to the information and explanations given to us, the Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- xiii. The Company is not a Chit Fund or a Nidhi / Mutual Benefit Fund / Society, therefore, the provision of clause 4 (xiii) of the said order are not applicable to the Company.
- xiv. According to the information and explanations given to us, the Company is not dealing in or trading in shares, securities, debentures and other investments. Accordingly, the provision of clause 4 (xiv) of the companies (Auditors Report) Order, 2003 (as amended) are not applicable to the company.
- xv. According to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from banks or financial institutions.
- xvi. In our opinion, on the basis of information and explanations given to us, the term loan was applied for the purpose for which the loan was obtained.
- xvii. On the basis of information and explanations given to us and on an overall examination of financial statements, we are of the opinion that, *prima facie*, no funds raised on short term basis have been used for long term investment.
- xviii. According to the information and explanations given to us, the Company has not made any preferential allotment of shares to any parties or



companies covered in the register maintained under Section 301 of the Act during the year.

- xix. Based on the examination of the documents and records made available and information and explanations given to us, the Company has not issued any debentures during the year and there is no outstanding debentures as at the close of the year.
- xx. The Company has not raised any money through public issue during the year. Therefore, the provisions of clause 4 (xx) of the Order, 2003 is not applicable.
- xxi. Based on the audit procedures performed and on the basis of information and explanations

provided by the management, no fraud on or by the Company has been noticed or reported during the course of our audit nor we have been informed about any such instance.

For LODHA & CO.
Chartered Accountants
Firm Registration No. - 301051E
N. K. Lodha
Partner
(Membership No. 85155)

Place: New Delhi Date: 13th May 2014



# **BALANCE SHEET** As at 31st March, 2014

(Rs. in Lac)

	Particulars	Note No.	Figures as at the end of current reporting period (31.03.2014)	Figures as at the end of previous reporting period (31.03.2013)
1.	EQUITY AND LIABILITIES		(31.03.2014)	(31.03.2013)
1.	Shareholders' funds			
'	(a) Share capital	2.1	1,459.16	1,459.16
	(b) Reserves and surplus	2.2	1,032.45	693.86
	(b) Reserves and surplus	2.2	2,491.61	2,153.02
2	Non-current liabilities		2,431.01	2,100.02
-	(a) Long-term borrowings	2.3	273.85	200.00
	(b) Deferred tax liabilities (Net)	2.0	204.63	202.34
	(c) Other Long term liabilities	2.4	1,158.73	1,153.01
	(d) Long-term provisions	2.5	95.92	77.57
			1,733.13	1,632.92
3	Current liabilities		,	·
	(a) Short-term borrowings	2.6	1,269.72	514.79
	(b) Trade payables		904.45	523.98
	(c) Other current liabilities	2.7	1,253.89	844.74
	(d) Short-term provisions	2.5	863.39	529.22
			4,291.45	2,412.73
	TOTAL		8,516.19	6,198.67
II.	ASSETS			
	Non-current assets			
1	(a) Fixed assets	2.8		
	(i) Tangible assets		2,855.74	2,326.73
	(ii) Intangible assets		2.94	3.82
	(iii) Capital work-in-progress		98.77	197.57
	(b) Long-term loans and advances	2.9	196.08	65.99
	(c) Other non current assets	2.10	1.00	1.00
	0		3,154.53	2,595.11
2	Current assets	0.44	0.004.05	0.507.54
	(a) Inventories	2.11	3,891.35	2,537.54
	(b) Trade receivables	2.12	600.80	449.67
	(c) Cash and cash equivalents	2.13	92.97	61.26
	(d) Short-term loans and advances	2.14	776.54	555.09
			5,361.66	3,603.56
	TOTAL		8,516.19	6,198.67

Significant Accounting Policies & Notes on Accounts 1&2 attached to the Balance Sheet are an integral part thereof. As per our report of even date.

for LODHA & CO. **Chartered Accountants** 

N.K. Lodha Partner (Membership No. 85155) Firm Registration No. – 301051E

New Delhi: 13th May 2014

Manager

D.B. Doda R. C. Jain

R. C. Periwal

Directors

R. L. Saha

Company Secretary



# PROFIT AND LOSS STATEMENT for the Year ended 31.03.2014

(Rs. in Lac)

Directors

Figures for the				
	Particulars	Note No.	Figures for the	Figures for
			current	the previous
			reporting	reporting
			period ending 31.03.2014	period ending 31.03.2013
<u> </u>			011001111	
I.	Revenue from operations	2.15	21,640.31	17,380.22
	Less: Excise Duty		2.13	-
	Revenue from operations (net)		21,638.18	17,380.22
II.	Other income	2.16	26.85	55.30
III.	Total Revenue		21,665.03	17,435.52
IV.	Expenses:			
	Cost of materials consumed	2.17	17,835.42	13,434.11
	Changes in inventories of finished goods,			
	work-in-progress and Stock-in-Trade	2.18	(1,228.20)	(1,049.39)
	Employee benefits expense	2.19	822.31	644.27
	Finance costs	2.20	53.74	22.81
	Depreciation and amortization expense	2.8	149.21	188.72
	Other expenses	2.21	3,167.29	2,577.72
	Total expenses		20,799.77	15,818.24
٧	Profit before tax		865.26	1,617.28
VI	Tax expense:			
	(1) Current Tax		266.96	324.21
	Less: MAT credit entitlements		-	(139.12)
	Net Current Tax		266.96	185.09
	(2) Deferred Tax		2.29	202.34
VII	Profit for the period		596.01	1,229.85
VIII	Earnings per equity share:	2.22		
	(1) Basic		2.71	5.59
	(2) Diluted		2.71	5.59

Significant Accounting Policies & Notes on Accounts 1&2 attached to the Profit and Loss Statement are an integral part thereof.

As per our report of even date.

for LODHA & CO.

**Chartered Accountants** 

N.K. Lodha Manager D.B. Doda
Partner R. C. Jain
(Membership No. 85155) R. C. Periwal

Firm Registration No. – 301051E R. L. Saha

New Delhi : 13th May 2014 Company Secretary

# V

# **UMANG DAIRIES LIMITED**

# Significant Accounting Policies and Notes to Accounts for the year ended 31st March'2014

## 1 Significant Accounting Policies

- 1.1 The financial statements have been prepared under historical cost convention on accrual basis in compliance with applicable Accounting Standards notified by the Companies (Accounting Standards) Rules, 2006 and relevant provisions of the companies Act, 1956. Accounting Policies are consistent with the Generally Accepted Accounting Principles.
- 1.2 Fixed Assets are stated at cost of acquisition/purchase.
- 1.3 Expenditure during construction/erection period is included under Capital Work-in-Progress and allocated to the respective fixed assets on completion of construction/erection.
- 1.4 Depreciation is provided on Straight Line Method at the rates and in the manner specified in Schedule XIV to the Companies Act, 1956. Continuous process plants as defined in Schedule XIV have been considered on the basis of technical evaluation.
- 1.5 Foreign Currency transactions are recorded at the rate of exchange prevailing on the date of transactions. Assets and Liabilities related to foreign currency transactions are translated at exchange rate prevailing at the end of the year. Increase / decrease arising in respect thereof are adjusted in the Profit and Loss Statement. Premium/ discount in respect of forward contracts is recognized over the life of the Contracts.
- 1.6 Inventories are valued at lower of cost and net realisable value. The cost is computed on weighted average basis. Cost for the purpose of Finished Goods and Process Stock is determined considering material, labour and related overheads.
- 1.7 Interest and other costs in connection with the borrowing of the funds to the extent related/attributed to the acquisition/construction of qualifying fixed assets are capitalised upto the date when such assets are ready for its intended use and other borrowing costs are charged to Profit & Loss Statement.
- 1.8 Revenue Expenditure on Research and Development is charged to Profit & Loss Statement and Capital Expenditure is added to cost of Fixed Assets.

## 1.9 Employee Benefits

(i) Defined Contribution Plan:

Employee benefits in the form of Provident Fund, ESI are considered as defined contribution plan and the contributions are recognized in the Profit and Loss Statement of the year when the contributions to the respective funds are due. There are no other obligations other than the contributions payable to the respective authorities.

(ii) Defined Benefit Plan:

Retirement benefits in the form of Gratuity, Leave Encashment and PF (funded) are considered as defined benefit obligations and are provided for on the basis of actuarial valuation determined using the projected unit credit method, as at the date of the balance sheet. Actuarial gains/losses are immediately recognized in the Profit and Loss Statement.

- (iii) Short-term compensated absences are provided based on past experience of leave availed.
- 1.10 An asset is treated as impaired when the carrying cost of assets exceeds its recoverable amount. An impairment loss is charged to the profit and loss Statement when an asset is identified as impaired. Reversal of impairment loss recognised in prior periods is recorded when there is an indication that the impairment losses recognised for the assets no longer exists or has decreased. Post impairment, depreciation is provided on the revised carrying value of the asset over its remaining useful life.
- 1.11 Provision in respect of present obligation arising out of past events is made in Accounts when reliable estimates can be made of the amount of the obligation. Contingent Liabilities (if material) are disclosed by way of Notes to Accounts.
- 1.12 Current Tax is the amount of Tax payable on the estimated taxable income for the current year as per the Provision of Income Tax Act, 1961. Deferred Tax Assets and liabilities are recognised for timing differences in respect of current year and prospective years. Deferred Tax Asset is recognised on the basis of reasonable/virtual certainty that sufficient future taxable income will be available against which the same can be realised.



### 2.1 SHARE CAPITAL

Particulars	As at	As at
	31 March 2014	31 March 2013
	Rs. in lac	Rs. in lac
Authorised		
3,00,00,000 (P.Y 3,00,00,000) Equity Shares of Rs. 5 each	1,500.00	1,500.00
6,00,000 (P.Y 6,00,000) Redeemable Preference shares of Rs. 100 each	600.00	600.00
	2,100.00	2,100.00
Issued,Subscribed and Paid-up		
2,20,03,200 (P.Y 2,20,03,200) Equity Shares of Rs. 5 each	1,100.16	1,100.16
3,59,000 (P.Y 3,59,000) Zero coupon Redeemable Preference shares of Rs. 100 each	359.00	359.00
Total	1,459.16	1,459.16

### Notes:-

## (i) Rights and preferences attached to Equity Shares:-

- a. The Company has only one class of Equity Shares having face value of Rs. 5/- each and each shareholder is entitled to one vote per share.
- b. In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.
- c. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting, except in case of interim dividend.

## (ii) Preference Shares :-

Pursuant to BIFR Order, 2,08,000 no. Preference Shares are redeemable on 20.10.2016 and 1,51,000 no. Preference Shares are redeemable on 30.06.2018. Each shareholder of preference shares is entitled to have a right to vote only on resolutions placed before the company which directly affect the rights attached to his/her preference shares and in proportion as paid up preference share capital bears to the total paid up capital. On liquidation the preference shares have preferential right to receive the preference share capital, but not in the distribution of surplus.

### Reconciliation of the number of shares outstanding

	31.03.2014		31.03.2013		
Particulars	No.of Equity Shares	No.of Preference Shares	No.of Equity Shares	No.of Preference Shares	
Shares outstanding at the beginning of the year	2,20,03,200	3,59,000	2,20,03,200	3,59,000	
Shares issued during the year	-	-	-	-	
Shares bought back/redeemed during the year	-	-	-	-	
Shares outstanding at the end of the year	2,20,03,200	3,59,000	2,20,03,200	3,59,000	

## Details of Equity Shareholders holding more than 5% of equity shares

	No.of Shares held		
Name of Shareholder	As at 31 March 2014	As at 31 March 2013	
Accurate finman Services Ltd.	26,25,000	26,25,000	
Bengal & Assam Company Ltd.	99,22,965	99,22,965	
Juggilal Kamlapat Udyog Ltd.	27,00,000	27,00,000	
Florence Investech Ltd.	11,94,965	11,94,965	



## Details of Preference Shareholders holding more than 5% of preference shares

	No.of Sh	No.of Shares held		
Name of Shareholder	As at 31 March 2014	As at 31 March 2013		
T.K.Ruby & Co.	40,000	40,000		
Hero Paper Stores	50,000	50,000		
Usha Fertiliser Co.Ltd.	23,000	23,000		
Vijay Narain Bhargava	45,000	45,000		
Hero Multi-Pap Pvt.Ltd.	40,000	40,000		
Samji Raishi Karia	76,000	76,000		
Hemlata Dhiraj Karia/Dhiraj D.Karia	80,000	80,000		

### 2.2 RESERVES AND SURPLUS

Particulars	As at 31 March 2014	As at 31 March 2013
	Rs. in lac	Rs. in lac
General Reserve		
Opening Balance	62.00	-
Add: Transferred from Surplus	45.00	62.00
Closing Balance Surplus/(Deficit)	107.00	62.00
Opening balance Net Profit/(Net Loss) as per the profit & Loss Statement	631.86 596.01	(342.92) 1,229.85
Amount available for appropriation Appropriations:-	1,227.87	886.93
Transferred to General Reserve	45.00	62.00
Proposed Dividend	220.03	165.02
Corporate Dividend tax	37.39	28.05
Closing Balance	925.45	631.86
	1032.45	693.86

Note: Dividend proposed @ Rs.1.00 (Rs.0.75/-P.Y.) per Equity Share

### 2.3 LONG TERM BORROWINGS

	NON CURRENT		CURRENT MATURITIES	
Particulars	As at 31 March 2014	As at 31 March 2013	As at 31 March 2014	As at 31 March 2013
	Rs. in lac	Rs. in lac	Rs. in lac	Rs. in lac
Secured Term loans -from Bank -from other parties Less: Amount disclosed under the head Current Liabilities [Note No. 2.7]	173.85 100.00	200.00	165.36 140.00 (305.36)	140.00 (140.00)
Total	273.85	200.00	-	-

Loan of Rs.200 Lac (Previous year Rs.300 lac) from a body corporate is Secured by a first pari passu charge over the moveable fixed assets of the Company both present and future and also,by a second charge on current assets of the Company both present & future.Rs.100 lac is payable on 1st Oct.2014 and balance of Rs.100 lac on 1st Oct.2015

Loan of Rs. 40 lac (Previous year Rs. 40 lac) from a body corporate is secured by a first pari passu charge over the entire

## 2.4 OTHER LONG-TERM LIABILITIES

Particulars	As at 31 March 2014	As at 31 March 2013
	Rs. in lac	Rs. in lac
Security Deposits	194.81	189.09
Others {Note no. 2.31 (i)}	963.92	963.92
Total	1,158.73	1,153.01

moveable properties of the Company is payable on demand.

Term Loan of Rs.339.21 Lac (Previous year Rs.Nil ) from Bank is Secured by a first pari passu charge over the entire moveable properties of the Company situated at Gajraula both present and future and equitable mortgage over the factory land and building in the name of the Company situated at Gajraula, is payable in equal monthly installments of Rs.13.78 lac each commencing from December, 2013.



## 2.5 PROVISIONS

	LONG	-TERM	SHORT-TERM	
Particulars	As at	As at	As at	As at
	31 March 2014	31 March 2013	31 March 2014	31 March 2013
	Rs. in lac	Rs. in lac	Rs. in lac	Rs. in lac
PROVISION FOR EMPLOYEE BENEFITS				
Gratuity (unfunded)	58.29	47.18	4.03	3.10
Leave Encashment (unfunded)	37.63	30.39	4.54	2.61
PROVISION FOR DIVIDEND				
Provision for Proposed Dividend	-	-	220.03	165.02
Provision for Dividend Tax	-	-	37.39	28.05
PROVISION FOR TAX	-	-	591.17	324.21
OTHERS				
Other Provision	-	-	6.23	6.23
Total	95.92	77.57	863.39	529.22

## 2.6 SHORT-TERM BORROWINGS

III OHOR IZRA ZORROWA		
Particulars	As at	As at
	31 March 2014	31 March 2013
	Rs. in lac	Rs. in lac
Secured		
Working Capital Borrowing from Bank *	996.94	444.43
Bill discounting from Bank*	179.33	-
Unsecured		
Security deposits	93.45	70.36
Total	1,269.72	514.79

<sup>\*</sup>Working Capital Borrowing and Bill discounting from Bank are secured by first pari passu charge over the entire moveable properties of the Company situated at Gajraula both present and future and the equitable mortgage over the factory land and building in the name of the Company situated at Gajraula.

# 2.7 OTHER CURRENT LIABILITIES

Particulars	As at	As at
	31 March 2014	31 March 2013
	Rs. in lac	Rs. in lac
(a) Current maturities of long-term debt	305.36	140.00
(b) Advance from customers (c) Statutory Dues (d) Salary & wages payable (e) Interest accrued but not due (f) Unclaimed dividends (g) Capital Creditors (h) Others Payables	595.17 31.39 54.08 3.10 6.60 76.15	504.11 14.63 43.10 - 2.84 140.06
Total	1,253,89	844.74

# 2.8 FIXED ASSETS (Rs. in Lac)

										'	rto. III Lao,
			Gross Carr	ying Amount		De	preciation	n and amortiza	ation	Net Carryii	ng Amount
	Particulars	As at April 1, 2013	Additions/ Adjustments during the period	Sales/ Adjustments during the period	As at March 31, 2014	As at April 1, 2013	For the period	Sales/ Adjustment during the period	As at March 31, 2014	As at March 31, 2014	March 31,
a.	Tangible Assets										
	Land Buildings Plant and Equipment Furniture and Fixtures Vehicles Office equipment	35.83 1,786.21 2,780.27 42.06 41.06 66.29	76.22 604.71 3.31 - 6.31	14.07 0.20	35.83 1,862.43 3,370.91 45.17 41.06 72.60	484.00 1,844.77 37.91 6.67 51.64	56.53 84.05 1.51 3.83 2.41	0.96 0.10	540.53 1,927.86 39.32 10.50 54.05	35.83 1,321.90 1,443.05 5.85 30.56 18.55	35.83 1,302.21 935.50 4.15 34.39 14.65
	Total (a)	4,751.72	690.55	14.27	5,428.00	2,424.99	148.33	1.06	2,572.26	2,855.74	2,326.73
	Previous Year	4,186.20	588.53	23.01	4,751.72	2,253.53	187.84	16.38	2,424.99	2,326.73	1,932.67
b.	Intangible Assets										
	Computer software	5.41	-	-	5.41	1.59	0.88	-	2.47	2.94	3.82
	Previous Year	5.41	-	-	5.41	0.71	0.88	-	1.59	3.82	4.70
C.	Capital Work In Progress	-	-	-	98.77	-	-	-	-	98.77	197.57



## 2.9 LONG-TERM LOANS AND ADVANCES

Particulars	As at	As at
	31 March 2014	31 March 2013
	Rs. in lac	Rs. in lac
Unsecured, considered good		
a. Capital Advances	133.43	12.60
b. Security Deposits with Govt.authorities and others	62.65	53.39
Total	196.08	65.99

## 2.10 OTHER NON-CURRENT ASSETS

Particulars	As at 31 March 2014	As at 31 March 2013
	Rs. in lac	Rs. in lac
Others Fixed Deposit (Pledged with Sales Tax Department)	1.00	1.00
Total	1.00	1.00

# **2.11 INVENTORIES** (As certified by the Management) (Lower of cost and net realisable value)

Particulars	As at 31 March 2014	As at 31 March 2013
	Rs. in lac	Rs. in lac
a. Raw Materials and components	17.24	5.92
b. Work-in-progress		
- Semi Processed Milk	85.41	32.66
c. Finished goods	3,400.66	2,225.12
d. Stores and spares	388.04	273.84
Total	3,891.35	2,537.54

## 2.12 TRADE RECEIVABLES

(Unsecured considered good, unless otherwise stated)

Particulars	As at 31 March 2014	As at 31 March 2013
	Rs. in lac	Rs. in lac
Trade receivables outstanding for a period exceeding six months from the due date of payment Considered good Considered doubtful Less: Provision for doubtful debts	8.07 3.97 (3.97)	19.22 3.97 (3.97) 19.22
Other Trade receivables Considered good	592.73	430.45
Total	600.80	449.67



## 2.13 CASH AND CASH EQUIVALENTS

Particulars	As at 31 March 2014	As at 31 March 2013
	Rs. in lac	Rs. in lac
CASH AND CASH EQUIVALENTS a. Balances with banks b. Unclaimed dividend account c. Cash on hand OTHER BANK BALANCES	73.39 6.60 3.34 83.33	49.42 - 4.84 54.26
- Deposits with original maturity of more than 3 months but less than 12 months (Held as margin money) - Deposits with original maturity of more than 12 months Less :- Amount disclosed under the head other non-current assets.  Total	9.64 1.00 (1.00) 92.97	7.00 1.00 (1.00) 61.26

**2.14 SHORT-TERM LOANS AND ADVANCES** [ unsecured considered good, unless otherwise stated]

Particulars	As at 31 March 2014	As at 31 March 2013
	Rs. in lac	Rs. in lac
Considered good Income Tax Advances payment/TDS Mat Credit Entitlement Sales Tax/Vat Recoverable Interest receivable Export Incentive receivable Others	515.88 139.12 28.40 4.92 52.50 35.72	316.49 139.12 29.56 3.96 29.97 35.99
Considered doubtful Others Less: Provision for doubtful advances	0.80 (0.80)	0.80 (0.80)
Total	776.54	555.09

## 2.15 Revenue from operations

Particulars	For the year ended 31 March 2014	For the year ended 31 March 2013
	Rs. in lac	Rs. in lac
Sale of products		
Ghee	6,195.83	5,347.12
Powder	12,757.18	9,970.06
Others	264.49	208.32
Other operating revenues		
Conversion Charges	2,309.00	1,732.15
Export Incentive	56.71	29.63
Others	57.10	92.94
Revenue from Operations(Gross)	21,640.31	17,380.22
Less: Excise duty	2.13	-
Revenue from Operations(Net)	21,638.18	17,380.22

## 2.16 OTHER INCOME

Particulars	For the year ended	For the year ended
	31 March 2014	31 March 2013
	Rs. in lac	Rs. in lac
Interest Income	7.56	40.01
Profit on sale of fixed assets (net)	1.02	6.36
Dividend Income	8.52	1.98
Foreign Exchange Fluctuation	_	6.95
Others	9.75	-
Total	26.85	55.30



# 2.17 RAW MATERIAL CONSUMED (Indigenous 100%)

Particulars	For the year ended 31 March 2014	For the year ended 31 March 2013
	Rs. in lac	
Raw Milk	16,587.48	12,378.60
Sugar	290.82	338.08
Packing Material	907.07	693.36
Others	50.05	24.07
Total	17,835.42	13,434.11

# 2.18 CHANGE IN INVENTORIES

Particulars	For the year ended 31 March 2014	For the year ended 31 March 2013
	Rs. in lac	Rs. in lac
Opening Stocks		
Work- in- progress	32.66	32.80
Finished Goods	2,225.12	1,175.59
	2,257.78	1,208.39
Closing Stocks		
Work- in- progress	85.41	32.66
Finished Goods	3,400.66	2,225.12
	3,486.07	2,257.78
Add/(Less): Excise Duty Variance on Stock	(0.09)	-
(Increase)/Decrease in Stocks	(1,228.20)	(1,049.39)

## 2.19 EMPLOYEE BENEFIT EXPENSES

Particulars	For the year ended	For the year ended
	31 March 2014	31 March 2013
	Rs. in lac	Rs. in lac
(a) Salaries/Wages & Bonus	747.75	582.51
(b) Contributions to - Provident fund & Other Fund	53.86	43.26
(c) Staff welfare and other benefits	20.70	18.50
Total	822.31	644.27

## 2.20 FINANCE COST

Particulars	For the year	For the year
	ended	ended
	31 March 2014	31 March 2013
	Rs. in lac	Rs. in lac
Interest expense	44.45	22.31
Other borrowing costs	9.29	0.50
Total	53.74	22.81

## 2.21 OTHER EXPENSES

Particulars	For the year	For the year
	ended	ended
	31 March 2014	31 March 2013
	Rs. in lac	Rs. in lac
Power & Fuel	1,645.75	1,398.82
Consumption of stores & spares(100% Indigenous)	282.30	252.85
Insurance	22.10	24.49
Rent	10.40	10.28
Freight and Forwarding charges	350.32	321.99
Rates and Taxes	30.37	28.83
Repair to Machinery	62.25	56.71
Repair to Building	1.69	5.18
Director fees	1.35	0.93
Foreign exchange fluctuation	6.96	-
Loss on sale of Investments	1.47	-
Advertisement, Bank Charges, Travelling, Consultancy, Sales Promotion etc.	752.33	477.64
Total	3,167.29	2,577.72



### 2.22 BASIC AND DILUTED EARNING PER SHARE (PURSUANT TO ACCOUNTING STANDARD-20)

Particulars	For the year ended 31 March 2014	For the year ended 31 March 2013
Surplus/(Deficit) for the year (Rs. in lac)		
-Before Extra Ordinary Items	596.01	1,229.85
-After Extra Ordinary Items	596.01	1,229.85
Weighted average number of equity share (Nos.)	2,20,03,200	2,20,03,200
Nominal value of equity shares (Rs.)	5	5
Basic Earning per share (Rs.)	2.71	5.59
Diluted Earning per share (Rs.)	2.71	5.59

- 2.23 Liability of a Term loan from a body corporate has been recognized to the extent and in terms of BIFR order.
- 2.24 Contingent liabilities in respect of claims disputed/not accepted and not provided for is Rs.304.70 Lac as certified by the management (previous year Rs.305.85 Lac). Details thereof are, Sales tax Rs.53.79 Lac (previous year Rs. 54.94 Lac), Mandi fee (U.P.) Rs.181.66 Lac (previous year 181.66 Lac), Milk Cess (U.P.) Rs.69.25 Lac (previous year Rs. 69.25 Lac). Interest impact on above, if any, will be considered as and when arise.
- 2.25 Based on information available with the Company in respect of MSME (The Micro Small & Medium Enterprises Development Act, 2006) the details are as under:
  - (i) Principal amount due and remaining unpaid as at 31.03.2014 Rs.70.55 Lac (P.Y. Rs. 57.15 Lac).
  - (ii) Interest amount due and remaining unpaid as at 31.03.2014 Rs. Nil ( P.Y. Rs. NIL).
  - (iii) Interest paid in terms of section 16 of the MSME Act during the year Rs. NIL ( P.Y.- Rs. NIL).
  - (iv) The amount of interest due and payable for the period of delay in making payment which have been paid but beyond the appointed day during the year but without adding the interest specified Rs. NIL ( P.Y. Rs. NIL ).
  - (v) Payment made beyond the appointed day during the year Rs. NIL (P.Y.- Rs. NIL ).
  - (vi) Interest accrued and unpaid as at 31.03.2014 Rs. NIL (P.Y. -Rs. NIL).
- 2.26 Research and Development expenditure amounting to Rs.1.17 Lac (previous year Rs. 2.49 Lac) has been charged to Profit and Loss statement.



### 2.27 EMPLOYEE BENEFITS:

(a) The status of the gratuity and leave encashment as per actuarial valuation on March 31, 2014 is as follows:

					(Rs. in lac)
	For the year ended For the year ended				year ended
		31st N	arch 2014	31st March 2013	
		Gratuity	Gratuity Leave		Leave
		(Non-	Encashment	(Non-	Encashment
		Funded)	(Non-Funded)	Funded)	(Non-Funded)
I	Expense recognized in the statement of profit and loss				
a)	Current service cost	9.27	10.11	7.24	7.84
b)	Interest cost	4.53	2.86	3.06	2.15
c)	Net actuarial (gain)/ loss recognized in the period	3.26	4.26	2.40	3.87
d)	Expenses recognized in the statement of profit & losses	17.05	17.22	12.70	13.86
II	Net Assets/(liability) recognized in the				
	Balance sheet as at March 31, 2014.				
a)	Present value of obligation as at the end of the period	62.32	40.60	50.28	31.80
b)	Net assets/(liability) recognized in Balance Sheet	(62.32)	(40.60)	(50.28)	(31.80)
Ш	Change in present value of obligation				
a)	Present value of obligation as at the beginning of the period				
	(01/04/2013)	50.28	31.80	38.20	26.81
b)	Interest Cost	4.53	2.86	3.06	2.15
c)	Current service cost	9.27	10.11	7.24	7.84
d)	Benefits paid	(5.02)	(8.43)	(0.62)	(8.87)
e)	Actuarial (gain)/loss on obligation	3.26	4.26	2.40	3.87
f)	Present value of obligation as at the end of				
	period (31.03.2014)	62.32	40.60	50.28	31.80
IV	Changes in the fair value of plan assets	-	-	-	-
V	The Major Category of Plan assets as a percentage				
	to total plan	N.A.	N.A.	N.A.	N.A.
VI	Actuarial Assumptions				
	Economic Assumptions:				
	Discounting Rate		9.00%	8.00%	
	Future salary Increase	7.00%		6.00%	
	Expected Rate of return on plan assets	-		-	
	Demographic Assumptions:				
	Retirement Age	60 Years		60 Years	
	Mortality Table	IALM (2006-2008)		IALM (1994-96)	
	Withdrawal Rates				
	Age	Withdrawal Rate (%)		Withdrawal Rate (%)	
	Up to 30 Years		3.00	3.00	
	From 30 to 45 Years		2.00	2.00	
	Above 45 Years	1.00		1.00	

- (b) (i) Defined Benefits Plans:
  - Amounts recognised as an expense and included in Note 2.19 item "Salaries, Wages, Bonus" included Rs.17.22 Lac (previous year Rs. 13.86 Lac) for Leave encashment.
  - (ii) Defined Contribution Plans:
    - Amounts recognised as an expense and included in Note 2.19 item Contribution to PF & other funds of profit & loss statement
- (c) The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.
- 2.28 The Company has only one business segment, i.e., Dairy Products, hence segment reporting as defined in Accounting Standard–17 is not applicable.



- 2.29 Conversion charges under Other Operating revenue represent income on account of contract manufacturing activities undertaken by the Company in terms of the agreements with Principal (Contractees) in which either party have right to release other by mutual consent.
- 2.30 The Management has carried out review of the remaining useful lives of its Fixed Assets and its value in use. As the recoverable amount as per projections exceeds the carrying amount, no impairment has been provided for in these accounts.
- 2.31 (i) Building includes Rs 959.03 Lac (Previous year Rs 959.03 Lac) Gross funded by a body corporate and to the extent Rs. 963.92 Lac (Previous Year Rs 963.92 Lac) have been included in other long term liabilities, pending for transfer under an agreement.
  - (ii) Capital work in progress includes pre-operative expenses: legal & professional fee, pending capitalization amounting to Rs.7.00 Lac (Previous year Rs. 36.54 Lac).
- 2.32 Loans and Advances include advances to employees of Rs. 2.13 Lac (previous year Rs. 5.67 Lac) in the ordinary course of business and as per service rules of the Company. Maximum amount outstanding during the year Rs. 8.28 Lac (previous year Rs. 7.43 Lac).
- 2.33 Balances of certain Trade Receivables, Cans & Milk Analyzers (fixed assets) lying with the third parties are in the process of confirmation/reconciliation.
- 2.34 As per Accounting Standard 18 "Related Party Disclosure" there is no related party identified during the year. Hence, there is no related party transaction during the year which needs to be disclosed.
- 2.35 Estimated amount of contracts remaining to be executed on capital account (net of advance) Rs.16.58 Lac (previous year Rs. 31.74 Lac).
- 2.36 Prior period expenses included in respective heads of accounts are Rates & Taxes exp. Rs.1.29 Lac (Previous year Rs. 0.67 Lac).
- 2.37 Expenditure/Earnings in Foreign Currency 2013-14 2012-13
  (a) Earnings in Foreign Currency :F.O.B. Value of exports (Rs. in Lac) 1012.27 595.30
- 2.38 Pursuant to the Accounting Standard for 'Taxes on Income' (AS 22), deferred tax liability/assets are as under:

	31st March, 2014 Amount	31st March, 2013 Amount
	(Rs. In Lac)	(Rs. In Lac)
Deferred Tax Liabilities		
Related to Fixed Assets	246.35	225.94
Deferred Tax Assets		
Disallowances under the Income Tax	Act,1961 <b>41.72</b>	23.60
Deferred Tax liability(Net)	204.63	202.34

- 2.39 In respect of certain disallowances and additions made by the Income Tax Authorities, appeals are pending before the Appellate Authorities and adjustment, if any, will be made after the same are finally settled.
- 2.40 Amount paid to Auditors (Including Service Tax) :-

Particulars	For the year	For the year	
ended		ended	
	31 March 2014	31 March 2013	
	Rs. in lac	Rs. in lac	
a. Audit Fees	2.25	2.25	
b. Tax Audit Fees	0.34	0.34	
c. For Other Services	0.74	0.86	
d. For Reimbursement of Expenses	0.16	0.16	
Total	3.49	3.61	

Directors

2.41 Previous year figures have been regrouped/rearranged/recasted wherever considered necessary.

As per our report of even date.

for LODHA & CO. Chartered Accountants

N.K. Lodha Manager D.B. Doda
Partner R. C. Jain
(Membership No. 85155) R. C. Periwal
Firm Registration No. – 301051E R. L. Saha

New Delhi: 13th May 2014 Company Secretary



## **CASH FLOW STATEMENT**

# FOR THE YEAR ENDED 31st March, 2014

(Rs. in lac)

		2013-14	2012-13
A. Cash Flo	w from Operating Activities		
Net Profit	(+)/Loss(-) before taxation and extraordinary items	865.26	1,617.28
Adjustme	nts for :		
Depreciat	ion	149.21	188.72
Interest in	come	(7.56)	(40.01)
Dividend	received	(8.52)	(1.98)
Excess P	rovision of earlier years no longer required (net)	0.13	32.26
Balances	Written back (Net)	9.75	-
Interest &	Finance Charges	53.74	22.81
(Profit)/los	ss on sale of Fixed Assets (net)	(1.02)	(6.36)
Operating	Profit before working capital changes	1060.99	1,812.72
(Increase	/ Decrease in Inventories	(1,353.81)	(1,105.02)
(Increase	/ Decrease in Trade and other Receivables	(181.49)	(215.57)
Increase/	(Decrease) in Trade and Other Payables	654.71	234.13
	perated from Operations	180.40	726.26
Direct Tax	•	(199.39)	(262.91)
	from operating activities	(18.99)	463.35
	w from Investing Activities	(	
	of Fixed Assets including CWIP	(591.75)	(760.88)
Capital Ad	<u> </u>	(120.84)	1.33
Proceeds	from sale of Fixed Assets	14.23	12.99
Dividend	received	8.52	1.98
Interest R	eceived	6.60	47.10
Net Cash	from Investing activities	(683.24)	(697.48)
Cash Flo	w from Financing Activities		
Dividend	Paid (Including Dividend Tax)	(186.47)	-
Repayme	nt of Borrowings	(155.12)	(571.59)
Short tern	n borrowings	731.84	444.43
Long term	borrowings	394.33	-
Interest pa	aid	(50.64)	(17.76)
Net Cash	used in financing activities	733.94	(144.92)
Net Increa	ase/(Decrease) in cash and cash equivalents (A+B+C)	31.71	(379.05)
Cash and	Cash equivalents being Cash and Bank balances	61.26	440.31
as at the l	peginning of the year		
Cash and	Cash equivalents being Cash and Bank balances as	92.97	61.26
at the end	of the year		

Note:

Previous year's figures have been regrouped / rearranged / recasted wherever necessary.

for LODHA & CO. Chartered Accountants

N.K. Lodha Partner (Membership No. 85155) Firm Registration No. – 301051E

New Delhi: 13th May 2014

Manager

D.B. Doda R. C. Jain

R. C. Periwal

Directors

R. L. Saha

**Company Secretary** 





**DRYING PLANT** 





LIQUID MILK PACKING PLANT

IF UNDELIVERED PLEASE RETURN TO : **UMANG DAIRIES LIMITED** GULAB BHAWAN, 3RD FLOOR, 6A, BAHADUR SHAH ZAFAR MARG NEW DELHI - 110 002



Registered Office : Gajraula- Hasanpur Road, Gajraula – 244 235, Dist. Amroha (U.P.) Admn. Office : Gulab Bhawan, 3rd Floor, 6A, Bahadur Shah Zafar Marg, New Delhi -110 002

**CIN**: L15111UP1992PLC014942, Phone: 011-30179776, Fax: 011-23739475 **Email**: sharesumang@jkmail.com, **Website**: www.umangdairies.com

# NOTICE

NOTICE is hereby given that the **21st Annual General Meeting** of the Members of **UMANG DAIRIES LIMITED** will be held at the **Registered Office** of the Company at Gajraula Hasanpur Road, Gajraula – 244 235, Dist. Amroha, Uttar Pradesh, on **Monday**, the **22nd September 2014** at **11.30 A.M.** to transact the following business:

- 1. To receive, consider and adopt the audited financial statements of the Company for the financial year ended 31st March 2014 and the Reports of the Directors and Auditors thereon.
- 2. To declare dividend.
- 3. To appoint a Director in place of Shri D. B. Doda (DIN: 00165518), who retires by rotation and being eligible, offers himself for re-appointment.
- 4. To appoint Auditors and to fix their remuneration and in connection therewith to pass, with or without modification(s), the following as Ordinary Resolution:

"RESOLVED that pursuant to the provisions of Section 139 of the Companies Act, 2013 and Companies (Audit and Auditors) Rules, 2014, M/s Lodha & Co., Chartered Accountants, New Delhi, (Registration No. 301051E) be and are hereby appointed as Auditors of the Company for a term of three consecutive years, from the conclusion of the 21st Annual General Meeting (AGM) till the conclusion of its 24th AGM (subject to ratification of the appointment by the members at every AGM held after this AGM) on a remuneration of Rs. 2,00,000/- p.a. (Rupees Two Lacs only) for the first year, excluding Service Tax as applicable and reimbursement of travelling and other out-of-pocket expenses actually incurred by the said Auditors in connection with the audit.

RESOLVED further that the Board of Directors of the Company be and is hereby authorised to fix remuneration of the said Auditors for the subsequent two years thereafter, based on the recommendations of the Audit Committee of Directors of the Company in consultation with the said Auditors and to do all acts, deeds and things as may be deemed necessary or expedient in connection therewith and incidental thereto."

### As Special Business

- 5. To consider and if thought fit to pass, with or without modification(s), the following as an Ordinary Resolution:
  - "RESOLVED that pursuant to the provisions of Sections 149, 150, 152 and any other applicable provisions of the Companies Act, 2013 and the rules made thereunder (including any statutory modification(s) or re-enactment thereof for the time being in force) read with Schedule IV to the Companies Act, 2013, Shri R. L. Saha, Director of the Company (DIN: 01776784), whose period of office is liable to determination by retirement of directors by rotation, be and is hereby appointed as an Independent Director of the Company to hold office for a term of one year from the date of his appointment at this Annual General Meeting, upto the conclusion of 22nd Annual General Meeting of the Company in the year 2015."
- 6. To consider and if thought fit to pass, with or without modification(s), the following as an **Ordinary Resolution**:
  - "RESOLVED that pursuant to the provisions of Sections 149, 150, 152 and any other applicable provisions of the Companies Act, 2013 and the rules made thereunder (including any statutory modification(s) or re-enactment thereof for the time being in force) read with Schedule IV to the Companies Act, 2013, Shri R. C. Jain, Director of the Company (DIN: 00165590), whose period of office is liable to determination by retirement of directors by rotation, be and is hereby appointed as an Independent Director of the Company to hold office for a term of two consecutive years from the date of his appointment at this Annual General Meeting, upto the conclusion of 23rd Annual General Meeting of the Company in the year 2016."
- 7. To consider and if thought fit to pass, with or without modification(s), the following as an **Ordinary Resolution**:
  - "RESOLVED that pursuant to the provisions of Sections 149, 150, 152 and any other applicable provisions of the Companies Act, 2013 and the rules made thereunder (including any statutory modification(s) or re-enactment thereof for the time being in force) read with Schedule IV to the Companies Act, 2013, Shri R. C. Periwal, Director of the Company (DIN: 00168904), whose period of office is liable to determination by retirement of directors by rotation, be and is hereby appointed as an Independent Director of the Company to hold office for a term of five consecutive years from the date of his appointment at this Annual General Meeting, upto the conclusion of 26th Annual General Meeting of the Company in the year 2019."
- 8. To consider and if thought fit to pass, with or without modification(s), the following as a Special Resolution:
  - "RESOLVED that pursuant to the provisions of Sections 197,198, 203 and Schedule V of the Companies Act, 2013 and the rules made thereunder or any Statutory Modification(s) or re-enactment thereof, Shri N. C. Baheti, Chief Executive (Works) be and is hereby appointed as Key Managerial Personnel i.e. as "Manager", for a period of five years with effect from 13th May 2014 on the following terms of remuneration as approved/recommended by the Nomination and Remuneration Committee of Directors subject to requisite approvals under the said Act.
  - A. Salary Rs. 82,500/- per month with such increments as may be decided by the Board/Nomination and Remuneration Committee of the Directors of the Company from time to time.

- B. Perquisites, allowances and benefits: Perquisites comprising provision of residential accommodation or house rent allowance in lieu thereof together with furnishings, reimbursement of medical expenses incurred including hospitalization and surgical charges for self and family and travel relating thereto and leave travel for self and family, premium on personal accident insurance, car(s) with driver, telephone etc., and other perquisites, allowances and benefits as per the schemes, policies and the rules of the Company as applicable from time to time subject to any change as may be decided by the Board/ Nomination and Remuneration Committee of the Directors of the Company. The perquisites shall be evaluated as per the actual cost or Income tax Rules, as applicable.
- C. Contribution to Provident Fund or Annuity Fund as per rules of the Company.
- D. Gratuity as per rules of the Company.
- E. Encashment of unavailed leave as per rules of the Company.
- F. In the event of inadequacy or absence of profits under Section 198 of the Companies Act, 2013 in any financial year or years, the Manager of the Company shall be entitled to such remuneration as he may be then drawing, as specified in paras A and B above, as minimum remuneration and be also entitled to perquisites mentioned in paras C, D and E above."
- 9. To consider and if thought fit to pass, with or without modification(s), the following as a Special Resolution:

"RESOLVED that in supersession of the resolution passed by the Company with respect to the borrowing powers of the Board of Directors at the Extra-ordinary General Meeting held on 12th February 1997, consent of the Company be and is hereby accorded pursuant to Section 180(1)(c) and other applicable provisions, if any, of the Companies Act, 2013 (hereinafter referred to as the "Act"), or any statutory modifications or re-enactment thereof, to the Board of Directors of the Company including a Committee thereof (hereinafter referred to as "the Board") for borrowing moneys (apart from temporary loans from time to time obtained from the Company's Bankers in the ordinary course of business) in excess of the aggregate of paid up share capital of the Company and its free reserves, that is to say, reserves not set apart for any specific purpose, as the Board may, from time to time, deem necessary and/or expedient for the purpose of the Company, provided that the sum or sums so borrowed and remaining outstanding at any one time on account of principal shall not exceed in the aggregate Rs. 50 crore (Rupees Fifty crore only)."

10. To consider and if thought fit to pass, with or without modification(s), the following as a **Special Resolution**:

"RESOLVED that in supersession of the resolution passed by the Company with respect to mortgaging and/or charging by the Board of Directors at the Extra-ordinary General Meeting held on 12th February 1997, consent of the Company be and is hereby accorded in terms of Section 180(1)(a) and other applicable provisions, if any, of the Companies Act, 2013 (hereinafter referred to as the "Act"), or any statutory modifications or re-enactment thereof, to the Board of Directors of the Company including a Committee thereof (hereinafter referred to as "the Board") to mortgage and/or charge (by way of first, second or other subservient charge as may be agreed to between the Company and the lenders and/or Debenture Trustees), all the immovable and movable properties, present and future, pertaining to any one or more of the Company's Units and any other undertaking of the Company wheresoever situate and the whole or substantially the whole of any one or more of the said undertakings of the Company, to or in favour of any Financial Institutions, Banks and other lending Institutions or Funds, Trustees for Debentures, to secure their respective Rupee and Foreign Currency Loans or other Financial assistance lent, granted and advances or agreed to be lent, granted and advanced to the Company or the Debentures, Bonds or other financial instruments issued and allotted or as may be issued by the Company and subscribed to or agreed to be subscribed to by such Institutions/Banks/Funds, or any other persons, of such amount or amounts not exceeding Rs. 50 crore in the aggregate on account of principal, together with interest thereon at the respective agreed rates, compound interest, additional interest, liquidated damages, commitment charges, premia on prepayment, remuneration of the Trustees, costs, charges and other moneys payable by the Company to the respective Financial Institutions, Banks and other lending institutions and Debenture holders and/or Trustees under the Loan/Subscription Agreement(s) entered into/to be entered into by the Company in respect of the said Term Loans, Debentures or other financial instruments or assistance.

RESOLVED further that the Board be and is hereby authorized to finalise the terms and conditions with the Financial Institutions, Banks and other lending Institutions or Debenture Trustees and the documents for creating mortgage(s) and/or charge(s) as aforesaid and to do all acts, deeds and things in connection therewith and incidental thereto."

11. To consider and if thought fit to pass, with or without modification(s), the following as an **Ordinary Resolution**:

"RESOLVED that consent of the Company be and is hereby accorded pursuant to Section 181 and other applicable provisions, if any, of the Companies Act, 2013 or any statutory modification or re-enactment thereof, to the Board of Directors of the Company including a Committee thereof (hereinafter referred to as "the Board") to contribute in any financial year to bona fide charitable and other funds, sums upto Rupees One crore, in any financial year, notwithstanding that it is in excess of 5% of average net profits for the three immediately preceding financial years of the Company."

REGISTERED OFFICE: Gajraula Hasanpur Road Gajraula - 244235 Dist. Amroha, (U.P.)

Date: 8th August, 2014

By order of the Board

Gaurav Kumar Kanodia Company Secretary

#### **NOTES**

A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND ON A
POLL TO VOTE INSTEAD OF HIMSELF. SUCH PROXY NEED NOT BE A MEMBER OF THE COMPANY. PROXIES IN ORDER TO
BE EFFECTIVE MUST BE RECEIVED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN 48 HOURS BEFORE
THE MEETING.

A PERSON CAN ACT AS PROXY ON BEHALF OF MEMBERS NOT EXCEEDING FIFTY (50) AND HOLDING IN THE AGGREGATE NOT MORE THAN TEN PERCENT OF THE TOTAL SHARE CAPITAL OF THE COMPANY. A MEMBER HOLDING MORE THAN TEN PERCENT OF THE TOTAL SHARE CAPITAL OF THE COMPANY MAY APPOINT A SINGLE PERSON AS PROXY AND SUCH PERSON SHALL NOT ACT AS A PROXY FOR ANY OTHER PERSON OR SHAREHOLDER.

- 2. Statement pursuant to Section 102(1) of the Companies Act, 2013 is annexed.
- 3. Relevant documents referred to in the accompanying Notice and the Statement are open for inspection by the members at the Registered Office of the Company on all working days during business hours up to the date of the Meeting.
- 4. The Register of Members and Share Transfer Books of the Company will remain closed from 11th September 2014 to 22nd September 2014 (both days inclusive).
- 5. The Dividend of Rs. 1/- (one) per Equity Share of Rs. 5/- each (20%) as recommended by the Board of Directors, if declared at the Annual General Meeting, will be paid to the Members whose names are borne on the Company's Register of Members on 22nd September 2014 or to their mandatees. In respect of shares held in dematerialised form, the dividend will be paid on the basis of details of beneficial ownership to be received from the Depositories for this purpose.
- 6. In furtherance of the Go Green Initiative of the Government, electronic copy of the Annual Report for 2013-14 is being sent to all the members whose email IDs are registered with the Company/Depository Participants. Physical copy of the Annual Report for 2013-14 may be sent on request by any Member.
- Electronic copy of the Notice of the 21st Annual General Meeting of the Company inter alia indicating the process and manner of
  e-voting along with Admission Slip and Proxy Form is being sent to all the members whose email IDs are registered with the
  Company/Depository Participants.
- 8. Members who have not registered their e-mail addresses so far are requested to register their e-mail address for receiving all communication including Annual Report, Notices, Circulars, etc. from the Company electronically.
- 9. Appointment of Directors

Brief resumes of the Directors proposed to be re-appointed (item Nos. 3) are given hereunder:

Name & DIN	Shri D. B. Doda (DIN: 00165518)
Age	69 Years
Qualification	Science Graduate
Expertise in Specific Functional Areas	Dairy Technology
Date of Appointment on the Board	25th July 2004
Name(s) of other Companies in which Directorship(s) held (as per Section 165 of the Companies Act, 2013)	-
Name (s) of Companies in which Committee Membership(s)/ Chairmanship(s) held (as per Clause 49 of the Listing Agreement)	-

#### 10. Voting through electronic means

In compliance with the provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014 and Clause 35B of the Listing Agreement with the Stock Exchange, the Company is pleased to provide members, facility to exercise their right to vote at the 21st Annual General Meeting by electronic means and the business may be transacted through e-voting services provided by Central Depository Services (India) Limited (CDSL). E-voting is optional.

## The instructions for members for voting electronically are as under:-

- (i) Log on to the e-voting website www.evotingindia.com during 15th September 2014 (10.00 a.m.) to 17th September 2014 (5.30 p.m.).
- (ii) Click on "Shareholders" tab.
- (iii) Shareholders maintaining their holding in Demat form should enter their user ID (For CDSL 16 digit beneficiary ID, For NSDL 8 character DPID followed by 8 digit Client ID). Members holding shares in Physical Form should enter Folio Number registered with the Company then enter the Characters as displayed and Click on Login.
- (iv) If you are holding shares in Demat form and had logged on to www.evotingindia.com and voted earlier for any Company, then your existing password is to be used.
- (v) If you are a first time user, follow the steps given below:

For Members holding shares in Demat Form and Physical Form				
	Enter your 10 digit alpha-numeric PAN issued by Income Tax Department			
PAN	<ul> <li>Physical Shareholders who have not updated their PAN with the Company are requested to use the first two letters of their name in Capital Letter followed by 8 digits folio no in the PAN field. In case the folio number is less than 8 digits enter the applicable number of 0's after the folio number. Eg. If your name is Ramesh Kumar with folio number 1234 then enter RA12340000 in the PAN field.</li> </ul>			
	<ul> <li>Demat Shareholders who have not updated their PAN with their Depository Participant are requested to use the first two letters of their name in Capital Letter followed by 8 digit CDSL/ NSDL client id. For example: in case of name is Rahul Mishra and Demat A/c No. is 12058700 00001234 then default value of PAN is RA00001234.</li> </ul>			
Date of Birth or Dividend Bank Details or Number of Shares	<ul> <li>Please enter the Date of Birth or Dividend Bank Details in order to login. If the details are not recorded with the depository or Company please enter the number of shares held by you as on 14th August 2014 in the Dividend Bank details field.</li> </ul>			

- (vi) After entering these details appropriately, click on "SUBMIT" tab.
- (vii) Members holding shares in physical form will then reach directly the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other Company on which they are eligible to vote, provided that Company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- (viii) For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- (ix) Click on the Umang Dairies Limited. On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (x) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- (xi) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (xii) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- (xiii) You can also take printout of the voting done by you by clicking on "Click here to print" option on the Voting page.
- (xiv) If Demat account holder has forgotten the password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
  - Institutional shareholders (i.e. other than Individuals, HUF, NRI etc.) are required to log on to https://www.evotingindia.com and register themselves as Corporates.
  - They should submit a scanned copy of the Registration Form bearing the stamp and sign of the entity to helpdesk.evoting@cdslindia.com.
  - After receiving the login details they have to create a user who would be able to link the account(s) which they wish to vote on.
  - The list of accounts should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
  - They should upload a scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of
    the Custodian, if any, in PDF format in the system for the scrutinizer to verify the same.
- (xv) In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at www.evotingindia.com under help section or write an email to helpdesk.evoting@cdslindia.com.
- (xvi) The e-voting period commences on 15th September 2014 (10.00 a.m.) and ends on 17th September 2014 (5.30 p.m.). During this period shareholders of the Company, holding shares either in physical form or in dematerialise form, as on the cut off date: 14th August 2014, may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter. Once the vote on a Resolution is cast by the shareholder, the shareholder shall not be allowed to change it subsequently.
- (xvii) The voting rights of shareholders shall be in proportion to their shares of the paid up equity share capital of the Company as on the cut off date of 14th August 2014.
- (xviii) Mr. Namo Narain Agarwal, Practising Company Secretary (Membership No. FCS-234) has been appointed as the Scrutinizer to scrutinize the e-voting process in a fair and transparent manner.
- (xix) The Scrutinizer shall within a period not exceeding three working days from the conclusion of the e-voting period unblock the votes in the presence of at least two witness not in the employment of the Company and make a Scrutinizer Report of the votes cast in favour or against, if any, forthwith to the Chairman of the Company.
- (xx) The Results shall be declared after the AGM of the Company. The results declared along with the Scrutinizer's Report shall be placed on the Company's website www.umangdairies.com and on the website of CDSL within two days of passing of the resolutions at the AGM of the Company.

### STATEMENT UNDER SECTION 102 (1) OF THE COMPANIES ACT, 2013

#### Item No. 5

Shri R. L. Saha was appointed by the Shareholders as Director liable to retire by rotation at the Annual General Meeting (AGM) of Company

held on 19th September 2008. The Board of Directors of the Company has recommended appointment of Shri R. L. Saha as an Independent Director for a term of one year from this AGM in terms of Section 149 of the Companies Act, 2013 (the Act), as mentioned in the Resolution.

Shri R.L. Saha, Bachelor of Law & Chartered Accountant, has varied experience as a Senior Management Executive/ Director in various Public Sector Undertakings. He is past president of the Institute of Internal Auditors, USA, Delhi Chapter. Presently he is a Senior Partner of M/s R.L. Saha & Co., Chartered Accountants and also a member of Arbitration Council of India.

Shri R. L. Saha does not hold any Directorship in Board and Membership of Committees of the Board in any other Companies. He does not hold any shares in the Company.

Shri R. L. Saha has given requisite declaration that he meets the criteria of Independence as prescribed both under sub-section (6) of Section 149 of the Act and Clause 49 of the Listing Agreement and has given his consent to act as Independent Director of the Company. Shri Saha is also not disqualified from being appointed as Director in terms of Section 164 of the Act.

In the opinion of the Board, Shri R. L. Saha fulfils the conditions specified in the Act in respect of his appointment as an Independent Director of the Company and is independent of the management. Copy of the draft letter of appointment of Shri Saha as an Independent Director setting out the terms and conditions would be available for inspection by the Members at the Registered Office of the Company during normal business hours on any working day.

Except Shri R. L. Saha, being the appointee, none of the Directors, Key Managerial Personnel of the Company, and/or their relatives may be deemed to be concerned or interested in the proposed resolution. This Statement may also be regarded as a disclosure under Clause 49 of the Listing Agreement with the Stock Exchange.

#### Item No. 6

Shri R. C. Jain was appointed by the Shareholders as Director liable to retire by rotation at the Annual General Meeting (AGM) of Company held on 29th September 2001. The Board of Directors of the Company has recommended appointment of Shri R. C. Jain as an Independent Director for a term of two consecutive years from this AGM in terms of Section 149 of the Companies Act, 2013 (the Act), as mentioned in the Resolution.

Shri R.C. Jain is B.Com and L.L.B. and has about 47 years of rich experience in different capacities in the field of Finance and Accounts.

Shri R. C. Jain is on the Board of various Private Limited Companies and does not hold any Membership of Committees of the Board in any other Companies. Shri Jain holds by himself 100 shares in the Company.

Shri R. C. Jain has given requisite declaration that he meets the criteria of Independence as prescribed both under sub-section (6) of Section 149 of the Act and Clause 49 of the Listing Agreement and has given his consent to act as Independent Director of the Company. Shri Jain is also not disqualified from being appointed as Director in terms of Section 164 of the Act.

In the opinion of the Board, Shri R. C. Jain fulfils the conditions specified in the Act in respect of his appointment as an Independent Director of the Company and is independent of the management. Copy of the draft letter of appointment of Shri Jain as an Independent Director setting out the terms and conditions would be available for inspection by the Members at the Registered Office of the Company during normal business hours on any working day.

Except Shri R. C. Jain, being the appointee, none of the Directors, Key Managerial Personnel of the Company, and/or their relatives may be deemed to be concerned or interested in the proposed resolution. This Statement may also be regarded as a disclosure under Clause 49 of the Listing Agreement with the Stock Exchange.

### Item No. 7

Shri R. C. Periwal was appointed by the Shareholders as Director liable to retire by rotation at the Annual General Meeting (AGM) of Company held on 29th September 2001. The Board of Directors of the Company has recommended appointment of Shri R. C. Periwal as an Independent Director for a term of 5 consecutive years from this AGM in terms of Section 149 of the Companies Act, 2013 (the Act), as mentioned in the Resolution.

Shri R. C. Periwal is a Post Graduate in Commerce and has multi-company experience of over 49 years in administration with specialization in consumer marketing. Shri Periwal does not hold any Directorship in Board and Membership of Committees of the Board in any other Companies. He does not hold any shares in the Company.

Shri R. C. Periwal has given requisite declaration that he meets the criteria of Independence as prescribed both under sub-section (6) of Section 149 of the Act and Clause 49 of the Listing Agreement and has given his consent to act as Independent Director of the Company. Shri Periwal is also not disqualified from being appointed as Director in terms of Section 164 of the Act.

In the opinion of the Board, Shri R. C. Periwal fulfils the conditions specified in the Act in respect of his appointment as an Independent Director of the Company and is independent of the management. Copy of the draft letter of appointment of Shri Periwal as an Independent Director setting out the terms and conditions would be available for inspection by the Members at the Registered Office of the Company during normal business hours on any working day.

Except Shri R. C. Periwal, being the appointee, none of the Directors, Key Managerial Personnel of the Company, and/or their relatives may be deemed to be concerned or interested in the proposed resolution. This Statement may also be regarded as a disclosure under Clause 49 of the Listing Agreement with the Stock Exchange.

### Item No. 8

The Board of Directors of the Company at its meeting held on 13th May 2014, has appointed Shri N. C. Baheti as Key Managerial Personnel of the Company with the designation "Manager", for a period of five years with effect from 13th May 2014 on the terms of remuneration determined by the Nomination and Remuneration Committee of Directors as set out herein subject to requisite approvals.

Information pursuant to Section II of Part II of the Schedule V to the Companies Act, 2013:

## I. General Information:

1. Nature of Industry: Dairy Industry

- 2. Date or expected date of commencement of commercial production: Not Applicable.
- 3. In case of new Companies, expected date of commencement of activities as per project approved by financial institutions appearing in the prospectus: Not Applicable.
- 4. Financial Performance based on given indicators:

(Rs. in Lacs)

Particulars	2013-14	2012-13	2011-12
Total Revenue and Other Income	21665.03	17435.52	15041.83
Operating Profit (Before Interest, Depreciation and Tax)	1068.21	1828.81	1574.20
Profit Before Tax	865.26	1617.28	1383.02
Profit After Tax	596.01	1229.85	1383.02

- 5. Export performance and net foreign exchange collaborations: The Earning in Foreign Exchange by Exports for the year ended 31st March 2014 was Rs. 1012.27 Lacs.
- 6. Foreign investments or collaborators, if any: Not Applicable

### II. Information about the Appointee

- 1. Shri N. C. Baheti, aged 58 years, having qualification of B.Com, AICWA and CS Inter. He has rich and varied experience of more than 38 years out of which 31 years is in Dairy Industry.
- 2. Past Remuneration:
  - A. Salary Rs. 82,500/- per month.
  - B. Perquisites, allowances and benefits: Perquisites comprising provision of residential accommodation or house rent allowance in lieu thereof together with furnishings, reimbursement of medical expenses incurred including hospitalization and surgical charges for self and family and travel relating thereto and leave travel for self and family, premium on personal accident insurance, car(s) with driver, telephone etc., and other perquisites, allowances and benefits as per the schemes, policies and the rules of the Company as applicable from time to time. The perquisites shall be evaluated as per the actual cost or Income tax Rules, as applicable.
  - C. Contribution to Provident Fund or Annuity Fund as per rules of the Company.
  - D. Gratuity as per rules of the Company.
  - E. Encashment of unavailed leave as per rules of the Company.
- 3. Recognition or Awards:
  - (i) Chairman's People Management Award for highest betterment in People management related issues amongst all JK Group Companies 2nd year in succession.
  - (ii) Awards received from Mother Dairy:-
    - (a) Process Innovation Leader National Level
    - (b) Best PGI Award North Region PPM
    - (c) First Runner up National Level Champion PPM
- 4. Job Profile and his suitability: Shri N. C. Baheti as Manager of the Company is vested with substantial powers of the management subject to superintendence, control and directions of the Board of Directors of the Company.
- 5. Remuneration proposed: The Nomination and Remuneration Committee and the Board of Directors of the Company at their respective meetings held on 13th May 2014 have approved the following terms of remuneration of Shri N. C. Baheti for a tenure of 5 years w.e.f. 13th May 2014, as under:
  - A. Salary Rs. 82,500/- per month with such increments as may be decided by the Board/Nomination and Remuneration Committee of the Directors of the Company from time to time.
  - B. Perquisites, allowances and benefits: Perquisites comprising provision of residential accommodation or house rent allowance in lieu thereof together with furnishings, reimbursement of medical expenses incurred including hospitalization and surgical charges for self and family and travel relating thereto and leave travel for self and family, premium on personal accident insurance, car(s) with driver, telephone etc., and other perquisites, allowances and benefits as per the schemes, policies and the rules of the Company as applicable from time to time subject to any change as may be decided by the Board/ Nomination and Remuneration Committee of the Directors of the Company. The perquisites shall be evaluated as per the actual cost or Income tax Rules, as applicable.
  - C. Contribution to Provident Fund or Annuity Fund as per rules of the Company.
  - D. Gratuity as per rules of the Company.
  - E. Encashment of unavailed leave as per rules of the Company.
  - F. In the event of inadequacy or absence of profits under Section 198 of the Companies Act, 2013 in any financial year or years, the Manager of the Company shall be entitled to such remuneration as he may be then drawing, as specified in paras A and B above, as minimum remuneration and be also entitled to perquisites mentioned in paras C, D and E above.

- 6. Comparative Remuneration Profile with respect to industry, size of the Company, profile of the position and person: The proposed Remuneration of Shri N. C. Baheti based on his qualification, experience, responsibilities, past experience and past remuneration etc. is comparative with the remuneration being paid to the Manager of the same size companies in the industry.
- 7. Pecuniary relationship directly or indirectly with the Company or relationship with the managerial personnel, if any: Besides the remuneration proposed herein, Shri N. C. Baheti does not have any material pecuniary relationship with the Company.

### III. Other information

- (i) Reasons of loss or inadequate profits: At present, the Company has adequate profits. However, the appointment is for a term of five years commencing 13th May 2014 and the future trend in profitability will largely depend on business environment in the domestic markets, cost of inputs and general state of economy as a whole.
- (ii) Steps taken or proposed to be take for improvement and expected increase in productivity and profits in measurable terms: Company's R&D Department, constantly works on several new products to expand its product portfolio. Progress on some of the products has made significant headway.

The Company has undertaken several initiatives like improvement of efficiency parameters, cost reduction and building a formidable branding position, which is likely to hold the Company in good stead for coming many years.

The resolution is accordingly recommended as Special Resolution for approval of the Shareholders of the Company. Shri N. C. Baheti is interested in the resolution as Manager of the Company. None of the Directors, Key Managerial Personnel of the Company, and/or their relatives may be deemed to be concerned or interested in the proposed resolution.

#### Item No. 9

The Members of the Company at their Extra-ordinary General Meeting held on 12th February 1997 had authorised the Board of Directors of the Company, by an Ordinary Resolution passed under Section 293(1)(d) of the Companies Act, 1956, to borrow moneys in excess of the aggregate of paid-up capital and its free reserves upto an amount not exceeding Rs. 50 crore, at any point of time.

However, pursuant to the provisions of Section 180(1)(c) of the Companies Act, 2013 (the 'Act'), the Board can exercise such borrowing powers only with the approval of Members of the Company by way of Special Resolution. It may be mentioned that there is no change in the borrowing limit of Rs. 50 crore as earlier approved by the shareholders at the aforesaid Extra-ordinary General Meeting. The resolution is accordingly recommended for approval as Special Resolution under the Act.

None of the Directors, Key Managerial Personnel of the Company, and/or their relatives may be deemed to be concerned or interested in the proposed resolution.

#### Item No. 10

The Members of the Company at their Extra-ordinary General Meeting held on 12th February 1997 had authorized the Board of Directors of the Company by an Ordinary Resolution passed under Section 293(1)(a) of the Companies Act, 1956, to create mortgage and/or charge on the immovable and movable properties of the Company in favour of the lenders to secure their financial assistance not exceeding Rs. 50 crore, in the aggregate on account of principal, together with interest thereon.

However, pursuant to the provisions of Section 180(1)(a) of the Companies Act, 2013 (the 'Act'), the Board can exercise such power to create mortgage and/or charge on the immovable and movable properties of the Company, only with the approval of Members of the Company by way of Special Resolution. It may be mentioned that there is no change in the limit of Rs. 50 crore as earlier approved by the shareholders at the aforesaid Extra-ordinary General Meeting. The resolution is accordingly recommended for approval as Special Resolution under the Act.

None of the Directors, Key Managerial Personnel of the Company, and/or their relatives may be deemed to be concerned or interested in the proposed resolution.

### Item No. 11

Pursuant to Section 181 of the Companies Act, 2013, the Board of Directors of the Company may contribute to bona fide charitable and other funds, in any financial year, exceeding 5% of its average net profits for the three immediately preceding financial years, with prior permission of the Company in general meeting.

The Resolution is accordingly recommended for approval of the Shareholders to authorise Board of Directors of the Company to contribute in any financial year to bona fide charitable and other funds, sums upto Rupees One crore, in any financial year, notwithstanding that it is in excess of 5% of average net profits for the three immediately preceding financial years of the Company.

None of the Directors, Key Managerial Personnel of the Company, and/or their relatives may be deemed to be concerned or interested in the proposed resolution.

REGISTERED OFFICE: Gajraula Hasanpur Road Gajraula - 244235 Dist. Amroha, (U.P.) By order of the Board

Gaurav Kumar Kanodia Company Secretary

Date: 8th August, 2014

### FOR ATTENTION OF THE SHAREHOLDERS

- 1. Members/Proxies should bring the Admission Slip sent herewith duly filled in for attending the Meeting.
- Please Check the Pin Code in the address slip pasted on the envelope and advise correction, if any, therein. Also please do indicate the Pin Code Number of your delivery post office while notifying change in your address to the Company where shares are held in physical form.
- 3. Requests for transfer of Equity Shares and related correspondence should be addressed to the Company's Registrar and Share Transfer Agents (RTA): MAS SERVICES LIMITED, T-34, Second Floor, Okhla Industrial Area, Phase-II, New Delhi-110020. The Shareholders may approach their Depository Participant for getting their shares dematerialised and in respect of shares already held in dematerialised mode for registration of change in their addresses, bank mandates, nominations, etc.
- 4. Shareholders seeking transfer of shares in physical form should furnish copy of PAN card of the Transferee to the Company/RTA for registration of transfer of Shares.
- 5. Multiple folios: Shareholders having multiple folios are requested to write to Company/RTA for consolidation of the folios.
- 6. **Unclaimed Dividends / Dividend Warrants :** Shareholders who have not claimed their dividend for the financial year 2012-13 may send their unclaimed dividend warrants to the Company Secretary for revalidation at Gulab Bhawan, 3rd Floor, 6A, Bahadur Shah Zafar Marg, New Delhi- 110 002.
  - Members are requested to furnish to the Company their Bank particulars to enable the Company to directly credit the dividend amount in their Bank Account through Electronic Clearing Services.
- 7. Nomination: Pursuant to Section 72 of the Companies Act, 2013, individual Shareholders holding Shares in the Company singly or jointly may nominate an individual to whom all the rights in the Shares in the Company shall vest in the event of death of the sole/all joint Shareholders.
- 8. **Dematerialisation of Shares and Liquidity:** Members may in their own interest consider dematerialisation of their shareholding in the Company held in physical form. Dematerialisation facility is available both on NSDL and CDSL. Company's ISIN No. is INE864B01027.
- 9. Pursuant to Section 101 of the Companies Act, 2013 and the Rules made thereunder, the Company is permitted to send various notices/ documents under the Companies Act, 2013 to its shareholders, through electronic mode. We request the Members to support this initiative and register their E-mail addresses in respect of shares held in: (1) dematerialised mode, with their Depository Participants; and (2) physical mode with MAS Services Ltd. (RTA). Please quote the following particulars in the E-mail Registration Request: Folio No./ DP ID- Client ID, PAN, Name(s) of Registered Holder(s), Address, Telephone and E-mail Address (to be registered for sending future communications through E-mail) and send the same under your signature(s).



Folio No. / DP ID / Client ID #
No. of Equity Shares held

# **UMANG DAIRIES LIMITED**

Registered Office: Gajraula- Hasanpur Road, Gajraula – 244 235, Dist. Amroha (U.P.)

**Website:** www.umangdairies.com, **Email:** sharesumang@jkmail.com **CIN:** L15111UP1992PLC014942, **Phone:** 05924 – 252491, 252492

I hereby record my presence at the 21st Annual General Meeting of the Company being held at Gajraula-Hasanpur Road, Gajraula

-244 235, Dist. Amroha (U.P.) on Monday, the 22nd September, 2014 at 11.30 A.M.

**ADMISSION SLIP** 

Name of the Shareholder (	in block letters)				
Name of Proxy /Authorised Representative attending* (in block letters)					
*Strike out whichever is not app #Applicable for shareholders ho		aterialised form.			
		Signature of the atter	nding Shareholder/Proxy/Au	thorised Representative	
Note: Please produce this intending to appoint a			t the entrance of the mee	ting hall. Shareholders	
Regist	tered Office : Gaji Website : www.	raula- Hasanpur Roa umangdairies.com, <b>E</b>	IES LIMITED nd, Gajraula – 244 235, D Email : sharesumang@jk Phone : 05924 – 252491,	mail.com	
				PROXY FORM	
Pursuant to Section 105 (6) of the Co	ompanies Act, 2013 and	Rule 19 (3) of the Compani	es (Management and Administra	tion) Rules, 2014.	
Name of the member(s):					
Registered Address:					
E-Mail ID:					
Folio No./DPID/Client ID:					
I/We	being the mem	ber(s) of Umang Dairies Limit	ted, holding shares hereby	appoint:	
(1) Name:	Address:				
E Mail ID:	Signature:_		or falling him	•	
(2) Name:	Address:				
E Mail ID:	Signature:_		or falling him	· ,	
(3) Name:	Address: _				

as my/ our proxy to attend and vote (on a poll) for me/us and on my/ our behalf at the 21st Annual General Meeting of the Company to be held on Monday, the 22nd September 2014 at 11.30 A.M. at Gajraula-Hasanpur Road, Gajraula - 244 235, Dist. Amroha (U.P.) and at any adjournment thereof in respect of the resolutions as are indicated below:

Signature:

Resolution Number	Resolution			
ORDINARY BUSINESS				
1	Adoption of audited Financial Statements for the financial year ended 31st March 2014 and Report of the Directors and Auditors thereon.			
2	Declaration of Dividend for the financial year ended 31st March 2014.			
3	Appointment of Shri D. B. Doda, as Director of the Company liable to retire by rotation.			
4	Appointment of Auditors and fixing their remuneration.			
SPECIAL BU	JSINESS			
5	Appointment of Shri R. L. Saha as an Independent Director.			
6	Appointment of Shri R. C. Jain as an Independent Director.			
7	Appointment of Shri R. C. Periwal as an Independent Director.			
8	Special Resolution for appointment of Shri N. C. Baheti as Manager of the Company for a term of five years.			
9	Special Resolution under Section 180(1)(c) of the Companies Act, 2013 for borrowing money up to Rs. 50 crore.			
10	Special Resolution under Section 180(1)(a) of the Companies Act, 2013 for creation of charge/mortgage on the properties of the Company to secure the borrowing up to Rs. 50 crore.			
11	Resolution under Section 181 of the Companies Act, 2013 for contribution to bonafide and charitable funds.			

Signed this	Day of	2014
Sianea inis	Day or	/014

Affix Revenue Stamp here

Signature of Shareholder

Signature of Proxy holder(s)

- Note: 1. This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company at Gajraula-Hasanpur Road, Gajraula 244 235, Dist. Amroha (U.P.), not less than 48 hours before the commencement of the Meeting.
  - 2. A Proxy need not be a member of the Company.
  - 3. A person can act as proxy on behalf of members not exceeding fifty (50) and holding in the aggregate not more than 10% of the total share capital of the company. A member holding more than 10% of the total share capital of the company may appoint a single person as proxy and such person shall not act as a proxy for any other person or shareholder.