

### **GANESHA ECOSPHERE LIMITED**

GESL/2025-26

August 13, 2025

To,

The BSE Limited,

Corporate Relationship Department,

1st Floor, New Trading Wing,

Rotunda Building,

PJ Towers,

Dalal Street, Fort,

Mumbai-400 001.

Fax No.: 022-22723121, 22722037

Scrip Code: 514167

To.

National Stock Exchange of India Limited

Exchange Plaza,

Bandra- Kurla Complex,

Bandra (East),

Mumbai-400051.

Tel No.: 022-26598100-8114/66418100

Fax No.: 022-26598237/38

Scrip Symbol: GANECOS

Sub.: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/ Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the presentation on the Unaudited Financial Results of the Company for the quarter ended 30<sup>th</sup> June, 2025.

In compliance with Regulation 46 of the aforesaid Regulations, the presentation is also being hosted on the website of the Company at <a href="https://www.ganeshaecosphere.com">www.ganeshaecosphere.com</a>.

Kindly take the above on record and oblige.

Thanking you,

Yours faithfully For Ganesha Ecosphere Limited

(Bharat Kumar Sajnani) Company Secretary-cum-Compliance Officer

Encl.: As above





# Ganesha Ecosphere

Investors Presentation | Q1FY26

### Safe Harbour Statement



Except for the historical information contained herein, statements in this presentation and the subsequent discussions, which include words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", seek to", "future", "objective", "goal", "likely", "project", "should", "potential", "will pursue", and similar expressions of such expressions may constitute "forward-looking statements". These forward looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, our growth and expansion plans, obtain regulatory approvals, our provisioning policies, technological changes, investment and business income, cash flow projections, our exposure to market risks as well as other risks. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

### **Towards A Greener Future**





### **OUR VISION**

To become a global corporate citizen, committed to recycle every PET bottle, which is thrown into waste, with world class recycling facilities and to create wealth for our stakeholders through conducting business around social & environmental concerns.



### **OUR MISSION**

We will continue to deliver enhanced value for our stakeholders by being the preferred choice of our customers, delivering highest quality products and work towards making our planet a better place to live in for the present and future generations.





01 Financial Overview

## Q1FY26 Consolidated Performance Highlights (QoQ)





<sup>\*</sup>Production Data excluding captive consumption

## Q1FY26 Standalone Performance Highlights (QoQ)





<sup>\*</sup>Production Data excluding captive consumption

### Q1FY26 Consolidated Performance Highlights (YoY)





<sup>\*</sup>Production Data excluding captive consumption

### Q1FY26 Standalone Performance Highlights (YoY)

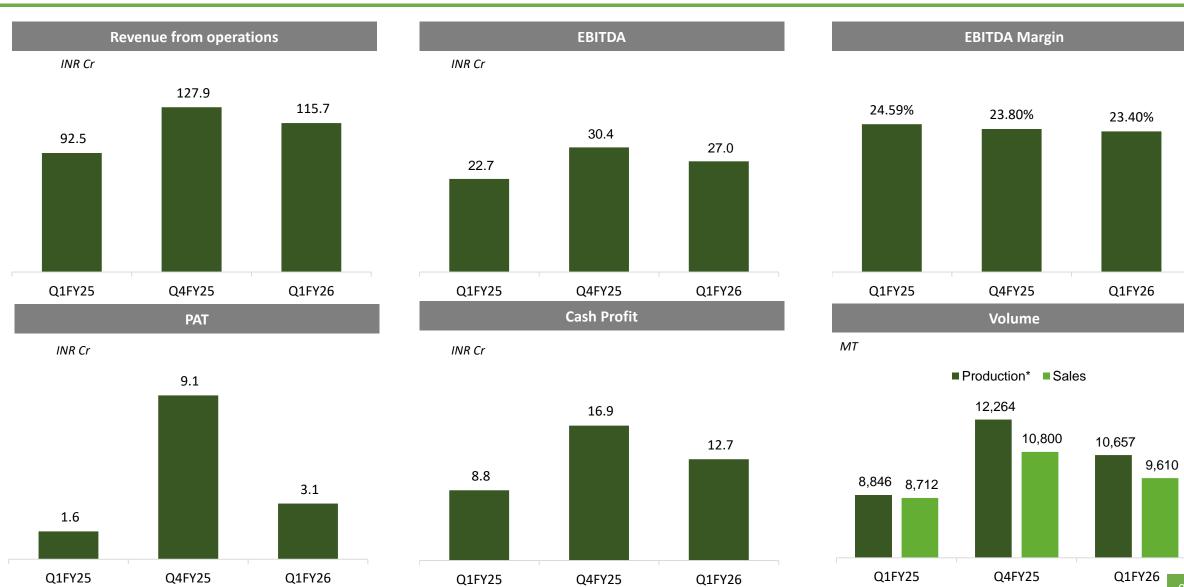




<sup>\*</sup>Production Data excluding captive consumption

### Subsidiaries' Performance





<sup>\*</sup>Production Data excluding captive consumption

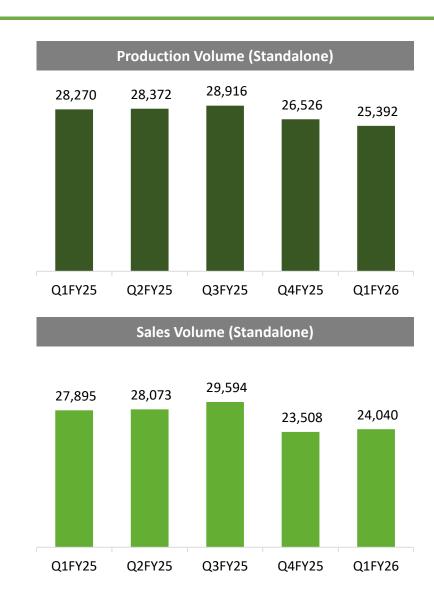
### **Quarter Wise Performance**

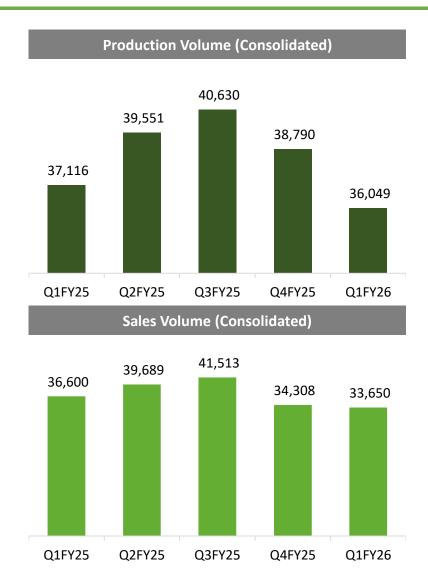




### Production vs Sales Volume (in MT)







### Performance Overview (1/2)



- ➤ Legacy operations saw a sharp downturn in Q1FY26, driven by abnormally high input costs that peaked at ₹56–57 per kilogram during April-May, 2025.
- ➤ Gross margin of standalone business fell to 30%, down from 36% in Q4 FY25, driven by a surge in raw material prices.
- ➤ Capacity utilization declined to 95%, down from 99% in the previous quarter, reflecting weakened demand in both the spinning and non-woven segments.
- ➤ Capacity utilization of Warangal operations declined to 55%, down from 63% in the previous quarter.

### Performance Overview (2/2)



- Operational revenues at both standalone and consol basis remain stable amid market headwinds;
- ➤ EBITDA margins of subsidiaries business remained intact with diversification in customer base;
- > Operating expenditures, apart from raw material costs, were broadly in line with last quarter's levels.
- ➤ In line with our strategic move, we have been able to increase share of exports of consolidated business from 8% of total revenue to 12% on q-o-q basis.





02 Business Overview

### Ganesha Ecosphere | Leading PET Plastic Recycling Company





**3+ Decades** 

Rich Industry Experience

500+

**Product Variants** 

400+

Customers across 16+ countries

6

Manufacturing Facilities

196,440 MTPA

**Recycling & Washing Capacity** 

300+

Supplier Network Pan India

8.5 bn+

Scrap bottles recycled annually

150,000+ MTPA

PET Waste converted annually

2,800+

**Employees** 

INR 1466 Cr

Revenue (FY25)

**INR 211 Cr** 

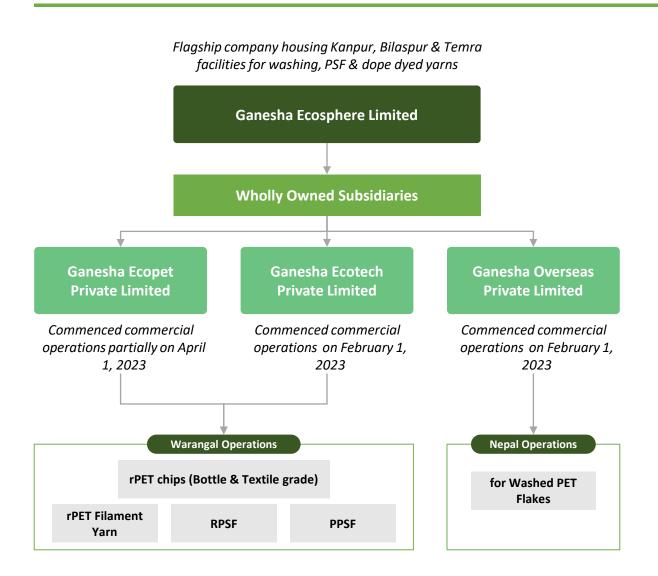
EBITDA (FY25)

**INR 103 Cr** 

PAT (FY25)

### Ganesha Ecosphere | Company Structure







Incorporated in 1987 by Mr. Shyam Sunder Sharmma (Chairman). **Ganesha Ecosphere Limited** engaged in manufacturing of **Recycled Polyester Staple Fiber** (RPSF), Dyed yarn and Recycled Spun Yarn and recently ventured into **rPET chips** and **rPET filament** yarn.



Committed to its mission of recycling, carrying out **production of its major products rPSF**, **rPET Granules**, **rPET Filament Yarn through waste PET bottles** 



One of the **leading players in PET plastic recycling space** in India with a total installed capacity of **196,440 tons** across products like RPSF, rPET granules, rPET filament yarn, Spun Yarn, dyed filament yarn, PPSF and washed flakes.



**Long standing track record of 3+ decades** in the industry, large scale of operations, ability to source repeat business from a diversified client base & an established supplier network



Established **strong collection network** across the country (especially Northern & Southern regions), **mobilizes** ~450 tons of PET bottle waste every day

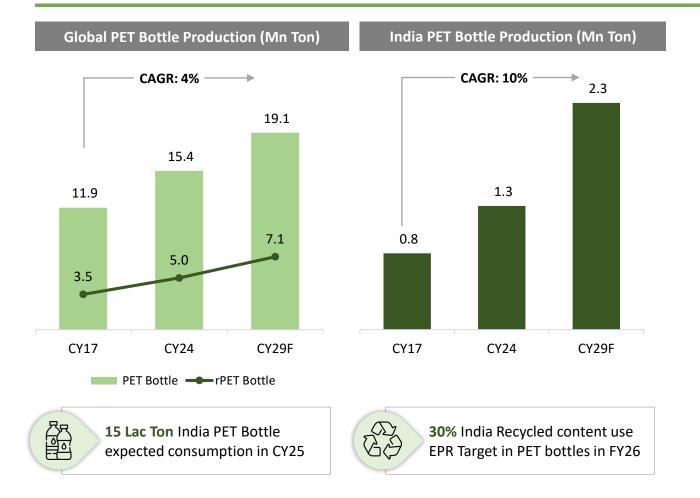




03 Industry Overview

# India's PET Market Set for Strong Growth, Fueled by Government Recycling Push





India's EPR Rules fuelling the Recycling Demand						
EPR Type Category	Recycling Target		Recycling Content Use Target		Reuse Target	
	FY25	FY28	FY26	FY29	FY26	FY29
Rigid Plastics	50%	80%	30%	60%	10%	25%
Flexible Packaging	30%	60%	10%	20%	0%	0%
Multi-Layer Packaging	30%	60%	5%	10%	0%	0%
Compostable Plastic	50%	80%	0%	0%	0%	0%

Rapidly rising rPET demand projected at 2.0–2.5 lakh tons in FY26

### **Key Growth Drivers for Recycled PET**





Rising demand for sustainable packaging solutions, global regulations compelling brands to adopt rPET packaging



Durability, safety & recyclability are making rPET a preferred option among diverse end user industries



Innovations in recycling technologies is enhancing high quality & cost effective rPET



Defined standards & certifications from regulatory bodies like FSSAI, FDA & EFSA has strengthened consumer confidence



Growing adoption of rPET to reduce reliance on virgin plastic and support circular economy





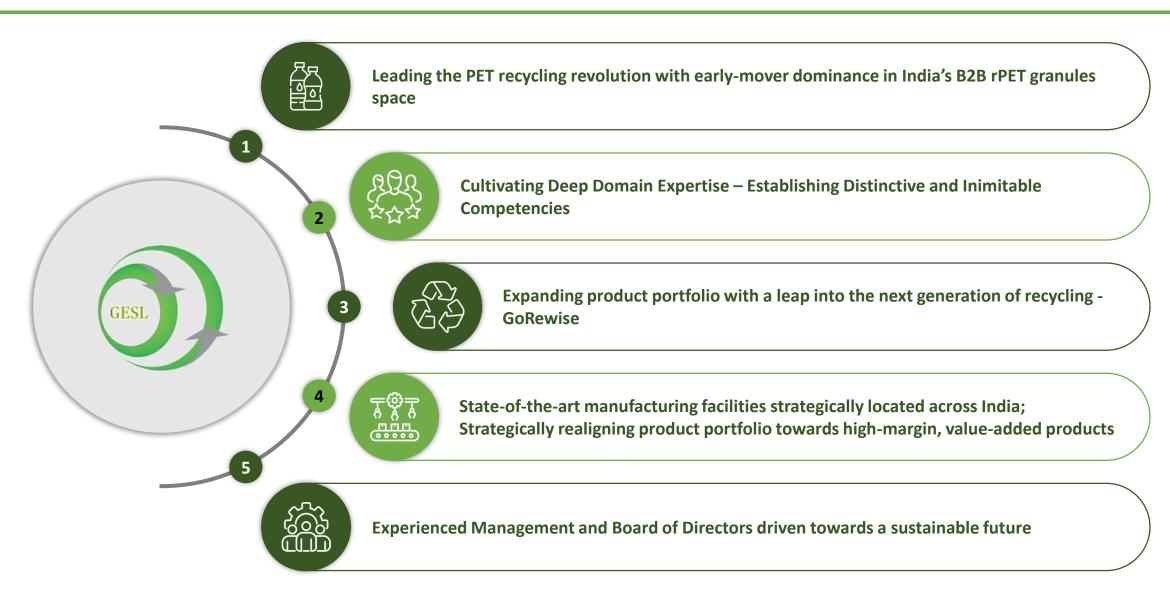
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# **Key Strengths**

Leading PET Plastic Recycling Company with deep domain expertise driving towards a sustainable future

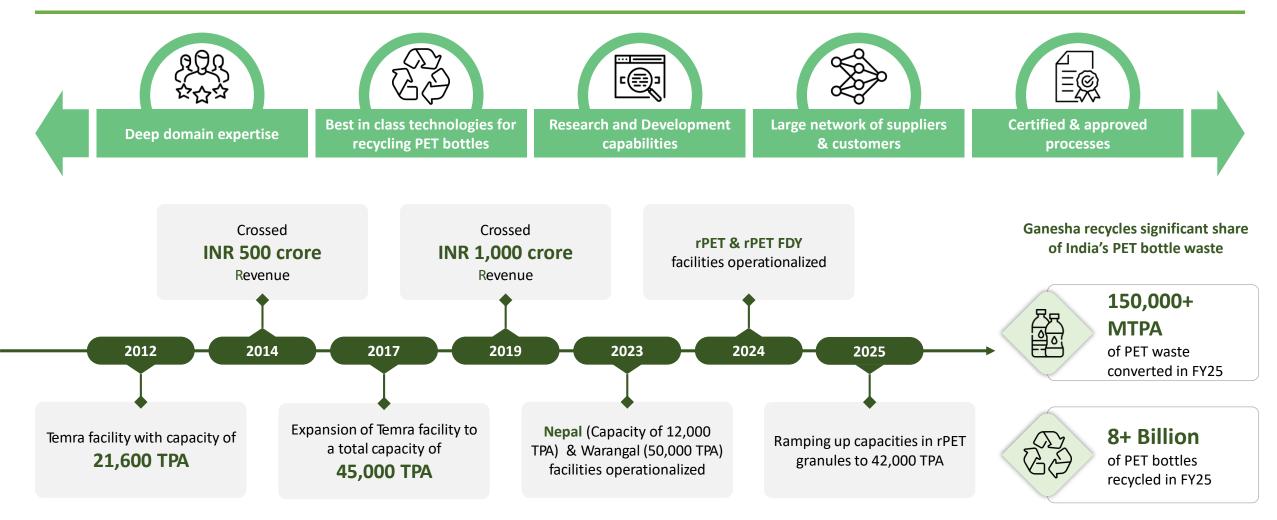
### **Key Strengths**





# Leading the PET recycling revolution with early-mover dominance in India's B2B 1 rPET granules space





A leading force in PET plastic recycling for over three decades and the largest player in the RPSF segment

# Cultivating Deep Domain Expertise - Establishing Distinctive and Inimitable Competencies



### Value chain

**PET Bottle** Collection

Sorting

Washing

**Shredding & Cleaning** 

**Conversion of Flakes** to Resin

**Storing** 

**Transporting to End**user Industries

Post Consumer PET Bottles sent to recycling facility



Recycling **Facility** 

Recycling facilities crush these bottles to flakes



rPET Flakes

rPET flakes converted to pellets/resins which are supplied to end user industries



**End User Industries** 



**Bottles** 

Fiber



Sheets & Film

**Domain expertise** 



**Used Pet Bottle** 

Collection

Strong collection network



Joint ventures/ **Partnerships** 

(49:51) to secure PET flakes supply via a nationwide hub-and-spoke sourcing model



Distribution

Company has 6 sales office across

the expanse of India and has a reach

to 400+ customers in India as well

as Globally to 16+ countries



Creating the ecosystem of waste collection

Strong relations and collection Strategic JV with Race Eco Chain network of **300+ suppliers** across India based on which the company mobilizes ~450 tons of PET waste every day

Ganesha has created a strong ecosystem of organized vendors on a Pan India basis to collect plastic waste

# Expanding product portfolio with a leap into the next generation of recycling - GoRewise



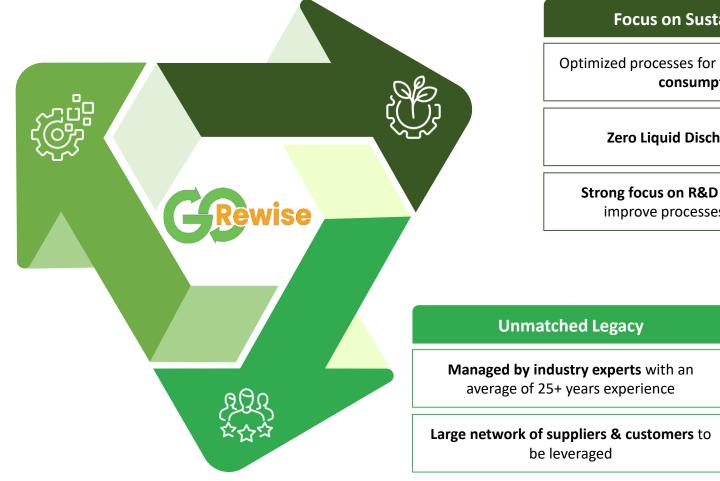
The brand was launched with a commitment for the good of tomorrow. GoRewise is dedicated to conserving resources and establish sustainability supremacy by efficiently recycling PET plastic into premium quality products

### **State of art Technology**

Partnered with **best PET recycling technology** providers

Customized & re-designed technology to process Indian waste

Super-clean technology (approved by Global organizations) to produce rPET resin



### **Focus on Sustainability**

Optimized processes for minimum resource consumption

**Zero Liquid Discharge facility** 

Strong focus on R&D to continuously improve processes & products

## New Products in the Space Under GoRewise



# Every product manufactured under the brand goes through stringent quality checks to ensure only highest quality rPET products are supplied to our partners







**Product Name** 

rPET Chips – Bottle Grade

**rPET Chips – Textile Grade** 

rPET Fibers & Yarns

Target Customers

Partner with F&B industry for packaging needs

Partner with sustainability focused apparel & textile brands

Partner with sustainability focused apparel & textile brands

Differentiation

Almost virgin like properties

High customization that deliver better than virgin properties

Specialty product basket to cater to niche sectors

Certifications

USFDA, EFSA & FSSAI approved technology for food grade packaging

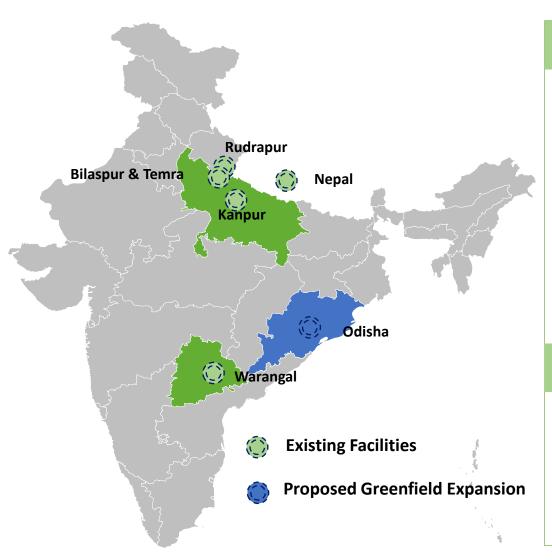
GRS & Oekotex certified rPET chips for high end textile applications

GRS and Oekotex certified Fibers and Yarns with high consistency and strength

# 4 State-of-the-art manufacturing facilities strategically located across India



Facility	Capacity (TPA)		
Kanpur	10,200		
rPET Fibre	7,200		
Dyed Textured Yarn	3,000		
Rudrapur	39,600		
rPET Fibre	39,600		
Bilaspur & Temra	57,000		
rPET Fiber	49,800		
rPET Spun Yarn	7,200		
Warangal	77,640		
rPET Granules	42,000		
B2F Chips/Filament yarn	12,240		
RPSF	12,600		
PPSF	10,800		
Nepal	12,000		
Washed Flakes	12,000		



### Best in class certifications having a strong focus on quality















### Additional approvals for food grade applications in Warangal

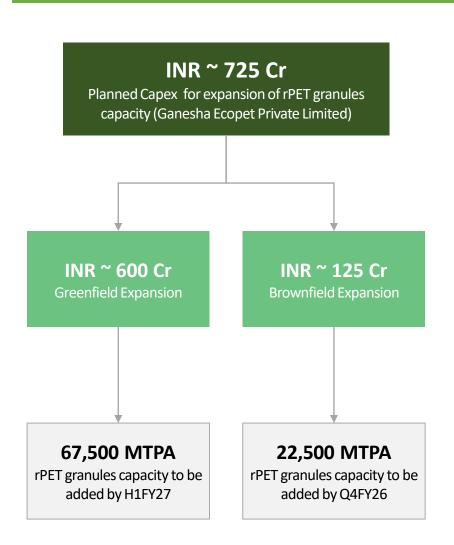


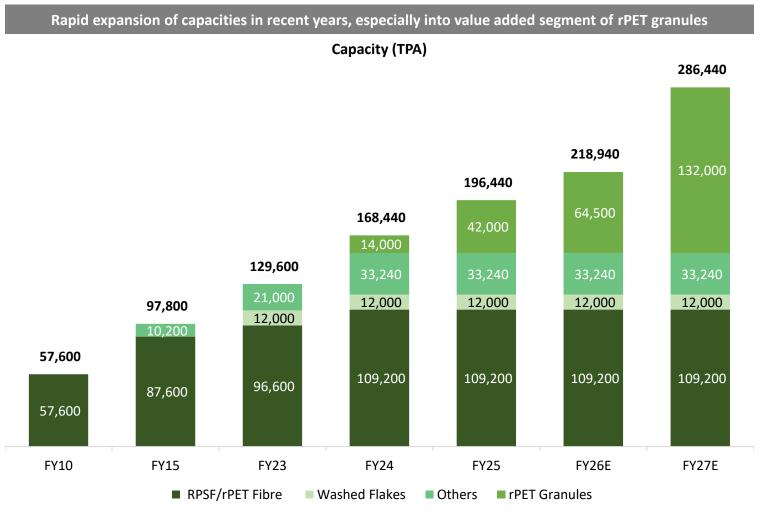




# 4 Strategically realigning product portfolio towards high-margin, value-added products







Others include Dyed Textured Yarn, rPET Spun Yarn, PPSF and B2F Chips/Filament yarn

## 5 Experienced Management and Board of Directors...





**Shyam Sunder Sharmma** Founder and Non -Executive Chairman

- 60+ years of experience
- Visionary to bring PET recycling revolution in India
- Responsible for looking into the overall management, strategic planning and development of the company



**Sharad Sharma Managing Director** 

- 35+ years of experience
- Expertise in operations, marketing and distribution
- Responsible for overseeing day to day management and overall operations of the Company



Vishnu Dutt Khandelwal Executive Vice- Chairman

- 50+ years of experience
- Expertise include business development, and marketing
- Oversees marketing & business development for the group



**Raiesh Sharma** Joint Managing Director

- 35+ years of experience
- Expertise in plant administration & operations
- Responsible for looking after the administration and operations of the Company's Rudrapur and Bilaspur unit



Jagat Jit Singh Non-Executive Independent Director

- 35+ years of experience
- Expertise in the field of management consulting, international business
- He is a management graduate from IIM Ahmedabad



Narayanan Subramaniam Non-Executive Independent Director

- 30+ years of experience
- Post graduate from IIMA, FCA, Grad CMA and FCS
- · Deep proficiency in asset management, risk management, system implementtation, corporate governance etc.



Akshay Kumar Gupta Non-Executive Independent Director

- 40+ years of experience
- He is a CA by profession and past member of Central Council of ICAL
- · Has served on board of Northern Coalfields, presently on board of Kanpur **Plastipack Limited**

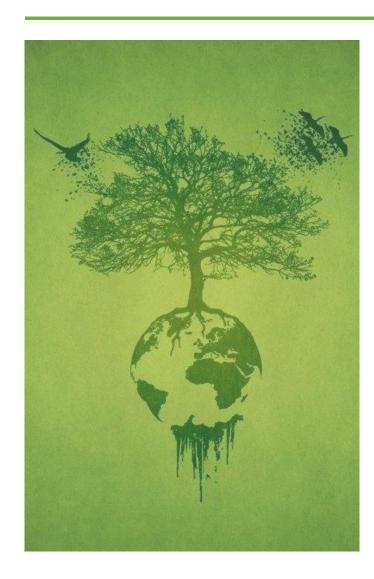


Dr. Shobha Chaturvedi Non-Executive Independent Director

- 35+ years of experience
- Ph.D. in Pollution Abatement from H.B.T.I., Kanpur, Master Degree in Chemistry
- She was working as a Regional Officer, **UP Pollution Control Board and** functioned across various roles

### ...driven towards a sustainable future







Shifting towards clean renewable energy plant's across production facilities with total installed capacity of 16.53 MWp of Rooftop Solar power installations



Warangal facility equipped to **recycle ~90% of water** required in operations and only ~10% fresh water is needed



Partnership with a leading IPP for supply of Solar Power for captive consumption



**Zero discharge facility at Warangal** 



Impacting the environment by reducing burden of waste on Planet



Creating a sustainable, circular economy on a Global level



Helping industries to take steps towards sustainability





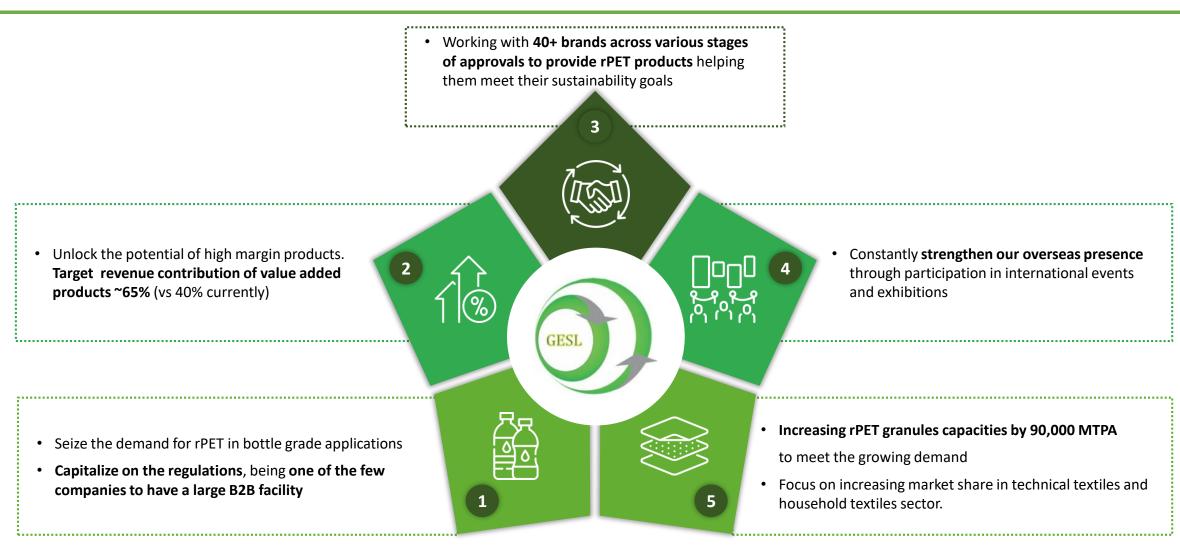
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# **Key Strategies**

Strive to become the Preferred & Largest provider for Recycled Plastic products globally

### The Way Forward









06 Financial Summary

### Profit & Loss Statement - Standalone



Particulars (INR Crore)	Q1FY26	Q4FY25	Q1FY25	FY25
Net Revenue from operations	221.47	216.45	244.09	983.88
Other Income	8.17	7.17	10.05	33.14
Total Income	229.64	223.62	254.14	1,017.02
Expenses				
Cost of materials consumed/ traded goods	161.17	163.42	152.78	653.43
Changes in inventories	(5.40)	(24.45)	5.95	(7.51)
Employee benefits expense	17.89	17.63	16.16	67.99
Finance costs	1.32	1.90	0.45	4.78
Depreciation and amortization	5.87	5.94	6.16	23.76
Other expenses	38.51	39.14	44.24	174.47
Profit before tax	10.28	20.04	28.40	100.10
Tax Expense	(2.62)	(5.38)	(7.40)	(24.62)
Net Profit after tax	7.66	14.66	21.00	75.48
Other Comprehensive income	(0.23)	(3.94)	0.02	(3.89)
Total Comprehensive Income	7.43	10.72	21.02	71.59

### Profit & Loss Statement - Consolidated



Particulars (INR Crore)	Q1FY26	Q4FY25	Q1FY25	FY25
Net Revenue from operations	337.12	344.38	336.55	1465.54
Other Income	3.38	4.73	4.25	17.94
Total Income	340.50	349.11	340.80	1483.48
Expenses				
Cost of materials consumed/ traded goods	226.70	245.45	200.19	909.21
Changes in inventories	(8.80)	(35.66)	5.61	3.82
Employee benefits expense	23.56	23.00	20.77	88.21
Finance costs	9.84	9.65	8.35	38.09
Depreciation and amortization	15.50	13.73	13.44	54.97
Other expenses	59.38	60.53	62.29	253.76
Profit before tax	14.32	32.41	30.15	135.42
Tax Expense	(3.57)	(8.65)	(7.60)	(32.30)
Net Profit after tax	10.75	23.76	22.55	103.12
Other Comprehensive income	(0.22)	(3.97)	0.04	(3.85)
Total Comprehensive Income	10.53	19.78	22,59	99.27

