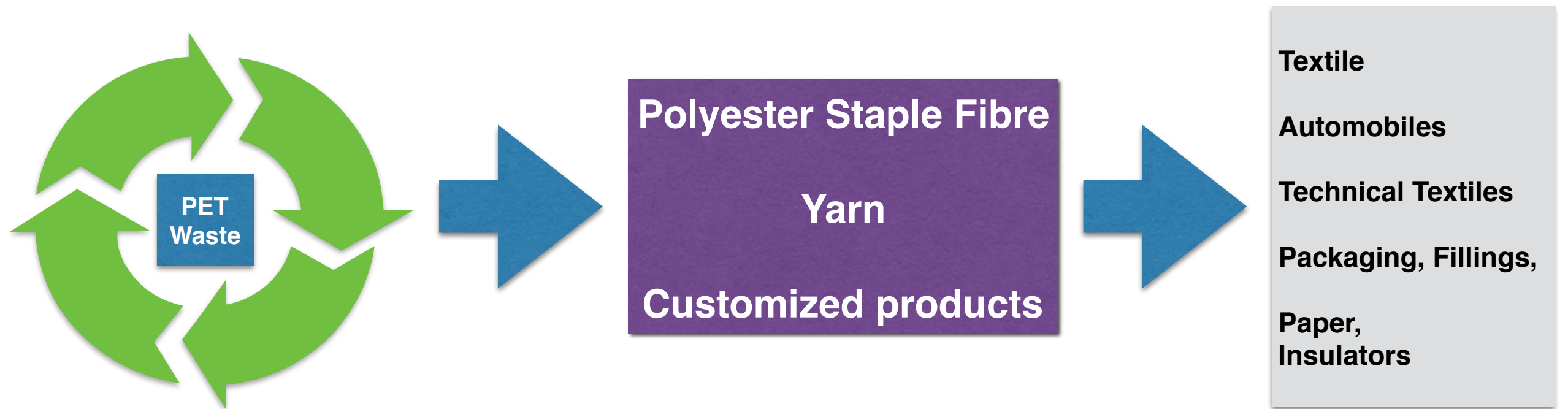


Ganeshha Ecosphere

Recycling waste to wealth



Turning used items into resources



Recycling Industry

Estimated market size is USD 1 Billion

Expected to grow at 8.6% CAGR

Estimated PET consumption is 130,000 TPA

Estimated recycling capacity is 400,000 TPA

Global per capita consumption of PET is 2.3 KG compared to 0.3 KG of India

75% of PET waste in India is collected



Ganesh Ecosphere

- Operating since last 28 years
- Has built 24% of India's recycling capacity - 87,000 TPA

Market Cap	INR 259 Cr
Promoter Holding	45.35%
Mcap India Fund Holding	15.60%
P/E	10.80
ROE	12.64%

FY 15 Revenue	INR 635 Cr
FY 15 Profits	INR 24 Cr
EBIT Margin	7%
PAT Margin	4%
D/E	0.89

- Has been expanding capacities at regular intervals

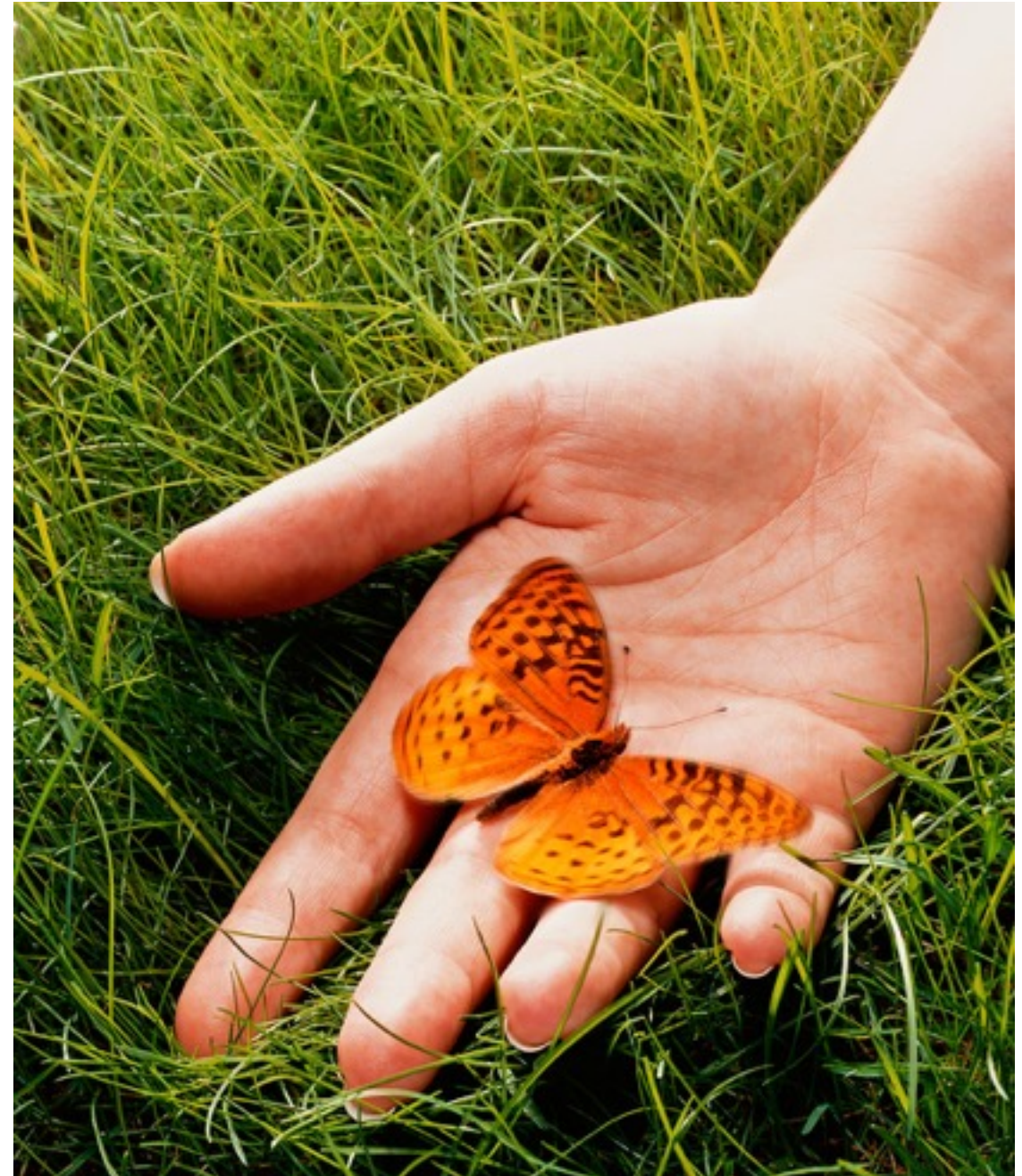
Cleaning up waste

- Have 20+ collection centers
- Scrap dealers
- Tied up with malls, airports, hotels, colleges, institutions
- Trying to partner with beverage companies like Coca-cola and Pepsi
- Procures 225 tonnes of PET waste per day

- Detailed report - click [here](#).
- Margins decreased in recent years due to
 - Recent capacity expansion - need to stabilize operations
 - Correction in oil price causing lower price for PET related products
 - Correction in cotton price - alternate product to companies products
 - Inventory losses due to oil price correction
 - Recent equity dilution

Cleaning up margin

- Optimizing operations
- FMCG Industry moving towards usage of recycled plastic
- Tie-up with large beverages to reduce cost of raw materials
- Moving up the value chain
- Oil in deep bear zone - will stabilize sooner or later



Others doing their part

- Cerebra Integrated Technologies - **eWaste**
- Arora Fabrics Limited - **PET to Polyester**
- Wabag - **Waste water recycling**





Thank you

Lets save the planet