



GANESHA ECOSPHERE LIMITED

GESL/2021-22

August 7, 2021

To,
The BSE Limited,
Corporate Relationship Department,
1st Floor, New Trading Wing,
Rotunda Building,
PJ Towers,
Dalal Street, Fort,
Mumbai-400 001.
Fax No.: 022-22723121, 22722037
Scrip Code: 514167

To,
National Stock Exchange of India Limited
Exchange Plaza,
Bandra- Kurla Complex,
Bandra (East),
Mumbai-400051.
Tel No.: 022-26598100-8114/ 66418100
Fax No. : 022-26598237/38
Scrip Symbol: GANECOS

Sub.: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/ Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the presentation on the Unaudited Financial Results of the Company for the quarter ended 30th June, 2021.

In compliance with Regulation 46 of the aforesaid Regulations, the presentation is also being hosted on the website of the Company at www.ganeshaecosphere.com.

Kindly take the above on record and oblige.

Thanking you,

Yours faithfully
For Ganesha Ecosphere Limited

(Bharat Kumar Sajnani)
Company Secretary-cum-Compliance Officer

Encl.: As above

Ganisha Ecosphere

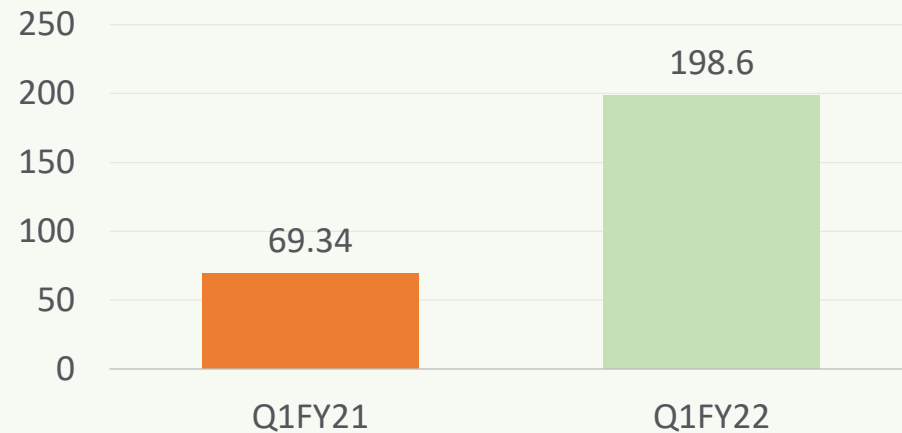
Q1FY22

PERFORMANCE PRESENTATION



Q1FY22 Performance Highlights

REVENUE FROM OPERATIONS



INR 23.00 Cr.
EBITDA

- 3.38 Cr. in Q1FY21



11.58%
EBITDA Margin

- 4.87% in Q1FY21



27,024 MT
Production Volume



11,179 MT in Q1FY21



90%
Capacity Utilization



37% in Q1FY21



24,161 MT
Sales Volume



10,237 MT in Q1FY21



INR -11.52*
Cr. PAT

-6.00 Cr. in Q1FY21



-5.71%
PAT Margin

-8.18% in Q1FY21



INR 25.13 Cr.
(Net of Tax)
Loss by Fire
(Exceptional Item)

* after exceptional loss

Towards a Greener Future

OUR VISION

To become a global corporate citizen, committed to recycle every pet bottle which is thrown into waste with world class recycling facilities and to create wealth for our stakeholders through conducting business around social & environmental concerns.

OUR MISSION

We will continue to deliver enhanced value for our stakeholders by being the preferred choice of our customers, delivering highest quality products and work towards making our planet a better place to live in for the present and future generations.

Sustainability for People & Planet

With and by recycling plastic waste into useful products, GESL brings a real difference to businesses, environment & communities.



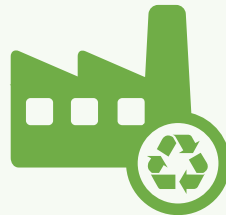
Directly impacts the environment by reducing the burden of waste on the planet



Creating a sustainable, circular economy on a global level



Our goal is to protect, preserve and nurture our ecology



Helps all industries take steps towards sustainability



The Impact of our Legacy



Operational since **1987**



6 billion+ PET bottles recycled annually



108,600 MTPA PET waste converted annually



300+ customers, **250+** supplier network



500+ product variants, **3+** facilities

Leveraged towards a sustainable tomorrow



Bottled Beverages

PET Waste

rPET Flakes

rPET Fiber

rPET Yarn

Different Products

Product Portfolio



RPET FIBER

- Yarn Spinning
- Non-woven fabric/ carpets / felts
- Non-woven carpets / scrubbers
- Non-woven carpets / felts
- Fiber filling



Product Applications

- Clothing
- Padding Insulation
- Carpets
- Needle Punch fabrics
- Cushions, Pillows & Quilts
- Fabrics
- Sarees & Dress Material
- Upholstery & Hosiery
- Sewing Thread



RPET SPUN YARN

Spun yarn products

- Solid dope dyed
- Melange



Filament yarn products

- Texturized
- Twisted & Doubled
- Solid / Injection
- Dyed Fancy Yarn

Financial Highlights

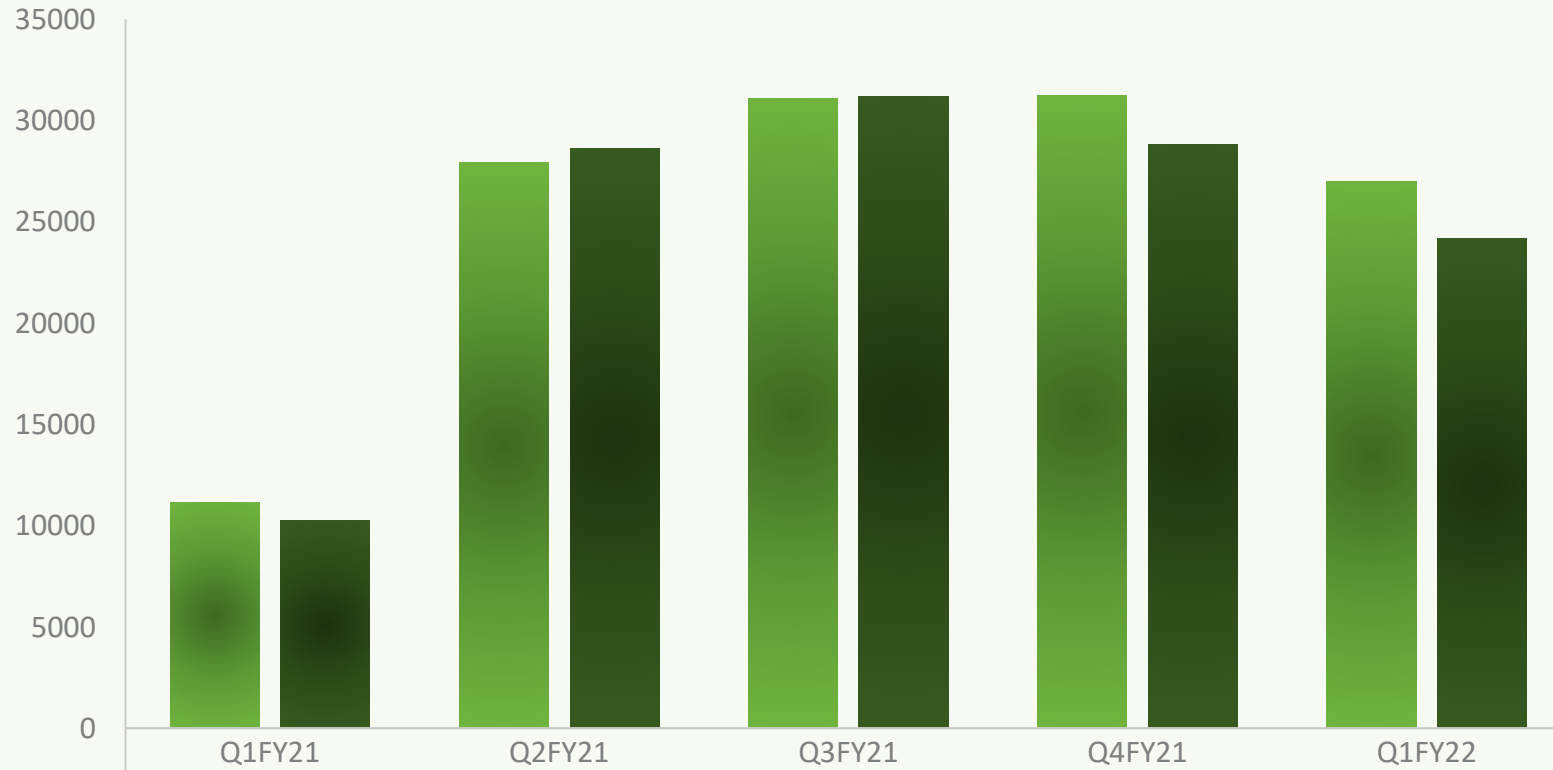


Q1FY22 Performance

Particulars (Rs in Crore)	Q1FY22	Q1FY21	Q4FY21	FY2021
Net Revenue from operations	198.60	69.34	249.24	751.14
Other Income	2.93	4.02	1.06	10.77
Total Income	201.53	73.36	250.29	761.91
Total expenses	185.71	81.35	225.42	702.29
Cost of materials consumed/ Traded goods	152.46	56.68	160.73	479.12
Changes in inventories	(30.67)	(11.67)	(4.53)	(3.59)
Employee benefits expense	12.70	7.47	15.01	48.01
Finance costs	3.03	2.06	2.21	8.71
Depreciation and amortization expenses	7.08	6.57	7.11	27.16
Other expenses	41.11	20.24	44.89	142.88
Exceptional Item (loss by Fire)	(33.58)	-	-	-
Profit before tax	(17.76)	(7.99)	24.87	59.62
Tax reversal/ (Expense)	6.16	1.96	(6.40)	(14.43)
Net Profit/ (loss) after tax	(11.60)	(6.03)	18.47	45.19
Other Comprehensive income	0.08	0.03	0.23	0.32
Total Comprehensive Income	(11.52)	(6.00)	18.71	45.51

Q1FY22 Operational Performance

Production vs. Sales Volumes



■ Production(MT)

11179

27937

31099

31236

27024

■ Sales Volume (MT)

10237

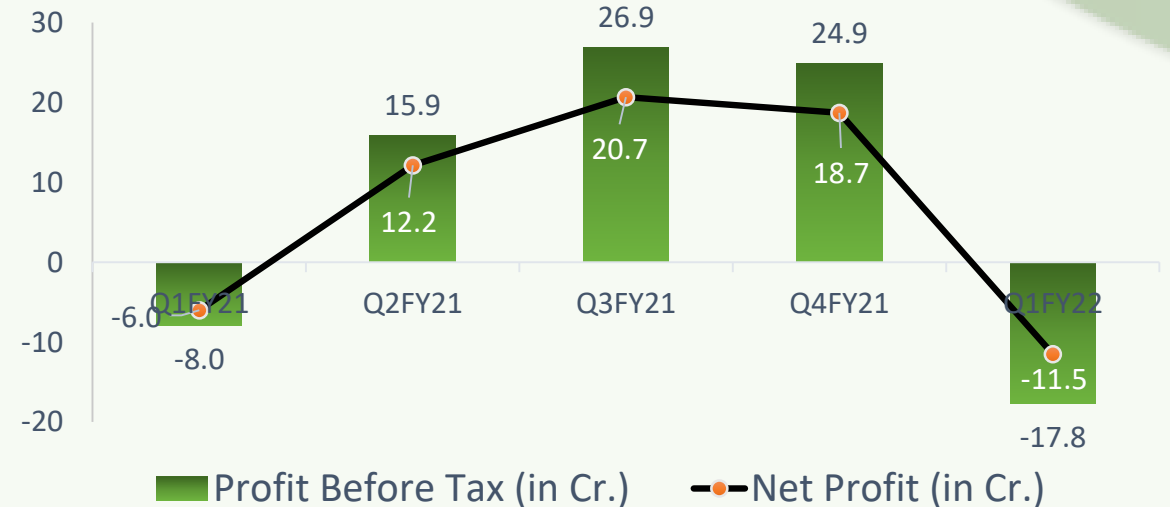
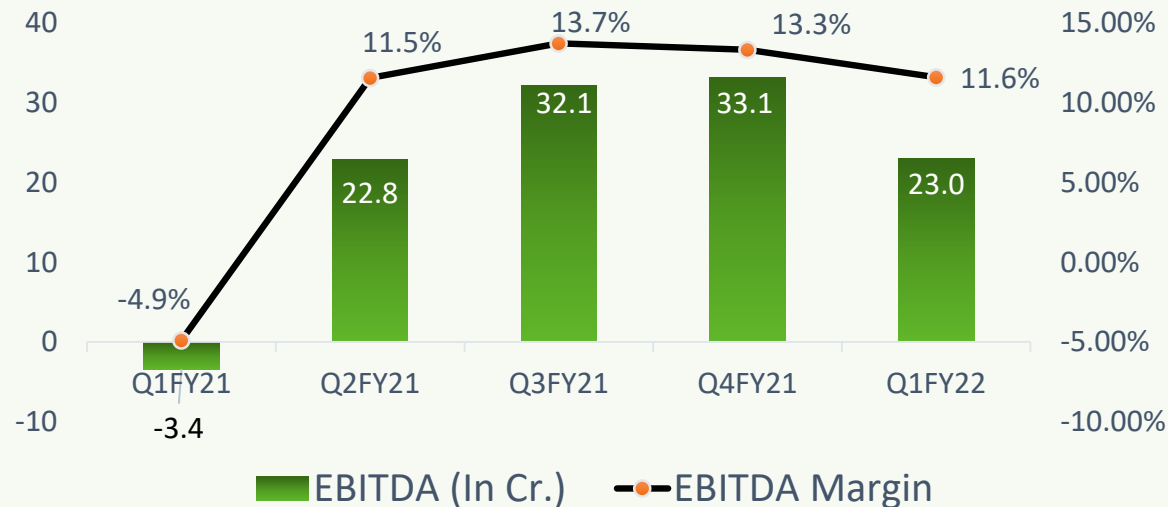
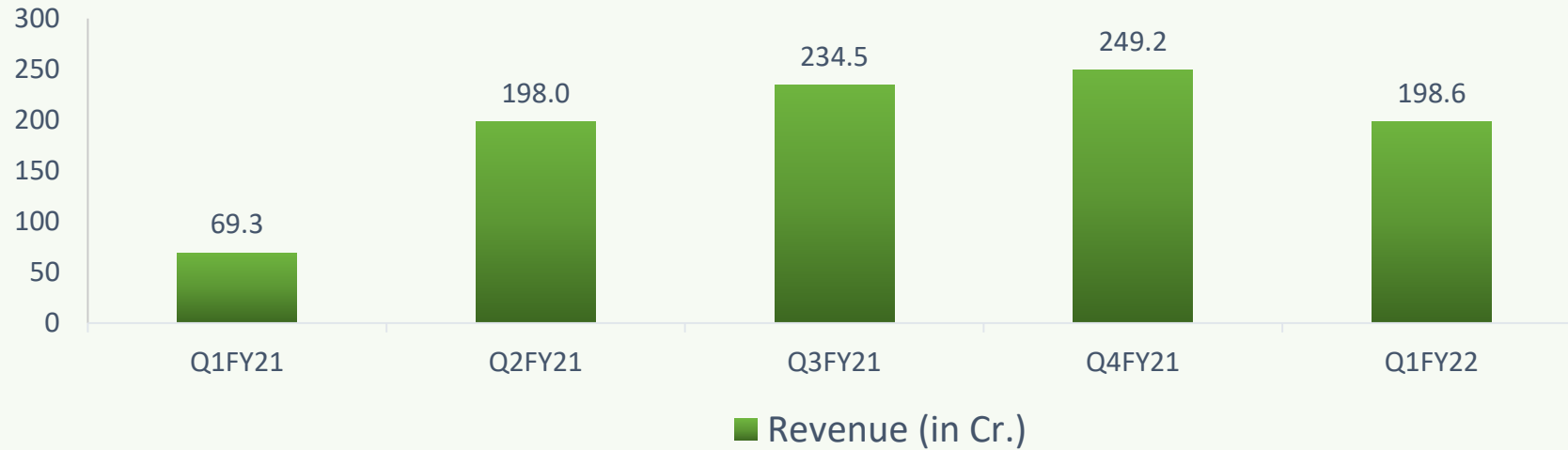
28629

31205

28822

24161

Q1FY22 Performance Highlights



Loss by Fire

- A major fire in Kanpur Unit caused due to mechanical failure in the machinery resulting in loss of two production lines. Remaining production line is functional.
- Total estimated loss of Rs. 25.13 Cr. (net of taxes).
- The plant is fully covered under insurance and the assessment of loss by the insurance company is in progress.
- For reinstatement of the premises, we are exploring to put up recycling capacity of other plastic scrap, in addition to Pet scrap.

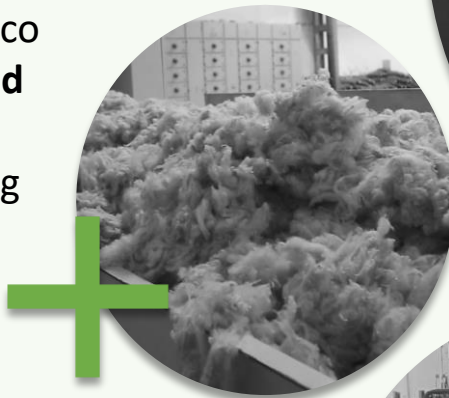


Way Forward

Being Future-ready

STRATEGY

- Become a preferred supplier of eco friendly **RPET products to reputed brands** that believe in the sustainability story by establishing a premium brand
- **Strong focus on R&D** – expand the current value-added product portfolio from the current 25% to 50% over next 2-3 years
- Company is also exploring **venturing into recycling of different thermoplastics such as HDPE, PP/PE, etc.** which is currently unstructured and downcycled



GOALS

- **Accelerate growth** led by value-added RPET Fiber products, RFDY, RPET Chips and other plastic recycling in the next decade
- To surpass CAGR growth in top line (12%) and bottom line (13%) achieved during the last decade
- Become a one-stop shop for all recycled plastic materials

FACILITIES

- **A new production facility in Warangal, Telangana** for RFDY, RPET Chips and RPSF is on track with commercial production commencing June, 2022
- A washing & chips unit in Nepal- to be operational by December, 2021*



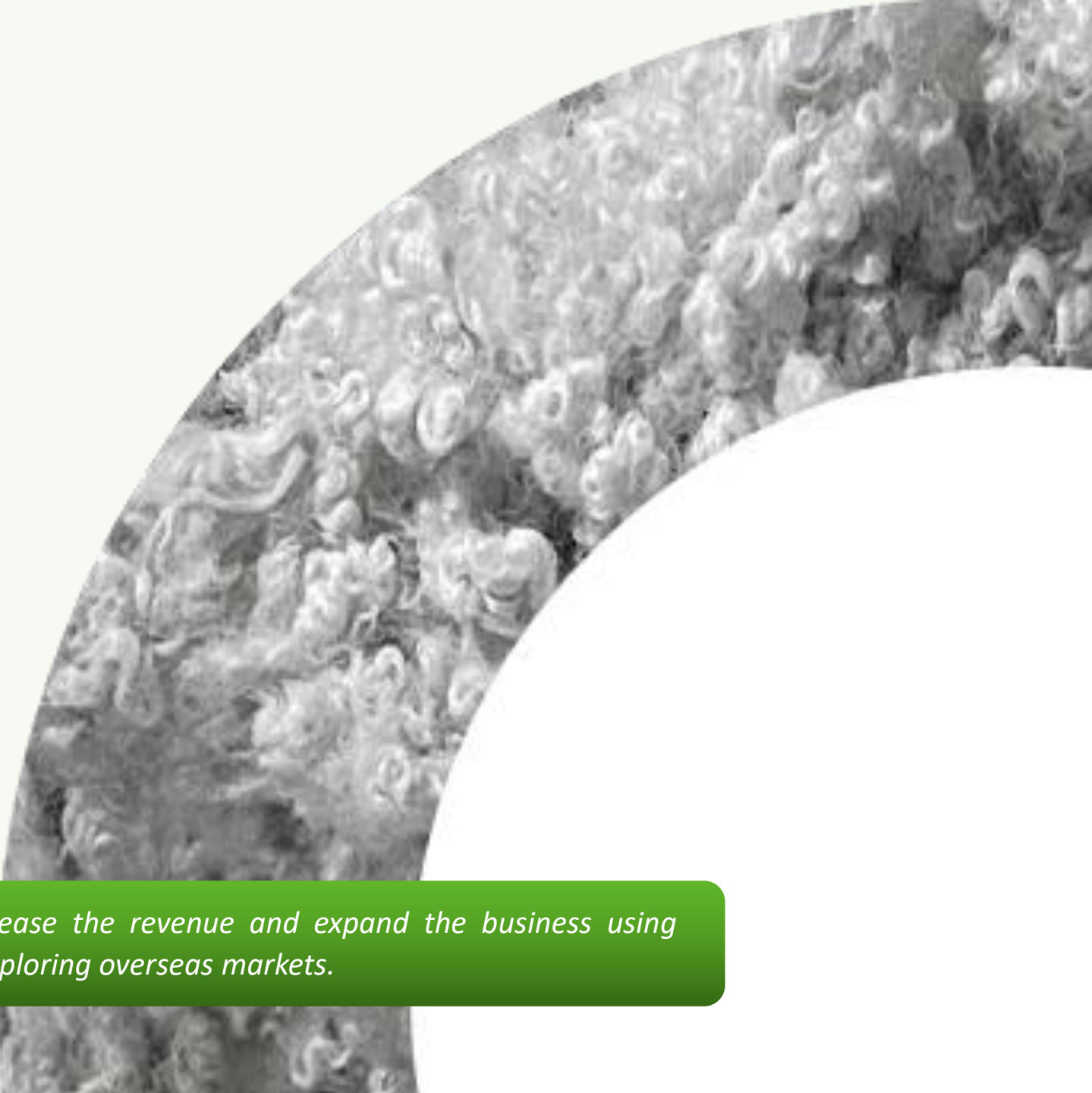
*Delayed by a quarter due to COVID second wave lockdown in Nepal

Being Innovative

With well-equipped facilities, a dedicated R&D team and over 27 years of experience with the technologies, we are actively investing to develop value-added products and expanding their markets. The team is exploring numerous products such as anti-microbial products, bio-degradable fibers, short cut fibers for paper and construction industry, micro filament fibers, etc.

From exploring the potential to consume alternate materials to exploring other countries to source raw materials; we are focusing on diversifying our presence to strengthen our foothold on the recycling industry.

GESL has laid out concrete plans to exponentially increase the revenue and expand the business using innovation, premium products, capacity expansion and exploring overseas markets.



Safe Harbour

Except for the historical information contained herein, statements in this presentation and the subsequent discussions, which include words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", "seek to", "future", "objective", "goal", "likely", "project", "should", "potential", "will pursue", and similar expressions of such expressions may constitute "forward-looking statements". These forward looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, our growth and expansion plans, obtain regulatory approvals, our provisioning policies, technological changes, investment and business income, cash flow projections, our exposure to market risks as well as other risks. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

Thank you!

For further details, please contact us at: gesl@ganeshaecosphere.com

