



Financial Presentation for Quarter-III FY 2020-21

Financial Highlights

– QIII FY 2020-21



Enriching Lives

Particulars	Rs. In Crores					
	Quarter Ended			Period Ended		Year Ended
	31-Dec-20	30-Sep-20	31-Dec-19	31-Dec-20	31-Dec-19	31-Mar-20
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Revenue from Operations	590.10	486.24	455.25	1,289.38	1,401.48	1,849.66
Other Income	0.56	0.67	0.46	1.84	1.37	15.64
Total income (1+2)	590.66	486.91	455.71	1,291.22	1,402.85	1,865.30
Expenses						
(a) Cost of Materials consumed	292.14	250.78	271.86	659.77	880.10	1,131.40
(b) Purchase of stock-in-trade	-	-	-	-	-	-
(c) Changes in inventories of finished goods, Stock-in - Trade and work-in-progress	-1.04	0.93	6.27	9.47	13.29	1.67
(d) Employee benefits expense	35.97	24.16	22.81	79.68	72.07	96.40
(e) Finance costs	6.28	6.43	4.07	19.53	14.02	17.26
(f) Depreciation and amortisation expense	19.22	19.02	14.77	55.89	42.83	57.51
(g) Other expenses	118.31	100.84	101.57	274.66	295.65	404.88
Total Expenses	470.88	402.16	421.35	1,099.00	1,317.96	1,709.12
Profit Before tax	119.78	84.75	34.36	192.22	84.89	156.18

Note: Figures have been regrouped wherever required.



Financials

Particulars	% to Sales					
	Quarter Ended			Period Ended		Year ended
	31-Dec-20	30-Sep-20	31-Dec-19	31-Dec-20	31-Dec-19	31-Mar-20
Material Costs	49.3%	51.8%	61.1%	51.9%	63.7%	61.3%
Power Costs	3.5%	4.5%	5.9%	4.5%	5.7%	5.9%
Employee Benefit Expenses	6.1%	5.0%	5.0%	6.2%	5.1%	5.2%
Finance Costs	1.1%	1.3%	0.9%	1.5%	1.0%	0.9%
Profit Before Tax	20.3%	17.4%	7.5%	14.9%	6.1%	8.4%
Profit After Tax	20.1%	13.5%	5.1%	12.9%	3.9%	6.1%
EBITDA	24.6%	22.7%	11.7%	20.8%	10.1%	12.5%

Note : Figures have been regrouped wherever required



Sales Comparison

	For the Quarter Ended			For the Period Ended		For the Year ended
Sales (Qty MT)	31-Dec-20	30-Sep-20	31-Dec-19	31-Dec-20	31-Dec-19	31-Mar-20
Pig Iron	88,968	81,467	91,767	2,10,446	2,76,193	3,58,146
Castings	28,847	24,388	20,009	63,907	57,933	78,663

Rs. In Crores

	For the Quarter Ended			For the Period Ended		For the Year ended
Sales	31-Dec-20	30-Sep-20	31-Dec-19	31-Dec-20	31-Dec-19	31-Mar-20
Pig Iron	298.10	252.37	259.34	663.01	821.35	1,070.00
Realisation Rs. PMT	33,507	30,978	28,261	31,505	29,738	29,876
Castings	271.88	222.12	183.45	589.64	545.61	734.21
Realisation Rs. Per KG	94.25	91.08	91.69	92.26	94.18	93.34
<i>By-products</i>	20.12	11.75	12.46	36.73	34.52	45.45
Net Sales	590.10	486.24	455.25	1,289.38	1,401.48	1,849.66
Revenue from Operations	590.10	486.24	455.25	1,289.38	1,401.48	1,849.66

Note : Figures have been regrouped wherever required

Financial Highlights



Enriching Lives

The business of the company returned to normalcy after lifting of the nationwide lockdown in stages on account of Covid-19 and the company is experiencing good demand for its products from the customers

The Company started reaping the benefit from commissioning of Coke Oven Plant and Power Plant. Both the plants were operational for the full quarter and Coke oven is operating at almost 100% capacity

Further the Input materials were strategically sourced which has benefited the company

On account of capitalization of both the projects the Term Loan Interest and Depreciation has increased

AWARDS & ACCOLADES



Enriching Lives

KFIL won 2 awards in CII EXIM Bank Award for Business Excellence 2020.

KFIL won two awards from CII.

1. **Special Jury Commendation for Consistent Progressive Performance**

2. **PLATINUM AWARD** under the **CII-EXIM BANK Award for Business Excellence 2020**



IIF Awards

KFIL Won the “**IIF KAIZEN THROPHY**” of **3rd PRIZE** in southern Region **IIF KAIZEN Competition**.





Disclaimer

Statements in this presentation, particularly those which relate to management's views and analysis, describing the Company's objectives, projections, estimates and expectations may constitute "forward looking statements" within the meaning of applicable laws and regulations. Actual results might differ materially from those either expressed or implied



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THANK YOU