



KIRLOSKAR FERROUS INDUSTRIES LIMITED A Kirloskar Group Company

Financial Presentation for Quarter-IV FY 2020-21

Financial Highlights – QIV FY 2020-21



Rs. In Crores

	Qı	uarter Ended	Year Ended		
Particulars	31-Mar-21	31-Dec-20	31-Mar-20	31-Mar-21	31-Mar-20
	Audited	Unaudited	Audited	Audited	Audited
Revenue from Operations	748.70	590.10	448.18	2,038.08	1,849.66
Other Income	0.99	0.56	14.27	2.83	15.64
Total income (1+2)	749.69	590.66	462.45	2,040.91	1,865.30
Expenses					
(a) Cost of Materials consumed	389.02	292.14	251.30	1,048.79	1,131.40
(b) Purchase of stock-in-trade	-	-	-	-	-
(c) Changes in inventories of					
finished goods, Stock-in -	(6.02)	(1.04)	(11.62)	3.45	1.67
Trade and work-in-progress					
(d) Employee benefits expense	26.94	35.97	24.33	106.62	96.40
(e) Finance costs	5.63	6.28	3.24	25.16	17.26
(f) Depreciation and amortisation	20.09	19.22	14.68	75.98	57.51
(g) Other expenses	143.06	118.31	109.23	417.72	404.88
Total Expenses	578.72	470.88	391.16	1,677.72	1,709.12
Profit Before tax	170.97	119.78	71.29	363.19	156.18
Profit After tax	135.33	118.32	57.49	302.11	112.37
EBITDA	196.69	145.28	89.21	464.33	230.95

Note: Figures have been regrouped wherever required.



Financials

% to Sales

Particulars	Q	uarter Ende	Year Ended		
	31-Mar-21	31-Dec-20	31-Mar-20	31-Mar-21	31-Mar-20
Material Costs	51.2%	49.3%	53.5%	51.6%	61.3%
Power Costs	3.1%	3.5%	6.5%	4.0%	5.9%
Employee Benefit Expenses	3.6%	6.1%	5.4%	5.2%	5.2%
Finance Costs	0.8%	1.1%	0.7%	1.2%	0.9%
Profit Before Tax	22.8%	20.3%	15.9%	17.8%	8.4%
Profit After Tax	18.1%	20.1%	12.8%	14.8%	6.1%
EBITDA	26.3%	24.6%	19.9%	22.8%	12.5%

Note: Figures have been regrouped wherever required



Sales Comparison

	Qı	For the uarter Endo	For the Year Ended		
Sales (Qty MT)	31-Mar-21	31-Dec-20	31-Mar-20	31-Mar-21	31-Mar-20
Pig Iron	1,03,244	88,968	81,953	3,13,690	3,58,146
Castings	28,600	28,847	20,730	92,507	78,663

Rs. In Crores

	For the Quarter Ended			For the Year Ended		
Sales	31-Mar-21	31-Dec-20	31-Mar-20	31-Mar-21	31-Mar-20	
Pig Iron	404.31	298.10	248.65	1,067.32	1,070.00	
Realisation Rs. PMT	39,161	33,507	30,341	34,025	29,876	
Castings	284.76	271.88	188.60	874.40	734.21	
Realisation Rs. Per KG	99.57	94.25	90.98	94.52	93.34	
By-products	59.63	20.12	10.93	96.37	45.45	
Revenue from Operations	748.70	590.10	448.18	2,038.08	1,849.66	

Note: Figures have been regrouped wherever required

Highlights



The business of the company returned to normalcy after lifting of the nationwide lockdown in stages on account of Covid-19 and the company is experiencing good demand for its products from the customers.

The Company started reaping the benefit from commissioning of Coke Oven Plant and Power Plant. Both the plants were operational for the full quarter and Coke oven is operating at almost 100% capacity

Further the Input materials were strategically sourced which has benefited the company

On account of capitalization of both the projects the Term Loan Interest and Depreciation has increased



Disclaimer

Statements in this presentation, particularly those which relate to management's views and analysis, describing the Company's objectives, projections, estimates and expectations may constitute "forward looking statements" within the meaning of applicable laws and regulations. Actual results might differ materially from those either expressed or implied



THANK YOU