SANGAM (INDIA) LIMITED

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Ref: SIL/SEC/2025-26 Date: 02ND August, 2025

The Manager,
Department of Corporate Services

The National Stock Exchange of India
Ltd.

Exchange Plaza, 5th Floor,
Plot No. C/1, G Block

Bandra Kurla Complex, Bandra (E)

Mumbai – 400051

Scrip Code: SANGAMIND

The Manager,

Department of Corporate Services,

BSE Ltd.

Phiroze Jeejeebhoy Towers 25th Floor, Dalal Street, Mumbai - 400 001

Scrip Code: 514234

Dear Sir/Madam,

Sub.: Intimation to Stock Exchange – Investor Presentation in connection with Unaudited Financial Results for the quarter ended 30th June, 2025.

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of Investor Presentation in connection with the Unaudited Financial Results for the quarter ended 30th June, 2025.

Kindly take the above on your record.

Yours faithfully For Sangam (India) Limited

Arjun Agal
Company Secretary & Compliance Officer
ICSI Mem No. 74400



Sangam (India) Limited

Earnings Presentation

Q1 FY26



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Q1 FY26 Performance



Management Commentary





Q1 FY26

Rs. 803 Cr up 15% YoY

Revenue

Rs. 298 Cr

37.2% Margin

Gross Profit

Rs. 70 Cr

8.8% Margin

EBITDA



Record Revenue Performance

Q1 FY26 marked a strong start to the year, with record-high quarterly revenue of ₹803 crore, up 15% YoY driven by strong volume momentum, buoyant domestic demand, and focused execution across business verticals.

Margins Supported by Inventory Readiness Gross margin stood at 37.2%, with a modest YoY dip due to elevated raw material additionally and a strategic increase in purchases of stock-in-trade to cater to rising demand.

Operational Strength Amidst Cost Pressures
EBITDA came in at Rs. 70 crore, though the EBITDA margin
softened YoY, impacted by input costs, traded goods mix and
an uptick in other expenses.

Emerging Global Tailwinds

Global trade shifts are creating openings for Indian textiles. **The India-UK FTA** further boosts competitiveness with duty-free access to the UK apparel market.

Clear Focus on Long-Term Value Creation

We remain committed to building a **customer-centric**, **integrated textile business**, with a sharp focus on **innovation**, **agility**, **and sustainable margin improvement** in the coming quarters.



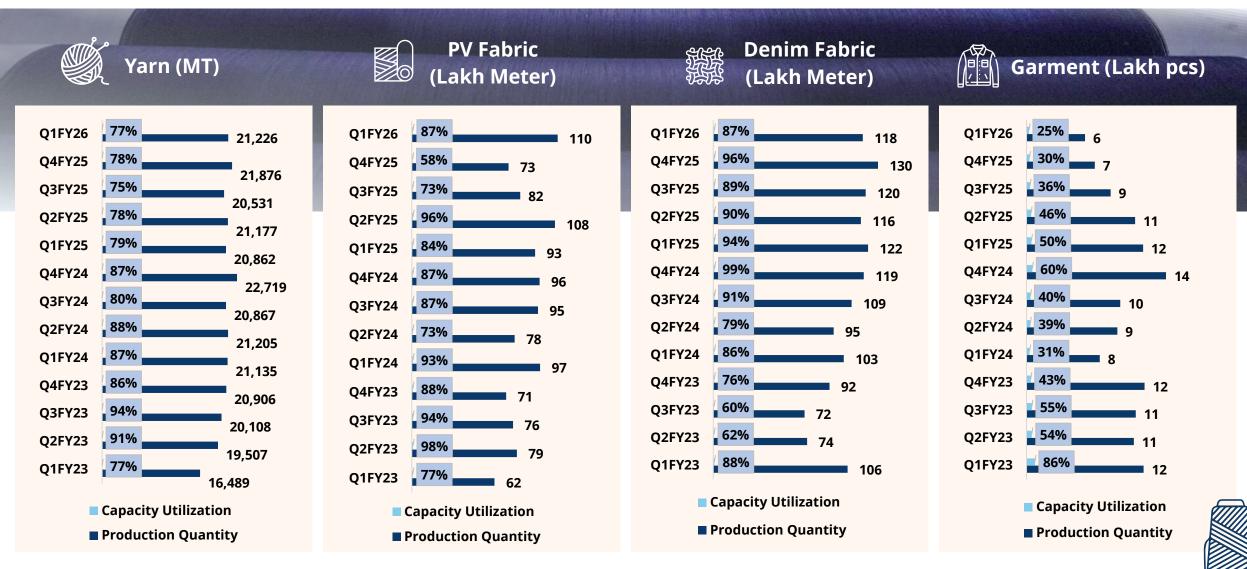
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Founder & Chairman

MR. RAM PAL SONI

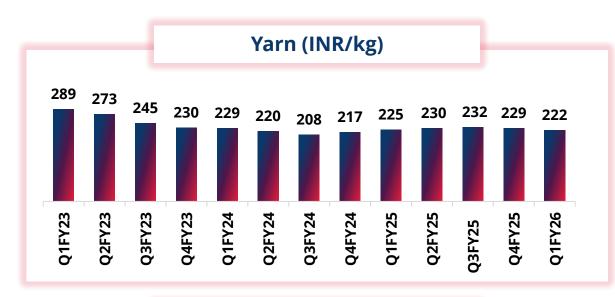


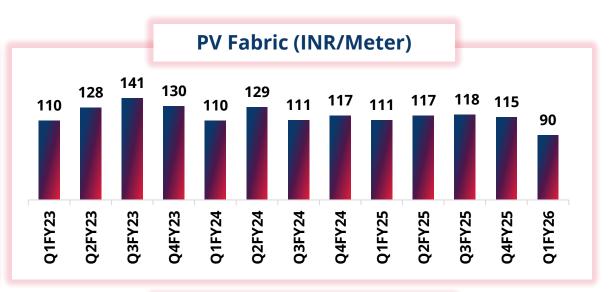
Production Quantity & Capacity Utilization %

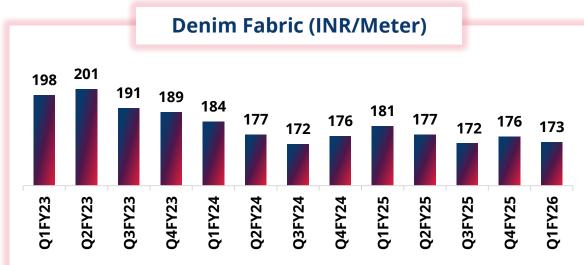


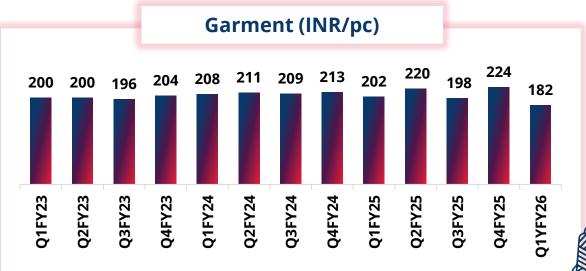
Note: Certain historical figures have been reinstated

Product wise price realization









Note: Certain historical figures have been reinstated

Historical Income Statement

Particulars (in Rs. Cr)	Q1 FY26	Q1 FY25	YoY	Q4 FY25	QoQ
Revenue	803	698	15%	746	8%
Gross Profit	298	303	-1%	278	7%
Gross Margin (%)	37.2%	43.4%	-617 bps	37.3%	-11 bps
EBITDA	70	72	-3%	70	1%
EBITDA Margin %	8.8%	10.4%	-160 bps	9.3%	-58 bps
Depreciation	36	28	28%	30	20%
Exceptional Items	2	2	0%	2	0%
Profit Before Interest & Tax	33	43	-23%	38	-14%
Interest	30	23	31%	25	19%
Profit Before Tax	3	20	-87%	13	-80%
Tax	0	5	-92%	3	-88%
Profit After Tax	2	14	-85%	10	-78%
Basic EPS (Rs)	0.4	2.8	-85%	1.9	-78%
Diluted EPS (Rs)	0.4	2.8	-85%	1.9	-78%

Highest ever quarterly revenue powered by improved volumes and operational execution

Depreciation expenses increased during the quarter, primarily on account of capitalisation of recently commissioned assets

Interest cost have increased during the quarter but shall improve given the State subsidy in the coming quarters

*Note: 1. Revenue is inclusive of Other Incomes

8

Capacity Expansion to Drive Future Growth

Project Particulars	Completion Capital		Machines (in Nos.)		Capacity	
	Timelines Outla	Outlay	Current	Post Expansion	Current	Post Expansion
Synthetic Fabric (Weaving machines)	Q2 FY26	Rs. 160 Cr	260	333	Weaving-48 MMPA	Weaving-52 MMPA

Sangam's Alignment to Industry Tailwinds



SECTORAL TAILWINDS DRIVING GROWTH

SANGAM'S ALIGNMENT TO GROWTH DRIVERS

India's exports expected to grow to \$100
Billion by 2030 backed by FTAs and improved global competitiveness

Sportswear and athleisure market in India projected to grow at ~15-20%, supported by health consciousness and lifestyle-driven demand

Global Denim Apparel Market is expected to grow at **5% CAGR** to **\$135 Billion by FY31**

Sustainable Fashion gaining strong momentum globally, projected to reach ~\$200 billion by 2030



Major Order from Gelmart (supplier to Walmart) reinforcing Sangam's export credibility, quality consistency, and mass-market scalability

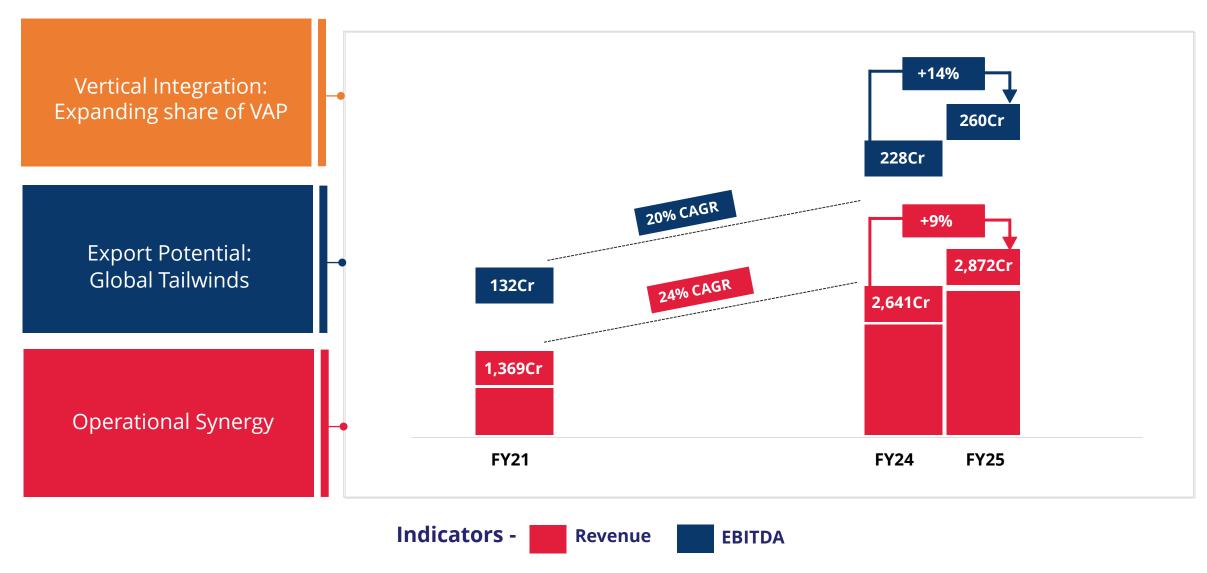
C9 - Athleisure & Women's Innerwear Brand with Over 2000+ retail touchpoints and growing e-commerce presence.

Strategic JV - Goldenseams Sangam Pvt.
Ltd. - 50:50 JV with ₹50 Cr investment in a
forward integration garmenting plant to
boost denim value chain control

DaMensch MoU Signed - Focus on premium, design-led apparel and sustainable product development



Performance Momentum Backed by Core Levers





Company Overview



Sangam: Fully-integrated Textiles Operations





Strong Expertise: 40+ years of leadership in the textile industry, built on integration, innovation, and quality



Diverse & End-to-End Portfolio: Leading manufacturer of PV Dyed Yarn and Denim, with offerings across grey yarn, cotton blends, knitted fabrics, and garments



Cutting-Edge Infrastructure & Workforce: 5 state-of-the-art plants in Rajasthan backed by 10,700+ employees, including 8,885 skilled professionals



Global Reach & Marquee Clients: Presence in 50+ countries, catering to Walmart, Primark, Jockey, Decathlon, Mango, and many more



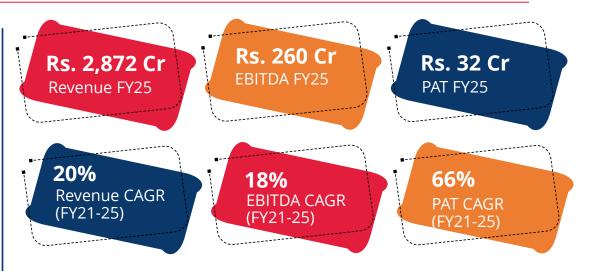
Flagship Brands: Sangam Suiting, Sangam Denim, and C9 Air Wear — trusted names in fashion and lifestyle



ESG Commitment: 5 solar plants (17 MW) and a 5 MW wind plant underscore a strong push toward sustainable energy

Product Offerings PV and Cotton Yarn: 44% PV and Cotton Fabric: 28% Garment: 3% Garment: 3% Garment: 3%

India's largest, fastest growing and most trusted brand in Textile Sector



Location	Facilities	Capacities
Atun, Bhilwara	Weaving, Processing & Garment Plant	Seamless Garment (9.62 MMPA) + Weaving (48MMPA) + Fabric Processing (72MMPA)
Biliya Kalan, Bhilwara	Denim Weaving & Processing Plant	60 MMPA
Biliya Kalan, Bhilwara	Spinning Plant Unit-I	30,000 MTPA (Spinning + Textuaries)
Sareri, Bhilwara	Spinning Plant Unit-II	71,820 MTPA (Spinning + Rotors + Knitting)
Soniyana, Chittorgarh	Spinning Plant Unit-III	9000 MTPA 13

Business Model







Produces cotton, PV, fancy, and indigo yarns - catering to varied fiber needs and fabric applications

- **PV Yarn** (Polyester/Viscose and blends)
- Cotton Yarn (Ring and open-end)
- Fancy Yarn (Blends with wool, linen, acrylic, etc.)
- Indigo Dyed Yarn

- 306,864 Spindles capacity of 85,140 MTPA
- 4,584 Rotors capacity of 19080 MTPA



Converts yarn into knitted and woven fabrics - denim, shirting, and performance knits - for fashion and utility use

- Knitted Fabric: Jersey, rib, interlock, pique, loop terry, indigo knits
- Woven Fabric:
 - **Suiting's/Shirting**: Polyester blends, 100% PV Lycra, PV/cotton/viscose/spandex
 - **Denim Fabric**: Rigid and stretch denim using cotton, polyester blends, and modal



Uses seamless tech for C9 activewear, innerwear, and shapewear enabling forward integration and value capture

- **Seamless Garments**: Leggings, sportswear, activewear, innerwear, and shapewear
- In-house C9 Airwear Brand: Women's lifestyle and performance wear

- 32 Knitting machines 5,400 MTPA capacity
- 262 denim weaving looms and 260 weaving looms

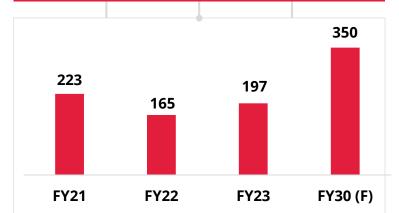
 114 seamless knitting machines with a 9.62 MMPA



Textile Sector - Overview



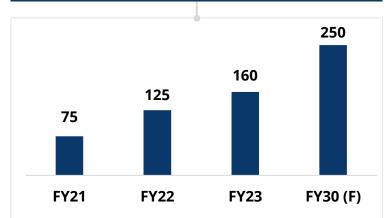
India's Textile Market Size (US\$ Bn)



India's textile market is set to grow, fueled by:

- Strong domestic demand driven by urban markets contributing ~65% of textile and apparel sales, while rural markets, accounting for ~35%, are expanding faster with a 17% YoY rise in spending versus 12% in urban areas.
- Government policy support, including schemes like PLI which has a ₹10,683Cr outlay.
- A growing shift toward sustainable, premium, and design-led textiles with the sustainable fashion market growing to ~\$200 Billion by FY30.

Domestic Textile and Apparel Industry in India (US\$ Bn)

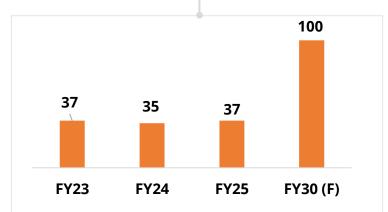


India's domestic textile and apparel market is projected to grow, driven by:

- An increasing fashion-conscious youth demographic- Fast Fashion industry is projected to grow at CAGR ~16.7%.
- Rapid urbanization and lifestyle shifts with middle class population projected to grow to 38% (vs current 31%) by FY31.
- A strong push for locally manufactured products under Make in India initiatives

 to boost share of manufacturing in India's GDP from 16% to 25%

Textiles and Apparels Exports from India (US\$ Bn)



India's textile and apparel exports are expected to grow, supported by:

- Shifting global demand toward alternative sourcing destinations - India's apparel exports grew 11.3% YoY in May 2025, driven by Western buyers shifting away from China and Bangladesh to diversify supply chains.
- Free Trade Agreements (FTAs) unlocking new markets -The India–UK FTA is set to spur 13% CAGR in textile exports, granting 99% of products duty-free access. Broader FTA expansion is poised to drive multi-market export growth.



Source: Ministry of Textiles; Media sources; NSSO data; Press Information Bureau

USPs/ Competitive Advantage



Balanced Portfolio.
De-Risked
Operations

Driving Margins
Through Strategic
Value Addition

High-Value Client Relationships

Strong Debt
Servicing Capability

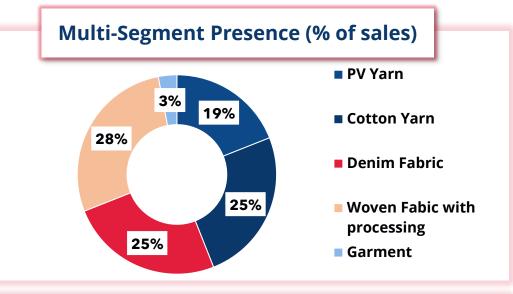
Operational Improvements – Working Capital Perspective

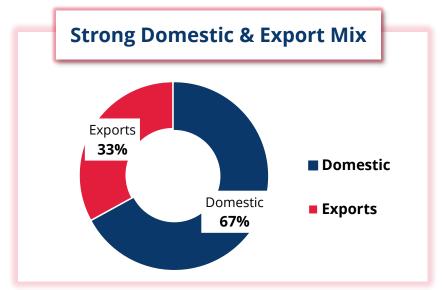
Globally Recognized Accreditations Recognized Four Star Export House

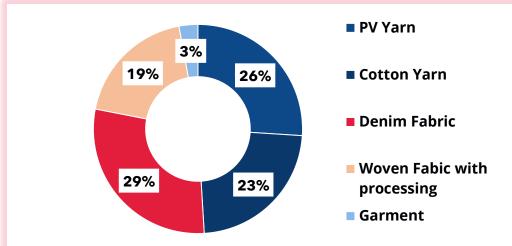
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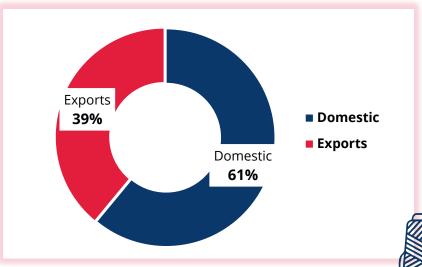
Balanced Portfolio. De-Risked Operations.





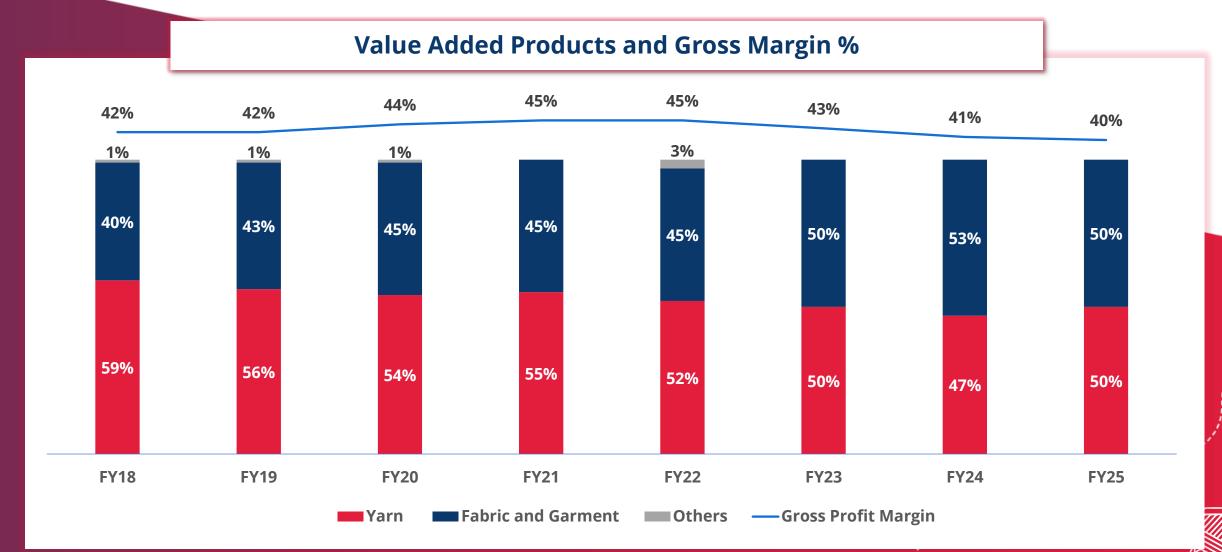






Driving Margins Through Strategic Value Addition





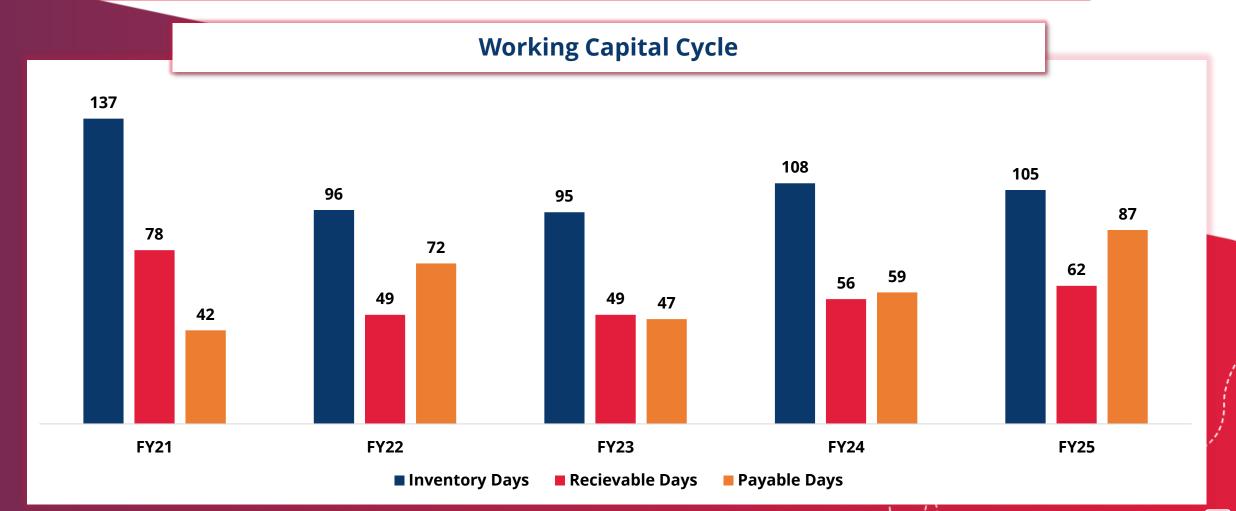
High-Value Client Relationships





Operational Improvements – Working Capital Perspective

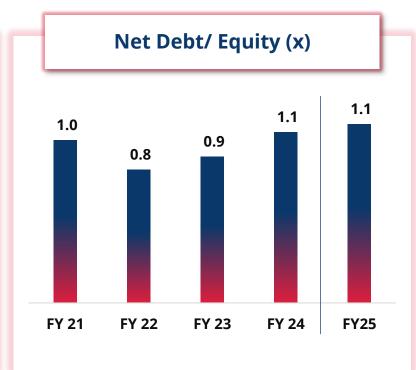


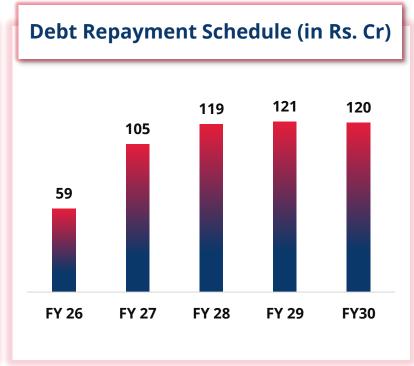


Strong Debt Servicing Capability











Debt repayment through internal accruals.



Capex plans to expand capacity and boost revenue growth.

Note: Interest Coverage Ratio is calculated as Earning before Interest and Tax divided by Finance Cost.



Globally Recognized Accreditations





QUALITY MANAGEMENT SYSTEMS CERTIFICATIONS



QUALITY MANAGEMENT SYSTEMS CERTIFICATIONS



SOCIAL ACCOUNTABILITY STANDARDS



GLOBAL RECYCLED STANDARD



ORGANIC CONTENT STANDARD



GLOBAL ORGANIC TEXTILE STANDARD

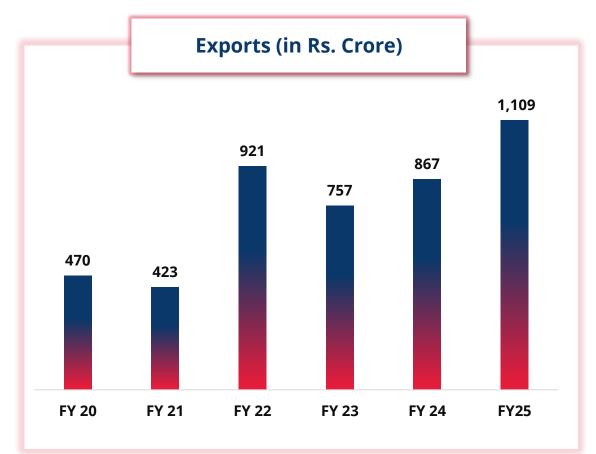


Recognized Four Star Export House



UCHNSTAT00986382AM2

Sangam (India) Limited has been recognized as a four-star export house





This document has been digitally signed by KAILASH CHAND MEENA, FTDOJRA JAIPUR ond6-Nov-2023.

Signature Not Verified Opening Spring to Manager Principle of American Spring Spring Date Service of the American Date Service of the American





Strategic Updates



Yarn - Improving The Mix

Key Highlights



Leader in PV dyed yarn in India



Export yarn to 33+ countries. Established Distribution Network

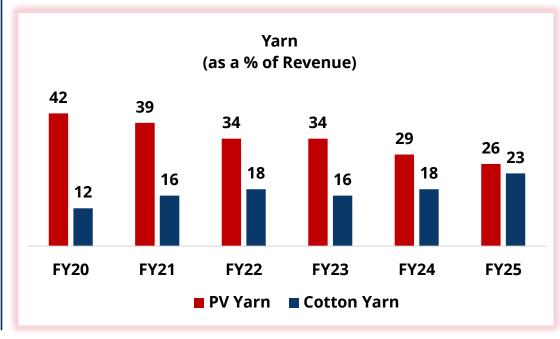


Yarn Produced: Cotton & PV Dyed. Manufacturer of 100% cotton Yarn, Core Spun Yarn, Eli Twist Yarn & Slub Yarn



Latest technology for producing and exporting high quality cotton yarn with different fiber blends

Performance & Features





Biliya Kalan				
96,864	1			
Spindles	Textuaries			
No. of	779			

Soniyana			
26,736	1,83,264	4,584	32
Spindles	Spindles	Rotors	Knitting Machines

No. of Customers (Q1FY26)

779

PV Yarn

Cotton Yarn

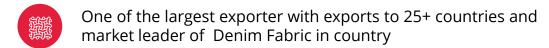
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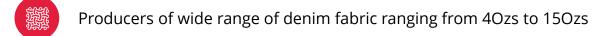
110,820 MTPA

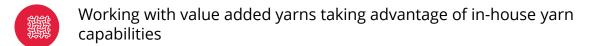
Yarn Capacity

Denim Fabric – Revenue increased 2.1x in 6 years

Key Highlights





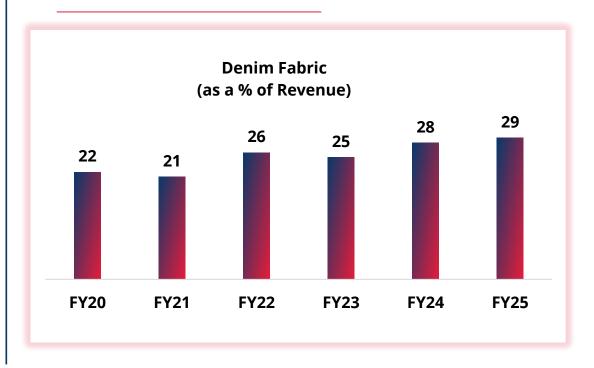


R&D driven, sustainable product range encompasses Basic, Twills, Broken, Satins, Denim Shirting, Fancy Dobby and Regular Dobby

Very strong domestic market position while working with leading brands internationally and domestically

Latest finishing technique such as Flat, Thermo, Mill Wash, Calendar, Over Dyed

Performance & Features



as of June 2025

Capacity

60 Million meters/annum

Denim Fabric production capacity

5 Indigo processing lines

with 262 weaving machines and 1 Rope Dyeing for denim fabric weaving

217

No of Customers (Q1FY26)

Synthetic Fabric - Significant Market Share

Key Highlights



One of the largest exporter and market leader of PV fabric in country



Significant market share in processing PV, PV Lycra, PVW, Polyester woolen & 100% wool



Export to 45 + countries



Very strong domestic market position while working with leading brands internationally and domestically.

as of June 2025 **Capacity**

Unique Features

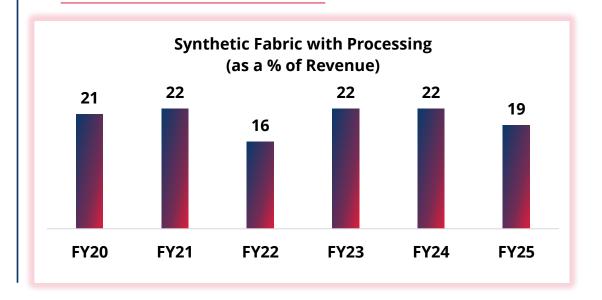
260 Weaving Machines, 7 Stenters and 44 Chambers

Fabric Weaving

State-of-the-art computerized designing and high-speed air jet Weaving Machines

No of customers (in Q1 FY26): 717

Performance & Features



48 MMPA

Fabric Weaving

Manufacturer of finest fabrics in polyester, viscose and other blended fibers

72 MMPA

Fabric Processing

Working with value added yarns taking advantage of in-house yarn capabilities

27

Garment - Revenue increased 2.4x in 6 years

Key Highlights



India's largest manufacturers of Seamless Garments- C9



Athleisure wear, Intimate wear and Casual Wear



2,000+ touch points.



Cutting edge machinery sourced from Santoni, Italy



Plant

Capacity &

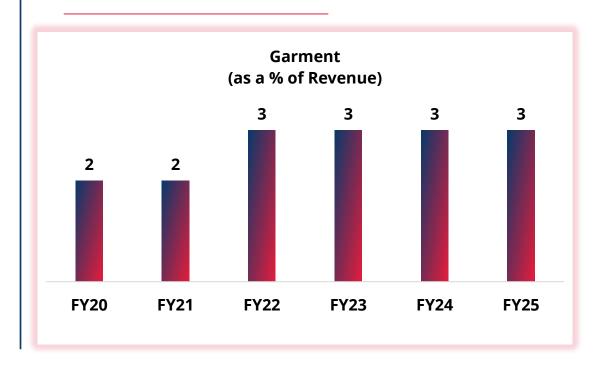
Locations

Product range: encompasses variety of blends as well as natural fibers

251.94 crores

Garment manufacturing capacity

Performance & Features



seconds/annum

Seamless garment knitting machines

114

620+

No of Customers (Q1FY26)



Strategic Priorities



Value-Added Product Expansion

Accelerate shift to fabrics, seamless wear & branded apparel for higher margins.



Operational Efficiency

Deploy automation, digitization, and green energy to cut costs, boost uptime, and optimize resources.



Working Capital

Optimize working capital through integration and efficient cash flow across all business verticals.



Customer Centricity

Ensure quality, design agility, and timely delivery while using buyer feedback to refine products and services.



Significant Focus on Sustainability and CSR





Recycle

30,000MT p.a. of recycled fiber comes through recycling of 38,400MT plastic waste

Consuming 12,500MT p.a. cotton & other waste minimizing environmental footprint



Empowering Community

Established Institutes and University

Established NABHcertified hospital



Renewable Energy

3 solar power plants, generating 16 **MW** of power

5 MW wind energy facility



Water Consumption

3 effluent treatment plants

4 sewage treatment plants



Annexures



Our Strong Leadership





Chairman

- 40 years in textiles; built one of the world's largest yarn manufacturing businesses
- Started with 8 weaving machines; known for strong business acumen



DR. S. N. MODANI Vice Chairman

- Holds a Ph.D. in Strategic Management along with M.Sc. and MBA
- Chairs RTMA since 2018; active in FICCI and HRD initiatives

Leads PV Suiting and Furnishing

Expanded from Home Furnishing

to Overseas Marketing roles

business



MR. V. K. SODANI

Executive Director & CEO (Fabrics and Garment business)



MR. ANURAG SONI Managing Director

- Leads finance and operations at Sangam India Ltd.; drives strategy and expansion
- Oversees treasury with focus on sustainability and competitive advantage



MR. PRANAL MODANI CEO (Yarn & Denim Business)

- Leads Yarn & Denim business at Sangam India; drives global growth and ESG strategy
- Launched C9 Airwear; focuses on retail, innovation, and sustainable expansion



CA S. R. DAKHERA CFO

- B.Sc. (Maths) from Rajasthan University; Fellow Chartered Accountant
- Over 35 years of management experience across diverse industries



Well-Structured Board





MR. SUDHIR MAHESHWARI **Independent Director**

- With over 34 years of experience, he is the Founding and Managing Partner of Synergy Capital Corp. LLP, specializing in strategic and financial advisory.
- Previously served on the Group Management Board of ArcelorMittal, where he held key leadership roles in Corporate Finance, Tax, and Risk Management.



MRS. IRINA GARG Independent Director

- Served 35 years in the Indian Revenue Service, retiring as Principal Chief Commissioner of Income Tax, Rajasthan under the Ministry of Finance.
- Holds a postgraduate degree in Psychology and a PhD in Revenue Administration; completed an Executive Program at Wharton University, Pennsylvania.



MR. DINESH CHANDER PATWARI Independent Director

- Served 36 years in the Indian Revenue Service with a diverse career in income tax administration, including handling key investigations like the 1992 securities scam.
- Holds an MBA from IIM Ahmedabad and completed a specialization in Treasury & Forex Management from ICFAI.



MR. UPENDRA PRASAD SINGH Independent Director

- Served over 37 years in the IAS (Odisha Cadre), retiring as Secretary, Ministry of Textiles, Government of India.
- Also held the position of Secretary, Department of Water Resources, River Development & Ganga Rejuvenation, Ministry of Jal Shakti, for over three years.

Historical Income Statement



Particulars (in Rs. Cr)	FY 20	FY 21	FY 22	FY 23	FY 24	FY25
Revenue from Operations	1,798	1,369	2,445	2,729	2,641	2,872
Total Expenditure	1,629	1,237	2,130	2,411	2,413	2,612
EBITDA	169	132	315	318	228	260
EBITDA Margin %	9.4%	9.6%	12.9%	11.7%	8.6%	9.1%
Depreciation	81	81	70	79	97	114
Exceptional Items	-	-	12	26	7	7
Profit Before Interest & Tax	89	51	233	213	124	139
Interest	69	49	48	54	71	95
Profit Before Tax	19	2	185	159	53	44
Tax	7	-2	43	29	13	12
Profit After Tax	12	4	142	130	40	32
Basic EPS (Rs)	3.4	1.0	32.2	29.4	8.2	6.3
Diluted EPS (Rs)	3.4	1.0	32.1	27.3	8.2	6.3

^{*}Note: 1. Revenue is inclusive of Other Incomes

^{2.} Total Expenditure excluding Depreciation and Finance Cost

Historical Balance Sheet



Particulars (in Rs. Cr)	FY 20	FY 21	FY 22	FY 23	FY24	FY25
(a) Equity Share Capital	39	43	43	45	50	50
(b) Share Warrant	0	0	26	23	0	0
(c) Other Equity	488	509	647	815	934	957
Total Equity	527	552	716	883	984	1007
Non-current Liabilities						
Financial Liabilities						
(a) Borrowing	242	204	181	340	619	722
(b) Lease Liability	0	0	2	1	0	2
Other Non-Current Liabilities & Provisions	0	0	0	10	36	44
Deferred Tax Liabilities (Net)	49	49	38	35	19	22
Total Non-Current Liabilities	291	253	221	385	675	789
Current Liabilities						
<u>Financial Liabilities</u>						
(a) Borrowings	359	385	426	484	446	413
(b) Lease Liabilities	0	0	1	2	1	1
(c) Trade Payables	115	116	287	227	427	603
(d) Other Financial Liabilities	117	74	132	137	145	113
Provisions	18	17	19	23	37	17
Other current liabilities	13	10	18	19	0	0
Current Tax Liabilities	0	0	4	0	15	13
Total Current Liabilities	622	603	887	892	1070	1159
Total Equity and Liabilities	1,441	1,409	1,824	2,161	2,729	2,955

Particulars (in Rs. Cr)	FY 20	FY 21	FY 22	FY 23	FY24	FY25
Non-Current Assets						
Property, Plant and Equipment	615	586	595	720	1,004	1,273
Right of Use Assets	0	0	3	2	1,001	3
Capital Work in Progress	6	9	74	223	219	172
Other Intangible Assets	1	5	4	3	2	2
Intangible Assets under development	4	0	0	0	3	6
<u>Financial Assets</u>						
(a) Investments	6	0	1	1	1	1
(b) Other Financial Assets	10	10	26	31	27	35
Other Non-Current Assets	6	6	54	114	115	77
Total Non-Current Asset	648	615	757	1094	1,372	1,570
Current Assets						
Inventories	373	376	528	513	669	576
Investments	0	0	0	7	10	79
Trade Receivables	292	280	376	353	448	518
Cash and Cash Equivalents	14	10	22	28	28	52
Other financial assets	50	55	61	56	68	35
Current Tax Assets	4	6	0	7	9	5
Other current assets	61	66	72	102	124	122
Assets Held for Sale	0	0	8	0	0	0
Total Current Assets	793	794	1067	1067	1,357	1,386
Total Assets	1,441	1,409	1,824	2,161	2,729	2,955

