

### Kotak Mahindra Bank

October 25, 2025

**BSE Limited** 

Corporate Relationship Department Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 001

BSE Scrip 500247, 958687, 974396, Code: 974682, 974924, 975387 National Stock Exchange of India Limited

Exchange Plaza, Plot No. C/1, G Block,

Bandra-Kurla Complex, Bandra (East),

Mumbai 400 051

NSE KOTAKBANK, KMBL, KMB26,

Symbol: KMB29, KMB30

Dear Sirs,

Sub: Investor Presentation for the Earnings Conference Call on the Consolidated and Standalone Unaudited Financial Results of the Bank for the quarter and half-year ended September 30, 2025

Further to our intimation regarding the Consolidated and Standalone Unaudited Financial Results of Kotak Mahindra Bank Limited ("Bank") for the quarter and half-year ended September 30, 2025 and pursuant to Regulation 30 of the of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), we enclose herewith a copy of the Investor Presentation for the Earnings Conference Call in connection with the aforesaid Financial Results.

The above information is also being hosted on the Bank's website <a href="https://www.kotak.com/en/investor-relations/governance/sebi-listing-disclosures.html">https://www.kotak.com/en/investor-relations/governance/sebi-listing-disclosures.html</a> in terms of the Listing Regulations.

This is for your information and appropriate dissemination.

Thanking you,

Yours faithfully,

For Kotak Mahindra Bank Limited

Avan Doomasia Company Secretary

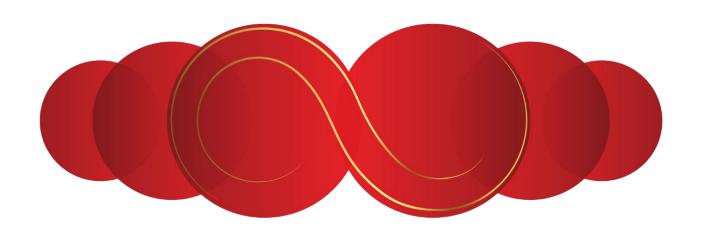
Encl.: as above

Kotak Mahindra Bank Ltd. CIN: L65110MH1985PLC038137

Registered Office: 27 BKC, C 27, G Block, Bandra Kurla Complex, Bandra (E), Mumbai 400051, Maharashtra, India.

T +91 22 61660001 www.kotak.com





# Transforming for scale

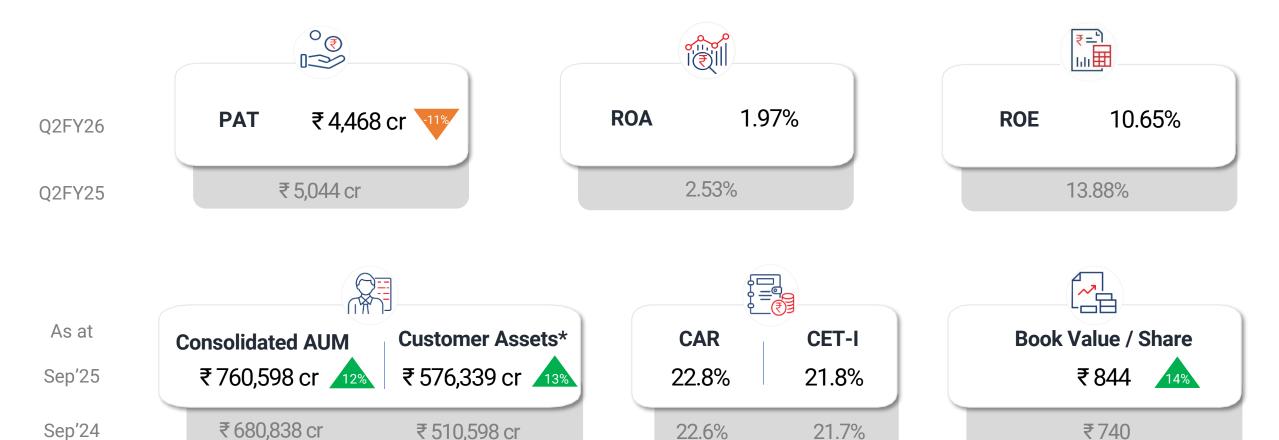
# Investor Presentation **Q2FY26**

Presentation on financial results for the Period ended 30<sup>th</sup> September, 2025

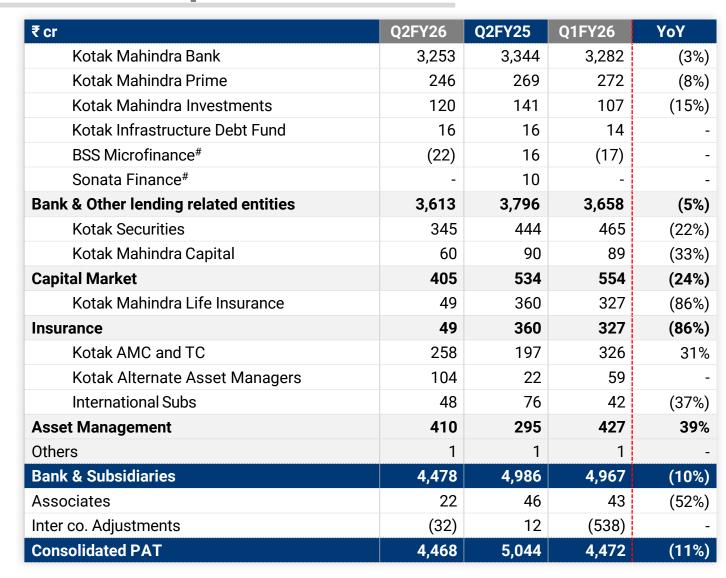
25<sup>th</sup> October, 2025

# **Consolidated Highlights**



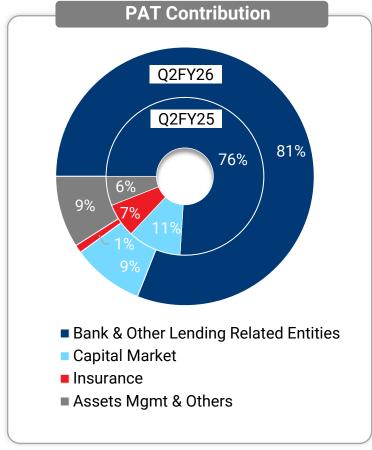


# Kotak Group PAT – Q2FY26



PAT of subsidiaries and associates (excl. insurance) entities includes gains of ₹ 18 cr in Q2FY26 and ₹ 204 cr in Q1FY26 due to alignment with RBI directions on valuation of investments portfolio w.e.f. Q4FY25.





\*With effect from 11th October, 2025, Sonata Finance Private Limited merged with BSS Microfinance Limited. The appointed date of the merger is 1st April, 2025.

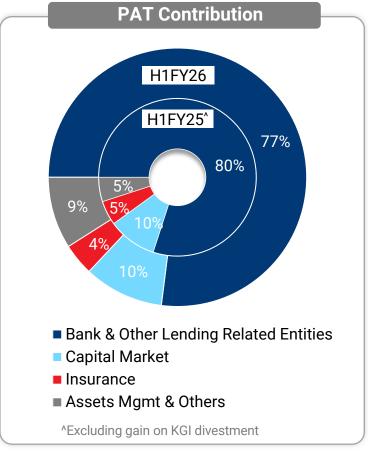
# Kotak Group PAT – H1FY26



₹cr	H1FY26	H1FY25	YoY	FY25
Kotak Mahindra Bank	6,535	6,864	(5%)	13,720
Kotak Mahindra Prime	518	501	4%	1,015
Kotak Mahindra Investments	227	279	(19%)	501
Kotak Infrastructure Debt Fund	30	27	10%	53
BSS Microfinance#	(38)	66	-	(74)
Sonata Finance#	-	(3)	-	13
Bank & Other lending related entities	7,272	7,734	(6%)	15,229
Kotak Securities	811	845	(4%)	1,640
Kotak Mahindra Capital	149	170	(13%)	361
Capital Market	960	1,015	(5%)	2,001
Kotak Mahindra Life Insurance	376	533	(29%)	769
Zurich Kotak General Insurance*	-	(21)	-	(21)
Insurance	376	513	(27%)	749
Kotak AMC and TC	583	372	57%	977
Kotak Alternate Asset Managers	163	28	-	139
International Subs	90	145	(38%)	255
Asset Management	836	545	54%	1,371
Others	2	2	-	8
Bank & Subsidiaries	9,446	9,809	(4%)	19,358
Associates	65	95	(31%)	180
Inter co. Adjustments	(571)	(425)	-	(426)
Consolidated PAT	8,940	9,479	(6%)	19,113
PAT on KGI divestment	-	3,013	-	3,013
Total PAT	8,940	12,492	-	22,126

PAT of subsidiaries and associates (excl. insurance) entities includes gains of ₹ 222 cr in H1FY26 and ₹ 411 cr in FY25 due to alignment with RBI directions on valuation of investments portfolio w.e.f. Q4FY25.



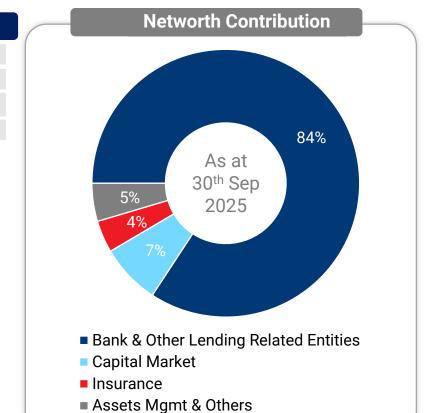


\*With effect from 11th October, 2025, Sonata Finance Private Limited merged with BSS Microfinance Limited. The appointed date of the merger is 1st April, 2025.

# **Kotak Group Networth & ROE**



₹cr	PAT Q2FY26	Networth Sep'25	ROE
Kotak Mahindra Bank	3,253	125,157	
Kotak Mahindra Prime	246	10,687	
Kotak Mahindra Investments	120	4,064	
Kotak Infrastructure Debt Fund	16	603	
BSS Microfinance#	(22)	1,300	
Bank & Other lending related entities	3,613	141,811	10.2%
Kotak Securities	345	10,762	
Kotak Mahindra Capital	60	1,736	
Capital Market	405	12,498	13.1%
Kotak Mahindra Life Insurance	49	6,486	
Insurance	49	6,486	3.0%
Kotak AMC and TC	258	4,193	
Kotak Alternate Asset Managers	104	1,352	
International Subs	48	2,470	
Asset Management	410	8,015	20.9%
Others	1	110	3.0%
Bank & Subsidiaries	4,478	168,920	
Associates	22	1,833	
Inter co. Adjustments	(32)	(2,818)	
Consolidated PAT	4,468	167,935	10.7%



CET-I

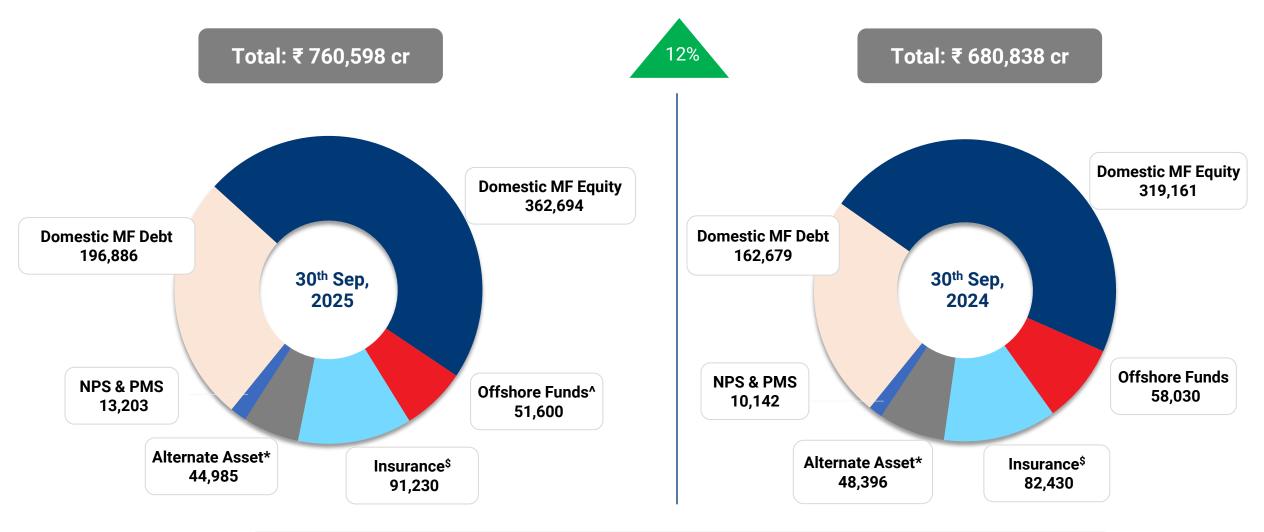
20.9%22.8%36.2%44.3%

\*With effect from 11<sup>th</sup> October, 2025, Sonata Finance Private Limited merged with BSS Microfinance Limited. The appointed date of the merger is 1<sup>st</sup> April, 2025.

PAT of subsidiaries and associates (excl. insurance) entities includes gains of ₹ 18 cr in Q2FY26 due to alignment with RBI directions on valuation of investments portfolio w.e.f. Q4FY25.

# **Kotak Group Assets Under Management**

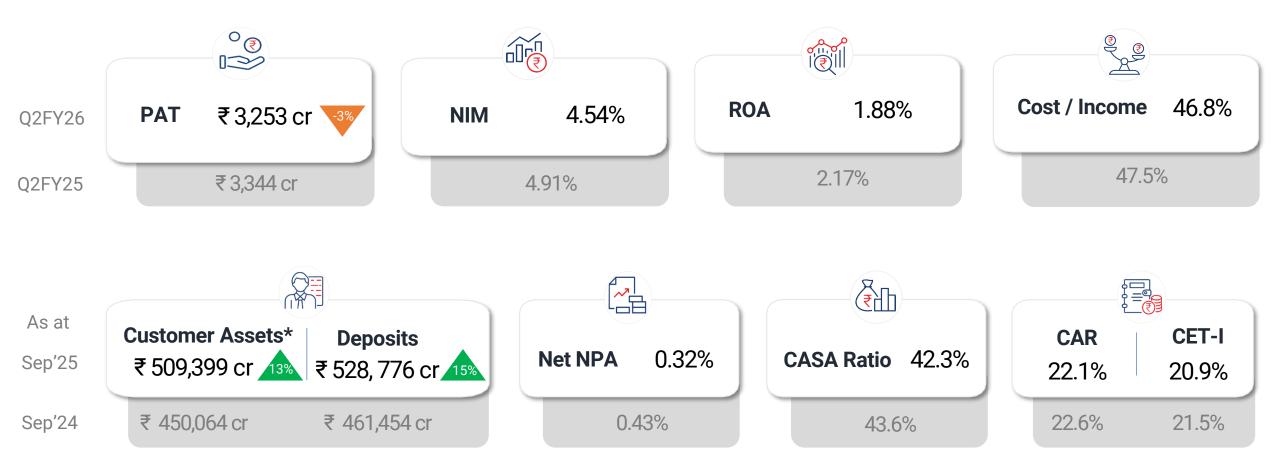




^Includes 'Kotak Funds – India Midcap Fund', with an AUM of ~USD 3.5 bn, which continues to be one of the largest# India focused offshore funds (actively managed with daily liquidity)

# **Bank Highlights**





# **Profit and Loss Statement – Q2FY26**



₹cr	Q2FY26	Q2FY25	Q1FY26	YoY
Net Interest Income	7,311	7,020	7,259	4%
Other Income	2,589	2,684	3,080	(4%)
Fee and Services	2,415	2,312	2,249	4%
Trading and MTM income*	(128)	91	195	-
Others	302	281	636	7%
Net Total Income	9,900	9,704	10,339	2%
Employee Cost	1,980	1,952	2,065	1%
Other Operating Expenses	2,652	2,653	2,710	0%
Operating Expenditure	4,632	4,605	4,775	1%
Operating Profit	5,268	5,099	5,564	3%
Prov. on Adv/Receivables (net)	996	669	1,200	49%
Prov. on AIF/other Investments	(49)	(9)	8	-
Provision & Contingencies	947	660	1,208	43%
PBT	4,321	4,439	4,356	(3%)
Provision For Tax	1,068	1,095	1,074	(3%)
PAT	3,253	3,344	3,282	(3%)
ROE	10.38%	12.23%	10.94%	-

### Notes

Q1FY26: "Other Income - Others" includes dividend income from subsidiaries: ₹ 449 cr

Q2FY26: Prov. On AIF/ other Investments relates to reversal of provision on AIF as per the revised RBI circular

### Fees & Services

₹cr	Q2FY26	Q2FY25	Q1FY26
Distribution	462	386	344
General Banking Fees	1,840	1,804	1,808
Others	113	122	97
Total	2,415	2,312	2,249

# **Profit and Loss Statement – H1FY26**



₹cr	H1FY26	H1FY25	YoY	FY25
Net Interest Income	14,570	13,862	5%	28,342
Other Income	5,669	5,613	1%	11,418
Fee and Services	4,664	4,552	2%	9,530
Trading and MTM income*	67	196	(66%)	253
Others	938	865	8%	1,635
Net Total Income	20,239	19,475	4%	39,760
Employee Cost	4,045	3,822	6%	7,881
Other Operating Expenses	5,362	5,300	1%	10,873
Operating Expenditure	9,407	9,122	3%	18,754
Operating Profit	10,832	10,353	5%	21,006
Prov. on Adv/Receivables (net)	2,196	1,249	76%	2,848
Prov. on AIF / other Investments	(41)	(10)	-	94
Provision & Contingencies	2,155	1,239	74%	2,942
PBT	8,677	9,114	(5%)	18,064
Provision For Tax	2,142	2,250	(5%)	4,344
PAT	6,535	6,864	(5%)	13,720
ROE	10.69%	13.10%	-	12.57%
PAT on KGI divestment	-	2,730	-	2,730
Total PAT	6,535	9,594	-	16,450

### Fees & Services

₹cr	H1FY26	H1FY25	FY25
Distribution	806	695	1,782
General Banking Fees	3,648	3,589	7,284
Others	210	268	464
Total	4,664	4,552	9,530

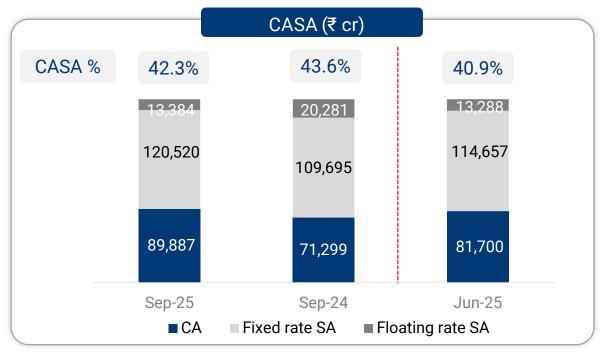
# **Balance Sheet**

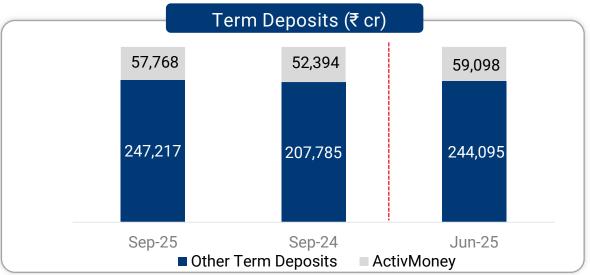


₹cr	30-Sep-25	30-Sep-24	30-Jun-25	₹cr	30-Sep-25	30-Sep-24	30-Jun-25
Capital & Reserves and Surplus	125,157	110,646	123,428	Cash, Bank and Call	49,792	32,588	43,080
Deposits	528,776	461,454	512,838	Investments	172,994	175,532	182,292
of which, CASA	223,791	201,275	209,645			,	- ,
Borrowings	23,911	26,512	21,148	Net Advances	462,688	399,522	444,823
Other Liabilities and Provisions	29,123	24,596	31,595	Fixed & Other Assets	21,493	15,566	18,814
Total Liabilities	706,967	623,208	689,009	Total Assets	706,967	623,208	689,009
CASA Ratio	42.3%	43.6%	40.9%	CD Ratio	87.5%	86.6%	86.7%

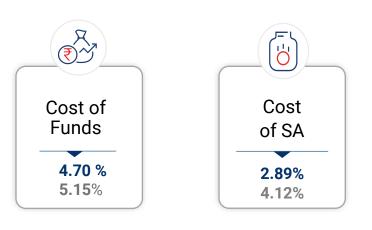
# **Deposits**







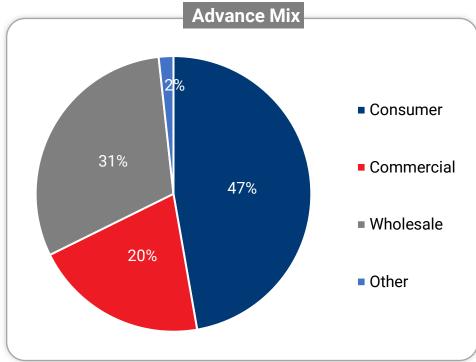




# **Customer Assets**

₹cr	30-Sep-25	30-Sep-24	30-Jun-25	YoY	QoQ
Home Loans & LAP	137,893	116,715	131,541	18%	5%
Business Banking Assets	47,825	40,002	44,469	20%	8%
PL, BL and Consumer Durables	24,272	20,868	24,368	16%	-
Credit Cards	12,444	14,446	12,924	(14%)	(4%)
Others	3,831	2,747	3,150	40%	22%
Consumer Banking	226,265	194,778	216,452	16%	5%
CV & CE	43,676	39,064	42,972	12%	2%
Agriculture Finance	24,330	22,218	25,174	10%	(3%)
Tractor Finance	18,439	15,709	17,874	17%	3%
Retail Microcredit	5,725	9,776	5,882	(41%)	(3%)
Others	5,792	6,782	5,460	(15%)	6%
Commercial Banking	97,962	93,549	97,362	5%	1%
Corporate Banking	109,240	92,863	102,821	18%	6%
Corporate SME	37,193	32,174	34,783	16%	7%
Wholesale Banking	146,433	125,037	137,604	17%	6%
Others	8,249	5,744	7,532	44%	10%
Advances (A)	478,909	419,108	458,950	14%	4%
Credit Substitutes (B)	30,490	30,956	34,022	(2%)	(10%)
Customer Assets (A + B)	509,399	450,064	492,972	13%	3%
IBPC & BRDS (C)	16,221	19,586	14,127	(17%)	15%
Net Advances (A - C)	462,688	399,522	444,823	16%	4%





Unsecured retail advances (incl. Retail Microcredit) as a % of Net Advances:

30<sup>th</sup> September, 2025: 9.2%

30<sup>th</sup> June, 2025: 9.7%

30<sup>th</sup> September, 2024: 11.3%

**Aggregate SME Advances\*** as of 30<sup>th</sup> September, 2025: ₹ 109,349 cr (Up 16% YoY and 5% QoQ)

<sup>\*</sup>comprises Business Banking Assets, Agriculture Finance and Corporate SME

# **Asset Quality**



₹cr	Q2FY26	Q2FY25	Q1FY26	₹cr	30-Sep-25	30-Sep-24	30-Jun-25
Opening GNPA	6,638	5,477	6,134	GNPA (%)	1.39%	1.49%	1.48%
Fresh Slippages	1,629	1,875	1,812	NNPA (%)	0.32%	0.43%	0.34%
Upgradations & Recoveries	688	681	549	PCR (%)	77%	71%	77%
Write-offs	1,099	638	759	GNPA	6,480	6,033	6,638
Closing GNPA	6,480	6,033	6,638	NNPA	1,491	1,724	1,531
Credit cost (annualised) (%)*	0.79%	0.65%	0.93%	Total provisions (incl. specific)	7,396	6,266	7,440

- SMA-2<sup>^</sup> as on 30<sup>th</sup> September, 2025: ₹ 390 cr (as on 30<sup>th</sup> June, 2025: ₹ 340 cr)
- Fresh slippages of Q2FY26 upgraded within the same quarter: ₹ 165 cr (Q1FY26: ₹ 155 cr)

# **Bank's Financial Health Indicators**

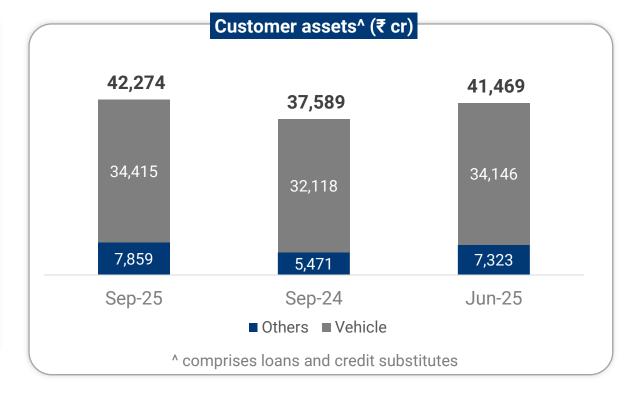


Particulars		Q2FY26	Q2FY25	Q1FY26
	NIM	4.54%	4.91%	4.65%
Drofitability	Cost of Funds	4.70%	5.15%	5.01%
Profitability	Return on Equity	10.38%	12.23%	10.94%
	Return on Assets	1.88%	2.17%	1.94%
Efficiency	Cost to Income	46.8%	47.5%	46.2%
Efficiency	Cost to Assets	2.67%	2.99%	2.83%
	CD Ratio	87.5%	86.6%	86.7%
Dolongo Chaot Ctability	CASA Ratio	42.3%	43.6%	40.9%
Balance Sheet Stability	CET-I	20.9%	21.5%	21.8%
	Consolidated BVPS (₹)	844	740	829
	NNPA	0.32%	0.43%	0.34%
Asset Quality	Credit Cost	0.79%	0.65%	0.93%
	Slippages Ratio	1.41%	1.88%	1.63%
	PCR	77%	71%	77%

# **Kotak Mahindra Prime**



₹cr	Q2FY26	Q2FY25	Q1FY26	FY25
NII	575	520	568	2,133
Other Income	148	209	177	686
NII and Other Income	723	729	745	2,819
Profit Before Tax	328	359	363	1,357
Profit After Tax	246	269	272	1,015
NNPA (%)	1.2%	0.9%	1.0%	1.0%
CAR (%)	23.3%*	24.2%*	23.5%*	23.5%
ROA (%)	2.1%	2.6%	2.4%	2.4%



### Other Highlights

- Best Financier Award (Wholesale Finance) by FADA# Dealership Satisfaction Study, 2025.
- First to tie-up with **Tesla as preferred financier** in India

#Federation of Automobile Dealers Associations 15

<sup>\*</sup>including unaudited profits

# **Kotak Securities**



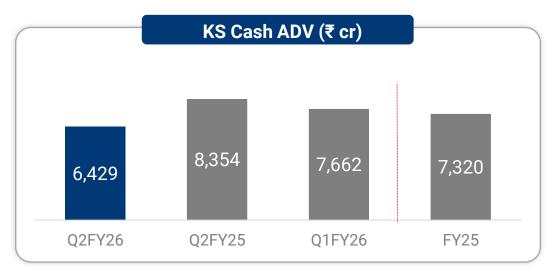
₹cr	Q2FY26	Q2FY25	Q1FY26	FY25
Total Income	1,299	1,380	1,446	5,348
Profit After Tax <sup>^</sup>	345	444	465	1,640
Cash Market Share* (%)	9.6	9.3	10.1	9.4
Derivative Market Share* (%)	15.1	13.0	14.3	12.9
Overall Market Share*(%)	13.1	11.6	12.8	11.6

<sup>\*</sup>excluding Proprietary segment

^PAT includes gains due to alignment of valuation of investment portfolio as per RBI's Master Direction:

- Q2FY26: ₹ (11) cr

- Q1FY26: ₹86 cr and FY25: ₹115 cr



Market Share in Margin Trading Funding (MTF) ~15% as at 30<sup>th</sup> September, 2025

### Other Highlights

### **Retail Broking**

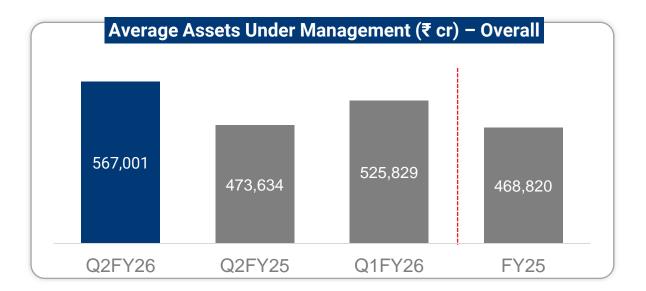
- DIY orders (self-traded) accounted for over 95% of total orders in Q2FY26
- Added seamless access to G-Secs, T-Bills & SDLs via a 4-step journey with oneclick payments
- Launched new portfolio view with asset allocation dashboard
- Trade from Charts launched on Neo Mobile App

### **Institutional Broking**

- A top tier broker for global & domestic institutional investors and works in collaboration with the Investment Bank - Kotak Mahindra Capital\*\* for end-to-end ECM solutions
- Maintained its Tier 1 ranking with most global FPIs for their India investments and with leading domestic mutual funds/insurance funds
- During Q2FY26, distributed 6 IPOs amounting to USD 1.65 bn and 4 block deals amounting to USD 1.26 bn

# Kotak Mahindra AMC & Trustee Co.





Average A	Assets Under Ma	anagement (₹ cr)	- Equity
360,098	307,097	332,638	299,924
Q2FY26	Q2FY25	Q1FY26	FY25

₹cr	Q2FY26	Q2FY25	Q1FY26	FY25
Profit After Tax*	258	197	326	977

#### \*PAT includes:

- Unrealized gains (post tax) due to alignment of valuation of investment portfolio as per RBI's Master Direction:
  - Q2FY26: ₹ 1 cr
  - Q1FY26: ₹ 83 cr and FY25: ₹ 164 cr
- Realised gain (post tax) on Investment:
  - Q2FY26: ₹ 28 cr
  - Q1FY26: ₹ 36 cr and FY25: ₹ 7 cr

### Key Highlights

- Proportion of Individual MAAUM: 57%
- Monthly SIP Inflows for Sep'25: ₹ 1,888 cr, up 7% YoY
- Equity(Ex ETF & Arb) AAUM Market share: 6.41% in Q2FY26

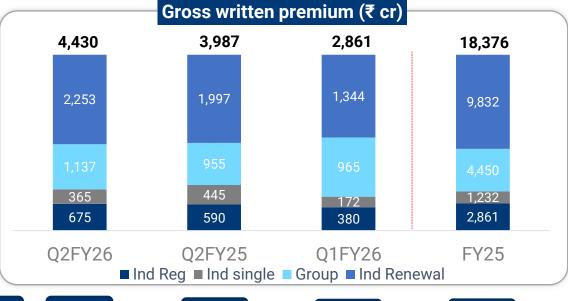
### Other Highlights

- Kotak Equity MAAUM Distribution Mix (ex ETF & Arb) Sep'25:
  MFDs: 38%, National Distributors: 25%, Direct: 23%, Banks (ex-Kotak): 9% and Kotak Bank: 4%
- Leading the Arbitrage Fund category basis MAAUM<sup>^</sup>
- Launched equity NFO 'Kotak Active Momentum Fund' in Aug'25

# **Kotak Mahindra Life Insurance**



₹cr	Q2FY26	Q2FY25	Q1FY26	FY25
Capital and Reserves & Surplus	6,486	6,166	6,437	6,403
Total Premium	4,430	3,987	2,861	18,376
PAT(Shareholders')	49	360	327	769
Solvency Ratio (x)	2.33	2.57	2.40	2.45



Ind APE

712

635

398

2,985



Gross written premium Q2FY26 has grown by 11.1% YoY.

Individual APE New business premium for Q2FY26 grown by 12.2% YoY against private industry growth of 7.8% YoY.



Q2FY26 Share of Traditional Product Mix at 70.2% of regular premium.

Overall protection premium for Q2FY26, at 32.9% of Individual new business and Group premium.



Individual renewal premium for Q2FY26 has grown by 12.8% YoY.

AUM as on 30<sup>th</sup> Sep, ₹ 97,653 cr, growth 10.6 % YoY.



Effective 22<sup>nd</sup> Sep, 2025, premium on individual life insurance policies are exempt from GST.

The full impact of ₹ 165 cr (PAT) for the increase in actuarial reserves and on expenses till Sep, 2025 has been taken in the Q2FY26 results.

### Other Highlights

- Deployed Convin, a generative AI tool to analyse customer call interactions
- Launched 'Kotak Signature Term' with high Sum Assured and competitive premiums
- Launched 'Kotak EDGE', a non-par guaranteed return product for customers needing early benefits

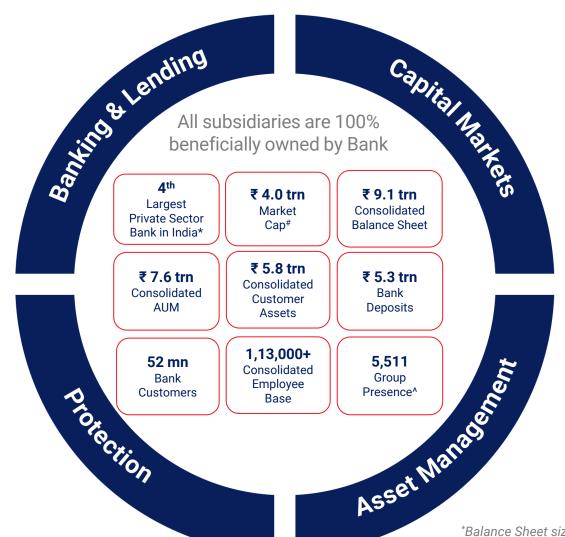
# **Building on the Power of a Diversified Financial Conglomerate**



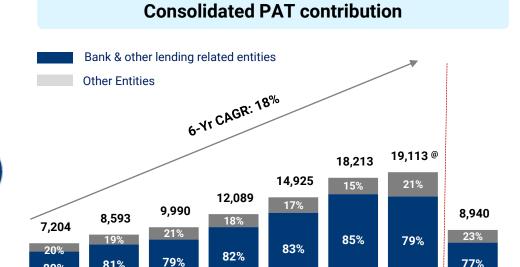
77%

**H1FY26** 

Four Engines of growth that enables us to meet customer needs across the financial spectrum



Our conglomerate structure helps retain profitability within the group by capturing shifting financial trends through cycles



Consolidated BVPS: 6-Yr CAGR- 17%

FY22

FY23

FY24

FY25

@Excludes gain on divestment of stake in ZKGI

FY21

81%

FY20

80%

**FY19** 

\*Balance Sheet size as at 30th June, 2025 | #as on 30th September, 2025 | ^In addition, Bank branches are present in DIFC (Dubai) & GIFT City (Guiarat) and Kotak Securities network includes branches, franchises and referral co-ordinators

# Focus Customer Segments are Served through Curated Propositions



### **Core India Customer**

### **High Networth Customers**

### **SME Customer**

### **Institutional Customer**

Kotak811 is a proposition:

- Focused on serving Core India (a billion Indians)
- Driving customer acquisition and service delivery through full stack digital solutions
- Offering seamless digital journeys for sachet-sized Cards, Loans, Investment and Protection Plans

Curated comprehensive propositions for High Networth customers offering:

- Banking services, premium Credit card and pre-approved Loans
- Expert Advisory and Wealth Management solutions
- Trading plan with access to dealers and research support
- Asset Management products
- Global Banking and Investment solutions
- Estate and Succession planning
- Family Office solutions
- Protection plans

A relationship centric proposition for SMEs

Delivers a comprehensive suite of enterprise solutions including:

- Working Capital
- Term Financing
- Supply Chain Financing
- Trade Financing
- · Cash Management Services
- Foreign Exchange services

A full-scale Corporate and Investment Bank creating a flywheel across balance sheet and capital markets; providing integrated solutions across Lending, Transaction Banking, Debt Capital Markets, Equity Raise and M&A Advisory

Offers structured solutions from the Alternate Investment platform, Kotak Alts

Brings a full suite for Financial Institution Clients – Equity Research, Trading platform, Custody services and Foreign Exchange capabilities

# Rendering Digital Experiences for our Chosen Customer Segments



Affluent, NR and Self Employed



4.7 4.6

Core India (a Billion Indians)



4.8 4.7

Corporate and SME



Investors (for Trading and Investment needs)





4.7 4.4

### **Kotak Bank App**

An App tailored for a diverse set of customers, meeting all their financial needs - save, spend, pay, invest, borrow and protectwith just a few taps

Personalised offers powered by In-app intelligence

Easily toggle between personal and business profiles

'One view' provides an overview of Assets and Liabilities with the Bank

Global search makes all features easily discoverable

### Kotak811

Full-stack digital proposition

DIY journeys for Investments and Protection

Earn rewards and cashbacks on every transaction

Introduced Bill Payments with instant cashbacks

Launched '811 Super' with full suite features

#1 most downloaded banking app in India and #3 in the world\*

### Kotak fyn

An Enterprise Portal

Provides integrated offering on both mobile and web

Driven seamlessly through API's across all Corporate Banking products – Cash Management, Trade Finance, Liquidity Solutions, Loan products and Account Services

Designed for real time settlement, instant reporting, automated reconciliations and 24x7 access with custom built solutions

### **Kotak Neo**

A full suite trading and Investment platform

Deeply integrated with Kotak Bank for faster onboarding and fund transfers

Kotak's in-house research including stock/sector insights and expert views

Neo democratises institutionalgrade trading and data for retail traders with tools like Strategy Bot, Analyser and advanced market data

# **Geographical Presence**



### Group Branches distributed across various geographies

Network in India	Branches
Kotak Bank	2,198
Kotak Mahindra Prime	163
Kotak Life Insurance	333
Kotak Securities <sup>#</sup>	1,199
Kotak AMC	119
BSS Microfinance*	1,499
Total	5,511

### Additionally, International reach comprises:

- Bank branches present in DIFC (Dubai) & GIFT City (Gujarat)
- International offices present in New York, London, Mauritius, Dubai, Singapore and Abu Dhabi

# Bank Branch Classification (No. | %)

Metro	1,010   46%
Urban	478   22%
Semi Urban	324   15%
Rural	386   18%

2,198

# Bank Branch Distribution (No. | % )

North	704   32%
East	185  8%
West	673   31%
South	636   29%

2,198



Bank Branch presence as on

30th Sep, 2024: 2,013 | 30th June, 2025: 2,154



No. of ATMs<sup>^</sup>

2,758



No. of Currency Chests

10

# **Creating Value for our Stakeholders**

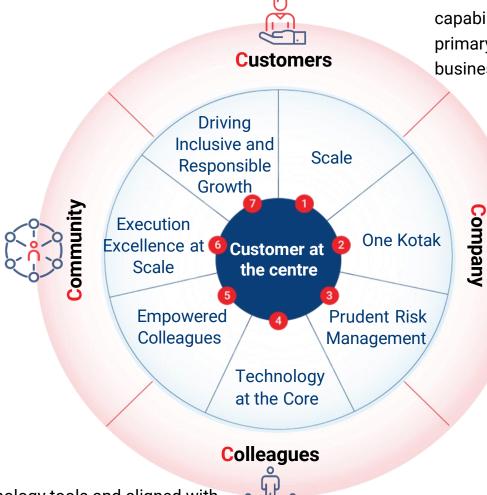


### **Customers: The Heart of Our Business**

Getting it right by our customers by understanding their needs and stitching together relevant product propositions drawn from capabilities across the Group companies will help us become primary Banking relationship for our Customers and scale our business.

### **Community: Thriving Together**

The key outcome we pursue in this are inclusive and responsible growth. Our efforts are geared to create positive impact on the community in line with values of Kotak.



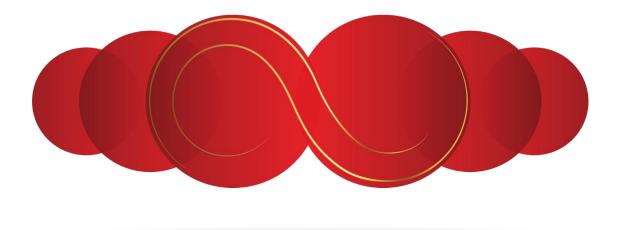
### **Company: Building Sustainable Value**

To build a great company that shareholders can be proud off - an institution that delivers sustainable and consistent risk adjusted financial returns.

### **Colleagues: Our Greatest Asset**

Engaged colleagues empowered with technology tools and aligned with the Company's purpose will deliver value for the customers at scale.



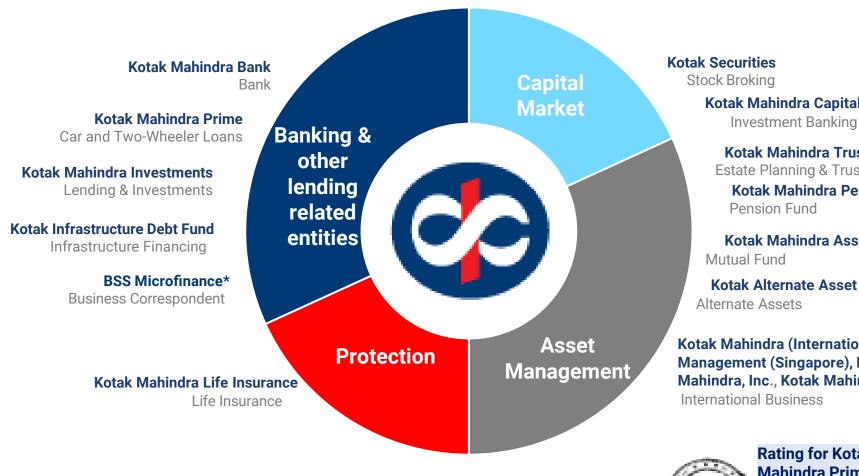


# Annexure

# **Kotak - A Diversified Financial Conglomerate**



### All subsidiaries are 100% beneficially owned by the Bank



**Kotak Mahindra Capital Company** 

**Kotak Mahindra Trusteeship Services** 

Estate Planning & Trusteeship Services

**Kotak Mahindra Pension Fund** 

**Kotak Mahindra Asset Management** 

**Kotak Alternate Asset Managers** 

Kotak Mahindra (International), Kotak Mahindra Asset Management (Singapore), Pte, Kotak Mahindra (UK), Kotak Mahindra, Inc., Kotak Mahindra Financial Services



Rating for Kotak Mahindra Bank, Kotak Mahindra Prime, Kotak Mahindra Investments, **Kotak Infrastructure Development Fund, Kotak** Securities, Kotak Mahindra Life Insurance, **Kotak Alternate Asset Managers** 

# **Customer Segments are Served Through Diversified Products**



### **Consumer Banking**

- Branch Banking
- Small Business Loans
- Priority Banking
- Working Capital

•Kotak811

- NRI Banking
- •Home loans & LAP
- Forex Cards
- Personal Loans
- FASTag
- Consumer Durables
- Loan against Shares

Credit Cards

### **Wholesale Banking**

- Corporate Loans
- Trade & Supply Chain
- Finance
- Infrastructure, RE & Structured Lending
- Debt Capital markets

- Forex/Treasury
- Cash Management
- Custody Business
- Off Shore Lending



### **Commercial Banking**

- Agriculture Finance
- Tractor Finance
- Commercial Vehicles
- Microcredit
- Construction Equipment
- Gold Loans
- Bharat Mortgages

### **Other Financial Services**

- Private Banking
- Mutual Funds
- Asset Reconstruction
- Alternate Assets
- Infra Debt finance
- Off-shore Funds
- Car and 2W Loans
- Life Insurance

Broking

- General Insurance
- Investment Banking



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