

7/Govt/SE/2025-26/0038

11<sup>th</sup> November, 2025

**National Stock Exchange of India  
Limited Exchange Plaza, 5th Floor,  
Plot No. C/1, G Block, Bandra-Kurla  
Complex, Bandra (East),  
Mumbai 400 051  
Trading Symbol: PAKKA**

**BSE Limited  
Department of Corporate Service  
Phiroze Jeejeebhoy Towers  
25th Floor, Dalal Street  
Mumbai - 400 001  
Scrip Code: 516030**

**Sub: Investor Presentation for the 2<sup>nd</sup> quarter and half year ended 30<sup>th</sup> September, 2025 under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.**

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in continuation of our letter dated 31<sup>st</sup> October, 2025 regarding schedule of Investors Call (Group Video Conference Call) today i.e. on Tuesday, 11<sup>th</sup> November, 2025 at 05:00 pm (IST) through Video Conference, we are enclosing herewith a presentation to be made in the Investor Call for the financial performance of the Company during for the 2<sup>nd</sup> quarter and half year ended 30<sup>th</sup> September, 2025.

Kindly take the above information on record. The presentation attached as above is also available on the website of the Company <https://www.pakka.com>.

Kindly bring it to the notice of all concerned.

Thanking you,

Yours faithfully,  
**for Pakka Limited**

Sachin Kumar Srivastava  
Company Secretary & Legal Head

**Encl:** As above



# PAKKA

Packaging with a Soul

**INVESTOR CALL – Q2 FY 2025-26**



# PROGRESS OF PROJECT JAGRITI

# SETTING CONTEXT



# INDIA BUSINESS PERFORMANCE

# FINANCIAL PERFORMANCE – Q2' FY-26

## REVENUE

**78.39** Cr.

vs 115.97 Cr. in Q2' FY-25  
vs 84.26 Cr. In Q1' FY-26

▼ **32%** Q2' FY-25

▼ **7%** Q1' FY-26

## PBT

**0.40** Cr.

vs 21.66 Cr. in Q2' FY-25  
vs 6.54 Cr. In Q1' FY-26

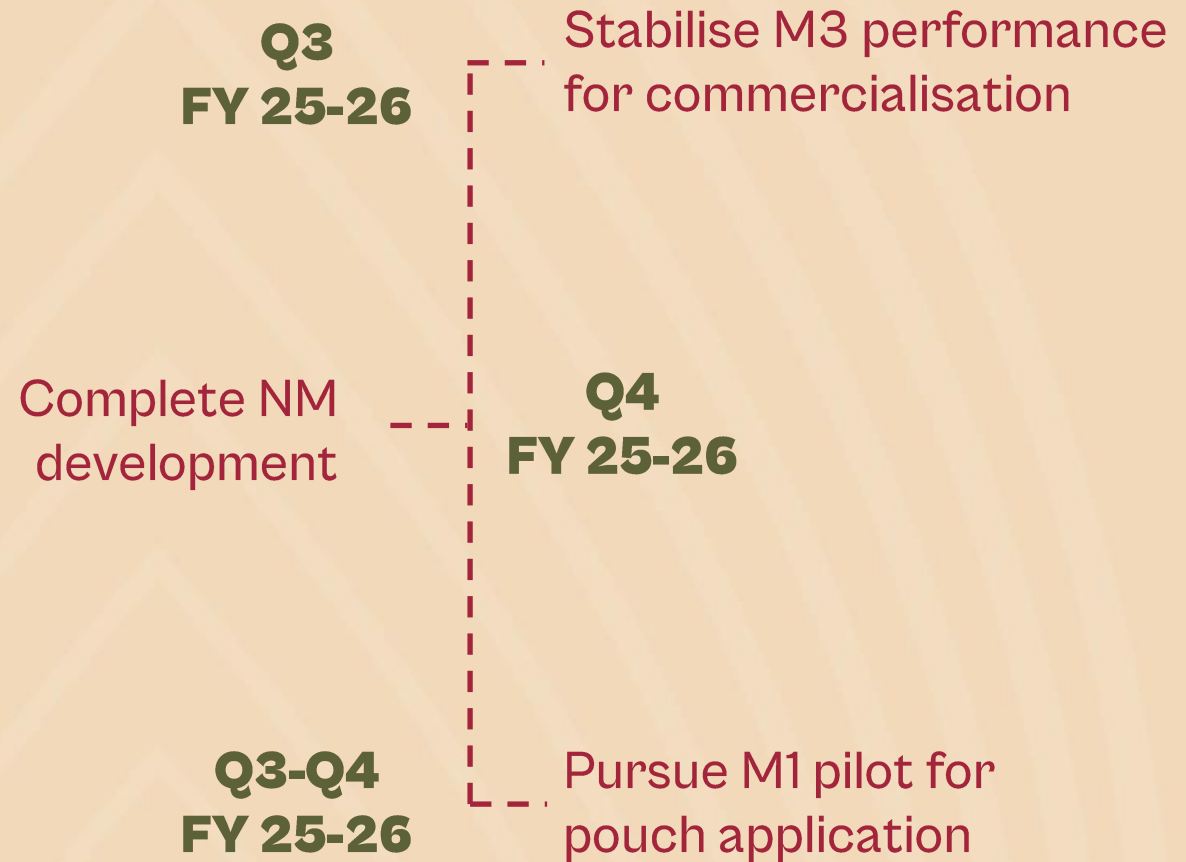
▼ **98%** Q2 FY-25

▼ **94%** Q1 FY-26





# FLEXIBLE PACKAGING



# FOOD SERVICE



# BUSINESS HIGHLIGHTS



Revenue growth initiatives showing results; strong trajectory ahead



Main key accounts such as IRCTC started during the quarter



B2C revenue doubled in the last 6 months. ₹40 L to ₹80 L



High-margin products added to boost revenue & profitability



B2C sales channels to increase from 3 to 10 in the next 6 months (online & physical retail)

# PRODUCT HIGHLIGHTS



- Successful launch of clamshells with > Rs. 20L sales in 1<sup>st</sup> month
- New launches to double the product portfolio in the second half underway
- Strong pipeline of new products to be launched in Q3:
  - New range of delivery containers
  - Range of delivery meal trays
  - Assortment of ancillary products
- Leak Proof Delivery Containers to be launched in Q4

# FINANCIAL PERFORMANCE – Q2' FY-26

## REVENUE

**15.74** Cr.



**14%**

vs 13.81 Cr. (Q2' FY-25)



**14%**

vs 13.77 Cr. (Q1' FY-26)

## PBT

**-1.06** Cr.

**0.75** Cr.

Q2' FY-25

**-0.61** Cr.

Q1' FY-26

# AMERICAN BUSINESS

# BUSINESS FINANCIAL UPDATE

## KAWOK STAGE: 40TPD MOULED PRODUCT

**Total Investment:** Moulded Products (USD \$55M)

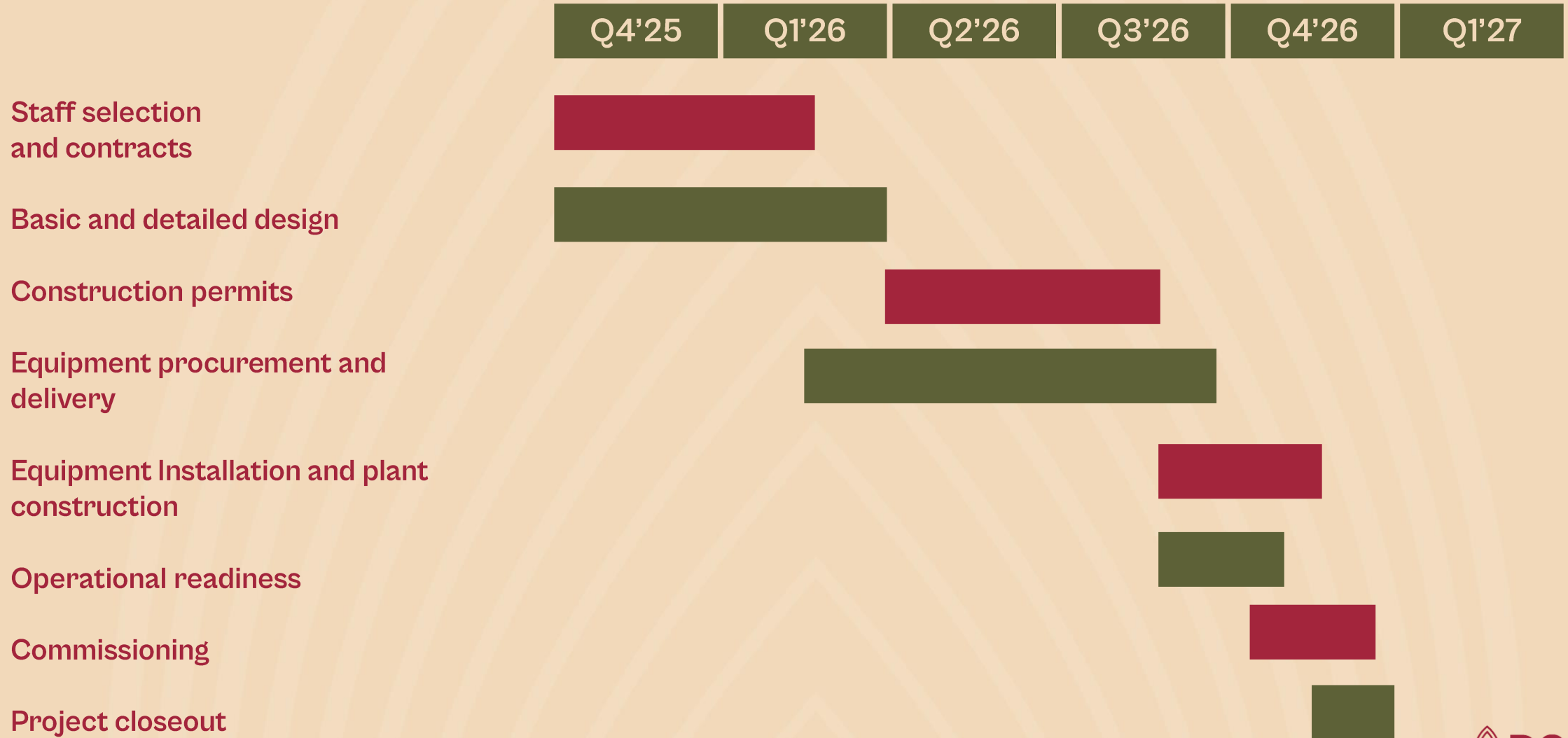
**Stabilized Turnover:** USD \$36M (2028)

**Stabilized EBITDA:** USD \$12M (2028)

## EQUITY / DEBT RAISE

- **PAKKA** will invest 100% of the equity USD \$16.5M (including the USD \$8M already invested).
- **USD \$38.5M** debt under LOI. Due dilligence to start in Dec 2025

# MP PROJECT TIMELINE





# QUATERLY PLAN

# Q2'26 COMMITMENTS AND PROGRESS

Rationalize food carry division > Done

Food Services supply chain and segment wise product rationalization > Done

Innovations Lead final and clear roadmap for 2025-26 goals > In progress

Jagriti speeding up for commissioning within financial year > Optimised for July 2026

Kawok rationalization for funding > Quicker Moulded Fibre project execution

# Q3'26 COMMITMENTS

Delivery range launch

Product range rationalization for wrap and carry

India CEO and Innovations Lead final

Flexi structures build up and scaling

Moulded fibre project acceleration in Guatemala

Molded fiber project acceleration in Guatemala



# THANK YOU!





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