## Annual Report 2018-19

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Cooling the Planet





## Respect Respect

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Respect for individual irrespective of level Respect for stakeholders

## Passion and Commitment

Inspire Minds
 Drive Excellence
 Keeping a Promise

## Trust

Integrity - Personal and Professional transparency

## Teamwork

Shared Purpose Collaborative Action Joy and Happiness at the Workplace

## Our Vision

We aim to provide comfort by adapting new and innovative technologies while striving to make the planet a better place.

## WHAT'S INSIDE



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In this annual report, we have disclosed forward looking information to enable investors to comprehend our prospects and take informed investment decisions. This report and other statements, written and oral, that we periodically make contain forward looking statements that set out anticipated performance/results based on the management's plan and assumptions. We have tried wherever possible to identify such statements by using words such as 'anticipate', 'estimate', 'expects', 'project', 'intends', 'plans', 'believes' and words of similar substance in connection with any discussion of future performance. We cannot guarantee that these forward looking statements will be realised, although we believe we have been prudent in assumptions. The achievement of results is subject to risks, uncertainties and realization of assumptions. Should known or unknown risks or uncertainties materialise or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated or projected. Readers should bear this in mind.

## <u>Subres</u>

## **Our Board**



*Front row -* Dr. Jyotsna Suri, Mr. Y lida, Mr. Ramesh Suri, Mr. K Ayukawa, Mr. G.N. Mehra *Back row -* Mr. M.A.Pathan, Mr. Shailendra Swarup, Ms Shradha Suri, Mr. Arvind Kapur, Mrs. Meena Sethi, Mr. K .R. Ramamoorthy, Mr. Toshihiro Saida

## **Top Management**



Sitting left to right - Mr Y P Negi, Mr T Murayama, Mr M K Sethi, Mr Ramesh Suri, Ms Shradha Suri, Dr P Kadle, Mr D Srini, and Mr A K Jaiswal
Standing left to right - Mr P K Duggal, Mr N Sahani, Mr D Savio, Mr P K Yadav, and Mr A Parashar

## **Corporate Information**

#### **Board of Directors**

- 1. Mr. Ramesh Suri Chairman
- 2. Dr. Jyotsna Suri
- 3. Ms. Shradha Suri Managing Director
- Mr Yasuhiro Iida (Representative of Denso Corporation, Japan)
   Mr. Fumitaka Taki
- (Alternate Director to Mr. Y. Iida)5. Mr. Kenichi Ayukawa
  - (Representative of Suzuki Motor Corporation, Japan)
- 6. Mr. Toshihiro Saida (Representative of Denso Corporation, Japan)
- 7. Mr. G.N. Mehra I.A.S. (Retd.)
- 8. Mr. Shailendra Swarup
- 9. Mr. K.R. Ramamoorthy
- 10. Mrs. Meena Sethi
- 11. Mr. M A Pathan
- 12. Mr. Arvind Kapur

EVP (Finance)

Manoj K. Sethi

Company Secretary Rakesh Arora

#### Main Bankers

HDFC Bank Ltd. ICICI Bank Ltd. Yes Bank Ltd. Kotak Mahindra Bank Ltd. DBS Bank

#### Regd. Office

Subros Limited (CIN:- L74899DL1985PLC020134) LGF, World Trade Centre, Barakhamba Lane, New Delhi 110 001 Phone No: 011-23414946 - 49 Fax: 011-23414945 Website: www.subros.com **Statutory Auditors** 

Price Waterhouse Chartered Accountants LLP Building No. 8, 7-8 Floor, Tower B, DLF Cyber City Gurugram 122002

#### **Cost Auditors**

M/s. Chandra Wadhwa & Co., Cost Accountants 204, Krishna House, 4805/24 Bharat Ram Road, Daryaganj New Delhi-110002

#### Secretarial Auditor

RSM & Co. Company Secretaries D-63, JFF Complex Jhandewalan New Delhi-110055

#### **Registrar & Transfer Agent**

MCS Share Transfer Agent Ltd F 65, Okhla Industrial Estate, Phase-I, New Delhi - 110020 Email: admin@mcsregistrars.com

#### Works

- 1) Central Works B-188, Phase-II, Noida P.O. N.E.P.Z., Distt. Gautam Budh Nagar (U.P.)
- Subros Technical Centre (R&D)
   C-51, Phase-II, Noida, P.O. N.E.P.Z., Distt. Gautam Budh Nagar (U.P.)
- 3) Subros Tool Engineering Centre A-16, Sector 68, Noida (U.P.)
- Die Casting Plant
   B-216, Phase-II, Noida 201304
   Distt. Gautam Budh Nagar (U.P.)
- 5) Manesar Plant Plot No.395/396 & 403, Sec-8, IMT Manesar, Dist. Gurgaon (Haryana)
- 6) Pune Plant Plot No.B-8 & 9, MIDC Indl. Area, Chakan, Pune (Maharashtra)
- Chennai Plant
   A-20/1, SIPCOT Industrial Growth Centre
   Oragadam, Chennai (Tamil Nadu)
- 8) Sanand Plant

E-1, TML Vendor Park, Sanand (Gujarat)

## From the desk of the Chairman

Dear Shareholders,

I proudly present the 34<sup>th</sup> Annual Report for the year 2018-19. On behalf of the Subros family, I would like to take this opportunity to thank all of you for being here. Your presence is a source of great motivation to all of us.

2018-19 turned out to be a mixed bag for the domestic automobile industry. Passenger vehicle manufacturers faced some tough economic conditions, especially in the second half of the year, after lukewarm sales, even in the festive season. The primary reason was stricter norms laid down by the RBI on NBFCs for financing of vehicles. There were some other tail winds during the year that also affected sales, namely, the Kerala Floods, and high

fuel and insurance costs. Nonetheless, in the face of fierce pressures, to sustain market share, Management was carefully managing profitability and improving productivity to reduce the impact on the bottom line.

There was also a lot of positive movements in the sector. Talk of electric mobility gathered steam with the government and industry, and the Government seems to be firming its mobility roadmap. The Government worked on promoting the idea of emobility by introducing taxes on conventional vehicles, reducing the gap in the prices of Diesel and Petrol fuels, restricting life of diesel vehicles, and incentivizing electric vehicles. With the government at centre after re-election, the industry is likely to get a clearer path for e-mobility.

In light of the positive sentiments expected in the industry, Subros is confident and future ready to post a healthy growth. Our state-of-the-art Karsanpura plant in Gujarat has been setup to cater to our customer, M/s Suzuki Motor, Gujarat (SMG). Our investment initiatives are drawn up to simultaneously support growth and maintain a leadership position in the country.

Your Company is also working on newer technologies to provide solutions for the next generation vehicles, be it electric or BS VI vehicles. We are also investing in skill development to equip with trained manpower requirements of the future. Having performed well in the recent years, seeing the highs and lows of business, I believe Subros is at par with the leaders in the field in operational efficiency, cost control, quality and reliability, and product innovation.



In the years to follow, to take a great leap forward in growth momentum, Subros is gearing up to set globally bench-marked standards in product reliability and customer support.

In conclusion, in 2018-19, Subros raised the bar on performance on all fronts. Our success, without doubt, is owed to the committed management, employees, and the unrelenting support of our customers and partners. I would like to acknowledge the team and hope they will continue to excel undeterred in their endeavours.

It is equally important to acknowledge the resolute faith and support of our customers, partners (Suzuki Motor Corporation, Japan & Denso Corporation, Japan), shareholders, dealers, suppliers, financial institutions, and everyone else who has been with us on this journey. I would like to extend my deepest gratitude to them and hope to see our Company grow an even stronger bond with all our stakeholders.

Thanking you

Ramesh Suri Chairman

## From the desk of the Managing Director

#### Dear Shareholders,

It is an honour to present to you an update on Subros and our performance in 2018-19.

We are in the midst of profound transformation. This transformation is being propelled by very destructive innovation being caused by phenomenas such as shared mobility and the rise of autonomous and connected vehicles.

The Auto sector in India, despite the disruption is likely to grow in the long run and India is poised to be among the Top 3 auto manufacturers in the world in the next 4 years. However, we are facing some challenges in the short run. There is a liquidity or credit crunch thus leading to low spending. As a result, the off take in both passenger and commercial vehicle has seen a dip. Further, we are also in the midst of very large regulatory changes such as transition from the present BS –IV to BS-VI. This is also leading to shift in demand. Having said that, as a country we seems to be stabilizing post demonitisation and implementation of GST.

Despite the above Subros became stronger in 2018-19. As a company, we were able to not only increase top line but also profitability and cash generation. We are also working on diversifying both our product as well as our customer portfolio. Our performance is being driven by our focus on quality in all aspects of our business as well as our strong culture based on continuous improvement leading to innovation. In the year 2018 we started supplies from our Sanand plant in Gujarat to meet our customer requirements. In 2019 we have commercialized production in our second plant in Gujarat in Karsanpura. We continue to invest in technology and are currently working on new generation Heat Exchangers and compressors to meet the future requirement of our customers and in line with their e-mobility roll outs.

The year 2019 has started at a slow pace, however, we do believe that there will be growth of 3 - 4% in the passenger vehicle space and 8 - 10% in commercial vehicle space. This will be propelled by infrastructure and road development. Most vehicle manufacturers are not slowing down their investment plans and many new entrants are also poised to tap into the growth of the Indian auto space.

Subros attained revenue of Rs. 2124.48 Crores from operations, an increase of 11% from the previous year. Our profits before tax also grew by 39% over the previous year. We are on track for our 2020-21 Strategic Intent plan and are working on product and customer diversification, EBITA improvement, ROCE improvement and healthier profitability. This is evident from the 2018-19 performance. Our work was also rewarded by our customer and this year once again we have received many customer recognitions in areas of Overall Performance, Import Localization and System Audit and some external recognitions in Cost Management and Safety

We are now chartering our long-term technology road map 2030 to meet our customers' future requirements in line with their road maps and keeping in mind the requirement of e-mobility and the upcoming regulatory changes.



Corporate Social Responsibility is at the heart of our vision. We are committed to the environment and to nurture a community, based with health and prosperity. All our products are developed with stringent regulation towards environmental hazards and zero usage of hazardous material in manufacturing. Subros runs an efficient waste recycling plant, and rainwater harvesting facility, solar energy generated power wherever possible and encourage minimal use of paper and plastic. This is in line with our Core Purpose of "COOLING THE PLANET" wherein we aim to reduce the carbon footprint. For upliftment of the community and skill development work, we have adopted schools and are working with children aged 5-16 to help make a better future for them and are also working with local ITI's to skill up people and make them job ready.

Before I conclude I would like to extend my heartfelt gratitude to all our customers for their trust and belief in us. I am grateful to our partners, Suzuki Motor Corporation and Denso Corporation Japan for their continued support. I also would like to thank our supply partners, bankers, Financial Institutions, Government bodies and Insurance partners for their valuable assistance and relentless cooperation. I thank our Board for their valuable guidance and most importantly heartfelt gratitude for our valued shareholders for their continued and unwavering belief in Subros.

Thank you

Shradha Suri

Shradha Suri Managing Director

### Subres DENSO \$ SUZUKI

## Subros at a Glance

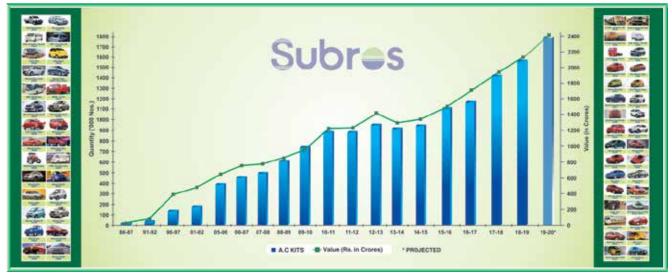
Subros is a leading supplier of Thermal Systems in India. Established in 1985, the company is engaged in the design, manufacturing and supplying of high quality products to all major auto makers in the passenger and commercial vehicle space covering Railways and Home A/C applications.

Subros is a listed company and is a joint venture between Suri Group, Denso Corporation Japan and Suzuki Motor Corporation Japan. Denso is also the company's technology partner and is a leading global supplier of advanced automotive technology systems and components in the auto arena.

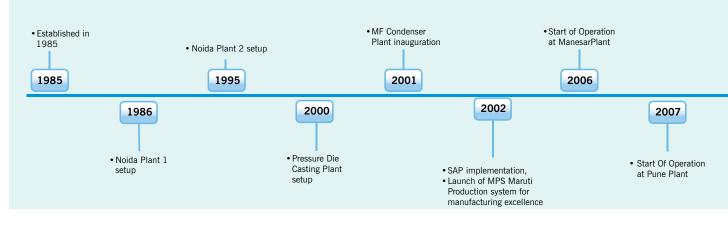
## **Performance Growth**

### **Our Customers**





## **Subros History**



## **Subros Milestone and Awards**

Year	Milestone	Award/Certification
2018-19	<ul> <li>Introduction of Rotary Vane Compressor</li> <li>Introduction of Home and Commercial Cooling Products</li> </ul>	<ul> <li>MSIL Awards - Overall Excellence</li> <li>MSIL Awards - Vendor System Audit</li> <li>MSIL Awards - Inner Parts Localization</li> <li>Best Organisation in UP State for providing highest employment to Diploma Apprentices.</li> <li>ACMA Gold - Consistent Performing Company</li> <li>ACMA Gold - Excellence in Health, Safety &amp; Environment</li> <li>ACMA Gold - Excellence in Quality &amp; Productivity</li> <li>ACMA Silver - Excellence in Human Resource</li> </ul>
2017-18	<ul> <li>Introduction of new product</li> <li>Truck Blower system</li> <li>Introduction of new Customer SML ISUZU, Bombardier, Medha Ashok Leyland, ICF, Mahindra Truck &amp; Bus Division</li> </ul>	<ul> <li>ACMA Award - 6th time for Process Innovation</li> <li>ACMA Awards - 2nd Time for HR Excellence</li> <li>ACMA - 3rd time for Excellence in Technology- product innovation.</li> <li>ACMA awards for Excellence in Supplier development</li> <li>Best Debutant' Award from Ashok Leyland for Outstanding Support at the Supplier Summit organised by Ashok leyland</li> <li>TCM - 2nd times CII Level V" ranking.</li> <li>National Energy Conservation Award.</li> <li>India Automotive Supply Chain Excellence Award 2017 by Forest &amp; Solven</li> <li>Merit Award in International safety from British safety council</li> <li>Supplier Business Capability Building from M&amp;M</li> </ul>
2016-17	- Re-Opening of Manesar Plant	- Supplier Business Capability Building "Mentoring Zone " Mahindra Supplier Evaluation System (MSES) - "Level B"



**Consistent Performing Company Award** 



Excellence in Health, Safety & Environment Award



Manufacturing Excellence Award



Excellence in Quality & Productivity Award



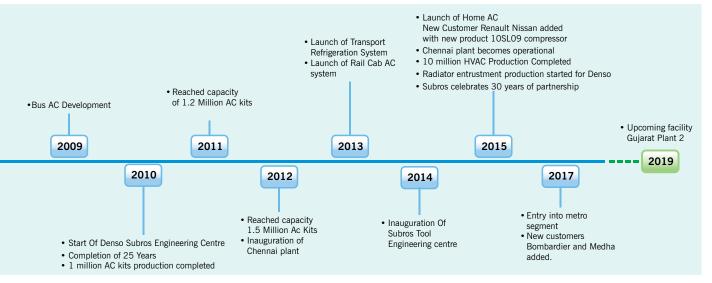
Excellence in Human Resource (HR)



Maruti Excellence Award



Best Organisation in UP State for providing highest employment to Diploma Apprentices.



## **Product Range**

## **Passenger Vehicle AC**

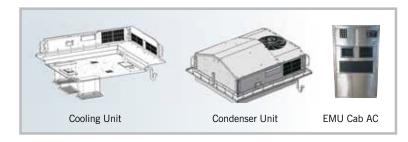
The Company manufactures compressors, HVACs, piping's and heat exchangers to suit various vehicle configurations. Our products are reinforced by the technological expertise of our JV partner Denso who are the world leaders in their domain.



Car Air-contidioning and Engine Cooling Parts

## **Railway AC**

Subros has made its foray into Indian Railways with the development of import substitute for driver cabin AC for diesel locomotives



## **Commercial Vehicle - Bus AC**

Subros provides a complete range of Bus Air conditioners & Transport Refrigeration Solutions. The complete range of Subros Air conditioners ranging from 4 KW to 36 KW capacities is suitable for ambulances and buses (4m to 12m). High cooling performance and air flow volume have been achieved by the introduction of highly efficient evaporator and condenser, and lowering air flow resistance. Fuel saving has been achieved by increased refrigeration cycle efficiency with the introduction of new multi-flow condensers. All Subros ACs use environment friendly R-134a refrigerant.





## **Transport Refrigeration System**

Our complete range of Transport refrigeration solutions is suitable for storage volume up to 50cu.m. Subros is the only company offering integrated solution consisting of Refrigeration Kit and the insulated container.

## Home and Commercial AC

Subros has developed condenser for outdoor units and is supplying to customers. We are also in process of developing full outdoor unit and components for indoor unit.



## **Our Presence**

Manufacturing Units	Address	Year of Establishment	Products
Noida 1	B- 188, Noida Phase-II, Dist Gautam Budh Nagar, Noida - 201304, UP, Tel: +91 0120-2562226, 2460135.	1995	Compressor, Compressor Clutch Assembly, Condenser Core Condenser Assembly, Injection Molding, Evaporator Heater Core, Radiator (ECM)
Noida 2	B -216, Phase-II, Noida - 201304, Distt: Gautam Budh Nagar (U.P.), Tel: +91 0120 2562226, 2460135	2000	Pressure & Squeeze Die Casting components, Press Shop - Sheet metal parts
Noida 3	C-51, Phase-II, Noida-201304, Distt: Gautam Budh Nagar (U.P.)	1986	Design Centre
Noida 4	A-16, Sector- 68 Noida - 201301. Distt: Gautam Budh Nagar (U.P.)	2004	Die casting tools, Sheet metal tools, Moulds, Dies, Press Tools
Manesar 1	Plot No. 395-396, Sector-8, Phase-III, IMT Manesar, Gurgaon - 122 050, Tel.: +91 - 124 - 2291764	2006	Compressor Clutch Assembly, Condenser Core Condenser Assembly, Hose/Tube HVAC Assembly, Injection Molding
Manesar 2	Plant 2 Plot No -403, Sector -8, Phase-II, IMT Manesar, Gurgaon	2016	HVAC Assembly, Radiator (ECM)
Pune	B-8 & 9, MIDC-Chakan Ind. Area, Chakan - Talegaon Road, Chakan, Pune - 410 501, Tel.: +91 - 2135 663131	2007	Condenser Assembly, Hose/Tube HVAC Assembly, Injection Molding
Chennai	A 20/1, SIPCOT Industrial Growth Centre, Oragadam, Sriperumbudur (Taluk), Kancheepuram (District), Chennai - 602 105. Tel.: +91-044-27107565	2012	Condenser Core, Condenser Assembly, Hose/Tube HVAC Assembly
Gujarat 1	Sanand- E-1, TML Vendor Park, Sanand, Ahmedabad - 382170	2011	HVAC Assembly, Hose /Tube, Condenser Assembly
Gujarat 2	Village Karsanpura, Taluka Mandal, Ahmedabad, Gujarat - 384335	2019	Automotive HVAC, Hose & Tubes, ECM

## Subros Technical Centre and Denso Subros Engineering Centre

Driven by the need to be self-reliant, reduce product development cost and acquire a competitive edge, Subros has invested heavily to augment Research and Development. This comprises the entire cycle of product design, development and validation.

The facility enables virtual prototyping and simulation of various air conditioning components for optimum efficiency in design, space allocation, airflow and cooling under various climatic conditions among other things. The design and analysis facilities include Catia V4 & V5, Unigraphics CAE (NASTRAN) / CFD (Star-CD). In addition, Subros has established a comprehensive validation centre for both component and vehicle testing.

The Company is continuously investing in innovative technologies and has several patents in its name. The main focus behind the design being safety and sustainability Subros also has a separate Joint Venture with Denso called **Denso Subros Technical Engineering Centre (DSEC)** which focuses on application design for thermal products. The centre comprises of an Environment Test Chamber (Wind Tunnel) equipped with test components in temperatures varying from 30 C to +60 C under varying speed and sun load conditions, a Calorimeter (Bench Test Rig) and Vibration Test Machines for component testing. The plant is also suitably enabled to carry out endurance and reliability test with advanced machines like burst test, salt spray chamber test and pulsation test.





### **Karsanpura Plant**

Our modern upcoming manufacturing facility, Karasanpura Gujarat is strategically located in close proximity of Suzuki Motors Gujarat Hansalpur Plant in a plot area of 17.0 acre. This plant is going to be equipped with state of the art technologically advanced manufacturing lines. We shall use special purpose machines for high quality and productivity. The plant will also have the best in class safety features.

The production facility will be completed in Phases. In Phase 1 the injection molding facility HVAC line, tube liquid line, ECN line and hose line will be installed. RS evaporator line, condenser facility and radiator facility will be installed in phase 2 followed by construction the compressor line in Phase 3.



## Subros Tool Engineering Centre (STEC)

The Subros Tool Room (STEC) is a well-appointed world-class facility equipped with state-of-the-art machinery such as CNC Machining Centre, WireEDM, CNC EDM and CNC Lathe along with other conventional tool room machines. This neoteric facility is also endowed with CAD-CAM facility with Unigraphics NX2, which forms the backbone of this design and development centre. Our qualified and experienced team fulfils all internal tooling requirements such as PDC Dies, Injection Moulds, Sheet Metal Tools, Jigs & Fixtures and Gauges. It has strong tool design office and large tool manufacturing setup to address captive tool and mould requirements. With its competence to handle a dies upto 20 tons, STEC is adept at niche tooling to meet specialty tool requirements for imports substitution and exports.







## <u>Subres</u>

## **Dojo Centre**

**DOJO (Skill Development Centre)** A Miniature of the manufacturing lines are set up in DOJO for the realization of the basic manufacturing practices. Employees are skilled for their respective shop floor processes before their deployment on the line for meeting QCDD & PQCDSME targets. This kind of training results in to:

- Developing discipline in new/existing employees, orienting them with 5S production methods. Adherence to rules or compliances, as part of DWM, inculcates an overall improvement in the worker's attitude.
- Development training for 5 Human senses (Eyes, Ear, nose, hand & Tongue) is given to new joinees / employees so as to find Variations ie Normal Vs Abnormal, Usual vs Unusual for Consistency of operations.

This leads to the improvement of all Senses of Employee while actual working in his area.

Our DOJO centre is Approved for providing Apprentice Training & certificate thru Govt of India (ASDC - Automative Skill Development Council)

## Noida Dojo Centre



Manesar Dojo Centre



## **Social Responsibilities**

To build a sustainable society and to contribute to a better world, Subros provide solutions for social issues through its business activities, thus delivering new value to society.

The Company endeavors to integrate social and environmental concerns in its business operations and interactions with all stakeholders in order to achieve a balance of economic, environmental and social imperatives.

We work toward this mission by not only developing products that minimize our environmental impact, but by strengthening our relationships with local communities through education, volunteer programs and contributions.

As a part of the long-term policy of "preserving the Earth's environment" and "creating a society that ensures security and safety" we are educating the unprivileged, skilling up human resources, preserving environment and actively propelling community development.

#### **Environmental Activities**

Subros' commitment to a cleaner and healthier environment extends to all aspects of

corporate activity. The company is using non-CFC refrigerant since 2002. We also have an efficient waste recycling plant, rain water harvesting facility and minimal use of paper in the company.

Subros is also part of the Green Delhi NCR campaign and sponsors trees and green areas across the city. The company and its employees proudly take active participation on World Environment Day each year by creating awareness for preserving environment and also by planting trees.

#### **Social Activities**

Subros aims to make a difference to mankind. We organize various welfare activities for our people. We regularly organize Blood Donation camps.

As a part of "Promotion of Education" program we have adopted schools, pivoting our focus on improving access to quality education for the underprivileged and providing infrastructural & tutorial support to schools. We are also supporting ITI centres under Pradhan Mantri Rozgar Yojna to meet the trained manpower requirement.



Blood donation camp on Founder's Day







Social activities around the year



Tree plantation on World Environment Day



## **Management Discussion and Analysis**

#### 1. Industry Outlook

The auto industry witnessed a hard time across all segments in FY 2018-19. In the just-concluded fiscal, India's passenger vehicle industry reported its bleakest performance of five years. The growth in the first half of the financial year was in line with continual growth path of previous year. However, the sector lost steam and started weakening in the second half of the financial year. The industry has seen contrary performance in H1 vs H2.

The main factors, behind such dismal performance, are higher fuel prices, increase in insurance costs, lack of financing options, and farm distress coupled with crimped market demand. With stabilisation of fuel prices and unlikely rise in interest costs, consumer sentiments are expected to improve, modestly, in FY 2019-20, especially in the four and two-wheeler segments.

Robust growth in the commercial vehicle segment in the first half of the fiscal helped partially offsetting the demand weakening in the second half of the year. This was the result of tightening of financing options from non-banking financial companies (NBFCs) following the crisis at Infrastructure Leasing and Financial Services, as well as, revised axle norms that allowed trucks to carry more freight.

After registering GDP growth of over 7% in FY 2018-19, the Indian economy is expected to regain its momentum. The market hopes to bounce back and recover from the large scale disruptions caused by demonetisation and implementation of the goods and services tax (GST); and is looking at an expansion figure of 5- 6% in FY 2019-20.

The FY 2019-20 has also opened on a weak note. The economy still seems to be in lull with low industrial production, stock market index, declining auto sales projections, and even exports showing some downturn.

- 1.1 The automotive industry occupies a prominent place in the economy. It has a strong multiplier effect and is capable of being the driver of economic growth. India has distinct global advantage of being the high quality, low cost producer of auto components. As a result, India is seen as a major sourcing hub for auto components by developed economies. Almost every global auto major has set up facilities in the country, making Indian automotive industry one of the most competitive in the world. Therefore, the growth potential for the Indian auto component industry looks to be promising.
- 1.2 The Indian automotive industry is set to improve its performance in FY 2019-20, compared to FY 2018-19. The industry forecasts a sales growth of passenger vehicles in FY 2019-20 at 4- 6%. Utility vehicles are predicted to grow at 10- 12%, and cars sales are expected to go up between 3- 4% in the domestic market. Considering the continued pressure on sales and prevailing market uncertainty, the industry lobby group has projected a modest 3 -4% rise in passenger vehicle sales in FY 2019-20.
- 1.3 Commercial vehicle sales, an indicator of economic activity, climbed 17.55% in FY 2018-19 to touch the one million sales milestones for the first time. This time the forecasted figures have gone up, to touch a 10 12% growth in anticipation of strong advance purchases by fleet owners towards the end of FY 2019-20. This is before the implementation of stricter Bharat Stage-VI emission norms. Once implemented, vehicles will become costlier.
- 1.4 Further buoying the hopes of economic recovery are the recent Government policies. The initiatives to bring in more foreign direct investment into the country, in addition to the speedy clearance of infrastructure projects are critical factors behind the

positive market sentiment. Consequently, the Indian auto industry performance is picking up. The Government aims to develop India as a global manufacturing, and a research and development hub. It has set up National Automotive Testing and R&D Infrastructure Project (NATRIP) centers, and a National Automotive Board, to act as facilitator between the Government and the industry.

- 1.5 The Indian government recently approved the FAME II scheme for electric vehicles. Now, ahead of its implementation from the April 1, 2019, the government has tightened the localisation norms for vehicle manufacturers. According to the new and more-stringent localisation norms, every vehicle maker must ensure localisation content of at least 40% for buses. All other EV categories including two, three, and four-wheelers must have localisation of at least 50%. The new localisation norms augur well for the Company, which looks forward to some positive developments in the coming year(s).
- 1.6 The Indian auto industry is on the cusp of transformation, moving from BS-IV to BS-VI, and later to electric vehicles. The Apex Court has barred sales of BS-IV vehicles from April 1, 2020. With the adoption and implementation of BS VI, India will soon be at par with Europe. Under BS-VI, cars, especially diesel cars, will have to undergo significant changes to engine to conform to the new norms.
- 1.7 In addition, big changes in fuel price differentials between petrol, and gasoline, and de-regulation in diesel prices have impacted the demand between petrol and diesel-based vehicles. This development holds positive potential for the Company, as consumer purchase decisions are majorly influenced by considerations of fuel economy, and demand for greater fuel efficiency.
- 1.8 The automotive industry is already feeling the effects of electrification or e-mobility, both globally, and in India. By 2030, electrification will lead to electric vehicles (EVs including battery electric vehicles, plug-in hybrid electric vehicles, and hybrid electric vehicles) holding a substantial share of the global automobile sector, expected to be upto 50% of new vehicle sales in a breakthrough scenario. The Indian sector is poised to witness a similar momentum, which will significantly impact manufacturers across the automotive value chain.

#### 2. Financial & Operational Performance

- 2.1 Net sales have increased to INR 2,124 crores in FY 2018-19 as compared to last year's figure of INR 1,913 crores; registering an increase of 11.06%. The operational profit before exceptional (EBIDTA) has sustained due to operational efficiencies and corrective action taken to 11.22% while it is increased by 9.63% in absolute amount., Profit before tax (PBT) has increased to 5.36% in FY 2018-19, which is a significant improvement as compared to 4.18% in the previous year contributed by lower depreciation during the year. The management is focused on further improvement of operating levels, and material cost control going forward.
- 2.2 Business expansion in Railways and Bus air-conditioning is progressing on track . This year, the Company is gearing up to expand customer portfolio. The government's decision to replace all Diesel engines with Electric engines serves as a boost for the business. The Company has developed an electric kit for electric engines and have emerged as a strong contender in the segment. As part of the long-term strategy, plans to foray into the Coach AC segment are on the anvil. The production of Coach AC units based on customer approvals shall start.
- 2.3 As a measure of expansion and de-risking the company performance from vulnerable performance of auto sector, the Company had initiated plans to develop Home AC products. To

this purpose, the Company had undertaken product development and customer engagement programmes, which are on-going for the past few years. Now, as an alternative to taking on new investments, the Company is looking at purchasing pre-used assets from existing manufacturers, and utilise them for existing product expansion, and also for Home AC product manufacturing. Through this initiative, Subros Ltd. will create capacity of 500,000 units per year, and also expand its supply of home Air Conditioning units to various OEM's.

- 2.4 In view of the fluctuating foreign exchange scenario, the Company has continued its efforts to improve the level of localisation of imported parts. Various VA/VE activities were initiated along with active participation of suppliers to improve efficiency of operations. Company has also a policy to hedge the exchange risk & taking appropriate covers to mitigate the adverse moments of currency.
- 2.5 The Company values the contribution of and its relationship with vendor partners in achieving operational excellence. For longterm strategic direction of the business, Supply Chain and its upgradation through cluster programmes, is given due focus to work closely with vendor partners. Tier II upgradation is the key for de-risking and meeting future technology requirement and capacity augmentation of the Company.
- 2.6 Subros Tool Engineering Centre (STEC) is a key contributor to the Company's growth strategies. The localisation, and captive manufacturing of Tools has not only reduced the Company's core investments, but also brought down the lead-time substantially. This is a key differentiator for the Company.
- 2.7 Ratios where there has been a significant change from FY 2017-18 to FY 2018-19: After the equity infusion of Rs 209.88 crores and, inter alia, utilization for debt repayment, general corporate purposes and working capital, the current ratio has improved from 0.66 to 0.88 in FY 2018-19, The debt equity ratio stands at 0.36 as against previous year 0.95. Also the net worth has improved from Rs. 404.77 crores to Rs. 680.13 crores in FY 2018-19 on account of issue of equity shares at a premium.

#### 3. Research & Development

- 3.1 Subros Technical Centre (STC), Noida, has enabled the Company to be a full-service engineering organisation. STC is developing advanced products and technologies that meet customer and regulator requirements. Technical collaborator, Denso Corporation, Japan, facilitates meeting customer demands for the vehicle of the future. Additionally, the joint venture company, Denso Subros Thermal Engineering Centre India Pvt Ltd., provides application designs, and allied services for new model launches.
- 3.2 The Company is focused on enhancement of technologies that will meet impending requirements of customers. STC is fully geared up to make Subros "Make in India" designs competitive, while meeting global specifications. At present, new programmes introduced in the Company have achieved 70% localisation (Indian) design content. As India moves towards increasing "green" standards, roadmaps for future technologies are focused towards making energy-efficient, environmentally-friendly products. The team are dedicated, and work, proactively, on meeting these anticipated requirements through advanced technologies. Additionally, the Company is happy to have the active support and expertise of collaborators for meeting customer and product demands.
- 3.3 The Company maintains continuous investments in state-of-theart testing facilities for all aspects of vehicle thermal management systems, including vibration, noise, thermal performance etc. Concomitantly, our superior CAE (FEA and CFD) capabilities help reduce lead times, and "Do it right the first time." These capabilities position your Company as a trusted partner for all customers'

components and systems validation.

3.4 The FY 2019-20 promises to be exciting with a lot of activity. Over decades, consistent innovation, constant learning, and benchmarking best-technology in all endeavours, have been the cornerstone for sustained and consistent growth. Your Company will continue to strive to remain on this path of growth and operational excellence.

#### 4. Information Technology

- 4.1 New and emergent technologies bring unprecedented threats to Internet connected devices, and data security becomes a growing concern. The rise in global hacking incidents indicates increase in cyber-attacks. The Company has taken cognisance of vital aspects such as locations of data storage; how can it be moved; who can accesses it and how; and systems of data processing. In addition, sufficient measures have been taken to safeguard crucial databases.
- 4.2 A large number of initiatives have been undertaken to address the risk identified under each element. Substantial investments have been made in advanced IT tools to enhance the Information Security capabilities. The Company also has a clear roadmap for each of the aspects mentioned. Disaster Recovery (DR) has been given significant attention considering the growing dependence on IT systems within the Company.
- 4.3 The Company has extensive leverage of Information Technology (IT) in its business processes. Many business processes in SAP, Design Tools etc. have strong IT enabled processes and Decision Support Systems. This helps generate process efficiencies, and streamlines operations. It also helps manage complexity and scale, both, in-house, and with vendors.
- 4.4 The Company also uses IT for capturing process information, traceability of the components being used in the end product being supplied to customers, digitalisation and customer service modules for capturing customer feedback.
- 4.5 The Company is also working on Information Security and Disaster Recovery Management System by improving the hardware architecture.

#### 5. Internal Controls and their Adequacy

- 5.1 The Company has an adequate system of internal controls in place. It has documented policies and procedures covering all financial and operating functions. These controls have been designed to provide a reasonable assurance with regard to maintainance of proper accounting controls for ensuring reliability of financial reporting, monitoring of operations, protecting assets from unauthorised use or losses, and compliance with regulations. The Company has continued its efforts to align all its processes and controls with global best practices.
- 5.2 Further, in order to meet the robust internal control system in the organisation, the Company has adequate policies and procedures in place for its current size, and for the growing future needs. These policies and procedures play a pivotal role in the deployment of internal controls. They are reviewed at periodic intervals to ensure relevance and comprehensiveness both, and compliance is ingrained into the management review process.
- 5.3 The Company believes that every employee has a role to play in fostering an environment in which compliance with regulations, and ethical behaviour are accorded due importance. Towards this, sessions are periodically held to increase employee awareness on the Company's code of conduct.
- 5.4 The Audit Committee of the Board of Directors, comprising of independent directors and functions, regularly reviews audit

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plans, significant audit findings, adequacy of internal controls, compliance with accounting standards, etc. The documentation of major business processes and testing thereof including, financial closing, computer controls, and entity level controls, is executed as part of the compliance programme.

#### 6. Risks and concerns

- 6.1 The Company is exposed to external and internal risks associated with business. The operations of the Company are directly dependent on the growth of the Indian automotive industry. General economic conditions that influence the automotive industry, in turn, play a critical role in impacting the operations of the Company.
- 6.2 New players have entered the industry, while existing competitors have stepped up their expansion plans. Naturally, the intensity of competition, in almost all the segments of the Indian automotive market, has gone up exponentially. The Company is aware of heightened competition and is taking adequate measures to remain competitive in the market place.
- 6.3 The Company continues to face strong competitive pressures from both, domestic, and overseas suppliers. It is also susceptible to financial risk from volatility in interest, foreign exchange rates, and commodity prices. The Company also faces challenges with regard to fast-changing technology, reducing life cycle of new vehicles and supply constraints from Tier II suppliers. As a result, implementation of processes to sustain cost efficiencies are brought into the system and capacity expansion is being planned to address these changing patterns.
- 6.4 To counter these risks, the Company continues to broaden its product portfolio, increase customer profile, and geographic reach. Keeping this in mind, the Company has ambitious expansion plans to explore the commercial vehicle segment, such as, Bus Aircon, Railways, Refrigerated Trucks, and Engine Cooling Module. This will enable de-risking, and a reduction of dependency on the passenger car segment.
- 6.5 Enterprise Risk Management framework in the Company is well in place and all the key risks are reviewed on a regular basis. The Company has also a Risk Management Committee at the Board level to review the risk framework, all major risks impacting the Company and plan/actions to mitigate such risks.
- 6.6 In addition to this, there is constant monitoring for any new risks that may arise due to changes in the external or business environments. While the possibility of negative impact, due to one or more such risks, cannot be totally ruled out, the Company proactively takes conscious, and reasonable steps to mitigate the significant risks that may affect it.

#### 7. Future Plan

- 7.1 The Government of India aims to make automobile manufacturing the main driver for the 'Make in India' initiative. The passenger vehicles market is expected to triple to reach 9.4 million units by 2026, as highlighted in the Auto Mission Plan (AMP) 2016-26. Additionally, the Government plans to promote eco-friendly cars in the country, i.e., CNG based vehicle, hybrid vehicle, and electric vehicle by 2030.
- 7.2 The global economic climate continues to be volatile, uncertain, and prone to geo-political risks. Viewing the growth opportunities in the domestic market, and proactively observing the cost pressure of the market, your Company has made extensive localisation plans and VAVE plans for key components. The objective is to develop and augment capabilities to provide latest technology product to the customer at low costs. Further, this will help the Company

sustain growth profitably, and minimise the impact of fluctuation in economic indicators.

- 7.3 In view of Suzuki Motor Corporation's future plans for expansion in Gujarat and to realise business potential, the Company has decided to use its existing facility at Sanand. Further, the Company is also setting up an additional facility in Gujarat to enhance its production capacity, and as a de-risking strategy. Construction of the proposed facility has started last year and is expected to be completed in FY 2019-20.
- 7.4 The Company has undertaken various new projects ranging from development of new models and new segments. These projects are at various stages of planning and execution. Though the Company employs sophisticated techniques and processes to forecast the demand of new products, yet the same is subject to margins of error. Timely introduction of new products, their acceptability in the market place, and managing complexity of operations across various manufacturing locations are the key factors to sustain competitiveness.
- 7.5 As per a recent notification issued by the Ministry of State for Road Transport and Highways, mandating introduction of Blowers in Commercial Vehicles (N2-3.5 to 12 tonnes and N3-above 12 tonnes) w.e.f. January 1, 2018, the Company has commenced supplies to major OEMs from last week of December 2017. The Company is enhancing its presence in the commercial vehicle segment with a view to consolidate its position and increase market share.
- 7.6 Your Company has also made inroads into the Indian Railways cabin AC market. The presence has been established in this sector over the last two years. The Company is extremely proud to share that we have won several new tenders, despite the aggressive competition in this segment. So far the execution of all previous orders has been satisfactory.
- 7.7 Entrustment production of Engine Cooling Module is progressing well. The Company has set up two lines to meet the customer demand, and is expecting a healthy revenue growth in this segment.

#### 8. Human Resources

- 8.1 Building up human capital continues to be a key area of strategic focus. With the launch of new programmes for employees, your Company is keeping with the changes in the use of technology in education. The continuous focus on leadership development programmes lays emphasis on enhancing the relevance and effectiveness of learning.
- 8.2 The Company's Human Resource agenda for the year was focused on strengthening individual, and organisational capabilities for future readiness. Other focus areas include, driving greater employee engagement and further strengthening employee relations through progressive people practices across all levels of the organisation.
- 8.3 The way forward is through concrete steps for employee engagement and motivation. The Company has enlisted services of professional firms for assessing and improving employee effectiveness scores through annual surveys leading to focus on refining employee policy deployment and engagement, and strengthening various areas of employee satisfaction.
- 8.4 Competency mapping and mitigation of competency gaps are important for customer delivery and quality processes. They are key focus areas of the Company. Each function is working on this KPI and ensuring the skill enhancement for all processes.

8.5 For Human Resource Development, the Company has setup DOJO centers in plant locations, i.e., Noida, Manesar, Pune, Sanand and Chennai. The training is imparted to the local community for industrial experience. The Company has trained over 6000 young people through skill development at these plants.

#### 9. Marketing

- 9.1 The Company is focusing on enhancing customer satisfaction through QCDD (Quality, Cost, Delivery, and Development) parameters. The strong belief maintained is that with higher customer satisfaction, the market leadership position can be retained in the long term.
- 9.2 The Company is working very closely with its existing customers and new customers to meet demand in terms of capacity and technology.
- 9.3 Business development strategies are directed to grow market share in non-car segments. This has led to recent success in new customer additions such as, Bombardier, Medha, and Volvo Eicher.
- 9.4 The Company has forayed into the Indian Railways Driver cabin business in the last few years. The business is progressing well by securing future tenders as a result of sustained delivery, quality, and cost efficient performance. The Company has emerged as a strong player in this segment, and plans future growth by meeting all air conditioning requirements of Diesel Locomotive, and Electric Engine Cabins.
- 9.5 The overall strategy of the Company entails increase in the commercial vehicle or non-Car segment as part of the business expansion and de-risking agenda. As this segment has tremendous potential, the Company has augmented resources to acquire share of the market.

#### 10. Product Range

- 10.1 With a wide range of products, which include complete thermal solution for Cars, Buses, Refrigeration Vehicles, Railways, Home AC's, Tractors, and Trucks, the Company is the only backward integrated company for all air-conditioning systems and components in the country. Due to strong Research and Development capabilities, the products are developed based on emerging needs of customers.
- 10.2 Intrinsic to the core of Company philosophy, products are created to not only address the requirements of the future, but are also green and sustainable. The staunch belief of scaling up the business in tandem with accountability towards the environment, propels the Company to prosperity.

#### 11. Corporate Social Responsibility

- 11.1 As an automotive thermal and energy management solutions provider, the Company is committed to driving positive change that brings value to people, customers, environment, and communities. At the same time, the Company maintains outstanding professional, operational, and environmental standards, and strives to understand and incorporate stakeholders' interests in areas of strategy. The aim is to build a positive and sustainable future for all involved.
- 11.2 The Company has adopted schools around the vicinity of plants and provides improved education. The local communities welcome this initiative.
- 11.3 Your Company is socially active with various initiatives taken for Green Delhi, tree guarding, and activities under the "Swachh Bharat" programme. The Company also encourages blood donation camps across all plants.

#### 12. Mid-Term and Long-Term Plan

- 12.1 The Company is focusing on sustaining and further improving the performance for mid-term and long-term strategies. Geographical expansion, product positioning, and efficiency improvement are the pivotal aspects for future growth in the face of competition.
- 12.2 Based on customer demands, the Company is working on new technology development in-house or by acquiring it from technology partner. The long-term technology roadmap is already envisaged to meet emerging customer expectations, and work is in progress to launch the roadmap at an opportune moment.
- 12.3 Competency build up to meet the future technology challenge is another strategic aspect wherein the Company is working aggressively. Leadership development programmes, and middle level management development are key focus areas.

#### **Cautionary Statement**

Statements in this Management Discussion and Analysis describing the Company's objectives, projections, estimates and expectations may be "forward looking statements" within the meaning of applicable laws and regulations. Actual results might differ substantially or materially from those expressed or implied. Important factors that could affect the Company's operations include a downtrend in the automobile sector, significant changes in the political and economic environment, exchange rate fluctuations, tax laws, litigation, labour relations, interest cost, changes in Government regulations and other incidental factors.

## **DIRECTORS' REPORT**

#### Dear Members,

Your Directors are pleased to present the 34th Annual Report of the Company together with the audited financial statements for the year ended March 31, 2019.

#### FINANCIAL RESULTS

	Standal	one	Consolidated	
Particulars	Current Year 2018-19 (Rs. In Lakhs)	Previous Year 2017-18 (Rs. In Lakhs)	Current Year 2018-19 (Rs. In Lakhs)	Previous Year 2017-18 (Rs. In Lakhs)
Revenue from operations (Net of excise duty)	212448	191289	212448	191289
Other income	1025	743	1030	738
Profit before depreciation, interest and tax	23835	21741	23847	21724
Less: Financial Charges	4219	4121	4219	4121
Less: Depreciation	7885	9200	7885	9200
Add: Share of profits/(loss) of joint venture (equity method)	-	-	(1)	11
Profit before Exceptional items	11731	8420	11742	8414
Less: Exceptional items	334	182	334	182
Net profit before Taxation	11397	8238	11408	8232
Less: Tax	3784	2176	3784	2176
Profit after Taxation	7613	6062	7624	6056
Profit brought forward	26052	21756	25988	21701
Profit available for appropriation	32765	26052	32711	25988

#### **BUSINESS OPERATIONS**

The net revenue from operations (net of excise duty) for the financial year ended March 31, 2019 at Rs. 2124 crores was higher by 11.06% over the previous year (Rs. 1913 crores in financial year ended March 31, 2018). In line with your Company's growth plans, there is a focused approach towards introduction of efficient technologies in manufacturing process, new product development and localization.

Your Company has received the proceeds of the insurance claim from the insurance company with respect to Manesar fire incident.

The performance of the Company is also discussed in Management Discussion and Analysis, as stipulated under Regulation 34 of the Listing Regulations with the Stock Exchanges, which forms part of the Directors' Report.

#### **EXPANSION AND FUTURE PROSPECTS**

The new greenfield plant being set-up in Gujarat to meet supplies to the Suzuki Motor Gujarat Pvt Ltd is progressing as per schedule and is expected to commence full-fledged operations by middle of 2019. In the coming years, the Company will focus on growth in new domains like commercial vehicles; bus, rail and home air-conditioning.

#### DIVIDEND

Your Company has earned a net profit (after tax) of Rs. 76.13 crores as against Rs. 60.62 crores in the previous year. The Board has recommended a dividend of Rs. 1.30 per share (65% on the face value of equity shares of Rs. 2 each) for the financial year ended March 31, 2019 as against Rs. 1.10 per share (55% on the face value of equity shares of Rs. 2 each) in the previous year. The dividend, if approved by the Members at the ensuing Annual General Meeting, shall absorb a sum of Rs. 1022.39.Lakhs (approx), including dividend distribution tax of Rs. 174.32 Lakhs.

#### TRANSFER FROM/TO RESERVES

Your Company proposes to transfer Rs. 150 Lakhs to the General Reserve and Rs. 250 Lakhs is transferred on repayment of Non Convertible Debenture from Debenture Redemption Reserve.

#### EVENTS SUBSEQUENT TO THE DATE OF FINANCIAL STATEMENTS

There were no material changes and commitments that affect the financial position of the Company subsequent to the date of financial statement.

#### DIRECTORS AND KEY MANAGERIAL PERSONNEL

During the year under review the following changes took place in the Board of your Company:

- Mr. Keiichi Yamauchi, Alternate Director to Mr. Y. lida vacated his office from 9.08.2018
- (ii) Mr. Keiichi Yamauchi was appointed as an Alternate Director to Mr. Y. lida with effect from 10.08.2018
- (iii) Mr. Keiichi Yamauchi resigned from the post of Alternate Director with effect from 12.10.2018
- (iv) Mr. Fumitaka Taki was appointed as an Alternate Director to Mr. Y. lida with effect from 18.10.2018
- Mr. Fumitaka Taki Alternate Director to Mr. Y. lida vacated his office from 5.02.2019
- (vi) Mr. Toshihiro Saida was appointed as Nominee Director (Representative of Denso Corporation, Japan) with effect from 6-2-2019.
- (vii) Mr. Arvind Kapur was appointed as an Independent Director from 6.02.2019
- (viii) Mr. Fumitaka Taki was appointed as an Alternate Director to Mr. Y. lida with effect from 07.02.2019
- (ix) Mr. G.N Mehra, Mr. K.R Ramamoorthy, Mr. M.A Pathan, Mr. Shailendra Swarup and Mrs. Meena Sethi were re-appointed as Independent Director(s) (for a second term in the office) from 1.4.2019.
- (x) Pursuant to the provisions of Section 152 of the Companies Act, 2013 Mr. Y lida, Non Executive Director of the Company retires by rotation at the ensuing Annual General Meeting and being eligible, offers himself for re- appointment. The brief resume of Mr. Y lida as required under the Listing Regulations is provided in the Notice of the 34<sup>th</sup> Annual General Meeting of the Company. The requisite resolution pertaining to the re-appointment appears at the respective items of the Notice along with the Statement and is recommended to the Members for approval.

**Declaration from Independent Director:** The Company has received necessary declaration(s) from all the Independent Director(s) of the Company as laid down under Section 149(7) of the Companies Act, 2013 confirming that they meet the criteria as laid down under Section 149(6) of the Companies Act, 2013 and the Listing Regulations.

**Board Meeting:** The Board of Directors met six times during the financial year 2018-19, the details of which are given in the Corporate Governance Report which forms part of this Annual Report. The intervening gap between any two meetings was within the period prescribed under the Companies Act, 2013.

**Policy on Directors' appointment and remuneration:** The policy of the Company on Directors' appointment and remuneration including criteria for determining qualifications, positive attributes and other matters are available on the website (www.subros.com/investors) of the Company.

#### AUDIT COMMITTEE

The Composition of Audit Committee of the Company is described in Corporate Governance Report as stipulated under Listing Regulations, which forms part of this Report.

#### DIRECTORS' RESPONSIBILITY STATEMENT

As required under Section 134 (5) of the Companies Act, 2013, your Directors hereby confirm that:

- (a) In the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- (b) The Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit and loss of the Company for that period;
- (c) The Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (d) The Directors have prepared the annual accounts on a going concern basis;
- (e) The Directors have laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and were operating effectively; and
- (f) The Directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### SUBSIDIARIES AND JOINT VENTURES

Thai Subros Limited, the subsidiary company in Thailand, did not have any business operations during the year. Thai Subros Limited is under voluntary liquidation and the date of dissolution being 9<sup>th</sup> January, 2019. During the year this subsidiary incurred a loss of THB 4.36 Lakhs as against THB 8.62 Lakhs.

The name of Denso Subros Thermal Engineering Centre India Limited has been changed to Denso Subros Thermal Engineering Centre India Private Limited (DSTEC). DSTEC, a Joint Venture, achieved revenue of Rs. 1898 Lakhs during the financial year 2018-19. The Company incurred a loss of Rs. 3.23 Lakhs during the year as against profit after tax of Rs. 41.25 Lakhs in the previous year. Your Company is holding 26% share in this Joint Venture.

#### CONSOLIDATED FINANCIAL STATEMENTS

In accordance with the Companies Act, 2013 and IND AS 110 - Consolidated Financial Statements read with IND AS 31 - Interest in Joint Ventures, your Directors have pleasure in attaching the Audited Consolidated Financial Statements, which forms part of this Annual Report.

## CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE OUTGO

The information in terms of Section 134(3)(m) of the Companies Act, 2013 read with relevant rules is annexed herewith as Annexure-1 and forms integral part of this report.

#### EXTRACT OF ANNUAL RETURN

The extract of Annual Return as on 31<sup>st</sup> March, 2019 in Form MGT 9 in terms of provisions of Section 134(3) and other applicable provisions of the Companies Act, 2013 read with Rules thereto is available on website of the Company <u>www.subros.com/investors/financialreports</u> and forms integral part of this Annual Report.

#### AUDITORS AND AUDITOR'S REPORT

**Statutory Auditors:** M/s Price Waterhouse Chartered Accountants LLP, Chartered Accountants, hold office until the conclusion of the 37<sup>th</sup> annual general meeting. The Auditors' Report to the Members for the year under review does not contain any qualification, reservation or adverse remark. The observations of the Auditors and the relevant notes on accounts are self-explanatory and therefore do not call for any further comments.

**Cost Auditors:** The Company has re-appointed M/s. Chandra Wadhwa & Company, Cost Accountants, as Cost Auditors of the Company to conduct the audit of cost records maintained by the Company for the financial year 2019-20. The ratification of remuneration payable to Cost Auditors for the financial year 2019-20 is being sought from the Members of the Company at the ensuing Annual General Meeting. Pursuant to Section 148 of the Act, your Company has filed the Cost Audit Report for FY 2017-18 and the cost accounts and records as required to be maintained under Section 148 of the Act are duly made and maintained by the Company.

**Secretarial Auditors:** The Company has re-appointed M/s. RSM & Co., Company Secretaries as Secretarial Auditors to conduct the audit of secretarial and related records of the Company for the financial year ended 2019-20. The Secretarial Audit Report for the financial year ended March 31, 2019 is annexed as Annexure-2 and the same is self-explanatory. The said Secretarial Audit Report does not contain any qualification or adverse remark.

#### DEPOSITS

During the year under review, your Company has neither invited nor accepted any deposits from the Public.

#### SIGNIFICANT & MATERIAL ORDERS PASSED BY THE REGULATORS

No significant material orders were passed by the Regulators or Courts or Tribunals impacting the going concern status and Company's operations in future.

#### INTERNAL FINANCIAL CONTROLS

The adequacy of Internal Financial Controls is discussed in Management Discussion and Analysis, as stipulated under the Listing Regulations with the Stock Exchanges, which forms part of this Report.

#### LOANS, GUARANTEES OR INVESTMENTS

The Company has not made any transaction relating to inter-corporate loans and investment during the year.

#### CORPORATE SOCIAL RESPONSIBILITY

The Company has formulated a Corporate Social Responsibility (CSR) Policy to undertake CSR initiatives as specified in Schedule VII of the Companies Act, 2013. The Company has constituted a robust and transparent governance structure to oversee the implementation of CSR Policy, in compliance with the requirements of Section 135 of the Companies Act, 2013. The Annual Report on CSR activities is annexed as Annexure-3 and forms integral part of this report.

#### **RISK MANAGEMENT**

The Company has a risk management policy and framework in place to ensure proper identification and treatment of risks. The identification and mitigation of strategic, business, operational and process risks are carried out for all functions. The key strategic risks along with mitigation plan are presented to the risk management committee on half-yearly basis. Few of suchrisks which may pose challenges are set out in the Management Discussion and Analysis which forms part of this Annual Report. The implementation of the ERM framework is continuously evolving and has progressed well during the financial year 2018-19.

#### VIGIL MECHANISM

Pursuant to Section 177(9) of the Companies Act, 2013, the Company has established a Vigil Mechanism for directors, employees, suppliers, contractors

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and other stakeholders of the Company. The same is also intended to cover the Whistle Blower Policy under the Listing Regulations. The purpose and objective of this Policy is to cover serious concerns that would have a larger impact on image and values of the Company due to incorrect financial reporting or improper conduct. The Whistle Blower Policy has been placed on the website of the Company www.subros.com/investors.

The Statutory Auditors, Cost Auditors or Secretarial Auditors have not reported any frauds under Section 143(2) of the Companies Act, 2013 and rules made thereunder.

#### SEXUAL HARASSMENT

The Company has in place a Sexual Harassment Policy in line with the requirements of the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013. The Internal Complaints Committee has been set up to redress complaints received regarding sexual harassment. No Complaint was received during the year in this regard.

#### **RELATED PARTY TRANSACTIONS**

The Board of Directors has formulated a Related Party Transaction Policy for determining material related party transactions. The Related Party Transaction Policy is available on the website of the Company. A statement of all particulars of Contracts or Arrangements with related parties referred to in Section 188(1) of the Companies Act, 2013, is annexed as Annexure-4 and forms integral part of this Report.

#### LISTING

The Equity Shares of your Company continue to be listed on BSE Limited (BSE), NSE Limited (NSE) and Delhi Stock Exchange Limited (DSE). The listing fees for the year 2018-19 have been paid to the said stock exchanges except to DSE as Securities and Exchange Board of India has withdrawn the recognition granted to DSE on November 19, 2014.

#### ANNUAL EVALUATION OF THE PERFORMANCE OF THE BOARD

The Board has carried out an annual evaluation of its own performance, board committees and individual directors in accordance with the provisions of the Companies Act, 2013, SEBI Listing Regulations and Guidance Note issued by SEBI. In a separate meeting of independent directors, the performance of non-independent directors, Chairman and Managing Director and Board as a whole was evaluated taking into account the view of all the board members. The Board members have adequate expertise drawn from diverse domains like banking, administration, strategic and technical and bring specific competencies relevant to the Company's business. Information flow from Management to the Board and Committees are timely and of acceptable quality. The Board deliberations and participation of members were found to be quite satisfactory and the Board's overall functioning is effective during the year under review.

In compliance with the provisions of the Companies Act, 2013, the Board has formulated a framework, inter alia, for a formal mechanism of evaluation of its performances as well as that of its committees and Directors, including the Chairman of the Board. The Nomination & Remuneration Committee (NRC) has since approved the formats for the evaluation of the Board, Directors and Chairman of the Company considering qualification, expertise, attributes and various parameters based on which evaluation of the Board has to be carried out by the Company. There are no specific observations on the board evaluation carried out during the year as well as for the previous year.

#### PREFERENTIAL ALLOTTMENT OF EQUITY SHARES

During the year under review the Company has issued and allotted 52,47,150 equity shares on December 7, 2018 at a price of Rs. 400 per equity share (face value of Rs 2 each) on preferential basis to Denso Corporation, Japan for an amount of Rs 209.88 crores. The said issue of equity shares was approved by the shareholders in the extra-ordinary general meeting held on 26<sup>th</sup> October, 2018. The details of which are also given in the Corporate Governance Report which forms part of this Report.

#### **CREDIT RATING**

ICRA has assigned the Long Term Ratings at [ICRA] AA- "Stable" and for Short Term Ratings at [ICRA] A1+. The NCD Program has been assigned a rating of [ICRA] AA-"Stable".

#### CORPORATE GOVERNANCE AND SHAREHOLDERS INFORMATION

The Company is committed to maintain the highest standards of corporate governance. The Company has complied with the corporate governance requirements, as stipulated under the Listing Regulations. A report on Corporate Governance along with a Certificate from the Practicing Company Secretaries of the Company regarding compliance on the conditions of corporate governance pursuant to Listing Regulations is annexed herewith and forms integral part of this Report.

#### PARTICULARS OF EMPLOYEES AND RELATED DISCLOSURES

Disclosure in respect to remuneration and other details as per the provisions of Section 197(12) of the Companies Act, 2013 read with Rule 5(1) of Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 are provided in the Annexure-5 to this Report.

Disclosure in respect to remuneration and other details as per the provisions of Section 197(12) of the Companies Act, 2013 read with Rule 5(2) and 5(3) of Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 are provided in the Annexure to this Report having regard to the provisions of the first proviso to Section 136(1) of the Companies Act, 2013, the Annual Report excluding the said statement of employees under Section 197(12) of Companies Act, 2013 is being sent to the Members of the Company. The said information is available for inspection at the registered office of the Company during working hours and any Member interested in obtaining said statement may write to the Company Secretary at the registered office of the Company.

#### **OTHER DISCLOSURES**

The Company has complied with the secretarial standards issued by the Institute of Company Secretaries of India on meetings of Board of Directors and General Meetings.

#### ACKNOWLEDGMENT

Your Board wishes to convey their appreciation to all the employees for their enormous efforts as well as their collective contribution to the Company's performance. Your Directors acknowledge with gratitude the co-operation and support extended by the Company's bankers, Canara Bank, Yes Bank, HDFC Bank, Kotak Mahindra Bank, & other Banks and our collaborators, Denso Corporation, Japan and Suzuki Motor Corporation, Japan for their continued support. Your Directors also take this opportunity to convey heartfelt gratitude to the Company's valued customers, particularly Maruti Suzuki India Limited, Tata Motors Limited, Mahindra & Mahindra Limited, Renault Nissan Automotive India Pvt. Ltd, Ashok Leyland Limited and Force Motors Limited, for the trust and confidence reposed by them in the Management for their copious co-operation and support provided to the Company.

Last but not the least the Board wishes to thank all Members, vendors and business associates for their trust and constant support to the Company.

For and on behalf of the Board of Directors

RAMESH SURI Chairman (DIN: 00176488)

Place: New Delhi Dated: May 21, 2019

## **ANNEXURE - 1 TO THE DIRECTORS' REPORT**

Information regarding Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo pursuant to Section 134(3)(m) of the Companies Act, 2013 read with Companies (Accounts) Rules, 2014 forming part of Directors' Report.

A)	CONSERVATION OF ENERGY	
(ī)	The steps taken or impact on conservation of energy	<ul> <li>The Company is working consistently towards the energy conservation in all the areas related to manufacturing and administrative operations. Various measures are taken to optimize the power cost associated with the manufacturing of the product. Following are the measures initiated/ adopted for conservation &amp; optimize utilization of energy during the year under review: <ul> <li>Synchronization of cooling towers followed by optimization of the header to reduce energy consumption based on cooling requirement</li> <li>Calendar timer on the Air conditioners &amp; exhaust fan blower to optimize the usage</li> <li>Installation of Air shut off valves on the assembly lines to avoid even small air leakages</li> <li>Auto switching of blowers, lights &amp; fan on brazing booths</li> <li>Booster installation on machines with high pressure requirement followed by optimization of pressure at generating end</li> </ul> </li> </ul>
(ii)	The steps taken by the Company for utilizing alternate sources of energy	<ul> <li>Installation of LED lights in the office area/shop floor</li> <li>Controlling the lights in daylight area using LDR (Light Dependent Resistor)</li> <li>Installation of solar street lights across outer periphery of plants</li> </ul>
(iii)	The capital investment on energy conservation equipments	All the energy conservation measures have been initiated without any major capital investments.
B)	TECHNOLOGY ABSORPTION	
(i)	The efforts made towards technology absorption	<ul> <li>[A] Implementation of new VA/VE Ideas &amp; alternate sourcing and localization in the field of</li> <li>1. Fan Blower localization</li> </ul>
		2. HVAC implementation with Butyl packing reduction
		3. Filter, Half-Recirc packing,
		4. HVAC Shaft & Gear localisation,
		5. Expansion Valve,
		6. Evaporator Parts localization,
		7. Heater Core Stamping Parts localization
		8. Compressor part localization
		9. New Desiccant for condenser
		10. Alternate sourcing of Evaporator fin, compressor pin and wiring harness
		[B] Development of new product based on benchmarking and application engineering for
		1. In-house P&H design & development for new Models
		2. Development of ECM
		3. SLR-500, In-house reefer kit,
		4. Two New HVAC development for SUV's
		5. New HVAC for Small CV's
		<ol> <li>New HVAC for Car segment</li> <li>New HVAC system for Bus AC application</li> </ol>
		8. Benchmarking done for new launched vehicles
		9. Rail AC product (CLW & Train 18 Cab AC)
		[C] New technology development to meet future market demand for products like
		1. Electric Vehicle AC Kit for Car and Bus
		2. Design and Development of non serviceable receiver condenser
		<ol> <li>Concept design of New range of energy efficient compressor</li> </ol>
		4. IHX
		5. A/C Controller development for Electric Compressor
		6. Rear blower concept testing
		7. Development of fixed displacement high capacity compressor

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	1				
		8. Battery Operated Reefer System Concept proto			
		9. Bus AC Heating kit design and development			
(ii)	The benefits derived like product	[A] Electric vehicle A/C kit will help to generate new business in	bus segment.		
	improvement, cost reduction, product development or import substitution [B] New HVAC product(s) for SUV / Car application helped to meet marke			it of light weigh	
		[C] Cost reduction has been achieved by implementing VA V products.	E ideas and new tee	chnology base	
		[D] Import substitution has been achieved by in-house manufact of material and parts.	turing of AC system p	arts, localizatio	
(iii)	In case of imported:				
(a)	Technology (Imported during the last three years reckoned from the beginning of the financial year) The details of technology imported	1986. Further, the Company has also executed new Technical	The company has imported technology in collaboration with Denso Corporation Japan since 1986. Further, the Company has also executed new Technical Assistance Agreement(s) with Denso Corporation, Japan for transfer of technology for thermal products.		
(b)	The year of import	1986 onwards			
(c)	Whether the technology has been fully absorbed	The technology has been absorbed within the period of applicab For new models of AC system, the same is being implemented.	le Technical Assistanc	e Agreement(	
(d)	If not fully absorbed, areas where absorption has not taken place, and the reasons thereof	Not applicable			
(iv)	The expenditure incurred on Research and Development	During the year, various major activities in the field of research a company in the areas of:	nd development we	re carried out	
		New Product Development			
		Application Engineering			
		Presentations in National & international SAE Events	5		
		IP creation and patent filing			
		New Technology Development			
		Battery Operated Reefer			
		Domestic AC Condenser			
		Concept design of New range of energy efficient co	mpressor		
		Electric compressor Benchmarking			
		In house testing facility up gradation			
		Demo Vehicle for customer to display New technology	ogies		
			-	(Rs. In Lakh	
			2018-19	2017-1	
		(i) Capital	101.42	57.7	
		(ii) Recurring	2379.46	2361.9	
		(iii) Total Expenditure	2480.88	2419.6	
		(iv) Total R&D Expenditure	1.17%	1.26	
		As a percentage of Net Turnover (Excluding excise duty)	1.17 /0	1.20	
C)	FOREIGN EXCHANGE EARNINGS AND OUTGO				
				(Rs. In Lakh	
			2018-19	2017-1	
		Total foreign exchange earned	9.00	42.	
		Total foreign exchange outgo			
		(i) CIF value of imports (Recurring)	40,700.42	38,022.	
		(ii) CIF value of imports (Capital Expenditure)	72.19	2,249.	
		(iii) Expenditure in foreign currency	3,546.69	3,782.6	

### **ANNEXURE - 2 TO THE DIRECTORS' REPORT**

#### SECRETARIAL AUDIT REPORT FOR THE FINANCIAL YEAR ENDED ON MARCH 31, 2019

[Pursuant to section 204(1) of the Companies Act, 2013 read with Rule No. 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To, The Members SUBROS LIMITED LGF, World Trade Centre, Barakhamba Lane, **New Delhi- 110 001** 

We have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **SUBROS LIMITED** (hereinafter called the Company"). The Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts / statutory compliances and expressing our opinion thereon.

Based on our verification of the **SUBROS LIMITED's** books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the company has, during the audit period covering the financial year ended on March 31, 2019 complied with the statutory provisions listed hereunder and also that the Company has proper Board - Processes and Compliance – Mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:-

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31<sup>st</sup> March, 2019 according to the provisions of :-

- 1. The Companies Act, 2013 ("the Act") and rules made thereunder;
- 2. The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- 3. The Depositories Act, 1996 and the Regulations and bye laws framed thereunder;
- 4. The Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- 5. The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
  - (a) Securities & Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and amendment thereon;
  - (b) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 and amendment thereon;
  - (c) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 and amendment thereon;
  - (d) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 & Regulations 2018 and amendment thereon;
  - (e) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999; and The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations 2014, notified on 28<sup>th</sup> October 2014 (Not applicable to the Company during the audit period);
  - (f) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008
  - (g) The Securities and Exchange Board of India (Registrar to an Issue and Share Transfer Agents) Regulations, 1993 regarding Companies Act, 2013 and dealing with client;
  - (h) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; (Not applicable to the Company during the audit period);
  - (i) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998.( Not applicable to the Company during the audit period ); and
  - 6. We further report that, having to the compliance system prevailing in the Company and on examination of the relevant documents and records in pursuance thereof, on test check basis, the Company has complied with the applicable lawsas applicable to the Company:
    - (i) Factories Act 1948, and rules made there under;
    - (ii) The Air (Prevention and Control of Pollution) Act, 1981 and rules made thereunder;
    - (iii) The Environment Protection Act, 1986 and rules made thereunder;
    - (iv) The Water (Prevention and Control of Pollution) Act, 1974 and rules made thereunder;
    - (v) Contract Labour (Regulation & Abolition ) Act, 1970 and rules made thereunder;
    - (vi) Petroleum Act, 1934 and rules made thereunder;
    - (vii) Explosives Act, 1884 and Explosive Rules, 2008 and rules made thereunder;
    - (viii) The Legal Metrology Act, 2009 and rules made thereunder;

## Subres

- 7. We further report that the compliances by the Company of applicable financial laws, like direct and indirect tax laws, has not been reviewed in this Audit since the same have been subject to review by statutory financial audit and other designated professionals.
- 8. We have also examined the compliances with the applicable clauses to the following:-
  - (i) Secretarial Standards issued by The Institute of Company Secretaries of India.

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards etc. mentioned above.

9. We further report that:-

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act;

Adequate notice is given to all Directors to schedule the Board Meeting, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting; and

Majority of decisions at Board Meetings and Committee Meetings are carried out unanimously as recorded in the minutes of meetings of the Board of Directors or committee of the Board, as the case may be.

There are adequate systems and processes in the Company commensurate with the size and operations of the company to monitor and ensure compliances with applicable laws, rules, regulations and guidelines.

- 10. We further report that during the audit period, the Company has passed following requisite resolutions which is/are having a major bearing on the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines standard etc:
  - (i) Allotment of equity shares on Preferential basis during the year for which the company has complied with the provisions of the Act
  - (ii) Re-appointment of all independent director(s) for second consecutive term and appointment of one new independent director on the board of Company through postal ballot.
  - (iii) Closure of Subsidiary Company-Thai Subros Limited in accordance with the statutory process of Thailand.

For RSM & CO. Company Secretaries

CS RAVI SHARMA PARTNER FCS NO. 4468, C.P. NO. 3666

Dated: 21<sup>st</sup> May, 2019 Place: New Delhi

## **ANNEXURE - 3 TO THE DIRECTORS' REPORT**

#### THE ANNUAL REPORT ON CSR ACTIVITIES TO BE INCLUDED IN THE BOARD'S REPORT

#### 1. A brief outline of the Company's CSR policy, including overview of projects or programs proposed to be undertaken:

Subros endeavors to integrate social and environment concerns in its business operations. The Company demonstrates an increased commitment at all levels in the organization to operate business in an economically, socially and environmentally sustainable manner. The objective of our CSR policy is to actively contribute to the social, environmental & economic development of the society.

- 2. Composition of CSR Committee: Mr. Ramesh Suri, Ms. Shradha Suri and Mrs. Meena Sethi
- 3. Average net profit of the company for last three financial years: Rs. 3912.10 Lakhs

#### 4. Prescribed CSR Expenditure: Rs. 78.24Lakhs

#### 5. Details of CSR spent during the financial year.

- a. Total amount to be spent for the financial year: Rs 78.24 Lakhs
- b. Total amount spent during the financial year: Rs 87.04 Lakhs
- c. Amount unspent, if any: NIL
- d. Manner in which the amount spent during the financial year is detailed below:

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
S. No	CSR project or activity identified.	Sector in which the Project is covered	Projects or programs (1) Local area or other (2) Specify the State and district where projects or programs was undertaken	Amount outlay (budget) project or programs wise	Amount spent on the projects or Programs Subheads: (1) Direct expenditure on projects or programs. (2) Overheads	Cumulative expenditure upto to the reporting period	Amount spent: Direct or through implementing agency
					(Rs. in Lakhs)	(Rs. in Lakhs)	
1	Green plantations	Environmental Sustainability	Manesar	Program wise	17.68	17.68	Direct
2	Education for under- privileged children	Promoting education	Noida, Pune and Manesar	Program wise	56.25	56.25	Direct
3	Skill Developments	Enhancing Vocational Skills	Noida and Manesar	Program wise	6.72	6.72	Direct
4	Social Campaign	Miscellaneous Activities- Donation for Health care	Noida	Program wise	3.39	3.39	Direct
		Miscellaneous Activities- Sports Association	Noida	Program wise	3.00	3.00	Direct
	TOTAL				87.04	87.04	

#### 6. Reasons for not spending the Amount: Not applicable

7. The CSR Committee confirms that the implementation and monitoring of CSR Policy, in compliance with CSR objectives and Policy of the Company.

Meena Sethi Chairperson (CSR Committee)

## **ANNEXURE - 4 TO THE DIRECTORS' REPORT**

Form for disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub-section (1) of Section 188 of the Companies Act, 2013 including certain arms length transactions under third proviso thereto

(Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014)

Details of material contracts or arrangements or transactions not at arm's length basis: Not applicable

Details of material contracts or arrangements or transactions at arm's length basis:

S. No.	Name (s) of the related party	Nature of relationship	Nature of contracts/ transactions/ arrangements	Duration of contracts/ transactions/ arrangements	Salient terms of contracts/ transactions/ arrangements including, value if any (Rs. In crores)	Date of approval by the Board/Audit Committee	Amount paid as advance, if any
1	Global Autotech Ltd	Common Director	Sale, Purchase of goods, materials, assets and services	Ongoing transactions	227.52	January 29, 2018	Nil

### **ANNEXURE - 5 TO THE DIRECTORS' REPORT**

INFORMATION PERTAINING TO REMUNERATION UNDER SECTION 197(12) OF THE COMPANIES ACT, 2013 READ WITH RULE 5(1) OF THE COMPANIES (APPOINTMENT AND REMUNERATION OF MANAGERIAL PERSONNEL) RULES, 2014.

<sup>(</sup>i) The ratio of the remuneration of each director to the median remuneration of the employees of the Company for the financial year:

Name of Director & Designation	Ratio to median remuneration
Mr. Ramesh Suri – Chairman	49.98
Ms. Shradha Suri - Managing Director	80.05

(ii) The percentage increase in remuneration of each Director, Chief Executive Officer, Chief Financial Officer, Company Secretary or Manager, if any, in the financial year:

Name & Designation	Percentage increase in remuneration
Mr. Ramesh Suri - Chairman	-
Ms. Shradha Suri - Managing Director	8.01
Mr. Manoj Kumar Sethi - EVP & CFO	14.13
Mr. Rakesh Arora - Company Secretary	10.11

Note: The remuneration paid to Independent Directors/Non-Executive Director which includes sitting fees is proportionate to their attendance in Board and Committee meetings and the commission paid to the Executive Directors have not been considered in calculation for the percentage increase.

#### (iii) the percentage increase in the median remuneration of employees in the financial year: 10.30%

#### (iv) the number of permanent employees on the rolls of Company: 2592

 (v) average percentile increase already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration:

Particulars	31.03.2019
% increase in median salary of employees'	10.30%
% increase in average salary of managerial personnel	8.06%

(vi) Affirmation that the remuneration is as per the remuneration policy of the Company: Affirmed that the remuneration is as per remuneration policy of the company

## **REPORT ON CORPORATE GOVERNANCE FOR THE YEAR ENDED MARCH 31, 2019**

#### (1) COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE

Subros Limited is committed to achieve and maintain the highest standards of Corporate Governance. Subros philosophy on Corporate Governance envisages attainment of the highest levels of transparency in accounting policies, strong and independent Board, accountability and equity in all facets of its operations. It is with this conviction that Subros has formulated procedures, policies and systems that are promoting immaculate Corporate Governance Standards within the Company.

The Securities & Exchange Board of India (SEBI) has notified corporate governance provisions and as per Regulation 34 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has been complying with these provisions effectively. Your Company acknowledges and believes that all its actions must serve the main goal of enhancing overall stakeholders' value on a sustained basis.

#### (2) BOARD OF DIRECTORS

The Board currently comprises of twelve Directors and out of which ten are Non-Executive Directors (including six Independent Directors). The Independent Directors have submitted declarations that they meet the criteria of "independence" as laid under the Companies Act, 2013 and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") as on March 31, 2019. The composition of the Board is in conformity with Regulation 17 of the Listing Regulations.

#### Composition of Board of Directors and Directors attendance record

The Composition and category of the Board of Directors, attendance, Directorship and Committee position during the financial year 2018-19 is given below:

Name of the Director	Category	No. of Board Meetings	Whether attended last	No. of Directorships in other	Committees positions held in other Public Companies @	
	cutegory	attended	AGM	Public Companies#	Chairperson	Member
Mr. Ramesh Suri, Chairman	Non Independent, Executive, Promoter	6 of 6	Yes	7	-	3
Ms. Shradha Suri Managing Director	Non Independent, Executive	6 of 6	Yes	7	-	2
Dr. Jyotsna Suri	Non Independent, Non-Executive	4 of 6	Yes	6	-	1
Mr. M.A. Pathan	Independent, Non-Executive	5 of 6	Yes	-	-	1
Mr. G.N. Mehra	Independent, Non-Executive	5 of 6	Yes	4	5	7
Mr. Shailendra Swarup	Independent, Non-Executive	6 of 6	Yes	6	-	3
Mr. K.R. Ramamoorthy	Independent, Non-Executive	5 of 6	Yes	3	3	5
Mrs. Meena Sethi	Independent, Non-Executive	5 of 6	Yes	-	-	1
Mr. Kenichi Ayukawa	Non Independent, Non-Executive, Nominee Director+	4 of 6	Leave sought	3	-	2
Mr. Yasuhiro. lida	Non Independent, Non-Executive, Nominee Director++	2 of 6	Yes	-	-	-
Mr. Toshihiro Saida*	Non Independent, Non-Executive, Nominee Director++	1 of 2	N.A.	-	-	-
Mr. Arvind Kapur*	Independent, Non-Executive	2 of 2	N.A.	5	-	2
Mr. Fumitaka Taki##	Alternate Director to Mr. Y lida	1 of 3	N.A.	-	-	-
Mr. Keiichi Yamauchi**	Alternate Director to Mr. Y lida	2 of 3	N.A.	-	-	-

@ In accordance with Regulation 26 of the Listing Regulations, Membership/Chairmanship of only Audit Committee and Stakeholders Relationship Committee in all public companies have been considered.

# Other than Foreign & Private Companies

##Fumitaka Taki was appointed as alternate Director in place of Mr. Keiichi Yamauchi w.e.f 18.10.2018

\*\*Mr. Keiichi Yamauchi resigned as Alternate Director w.e.f 12.10.2018

\*Appointment of Mr. Toshihiro Saida as Nominee Director & Mr. Arvind Kapur as Independent Director w.e.f 06.02.2019

+Represents Suzuki Motor Corporation, Japan (JV equity)

++Represents Denso Corporation, Japan (JV equity)

#### Name of the Listed Entities where the person is a director and the Category of directorship

Name of the Director	Directorships in other listed entity	Category of Directorship
Mr. Ramesh Suri	-	-
Ms. Shradha Suri	Asahi India Glass Limited	Non-Executive, Independent
Dr. Jyotsna Suri	-	-
Mr. M.A. Pathan	-	-
Mr. G.N. Mehra	Amrit Corp Limited	Non-Executive, Non-Independent
	Bharat Seats Limited	Non-Executive, Independent
	Action Construction Equipment Limited	Non-Executive, Independent
Mr. Shailendra Swarup	JK Paper Limited	Non-Executive, Independent
	Gujarat Flurochemicals Limited	Non-Executive, Independent
	Bengal & Assam Company Limited	Non-Executive, Independent
Mr. K.R. Ramamoorthy	Amrit Corp Limited	Non-Executive, Independent
	Nilkamal Limited	Non-Executive, Independent
	Ujjivan Financial services Limited	Non-Executive, Independent
Mrs. Meena Sethi	-	-
Mr. Arvind Kapur	Rico Auto Industries Limited	Executive
	Sandhar Technologies Limited	Non-Executive, Independent
Mr. Kenichi Ayukawa	Maruti Suzuki India Limited	Executive
Mr. Yasuhiro lida	-	-
Mr. Toshihiro Saida	-	-
Mr. Fumitaka Taki	-	-

#### **Number of Board Meetings**

During the year under review, six Board Meetings were held on May 28, 2018, August 9, 2018, September 27, 2018, October 26, 2018, February 6, 2019 and March 29, 2019. The time-gap between any two consecutive meetings did not exceed one hundred and twenty days.

#### Disclosure of relationships between directors inter-se

Except Mr. Ramesh Suri, Dr. Jyotsna Suri and Ms. Shradha Suri being related to each other, no other directors are inter-se related.

#### Number of shares and convertible instruments held by non- executive directors

Amongst the non-executive Directors, Dr. Jyotsna Suri holds 16,19,200 equity shares in the Company. The other non-executive Directors do not hold any equity share. The company has not issued any convertible instruments.

The familiarisation programme(s) imparted to independent Directors from time to time is available at www.subros.com/investors

The Board has identified the following core skills / expertise / competencies as required in the context of our business(es) and sector(s) for it to function effectively and those actually available with the Board:

Industry knowledge / experience:	Industry experience; Knowledge of sector
Technical skills/experience:	Marketing; Public Relations; CEO/Senior management experience; Strategy development and implementation
Governance competencies:	Financial literacy; Strategic thinking/planning; Governance related risk management experience
Behavioural competencies :	Team player/Collaborative; Sound judgment; Integrity and high ethical standards; Mentoring abilities

In the opinion of the Board, the Independent Directors fulfill the conditions specified in the Listing Regulations and are independent of the Management

#### COMMITTEES OF THE BOARD

The Board has constituted a set of Committees with specific terms of reference/scope to focus effectively on the issues and ensure expedient resolution of diverse matters as detailed below.

#### (3) AUDIT COMMITTEE

The Audit Committee of the Board was constituted on April 30, 2001. The terms of reference are in line with the requirement Listing Regulations. The Audit Committee has the powers pursuant to Section 177 of the Companies Act, 2013 and Regulation 18 of the Listing Regulations which include amongst others:

- Overseeing of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
- Recommending the appointment and removal of auditor, fixation of audit fee and also approval for payment for any other services.
- Reviewing with management the annual financial statements and auditor report before submission to the Board.
- Reviewing with management, performance of statutory and internal auditors and adequacy of internal control systems.
- Reviewing with the management the quarterly/half-yearly/annual Financial Statements before submission to Board of Directors for approval.
- Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing & seniority, reporting structure coverage & frequency of internal audit.
- Review the functioning of Whistle Blower Policy/Vigil Mechanism.

The Committee reviews the management discussion and analysis of the financial condition and results of operations, statements of significant related party transactions, internal controls and any other matter which may be a part of its terms of reference or referred to by the Board of Directors.

The composition of the Audit Committee is as follows:

S. No.	Name	Position	Category	No. of meetings attended during 2018-19
1.	Mr. G.N. Mehra	Chairman	Independent, Non-Executive	4 of 4
2.	Mr. K.R. Ramamoorthy	Member	Independent, Non-Executive	4 of 4
3.	Mr. M.A. Pathan	Member	Independent, Non-Executive	4 of 4

During the year, the Audit Committee met four times on May 22, 2018; August 9, 2018; October 25, 2018 and February 6, 2019. The Statutory Auditors and Senior Executives of the Company are invited to the meetings for discussions/deliberations. The Company Secretary acts as a Secretary to the Committee.

#### (4) NOMINATION AND REMUNERATION COMMITTEE

The Remuneration Committee of the Board of Directors was constituted on October 31, 2002. The Committee was renamed as "Nomination and Remuneration Committee" w.e.f. May 26, 2014. The terms of reference are in line with the requirement of Listing Regulations. The Nomination & Remuneration Committee has the powers as provided under Section 178 of the Companies Act, 2013 and Regulation 19 of the Listing Regulations which include amongst others:

- · Formulate the criteria for determining qualifications, positive attributes and independence of a Director.
- Recommended to the Board a policy relating to the remuneration for the Directors, Key Managerial Personnel and Senior Management.
- Fixation of salary, perquisites etc. of all Executive Directors of the company at the time of their appointment/re-appointment.
- Deciding commission payable to executive directors.
- Identify persons who qualify to become Directors and who may be appointed in senior management in accordance with criteria laid down and recommend to the Board for their appointment and removal.

The composition of the Nomination & Remuneration Committee is as follows:

S. No.	Name	Position	Category	No. of meetings attended during 2018-19
1.	Mrs. Meena Sethi	Chairperson	Independent, Non-Executive	2 of 2
2.	Mr. G.N. Mehra	Member	Independent, Non-Executive	2 of 2
3.	Mr. Shailendra Swarup	Member	Independent, Non-Executive	2 of 2

The Committee met two times during the financial year 2018-19 on May 22, 2018 and February 6, 2019.

The performance evaluation criteria for independent directors are determined by the Nomination & Remuneration Committee. The Nomination & Remuneration Committee has formulated the evaluation criteria for the Independent Directors (based on guidance issued by SEBI) which is broadly based on qualification, experience, knowledge & competency, fulfillment of functions, ability to function as a team, initiate, availability and attendance, commitment, contribution and integrity.

#### **RISK MANAGEMENT COMMITTEE**

The Risk Management Committee of the Board was constituted on May 26, 2014. The terms of reference of Risk Management Committee are as follows:

- To approve overall risk management framework of the Company.
- Identifying, Analyzing, Evaluating & Treating operational and strategic risks for internal/external context & regulatory compliances.
- Building & promoting organization's risk work culture by creating Risk awareness through Training & Education of our employees and Handling of conflicting interests.
- Integrating the risk management as part of management control systems.

#### The composition of the Risk Management Committee is as follows:

S. No.	Name	Position	Category	No. of meetings attended during 2018-19
1.	Mr. M. A. Pathan	Chairman	Independent, Non-Executive	2 of 2
2.	Mr. Shailendra Swarup	Member	Independent, Non-Executive	2 of 2
3.	Mrs. Meena Sethi	Member	Independent, Non-Executive	1 of 2

The Risk Management Committee met two times on May 17, 2018 and October 25, 2018.

#### CORPORATE SOCIAL RESPONSIBILITY COMMITTEE

The Company has constituted a Corporate Social Responsibility Committee (CSR Committee) as required under Section 135 of the Companies Act, 2013 on May 26, 2014. The prime responsibility of the Committee is to assist the Board in discharging its social responsibilities by way of formulating and monitoring implementation of the framework of Corporate Social Responsibility Policy. The terms of reference of the CSR Committee are as under:

- To formulate and recommend to the Board a Corporate Social Responsibility Policy and its review from time to time;
- To ensure effective implementation and monitoring of the CSR activities as per approved policy, plans and budget;
- To ensure compliance with the laws, rules and regulations governing CSR and to periodically report to the Board of Directors;
- To ensure compliance with Corporate Governance norms prescribed under Listing Agreement with Stock Exchanges, the Companies Act, 2013 and other statutes or any modification or re-enactment thereof.

The Composition of CSR Committee is as under:

S. No.	Name	Position	Category	No. of meetings attended during 2018-19
1.	Mrs. Meena Sethi	Chairperson	Independent, Non-Executive	1 of 1
2.	Mr. Ramesh Suri	Member	Not-Independent, Executive	1 of 1
3.	Ms. Shradha Suri	Member	Not-Independent, Executive	1 of 1

The CSR Policy of the Company has been uploaded and can be viewed on Company's website www.subros.com. During the year one Meeting of CSR Committee was held on May 22, 2018.

#### (5) REMUNERATION OF DIRECTORS

Non-Executive Directors of the Company are not being paid any remuneration other than the sitting fee(s) for attending the meetings. The details of sitting fee(s) paid during the year 2018-19 is as given below:-

S. No.	Name of Director	Sitting Fees for Board Meetings (Rs.)	Sitting Fees for other Meetings (Rs.)	Total (Rs.)
1	Dr. Jyotsna Suri	2,00,000		2,00,000
2	Mr. G.N. Mehra	2,50,000	9,10,000	11,60,000
3	Mr. Shailendra Swarup	3,00,000	1,90,000	4,90,000
4	Mrs. Meena Sethi	2,50,000	7,10,000	9,60,000
5	Mr. M.A. Pathan	2,50,000	3,10,000	5,60,000
6	Mr. K.R. Ramamoorthy	2,50,000	2,50,000	5,00,000
7	Mr. Arvind Kapur	1,00,000	50,000	1,50,000
	TOTAL			40,20,000

Except for payment of rent, dividend and sitting fees to Dr. Jyotsna Suri, Non-Executive Director, there is no pecuniary relationship or transactions with the non-executive directors.

The remuneration paid/payable to the Chairman and Managing Director during the year 2018-19 is as given below:

S. No.	Name of the Director	Salary & Allowances (Rs. in lakhs)	Contributions (*) (Rs. in lakhs)	Commission (Rs. in lakhs)	Other Benefits(**) (Rs. in lakhs)	Total (Rs. in lakhs)
1	Mr. Ramesh Suri Chairman	48.00	-	119.45	0.79	168.24
2	Ms. Shradha Suri Managing Director	214.82	10.96	40.31	1.05	267.14
	Total	262.82	10.96	159.76	1.84	435.38

(\*) represents contribution to Provident Fund

(\*\*) represents differential in actuarial gratuity valuation and perquisites.

There are no performance-linked incentives available to the Directors. There is no obligation on the Company to pay severance fees to the Directors. The Company has not granted any stock options to any of its Directors.

#### (6) STAKEHOLDERS' RELATIONSHIP COMMITTEE:

Pursuant to Section 178 (5) of the Companies Act, 2013 the Company renamed the existing Shareholders/Investors Grievance Committee as "Stakeholders Relationship Committee". This Committee ensures speedy disposal of all grievances/complaints relating to shareholders/investors. The terms of reference of the Committee include the following:

- To specifically look into complaints received from the shareholders of the Company.
- To redress shareholders and investors complaints such as transfer of shares, non-receipt of shares, non receipt of dividend and to ensure
  expeditious share transfer process.
- Oversee and review all matters connected with the transfer of the Company's securities.
- Perform such other functions as may be necessary or appropriate for the performance of its duties.

The composition of the Stakeholders Relationship Committee is as under:

S. No.	Name of Members	Position	No. of meetings attended during 2018-19
1.	Mr. G.N. Mehra	Chairman	26 of 26
2.	Mr. Ramesh Suri	Member	26 of 26
3.	Mrs. Meena Sethi	Member	26 of 26

Mr. Rakesh Arora, Company Secretary is the Compliance Officer of the Company. For any clarification / complaint the shareholders may contact to Company Secretary at 011-23414946-49, or at the Registered Office of the Company.

#### SEBI Complaints Redress Systems (SCORES)

The investor complaints are processed in a centralized web-based complaints redress system. The salient features of this system are: centralized webbased complaints, online upload of Action Taken Reports (ATRs) by concerned companies and online viewing by investors of actions taken on the Compliant and its current status. All the requests and complaints received from the shareholders were attended to within the stipulated time and one complaint was received during the year on 29-3-2019 and was resolved on 11-04-2019.

#### **Investor Grievances Redressal**

The number of complaints received and redressed during the year 2018-19 is as follows:

S. No.	Nature of complaint	No. of Shareholder's Complaint received during 2018-19	Number resolved	Number of pending complaints
1.	Non-receipt of Annual Report	1	1	0
2.	Non-receipt of intimation of NECS	1	1	0

#### (7) GENERAL BODY MEETINGS

Particulars of the last three Annual General Meetings (AGM's) of the Company are given below:

S. No.	Particulars	Date	Venue	Number of pending complaints
1.	33 <sup>rd</sup> AGM in respect of the year (2017-18)	August 9, 2018		
2.	32 <sup>nd</sup> AGM in respect of the year (2016-17)	September 18, 2017	Kamani Auditorium No.1, Copernicus Marg, New Delhi - 110001	11.00 a.m.
3.	31 <sup>st</sup> AGM in respect of the year (2015-16)	August 8, 2016		
4.	EGM	October 26, 2018	Lakshmipat Singhania Auditorium, 4/2 PHD House , Siri Institutional Area, August Kranti Marg, New Delhi-110016	10.30 a.m.

The details of Special resolutions passed in AGM / EGM in the last 3 years are as follows:

AGM/EGM	Subject
EGM in respect of the year (2018-19)	a) To issue of Equity Shares on Preferential Basis.
33 <sup>rd</sup> AGM in respect of the year (2017-18)	<ul> <li>a) Re-appointment of Mr. Ramesh Suri as Chairman of the Company</li> <li>b) To approve the material related party contracts/arrangements/transactions with M/s Global Autotech Ltd.</li> </ul>
32 <sup>nd</sup> AGM in respect of the year (2016-17)	<ul> <li>a) To approve the material related party contracts/arrangements/transactions with M/s Global Autotech Ltd.</li> <li>b) To increase Authorised Share Capital</li> </ul>
31 <sup>st</sup> AGM in respect of the year (2015-16)	<ul> <li>a) Re-appointment of Managing Director</li> <li>b) To approve the material related party contracts/arrangements/transactions with M/s Global Autotech Ltd.</li> </ul>

#### **POSTAL BALLOTS**

During the previous three years, the Company has sought the approval of the Shareholders by way of postal ballot. The details of same are as follows:

Date of Postal Ballot Notice: February 6, 2019, Date of Declaration of Results: March 25, 2019

Particulars of the Resolution	Type of No. of Votes	Votes Cast in Favor		Votes Cast against		
	Resolution	Polled	No. of Votes	%	No. of Votes	%
Re-appointment of Mr. Girish Narain Mehra as an Independent Non-Executive Director	Special	53468332	52826114	98.8	642218	1.20
Re-appointment of Mr. Kuttalam Rajagopalan Ramamoorthy as an Independent Director	Special	53468332	53466501	99.99	1831	0.01
Re-appointment of Mr. Mohammed Asad Pathan as an Independent Director	Special	53468332	53466213	99.99	2119	0.01
Re-appointment of Mr. Shailendra Swarup as an Independent Director	Special	53468032	53466286	99.99	1746	0.01
Re-appointment of Mrs. Meena Sethi as an Independent Director	Special	53468324	53282843	99.65	185481	0.35
Appointment of Mr. Arvind Kapur as an Independent Director	Ordinary	53468232	53465786	99.99	2446	0.01

Date of Postal Ballot Notice: March 29, 2017, Date of Declaration of Results: May 13, 2017						
Name of the Resolution	Type of	No. of Votes Cas Polled No. of Votes	t in Favor	Votes Cast against		
	Resolution		No. of Votes	%	No. of Votes	%
Issue of Secured/Unsecured, Redeemable, Non-Convertible Debentures on private Placement Basis.	Special	45961375	45949787	99.97	11588	0.03

Mr. Ravi Sharma (FCS 4468 and CP No.3666), Partner RSM & Co, Practicing Company Secretary was appointed as the Scrutinizer for carrying out postal ballot process.

None of the business proposed to be transacted at the ensuing AGM requires passing of special resolution through postal ballot.

#### (8) MEANS OF COMMUNICATION TO SHAREHOLDERS

The quarterly, half-yearly, annual, financial results of the Company are published in leading English and Hindi newspapers which includes Financial Express and Jansatta. These results are also displayed on the Company's website www.subros.com/investors. Official news/press releases and official media releases are sent to stock exchange(s) and are put on the Company's website. The presentations are made to institutional investors and financial analysts and the schedule of such analyst or institutional investors meet are also informed to the stock exchange(s) and put on the Company's website.

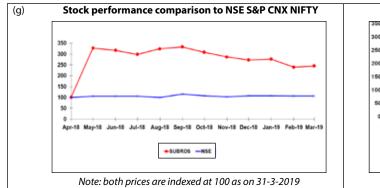
#### (9) GENERAL SHAREHOLDER INFORMATION

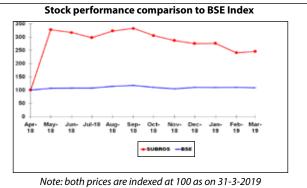
S. No.	Items	Particulars
(a)	Annual General Meeting for FY 2018-19 Date Time Venue	Friday, the 9 <sup>th</sup> August, 2019 11.00 A.M. Kamani Auditorium, 1, Copernicus Marg, New Delhi - 110001
(b)	Financial year	April 1, 2018 to March 31, 2019
(c)	Dividend Payment Date	September 8, 2019

(d)	Name and address of each stock exchange(s)	BSE Limited ("BSE") Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400001
		National Stock Exchange of India Ltd., ("NSE")
		'Exchange Plaza' Bandra-Kurla Complex, Bandra (East),
		Mumbai-400051
		Delhi Stock Exchange Association Ltd ("DSE")
		DSE House, 3/1 Asaf Ali Road, New Delhi 110001
	Listing Fee(s)	Listing Fee(s) has been paid to BSE and NSE for the FY 2018-19 and 2019-20. The listing fees to DSE is not payable as the Securities and Exchange Board of India has withdrawn the recognition granted to DSE on November 19, 2014
(e)	Stock Code/Symbol	Bombay Stock Exchange (517168)
		National Stock Exchange (SUBROS)
	Demat ISIN No for NSDL /CDSL	INE 287B01021

#### f) Market Price Data: High/Low during each month of 2018-19 on BSE & NSE:

Manual	В	SE	NSE		
Month	High (Rs.)	Low (Rs.)	High (Rs.)	Low (Rs.)	
April, 2018	355.00	292.50	345.70	294.00	
May, 2018	337.95	287.00	342.00	285.45	
June, 2018	338.95	280.00	338.80	279.05	
July, 2018	328.00	271.50	329.00	267.00	
August, 2018	365.05	313.00	366.00	313.10	
September, 2018	379.10	294.00	378.60	293.45	
October, 2018	308.90	234.70	311.65	235.80	
November, 2018	292.00	260.20	291.00	259.95	
December, 2018	320.00	254.00	281.80	253.00	
January, 2019	282.00	206.45	279.00	205.25	
February, 2019	253.55	229.00	254.40	227.45	
March, 2019	276.10	247.90	275.90	246.95	





(h)	Trading of Securities	The securities of the Company are actively traded on BSE and NSE
(i)	Registrar & Share Transfer Agents	M/s. MCS Share Transfer Agent Limited, F- 65, 1st Floor, Okhla Industrial Area, Phase I, New Delhi - 110 020.
(j)	Share Transfer System	Shares lodged in physical form are processed and returned, duly transferred, within 14 days normally, except in the cases where litigation is involved. In respect of shares held in dematerialised mode, the transfer takes place instantaneously between the transferor, transferee and the Depository Participant through electronic debit/credit of the accounts involved.

### (k) Distribution of Shareholding as on March 31, 2019 (face Value of Rs. 2/- per share)

Shareholdings of Nominal Value of Rs.	No. of Shareholders	% of Shareholders	No. of Equity Shares held	% of Shares
0001-0500	21466	88.38	1901391	2.91
0501-01000	1318	5.43	1110793	1.70
01001-02000	828	3.41	1312151	2.01
02001-03000	203	0.83	531027	0.81
03001-04000	131	0.54	459978	0.71
04001-05000	87	0.36	423927	0.65
05001-10000	127	0.52	942605	1.44
10001-50000	75	0.31	1578082	2.42
50001-100000	23	0.09	1627945	2.49
100001 and above	30	0.12	55347851	84.84
Total	24288	100.00	65235750	100.00

### Shareholding Pattern as on March 31, 2019

Туре	NSDL (Demat)	CDSL (Demat)	Physical	Total Equity Shares
Promoters	2400000	—	—	2400000
Foreign Collaborators	20847150	_	_	20847150
Mutual Funds and UTI	4230947	—	—	4230947
Financial Institutions/Bank	45779	_	_	45779
Insurance Co's	—	—	—	_
Foreign Institutional Investors	369002	_	2500	371502
Corporate Bodies	4196198	464280	2400000	7060478
Non-Resident Indian	439771	45420	—	485191
Trust and Fund	_	600	_	600
Indian Public	5216614	2152282	606924	7975820
IEPF Account		218283	_	218283
TOTAL	59345461	2880865	3009424	65235750

S. No.	Items	Particulars			
(I)	Dematerialisation of shares & liquidity	As at March 31, 2019 Demat: - 22000 Shareholders (90.58% of the Total Shareholders) Demat: - 6,22,26,326 Shares (95.39% of the Total Shares )			
(m)	Outstanding GDRs/ADRs/Warrants or any convertible instruments, conversion date and likely impact on equity.	Not Applicable			
(n)	Plant locations	Noida, Manesar, Pune, Sanand, Chennai			
(o)	Address for correspondence	Registered & Corporate Office: LGF, World Trade Centre, Barakhamba Lane, New Delhi 110001.			
(p)	Credit Rating	Long Term Ratings at [ICRA] AA-" Stable"(Previous year A+" Positive")Short Term Ratings at [ICRA] A1+(Previous year A1+)NCD rating of [ICRA] AA-" Stable"(Previous year A+" Positive")			
(q)	Debt Securities	Bombay Stock Exchange: (956831)			
	Demat ISIN No for NSDL	INE287B07010 The listing fee in respect of NCDs for the financial year 2018-19 and 2019- 20 has been paid to BSE & NSE			
(r)	Name of Debenture trustee	Catalyst Trusteeship Ltd 83-87, 8th Floor, Mittal Tower, B-Wing, Nariman Point, Mumbai 400 021 Tel: 022-49220555, Fax: 022-49220505 Email:dt@ctltrustee.co			

#### (10) OTHER DISCLOSURES

- (a) The Company has also formulated a policy on dealing with the Related Party Transactions and necessary approval of the Audit Committee and Board of directors are taken wherever required in accordance with the Policy. The Related Party Transaction policy is disseminated in the website of the Company and the details of Related Party Transaction enclosed as Annexure-4 to this Report.
- (b) The Company has duly complied with the requirement of Listing Agreements with Bombay Stock Exchange, National Stock Exchange, Delhi Stock Exchange, SEBI and other statutory authority of all matters during the last 3 years. No penalty has been imposed on the Company by any of the Stock Exchange or SEBI, or any other statutory authority relating to the above.
- (c) Pursuant to Section 177(9) of the Companies Act, 2013 the Company has established vigil mechanism for its Employees, Vendors, Suppliers and Directors of the Company. The same is covered under the Whistle Blower Policy. The purpose and objective of this Policy is to cover serious concerns that would have a larger impact on image and values of the Company due to incorrect financial reporting or serious improper conduct. The details of the Whistle Blower Policy are explained in the Corporate Governance Report and also posted on the website of the Company www.subros.com. It is confirmed that no personnel has been denied access to the audit committee.
- (d) The Company has complied with all mandatory requirements prescribed under Regulation 27 of the Listing Regulations. The Company has not adopted any non-mandatory requirements of Regulation 27 of the Listing Regulations except for the constitution of the Risk Management Committee.
- (e) The Company has not adopted a policy on material subsidiaries as there is no operating subsidiary company.
- (f) The policy on related party is available on the website of the Company www.subros.com
- (g) The Company has not carried out any commodity hedging activities and accordingly no disclosures of commodity price risk and commodity hedging activities are being made.
- (h) The Company has fully utilized the proceeds of the preferential issue as per the objects stated in the explanatory statement to the Notice of extra-ordinary general meeting dated 27.09.2018.
- (i) A certificate of Company Secretary in practice confirming that none of the Directors on the Board of the Company have been debarred or disqualified from being appointed or continuing as directors of Companies by the Board/Ministry of Corporate Affairs or any such statutory authority is annexed herewith as part of this report.
- (j) Where the board had not accepted any recommendation of any committee of the board with is mandatorily required, in the relevant financial year: Not applicable
- (k) The details of fees paid to the Statutory Auditors are given in Note 21(a) to the Standalone Financial Statements and Note 21(a) to the Consolidated Financial Statements.
- (I) Disclosures of Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013.
  - (a) Number of complaints filed during the financial year : Nil
  - (b) Number of complaints disposed of during the financial year :Nil
  - (c) Number of complaints pending as of end the financial year :Nil

#### NON COMPLIANCE OF ANY REQUIREMENT OF CGR

The Company has complied with all the requirements of corporate governance as stipulated in the Listing Regulations.

#### DISCRETIONARY REQUIREMENT

The Company has appointed separate persons to the post of Chairman and Managing Director.

## COMPLIANCE WITH MANDATORY REQUIREMENTS AND ADOPTION OF NON-MANDATORY REQUIREMENTS OF REGULATION 27 OF THE LISTING REGULATIONS

The Company has complied with the corporate governance requirements specified in Regulation 17 to 27 and clauses (b) to (i) of sub- Regulation (2) of Regulation 46 of the Listing Regulations.

#### DECLARATION REGARDING COMPLIANCE BY BOARD MEMBERS AND SENIOR OFFICERS WITH THE COMPANY'S CODE OF CONDUCT:

This is to confirm that the Company has adopted a Code of Conduct for its Board of Directors and Senior Management and the same is available on the Company's website.

Further confirm that the Company has in respect of the financial year ended March 31, 2019, received from the Members of the Board and Senior officers of the Company a declaration of compliance with the Code of Conduct as applicable to them.

SHRADHA SURI MANAGING DIRECTOR DIN: 00176902

Place: New Delhi Dated: 21st May, 2019

#### CERTIFICATE

Based on our verification of the books, papers, minute books, forms and returns filed and other records maintained by M/s Subros Limited, having its Registered office at LGF, world Trade Centre, Barakhamba Lane, New Delhi-110001 and also the information provided by the Company, its officers, agents and authorized representatives, we hereby report that during the Financial Year ended on March 31, 2019, in our opinion, none of the director on the Board of the Company have been debarred or disqualified from being appointed or continuing as director of Company by the Board/Ministry of Corporate Affairs or any such Statutory authority.

CS RAVI SHARMA, Partner For RSM & CO. Company Secretaries Firm Registration No. P1997DE017000 FCS NO. 4468, C.P. NO. 3666

Dated: 21<sup>st</sup> May, 2019 Place: New Delhi

#### COMPLIANCE CERTIFICATE ON CONDITIONS OF CORPORATE GOVERNANCE

#### To, The Members of **SUBROS LIMITED**

- 1) We have examined the compliance of conditions of Corporate Governance by SUBROS LIMITED for the year ended 31st March, 2019, as stipulated in SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations')
- 2) The compliance of conditions of corporate governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the company.
- 3) In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the Listing Regulations, as applicable.
- 4) We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For RSM & CO. COMPANY SECRETARIES Firm Registration No. P1997DE017000

> CS RAVI SHARMA PARTNER FCS NO. 4468, C.P. NO. 3666

Dated: 21<sup>st</sup> May, 2019 Place: New Delhi

## **Independent Auditor's Report**

#### TO THE MEMBERS OF SUBROS LIMITED

#### Report on the audit of the Standalone financial statements

#### Opinion

- We have audited the accompanying standalone financial statements of Subros Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2019, and the Statement of Profit and Loss (including Other Comprehensive Income), Statement of Changes in Equity and Statement of Cash Flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.
- 2. In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2019, and total comprehensive income (comprising of profit and other comprehensive income), changes in equity and its cash flows for the year then ended.

#### **Basis for opinion**

. We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

4. Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter	How our audit addressed the key audit matter
Appropriateness of capitalisation of internal development costs [Refer note 2 (significant accounting policies) and note 4 (intangible	We performed the following procedures, amongst others
assets under development) to the standalone financial statements] During the year ended March 31, 2019, the Company has capitalized significant costs incurred on internal development of Intangible assets amounting to Rs. 2,885.56 Lakhs under the head	<ul> <li>Understood and evaluated the financial controls for the capitalisation of internal development costs and tested such controls.</li> <li>Assessed the appropriateness of capitalization of product development costs with the criteria to capitalize product development costs and</li> </ul>
'Intangible assets under development'. These intangible assets were predominantly in relation to the projects awarded by original equipment manufacturers. The costs mainly comprised employees' payroll and other costs.	<ul> <li>challenged the management through discussions and assessing the products' commercial feasibility.</li> <li>Tested the accuracy and allocation of capitalized payroll and other costs and assessed whether these are directly attributable to the development</li> </ul>
The capitalization of internal development costs was a key audit matter due to the amount of the internal development costs capitalized and judgement involved in assessing whether the criteria set out in the Indian Accounting Standard (Ind AS) 38 "Intangible Assets" had been met. Significant judgement was made by the management in the determination of – i) costs incurred towards development or for research nature, ii) the costs, including payroll costs, were directly attributable to	<ul> <li>as against research.</li> <li>Assessed underlying cash flow forecasts including the future revenue, expected margins to be achieved with reference to historical data and management approved margins in the AOP (Annual Operating Plan), inputs used by the Management to calculate the discount rate applied by comparing this to the cost of capital for the Company.</li> <li>Performed a sensitivity analysis over the key assumptions which included assessing the impact of change in those assumptions that would be required for future economic benefits falling short of the carrying value of capitalized internal development costs.</li> </ul>
<ul> <li>iii) key assumptions such as future revenue, margins and the discount rate used to assess the future cash flows.</li> </ul>	As a result of the above procedures, the capitalisation of internal development costs by the Company was considered to be appropriate.

#### Other Information

The Company's Board of Directors is responsible for the other information. The other information comprises the information included in the Board report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report

#### that fact.

We have nothing to report in this regard.

## Responsibilities of management and those charged with governance for the financial statements

6. The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance, changes in equity and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that

are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

7. In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so. Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

#### Auditor's responsibilities for the audit of the financial statements

- 8. Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.
- As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:
  - Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
  - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
  - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
  - Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
  - Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- 10. We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

- 11. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.
- 12. From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on other legal and regulatory requirements

- 13. As required by the Companies (Auditor's Report) Order, 2016 ("the Order"), issued by the Central Government of India in terms of subsection (11) of section 143 of the Act, we give in the Annexure B a statement on the matters specified in paragraphs 3 and 4 of the Order, to the extent applicable.
- 14. As required by Section 143(3) of the Act, we report that:
- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
- (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
- (c) The Balance Sheet, the Statement of Profit and Loss (including Other Comprehensive Income), the Statement of Changes in Equity and Cash Flow Statement dealt with by this Report are in agreement with the books of account.
- (d) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act.
- (e) On the basis of the written representations received from the directors as on March 31, 2019 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2019 from being appointed as a director in terms of Section 164 (2) of the Act.
- (f) With respect to the adequacy of the internal financial controls with reference to financial statements of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure A".
- (g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - The Company has disclosed the impact of pending litigations on its financial position in its financial statements – Refer Note 26 to the financial statements;
  - ii. The Company has long-term contracts including derivative contracts as at March 31, 2019 for which there were no material foreseeable losses.;
  - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company;
  - The reporting on disclosures relating to Specified Bank Notes is not applicable to the Company for the year ended March 31, 2019.

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: 012754N/N500016

Place of the Signature: New Delhi Date: May 21, 2019 Rajib Chatterjee Partner Membership Number 057134

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## Annexure A to Independent Auditors' Report

Referred to in paragraph 14(f)of the Independent Auditors' Report of even date to the members of Subros Limited on the standalone financial statements as of and for the year ended March 31, 2019

## Report on the Internal Financial Controls with reference to financial statements under Clause (i) of Sub-section 3 of Section 143 of the Act

 We have audited the internal financial controls with reference to financial statements of Subros Limited ("the Company") as of March 31, 2019 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

#### Management's Responsibility for Internal Financial Controls

2. The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

#### Auditors' Responsibility

- 3. Our responsibility is to express an opinion on the Company's internal financial controls with reference to financial statements based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing deemed to be prescribed under section 143(10) of the Act to the extent applicable to an audit of internal financial controls, both applicable to an audit of internal financial controls and both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to financial statements was established and maintained and if such controls operated effectively in all material respects.
- 4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system with reference to financial statements and their operating effectiveness. Our audit of internal financial controls with reference to financial statements included obtaining an understanding of internal financial controls with reference to financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.
- 5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system with reference to financial statements.

## Meaning of Internal Financial Controls with reference to financial statements

A company's internal financial controls with reference to financial 6. statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial controls with reference to financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

## Inherent Limitations of Internal Financial Controls with reference to financial statements

7. Because of the inherent limitations of internal financial controls with reference to financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to financial statements to future periods are subject to the risk that the internal financial controls with reference to financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

8. In our opinion, the Company has, in all material respects, an adequate internal financial controls system with reference to financial statements and such internal financial controls with reference to financial statements were operating effectively as at March 31, 2019, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: 012754N/N500016

Place of the Signature: New Delhi Date: May 21, 2019 Rajib Chatterjee Partner Membership Number 057134 i.

## Annexure B to Independent Auditors' Report

Referred to in paragraph 13 of the Independent Auditors' Report of even date to the members of Subros Limited on the standalone financial statements as of and for the year ended March 31, 2019

v.

- (a) The Company is maintaining proper records showing full particulars, including quantitative details and situation, of fixed assets.
  - (b) The fixed assets are physically verified by the Management according to a phased programme designed to cover all the items over a period of two years which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. Pursuant to the programme, a portion of the fixed assets has been physically verified by the Management during the year and no material discrepancies have been noticed on such verification.
  - (c) The title deeds of immovable properties, as disclosed in Note 3 on fixed assets to the financial statements, are held in the name of the Company.
- ii. The physical verification of inventory excluding stocks with third parties have been conducted at reasonable intervals by the Management during the year. In respect of inventory lying with third parties, these have substantially been confirmed by them. The discrepancies noticed on physical verification of inventory as compared to book records were not material.
- iii. The Company has not granted any loans, secured or unsecured, to companies, firms, Limited Liability Partnerships or other parties covered in the register maintained under Section 189 of the Act. Therefore, the provisions of Clause 3(iii), (iii)(a), (iii)(b) and (iii)(c) of the said Order are not applicable to the Company.
- iv. The Company has not granted any loans or made any investments, or provided any guarantees or security to the parties covered under Section 185 and 186. Therefore, the provisions of Clause 3(iv) of the said Order are not applicable to the Company.

- The Company has not accepted any deposits from the public within the meaning of Sections 73, 74, 75 and 76 of the Act and the Rules framed there under to the extent notified.
- vi. Pursuant to the rules made by the Central Government of India, the Company is required to maintain cost records as specified under Section 148(1) of the Act in respect of its products.

We have broadly reviewed the same, and are of the opinion that, prima facie, the prescribed accounts and records have been made and maintained. We have not, however, made a detailed examination of the records with a view to determine whether they are accurate or complete.

vii. (a) According to the information and explanations given to us and the records of the Company examined by us, in our opinion, except for dues in respect of goods and service tax, the Company is generally regular in depositing undisputed statutory dues in respect of labour welfare fund, though there has been a slight delay in a few cases, and is regular in depositing the undisputed statutory dues, including provident fund, employees' state insurance, income tax, sales tax, service tax, duty of customs, duty of excise, value added tax, cess and other material statutory dues, as applicable, with the appropriate authorities. Also refer note 37 to the financial statements regarding management's assessment on certain matters relating to provident fund. The extent of the arrears of statutory dues outstanding as at March 31, 2019, for a period of more than six months from the date they became payable are as follows:

Name of the statute	Nature of dues	Amount (Rs. In Lakhs)	Period to which the amount relates	Due date	Date of Payment
The Telangana Goods and Services Tax Act, 2017	State Goods and Services Tax (including interest)	0.18	December 2017 and April 2018	20 <sup>th</sup> of next month	Rs. 0.06 Lakhs paid on April 20, 2019
Delhi Goods and Services Tax Act, 2017	State Goods and Services Tax (including interest)	1.59	October 2017 to September 2018	20 <sup>th</sup> of next month	Rs. 0.67 Lakhs paid on April 17, 2019 and Rs. 0.68 Lakhs paid on May 16, 2019

b) According to the information and explanations given to us and the records of the Company examined by us, there are no dues of goods and service tax which have not been deposited on account of any dispute. The particulars of dues of income tax, sales tax, service tax, duty of customs, duty of excise, value added tax as at March 31, 2019 which have not been deposited on account of a dispute, are as follows:

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Name of the statute	Nature of dues	Amount (Rs. In Lakhs)	Amount paid under protest (Rs. In Lakhs)	Period to which the amount relates	Forum where the dispute is pending
The Income Tax Act, 1961	Income Tax	135.23	-	Assessment year 2003-04	Hon'ble High Court of Delhi
The Income Tax Act, 1961	Income Tax	80.90	70.99	Assessment year 2014-15	Income Tax Appellate Tribunal, New Delhi
The Income Tax Act, 1961	Income Tax	19.41	-	Assessment year 2015-16	Commissioner of Income Tax (Appeals)
The Income Tax Act, 1961	Income Tax	23.40	4.68	Assessment year 2016-17	Commissioner of Income Tax (Appeals)
The Customs Act, 1962	Custom Duty	1,183.82	-	June 2012 to July 2017	Hon'ble Customs, Excise and Service Tax Appellate Tribunal, Allahabad
The Andhra Pradesh General Sales Tax Act, 1957	Sales Tax	79.74	59.80	2002-03 to 2004-05	Hon'ble High Court of Andhra Pradesh
The Central Sales Tax Act, 1956	Sales Tax	1.33	-	1995-96	Hon'ble High Court of Mumbai
The Bombay Sales Tax Act, 1959	Sales Tax	4.50	-	1997-98	Hon'ble High Court of Mumbai
The Bombay Sales Tax Act, 1959	Sales Tax	8.51	-	1998-99	Hon'ble High Court of Mumbai
The Bombay Sales Tax Act, 1959	Sales Tax	12.30	-	1999-00	Hon'ble High Court of Mumbai
The Bombay Sales Tax Act, 1959	Sales Tax	19.73	-	2000-01	Hon'ble High Court of Mumbai
The Bombay Sales Tax Act, 1959	Sales Tax	26.50	-	2001-02	Hon'ble High Court of Mumbai
The Bombay Sales Tax Act, 1959	Sales Tax	6.90	-	2002-03	Hon'ble High Court of Mumbai
The Central Sales Tax Act, 1956	Sales Tax	111.00	-	2015-16	State Tax Officer, Chennai
The Uttar Pradesh Tax on Entry of Goods into Local Areas Act, 2007	Entry Tax	112.33	109.85	October 2008 to November 2011	Hon'ble High Court of Allahabad
Finance Act, 1994	Service Tax	31.71	-	July 2009 to March 2014	Customs, Excise & Service Tax Appellate Tribunal
Finance Act, 1994	Service Tax	70.40	-	2006-07	Commissioner, Customs & Excise, Noida
Finance Act, 1994	Service Tax	3.39	-	April 2010 to December 2010	Assistant Commissioner, Customs & Excise, Noida
Finance Act, 1994	Service Tax	2.33	-	September 2009 to March 2010	Assistant Commissioner, Customs & Excise, Noida
The Central Excise Act, 1944	Central Excise Duty	10.00	-	February 2016 to March 2017	Commissioner (Appeals) of GST & Central Excise, Ahmedabad
The Central Excise Act, 1944	Central Excise Duty	75.81	-	December 2013 to May 2016	Joint Commissioner, Pune
The Central Excise Act, 1944	Central Excise Duty	3,992.18	-	2013-14 to 2017-18	Directorate General Goods & Service Tax Intelligence (Gurugram)

- viii. According to the records of the Company examined by us and the information and explanation given to us, the Company has not defaulted in repayment of loans or borrowings to any financial institution or bank or dues to debenture holders as at the balance sheet date. The Company has not taken any loans or borrowings from Government.
- ix. The Company has not raised any moneys by way of initial public offer or further public offer (including debt instruments) during the year. In our opinion, and according to the information and explanations given to us, the moneys raised by way of term loans have been applied for the purposes for which they were obtained.
- x. During the course of our examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of material fraud by the Company or on the Company by its officers or employees, noticed or reported during the year, nor have we been informed of any such case by the Management.
- xi. The Company has paid/ provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of Section 197 read with Schedule V to the Act.
- xii. As the Company is not a Nidhi Company and the Nidhi Rules, 2014 are not applicable to it, the provisions of Clause 3(xii) of the Order are not applicable to the Company.
- xiii. The Company has entered into transactions with related parties in compliance with the provisions of Sections 177 and 188 of the Act. The details of such related party transactions have been disclosed in the financial statements as required under Indian Accounting Standard (Ind AS) 24, Related Party Disclosures specified under Section 133 of the Act.
- xiv. The Company has made a preferential allotment of equity shares during the year under review, in compliance with the requirements of Section 42 of the Act. The amounts raised have been used for the purpose for which funds were raised. The Company has not made any preferential allotment or private placement of fully or partly convertible debentures during the year under review.
- xv. The Company has not entered into any non cash transactions with its directors or persons connected with him. Accordingly, the provisions of Clause 3(xv) of the Order are not applicable to the Company.
- xvi. The Company is not required to be registered under Section 45-IA of the Reserve Bank of India Act, 1934. Accordingly, the provisions of Clause 3(xvi) of the Order are not applicable to the Company.

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: 012754N/N500016

Place of the Signature: New Delhi Date: May 21, 2019 Rajib Chatterjee Partner Membership Number 057134

## **BALANCE SHEET**

Particulars	Note no	As at	As at
ASSETS		March 31, 2019	March 31, 2018
Non-current assets			
Property, plant and equipment	3	53,216.41	52,892.31
Capital work-in-progress	3	6,326.46	4,685.36
Intangible assets	4	15,786.22	14,074.49
Intangible assets under development	4	2,275.40	4,298.24
Investments in subsidiary and joint venture	5(a)	228.65	250.00
Financial assets			
i) Loans	5(e)	961.78	937.89
ii) Other financial assets	5(f)	56.37	175.28
Deferred tax assets (net)	6	-	1,141.46
Non-current tax assets (net)	9	48.46	210.40
Other non-current assets	7	3,473.70	2,617.87
Total non-current assets		82,373.45	81,283.30
Current assets			
Inventories	8	24,921.04	23,962.61
Financial assets			
i) Trade receivables	5(b)	16,732.05	16,139.53
ii) Cash and cash equivalents	5(c)	653.02	1,497.74
iii) Bank balances other than (ii) above	5(d)	8,338,45	485.89
iv) Loans	5(e)	107.89	38.21
v) Other financial assets	5(f)	2,690.93	3,279.67
Other current assets	7	2,243.69	3,099.51
Total current assets		55,687.07	48,503.16
TOTAL ASSETS		138,060.52	129,786.46
EQUITY AND LIABILITIES			
Equity			
Equity share capital	10 (a)	1,304.71	1,199.77
Other equity	10 (b)	66,708.25	39,277.04
Total equity		68,012.96	40,476.81
LIABILITIES			
Non-current liabilities			
Financial liabilities			
- Borrowings	11 (a)	5,744.31	15,259.84
Deferred tax liabilities (net)	6	125.08	-
Provisions	12	636.13	240.56
Total non-current liabilities		6,505.52	15,500.40
Current liabilities			
Financial liabilities			
i) Borrowings	11 (b)	13,031.25	16,284.79
ii) Trade payables			
(a) Total outstanding dues of micro enterprises and small enterprises	11 (d)	346.16	-
(b) Total outstanding dues of creditors other than micro enterprises and small	11 (d)	38,640.57	40,992.49
enterprises			
iii) Other financial liabilities	11 (c)	8,367.03	12,629.48
Contract liabilities	13 (a)	603.07	-
Other current liabilities	13 (b)	1,537.04	2,773.49
Provisions	12	773.46	708.18
Current tax liabilities	11 (e)	243.46	420.82
	,		

The accompanying notes are an integral part of these financial statements This is the Balance Sheet referred to in our report of even date

For Price Waterhouse Chartered Accountants LLP Firm Registration No- 012754N/N500016

For and on behalf of the Board of Directors of Subros Limited

**Rajib Chatterjee** Partner Membership No:057134

**Total current liabilities** 

TOTAL EQUITY AND LIABILITIES

TOTAL LIABILITIES

Place : New Delhi Date : May 21, 2019 **Ramesh Suri** Chairman DIN:00176488

H.K. Agarwal Sr. GM (Finance) Shradha Suri Managing Director DIN:00176902

Manoj K Sethi EVP (Finance)

63,542.04

70,047.56

138,060.52

73,809.25

89,309.65

129,786.46

**Rakesh Arora Company Secretary** ICSI Membership No:- A8193

Place : New Delhi Date : May 21, 2019

## STATEMENT OF PROFIT AND LOSS

(All amounts in Rs. Lakhs, unless otherwise stated)

			ns, uniess otherwise statea,	
	Particulars	Note no	For the year ended March 31, 2019	For the year ended March 31, 2018
Ι	Revenue from operations	14	212,448.49	196,956.34
Ш	Other income	15	1,024.59	742.51
ш	Total income (I + II)		213,473.08	197,698.85
IV	Expenses			
	Cost of material consumed	16	148,503.32	133,449.88
	Changes in inventories of finished goods and work-in-progress	17	(97.53)	44.74
	Excise duty	14	-	5,667.00
	Employee benefits expense	18	20,646.24	18,811.96
	Finance costs	19	4,218.68	4,121.11
	Depreciation and amortization expense	20	7,884.71	9,199.73
	Other expenses	21	20,586.79	17,984.29
	Total expenses (IV)		201,742.21	189,278.71
v	Profit before exceptional items and tax ( III - IV)		11,730.87	8,420.14
VI	Exceptional items	33	334.19	182.00
VII	Profit before tax (V-VI)		11,396.68	8,238.14
VIII	Tax expense:	6		
	-Current tax		2,408.43	1,787.21
	-Deferred tax		1,375.72	388.60
	Total tax expense (VII)		3,784.15	2,175.81
IX	Profit for the year (VII-VIII)		7,612.53	6,062.33
Х	Other comprehensive income			
	Items that will not be reclassified to profit or loss			
	Loss on remeasurements of post employment benefit obligations	28	(312.43)	(7.03)
	Income tax relating to the above item	6	109.18	1.50
	Other comprehensive income for the year, net of tax (X)		(203.25)	(5.53)
XI	Total comprehensive income for the year (IX + X)		7,409.28	6,056.80
	Earning per equity share (in Rs.) [Face value Rs. 2 each (March 31, 2018 : Rs. 2 each)]	30		
	Basic and Diluted		12.35	10.11
	,			

The accompanying notes are an integral part of these financial statements

This is the Statement of Profit and Loss referred to in our report of even date

For Price Waterhouse Chartered Accountants LLP Firm Registration No- 012754N/N500016

**Rajib Chatterjee** Partner Membership No :057134

Place : New Delhi Date : May 21, 2019 For and on behalf of the Board of Directors of Subros Limited

**Ramesh Suri** Chairman DIN : 00176488

H.K. Agarwal

Sr. GM (Finance)

Place : New Delhi Date : May 21, 2019 Shradha Suri Managing Director DIN : 00176902 **Manoj K Sethi** EVP (Finance)

Rakesh Arora Company Secretary ICSI Membership No:- A8193

## **STATEMENT OF CHANGES IN EQUITY** FOR THE YEAR ENDED MARCH 31, 2019

A. Equity share capital (All a	(All amounts in Rs. Lakhs, unless otherwise stated)			
Particulars	Note no	Amount		
Balance at March 31, 2017	10 (a)	1,199.77		
Issue of equity shares		-		
Balance at March 31, 2018		1,199.77		
Issue of equity shares		104.94		
Balance at March 31, 2019		1,304.71		

#### В. Other equity

B. Other equity (All amounts in Rs. Lakhs, unless otherwise state						otherwise stated,
			Reserves a	nd surplus		
Particulars	Note no	Securities Premium	General reserve	Debenture redemption reserve	Retained earnings	Total
Balance as at March 31, 2017	10 (b)	-	11,825.48	-	21,755.76	33,581.24
Profit for the year		-	-	-	6,062.33	6,062.33
Other comprehensive Income		-	-	-	(5.53)	(5.53)
Total comprehensive income for the year		-	-	-	6,056.80	6,056.80
Dividends paid		-	-	-	(299.94)	(299.94)
Dividend distribution tax		-	-	-	(61.06)	(61.06)
Transfer to/(from) retained earnings		-	150.00	-	(150.00)	-
Transfer (to)/from debenture redemption reserve		-	-	1,250.00	(1,250.00)	-
Balance as at March 31, 2018	1	-	11,975.48	1,250.00	26,051.56	39,277.04
Issue of equity shares, net of transaction costs amounting to Rs. 66.22 Lakhs		20,817.44	-	-	-	20,817.44
Profit for the year		-	-	-	7,612.53	7,612.53
Other comprehensive Income		-	-	-	(203.25)	(203.25)
Total comprehensive income for the year		-	-	-	7,409.28	7,409.28
Dividends paid		-	-	-	(659.87)	(659.87)
Dividend distribution tax		-	-	-	(135.64)	(135.64)
Transfer to/(from) retained earnings		-	150.00	-	(150.00)	-
Transfer (to)/from debenture redemption reserve		-	-	(250.00)	250.00	-
Balance as at March 31, 2019	1	20,817.44	12,125.48	1,000.00	32,765.33	66,708.25

The accompanying notes are an integral part of these financial statements

This is the Statement of Changes in Equity referred to in our report of even date

For Price Waterhouse Chartered Accountants LLP Firm Registration No- 012754N/N500016

**Rajib Chatterjee** Partner Membership No:057134

Place : New Delhi Date : May 21, 2019 **Ramesh Suri** Chairman DIN:00176488

H.K. Agarwal Sr. GM (Finance)

Place : New Delhi Date : May 21, 2019 Shradha Suri Managing Director DIN:00176902

For and on behalf of the Board of Directors of Subros Limited

Manoj K Sethi EVP (Finance)

**Rakesh Arora Company Secretary** ICSI Membership No:- A8193

## **CASH FLOW STATEMENT**

Particulars	For the year ended March 31, 2019	Lakns, unless otherwise stated) For the year ended March 31, 2018
Cash flow from operating activities		March 51, 2010
Profit before tax	11,396.68	8,238.14
Adjustments for:		
Depreciation and amortization expense	7,884.71	9,199.73
Net loss on disposal of property, plant and equipment	72.45	16.73
Provision for diminution in value of investment other than temporary difference	21.35	-
Interest income on financial assets at amortized cost and others	(276.57)	(67.96)
Finance costs	4,218.68	4,121.11
Provision for inventory obsolescence made / (written back)	(21.77)	30.94
Unrealized foreign currency (gain) / loss (net)	(599.53)	776.28
Fair value changes on derivatives	(371.53)	(111.94)
Operating profit before working capital changes	22,324.47	22,203.03
Adjustments for Changes in working capital:		
(Increase)/ Decrease in loans (non-current)	(23.89)	(129.50)
(Increase)/ Decrease in other financial assets (non-current)	121.10	276.11
(Increase)/ Decrease in inventories	(936.66)	(3,470.65)
(Increase)/ Decrease in trade receivables	(592.52)	(3,118.94)
(Increase)/ Decrease in loans (current)	(69.68)	22.27
(Increase)/ Decrease in bank balances other than cash and cash equivalents	(7,852.49)	(307.59)
(Increase)/ Decrease in other financial assets (current)	1,119.05	6.05
(Increase)/ Decrease in other current assets	855.82	2,344.05
Increase/ (Decrease) in non-current provisions	83.14	141.67
Increase/ (Decrease) in trade payables	(1,406.23)	16,837.95
Increase/ (Decrease) in contract liabilities	(660.24)	-
Increase/ (Decrease) in other financial liabilities (current)	(625.61)	(495.55)
Increase/ (Decrease) in other current liabilities	26.86	(1,603.02)
Increase/ (Decrease) in current provisions	65.28	246.19
Cash generated from operations	12,428.40	32,952.07
Income tax paid (net)	(2,423.85)	(1,397.36)
Net cash inflow from operating activities	10,004.55	31,554.71
Cash flow from investing activities		
Payments for property, plant and equipment, capital work-in-progress, intangible assets and intangible assets under development	(12,748.13)	(23,143.82)
Proceeds from sale of property, plant and equipment	57.12	26.77
Interest received	115.60	53.23
Net cash (outflow) from investing activities	(12,575.41)	(23,063.82)
Cash flow from financing activities		
Proceeds from issue of preferential shares	20,922.38	-
Proceeds from long term borrowings	1,250.00	6,500.00
Repayment of long term borrowings	(12,402.04)	(7,726.28)
Proceeds / (repayment) of short term borrowings	(3,253.54)	(833.98)
Interest paid	(3,995.15)	(4,773.12)
Dividend paid	(659.87)	(299.94)
Dividend distribution tax	(135.64)	(61.06)
Net cash inflow / (outflow) from financing activities	1,726.14	(7,194.38)

Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Net increase/ (decrease) in cash and cash equivalents	(844.72)	1,296.51
Cash and cash equivalents at the beginning of the financial year	1,497.74	201.23
Cash and cash equivalents at the end of the financial year [refer note 5(c)]	653.02	1,497.74
Cash and cash equivalents as per above comprise of the following:		
Cash on hand	19.85	17.53
Balance with banks	633.17	1,480.21
	653.02	1,497.74

Note: The above cash flow statement has been prepared under the "Indirect Method" as set out in the Indian Accounting Standard 7 "Statement of cash flows".

The accompanying notes are an integral part of these financial statements

This is the cash flow statement referred to in our report of even date

For Price Waterhouse Chartered Accountants LLP Firm Registration No- 012754N/N500016

**Rajib Chatterjee** Partner Membership No :057134

Place : New Delhi Date : May 21, 2019 Ramesh Suri Chairman DIN : 00176488

H.K. Agarwal Sr. GM (Finance)

Place : New Delhi Date : May 21, 2019 Shradha Suri Managing Director DIN : 00176902

For and on behalf of the Board of Directors of Subros Limited

Manoj K Sethi EVP (Finance)

**Rakesh Arora** Company Secretary ICSI Membership No:- A8193

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2019

#### 1. Corporate Information

Subros Limited ("the Company") is a public limited company incorporated in 1985 and domiciled in India, listed on the Bombay Stock Exchange (BSE) and the National Stock Exchange (NSE). The address of its registered office is LGF, World Trade Centre, BarakhambaLane, New Delhi – 110001. The Company is the leading manufacturer of thermal products for automotive applications in India, in technical collaboration with Denso Corporation Japan. The Company is engaged primarily in the manufacture and sale of auto air conditioning system to automotive original equipment manufacturers. The Company is a joint venture with 36.79% ownership by Suri family of India, 20% ownership by Denso Corporation, Japan & 11.96% ownership by Suzuki Motor Corporation, Japan.

#### 2. Basis of preparation, key accounting estimates and judgments and significant accounting policies

### 2(a). Basis of preparation

## (i) Compliance with Ind AS

The financial statements comply in all material aspects with Indian Accounting Standards (Ind AS) notified under Section 133 of the Companies Act, 2013 (the Act) [Companies (Indian Accounting Standards) Rules, 2015] and other relevant provisions of the Act.

#### (ii) Historical cost convention

The financial statements have been prepared on the historical cost convention except for certain items that are measured at fair values, as explained in the accounting policies.

All assets and liabilities have been classified as current or noncurrent according to the Company's operating cycle and other criteria set out in the Act. Based on the nature of products and the time between the acquisition of assets for processing and their realization in cash and cash equivalents, the Company has ascertained its operating cycle as twelve months for the purpose of current and non-current classification of assets and liabilities.

#### (iii) New and amended standards adopted by the Company

The Company has applied the following standards and amendments for the first time for their annual reporting period commencing April 01, 2018:

- Ind AS 115, Revenue from contracts with customers
- Appendix B, Foreign currency transactions and advance consideration to Ind AS 21, The effects of changes in foreign exchange rates
- Amendment to Ind AS 12, Income taxes

The above new and amended standards listed above did not have any impact on the amounts recognized in prior periods and are not expected to significantly affect the current or future periods.

#### (iv) Standards issued but not yet effective

a. Ind AS 116 was notified by Ministry of Corporate Affairs on March 30, 2019 and it is applicable for annual reporting periods beginning on or after April 01, 2019. Ind AS 116 will affect primarily the accounting by lessees and will result in the recognition of almost all leases on balance sheet. The standard removes the current distinction between operating and finance leases and requires recognition of an asset (the right-of-use the leased item) and a financial liability to pay rentals for virtually all lease contracts. An optional exemption exists for short-term and low-value leases.

The accounting by lessors will not significantly change. Some differences may arise as a result of the new guidance on the definition of a lease. Under Ind AS 116, a contract is, or contains, a lease if the contract conveys the right to control the use of an

identified asset for a period of time in exchange for consideration.

The standard will affect primarily the accounting for the Company's operating leases. As at the reporting date, the Company does not have any non-cancellable operating lease commitments, see note 27. The Company estimates that these relate to payments for short-term and low value leases which will be recognised on a straight-line basis as an expense in profit or loss.

However, the Company is currently in process of assessing what other adjustments, if any, are necessary for example because of the change in the definition of the lease term and the different treatment of variable lease payments and of extension and termination options. It is therefore not yet possible to estimate the amount of right-of-use assets and lease liabilities that will have to be recognised on adoption of the new standard and how this may affect the Company's profit or loss and classification of cash flows going forward.

The Company intends to apply simplified transition approach and will not restate comparative information in the financial statements for the year ending March 31, 2020 to show the impact of adopting Ind AS 116.

b. On March 30, 2019, Ministry of Corporate Affairs issued amendments to the guidance in Ind AS 12, 'Income Taxes', in connection with accounting for taxes on dividend. The amendment clarifies that an entity shall recognize the income tax consequences of dividends in profit or loss, other comprehensive income or equity according to where the entity originally recognized those past transactions or events. Effective date for application of this amendment is annual period beginning on or after April 1, 2019. The Company expects that the said amendment will not have any impact on the Company.

#### 2(b). Key accounting estimates and judgments

The preparation of the financial statements in conformity with Ind AS requires the management to make estimates, judgments and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities on the date of the financial statements and reported amounts of revenues and expenses for the years presented. Accounting estimates could change from period to period. Actual results could differ from those estimates. Estimates and underlying assumptions are reviewed at each balance sheet date. Appropriate changes in estimates are made as the management becomes aware of the changes in circumstances surrounding the estimates. Revisions to accounting estimates are recognized in the period in which the estimates are revised and future periods affected.

Information about critical judgments in applying accounting policies, as well as estimates and assumptions that have the significant effect to the carrying amount of assets and liabilities within the next financial year is included in other notes to the financial statements as mentioned below:

- a. Measurement of employee defined benefit obligations Refer note 28
- b. Measurement and likelihood of occurrence of provisions and contingencies Refer note 26
- c. Recognition of deferred tax assets Refer note 6
- d. Estimation of provision for warranty Refer note 12
- e. Estimated useful life of property, plant and equipment and intangible assets Refer note 3 & 4

#### 2(c). Significant accounting policies

#### i) Property, plant and equipment

Freehold land is carried at historical cost. All other items of property, plant and equipment are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of items. The cost of self-generated assets comprises of raw material, components, direct labour, other direct cost and related production overheads. Such assets are classified to the appropriate categories of property, plant and equipment when completed and ready for intended use.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognized when replaced. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

#### **Transition to Ind AS**

On transition to Ind AS, the Company has elected to continue with the carrying value of all its property, plant and equipment recognized as at April 01, 2016 measured as per the previous GAAP and use that carrying values as the deemed cost of the property, plant and equipment.

Depreciation methods, estimated useful lives and residual value Depreciation is calculated using the straight-line method to allocate their cost, net of their residual values, over their estimated useful lives as prescribed in Schedule II of the Companies Act, 2013 except in respect of the below mentioned assets where useful life is determined through technical evaluation and is different than those prescribed in schedule II of the Companies Act, 2013.

Plant and machinery : 15-20 years

Leasehold land is depreciated over the period of lease.

The residual values are not more than 5% of the original cost of the assets. Depreciation methods, useful lives and residual values are reviewed at least at each financial year end.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses in disposals are determined by comparing proceeds with carrying amount. These are included in profit or loss within gains/(losses).

#### ii) Intangible assets

An intangible asset is recognized if and only if it is probable that the expected future economic benefits that are attributable to the asset will flow to the entity and the cost of the asset can be measured reliably.

Separately purchased intangible assets are initially measured at cost. Subsequently, intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any.

Intangible assets are amortized over their respective individual estimated useful lives on a straight-line basis, from the date they are available for use. Estimated useful lives of intangible assets are as follows:

Technical knowhow	:	8 years
Product development	:	8 years
Software	:	3 years

The estimated useful life of an identifiable intangible asset is based on a number of factors including the effects of obsolescence, demand competition and other economic factors (such as the stability of the industry, and known technological advances), and the level of maintenance expenditures required to obtain the expected future cash flows from the asset. Amortization methods and useful lives are reviewed periodically including at each financial year end.

#### **Research and development**

Research costs are expensed as incurred. Product development costs are capitalized when technical and commercial feasibility of the products (e.g. air conditioning systems and related products) is demonstrated, future economic benefits are probable, the Company has an intention and ability to complete and use or sell the product and the cost can be measured reliably, in other cases such development costs are taken to the Statement of Profit and Loss. The costs which can be capitalized include the cost of material, direct labour, overhead costs that are directly attributable to preparing the asset for its intended use.

#### **Transition to Ind AS**

On transition to Ind AS, the Company has elected to measure all its intangible assets at the Previous GAAP carrying amount as its deemed cost on the date of transition to Ind AS i.e., April 1, 2016.

#### iii) Impairment of property, plant and equipment and intangible assets

At the end of each reporting period, the Company reviews the carrying amounts of its property, plant and equipment and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

#### iv) Investments in Subsidiary and Joint Venture

Investments in subsidiary and joint venture are carried at cost less accumulated impairment losses, if any. Where an indication of impairment exists, the carrying amount of the investment is assessed and written down immediately to its recoverable amount. On disposal of investments in subsidiary and joint venture, the difference between net disposal proceeds and the carrying amounts are recognized in the Statement of Profit and Loss.

#### v) Inventories

Raw material and spares, work in progress, stores and finished goods are stated at the lower of cost and net realizable value. Cost of raw materials and spares and stores comprises cost of purchases. Cost of work-in-progress and finished goods comprises direct material, direct labour and an appropriate proportion of variable and fixed overhead expenditure, the latter being allocated on the basis of normal operating capacity. Costs of inventories also include all other costs incurred in bringing the inventories to their present location and condition. Costs are assigned to individual items of inventory on the basis of weighted average cost basis. Costs of purchased inventory are determined after deducting price in the ordinary course of business less the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

#### vi) Cash and cash equivalents

For the purpose of presentation in the statement of cash flows, cash and cash equivalents include cash on hand, deposits held

at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

#### vii) Financial Instruments

#### **Recognition and initial measurement**

Trade receivables and debt securities issued are initially recognized when they are originated. All other financial assets and financial liabilities are initially recognized when the Company becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is initially measured at fair value plus, for an item not at fair value through profit or loss (FVTPL), transaction costs that are directly attributable to its acquisition or issue.

#### **Classification and subsequent measurement**

#### **Financial assets**

On initial recognition, a financial asset is classified as measured at:

- amortized cost or
- fair value through other comprehensive income (FVOCI) or
- fair value through profit or loss (FVTPL)

Financial assets are not reclassified subsequent to their initial recognition, except if and in the period the Company changes its business model for managing financial assets.

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Company may irrevocably elect to present subsequent changes in the investment's fair value in OCI (designated as FVOCI – equity investment). This election is made on an investment by investment basis.

All financial assets not classified as measured at amortized cost or FVOCI as described above are measured at FVTPL. On initial recognition, the company may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortized cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

#### Financial assets: Subsequent measurement and gains and losses

Financial assets at FVTPL	These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognized in profit or loss.
Financial assets at amortized cost	These assets are subsequently measured at amortized cost using the effective interest method. The amortized cost is reduced by impairment losses, if any. Interest income, foreign exchange gains and losses and impairment are recognized in profit or loss. Any gain or loss on derecognition is recognized in profit or loss.

#### Financial liabilities: Classification, subsequent measurement and gains and losses

Financial liabilities are classified as measured at amortized cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held for trading, or it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognized in profit or loss. Other financial liabilities are subsequently measured at amortized cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognized in profit or loss. Any gain or loss on derecognition is also recognized in profit or loss.

#### Derecognition:

#### **Financial assets**

The Company derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Company neither transfers nor retains substantially all of the risks and rewards of ownership and does not retain control of the financial asset.

If the Company enters into transactions whereby it transfers assets recognized on its Balance Sheet, but retains either all or substantially all of the risks and rewards of the transferred assets, the transferred assets are not derecognized.

#### **Financial liabilities**

The Company derecognizes a financial liability when its contractual obligations are discharged or cancelled, or expire.

The Company also derecognizes a financial liability when its terms are modified and the cash flows under the modified terms are substantially different. In this case, a new financial liability based on the modified terms is recognized at fair value. The difference between the carrying amount of the financial liability extinguished and the new financial liability with modified terms is recognized in profit or loss.

#### Impairment of financial assets:

The Company recognizes a loss allowance for expected credit losses on a financial asset that is at amortized cost. Loss allowance in respect of financial assets is measured at an amount equal to life time expected credit losses and is calculated as the difference between their carrying amount and the present value of the expected future cash flows discounted at the original effective interest rate.

For trade receivables only, the Company applies the simplified approach permitted by Ind AS 109 Financial Instruments, which requires expected lifetime losses to be recognized from initial recognition of the receivables.

#### Offsetting:

Financial assets and financial liabilities are offset and the net amount presented in the Balance Sheet when, and only when, the Company currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realize the asset and settle the liability simultaneously.

#### viii) Borrowings

Borrowings are initially recognized at fair value, net of transaction cost incurred. Borrowings are subsequently measured at amortized cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognized in profit or loss over the period of the borrowings using the effective interest method. Fees paid on the establishment of loan facilities are recognized as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalized as a pre-payment for liquidity services and amortized over the period of the facility to which it relates.

Borrowings are removed from the balance sheet when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognized in profit or loss.

Borrowings are classified as current liabilities unless the Company has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

#### ix) Borrowing cost

General and specific borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalized during the period of time that is required to complete and prepare the asset for its intended use or sale. Qualifying assets are assets that necessarily take a substantial period of time to get ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

Other borrowing costs are recognized as an expense in the period in which these are incurred.

#### x) Provisions, Contingent liabilities and Contingent assets

Provisions are recognized when the Company has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are measured at the best estimate of the expenditure required to settle the present obligation at the Balance sheet date.

If the effect of the time value of money is material, provisions are discounted to reflect its present value using a current pre-tax discounting rate that reflects the current market assessments of the time value of money and the risks specific to the obligation. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle the obligation or a reliable estimate of the amount cannot be made.

No contingent asset is recognized but disclosed by way of notes to accounts. When the realization of income is virtually certain, then the related asset is no longer a contingent asset, but it is recognized as an asset.

#### xi) Foreign Currency Translation

Functional and presentation currency:

Items included in the financial statements are measured using

the currency of the primary economic environment in which the entity operates ('the functional currency'). The financial statements are presented in Indian rupee (INR), which is Subros Limited's functional and presentation currency.

#### Transactions and balances:

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are recognized in profit or loss. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at fair value are translated at the exchange rate prevalent at the date when the fair value was determined. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of the transaction.

Foreign exchange differences regarded as an adjustment to borrowing costs are presented in the Statement of Profit and Loss, within finance costs. All other foreign exchange gains and losses are presented in the Statement of Profit and Loss on a net basis within other income or other expenses.

#### xii) Revenue recognition and other income A. Revenue from contracts with customers

**Revenue from contracts with customers** Revenue is recognized based on the price specified in the contract with customers, net of returns, rebates and discounts. Revenue excludes Goods & Services Tax, where applicable on the supply of goods and services.

The Company recognizes revenue when the Company performs its obligations to its customers and the amount of revenue can be measured reliably and recovery of the consideration is probable and specific criteria have been met for each of the company's activities as described below:

a) Sale of goods

The Company manufactures and sells auto-air conditioning system primarily in the domestic market. Revenue from sale of goods is recognized when control of the goods has transferred, being when the goods are dispatched / delivered to the customer, the customer has full discretion over the channel and price to sell the goods, and there is no unfulfilled obligation that could affect the customer's acceptance of the goods. Delivery occurs when the goods have been shipped to the customer location, the risks of obsolescence and loss have been transferred to the customer and the customer has accepted the goods in accordance with the sales contract.

The goods are sold to after-market customers with rebates / discounts based on sales targets over a 12 months period. Revenue from these sales is recognized based on the price specified in the contract, net of the estimated rebates / discounts. Accumulated experience is used to estimate and provide for the rebates / discounts, using the expected value method, and revenue is only recognized to the extent that it is highly probable that a significant reversal will not occur.

No element of financing is deemed present as the sales are made with credit terms, which vary from 30 days to 60 days, which is consistent with market practice. The Company's obligation to repair or replace faulty products under the standard warranty terms is recognized as a provision, see note 12.

A receivable is recognized when the goods are delivered and accepted by the Customer as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due.

A contract liability is recognized where payments received from the customers exceed the goods sold by the Company.

b) Sale of services

Income from services rendered is recognized based on agreements/ arrangements with the customers on the performance of service. Revenue from services is recognized in the accounting period in which the services are rendered. Revenue is recognised to the amount to which the Company has a right to invoice.

If the services rendered by the Company exceed the payment, a contract asset is recognized. If the payments exceed the services rendered, a contract liability is recognized.

c) Financing component

The Company does not expect to have any contracts where the period between the transfer of the promised goods or services to the customer and payment by the customer exceeds one year. As a consequence, the Company does not adjust any of the transaction prices for the time value of money.

#### B. Other income

Income from duty drawback and export incentives is recognized on an accrual basis.

Interest is recognized using the effective interest rate (EIR) method, as income for the period in which it occurs.

Dividend income on investments is recognized when the right to receive dividend is established.

#### xiii) Employee Benefits

#### a. Short term obligations:

Liabilities for wages and salaries, including non-monetary benefits that are expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are recognized in respect of employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. The liabilities are presented as current employee benefit obligations in the balance sheet.

#### b. Post-employment obligations

#### Provident fund and Employees' state insurance:

Contributions to defined contribution schemes such as Provident fund and Employees' state insurance are charged as an expense based on the amount of contribution required to be made as and when services are rendered by the employees. The Company pays provident fund contribution to government-administered provident fund. The above benefits are classified as defined contribution schemes as the Company has no further defined obligations beyond the monthly contributions.

#### Superannuation:

Certain employees of the Company are participants in a defined contribution plan. The Company has no further obligations to the plan beyond its monthly contributions which are periodically contributed towards trust fund, the corpus of which is invested with the Life insurance companies.

#### Gratuity:

The Company provides for gratuity, a defined benefit plan (the "Gratuity Plan") covering eligible employees in accordance with the Payment of Gratuity Act, 1972. The Gratuity Plan provides a lump sum payment to vested employees at retirement, death, incapacitation or termination of employment, of an amount based on the respective employee's salary and the tenure of employment. The gratuity plan in Company is funded through annual contributions made towards the trust fund, the corpus of which is invested with Life Insurance Corporation of India (LIC).

The liability or asset recognized in the balance sheet in respect of defined benefit gratuity plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The Company's liability is actuarially determined (using the Projected Unit Credit method) at the end of each year. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds. Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise. They are included in retained earnings in the statement of changes in equity and in the balance sheet. Past-service costs are recognized immediately in profit or loss.

#### c. Compensated absences:

Accumulated compensated absences, which are expected to be availed or encashed within 12 months from the end of the year end are treated as short term employee benefits. The obligation towards the same is measured at the expected cost of accumulating compensated absences as the additional amount expected to be paid as a result of the unused entitlement as at the year end.

Accumulated compensated absences, which are expected to be availed or encashed beyond 12 months from the end of the year end are treated as other long term employee benefits. The Company's liability is actuarially determined (using the Projected Unit Credit method) at the end of each year. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are recognized in profit or loss in the period in which they arise. Past-service costs are recognized immediately in profit or loss.

#### xiv) Leases As a lessee

Lease of property, plant and equipment where the Company, as lessee, has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalized at the lease's inception at the fair value of the leased property or if lower the present value of the minimum lease payments. The corresponding rental obligations, net of finance charges, are included in borrowings or other financial liabilities as appropriate. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the profit or loss over the lease period so as to produce a constant periodic rate of return on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases is depreciated over the asset's useful life or over the shorter of the asset's useful life and the lease term if there is no reasonable certainty that the Company will obtain ownership at the end of the lease term.

Leases in which significant portion of the risks and rewards of ownership are not transferred to the Company as lessee are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the Statement of Profit and Loss on a straight-line basis over the period of the lease unless the payments are structured to increase in line with expected general inflation to compensate for the lessor's expected inflationary cost increases.

#### As a lessor

Lease income from operating leases where the Company is a lessor is recognized in income on a straight-line basis over the lease term unless the receipts are structured to increase in line with the expected general inflation to compensate for the expected inflationary cost increases. The respective leased assets are included in the balance sheet based on their nature.

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#### xv) Income tax

The income tax expense or credit for the period is the tax payable on the current period's taxable income based on the applicable income tax rate adjusted by changes in deferred tax assets and liabilities attributable to temporary differences.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is provided in full, using the liability method, on the temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the standalone financial statements. Deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting profit nor taxable profit (tax loss). Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred tax assets are recognized for all deductible temporary differences only if it is probable that future taxable amounts will be available to utilize those temporary differences.

Deferred tax liabilities are not recognized for temporary differences between the carrying amount and tax bases of investments in subsidiary and joint venture where the Company is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets are not recognized for temporary differences between the carrying amount and tax bases of investments in subsidiary and joint venture where it is not probable that the differences will reverse in the foreseeable future and taxable profit will not be available against which the temporary difference can be utilized.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

Current tax and deferred tax is recognized in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

Minimum alternate tax (MAT) paid in a year is charged to the Statement of Profit and Loss as current tax. The Company recognizes MAT credit available as deferred tax asset only to the extent it is probable that sufficient taxable profit will be available to allow all or part of MAT credit to be utilized during the specified period i.e., the period for which such credit is allowed to be utilized.

#### xvi) Trade receivables

Trade receivables are amounts due from customers for goods sold or services performed in the ordinary course of business. Trade receivables are recognized initially at the amount of consideration that is unconditional unless they contain significant financing components, when they are recognized at fair value. The Company holds the trade receivables with the objective to collect the contractual cash flows and therefore measures them subsequently at amortized cost using the effective interest method, less loss allowance.

#### xvii) Trade and other payables

These amounts represent liabilities for goods and services provided to the Company prior to the end of financial year which are unpaid. Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period. They are recognized initially at their fair value and subsequently measured at amortized cost using the effective interest method.

#### xviii) Earnings per share

Basic earnings per share:

- Basic earnings per share is calculated by dividing:
- a) the profit attributable to owners of the Company
- b) by the weighted average number of equity shares outstanding during the financial year, adjusted for bonus elements in equity shares issued during the year.

#### Diluted earnings per share:

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account:

- a) the after income tax effect of interest and other financing costs associated with dilutive potential equity shares, and
- the weighted average number of additional equity shares that would have been outstanding assuming the conversion of all dilutive potential equity shares.

#### xix) Dividends

Provision is made for the amount of any dividend declared, being appropriately authorized and no longer at the discretion of the entity, on or before the end of the reporting period but not distributed at the end of the reporting period.

#### xx) Segment Reporting

The Company is primarily in the business of manufacturing of thermal products (Automotive air conditioning systems and parts thereof) for automotive applications.

The Board of Directors of the Company, which has been identified as being the chief operating decision maker (CODM), evaluates the Company's performance, allocate resources based on the analysis of the various performance indicator of the Company as a single unit. Refer note 23 for segment information presented.

#### xxi) Government grants

Grants from the government are recognized at their fair value where there is a reasonable assurance that the grant will be received and the Company will comply with all attached conditions.

Government grants relating to income are deferred and recognised in the profit or loss over the period necessary to match them with the costs that they are intended to compensate and presented as net of the related expense.

#### xxii) Rounding of amounts

All amounts disclosed in the financial statements and notes have been rounded off to the nearest Lakhs as per the requirement of Schedule III, unless otherwise stated.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2019

3. Property, plant and equipment and capital work-in-progress

Particulars	Freehold land	Leasehold land	Buildings	Plant and machinery	Furniture and	Vehicles	Office equipments	Total	Capital work- in-progress
					fixtures				(CWIP)
Gross carrying amount									
Balance as at March 31, 2017	718.31	1,323.52	4,697.90	32,137.78	338.62	486.07	460.44	40,162.64	12,412.60
Additions	1,393.44	-	-	-	110.10	147.62	426.07	2,077.23	13,995.14
Transfer from CWIP	-	-	8,563.57	13,158.81	-	-	-	21,722.38	(21,722.38)
Disposals / adjustments	-	-	-	(329.44)	(2.40)	(48.47)	(24.27)	(404.58)	-
Balance as at March 31, 2018	2,111.75	1,323.52	13,261.47	44,967.15	446.32	585.22	862.24	63,557.67	4,685.36
Additions	1.98	-	97.48	1,832.96	33.67	107.47	328.14	2,401.70	4,391.78
Transfer from CWIP	-	-	46.93	2,683.56	-	-	-	2,730.49	(2,730.49)
Disposals / adjustments	(20.11)	-	-	(1,220.32)	(6.48)	(88.69)	(133.00)	(1,468.60)	(20.19)
Balance as at March 31,2019	2,093.62	1,323.52	13,405.88	48,263.35	473.51	604.00	1,057.38	67,221.26	6,326.46
Accumulated depreciation As at March 31, 2017	-	14.85	445.62	5,943.81	50.34	133.19	200.27	6,788.08	-
Depreciation charge during the year	-	14.86	253.95	3,751.36	37.34	61.82	119.03	4,238.36	-
Disposals / adjustments	-	-	-	(290.87)	(2.39)	(44.40)	(23.42)	(361.08)	-
Balance as at March 31, 2018	-	29.71	699.57	9,404.30	85.29	150.61	295.88	10,665.36	-
Depreciation charge during the year	-	21.95	440.50	3,907.20	39.27	74.44	195.24	4,678.60	-
Disposals / adjustments	-	-	-	(1,129.30)	(6.25)	(73.54)	(130.02)	(1,339.11)	-
Balance as at March 31,2019	-	51.66	1,140.07	12,182.20	118.31	151.51	361.10	14,004.85	-
Net carrying amount As at March 31, 2018	2,111.75	1,293.81	12,561.90	35,562.85	361.03	434.61	566.36	52,892.31	4,685.36
Net carrying amount As at March 31, 2019	2,093.62	1,271.86	12,265.81	36,081.15	355.20	452.49	696.28	53,216.41	6,326.46

#### Notes-

i) Depreciation pertaining to machineries used for manufacture of moulds has been capitalized during the year amounting to Rs. 107.33 Lakhs (Previous year Rs. 94.54 Lakhs).

ii) Capital work-in-progress mainly comprises of building and plant and machinery.

iii) In terms of IND AS - 16 on "Property, plant and equipment", the Company reviewed the useful lives of various tangible assets and also the method of charging depreciation in previous year. On such reviews, it was found that few assets need change in useful lives to align the future economic benefits of various assets with their pattern of consumption. Accordingly, method of charging depreciation was changed from written down value (WDV) to straight line method (SLM) w.e.f. April 1, 2017. The cumulative impact of such changes in accounting estimates was reduction in "Depreciation and amortization expense" and consequent impact on "Profit before tax" by Rs. 3,441 Lakhs during the year ended March 31, 2018. There is no change in the accounting estimate during the year ended March 31, 2019.

iv) Refer note 25 to these financial statements for disclosure of contractual commitments for the acquisition of property, plant and equipment.

v) Leasehold land represents land obtained on long term lease from various government authorities and considered as finance lease. (refer note 27)

vi) The carrying amount of assets pledged as security for current and non-current borrowings [refer note 11(a) & (b)] are as follows:



Particulars	Note no	As at March 31, 2019	As at March 31, 2018
Current:			
First Charge			
Inventories	8	24,921.04	23,962.61
Financial assets			
- Trade receivables	5(b)	16,732.05	16,139.53
- Cash and cash equivalents	5(c)	653.02	1,497.74
- Other bank balances	5(d)	7,997.00	-
- Loans	5(e)	107.89	38.21
- Other financial assets	5(f)	2,690.93	3,279.67
Other current assets	7	2,243.69	3,099.51
Total current assets pledged as security		55,345.62	48,017.27
Non current:			
First charge			
Plant and Machinery	3	36,081.15	35,562.85
Total non-current assets pledged as security		36,081.15	35,562.85
Total assets pledged as security		91,426.77	83,580.12

4. Intangible assets and intangible assets under development

(All amounts in Rs. Lakhs, unless otherwise stated)

Particulars	Specialized softwares	Technical know how	Development cost [Refer Note(i)]	Total	Intangible assets under development
Gross carrying amount					
Balance as at March 31, 2017	153.01	7,208.73	11,008.77	18,370.51	2,502.00
Additions	55.54	-	-	55.54	4,528.56
Transfer from intangible assets under development	-	1,090.43	1,641.89	2,732.32	(2,732.32)
Disposals/adjustment	-	-	-	-	-
Balance as at March 31, 2018	208.55	8,299.16	12,650.66	21,158.37	4,298.24
Additions	77.48	39.29	-	116.77	2,885.56
Transfer from intangible assets under development	-	2,294.58	2,613.82	4,908.40	(4,908.40)
Disposals/adjustment	-	-	-	-	-
Balance as at March 31,2019	286.03	10,633.03	15,264.48	26,183.54	2,275.40
Accumulated amortization					
As at March 31, 2017	68.65	570.63	1,388.69	2,027.97	-
Amortization charge for the year	55.44	1,929.08	3,071.39	5,055.91	-
Disposals/adjustment	-	-	-	-	-
Balance as at March 31, 2018	124.09	2,499.71	4,460.08	7,083.88	-
Amortization charge for the year	45.57	1,277.22	1,990.65	3,313.44	-
Disposals/adjustment	-	-	-	-	-
Balance as at Mar 31, 2019	169.66	3,776.93	6,450.73	10,397.32	-
Net carrying amount As at March 31, 2018	84.46	5,799.45	8,190.58	14,074.49	4,298.24
Net carrying amount As at Mar 31, 2019	116.37	6,856.10	8,813.75	15,786.22	2,275.40

Notes-

i) Consists of capitalised development costs being an internally generated intangible asset.

ii) Intangible assets under development comprises of technical know how and product development cost incurred by the Company.

iii) In terms of IND AS - 38 on "Intangible Assets", the Company reviewed the useful lives of various intangible assets in previous year. Based on the technical evaluation and market considerations, the Company had revised the estimated life of certain intangible assets w.e.f. April 01,2017. The impact of such change was increase in "Depreciation and amortization expense" and consequent impact on "Profit Before Tax" by Rs. 2,854 Lakhs during the year ended March 31, 2018. There is no change in the accounting estimate during the year ended March 31, 2019.

5(a). Investments in subsidiary and joint venture	(All amounts in Rs. La	khs, unless otherwise stated
Particulars	As at March 31, 2019	As at March 31,2018
Investment in equity instruments (fully paid- up)		
Unquoted		
Investment in subsidiary (carried at cost)		
Thai Subros Limited	51.85	73.20
999,300 (March 31, 2018: 999,300) Fully paid up equity shares of Baht 5 each		
[Net of provision for other than temporary diminution aggregating to Rs. 21.35 Lakhs (March 31, 2018 :- Rs. Nil)] (Refer note 38)		
Investment in joint venture (carried at cost)		
Denso Subros Thermal Engineering Centre India Private Limited (Formerly known as Denso Subros Thermal Engineering Centre India Limited)	176.80	176.80
1,767,999 (March 31, 2018: 17,67,999) Fully paid up equity shares of Rs. 10 each		
Total investments	228.65	250.00
Aggregate value of unquoted investments	228.65	250.00
Aggregate amount of impairment in the value of investments	21.35	-

#### 5(b). Trade receivables (All amounts in Rs. Lakhs, unless otherwise stated) Particulars As at March 31, 2019 As at March 31,2018 Trade receivables 16,121.04 16,657.42 Receivables from related parties (refer note 24) 74.63 18.49 Less: Allowance for doubtful debts -Total trade receivables 16,732.05 16,139.53 Current portion 16,732.05 16,139.53 Non-current portion -

#### **Breakup of security details**

Breakup of security details (All amounts in Rs. Lakhs, unless otherw		
Particulars	As at March 31, 2019	As at March 31,2018
Trade receivables considered good - Secured	-	-
Trade receivables considered good - Unsecured	16,732.05	16,139.53
Trade receivables which have significant increase in credit risk	-	-
Trade receivables - credit impaired	-	-
Total	16,732.05	16,139.53
Allowance for doubtful debts	-	-
Total trade receivables	16,732.05	16,139.53

c). Cash and cash equivalents (All amounts in Rs. Lakhs, unless otherwise				
Particulars	As at March 31, 2019 As at March 31,			
Balances with banks				
- In current accounts	633.17	1,480.21		
Cash on hand	19.85	17.53		
Total cash and cash equivalents	653.02	1,497.74		

There are no repatriation restrictions with regard to cash and cash equivalents as at the end of the reporting period and prior periods.

5(d) Bank balances other than cash and cash equivalents(All amounts in Rs. Lakhs, unless of		Lakhs, unless otherwise stated)	
Particulars	As at March 31, 2019 As at March 31,		
Earmarked balances with banks			
Deposits with original maturity of more than three months but less than 12 months*	308.98	453.49	
Unpaid dividend account	32.47	32.40	
Others			
Deposits with original maturity of more than three months but less than 12 months	7,997.00	-	
Total bank balances other than cash and cash equivalents	8,338.45	485.89	

\* Held as security with the banks against bank guarantee and hence not available for free use with the Company.

<b>5(e). Loans</b> (All amounts in Rs. Lakhs, unless otherwise state				otherwise stated)
Particulars	As at March 31, 2019		As at March 31,2018	
	Current	Non-current	Current	Non-current
Security deposits				
Related parties (refer note 24)	-	233.56	-	239.09
Others	43.46	710.75	-	657.90
Loans to employees	64.43	17.47	38.21	40.90
Total loans	107.89	961.78	38.21	937.89

#### **Breakup of security details**

Breakup of security details (All amounts in Rs. Lakhs, unless other			
Particulars	As at March 31, 2019	As at March 31,2018	
Loans considered good - Secured	-	-	
Loans considered good - Unsecured	1,069.67	976.10	
Loans which have significant increase in credit risk	-	-	
Loans - credit impaired	-	-	
Total	1,069.67	976.10	
Loss allowance	-	-	
Total loans	1,069.67	976.10	

#### 5(f) Other financial assets

Particulars	As at March 31, 2019		As at March 31,2018	
	Current	Non-current	Current	Non-current
Deposits with maturity of more than 12 months*	-	54.18	-	175.28
Interest accrued on bank deposits	199.02	2.19	40.24	-
Derivatives asset	-	-	24.19	-
Due on account of factoring arrangement	1,553.85	-	2,277.18	-
Insurance claim recoverable (refer note 26B)	938.06	-	938.06	-
Total other financial assets	2,690.93	56.37	3,279.67	175.28

\* Held as security with the banks and hence not available for free use with the Company.

#### 6. Income tax

Income tax expense in the Statement of Profit and Loss comprises:	(All amounts in Rs. Lakhs, unless otherwise sto		
Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018	
a) Tax expense			
Current tax			
Current tax on profits for the year	2,406.61	1,784.90	
Adjustments for current tax of prior periods	1.82	2.31	
Total current tax expense	2,408.43	1,787.21	

Deferred tax		
MAT credit entitlement	(926.61)	(1,784.90)
Decrease / (increase) in deferred tax assets	1,070.85	1,070.55
(Decrease) / increase in deferred tax liabilities	1,231.48	1,102.95
Total deferred tax expense / (benefit)	1,375.72	388.60
Total tax expense / (credit)	3,784.15	2,175.81

b) Reconciliation of tax expense and the accounting profit multiplied by India's tax rate:

(All amounts in Rs. Lakhs, unless otherwise stated) For the year ended For the year ended Particulars March 31, 2019 March 31, 2018 Accounting Profit before tax 11,396.68 8,238.14 Computed tax expense at applicable tax rate of 34.944% (previous year 34.608%) 3,982.46 2,851.06 Tax effect of : Expenses disallowed (78.42) 46.07 Difference in tax rates and MAT credit (2,422.22) (2,894.82) 1,070.55 Incremental deferred tax asset on account of financial assets and other items 1,070.85 Incremental deferred tax liability on account of tangible and intangible assets 1,231.48 1,102.95 Tax expense recognized in Statement of Profit and Loss 3,784.15 2,175.81

The tax impact of significant temporary differences that resulted in deferred income tax assets and liabilities are as follows:

(All amounts in Rs. Lakhs, unless otherwise stated)

	Opening	<b>Recognized in Profit</b>	<b>Recognized in Other</b>	Closing
Particulars	balance	or loss-Credit/ (charge)	Comprehensive Income -Credit/(charge)	Balance
2017-18				
Deferred tax liability in relation to:				
Property, plant and equipment and intangible assets	4,973.03	(1,102.95)	-	6,075.98
Total deferred tax liability(A)	4,973.03	(1,102.95)	-	6,075.98
Deferred tax assets in relation to:				
Expenses deductible in future years	234.59	143.82	-	378.41
Remeasurement of post employment benefit obligations	7.52	-	1.50	9.02
Unabsorbed depreciation	2,304.99	(1,210.94)	-	1,094.05
Other items	105.92	(3.43)	-	102.49
Total deferred tax assets (B)	2,653.02	(1,070.55)	1.50	1,583.97
Deferred tax liability(net) (C) = (A) - (B)	2,320.01	(2,173.50)	1.50	4,492.01
Minimum alternate tax credit (D)	3,848.57	1,784.90	-	5,633.47
Deferred tax liabilities/(assets) (net) (C) -(D)	(1,528.56)	(388.60)	1.50	(1,141.46)
2018-19				
Deferred tax liability in relation to:				
Property, plant and equipment and intangible assets	6,075.98	(1,231.48)	-	7,307.46
Total deferred tax liability(A)	6,075.98	(1,231.48)	-	7,307.46
Deferred tax assets in relation to:				
Expenses deductible in future years	378.41	125.33	-	503.74
Remeasurement of post employment benefit obligations	9.02	-	109.18	118.20
Unabsorbed depreciation	1,094.05	(1,094.05)	-	-
Other items	102.49	(102.13)	-	0.36
Total deferred tax assets (B)	1,583.97	(1,070.85)	109.18	622.30

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(All amounts in Rs. Lakhs, unless otherwise stated)

Deferred tax liability(net) (C) = (A) - (B)	4,492.01	(2,302.33)	109.18	6,685.16
Minimum alternate tax credit (D)	5,633.47	926.61	-	6,560.08
Deferred tax liabilities/(assets) (net) (C) -(D)	(1,141.46)	(1,375.72)	109.18	125.08

Note

Deferred tax assets and deferred tax liabilities have been offset to the extent they relate to the same governing taxation laws.

#### 7. Other assets

(unsecured and considered good, unless otherwise stated)

Particulars	As at March 31, 2019 As	As at March 31, 2019		As at March 31, 2019		As at March 31,2018	
Particulars	Current	Non-current	Current	Non-current			
Capital advances	-	3,473.70	-	2,617.87			
Advance to suppliers							
-Related party (refer note 24)	130.71	-	133.09	-			
-Others	1,020.79	-	703.09	-			
Prepaid expenses	433.83	-	324.49	-			
Recoverable from statutory authorities	658.36	-	1,938.84	-			
Total other assets	2,243.69	3,473.70	3,099.51	2,617.87			

A. Inventories       (All amounts in Rs. Lakhs, unless otherwise state)		
Particulars	As at March 31, 2019	As at March 31, 2018
Raw material and spares *	19,903.14	19,265.36
Work-in progress	1,442.74	1,548.36
Finished goods	708.42	505.27
Stores	2,866.74	2,643.62
Total Inventories	24,921.04	23,962.61

#### Inventory includes in transit inventory of:-

Raw material and spares	3,808.74	2,664.00
Finished goods	314.10	74.49

\* Net of provision for inventory obsolescence amounting to Rs. 222.37 Lakhs as at March 31, 2019 (March 31, 2018: Rs. 244.14 Lakhs). An amount of Rs. 21.77 Lakhs has been written back during the the year ended March 31, 2019 (Rs. 30.94 Lakhs has been recognized as an expense during the year ended March 31, 2018) and included in 'cost of material consumed' in Statement of Profit and Loss.

Note: Refer note 3 to the financial statements for information on inventories pledged as security by the Company.

9. Non-current tax assets (net)	n-current tax assets (net) (All amounts in Rs. Lakhs, unless otherwise sta		
Particulars	As at March 31, 2019	As at March 31, 2018	
Advance tax (net of provisions - March 31, 2019: Rs 3,377.85 Lakhs; March 31, 2018: Rs. 2,091.23 Lakhs)	48.46	210.40	
Total non-current tax assets	48.46	210.40	

10. Equity

10(a). Equity share capital(All amounts in Rs. Lakhs, unless otherway)		
Particulars	As at March 31, 2018	
Authorized share capital		
125,000,000 (as at March 31, 2018 : 125,000,000) equity shares of Rs. 2 each	2,500.00	2,500.00
Issued share capital		
65,241,450 (as at March 31, 2018 : 59,994,300) equity shares of Rs. 2 each	1,304.83	1,199.89
Subscribed and paid up share capital		
65,235,750 (as at March 31, 2018 : 59,988,600) equity shares of Rs. 2 each, fully paid up	1,304.71	1,199.77
Total	1,304.71	1,199.77

(All amounts in Rs. Lakhs, unless otherwise stated)

### A. Reconciliation of the shares outstanding at the beginning and at the end of the year

Envity charge	For the year ended March 31, 2019		d For the year ended March 31, 2018	
Equity shares	Number of shares	Amount	Number of shares	Amount
Balance at the beginning of the year	59,988,600	1,199.77	59,988,600	1,199.77
Add: Shares issued during the year	5,247,150	104.94	-	-
Balance at the end of the year	65,235,750	1,304.71	59,988,600	1,199.77

#### B. Rights, preferences and restrictions attached to shares

Equity shares: The Company has one class of equity shares having a par value of Rs. 2 per share. Each shareholder is eligible for one vote per share held. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amounts, in proportion to their shareholding. The dividend proposed by the board of directors is subject to the approval of the shareholders in the ensuing annual general meeting, except in case of interim dividend.

#### C. Details of shares held by each shareholder holding more than 5% shares

	As at March 31, 2019		As at March 31, 2018	
Name of shareholder	Number of shares held	% of holding	Number of shares held	% of holding
Deeksha Holding Limited	10,137,760	15.54%	10,137,760	16.90%
Jyotsna Holding Private Limited	3,448,000	5.28%	3,448,000	5.74%
R R Holdings Private Limited	3,208,000	4.92%	3,208,000	5.35%
Ramesh Suri (HUF)	-	-	3,040,000	5.07%
Ramesh Suri	4,459,040	6.84%	1,419,040	2.37%
Denso Corporation	13,047,150	20.00%	7,800,000	13.00%
Suzuki Motor Corporation	7,800,000	11.96%	7,800,000	13.00%

## 10(b). Other equity

Reserves and surplus	(All amounts in Rs. Lakhs, unless otherwise stated			
Particulars	As at March 31, 2019 As at March 3			
Securities premium	20,817.44	-		
General reserve	12,125.48	11,975.48		
Debenture redemption reserve	1,000.00	1,250.00		
Retained earnings	32,765.33	26,051.56		
Total other equity	66,708.25	39,277.04		

#### i) Securities premium

Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Opening balance	-	-
Issue of equity shares, net of transaction costs amounting to Rs. 66.22 Lakhs (March 31, 2018: Rs. Nil)	20,817.44	-
Closing balance	20,817.44	-

Securities premium is used to record the premium on issue of shares. The reserve is utilised in accordance with the provisions of the Companies Act, 2013

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ii) General reserve (All amounts in Rs. Lakhs, unless otherwise stat				
Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018		
Opening balance	11,975.48	11,825.48		
Transfer from retained earnings	150.00	150.00		
Closing balance 12,125.48 1				

General reserve is the retained earnings of a Company which are kept aside out of the Company's profits to meet future (known or unknown) obligations.

#### iii) Retained earnings

iii) Retained earnings       (All amounts in Rs. Lakhs, unless otherwise)			
Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018	
Opening balance	26,051.56	21,755.76	
Add: Profit for the year	7,612.53	6,062.33	
Less: Remeasurement loss on post employment benefit obligation, net of tax	(203.25)	(5.53)	
Less: Appropriations			
Transfer to general reserve	(150.00)	(150.00)	
Transfer from/(to) debenture redemption reserve	250.00	(1,250.00)	
Dividend on equity shares including related income tax	(795.51)	(361.00)	
Closing balance	32,765.33	26,051.56	

During the year, a dividend of Rs. 1.10 per share, total dividend Rs. 659.87 Lakhs (previous year: Rs. 0.50 per share, total dividend Rs. 299.94 Lakhs) was paid to equity shareholders.

The Board of Directors recommended a final dividend of Rs. 1.30 per share (nominal value of Rs. 2 per share) for the financial year 2018-19. This dividend is subject to approval by the shareholders at the Annual General Meeting and has not been accounted as liability in these financial statements. The total estimated dividend to be paid is Rs. 1022.39 Lakhs including dividend distribution tax of Rs. 174.32 Lakhs.

#### iv) Debenture redemption reserve (DRR)

#### (All amounts in Rs. Lakhs, unless otherwise stated)

Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Opening balance	1,250.00	-
Transfer from/(to) retained earnings	(250.00)	1,250.00
Closing balance	1,000.00	1,250.00

The Companies Act 2013 requires that where a Company issues debentures, it shall create a debenture redemption reserve out of profits of the Company available for payment of dividend. The Company is required to maintain a debenture redemption reserve (DRR) of 25% of the value of debentures issued and outstanding, either by a public issue or on a private placement basis. The amounts credited to the DRR may not be utilized by the Company except to redeem debentures.

#### 11. Financial liabilities 11(a). Non-current borrowings

(All amounts in Rs.	Lakhs, unless	otherwise stated)
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Particulars	As at March 31, 2019	As at March 31, 2018
Secured		
Debentures		
8.50% Non-convertible redeemable debentures	4,000.00	5,000.00
Term loans		
Foreign currency loans from banks	4,661.40	6,278.20
Indian Rupee loans from banks	2,770.90	10,122.81
Term loans from other than banks	-	949.84
Total Non-current borrowings	11,432.30	22,350.85
Less: Current maturities of long term debt [included in note 11(c)]	5,636.29	6,966.60
Less: Interest accrued [included in note 11(c)]	51.70	124.41
Non-current borrowings	5,744.31	15,259.84

Borrowings	Security	As at March 31, 2019	As at March 31, 2018	Maturity date	Terms of repayment	Coupon/ Interest rate
8.50% Non-convertible redeemable debentures	First charge on Specific movable fixed assets of company	4,000.00	5,000.00	April, 2020	Three yearly instalments commencing from April 2018	8.50% p.a. (March 31, 2018 : 8.50%)
Foreign currency	loans from banks					
FC Loan 1	Exclusive charge over specific movable fixed assets	1,950.27	2,570.18	September, 2021	Sixteen quarterly instalments commencing from December 2017	USD 3.25% p.a (March 31, 2018 :USD 3.25% p.a)
FC Loan 2	Exclusive charge over specific movable fixed assets	1,305.04	1,719.78	September, 2021	Sixteen quarterly instalments commencing from December 2017	USD 3.32% p.a (March 31, 2018 :USD 3.32% p.a)
FC Loan 3	Exclusive charge on movable fixed assets and sub-servient charge over movable fixed assets	1,406.09	1,988.24	March, 2020	Eight half yearly instalments commencing from September 2016	USD 6M LIBOR+Margin of 2.1% p.a (March 31, 2018 : USD 6M LIBOR+Margin of 2.1% p.a)
Total		4,661.40	6,278.20			
Indian Rupee loan	ns from banks					
Loan 1	First charge on movable fixed assets	-	3,020.87	March, 2020	Twenty quarterly equal instalments commencing from June 2015	8.65% p.a. (March 31, 2018 : 8.35%)
Loan 2	First charge on movable fixed assets	-	2,769.13	December, 2020	Twenty quarterly equal instalments commencing from March 2016	8.65% p.a. (March 31, 2018 : 8.35%)
Loan 3	First charge on movable fixed assets	-	2,820.30	March, 2022	Twenty quarterly equal instalments commencing from June 2017	8.65% p.a. (March 31, 2018 : 8.35%)
Loan 4	First charge on movable fixed assets	2,770.90	1,512.51	November, 2022	Fourteen quarterly equal instalments commencing from August 2019	MCLR + 20 bps (March 31, 2018 : MCLR + 20 bps)
Total		2,770.90	10,122.81			

# <u>Subres</u>

Borrowings	Security	As at March 31, 2019	As at March 31, 2018	Maturity date	Terms of repayment	Coupon/ Interest rate
Term loans from oth	er than banks					
Loan 1	Exclusive charge on specific fixed assets	-	949.84	May, 2019	Eighteen quarterly instalments commencing from February 2014	9.25% p.a. (March 31, 2018 : 9.25%)

### 11(b). Current borrowings

(All amounts in Rs. Lakhs, unless otherwise stated)

Particulars	As at March 31, 2019	As at March 31, 2018
Secured		
From banks		
Cash credit	2,578.19	2,377.26
Working capital loans from banks	7,555.74	-
Buyers' credit	-	279.70
	10,133.93	2,656.96
Unsecured		
Cash credit	553.06	-
Working capital loans from banks	2,400.00	8,365.16
Buyers' credit	-	2,824.35
Commercial papers	-	2,458.12
	2,953.06	13,647.63
Total current borrowings	13,086.99	16,304.59
Less: Interest accrued [included in note 11(c)]	55.74	19.80
Total current borrowings	13,031.25	16,284.79

Borrowings	Security	As at March 31, 2019	As at March 31, 2018	Coupon/ Interest rate	Maturity Date	Terms of Repayment
Secured						
Cash credit 1	First charge on current assets of the Company	40.69	2,377.26	1yr MCLR + 50 BPS (March 31,2018 : 1yr MCLR + 50 BPS)	Payable on Demand	Payable on Demand
Cash credit 2	First Pari-Passu charge on current assets of the company	1,686.43	-	8.90% linked to 1yr MCLR (March 31,2018: Not applicable)	Payable on Demand	Payable on Demand
Cash credit 3	First Pari-Passu charge on current assets of the company	851.07	-	6M MCLR + 60 BPS (March 31,2018: Not applicable)	Payable on Demand	Payable on Demand
Working capital Ioan 1	First Pari-Passu charge on current assets of the company	2,518.58	-	8.75% (March 31, 2018: Not applicable)	April 10, 2019	90 days from the date of availment
Working capital Ioan 2	First Pari-Passu charge on current assets of the company	2,518.58	-	8.75% (March 31, 2018: Not applicable)	May 14, 2019	90 days from the date of availment
Working capital Ioan 3	First Pari-Passu charge on current assets of the company	2,518.58	-	8.75% (March 31, 2018: Not applicable)	May 18, 2019	90 days from the date of availment

Borrowings	Security	As at March 31, 2019	As at March 31, 2018	Coupon/ Interest rate	Maturity Date	Terms of Repayment
Buyers' credit	First charge on current assets of the Company	-	279.70	LIBOR + 36 BPS (March 31,2018 : LIBOR + 36 BPS)	180 days from the date of availment	180 days from the date of availment
Unsecured						
Cash credit	Not applicable	553.06	-	6M MCLR + 95 BPS (March 31,2018: Not applicable)	Payable on Demand	Payable on Demand
Working capital Ioan 1	Not applicable	2,000.00	3,345.36	MCLR + spread as applicable at the time of each disbursal. (March 31, 2018: MCLR + spread as applicable at the time of each disbursal)	75 days from the date of availment	75 days from the date of availment
Working capital Ioan 2	Not applicable	400.00	-	6M MCLR + 95 BPS (March 31,2018: Not applicable)	April 30, 2019	30 days from the date of availment
Working capital Ioan 3	Not applicable	-	2,502.82	8.25% (March 31, 2018: 8.25%)	June 25, 2018	90 days from the date of availment
Working capital Ioan 4	Not applicable	-	2,516.98	8.00% (March 31, 2018: 8.00%)	May 24, 2018	90 days from the date of availment
Buyers' credit from bank	Not applicable	-	2,824.35	LIBOR + 40 BPS to 68 BPS (March 31,2018 : LIBOR + 40 BPS to 68 BPS)	180 days from the date of availment	180 days from the date of availment
Commercial papers	Not applicable	-	2,458.12	7.90% (March 31, 2018: 7.90%)	June 4, 2018	90 days from the date of issue
Total		13,086.99	16,304.59			

#### 11(c). Other financial liabilities

Particulars	As at March 31, 2019	As at March 31, 2018
Current maturities of long term debt	5,636.29	6,966.60
Capital creditors	890.51	3,195.96
Interest accrued*	143.06	144.21
Security deposit received		
-Related party (refer note 24)	6.14	5.34
-Others	40.24	41.24
Unclaimed dividend**	32.47	32.40
Derivative liability	478.24	-
Others		
Due to director (refer note 24)	162.62	110.00
Payable to employees	977.46	2,133.73
Total	8,367.03	12,629.48

\* Includes Rs. 107.44 Lakhs (March 31, 2018: Rs. 144.21 Lakhs) accrued on borrowings. [Refer note 11(a) & 11(b)] and includes Rs. 14.05 Lakhs (March 31, 2018: Rs. Nil) due to micro enterprises and small enterprises covered under the Micro, Small and Medium Enterprises Development Act, 2006.

\*\* The Company has deposited an amount of Rs. 4.75 Lakhs (Previous year Rs. 4.00 Lakhs) during the year in Investor Education and Protection Fund. Further, no amount is pending for deposition in Investor Education and Protection Fund.

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1(d). Trade payables       (All amounts in Rs. Lakhs, unless otherwise store)		Lakhs, unless otherwise stated)	
Particulars	As at March 31, 2019 As at March 31, 2018		
Current			
Trade payables: micro and small enterprises (refer Note 35)	346.16	-	
Trade payables: others	37,370.50	40,699.22	
Trade payables to related parties (refer note 24)	1,270.07	293.27	
Total	38,986.73	40,992.49	

### 11 (e). Current tax liabilities

Particulars	As at March 31, 2019	As at March 31, 2018
Opening balance	420.82	-
Current tax payable for the year	2,406.61	1,785.71
Less:- Taxes paid	2,583.97	1,364.89
Closing balance	243.46	420.82

#### 12. Provisions

#### (All amounts in Rs. Lakhs, unless otherwise stated)

(All amounts in Rs. Lakhs, unless otherwise stated)

Particulars	As at March 31, 2019		As at March 31, 2018	
	Current	Non- Current	Current	Non- Current
Provision for employee benefits:				
Provision for leave encashment (refer note 28)	493.73	-	460.09	-
Provision for gratuity (refer note 28)	-	449.65	-	75.17
Provision for warranty	279.73	186.48	248.09	165.39
Total	773.46	636.13	708.18	240.56

#### i) Information about individual provisions and significant estimates

#### **Provision for employee benefits:**

The provision for employee benefits include leave encashment and gratuity (refer note 2(c)(xiii) and 28).

#### **Provision for warranty:**

Provision is made for estimated warranty claims in respect of products sold which are still under warranty at the end of the reporting period. The Company generally offers 24 months warranties for its products. Management estimates the provision based on historical warranty claim information and any recent trends that may suggest future claims could differ from historical amounts. The assumptions made in relation to the current period are consistent with those in the prior years. Factors that could impact the estimated claim information include the success of the Company's productivity and quality initiatives.

Movement in provision for warranty (All amounts in Rs. Lakhs, unless otherwise)	
As at March 31, 2017	229.66
Charged/(credited) to profit or loss	
Additional provisions recognized	275.65
Unwinding of discount on provision for warranty	8.79
Discounting of additional provision recognized	(12.63)
Amounts utilized during the year	(87.99)
As at March 31, 2018	413.48
Charged/(credited) to profit or loss	
Additional provisions recognized	215.80
Unwinding of discount on provision for warranty	8.48
Discounting of additional provision recognized	(8.98)
Amounts utilized during the year	(162.57)
As at March 31, 2019	466.21

(All amounts in Rs. Lakhs, unless otherwise stated)

### Sensitivity analysis

As at March 31, 2019, provision for warranty had a carrying amount of Rs. 466.21 Lakhs (March 31, 2018: Rs. 413.48 Lakhs). Were warranty claim costs to differ by 10% of the management's estimates, the provision would be an estimated Rs. 46.62 Lakhs higher or lower (March 31, 2018: Rs. 41.35 Lakhs higher or lower).

#### 13 (a) Contract liabilities

13 (a). Contract liabilities       (All amounts in Rs. Lakhs, unless otherwise states)		Lakhs, unless otherwise stated)
Particulars	As at March 31, 2019	As at March 31, 2018
Contract liabilities	603.07	-
Total	603.07	-

#### Note:

During the year ended March 31, 2019, the Company recognised revenue of Rs. 1, 189.61 Lakhs arising from opening contract liabilities as of April b) 01,2018.

### 13 (b) Other current liabilities

(An amounts in his, called so the wise state		Eakins, amess otherwise stated
Particulars	As at March 31, 2019	As at March 31, 2018
Statutory dues	1,537.04	1,510.18
Advance from customers	-	1,263.31
Total	1,537.04	2,773.49

#### 14. Revenue from operations

Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Revenue from contracts with customers		
- Sale of products (including excise duty)	211,306.80	196,418.58
- Sale of services	917.09	400.54
Other operating revenues		
- Sale of scrap	224.60	137.22
Total	212,448.49	196,956.34

Note 1: Under the previous GAAP, revenue from sale of products was presented exclusive of excise duty. Under Ind-AS, revenue from sale of goods is presented inclusive of excise duty. The excise duty paid is presented on the face of the Statement of Profit and Loss as part of expenses. This change has resulted in an increase in total revenue and total expenses for the ended March 31, 2018 by Rs. 5,667 Lakhs. There is no impact on total equity and profit.

Note 2: Revenue from operations for previous year upto June 30, 2017 include excise duty, which is discontinued effective July 01, 2017 upon implementation of Goods and Services Tax (GST) in India. In view of the aforesaid restructuring of indirect taxes, revenue from sale of products and revenue from operations for the year ended March 31, 2018 are not comparable with the current year. The following additional information is being provided to facilitate such understanding.

Particulars	March 31, 2019 For the year ended	
Revenue from operations	212,448.49	196,956.34
Less : Excise duty	-	5,667.00
Revenue from operations excluding excise duty	212,448.49	191,289.34

#### Note 3: Unsatisfied contracts:

The following table shows unsatisfied performance obligation resulting from contracts:

Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Aggregate amount of the transaction price allocated to contracts that are partially or fully unsatisfied as at reporting date	603.07	-

Management expects that transaction price allocated to unsatisfied contracts as of March 31, 2019 will be recognized as revenue during the next reporting period.

Contract liabilities of Rs. 1,263.31 Lakhs were previously included in other current liabilities as at March 31, 2018. Contract liabilities represent a) payments received from the customers in excess of the goods sold by the Company. Also refer note 36.

(All amounts in Rs. Lakhs, unless otherwise stated)

Note 4: Reconciliation of revenue recognised with contract price:

Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Contract Price	212,522.75	-
Adjustments for:		
- Rebate/discounts	(74.26)	-
Revenue from Operations	212,448.49	-

Note 5: The Company has disaggregated revenue from contracts with customers based on nature of revenue i.e. sale of products and sale of services. The Company does not have reportable segment. Refer note 23.

Note 6: The company derives revenue from transfer of goods and services at a point of time after acceptance from customers.

Also refer note 36.

#### 15. Other Income

5. Other Income       (All amounts in Rs. Lakhs, unless otherwise state)		Lakhs, unless otherwise stated)
Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Interest income on:		
a) Financial assets at amortized cost	238.54	50.97
b) Others	26.70	4.01
Exchange variation on foreign currency transactions (net)	163.29	434.02
Fair value changes on derivatives	371.53	111.94
Unwinding of discount on financial asset	11.33	12.98
Rental income	48.57	48.57
Other miscellaneous income	164.63	80.02
Total	1,024.59	742.51

#### 16. Cost of material consumed

Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Raw material and spares*		
Raw material and spares at the beginning of the year	19,265.36	16,197.05
Add: Purchase of raw material and spares	149,141.10	136,518.19
Less: Raw material and spares at the end of the year	19,903.14	19,265.36
Total	148,503.32	133,449.88

\* Also refer note 33.

### 17. Changes in inventories of finished goods and work in progress

Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Finished goods		
Closing balance	708.42	505.27
Less:- Opening balance	505.27	292.37
	203.15	212.90
Work-in-progress		
Closing balance	1,442.74	1,548.36
Less:- Opening balance	1,548.36	1,806.00
	(105.62)	(257.64)
Increase / (decrease)	(97.53)	44.74

#### 18. Employee benefits expense (All amounts in Rs. Lakhs, unless otherwise stated) Particulars For the year ended For the year ended March 31, 2019 March 31, 2018 Salaries, wages and bonus\* 17,703.72 16,095.38 Contribution to provident and other funds (refer note 28) 764.53 716.04 Gratuity (refer note 28) 164.77 141.92 Staff welfare expenses 2,013.22 1,858.62 Total 20,646.24 18,811.96

\* Net of government grants related to refund of 50% of minimum stipend prescribed by Board of Apprenticeship Training (Northern Region) amounting to Rs. 215.66 Lakhs (March 31, 2018: Rs. 66.50 Lakhs). There are no unfulfilled conditions or other contingencies attached to these grants. The Company did not benefit directly from any other forms of government assistance.

<b>19.</b> Finance costs       (All amounts in Rs. Lakhs, unless otherwise s		
Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Interest costs:		
- Loans from banks	2,692.29	2,740.38
- Loans from others	634.94	272.43
Exchange differences regarded as an adjustment to borrowing costs	894.64	1,273.30
Other finance costs*	78.33	-
	4,300.20	4,286.11
Less:- Amount capitalized**	81.52	165.00
Total	4,218.68	4,121.11

\* Includes Rs. 14.05 Lakhs (March 31, 2018: Nil) due to micro enterprises and small enterprises covered under the Micro, Small and Medium Enterprises Development Act, 2006. (Refer Note 35)

\*\* The capitalization rate used to determine the amount of borrowing costs to be capitalized is the weighted average interest rate applicable to the Company's general borrowings during the year, in this case 8.79% (March 31, 2018: 8.73%)

20.	Depreciation	and amortization	expense

20. Depreciation and amortization expense	(All amounts in Rs. Lakhs, unless otherwise stated)	
Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Depreciation on property, plant and equipment (refer note 3)	4,571.27	4,143.82
Amortization of intangible assets (refer note 4)	3,313.44	5,055.91
Total	7,884.71	9,199.73

<b>21. Other expenses</b> (All amounts in Rs. Lakhs, unless otherwise st		
Particulars	For the year ende March 31, 201	-
Consumption of stores	4,542.8	0 4,342.56
Power and fuel	3,231.3	2 3,077.56
Rent	573.7	5 530.97
Repair and maintenance: Building	405.4	5 339.78
Repair and maintenance: Plant and machinery	1,501.9	3 1,509.62
Repair and maintenance: Others	288.1	6 224.42
Rates, taxes and fees	40.5	2 68.79
Insurance	410.0	5 451.01
Royalty	1,908.7	4 1,703.83
Warranty expenses	224.2	8 180.98
Selling and distribution expenses	3,946.3	5 2,912.49
Legal and professional charges	398.3	9 316.80
Vehicle running and maintenance	204.5	8 187.66

# **Subres**

Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Travelling and conveyance	682.08	530.58
Payment to auditors [refer note 21(a) below]	56.29	40.60
Net loss on disposal of property, plant and equipment	72.45	16.73
Provision for diminution in value of investment other than temporary difference (Refer note 5(a) & 38)	21.35	-
Corporate social responsibility expenses [refer note 21(b) below]	87.04	39.29
Director's sitting fees	40.20	36.66
Other miscellaneous expenses	1,951.06	1,473.96
TOTAL	20,586.79	17,984.29

#### 21(a). Details of payment to auditors

<b>21(a). Details of payment to auditors</b> (All amounts in Rs. Lakhs, unless otherwise state			
Particulars For the year e March 31,			
Payment to auditors*			
As auditor:			
Audit fees (including limited review)	36.00	35.30	
Tax audit fee	2.00	1.00	
In other capacities:			
Taxation matters	-	-	
Other services	10.50	2.05	
Reimbursement of expenses	7.79	2.25	
Total 56.29			

\* Excluding applicable taxes

#### 21(b). Corporate social responsibility expenses

<b>21(b). Corporate social responsibility expenses</b> (All amounts in Rs. Lakhs, unless otherwise :		
Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Contribution to green plantations	17.68	22.75
Contribution to education for under- privileged children	56.25	15.38
Contribution to skills developments	6.72	1.16
Contribution to social campaign	6.39	-
Total	87.04	39.29
Amount required to be spent as per Section 135 of the Act	78.24	37.34
Amount spent during the year on:		
(i) Construction/acquisition of any asset	-	-
(ii) On purpose other than above	87.04	39.29
Total	87.04	39.29

#### 22. Financial instruments and risk management

22(a). Financial instruments by category

The carrying value and fair value of financial instruments by categories as of March 31, 2019 is as follows:

(All amounts in Rs. Lakhs, unless otherwise stated				
Particulars	FVOCI	FVTPL	Amortized cost	Total
Financial assets				
i) Trade receivables	-	-	16,732.05	16,732.05
ii) Cash and cash equivalents	-	-	653.02	653.02
iii) Bank balance other than cash and cash equivalents	-	-	8,338.45	8,338.45
iv) Loans	-	-	1,069.67	1,069.67
v) Other financial assets	-	-	2,747.30	2,747.30
Total financial assets	-	-	29,540.49	29,540.49

Particulars	FVOCI	FVTPL	Amortized cost	Total
Financial liabilities				
i) Borrowings	-	-	18,775.56	18,775.56
ii) Trade payables	-	-	38,986.73	38,986.73
iii) Other financial liabilities	-	478.24	7,888.79	8,367.03
Total financial liabilities	-	478.24	65,651.08	66,129.32

The carrying value and fair value of financial instruments by categories as of March 31, 2018 is as follows:

he carrying value and fair value of financial instruments by categories as of March 31, 2018 is as follows: (All amounts in Rs. Lakhs, unless otherwise stated)						
Particulars	FVOCI	FVTPL	Amortized cost	Total		
Financial assets						
i) Trade receivables	-	-	16,139.53	16,139.53		
ii) Cash and cash equivalents	-	-	1,497.74	1,497.74		
iii) Bank balance other than cash and cash equivalents	-	-	485.89	485.89		
iv) Loans	-	-	976.10	976.10		
v) Other financial assets	-	24.19	3,430.76	3,454.95		
Total financial assets	-	24.19	22,530.02	22,554.21		
Financial liabilities						
i) Borrowings	-	-	31,544.63	31,544.63		
ii) Trade payables	-	-	40,992.49	40,992.49		
iii) Other financial liabilities	-	-	12,629.48	12,629.48		
Total financial liabilities	-	-	85,166.60	85,166.60		

The following tables provides an analysis of financial assets and liabilities that are measured at fair value - recurring fair value measurements, grouped into level 1 to level 3, as described below:

Particulars		As at March 31, 2019					
	Note No.	Level 1	Level 2	Level 3	Total		
Financial assets							
Derivatives asset	5(f)	-	-	-	-		
Total financial assets		-	-	-	-		
Financial liabilities							
Derivative liability	11(c)	-	478.24	-	478.24		
Total financial liabilities		-	478.24	-	478.24		

(All amounts in I	Rs. Lakhs, unless othe	rwise stated)
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(All amounts in Rs. Lakhs, unless otherwise stated)

Particulars	As at March 31, 2018					
	Note No.	Level 1	Level 2	Level 3	Total	
Financial assets						
Derivatives asset	5(f)	-	24.19	-	24.19	
Total financial assets		-	24.19	-	24.19	
Financial liabilities						
Derivative liability	11(c)	-	-	-	-	
Total financial liabilities		-	-	-	-	

The following tables provides an analysis of financial assets and liabilities that are measured at amortized cost for which fair values are disclosed, grouped into level 1 to level 3, as described below:

# <u>Subres</u>

		As at	March 31, 201	19	
Particulars	Note No.	Level 1	Level 2	Level 3	Total
Financial assets					
Security deposits	5(e)	-	-	987.77	987.77
Loans to employees	5(e)	-	-	81.90	81.90
Trade receivables	5(b)	-	-	16,732.05	16,732.05
Cash and cash equivalents	5(c)	-	-	653.02	653.02
Deposits with original maturity of more than three months but less than 12 months	5(d)	-	-	8,305.98	8,305.98
Deposits with maturity of more than 12 months	5(f)	-	-	54.18	54.18
Unpaid dividend account	5(d)	-	-	32.47	32.47
Interest accrued on bank deposits	5(f)	-	-	201.21	201.21
Due on account of factoring arrangement	5(f)	-	-	1,553.85	1,553.85
Insurance claim recoverable	5(f)	-	-	938.06	938.06
Total financial assets		-	-	29,540.49	29,540.49
Financial liabilities					
Borrowings	11(a) & 11(b)	-	-	18,775.56	18,775.56
Trade payables	11(d)	-	-	38,986.73	38,986.73
Current maturities of long term debt	11(c)	-	-	5,636.29	5,636.29
Capital creditors	11(c)	-	-	890.51	890.51
Interest accrued	11(c)	-	-	143.06	143.06
Security deposit received	11(c)	-	-	46.38	46.38
Unclaimed dividend	11(c)	-	-	32.47	32.47
Others					
Due to director	11(c)	-	-	162.62	162.62
Payable to employees	11(c)	-	-	977.46	977.46
Total financial liabilities		-	-	65,651.08	65,651.08

			(All amounts i	n Rs. Lakhs, unless	otherwise stated)
Particulars		As	at March 31, 20	18	
	Note No.	Level 1	Level 2	Level 3	Total
Financial assets					
Security deposits	5(e)	-	-	896.99	896.99
Loans to employees	5(e)	-	-	79.11	79.11
Trade receivables	5(b)	-	-	16,139.53	16,139.53
Cash and cash equivalents	5(c)	-	-	1,497.74	1,497.74
Deposits with original maturity of more than three months but less than 12 months	5(d)	-	-	453.49	453.49
Deposits with maturity of more than 12 months	5(f)	-	-	175.28	175.28
Unpaid dividend account	5(d)	-	-	32.40	32.40
Interest accrued on bank deposits	5(f)	-	-	40.24	40.24
Due on account of factoring arrangement	5(f)	-	-	2,277.18	2,277.18
Insurance claim recoverable	5(f)	-	-	938.06	938.06
Total financial assets		-	-	22,530.02	22,530.02

(All amounts in Rs. Lakhs, unless otherwise stated)

# Subros Limited

Dentirulan		As at March 31, 2018					
Particulars	Note No.	Level 1	Level 2	Level 3	Total		
Financial liabilities							
Borrowings	11(a) & 11(b)	-	-	31,544.63	31,544.63		
Trade payables	11(d)	-	-	40,992.49	40,992.49		
Current maturities of long term debt	11(c)	-	-	6,966.60	6,966.60		
Capital creditors	11(c)	-	-	3,195.96	3,195.96		
Interest accrued	11(c)	-	-	144.21	144.21		
Security deposit received	11(c)	-	-	46.58	46.58		
Unclaimed dividend	11(c)	-	-	32.40	32.40		
Others							
Due to director	11(c)	-	-	110.00	110.00		
Payable to employees	11(c)	-	-	2,133.73	2,133.73		
Total financial liabilities		-	-	85,166.60	85,166.60		

Level 1: Level 1 hierarchy includes financial instruments measured using quoted prices. This includes listed equity instruments that have quoted price. The fair value of all equity instruments which are traded in the stock exchanges is valued using the closing price as at the reporting period.

Level 2: The fair value of financial instruments that are not traded in an active market is determined using valuation techniques which maximize the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.

There has been no transfer between level 1, level 2 and level 3 for the years ended March 31, 2019 and March 31, 2018.

Valuation technique used to determine fair value : The Company has entered into variety of foreign currency forward contracts and swaps to manage its exposure to fluctuations in foreign exchange rates. These financial exposures are managed in accordance with the Company's risk management policies and procedures. Fair value of derivative financial instruments are determined using valuation techniques based on information derived from observable market data.

All short term financial assets and liabilities like trade receivables, cash and cash equivalents, deposit with banks, recoverable from factoring arrangements, insurance claim recoverable, trade payables, capital creditors, security deposit received, payable to employees are stated at amortized cost which is approximately equal to their fair value.

The fair value of borrowings is estimated by discounting expected future cash flows, using a discount rate equivalent to the risk-free rate of return, adjusted for the credit spread considered by the lenders for instruments of similar maturity.

The fair value of loans to employees and security deposits are calculated based on cash flows discounted using a current lending rate. They are classified as level 3 fair values in the fair value hierarchy due to the inclusion of unobservable inputs including counterparty credit risk.

Management uses its best judgement in estimating the fair value of its financial instruments. However, there are inherent limitations in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates presented above are not necessarily indicative of all the amounts that the Company could have realized or paid in sale transactions as of respective dates. As such, the fair value of the financial instruments subsequent to the respective reporting dates may be different from the amounts reported at each year end.

# 22(b). Financial risk management

The Company's activities expose it to credit risk, liquidity risk and market risk. In order to minimize any adverse effects on the financial performance of the Company, derivative financial instruments, such as foreign exchange forward contracts are entered to hedge certain foreign currency risk exposures and interest rate swaps to hedge variable interest rate exposures. Derivatives are used exclusively for hedging purposes and not as trading or speculative instruments.

The regulations, instructions, implementation rules and in particular, the regular communication throughout the tightly controlled management process consisting of planning, controlling and monitoring collectively form the risk management system used to define, record and minimize operating, financial and strategic risks. The note explains the sources of risk which the entity is exposed to and how the entity manages the risks :

Risk	Exposure arising from	Measurement	Management
Credit risk	Cash and cash equivalents, deposits with banks, trade receivables, derivative financial instruments, other financial assets measured at amortized cost.	Ageing analysis, credit rating	Diversification of bank deposits, factoring of trade receivables, credit limits and letter of credit
Liquidity risk	Borrowings and other liabilities	Rolling cash flow forecasts	Availability of committed credit lines and borrowing facilities
Market risk- foreign exchange	Future commercial transactions Recognized financial assets and liabilities not denominated in Indian Rupee (INR)	Cash flow forecasting Sensitivity analysis	Forward foreign exchange contracts
Market risk- interest rate	Borrowings at variable rates	Sensitivity analysis	Interest rate swaps

### Credit risk

The credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations towards the Company and arises principally from the Company's receivables from customers and deposits with banking institutions. The maximum amount of the credit exposure is equal to the carrying amounts of these receivables.

For banks and financial institutions, only high rated banks/institutions are accepted. The Company has deposited liquid funds at various banking institutions. Primary banking institutions are major Indian and foreign banks. In long term credit ratings these banking institutions are considered to be investment grade. Also, no impairment loss has been recorded in respect of fixed deposits that are with recognized commercial banks and are not past due.

The Company has developed guidelines for the management of credit risk from trade receivables. The Company's primary customers are major Indian automobile manufacturers (OEMs) with good credit ratings. Non-OEM clients are subjected to credit assessments as a precautionary measure, and the adherence of payment due dates is closely monitored on an on-going basis for all customers, thereby practically eliminating the risk of default.

A default on a financial asset is when the counterparty, fails to make contractual payments within the agreed number of days of when they fall due. This definition is determined by considering the business environment in which entity operates and other macro-economic factors. The Company's historical experience of collecting receivables, supported by the level of default, is that credit risk is low. All customer balances which are overdue for more than 180 days are evaluated for provisioning and considered for impairment on an individual basis. The customer balances are written-off as bad debts, when legal remedies available to the Company are exhausted and / or it becomes certain that said balances will not be recovered.

# Liquidity risk

The liquidity risk encompasses any risk that the Company cannot fully meet its financial obligations. To manage the liquidity risk, the Company's finance division monitors rolling forecasts of its liquidity requirements to ensure it has sufficient cash to meet the operational needs while maintaining sufficient headroom on its undrawn committed borrowing facilities at all times so that the Company does not breach borrowing limits or covenants (where applicable) on any of its borrowing facilities. The Company raises short term rupee borrowings for cash flow mismatches and hence carries no significant liquidity risk.

### (i) Financing arrangements

The Company had access to the following undrawn borrowing facilities at the end of the reporting period:

(All amounts in Ks. Lakhs, unless otherwise s					
Particulars     As at March 31, 2019     As at March					
Floating rate:					
-Expiring within one year (cash credit, working capital loans and other facilities)	15,939.06	19,703.68			
-Expiring beyond one year (bank loans)	4,750.00	6,000.00			

# (ii) Maturities of financial liabilities

The table below analyze the Company's financial liabilities into relevant maturity groupings based on their contractual maturities for all nonderivative financial liabilities:

(All amounts in Rs. Lakhs, unless otherwise stated						
Particulars	Upto 1 year	1-5 Years	More than 5 years	Total		
As at March 31, 2019						
Borrowings (including interest)*	18,917.03	6,444.28	-	25,361.31		
Trade payables	38,986.73	-	-	38,986.73		
Other financial liabilities	2,252.50	-	-	2,252.50		
Total	60,156.26	6,444.28	-	66,600.54		
As at March 31, 2018						
Borrowings (including interest)*	24,911.40	16,810.65	-	41,722.05		
Trade payables	40,992.49	-	-	40,992.49		
Other financial liabilities	5,662.88	-	-	5,662.88		
Total	71,566.77	16,810.65	-	88,377.42		

\* Does not include future interest payments on contractual maturities of current borrowings as it includes cash credit facilities and working capital loans which are repayable on demand due to which future contractual interest payments are not reasonably determinable.

# Market risk

### (i) Foreign currency risk

The Company has exposure to foreign currency risk on account of its payables and external commercial borrowings. The Company has a foreign currency exchange risk policy to mitigate this risk by entering into appropriate hedging instruments depending on the future outlook on currencies as considered necessary from time to time for which it has entered into derivative financial instruments such as foreign exchange forward contracts.

### Foreign currency derivative contracts outstanding as at the end of the reporting period:

Particulars/Purpose	Amount	As at March 31, 2019	As at March 31, 2018
Hedge of External commercial borrowings	USD (In Lakhs)	66.71	95.39
	Rs. (in Lakhs)	4,440.20	6,347.80
Hedge of foreign currency payables	USD (In Lakhs)	77.03	33.83
	Rs. (in Lakhs)	5,429.95	2,227.43
	JPY (in Lakhs)	12,398.13	13,924.18
	Rs. (in Lakhs)	7,952.04	8,729.15
Cross currency swap	USD (In Lakhs)	59.52	22.58
	JPY (in Lakhs)	6,532.84	2,373.26

### Particulars of unhedged foreign currency exposure as at the reporting date:

Particulars/Purpose	Amount	As at March 31, 2019	As at March 31, 2018
Buyer's credit and trade payables	USD (in Lakhs)	-	10.60
	Rs. (in Lakhs)	-	667.11
	JPY (in Lakhs)	-	3,430.81
	Rs. (in Lakhs)	-	1,947.10
	GBP (in Lakhs)	0.02	0.02
	Rs. (in Lakhs)	1.53	2.13
	Euro (in Lakhs)	0.06	1.13
	Rs. (in Lakhs)	4.97	91.22

# Foreign currency sensitivity analysis

The Company is mainly exposed to USD, JPY, GBP and EURO.

The following table details the Company's sensitivity to a 10% increase and decrease in the INR against the relevant foreign currencies. The sensitivity analysis includes only outstanding foreign currency denominated monetary items as tabulated above and adjusts their translation at the period end for a 10% change in foreign currency rates. A positive number below indicates an increase in profit and vice-versa.

(All amounts in Rs. Lakhs, unless otherwise stated)

Particulars	For the year ended March 31, 2019		For the year ended	l March 31, 2018
	INR strengthens by 10% INR weakens by 10% I		INR strengthens by 10%	INR weakens by 10%
Impact on profit or loss for the year				
USD impact	-	-	66.71	(66.71)
JPY impact	-	-	194.71	(194.71)
GBP impact	0.15	(0.15)	0.21	(0.21)
EURO impact	0.50	(0.50)	9.12	(9.12)

#### (ii) Interest rate risk a) Interest rate risk

Interest rate risk exposure The exposure of the Company's borrowing to interest rate changes at the end of the reporting period are as follows:

Particulars	As at March 31, 2019	As at March 31, 2018
Variable rate borrowings	12,963.55	22,832.16
Fixed rate borrowings	11,555.74	15,823.28
Total	24,519.29	38,655.44

Note: The Company has external commercial borrowings with floating interest rate. The interest rate risk has been mitigated through the use of derivative financial instruments such as foreign currency interest rate swaps taken at the time of inception of the borrowings.

As at the end of the reporting period, the Company had the following variable rate borrowings and interest rate swap contracts outstanding:

Particulars	As at March 31, 2019		
	Weighted average Balance interest rate %		% of total loans
External commercial borrowings, bank loans and cash credit	9.18	12,963.55	53%
Interest rate swaps (notional principal amount)	9.26	(4,661.39)	
Net exposure to cash flow interest rate risk		8,302.16	

Particulars	As at March 31, 2018		
	Weighted average interest rate %	Balance	% of total loans
External commercial borrowings, bank loans, cash credit and buyers' credit	8.75	22,832.16	59%
Interest rate swaps (notional principal amount)	9.26	(6,278.20)	
Net exposure to cash flow interest rate risk		16,553.96	

### b) Sensitivity

Profit or loss is sensitive to higher / lower interest expense from borrowings as a result of changes in interest rates.

Particulars	Impact on profit after tax	
	For the year endedFor the yearMarch 31, 2019March 31	
Interest rates - increase by 50 basis points	27.01	65.11
Interest rates - decrease by 50 basis points	(27.01)	(65.11)

### (iii) Price risk

Fluctuation in commodity price in global market affects directly and indirectly the price of raw material and components used by the Company in its various products segment. Due to the competitive market, major OEMs demands price cuts which in turn may affect the profitability of the Company.

The Company has arrangements with its major customers for passing on the price impact. The Company is regularly taking initiatives like VA VE (value addition, value engineering) to reduce its raw material costs to meet targets set up by its customers for cost downs. In respect of customer nominated parts, the Company has back to back arrangements for cost savings with its suppliers.

### 22(c).Capital management

The Company's objective when managing capital are to:

- a) safeguard their ability to continue as a going concern, so that they can continue to provide returns for shareholders and benefits for other stakeholders, and
- b) maintain an optimal capital structure to reduce the cost of capital.

Consistent with others in the industry, the Company monitors Net Debt to EBIDTA ratio i.e, Net Debt (total borrowings net of cash and cash equivalents) divided by EBIDTA (Profit before tax plus depreciation and amortization expense plus finance cost).

The Company strategy is to ensure that the Net Debt to EBITDA is managed at an optimal level considering the above factors. The Net Debt to EBIDTA ratios were as follows:

Particulars	March 31, 2019	March 31,2018
Net Debt (In Lakhs)	24,519.29	38,655.44
EBIDTA (after exceptional items) (In Lakhs)	23,500.07	21,558.98
Net Debt to EBITDA (after exceptional items)	1.04	1.79
EBIDTA (before exceptional items) (In Lakhs)	23,834.26	21,740.98
Net Debt to EBITDA (before exceptional items)	1.03	1.78

### Loan covenants

Under the terms of the major borrowings facilities, the Company is required to comply with certain financial covenants and the Company has complied with those covenants throughout the reporting period.

#### Dividends

Particulars	As at March 31, 2019	As at March 31,2018
On Equity shares of Rs. 2 each		
Final dividend		
Dividend paid (Rs. In Lakhs)	659.87	299.94
Dividend distribution tax (Rs. In Lakhs)	135.64	61.06
Dividend per equity share	1.10	0.50

The Board of Directors recommended a final dividend of Rs. 1.30 per share (nominal value of Rs. 2 per share) for the financial year 2018-19. This dividend is subject to approval by the shareholders at the Annual General Meeting and has not been accounted as liability in these financial statements. The total estimated dividend to be paid is Rs. 1022.39 Lakhs including dividend distribution tax of Rs. 174.32 Lakhs.

### 23. Segment information

The Company is primarily in the business of manufacturing of thermal products (Automotive air conditioning systems and parts thereof) for automotive applications.

The Board of Directors of the Company, which has been identified as being the chief operating decision maker (CODM), evaluates the Company's performance, allocate resources based on the analysis of the various performance indicator of the Company as a single unit. Therefore, there is no reportable segment for the Company. Export sales constitute an insignificant portion of total business of the Company. Hence, there is no geographical segment as well.

<b>tity wide disclosures</b> (All amounts in Rs. Lakhs, unless otherwise sto		chs, unless otherwise stated)	
	Domestic	Overseas	Total
Revenue from operations			
For the year Ended March 31, 2019	212,439.49	9.00	212,448.49
For the year Ended March 31, 2018	196,913.59	42.75	196,956.34
Non current segment assets			
As at March 31, 2019	81,078.19	-	81,078.19
As at March 31, 2018	78,568.27	-	78,568.27

a) Domestic information includes sales and services rendered to customers located in India.

b) Overseas information includes sales and services rendered to customers located outside India.

c) Non current segment assets includes property, plant and equipment, capital work- in- progress, intangible assets, intangible assets under development and capital advances.

d) Revenue from transactions with a single external customer amounting to 10 per cent or more of the Company's revenues is 56% from one customer (previous year: 60%), 12% from second customer (previous year: 11%) and 13% from third customer (previous year: 8%).

# 24. Related party disclosures

Entity having significant influence over the company (From December 07, 2018) Denso Corporation, Japan

### Subsidiary of the Company

Thai Subros Limited, Thailand (under liquidation)

### Joint venture

Denso Subros Thermal Engineering Centre India Private Limited (DSEC), India (Formerly known as Denso Subros Thermal Engineering Centre India Limited)

# Key management personnel

Mr. Ramesh Suri, Chairman Ms. Shradha Suri, Managing Director Ms. Jyotsna Suri, Director Mr. Keiichi Yamauchi, Alternate Director (Upto October 12, 2018) Mr. Yasuhiro lida, Nominee Director Mr. Mohammed Asad Pathan, Independent Director Mr. Ramamoorthy Rajagopalan Kuttalam, Independent Director Mr. Girish Narain Mehra, Independent Director Mr. Shailendra Swarup, Independent Director Ms. Meena Sethi, Independent Director Mr. Hanuwant Singh, Independent Director (upto June 30, 2017) Mr. Arvind Kapur, Independent Director (From February 06, 2019) Mr. Kenichi Ayukawa, Nominee Director Mr. Toshihiro Saida, Nominee Director (From February 06, 2019) Mr. Fumitaka Taki, Alternate Director (From February 07, 2019) Mr. Manoj Kumar Sethi, Executive Vice President - Finance

Mr. Rakesh Arora, Company Secretary

### **Relatives of key management personnel**

Ms. Ritu Suri, Wife of Mr. Ramesh Suri

### Entities over which key management personnel and/or their relatives have control or joint control:

SHS Transport Private Limited Rohan Motors Limited Hemkunt Service Station Private Limited Tempo Automobiles Private Limited M/s Ramesh Suri (HUF) (Dissolved w.e.f September 18, 2018) Prima Telecom Limited Prima Infratech Private Limited Fibcom India Limited

### List of other related parties - Post employment benefit plan of the Company

Subros Employees Group Gratuity Cum Life Assurance Trust Subros Employees Group Superannuation Cum Life Assurance Trust

	Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Entity having significant influence over the company			
Denso Corporation, Japan	Sale of goods	1.76	-
	Reimbursement of expenses	51.20	-
	Royalty	523.13	-
	Receipt of technical services	274.37	-
	Subscription for new equity shares issued on preferential basis (Refer note 39)	20,988.60	-
Joint venture			
Denso Subros Thermal Engineering Centre India Private Limited (DSEC)	Purchase of intangible assets (Technical knowhow)	263.17	230.40
	Sale of goods	0.83	-
	Sale of services	-	14.04
	Rental income	24.57	24.57
	Reimbursement of expenses received	13.20	11.01
	Reimbursement of expenses paid	7.79	-

# Details of transactions, in the ordinary course of business at commercial terms, and balances with related parties: (a) Transactions with related parties (All amounts in Rs. Lakhs, unless otherwise stated)

Relation	Particulars	For the year ended	For the year ended
Relation	Faiticulars	March 31, 2019	March 31, 2018
Key management personnel			
Ms. Shradha Suri	Short term benefits	255.93	229.61
	Rent paid	1.21	-
	Post employment benefits	11.21	10.35
Mr. Ramesh Suri	Short term benefits	168.24	128.79
Ms. Jyotsna Suri	Sitting fees	2.00	2.50
	Rent paid	30.00	30.00
Mr. Mohammed Asad Pathan	Sitting fees	5.60	5.60
Mr. Ramamoorthy Rajagopalan Kuttalam	Sitting fees	5.00	5.00
Mr. Girish Narain Mehra	Sitting fees	11.60	11.20
Mr. Shailendra Swarup	Sitting fees	4.90	4.40
Ms. Meena Sethi	Sitting fees	9.60	7.20
Mr. Hanuwant Singh	Sitting fees	-	0.70
Mr. Arvind Kapur	Sitting fees	1.50	-
Mr. Manoj Kumar Sethi	Short term benefits	83.84	73.58
	Post employment benefits	3.70	5.20
	Other long term employee benefits	0.54	0.35
Mr. Rakesh Arora	Short term benefits	41.25	37.47
	Post employment benefits	2.02	1.76
	Other long term employee benefits	0.36	0.32
Relatives of key management personnel		· · · ·	
Ms. Ritu Suri	Rent paid	29.30	28.80
Contribution to funds			
Subros Employees Group Gratuity Cum Life Assurance Trust	Employer's contribution towards gratuity fund	104.11	73.16
	Employer's contribution towards life insurance premium of employees	-	8.44

# <u>Subres</u>

Relation	Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Entities over which key management person	nnel and/or their relatives have control or jo	pint control:	
Fibcom India Limited	Purchase of materials	-	0.51
Hemkunt Service Station Private Limited	Purchase of materials	13.29	17.71
Hemkunt Service Station Private Limited	Reimbursement of expenses	0.43	-
Prima Infratech Private Limited	Rent paid	219.34	273.18
Prima Telecom Limited	Sale of goods	42.06	6.74
Prima Telecom Limited	Purchase of materials	100.03	30.78
Prima Telecom Limited	Purchase of property, plant and equipment	-	32.79
M/s Ramesh Suri (HUF)	Rent paid	8.56	10.27
Rohan Motors Limited	Purchase of property, plant and equipment	33.32	21.81
Rohan Motors Limited	Receiving of services	14.67	14.89
Rohan Motors Limited	Rent paid	13.62	16.31
Rohan Motors Limited	Reimbursement of Expenses	2.24	-
Rohan Motors Limited	Sale of goods	5.54	7.87
SHS Transport Private Limited	Receiving of services	1,046.87	867.24
SHS Transport Private Limited	Rent paid	4.67	4.67
Tempo Automobiles Private Limited	Receiving of services	-	0.78
Tempo Automobiles Private Limited	Sale of goods	68.78	32.88

# (b) Outstanding balances :

(All amounts in Rs. Lakhs, unless otherwise stated)

<b>- 1</b> - 1			
Relation	Particulars	As at March 31, 2019	As at March 31, 2018
Entity having significant influence	Trade payables	894.58	-
	Trade receivables	5.46	-
Subsidiary	Trade payables	-	45.82
Joint venture	Trade payables	152.64	148.95
	Trade receivables	4.03	7.78
	Other financial liabilities (security deposit)	6.14	5.34
Key management personnel	Other financial liabilities (due to directors)	162.62	110.00
	Other financial assets (security deposit)	3.30	-
	Trade Payables	0.45	-
Relatives of key management personnel	Other financial assets (security deposit)	14.41	13.05
Entities over which key management personnel and/ or their relatives have control or joint control	Trade payables	222.40	98.50
	Trade receivables	65.14	10.71
	Other assets (advance to suppliers)	130.04	133.09
	Other financial assets (Security deposit)	215.85	226.04
Post employment benefit plan of the Company	Other assets	0.67	-

# Terms and conditions:

a) All transactions with related parties are in ordinary course of business and on arm's length basis.

b) All outstanding balances are unsecured and will be settled in cash.

c) All transactions are exclusive of applicable taxes for which input credit is allowed.

# 25. Capital commitments

Estimated value of contracts on capital account remaining to be executed and not provided for (net of advances) amounting to Rs. 2,849.68 Lakhs (March 31, 2018: Rs. 644.09 Lakhs).

### 26. A. Contingent liabilities

(a) Claims against the Company not acknowledged as debts	(All amounts in Rs.	Lakhs, unless otherwise stated)
Particulars	As at March 31, 2019	As at March 31, 2018
Sales tax matters	259.71	148.71
Excise matters	4,077.99	-
Service tax matters	107.83	132.68
Income tax matters	42.81	29.32
Claims made by workmen	268.00	194.95

Notes:

- i. It is not practicable for the Company to estimate the timings and amount of cash outflows, if any, in respect of the above pending resolution of the respective proceedings.
- ii. The Company does not expect any reimbursements in respect of the above contingent liabilities.
- (b) Guarantees issued by banks on behalf of the Company amounting to Rs. 259.74 Lakhs (March 31, 2018: Rs. 358.40 Lakhs).
- (c) Outstanding commitments under letter of credit established by the Company aggregate to Rs. 2,520.14 Lakhs (March 31, 2018: Rs. 2,020.88 Lakhs).

### B. Contingent asset

There was a major fire incident in one of the plants of the Company situated at Manesar on May 29, 2016. The fire had severely impacted the building, inventories, plant & machinery. These assets were adequately insured with reinstatement clause and claim was made with the insurance company. Special/urgent actions to restart supplies to the customer post fire incident had temporarily resulted into additional costs which were included in exceptional items in the Statement of Profit and Loss of previous years. The Company had already received the final insurance claim with respect to inventories during the year ended March 31, 2017. However, insurance claim settlement in respect of property, plant and equipment was in progress and an interim amount of Rs. 9,697.41 Lakhs was received from the insurance company by the balance sheet date against loss of property, plant and equipment and additional expenditure incurred to restore supplies aggregating to Rs. 10,635.47 Lakhs. The Company has received Rs. 5,066.62 Lakhs as final settlement amount on April 25, 2019. However, the assessment and settlement of claim amount was probable but not virtually certain on March 31, 2019 and hence, contingent asset amounting to Rs. 5,066.62 Lakhs (March 31, 2018: Rs Nil) has not been recognised as a receivable on March 31, 2019 as the determination of the claim amount and its receipt was dependent on assessment, final approval and settlement by the insurance company, which happened subsequent to the year end.

# 27. Leases

### I. Operating lease arrangements

### The Company as a lessee

Certain premises and plant and machinery are obtained by the Company on operating lease. The lease term is for 6 months -3 years and renewable for further period on mutually agreeable terms and also include escalation clauses. The rent is not based on any contingencies. Lease rental expense is set out in note 21 to these financial statements as "Rent" in "Other expenses". There are no restrictions imposed by lease arrangements. The leases are cancellable in nature.

### The Company as a lessor

One office premise is let out by the Company on operating lease and its cancellable in nature. Lease rental income is set out in note 15 to these financial statements as "Rental income" in "Other income".

# II. Finance lease arrangements

The Company has taken land on long term finance lease from various government authorities in India. The present value of minimum lease payments (MLP) under finance lease is as follows:-

Present value of future minimum lease payments	As at March 31, 2019	As at March 31, 2018
Disclosed under long term borrowings	-	-

### 28. Employee benefits

The various benefits provided to employees by the Company are as under:

# **Defined contribution plans**

During the year, the Company has recognized the following amounts in the Statement of Profit and Loss :

(All amounts in Ks. Lakhs, unless otherwise state		
Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Employer's contribution to Provident Fund*	544.18	509.23
Employer's contribution to Employees State Insurance Scheme*	220.35	199.25

\* Included in "Contribution to provident and other funds" in Note 18.

# <u>Subres</u>

# Defined benefit plans and other long term benefits

- a) Contribution to gratuity funds The Company provides for gratuity for employees as per The Payment of Gratuity Act, 1972. Employees who are in continuous service for a period of 5 years are eligible for gratuity. The amount of gratuity payable on retirement / termination is the employees last drawn basic salary per month computed proportionately for 15 days salary multiplied for the number of years of service. The gratuity plan is a funded plan and Company makes contribution to recognized funds in India.
- b) Leave encashment/compensated absence The leave obligations cover the Company's liability for earned leave, sick leave and casual leave. The entire amount of the provisions of Rs. 493.73 Lakhs (March 31, 2018: Rs. 460.09 Lakhs) is presented as current, since the Company does not have an unconditional right to defer settlement for any of these obligations. However, based on past experience, the company does not expect all employees to avail the full amount of accrued leave or require payment for such leave within the next 12 months.

Particulars	As at March 31, 2019	As at March 31, 2018
Leave obligations not expected to be settled within the next 12 months	420.46	344.47

These plans typically expose the Company to actuarial risks such as investment risk, interest rate risk, longevity risk and salary risk.

### Investment risk

The probability or likelihood of occurrence of losses relative to the expected return on any particular investment.

#### Interest risk

The plan exposes the Company to the risk of fall in interest rates. A fall in interest rates will result in an increase in the ultimate cost of providing the above benefit and will thus result in an increase in the value of the liability.

#### Longevity risk

The present value of defined benefit plan liability is calculated by reference to the best estimate of the mortality of plan participants both during and after employment. An increase in the life expectancy of the plan participants will increase the plan's liability.

### Salary risk

The present value of the defined benefit plan is calculated with the assumption of salary increase rate of plan participants in future. Deviation in the rate of increase of salary in future for plan participants from the rate of increase in salary used to determine the present value of obligation will have a bearing on the plan's liability.

The principal assumptions used for the purpose of the actuarial valuations were as follows:

PARTICULARS	Gratuity (Funded)
As at March 31, 2019	
Discount rate (per annum)	7.60%
Rate of increase in compensation level (per annum)	6.50%
As at March 31, 2018	
Discount rate (per annum)	7.71%
Rate of increase in compensation level (per annum)	5.50%

Estimate of future increases considered in actuarial valuation takes account of inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market.

Components of expenses recognized in the Statement of Profit and Loss in respect of:

PARTICULARS	Gratuity (Funded)
For the year ended March 31, 2019	
Current service cost	158.97
Past service cost	-
Actuarial loss/(gain)	-
Net interest cost/(income) or the net defined benefit liability/(asset)	5.80
Expenses recognized in Statement of Profit and Loss	164.77
For the year ended March 31, 2018	
Current service cost	118.53
Past service cost	23.44
Actuarial loss/(gain)	-
Net interest cost/(income) or the net defined benefit liability/(asset)	(0.05)
Expenses recognized in Statement of Profit and Loss	141.92

Components of expenses recognized in the other comprehensive income in respect of:

(All amounts in Rs. Lakhs, unless otherwise stated)

PARTICULARS	Gratuity (Funded)
For the year ended March 31, 2019	(312.43)
Actuarial gains/(loss) on:	
-changes in demographic assumptions	-
-changes in financial assumptions	(142.51)
-experience variance	(167.31)
-plan asset	(2.61)
For the year ended March 31, 2018	(7.03)
Actuarial gains/(loss) on:	
-changes in demographic assumptions	-
-changes in financial assumptions	17.00
-experience variance	(24.00)
-plan asset	(0.03)

# Actuarial (gain) / loss on obligations

(All amounts in Rs. Lakhs, unless otherwise stated)

PARTICULARS	Gratuity (Funded)
For the year ended March 31, 2019	
Actuarial (gain) / loss on arising from change in demographic assumption	-
Actuarial (gain) / loss on arising from change in financial assumption	142.51
Actuarial (gain) / loss on arising from experience adjustment	167.31
For the year ended March 31, 2018	
Actuarial (gain) / loss on arising from change in demographic assumption	-
Actuarial (gain) / loss on arising from change in financial assumption	(17.00)
Actuarial (gain) / loss on arising from experience adjustment	24.00

# Actuarial gain / (loss) on plan assets

(All amounts in Rs. Lakhs, unless otherwise stated)

PARTICULARS	Gratuity (Funded)
For the year ended March 31, 2019	
Return on plan assets, excluding amount recognized in net interest expense	81.38
Remeasurement for actuarial (gain)/loss arising because of change in effect of asset ceiling	(78.77)
Component of defined benefit costs recognized in other comprehensive income	2.61
For the year ended March 31, 2018	
Return on plan assets, excluding amount recognized in net interest expense	73.86
Remeasurement for actuarial (gain)/loss arising because of change in effect of asset ceiling	(73.90)
Component of defined benefit costs recognized in other comprehensive income	(0.04)

The current service cost and the interest expense for the year are included in the "Employee benefit expense" in the Statement of Profit and Loss. The remeasurement of the net defined benefit liability is included in other comprehensive income.

The amount included in the Balance Sheet arising from the entity's obligation in respect of its defined benefit plans is as follows:

(All amounts in Rs. Lakhs, unless otherw	
PARTICULARS	Gratuity (Funded)
As at March 31, 2019	
Present value of obligation	1,583.94
Fair value of plan assets	1,134.29
Surplus/(deficit)	(449.65)
Asset ceiling	-
Net asset/(liability)	(449.65)
As at March 31, 2018	
Present value of obligation	1,130.69
Fair value of plan assets	1,055.52
Surplus/(deficit)	(75.17)
Asset ceiling	-
Net asset/(liability)	(75.17)

Note: The Company has no legal obligation to settle the deficit in the funded plans with an immediate contribution or additional one off contributions.

Movement in the present value of the defined benefit obligation are as follows:

movement in the present value of the defined benefit obligation are as follows:	(All amounts in Rs. Lakhs, unless otherwise stated)
PARTICULARS	Gratuity (Funded)
For the year ended March 31, 2019	
Present value of the obligation as at the beginning	1,130.69
Current service cost	158.97
Interest cost	87.18
Remeasurement (or actuarial) (gain)/loss arising from:	
-Change in demographic assumptions	-
-Change in financial assumptions	142.51
-experience variance	167.31
Past service cost	-
Benefits paid	(102.72)
Present value of the obligation as at the end	1,583.94
For the year ended March 31, 2018	
Present value of the obligation as at the beginning	979.47
Current service cost	118.53
Interest cost	73.85
Remeasurement (or actuarial) (gain)/loss arising from:	
-Change in demographic assumptions	-
-Change in financial assumptions	(17.00)
-experience variance	24.00
Past service cost	23.44
Benefits paid	(71.60)
Present value of the obligation as at the end	1,130.69

# Movement in the fair value of the plan assets are as follows:

PARTICULARS	Gratuity (Funded)
For the year ended March 31, 2019	
Fair value of plan assets at the beginning	1,055.52
Interest income	78.77
Employer contribution	-
Benefits paid	-
Actuarial gain/(loss) on plan assets	-
Fair value of plan assets at the end	1,134.29
For the year ended March 31, 2018	
Fair value of plan assets at the beginning	980.10
Interest income	73.90
Employer contribution	73.16
Benefits paid	(71.60)
Actuarial gain/(loss) on plan assets	(0.04)
Fair value of plan assets at the end	1,055.52

### Major categories of plan assets (as % of total plan assets):

PARTICULARS	Gratuity (Funded)
As at March 31, 2019	
Funds managed by insurer	100%
Total	100%
As at March 31, 2018	
Funds managed by insurer	100%
Total	100%

Since it is a funded plan with insurer, hence break up of investment by insurer is not available with the Company, hence not given.

### Sensitivity analysis

Significant actuarial assumptions for the determination of employee defined obligation using projected unit credit method are discount rate and expected salary growth rate. The sensitivity analysis below have been determined based on reasonably possible changes in respective assumption occurring at the end of reporting period, while holding all other assumptions constant. Sensitivities due to mortality and withdrawals are not material and hence impact of change not calculated. The method and types of assumptions used in preparing the sensitivity analysis did not change compared to prior period.

(All amounts in Rs. Lakhs, unless otherwise stated)

PARTICULARS	Gratuity (Funded)
As at March 31, 2019	
	Change in defined benefit obligation
Increase in discount rate by 0.5%	Decrease by 68.65
Decrease in discount rate by 0.5%	Increase by 73.92
Increase in expected salary growth rate by 0.5%	Increase by 71.73
Decrease in expected salary growth rate by 0.5%	Decrease by 67.26
As at March 31, 2018	
	Change in defined benefit obligation
Increase in discount rate by 0.5%	Decrease by 48.12
Decrease in discount rate by 0.5%	Increase by 51.79
Increase in expected salary growth rate by 0.5%	Increase by 51.47
Decrease in expected salary growth rate by 0.5%	Decrease by 48.45

The fair value of the plan assets is taken as per the account statements of the insurance companies. The average duration of the employee defined benefit obligation of gratuity fund as at March 31, 2019 is 13.65 years (March 31, 2018 is 13.88 years).

The Company expects to make a contribution of Rs. 222.18 Lakhs (March 31, 2018: Rs. 143.90 Lakhs) to the defined benefit plans during the next financial year.

# **Maturity Profile of Defined Benefit Obligation**

(All amounts in Rs. Lakhs, unless otherwise stated)

(All analysis in Dallaling unloss athemusica stated)

Year	Gratuity (Funded)
As at March 31, 2019	
April 1, 2019 - March 31, 2020	78.10
April 1, 2020 - March 31, 2021	34.74
April 1, 2021 - March 31, 2022	79.87
April 1, 2022 - March 31, 2023	73.19
April 1, 2023 - March 31, 2024	94.52
April 1, 2024 - March 31, 2025	101.56
April 1, 2025 Onwards	1,121.96
Total	1,583.94
As at March 31, 2018	
April 1, 2018 - March 31, 2019	78.57
April 1, 2019 - March 31, 2020	37.27
April 1, 2020 - March 31, 2021	60.62
April 1, 2021 - March 31, 2022	50.18
April 1, 2022 - March 31, 2023	69.02
April 1, 2023 - March 31, 2024	69.07
April 1, 2024 Onwards	765.96
Total	1,130.69

# 29. Research and development expenses

The Company has two in-house Research and Development Centres, approved by the Department of Scientific and Industrial Research, Ministry of Science and Technology, Government of India. The details of research and development expenses is as under :-

(All amounts in Ks. Lakhs, unless otherwise stated					
Particulars	For the year ended March 31, 2019				
	Noida	Pune	Noida	Pune	
Capital expenditure	101.42	-	57.77	-	
Revenue expenditure - charged to Statement of Profit and Loss*	782.25	40.70	357.10	43.60	
Revenue expenditure - towards development cost	1,542.15	14.36	1,931.24	29.96	
Total	2,425.82	55.06	2,346.11	73.56	

\* Net of contract research income

Provision for taxation has been made after taking into account the benefit available on expenditure incurred on Research and Development Centres. Such expenditure is subject to approval of appropriate authorities.

# 30. Earnings Per Share

Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Basic earnings per share (Rs.)	12.35	10.11
Diluted earnings per share (Rs.)	12.35	10.11
Profit attributable to the equity holders of the Company used in calculating basic earning per shares and diluted earnings per share (Rs. Lakhs)	7,612.53	6,062.33
Weighted average number of equity shares for the purpose of basic earnings per share and diluted earnings per share (numbers)	6,16,41,812	5,99,88,600

# 31. Expenses capitalized

Following construction/development period expenses (other than borrowing cost and cost of materials consumed) incurred on making dies and tools and building and developing new product/technology have been capitalized or clubbed with capital work -in-progress or intangible asset under development, as the case may be :-

(All amounts in Ks. Lakhs, unless otherwise		Lakhs, unless otherwise stated)
Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Salaries, wages and other amenities to staff	2,015.82	2,342.61
Power and fuel	184.82	218.21
Rent	202.65	269.05
Repair and maintenance	125.38	87.97
Depreciation	107.33	94.54
Other overheads	555.04	548.87
Total	3,191.04	3,561.25

# 32. Borrowing costs

Borrowing cost amounting to Rs. 81.52 Lakhs (Previous Year: Rs. 165 Lakhs) has been capitalized with the cost of property, plant and equipment as per Indian Accounting Standard (Ind AS) 23 on "Borrowing Costs".

# 33. Exceptional items

- a) The Company has introduced a Voluntary Separation Scheme to provide an opportunity to the workmen of Pune Plant to opt for early separation to optimise on manpower cost and productivity improvement and incurred one time expenditure of Rs. 334.19 Lakhs during the year ended March 31, 2019. This has been disclosed as Exceptional Item.
- b) There was a fire incident in one of the plants of the Company situated at Manesar on May 29, 2016. The fire had severely impacted the building, inventories, plant & machinery. Special/urgent actions to restart supplies to the customers post fire accident has temporarily resulted into additional costs amounting to Rs. 182 Lakhs incurred during the year ended March 31, 2018 which have been disclosed as Exceptional Item. Also refer note 26B.

# 34. Net debt reconciliation

This section sets out an analysis of net debt and the movements in net debt for each of the periods presented.

(All amounts in Rs. Lakhs, unless otherwise			
Particulars     As at March 31, 2019     As at March 31,			
Cash and cash equivalents	653.02	1,497.74	
Current borrowings	(13,086.99)	(16,304.59)	
Non-current borrowings	(11,432.30)	(22,350.85)	
Net debt	(23,866.27)	(37,157.70)	

Description	Cash & cash equivalents	Current borrowings (Incl interest)	Non-current borrowings (Incl current maturities and interest)	Net debt
As at March 31, 2017	201.23	(17,013.36)	(23,580.04)	(40,392.17)
Cash flows	1,296.51	728.57	1,706.41	3,731.49
Foreign exchange adjustments	-	-	(503.90)	(503.90)
Interest expense	-	(1,440.00)	(1,572.81)	(3,012.81)
Interest paid	-	1,420.20	1,599.49	3,019.69
As at March 31, 2018	1,497.74	(16,304.59)	(22,350.85)	(37,157.70)
Cash flows	(844.72)	3,253.54	11,469.67	13,878.49
Foreign exchange adjustments	-	-	(623.83)	(623.83)
Interest expense	-	(2,086.01)	(1,241.22)	(3,327.23)
Interest paid	-	2,050.07	1,313.93	3,364.00
As at March 31, 2019	653.02	(13,086.99)	(11,432.30)	(23,866.27)

# 35. Dues to micro and small enterprises

The company has certain dues to suppliers registered under Micro, Small and Medium Enterprises Development Act, 2006 (MSMED Act). The disclosures pursuant to the said MSMED Act are as follows:- [Refer note 11(d)]

		(All amounts in Rs.	Lakhs, unless otherwise stated)
Part	ticulars	March 31, 2019	March 31, 2018
(i)	Principal amount due to suppliers registered under the MSMED Act and remaining unpaid as at year end	346.16	-
(ii)	Interest due to suppliers registered under the MSMED Act and remaining unpaid as at year end	14.05	-
(iii)	Principal amount paid to suppliers registered under the MSMED ACT, beyond the appointed day during the year	1,026.48	-
(iv)	Interest paid, other than under Section 16 of MSMED Act, to suppliers registered under the MSMED Act, beyond the appointed day during the year	-	-
(v)	Interest paid, under Section 16 of MSMED Act, to suppliers registered under the MSMED Act, beyond the appointed day during the year	-	-
(vi)	Interest due and payable towards suppliers registered under MSMED Act for payments already made	10.60	-
(vii)	Further interest remaining due and payable for earlier years	-	-

36. The Ministry of Corporate Affairs (MCA) has notified the Companies (Indian Accounting Standards) Amendment Rules, 2018 on March 28, 2018 which includes Ind AS 115 'Revenue from Contracts with Customers' effective from reporting periods beginning on or after April 01, 2018. Effective April 1, 2018, the Company has adopted Ind AS 115 "Revenue from Contracts with Customers" using the modified retrospective transition method, which is applied to contracts that are not completed on or before March 31, 2018. Accordingly, the comparatives have not been retrospectively restated. The Company has evaluated and there is no material impact on the financial statements resulting from the implementation of this standard.

No Significant judgements have been made by the company in applying Ind AS 115 that significantly affect the determination of the amount and timing of revenue from contracts with customers

- 37. The Supreme Court of India has passed an order dated February 28, 2019 in the matter of The Regional Provident Fund Commissioner (II) West Bengal vs. Vivekananda Vidyamandir & Ors in Civil Appeal No. 6221 of 2011 and few other linked cases. In the said order, the Supreme Court has clarified the definition of the Basic Wage under the Employees' Provident Funds & Miscellaneous Provisions Act, 1952. The Company is in the process of evaluating the impact of this recent Judgement and in the assessment of management, the aforesaid matter is not likely to have a significant financial impact and accordingly, no provision has been made in these financial statements.
- 38. Pursuant to the approval of Board of Directors in their meeting held on May 28, 2018 for closure of Company's overseas subsidiary Thai Subros Ltd. and filing of liquidation application in Thailand on January 09, 2019, the management has assessed the recoverability of their investment in subsidiary and recognised the provision for diminution in the value of its investment in subsidiary amounting to Rs. 21.35 Lakhs during the year ended March 31, 2019.
- **39.** The Company has issued 5,247,150 equity shares at a price of Rs 400 per equity share (face value of Rs 2 each) on preferential basis to Denso Corporation, Japan on December 07, 2018
- 40. The financial statements were approved by the Board of Directors and authorized for issue on May 21, 2019.

For Price Waterhouse Chartered Accountants LLP Firm Registration No- 012754N/N500016 For and on behalf of the Board of Directors of Subros Limited

**Rajib Chatterjee** Partner Membership No :057134

Place : New Delhi Date : May 21, 2019 Ramesh Suri Chairman DIN : 00176488

**H.K. Agarwal** Sr. GM (Finance) ICSI Membership No:- A8193

Place : New Delhi Date : May 21, 2019 Shradha Suri Managing Director DIN : 00176902

**Company Secretary** 

**Rakesh Arora** 

Manoj K Sethi EVP (Finance)

# Form AOC-I

(Pursuant to first proviso to sub-section (3) of section 129 read with rule 5 of Companies (Accounts) Rules, 2014) Statement containing salient features of the financial statement of subsidiaries/ associate companies/ joint ventures

Part "	A": 9	Subsi	diaries
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SI. No.	(Information in respect of each subsidiary to be presented with amounts in Lacs )	
1	Name of the subsidiary	Thai Subros Limited
2	Reporting period for the subsidiary concerned	31/03/2019
3	Reporting currency and Exchange rate as on the last date of the relevant Financial year in case of foreign subsidiary	THB (Thai Baht) Exc Rate Closing as on 31/03/2019 1 THB= Rs2.1844
4	Share capital (Paid up Share Capital)	109.22
5	Reserves & surplus	(57.19)
6	Total assets	52.64
7	Total Liabilities	52.64
8	Investments	0.00
9	Turnover	0.00
10	Profit before taxation * (At average rate)	(9.31)
11	Provision for taxation	0.00
12	Profit after taxation * (At average rate)	(9.31)
13	Other Comprehensive Income	0.00
14	Total Comprehensive Income	(9.31)
15	Proposed Dividend	0.00
16	% of shareholding	100%

\* Average exchange rate for 2018-19 1THB = Rs. 2.1352

1. Names of subsidiaries which are yet to commence operations Notes:-

NA **Refer note-3** 

2. Names of subsidiaries which have been liquidated or sold during the year. 3. Pursuant to the approval of Board of Directors in their meeting held on May 28, 2018 for closure of Thai Subros Ltd., the liquidation application has been filed in Thailand on January 09, 2019.

# Part "B": Associates and Joint Ventures

Statement pursuant to Section 129 (3) of the Companies Act, 2013 related to Associate Companies and Joint Ventures

SI. No.	Name of Associates /Joint Ventures	Denso Subros Thermal Engineering Centre India Private Limited (INR in Lacs)
1	Latest audited Balance Sheet Date	31/3/2019
2	Shares of Associate/Joint Ventures held by the company on the year end	
	No	1767999
	Amount of Investment in Associates/Joint Venture	176.80
	Extent of Holding %	26%
3	Description of how there is significant influence	Joint Venture
4	Reason why the associate/joint venture is not consolidated	NA
5	Networth attributable to Shareholding as per latest audited Balance Sheet	156.73
6	Profit / Loss for the year	
	i. Considered in Consolidation	(1.11)
	ii. Not Considered in Consolidation	-
Notes:-	<ol> <li>Names of Associates or joint ventures which are yet to commence operations</li> <li>Names of Associates or joint ventures which have been liquidated or sold during the year.</li> </ol>	NANA

# **Independent Auditor's Report**

# TO THE MEMBERS OF SUBROS LIMITED

# **Report on the Audit of the Consolidated Financial Statements**

### Opinion

- 1. We have audited the accompanying consolidated financial statements of Subros Limited (hereinafter referred to as the "Holding Company") and its subsidiary (Holding Company and its subsidiary together referred to as "the Group") and its joint venture (refer Note 35 to the attached consolidated financial statements), which comprise the consolidated Balance Sheet as at March 31, 2019, and the consolidated Statement of Profit and Loss (including Other Comprehensive Income), the consolidated financial statement for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information prepared based on the relevant records (hereinafter referred to as "the consolidated financial statements")
- 2. In our opinion and to the best of our information and according to the explanations given to us, the aforesaid consolidated financial statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the consolidated state of affairs of the group and its joint venture as at March 31, 2019, of consolidated total comprehensive income (comprising profit and other comprehensive income), consolidated changes in equity and its

consolidated cash flows for the year then ended.

We conducted our audit in accordance with the Standards on 3. Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group and its joint venture in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in India in terms of the Code of Ethics issued by Institute of Chartered Accountants of India and relevant provisions of the Act, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditors in terms of their report referred to in sub-paragraph 16 of the Other Matters paragraph below, other than the unaudited financial statements as certified by the management and referred to in sub-paragraph 17 of the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our opinion.

### **Key Audit Matters**

4. Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter	How our audit addressed the key audit matter
Appropriateness of capitalisation of internal development costs [Refer note 2 (significant accounting policies) and note 4 (intangible assets under development) to the consolidated financial statements] During the year ended March 31, 2019, the Group has capitalized significant costs incurred on internal development of Intangible assets amounting to Rs. 2,885.56 Lakhs under the head 'Intangible assets under development'. These intangible assets were predominantly in relation to the projects awarded by original equipment manufacturers. The costs mainly comprised employees' payroll and other costs. The capitalization of internal development costs was a key audit matter due to the amount of the internal development costs capitalized and judgement involved in assessing whether the criteria set out in the Indian Accounting Standard (Ind AS) 38 "Intangible Assets" had been met. Significant judgement was made by the management in the determination of – i) costs incurred towards development or for research nature, ii) the costs, including payroll costs, were directly attributable to relevant projects, and iii) key assumptions such as future revenue, margins and the discount rate used to assess the future cash flows.	<ul> <li>We performed the following procedures, amongst others</li> <li>Understood and evaluated the financial controls for the capitalisation of internal development costs and tested such controls.</li> <li>Assessed the appropriateness of capitalization of product development costs with the criteria to capitalize product development costs and challenged the management through discussions and assessing the products' commercial feasibility.</li> <li>Tested the accuracy and allocation of capitalized payroll and other costs and assessed whether these are directly attributable to the development as against research.</li> <li>Assessed underlying cash flow forecasts including the future revenue, expected margins to be achieved with reference to historical data and management approved margins in the AOP (Annual Operating Plan), inputs used by the Management to calculate the discount rate applied by comparing this to the cost of capital for the Company.</li> <li>Performed a sensitivity analysis over the key assumptions which included assessing the impact of change in those assumptions that would be required for future economic benefits falling short of the carrying value of capitalized internal development costs.</li> </ul>

# **Other Information**

- 5. The Holding Company's Board of Directors is responsible for the other information. The other information comprises the information included in the Board report, but does not include the consolidated financial statements and our auditor's report thereon.
- 6. Our opinion on the consolidated financial statements does not

cover the other information and we do not express any form of assurance conclusion thereon.  $% \left( {{{\rm{c}}_{\rm{s}}}} \right)$ 

7. In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed and the report of the other auditors as furnished to us (Refer paragraph 16 below), we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

- The Holding Company's Board of Directors is responsible for the 8. preparation and presentation of these consolidated financial statements in term of the requirements of the Act that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows, and changes in equity of the Group including its joint venture in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act. The respective Board of Directors of the companies included in the Group and of its joint venture are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Group and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company, as aforesaid.
- 9. In preparing the consolidated financial statements, the respective Board of Directors of the companies included in the Group and of its joint venture are responsible for assessing the ability of the Group and of its joint venture to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.
- 10. The respective Board of Directors of the companies included in the Group and of its joint venture are responsible for overseeing the financial reporting process of the Group and of its joint venture.

### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

- 11. Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.
- 12. As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting

from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act we are also responsible for expressing our opinion on whether the holding company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group and its joint venture to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and its joint venture to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group and its joint venture to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit of the financial statements of such entities included in the consolidated financial statements of which we are the independent auditors. For the other entities included in the consolidated financial statements, which have been audited by other auditors, supervision and performance of the auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion.
- 13. We communicate with those charged with governance of the Holding Company and such other entities included in the consolidated financial statements of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
- 14. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.
- 15. From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to

outweigh the public interest benefits of such communication.

# **Other Matters**

- 16. The consolidated Ind AS financial statements include the Group's share of total comprehensive income (comprising loss and other comprehensive income) of Rs. (1.11) Lakhs for the year ended March 31, 2019 as considered in the consolidated Ind AS financial statements, in respect of joint venture, whose financial statements have not been audited by us. These financial statements have been audited by other auditors whose report has been furnished to us by the Management, and our opinion on the consolidated Ind AS financial statements insofar as it relates to the amounts and disclosures included in respect of the joint venture and our report in terms of sub-section (3) of Section 143 of the Act including report on Other Information in so far as it relates to the aforesaid joint venture, is based solely on the report of the other auditors.
- 17. We did not audit the financial statements of the subsidiary whose financial statements reflect total assets of Rs. 52.64 Lakhs and net assets of Rs.52.03 Lakhs as at March 31, 2019, total revenue of Rs. 5.49 Lakhs, total comprehensive income (comprising loss and other comprehensive income) of Rs. (9.31) Lakhs and net cash flows amounting to Rs.34.65 Lakhs for the year ended on that date, as considered in the consolidated Ind AS financial statements. These financial statements are unaudited and have been furnished to us by the Management, and our opinion on the consolidated Ind AS financial statements insofar as it relates to the amounts and disclosures included in respect of the subsidiary and our report in terms of sub-section (3) of Section 143 of the Act including report on Other Information insofar as it relates to the aforesaid subsidiary, is based solely on such unaudited financial statements. In our opinion and according to the information and explanations given to us by the Management, these financial statements are not material to the Group.

Our opinion on the consolidated financial statements, and our report on Other Legal and Regulatory Requirements below, is not modified in respect of the above matters with respect to our reliance on the work done and the report of the other auditors and the financial statements certified by the Management.

### **Report on Other Legal and Regulatory Requirements**

- 18. As required by Section 143(3) of the Act, we report, to the extent applicable, that:
  - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements.
  - (b) In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books and the reports of the other auditors.
  - (c) The Consolidated Balance Sheet, the Consolidated Statement of Profit and Loss (including other comprehensive income), Consolidated Statement of Changes in Equity and the Consolidated Cash Flow Statement dealt with by this Report are in agreement with the relevant books of account and records maintained for the purpose of preparation of the consolidated financial statements.
  - (d) In our opinion, the aforesaid consolidated financial statements comply with the Accounting Standards specified under Section 133 of the Act.
  - (e) On the basis of the written representations received from the directors of the Holding Company as on March 31, 2019 taken on record by the Board of Directors of the Holding Company and the report of the statutory auditors of its joint venture incorporated in India, none of the directors of the Holding Company and its joint venture incorporated in India is disqualified as on March 31, 2019 from being appointed as a director in terms of Section 164(2) of the Act.
  - (f) With respect to the adequacy of internal financial controls with reference to financial statements of the Holding Company and its joint venture and the operating effectiveness of such controls, refer to our separate report in Annexure A.
  - (g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditor's) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
    - i. The consolidated financial statements disclose the impact, if any, of pending litigations on the consolidated financial position of the Group and its joint venture– Refer Note 26 to the consolidated financial statements.
    - ii. The Group and its joint venture had long-term contracts including derivative contracts as at March 31, 2019 for which there were no material foreseeable losses.
    - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Holding Company. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the joint venture incorporated in India during the year ended March 31, 2019.
    - iv. The reporting on disclosures relating to Specified Bank Notes is not applicable to the Group for the year ended March 31, 2019.

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: 012754N/N500016

> Rajib Chatterjee Partner Membership Number 057134

Place of the Signature: New Delhi Date: May 21, 2019

# **Annexure A to Independent Auditors' Report**

Referred to in paragraph 18(f) of the Independent Auditors' Report of even date to the members of Subros Limited on the consolidated financial statements as of and for the year ended March 31, 2019

### Report on the Internal Financial Controls under Clause (i) of Subsection 3 of Section 143 of the Act

 In conjunction with our audit of the consolidated financial statements of the Company as of and for the year ended March 31, 2019, we have audited the internal financial controls with reference to financial statements of Subros Limited (hereinafter referred to as "the Holding Company") and its joint venture, which are companies incorporated in India, as of that date.

### Management's Responsibility for Internal Financial Controls

The respective Board of Directors of the Holding company and its 2. joint venture, to whom reporting under clause (i) of sub section 3 of Section 143 of the Act in respect of the adequacy of the internal financial controls with reference to financial statements is applicable, which are companies incorporated in India, are responsible for establishing and maintaining internal financial controls based on internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

### **Auditor's Responsibility**

- 3. Our responsibility is to express an opinion on the Company's internal financial controls with reference to financial statements based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the ICAI and the Standards on Auditing deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of internal financial controls, both applicable to an audit of internal financial controls and both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to financial statements was established and maintained and if such controls operated effectively in all material respects.
- 4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system with reference to financial statements and their operating effectiveness. Our audit of internal financial controls with reference to financial statements included obtaining an understanding of internal financial controls with reference to financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.
- 5. We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditors in terms of their report referred to in the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the

Company's internal financial controls system with reference to financial statements.

# Meaning of Internal Financial Controls with reference to financial statements

6. A company's internal financial control with reference to financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control with reference to financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

# Inherent Limitations of Internal Financial Controls with reference to financial statements

7. Because of the inherent limitations of internal financial controls with reference to financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to financial statements to future periods are subject to the risk that the internal financial control with reference to financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### Opinion

8. In our opinion, the Holding Company and its joint venture, which are companies incorporated in India, have, in all material respects, an adequate internal financial controls system with reference to financial statements and such internal financial controls with reference to financial statements were operating effectively as at March 31, 2019, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

### **Other Matters**

9. Our aforesaid reports under Section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls with reference to financial statements insofar as it relates to joint venture, which is company incorporated in India, is based on the corresponding report of the auditors of such company incorporated in India. Our opinion is not qualified in respect of this matter.

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: 012754N/N500016

Place of the Signature: New Delhi Date: May 21, 2019 Rajib Chatterjee Partner Membership Number 057134

(All amounts in Rs. Lakhs, unless otherwise stated)

# **CONSOLIDATED BALANCE SHEET**

		,	
Particulars	Note no	As at	As at
		March 31, 2019	March 31, 2018
ASSETS			
Non-current assets			
Property, plant and equipment	3	53,216.41	52,892.31
Capital work-in-progress	3	6,326.46	4,685.36
Intangible assets	4	15,786.22	14,074.78
Intangible assets under development	4	2,275.40	4,298.24
Investment accounted for using the equity method	5(a)(ii)	156.73	157.84
Financial assets			
i) Loans	5(e)	961.78	937.89
ii) Other financial assets	5(f)	56.37	175.28
Deferred tax assets (net)	6		1,141.46
Non-current tax assets (net)	9	48.46	210.40
Other non-current assets	7	3,473.70	2,617.87
Total non-current assets	,	82,301.53	81,191.43
Current assets		02,301.33	01,191.45
Inventories	8	24,921.04	23,962.61
Financial assets	Ŭ	24,921.04	25,502.01
i) Trade receivables	5(b)	16,732.05	16,139.53
ii) Cash and cash equivalents	5(c)	705.66	1,514.16
iii) Bank balances other than (ii) above	5(d)	8,338.45	485.89
iv) Loans	5(d) 5(e)	6,538.45 107.89	38.21
v) Other financial assets	5(e) 5(f)	2,690.93	3,279.67
Other current assets	7	2,090.95	3,099.96
Total current assets	/	<b>55,739.71</b>	48,520.03
TOTAL ASSETS		138,041.24	129,711.46
EQUITY AND LIABILITIES		138,041.24	129,/11.40
Equity			
Equity share capital	10 (a)	1,304.71	1,199.77
Other equity	10 (a) 10 (b)	66,689.59	39,244.76
Total equity	10(b)	<b>67,994.30</b>	40,444.53
LIABILITIES		07,554.50	
Non-current liabilities			
Financial liabilities			
- Borrowings	11 (a)	5,744,31	15,259.84
Deferred tax liabilities (net)	6	123.84	13,239.04
Provisions	12	636.13	240.56
Total non-current liabilities	12	6,504.28	15,500.40
Current liabilities	1	0,504.20	15,500.40
Financial liabilities			
i) Borrowings	11 (b)	12 021 25	16,284.79
	11(0)	13,031.25	10,204.79
ii) Trade payables			
- Total outstanding dues of micro enterprises	11 (-1)	346.16	
and small enterprises	11 (d)	540.10	-
- Total outstanding dues of creditors other than	11 (-1)	20 ( 41 10	10 0 10 60
micro enterprises and small enterprises	11 (d)	38,641.19	40,948.62
iii) Other financial liabilities	11 (c)	8,367.03	12,630.58
Contract liabilities	13 (a)	603.07	-
Other current liabilities	13 (b)	1,537.04	2,773.54
Provisions	12	773.46	708.18
Current tax liabilities	11 (e)	243.46	420.82
Total current liabilities		63,542.66	73,766.53
	1	70,046.94	89,266.93
TOTAL EQUITY AND LIABILITIES	1	138,041.24	129,711.46

The accompanying notes are an integral part of these consolidated financial statements

This is the consolidated Balance Sheet referred to in our report of even date

For Price Waterhouse Chartered Accountants LLP Firm Registration No- 012754N/N500016 **Rajib Chatterjee** Partner Membership No :057134

Place : New Delhi Date : May 21, 2019 For and on behalf of the Board of Directors of Subros Limited

**Ramesh Suri** Chairman DIN : 00176488

**H.K. Agarwal** Sr. GM (Finance) **Rakesh Arora** Company Secretary ICSI Membership No:- A8193

Manoj K Sethi

EVP (Finance)

Shradha Suri

DIN:00176902

Managing Director

Place : New Delhi Date : May 21, 2019

# **CONSOLIDATED STATEMENT OF PROFIT AND LOSS**

			(All amounts in Rs. Lakhs,	unless otherwise stated)
	Particulars	Note no	For the year ended March 31, 2019	For the year ended March 31, 2018
1	Revenue from operations	14	212,448.49	196,956.36
1	Other income	15	1,030.08	738.20
III	Total income (I + II)		213,478.57	197,694.56
IV	Expenses			
	Cost of material consumed	16	148,503.32	133,449.88
	Changes in inventories of finished goods and work-in-progress	17	(97.53)	44.74
	Excise duty	14	-	5,667.00
	Employee benefits expense	18	20,657.44	18,822.57
	Finance costs	19	4,218.68	4,121.11
	Depreciation and amortization expense	20	7,884.74	9,199.81
	Other expenses	21	20,569.01	17,986.14
	Total expenses (IV)		201,735.66	189,291.25
V	Profit before exceptional items, share of net profits of joint venture		11,742.91	8,403.31
	accounted for using equity method and tax (III - IV)			
VI	Share of net profit/(loss) of joint venture accounted for using equity	5(a)(ii)	(0.84)	10.73
	method			
VII	Profit before exceptional items and tax (V + VI)		11,742.07	8,414.04
VIII	Exceptional items	33	334.19	182.00
IX	Profit before tax (VII-VIII)		11,407.88	8,232.04
Х	Tax expense:	6		
	-Current tax		2,408.43	1,787.71
	-Deferred tax		1,375.72	388.60
	Total tax expense (X)		3,784.15	2,176.31
XI	Profit for the year (IX-X)		7,623.73	6,055.73
XII	Other comprehensive income			
	Items that may be reclassified to profit or loss			
	Exchange differences on translation of foreign operations		(3.30)	(2.35)
	Income tax relating to the above item	6	1.15	0.50
	Items that will not be reclassified to profit or loss		(242.42)	(= 0.0)
	Loss on remeasurements of post employment benefit obligations	28	(312.43)	(7.03)
	Share of other comprehensive income of joint venture accounted for	5(a)(ii)	(0.27)	(0.09)
	using equity method			
	Income tax relating to the above item	6	109.27	1.50
VIII	Other comprehensive income for the year, net of tax (XII)		(205.58)	(7.47)
XIII	Total comprehensive income for the year (XI + XII)	30	7,418.15	6,048.26
	Earning per equity share (in Rs.) [Face value Rs. 2 each (March 31, 2018 :	30		
	Rs. 2 each)]		12.27	10.00
	Basic and Diluted		12.37	10.09

The accompanying notes are an integral part of these consolidated financial statements

This is the consolidated Statement of Profit and Loss referred to in our report of even date

For Price Waterhouse Chartered Accountants LLP Firm Registration No- 012754N/N500016 For and on behalf of the Board of Directors of Subros Limited

**Rajib Chatterjee** Partner Membership No :057134

Place : New Delhi Date : May 21, 2019 Ramesh Suri Chairman DIN : 00176488

H.K. Agarwal Sr. GM (Finance) **Shradha Suri** Managing Director DIN : 00176902 **Manoj K Sethi** EVP (Finance)

**Rakesh Arora** Company Secretary ICSI Membership No:- A8193

Place : New Delhi Date : May 21, 2019

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED MARCH 31, 2019

A. Equity share capital         (All amounts in Rs. Lakhs, unless otherwis)					
Particulars	Note no	Amount			
Balance at March 31, 2017	10 (a)	1,199.77			
Issue of equity shares		-			
Balance at March 31, 2018		1,199.77			
Issue of equity shares		104.94			
Balance at March 31, 2019		1,304.71			

### B. Other equity

		Reserves and surplus				Other reserves	Total
Particulars	Note no	Securities Premium	General Reserve	Debenture Redemption Reserve	Retained earnings	Foreign currency translation reserve	
Balance as at March 31, 2017	10 (b)	-	11,825.48	-	21,700.96	21.77	33,548.21
Profit for the year		-	-	-	6,055.73	-	6,055.73
Other comprehensive Income		-	-	-	(7.47)	-	(7.47)
Total comprehensive income for the year		-	-	-	6,048.26	-	6,048.26
Dividends paid		-	-	-	(299.94)	-	(299.94)
Dividend distribution tax		-	-	-	(61.06)	-	(61.06)
Exchange differences on translation of foreign operations		-	-	-	-	9.29	9.29
Transfer to/(from) retained earnings		-	150.00	-	(150.00)	-	-
Transfer (to)/from debenture redemption reserve		-	-	1,250.00	(1,250.00)	-	-
Balance as at March 31, 2018		-	11,975.48	1,250.00	25,988.22	31.06	39,244.76
Issue of equity shares, net of transaction costs amounting to Rs. 66.22 Lakhs		20,817.44	-	-	-	-	20,817.44
Profit for the year		-	-	-	7,623.73	-	7,623.73
Other comprehensive income		-	-	-	(205.58)	-	(205.58)
Total comprehensive income for the year		-	-	-	7,418.15	-	7,418.15
Dividends paid		-	-	-	(734.45)	-	(734.45)
Dividend distribution tax		-	-	-	(61.06)	-	(61.06)
Exchange differences on translation of foreign operations		-	-	-	-	4.75	4.75
Transfer to/(from) retained earnings		-	150.00	-	(150.00)	-	-
Transfer (to)/from debenture redemption reserve		-	-	(250.00)	250.00	-	-
Balance as at March 31, 2019		20,817.44	12,125.48	1,000.00	32,710.86	35.81	66,689.59

The accompanying notes are an integral part of these consolidated financial statements

This is the consolidated Statement of Changes in Equity referred to in our report of even date

For Price Waterhouse Chartered Accountants LLP Firm Registration No- 012754N/N500016

**Rajib Chatterjee** 

Partner Membership No :057134

Place : New Delhi Date : May 21, 2019 For and on behalf of the Board of Directors of Subros Limited

Ramesh Suri Chairman DIN : 00176488

H.K. Agarwal Sr. GM (Finance)

Place : New Delhi Date : May 21, 2019 **Shradha Suri** Managing Director DIN : 00176902

or EVP (Finance)

Manoj K Sethi

**Rakesh Arora** Company Secretary ICSI Membership No:- A8193

(All amounts in Rs. Lakhs, unless otherwise stated)

(All amounts in Rs. Lakhs, unless otherwise stated)

# CONSOLIDATED CASH FLOW STATEMENT

Dentindan	For the year ended	For the year ended
Particulars	March 31, 2019	March 31, 2018
Cash flow from operating activities		
Profit before tax	11,407.88	8,232.04
Adjustments for:		
Depreciation and amortization expense	7,884.74	9,199.81
Net loss on disposal of property, plant and equipment	72.74	16.73
Interest income on financial assets at amortized cost and others	(276.57)	(67.86)
Finance costs	4,218.68	4,121.11
Provision for inventory obsolescence made / written back	(21.77)	30.94
Unrealized foreign currency (gain) / loss (net)	(598.08)	783.22
Fair value changes on derivatives	(371.53)	(111.94)
Share of net profit of joint venture accounted for using equity method	0.84	(10.73)
Operating profit before working capital changes	22,316.93	22,193.32
Adjustments for Changes in working capital:		
(Increase)/ Decrease in loans (non-current)	(23.89)	(129.50)
(Increase)/ Decrease in other financial assets (non-current)	121.10	276.11
(Increase)/ Decrease in inventories	(936.66)	(3,470.65)
(Increase)/ Decrease in trade receivables	(592.52)	(3,118.94)
(Increase)/ Decrease in Ioans (current)	(69.68)	22.30
(Increase)/ Decrease in Bank balances other than cash and cash equivalents	(7,852.49)	(307.59)
(Increase)/ Decrease in other financial assets (current)	1,119.05	6.05
(Increase)/ Decrease in other current assets	856.27	2,344.50
Increase/ (Decrease) in non-current provisions	83.14	141.67
Increase/ (Decrease) in trade payables	(1,361.74)	16,836.07
Increase/ (Decrease) in Contract liabilities	(660.24)	-
Increase/ (Decrease) in other financial liabilities (current)	(626.71)	(495.47)
Increase/ (Decrease) in other current liabilities	26.81	(1,603.01)
Increase/ (Decrease) in current provisions	65.28	246.19
Cash generated from operations	12,464.65	32,941.05
Income tax paid (net)	(2,423.85)	(1,397.36)
Net cash inflow from operating activities	10,040.80	31,543.69
Cash flow from investing activities		
Payments for property, plant and equipment, capital work in progress, intangible assets and intangible assets under development	(12,748.13)	(23,143.86)
Proceeds from sale of property, plant and equipment	57.09	26.77
Interest received	115.60	53.13
Net cash (outflow) from investing activities	(12,575.44)	(23,063.96)
Cash flow from financing activities		
Proceeds from issue of preferential shares	20,922.38	-
Proceeds from long term borrowings	1,250.00	6,500.00
Repayment of long term borrowings	(12,402.04)	(7,726.28)
Proceeds / (repayment) of short term borrowings	(3,253.54)	(833.98)
Interest paid	(3,995.15)	(4,773.12)
Dividend paid	(659.87)	(299.94)
Dividend distribution tax	(135.64)	(61.06)
Net cash inflow / (outflow) from financing activities	1,726.14	(7,194.38)

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Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Net increase / (decrease) in cash and cash equivalents	(808.50)	1,285.35
Cash and cash equivalents at the beginning of the financial year	1,514.16	228.81
Cash and cash equivalents at the end of the financial year [refer note 5(c)]	705.66	1,514.16
Cash and cash equivalents as per above comprise of the following:		
Cash on hand	19.85	17.53
Balance with banks	685.81	1,496.63
	705.66	1,514.16

Note: The above Consolidated Cash Flow Statement has been prepared under the "Indirect Method" as set out in the Indian Accounting Standard 7" Statement of cash flows".

The accompanying notes are an integral part of these consolidated financial statements

This is the consolidated cash flow statement referred to in our report of even date

For Price Waterhouse Chartered Accountants LLP Firm Registration No- 012754N/N500016

**Rajib Chatterjee** Partner Membership No :057134

Place : New Delhi Date : May 21, 2019 Ramesh Suri Chairman DIN : 00176488

H.K. Agarwal Sr. GM (Finance)

Place : New Delhi Date : May 21, 2019 Shradha Suri Managing Director DIN : 00176902

For and on behalf of the Board of Directors of Subros Limited

Rakesh Arora Company Secretary ICSI Membership No:- A8193

Manoj K Sethi

EVP (Finance)

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2019

# 1. Corporate Information

Subros Limited (the Company), its subsidiary (collectively called as "Group")and joint venture are engaged in the following businesses:

- Subros Limited is the leading manufacturer of thermal products for automotive applications in India, in technical collaboration with Denso Corporation Japan. The Company is engaged primarily in the manufacture and sale of auto air conditioning system to automotive original equipment manufacturers.
- ii. Subsidiary is engaged in import and export of parts and equipment to be used for car air conditioner, and all types of vehicle parts and equipment. Refer note 5(a)(i).
- iii. Joint venture is engaged in the business of providing application design services primarily to Subros Limited and to other entities related to the Denso Group.

Subros Limited is a public limited company incorporated in 1985 and domiciled in India, listed on the Bombay Stock Exchange (BSE) and the National Stock Exchange (NSE). The address of its registered office is LGF, World Trade Centre, Barakhamba Lane, New Delhi – 110001. The Company is a joint venture with 36.79% ownership by Suri family of India, 20% ownership by Denso Corporation, Japan & 11.96% ownership by Suzuki Motor Corporation, Japan.

# 2(a). Basis of preparation

# (i) Compliance with Ind AS

The consolidated financial statements comply in all material aspects with Indian Accounting Standards (Ind AS) notified under Section 133 of the Companies Act, 2013 (the Act) [Companies (Indian Accounting Standards) Rules, 2015] and other relevant provisions of the Act.

# (ii) Historical cost convention

The consolidated financial statements have been prepared on the historical cost convention except for certain items that are measured at fair values, as explained in the accounting policies.

The financial statements of the overseas subsidiary for the year ended March 31, 2019 have been prepared on a liquidation basis.

All assets and liabilities have been classified as current or noncurrent according to the group's operating cycle and other criteria set out in the Act. Based on the nature of products and the time between the acquisition of assets for processing and their realization in cash and cash equivalents, the group has ascertained its operating cycle as twelve months for the purpose of current and non-current classification of assets and liabilities.

# (iii) New and amended standards adopted by the group

The group has applied the following standards and amendments for the first time for their annual reporting period commencing April 01, 2018:

- Ind AS 115, Revenue from Contracts with Customers
- Appendix B, Foreign Currency Transactions and Advance Consideration to Ind AS 21, The Effects of Changes in Foreign Exchange Rates
- Amendment to Ind AS 12, Income Taxes

The above new and amended standards listed above did not have any impact on the amounts recognized in prior periods and are not expected to significantly affect the current or future periods.

# (iv) Standards issued but not yet effective

Ind AS 116 was notified by Ministry of Corporate Affairs on March 30, 2019 and it is applicable for annual reporting periods beginning on or after April 01, 2019. Ind AS 116 will affect primarily the accounting by lessees and will result in the recognition of almost all leases on balance sheet. The standard removes the current distinction between operating and finance leases and requires recognition of an asset (the right-of-use the leased item) and a financial liability to pay rentals for virtually all lease contracts. An optional exemption exists for short-term and low-value leases.

The accounting by lessors will not significantly change. Some differences may arise as a result of the new guidance on the definition of a lease. Under Ind AS 116, a contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

The standard will affect primarily the accounting for the group's operating leases. As at the reporting date, the group does not have any non-cancellable operating lease commitments, see note 27. The group estimates that these relate to payments for short-term and low value leases which will be recognised on a straight-line basis as an expense in profit or loss.

However, the group is currently in process of assessing what other adjustments, if any, are necessary for example because of the change in the definition of the lease term and the different treatment of variable lease payments and of extension and termination options. It is therefore not yet possible to estimate the amount of right-of-use assets and lease liabilities that will have to be recognised on adoption of the new standard and how this may affect the group's profit or loss and classification of cash flows going forward.

The group intends to apply simplified transition approach and will not restate comparative information in the financial statements for the year ending March 31, 2020 to show the impact of adopting Ind AS 116.

b. On March 30, 2019, Ministry of Corporate Affairs issued amendments to the guidance in Ind AS 12, 'Income Taxes', in connection with accounting for taxes on dividend. The amendment clarifies that an entity shall recognize the income tax consequences of dividends in profit or loss, other comprehensive income or equity according to where the entity originally recognized those past transactions or events. Effective date for application of this amendment is annual period beginning on or after April 1, 2019. The group expects that the said amendment will not have any impact on the group.

# 2(b). Principles of consolidation and equity accounting

# i. Subsidiary

Subsidiary is an entity over which the group has control. The group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiary is fully consolidated from the date on which control is transferred to the group. It is deconsolidated from the date that control ceases.

The acquisition method of accounting is used to account for business combinations by the group.

The group combines the financial statements of the parent and its subsidiary line by line adding together like items of assets, liabilities, equity, income and expenses. Intercompany transactions, balances and unrealized gains on transactions between group companies are eliminated. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiary have been changed where necessary to ensure consistency with the policies adopted by the group.

# <u>Subres</u>

Non-controlling interests in the results and equity of subsidiary is shown separately in the consolidated statement of profit and loss, consolidated statement of changes in equity and consolidated balance sheet respectively.

### ii. Joint Venture

Interest in joint venture is accounted for using equity method, after initially being recognized at cost in the consolidated balance sheet.

Under the equity method of accounting, the investment is initially recognized at cost and adjusted thereafter to recognize the group's share of the post-acquisition profits or losses of the investee in profit or loss, and the group's share of movements in other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from joint venture are recognized as a reduction in carrying amount of the investment.

When the group's share of losses in an equity-accounted investment equals or exceeds its interest in the entity, including any other unsecured long term receivables, the group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the other entity.

Unrealized gains on transactions between the group and its joint venture are eliminated to the extent of the group's interest in the joint venture. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of the equity accounted investee have been changed where necessary to ensure consistency with the policies adopted by the group.

The carrying amount of equity accounted investmentis tested for impairment in accordance with the policy described in Note 2(d) (iii) below.

### 2(c). Key accounting estimates and judgments

The preparation of the consolidated financial statements in conformity with Ind AS requires the management to make estimates, judgments and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities on the date of the consolidated financial statements and reported amounts of revenues and expenses for the years presented. Accounting estimates could change from period to period. Actual results could differ from those estimates. Estimates and underlying assumptions are reviewed at each balance sheet date. Appropriate changes in estimates are made as the management becomes aware of the changes in circumstances surrounding the estimates. Revisions to accounting estimates are recognized in the period in which the estimates are revised and future periods affected.

Information about critical judgments in applying accounting policies, as well as estimates and assumptions that have the significant effect to the carrying amount of assets and liabilities within the next financial year is included in other notes to the consolidated financial statements as mentioned below:

- a. Measurement of employee defined benefit obligations Refer note 28
- b. Measurement and likelihood of occurrence of provisions and contingencies Refer note 26
- c. Recognition of deferred tax assets Refer note 6
- d. Estimation of provision for warranty Refer note 12
- e. Estimated useful life of property, plant and equipment and intangible assets Refer note 3 & 4

# 2(d). Significant accounting policies

# Property, plant and equipment

Freehold land is carried at historical cost. All other items of property, plant and equipment are stated at historical cost less

depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of items. The cost of self-generated assets comprises of raw material, components, direct labour, other direct cost and related production overheads. Such assets are classified to the appropriate categories of property, plant and equipment when completed and ready for intended use.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognized when replaced. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

# **Transition to Ind AS**

On transition to Ind AS, the group has elected to continue with the carrying value of all its property, plant and equipment recognized as at April 01, 2016 measured as per the previous GAAP and use that carrying values as the deemed cost of the property, plant and equipment.

# Depreciation methods, estimated useful lives and residual value

Depreciation is calculated using the straight-line method to allocate their cost, net of their residual values, over their estimated useful lives as prescribed in Schedule II of the Companies Act, 2013 except in respect of the below mentioned assets where useful life is determined through technical evaluation and is different than those prescribed in schedule II of the Companies Act, 2013. Plant and machinery : 15-20 years Leasehold land is depreciated over the period of lease.

The residual values are not more than 5% of the original cost of the assets. Depreciation methods, useful lives and residual values are reviewed at least at each financial year end.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses in disposals are determined by comparing proceeds with carrying amount. These are included in profit or loss within gains/(losses).

In respect of property, plant and equipment owned by the subsidiary company, depreciation is charged on straight line basis over the estimated useful life as follows:-

Office equipment : 5 years

# ii) Intangible assets

An intangible asset is recognized if and only if it is probable that the expected future economic benefits that are attributable to the asset will flow to the entity and the cost of the asset can be measured reliably.

Separately purchased intangible assets are initially measured at cost. Subsequently, intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any.

Intangible assets are amortized over their respective individual estimated useful lives on a straight-line basis, from the date they are available for use. Estimated useful lives of intangible assets are as follows:

Technical knowhow	:	8 years
Product development	:	8 years
Software	:	3 years

The estimated useful life of an identifiable intangible asset is based on a number of factors including the effects of obsolescence, demand competition and other economic factors (such as the stability of the industry, and known technological advances), and the level of maintenance expenditures required to obtain the expected future cash flows from the asset. Amortization methods and useful lives are reviewed periodically including at each financial year end.

### **Research and development**

Research costs are expensed as incurred. Product development costs are capitalized when technical and commercial feasibility of the products (e.g. air conditioning systems and related products) is demonstrated, future economic benefits are probable, the group has an intention and ability to complete and use or sell the product and the cost can be measured reliably, in other cases such development costs are taken to the Statement of Profit and Loss. The costs which can be capitalized include the cost of material, direct labour, overhead costs that are directly attributable to preparing the asset for its intended use.

#### Transition to Ind AS

On transition to Ind AS, the group has elected to measure all its intangible assets at the Previous GAAP carrying amount as its deemed cost on the date of transition to Ind AS i.e., April 1, 2016.

In respect of intangible assets owned by the subsidiary company, amortization is charged on straight line basis over the estimated useful life as follows:-

Softwares : 10 years

### iii) Impairment of property, plant and equipment and intangible assets

At the end of each reporting period, the Group reviews the carrying amounts of its property, plant and equipment and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

### iv) Inventories

Raw material and spares, work in progress, stores and finished goods are stated at the lower of cost and net realizable value. Cost of raw materials and spares and stores comprises cost of purchases. Cost of work-in-progress and finished goods comprises direct material, direct labour and an appropriate proportion of variable and fixed overhead expenditure, the latter being allocated on the basis of normal operating capacity. Costs of inventories also include all other costs incurred in bringing the inventories to their present location and condition. Costs are assigned to individual items of inventory on the basis of weighted average basis. Costs of purchased inventory are determined after deducting rebates and discounts. Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

### v) Cash and cash equivalents

For the purpose of presentation in the statement of cash flows, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

# vi) Financial Instruments

# **Recognition and initial measurement**

Trade receivables and debt securities issued are initially recognized when they are originated. All other financial assets and financial liabilities are initially recognized when the group becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is initially measured at fair value plus, for an item not at fair value through profit or loss (FVTPL), transaction costs that are directly attributable to its acquisition or issue.

### Classification and subsequent measurement Financial assets

On initial recognition, a financial asset is classified as measured at: - amortized cost or

- fair value through other comprehensive income (FVOCI) or
- fair value through profit or loss (FVTPL)

Financial assets are not reclassified subsequent to their initial recognition, except if and in the period the Group changes its business model for managing financial assets.

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the group may irrevocably elect to present subsequent changes in the investment's fair value in OCI (designated as FVOCI – equity investment). This election is made on an investment by investment basis.

All financial assets not classified as measured at amortized cost or FVOCI as described above are measured at FVTPL. On initial recognition, the group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortized cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

### Financial assets: Subsequent measurement and gains and losses

Financial assets at FVTPL	These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognized in profit or loss.
Financial assets at amortized cost	These assets are subsequently measured at amortized cost using the effective interest method. The amortized cost is reduced by impairment losses, if any. Interest income, foreign exchange gains and losses and impairment are recognized in profit or loss. Any gain or loss on derecognition is recognized in profit or loss.

### Financial liabilities: Classification, subsequent measurement and gains and losses

Financial liabilities are classified as measured at amortized cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held for trading, or it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognized in profit or loss. Other financial liabilities are subsequently measured at amortized cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognized in profit or loss.

Any gain or loss on derecognition is also recognized in profit or loss.

### Derecognition:

### **Financial assets**

The Group derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the group neither transfers nor retains substantially all of the risks and rewards of ownership and does not retain control of the financial asset.

If the Group enters into transactions whereby it transfers assets recognized on its Balance Sheet, but retains either all or substantially all of the risks and rewards of the transferred assets, the transferred assets are not derecognized.

### **Financial liabilities**

The Group derecognizes a financial liability when its contractual obligations are discharged or cancelled, or expire.

The Group also derecognizes a financial liability when its terms are modified and the cash flows under the modified terms are substantially different. In this case, a new financial liability based on the modified terms is recognized at fair value. The difference between the carrying amount of the financial liability extinguished and the new financial liability with modified terms is recognized in profit or loss.

### Impairment of financial assets:

The group recognizes a loss allowance for expected credit losses on a financial asset that is at amortized cost. Loss allowance in respect of financial assets is measured at an amount equal to life time expected credit losses and is calculated as the difference between their carrying amount and the present value of the expected future cash flows discounted at the original effective interest rate.

For trade receivables only, the group applies the simplified approach permitted by Ind AS 109 Financial Instruments, which requires expected lifetime losses to be recognized from initial recognition of the receivables.

### Offsetting:

Financial assets and financial liabilities are offset and the net amount presented in the Balance Sheet when, and only when, the Group currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realize the asset and settle the liability simultaneously.

### vii) Borrowings

Borrowings are initially recognized at fair value, net of transaction cost incurred. Borrowings are subsequently measured at amortized cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognized in profit or loss over the period of the borrowings using the effective interest method. Fees paid on the establishment of loan facilities are recognized as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalized as a pre-payment for liquidity services and amortized over the period of the facility to which it relates.

Borrowings are removed from the balance sheet when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognized in profit or loss.

Borrowings are classified as current liabilities unless the group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

### viii) Borrowing costs

General and specific borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalized during the period of time that is required to complete and prepare the asset for its intended use or sale. Qualifying assets are assets that necessarily take a substantial period of time to get ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

Other borrowing costs are recognized as an expense in the period in which these are incurred.

# ix) Provisions, Contingent liabilities and Contingent assets

Provisions are recognized when the Group has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are measured at the best estimate of the expenditure required to settle the present obligation at the Balance sheet date.

If the effect of the time value of money is material, provisions are discounted to reflect its present value using a current pre-tax discounting rate that reflects the current market assessments of the time value of money and the risks specific to the obligation. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle the obligation or a reliable estimate of the amount cannot be made.

No contingent asset is recognized but disclosed by way of notes to accounts. When the realization of income is virtually certain, then the related asset is no longer a contingent asset, but it is recognized as an asset.

#### x) Foreign Currency Translation Functional and presentation currency:

Items included in thefinancial statements of each of the group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in Indian Rupees (INR), which is Subros Limited's functional and presentation currency.

### **Transactions and balances:**

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are recognized in profit or loss. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at fair value are translated at the exchange rate prevalent at the date when the fair value was determined. Non-monetary assets and non-monetary liabilities denominated in a foreign rate prevalent at the date when the fair value was determined in a foreign currency and measured at historical cost are translated in a foreign currency and measured at historical cost are translated in a foreign currency and measured at historical cost are translated in a foreign currency and measured at historical cost are translated in a foreign currency and measured at historical cost are translated in a foreign currency and measured at historical cost are translated in a foreign currency and measured at historical cost are translated in a foreign currency and measured at historical cost are translated in a foreign currency and measured at historical cost are translated in a foreign currency and measured at historical cost are translated in a foreign currency and measured at historical cost are translated in a foreign currency and measured at historical cost are translated in a foreign currency and measured at historical cost are translated in a foreign currency and measured at historical cost are translated in a foreign currency and measured at historical cost are translated in a foreign currency and measured at historical cost are translated in a foreign currency and measured at historical cost are translated in a foreign currency and measured at historical cost are translated in a foreign currency and measured at historical cost are translated in a foreign currency

at the exchange rate prevalent at the date of the transaction.

Foreign exchange differences regarded as an adjustment to borrowing costs are presented in the Statement of Profit and Loss, within finance costs. All other foreign exchange gains and losses are presented in the Statement of Profit and Loss on a net basis within other income or other expenses.

### **Group Companies:**

The results and financial position of foreign operations (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- Assets and liabilities are translated at the closing rate at the date of that balance sheet
- Income and expenses are translated at average exchange rates (unless this is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions), and
- All resulting exchange differences are recognized in other comprehensive income

On consolidation, exchange differences arising from the translation of any net investment in foreign entities are recognized in other comprehensive income. When a foreign operation is sold, the associated exchange differences are reclassified to profit or loss, as part of the gain or loss on sale.

### xi) Revenue recognition and other income

#### A. Revenue from contracts with customers

Revenue is recognized based on the price specified in the contract with customers, net of returns, rebates and discounts. Revenue excludes Goods & Services Tax, where applicable on the supply of goods and services.

The group recognizes revenue when the group performs its obligations to its customers and the amount of revenue can be measured reliably and recovery of the consideration is probable and specific criteria have been met for each of the group's activities as described below:

### a) Sale of goods

The group manufactures and sells auto-air conditioning system primarily in the domestic market. Revenue from sale of goods is recognized when control of the goods has transferred, being when the goods are dispatched / delivered to the customer, the customer has full discretion over the channel and price to sell the goods, and there is no unfulfilled obligation that could affect the customer's acceptance of the goods. Delivery occurs when the goods have been shipped to the customer location, the risks of obsolescence and loss have been transferred to the customer and the customer has accepted the goods in accordance with the sales contract.

The goods are sold to after-market customers with rebates / discounts based on sales targets over a 12 months period. Revenue from these sales is recognized based on the price specified in the contract, net of the estimated rebates / discounts. Accumulated experience is used to estimate and provide for the rebates / discounts, using the expected value method, and revenue is only recognized to the extent that it is highly probable that a significant reversal will not occur.

No element of financing is deemed present as the sales are made with credit terms, which vary from 30 days to 60 days, which is consistent with market practice. The group's obligation to repair or replace faulty products under the standard warranty terms is recognized as a provision, see note 12.

A receivable is recognized when the goods are delivered and

accepted by the Customer as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due.

A contract liability is recognized where payments received from the customers exceed the goods sold by the group.

### b) Sale of services

Income from services rendered is recognized based on agreements/ arrangements with the customers on the performance of service. Revenue from services is recognized in the accounting period in which the services are rendered. Revenue is recognised to the amount to which the group has a right to invoice.

If the services rendered by the group exceed the payment, a contract asset is recognized. If the payments exceed the services rendered, a contract liability is recognized.

### c) Financing component

The group does not expect to have any contracts where the period between the transfer of the promised goods or services to the customer and payment by the customer exceeds one year. As a consequence, the group does not adjust any of the transaction prices for the time value of money.

### B. Other income

Income from duty drawback and export incentives is recognized on an accrual basis.

Interest is recognized using the effective interest rate (EIR) method, as income for the period in which it occurs.

Dividend income on investments is recognized when the right to receive dividend is established.

### xii) Employee Benefits

### a. Short term obligations:

Liabilities for wages and salaries, including non-monetary benefits that are expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are recognized in respect of employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. The liabilities are presented as current employee benefit obligations in the balance sheet.

# Post-employment obligations Provident fund and Employees' state insurance:

Contributions to defined contribution schemes such as Provident fund and Employees' state insurance are charged as an expense based on the amount of contribution required to be made as and when services are rendered by the employees. The Company pays provident fund contribution to government-administered provident fund. The above benefits are classified as defined contribution schemes as the Company has no further defined obligations beyond the monthly contributions.

#### Superannuation:

Certain employees of the Company are participants in a defined contribution plan. The Company has no further obligations to the plan beyond its monthly contributions which are periodically contributed towards trust fund, the corpus of which is invested with the Life insurance companies.

### Gratuity:

The Company provides for gratuity, a defined benefit plan (the "Gratuity Plan") covering eligible employees in accordance with the Payment of Gratuity Act, 1972. The Gratuity Plan provides a lump sum payment to vested employees at retirement, death, incapacitation or termination of employment, of an amount based

on the respective employee's salary and the tenure of employment. The gratuity plan in group is funded through annual contributions made towards the trust fund, the corpus of which is invested with Life Insurance Corporation of India (LIC).

The liability or asset recognized in the balance sheet in respect of defined benefit gratuity plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The Company's liability is actuarially determined (using the Projected Unit Credit method) at the end of each year. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds. Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise. They are included in retained earnings in the statement of changes in equity and in the balance sheet. Past-service costs are recognized immediately in profit or loss.

### c. Compensated absences:

Accumulated compensated absences, which are expected to be availed or encashed within 12 months from the end of the year end are treated as short term employee benefits. The obligation towards the same is measured at the expected cost of accumulating compensated absences as the additional amount expected to be paid as a result of the unused entitlement as at the year end.

Accumulated compensated absences, which are expected to be availed or encashed beyond 12 months from the end of the year end are treated as other long term employee benefits. The Company's liability is actuarially determined (using the Projected Unit Credit method) at the end of each year. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are recognized in profit or loss in the period in which they arise. Past-service costs are recognized immediately in profit or loss.

# xiii) Leases

### As a lessee

Lease of property, plant and equipment where the group, as lessee, has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalized at the lease's inception at the fair value of the leased property or if lower the present value of the minimum lease payments. The corresponding rental obligations, net of finance charges, are included in borrowings or other financial liabilities as appropriate. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the profit or loss over the lease period so as to produce a constant periodic rate of return on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases is depreciated over the asset's useful life or over the shorter of the asset's useful life and the lease term if there is no reasonable certainty that the group will obtain ownership at the end of the lease term.

Leases in which significant portion of the risks and rewards of ownership are not transferred to the group as lessee are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the Statement of Profit and Loss on a straight-line basis over the period of the lease unless the payments are structured to increase in line with expected general inflation to compensate for the lessor's expected inflationary cost increases.

### As a lessor

Lease income from operating leases where the group is a lessor is recognized in income on a straight-line basis over the lease term unless the receipts are structured to increase in line with the expected general inflation to compensate for the expected inflationary cost increases. The respective leased assets are included in the balance sheet based on their nature.

#### xiv) Income tax

The income tax expense or credit for the period is the tax payable on the current period's taxable income based on the applicable income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is provided in full, using the liability method, on the temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. Deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting profit nor taxable profit (tax loss). Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred tax assets are recognized for all deductible temporary differences only if it is probable that future taxable amounts will be available to utilize those temporary differences.

Deferred tax liabilities are not recognized for temporary differences between the carrying amount and tax bases of investments in subsidiary and joint venture where the group is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets are not recognized for temporary differences between the carrying amount and tax bases of investments in subsidiary and joint venture where it is not probable that the differences will reverse in the foreseeable future and taxable profit will not be available against which the temporary difference can be utilized.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

Current tax and deferred tax is recognized in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

Minimum alternate tax (MAT) paid in a year is charged to the Statement of Profit and Loss as current tax. The Company recognizes MAT credit available as deferred tax asset only to the extent it is probable that sufficient taxable profit will be available to allow all or part of MAT credit to be utilized during the specified period i.e., the period for which such credit is allowed to be utilized.

### xv) Earnings per share

Basic earnings per share:

Basic earnings per share is calculated by dividing:

- a) the profit attributable to owners of the Group
- b) by the weighted average number of equity shares outstanding during the financial year, adjusted for bonus elements in equity shares issued during the year.

### Diluted earnings per share:

- Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account:
- a) the after income tax effect of interest and other financing costs associated with dilutive potential equity shares, and
- b) the weighted average number of additional equity shares that would have been outstanding assuming the conversion of all dilutive potential equity shares.

### xvi) Trade receivables

Trade receivables are amounts due from customers for goods sold or services performed in the ordinary course of business. Trade receivables are recognized initially at the amount of consideration that is unconditional unless they contain significant financing components, when they are recognized at fair value. The group holds the trade receivables with the objective to collect the contractual cash flows and therefore measures them subsequently at amortized cost using the effective interest method, less loss allowance.

### xvii) Trade and other payables

These amounts represent liabilities for goods and services provided to the group prior to the end of financial year which are unpaid. Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period. They are recognized initially at their fair value and subsequently measured at amortized cost using the effective interest method.

### xviii) Dividends

Provision is made for the amount of any dividend declared, being appropriately authorized and no longer at the discretion of the entity, on or before the end of the reporting period but not distributed at the end of the reporting period.

# xix) Segment Reporting

The group is primarily in the business of manufacturing of thermal products (Automotive air conditioning systems and parts thereof) for automotive applications.

The Board of Directors of the group, which has been identified as being the chief operating decision maker (CODM), evaluates the group's performance, allocate resources based on the analysis of the various performance indicator of the group as a single unit. Refer note 23 for segment information presented.

### xx) Government grants

Grants from the government are recognized at their fair value where there is a reasonable assurance that the grant will be received and the group will comply with all attached conditions.

Government grants relating to income are deferred and recognised in the profit or loss over the period necessary to match them with the costs that they are intended to compensate and presented as net of the related expense.

### xxi) Rounding of amounts

All amounts disclosed in the consolidated financial statements and notes have been rounded off to the nearest Lakhs as per the requirement of Schedule III, unless otherwise stated.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2019

. Property, plant and equipment and capital work-in-progress (All amounts in Rs. Lakhs, unless otherwise stated								otherwise stated)	
Particulars	Freehold land	Leasehold land	Buildings	Plant and machinery	Furniture and fixtures	Vehicles	Office equipments	Total	Capital work-in- progress (CWIP)
Gross carrying amount									
Balance as at March 31, 2017	718.31	1,323.52	4,697.90	32,137.78	338.62	486.07	460.49	40,162.69	12,412.60
Additions	1,393.44	-	-	-	110.10	147.62	426.07	2,077.23	13,995.14
Transfer from CWIP	-	-	8,563.57	13,158.81	-	-	-	21,722.38	(21,722.38)
Disposals / adjustments	-	-	-	(329.44)	(2.40)	(48.47)	(24.27)	(404.58)	-
Balance as at March 31, 2018	2,111.75	1,323.52	13,261.47	44,967.15	446.32	585.22	862.29	63,557.72	4,685.36
Additions	1.98	-	97.48	1,832.96	33.67	107.47	328.14	2,401.70	4,391.78
Transfer from CWIP	-	-	46.93	2,683.56	-	-	-	2,730.49	(2,730.49)
Disposals / adjustments	(20.11)	-	-	(1,220.32)	(6.48)	(88.69)	(133.05)	(1,468.65)	(20.19)
Balance as at March 31,2019	2,093.62	1,323.52	13,405.88	48,263.35	473.51	604.00	1,057.38	67,221.26	6,326.46
Accumulated depreciation	-	14.85	445.62	5,943.81	50.34	133.19	200.31	6,788.12	-
Depreciation charge during the year	-	14.86	253.95	3,751.36	37.34	61.82	119.04	4,238.37	-
Disposals / adjustments	-	-	-	(290.87)	(2.39)	(44.40)	(23.42)	(361.08)	-
Balance as at March 31, 2018	-	29.71	699.57	9,404.30	85.29	150.61	295.93	10,665.41	-
Depreciation charge during the year	-	21.95	440.50	3,907.20	39.27	74.44	195.24	4,678.60	-
Disposals / adjustments	-	-	-	(1,129.30)	(6.25)	(73.54)	(130.07)	(1,339.16)	-
Balance as at March 31,2019	-	51.66	1,140.07	12,182.20	118.31	151.51	361.10	14,004.85	-
Net carrying amount As at March 31, 2018	2,111.75	1,293.81	12,561.90	35,562.85	361.03	434.61	566.36	52,892.31	4,685.36
Net carrying amount As at March 31, 2019	2,093.62	1,271.86	12,265.81	36,081.15	355.20	452.49	696.28	53,216.41	6,326.46

Notes-

i) Depreciation pertaining to machineries used for manufacture of moulds has been capitalized during the year amounting to Rs. 107.33 Lakhs (Previous year Rs. 94.54 Lakhs).

Capital work-in-progress mainly comprises of building and plant and machinery. ii)

In terms of IND AS - 16 on "Property, plant and equipment", the group reviewed the useful lives of various tangible assets and also the method of iii) charging depreciation in previous year. On such reviews, it was found that few assets need change in useful lives to align the future economic benefits of various assets with their pattern of consumption. Accordingly, method of charging depreciation was changed from written down value (WDV) to straight line method (SLM) w.e.f. April 1, 2017. The cumulative impact of such changes in accounting estimates was reduction in "Depreciation and amortization expense" and consequent impact on "Profit before tax" by Rs. 3,441 Lakhs during the year ended March 31, 2018. There is no change in the accounting estimate during the year ended March 31, 2019.

Refer note 25 to these financial statements for disclosure of contractual commitments for the acquisition of property, plant and iv) equipment.

Leasehold land represents land obtained on long term lease from various government authorities and considered as finance lease. v) (refer note 27)

The carrying amount of assets pledged as security for current and non-current borrowings [refer note 11(a) & (b)] are as follows: vi)

(All amounts in Rs. Lakhs, unless otherwise stated)

Particulars	Note no	As at March 31, 2019	As at March 31, 2018
Current:			
First Charge			
Inventories	8	24,921.04	23,962.61
Financial assets			
- Trade receivables	5(b)	16,732.05	16,139.53
- Cash and cash equivalents	5(c)	705.66	1,514.16
- Other bank balances	5(d)	7,997.00	-
- Loans	5(e)	107.89	38.21
- Other financial assets	5(f)	2,690.93	3,279.67
Other current assets	7	2,243.69	3,099.96
Total current assets pledged as security		55,398.26	48,034.14
Non current:			
First charge			
Plant and Machinery	3	36,081.15	35,562.85
Total non-current assets pledged as security		36,081.15	35,562.85
Total assets pledged as security		91,479.41	83,596.99

4. Intangible assets and intangible assets under development

(All amounts in Rs. Lakhs, unless otherwise stated)

Particulars	Specialized softwares	Technical know how	Development cost [Refer note (i)]	Total	Intangible assets under development
Gross carrying amount					
Balance as at March 31, 2017	153.40	7,208.73	11,008.77	18,370.90	2,502.00
Additions	55.58	-	-	55.58	4,528.56
Transfer from intangible assets under development		1,090.43	1,641.89	2,732.32	(2,732.32)
Disposals / adjustments	-	-	-	-	-
Balance as at March 31, 2018	208.98	8,299.16	12,650.66	21,158.80	4,298.24
Additions	77.48	39.29	-	116.77	2,885.56
Transfer from intangible assets under development	-	2,294.58	2,613.82	4,908.40	(4,908.40)
Disposals / adjustments	(0.43)	-	-	(0.43)	-
Balance as at March 31,2019	286.03	10,633.03	15,264.48	26,183.54	2,275.40
Accumulated amortization					
As at March 31, 2017	68.72	570.63	1,388.69	2,028.04	-
Amortization charge for the year	55.51	1,929.08	3,071.39	5,055.98	-
Disposals / adjustments	-	-	-	-	-
Balance as at March 31, 2018	124.23	2,499.71	4,460.08	7,084.02	-
Amortization charge for the year	45.60	1,277.22	1,990.65	3,313.47	-
Disposals / adjustments	(0.17)	-	-	(0.17)	-
Balance as at March 31,2019	169.66	3,776.93	6,450.73	10,397.32	-
Net carrying amount As at March 31, 2018	84.75	5,799.45	8,190.58	14,074.78	4,298.24
Net carrying amount As at Mar 31, 2019	116.37	6,856.10	8,813.75	15,786.22	2,275.40

Notes-

i) Consists of capitalised development costs being an internally generated intangible asset.

ii) Intangible assets under development comprises of technical know how and product development cost incurred by the group.

iii) In terms of IND AS - 38 on "Intangible Assets", the group reviewed the useful lives of various intangible assets in previous year. Based on the technical evaluation and market considerations, the group had revised the estimated life of certain intangible assets w.e.f. April 01,2017. The impact of such change was increase in "Depreciation and amortization expense" and consequent impact on "Profit Before Tax" by Rs. 2,854 Lakhs during the year ended March 31, 2018. There is no change in the accounting estimate during the year ended March 31, 2019.

#### 5 (a) Interest in other entities (i) Interest in subsidiary

(i) interest in subsidiary		-	-	-
Name of the entity and equity contribution	Place of business/ country of incorporation	Ownership interest as at March 31, 2019	Ownership interest as at March 31, 2018	Principal activities
Thai Subros Limited* [999,300 (March 31, 2018: 999,300) fully paid up equity shares of Baht 5 each]	Thailand	100%	100%	Importing and exporting of parts and equipment to be used for car air conditioner and all types of vehicles parts and equipments

\*Pursuant to the approval of Board of Directors in their meeting held on May 28, 2018 for closure of Thai Subros Limited, the liquidation application has been filed in Thailand on January 09, 2019. Consequently, the financial statements of Thai Subros Limited for the year ended March 31, 2019 have been prepared on a liquidation basis.

# (ii) Investment accounted for using the equity method\*

Name of the entity and equity contribution	Place of business/ country of incorporation	% of ownership interest	Accounting method	Carrying amount as at March 31, 2019	Carrying amount as at March 31, 2018	Principal activities
Denso Subros Thermal Engineering Centre India Private Limited (Formerly known as Denso Subros Thermal Engineering Centre India Limited) [1,767,999 (March 31, 2018: 1,767,999) fully paid up equity shares of Rs. 10 each]	India	26%	Equity method	157.84	147.20	Providing application design services primarily to Subros Limited and to other entities related to the Denso Group
Add:- Share of profit / (loss) of joint venture accounted for using the equity method				(1.11)	10.64	
Total equity accounted investment				156.73	157.84	

\* Unlisted entity- no quoted price available.

## Summarized financial information for joint venture

The table below provide summarized financial information for joint venture. The information disclosed reflects the amounts presented in the financial statements of joint venture.

## Summarized Balance Sheet of:- Denso Subros Thermal Engineering Centre India Private Limited

(All amounts in Rs. Lakhs, unless otherwise stated)			
Description	As at March 31, 2019	As at March 31, 2018	
Current assets			
Financial assets			
(i) Trade receivables	352.07	290.19	
(ii) Cash and cash equivalents	521.79	339.93	
(iii) Other current financial assets	0.27	0.71	
Other current assets	111.00	41.39	
Total current assets	985.13	672.22	
Total non-current assets	161.06	262.40	
Current liabilities			
Financial liabilities			
(i) Trade payables	97.47	79.65	
(ii) Other financial liabilities	202.82	181.43	
Other current liabilities	41.17	38.15	
Short-term provisions	170.95	3.67	
Total current liabilities	512.41	302.90	
Total non-current liabilities	30.99	24.65	
Net assets	602.79	607.07	

Reconciliation to carrying amounts (All amounts in Rs. Lakhs, unless otherwise s		
Description	For the year ended March 31, 2019	For the year ended March 31, 2018
Opening net assets	607.07	566.16
Profit / (Loss) for the year	(3.23)	41.25
Other comprehensive income	(1.05)	(0.34)
Closing net assets	602.79	607.07
Group's share in %	26%	26%
Group's share in INR	156.73	157.84
Carrying amount	156.73	157.84

Summarized Statement of Profit and Loss	(All amounts in Rs. Lakhs, unless otherwise stated)			
Description	For the year ended March 31, 2019	For the year ended March 31, 2018		
Revenue	1,947.96	1,569.42		
Interest income	18.62	5.34		
Employee benefits expense	(1,192.48)	(1,031.25)		
Depreciation and amortization expense	(33.76)	(32.20)		
Other expenses	(664.55)	(441.32)		
Income tax expenses	(79.02)	(28.74)		
Profit / (Loss) for the year	(3.23)	41.25		
Other comprehensive income	(1.05)	(0.34)		
Total comprehensive income	(4.28)	40.91		

Note: There are no contingent liabilities and commitments related to joint venture as on March 31, 2019 and March 31, 2018.

5(b). Trade receivables       (All amounts in Rs. Lakhs, unless otherwise s		
Particulars	As at March 31, 2019	As at March 31, 2018
Trade receivables	16,657.42	16,121.04
Receivables from related parties (refer note 24)	74.63	18.49
Less: Allowance for doubtful debts	-	-
Total trade receivables	16,732.05	16,139.53
Current portion	16,732.05	16,139.53
Non-current portion	-	-

## **Breakup of security details**

(All amounts in Rs. Lakhs, unless otherwise stated)

Particulars	As at March 31, 2019	As at March 31,2018
Trade receivables considered good - Secured	-	-
Trade receivables considered good - Unsecured	16,732.05	16,139.53
Trade receivables which have significant increase in credit risk	-	-
Trade receivables - credit impaired	-	-
Total	16,732.05	16,139.53
Allowance for doubtful debts	-	-
Total trade receivables	16,732.05	16,139.53

#### 5(c). Cash and cash equivalents

Cash and cash equivalents       (All amounts in Rs. Lakhs, unless otherwise st					
Particulars	As at March 31, 2019 As at March 31,				
Balances with banks					
- In current accounts	685.81	1,496.63			
Cash on hand	19.85	17.53			
Total cash and cash equivalents	705.66	1,514.16			

There are no repatriation restrictions with regard to cash and cash equivalents as at the end of the reporting period and prior periods.

5(d) Bank balances other than cash and cash equivalents	(All amounts in Rs. Lakhs, unless otherwise state		
Particulars	As at March 31, 2019 As at March 31,		
Earmarked balances with banks*			
Deposits with original maturity of more than three months but less than 12 months	308.98	453.49	
Unpaid dividend account	32.47	32.40	
Others			
Deposits with original maturity of more than three months but less than 12 months	7,997.00	-	
Total bank balances other than cash and cash equivalents	8,338.45	485.89	

\* Held as security with the banks against bank guarantee and hence not available for free use with the Company.

5(e). Loans (All amounts in Rs. Lakhs, unless otherwise stat				
Particulars	As at March 31, 2019		As at March 31,2018	
	Current	Non-current	Current	Non-current
Security deposits				
Related parties (refer note 24)	-	233.56	-	239.09
Others	43.46	710.75	-	657.90
Loans to employees	64.43	17.47	38.21	40.90
Total loans	107.89	961.78	38.21	937.89

## **Breakup of security details**

Particulars	As at March 31, 2019	As at March 31,2018
Loans considered good - Secured	-	-
Loans considered good - Unsecured	1,069.67	976.10
Loans which have significant increase in credit risk	-	-
Loans - credit impaired	-	-
Total	1,069.67	976.10
Loss allowance	-	-
Total loans	1,069.67	976.10

# 5(f) Other financial assets

(All amounts in Rs. Lakhs, unless otherwise stated)

				,	
Deuticulaus	As at Marc	As at March 31, 2019		As at March 31,2018	
Particulars	Current	Non-current	Current	Non-current	
Deposits with maturity of more than 12 months*	-	54.18	-	175.28	
Interest accrued on bank deposits	199.02	2.19	40.24	-	
Derivatives asset	-	-	24.19	-	
Due on account of factoring arrangement	1,553.85	-	2,277.18	-	
Insurance claim recoverable (refer note 26B)	938.06	-	938.06	-	
Total other financial assets	2,690.93	56.37	3,279.67	175.28	

\* Held as security with the banks and hence not available for free use with the group.

#### 6. Income tax

Income tax expense in the Statement of Profit and Loss comprises:	tax expense in the Statement of Profit and Loss comprises: (All amounts in Rs. Lakhs, unless otherwise		
Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018	
a) Tax expense			
Current tax			
Current tax on profits for the year	2,406.61	1,785.40	
Adjustments for current tax of prior periods	1.82	2.31	
Total current tax expense	2,408.43	1,787.71	
Deferred tax			
MAT credit entitlement	(926.61)	(1,784.90)	
Decrease / (increase) in deferred tax assets	1,070.85	1,070.55	
(Decrease) / increase in deferred tax liabilities	1,231.48	1,102.95	
Total deferred tax expense / (benefit)	1,375.72	388.60	
Total tax expense / (credit)	3,784.15	2,176.31	

b) Reconciliation of tax expense and the accounting profit multiplied by India's tax rate:

(All amounts in Rs. Lakhs, unless otherwise state			
Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018	
Accounting Profit before tax	11407.88	8232.04	
Computed tax expense at applicable tax rate of 34.944% (previous year 34.608%)	3986.37	2848.94	
Tax effect of :			
Expenses disallowed	(82.33)	46.45	
Difference in tax rates and MAT credit	(2,422.22)	(2,892.58)	
Incremental deferred tax asset on account of financial assets and other items	1,070.85	1,070.55	
Incremental deferred tax liability on account of tangible and intangible assets	1,231.48	1,102.95	
Tax expense recognized in Statement of Profit and Loss	3,784.15	2,176.31	

The tax of significant temporary differences that resulted in deferred income tax assets and liabilities are as follows: (All amounts in Rs. Lakhs.

(All amounts in Rs. Lakhs, unless otherwise stated)						
Particulars	Opening balance	Recognized in Profit or loss- Credit/(charge)	Recognized in Other Comprehensive Income -Credit/ (charge)	Adjustments	Closing Balance	
2017-18						
Deferred tax liability in relation to:						
Property, plant and equipment and intangible assets	4,973.03	(1,102.95)	-	-	6,075.98	
Total deferred tax liability(A)	4,973.03	(1,102.95)	-	-	6,075.98	
Deferred tax assets in relation to:						
Expenses deductible in future years	234.59	143.82	-	-	378.41	
Remeasurement of post employment benefit obligations and exchange differences on translation of foreign operations	7.52	-	2.00	(0.50)	9.02	
Deduction allowable on unabsorbed depreciation	2,304.99	(1,210.94)	-	-	1,094.05	
Other items	105.92	(3.43)	-	-	102.49	
Total deferred tax assets(B)	2,653.02	(1,070.55)	2.00	(0.50)	1,583.97	
Deferred tax liability(net) (C) = (A) - (B)	2,320.01	(2,173.50)	2.00	(0.50)	4,492.01	
Minimum alternative tax credit (D)	3,848.57	1,784.90	-	-	5,633.47	
Deferred tax liability/(asset) (net) (C) -(D)	(1,528.56)	(388.60)	2.00	(0.50)	(1,141.46)	

# <u>Subres</u>

Particulars	Opening balance	Recognized in Profit or loss- Credit/(charge)	Recognized in Other Comprehensive Income -Credit/ (charge)	Adjustments	Closing Balance
2018-19					
Deferred tax liability in relation to:					
Property, plant and equipment and intangible assets	6,075.98	(1,231.48)	-	-	7,307.46
Total deferred tax liability(A)	6,075.98	(1,231.48)	-	-	7,307.46
Deferred tax assets in relation to:					
Expenses deductible in future years	378.41	125.33	-	-	503.74
Remeasurement of post employment benefit obligations and exchange differences on translation of foreign operations	9.02	-	110.42	-	119.44
Deduction allowable on unabsorbed depreciation	1,094.05	(1,094.05)	-	-	-
Other items	102.49	(102.13)	-	-	0.36
Total deferred tax assets(B)	1,583.97	(1,070.85)	110.42	-	623.54
Deferred tax liability(net) (C) = (A) - (B)	4,492.01	(2,302.33)	110.42	-	6,683.92
Minimum alternative tax credit (D)	5,633.47	926.61	-	-	6,560.08
Deferred tax liability/(asset) (net) (C) -(D)	(1,141.46)	(1,375.72)	110.42	-	123.84

Note

Deferred tax assets and deferred tax liabilities have been offset to the extent they relate to the same governing taxation laws.

## 7. Other assets

(unsecured and considered good, unless otherwise stated) (All amounts in Rs. La	akhs, unless otherwise stated)
---------------------------------------------------------------------------------	--------------------------------

Particulars	As at March 31, 2019		As at March 31,2018	
	Current	Non-current	Current	Non-current
Capital advances	-	3,473.70	-	2,617.87
Advance to suppliers				
-Related party (refer note 24)	130.71	-	133.09	-
-Others	1,020.79	-	703.09	-
Prepaid expenses	433.83	-	324.50	-
Recoverable from statutory authorities	658.36	-	1,939.28	-
Total other assets	2,243.69	3,473.70	3,099.96	2,617.87

All amounts in Rs. Lakhs, unless otherwise state		
Particulars	As at March 31, 2018	
Raw material and spares *	19,903.14	19,265.36
Work-in progress	1,442.74	1,548.36
Finished goods	708.42	505.27
Stores	2,866.74	2,643.62
Total Inventories	24,921.04	23,962.61

## Inventory includes in transit inventory of:-

Raw material and spares	3,808.74	2,664.00
Finished goods	314.10	74.49

\* Net of provision for inventory obsolescence amounting to Rs. 222.37 Lakhs as at March 31, 2019 (March 31, 2018: Rs. 244.14 Lakhs). An amount of Rs. 21.77 Lakhs has been written back during the the year ended March 31, 2019 (Rs. 30.94 Lakhs has been recognized as an expense during the year ended March 31, 2018) and included in 'cost of material consumed' in Statement of Profit and Loss.

Note: Refer note 3 to the financial statements for information on inventories pledged as security by the group.

#### Non-current tax assets (net) q

Non-current tax assets (net) (All amounts in Rs. Lakhs, unless otherwise state		
Particulars	As at March 31, 2019	As at March 31, 2018
Advance tax (net of provisions - March 31, 2019: Rs. 3,377.85 Lakhs; March 31, 2018: Rs. 2,091.23 Lakhs)	48.46	210.40
Total non-current tax assets	48.46	210.40

#### 10. Equity 10(a). Equity share capital

(All amounts in Rs. Lakhs, unless otherwise stated)

Particulars	As at March 31, 2019	As at March 31,2018
Authorized share capital		
125,000,000 (as at March 31, 2018 : 125,000,000) equity shares of Rs. 2 each	2,500.00	2,500.00
Issued share capital		
65,241,450 (as at March 31, 2018 : 59,994,300) equity shares of Rs. 2 each	1,304.83	1,199.89
Subscribed and paid up share capital		
65,235,750 (as at March 31, 2018 : 59,988,600) equity shares of Rs. 2 each, fully paid up	1,304.71	1,199.77
Total	1,304.71	1,199.77

#### Reconciliation of the shares outstanding at the beginning and at the end of the year Α.

(All amounts in Rs. Lakhs, unless otherwise stated					
Equity shares	For the year ende	d March 31, 2019	For the year ended March 31, 2018		
	Number of shares	Amount	Number of shares	Amount	
Balance at the beginning of the year	59,988,600	1,199.77	59,988,600	1,199.77	
Add: Shares issued during the year	5,247,150	104.94	-	-	
Balance at the end of the year	65,235,750	1,304.71	59,988,600	1,199.77	

#### Rights, preferences and restrictions attached to shares В.

Equity shares: The Company has one class of equity shares having a par value of Rs. 2 per share. Each shareholder is eligible for one vote per share held. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the group after distribution of all preferential amounts, in proportion to their shareholding. The dividend proposed by the board of directors is subject to the approval of the shareholders in the ensuing annual general meeting, except in case of interim dividend.

#### С. Details of shares held by each shareholder holding more than 5% shares

News of the set of day.	As at Marcl	n 31, 2019	As at March 31, 2018		
Name of shareholder	Number of shares held	% of holding	Number of shares held	% of holding	
Deeksha Holding Limited	10,137,760	15.54%	10,137,760	16.90%	
Jyotsna Holding Private Limited	3,448,000	5.28%	3,448,000	5.74%	
R R Holdings Private Limited	3,208,000	4.92%	3,208,000	5.35%	
Ramesh Suri (HUF)	-	-	3,040,000	5.07%	
Ramesh Suri	4,459,040	6.84%	1,419,040	2.37%	
Denso Corporation	13,047,150	20.00%	7,800,000	13.00%	
Suzuki Motor Corporation	7,800,000	11.96%	7,800,000	13.00%	

#### 10(b). Other equity **Reserves and surplus** Α.

(All amounts in Rs. Lakhs, unless otherwise stat	ed)
--------------------------------------------------	-----

Particulars	As at March 31, 2019	As at March 31, 2018
Securities Premium	20,817.44	-
General reserve	12,125.48	11,975.48
Debenture redemption reserve	1,000.00	1,250.00
Retained earnings	32,710.86	25,988.22
Total reserves and surplus	66,653.78	39,213.70

#### i) **Securities Premium Reserve**

i) Securities Premium Reserve	Lakhs, unless otherwise stated)	
Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Opening balance Issue of equity shares, net of transaction costs amounting to Rs. 66.22 Lakhs (March 31,	-	-
2018: Rs. Nil)	20,817.44	-
Closing balance	20,817.44	-

Securities premium is used to record the premium on issue of shares. The reserve is utilised in accordance with the provisions of the Companies Act, 2013

#### ii) **General reserve**

i) General reserve (All amounts in Rs. Lakhs, unless otherwise st		
Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Opening balance	11,975.48	11,825.48
Transfer from retained earnings	150.00	150.00
Closing balance	12,125.48	11,975.48

General reserve is the retained earnings of a group which are kept aside out of the Group's profits to meet future (known or unknown) obligations.

#### iii) Retained earnings

ii) Retained earnings         (All amounts in Rs. Lakhs, unless otherwise structure)			
Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018	
Opening balance	25,988.22	21,700.96	
Add: Profit for the year	7,623.73	6,055.73	
Add: Other comprehensive income	(205.58)	(7.47)	
Less: Appropriations			
Transfer to general reserve	(150.00)	(150.00)	
Transfer from/(to) debenture redemption reserve	250.00	(1,250.00)	
Dividend on equity shares including related income tax	(795.51)	(361.00)	
Closing balance	32,710.86	25,988.22	

During the year, a dividend of Rs. 1.10 per share, total dividend Rs. 659.87 Lakhs (previous year: Rs. 0.50 per share, total dividend Rs. 299.94 Lakhs) was paid to equity shareholders.

The Board of Directors recommended a final dividend of Rs. 1.30 per share (nominal value of Rs. 2 per share) for the financial year 2018-19. This dividend is subject to approval by the shareholders at the Annual General Meeting and has not been accounted as liability in these financial statements. The total estimated dividend to be paid is Rs. 1022.39 Lakhs including dividend distribution tax of Rs. 174.32 Lakhs.

r) Debenture redemption reserve (DRR) (All amounts in Rs. Lakhs, unless otherwise		Lakhs, unless otherwise stated)	
Particulars For the year ended For March 31, 2019			
Opening balance	1,250.00	-	
Transfer from/(to) retained earnings	(250.00)	1,250.00	
Closing balance	1,000.00	1,250.00	

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The Companies Act 2013 requires that where a group issues debentures, it shall create a debenture redemption reserve out of profits of the group available for payment of dividend. The group is required to maintain a debenture redemption reserve (DRR) of 25% of the value of debentures issued and outstanding, either by a public issue or on a private placement basis. The amounts credited to the DRR may not be utilized by the group except to redeem debentures.

## B. Other reserves

Foreign currency translation reserve	(All amounts in Rs. Lakhs, unless otherwise stated)			
Particulars	s For the year ended For March 31, 2019			
Opening balance	31.06	21.77		
Additions during the year	4.75	9.29		
Closing balance	35.81	31.06		

## Nature and purpose of Foreign currency translation reserve:

Exchange differences arising on translation of the foreign operations are recognized in other comprehensive income as described in accounting policy and accumulated in a separate reserve within equity. The cumulative amount is reclassified to profit or loss when the net investment is disposed off.

# 11. Financial liabilities

1(a). Non-current borrowings (All amounts in Rs. Lakhs, unless of			
Particulars	As at March 31, 2019	As at March 31, 2018	
Secured			
Debentures			
8.50% Non-convertible redeemable debentures	4,000.00	5,000.00	
Term loans			
Foreign currency loans from banks	4,661.40	6,278.20	
Indian Rupee loans from banks	2,770.90	10,122.81	
Term loans from other than banks	-	949.84	
Total Non-current borrowings	11,432.30	22,350.85	
Less: Current maturities of long term debt [included in note 11(c)]	5,636.29	6,966.60	
Less: Interest accrued [included in note 11(c)]	51.70	124.41	
Non-current borrowings	5,744.31	15,259.84	

Borrowings	Security	As at March 31, 2019	As at March 31, 2018	Maturity date	Terms of repayment	Coupon/ Interest rate
8.50% Non- convertible redeemable debentures	First charge on specific movable fixed assets of company	4,000.00	5,000.00	April, 2020	Three yearly instalments commencing from April 2018	8.50% p.a. (March 31, 2018 : 8.50%)
Foreign curren	cy loans from banks					
FC Loan 1	Exclusive charge over specific movable fixed assets	1,950.27	2,570.18	September, 2021	Sixteen quarterly instalments commencing from December 2017	USD 3.25% p.a (March 31, 2018 :USD 3.25% p.a)
FC Loan 2	Exclusive charge over specific movable fixed assets	1,305.04	1,719.78	September, 2021	Sixteen quarterly instalments commencing from December 2017	USD 3.32% p.a (March 31, 2018 :USD 3.32% p.a)
FC Loan 3	Exclusive charge on movable fixed assets and sub-servient charge over movable fixed assets	1,406.09	1,988.24	March, 2020	Eight half yearly instalments commencing from September 2016	USD 6M LIBOR+Margin of 2.1% p.a (March 31, 2018 : USD 6M LIBOR+Margin of 2.1% p.a

# <u>Subres</u>

Borrowings	Security	As at March 31, 2019	As at March 31, 2018	Maturity date	Terms of repayment	Coupon/ Interest rate
Indian Rupee l	loans from banks					
Loan 1	First charge on movable fixed assets	-	3,020.87	March, 2020	Twenty quarterly equal instalments commencing from June 2015	8.65% p.a. (March 31, 2018 : 8.35%)
Loan 2	First charge on movable fixed assets	-	2,769.13	December, 2020	Twenty quarterly equal instalments commencing from March 2016	8.65% p.a. (March 31, 2018 : 8.35%)
Loan 3	First charge on movable fixed assets	-	2,820.30	March, 2022	Twenty quarterly equal instalments commencing from June 2017	8.65% p.a. (March 31, 2018 : 8.35%)
Loan 4	First charge on movable fixed assets	2,770.90	1,512.51	November, 2022	Fourteen quarterly equal instalments commencing from August 2019	MCLR + 20 bps (March 31, 2018 : MCLR + 20 bps)
Term loans fro	m other than banks					
Loan 1	Exclusive charge on specific fixed assets	-	949.84	May, 2019	Eighteen quarterly instalments commencing from February 2014	9.25% p.a. (March 31, 2018 : 9.25%)

1(b). Current borrowings       (All amounts in Rs. Lakhs, unless otherwise statements)			
Particulars	As at March 31, 2019		
Secured			
From banks			
Cash credit	2,578.19	2,377.26	
Working capital loans from banks	7,555.74	-	
Buyers' credit	-	279.70	
	10,133.93	2,656.96	
Unsecured			
Cash credit	553.06	-	
Working capital loans from banks	2,400.00	8,365.16	
Buyers' credit	-	2,824.35	
Commercial papers	-	2,458.12	
	2,953.06	13,647.63	
Total current borrowings	13,086.99	16,304.59	
Less: Interest accrued [included in note 11(c)]	55.74	19.80	
Total current borrowings	13,031.25	16,284.79	

Borrowings	Security	As at March 31, 2019	As at March 31, 2018	Coupon/ Interest rate	Maturity Date	Terms of Repayment
Secured						
Cash credit 1	First charge on current assets of the Company	40.69	2,377.26	1yr MCLR + 50 BPS (March 31,2018 : 1yr MCLR + 50 BPS)	Payable on Demand	Payable on Demand
Cash credit 2	First Pari-Passu charge on current assets of the Company	1,686.43	-	8.90% linked to 1yr MCLR (March 31,2018: Not applicable)	Payable on Demand	Payable on Demand
Cash credit 3	First Pari-Passu charge on current assets of the Company	851.07	·	6M MCLR + 60 BPS (March 31,2018: Not applicable)	Payable on Demand	Payable on Demand
Working capital loan 1	First Pari-Passu charge on current assets of the Company	2,518.58	-	8.75% (March 31, 2018: Not applicable)	April 10, 2019	90 days from the date of availment
Working capital loan 2	First Pari-Passu charge on current assets of the Company	2,518.58	-	8.75% (March 31, 2018: Not applicable)	May 14, 2019	90 days from the date of availment
Working capital loan 3	First Pari-Passu charge on current assets of the Company	2,518.58	-	8.75% (March 31, 2018: Not applicable)	May 18, 2019	90 days from the date of availment
Buyers' credit	First charge on current assets of the Company	-	279.70	LIBOR + 36 BPS (March 31,2018 : LIBOR + 36 BPS)	180 days from the date of availment	180 days from the date of availment
Unsecured						
Cash credit	Not applicable	553.06	-	6M MCLR + 95 BPS (March 31,2018: Not applicable)	Payable on Demand	Payable on Demand
Working capital loan 1	Not applicable	2,000.00	3,345.36	MCLR + spread as applicable at the time of each disbursal. (March 31, 2018: MCLR + spread as applicable at the time of each disbursal)	75 days from the date of availment	75 days from the date of availment
Working capital loan 2	Not applicable	400.00	-	6M MCLR + 95 BPS (March 31,2018: Not applicable)	April 30, 2019	30 days from the date of availment
Working capital loan 3	Not applicable	-	2,502.82	8.25% (March 31, 2018: 8.25%)	June 25, 2018	90 days from the date of availment
Working capital loan 4	Not applicable	-	2,516.98	8.00% (March 31, 2018: 8.00%)	May 24, 2018	90 days from the date of availment
Buyers' credit from bank	Not applicable	-	2,824.35	LIBOR + 40 BPS to 68 BPS (March 31,2018 : LIBOR + 40 BPS to 68 BPS)	180 days from the date of availment	180 days from the date of availment
Commercial papers	Not applicable	-	2,458.12	7.90% (March 31, 2018: 7.90%)	June 4, 2018	90 days from the date of issue

#### 11(c). Other financial liabilities (All amounts in Rs. Lakhs, unless otherwise stated) Particulars As at March 31, 2019 As at March 31,2018 Current maturities of long term debt 6,966.60 5,636.29 **Capital creditors** 890.51 3,195.96 Interest accrued\* 143.06 144.21 Security deposit received -Related party (refer note 24) 6.14 5.34 -Others 41.24 40.24 Unclaimed dividend\*\* 32.47 32.40 Derivative liability 478.24 Others Due to director (refer note 24) 110.00 162.62 Payable to employees 977.46 2,134.83 Total 8,367.03 12,630.58

\* Includes Rs. 107.44 Lakhs (March 31, 2018: Rs. 144.21 Lakhs) accrued on borrowings [Refer note 11(a) & 11(b)] and includes Rs. 14.05 Lakhs (March 31, 2018: Rs. Nil) due to micro enterprises and small enterprises covered under the Micro, Small and Medium Enterprises Development Act, 2006.

\*\* The group has deposited an amount of Rs. 4.75 Lakhs (Previous year Rs. 4.00 Lakhs) during the year in Investor Education and Protection Fund. Further, no amount is pending for deposition in Investor Education and Protection Fund.

11(d). Trade payables	(All amounts in Rs. Lakhs, unless otherwise stated)		
Particulars	As at March 31, 2019 As at March 31		
Current			
Trade payables: micro and small enterprises (refer Note 36)	346.16	-	
Trade payables: others	37,371.12	40,655.35	
Trade payables to related parties (refer note 24)	1,270.07	293.27	
Total	38,987.35	40,948.62	

 11 (e). Current tax liabilities
 (All amounts in Rs. Lakhs, unless otherwise stated)

 Particulars
 As at March 31, 2019
 As at March 31, 2018

Opening balance Current tax payable for the year	420.82 2,406.61	- 1,785.71
Less:- Taxes paid	2,583.97	1,364.89
Closing balance	243.46	420.82

## 12. Provisions

(All amounts in Rs. Lakhs, unless otherwise stated)

Particulars	As at March 31, 2019		As at March 31,2018	
	Current	Non- Current	Current	Non- Current
Provision for employee benefits:				
Provision for leave encashment (refer note 28)	493.73	-	460.09	-
Provision for gratuity (refer note 28)	-	449.65	-	75.17
Provision for warranty	279.73	186.48	248.09	165.39
Total	773.46	636.13	708.18	240.56

## i) Information about individual provisions and significant estimates

## Provision for employee benefits:

The provision for employee benefits include leave encashment and gratuity (refer note 2(d)(xii) and 28).

#### **Provision for warranty:**

Provision is made for estimated warranty claims in respect of products sold which are still under warranty at the end of the reporting period. The group generally offers 24 months warranties for its products. Management estimates the provision based on historical warranty claim information and any recent trends that may suggest future claims could differ from historical amounts. The assumptions made in relation to the current period are consistent with those in the prior years. Factors that could impact the estimated claim information include the success of the group's productivity and quality initiatives.

### ii) Movement in provision for warranty

(All amounts in Rs. Lakhs, unless otherwise stated)

As at March 31, 2017	229.66
Charged/(credited) to profit or loss	
Additional provisions recognized	275.65
Unwinding of discount on provision for warranty	8.79
Discounting of additional provision recognized	(12.63)
Amounts utilized during the year	(87.99)
As at March 31, 2018	413.48
Charged/(credited) to profit or loss	
Additional provisions recognized	215.80
Unwinding of discount on provision for warranty	8.48
Discounting of additional provision recognized	(8.98)
Amounts utilized during the year	(162.57)
As at March 31, 2019	466.21

#### Sensitivity analysis

As at March 31, 2019, provision for warranty had a carrying amount of Rs. 466.21 Lakhs (March 31, 2018: Rs. 413.48 Lakhs). Were warranty claim costs to differ by 10% of the management's estimates, the provision would be an estimated Rs. 46.62 Lakhs higher or lower (March 31, 2018: Rs. 41.35 Lakhs higher or lower).

## 13 (a). Contract liabilities

(All amounts in Rs. Lakhs, unless otherwise stated)

Particulars	As at March 31, 2019	As at March 31,2018
Contract liabilities	603.07	-
Total	603.07	-

Notes:

a) Contract liabilities of Rs. 1,263.31 Lakhs were previously included in other current liabilities as at March 31, 2018. Contract liabilities represent payments received from the customers in excess of the goods sold by the group. Also refer note 37.

b) During the year ended March 31, 2019, the Company recognised revenue of Rs. 1,189.61 Lakhs arising from opening contract liabilities as of April 01, 2018.

## 13 (b). Other current liabilities

(All amounts in Rs. Lakhs, unless otherwise stated)

Particulars	As at March 31, 2019	As at March 31,2018
Statutory dues	1,537.04	1,510.23
Advance from customers	-	1,263.31
Total	1,537.04	2,773.54

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# Revenue from operations

4. Revenue from operations (All amounts in Rs. Lakhs, unless otherwise sto		
Particulars	For the year ended	For the year ended
	March 31, 2019	March 31, 2018
Revenue from contracts with customers		
- Sale of products (including excise duty)	211,306.80	196,418.58
- Sale of services	917.09	400.54
Other operating revenues		
- Sale of scrap	224.60	137.24
Total	212,448.49	196,956.36

Note 1: Under the previous GAAP, revenue from sale of products was presented exclusive of excise duty. Under Ind-AS, revenue from sale of goods is presented inclusive of excise duty. The excise duty paid is presented on the face of the Statement of Profit and Loss as part of expenses. This change has resulted in an increase in total revenue and total expenses for the ended March 31, 2018 by Rs. 5,667 Lakhs. There is no impact on total equity and profit.

Note 2: Revenue from operations for previous year upto June 30, 2017 include excise duty, which is discontinued effective July 01, 2017 upon implementation of Goods and Services Tax (GST) in India. In view of the aforesaid restructuring of indirect taxes, revenue from sale of products and revenue from operations for the year ended March 31, 2018 are not comparable with the current year. The following additional information is being provided to facilitate such understanding.

Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Revenue from operations	212,448.49	196,956.36
Less : Excise duty	-	5,667.00
Revenue from operations excluding excise duty	212,448.49	191,289.36

Note 3: Unsatisfied contracts:

The following table shows unsatisfied performance obligation resulting from contracts:

Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Aggregate amount of the transaction price allocated to contracts that are partially or fully unsatisfied as at reporting date	603.07	-

Management expects that transaction price allocated to unsatisfied contracts as of March 31, 2019 will be recognized as revenue during the next reporting period.

Note 4: Reconciliation of revenue recognised with contract price:

Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Contract Price	212,522.75	-
Adjustments for:		
- Rebate/discounts	(74.26)	-
Revenue from Operations	212,448.49	-

Note 5: The group has disaggregated revenue from contracts with customers based on nature of revenue i.e. sale of products and sale of services. The group does not have reportable segment. Refer note 23.

Note 6: The group derives revenue from transfer of goods and services at a point of time after acceptance from customers.

Also refer note 37.

(All amounts in Rs. Lakhs, unless otherwise stated)

#### 15. Other Income (All amounts in Rs. Lakhs, unless otherwise stated) For the year ended For the year ended Particulars March 31, 2019 March 31, 2018 Interest income on: a) Financial assets at amortized cost 238.54 50.97 b) Others 26.70 3.91 Exchange variation on foreign currency transactions (net) 165.65 429.58 Fair value changes on derivatives 371.53 111.94 Unwinding of discount on financial asset 12.98 11.33 **Rental** income 48.57 48.57 Other miscellaneous income 167.76 80.25 1,030.08 738.20 Total

### 16. Cost of material consumed

(All amounts in Rs. Lakhs, unless otherwise stated,				
For the year ended For the year e March 31, 2019 March 31,				
19,265.36	16,197.05			
149,141.10	136,518.19			
19,903.14	19,265.36			
148,503.32	133,449.88			
	For the year ended March 31, 2019 19,265.36 149,141.10 19,903.14			

\* Also refer note 33.

## 17. Changes in inventories of finished goods and work in progress

Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Finished goods		
Closing balance	708.42	505.27
Less:- Opening balance	505.27	292.37
	203.15	212.90
Work-in-progress		
Closing balance	1,442.74	1,548.36
Less:- Opening balance	1,548.36	1,806.00
	(105.62)	(257.64)
Increase / (decrease)	(97.53)	44.74

#### 18. Employee benefits expense

<b>18.</b> Employee benefits expense       (All amounts in Rs. Lakhs, unless otherwise)					
Particulars	For the year ended For the year ended March 31, 2019 March 31,				
Salaries, wages and bonus*	17,714.86	16,105.81			
Contribution to provident and other funds	764.59	716.22			
Gratuity	164.77	141.92			
Staff welfare expenses	2,013.22	1,858.62			
Total	20,657.44	18,822.57			

\* Net of government grants related to refund of 50% of minimum stipend prescribed by Board of Apprenticeship Training (Northern Region) amounting to Rs. 215.66 Lakhs (March 31, 2018: Rs. 66.50 Lakhs). There are no unfulfilled conditions or other contingencies attached to these grants. The group did not benefit directly from any other forms of government assistance.

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# (All amounts in Rs. Lakhs, unless otherwise stated)

9. Finance costs (All amounts in Rs. Lakhs, unless otherwise st				
Particulars	For the year ended For the March 31, 2019 Ma			
Interest costs:				
- Loans from banks	2,692.29	2,740.38		
- Loans from others	634.94	272.43		
Exchange differences regarded as an adjustment to borrowing costs	894.64	1,273.30		
Other finance costs*	78.33	-		
	4,300.20	4,286.11		
Less:- Amount Capitalized**	81.52	165.00		
Total	4,218.68	4,121.11		

\* Includes Rs. 14.05 Lakhs (March 31, 2018: Rs. Nil) due to micro enterprises and small enterprises covered under the Micro, Small and Medium Enterprises Development Act, 2006 (Refer Note 36)

\*\* The capitalization rate used to determine the amount of borrowing costs to be capitalized is the weighted average interest rate applicable to the group's general borrowings during the year, in this case 8.79% (March 31, 2018: 8.73%)

### 20. Depreciation and amortization expense

20. Depreciation and amortization expense	(All amounts in Rs. Lakhs, unless otherwise state		
Particulars	For the year ended For the March 31, 2019 Ma		
Depreciation on property, plant and equipment (refer note 3)	4,571.27	4,143.83	
Amortization of intangible assets (refer note 4)	3,313.47	5,055.98	
Total	7,884.74	9,199.81	

#### Other expenses 21

21. Other expenses       (All amounts in Rs. Lakhs, unless otherwise state			
Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018	
Consumption of stores	4,542.80	4,342.56	
Power and fuel	3,231.32	3,077.56	
Rent	574.02	530.97	
Repair and maintenance: Building	405.45	339.78	
Repair and maintenance: Plant and machinery	1,501.93	1,509.62	
Repair and maintenance: Others	288.16	224.42	
Rates, taxes and fees	40.61	68.79	
Insurance	410.05	451.01	
Royalty	1,908.74	1,703.83	
Warranty expenses	224.28	180.98	
Selling and distribution expenses	3,946.35	2,912.49	
Legal and professional charges	400.30	318.11	
Vehicle running and maintenance	204.58	187.66	
Travelling and conveyance	682.08	530.58	
Payment to auditors [refer note 21(a) below]	56.72	41.09	
Net loss on disposal of property, plant and equipment	72.74	16.73	
Corporate social responsibility expenses [refer note 21(b) below]	87.04	39.29	
Director's sitting fees	40.20	36.66	
Other miscellaneous expenses	1,951.64	1,474.01	
TOTAL	20,569.01	17,986.14	

<b>21(a). Details of payment to auditors</b> (All amounts in Rs. Lakhs, unless otherwise s				
Particulars	For the year ended For the year March 31, 2019 March 31			
Payment to auditors*				
As auditor:				
Audit fees (including limited review)	36.43	35.79		
Tax audit fee	2.00	1.00		
In other capacities:				
Taxation matters	-	-		
Other services	10.50	2.05		
Reimbursement of expenses	7.79	2.25		
Total	56.72	41.09		

\* Excluding applicable taxes

## 21(b). Corporate social responsibility expenses

21(b). Corporate social responsibility expenses (All amounts in Rs. Lakhs, unless otherwise			
Particulars	rs For the year ended March 31, 2019		
Contribution to green plantations	17.68	22.75	
Contribution to education for under- privileged children	56.25	15.38	
Contribution to skills developments	6.72	1.16	
Contribution to social campaign	6.39	-	
Total	87.04	39.29	
Amount required to be spent as per Section 135 of the Act	78.24	37.34	
Amount spent during the year on:			
(i) Construction/acquisition of any asset	-	-	
(ii) On purpose other than above	87.04	39.29	
Total	87.04	39.29	

## 22. Financial instruments and risk management

22(a). Financial instruments by category

The carrying value and fair value of financial instruments by categories as of March 31, 2019 is as follows:

(All amounts in Rs. Lakhs, unless otherwise stated,				
Particulars	FVOCI	FVTPL	Amortized cost	Total
Financial assets				
i) Trade receivables	-	-	16,732.05	16,732.05
ii) Cash and cash equivalents	-	-	705.66	705.66
iii) Bank balance other than cash and cash equivalents	-	-	8,338.45	8,338.45
iv) Loans	-	-	1,069.67	1,069.67
v) Other financial assets	-	-	2,747.30	2,747.30
Total financial assets	-	-	29,593.13	29,593.13
Financial liabilities				
i) Borrowings	-	-	18,775.56	18,775.56
ii) Trade payables	-	-	38,987.35	38,987.35
iii) Other financial liabilities	-	478.24	7,888.79	8,367.03
Total financial liabilities	-	478.24	65,651.70	66,129.94

The carrying value and fair value of financial instruments by categories as of March 31, 2018 is as follows:

(All amounts in Rs. Lakhs, unless otherwise stated				
Particulars	FVOCI	FVTPL	Amortized cost	Total
Financial assets				
i) Trade receivables	-	-	16,139.53	16,139.53
ii) Cash and cash equivalents	-	-	1,514.16	1,514.16
iii) Bank balance other than cash and cash equivalents	-	-	485.89	485.89
iv) Loans	-	-	976.10	976.10
v) Other financial assets	-	24.19	3,430.76	3,454.95
Total financial assets	-	24.19	22,546.44	22,570.63
Financial liabilities				
i) Borrowings	-	-	31,544.63	31,544.63
ii) Trade payables	-	-	40,948.62	40,948.62
iii) Other financial liabilities	-	-	12,630.58	12,630.58
Total financial liabilities	-	-	85,123.83	85,123.83

The following tables provides an analysis of financial assets and liabilities that are measured at fair value - recurring fair value measurements, grouped into level 1 to level 3, as described below:

(All amounts in Rs. Lakhs, unless otherwise stated)

	Note No.		As at Marc	h 31, 2019	
Particulars		Level 1	Level 2	Level 3	Total
Financial assets					
Derivatives asset	5(f)	-	-	-	-
Total financial assets		-	-	-	-
Financial liabilities					
Derivative liability	11(c)	-	478.24	-	478.24
Total financial liabilities		-	478.24	-	478.24

(All amounts in Rs. Lakhs, unless otherwise stated)

Particulars	Note No.		As at March 31, 2018		
	Note No.	Level 1	Level 2	Level 3	Total
Financial assets					
Derivatives asset	5(f)	-	24.19	-	24.19
Total financial assets		-	24.19	-	24.19
Financial liabilities					
Derivative liability	11(c)	-	-	-	-
Total financial liabilities		-	-	-	-

The following tables provides an analysis of financial assets and liabilities that are measured at amortized cost for which fair values are disclosed, grouped into level 1 to level 3, as described below:
(All amounts in Rs. Lakhs, unless otherwise stated)

(All amounts in Rs. Lakhs, unless otherwise state					otherwise stated
Particulars	Note No.		As at Marc	h 31, 2019	
		Level 1	Level 2	Level 3	Total
Financial assets					
Security deposits	5(e)	-	-	987.77	987.77
Loans to employees	5(e)	-	-	81.90	81.90
Trade receivables	5(b)	-	-	16,732.05	16,732.05
Cash and cash equivalents	5(c)	-	-	705.66	705.66
Deposits with original maturity of more than three months but less than 12 months	5(d)	-	-	8,305.98	8,305.98
Deposits with maturity of more than 12 months	5(f)	-	-	54.18	54.18
Unpaid dividend account	5(d)	-	-	32.47	32.47
Interest accrued on bank deposits	5(f)	-	-	201.21	201.21
Due on account of factoring arrangement	5(f)	-	-	1,553.85	1,553.85
Insurance claim recoverable	5(f)	-	-	938.06	938.06
Total financial assets		-	-	29,593.13	29,593.13
Financial liabilities					
Borrowings	11(a) & 11(b)	-	-	18,775.56	18,775.56
Trade payables	11(d)	-	-	38,987.35	38,987.35
Current maturities of long term debt	11(c)	-	-	5,636.29	5,636.29
Capital creditors	11(c)	-	-	890.51	890.51
Interest accrued	11(c)	-	-	143.06	143.06
Security deposit received	11(c)	-	-	46.38	46.38
Unclaimed dividend	11(c)	-	-	32.47	32.47
Others					
Due to director	11(c)	-	-	162.62	162.62
Payable to employees	11(c)	-	-	977.46	977.46
Total financial liabilities		-	-	65,651.70	65,651.70

(All amounts in Rs. Lakhs, unless otherwise stated)

			h 31, 2018	2018	
Particulars	Note No.	Level 1	Level 2	Level 3	Total
Financial assets					
Security deposits	5(e)	-	-	896.99	896.99
Loans to employees	5(e)	-	-	79.11	79.11
Trade receivables	5(b)	-	-	16,139.53	16,139.53
Cash and cash equivalents	5(c)	-	-	1,514.16	1,514.16
Deposits with original maturity of more than three months but less than 12 months	5(d)	-	-	453.49	453.49
Deposits with maturity of more than 12 months	5(f)	-	-	175.28	175.28
Unpaid dividend account	5(d)	-	-	32.40	32.40
Interest accrued on bank deposits	5(f)	-	-	40.24	40.24
Due on account of factoring arrangement	5(f)	-	-	2,277.18	2,277.18
Insurance claim recoverable	5(f)	-	-	938.06	938.06
Total financial assets		-	-	22,546.44	22,546.44

Financial liabilities					
Borrowings	11(a) & 11(b)	-	-	31,544.63	31,544.63
Trade payables	11(d)	-	-	40,948.62	40,948.62
Current maturities of long term debt	11(c)	-	-	6,966.60	6,966.60
Capital creditors	11(c)	-	-	3,195.96	3,195.96
Interest accrued	11(c)	-	-	144.21	144.21
Security deposit received	11(c)	-	-	46.58	46.58
Unclaimed dividend	11(c)	-	-	32.40	32.40
Others					
Due to director	11(c)	-	-	110.00	110.00
Payable to employees	11(c)	-	-	2,134.83	2,134.83
Total financial liabilities		-	-	85,123.83	85,123.83

Level 1: Level 1 hierarchy includes financial instruments measured using quoted prices. This includes listed equity instruments that have quoted price. The fair value of all equity instruments which are traded in the stock exchanges is valued using the closing price as at the reporting period.

Level 2: The fair value of financial instruments that are not traded in an active market is determined using valuation techniques which maximize the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3

There has been no transfer between level 1, level 2 and level 3 for the years ended March 31,2019 and March 31, 2018.

Valuation technique used to determine fair value : The group has entered into variety of foreign currency forward contracts and swaps to manage its exposure to fluctuations in foreign exchange rates. These financial exposures are managed in accordance with the group's risk management policies and procedures. Fair value of derivative financial instruments are determined using valuation techniques based on information derived from observable market data.

All short term financial assets and liabilities like trade receivables, cash and cash equivalents, deposit with banks, recoverable from factoring arrangements, insurance claim recoverable, trade payables, capital creditors, security deposit received, payable to employees are stated at amortized cost which is approximately equal to their fair value.

The fair value of borrowings is estimated by discounting expected future cash flows, using a discount rate equivalent to the risk-free rate of return, adjusted for the credit spread considered by the lenders for instruments of similar maturity.

The fair value of loans to employees and security deposits are calculated based on cash flows discounted using a current lending rate. They are classified as level 3 fair values in the fair value hierarchy due to the inclusion of unobservable inputs including counterparty credit risk.

Management uses its best judgement in estimating the fair value of its financial instruments. However, there are inherent limitations in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates presented above are not necessarily indicative of all the amounts that the group could have realized or paid in sale transactions as of respective dates. As such, the fair value of the financial instruments subsequent to the respective reporting dates may be different from the amounts reported at each year end.

## 22(b). Financial risk management

The group's activities expose it to credit risk, liquidity risk and market risk. In order to minimize any adverse effects on the financial performance of the group, derivative financial instruments, such as foreign exchange forward contracts are entered to hedge certain foreign currency risk exposures and interest rate swaps to hedge variable interest rate exposures. Derivatives are used exclusively for hedging purposes and not as trading or speculative instruments.

The regulations, instructions, implementation rules and in particular, the regular communication throughout the tightly controlled management process consisting of planning, controlling and monitoring collectively form the risk management system used to define, record and minimize operating, financial and strategic risks. The note explains the sources of risk which the entity is exposed to and how the entity manages the risks :

Risk	Exposure arising from	Measurement	Management
Credit risk	Cash and cash equivalents, deposits with banks, trade receivables, derivative financial instruments, other financial assets measured at amortized cost.	Ageing analysis, credit rating	Diversification of bank deposits, factoring of trade receivables, credit limits and letter of credit
Liquidity risk	Borrowings and other liabilities	Rolling cash flow forecasts	Availability of committed credit lines and borrowing facilities
Market risk- foreign exchange	Future commercial transactions Recognized financial assets and liabilities not denominated in Indian Rupee (INR)	Cash flow forecasting Sensitivity analysis	Forward foreign exchange contracts
Market risk- interest rate	Borrowings at variable rates	Sensitivity analysis	Interest rate swaps

## Credit risk

The credit risk is the risk of financial loss to the group if a customer or counterparty to a financial instrument fails to meet its contractual obligations towards the group and arises principally from the group's receivables from customers and deposits with banking institutions. The maximum amount of the credit exposure is equal to the carrying amounts of these receivables.

For banks and financial institutions, only high rated banks/institutions are accepted. The group has deposited liquid funds at various banking institutions. Primary banking institutions are major Indian and foreign banks. In long term credit ratings these banking institutions are considered to be investment grade. Also, no impairment loss has been recorded in respect of fixed deposits that are with recognized commercial banks and are not past due.

The group has developed guidelines for the management of credit risk from trade receivables. The group's primary customers are major Indian automobile manufacturers (OEMs) with good credit ratings. Non-OEM clients are subjected to credit assessments as a precautionary measure, and the adherence of payment due dates is closely monitored on an on-going basis for all customers, thereby practically eliminating the risk of default.

A default on a financial asset is when the counterparty, fails to make contractual payments within the agreed number of days of when they fall due. This definition is determined by considering the business environment in which entity operates and other macro-economic factors.

The group's historical experience of collecting receivables, supported by the level of default, is that credit risk is low. All customer balances which are overdue for more than 180 days are evaluated for provisioning and considered for impairment on an individual basis. The customer balances are written-off as bad debts, when legal remedies available to the group are exhausted and / or it becomes certain that said balances will not be recovered.

## Liquidity risk

The liquidity risk encompasses any risk that the group cannot fully meet its financial obligations. To manage the liquidity risk, the group's finance division monitors rolling forecasts of its liquidity requirements to ensure it has sufficient cash to meet the operational needs while maintaining sufficient headroom on its undrawn committed borrowing facilities at all times so that the group does not breach borrowing limits or covenants (where applicable) on any of its borrowing facilities. The group raises short term rupee borrowings for cash flow mismatches and hence carries no significant liquidity risk.

## (i) Financing arrangements

The group had access to the following undrawn borrowing facilities at the end of the reporting period:

(Ail amounts in Ks. Lakns, unless otherwise sta			
	As at March 31, 2019	As at March 31, 2018	
Floating rate:			
-Expiring within one year (cash credit, working capital loans and other facilities)	15,939.06	19,703.68	
-Expiring beyond one year (bank loans)	4,750.00	6,000.00	

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# (ii) Maturities of financial liabilities

The table below analyze the group's financial liabilities into relevant maturity groupings based on their contractual maturities for all non-derivative financial liabilities: *(All amounts in Rs. Lakhs, unless otherwise stated)* 

Particulars	Upto 1 year	1-5 Years	More than 5 years	Total
As at March 31, 2019				
Borrowings (including interest)*	18,917.03	6,444.28	-	25,361.31
Trade payables	38,987.35	-	-	38,987.35
Other financial liabilities	2,252.50	-	-	2,252.50
Total	60,156.88	6,444.28	-	66,601.16
As at March 31, 2018				
Borrowings (including interest)*	24,911.40	16,810.65	-	41,722.05
Trade payables	40,948.62	-	-	40,948.62
Other financial liabilities	5,663.98	-	-	5,663.98
Total	71,524.00	16,810.65	-	88,334.65

\* Does not include future interest payments on contractual maturities of current borrowings as it includes cash credit facilities and working capital loans which are repayable on demand due to which future contractual interest payments are not reasonably determinable.

## Market risk

## (i) Foreign currency risk

The group has exposure to foreign currency risk on account of its payables and external commercial borrowings. The group has a foreign currency exchange risk policy to mitigate this risk by entering into appropriate hedging instruments depending on the future outlook on currencies as considered necessary from time to time for which it has entered into derivative financial instruments such as foreign exchange forward contracts.

## Foreign currency derivative contracts outstanding as at the end of the reporting period:

Particulars/Purpose	Amount	As at March 31, 2019	As at March 31, 2018
Hedge of External commercial borrowings	USD (In Lakhs)	66.71	95.39
	INR (in Lakhs)	4,440.20	6,347.80
Hedge of foreign currency payables	USD (In Lakhs)	77.03	33.83
	INR (in Lakhs)	5,429.95	2,227.43
	JPY (in Lakhs)	12,398.13	13,924.18
	INR (in Lakhs)	7,952.04	8,729.15
Cross currency swap	USD (In Lakhs)	59.52	22.58
	JPY (in Lakhs)	6,532.84	2,373.26

## Particulars of unhedged foreign currency exposure as at the reporting date:

Particulars/Purpose	Amount	As at March 31, 2019	As at March 31, 2018
Buyer's credit and trade payables	USD (in Lakhs)	-	9.90
	INR (in Lakhs)	-	621.29
	JPY (in Lakhs)	-	3,430.81
	INR (in Lakhs)	-	1,947.10
	GBP (in Lakhs)	0.02	0.02
	INR (in Lakhs)	1.53	2.13
	Euro (in Lakhs)	0.06	1.13
	INR (in Lakhs)	4.97	91.22

## Foreign currency sensitivity analysis

The group is mainly exposed to USD, JPY, GBP and EURO.

The following table details the group's sensitivity to a 10% increase and decrease in the INR against the relevant foreign currencies. The sensitivity analysis includes only outstanding foreign currency denominated monetary items as tabulated above and adjusts their translation at the period end for a 10% change in foreign currency rates. A positive number below indicates an increase in profit or equity and vice-versa. *(All amounts in Rs. Lakhs, unless otherwise stated)* 

Particulars			For the year ended	March 31, 2018		
Particulars			INR strengthens by 10%	INR weakens by 10%		
Impact on profit or loss for the year						
USD impact	-	-	62.13	(62.13)		
JPY impact	-	-	194.71	(194.71)		
GBP impact	0.15	(0.15)	0.21	(0.21)		
EURO impact	0.50	(0.50)	9.12	(9.12)		

#### (ii) Interest rate risk

## a) Interest rate risk exposure

The exposure of the group's borrowing to interest rate changes at the end of the reporting period are as follows:

Particulars	As at March 31, 2019	As at March 31, 2018
Variable rate borrowings	12,963.55	22,832.16
Fixed rate borrowings	11,555.74	15,823.28
Total	24,519.29	38,655.44

Note: The group has external commercial borrowings with floating interest rate. The interest rate risk has been mitigated through the use of derivative financial instruments such as foreign currency interest rate swaps taken at the time of inception of the borrowings.

As at the end of the reporting period, the group had the following variable rate borrowings and interest rate swap contracts outstanding:

Particulars	As at March 31, 2019			
	Weighed average interest rate %	Balance	% of total loans	
External commercial borrowings, bank loans and cash credit	9.18	12,963.55	53%	
Interest rate swaps (notional principal amount)	9.26	(4,661.39)		
Net exposure to cash flow interest rate risk		8,302.16		
	As at March 31, 2018			
Particulars	As a	t March 31, 2018		
Particulars	As a Weighed average interest rate %	t March 31, 2018 Balance	% of total loans	
Particulars External commercial borrowings, bank loans, cash credit and buyers' credit			% of total loans	
External commercial borrowings, bank loans, cash credit	Weighed average interest rate %	Balance		

#### b) Sensitivity

Profit or loss is sensitive to higher / lower interest expense from borrowings as a result of changes in interest rates.

	Impact on profit after tax		
Particulars	For the year ended	For the year ended	
	March 31, 2019	March 31, 2018	
Interest rates - increase by 50 basis points	27.01	65.11	
Interest rates - decrease by 50 basis points	(27.01)	(65.11)	

#### (iii) Price risk

Fluctuation in commodity price in global market affects directly and indirectly the price of raw material and components used by the group in its various products segment. Due to the competitive market, major OEMs demands price cuts which in turn may affect the profitability of the group.

The group has arrangements with its major customers for passing on the price impact. The group is regularly taking initiatives like VA VE (value addition, value engineering) to reduce its raw material costs to meet targets set up by its customers for cost downs. In respect of customer nominated parts, the group has back to back arrangements for cost savings with its suppliers.

## 22(c). Capital management

The group's objective when managing capital are to:

- a) safeguard their ability to continue as a going concern, so that they can continue to provide returns for shareholders and benefits for other stakeholders, and
- b) maintain an optimal capital structure to reduce the cost of capital.

Consistent with others in the industry, the group monitors Net Debt to EBIDTA ratio i.e, Net Debt (total borrowings net of cash and cash equivalents) divided by EBIDTA (Profit before tax plus depreciation and amortization expense plus finance cost).

The group strategy is to ensure that the Net Debt to EBITDA is managed at an optimal level considering the above factors. The Net Debt to EBIDTA ratios were as follows:

Particulars	March 31, 2019	March 31,2018
Net Debt (In Lakhs)	24,519.29	38,655.44
EBIDTA (after exceptional items) (In Lakhs)	23,511.30	21,552.96
Net Debt to EBITDA (after exceptional items)	1.04	1.79
EBIDTA (before exceptional items) (In Lakhs)	23,845.49	21,734.96
Net Debt to EBITDA (before exceptional items)	1.03	1.78

### Loan covenants

Under the terms of the major borrowings facilities, the group is required to comply with certain financial covenants and the group has complied with those covenants throughout the reporting period.

#### Dividends

Particulars	As at March 31, 2019	As at March 31, 2018
On Equity shares of Rs. 2 each		
Final dividend		
Dividend paid (Rs. In Lakhs)	659.87	299.94
Dividend distribution tax (Rs. In Lakhs)	135.64	61.06
Dividend per equity share	1.10	0.50

The Board of Directors recommended a final dividend of Rs. 1.30 per share (nominal value of Rs. 2 per share) for the financial year 2018-19. This dividend is subject to approval by the shareholders at the Annual General Meeting and has not been accounted as liability in these financial statements. The total estimated dividend to be paid is Rs. 1022.39 Lakhs including dividend distribution tax of Rs. 174.32 Lakhs.

#### 23. Segment information

The group is primarily in the business of manufacturing of thermal products (Automotive air conditioning systems and parts thereof) for automotive applications.

The Board of Directors of the group, which has been identified as being the chief operating decision maker (CODM), evaluates the group's performance, allocate resources based on the analysis of the various performance indicator of the group as a single unit. Therefore, there is no reportable segment for the group. Export sales constitute an insignificant portion of total business of the group. Hence, there is no geographical segment as well.

#### Entity wide disclosures

(All amounts in Rs. Lakhs, unless otherwise stated)

	Domestic	Overseas	Total
Revenue from operations			
For the year ended March 31, 2019	212,439.49	9.00	212,448.49
For the year ended March 31, 2018	196,913.61	42.75	196,956.36
Non current segment assets			
As at March 31, 2019	81,078.19	-	81,078.19
As at March 31, 2018	78,568.57	-	78,568.57

a) Domestic information includes sales and services rendered to customers located in India.

b) Overseas information includes sales and services rendered to customers located outside India.

c) Non current segment assets includes property, plant and equipment, capital work- in- progress, intangible assets, intangible assets under development and capital advances.

d) Revenue from transactions with a single external customer amounting to 10 per cent or more of the group's revenues is 56% from one customer (previous year: 60%), 12% from second customer (previous year: 11%) and 13% from third customer (previous year: 8%).

#### 24. Related party disclosures

Entity having significant influence over the Company (From December 07, 2018) Denso Corporation, Japan

#### Joint venture

Denso Subros Thermal Engineering Centre India Private Limited (DSEC), India (Formerly known as Denso Subros Thermal Engineering Centre India Limited)

## Key management personnel

- Mr. Ramesh Suri, Chairman Ms. Shradha Suri, Managing Director Ms. Jyotsna Suri, Director Mr. Keiichi Yamauchi, Alternate Director (Upto October 12, 2018) Mr. Yasuhiro lida, Nominee Director Mr. Mohammed Asad Pathan, Independent Director Mr. Ramamoorthy Rajagopalan Kuttalam, Independent Director Mr. Girish Narain Mehra, Independent Director Mr. Shailendra Swarup, Independent Director Ms. Meena Sethi, Independent Director Mr. Hanuwant Singh, Independent Director (upto June 30, 2017) Mr. Arvind Kapur, Independent Director (From February 06, 2019) Mr. Kenichi Ayukawa, Nominee Director Mr. Toshihiro Saida, Nominee Director (From February 06, 2019) Mr. Fumitaka Taki, Alternate Director (From February 07, 2019) Mr. Manoj Kumar Sethi, Executive Vice President - Finance
- Mr. Rakesh Arora, Company Secretary

#### **Relatives of key management personnel**

Ms. Ritu Suri, Wife of Mr. Ramesh Suri

#### Entities over which key management personnel and/or their relatives have control or joint control:

SHS Transport Private Limited Rohan Motors Limited Hemkunt Service Station Private Limited Tempo Automobiles Private Limited M/s Ramesh Suri (HUF) (Dissolved w.e.f September 18, 2018) Prima Telecom Limited Prima Infratech Private Limited Fibcom India Limited

## List of other related parties - Post employment benefit plan of the group

Subros Employees Group Gratuity Cum Life Assurance Trust Subros Employees Group Superannuation Cum Life Assurance Trust

For the year ended For the year ended Particulars March 31, 2019 March 31, 2018 **Entity having significant influence** over the Company Denso Corporation, Japan Sale of goods 1.76 Reimbursement of expenses 51.20 Royalty 523.13 274.37 Receipt of technical services Subscription for new equity shares issued on 20,988.60 preferential basis (Refer note 39) Joint venture Denso Subros Thermal Engineering Centre Purchase of intangible assets (Technical 263.17 230.40 India Private Limited (DSEC) knowhow) 0.83 Sale of goods Sale of services 14.04 Rental income 24.57 24.57 Reimbursement of expenses received 13.20 11.01 Reimbursement of expenses paid 7.79

## Details of transactions, in the ordinary course of business at commercial terms, and balances with related parties:

(a) Transactions with related parties (All amounts in Rs. Lakhs, unless otherwise stated)

		(All amounts in Rs. Lakhs,	unless otherwise stated)
Relation	Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Key management personnel	•		· · · · ·
Ms. Shradha Suri	Short term benefits	255.93	229.61
	Rent paid	1.21	-
	Post employment benefits	11.21	10.35
Mr. Ramesh Suri	Short term benefits	168.24	128.79
Ms. Jyotsna Suri	Sitting fees	2.00	2.50
	Rent paid	30.00	30.00
Mr. Mohammed Asad Pathan	Sitting fees	5.60	5.60
Mr. Ramamoorthy Rajagopalan Kuttalam	Sitting fees	5.00	5.00
Mr. Girish Narain Mehra	Sitting fees	11.60	11.20
Mr. Shailendra Swarup	Sitting fees	4.90	4.40
Ms. Meena Sethi	Sitting fees	9.60	7.20
Mr. Hanuwant Singh	Sitting fees	-	0.70
Mr. Arvind Kapur	Sitting fees	1.50	-
Mr. Manoj Kumar Sethi	Short term benefits	83.84	73.58
	Post employment benefits	3.70	5.20
	Other long term employee benefits	0.54	0.35
Mr. Rakesh Arora	Short term benefits	41.25	37.47
	Post employment benefits	2.02	1.76
	Other long term employee benefits	0.36	0.32
Relatives of key management personnel			
Ms. Ritu Suri	Rent paid	29.30	28.80
Contribution to funds			
Subros Employees Group Gratuity Cum Life Assurance Trust	Employer's contribution towards gratuity fund	104.11	73.16
	Employer's contribution towards life insurance premium of employees	-	8.44

Relation	Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Entities over which key management per	sonnel and/or their relatives have control or joint	control:	
Fibcom India Limited	Purchase of materials	-	0.51
Hemkunt Service Station Private Limited	Purchase of materials	13.29	17.71
Hemkunt Service Station Private Limited	Reimbursement of expenses	0.43	-
Prima Infratech Private Limited	Rent paid	219.34	273.18
Prima Telecom Limited	Sale of goods	42.06	6.74
Prima Telecom Limited	Purchase of materials	100.03	30.78
Prima Telecom Limited	Purchase of property, plant and equipment	-	32.79
M/s Ramesh Suri (HUF)	Rent paid	8.56	10.27
Rohan Motors Limited	Purchase of property, plant and equipment	33.32	21.81
Rohan Motors Limited	Receiving of services	14.67	14.89
Rohan Motors Limited	Rent paid	13.62	16.31
Rohan Motors Limited	Reimbursement of expenses	2.24	-
Rohan Motors Limited	Sale of goods	5.54	7.87
SHS Transport Private Limited	Receiving of services	1,046.87	867.24
SHS Transport Private Limited	Rent paid	4.67	4.67
Tempo Automobiles Private Limited	Receiving of services	-	0.78
Tempo Automobiles Private Limited	Sale of goods	68.78	32.88

### (b) Outstanding balances :

(All amounts in Rs. Lakhs, unless otherwise stated)

Relation	Particulars	As at March 31, 2019	As at March 31, 2018
Entity having significant influence	Trade payables	894.58	-
	Trade receivables	5.46	-
Joint venture	Trade payables	152.64	148.95
	Trade receivables	4.03	7.78
	Other financial liabilities (security deposit)	6.14	5.34
Key management personnel	Other financial liabilities (due to directors)	162.62	110.00
	Other financial assets (security deposit)	3.30	-
	Trade payables	0.45	-
Relatives of key management personnel	Other financial assets (security deposit)	14.41	13.05
Entities over which key management personnel and/or their relatives have control or joint control	Trade payables	222.40	98.50
	Trade receivables	65.14	10.71
	Other assets (advance to suppliers)	130.04	133.09
	Other financial assets (Security deposit)	215.85	226.04
Post employment benefit plan of the Company	Other assets	0.67	-

## Terms and conditions:

a) All transactions with related parties are in ordinary course of business and on arm's length basis.

b) All outstanding balances are unsecured and will be settled in cash.

c) All transactions are exclusive of applicable taxes for which input credit is allowed.

(All amounts in Rs. Lakhs, unless otherwise stated)

## 25. Capital commitments

Estimated value of contracts on capital account remaining to be executed and not provided for (net of advances) amounting to Rs. 2,849.68 Lakhs (March 31, 2018: Rs. 644.09 Lakhs).

## 26. A. Contingent liabilities

#### (a) Claims against the group not acknowledged as debts

(,	(	(, a	
	As at March 31, 2019	As at March 31, 2018	
Sales tax matters	259.71	148.71	
Excise matters	4,077.99	-	
Service tax matters	107.83	132.68	
Income tax matters	42.81	29.32	
Claims made by workmen	268.00	194.95	

Notes:

ii.

- i. It is not practicable for the group to estimate the timings and amount of cash outflows, if any, in respect of the above pending resolution of the respective proceedings.
  - The group does not expect any reimbursements in respect of the above contingent liabilities.
    - (b) Guarantees issued by banks on behalf of the group amounting to Rs. 259.74 Lakhs (March 31, 2018: Rs. 358.40 Lakhs).
    - (c) Outstanding commitments under letter of credit established by the group aggregate to Rs. 2,520.14 Lakhs (March 31, 2018: Rs. 2,020.88 Lakhs).

### B. Contingent asset

There was a major fire incident in one of the plants of the group situated at Manesar on May 29, 2016. The fire had severely impacted the building, inventories, plant & machinery. These assets were adequately insured with reinstatement clause and claim was made with the insurance company. Special/urgent actions to retart supplies to the customer post fire incident had temporarily resulted into additional costs which were included in exceptional items in the Statement of Profit and Loss of previous years. The group had already received the final insurance claim with respect to inventories during the year ended March 31, 2017. However, insurance claim settlement in respect of property, plant and equipment was in progress and an interim amount of Rs. 9,697.41 Lakhs was received from the insurance company by the balance sheet date against loss of property, plant and equipment and additional expenditure incurred to restore supplies aggregating to Rs. 10,635.47 Lakhs. The group has received Rs. 5,066.62 Lakhs as final settlement amount on April 25, 2019. However, the assessment and settlement of claim amount was probable but not virtually certain on March 31, 2019 and hence, contingent asset amounting to Rs. 5,066.62 Lakhs (March 31, 2018: Rs Nil) has not been recognised as a receivable on March 31, 2019 as the determination of the claim amount and its receipt was dependent on assessment, final approval and settlement by the insurance company, which happened subsequent to the year end.

#### 27. Leases

## I. Operating lease arrangements

### The group as a lessee

Certain premises and plant and machinery are obtained by the group on operating lease. The lease term is for 6 months -3 years and renewable for further period on mutually agreeable terms and also include escalation clauses. The rent is not based on any contingencies. Lease rental expense is set out in note 21 to these financial statements as "Rent" in "Other expenses". There are no restrictions imposed by lease arrangements. The leases are cancellable in nature.

#### The group as a lessor

One office premise is let out by the group on operating lease and its cancellable in nature. Lease rental income is set out in note 15 to these financial statements as "Rental income" in "Other income".

#### II. Finance lease arrangements

The group has taken land on long term finance lease from various government authorities in India. The present value of minimum lease payments (MLP) under finance lease is as follows:-

Present value of future minimum lease payments	As at March 31, 2019	As at March 31, 2018
Disclosed under long term borrowings	-	-

## 28. Employee benefits

The various benefits provided to employees by the group are as under:

#### **Defined contribution plans**

During the year, the group has recognized the following amounts in the Statement of Profit and Loss :

(All amounts in Rs. Lakhs, unless otherwise stated)

Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Employer's contribution to Provident Fund*	544.24	509.72
Employer's contribution to Employees State Insurance Scheme*	220.35	199.25

\* Included in "Contribution to provident and other funds" in Note 18.

#### Defined benefit plans and other long term benefits

- a) Contribution to gratuity funds The group provides for gratuity for employees as per The Payment of Gratuity Act, 1972. Employees who are in continuous service for a period of 5 years are eligible for gratuity. The amount of gratuity payable on retirement / termination is the employees last drawn basic salary per month computed proportionately for 15 days salary multiplied for the number of years of service. The gratuity plan is a funded plan and group makes contribution to recognized funds in India.
- b) Leave encashment/compensated absence The leave obligations cover the group's liability for earned leave, sick leave and casual leave. The entire amount of the provisions of Rs. 493.73 Lakhs (March 31, 2018: Rs. 460.09 Lakhs) is presented as current, since the group does not have an unconditional right to defer settlement for any of these obligations. However, based on past experience, the group does not expect all employees to avail the full amount of accrued leave or require payment for such leave within the next 12 months.

Particulars	As at March 31, 2019	As at March 31, 2018
Leave obligations not expected to be settled within the next 12 months	420.46	344.47

These plans typically expose the group to actuarial risks such as investment risk, interest rate risk, longevity risk and salary risk.

#### **Investment risk**

The probability or likelihood of occurrence of losses relative to the expected return on any particular investment.

#### Interest risk

The plan exposes the group to the risk of fall in interest rates. A fall in interest rates will result in an increase in the ultimate cost of providing the above benefit and will thus result in an increase in the value of the liability.

#### Longevity risk

The present value of defined benefit plan liability is calculated by reference to the best estimate of the mortality of plan participants both during and after employment. An increase in the life expectancy of the plan participants will increase the plan's liability.

#### Salary risk

The present value of the defined benefit plan is calculated with the assumption of salary increase rate of plan participants in future. Deviation in the rate of increase of salary in future for plan participants from the rate of increase in salary used to determine the present value of obligation will have a bearing on the plan's liability.

The principal assumptions used for the purpose of the actuarial valuations were as follows:

PARTICULARS	Gratuity (Funded)
As at March 31, 2019	
Discount rate (per annum)	7.60%
Rate of increase in compensation level (per annum)	6.50%
As at March 31, 2018	
Discount rate (per annum)	7.71%
Rate of increase in compensation level (per annum)	5.50%

Estimate of future increases considered in actuarial valuation takes account of inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market.

Components of expenses recognized in the Statement of Profit and Loss in respect of:

PARTICULARS	Gratuity (Funded)
For the year ended March 31, 2019	
Current service cost	158.97
Past service cost	-
Actuarial loss/(gain)	-
Net interest cost/(income) or the net defined benefit liability/(asset)	5.80
Expenses recognized in Statement of Profit and Loss	164.77

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For the year ended March 31, 2018	
Current service cost	118.53
Past service cost	23.44
Actuarial loss/(gain)	-
Net interest cost/(income) or the net defined benefit liability/(asset)	(0.05)
Expenses recognized in Statement of Profit and Loss	141.92

## Components of expenses recognized in the other comprehensive income in respect of:

(All amounts in Rs. Lakhs, unless otherwise stated)

PARTICULARS	Gratuity (Funded)
For the year ended March 31, 2019	(312.43)
Actuarial gains/(loss) on:	
-changes in demographic assumptions	-
-changes in financial assumptions	(142.51)
-experience variance	(167.31)
-plan asset	(2.61)
For the year ended March 31, 2018	(7.03)
Actuarial gains/(loss) on:	
-changes in demographic assumptions	-
-changes in financial assumptions	17.00
-experience variance	(24.00)
-plan asset	(0.03)

## Actuarial (gain) / loss on obligations

Actuarial (gain) / loss on obligations       (All amounts in Rs. Lakhs, unless otherway)	
PARTICULARS	Gratuity (Funded)
For the year ended March 31, 2019	
Actuarial (gain) / loss on arising from change in demographic assumption	-
Actuarial (gain) / loss on arising from change in financial assumption	142.51
Actuarial (gain) / loss on arising from experience adjustment	167.31
For the year ended March 31, 2018	
Actuarial (gain) / loss on arising from change in demographic assumption	-
Actuarial (gain) / loss on arising from change in financial assumption	(17.00)
Actuarial (gain) / loss on arising from experience adjustment	24.00

## Actuarial gain / (loss) on plan assets

(All amounts in Rs. Lakhs, unless otherwise stated)

PARTICULARS	Gratuity (Funded)
For the year ended March 31, 2019	
Return on plan assets, excluding amount recognized in net interest expense	81.38
Remeasurement for actuarial (gain)/loss arising because of change in effect of asset ceiling	(78.77)
Component of defined benefit costs recognized in other comprehensive income	2.61
For the year ended March 31, 2018	
Return on plan assets, excluding amount recognized in net interest expense	73.86
Remeasurement for actuarial (gain)/loss arising because of change in effect of asset ceiling	(73.90)
Component of defined benefit costs recognized in other comprehensive income	(0.04)

The current service cost and the interest expense for the year are included in the "Employee benefit expense" in the Statement of Profit and Loss. The remeasurement of the net defined benefit liability is included in other comprehensive income.

The amount included in the Balance Sheet arising from the entity's obligation in respect of its defined benefit plans is as follows:

(All amounts in Rs. Lakhs, unless otherwise stated	
PARTICULARS	Gratuity (Funded)
As at March 31, 2019	
Present value of obligation	1,583.94
Fair value of plan assets	1,134.29
Surplus/(deficit)	(449.65)
Asset ceiling	-
Net asset/(liability)	(449.65)
As at March 31, 2018	
Present value of obligation	1,130.69
Fair value of plan assets	1,055.52
Surplus/(deficit)	(75.17)
Asset ceiling	-
Net asset/(liability)	(75.17)

Note: The group has no legal obligation to settle the deficit in the funded plans with an immediate contribution or additional one off contributions.

#### Movement in the present value of the defined benefit obligation are as follows:

PARTICULARS **Gratuity (Funded)** For the year ended March 31, 2019 Present value of the obligation as at the beginning 1,130.69 Current service cost 158.97 Interest cost 87.18 Remeasurement (or actuarial) (gain)/loss arising from: -Change in demographic assumptions -Change in financial assumptions 142.51 -experience variance 167.31 Past service cost Benefits paid (102.72) Present value of the obligation as at the end 1,583.94 For the year ended March 31, 2018 Present value of the obligation as at the beginning 979.47 Current service cost 118.53 Interest cost 73.85 Remeasurement (or actuarial) (gain)/loss arising from: -Change in demographic assumptions -Change in financial assumptions (17.00) -experience variance 24.00 Past service cost 23.44 Benefits paid (71.60) Present value of the obligation as at the end 1,130.69

(All amounts in Rs. Lakhs, unless otherwise stated)

## Movement in the fair value of the plan assets are as follows:

PARTICULARS	Gratuity (Funded)
For the year ended March 31, 2019	
Fair value of plan assets at the beginning	1,055.52
Interest income	78.77
Employer contribution	-
Benefits paid	-
Actuarial gain/(loss) on plan assets	-
Fair value of plan assets at the end	1,134.29
For the year ended March 31, 2018	
Fair value of plan assets at the beginning	980.10
Interest income	73.90
Employer contribution	73.16
Benefits paid	(71.60)
Actuarial gain/(loss) on plan assets	(0.04)
Fair value of plan assets at the end	1,055.52

## Major categories of plan assets (as % of total plan assets):

PARTICULARS	Gratuity (Funded)
As at March 31, 2019	
Funds managed by insurer	100%
Total	100%
As at March 31, 2018	
Funds managed by insurer	100%
Total	100%

Since it is a funded plan with insurer, hence break up of investment by insurer is not available with the group, hence not given.

#### Sensitivity analysis

Significant actuarial assumptions for the determination of employee defined benefit obligation using projected unit credit method are discount rate and expected salary growth rate. The sensitivity analysis below has been determined based on reasonably possible changes in respective assumption occurring at the end of reporting period, while holding all other assumptions constant. Sensitivities due to mortality and withdrawals are not material and hence impact of change not calculated. The method and types of assumptions used in preparing the sensitivity analysis did not change compared to prior period.

(All amounts in	Rs. Lakhs,	, unless otherwise stated)
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PARTICULARS	Gratuity (Funded)
As at March 31, 2019	
	Change in defined benefit obligation
Increase in discount rate by 0.5%	Decrease by 68.65
Decrease in discount rate by 0.5%	Increase by 73.92
Increase in expected salary growth rate by 0.5%	Increase by 71.73
Decrease in expected salary growth rate by 0.5%	Decrease by 67.26
As at March 31, 2018	
	Change in defined benefit obligation
Increase in discount rate by 0.5%	Decrease by 48.12
Decrease in discount rate by 0.5%	Increase by 51.79
Increase in expected salary growth rate by 0.5%	Increase by 51.47
Decrease in expected salary growth rate by 0.5%	Decrease by 48.45

The fair value of the plan assets is taken as per the account statements of the insurance companies. The average duration of the employee defined benefit obligation of gratuity fund as at March 31, 2019 is 13.65 years (March 31, 2018 is 13.88 years).

The group expects to make a contribution of Rs. 222.18 Lakhs (March 31, 2018: Rs. 143.90 Lakhs) to the defined benefit plans during the next financial year.

turity Profile of Defined Benefit Obligation (All amounts in Rs. Lakhs, unless otherwis	
Year	Gratuity (Funded)
As at March 31, 2019	
April 1, 2019 - March 31, 2020	78.10
April 1, 2020 - March 31, 2021	34.74
April 1, 2021 - March 31, 2022	79.87
April 1, 2022 - March 31, 2023	73.19
April 1, 2023 - March 31, 2024	94.52
April 1, 2024 - March 31, 2025	101.56
April 1, 2025 Onwards	1,121.96
Total	1,583.94
As at March 31, 2018	
April 1, 2018 - March 31, 2019	78.57
April 1, 2019 - March 31, 2020	37.27
April 1, 2020 - March 31, 2021	60.62
April 1, 2021 - March 31, 2022	50.18
April 1, 2022 - March 31, 2023	69.02
April 1, 2023 - March 31, 2024	69.07
April 1, 2024 Onwards	765.96
Total	1,130.69

## 29. Research and development expenses

The group has two in-house Research and Development Centres, approved by the Department of Scientific and Industrial Research, Ministry of Science and Technology, Government of India. The details of research and development expenses is as under :-

			(All amounts in Rs. Lakl	hs, unless otherwise stated)
Particulars	For the year ended March 31, 2019		For the year ende	ed March 31, 2018
	Noida	Pune	Noida	Pune
Capital expenses	101.42	-	57.77	-
Revenue expenditure - charged to Statement of Profit and Loss*	782.25	40.70	357.10	43.60
Revenue expenditure - towards development cost	1,542.15	14.36	1,931.24	29.96
Total	2,425.82	55.06	2,346.11	73.56

\* Net of contract research income

Provision for taxation has been made after taking into account the benefit available on expenditure incurred on Research and Development Centres. Such expenditure is subject to approval of appropriate authorities.

### 30. Earnings Per Share

Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018
Basic earnings per share (Rs.)	12.37	10.09
Diluted earnings per share (Rs.)	12.37	10.09
Profit attributable to the equity holders of the group used in calculating basic earnings per share and diluted earnings per share (Rs. Lakhs)	7,623.73	6,055.73
Weighted average number of equity shares for the purpose of basic earnings per share and diluted earnings per share (numbers)	61,641,812	59,988,600



## 31. Expenses capitalized

Following construction/development period expenses (other than borrowing cost and cost of materials consumed) incurred on making dies and tools and building and developing new product/technology have been capitalized or clubbed with capital work –in-progress or intangible assets under development, as the case may be :-

(All amounts in Rs. Lakhs, unless otherwise				
Particulars	For the year ended March 31, 2019	For the year ended March 31, 2018		
Salaries, wages and other amenities to staff	2,015.82	2,342.61		
Power and fuel	184.82	218.21		
Rent	202.65	269.05		
Repair and maintenance	125.38	87.97		
Depreciation	107.33	94.54		
Other overheads	555.04	548.87		
Total	3,191.04	3,561.25		

### 32. Borrowing costs

Borrowing cost amounting to Rs. 81.52 Lakhs (Previous Year: Rs. 165 Lakhs) has been capitalized with the cost of property, plant and equipment as per Indian Accounting Standard (Ind AS) 23 on "Borrowing Costs".

## 33. Exceptional items

- a) The group has introduced a Voluntary Separation Scheme to provide an opportunity to the workmen of Pune Plant to opt for early separation to optimise on manpower cost and productivity improvement and incurred one time expenditure of Rs. 334.19 Lakhs during the year ended March 31, 2019. This has been disclosed as Exceptional Item.
- b) There was a fire incident in one of the plants of the group situated at Manesar on May 29, 2016. The fire had severely impacted the building, inventories, plant & machinery. Special/urgent actions to restart supplies to the customers post fire accident has temporarily resulted into additional costs amounting to Rs. 182 Lakhs incurred during the year ended March 31, 2018 which have been disclosed as Exceptional Item. Also refer note 26B.

## 34. Net debt reconciliation

This section sets out an analysis of net debt and the movements in net debt for each of the periods presented.
(All amounts in Rs. Lakhs, unless otherwise stated)

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Particulars	As at March 31, 2019	As at March 31, 2018			
Cash and cash equivalents	705.66	1,514.16			
Current borrowings	(13,086.99)	(16,304.59)			
Non-current borrowings	(11,432.30)	(22,350.85)			
Net debt	(23,813.63)	(37,141.28)			

Description	Cash & cash equivalents	Current borrowings (Incl interest)	Non-current borrowings (Incl current maturities and interest)	Net debt
As at March 31, 2017	228.81	(17,013.36)	(23,580.04)	(40,364.59)
Cash flows	1,285.35	728.57	1,706.41	3,720.33
Foreign exchange adjustments	-	-	(503.90)	(503.90)
Interest expense	-	(1,440.00)	(1,572.81)	(3,012.81)
Interest paid	-	1,420.20	1,599.49	3,019.69
As at March 31, 2018	1,514.16	(16,304.59)	(22,350.85)	(37,141.28)
Cash flows	(808.50)	3,253.54	11,469.67	13,914.71
Foreign exchange adjustments	-	-	(623.83)	(623.83)
Interest expense	-	(2,086.01)	(1,241.22)	(3,327.23)
Interest paid	-	2,050.07	1,313.93	3,364.00
As at March 31, 2019	705.66	(13,086.99)	(11,432.30)	(23,813.63)

#### 35. Additional Information required by Schedule III

(All amounts in Rs. Lakhs, unless otherwise stated)

	Net Assets (to	Net Assets (total assets			Share in other		Share in total	
	minus total liabilities) Share in		Share in profi	ofit or (loss) comprehensive				
Name of the entity in the group	As % of consolidated net assets	Amount	As % of consolidated profit or loss	Amount	As % of consolidated other comprehensive income	Amount	As % of consolidated total comprehensive income	Amount
Parent								
Subros Limited								
March 31, 2019	99.69%	67,785.54	100.13%	7,633.88	98.82%	(203.16)	100.16%	7,430.72
March 31, 2018	99.58%	40,272.63	100.11%	6,062.33	74.04%	(5.53)	100.14%	6,056.80
Subsidiary - Foreign								
Thai Subros Ltd								
March 31, 2019	0.08%	52.03	(0.12%)	(9.31)	1.05%	(2.15)	(0.15%)	(11.46)
March 31, 2018	0.03%	14.06	(0.29%)	(17.33)	24.78%	(1.85)	(0.32%)	(19.18)
Joint Venture (Investment as per equity method) - Indian								
Denso Subros Thermal Engineering Centre India Private Limited								
March 31, 2019	0.23%	156.73	(0.01%)	(0.84)	0.13%	(0.27)	(0.01%)	(1.11)
March 31, 2018	0.39%	157.84	0.18%	10.73	1.18%	(0.09)	0.18%	10.64
Total								
March 31, 2019	100.00%	67,994.30	100.00%	7,623.73	100.00%	(205.58)	100.00%	7,418.15
March 31, 2018	100.00%	40,444.53	100.00%	6,055.73	100.00%	(7.47)	100.00%	6,048.26

Refer note 5(a)(i) for details of subsidiary which has been consolidated and refer note 5(a)(ii) for details of interest in joint venture company consolidated using equity method of accounting.

## 36. Dues to micro and small enterprises

The group has certain dues to suppliers registered under Micro, Small and Medium Enterprises Development Act, 2006 (MSMED Act). The disclosures pursuant to the said MSMED Act are as follows:- [Refer note 11(d)]

		(All amounts in Rs.	Lakhs, unless otherwise stated)
Part	iculars	March 31, 2019	March 31, 2018
(i)	Principal amount due to suppliers registered under the MSMED Act and remaining uppaid as at year end	346.16	-
(ii)	Interest due to suppliers registered under the MSMED Act and remaining unpaid as at year end	14.05	-
(iii)	Principal amount paid to suppliers registered under the MSMED ACT, beyond the appointed day during the year	1,026.48	-
(iv)	Interest paid, other than under Section 16 of MSMED Act, to suppliers registered under the MSMED Act, beyond the appointed day during the year	-	-
(v)	Interest paid, under Section 16 of MSMED Act, to suppliers registered under the MSMED Act, beyond the appointed day during the year	-	-
(vi)	Interest due and payable towards suppliers registered under MSMED Act for payments already made	10.60	-
(vii)	Further interest remaining due and payable for earlier years	-	-

37. The Ministry of Corporate Affairs (MCA) has notified the Companies (Indian Accounting Standards) Amendment Rules, 2018 on March 28, 2018 which includes Ind AS 115 'Revenue from Contracts with Customers' effective from reporting periods beginning on or after April 01, 2018. Effective April 1, 2018, the group has adopted Ind AS 115 "Revenue from Contracts with Customers" using the modified retrospective transition method, which is applied to contracts that are not completed on or before March 31, 2018. Accordingly, the comparatives have not been retrospectively restated. The group has evaluated and there is no material impact on the financial statements resulting from the implementation of this standard.

No Significant judgements have been made by the company in applying Ind AS 115 that significantly affect the determination of the amount and timing of revenue from contracts with customers.

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- 38. The Supreme Court of India has passed an order dated February 28, 2019 in the matter of The Regional Provident Fund Commissioner (II) West Bengal vs. Vivekananda Vidyamandir & Ors in Civil Appeal No. 6221 of 2011 and few other linked cases. In the said order, the Supreme Court has clarified the definition of the Basic Wage under the Employees' Provident Funds & Miscellaneous Provisions Act, 1952. The group is in the process of evaluating the impact of this recent Judgement and in the assessment of management, the aforesaid matter is not likely to have a significant financial impact and accordingly, no provision has been made in these financial statements.
- **39.** The Company has issued 5,247,150 equity shares at a price of Rs 400 per equity share (face value of Rs 2 each) on preferential basis to Denso Corporation, Japan on December 07, 2018.
- 40. The financial statements were approved by the Board of Directors and authorized for issue on May 21, 2019.

For Price Waterhouse Chartered Accountants LLP Firm Registration No- 012754N/N500016 For and on behalf of the Board of Directors of Subros Limited

**Rajib Chatterjee** Partner Membership No :057134 Ramesh Suri Chairman DIN : 00176488 Shradha Suri Managing Director DIN : 00176902 Manoj K Sethi EVP (Finance)

Place : New Delhi Date : May 21, 2019 H.K. Agarwal Sr. GM (Finance) Rakesh Arora Company Secretary ICSI Membership No:- A8193

Place : New Delhi Date : May 21, 2019

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### **Our Plants**

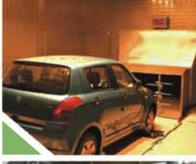




## **Our Technical Centres**















www.subros.com

### NOTICE OF ANNUAL GENERAL MEETING

**NOTICE** is hereby given that the 34<sup>th</sup> Annual General Meeting of the Members of SUBROS LIMITED will be held on Friday, the 9<sup>th</sup> August, 2019 at 11.00 a.m. at Kamani Auditorium, No.1 Copernicus Marg, New Delhi – 110001 to transact the following business:

#### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt:
  - the Audited Standalone Financial Statements of the Company for the financial year ended March 31, 2019 together with the reports of the Board of Directors and the Auditors thereon; and
  - (b) the Audited Consolidated Financial Statements of the Company for the financial year ended March 31, 2019 together with the Report of the Auditors thereon.
- To declare dividend on equity shares for the financial year ended on March 31, 2019.
- To appoint a Director in place of Mr. Yasuhiro lida (DIN: 07144682), who retires by rotation and, being eligible, offers himself for reappointment.

#### **SPECIAL BUSINESS:**

4. To ratify and approve the remuneration of the Cost Auditors for the financial year 2019-20.

To consider and if thought fit, to pass with or without modification, if any, the following resolution as an Ordinary Resolution:

"**RESOLVED THAT** pursuant to the provisions of Section 148 and all other applicable provisions, if any, of the Companies Act, 2013 read with the Companies (Audit & Auditors) Rules, 2014 (including any statutory modification(s) or re-enactment(s) thereof for the time being in force), the consent of the Members are hereby accorded to the remuneration as set out in the statement annexed to this Notice and payable to the Cost Auditors appointed by the Board of Directors of the Company to conduct the audit of the cost records of the Company for the financial year ending March 31, 2020.

**RESOLVED FURTHER THAT** Mr. Ramesh Suri (DIN: 00176488), Chairman or Company Secretary of the Company be and are hereby severally authorised to settle any question, difficulty or doubt, that may arise in giving effect to this resolution and to do all such acts and things as may be considered necessary and expedient for the purpose of giving effect to this resolution."

### 5. To approve the material related party transactions with Global Autotech Limited.

To consider and if thought fit, to pass with or without modification, if any, the following resolution as an Ordinary Resolution:

"**RESOLVED THAT** pursuant to the provisions of Section 188 of the Companies Act, 2013, ("Act") read with the Companies (Meetings of Board and its Powers) Rules, 2014; SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in accordance with the prevailing provisions of the Companies Act, 2013 read with rules made thereunder (including any statutory modification(s) or re-enactment(s) thereof for the time being in force) and subject to such other approvals, consents, permissions and sanctions of any authorities as may be necessary, approval of the Members be and is hereby accorded to the Board of Directors of the Company to enter into material related party transactions with M/s Global Autotech Limited ("GAL"), a related party within the meaning of the Act for sale, purchase, transfer or receipt of products, goods, materials, assets or services, etc for an amount of upto Rs. 350 crores (Rupees Three Hundred and Fifty Crores) during the financial year 2019-20 on such terms and conditions as may be mutually agreed upon between the Company and GAL.

**RESOLVED FURTHER THAT** the Board of Directors or Managing Director, be and is hereby authorized to decide upon the nature and value of the products, goods, materials, assets or services to be transacted with GAL within the aforesaid limits and to do all acts and take such steps as may be necessary, proper or expedient to give effect to this resolution."

### 6. To approve the re-appointment of Ms. Shradha Suri (DIN: 00176902) as Managing Director of the Company.

To consider and if, thought fit to pass with or without modification(s), the following resolution as a Special Resolution:

"**RESOLVED THAT** pursuant to the provisions of Section 196, 197 and 203 read with Schedule V and other applicable provisions and rules of the Companies Act, 2013 and the Companies (Appointment & Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modification(s) or re-enactments(s) thereof, for the time being in force); the approval of the Members of the Company be and is hereby accorded for the re-appointment of Ms. Shradha Suri as the Managing Director of the Company (not liable to retire by rotation) for a period of three years with effect from 12<sup>th</sup> May, 2019 and on such other applicable statutes, rules, regulations and guidelines, on the remuneration and terms and conditions as detailed hereunder:

#### **Terms and Conditions of Appointment:**

Term of Appointment: 3 years from 12<sup>th</sup> May, 2019 to 11<sup>th</sup> May, 2022.

- 1) Salary: Rs. 7,61,771/- (Rupees seven lacs sixty one thousand seven hundred seventy one only) per month
- 2) Special Allowance(s): 60% (Sixty Percent) of Salary
- Superannuation allowance: 15% (Fifteen percent) of Salary as per Company Policy.
- 4) Commission: Not exceeding 2% (two percent) of the net profits of the Company for each financial year or part thereof computed in the manner laid down under Section 198 of the Companies Act, 2013, not exceeding overall ceiling on remuneration laid down in section 197 read with Schedule V of the Companies Act, 2013.
- 5) Perquisites: Classified into three Categories A, B and C restricted to an amount equal to the annual salary.

#### CATEGORY A

- (a) Housing: (i) the expenditure incurred by the Company on hiring accommodation for the Managing Director will be subject to 60% of the Salary and (ii) where the Company does not provide accommodation for the Managing Director, House Rent Allowance will be paid by the Company subject to ceiling laid down in clause (a)(i) above.
- (b) Medical Reimbursement: Actual medical expenses incurred by the Managing Director for self and family.
- (c) Leave Travel Concession: First Class returns Air fare with boarding & lodging for self and family once a year where leave may be spent in home country or abroad.
- (d) Personal Accident Insurance: For self and family members as per rules of the Company.



(e) Club Fees: Fees of clubs, subject to a ceiling of two clubs. This will not include admission and life membership fees.

For the purpose of this part 'Family' means spouse and the dependent children.

### CATEGORY B

- (a) Contribution to provident Fund or annuity fund as per Company's policy and these will not be included in the Computation of the Ceiling on perquisites to the extent, these either singly or put together are not taxable under the Income Tax Act.
- (b) Gratuity payable shall not exceed half a month's Salary for each completed year of Service.

### CATEGORY C

- (a) Provision of Conveyance as per the Rules of the Company. Also provision for use of chauffer driven company car for official duties.
- (b) Free Telephone facility (including at residence) as per rules of the Company.
- (c) Leave: As per rules of the Company and other perquisites, allowances, benefits, reimbursements and amenities as per the service rules of the Company, as applicable from time to time.

**RESOLVED FURTHER THAT** in the event of inadequacy or absence of profits in any financial year or years, the aforesaid remuneration and benefits approved herein be continued to be paid as minimum remuneration, subject to such other applicable approvals, if any.

**RESOLVED FURTHER THAT** pursuant to Regulation 17(6)(e) of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") (including any statutory modification(s), amendment(s) or reenactment(s) thereof for the time being in force), approval be and is hereby accorded for payment of remuneration to Ms. Shradha Suri, Managing Director notwithstanding that the remuneration payable to Ms. Shradha Suri in any year exceeds Rupees 5 crores or 2.5% of the net profits of the Company, whichever is higher or the aggregate annual remuneration of all the executive directors exceeds 5% of the net profits of the Company, during tenure of her appointment.

**RESOLVED FURTHER THAT** the Board of Directors of the Company be and is hereby authorized to vary terms and conditions of appointment and do all such acts, deeds and things, to enter into such agreement(s), deed(s) of amendment(s) or any such document(s), as the Board may, in its absolute discretion, consider necessary, expedient or desirable including power to sub-delegate, in order to give effect to this resolution or as otherwise considered by the Board to be in the best interest of the Company, as it may deem fit.

**RESOLVED FURTHER THAT** Mr. Ramesh Suri, Chairman [DIN: 00176488] or the Company Secretary be and are hereby authorised to take such steps and actions as may be considered necessary for the purpose of giving effect and implementation of the aforesaid resolution."

			Rakesh Arora
Place	:	New Delhi	Company Secretary
Dated	:	May 21, 2019	M. No. ACS 8193

### **IMPORTANT NOTES:**

1. A statement pursuant to Section 102 of the Companies Act, 2013, which sets out details relating to Special Business at the Meeting, is annexed hereto.

- 2. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF / HERSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. THE INSTRUMENT OF PROXY IN ORDER TO BE EFFECTIVE SHOULD BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY, DULY COMPLETED AND SIGNED, NOT LATER THAN 48 HOURS BEFORE THE COMMENCEMENT OF THE MEETING. A person can act as proxy on behalf of not exceeding fifty Members and holding in aggregate not more than ten percent of the total share capital of the Company.
- 3. The Register of Members and the Share Transfer Books of the Company will remain closed from August 2, 2019 to August 9, 2019 (both days inclusive) for the purpose of payment of dividend for the financial year ended March 31, 2019 and the Annual General Meeting.
- 4. Final dividend of Rs. 1.30 per equity share as recommended by the Board of Directors for the year ended March 31, 2019 is subject to the approval by the Members at the ensuing Annual General Meeting.
- 5. The requirement to place the matter relating to appointment of auditors for ratification by Members at every Annual General Meeting is done away with vide notification dated May 7, 2018 issued by the Ministry of Corporate Affairs, New Delhi. Accordingly, no resolution is proposed for ratification of appointment of Auditors, who were appointed in the Annual General Meeting, held on September 18, 2017.
- 6. Members holding shares in electronic form are hereby informed that bank particulars registered against their respective depository accounts will be used by the Company for payment of dividend. The Company or its Registrars cannot act on any request received directly from the Members holding shares in electronic form for any change of bank particulars or bank mandates. Such changes are to be advised only to the Depository Participant of the Members. Members holding shares in physical form are requested to register their bank particulars or changing bank particulars already registered against their respective folios for payment of dividend and are requested to inform the Company / Transfer Agent.
- 7. To prevent fraudulent transactions, Members are advised to exercise due diligence and notify the Company for any change in address or demise of any Member as soon as possible. Members are also advised not to leave their demat account(s) dormant for long. Periodic statement of holdings should be obtained from the concerned Depository Participant and holdings should be verified.
- 8. Securities and Exchange Board of India ("SEBI") has mandated the submission of Permanent Account Number ("PAN") by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit the PAN to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form are requested submit their PAN / bank details to the Company / Registrar & Transfer Agent. Also SEBI has informed that securities of listed companies can be transferred only in dematerialised form. In view of the above and to avail various benefits of dematerialisation, Members are advised to dematerialise equity shares held by them in physical form at the earliest.
- 9. Additional information pursuant to Regulation 36 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Secretarial Standards in respect of the Director(s) seeking appointment/re-appointment at the Annual General Meeting is annexed hereto and forms integral part of the Notice. The Director(s) have also furnished the requisite declarations for their appointment/re-appointment.

By Order of the Board

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- 10. Electronic copy of the Annual Report for 2018-19 is being sent to all the Members whose email IDs are registered with the Company/ Depository Participants(s) for communication purposes unless any Member has requested for a hard copy of the same. For Members who have not registered their email address, physical copy of the Annual Report for 2018-19 is being sent in the permitted mode.
- 11. Electronic copy of the Notice of the 34<sup>th</sup> Annual General Meeting of the Company, inter alia, indicating the process and manner of e-voting along with Attendance Slip and Proxy Form is being sent to all the Members whose email IDs are registered with the Company/Depository Participants(s). For Members who have not registered their email address, physical copies of the Notice of the 34<sup>th</sup> Annual General Meeting of the Company, inter alia, indicating the process and manner of e-voting along with Attendance Slip and Proxy Form is being sent in the permitted mode.
- 12. Members may also note that the Annual Report for 2018-19 will also be available on the Company's website for download. The physical copies of the aforesaid documents will also be available at the Company's Registered Office at New Delhi for inspection during normal business hours on working days. Even after registering for e-communication, Members are entitled to receive such communication in physical form, upon making a request for the same, by post free of cost.
- 13. Voting through electronic means:

In compliance with the provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014, as amended and the Listing Regulations, the Company is pleased to provide Members a facility to exercise their right to vote at the 34<sup>th</sup> Annual General Meeting ("AGM") by electronic means and the business may be transacted through e-Voting Services. The facility of casting the votes by the Members using an electronic voting system from a place other than venue of the AGM ("remote e- voting") will be provided by National Securities Depository Limited (NSDL).

- A. The facility for voting through ballot paper shall be made available at the AGM and the Members attending the meeting who have not cast their vote by remote e-voting shall be able to exercise their right at the meeting through ballot paper.
- B. The Members who have cast their vote by remote e-voting prior to the AGM may also attend the AGM but shall not be entitled to cast their vote again.
- C. The remote e-voting period commences on August 6, 2019 (9:00 am) and ends on August 8, 2019 (5:00 pm). During this period Members of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date of August 2, 2019, may cast their vote by remote e-voting. The remote e-voting module shall be disabled by NSDL for voting thereafter. Once the vote on a resolution is cast by the Member, the Member shall not be allowed to change it subsequently.

The procedure and instructions for Members for remote e-voting are as under:

- In case of Members receiving e-mail from NSDL (For those Members whose e-mail addresses are registered with Company/Depositories):
  - (a) Open e-mail and open PDF file viz."SUBROS-remote e-Voting.pdf" with your Client ID or Folio No. as password containing your user ID and password for remote e-voting. Please note that the password is an initial password.

- (b) Launch internet browser by typing the following URL: https://www.evoting.nsdl.com/.
- (c) Click on Shareholder-Login.
- (d) Put user ID and password as initial password noted in step (i) above. Click Login.
- (e) Password change menu appears. Change the password with new password of your choice with minimum 8 digits/characters or combination thereof. Note new password. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- (f) Home page of remote e-voting opens. Click on remote e-voting: Active Voting Cycles.
- (g) Select "EVEN" of "Subros Limited".
- (h) Now you are ready for remote e-voting as Cast Vote page opens.
- (i) Cast your vote by selecting appropriate option and click on "Submit" and also "Confirm" when prompted.
- (j) Upon confirmation, the message "Vote cast successfully" will be displayed.
- (k) Once you have voted on the resolution, you will not be allowed to modify your vote.
- (I) Institutional shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/ JPG Format) of the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer through e-mail to contact@ csrsm.com with a copy marked to evoting@nsdl.co.in.
- II. In case of Members receiving Physical copy of Notice of 34<sup>th</sup> Annual General Meeting (for Members whose email IDs are not registered with the Company/Depository Participants(s) or requesting physical copy)
  - a. Initial password is provided at the bottom of the Attendance Slip for the 34<sup>th</sup> Annual General Meeting.
  - b. Please follow all steps from SI. No. (b) to SI. No. (l) above to cast vote.
- D. In case of any queries, you may refer the Frequently Asked Questions (FAQs) for Members and remote e-voting user manual for Members available at the downloads section of www.evoting.nsdl.com or call on toll free no.: 1800-222-990.
- E. If you are already registered with NSDL for remote e-voting then you can use your existing user ID and password/PIN for casting your vote.
- F. You can also update your mobile number and e-mail id in the user profile details of the folio which may be used for sending future communication(s).
- G. The voting rights of Members shall be in proportion to their shares of the paid up equity share capital of the Company as on the cut-off date of August 2, 2019.
- H. Any person, who acquires shares of the Company and becomes Member of the Company after dispatch of the Notice and holding shares as of the cut-off date i.e. August 2, 2019, may obtain the login ID and password by sending a request at evoting@nsdl.co.in or RTA, MCS Share Transfer Agent Limited.

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However, if you are already registered with NSDL for remote e-voting then you can use your existing user ID and password for casting your vote. If you forgot your password, you can reset your password by using "Forgot User Details/Password " option available on www.evoting.nsdl.com or contact NSDL at toll free no.: 1800-222-990.

- A Member may participate in the AGM even after exercising his right to vote through remote e-voting but shall not be allowed to vote again at the AGM.
- J. A person, whose name is recorded in the Register of Members or in the Register of Beneficial Owners maintained by the depositories as on the cut-off date only shall be entitled to avail the facility of remote e-voting as well as voting at the AGM through ballot paper.
- K. Shri Ravi Sharma, Practicing Company Secretary (Membership No. FCS-4468 & CP No. 3666), Partner, M/s. RSM & Co., Company Secretaries have been appointed as the Scrutinizer for providing facility to the Members of the Company to scrutinize the voting and remote e- voting process in a fair and transparent manner.
- L. The Chairman shall, at the AGM, at the end of discussion on the resolutions on which voting is to be held, allow voting with the assistance of Scrutinizer, by use of "Ballot Paper" for all those Members who are present at the AGM but have not cast their votes by availing the remote e-voting facility.
- M. The Scrutinizer shall after the conclusion of voting at the AGM, will first count the votes cast at the meeting and thereafter unblock the votes cast through remote e-voting in the presence of at least two witnesses not in the employment of the Company and shall make, not later than three days of the conclusion of the AGM, a consolidated scrutinizer's report of the total votes cast in favour or against, if any, to the Chairman or a person authorized by him in writing, who shall countersign the same and declare the result of the voting forthwith.

The results declared along with the report of the Scrutinizer shall be placed on the website of the Company www.subros.com and on the website of NSDL after the declaration of result by the Chairman or a person authorized by him in writing and communicated to the BSE Ltd. and NSE Ltd.

- 14. All documents referred to in the accompanying Notice and the Statement shall be open for inspection at the Registered Office of the Company during normal business hours (10.00 am to 5.00 pm.) on all working days except Saturdays, up to and including the date of the Annual General Meeting of the Company.
- 15. The Company has transferred the unpaid or unclaimed dividends declared upto financial year 2010-11, from time to time, to the Investor Education and Protection Fund(IEPF) established by the Central Government. The Company has uploaded the details of unpaid and unclaimed dividends lying with the Company as on the date of the previous Annual General Meeting on the website of the Company and the same can be accessed through the link: www.subros.com. The said details have also been uploaded on the website of the IEPF Authority and the same can be accessed through the link: www.iepf.gov.in.

Adhering to the various requirements set out in the Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016, as amended, the Company has, during financial year 2018-19, transferred to the IEPF Authority all shares in respect of which dividend had remained unpaid or unclaimed for seven consecutive years or more as on the due date of transfer, i.e. October 24, 2018. Details of shares transferred to the IEPF Authority are available on the website of the Company and the same can be accessed through the link: www.subros.com. The said details have also been uploaded on the website of the IEPF Authority and the same can be accessed through the link: www. iepf.gov.in.

Members may note that shares as well as unclaimed dividends transferred to IEPF Authority can be claimed back from them. Concerned Members are advised to visit the weblink : <u>http://iepf.gov.in/IEPFA/refund.html</u> or contact the Registrar & Transfer Agent for lodging claim for refund of shares and / or dividend from the IEPF Authority.

- 16. In terms of Section 72 of the Companies Act, 2013, the Members of the Company may nominate a person on whom the shares held by him/them shall vest in the event of his/their death. Members desirous of availing this facility may submit nomination in form SH-13.
- 17. Non-Resident Indian Members are requested to inform the Registrar & Transfer Agent, immediately of:
  - (a) Change in their residential status on return to India for permanent settlement.
  - (b) Particulars of their bank account maintained in India with complete name, branch, account type, account number and address of the bank with pin code number, if not furnished earlier.
- For security reasons, brief cases, transistors, bag, boxes, cameras, eatables etc., will not be allowed to be taken inside the meeting hall.
- 19. A route map showing directions to reach the venue of the annual general meeting is given along with this Notice.

## STATEMENT IN RESPECT OF THE SPECIAL BUSINESS PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013

### Item no. 4

The Board on the recommendation of the Audit Committee has approved the appointment and remuneration of the Cost Auditors to conduct the audit of the cost records of the Company for the financial year ending on March 31, 2020 as per the following details:

Name of the Auditor	Industry	Audit Fees
M/s. Chandra Wadhwa & Co.	Automotive	Rs. 3.50 Lacs

In accordance with the provisions of Section 148 of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014 the remuneration payable to the Cost Auditors has to be ratified / approved by the Members of the Company.

Accordingly, consent of the Members is sought for passing an Ordinary Resolution for ratification of the remuneration payable to the Cost Auditors for the financial year ending March 31, 2020.

None of the Directors or Key Managerial Personnel of the Company or their relatives is concerned or interested, financial or otherwise, in the proposed resolution.

The Board recommends the ordinary resolution as set out at Item 4 of the Notice for approval by the Members.

### <u>ltem no. 5</u>

Global Autotech Limited ("GAL") is a 'related party' within the meaning of Section 2(76) of the Companies Act, 2013 and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"). In terms of the provisions of Section 188 of the Companies Act, 2013 and the Listing Regulations, the contracts/ arrangements/ transactions relating to sale, purchase, transfer or receipt of products, goods, materials, assets or services with M/s Global Autotech Ltd. are material related party transactions as the same are likely to exceed ten percent of the annual consolidated turnover of the Company. Therefore, in terms of Regulation 23 and other applicable regulations of the Listing Regulations the material Contracts/ Arrangements/ Transactions with M/s Global Autotech Ltd require the approval of the Members of the Company by way of a ordinary resolution. The particulars of the Material Related Party Contracts/ Arrangements/ Transactions are as under:

Name of the related party: M/s Global Autotech Limited.

Name of the director or Key managerial personnel who is related and relationship: Mr. Ramesh Suri, Chairman and Ms. Shradha Suri, Managing Director of the Company. Ms. Shradha Suri is the daughter of Mr. Ramesh Suri, Chairman of the Company.

Material Terms of the Contracts/ Arrangements/Transactions: Sale, purchase, transfer or receipt of products, goods, materials, assets or services and other transactions on a continuous basis and on arm's length basis and ordinary course of business during the financial year 2019-20.

Monetary Value: The value of transactions is likely to be up to an amount of Rs. 350 Crores.

Other information: M/s. Global Autotech Limited is a vendor and all prices are agreed based on market competitiveness.

The material contracts/arrangements/transactions with GAL have been approved by the Audit Committee and Board of Directors for recommending the same to the Members of the Company for their approval.

None of the Directors except Mr. Ramesh Suri, Chairman and Ms. Shradha Suri, Managing Director or Key Managerial Personnel of the Company are interested, financial or otherwise, in the proposed resolution.

The Board recommends the ordinary resolution as set out in Item 5 of the Notice for the approval by the Members.

### <u>ltem no. 6</u>

Ms. Shradha Suri was appointed as Managing Director of the Company with effect from May 12, 2008 for a period of 5 years. Thereafter, Ms. Shradha Suri was re-appointed as Managing Director for a period of 3 years w.e.f May 12, 2013 and further re-appointed for a period of 3 years w.e.f May, 12, 2016. The present term of Ms. Shradha Suri as Managing Directors is up to May 11, 2019. The Nomination & Remuneration Committee has recommended and the Board has approved (subject to Shareholders' approval) the re-appointment of Ms. Shradha Suri as Managing Director of the Company for a period of 3 years w.e.f May 12, 2019 on the terms and conditions, inter alia, as set out in the resolution which is in accordance with the provisions of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Ms. Shradha Suri is Master of Science in International Marketing Management, London (U.K) and Master of Science in Information Systems from LSE (U.K). Ms. Shradha Suri has been an active player in the Automotive Industry. During her tenure as the Managing Director, the Company has made significant all round growth and progress including planning, production process, operations, turnover and profitability. Ms. Shradha Suri has been pursuing the goal of building a world-class Auto Component Manufacturing Company and the Company has achieved substantially under her able leadership. Ms. Shradha Suri possesses high business acumen and the Company has achieved a phenomenal growth under her leadership. Your Directors recommend her re-appointment for a further period of 3 years as Managing Director. In terms of Regulation 17(6)(e) of the Listing Regulations the approval of Members by way of Special Resolution is sought for paying remuneration in the event the same during the term of appointment exceed the stipulated ceilings.

The information as required in terms of the Companies Act, 2013 is given below:-

- GENERAL INFORMATION
  - (i) Nature of the Industry: The Company is a part of Indian Auto Ancillary Components Manufacturing Industry and is engaged in the business of manufacturing Automotive Air Conditioning Systems for its various customers viz. Maruti Suzuki, Tata Motors, Mahindra & Mahindra, Renault Nissan and Force Motors etc. at its plants located in Noida, Manesar, Pune, Sanand and Chennai. The auto ancillary Industry is a high technology industry with continuous advancement of technology.
  - (ii) **Date of commencement of commercial production**: October 1, 1985.
  - (iii) Financial Performance: The financial performance (Standalone) of the Company (audited) during last three years is as under:

Financial parameters	March 31,2017 (Rs. in	Year ended March 31,2018 (Rs. in crores)	March 31,2019 (Rs. in
Revenue from operations (excluding excise duty)	1534.85	1912.89	2124.48
Net profit before taxation	8.19	82.38	113.96
%age of Dividend	25%	55%	65%

### (iv) Foreign investments or collaborations:

The Company has entered into a Joint Venture with Denso Corporation, Japan, and Suzuki Motor Corporation, Japan, for the manufacture of Automotive Air Conditioning Systems in the year 1985. Denso Corporation, Japan and Suzuki Motor Corporation, Japan holds 20 percent and 11.96 percent respectively in the equity share capital of the Company.

### II. INFORMATION ABOUT THE APPOINTEE

- (i) Background Details: The appointee is a Master of Science in International Marketing Management, London (U K) and Master of Science in Information Systems from LSE (U K). She has experience of over 21 years in the Air-conditioning, Automotive Components Manufacturing, Process Control, Design, Quality Assurance, Marketing and Research & Development. Ms. Shradha Suri functional expertise lies in area of technology, Marketing, Corporate Planning, Strategy formulation and its implementation.
- (ii) **Past Remuneration:** Rs. 267.14 lakhs during the year 2018-19.
- (iii) Recognition or awards: The Company has won numerous awards and accolades from customers and external agencies.
- (iv) Job profile and suitability: The appointee will be reappointed as Managing Director of the Company and is responsible for the management of the whole of affairs of the Company. Keeping in view of her experience and knowledge, she is best suited for the position.
- (v) **Remuneration Proposed:** As per details mentioned in the resolution.
- (vi) Comparative remuneration profile with respect to industry, size, profile of the position and person: The appointee is a Master of Science in International Marketing Management, London (U K) and Master of Science in Information Systems from LSE (U K). She has experience of over 21 years in the manufacture of automotive air-conditioning

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systems, Automotive Components, Process Control, Design and Quality. She has proved her expertise in very effective manner and drove the Company towards the growth over a period of time. Hence, the remuneration proposed is justified and commensurate with other companies in the auto sector.

- (vii) Pecuniary relationship directly or indirectly with the Company or relationship with the managerial personnel, if any: Except to the extent of her employment with the Company and being relative of Mr. Ramesh Suri, Chairman of the Company, Ms. Shradha Suri does not have any pecuniary relationship directly or indirectly with the Company or has any relationship with the managerial personnel.
- III. OTHER INFORMATION: Not applicable

None of the Directors except Mr. Ramesh Suri, Chairman and Ms. Shradha Suri, Managing Director or Key Managerial Personnel

of the Company are interested, financial or otherwise, in the proposed resolution.

The Board recommends the special resolution as set out in Item 6 of the Notice for the approval by the Members.

By Order of the Board Rakesh Arora Company Secretary M. No. ACS 8193

Place : New Delhi Dated : May 21, 2019

**Registered Office:** 

Lower Ground Floor, World Trade Centre, Barakhamba Lane, New Delhi 110 001 (CIN: L74899DL1985PLC020134) Email: <u>rakesh.arora@subros.com</u> Website: <u>www.subros.com</u>

Additional information on Directors recommended for appointment/re- appointment as required under Regulation 36 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Secretarial Standards-2.

Particulars	Ms. Shradha Suri	Mr. Yasuhiro lida
DIN	00176902	07144682
Age (years)	41	57
Qualification	Master of Science in International Marketing Management, London (U.K) and Master of Science in Information Systems from LSE (U.K)	Doctor of Engineering from Waseda University, Japan
Experience and expertise	Over 21 years of experience in the field of auto industry and corporate management	Over 34 years of experience in the field of thermal engineering and corporate management
Terms & Conditions of appointment / Re-appointment along with details of remuneration sought to be paid and the remuneration last drawn	The terms and conditions and details of remuneration sought to be paid is given in the resolution / explanatory statement annexed to this Notice. Remuneration last drawn is Rs.267.14 lakhs in FY 2018-19	He is proposed to be re-appointed as non- executive director and liable to retire by rotation
Date of first appointment on the Board	12.05.2000	08.08.2016
Shareholding in the Company	Nil	Nil
Relationship with other directors, manager and Key Managerial Personnel	Related to Mr. Ramesh Suri, Chairman	Nil
Number of board meeting(s) attended during the year	6 of 6	2 of 6
Other directorships	Directorship:         Public Companies:         (i)       Asahi India Glass Ltd.         (iii)       Rohan Motors Ltd.         (iiii)       Uniparts India Ltd.         (iv)       Fibcom India Ltd.         (iv)       Fibcom India Ltd.         (vi)       Prime Cellular Ltd         (vi)       Prima Telecom Ltd.         Private Companies:       (i)         (ii)       Mercantile Capitals and Financial Services Pvt. Ltd         (iii)       Prima Infratech Pvt. Ltd.         (iii)       Denso Subros Thermal Engineering Centre India Private Ltd.         (iv)       DB Motors Private Ltd.         (viv)       DB Motors Private Ltd.         (viv)       GLOBALYDK Electric Pvt. Ltd         Other Companies:       (i)         (ii)       Automotive         (iii)       Automotive         Component       Manufacturers Association of India         Membership/Chairmanship of Committees of other Board:       (i)         (ii)       Member – Audit Committee – Asahi India Glass Ltd         (ii)       Member – Audit Committee – Fibcom India Ltd	Directorship: Private Companies: (i) Denso Kirloskar Industries Pvt. Ltd



### SUBROS LIMITED

(CIN:- L74899DL1985PLC020134)

Regd. Office: LGF, World Trade Centre, Barakhamba Lane, New Delhi-110001

Phone: 011-23414946-49 Fax: 011-23414945 e-mail: rakesh.arora@subros.com website: www.subros.com

### **PROXY FORM**

(Pursuant to Section 105(6) of the Companies Act, 2013 and Rule 19(3) of the Companies (Management and Administration) Rules, 2014)

Nam	ne of the Member(s) :
Regi	istered address :
E-ma	ail Id Folio No. / Client ID No. :
I/W	/e, being the Member(s) ofShares of above named company, hereby appoint
1.	Name: E-mail ld:
	Address:
	Signature:Signature:
2.	Name: E-mail ld:
	Address:
	Signature:Signature:
3.	Name: E-mail Id:
	Address:
	Signature

as my/our proxy to attend and vote (on a poll) for me/us and on my/our behalf at the 34th Annual General Meeting of the Company to be held on Friday, 9th August, 2019 at 11.00 A.M at Kamani Auditorium, No. 1, Copernicus marg, New Delhi -110 001 and at any adjournment thereof in respect of such resolutions as are indicated below:

S.No Particulars

- Adoption of Financial Statements of the Company for the year ended 31st March, 2019 1.
- 2. To declare Dividend on equity shares for the financial year ended on 31<sup>st</sup> March, 2019.
- Re-appointment of Mr. Yasuhiro lida, Director who retires by rotation. 3.
- Ratification of remuneration of the Cost Auditors. 4
- 5. Approve the Material Related Party Transactions with M/s. Global Autotech Limited
- Re-appointment of Ms. Shradha Suri as Managing Director of the Company 6.

Signed this..... day of ..... 2019

Signature of Shareholder......

Note : This proxy must be deposited at the Registered Office of the Company at LGF, World Trade Centre, Barakhamba Lane, New Delhi-110 001 not less than forty eight hours before the time of the meeting.

### SUBROS LIMITED

(CIN: - L74899DL1985PLC020134)

Regd. Office: LGF, World Trade Centre, Barakhamba Lane, New Delhi-110 001

### **ATTENDANCE SLIP**

34th ANNUAL GENERAL MEETING ON 9th AUGUST, 2019

	Folio	No.	
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I certify that I am registered shareholder/Proxy for the registered shareholder of the Company. I hereby record my presence at the Annual General Meeting of the Company at Kamani Auditorium, No. 1, Copernicus Marg, New Delhi-110 001 on Friday 9th August, 2019 at 11.00 A.M.

Name of Proxy holder ...... Signature ......

Note: Please fill in this attendance slip and hand it over at the Registration Counter. Members who hold shares in Dematerialised form are requested to bring their Client ID and DP ID Number for easier identification of attendance at the Annual General Meeting.

\*Applicable for Members holding shares in Dematerialised form.

P.T.O. for Route Map

Affix

Revenue

Stamp

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Route Map for Venue :

## **KAMANI AUDITORIUM**

No. 1 Copernicus Marg, New Delhi - 110001

